File No.
 231136
 Committee Item No.
 6
 Board Item No. 14

COMMITTEE/BOARD OF SUPERVISORS

AGENDA PACKET CONTENTS LIST

Committee:	Budget and Finance Committee	_Date	November 29, 2023
Board of Sup	pervisors Meeting	Date	December 5, 2023

Cmte Board

	Motion Resolution Ordinance Legislative Digest Budget and Legislative Analyst Report Youth Commission Report Introduction Form Department/Agency Cover Letter and/or Report MOU Grant Information Form Grant Budget Subcontract Budget Contract/Agreement Form 126 – Ethics Commission Award Letter Application Public Correspondence
OTHER	(Use back side if additional space is needed)
	DRAFT DPH, HSH, IPP Letter of Agreement Amendment No. 3 – Services Agreement – 6/22/2023 DPH Presentation 11/29/2023

Completed by:	Brent Jalipa	Date	November 21, 2023
Completed by:	Brent Jalipa	Date	December 1, 2023

FILE NO. 231136

RESOLUTION NO.

1	[Accept and Expend Grant - Retroactive - San Francisco Health Plan - SFDPH (San Francisco Department of Public Health) Department of Homelessness and Supportive
2	Housing (HSH) Consulting - \$341,000]
3	
4	Resolution retroactively authorizing the Department of Public Health to accept and
5	expend a grant in the amount of \$341,000 from the San Francisco Health Plan for
6	participation in a program, entitled "SFDPH (San Francisco Department of Public
7	Health) Department of Homelessness and Supportive Housing (HSH) Consulting," for
8	the grant period of October 3, 2022, through December 31, 2023.
9	
10	WHEREAS, The San Francisco Health Plan (SFHP) has agreed to fund the
11	Department of Public Health (DPH) in the amount of \$341,000 for participation in a program,
12	entitled "SFDPH (San Francisco Department of Public Health) Department of Homelessness
13	and Supportive Housing (HSH) Consulting," for the period of October 3, 2022, through
14	December 31, 2023; and
15	WHEREAS, The funding are intended to support the activities of the San Francisco
16	Department of Homelessness and Supporting Housing (HSH); and
17	WHEREAS, This project aims to procure consulting services to determine the security
18	upgrades and other system investments required for Medi-Cal participation, for HSH and HSH
19	contracted Community-Based Organizations (CBO), required for California Advancing and
20	Innovating Medi-Cal (CalAIM) participation; and
21	WHEREAS, This project consists of consulting services for identification of database
22	interoperability and data exchange solutions, including the scoping and implementation of
23	electronic data interchange (EDI) claims processing within HSH, and data exchange
24	automation features; and
25	

1 WHEREAS, Dedicated personnel will be found to plan, implement, and manage the 2 workflows, system improvements, and other items needed for HSH to begin its Medi-Cal 3 participation; and 4 WHEREAS, The grant does not require an Annual Salary Ordinance Amendment; and 5 WHEREAS, A request for retroactive approval is being sought because DPH received 6 the agreement on September 27, 2022, for a project start date of October 3, 2022; and 7 WHEREAS, The Department proposes to maximize use of available grant funds on 8 program expenditures by not including indirect costs in the grant budget; now, therefore, be it 9 RESOLVED, That the Board of Supervisors hereby waives inclusion of indirect costs in 10 the grant budget; and, be it 11 FURTHER RESOLVED, That DPH is hereby authorized to retroactively accept and 12 expend a grant in the amount of \$341,000 from the SFHP; and, be it 13 FURTHER RESOLVED, That DPH is hereby authorized to retroactively accept and 14 expend the grant funds pursuant to Administrative Code, Section 10.170-1; and, be it 15 FURTHER RESOLVED, That the Director of Health is authorized to enter into the 16 Agreement on behalf of the City; and, be it 17 FURTHER RESOLVED, That within thirty (30) days of the Grant Agreement being fully 18 executed by all parties, the Director of Health shall provide a copy to the Clerk of the Board of Supervisors for inclusion in the official file. 19 20 21 22 23 24 25

1	Recommended:	Approved:/s/	
2		Mayor	
3	<u>/s/</u>		
4	Dr. Grant Colfax	Approved:/s/	
5	Director of Health	Controller	
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Accept and Expend: San Francisco Health Plan

Budget and Finance Committee | November 29, 2023



Accept and Expend Resolution

- The Accept and Expend Resolution retroactively authorizes DPH to accept and expend a grant in the amount of \$341,000 from the San Francisco Health Plan for participation in a program entitled "SFDPH and HSH Consulting" for a grant period of October 3, 2022 – December 31, 2023.
 - Upon approval from the Board of Supervisors, DPH will accept grant funds and route to HSH.
- Grant funds will support HSH to support consulting services to determine security upgrades, and other system investments required for Medi-Cal participation for HSH and HSH funded non-profit providers.



Grant Overview

HSH IT Upgrades

Advisory services to undertake a review of system gaps and needs and identify and implement solutions to support compliance with HIPPA Security and Medi-Cal IT security requirements.

HSH Data Exchange

Consulting services for the identification of database interoperability and data exchange solutions, including the scoping and implementation Medi-Cal claims processing within HSH.

\$110,000

\$110,000

Project Management and Coordination Capacity

Support dedicated personnel to plan, implement and manage the workflows, system improvements that will implement and manage workflows, system improvements and other items needed for HSH to begin Medi-Cal participation.

\$121,000





Questions?

Thank you!

Learn: hsh.sfgov.org | Like: @SanFranciscoHSH | Follow: @SF_HSH

DocuSign Envelope ID: 4755CCA5-6626-41C6-8139-4965CA72CFB9

File Number: 231136

(Provided by Clerk of Board of Supervisors)

Grant Resolution Information Form

(Effective July 2011)

Purpose: Accompanies proposed Board of Supervisors resolutions authorizing a Department to accept and expend grant funds.

