# CITY AND COUNTY OF SAN FRANCISCO DEPARTMENT OF HOMELESSNESS AND SUPPORTIVE HOUSING

# SECOND AMENDMENT TO GRANT AGREEMENT between CITY AND COUNTY OF SAN FRANCISCO and CONARD HOUSE, INC.

THIS AMENDMENT of the **January 1, 2021** Grant Agreement (the "Agreement") is dated as of **July 1, 2024** and is made in the City and County of San Francisco, State of California, by and between **CONARD HOUSE, INC.** ("Grantee") and the CITY AND COUNTY OF SAN FRANCISCO, a municipal corporation ("City") acting by and through The Department of Homelessness and Supportive Housing ("Department").

#### **RECITALS**

WHEREAS, Grantee was selected pursuant to Ordinance No. 61-19, which authorizes the Department to enter into contracts without adhering to the Administrative Code provisions regarding competitive bidding and other requirements for construction work, procurement, and personal services relating to the shelter crisis; and

WHEREAS, City and Grantee desire to execute this amendment to update the prior Agreement; and

WHEREAS, the City's Homelessness Oversight Commission approved this Agreement by Resolution [Insert Resolution Number] on [Insert Date of Commission or Board Action]; and

WHEREAS, the City's Board of Supervisors approved this Second Amendment to the Agreement under San Francisco Charter Section 9.118 by Resolution <insert Resolution number> on <Month Date, Year>;

NOW, THEREFORE, City and Grantee agree to amend said Grant Agreement as follows:

- 1. **Definitions.** Terms used and not defined in this Amendment shall have the meanings assigned to such terms in the Grant Agreement.
  - (a) Agreement. The term "Agreement" shall mean the Agreement dated **January** 1, 2021 between Grantee and City; and **First Amendment**, dated **July 1**, 2023.
- **2. Modifications to the Agreement.** The Grant Agreement is hereby modified as follows:

G-150 (3-23; HSH 3-23) Page 1 of 5 July 1, 2024 F\$P: 1000020628

- **2.1 ARTICLE 3 TERM** of the Agreement currently reads as follows:
  - **3.1 Effective Date.** This Agreement shall become effective when the Controller has certified to the availability of funds as set forth in Section 2.2 and the Department has notified Grantee thereof in writing.

#### 3.2 Duration of Term.

- (a) The term of this Agreement shall commence on **January 1, 2021** and expire on **June 30, 2024**, unless earlier terminated as otherwise provided herein. Grantee shall not begin performance of its obligations under this Agreement until it receives written notice from City to proceed.
- (b) The City has options to renew the Agreement for additional years. The City may extend this Agreement beyond the termination date by exercising an option at the City's sole and absolute discretion and by modifying this Agreement as provided in Section 17.2, Modification.

Such section is hereby deleted and replaced in its entirety to read as follows:

#### **ARTICLE 3 TERM**

**3.1 Effective Date.** This Agreement shall become effective when the Controller has certified to the availability of funds as set forth in Section 2.2 and the Department has notified Grantee thereof in writing.

#### 3.2 Duration of Term.

- (a) The term of this Agreement shall commence on **January 1, 2021** and expire on **July 1, 2026**, unless earlier terminated as otherwise provided herein. Grantee shall not begin performance of its obligations under this Agreement until it receives written notice from City to proceed.
- (b) The City has options to renew the Agreement for additional years. The City may extend this Agreement beyond the termination date by exercising an option at the City's sole and absolute discretion and by modifying this Agreement as provided in Section 17.2, Modification.
- **Section 5.1 Maximum Amount of Grant Funds** of the Agreement currently reads as follows:

# 5.1 Maximum Amount of Grant Funds.

F\$P: 1000020628

G-150 (3-23; HSH 3-23)

- (a) In no event shall the amount of Grant Funds disbursed hereunder exceed Five Million Seven Hundred Sixty Six Thousand Eight Hundred Sixty One Dollars (\$5,766,861).
- (b) Grantee understands that, of the Maximum Amount Of Grant Funds listed under Article 5.1 (a) of this Agreement, Nine Hundred Sixty One

  Thousand One Hundred Forty Three Dollars (\$961,143) is included as a contingency amount and is neither to be used in Budget(s) attached to this Agreement or available to Grantee without a modification to the Appendix B, Budget, which has been approved by the Department of Homelessness and Supportive Housing. Grantee further understands that no payment for any portion of this contingency amount will be made unless and until a modification or revision has been fully approved and executed in accordance with applicable City and Department laws, regulations, policies/procedures and certification as to the availability of funds by Controller. Grantee agrees to fully comply with these laws, regulations, and policies/procedures.

Such section is hereby deleted and replaced in its entirety to read as follows:

#### 5.1 Maximum Amount of Grant Funds.

- (a) In no event shall the amount of Grant Funds disbursed hereunder exceed Twelve Million Eight Hundred Fifteen Thousand Nine Hundred Sixteen Dollars (\$12,815,916).
- (b) Grantee understands that, of the Maximum Amount of Grant Funds listed under Article 5.1 (a) of this Agreement, Nine Hundred Thirty Nine Thousand Twenty Seven Dollars (\$939,027) is included as a contingency amount and is neither to be used in Budget(s) attached to this Agreement or available to Grantee without a modification to the Appendix B, Budget, which has been approved by the Department of Homelessness and Supportive Housing. Grantee further understands that no payment for any portion of this contingency amount will be made unless and until a modification or revision has been fully approved and executed in accordance with applicable City and Department laws, regulations, policies/procedures and certification as to the availability of funds by Controller. Grantee agrees to fully comply with these laws, regulations, and policies/procedures.
- **Section 17.6 Entire Agreement** of the Agreement is hereby deleted and replaced with the following:
  - **17.6 Entire Agreement.** This Agreement and the Application Documents set forth the entire Agreement between the parties, and supersede all other oral or written provisions. If there is any conflict between the terms of this

G-150 (3-23; HSH 3-23) F\$P: 1000020628 Agreement and the Application Documents, the terms of this Agreement shall govern. The following appendices are attached to and a part of this Agreement:

Appendix A, Services to be Provided (dated July 1, 2024) Appendix B, Budget (dated July 1, 2024) Appendix C, Method of Payment (dated July 1, 2023) Appendix D, Interests in Other City Grants (dated July 1, 2024)

- 2.4 Appendix A, Services to be Provided (dated July 1, 2023), of the Agreement is hereby replaced in its entirety by the modified Appendix A, Services to be Provided (dated July 1, 2024), for the period of July 1, 2024 to June 30, 2026.
- **2.5 Appendix B, Budget** (dated July 1, 2023), of the Agreement is hereby replaced in its entirety by the modified **Appendix B, Budget** (dated July 1, 2024), for the period of January 1, 2021 to June 30, 2026.
- 2.6 Appendix D, Interests in Other City Grants (dated July 1, 2023), of the Agreement is hereby replaced in its entirety by the modified Appendix D, Interests in Other City Grants (dated July 1, 2024).

F\$P: 1000020628

IN WITNESS WHEREOF, the parties hereto have caused this Agreement to be executed as of the date first specified herein. The signatories to this Agreement warrant and represent that they have the authority to enter into this agreement on behalf of the respective parties and to bind them to the terms of this Agreement.

