

San Francisco Radio Replacement Project Subscriber Scoring Sheet

| WRITTEN - PROPOSAL | | | | | | | | | | | | | | |
|--|----------------------|----------|-------------------------------|----------|--------------------------------|----------|----------------------------|----------|-------------------------|----------|--------------------|----------|---------------------|----------|
| | Overall/Max Score 10 | | Project Approach/Max Score 10 | | Compliance Matrix/Max Score 40 | | Project Staff/Max Score 10 | | Experience/Max Score 15 | | Cost/ Max Score 15 | | Total/Max Total 100 | |
| | HARRIS | MOTOROLA | HARRIS | MOTOROLA | HARRIS | MOTOROLA | HARRIS | MOTOROLA | HARRIS | MOTOROLA | HARRIS | MOTOROLA | HARRIS | MOTOROLA |
| Package 1 Portable Law Encrypted | 9 | 9 | 8 | 9 | 40 | 40 | 7 | 9 | 8 | 14 | 15 | 12.2 | 87 | 93 |
| Package 2 Portable Law | 9 | 9 | 8 | 9 | 40 | 40 | 7 | 9 | 8 | 14 | 15 | 12.2 | 87 | 93 |
| Package 3 Portable Fire Comand | 9 | 9 | 8 | 9 | 40 | 40 | 7 | 9 | 8 | 14 | 15 | 12.2 | 87 | 93 |
| Package 4 Portable Fire Officer | 9 | 9 | 8 | 9 | 40 | 40 | 7 | 9 | 8 | 14 | 15 | 12.2 | 87 | 93 |
| Package 5 Portable Fire Medic | 9 | 9 | 8 | 9 | 40 | 40 | 7 | 9 | 8 | 14 | 15 | 12.2 | 87 | 93 |
| Package 6 Portable Public Svc. (Mid) | 9 | 9 | 8 | 9 | 40 | 40 | 7 | 9 | 8 | 14 | 15 | 12.2 | 87 | 93 |
| Package 7 Portable Public Svc. (Low) | 9 | 9 | 8 | 9 | 40 | 40 | 7 | 9 | 8 | 14 | 15 | 12.2 | 87 | 93 |
| Package 8 Portable Admin and Maint. | 8 | 8 | 8 | 9 | 40 | 40 | 7 | 9 | 8 | 14 | 15 | 12.2 | 86 | 93 |
| Package 1 Mobile Law Enforcement | 8 | 8 | 8 | 9 | 40 | 40 | 7 | 9 | 8 | 14 | 15 | 12.2 | 86 | 92 |
| Package 2 Mobile Fire Command | 8 | 8 | 8 | 9 | 40 | 40 | 7 | 9 | 8 | 14 | 15 | 12.2 | 86 | 92 |
| Package 3 Mobile Fire Command w/ext. | 8 | 8 | 8 | 9 | 40 | 40 | 7 | 9 | 8 | 14 | 15 | 12.2 | 86 | 92 |
| Package 4 Mobile Fire Apparatus | 8 | 8 | 8 | 9 | 40 | 40 | 7 | 9 | 8 | 14 | 15 | 12.2 | 86 | 92 |
| Package 5 Mobile Anbulance | 8 | 8 | 8 | 9 | 40 | 40 | 7 | 9 | 8 | 14 | 15 | 12.2 | 86 | 92 |
| Package 6 Mobile Public Svc. (Mid) | 8 | 8 | 8 | 9 | 40 | 40 | 7 | 9 | 8 | 14 | 15 | 12.2 | 86 | 92 |
| Package 7 Mobile Public Svc. (Low) | 8 | 8 | 8 | 9 | 40 | 40 | 7 | 9 | 8 | 14 | 15 | 12.2 | 86 | 92 |
| Package 8 Mobile Admin and Maint. | 8 | 8 | 8 | 9 | 40 | 40 | 7 | 9 | 8 | 14 | 15 | 12.2 | 86 | 92 |
| Package 1 Control Station Local Control Full | 8 | 8 | 8 | 9 | 40 | 40 | 7 | 9 | 8 | 14 | 15 | 12.2 | 86 | 92 |
| Package 2 Control Station Local Control Ltd. | 8 | 8 | 8 | 9 | 40 | 40 | 7 | 9 | 8 | 14 | 15 | 12.2 | 86 | 92 |
| Package 3 Control Station 7/800 Rackmount | 8 | 8 | 8 | 9 | 40 | 40 | 7 | 9 | 8 | 14 | 15 | 12.2 | 86 | 92 |
| Package 4 Control Station UHF Rackmount | 8 | 8 | 8 | 9 | 40 | 40 | 7 | 9 | 8 | 14 | 15 | 12.2 | 86 | 92 |
| Package 5 Control Station Remote Control | 8 | 8 | 8 | 9 | 40 | 40 | 7 | 9 | 8 | 14 | 15 | 12.2 | 86 | 92 |