The following describes the grant referred to in the accompanying resolution:

- Grant Title: SFDPH Department of Homelessness and Supportive Housing (HSH) Consulting
 Department: Department of Public Health Office of Managed Care
 Contact Person: Kathleen Abanilla-Huynh Telephone: 415-759-2308
 Grant Approval Status (check one):

 [X] Approved by funding agency
 Not yet approved

 Amount of Grant Funding Approved or Applied for: \$341,000
- 6a. Matching Funds Required: \$0
- b. Source(s) of matching funds (if applicable): N.A.
- 7a. Grant Source Agency: **San Francisco Health Plan** b. Grant Pass-Through Agency (if applicable): **N.A.**
- 8. Proposed Grant Project Summary:

These funds to be accepted by the Department of Public Health (SFDPH) are intended to support the following activities by the San Francisco Department of Homelessness and Supportive Housing (HSH) as outlined in the SFDPH/HSH IPP grant application for the following services:

- HSH IT Upgrades for Medi-Cal Compliance (Consulting Services) This project aims to procure consulting services to determine the security upgrades and other system investments required for Medi Cal participation, for HSH and HSH contracted CBOs, required for California Advancing and Innovating Medi-Cal (CalAIM) participation.
- HSH Data Exchange with MCPs and/or SFDPH (Consulting Services) This project consists of consulting services for identification of database interoperability and data exchange solutions, including the scoping and implementation of EDI/837 claims processing within HSH, and data exchange automation features.
- Project Management and Coordination Capacity (Staffing)
 Dedicated personnel to plan, implement, and manage the workflows, system improvements, and
 other items identified above in projects (3) and (4) needed for HSH to begin its Medi-Cal
 participation.
- 9. Grant Project Schedule, as allowed in approval documents, or as proposed:

Start-Date: October 3, 2022

End-Date: December 31, 2023

10a. Amount budgeted for contractual services: \$341,000

- b. Will contractual services be put out to bid? No.
- c. If so, will contract services help to further the goals of the Department's Local Business Enterprise (LBE) requirements? **N.A.**
- d. Is this likely to be a one-time or ongoing request for contracting out? One-time
- 11a. Does the budget include indirect costs? [] Yes [X] No
 - b1. If yes, how much? \$ N.A.
 - b2. How was the amount calculated? N.A.
 - c1. If no, why are indirect costs not included? [] Not allowed by granting agency [] Other (please explain): [X] To n

 $[\mathbf{X}]$ To maximize use of grant funds on direct services

c2. If no indirect costs are included, what would have been the indirect costs? 5% of Direct Costs

12. Any other significant grant requirements or comments: **The grant does not require an ASO amendment.**

We respectfully request for approval to accept and expend these funds retroactive to October 3, 2022. The Department received the agreement on September 27, 2022.

The grantor is a local government entity.

Project Description:HN EH102 FY2223 SFDPH HSH ConsultingProject ID:10040467Proposal ID:CTR00003701Fund ID:11580Version ID:V101Authority ID:10001Activity ID:0001

Disability Access Checklist*(Department must forward a copy of all completed Grant Information Forms to the Mayor's Office of Disability)

13. This Grant is intended for activities at (check all that apply):

[X] Existing Site(s)	[] Existing Structure(s)	[] Existing Program(s) or Service(s)
[] Rehabilitated Site(s)	[] Rehabilitated Structure(s)	[] New Program(s) or Service(s)
[] New Site(s)	[] New Structure(s)	

14. The Departmental ADA Coordinator or the Mayor's Office on Disability have reviewed the proposal and concluded that the project as proposed will be in compliance with the Americans with Disabilities Act and all other Federal, State and local disability rights laws and regulations and will allow the full inclusion of persons with disabilities. These requirements include, but are not limited to:

1. Having staff trained in how to provide reasonable modifications in policies, practices and procedures;

2. Having auxiliary aids and services available in a timely manner in order to ensure communication access;

3. Ensuring that any service areas and related facilities open to the public are architecturally accessible and have been inspected and approved by the DPW Access Compliance Officer or the Mayor's Office on Disability Compliance Officers.

If such access would be technically infeasible, this is described in the comments section below:

Comments:

Departmental ADA Coordinator or Mayor's Office of Disability Reviewer:

<u>Toni Rucker, PhD</u> (Name)	
DPH ADA Coordinator	
(Title)	DocuSigned by:
9/27/2023 5:15 PM PDT Date Reviewed:	toni Rucker
	(Signature Required)

Department Head or Designee Approval of Grant Information Form:

Dr. Grant Colfax			
(Name)			
Director of Health			
(Title)	DocuSigned by:		
Date Reviewed:	Greg Wagner	9/29/2023 10:50 AM PDT	
	28527524752949F	(Signature Required)	
		Greg Wagner, COO for	

FINAL SFHP IPP APPLICATION CONTENT (to be inserted into PDF application)

Below is content for the SFHP IPP application. The application questions are in **bold**.

- Starting with question #4, I have broken out the two projects for which we are requesting funding titles are in **bold** and numbered 1) and 2) for each question thereafter.
- This application requires more detail than the Anthem one and will need more detailed input.
- The application criteria are at the bottom of the application.

Are you currently contracted with SFHP to provide services (ECM, CS, Other)? Yes, we are currently contracted with SFHP to provide ECM and CS services.

Are you planning to request funding through other CalAIM programs or other related DHCS initiative such as PATH, HCBS spending plan, etc.?