CITY	GRANTEE
DEPARTMENT OF HOMELESSNESS AND SUPPORTIVE HOUSING	CONARD HOUSE, INC.
By: Shireen McSpadden Executive Director	By: Anne Quaintance Executive Director City Supplier Number: 22403
Approved as to Form: David Chiu City Attorney	
By: Adam Radtke Deputy City Attorney	

~~~~

Page 5 of 5

# Appendix A, Services to be Provided by

# Conard House, Inc.

# Support Services, Property Management and Master Leasing at McAllister Hotel

# I. Purpose of Grant

The purpose of this grant is to provide Support Services, Property Management and Master Lease Stewardship to the served population. The goals of these services are to support the served population in retaining their housing; or moving to other appropriate housing.

# **II.** Served Population

Grantee shall serve formerly homeless and income-eligible adults aged 18 years or older without the custody of minors below 18 years of age.

#### III. Referral and Prioritization

All new households will be referred by the Department of Homelessness and Supportive Housing (HSH) via the Coordinated Entry System, which organizes the City's Homelessness Response System (HRS) with a common, population-specific assessment, centralized data system, and prioritization method.

Eligibility criteria for Permanent Supportive Housing (PSH) varies upon the subsidy funding source and may include meeting a definition of homelessness at the time of referral and placement, enrollment in specific benefits programs, income criteria and/or the ability to live independently within the structure of the housing program. Tenants who meet eligibility criteria for PSH are prioritized based on various criteria, such as levels of vulnerability, length, and history of homelessness, and severity of housing barriers.

# IV. Description of Services

Grantee shall provide Support Services, Property Management, and Master Leasing to tenants of the number of units listed in Appendix B, Budget ("Number Served" tab).

# A. Support Services

Support Services are voluntary and shall be available to all tenants in the service location(s). Support Services shall include, but are not limited to, the following:

- 1. Outreach: Grantee shall engage with tenants to provide information about available Support Services and invite them to participate. Grantee shall contact each tenant at least three times during the first 60 days following placement. Grantee shall document all outreach and attempts.
- 2. Intake and Assessment: Grantee shall coordinate with Property Management during the initial intake for units and participate in orientation meetings with Property Management. If possible, Grantee shall establish rapport with tenants prior to move-in to support tenants during the application and move-in process. Grantee shall coordinate with tenant's current support service provider(s) to ensure a successful transition into housing.

Grantee intake of tenants shall include, but is not limited to, a review of the tenant's history in the Online Navigation and Entry (ONE) System, gathering updated information from the tenant, and establishing strengths, skills, needs, plans and goals that are participant-centered and supportive of housing retention. The intake shall take place at the same time of the interview with Property Management, on a separate date or time coordinated with Support Services during the application period, or within no more than 30 days of move-in.

- 3. Case Management: Grantee shall provide case management services to tenants with the primary goal of maintaining housing stability, including ongoing meetings and counseling to establish goals, develop services plans that are tenant-driven without predetermined goals, provide referrals and linkages to off-site support services, and track progress toward achieving those goals. Grantee shall document case management meetings, engagement, and progress.
  - a. Grantee shall connect each tenant with resources needed to be food secure as they live independently.
  - b. Grantee shall refer tenants to and coordinate services within the community that support progress toward identified goals. This may include providing information about services, calling to make appointments, assisting with applications, providing appointment reminders, following up/checking in with households regarding the process, and, as necessary, re-referral. Grantee shall communicate and coordinate with outside service providers to support housing stability.
  - c. Grantee shall provide benefits advocacy to assist tenants with obtaining and maintaining benefits, including, but not limited to, cash aid, food programs, medical clinics and/or in-home support.
- 4. Housing Stability Support: Grantee shall outreach to and offer on-site services and/or referrals to all tenants who display indications of housing instability, within a reasonable timeframe. Such indications include, but are not limited to, discontinuance from benefits, non-payment of rent, lease violations or warnings from Property Management, and conflicts with staff or other tenants. Grantee shall work with tenants, in conjunction with Property Management, to resolve issues that put tenants at risk for eviction. Grantee shall assist with the deescalation and resolution of conflicts, as needed. Grantee shall document Housing Stability outreach and assistance provided.
- 5. Coordination with Property Management: Grantee shall assist tenants in communicating with, responding to, and meeting with Property Management. This may include helping a tenant to understand the communications from Property Management, helping to write requests, responses, or complaints to Property Management, and attending meetings between the tenant and Property Management to facilitate communication.

- a. If a tenant is facing housing instability, Grantee shall coordinate with Property Management to find creative ways to engage with tenants to prevent housing loss
- b. Grantee shall ensure there is a process in place for receiving timely communication from Property Management and copies of correspondence (e.g., notices, warning letters, lease violations, etc.) issued. Grantee shall have a structured written process for engaging tenants who receive such notices.
- 6. Wellness and Emergency Safety Checks: Grantee shall conduct Wellness and/or Emergency Safety Checks in accordance with HSH policy to assess a tenant's safety when there is a reason to believe there is immediate and substantial risk due to a medical and/or psychiatric emergency.
- 7. Support Groups, Social Events and Organized Activities:
  - a. Grantee shall plan groups, events, and activities with input from tenants to build community engagement, develop peer support, share information, form social connections or to celebrate significant events. Grantee shall post and provide to tenants a monthly calendar of events.
  - b. Grantee shall conduct monthly community meetings for tenants, in coordination with Property Management, during which tenants may discuss building concerns and program ideas with representatives from both Support Services and Property Management staff.
  - c. Grantee shall periodically assess the needs of tenants with Property Management and other teams at the building to develop programming that will help tenants maintain stability and enjoy their housing.
- 8. Exit Planning: If a tenant is moving out of the building, Grantee shall engage tenant in exit planning to support the tenant's successful transition out of the program. The exit plan shall depend on the tenant's needs and preferences, and may include establishing a link to services in the community.

#### B. Property Management

Property Management services shall include, but are not limited to, the following:

1. Program Applicant Selection and Intake: Grantee shall align with Housing First principles and follow the processes agreed upon by Grantee, HSH, property owner, housing subsidy administrators, fair housing laws, and/or other entities involved with referrals.

Under Housing First, tenant screening and selection practices must promote accepting applicants regardless of their sobriety or use of substances, completion of treatment, or participation in services. Applicants must not be rejected on the basis of poor credit or financial history, poor or lack of rental history, criminal convictions unrelated to tenancy, or behaviors that indicate a lack of "housing readiness."

Grantee shall adhere to all published HSH policies, including, but not limited to those covering tenant intake, HSH housing documentation, reasonable accommodation, and transfers when accepting referrals and placing tenants into housing.

- 2. Tenant Lease Set-Up: Grantee shall draft, provide, and sign a rental agreement with each tenant at the time of move-in. The lease agreement shall include Community Rules, the Lease Addendum for City & County of San Francisco PSH, HSH Resident Emergency Safety Check Policy Notice, and other pertinent Lease Addenda. Grantee shall review its Grievance policies and procedures and HSH policies and procedures with tenants at the time of lease signing.
- 3. Annual Tenant Re-certification: As required by rental subsidy type, Grantee shall re-certify tenant income annually. This is generally done on the anniversary of a tenant's move-in date.
- 4. Collection of Rents, Security Deposits, and Other Receipts: Grantee shall collect and process rent and other housing-related payments (e.g., security deposit) made by tenants.
  - a. Grantee shall communicate and coordinate with local, state and/or federal agencies, as needed, to process rental subsidies.
  - b. Grantee shall assist with payment arrangements and comply with HSH and other applicable requirements governing the tenant portion of rent. All PSH tenants will pay no more than 30 percent of their monthly adjusted household income towards rent.
- 5. Lease Enforcement, Written Notices and Eviction Prevention:
  - a. Grantee's shall take a housing retention approach to lease enforcement, including, but not limited to, proactive engagement in collaboration with Support Services, conversations and meetings with tenants, and mediation strategies. Grantee shall utilize the HSH Nonpayment of Rent Guidance, and other PSH best practices, as an ongoing resource.
  - b. Grantee shall provide written notice to tenants regarding issues that may impact housing stability including, but not limited to, discontinuance from benefits, non-payment of rent, lease violations or warnings from Property Management, and conflicts with staff or other tenants.
  - c. Grantee shall offer tenants who become delinquent in rent the opportunity to enter into a rent payment plan or referral to third party rent payment services.
  - d. When necessary, Grantee shall provide notice to tenants of any actions related to the eviction process in accordance with all applicable laws.
  - e. Grantee shall copy Support Services staff on all communications to tenants.
- 6. Building Service Payments: Grantee shall set up and manage utility accounts and services related to the property, including but not limited to communications, alarms/security, fire alarm monitoring, garbage, water, and pest control. This may include elevator maintenance, as required.

- 7. Building Maintenance: Grantee shall maintain the facility in sanitary and operable condition, post protocol and forms for tenant requests for maintenance or repairs and respond to requests in a timely manner. Building maintenance shall include the following services:
  - a. Janitorial services in common areas, offices, and shared-use restrooms, and shower facilities;
  - b. Regular removal of garbage/trash from designated trash areas and maintenance of these areas as clean and functional:
  - c. Pest control services, as needed;
  - d. Maintenance and repair of facility systems, plumbing, electrical;
  - e. Building security; and
  - f. Preparation of apartments for tenant move-in and move-out.
- 8. Coordination with Support Services: If a tenant is facing housing instability, Grantee shall coordinate with Support Services staff to find creative ways to engage with tenants to prevent housing loss. Grantee shall work with Support Services staff in communicating with and meeting with tenant regarding behaviors and issues that put the tenant at risk for housing instability.
  - Grantee shall participate in regular coordination meetings with Support Services to review tenants at risk for eviction and strategize on how to support tenants in maintaining their housing.
- 9. Wellness Checks and Emergency Safety Checks: Grantee shall conduct Wellness Checks and/or Emergency Safety Checks in accordance with HSH policy, internal agency policies and tenant laws to assess a tenant's safety when there is a reason to believe the tenant is at immediate and substantial risk due to a medical and/or psychiatric emergency.
- 10. Front Desk Coverage: Grantee shall provide front desk coverage 24 hours per day, seven days per week.
- 11. Exit Planning: Grantee shall alert Support Services staff when tenants give notice to leave housing and shall keep a record of each tenant's forwarding address, whenever possible. Grantee shall provide exit information to Support Services to complete the tenant's program exit in the ONE System.

#### C. Stewardship of the Lease:

- 1. Grantee shall provide HSH with a copy of the master lease agreement and any amendments. Grantee shall obtain HSH approval prior to entering into any agreement that will materially impact the HSH-funded portion of the budget.
- 2. Grantee shall maintain all Lessee responsibilities and coordinate with the Landlord to meet owner's obligations, including maintenance and capital needs.

3. Grantee shall promptly notify HSH of any default, failure to exercise an option to extend or other situation which could impact the term of the master lease agreement.

#### V. Location and Time of Services

#### A. Support Services

Grantee shall provide Support Services at the McAllister Hotel located at 270 McAllister Street, San Francisco, CA from Monday to Friday, during posted business hours. Grantee may also provide services on evenings and weekends, and at other times when necessary to best serve tenants.

Grantee shall provide services times when necessary to best serve tenants using the staffing outlined in the Appendix B, Budget.

Grantee's Support Services staff shall work with Property Management staff to coordinate after-hours emergency backup, which will include the ability to reach Property Management by phone. Grantee shall implement policies and procedures pertaining to emergency backup and will train staff accordingly.

#### B. Property Management

Grantee shall provide services at the McAllister Hotel, 24 hours per day, seven days per week. Grantee shall implement policies and procedures pertaining to emergency backup and will train staff accordingly.

## VI. Service Requirements

- A. <u>Case Management Ratio:</u> Grantee shall maintain a maximum 25:1 ratio of units to case management staff.
- B. <u>Supervision</u>: Grantee shall provide Support Services staff with supervision and case conferencing, as needed, to ensure appropriate case management, counseling and referral services are provided to tenants.
- C. <u>Housing First</u>: Grantee services and operations shall align with the Core Components of Housing First as defined in California Welfare and Institutions Code, section 8255. This includes integrating policies and procedures to provide tenant-centered, lowbarrier access to housing and services.
- D. <u>Harm Reduction</u>: Grantee shall integrate harm reduction principles into service delivery and agency structure as well as follow <u>HSH overdose prevention policy</u>. Grantee staff who work directly with tenants will participate in annual trainings on harm reduction, overdose recognition and response.
- E. <u>Language and Interpretation Services</u>: Grantee shall ensure that translation and interpreter services are available, as needed. Grantee shall address the needs of and

provide services to the served population who primarily speak language(s) other than English. Additional information on Language Access standards can be found on the HSH Providers Connect website: <a href="https://sfgov1.sharepoint.com/sites/HOM-Ext-Providers">https://sfgov1.sharepoint.com/sites/HOM-Ext-Providers</a>.

- F. <u>Case Conferences</u>: Grantee shall initiate and participate in individual case conferences and team coordination meetings with HSH-approved programs, as needed, to coordinate and collaborate regarding tenant's progress.
- G. <u>Admission Policy</u>: Grantee admission policies for services shall be in writing and available to the public. Except to the extent that the services are to be rendered to a specific population as described in the programs listed herein, such policies must include a provision that the served population is accepted for care without discrimination on the basis of race, color, creed, religion, sex, age, national origin, ancestry, sexual orientation, gender identification, disability, or HIV status.

#### H. Grievance Procedure:

- 1. Grantee shall establish and maintain a written Grievance Procedure for tenants, which shall include, at minimum, the following elements:
  - a. The name or title of the person or persons authorized to make a determination regarding the grievance;
  - b. The opportunity for the aggrieved party to discuss the grievance with those who will be making the determination;
  - c. The amount of time required for each step, including when a tenant can expect a response; and
  - d. In accordance with published HSH policies/procedures, the HSH Grievances email address (<a href="https://hshgrievances@sfgov.org">hshgrievances@sfgov.org</a>) and mailing address for the household to contact after the household has exhausted Grantee's internal Grievance Procedure.
- 2. Grantee shall, at program entry, review and provide a copy of this procedure, and any amendments, to each tenant and obtain a signed copy of the form from the tenant, which must be maintained in the tenant's file. Additionally, Grantee shall post the policy at all times in a location visible to tenants, and provide a copy of the procedure and any amendments to the assigned HSH Program Manager.

# I. Feedback, Complaint and Follow-up Policies:

Grantee shall provide means for the served population to provide input into the program, including the planning, design, and level of satisfaction with services. Feedback methods shall include:

- 1. A complaint process, including a written complaint policy informing the served population on how to report complaints; and
- 2. A written annual survey to the served population to gather feedback, measure satisfaction, and assess the effectiveness of services and systems within the program. Grantee shall offer assistance to tenants with survey completion if the written format presents any problem.

- J. City Communications, Trainings and Meetings:
  - Grantee shall keep HSH informed of program operations and comply with HSH policies, training requirements, and participate in meetings, including, but not limited to:
  - 1. Regular communication to HSH about the implementation of the program;
  - 2. Attendance at all meetings as required by HSH. This shall include quarterly HSH meetings; and
  - 3. Attendance at trainings (e.g., overdose prevention training), when required by HSH. Grantee shall ensure all site-based or tenant-facing staff and subcontractors are onboarded and trained to perform the services in accordance with Housing First, Harm Reduction, and Trauma-Informed Principles.
- K. <u>Coordination with Other Service Providers</u>: Grantee shall establish written agreements with other service providers that are part of the site care team to formalize collaboration and roles and responsibilities.
- L. <u>Critical Incidents</u>: Grantee shall report critical incidents in accordance with HSH policies/procedures. Critical incidents shall be reported using the online <u>Critical Incident Report (CIR) form</u> within 72 hours of the incident. In addition, critical incidents that involve life endangerment events or major service disruptions should be reported immediately to the HSH Program Manager. Please refer to the CIR Policy and procedures on the HSH Providers Connect website.
- M. <u>Disaster and Emergency Response Plan</u>: Grantee shall develop and maintain an Agency Disaster and Emergency Response Plan containing Site Specific Emergency Response Plan(s) for each service site per HSH requirements. The Agency Disaster and Emergency Response Plan shall address disaster coordination between and among service sites. Grantee shall update the Agency/site(s) plan as needed and Grantee shall train all employees regarding the provisions of the plan for their Agency/site(s).
- N. <u>Facilities</u>: Grantee shall maintain clean, safe, and functional facilities in full compliance with requirements of the law and local standards.
  - 1. Grantee shall notify HSH immediately in the event it is given notice of violations by the Department of Building Inspection (DBI), Department of Public Health (DPH), or another City agency.
- O. <u>Good Neighbor Policies</u>: Grantee shall maintain a good relationship with the neighborhood, including:
  - 1. Collaborating with neighbors and relevant city agencies to ensure that neighborhood concerns about the facility are heard and addressed;
  - 2. Have a public phone line (and/or email) available for the community to report concerns:
  - 3. Grantee management staff are available to respond to neighbors within two business days;

- 4. Have a representative of the Grantee attend all appropriate neighborhood meetings;
- 5. Participating in community/neighborhood events in partnership with the local community benefit district as appropriate;
- 6. Providing staff training in de-escalation and crisis response, including having written policies and protocols for contacting law enforcement, San Francisco Homeless Outreach Team (SFHOT), Healthy Streets Operation Center (HSOC), Department of Public Works (DPW), and/or crisis response teams as needed; and
- 7. Grantee shall create and offer a "good neighbor" onboarding for tenants as they move in that outlines community resources, community norms, and expectations.

# P. Record Keeping and Files:

- 1. Support Services: Grantee shall maintain confidential tenant files that document the services and supportive work provided for the purpose of tracking and reporting objectives and outcomes.
  - a. Grantee shall maintain client program enrollment, annual status updates and program exit information in the ONE System and maintain hard copy files with eligibility, including homelessness verification documents.
  - b. Grantee shall maintain a program roster of all current tenants in the ONE System.
  - c. Grantee shall maintain services information in the ONE System, including information on households receiving eviction notices, as instructed by HSH.
  - d. Grantee shall maintain confidential files on the served population, including developed plans, notes, and progress as described in the Service Description and Service Requirements.
- 2. Property Management: Grantee shall update applicant referral status information in the ONE System in accordance with HSH policy and instruction.
  - a. Grantee shall maintain confidential tenant files on the served population, including signed lease agreement and addenda, notices or lease violations issued to the tenant, copies of payment plans or other agreements to support housing stability.
  - b. Grantee shall track receipt and completion of maintenance work orders.
  - c. Grantee shall maintain all eligibility and inspection documentation in the ONE System and maintain hard copy files with eligibility, including homelessness verification documents.

#### Q. Data Standards:

- 1. Grantee shall ensure compliance with the Homeless Management Information System (HMIS) Participation Agreement and Continuous Data Quality Improvement (CDQI) Process<sup>1</sup>, including, but not limited to:
  - a. Entering all household data within three working days (unless specifically requested to do so sooner);

<sup>&</sup>lt;sup>1</sup> HMIS Participation Agreement and Continuous Data Quality Improvement Process, available here: <a href="https://hsh.sfgov.org/get-information/one-system/">https://hsh.sfgov.org/get-information/one-system/</a>

- b. Ensuring accurate dates for household enrollment, household exit, and household move in (if appropriate); and
- c. Running monthly data quality reports and correcting any errors.
- 2. Records entered into the ONE system shall meet or exceed the ONE System CDQI Process standards<sup>1</sup>.
- 3. Grantee shall maintain updated unit vacancy information on a weekly basis in the data system designated by HSH (Offline Vacancy Tracker and/or ONE System) as required. Changes to vacancy reporting shall be communicated to Grantees in writing from HSH.
- 4. Grantee shall enter data into the ONE System, but may be required to report certain measures or conduct interim reporting in CARBON, via secure email, or through uploads to a File Transfer Protocol (FTP) site. When required by HSH, Grantee shall submit the monthly, quarterly and/or annual metrics into the CARBON database Changes to data collection or reporting requirements shall be communicated to Grantees via written notice at least one month prior to expected implementation.
- 5. Any information shared between Grantee, HSH, and other providers about the served population shall be communicated in a secure manner, with appropriate release of consent forms and in compliance with 24 C.F.R. Part 578, Continuum of Care; 45 C.F.R. Parts 160 and 164, the Health Insurance Portability and Accountability Act (HIPAA) and federal and state data privacy and security guidelines.
- 6. Failure to comply with data security, storage and access requirements may result in loss of access to the HMIS and other data systems.

#### VII. Service Objectives

#### A. Support Services

Grantee shall achieve the Service Objectives listed below for Support Services:

- 1. Grantee shall actively outreach to 100 percent of tenants at least once every month.
- 2. Grantee shall offer assessment to 100 percent of tenants for primary medical care, mental health and substance use treatment needs within 60 days of move-in.
- 3. Grantee shall offer assessment to 100 percent of tenants for benefits within 60 days of move-in and shall assist tenants to apply for benefits for which they are eligible.
- 4. Grantee shall offer Support Services to 100 percent of all tenants who showed housing instability (e.g., non-payment of rent, lease violations) at least once per incident
- 5. Grantee shall outreach to 100 percent of tenants with planned exits from the program to engage in comprehensive discharge planning, that includes referrals for case management, housing, food, clothing, medical treatment, detox, and/or other services as necessary and appropriate.
- 6. Grantee shall outreach to 100 percent of tenants participating in Support Services to create/engage in Service Plans, as needed, on an ongoing basis.

- 7. Grantee shall review Service Plans at least once every six months and update as appropriate at this time.
- 8. Grantee shall administer a written anonymous survey of tenants at least once per year to obtain feedback on the type and quality of program services. Grantee shall offer all tenants the opportunity to take this survey.

#### B. Property Management

Grantee shall achieve the Services Objectives listed below for Property Management:

- 1. Grantee shall ensure that each unit, upon turnover, is clean and/or repaired within 21 days, on average.
- 2. Grantee shall ensure that new tenant move-ins occur within 30 days of referral.
- 3. Grantee shall collect at least 90 percent of tenant portions of monthly rent from occupied units.
- 4. Grantee shall maintain an occupancy rate of at least 93 percent.

#### **VIII.** Outcome Objectives

Grantee shall achieve the Outcome Objectives listed below.

- A. Ninety percent of tenants will maintain their housing for a minimum of 12 months, move to other permanent housing, or be provided with more appropriate placements.
- B. At least eighty-five percent of tenant lease violations will be resolved without loss of housing to tenants.
- C. Eighty percent of tenants completing an annual Tenant Satisfaction Survey will be satisfied or very satisfied with Support Services and Property Management services (based on a four-point scale: 1 = very dissatisfied, 2 = dissatisfied, 3 = satisfied, 4 = very satisfied).

# **IX.** Reporting Requirements

Grantee shall input data into systems required by HSH, such as the ONE system and CARBON.

- A. Grantee shall report vacancies to HSH in a timely fashion according to established procedures and process all tenant referrals in the pre-established timeframe. When required by HSH, Grantee shall enter tenant data in the ONE System.
- B. On a monthly basis, Grantee shall enter the required metrics, including any required templates to be uploaded, into the CARBON database by the 15th of the month following the month of service.
  - 1. The occupancy rate;
  - 2. The number of new placements into the program made for the month by Property Management staff;

- 3. The total number of unduplicated households who resided at the site during the month and the number of unduplicated households actively outreached to at least once during the month; and
- 4. The total number of new move-ins during the month.
- C. On a quarterly basis, Grantee shall enter the required metrics, including any required templates to be uploaded, into the CARBON database by the 15th of the month following the end of each quarter:
  - 1. The number and percentage of tenants to whom Grantee outreached to complete an assessment for primary medical care, mental health and substance use treatment needs within 60 days of move-in;
  - 2. The number and percentage of tenants to whom Grantee outreached to complete a benefits assessment within 60 days of move-in;
  - 3. The number of lease/program rule violations Property Management issued and shared with Support Services for the quarter and the number of outreach attempts related to lease/program rule violations conducted by Support Services;
  - 4. The number and percentage of tenants with planned exits from the program to whom Grantee outreached to engage in comprehensive discharge planning, that includes referrals for case management, housing, food, clothing, medical treatment, detox, and/or other services as necessary and appropriate.
  - 5. The number and percentage of tenant lease violations resolved without loss of housing to tenants; and
  - 6. The average number of days to turn over units.
- D. On an annual basis, Grantee shall enter the required metrics, including any required templates to be uploaded, into the CARBON database by the 15th of the month following the end of each year:
  - 1. The number and percentage of tenants who maintained their housing for a minimum of 12 months, moved to other permanent housing, or were provided with more appropriate placements;
  - 2. The number and percentage of tenants participating in Support Services Grantee outreached to create Service Plans, as needed;
  - 3. The number of tenants who had a Service Plan during the program year; the number and percentage of Services Plans that were reviewed at least once every six months and updated as appropriate;
  - 4. The number and percentage of tenants who completed a written survey to provide feedback on the type and quality of program services. Please include survey results on what tenants reported regarding the quality and satisfaction with both Support Services and Property Management services.
  - 5. The number of program exits;
  - 6. The number of tenants showing housing instability that remained housed.
- E. Grantee shall participate in annual Eviction Survey reporting, per the 2015 City and County of San Francisco Tenant Eviction Annual Reports Ordinance (<a href="https://sfbos.org/ftp/uploadedfiles/bdsupvrs/ordinances15/o0011-15.pdf">https://sfbos.org/ftp/uploadedfiles/bdsupvrs/ordinances15/o0011-15.pdf</a>). Grantee shall provide information on evictions and eviction notices issued to households

- residing in City-funded housing to Support Services to enter into the ONE System. Grantee shall verify the accuracy of eviction reporting data in the ONE System quarterly, and shall review the annual eviction report prior to submission to HSH. Grantee shall adhere to all deadlines for submission as required by HSH.
- F. Grantee shall submit Project Descriptor data elements as described in the U.S. Department of Housing and Urban Development (HUD)'s latest HMIS Data Standards Manual (<a href="https://files.hudexchange.info/resources/documents/HMIS-Data-Standards-Manual.pdf">https://files.hudexchange.info/resources/documents/HMIS-Data-Standards-Manual.pdf</a>) to HSH at the following intervals: 1) at the point of project setup; 2) when project information changes; 3) at least annually or as requested by HSH. Data is used for reporting mandated by HUD and California's Interagency Council on Homelessness, and to ensure HSH's ongoing accurate representation of program and inventory information for various reporting needs, including monitoring of occupancy and vacancy rates.
- G. Grantee shall provide information for an annual report on client enrollment in public benefits per the Administrative Code Article VI, Section 20.54.4(c) Permanent Supportive Housing Enrollment in Social Services <a href="https://codelibrary.amlegal.com/codes/san\_francisco/latest/sf\_admin/0-0-0-11877">https://codelibrary.amlegal.com/codes/san\_francisco/latest/sf\_admin/0-0-0-11877</a>, as instructed by HSH.
- H. Grantee shall participate, as required by HSH, with City, State and/or Federal government evaluative studies designed to show the effectiveness of Grantee's services. Grantee agrees to meet the requirements of and participate in the evaluation program and management information systems of the City. The City agrees that any final reports generated through the evaluation program shall be made available to Grantee within 30 working days of receipt of any evaluation report and such response will become part of the official report.
- I. Grantee shall provide Ad Hoc reports as required by HSH and respond to requests by HSH in a timely manner.

For assistance with reporting requirements or submission of reports, contact the assigned Contract and Program Managers.

# X. Monitoring Activities

A. <u>Program Monitoring</u>: Grantee is subject to program monitoring and/or audits, such as, but not limited to, review of the following: participant files, Grantee's administrative records, staff training documentation, postings, program policies and procedures, data reported on Annual Performance Reports (APR), documentation of funding match sources, Disaster and Emergency Response Plan and training, personnel and activity reports, proper accounting for funds and other operational and administrative activities, and back-up documentation for reporting progress towards meeting service and outcome objectives.

- 1. Monitoring of program participation in the ONE system may include, but not be limited to, data quality reports from the ONE system, records of timeliness of data entry, and attendance records at required trainings and agency lead meetings.
- B. <u>Fiscal Compliance and Contract Monitoring</u>: Grantee is subject to fiscal and compliance monitoring, which may include review of Grantee's organizational budget, the general ledger, quarterly balance sheet, cost allocation procedures and plan, State and Federal tax forms, audited financial statement, fiscal policy manual, supporting documentation for selected invoices, cash receipts and disbursement journals. The compliance monitoring may include review of Personnel Manual, Emergency Operations Plan, Compliance with the Americans with Disabilities Act (ADA), subcontracts and Memoranda of Understanding (MOUs), and the current board roster and selected board minutes for compliance with the Sunshine Ordinance.

|    | Α                   | В                  | С             | D                |
|----|---------------------|--------------------|---------------|------------------|
| 1  | DEPARTMENT OF H     | <b>OMELESSNESS</b> | AND SUPPORT   | IVE HOUSING      |
| 2  | APPENDIX B, BUDG    | ET                 |               |                  |
| 3  | Document Date       | 7/1/2024           |               |                  |
| 4  | Contract Term       | Begin Date         | End Date      | Duration (Years) |
| 5  | <b>Current Term</b> | 1/1/2021           | 6/30/2024     | 4                |
| 6  | Amended Term        | 1/1/2021           | 6/30/2026     | 6                |
| 7  | Program             |                    | McAllister I  | Hotel            |
| 8  |                     |                    |               |                  |
| 9  |                     | Approved S         | ubcontractors |                  |
| 10 | None.               |                    |               |                  |

#### **Program Budget History**

| Date of Budget<br>Change | Change Type  | Ongoing / One-Time | Change Amount  | Asana Approval<br>Link                                                  | Annual Budget | Total Agreement<br>Budget | Contingency | Not-to-Exceed | Change Description                                                                                                                                                                                                                                                                                                                   |
|--------------------------|--------------|--------------------|----------------|-------------------------------------------------------------------------|---------------|---------------------------|-------------|---------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 7/1/2022                 | Modification | Ongoing            | \$381,123      | N/A                                                                     | \$2,319,131   | \$5,766,861               | \$0         | \$5,766,861   | Annualized enhancement amounts for FY22-23:  • CODB - \$65,372  • Case Manager Wage Floor Increase - \$123,500  • Front line Staff Wage Increase - \$167,116  • Master Lease Increase - \$25,135                                                                                                                                     |
| 7/1/2023                 | Amendment    | One-Time           | \$1,171,199    | https://app.asana.co<br>m/0/1193046179778<br>671/1205304973514<br>603/f | \$2,001,984   | \$6,938,060               | \$1,387,612 | \$8,325,672   | Amending agreement to make FY 23-24 budget whole and incorporates previous fiscal year ongoing enhancements. The amendment includes a budget increase of \$1,171,199 (including 113,340 in One-time funding) +\$1,387,612 in contingency for a new NTE amount of \$8,325,672 and an end date change from February 2024 to June 2024. |
| 9/22/2023                | Modification | Ongoing            | \$161,789.00   | N/A                                                                     | \$2,163,773   | \$7,100,016               | \$1,225,656 | \$8,325,672   | Tenant Rent Relief implementation: revision to decrease rental income and add to HSH Prop C revenue in PM budget                                                                                                                                                                                                                     |
| 7/1/2023                 | Modification | Ongoing            | \$75,820.90    | AN/A<br>https://dhsh.app.box.                                           | \$2,239,594   | \$7,175,837               | \$1,149,835 | \$8,325,672   | FY23-24 CODB/COLA                                                                                                                                                                                                                                                                                                                    |
| 1/25/2024                | Modification | Ongoing            | \$5,915.00     | com/file/1410550060<br>302?s=j9vactkgqs59                               | \$2,245,509   | \$7,181,752               | \$1,143,920 | \$8,325,672   | FY23-24 Master Lease Increase amount. This amendment includes a budget increase of \$4,491,018 for an additional two                                                                                                                                                                                                                 |
| 7/1/2024                 | Amendment    | Ongoing            | \$4,491,018.00 | PENDING                                                                 | \$2,245,509   | \$11,672,770              | \$889,789   | \$12,562,558  | performance years and \$889,789 in contingency for a new NTE amount of \$12,562,558 and an end date change from June 2024 to June 2026.                                                                                                                                                                                              |

|    | Α                   | В            | С            | D                | E  | F                | G | Н  | I                       | J | K  | L                       | М | N  | 0                  | Р | Q  | R                  | S | Т  | U                  | V |
|----|---------------------|--------------|--------------|------------------|----|------------------|---|----|-------------------------|---|----|-------------------------|---|----|--------------------|---|----|--------------------|---|----|--------------------|---|
| 1  | DEPARTMENT OF H     | HOMELESSNESS | AND SUPPORT  | IVE HOUSING      |    |                  |   |    |                         |   |    |                         |   |    |                    |   |    |                    |   |    |                    |   |
| 2  | APPENDIX B, BUDG    | GET          | _            |                  |    |                  |   |    |                         |   |    |                         |   |    |                    |   |    |                    |   |    |                    |   |
| 3  | Document Date       | 7/1/2024     |              |                  |    |                  |   |    |                         |   |    |                         |   |    |                    |   |    |                    |   |    |                    |   |
| 4  | Contract Term       | Begin Date   | End Date     | Duration (Years) |    |                  |   |    |                         |   |    |                         |   |    |                    |   |    |                    |   |    |                    |   |
| 5  | <b>Current Term</b> | 1/1/2021     | 6/30/2024    | 4                |    |                  |   |    |                         |   |    |                         |   |    |                    |   |    |                    |   |    |                    |   |
| 6  | Amended Term        | 1/1/2021     | 6/30/2026    | 6                |    |                  |   |    |                         |   |    |                         |   |    |                    |   |    |                    |   |    |                    |   |
| 7  | Program             |              | McAllister I | Hotel            |    |                  |   |    |                         |   |    |                         |   |    |                    |   |    |                    |   |    |                    |   |
| 8  |                     |              |              |                  |    |                  |   |    |                         |   |    |                         |   |    |                    |   |    |                    |   |    |                    |   |
| 9  |                     |              |              |                  |    | Year 1           | • |    | Year 2                  |   |    | Year 3                  |   |    | Year 4             |   |    | Year 5             |   |    | Year 6             |   |
| 10 |                     | Service (    | Component    |                  |    | /1/202<br>/30/20 |   |    | 7/1/2021 -<br>5/30/2022 |   |    | 7/1/2022 -<br>5/30/2023 |   | •  | /1/2023<br>/30/202 |   |    | /1/2024<br>/30/202 |   |    | /1/202!<br>/30/202 |   |
| 11 | Support Services    |              |              |                  | 80 |                  |   | 80 |                         |   | 80 |                         |   | 80 |                    |   | 80 |                    |   | 80 |                    |   |
| 12 | Property Managem    | nent         |              |                  |    | 80               |   |    | 80                      |   |    | 80                      |   |    | 80                 |   |    | 80                 |   |    | 80                 |   |

| _    | ^                                        | R                         | С                  | D             |           | E I       |                     |                     | N N                  | D                    |                 |                                         | 1/              | Al           | A 1           | AIZ           |
|------|------------------------------------------|---------------------------|--------------------|---------------|-----------|-----------|---------------------|---------------------|----------------------|----------------------|-----------------|-----------------------------------------|-----------------|--------------|---------------|---------------|
| 1    | DEPARTMENT OF H                          |                           |                    |               |           | E         | Н                   | K                   | N                    | R                    | 5               | U                                       | V               | Al           | AJ            | AK            |
| 2    | APPENDIX B, BUDG                         |                           | ND SUPPORTIVE H    | OUSING        |           |           |                     |                     |                      |                      |                 |                                         |                 |              |               |               |
| 3    | Document Date                            | 7/1/2024                  | Ī                  |               |           |           |                     |                     |                      |                      |                 |                                         |                 |              |               |               |
| ٦    | Document Date                            | 7/1/2024                  |                    | Duration      | 1         |           |                     |                     |                      |                      |                 |                                         |                 |              |               |               |
| 4    | Contract Term                            | Begin Date                | End Date           | (Years)       |           |           |                     |                     |                      |                      |                 |                                         |                 |              |               |               |
