

File No. 260673

Committee Item No. 11

Board Item No. 26

COMMITTEE/BOARD OF SUPERVISORS

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Committee: Budget and Finance Committee Date July 15, 2026

Board of Supervisors Meeting Date July 21, 2026

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Completed by: Brent Jalipa Date July 9, 2026

Completed by: Brent Jalipa Date July 16, 2026

1 [Contract Amendment - Canon U.S.A., Inc. - CopySmart Agreement - Leasing and Purchasing
2 of Multi-function Copier and Printer Devices - Not to Exceed \$15,300,000]

3 **Resolution approving the Second Amendment to TC96105A Contract # GRP0000023**
4 **between City, acting by and through its Office of Contract Administration, and Canon**
5 **U.S.A., Inc. for copier machine leases, rentals, and purchases; to increase the contract**
6 **amount by \$6,300,000 for a total not to exceed amount of \$15,300,000 with no changes**
7 **to the contract term of six years, eight months, and 15 days of April 1, 2024, through**
8 **December 15, 2030; and to authorize the Office of Contract Administration to make**
9 **necessary, non-material changes to the Amendment prior to its final execution by all**
10 **parties that do not materially increase the obligations or liabilities to the City and are**
11 **necessary or advisable to effectuate the purposes of the Agreement.**

12
13 WHEREAS, The original contractor, Canon Solutions America, Inc., was selected
14 pursuant to Administrative Code, Section 21.16(b) under which City piggybacked on the
15 solicitation for Print Goods and Services, RFP #00811-FEB2020, conducted by the University
16 of California and Omnia Partners on April 21, 2020, for copier leases and rentals; and

17 WHEREAS, On April 1, 2024, Office of Contract Administration and Canon Solutions
18 America, Inc. entered into an agreement for copier leases and rentals ("Original Agreement");
19 and

20 WHEREAS, The Original Agreement had a term of April 1, 2024, through
21 December 15, 2025, and a not to exceed amount of \$9,000,000; and

22 WHEREAS, City and original contractor executed a Novation Agreement ("Agreement")
23 on July 1, 2025, to transfer all obligations under the Original Agreement from the original
24 contractor and Canon subsidiary, Canon Solutions America, Inc., to the current Contractor
25

1 and Canon subsidiary, Canon U.S.A., Inc., without any change to the Original Agreement's
2 term or not to exceed amount; and

3 WHEREAS, City and Contractor executed the First Amendment to the Agreement on
4 November 26, 2025, to extend the term through to December 15, 2030, with no change to the
5 not to exceed amount; and

6 WHEREAS, The Office of Contract Administration wishes to amend the Agreement by
7 increasing the maximum expenditure by \$6,300,000 for a total not to exceed amount of
8 \$15,300,000 (the "Second Amendment"); and

9 WHEREAS, Charter, Section 9.118(b), requires Board of Supervisors' approval by
10 Resolution of any contract which, when entered into, extends over 10 years, and of any
11 contract which, when entered into, costs the City \$10,000,000 or more; and

12 WHEREAS, The proposed Second Amendment contained in File No. 260673, is
13 substantially in final form, with all material terms and conditions included, and only remains to
14 be executed by the parties upon approval of this Resolution; now, therefore, be it

15 RESOLVED, That the Board of Supervisors hereby approves the Second Amendment
16 in substantially the form contained in File No. 260673; and, be it

17 FURTHER RESOLVED, That the Board of Supervisors authorizes the Office of
18 Contract Administration to make any modifications to the Second Amendment, prior to its final
19 execution by all parties, that the Office of Contract Administration determines, in consultation
20 with the City Attorney, are consistent with this Resolution, in the best interest of the City, do
21 not materially increase the obligations or liabilities of the City, are necessary or advisable to
22 effectuate the purposes of the Amendment, and are in compliance with all applicable laws,
23 including City's Charter; and, be it

24 FURTHER RESOLVED, That within 30 days of the Second Amendment being fully
25 executed by all parties, the Office of Contract Administration shall submit to the Clerk of the

1 Board of Supervisors a completely executed copy for inclusion in File No. 260673; this
2 requirement and obligation resides with the Department, and is for purposes of having a
3 complete file only, and in no manner affects the validity of approved Second Amendment.
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Item 11 File 26-0673	Department: Office of Contract Administration
EXECUTIVE SUMMARY	
Legislative Objectives - The proposed resolution would authorize a second amendment to the agreement between the Office of Contract Administration (OCA) and Canon U.S.A., Inc (Canon) to increase the maximum amount by \$6,300,000, resulting in a total not-to-exceed amount of \$15,300,000. The amendment does not change the term of the contract, which ends December 15, 2030. Key Points - Based on the results of a solicitation conducted by another government entity, OCA awarded contracts to the top three proposers, including Canon, to provide departments with options to lease, rent, or purchase multi-function devices such as copier machines. Canon received the third-highest overall ranking, and the highest pricing score. - The City's contract with Canon allows departments to obtain catalog discounts for equipment, which is applied by product category, and with reductions ranging from 1 percent to 60 percent from Canon's published list prices. - Approximately \$7.2 million of the existing not to exceed amount of \$9.0 million has been spent or is committed to being spent under existing equipment leases, with approximately \$1.8 million remaining uncommitted. OCA is requesting an amendment to the agreement so that departments can enter into additional equipment leases. Fiscal Impact - The proposed amendment would increase the Canon contract not to exceed amount by \$6,300,000 for a new contract amount of \$15,300,000 based on historical spending, with a 20 percent contingency and a \$3.1 million allowance for anticipated future leases. - To date, departments have spent approximately \$1.1 million annually under the contract. Based on the anticipated future leases, annual spending is expected to increase to approximately \$1.9 million. - This contract will be funded by the existing operating budgets of City departments that rent, lease, or buy copiers and related equipment. Recommendation - Approve the proposed resolution.	

MANDATE STATEMENT

City Charter Section 9.118(b) states that any contract entered into by a department, board, or commission that (1) has a term of more than 10 years or (2) requires expenditures of \$10 million or more is subject to Board of Supervisors approval.

BACKGROUND

The Office of Contract Administration (OCA) manages the procurement of copier machine leases, rentals, and purchases for City departments. The City has three existing contracts for copier machines, including a contract with Canon U.S.A., Inc (Canon). These contracts are part of the City's CopySmart program, which provides departments with options to lease, rent, or purchase multi-function devices such as copier machines. The City primarily uses the CopySmart contracts for multi-year copier machine leases.

Solicitation and Agreement History

San Francisco Administrative Code Section 21.16(b) permits OCA to select a contractor based on the results of a competitive solicitation conducted by another government entity. Using this authority, OCA entered into contracts with three contractors, including Canon, based on the results of Request for Proposals (RFP) #00811-FEB2020 issued by the University of California/OMNIA for copier equipment leasing, rental, and purchasing. The RFP was issued on April 21, 2020, and received seven proposals. All proposals were evaluated on criteria such as pricing, product offerings, and technological support, including maintenance. Canon received the third-highest overall ranking, and the highest pricing score. OCA awarded contracts to the top three proposers, including Canon, to provide a variety of equipment options and to promote competitive offerings between the contractors. Exhibit 1 below shows the total score by proposer.

Exhibit 1: Procurement Results

Supplier	Final Average Score	Contract Awarded
Xerox Corporation	3.44	Yes
Ricoh USA, Inc.	3.33	Yes
Canon, Inc.	3.17	Yes
TOSHIBA AMERICA BUSINESS	3.14	No
Sharp Electronics Corporation	3.10	No
Konica Minolta Business Solutions	3.06	No
HP Inc.	2.76	No

Source: OMNIA Partners

Original Agreement

The Office of Contract Administration (OCA) and Canon Solutions America, Inc. established an agreement for copier leases and rentals on April 1, 2024. The agreement originally covered the period from April 1, 2024, to December 15, 2025, with an option to extend the agreement

through December 15, 2030 (provided the agreement between Canon and the University of California Office of the President is also extended) and a not-to-exceed amount of \$9,000,000.

Novation Agreement

A Novation Agreement transferring all obligations under the Original Agreement from the original contractor, Canon Solutions America, Inc., to the current contractor, Canon U.S.A., Inc., was completed between the City and the original contractor on July 1, 2025. The novation did not change the original agreement's term or not-to-exceed amount. The City's contract with Canon U.S.A., Inc. resulted from the Novation Agreement, which followed Canon Solutions America, Inc. notifying OCA of a change in its business entity structure and the merger of the two Canon entities, with Canon U.S.A., Inc. remaining as the surviving entity. Other than identifying Canon U.S.A., Inc. as the transferee, no terms or conditions of the agreement were changed.

First Amendment

On November 26, 2025, the City and the contractor signed the First Amendment to the Agreement, extending the term through December 15, 2030, with no change to the not-to-exceed amount. The maximum term is contingent on Canon receiving annual renewals of its contract with the University of California Office of the President.

DETAILS OF PROPOSED LEGISLATION

The proposed resolution would approve a second amendment to the agreement between OCA and Canon to increase the maximum amount by \$6,300,000, resulting in a total not-to-exceed amount of \$15,300,000. The amendment does not change the term of the contract, which ends December 15, 2030.

Term and Option to Purchase Equipment

The existing term of the agreement is April 1, 2024 to December 15, 2030. However, the agreement may be terminated early if the agreement between Canon and the University of California Office of the President is not extended through December 15, 2030.

In addition, equipment leases can have initial terms of three, four, or five years, but the maximum lease term may not exceed five years. An equipment lease term may extend after the term end date of the agreement provided the lease term ends by March 31, 2034, or within ten years of the term start date of the agreement.

The maximum term for equipment rentals is one year. The City has the option to purchase equipment on the last day of the lease or rental term for a purchase price equal to the fair market value on the date of purchase.

Pricing

The City's contract with Canon allows departments to obtain various types of equipment, including office copiers and high-speed production equipment. Catalog discounts are applied by product category, with reductions ranging from 1 percent to 60 percent from Canon's published list prices. Additional discounts on monthly lease rates and per-copy charges may apply

depending on the lease term. The pricing aligns with the terms offered under Canon's University of California/OMNIA contract.

Usage

OCA monitors the total dollar amounts committed under the CopySmart contracts. These commitments include prior expenditures, current fiscal year encumbrances, and projected costs for the remaining years of active 3-, 4-, and 5-year copier leases. OCA is requesting an amendment to the agreement because the committed amount under the contract is approaching the current not-to-exceed amount of \$9,000,000, and departments cannot enter into new equipment leases without additional contract authority. Exhibit 2 provides additional information with a breakdown of the five departments with the highest committed amounts under the Canon contract.

Exhibit 2: City Department Users of Canon Contract, As of May 11, 2026

Department	Spend To-Date	Additional Amount Committed ¹ in Existing Leases	Total Amount Spent or Committed
Public Library	\$485,228	\$1,600,834	\$2,086,062
City Administrator's Office	514,732	1,287,685	1,802,417
Human Services Agency	803,234	57,477	860,711
Police Department	0	550,771	550,771
Public Works	104,763	203,792	308,555
Remaining Departments	307,596	1,242,530	1,550,126
Total	\$2,215,553	\$4,943,089	\$7,158,642

Source: OCA

1 "Total Amount Committed" refers to total anticipated cost of a copier lease over the lease term

As shown above, approximately \$7.2 million of the existing, not to exceed amount of \$9.0 million, has been spent or is committed to be spent under existing equipment leases, with approximately \$1.8 million remaining uncommitted. According to OCA, the San Francisco Public Utilities Commission and Police Department wish to enter into additional leases totaling approximately \$3.1 million, pending approval of the proposed resolution.

FISCAL IMPACT

The proposed amendment would increase the Canon contract not to exceed amount by \$6,300,000 for a new contract amount of \$15,300,000. This amount is based on the City's historical use of the Canon contract and projected lease commitments through the latest allowable lease end date under the agreement. Exhibit 3 below outlines the basis for OCA's calculation.

Exhibit 3: Proposed Contract Not to Exceed Amount

	Amount
Total Expenditures to-date (25 months)	\$2,215,553
Total Funds Needed through Contract End Date (95 months through 3/31/2034) ¹	8,289,621
Contingency (20%)	1,657,924
Additional Contingency (for known future Leases) ²	3,080,000
Total Budget and Contingencies	\$15,243,098
Proposed Contract Not to Exceed Amount (rounded up to nearest hundred thousand)	\$15,300,000

Source: OCA Memo

1 The latest possible lease end date allowed under the terms of the CopySmart contract is 3/31/2034. Total funds needed of \$8.3 million includes approximately \$4.9 million already committed under existing leases

2 The Police Department and Public Utilities Commission are anticipated to enter into new property leases subject to Board approval of the proposed amendment

The proposed budgets incorporate recent spending patterns, previously committed contract amounts, and the additional funds needed through the latest allowable lease end date. OCA calculated the required increase based on total expenditures to date, approximately \$2.2 million dollars, which is approximately \$1.1 million per year. The calculation also includes a 20 percent contingency and a \$3.1 million allowance for anticipated future leases. According to OCA staff, the anticipated future leases are expected to result in additional annual expenditures of approximately \$0.8 million.

Funding for this contract will be provided through the existing operating budgets of City departments that rent, lease, or buy copiers and related equipment.

RECOMMENDATION

Approve the proposed resolution.

**City and County of San Francisco
Office of Contract Administration
Purchasing Division**

Second Amendment

THIS **SECOND AMENDMENT** (“Amendment”) is made as of **July XX, 2026**, in San Francisco, California, by and between **Canon U.S.A., Inc.** (“Contractor”), and the City and County of San Francisco, a municipal corporation (“City”), acting by and through its Director of the Office of Contract Administration.

Recitals

WHEREAS, City and Contractor have entered into the Agreement (as defined below); and

WHEREAS, City and Contractor desire to modify the Agreement on the terms and conditions set forth herein to increase the Not-to-Exceed amount of the contract to **\$15,300,000**; and

Whereas, Contractor was selected pursuant to San Francisco Administrative Code Section 21.16 pursuant to waiver OCAWVR0013602 granted by the Office of Contract Administration, and this Amendment is consistent with that waiver; and

WHEREAS, this Contract is deemed exempt from Chapter 14B of the San Francisco Administrative Code because it is a Commodities contract and, as such, there is no Local Business Enterprise (“LBE”) subcontracting participation requirement for this Agreement; and

WHEREAS, this Agreement is for a Commodities contract (as defined by the 2023 PSC Policy of the Civil Service Commission) and, as such, is exempt from Civil Service Commission review;

WHEREAS, this Amendment is consistent with an approval obtained from the City’s Board of Supervisors under Resolution No. XXXXXX approved on [date of Board action] in the amount of **\$15,300,000** for the period commencing April 1, 2024, and ending December 15, 2030; and

WHEREAS, the Department has filed Ethics Form 126f4 (Notification of Contract Approval) because this Agreement, as amended herein, has a value of \$100,000 or more in a fiscal year and will require the approval of the Board of Supervisors.

Now, THEREFORE, the parties agree as follows:

Article 1 Preface

The following definitions shall apply to this Amendment:

1.1 **Agreement.** The term “Agreement” shall mean the Agreement dated May 1, 2024, between Contractor and City, as amended by the:

Novation Agreement, dated July 1, 2025, and

First Amendment, dated November 26, 2025.

1.2 **Other Terms.** Terms used and not defined in this Amendment shall have the meanings assigned to such terms in the Agreement.

1.3 **San Francisco Labor and Employment Code.** As of January 4, 2024, San Francisco Administrative Code Chapters 21C (Miscellaneous Prevailing Wage Requirements), 12B (Nondiscrimination in Contracts), 12C (Nondiscrimination in Property Contracts), 12P (Minimum Compensation), 12Q (Health Care Accountability), and 12U (Sweatfree Contracting) are redesignated as Articles 102 (Miscellaneous Prevailing Wage Requirements), 131 (Nondiscrimination in Contracts), 132 (Nondiscrimination in Property Contracts), 111 (Minimum Compensation), 121 (Health Care Accountability), and 151 (Sweatfree Contracting) of the San Francisco Labor and Employment Code, respectively. Wherever this Agreement refers to San Francisco Administrative Code Chapters 21C, 12B, 12C, 12P, 12Q, and 12U, it shall be construed to mean San Francisco Labor and Employment Code Articles 102, 131, 132, 111, 121, and 151, respectively.

1.4 **Open For Business Legislative Changes.** In October 2025, San Francisco enacted legislation that reduced obligations City places on contractors. These changes went into effect January 1, 2026. Labor and Employment Code Articles 141 and 142 were repealed. To the extent those legal obligations appear in this Agreement, they should be treated as nullified. The dollar value threshold for application of Administrative Code Chapters 12F, 12N, 12L, 12Y, and 101 and Labor and Employment Code Article 151 was increased. If the Agreement is valued at less than \$230,000, Administrative Code Chapters 12N, 12Y and 101 are not in effect. If the Agreement is valued at \$230,000 or less, Administrative Code Chapter 12F and Labor and Employment Code Article 151 are not in effect. If the Agreement is valued at less than \$1,000,000, Administrative Code Chapter 12L is not in effect. Any clause in the Agreement concerning an obligation referenced above that is not in effect shall be treated as nullified.

Article 2 Modifications of Scope to the Agreement

The Agreement is hereby modified as follows:

2.1 **Section 4.7, "Maximum Compensation"** of the Agreement currently reads as follows:

4.7 Maximum Compensation. In no event shall the total compensation for all Individual Equipment Leases and Rentals entered into under this Agreement exceed \$9,000,000.00 (Nine million dollars).

Such section is hereby amended in its entirety to read as follows:

4.7 Maximum Compensation. In no event shall the total compensation for all Individual Equipment Leases and Rentals entered into under this Agreement exceed **\$15,300,000** (Fifteen million three hundred thousand dollars).

Article 3 Reserved

Article 4 Incorporation of Recitals

Incorporation of Recitals. The matters recited in the Recitals section of this Amendment are a substantive portion of this Amendment and are hereby incorporated by reference herein and into the Agreement.

Article 5 Effective Date

Each of the modifications set forth in this Amendment shall be effective on and after the date of this Amendment.

Article 6 Legal Effect

Except as expressly modified by this Amendment, all of the terms and conditions of the Agreement shall remain unchanged and in full force and effect.

IN WITNESS WHEREOF, Contractor and City have executed this Amendment as of the date first referenced above.

CITY

Recommended by:

Paul Cheng
Procurement Manager
Office of Contract Administration

Date: _____

Approved as to Form:

David Chiu
City Attorney

By: _____
Gustin R. Guibert
Deputy City Attorney

Date: _____

Approved:
Sailaja Kurella
Director of the Office of Contract
Administration and City Purchaser

By: _____
Lorna Walker
Authorized Signer
Deputy Director of the Office of
Contract Administration

Date: _____

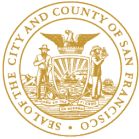
CONTRACTOR

Canon U.S.A., Inc.

Peter Kowalczyk
Executive Vice President

Date: _____

City Supplier ID: 0000023422



**San Francisco Office of the City Administrator
City Administrator Carmen Chu**

Citywide Contract for Canon Copier Leases (TC96105A)

File 260673

Office of Contract Administration

Board of Supervisors Budget & Finance Committee

July 15, 2026

Summary of Request

The Office of Contract Administration (OCA) maintains 3 term contracts through which all City departments can lease, rent, or buy copier machines.

- Authorize OCA to make the second amendment to term contract with **Canon U.S.A., Inc.** for the lease, rental, and purchase of copier machines, increasing the not-to-exceed (NTE) amount to \$15.3 Million.

Contract Background & Need

- In April 2024, OCA entered into contract with **Canon**
- In November 2025, a first amendment was executed to extend the contract term through December 2030, without increasing the not-to-exceed (NTE) amount.
- Today's amendment would increase the NTE amount by \$6,300,000 to \$15,300,000.
- Biggest users: Public Library, City Administrator's Office, Human Services Agency, Police Department, Public Works

Conclusion

OCA respectfully requests approval of this contract amendment.

CITY AND COUNTY OF SAN FRANCISCO
OFFICE OF CONTRACT ADMINISTRATION
PURCHASING DIVISION

Master Agreement for Term Contract #96105

CopySmart Program

This Master Agreement (the “Agreement”) made this 1st day of May, 2024, in the City and County of San Francisco, State of California, by and between the Canon Solutions America, Inc. (“Contractor”) and the City and County of San Francisco, a municipal corporation (“City”), acting by and through its Director of Purchasing.

WITNESSETH:

WHEREAS, City desires to lease, rent or purchase certain Equipment (as hereinafter defined) and obtain accompanying and ancillary software licenses and services for the Equipment and Contractor desires to lease, rent or sell such Equipment and ancillary software licenses and services to City; and

WHEREAS, City desires to have Contractor service and maintain such Equipment; and

WHEREAS, Contractor represents and warrants that it is qualified to perform the Services required by City as set forth under this Agreement; and

WHEREAS, Contractor was selected pursuant to San Francisco Administrative Code Section 21.16(b) under which City is piggybacking on the solicitation for Print Goods and Services RFP #00811-FEB2020 conducted by the University of California and Omnia Partners on April 21, 2020; and

WHEREAS, this Contract is primarily for Commodities and, as such, deemed exempt from the Subcontracting Requirements of Chapter 14B of the San Francisco Administrative Code; and

NOW, WHEREFORE, in consideration of the promises and mutual covenants contained in this Agreement and for the other good and valuable consideration, the receipt and adequacy of which is hereby acknowledged, the Parties agree as follows:

ARTICLE 1

DEFINITIONS AND OTHER TERMS

- 1.1 **Specific Terms.** Unless the context otherwise requires, the following capitalized terms (whether singular or plural) shall have the meanings set forth below:
- A. “Acceptance” means a notice from the City to Contractor that the Licensed Software meets the specifications contained in the Documentation or the passage of thirty (30) days with Contractor having received no such notice or notice of deficiency. City’s Acceptance of the Licensed Software shall be governed by the procedures set forth in Section 2.4.
 - B. “Amendment” means the document(s) executed from time to time by the City and the Contractor that sets forth terms, conditions, and/or pricing that supplement, delete, or otherwise change the then-current terms, conditions, and/or pricing of the Agreement. For the avoidance of doubt, an Amendment is the only means of modifying the Agreement.
 - C. “Business Day” means any day other than a City holiday, a Saturday, Sunday or day upon which banks in the State of California are authorized or required to be closed.
 - D. "City" or "the City" means the City and County of San Francisco, a municipal corporation, acting by and through both its Director of the Office of Contract Administration or the Director’s designated agent, hereinafter referred to as “Purchasing.”
 - E. “Consumable Supplies” means supplies utilized in the normal use of a copier, including toner, developer, fuser agent, sumps, and preventative maintenance kits. Consumable supplies shall not include staples or paper.
 - F. "Contractor" means [insert name and address of contractor].
 - G. “Cooperative Agreement” means the solicitation for Print Goods and Services RFP #00811-FEB2020 conducted by the University of California and Omnia Partners on April 21, 2020.
 - H. “Controller” shall mean the Controller of the City and County of San Francisco.
 - I. “Documentation” means the technical publications relating to the use of the Licensed Software, such as reference, installation, administrative and programmer manuals, provided by Contractor to City.
 - J. “Equipment” shall mean the totality of the copier-based MFDs (including any documentation related thereto) leased, rented, or purchased by the City and County of San Francisco and/or its individual departments from Contractor pursuant to this Agreement.
 - K. “Equipment Schedule” shall mean the mutually agreed upon Copysmart Quote Form and City issued Purchase Orders for each Individual Equipment Lease and Individual Equipment Rental. Each Order shall include, at a minimum, the Equipment description and quantity, the lease or rental term and the price of each individual order under the Master Agreement. **ANY PURCHASE ORDER TERMS WHICH CONFLICT WITH THE PROVISIONS OF THIS AGREEMENT SHALL BE DEEMED NULL AND VOID.** The Parties agree that the “individual equipment lease” and “individual rental agreements” will be in the Equipment Schedule rather than in free-standing separate agreements.
 - L. “Errors, Defects and Malfunctions” means either a deviation between the function of the Software and the Documentation furnished by Contractor for the Software, or a failure of the Software which degrades the use of the Software.

- M. “Event of Default” shall mean each of the events set forth in Sections 12.1 and 13.1.
- N. “Fair Market Value” shall mean the fair market lease, rental, or purchase value that would be obtained in an arm’s-length transaction between an informed and willing buyer and an informed and willing seller, both under no compulsion, respectively, to lease, rent, or sell, and neither of which is related to Contractor or City, for the purchase of the Equipment in question.
- O. “Fix” means repair or replacement of source, object or executable code in the Software to remedy an Error, Defect or Malfunction.
- P. “CMD shall mean the City’s Contracts Monitoring Division, a division of the Office of the City Administrator.
- Q. “Lease” or “Individual Equipment Lease” means the acquisition of an MFD, all associated optional Equipment and related software, features, delivery, installation, removal, training, all maintenance, including drum replacement, and all consumable supplies for a fixed period of time at a fixed payment per month. Consumable supplies do not include paper and staples. A lease may include additional charges for copies over and above a monthly copy allowance (“Click fees”).
- R. “Lease Term” shall mean the length of time as designated in increments of three (3), four (4) or five (5) years for an Equipment order.
- S. “Licensed Software” or “Software” means one or more of the proprietary computer software programs identified in Purchase Order and corresponding documents, all related materials issued by the developer, Documentation thereof, all corrections, patches or updates thereto, and other written information received by City from Contractor, whether in machine-readable or printed form.
- T. “Liens” shall mean all judgments, materialmen’s liens, mechanics’ liens, claims, demands, encumbrances and other liens of whatever nature or character, but excluding any liens or encumbrances created by or through Contractor.
- U. “Losses” shall mean any and all liabilities, obligations, losses, damages, penalties, claims, actions, suits, judgments, fees, expenses and costs of whatever kind and nature (including legal fees and expenses and costs of investigation, of prosecuting or defending any Loss described above) whether or not such Loss be founded or unfounded, of whatever kind and nature.
- V. “Multi-Function Device” (MFD) is a product marketed as a Copier and performs the core functions of a printer, scanner, and Copier. An MFD may have a physically integrated form factor, or it may consist of a combination of functionally integrated components. MFD copy functionality is considered to be distinct from single-sheet convenience copying functionality sometimes offered by fax machines. This definition includes products marketed as MFDs, and “multi-function products” (MFPs).
- W. “Object Code” means the machine-readable form of the Licensed Software provided by Contractor.
- X. “Party” and “Parties” mean the City and Contractor either collectively or individually.
- Y. “Patch” means a temporary repair or replacement of code in the Software to remedy an Error, Defect or Malfunction. Patches may be made permanent and released in Subsequent Releases of the Software.

- Z. “Payment” means the payment for any item of Equipment that City is required to make to Contractor under this Agreement as set forth in the applicable Equipment Schedule.
- AA. “Payment Date” means the date the Payment for any item of Equipment is due.
- BB. “Person” means an individual, partnership, corporation, association, trust or any other legal entity.
- CC. “Priority Category” means a priority assigned to an Error, Defect or Malfunction, designating the urgency of correcting an Error, Defect or Malfunction. Assignment of a Priority Category to an Error, Defect or Malfunction is based on City’s determination of the severity of the Error, Defect or Malfunction and Contractor’s reasonable analysis of the priority of the Error, Defect or Malfunction.
- DD. “Priority Protocol” means a priority based on the Priority Category, rules specifying the turnaround time for correcting Errors, Malfunctions and Defects; escalation procedures, and personnel assignment.
- EE. “Purchase Order” means the accompanying Purchase Order and any other corresponding documents (“Corresponding Documents”) in response to a request for quote by City for the lease of Equipment described in the Purchase Order. The Purchase Order is issued by City to Contractor pursuant to the Agreement. The Purchase Order and all Corresponding Documents are governed at all times by and issued pursuant to this Agreement as though fully set forth herein.
- FF. “Rental” is defined as the acquisition of an MFD, all associated optional Equipment and related software, features, delivery, installation, removal, training, all maintenance, including drum replacement, and all consumable supplies on a month-to-month basis at a fixed payment per month. Consumable supplies do not include paper and staples. Rental may include additional charges for copies over and above a monthly copy allowance (“click fees”). The maximum period for a month-to-month rental shall be twelve (12) months.
- GG. “Rental Term” shall mean the length of time, as designated in increments of one (1) month and not exceeding a total of twelve (12) months, for an Equipment order.
- HH. “Segment” Segment is defined as the subset of MFD Equipment substantially complying with the specifications listed in Contractor’s submitted Appendix C, “Technical Specifications,” such as the range of rated product speed, expressed as pages per minute (PPM); black-and-white or color printing capability; and monthly volume of printed pages or impressions at which an MFD Equipment is expected to produce.
- II. “Services” means the work performed by Contractor under this Agreement as specifically described in the Purchase Order and accompanying documents, including all services, labor, supervision, materials, equipment, actions and other requirements to be performed and furnished by Contractor under this Agreement.
- JJ. “Source Code” means the human readable compliant form of the Licensed Software to be provided by Contractor.
- KK. “Specifications” mean the functional and operational characteristics of the Licensed Software as described in Contractor’s current published product descriptions and technical manuals.
- LL. “Subsequent Release” means a release of the Software for use in a particular operating environment which supersedes the prior-referenced Software. A

Subsequent Release is offered and expressly designated by Contractor or its designee as a replacement to a specified Software product. A Subsequent Release will be supported by Contractor or its designee in accordance with the terms of this Agreement. Multiple Subsequent Releases may be supported by Contractor at any given time.

- MM. “Support Services” means the Software support service required under this Agreement. Support Services may include, if and as applicable, correcting an Error, Defect or Malfunction; providing telephone and/or online support concerning the installation and use of the Software; training in the installation and use of the Software; on-site and remote consulting and application development services; detection, warning and correction of viruses; and disabled/disabling code.
- NN. “Term” shall mean the length of the Master Agreement and any exercised options to renew.
- OO. “Uptime” is defined as the percent of available work time, considered 8:00 AM to 5:00 PM on business days, for which a piece of Equipment is in full working order and without functional limitation.

- 1.2 **Cooperative Agreement.** Unless a provision of the Cooperative Agreement is specifically referenced herein, the terms of this Agreement replace the terms of the Cooperative Agreement.

1.3 **Additional Terms.** The terms “approval”, “acceptable”, “consent” or “satisfactory” or similar terms shall mean approved by, acceptable to, consented to or satisfactory to City, acting through the department or commission recommending this Agreement below. The terms “include”, “included” or “including” and similar terms shall be deemed to be followed by the words “without limitation.” The use of the term “Successor” or “assign” herein refers only to a successor or assign expressly permitted under Article 15.

1.4 **References to this Agreement.** References to this Agreement include: (a) this Master Agreement and (b) any and all appendices including but not limited to Appendix B; Pricing and Equipment Offerings, exhibits, other schedules attached hereto and (c) any and all statutes, ordinances, regulations or other documents expressly incorporated by reference herein; and (d) any and all amendments, modifications, or supplements hereto made in accordance with Section 19.14. Equipment Schedules (sometimes referred to as “Equipment Leases” and/or “Rentals” or “Rental Agreements” entered into under this Agreement shall incorporate this Agreement by reference and be governed by its terms.

1.5 **Order of Precedence.** In cases of conflict, the order of precedence shall be as follows: first, Agreement (i.e. Master Agreement and all appendices), second, the applicable Equipment Schedule (sometimes referred to as “Equipment Leases” and/or “Rentals” or “Rental Agreements”).

ARTICLE 2

EQUIPMENT SCHEDULES

2.1. **Delivery of Equipment.**

- A. Contractor shall cause each item of Equipment to be delivered at the delivery address specified in the Equipment Schedule within fourteen (14) business days after the City orders the specified unit, unless as otherwise mutually agreed upon in writing by requesting City department and Contractor.
- B. Prior to all deliveries, Contractor shall provide scheduled delivery dates to the ordering department. Any deliveries made without prior scheduling will be rejected by the department with no additional costs incurred.
- C. **Substitutions:** No substitutions will be allowed unless approved in advance in writing by City.
- D. **Emergency Deliveries:** Emergency deliveries shall be delivered by best means possible. Should the emergency delivery cause City to incur additional costs not contemplated by this Agreement, Contractor shall obtain City's prior approval. Contractor shall notify City of the estimated time of delivery.
- E. **Back Orders:** Contractor shall notify the ordering department immediately if it is unable to deliver the items and/or quantity ordered. Contractor must notify and obtain approval from the ordering department prior to shipment and delivery of any back-ordered items. Prior to shipment and delivery, Department may reject back-ordered items at no additional costs incurred to City. In the event that back-ordered items are delayed in excess of five (5) working days, City reserves the right to reject partial shipment or cancel the item(s) ordered from the Agreement, at no additional cost incurred to the City.
- F. **Packing Slips:** All deliveries must include a packing slip and must provide the following information:
 - 1. Complete description including manufacturer's name and part number
 - 2. Quantity ordered
 - 3. Purchase Order ID
 - 4. Back-ordered items and amount back-ordered
 - 5. Date back-ordered items will be delivered
- G. All transportation costs and other expenses, if any, incurred in connection with the delivery of Equipment shall be the responsibility of the Contractor, except where City and Contractor agree that delivery requires unusual and excessive rigging costs. In that case, additional charges will be negotiated with the ordering department at the time the order is placed. Contractor has affirmatively represented that this Agreement does not require software development or the purchase by City of any software license as a prerequisite to the purchase of Equipment.

2.2. **Installation.** Any Equipment that requires installation, shall be installed by Contractor or its authorized representative. Installation shall take place in accordance with plans and specifications approved by City and in accordance with all applicable laws, rules and regulations. Contractor shall obtain any permits or licenses required for the installation for the Equipment, unless City otherwise agrees in writing. It shall be the Contractor's responsibility to

examine such delivery site and to advise the City of any electrical, safety, space or special requirements that are to be met prior to delivery of Equipment. It shall be the City's responsibility to have the site properly prepared for the delivery of Equipment. All costs and expenses incurred in connection with installation of the Equipment shall be the responsibility of Contractor. Contractor agrees that the City may, upon reasonable written notice to Contractor, relocate the Equipment, or any item or items thereof, to any location or locations that the City requests, at the City's sole discretion and at no additional charge to City.

2.3. **Training.** In person training shall be provided to the personnel of the delivery sites on the same day, or on a date mutually agreed upon in writing by City department and Contractor following the delivery of the Equipment. Additional training shall be provided as often as required at no additional cost to the City either in person or remotely. Contractor shall also provide training and operation documents that staff can reference on their own. Training shall cover basic operation of the device, troubleshooting, and whatever other topics City requests. Training, at a minimum, should be provided on three levels and made appropriate for the following City staff types:

- A. Information Technology Network Administrators
- B. Key user or Department Lead (Train the Trainer)
- C. General users and as-needed training

2.4. **Software and Software Licenses.**

- A. Contractor shall only provide Equipment that does not require software development or require the purchase of any software license by the City as a prerequisite to the purchase of Equipment. All necessary software and software licenses needed to operate the MFDs shall be included in MFD Equipment and its price. But City shall have the option of purchasing additional licenses for add-on features and enhancements and for other Software ("Additional Licenses"). All Additional Licenses shall be governed by the terms of this Agreement.
- B. License Term for Additional Licenses. Subject to Section 2.4.D ("Grant of License"), the license granted under this Agreement shall commence upon acceptance of the Licensed Software and shall continue in perpetuity unless sooner terminated in accordance with the provisions of this Agreement.
- C. Charges for Maintenance and Support Services for Additional Licenses.
 - 1. All charges for software maintenance and Support Services are exclusive of the license and lease fee.
- D. Grant of License for Additional Licenses.
 - 1. Grant of License. Subject to the terms and conditions of this Agreement, Contractor grants City a non-exclusive and non-transferable license to use the Licensed Software for the duration of the lease term. City acknowledges and agrees that the Licensed Software is the proprietary information of Contractor or a third-party developer, and that this Agreement grants City no title or right of ownership in the Licensed Software.
 - 2. Contractor agrees that in the event it discontinues its obligations under the terms of this Agreement, except as expressly provided for in Article 3, or

ceases to market and/or provide maintenance and Support Services for the Licensed Software, and there is no successor in interest by merger, operation of law, assignment, purchase, or otherwise, it will provide City, without charge, one (1) copy of the then-current Source Code for all of the programs and all supporting Documentation for the Licensed Software then operating and installed at City's locations. If City should obtain the Source Code and the Documentation pursuant to this section, the only use made of the Source Code and the Documentation will be for the proper maintenance of the Licensed Software in connection with City's use of the Licensed Software as provided for, and limited by, the provisions of this Agreement.

3. **Restrictions on Use.** City is authorized to use the Licensed Software only for City's municipal purposes. City agrees that it will, through its best efforts, not use or permit the Licensed Software to be used in any manner, whether directly or indirectly, that would enable any other person or entity not authorized by this Agreement, to use the Licensed Software.
4. **Disaster Recovery Copy.** For the purpose of any bona fide City disaster recovery plan or with respect to the use of computer software in its municipal operations, City may make one copy of the Licensed Software for archival purposes and use such archival copy to restore use of the Licensed Software on a site owned or controlled by City. The use of such archival copy shall be limited to (1) the purpose of conducting limited testing of the disaster recovery plan's procedures and effectiveness and (2) during any period subsequent to the occurrence of an actual disaster during which the City cannot operate the Licensed Software on the existing site.
5. **Transfer of Products.** City may confer with Contractor in good faith regarding any move of the Licensed Software and supporting materials to another City site upon commercially reasonable terms.
6. **Documentation.** Contractor shall provide City with the Licensed Software specified in this Agreement, and a minimum of two copies of the Documentation per installation. Contractor grants to City permission to duplicate all printed Documentation for City's municipal use.
7. **Proprietary Markings.** City agrees not to remove or destroy any proprietary markings or proprietary legends placed upon or contained within the Licensed Software or any related materials or Documentation.
8. **Authorized Modification.** City shall also be permitted to develop, use and modify Application Program Interfaces ("APIs"), macros and user interfaces. For purposes of this Agreement, such development shall be deemed an authorized modification. Contractor shall make no claim under this Agreement to ownership of any APIs, macros or other interfaces developed by or at the direction of the City for the sole use by the City.
9. **Contractor has no general objection to the City's use of third-party programs in conjunction with the Software licensed under this Agreement.** Contractor recognizes that City has and will license third party programs that City will use with Contractor's products. Based on information provided to Contractor as to the execution of the Agreement, Contractor

agrees that such use does not constitute an unauthorized modification or violate the licenses granted under this Agreement.

10. Delivery.

- a. Delivery. If applicable, one copy of each of the Licensed Software products in computer readable form shall be shipped to the City not later than the date specified in the Purchase Order and Corresponding Documents, and if no date specified then by the Equipment lease start date. Program storage media (magnetic tapes, disks and the like) and shipping shall be provided at no charge by Contractor.
- b. Installation. Contractor shall install the programs by the date specified in the Purchase Order and Corresponding Documents, and if no date specified then by the Equipment lease start date.
- c. Risk of Loss. If any of the Licensed Software products are lost or damaged during shipment or before installation is completed, Contractor shall promptly replace such products, including the replacement of program storage media if necessary, at no additional charge to the City. If any of the Licensed Software products are lost or damaged while in the possession of the City, Contractor will promptly replace such products without charge, except for program storage media, unless supplied by the City.

11. Acceptance Testing. After Contractor has installed and configured the Licensed Software pursuant to this Agreement, the City shall have a period of 30 days ("Acceptance Testing Period") from the date of installation to verify that the Licensed Software substantially performs to the specifications contained in the Documentation. In the event that the City determines that the Licensed Software does not meet such specifications, the City shall notify the Contractor in writing, and Contractor shall modify or correct the Licensed Software so that it satisfies the Acceptance criteria. The date of Acceptance will be that date upon which City provides Contractor with written notice of satisfactory completion of Acceptance testing or, in the event no such notice of Acceptance or failure to meet Acceptance criteria is provided to Contractor, on the thirtieth (30th) day after such installation. If City notifies Contractor after the Acceptance Testing Period that the Licensed Software does not meet the Acceptance criteria of this section, then City shall be entitled to terminate this License in accordance with the procedures specified in Article 3 herein, and shall be entitled to a full refund of any pre-paid license fee.

12. Training. Contractor will provide training in the use and operation of the Licensed Software at the location specified by the City. Upon request by the City, Contractor will provide additional training at its current government rates.

13. Contractor's Default. Failure or refusal of Contractor to perform or do any act herein required shall constitute a default. In the event of any default, in addition to any other remedy available to City, this Contract

may be terminated by City upon ten days written notice. Such termination does not waive any other legal remedies available to City.

14. Warranties: Right to Grant License. Contractor hereby warrants that it has title to and/or the authority to grant a license of the Licensed Software to the City.
 15. Warranties: Conformity to Specifications. Contractor warrants that when the Licensed Software specified in the Agreement and all updates and improvements to the Licensed Software are delivered to City, they will be free from defects as to material, and workmanship and will perform in accordance with the Contractor's published specifications for the Licensed Software for such period of days from City's Acceptance of such Licensed Software.
 16. Nondisclosure. City agrees that it shall treat the Licensed Software with the same degree of care as it treats like information of its own, which it does not wish to disclose to the public, from the date the Licensed Software is Accepted by the City until the license is terminated as provided herein. The obligations of the City set forth above, however, shall not apply to the Licensed Software, or any portion thereof, which:
 - a. is now or hereafter becomes publicly known;
 - b. is disclosed to the City by a third party which the City has no reason to believe is not legally entitled to disclose such information;
 - c. is known to the City prior to its receipt of the Licensed Software;
 - d. is subsequently developed by the City independently of any disclosures made hereunder by Contractor;
 - e. is disclosed with Contractor's prior written consent;
 - f. is disclosed by Contractor to a third party without similar restrictions.
 17. Confidential Information. In the performance of Services, Contractor may have access to City's proprietary or Confidential Information, the disclosure of which to third parties may damage City. If City discloses proprietary or Confidential Information to Contractor, such information must be held by Contractor in confidence and used only in performing the Agreement. Contractor shall exercise the same standard of care to protect such information as a reasonably prudent contractor would use to protect its own proprietary or Confidential Information.
- E. Software Maintenance and Support Services for Additional Licenses.
1. Maintenance and Support Services. After Acceptance of the Licensed Software and subject to the terms, conditions, and charges set forth in this Section 2.4, Contractor will provide City with maintenance and Support Services for the Licensed Software as follows: (i) Contractor or its designee will provide such assistance as necessary to cause the Licensed Software to perform in accordance with the Specifications as set forth in the Documentation; (ii) Contractor or its designee will provide, for City's use, whatever improvements, enhancements, Upgrades, extensions and other changes to the Licensed Software Contractor or its designee may develop, and (iii) Contractor or its designee will update the Licensed Software, as required, to cause it to operate under new versions or releases

of the operating system specified in this Agreement so long as such updates, or Upgrades, are made generally available to Contractor's other licensees.

2. **Changes in Operating System.** If City desires to obtain a version of the Licensed Software that operates under an operating system not specified in this Agreement, Contractor will provide City with the appropriate version of the Licensed Software, if available, on a 90-day trial basis without additional charge, provided City has paid all maintenance and support charges then due. At the end of the 90-day trial period, City must elect one of the following three options: (i) City may retain and continue the old version of the Licensed Software, return the new version to Contractor and continue to pay the applicable rental or license fee and maintenance charges for the old version; (ii) City may retain and use the new version of the Licensed Software and return the old version to Contractor, provided City pays Contractor the applicable rental or license fee and maintenance charges for the new version of the Licensed Software; or (iii) City may retain and use both versions of the Products, provided City pays Contractor the applicable rental or license fee and maintenance charges for both versions of the Licensed Software. City will promptly issue the necessary document(s) to accomplish the above.
3. During the term of this Agreement, Contractor will furnish Error, Defect or Malfunction correction in accordance with the Priority Categories listed below, provided City maintains an active Software support and maintenance agreement, based on the City's determination of the severity of the Error, Defect or Malfunction and Contractor's reasonable analysis of the priority of the Error, Defect or Malfunction.
 - a. Priority 1: An Error, Defect or Malfunction which renders the Software inoperative; or causes the Software to fail catastrophically.
 - b. Priority 2: An Error, Defect or Malfunction which substantially degrades the performance of the Software, but does not prohibit the City's use of the Software.
 - c. Priority 3: An Error, Defect or Malfunction which causes only a minor impact on the use of the Software.
4. Contractor will furnish Error, Defect or Malfunction correction in accordance with the following protocols:
 - a. Priority 1 Protocol: Within two business hours, Contractor assigns a product technical specialist(s) to diagnose and correct the Error, Defect or Malfunction; thereafter, Contractor shall provide ongoing communication about the status of the correction; shall proceed to immediately provide a Fix, a Patch or a Workaround; and exercise all commercially reasonable efforts to include a Fix or Patch for the Error, Defect or Malfunction in the next Subsequent Release. Contractor will escalate resolution of the problem to personnel with successively higher levels of technical expertise until the Error, Defect or Malfunction is corrected.
 - b. Priority 2 Protocol: Within four business hours, Contractor assigns a product technical specialist(s) to diagnose the Error, Defect or

Malfunction and to commence correction of the Error, Defect or Malfunction; to immediately provide a Workaround; to provide escalation procedures as reasonably determined by Contractor's staff; and to exercise all commercially reasonable efforts to include a Fix or Patch for the Error, Defect or Malfunction in the next Software maintenance release.

c. Priority 3 Protocol: Contractor may include a Fix or Patch in the next Software major release.

5. **Hotline Support.** Contractor shall provide remote access hotline support to City to help City answer routine questions with respect to the use of the Software. Contractor also shall provide remote access hotline support to City to initiate resolution of Priority 1 and Priority 2 Errors, Defects and Malfunctions. Hotline support shall be made available by phone between the hours of 5:30 a.m. and 5 p.m. Pacific time Monday through Friday, except legal holidays. Hotline support shall be available by electronic bulletin board, electronic mail or other service 24-hours a day, seven-days a week. Responses to questions posted by electronic means will be made within the time frame established under Priority Protocols for an Error, Defect or Malfunction in a Software Product.

F. **Disposition of Licensed Software on Termination for Additional Licenses.** Upon termination of this Agreement for any reason other than as provided for in Section 2.4 ("Grant of License"), if the term of the Software License City has paid for is other than perpetual, City shall immediately: (i) return the Licensed Software to Contractor together with all Documentation; (ii) purge all copies of the Licensed Software or any portion thereof from all CPU's and from any computer storage medium or device on which City has placed or permitted others to place the Licensed Software; and (iii) give Contractor written certification that through its best efforts and to the best of its knowledge, City has complied with all of its obligations under Article 3.

2.5. **Equipment Maintenance.**

- A. Contractor shall provide equipment maintenance to all equipment provided under this Agreement and employ a service network and technical staff that will provide a level of maintenance and support service to achieve an Uptime of 98% on all of the Contractor's MFD Equipment leased/rented/purchased by the City.
- B. Principal office location of customer service and maintenance staff shall be within 100 miles (driving distance) of San Francisco City limits.
- C. **Responsibility.** Price paid under this Agreement shall include the cost for the Equipment including but not limited to the MFD and all features, delivery, installation, removal, training, all maintenance, including drum replacement, and all consumable supplies as defined above in Section 1.1. Staples are to be offered and priced as an optional feature. The Contractor shall provide preventive and remedial maintenance service from 8:00 a.m. to 5:00 p.m., Monday through Friday, except on City holidays. All preventive maintenance shall be performed in accordance with the manufacturer's specifications. The City shall not be charged for copies made by the Contractor's technicians during maintenance service. Contractor shall provide access to an online portal for City end users to request service, maintenance, and consumables other than paper.

- D. Response Time.** Repeated service calls for the same recurring problems will not be tolerated by the City. If the Contractor's technician fails to repair a serious recurring problem, the Contractor shall immediately replace the Equipment with another unit that is acceptable to City, at the cost of Contractor. The City may invoke these provisions related to "a serious recurring problem" for any problem that prevents the Equipment from performing according to specifications that is not rectified after three service calls. The replacement of a piece of Equipment shall not alter the term of the Individual Equipment Lease or Rental applicable to the unit being replaced. The maximum service response time for any Equipment problem shall be 4 working hours from the time the service request is initiated; if the problem is not rectified by the third service call for the same problem or such later time as City may allow, the City shall notify Contractor in writing that the Equipment has a serious recurring problem requiring Equipment replacement, and Contractor shall provide an equivalent replacement machine no later than three days after receipt of City's notification. If replacement takes longer than three business days, Contractor shall provide a credit to City equal to 1/30 of the monthly lease or rental fee for that piece of Equipment for each 24 hours that the Equipment was not in service. Response time shall not include the period that is not considered the City's normal working hours or the period of time in which the service technician takes to repair the Equipment. Each service call shall be documented by the Contractor in the form of a service call report, a copy of which shall be left with the using department. This service call report shall, at a minimum, indicate the date and time of the service and a description of the needed repair. The response times listed in this section are minimum requirements. If the Contractor's Proposal contains response times and/or benefits that exceed these minimum requirements, the Contractor shall be bound by the terms of the Proposal. All replacement Equipment shall be required to be added to the lease documents and reported to the Office of Contract Administration.
- E. Support and Technical Staff Changes.** Contractor shall provide ten (10) working days' advance notification to all affected end user City departments upon any proposed change to a support or technical staff serving this Agreement. Contact information for the new contact, including name, email address, and phone number shall be provided at time of notification.
- F. Uptime Reports.** On a quarterly basis, Contractor shall provide the City a machine Uptime report, which shall indicate the using department, model number, serial number, and description of each machine at that location, the install date of each machine, total number of service calls for each machine, the response time for each machine on a service call, the total downtime and the total percent uptime of each installed machine. Contractor shall keep Equipment in working order 98% of the available work time. Failure by Contractor to maintain a 98% Uptime standard will be grounds for requiring the Contractor to replace the Equipment at Contractor's expense with a like or better unit and provide a credit to City of 1/30 of the monthly lease or rental fee for that piece of Equipment for each 24 hours that the Equipment was not in service. The 98% standard listed in this section is a minimum requirement.

2.6. Services

- A. **Services Contractor Agrees to Perform.** Contractor agrees to perform the Services stated in the Equipment Schedule. Officers and employees of the City are not authorized to request, and the City is not required to reimburse the Contractor for, Services beyond the Services listed in the Purchase Order and corresponding documents, unless they are modified as provided in this Agreement.
- B. **Qualified Personnel.** Contractor shall utilize only competent personnel under the supervision of, and in the employment of, Contractor (or Contractor's authorized subcontractors) to perform the Services. Contractor will comply with City's reasonable requests regarding assignment and/or removal of personnel, but all personnel, including those assigned at City's request, must be supervised by Contractor. Contractor shall commit adequate resources to allow timely completion within the project schedule specified in this Agreement.
- C. **Subcontracting.** Contractor may subcontract portions of the Services only upon prior written approval of City. Contractor is responsible for its subcontractors throughout the course of the work required to perform the Services. All Subcontracts must incorporate the terms of this Agreement, unless inapplicable. Neither Party shall, on the basis of this Agreement, contract on behalf of, or in the name of, the other Party. Any agreement made in violation of this provision shall be null and void.
- D. **Assignment.** The Services to be performed by Contractor are personal in character. Neither this Agreement, nor any duties or obligations hereunder, may be directly or indirectly assigned, novated, hypothecated, transferred, or delegated by Contractor, or, where the Contractor is a joint venture, a joint venture partner, (collectively referred to as an "Assignment") unless first approved by City by written instrument executed and approved in the same manner as this Agreement in accordance with the Administrative Code. The City's approval of any such Assignment is subject to the Contractor demonstrating to City's reasonable satisfaction that the proposed transferee is: (i) reputable and capable, financially and otherwise, of performing each of Contractor's obligations under this Agreement and any other documents to be assigned, (ii) not forbidden by applicable law from transacting business or entering into contracts with City; and (iii) subject to the jurisdiction of the courts of the State of California. A change of ownership or control of Contractor or a sale or transfer of substantially all of the assets of Contractor shall be deemed an Assignment for purposes of this Agreement. Contractor shall immediately notify City about any Assignment. Any purported Assignment made in violation of this provision shall be null and void.
- E. **Warranty.** Contractor warrants to City that the Services will be performed with the degree of skill and care that is required by current, good and sound professional procedures and practices, and in conformance with generally accepted professional standards prevailing at the time the Services are performed so as to ensure that all Services performed are correct and appropriate for the purposes contemplated in this Agreement.

2.7. Reporting, Quarterly and Ad Hoc

- A. **Quarterly Reporting.** Contractor will be required to provide standardized quarterly reports detailing the performance of each lease, rental unit or unit under

maintenance identified by serial number. The quarterly report shall include the following information:

1. Department – City department that has leased the unit.
 2. Location – City department physical location where the unit resides.
 3. Model Number – Model number of the leased unit.
 4. Serial Number – Unique identifier of the leased unit.
 5. ENERGY STAR Unique ID – Unique seven-digit number assigned by EPA to a model or set of models with unique performance characteristics.
 6. Lease Term – Beginning date and end date of the leased unit.
 7. Department Contact – Name, email, and phone number of City employee point of contact for leased unit.
 8. Contractor Contact – Name, email, and phone number of Contractor's employee responsible for any issue on leased unit.
 9. Lease Amount – Total monthly lease payment for the leased unit without taxes.
 10. Cost per Page (BW) – Cost per page for each black and white printed page.
 11. Cost per Page (Color) – Cost per page for each color printed page.
 12. Meter Reading (BW) – Meter count for the current reporting period for black and white pages.
 13. Meter Reading (Color) – Meter count for the current reporting period for color pages.
 14. Total Monthly Service Calls – Number of service calls per month for report period.
 15. Date of Service Call – Date for each service call for report period.
 16. Type of Service Call – Reason for each service call for report period.
 17. Total Downtime Hours – Total number of hours leased unit was unavailable for use due to maintenance needs for report period.
 18. Uptime – Percent of time machine was available for use for report period.
 19. Monthly Duty Cycle – Maximum monthly volume the leased unit was assessed at.
 20. Recommended Average Monthly Volume – Expected regular monthly volume the leased unit was assessed at.
- B. **Ad Hoc.** Contractor shall provide on-line reporting functionality that includes the ability for each individual user department to run a variety of ad hoc tracking, usage, performance, and maintenance/Uptime reports for leased, rented, and/or purchased MFD unit by that individual user department. Available data fields shall include no less than those fields provided in the above section, "Quarterly Reporting."

2.8. **No Exclusivity.** Nothing contained in this Agreement shall be deemed to grant Contractor an exclusive right during the term of this Agreement to supply City with any Equipment or any minimum volume of Equipment. City reserves the right, at its sole discretion, to lease, rent or purchase similar or different Equipment from any other supplier or contractor that may be used contemporaneously with any item of Equipment provided hereunder.

ARTICLE 3

TERM

3.1. **Term of this Master Agreement.** The term of this Agreement shall be from April 1, 2024 to December 15, 2025. In addition the City, at its sole discretion, shall have the option to extend the term of this Agreement for an additional five years up until December 15, 2030 so long as the Cooperative Agreement between Contractor and the University of California Off of the President is also extended.

3.2. **Term for Each Equipment Lease or Rental.** Subject to Section 4.4 (“Certification of Controller”), the term of each Equipment Lease or Rental shall commence with respect to such Equipment when the Contractor has installed the Equipment, the Equipment has successfully run all diagnostic routines and production checks, and made the Equipment available for use by the City. Such term shall end at 11:59 P.M. San Francisco time on the Expiration Date certified in the applicable Equipment Lease or Rental.

3.3. **Duration of Individual Equipment Leases.**

- A. Individual Equipment Leases shall have an initial term of 3, 4 or 5 years.
- B. Extensions to the initial term are allowed but no Individual Equipment Lease, including any authorized extensions, shall exceed 5 years. In no case shall the combination of the terms of this Master Agreement, any Individual Equipment Lease, or any extension or renewal exceed ten years. Board of Supervisors approval is required for contracts in excess of ten years.
- C. City may, at least thirty (30) calendar days prior to the end of the initial term or renewal term, give Contractor written notice of its election to renew an Individual Equipment Lease. At the conclusion of an Individual Equipment Lease, the City may renew the in-place Equipment as follows and as mutually agreed to with the Contractor:
 1. Upon lease expiration, the City has the option to extend an Individual Equipment Lease. Upon notice from City, Contractor shall provide a quote for lease extension and City shall issue a revised Purchase Order. Any optional features in effect during the original lease shall be included at no additional monthly charge.
- D. If City fails to exercise its option to renew as herein provided, Contractor shall, subject to Section 3.5, be free to lease or sell the Equipment on or after the end of the initial term or current renewal term.
 1. No Automatic Renewal. Notwithstanding anything to the contrary contained in this Agreement (including, without limitation, any terms and conditions of Lessor attached to a Purchase Order): (a) in no event shall the term of a Lease be longer than the initial term expressly stated in the Lease; (b) any automatic renewal or extension (whether or not conditioned upon any notice or absence thereof from either party) or any similar “evergreen” provision shall be deemed null and void ab initio; and (c) the term of the Lease shall not be extended or renewed except by written agreement in the form of a revised Equipment Schedule and Purchase Order duly authorized, executed and delivered by City. In the event of any inconsistency within the Lease relating to the duration of the initial term hereof, the shorter initial term shall govern. If no initial term is stated in the Lease, then the term shall be one year from the date on which the term commences.

3.4. **Duration of Individual Equipment Rental.** Individual Equipment Rentals shall have a term not to exceed a total of 12 months. No Individual Rental Agreement may extend more than eleven (11) months beyond the term of the Master Agreement.

3.5. The period beginning with the effective date of the Master Agreement and ending on expiration date of the last expiring Individual Equipment Lease(s) and/or Individual Equipment Rental(s) shall not exceed ten years, unless the City's Board of Supervisors specifically approves a longer term as to the Master Agreement or any individual Equipment Lease. This Agreement shall be incorporated in all Equipment Leases and Rentals, and its terms remain in effect as to those individual Equipment Leases or Rentals until each such individual agreement has expired or been terminated.

3.6. **Purchase Option.** City shall have the option to purchase all or any portion of the Equipment on the last day of the initial term or current renewal term of an Individual Equipment Lease or Rental Agreement for a purchase price equal to the Fair Market Value thereof as of the date of purchase. Such option shall be exercised by written notice to Contractor at least forty-five (45) calendar days prior to the last day of the initial term or current renewal term. Fair Market Value of the Equipment shall be determined by mutual agreement of Contractor and City within fifteen (15) calendar days after receipt by Contractor of the notice from City. Upon the purchase of any item of Equipment pursuant to this Section 3.6, all of Contractor's right, title and interest in and to such Equipment, and any improvements or additions to such Equipment, shall be automatically transferred directly to City, free and clear of all liens or other encumbrances created by or through Contractor and all interests of Contractor. Contractor shall execute and deliver, upon the request of City, such bills of sale and any other documents, certificates or statements reasonably necessary in connection with such transfer. If City fails to exercise its option under this Article 3, the Contractor shall, subject to Section 3.5, be free to sell or lease the Equipment on or after the end of the initial term or the current renewal term.

3.7. **Termination for Convenience – Master Agreement.** City shall have the option, in its sole discretion, to terminate the Master Agreement, at any time during the term hereof, for convenience and without cause. City shall exercise this option by giving Contractor 30 days' prior written notice of termination. The notice shall specify the date on which termination shall become effective. For purposes of clarification, the Parties agree that this Section 3.7 applies solely to the Master Agreement and does not apply to the Parties' rights and obligations under Individual Equipment Lease or Rental Agreements entered into under the Master Agreement (which are addressed in Section 3.8, below).

3.8. **Termination for Convenience – Individual Equipment Lease.** City may terminate all or any Individual Equipment Lease(s) for City's convenience and without cause at any time by giving Contractor thirty days written notice of such termination. In the event the City decides to terminate all or part of any Individual Equipment Lease for convenience the following payment formula shall apply: City shall pay the remaining balance due on the Lease Term less any unearned charges, including but not limited to interest, and/or maintenance. Within 10 days after City makes this payment Contractor shall remove the terminated Equipment.

3.9. **Termination for Convenience – Individual Equipment Rental.** City may terminate all or any Individual Equipment Rental Agreement(s) for City's convenience and without cause at any time by giving Contractor thirty days written notice of such termination without incurring a Termination Fee or any other fee.

ARTICLE 4

PAYMENTS

4.1. **Amount.** For Individual Leases and Rentals, City shall pay Contractor the amount identified in the accepted Equipment Schedule for that Individual Lease and Rental, which shall be based on the rates set forth in Appendix A (the “Pricing and Equipment Offerings” for Equipment) . All pricing within an Individual Lease or Rental shall be firm for the initial term of the Lease or Rental. Pricing during option periods, if any, shall be negotiated. Leases and Rentals shall be fixed at a monthly amount and/or a cost per copy charge for the term of the lease or rental, plus any Equipment options or upgrades. The lease or rental price shall include, but not be limited to, preorder assistance with a needs assessment and analysis for departments, recommendations, Equipment, all maintenance (including drum replacement), service, supplies (paper and staples excluded), on-going analysis of office Equipment environments, reports, implementation of fleet management, installation, training and delivery. Any renewals or extensions shall be charged as set forth in Article 3. Each Payment shall be paid on the Payment Date specified in the Equipment Lease or Rental. Payments shall include the cost per month of the copier and features and delivery. If any Equipment Lease or Rental should expire or terminate before the end of any period covered by the applicable Payment, such Payment shall be prorated on a per diem basis based on the actual number of calendar days falling within such period.

4.2. Contractor shall notify City (OCA) whenever it makes a change to their catalog offerings under this contract. A change shall mean a price increase, price decrease, item removal, item addition, and item substitution. These notices shall be sent to the following email address no less than 30 days before the change is to take effect: oca@sfgov.org

4.3. **Payment Dates; Statements.** Unless City notifies the Contractor that a dispute exists, Payment shall be made within 30 calendar days, measured from (1) the delivery of Goods or (2) the date of receipt of the invoice, whichever is later. Payment is deemed to be made on the date on which City has issued a check to Contractor or, if Contractor has agreed to electronic payment, the date on which City has posted electronic payment to Contractor. Additionally, the City may request and the Contractor shall provide for monthly, quarterly or combined billing and/or electronic billing for City departments with Equipment from Contractor.

4.4. **Certification of Funds; Budget and Fiscal Provisions; Termination in the Event of Non-Appropriation.** This Agreement is subject to the budget and fiscal provisions of the City’s Charter. Charges will accrue only after prior written authorization certified by the Controller, and the amount of City’s obligation hereunder shall not at any time exceed the amount certified for the purpose and period stated in such advance authorization. This Agreement will terminate without penalty, liability or expense of any kind to City at the end of any fiscal year if funds are not appropriated for the next succeeding fiscal year. If funds are appropriated for a portion of the fiscal year, this Agreement will terminate, without penalty, liability or expense of any kind at the end of the term for which funds are appropriated. City has no obligation to make appropriations for this Agreement in lieu of appropriations for new or other agreements. City budget decisions are subject to the discretion of the Mayor and the Board of Supervisors. Contractor’s assumption of risk of possible non-appropriation is part of the consideration for this Agreement.

4.5. **Superseding of Conflicting Provisions.** IN THE EVENT OF ANY CONFLICT BETWEEN SECTION 4.3 OR 4.4., AND ANY OTHER PROVISION OF THIS AGREEMENT, ANY INDIVIDUAL EQUIPMENT LEASE OR RENTAL AGREEMENT OR

ANY OTHER DOCUMENT OR COMMUNICATION RELATING TO THIS AGREEMENT, , THE TERMS OF SECTIONS 4.3 AND 4.4 SHALL GOVERN.

4.6. **Payments Not a Debt.** City shall pay the Payments required under this Agreement exclusively from legally available funds. City intends, and Contractor understands, that the obligations of City to make any and all Payments and other additional payments shall constitute a current expense of City and shall not in any way be construed to be a debt of City in contravention of any applicable constitutional or statutory limitations or requirements concerning the creation of indebtedness by City, nor shall any terms or conditions contained herein constitute a pledge of the general tax revenues, funds or monies of City.

4.7. **Maximum Compensation.** In no event shall the total compensation for all Individual Equipment Leases and Rentals entered into under this Agreement exceed \$9,000,000.00 (Nine million dollars).

4.8. **Pricing.** Contract pricing for each Equipment model under this Agreement is set forth in Appendix A (the "Pricing and Equipment Offerings"), which is hereby incorporated into this Agreement. If Contractor replaces listed models with new models during the term of the Agreement, or change the Pricing and Equipment Offerings in any manner, Contractor shall promptly notify City Equipment pricing shall include costs for delivery, installation, removal, maintenance, and training. Equipment pricing shall be fixed for the initial term of a lease. Any substitutions of new models for an existing lease must be approved by the City and priced at the original model price. If the new model will offer significantly different functionality, except in the case of a change that results in an existing optional feature becoming a standard feature, the Parties shall negotiate appropriate price adjustments upward or downward. During the term of this Agreement, including any extensions thereof, Contractor represents that it will use best efforts to ensure that the prices set forth in Appendix A (as it may be amended from time to time) do not exceed the pricing that it offers to other customers of similar size, volume and service.

4.9. **Getting paid for goods and/or services from the City.**

- A. The City and County of San Francisco utilizes the Paymode-X® service offered by Bank of America Merrill Lynch to pay City contractors. Contractor must sign up to receive electronic payments to be paid under this Agreement. To sign up for electronic payments, visit http://portal.paymode.com/city_countyofsanfrancisco.
- B. At the option of the City, Contractor may be required to submit invoices directly in the City's financial and procurement system (PeopleSoft) via eSettlement. Refer to <https://sfcitypartner.sfgov.org/pages/training.aspx> for more information on eSettlement. For access to PeopleSoft eSettlement, submit a request through sfemployeeportalsupport@sfgov.org.

ARTICLE 5

EQUIPMENT

5.1. **Title.** Subject to Section 3.6, title to the Equipment shall at all times be retained by Contractor. City shall not have any right, title or interest in the Equipment except the right to quiet enjoyment as expressly set forth in Section 5.11 while under lease or rental. If requested by Contractor, City shall affix and maintain, at Contractor's expense, in a prominent

position on each unit of Equipment, plates, tags or identifying labels indicating Contractor's ownership of the Equipment. If, however, the City exercises its option to purchase any of the Equipment as specified in Section 3.6, Contractor shall transfer title to such Equipment to the City.

5.2. **Liens.** City shall keep the Equipment and all parts thereof free from any and all Liens. Should a Lien attach to any Equipment, Contractor shall have the right to take any necessary steps to defend against any and all actions or proceedings questioning or threatening the validity of Contractor's interest in the Equipment by providing the City thirty (30) days written notice to comply therewith; provided, however, that, in defending against any such actions or proceedings, Contractor shall not be deemed to have waived or released City from liability of or on account of any of its covenants contained herein, or from its liability hereunder to defend the validity hereof and to perform such covenants.

5.3. **Personal Property.** During the term of this Agreement, the Equipment shall remain personal property and shall not be deemed to be affixed to or a part of real property on which the Equipment may be situated, notwithstanding that the Equipment or any part thereof may be or hereafter becomes in any manner physically affixed or attached to real property or any building thereon.

