

1 [Agreement Amendment - AT&T dba AT&T Mobility - Public Safety-Grade Wireless  
2 Communications Services - Not to Exceed \$29,572,719]

3 **Resolution authorizing the Department of Technology to approve the Second**  
4 **Amendment with AT&T dba AT&T Mobility to purchase public safety-grade wireless**  
5 **communications services for first responders, extending the term by eighteen months**  
6 **from October 21, 2025, for a total term of June 23, 2020, through April 21, 2027, and**  
7 **increasing the agreement amount by \$7,319,751 for a total contract amount of**  
8 **\$29,572,719 pursuant to Charter, Section 9.118.**

9  
10 WHEREAS, On June 23, 2020, the Department of Technology ("Department") entered  
11 into an agreement for the City and County of San Francisco ("City") to purchase public safety-  
12 grade wireless communications services for first responders ("First Net Services") from AT&T  
13 dba AT&T Mobility ("AT&T Mobility") in reliance upon the competitive procurement process of  
14 the FirstNet Authority and using the directly negotiated California Network and  
15 Telecommunications ("CALNET") FirstNet Contract C3A2FN9-18 of the California Department  
16 of Technology ("CDT") for FirstNet Services awarded to AT&T Mobility ("AT&T Mobility FirstNet  
17 Agreement"), pursuant to Administrative Code, Section 21.16(b); and

18 WHEREAS, The First Amendment to the agreement was approved by the Board of  
19 Supervisors on March 14, 2023, to increase the not to exceed amount to \$22,252,968 because  
20 City departments authorized more City first responders to use FirstNet Services than the  
21 Department anticipated when it entered into this agreement; and

22 WHEREAS, The CDT has extended the CALNET contract this agreement utilizes by  
23 eighteen months to provide the CDT with more time to negotiate a successor contract, which  
24 necessitates this second amendment to keep our agreement aligned with CALNET; and  
25

1 WHEREAS, The proposed \$7,319,751 increase in this agreement was determined  
2 based on projected costs and the continuing growth in demand for FirstNet services, including  
3 wider deployment of FirstNet to public safety staff, necessary device replacement, inflationary  
4 price increases, and strategic migration from other carriers to consolidate spending on FirstNet;  
5 and

6 WHEREAS, The Department has made substantial efforts to contain costs and drive  
7 efficiency in the City's mobile portfolio, such as implementing a citywide Mobile Device Use  
8 Policy, developing a tool to identify and deactivate unused mobile lines, and removing 1,161  
9 unused or unnecessary lines over the past two years; and

10 WHEREAS, Section 9.118 of the San Francisco Charter requires approval by the Board  
11 of Supervisors for contracts requiring expenditures above \$10,000,000; now, therefore, be it

12 RESOLVED, That the Board of Supervisors approves the Second Amendment to the  
13 AT&T FirstNet Agreement between the City and AT&T Mobility to allow City departments to  
14 continue to purchase FirstNet services from AT&T Mobility extending the term by eighteen  
15 months, from October 21, 2025, for a total term of June 23, 2020, through April 21, 2027 and a  
16 not to exceed amount of \$29,572,719; and, be it

17 FURTHER RESOLVED, That within 30 days of the Second Amendment being fully  
18 executed by the parties the Department of Technology shall provide a copy of it to the Clerk of  
19 the Board for inclusion in the official file.