| 5    | Current Term                             | 1/1/2021                  | 6/30/2024          | 4             |           |           |                     |                     |                      |                      |                 |                                         |                 |              |               |               |
| 6    | Amended Term                             | 1/1/2021                  | 6/30/2026          | 6             |           |           |                     |                     |                      |                      |                 |                                         |                 |              |               |               |
| 7    | Provider Name                            |                           | Conard House       |               |           |           |                     |                     |                      |                      |                 |                                         |                 |              |               |               |
| 8    | Program                                  |                           | McAllister Hotel   |               |           |           |                     |                     |                      |                      |                 |                                         |                 |              |               |               |
| 9    | F\$P Contract ID#                        |                           | 1000020628         |               |           |           |                     |                     |                      |                      |                 |                                         |                 |              |               |               |
| 10   | Action (select)                          |                           | Amendment          |               |           |           |                     |                     |                      |                      |                 |                                         |                 |              |               |               |
| 11   | Effective Date                           |                           | 7/1/2024           |               | 1         |           |                     |                     |                      |                      |                 |                                         |                 |              |               |               |
|      |                                          | <b>HSH Fund &amp; Gen</b> | eral Fund & Prop ( | C - Support   |           |           |                     |                     |                      |                      |                 |                                         |                 |              |               |               |
|      |                                          |                           | nd & General Fund  |               |           |           |                     |                     |                      |                      |                 |                                         |                 |              |               |               |
|      |                                          | <b>Modified Payme</b>     | nt Program, HSH F  | und &         |           |           |                     |                     |                      |                      |                 |                                         |                 |              |               |               |
|      | Budget Names                             | General Fund - P          | roperty Managem    | ent, Prop C - |           |           |                     |                     |                      |                      |                 |                                         |                 |              |               |               |
|      |                                          | One-Time Bonus            | Pay, General Fund  | d - One-      |           |           |                     |                     |                      |                      |                 |                                         |                 |              |               |               |
| 12   |                                          | Time - Capital            |                    |               |           |           |                     |                     |                      |                      |                 |                                         |                 |              |               |               |
| 13   |                                          | Current                   | New                |               | -         |           |                     |                     |                      |                      |                 |                                         |                 |              |               |               |
| 14   | Term Budget                              | \$ 7,181,754              | \$ 11,876,889      |               | 1         |           |                     |                     |                      |                      |                 |                                         |                 |              |               |               |
| 15   | Contingency                              | \$ 1,143,918              | \$ 939,027         | 20%           |           |           |                     |                     |                      | EXTENSION YEAR       |                 | EXTENSION YEAR                          |                 |              |               |               |
| 13   | Not-To-Exceed                            | \$ 8,325,672              | \$ 12,815,916      | 2070          | Vo        | ar 1      | Year 2              | Year 3              | Year 4               |                      | ar 5            |                                         | ar 6            |              | All Years     |               |
| 16   | NOC-10-Exceed                            | \$ 6,323,072              | \$ 12,613,510      |               |           |           |                     |                     |                      |                      |                 |                                         |                 |              |               |               |
|      |                                          |                           |                    |               |           | 2021 -    | 7/1/2021 -          | 7/1/2022 -          | 7/1/2023 -           | 7/1/2024 -           | 7/1/2024 -      | 7/1/2025 -                              | 7/1/2025 -      | 1/1/2021 -   | 1/1/2021 -    | 1/1/2021 -    |
| 17   |                                          |                           |                    |               | 6/30/     | /2021     | 6/30/2022           | 6/30/2023           | 6/30/2024            | 6/30/2025            | 6/30/2025       | 6/30/2026                               | 6/30/2026       | 6/30/2024    | 6/30/2026     | 6/30/2026     |
| 18   |                                          |                           |                    |               | Act       | uals      | Actuals             | Actuals             | Current              | Amendment            | New             | Amendment                               | New             | Actuals      | Amendment     | New           |
| 19   | Expenditures                             |                           |                    |               |           |           |                     |                     |                      |                      |                 |                                         |                 |              |               |               |
| 20   | Salaries & Benefits                      |                           |                    |               |           | 480,039   | \$ 850,510          | \$ 1,270,622        | \$ 1,214,255         | \$ 1,214,255         | \$ 1,214,255    | \$ 1,214,255                            | \$ 1,214,255    |              | \$ 2,428,510  | \$ 6,243,937  |
| 21   | Operating Expense                        |                           |                    |               |           | 302,702   | \$ 591,903          | \$ 786,428          | \$ 629,232           | \$ 629,232           | \$ 629,232      | \$ 629,232                              | \$ 629,232      | \$ 2,310,265 | \$ 1,258,464  | \$ 3,568,729  |
| 22   |                                          | Subtotal                  |                    |               | \$        | 782,742   | \$ 1,442,413        | \$ 2,057,050        | \$ 1,843,487         | \$ 1,843,487         | \$ 1,843,487    | \$ 1,843,487                            | \$ 1,843,487    | \$ 6,125,692 | \$ 3,686,974  | \$ 9,812,666  |
| 23   | Indirect Percentage                      |                           |                    |               |           |           |                     |                     |                      |                      |                 |                                         |                 |              |               |               |
| 24   | Indirect Cost                            |                           |                    |               |           | 101,756   | \$ 187,514          | \$ 267,415          | \$ 239,653           | \$ 239,653           | \$ 239,653      | \$ 239,653                              | \$ 239,653      | \$ 796,339   | \$ 479,307    | \$ 1,275,646  |
| 25   | Other Expenses (No                       | t subject to indire       | ct %)              |               | \$        | 400,616   | \$ 209,464          | \$ 247,078          | \$ 366,166           | \$ 433,533           | \$ 433,533      | \$ 502,919                              | \$ 502,919      |              | \$ 936,451    | \$ 2,159,776  |
| 26   | Capital Expenditure                      |                           |                    |               | \$        | -         | \$ 41,409           | \$ -                | \$ 113,340           | \$ -                 | \$ -            | \$ -                                    | \$ -            | \$ 154,749   | \$ -          | \$ 154,749    |
| 28   | Total Expenditures                       |                           |                    |               | \$ 1,     | ,285,115  | \$ 1,880,800        | \$ 2,571,544        | \$ 2,562,647         | \$ 2,516,673         | \$ 2,516,673    | \$ 2,586,059                            | \$ 2,586,059    | \$ 8,300,105 | \$ 5,102,732  | \$ 13,402,837 |
| 29   |                                          |                           |                    |               |           |           |                     |                     |                      |                      |                 |                                         |                 |              |               |               |
| 30   | HSH Fund (formark)                       |                           |                    |               | ć         | 735,078   | \$ 1,685,560        | \$ 1,499,100        | \$ 1,797,528         | \$ 2.015.210         | \$ 2,015,210    | \$ 2.075.667                            | \$ 2,075,667    | \$ 5,717,266 | \$ 4.090.877  | \$ 9,808,144  |
| 31   | HSH Fund (formerly<br>HSH Fund (formerly |                           | timo               |               |           | 206,221   | \$ 1,065,500        | \$ 1,499,100        | \$ 1,797,528<br>¢    | \$ 2,015,210         | \$ 2,013,210    | \$ 2,075,007                            |                 | \$ 206,221   | , , , , , , , | \$ 9,808,144  |
| 25   | General Fund - Ongo                      |                           | -time              |               | ¢         | 51,705    | \$ -                | \$ 379,383          | \$ 158,987           | \$ -                 | \$ -            | \$ -                                    | т               | \$ 590,074   | •             | \$ 590,074    |
| 36   | Prop C - One-Time C                      |                           | av                 |               | Ś         | 131,709   | \$ 2,625            |                     | \$ 138,387           | \$ -                 | \$ -            | \$ -                                    | •               | \$ 134,334   | •             | \$ 134,334    |
| 37   | General Fund - One-                      |                           | u y                |               | \$        | -         | \$ -                | \$ 317,148          | \$ 113,340           | \$ -                 | \$ -            | \$ -                                    | т               | \$ 430,488   | \$ -          | \$ 430,488    |
| 38   | Prop C - Ongoing                         |                           |                    |               | Ś         | _         | \$ -                | \$ 123,500          | \$ 288,994           | \$ 297.664           | \$ 297,664      | \$ 306.594                              | \$ 306,594      |              | \$ 604,258    | \$ 1,016,752  |
| 39   | Adjustment to Actua                      | als                       |                    |               | \$        | (22,978)  | \$ (172,972)        |                     | \$ -                 | \$ -                 | \$ -            | \$ -                                    | \$ -            | \$ (309,124) | \$ -          | \$ (309,124)  |
| 40   | Total HSH Revenues                       |                           |                    |               | \$ 1.     | ,101,734  | \$ 1,515,214        |                     | \$ 2,358,849         | \$ 2,312,874         | \$ 2,312,874    | \$ 2,382,261                            | \$ 2,382,261    | 1 1 1        | \$ 4,695,135  | \$ 11,876,889 |
|      |                                          |                           |                    |               |           |           |                     | , ,                 |                      | , , , , , ,          | , , , , , ,     | , , , , , , , , , , , , , , , , , , , , | ,,              | , , , , ,    | ,,,,,         | , ,           |
| 41   | Other Revenues (to                       | offset Total Exper        | nditures)          |               |           |           |                     |                     |                      |                      |                 |                                         |                 |              |               |               |
| 42   | CAPP Resident Rent                       | :                         |                    |               | \$        | 181,873   | \$ 363,102          | \$ 363,102          | \$ 201,313           | \$ 201,313           | \$ 201,313      | \$ 201,313                              | \$ 201,313      | \$ 1,109,390 | \$ 402,626    | \$ 1,512,016  |
| 43   | Non-CAPP Resident                        | Rent                      |                    |               | \$        | 1,508     | \$ 2,484            | \$ 2,484            | \$ 2,485             | \$ 2,485             | \$ 2,485        | \$ 2,485                                | \$ 2,485        | \$ 8,961     | \$ 4,970      | \$ 13,931     |
| 46   |                                          |                           |                    |               | \$        | -         | \$ -                | \$ -                | \$ -                 | \$ -                 | \$ -            | \$ -                                    | \$ -            | \$ -         | \$ -          | \$ -          |
| 47   | Total Other Revenu                       | es                        |                    |               | \$        | 183,381   | \$ 365,586          | \$ 365,586          | \$ 203,798           | \$ 203,799           | \$ 203,799      | \$ 203,798                              | \$ 203,798      | \$ 1,118,351 | \$ 407,597    | \$ 1,525,947  |
| 48   |                                          |                           |                    |               |           |           |                     |                     |                      |                      |                 |                                         |                 |              |               |               |
| 40   | Total HSH + Other R                      | Revenues                  |                    |               | \$ 1,     | ,285,115  | \$ 1,880,800        | \$ 2,571,543        | \$ 2,562,647         | \$ 2,516,673         | \$ 2,516,673    | \$ 2,586,059                            | \$ 2,586,059    | \$ 8,300,105 | \$ 5,102,732  | \$ 13,402,836 |
| 50   | Rev-Exp (Budget Ma                       |                           |                    |               | Ś         |           | \$ -                | \$ -                | Ś -                  | , ,,,,,,,            | \$ -            | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | \$ -            | \$ -         | , . ,         | \$ -          |
| 52   | Total Adjusted Salar                     |                           | 5)                 |               | Ť         |           | •                   | *                   |                      |                      | 14.60           | 1                                       | 14.60           | Ŧ            |               | T             |
| 53   |                                          | , - , 2.38000             | ,                  |               | *NOTE: I  | HSH budge | ts typically projec | t out revenue level | s across multiple ve | ars strictly for him |                 | oses. All program b                     |                 | -            |               |               |
| E /  | Prepared by                              |                           | Stella Wang        |               |           |           |                     |                     |                      |                      |                 | eed. For further inf                    |                 |              |               |               |
| 54   | Phone                                    |                           | 415-864-7833       |               |           |           |                     | ement document.     | s also caon and lu   | availability, a      | are not guardit | .cca. i or iui tilei IIII               | oiadion, picase |              |               |               |
| 55   | Email                                    |                           | tella@conard.org   |               | See Aitic | Z 01 tile | S 100 Grant Agre    | ement document.     |                      |                      |                 |                                         |                 |              |               |               |
| 1.50 |                                          |                           |                    |               |           |           |                     |                     |                      |                      |                 |                                         |                 |              |               |               |

|          | Α                                       | В                      | С                | D                   | Е                        | Н                          | K                       | N          | S                  | V                  | Al                         | AJ         | AK                                  |
|----------|-----------------------------------------|------------------------|------------------|---------------------|--------------------------|----------------------------|-------------------------|------------|--------------------|--------------------|----------------------------|------------|-------------------------------------|
| 1        | DEPARTMENT OF H                         | OMELESSNESS AN         | ND SUPPORTIVE H  | HOUSING             |                          |                            |                         |            |                    |                    |                            |            |                                     |
| 2        | APPENDIX B, BUDG                        |                        |                  |                     |                          |                            |                         |            |                    |                    |                            |            | <b>3</b>                            |
| 3        | Document Date                           | 7/1/2024               |                  |                     | _                        |                            |                         |            |                    |                    |                            |            |                                     |
| 4        | Contract Term                           | Begin Date             | End Date         | Duration<br>(Years) |                          |                            |                         |            |                    |                    |                            |            |                                     |
| 5        | Current Term                            | 1/1/2021               | 6/30/2024        | 4                   |                          |                            |                         |            |                    |                    |                            |            |                                     |
| 6        | Amended Term                            | 1/1/2021               | 6/30/2026        | 6                   |                          |                            |                         |            |                    |                    |                            |            |                                     |
| 7        | Provider Name                           | С                      | onard House      |                     |                          |                            |                         |            |                    |                    |                            |            |                                     |
| 8        | Program                                 | M                      | cAllister Hotel  |                     |                          |                            |                         |            |                    |                    |                            |            |                                     |
| 9        | F\$P Contract ID#                       | 1                      | 1000020628       |                     |                          |                            |                         |            |                    |                    |                            |            |                                     |
| 10       | Action (select)                         | Į.                     | Amendment        |                     |                          |                            |                         |            |                    |                    |                            |            |                                     |
| 11       | Effective Date                          |                        | 7/1/2024         |                     |                          |                            |                         |            |                    |                    |                            |            |                                     |
|          | Budget Name                             | HSH Fund & Gen         | eral Fund & Prop | C -                 |                          |                            |                         |            |                    |                    |                            |            |                                     |
| 12       |                                         | Support Services       |                  |                     |                          |                            |                         |            |                    |                    |                            |            |                                     |
| 13       |                                         | Current                | New              |                     |                          |                            |                         |            |                    |                    |                            |            |                                     |
| 14       | Term Budget                             | \$ 1,079,288           | \$ 1,981,454     |                     |                          |                            |                         |            |                    |                    |                            |            |                                     |
| 15       | Contingency                             | \$ 1,143,918           | \$ 939,027       | 20%                 |                          |                            |                         |            | EXTENSION YEAR     | EXTENSION YEAR     |                            |            |                                     |
| 16       | Not-To-Exceed                           | \$ 8,325,672           | \$ 12,815,916    |                     | Year 1                   | Year 2                     | Year 3                  | Year 4     | Year 5             | Year 6             |                            | All Years  |                                     |
|          |                                         |                        |                  |                     | 1/1/2021 -               | 7/1/2021 -                 | 7/1/2022 -              | 7/1/2023 - | 7/1/2024 -         | 7/1/2025 -         | 1/1/2021 -                 | 1/1/2021 - | 1/1/2021 -                          |
| 17       |                                         |                        |                  |                     | 6/30/2021                | 6/30/2022                  | 6/30/2023               | 6/30/2024  | 6/30/2025          | 6/30/2026          | 6/30/2024                  | 6/30/2026  | 6/30/2026                           |
| 18       |                                         |                        |                  |                     | Actuals                  | Actuals                    | Actuals                 | Current    | New                | New                | Actuals                    | Amendment  | New                                 |
| 19       | Expenditures                            |                        |                  |                     |                          |                            |                         |            |                    |                    |                            |            |                                     |
| 20       | Salaries & Benefits                     |                        |                  |                     | \$ 106,482               | \$ 174,360                 | \$ 293,678              | \$ 312,267 | \$ 312,267         | \$ 312,267         | \$ 886,787                 | \$ 624,533 | \$ 1,511,320                        |
| 21       | Operating Expense                       |                        |                  |                     | \$ 31,959                | \$ 66,387                  | \$ 50,922               | \$ 69,568  |                    | \$ 69,568          | \$ 218,836                 | \$ 139,136 |                                     |
| 22       | Subtotal                                |                        |                  |                     | \$ 138,442               | \$ 240,747                 | \$ 344,600              | \$ 381,835 | \$ 381,835         | \$ 381,835         | \$ 1,105,623               | \$ 763,669 | \$ 1,869,293                        |
| 23       | Indirect Percentage                     |                        |                  |                     | 13.00%                   | 13.00%                     | 13.00%                  | 13.00%     | 13.00%             | 13.00%             |                            |            |                                     |
| 24       | Indirect Cost (Line 2                   |                        |                  |                     | \$ 17,997                | \$ 31,297                  | \$ 44,798               | \$ 49,639  |                    | \$ 49,639          |                            | \$ 99,277  | \$ 243,008                          |
| 25       | Other Expenses (No                      |                        | ct %)            |                     | \$ 21,807                | \$ (103,370)               | \$ (88,504)             | \$ -       | \$ 12,944          | \$ 26,277          | \$ (170,067)               |            | . , ,                               |
| 26       |                                         |                        |                  |                     | \$ -                     | \$ -                       | \$ -                    | \$ -       | \$ -               |                    | \$ -                       | т          | \$ -                                |
| 28       | Total Expenditures                      |                        |                  |                     | \$ 178,246               | \$ 168,673                 | \$ 300,895              | \$ 431,473 | \$ 444,417         | \$ 457,750         | \$ 1,079,287               | \$ 902,167 | \$ 1,981,455                        |
| 29       |                                         |                        |                  |                     |                          |                            |                         |            |                    |                    |                            |            |                                     |
| 30       |                                         |                        |                  |                     |                          |                            |                         |            |                    |                    |                            |            |                                     |
| 31       | HSH Fund (formerly                      |                        |                  |                     | \$ 115,531               | \$ 305,186                 | \$ 27,679               | \$ 246,469 |                    | \$ 352,933         | ·                          |            | \$ 1,390,450.49                     |
| 34       | HSH Fund (formerly                      |                        | time             |                     | \$ 17,188<br>\$ 51,705   |                            | A 262.000               | d 06.334   | \$ -               | •                  | \$ 17,188                  | \$ -       | \$ 17,188                           |
| 35       |                                         | General Fund - Ongoing |                  |                     |                          |                            | \$ 262,920<br>\$ 98.800 | \$ 86,204  |                    |                    | \$ 400,828                 |            | \$ 400,828                          |
| 38       | Prop C - Ongoing                        | als                    |                  |                     | \$ (6,177)               | \$ (136,512)               | Ψ 50,000                | \$ 98,800  |                    | \$ 104,817         | \$ 197,600<br>\$ (231,193) |            | \$ 404,181                          |
| 39       | · '                                     |                        |                  |                     | \$ (6,177)<br>\$ 178,246 | \$ (136,512)<br>\$ 168,673 |                         | \$ 431,473 | \$ -<br>\$ 444,417 | \$ -<br>\$ 457,750 |                            | \$ 902,167 | \$ (231,193)<br><b>\$ 1,981,454</b> |
| 40<br>50 | Total HSH Revenue<br>Rev-Exp (Budget Ma |                        |                  |                     | \$ 1/8,246               | ÷ 108,073                  | \$ 300,895              | ÷ 451,4/3  | \$ 444,417         |                    | \$ 1,079,288               | / 902,16   | \$ 1,981,454                        |
| 52       | nev-exp (buuget Ma                      | attii Chetk)           |                  |                     |                          | <u>-</u>                   | <u>-</u>                | <u>-</u>   | · -                |                    | <u>-</u>                   |            |                                     |
| 53       | Prepared by                             |                        | Stella Wang      |                     |                          |                            |                         |            |                    |                    |                            |            |                                     |
|          | Phone                                   | 4                      | 15-864-7833      |                     |                          |                            |                         |            |                    |                    |                            |            |                                     |
| 55       |                                         | ste                    | lla@conard.org   |                     |                          |                            |                         |            |                    |                    |                            |            |                                     |

|     | A                                             | F                | M               | Т               | AA               | AD                              | AE       | AF          | AG          | AJ               |  |  |  |
|-----|-----------------------------------------------|------------------|-----------------|-----------------|------------------|---------------------------------|----------|-------------|-------------|------------------|--|--|--|
| 1   | DEPARTMENT OF HOMELESSNESS AND SUPPORTIVE HOU |                  | •               | •               | •                | •                               |          | •           |             |                  |  |  |  |
| 2   | SALARY & BENEFIT DETAIL                       |                  |                 |                 |                  |                                 |          |             |             |                  |  |  |  |
| 3   | Document Date                                 | 7/1/2024         |                 |                 |                  |                                 |          |             |             |                  |  |  |  |
|     | Provider Name                                 | Conard House, I  | nc.             |                 |                  |                                 |          |             |             |                  |  |  |  |
|     |                                               | McAllister Hotel |                 |                 |                  |                                 |          |             |             |                  |  |  |  |
| _   | ·                                             | 1000020628       |                 |                 |                  |                                 |          |             |             |                  |  |  |  |
| 7   |                                               |                  |                 |                 |                  |                                 |          |             |             |                  |  |  |  |
| 8   |                                               |                  |                 |                 |                  |                                 |          | Year 5      |             |                  |  |  |  |
|     | POSITION TITLE                                | 1/1/2021 -       | 7/1/2021 -      | 7/1/2022 -      | 7/1/2023 -       | _                               |          | For HSH     | Funded      | 7/1/2024 -       |  |  |  |
| 9   |                                               | 6/30/2021        | 6/30/2022       | 6/30/2023       | 6/30/2024        | Agency To                       | otals    | Prog        | garm        | 6/30/2025<br>New |  |  |  |
| 10  |                                               | Actuals          | Actuals         | Actuals         | Current          | Annual Full Time % FTF Adjusted |          |             |             |                  |  |  |  |
|     |                                               | Rudgeted Salary  | Budgeted Salary | Rudgeted Salary | Rudgeted Salany  |                                 | Position | funded by   | Budgeted    | Budgeted Salary  |  |  |  |
| 111 |                                               | Buugeteu Salai y | Budgeted Salary | Budgeted Salary | Buugeteu Salai y | FTE)                            | FTE      | this budget | FTE         | buugeteu Salai y |  |  |  |
| 12  | Director SHP/CS                               | \$ 3,632         | \$ 5,667        | \$ 5,895        | \$ 6,638         |                                 | 1.00     |             | 0.05        | \$ 6,638         |  |  |  |
| 14  | Associate Director                            |                  | \$ -            | \$ 19,142       | \$ 23,153        | \$ 99,369                       | 1.00     | 23%         | 0.23        | \$ 23,153        |  |  |  |
| 15  | Program Director I                            | \$ 27,073        | \$ 47,042       | \$ 57,941       | \$ 60,693        | \$ 75,866                       | 1.00     | 80%         | 0.80        | \$ 60,693        |  |  |  |
| 16  | Sr. Case Manager                              | \$ 3,314         | \$ -            | \$ 49,438       | \$ 51,788        | \$ 64,735                       | 1.00     | 80%         | 0.80        | \$ 51,788        |  |  |  |
| 17  | Case Manager I                                | \$ 26,444        | \$ 40,152       | \$ 46,592       | \$ 48,807        | \$ 61,009                       | 1.00     | 80%         | 0.80        | \$ 48,807        |  |  |  |
| 18  | Case Manager I                                | \$ 23,094        | \$ 37,873       | \$ 46,592       | \$ 48,807        | \$ 61,009                       | 1.00     | 80%         | 0.80        | \$ 48,807        |  |  |  |
| 19  | Program Assistant                             | \$ 1,064         | \$ 476          | \$ 542          | \$ 568           | \$ 56,760                       | 1.00     | 1%          | 0.01        | \$ 568           |  |  |  |
| 54  |                                               |                  | \$ -            | \$ -            | \$ -             |                                 |          |             |             | \$ -             |  |  |  |
| 55  |                                               | \$ 84,621        | \$ 134,262      | \$ 226,141      | \$ 240,454       |                                 |          | TOTA        | L SALARIES  | \$ 240,454       |  |  |  |
| 56  |                                               |                  |                 |                 |                  |                                 |          | TOTAL FTE   | 3.49        |                  |  |  |  |
| 57  |                                               | 25.83%           | 29.87%          | 29.87%          | 29.87%           |                                 |          | FRINGE BE   | NEFIT RATE  | 29.87%           |  |  |  |
| 58  |                                               | \$ 21,861        | \$ 40,098       | \$ 67,538       | \$ 71,812.74     |                                 | EMP      | LOYEE FRING | SE BENEFITS | \$ 71,813        |  |  |  |
| 59  |                                               | \$ 106,482       | \$ 174,360      | \$ 293,678      | \$ 312,267       |                                 | TOTA     | AL SALARIES | & BENEFITS  | \$ 312,267       |  |  |  |
| 60  |                                               |                  |                 |                 |                  |                                 |          |             |             |                  |  |  |  |
| 61  |                                               |                  |                 |                 |                  |                                 |          |             |             |                  |  |  |  |
| 62  |                                               |                  |                 |                 |                  |                                 |          |             |             |                  |  |  |  |

|    | A                                             | AQ          |      | BT              |    | BU         |     | BV           |
|----|-----------------------------------------------|-------------|------|-----------------|----|------------|-----|--------------|
| 1  | DEPARTMENT OF HOMELESSNESS AND SUPPORTIVE HOU |             |      |                 |    |            |     |              |
| 2  | SALARY & BENEFIT DETAIL                       |             |      |                 |    |            |     |              |
| 3  | Document Date                                 |             |      |                 |    |            |     |              |
| 4  | Provider Name                                 |             |      |                 |    |            |     |              |
| 5  | Program                                       |             |      |                 |    |            |     |              |
| 6  | F\$P Contract ID#                             |             |      |                 |    |            |     |              |
| 7  | Budget Name                                   | EXTENSION Y | 'EAR |                 |    |            |     |              |
| 8  |                                               | Year 6      |      |                 |    | All Years  |     |              |
|    | POSITION TITLE                                | 7/1/2025    |      | 1/1/2021 -      |    | 1/1/2021 - |     | ./1/2021 -   |
| 9  |                                               | 6/30/2020   | 6    | 6/30/2024       |    | 5/30/2026  | Е   | 30/2026      |
| 10 |                                               | New         |      | Actuals         | Α  | mendment   |     | New          |
|    |                                               | Budgeted Sa | lanı | Budgeted Salary |    | Change     | Dud | geted Salary |
| 11 |                                               | buugeteu sa | ıaıy | buugeteu Salary |    | Change     | Бии | geteu Salary |
| 12 | Director SHP/CS                               | \$ 6,6      | 538  | \$ 21,832       | \$ | 13,276     | \$  | 35,108       |
| 14 | Associate Director                            | \$ 23,3     | 153  | \$ 42,295       | \$ | 46,306     | \$  | 88,601       |
| 15 | Program Director I                            | \$ 60,6     | 593  | \$ 192,748      | \$ | 121,386    | \$  | 314,134      |
| 16 | Sr. Case Manager                              | \$ 51,      | 788  | \$ 104,540      | \$ | 103,576    | \$  | 208,116      |
| 17 | Case Manager I                                | \$ 48,8     | 307  | \$ 161,995      | \$ | 97,614     | \$  | 259,610      |
| 18 | Case Manager I                                | \$ 48,8     | 307  | \$ 156,366      | \$ | 97,614     | \$  | 253,980      |
| 19 | Program Assistant                             | \$ !        | 568  | \$ 2,649        | \$ | 1,135      | \$  | 3,785        |
| 54 |                                               | \$          | -    | \$ -            | \$ | -          | \$  | -            |
| 55 |                                               | \$ 240,4    | 154  | \$ 685,478      | \$ | 480,908    | \$  | 1,166,386    |
| 56 |                                               |             |      |                 |    |            |     |              |
| 57 |                                               | 29.         | 87%  |                 |    |            |     |              |
| 58 |                                               | \$ 71,8     | 313  | \$ 201,309      | \$ | 143,625    | \$  | 344,935      |
| 59 |                                               | \$ 312,2    | 267  | \$ 886,787      | \$ | 624,533    | \$  | 1,511,320    |
| 60 |                                               |             |      |                 |    |            |     |              |
| 61 |                                               |             |      |                 |    |            |     |              |
| 62 |                                               |             |      |                 |    |            |     |              |

|    | A                                                |        | В                 |          | E                 | Н                   | К                   |    | Р                   | S                   |    | AF                  | AG                 |    | AH                  |
|----|--------------------------------------------------|--------|-------------------|----------|-------------------|---------------------|---------------------|----|---------------------|---------------------|----|---------------------|--------------------|----|---------------------|
| 1  | DEPARTMENT OF HOMELESSNESS AND SUPPO             | ORTIVI | HOUSING           | <u> </u> |                   |                     |                     |    |                     |                     |    |                     |                    |    |                     |
| 2  | OPERATING DETAIL                                 |        |                   |          |                   |                     |                     |    |                     |                     |    |                     |                    |    |                     |
| 3  | Document Date                                    | 7/1/2  | 2024              |          |                   |                     |                     |    |                     |                     |    |                     |                    |    |                     |
| 4  | Provider Name                                    | Cona   | rd House          |          |                   |                     |                     |    |                     |                     |    |                     |                    |    |                     |
|    | Program                                          |        | lister Hotel      |          |                   |                     |                     |    |                     |                     |    |                     |                    |    |                     |
|    | F\$P Contract ID#                                |        | 020628            |          |                   |                     |                     |    |                     |                     |    |                     |                    |    |                     |
| 7  | Budget Name                                      |        | HSH Fund          | & Ger    | neral Fund        | & Prop C - Suppo    | ort Services        |    |                     |                     |    |                     |                    |    |                     |