5.4. **Relocation.** Upon reasonable written notice to Contractor, City may relocate all or any unit of the leased or rented Equipment to any location or locations that the City requests, at City's sole discretion and cost. City shall be responsible for any loss or damage to Equipment caused by relocation, unless the relocation services are provided by the Contractor. Should City request Contractor to provide relocation services, Contractor shall provide a separate price quote for any Equipment relocation prior to performing the actual service. All Equipment relocations must be arranged and/or approved in advance by Contractor (which approval shall not be unreasonably withheld) unless the relocation is associated with City's exercise of its Equipment purchase option and City receives title to the Equipment to be moved. While the Equipment is being relocated, the City remains responsible for all lease or rental payments associated with the unit, if any.

5.5. **Presentation and Demonstration of Equipment.**

- A. Contractor shall, upon request, provide the City a complete catalog of products and services offered to the City in an electronic format that, at a minimum, displays model and brief description of the model, optional accessories for that model, average monthly volume, cost per copy, if any, and if applicable, excess per copy charge.
- B. The City may request at any time, a demonstration of any copiers prior to the ordering of the Equipment. Demonstration units requested shall be at no cost to the City and must be offered for a maximum of 30 calendar days. In addition, there shall be no delivery and removal cost to the City. The City shall sign the Contractor's form relieving the City from any liabilities for this period of time.

5.6. **Alterations, Additions and Attachments.**

- A. Contractor, at its own expense, shall make such alterations, additions or attachments to the Equipment as may be required from time to time to comply with the requirements of the law as soon as practicable after any such

requirements. Unless City purchases the Equipment pursuant to Section 3.6, Contractor shall retain title to all parts incorporated into the Equipment pursuant to this Section 5.6 (a) except as set forth below.

- B. With Contractor's prior written consent, which shall not be unreasonably withheld, City may, at its own expense, from time to time, make such alterations, additions or attachments to the Equipment as City deems desirable in the proper conduct of its business, including, without limitation removal of parts which City deems obsolete or no longer suitable or appropriate for use on the Equipment; provided, however, that no such alteration, addition or attachment shall change the nature or use of the Equipment from that for which it was originally designed, impair the operation of the Equipment or decrease the then-current value, estimated residual value, remaining useful life or utility of the Equipment as determined immediately prior to the alteration, addition or attachment. Any parts to be incorporated in the Equipment as a result of any such alterations, additions or attachment by City must be in addition to, and not in replacement of or substitution for, any parts originally included in the Equipment or required to be incorporated in the Equipment pursuant to the terms of Section 5.6 (a) or Section 6. City shall retain title to all such parts and shall remove such parts at the end of the term of the applicable Equipment Schedule.

5.7 Environmental Requirements. Contractor should comply with the requirements of the San Francisco Environmental Code Precautionary Principle Policy. Regardless of what is offered on Contractor's catalog, Contractor shall only provide equipment that meets the requirements of this Section 5.7. Providing Equipment which does not meet any or all of the Environmental performance requirements specified in this Section 5.7 shall be a breach of this Agreement and cause for cancellation of a commitment made for Equipment and will be grounds for the cancellation of the Agreement at no cost to the City.

A. EPEAT Gold Registered Products

1. All products provided to City departments throughout the term of this Agreement shall be registered as EPEAT-Gold compliant or equivalent.
2. Contractor shall immediately replace any Equipment found installed which does not meet these standards at no cost to City and shall either immediately replace the noncomplying Equipment with complying Equipment or refund all lease or rental payments attributable to the nonconforming Equipment to City.

- B. **Duplex Operation Enabled and set as Default.** Contractor provides MFD Equipment that is capable of operating in duplex mode. Contractor shall set duplex (double-sided printing) as default mode of operation for all MFD Equipment provided to the City during the life of this Agreement.

- C. **Toner Cartridge and Toner Bottle Recycling Program.** All toner cartridges and bottles provided by Contractor under this Agreement shall be 100% recyclable in San Francisco's existing curbside recycling programs or be recycled through the Contractor's own cartridge/bottle take back and recycling program which shall be provided at no additional cost to City. On the day of installation of any Equipment, the Contractor shall provide written instructions to City department users on the process to recycle toner cartridges and bottles.

- D. **Ability to use 100% Post-Consumer Waste Recycled Paper.** Per the City's Environment Code, the City has a goal to maximize the use of recycled content.

All MFD Equipment and service contracts provided under this Agreement shall be compatible with 100% post-consumer waste (PCW) recycled content paper as well as multiple weights of paper at the time of installation. Providing Equipment that is unable to function reliably at an Uptime of 98% using 100% PCW and multiple paper weights shall be cause for cancellation of a commitment made for Equipment and will be grounds for cancellation of the Agreement.

5.8 **Return of Equipment.** Upon expiration or termination of the applicable Individual Equipment Lease or Rental Agreement, City shall return possession of the Equipment (except Equipment that has been purchased by City) to Contractor in the condition in which the Equipment is required to be maintained according to this Agreement, normal wear and tear excepted. City shall remove all parts attached to the Equipment, pursuant to Section 5.6. (unless Contractor otherwise agrees in writing) and shall repair any damage to the Equipment caused by such removal. At Contractor's sole expense, Contractor shall cause the Equipment to be removed and transported from the applicable City location. If Contractor fails to accept and remove the Equipment within fifteen (15) days after such termination or expiration, City shall have the right (but no obligation) to remove the Equipment and place it in any storage facility within the geographical boundaries of the City, at Contractor's sole expense. Contractor shall hold City free and harmless from any expense or damage of any kind associated or occasioned thereby or arising therefrom.

5.9 **Upgrades.**

- A. **Upgrade and Downgrade Replacements of Individual Leased or Rented Equipment.** City may, after an initial six months of any Individual Equipment Lease or Rental Agreement for any machine, choose to upgrade or downgrade to Equipment in a different Segment. In the event of an upgrade, the department will pay whatever City contract rate exists for the replacement machine for the remaining term of the original Agreement. In the event of a downgrade, the department shall pay the contract rate applicable to the replacement Equipment for the remaining term of the original Agreement.
- B. **Upgrades to In-Place Individual Equipment Leases.** City may choose to upgrade leased Equipment. If the upgrade of the Equipment is the addition of new features and/or accessories and does not require the replacement of the existing unit, the City shall pay an increased City contract rate reflecting the added accessories to the existing Equipment for the remaining term of that Individual Equipment Lease. The calculation for the added features and/or accessories would be determined by calculating a payment that is coterminous with the remaining months on the existing lease. Pricing for upgrades of existing technology or new technology not set forth in Appendix A, "Pricing and Equipment Offerings," shall be negotiated on a case by case basis.

5.10 **High Speed Equipment.** The City intends to limit the number of high-speed units to applications requiring that level of output. For the purposes of this section, high speed shall mean Equipment capable of producing copies at a rate greater than seventy-five (75) copies per minute. These machines may be installed only upon express prior approval of the Office of Contract Administration. Any Equipment found installed without such prior approval shall be returned to Contractor at no cost to City and all lease payments shall be refunded.

5.11 **Quiet Enjoyment.** Provided the City is not in default of this Agreement or any Individual Equipment Lease or Rental Agreement, Contractor shall guarantee and shall not disturb the City's quiet use and enjoyment of the Equipment during the term of this Agreement and each applicable Equipment Lease or Rental Agreement.

5.12 **Inspection by Contractor.** With at least five (5) business days prior notice, Contractor shall have the right, during normal business hours (9:00 AM to 5:00 PM Pacific Time), subject to applicable law, to enter upon the premises where the Equipment is located to inspect or to observe use of the Equipment.

ARTICLE 6

AUDITS; NOTICE OF CHANGES PENALTIES FOR FALSE CLAIMS

6.1. **Inspection and Audit.** Contractor shall make available to City, its employees and authorized representatives, during regular business hours, all files, records, books, invoices, documents and other data relating to this Agreement or the Equipment. Contractor shall permit City, its employees and authorized representatives to inspect, audit, examine and make excerpts and transcripts from any of the foregoing. To the extent any of the foregoing are not located within ten (10) miles of the geographic boundaries of City, Contractor shall make them available, within forty-eight (48) hours after any request by City within such physical boundaries or within ten (10) miles thereof. Contractor shall maintain such data and records in an accessible location and condition for a period of not less than five years after final payment under this Agreement or until final audit has been resolved, whichever is later.

6.2. **Notification of Changes in Circumstances.** Contractor shall notify City immediately of any change of circumstances that would cause any of the representations and warranties contained in Article 8 to be false or misleading at any time during the term of this Agreement.

6.3. **Submitting False Claims; Monetary Penalties.** The full text of San Francisco Administrative Code Chapter 21, Section 21.35, including the enforcement and penalty provisions, is incorporated into this Agreement. Pursuant to San Francisco Administrative Code §21.35, any contractor or subcontractor who submits a false claim shall be liable to the City for the statutory penalties set forth in that section. A contractor or subcontractor will be deemed to have submitted a false claim to the City if the contractor or subcontractor: (a) knowingly presents or causes to be presented to an officer or employee of the City a false claim or request for payment or approval; (b) knowingly makes, uses, or causes to be made or used a false record or statement to get a false claim paid or approved by the City; (c) conspires to defraud the City by getting a false claim allowed or paid by the City; (d) knowingly makes, uses, or causes to be made or used a false record or statement to conceal, avoid, or decrease an obligation to pay or transmit money or property to the City; or (e) is a beneficiary of an inadvertent submission of a false claim to the City, subsequently discovers the falsity of the claim, and fails to disclose the false claim to the City within a reasonable time after discovery of the false claim.

ARTICLE 7

TAXES

7.1. **Contractor to Pay All Taxes.** Except for any applicable California sales and use taxes, Contractor shall pay to the appropriate governmental authority, as and when due, any and all taxes, fees, assessments or other governmental charges, including possessory interest taxes levied upon or in connection with this Agreement, the Equipment or any of the activities contemplated by this Agreement.

7.2. **Use of City Real Property.** If at any time under this Agreement or the Services Agreement Contractor obtains any right to the possession, occupancy or use of City real property for private gain, the following provisions shall apply:

- A. Contractor, on behalf of itself and any subcontractors, successors and assigns, recognizes and understands that this Agreement may create a possessory interest subject to property taxation and Contractor, and any subcontractor, successor or assign, may be subject to the payment of such taxes.
- B. Contractor, on behalf of itself and any subcontractors, successors and assigns, further recognizes and understands that the creation, extension, renewal, or assignment of this Agreement may result in a “change in ownership” for purposes of real property taxes, and therefore may result in a revaluation of any possessory interest created hereunder. Contractor accordingly agrees on behalf of itself and its permitted successors and assigns to report on behalf of the City to the County Assessor the information required by Revenue and Taxation Code section 480.5, as amended from time to time, and any successor provision.
- C. Contractor, on behalf of itself and any permitted successors and assigns, recognizes and understands that other events also may cause a change or ownership of the possessory interest and result in the revaluation of the possessory interest. (see, e.g., Rev. & Tax Code section 64, as amended from time to time). Contractor accordingly agrees on behalf of itself and its permitted successors and assigns to report any change in ownership to the County Assessor, the State Board of Equalization or other public agency as required by law.
- D. Contractor shall provide such other information as may be requested by City to enable City to comply with any reporting requirements under applicable law with respect to possessory interests.

ARTICLE 8

REPRESENTATIONS AND WARRANTIES

Contractor represents and warrants each of the following as of the date of this Agreement and at all times throughout the term of this Agreement:

8.1. **Valid Existence; Licenses and Permits.** Contractor is a duly formed legal entity, validly existing and in good standing under the laws of the jurisdiction of its formation. Contractor is qualified to do business in the State of California and has obtained all necessary licenses, permits, approvals and authorizations necessary or proper in order to perform Contractor's obligations hereunder.

8.2. **Authorization; Enforceability.** Contractor has duly authorized by all necessary action the execution, delivery and performance of this Agreement. Contractor has duly executed and delivered this Agreement and this Agreement constitutes a legal, valid and binding obligation of Contractor, enforceable against Contractor in accordance with the terms hereof.

8.3. **No Misstatements.** No document furnished or to be furnished by Contractor to City in connection with this Agreement or any other document relating to any of the foregoing, contains or will contain any untrue statement of material fact or omits or will omit a material fact necessary to make the statements contained therein not misleading, under the circumstances under which any such statement shall have been made.

8.4. **No Conflict of Interest.** Contractor is familiar with the provisions of Section 15.103 of City's Charter, Article III, Chapter 2 of City's Campaign and Governmental Conduct Code and Section 87100 *et seq.* and Section 1090 *et seq.* of the California Government Code, and knows of no facts which constitute a violation of such provisions, and further agrees promptly to notify the City if it becomes aware of any such fact during the term of this Agreement.

8.5. **Vendor Warranties.** If Contractor is not a manufacturer, dealer or vendor of the Equipment, then Contractor hereby assigns to City during the term of this Agreement, and irrevocably appoints City its agent and attorney-in-fact during the term of this Agreement to assert from time to time, whatever claims and rights, including warranties of the Equipment, which Contractor may have against the manufacturer, dealer or vendor of the Equipment.

8.6. **Warranty – Merchantability and Fitness.** Contractor warrants that all Equipment furnished to the City under this Agreement are merchantable and fit for the particular purpose for which Contractor knows, or has reason to know City sought to procure them.

ARTICLE 9

INDEMNIFICATION AND GENERAL LIABILITY

9.1. **Indemnification.** Contractor shall indemnify, protect, defend and hold harmless the City and its officers, agents and employees (hereinafter referred to in this Article 9 as "City") from and against any and all Losses arising from, in connection with or caused by: (a) a material breach of this Agreement by Contractor; (b) a material breach of any representation or warranty of Contractor contained in this Agreement; (c) any personal injury caused, directly by any act or omission of Contractor or its employees, subcontractors or agents; (d) any property damage caused, directly by any act or omission of Contractor or its employees,

subcontractors or agents; (e) the use, misuse or failure of any equipment (other than the Equipment) or facility used by Contractor, or by any of its employees, subcontractors or agents, regardless of whether such equipment or facility is furnished, rented or loaned to Contractor by the City; (f) any tax, fee, assessment or other charge for which Contractor is responsible under Article 7; or (g) any infringement of patent rights, copyright, trade secret, or any other proprietary right or trademark, and all other intellectual property claims of any Person in consequence of the use by the City of any goods or services furnished to the City in connection with this Agreement. Notwithstanding the foregoing, Contractor shall have no obligation under the immediately preceding sentence with respect to any Loss that is caused by the active negligence or willful misconduct of the City and is not contributed to by any act or omission (including any failure to perform any duty imposed by law) by Contractor or its employees, subcontractors or agents. In addition, Contractor shall have no obligation to indemnify City for intellectual property infringement as described in subsection (g) above to the extent the claim of infringement is attributable to City's modification of software provided by Contractor (or imbedded in Contractor's goods), if any, where such modification was not previously approved by Contractor, or City's combination of Contractor's software with software other than software provided by Contractor, without Contractor's prior authorization.

9.2. **Duty to Defend; Notice of Loss.** Contractor acknowledges and agrees that its obligation to defend the City under Section 9.1: (a) is an immediate obligation, independent of its other obligations hereunder; (b) applies to any Loss which actually or potentially falls within the scope of Section 9.1, regardless of whether the allegations asserted in connection with such Loss are or may be groundless, false or fraudulent; and (c) arises at the time the Loss is tendered to Contractor by the City and continues at all times thereafter. The City shall give Contractor prompt notice of any Loss under Section 9.1 and Contractor shall have the right to defend, settle and compromise any such Loss, provided, however, that no delay on the part of City in notifying Contractor shall relieve Contractor from any obligation hereunder unless (and then solely to the extent) such failure materially impairs Contractor's ability to defend such Loss, (ii) subject to Contractor's obligation to reimburse City's reasonable costs of same, City agrees to assist Contractor in the defense of the Loss by providing information and witnesses, as needed to the extent there is no material conflict of interest, and (iii) Contractor has sole control over resolution of the Loss, however, that Contractor will not consent to the entry of any judgment or enter into any settlement with respect to the Loss without the prior written consent of City, which consent will not be unreasonably withheld, unless the judgment or proposed settlement involves only the payment of money damages by Contractor and does not impose any obligation upon City and Contractor obtains the full and complete release of City; City shall have the right to have any suit or proceeding monitored by counsel of City's choice and at its expense. If Contractor does not assume the defense of a Loss as required above, (i) City may defend against, and consent to the entry of any judgment or enter into any settlement with respect to the claim in any manner it reasonably may deem appropriate, and City need not consult with, or obtain any consent from, Contractor, and (ii) Contractor will remain responsible for any Losses City may suffer resulting from, arising out of, relating to, in the nature of, or caused by the claim to the fullest extent provided in this Section.

9.3. **LIMITATION ON LIABILITY OF CITY.** CITY'S OBLIGATIONS UNDER THIS AGREEMENT SHALL BE LIMITED TO THE PAYMENTS REQUIRED UNDER ARTICLE 4. NOTWITHSTANDING ANY OTHER PROVISION CONTAINED IN THIS AGREEMENT OR ANY OTHER DOCUMENT OR COMMUNICATION RELATING

TO THIS AGREEMENT, IN NO EVENT SHALL CITY BE LIABLE, REGARDLESS OF WHETHER ANY CLAIM IS BASED ON CONTRACT OR TORT, FOR ANY SPECIAL, CONSEQUENTIAL, INDIRECT OR INCIDENTAL DAMAGES, INCLUDING LOST PROFITS, ARISING OUT OF OR IN CONNECTION WITH THIS AGREEMENT OR ANY SERVICES OR GOODS FURNISHED IN CONNECTION WITH THIS AGREEMENT.

9.4. **LIMITATION ON LIABILITY OF CONTRACTOR.**

NOTWITHSTANDING ANY OTHER PROVISION OF THIS AGREEMENT, AND EXCEPT AS PROVIDED IN THIS SECTION 9.4, CONTRACTOR'S LIABILITY FOR ANY SPECIAL, CONSEQUENTIAL, INDIRECT OR INCIDENTAL DAMAGES OR FOR DAMAGES CAUSED BY CONTRACTOR'S NEGLIGENCE, ARISING OUT OF OR IN CONNECTION WITH THIS AGREEMENT OR THE SERVICES PERFORMED IN CONNECTION WITH THIS AGREEMENT SHALL NOT EXCEED NINE MILLION DOLLARS (\$9,000,000). CONTRACTOR'S LIABILITY LIMIT SET FORTH HEREIN SHALL NOT APPLY TO (1) CONTRACTOR'S INDEMNIFICATION OBLIGATIONS UNDER SECTION 9.1 OF THIS AGREEMENT, INCLUDING BUT NOT LIMITED TO, CONTRACTOR'S OBLIGATION TO INDEMNIFY AND DEFEND CITY PURSUANT TO THE INFRINGEMENT INDEMNIFICATION OBLIGATIONS EXPRESSED THEREIN, AND (2) DAMAGES CAUSED BY CONTRACTOR'S GROSS NEGLIGENCE OR INTENTIONAL OR WILLFUL MISCONDUCT, (3) LIMIT CLAIMS OR GENERAL DAMAGES THAT FALL WITHIN THE REQUIRED INSURANCE COVERAGES SET FORTH IN ARTICLE 10 OF THIS AGREEMENT, (4) STATUTORY DAMAGES SPECIFIED IN THIS AGREEMENT, AND (5) WRONGFUL DEATH CAUSED BY CONTRACTOR.

ARTICLE 10

INSURANCE

10.1. **Insurance.** Without in any way limiting Contractor's liability pursuant to the "Indemnification" section of this Agreement, Contractor must maintain in force, during the full term of the Agreement and until the expiration of the last expiring Individual Equipment Lease or Rental, insurance in the following amounts and coverages:

- A. Workers' Compensation, in statutory amounts, with Employers' Liability Limits not less than \$1,000,000 each accident, injury, or illness; and
- B. Commercial General Liability Insurance with limits not less than \$1,000,000 each occurrence and \$2,000,000 general aggregate for Bodily Injury and Property Damage, including Contractual Liability, Personal Injury, Products and Completed Operations; and
- C. Commercial Automobile Liability Insurance with limits not less than \$1,000,000 each occurrence Combined Single Limit for Bodily Injury and Property Damage, including Owned, Non-Owned and Hired auto coverage, as applicable; and
- D. Professional liability insurance, applicable to Contractor's profession, with limits not less than \$1,000,000 each claim with respect to negligent acts, errors or omissions in connection with the Services; and
- E. Contractor shall maintain in force during the full life of the Agreement Cyber and Privacy Insurance with limits of not less than \$10,000,000 per occurrence. Such insurance shall include coverage for liability arising from theft, dissemination,

and/or use of confidential information, including but not limited to, bank and credit card account information or personal information, such as name, address, social security numbers, protected health information or other personally identifying information, stored or transmitted in electronic form; and

- F. Property insurance on an all-risk form (excluding earthquake coverage) in an amount equal to the amount specified in the Supplemental Basic Information, which is one hundred percent (100%) of the replacement value of the Equipment. Such amount shall be adjusted annually upon renewal of the policy to ensure consistent full replacement value. Contractor shall be solely responsible for any deductibles under its insurance policy(s).

10.2. Commercial General Liability and Commercial Automobile Liability Insurance policies must be endorsed to provide:

- A. Include as Additional Insured the City and County of San Francisco, its Officers, Agents, and Employees only for claims arising out of the acts or omissions of Contractor in the performance of the services under the contract; such requirement may be met with production of blanket endorsements.
- B. That such policies are primary insurance to any other insurance available to the Additional Insureds, with respect to any claims arising out of this Agreement, and that insurance applies separately to each insured against whom claim is made or suit is brought.

10.3. All policies shall be endorsed to provide thirty (30) days' advance written notice to the City of cancellation for any reason, intended non-renewal, or reduction in coverages. Notices shall be sent to the City address set forth in Article 16, entitled "Notices and Other Communications."

10.4. Should any of the required insurance be provided under a claims-made form, Contractor shall maintain such coverage continuously throughout the term of this Agreement and, without lapse, for a period of three years beyond the expiration of this Agreement, to the effect that, should occurrences during the contract term give rise to claims made after expiration of the Agreement, such claims shall be covered by such claims-made policies.

10.5. Should any of the required insurance be provided under a form of coverage that includes a general annual aggregate limit or provides that claims investigation or legal defense costs be included in such general annual aggregate limit, such general annual aggregate limit shall be double the occurrence or claims limits specified above.

10.6. Should any required insurance lapse during the term of this Agreement, requests for payments originating after such lapse shall not be processed until the City receives satisfactory evidence of reinstated coverage as required by this Agreement, effective as of the lapse date. If insurance is not reinstated, the City may, at its sole option, terminate this Agreement effective on the date of such lapse of insurance.

10.7. Before commencing any Services, Contractor shall furnish to City certificates of insurance and additional insured policy endorsements with insurers with ratings comparable to A-, VIII or higher, that are authorized to do business in the State of California,

and that are satisfactory to City, in form evidencing all coverages set forth above. Approval of the insurance by City shall not relieve or decrease Contractor's liability hereunder.

10.8. The Workers' Compensation policy(ies) shall be endorsed with a waiver of subrogation in favor of the City for all work performed by the Contractor, its employees, agents and subcontractors.

10.9. If Contractor will use any subcontractor(s) to provide Services, Contractor shall require the subcontractor(s) to provide all necessary insurance and to include the City and County of San Francisco, its officers, agents and employees and the Contractor as additional insureds.

10.10. Equipment Title, Risk of Loss. The City shall have no right, title, or interest in Leased or Rental.

ARTICLE 11

DAMAGE, DESTRUCTION AND CONDEMNATION

11.1. **Equipment Title.** The City shall have no right, title, or interest in Leased or Rental Equipment except the use and maintenance rights as provided herein or to any additions, repairs, replacements or modifications thereto. Title to the Equipment shall remain with Contractor. City agrees to keep the Equipment free and clear of all liens and claims.

11.2. **Liability for Damage to Equipment.** It is understood and agreed that the City is responsible for loss of or damage to any Contractor-owned Equipment involved, only if caused by the negligent or wrongful actions of City's officers, agents and employees.

ARTICLE 12

EVENTS OF DEFAULT BY CITY; REMEDIES

12.1. **Events of Default.** The occurrence of any one or more of the following events shall constitute an "Event of Default" by City under this Agreement:

- A. **Failure to Pay.** City fails to make any Payment when due and payable, and such failure continues for more than fifteen (15) Business Days after notice and opportunity to cure thereof from Contractor; provided, however, that no Event of Default shall occur if such failure to pay was due to City's failing to appropriate sufficient funds to make the required Payment.
- B. **Failure to Pay Other Charges.** City fails to make any other payment required under this Agreement when due and payable, and such failure continues for more than forty-five (45) days after notice and opportunity to cure thereof from Contractor; provided, however, that no Event of Default shall occur if such failure to pay was due to City failing to appropriate sufficient funds to make the required payment.
- C. **Nonmonetary Breach.** City fails to keep, observe or perform any material term, covenant or condition (other than as specifically enumerated in Subsections

12.1(a) and 12.1(b)) contained in this Agreement to be kept or performed by City and such failure shall have continued for more than sixty (60) days after City receives written notice thereof from Contractor.

- D. **Voluntary Insolvency.** City (i) is generally not paying its debts as they become due, (ii) files, or consents by answer or otherwise to the filing against it of, a petition for relief or reorganization or arrangement or any other petition in bankruptcy or for liquidation or to take advantage of any bankruptcy, insolvency or other debtors' relief law of any jurisdiction, (iii) makes an assignment for the benefit of its creditors, (iv) consents to the appointment of a custodian, receiver, trustee or other officer with similar powers of City or of any substantial part of City's property or (v) takes action for the purpose of any of the foregoing.
- E. **Involuntary Insolvency.** Without consent by City, a court or government authority enters an order, and such order is not vacated within sixty (60) days, (i) appointing a custodian, receiver, trustee or other officer with similar powers with respect to Contractor or with respect to any substantial part of Contractor's property, (ii) constituting an order for relief or approving a petition for relief or reorganization or arrangement or any other petition in bankruptcy or for liquidation or to take advantage of any bankruptcy, insolvency or other debtors' relief law of any jurisdiction or (iii) ordering the dissolution, winding-up or liquidation of City.

12.2. **Remedies Upon Event of Default.** Upon and during the continuance of an Event of Default by City, Contractor may do any of the following, individually or in combination with any other remedy:

- A. Contractor may take whatever action at law or in equity may appear necessary or desirable to collect the Payments then due and thereafter to become due, or to enforce performance and observance of any obligation, agreement or covenant of City under this Agreement.
- B. Contractor may retake possession of the Equipment with respect to which there is an Event of Default by City, and sell or lease such Equipment, holding City liable for all Payments on such Equipment up to the effective date of repossession.

12.3. **Remedies Nonexclusive.** Each of the remedies provided for in this Article 12 may be exercised individually or in combination with any other remedy available hereunder or under applicable laws, rules and regulations, including the right to bring suit for damages. The remedies contained herein are in addition to all other remedies available to Contractor at law or in equity by statute or otherwise and the exercise of any such remedy shall not preclude or in any way be deemed to waive any other remedy.

ARTICLE 13

EVENTS OF DEFAULT BY CONTRACTOR; REMEDIES

13.1. **Events of Default.** The occurrence of any one or more of the following events shall constitute an “Event of Default” by Contractor under this Agreement:

- A. **False Statement.** Any statement, representation or warranty contained in this Agreement or in any other document submitted to City under this Agreement is found by City to be false or misleading.
- B. **Failure to Perform Other Covenants; Breach of Warranty.** Contractor fails to perform or breaches any warranty, agreement, provision or covenant of this Agreement to be performed or observed by Contractor as and when performance or observance is due and such failure or breach continues for a period of thirty (30) calendar days after the date on which such performance or observance is due.
- C. **Voluntary Insolvency.** Contractor (i) is generally not paying its debts as they become due, (ii) files, or consents by answer or otherwise to the filing against it of, a petition for relief or reorganization or arrangement or any other petition in bankruptcy or for liquidation or to take advantage of any bankruptcy, insolvency or other debtors’ relief law of any jurisdiction, (iii) makes an assignment for the benefit of its creditors, (iv) consents to the appointment of a custodian, receiver, trustee or other officer with similar powers of Contractor or of any substantial part of Contractor’s property or (v) takes action for the purpose of any of the foregoing.
- D. **Involuntary Insolvency.** Without consent by Contractor, a court or government authority enters an order, and such order is not vacated within fifteen (15) days, (i) appointing a custodian, receiver, trustee or other officer with similar powers with respect to Contractor or with respect to any substantial part of Contractor’s property, (ii) constituting an order for relief or approving a petition for relief or reorganization or arrangement or any other petition in bankruptcy or for liquidation or to take advantage of any bankruptcy, insolvency or other debtors’ relief law of any jurisdiction or (iii) ordering the dissolution, winding-up or liquidation of Contractor.

13.2. **Remedies Upon Event of Default.** Upon and during the continuance of an Event of Default by Contractor hereto, the City may do any of the following, individually or in combination with any other remedy:

- A. **Termination.** City may terminate this Agreement. Such termination shall not waive any rights or remedies of City hereunder. For purposes of clarification, no termination fee shall apply to termination upon event of Contractor Default by City under this Section 13.2.
- B. **Legal Action.** City may take whatever action at law or in equity necessary or desirable to enforce performance and observance of any obligation, agreement or covenant of Contractor under this Agreement.
- C. **Right to Cure.** The City shall have the right (but no obligation) to cure any Event of Default by the Contractor. All amounts expended by the City in effecting such cure shall be deemed Losses hereunder and shall accrue interest from the date of incidence at the maximum rate permitted by law.

13.3. **Remedies Nonexclusive.** Each of the remedies provided for in this Article 13 may be exercised individually or in combination with any other remedy available hereunder or under applicable laws, rules and regulations, including the right to bring suit for damages. The remedies contained herein are in addition to all other remedies available to City at law or in equity by statute or otherwise and the exercise of any such remedy shall not preclude or in any way be deemed to waive any other remedy.

ARTICLE 14

DISCLOSURE OF INFORMATION AND DOCUMENTS

14.1. **Proprietary or Confidential Information of City.** Contractor understands and acknowledges that, in the performance of this Agreement or in contemplation thereof, Contractor may have access to private or confidential information that may be owned or controlled by City and that such information may contain proprietary or confidential information, the disclosure of which to third parties may be damaging to City. Contractor agrees that all information disclosed by City to Contractor shall be held in confidence and used only in the performance of this Agreement. Contractor shall exercise the same standard of care to protect such information as a reasonably prudent business person would use to protect its own proprietary data.

14.2. **Sunshine Ordinance.** Contractor acknowledges and agrees that this Agreement is subject to Section 67.24(e) of the San Francisco Administrative Code, which provides that contracts, including this Agreement, Contractor's bids, responses to Requests for Proposals (RFPs) and all other records of communications between City and persons or entities seeking contracts, shall be open to inspection immediately after a contract has been awarded. Nothing in such Section 67.24(e) (as it exists on the date hereof) requires the disclosure of a private person's or organization's net worth or other proprietary financial data submitted for qualification for a contract or other benefit until and unless that person or organization is awarded the contract or benefit. All information provided by Contractor which is covered by such Section 67.24(e) (as it may be amended from time to time) will be made available to the public upon request.

14.3. **Independent Contractor; Payment of Employment Taxes and Other Expenses.**

- A. **Independent Contractor.** For the purposes of this Article 4, "Contractor" shall be deemed to include not only Contractor, but also any agent or employee of Contractor. Contractor acknowledges and agrees that at all times, Contractor or any agent or employee of Contractor shall be deemed at all times to be an independent contractor and is wholly responsible for the manner in which it performs the services and work requested by City under this Agreement. Contractor, its agents, and employees will not represent or hold themselves out to be employees of the City at any time. Contractor or any agent or employee of Contractor shall not have employee status with City, nor be entitled to participate in any plans, arrangements, or distributions by City pertaining to or in connection with any retirement, health or other benefits that City may offer its employees. Contractor or any agent or employee of Contractor is liable for the acts and omissions of itself, its employees and its agents. Contractor shall be responsible

for all obligations and payments, whether imposed by federal, state or local law, including, but not limited to, FICA, income tax withholdings, unemployment compensation, insurance, and other similar responsibilities related to Contractor's performing services and work, or any agent or employee of Contractor providing same. Nothing in this Agreement shall be construed as creating an employment or agency relationship between City and Contractor or any agent or employee of Contractor. Any terms in this Agreement referring to direction from City shall be construed as providing for direction as to policy and the result of Contractor's work only, and not as to the means by which such a result is obtained. City does not retain the right to control the means or the method by which Contractor performs work under this Agreement. Contractor agrees to maintain and make available to City, upon request and during regular business hours, accurate books and accounting records demonstrating Contractor's compliance with this section. Should City determine that Contractor, or any agent or employee of Contractor, is not performing in accordance with the requirements of this Agreement, City shall provide Contractor with written notice of such failure. Within five (5) business days of Contractor's receipt of such notice, and in accordance with Contractor policy and procedure, Contractor shall remedy the deficiency. Notwithstanding, if City believes that an action of Contractor, or any agent or employee of Contractor, warrants immediate remedial action by Contractor, City shall contact Contractor and provide Contractor in writing with the reason for requesting such immediate action.

- B. Payment of Employment Taxes and Other Expenses.** Should City, in its discretion, or a relevant taxing authority such as the Internal Revenue Service or the State Employment Development Division, or both, determine that Contractor is an employee for purposes of collection of any employment taxes, the amounts payable under this Agreement shall be reduced by amounts equal to both the employee and employer portions of the tax due (and offsetting any credits for amounts already paid by Contractor which can be applied against this liability). City shall then forward those amounts to the relevant taxing authority. Should a relevant taxing authority determine a liability for past services performed by Contractor for City, upon notification of such fact by City, Contractor shall promptly remit such amount due or arrange with City to have the amount due withheld from future payments to Contractor under this Agreement (again, offsetting any amounts already paid by Contractor which can be applied as a credit against such liability). A determination of employment status pursuant to the preceding two paragraphs shall be solely for the purposes of the particular tax in question, and for all other purposes of this Agreement, Contractor shall not be considered an employee of City. Notwithstanding the foregoing, Contractor agrees to indemnify and save harmless City and its officers, agents and employees from, and, if requested, shall defend them against any and all claims, losses, costs, damages, and expenses, including attorneys' fees, arising from this section.

ARTICLE 15

ASSIGNMENTS

15.1. **No Assignment.** Neither Contractor nor City shall, either directly or indirectly, assign, transfer, hypothecate, sublet or delegate all or any portion of this Agreement or any of its rights, duties or obligations hereunder without the prior written consent of the other Party, which shall not be unreasonably withheld. This Agreement shall not, nor shall any interest herein, be assignable as to the interest of Contractor involuntarily or by operation of law without the prior written consent of City. A change of ownership or control of Contractor or a sale or transfer of substantially all of the assets of Contractor shall be deemed an assignment for purposes of this Agreement.

15.2. **No Public or Private Offerings.** Without limiting the scope of Section 15.1, Contractor shall not effect a private or public offering of certificates of participation, municipal securities or other debt instruments representing fractionalized interest in this Agreement without first obtaining the written consent of City, as such consent shall be approved as to form by City Attorney. City shall have the right to require Contractor to satisfy any conditions City imposes before it consents to any offering of any such certificates, securities or instruments, including approval by City's Board of Supervisors.

15.3. **Agreement Made in Violation of this Article.** Any agreement made in violation of Section 15.1 or 15.2 shall confer no rights on any Person and shall automatically be null and void.

15.4. **Assignor Retains Responsibility.** No assignment or transfer pursuant to this Article 15 shall relieve the assigning Party of liability for the performance by any assignee or transferee of all of the covenants, terms and conditions contained in this Agreement.

ARTICLE 16

NOTICES AND OTHER COMMUNICATIONS

16.1. Notices to the Parties. Unless otherwise indicated in this Agreement, all written communications sent by the Parties may be by U.S. mail or e-mail, and shall be addressed as follows:

To City: Office of Contract Administration
1 Dr. Carlton B. Goodlett Place, Room 430
San Francisco, CA 94102
oca@sfgov.org

To Contractor:
Legal Notices:
Canon Solutions America, Inc.
One Canon Park
Melville, NY 11747
legal@csa.canon.com
Attn: CSA Legal Counsel
Other Notices:
CSA Customer Support
300 Commerce Square Blvd.
Burlington, NJ 08016
Email: customercare@csa.canon.com

Any notice of default must be sent by registered mail or other trackable overnight mail. Either Party may change the address to which notice is to be sent by giving written notice thereof to the other Party. If email notification is used, the sender must specify a receipt notice.

16.2. **Effective Date.** All communications that must be in writing pursuant to Section 16.1 shall become effective on the date of receipt. Such date of receipt shall be determined by: (a) if mailed, the return receipt, completed by the U.S. Postal Service; (b) if sent via hand delivery, a receipt executed by a duly authorized agent of the Party to whom the notice was sent; or (c) if sent via facsimile, the date of telephonic confirmation of receipt by a duly authorized agent of the Party to whom the notice was sent or, if such confirmation is not reasonably practicable, the date indicated in the facsimile machine transmission report of the Party giving such notice.

16.3. **Change of Address.** From time to time any Party hereto may designate a new address for purposes of this Article 16 by notice to the other Party.

ARTICLE 17

COMPLIANCE

17.1. **Local Business Enterprise and Non-Discrimination in Contracting Ordinance.** Contractor shall comply with all applicable provisions of Chapter 14B (“LBE Ordinance”). Contractor is subject to the enforcement and penalty provisions in Chapter 14B.

17.2. **Nondiscrimination Requirements**

- A. **Nondiscrimination in Contracts.** Contractor shall comply with the provisions of Chapters 12B and 12C of the San Francisco Administrative Code. Contractor shall incorporate by reference in all subcontracts the provisions of Sections 12B.2(a), 12B.2(c)-(k), and 12C.3 of the San Francisco Administrative Code and shall require all subcontractors to comply with such provisions. Contractor is subject to the enforcement and penalty provisions in Chapters 12B and 12C.
- B. **Nondiscrimination in the Provision of Employee Benefits.** San Francisco Administrative Code 12B.2. Contractor does not as of the date of this Agreement, and will not during the term of this Agreement, in any of its operations in San Francisco, on real property owned by San Francisco, or where work is being performed for the City elsewhere in the United States, discriminate in the provision of employee benefits between employees with domestic partners and employees with spouses and/or between the domestic partners and spouses of such employees, subject to the conditions set forth in San Francisco Administrative Code Section 12B.2.

17.3. **MacBride Principles--Northern Ireland**. Pursuant to San Francisco Administrative Code Section 12.F.5, City urges companies doing business in Northern Ireland to move towards resolving employment inequities, and encourages such companies to abide by the MacBride Principles. City urges San Francisco companies to do business with corporations that abide by the MacBride Principles.

17.4. **Tropical Hardwood and Virgin Redwood Ban**. Pursuant to San Francisco Administrative Code Section 12I.5(b), City urges all Contractors not to import, purchase, obtain, or use for any purpose, any tropical hardwood, tropical hardwood wood product, virgin redwood or virgin redwood wood product.

17.5. **Alcohol and Drug-Free Workplace**. City reserves the right to deny access to, or require Contractor to remove from, City facilities personnel of any Contractor or subcontractor who City has reasonable grounds to believe has engaged in alcohol abuse or illegal drug activity which in any way impairs City’s ability to maintain safe work facilities or to protect the health and well-being of City employees and the general public. City shall have the right of final approval for the entry or re-entry of any such person previously denied access to, or removed from, City facilities. Illegal drug activity means possessing, furnishing, selling, offering, purchasing, using or being under the influence of illegal drugs or other controlled substances for which the individual lacks a valid prescription. Alcohol abuse means possessing, furnishing, selling, offering, or using alcoholic beverages, or being under the influence of alcohol.

17.6. Omitted by agreement of Parties. (**Resource Conservation**).

17.7. **First Source Hiring Program**

A. Contractor must comply with all of the provisions of the First Source Hiring Program, Chapter 83 of the San Francisco Administrative Code, that apply to this Agreement, and Contractor is subject to the enforcement and penalty provisions in Chapter 83.

17.8. **Compliance with Laws.** Without limiting the scope of any of the preceding sections of this Article 17, Contractor shall keep itself fully informed of City's Charter, codes, ordinances and regulations and all state, and federal laws, rules and regulations affecting the performance of this Agreement and shall at all times comply with such Charter codes, ordinances, and regulations rules and laws.

17.9. Reserved.

17.10. **Limitations on Contributions.** By executing this Agreement, Contractor acknowledges its obligations under Section 1.126 of the City's Campaign and Governmental Conduct Code, which prohibits any person who contracts with, or is seeking a contract with, any department of the City for the rendition of personal services, for the furnishing of any material, supplies or equipment, for the sale or lease of any land or building, for a grant, loan or loan guarantee, or for a development agreement, from making any campaign contribution to (i) a City elected official if the contract must be approved by that official, a board on which that official serves, or the board of a state agency on which an appointee of that official serves, (ii) a candidate for that City elective office, or (iii) a committee controlled by such elected official or a candidate for that office, at any time from the submission of a proposal for the contract until the later of either the termination of negotiations for such contract or twelve months after the date the City approves the contract. The prohibition on contributions applies to each prospective party to the contract; each member of Contractor's board of directors; Contractor's chairperson, chief executive officer, chief financial officer and chief operating officer; any person with an ownership interest of more than 10% in Contractor; any subcontractor listed in the bid, proposal or contract; and any committee that is sponsored or controlled by Contractor. Contractor certifies that it has informed each such person of the limitation on contributions imposed by Section 1.126 by the time it submitted a proposal for the contract, and has provided the names of the persons required to be informed to the City department with whom it is contracting.

17.11. **Prohibition on Use of Public Funds for Political Activity.**

In performing the Services or delivering the Goods, Contractor shall comply with San Francisco Administrative Code Chapter 12G, which prohibits funds appropriated by the City for this Agreement from being expended to participate in, support, or attempt to influence any political campaign for a candidate or for a ballot measure. Contractor is subject to the enforcement and penalty provisions in Chapter 12G.

17.12. **Consideration of Criminal History in Hiring and Employment**

Decisions.

- A. Contractor agrees to comply fully with and be bound by all of the provisions of Chapter 12T, “City Contractor/Subcontractor Consideration of Criminal History in Hiring and Employment Decisions,” of the San Francisco Administrative Code (“Chapter 12T”), including the remedies provided, and implementing regulations, as may be amended from time to time. The provisions of Chapter 12T are incorporated by reference and made a part of this Agreement as though fully set forth herein. The text of the Chapter 12T is available on the web at <http://sfgov.org/olse/fco>. Contractor is required to comply with all of the applicable provisions of 12T, irrespective of the listing of obligations in this Section. Capitalized terms used in this Section and not defined in this Agreement shall have the meanings assigned to such terms in Chapter 12T.
- B. The requirements of Chapter 12T shall only apply to a Contractor’s or Subcontractor’s operations to the extent those operations are in furtherance of the performance of this Agreement, shall apply only to applicants and employees who would be or are performing work in furtherance of this Agreement, and shall apply when the physical location of the employment or prospective employment of an individual is wholly or substantially within the City of San Francisco. Chapter 12T shall not apply when the application in a particular context would conflict with federal or state law or with a requirement of a government agency implementing federal or state law.

17.13. Reserved.

17.14. **Minimum Compensation Ordinance.** If Administrative Code Chapter 12P applies to this Agreement, Contractor shall pay covered employees no less than the minimum compensation required by San Francisco Administrative Code Chapter 12P, including a minimum hourly gross compensation, compensated time off, and uncompensated time off. Contractor is subject to the enforcement and penalty provisions in Chapter 12P. Information about and the text of the Chapter 12P is available on the web at <http://sfgov.org/olse/mco>. Contractor is required to comply with all of the applicable provisions of 12P, irrespective of the listing of obligations in this Section. By signing and executing this Agreement, Contractor certifies that it complies with Chapter 12P.

17.15. **Health Care Accountability Ordinance.** If Administrative Code Chapter 12Q applies to this Agreement, Contractor shall comply with the requirements of Chapter 12Q. For each Covered Employee, Contractor shall provide the appropriate health benefit set forth in Section 12Q.3 of the HCAO. If Contractor chooses to offer the health plan option, such health plan shall meet the minimum standards set forth by the San Francisco Health Commission. Information about and the text of the Chapter 12Q, as well as the Health Commission’s minimum standards, is available on the web at <http://sfgov.org/olse/hcao>. Contractor is subject to the enforcement and penalty provisions in Chapter 12Q. Any Subcontract entered into by Contractor shall require any Subcontractor with 20 or more employees to comply with the requirements of the HCAO and shall contain contractual obligations substantially the same as those set forth in this Section.

17.16. **Omitted by Agreement of the Parties (Food Service Waste Reduction Requirements).**

17.17. **Cooperative Drafting.** This Agreement has been drafted through a cooperative effort of both Parties, and both Parties have had an opportunity to have the Agreement reviewed and revised by legal counsel. No Party shall be considered the drafter of this Agreement, and no presumption or rule that an ambiguity shall be construed against the Party drafting the clause shall apply to the interpretation or enforcement of this Agreement.

17.18. **Compliance with Americans with Disabilities Act.** Contractor shall provide the Services and/or Goods in a manner that complies with the Americans with Disabilities Act (ADA), including but not limited to Title II's program access requirements, and all other applicable federal, state and local disability rights legislation.

17.19. **Laws Incorporated by Reference.** The full text of the laws listed in this Article 10, including enforcement and penalty provisions, are incorporated by reference into this Agreement. The full text of the San Francisco Municipal Code provisions incorporated by reference in this Article and elsewhere in the Agreement ("Mandatory City Requirements") are available at http://www.amlegal.com/codes/client/san-francisco_ca/.

17.20. **Conflict of Interest.** By executing this Agreement, Contractor certifies that it does not know of any fact which constitutes a violation of Section 15.103 of the City's Charter; Article III, Chapter 2 of City's Campaign and Governmental Conduct Code; Title 9, Chapter 7 of the California Government Code (Section 87100 *et seq.*), or Title 1, Division 4, Chapter 1, Article 4 of the California Government Code (Section 1090 *et seq.*), and further agrees promptly to notify the City if it becomes aware of any such fact during the term of this Agreement.

17.21. **Consideration of Salary History.** Contractor shall comply with San Francisco Administrative Code Chapter 12K, the Consideration of Salary History Ordinance or "Pay Parity Act." Contractor is prohibited from considering current or past salary of an applicant in determining whether to hire the applicant or what salary to offer the applicant to the extent that such applicant is applying for employment to be performed on this Agreement or in furtherance of this Agreement, and whose application, in whole or part, will be solicited, received, processed or considered, whether or not through an interview, in the City or on City property. The ordinance also prohibits employers from (1) asking such applicants about their current or past salary or (2) disclosing a current or former employee's salary history without that employee's authorization unless the salary history is publicly available. Contractor is subject to the enforcement and penalty provisions in Chapter 12K. Information about and the text of Chapter 12K is available on the web at <https://sfgov.org/olse/consideration-salary-history>. Contractor is required to comply with all of the applicable provisions of 12K, irrespective of the listing of obligations in this Section.

17.22. **Reserved (Slavery Era Disclosure).**

17.23. **Reserved (Working with Minors).**

17.24. **Reserved (Public Access to Nonprofit Records and Meetings).**

17.25. **Food Service Waste Reduction Requirements.** Contractor shall comply with the Food Service Waste Reduction Ordinance, as set forth in San Francisco Environment Code Chapter 16, including but not limited to the remedies for noncompliance provided therein.

17.26. **Reserved (Distribution of Beverages and Water).**

17.27. **Tropical Hardwood and Virgin Redwood Ban.** Pursuant to San Francisco Environment Code Section 804(b), the City urges Contractor not to import, purchase, obtain, or use for any purpose, any tropical hardwood, tropical hardwood wood product, virgin redwood or virgin redwood wood product.

17.28. **Reserved (Preservative Treated Wood Products).**

ARTICLE 18

DATA AND SECURITY

18.1. **Nondisclosure of Private, Proprietary or Confidential Information.**

- A. Protection of Private Information. If this Agreement requires City to disclose “Private Information” to Contractor within the meaning of San Francisco Administrative Code Chapter 12M, Contractor and subcontractor shall use such information only in accordance with the restrictions stated in Chapter 12M and in this Agreement and only as necessary in performing the Services or delivery of the Goods under this Agreement. Contractor is subject to the enforcement and penalty provisions in Chapter 12M.
- B. Confidential Information. In the performance of Services or delivery of the Goods pursuant to this Agreement, Contractor may have access to City’s proprietary or Confidential Information, the disclosure of which to third parties may damage City. If City discloses proprietary or Confidential Information to Contractor, or Contractor collects such information on City’s behalf, such information must be held by Contractor in confidence and used only in performing the Agreement. Contractor shall exercise the same standard of care to protect such information as a reasonably prudent contractor would use to protect its own proprietary or Confidential Information.

18.2. **Data Security upon Decommissioning and Removal of MFD Equipment.**

- A. Contractor shall provide for End-of-Life security measures in conformance with National Institute of Standards and Technology (NIST) Guidelines for Media Sanitization (SP 800-88 Rev 1, 2014) as periodically amended or updated, necessary to ensure the removal of all data, including but not limited to template forms, copied and scanned images, print jobs, email addresses, and PIN numbers that might be stored in the device prior to removal of any MFD Equipment that has been in service under this Agreement.

- B. No less than 30 days prior to the scheduled end of any MFD Equipment lease or rental, Contractor shall provide written notification to the leasing or renting City department's point of contact. The notice shall provide the lease or rental end date and list every option available to the department upon expiration, including but not limited to lease or rental extension, purchase, month-to-month rental, removal and replacement, removal without replacement, etc. Each available option shall be described in full to include pricing, functionality, and lease or rental terms that are in accordance with Contractor's Agreement with the City. Any removal of MFD Equipment from City service shall include the data security processes described in Section 18.2.a. and the written approval of the IT Administrator for the ordering department.

18.3. **Reserved (Business Associate Agreement).**

ARTICLE 19

MISCELLANEOUS

19.1. **No Waiver.** No waiver by either Party of any default or breach of this Agreement by the other Party shall be implied from any failure to take action on account of such default if such default persists or is repeated. No express waiver by either Party shall affect any default other than the default specified in the waiver and shall be operative only for the time and to the extent therein stated. Waivers of any covenant, term or condition contained herein shall not be construed as a waiver of any subsequent breach of the same covenant, term or condition. The consent or approval of any action requiring further consent or approval shall not be deemed to waive or render unnecessary the consent or approval to or of any subsequent similar act.

19.2. **Administrative Remedy for Agreement Interpretation.** Should any question arise as to the meaning or intent of this Agreement, the question shall, prior to any other action or resort to any other legal remedy, be referred to the City's Director of Purchasing, who shall decide the true meaning and intent of the Agreement. Such decision shall be the City's final administrative determination but in no way shall limit a Party's right to seek any other remedy at law or equity.

19.3. **Agreement Made in California; Venue.** The formation, interpretation and performance of this Agreement shall be governed by the laws of the State of California. Venue for all litigation relative to the formation, interpretation and performance of this Agreement shall be in San Francisco.

19.4. **Headings.** All article and section headings and captions contained in this Agreement are for reference only and shall not be considered in construing this Agreement.

19.5. **Entire Agreement.** This contract sets forth the entire Agreement between the Parties, and supersedes all other oral or written provisions. This Agreement may be modified only as provided in Section 19.14, "Modification of this Agreement."

19.6. **Signatory Authority.** Upon request of City, Contractor shall deliver to City a copy of the corporate resolution(s) authorizing the execution, delivery and performance of this Agreement, certified as true, accurate and complete by the secretary or assistant secretary of Contractor.

19.7. **Time.** Time is of the essence in this Agreement.

19.8. **Further Assurances.** From and after the date of this Agreement, Contractor agrees to do such things, perform such acts, and make, execute, acknowledge and deliver such documents as may be reasonably necessary or proper and usual to complete the transactions contemplated by this Agreement and to carry out the purpose of this Agreement in accordance with this Agreement.

19.9. **Severability.** Should the application of any provision of this Agreement to any particular facts or circumstances be found by a court of competent jurisdiction to be invalid or unenforceable, then (a) the validity of other provisions of this Agreement shall not be affected or impaired thereby, and (b) such provision shall be enforced to the maximum extent possible so as to effect the intent of the Parties and shall be reformed without further action by the Parties to the extent necessary to make such provision valid and enforceable.

19.10. **Successors; No Third-Party Beneficiaries.** The terms of this Agreement shall be binding upon, and inure to the benefit of, the Parties hereto and their successors and assigns. No third parties are intended by the Parties hereto to be third party beneficiaries under this Agreement, and no action to enforce the terms of this Agreement may be brought against either Party by any person who is not a party hereto.

19.11. **Reserved**

19.12. **Waiver of Personal Liability.** No member of City's Board of Supervisors nor any elected official, officer, agent or employee of City shall be individually or personally liable for the Payments or any other payments coming due hereunder or be subject to any personal liability or accountability by reason of this Agreement.

19.13. **Survival of Terms.** The obligations of Contractor and the terms of the following provisions of this Agreement shall survive and continue following expiration or termination of this Agreement: Sections 2.4, 3.2, 3.3, 3.5, 4.1, 5.1, 5.8, 6.1, and 6.3, Article 7, Article 9, Article 10, Section 11.2, Article 14, Article 15, Article 16, Article 18 and this Article 19.

19.14. **Modification of this Agreement.** This Agreement may not be modified, nor may compliance with any of its terms be waived, except as noted in Section 16.1, "Notices to Parties," regarding change in personnel or place, and except by written instrument executed and approved in the same manner as this Agreement.

19.15. **Appendices.** The following appendices are hereby attached and incorporated into this Agreement as though fully set forth herein and together form the complete Agreement between the Parties:

Appendices:

- A: Pricing and Equipment Offerings
- B: Scope of Work and Technical Specifications
- C: Copysmart Quote Form

IN WITNESS WHEREOF, the Parties hereto have executed this Agreement on the day first mentioned above.

CITY

Recommended by:

DocuSigned by:

Daniel Sanchez

36604DF85002453...

Daniel Sanchez

Procurement Manager

Office of Contract Administration



DocuSigned by:

Peter Kowalczyk

5AABE3CE633E4B5...

Approved as to Form:

David Chiu

City Attorney

DocuSigned by:

Gustin R. Guibert

By:

D39D934F443D4CB...

Gustin R. Guibert

Deputy City Attorney

Approved:

DocuSigned by:

Sailaja Kurella

9AE444694D614E7...

Sailaja Kurella

Director of the Office of Contract Administration, and
Purchaser



5-1-24

per 4.26.24 PK email



Appendix A

Pricing and Equipment Offerings

I. Pricing

- A. Contractor shall provide City access to the products listed in this Appendix A at the rates identified herein consistent with Contractor's pricing under the Cooperative Agreement. The prices included herein are fixed maximum not to exceed rates for the first year of the Agreement. Thereafter, City and Contractor may agree to increase Contractor's Prices in accordance with the following terms.
- B. **When to request a Price Adjustment:**
 - 1. Requests for Price Adjustments must be made in writing to City.
 - 2. Contractor may request Price Adjustments no sooner than twelve (12) months from the Contract Start Date.
 - 3. Only (1) one Price Adjustment shall be approved in any twelve (12) month period.
 - 4. If approved, Price Adjustments will be implemented with an Amendment to this Agreement and shall be effective upon execution of the Amendment.
- C. **How Price Adjustments will be Calculated:**

City and Contractor may agree to increase Contractor's Prices or Rates by an amount consistent with Contractor's Print Goods and Services cooperative agreement with the University of California and Omnia Partners.
- D. Contractor may add to or delete from the products listed in this Appendix B provided that (1) the changes are consistent with Contractor's Print Goods and Services cooperative agreement with the University of California and Omnia Partners and (2) Contractor gives City at least thirty (30) days advance notice of any such change and the prices associated with any new products offered. Upon City's written acknowledgement to Contractor of a change in products offered, Contractor may quote City for any newly offered products at the associated rates.

II. Offerings

Contractor's offerings are shown in the following pages:

					Purchase		Lease						Service		
					Pricing Quantity (License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
Sort Key	Category	Product Family	Item Grouping	Product											
1	3881C003	imageRUNNER ADVANCE Color	Machines	IMAGERUNNER ADVANCE DX C357IF	\$5,558.00	40.6%	\$3,301.45	\$96.04	\$78.08	\$63.68	\$111.19	\$88.21	\$73.59	\$0.0110	\$0.0750
2	3882C002	imageRUNNER ADVANCE Color	Machines	IMAGERUNNER ADVANCE DX C257IF	\$4,612.00	50.1%	\$2,301.39	\$66.95	\$54.43	\$44.39	\$77.51	\$61.49	\$51.30	\$0.0110	\$0.0790
3	1410C001	imageRUNNER ADVANCE Color	Finishing Options	STAPLE FINISHER-Z1	\$1,490.00	48.5%	\$767.35	\$22.32	\$18.15	\$14.80	\$25.84	\$20.50	\$17.10		
4	1409C002	imageRUNNER ADVANCE Color	Accessories	CASSETTE MODULE-AE1	\$497.00	49.8%	\$249.49	\$7.26	\$5.90	\$4.81	\$8.40	\$6.67	\$5.56		
5	9579B003	imageRUNNER ADVANCE Color	Accessories	CASSETTE FEEDING UNIT-A1J	\$623.00	51.5%	\$302.16	\$8.79	\$7.15	\$5.83	\$10.18	\$8.07	\$6.74		
6	9580B003	imageRUNNER ADVANCE Color	Accessories	CASSETTE FEEDING UNIT-AK1	\$1,245.00	51.6%	\$602.58	\$17.53	\$14.25	\$11.62	\$20.29	\$16.10	\$13.43		
7	4784B001	imageRUNNER ADVANCE Color	Accessories	COPY CARD READER-F1	\$374.00	39.4%	\$226.64	\$6.59	\$5.36	\$4.37	\$7.63	\$6.06	\$5.05		
8	3684B005	imageRUNNER ADVANCE Color	Accessories	COPY CARD READER ATTACHMENT-B5	\$100.00	48.8%	\$51.20	\$1.49	\$1.21	\$0.99	\$1.72	\$1.37	\$1.14		
9	4781B001	imageRUNNER ADVANCE Color	Accessories	CANON CARD SET-A1 (1-30)	\$188.00	39.2%	\$114.30	\$3.32	\$2.70	\$2.20	\$3.85	\$3.05	\$2.55		
10	4781B002	imageRUNNER ADVANCE Color	Accessories	CANON CARD SET-A2 (31-100)	\$411.00	38.9%	\$251.12	\$7.31	\$5.94	\$4.84	\$8.46	\$6.71	\$5.60		
11	4781B003	imageRUNNER ADVANCE Color	Accessories	CANON CARD SET-A3 (101-200)	\$548.00	37.9%	\$340.31	\$9.90	\$8.05	\$6.56	\$11.46	\$9.09	\$7.59		
12	4781B004	imageRUNNER ADVANCE Color	Accessories	CANON CARD SET-A4 (201-300)	\$548.00	37.9%	\$340.31	\$9.90	\$8.05	\$6.56	\$11.46	\$9.09	\$7.59		
13	4781B005	imageRUNNER ADVANCE Color	Accessories	CANON CARD SET-A5 (301-500)	\$1,107.00	38.6%	\$679.70	\$19.77	\$16.07	\$13.11	\$22.89	\$18.16	\$15.15		
14	4781B006	imageRUNNER ADVANCE Color	Accessories	CANON CARD SET-A6 (501-1000)	\$2,783.00	39.1%	\$1,694.85	\$49.30	\$40.08	\$32.69	\$57.08	\$45.29	\$37.78		
15	1095B001	imageRUNNER ADVANCE Color	Accessories	ADF ACCESS HANDLE-A1	\$174.00	34.2%	\$114.49	\$3.33	\$2.71	\$2.21	\$3.86	\$3.06	\$2.55		
16	3726B001	imageRUNNER ADVANCE Color	Accessories	COPY CONTROL INTERFACE KIT-A1	\$64.00	35.8%	\$41.09	\$1.20	\$0.97	\$0.79	\$1.38	\$1.10	\$0.92		
17	1266V426	imageRUNNER ADVANCE Color	Accessories	CANON CHERRY SLIM KEYBOARD	\$110.00	20.9%	\$87.00	\$2.53	\$2.06	\$1.68	\$2.93	\$2.32	\$1.94		
18	7518A004	imageRUNNER ADVANCE Color	Accessories	BRAILLE LABEL KIT-F1	\$42.00	25.7%	\$31.21	\$0.91	\$0.74	\$0.60	\$1.05	\$0.83	\$0.70		
19	3954V774	imageRUNNER ADVANCE Color	Accessories	UNIVERSAL KEYBOARD STAND-A2	\$296.00	36.0%	\$189.44	\$5.51	\$4.48	\$3.65	\$6.38	\$5.06	\$4.22		
20	3821V580	imageRUNNER ADVANCE Color	Accessories	IMAGERUNNER ADVANCE DX SERIES CONTROL PANEL PROTECTIVE F	\$118.00	66.0%	\$40.12	\$1.17	\$0.95	\$0.77	\$1.35	\$1.07	\$0.89		
21	3806V864	imageRUNNER ADVANCE Color	Accessories	CONVENIENCE STAPLER-C1	\$426.00	39.2%	\$259.08	\$7.54	\$6.13	\$5.00	\$8.73	\$6.92	\$5.77		
22	3987V510	imageRUNNER ADVANCE Color	Accessories	INSTANT STAPLE REMOVER-A1	\$749.00	18.4%	\$610.98	\$17.77	\$14.45	\$11.79	\$20.58	\$16.33	\$13.62		
23	3999B004	imageRUNNER ADVANCE Color	Connectivity Options	BARCODE PRINTING KIT-D1 ELAN	\$994.00	49.6%	\$500.98	\$14.57	\$11.85	\$9.66	\$16.87	\$13.39	\$11.17		
24	4821B003	imageRUNNER ADVANCE Color	Connectivity Options	INTERNATIONAL FONT SET-A1 ELAN	\$561.00	50.0%	\$280.50	\$8.16	\$6.63	\$5.41	\$9.45	\$7.49	\$6.25		
25	1478C002	imageRUNNER ADVANCE Color	Connectivity Options	SUPER G3 2ND LINE FAX BOARD-AT1	\$622.00	46.3%	\$334.01	\$9.72	\$7.90	\$6.44	\$11.25	\$8.92	\$7.45		
26	0170C004	imageRUNNER ADVANCE Color	Connectivity Options	IP FAX EXPANSION KIT-B1 ELAN	\$414.00	44.6%	\$229.36	\$6.67	\$5.42	\$4.42	\$7.72	\$6.13	\$5.11		
27	4164BV44	imageRUNNER ADVANCE Color	Connectivity Options	HDD DATA ERASE SCHEDULER V3.1.1 ELAN	\$350.00	28.9%	\$248.88	\$7.24	\$5.89	\$4.80	\$8.38	\$6.65	\$5.55		
28	6315AR76	imageRUNNER ADVANCE Color	Connectivity Options	KOFAX MICRO MULTI-CARD READER_PROMOTIONAL PRICE	\$210.00	6.7%	\$195.84	\$5.70	\$4.63	\$3.78	\$6.60	\$5.23	\$4.37		
29	1008B001	imageRUNNER ADVANCE Color	Supplies	STAPLE P1	\$75.00	38.2%	\$46.35	\$1.35	\$1.10	\$0.89	\$1.56	\$1.24	\$1.03		
30	1972V064	imageRUNNER ADVANCE Color	Power Filters	ESP NEXT GEN PCS POWER FILTER 120VOLTS 15 AMP XG-PCS-15D	\$239.56	38.3%	\$147.90	\$4.30	\$3.50	\$2.85	\$4.98	\$3.95	\$3.30		
31	1481V476	imageRUNNER ADVANCE Color	Project Management Services	UNIVERSAL SEND PROFESSIONAL SERVICES BY LOCAL SYSTEMS ANAL	\$292.00	28.8%	\$208.00	\$6.05	\$4.92	\$4.01	\$7.01	\$5.56	\$4.64		
32	2807V116	imageRUNNER ADVANCE Color	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 6 UNIT BLOCK	\$501.00	10.4%	\$449.00	\$13.06	\$10.62	\$8.66	\$15.12	\$12.00	\$10.01		
33	1630V764	imageRUNNER ADVANCE Color	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK	\$1,000.00	10.2%	\$897.60	\$26.11	\$21.23	\$17.31	\$30.23	\$23.98	\$20.01		
34	1396V767	imageRUNNER ADVANCE Color	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK	\$1,979.00	10.2%	\$1,776.84	\$51.69	\$42.02	\$34.28	\$59.84	\$47.48	\$39.61		
35	1396V768	imageRUNNER ADVANCE Color	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 50 UNIT BLOCK	\$3,876.00	10.2%	\$3,479.00	\$101.20	\$82.28	\$67.11	\$117.17	\$92.96	\$77.55		
36	1396V769	imageRUNNER ADVANCE Color	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 100 UNIT BLOCK	\$7,585.00	10.2%	\$6,808.00	\$198.04	\$161.01	\$131.33	\$229.29	\$181.91	\$151.75		
37	1396V770	imageRUNNER ADVANCE Color	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 250 UNIT BLOCK	\$18,542.00	10.2%	\$16,644.00	\$484.17	\$393.63	\$321.06	\$560.57	\$444.73	\$370.99		
38	1396V771	imageRUNNER ADVANCE Color	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 500 UNIT BLOCK	\$36,251.00	10.2%	\$32,538.00	\$946.53	\$769.52	\$627.66	\$1,095.88	\$869.42	\$725.27		
39	1396V772	imageRUNNER ADVANCE Color	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 1000 UNIT BLOCK	\$70,835.00	10.2%	\$63,581.00	\$1,849.57	\$1,503.69	\$1,226.48	\$2,141.41	\$1,698.88	\$1,417.22		
40	1618V190	imageRUNNER ADVANCE Color	Delivery and Installation	IR ADVANCE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ENGIN	\$265.00	28.7%	\$189.00	\$5.50	\$4.47	\$3.65	\$6.37	\$5.05	\$4.21		
41	4837C001	imageRUNNER ADVANCE Color	Machines	IMAGERUNNER ADVANCE DX C568IF	\$8,041.00	42.8%	\$4,599.45	\$133.80	\$108.78	\$88.72	\$154.91	\$122.90	\$102.52	\$0.0133	\$0.0533
42	4837C002	imageRUNNER ADVANCE Color	Machines	IMAGERUNNER ADVANCE DX C568IFZ	\$9,579.00	45.8%	\$5,191.82	\$151.03	\$122.79	\$100.15	\$174.86	\$138.73	\$115.73	\$0.0133	\$0.0533
43	4836C002	imageRUNNER ADVANCE Color	Machines	IMAGERUNNER ADVANCE DX C478IFZ	\$8,633.00	45.8%	\$4,679.09	\$136.11	\$110.66	\$90.26	\$157.59	\$125.03	\$104.30	\$0.0133	\$0.0533
44	4836C001	imageRUNNER ADVANCE Color	Machines	IMAGERUNNER ADVANCE DX C478IF	\$7,095.00	42.8%	\$4,058.34	\$118.06	\$95.98	\$78.29	\$136.68	\$108.44	\$90.46	\$0.0133	\$0.0533
45	4784B001	imageRUNNER ADVANCE Color	Accessories	COPY CARD READER-F1	\$374.00	39.4%	\$226.64	\$6.59	\$5.36	\$4.37	\$7.63	\$6.06	\$5.05		
46	3318C001	imageRUNNER ADVANCE Color	Accessories	CASSETTE UNIT-A1J	\$497.00	49.3%									