PATH funding for:

~~~~~~

- 1. Sobering Center \$462 FFS, 400 units, 6 months
- 2. Housing Transition Navigation Service \$449 PMPM, 3370 units, 12 months
- 3. Housing Tenancy and Sustaining Service \$650.24 PMPM, 12620 units, 24 months

Are you planning to request CalAIM funding from other health plans or participating entities? We are requesting IPP funding from Anthem.

### 1. Description of your organizations experience and/or skills relevant to providing ECM or CS services:

Behavioral Health Services (BHS) and San Francisco Health Network (SHFN) have longstanding expertise and skills relevant to providing ECM and CS. BHS and SFHN are leveraging their significant experience providing case management in San Francisco serving the ECM populations of focus. Each of our ECM teams have been working with persons experiencing homelessness, substance use disorders, severe mental illness, and individuals who are high users of emergency services. The City and County of San Francisco's Jail Health Services (JHS) provides a comprehensive and integrated system of medical, mental health and substance use disorder treatment to incarcerated individuals/patients in the San Francisco County Jails in addition to transitional and linkage case management for individuals returning to the community. This latter program, Jail Health Reentry Services, has deep and extensive knowledge of the criminal justice system and the partners with whom coordination and collaboration is required to effectively provide discharge planning from the jail. The team functions much like an ECM program by acting as the bridge from jail to the community health care system. SFHN's Jail Health and the Transitions Clinic leadership has significant experience serving the justice involved population. As ECM and CS services are implemented, having a shared Electronic Health Records (EHR) system is a best practice that facilitates care coordination across our system including in the jail. BHS has extensive experience providing whole-person, interdisciplinary case management to addressing the clinical and nonclinical needs of clients with the most complex needs. Over the last 15 years, BHS has developed and grown Full-Service Partnership/Intensive Case Management Programs which today serve over 1,200 clients. BHS contracts with 11 organizations to deliver this proven model, which incorporates treatment with an 'anything it takes' model of care coordination and case management. These programs produce positive and well documented results. These programs provide services to clients in-person, in their homes, and in community settings, residential settings, and jails. Case management supports treatment adherence, including scheduling appointments, appointment reminders, coordinating transportation, ensuring connection to public benefits, identifying barriers to adherence and accompanying clients to appointments, facilitating access to housing, vocational services, wellness promotion services and other social and health care supports. Through Mental Health SF, BHS has plans to expand and strengthen case management and care coordination services that could be leveraged by SFHP to enhance their ECM investments.

Medical Respite is a program of San Francisco DPH in partnership with CBO (CFSF - Community Forward San Francisco) which opened in 2007 at 1171 Mission St. in South of Market neighborhood (SOMA). Its original program capacity was 45 beds, and it has expanded to 75 beds (currently at 55 beds due to social distancing requirements) to provide post-acute recuperative care for people experiencing homelessness who are too sick or frail to be on the streets or in the shelter. In addition, San Francisco Department of Public Health worked with CFSF and the San Francisco Fire Department's Community Paramedic division to open in 2003 a program to address the needs of people found intoxicated in public. The McMillan Stabilization Program, now known as the San Francisco Sobering Center, has provided almost 20 years of care to this population.

DPH is a close partner of the San Francisco Department of Homelessness and Supportive Housing (HSH). HSH funds and oversees a full scope Homelessness Response System through over 500 contracts with over 60 community based non-profit service providers. Together (and with other partners), the two departments implemented the San Francisco Whole Person Care Pilot from 2016-2021. The Pilot provided Medi-Cal funding to launch the adult Housing Navigation Transition Service and expand = Housing Transition Sustaining Services. Further, HSH provides housing deposits through its 'Move-In Assistance' service in its prevention and diversion programming. HSH currently provides over 100,000 units per year in these three service lines to San Franciscans currently or formerly experiencing homelessness. Therefore, HSH now has years of experience providing these three Community Supports, and looks forward to partnering further with the two county Managed Care Plans and SFDPH to continue and enhance these services under the CalAIM Initiative.

2. Does your proposal address improve cultural competency of services areas of health inequity? If so, please describe.

Equity is one of the founding pillars of the True North Goals for the San Francisco Health Network. Our proposal is aimed to improve the communication and coordination of care across San Francisco for individuals seeking care within the San Francisco Health Network. HSH's new Chief Equity Office, and systemwide equity consultant, are bringing a new level of focus to equity practices and outcomes across its system of care.

3. See checkboxes on application: Please review to make sure relevant to this ask.

4. Please describe your proposal for funding including how it will advance infrastructure, capacity, or quality in the Enhanced Care Management and/or Community Supports programs? (200 words)

## 1) SFDPH IT Staff to Support Approvals Process, Technical Infrastructure Build, and Implementation of CareLink:

Health plans and CBO partners, including SFHP lead entities and HSH, will have access to SFDPH CareLink, but will have a wide range of support needs for implementation. SFDPH CareLink is an IT platform that will provide access to client background and overviews, CS service history, visit histories at SFDPH and other city healthcare sites, information on shelter stays and transition into permanent supportive housing, and more to support implementation of CalAIM CS services in San Francisco. The funding will support a technical staff member to assist approvals, build, and implement CareLink.

**2)** Funding to support CareLink Client Summary Trainings to Build Capacity: SFHN provides CareLink access for numerous groups within the community. With the expansion of ECM and CS, we anticipate a significant increase in requests for CareLink access from SFHP ECM lead entities, SF Department of Homelessness and Supportive Housing (HSH), and more than 50 communitybased organizations. SFDPH IT is currently unable to support training and education requests to ensure users are able to implement the tools required to coordinate care. We are requesting funding to hire a trainer to build materials and lead trainings.

#### 3) HSH IT Upgrades for Medi-Cal Compliance (Consulting Services)

HSH and its network of contracted CBO service providers have little to no experience with Medi Cal compliance, reporting, billing, and unique service delivery requirements. This project aims to procure consulting services to determine the security upgrades and other system investments required for Medi Cal participation, for HSH and HSH contracted CBOs, required for CalAIM participation. Priorities under this project include compliance with the HIPAA Security Rule, execution of BAAs, contract requirements, and related requirements. This project consists of advisory services to undertake a review of system gaps and needs, the identification of solutions, and the development (or procurement) and implementation of solutions.

#### 4) HSH Data Exchange with MCPs and/or SFDPH (Consulting Services)

CalAIM will require enhancement of data exchange and other workflows among HSH, SFDPH, MCPs, and CBOs, which will be required to process referrals and claims, and track and report on services. This project consists of consulting services for identification of database interoperability and data exchange solutions, including the scoping and implementation of EDI/837 claims processing within HSH, and data exchange automation features.