| 9  |                                                  | •      | Year 1            | `        | Year 2            | Year 3              | Year 4              |    | Year 5              | Year 6              |    |                     | All Years          |    |                     |
|    |                                                  |        | 1/2021 -          |          | 1/2021 -          | 7/1/2022 -          | 7/1/2023 -          |    | 7/1/2024 -          | 7/1/2025 -          |    | /1/2021 -           | 1/1/2021 -         |    | /1/2021 -           |
| 10 |                                                  | 6/     | 30/2021           | 6/3      | 30/2022           | 6/30/2023           | 6/30/2024           |    | 6/30/2025           | 6/30/2026           |    | /30/2024            | 6/30/2026          | 6  | 6/30/2026           |
| 11 |                                                  | F      | Actuals           | F        | Actuals           | Actuals             | Current             |    | New                 | New                 |    | Actuals             | Amendment          |    | New                 |
| 12 | Operating Expenses                               |        | udgeted<br>xpense |          | udgeted<br>xpense | Budgeted<br>Expense | Budgeted<br>Expense |    | Budgeted<br>Expense | Budgeted<br>Expense |    | Budgeted<br>Expense | Change             |    | Budgeted<br>Expense |
| 13 | Rental of Property                               | \$     | 4,244             | \$       | 6,100             | \$ 4,713            | \$ 5,407            | \$ | 5,407               | \$ 5,407            | \$ | 20,464              | \$ 10,814          | \$ | 31,278              |
| 14 | Utilities(Elec, Water, Gas, Phone, Scavenger)    | \$     | 5,545             | \$       | 13,500            | \$ 9,858            | \$ 7,175            | \$ | 7,175               | \$ 7,175            | \$ | 36,078              | \$ 14,350          | \$ | 50,428              |
| 15 | Office Supplies, Postage                         | \$     | 5,088             | \$       | 7,443             | \$ 5,097            | \$ 16,119           | \$ | 16,119              | \$ 16,119           | \$ | 33,747              | \$ 32,238          | \$ | 65,985              |
| 16 | Building Maintenance Supplies and Repair         | \$     | 299               | \$       | 523               | \$ 1,170            | \$ 360              | \$ | 360                 | \$ 360              | \$ | 2,352               | \$ 720             | \$ | 3,072               |
| 18 | Insurance                                        | \$     | 745               | \$       | 3,850             | \$ 285              | \$ 672              | \$ | 672                 | \$ 672              | \$ | 5,552               | \$ 1,344           | \$ | 6,896               |
| 19 | Staff Training                                   | \$     | 1,369             | \$       | 2,621             | \$ 309              | \$ 1,100            | \$ | 1,100               | \$ 1,100            | \$ | 5,399               | \$ 2,200           | \$ | 7,599               |
| 20 | Staff Travel-(Local & Out of Town)               | \$     | 208               | \$       | 381               | \$ 233              | \$ 345              | \$ | 345                 | \$ 345              | \$ | 1,167               | \$ 690             | \$ | 1,857               |
| 21 | Rental of Equipment                              | \$     | 3,331             | \$       | 8,500             | \$ 576              | \$ 595              | \$ | 595                 | \$ 595              | \$ | 13,002              | \$ 1,190           | \$ | 14,192              |
| 22 | Equipment Purchase & Repairs                     |        |                   | \$       |                   | \$ 935              | \$ 6,850            | \$ | 6,850               | \$ 6,850            | \$ | 7,785               | \$ 13,700          | \$ | 21,485              |
|    | Clients Services (check cashing, bank analysis,  |        |                   |          |                   |                     |                     |    |                     |                     |    |                     |                    |    |                     |
|    | transportation, and data systems & storage fees) | \$     | 10,349            | \$       | 14,948            | \$ 13,870           | \$ 21,700           | ·  | •                   | \$ 21,700           | \$ | 60,867              | \$ 43,400          | \$ | 104,267             |
|    | Operating Fees                                   | \$     | 560               | \$       | 1,021             | \$ 379              | \$ 470              | \$ |                     | \$ 470              | \$ | 2,430               | \$ 940             | \$ | 3,370               |
| 25 | Legal & Accounting Fees                          | \$     | 226               | \$       | 7,500             | \$ 3,231            | \$ 145              | \$ | 145                 | \$ 145              | \$ | 11,102              | \$ 290             | \$ | 11,392              |
| 27 | Other Contracted Services                        |        |                   |          |                   | \$ 8,786            | \$ 8,630            | \$ | 8,630               | \$ 8,630            | \$ | 17,416              | \$ 17,260          | \$ | 34,676              |
| 68 |                                                  |        |                   |          |                   |                     |                     |    |                     |                     |    |                     |                    |    |                     |
| 69 | TOTAL OPERATING EXPENSES                         | \$     | 31,959            | \$       | 66,387            | \$ 50,922           | \$ 69,568           | \$ | 69,568              | \$ 69,568           | \$ | 217,356             | \$ 139,136         | \$ | 356,492             |
| 70 |                                                  |        |                   |          |                   |                     |                     |    |                     |                     |    |                     |                    |    |                     |
| 71 | Other Expenses (not subject to indirect cost %)  |        |                   |          |                   |                     |                     |    |                     |                     |    |                     |                    |    |                     |
| 72 | General Fund - One-Time FY20-21 CODB             | \$     | 22,239            | \$       | 23,289            |                     |                     | \$ | -                   | \$ -                | \$ | 45,528              | \$ -               | \$ | 45,528              |
| 73 | MCO Adjustment – To Be Allocated                 | \$     | 5,746             | \$       | 9,850             | \$ -                | \$ -                | \$ | -                   | \$ -                | \$ | 15,596              | \$ -               | \$ | 15,596              |
| 74 | CODB (Pending Provider Allocation)               |        |                   |          |                   |                     |                     | \$ | 12,944              | \$ 26,277           | \$ | -                   | \$ 39,221          | \$ | 39,221              |
| 75 | Actuals Adjustment                               | \$     | (6,177)           | \$       | (136,510)         | \$ (88,504)         |                     | \$ | =                   | \$ -                | \$ | (231,191)           | \$ -               | \$ | (231,191)           |
| 85 | TOTAL OTHER EXPENSES                             | \$     | 21,807            | \$       | (103,370)         | \$ (88,504)         | \$ -                | \$ | 12,944              | \$ 26,277           | \$ | (170,067)           | \$ 39,221          | \$ | (130,846)           |
| 97 |                                                  |        |                   |          |                   |                     |                     |    |                     |                     |    |                     |                    |    |                     |
| 98 | HSH #3                                           |        |                   |          |                   |                     |                     |    |                     |                     |    | Temp                | late last modified |    | 1/22/2020           |
|    |                                                  |        |                   |          |                   |                     |                     |    |                     |                     |    |                     |                    |    |                     |

BUDGET NARRATIVE Fiscal Year Fiscal Year

HSH Fund & General Fund & Pro FY24-25 - Select from the drop-down list the fiscal year in which the proposed budget changes will first become effective 7/1/2024 6/30/2025

| HSH Fund & General Fund & Pro | FY2                  | 4-25          | <- Select from the drop-down list the fiscal year in which the proposed budget changes will first become effective                                                                                                                                                                                                                                                          |                                                  |                  |  |  |  |  |
|-------------------------------|----------------------|---------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------|------------------|--|--|--|--|
|                               | Adjusted<br>Budgeted | Budgeted      |                                                                                                                                                                                                                                                                                                                                                                             |                                                  |                  |  |  |  |  |
| Salaries & Benefits           | <u>FTE</u>           | <u>Salary</u> | <u>Justification</u>                                                                                                                                                                                                                                                                                                                                                        | <u>Calculation</u>                               | Employee Name    |  |  |  |  |
| Director SHP/CS               | 0.048                | \$ 6,638      | Responsible for overall direction and administration of the Supportive Services and Rep Payee and supervision of the Associate Director                                                                                                                                                                                                                                     | 0.048 FTE @ \$138,295 equals<br>\$6,638 annually | Liliana Suarez   |  |  |  |  |
| ssociate Director             | 0.233                | \$ 23,153     | Responsible for monitoring implementation and preparing reports on the Supportive Services and Rep Payee scope of work and supervision of the Program Director                                                                                                                                                                                                              | 0.23 FTE @ \$86,055 equals<br>\$20,051 annually  | Susan Marick-Ker |  |  |  |  |
| Program Director I            | 0.800                | \$ 60,693     | Responsible for hiring Case Managers and implementing Supportive Services work plan at McAllister Hotel, including Case Management services, Rep Payee services and Community Building. The Program Director will assign cases, tasks and supervise the Case Managers and may carry a small case load. Salary allocation is based on 80% of the time to SS, and 20% to MPP. | <b>.</b>                                         | Sandra Davis     |  |  |  |  |
| Sr. Case Manager              | 0.800                | \$ 51,788     | Responsible for performing case management and Rep Payee services directly with enrolled McAllister clients for an assigned case load and providing supervision of Case Managers when the Program Director is away from the site. Salary allocation is based on 80% of the time to SS, and 20% to MPP                                                                       | 0.80 FTE @ \$64,735 equals<br>\$51,788 annually  | Monica Monroy    |  |  |  |  |
| ase Manager I                 | 0.800                | \$ 48,807     | Responsible for performing case management and Rep Payee services directly with enrolled McAllister clients for an assigned case load. Salary allocation is based on 80% of the time to SS, and 20% to MPP.                                                                                                                                                                 | 0.80 FTE @ \$61,009 equals<br>\$48,807 annually  | NA               |  |  |  |  |
| ase Manager I                 | 0.800                | \$ 48,807     | Responsible for performing case management and Rep Payee services directly with enrolled McAllister clients for an assigned case load. Salary allocation is based on 80% of the time to SS. and 20% to MPP.                                                                                                                                                                 | 0.80 FTE @ \$61,009 equals<br>\$48,807 annually  | Jacob Delle      |  |  |  |  |
| rogram Assistant              | 0.010                | \$ 568        | Responsible for compiling data for service reports and performing other duties to support implementation of the program under the direction of the Associate Director of SHP/CS                                                                                                                                                                                             | 0.010 FTE @ \$56,760 equals \$568.00 annually    | Yue Ming Guo     |  |  |  |  |
|                               |                      | \$ -          |                                                                                                                                                                                                                                                                                                                                                                             |                                                  |                  |  |  |  |  |
| OTAL                          | 3.49                 | \$ 240,454    | -                                                                                                                                                                                                                                                                                                                                                                           |                                                  |                  |  |  |  |  |
| mployee Fringe Benefits       |                      | \$ 71.813     | Includes FICA, SSUI, Workers Compensation and Medical calculated at 29.87% of total salaries.                                                                                                                                                                                                                                                                               |                                                  |                  |  |  |  |  |
| Salaries & Benefits Total     |                      | \$ 312,267    | total odianos.                                                                                                                                                                                                                                                                                                                                                              |                                                  |                  |  |  |  |  |

|                                                                | Budgeted  |                                                                                                                                                           |                                  |
|----------------------------------------------------------------|-----------|-----------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------|
| Operating Expenses                                             | Expense   | <u>Justification</u>                                                                                                                                      | <u>Calculation</u>               |
| Rental of Property                                             | \$ 5,407  | Rental of office space used for program administration, overseeing and monitoring                                                                         | Calculations are based on        |
|                                                                |           | of support and rep payee services.                                                                                                                        | Conard cost allocations.         |
| Utilities(Elec, Water, Gas, Phone, Scavenger)                  | \$ 7,175  | Electricity, water/sewer, gas, telephone/cable and data security & systems related to                                                                     |                                  |
|                                                                |           | the McAllister staff offices.                                                                                                                             | usage.                           |
| Office Supplies, Postage                                       | \$ 16,119 | Office supply costs related to the support services and rep payee staff. Including, but not limited, to printing, postage, meetings and courier services. | Supplies expenses as needed.     |
| Building Maintenance Supplies and Repair                       | \$ 360    | Routine maintenance and repairs for the McAllister support services offices.                                                                              | On-going maintenance, supplies   |
|                                                                |           |                                                                                                                                                           | and repairs as needed.           |
| Printing and Reproduction                                      | \$ -      |                                                                                                                                                           |                                  |
| Insurance                                                      | \$ 672    | Commercial all-risk insurance and fidelity bond . The McAllister Hotel share of the                                                                       | Calculations are based on        |
|                                                                |           | policy premium is based on Conard cost allocations                                                                                                        | Conard cost allocations.         |
| Staff Training                                                 | \$ 1,100  | Annual training costs are Cultural diversity training, mandatory in-service training,                                                                     | Calculations are based on        |
|                                                                |           | conferences, and other in-service training.                                                                                                               | Conard cost allocations.         |
| Staff Travel-(Local & Out of Town)                             | \$ 345    | Contract-related travel costs, reimbursable mileage, out-of-town conferences and                                                                          | Travel and reimbursement costs   |
| B 44.65 : 4                                                    |           | parking.                                                                                                                                                  | as needed.                       |
| Rental of Equipment                                            | \$ 595    | Copiers and printers.                                                                                                                                     | Calculations are based on        |
| Facility and Davidson & Davidson                               |           | A                                                                                                                                                         | Conard cost allocations.         |
| Equipment Purchase & Repairs                                   | \$ 6,850  | Annual computer maintenance agreement and database management.                                                                                            | Calculations are based on        |
| Clients Services (check cashing, bank analysis, transportation | ¢ 04.700  | Insidental face paid on habelf of alients to assist them in obtaining identification                                                                      | Conard cost allocations.         |
| Cherits Services (Check Cashing, Dank analysis, transportation | ⇒ 21,700  | Incidental fees paid on behalf of clients to assist them in obtaining identification                                                                      | Costs incurred by assistance to  |
|                                                                |           | cards and records which includes transportation. Conard pays check cashing fees for money management clients and bank analysis fees.                      | clients.                         |
| Operating Fees                                                 | \$ 470    |                                                                                                                                                           | Costs incurred by staff adhering |
| Operating 1 ees                                                | ф 470     | ivialitiatory 10 testrieview and 10 symptom A-ray lees and bank lees.                                                                                     | to mandatory requirements.       |
|                                                                |           |                                                                                                                                                           | to manuatory requirements.       |

| Legal & Accounting Fees   | \$       | 145    | Annual audit cost and legal services                                                           | Calculations are based on<br>Conard cost allocations. |
|---------------------------|----------|--------|------------------------------------------------------------------------------------------------|-------------------------------------------------------|
| Furnishings               | \$       |        | Covers expendable furnishings and equipment, including desks, chairs and locked file cabinets. | Expenses as needed                                    |
| Other Contracted Services | \$       | 8,630  | Annual subscription of computer software and third party contracted services for staffing.     | Calculations are based on Conard cost allocations.    |
|                           | \$       | -      |                                                                                                |                                                       |
| TOTAL OPERATING EXPENSES  | \$       | 69,568 |                                                                                                |                                                       |
| Indirect Cost             | 13.0% \$ | 49,639 |                                                                                                |                                                       |

| Other Expenses (not subject to indirect cost %) | <br>mount_   | <u>Justification</u>                                                                                                                                                  | Calculation |
|-------------------------------------------------|--------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------|
| CODB (Pending Provider Allocation)              | \$<br>,-     | This line item is a placeholder for the 3% CODB increase applied to the baseline HSH & Prop C budget amounts. Provider will allocate once amendment is fully executed |             |
|                                                 | \$<br>-      |                                                                                                                                                                       |             |
| TOTAL OTHER EXPENSES                            | \$<br>12,944 |                                                                                                                                                                       |             |

|          | Α                     | В                 | С                 | D        | Е                                       | Н                                       | K             | N                                       | S                     | V                                       | Al                                      | AJ           | AK            |
|----------|-----------------------|-------------------|-------------------|----------|-----------------------------------------|-----------------------------------------|---------------|-----------------------------------------|-----------------------|-----------------------------------------|-----------------------------------------|--------------|---------------|
| 1        | DEPARTMENT OF H       | OMELESSNESS AN    | ND SUPPORTIVE H   | IOUSING  |                                         |                                         |               |                                         |                       | · · · · · · · · · · · · · · · · · · ·   |                                         |              |               |
|          | APPENDIX B, BUDG      |                   |                   |          |                                         |                                         |               |                                         |                       |                                         |                                         |              |               |
|          | Document Date         | 7/1/2024          |                   |          |                                         |                                         |               |                                         |                       |                                         |                                         |              |               |
|          |                       |                   |                   | Duration |                                         |                                         |               |                                         |                       |                                         |                                         |              |               |
| 4        | Contract Term         | Begin Date        | End Date          | (Years)  |                                         |                                         |               |                                         |                       |                                         |                                         |              |               |
| 5        | Current Term          | 1/1/2021          | 6/30/2024         | 4        |                                         |                                         |               |                                         |                       |                                         |                                         |              |               |
| 6        | Amended Term          | 1/1/2021          | 6/30/2026         | 6        |                                         |                                         |               |                                         |                       |                                         |                                         |              |               |
| -        | Provider Name         |                   | Conard House      |          |                                         |                                         |               |                                         |                       |                                         |                                         |              |               |
|          | Program               |                   | cAllister Hotel   |          |                                         |                                         |               |                                         |                       |                                         |                                         |              |               |
|          | F\$P Contract ID#     |                   | 1000020628        |          |                                         |                                         |               |                                         |                       |                                         |                                         |              |               |
| -        | Action (select)       |                   | Amendment         |          |                                         |                                         |               |                                         |                       |                                         |                                         |              |               |
| -        | Effective Date        |                   | 7/1/2024          |          |                                         |                                         |               |                                         |                       |                                         |                                         |              |               |
|          | Budget Name           | HSH Fund & Gen    | eral Fund - Prope | rty      |                                         |                                         |               |                                         |                       |                                         |                                         |              |               |
| 12       |                       | Management        | <del>.</del>      |          |                                         |                                         |               |                                         |                       |                                         |                                         |              |               |
| 13       |                       | Current           | New               |          | 1                                       |                                         |               |                                         |                       |                                         |                                         |              |               |
| 14       | Term Budget           | \$ 5,599,346      | \$ 9,138,681      |          |                                         |                                         |               |                                         |                       |                                         |                                         |              |               |
| 15       | Contingency           | \$ 1,143,918      | \$ 939,027        | 20%      |                                         |                                         |               |                                         | <b>EXTENSION YEAR</b> | EXTENSION YEAR                          |                                         |              |               |
| 16       | Not-To-Exceed         | \$ 8,325,672      | \$ 12,815,916     |          | Year 1                                  | Year 2                                  | Year 3        | Year 4                                  | Year 5                | Year 6                                  |                                         | All Years    |               |
|          |                       |                   |                   | •        | 1/1/2021 -                              | 7/1/2021 -                              | 7/1/2022 -    | 7/1/2023 -                              | 7/1/2024 -            | 7/1/2025 -                              | 1/1/2021 -                              | 1/1/2021 -   | 1/1/2021 -    |
| 17       |                       |                   |                   |          | 6/30/2021                               | 6/30/2022                               | 6/30/2023     | 6/30/2024                               | 6/30/2025             | 6/30/2026                               | 6/30/2024                               | 6/30/2026    | 6/30/2026     |
| 17<br>18 |                       |                   |                   |          | Actuals                                 | Actuals                                 | Actuals       | Current                                 | New                   | New                                     | Actuals                                 | Amendment    | New           |
| -        | Expenditures          |                   |                   |          | Actuals                                 | Actuals                                 | Actuals       | Current                                 | IVEW                  | New                                     | Actuals                                 | Amendment    | IVEVV         |
| -        | Salaries & Benefits   |                   |                   |          | \$ 355,768                              | \$ 623,938                              | \$ 892,059    | \$ 810,886                              | \$ 810,886            | \$ 810,886                              | \$ 2,682,651                            | \$ 1,621,772 | \$ 4,304,422  |
| $\vdash$ | Operating Expense     |                   |                   |          | \$ 262,844                              |                                         | \$ 727,114    | \$ 543,419                              |                       | \$ 543,419                              |                                         | \$ 1,086,838 | \$ 3,131,920  |
| -        | Subtotal              |                   |                   |          | \$ 618,612                              |                                         | \$ 1,619,173  |                                         | \$ 1,354,305          | \$ 1,354,305                            |                                         | \$ 2,708,610 |               |
| -        | Indirect Percentage   |                   |                   |          | 13%                                     | 13%                                     | 13%           |                                         | 13%                   | 13%                                     | 7 4,727,733                             | 2,700,010    | 7,430,342     |
| -        | Indirect Cost (Line 2 |                   |                   |          | \$ 80,420                               | \$ 147,634                              |               | \$ 176,060                              |                       | \$ 176,060                              | \$ 614,604                              | \$ 352,119   | \$ 966,723    |
| -        | Other Expenses (No    |                   | ct %)             |          | \$ 263,902                              | \$ 343,631                              |               | \$ 366,166                              | ·                     | \$ 469,255                              |                                         | \$ 886,204   | \$ 2,220,154  |
|          | Capital Expenditure   |                   |                   |          | \$ -                                    | \$ 41,409                               |               | \$ -                                    | \$ -                  | \$ -                                    |                                         | \$ -         | \$ 41,409     |
| -        | Total Expenditures    |                   |                   |          | \$ 962,933                              | \$ 1,668,316                            |               | \$ 1,896,531                            | \$ 1,947,314          | \$ 1,999,619                            |                                         | \$ 3,946,933 | \$ 10,664,629 |
| 29       |                       |                   |                   |          | , ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | , , , , , , , | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | , , , , , ,           | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | , ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |              | 1 2,22 ,2     |
|          | HSH Revenues (sele    | ect)              |                   |          |                                         |                                         |               |                                         |                       |                                         |                                         |              |               |
|          | HSH Fund (formerly    |                   |                   |          | \$ 598,853                              | \$ 1,305,767                            | \$ 1,390,720  | \$ 1,501,321                            | \$ 1,573,056          | \$ 1,620,248                            | \$ 4,796,661                            | \$ 3,193,304 | \$ 7,989,965  |
| 34       | HSH Fund (formerly    | CNC Fund) - One-  | time              |          | \$ 180,699                              |                                         |               |                                         | \$ -                  | \$ -                                    | \$ 180,699                              | \$ -         | \$ 180,699    |
|          | General Fund - Ongo   | ·                 |                   |          |                                         |                                         | \$ 116,463    | \$ 25,918                               | \$ -                  | \$ -                                    | \$ 142,381                              | \$ -         | \$ 142,381    |
|          | General Fund - One-   |                   |                   |          |                                         |                                         | \$ 317,148    |                                         | \$ -                  | \$ -                                    | \$ 317,148                              |              | \$ 317,148    |
| 38       | Prop C - Ongoing      |                   |                   |          |                                         |                                         |               | \$ 165,494                              | \$ 170,459            | \$ 175,573                              |                                         | \$ 346,031   | \$ 511,525    |
|          | Adjustment to Actua   | als               |                   |          |                                         | \$ (3,037)                              | \$ -          | \$ -                                    | \$ -                  | \$ -                                    | \$ (3,037)                              |              | \$ (3,037)    |
| 40       | Total HSH Revenue     | s                 |                   | _        | \$ 779,552                              | \$ 1,302,730                            | \$ 1,824,331  | \$ 1,692,733                            | \$ 1,743,515          | \$ 1,795,820                            | \$ 5,599,346                            | \$ 3,539,335 | \$ 9,138,681  |
|          |                       |                   |                   |          |                                         |                                         |               |                                         |                       |                                         |                                         |              |               |
| 41       | Other Revenues (to    | offset Total Expe | enditures)        |          |                                         |                                         |               |                                         |                       |                                         |                                         |              |               |

|    | А                         | В              | С               | D        |    | E       | Н               | K               | N               |    | S         | V            | Al              | AJ              | AK               |
|----|---------------------------|----------------|-----------------|----------|----|---------|-----------------|-----------------|-----------------|----|-----------|--------------|-----------------|-----------------|------------------|
| 1  | DEPARTMENT OF H           | OMELESSNESS AN | ND SUPPORTIVE H | OUSING   |    |         |                 |                 |                 |    |           |              |                 |                 |                  |
| 2  | APPENDIX B, BUDGE         | ET             | -               |          |    |         |                 |                 |                 |    |           |              |                 | ·               |                  |
| 3  | <b>Document Date</b>      | 7/1/2024       |                 |          | _  |         |                 |                 |                 |    |           |              |                 |                 |                  |
|    |                           |                | _               | Duration |    |         |                 |                 |                 |    |           |              |                 |                 |                  |
| 4  | Contract Term             | Begin Date     | End Date        | (Years)  |    |         |                 |                 |                 |    |           |              |                 |                 |                  |
| 5  | Current Term              | 1/1/2021       | 6/30/2024       | 4        |    |         |                 |                 |                 |    |           |              |                 |                 |                  |
| 6  | Amended Term              | 1/1/2021       | 6/30/2026       | 6        |    |         |                 |                 |                 |    |           |              |                 |                 |                  |
| 7  | Provider Name             | C              | Conard House    |          |    |         |                 |                 |                 |    |           |              |                 |                 |                  |
| 8  | Program                   | M              | cAllister Hotel |          |    |         |                 |                 |                 |    |           |              |                 |                 |                  |
| 9  | F\$P Contract ID#         |                | 1000020628      |          |    |         |                 |                 |                 |    |           |              |                 |                 |                  |
| 10 | Action (select)           |                | Amendment       |          |    |         |                 |                 |                 |    |           |              |                 |                 |                  |
| 11 | Effective Date            |                | 7/1/2024        |          |    | _       |                 |                 |                 | _  |           |              |                 | _               |                  |
| 42 | <b>CAPP Resident Rent</b> |                |                 |          | \$ | 181,873 | \$<br>363,102   | \$<br>363,102   | \$<br>201,313   | \$ | 201,313   | \$ 201,31    | \$<br>1,109,390 | \$<br>402,626   | \$<br>1,512,016  |
| 43 | Non-CAPP Resident         | Rent           |                 |          | \$ | 1,508   | \$<br>2,484     | \$<br>2,484     | \$<br>2,485     | \$ | 2,485     | \$ 2,48      | \$<br>8,961     | \$<br>4,970     | \$<br>13,931     |
|    | Total Other Revenue       |                |                 |          | \$ | 183,381 | \$<br>365,586   | \$<br>365,586   | \$<br>203,798   | \$ | 203,799   | \$ 203,798   | \$<br>1,118,351 | \$<br>407,597   | \$<br>1,525,947  |
| 49 | Total HSH + Other R       | evenues        |                 |          | \$ | 962,933 | \$<br>1,668,316 | \$<br>2,189,917 | \$<br>1,896,531 | \$ | 1,947,314 | \$ 1,999,618 | \$<br>6,717,696 | \$<br>3,946,932 | \$<br>10,664,629 |
| 50 | Rev-Exp (Budget Ma        | tch Check)     |                 |          | \$ | -       | \$<br>-         | \$<br>-         | \$<br>1         | \$ | -         | \$ -         | \$<br>-         |                 | \$<br>=          |
| 52 |                           |                |                 |          |    |         |                 |                 |                 |    |           |              |                 |                 |                  |
| 53 | Prepared by               |                | Stella Wang     |          |    |         |                 |                 |                 |    |           |              |                 |                 |                  |
| 54 | Phone                     | 4              | 15-864-7833     |          |    |         |                 |                 |                 |    |           |              |                 |                 |                  |
| 55 | Email                     | ste            | ella@conard.org | -        |    |         |                 |                 |                 |    |           |              |                 |                 |                  |

|    | A                                             |       | F            |     | M              |      | T            |      | AA            | AD              | AE       | AF           | AG          | AJ               | Т        | AQ            |
|----|-----------------------------------------------|-------|--------------|-----|----------------|------|--------------|------|---------------|-----------------|----------|--------------|-------------|------------------|----------|---------------|