					Purchase			Lease						Service	
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
173	0171C001	imageRUNNER ADVANCE Color	Connectivity Options	VOICE GUIDANCE KIT-G1	\$994.00	54.3%	\$454.26	\$13.21	\$10.74	\$8.76	\$15.30	\$12.14	\$10.13		
174	0172C002	imageRUNNER ADVANCE Color	Connectivity Options	VOICE OPERATION KIT-D1	\$2,235.00	54.3%	\$1,021.40	\$29.71	\$24.16	\$19.70	\$34.40	\$27.29	\$22.77		
175	0170C004	imageRUNNER ADVANCE Color	Connectivity Options	IP FAX EXPANSION KIT-B1 ELAN	\$414.00	44.6%	\$229.36	\$6.67	\$5.42	\$4.42	\$7.72	\$6.13	\$5.11		
176	4920C008	imageRUNNER ADVANCE Color	Connectivity Options	SUPER G3 2ND LINE FAX BOARD-BH2	\$622.00	50.5%	\$307.89	\$8.96	\$7.28	\$5.94	\$10.37	\$8.23	\$6.86		
177	4874C001	imageRUNNER ADVANCE Color	Connectivity Options	1TB SSD-A1	\$1,615.00	49.4%	\$817.19	\$23.77	\$19.33	\$15.76	\$27.52	\$21.84	\$18.22		
178	6315AR76	imageRUNNER ADVANCE Color	Connectivity Options	KOFAX, MICRO MULTI-CARD READER, PROMOTIONAL PRICE	\$210.00	6.7%	\$195.84	\$5.70	\$4.63	\$3.78	\$6.60	\$5.23	\$4.37		
179	5984C001	imageRUNNER ADVANCE Color	Connectivity Options	WIRELESS LAN BOARD-F1	\$60.00	21.8%	\$46.92	\$1.36	\$1.11	\$0.91	\$1.58	\$1.25	\$1.05		
180	1972V064	imageRUNNER ADVANCE Color	Power Filters	ESP NEXT GEN PCS POWER FILTER 120VOLTS 15 AMP XG-PCS-15D	\$239.56	38.3%	\$147.90	\$4.30	\$3.50	\$2.85	\$4.98	\$3.95	\$3.30		
181	1630V764	imageRUNNER ADVANCE Color	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK	\$1,000.00	10.2%	\$897.60	\$26.11	\$21.23	\$17.31	\$30.23	\$23.98	\$20.01		
182	2807V116	imageRUNNER ADVANCE Color	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 6 UNIT BLOCK	\$501.00	10.4%	\$449.00	\$13.06	\$10.62	\$8.66	\$15.12	\$12.00	\$10.01		
183	1396V767	imageRUNNER ADVANCE Color	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK	\$1,979.00	10.2%	\$1,776.84	\$51.69	\$42.02	\$34.28	\$59.84	\$47.48	\$39.61		
184	1396V768	imageRUNNER ADVANCE Color	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 50 UNIT BLOCK	\$3,876.00	10.2%	\$3,479.00	\$101.20	\$82.28	\$67.11	\$117.17	\$92.96	\$77.55		
185	1396V769	imageRUNNER ADVANCE Color	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 100 UNIT BLOCK	\$7,585.00	10.2%	\$6,808.00	\$198.04	\$161.01	\$131.33	\$229.29	\$181.91	\$151.75		
186	1396V770	imageRUNNER ADVANCE Color	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 250 UNIT BLOCK	\$18,542.00	10.2%	\$16,644.00	\$484.17	\$393.63	\$321.06	\$560.57	\$444.73	\$370.99		
187	1396V771	imageRUNNER ADVANCE Color	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 500 UNIT BLOCK	\$36,251.00	10.2%	\$32,538.00	\$946.53	\$769.52	\$627.66	\$1,095.88	\$869.42	\$725.27		
188	1396V772	imageRUNNER ADVANCE Color	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 1000 UNIT BLOCK	\$70,835.00	10.2%	\$63,581.00	\$1,849.57	\$1,503.69	\$1,226.48	\$2,141.41	\$1,698.88	\$1,417.22		
189	1618V190	imageRUNNER ADVANCE Color	IR ADVANCE Implementation Services	IR ADVANCE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ENGINEER	\$265.00	28.7%	\$189.00	\$5.50	\$4.47	\$3.65	\$6.37	\$5.05	\$4.21		
190	1424V777	imageRUNNER ADVANCE Color	Delivery & Installation	IW ENTERPRISE MANAGEMENT CONSOLE IMPLEMENTATION SERVICE	\$630.00	28.7%	\$449.00	\$13.06	\$10.62	\$8.66	\$15.12	\$12.00	\$10.01		
191	3824C002	imageRUNNER ADVANCE Color	Machines	IMAGERUNNER ADVANCE DX C5870i	\$33,110.00	63.9%	\$11,952.71	\$347.70	\$282.68	\$230.57	\$402.57	\$319.38	\$266.43	\$0.0066	\$0.0390
192	3825C002	imageRUNNER ADVANCE Color	Machines	IMAGERUNNER ADVANCE DX C5860i	\$27,198.00	65.0%	\$9,519.30	\$276.92	\$225.13	\$183.63	\$320.61	\$254.36	\$212.19	\$0.0069	\$0.0400
193	3826C002	imageRUNNER ADVANCE Color	Machines	IMAGERUNNER ADVANCE DX C5850i	\$23,650.00	62.5%	\$8,868.75	\$257.99	\$209.75	\$171.08	\$298.70	\$236.97	\$197.68	\$0.0069	\$0.0400
194	3827C002	imageRUNNER ADVANCE Color	Machines	IMAGERUNNER ADVANCE DX C5840i	\$20,103.00	64.7%	\$7,096.36	\$206.43	\$167.83	\$136.89	\$239.01	\$189.61	\$158.18	\$0.0077	\$0.0420
195	0607C002	imageRUNNER ADVANCE Color	Accessories	PAPER DECK UNIT-F1	\$2,608.00	51.5%	\$1,264.88	\$36.80	\$29.91	\$24.40	\$42.60	\$33.80	\$28.19		
196	3684B009	imageRUNNER ADVANCE Color	Accessories	COPY CARD READER ATTACHMENT-B7	\$100.00	45.2%	\$54.80	\$1.59	\$1.30	\$1.06	\$1.85	\$1.46	\$1.22		
197	0165C001	imageRUNNER ADVANCE Color	Accessories	UTILITY TRAY-B1	\$76.00	38.3%	\$46.92	\$1.36	\$1.11	\$0.91	\$1.58	\$1.25	\$1.05		
198	4784B001	imageRUNNER ADVANCE Color	Accessories	COPY CARD READER-F1	\$374.00	39.4%	\$226.64	\$6.59	\$5.36	\$4.37	\$7.63	\$6.06	\$5.05		
199	4781B003	imageRUNNER ADVANCE Color	Accessories	CANON CARD SET-A3 (101-200)	\$548.00	37.9%	\$340.31	\$9.90	\$8.05	\$6.56	\$11.46	\$9.09	\$7.59		
200	4781B002	imageRUNNER ADVANCE Color	Accessories	CANON CARD SET-A2 (31-100)	\$411.00	38.9%	\$251.12	\$7.31	\$5.94	\$4.84	\$8.46	\$6.71	\$5.60		
201	4781B001	imageRUNNER ADVANCE Color	Accessories	CANON CARD SET-A1 (1-30)	\$188.00	39.2%	\$114.30	\$3.32	\$2.70	\$2.20	\$3.85	\$3.05	\$2.55		
202	4781B004	imageRUNNER ADVANCE Color	Accessories	CANON CARD SET-A4 (201-300)	\$548.00	37.9%	\$340.31	\$9.90	\$8.05	\$6.56	\$11.46	\$9.09	\$7.59		
203	4781B005	imageRUNNER ADVANCE Color	Accessories	CANON CARD SET-A5 (301-500)	\$1,107.00	38.6%	\$679.70	\$19.77	\$16.07	\$13.11	\$22.89	\$18.16	\$15.15		
204	4781B006	imageRUNNER ADVANCE Color	Accessories	CANON CARD SET-A6 (501-1000)	\$2,783.00	39.1%	\$1,694.85	\$49.30	\$40.08	\$32.69	\$57.08	\$45.29	\$37.78		
205	7518A004	imageRUNNER ADVANCE Color	Accessories	BRAILLE LABEL KIT-F1	\$42.00	25.7%	\$31.21	\$0.91	\$0.74	\$0.60	\$1.05	\$0.83	\$0.70		
206	1095B001	imageRUNNER ADVANCE Color	Accessories	ADF ACCESS HANDLE-A1	\$174.00	34.2%	\$114.49	\$3.33	\$2.71	\$2.21	\$3.86	\$3.06	\$2.55		
207	3726B001	imageRUNNER ADVANCE Color	Accessories	COPY CONTROL INTERFACE KIT-A1	\$64.00	35.8%	\$41.09	\$1.20	\$0.97	\$0.79	\$1.38	\$1.10	\$0.92		
208	2212V478	imageRUNNER ADVANCE Color	Accessories	CARD READER ASSEMBLY FOR UNIVERSAL KEYBOARD STAND	\$66.00	31.7%	\$45.08	\$1.31	\$1.07	\$0.87	\$1.52	\$1.20	\$1.00		
209	3954V774	imageRUNNER ADVANCE Color	Accessories	UNIVERSAL KEYBOARD STAND-A2	\$296.00	36.0%	\$189.44	\$5.51	\$4.48	\$3.65	\$6.38	\$5.06	\$4.22		
210	1261V589	imageRUNNER ADVANCE Color	Accessories	SHI CHERRY SLIM KEYBOARD	\$101.00	21.8%	\$79.00	\$2.30	\$1.87	\$1.52	\$2.66	\$2.11	\$1.76		
211	4067C002	imageRUNNER ADVANCE Color	Accessories	ATTACHMENT KIT FOR READER	\$24.00	44.8%	\$13.26	\$0.39	\$0.31	\$0.26	\$0.45	\$0.35	\$0.30		
212	3821V580	imageRUNNER ADVANCE Color	Accessories	IMAGERUNNER ADVANCE DX SERIES CONTROL PANEL PROTECTIVE FILM	\$118.00	66.0%	\$40.12	\$1.17	\$0.95	\$0.77	\$1.35	\$1.07	\$0.89		
213	8930B001	imageRUNNER ADVANCE Color	Accessories	TAB ATTACHMENT-F1	\$95.00	45.0%	\$52.25	\$1.52	\$1.24	\$1.01	\$1.76	\$1.40	\$1.16		
214	0126C001	imageRUNNER ADVANCE Color	Accessories	2/3 HOLE PUNCHER UNIT-A1	\$1,057.00	60.9%	\$413.29	\$12.02	\$9.77	\$7.97	\$13.92	\$11.04	\$9.21		
215	4030C002	imageRUNNER ADVANCE Color	Accessories	CASSETTE FEEDING UNIT-AQ1	\$1,802.00	70.0%	\$540.60	\$15.73	\$12.79	\$10.43	\$18.21	\$14.44	\$12.05		
216	4031C002	imageRUNNER ADVANCE Color	Accessories	HIGH CAPACITY CASSETTE FEEDING UNIT-C1	\$2,247.00	59.8%	\$903.29	\$26.28	\$21.36	\$17.42	\$30.42	\$24.14	\$20.13		
217	4034C001	imageRUNNER ADVANCE Color	Accessories	INNER 2WAY TRAY-M1	\$125.00	50.5%	\$61.88	\$1.80	\$1.46	\$1.19	\$2.08	\$1.65	\$1.38		
218	4032C001	imageRUNNER ADVANCE Color													

					Purchase			Lease						Service	
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
345	4067C002	imageRUNNER ADVANCE Black and White	Accessories	ATTACHMENT KIT FOR READER	\$24.00	44.8%	\$13.26	\$0.39	\$0.31	\$0.26	\$0.45	\$0.35	\$0.30		
346	3813C001	imageRUNNER ADVANCE Black and White	Accessories	DADF-BA1	\$946.00	62.8%	\$351.91	\$10.24	\$8.32	\$6.79	\$11.85	\$9.40	\$7.84		
347	3726B001	imageRUNNER ADVANCE Black and White	Accessories	COPY CONTROL INTERFACE KIT-A1	\$64.00	35.8%	\$41.09	\$1.20	\$0.97	\$0.79	\$1.38	\$1.10	\$0.92		
348	3806V864	imageRUNNER ADVANCE Black and White	Accessories	CONVENIENCE STAPLER-C1	\$426.00	39.2%	\$259.08	\$7.54	\$6.13	\$5.00	\$8.73	\$6.92	\$5.77		
349	4063C001	imageRUNNER ADVANCE Black and White	Accessories	SINGLE PASS DADF-C1	\$2,365.00	66.3%	\$797.01	\$23.19	\$18.85	\$15.37	\$26.84	\$21.30	\$17.77		
350	4784B001	imageRUNNER ADVANCE Black and White	Accessories	COPY CARD READER-F1	\$374.00	39.4%	\$226.64	\$6.59	\$5.36	\$4.37	\$7.63	\$6.06	\$5.05		
351	3987V510	imageRUNNER ADVANCE Black and White	Accessories	INSTANT STAPLE REMOVER-A1	\$749.00	18.4%	\$610.98	\$17.77	\$14.45	\$11.79	\$20.58	\$16.33	\$13.62		
352	4041C004	imageRUNNER ADVANCE Black and White	Accessories	CONNECTION KIT-A4 FOR BLUETOOTH LE	\$237.00	56.8%	\$102.40	\$2.98	\$2.42	\$1.98	\$3.45	\$2.74	\$2.28		
353	4036C002	imageRUNNER ADVANCE Black and White	Connectivity Options	NUMERIC KEYPAD-A2	\$213.00	45.6%	\$115.87	\$3.37	\$2.74	\$2.24	\$3.90	\$3.10	\$2.58		
354	4040C001	imageRUNNER ADVANCE Black and White	Connectivity Options	IC CARD READER BOX FOR NUMERIC KEYPAD-A1	\$190.00	45.6%	\$103.36	\$3.01	\$2.44	\$1.99	\$3.48	\$2.76	\$2.30		
355	4821B003	imageRUNNER ADVANCE Black and White	Connectivity Options	INTERNATIONAL FONT SET-A1 ELAN	\$561.00	50.0%	\$280.50	\$8.16	\$6.63	\$5.41	\$9.45	\$7.49	\$6.25		
356	3999B004	imageRUNNER ADVANCE Black and White	Connectivity Options	BARCODE PRINTING KIT-D1 ELAN	\$994.00	49.6%	\$500.98	\$14.57	\$11.85	\$9.66	\$16.87	\$13.39	\$11.17		
357	4919C001	imageRUNNER ADVANCE Black and White	Connectivity Options	SUPER G3 FAX BOARD-BH1	\$994.00	43.6%	\$561.00	\$16.32	\$13.27	\$10.82	\$18.89	\$14.99	\$12.50		
358	4920C002	imageRUNNER ADVANCE Black and White	Connectivity Options	SUPER G3 2ND LINE FAX BOARD-BH1	\$622.00	50.5%	\$307.89	\$8.96	\$7.28	\$5.94	\$10.37	\$8.23	\$6.86		
359	4038C001	imageRUNNER ADVANCE Black and White	Connectivity Options	SUPER G3 3RD/4TH LINE FAX BOARD-AX1	\$1,242.00	41.0%	\$732.78	\$21.32	\$17.33	\$14.14	\$24.68	\$19.58	\$16.33		
360	3679B005	imageRUNNER ADVANCE Black and White	Connectivity Options	REMOTE FAX KIT-A1 ELAN	\$497.00	44.6%	\$275.34	\$8.01	\$6.51	\$5.31	\$9.27	\$7.36	\$6.14		
361	4039C001	imageRUNNER ADVANCE Black and White	Connectivity Options	MEMORY MIRRORING KIT-A1	\$622.00	39.2%	\$378.18	\$11.00	\$8.94	\$7.30	\$12.74	\$10.10	\$8.43		
362	4873C001	imageRUNNER ADVANCE Black and White	Connectivity Options	250GB SSD-A1	\$436.00	42.4%	\$251.14	\$7.31	\$5.94	\$4.84	\$8.46	\$6.71	\$5.60		
363	4874C001	imageRUNNER ADVANCE Black and White	Connectivity Options	1TB SSD-A1	\$1,615.00	49.4%	\$817.19	\$23.77	\$19.33	\$15.76	\$27.52	\$21.84	\$18.22		
364	0171C001	imageRUNNER ADVANCE Black and White	Connectivity Options	VOICE GUIDANCE KIT-G1	\$994.00	54.3%	\$454.26	\$13.21	\$10.74	\$8.76	\$15.30	\$12.14	\$10.13		
365	0172C002	imageRUNNER ADVANCE Black and White	Connectivity Options	VOICE OPERATION KIT-D1	\$2,235.00	54.3%	\$1,021.40	\$29.71	\$24.16	\$19.70	\$34.40	\$27.29	\$22.77		
366	0170C004	imageRUNNER ADVANCE Black and White	Connectivity Options	IP FAX EXPANSION KIT-B1 ELAN	\$414.00	44.6%	\$229.36	\$6.67	\$5.42	\$4.42	\$7.72	\$6.13	\$5.11		
367	4164B4V4	imageRUNNER ADVANCE Black and White	Connectivity Options	HDD DATA ERASE SCHEDULER V3.1.1 ELAN	\$350.00	28.9%	\$248.88	\$7.24	\$5.89	\$4.80	\$8.38	\$6.65	\$5.55		
368	1972V073	imageRUNNER ADVANCE Black and White	Power Filter	ESP NEXT GEN PCS POWER FILTER 120VOLTS 20 AMP XG-PCS-20D	\$253.52	48.2%	\$131.32	\$3.82	\$3.11	\$2.53	\$4.42	\$3.51	\$2.93		
369	1972V064	imageRUNNER ADVANCE Black and White	Power Filter	ESP NEXT GEN PCS POWER FILTER 120VOLTS 15 AMP XG-PCS-15D	\$239.56	38.3%	\$147.90	\$4.30	\$3.50	\$2.85	\$4.98	\$3.95	\$3.30		
370	2807V116	imageRUNNER ADVANCE Black and White	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 6 UNIT BLOCK	\$501.00	10.4%	\$449.00	\$13.06	\$10.62	\$8.66	\$15.12	\$12.00	\$10.01		
371	1630V764	imageRUNNER ADVANCE Black and White	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK	\$1,000.00	10.2%	\$897.60	\$26.11	\$21.23	\$17.31	\$30.23	\$23.98	\$20.01		
372	1396V767	imageRUNNER ADVANCE Black and White	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK	\$1,979.00	10.2%	\$1,776.84	\$51.69	\$42.02	\$34.28	\$59.84	\$47.48	\$39.61		
373	1396V768	imageRUNNER ADVANCE Black and White	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 50 UNIT BLOCK	\$3,876.00	10.2%	\$3,479.00	\$101.20	\$82.28	\$67.11	\$117.17	\$92.96	\$77.55		
374	1396V769	imageRUNNER ADVANCE Black and White	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 100 UNIT BLOCK	\$7,585.00	10.2%	\$6,808.00	\$198.04	\$161.01	\$131.33	\$229.29	\$181.91	\$151.75		
375	1396V770	imageRUNNER ADVANCE Black and White	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 250 UNIT BLOCK	\$18,542.00	10.2%	\$16,644.00	\$484.17	\$393.63	\$321.06	\$560.57	\$444.73	\$370.99		
376	1396V771	imageRUNNER ADVANCE Black and White	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 500 UNIT BLOCK	\$36,251.00	10.2%	\$32,538.00	\$946.53	\$769.52	\$627.66	\$1,095.88	\$869.42	\$725.27		
377	1396V772	imageRUNNER ADVANCE Black and White	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 1000 UNIT BLOCK	\$70,835.00	10.2%	\$63,581.00	\$1,849.57	\$1,503.69	\$1,226.48	\$2,141.41	\$1,698.88	\$1,417.22		
378	1618V190	imageRUNNER ADVANCE Black and White	Delivery & Installation	IR ADVANCE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ENGINEERING	\$265.00	28.7%	\$189.00	\$5.50	\$4.47	\$3.65	\$6.37	\$5.05	\$4.21		
379	5972C002	imageRUNNER ADVANCE Black and White	Machines	IMAGERUNNER ADVANCE DX 4925I	\$9,460.00	63.1%	\$3,490.74	\$101.55	\$82.56	\$67.34	\$117.57	\$93.27	\$77.81	\$0.0079	
380	5970C002	imageRUNNER ADVANCE Black and White	Machines	IMAGERUNNER ADVANCE DX 4945I	\$15,960.00	73.3%	\$4,261.32	\$123.96	\$100.78	\$82.20	\$143.52	\$113.86	\$94.98	\$0.0089	
381	5555C002	imageRUNNER ADVANCE Black and White	Accessories	HIGH CAPACITY CASSETTE FEEDING UNIT-E1	\$2,247.00	59.8%	\$903.29	\$26.28	\$21.36	\$17.42	\$30.42	\$24.14	\$20.13		
382	4918C002	imageRUNNER ADVANCE Black and White	Accessories	COPY TRAY-T2	\$56.00	44.9%	\$30.86	\$0.90	\$0.73	\$0.60	\$1.04	\$0.82	\$0.69		
383	4781B001	imageRUNNER ADVANCE Black and White	Accessories	CANON CARD SET-A1 (1-30)	\$188.00	39.2%	\$114.30	\$3.32	\$2.70	\$2.20	\$3.85	\$3.05	\$2.55		
384	4781B002	imageRUNNER ADVANCE Black and White	Accessories	CANON CARD SET-A2 (31-100)	\$411.00	38.9%	\$251.12	\$7.31	\$5.94	\$4.84	\$8.46	\$6.71	\$5.60		
385	4781B003	imageRUNNER ADVANCE Black and White	Accessories	CANON CARD SET-A3 (101-200)	\$548.00	37.9%	\$340.31	\$9.90	\$8.05	\$6.56	\$11.46	\$9.09	\$7.59		
386	4781B004	imageRUNNER ADVANCE Black and White	Accessories	CANON CARD SET-A4 (201-300)	\$548.00	37.9%	\$340.31	\$9.90	\$8.05	\$6.56	\$11.46	\$9.09	\$7.59		
387	4781B005	imageRUNNER ADVANCE Black and White	Accessories	CANON CARD SET-A5 (301-500)	\$1,107.00	38.6%	\$679.70	\$19.77	\$16.07	\$13.11	\$22.89	\$18.16	\$15.15		
388	4781B006	imageRUNNER ADVANCE Black and White	Accessories	CANON CARD SET-A6 (501-1000)	\$2,783.00	39.1%	\$1,694.85	\$49.30	\$40.08	\$32.69	\$57.08	\$45.29	\$37.78		
389	1095B001	imageRUNNER ADVANCE Black and White	Accessories	ADF ACCESS HANDLE-A1	\$174.00	34.2%	\$114.49	\$3.33	\$2.71	\$2.21	\$3.86	\$3.06	\$2.55		

University of California System Exhibit 2 Pricing for Agreement #202002755 May 1, 2023 OMNIA Partners Participating Agencies															
					Purchase		Lease							Service	
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/server, Single Unit, Annual, etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
517	4033C001	imageRUNNER ADVANCE Black and White	Accessories	3RD COPY TRAY KIT-A1	\$83.00	51.4%	\$40.34	\$1.17	\$0.95	\$0.78	\$1.36	\$1.08	\$0.90		
518	0165C001	imageRUNNER ADVANCE Black and White	Accessories	UTILITY TRAY-B1	\$76.00	38.3%	\$46.92	\$1.36	\$1.11	\$0.91	\$1.58	\$1.25	\$1.05		
519	4064C002	imageRUNNER ADVANCE Black and White	Accessories	PRINTER COVER-M2	\$249.00	41.3%	\$146.16	\$4.25	\$3.46	\$2.82	\$4.92	\$3.91	\$3.26		
520	3818C003	imageRUNNER ADVANCE Black and White	Accessories	PLATEN COVER-Y3	\$125.00	40.0%	\$75.00	\$2.18	\$1.77	\$1.45	\$2.53	\$2.00	\$1.67		
521	1261V589	imageRUNNER ADVANCE Black and White	Accessories	SHI CHERRY SLIM KEYBOARD	\$101.00	21.8%	\$79.00	\$2.30	\$1.87	\$1.52	\$2.66	\$2.11	\$1.76		
522	3684B009	imageRUNNER ADVANCE Black and White	Accessories	COPY CARD READER ATTACHMENT-B7	\$100.00	45.2%	\$54.80	\$1.59	\$1.30	\$1.06	\$1.85	\$1.46	\$1.22		
523	4784B001	imageRUNNER ADVANCE Black and White	Accessories	COPY CARD READER-F1	\$374.00	39.4%	\$226.64	\$6.59	\$5.36	\$4.37	\$7.63	\$6.06	\$5.05		
524	4781B001	imageRUNNER ADVANCE Black and White	Accessories	CANON CARD SET-A1 (1-30)	\$188.00	39.2%	\$114.30	\$3.32	\$2.70	\$2.20	\$3.85	\$3.05	\$2.55		
525	4781B002	imageRUNNER ADVANCE Black and White	Accessories	CANON CARD SET-A2 (31-100)	\$411.00	38.9%	\$251.12	\$7.31	\$5.94	\$4.84	\$8.46	\$6.71	\$5.60		
526	4781B003	imageRUNNER ADVANCE Black and White	Accessories	CANON CARD SET-A3 (101-200)	\$548.00	37.9%	\$340.31	\$9.90	\$8.05	\$6.56	\$11.46	\$9.09	\$7.59		
527	4781B004	imageRUNNER ADVANCE Black and White	Accessories	CANON CARD SET-A4 (201-300)	\$548.00	37.9%	\$340.31	\$9.90	\$8.05	\$6.56	\$11.46	\$9.09	\$7.59		
528	4781B005	imageRUNNER ADVANCE Black and White	Accessories	CANON CARD SET-A5 (301-500)	\$1,107.00	38.6%	\$679.70	\$19.77	\$16.07	\$13.11	\$22.89	\$18.16	\$15.15		
529	4781B006	imageRUNNER ADVANCE Black and White	Accessories	CANON CARD SET-A6 (501-1000)	\$2,783.00	39.1%	\$1,694.85	\$49.30	\$40.08	\$32.69	\$57.08	\$45.29	\$37.78		
530	7518A004	imageRUNNER ADVANCE Black and White	Accessories	BRAILLE LABEL KIT-F1	\$42.00	25.7%	\$31.21	\$0.91	\$0.74	\$0.60	\$1.05	\$0.83	\$0.70		
531	1095B001	imageRUNNER ADVANCE Black and White	Accessories	ADF ACCESS HANDLE-A1	\$174.00	34.2%	\$114.49	\$3.33	\$2.71	\$2.21	\$3.86	\$3.06	\$2.55		
532	3726B001	imageRUNNER ADVANCE Black and White	Accessories	COPY CONTROL INTERFACE KIT-A1	\$64.00	35.8%	\$41.09	\$1.20	\$0.97	\$0.79	\$1.38	\$1.10	\$0.92		
533	3954V774	imageRUNNER ADVANCE Black and White	Accessories	UNIVERSAL KEYBOARD STAND-A2	\$296.00	36.0%	\$189.44	\$5.51	\$4.48	\$3.65	\$6.38	\$5.06	\$4.22		
534	4067C002	imageRUNNER ADVANCE Black and White	Accessories	ATTACHMENT KIT FOR READER	\$24.00	44.8%	\$13.26	\$0.39	\$0.31	\$0.26	\$0.45	\$0.35	\$0.30		
535	2212V478	imageRUNNER ADVANCE Black and White	Accessories	CARD READER ASSEMBLY FOR UNIVERSAL KEYBOARD STAND	\$66.00	31.7%	\$45.08	\$1.31	\$1.07	\$0.87	\$1.52	\$1.20	\$1.00		
536	4031C002	imageRUNNER ADVANCE Black and White	Accessories	HIGH CAPACITY CASSETTE FEEDING UNIT-C1	\$2,247.00	59.8%	\$903.29	\$26.28	\$21.36	\$17.42	\$30.42	\$24.14	\$20.13		
537	4030C002	imageRUNNER ADVANCE Black and White	Accessories	CASSETTE FEEDING UNIT-AQ1	\$1,802.00	70.0%	\$540.60	\$15.73	\$12.79	\$10.43	\$18.21	\$14.44	\$12.05		
538	5358C001	imageRUNNER ADVANCE Black and White	Accessories	CABINET TYPE-V	\$355.00	61.0%	\$138.45	\$4.03	\$3.27	\$2.67	\$4.66	\$3.70	\$3.09		
539	0607C002	imageRUNNER ADVANCE Black and White	Accessories	PAPER DECK UNIT-F1	\$2,608.00	51.5%	\$1,264.88	\$36.80	\$29.91	\$24.40	\$42.60	\$33.80	\$28.19		
540	4032C001	imageRUNNER ADVANCE Black and White	Accessories	INNER TRAY (1ST COPY TRAY KIT-A1)	\$56.00	48.9%	\$28.62	\$0.83	\$0.68	\$0.55	\$0.96	\$0.76	\$0.64		
541	4002C002	imageRUNNER ADVANCE Black and White	Accessories	INNER 2/3 HOLE PUNCHER-D1	\$840.00	58.3%	\$350.28	\$10.19	\$8.28	\$6.76	\$11.80	\$9.36	\$7.81		
542	3806V864	imageRUNNER ADVANCE Black and White	Accessories	CONVENIENCE STAPLER-C1	\$426.00	39.2%	\$259.08	\$7.54	\$6.13	\$5.00	\$8.73	\$6.92	\$5.77		
543	5548C002	imageRUNNER ADVANCE Black and White	Accessories	BOOKLET FINISHER-A1 WITH TRI-FOLD	\$4,636.00	42.9%	\$2,647.16	\$77.01	\$62.61	\$51.06	\$89.16	\$70.73	\$59.01		
544	5546C002	imageRUNNER ADVANCE Black and White	Accessories	BUFFER PASS UNIT-P2	\$332.00	35.5%	\$214.00	\$6.23	\$5.06	\$4.13	\$7.21	\$5.72	\$4.77		
545	3821V581	imageRUNNER ADVANCE Black and White	Accessories	IMAGERUNNER ADVANCE DX SERIES CONTROL PANEL PROTECTIVE F	\$1,053.00	67.6%	\$340.68	\$9.91	\$8.06	\$6.57	\$11.47	\$9.10	\$7.59		
546	4085V100	imageRUNNER ADVANCE Black and White	Accessories	BRAILLE LABEL KIT-G1	\$121.00	24.1%	\$91.80	\$2.67	\$2.17	\$1.77	\$3.09	\$2.45	\$2.05		
547	5549C002	imageRUNNER ADVANCE Black and White	Accessories	PAPER FOLDING UNIT-L1	\$6,400.00	36.8%	\$4,046.34	\$117.71	\$95.70	\$78.05	\$136.28	\$108.12	\$90.19		
548	5547C002	imageRUNNER ADVANCE Black and White	Accessories	STAPLE FINISHER-AB2	\$3,022.00	55.6%	\$1,341.77	\$39.03	\$31.73	\$25.88	\$45.19	\$35.85	\$29.91		
549	4041C004	imageRUNNER ADVANCE Black and White	Accessories	CONNECTION KIT-A4 FOR BLUETOOTH LE	\$237.00	56.8%	\$102.40	\$2.98	\$2.42	\$1.98	\$3.45	\$2.74	\$2.28		
550	1008B001	imageRUNNER ADVANCE Black and White	Supplies	STAPLE P1	\$75.00	38.2%	\$46.35	\$1.35	\$1.10	\$0.89	\$1.56	\$1.24	\$1.03		
551	0148C001	imageRUNNER ADVANCE Black and White	Supplies	STAPLE CARTRIDGE-Y1 (FOR BOOKLET FINISHER-V1/V2 and BOOKLET	\$46.00	31.7%	\$31.42	\$0.91	\$0.74	\$0.61	\$1.06	\$0.84	\$0.70		
552	4821B003	imageRUNNER ADVANCE Black and White	Connectivity Options	INTERNATIONAL FOLD SET-A1 ELAN	\$561.00	50.0%	\$280.50	\$8.16	\$6.63	\$5.41	\$9.45	\$7.49	\$6.25		
553	3999B004	imageRUNNER ADVANCE Black and White	Connectivity Options	BARCODE PRINTING KIT-D1 ELAN	\$994.00	49.6%	\$500.98	\$14.57	\$11.85	\$9.66	\$16.87	\$13.39	\$11.17		
554	3998C001	imageRUNNER ADVANCE Black and White	Connectivity Options	SUPER G3 FAX BOARD-AX1	\$994.00	47.5%	\$521.85	\$15.18	\$12.34	\$10.07	\$17.58	\$13.94	\$11.63		
555	4037C002	imageRUNNER ADVANCE Black and White	Connectivity Options	SUPER G3 2ND LINE FAX BOARD-AX1	\$622.00	47.4%	\$327.17	\$9.52	\$7.74	\$6.31	\$11.02	\$8.74	\$7.29		
556	4038C001	imageRUNNER ADVANCE Black and White	Connectivity Options	SUPER G3 3RD/4TH LINE FAX BOARD-AX1	\$1,242.00	41.0%	\$732.78	\$21.32	\$17.33	\$14.14	\$24.68	\$19.58	\$16.33		
557	0170C004	imageRUNNER ADVANCE Black and White	Connectivity Options	IP FAX EXPANSION KIT-B1 ELAN	\$414.00	44.6%	\$229.36	\$6.67	\$5.42	\$4.42	\$7.72	\$6.13	\$5.11		
558	3679B005	imageRUNNER ADVANCE Black and White	Connectivity Options	REMOTE FAX KIT-A1 ELAN	\$497.00	44.6%	\$275.34	\$8.01	\$6.51	\$5.31	\$9.27	\$7.36	\$6.14		
559	4039C001	imageRUNNER ADVANCE Black and White	Connectivity Options	MEMORY MIRRORING KIT-A1	\$622.00	39.2%	\$378.18	\$11.00	\$8.94	\$7.30	\$12.74	\$10.10	\$8.43		
560	4873C001	imageRUNNER ADVANCE Black and White	Connectivity Options	250GB SSD-A1	\$436.00	42.4%	\$251.14	\$7.31	\$5.94	\$4.84	\$8.46	\$6.71	\$5.60		
561	4874C001	imageRUNNER ADVANCE Black and White	Connectivity Options	1TB SSD-A1	\$1,615.00	49.4%	\$817.19	\$23.77	\$19.33	\$15.76	\$27.52	\$21.84	\$18.22		
562	4036C002	imageRUNNER ADVANCE Black and White	Connectivity Options	NUMERIC KEYPAD-A2	\$213.00	45.6%	\$115.87	\$3.37	\$2.74	\$2.24	\$3.90	\$3.10	\$2.58		
563	4040C001	imageRUNNER ADVANCE Black and White	Connectivity Options	IC CARD READER BOX FOR NUMERIC KE											

					Purchase			Lease						Service	
					Pricing Quantity (License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
Sort Key	Category	Product Family	Item Grouping	Product											
689	0643A029	imageCLASS Printers	Accessories	PCL FONT SET-C1	\$420.00	45.9%	\$227.22	\$6.61	\$5.37	\$4.38	\$7.65	\$6.07	\$5.06		
690	0655A004	imageCLASS Printers	Accessories	SD CARD-C1	\$409.00	49.7%	\$205.73	\$5.98	\$4.87	\$3.97	\$6.93	\$5.50	\$4.59		
691	0660A018	imageCLASS Printers	Accessories	BARCODE PRINTING KIT-F1	\$538.00	48.9%	\$274.92	\$8.00	\$6.50	\$5.30	\$9.26	\$7.35	\$6.13		
692	5858A010	imageCLASS Printers	Accessories	CABINET STAND TYPE S	\$354.00	20.1%	\$282.85	\$8.23	\$6.69	\$5.46	\$9.53	\$7.56	\$6.30		
693	1972V064	imageCLASS Printers	Power Filter	ESP NEXT GEN PCS POWER FILTER 120VOLTS 15 AMP XG-PCS-15D	\$239.56	38.3%	\$147.90	\$4.30	\$3.50	\$2.85	\$4.98	\$3.95	\$3.30		
694	5707B082	imageCLASS Printers	eCarePAK	ECAREPAK EXCHANGE 1-YEAR	\$87.50	39.4%	\$53.00	\$1.54	\$1.25	\$1.02	\$1.79	\$1.42	\$1.18		
695	5707B083	imageCLASS Printers	eCarePAK	ECAREPAK NEW TIER 4E2Y LABEL	\$120.00	39.2%	\$73.00	\$2.12	\$1.73	\$1.41	\$2.46	\$1.95	\$1.63		
696	5707B084	imageCLASS Printers	eCarePAK	ECAREPAK NEW TIER 4E3Y LABEL	\$175.00	39.4%	\$106.00	\$3.08	\$2.51	\$2.04	\$3.57	\$2.83	\$2.36		
697	5707B085	imageCLASS Printers	eCarePAK	ECAREPAK EXCHANGE 4-YEAR	\$275.00	39.3%	\$167.00	\$4.86	\$3.95	\$3.22	\$5.62	\$4.46	\$3.72		
698	2368V991	imageCLASS Printers	Delivery And Installation	PRINTER CONNECTIVITY	\$66.00	24.2%	\$50.00	\$1.45	\$1.18	\$0.96	\$1.68	\$1.34	\$1.11		
699	2088V999	imageCLASS Printers	Delivery And Installation	IMAGECLASS DELIVERY ONLY - FOR DROP SHIPMENTS	\$53.00	30.2%	\$37.00	\$1.08	\$0.88	\$0.71	\$1.25	\$0.99	\$0.82		
700	3792V243	imageCLASS Printers	Delivery And Installation	INSTALL PAK LBP/IMAGECLASS - INTANGIBLE	\$340.00	39.3%	\$206.36	\$6.00	\$4.88	\$3.98	\$6.95	\$5.51	\$4.60		
701	5161C001	imageCLASS Printers	Machines	IMAGECLASS X MF1238 II	\$1,285.00	61.2%	\$498.58	\$14.50	\$11.79	\$9.62	\$16.79	\$13.32	\$11.11	\$0.0239	
702	5143B001	imageCLASS Printers	Accessories	BARCODE PRINTING KIT-E1	\$774.00	45.8%	\$419.51	\$12.20	\$9.92	\$8.09	\$14.13	\$11.21	\$9.35		
703	5146B002	imageCLASS Printers	Accessories	MICARD ATTACH KIT-B1	\$97.00	45.6%	\$52.77	\$1.54	\$1.25	\$1.02	\$1.78	\$1.41	\$1.18		
704	5140B002	imageCLASS Printers	Accessories	COPY CARD READER ATTACHMENT-J1	\$97.00	45.6%	\$52.77	\$1.54	\$1.25	\$1.02	\$1.78	\$1.41	\$1.18		
705	4784B001	imageCLASS Printers	Accessories	COPY CARD READER-F1	\$374.00	39.4%	\$226.64	\$6.59	\$5.36	\$4.37	\$7.63	\$6.06	\$5.05		
706	0732A033	imageCLASS Printers	Accessories	CASSETTE UNIT-AH1	\$322.00	38.8%	\$197.06	\$5.73	\$4.66	\$3.80	\$6.64	\$5.27	\$4.39		
707	9594B002	imageCLASS Printers	Connectivity Options	SEND PDF SECURITY FEATURE SET-E1 ELAN	\$940.00	43.7%	\$529.00	\$15.39	\$12.51	\$10.20	\$17.82	\$14.13	\$11.79		
708	1972V064	imageCLASS Printers	Power Filter	ESP NEXT GEN PCS POWER FILTER 120VOLTS 15 AMP XG-PCS-15D	\$239.56	38.3%	\$147.90	\$4.30	\$3.50	\$2.85	\$4.98	\$3.95	\$3.30		
709	5707B082	imageCLASS Printers	Delivery And Installation	ECAREPAK EXCHANGE 1-YEAR	\$87.50	39.4%	\$53.00	\$1.54	\$1.25	\$1.02	\$1.79	\$1.42	\$1.18		
710	5707B083	imageCLASS Printers	Delivery And Installation	ECAREPAK NEW TIER 4E2Y LABEL	\$120.00	39.2%	\$73.00	\$2.12	\$1.73	\$1.41	\$2.46	\$1.95	\$1.63		
711	5707B084	imageCLASS Printers	Delivery And Installation	ECAREPAK NEW TIER 4E3Y LABEL	\$175.00	39.4%	\$106.00	\$3.08	\$2.51	\$2.04	\$3.57	\$2.83	\$2.36		
712	5707B085	imageCLASS Printers	Delivery And Installation	ECAREPAK EXCHANGE 4-YEAR	\$275.00	39.3%	\$167.00	\$4.86	\$3.95	\$3.22	\$5.62	\$4.46	\$3.72		
713	2368V991	imageCLASS Printers	Delivery And Installation	PRINTER CONNECTIVITY	\$66.00	24.2%	\$50.00	\$1.45	\$1.18	\$0.96	\$1.68	\$1.34	\$1.11		
714	2088V999	imageCLASS Printers	Delivery And Installation	IMAGECLASS DELIVERY ONLY - FOR DROP SHIPMENTS	\$53.00	30.2%	\$37.00	\$1.08	\$0.88	\$0.71	\$1.25	\$0.99	\$0.82		
715	3792V243	imageCLASS Printers	Delivery And Installation	INSTALL PAK LBP/IMAGECLASS - INTANGIBLE	\$340.00	39.3%	\$206.36	\$6.00	\$4.88	\$3.98	\$6.95	\$5.51	\$4.60		
716	4929C001	imageCLASS Printers	Machine	COLOR IMAGECLASS X LBP1538C	\$1,930.00	50.8%	\$949.56	\$27.62	\$22.46	\$18.32	\$31.98	\$25.37	\$21.17	\$0.0119	\$0.0890
717	4997C001	imageCLASS Printers	Accessories	CASSETTE FEEDING UNIT-AV1	\$699.00	65.5%	\$241.16	\$7.02	\$5.70	\$4.65	\$8.12	\$6.44	\$5.38		
718	0942C001	imageCLASS Printers	Accessories	PAPER FEEDER PF-D1	\$699.00	71.8%	\$196.86	\$5.73	\$4.66	\$3.80	\$6.63	\$5.26	\$4.39		
719	5858A009	imageCLASS Printers	Accessories	CABINET TYPE-P	\$322.00	24.1%	\$244.40	\$7.11	\$5.78	\$4.71	\$8.23	\$6.53	\$5.45		
720	5146B002	imageCLASS Printers	Accessories	MICARD ATTACH KIT-B1	\$97.00	45.6%	\$52.77	\$1.54	\$1.25	\$1.02	\$1.78	\$1.41	\$1.18		
721	3999B004	imageCLASS Printers	Accessories	BARCODE PRINTING KIT-D1 ELAN	\$994.00	49.6%	\$500.98	\$14.57	\$11.85	\$9.66	\$16.87	\$13.39	\$11.17		
722	1972V064	imageCLASS Printers	Power Filter	ESP NEXT GEN PCS POWER FILTER 120VOLTS 15 AMP XG-PCS-15D	\$239.56	38.3%	\$147.90	\$4.30	\$3.50	\$2.85	\$4.98	\$3.95	\$3.30		
723	5707B090	imageCLASS Printers	Delivery And Installation	ECAREPAK ONSITE 1-YEAR	\$160.00	23.8%	\$122.00	\$3.55	\$2.89	\$2.35	\$4.11	\$3.26	\$2.72		
724	5707B091	imageCLASS Printers	Delivery And Installation	ECAREPAK NEW TIER 202Y LABEL	\$195.00	16.4%	\$163.00	\$4.74	\$3.85	\$3.14	\$5.49	\$4.36	\$3.63		
725	5707B092	imageCLASS Printers	Delivery And Installation	ECAREPAK ONSITE 3-YEAR	\$320.00	25.6%	\$238.00	\$6.92	\$5.63	\$4.59	\$8.02	\$6.36	\$5.31		
726	5707B093	imageCLASS Printers	Delivery And Installation	ECAREPAK ONSITE 4-YEAR	\$499.00	25.7%	\$371.00	\$10.79	\$8.77	\$7.16	\$12.50	\$9.91	\$8.27		
727	3792V243	imageCLASS Printers	Delivery And Installation	INSTALL PAK LBP/IMAGECLASS - INTANGIBLE	\$340.00	39.3%	\$206.36	\$6.00	\$4.88	\$3.98	\$6.95	\$5.51	\$4.60		
728	2088V999	imageCLASS Printers	Delivery And Installation	IMAGECLASS DELIVERY ONLY - FOR DROP SHIPMENTS	\$53.00	30.2%	\$37.00	\$1.08	\$0.88	\$0.71	\$1.25	\$0.99	\$0.82		
729	2368V991	imageCLASS Printers	Delivery And Installation	PRINTER CONNECTIVITY	\$66.00	24.2%	\$50.00	\$1.45	\$1.18	\$0.96	\$1.68	\$1.34	\$1.11		
730	4930C001	imageCLASS Printers	Machine	COLOR IMAGECLASS X MF1538C	\$3,333.00	52.3%	\$1,589.84	\$46.25	\$37.60	\$30.67	\$53.55	\$42.48	\$35.44	\$0.0119	\$0.0890
731	4997C001	imageCLASS Printers	Accessories	CASSETTE FEEDING UNIT-AV1	\$699.00	65.5%	\$241.16	\$7.02	\$5.70	\$4.65	\$8.12	\$6.44	\$5.38		
732	0942C001	imageCLASS Printers	Accessories	PAPER FEEDER PF-D1	\$699.00	71.8%	\$196.86	\$5.73	\$4.66	\$3.80	\$6.63	\$5.26	\$4.39		
733	1326B013	imageCLASS Printers	Accessories	UNIVERSAL SEND DIGITAL USER SIGNATURE KIT-C1 ELAN	\$1,050.00	49.7%	\$528.36	\$15.37	\$12.50	\$10.19	\$17.80	\$14.12	\$11.78		
734	3679B005	imageCLASS Printers	Accessories	REMOTE FAX KIT-A1 ELAN	\$497.00	44.6%	\$275.34	\$8.01	\$6.51	\$5.31	\$9.27	\$7.36	\$6.14		
735	4821B003	imageCLASS Printers	Accessories	INTERNATIONAL FONT SET-A1 ELAN	\$561.00	50.0%	\$280.50	\$8.16	\$6.63	\$5.41	\$9.45	\$7.49	\$6.25		

					Pricing Quantity (License per device/employee/serv er, Single Unit, Annual, etc.)		Purchase		Lease						Service	
Sort Key	Category	Product Family	Item Grouping	Product		Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner	
861	01327236	imageFORMULA CR Series Check Scanners	Machines	IMAGEFORMULA CR-150 MAGNETIC SWIPE READER (MSR) COMPACT	\$1,385.00	16.7%	\$1,154.00	\$33.57	\$27.29	\$22.26	\$38.87	\$30.83	\$25.72			
862	1732C004	imageFORMULA CR Series Check Scanners	Accessories	IMAGEFORMULA RP-10 RECEIPT PRINTER	\$395.00	16.9%	\$328.44	\$9.55	\$7.77	\$6.34	\$11.06	\$8.78	\$7.32			
863	1732C001	imageFORMULA CR Series Check Scanners	Accessories	EXCHANGE ROLLER KIT CR150/CR120	\$53.00	23.0%	\$40.81	\$1.19	\$0.97	\$0.79	\$1.37	\$1.09	\$0.91			
864	1732C002	imageFORMULA CR Series Check Scanners	Accessories	INK DISPOSAL TANK CR150/CR120	\$27.00	18.4%	\$22.03	\$0.64	\$0.52	\$0.42	\$0.74	\$0.59	\$0.49			
865	3221V229	imageFORMULA CR Series Check Scanners	Accessories	CLEANING CARDS FOR CANON CHECK SCANNER (15PCS/BOX)	\$33.00	23.0%	\$25.41	\$0.74	\$0.60	\$0.49	\$0.86	\$0.68	\$0.57			
866	3221V231	imageFORMULA CR Series Check Scanners	Accessories	CLEANING CARDS FOR MSR/ID SLOTS	\$14.00	16.5%	\$11.69	\$0.34	\$0.28	\$0.23	\$0.39	\$0.31	\$0.26			
867	9743B009	imageFORMULA CR Series Check Scanners	eCarePAK	ECAREPAK FOR CR-150 (1 YEAR)	\$209.00	24.2%	\$158.42	\$4.61	\$3.75	\$3.06	\$5.34	\$4.23	\$3.53			
868	9743B010	imageFORMULA CR Series Check Scanners	eCarePAK	ECAREPAK FOR CR-150 (2 YEAR)	\$349.00	24.4%	\$263.84	\$7.68	\$6.24	\$5.09	\$8.89	\$7.05	\$5.88			
869	9743B011	imageFORMULA CR Series Check Scanners	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR CR-150 -- 1 MONTH	\$20.90	17.0%	\$17.34	\$0.50	\$0.41	\$0.33	\$0.58	\$0.46	\$0.39			
870	9741B023	imageFORMULA CR Series Check Scanners	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR RP-10 1 YEAR	\$42.00	12.6%	\$36.72	\$1.07	\$0.87	\$0.71	\$1.24	\$0.98	\$0.82			
871	9741B024	imageFORMULA CR Series Check Scanners	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR RP-10 2 YEAR	\$63.00	15.8%	\$53.04	\$1.54	\$1.25	\$1.02	\$1.79	\$1.42	\$1.18			
872	9741B025	imageFORMULA CR Series Check Scanners	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR RP-10 1 MONTH	\$4.20	2.9%	\$4.08	\$0.12	\$0.10	\$0.08	\$0.14	\$0.11	\$0.09			
873	1122V263	imageFORMULA CR Series Check Scanners	Delivery & Installation	DR/CR SCANNER DELIVERY-ONLY CHARGE	\$38.00	0.0%	\$38.00	\$1.11	\$0.90	\$0.73	\$1.28	\$1.02	\$0.85			
874	3537V017	imageFORMULA CR Series Check Scanners	Delivery & Installation	SMALL DR-CHECK SCANNERS (8-12 LBS) INSTALL PAK	\$280.00	36.5%	\$177.86	\$5.17	\$4.21	\$3.43	\$5.99	\$4.75	\$3.96			
875	1009C002	imageFORMULA CR Series Check Scanners	Machines	IMAGEFORMULA CR-190I II	\$2,995.00	13.7%	\$2,584.00	\$75.17	\$61.11	\$49.85	\$87.03	\$69.04	\$57.60			
876	4623B001	imageFORMULA CR Series Check Scanners	Accessories	EXCHANGE ROLLER KIT FOR CR190I	\$64.00	27.1%	\$46.66	\$1.36	\$1.10	\$0.90	\$1.57	\$1.25	\$1.04			
877	4623B002	imageFORMULA CR Series Check Scanners	Accessories	INK DISPOSAL TANK FOR CR-190I II (5 PCS/ CARTON)	\$32.00	0.0%	\$32.00	\$0.93	\$0.76	\$0.62	\$1.08	\$0.86	\$0.71			
878	3221V229	imageFORMULA CR Series Check Scanners	Accessories	CLEANING CARDS FOR CANON CHECK SCANNER (15PCS/BOX)	\$33.00	23.0%	\$25.41	\$0.74	\$0.60	\$0.49	\$0.86	\$0.68	\$0.57			
879	9744B005	imageFORMULA CR Series Check Scanners	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR BACK COUNTER	\$429.00	18.8%	\$348.35	\$10.13	\$8.24	\$6.72	\$11.73	\$9.31	\$7.76			
880	9744B006	imageFORMULA CR Series Check Scanners	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR BACK COUNTER	\$816.00	18.8%	\$662.59	\$19.27	\$15.67	\$12.78	\$22.32	\$17.70	\$14.77			
881	1122V263	imageFORMULA CR Series Check Scanners	Delivery & Installation	DR/CR SCANNER DELIVERY-ONLY CHARGE	\$38.00	0.0%	\$38.00	\$1.11	\$0.90	\$0.73	\$1.28	\$1.02	\$0.85			
882	3537V017	imageFORMULA CR Series Check Scanners	Delivery & Installation	SMALL DR-CHECK SCANNERS (8-12 LBS) INSTALL PAK	\$280.00	36.5%	\$177.86	\$5.17	\$4.21	\$3.43	\$5.99	\$4.75	\$3.96			
883	3595C002	imageFORMULA CR Series Check Scanners	Machines	IMAGEFORMULA CR-L1 COMPACT CHECK TRANSPORT	\$495.00	21.0%	\$391.00	\$11.37	\$9.25	\$7.54	\$13.17	\$10.45	\$8.72			
884	3221V229	imageFORMULA CR Series Check Scanners	Accessories	CLEANING CARDS FOR CANON CHECK SCANNER (15PCS/BOX)	\$33.00	23.0%	\$25.41	\$0.74	\$0.60	\$0.49	\$0.86	\$0.68	\$0.57			
885	9743B015	imageFORMULA CR Series Check Scanners	eCarePAK	ECAREPAK FOR CR-L1 - 1 YEAR	\$80.00	21.6%	\$62.72	\$1.82	\$1.48	\$1.21	\$2.11	\$1.68	\$1.40			
886	9743B016	imageFORMULA CR Series Check Scanners	eCarePAK	ECAREPAK FOR CR-L1 - 2 YEARS	\$134.00	16.1%	\$112.43	\$3.27	\$2.66	\$2.17	\$3.79	\$3.00	\$2.51			
887	9743B017	imageFORMULA CR Series Check Scanners	eCarePAK	ECAREPAK FOR CR-L1 - 1 MONTH	\$8.00	14.3%	\$6.86	\$0.20	\$0.16	\$0.13	\$0.23	\$0.18	\$0.15			
888	1122V263	imageFORMULA CR Series Check Scanners	Delivery & Installation	DR/CR SCANNER DELIVERY-ONLY CHARGE	\$38.00	0.0%	\$38.00	\$1.11	\$0.90	\$0.73	\$1.28	\$1.02	\$0.85			
889	3537V017	imageFORMULA CR Series Check Scanners	Delivery & Installation	SMALL DR-CHECK SCANNERS (8-12 LBS) INSTALL PAK	\$280.00	36.5%	\$177.86	\$5.17	\$4.21	\$3.43	\$5.99	\$4.75	\$3.96			
890	9704B007	imageFORMULA DR Series Document Scanners	Machine	IMAGEFORMULA P-208II SCANNER	\$199.00	17.0%	\$165.24	\$4.81	\$3.91	\$3.19	\$5.57	\$4.42	\$3.68			
891	8028B001	imageFORMULA DR Series Document Scanners	Accessories	SEPARATION PAD FOR IMAGEFORMULA P-208/P-208II SCANNER	\$20.00	22.2%	\$15.56	\$0.45	\$0.37	\$0.30	\$0.52	\$0.42	\$0.35			
892	8028B003	imageFORMULA DR Series Document Scanners	Accessories	SOFT CARRYING CASE FOR IMAGEFORMULA P-208/P-208II SCANNER	\$27.00	12.0%	\$23.76	\$0.69	\$0.56	\$0.46	\$0.80	\$0.63	\$0.53			
893	3987V510	imageFORMULA DR Series Document Scanners	Accessories	INSTANT STAPLE REMOVER-A1	\$749.00	18.4%	\$610.98	\$17.77	\$14.45	\$11.79	\$20.58	\$16.33	\$13.62			
894	9736B005	imageFORMULA DR Series Document Scanners	eCarePAK	ECAREPAK (ADVANCE EXCHANGE PROGRAM)FOR P-208II - 1 YEAR	\$26.00	0.0%	\$26.00	\$0.76	\$0.61	\$0.50	\$0.88	\$0.69	\$0.58			
895	9736B006	imageFORMULA DR Series Document Scanners	eCarePAK	ECAREPAK (ADVANCE EXCHANGE PROGRAM)FOR P-208II - 2 YEAR	\$47.00	0.0%	\$47.00	\$1.37	\$1.11	\$0.91	\$1.58	\$1.26	\$1.05			
896	1122V263	imageFORMULA DR Series Document Scanners	Delivery and Installation	DR/CR SCANNER DELIVERY-ONLY CHARGE	\$38.00	0.0%	\$38.00	\$1.11	\$0.90	\$0.73	\$1.28	\$1.02	\$0.85			
897	1122V263	imageFORMULA DR Series Document Scanners	Delivery & Installation	DR/CR SCANNER DELIVERY-ONLY CHARGE	\$38.00	0.0%	\$38.00	\$1.11	\$0.90	\$0.73	\$1.28	\$1.02	\$0.85			
898	9705B007	imageFORMULA DR Series Document Scanners	Machine	IMAGEFORMULA P-215II	\$299.00	6.7%	\$279.00	\$8.12	\$6.60	\$5.38	\$9.40	\$7.45	\$6.22			
899	6144B001	imageFORMULA DR Series Document Scanners	Accessories	SEPARATION PAD FOR P-215/P-215II	\$20.00	22.2%	\$15.56	\$0.45	\$0.37	\$0.30	\$0.52	\$0.42	\$0.35			
900	6144B002	imageFORMULA DR Series Document Scanners	Accessories	FEED ROLLER FOR P-215/P-215II	\$13.00	8.3%	\$11.92	\$0.35	\$0.28	\$0.23	\$0.40	\$0.32	\$0.27			
901	6144B003	imageFORMULA DR Series Document Scanners	Accessories	USB CABLE FOR P-215/P-215II	\$13.00	8.3%	\$11.92	\$0.35	\$0.28	\$0.23	\$0.40	\$0.32	\$0.27			
902	4179B016	imageFORMULA DR Series Document Scanners	Accessories	SOFT CARRYING CASE FOR P-150/215/215II	\$38.00	14.3%	\$32.57	\$0.95	\$0.77	\$0.63	\$1.10	\$0.87	\$0.73			
903	3987V510	imageFORMULA DR Series Document Scanners	Accessories	INSTANT STAPLE REMOVER-A1	\$749.00	18.4%	\$610.98	\$17.77	\$14.45	\$11.79	\$20.58	\$16.33	\$13.62			
904	9737B011	imageFORMULA DR Series Document Scanners	eCarePAK	ECAREPAK (ADVANCE EXCHANGE PROGRAM)FOR DR-215II - 1 YEAR	\$33.00	13.3%	\$28.61	\$0.83	\$0.68	\$0.55	\$0.96	\$0.76	\$0.64			
905	9737B012	imageFORMULA DR Series Document Scanners	eCarePAK	ECAREPAK (ADVANCE EXCHANGE PROGRAM)FOR DR-215II - 2 YEAR	\$59.00	16.7%	\$49.15	\$1.43	\$1.16	\$0.95	\$1.66	\$1.31	\$1.10			
906	9737B027															

					Purchase		Lease						Service		
Sort Key	Category	Product Family	Item Grouping	Product	License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
1033	9739B055	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ON-SITE SERVICE PROGRAM) FOR DR-G2110 1 YEAR + 1 P	\$1,270.00	16.9%	\$1,055.37	\$30.70	\$24.96	\$20.36	\$35.54	\$28.20	\$23.52		
1034	9739B056	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ON-SITE SERVICE PROGRAM) FOR DR-G2110 2 YEAR + 2	\$2,326.00	17.0%	\$1,930.58	\$56.16	\$45.66	\$37.24	\$65.02	\$51.59	\$43.03		
1035	9739B057	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ON-SITE SERVICE PROGRAM) FOR DR-G2110 9 MONTHS	\$1,002.00	22.4%	\$777.55	\$22.62	\$18.39	\$15.00	\$26.19	\$20.78	\$17.33		
1036	9739B058	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ON-SITE SERVICE PROGRAM) FOR DR-G2110 9 MONTHS	\$2,085.00	22.4%	\$1,617.96	\$47.07	\$38.26	\$31.21	\$54.49	\$43.23	\$36.06		
1037	9739B024	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK PM (ON-SITE SERVICE PROGRAM) FOR LVP SCANNER SING	\$533.00	15.3%	\$451.45	\$13.13	\$10.68	\$8.71	\$15.20	\$12.06	\$10.06		
1038	9739B052	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ON-SITE SERVICE PROGRAM) FOR DR-G2110 1 MONTH *	\$107.00	17.0%	\$88.81	\$2.58	\$2.10	\$1.71	\$2.99	\$2.37	\$1.98		
1039	9741B028	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR SCAN KIOSK II 9	\$470.00	16.9%	\$390.57	\$11.36	\$9.24	\$7.53	\$13.15	\$10.44	\$8.71		
1040	9741B030	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR SCAN KIOSK II 1	\$56.40	15.7%	\$47.55	\$1.38	\$1.12	\$0.92	\$1.60	\$1.27	\$1.06		
1041	9741B027	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR SCAN KIOSK II 2	\$940.00	16.9%	\$781.14	\$22.72	\$18.47	\$15.07	\$26.31	\$20.87	\$17.41		
1042	9741B026	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR SCAN KIOSK II 1	\$564.00	16.7%	\$469.81	\$13.67	\$11.11	\$9.06	\$15.82	\$12.55	\$10.47		
1043	9741B021	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK SCAN KIOSK - 9 MONTHS	\$205.00	15.9%	\$172.38	\$5.01	\$4.08	\$3.33	\$5.81	\$4.61	\$3.84		
1044	9741B019	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK SCAN KIOSK - 1 YEAR	\$265.00	15.7%	\$223.38	\$6.50	\$5.28	\$4.31	\$7.52	\$5.97	\$4.98		
1045	9741B020	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK SCAN KIOSK - 2 YEAR	\$469.00	12.4%	\$410.84	\$11.95	\$9.72	\$7.93	\$13.84	\$10.98	\$9.16		
1046	9741B006	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR FBSU201 2 YEAR	\$242.00	17.4%	\$199.92	\$5.82	\$4.73	\$3.86	\$6.73	\$5.34	\$4.46		
1047	9741B005	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR FBSU201 1 YEAR	\$127.00	16.5%	\$106.08	\$3.09	\$2.51	\$2.05	\$3.57	\$2.83	\$2.36		
1048	9741B014	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR FBSU201 1 MON	\$12.70	11.7%	\$11.22	\$0.33	\$0.27	\$0.22	\$0.38	\$0.30	\$0.25		
1049	9741B016	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR FB102 1 YEAR	\$81.00	18.1%	\$66.30	\$1.93	\$1.57	\$1.28	\$2.23	\$1.77	\$1.48		
1050	9741B017	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR FB102 2 YEAR	\$156.00	18.9%	\$126.48	\$3.68	\$2.99	\$2.44	\$4.26	\$3.38	\$2.82		
1051	9741B018	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR FB102 1 MONTH	\$8.10	-0.7%	\$8.16	\$0.24	\$0.19	\$0.16	\$0.27	\$0.22	\$0.18		
1052	3197V109	imageFORMULA DR Series Document Scanners	Scan Kiosk Implementation Serv	SCAN KIOSK IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALY	\$715.00	24.3%	\$541.00	\$15.74	\$12.79	\$10.44	\$18.22	\$14.46	\$12.06		
1053	3150C009	imageFORMULA DR Series Document Scanners	Machine	IMAGEFORMULA DR-G2110 USB SCANNER	\$6,175.00	17.3%	\$5,106.73	\$148.55	\$120.77	\$98.51	\$171.99	\$136.45	\$113.83		
1054	3601C001	imageFORMULA DR Series Document Scanners	Accessories	IMPRINTER FOR G-SERIES	\$425.00	22.5%	\$329.38	\$9.58	\$7.79	\$6.35	\$11.09	\$8.80	\$7.34		
1055	3601C002	imageFORMULA DR Series Document Scanners	Accessories	EXCHANGE ROLLER KIT FOR G-SERIES	\$134.00	23.4%	\$102.64	\$2.99	\$2.43	\$1.98	\$3.46	\$2.74	\$2.29		
1056	3601C004	imageFORMULA DR Series Document Scanners	Accessories	WHITE PLATEN ROLLER	\$86.00	22.5%	\$66.65	\$1.94	\$1.58	\$1.29	\$2.24	\$1.78	\$1.49		
1057	3601C005	imageFORMULA DR Series Document Scanners	Accessories	SEPARATION PAD FOR G2	\$39.00	19.4%	\$31.43	\$0.91	\$0.74	\$0.61	\$1.06	\$0.84	\$0.70		
1058	2152C002	imageFORMULA DR Series Document Scanners	Accessories	FLATBED SCANNER UNIT 102 (LGL SIZE)	\$495.00	28.3%	\$355.00	\$10.33	\$8.40	\$6.85	\$11.96	\$9.49	\$7.91		
1059	6240B002	imageFORMULA DR Series Document Scanners	Accessories	FLATBED SCANNER UNIT 201 (11 x 17 SIZE)	\$1,095.00	24.2%	\$830.00	\$24.14	\$19.63	\$16.01	\$27.95	\$22.18	\$18.50		
1060	2294C002	imageFORMULA DR Series Document Scanners	Accessories	SCAN KIOSK	\$1,895.00	19.8%	\$1,520.00	\$44.22	\$35.95	\$29.32	\$51.19	\$40.61	\$33.88		
1061	0127T974	imageFORMULA DR Series Document Scanners	Accessories	SCAN KIOSK CABINET (OPTIONAL)	\$325.00	20.0%	\$260.00	\$7.56	\$6.15	\$5.02	\$8.76	\$6.95	\$5.80		
1062	3613C004	imageFORMULA DR Series Document Scanners	Accessories	IMAGEFORMULA SCAN KIOSK II NETWORK ADAPTOR	\$3,495.00	27.8%	\$2,524.00	\$73.42	\$59.69	\$48.69	\$85.01	\$67.44	\$56.26		
1063	3987V510	imageFORMULA DR Series Document Scanners	Accessories	INSTANT STAPLE REMOVER-A1	\$749.00	18.4%	\$610.98	\$17.77	\$14.45	\$11.79	\$20.58	\$16.33	\$13.62		
1064	9739B050	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ON-SITE SERVICE PROGRAM) FOR DR-G2110 1 YEAR	\$1,070.00	22.4%	\$830.32	\$24.15	\$19.64	\$16.02	\$27.97	\$22.19	\$18.51		
1065	9739B051	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ON-SITE SERVICE PROGRAM) FOR DR-G2110 2 YEAR	\$1,926.00	18.6%	\$1,567.76	\$45.61	\$37.08	\$30.24	\$52.80	\$41.89	\$34.95		
1066	9739B053	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ON-SITE SERVICE PROGRAM) FOR DR-G2110 9 MONTHS	\$802.00	18.5%	\$653.63	\$19.01	\$15.46	\$12.61	\$22.01	\$17.46	\$14.57		
1067	9739B054	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ON-SITE SERVICE PROGRAM) FOR DR-G2110 9 MONTHS	\$1,685.00	18.6%	\$1,371.59	\$39.90	\$32.44	\$26.46	\$46.20	\$36.65	\$30.57		
1068	9739B055	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ON-SITE SERVICE PROGRAM) FOR DR-G2110 1 YEAR + 1 P	\$1,270.00	16.9%	\$1,055.37	\$30.70	\$24.96	\$20.36	\$35.54	\$28.20	\$23.52		
1069	9739B056	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ON-SITE SERVICE PROGRAM) FOR DR-G2110 2 YEAR + 2	\$2,326.00	17.0%	\$1,930.58	\$56.16	\$45.66	\$37.24	\$65.02	\$51.59	\$43.03		
1070	9739B057	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ON-SITE SERVICE PROGRAM) FOR DR-G2110 9 MONTHS	\$1,002.00	22.4%	\$777.55	\$22.62	\$18.39	\$15.00	\$26.19	\$20.78	\$17.33		
1071	9739B058	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ON-SITE SERVICE PROGRAM) FOR DR-G2110 9 MONTHS	\$2,085.00	22.4%	\$1,617.96	\$47.07	\$38.26	\$31.21	\$54.49	\$43.23	\$36.06		
1072	9739B024	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK PM (ON-SITE SERVICE PROGRAM) FOR LVP SCANNER SING	\$533.00	15.3%	\$451.45	\$13.13	\$10.68	\$8.71	\$15.20	\$12.06	\$10.06		
1073	9739B052	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ON-SITE SERVICE PROGRAM) FOR DR-G2110 1 MONTH *	\$107.00	17.0%	\$88.81	\$2.58	\$2.10	\$1.71	\$2.99	\$2.37	\$1.98		
1074	9741B028	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR SCAN KIOSK II 9	\$470.00	16.9%	\$390.57	\$11.36	\$9.24	\$7.53	\$13.15	\$10.44	\$8.71		
1075	9741B030	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR SCAN KIOSK II 1	\$56.40	15.7%	\$47.55	\$1.38	\$1.12	\$0.92	\$1.60	\$1.27	\$1.06		
1076	9741B027	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR SCAN KIOSK II 2	\$940.00	16.9%	\$781.14	\$22.72	\$18.47	\$15.07	\$26.31	\$20.87			