#### 5) Project Management and Coordination Capacity (Staffing)

Dedicated personnel to plan, implement, and manage the workflows, system improvements, and other items identified above in projects (3) and (4) needed for HSH to begin its Medi-Cal participation.

5. What are the project's goals and objectives and how your agency will evaluate success? (200 words)

1) SFDPH IT Staff to Support Approvals Process, Technical Infrastructure Build, and Implementation of CareLink: Goals: Goal is to hire SFDPH IT staff to support the approvals process, technical build, and implementation of CareLink and increase the number of organizations and individuals who are able to use CareLink.

The goal focuses on increasing the number of individuals who have access to a summarized view of:

- i. Client history
- ii. Utilization of services (including HSH housing data)
- iii. Upcoming appts for services within DPH and CBOs using DPH Epic
- iv. Enrollment in benefits programs supporting these services
- v. Case management teams currently engaging the client
- vi. Documented assessment of client needs
- vii. Client care plan
- viii. And more

Evaluation: We will track number of new CBOs who have access to CareLink.

#### 2) CareLink Client Summary Trainings to Build Capacity:

<u>Goals</u>: The goals of CareLink client summary trainings will be to onboard and train staff and optimize use and understanding of these CareLink functionalities.

<u>Training Names/Descriptions</u>: CareLink client summaries (where to find and how to use in decision-making)

<u>Evaluation:</u> We will track numbers of new CareLink accounts and numbers of new staff onboarded and trained in Carelink.

#### 3) HSH IT Upgrades for Medi-Cal Compliance (Consulting Services)

Goals:

Project goal is to

- i. Procure advisory services to perform a review of Medi-Cal IT security requirements
- ii. Perform a security gaps and needs analysis for HSH and its CBO contractors
- iii. and solutions to close these gaps, and
- iv. Implement solutions to fill these gaps (implementation may be a separate, longer-term project for a future IPP funding cycle)

<u>Evaluation</u>: Success will be evaluated based on (1) HSH's ability to meet security requirements, and (2) ability of HSH's CBO contractors to meet security requirements.

#### **4) HSH Data Exchange with MCPs and/or SFDPH (Consulting Services)** Goals:

- i. Procure consulting services to perform the following:
  - a. Gaps and needs analysis regarding HSH's ability to produce 837/EDI compliant claims, as required for CalAIM billing
  - b. Identification of technological solutions, workflows, and personnel needs that would put HSH on a path to 837/EDI claims submission and adjudication

c. Implementation of solutions, workflows, and personnel recruitments identified (this may be a separate, longer-term project for a future IPP funding cycle)

Evaluation: Success will be evaluated based on the identification of an end-to-end workflow and technology solution that inputs HMIS records, produced 837 claims, transmits them to the respective MCPs, and support a claims review/adjudication process. Milestones detailed further in (8).

#### **5) Project Management and Coordination Capacity (Staffing)** Goals:

Recruit personnel to support HSH's general project management related to a range of projects required to kick off participation in Community Supports planning and operations, and other projects in the CalAIM initiative. Projects include:

- Support of various workgroups and meeting series (agendas, notes, facilitation, follow-up on action items) for HSH CalAIM Staff Committee, HSH CalAIM Exec Committee, HSH/DPH CalAIM bi-weekly forum, Wednesday Morning Housing Community Supports Forum, HSH/DPH-MADI Data Exchange Forum, ad hoc workgroups, and others
- ii. Participate in and report-back on policy and advocacy workgroups, including tables convened by DHCS, CAPH/SNI/Aurrera Health, PATH Regional Collaborative, and others
- iii. Engage with MCPs, SFDPH, HSH Contracts, CCSF City Attorney, and other parties to facilitate review and execution of contracts
- iv. Other general project management and coordination projects as needed to support implementation of the overall HSH CalAIM workplan

Evaluation: Enhanced HSH responsiveness, participation, effectiveness, and overall level of partnership capacity in the CalAIM initiative.

6. Describe the strategic approach for implementing key activities and how you will measure target goals and milestones? (200 words)

## 1) SFDPH IT Staff to Support Approvals Process, Technical Infrastructure Build, and Implementation of CareLink:

i. Providing a CBO entity with access to PHI through the CareLink platform requires an intensive contracting process (i.e. Business Associate Agreement). The CBO must then be represented virtually (i.e. address, contact info, etc.). These resources are the strategic key to completing this work. We intend to measure the number of users added from the teams (see attached supporting document).

#### 2) CareLink Client Summary Trainings to Build Capacity:

ii. Our current support programs for CBOs consist of pamphlet-style training guides accessible online. We know that these guides are rarely read and this is not an engaging training style. We plan to offer a mix of in-person sessions for large CBOs, online classes for groups of smaller CBOs with Q&A, and to develop interactive eLearning modules for long-term maintenance. We believe this will increase awareness of the available tools and plan to measure through new users onboarded and training attendance.

iii. Create and share a recorded webinar talking through how to use Carelink and hold a weekly office hours for 3 months for CareLink users who have questions/need help logging on and/or navigating the site.

#### 3) HSH IT Upgrades for Medi-Cal Compliance (Consulting Services)

i. The strategic approach for this project centers on a (1) review of present day HSH IT security: knowing the current state will inform (2) an understanding of security gaps and needs, (3) help identify solutions, and (4) implement technology that will ensure compliance with Medi-Cal security standards. Each element of this sequence is a milestone on the path to ensuring appropriate and compliant storage, handling, and transfer of confidential client information, a necessary component of Medi-Cal participation, and an infrastructure investment in HSH that will support the implementation of Community Supports.

#### 4) HSH Data Exchange with MCPs and SFDPH (Consulting Services)

Data sharing among San Francisco CalAIM partners has been piecemeal and suboptimal. The strategic approach of this project centers on comprehensive, long-term, multi-stakeholder planning necessary to build a Medi-Cal claiming process in a department (HSH) without Medi-Cal experience. This infrastructure investment will allow homeless services to integrate with the Medi-Cal system, one of the goals of the CalAIM Initiative.

Toward this goal, HSH will hire and manage a consultant, the workplan for which will include the following milestones:

- i. Clear definition of problem statement and goal for data integration related to Community Supports claiming
- ii. Review of current technologies, transfers, and workflows
- iii. Presentation of IT scenarios that will allow for lean, secure, and comprehensive data sharing and system interoperability among San Francisco CalAIM partners
- iv. Evaluation of different scenarios, and investments that each would require
- v. Action plan for implementation of solutions

#### 5) Project Management and Coordination Capacity (Staffing)

Project management personnel will build HSH's capacity for strategic participation during the Community Supports planning and launch phases. The main milestone will be the recruitment and onboarding of 3 FTE. Success will be measured based on enhanced HSH capacity to manage key partnerships and move forward a CalAIM workplan. Major priorities (also detailed above in (5)) include workgroup coordination, coordinate MCP requests for information within HSH and compiling and providing responses, coordination of site visits, review of program workflows and documentation, and more. This investment will enhance HSH's ability to implement Housing Community Supports.

#### 7. Please list activities and applicable key dates.

## 1) SFDPH IT Staff to Support Approvals Process, Technical Infrastructure Build, and Implementation of CareLink:

- i. Activities:
  - 1. Business sponsor to identify CBO trading partners
    - a. Define who refers to the CBO partner