| 1  | DEPARTMENT OF HOMELESSNESS AND SUPPORTIVE HOL | JSING |              | •   |                | •    |              |      |               | •               | _        | •            | •           | •                |          |               |
| 2  | SALARY & BENEFIT DETAIL                       |       |              |     |                |      |              |      |               |                 |          |              |             |                  |          |               |
| 3  | Document Date                                 | 7/1/2 | .024         |     |                |      |              |      |               |                 |          |              |             |                  |          |               |
| 4  | Provider Name                                 | Cona  | rd House     |     |                |      |              |      |               |                 |          |              |             |                  |          |               |
|    | Program                                       | -     | lister Hotel |     |                |      |              |      |               |                 |          |              |             |                  |          |               |
|    | F\$P Contract ID#                             |       | 020628       |     |                |      |              |      |               |                 |          |              |             |                  |          |               |
| -  | Budget Name                                   |       |              |     |                |      |              |      |               |                 |          |              |             |                  | _        | NSION YEAR    |
| 8  |                                               |       | Year 1       |     | Year 2         |      | Year 3       |      | Year 4        |                 |          | Year 5       |             |                  |          | Year 6        |
|    | POSITION TITLE                                |       | 1/2021 -     |     | 7/1/2021 -     |      | 1/2022 -     |      | 1/2023 -      |                 |          | For HSF      | l Funded    | 7/1/2024 -       |          | /1/2025 -     |
| 9  |                                               |       | 30/2021      | 6   | 5/30/2022      |      | 30/2023      | _    | /30/2024      | Progarm         |          |              | 6/30/2025   | 6,               | /30/2026 |               |
| 10 |                                               | - '   | Actuals      |     | Actuals        | ,    | Actuals      | (    | Current       | Annual Full Tim |          | % FTE        | Adjusted    | New              | _        | New           |
|    |                                               | Buda  | otod Salany  | Bud | lantad Salany  | Buda | oted Salany  | Buda |               | Salary (for 1.0 | Docition | funded by    | ,           | Budgeted Salary  | Bud      | noted Salany  |
| 11 |                                               | Duug  | eteu Jaiai y | Buc | igeteu Jaiai y | Duug | eteu Jaiai y | Duug | seteu Jaiai y | FTE)            | FTE      | this budget  | _           | buugeteu Jalai y | Duuş     | seteu Salai y |
| 12 | Compliance Specialist                         | \$    | 7,946        | \$  | 13,250         | \$   | 16,318       | \$   | 17,093        | ,               | 3 1.0    |              |             | \$ 17,093        | \$       | 17,093        |
| 13 | Director of Property Management               | \$    | 13,484       | \$  | 25,773         | \$   | 28,483       | \$   | 29,836        | \$ 129,16       | ) 1.0    | 0 23%        | 0.23        | \$ 29,836        | \$       | 29,836        |
| 15 | Facilities & Maintenance Manager              | \$    | 23,852       | \$  | 20,397         | \$   | 21,897       | \$   | 22,937        | \$ 85,58        | 7 1.0    | 0 27%        | 0.27        | \$ 22,937        | \$       | 22,937        |
| 16 | Sr. Property Manager                          | \$    | 31,761       | \$  | 61,339         | \$   | 62,968       | \$   | 65,959        | \$ 87,94        | 5 1.0    | 0 75%        | 0.75        | \$ 65,959        | \$       | 65,959        |
| 17 | Janitor                                       | \$    | 18,475       | \$  | 22,938         | \$   | 154,045      | \$   | 75,171        | \$ 50,11        | 1.5      | 0 100%       | 1.50        | \$ 75,171        | \$       | 75,171        |
| 20 | Maintenance Technician                        | \$    | 22,429       | \$  | 45,427         | \$   | 52,000       | \$   | 54,472        | \$ 54,47        | 2 1.0    | 0 100%       | 1.00        | \$ 54,472        | \$       | 54,472        |
| 21 | Maintenance Technician                        | \$    | 14,100       | \$  | 24,014         | \$   | 52,000       | \$   | 54,472        | \$ 54,47        | 2 1.0    | 0 100%       | 1.00        | \$ 54,472        | \$       | 54,472        |
| 23 | Lead Desk Clerk                               | \$    | 22,505       | \$  | 38,584         | \$   | 47,840       |      | 50,114        |                 | 1.0      |              |             |                  | \$       | 50,114        |
| 24 | Desk Clerk                                    | \$    | 69,965       | \$  | 145,274        | \$   | 186,701      | \$   | 195,575       | \$ 47,93        | 5 4.0    | 8 100%       | 4.08        | \$ 195,575       | \$       | 195,575       |
| 53 |                                               |       |              |     |                | \$   | -            | \$   | -             |                 |          |              |             | \$ -             | \$       | -             |
| 54 |                                               | \$    | 243,558      | \$  | 435,225        | \$   | 622,251      | \$   | 565,629       |                 |          |              | AL SALARIES |                  | \$       | 565,629       |
| 55 |                                               |       |              |     |                |      |              |      |               |                 |          | TOTAL FTE    | 10.08       |                  |          |               |
| 56 |                                               |       | 46.07%       |     | 43.36%         |      | 43.36%       |      | 43.36%        |                 |          | FRINGE BE    | NEFIT RATE  | 43.36%           |          | 43.36%        |
| 57 |                                               | \$    | 112,210      | ļ . | 188,713        | \$   | 269,808      |      | 245,257       |                 |          | PLOYEE FRIN  |             |                  | 1        | 245,257       |
| 58 |                                               | \$    | 355,768      | \$  | 623,938        | \$   | 892,059      | \$   | 810,886       |                 | то       | TAL SALARIES | & BENEFITS  | \$ 810,886       | \$       | 810,886       |
| 59 |                                               |       |              |     |                |      |              |      |               |                 |          |              |             |                  |          |               |
| 60 |                                               |       |              |     |                |      |              |      |               |                 |          |              |             |                  |          |               |
| 61 |                                               |       |              |     |                |      |              |      |               |                 |          |              |             |                  |          |               |

|         | А                                             |    | ВТ                      |             | BU                    |    | BV                      |
|---------|-----------------------------------------------|----|-------------------------|-------------|-----------------------|----|-------------------------|
| 1       | DEPARTMENT OF HOMELESSNESS AND SUPPORTIVE HOU |    |                         |             |                       |    |                         |
| 2       | SALARY & BENEFIT DETAIL                       |    |                         |             |                       |    |                         |
| 3       | Document Date                                 |    |                         |             |                       |    |                         |
| 4       | Provider Name                                 |    |                         |             |                       |    |                         |
| 5       | Program                                       |    |                         |             |                       |    |                         |
| 6       | F\$P Contract ID#                             |    |                         |             |                       |    |                         |
| 7       | Budget Name                                   |    |                         |             | All Years             |    |                         |
| 8       |                                               |    | 4 /4 /2024              |             |                       |    | 1 /1 /2021              |
| •       | POSITION TITLE                                |    | 1/1/2021 -<br>6/30/2024 |             | 1/1/2021 -            |    | 1/1/2021 -<br>6/30/2026 |
| 9<br>10 |                                               |    | Actuals                 |             | 6/30/2026<br>mendment |    | New                     |
| 10      |                                               |    | Actuals                 | _           | inenument             |    | ivew                    |
|         |                                               | Bu | dgeted Salary           |             | Change                | Bu | dgeted Salary           |
| 11      |                                               |    | ,                       |             | ŭ                     |    | ,                       |
| 12      | Compliance Specialist                         | \$ | 54,606                  | \$          | 34,187                | \$ | 88,793                  |
| 13      | Director of Property Management               | \$ | 97,575                  | \$          | 59,672                | \$ | 157,247                 |
| 15      | Facilities & Maintenance Manager              | \$ | 89,084                  | \$          | 45,875                | \$ | 134,958                 |
| 16      | Sr. Property Manager                          | \$ | 222,026                 | \$          | 131,918               | \$ | 353,944                 |
| 17      | Janitor                                       | \$ | 270,628                 | \$          | 150,342               | \$ | 420,970                 |
| 20      | Maintenance Technician                        | \$ | 174,328                 | \$          | 108,944               | \$ | 283,272                 |
| 21      | Maintenance Technician                        | \$ | 144,586                 | \$          | 108,944               | \$ | 253,530                 |
| 23      | Lead Desk Clerk                               | \$ | 159,043                 | \$          | 100,228               | \$ | 259,271                 |
| 24      | Desk Clerk                                    | \$ | 597,515                 | <b>\$</b> - | 391,150               | \$ | 988,664                 |
| 53      |                                               | \$ | -                       | \$          | -                     | \$ | -                       |
| 54      | -                                             | \$ | 1,866,663               | \$          | 1,131,258             | \$ | 2,997,921               |
| 55      |                                               |    |                         |             |                       |    |                         |
| 56      |                                               |    |                         |             |                       |    |                         |
| 57      |                                               | \$ | 815,988                 | \$          | 490,514               | \$ | 1,306,501               |
| 58      |                                               | \$ | 2,682,651               | \$          | 1,621,772             | \$ | 4,304,422               |
| 59      |                                               |    |                         |             |                       |    |                         |
| 60      |                                               |    |                         |             |                       |    |                         |
| 61      |                                               |    |                         |             |                       |    |                         |

| A DEPARTMENT OF HOMELESCAIRS AND SURDO             | B                        | E                       | Н                       | , N                     | Р                       | S                       | AF                      | AG                                      | AH                      |
|----------------------------------------------------|--------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-----------------------------------------|-------------------------|
| DEPARTMENT OF HOMELESSNESS AND SUPPOR              | RTIVE HOUSING            |                         |                         |                         |                         |                         |                         |                                         |                         |
| OPERATING DETAIL                                   | 77/1/2024                |                         |                         |                         |                         |                         |                         |                                         |                         |
| 3 Document Date<br>4 Provider Name                 | 7/1/2024<br>Conard House |                         |                         |                         |                         |                         |                         |                                         |                         |
| Program                                            | McAllister Hote          | I                       |                         |                         |                         |                         |                         |                                         |                         |
| 6 F\$P Contract ID#                                | 1000020628               | ı                       |                         |                         |                         |                         |                         |                                         |                         |
| 7 Budget Name                                      |                          | neral Fund - Prope      | rty Management          |                         | EXTENSION YEAR          | EXTENSION YEAR          |                         |                                         |                         |
|                                                    | Year 1                   | Year 2                  | Year 3                  | Year 4                  | Year 5                  | Year 6                  |                         | All Years                               |                         |
| 9                                                  | 1/1/2021 -               |                         |                         |                         |                         |                         | 4/4/2024                | •                                       | 4/4/2024                |
| 10                                                 | 6/30/2021                | 7/1/2021 -<br>6/30/2022 | 7/1/2022 -<br>6/30/2023 | 7/1/2023 -<br>6/30/2024 | 7/1/2024 -<br>6/30/2025 | 7/1/2025 -<br>6/30/2026 | 1/1/2021 -<br>6/30/2024 | 1/1/2021 -<br>6/30/2026                 | 1/1/2021 -<br>6/30/2026 |
| 11                                                 | Actuals                  | Actuals                 | Actuals                 | Current                 | New                     | New                     | Actuals                 | Amendment                               | New                     |
| <u>                                     </u>       |                          | Actuals                 |                         |                         |                         |                         |                         | Amendment                               |                         |
| 12 Operating Expenses                              | Budgeted<br>Expense      | Budgeted Expense        | Budgeted<br>Expense     | Budgeted<br>Expense     | Budgeted<br>Expense     | Budgeted<br>Expense     | Budgeted<br>Expense     | Change                                  | Budgeted<br>Expense     |
| Rental of Property                                 | \$ 17,342                | \$ 24,684               | \$ 16,564               | \$ 19,205               | \$ 19,205               | \$ 19,205               | \$ 77,795               | \$ 38,410                               | \$ 116,205              |
| 14 Utilities(Elec, Water, Gas, Phone, Scavenger)   | \$ 61,439                | \$ 101,707              | \$ 132,981              | \$ 67,785               | \$ 67,785               | \$ 67,785               | \$ 363,912              | \$ 135,570                              | \$ 499,482              |
| 15 Office Supplies, Postage                        | \$ 4,575                 | \$ 9,149                | \$ 4,061                | \$ 6,350                | \$ 6,350                | \$ 6,350                | \$ 24,135               | \$ 12,700                               | \$ 36,835               |
| 16 Building Maintenance Supplies and Repair        | \$ 97,044                | \$ 178,387              | \$ 339,000              | \$ 199,313              | \$ 199,313              | \$ 199,313              | \$ 813,744              | \$ 398,626                              | \$ 1,212,370            |
| 18 Insurance                                       | \$ 9,327                 | \$ 13,654               | \$ 21,459               | \$ 23,460               | \$ 23,460               | \$ 23,460               | \$ 67,900               | \$ 46,920                               | \$ 114,820              |
| 19 Staff Training                                  | \$ 868                   | \$ 4,736                | \$ 190                  | \$ 52                   | \$ 52                   | \$ 52                   | \$ 5,846                | \$ 104                                  | \$ 5,950                |
| 20 Staff Travel-(Local & Out of Town)              | \$ 1,017                 | \$ 2,500                | \$ 5,780                | \$ 1,355                | \$ 1,355                | \$ 1,355                | \$ 10,652               | \$ 2,710                                | \$ 13,362               |
| 21 Rental of Equipment                             | \$ 1,180                 | \$ 1,500                | \$ 3,670                | \$ 3,948                | \$ 3,948                | \$ 3,948                | \$ 10,298               | \$ 7,896                                | \$ 18,194               |
| 23 Legal & Accounting                              | \$ 21,803                | \$ 77,500               | \$ 74,092               | \$ 65,543               | \$ 65,543               | \$ 65,543               | \$ 238,938              | \$ 131,086                              | \$ 370,024              |
| 24 Furnishings                                     | \$ 11,055                | \$ 22,109               | \$ 27,647               | \$ 14,739               | \$ 14,739               | \$ 14,739               | \$ 75,550               | \$ 29,478                               | \$ 105,028              |
| 25 Property Taxes                                  | \$ 8,515                 | \$ 16,771               | \$ 15,514               | \$ 14,100               | \$ 14,100               | \$ 14,100               | \$ 54,900               | \$ 28,200                               | \$ 83,100               |
| 26 Management Fees                                 | \$ 18,313                | \$ 36,625               | \$ 36,625               | \$ 36,625               | \$ 36,625               | \$ 36,625               | \$ 128,188              | \$ 73,250                               | \$ 201,438              |
| 27 Security Services/Other Contracted Services     | \$ 3,782                 | \$ 7,563                | \$ 13,674               | \$ 46,000               | \$ 46,000               | \$ 46,000               | \$ 71,019               | \$ 92,000                               | \$ 163,019              |
| 28 Operating Fees                                  | \$ 1,286                 | \$ 3,750                | \$ 4,568                | \$ 1,149                | \$ 1,149                | \$ 1,149                | \$ 10,753               | \$ 2,298                                | \$ 13,051               |
| 29 Office Equipment Purchase/Repair                | \$ 2,087                 | \$ 5,570                | \$ 5,555                | \$ 2,795                | \$ 2,795                | \$ 2,795                | \$ 16,007               | \$ 5,590                                | \$ 21,597               |
| 41                                                 |                          |                         | \$ -                    |                         | \$ -                    | \$ -                    | \$ -                    | \$ -                                    | \$ -                    |
| 42 Consultants                                     |                          |                         | \$ -                    | \$ -                    | \$ -                    | \$ -                    | \$ -                    | \$ -                                    | \$ -                    |
| 43                                                 |                          |                         | \$ -                    | \$ -                    | \$ -                    | \$ -                    | \$ -                    | \$ -                                    | \$ -                    |
| 54 <u>Subcontractors</u>                           |                          |                         | \$ -                    | \$ -                    | \$ -                    | \$ -                    | \$ -                    | \$ -                                    | \$ -                    |
| 55 Pacific Coast Staffing                          | \$ 3,215                 | \$ 5,500                | \$ 25,734               | \$ 41,000               | \$ 41,000               | \$ 41,000               | \$ 75,449               | \$ 82,000                               | \$ 157,449              |
| 56                                                 | .,                       | .,                      |                         | ,                       | ,,,,,,                  | ,                       | \$ -                    | \$ -                                    | \$ -                    |
| 68 TOTAL OPERATING EXPENSES                        | \$ 262,844               | \$ 511,705              | \$ 727,114              | \$ 543,419              | \$ 543,419              | \$ 543,419              | \$ 2,045,082            | \$ 1,086,838                            | \$ 3,131,920            |
| 69                                                 | , 202,011                | ,                       | , ,2,,,11               |                         | . 0.0,.10               | . 3.5,.10               | ,5.0,032                | , ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | ,,                      |
| 70 Other Expenses (not subject to indirect cost %) |                          |                         |                         |                         |                         |                         |                         |                                         |                         |
| 71 Master Lease Rent                               | \$ 263,902               | \$ 346,668              | \$ 360,252              | \$ 366,167              | \$ 366,167              | \$ 366,167              | \$ 1,336,989            | \$ 732,334                              | \$ 2,069,323            |
| 72 Actuals Adjustment                              |                          | \$ (3,037)              |                         |                         | \$ -                    | \$ -                    | \$ (3,037)              | \$ -                                    | \$ (3,037)              |
| 73 CODB (Pending Provider Allocation)              |                          |                         |                         | \$ -                    | \$ 50,782               | \$ 103,087              | \$ -                    | \$ 153,869                              | \$ 153,869              |
| B4 TOTAL OTHER EXPENSES                            | \$ 263,902               | \$ 343,631              | \$ 360,252              | \$ 366,167              | \$ 416,949              | \$ 469,255              | \$ 1,333,952            | \$ 886,204                              | \$ 2,220,155            |
| 96                                                 |                          | ,                       |                         |                         | ,                       |                         |                         |                                         |                         |
|                                                    |                          |                         |                         |                         |                         |                         | <b>-</b> ·              | lata laat (                             | 4/00/000                |
| 97 <b>HSH #3</b>                                   |                          |                         |                         |                         |                         |                         | i empl                  | late last modified                      | 1/22/2020               |

**BUDGET NARRATIVE** 

Fiscal Year

HSH Fund & General Fund - Prop

FY24-25

<- Select from the drop-down list the fiscal year in which the proposed budget changes will first become effective</p>

| Hon Fund & General Fund - Prop   |            | +-23       | control and another meaning of the control and proposed and good                                                                                                                                                                                                                                                                                                                                                          |                                               |                  |
|----------------------------------|------------|------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------|------------------|
|                                  | Adjusted   |            |                                                                                                                                                                                                                                                                                                                                                                                                                           |                                               |                  |
|                                  | Budgeted   | Budgeted   |                                                                                                                                                                                                                                                                                                                                                                                                                           |                                               |                  |
| Salaries & Benefits              | <u>FTE</u> | Salary     | <u>Justification</u>                                                                                                                                                                                                                                                                                                                                                                                                      | Calculation                                   | Employee Name    |
| Compliance Specialist            | 0.250      | \$ 17,093  | Assists with administrative and general office management for Property Management and Real Estate Departments. Development of organizational policies and procedures related to property management compliance and implementing these policies and procedures.                                                                                                                                                            | 0.25 FTE @ \$68,373 equals \$17,093 annually  | Jorge Orozco     |
| Director of Property Management  | 0.231      | \$ 29,836  | Responsible for the department's general administration, personnel management, property management operations, and project management. To carry out the administration and operations of the property management department through Property Managers and the property management staff in accordance with Conard House policies and procedures.                                                                          | 0.23 FTE @ \$129,160 equals \$29,836 annually | Eliah Bornstein  |
| Facilities & Maintenance Manager | 0.268      | \$ 22,937  | Responsible for assisting the Director of Real Estate with the department's general administration, personnel management, facilities operations, and project management. Manages the maintenance and housekeeping of Conard House owned or leased properties.                                                                                                                                                             | 0.268 FTE @ \$85,587 equals \$22,937 annually | Ken Bounthavy    |
| Sr. Property Manager             | 0.750      | \$ 65,959  | Responsible for the general management, personnel management, financial administration and maintenance and administration of the property. Responsible for the overall operation of the assigned properties under the direction of the Property Management,                                                                                                                                                               | 0.750 FTE @ \$87,945 equals \$65,959 annually | David Hasbrouck  |
| Janitor                          | 1.500      | \$ 75,171  | Responsible for the cleanliness and orderliness of assigned work sites, including offices, restrooms, kitchens, public spaces and work area. The work assignments will be assigned by the Property Manager.                                                                                                                                                                                                               | 3 FTE @ \$50,114 equals \$150,342 annually    | Various          |
| Janitor                          |            | \$ -       |                                                                                                                                                                                                                                                                                                                                                                                                                           |                                               |                  |
| Janitor                          |            | \$ -       |                                                                                                                                                                                                                                                                                                                                                                                                                           |                                               |                  |
| Maintenance Technician           | 1.000      | \$ 54,472  | Responsible for carrying out maintenance task for sites assigned by the Property Manager, Taks include making repairs, contacting and scheduling vendors to provide additional services, preparing vacant units for occupancy and general building maintenance.                                                                                                                                                           | 1 FTE @ \$54,472 equals \$54,472 annually     | Gary Henderson   |
| Maintenance Technician           | 1.000      | \$ 54,472  | Responsible for carrying out maintenance task for sites assigned by the Property Manager, Taks include making repairs, contacting and scheduling vendors to provide additional services, preparing vacant units for occupancy and general building maintenance.                                                                                                                                                           | 1 FTE @ \$54,472 equals \$54,472 annually     | Boris Ratner     |
| Lead Desk Clerk                  | 1.000      | \$ 50,114  | Assists the Property Manager with scheduling and coordinating coverage of the desk clerks as well as performing desk clerk duties.                                                                                                                                                                                                                                                                                        | 1 FTE @ \$50,114 equals \$50,114 annually     | Antoinette Jones |
| Desk Clerk                       | 4.080      | \$ 195,575 | Under the direction of the Property Manager and Lead Desk Clerk, the Desk Clerk performs a number of varied responsibilities including managing communication (both verbal and written), monitoring traffic in and out of the building, handling building/medical emergencies and writing Work Order requests. Inspecting the property as required by the Property Manager and keeping the reception area clean and neat. | 4.08 FTE @ \$47,935 equals \$195,575 annually | Various          |
| TOTAL                            | 10.08      | \$ 565,629 | <u>_</u>                                                                                                                                                                                                                                                                                                                                                                                                                  |                                               |                  |
| Employee Fringe Benefits         |            | \$ 245,257 | Includes FICA, SSUI, Workers Compensation and Medical calculated at 43.36% of total salaries.                                                                                                                                                                                                                                                                                                                             |                                               |                  |
|                                  |            |            |                                                                                                                                                                                                                                                                                                                                                                                                                           |                                               |                  |

|                                               | В  | udgeted |                                                                                    |                                       |
|-----------------------------------------------|----|---------|------------------------------------------------------------------------------------|---------------------------------------|
| Operating Expenses                            | _  | xpense  | <u>Justification</u>                                                               | <u>Calculation</u>                    |
| Rental of Property                            | \$ | 19,205  | Rental of office space used for property administration, overseeing and monitoring | Calculations are based on Conard cost |
|                                               |    |         | of property management services.                                                   | allocations.                          |
| Utilities(Elec, Water, Gas, Phone, Scavenger) | \$ | 67,785  | Electricity, water/sewer, gas, telephone/cable and data security & systems related | Monthly charges based on usage        |
|                                               |    |         | to the property management.                                                        |                                       |

| Office Supplies, Postage                    | \$       | 6,350   | Office supply costs related to the property management. Printing, postage, meetings and courier services.                              | Supplies expenses as needed.                                |
|---------------------------------------------|----------|---------|----------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------|
| Building Maintenance Supplies and Repair    | \$       | 199,313 | Routine maintenance and repairs for the McAllister building.                                                                           | On-going maintenance, supplies and repairs as needed.       |
| Printing and Reproduction                   | \$       | -       |                                                                                                                                        | •                                                           |
| Insurance                                   | \$       | 23,460  | Commercial all-risk insurance and fidelity bond . The McAllister Hotel share of the policy premium is based on Conard cost allocations | Calculations are based on Conard cost allocations.          |
| Staff Training                              | \$       | 52      | Annual training costs are Cultural diversity training, mandatory in-service training, conferences, and other in-service training.      | Calculations are based on Conard cost allocations.          |
| Staff Travel-(Local & Out of Town)          | \$       | 1,355   | Contract-related travel costs, reimbursable mileage, out-of-town conferences and parking.                                              | Travel and reimbursement costs as needed.                   |
| Rental of Equipment                         | \$       | 3,948   | Copiers and printers.                                                                                                                  | Calculations are based on Conard cost allocations.          |
|                                             | \$       | -       |                                                                                                                                        |                                                             |
| Legal & Accounting                          | \$       | 65,543  | Annual audit cost and legal services                                                                                                   | Calculations are based on Conard cost allocations.          |
| Furnishings                                 | \$       | 14,739  | Covers expendable furnishings and equipment, including desks, chairs and locked file cabinets.                                         | Expenses as needed                                          |
| Property Taxes                              | \$       | 14,100  | Property license fees and taxes                                                                                                        | Charges as needed.                                          |
| Management Fees                             | \$       | 36,625  | Property management fee                                                                                                                | \$3,052 monthly equals \$36,625 annually                    |
| Security Services/Other Contracted Services | \$       | 46,000  | Annual subscription of computer software and other contracted services                                                                 | Calculations are based on Conard cost allocations.          |
| Operating Fees                              | \$       | 1,149   | Mandatory TB test/review and TB symptom X-ray fees and bank fees.                                                                      | Costs incurred by staff adhering to mandatory requirements. |
| Office Equipment Purchase/Repair            | \$       | 2,795   | Annual computer maintenance agreement and database management.                                                                         | Calculations are based on Conard cost allocations.          |
| Subcontractors                              | \$       | -       |                                                                                                                                        |                                                             |
| Pacific Coast Staffing                      | \$       | 41,000  | Third party contracted services for staffing.                                                                                          | Service expenses as needed                                  |
|                                             | \$       | -       | <del>-</del>                                                                                                                           | •                                                           |
| TOTAL OPERATING EXPENSES                    | \$       | 543,419 | <del>-</del>                                                                                                                           |                                                             |
| Indirect Cost                               | 13.0% \$ | 176,060 |                                                                                                                                        | _                                                           |

| Other Expenses (not subject to indirect cost %) | -  | <u>Amount</u> | <u>Justification</u>                                                                                                                                                                                                                                                                                                                                                                   | <u>Calculation</u>                           |
|-------------------------------------------------|----|---------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------|
| Master Lease Rent                               | \$ | 366,167       | Term leases known as the McAllister Hotel located at 270 McAllister St., SF. The 5-story plus basement, non-combustible, multifamily apartment building with an elevator. 80 single room units, service provider offices, one community space, a mezzanine with laundry facilities and a large basement with ample storage space. The approximate building area is 23,250 square feet. | - \$30,514 monthly equals \$366,167 annually |
| CODB (Pending Provider Allocation)              | \$ | 50,782        | This line item is a placeholder for the 3% CODB increase applied to the baseline HSH & Prop C budget amounts. Provider will allocate once amendment is fully executed                                                                                                                                                                                                                  | •                                            |
| TOTAL OTHER EXPENSES                            | \$ | 416,949       |                                                                                                                                                                                                                                                                                                                                                                                        |                                              |

Fiscal Term Start Fiscal Term End 7/1/2024 6/30/2025

|                                                                                                             |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | _                                                                        |                  | _            |                                  |                                                               |                                                                                                                           |                                                                                                                                                   |                                                                                                             | _                                                                                                        |                                                                                                                                          |                                                                                                           |                                                                                                                                           |                                                                                                                                  |                                                                                                                                  |                                                                                                                                                 |
|-------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------|------------------|--------------|----------------------------------|---------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------|