					Purchase		Lease						Service		
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
1205	9738B010	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCE EXCHANGE PROGRAM)FOR DR-M160II - 1 YEA	\$96.00	2.2%	\$93.89	\$2.73	\$2.22	\$1.81	\$3.16	\$2.51	\$2.09		
1206	9738B011	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCE EXCHANGE PROGRAM)FOR DR-M160II - 2 YEA	\$172.00	2.5%	\$167.70	\$4.88	\$3.97	\$3.23	\$5.65	\$4.48	\$3.74		
1207	9738B017	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR DR-M160II 1 MC	\$9.60	4.4%	\$9.18	\$0.27	\$0.22	\$0.18	\$0.31	\$0.25	\$0.20		
1208	9741B006	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR FBSU201 2 YEAR	\$242.00	17.4%	\$199.92	\$5.82	\$4.73	\$3.86	\$6.73	\$5.34	\$4.46		
1209	9741B005	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR FBSU201 1 YEAR	\$127.00	16.5%	\$106.08	\$3.09	\$2.51	\$2.05	\$3.57	\$2.83	\$2.36		
1210	9741B014	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR FBSU201 1 MON	\$12.70	11.7%	\$11.22	\$0.33	\$0.27	\$0.22	\$0.38	\$0.30	\$0.25		
1211	9741B016	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR FB102 1 YEAR	\$81.00	18.1%	\$66.30	\$1.93	\$1.57	\$1.28	\$2.23	\$1.77	\$1.48		
1212	9741B017	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR FB102 2 YEAR	\$156.00	18.9%	\$126.48	\$3.68	\$2.99	\$2.44	\$4.26	\$3.38	\$2.82		
1213	9741B018	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR FB102 1 MONTH	\$8.10	-0.7%	\$8.16	\$0.24	\$0.19	\$0.16	\$0.27	\$0.22	\$0.18		
1214	1122V263	imageFORMULA DR Series Document Scanners	Delivery & Installation	DR/CR SCANNER DELIVERY-ONLY CHARGE	\$38.00	0.0%	\$38.00	\$1.11	\$0.90	\$0.73	\$1.28	\$1.02	\$0.85		
1215	3537V017	imageFORMULA DR Series Document Scanners	Delivery & Installation	SMALL DR-CHECK SCANNERS (8-12 LBS) INSTALL PAK	\$280.00	36.5%	\$177.86	\$5.17	\$4.21	\$3.43	\$5.99	\$4.75	\$3.96		
1216	9392B002	imageFORMULA DR Series Document Scanners	Machine	DR-M1060	\$2,195.00	4.0%	\$2,107.00	\$61.29	\$49.83	\$40.64	\$70.96	\$56.30	\$46.97		
1217	9691B001	imageFORMULA DR Series Document Scanners	Accessories	EXCHANGE ROLLER KIT FOR DR-M1060/M1060II	\$80.00	18.4%	\$65.28	\$1.90	\$1.54	\$1.26	\$2.20	\$1.74	\$1.46		
1218	1922B001	imageFORMULA DR Series Document Scanners	Accessories	BARCODE MODULE	\$107.00	20.2%	\$85.39	\$2.48	\$2.02	\$1.65	\$2.88	\$2.28	\$1.90		
1219	6240B002	imageFORMULA DR Series Document Scanners	Accessories	FLATBED SCANNER UNIT 201 (11 x 17 SIZE)	\$1,095.00	24.2%	\$830.00	\$24.14	\$19.63	\$16.01	\$27.95	\$22.18	\$18.50		
1220	1941B001	imageFORMULA DR Series Document Scanners	Accessories	CAPTUREPERFECT 3.1 REPLACEMENT CD	\$86.00	1.3%	\$84.88	\$2.47	\$2.01	\$1.64	\$2.86	\$2.27	\$1.89		
1221	1922B003	imageFORMULA DR Series Document Scanners	Accessories	2D CODE MODULE	\$107.00	9.1%	\$97.26	\$2.83	\$2.30	\$1.88	\$3.28	\$2.60	\$2.17		
1222	2152C002	imageFORMULA DR Series Document Scanners	Accessories	FLATBED SCANNER UNIT 102 (LGL SIZE)	\$495.00	28.3%	\$355.00	\$10.33	\$8.40	\$6.85	\$11.96	\$9.49	\$7.91		
1223	2998C002	imageFORMULA DR Series Document Scanners	Accessories	NA10	\$169.00	18.5%	\$137.70	\$4.01	\$3.26	\$2.66	\$4.64	\$3.68	\$3.07		
1224	2999C002	imageFORMULA DR Series Document Scanners	Accessories	WA10	\$199.00	18.5%	\$162.18	\$4.72	\$3.84	\$3.13	\$5.46	\$4.33	\$3.61		
1225	3987V510	imageFORMULA DR Series Document Scanners	Accessories	INSTANT STAPLE REMOVER-A1	\$749.00	18.4%	\$610.98	\$17.77	\$14.45	\$11.79	\$20.58	\$16.33	\$13.62		
1226	9738B014	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCE EXCHANGE PROGRAM)FOR DR-M1060 - 1 YEA	\$318.00	25.4%	\$237.23	\$6.90	\$5.61	\$4.58	\$7.99	\$6.34	\$5.29		
1227	9738B015	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCE EXCHANGE PROGRAM)FOR DR-M1060 - 2 YEA	\$571.00	25.4%	\$425.97	\$12.39	\$10.07	\$8.22	\$14.35	\$11.38	\$9.49		
1228	9738B018	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR DR-M1060-- 1 M	\$31.80	13.4%	\$27.54	\$0.80	\$0.65	\$0.53	\$0.93	\$0.74	\$0.61		
1229	9741B006	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR FBSU201 2 YEAR	\$242.00	17.4%	\$199.92	\$5.82	\$4.73	\$3.86	\$6.73	\$5.34	\$4.46		
1230	9741B005	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR FBSU201 1 YEAR	\$127.00	16.5%	\$106.08	\$3.09	\$2.51	\$2.05	\$3.57	\$2.83	\$2.36		
1231	9741B014	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR FBSU201 1 MON	\$12.70	11.7%	\$11.22	\$0.33	\$0.27	\$0.22	\$0.38	\$0.30	\$0.25		
1232	9741B016	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR FB102 1 YEAR	\$81.00	18.1%	\$66.30	\$1.93	\$1.57	\$1.28	\$2.23	\$1.77	\$1.48		
1233	9741B017	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR FB102 2 YEAR	\$156.00	18.9%	\$126.48	\$3.68	\$2.99	\$2.44	\$4.26	\$3.38	\$2.82		
1234	9741B018	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR FB102 1 MONTH	\$8.10	-0.7%	\$8.16	\$0.24	\$0.19	\$0.16	\$0.27	\$0.22	\$0.18		
1235	1122V263	imageFORMULA DR Series Document Scanners	Delivery & Installation	DR/CR SCANNER DELIVERY-ONLY CHARGE	\$38.00	0.0%	\$38.00	\$1.11	\$0.90	\$0.73	\$1.28	\$1.02	\$0.85		
1236	3537V017	imageFORMULA DR Series Document Scanners	Delivery & Installation	SMALL DR-CHECK SCANNERS (8-12 LBS) INSTALL PAK	\$280.00	36.5%	\$177.86	\$5.17	\$4.21	\$3.43	\$5.99	\$4.75	\$3.96		
1237	9691B001	imageFORMULA DR Series Document Scanners	Accessories	EXCHANGE ROLLER KIT FOR DR-M1060/M1060II	\$80.00	18.4%	\$65.28	\$1.90	\$1.54	\$1.26	\$2.20	\$1.74	\$1.46		
1238	2152C002	imageFORMULA DR Series Document Scanners	Accessories	FLATBED SCANNER UNIT 102 (LGL SIZE)	\$495.00	28.3%	\$355.00	\$10.33	\$8.40	\$6.85	\$11.96	\$9.49	\$7.91		
1239	6240B002	imageFORMULA DR Series Document Scanners	Accessories	FLATBED SCANNER UNIT 201 (11 x 17 SIZE)	\$1,095.00	24.2%	\$830.00	\$24.14	\$19.63	\$16.01	\$27.95	\$22.18	\$18.50		
1240	4061V648	imageFORMULA DR Series Document Scanners	Delivery & Installation	INTANGIBLE DR/CR SCANNER DELIVERY-ONLY CHARGE	\$38.00	-2.1%	\$38.80	\$1.13	\$0.92	\$0.75	\$1.31	\$1.04	\$0.86		
1241	3537V018	imageFORMULA DR Series Document Scanners	Delivery & Installation	IFS - SCANNERS INSTALL PAK	\$263.00	36.5%	\$167.07	\$4.86	\$3.95	\$3.22	\$5.63	\$4.46	\$3.72		
1242	2405C002	imageFORMULA DR Series Document Scanners	Machine	IMAGFORMULA DR-M260	\$1,195.00	17.3%	\$988.00	\$28.74	\$23.37	\$19.06	\$33.28	\$26.40	\$22.02		
1243	0697C002	imageFORMULA DR Series Document Scanners	Accessories	CARRIER SHEET (A4)	\$53.00	24.5%	\$40.02	\$1.16	\$0.95	\$0.77	\$1.35	\$1.07	\$0.89		
1244	0697C002	imageFORMULA DR Series Document Scanners	Accessories	PASSPORT CARRIER SHEET	\$24.00	9.1%	\$21.82	\$0.63	\$0.52	\$0.42	\$0.73	\$0.58	\$0.49		
1245	1922B001	imageFORMULA DR Series Document Scanners	Accessories	BARCODE MODULE	\$107.00	20.2%	\$85.39	\$2.48	\$2.02	\$1.65	\$2.88	\$2.28	\$1.90		
1246	1922B003	imageFORMULA DR Series Document Scanners	Accessories	2D CODE MODULE	\$107.00	9.1%	\$97.26	\$2.83	\$2.30	\$1.88	\$3.28	\$2.60	\$2.17		
1247	2152C002	imageFORMULA DR Series Document Scanners	Accessories	FLATBED SCANNER UNIT 102 (LGL SIZE)	\$495.00	28.3%	\$355.00	\$10.33	\$8.40	\$6.85	\$11.96	\$9.49	\$7.91		
1248	6240B002	imageFORMULA DR Series Document Scanners	Accessories	FLATBED SCANNER UNIT 201 (11 x 17 SIZE)	\$1,095.00	24.2%	\$830.00	\$24.14	\$19.63	\$16.01	\$27.95	\$22.18	\$18.50		
1249	1941B001	imageFORMULA DR Series Document Scanners	Accessories	CAPTUREPERFECT 3.1 REPLACEMENT CD	\$86.00	1.3%	\$84.88	\$2.47	\$2.01	\$1.64	\$2.86	\$2.27	\$1.89		
1250	2998C002	imageFORMULA DR Series Document Scanners	Accessories	NA10	\$16										

					Purchase		Lease						Service		
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
1377	3882V205	HP Printers - Available for MPS Contracts Only. Ple	TROY HP MICR Printers	TROY M610DN MICR PRINTER 1 TRAY, NO LOCK - 01-06702-101	\$2,238.19	2.6%	\$2,180.00	\$63.42	\$51.56	\$42.05	\$73.42	\$58.25	\$48.59		
1378	3900V228	HP Printers - Available for MPS Contracts Only. Ple	Accessories	TROY M610/M611/M612 SECURE 550-SHEET INPUT TRAY - COMBIN	\$506.48	12.2%	\$444.69	\$12.94	\$10.52	\$8.58	\$14.98	\$11.88	\$9.91		
1379	3900V229	HP Printers - Available for MPS Contracts Only. Ple	Accessories	TROY M610/M611/M612 SECURE 550-SHEET INPUT TRAY - 02-0316	\$501.90	13.6%	\$433.64	\$12.61	\$10.26	\$8.36	\$14.60	\$11.59	\$9.67		
1380	3900V230	HP Printers - Available for MPS Contracts Only. Ple	Accessories	TROY M610/M611/M612 SECURE 2100-SHEET INPUT TRAY - 02-031	\$1,444.30	1.7%	\$1,420.00	\$41.31	\$33.58	\$27.39	\$47.83	\$37.94	\$31.65		
1381	3900V231	HP Printers - Available for MPS Contracts Only. Ple	Accessories	TROY HP STANDARD M610/M611/M612 STANDARD 550-SHEET INPU	\$273.98	-2.1%	\$279.73	\$8.14	\$6.62	\$5.40	\$9.42	\$7.47	\$6.24		
1382	3900V232	HP Printers - Available for MPS Contracts Only. Ple	Accessories	TROY HP STANDARD M610/M611/M612 STANDARD 2100-SHEET IN	\$936.10	-2.1%	\$955.76	\$27.80	\$22.60	\$18.44	\$32.19	\$25.54	\$21.30		
1383	3940V571	HP Printers - Available for MPS Contracts Only. Ple	Accessories	TROY M402/M404 SECURE INPUT TRAY - 02-20634-001	\$312.90	4.1%	\$300.00	\$8.73	\$7.10	\$5.79	\$10.10	\$8.02	\$6.69		
1384	3886V746	HP Printers - Available for MPS Contracts Only. Ple	Troy Shipping & Setup	TROY HP MICR PRINTER PER DEVICE SETUP CHARGE (NO NETWORK	\$500.00	-2.0%	\$510.00	\$14.84	\$12.06	\$9.84	\$17.18	\$13.63	\$11.37		
1385	3885V500	HP Printers - Available for MPS Contracts Only. Ple	Troy Shipping & Setup	ONE (1) FREIGHT UNIT - TROYTRUNIT	\$2.00	40.0%	\$1.20	\$0.03	\$0.03	\$0.02	\$0.04	\$0.03	\$0.03		
1386	4974B003	Label Printers	Printers	LX-D5500 4 INCH DYE-BASED INKJET LABEL PRINTER	\$9,499.00	22.0%	\$7,410.00	\$215.56	\$175.25	\$142.94	\$249.57	\$198.00	\$165.17		
1387	3205C001	Label Printers	Printers	LX-D1300 2 INCH DYE-BASED INKJET LABEL PRINTER	\$3,699.00	19.0%	\$2,997.00	\$87.18	\$70.88	\$57.81	\$100.94	\$80.08	\$66.80		
1388	4976B002	Label Printers	Accessories	CJ-L02 Auto Cutter Unit, For LX-D5500	\$3,900.00	19.2%	\$3,151.00	\$91.66	\$74.52	\$60.78	\$106.13	\$84.19	\$70.24		
1389	6940B002	Label Printers	Accessories	RH-L03 Roll Holder, For LX-D5500	\$150.00	18.0%	\$123.00	\$3.58	\$2.91	\$2.37	\$4.14	\$3.29	\$2.74		
1390	9762B001	Label Printers	Accessories	RH-L02 Roll Holder, For LX-P1300 / LX-D1300	\$50.00	18.0%	\$41.00	\$1.19	\$0.97	\$0.79	\$1.38	\$1.10	\$0.91		
1391	4027V057	Label Printers	Supplies	STARTER MEDIA KIT FOR LX-D5500	\$20.00	-2.1%	\$20.42	\$0.59	\$0.48	\$0.39	\$0.69	\$0.55	\$0.46		
1392	4027V058	Label Printers	Supplies	STARTER MEDIA KIT FOR LX-D1300	\$20.00	-2.1%	\$20.42	\$0.59	\$0.48	\$0.39	\$0.69	\$0.55	\$0.46		
1393	4847B004	Label Printers	Supplies	WT-X401 MAINTENANCE CARTRIDGE, FOR CX-G6400/LX-D5500	\$90.00	-2.1%	\$91.89	\$2.67	\$2.17	\$1.77	\$3.09	\$2.46	\$2.05		
1394	9756B002	Label Printers	Supplies	WT-X201 MAINTENANCE CARTRIDGE, FOR CX-G2400/LX-P1300/LX-D	\$40.00	-2.1%	\$40.84	\$1.19	\$0.97	\$0.79	\$1.38	\$1.09	\$0.91		
1395	4982B003	Label Printers	Supplies	BJI-P511BK Black Ink Tank (240ml) - For LX-D5500	\$250.00	-2.1%	\$255.25	\$7.43	\$6.04	\$4.92	\$8.60	\$6.82	\$5.69		
1396	4979B003	Label Printers	Supplies	BJI-P511Y Yellow Ink Tank (240ml) - For LX-D5500	\$250.00	-2.1%	\$255.25	\$7.43	\$6.04	\$4.92	\$8.60	\$6.82	\$5.69		
1397	4981B003	Label Printers	Supplies	BJI-P511C Cyan Ink Tank (240ml) - For LX-D5500	\$250.00	-2.1%	\$255.25	\$7.43	\$6.04	\$4.92	\$8.60	\$6.82	\$5.69		
1398	9179B003	Label Printers	Supplies	BJI-P512M Magenta Ink Tank (240ml) - For LX-D5500	\$250.00	-2.1%	\$255.25	\$7.43	\$6.04	\$4.92	\$8.60	\$6.82	\$5.69		
1399	9033B004	Label Printers	Supplies	BJI-P211Y(4P) YELLOW INK TANK (14.5ML X 4 TANKS) - FOR LX-D130	\$140.00	-2.1%	\$142.94	\$4.16	\$3.38	\$2.76	\$4.81	\$3.82	\$3.19		
1400	9034B004	Label Printers	Supplies	BJI-P211M(4P) MAGENTA INK TANK (14.5ML X 4 TANKS) - FOR LX-D1	\$140.00	-2.1%	\$142.94	\$4.16	\$3.38	\$2.76	\$4.81	\$3.82	\$3.19		
1401	9035B004	Label Printers	Supplies	BJI-P211C(4P) CYAN INK TANK (14.5ML X 4 TANKS) - FOR LX-D1300/	\$140.00	-2.1%	\$142.94	\$4.16	\$3.38	\$2.76	\$4.81	\$3.82	\$3.19		
1402	9036B004	Label Printers	Supplies	BJI-P211BK(4P) BLACK INK TANK (14.5ML X 4 TANKS) - FOR LX-D1300	\$140.00	-2.1%	\$142.94	\$4.16	\$3.38	\$2.76	\$4.81	\$3.82	\$3.19		
1403	4025V192	Label Printers	Delivery and Installation	INSTALL PAK FOR LX-D5500 AND CX-G6400 (WITHIN CSA TERRITORY	\$390.00	34.6%	\$255.00	\$7.42	\$6.03	\$4.92	\$8.59	\$6.81	\$5.68		
1404	4025V193	Label Printers	Delivery and Installation	DROP SHIP DELIVERY AND SERVICE INSTALLATION FOR LX-P1300/LX-	\$282.00	35.0%	\$183.30	\$5.33	\$4.34	\$3.54	\$6.17	\$4.90	\$4.09		
1405	3724V529	Label Printers	Delivery and Installation	LX-D5500 INSTALLATION SERVICE (Outside CSA territory)	\$650.00	-0.9%	\$656.00	\$19.08	\$15.51	\$12.65	\$22.09	\$17.53	\$14.62		
1406	3724V530	Label Printers	Delivery and Installation	LX-D1300, LX-P1300 INSTALLATION SERVICE (Outside CSA territory)	\$630.00	-1.0%	\$636.00	\$18.50	\$15.04	\$12.27	\$21.42	\$16.99	\$14.18		
1407	0659C002	Label Printers	Printers	LX-P1300 2 INCH PIGMENT-BASED INKJET LABEL PRINTER	\$3,999.00	22.0%	\$3,120.00	\$90.76	\$73.79	\$60.18	\$105.08	\$83.37	\$69.54		
1408	9762B001	Label Printers	Accessories	RH-L02 Roll Holder, For LX-P1300 / LX-D1300	\$50.00	18.0%	\$41.00	\$1.19	\$0.97	\$0.79	\$1.38	\$1.10	\$0.91		
1409	4027V058	Label Printers	Supplies	STARTER MEDIA KIT FOR LX-D1300	\$20.00	-2.1%	\$20.42	\$0.59	\$0.48	\$0.39	\$0.69	\$0.55	\$0.46		
1410	9756B002	Label Printers	Supplies	WT-X201 MAINTENANCE CARTRIDGE, FOR CX-G2400/LX-P1300/LX-D	\$40.00	-2.1%	\$40.84	\$1.19	\$0.97	\$0.79	\$1.38	\$1.09	\$0.91		
1411	9044B004	Label Printers	Supplies	BJI-P321BK(4P) Black Ink Tank (14.5ml x 4 Tanks) - For LX-P1300	\$140.00	-2.1%	\$142.94	\$4.16	\$3.38	\$2.76	\$4.81	\$3.82	\$3.19		
1412	9043B004	Label Printers	Supplies	BJI-P321C(4P) Cyan Ink Tank (14.5ml x 4 Tanks) - For LX-P1300	\$140.00	-2.1%	\$142.94	\$4.16	\$3.38	\$2.76	\$4.81	\$3.82	\$3.19		
1413	9042B004	Label Printers	Supplies	BJI-P321M(4P) Magenta Ink Tank (14.5ml x 4 Tanks) - For LX-P1300	\$140.00	-2.1%	\$142.94	\$4.16	\$3.38	\$2.76	\$4.81	\$3.82	\$3.19		
1414	9041B004	Label Printers	Supplies	BJI-P321Y(4P) Yellow Ink Tank (14.5ml x 4 Tanks) - For LX-P1300	\$140.00	-2.1%	\$142.94	\$4.16	\$3.38	\$2.76	\$4.81	\$3.82	\$3.19		
1415	4025V192	Label Printers	Delivery and Installation	INSTALL PAK FOR LX-D5500 AND CX-G6400 (WITHIN CSA TERRITORY	\$390.00	34.6%	\$255.00	\$7.42	\$6.03	\$4.92	\$8.59	\$6.81	\$5.68		
1416	4025V193	Label Printers	Delivery and Installation	DROP SHIP DELIVERY AND SERVICE INSTALLATION FOR LX-P1300/LX-	\$282.00	35.0%	\$183.30	\$5.33	\$4.34	\$3.54	\$6.17	\$4.90	\$4.09		
1417	3724V530	Label Printers	Delivery and Installation	LX-D1300, LX-P1300 INSTALLATION SERVICE (Outside CSA territory)	\$630.00	-1.0%	\$636.00	\$18.50	\$15.04	\$12.27	\$21.42	\$16.99	\$14.18		
1418	3189C002	ID Card Printers	Card Printers	IX-R7000 DUAL SIDED ID CARD PRINTER	\$5,499.00	-2.0%	\$5,608.98	\$163.17	\$132.65	\$108.20	\$188.91	\$149.87	\$125.02		
1419	9054B002	ID Card Printers	Card Printers	CX-G2400 2IN DYE-BASED INKJET CARD PRINTER	\$5,999.00	37.1%	\$3,772.98	\$109.76	\$89.23	\$72.78	\$127.07	\$100.81	\$84.10		
1420	1749C002	ID Card Printers	Card Printers	CX-G640											

					Purchase			Lease						Service	
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
1549	0860C001	Large Format - 11-Color Plus Chroma Optimizer:	Supplies	PFI-1100 CO - PIGMENT INK TANK 160ML	\$102.00	0.0%	\$102.00	\$2.97	\$2.41	\$1.97	\$3.44	\$2.73	\$2.27		
1550	0810C001	Large Format - 11-Color Plus Chroma Optimizer:	Supplies	PFI-1300 MBK - PIGMENT INK TANK 330ML	\$187.00	0.0%	\$187.00	\$5.44	\$4.42	\$3.61	\$6.30	\$5.00	\$4.17		
1551	0820C001	Large Format - 11-Color Plus Chroma Optimizer:	Supplies	PFI-1300 B - PIGMENT INK TANK 330ML	\$187.00	0.0%	\$187.00	\$5.44	\$4.42	\$3.61	\$6.30	\$5.00	\$4.17		
1552	0811C001	Large Format - 11-Color Plus Chroma Optimizer:	Supplies	PFI-1300 PBK - PIGMENT INK TANK 330ML	\$187.00	0.0%	\$187.00	\$5.44	\$4.42	\$3.61	\$6.30	\$5.00	\$4.17		
1553	0812C001	Large Format - 11-Color Plus Chroma Optimizer:	Supplies	PFI-1300 C - PIGMENT INK TANK 330ML	\$187.00	0.0%	\$187.00	\$5.44	\$4.42	\$3.61	\$6.30	\$5.00	\$4.17		
1554	0813C001	Large Format - 11-Color Plus Chroma Optimizer:	Supplies	PFI-1300 M - PIGMENT INK TANK 330ML	\$187.00	0.0%	\$187.00	\$5.44	\$4.42	\$3.61	\$6.30	\$5.00	\$4.17		
1555	0814C001	Large Format - 11-Color Plus Chroma Optimizer:	Supplies	PFI-1300 Y - PIGMENT INK TANK 330ML	\$187.00	0.0%	\$187.00	\$5.44	\$4.42	\$3.61	\$6.30	\$5.00	\$4.17		
1556	0815C001	Large Format - 11-Color Plus Chroma Optimizer:	Supplies	PFI-1300 PC - PIGMENT INK TANK 330ML	\$187.00	0.0%	\$187.00	\$5.44	\$4.42	\$3.61	\$6.30	\$5.00	\$4.17		
1557	0816C001	Large Format - 11-Color Plus Chroma Optimizer:	Supplies	PFI-1300 PM - PIGMENT INK TANK 330ML	\$187.00	0.0%	\$187.00	\$5.44	\$4.42	\$3.61	\$6.30	\$5.00	\$4.17		
1558	0817C001	Large Format - 11-Color Plus Chroma Optimizer:	Supplies	PFI-1300 GY - PIGMENT INK TANK 330ML	\$187.00	0.0%	\$187.00	\$5.44	\$4.42	\$3.61	\$6.30	\$5.00	\$4.17		
1559	0818C001	Large Format - 11-Color Plus Chroma Optimizer:	Supplies	PFI-1300 PGY - PIGMENT INK TANK 330ML	\$187.00	0.0%	\$187.00	\$5.44	\$4.42	\$3.61	\$6.30	\$5.00	\$4.17		
1560	0819C001	Large Format - 11-Color Plus Chroma Optimizer:	Supplies	PFI-1300 R - PIGMENT INK TANK 330ML	\$187.00	0.0%	\$187.00	\$5.44	\$4.42	\$3.61	\$6.30	\$5.00	\$4.17		
1561	0821C001	Large Format - 11-Color Plus Chroma Optimizer:	Supplies	PFI-1300 CO - PIGMENT INK TANK 330ML	\$179.00	0.0%	\$179.00	\$5.21	\$4.23	\$3.45	\$6.03	\$4.78	\$3.99		
1562	0774C001	Large Format - 11-Color Plus Chroma Optimizer:	Supplies	PFI-1700 MBK - PIGMENT INK TANK 700ML	\$317.00	3.4%	\$306.22	\$8.91	\$7.24	\$5.91	\$10.31	\$8.18	\$6.83		
1563	0775C001	Large Format - 11-Color Plus Chroma Optimizer:	Supplies	PFI-1700 PBK - PIGMENT INK TANK 700ML	\$317.00	3.4%	\$306.22	\$8.91	\$7.24	\$5.91	\$10.31	\$8.18	\$6.83		
1564	0776C001	Large Format - 11-Color Plus Chroma Optimizer:	Supplies	PFI-1700 C - PIGMENT INK TANK 700ML	\$317.00	3.4%	\$306.22	\$8.91	\$7.24	\$5.91	\$10.31	\$8.18	\$6.83		
1565	0777C001	Large Format - 11-Color Plus Chroma Optimizer:	Supplies	PFI-1700 M - PIGMENT INK TANK 700ML	\$317.00	3.4%	\$306.22	\$8.91	\$7.24	\$5.91	\$10.31	\$8.18	\$6.83		
1566	0778C001	Large Format - 11-Color Plus Chroma Optimizer:	Supplies	PFI-1700 Y - PIGMENT INK TANK 700ML	\$317.00	3.4%	\$306.22	\$8.91	\$7.24	\$5.91	\$10.31	\$8.18	\$6.83		
1567	0779C001	Large Format - 11-Color Plus Chroma Optimizer:	Supplies	PFI-1700 PC - PIGMENT INK TANK 700ML	\$317.00	3.4%	\$306.22	\$8.91	\$7.24	\$5.91	\$10.31	\$8.18	\$6.83		
1568	0780C001	Large Format - 11-Color Plus Chroma Optimizer:	Supplies	PFI-1700 PM - PIGMENT INK TANK 700ML	\$317.00	3.4%	\$306.22	\$8.91	\$7.24	\$5.91	\$10.31	\$8.18	\$6.83		
1569	0781C001	Large Format - 11-Color Plus Chroma Optimizer:	Supplies	PFI-1700 GY - PIGMENT INK TANK 700ML	\$317.00	3.4%	\$306.22	\$8.91	\$7.24	\$5.91	\$10.31	\$8.18	\$6.83		
1570	0782C001	Large Format - 11-Color Plus Chroma Optimizer:	Supplies	PFI-1700 PGY - PIGMENT INK TANK 700ML	\$317.00	3.4%	\$306.22	\$8.91	\$7.24	\$5.91	\$10.31	\$8.18	\$6.83		
1571	0783C001	Large Format - 11-Color Plus Chroma Optimizer:	Supplies	PFI-1700 R - PIGMENT INK TANK 700ML	\$317.00	3.4%	\$306.22	\$8.91	\$7.24	\$5.91	\$10.31	\$8.18	\$6.83		
1572	0784C001	Large Format - 11-Color Plus Chroma Optimizer:	Supplies	PFI-1700 B - PIGMENT INK TANK 700ML	\$317.00	3.4%	\$306.22	\$8.91	\$7.24	\$5.91	\$10.31	\$8.18	\$6.83		
1573	0785C001	Large Format - 11-Color Plus Chroma Optimizer:	Supplies	PFI-1700 CO - PIGMENT INK TANK 700ML	\$305.00	3.9%	\$293.00	\$8.52	\$6.93	\$5.65	\$9.87	\$7.83	\$6.53		
1574	0861C003	Large Format - 11-Color Plus Chroma Optimizer:	Supplies	PRINT HEAD PF-10	\$726.00	-2.1%	\$741.00	\$21.56	\$17.52	\$14.29	\$24.96	\$19.80	\$16.52		
1575	0849V351	Large Format - 11-Color Plus Chroma Optimizer:	Media	CANON MATTE COATED PAPER 170GSM 42" X 100'	\$75.50	0.0%	\$75.50	\$2.20	\$1.79	\$1.46	\$2.54	\$2.02	\$1.68		
1576	1708B994	Large Format - 11-Color Plus Chroma Optimizer:	Hardware	PRO-4100 1 YEAR EXTENDED WARRANTY ECAREPAK	\$861.00	11.8%	\$759.00	\$22.08	\$17.95	\$14.64	\$25.56	\$20.28	\$16.92		
1577	1708B995	Large Format - 11-Color Plus Chroma Optimizer:	Hardware	PRO-4100 2 YEAR EXTENDED WARRANTY ECAREPAK	\$1,613.00	12.1%	\$1,418.00	\$41.25	\$33.54	\$27.35	\$47.76	\$37.89	\$31.61		
1578	1708B996	Large Format - 11-Color Plus Chroma Optimizer:	Hardware	PRO-4100 3 YEAR EXTENDED WARRANTY ECAREPAK	\$2,103.00	13.7%	\$1,815.00	\$52.80	\$42.92	\$35.01	\$61.13	\$48.50	\$40.46		
1579	1708B997	Large Format - 11-Color Plus Chroma Optimizer:	Hardware	PRO-4100 4 YEAR EXTENDED WARRANTY ECAREPAK	\$2,963.00	13.6%	\$2,560.00	\$74.47	\$60.54	\$49.38	\$86.22	\$68.40	\$57.06		
1580	1023V298	Large Format - 11-Color Plus Chroma Optimizer:	Delivery & Installation	LARGE FORMAT PRINTER (36IN-60IN) INSTALL PAK For printer model	\$545.00	29.5%	\$384.23	\$11.18	\$9.09	\$7.41	\$12.94	\$10.27	\$8.56		
1581	3063V601	Large Format - 11-Color Plus Chroma Optimizer:	Delivery & Installation	CUSA PRO SERIES INSTALLATION (OUTSIDE ESS SERVICE TERRITORY)	\$694.00	7.2%	\$644.00	\$18.73	\$15.23	\$12.42	\$21.69	\$17.21	\$14.35		
1582	2716V994	Large Format - 11-Color Plus Chroma Optimizer:	Delivery & Installation	CSA IMAGEPROGRAF MANDATORY ADDITIONAL DELIVERY CHARGE	\$225.00	-2.1%	\$229.73	\$6.68	\$5.43	\$4.43	\$7.74	\$6.14	\$5.12		
1583	1396V761	Large Format - 11-Color Plus Chroma Optimizer:	Implementation Services By Local Agency	POSTER ARTIST PRO SERVICES BY PROFESSIONAL SERVICES	\$292.00	28.8%	\$208.00	\$6.05	\$4.92	\$4.01	\$7.01	\$5.56	\$4.64		
1584	3871C005	Large Format - 11-Color Plus Chroma Optimizer:	Machine	60 INCH IMAGEPROGRAF PRO-6100 PRINTER	\$13,578.00	14.3%	\$11,636.35	\$338.50	\$275.20	\$224.47	\$391.91	\$310.92	\$259.37		
1585	1153C010	Large Format - 11-Color Plus Chroma Optimizer:	Accessories	ROLL HOLDER SET RH2-66	\$305.00	23.2%	\$234.24	\$6.81	\$5.54	\$4.52	\$7.89	\$6.26	\$5.22		
1586	1155C001	Large Format - 11-Color Plus Chroma Optimizer:	Accessories	CUTTER BLADE CT-07	\$100.00	6.5%	\$93.50	\$2.72	\$2.21	\$1.80	\$3.15	\$2.50	\$2.08		
1587	1156C002	Large Format - 11-Color Plus Chroma Optimizer:	Accessories	MAINTENANCE CARTRIDGE MC-30	\$105.00	15.5%	\$88.73	\$2.58	\$2.10	\$1.71	\$2.99	\$2.37	\$1.98		
1588	4511C004	Large Format - 11-Color Plus Chroma Optimizer:	Accessories	TEFLON MAT FOR CE6000-60 (2PK)	\$49.00	10.5%	\$43.86	\$1.28	\$1.04	\$0.85	\$1.48	\$1.17	\$0.98		
1589	4511C005	Large Format - 11-Color Plus Chroma Optimizer:	Accessories	TEFLON MAT FOR CE6000-120 (2PK)	\$75.00	13.0%	\$65.28	\$1.90	\$1.54	\$1.26	\$2.20	\$1.74	\$1.46		
1590	4511C009	Large Format - 11-Color Plus Chroma Optimizer:	Accessories	CE7000-130 PLUS 50" CONTOUR CUTTER AND COLORBYTE R.E.D. SO	\$6,540.00	12.7%	\$5,712.00	\$166.16	\$135.09	\$110.18	\$192.38	\$152.62	\$127.32		
1591	4511C011	Large Format - 11-Color Plus Chroma Optimizer:	Accessories	TEFLON MAT FOR CE7000-130 (2 PACK)</											

					Purchase		Lease						Service		
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
1721	5269C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2100 Y - PIGMENT INK TANK 160ML	\$105.00	-2.0%	\$107.10	\$3.12	\$2.53	\$2.07	\$3.61	\$2.86	\$2.39		
1722	5270C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2100 GY - PIGMENT INK TANK 160ML	\$105.00	-2.0%	\$107.10	\$3.12	\$2.53	\$2.07	\$3.61	\$2.86	\$2.39		
1723	5271C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2100 R - PIGMENT INK TANK 160ML	\$105.00	-2.0%	\$107.10	\$3.12	\$2.53	\$2.07	\$3.61	\$2.86	\$2.39		
1724	5272C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2100 O - PIGMENT INK TANK 160ML	\$105.00	-2.0%	\$107.10	\$3.12	\$2.53	\$2.07	\$3.61	\$2.86	\$2.39		
1725	5273C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2100 G - PIGMENT INK TANK 160ML	\$105.00	-2.0%	\$107.10	\$3.12	\$2.53	\$2.07	\$3.61	\$2.86	\$2.39		
1726	5274C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2100 V - PIGMENT INK TANK 160ML	\$105.00	-2.0%	\$107.10	\$3.12	\$2.53	\$2.07	\$3.61	\$2.86	\$2.39		
1727	5275C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2100 FP - PIGMENT INK TANK 160ML	\$116.00	-2.0%	\$118.32	\$3.44	\$2.80	\$2.28	\$3.99	\$3.16	\$2.64		
1728	5276C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2300 MBK - PIGMENT INK TANK 330ML	\$187.00	-2.0%	\$190.74	\$5.55	\$4.51	\$3.68	\$6.42	\$5.10	\$4.25		
1729	5277C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2300 PBK - PIGMENT INK TANK 330ML	\$187.00	-2.0%	\$190.74	\$5.55	\$4.51	\$3.68	\$6.42	\$5.10	\$4.25		
1730	5278C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2300 C - PIGMENT INK TANK 330ML	\$187.00	-2.0%	\$190.74	\$5.55	\$4.51	\$3.68	\$6.42	\$5.10	\$4.25		
1731	5279C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2300 M - PIGMENT INK TANK 330ML	\$187.00	-2.0%	\$190.74	\$5.55	\$4.51	\$3.68	\$6.42	\$5.10	\$4.25		
1732	5280C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2300 Y - PIGMENT INK TANK 330ML	\$187.00	-2.0%	\$190.74	\$5.55	\$4.51	\$3.68	\$6.42	\$5.10	\$4.25		
1733	5281C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2300 GY - PIGMENT INK TANK 330ML	\$187.00	-2.0%	\$190.74	\$5.55	\$4.51	\$3.68	\$6.42	\$5.10	\$4.25		
1734	5282C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2300 R - PIGMENT INK TANK 330ML	\$187.00	-2.0%	\$190.74	\$5.55	\$4.51	\$3.68	\$6.42	\$5.10	\$4.25		
1735	5283C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2300 O - PIGMENT INK TANK 330ML	\$187.00	-2.0%	\$190.74	\$5.55	\$4.51	\$3.68	\$6.42	\$5.10	\$4.25		
1736	5284C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2300 G - PIGMENT INK TANK 330ML	\$187.00	-2.0%	\$190.74	\$5.55	\$4.51	\$3.68	\$6.42	\$5.10	\$4.25		
1737	5285C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2300 V - PIGMENT INK TANK 330ML	\$187.00	-2.0%	\$190.74	\$5.55	\$4.51	\$3.68	\$6.42	\$5.10	\$4.25		
1738	5286C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2300 FP - PIGMENT INK TANK 330ML	\$206.00	-2.0%	\$210.12	\$6.11	\$4.97	\$4.05	\$7.08	\$5.61	\$4.68		
1739	5287C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2700 MBK - PIGMENT INK TANK 700ML	\$317.00	-2.0%	\$323.34	\$9.41	\$7.65	\$6.24	\$10.89	\$8.64	\$7.21		
1740	5288C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2700 PBK - PIGMENT INK TANK 700ML	\$317.00	-2.0%	\$323.34	\$9.41	\$7.65	\$6.24	\$10.89	\$8.64	\$7.21		
1741	5289C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2700 C - PIGMENT INK TANK 700ML	\$317.00	-2.0%	\$323.34	\$9.41	\$7.65	\$6.24	\$10.89	\$8.64	\$7.21		
1742	5290C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2700 M - PIGMENT INK TANK 700ML	\$317.00	-2.0%	\$323.34	\$9.41	\$7.65	\$6.24	\$10.89	\$8.64	\$7.21		
1743	5291C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2700 Y - PIGMENT INK TANK 700ML	\$317.00	-2.0%	\$323.34	\$9.41	\$7.65	\$6.24	\$10.89	\$8.64	\$7.21		
1744	5292C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2700 GY - PIGMENT INK TANK 700ML	\$317.00	-2.0%	\$323.34	\$9.41	\$7.65	\$6.24	\$10.89	\$8.64	\$7.21		
1745	5293C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2700 R - PIGMENT INK TANK 700ML	\$317.00	-2.0%	\$323.34	\$9.41	\$7.65	\$6.24	\$10.89	\$8.64	\$7.21		
1746	5294C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2700 O - PIGMENT INK TANK 700ML	\$317.00	-2.0%	\$323.34	\$9.41	\$7.65	\$6.24	\$10.89	\$8.64	\$7.21		
1747	5295C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2700 G - PIGMENT INK TANK 700ML	\$317.00	-2.0%	\$323.34	\$9.41	\$7.65	\$6.24	\$10.89	\$8.64	\$7.21		
1748	5296C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2700 V - PIGMENT INK TANK 700ML	\$317.00	-2.0%	\$323.34	\$9.41	\$7.65	\$6.24	\$10.89	\$8.64	\$7.21		
1749	5297C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2700 FP - PIGMENT INK TANK 700ML	\$349.00	-2.0%	\$355.98	\$10.36	\$8.42	\$6.87	\$11.99	\$9.51	\$7.93		
1750	5265C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2100 MBK - PIGMENT INK TANK 160ML	\$105.00	-2.0%	\$107.10	\$3.12	\$2.53	\$2.07	\$3.61	\$2.86	\$2.39		
1751	5266C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2100 PBK - PIGMENT INK TANK 160ML	\$105.00	-2.0%	\$107.10	\$3.12	\$2.53	\$2.07	\$3.61	\$2.86	\$2.39		
1752	5267C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2100 C - PIGMENT INK TANK 160ML	\$105.00	-2.0%	\$107.10	\$3.12	\$2.53	\$2.07	\$3.61	\$2.86	\$2.39		
1753	0861C003	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PRINT HEAD PF-10	\$726.00	-2.1%	\$741.00	\$21.56	\$17.52	\$14.29	\$24.96	\$19.80	\$16.52		
1754	4008V663	Large Format - 11-color Plus Fluorescent Pink: Gra	Delivery & Installation	CUSA IMAGEPROGRAF GP-2000/4000 PRINTER INSTALLATION (OUTS	\$694.00	6.8%	\$646.68	\$18.81	\$15.29	\$12.47	\$21.78	\$17.28	\$14.41		
1755	2716V994	Large Format - 11-color Plus Fluorescent Pink: Gra	Delivery & Installation	CSA IMAGEPROGRAF MANDATORY ADDITIONAL DELIVERY CHARGE	\$225.00	-2.1%	\$229.73	\$6.68	\$5.43	\$4.43	\$7.74	\$6.14	\$5.12		
1756	4032V079	Large Format - 11-color Plus Fluorescent Pink: Gra	Delivery & Installation	CSA IMAGEPROGRAF GP-4000 (44 INCH) INSTALL PAK	\$1,153.00	33.7%	\$763.98	\$22.22	\$18.07	\$14.74	\$25.73	\$20.41	\$17.03		
1757	17088C29	Large Format - 11-color Plus Fluorescent Pink: Gra	CarePAK *Alternative to CSA S	GP-4000 PRINTER 1 YEAR EXTENDED SERVICE ECAREPAK (BOTH INSI	\$861.00	6.6%	\$803.76	\$23.38	\$19.01	\$15.50	\$27.07	\$21.48	\$17.92		
1758	17088C30	Large Format - 11-color Plus Fluorescent Pink: Gra	CarePAK *Alternative to CSA S	GP-4000 PRINTER 2 YEAR EXTENDED SERVICE ECAREPAK (BOTH INSI	\$1,613.00	7.1%	\$1,498.38	\$43.59	\$35.44	\$28.90	\$50.47	\$40.04	\$33.40		
1759	17088C31	Large Format - 11-color Plus Fluorescent Pink: Gra	CarePAK *Alternative to CSA S	GP-4000 PRINTER 3 YEAR EXTENDED SERVICE ECAREPAK (BOTH INSI	\$2,103.00	7.0%	\$1,956.36	\$56.91	\$46.27	\$37.74	\$65.89	\$52.27	\$43.61		
1760	17088C32	Large Format - 11-color Plus Fluorescent Pink: Gra	CarePAK *Alternative to CSA S	GP-4000 PRINTER 4 YEAR EXTENDED SERVICE ECAREPAK (BOTH INSI	\$2,963.00	6.9%	\$2,758.08	\$80.23	\$65.23	\$53.20	\$92.89	\$73.70	\$61.48		
1761	1396V761	Large Format - 11-color Plus Fluorescent Pink: Gra	Implementation Services by Loc	POSTER ARTIST PRO SERVICES BY PROFESSIONAL SERVICES	\$292.00	28.8%	\$208.00	\$6.05	\$4.92	\$4.01	\$7.01	\$5.56	\$4.64		
1762	3873C002	Large Format - 8-Color: Production Signage	Info	44 INCH IMAGEPROGRAF PRO-4100S PRINTER	\$5,650.00	14.4%	\$4,836.40	\$140.69	\$114.						

University of California System Exhibit 2 Pricing for Agreement #202002755 May 1, 2023 OMNIA Partners Participating Agencies															
					Purchase	Lease								Service	
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annual, etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
1893	17088977	Large Format - 5-Color: Technical Documents	GeCarePAK * Alternative to CSA S	TA-20 PRINTER (4 YEARS OF EXTENDED SERVICE) ECAREPAK EXTEND	\$527.00	11.7%	\$465.34	\$13.54	\$11.01	\$8.98	\$15.67	\$12.43	\$10.37		
1894	17088A25	Large Format - 5-Color: Technical Documents	GeCarePAK * Alternative to CSA S	TA-20 MFP L24E1 1 YEAR EXTENDED SERVICE ECAREPAK (UNAVAILAB	\$839.00	7.6%	\$775.20	\$22.55	\$18.33	\$14.95	\$26.11	\$20.71	\$17.28		
1895	17088A36	Large Format - 5-Color: Technical Documents	GeCarePAK * Alternative to CSA S	TA-20 MFP L24E1 2 YEAR EXTENDED SERVICE ECAREPAK (UNAVAILAB	\$1,570.00	6.1%	\$1,473.90	\$42.88	\$34.86	\$28.43	\$49.64	\$39.38	\$32.85		
1896	17088A37	Large Format - 5-Color: Technical Documents	GeCarePAK * Alternative to CSA S	TA-20 MFP L24E1 3 YEAR EXTENDED SERVICE ECAREPAK (UNAVAILAB	\$2,416.00	6.3%	\$2,263.38	\$65.84	\$53.53	\$43.66	\$76.23	\$60.48	\$50.45		
1897	17088A38	Large Format - 5-Color: Technical Documents	GeCarePAK * Alternative to CSA S	TA-20 MFP L24E1 4 YEAR EXTENDED SERVICE ECAREPAK (UNAVAILAB	\$3,217.00	6.0%	\$3,033.28	\$87.95	\$71.50	\$58.32	\$101.82	\$80.78	\$67.39		
1898	3647V676	Large Format - 5-Color: Technical Documents	GDelivery & Installation	CUSA LARGE FORMAT PRINTER INSTALL PAK (OUTSIDE OF ESS SERV	\$533.00	0.0%	\$533.00	\$15.50	\$12.61	\$10.28	\$17.95	\$14.24	\$11.88		
1899	2716V994	Large Format - 5-Color: Technical Documents	GDelivery & Installation	CSA IMAGEPROGRAF MANDATORY ADDITIONAL DELIVERY CHARGE	\$225.00	-2.1%	\$229.73	\$6.68	\$5.43	\$4.43	\$7.74	\$6.14	\$5.12		
1900	1059V452	Large Format - 5-Color: Technical Documents	GDelivery & Installation	LARGE FORMAT PRINTER (17"-24") INSTALL PAK. For printer models	\$374.00	25.6%	\$278.26	\$8.09	\$6.58	\$5.37	\$9.37	\$7.44	\$6.20		
1901	3479V123	Large Format - 5-Color: Technical Documents	GDelivery & Installation	CUSA INSTALLATION FOR ALL MFP CONFIGURATIONS WITH L24E1 SC	\$640.00	2.4%	\$624.75	\$18.17	\$14.78	\$12.05	\$21.04	\$16.69	\$13.93		
1902	3537V022	Large Format - 5-Color: Technical Documents	GDelivery & Installation	CSA IMAGEPROGRAF (24 INCH - 36 INCH) MFP INSTALL PAK	\$1,736.00	34.9%	\$1,130.00	\$32.87	\$26.72	\$21.80	\$38.06	\$30.19	\$25.19		
1903	1396V761	Large Format - 5-Color: Technical Documents	GImplementation Services By Loc	POSTER ARTIST PRO SERVICES BY PROFESSIONAL SERVICES	\$292.00	28.8%	\$208.00	\$6.05	\$4.92	\$4.01	\$7.01	\$5.56	\$4.64		
1904	3661C002	Large Format - 5-Color: Technical Documents	GMachine	36 INCH IMAGEPROGRAF TA-30 PRINTER W/ STAND	\$3,680.00	7.5%	\$3,404.00	\$99.02	\$80.50	\$65.66	\$114.65	\$90.95	\$75.88		
1905	3661C005	Large Format - 5-Color: Technical Documents	GMachine	36 INCH IMAGEPROGRAF TA-30 PRINTER W/O STAND	\$3,105.00	5.6%	\$2,931.00	\$85.26	\$69.32	\$56.54	\$98.72	\$78.32	\$65.33		
1906	3661C014	Large Format - 5-Color: Technical Documents	GMachine	36 INCH IMAGEPROGRAF TA-30 MFP L36E1	\$6,760.00	17.2%	\$5,598.87	\$162.87	\$132.41	\$108.00	\$188.57	\$149.60	\$124.80		
1907	1153C006	Large Format - 5-Color: Technical Documents	GAccessories	35INCH ROLL HOLDER RH2-35	\$175.00	24.0%	\$133.00	\$3.87	\$3.15	\$2.57	\$4.48	\$3.55	\$2.96		
1908	1156C005	Large Format - 5-Color: Technical Documents	GAccessories	MAINTENANCE CARTRIDGE MC-31	\$81.00	24.6%	\$61.07	\$1.78	\$1.44	\$1.18	\$2.06	\$1.63	\$1.36		
1909	1155C002	Large Format - 5-Color: Technical Documents	GAccessories	CUTTER BLADE CT-08	\$100.00	12.8%	\$87.20	\$2.54	\$2.06	\$1.68	\$2.94	\$2.33	\$1.94		
1910	3085C005	Large Format - 5-Color: Technical Documents	GAccessories	SD-33 STAND FOR TA-30 PRINTER	\$632.00	5.7%	\$595.98	\$17.34	\$14.09	\$11.50	\$20.07	\$15.92	\$13.28		
1911	4511C004	Large Format - 5-Color: Technical Documents	GAccessories	TEFLON MAT FOR CE6000-60 (2PK)	\$49.00	10.5%	\$43.86	\$1.28	\$1.04	\$0.85	\$1.48	\$1.17	\$0.98		
1912	4511C005	Large Format - 5-Color: Technical Documents	GAccessories	TEFLON MAT FOR CE6000-120 (2PK)	\$75.00	13.0%	\$65.28	\$1.90	\$1.54	\$1.26	\$2.20	\$1.74	\$1.46		
1913	4511C009	Large Format - 5-Color: Technical Documents	GAccessories	CE7000-130 PLUS 50" CONTOUR CUTTER AND COLORBYTE R.E.D. SO	\$6,540.00	12.7%	\$5,712.00	\$166.16	\$135.09	\$110.18	\$192.38	\$152.62	\$127.32		
1914	4511C011	Large Format - 5-Color: Technical Documents	GAccessories	TEFLON MAT FOR CE7000-130 (2 PACK)	\$69.00	-2.1%	\$70.45	\$2.05	\$1.67	\$1.36	\$2.37	\$1.88	\$1.57		
1915	4511C012	Large Format - 5-Color: Technical Documents	GAccessories	CB15U BLADE (COMPATIBLE WITH THE CE7000-60 PLUS 24" CONTO	\$99.50	-1.5%	\$101.00	\$2.94	\$2.39	\$1.95	\$3.40	\$2.70	\$2.25		
1916	4511C013	Large Format - 5-Color: Technical Documents	GAccessories	PHP33-CB15N-HS BLADE HOLDER	\$105.00	-2.1%	\$107.21	\$3.12	\$2.54	\$2.07	\$3.61	\$2.86	\$2.39		
1917	4511C007	Large Format - 5-Color: Technical Documents	GAccessories	CE7000-60 PLUS 24IN CONTOUR CUTTER AND COLORBYTE R.E.D. SO	\$3,270.00	8.0%	\$3,007.00	\$87.47	\$71.12	\$58.01	\$101.28	\$80.35	\$67.03		
1918	4511C008	Large Format - 5-Color: Technical Documents	GAccessories	CE7000-60 PLUS STAND (OPTIONAL 24" STAND)	\$250.00	2.1%	\$244.75	\$7.12	\$5.79	\$4.72	\$8.24	\$6.54	\$5.46		
1919	4511C010	Large Format - 5-Color: Technical Documents	GAccessories	TEFLON MAT FOR CE7000-60 (2 PACK)	\$45.00	-2.1%	\$45.95	\$1.34	\$1.09	\$0.89	\$1.55	\$1.23	\$1.02		
1920	7025A039	Large Format - 5-Color: Technical Documents	GSoftware Options	POSTERARTIST	\$425.00	13.9%	\$366.00	\$10.65	\$8.66	\$7.06	\$12.33	\$9.78	\$8.16		
1921	7025A046	Large Format - 5-Color: Technical Documents	GSoftware Options	COLORBYTE IMAGEPRINT R.E.D. SOFTWARE	\$599.00	20.0%	\$479.00	\$13.93	\$11.33	\$9.24	\$16.13	\$12.80	\$10.68		
1922	17088972	Large Format - 5-Color: Technical Documents	GeCarePAK * Alternative to CSA S	TA-30 1 YEAR ECAREPAK	\$646.00	13.5%	\$559.00	\$16.26	\$13.22	\$10.78	\$18.83	\$14.94	\$12.46		
1923	17088973	Large Format - 5-Color: Technical Documents	GeCarePAK * Alternative to CSA S	TA-30 2 YEAR ECAREPAK	\$1,183.00	13.5%	\$1,023.00	\$29.76	\$24.19	\$19.73	\$34.45	\$27.33	\$22.80		
1924	17088980	Large Format - 5-Color: Technical Documents	GeCarePAK * Alternative to CSA S	TA-30 PRINTER (3 YEARS OF EXTENDED SERVICE) ECAREPAK EXTEND	\$1,554.00	13.5%	\$1,344.00	\$39.10	\$31.79	\$25.93	\$45.27	\$35.91	\$29.96		
1925	17088981	Large Format - 5-Color: Technical Documents	GeCarePAK * Alternative to CSA S	TA-30 PRINTER (4 YEARS OF EXTENDED SERVICE) ECAREPAK EXTEND	\$2,199.00	13.5%	\$1,902.00	\$55.33	\$44.98	\$36.69	\$64.06	\$50.82	\$42.40		
1926	17088A43	Large Format - 5-Color: Technical Documents	GeCarePAK * Alternative to CSA S	TA-30 MFP L36E1 1 YEAR EXTENDED SERVICE ECAREPAK (UNAVAILAB	\$1,291.00	11.8%	\$1,139.00	\$33.13	\$26.94	\$21.97	\$38.36	\$30.43	\$25.39		
1927	17088A44	Large Format - 5-Color: Technical Documents	GeCarePAK * Alternative to CSA S	TA-30 MFP L36E1 2 YEAR EXTENDED SERVICE ECAREPAK (UNAVAILAB	\$2,366.00	11.2%	\$2,100.00	\$61.09	\$49.67	\$40.51	\$70.73	\$56.11	\$46.81		
1928	17088A45	Large Format - 5-Color: Technical Documents	GeCarePAK * Alternative to CSA S	TA-30 MFP L36E1 3 YEAR EXTENDED SERVICE ECAREPAK (UNAVAILAB	\$3,646.00	10.8%	\$3,252.00	\$94.60	\$76.91	\$62.73	\$109.53	\$86.89	\$72.49		
1929	17088A46	Large Format - 5-Color: Technical Documents	GeCarePAK * Alternative to CSA S	TA-30 MFP L36E1 4 YEAR EXTENDED SERVICE ECAREPAK (UNAVAILAB	\$4,919.00	10.6%	\$4,400.00	\$128.00	\$104.06	\$84.88	\$148.19	\$117.57	\$98.08		
1930	3488C001	Large Format - 5-Color: Technical Documents	GSupplies	CANON INK TANK PFI-030MBK - PIGMENT MATTE BLACK INK TANK 5	\$51.00	0.0%	\$51.00	\$1.48	\$1.21	\$0.98	\$1.72	\$1.36	\$1.14		
1931	3489C001	Large Format - 5-Color: Technical Documents	GSupplies	CANON INK TANK PFI-030BK - PIGMENT BLACK INK TANK 55ML	\$51.00	0.0%	\$51.00	\$1.48	\$1.21	\$0.98	\$1.72	\$1.36	\$1.14		
1932	3490C001	Large Format - 5-Color: Technical Documents	GSupplies	CANON INK TANK PFI-030C - PIGMENT CYAN INK TANK 55ML	\$51.00	0.0%	\$51.00	\$1.48	\$1.21	\$0.98	\$1.72	\$1.36	\$1.14		
1933	3491C001	Large Format - 5-Color: Technical Documents	GSupplies	CANON INK TANK PFI-030M - PIGMENT MAGENTA INK TANK 55ML	\$51.00	0.0%	\$51.00	\$1.48	\$1.21	\$0.98	\$1.72	\$1			

					Purchase		Lease						Service		
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
2065	16918125	Large Format - 5-Color: Technical Documents	GAccessories	Z36 HOLD-UP PLATE (ACCESSORY REPLACEMENT)	\$52.00	-2.1%	\$53.09	\$1.54	\$1.26	\$1.02	\$1.79	\$1.42	\$1.18		
2066	16918126	Large Format - 5-Color: Technical Documents	GAccessories	Z36 DOCUMENT RETURN GUIDES (PACK OF 3) (ACCESSORY REPLACEMENT)	\$112.00	-2.1%	\$114.35	\$3.33	\$2.70	\$2.21	\$3.85	\$3.06	\$2.55		
2067	16918112	Large Format - 5-Color: Technical Documents	GAccessories	Z36 KEYBOARD TRAY (ACCESSORY REPLACEMENT)	\$300.00	-2.1%	\$306.30	\$8.91	\$7.24	\$5.91	\$10.32	\$8.18	\$6.83		
2068	7025A039	Large Format - 5-Color: Technical Documents	GSoftware Options	POSTERARTIST	\$425.00	13.9%	\$366.00	\$10.65	\$8.66	\$7.06	\$12.33	\$9.78	\$8.16		
2069	7025A046	Large Format - 5-Color: Technical Documents	GSoftware Options	COLORBYTE IMAGEPRINT R.E.D. SOFTWARE	\$599.00	20.0%	\$479.00	\$13.93	\$11.33	\$9.24	\$16.13	\$12.80	\$10.68		
2070	2884C001	Large Format - 5-Color: Technical Documents	GSupplies	CANON INK TANK PFI-120 MATTE BLACK 130ML	\$86.25	10.7%	\$77.00	\$2.24	\$1.82	\$1.49	\$2.59	\$2.06	\$1.72		
2071	2885C001	Large Format - 5-Color: Technical Documents	GSupplies	CANON INK TANK PFI-120 BLACK 130ML	\$86.25	10.7%	\$77.00	\$2.24	\$1.82	\$1.49	\$2.59	\$2.06	\$1.72		
2072	2886C001	Large Format - 5-Color: Technical Documents	GSupplies	CANON INK TANK PFI-120 CYAN 130ML	\$86.25	10.7%	\$77.00	\$2.24	\$1.82	\$1.49	\$2.59	\$2.06	\$1.72		
2073	2887C001	Large Format - 5-Color: Technical Documents	GSupplies	CANON INK TANK PFI-120 MAGENTA 130ML	\$86.25	10.7%	\$77.00	\$2.24	\$1.82	\$1.49	\$2.59	\$2.06	\$1.72		
2074	2888C001	Large Format - 5-Color: Technical Documents	GSupplies	CANON INK TANK PFI-120 YELLOW 130ML	\$86.25	10.7%	\$77.00	\$2.24	\$1.82	\$1.49	\$2.59	\$2.06	\$1.72		
2075	2889C001	Large Format - 5-Color: Technical Documents	GSupplies	CANON INK TANK PFI-320 MATTE BLACK 300ML	\$155.75	10.8%	\$139.00	\$4.04	\$3.29	\$2.68	\$4.68	\$3.71	\$3.10		
2076	2890C001	Large Format - 5-Color: Technical Documents	GSupplies	CANON INK TANK PFI-320 BLACK 300ML	\$155.75	10.8%	\$139.00	\$4.04	\$3.29	\$2.68	\$4.68	\$3.71	\$3.10		
2077	2891C001	Large Format - 5-Color: Technical Documents	GSupplies	CANON INK TANK PFI-320 CYAN 300ML	\$155.75	10.8%	\$139.00	\$4.04	\$3.29	\$2.68	\$4.68	\$3.71	\$3.10		
2078	2892C001	Large Format - 5-Color: Technical Documents	GSupplies	CANON INK TANK PFI-320 MAGENTA 300ML	\$155.75	10.8%	\$139.00	\$4.04	\$3.29	\$2.68	\$4.68	\$3.71	\$3.10		
2079	2893C001	Large Format - 5-Color: Technical Documents	GSupplies	CANON INK TANK PFI-320 YELLOW 300ML	\$155.75	10.8%	\$139.00	\$4.04	\$3.29	\$2.68	\$4.68	\$3.71	\$3.10		
2080	2352C003	Large Format - 5-Color: Technical Documents	GSupplies	PRINT HEAD PF-06	\$484.00	0.0%	\$484.00	\$14.08	\$11.45	\$9.34	\$16.30	\$12.93	\$10.79		
2081	89618003	Large Format - 5-Color: Technical Documents	GSupplies	CANON 36 X 100 HEAVYWEIGHT COATED 140/145GSM COATED PAPER	\$81.50	5.5%	\$77.00	\$2.24	\$1.82	\$1.49	\$2.59	\$2.06	\$1.72		
2082	3853A010	Large Format - 5-Color: Technical Documents	GSupplies	ECONOMY BOND PAPER (75GSM), 24" X 150FT	\$17.45	-2.1%	\$17.82	\$0.52	\$0.42	\$0.34	\$0.60	\$0.48	\$0.40		
2083	2047V120	Large Format - 5-Color: Technical Documents	GSupplies	CANON 36" X 100' 170GSM GLOSSY PHOTOGRAPHIC PAPER, 2047V1	\$110.25	0.2%	\$110.00	\$3.20	\$2.60	\$2.12	\$3.70	\$2.94	\$2.45		
2084	1514C003	Large Format - 5-Color: Technical Documents	GSupplies	CANON 36 X 100 WATER RESISTANT MATTE POLYPROPYLENE, 115GSM	\$214.00	0.0%	\$214.00	\$6.23	\$5.06	\$4.13	\$7.21	\$5.72	\$4.77		
2085	2939V450	Large Format - 5-Color: Technical Documents	GSupplies	CANON 24 X 100 PEEL & STICK REPOSITIONABLE MEDIA, 3 INCH CORNER	\$234.00	-2.0%	\$238.68	\$6.94	\$5.64	\$4.60	\$8.04	\$6.38	\$5.32		
2086	0849V342	Large Format - 5-Color: Technical Documents	GSupplies	HEAVYWEIGHT MATTE COATED PAPER 24"X100"	\$65.55	-2.0%	\$66.86	\$1.94	\$1.58	\$1.29	\$2.25	\$1.79	\$1.49		
2087	17088789	Large Format - 5-Color: Technical Documents	GeCarePAK *Alternative to CSA S	TM-305 PRINTER ONLY (1 YEAR OF EXTENDED SERVICE) ECAREPAK E	\$646.00	13.5%	\$559.00	\$16.26	\$13.22	\$10.78	\$18.83	\$14.94	\$12.46		
2088	17088790	Large Format - 5-Color: Technical Documents	GeCarePAK *Alternative to CSA S	TM-305 PRINTER ONLY (2 YEARS OF EXTENDED SERVICE) ECAREPAK E	\$1,183.00	13.5%	\$1,023.00	\$29.76	\$24.19	\$19.73	\$34.45	\$27.33	\$22.80		
2089	17088791	Large Format - 5-Color: Technical Documents	GeCarePAK *Alternative to CSA S	TM305 3 YEAR EXTENDED WARRANTY ECAREPAK	\$1,554.00	11.8%	\$1,371.00	\$39.88	\$32.42	\$26.45	\$46.18	\$36.63	\$30.56		
2090	17088792	Large Format - 5-Color: Technical Documents	GeCarePAK *Alternative to CSA S	TM305 4 YEAR EXTENDED WARRANTY ECAREPAK	\$2,199.00	11.8%	\$1,940.00	\$56.43	\$45.88	\$37.42	\$65.34	\$51.84	\$43.24		
2091	17088881	Large Format - 5-Color: Technical Documents	GeCarePAK *Alternative to CSA S	TM-305 PRINTER AND Z36 SCANNER (1 YEAR OF EXTENDED SERVICE)	\$1,500.00	7.0%	\$1,394.34	\$40.56	\$32.98	\$26.90	\$46.96	\$37.26	\$31.08		
2092	17088882	Large Format - 5-Color: Technical Documents	GeCarePAK *Alternative to CSA S	TM-305 PRINTER AND Z36 SCANNER (2 YEAR OF EXTENDED SERVICE)	\$2,791.00	7.1%	\$2,593.86	\$75.46	\$61.34	\$50.04	\$87.36	\$69.31	\$57.82		
2093	17088883	Large Format - 5-Color: Technical Documents	GeCarePAK *Alternative to CSA S	TM-305 PRINTER AND Z36 SCANNER (3 YEAR OF EXTENDED SERVICE)	\$4,882.00	3.1%	\$4,728.72	\$137.56	\$111.83	\$91.22	\$159.26	\$126.35	\$105.40		
2094	17088884	Large Format - 5-Color: Technical Documents	GeCarePAK *Alternative to CSA S	TM-305 PRINTER AND Z36 SCANNER (4 YEAR OF EXTENDED SERVICE)	\$6,554.00	-2.1%	\$6,691.63	\$194.66	\$158.26	\$129.08	\$225.37	\$178.80	\$149.16		
2095	3479V127	Large Format - 5-Color: Technical Documents	GDelivery & Installation	CUSA INSTALLATION FOR ALL MFP CONFIGURATIONS WITH T36 SCA	\$951.00	0.0%	\$951.00	\$27.66	\$22.49	\$18.34	\$32.03	\$25.41	\$21.20		
2096	3967V993	Large Format - 5-Color: Technical Documents	GDelivery & Installation	CUSA IMAGEPROGRAF TM-300/305 MFP WITH Z36 SCANNER INSTA	\$951.00	11.6%	\$840.48	\$24.45	\$19.88	\$16.21	\$28.31	\$22.46	\$18.73		
2097	2716V994	Large Format - 5-Color: Technical Documents	GDelivery & Installation	CSA IMAGEPROGRAF MANDATORY ADDITIONAL DELIVERY CHARGE	\$225.00	-2.1%	\$229.73	\$6.68	\$5.43	\$4.43	\$7.74	\$6.14	\$5.12		
2098	3537V024	Large Format - 5-Color: Technical Documents	GDelivery & Installation	IMAGEPROGRAF (36 INCH - 60 INCH INSTALL PAK)	\$639.00	38.7%	\$392.00	\$11.40	\$9.27	\$7.56	\$13.20	\$10.47	\$8.74		
2099	3537V022	Large Format - 5-Color: Technical Documents	GDelivery & Installation	CSA IMAGEPROGRAF (24 INCH - 36 INCH) MFP INSTALL PAK	\$1,736.00	34.9%	\$1,130.00	\$32.87	\$26.72	\$21.80	\$38.06	\$30.19	\$25.19		
2100	1396V761	Large Format - 5-Color: Technical Documents	GImplementation Services By Loc	POSTER ARTIST PRO SERVICES BY PROFESSIONAL SERVICES	\$292.00	28.8%	\$208.00	\$6.05	\$4.92	\$4.01	\$7.01	\$5.56	\$4.64		
2101	5516C001	Large Format - 5-Color: Technical Documents	GMachine	44 INCH IMAGEPROGRAF TX-4100 W/STACKER	\$7,348.00	5.2%	\$6,965.90	\$202.64	\$164.74	\$134.37	\$234.61	\$186.13	\$155.27		
2102	5516C002	Large Format - 5-Color: Technical Documents	GMachine	44 INCH IMAGEPROGRAF TX-4100 W/BASKET	\$7,236.00	5.9%	\$6,809.08	\$198.08	\$161.03	\$131.35	\$229.33	\$181.94	\$151.77		
2103	5516C007	Large Format - 5-Color: Technical Documents	GMachine	44 INCH IMAGEPROGRAF TX-4100 MFP Z36 W/BASKET	\$11,976.00	13.4%	\$10,371.22	\$301.70	\$245.28	\$200.06	\$349.30	\$277.12	\$231.17		
2104	5516C006	Large Format - 5-Color: Technical Documents	GMachine	44 INCH IMAGEPROGRAF TX-4100 MFP Z36 W/STACKER	\$12,088.00	13.4%	\$10,468.21	\$304.52	\$247.57	\$201.93	\$352.57	\$279.71	\$233.34		
2105	1480B017	Large Format - 5-Color: Technical Documents	GAccessories	BU-05 MULTI-POSITIONAL CATCH BASKET	\$675.00	-1.1%	\$682.38	\$19.85	\$16.14	\$13.16	\$22.98	\$18.23	\$15.21		
2106	2456C003	Large Format - 5-Color: Technical Documents	GAccessories	SS-41 STACKER	\$787.00	9.3%	\$713.81	\$20.76	\$16.88	\$13.77	\$24.04	\$19.07	\$15.91		
2107	1153C009	Large Format - 5-Color: Technical Documents	GAccessories	ROLL HOLDER SET RH2-46	\$186.00	13.9%	\$160.15	\$4.66	\$3.79						