- b. Define to whom the CBO partner can refer
- 2. CBO and business sponsor to complete contracting under IT process guidance
- 3. CBO entity to completed workbook for
  - a. CBO details (aka new DEP request)
  - b. referral details design (aka what information is required by the accepting CBO partner and should be collected up front)
- 4. IT team to complete virtual system build out of CBO department and referrals. System testing.
- 5. Go-Live support
- ii. Key Dates: November 2022 thru April 2023

#### 2) CareLink Client Summary Trainings to Build Capacity:

- i. Activities:
  - 1. Design and develop training courses for CBO referring partners. Pamphlet updates, PowerPoint presentations, recorded eLearning, and live system demonstrations from training environment.
  - 2. Enroll newly onboarded CBO users into training classes.
  - 3. Provide training and track attendance.
  - 4. Support users with in-person visits to CBOs.
  - 5. Publish eLearning.
- ii. Key Dates: November 2022 thru April 2023

#### 3) HSH IT Upgrades for Medi-Cal Compliance (Consulting Services)

Activities:

- i. Procurement advisory services to perform a review of Medi-Cal IT security requirements (within an estimated three months of award)
- ii. Completion of security gaps and needs analysis for HSH and its CBO contractors (focus on the first entities/teams planned to go live as CS providers) (end of 2022)
- iii. Presentation of solutions to close these gaps (March 31, 2023)
- iv. Implementation of solutions to fill these gaps (implementation may be a separate, longer-term project for a future IPP funding cycle)

Target dates depend on the types, costs, and complexity of solutions identified

#### 4) HSH Data Exchange with MCPs and SFDPH (Consulting Services) Activities:

- i. Review existing HSH data collection and access workflows and storage solutions (within two months of award)
- ii. Gaps and needs analysis regarding HSH's ability to produce 837/EDI compliant claims, as required for CalAIM billing (two additional months)
- iii. Identification of technological solutions, workflows, and personnel needs that would put HSH on a path to 837/EDI claims submission and adjudication, presentation of scenarios (in Q1 2023)
- iv. Implementation of solutions, workflows, and personnel recruitments identified (implementation would likely be an additional, longer-term project for a future IPP funding cycle)

#### 5) Project Management and Coordination Capacity (Staffing)

Activities:

i. Recruitment and onboarding of 3FTE, and development of detailed workplan (within four months of award)

#### 8. Please list objectives and intended outcomes to be reported to SFHP quarterly.

## **1)** SFDPH IT Staff to Support Approvals Process, Technical Infrastructure Build, and Implementation of CareLink:

| <b>Objective/Milestone</b>                                | Metric/Measure                         | <b>Evaluation Process</b>                                 | Target Completion Date |
|-----------------------------------------------------------|----------------------------------------|-----------------------------------------------------------|------------------------|
| Increase the number of<br>CBOs with access to<br>CareLink | # of new CBOs<br>onboarded to CareLink | Discrete system reports<br>of new CareLink<br>departments | April 2023             |
| 2) CareLink Cl                                            | ient Summary Trainings to E            | Build Capacity:                                           |                        |

#### 2) CareLink Client Summary Trainings to Build Capacity:

| <b>Objective/Milestone</b>                | Metric/Measure                          | <b>Evaluation Process</b>      | Target Completion Date |
|-------------------------------------------|-----------------------------------------|--------------------------------|------------------------|
| Increase the number of CareLink users and | # of new users<br>onboarded to CareLink | Discrete system reports        | April 2023             |
| provide training to these users.          | during the reporting period.            | Training attendance<br>records |                        |

# of training attendees

#### 3) HSH IT Upgrades for Medi-Cal Compliance (Consulting Services)

| Objective/Milestone                                                              | Metric/Measure                                               | Evaluation Process                    | Target Completion Date                                                       |
|----------------------------------------------------------------------------------|--------------------------------------------------------------|---------------------------------------|------------------------------------------------------------------------------|
| Milestone One:<br>Procurement of advisory<br>services to perform a               | Report delivered and<br>presented upon<br>completion of each | SFHP receives report and presentation | Milestones One: Sept 30,<br>2022                                             |
| review of Medi-Cal IT<br>security requirements                                   | milestone by consultant                                      |                                       | Milestone Two: Dec 31,<br>2022                                               |
| Milestone Two:<br>Completion of report on<br>security gaps and needs<br>analysis |                                                              |                                       | Milestone Three: March<br>31, 2022<br>Milestone Four: This                   |
| Milestone Three:<br>Completion of report on                                      |                                                              |                                       | milestone may be<br>appropriate as an<br>additional, longer-term<br>project. |
| potential solutions                                                              |                                                              |                                       |                                                                              |

| Milestone Four:   |  |  |
|-------------------|--|--|
| Implementation of |  |  |
| solutions         |  |  |

#### 4) HSH Data Exchange with MCPs and SFDPH (Consulting Services)

| Objective/Milestone                              | Metric/Measure                       | Evaluation Process       | Target Completion Date                    |
|--------------------------------------------------|--------------------------------------|--------------------------|-------------------------------------------|
| Milestone One:                                   | Report delivered and                 | SFHP receives report and | Milestones One: Sept 30,                  |
| Procurement advisory services re data exchange   | presented upon<br>completion of each | presentation             | 2022                                      |
| improvements                                     | milestone by consultant              |                          | Milestone Two: Dec 31, 2022               |
| Milestone Two: Needs                             |                                      |                          | Milestone Three: March                    |
| and gaps analysis<br>regarding HSH's ability to  |                                      |                          | 31, 2022                                  |
| produce 837/EDI<br>compliant claims              |                                      |                          | Milestone Four: This                      |
|                                                  |                                      |                          | milestone may be                          |
| Milestone Three:                                 |                                      |                          | appropriate as an additional, longer-term |
| Identification of technological solutions,       |                                      |                          | project.                                  |
| workflows, and personnel                         |                                      |                          |                                           |
| that would put HSH on a                          |                                      |                          |                                           |
| path to 837/EDI claims                           |                                      |                          |                                           |
