

1 [Lease Agreement - Andale Management Group, Inc. - Pre- and Post-Security Concessions -
2 \$560,000 Minimum Annual Guarantee]

3 **Resolution approving International Terminal Food and Beverage Concession Lease**
4 **No. 16-0012 between Andale Management Group, Inc., and the City and County of San**
5 **Francisco, acting by and through its Airport Commission, for a pre-security**
6 **concession with a term of seven years and three one-year options to extend, and a**
7 **post-security concession with a term of ten years and two one-year options to extend,**
8 **each term to commence upon Board approval, and an initial minimum annual**
9 **guarantee of \$560,000.**

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11 WHEREAS, Upon the completion of a request for proposals process, the Airport
12 Commission awarded International Terminal Food and Beverage Concession Lease No.
13 16-0012 to the highest-ranking responsive and responsible proposer, Andale Management
14 Group, Inc., by Airport Commission Resolution No. 16-0012 adopted January 19, 2016; and

15 WHEREAS, International Terminal Food and Beverage Concession Lease No. 16-0012
16 has a term of seven years with three options to extend of one year each for a pre-security
17 concession, and a term of ten years with two options to extend of one year each for a post-
18 security concession, and an initial Minimum Annual Guarantee of \$560,000.00; now,
19 therefore, be it

20 RESOLVED, That this Board of Supervisors hereby approves International Terminal
21 Food and Beverage Concession Lease No. 16-0012, a copy of which is on file with the Clerk
22 of the Board of Supervisors in File No. 160445; and, be it

23 FURTHER RESOLVED, That within thirty days of the lease being fully executed by all
24 parties, the Airport Commission shall provide the final lease to the Clerk of the Board for
25 inclusion into the official file.