					Purchase		Lease						Service		
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
2237	16918124	Large Format - 5-Color: Technical Documents	Accessories	Z36 SCANNER GLASS (ACCESSORY REPLACEMENT)	\$356.00	-2.1%	\$363.48	\$10.57	\$8.60	\$7.01	\$12.24	\$9.71	\$8.10		
2238	16918125	Large Format - 5-Color: Technical Documents	Accessories	Z36 HOLD-UP PLATE (ACCESSORY REPLACEMENT)	\$52.00	-2.1%	\$53.09	\$1.54	\$1.26	\$1.02	\$1.79	\$1.42	\$1.18		
2239	16918126	Large Format - 5-Color: Technical Documents	Accessories	Z36 DOCUMENT RETURN GUIDES (PACK OF 3) (ACCESSORY REPLACEMENT)	\$112.00	-2.1%	\$114.35	\$3.33	\$2.70	\$2.21	\$3.85	\$3.06	\$2.55		
2240	16918112	Large Format - 5-Color: Technical Documents	Accessories	Z36 KEYBOARD TRAY (ACCESSORY REPLACEMENT)	\$300.00	-2.1%	\$306.30	\$8.91	\$7.24	\$5.91	\$10.32	\$8.18	\$6.83		
2241	2352C003	Large Format - 5-Color: Technical Documents	Supplies	PRINT HEAD PF-06	\$484.00	0.0%	\$484.00	\$14.08	\$11.45	\$9.34	\$16.30	\$12.93	\$10.79		
2242	4774C001	Large Format - 5-Color: Technical Documents	Supplies	CANON INK TANK PFI-340 BK - PIGMENT BLACK INK TANK 330ML	\$154.00	-1.9%	\$157.00	\$4.57	\$3.71	\$3.03	\$5.29	\$4.20	\$3.50		
2243	89618003	Large Format - 5-Color: Technical Documents	Supplies	CANON 36 X 100 HEAVYWEIGHT COATED 140/145GSM COATED PAPER	\$81.50	5.5%	\$77.00	\$2.24	\$1.82	\$1.49	\$2.59	\$2.06	\$1.72		
2244	2939V450	Large Format - 5-Color: Technical Documents	Supplies	CANON 24 X 100 PEE&L STICK REPOSITIONABLE MEDIA, 3 INCH COR	\$234.00	-2.0%	\$238.68	\$6.94	\$5.64	\$4.60	\$8.04	\$6.38	\$5.32		
2245	4776C001	Large Format - 5-Color: Technical Documents	Supplies	CANON INK TANK PFI-340 M - PIGMENT MAGENTA INK TANK 330ML	\$154.00	-1.9%	\$157.00	\$4.57	\$3.71	\$3.03	\$5.29	\$4.20	\$3.50		
2246	4775C001	Large Format - 5-Color: Technical Documents	Supplies	CANON INK TANK PFI-340 C - PIGMENT CYAN INK TANK 330ML	\$154.00	-1.9%	\$157.00	\$4.57	\$3.71	\$3.03	\$5.29	\$4.20	\$3.50		
2247	4777C001	Large Format - 5-Color: Technical Documents	Supplies	CANON INK TANK PFI-340 Y - PIGMENT YELLOW INK TANK 330ML	\$154.00	-1.9%	\$157.00	\$4.57	\$3.71	\$3.03	\$5.29	\$4.20	\$3.50		
2248	4768C001	Large Format - 5-Color: Technical Documents	Supplies	CANON INK TANK PFI-740 MBK - PIGMENT MATTE BLACK INK TANK 700ML	\$255.00	-2.0%	\$260.00	\$7.56	\$6.15	\$5.02	\$8.76	\$6.95	\$5.80		
2249	4769C001	Large Format - 5-Color: Technical Documents	Supplies	CANON INK TANK PFI-740 BK - PIGMENT BLACK INK TANK 700ML	\$294.00	-2.0%	\$300.00	\$8.73	\$7.10	\$5.79	\$10.10	\$8.02	\$6.69		
2250	4771C001	Large Format - 5-Color: Technical Documents	Supplies	CANON INK TANK PFI-740 M - PIGMENT MAGENTA INK TANK 700ML	\$294.00	-2.0%	\$300.00	\$8.73	\$7.10	\$5.79	\$10.10	\$8.02	\$6.69		
2251	4770C001	Large Format - 5-Color: Technical Documents	Supplies	CANON INK TANK PFI-740 C - PIGMENT CYAN INK TANK 700ML	\$294.00	-2.0%	\$300.00	\$8.73	\$7.10	\$5.79	\$10.10	\$8.02	\$6.69		
2252	4772C001	Large Format - 5-Color: Technical Documents	Supplies	CANON INK TANK PFI-740 Y - PIGMENT YELLOW INK TANK 700ML	\$294.00	-2.0%	\$300.00	\$8.73	\$7.10	\$5.79	\$10.10	\$8.02	\$6.69		
2253	4773C001	Large Format - 5-Color: Technical Documents	Supplies	CANON INK TANK PFI-340 MBK - PIGMENT MATTE BLACK INK TANK 330ML	\$154.00	-1.9%	\$157.00	\$4.57	\$3.71	\$3.03	\$5.29	\$4.20	\$3.50		
2254	1972V064	Large Format - 5-Color: Technical Documents	Power Filters	ESP NEXT GEN PCS POWER FILTER 120VOLTS 15 AMP XG-PCS-15D	\$239.56	38.3%	\$147.90	\$4.30	\$3.50	\$2.85	\$4.98	\$3.95	\$3.30		
2255	1396V761	Large Format - 5-Color: Technical Documents	Implementation Services by Loc	POSTER ARTIST PRO SERVICES BY PROFESSIONAL SERVICES	\$292.00	28.8%	\$208.00	\$6.05	\$4.92	\$4.01	\$7.01	\$5.56	\$4.64		
2256	7025A039	Large Format - 5-Color: Technical Documents	Software Options	POSTERARTIST	\$425.00	13.9%	\$366.00	\$10.65	\$8.66	\$7.06	\$12.33	\$9.78	\$8.16		
2257	7025A046	Large Format - 5-Color: Technical Documents	Software Options	COLORBYTE IMAGEPRINT R.E.D. SOFTWARE	\$599.00	20.0%	\$479.00	\$13.93	\$11.33	\$9.24	\$16.13	\$12.80	\$10.68		
2258	3954V772	Large Format - 5-Color: Technical Documents	Delivery & Installation	CSA IMAGEPROGRAF T2-30000 INSTALL PAK (INSIDE ESS SERVICE TERR	\$865.00	-2.1%	\$883.17	\$25.69	\$20.89	\$17.04	\$29.75	\$23.60	\$19.69		
2259	3954V773	Large Format - 5-Color: Technical Documents	Delivery & Installation	CSA IMAGEPROGRAF T2-30000 MFP Z36 INSTALL PAK (INSIDE ESS SE	\$1,730.00	33.5%	\$1,150.67	\$33.47	\$27.21	\$22.20	\$39.75	\$30.75	\$25.65		
2260	1708B829	Large Format - 5-Color: Technical Documents	Delivery & Installation	CUSA T2-30000 2 YEAR + 9 MONTH EXTENDED SERVICE ECAREPAK (I	\$2,500.00	12.9%	\$2,178.00	\$63.36	\$51.51	\$42.01	\$73.36	\$58.20	\$48.55		
2261	1708B830	Large Format - 5-Color: Technical Documents	Delivery & Installation	CUSA T2-30000 3 YEAR + 9 MONTH EXTENDED SERVICE ECAREPAK (I	\$3,068.00	12.9%	\$2,672.00	\$77.73	\$63.19	\$51.54	\$89.99	\$71.40	\$59.56		
2262	1708B831	Large Format - 5-Color: Technical Documents	Delivery & Installation	CUSA T2-30000 4 YEAR + 9 MONTH EXTENDED SERVICE ECAREPAK (I	\$3,670.00	12.9%	\$3,197.00	\$93.00	\$75.61	\$61.67	\$107.67	\$85.42	\$71.26		
2263	1708B844	Large Format - 5-Color: Technical Documents	Delivery & Installation	CUSA T2-30000 MFP 2 YEAR + 9 MONTH EXTENDED SERVICE ECAREP	\$3,505.00	7.1%	\$3,256.00	\$94.72	\$77.00	\$62.81	\$109.66	\$87.00	\$72.58		
2264	1708B845	Large Format - 5-Color: Technical Documents	Delivery & Installation	CUSA T2-30000 MFP 3 YEAR + 9 MONTH EXTENDED SERVICE ECAREP	\$5,075.00	3.6%	\$4,893.00	\$142.34	\$115.72	\$94.39	\$164.80	\$130.74	\$109.06		
2265	1708B846	Large Format - 5-Color: Technical Documents	Delivery & Installation	CUSA T2-30000 MFP 4 YEAR + 9 MONTH EXTENDED SERVICE ECAREP	\$6,218.00	3.1%	\$6,025.00	\$175.27	\$142.49	\$116.22	\$202.92	\$160.99	\$134.30		
2266	3928V462	Large Format - 5-Color: Technical Documents	Delivery & Installation	CUSA T2 SERIES PRINTER INSTALLATION (OUTSIDE ESS SERVICE TERR	\$645.00	7.0%	\$600.00	\$17.45	\$14.19	\$11.57	\$20.21	\$16.03	\$13.37		
2267	1708B840	Large Format - 5-Color: Technical Documents	Delivery & Installation	CUSA T2-30000 MFP INSTALLATION PLUS 4 YEAR + 9 MONTH EXTEN	\$7,613.00	3.8%	\$7,320.00	\$212.94	\$173.12	\$141.20	\$246.54	\$195.59	\$163.16		
2268	1708B838	Large Format - 5-Color: Technical Documents	Delivery & Installation	CUSA T2-30000 MFP INSTALLATION PLUS 2 YEAR + 9 MONTH EXTEN	\$4,500.00	7.1%	\$4,179.00	\$121.57	\$98.83	\$80.61	\$140.75	\$111.66	\$93.15		
2269	1708B839	Large Format - 5-Color: Technical Documents	Delivery & Installation	CUSA T2-30000 MFP INSTALLATION PLUS 3 YEAR + 9 MONTH EXTEN	\$6,470.00	4.3%	\$6,190.00	\$180.07	\$146.39	\$119.41	\$208.48	\$165.40	\$137.98		
2270	2716V994	Large Format - 5-Color: Technical Documents	Delivery & Installation	CSA IMAGEPROGRAF MANDATORY ADDITIONAL DELIVERY CHARGE	\$225.00	-2.1%	\$229.73	\$6.68	\$5.43	\$4.43	\$7.74	\$6.14	\$5.12		
2271	1708B868	Large Format - 5-Color: Technical Documents	Delivery & Installation	CUSA T2-30000 INSTALLATION PLUS 2 YEAR + 9 MONTH EXTENDED S	\$3,145.00	11.7%	\$2,777.00	\$80.78	\$65.68	\$53.57	\$93.53	\$74.20	\$61.90		
2272	1708B869	Large Format - 5-Color: Technical Documents	Delivery & Installation	CUSA T2-30000 INSTALLATION PLUS 3 YEAR + 9 MONTH EXTENDED S	\$3,713.00	11.9%	\$3,272.00	\$95.18	\$77.38	\$63.12	\$110.20	\$87.43	\$72.93		
2273	1708B870	Large Format - 5-Color: Technical Documents	Delivery & Installation	CUSA T2-30000 INSTALLATION PLUS 4 YEAR + 9 MONTH EXTENDED S	\$4,315.00	12.0%	\$3,797.00	\$110.45	\$89.80	\$73.24	\$127.88	\$101.46	\$84.64		
2274	5249C002	Large Format - 5-Color Plus Fluorescent Pink: Gra	Machine	24 INCH IMAGEPROGRAF GP-200 PRINTER	\$3,543.00	6.7%	\$3,304.80	\$96.14	\$78.16	\$63.75	\$111.31	\$88.30	\$73.66		
2275	1153C005	Large Format - 5-Color Plus Fluorescent Pink: Gra	Accessories	28 INCH ROLL HOLDER RH2-28	\$163.00	22.9%	\$125.67	\$3.66	\$2.97	\$2.42	\$4.23	\$3.36	\$2.80		
2276	1156C005	Large Format - 5-Color Plus Fluorescent Pink: Gra	Accessories	MAINTENANCE CARTRIDGE MC-31	\$81.00	24.6%	\$61.07	\$1.78	\$1.44	\$1.18	\$2.06	\$1.63	\$1.36		
2277	1155C002	Large Format - 5-Color Plus Fluorescent Pink: Gra	Accessories	CUTTER BLADE CT-08	\$100.00	12.8%	\$87.20	\$2.54	\$2.06	\$1.68	\$2.94	\$2.33	\$1.94		
2278	4511C004	Large Format - 5-Color Plus Fluorescent Pink: Gra	Accessories	TEFLON MAT FOR CE6000-60 (2PK)	\$49.00	10.5%	\$43.86	\$1.28	\$1.04	\$0.85	\$1.48	\$1.17	\$0.98		

University of California System Exhibit 2 Pricing for Agreement #202002755 May 1, 2023 OMNIA Partners Participating Agencies															
					Purchase	Lease						Service			
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
2409	3546V482	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 1 YEAR ONYX ADVANTAGE GOLD	\$1,695.00	36.2%	\$1,081.20	\$31.45	\$25.57	\$20.86	\$36.41	\$28.89	\$24.10		
2410	3546V483	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 1 YEAR ONYX ADVANTAGE GOLD	\$2,595.00	36.2%	\$1,654.44	\$48.13	\$39.13	\$31.91	\$55.72	\$44.21	\$36.88		
2411	3546V484	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 1 YEAR PER PRINTER ADD-ON FC	\$150.00	5.5%	\$141.78	\$4.12	\$3.35	\$2.73	\$4.78	\$3.79	\$3.16		
2412	3546V485	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 3 YEAR ONYX ADVANTAGE GOLD	\$3,595.00	-0.2%	\$3,602.88	\$104.81	\$85.21	\$69.50	\$121.34	\$96.27	\$80.31		
2413	3546V486	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 3 YEAR ONYX ADVANTAGE GOLD	\$3,895.00	5.6%	\$3,675.06	\$106.91	\$86.92	\$70.89	\$123.78	\$98.20	\$81.92		
2414	3546V546	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 3 YEAR ONYX ADVANTAGE GOLD	\$4,795.00	5.6%	\$4,524.72	\$131.62	\$107.01	\$87.28	\$152.39	\$120.90	\$100.86		
2415	3546V547	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 3 YEAR PER PRINTER ADD-ON FC	\$350.00	5.6%	\$330.48	\$9.61	\$7.82	\$6.37	\$11.13	\$8.83	\$7.37		
2416	3546V548	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 5 YEAR ONYX ADVANTAGE GOLD	\$5,795.00	-0.5%	\$5,822.88	\$169.39	\$137.71	\$112.32	\$196.11	\$155.59	\$129.79		
2417	3546V549	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 5 YEAR ONYX ADVANTAGE GOLD	\$6,095.00	5.6%	\$5,750.76	\$167.29	\$136.01	\$110.93	\$193.69	\$153.66	\$128.18		
2418	3546V550	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 5 YEAR ONYX ADVANTAGE GOLD	\$6,995.00	5.6%	\$6,600.42	\$192.01	\$156.10	\$127.32	\$222.30	\$176.36	\$147.12		
2419	3546V551	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 5 YEAR PER PRINTER ADD-ON FC	\$550.00	5.6%	\$519.18	\$15.10	\$12.28	\$10.01	\$17.49	\$13.87	\$11.57		
2420	3546V552	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: ONYX ADVANTAGE SILVER TO GOLD	\$50.00	5.6%	\$47.18	\$1.37	\$1.12	\$0.91	\$1.59	\$1.26	\$1.05		
2421	3546V553	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 1 YEAR ONYX ADVANTAGE SILVER	\$1,095.00	15.9%	\$920.38	\$26.77	\$21.77	\$17.75	\$31.00	\$24.59	\$20.52		
2422	3546V554	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 1 YEAR ONYX ADVANTAGE SILVER	\$1,295.00	5.6%	\$1,221.96	\$35.55	\$28.90	\$23.57	\$41.16	\$32.65	\$27.24		
2423	3546V555	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 3 YEAR ONYX ADVANTAGE SILVER	\$2,295.00	5.6%	\$2,165.46	\$62.99	\$51.21	\$41.77	\$72.93	\$57.86	\$48.27		
2424	3546V556	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 3 YEAR ONYX ADVANTAGE SILVER	\$2,495.00	3.8%	\$2,400.38	\$69.83	\$56.77	\$46.30	\$80.84	\$64.14	\$53.50		
2425	3546V557	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 1 YEAR PER PRINTER ADD-ON FC	\$150.00	5.5%	\$141.78	\$4.12	\$3.35	\$2.73	\$4.78	\$3.79	\$3.16		
2426	3546V558	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 3 YEAR ONYX ADVANTAGE SILVER	\$2,895.00	5.6%	\$2,731.56	\$79.46	\$64.60	\$52.69	\$92.00	\$72.99	\$60.89		
2427	3546V559	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 3 YEAR ONYX ADVANTAGE SILVER	\$3,795.00	5.6%	\$3,581.22	\$104.18	\$84.70	\$69.08	\$120.62	\$95.69	\$79.83		
2428	3546V560	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 3 YEAR PER PRINTER ADD-ON FC	\$350.00	5.6%	\$330.48	\$9.61	\$7.82	\$6.37	\$11.13	\$8.83	\$7.37		
2429	3546V561	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 5 YEAR ONYX ADVANTAGE SILVER	\$4,195.00	5.3%	\$3,972.88	\$115.57	\$93.96	\$76.64	\$133.81	\$106.16	\$88.56		
2430	3546V562	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 5 YEAR ONYX ADVANTAGE SILVER	\$4,495.00	5.6%	\$4,241.16	\$123.38	\$100.30	\$81.81	\$142.84	\$113.32	\$94.54		
2431	3546V563	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 5 YEAR ONYX ADVANTAGE SILVER	\$5,395.00	5.6%	\$5,090.82	\$148.09	\$120.40	\$98.20	\$171.46	\$136.03	\$113.47		
2432	3546V564	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 1 YEAR ONYX ADVANTAGE FOR	\$1,195.00	5.6%	\$1,128.12	\$32.82	\$26.68	\$21.76	\$38.00	\$30.14	\$25.15		
2433	3546V565	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 3 YEAR ONYX ADVANTAGE FOR	\$1,495.00	5.6%	\$1,410.66	\$41.04	\$33.36	\$27.21	\$47.51	\$37.69	\$31.44		
2434	3546V566	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 1 YEAR ONYX ADVANTAGE FOR	\$2,495.00	5.6%	\$2,354.16	\$68.48	\$55.68	\$45.41	\$79.29	\$62.90	\$52.47		
2435	3546V567	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 3 YEAR ONYX ADVANTAGE FOR	\$2,995.00	5.6%	\$2,826.42	\$82.22	\$66.84	\$54.52	\$95.19	\$75.52	\$63.00		
2436	3546V568	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 3 YEAR ONYX ADVANTAGE FOR	\$3,295.00	5.6%	\$3,108.96	\$90.44	\$73.53	\$59.97	\$104.71	\$83.07	\$69.30		
2437	3546V569	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 3 YEAR ONYX ADVANTAGE FOR	\$4,295.00	5.6%	\$4,052.46	\$117.89	\$95.84	\$78.17	\$136.49	\$108.28	\$90.33		
2438	3546V570	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 5 YEAR ONYX ADVANTAGE FOR	\$4,795.00	5.6%	\$4,524.72	\$131.62	\$107.01	\$87.28	\$152.39	\$120.90	\$100.86		
2439	3546V571	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 5 YEAR ONYX ADVANTAGE FOR	\$5,095.00	5.6%	\$4,807.26	\$139.84	\$113.69	\$92.73	\$161.91	\$128.45	\$107.15		
2440	3546V572	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 5 YEAR ONYX ADVANTAGE FOR	\$5,995.00	5.6%	\$5,656.92	\$164.56	\$133.79	\$109.12	\$190.53	\$151.15	\$126.09		
2441	3546V573	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 3 YEAR ONYX ADVANTAGE FOR	\$995.00	5.6%	\$939.42	\$27.33	\$22.22	\$18.12	\$31.64	\$25.10	\$20.94		
2442	3546V574	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 1 YEAR ONYX ADVANTAGE FOR	\$1,295.00	5.6%	\$1,221.96	\$35.55	\$28.90	\$23.57	\$41.16	\$32.65	\$27.24		
2443	3546V575	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 1 YEAR ONYX ADVANTAGE FOR	\$2,195.00	5.6%	\$2,071.62	\$60.26	\$48.99	\$39.96	\$69.77	\$55.35	\$46.18		
2444	3546V576	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 3 YEAR ONYX ADVANTAGE FOR	\$2,495.00	5.6%	\$2,354.16	\$68.48	\$55.68	\$45.41	\$79.29	\$62.90	\$52.47		
2445	3546V577	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 3 YEAR ONYX ADVANTAGE FOR	\$2,795.00	5.6%	\$2,637.72	\$76.73	\$62.38	\$50.88	\$88.84	\$70.48	\$58.79		
2446	3546V578	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 3 YEAR ONYX ADVANTAGE FOR	\$3,795.00	5.6%	\$3,581.22	\$104.18	\$84.70	\$69.08	\$120.62	\$95.69	\$79.83		
2447	3546V579	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 5 YEAR ONYX ADVANTAGE FOR	\$4,195.00	5.6%	\$3,958.62	\$115.16	\$93.62	\$76.36	\$133.33	\$105.77	\$88.24		
2448	3546V580	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 5 YEAR ONYX ADVANTAGE FOR	\$4,495.00	5.6%	\$4,241.16	\$123.38	\$100.30	\$81.81	\$142.84	\$113.32	\$94.54		
2449	3546V581	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 5 YEAR ONYX ADVANTAGE FOR	\$5,495.00	5.6%	\$5,184.66	\$150.82	\$122.62	\$100.01	\$174.62	\$138.53	\$115.57		
2450	3546V582	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE											

						Purchase			Lease						Service	
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner	
2703	2883C003	imagePRESS	GBC eWire	EWIRE SPOOL, ELEMENT SIZE C, BLACK - 2883C003	\$88.00	22.5%	\$68.20	\$1.98	\$1.61	\$1.32	\$2.30	\$1.82	\$1.52			
2704	2883C004	imagePRESS	GBC eWire	EWIRE SPOOL, ELEMENT SIZE D, BLACK - 2883C004	\$87.00	22.8%	\$67.16	\$1.95	\$1.59	\$1.30	\$2.26	\$1.79	\$1.50			
2705	2883C005	imagePRESS	GBC eWire	EWIRE SPOOL, ELEMENT SIZE E, BLACK - 2883C005	\$80.00	22.2%	\$62.24	\$1.81	\$1.47	\$1.20	\$2.10	\$1.66	\$1.39			
2706	2883C006	imagePRESS	GBC eWire	EWIRE SPOOL, ELEMENT SIZE A, WHITE - 2883C006	\$110.00	24.0%	\$83.60	\$2.43	\$1.98	\$1.61	\$2.82	\$2.23	\$1.86			
2707	2883C007	imagePRESS	GBC eWire	EWIRE SPOOL, ELEMENT SIZE B, WHITE - 2883C007	\$98.00	25.8%	\$72.72	\$2.12	\$1.72	\$1.40	\$2.45	\$1.94	\$1.62			
2708	2883C008	imagePRESS	GBC eWire	EWIRE SPOOL, ELEMENT SIZE C, WHITE - 2883C008	\$88.00	23.8%	\$67.06	\$1.95	\$1.59	\$1.29	\$2.26	\$1.79	\$1.49			
2709	2883C009	imagePRESS	GBC eWire	EWIRE SPOOL, ELEMENT SIZE D, WHITE - 2883C009	\$87.00	24.1%	\$66.00	\$1.92	\$1.56	\$1.27	\$2.22	\$1.76	\$1.47			
2710	2883C010	imagePRESS	GBC eWire	EWIRE SPOOL, ELEMENT SIZE E, WHITE - 2883C010	\$80.00	23.6%	\$61.12	\$1.78	\$1.45	\$1.18	\$2.06	\$1.63	\$1.36			
2711	2883C011	imagePRESS	GBC eWire	EWIRE SPOOL, ELEMENT SIZE A, SILVER - 2883C011	\$109.00	16.2%	\$91.34	\$2.66	\$2.16	\$1.76	\$3.08	\$2.44	\$2.04			
2712	2883C012	imagePRESS	GBC eWire	EWIRE SPOOL, ELEMENT SIZE B, SILVER - 2883C012	\$95.00	16.3%	\$79.52	\$2.31	\$1.88	\$1.53	\$2.68	\$2.12	\$1.77			
2713	2883C013	imagePRESS	GBC eWire	EWIRE SPOOL, ELEMENT SIZE C, SILVER - 2883C013	\$88.00	15.0%	\$74.80	\$2.18	\$1.77	\$1.44	\$2.52	\$2.00	\$1.67			
2714	2883C014	imagePRESS	GBC eWire	EWIRE SPOOL, ELEMENT SIZE D, SILVER - 2883C014	\$87.00	17.7%	\$71.60	\$2.08	\$1.69	\$1.38	\$2.41	\$1.91	\$1.60			
2715	2883C015	imagePRESS	GBC eWire	EWIRE SPOOL, ELEMENT SIZE E, SILVER - 2883C015	\$80.00	16.7%	\$66.64	\$1.94	\$1.58	\$1.29	\$2.24	\$1.78	\$1.49			
2716	2883C022	imagePRESS	GBC eWire	EWIRE SPOOL ELEMENT SIZE F SILVER, UN	\$77.00	25.2%	\$57.62	\$1.68	\$1.36	\$1.11	\$1.94	\$1.54	\$1.28			
2717	2883C021	imagePRESS	GBC eWire	EWIRE SPOOL ELEMENT SIZE F WHITE, UN	\$77.00	25.2%	\$57.62	\$1.68	\$1.36	\$1.11	\$1.94	\$1.54	\$1.28			
2718	2883C020	imagePRESS	GBC eWire	EWIRE SPOOL ELEMENT SIZE F BLACK, UN	\$77.00	25.2%	\$57.62	\$1.68	\$1.36	\$1.11	\$1.94	\$1.54	\$1.28			
2719	6357B004	imagePRESS	SDD Professional Booklet Make	SDD SQUARE FOLD BOOKLET MAKER SET	\$31,780.00	35.6%	\$20,457.60	\$595.11	\$483.82	\$394.63	\$689.01	\$546.63	\$456.00			
2720	6357B003	imagePRESS	SDD Professional Booklet Make	SDD SQUARE FOLD BOOKLET MAKER WITH TWO-KNIFE TRIMMER SE	\$71,187.00	22.6%	\$55,312.30	\$1,609.03	\$1,308.14	\$1,066.97	\$1,862.92	\$1,477.94	\$1,232.91			
2721	3057V761	imagePRESS	Plockmatic BLM50/35 Professio	PLOCKMATIC BLM35 BOOKLET MAKER	\$25,485.00	48.5%	\$13,135.34	\$382.11	\$310.65	\$253.38	\$442.40	\$350.98	\$292.79			
2722	3057V762	imagePRESS	Plockmatic BLM50/35 Professio	PLOCKMATIC BLM50 UPGRADE KIT	\$21,355.00	47.3%	\$11,244.16	\$327.09	\$265.92	\$216.90	\$378.70	\$300.44	\$250.63			
2723	3057V763	imagePRESS	Plockmatic BLM50/35 Professio	FT850 TRIMMER MODULE	\$17,285.00	46.8%	\$9,198.90	\$267.60	\$217.55	\$177.45	\$309.82	\$245.79	\$205.04			
2724	3057V764	imagePRESS	Plockmatic BLM50/35 Professio	BF50 BOOK FOLD MODULE	\$16,525.00	47.3%	\$8,701.12	\$253.12	\$205.78	\$167.84	\$293.05	\$232.49	\$193.95			
2725	3057V765	imagePRESS	Plockmatic BLM50/35 Professio	CF50 COVER FEEDER MODULE	\$6,990.00	44.2%	\$3,902.40	\$113.52	\$92.29	\$75.28	\$131.43	\$104.27	\$86.98			
2726	3057V766	imagePRESS	Plockmatic BLM50/35 Professio	RCT50 ROTATE CREASE TRIM MODULE	\$56,565.00	49.1%	\$28,784.23	\$837.33	\$680.75	\$555.25	\$969.45	\$769.11	\$641.60			
2727	3057V767	imagePRESS	Plockmatic BLM50/35 Professio	B574000-1 BELT STACKER MODULE	\$7,625.00	43.8%	\$4,285.38	\$124.66	\$101.35	\$82.66	\$144.33	\$114.51	\$95.52			
2728	2923C009	imagePRESS	Plockmatic BLM50/35 Professio	WASTE CONVEYOR MODULE 2.0	\$6,860.00	34.3%	\$4,508.40	\$131.15	\$106.62	\$86.97	\$151.84	\$120.46	\$100.49			
2729	0965C006	imagePRESS	High Capacity Stacking Options	HIGH CAPACITY STACKER-H1 SET	\$19,512.00	30.5%	\$13,560.84	\$394.48	\$320.71	\$261.59	\$456.73	\$362.35	\$302.27			
2730	7168B008	imagePRESS	High Capacity Stacking Options	HCS END MODULE COVER	\$154.00	37.7%	\$95.94	\$2.79	\$2.27	\$1.85	\$3.23	\$2.56	\$2.14			
2731	0965C003	imagePRESS	High Capacity Stacking Options	HCS LONG SHEET TRAY-A1	\$473.00	0.0%	\$473.00	\$13.76	\$11.19	\$9.12	\$15.93	\$12.64	\$10.54			
2732	5418B002	imagePRESS	High Capacity Stacking Options	POWERLIFT-A1 (INCLUDES 5 PALLETS)	\$5,854.00	40.9%	\$3,459.71	\$100.64	\$81.82	\$66.74	\$116.52	\$92.44	\$77.12			
2733	5461B001	imagePRESS	High Capacity Stacking Options	PALLETS FOR POWERLIFT-SET OF FIVE(5)	\$119.00	4.0%	\$114.24	\$3.32	\$2.70	\$2.20	\$3.85	\$3.05	\$2.55			
2734	3461V068	imagePRESS	Plockmatic Multi-Purpose Stack	PLOCKMATIC MULTI-PURPOSE STACKER	\$12,585.00	31.8%	\$8,581.23	\$249.63	\$202.95	\$165.53	\$289.02	\$229.29	\$191.28			
2735	2786V370	imagePRESS	MAX Ring Binder	RING SUPPLY BLACK 50-2 MB-1000C	\$297.00	0.0%	\$297.00	\$8.64	\$7.02	\$5.73	\$10.00	\$7.94	\$6.62			
2736	2786V371	imagePRESS	MAX Ring Binder	RING SUPPLY WHITE 50-2 MB-1000C	\$297.00	0.0%	\$297.00	\$8.64	\$7.02	\$5.73	\$10.00	\$7.94	\$6.62			
2737	2786V372	imagePRESS	MAX Ring Binder	RING SUPPLY BLACK 100-2 MB-1000C	\$292.00	0.0%	\$292.00	\$8.49	\$6.91	\$5.63	\$9.83	\$7.80	\$6.51			
2738	2786V373	imagePRESS	MAX Ring Binder	RING SUPPLY WHITE 100-2 MB-1000C	\$292.00	0.0%	\$292.00	\$8.49	\$6.91	\$5.63	\$9.83	\$7.80	\$6.51			
2739	7168B002	imagePRESS	DFD Interface Options	DFD INTERFACE KIT-A1	\$887.00	32.1%	\$602.27	\$17.52	\$14.24	\$11.62	\$20.28	\$16.09	\$13.42			
2740	7168B015	imagePRESS	DFD Interface Options	DFD PATH-A1(H=1002)	\$828.00	30.4%	\$576.29	\$16.76	\$13.63	\$11.12	\$19.41	\$15.40	\$12.85			
2741	7168B016	imagePRESS	DFD Interface Options	DFD PATH -B1 (H=860)	\$828.00	30.4%	\$576.29	\$16.76	\$13.63	\$11.12	\$19.41	\$15.40	\$12.85			
2742	8117B078	imagePRESS	DFD Interface Options	FINISHER BRIDGE HEIGHT KIT 1002-A1	\$592.00	29.6%	\$416.77	\$12.12	\$9.86	\$8.04	\$14.04	\$11.14	\$9.29			
2743	0652C002	imagePRESS	Perfect Binder Options	PERFECT BINDER-E1	\$60,308.00	37.5%	\$37,692.50	\$1,096.47	\$891.43	\$727.09	\$1,269.48	\$1,007.14	\$840.17			
2744	1972V076	imagePRESS	Power Filters	ESP NEXT GEN PCS POWER FILTER 208VOLTS 20 AMP XG-PCS-20820	\$313.99	38.3%	\$193.80	\$5.64	\$4.58	\$3.74	\$6.53	\$5.18	\$4.32			
2745	1972V064	imagePRESS	Power Filters	ESP NEXT GEN PCS POWER FILTER 120VOLTS 15 AMP XG-PCS-150	\$239.56	38.3%	\$147.90	\$4.30	\$3.50	\$2.85	\$4.98	\$3.95	\$3.30			
2746	1972V075	imagePRESS	Power Filters	ESP NEXT GEN PCS POWER FILTER 208VOLTS 15 AMP XG-PCS-20815	\$313.99	43.6%	\$177.09	\$5.15	\$4.19	\$3.42	\$5.96	\$4.73	\$3.95			
2747	1275V173	imagePRESS	Power Filters	3 PHASE POWER PROTECTION 208VOLTS/30AMPS NEMA L21-30	\$5,463.32	38.9%	\$3,338.09	\$97.11	\$78.95	\$64.39	\$112.43	\$89.19	\$74.41			

					Purchase			Lease						Service	
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annual, etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
2875	2743V986	imagePRESS	Operator Training	IMAGEPRESS LIGHT/MID PRODUCTION TRAINING BY CLIENT EDUCAT	\$2,629.00	28.6%	\$1,876.80	\$54.60	\$44.39	\$36.20	\$63.21	\$50.15	\$41.83		
2876	1197V643	imagePRESS	Education ∓ Training	ADVANCED RIP TRAINING	\$2,629.00	34.8%	\$1,714.00	\$49.86	\$40.54	\$33.06	\$57.73	\$45.80	\$38.21		
2877	1481V475	imagePRESS	Education ∓ Training	ADVANCED COLOR MANAGEMENT TRAINING	\$2,640.00	12.5%	\$2,310.00	\$67.20	\$54.63	\$44.56	\$77.80	\$61.72	\$51.49		
2878	2878V497	imagePRESS	Implementation Services by Pro	IMAGEPRESS & VARIOPRINT DISASTER RECOVERY PLANNING & IMPL	\$2,640.00	30.0%	\$1,848.00	\$53.76	\$43.71	\$35.65	\$62.24	\$49.38	\$41.19		
2879	2878V498	imagePRESS	Implementation Services by Pro	IMAGEPRESS & VARIOPRINT DISASTER RECOVERY PLANNING & IMPL	\$1,320.00	30.0%	\$924.00	\$26.88	\$21.85	\$17.82	\$31.12	\$24.69	\$20.60		
2880	3234V295	imagePRESS	Implementation Services by Pro	FIERY COLOR PROFILER SUITE IMPLEMENTATION SERVICES	\$2,892.00	28.6%	\$2,065.00	\$60.07	\$48.84	\$39.83	\$69.55	\$55.18	\$46.03		
2881	2743V985	imagePRESS	Implementation Services by Pro	PRODUCTION IMPLEMENTATION SERVICES (FOR PRISMASYNC AND I	\$2,629.00	34.8%	\$1,713.60	\$49.85	\$40.53	\$33.06	\$57.71	\$45.79	\$38.20		
2882	2807V116	imagePRESS	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 6 UNIT BLOCK	\$501.00	10.4%	\$449.00	\$13.06	\$10.62	\$8.66	\$15.12	\$12.00	\$10.01		
2883	1630V764	imagePRESS	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK	\$1,000.00	10.2%	\$897.60	\$26.11	\$21.23	\$17.31	\$30.23	\$23.98	\$20.01		
2884	1396V767	imagePRESS	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK	\$1,979.00	10.2%	\$1,776.84	\$51.69	\$42.02	\$34.28	\$59.84	\$47.48	\$39.61		
2885	1396V768	imagePRESS	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 50 UNIT BLOCK	\$3,876.00	10.2%	\$3,479.00	\$101.20	\$82.28	\$67.11	\$117.17	\$92.96	\$77.55		
2886	1396V769	imagePRESS	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 100 UNIT BLOCK	\$7,585.00	10.2%	\$6,808.00	\$198.04	\$161.01	\$131.33	\$229.29	\$181.91	\$151.75		
2887	1396V770	imagePRESS	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 250 UNIT BLOCK	\$18,542.00	10.2%	\$16,644.00	\$484.17	\$393.63	\$321.06	\$560.57	\$444.73	\$370.99		
2888	1396V771	imagePRESS	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 500 UNIT BLOCK	\$36,251.00	10.2%	\$32,538.00	\$946.53	\$769.52	\$627.66	\$1,095.88	\$869.42	\$725.27		
2889	1396V772	imagePRESS	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 1000 UNIT BLOCK	\$70,835.00	10.2%	\$63,581.00	\$1,849.57	\$1,503.69	\$1,226.48	\$2,141.41	\$1,698.88	\$1,417.22		
2890	5211C005	imagePRESS	Machines	IMAGEPRESS V1000 SET	\$171,930.00	68.7%	\$53,883.80	\$1,567.48	\$1,274.35	\$1,039.42	\$1,814.81	\$1,439.78	\$1,201.07	\$0.0090	\$0.0395
2891	1095B001	imagePRESS	Main Engine Accessories	ADF ACCESS HANDLE-A1	\$174.00	34.2%	\$114.49	\$3.33	\$2.71	\$2.21	\$3.86	\$3.06	\$2.55		
2892	3243C001	imagePRESS	Main Engine Accessories	STACK BYPASS ALIGNMENT TRAY-D1	\$828.00	36.2%	\$528.36	\$15.37	\$12.50	\$10.19	\$17.80	\$14.12	\$11.78		
2893	8928B001	imagePRESS	Main Engine Accessories	ENVELOPE ATTACHMENT-F1	\$119.00	46.0%	\$64.26	\$1.87	\$1.52	\$1.24	\$2.16	\$1.72	\$1.43		
2894	8929B001	imagePRESS	Main Engine Accessories	ENVELOPE ATTACHMENT-G1	\$1,006.00	48.1%	\$522.11	\$15.19	\$12.35	\$10.07	\$17.58	\$13.95	\$11.64		
2895	4370C001	imagePRESS	Main Engine Accessories	ENVELOPE ATTACHMENT-H1 FOR MULTI DRAWER PAPER DECK	\$1,006.00	45.4%	\$549.28	\$15.98	\$12.99	\$10.60	\$18.50	\$14.68	\$12.24		
2896	8930B001	imagePRESS	Main Engine Accessories	TAB ATTACHMENT-F1	\$95.00	45.0%	\$52.25	\$1.52	\$1.24	\$1.01	\$1.76	\$1.40	\$1.16		
2897	5002C002	imagePRESS	Main Engine Accessories	POWER CABLE 120V	\$54.00	63.3%	\$19.82	\$0.58	\$0.47	\$0.38	\$0.67	\$0.53	\$0.44		
2898	5738B002	imagePRESS	Main Engine Accessories	PUNCHER UNIT-B51	\$1,118.00	54.7%	\$506.45	\$14.73	\$11.98	\$9.77	\$17.06	\$13.53	\$11.29		
2899	5418B002	imagePRESS	Main Engine Accessories	POWERLIFT-A1 (INCLUDES 5 PALLETS)	\$5,854.00	40.9%	\$3,459.71	\$100.64	\$81.82	\$66.74	\$116.52	\$92.44	\$77.12		
2900	1228C001	imagePRESS	Main Engine Accessories	LONG SHEET FEEDING AND CATCH TRAY-B1	\$2,365.00	56.9%	\$1,019.32	\$29.65	\$24.11	\$19.66	\$34.33	\$27.24	\$22.72		
2901	3806V864	imagePRESS	Main Engine Accessories	CONVENIENCE STAPLER-C1	\$426.00	39.2%	\$259.08	\$7.54	\$6.13	\$5.00	\$8.73	\$6.92	\$5.77		
2902	0134B013	imagePRESS	Main Engine Accessories	REMOVABLE HDD KIT-B8 (FOR D3000 & N500)	\$5,558.00	39.2%	\$3,381.00	\$98.35	\$79.96	\$65.22	\$113.87	\$90.34	\$75.36		
2903	5228C001	imagePRESS	Main Engine Accessories	SENSING UNIT-B1	\$32,250.00	40.2%	\$19,273.62	\$560.67	\$455.82	\$371.79	\$649.14	\$514.99	\$429.61		
2904	5213C001	imagePRESS	Main Engine Accessories	PRINTER COVER-P1	\$473.00	53.9%	\$217.88	\$6.34	\$5.15	\$4.20	\$7.34	\$5.82	\$4.86		
2905	5606C002	imagePRESS	Main Engine Accessories	COLOR IMAGE READER-P1 SET	\$6,622.00	53.8%	\$3,061.48	\$89.06	\$72.40	\$59.06	\$103.11	\$81.80	\$68.24		
2906	5224C001	imagePRESS	Main Engine Accessories	PAPER FOLDING UNIT-K1	\$16,555.00	48.5%	\$8,525.83	\$248.02	\$201.64	\$164.46	\$287.15	\$227.81	\$190.04		
2907	5220C004	imagePRESS	Main Engine Accessories	PERFECT BINDER-F1 SET	\$60,308.00	40.2%	\$36,061.05	\$1,049.02	\$852.84	\$695.62	\$1,214.54	\$963.55	\$803.80		
2908	6315AR76	imagePRESS	Main Engine Accessories	KOFAX MICRO MULTI-CARD READER, PROMOTIONAL PRICE	\$210.00	6.7%	\$195.84	\$5.70	\$4.63	\$3.78	\$6.60	\$5.23	\$4.37		
2909	5218C002	imagePRESS	Staple Finisher Options	STAPLE FIN-AF1 UL	\$15,397.00	54.1%	\$7,072.80	\$205.75	\$167.27	\$136.43	\$238.21	\$188.99	\$157.65		
2910	5222C002	imagePRESS	Staple Finisher Options	BOOKLET FIN-AF1 UL	\$19,370.00	57.4%	\$8,256.77	\$240.19	\$195.27	\$159.27	\$278.09	\$220.62	\$184.04		
2911	5225C001	imagePRESS	Staple Finisher Options	BOOKLET TRIMMER-G1	\$13,008.00	37.3%	\$8,156.02	\$237.26	\$192.89	\$157.33	\$274.69	\$217.93	\$181.80		
2912	5936C006	imagePRESS	Staple Finisher Options	DFD ADAPTER AND FINISHER BRIDGE-B1	\$21,127.00	33.2%	\$14,116.55	\$410.65	\$333.86	\$272.31	\$475.45	\$377.19	\$314.66		
2913	3057V761	imagePRESS	Plockmatic BLM50/35 Professio	PLOCKMATIC BLM35 BOOKLET MAKER	\$25,485.00	48.5%	\$13,135.34	\$382.11	\$310.65	\$253.38	\$442.40	\$350.98	\$292.79		
2914	3057V762	imagePRESS	Plockmatic BLM50/35 Professio	PLOCKMATIC BLM50 UPGRADE KIT	\$21,355.00	47.3%	\$11,244.16	\$327.09	\$265.92	\$216.90	\$378.70	\$300.44	\$250.63		
2915	3057V763	imagePRESS	Plockmatic BLM50/35 Professio	FTR50 TRIMMER MODULE	\$17,285.00	46.8%	\$9,198.90	\$267.60	\$217.55	\$177.45	\$309.82	\$245.79	\$205.04		
2916	3057V764	imagePRESS	Plockmatic BLM50/35 Professio	BF50 BOOK FOLD MODULE	\$16,525.00	47.3%	\$8,701.12	\$253.12	\$205.78	\$167.84	\$293.05	\$232.49	\$193.95		
2917	3057V765	imagePRESS	Plockmatic BLM50/35 Professio	CF50 COVER FEEDER MODULE	\$6,990.00	44.2%	\$3,902.40	\$113.52	\$92.29	\$75.28	\$131.43	\$104.27	\$86.98		
2918	3057V766	imagePRESS	Plockmatic BLM50/35 Professio	RCT50 ROTATE CREASE TRIM MODULE	\$56,565.00	49.1%	\$28,784.23	\$837.33	\$680.75	\$555.25	\$969.45	\$769.11	\$641.60		
2919	3057V767	imagePRESS	Plockmatic BLM50/35 Professio	BST4000-1 BELT STACKER MODULE	\$7,625.00	43.8%	\$4,28								

				Purchase		Lease						Service		
				Pricing Quantity (License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
Sort Key	Category	Product Family	Item Grouping	Product										
3048	0259C002	imagePRESS	Die Punching / Creasing Options	LOOSE LEAF 5-HOLE PUNCH LTR-B1	\$1,301.00	31.2%	\$895.09	\$26.04	\$21.17	\$17.27	\$30.15	\$23.92	\$19.95	
3049	0259C001	imagePRESS	Die Punching / Creasing Options	LOOSE LEAF 3-HOLE PUNCH LTR-B1	\$1,301.00	32.3%	\$880.26	\$25.61	\$20.82	\$16.98	\$29.65	\$23.52	\$19.62	
3050	4056V496	imagePRESS	Die Punching / Creasing Options	MULTI FUNCTION PROFESSIONAL PUNCHER-C1	\$19,065.00	45.3%	\$10,429.94	\$303.41	\$246.67	\$201.19	\$351.28	\$278.69	\$232.48	
3051	0259C003	imagePRESS	Die Punching / Creasing Options	VELO BIND 11-HOLE PUNCH LTR-B1	\$1,301.00	37.7%	\$810.52	\$23.58	\$19.17	\$15.63	\$27.30	\$21.66	\$18.07	
3052	0259C004	imagePRESS	Die Punching / Creasing Options	PLASTIC COMB 19-HOLE PUNCH LTR-B1	\$1,301.00	31.2%	\$895.09	\$26.04	\$21.17	\$17.27	\$30.15	\$23.92	\$19.95	
3053	0259C005	imagePRESS	Die Punching / Creasing Options	TWIN LOOP 21-HOLE PUNCH LTR-B1	\$1,301.00	37.7%	\$810.52	\$23.58	\$19.17	\$15.63	\$27.30	\$21.66	\$18.07	
3054	0259C006	imagePRESS	Die Punching / Creasing Options	TWIN LOOP 32-HOLE PUNCH LTR-B1	\$1,301.00	37.7%	\$810.52	\$23.58	\$19.17	\$15.63	\$27.30	\$21.66	\$18.07	
3055	0259C007	imagePRESS	Die Punching / Creasing Options	COLOR COIL 44-HOLE PUNCH LTR-B1	\$1,301.00	31.2%	\$895.09	\$26.04	\$21.17	\$17.27	\$30.15	\$23.92	\$19.95	
3056	3101V220	imagePRESS	Die Punching / Creasing Options	44H OVAL MF PROPUNCHER	\$2,800.00	40.8%	\$1,657.13	\$48.21	\$39.19	\$31.97	\$55.81	\$44.28	\$36.94	
3057	0259C016	imagePRESS	Die Punching / Creasing Options	HIGH DURABILITY COLOR COIL 44-HOLE PUNCH LTR-B1	\$3,311.00	30.5%	\$2,301.15	\$66.94	\$54.42	\$44.39	\$77.50	\$61.49	\$51.29	
3058	0259C017	imagePRESS	Die Punching / Creasing Options	HIGH DURABILITY LOOSE LEAF 3-HOLE PUNCH LTR-B1	\$2,957.00	30.8%	\$2,046.24	\$59.53	\$48.39	\$39.47	\$68.92	\$54.68	\$45.61	
3059	0259C018	imagePRESS	Die Punching / Creasing Options	HIGH DURABILITY PLASTIC COMB 19-HOLE PUNCH LTR-B1	\$3,548.00	29.7%	\$2,494.24	\$72.56	\$58.99	\$48.11	\$84.01	\$66.65	\$55.60	
3060	0259C019	imagePRESS	Die Punching / Creasing Options	CREASE DIE	\$4,494.00	40.7%	\$2,664.94	\$77.52	\$63.03	\$51.41	\$89.76	\$71.21	\$59.40	
3061	4078V262	imagePRESS	Die Punching / Creasing Options	PERFORATION DIE 75-120 GSM	\$2,995.00	32.6%	\$2,018.96	\$58.73	\$47.75	\$38.95	\$68.00	\$53.95	\$45.00	
3062	4078V263	imagePRESS	Die Punching / Creasing Options	PERFORATION DIE 120-300 GSM	\$2,995.00	32.6%	\$2,018.96	\$58.73	\$47.75	\$38.95	\$68.00	\$53.95	\$45.00	
3063	5218C002	imagePRESS	Finishing Options	STAPLE FIN-AF1 UL	\$15,397.00	54.1%	\$7,072.80	\$205.75	\$167.27	\$136.43	\$238.21	\$188.99	\$157.65	
3064	5222C002	imagePRESS	Finishing Options	BOOKLET FIN-AF1 UL	\$19,370.00	57.4%	\$8,256.77	\$240.19	\$195.27	\$159.27	\$278.09	\$220.62	\$184.04	
3065	5738B002	imagePRESS	Finishing Options	PUNCHER UNIT-BS1	\$1,118.00	54.7%	\$506.45	\$14.73	\$11.98	\$9.77	\$17.06	\$13.53	\$11.29	
3066	5225C001	imagePRESS	Finishing Options	BOOKLET TRIMMER-G1	\$13,008.00	37.3%	\$8,156.02	\$237.26	\$192.89	\$157.33	\$274.69	\$217.93	\$181.80	
3067	5226C004	imagePRESS	Finishing Options	2-KNIFE TRIMMER AND CONVEYOR SET	\$58,135.00	40.4%	\$34,637.16	\$1,007.59	\$819.17	\$668.15	\$1,166.58	\$925.50	\$772.06	
3068	5220C004	imagePRESS	Finishing Options	PERFECT BINDER-F1 SET	\$60,308.00	40.2%	\$36,061.05	\$1,049.02	\$852.84	\$695.62	\$1,214.54	\$963.55	\$803.80	
3069	5221C001	imagePRESS	Finishing Options	PERFECT BINDER CONTINUOUS KIT-B1	\$11,234.00	41.9%	\$6,524.75	\$189.80	\$154.31	\$125.86	\$219.75	\$174.34	\$145.44	
3070	5219C001	imagePRESS	Finishing Options	LONG SHEET CATCH TRAY XL-B1	\$2,365.00	44.9%	\$1,303.12	\$37.91	\$30.82	\$25.14	\$43.89	\$34.82	\$29.05	
3071	5936C006	imagePRESS	Finishing Options	DFD ADAPTER AND FINISHER BRIDGE-B1	\$21,127.00	33.2%	\$14,116.55	\$410.65	\$333.86	\$272.31	\$475.45	\$377.19	\$314.66	
3072	5224C001	imagePRESS	Finishing Options	PAPER FOLDING UNIT-K1	\$16,555.00	48.5%	\$8,525.83	\$248.02	\$201.64	\$164.46	\$287.15	\$227.81	\$190.04	
3073	0965C003	imagePRESS	High Capacity Stacking Options	HCS LONG SHEET TRAY-A1	\$473.00	0.0%	\$473.00	\$13.76	\$11.19	\$9.12	\$15.93	\$12.64	\$10.54	
3074	5936C004	imagePRESS	High Capacity Stacking Options	HIGH CAPACITY STACKER-J1 SET	\$19,512.00	36.3%	\$12,434.21	\$361.71	\$294.07	\$239.86	\$418.78	\$332.24	\$277.16	
3075	7168B034	imagePRESS	High Capacity Stacking Options	HC STACKER END-MODULE COVER-B1	\$154.00	40.0%	\$92.46	\$2.69	\$2.19	\$1.78	\$3.11	\$2.47	\$2.06	
3076	5418B002	imagePRESS	High Capacity Stacking Options	POWERLIFT-A1 (INCLUDES 5 PALLETS)	\$5,854.00	40.9%	\$3,459.71	\$100.64	\$81.82	\$66.74	\$116.52	\$92.44	\$77.12	
3077	5461B001	imagePRESS	High Capacity Stacking Options	PALLETS FOR POWERLIFT-SET OF FIVE(5)	\$119.00	4.0%	\$114.24	\$3.32	\$2.70	\$2.20	\$3.85	\$3.05	\$2.55	
3078	3057V762	imagePRESS	Plockmatic BLM50/35 Professio	PLOCKMATIC BLM50 UPGRADE KIT	\$21,355.00	47.3%	\$11,244.16	\$327.09	\$265.92	\$216.90	\$378.70	\$300.44	\$250.63	
3079	3057V764	imagePRESS	Plockmatic BLM50/35 Professio	BF50 BOOK FOL MODULE	\$16,525.00	47.3%	\$8,701.12	\$253.12	\$205.78	\$167.84	\$293.05	\$232.49	\$193.95	
3080	3057V761	imagePRESS	Plockmatic BLM50/35 Professio	PLOCKMATIC BLM35 BOOKLET MAKER	\$25,485.00	48.5%	\$13,135.34	\$382.11	\$310.65	\$253.38	\$442.40	\$350.98	\$292.79	
3081	3057V763	imagePRESS	Plockmatic BLM50/35 Professio	FR50 TRIMMER MODULE	\$17,285.00	46.8%	\$9,198.90	\$267.60	\$217.55	\$177.45	\$309.82	\$245.79	\$205.04	
3082	3057V765	imagePRESS	Plockmatic BLM50/35 Professio	CF50 COVER FEEDER MODULE	\$6,990.00	44.2%	\$3,902.40	\$113.52	\$92.29	\$75.28	\$131.43	\$104.27	\$86.98	
3083	3057V766	imagePRESS	Plockmatic BLM50/35 Professio	RC150 ROTATE CREASE TRIM MODULE	\$56,565.00	49.1%	\$28,784.23	\$837.33	\$680.75	\$555.25	\$969.45	\$769.11	\$641.60	
3084	3057V767	imagePRESS	Plockmatic BLM50/35 Professio	B5T4000-1 BELT STACKER MODULE	\$7,625.00	43.8%	\$4,285.38	\$124.66	\$101.35	\$82.66	\$144.33	\$114.51	\$95.52	
3085	2923C009	imagePRESS	Plockmatic BLM50/35 Professio	WASTE CONVEYOR MODULE 2.0	\$6,860.00	34.3%	\$4,508.40	\$131.15	\$106.62	\$86.97	\$151.84	\$120.46	\$100.49	
3086	7168B002	imagePRESS	Plockmatic BLM50/35 Professio	DFD INTERFACE KIT-A1	\$887.00	32.1%	\$602.27	\$17.52	\$14.24	\$11.62	\$20.28	\$16.09	\$13.42	
3087	7168B016	imagePRESS	Plockmatic BLM50/35 Professio	DFD PATH -B1 (H=860)	\$828.00	30.4%	\$576.29	\$16.76	\$13.63	\$11.12	\$19.41	\$15.40	\$12.85	
3088	3461V068	imagePRESS	Plockmatic Multi-Purpose Stack	PLOCKMATIC MULTI-PURPOSE STACKER	\$12,585.00	31.8%	\$8,581.23	\$249.63	\$202.95	\$165.53	\$289.02	\$229.29	\$191.28	
3089	7168B002	imagePRESS	Plockmatic Multi-Purpose Stack	DFD INTERFACE KIT-A1	\$887.00	32.1%	\$602.27	\$17.52	\$14.24	\$11.62	\$20.28	\$16.09	\$13.42	
3090	7168B016	imagePRESS	Plockmatic Multi-Purpose Stack	DFD PATH -B1 (H=860)	\$828.00	30.4%	\$576.29	\$16.76	\$13.63	\$11.12	\$19.41	\$15.40	\$12.85	
3091	6357B003	imagePRESS	Booklet Maker Options	SDQ SQUARE FOLD BOOKLET MAKER WITH TWO-KNIFE TRIMMER SE	\$71,187.00	22.3%	\$55,312.30	\$1,609.03	\$1,308.14</					