| Milestone Four:                                  |                                      |                          |                                           |
| Implementation of                                |                                      |                          |                                           |
| solutions, workflows, and personnel recruitments |                                      |                          |                                           |
| identified.                                      |                                      |                          |                                           |

#### 5) Project Management and Coordination Capacity (Staffing)

| Objective/Milestone                 | Metric/Measure | Evaluation Process          | Target Completion Date       |
|-------------------------------------|----------------|-----------------------------|------------------------------|
| Recruitment and onboarding of staff | # recruitments | HR records, staffing report | Within four months of award. |

9. How much total funding will your organization require to successfully complete this project? Please complete the budget template and justification for each priority area.

## 1) SFDPH IT Staff to Support Approvals Process, Technical Infrastructure Build, and Implementation of CareLink:

| Line Item                         | Description                                                       | Priority Area                        | Total Funding<br>Requested |
|-----------------------------------|-------------------------------------------------------------------|--------------------------------------|----------------------------|
| Personnel (%FTE)                  | Staff to support IT<br>infrastructure build and<br>implementation | Improve/enhance IT<br>infrastructure | \$180,000                  |
| Capital expenses                  |                                                                   |                                      |                            |
| Operating expenses                |                                                                   |                                      |                            |
| Other costs                       |                                                                   |                                      |                            |
| Total requested amount: \$180,000 |                                                                   |                                      |                            |

#### 2) CareLink Client Summary Trainings to Build Capacity:

| Line Item                         | Description                                                       | Priority Area           | Total Funding<br>Requested |
|-----------------------------------|-------------------------------------------------------------------|-------------------------|----------------------------|
| Personnel (%FTE)                  | Provide CareLink Client<br>Summary trainings to<br>build capacity | Provide staff trainings | \$180,000                  |
| Capital expenses                  |                                                                   |                         |                            |
| Operating expenses                |                                                                   |                         |                            |
| Other costs                       |                                                                   |                         |                            |
| Total requested amount: \$180,000 |                                                                   |                         |                            |

#### 3) HSH IT Upgrades for Medi-Cal Compliance (Consulting Services)

| Line Item                         | Description       | Priority Area                                                        | Total Funding                                                                                                                                                   |
|-----------------------------------|-------------------|----------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                                   |                   |                                                                      | Requested                                                                                                                                                       |
| Personnel (%FTE)                  |                   |                                                                      |                                                                                                                                                                 |
| Capital expenses                  |                   |                                                                      |                                                                                                                                                                 |
| Operating expenses                |                   |                                                                      |                                                                                                                                                                 |
| Other costs                       | Advisory services | Review needs and<br>identify solutions for<br>IT security compliance | \$125,000 for consulting<br>services in the CY22 IPP<br>award period)<br>(\$500,000 of consulting<br>services estimated for<br>completion of entire<br>project) |
| Total requested amount: \$125,000 |                   |                                                                      |                                                                                                                                                                 |

#### 4) HSH Data Exchange with MCPs and SFDPH (Consulting Services)

| Line Item             | Description       | Priority Area                                                                      | Total Funding<br>Requested                                                                                                                                      |
|-----------------------|-------------------|------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Personnel (%FTE)      |                   |                                                                                    |                                                                                                                                                                 |
| Capital expenses      |                   |                                                                                    |                                                                                                                                                                 |
| Operating expenses    |                   |                                                                                    |                                                                                                                                                                 |
| Other costs           | Advisory services | Review needs and<br>identify solutions for<br>data exchange related<br>to claiming | \$125,000 for consulting<br>services in the CY22 IPP<br>award period)<br>(\$500,000 of consulting<br>services estimated for<br>completion of entire<br>project) |
| Total requested amour | nt: \$500,000     |                                                                                    |                                                                                                                                                                 |

#### 5) Project Management and Coordination Capacity (Staffing)

| Line Item             | Description                                                                                                                                                              | Priority Area                                                                                            | Total Funding<br>Requested                                                                                                                                                                         |
