

ASSOCIATION OF BAY AREA GOVERNMENTS

Representing City and County Governments of the San Francisco Bay Area



ABAG

Lowell Chu
Energy Program Engineer
Department of the Environment
City and County of San Francisco

February 18, 2016

Lowell,

Thank you for your participation in the successful re-funding of the BayREN program. For 2016, attached is the most current version of the BayREN aggregate budget and includes the San Francisco allocation. We may have a couple of small additional updates as we continue to finalize roles, but otherwise this is what we intend to use as we put together your contract.

Sincerely,

A handwritten signature in black ink, appearing to read "Gerald L. Lahr", is written over a faint, larger version of the same signature.

Gerald L. Lahr
Energy Programs Manager
Association of Bay Area Governments
510/464-7908

Agencies:	Total Contract	Alameda											Total
	Budget	ABAG	(Energy Council)	Contra Costa	Marin	Napa	San Francisco	San Mateo	Santa Clara	Solano	Sonoma		
Financing													
<u>Multi-family Capital Advance</u>													
Admin	45,000	35,000	10,000									45,000	
Implementation	380,000	380,000										380,000	
Marketing & Outreach	21,875	-	21,875									21,875	
Incentives	-	-	-	-	-	-	-	-	-	-	-	-	
Total Total MF Cap Adv:	446,875	415,000	31,875	-	-	-	-	-	-	-	-	446,875	
<u>Commercial PACE</u>													
Admin	36,800	\$ 13,000	700	700	700	700	18,200	700	700	700	700	36,800	
Implementation	201,705	201,705										201,705	
Marketing & Outreach	13,000	8,000					5,000					13,000	
Incentives	-	-	-	-	-	-	-	-	-	-	-	-	
Total Total PACE:	251,505	222,705	700	700	700	700	23,200	700	700	700	700	251,505	
<u>Pay As You Save</u>													
Admin	34,610	17,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	9,610	34,610	
Implementation	257,085	1,500	9,800			4,800	4,800				236,185	257,085	
Marketing & Outreach	69,451	10,000									59,451	69,451	
Incentives	-	-	-	-	-	-	-	-	-	-	-	-	
Total PAYS:	361,146	28,500	10,800	1,000	1,000	5,800	5,800	1,000	1,000	1,000	305,246	361,146	
BayREN Total													
Admin	1,000,236	569,126	95,000	50,000	35,000	35,000	52,500	35,000	50,000	35,000	43,610	1,000,236	
Implementation	5,212,564	2,740,779	1,856,000	-	-	4,800	254,800	-	120,000	-	236,185	5,212,564	
Marketing & Outreach	1,321,075	234,000	239,082	126,334	59,129	52,535	101,958	89,759	216,709	65,605	135,964	1,321,075	
Incentives	5,750,000	2,000,000	3,750,000	-	-	-	-	-	-	-	-	5,750,000	
BayREN Total:	13,283,875	5,543,905	5,940,082	176,334	94,129	92,335	409,258	124,759	386,709	100,605	415,759	13,283,875	

Notes:

- 1) "Admin" is defined as contract development, internal partner coordination, administration, reporting, and other non-program activities
- 2) "Implementation" combines two PIP categories: "Direct Install Non-Incentives" and "Education & Training", and includes incentive processing, program design, set up, and evaluation activities not included under "Marketing & Outreach"
- 3) "Marketing & Outreach" includes all expenses and program labor for these activities
- 4) "Incentives" includes direct incentives only

BayREN - 2016 Aggregate Budget

(Version: 1/26/2016)

Changes:

1. Single Family: \$130k transferred from ABAG to Santa Clara for tasks associated with Lead Link.
2. Codes & Standards: \$75k transferred from ABAG Unassigned (Implementation) to Alameda for HES project continuation; \$10k transferred from ABAG to Santa Clara for Lead Link transition assistance.
3. Allocate \$446,875 in additional funds to MF CAP.

Program Elements	Total Contract		Alameda (Energy Council)										Total
	Agencies:	Budget	ABAG	Contra Costa	Marin	Napa	San Francisco	San Mateo	Santa Clara	Solano	Sonoma		
Single Family Residential													
Admin	\$	341,926	\$ 207,126	\$ 12,200	\$ 27,200	\$ 12,200	\$ 12,200	\$ 12,200	\$ 12,200	\$ 22,200	\$ 12,200	\$ 12,200	\$ 341,926
Implementation		1,370,074	1,260,074							110,000			\$ 1,370,074
Marketing & Outreach		761,249	141,000	113,707	88,834	33,629	22,035	55,458	53,259	173,209	34,605	45,513	\$ 761,249
Incentives		2,000,000	2,000,000	-	-	-	-	-	-	-	-	-	\$ 2,000,000
Total Single Family:		4,473,249	3,608,200	125,907	116,034	45,829	34,235	67,658	65,459	305,409	46,805	57,713	\$ 4,473,249
Multi-Family Residential													
Admin		370,400	167,000	57,600	17,600	17,600	17,600	17,600	17,600	22,600	17,600	17,600	370,400
Implementation		2,165,700	144,500	1,771,200				250,000					2,165,700
Marketing & Outreach		190,500	50,000	75,500	10,000	-	5,000	15,000	10,000	15,000	5,000	5,000	190,500
Incentives		3,750,000	-	3,750,000	-	-	-	-	-	-	-	-	3,750,000
Total Multi-family:		6,476,600	361,500	5,654,300	27,600	17,600	22,600	282,600	27,600	37,600	22,600	22,600	6,476,600
Codes & Standards													
Admin		171,500	130,000	13,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	171,500
Implementation		838,000	753,000	75,000						10,000			838,000
Marketing & Outreach		265,000	25,000	28,000	27,500	25,500	25,500	26,500	26,500	28,500	26,000	26,000	265,000
Incentives		-	-	-	-	-	-	-	-	-	-	-	-
Total C&S:		1,274,500	908,000	116,500	31,000	29,000	29,000	30,000	30,000	42,000	29,500	29,500	1,274,500