| ORAL PRESENTATION | | | | | | | | | | |
|--|--------------------------|----------|-------------------------------------|----------|-----------------------|----------|------------------------------------|----------|---------------------|----------|
| | Accessories/Max Score 20 | | Hands-on Demonstration/Max Score 30 | | Features/Max Score 40 | | Programming Software /Max Score 10 | | Total/Max Total 100 | |
| | HARRIS | MOTOROLA | HARRIS | MOTOROLA | HARRIS | MOTOROLA | HARRIS | MOTOROLA | HARRIS | MOTOROLA |
| Package 1 Portable Law Encrypted | 17 | 17 | 23 | 27 | 33 | 30 | 6 | 8 | 79 | 82 |
| Package 2 Portable Law | 17 | 17 | 23 | 27 | 33 | 30 | 6 | 8 | 79 | 82 |
| Package 3 Portable Fire Comand | 17 | 17 | 23 | 27 | 33 | 30 | 6 | 8 | 79 | 82 |
| Package 4 Portable Fire Officer | 17 | 17 | 23 | 27 | 33 | 30 | 6 | 8 | 79 | 82 |
| Package 5 Portable Fire Medic | 17 | 17 | 23 | 27 | 33 | 30 | 6 | 8 | 79 | 82 |
| Package 6 Portable Public Svc. (Mid) | 17 | 17 | 23 | 27 | 30 | 30 | 6 | 8 | 76 | 82 |
| Package 7 Portable Public Svc. (Low) | 17 | 17 | 23 | 27 | 30 | 30 | 6 | 8 | 76 | 82 |
| Package 8 Portable Admin and Maint. | 17 | 17 | 23 | 27 | 30 | 30 | 6 | 8 | 76 | 82 |
| Package 1 Mobile Law Enforcement | 17 | 17 | 22 | 23 | 35 | 35 | 6 | 8 | 80 | 83 |
| Package 2 Mobile Fire Command | 17 | 17 | 22 | 23 | 35 | 35 | 6 | 8 | 80 | 83 |
| Package 3 Mobile Fire Command w/ext. | 17 | 17 | 22 | 23 | 35 | 35 | 6 | 8 | 80 | 83 |
| Package 4 Mobile Fire Apparatus | 17 | 17 | 22 | 23 | 35 | 35 | 6 | 8 | 80 | 83 |
| Package 5 Mobile Anbulance | 17 | 17 | 22 | 23 | 35 | 35 | 6 | 8 | 80 | 83 |
| Package 6 Mobile Public Svc. (Mid) | 17 | 17 | 22 | 23 | 35 | 35 | 6 | 8 | 80 | 83 |
| Package 7 Mobile Public Svc. (Low) | 17 | 17 | 22 | 23 | 35 | 35 | 6 | 8 | 80 | 83 |
| Package 8 Mobile Admin and Maint. | 17 | 17 | 22 | 23 | 35 | 35 | 6 | 8 | 80 | 83 |
| Package 1 Control Station Local Control Full | 17 | 17 | 25 | 25 | 35 | 35 | 6 | 8 | 83 | 85 |
| Package 2 Control Station Local Control Ltd. | 17 | 17 | 25 | 25 | 35 | 35 | 6 | 8 | 83 | 85 |
| Package 3 Control Station 7/800 Rackmount | 17 | 17 | 25 | 25 | 35 | 35 | 6 | 8 | 83 | 85 |
| Package 4 Control Station UHF Rackmount | 17 | 17 | 25 | 25 | 35 | 35 | 6 | 8 | 83 | 85 |
| Package 5 Control Station Remote Control | 17 | 17 | 25 | 25 | 35 | 35 | 6 | 8 | 83 | 85 |

| San Francisco Radio Replacement Project Subscriber Total Score/Max Score 200 | | |
|--|--------|----------|
| | HARRIS | MOTOROLA |
| Package 1 Portable Law Encrypted | 166 | 175 |
| Package 2 Portable Law | 166 | 175 |
| Package 3 Portable Fire Comand | 166 | 175 |
| Package 4 Portable Fire Officer | 166 | 175 |
| Package 5 Portable Fire Medic | 166 | 175 |
| Package 6 Portable Public Svc. (Mid) | 163 | 175 |
| Package 7 Portable Public Svc. (Low) | 163 | 175 |
| Package 8 Portable Admin and Maint. | 162 | 175 |
| Package 1 Mobile Law Enforcement | 166 | 175 |
| Package 2 Mobile Fire Command | 166 | 175 |
| Package 3 Mobile Fire Command w/ext. | 166 | 175 |
| Package 4 Mobile Fire Apparatus | 166 | 175 |
| Package 5 Mobile Anbulance | 166 | 175 |
| Package 6 Mobile Public Svc. (Mid) | 166 | 175 |
| Package 7 Mobile Public Svc. (Low) | 166 | 175 |
| Package 8 Mobile Admin and Maint. | 166 | 175 |
| Package 1 Control Station Local Control Full | 169 | 177 |
| Package 2 Control Station Local Control Ltd. | 169 | 177 |
| Package 3 Control Station 7/800 Rackmount | 169 | 177 |
| Package 4 Control Station UHF Rackmount | 169 | 177 |
| Package 5 Control Station Remote Control | 169 | 177 |

| San Francisco Radio Replacement Project System Scoring Sheet | | |
|--|--------|----------|
| WRITTEN - PROPOSAL | | |
| | HARRIS | MOTOROLA |
| Project Approach/Max Score 20 | 16 | 18 |
| Compliance Matrix/Max Score 40 | 40 | 40 |
| Assigned Project Staff/Max Score 10 | 6 | 8 |
| Cost/Max Score 15 | 14.1 | 15 |
| Experience/Max Score 15 | 9 | 15 |
| Total/Max Total 100 | 85 | 96 |
| ORAL PRESENTATION | | |
| | HARRIS | MOTOROLA |
| System Design, Performance/Max Score 25 | 20 | 21 |
| Coverage Design/Max Score 25 | 20 | 21 |
| Migration Plan/Max Score 15 | 10 | 13 |
| Maintenance Plan/Max Score 10 | 8 | 8 |
| System Features/Max Score 25 | 18 | 21 |
| Total/Max Total 100 | 76 | 84 |

| San Francisco Radio Replacement Project System Total Scor/ Max Score 200 | | |
|--|--------|----------|
| | HARRIS | MOTOROLA |
| Total System Score/ Max Total 200 | 161 | 180 |

NAME Mitch Sutton DATE 11-20-15

SIGNATURE 