|-----------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Personnel (%FTE)      | 3.00 FTE x three months<br>Class = combination of<br>1823 Senior<br>Administrative Analyst,<br>1053 Senior IS Business<br>Analyst, 1054 Principal<br>IS Business Analyst | General project<br>management to build<br>capacity for HSH<br>participation in the<br>CalAIM partnership | <ul> <li>\$137,500 for three<br/>months X 3FTE salary &amp;<br/>fringe in the CY22 IPP<br/>award period)</li> <li>\$1,100,000 for the full<br/>24 months X 3FTE<br/>salary &amp; fringe</li> </ul> |
| Capital expenses      |                                                                                                                                                                          |                                                                                                          |                                                                                                                                                                                                    |
| Operating expenses    |                                                                                                                                                                          |                                                                                                          |                                                                                                                                                                                                    |
| Other costs           |                                                                                                                                                                          |                                                                                                          |                                                                                                                                                                                                    |
| Total requested amoun | t: \$150,000                                                                                                                                                             |                                                                                                          |                                                                                                                                                                                                    |

#### **BUDGET JUSTIFICATION**

For Projects One and Two, \$360,000 is the cost for 2 FTE for November 2022 thru April 2023.

For projects Three and Four, budgets are based on a recent HSH procurement reflecting market rates for such services. Budgets are given for both (1) the project milestones to be completed in the IPP award period (calendar year 2022), and (2) the entire project.

For project Five, budget is based labor contract compensation for the proposed positions. Budgets are given for both (1) the proportion of labor falling in the IPP award period (calendar year 2022), and (2) the entire two-year period.

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San Francisco Department of Public Health (SFDPH) Office of Managed Care | SF Health Network SFDPH Department of Homelessness and Supportive Housing (HSH) Consulting **BUDGET JUSTIFICATION** October 3, 2022 to December 31, 2023

A. PERSONNEL

B.	MANDATORY FRINGE	
тот	TAL PERSONNEL:	\$0
C.	TRAVEL	\$0
D.	EQUIPMENT	\$0
E.	SUPPLIES	\$0
F.	CONTRACTUAL	\$341,000
G.	OTHER	\$0
	TOTAL DIRECT COSTS	\$341,000
H.	INDIRECT COSTS	\$0
	TOTAL BUDGET:	\$341,000

AMENDMENT NUMBER THREE TO THE SERVICES AGREEMENT BETWEEN SAN FRANCISCO HEALTH PLAN AND SAN FRANCISCO HEALTH NETWORK

This Amendment Number Three ("Amendment") to the Services Agreement ("Agreement") between San Francisco Health Authority, a local governmental entity doing business as the **San Francisco Health Plan** ("Health Plan" or "SFHP"), and the City and County of San Francisco ("City"), a municipal corporation, acting by and through the San Francisco Department of Public Health ("SFDPH"), doing business as the **San Francisco Health Network** ("Community Supports Provider" or "SFHN"), is effective January 1, 2023. SFHP and Community Supports Provider are collectively referred to as "Parties" or individually as "Party".

RECITALS

WHEREAS, SFHP and Community Supports Provider have entered into an Agreement to provide Community Supports to eligible Members; and

WHEREAS, the Parties wish to incorporate to the Agreement an exhibit describing the grant monies awarded to Community Supports Provider for the expansion of Community Supports and related services; and

WHEREAS, the Parties agree to amend the Agreement to reflect the change.

NOW, THEREFORE, in consideration of the mutual promises set forth below, the Parties agree to amend the Agreement as follows:

1. Exhibit D, Incentives Payment Program, and its attachments are incorporated into the Agreement.

[Remainder of page is left blank intentionally.]

IN WITNESS WHEREOF, the Parties have executed this Amendment as of the date first hereinabove written.

Except as modified above, all terms and conditions of the Agreement, as previously amended, shall remain the same.

San Francisco Health Plan	San Francisco Health Network
Signature DocuSigned by: Nina Marnyama 9D4647B1400D431	Signature Navuna Bohha 52BC36E46CB9439
Nina Maruyama Print Name	Print Name_Naveena Bobba
Title <u>Chief Officer Compliance & Regulat</u> ory Aff	^{fa} iftle_Deputy Director of Health
6/22/2023 Date	Date_06/20/2023 6:27 PM PDT
	Approved as to Form: David Chiu City Attorney DocuSigned by: Adam Padtlee By:

[Remainder of page is left blank intentionally.]

EXHIBIT D INCENTIVES PAYMENT PROGRAM

Health Plan will provide Community Supports Provider a grant in exchange for support and deliverables to support capacity and infrastructure building activities and interventions that will improve Enhanced Care Management (ECM) and/or Community Supports in populations of focus among SFHP members. These funds are intended for activities that support the CalAIM incentive Payment Program (IPP) and the implementation and expansion of ECM and Community Supports. Specific activities and outcomes to be achieved, and their respective reporting requirements will be specified in the individual grant descriptions, attached herein as Attachments to this Exhibit D.

[Remainder of page is left blank intentionally.]

Attachment D-1

SFDPH Department of Homelessness and Supportive Housing (HSH) Consulting

Grant Description: These funds are intended to support the following activities by the San Francisco Department of Homelessness and Supportive Housing (HSH) as outlined in the SFDPH/HSH IPP grant application and the four (4) milestones listed below, for the following services:.

- HSH IT Upgrades for Medi-Cal Compliance (Consulting Services)
- HSH Data Exchange with MCPs and/or SFDPH (Consulting Services)
- Project Management and Coordination Capacity (Staffing)

Milestones

- Milestone 1: Consulting services to perform a review of Medi-Cal IT security requirements
 - Suggested deliverable date: March 31, 2023
- Milestone 2: Completion of report on security gaps and needs analysis
 - Suggested deliverable date: March 31, 2023
- Milestone 3: Completion of report on potential solutions
 - Suggested deliverable date: May 30, 2023
 - Milestone 4: Begin implementation of solutions
 - Suggested deliverable date: June 30, 2023

This funding agreement is effective from October 3, 2022 to June 30, 2023. Funds are not required to be spent by June 30, 2023 and project(s) may be completed after June 30, 2023. However, Provider must submit a detailed execution plan of the project(s) with mutually agreed upon intervals for status reports, no later than June 30, 2023.

SFHP will distribute the full payment disbursement of three hundred forty-one thousand dollars (\$341,000.00) to SFDPH within five (5) business days of executing this amendment.

Receipt of these funds indicates that the Community Supports Provider will implement and comply with the grant, as set forth in the approved grant application.

Reporting

SFDPH will provide SFHP with a brief grant report of completed activities and purchases and vendor acquired services via email at CALAIMECMILOS@sfhp.org by July 31, 2023 using the report template below. A final report of completed activities shall be provided to SFHP upon project completion(s).

Grant Reporting Template SFDPH Department of Homelessness and Supportive Housing (HSH) Consulting