| <del>       </del>                                                                                          | Α                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | В                                                                        | С                | D            |                                  | E                                                             | Н                                                                                                                         | K                                                                                                                                                 | N                                                                                                           | R                                                                                                        | S                                                                                                                                        | U                                                                                                         | V                                                                                                                                         | Al                                                                                                                               | AJ                                                                                                                               | AK                                                                                                                                              |
|                                                                                                             |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | IOMELESSNESS AN                                                          | ND SUPPORTIVE H  | HOUSING      |                                  |                                                               |                                                                                                                           |                                                                                                                                                   |                                                                                                             |                                                                                                          |                                                                                                                                          |                                                                                                           |                                                                                                                                           |                                                                                                                                  | L                                                                                                                                |                                                                                                                                                 |
|                                                                                                             | PENDIX B, BUDG                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                                                                          | 1                |              |                                  |                                                               |                                                                                                                           |                                                                                                                                                   |                                                                                                             |                                                                                                          |                                                                                                                                          |                                                                                                           |                                                                                                                                           |                                                                                                                                  |                                                                                                                                  |                                                                                                                                                 |
| 3 <b>Do</b>                                                                                                 | cument Date                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | 7/1/2024                                                                 |                  | Duration     | 7                                |                                                               |                                                                                                                           |                                                                                                                                                   |                                                                                                             |                                                                                                          |                                                                                                                                          |                                                                                                           |                                                                                                                                           |                                                                                                                                  |                                                                                                                                  |                                                                                                                                                 |
| 4 Co                                                                                                        | ntract Term                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | Begin Date                                                               | End Date         | (Years)      |                                  |                                                               |                                                                                                                           |                                                                                                                                                   |                                                                                                             |                                                                                                          |                                                                                                                                          |                                                                                                           |                                                                                                                                           |                                                                                                                                  |                                                                                                                                  |                                                                                                                                                 |
| 5 Cui                                                                                                       | rrent Term                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | 1/1/2021                                                                 | 6/30/2024        | 4            |                                  |                                                               |                                                                                                                           |                                                                                                                                                   |                                                                                                             |                                                                                                          |                                                                                                                                          |                                                                                                           |                                                                                                                                           |                                                                                                                                  |                                                                                                                                  |                                                                                                                                                 |
| 6 Am                                                                                                        | nended Term                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | 1/1/2021                                                                 | 6/30/2026        | 6            |                                  |                                                               |                                                                                                                           |                                                                                                                                                   |                                                                                                             |                                                                                                          |                                                                                                                                          |                                                                                                           |                                                                                                                                           |                                                                                                                                  |                                                                                                                                  |                                                                                                                                                 |
| 7 Pro                                                                                                       | ovider Name                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                                                          | Conard House     |              |                                  |                                                               |                                                                                                                           |                                                                                                                                                   |                                                                                                             |                                                                                                          |                                                                                                                                          |                                                                                                           |                                                                                                                                           |                                                                                                                                  |                                                                                                                                  |                                                                                                                                                 |
| 8 Pro                                                                                                       | ogram                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |                                                                          | McAllister Hotel |              |                                  |                                                               |                                                                                                                           |                                                                                                                                                   |                                                                                                             |                                                                                                          |                                                                                                                                          |                                                                                                           |                                                                                                                                           |                                                                                                                                  |                                                                                                                                  |                                                                                                                                                 |
| 9 <b>F\$I</b>                                                                                               | P Contract ID#                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                                                                          | 1000020628       |              |                                  |                                                               |                                                                                                                           |                                                                                                                                                   |                                                                                                             |                                                                                                          |                                                                                                                                          |                                                                                                           |                                                                                                                                           |                                                                                                                                  |                                                                                                                                  |                                                                                                                                                 |
| 10 <b>Act</b>                                                                                               | tion (select)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                                                          | Amendment        |              |                                  |                                                               |                                                                                                                           |                                                                                                                                                   |                                                                                                             |                                                                                                          |                                                                                                                                          |                                                                                                           |                                                                                                                                           |                                                                                                                                  |                                                                                                                                  |                                                                                                                                                 |
| 11 Eff                                                                                                      | ective Date                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                                                          | 7/1/2024         |              |                                  |                                                               |                                                                                                                           |                                                                                                                                                   |                                                                                                             |                                                                                                          |                                                                                                                                          |                                                                                                           |                                                                                                                                           |                                                                                                                                  |                                                                                                                                  |                                                                                                                                                 |
| Bu                                                                                                          | dget Name                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | <b>HSH Fund &amp; Gen</b>                                                | eral Fund & Prop | C - Modified |                                  |                                                               |                                                                                                                           |                                                                                                                                                   |                                                                                                             |                                                                                                          |                                                                                                                                          |                                                                                                           |                                                                                                                                           |                                                                                                                                  |                                                                                                                                  |                                                                                                                                                 |
| 12                                                                                                          |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | <b>Payment Program</b>                                                   | m                |              |                                  |                                                               |                                                                                                                           |                                                                                                                                                   |                                                                                                             |                                                                                                          |                                                                                                                                          |                                                                                                           |                                                                                                                                           |                                                                                                                                  |                                                                                                                                  |                                                                                                                                                 |
| 13                                                                                                          |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | Current                                                                  | New              |              |                                  |                                                               |                                                                                                                           |                                                                                                                                                   |                                                                                                             |                                                                                                          |                                                                                                                                          |                                                                                                           |                                                                                                                                           |                                                                                                                                  |                                                                                                                                  |                                                                                                                                                 |
| <sub>14</sub> Ter                                                                                           | rm Budget                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | \$ 255,447                                                               | \$ 509,079       |              |                                  |                                                               |                                                                                                                           |                                                                                                                                                   |                                                                                                             |                                                                                                          |                                                                                                                                          |                                                                                                           |                                                                                                                                           |                                                                                                                                  |                                                                                                                                  |                                                                                                                                                 |
| 15 <b>Co</b> i                                                                                              | ntingency                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | \$ 1,143,918                                                             | \$ 939,027       | 20%          |                                  |                                                               |                                                                                                                           |                                                                                                                                                   |                                                                                                             | EXTENSI                                                                                                  | ION YEAR                                                                                                                                 | EXTENSION                                                                                                 | ON YEAR                                                                                                                                   |                                                                                                                                  |                                                                                                                                  |                                                                                                                                                 |
| 16 <b>No</b>                                                                                                | t-To-Exceed                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | \$ 8,325,672                                                             | \$ 12,815,916    |              | •                                | Year 1                                                        | Year 2                                                                                                                    | Year 3                                                                                                                                            | Year 4                                                                                                      | Ye                                                                                                       | ar 5                                                                                                                                     | Yea                                                                                                       | r 6                                                                                                                                       |                                                                                                                                  | All Years                                                                                                                        |                                                                                                                                                 |
|                                                                                                             |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                                          |                  |              | 1/                               | 1/2021 -                                                      | 7/1/2021 -                                                                                                                | 7/1/2022 -                                                                                                                                        | 7/1/2023 -                                                                                                  | 7/1/2024 -                                                                                               | 7/1/2024 -                                                                                                                               | 7/1/2025 -                                                                                                | 7/1/2025 -                                                                                                                                | 1/1/2021 -                                                                                                                       | 1/1/2021 -                                                                                                                       | 1/1/2021 -                                                                                                                                      |
| 17                                                                                                          |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                                          |                  |              |                                  | 30/2021                                                       | 6/30/2022                                                                                                                 | 6/30/2023                                                                                                                                         | 6/30/2024                                                                                                   | 6/30/2025                                                                                                | 6/30/2025                                                                                                                                | 6/30/2026                                                                                                 | 6/30/2026                                                                                                                                 | 6/30/2024                                                                                                                        | 6/30/2026                                                                                                                        | 6/30/2026                                                                                                                                       |
| 18                                                                                                          |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                                          |                  |              |                                  | Actuals                                                       | Actuals                                                                                                                   | Actuals                                                                                                                                           | Current                                                                                                     | Amendment                                                                                                | New                                                                                                                                      | Amendment                                                                                                 | New                                                                                                                                       | Actuals                                                                                                                          | Amendment                                                                                                                        | New                                                                                                                                             |
|                                                                                                             | penditures                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                                                          |                  |              | ,                                | tetaais                                                       | recuals                                                                                                                   | 71010015                                                                                                                                          | Current                                                                                                     | Amendment                                                                                                | 1100                                                                                                                                     | 7 an en an en                                                                                             | new .                                                                                                                                     | recuals                                                                                                                          | Amendment                                                                                                                        | 11011                                                                                                                                           |
|                                                                                                             |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                                          |                  |              |                                  |                                                               |                                                                                                                           |                                                                                                                                                   |                                                                                                             |                                                                                                          |                                                                                                                                          |                                                                                                           |                                                                                                                                           |                                                                                                                                  |                                                                                                                                  |                                                                                                                                                 |
|                                                                                                             | laries & Benefits                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                                                                          |                  |              | \$                               | 17,789                                                        | \$ 52,213                                                                                                                 | \$ 84,884                                                                                                                                         | \$ 91,103                                                                                                   | \$ 91,103                                                                                                | \$ 91,103                                                                                                                                | \$ 91,103                                                                                                 | \$ 91,103                                                                                                                                 | \$ 245,989                                                                                                                       | \$ 182,205                                                                                                                       | \$ 428,194                                                                                                                                      |
| 20 Sal                                                                                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                                          |                  |              | \$                               | 17,789<br>7,899                                               | \$ 52,213<br>\$ 13,811                                                                                                    |                                                                                                                                                   | \$ 91,103<br>\$ 16,245                                                                                      | \$ 91,103<br>\$ 16,245                                                                                   | \$ 91,103<br>\$ 16,245                                                                                                                   | \$ 91,103<br>\$ 16,245                                                                                    | \$ 91,103<br>\$ 16,245                                                                                                                    |                                                                                                                                  | \$ 182,205<br>\$ 32,490                                                                                                          | \$ 428,194<br>\$ 78,837                                                                                                                         |
| 20 Sal                                                                                                      | erating Expense                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                                          |                  |              | \$<br>\$<br>\$                   | 7,899                                                         | \$ 13,811                                                                                                                 | \$ 8,392                                                                                                                                          | \$ 16,245                                                                                                   |                                                                                                          | \$ 16,245                                                                                                                                |                                                                                                           | \$ 16,245                                                                                                                                 | \$ 46,347                                                                                                                        | \$ 32,490                                                                                                                        | \$ 78,837                                                                                                                                       |
| 20 Sal<br>21 Op<br>22 Sub                                                                                   | erating Expense                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                                          |                  |              | \$<br>\$<br>\$                   |                                                               |                                                                                                                           | \$ 8,392<br>\$ 93,276                                                                                                                             | \$ 16,245                                                                                                   | \$ 16,245                                                                                                | \$ 16,245                                                                                                                                | \$ 16,245                                                                                                 | \$ 16,245                                                                                                                                 | \$ 46,347                                                                                                                        | \$ 32,490                                                                                                                        | \$ 78,837                                                                                                                                       |
| 20 Sal<br>21 Op<br>22 Sul<br>23 Ind                                                                         | perating Expense<br>btotal                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                                                          |                  |              | \$<br>\$<br>\$                   | 7,899<br>25,689                                               | \$ 13,811<br>\$ 66,024<br>13.00%                                                                                          | \$ 8,392<br>\$ 93,276<br>13.00%                                                                                                                   | \$ 16,245<br>\$ 107,348<br>13.00%                                                                           | \$ 16,245                                                                                                | \$ 16,245<br>\$ 107,348<br>13.00%                                                                                                        | \$ 16,245                                                                                                 | \$ 16,245<br>\$ 107,348                                                                                                                   | \$ 46,347<br>\$ 292,336                                                                                                          | \$ 32,490                                                                                                                        | \$ 78,837<br>\$ 507,031                                                                                                                         |
| 20 Sal<br>21 Op<br>22 Sub<br>23 Ind<br>24 Ind                                                               | perating Expense<br>btotal<br>direct Percentage<br>direct Cost (Line 2                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                                                                          | ect %)           |              | \$<br>\$<br>\$<br>\$             | 7,899<br>25,689<br>13.00%                                     | \$ 13,811<br>\$ 66,024<br>13.00%                                                                                          | \$ 8,392<br>\$ 93,276<br>13.00%<br>\$ 12,126                                                                                                      | \$ 16,245<br>\$ 107,348<br>13.00%<br>\$ 13,955                                                              | \$ 16,245<br>\$ 107,348                                                                                  | \$ 16,245<br>\$ 107,348<br>13.00%<br>\$ 13,955                                                                                           | \$ 16,245<br>\$ 107,348                                                                                   | \$ 16,245<br>\$ 107,348<br>13.00%                                                                                                         | \$ 46,347<br>\$ 292,336<br>\$ 38,004                                                                                             | \$ 32,490<br>\$ 214,695<br>\$ 27,910                                                                                             | \$ 78,837<br>\$ 507,031                                                                                                                         |