						Purchase		Lease						Service	
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annualetc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
3220	0259C018	imagePRESS	Finishing Options	HIGH DURABILITY PLASTIC COMB 19-HOLE PUNCH LTR-B1	\$3,548.00	29.7%	\$2,494.24	\$72.56	\$58.99	\$48.11	\$84.01	\$66.65	\$55.60		
3221	0259C019	imagePRESS	Finishing Options	CREASE DIE	\$4,494.00	40.7%	\$2,664.94	\$77.52	\$63.03	\$51.41	\$89.76	\$71.21	\$59.40		
3222	3575B504	imagePRESS	Accessories	MICARD PLUS SC READER	\$2,236.00	17.7%	\$1,866.00	\$5.41	\$4.40	\$3.59	\$6.26	\$4.97	\$4.15		
3223	4078V262	imagePRESS	Accessories	PERFORATION DIE 75-120 GSM	\$2,995.00	32.6%	\$2,018.96	\$58.73	\$47.75	\$38.95	\$68.00	\$53.95	\$45.00		
3224	4078V263	imagePRESS	Accessories	PERFORATION DIE 120-300 GSM	\$2,995.00	32.6%	\$2,018.96	\$58.73	\$47.75	\$38.95	\$68.00	\$53.95	\$45.00		
3225	5213C001	imagePRESS	Accessories	PRINTER COVER-P1	\$473.00	53.9%	\$217.88	\$6.34	\$5.15	\$4.20	\$7.34	\$5.82	\$4.86		
3226	5217C001	imagePRESS	Accessories	STACK BYPASS D1	\$355.00	36.4%	\$225.78	\$6.57	\$5.34	\$4.36	\$7.60	\$6.03	\$5.03		
3227	3243C001	imagePRESS	Accessories	STACK BYPASS ALIGNMENT TRAY-D1	\$828.00	36.2%	\$528.36	\$15.37	\$12.50	\$10.19	\$17.80	\$14.12	\$11.78		
3228	1228C001	imagePRESS	Accessories	LONG SHEET FEEDING AND CATCH TRAY-B1	\$2,365.00	56.9%	\$1,019.32	\$29.65	\$24.11	\$19.66	\$34.33	\$27.24	\$22.72		
3229	5219C001	imagePRESS	Accessories	LONG SHEET CATCH TRAY XL-B1	\$2,365.00	44.9%	\$1,303.12	\$37.91	\$30.82	\$25.14	\$43.89	\$34.82	\$29.05		
3230	5228C001	imagePRESS	Accessories	SENSING UNIT-B1	\$32,250.00	40.2%	\$19,273.62	\$560.67	\$455.82	\$371.79	\$649.14	\$514.99	\$429.61		
3231	5002C002	imagePRESS	Accessories	POWER CABLE 120V	\$54.00	63.3%	\$19.82	\$0.58	\$0.47	\$0.38	\$0.67	\$0.53	\$0.44		
3232	3097C001	imagePRESS	Accessories	LONG SHEET CATCH TRAY-C1	\$332.00	43.9%	\$186.25	\$5.42	\$4.40	\$3.59	\$6.27	\$4.98	\$4.15		
3233	0164C002	imagePRESS	Accessories	COPY TRAY-R2	\$249.00	44.8%	\$137.45	\$4.00	\$3.25	\$2.65	\$4.63	\$3.67	\$3.06		
3234	5606C002	imagePRESS	Accessories	COLOR IMAGE READER-P1 SET	\$6,622.00	53.8%	\$3,061.48	\$89.06	\$72.40	\$59.06	\$103.11	\$81.80	\$68.24		
3235	1095B001	imagePRESS	Accessories	ADF ACCESS HANDLE-A1	\$174.00	34.2%	\$114.49	\$3.33	\$2.71	\$2.21	\$3.86	\$3.06	\$2.55		
3236	4039C001	imagePRESS	Accessories	MEMORY MIRRORING KIT-A1	\$622.00	39.2%	\$378.18	\$11.00	\$8.94	\$7.30	\$12.74	\$10.10	\$8.43		
3237	5332C001	imagePRESS	Accessories	480GB SSD-A1	\$1,656.00	46.9%	\$879.13	\$25.57	\$20.79	\$16.96	\$29.61	\$23.49	\$19.60		
3238	4874C001	imagePRESS	Accessories	1TB SSD-A1	\$1,615.00	49.4%	\$817.19	\$23.77	\$19.33	\$15.76	\$27.52	\$21.84	\$18.22		
3239	3726B001	imagePRESS	Accessories	COPY CONTROL INTERFACE KIT-A1	\$64.00	35.8%	\$41.09	\$1.20	\$0.97	\$0.79	\$1.38	\$1.10	\$0.92		
3240	4784B001	imagePRESS	Accessories	COPY CARD READER-F1	\$374.00	39.4%	\$226.64	\$6.59	\$5.36	\$4.37	\$7.63	\$6.06	\$5.05		
3241	3730B010	imagePRESS	Accessories	COPY CARD READER ATTACHMENT-A5	\$100.00	52.4%	\$47.62	\$1.39	\$1.13	\$0.92	\$1.60	\$1.27	\$1.06		
3242	4781B001	imagePRESS	Accessories	CANON CARD SET-A1 (1-30)	\$188.00	39.2%	\$114.30	\$3.32	\$2.70	\$2.20	\$3.85	\$3.05	\$2.55		
3243	4781B002	imagePRESS	Accessories	CANON CARD SET-A2 (31-100)	\$411.00	38.9%	\$251.12	\$7.31	\$5.94	\$4.84	\$8.46	\$6.71	\$5.60		
3244	4781B003	imagePRESS	Accessories	CANON CARD SET-A3 (101-200)	\$548.00	37.9%	\$340.31	\$9.90	\$8.05	\$6.56	\$11.46	\$9.09	\$7.59		
3245	4781B004	imagePRESS	Accessories	CANON CARD SET-A4 (201-300)	\$548.00	37.9%	\$340.31	\$9.90	\$8.05	\$6.56	\$11.46	\$9.09	\$7.59		
3246	4781B005	imagePRESS	Accessories	CANON CARD SET-A5 (301-500)	\$1,107.00	38.6%	\$679.70	\$19.77	\$16.07	\$13.11	\$22.89	\$18.16	\$15.15		
3247	4781B006	imagePRESS	Accessories	CANON CARD SET-A6 (501-1000)	\$2,783.00	39.1%	\$1,694.85	\$49.30	\$40.08	\$32.69	\$57.08	\$45.29	\$37.78		
3248	8002A017	imagePRESS	Accessories	X-RITE I1PRO 3 SPECTROPHOTOMETER(POS)	\$1,538.00	25.1%	\$1,151.96	\$33.51	\$27.24	\$22.22	\$38.80	\$30.78	\$25.68		
3249	3806V864	imagePRESS	Accessories	CONVENIENCE STAPLER-C1	\$426.00	39.2%	\$259.08	\$7.54	\$6.13	\$5.00	\$8.73	\$6.92	\$5.77		
3250	1266V426	imagePRESS	Accessories	CANON CHERRY SLIM KEYBOARD	\$110.00	20.9%	\$87.00	\$2.53	\$2.06	\$1.68	\$2.93	\$2.32	\$1.94		
3251	5773C004	imagePRESS	imagePRESS Printer Kit & Softw	imagePRESS PRINTER KIT-J1E & CONTROL PANEL SET	\$11,150.00	43.7%	\$6,281.16	\$182.72	\$148.55	\$121.16	\$211.55	\$167.83	\$140.01		
3252	3999B004	imagePRESS	imagePRESS Printer Kit & Softw	BARCODE PRINTING KIT-D1 ELAN	\$994.00	49.6%	\$500.98	\$14.57	\$11.85	\$9.66	\$16.87	\$13.39	\$11.17		
3253	5214C002	imagePRESS	Feeding Options	MULTI-DRAWER PAPER DECK-E1	\$11,707.00	41.9%	\$6,796.56	\$197.71	\$160.74	\$131.11	\$228.91	\$181.60	\$151.50		
3254	5215C001	imagePRESS	Feeding Options	PAPER DECK CONNECTION KIT-B1	\$7,332.00	36.5%	\$4,655.82	\$135.44	\$110.11	\$89.81	\$156.81	\$124.40	\$103.78		
3255	0163C024	imagePRESS	Feeding Options	POD DECK LITE-C1 SET ITEM	\$5,440.00	46.3%	\$2,921.59	\$84.99	\$69.10	\$56.36	\$98.40	\$78.06	\$65.12		
3256	2575C018	imagePRESS	Feeding Options	POD DECK LITE XL SET ITEM	\$11,234.00	42.0%	\$6,515.52	\$189.54	\$154.09	\$125.68	\$219.44	\$174.09	\$145.23		
3257	8928B001	imagePRESS	Feeding Options	ENVELOPE ATTACHMENT-F1	\$119.00	46.0%	\$64.26	\$1.87	\$1.52	\$1.24	\$2.16	\$1.72	\$1.43		
3258	8929B001	imagePRESS	Feeding Options	ENVELOPE ATTACHMENT-G1	\$1,006.00	48.1%	\$522.11	\$15.19	\$12.35	\$10.07	\$17.58	\$13.95	\$11.64		
3259	4370C001	imagePRESS	Feeding Options	ENVELOPE ATTACHMENT-H1 FOR MULTI DRAWER PAPER DECK	\$1,006.00	45.4%	\$549.28	\$15.98	\$12.99	\$10.60	\$18.50	\$14.68	\$12.24		
3260	8930B001	imagePRESS	Feeding Options	TAB ATTACHMENT-F1	\$95.00	45.0%	\$52.25	\$1.52	\$1.24	\$1.01	\$1.76	\$1.40	\$1.16		
3261	3679B005	imagePRESS	Connectivity Options	REMOTE FAX KIT-A1 ELAN	\$497.00	44.6%	\$275.34	\$8.01	\$6.51	\$5.31	\$9.27	\$7.36	\$6.14		
3262	4821B003	imagePRESS	Connectivity Options	INTERNATIONAL FONT SET-A1 ELAN	\$561.00	50.0%	\$280.50	\$8.16	\$6.63	\$5.41	\$9.45	\$7.49	\$6.25		
3263	4224C062	imagePRESS	Connectivity Options	AUTHORIZED SEND V7.X (1 LICENSE) ELAN	\$1,100.00	36.0%	\$703.80	\$20.47	\$16.64	\$13.58	\$23.70	\$18.81	\$15.69		
3264	4224C063	imagePRESS	Connectivity Options	AUTHORIZED SEND V7.X (10 LICENSE) E-LAN	\$10,500.00	36.3%	\$6,686.10	\$194.50	\$158.13	\$128.97	\$225.19	\$178.65	\$149.03		
3265	4224C064	imagePRESS	Connectivity Options	AUTHORIZED SEND V7.X (100 LICENSE) E-LAN	\$105,000.00	36.3%	\$66,861.00	\$1,944.99	\$1,581.26	\$1,289.75	\$2,251.88	\$1,786.53	\$1,490.33		
3266	4224C017	imagePRESS	Connectivity Options	AUTHORIZED SEND V7.X BAR CODE RECOGNITION ADD-ON OPTION	\$220.00	12.8%	\$191.76	\$5.58	\$4.54	\$3.70	\$6.46	\$5.12	\$4.27		
3267	806GB001	imagePRESS	Drum and Toner	TONER T01 BLACK	\$158.33	2.8%	\$153.89	\$4.48	\$3.64	\$2.97	\$5.18	\$4.11	\$3.43		
3268	806GB001	imagePRESS	Drum and Toner	TONER T01 YELLOW	\$123.33	2.7%	\$120.02	\$3.49	\$2.84	\$2.32	\$4.04	\$3.21	\$2.68		
3269	806GB001	imagePRESS	Drum and Toner	TONER T01 MAGENTA	\$123.33	2.7%	\$120.02	\$3.49	\$2.84	\$2.32	\$4.04	\$3.21	\$2.68		
3270	806GB001	imagePRESS	Drum and Toner	TONER T01 CYAN	\$123.33	2.7%	\$120.02	\$3.49	\$2.84	\$2.32	\$4.04	\$3.21	\$2.68		
3271	8064B001	imagePRESS	Drum and Toner	DRUM D01 BLACK	\$841.67	2.9%	\$817.02	\$23.77	\$19.32	\$15.76	\$27.52	\$21.83	\$18.21		
3272	8065B001	imagePRESS	Drum and Toner	DRUM UNIT D01 COLOR	\$605.00	2.7%	\$588.54	\$17.12	\$13.92	\$11.35	\$19.82	\$15.73	\$13.12		
3273	0146C001	imagePRESS	Supplies	STAPLE CARTRIDGE-X1 (FOR STAPLE FINISHER-V1/-V2/-AC1 & BOOKLET FINISHER-V1/-V2)	\$65.00	33.9%	\$42.97	\$1.25	\$1.02	\$0.83	\$1.45	\$1.15	\$0.96		
3274	0148C001	imagePRESS	Supplies	STAPLE CARTRIDGE-Y1 (FOR BOOKLET FINISHER-V1/V2 and BOOKLET FINISHER-V1/V2)	\$46.00	31.7%	\$31.42	\$0.91	\$0.74	\$0.61	\$1.06	\$0.84	\$0.70		
3275	1007B001	imagePRESS	Supplies	STAPLE N1	\$208.00	38.1%	\$128.75	\$3.75	\$3.04	\$2.48	\$4.34	\$3.44	\$2.87		
3276	1008B001	imagePRESS	Supplies	STAPLE P1	\$75.00	38.2%	\$46.35	\$1.35	\$1.10	\$0.89	\$1.56	\$1.24	\$1.03		
3277	1093B001	imagePRESS	Supplies	GLUE-A1 (for Perfect Binder/33 LBS.)	\$693.00	36.8%	\$438.00	\$12.74	\$10.36	\$8.45	\$14.75	\$11.70	\$9.76		
3278	1093B002	imagePRESS	Supplies	GLUE-A2 (for Perfect Binder/11 LBS.)	\$255.00	35.5%	\$164.48	\$4.78	\$3.89	\$3.17	\$5.54	\$4.39	\$3.67		
3279	2765V303	imagePRESS	Supplies	STAPLE CASSETTES FOR BLM300C	\$66.00	0.0%	\$66.00	\$1.92	\$1.56	\$1.27	\$2.22	\$1.76	\$1.47		
3280	3060V722	imagePRESS	Supplies	STAPLES (3 PACK) FOR PLOCMATIC - 3 CARTRIDGES INCLUDED (5,000)	\$125.00	37.5%	\$78.10	\$2.27	\$1.85	\$1.51	\$2.63	\$2.09	\$1.74		
3281	2883C026	imagePRESS	GBC eWire	EWIRE, PACKAGED ASSEMBLY W, CANON	\$50,210.00	39.5%	\$30,389.89	\$884.04	\$718.72	\$586.22	\$1,023.53	\$812.02	\$677.39		
3282	2883C017	imagePRESS	GBC eWire	EWIRE DIE ROUND - 2883C017	\$1,183.00	33.8%	\$783.15	\$22.78	\$18.52	\$15.11	\$26.38	\$20.93	\$17.46		
3283	2883C018	imagePRESS	GBC eWire	EWIRE DIE SQUARE - 2883C018	\$1,183.00	33.8%	\$783.15	\$22.78	\$18.52	\$15.11	\$26.38	\$20.93	\$17.46		
3284	2883C001	imagePRESS	GBC eWire	EWIRE SPOOL, ELEMENT SIZE A, BLACK - 2883C001	\$109.00	22.2%	\$84.80	\$2.47	\$2.01	\$1.64	\$2.86	\$2.27	\$1.89		
3285	2883C002	imagePRESS	GBC eWire	EWIRE SPOOL, ELEMENT SIZE B, BLACK - 2883C002	\$95.00	23.3%	\$72.87	\$2.12	\$1.72	\$1.41	\$2.45	\$1.95	\$1.62		
3286	2883C003	imagePRESS	GBC eWire	EWIRE SPOOL, ELEMENT SIZE C, BLACK - 2883C003	\$88.00	22.5%	\$68.20	\$1.98	\$1.61	\$1.32	\$2.30	\$1.82	\$1.52		
3287	2883C004	imagePRESS	GBC eWire	EWIRE SPOOL, ELEMENT SIZE D, BLACK - 2883C004	\$87.00	22.8%	\$67.16	\$1.95	\$1.59	\$1.30	\$2.26	\$1.79	\$1.50		
3288	2883C005	imagePRESS	GBC eWire	EWIRE SPOOL, ELEMENT SIZE E, BLACK - 2883C005	\$80.00	22.2%	\$62.24	\$1.81	\$1.47	\$1.20	\$2.10	\$1.66	\$1.39		
3289	2883C020	imagePRESS	GBC eWire	EWIRE SPOOL ELEMENT SIZE F BLACK, UN	\$77.00	25.2%	\$57.62	\$1.68	\$1.36	\$1.11	\$1.94	\$1.54	\$1.28		
3290	2883C006	imagePRESS	GBC eWire	EWIRE SPOOL, ELEMENT SIZE A, WHITE - 2883C006	\$110.00	24.0%	\$83.60	\$2.43	\$1.98	\$1.61	\$2.82	\$2.23	\$1.86		
3291	2883C007	imagePRESS	GBC eWire	EWIRE SPOOL, ELEMENT SIZE B, WHITE - 2883C007	\$98.00	25.8%	\$72.72	\$2.12	\$1.72	\$1.40	\$2.45	\$1.94	\$1.62		
3292	2883C008	imagePRESS	GBC eWire	EWIRE SPOOL, ELEMENT SIZE C, WHITE - 2883C008	\$88.00	23.8%	\$67.06	\$1.95	\$1.59	\$1.29	\$2.26	\$1.79	\$1.49		
3293	2883C009	imagePRESS	GBC eWire	EWIRE SPOOL, ELEMENT SIZE D, WHITE - 2883C009	\$87.00	24.1%	\$66.00	\$1.92	\$1.56	\$1.27	\$2.22	\$1.76	\$1.47		
3294	2883C010	imagePRESS	GBC eWire	EWIRE SPOOL, ELEMENT SIZE E, WHITE - 2883C010	\$80.00	23.6%	\$61.12	\$1.78	\$1.45	\$1.18	\$2.06	\$1.63	\$1.36		
3295	2883C021	imagePRESS	GBC eWire	EWIRE SPOOL ELEMENT SIZE F WHITE, UN	\$77.00	25.2%	\$57.62	\$1.68	\$1.36	\$1.11	\$1.94	\$1.54	\$1.28		
3296	2883C011	imagePRESS	GBC eWire	EWIRE SPOOL, ELEMENT SIZE A, SILVER - 2883C011	\$109.00	16.2%	\$91.34	\$2.66	\$2.16	\$1.76	\$3.08	\$2.44	\$2.04		
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					Purchase		Lease						Service		
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
3392	4056V496	imagePRESS	Finishing Options	MULTI FUNCTION PROFESSIONAL PUNCHER-C1	\$19,065.00	45.3%	\$10,429.94	\$303.41	\$246.67	\$201.19	\$351.28	\$278.69	\$232.48		
3393	0259C001	imagePRESS	Finishing Options	LOOSE LEAF 3-HOLE PUNCH LTR-B1	\$1,301.00	32.3%	\$880.26	\$25.61	\$20.82	\$16.98	\$29.65	\$23.52	\$19.62		
3394	0259C002	imagePRESS	Finishing Options	LOOSE LEAF 5-HOLE PUNCH LTR-B1	\$1,301.00	31.2%	\$895.09	\$26.04	\$21.17	\$17.27	\$30.15	\$23.92	\$19.95		
3395	0259C003	imagePRESS	Finishing Options	VELO BIND 11-HOLE PUNCH LTR-B1	\$1,301.00	37.7%	\$810.52	\$23.58	\$19.17	\$15.63	\$27.30	\$21.66	\$18.07		
3396	0259C004	imagePRESS	Finishing Options	PLASTIC COMB 19-HOLE PUNCH LTR-B1	\$1,301.00	31.2%	\$895.09	\$26.04	\$21.17	\$17.27	\$30.15	\$23.92	\$19.95		
3397	0259C005	imagePRESS	Finishing Options	TWIN LOOP 21-HOLE PUNCH LTR-B1	\$1,301.00	37.7%	\$810.52	\$23.58	\$19.17	\$15.63	\$27.30	\$21.66	\$18.07		
3398	0259C006	imagePRESS	Finishing Options	TWIN LOOP 32-HOLE PUNCH LTR-B1	\$1,301.00	37.7%	\$810.52	\$23.58	\$19.17	\$15.63	\$27.30	\$21.66	\$18.07		
3399	0259C007	imagePRESS	Finishing Options	COLOR COIL 44-HOLE PUNCH LTR-B1	\$1,301.00	31.2%	\$895.09	\$26.04	\$21.17	\$17.27	\$30.15	\$23.92	\$19.95		
3400	3101V220	imagePRESS	Finishing Options	44H OVAL MF PROPUNCHER	\$2,800.00	40.8%	\$1,657.13	\$48.21	\$39.19	\$31.97	\$55.81	\$44.28	\$36.94		
3401	0259C016	imagePRESS	Finishing Options	HIGH DURABILITY COLOR COIL 44-HOLE PUNCH LTR-B1	\$3,311.00	30.5%	\$2,301.15	\$66.94	\$54.42	\$44.39	\$77.50	\$61.49	\$51.29		
3402	0259C017	imagePRESS	Finishing Options	HIGH DURABILITY LOOSE LEAF 3-HOLE PUNCH LTR-B1	\$2,957.00	30.8%	\$2,046.24	\$59.53	\$48.39	\$39.47	\$68.92	\$54.68	\$45.61		
3403	0259C018	imagePRESS	Finishing Options	HIGH DURABILITY PLASTIC COMB 19-HOLE PUNCH LTR-B1	\$3,548.00	29.7%	\$2,494.24	\$72.56	\$58.99	\$48.11	\$84.01	\$66.65	\$55.60		
3404	0259C019	imagePRESS	Finishing Options	CREASE DIE	\$4,494.00	40.7%	\$2,664.94	\$77.52	\$63.03	\$51.41	\$89.76	\$71.21	\$59.40		
3405	3575B504	imagePRESS	Accessories	MICARD PLUS SC READER	\$226.00	17.7%	\$186.00	\$5.41	\$4.40	\$3.59	\$6.26	\$4.97	\$4.15		
3406	4078V262	imagePRESS	Accessories	PERFORATION DIE 75-120 GSM	\$2,995.00	32.6%	\$2,018.96	\$58.73	\$47.75	\$38.95	\$68.00	\$53.95	\$45.00		
3407	4078V263	imagePRESS	Accessories	PERFORATION DIE 120-300 GSM	\$2,995.00	32.6%	\$2,018.96	\$58.73	\$47.75	\$38.95	\$68.00	\$53.95	\$45.00		
3408	5257C001	imagePRESS	Accessories	OPERATING PANEL-A1(POS)	\$3,990.00	34.6%	\$2,610.18	\$75.93	\$61.73	\$50.35	\$87.91	\$69.74	\$58.18		
3409	5213C001	imagePRESS	Accessories	PRINTER COVER-P1	\$473.00	53.9%	\$217.88	\$6.34	\$5.15	\$4.20	\$7.34	\$5.82	\$4.86		
3410	5217C001	imagePRESS	Accessories	STACK BYPASS D1	\$355.00	36.4%	\$225.78	\$6.57	\$5.34	\$4.36	\$7.60	\$6.03	\$5.03		
3411	3243C001	imagePRESS	Accessories	STACK BYPASS ALIGNMENT TRAY-D1	\$828.00	36.2%	\$528.36	\$15.37	\$12.50	\$10.19	\$17.80	\$14.12	\$11.78		
3412	1228C001	imagePRESS	Accessories	LONG SHEET FEEDING AND CATCH TRAY-B1	\$2,365.00	56.9%	\$1,019.32	\$29.65	\$24.11	\$19.66	\$34.33	\$27.24	\$22.72		
3413	5219C001	imagePRESS	Accessories	LONG SHEET CATCH TRAY XL-B1	\$2,365.00	44.9%	\$1,303.12	\$37.91	\$30.82	\$25.14	\$43.89	\$34.82	\$29.05		
3414	5228C001	imagePRESS	Accessories	SENSING UNIT-B1	\$32,250.00	40.2%	\$19,273.62	\$560.67	\$455.82	\$371.79	\$649.14	\$514.99	\$429.61		
3415	5002C002	imagePRESS	Accessories	POWER CABLE 120V	\$54.00	63.3%	\$19.82	\$0.58	\$0.47	\$0.38	\$0.67	\$0.53	\$0.44		
3416	3097C001	imagePRESS	Accessories	LONG SHEET CATCH TRAY-C1	\$332.00	43.9%	\$186.25	\$5.42	\$4.40	\$3.59	\$6.27	\$4.98	\$4.15		
3417	0164C002	imagePRESS	Accessories	COPY TRAY-R2	\$249.00	44.8%	\$137.45	\$4.00	\$3.25	\$2.65	\$4.63	\$3.67	\$3.06		
3418	5606C002	imagePRESS	Accessories	COLOR IMAGE READER-P1 SET	\$6,622.00	53.8%	\$3,061.48	\$89.06	\$72.40	\$59.06	\$103.11	\$81.80	\$68.24		
3419	1095B001	imagePRESS	Accessories	ADF ACCESS HANDLE-A1	\$174.00	34.2%	\$114.49	\$3.33	\$2.71	\$2.21	\$3.86	\$3.06	\$2.55		
3420	4039C001	imagePRESS	Accessories	MEMORY MIRRORING KIT-A1	\$622.00	39.2%	\$378.18	\$11.00	\$8.94	\$7.30	\$12.74	\$10.10	\$8.43		
3421	5332C001	imagePRESS	Accessories	480GB SSD-A1	\$1,656.00	46.9%	\$879.13	\$25.57	\$20.79	\$16.96	\$29.61	\$23.49	\$19.60		
3422	4874C001	imagePRESS	Accessories	1TB SSD-A1	\$1,615.00	49.4%	\$817.19	\$23.77	\$19.33	\$15.76	\$27.52	\$21.84	\$18.22		
3423	3726B001	imagePRESS	Accessories	COPY CONTROL INTERFACE KIT-A1	\$64.00	35.8%	\$41.09	\$1.20	\$0.97	\$0.79	\$1.38	\$1.10	\$0.92		
3424	4784B001	imagePRESS	Accessories	COPY CARD READER-F1	\$374.00	39.4%	\$226.64	\$6.59	\$5.36	\$4.37	\$7.63	\$6.06	\$5.05		
3425	3730B010	imagePRESS	Accessories	COPY CARD READER ATTACHMENT-A5	\$100.00	52.4%	\$47.62	\$1.39	\$1.13	\$0.92	\$1.60	\$1.27	\$1.06		
3426	4781B001	imagePRESS	Accessories	CANON CARD SET-A1 (1-30)	\$188.00	39.2%	\$114.30	\$3.32	\$2.70	\$2.20	\$3.85	\$3.05	\$2.55		
3427	4781B002	imagePRESS	Accessories	CANON CARD SET-A2 (31-100)	\$411.00	38.9%	\$251.12	\$7.31	\$5.94	\$4.84	\$8.46	\$6.71	\$5.60		
3428	4781B004	imagePRESS	Accessories	CANON CARD SET-A4 (201-300)	\$548.00	37.9%	\$340.31	\$9.90	\$8.05	\$6.56	\$11.46	\$9.09	\$7.59		
3429	4781B005	imagePRESS	Accessories	CANON CARD SET-A5 (301-500)	\$1,107.00	38.6%	\$679.70	\$19.77	\$16.07	\$13.11	\$22.89	\$18.16	\$15.15		
3430	4781B006	imagePRESS	Accessories	CANON CARD SET-A6 (501-1000)	\$2,783.00	39.1%	\$1,694.85	\$49.30	\$40.08	\$32.69	\$57.08	\$45.29	\$37.78		
3431	8002A017	imagePRESS	Accessories	X-RITE I1PRO 3 SPECTROPHOTOMETER(POS)	\$1,538.00	25.1%	\$1,151.96	\$33.51	\$27.24	\$22.22	\$38.80	\$30.78	\$25.68		
3432	3806V864	imagePRESS	Accessories	CONVENIENCE STAPLER-C1	\$426.00	39.2%	\$259.08	\$7.54	\$6.13	\$5.00	\$8.73	\$6.92	\$5.77		
3433	1266V426	imagePRESS	Accessories	CANON CHERRY SLIM KEYBOARD	\$110.00	20.9%	\$87.00	\$2.53	\$2.06	\$1.68	\$2.93	\$2.32	\$1.94		
3434	1708C004	imagePRESS	Connectivity Options	IC CARD READER ATCH-B4	\$190.00	48.5%	\$97.93	\$2.85	\$2.32	\$1.89	\$3.30	\$2.62	\$2.18		
3435	3679B005	imagePRESS	Connectivity Options	REMOTE FAX KIT-A1 ELAN	\$497.00	44.6%	\$275.34	\$8.01	\$6.51	\$5.31	\$9.27	\$7.36	\$6.14		
3436	4821B003	imagePRESS	Connectivity Options	INTERNATIONAL FONT SET-A1 ELAN	\$561.00	50.0%	\$280.50	\$8.16	\$6.63	\$5.41	\$9.45	\$7.49	\$6.25		
3437	4224C062	imagePRESS	Connectivity Options	AUTHORIZED SEND V7.X (1 LICENSE) ELAN	\$1,100.00	36.0%	\$703.80	\$20.47	\$16.64	\$13.58	\$23.70	\$18.81	\$15.69		
3438	4224C063	imagePRESS	Connectivity Options	AUTHORIZED SEND V7.X (10 LICENSE) E-LAN	\$10,500.00	36.3%	\$6,686.10	\$194.50	\$158.13	\$128.97	\$225.19	\$178.65	\$149		

					Purchase			Lease						Service	
					Pricing Quantity (License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
Sort Key	Category	Product Family	Item Grouping	Product											
3564	3057V761	Black and White High Volume	Plockmatic BLM35 Booklet Mak	PLOCKMATIC BLM35 BOOKLET MAKER	\$25,485.00	48.5%	\$13,135.34	\$382.11	\$310.65	\$253.38	\$442.40	\$350.98	\$292.79		
3565	3057V762	Black and White High Volume	Plockmatic BLM35 Booklet Mak	PLOCKMATIC BLM50 UPGRADE KIT	\$21,355.00	47.3%	\$11,244.16	\$327.09	\$265.92	\$216.90	\$378.70	\$300.44	\$250.63		
3566	3057V765	Black and White High Volume	Plockmatic BLM35 Booklet Mak	CF50 COVER FEEDER MODULE	\$6,990.00	44.2%	\$3,902.40	\$113.52	\$92.29	\$75.28	\$131.43	\$104.27	\$86.98		
3567	3057V763	Black and White High Volume	Plockmatic BLM35 Booklet Mak	FR50 TRIMMER MODULE	\$17,285.00	46.8%	\$9,198.90	\$267.60	\$217.55	\$177.45	\$309.82	\$245.79	\$205.04		
3568	3057V764	Black and White High Volume	Plockmatic BLM35 Booklet Mak	BF50 BOOK FOLD MODULE	\$16,525.00	47.3%	\$8,701.12	\$253.12	\$205.78	\$167.84	\$293.05	\$232.49	\$193.95		
3569	3057V767	Black and White High Volume	Plockmatic BLM35 Booklet Mak	BST4000-1 BELT STACKER MODULE	\$7,625.00	43.8%	\$4,285.38	\$124.66	\$101.35	\$82.66	\$144.33	\$114.51	\$95.52		
3570	7168B016	Black and White High Volume	Plockmatic BLM35 Booklet Mak	DFD PATH -B1 (H=86)	\$828.00	30.4%	\$576.29	\$16.76	\$13.63	\$11.12	\$19.41	\$15.40	\$12.85		
3571	3263V632	Black and White High Volume	Plockmatic BLM35 Booklet Mak	SDD ROTATOR RTM3550	\$22,880.00	27.4%	\$16,602.30	\$482.96	\$392.64	\$320.26	\$559.17	\$443.61	\$370.07		
3572	7168B002	Black and White High Volume	Plockmatic BLM35 Booklet Mak	DFD INTERFACE KIT-A1	\$887.00	32.1%	\$602.27	\$17.52	\$14.24	\$11.62	\$20.28	\$16.09	\$13.42		
3573	2883C026	Black and White High Volume	GBC eWire	EWIRE, PACKAGED ASSEMBLY W, CANON	\$50,210.00	39.5%	\$30,389.89	\$884.04	\$718.72	\$586.22	\$1,023.53	\$812.02	\$677.39		
3574	2883C017	Black and White High Volume	GBC eWire	EWIRE DIE ROUND - 2883C017	\$1,183.00	33.8%	\$783.15	\$22.78	\$18.52	\$15.11	\$26.38	\$20.93	\$17.46		
3575	2883C018	Black and White High Volume	GBC eWire	EWIRE DIE SQUARE - 2883C018	\$1,183.00	33.8%	\$783.15	\$22.78	\$18.52	\$15.11	\$26.38	\$20.93	\$17.46		
3576	2883C001	Black and White High Volume	GBC eWire	EWIRE SPOOL, ELEMENT SIZE A, BLACK - 2883C001	\$109.00	22.2%	\$84.80	\$2.47	\$2.01	\$1.64	\$2.86	\$2.27	\$1.89		
3577	2883C002	Black and White High Volume	GBC eWire	EWIRE SPOOL, ELEMENT SIZE B, BLACK - 2883C002	\$95.00	23.3%	\$72.87	\$2.12	\$1.72	\$1.41	\$2.45	\$1.95	\$1.62		
3578	2883C003	Black and White High Volume	GBC eWire	EWIRE SPOOL, ELEMENT SIZE C, BLACK - 2883C003	\$88.00	22.5%	\$68.20	\$1.98	\$1.61	\$1.32	\$2.30	\$1.82	\$1.52		
3579	2883C004	Black and White High Volume	GBC eWire	EWIRE SPOOL, ELEMENT SIZE D, BLACK - 2883C004	\$87.00	22.8%	\$67.16	\$1.95	\$1.59	\$1.30	\$2.26	\$1.79	\$1.50		
3580	2883C005	Black and White High Volume	GBC eWire	EWIRE SPOOL, ELEMENT SIZE E, BLACK - 2883C005	\$80.00	22.2%	\$62.24	\$1.81	\$1.47	\$1.20	\$2.10	\$1.66	\$1.39		
3581	2883C006	Black and White High Volume	GBC eWire	EWIRE SPOOL, ELEMENT SIZE A, WHITE - 2883C006	\$110.00	24.0%	\$83.60	\$2.43	\$1.98	\$1.61	\$2.82	\$2.23	\$1.86		
3582	2883C007	Black and White High Volume	GBC eWire	EWIRE SPOOL, ELEMENT SIZE B, WHITE - 2883C007	\$98.00	25.8%	\$72.72	\$2.12	\$1.72	\$1.40	\$2.45	\$1.94	\$1.62		
3583	2883C008	Black and White High Volume	GBC eWire	EWIRE SPOOL, ELEMENT SIZE C, WHITE - 2883C008	\$88.00	23.8%	\$67.06	\$1.95	\$1.59	\$1.29	\$2.26	\$1.79	\$1.49		
3584	2883C009	Black and White High Volume	GBC eWire	EWIRE SPOOL, ELEMENT SIZE D, WHITE - 2883C009	\$87.00	24.1%	\$66.00	\$1.92	\$1.56	\$1.27	\$2.22	\$1.76	\$1.47		
3585	2883C010	Black and White High Volume	GBC eWire	EWIRE SPOOL, ELEMENT SIZE E, WHITE - 2883C010	\$80.00	23.6%	\$61.12	\$1.78	\$1.45	\$1.18	\$2.06	\$1.63	\$1.36		
3586	2883C011	Black and White High Volume	GBC eWire	EWIRE SPOOL, ELEMENT SIZE A, SILVER - 2883C011	\$109.00	16.2%	\$91.34	\$2.66	\$2.16	\$1.76	\$3.08	\$2.44	\$2.04		
3587	2883C012	Black and White High Volume	GBC eWire	EWIRE SPOOL, ELEMENT SIZE B, SILVER - 2883C012	\$95.00	16.3%	\$79.52	\$2.31	\$1.88	\$1.53	\$2.68	\$2.12	\$1.77		
3588	2883C013	Black and White High Volume	GBC eWire	EWIRE SPOOL, ELEMENT SIZE C, SILVER - 2883C013	\$88.00	15.0%	\$74.80	\$2.18	\$1.77	\$1.44	\$2.52	\$2.00	\$1.67		
3589	2883C014	Black and White High Volume	GBC eWire	EWIRE SPOOL, ELEMENT SIZE D, SILVER - 2883C014	\$87.00	17.7%	\$71.60	\$2.08	\$1.69	\$1.38	\$2.41	\$1.91	\$1.60		
3590	2883C015	Black and White High Volume	GBC eWire	EWIRE SPOOL, ELEMENT SIZE E, SILVER - 2883C015	\$80.00	16.7%	\$66.64	\$1.94	\$1.58	\$1.29	\$2.24	\$1.78	\$1.49		
3591	2883C022	Black and White High Volume	GBC eWire	EWIRE SPOOL ELEMENT SIZE F SILVER, UN	\$77.00	25.2%	\$57.62	\$1.68	\$1.36	\$1.11	\$1.94	\$1.54	\$1.28		
3592	2883C021	Black and White High Volume	GBC eWire	EWIRE SPOOL ELEMENT SIZE F WHITE, UN	\$77.00	25.2%	\$57.62	\$1.68	\$1.36	\$1.11	\$1.94	\$1.54	\$1.28		
3593	2883C020	Black and White High Volume	GBC eWire	EWIRE SPOOL ELEMENT SIZE F BLACK, UN	\$77.00	25.2%	\$57.62	\$1.68	\$1.36	\$1.11	\$1.94	\$1.54	\$1.28		
3594	1007B001	Black and White High Volume	Supplies	STAPLE N1	\$208.00	38.1%	\$128.75	\$3.75	\$3.04	\$2.48	\$4.34	\$3.44	\$2.87		
3595	1008B001	Black and White High Volume	Supplies	STAPLE P1	\$75.00	38.2%	\$46.35	\$1.35	\$1.10	\$0.89	\$1.56	\$1.24	\$1.03		
3596	8117B025	Black and White High Volume	Supplies	POC KIT-B1	\$149.00	15.1%	\$126.48	\$3.68	\$2.99	\$2.44	\$4.26	\$3.38	\$2.82		
3597	2329V878	Black and White High Volume	Supplies	(USE ITEM #2786V370) RING SUPPLY BLACK 50 MB-1000C	\$270.00	-2.0%	\$275.40	\$8.01	\$6.51	\$5.31	\$9.28	\$7.36	\$6.14		
3598	2329V879	Black and White High Volume	Supplies	RING SUPPLY BLACK 50 MB-1000C	\$270.00	-2.1%	\$275.67	\$8.02	\$6.52	\$5.32	\$9.28	\$7.37	\$6.14		
3599	2329V880	Black and White High Volume	Supplies	RING SUPPLY BLACK 100 MB-1000C	\$330.00	-2.1%	\$336.93	\$9.80	\$7.97	\$6.50	\$11.35	\$9.00	\$7.51		
3600	2329V881	Black and White High Volume	Supplies	RING SUPPLY WHITE 100 MB-1000C	\$330.00	-2.1%	\$336.93	\$9.80	\$7.97	\$6.50	\$11.35	\$9.00	\$7.51		
3601	2786V370	Black and White High Volume	Supplies	RING SUPPLY BLACK 50-2 MB-1000C	\$297.00	0.0%	\$297.00	\$8.64	\$7.02	\$5.73	\$10.00	\$7.94	\$6.62		
3602	2786V371	Black and White High Volume	Supplies	RING SUPPLY WHITE 50-2 MB-1000C	\$297.00	0.0%	\$297.00	\$8.64	\$7.02	\$5.73	\$10.00	\$7.94	\$6.62		
3603	2786V372	Black and White High Volume	Supplies	RING SUPPLY BLACK 100-2 MB-1000C	\$292.00	0.0%	\$292.00	\$8.49	\$6.91	\$5.63	\$9.83	\$7.80	\$6.51		
3604	2786V373	Black and White High Volume	Supplies	RING SUPPLY WHITE 100-2 MB-1000C	\$292.00	0.0%	\$292.00	\$8.49	\$6.91	\$5.63	\$9.83	\$7.80	\$6.51		
3605	6117B005	Black and White High Volume	Supplies	VARIOPRINT DP-LINE TONER 2 BOTTLES/BX	\$101.67	2.6%	\$99.00	\$2.88	\$2.34	\$1.91	\$3.33	\$2.65	\$2.21		
3606	3060V722	Black and White High Volume	Supplies	STAPLES (3 PACK) FOR PLOCKMATIC - 3 CARTRIDGES INCLUDED (5,00	\$125.00	37.5%	\$78.10	\$2.27	\$1.85	\$1.51	\$2.63	\$2.09	\$1.74		
3607	1972V064	Black and White High Volume	Power Filters	ESP NEXT GEN PCS POWER FILTER 120VOLTS 15 AMP XG-PCS-15D	\$239.56	38.3%	\$147.90	\$4.30	\$3.50	\$2.85	\$4.98	\$3.95	\$3.30		
3608															

University of California System Exhibit 2 Pricing for Agreement #202002755 May 1, 2023 OMNIA Partners Participating Agencies															
					Purchase	Lease						Service			
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annual/etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
3739	2583C006	Black and White High Volume	Speed Upgrade	SPEED UPGRADE FROM VP6270 TO VP6330	\$100,631.00	45.0%	\$55,347.05	\$1,610.05	\$1,308.96	\$1,067.64	\$1,864.09	\$1,478.87	\$1,233.69		
3740	2583C008	Black and White High Volume	Speed Upgrade	TEMPORARY SPEED UPGRADE FROM VP6180/VP6220 TO VP6270 (3	\$3,903.00	-0.8%	\$3,934.22	\$114.45	\$93.04	\$75.89	\$132.50	\$105.12	\$87.69		
3741	2583C009	Black and White High Volume	Speed Upgrade	TEMPORARY SPEED UPGRADE FROM VP6180/6220/6270 TO VP6330	\$5,913.00	-2.1%	\$6,037.17	\$175.62	\$142.78	\$116.46	\$203.33	\$161.31	\$134.57		
3742	54018001	Black and White High Volume	License Options	OCE VP6000 E-SHREDDING LICENSE	\$509.00	6.7%	\$474.90	\$13.81	\$11.23	\$9.16	\$15.99	\$12.69	\$10.59		
3743	91158013	Black and White High Volume	License Options	INTEGRITY CHECKER-D1	\$1,006.00	31.3%	\$691.12	\$20.10	\$16.34	\$13.33	\$23.28	\$18.47	\$15.41		
3744	54058001	Black and White High Volume	License Options	IPDS LICENSE (INTELLIGENT PRINTER DATA STREAM)	\$9,460.00	0.8%	\$9,384.32	\$272.99	\$221.94	\$181.02	\$316.06	\$250.75	\$209.18		
3745	91158011	Black and White High Volume	License Options	ADOBE PDF FOR IPDS-E1	\$1,183.00	31.0%	\$816.27	\$23.75	\$19.30	\$15.75	\$27.49	\$21.81	\$18.19		
3746	91158009	Black and White High Volume	License Options	PCL6 SRA	\$7,687.00	38.7%	\$4,712.13	\$137.08	\$111.44	\$90.90	\$158.70	\$125.91	\$105.03		
3747	54078001	Black and White High Volume	License Options	OCE DP LINK LICENSE	\$3,548.00	27.9%	\$2,558.11	\$74.42	\$60.50	\$49.35	\$86.16	\$68.35	\$57.02		
3748	54088001	Black and White High Volume	License Options	KDK LINK LICENSE	\$3,548.00	25.4%	\$2,646.81	\$77.00	\$62.60	\$51.06	\$89.14	\$70.72	\$59.00		
3749	91158014	Black and White High Volume	License Options	PPML-D1	\$1,301.00	32.5%	\$878.18	\$25.55	\$20.77	\$16.94	\$29.58	\$23.46	\$19.57		
3750	54898001	Black and White High Volume	License Options	FONTSET SIMPLIFIED CHINESE	\$492.00	9.2%	\$446.74	\$13.00	\$10.57	\$8.62	\$15.05	\$11.94	\$9.96		
3751	54898002	Black and White High Volume	License Options	FONTSET TRADITIONAL CHINESE	\$492.00	9.2%	\$446.74	\$13.00	\$10.57	\$8.62	\$15.05	\$11.94	\$9.96		
3752	54898003	Black and White High Volume	License Options	FONTSET JAPANESE	\$2,460.00	8.2%	\$2,258.28	\$65.69	\$53.41	\$43.56	\$76.06	\$60.34	\$50.34		
3753	54898004	Black and White High Volume	License Options	FONTSET KOREAN	\$492.00	9.2%	\$446.74	\$13.00	\$10.57	\$8.62	\$15.05	\$11.94	\$9.96		
3754	91158003	Black and White High Volume	License Options	EXTENDED KEY OPERATOR MAINTENANCE VP6000-A1	\$1.50	-2.0%	\$1.53	\$0.04	\$0.04	\$0.03	\$0.05	\$0.04	\$0.03		
3755	2583C017	Black and White High Volume	Controller Options	DOCBOX FOR THE VARIOPRINT 6000 SERIES	\$1,124.00	14.4%	\$962.14	\$27.99	\$22.75	\$18.56	\$32.40	\$25.71	\$21.45		
3756	2582C026	Black and White High Volume	Controller Options	VP6000 W10 LTSC UPGRADE	\$1,183.00	77.9%	\$261.44	\$7.61	\$6.18	\$5.04	\$8.81	\$6.99	\$5.83		
3757	91158021	Black and White High Volume	Controller Options	ADVANCED IMPOSITION-A1 (FOR VP6000 SERIES) - ELAN	\$2,365.00	31.1%	\$1,629.49	\$47.40	\$38.54	\$31.43	\$54.88	\$43.54	\$36.32		
3758	81178002	Black and White High Volume	Accessories	DUAL PAPER TRAY KIT C1	\$4,612.00	31.3%	\$3,168.44	\$92.17	\$74.93	\$61.12	\$106.71	\$84.66	\$70.62		
3759	53898001	Black and White High Volume	Accessories	STATEMENT SIZE - 10X7 OPTION FOR VP6000	\$887.00	9.7%	\$800.96	\$23.30	\$18.94	\$15.45	\$26.98	\$21.40	\$17.85		
3760	53888002	Black and White High Volume	Accessories	FORMS ASSISTANT MODULE II FOR VARIOPRINT	\$533.00	14.2%	\$457.31	\$13.30	\$10.82	\$8.82	\$15.40	\$12.22	\$10.19		
3762	54148001	Black and White High Volume	Accessories	DFD2 INTERFACE AT IHCS FOR ONLINE FINISHING	\$473.00	0.5%	\$470.64	\$13.69	\$11.13	\$9.08	\$15.85	\$12.58	\$10.49		
3763	54168001	Black and White High Volume	Accessories	OCE VP6000 R-SIDED DOCKING AT IHCS	\$107.00	28.9%	\$76.08	\$2.21	\$1.80	\$1.47	\$2.56	\$2.03	\$1.70		
3764	2429C020	Black and White High Volume	Accessories	HCS LOWER OUTPUT TRAY-B1	\$2,365.00	-2.1%	\$2,414.67	\$70.24	\$57.11	\$46.58	\$81.33	\$64.52	\$53.82		
3765	54038001	Black and White High Volume	Accessories	COPY CONTROL INTERFACE (VP)	\$586.00	41.6%	\$342.22	\$9.96	\$8.09	\$6.60	\$11.53	\$9.14	\$7.63		
3766	2429C002	Black and White High Volume	Accessories	CONTROLLER LOCKER CABINET-B1	\$592.00	0.0%	\$592.00	\$17.22	\$14.00	\$11.42	\$19.94	\$15.82	\$13.20		
3767	82218008	Black and White High Volume	Accessories	ALUMINUM FLOOR PROTECTION (6 X 980 X 748 mm)	\$296.00	6.8%	\$275.87	\$8.03	\$6.52	\$5.32	\$9.29	\$7.37	\$6.15		
3768	2429C046	Black and White High Volume	Accessories	PRISMASYNC VP6000-A5	\$6,595.00	38.3%	\$4,071.84	\$118.45	\$96.30	\$78.55	\$137.14	\$108.80	\$90.76		
3773	2429C021	Black and White High Volume	Mandatory Finishing Options	HIGH CAPACITY STACKER 2.1 WITH SET FINISHER-B2 (SET)	\$31,928.00	34.2%	\$21,008.62	\$611.14	\$496.85	\$405.26	\$707.57	\$561.35	\$468.28		
3774	2429C022	Black and White High Volume	Finishing Options	ADDITIONAL HIGH CAPACITY STACKER WITH TOP COVER -B2 (SET)	\$21,274.00	40.1%	\$12,743.13	\$370.70	\$301.38	\$245.81	\$429.19	\$340.50	\$284.04		
3775	54188002	Black and White High Volume	Powerlift	POWERLIFT-A1 (INCLUDES 5 PALLETS)	\$5,854.00	40.9%	\$3,459.71	\$100.64	\$81.82	\$66.74	\$116.52	\$92.44	\$77.12		
3776	54618001	Black and White High Volume	Powerlift	PALLETS FOR POWERLIFT-SET OF FIVE(5)	\$119.00	4.0%	\$114.24	\$3.32	\$2.70	\$2.20	\$3.85	\$3.05	\$2.55		
3777	54338002	Black and White High Volume	DFS30-N Tape Binder	PLATFORM FOR DFS30-N TAPE BINDER	\$1,050.00	19.7%	\$843.00	\$24.52	\$19.94	\$16.26	\$28.39	\$22.52	\$18.79		
3778	54328002	Black and White High Volume	DFS30-N Tape Binder	OCE DFS30-N (LETTER 120VAC/60HZ)	\$31,928.00	20.2%	\$25,478.54	\$741.17	\$602.57	\$491.48	\$858.12	\$680.79	\$567.92		
3779	76298032	Black and White High Volume	DFS30-N Tape Binder	TAPE FOR LETTER- BLACK (CARTON)	\$275.00	18.0%	\$225.50	\$6.56	\$5.33	\$4.35	\$7.59	\$6.03	\$5.03		
3781	3666V553	Black and White High Volume	Booklet Maker BLM550+	BLM550+ BOOK STACKER	\$22,435.00	16.8%	\$18,659.57	\$542.81	\$441.30	\$359.94	\$628.45	\$498.58	\$415.92		
3782	3666V555	Black and White High Volume	Booklet Maker BLM550+	GUI PIVOT ARM KIT FOR BLM550+ BOOKLET MAKER (P2T & PBS CON	\$2,860.00	11.8%	\$2,522.63	\$73.38	\$59.66	\$48.66	\$84.96	\$67.40	\$56.23		
3783	3666V556	Black and White High Volume	Booklet Maker BLM550+	PBS+P2T CONFIGURATION KIT	\$315.00	10.5%	\$281.79	\$8.20	\$6.66	\$5.44	\$9.49	\$7.53	\$6.28		
3784	76038033	Black and White High Volume	Booklet Maker BLM550+	TRIMMING CONVEYOR (P2T & PBS CONFIGURATION)	\$1,840.00	12.3%	\$1,613.82	\$46.95	\$38.17	\$31.13	\$54.35	\$43.12	\$35.97		
3785	3666V557	Black and White High Volume	Booklet Maker BLM550+	PSQ224 STITCH WIRE, 0.6MM, 15KG	\$600.00	26.5%	\$441.00	\$12.83	\$10.43	\$8.51	\$14.85	\$11.78	\$9.83		
3786	31668067	Black and White High Volume	Booklet Maker BLM550+	BLM550+ TWO-KNIFE TRIMMER P2T SET	\$75,000.00	31.8%	\$51,160.00	\$1,488.24	\$1,209.93	\$986.88	\$1,723.07	\$1,367.00	\$1,140.36		
3787	3692V440	Black and White High Volume	Booklet Maker BLM200/ 6200	BLM6200 FACE TRIMMER	\$16,525.00	11.9%	\$14,558.23	\$423.50	\$344.30	\$280.83	\$490.32	\$389.00	\$324.50		
3788	3692V442	Black and White High Volume	Booklet Maker BLM200/ 6200	BLM6200 SQUARE SPINE MODULE	\$15,555.00	6.9%	\$14,48								

					Purchase			Lease						Service	
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
3920	7621B154	Black and White High Volume	GBC Power Punch	VELOBIND DIE FOR POWERPUNCH - 11 HOLE ROUND	\$2,306.00	5.2%	\$2,186.09	\$63.59	\$51.70	\$42.17	\$73.63	\$58.41	\$48.73		
3922	7606B137	Black and White High Volume	Tecnau DocuSheeter Roll System	DOCUSHEET HOLE PUNCH	\$15,964.00	24.0%	\$12,132.64	\$352.94	\$286.94	\$234.04	\$408.63	\$324.18	\$270.44		
3923	7603B664	Black and White High Volume	Tecnau DocuSheeter Roll System	DOCUSHEET PRINT REGISTRATION	\$20,079.00	21.8%	\$15,701.78	\$456.76	\$371.35	\$302.89	\$528.84	\$419.55	\$349.99		
3924	7603B703	Black and White High Volume	Tecnau DocuSheeter Roll System	RIGHT ANGLE OPTION FOR DOCUSHEET	\$4,943.00	23.8%	\$3,766.57	\$109.57	\$89.08	\$72.66	\$126.86	\$100.64	\$83.96		
3925	8221B007	Black and White High Volume	Tecnau DocuSheeter Roll System	RUNNING PERFORATOR	\$10,288.00	22.8%	\$7,942.34	\$231.04	\$187.84	\$153.21	\$267.50	\$212.22	\$177.03		
3926	7603B665	Black and White High Volume	Tecnau DocuSheeter Roll System	UNWINDER 3 INCH CHUCK	\$1,017.00	15.3%	\$861.40	\$25.06	\$20.37	\$16.62	\$29.01	\$23.02	\$19.20		
3927	7603B666	Black and White High Volume	Tecnau DocuSheeter Roll System	UNWINDER 5 INCH CHUCK	\$1,017.00	15.3%	\$861.40	\$25.06	\$20.37	\$16.62	\$29.01	\$23.02	\$19.20		
3928	7603B667	Black and White High Volume	Tecnau DocuSheeter Roll System	UNWINDER 6 INCH CHUCK	\$1,017.00	15.3%	\$861.40	\$25.06	\$20.37	\$16.62	\$29.01	\$23.02	\$19.20		
3929	7603B460	Black and White High Volume	Tecnau DocuSheeter Roll System	RSI80040101 CART (ROLL CART)	\$2,129.00	0.9%	\$2,109.84	\$61.38	\$49.90	\$40.70	\$71.06	\$56.37	\$47.03		
3930	SDD BGR3202	Perfect Binder	COOL BIND GLUE		\$440.00	30.5%	\$306.00	\$8.90	\$7.24	\$5.90	\$10.31	\$8.18	\$6.82		
3931	8221B022	Black and White High Volume	SDD BGR3202 Perfect Binder	WHITE GLUE Q3116	\$1,210.00	19.2%	\$978.00	\$28.45	\$23.13	\$18.87	\$32.94	\$26.13	\$21.80		
3932	6913B001	Black and White High Volume	Supplies	STAPLES CARTRIDGE S25 (5000)(3 CTR=1 EA)	\$281.00	-2.1%	\$286.90	\$8.35	\$6.79	\$5.53	\$9.66	\$7.67	\$6.40		
3933	6914B001	Black and White High Volume	Supplies	FIDIO10 S37 STAPLE CARTRIDGE (1 EA=3 CTR)	\$281.00	-2.1%	\$286.90	\$8.35	\$6.79	\$5.53	\$9.66	\$7.67	\$6.40		
3934	8943B099	Black and White High Volume	Prepress Solutions	Canon PRISMAprepress V8 Software License (Net new license)	\$4,950.00	22.7%	\$3,825.00	\$111.27	\$90.46	\$73.78	\$128.83	\$102.20	\$85.26		
3935	5689C009	Black and White High Volume	Prepress Solutions	Canon PRISMAprepress V8 - Advanced Document Creation Option	\$1,650.00	22.7%	\$1,275.00	\$37.09	\$30.15	\$24.59	\$42.94	\$34.07	\$28.42		
3936	5689C010	Black and White High Volume	Prepress Solutions	Canon PRISMAprepress V8 - Advanced Imposition Option	\$1,650.00	22.7%	\$1,275.00	\$37.09	\$30.15	\$24.59	\$42.94	\$34.07	\$28.42		
3937	5689C004	Black and White High Volume	Prepress Solutions	Canon PRISMAprepress V8 - Automation Option	\$2,695.00	17.2%	\$2,231.76	\$64.92	\$52.78	\$43.05	\$75.17	\$59.63	\$49.75		
3938	5689C003	Black and White High Volume	Prepress Solutions	Canon PRISMAprepress V8 - Extra Concurrent User	\$3,300.00	22.7%	\$2,550.00	\$74.18	\$60.31	\$49.19	\$85.88	\$68.14	\$56.84		
3939	5689C005	Black and White High Volume	Prepress Solutions	Canon PRISMAprepress V8 - Preflight Option (per User)	\$424.00	7.4%	\$392.70	\$11.42	\$9.29	\$7.58	\$13.23	\$10.49	\$8.75		
3940	5689C006	Black and White High Volume	Prepress Solutions	Canon PRISMAprepress V8 - Prepare to Finish Option	\$2,200.00	18.9%	\$1,785.00	\$51.93	\$42.22	\$34.43	\$60.12	\$47.70	\$39.79		
3941	5689C008	Black and White High Volume	Prepress Solutions	Canon PRISMAprepress V8 - Scan Clean-up Option	\$990.00	22.7%	\$765.00	\$22.25	\$18.09	\$14.76	\$25.77	\$20.44	\$17.05		
3942	5689C011	Black and White High Volume	Prepress Solutions	Canon PRISMAprepress V8 - Spot Color Editing Option	\$990.00	22.7%	\$765.00	\$22.25	\$18.09	\$14.76	\$25.77	\$20.44	\$17.05		
3943	5689C007	Black and White High Volume	Prepress Solutions	Canon PRISMAprepress V8 - VDP Option	\$1,650.00	22.7%	\$1,275.00	\$37.09	\$30.15	\$24.59	\$42.94	\$34.07	\$28.42		
3944	8943B106	Black and White High Volume	Prepress Solutions	Annual Maintenance Canon PRISMAprepress V8 License (Net New Lic	\$779.00	5.6%	\$735.42	\$21.39	\$17.39	\$14.19	\$24.77	\$19.65	\$16.39		
3945	8943B113	Black and White High Volume	Prepress Solutions	Annual Maintenance Canon PRISMAprepress V8 - Advanced Document	\$251.00	5.3%	\$237.66	\$6.91	\$5.62	\$4.58	\$8.00	\$6.35	\$5.30		
3946	8943B114	Black and White High Volume	Prepress Solutions	Annual Maintenance Canon PRISMAprepress V8 - Advanced Impositio	\$251.00	5.3%	\$237.66	\$6.91	\$5.62	\$4.58	\$8.00	\$6.35	\$5.30		
3947	8943B108	Black and White High Volume	Prepress Solutions	Annual Maintenance Canon PRISMAprepress V8 - Automation Option	\$423.00	5.4%	\$400.00	\$11.64	\$9.46	\$7.72	\$13.47	\$10.69	\$8.92		
3948	8943B107	Black and White High Volume	Prepress Solutions	Annual Maintenance Canon PRISMAprepress V8 - Extra Concurrent U	\$515.00	5.4%	\$487.00	\$14.17	\$11.52	\$9.39	\$16.40	\$13.01	\$10.86		
3949	8943B109	Black and White High Volume	Prepress Solutions	Annual Maintenance Canon PRISMAprepress V8 - Preflight Option (pe	\$66.00	4.5%	\$63.00	\$1.83	\$1.49	\$1.22	\$2.12	\$1.68	\$1.40		
3950	8943B110	Black and White High Volume	Prepress Solutions	Annual Maintenance Canon PRISMAprepress V8 - Prepare to Finish O	\$330.00	5.5%	\$312.00	\$9.08	\$7.38	\$6.02	\$10.51	\$8.34	\$6.95		
3951	8943B112	Black and White High Volume	Prepress Solutions	Annual Maintenance Canon PRISMAprepress V8 - Scan Clean-up Optio	\$159.00	5.0%	\$151.00	\$4.39	\$3.57	\$2.91	\$5.09	\$4.03	\$3.37		
3952	8943B115	Black and White High Volume	Prepress Solutions	Annual Maintenance Canon PRISMAprepress V8 - Spot Color Editing O	\$159.00	5.0%	\$151.00	\$4.39	\$3.57	\$2.91	\$5.09	\$4.03	\$3.37		
3953	8943B111	Black and White High Volume	Prepress Solutions	Annual Maintenance Canon PRISMAprepress V8 - VDP Option	\$251.00	5.3%	\$237.66	\$6.91	\$5.62	\$4.58	\$8.00	\$6.35	\$5.30		
3954	4031V212	Black and White High Volume	Prepress Solutions	PRISMAprepress V8 One Day Deployment and Training Services by Lo	\$2,892.00	28.6%	\$2,064.48	\$60.06	\$48.82	\$39.82	\$69.53	\$55.16	\$46.02		
3955	9115B014	Black and White High Volume	Software Options	PPML-D1	\$1,301.00	32.5%	\$878.18	\$25.55	\$20.77	\$16.94	\$29.58	\$23.46	\$19.57		
3956	9115B013	Black and White High Volume	Software Options	INTEGRITY CHECKER-D1	\$1,006.00	31.3%	\$691.12	\$20.10	\$16.34	\$13.33	\$23.28	\$18.47	\$15.41		
3957	1491V088	Black and White High Volume	Delivery & Installation	DOCUSHEETER LS SYSTEM FREIGHT UNIT ONE (1)	\$11.00	-2.0%	\$11.22	\$0.33	\$0.27	\$0.22	\$0.38	\$0.30	\$0.25		
3958	3178V393	Black and White High Volume	Power Filters	ESP 3 STAGE SURGE PROTECTOR - MSF120M2400	\$5,463.32	38.9%	\$3,338.09	\$97.11	\$78.95	\$64.39	\$112.43	\$89.19	\$74.41		
3959	8221B009	Black and White High Volume	Power Supply- Must select 1 ba	3 PHASE POWER SUPPLY KIT - 30 AMP	\$178.00	6.8%	\$145.96	\$4.25	\$3.45	\$2.82	\$4.92	\$3.90	\$3.25		
3960	8221B012	Black and White High Volume	Power Supply- Must select 1 ba	SINGLE PHASE POWER SUPPLY KIT - 50 AMP	\$308.00	12.0%	\$268.96	\$8.40	\$6.83	\$5.57	\$9.73	\$7.72	\$6.44		
3961	2878V497	Black and White High Volume	Implementation Services by Loc	IMAGEPRESS & VARIOPRINT DISASTER RECOVERY PLANNING & IMPL	\$2,640.00	30.0%	\$1,848.00	\$53.76	\$43.71	\$35.65	\$62.24	\$49.38	\$41.19		
3962	2878V498	Black and White High Volume	Implementation Services by Loc	IMAGEPRESS & VARIOPRINT DISASTER RECOVERY PLANNING & IMPL	\$1,320.00	30.0%	\$924.00	\$26.88	\$21.85	\$17.82	\$31.12	\$24.69	\$20.60		
3963	2379V587	Black and White High Volume	Professional Services	VARIOPRINT 6000 KEY OPERATOR TRAINING BY CLIENT EDUCATION	\$1,315.00	28.6%	\$938.40	\$27.30	\$22.19	\$18.10	\$31.61	\$25.07	\$20.92		
3964	2379V586	Black and White High Volume	Professional Services	VARIOPRINT 6000 IMPLEMENTATION SERVICES BY LOCAL SYSTEMS A	\$1,315.00	28.6%	\$938.40	\$27.30	\$22.19	\$18.10	\$31.61	\$25.07	\$20.92		
3965	2375V279	Black and White High Volume	Professional Services	VarioPrint 6000 Key Operator training by Client Education Specialist	\$5,258.00	28.6%	\$3,753.60	\$109.19	\$8						

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Lease Payment: Rental and/or Purchase of Multiple Functions Copier Devices

Options including: Municipal, different lengths, payment cycles. Service Pricing is fixed for the term of the lease or 5 years for purchase

Appendix A: Pricing and Equipment Offerings

						Purchase			Lease						Service	
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner	
4265	2707V785	Finishing	Velo Binding Equipment - Must	SPIRAL BINDING PAD MASTER 2000 AUTOMATIC TABLE SPIRAL BIND	\$295.00	25.0%	\$221.34	\$6.44	\$5.23	\$4.27	\$7.45	\$5.91	\$4.93			
4266	2707V786	Finishing	Velo Binding Equipment - Must	SPIRAL BINDING PAD MASTER 2000 CATCHING UNIT - 04BRPMCATCH	\$800.00	2.5%	\$780.30	\$22.70	\$18.45	\$15.05	\$26.28	\$20.85	\$17.39			
4267	2707V781	Finishing	Velo Binding Equipment - Must	SPIRAL BINDING CHILL SET FOR PAD MASTER 2000 - 05BRPMCILL	\$59.00	15.3%	\$49.98	\$1.45	\$1.18	\$0.96	\$1.68	\$1.34	\$1.11			
4268	1105V965	Finishing	Velo Binding Equipment - Must	CHALLENGE PADDY WAGON O4CHLPWAGON	\$800.00	10.4%	\$716.75	\$20.85	\$16.95	\$13.83	\$24.14	\$19.15	\$15.98			
4269	2707V780	Finishing	Velo Binding Equipment - Must	SPIRAL BINDING CHALLENGE HANDY PADDER O4CHLHPAD	\$480.00	3.0%	\$465.60	\$13.54	\$11.01	\$8.98	\$15.68	\$12.44	\$10.38			
4270	1087V486	Finishing	Velo Binding Equipment - Must	SYSTEM 4 / MODEL 670 VELOBIND MACHINE O4MODEL670	\$3,900.00	23.7%	\$2,977.38	\$86.61	\$70.42	\$57.43	\$100.28	\$79.56	\$66.37			
4271	3827V434	Finishing	Perfect Binding Equipment - Mu	SPIRAL_STERLING DIGIBINDER PLUS SG PERFECTBINDER-04NSDIGIB	\$18,500.00	-0.9%	\$18,672.12	\$543.17	\$441.60	\$360.19	\$628.88	\$498.92	\$416.20			
4272	4096V478	Finishing	Perfect Binding Equipment - Mu	SPIRAL_CP256 PERFECT BINDER WITH SIDE GLUING_O4PTPCS500S	\$20,265.00	24.9%	\$15,215.34	\$442.61	\$359.84	\$293.50	\$512.45	\$406.55	\$339.15			
4273	4096V479	Finishing	Perfect Binding Equipment - Mu	SPIRAL_CP81 TABLE-TOP PERFECT BINDER_O4TPGDS5310A	\$14,070.00	21.6%	\$11,025.18	\$320.72	\$260.75	\$212.68	\$371.33	\$294.59	\$245.75			
4274	4096V480	Finishing	Perfect Binding Equipment - Mu	SPIRAL_OPTIONAL CABINET FOR CP81 PERFECT BINDER_O4TPGDS31	\$1,470.00	33.9%	\$971.04	\$28.25	\$22.97	\$18.73	\$32.70	\$25.95	\$21.64			
4275	0961V601	Finishing	Punching Equipment - Must con	RHN-O-TUFF OD4012 ELECTRIC PUNCH (INCLUDES 1 DIE) O4OD401	\$2,248.00	10.5%	\$2,011.00	\$58.50	\$47.56	\$38.79	\$67.73	\$53.73	\$44.83			
4276	0961V600	Finishing	Punching Equipment - Must con	ADDITIONAL STANDARD DIE FOR OD4012 O4OD4012-DIE	\$650.00	16.9%	\$540.00	\$15.71	\$12.77	\$10.42	\$18.19	\$14.43	\$12.04			
4277	0961V602	Finishing	Punching Equipment - Must con	RHN-O-TUFF HD7000 ELECTRIC PUNCH - O4WP7000EP	\$3,398.00	25.8%	\$2,521.00	\$73.34	\$59.62	\$48.63	\$84.91	\$67.36	\$56.19			
4278	0961V603	Finishing	Punching Equipment - Must con	ADDITIONAL STANDARD DIE FOR HD7000 O4WP7000EP-DIE	\$950.00	17.8%	\$781.00	\$22.72	\$18.47	\$15.07	\$26.30	\$20.87	\$17.41			
4279	2707V787	Finishing	Punching Equipment - Must con	SPIRAL BINDING PALM SWITCH FOR HD7000/7700 - O4PALMSWITCH	\$135.00	17.6%	\$111.18	\$3.23	\$2.63	\$2.14	\$3.74	\$2.97	\$2.48			
4280	2694V460	Finishing	Punching Equipment - Must con	SPIRAL BINDING ONYX ULTIMA ELECTRIC PUNCH - O4HD7700EP	\$3,998.00	10.0%	\$3,598.00	\$104.67	\$85.09	\$69.41	\$121.18	\$96.14	\$80.20			
4281	2698V460	Finishing	Punching Equipment - Must con	SPIRAL BINDING - ADDITIONAL STANDARD DIES FOR HD7000 - O4HD	\$950.00	17.8%	\$781.00	\$22.72	\$18.47	\$15.07	\$26.30	\$20.87	\$17.41			
4282	2947V603	Finishing	Punching Equipment - Must con	SPIRAL BINDING OD HD PUNCH / MODULE BRACKET KIT - O4ODH08B	\$150.00	19.8%	\$120.36	\$3.50	\$2.85	\$2.32	\$4.05	\$3.22	\$2.68			
4283	3393V350	Finishing	Punching Equipment - Must con	SPIRAL BINDING ONYX HD7500 24 INCH HORIZONTAL PUNCH - O4HC	\$5,598.00	16.4%	\$4,680.00	\$136.14	\$110.68	\$90.28	\$157.62	\$125.05	\$104.32			
4284	2709V499	Finishing	Semi - Automatic Punching Equip	SPIRAL BINDING RHN-O-TUFF HD7700 3-IN-1 PPS PICK PUNCH & ST	\$10,565.00	24.0%	\$8,033.52	\$233.70	\$189.99	\$154.97	\$270.57	\$214.66	\$179.07			
4285	2709V498	Finishing	Semi - Automatic Punching Equip	SPIRAL BINDING RHN-O-TUFF HD7000 3-IN-1 PPS PICK PUNCH & ST	\$9,905.00	26.6%	\$7,266.48	\$211.38	\$171.85	\$140.17	\$244.74	\$194.16	\$161.97			
4286	2708V889	Finishing	Semi - Automatic Punching Equip	SPIRAL BINDING PAPER STOP SWITCH FOR HD7700/HD7000 APES - C	\$195.00	17.9%	\$160.14	\$4.66	\$3.79	\$3.09	\$5.39	\$4.28	\$3.57			
4287	1439V371	Finishing	Automatic Punching Equipment	DOCUPUNCH AUTOMATIC PUNCH O4DOCUPUNCH	\$28,730.00	-2.1%	\$29,333.33	\$853.31	\$693.73	\$565.84	\$987.95	\$783.79	\$653.84			
4288	1439V385	Finishing	Automatic Punching Equipment	4-1 (2475) 4X5MM OVAL HOLE DIE FOR DOCUPUNCH O4DOCUP247	\$3,657.00	4.0%	\$3,511.00	\$102.13	\$83.04	\$67.73	\$118.25	\$93.81	\$78.26			
4289	1439V379	Finishing	Automatic Punching Equipment	4-1 ROUND .248 PITCH W/ .187" (4.75MM) DIA HOLES FOR DOCL	\$2,900.00	4.0%	\$2,784.00	\$80.99	\$65.84	\$53.70	\$93.77	\$74.39	\$62.06			
4290	2157V787	Finishing	Automatic Punching Equipment	3-1 OVAL DIE (6.5 X5.5MM) W/ HOLE TO EDGE MARGIN OF 2.38MM	\$3,550.00	11.8%	\$3,132.42	\$91.12	\$74.08	\$60.42	\$105.50	\$83.70	\$69.82			
4291	2709V480	Finishing	Automatic Punching Equipment	SPIRAL BINDING 2-1 ROUND DIES (6MM HOLE) FOR DOCUPUNCH - O	\$1,957.00	4.0%	\$1,879.20	\$54.67	\$44.44	\$36.25	\$63.29	\$50.21	\$41.89			
4292	1439V377	Finishing	Automatic Punching Equipment	2-1 SQUARE DIE (6MM HOLE) FOR DOCUPUNCH O4DOCUPN215	\$3,193.00	4.0%	\$3,066.00	\$89.19	\$72.51	\$59.14	\$103.26	\$81.92	\$68.34			
4293	2709V483	Finishing	Automatic Punching Equipment	SPIRAL BINDING 3-1 ROUND DIE (4 MM) ALPHA-DOC MK4 SERIES (14	\$2,700.00	4.0%	\$2,592.00	\$75.40	\$61.30	\$50.00	\$87.30	\$69.26	\$57.78			
4294	1439V376	Finishing	Automatic Punching Equipment	3-1 SQUARE DIE (4MM HOLE) FOR DOCUPUNCH O4DOCUPN315	\$2,987.00	4.0%	\$2,868.00	\$83.43	\$67.83	\$55.32	\$96.59	\$76.63	\$63.93			
4295	2709V481	Finishing	Automatic Punching Equipment	SPIRAL BINDING 3-1 ROUND PUNCH 4-1/4" X 8MM DOCUPUNCH - O4DC	\$2,500.00	10.0%	\$2,251.00	\$65.48	\$53.24	\$43.42	\$75.81	\$60.15	\$50.17			
4296	1439V378	Finishing	Automatic Punching Equipment	PLASTIC COMB DIE 8X3MM RECTANGLE FOR DOCUPUNCH O4DOCUC	\$4,000.00	10.0%	\$3,601.00	\$104.75	\$85.16	\$69.46	\$121.28	\$96.22	\$80.27			
4297	2709V503	Finishing	Automatic Punching Equipment	SPIRAL BINDING VELO BIND DIE FOR DOCUPUNCH(1/8" ROUND HOL	\$2,261.00	4.0%	\$2,170.80	\$63.15	\$51.34	\$41.87	\$73.11	\$58.00	\$48.39			
4298	1439V372	Finishing	Automatic Punching Equipment	ALPHA DOC AUTOMATIC PUNCH (DIES ARE NOT INCLUDED) O4ALPH	\$40,000.00	-2.1%	\$40,840.00	\$1,188.04	\$965.87	\$787.80	\$1,375.49	\$1,091.24	\$910.32			
4299	2709V479	Finishing	Automatic Punching Equipment	SPIRAL BINDING 2-1 ROUND DIE FOR (6 MM) ALPHA-DOC MK4 SERIE	\$2,700.00	4.0%	\$2,592.00	\$75.40	\$61.30	\$50.00	\$87.30	\$69.26	\$57.78			
4300	1439V384	Finishing	Automatic Punching Equipment	2-1 PITCH SQUARE DIE -6MM HOLE FOR ALPHADOC	\$3,039.00	4.0%	\$2,917.20	\$84.86	\$68.99	\$56.27	\$98.25	\$77.95	\$65.02			
4301	1439V382	Finishing	Automatic Punching Equipment	2475 (4:1) PITCH OVAL HOLE DIE 4X5MM FOR ALPHADOC O4ALPHA	\$4,635.00	2.1%	\$4,538.59	\$132.03	\$107.34	\$87.55	\$152.86	\$121.27	\$101.17			
4302	2709V486	Finishing	Automatic Punching Equipment	SPIRAL BINDING 3-1 SQUARE HOLE DIE (4 MM) ALPHA-DOC MK4 SER	\$3,500.00	4.0%	\$3,361.00	\$97.77	\$79.49	\$64.83	\$113.20	\$89.81	\$74.92			
4303	2694V461	Finishing	Automatic Punching Equipment	SPIRAL BINDING PLASTIC COMB DIE (8MM X 3MM) ALPHA-DOC MK4	\$3,811.00	4.0%	\$3,658.80	\$106.43	\$86.53	\$70.58	\$123.23	\$97.76	\$81.55			
4304	2709V484	Finishing	Automatic Punching Equipment	SPIRAL BINDING 3:1 ROUND DIES (4MM HOLE) FOR DOCUPUNCH - O	\$2,060.00	4.0%	\$1,977.60	\$57.53	\$46.77	\$38.15	\$66.61	\$52.84	\$44.08			
4305	2847V831	Finishing	Automatic Punching Equipment	SPIRAL BINDING 2-HOLE 13MM DIA (7/16INCH) CUSTOM DIE FOR DO	\$2,995.00	41.2%	\$1,760.52	\$51.21	\$41.64	\$33.96	\$59.29	\$47.04	\$39.24			
4306	2709V482	Finishing	Automatic Punching Equipment	SPIRAL BINDING 3-HOLE DIE 8 MM, 4-1/4 PITCH, HOLE FOR ALPHA-D	\$2,575.00	4.0%	\$2,472.00	\$71.91	\$58.46	\$47.68	\$83.26	\$66.05	\$55.10			

