



OFFICE OF THE CONTROLLER
CITY AND COUNTY OF SAN FRANCISCO

Greg Wagner
Controller
Todd Rydstrom
Deputy Controller

April 26, 2024

Ivar C. Satero, Airport Director
San Francisco International Airport
International Terminal, 5th Floor
P.O. Box 8097
San Francisco, CA 94128

Attention: Denise Payton, Director of Budget & Capital Planning

RE: Contracting for Airport Security Services – FY 2024-25 & FY 2025-26

The cost information and supplemental data provided by your office on the proposed contract referenced above have been reviewed by my staff.

If these services are provided at the proposed contract price, it appears they can be performed at a lower cost than if the work were performed by City employees.

The requirements of Charter Section 10.104.15 relative to the Controller's findings that work or services can be practically performed under private contract at a lesser cost than similar work performed by employees of the City and County of San Francisco have been satisfied. Attached is a statement of projected cost and estimated savings for Fiscal Years 2024-25 and 2025-26 and the informational items provided by the department pursuant to San Francisco Administrative Code Section 2.15.

Following the approval of the Board of Supervisors, we will notify your department and the Purchaser that this Charter requirement has been met. Please contact Devin Macaulay at Devin.Macaulay@sfgov.org if you have any questions regarding this determination.

Sincerely,

_____/s/_____
Greg Wagner,
Controller

Enclosures

cc: Board of Supervisors' Budget Analyst
Human Resources, Employee Relations

AIR - Airport Commission
 General Aviation Security Services (GASS) (18727)
 COMPARATIVE COSTS OF CONTRACTING VS. IN-HOUSE SERVICES
FISCAL YEAR 2024-25

PROJECTED PERSONNEL COSTS

Job Name	Job Class	FTE	FY 2024-25 Personnel Costs Low	FY 2024-25 Personnel Costs High
Aviation Security Operations Supervisor	9220_C	0.10	\$ 16,855	\$ 20,087
Building And Grounds Patrol Officer	8207_C	8.00	\$ 876,533	\$ 1,034,490
Security Guard	8202_C	40.00	\$ 3,738,471	\$ 5,172,448
Manager III	0931_C	0.10	\$ 21,291	\$ 26,337
Holiday Pay - Miscellaneous			\$ 161,794	\$ 174,224
Overtime - Miscellaneous			\$ 260,399	\$ 312,604
Premium Pay - Miscellaneous			\$ 316,866	\$ 0
Sum:		48.20	\$ 5,392,209	\$ 6,740,190

ADDITIONAL CITY COST

Item Description	Nbr of Units	Notes / Unit Measure	FY 2024-25 Low Estimate	FY 2024-25 High Estimates
Uniforms for each guard and officer	0		\$ 29,952	\$ 29,952
May include capital costs, materials & supplies, uniforms, technology, as is comparable to the contract components.	0		\$ 7,488	\$ 7,488
Total Non-Personnel Costs:			\$ 37,440	\$ 37,440

ESTIMATED TOTAL CITY COST \$ 5,429,649 \$ 6,777,630

COST COMPARISON SUMMARY

ESTIMATED TOTAL CITY COST	\$ 5,429,649	\$ 6,777,630
LESS: ESTIMATED TOTAL CONTRACT COST	\$ 3,934,164	\$ 4,493,010
ESTIMATED SAVINGS	\$ 1,495,485	\$ 2,284,620
% of Savings to City Cost	27.54%	33.71%

AIR - Airport Commission
 General Aviation Security Services (GASS) (18727)
 COMPARATIVE COSTS OF CONTRACTING VS. IN-HOUSE SERVICES
FISCAL YEAR 2025-26

PROJECTED PERSONNEL COSTS

Job Name	Job Class	FTE	FY 2025-26 Personnel Cost Low	FY 2025-26 Personnel Cost High
Aviation Security Operations Supervisor	9220_C	0.10	\$ 17,463	\$ 20,796
Building And Grounds Patrol Officer	8207_C	8.00	\$ 910,359	\$ 1,073,278
Security Guard	8202_C	40.00	\$ 3,887,377	\$ 5,366,387
Manager III	0931_C	0.10	\$ 22,069	\$ 27,312
Holiday Pay - Miscellaneous			\$ 168,200	\$ 181,122
Overtime - Miscellaneous			\$ 270,708	\$ 324,979
Premium Pay - Miscellaneous			\$ 364,467	\$ 203,055
Sum:		48.20	\$ 5,640,643	\$ 7,196,929

ADDITIONAL CITY COST

Item Description	Nbr of Units	Notes / Unit Measure	FY 2025-26 Low Estimate	FY 2025-26 High Estimates
Uniforms for each guard and officer	0		\$ 30,816	\$ 30,816
May include capital costs, materials & supplies, uniforms, technology, as is comparable to the contract components.	0		\$ 7,704	\$ 7,704
Total Non-Personnel Costs:			\$ 38,520	\$ 38,520

ESTIMATED TOTAL CITY COST \$ 5,679,163 \$ 7,235,449

COST COMPARISON SUMMARY

ESTIMATED TOTAL CITY COST	\$ 5,679,163	\$ 7,235,449
LESS: ESTIMATED TOTAL CONTRACT COST	\$ 4,073,085	\$ 4,639,355
ESTIMATED SAVINGS	\$ 1,606,078	\$ 2,596,094
% of Savings to City Cost	28.28%	35.88%