| 20 Sal<br>21 Op<br>22 Sul<br>23 Ind<br>24 Ind<br>25 Oth<br>26 Cap                                           | perating Expense btotal direct Percentage direct Cost (Line 2 her Expenses (No pital Expenditure                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 22 X Line 23)<br>ot subject to indire                                    | ect %)           |              | \$<br>\$<br>\$<br>\$<br>\$       | 7,899<br>25,689<br>13.00%<br>3,340<br>(16,801)                | \$ 13,811<br>\$ 66,024<br>13.00%<br>\$ 8,583<br>\$ (33,422)<br>\$                                                         | \$ 8,392<br>\$ 93,276<br>13.00%<br>\$ 12,126<br>\$ (24,670)<br>\$ -                                                                               | \$ 16,245<br>\$ 107,348                                                                                     | \$ 16,245<br>\$ 107,348<br>\$ 13,955<br>\$ 3,639<br>\$ -                                                 | \$ 16,245<br>\$ 107,348<br>13.00%<br>\$ 13,955<br>\$ 3,639<br>\$ -                                                                       | \$ 16,245<br>\$ 107,348<br>\$ 13,955<br>\$ 7,387<br>\$ -                                                  | \$ 16,245<br>\$ 107,348<br>13.00%<br>\$ 13,955<br>\$ 7,387<br>\$ -                                                                        | \$ 46,347<br>\$ 292,336<br>\$ 38,004<br>\$ (74,893)<br>\$ -                                                                      | \$ 32,490<br>\$ 214,695<br>\$ 27,910<br>\$ 11,027<br>\$ -                                                                        | \$ 78,837<br>\$ 507,031<br>\$ 65,914<br>\$ (63,866)<br>\$ -                                                                                     |
| 20 Sal<br>21 Op<br>22 Sub<br>23 Ind<br>24 Ind<br>25 Ott<br>26 Cap<br>28 Tot                                 | perating Expense<br>btotal<br>direct Percentage<br>direct Cost (Line 2<br>her Expenses (No                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | 22 X Line 23)<br>ot subject to indire                                    | ect %)           |              | \$ \$                            | 7,899<br>25,689<br>13.00%<br>3,340                            | \$ 13,811<br>\$ 66,024<br>13.00%<br>\$ 8,583                                                                              | \$ 8,392<br>\$ 93,276<br>13.00%<br>\$ 12,126<br>\$ (24,670)<br>\$ -                                                                               | \$ 16,245<br>\$ 107,348<br>13.00%<br>\$ 13,955                                                              | \$ 16,245<br>\$ 107,348<br>\$ 13,955<br>\$ 3,639                                                         | \$ 16,245<br>\$ 107,348<br>13.00%<br>\$ 13,955<br>\$ 3,639<br>\$ -                                                                       | \$ 16,245<br>\$ 107,348<br>\$ 13,955<br>\$ 7,387<br>\$ -                                                  | \$ 16,245<br>\$ 107,348                                                                                                                   | \$ 46,347<br>\$ 292,336<br>\$ 38,004<br>\$ (74,893)<br>\$ -                                                                      | \$ 32,490<br>\$ 214,695<br>\$ 27,910<br>\$ 11,027<br>\$ -                                                                        | \$ 78,837<br>\$ 507,031<br>\$ 65,914<br>\$ (63,866)                                                                                             |
| 20 Sal<br>21 Op<br>22 Sub<br>23 Ind<br>24 Ind<br>25 Ott<br>26 Cap<br>28 Tot<br>29                           | perating Expense btotal direct Percentage direct Cost (Line 2 her Expenses (No pital Expenditure tal Expenditures                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | 22 X Line 23)<br>ot subject to indire                                    | ect %)           |              | \$<br>\$<br>\$<br>\$<br>\$       | 7,899<br>25,689<br>13.00%<br>3,340<br>(16,801)                | \$ 13,811<br>\$ 66,024<br>13.00%<br>\$ 8,583<br>\$ (33,422)<br>\$                                                         | \$ 8,392<br>\$ 93,276<br>13.00%<br>\$ 12,126<br>\$ (24,670)<br>\$ -                                                                               | \$ 16,245<br>\$ 107,348                                                                                     | \$ 16,245<br>\$ 107,348<br>\$ 13,955<br>\$ 3,639<br>\$ -                                                 | \$ 16,245<br>\$ 107,348<br>13.00%<br>\$ 13,955<br>\$ 3,639<br>\$ -                                                                       | \$ 16,245<br>\$ 107,348<br>\$ 13,955<br>\$ 7,387<br>\$ -                                                  | \$ 16,245<br>\$ 107,348<br>13.00%<br>\$ 13,955<br>\$ 7,387<br>\$ -                                                                        | \$ 46,347<br>\$ 292,336<br>\$ 38,004<br>\$ (74,893)<br>\$ -                                                                      | \$ 32,490<br>\$ 214,695<br>\$ 27,910<br>\$ 11,027<br>\$ -                                                                        | \$ 78,837<br>\$ 507,031<br>\$ 65,914<br>\$ (63,866)<br>\$ -                                                                                     |
| 20 Sal 21 Op 22 Sul 23 Ind 24 Ind 25 Otl 26 Cal 28 Tot 29 30 HS                                             | perating Expense btotal direct Percentage direct Cost (Line 2 her Expenses (No pital Expenditure tal Expenditures H Revenues (sele                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 22 X Line 23)<br>ot subject to indire                                    | ect %)           |              | \$<br>\$<br>\$<br>\$<br>\$       | 7,899<br>25,689<br>13.00%<br>3,340<br>(16,801)<br>-<br>12,227 | \$ 13,811<br>\$ 66,024<br>13.00%<br>\$ 8,583<br>\$ (33,422)<br>\$ -<br>\$ 41,185                                          | \$ 8,392<br>\$ 93,276<br>13.00%<br>\$ 12,126<br>\$ (24,670)<br>\$ -<br>\$ 80,732                                                                  | \$ 16,245<br>\$ 107,348<br>13.00%<br>\$ 13,955<br>\$ -<br>\$ -<br>\$ 121,303                                | \$ 16,245<br>\$ 107,348<br>\$ 13,955<br>\$ 3,639<br>\$ -<br>\$ 124,942                                   | \$ 16,245<br>\$ 107,348<br>13.00%<br>\$ 13,955<br>\$ 3,639<br>\$ -<br>\$ 124,942                                                         | \$ 16,245<br>\$ 107,348<br>\$ 13,955<br>\$ 7,387<br>\$ -<br>\$ 128,690                                    | \$ 16,245<br>\$ 107,348<br>13.00%<br>\$ 13,955<br>\$ 7,387<br>\$ -<br>\$ 128,690                                                          | \$ 46,347<br>\$ 292,336<br>\$ 38,004<br>\$ (74,893)<br>\$ -<br>\$ 255,447                                                        | \$ 32,490<br>\$ 214,695<br>\$ 27,910<br>\$ 11,027<br>\$ -<br>\$ 253,632                                                          | \$ 78,837<br>\$ 507,031<br>\$ 65,914<br>\$ (63,866)<br>\$ -<br>\$ 509,079                                                                       |
| 20 Sal 21 Op 22 Sut 23 Ind 24 Ind 25 Ott 26 Cap 28 Tot 29 30 HS 31 HS                                       | perating Expense btotal direct Percentage direct Cost (Line 2 her Expenses (No pital Expenditure tal Expenditures H Revenues (sele H Fund (formerly                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | 22 X Line 23) ot subject to indire                                       | ect %)           |              | \$<br>\$<br>\$<br>\$<br>\$       | 7,899<br>25,689<br>13.00%<br>3,340<br>(16,801)                | \$ 13,811<br>\$ 66,024<br>13.00%<br>\$ 8,583<br>\$ (33,422)<br>\$                                                         | \$ 8,392<br>\$ 93,276<br>13.00%<br>\$ 12,126<br>\$ (24,670)<br>\$ -<br>\$ 80,732                                                                  | \$ 16,245<br>\$ 107,348<br>13.00%<br>\$ 13,955<br>\$ -<br>\$ -<br>\$ 121,303<br>\$ 49,738                   | \$ 16,245<br>\$ 107,348<br>\$ 13,955<br>\$ 3,639<br>\$ -<br>\$ 124,942<br>\$ 99,501                      | \$ 16,245<br>\$ 107,348<br>13.00%<br>\$ 13,955<br>\$ 3,639<br>\$ -<br>\$ 124,942<br>\$ 99,501                                            | \$ 16,245<br>\$ 107,348<br>\$ 13,955<br>\$ 7,387<br>\$ -                                                  | \$ 16,245<br>\$ 107,348<br>13.00%<br>\$ 13,955<br>\$ 7,387<br>\$ -<br>\$ 128,690<br>\$ 102,486                                            | \$ 46,347<br>\$ 292,336<br>\$ 38,004<br>\$ (74,893)<br>\$ -<br>\$ 255,447<br>\$ 225,741                                          | \$ 32,490<br>\$ 214,695<br>\$ 27,910<br>\$ 11,027<br>\$ -<br>\$ 253,632<br>\$ 201,987                                            | \$ 78,837<br>\$ 507,031<br>\$ 65,914<br>\$ (63,866)<br>\$ -<br>\$ 509,079<br>\$ 427,728                                                         |
| 20 Sal<br>21 Op<br>22 Sub<br>23 Ind<br>24 Ind<br>25 Ott<br>26 Cap<br>28 Tot<br>29<br>30 HS<br>31 HS         | perating Expense btotal direct Percentage direct Cost (Line 2 her Expenses (No pital Expenditure tal Expenditures H Revenues (sele H Fund (formerly eneral Fund - Onge                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | 22 X Line 23) ot subject to indire                                       | ect %)           |              | \$<br>\$<br>\$<br>\$<br>\$       | 7,899<br>25,689<br>13.00%<br>3,340<br>(16,801)<br>-<br>12,227 | \$ 13,811<br>\$ 66,024<br>13.00%<br>\$ 8,583<br>\$ (33,422)<br>\$ -<br>\$ 41,185                                          | \$ 8,392<br>\$ 93,276<br>13.00%<br>\$ 12,126<br>\$ (24,670)<br>\$ -<br>\$ 80,732<br>\$ 80,702<br>\$ -                                             | \$ 16,245<br>\$ 107,348<br>13.00%<br>\$ 13,955<br>\$ -<br>\$ 121,303<br>\$ 49,738<br>\$ 46,865              | \$ 16,245<br>\$ 107,348<br>\$ 13,955<br>\$ 3,639<br>\$ -<br>\$ 124,942<br>\$ 99,501<br>\$ -              | \$ 16,245<br>\$ 107,348<br>13.00%<br>\$ 13,955<br>\$ 3,639<br>\$ -<br>\$ 124,942<br>\$ 99,501<br>\$ -                                    | \$ 16,245<br>\$ 107,348<br>\$ 13,955<br>\$ 7,387<br>\$ -<br>\$ 128,690<br>\$ 102,486<br>\$ -              | \$ 16,245<br>\$ 107,348<br>13.00%<br>\$ 13,955<br>\$ 7,387<br>\$ -<br>\$ 128,690<br>\$ 102,486<br>\$ -                                    | \$ 46,347<br>\$ 292,336<br>\$ 38,004<br>\$ (74,893)<br>\$ -<br>\$ 255,447<br>\$ 46,865                                           | \$ 32,490<br>\$ 214,695<br>\$ 27,910<br>\$ 11,027<br>\$ -<br>\$ 253,632<br>\$ 201,987<br>\$ -                                    | \$ 78,837<br>\$ 507,031<br>\$ 65,914<br>\$ (63,866)<br>\$ -<br>\$ 509,079<br>\$ 427,728<br>\$ 46,865                                            |
| 20 Sal 21 Op 22 Sub 23 Ind 24 Ind 25 Otl 26 Cal 28 Tot 29 30 HS 31 HS 35 Ge 38 Pro                          | perating Expense btotal direct Percentage direct Cost (Line 2 her Expenses (No pital Expenditure tal Expenditures H Revenues (sele H Fund (formerly eneral Fund - Ongo pp C - Ongoing                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | 22 X Line 23) of subject to indire                                       | ect %)           |              | \$<br>\$<br>\$<br>\$<br>\$       | 7,899 25,689 13.00% 3,340 (16,801) - 12,227                   | \$ 13,811<br>\$ 66,024<br>13.00%<br>\$ 8,583<br>\$ (33,422)<br>\$ -<br>\$ 41,185                                          | \$ 8,392<br>\$ 93,276<br>13.00%<br>\$ 12,126<br>\$ (24,670)<br>\$ -<br>\$ 80,732<br>\$ 80,702<br>\$ -<br>\$ 24,700                                | \$ 16,245<br>\$ 107,348<br>13.00%<br>\$ 13,955<br>\$ -<br>\$ 121,303<br>\$ 49,738<br>\$ 46,865              | \$ 16,245<br>\$ 107,348<br>\$ 13,955<br>\$ 3,639<br>\$ -<br>\$ 124,942<br>\$ 99,501                      | \$ 16,245<br>\$ 107,348<br>13.00%<br>\$ 13,955<br>\$ 3,639<br>\$ -<br>\$ 124,942<br>\$ 99,501<br>\$ -<br>\$ 25,441                       | \$ 16,245<br>\$ 107,348<br>\$ 13,955<br>\$ 7,387<br>\$ -<br>\$ 128,690                                    | \$ 16,245<br>\$ 107,348<br>13.00%<br>\$ 13,955<br>\$ 7,387<br>\$ -<br>\$ 128,690<br>\$ 102,486<br>\$ -<br>\$ 26,204                       | \$ 46,347<br>\$ 292,336<br>\$ 38,004<br>\$ (74,893)<br>\$ -<br>\$ 255,447<br>\$ 46,865<br>\$ 49,400                              | \$ 32,490<br>\$ 214,695<br>\$ 27,910<br>\$ 11,027<br>\$ -<br>\$ 253,632<br>\$ 201,987<br>\$ -<br>\$ 51,645                       | \$ 78,837<br>\$ 507,031<br>\$ 65,914<br>\$ (63,866)<br>\$ -<br>\$ 509,079<br>\$ 427,728<br>\$ 46,865<br>\$ 101,045                              |
| 20 Sal 21 Op 22 Sub 23 Ind 24 Ind 25 Otl 26 Cal 28 Tot 29 30 HS 31 HS 35 Ge 38 Pro 39 Ad                    | perating Expense btotal direct Percentage direct Cost (Line 2 her Expenses (No pital Expenditure tal Expenditures H Revenues (sele H Fund (formerly eneral Fund - Ongo pjustment to Actual                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | ect) c CNC Fund) oing                                                    | ect %)           |              | \$<br>\$<br>\$<br>\$<br>\$<br>\$ | 7,899 25,689 13.00% 3,340 (16,801) - 12,227  20,694 (16,801)  | \$ 13,811<br>\$ 66,024<br>13.00%<br>\$ 8,583<br>\$ (33,422)<br>\$ -<br>\$ 41,185<br>\$ 74,607                             | \$ 8,392<br>\$ 93,276<br>13.00%<br>\$ 12,126<br>\$ (24,670)<br>\$ -<br>\$ 80,732<br>\$ 80,702<br>\$ -<br>\$ 24,700<br>\$ (24,670)                 | \$ 16,245<br>\$ 107,348<br>13.00%<br>\$ 13,955<br>\$ -<br>\$ 121,303<br>\$ 49,738<br>\$ 46,865<br>\$ 24,700 | \$ 16,245<br>\$ 107,348<br>\$ 13,955<br>\$ 3,639<br>\$ -<br>\$ 124,942<br>\$ 99,501<br>\$ -<br>\$ 25,441 | \$ 16,245<br>\$ 107,348<br>13.00%<br>\$ 13,955<br>\$ 3,639<br>\$ -<br>\$ 124,942<br>\$ 99,501<br>\$ -<br>\$ 25,441<br>\$ -               | \$ 16,245<br>\$ 107,348<br>\$ 13,955<br>\$ 7,387<br>\$ -<br>\$ 128,690<br>\$ 102,486<br>\$ -<br>\$ 26,204 | \$ 16,245<br>\$ 107,348<br>13.00%<br>\$ 13,955<br>\$ 7,387<br>\$ -<br>\$ 128,690<br>\$ 102,486<br>\$ -<br>\$ 26,204<br>\$ -               | \$ 46,347<br>\$ 292,336<br>\$ 38,004<br>\$ (74,893)<br>\$ -<br>\$ 255,447<br>\$ 46,865<br>\$ 49,400<br>\$ (74,893)               | \$ 32,490<br>\$ 214,695<br>\$ 27,910<br>\$ 11,027<br>\$ -<br>\$ 253,632<br>\$ 201,987<br>\$ -<br>\$ 51,645<br>\$ -               | \$ 78,837<br>\$ 507,031<br>\$ 65,914<br>\$ (63,866)<br>\$ -<br>\$ 509,079<br>\$ 427,728<br>\$ 46,865<br>\$ 101,045<br>\$ (74,893)               |
| 20 Sal 21 Op 22 Sub 23 Ind 24 Ind 25 Ott 26 Cap 28 Tot 29 30 HS 31 HSI 35 Ge 38 Pro 39 Ad 40 Tot            | perating Expense btotal direct Percentage direct Cost (Line 2 her Expenses (No pital Expenditure tal Expenditures H Revenues (sele H Fund (formerly eneral Fund - Ongo pp C - Ongoing ljustment to Actuatal HSH Revenues                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | et 22 X Line 23) of subject to indirect ect) of CNC Fund) oing als       | ect %)           |              | \$<br>\$<br>\$<br>\$<br>\$<br>\$ | 7,899 25,689 13.00% 3,340 (16,801) - 12,227  (16,801) 12,227  | \$ 13,811<br>\$ 66,024<br>13.00%<br>\$ 8,583<br>\$ (33,422)<br>\$ -<br>\$ 41,185<br>\$ 74,607<br>\$ (33,422)<br>\$ 41,185 | \$ 8,392<br>\$ 93,276<br>13.00%<br>\$ 12,126<br>\$ (24,670)<br>\$ -<br>\$ 80,732<br>\$ \$ 80,702<br>\$ -<br>\$ 24,700<br>\$ (24,670)<br>\$ 80,732 | \$ 16,245<br>\$ 107,348<br>13.00%<br>\$ 13,955<br>\$ -<br>\$ 121,303<br>\$ 49,738<br>\$ 46,865<br>\$ 24,700 | \$ 16,245<br>\$ 107,348<br>\$ 13,955<br>\$ 3,639<br>\$ -<br>\$ 124,942<br>\$ 99,501<br>\$ -              | \$ 16,245<br>\$ 107,348<br>13.00%<br>\$ 13,955<br>\$ 3,639<br>\$ -<br>\$ 124,942<br>\$ 99,501<br>\$ -<br>\$ 25,441<br>\$ -<br>\$ 124,942 | \$ 16,245<br>\$ 107,348<br>\$ 13,955<br>\$ 7,387<br>\$ -<br>\$ 128,690<br>\$ 102,486<br>\$ -<br>\$ 26,204 | \$ 16,245<br>\$ 107,348<br>13.00%<br>\$ 13,955<br>\$ 7,387<br>\$ -<br>\$ 128,690<br>\$ 102,486<br>\$ -<br>\$ 26,204<br>\$ -<br>\$ 128,690 | \$ 46,347<br>\$ 292,336<br>\$ 38,004<br>\$ (74,893)<br>\$ -<br>\$ 255,447<br>\$ 46,865<br>\$ 49,400<br>\$ (74,893)<br>\$ 255,447 | \$ 32,490<br>\$ 214,695<br>\$ 27,910<br>\$ 11,027<br>\$ -<br>\$ 253,632<br>\$ 201,987<br>\$ -<br>\$ 51,645<br>\$ -<br>\$ 253,632 | \$ 78,837<br>\$ 507,031<br>\$ 65,914<br>\$ (63,866)<br>\$ -<br>\$ 509,079<br>\$ 427,728<br>\$ 46,865<br>\$ 101,045<br>\$ (74,893)<br>\$ 509,079 |
| 20 Sal 21 Op 22 Sub 23 Ind 24 Ind 25 Ott 26 Cap 28 Tot 29 30 HS 31 HS 35 Ge 38 Pro 39 Ad 40 Tot 50 Rev      | perating Expense btotal direct Percentage direct Cost (Line 2 her Expenses (No pital Expenditure tal Expenditures H Revenues (sele H Fund (formerly eneral Fund - Ongo pjustment to Actual                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | et 22 X Line 23) of subject to indirect ect) of CNC Fund) oing als       | ect %)           |              | \$<br>\$<br>\$<br>\$<br>\$<br>\$ | 7,899 25,689 13.00% 3,340 (16,801) - 12,227  20,694 (16,801)  | \$ 13,811<br>\$ 66,024<br>13.00%<br>\$ 8,583<br>\$ (33,422)<br>\$ -<br>\$ 41,185<br>\$ 74,607                             | \$ 8,392<br>\$ 93,276<br>13.00%<br>\$ 12,126<br>\$ (24,670)<br>\$ -<br>\$ 80,732<br>\$ 80,702<br>\$ -<br>\$ 24,700<br>\$ (24,670)                 | \$ 16,245<br>\$ 107,348<br>13.00%<br>\$ 13,955<br>\$ -<br>\$ 121,303<br>\$ 49,738<br>\$ 46,865<br>\$ 24,700 | \$ 16,245<br>\$ 107,348<br>\$ 13,955<br>\$ 3,639<br>\$ -<br>\$ 124,942<br>\$ 99,501<br>\$ -<br>\$ 25,441 | \$ 16,245<br>\$ 107,348<br>13.00%<br>\$ 13,955<br>\$ 3,639<br>\$ -<br>\$ 124,942<br>\$ 99,501<br>\$ -<br>\$ 25,441<br>\$ -               | \$ 16,245<br>\$ 107,348<br>\$ 13,955<br>\$ 7,387<br>\$ -<br>\$ 128,690<br>\$ 102,486<br>\$ -<br>\$ 26,204 | \$ 16,245<br>\$ 107,348<br>13.00%<br>\$ 13,955<br>\$ 7,387<br>\$ -<br>\$ 128,690<br>\$ 102,486<br>\$ -<br>\$ 26,204<br>\$ -<br>\$ 128,690 | \$ 46,347<br>\$ 292,336<br>\$ 38,004<br>\$ (74,893)<br>\$ -<br>\$ 255,447<br>\$ 46,865<br>\$ 49,400<br>\$ (74,893)               | \$ 32,490<br>\$ 214,695<br>\$ 27,910<br>\$ 11,027<br>\$ -<br>\$ 253,632<br>\$ 201,987<br>\$ -<br>\$ 51,645<br>\$ -<br>\$ 253,632 | \$ 78,837<br>\$ 507,031<br>\$ 65,914<br>\$ (63,866)<br>\$ -<br>\$ 509,079<br>\$ 427,728<br>\$ 46,865<br>\$ 101,045<br>\$ (74,893)               |
| 20 Sal 21 Op 22 Sub 23 Ind 24 Ind 25 Otl 26 Cap 28 Tot 29 30 HS 31 HS 35 Ge 38 Pro 39 Ad 40 Tot 50 Rev 52   | perating Expense btotal direct Percentage direct Cost (Line 2 her Expenses (No pital Expenditure tal Expenditures H Revenues (sele H Fund (formerly eneral Fund - Ongo pp C - Ongoing ljustment to Actuatal HSH Revenues v-Exp (Budget Ma                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | et 22 X Line 23) of subject to indirect ect) of CNC Fund) oing als       |                  |              | \$<br>\$<br>\$<br>\$<br>\$<br>\$ | 7,899 25,689 13.00% 3,340 (16,801) - 12,227  (16,801) 12,227  | \$ 13,811<br>\$ 66,024<br>13.00%<br>\$ 8,583<br>\$ (33,422)<br>\$ -<br>\$ 41,185<br>\$ 74,607<br>\$ (33,422)<br>\$ 41,185 | \$ 8,392<br>\$ 93,276<br>13.00%<br>\$ 12,126<br>\$ (24,670)<br>\$ -<br>\$ 80,732<br>\$ \$ 80,702<br>\$ -<br>\$ 24,700<br>\$ (24,670)<br>\$ 80,732 | \$ 16,245<br>\$ 107,348<br>13.00%<br>\$ 13,955<br>\$ -<br>\$ 121,303<br>\$ 49,738<br>\$ 46,865<br>\$ 24,700 | \$ 16,245<br>\$ 107,348<br>\$ 13,955<br>\$ 3,639<br>\$ -<br>\$ 124,942<br>\$ 99,501<br>\$ -<br>\$ 25,441 | \$ 16,245<br>\$ 107,348<br>13.00%<br>\$ 13,955<br>\$ 3,639<br>\$ -<br>\$ 124,942<br>\$ 99,501<br>\$ -<br>\$ 25,441<br>\$ -<br>\$ 124,942 | \$ 16,245<br>\$ 107,348<br>\$ 13,955<br>\$ 7,387<br>\$ -<br>\$ 128,690<br>\$ 102,486<br>\$ -<br>\$ 26,204 | \$ 16,245<br>\$ 107,348<br>13.00%<br>\$ 13,955<br>\$ 7,387<br>\$ -<br>\$ 128,690<br>\$ 102,486<br>\$ -<br>\$ 26,204<br>\$ -<br>\$ 128,690 | \$ 46,347<br>\$ 292,336<br>\$ 38,004<br>\$ (74,893)<br>\$ -<br>\$ 255,447<br>\$ 46,865<br>\$ 49,400<br>\$ (74,893)<br>\$ 255,447 | \$ 32,490<br>\$ 214,695<br>\$ 27,910<br>\$ 11,027<br>\$ -<br>\$ 253,632<br>\$ 201,987<br>\$ -<br>\$ 51,645<br>\$ -<br>\$ 253,632 | \$ 78,837<br>\$ 507,031<br>\$ 65,914<br>\$ (63,866)<br>\$ -<br>\$ 509,079<br>\$ 427,728<br>\$ 46,865<br>\$ 101,045<br>\$ (74,893)<br>\$ 509,079 |
| 20 Sal 21 Op 22 Sub 23 Ind 24 Ind 25 Ott 26 Cap 28 Tot 29 30 HSS 31 HSS 35 Ge 38 Pro 39 Ad 40 Tot 50 Rev 52 | perating Expense btotal direct Percentage direct Cost (Line 2 her Expenses (No pital Expenditure tal Expenditures H Revenues (sele H Fund (formerly eneral Fund - Ongo pp C - Ongoing ljustment to Actuate HSH Revenues v-Exp (Budget Marepared by                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | et 22 X Line 23)  of subject to indirect  cect)  of CNC Fund)  oing  als | Stella Wang      |              | \$<br>\$<br>\$<br>\$<br>\$<br>\$ | 7,899 25,689 13.00% 3,340 (16,801) - 12,227  (16,801) 12,227  | \$ 13,811<br>\$ 66,024<br>13.00%<br>\$ 8,583<br>\$ (33,422)<br>\$ -<br>\$ 41,185<br>\$ 74,607<br>\$ (33,422)<br>\$ 41,185 | \$ 8,392<br>\$ 93,276<br>13.00%<br>\$ 12,126<br>\$ (24,670)<br>\$ -<br>\$ 80,732<br>\$ \$ 80,702<br>\$ -<br>\$ 24,700<br>\$ (24,670)<br>\$ 80,732 | \$ 16,245<br>\$ 107,348<br>13.00%<br>\$ 13,955<br>\$ -<br>\$ 121,303<br>\$ 49,738<br>\$ 46,865<br>\$ 24,700 | \$ 16,245<br>\$ 107,348<br>\$ 13,955<br>\$ 3,639<br>\$ -<br>\$ 124,942<br>\$ 99,501<br>\$ -<br>\$ 25,441 | \$ 16,245<br>\$ 107,348<br>13.00%<br>\$ 13,955<br>\$ 3,639<br>\$ -<br>\$ 124,942<br>\$ 99,501<br>\$ -<br>\$ 25,441<br>\$ -<br>\$ 124,942 | \$ 16,245<br>\$ 107,348<br>\$ 13,955<br>\$ 7,387<br>\$ -<br>\$ 128,690<br>\$ 102,486<br>\$ -<br>\$ 26,204 | \$ 16,245<br>\$ 107,348<br>13.00%<br>\$ 13,955<br>\$ 7,387<br>\$ -<br>\$ 128,690<br>\$ 102,486<br>\$ -<br>\$ 26,204<br>\$ -<br>\$ 128,690 | \$ 46,347<br>\$ 292,336<br>\$ 38,004<br>\$ (74,893)<br>\$ -<br>\$ 255,447<br>\$ 46,865<br>\$ 49,400<br>\$ (74,893)<br>\$ 255,447 | \$ 32,490<br>\$ 214,695<br>\$ 27,910<br>\$ 11,027<br>\$ -<br>\$ 253,632<br>\$ 201,987<br>\$ -<br>\$ 51,645<br>\$ -<br>\$ 253,632 | \$ 78,837<br>\$ 507,031<br>\$ 65,914<br>\$ (63,866)<br>\$ -<br>\$ 509,079<br>\$ 427,728<br>\$ 46,865<br>\$ 101,045<br>\$ (74,893)<br>\$ 509,079 |
| 20 Sal 21 Op 22 Sub 23 Ind 24 Ind 25 Ott 26 Cal 28 Tot 29 30 HSS 31 HSS 35 Ge 38 Pro 39 Ad 40 Tot 50 Rev 52 | perating Expense btotal direct Percentage direct Cost (Line 2 her Expenses (No pital Expenditure tal Expenditures H Revenues (sele H Fund (formerly eneral Fund - Ongo pp C - Ongoing justment to Actuate HSH Revenues v-Exp (Budget Material Budget B | ect) or CNC Fund) oing als setch Check)                                  |                  |              | \$<br>\$<br>\$<br>\$<br>\$<br>\$ | 7,899 25,689 13.00% 3,340 (16,801) - 12,227  (16,801) 12,227  | \$ 13,811<br>\$ 66,024<br>13.00%<br>\$ 8,583<br>\$ (33,422)<br>\$ -<br>\$ 41,185<br>\$ 74,607<br>\$ (33,422)<br>\$ 41,185 | \$ 8,392<br>\$ 93,276<br>13.00%<br>\$ 12,126<br>\$ (24,670)<br>\$ -<br>\$ 80,732<br>\$ \$ 80,702<br>\$ -<br>\$ 24,700<br>\$ (24,670)<br>\$ 80,732 | \$ 16,245<br>\$ 107,348<br>13.00%<br>\$ 13,955<br>\$ -<br>\$ 121,303<br>\$ 49,738<br>\$ 46,865<br>\$ 24,700 | \$ 16,245<br>\$ 107,348<br>\$ 13,955<br>\$ 3,639<br>\$ -<br>\$ 124,942<br>\$ 99,501<br>\$ -<br>\$ 25,441 | \$ 16,245<br>\$ 107,348<br>13.00%<br>\$ 13,955<br>\$ 3,639<br>\$ -<br>\$ 124,942<br>\$ 99,501<br>\$ -<br>\$ 25,441<br>\$ -<br>\$ 124,942 | \$ 16,245<br>\$ 107,348<br>\$ 13,955<br>\$ 7,387<br>\$ -<br>\$ 128,690<br>\$ 102,486<br>\$ -<br>\$ 26,204 | \$ 16,245<br>\$ 107,348<br>13.00%<br>\$ 13,955<br>\$ 7,387<br>\$ -<br>\$ 128,690<br>\$ 102,486<br>\$ -<br>\$ 26,204<br>\$ -<br>\$ 128,690 | \$ 46,347<br>\$ 292,336<br>\$ 38,004<br>\$ (74,893)<br>\$ -<br>\$ 255,447<br>\$ 46,865<br>\$ 49,400<br>\$ (74,893)<br>\$ 255,447 | \$ 32,490<br>\$ 214,695<br>\$ 27,910<br>\$ 11,027<br>\$ -<br>\$ 253,632<br>\$ 201,987<br>\$ -<br>\$ 51,645<br>\$ -<br>\$ 253,632 | \$ 78,837<br>\$ 507,031<br>\$ 65,914<br>\$ (63,866)<br>\$ -<br>\$ 509,079<br>\$ 427,728<br>\$ 46,865<br>\$ 101,045<br>\$ (74,893)<br>\$ 509,079 |

|    | A                                            | F                                                                                               | M                | Т                | AA               | AD               | AE                   | AF          | AG         | AJ               |  |  |  |  |  |
|----|----------------------------------------------|-------------------------------------------------------------------------------------------------|------------------|------------------|------------------|------------------|----------------------|-------------|------------|------------------|--|--|--|--|--|
| 1  | DEPARTMENT OF HOMELESSNESS AND SUPPORTIVE HO | DUSING                                                                                          |                  |                  |                  |                  |                      |             |            |                  |  |  |  |  |  |
| 2  | SALARY & BENEFIT DETAIL                      |                                                                                                 |                  |                  |                  |                  |                      |             |            |                  |  |  |  |  |  |
| 3  |                                              | 7/1/2024                                                                                        |                  |                  |                  |                  |                      |             |            |                  |  |  |  |  |  |
|    |                                              | Conard House                                                                                    |                  |                  |                  |                  |                      |             |            |                  |  |  |  |  |  |
|    |                                              | McAllister Hotel                                                                                |                  |                  |                  |                  |                      |             |            |                  |  |  |  |  |  |
|    | F\$P Contract ID#                            | 1000020628                                                                                      |                  |                  |                  |                  |                      |             |            |                  |  |  |  |  |  |
| 7  | Budget Name                                  | HSH Fund & General Fund & Prop C - Modified Payment Program  Year 1 Year 2 Year 3 Year 4 Year 5 |                  |                  |                  |                  |                      |             |            |                  |  |  |  |  |  |
| 8  |                                              |                                                                                                 |                  |                  |                  |                  |                      | Year 5      |            |                  |  |  |  |  |  |
|    | POSITION TITLE                               | 1/1/2021 -                                                                                      | 7/1/2021 -       | 7/1/2022 -       | 7/1/2023 -       | _                | For HSH Funded 7/1/2 |             |            |                  |  |  |  |  |  |
| 9  |                                              | 6/30/2021                                                                                       | 6/30/2022        | 6/30/2023        | 6/30/2024        | Agency To        | otals                | Prog        | garm       | 6/30/2025        |  |  |  |  |  |
| 10 |                                              | Actuals                                                                                         | Actuals          | Actuals          | Current          | Annual Full Time |                      | % FTE       | Adjusted   | New              |  |  |  |  |  |
|    |                                              | Rudgeted Salary                                                                                 | Budgeted Salary  | Rudgeted Salary  | Rudgeted Salary  |                  | Position             | funded by   | Budgeted   | Budgeted Salary  |  |  |  |  |  |
| 11 |                                              | buugeteu Salai y                                                                                | buugeteu Salai y | buugeteu Salai y | buugeteu Jalai y | FTE)             | FTE                  | this budget | FTE        | buugeteu Salai y |  |  |  |  |  |
| 12 | Director SHP/CS                              | \$ 753                                                                                          | \$ 889           | \$ 1,842         | \$ 2,074         | \$ 138,295       | 1.00                 |             | 0.02       | \$ 2,074         |  |  |  |  |  |
| 14 | Associate Director                           |                                                                                                 |                  | \$ 8,215         |                  | \$ 99,369        | 1.00                 | 10%         | 0.10       | \$ 9,937         |  |  |  |  |  |
| 15 | Program Director I                           | \$ 1,143                                                                                        | \$ 11,760        | \$ 14,485        | \$ 15,173        | \$ 75,866        | 1.00                 | 20%         | 0.20       | \$ 15,173        |  |  |  |  |  |
| 16 | Sr. Case Manager                             | \$ 470                                                                                          | \$ -             | \$ 12,359        | \$ 12,947        | \$ 64,735        | 1.00                 | 20%         | 0.20       | \$ 12,947        |  |  |  |  |  |
| 17 | Case Manager I                               | \$ 4,516                                                                                        | \$ 10,038        | \$ 11,648        | \$ 12,202        | \$ 61,009        | 1.00                 | 20%         | 0.20       | \$ 12,202        |  |  |  |  |  |
| 18 | Case Manager I                               | \$ 4,038                                                                                        | \$ 9,468         | \$ 11,648        | \$ 12,202        | \$ 61,009        | 1.00                 | - 1         | 0.20       | *                |  |  |  |  |  |
| 19 | Program Assistant                            |                                                                                                 | \$ 1,644         | \$ 2,167         | \$ 2,270         | \$ 56,760        | 1.00                 |             | 0.04       |                  |  |  |  |  |  |
| 20 | FIU Account Supervisor                       | \$ 1,064                                                                                        | \$ 1,639         | \$ 1,038         | \$ 1,087         | \$ 72,491        | 1.00                 |             | 0.02       | · ,              |  |  |  |  |  |
| 21 | FIU Sr. Account Manager                      | \$ 696                                                                                          | \$ 1,506         |                  | <u> </u>         | \$ 64,974        | 1.00                 |             | 0.02       |                  |  |  |  |  |  |
| 23 | FIU Messenger                                | \$ 650                                                                                          | \$ 1,453         | <u> </u>         |                  | \$ 47,935        | 1.60                 |             | 0.05       |                  |  |  |  |  |  |
| 55 |                                              | \$ 14,026                                                                                       | \$ 40,788        | \$ 66,311        | \$ 71,168        |                  |                      | TOTA        | L SALARIES | \$ 71,168        |  |  |  |  |  |
| 56 |                                              |                                                                                                 |                  |                  |                  |                  |                      | TOTAL FTE   | 1.03       |                  |  |  |  |  |  |
| 57 |                                              | 26.84%                                                                                          | 28.01%           |                  |                  |                  |                      |             |            |                  |  |  |  |  |  |
| 58 |                                              |                                                                                                 | \$ 11,425        |                  |                  |                  |                      |             |            |                  |  |  |  |  |  |
| 59 |                                              | \$ 17,789                                                                                       | \$ 52,213        | \$ 84,884        | \$ 91,103        |                  | TOTA                 | AL SALARIES | & BENEFITS | \$ 91,103        |  |  |  |  |  |
| 60 |                                              |                                                                                                 |                  |                  |                  |                  |                      |             |            |                  |  |  |  |  |  |
| 61 |                                              |                                                                                                 |                  |                  |                  |                  |                      |             |            |                  |  |  |  |  |  |
| 62 |                                              |                                                                                                 |                  |                  |                  |                  |                      |             |            |                  |  |  |  |  |  |

|    | A                                            |     | AQ             |     | ВТ             |           | BU         |    | BV              |
|----|----------------------------------------------|-----|----------------|-----|----------------|-----------|------------|----|-----------------|
| 1  | DEPARTMENT OF HOMELESSNESS AND SUPPORTIVE HO |     |                |     |                |           | -          |    |                 |
| 2  | SALARY & BENEFIT DETAIL                      |     |                |     |                |           |            |    |                 |
| 3  | Document Date                                | -   |                |     |                |           |            |    |                 |
| 4  | Provider Name                                | _   |                |     |                |           |            |    |                 |
| _  | Program                                      | _   |                |     |                |           |            |    |                 |
| H  | F\$P Contract ID#                            |     |                |     |                |           |            |    |                 |
| 7  | Budget Name                                  | EXT | NSION YEAR     |     |                |           |            |    |                 |
| 8  |                                              |     | Year 6         |     |                |           | All Years  |    |                 |
|    | POSITION TITLE                               |     | //1/2025 -     |     | 1/1/2021 -     |           | 1/1/2021 - |    | 1/1/2021 -      |
| 9  |                                              | - 6 | 5/30/2026      | (   | 6/30/2024      |           | 6/30/2026  |    | 6/30/2026       |
| 10 |                                              |     | New            |     | Actuals        | -         | Amendment  |    | New             |
|    |                                              | Rud | geted Salary   | Ru  | dgeted Salary  |           | Change     | Rı | dgeted Salary   |
| 11 |                                              | Duu | igeteu Jaiai y | but | ageteu Salai y |           | Change     | В  | lugeteu Salai y |
| 12 | Director SHP/CS                              | \$  | 2,074          | \$  | 5,559          | \$        | 4,149      | \$ | 9,707           |
| 14 | Associate Director                           | \$  | 9,937          | \$  | 18,152         | \$        | 19,874     | \$ | 38,026          |
| 15 | Program Director I                           | \$  | 15,173         | \$  | 42,562         | \$        | 30,346     | \$ | 72,908          |
| 16 | Sr. Case Manager                             | \$  | 12,947         | \$  | 25,776         | \$        | 25,894     | \$ | 51,670          |
| 17 | Case Manager I                               | \$  | 12,202         | \$  | 38,404         | \$        | 24,404     | \$ | 62,807          |
| 18 | Case Manager I                               | \$  | 12,202         | \$  | 37,356         | \$        | 24,404     | \$ | 61,759          |
| 19 | Program Assistant                            | \$  | 2,270          | \$  | 6,082          | \$        | 4,541      | \$ | 10,623          |
| 20 | FIU Account Supervisor                       | \$  | 1,087          | \$  | 4,829          | \$        | 2,175      | \$ | 7,004           |
| 21 | FIU Sr. Account Manager                      | \$  | 975            | \$  | 4,107          | \$        | 1,949      | \$ | 6,056           |
| 23 | FIU Messenger                                | \$  | 2,301          | \$  | 6,380          | \$        | 4,602      | \$ | 10,982          |
| 55 |                                              | \$  | 71,168         | \$  | 192,293        | <b>\$</b> | 142,337    | \$ | 334,629         |
| 56 |                                              |     |                |     |                |           |            |    |                 |
| 57 |                                              |     | 28.01%         |     |                |           |            |    |                 |
| 58 |                                              | \$  | 19,934         | \$  | 53,697         | \$        | 39,869     | \$ | 93,565          |
| 59 |                                              | \$  | 91,103         | \$  | 245,989        | \$        | 182,205    | \$ | 428,194         |
| 60 |                                              |     |                |     |                |           |            |    |                 |
| 61 |                                              |     |                |     |                |           |            |    |                 |
| 62 |                                              |     |                |     |                |           |            |    |                 |

| A                                                  |                | В                                                                                        | E                   | Н                   | K                   | Р                   | S                   | AF                  | AG         | AH                  |  |  |  |  |  |  |
|----------------------------------------------------|----------------|------------------------------------------------------------------------------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|------------|---------------------|--|--|--|--|--|--|
| 1 DEPARTMENT OF HOMELESSNESS AND                   | SUPPORTIV      | E HOUSING                                                                                | •                   | •                   |                     |                     | •                   | •                   |            |                     |  |  |  |  |  |  |
| 2 OPERATING DETAIL                                 |                |                                                                                          |                     |                     |                     |                     |                     |                     |            |                     |  |  |  |  |  |  |
| 3 Document Date                                    | 7/             | 1/2024                                                                                   |                     |                     |                     |                     |                     |                     |            |                     |  |  |  |  |  |  |
| 4 Provider Name                                    | Cc             | nard House                                                                               |                     |                     |                     |                     |                     |                     |            |                     |  |  |  |  |  |  |
| 5 Program                                          | M              | cAllister Hotel                                                                          |                     |                     |                     |                     |                     |                     |            |                     |  |  |  |  |  |  |
| 6 F\$P Contract ID#                                |                | 00020628                                                                                 |                     |                     |                     |                     |                     |                     |            |                     |  |  |  |  |  |  |
| 7 Budget Name                                      | HS             | HSH Fund & General Fund & Prop C - Modified Payment Program  EXTENSION YEAEXTENSION YEAF |                     |                     |                     |                     |                     |                     |            |                     |  |  |  |  |  |  |
| 8                                                  |                |                                                                                          |                     |                     |                     |                     |                     |                     |            |                     |  |  |  |  |  |  |
| 9                                                  |                | Year 1 Year 2 Year 3 Year 4 Year 5 Year 6 All Years                                      |                     |                     |                     |                     |                     |                     |            |                     |  |  |  |  |  |  |
|                                                    |                | 1/1/2021 -                                                                               | 7/1/2021 -          | 7/1/2022 -          | 7/1/2023 -          | 7/1/2024 -          | 7/1/2025 -          | 1/1/2021 -          | 1/1/2021 - | 1/1/2021 -          |  |  |  |  |  |  |
| 10                                                 |                | 6/30/2021                                                                                | 6/30/2022           | 6/30/2023           | 6/30/2024           | 6/30/2025           | 6/30/2026           | 6/30/2024           | 6/30/2026  | 6/30/2026           |  |  |  |  |  |  |
| 11                                                 |                | Actuals                                                                                  | Actuals             | Actuals             | Current             | New                 | New                 | Actuals             | Amendment  | New                 |  |  |  |  |  |  |
| 12 Operating Expenses                              |                | Budgeted<br>Expense                                                                      | Budgeted<br>Expense | Budgeted<br>Expense | Budgeted<br>Expense | Budgeted<br>Expense | Budgeted<br>Expense | Budgeted<br>Expense | Change     | Budgeted<br>Expense |  |  |  |  |  |  |
|                                                    |                |                                                                                          | ·                   | ·                   |                     |                     |                     |                     |            | •                   |  |  |  |  |  |  |
| 13 Rental of Property                              | \$             | 778                                                                                      |                     | ,                   |                     |                     |                     |                     | \$ 4,080   | \$ 10,440           |  |  |  |  |  |  |
| 14 Utilities(Elec, Water, Gas, Phone, Scavenger)   | \$             | 968                                                                                      | \$ 1,899            | \$ 1,757            |                     | ·                   |                     |                     | \$ 4,140   | \$ 10,834           |  |  |  |  |  |  |
| 15 Office Supplies, Postage                        | \$             | 885                                                                                      | \$ 1,347            | \$ 756              | \$ 1,750            |                     | ·                   |                     | \$ 3,500   | \$ 8,238            |  |  |  |  |  |  |
| 16 Building Maintenance Supplies and Repair        | \$             | 42                                                                                       | \$ 160              | \$ 94               | \$ 119              | \$ 119              | \$ 119              | \$ 415              | \$ 238     | \$ 653              |  |  |  |  |  |  |
| 18 Insurance                                       | \$             | -                                                                                        | \$ 505              | \$ 45               | \$ 96               | \$ 96               | \$ 96               | \$ 646              | \$ 192     | \$ 838              |  |  |  |  |  |  |
| 19 Staff Training                                  | \$             | 44                                                                                       | \$ 88               | \$ 91               | \$ 223              | \$ 223              | \$ 223              | \$ 446              | \$ 446     | \$ 892              |  |  |  |  |  |  |
| 20 Staff Travel-(Local & Out of Town)              | \$             | 115                                                                                      | \$ 250              | \$ 67               | \$ 84               | \$ 84               | \$ 84               | \$ 516              | \$ 168     | \$ 684              |  |  |  |  |  |  |
