

Amendments to Two Contracts with AT&T Mobility

To: Budget and Finance Committee March 8, 2023

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Amendment #1 - Cellular Voice & Data Services

1st Amendment to the AT&T Cellular Voice & Data Service Agreement

- Extend the contract term from three years to seven years and one month
- □ Increase the not-to-exceed amount from \$9.5M to \$18.6M (~\$2.6M/Year)
- No other change

Contract for all City departments to use AT&T's cellular network

- Scope: voice, text & data plans through cell phones (66%) and other devices (34%, e.g., mobile Wi-Fi hotspots, laptops/iPads, barcode scanners, etc.)
- Average monthly cost: \$26.09/line
- # of lines: 5,798, increased by 22%/year since the start of the pandemic



Amendment #2 - Public Safety-Grade Cellular Services

1st Amendment to the AT&T FirstNet / Public Safety-Grade Cellular Services

- Increase the not-to-exceed amount from \$9.0M to \$22.3M for the term of 5 years and 4 months (~\$4.2M/Year)
- No other change

Contract for prioritized / preemptive cellular services for first responders

- New Services: first adopted by SFPD; new contract started in June 2020
- Scope: voice, text and data plans on a dedicated radio frequency spectrum, through cell phones (59%) and other devices (41%, e.g., routers on police vehicles, mobile Wi-Fi hotspots, laptops/iPads, etc.)
- Average monthly cost: \$48.48/line
- □ <u># of lines</u>: 6,259, increased by 28%/year since the start of the pandemic



Contract Usage & Policy Goals

Contract Usage

Equipment purchases & usage decisions are made by individual departments

of lines increased by 46% since the start of the pandemic

Proposed Policy to Strengthen Cybersecurity and Control Cost

DT will update the CCSF Mobile Device Policy (last updated in 2018) and circulate it among all City departments

- DT will develop a solution to track the ordering of all cellular services
- Departmental CFOs will be required to certify once a quarter that
 - ✓ they have reviewed the mobile device usage reports provided by DT
 - ✓ all the active lines are necessary and using the most efficient rate plans
 - ✓ all the unnecessary lines will be disconnected/suspended





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Any Questions?

Department of Technology