Instructions: Please complete the form below. Email to CALAIMECMILOS@sfhp.org by July 31, 2023.

Organization Name	
Contact Name	
Contact Email	
Contact Phone Number	
Funding Amount	\$341,000.00
Project Description Changes, if any.	
Please describe any major changes to the project, objectives from what your organization proposed in its initial application.	
Milestone 1	
 Has this objective been met? If not, please explain. 	
- Outcome:	
 What barriers (if any) did you face in achieving the objective? 	
Milestone 2	
 Has this objective been met? If not, please explain. 	
- Outcome:	

	What barriers (if any) did you face in achieving the objective?	
Miles	stone 3	
-	Has this objective been met?	
	If not, please explain.	
- (Outcome:	
	What barriers (if any) did you face in achieving the objective?	
Miles	tone 4	
-	Has this objective been met?	
	lf not, please explain.	
- (Outcome:	
- '	What barriers (if any) did you face in	
	achieving the objective?	
Comr	nents:	

Attachment D-2 Carelink

Grant Description: These funds are intended to support the following activities by the San Francisco Department of Public Health (SFDPH) as outlined in the DPH/HSH IPP grant application and the two milestones listed below, for the following services.

- Technical Infrastructure Building and Implementation of CareLink
- CareLink Client Summary Trainings to Build Capacity

Milestones:

- Milestone 1: Increase the number of CBOs with access to CareLink
- Milestone 2: Increase the number of CareLink users and provide training to these users.

This funding agreement is effective from September 12, 2022 to June 30, 2023. Funds are not required to be spent by June 30, 2023 and the project(s) may be completed after June 30, 2023. However, Provider must submit to SFHP a detailed execution plan of the project(s) with mutually agreed upon intervals for status reports, no later than June 30, 2023.

SFHP has distributed the full payment disbursement of three hundred sixteen thousand eight hundred dollars (\$316,800.00) to SFDPH on March 1, 2023.

Receipt of these funds indicates that the Community Supports Provider will implement and comply with the grant, as set forth in the approved grant application.

Reporting

Community Supports Provider will provide SFHP with the attached report of completed activities and purchases and vendor acquired services via email at <u>CALAIMECMILOS@SFHP.ORG</u> by July 31, 2023 using the report template below. A final report of completed activities shall be provided to SFHP upon project completion(s).

Grant Reporting Template Carelink

Instructions: Please complete the form below. Email to CALAIMECMILOS@sfhp.org by July 31, 2023.

Organization Name	
Contact Name	
Contact Email	
Contact Phone Number	
Funding Amount	\$316,800.00
Project Description Changes, if any.	
Please describe any major changes to the project, objectives from what your organization proposed in its initial application.	
Milestone 1	
 Has this objective been met? If not, please explain. 	
- Outcome:	
 What barriers (if any) did you face in achieving the objective? 	
Milestone 2	
 Has this objective been met? If not, please explain. 	
- Outcome:	

- What barriers (if any) did you face in	
achieving the objective?	
Comments:	
mments:	



P.O. Box 194247 San Francisco, CA 94119 1(415) 547-7800 1(415) 547-7821 FAX sfhp.org

LETTER OF AGREEMENT

This letter represents an agreement between the San Francisco Health Plan (SFHP) and San Francisco Department of Public Health ("Grantee"). Pursuant to this agreement, SFHP will provide a grant to (Grantee) in exchange for support and deliverables to support capacity and infrastructure building activities and interventions that will improve Enhanced Care Management (ECM) and/or Community Supports in populations of focus among SFHP members.

These funds are intended for activities that support the CalAIM incentive Payment Program (IPP) and the implementation and expansion of ECM and Community Supports by your organization. Specifically, these funds are intended to support activities by Homeless and Supportive Housing (HSH) for consulting services and the milestones listed below.

Based on the Grantee's application, the following activities and outcomes are to be completed with the grant funds.

Grant Description: Funded Activities with the following four milestones as outlined in the DPH/HSH IPP grant application:

- Milestone 1: Consulting services to perform a review of Medi-Cal IT security requirements
- Milestone 2: Completion of report on security gaps and needs analysis
- Milestone 3: Completion of report on potential solutions
- Milestone 4: Begin implementation of solutions

This funding agreement is effective from October 3, 2022 to April 28, 2023.

SFHP will distribute the full payment disbursement of \$341,000 to San Francisco Department of Public Health within five business days of executing this Letter of Agreement.

Receipt of these funds indicates that the awardee will implement and comply with the grant, as set forth in the approved grant application.

Reporting

San Francisco Department of Public Health will provide SFHP with a brief grant report of completed activities and purchases and vendor acquired services via email at CALAIMECMILOS@sfhp.org by May 31, 2023. Please use the report template below.



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Signatures

	SFHP Name/Title	SFHP Signature	(Grantee) Name/Title	(Grantee) Signature
Person Responsible for Executing Agreement Terms	Sean Dongre Senior Manager, Provider Network Management			
Executive Accountability	Skip Bishop Chief Financial Officer			

Attachment 1: Grant Reporting Template

Instructions: Please complete the form below. Email to CALAIMECMILOS@sfhp.org by May 31, 2023.

Organization Name	Organization
Contact Name	
Contact Email	
Contact Phone Number	
Funding Amount	\$341,000
Project Description Changes, if any.	
Please describe any major changes to the project, objectives from what your organization proposed in its initial application.	



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Organization Name	Organization
Milestone 1	
 Has this objective been met? If not, please explain. 	
Outcome:	
 What barriers (if any) did you face in achieving the objective? 	
Milestone 2	
 Has this objective been met? If not, please explain. 	
Outcome:	
 What barriers (if any) did you face in achieving the objective? 	
Milestone 3	
 Has this objective been met? If not, please explain. 	
Outcome	
 What barriers (if any) did you face in achieving the objective? 	



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Organization Name	Organization
Milestone 4	
Has this objective been met? If not, please explain.	
Outcome	
 What barriers (if any) did you face in achieving the objective? 	
Comments:	

City and County of San Francisco

Department of Public Health



London N. Breed Mayor

TO:	Angela Calvillo, Clerk of the Board of Supervisors
FROM:	Dr. Grant Colfax Director of Health
DATE:	11/1/2023
SUBJECT:	Grant Accept and Expend
GRANT TITLE:	SFDPH Department of Homelessness and Supportive Housing (HSH) Consulting - \$341,000

Attached please find the original and 1 copy of each of the following:

- Proposed grant resolution, original signed by Department
- Grant information form, including disability checklist
- Budget and Budget Justification
- Grant application: Not Applicable. No application submitted.
- Agreement / Award Letter
- Other (Explain):

Special Timeline Requirements:

Departmental representative to receive a copy of the adopted resolution:

Name: Gregory Wong (greg.wong@sfdph.org)Phone: 554-2521Interoffice Mail Address: Dept. of Public Health, 101 Grove St # 108Certified copy required YesNo 🖂

From:	<u>Conine-Nakano, Susanna (MYR)</u>
To:	BOS Legislation, (BOS); BLAKE, MARK (CAT)
Cc:	Paulino, Tom (MYR); Wong, Greg (DPH)
Subject:	Mayor Resolution SFPDH and HSH Consulting
Date:	Tuesday, October 31, 2023 3:54:39 PM

Hello Clerks,

Attached for introduction to the Board of Supervisors is a Resolution retroactively authorizing the Department of Public Health to accept and expend a grant in the amount of \$341,000 from the San Francisco Health Plan for participation in a program, entitled "SFDPH (San Francisco Department of Public Health) Department of Homelessness and Supportive Housing (HSH) Consulting," for the period of October 3, 2022, through December 31, 2023.

Best, Susanna

Susanna Conine-Nakano Office of Mayor London N. Breed City & County of San Francisco 1 Dr. Carlton B. Goodlett Place, Room 200 San Francisco, CA 94102 415-554-6147