| 21 Rental of Equipment                             | \$             | 152                                                                                      | \$ 185              | \$ 170              | \$ 203              | \$ 203              | \$ 203              | \$ 710              | \$ 406     | \$ 1,116            |  |  |  |  |  |  |
| 22 Equipment Purchase & Repairs                    |                |                                                                                          | \$ -                | \$ 299              | \$ 70               | \$ 70               | \$ 70               | \$ 369              | \$ 140     | \$ 509              |  |  |  |  |  |  |
| 23 Clients Services (check cashing, bank analysis, | , transport \$ | 4,795                                                                                    | \$ 7,507            | \$ 2,141            | \$ 6,700            | \$ 6,700            | \$ 6,700            | \$ 21,143           | \$ 13,400  | \$ 34,543           |  |  |  |  |  |  |
| 24 Legal & Accounting                              | \$             | 68                                                                                       | \$ 25               | \$ 71               | \$ 20               | \$ 20               | \$ 20               | \$ 184              | \$ 40      | \$ 224              |  |  |  |  |  |  |
| 25 Operating Fees                                  | \$             | 53                                                                                       | \$ 25               | \$ 19               | \$ 20               | \$ 20               | \$ 20               | \$ 117              | \$ 40      | \$ 157              |  |  |  |  |  |  |
| 26 Other Contracted Services                       |                |                                                                                          |                     | \$ 1,160            | \$ 2,850            | \$ 2,850            | \$ 2,850            | \$ 4,010            | \$ 5,700   | \$ 9,710            |  |  |  |  |  |  |
| 68 TOTAL OPERATING EXPENSES                        | \$             | 7,899                                                                                    | \$ 13,811           | \$ 8,392            | \$ 16,245           | \$ 16,245           | \$ 16,245           | \$ 46,347           | \$ 32,490  | \$ 78,837           |  |  |  |  |  |  |
| 69                                                 |                |                                                                                          |                     |                     |                     |                     |                     |                     |            |                     |  |  |  |  |  |  |
| 70 Other Expenses (not subject to indirect cost %) |                |                                                                                          |                     |                     |                     |                     |                     |                     |            |                     |  |  |  |  |  |  |
| 71 Actuals Adjustment                              | \$             | (16,801)                                                                                 | \$ (33,422)         | \$ (24,670)         |                     | \$ -                | \$ -                | \$ (74,893)         | \$ -       | \$ (74,893)         |  |  |  |  |  |  |
| 72 CODB (Pending Provider Allocation)              |                |                                                                                          |                     | \$ -                |                     | \$ 3,639            | \$ 7,387            | \$ -                | \$ 11,027  | \$ 11,027           |  |  |  |  |  |  |
| 84 TOTAL OTHER EXPENSES                            | \$             | (16,801)                                                                                 | \$ (33,422)         | \$ (24,670)         | \$ -                | \$ 3,639            | \$ 7,387            | \$ (74,893)         | \$ 11,027  | \$ (63,866)         |  |  |  |  |  |  |
| 96                                                 |                |                                                                                          |                     |                     |                     |                     |                     |                     |            |                     |  |  |  |  |  |  |
| 97 <b>HSH #3</b>                                   |                | Template last modified 1/22/2020                                                         |                     |                     |                     |                     |                     |                     |            |                     |  |  |  |  |  |  |

| HSH Fund & General Fund & Pr | ro FY24    | 1-25      | <- Select from the drop-down list the fiscal year in which the proposed budget                                                                                                                                                                                                                                                                                              | changes will first become effe                  | ctive                     |
|------------------------------|------------|-----------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------|---------------------------|
|                              | Adjusted   |           |                                                                                                                                                                                                                                                                                                                                                                             |                                                 |                           |
|                              | Budgeted   | Budgeted  |                                                                                                                                                                                                                                                                                                                                                                             |                                                 |                           |
| Salaries & Benefits          | <u>FTE</u> | Salary    | <u>Justification</u>                                                                                                                                                                                                                                                                                                                                                        | Calculation                                     | Employee Name             |
| Director SHP/CS              | 0.015      |           | Responsible for overall direction and administration of the Supportive Services and Rep Payee and supervision of the Associate Director                                                                                                                                                                                                                                     | \$2,074 annually                                | Liliana Suarez            |
| Associate Director           | 0.100      | \$ 9,937  | Responsible for monitoring implementation and preparing reports on the Supportive<br>Services and Rep Payee scope of work and supervision of the Program Director                                                                                                                                                                                                           | 0.10 FTE @ \$86,055 equals<br>\$8,692 annually  | Susan Marick-Ker          |
| Program Director I           | 0.200      | \$ 15,173 | Responsible for hiring Case Managers and implementing Supportive Services work plan at McAllister Hotel, including Case Management services, Rep Payee services and Community Building. The Program Director will assign cases, tasks and supervise the Case Managers and may carry a small case load. Salary allocation is based on 80% of the time to SS. and 20% to MPP. | \$15,173 annually                               | Sandra Davis              |
| Sr. Case Manager             | 0.200      | \$ 12,947 | Responsible for performing case management and Rep Payee services directly with enrolled McAllister clients for an assigned case load and providing supervision of Case Managers when the Program Director is away from the site. Salary allocation is based on 80% of the time to SS, and 20% to MPP                                                                       |                                                 | Monica Monroy             |
| Case Manager I               | 0.200      | \$ 12,202 | Responsible for performing case management and Rep Payee services directly with enrolled McAllister clients for an assigned case load. Salary allocation is based on 80% of the time to SS, and 20% to MPP.                                                                                                                                                                 |                                                 | NA                        |
| Case Manager I               | 0.200      | \$ 12,202 | Responsible for performing case management and Rep Payee services directly with enrolled McAllister clients for an assigned case load. Salary allocation is based on 80% of the time to SS, and 20% to MPP.                                                                                                                                                                 |                                                 | Jacob Delle               |
| Program Assistant            | 0.040      | \$ 2,270  | Responsible for compiling data for service reports and performing other duties to support implementation of the program under the direction of the Associate Director of SHP/CS                                                                                                                                                                                             | 0.04 FTE @ \$56,760 equals<br>\$2,270 annually  | Yue Ming Guo              |
| FIU Account Supervisor       | 0.015      | \$ 1,087  | Responsible for operating and maintaining the Conard House money management system and supervising the FIU Sr. Account Manager                                                                                                                                                                                                                                              | 0.015 FTE @ \$72,491 equals<br>\$1,087 annually | Hallie Gillespie-Sullivan |
| FIU Sr. Account Manager      | 0.015      | \$ 975    | Responsible for processing disbursements for PAY clients, maintaining accurate account records in the money management system and scheduling and supervising couriers.                                                                                                                                                                                                      | 0.015 FTE @ 664974 equals<br>\$975 annually     | Jason Smith               |
| FIU Account Manager          |            | \$ -      |                                                                                                                                                                                                                                                                                                                                                                             |                                                 |                           |
| FIU Messenger                | 0.048      |           | Responsible courier services to an assigned sites                                                                                                                                                                                                                                                                                                                           | 0.043 FTE @ \$47,935 equals<br>\$2,071 annually | Various                   |
| TOTAL                        | 1.03       | \$ 71,168 |                                                                                                                                                                                                                                                                                                                                                                             |                                                 |                           |
| Employee Fringe Benefits     |            |           | Includes FICA, SSUI, Workers Compensation and Medical calculated at 28.01% of                                                                                                                                                                                                                                                                                               |                                                 |                           |
| -                            |            | \$ 19,934 | total salaries.                                                                                                                                                                                                                                                                                                                                                             |                                                 |                           |
| Salaries & Benefits Total    |            | \$ 91,103 |                                                                                                                                                                                                                                                                                                                                                                             |                                                 |                           |

| Operating Expenses                            | <br>dgeted<br>pense | <u>Justification</u>                                                                                                                                      | <u>Calculation</u>                                    |
|-----------------------------------------------|---------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------|
| Rental of Property                            | \$<br>2,040         | Rental of office space used for program administration, overseeing and monitoring of support and rep payee services.                                      | Calculations are based on Conard cost allocations.    |
| Utilities(Elec, Water, Gas, Phone, Scavenger) | \$<br>2,070         | Electricity, water/sewer, gas, telephone/cable and data security & systems related to the McAllister staff offices.                                       | Monthly charges based on usage.                       |
| Office Supplies, Postage                      | \$<br>1,750         | Office supply costs related to the support services and rep payee staff. Including, but not limited, to printing, postage, meetings and courier services. | Supplies expenses as needed.                          |
| Building Maintenance Supplies and Repair      | \$<br>119           | Routine maintenance and repairs for the McAllister support services offices.                                                                              | On-going maintenance, supplies and repairs as needed. |
| Printing and Reproduction                     | \$<br>-             |                                                                                                                                                           |                                                       |
| Insurance                                     | \$<br>96            | Commercial all-risk insurance and fidelity bond . The McAllister Hotel share of the policy premium is based on Conard cost allocations                    | Calculations are based on Conard cost allocations.    |

| Staff Training                                              | \$ 223   | 3 Annual training costs are Cultural diversity training, mandatory in-service training, conferences, and other in-service training.                                                                                       | Calculations are based on Conard cost allocations.          |
|-------------------------------------------------------------|----------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------|
| Staff Travel-(Local & Out of Town)                          | \$ 84    | Contract-related travel costs, reimbursable mileage, out-of-town conferences and parking.                                                                                                                                 | Travel and reimbursement costs as needed.                   |
| Rental of Equipment                                         | \$ 203   | 3 Copiers and printers.                                                                                                                                                                                                   | Calculations are based on Conard cost allocations.          |
| Equipment Purchase & Repairs                                | \$ 70    | Annual computer maintenance agreement and database management.                                                                                                                                                            | Calculations are based on Conard cost allocations.          |
| Clients Services (check cashing, bank analysis, transported | 6,700    | Incidental fees paid on behalf of clients to assist them in obtaining identification cards and records which includes transportation. Conard pays check cashing fees for money management clients and bank analysis fees. | Costs incurred by assistance to clients.                    |
| Legal & Accounting                                          | \$ 20    | Annual audit cost and legal services                                                                                                                                                                                      | Calculations are based on Conard cost allocations.          |
| Operating Fees                                              | \$ 20    | Mandatory TB test/review and TB symptom X-ray fees and bank fees.                                                                                                                                                         | Costs incurred by staff adhering to mandatory requirements. |
| Other Contracted Services                                   | \$ 2,850 | Annual subscription of computer software and third party contracted services for staffing.                                                                                                                                | Calculations are based on Conard cost allocations.          |
| TOTAL OPERATING EXPENSES                                    | \$ 16,24 | 5                                                                                                                                                                                                                         |                                                             |
| Indirect Cost 13.0%                                         | \$ 13,95 | 5                                                                                                                                                                                                                         |                                                             |

| Other Expenses (not subject to indirect cost %) | Amo  | unt   | <u>Justification</u>                                                                                                                                                  | <u>Calculation</u> |
|-------------------------------------------------|------|-------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------|
| CODB (Pending Provider Allocation)              | \$ 3 | •     | This line item is a placeholder for the 3% CODB increase applied to the baseline HSH & Prop C budget amounts. Provider will allocate once amendment is fully executed |                    |
|                                                 | \$   | -     |                                                                                                                                                                       |                    |
| TOTAL OTHER EXPENSES                            | \$ : | 3,639 |                                                                                                                                                                       |                    |

Fiscal Term End 6/30/2025

|          | Α                         | В                   | С                       | D        | E          | Н          | K          | N          | S          | V          | Al            | AJ         | AK            |
|----------|---------------------------|---------------------|-------------------------|----------|------------|------------|------------|------------|------------|------------|---------------|------------|---------------|
| 1        | DEPARTMENT OF H           | OMELESSNESS AN      | ND SUPPORTIVE H         | IOUSING  |            |            |            |            |            |            | •             |            |               |
| 2        | APPENDIX B, BUDG          | ET                  |                         |          |            |            |            |            |            |            |               |            |               |
| 3        | Document Date             | 7/1/2024            |                         |          | _          |            |            |            |            |            |               |            |               |
|          |                           |                     |                         | Duration |            |            |            |            |            |            |               |            |               |
| _        | Contract Term             | Begin Date          | End Date                | (Years)  |            |            |            |            |            |            |               |            |               |
|          | Current Term              | 1/1/2021            | 6/30/2024               | 4        |            |            |            |            |            |            |               |            |               |
|          | Amended Term              | 1/1/2021            | 6/30/2026               | 6        |            |            |            |            |            |            |               |            |               |
|          | Provider Name             |                     | Conard House            |          |            |            |            |            |            |            |               |            |               |
|          | Program                   |                     | cAllister Hotel         |          |            |            |            |            |            |            |               |            |               |
|          | F\$P Contract ID#         |                     | 1000020628              |          |            |            |            |            |            |            |               |            |               |
|          | Action (select)           |                     | Amendment               |          |            |            |            |            |            |            |               |            |               |
|          | Effective Date            | 5 0                 | 7/1/2024                | _        |            |            |            |            |            |            |               |            |               |
| 12<br>13 | Budget Name               | Current             | One-Time Bonus I<br>New | Pay      |            |            |            |            |            |            |               |            |               |
| 13       | Town Budget               |                     |                         |          | 1          |            |            |            |            |            |               |            |               |
| 14       | Term Budget               | \$ 134,334          | \$ 134,334              |          |            |            |            |            |            |            |               |            |               |
| 15       | Contingency               | \$ 1,143,918        | \$ 939,027              | 20%      |            |            |            |            |            |            |               |            |               |
| 16       | Not-To-Exceed             | \$ 8,325,672        | \$ 12,815,916           |          | Year 1     | Year 2     | Year 3     | Year 4     | Year 5     | Year 6     |               | All Years  |               |
|          |                           |                     |                         |          | 1/1/2021 - | 7/1/2021 - | 7/1/2022 - | 7/1/2023 - | 7/1/2024 - | 7/1/2025 - | 1/1/2021 -    | 1/1/2021 - | 1/1/2021 -    |
| 17       |                           |                     |                         |          | 6/30/2021  | 6/30/2022  | 6/30/2023  | 6/30/2024  | 6/30/2025  | 6/30/2026  | 6/30/2024     | 6/30/2026  | 6/30/2026     |
| 18       |                           |                     |                         |          | Current    | Current    | Current    | Current    | New        | New        | Current       | Amendment  | New           |
|          | Expenditures              |                     |                         |          |            |            |            |            |            |            |               |            |               |
| 25       | Other Expenses (No        | t subject to indire | ect %)                  |          | \$ 131,709 | \$ 2,625   | \$ -       | \$ -       | \$ -       | \$ -       | \$ 134,334    | \$ -       | \$ 134,334    |
| 28       | <b>Total Expenditures</b> |                     |                         |          | \$ 131,709 | \$ 2,625   | \$ -       | \$ -       | \$ -       | \$ -       | \$ 134,334    | \$ -       | \$ 134,334    |
| 29       |                           |                     |                         |          |            |            |            |            |            |            |               |            |               |
| 30       | HSH Revenues (sele        | <u>ct)</u>          |                         |          |            |            |            |            |            |            |               |            |               |
| 36       | Prop C - One-Time C       | COVID-19 Bonus P    | ay                      |          | \$ 131,709 | \$ 2,625   |            |            | \$ -       | \$ -       | \$ 134,334    | \$ -       | \$ 134,334    |
| 40       | Total HSH Revenue         | s                   |                         |          |            | \$ 2,625   | \$ -       | \$ -       | \$ -       | \$ -       | \$ 134,334.00 | \$ -       | \$ 134,334.00 |
|          | Rev-Exp (Budget Ma        |                     |                         |          | \$ -       | \$ -       | \$ -       | \$ -       | \$ -       | \$ -       | \$ -          |            | \$ -          |
| 52       |                           |                     |                         |          | 1          |            |            |            |            |            |               |            |               |
| 53       | Prepared by               | Stella Wang         |                         |          |            |            |            |            |            |            |               |            |               |
| 54       | Phone                     | 415-864-7833        |                         |          |            |            |            |            |            |            |               |            |               |
| 55       | Email                     | ste                 | ella@conard.org         |          |            |            |            |            |            |            |               |            |               |

| A                                                  | В                       | E                       | Н                       | K                       | Р                       | S                       | AF                      | AG                      | AH                      |
|----------------------------------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|
| 1 DEPARTMENT OF HOMELESSNESS AND SUPPO             | RTIVE HOUSING           |                         |                         |                         |                         |                         |                         | •                       |                         |
| 2 OPERATING DETAIL                                 |                         |                         |                         |                         |                         |                         |                         |                         |                         |
| 3 Document Date                                    | 7/1/2024                |                         |                         |                         |                         |                         |                         |                         |                         |
| 4 Provider Name                                    | Conard House            |                         |                         |                         |                         |                         |                         |                         |                         |
| 5 Program                                          | McAllister Hotel        |                         |                         |                         |                         |                         |                         |                         |                         |
| 6 F\$P Contract ID#                                | 1000020628              |                         |                         |                         |                         |                         |                         |                         |                         |
| 7 Budget Name                                      | Prop C - One-Ti         | me Bonus Pay            |                         |                         |                         |                         |                         |                         |                         |
| 8                                                  |                         |                         |                         |                         | EXTENSION YEAR          | REXTENSION YEAR         | 2                       |                         |                         |
| 9                                                  | Year 1                  | Year 2                  | Year 3                  | Year 4                  | Year 5                  | Year 6                  |                         | All Years               |                         |
| 10                                                 | 1/1/2021 -<br>6/30/2021 | 7/1/2021 -<br>6/30/2022 | 7/1/2022 -<br>6/30/2023 | 7/1/2023 -<br>6/30/2024 | 7/1/2024 -<br>6/30/2025 | 7/1/2025 -<br>6/30/2026 | 1/1/2021 -<br>6/30/2024 | 1/1/2021 -<br>6/30/2026 | 1/1/2021 -<br>6/30/2026 |
| 11                                                 | Current                 | Current                 | Current                 | Current                 | New                     | New                     | Current                 | Amendment               | New                     |
| 12 Operating Expenses                              | Budgeted<br>Expense     | Change                  | Budgeted<br>Expense     |
| 69                                                 |                         |                         |                         |                         |                         |                         |                         |                         |                         |
| 70 Other Expenses (not subject to indirect cost %) |                         |                         |                         |                         |                         |                         |                         |                         |                         |
| 71 Prop C - One-Time COVID-19 Bonus Pay            | \$ 131,709              | \$ 2,625                |                         |                         | \$ -                    | \$ -                    | \$ 134,334              | \$ -                    | \$ 134,334              |
| 84 TOTAL OTHER EXPENSES                            | \$ 131,709              | \$ 2,625                | \$ -                    | \$ -                    |                         | \$ -                    | \$ 134,334              | \$ -                    | \$ 134,334              |

|    | Α                         | В            | С                 | D        | E          | Н          | K          | N          | S          | V          | Al         | AJ         | AK         |
|----|---------------------------|--------------|-------------------|----------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| 1  | DEPARTMENT OF H           | _            |                   |          |            | - 11       | I N        | IN         | 3          | V          | <u> </u>   | Αυ         | AK         |
|    | APPENDIX B, BUDG          |              |                   |          |            |            |            |            |            |            |            |            |            |
|    | Document Date             | 7/1/2024     | ]                 |          |            |            |            |            |            |            |            |            |            |
|    |                           |              |                   | Duration | ]          |            |            |            |            |            |            |            |            |
|    | Contract Term             | Begin Date   | End Date          | (Years)  |            |            |            |            |            |            |            |            |            |
|    | Current Term              | 1/1/2021     | 6/30/2024         | 4        |            |            |            |            |            |            |            |            |            |
| 6  | Amended Term              | 1/1/2021     | 6/30/2026         | 6        |            |            |            |            |            |            |            |            |            |
| 7  | Provider Name             |              | Conard House      |          |            |            |            |            |            |            |            |            |            |
|    | Program                   |              | IcAllister Hotel  |          |            |            |            |            |            |            |            |            |            |
|    | F\$P Contract ID#         |              | 1000020628        |          |            |            |            |            |            |            |            |            |            |
| 10 | Action (select)           | ,            | Amendment         |          |            |            |            |            |            |            |            |            |            |
| 11 | Effective Date            |              | 7/1/2024          |          |            |            |            |            |            |            |            |            |            |
|    | Budget Name               |              | ne-Time - Capital |          |            |            |            |            |            |            |            |            |            |
| 13 |                           | Current      | New               |          | 1          |            |            |            |            |            |            |            |            |
| 14 | Term Budget               | \$ 113,340   | \$ 113,340        |          |            |            |            |            |            |            |            |            |            |
| 15 | Contingency               | \$ 1,143,918 | \$ 939,027        | 20%      |            |            |            |            |            |            |            |            |            |
| 16 | Not-To-Exceed             | \$ 8,325,672 | \$ 12,815,916     |          | Year 1     | Year 2     | Year 3     | Year 4     | Year 5     | Year 6     |            | All Years  |            |
|    |                           |              |                   |          | 1/1/2021 - | 7/1/2021 - | 7/1/2022 - | 7/1/2023 - | 7/1/2024 - | 7/1/2025 - | 1/1/2021 - | 1/1/2021 - | 1/1/2021 - |
| 17 |                           |              |                   |          | 6/30/2021  | 6/30/2022  | 6/30/2023  | 6/30/2024  | 6/30/2025  | 6/30/2026  | 6/30/2024  | 6/30/2026  | 6/30/2026  |
| 18 |                           |              |                   |          | Current    | Current    | Current    | Current    | New        | New        | Current    | Amendment  | New        |
| 19 | Expenditures              |              |                   |          |            |            |            |            |            |            |            |            |            |
| 26 | Capital Expenditure       | !            |                   |          | \$ -       | \$ -       | \$ -       | \$ 113,340 | \$ -       | \$ -       | \$ 113,340 | \$ -       | \$ 113,340 |
| 28 | <b>Total Expenditures</b> |              |                   |          | \$ -       | \$ -       | \$ -       | \$ 113,340 | \$ -       | \$ -       | \$ 113,340 | \$ -       | \$ 113,340 |
| 29 |                           |              |                   |          |            |            |            |            |            |            |            |            |            |
| 30 | HSH Revenues (sele        | ect)         |                   |          |            |            |            |            |            |            |            |            |            |
|    | General Fund - One        |              |                   |          |            |            |            | \$ 113,340 |            | \$ -       | \$ 113,340 | \$ -       | \$ 113,340 |
| 40 | Total HSH Revenue         | S            |                   |          | \$ -       | \$ -       | \$ -       | \$ 113,340 | \$ -       | \$ -       | \$ 113,340 | \$ -       | \$ 113,340 |
|    | Rev-Exp (Budget Ma        | atch Check)  |                   |          | \$ -       | \$ -       | \$ -       | \$ -       | \$ -       | \$ -       | \$ -       |            | \$ -       |
| 52 | ļ                         | T            |                   |          | 1          |            |            |            |            |            |            |            |            |
| 53 | Prepared by               |              | Stella Wang       |          |            |            |            |            |            |            |            |            |            |
| 54 | Phone                     |              | 15-864-7833       |          |            |            |            |            |            |            |            |            |            |
| 55 | Email                     | ste          | ella@conard.org   |          |            |            |            |            |            |            |            |            |            |

|    | A                                       | В                | E                | Н          | K          | Р              | S              | AF         | AG                 | AH         |
|----|-----------------------------------------|------------------|------------------|------------|------------|----------------|----------------|------------|--------------------|------------|
| 1  | DEPARTMENT OF HOMELESSNESS AND SUPPORTI | VE HOUSING       |                  |            |            | ,              |                | ,          | ,                  |            |
| 2  | OPERATING DETAIL                        | -                |                  |            |            |                |                |            |                    |            |
| 3  | Document Date                           | 7/1/2024         |                  |            |            |                |                |            |                    |            |
|    | Provider Name                           | Conard House     |                  |            |            |                |                |            |                    |            |
|    | Program                                 | McAllister Hotel |                  |            |            |                |                |            |                    |            |
| 6  | F\$P Contract ID#                       | 1000020628       |                  |            |            |                |                |            |                    |            |
|    | Budget Name                             | General Fund -   | One-Time - Capit | tal        |            |                |                |            |                    |            |
| 8  |                                         |                  |                  |            |            | EXTENSION YEAR | EXTENSION YEAR |            |                    |            |
| 9  |                                         | Year 1           | Year 2           | Year 3     | Year 4     | Year 5         | Year 6         |            | All Years          |            |
|    |                                         | 1/1/2021 -       | 7/1/2021 -       | 7/1/2022 - | 7/1/2023 - | 7/1/2024 -     | 7/1/2025 -     | 1/1/2021 - | 1/1/2021 -         | 1/1/2021 - |
| 10 |                                         | 6/30/2021        | 6/30/2022        | 6/30/2023  | 6/30/2024  | 6/30/2025      | 6/30/2026      | 6/30/2024  | 6/30/2026          | 6/30/2026  |
| 11 |                                         | Current          | Current          | Current    | Current    | New            | New            | Current    | Amendment          | New        |
|    |                                         | Budgeted         | Budgeted         | Budgeted   | Budgeted   | Budgeted       | Budgeted       | Budgeted   |                    | Budgeted   |
| 12 | Operating Expenses                      | Expense          | Expense          | Expense    | Expense    | Expense        | Expense        | Expense    | Change             | Expense    |
| 85 |                                         |                  |                  |            |            |                |                |            |                    |            |
| 86 | Capital Expenses                        |                  |                  |            |            |                |                |            |                    |            |
| 87 | Ventilation System                      |                  |                  |            | \$ 75,000  | \$ -           | \$ -           | \$ 75,000  | \$ -               | \$ 75,000  |
| 88 | Security & Cameras                      |                  |                  |            | \$ 30,000  | \$ -           | \$ -           | \$ 30,000  | \$ -               | \$ 30,000  |
| 89 | Security                                |                  |                  |            | \$ 7,140   | \$ -           | \$ -           | \$ 7,140   | \$ -               | \$ 7,140   |
| 90 | Water Coolers                           |                  |                  |            | \$ 1,200   | \$ -           | \$ -           | \$ 1,200   | \$ -               | \$ 1,200   |
| 94 |                                         |                  |                  |            |            |                |                |            |                    |            |
| 95 | TOTAL CAPITAL EXPENSES                  | \$ -             | \$ -             | \$ -       | \$ 113,340 | \$ -           | \$ -           | \$ 113,340 | \$ -               | \$ 113,340 |
| 96 |                                         |                  |                  |            |            |                |                |            |                    |            |
|    | HSH #3                                  |                  |                  |            |            |                |                | Temp       | late last modified | 1/22/2020  |

## Appendix D, Interests In Other City Grants

\*\*Subgrantees must also list their interests in other City Grants

| City Department or<br>Commission                  | Program Name                                                              | Dates of Grant Term                                | Not-To-Exceed<br>Amount |
|---------------------------------------------------|---------------------------------------------------------------------------|----------------------------------------------------|-------------------------|
| Department of Public Health                       | Outpatient Services, Supportive<br>Housing, Rep Payee/Money<br>Management | July 1, 2018 - December 31, 2027                   | \$292,051,200           |
| Department of Homelessness and Supportive Housing | Allen GF and HUD/CoC                                                      | May 1, 2020 - June 30,<br>2026                     | \$9,938,362             |
| Department of Homelessness and Supportive Housing | Aranda Hotel                                                              | January 1, 2021 –<br>February 28, 2025             | \$9,143,980             |
| Department of Homelessness and Supportive Housing | McAllister Hotel                                                          | January 1, 2021 – June<br>30, 2026<br>(in process) | \$12,570,976            |
| Department of Homelessness and Supportive Housing | Lyric CoC Rental Assistance & Admin                                       | April 1, 2024 – March 31, 2028                     | \$5,926,344             |
| Department of Homelessness and Supportive Housing | El Dorado/Midori Rental<br>Assistance & Admin                             | July 1, 2018 – June 30,<br>2024                    | \$2,519,808             |
| Department of Disability and<br>Aging Services    | SF Connected Digital Literacy                                             | January 1, 2021 - June 30, 2024                    | \$698,851               |
| Department of Disability and<br>Aging Services    | Money Management                                                          | July 1, 2023 - June 30,<br>2027                    | \$344,528               |