					Purchase		Lease						Service		
Sort Key	Category	Product Family	Item Grouping	Product	(License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
4437	2722V707	Finishing	Suction Feed Folders - Must con	SPIRAL BINDING STAND FOR BAUM 714XA FOLDER - 04BAUM714XA	\$436.36	5.1%	\$414.12	\$12.05	\$9.79	\$7.99	\$13.95	\$11.07	\$9.23		
4438	2722V699	Finishing	Suction Feed Folders - Must con	SPIRAL BINDING SOUND COVERS FOR BAUM 714XLT FOLDER - 04BA	\$998.00	-2.2%	\$1,020.00	\$29.67	\$24.12	\$19.68	\$34.35	\$27.25	\$22.74		
4439	2722V700	Finishing	Suction Feed Folders - Must con	SPIRAL BINDING STAND FOR BAUM 714XLT FOLDER - 04BAUM714S	\$450.00	14.1%	\$386.58	\$11.25	\$9.14	\$7.46	\$13.02	\$10.33	\$8.62		
4440	2789V894	Finishing	Suction Feed Folders - Must con	SPIRAL BINDING CART FOR MARK VII PAPER FOLDERS - 04MYMARKV	\$696.70	5.1%	\$660.96	\$19.23	\$15.63	\$12.75	\$22.26	\$17.66	\$14.73		
4441	3432V305	Finishing	Suction Feed Folders - Must con	SCORER OPTION FOR 1800S FOLDER - 04MBM1800SC	\$1,599.00	1.3%	\$1,578.96	\$45.93	\$37.34	\$30.46	\$53.18	\$42.19	\$35.20		
4442	3432V306	Finishing	Suction Feed Folders - Must con	MICRO PERF OPTION FOR 1800S FOLDER - 04MBM1800MP	\$1,689.00	0.5%	\$1,680.96	\$48.90	\$39.75	\$32.43	\$56.61	\$44.92	\$37.47		
4443	4086V315	Finishing	Suction Feed Folders - Must con	SPIRAL BAUM 714XAP AIR-FED PAPER FOLDER W/ STAND - 04BAUM	\$17,650.00	-2.0%	\$17,998.92	\$523.59	\$425.67	\$347.20	\$606.20	\$480.93	\$401.20		
4444	4086V316	Finishing	Suction Feed Folders - Must con	SPIRAL ROYAL SOVEREIGN SIGMONT 65H 61IN HEAT ASSIS ROLL L	\$7,335.00	10.0%	\$6,600.42	\$192.01	\$156.10	\$127.32	\$222.30	\$176.36	\$147.12		
4445	2731V855	Finishing	Creasing Equipment - Must con	SPIRAL BINDING AUTOCREASER 50 SUCTION FEED CHANNEL CREASE	\$17,250.00	4.3%	\$16,512.78	\$480.36	\$390.53	\$318.53	\$556.15	\$441.22	\$368.07		
4446	0480V849	Finishing	Creasing Equipment - Must con	SPIRAL BINDING AUTOCREASER SUCTION FEED CHANNEL CREASER	\$14,100.00	3.3%	\$13,637.40	\$396.71	\$322.52	\$263.07	\$459.31	\$364.39	\$303.98		
4447	2789V896	Finishing	Creasing Equipment - Must con	SPIRAL BINDING JB USA PROCREASE-M2 - 04PROCREASEM2	\$299.00	40.0%	\$179.52	\$5.22	\$4.25	\$3.46	\$6.05	\$4.80	\$4.00		
4448	2834V648	Finishing	Creasing Equipment - Must con	SPIRAL BINDING TABLE EXTENSION FOR AUTOCREASER PRO 50 - OSS	\$295.00	4.6%	\$281.52	\$8.19	\$6.66	\$5.43	\$9.48	\$7.52	\$6.28		
4449	2880V280	Finishing	Creasing Equipment - Must con	SPIRAL BINDING - COUNT FC114 AIR CREAMING, NUMBERING & PER	\$17,740.00	5.3%	\$16,800.42	\$488.72	\$397.33	\$324.08	\$565.84	\$448.91	\$374.48		
4450	2965V728	Finishing	Creasing Equipment - Must con	SPIRAL BINDING COUNT ACCURCREASER AIR TOUCH - 04CMACCURE	\$14,170.00	5.1%	\$13,452.78	\$391.34	\$318.16	\$259.50	\$453.09	\$359.46	\$299.86		
4451	2965V729	Finishing	Creasing Equipment - Must con	SPIRAL BINDING COUNT EZ CREASER TOUCH - 04CMCZCREASER	\$10,600.00	3.9%	\$10,188.78	\$296.39	\$240.96	\$196.54	\$343.16	\$272.24	\$227.11		
4452	3415V425	Finishing	Creasing Equipment - Must con	Creasing Equipment - Must con	\$26,455.00	4.5%	\$25,266.42	\$735.00	\$597.55	\$487.39	\$850.97	\$675.12	\$563.19		
4453	3453V914	Finishing	Creasing Equipment - Must con	SPIRAL BINDING COUNT KF-250 KNIFE FOLDER - 04CMKF250	\$16,795.00	7.1%	\$15,594.78	\$453.65	\$368.82	\$300.82	\$525.23	\$416.69	\$347.61		
4454	2735V555	Finishing	Perf Machines - Must contact Sp	SPIRAL BINDING ROSBACK 920 20" CONVEYOR - 04RB940CONV	\$2,650.00	2.6%	\$2,580.60	\$75.07	\$61.03	\$49.78	\$86.91	\$68.95	\$57.52		
4455	2735V548	Finishing	Perf Machines - Must contact Sp	SPIRAL BINDING ROSBACK PERF BLADES (PAIR) 36 T.P.I. - 04RB2402S	\$96.00	1.2%	\$94.86	\$2.76	\$2.24	\$1.83	\$3.19	\$2.53	\$2.11		
4456	2735V552	Finishing	Perf Machines - Must contact Sp	SPIRAL BINDING ROSBACK PERF BLADES (PAIR) 54 T.P.I. - 04RB2402S	\$96.00	1.2%	\$94.86	\$2.76	\$2.24	\$1.83	\$3.19	\$2.53	\$2.11		
4457	2735V550	Finishing	Perf Machines - Must contact Sp	SPIRAL BINDING ROSBACK PERF BLADES (PAIR) 72 T.P.I. - 04RB2402S	\$96.00	1.2%	\$94.86	\$2.76	\$2.24	\$1.83	\$3.19	\$2.53	\$2.11		
4458	2735V554	Finishing	Perf Machines - Must contact Sp	SPIRAL BINDING MICRO PERFORATION HEADS - 220-A-118 36 TPI KI	\$605.00	-1.2%	\$612.00	\$17.80	\$14.47	\$11.81	\$20.61	\$16.35	\$13.64		
4459	2735V549	Finishing	Perf Machines - Must contact Sp	SPIRAL BINDING MICRO PERFORATION HEADS - 220-A-110 54 TPI KI	\$605.00	-1.2%	\$612.00	\$17.80	\$14.47	\$11.81	\$20.61	\$16.35	\$13.64		
4460	2735V551	Finishing	Perf Machines - Must contact Sp	SPIRAL BINDING MICRO PERFORATION HEADS - 220-A-111 72 TPI KI	\$605.00	-1.2%	\$612.00	\$17.80	\$14.47	\$11.81	\$20.61	\$16.35	\$13.64		
4461	2735V544	Finishing	Perf Machines - Must contact Sp	SPIRAL BINDING OPTIONAL MICRO PERF ASSEMBLY FOR COUNT SPE	\$305.00	2.3%	\$297.84	\$8.66	\$7.04	\$5.75	\$10.03	\$7.96	\$6.64		
4462	2735V545	Finishing	Perf Machines - Must contact Sp	SPIRAL BINDING COUNT OPTIONAL MOTORIZED DELIVERY - 04CMAC	\$3,513.00	4.3%	\$3,360.90	\$97.77	\$79.49	\$64.83	\$113.20	\$89.80	\$74.91		
4463	2735V546	Finishing	Perf Machines - Must contact Sp	SPIRAL BINDING COUNT PERFMMASTER PERF AND SCORE MACHINE - I	\$5,875.00	6.0%	\$5,520.24	\$160.58	\$130.55	\$106.49	\$185.92	\$147.50	\$123.05		
4464	2735V543	Finishing	Perf Machines - Must contact Sp	SPIRAL BINDING COUNT SPEED FEEDER PM W/ SIDE REGISTER CONV	\$10,950.00	2.7%	\$10,657.98	\$310.04	\$252.06	\$205.59	\$358.96	\$284.78	\$237.57		
4465	2737V926	Finishing	Perf Machines - Must contact Sp	SPIRAL BINDING COUNT PERFMMASTER AIR - 04CMPERFMAIR	\$10,023.00	5.4%	\$9,480.90	\$275.80	\$224.22	\$182.89	\$319.32	\$253.33	\$211.33		
4466	3254V592	Finishing	Perf Machines - Must contact Sp	SPIRAL BINDING OPTIONAL STAND FOR PERFMMASTER - 04CMPERFST	\$495.00	11.8%	\$436.56	\$12.70	\$10.32	\$8.42	\$14.70	\$11.66	\$9.73		
4467	2789V898	Finishing	Squarefold for Booklets - Must	SPIRAL BINDING PLOCKMATIC PL104 SQUAREFOLD (STAND NOT INC)	\$6,395.00	2.5%	\$6,234.00	\$181.35	\$147.43	\$120.25	\$209.96	\$166.57	\$138.96		
4468	2789V901	Finishing	Squarefold for Booklets - Must	SPIRAL BINDING 170122R OFF LINE STAND FOR PL104 - 04PL170122	\$160.00	-2.0%	\$163.20	\$4.75	\$3.86	\$3.15	\$5.50	\$4.36	\$3.64		
4469	2737V924	Finishing	Stitchers and Staplers - Must co	SPIRAL BINDING DELUXE M19-AST 9/16" STITCHER W/ 180 STITCH H	\$7,765.00	-2.0%	\$7,920.00	\$230.39	\$187.31	\$152.78	\$266.75	\$211.62	\$176.54		
4470	2737V912	Finishing	Stitchers and Staplers - Must co	SPIRAL BINDING DELUXE M19G20-AST 3/4" STITCHER W/ G20 STITC	\$8,300.00	-1.2%	\$8,400.00	\$244.36	\$198.66	\$162.04	\$282.91	\$224.45	\$187.24		
4471	2737V921	Finishing	Stitchers and Staplers - Must co	SPIRAL BINDING DELUXE SM-A25 STITCH MASTER (25 GAUGE ROUN	\$2,800.00	1.4%	\$2,760.00	\$80.29	\$65.27	\$53.24	\$92.96	\$73.75	\$61.52		
4472	2737V913	Finishing	Stitchers and Staplers - Must co	SPIRAL BINDING DELUXE DOUBLE HEAD STITCH MASTER - 04DSSMAJ	\$5,700.00	-1.1%	\$5,760.00	\$167.56	\$136.22	\$111.11	\$194.00	\$153.91	\$128.39		
4473	2736V771	Finishing	Stitchers and Staplers - Must co	SPIRAL BINDING DELUXE FSK1 FLOOR STAND FOR SINGLE OR DOUBL	\$425.00	5.4%	\$402.00	\$11.69	\$9.51	\$7.75	\$13.54	\$10.74	\$8.96		
4474	2736V774	Finishing	Stitchers and Staplers - Must co	SPIRAL BINDING W106 RAPID ELECTRIC STAPLER FOR SADDLE STAPL	\$760.00	10.0%	\$684.00	\$19.90	\$16.18	\$13.19	\$23.04	\$18.28	\$15.25		
4475	2736V775	Finishing	Stitchers and Staplers - Must co	SPIRAL BINDING W106K GROUP STAPLING KIT FOR RAPID W106 STA	\$259.00	14.9%	\$220.32	\$6.41	\$5.21	\$4.25	\$7.42	\$5.89	\$4.91		
4476	2736V773	Finishing	Stitchers and Staplers - Must co	SPIRAL BINDING OPTIONAL FOOT PEDAL FOR RAPID 106 - 04LWWV10	\$105.00	5.8%	\$98.94	\$2.88	\$2.34	\$1.91	\$3.33	\$2.64	\$2.21		
4477	2737V209	Finishing	Stitchers and Staplers - Must co	SPIRAL BINDING STAND FOR SINGLE RAPID 106E STAPLER - 04LWW10	\$260.00	32.1%	\$176.46	\$5.13	\$4.17	\$3.40	\$5.94	\$4.72	\$3.93		
4478	2737V208	Finishing	Stitchers and Staplers - Must co	SPIRAL BINDING STAND FOR TWO RAPID 106E STAPLERS - 04LWWV10	\$299.00	26.3%	\$220.32	\$6.41	\$5.21	\$4.25	\$7.42	\$5.89			

					Purchase		Lease						Service		
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annual, etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
4609	3848V874	Finishing	Booklet Maker and Square Fold	PLOCKMATIC_KIT_PSQ160 1ST UST SUPPORT-16000303	\$3,194.00	16.0%	\$2,683.62	\$78.07	\$63.47	\$51.77	\$90.38	\$71.71	\$59.82		
4610	3848V875	Finishing	Booklet Maker and Square Fold	PLOCKMATIC_KIT_PSQ224 1ST ULINE SUPPORT_22400004	\$3,707.00	16.0%	\$3,114.06	\$90.59	\$73.65	\$60.07	\$104.88	\$83.21	\$69.41		
4611	3848V876	Finishing	Booklet Maker and Square Fold	PLOCKMATIC_KIT_PBS 1ST ULINE SUPPORT_-16400001	\$993.00	16.0%	\$834.36	\$24.27	\$19.73	\$16.09	\$28.10	\$22.29	\$18.60		
4612	3848V877	Finishing	Booklet Maker and Square Fold	PLOCKMATIC_KIT_P2T 1ST ULINE SUPPORT_16100010	\$1,958.00	16.0%	\$1,645.26	\$47.86	\$38.91	\$31.74	\$55.41	\$43.96	\$36.67		
4613	3848V878	Finishing	Booklet Maker and Square Fold	PLOCKMATIC_STAPLE CARTRIDGE 3 PACK-760023	\$82.00	21.6%	\$64.26	\$1.87	\$1.52	\$1.24	\$2.16	\$1.72	\$1.43		
4614	3848V879	Finishing	Booklet Maker and Square Fold	PLOCKMATIC_PSQ160, STAPLE HEAD-4-810-025	\$373.00	15.8%	\$314.16	\$9.14	\$7.43	\$6.06	\$10.58	\$8.39	\$7.00		
4615	3848V880	Finishing	Booklet Maker and Square Fold	PLOCKMATIC_PLOCKMATIC_PSQ160, STAPLE CLINCHER-4-810-026-	\$185.00	16.2%	\$155.04	\$4.51	\$3.67	\$2.99	\$5.22	\$4.14	\$3.46		
4616	3848V881	Finishing	Booklet Maker and Square Fold	PLOCKMATIC_KIT_P2T BLADE & ANVIL SET_-4-914-594	\$803.00	15.9%	\$675.24	\$19.64	\$15.97	\$13.03	\$22.74	\$18.04	\$15.05		
4617	3848V882	Finishing	Booklet Maker and Square Fold	PLOCKMATIC_PSQ 224, STITCH WIRE 0.6MM 15KG -4-812-038	\$217.00	15.9%	\$182.58	\$5.31	\$4.32	\$3.52	\$6.15	\$4.88	\$4.07		
4618	3848V883	Finishing	Booklet Maker and Square Fold	PLOCKMATIC_PSQ 224 RA BLADE & ANVIL SET -4-914-611	\$2,279.00	16.0%	\$1,914.54	\$55.69	\$45.28	\$36.93	\$64.48	\$51.16	\$42.68		
4619	3848V884	Finishing	Booklet Maker and Square Fold	PLOCKMATIC_PSQ 224, DELUXE G8 STITCH HEAD_-4-812-031	\$3,626.00	15.9%	\$3,047.76	\$88.66	\$72.08	\$58.79	\$102.65	\$81.44	\$67.93		
4620	3848V889	Finishing	Booklet Maker and Square Fold	PLOCKMATIC_PSQ 224, G8 CLUNCHER HD_-4-812-034	\$1,028.00	15.9%	\$864.96	\$25.16	\$20.46	\$16.69	\$29.13	\$23.11	\$19.28		
4621	3848V849	Finishing	Booklet Maker and Square Fold	PLOCKMATIC_MORGANA BM3035 TO BM3050 KIT-10200018	\$9,077.00	22.0%	\$7,080.84	\$205.98	\$167.46	\$136.59	\$238.48	\$189.20	\$157.83		
4622	3848V851	Finishing	Booklet Maker and Square Fold	PLOCKMATIC_ANTI-STATIC BARS VF / AF602-12500001	\$1,765.00	22.0%	\$1,377.00	\$40.06	\$32.57	\$26.56	\$46.38	\$36.79	\$30.69		
4623	3848V854	Finishing	Booklet Maker and Square Fold	PLOCKMATIC_104 SQUAREFOLDER-1704010	\$7,385.00	22.0%	\$5,760.96	\$167.59	\$136.25	\$111.13	\$194.03	\$153.93	\$128.41		
4624	3848V855	Finishing	Booklet Maker and Square Fold	PLOCKMATIC_BASE TO_104 SQUAREFOLDER (INCLUDES ALSO INSTA	\$731.00	22.0%	\$570.18	\$16.59	\$13.48	\$11.00	\$19.20	\$15.24	\$12.71		
4625	3848V856	Finishing	Booklet Maker and Square Fold	PLOCKMATIC_MORGANA CST 3000-12206300	\$28,878.00	26.4%	\$21,251.70	\$618.21	\$502.60	\$409.95	\$715.76	\$567.85	\$473.70		
4626	3848V857	Finishing	Booklet Maker and Square Fold	PLOCKMATIC_CST5000 (3.0)-12206200	\$29,408.00	25.2%	\$21,983.88	\$639.51	\$519.92	\$424.07	\$740.42	\$587.41	\$490.02		
4627	3848V859	Finishing	Booklet Maker and Square Fold	PLOCKMATIC_KIT ANTI-STATIC BARS CST-12200004	\$4,095.00	22.0%	\$3,194.00	\$92.91	\$75.54	\$61.61	\$107.57	\$85.34	\$71.19		
4628	3848V860	Finishing	Booklet Maker and Square Fold	PLOCKMATIC_TRIM WASTE CONVEYOR-12200018	\$3,688.00	26.4%	\$2,715.24	\$78.99	\$64.22	\$52.38	\$91.45	\$72.55	\$60.52		
4629	3848V861	Finishing	Booklet Maker and Square Fold	PLOCKMATIC_PLOCKMATIC_BST 4000 - 4707000	\$4,449.00	22.0%	\$3,471.06	\$100.97	\$82.09	\$66.96	\$116.91	\$92.75	\$77.37		
4630	3848V862	Finishing	Booklet Maker and Square Fold	PLOCKMATIC_BCR BARCODE KIT-12500005	\$8,715.00	22.0%	\$6,798.30	\$197.76	\$160.78	\$131.14	\$228.97	\$181.65	\$151.53		
4631	4079V612	Finishing	Booklet Maker and Square Fold	PLOCKMATIC_MORGANA POWERSQUARE BRIDGE FOR VFX -166006	\$3,886.00	22.0%	\$3,031.44	\$88.18	\$71.69	\$58.48	\$102.10	\$81.00	\$67.57		
4632	3846V760	Finishing	Plockmatic Creasers, Folders and	PLOCKMATIC_MORGANA AUTOCREASER PRO XL - 14202000	\$21,935.00	27.4%	\$15,916.08	\$463.00	\$376.42	\$307.02	\$536.05	\$425.28	\$354.77		
4633	3846V761	Finishing	Plockmatic Creasers, Folders and	PLOCKMATIC_ADDITIONAL STATIC CREASER KIT (INCLUDES 142000	\$4,177.00	27.4%	\$3,031.44	\$88.18	\$71.69	\$58.48	\$102.10	\$81.00	\$67.57		
4634	3846V763	Finishing	Plockmatic Creasers, Folders and	PLOCKMATIC_MORGANA AUTOCUT PRO_CREASER AND CUTTER - 1	\$23,997.00	22.0%	\$18,718.02	\$544.51	\$442.68	\$361.07	\$630.42	\$500.15	\$417.22		
4635	3846V765	Finishing	Plockmatic Creasers, Folders and	PLOCKMATIC_MORGANA EXTENDED DELIVERY CONVEYOR - 112010	\$3,909.00	22.0%	\$3,049.80	\$88.72	\$72.13	\$58.83	\$102.72	\$81.49	\$67.98		
4636	3846V789	Finishing	Plockmatic Creasers, Folders and	PLOCKMATIC_MORGANA COVER PERFORATION KIT - V0100240-00	\$4,759.00	71.4%	\$1,362.72	\$39.64	\$32.23	\$26.29	\$45.90	\$36.41	\$30.38		
4637	4007V323	Finishing	Plockmatic Creasers, Folders and	PLOCKMATIC_BM5035S -STITCHING WIRE_13700015	\$72.00	-2.1%	\$73.51	\$2.14	\$1.74	\$1.42	\$2.48	\$1.96	\$1.64		
4638	4035V052	Finishing	Plockmatic Creasers, Folders and	PLOCKMATIC_EXTRA NARROW DYNACREASE BLADE (0.7MM)_1420	\$1,156.00	21.9%	\$902.70	\$26.26	\$21.35	\$17.41	\$30.40	\$24.12	\$20.12		
4639	4035V053	Finishing	Plockmatic Creasers, Folders and	PLOCKMATIC_STANDARD STATIC CREASER BLADE (1.2MM)_142000	\$651.00	22.0%	\$507.96	\$14.78	\$12.01	\$9.80	\$17.11	\$13.57	\$11.32		
4640	4035V054	Finishing	Plockmatic Creasers, Folders and	PLOCKMATIC_NARROW STATIC CREASER BLADE (1.0MM)_1420000	\$651.00	22.0%	\$507.96	\$14.78	\$12.01	\$9.80	\$17.11	\$13.57	\$11.32		
4641	4035V055	Finishing	Plockmatic Creasers, Folders and	PLOCKMATIC_EXTRA NARROW STATIC CREASER BLADE (0.7MM)_1	\$651.00	22.0%	\$507.96	\$14.78	\$12.01	\$9.80	\$17.11	\$13.57	\$11.32		
4642	4035V056	Finishing	Plockmatic Creasers, Folders and	PLOCKMATIC_FULL CROSS PERFORATION KIT (THIS PART IS INCLUDE	\$1,428.00	22.0%	\$1,113.84	\$32.40	\$26.34	\$21.49	\$37.51	\$29.76	\$24.83		
4643	4035V057	Finishing	Plockmatic Creasers, Folders and	PLOCKMATIC_STANDARD DYNACREASE BLADE (1.2MM)_14200006	\$1,156.00	21.9%	\$902.70	\$26.26	\$21.35	\$17.41	\$30.40	\$24.12	\$20.12		
4644	4035V058	Finishing	Plockmatic Creasers, Folders and	PLOCKMATIC_NARROW DYNACREASE BLADE (1.0MM)_14200007	\$1,156.00	21.9%	\$902.70	\$26.26	\$21.35	\$17.41	\$30.40	\$24.12	\$20.12		
4645	4035V059	Finishing	Plockmatic Creasers, Folders and	PLOCKMATIC_DIGIFOLD PRO XL INCLUDING - STANDARD DYNACREA	\$41,494.00	27.4%	\$30,107.34	\$875.82	\$712.04	\$580.77	\$1,014.02	\$804.47	\$671.09		
4646	4079V610	Finishing	Plockmatic Creasers, Folders and	PLOCKMATIC_TRANSPORT BRIDGE T875 FOR SFT_13300003	\$3,886.00	22.0%	\$3,031.44	\$88.18	\$71.69	\$58.48	\$102.10	\$81.00	\$67.57		
4647	4079V611	Finishing	Plockmatic Creasers, Folders and	PLOCKMATIC_MOBILE MINI STACKER_339-01-01	\$2,283.00	27.4%	\$1,656.48	\$48.19	\$39.18	\$31.95	\$55.79	\$44.26	\$36.92		
4648	4079V613	Finishing	Plockmatic Creasers, Folders and	PLOCKMATIC_ST5000 TWO KNIFE BLEED TRIMMER_16106100	\$40,790.00	16.0%	\$34,263.84	\$996.74	\$810.34	\$660.95	\$1,154.01	\$915.53	\$763.74		
4649	3846V776	Finishing	PUR Perfect Binder	PLOCKMATIC_PLOCKMATIC_MORGANA DIGIBOOK 200 PUR PERFECT	\$43,936.00	26.3%	\$32,388.06	\$942.17	\$765.98	\$624.77	\$1,090.83	\$865.41	\$721.93		
4650	3846V777	Finishing	PUR Perfect Binder	PLOCK											

					Purchase		Lease						Service		
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annual, etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
4781	3990V764	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_MSPLO04807 BROTHER THERMAL LABEL PRINTER STAND	\$150.00	10.7%	\$133.95	\$3.90	\$3.17	\$2.58	\$4.51	\$3.58	\$2.99		
4782	3990V766	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_WTSCMPCNTR-N MILFCONPCNTR UNIT	\$255.00	3.9%	\$245.06	\$7.13	\$5.80	\$4.73	\$8.25	\$6.55	\$5.46		
4783	3990V767	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_HP ALL IN ONE PC 21 INCH TOUCH SCREEN MONITOR 64	\$1,670.00	4.0%	\$1,603.20	\$46.64	\$37.92	\$30.93	\$54.00	\$42.84	\$35.74		
4784	3990V769	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_IX-SAF; 10LB WP + 70LB SHIP SCALE W/DISPLAY; ALL-IN-1	\$10,770.00	14.8%	\$9,176.04	\$266.93	\$217.01	\$177.01	\$309.05	\$245.18	\$204.53		
4785	3990V770	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_WTSLABPTN-N WTS THERMAL LABEL PRINTER	\$917.00	3.9%	\$881.24	\$25.64	\$20.84	\$17.00	\$29.68	\$23.55	\$19.64		
4786	3863V249	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_CONVEYOR STACKER & ADAPTOR (IX7 & IX7PRO ONLY)-	\$2,455.00	14.8%	\$2,091.66	\$60.85	\$49.47	\$40.35	\$70.45	\$55.89	\$46.62		
4787	3863V253	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_WIRELESS BARCODE SCANNER - SMARTSCANNER	\$1,035.00	3.9%	\$994.64	\$28.93	\$23.52	\$19.19	\$33.50	\$26.58	\$22.17		
4788	3863V250	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_S.M.A.R.T. COMPUTER STAND FOR ALL-IN-ONE PC, FULL	\$200.00	3.8%	\$192.40	\$5.60	\$4.55	\$3.71	\$6.48	\$5.14	\$4.29		
4789	3994V707	Mailing and Fulfillment	Mailing Systems - Must contact	IX-7PRO; 10LB WP + 70LB SCALE; DS; PC; ZEBRA LABEL PRINTER; SMA	\$19,560.00	4.0%	\$18,777.60	\$546.24	\$444.09	\$362.22	\$632.43	\$501.74	\$418.55		
4790	3997V823	Mailing and Fulfillment	Mailing Systems - Must contact	IX-5 SERIES BASE W/ HAND FEEDER, MOISTENER, CATCH TRAY, INK C	\$4,315.00	14.8%	\$3,676.38	\$106.95	\$86.95	\$70.92	\$123.82	\$98.23	\$81.95		
4791	4002V687	Mailing and Fulfillment	Mailing Systems - Must contact	IX SERIES 77/PRO REMOTE LABEL DISPENSER W/STAND ,IXELDPKG	\$2,175.00	14.8%	\$1,853.10	\$53.91	\$43.83	\$35.75	\$62.41	\$49.51	\$41.31		
4792	4002V690	Mailing and Fulfillment	Mailing Systems - Must contact	IX-9A 210 LPM BASE, PUFFY POSTCARD FEEDER WITH WIREWAYS, P	\$15,410.00	14.8%	\$13,129.32	\$381.93	\$310.51	\$253.26	\$442.20	\$350.82	\$292.65		
4793	4002V691	Mailing and Fulfillment	Mailing Systems - Must contact	SINGLE STATION - MULTI-CARRIER EMS BASE SW, 70 LBS SCALE & SN	\$7,275.00	4.0%	\$6,984.00	\$203.16	\$165.17	\$134.72	\$235.22	\$186.61	\$155.67		
4794	4002V692	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_IX-5 SERIES BASE W/ HAND FEEDER, MOISTENER, CATCH	\$3,035.00	14.7%	\$2,588.86	\$75.31	\$61.23	\$49.94	\$87.19	\$69.17	\$57.71		
4795	4002V693	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_IX-5 SERIES BASE W/ AUTOFEEDER, SEALER, CATCH TRAY	\$4,985.00	14.8%	\$4,247.22	\$123.55	\$100.45	\$81.93	\$143.05	\$113.49	\$94.67		
4796	4002V694	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_HP400 TOUCH 20IN PC 4GB WIN10 SEMSPCTSW10	\$2,385.00	4.0%	\$2,289.60	\$66.60	\$54.15	\$44.17	\$77.11	\$61.18	\$51.04		
4797	4002V695	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_CISCO FOUR PORT BUSINESS ROUTER_SBR4P-N	\$415.00	14.5%	\$354.83	\$10.32	\$8.39	\$6.84	\$11.95	\$9.48	\$7.91		
4798	4002V698	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_IX500A DWM, EMS PM, PCG4, 30# SCALE, TOUCH SCRE	\$30,485.00	14.8%	\$25,973.22	\$755.56	\$614.27	\$501.02	\$874.78	\$694.00	\$578.94		
4799	4002V700	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_IX-SAF; 10LB WP; ALL-IN-ONE PC; LABEL PRINTER; SMART	\$9,260.00	14.8%	\$7,889.52	\$229.51	\$186.59	\$152.19	\$265.72	\$210.81	\$175.86		
4800	4002V699	Mailing and Fulfillment	Mailing Systems - Must contact	PKG IX-9 DYNAMIC WEIGHING MODULE ,IX9DWM	\$7,090.00	16.5%	\$5,921.40	\$172.25	\$140.04	\$114.22	\$199.43	\$158.22	\$131.99		
4801	4002V701	Mailing and Fulfillment	Mailing Systems - Must contact	IX-9 EXPANDABLE STACKER ,IX9STACKER	\$3,155.00	14.8%	\$2,688.06	\$78.20	\$63.57	\$51.85	\$90.53	\$71.82	\$59.92		
4802	4007V324	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_WTS SIGNATURE PAD WITH MAG STRIPE READER - WTS5	\$1,185.00	3.9%	\$1,138.79	\$33.13	\$26.93	\$21.97	\$38.35	\$30.43	\$25.38		
4803	4007V325	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_IX-SAF; 10LB WP + 30LB SHIP SCALE W/DISPLAY; ALL-IN-1	\$10,315.00	14.8%	\$8,788.38	\$255.65	\$207.85	\$169.53	\$295.99	\$234.83	\$195.89		
4804	4007V326	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_ZEBRA TC51 SCANNER BUNDLE: TC51 SCAN W/CAMERA,	\$2,030.00	3.9%	\$1,950.83	\$56.75	\$46.14	\$37.63	\$65.70	\$52.13	\$43.48		
4805	4027V059	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_WTS MOBILE SOFTWARE SUBSCRIPTION (PER HANDHELD	\$432.00	-2.1%	\$441.07	\$12.83	\$10.43	\$8.51	\$14.86	\$11.79	\$9.83		
4806	4027V060	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_WTS PARCEL LOCKER PRE-ADVISE & EVENT SUBSCRIPTIO	\$2,016.00	-2.1%	\$2,058.34	\$59.88	\$48.68	\$39.71	\$69.32	\$55.00	\$45.88		
4807	4027V066	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_WTS TC51/56 5-PORT CHARGING CRADLE_WTSC7-SSLOT	\$1,390.00	3.9%	\$1,335.79	\$38.86	\$31.59	\$25.77	\$44.99	\$35.69	\$29.77		
4808	4027V067	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_IX SERIES (SAF) E-RR FEATURE & ACTIVATION KIT, W/BC	\$495.00	14.7%	\$422.24	\$12.28	\$9.99	\$8.15	\$14.22	\$11.28	\$9.41		
4809	4030V732	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_HARDWARE SCALE - 70LB CAPACITY - MAIL-SHIP SCALE,	\$1,230.00	14.7%	\$1,049.19	\$30.52	\$24.81	\$20.24	\$35.34	\$28.03	\$23.39		
4810	4035V561	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_IX-9A, PFPDR, 10LB WP; ALL-IN-ONE PC, MTN KIT, THERN	\$23,045.00	14.8%	\$19,634.34	\$571.16	\$464.35	\$378.75	\$661.28	\$524.63	\$437.65		
4811	4033V652	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_IX-3 SERIES BASE W/SLB INTEGRATED WEIGH PLATFORM	\$2,525.00	14.7%	\$2,153.83	\$62.65	\$50.94	\$41.55	\$72.54	\$57.55	\$48.01		
4812	4049V262	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_IX-9 E-RR FEATURE ACTIVATION & STARTER KIT W/BAR	\$495.00	14.7%	\$422.24	\$12.28	\$9.99	\$8.15	\$14.22	\$11.28	\$9.41		
4813	4010V713	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_CCD BAR CODE SCANNER (6 RANGE), MCM406-N	\$775.00	3.9%	\$744.78	\$21.67	\$17.61	\$14.37	\$25.08	\$19.90	\$16.60		
4814	4010V714	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_30LB AND 70LB SCALE DISPLAY KIT_TLRMDISPLAY-N	\$275.00	3.9%	\$264.28	\$7.69	\$6.25	\$5.10	\$8.90	\$7.06	\$5.89		
4815	4017V148	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_OUTDOOR SIDE ANCHOR (2PER TOWER)_HE-A013879E	\$60.00	6.5%	\$56.10	\$1.63	\$1.33	\$1.08	\$1.89	\$1.50	\$1.25		
4816	4017V149	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_OUTDOOR REAR ANCHOR (1 PER TOWER)_HE-A013880E	\$75.00	6.2%	\$70.38	\$2.05	\$1.66	\$1.36	\$2.37	\$1.88	\$1.57		
4817	4017V154	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_BARCODE SCANNER 3800G_WTSBCS-N	\$690.00	3.9%	\$663.00	\$19.29	\$15.68	\$12.79	\$22.33	\$17.72	\$14.78		
4818	4073V385	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_WTS BELT PRINTER_WT5BPTPR-N	\$1,785.00	4.0%	\$1,713.60	\$49.85	\$40.53	\$33.06	\$57.71	\$45.79	\$38.20		
4819	4073V386	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_MCG67 BATTERY 2400 MAH_WTSBT2400-N	\$97.00	3.3%	\$93.84	\$2.73	\$2.22	\$1.81	\$3.16	\$2.51	\$2.09		
4820	4073V387	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_MCG67 BATTERY 3600 MAH_WTSBT3600-N	\$142.00	3.0%	\$137.70	\$4.01	\$3.26	\$2.66	\$4.64	\$3.68	\$3.07		
4821	4073V388	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_WTS TC77 BATTERY 4620 MAH_WTSBT4620	\$142.00	3.0%	\$137.70	\$4.01	\$3.26	\$2.66	\$4.64	\$3.68	\$3.07		
4822	4073V389	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_WTS TC52/57 ETHERNET ADAPTER FOR SINGLE USB CRA	\$205.00	4.0%	\$196.86	\$5.73	\$4.66	\$3.80	\$6.63	\$5.26	\$4.39		

Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/ser v, Single Unit, Annual/etc)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
4953	4073V493	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_15 AMP POWER CONDITIONING LINE FILTER, 4 STANDAR	\$245.00	-2.1%	\$250.15	\$7.28	\$5.92	\$4.83	\$8.43	\$6.68	\$5.58		
4954	4073V558	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_METER INTERFACE TO IS-420/440_DS40IMI	\$1,035.00	-14.8%	\$882.30	\$25.67	\$20.87	\$17.02	\$29.72	\$23.58	\$19.67		
4955	4073V497	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_DS40I TRIFOLD KIT_DS40ITRIFOLD	\$455.00	-2.1%	\$464.56	\$13.51	\$10.99	\$8.96	\$15.65	\$12.41	\$10.36		
4956	3863V254	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_DESKTOP SOLUTION - POWER CONDITIONING LINE FILTE	\$105.00	-2.1%	\$107.21	\$3.12	\$2.54	\$2.07	\$3.61	\$2.86	\$2.39		
4957	4073V498	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_SMART PHONE ADAPTER_ICPDSA	\$94.00	-14.3%	\$80.58	\$2.34	\$1.91	\$1.55	\$2.71	\$2.15	\$1.80		
4958	3840V678	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_DS64I ADJ RIGHT SIDE EXT - FOR USE WITH POSTAGE M	\$685.00	-14.8%	\$583.44	\$16.97	\$13.80	\$11.25	\$19.65	\$15.59	\$13.00		
4959	3840V679	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_DS64I (1) EXPRT SHORT FEED TRAY-DS64ISFTRAYE	\$335.00	-14.7%	\$285.60	\$8.31	\$6.75	\$5.51	\$9.62	\$7.63	\$6.37		
4960	4073V499	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_VF VERSAFEEDER 4.1_DS85IVF	\$8,950.00	-14.8%	\$7,626.54	\$221.86	\$180.37	\$147.12	\$256.86	\$203.78	\$170.00		
4961	4073V559	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_IX-9 CATCH TRAY_IX9CATCH	\$125.00	-14.3%	\$107.10	\$3.12	\$2.53	\$2.07	\$3.61	\$2.86	\$2.39		
4962	4073V500	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_IX-9 CONVEYOR STACKER_IX9CONVEYOR	\$2,455.00	-14.8%	\$2,092.02	\$60.86	\$49.48	\$40.36	\$70.46	\$55.90	\$46.63		
4963	4073V560	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_IX-9 DROP TRAY_IX9DROPTRAY	\$870.00	-14.6%	\$742.56	\$21.60	\$17.56	\$14.32	\$25.01	\$19.84	\$16.55		
4964	4073V501	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_IX-9 DYNAMIC WEIGHING MODULE_IX9DWM PKG	\$7,090.00	-14.8%	\$6,041.46	\$175.75	\$142.88	\$116.54	\$203.48	\$161.43	\$134.66		
4965	4073V502	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_IX-9 SERIES PERMIT SLOGAN_IX9PERMITSLG	\$210.00	-14.5%	\$179.52	\$5.22	\$4.25	\$3.46	\$6.05	\$4.80	\$4.00		
4966	4033V653	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_HARDWARE ACCESSORIES_IX-9 STAND FOR 10LB WEIGH	\$250.00	-14.3%	\$214.20	\$6.23	\$5.07	\$4.13	\$7.21	\$5.72	\$4.77		
4967	4073V503	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_1000 DEPARTMENT UPGRADE - IX-9 SERIES_IDXU1000	\$2,245.00	-14.8%	\$1,913.52	\$55.66	\$45.25	\$36.91	\$64.45	\$51.13	\$42.65		
4968	4073V504	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_2000 DEPARTMENT UPGRADE - IX-9 SERIES_IDXU2000	\$4,490.00	-14.8%	\$3,826.02	\$111.30	\$90.49	\$73.80	\$128.86	\$102.23	\$85.28		
4969	4073V505	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_3000 DEPARTMENT UPGRADE - IX-9 SERIES_IDXU3000	\$6,735.00	-14.8%	\$5,738.52	\$166.93	\$135.72	\$110.70	\$193.27	\$153.33	\$127.91		
4970	4073V506	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_IX-9 S.M.A.R.T. PC ARM MOUNT (SERVICE SPARE PART	\$290.00	-14.5%	\$247.86	\$7.21	\$5.86	\$4.78	\$8.35	\$6.62	\$5.52		
4971	4073V507	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_IX-9 SMART WIRELESS KEYBOARD & STAND_IX9SMARTK	\$375.00	-14.9%	\$319.26	\$9.29	\$7.55	\$6.16	\$10.75	\$8.53	\$7.12		
4972	4073V508	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_IX-9 SMART THERMAL LABEL PRINTER & STAND_SMART	\$1,225.00	-14.7%	\$1,044.48	\$30.38	\$24.70	\$20.15	\$35.18	\$27.91	\$23.28		
4973	4073V509	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_IX-9 SMART BARCODE SCANNER & STAND_SMARTSCAN	\$1,060.00	-14.7%	\$903.72	\$26.29	\$21.37	\$17.43	\$30.44	\$24.15	\$20.14		
4974	4073V510	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_SMART CONNECT KIT (STANDARD W/ALL SYSTEMS)_IX	\$86.00	-14.6%	\$73.44	\$2.14	\$1.74	\$1.42	\$2.47	\$1.96	\$1.64		
4975	4073V511	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_SCALE - 30LB CAPACITY - PLATFORM MAIL-SHIP SCALE, F	\$775.00	-14.7%	\$660.96	\$19.23	\$15.63	\$12.75	\$22.26	\$17.66	\$14.73		
4976	4073V512	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_SCALE_149LB CAPACITY PLATFORM SCALE WITH DISPLA	\$1,725.00	-14.7%	\$1,470.84	\$42.79	\$34.79	\$28.37	\$49.54	\$39.30	\$32.79		
4977	4073V513	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_30LB AND 70LB SCALE DISPLAY KIT_SMARTDISPLAY-N	\$275.00	-14.7%	\$234.60	\$6.82	\$5.55	\$4.53	\$7.90	\$6.27	\$5.23		
4978	4073V514	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_IX-9 SERIES 100 DEPARTMENT UPGRADE_IDXU100	\$320.00	-14.6%	\$273.36	\$7.95	\$6.46	\$5.27	\$9.21	\$7.30	\$6.09		
4979	4073V515	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_IX-9 SERIES 300 DEPARTMENT UPGRADE_IDXU300	\$960.00	-14.7%	\$819.06	\$23.83	\$19.37	\$15.80	\$27.59	\$21.89	\$18.26		
4980	4073V516	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_IX-9 SERIES INKJET REPORT PRINTER W/ USB CABLE_IXP	\$465.00	-14.7%	\$396.78	\$11.54	\$9.38	\$7.65	\$13.36	\$10.60	\$8.84		
4981	4073V517	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_IX-9 SERIES USB BARCODE SCANNER FOR DEPARTMENT S	\$535.00	-14.6%	\$456.96	\$13.29	\$10.81	\$8.81	\$15.39	\$12.21	\$10.19		
4982	4073V518	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_IX-9 SERIES USB MEMORY HUB TO INCREASE USB CONNE	\$115.00	-14.0%	\$98.94	\$2.88	\$2.34	\$1.91	\$3.33	\$2.64	\$2.21		
4983	4073V519	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_IX-9 SERIES USB MEMORY KEY_IXUS8KEY	\$72.00	-15.0%	\$61.20	\$1.78	\$1.45	\$1.18	\$2.06	\$1.64	\$1.36		
4984	4073V520	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_IX-9 SERIES 10 LB WEIGHING PLATFORM_IXWP10	\$1,620.00	-14.8%	\$1,380.06	\$40.15	\$32.64	\$26.62	\$46.48	\$36.88	\$30.76		
4985	4073V562	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_IX-9 SERIES 30 LB WEIGHING PLATFORM_IXWP30	\$2,235.00	-14.7%	\$1,905.36	\$55.43	\$45.06	\$36.75	\$64.17	\$50.91	\$42.47		
4986	4073V521	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_IX-9 SERIES 70 LB WEIGHING PLATFORM_IXWP70	\$2,715.00	-14.8%	\$2,314.38	\$67.33	\$54.74	\$44.64	\$77.95	\$61.84	\$51.59		
4987	4073V522	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_ UPGRADE 30LB PLATFORM TO 70LB CAPACITY_IXWP70	\$505.00	-14.6%	\$431.46	\$12.55	\$10.20	\$8.32	\$14.53	\$11.53	\$9.62		
4988	4073V563	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_IX-9 SERIES 500 DEPARTMENT UPGRADE_IDXU500	\$1,690.00	-14.8%	\$1,440.24	\$41.90	\$34.06	\$27.78	\$48.51	\$38.48	\$32.10		
4989	4073V523	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_IXSHF AUTO FEED POST SALE UPGRADE_IXSAFUPG	\$2,825.00	-14.8%	\$2,407.20	\$70.03	\$56.93	\$46.43	\$81.07	\$64.32	\$53.66		
4990	4073V524	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_IX-7 AND IX-7PRO PERMIT SLOGAN_IX7PERMIT	\$170.00	-14.2%	\$145.86	\$4.24	\$3.45	\$2.81	\$4.91	\$3.90	\$3.25		
4991	4073V565	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_LONG POWER CABLE VERSION 2_HE-A01346370	\$50.00	-6.2%	\$46.92	\$1.36	\$1.11	\$0.91	\$1.58	\$1.25	\$1.05		
4992	4073V527	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_HE-30FT POWER CABLE_HE-A0126638	\$22.00	-7.3%	\$20.40	\$0.59	\$0.48	\$0.39	\$0.69	\$0.55	\$0.45		
4993	4073V528	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_HE-15 EXTENSION CORD_HE-A0134587	\$18.00	-3.7%	\$17.34	\$0.50	\$0.41	\$0.33	\$0.58	\$0.46	\$0.39		
4994	4073V529	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_HE-50FT POWER CABLE_HE-A0126639	\$35.00	-6.7%	\$32.64	\$0.95	\$0.77	\$0.63	\$1.10	\$0.87	\$0.73		
4995	4092V276	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_BROTHER THERMAL LABEL PRTR (W/STR PACK LBL5)_NS	\$385.00	-14.7%	\$328.44	\$9.55	\$7.77	\$6.34	\$11.06	\$8.78			

					Purchase		Lease						Service		
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/server, Single Unit, Annual, etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
5125	4139V228	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_DEP DIB INTERFACE_DS12PRNTDIBLNK	\$9,941.00	7.6%	\$9,186.12	\$267.22	\$217.25	\$177.20	\$309.39	\$245.45	\$204.76		
5126	4139V267	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_HE PARCEL PENDING LOCKERS DECAL_HE-DECAL	\$500.00	7.6%	\$462.06	\$13.44	\$10.93	\$8.91	\$155.56	\$12.35	\$10.30		
5127	4139V597	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_HE PARCEL PENDING TRAINING_HE-TRAINING	\$1,000.00	7.6%	\$924.12	\$26.88	\$21.86	\$17.83	\$311.12	\$24.69	\$20.60		
5128	4283V563	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_DS-771Q-3 STATION SPECIAL_2 AUTO + SPECIAL FDR + CIS	\$23,825.00	3.4%	\$23,006.10	\$669.25	\$544.09	\$443.79	\$774.85	\$614.72	\$512.81		
5129	4283V564	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_DS-771Q-DS771Q MAXIFEEDER_DS771QMAXIFDR	\$1,600.00	3.4%	\$1,545.30	\$44.95	\$36.55	\$29.81	\$52.05	\$41.29	\$34.44		
5130	3840V684	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_FURNITURE ENVELOPE OUTPUT CONVEYOR-DS180IENCC	\$1,160.00	14.8%	\$988.32	\$28.75	\$23.37	\$19.06	\$33.29	\$26.41	\$22.03		
5131	3840V682	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_TOWER DAILY MAIL - IF NO ACCUMULATOR IS ORDERED	\$325.00	14.8%	\$276.90	\$8.06	\$6.55	\$5.34	\$9.33	\$7.40	\$6.17		
5132	3840V683	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_FM CONVEYOR UPGRADE KIT FOR U-DS180IUSDPUH	\$980.00	14.8%	\$834.96	\$24.29	\$19.75	\$16.11	\$28.12	\$22.31	\$18.61		
5133	3840V685	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_END MODULE COVER-DS180IENDCOVER	\$400.00	14.8%	\$340.80	\$9.91	\$8.06	\$6.57	\$11.48	\$9.11	\$7.60		
5134	3840V686	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_FURNITURE ENVELOPE OUTPUT CONVEYOR (LOW)-DS18	\$1,160.00	14.8%	\$988.32	\$28.75	\$23.37	\$19.06	\$33.29	\$26.41	\$22.03		
5135	3840V687	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_ENVELOPE OUTPUT SORTER-DS180IEOPSRT	\$4,800.00	14.8%	\$4,089.60	\$118.97	\$96.72	\$78.89	\$137.74	\$109.27	\$91.16		
5136	3840V688	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_CIS FOR FDR FOLDER FACE DOWN FIELD FITTED-DS180IF	\$3,150.00	14.8%	\$2,683.80	\$78.07	\$63.47	\$51.77	\$90.39	\$71.71	\$59.82		
5137	3840V689	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_CIS FOR FDR FOLDER FACE UP FIELD FITTED-DS180IFFCIS	\$3,150.00	14.8%	\$2,683.80	\$78.07	\$63.47	\$51.77	\$90.39	\$71.71	\$59.82		
5138	3840V690	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_DAILY MAIL FOR FEEDER FOLDER W/O CIS-DS180IFFDLYM	\$325.00	14.8%	\$276.90	\$8.06	\$6.55	\$5.34	\$9.33	\$7.40	\$6.17		
5139	3840V691	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_FEEDER FOLDER WITH FURNITURE-DS180IFFWFURN	\$11,290.00	14.8%	\$9,619.08	\$279.82	\$227.49	\$185.55	\$323.97	\$257.02	\$214.41		
5140	3840V692	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_FURNITURE FOR I CONVEYOR-DS180IUF	\$1,085.00	14.8%	\$924.42	\$26.89	\$21.86	\$17.83	\$31.13	\$24.70	\$20.61		
5141	3840V693	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_FURNITURE FOR IS CONVEYOR-DS180IIFISC	\$1,085.00	14.8%	\$924.42	\$26.89	\$21.86	\$17.83	\$31.13	\$24.70	\$20.61		
5142	3840V694	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_CUSTOM FLEX CODE - MUST INCLUDE 1D OR 2D BCR UIC	\$875.00	14.8%	\$745.50	\$21.69	\$17.63	\$14.38	\$25.11	\$19.92	\$16.62		
5143	3840V695	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_FM FDS CONVEYOR UPGRADE KIT FOR IS-DS180IFMCPUG	\$980.00	14.8%	\$834.96	\$24.29	\$19.75	\$16.11	\$28.12	\$22.31	\$18.61		
5144	3840V696	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_INSERT/BRF FDR - MULTI-READ LICENSE-DS180IBREMUL	\$4,095.00	14.8%	\$3,488.94	\$101.49	\$82.51	\$67.30	\$117.51	\$93.22	\$77.77		
5145	3840V697	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_FEEDER FOLDER - MULTI-READ LICENSE-DS180IFFMULTI	\$4,095.00	14.8%	\$3,488.94	\$101.49	\$82.51	\$67.30	\$117.51	\$93.22	\$77.77		
5146	3840V699	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_POSTAGE METER INTERFACE TO IS-5000/6000-DS180IUS	\$6,555.00	14.8%	\$5,584.86	\$162.46	\$132.08	\$107.73	\$188.10	\$149.23	\$124.49		
5147	3840V745	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_DS-751 OMR LICENSE-DS751OMRLIC	\$700.00	15.0%	\$595.00	\$17.31	\$14.07	\$11.48	\$20.04	\$15.90	\$13.26		
5148	3840V730	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_FEEDER FOLDER - 1D BCR LICENSE-DS18FFD1DBCRLIC	\$3,335.00	14.8%	\$2,841.42	\$82.66	\$67.20	\$54.81	\$95.70	\$75.92	\$63.34		
5149	3840V731	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_FEEDER FOLDER - 1 TRACK OMR LICENSE-DS18FFD1TOM	\$725.00	14.8%	\$617.70	\$17.97	\$14.61	\$11.92	\$20.80	\$16.50	\$13.77		
5150	3840V732	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_FEEDER FOLDER - 2D DATAMATRIX LICENSE-DS18FFD2D	\$3,335.00	14.8%	\$2,841.42	\$82.66	\$67.20	\$54.81	\$95.70	\$75.92	\$63.34		
5151	3840V734	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_FEEDER FOLDER - 2 TRACK OMR LICENSE-DS18FFD2TOM	\$3,335.00	14.8%	\$2,841.42	\$82.66	\$67.20	\$54.81	\$95.70	\$75.92	\$63.34		
5152	3840V720	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_ACCESSORY KIT FOR DS-180I INSERTER-DS180ISPAAREKIT	\$4,215.00	14.8%	\$3,591.18	\$104.47	\$84.93	\$69.27	\$120.95	\$95.96	\$80.05		
5153	3840V721	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_TOWER FOLDER CIS FACE DOWN FIELD FITTED-DS180ITF	\$2,640.00	14.8%	\$2,249.28	\$65.43	\$53.20	\$43.39	\$75.76	\$60.10	\$50.14		
5154	3840V722	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_TOWER FOLDER CIS FACE UP FIELD FITTED-DS180ITFCIS	\$2,640.00	14.8%	\$2,249.28	\$65.43	\$53.20	\$43.39	\$75.76	\$60.10	\$50.14		
5155	3840V723	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_TOWER FOLDER - 2D DATAMATRIX LICENSE-DS180ITF	\$3,335.00	14.8%	\$2,841.42	\$82.66	\$67.20	\$54.81	\$95.70	\$75.92	\$63.34		
5156	3840V724	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_BRE INSERT FEEDER WITH CIS READING HARDWARE & F	\$12,580.00	14.8%	\$10,718.16	\$311.79	\$253.48	\$206.75	\$360.99	\$286.39	\$238.91		
5157	3840V725	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_BRE INSERT FEEDER WITH FURNITURE-DS18BREFURN	\$10,195.00	14.8%	\$8,686.14	\$252.68	\$205.43	\$167.56	\$292.55	\$232.09	\$193.61		
5158	3840V726	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_DOUBLE BRE INSERT FEEDER WITH FURNITURE-DS18DBR	\$11,235.00	14.8%	\$9,572.22	\$278.46	\$226.38	\$184.65	\$323.39	\$255.77	\$213.36		
5159	3840V727	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_FEEDER FOLDER WITH CIS FACE DOWN READ AND FURN	\$13,685.00	14.8%	\$11,659.62	\$339.18	\$275.75	\$224.91	\$392.70	\$311.55	\$259.89		
5160	3840V729	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_FEEDER FOLDER WITH CIS FACE UP READ AND FURNITUR	\$13,685.00	14.8%	\$11,659.62	\$339.18	\$275.75	\$224.91	\$392.70	\$311.55	\$259.89		
5161	3840V700	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_POSTAGE METER INTERFACE TO IS-5000/6000 W/DYNAN	\$8,195.00	14.8%	\$6,982.14	\$203.11	\$165.13	\$134.69	\$235.16	\$186.56	\$155.63		
5162	3840V701	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_DS641 (1) SPEC SHORT FEED TRAY-DS641SFFTRAYS	\$475.00	14.8%	\$404.70	\$11.77	\$9.57	\$7.81	\$13.63	\$10.81	\$9.02		
5163	3840V702	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_LINK KIT INF SORTER FACTORY FITTED-DS180IUNFFAC	\$970.00	14.8%	\$826.44	\$24.04	\$19.55	\$15.94	\$27.83	\$22.08	\$18.42		
5164	3840V706	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_TOWER FOLDER MULTI READ LICENSE-DS180IUMULTIC	\$4,095.00	14.8%	\$3,488.94	\$101.49	\$82.51	\$67.30	\$117.51	\$93.22	\$77.77		
5165	3840V704	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_FURNITURE 408 MM-DS180IOMODFURN	\$835.00	14.8%	\$711.42	\$20.70	\$16.83	\$13.72	\$23.96	\$19.01	\$15.86		
5166	3840V708	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_TOWER FOLDER - 1 TRACK OMR LICENSE-DS180IOMRLT	\$725.00	14.8%	\$617.70								

					Purchase		Lease				Service				
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5297	4041V101	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-98 260 LPM BASE, PUFFY POSTCARD FEEDER WITH W	\$17,795.00	14.8%	\$15,161.34	\$441.04	\$358.57	\$292.46	\$510.63	\$405.11	\$337.95		
5298	4041V103	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-98 260 LPM BASE, PUFFY POSTCARD FEEDER WITH W	\$18,355.00	14.8%	\$15,638.46	\$454.92	\$369.85	\$301.67	\$526.70	\$417.86	\$348.58		
5299	4041V104	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-98 260 LPM BASE, PUFFY POSTCARD FEEDER WITH W	\$18,815.00	14.8%	\$16,030.38	\$466.32	\$379.12	\$309.23	\$539.90	\$428.33	\$357.32		
5300	4041V105	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-98 300 LPM BASE, PUFFY POSTCARD FEEDER W/WIRE	\$21,580.00	14.8%	\$18,386.16	\$534.85	\$434.83	\$354.67	\$619.25	\$491.28	\$409.83		
5301	4041V107	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-9C 300 LPM BASE, PUFFY POSTCARD FEEDER WITH W	\$20,195.00	14.8%	\$17,206.14	\$500.53	\$406.93	\$331.91	\$579.50	\$459.75	\$383.52		
5302	4041V108	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-9C 300 LPM PPM BASE, PUFFY POSTCARD FEEDER W/	\$30,290.00	14.8%	\$25,807.08	\$750.73	\$610.34	\$497.82	\$869.18	\$689.57	\$575.24		
5303	4041V109	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-9C 300 LPM BASE, PUFFY POSTCARD FEEDER WITH W	\$20,910.00	14.8%	\$17,815.32	\$518.25	\$421.33	\$343.66	\$600.02	\$476.03	\$397.10		
5304	4041V110	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-9C 300 LPM BASE, PUFFY POSTCARD FEEDER WITH W	\$21,355.00	14.8%	\$18,194.46	\$529.28	\$430.30	\$350.97	\$612.79	\$486.16	\$405.55		
5305	4041V113	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-9A, PPFD, 30LB WP; ALL-IN-ONE PC, MTN KIT, THERN	\$23,660.00	14.8%	\$20,158.32	\$586.41	\$476.74	\$388.85	\$678.93	\$538.63	\$449.33		
5306	4041V114	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-9A, PPFD, 70LB WP; ALL-IN-ONE PC, MTN KIT, THERN	\$24,125.00	14.8%	\$20,554.50	\$597.93	\$486.11	\$396.50	\$692.28	\$549.22	\$458.16		
5307	4041V115	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-9B, PPFD, 10LB WP; ALL-IN-ONE PC, MTN KIT, THERN	\$25,600.00	14.8%	\$21,811.20	\$634.49	\$515.83	\$420.74	\$734.60	\$582.80	\$486.17		
5308	4041V116	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-9B, PPFD, 30LB WP; ALL-IN-ONE PC, MTN KIT, THERN	\$26,215.00	14.8%	\$22,353.18	\$649.73	\$528.23	\$430.85	\$752.25	\$596.80	\$497.85		
5309	4041V117	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-9B, PPFD, 70LB WP; ALL-IN-ONE PC, MTN KIT, THERN	\$26,680.00	14.8%	\$22,731.36	\$661.26	\$537.60	\$438.49	\$765.59	\$607.38	\$506.68		
5310	4041V118	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-9C, PPFD, 30LB WP; ALL-IN-ONE PC, MTN KIT, THERN	\$28,765.00	14.8%	\$24,507.78	\$712.93	\$579.61	\$472.76	\$825.42	\$654.85	\$546.28		
5311	4041V119	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-9C, PPFD, 70LB WP; ALL-IN-ONE PC, MTN KIT, THERN	\$29,230.00	14.8%	\$24,903.96	\$724.46	\$588.98	\$480.40	\$838.77	\$665.43	\$555.11		
5312	4041V130	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-5HF; 10LB WP + 30LB SHIP SCALE W/DISPLAY; ALL-IN-	\$8,590.00	14.8%	\$7,318.68	\$212.90	\$173.09	\$141.18	\$246.49	\$195.56	\$163.13		
5313	4041V131	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-7; 10LB WP + 149LB SHIP SCALE W/DISPLAY; DS; PC; Z	\$17,690.00	14.8%	\$15,071.88	\$438.44	\$356.45	\$290.74	\$507.62	\$402.72	\$335.95		
5314	3863V251	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-7; 10LB WP + 30LB SHIP SCALE W/DISPLAY; DS, ALL-IN	\$17,015.00	4.0%	\$16,334.40	\$475.17	\$386.31	\$315.09	\$550.14	\$436.46	\$364.09		
5315	4010V715	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-7; 10LB WP + 70LB SHIP SCALE W/DISPLAY; DS, ALL-IN	\$17,465.00	14.8%	\$14,880.18	\$432.86	\$351.92	\$287.04	\$501.16	\$397.60	\$331.68		
5316	4045V463	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-7PPO; 10LB WP + 149LB SHIP SCALE W/DISPLAY; DS, P	\$19,785.00	14.8%	\$16,856.82	\$490.36	\$398.66	\$325.17	\$567.74	\$450.41	\$375.74		
5317	4045V464	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-7PPO; 10LB WP + 30LB SHIP SCALE W/DISPLAY; DS; PC	\$19,105.00	14.8%	\$16,277.46	\$473.51	\$384.96	\$313.99	\$548.22	\$434.93	\$362.82		
5318	4045V468	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-7PPO; 10LB WP; ALL-IN-ONE PC; ZERA LABEL PRINTER	\$12,850.00	14.8%	\$10,948.20	\$318.48	\$258.92	\$211.19	\$368.74	\$292.54	\$244.04		
5319	4045V470	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-7PPO; 10LB WP + 30LB SHIP SCALE W/DISPLAY; ALL-IN	\$13,900.00	14.8%	\$11,842.80	\$344.51	\$280.08	\$228.45	\$398.87	\$316.44	\$263.98		
5320	4045V471	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-7PPO; 10LB WP + 70LB SHIP SCALE W/DISPLAY; ALL-IN	\$14,345.00	14.8%	\$12,221.94	\$355.54	\$289.05	\$235.76	\$411.63	\$326.57	\$272.43		
5321	4045V472	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-7; 10LB WP; ALL-IN-ONE PC; ZEBRA LABEL PRINTER; S	\$10,750.00	14.8%	\$9,159.00	\$266.44	\$216.61	\$176.68	\$308.48	\$244.73	\$204.15		
5322	4045V473	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-7; 10LB WP + 30LB SHIP SCALE W/DISPLAY; ALL-IN-ON	\$11,800.00	14.8%	\$10,053.60	\$292.46	\$237.77	\$193.93	\$338.61	\$268.63	\$224.09		
5323	4045V474	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-7; 10LB WP + 70LB SHIP SCALE W/DISPLAY; ALL-IN-ON	\$12,250.00	14.8%	\$10,437.00	\$303.61	\$246.84	\$201.33	\$351.52	\$278.88	\$232.64		
5324	4045V475	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX9A, PPFD, 10LB WP; ALL-IN-ONE PC, MTN KIT, 149LB	\$30,595.00	14.8%	\$26,066.94	\$758.29	\$616.48	\$502.83	\$877.93	\$696.51	\$581.03		
5325	4045V476	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX9B, PPFD, 10LB WP; ALL-IN-ONE PC, MTN KIT, 30LB M	\$31,615.00	14.8%	\$26,935.98	\$783.57	\$637.04	\$519.60	\$907.20	\$719.73	\$600.40		
5326	4045V477	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX9C, PPFD, 10LB WP; ALL-IN-ONE PC, MTN KIT, 30LB M	\$37,735.00	14.8%	\$32,150.22	\$935.25	\$760.35	\$620.18	\$1,082.82	\$859.05	\$716.63		
5327	4045V478	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX9C, PPFD, 10LB WP; ALL-IN-ONE PC, MTN KIT, 70LB M	\$35,390.00	14.8%	\$30,152.28	\$877.13	\$713.10	\$581.64	\$1,015.53	\$805.67	\$672.09		
5328	4045V479	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,S.M.A.R.T. WALL MOUNT - W/KEYBOARD TRAY, WIRELES	\$715.00	14.5%	\$611.33	\$17.78	\$14.46	\$11.79	\$20.59	\$16.33	\$13.63		
5329	4045V480	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-3 BASE 10LB DIFFERENTIAL WEIGHING ,IX3DW10	\$310.00	14.5%	\$265.05	\$7.71	\$6.27	\$5.11	\$8.93	\$7.08	\$5.91		
5330	4045V481	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-3 BASE 30LB DIFFERENTIAL WEIGHING ,IX3DW30	\$560.00	14.7%	\$477.68	\$13.90	\$11.30	\$9.21	\$16.09	\$12.76	\$10.65		
5331	4045V482	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-3 BASE 5LB DIFFERENTIAL WEIGHING ,IX3DW5	\$220.00	14.1%	\$188.98	\$5.50	\$4.47	\$3.65	\$6.36	\$5.05	\$4.21		
5332	4045V483	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-3 BASE 70LB DIFFERENTIAL WEIGHING ,IX3DW70	\$1,060.00	14.6%	\$905.24	\$26.33	\$21.41	\$17.46	\$30.49	\$24.19	\$20.18		
5333	4045V484	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-3 SERIES E-RR ACTIVATION & STARTER KIT, INCL E-RR	\$295.00	14.2%	\$253.00	\$7.36	\$5.98	\$4.88	\$8.52	\$6.76	\$5.64		
5334	4045V485	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-3 SERIES BASE W/5LB INTEGRATED WEIGH PLATFORM	\$2,025.00	14.8%	\$1,726.00	\$50.21	\$40.82	\$33.29	\$58.13	\$46.12	\$38.47		
5335															

Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annual, etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
5469	3886V739	Mailing and Fulfillment	Inspire Software	INSTALLATION (DEV, TEST, PROD)-INSPIREINSTL	\$250.00	9.6%	\$226.00	\$6.57	\$5.34	\$4.36	\$7.61	\$6.04	\$5.04		
5470	3886V740	Mailing and Fulfillment	Inspire Software	TRAINING-INSPIRETRAINING	\$17,250.00	10.0%	\$15,526.00	\$451.65	\$367.19	\$299.50	\$522.92	\$414.85	\$346.07		
5471	3884V944	Mailing and Fulfillment	Inspire Software	A4/LETTER FACES/VIEWABLE PAGES - ONE MILLION : ANNUAL (FOR	\$9,082.00	4.4%	\$8,686.00	\$252.68	\$205.42	\$167.55	\$292.54	\$232.09	\$193.61		
5472	3884V945	Mailing and Fulfillment	Inspire Software	A4/LETTER FACES/VIEWABLE PAGES - ONE MILLION : ANNUAL (FOR	\$8,389.00	4.4%	\$8,023.00	\$233.39	\$189.74	\$154.76	\$270.21	\$214.37	\$178.83		
5473	3829V523	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT ANNUAL EQUIPMENT MAINTENANCE UNITS PER QUOTE	\$2.00	40.0%	\$1.20	\$0.03	\$0.03	\$0.02	\$0.04	\$0.03	\$0.03		
5474	3829V524	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT ANNUAL SOFTWARE SUPPORT UNITS (CAN INCLUDE 1-5	\$2.00	40.0%	\$1.20	\$0.03	\$0.03	\$0.02	\$0.04	\$0.03	\$0.03		
5475	3990V760	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT_LWTS-SETUPTRAIN-N WTS LITE SETUP AND TRAIN UNITS	\$2.00	0.0%	\$2.00	\$0.06	\$0.05	\$0.04	\$0.07	\$0.05	\$0.04		
5476	3863V252	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT_S.M.A.R.T. REMOTE CONFIGURATION TRAINING - SMART	\$1,320.00	27.7%	\$955.00	\$27.78	\$22.59	\$18.42	\$32.16	\$25.52	\$21.29		
5477	3994V706	Mailing and Fulfillment	Annual Maintenance, Support, R	(DISTRICT ONLY) ON SITE LOCAL SERVICE FOR ADMINISTRATIVE LABS	\$125.00	3.2%	\$121.00	\$3.52	\$2.86	\$2.33	\$4.08	\$3.23	\$2.70		
5478	4002V677	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT (DISTRICT ONLY) 2HRS TRAINING (IX/IM/IN SERIES)(M15	\$495.00	3.8%	\$476.00	\$13.85	\$11.26	\$9.18	\$16.03	\$12.72	\$10.61		
5479	4002V679	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT_S.M.A.R.T. FIELD CONFIGURATION TRAINING -SMART-FL	\$1,495.00	14.8%	\$1,274.00	\$37.06	\$30.13	\$24.58	\$42.91	\$34.04	\$28.40		
5480	4002V685	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT_E-CERTIFY CONFIGURATION FEE_DT-ECERT	\$1,685.00	-2.1%	\$1,720.39	\$50.05	\$40.69	\$33.19	\$57.94	\$45.97	\$38.35		
5481	4004V146	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT_WTS SITE DEPLOYMENT_PWTSSD-N	\$2,545.00	4.0%	\$2,444.00	\$71.10	\$57.80	\$47.14	\$82.31	\$65.30	\$54.48		
5482	4004V148	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT_WTS INSTALL PERIPHERAL DEVICE (NON MOBILE HANDH	\$84.00	2.8%	\$81.68	\$2.38	\$1.93	\$1.58	\$2.75	\$2.18	\$1.82		
5483	4004V151	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT_WTS PARCEL LOCKER PRE-ADVISE LOCKER INTEGRATION	\$1,250.00	-2.0%	\$1,275.00	\$37.09	\$30.15	\$24.59	\$42.94	\$34.07	\$28.42		
5484	4004V150	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT_CONFIGURATION 1 HR NUSA PRO SERVICES_WTSCMPC	\$255.00	3.9%	\$245.00	\$7.13	\$5.79	\$4.73	\$8.25	\$6.55	\$5.46		
5485	4004V149	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT_WTS TRAINING BASE TRAINING_WTSCOMPTRAIN-N	\$1,005.00	4.0%	\$965.00	\$28.07	\$22.82	\$18.61	\$32.50	\$25.78	\$21.51		
5486	4004V147	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT_PWTSSOCKET-NWTS PARCEL LOCKER EVENT INTEGRATI	\$1,000.00	39.9%	\$601.00	\$17.48	\$14.21	\$11.59	\$20.24	\$16.06	\$13.40		
5487	4007V322	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT_WTS USPS LASTMILE OPTION AND SETUP - USPSSETUP	\$1,020.00	3.9%	\$980.00	\$28.51	\$23.18	\$18.90	\$33.01	\$26.19	\$21.84		
5488	4009V104	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT_PARCEL LOCKER PHONE SUPPORT_HE-SUPPORTL2	\$2.00	0.0%	\$2.00	\$0.06	\$0.05	\$0.04	\$0.07	\$0.05	\$0.04		
5489	4009V105	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT_PARCEL LOCKER ON SITE HW SUPPORT_HE-MAINTENAN	\$2.00	0.0%	\$2.00	\$0.06	\$0.05	\$0.04	\$0.07	\$0.05	\$0.04		
5490	4027V061	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT_WTS WTS HH SETUP AND TRAINING (10+ HANDHELDS T	\$152.00	3.3%	\$147.00	\$4.28	\$3.48	\$2.84	\$4.95	\$3.93	\$3.28		
5491	4027V062	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT_WTS HH SETUP AND TRAINING (5-9 HANDHELDS TOTAL)	\$203.00	3.9%	\$195.00	\$5.67	\$4.61	\$3.76	\$6.57	\$5.21	\$4.35		
5492	4027V063	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT (DISTRICT ONLY) 4HRS TRAINING (IX/IM/IN SERIES)(M15	\$695.00	3.7%	\$669.00	\$19.46	\$15.82	\$12.91	\$22.53	\$17.88	\$14.91		
5493	4027V064	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT (DISTRICT ONLY) 6HRS TRAINING (IX/IM/IN SERIES)(M15	\$895.00	3.9%	\$860.00	\$25.02	\$20.34	\$16.59	\$28.96	\$22.98	\$19.17		
5494	4027V065	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT (DISTRICT ONLY) 8HRS TRAINING (IX/IM/IN SERIES)(M15	\$1,095.00	3.9%	\$1,052.00	\$30.60	\$24.88	\$20.29	\$35.43	\$28.11	\$23.45		
5495	4010V712	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT_INSTALL_INSTALL_FEE LEVEL 3, PROFESSIONAL INSTALL	\$350.00	3.6%	\$337.40	\$9.81	\$7.98	\$6.51	\$11.36	\$9.02	\$7.52		
5496	4081V084	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT (DISTRICT ONLY) TECHNICAL TRAINING COURSE FOR CUS	\$500.00	3.9%	\$480.42	\$13.98	\$11.36	\$9.27	\$16.18	\$12.84	\$10.71		
5497	4081V085	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT (DISTRICT ONLY) ADVANCED OFF-SITE OPERATOR INSE	\$500.00	3.9%	\$480.42	\$13.98	\$11.36	\$9.27	\$16.18	\$12.84	\$10.71		
5498	4081V080	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT_ONSITE SUPPORT/TRAINING ASSISTANCE UP TO 3 DAYS	\$6,580.00	1.8%	\$6,460.43	\$187.93	\$152.79	\$124.62	\$217.59	\$172.62	\$144.00		
5499	4081V081	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT_ONSITE SUPPORT/TRAINING ASSISTANCE UP TO 4 DAYS	\$6,775.00	7.6%	\$6,260.76	\$182.13	\$148.07	\$120.77	\$210.86	\$167.29	\$139.55		
5500	4081V082	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT_ONSITE SUPPORT/TRAINING ASSISTANCE UP TO 5 DAYS	\$10,965.00	1.8%	\$10,766.10	\$313.19	\$254.62	\$207.68	\$362.60	\$287.67	\$239.98		
5501	4081V083	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT_ONSITE SUPPORT/TRAINING ASSISTANCE UP TO 7 DAYS	\$15,355.00	1.8%	\$15,074.58	\$438.52	\$356.51	\$290.79	\$507.71	\$402.79	\$336.01		
5502	4081V100	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT - PARCEL POST PROFESSIONAL SERVICES_HE-PROSVCS	\$250.00	1.6%	\$246.08	\$7.16	\$5.82	\$4.75	\$8.29	\$6.58	\$5.49		
5503	4081V079	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT_CREATE STATUS INDICATORS, OPTIONAL ON WTS-P BAS	\$505.00	-2.0%	\$515.10	\$14.98	\$12.18	\$9.94	\$17.35	\$13.76	\$11.48		
5504	4081V086	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT (DISTRICT ONLY) 4 HRS HIGH SKILL SUPPORT EQUIP SET	\$1,000.00	-2.0%	\$1,020.00	\$29.67	\$24.12	\$19.68	\$34.35	\$27.25	\$22.74		
5505	4081V087	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT (DISTRICT ONLY) 4 HRS MID SKILL SUPPORT CUST SITE S	\$800.00	-2.0%	\$816.00	\$23.74	\$19.30	\$15.74	\$27.48	\$21.80	\$18.19		
5506	4081V088	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT (DISTRICT ONLY) MID RING 4HRS HIGH RING MAILING PR	\$795.00	-2.0%	\$810.90	\$23.59	\$19.18	\$15.64	\$27.31	\$21.67	\$18.07		
5507	4081V089	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT_S.M.A.R.T. ADDITIONAL TRAINING -SMART-ADD-TRAIN	\$505.00	14.6%	\$431.46	\$12.55	\$10.20	\$8.32	\$14.53	\$11.53	\$9.62		
5508	4081V090	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT_S.M.A.R.T. CUSTOMER PC INSTALLATION -SMART-CUSTP	\$505.00	14.6%	\$431.46	\$12.55	\$10.20	\$8.32	\$14.53	\$11.53	\$9.62		
5509	4081V091	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT - HOURLY LABOR RATE MCC_MILFLABOR-N	\$255.00	-2.0%	\$260.10	\$7.57	\$6.15	\$5.02	\$8.76	\$6.95	\$5.80		
5510	4081V092	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT - CUSTOMER INTEGRATION PER HOUR (3RD PARTY)_PWCD	\$255.00	-2.0%	\$260.10	\$7.57	\$6.15	\$5.02	\$8.76	\$6.95	\$5.80		
5511	4081V093	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT - WTS PORTAL SETUP_PWPORSETUP-N	\$2,295.00	-2.0%	\$2,340.90	\$68.10	\$55.36	\$45.16	\$78.84	\$62.55	\$52.18		
5512	4081V094	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT - WTS ADDITIONAL SITE DATABASE DEPLOYMENT_PWTA	\$1,275.00	-2.0%	\$1,300.50								

					Purchase		Lease						Service		
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
5644	3987V535	Production Inkjet	Accessories	RISO SCANNER HS 7000-S-7341G	\$5,500.00	-2.1%	\$5,615.50	\$163.35	\$132.81	\$108.32	\$189.13	\$150.05	\$125.17		
5645	4135V710	Production Inkjet	Accessories	RISO COMCOLOR EXPRESS RS1200C - S-8391G	\$12,745.00	11.4%	\$11,291.40	\$328.47	\$267.04	\$217.81	\$380.29	\$301.71	\$251.69		
5646	3987V533	Production Inkjet	Accessories	RISO PS KIT FG10-S-7394	\$500.00	8.8%	\$456.00	\$13.27	\$10.78	\$8.80	\$15.36	\$12.18	\$10.16		
5647	3987V531	Production Inkjet	Accessories	RISO OPTION PCB-S-7357	\$299.00	-2.1%	\$305.28	\$8.88	\$7.22	\$5.89	\$10.28	\$8.16	\$6.80		
5648	4135V718	Production Inkjet	Accessories	RISO MULTIFUNCTION FINISHER MAIN UNIT FG20 - S-8918	\$12,200.00	-0.3%	\$12,240.00	\$356.06	\$289.48	\$236.11	\$412.24	\$327.05	\$272.83		
5649	4003V643	Production Inkjet	Accessories	RISO POWER CORD FOR SCANNER - 488-00050-009	\$25.00	4.0%	\$24.00	\$0.70	\$0.57	\$0.46	\$0.81	\$0.64	\$0.53		
5650	3989V327	Production Inkjet	Supplies	RISO STANDARD STAPLES FOR FACE DOWN FINISHER-S-6685	\$95.00	-2.1%	\$97.00	\$2.82	\$2.29	\$1.87	\$3.27	\$2.59	\$2.16		
5651	4135V698	Production Inkjet	Supplies	RISO FT INK CARTRIDGE YELLOW - S-8932UA	\$525.00	-2.0%	\$535.50	\$15.58	\$12.66	\$10.33	\$18.04	\$14.31	\$11.94		
5652	4135V699	Production Inkjet	Supplies	RISO FT INK CARTRIDGE CYAN - S-8930UA	\$525.00	-2.0%	\$535.50	\$15.58	\$12.66	\$10.33	\$18.04	\$14.31	\$11.94		
5653	4135V700	Production Inkjet	Supplies	RISO FT INK CARTRIDGE MAGENTA - S-8931UA	\$525.00	-2.0%	\$535.50	\$15.58	\$12.66	\$10.33	\$18.04	\$14.31	\$11.94		
5654	4135V702	Production Inkjet	Supplies	RISO FT INK CARTRIDGE BLACK - S-8929UA	\$525.00	-2.0%	\$535.50	\$15.58	\$12.66	\$10.33	\$18.04	\$14.31	\$11.94		
5655	4159V711	Production Inkjet	Delivery and Installation	RISO FT SERIES PRINTER INSTALL PAK	\$5,442.00	33.4%	\$3,626.10	\$105.48	\$85.76	\$69.95	\$122.13	\$96.89	\$80.83		
5658	3989V316	Production Inkjet	Accessories	RSIO ADDITIONAL STACKER CART-S-6692	\$1,995.00	6.0%	\$1,876.00	\$54.57	\$44.37	\$36.19	\$63.18	\$50.13	\$41.82		
5659	4003V646	Production Inkjet	Accessories	RISO POWER CORD FOR HIGH CAPACITY STACKER - 488-00050-009	\$25.00	4.0%	\$24.00	\$0.70	\$0.57	\$0.46	\$0.81	\$0.64	\$0.53		
5660	4003V647	Production Inkjet	Accessories	RISO POWER CORD FOR PERFECT BIND - 488-00050-009	\$25.00	4.0%	\$24.00	\$0.70	\$0.57	\$0.46	\$0.81	\$0.64	\$0.53		
5661	4082V533	Production Inkjet	Accessories	RISO STRAIGHT SHOOTER ENVELOPE FEEDER RS-160	\$9,695.00	9.4%	\$8,780.16	\$255.41	\$207.65	\$169.37	\$295.72	\$234.61	\$195.71		
5662	3989V314	Production Inkjet	Accessories	RISO AUTO-CONTROL STACKING TRAY II (1,000-SHEET CAPACITY)-S-4	\$630.00	-2.1%	\$643.23	\$18.71	\$15.21	\$12.41	\$21.66	\$17.19	\$14.34		
5663	3989V315	Production Inkjet	Accessories	RISO WIDE STACKING TRAY (1,000-SHEET CAPACITY)-S-3370	\$630.00	-2.1%	\$643.23	\$18.71	\$15.21	\$12.41	\$21.66	\$17.19	\$14.34		
5664	3987V528	Production Inkjet	Accessories	RISO FACE DOWN TRAY-S-7347	\$199.00	1.0%	\$197.00	\$5.73	\$4.66	\$3.80	\$6.63	\$5.26	\$4.39		
5665	4003V648	Production Inkjet	Accessories	RISO POWER CORD FOR ENVELOPE FINISHER - 488-00050-009	\$25.00	4.0%	\$24.00	\$0.70	\$0.57	\$0.46	\$0.81	\$0.64	\$0.53		
5666	3987V533	Production Inkjet	Accessories	RISO PS KIT FG10-S-7394	\$500.00	8.8%	\$456.00	\$13.27	\$10.78	\$8.80	\$15.36	\$12.18	\$10.16		
5667	3987V535	Production Inkjet	Accessories	RISO SCANNER HS 7000-S-7341G	\$5,500.00	-2.1%	\$5,615.50	\$163.35	\$132.81	\$108.32	\$189.13	\$150.05	\$125.17		
5668	3987V536	Production Inkjet	Accessories	RISO SCANNER STAND-S-7342	\$295.00	-2.1%	\$301.20	\$8.76	\$7.12	\$5.81	\$10.14	\$8.05	\$6.71		
5669	4003V644	Production Inkjet	Accessories	RISO POWER CORD FOR MULTIFUNCTION FINISHER - 488-00050-009	\$25.00	4.0%	\$24.00	\$0.70	\$0.57	\$0.46	\$0.81	\$0.64	\$0.53		
5670	3987V544	Production Inkjet	Accessories	RISO HIGH CAPACITY FEEDER-S-7343G	\$9,785.00	24.3%	\$7,407.25	\$215.48	\$175.18	\$142.89	\$249.48	\$197.92	\$165.11		
5671	3987V530	Production Inkjet	Accessories	RISO PAPER EJECTION ATTACHMENT G10-S-7356	\$499.00	-2.1%	\$509.48	\$14.82	\$12.05	\$9.83	\$17.16	\$13.61	\$11.36		
5672	3987V531	Production Inkjet	Accessories	RISO OPTION PCB-S-7357	\$299.00	-2.1%	\$305.28	\$8.88	\$7.22	\$5.89	\$10.28	\$8.16	\$6.80		
5673	3989V319	Production Inkjet	Accessories	RISO CARD FEED KIT-S-3451	\$198.00	-2.1%	\$202.16	\$5.88	\$4.78	\$3.90	\$6.81	\$5.40	\$4.51		
5674	3987V542	Production Inkjet	Accessories	RISO HIGH CAPACITY STACKER-S-7349G	\$16,685.00	6.0%	\$15,685.00	\$456.28	\$370.95	\$302.56	\$528.27	\$419.10	\$349.62		
5675	3989V317	Production Inkjet	Accessories	RISO PERFECT BIND SOLUTION-S-7354U	\$48,995.00	3.9%	\$47,070.00	\$1,369.27	\$1,113.21	\$907.98	\$1,585.32	\$1,257.71	\$1,049.19		
5676	3989V318	Production Inkjet	Accessories	RISO WRAPPING ENVELOPE FINISHER / PRINT TO MAIL SOLUTION-S-	\$52,995.00	5.8%	\$49,895.00	\$1,451.45	\$1,180.02	\$962.47	\$1,680.46	\$1,333.19	\$1,112.16		
5677	3989V322	Production Inkjet	Accessories	RISO IC AUTHENTICATION KIT II-S-1329	\$990.00	4.9%	\$941.00	\$27.37	\$22.25	\$18.15	\$31.69	\$25.14	\$20.97		
5678	4135V718	Production Inkjet	Accessories	RISO MULTIFUNCTION FINISHER MAIN UNIT FG20 - S-8918	\$12,200.00	-0.3%	\$12,240.00	\$356.06	\$289.48	\$236.11	\$412.24	\$327.05	\$272.83		
5679	4082V534	Production Inkjet	Accessories	RISO STRAIGHT SHOOTER CONVEYER/STACKER - RSC-36K0	\$3,695.00	15.3%	\$3,131.40	\$91.09	\$74.06	\$60.40	\$105.47	\$83.67	\$69.80		
5680	4003V642	Production Inkjet	Accessories	RISO POWER CORD FOR FACE DOWN FINISHER-488-00050-009	\$25.00	4.0%	\$24.00	\$0.70	\$0.57	\$0.46	\$0.81	\$0.64	\$0.53		
5681	3987V532	Production Inkjet	Accessories	RISO CORD-488-00050-009	\$25.00	0.0%	\$25.00	\$0.73	\$0.59	\$0.48	\$0.84	\$0.67	\$0.56		
5682	4135V708	Production Inkjet	Accessories	RISO MULTIFUNCTION FINISHER PUNCH MAIN UNIT 2/3H FG20 - S-8	\$1,150.00	-0.8%	\$942.48	\$27.42	\$22.29	\$18.18	\$31.74	\$25.18	\$21.01		
5683	3989V313	Production Inkjet	Accessories	RISO FACE DOWN FINISHER G10-S-7348G	\$3,750.00	-2.1%	\$3,828.75	\$111.38	\$90.55	\$73.86	\$128.95	\$102.30	\$85.34		
5684	3989V323	Production Inkjet	Accessories	RISO IC CARD READER ACTIVATION KIT-S-9184	\$149.00	-2.1%	\$152.13	\$4.43	\$3.60	\$2.93	\$5.12	\$4.06	\$3.39		
5685	4177V387	Production Inkjet	Accessories	RISO COMCOLOR EXPRESS FS2100C - S-8471	\$21,150.00	-0.2%	\$21,185.40	\$616.28	\$501.03	\$408.67	\$713.52	\$566.07	\$472.22		
5686	4230V171	Production Inkjet	Accessories	RISO CONTROL CARD KIT GL9730-S-8410	\$300.00	9.6%	\$271.32	\$7.89	\$6.42	\$5.23	\$9.14	\$7.25	\$6.05		
5687	3989V329	Production Inkjet	Supplies	RISO PERFECT BINDER SECONDARY FILTER-S-6770	\$299.00	-2.0%	\$305.00	\$8.87	\$7.21	\$5.88	\$10.27	\$8.15	\$6.80		
5688	3989V330	Production Inkjet	Supplies	RISO PERFECT BINDER GLUE SHEET-S-6768	\$179.00	-2.1%	\$182.76	\$5.32	\$4.32	\$3.53	\$6.16	\$4.88	\$4.07		
5689	3989V331	Production Inkjet	Supplies	RISO WRAPPING ENVELOPE FORM - WITH SECURITY PANEL-I-100	\$149.00	8.2%	\$136.81	\$3.98	\$3.24	\$2.64	\$4.61	\$3.66	\$3.05		
5690	3989V325	Production Inkjet													

					Purchase		Lease						Service		
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/server, Single Unit, Annual, etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
5818	6315AK74	Document Distribution	eCopy ShareScan Elements	ECOPY SHARESCAN V6 ELEMENTS <1>-39>	\$639.00	17.8%	\$525.21	\$15.28	\$12.42	\$10.13	\$17.69	\$14.03	\$11.71		
5819	6315AK82	Document Distribution	eCopy ShareScan Elements	ECOPY SHARESCAN V6 ELEMENTS (3-24 UNITS) <1>-39>	\$492.00	17.7%	\$404.89	\$11.78	\$9.58	\$7.81	\$13.64	\$10.82	\$9.02		
5820	1926V443	Document Distribution	eCopy ShareScan Elements Impl	ECOPY SHARESCAN ELEMENTS IMPLEMENTATION SERVICES BY LOCAL SYSTEMS	\$944.00	28.7%	\$673.07	\$19.58	\$15.92	\$12.98	\$22.67	\$17.98	\$15.00		
5821	2973V029	Document Distribution	eCopy ShareScan Elements Proj	ECOPY SHARESCAN PROJECT MANAGEMENT SERVICES BY SHARED OPERATIONS	\$1,352.00	28.6%	\$965.33	\$28.08	\$22.83	\$18.62	\$32.51	\$25.79	\$21.52		
5822	6315AK38	Document Distribution	eCopy ShareScan Office Embed	ECOPY SHARESCAN V6 OFFICE - 3 YEAR M & S	\$2,263.00	1.8%	\$2,221.70	\$64.63	\$52.54	\$42.86	\$74.83	\$59.36	\$49.52		
5823	6315AK39	Document Distribution	eCopy ShareScan Office Embed	ECOPY SHARESCAN V6 OFFICE - 4 YEAR M & S	\$2,462.00	1.8%	\$2,416.71	\$70.30	\$57.16	\$46.62	\$81.39	\$64.57	\$53.87		
5824	6315AK40	Document Distribution	eCopy ShareScan Office Embed	ECOPY SHARESCAN V6 OFFICE - 5 YEAR M & S	\$2,662.00	1.9%	\$2,612.74	\$76.00	\$61.79	\$50.40	\$88.00	\$69.81	\$58.24		
5825	6315AK46	Document Distribution	eCopy ShareScan Office Embed	ECOPY SHARESCAN V6 OFFICE (3-24 UNITS) 3 YEAR M & S	\$1,471.00	17.9%	\$1,207.56	\$35.13	\$28.56	\$23.29	\$40.67	\$32.27	\$26.92		
5826	6315AK48	Document Distribution	eCopy ShareScan Office Embed	ECOPY SHARESCAN V6 OFFICE (3-24 UNITS) 4 YEAR M & S	\$1,601.00	17.9%	\$1,314.31	\$38.23	\$31.08	\$25.35	\$44.27	\$35.12	\$29.30		
5827	6315AK52	Document Distribution	eCopy ShareScan Office Embed	ECOPY SHARESCAN V6 OFFICE (3-24 UNITS) 5 YEAR M & S	\$1,731.00	17.9%	\$1,421.06	\$41.34	\$33.61	\$27.41	\$47.86	\$37.97	\$31.68		
5828	6315AK67	Document Distribution	eCopy ShareScan Office Embed	ECOPY SHARESCAN V6 OFFICE (25-49 UNITS) 3 YEAR M & S	\$1,358.00	17.8%	\$1,115.78	\$32.46	\$26.39	\$21.52	\$37.58	\$29.81	\$24.87		
5829	6315AK68	Document Distribution	eCopy ShareScan Office Embed	ECOPY SHARESCAN V6 OFFICE (25-49 UNITS) 4 YEAR M & S	\$1,477.00	17.8%	\$1,214.10	\$35.32	\$28.71	\$23.42	\$40.89	\$32.44	\$27.06		
5830	6315AK69	Document Distribution	eCopy ShareScan Office Embed	ECOPY SHARESCAN V6 OFFICE (25-49 UNITS) 5 YEAR M & S	\$1,597.00	17.8%	\$1,313.28	\$38.20	\$31.06	\$25.33	\$44.23	\$35.09	\$29.27		
5831	6315AR76	Document Distribution	eCopy ShareScan Office Embed	KOFAX MICRO MULTI-CARD READER, PROMOTIONAL PRICE	\$210.00	6.7%	\$195.84	\$5.70	\$4.63	\$3.78	\$6.60	\$5.23	\$4.37		
5832	3726V996	Document Distribution	eCopy ShareScan Office Embed	KOFAX MICRO MULTI-CARD READER	\$227.91	2.9%	\$221.34	\$6.44	\$5.23	\$4.27	\$7.45	\$5.91	\$4.93		
5833	3849V525	Document Distribution	eCopy ShareScan Office Embed	KOFAX MICRO MULTI-CARD READER INITIAL DIRECT SUPPORT FOR	\$145.00	5.0%	\$137.70	\$4.01	\$3.26	\$2.66	\$4.64	\$3.68	\$3.07		
5834	1926V444	Document Distribution	eCopy ShareScan Office Implem	ECOPY SHARESCAN OFFICE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS	\$944.00	28.7%	\$673.07	\$19.58	\$15.92	\$12.98	\$22.67	\$17.98	\$15.00		
5835	2030V475	Document Distribution	eCopy Project Management Ser	ECOPY PROJECT MANAGEMENT SERVICES BY SHARED OPERATIONS	\$1,352.00	28.6%	\$965.33	\$28.08	\$22.83	\$18.62	\$32.51	\$25.79	\$21.52		
5836	6315AK13	Document Distribution	eCopy ShareScan Suite - Embed	ECOPY SHARESCAN V6 SUITE - 3 YEAR M & S	\$4,533.00	1.8%	\$4,449.52	\$129.44	\$105.23	\$85.83	\$149.86	\$118.89	\$99.18		
5837	6315AK16	Document Distribution	eCopy ShareScan Suite - Embed	ECOPY SHARESCAN V6 SUITE - 5 YEAR M & S	\$5,333.00	18.0%	\$4,373.33	\$127.22	\$103.43	\$84.36	\$147.29	\$116.86	\$97.48		
5838	6315AK26	Document Distribution	eCopy ShareScan Suite - Embed	ECOPY SHARESCAN V6 SUITE (3-24 UNITS) 3 YEAR M & S	\$2,720.00	17.8%	\$2,235.83	\$65.04	\$52.88	\$43.13	\$75.30	\$59.74	\$49.84		
5839	6315AK27	Document Distribution	eCopy ShareScan Suite - Embed	ECOPY SHARESCAN V6 SUITE (3-24 UNITS) 4 YEAR M & S	\$2,960.00	17.9%	\$2,430.48	\$70.70	\$57.48	\$46.88	\$81.86	\$64.94	\$54.18		
5840	6315AK28	Document Distribution	eCopy ShareScan Suite - Embed	ECOPY SHARESCAN V6 SUITE (3-24 UNITS) 5 YEAR M & S	\$3,200.00	17.9%	\$2,626.90	\$76.42	\$62.13	\$50.67	\$88.47	\$70.19	\$58.55		
5841	6315AK30	Document Distribution	eCopy ShareScan Suite - Embed	ECOPY SHARESCAN V6 SUITE (25-49 UNITS) 3 YEAR M & S	\$2,493.00	17.9%	\$2,047.04	\$59.55	\$48.41	\$39.49	\$68.94	\$54.70	\$45.63		
5842	6315AK31	Document Distribution	eCopy ShareScan Suite - Embed	ECOPY SHARESCAN V6 SUITE (25-49 UNITS) 4 YEAR M & S	\$2,713.00	17.8%	\$2,229.84	\$64.87	\$52.74	\$43.01	\$75.10	\$59.58	\$49.70		
5843	6315AK32	Document Distribution	eCopy ShareScan Suite - Embed	ECOPY SHARESCAN V6 SUITE (25-49 UNITS) 5 YEAR M & S	\$2,932.00	17.9%	\$2,408.28	\$70.06	\$56.96	\$46.46	\$81.11	\$64.35	\$53.68		
5844	1458V249	Document Distribution	eCopy ShareScan Suite Implem	ECOPY ShareScan Suite Implementation Services by Local Systems An	\$1,258.00	28.6%	\$888.00	\$26.12	\$21.24	\$17.32	\$30.24	\$23.99	\$20.02		
5845	2419B023	Document Distribution	eCopy ShareScan Suite Implem	ECOPY SMALL UNIT FOR CUSTOMIZED SERVICE	\$158.00	16.1%	\$132.60	\$3.86	\$3.14	\$2.56	\$4.47	\$3.54	\$2.96		
5846	2419B024	Document Distribution	eCopy ShareScan Suite Implem	ECOPY LARGE UNIT FOR CUSTOMIZED SERVICE	\$1,572.00	16.0%	\$1,320.90	\$38.42	\$31.24	\$25.48	\$44.49	\$35.29	\$29.44		
5847	2030V475	Document Distribution	eCopy Project Management Ser	ECOPY PROJECT MANAGEMENT SERVICES BY SHARED OPERATIONS	\$1,352.00	28.6%	\$965.33	\$28.08	\$22.83	\$18.62	\$32.51	\$25.79	\$21.52		
5848	6315AK07	Document Distribution	eCopy ShareScan Enterprise Em	ECOPY SHARESCAN V6 ENTERPRISE (50+ UNITS) 3 YEAR M & S	\$795.00	8.1%	\$730.38	\$21.25	\$17.27	\$14.09	\$24.60	\$19.52	\$16.28		
5849	6315AK08	Document Distribution	eCopy ShareScan Enterprise Em	ECOPY SHARESCAN V6 ENTERPRISE (50+ UNITS) 4 YEAR M & S	\$865.00	8.5%	\$791.11	\$23.01	\$18.71	\$15.26	\$26.64	\$21.14	\$17.63		
5850	6315AK10	Document Distribution	eCopy ShareScan Enterprise Em	ECOPY SHARESCAN V6 ENTERPRISE (50+ UNITS) 5 YEAR M & S	\$935.00	8.0%	\$860.34	\$25.03	\$20.35	\$16.60	\$28.98	\$22.99	\$19.18		
5851	2734V718	Document Distribution	Implementation Services	ECOPY SHARESCAN ENTERPRISE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS	\$1,258.00	28.6%	\$888.00	\$26.12	\$21.24	\$17.32	\$30.24	\$23.99	\$20.02		
5852	6315AK58	Document Distribution	eCopy ShareScan V6.X	CONNECTOR ACCESS LICENSE TIER A - 3 YEAR M & S	\$1,203.00	20.3%	\$959.15	\$27.90	\$22.68	\$18.50	\$32.30	\$25.63	\$21.38		
5853	6315AK59	Document Distribution	eCopy ShareScan V6.X	CONNECTOR ACCESS LICENSE TIER A - 4 YEAR M & S	\$1,309.00	20.3%	\$1,043.71	\$30.36	\$24.68	\$20.13	\$35.15	\$27.89	\$23.26		
5854	6315AK60	Document Distribution	eCopy ShareScan V6.X	CONNECTOR ACCESS LICENSE TIER A - 5 YEAR M & S	\$1,415.00	20.3%	\$1,128.27	\$32.82	\$26.68	\$21.76	\$38.00	\$30.15	\$25.15		
5855	6315AK94	Document Distribution	eCopy ShareScan V6.X	CONNECTOR ACCESS LICENSE TIER B - 3 YEAR M & S	\$1,436.00	20.3%	\$1,144.85	\$33.30	\$27.08	\$22.08	\$38.56	\$30.59	\$25.52		
5856	6315AK95	Document Distribution	eCopy ShareScan V6.X	CONNECTOR ACCESS LICENSE TIER B - 4 YEAR M & S	\$1,563.00	20.3%	\$1,245.99	\$36.25	\$29.47	\$24.04	\$41.96	\$33.29	\$27.77		
5857	6315AK96	Document Distribution	eCopy ShareScan V6.X	CONNECTOR ACCESS LICENSE TIER B - 5 YEAR M & S	\$1,690.00	20.3%	\$1,347.13	\$39.19	\$31.86	\$25.99	\$45.37	\$36.00	\$30.03		
5858	6315AH77	Document Distribution	eCopy ShareScan V6.X	ECOPY NEXTGEN CONNECTOR	\$2,100.00	11.9%	\$1,850.10	\$53.82	\$43.75	\$35.69	\$62.31	\$49.43	\$41.24		
5859	6315AK62	Document Distribution	eCopy ShareScan V6.X	CONNECTOR ACCESS LICENSE TIER A (3-24 UNITS) 3 YEAR M & S	\$719.00	17.4%	\$593.57	\$17.27	\$14.04	\$11.45	\$19.99	\$15.86	\$13.23		
5860	6315AK63	Document Distribution	eCopy ShareScan V6.X	CONNECTOR ACCESS LICENSE TIER A (3-24 UNITS) 4 YEAR M & S	\$782.00	17.2%	\$647.47	\$18.83	\$15.31	\$12.49	\$21.81	\$17.30	\$14.43		
5861	6315AK64	Document Distribution	eCopy ShareScan V6.X												

University of California System Exhibit 2 Pricing for Agreement #202002755 May 1, 2023 OMNIA Partners Participating Agencies															
					Purchase		Lease						Service		
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/server, Single Unit, Annual, etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
5990	2692C006	Document Management	PowerScan Editions	IRISPOWERSCAN 11 SMB PRO EDITION	\$1,068.00	6.5%	\$998.58	\$29.05	\$23.62	\$19.26	\$33.63	\$26.68	\$22.26		
5991	2692C007	Document Management	PowerScan Editions	IRISPOWERSCAN 11 CORPORATE PRO EDITION	\$3,096.00	0.7%	\$3,075.00	\$89.45	\$72.72	\$59.32	\$103.57	\$82.16	\$68.54		
5992	2692C008	Document Management	PowerScan Editions	IRISPOWERSCAN 11 BUSINESS PRO EDITION	\$5,136.00	0.7%	\$5,100.00	\$148.36	\$120.62	\$98.38	\$171.77	\$136.27	\$113.68		
5993	2692C009	Document Management	PowerScan Editions	IRISPOWERSCAN 11 ENTERPRISE PRO EDITION	\$8,184.00	6.5%	\$7,653.00	\$222.63	\$180.99	\$147.63	\$257.75	\$204.49	\$170.59		
5994	2692C010	Document Management	PowerScan Editions	IRISPOWERSCAN 11 PRODUCTION PRO EDITION	\$13,188.00	6.5%	\$12,331.00	\$358.71	\$291.63	\$237.86	\$415.31	\$329.48	\$274.86		
5995	2692C012	Document Management	PowerScan Editions	IRISCONNECT	\$1,188.00	6.5%	\$1,110.78	\$32.31	\$26.27	\$21.43	\$37.41	\$29.68	\$24.76		
5996	2692C054	Document Management	IHCQ PDF File Compression Add	ADD-ON PDF COMPRESSION, UP TO 3K PAGES/YEAR	\$240.00	6.5%	\$224.40	\$6.53	\$5.31	\$4.33	\$7.56	\$6.00	\$5.00		
5997	2692C013	Document Management	IHCQ PDF File Compression Add	ADD-ON PDF COMPRESSION, UP TO 6K PAGES/YEAR	\$348.00	6.5%	\$325.38	\$9.47	\$7.70	\$6.28	\$10.96	\$8.69	\$7.25		
5998	2692C014	Document Management	IHCQ PDF File Compression Add	ADD-ON PDF COMPRESSION, UP TO 12K PAGES/YEAR	\$516.00	6.5%	\$482.46	\$14.03	\$11.41	\$9.31	\$16.25	\$12.89	\$10.75		
5999	2692C015	Document Management	IHCQ PDF File Compression Add	ADD-ON PDF COMPRESSION, UP TO 18K PAGES/YEAR	\$612.00	6.3%	\$573.24	\$16.68	\$13.56	\$11.06	\$19.31	\$15.32	\$12.78		
6000	2692C016	Document Management	IHCQ PDF File Compression Add	ADD-ON PDF COMPRESSION, UP TO 30K PAGES/YEAR	\$852.00	6.4%	\$797.64	\$23.20	\$18.86	\$15.39	\$26.86	\$21.31	\$17.78		
6001	2692C017	Document Management	IHCQ PDF File Compression Add	ADD-ON PDF COMPRESSION, UP TO 60K PAGES/YEAR	\$1,164.00	6.4%	\$1,089.36	\$31.69	\$25.76	\$21.01	\$36.69	\$29.11	\$24.28		
6002	2692C018	Document Management	IHCQ PDF File Compression Add	ADD-ON PDF COMPRESSION, UP TO 90K PAGES/YEAR	\$1,248.00	10.3%	\$1,119.96	\$32.58	\$26.49	\$21.60	\$37.72	\$29.93	\$24.96		
6003	2692C019	Document Management	IHCQ PDF File Compression Add	ADD-ON PDF COMPRESSION, UP TO 120K PAGES/YEAR	\$1,584.00	6.4%	\$1,482.06	\$43.11	\$35.05	\$28.59	\$49.92	\$39.60	\$33.04		
6004	2692C020	Document Management	IHCQ PDF File Compression Add	ADD-ON PDF COMPRESSION, UP TO 180K PAGES/YEAR	\$2,088.00	6.5%	\$1,952.28	\$56.79	\$46.17	\$37.66	\$65.75	\$52.16	\$43.52		
6005	2692C021	Document Management	IHCQ PDF File Compression Add	ADD-ON PDF COMPRESSION, UP TO 240K PAGES/YEAR	\$2,424.00	6.5%	\$2,267.46	\$65.96	\$53.63	\$43.74	\$76.37	\$60.59	\$50.54		
6006	2692C022	Document Management	IHCQ PDF File Compression Add	ADD-ON PDF COMPRESSION, UP TO 360K PAGES/YEAR	\$3,264.00	6.5%	\$3,052.86	\$88.81	\$72.20	\$58.89	\$102.82	\$81.57	\$68.05		
6007	2692C023	Document Management	IHCQ PDF File Compression Add	ADD-ON PDF COMPRESSION, UP TO 480K PAGES/YEAR	\$3,612.00	6.5%	\$3,378.24	\$98.27	\$79.90	\$65.17	\$113.78	\$90.27	\$75.30		
6008	2692C024	Document Management	IHCQ PDF File Compression Add	ADD-ON PDF COMPRESSION, UP TO 720K PAGES/YEAR	\$5,292.00	6.5%	\$4,949.04	\$143.97	\$117.04	\$95.47	\$166.68	\$132.24	\$110.31		
6009	2692C025	Document Management	IHCQ PDF File Compression Add	ADD-ON PDF COMPRESSION, UP TO 960K PAGES/YEAR	\$6,132.00	6.5%	\$5,734.44	\$166.81	\$135.62	\$110.62	\$193.14	\$153.22	\$127.82		
6010	2692C026	Document Management	IHCQ PDF File Compression Add	ADD-ON PDF COMPRESSION, UP TO 1.2M PAGES/YEAR	\$9,576.00	6.5%	\$8,953.56	\$260.46	\$211.75	\$172.71	\$301.56	\$239.24	\$199.57		
6011	2692C027	Document Management	IHCQ PDF File Compression Add	ADD-ON PDF COMPRESSION, UP TO 2.4M PAGES/YEAR	\$16,092.00	6.5%	\$15,047.04	\$437.72	\$355.86	\$290.26	\$506.78	\$402.06	\$335.40		
6012	2692C055	Document Management	IHCQ PDF File Compression Add	ADD-ON PDF COMPRESSION, UP TO 4.8M PAGES/YEAR	\$22,092.00	6.5%	\$20,657.04	\$600.91	\$488.54	\$398.47	\$695.73	\$551.96	\$460.45		
6013	2692C056	Document Management	IHCQ PDF File Compression Add	ADD-ON PDF COMPRESSION, UP TO 9.6M PAGES/YEAR	\$28,092.00	6.5%	\$26,267.04	\$764.11	\$621.22	\$506.69	\$884.67	\$701.86	\$585.49		
6014	2692C057	Document Management	IHCQ PDF File Compression Add	ADD-ON PDF COMPRESSION, UP TO 19.2M PAGES/YEAR	\$34,104.00	6.5%	\$31,888.26	\$927.63	\$754.16	\$615.12	\$1,074.00	\$852.05	\$710.79		
6015	2692C059	Document Management	IHCQ PDF File Compression Add	ADD-ON PDF COMPRESSION, UP TO 48M PAGES/YEAR	\$41,556.00	6.5%	\$38,854.86	\$1,130.29	\$918.92	\$749.51	\$1,308.63	\$1,038.20	\$866.07		
6016	2692C058	Document Management	IHCQ PDF File Compression Add	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 3K PAGES/Y	\$660.00	6.5%	\$617.00	\$17.95	\$14.59	\$11.90	\$20.78	\$16.49	\$13.75		
6017	2692C029	Document Management	IHCQ PDF File Compression Add	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 6K PAGES/Y	\$964.00	6.5%	\$901.00	\$26.21	\$21.31	\$17.38	\$30.35	\$24.07	\$20.08		
6018	2692C030	Document Management	IHCQ PDF File Compression Add	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 12K PAGES/Y	\$1,373.00	6.5%	\$1,284.00	\$37.35	\$30.37	\$24.77	\$43.25	\$34.31	\$28.62		
6019	2692C031	Document Management	IHCQ PDF File Compression Add	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 18K PAGES/Y	\$1,637.00	6.5%	\$1,531.00	\$44.54	\$36.21	\$29.53	\$51.56	\$40.91	\$34.13		
6020	2692C032	Document Management	IHCQ PDF File Compression Add	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 30K PAGES/Y	\$2,297.00	6.5%	\$2,148.00	\$62.49	\$50.80	\$41.43	\$72.34	\$57.39	\$47.88		
6021	2692C033	Document Management	IHCQ PDF File Compression Add	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 60K PAGES/Y	\$4,198.00	0.9%	\$4,160.00	\$121.01	\$98.38	\$80.25	\$140.11	\$111.16	\$92.73		
6022	2692C034	Document Management	IHCQ PDF File Compression Add	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 90K PAGES/Y	\$5,452.00	0.9%	\$5,403.00	\$157.17	\$127.78	\$104.22	\$181.97	\$144.37	\$120.43		
6023	2692C035	Document Management	IHCQ PDF File Compression Add	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 120K PAGES	\$6,376.00	0.9%	\$6,319.00	\$183.82	\$149.44	\$121.89	\$212.82	\$168.84	\$140.85		
6024	2692C036	Document Management	IHCQ PDF File Compression Add	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 180K PAGES	\$8,554.00	6.5%	\$7,998.00	\$232.66	\$189.15	\$154.28	\$269.37	\$213.71	\$178.28		
6025	2692C037	Document Management	IHCQ PDF File Compression Add	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 240K PAGES	\$10,468.00	6.5%	\$9,788.00	\$284.73	\$231.49	\$188.81	\$329.66	\$261.54	\$218.17		
6026	2692C038	Document Management	IHCQ PDF File Compression Add	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 360K PAGES	\$13,398.00	6.5%	\$12,527.00	\$364.41	\$296.26	\$241.65	\$421.91	\$334.72	\$279.23		
6027	2692C039	Document Management	IHCQ PDF File Compression Add	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 480K PAGES	\$15,655.00	6.5%	\$14,637.00	\$425.79	\$346.17	\$282.35	\$492.97	\$391.10	\$326.26		
6028	2692C040	Document Management	IHCQ PDF File Compression Add	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 720K PAGES	\$19,021.00	6.5%	\$17,785.00	\$517.37	\$420.62	\$343.07	\$599.00	\$475.22	\$396.43		
6029	2692C041	Document Management	IHCQ PDF File Compression Add	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 960K PAGES	\$23,166.00	6.5%	\$21,660.00	\$630.09	\$512.26	\$417.82	\$729.51	\$578.76	\$482.80		
6030	2692C042	Document Management	IHCQ PDF File Compression Add	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 1.2M PAGES	\$26,242.00	6.5%	\$24,536.00	\$713.75	\$580.28	\$473.30	\$826.37	\$655.60	\$546.91		
6031	2692C043	Document Management	IHCQ PDF File Compression Add	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 2.4M PAGES	\$43,996.00	6.5%	\$41,336.00	\$1,196.65	\$972.87	\$793.51	\$1,385.46	\$1,099.15	\$916.92		

Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
6174	2692C093	Document Management	IRISXtract Hybrid Forms Process	HYBRID FORMS PROCESSING 180K PAGES/YEAR	\$22,794.00	26.2%	\$16,826.94	\$489.50	\$397.96	\$324.59	\$566.73	\$449.62	\$375.07		
6175	2692C094	Document Management	IRISXtract Hybrid Forms Process	HYBRID FORMS PROCESSING 240K PAGES/YEAR	\$27,876.00	26.2%	\$20,577.48	\$598.60	\$486.66	\$396.94	\$693.05	\$549.83	\$458.67		
6176	2692C095	Document Management	IRISXtract Hybrid Forms Process	HYBRID FORMS PROCESSING 360K PAGES/YEAR	\$35,718.00	26.2%	\$26,365.98	\$766.99	\$623.56	\$508.60	\$888.01	\$704.50	\$587.70		
6177	2692C096	Document Management	IRISXtract Hybrid Forms Process	HYBRID FORMS PROCESSING 480K PAGES/YEAR	\$41,748.00	26.2%	\$30,816.24	\$896.44	\$728.80	\$594.45	\$1,037.89	\$823.41	\$686.89		
6178	2692C097	Document Management	IRISXtract Hybrid Forms Process	HYBRID FORMS PROCESSING 720K PAGES/YEAR	\$50,748.00	26.2%	\$37,459.50	\$1,089.70	\$885.92	\$722.59	\$1,261.64	\$1,000.92	\$834.97		
6179	2692C098	Document Management	IRISXtract Hybrid Forms Process	HYBRID FORMS PROCESSING 960K PAGES/YEAR	\$61,782.00	26.2%	\$45,604.20	\$1,326.63	\$1,078.54	\$879.71	\$1,535.95	\$1,218.54	\$1,016.52		
6180	2692C099	Document Management	IRISXtract Hybrid Forms Process	HYBRID FORMS PROCESSING 1.2M PAGES/YEAR	\$71,598.00	26.2%	\$52,851.30	\$1,537.44	\$1,249.93	\$1,019.50	\$1,780.03	\$1,412.19	\$1,178.06		
6181	2692C100	Document Management	IRISXtract Hybrid Forms Process	HYBRID FORMS PROCESSING 2.4M PAGES/YEAR	\$114,888.00	26.2%	\$84,805.86	\$2,467.00	\$2,005.66	\$1,635.91	\$2,856.26	\$2,266.01	\$1,890.32		
6182	2692C101	Document Management	IRISXtract Hybrid Forms Process	HYBRID FORMS PROCESSING 4.8M PAGES/YEAR	\$183,018.00	26.2%	\$135,096.96	\$3,929.97	\$3,195.04	\$2,606.02	\$4,550.07	\$3,609.79	\$3,011.31		
6186	2692C054	Document Management	IRIS PDF Compression	ADD-ON PDF COMPRESSION, UP TO 3K PAGES/YEAR	\$240.00	6.5%	\$224.40	\$6.53	\$5.31	\$4.33	\$7.56	\$6.00	\$5.00		
6187	2692C013	Document Management	IRIS PDF Compression	ADD-ON PDF COMPRESSION, UP TO 6K PAGES/YEAR	\$348.00	6.5%	\$325.38	\$9.47	\$7.70	\$6.28	\$10.96	\$8.69	\$7.25		
6188	2692C014	Document Management	IRIS PDF Compression	ADD-ON PDF COMPRESSION, UP TO 12K PAGES/YEAR	\$516.00	6.5%	\$482.46	\$14.03	\$11.41	\$9.31	\$16.25	\$12.89	\$10.75		
6189	2692C015	Document Management	IRIS PDF Compression	ADD-ON PDF COMPRESSION, UP TO 18K PAGES/YEAR	\$612.00	6.3%	\$573.24	\$16.68	\$13.56	\$11.06	\$19.31	\$15.32	\$12.78		
6190	2692C016	Document Management	IRIS PDF Compression	ADD-ON PDF COMPRESSION, UP TO 30K PAGES/YEAR	\$852.00	6.4%	\$797.64	\$23.20	\$18.86	\$15.39	\$26.86	\$21.31	\$17.78		
6191	2692C017	Document Management	IRIS PDF Compression	ADD-ON PDF COMPRESSION, UP TO 60K PAGES/YEAR	\$1,164.00	6.4%	\$1,089.36	\$31.69	\$25.76	\$21.01	\$36.69	\$29.11	\$24.28		
6192	2692C018	Document Management	IRIS PDF Compression	ADD-ON PDF COMPRESSION, UP TO 90K PAGES/YEAR	\$1,248.00	10.3%	\$1,119.96	\$32.58	\$26.49	\$21.60	\$37.72	\$29.93	\$24.96		
6193	2692C019	Document Management	IRIS PDF Compression	ADD-ON PDF COMPRESSION, UP TO 120K PAGES/YEAR	\$1,584.00	6.4%	\$1,482.06	\$43.11	\$35.05	\$28.59	\$49.92	\$39.60	\$33.04		
6194	2692C020	Document Management	IRIS PDF Compression	ADD-ON PDF COMPRESSION, UP TO 180K PAGES/YEAR	\$2,088.00	6.5%	\$1,952.28	\$56.79	\$46.17	\$37.66	\$65.75	\$52.16	\$43.52		
6195	2692C021	Document Management	IRIS PDF Compression	ADD-ON PDF COMPRESSION, UP TO 240K PAGES/YEAR	\$2,424.00	6.5%	\$2,267.46	\$65.96	\$53.63	\$43.74	\$76.37	\$60.59	\$50.54		
6196	2692C022	Document Management	IRIS PDF Compression	ADD-ON PDF COMPRESSION, UP TO 360K PAGES/YEAR	\$3,264.00	6.5%	\$3,052.86	\$88.81	\$72.20	\$58.89	\$102.82	\$81.57	\$68.05		
6197	2692C023	Document Management	IRIS PDF Compression	ADD-ON PDF COMPRESSION, UP TO 480K PAGES/YEAR	\$3,612.00	6.5%	\$3,378.24	\$98.27	\$79.90	\$65.17	\$113.78	\$90.27	\$75.30		
6198	2692C024	Document Management	IRIS PDF Compression	ADD-ON PDF COMPRESSION, UP TO 720K PAGES/YEAR	\$5,292.00	6.5%	\$4,949.04	\$143.97	\$117.04	\$95.47	\$166.68	\$132.24	\$110.31		
6199	2692C025	Document Management	IRIS PDF Compression	ADD-ON PDF COMPRESSION, UP TO 960K PAGES/YEAR	\$6,132.00	6.5%	\$5,734.44	\$166.81	\$135.62	\$110.62	\$193.14	\$153.22	\$127.82		
6200	2692C026	Document Management	IRIS PDF Compression	ADD-ON PDF COMPRESSION, UP TO 1.2M PAGES/YEAR	\$9,576.00	6.5%	\$8,953.56	\$260.46	\$211.75	\$172.71	\$301.56	\$239.24	\$199.57		
6201	2692C027	Document Management	IRIS PDF Compression	ADD-ON PDF COMPRESSION, UP TO 2.4M PAGES/YEAR	\$16,092.00	6.5%	\$15,047.04	\$437.72	\$355.86	\$290.26	\$506.78	\$402.06	\$335.40		
6202	2692C055	Document Management	IRIS PDF Compression	ADD-ON PDF COMPRESSION, UP TO 4.8M PAGES/YEAR	\$22,092.00	6.5%	\$20,657.04	\$600.91	\$488.54	\$398.47	\$695.73	\$551.96	\$460.45		
6203	2692C056	Document Management	IRIS PDF Compression	ADD-ON PDF COMPRESSION, UP TO 9.6M PAGES/YEAR	\$28,092.00	6.5%	\$26,267.04	\$764.11	\$621.22	\$506.69	\$884.67	\$701.86	\$585.49		
6204	2692C057	Document Management	IRIS PDF Compression	ADD-ON PDF COMPRESSION, UP TO 19.2M PAGES/YEAR	\$34,104.00	6.5%	\$31,888.26	\$927.63	\$754.16	\$615.12	\$1,074.00	\$852.05	\$710.79		
6205	2692C059	Document Management	IRIS PDF Compression	ADD-ON PDF COMPRESSION, UP TO 48M PAGES/YEAR	\$41,556.00	6.5%	\$38,854.86	\$1,130.29	\$918.92	\$749.51	\$1,308.63	\$1,038.20	\$866.07		
6206	2692C058	Document Management	IRIS XMailFetcher	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 3K PAGES/Y	\$660.00	6.5%	\$617.00	\$17.95	\$14.59	\$11.90	\$20.78	\$16.49	\$13.75		
6207	2692C029	Document Management	IRIS XMailFetcher	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 6K PAGES/Y	\$964.00	6.5%	\$901.00	\$26.21	\$21.31	\$17.38	\$30.35	\$24.07	\$20.08		
6208	2692C030	Document Management	IRIS XMailFetcher	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 12K PAGES/Y	\$1,373.00	6.5%	\$1,284.00	\$37.35	\$30.37	\$24.77	\$43.25	\$34.31	\$28.62		
6209	2692C031	Document Management	IRIS XMailFetcher	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 18K PAGES/Y	\$1,637.00	6.5%	\$1,531.00	\$44.54	\$36.21	\$29.53	\$51.56	\$40.91	\$34.13		
6210	2692C032	Document Management	IRIS XMailFetcher	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 30K PAGES/Y	\$2,297.00	6.5%	\$2,148.00	\$62.49	\$50.80	\$41.43	\$72.34	\$57.39	\$47.88		
6211	2692C033	Document Management	IRIS XMailFetcher	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 60K PAGES/Y	\$4,198.00	0.9%	\$4,160.00	\$121.01	\$98.38	\$80.25	\$140.11	\$111.16	\$92.73		
6212	2692C034	Document Management	IRIS XMailFetcher	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 90K PAGES/Y	\$5,452.00	0.9%	\$5,403.00	\$157.17	\$127.78	\$104.22	\$181.97	\$144.37	\$120.43		
6213	2692C035	Document Management	IRIS XMailFetcher	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 120K PAGES/Y	\$6,376.00	0.9%	\$6,319.00	\$183.82	\$149.44	\$121.89	\$212.82	\$168.84	\$140.85		
6214	2692C036	Document Management	IRIS XMailFetcher	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 180K PAGES/Y	\$8,554.00	6.5%	\$7,998.00	\$232.66	\$189.15	\$154.28	\$269.37	\$213.71	\$178.28		
6215	2692C037	Document Management	IRIS XMailFetcher	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 240K PAGES/Y	\$10,468.00	6.5%	\$9,788.00	\$284.73	\$231.49	\$188.81	\$329.66	\$261.54	\$218.17		
6216	2692C038	Document Management	IRIS XMailFetcher	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 360K PAGES/Y	\$13,398.00	6.5%	\$12,527.00	\$364.41	\$296.26	\$241.65	\$421.91	\$334.72	\$279.23		
6217	2692C039	Document Management	IRIS XMailFetcher	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 480K PAGES/Y	\$15,655.00	6.5%	\$14,637.00	\$425.79	\$346.17	\$282.35	\$492.97	\$391.10	\$326.26		
6218	2692C040	Document Management	IRIS XMailFetcher	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 720K PAGES/Y	\$19,021.00	6.5%	\$17,785.00	\$517.37							

					Purchase			Lease						Service	
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/server, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
6350	6986B096	Document Management	Therefore SDK & Test License	THEFORE TEST LICENSE	\$1,140.00	7.1%	\$1,059.00	\$30.81	\$25.05	\$20.43	\$35.67	\$28.30	\$23.61		
6351	6986B088	Document Management	Therefore Portal	THEFORE PORTAL	\$17,500.00	17.2%	\$14,483.00	\$421.31	\$342.52	\$279.38	\$487.79	\$386.99	\$322.83		
6352	2478V481	Document Management	Therefore Implementation Serv	THEFORE IMPLEMENTATION SERVICES BY NCS ENGINEER	\$1,760.00	27.0%	\$1,285.00	\$37.38	\$30.39	\$24.79	\$43.28	\$34.34	\$28.64		
6353	2820V809	Document Management	Therefore Implementation Serv	THEFORE REMOTE IMPLEMENTATION SERVICES BY NCS ENGINEER	\$347.00	28.8%	\$247.00	\$7.19	\$5.84	\$4.76	\$8.32	\$6.60	\$5.51		
6354	3840V969	Document Management	Therefore Implementation Serv	THEFORE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALY	\$317.00	29.1%	\$224.75	\$6.54	\$5.32	\$4.34	\$7.57	\$6.01	\$5.01		
6355	2478V482	Document Management	Therefore Implementation Serv	THEFORE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALY	\$1,258.00	28.6%	\$898.00	\$26.12	\$21.24	\$17.32	\$30.24	\$23.99	\$20.02		
6356	3795V266	Document Management	Therefore Implementation Serv	THEFORE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALY	\$2,515.00	4.8%	\$2,394.00	\$69.64	\$56.62	\$46.18	\$80.63	\$63.97	\$53.36		
6357	2478V483	Document Management	Therefore Implementation Serv	THEFORE PROJECT MANAGEMENT SERVICES BY SHARED OPERATI	\$1,352.00	28.6%	\$965.00	\$28.07	\$22.82	\$18.61	\$32.50	\$25.78	\$21.51		
6358	6986B052	Document Management	Therefore Implementation Serv	THEFORE REMOTE INSTALLATION ASSISTANCE SUPPORT (RIAS) - 1	\$894.00	0.8%	\$887.00	\$25.80	\$20.98	\$17.11	\$29.87	\$23.70	\$19.77		
6359	6986B053	Document Management	Therefore Implementation Serv	THEFORE REMOTE INSTALLATION ASSISTANCE SUPPORT (RIAS) - 1	\$1,787.00	0.8%	\$1,772.00	\$51.55	\$41.91	\$34.18	\$59.68	\$47.35	\$39.50		
6360	6986B054	Document Management	Therefore Implementation Serv	THEFORE PS CUSTOMIZATION UNIT	\$740.00	0.8%	\$734.00	\$21.35	\$17.36	\$14.16	\$24.72	\$19.61	\$16.36		
6361	6986B055	Document Management	Therefore Implementation Serv	THEFORE TRAVEL COST UNIT	\$148.00	0.7%	\$147.00	\$4.28	\$3.48	\$2.84	\$4.95	\$3.93	\$3.28		
6362	6986B057	Document Management	Therefore Software Assurance	THEFORE SOFTWARE ASSURANCE	\$12.00	0.0%	\$12.00	\$0.35	\$0.28	\$0.23	\$0.40	\$0.32	\$0.27		
6363	2939V443	Document Management	Subscriptions Support Services	SUBSCRIPTION SUPPORT SERVICES 360 UNIT BLOCK: POINT-OF-PUR	\$24,672.00	9.4%	\$22,353.00	\$650.25	\$528.65	\$431.19	\$752.85	\$597.27	\$498.25		
6364	2939V444	Document Management	Subscriptions Support Services	SUBSCRIPTION SUPPORT SERVICES 360 UNIT BLOCK	\$26,701.00	10.2%	\$23,977.00	\$697.49	\$567.06	\$462.52	\$807.55	\$640.67	\$534.45		
6365	3558V335	Document Management	ECM Consulting Services	ENTERPRISE CONTENT MGT CONSULTING	\$308.00	39.3%	\$187.00	\$5.44	\$4.42	\$3.61	\$6.30	\$5.00	\$4.17		
6366	6986B082	Document Management	Activation	THEFORE ONLINE TENANT PROVISION	\$225.00	-2.1%	\$229.73	\$6.68	\$5.43	\$4.43	\$7.74	\$6.14	\$5.12		
6367	6986B083	Document Management	Activation	THEFORE MFP MEAP ACTIVATION (LMFP)	\$130.00	-2.1%	\$132.73	\$3.86	\$3.14	\$2.56	\$4.47	\$3.55	\$2.96		
6368	6986B097	Document Management	Activation	THEFORE ONLINE SMB (POS)	\$960.00	12.1%	\$843.54	\$24.54	\$19.95	\$16.27	\$28.41	\$22.54	\$18.80		
6369	6986B066	Document Management	Annual Subscription	THEFORE SAL NAMED USER (1 USER / 1YEAR)	\$520.00	15.0%	\$442.01	\$12.86	\$10.45	\$8.53	\$14.89	\$11.81	\$9.85		
6370	6986B067	Document Management	Annual Subscription	THEFORE SAL CONCURRENT USER (1 USER / 1 YEAR)	\$995.00	11.1%	\$884.34	\$25.73	\$20.91	\$17.06	\$29.78	\$23.63	\$19.71		
6371	6986B068	Document Management	Annual Subscription	THEFORE SAL READ-ONLY USER (1 USER / 1 YEAR)	\$275.00	15.9%	\$231.20	\$6.73	\$5.47	\$4.46	\$7.79	\$6.18	\$5.15		
6372	6986B069	Document Management	Annual Subscription	THEFORE SAL CAPTURE LICENSE (1 UNIT / 1 YEAR)	\$525.00	15.8%	\$442.01	\$12.86	\$10.45	\$8.53	\$14.89	\$11.81	\$9.85		
6373	6986B071	Document Management	Annual Subscription	THEFORE MFP APPLICATION LICENSE (MEAP-ENABLED DEVICE) (1	\$525.00	15.8%	\$442.01	\$12.86	\$10.45	\$8.53	\$14.89	\$11.81	\$9.85		
6374	6986B125	Document Management	Annual Subscription	THEFORE SAL ADD STORAGE 100 GB (1 UNIT/1 YEAR)	\$600.00	4.2%	\$575.00	\$16.73	\$13.60	\$11.09	\$19.37	\$15.36	\$12.82		
6375	6986B126	Document Management	Annual Subscription	THEFORE SAL ADD STORAGE 1TB (1 UNIT/1 YEAR)	\$5,100.00	10.4%	\$4,569.60	\$132.93	\$108.07	\$88.15	\$153.90	\$122.10	\$101.86		
6376	6986B132	Document Management	Therefore Online Connectors	THEFORE ONLINE EDITION - SAP CONNECTOR SUBSCRIPTION - 1 Y	\$5,580.00	-1.2%	\$5,644.68	\$164.20	\$133.50	\$108.89	\$190.11	\$150.83	\$125.82		
6377	6986B094	Document Management	Therefore Online Connectors	THEFORE ONLINE CONTENT CONNECTOR (1 YEAR)	\$1,175.00	19.1%	\$950.99	\$27.66	\$22.49	\$18.34	\$32.03	\$25.41	\$21.20		
6378	6986B070	Document Management	Therefore Online Connectors	THEFORE SAL CONNECTOR FOR ECOPYSHARESCAN (1 UNIT / 1YEA	\$525.00	15.8%	\$442.01	\$12.86	\$10.45	\$8.53	\$14.89	\$11.81	\$9.85		
6379	6986B073	Document Management	Therefore Online Connectors	THEFORE UNIVERSAL CONNECTOR (1 UNIT / 1 YEAR)	\$1,175.00	17.2%	\$972.41	\$28.29	\$23.00	\$18.76	\$32.75	\$25.98	\$21.68		
6380	6986B124	Document Management	Therefore Online Connectors	THEFORE ONLINE EDITION - EXCHANGE CONNECTOR (1 UNIT/1 YE	\$2,160.00	13.6%	\$1,866.67	\$54.30	\$44.15	\$36.01	\$62.87	\$49.88	\$41.61		
6381	6986B160	Document Management	Therefore Online Connectors	THEFORE ONLINE SHAREPOINT CONNECTOR (1 YEAR)	\$2,160.00	13.6%	\$1,866.67	\$54.30	\$44.15	\$36.01	\$62.87	\$49.88	\$41.61		
6382	6986B171	Document Management	Therefore Online Connectors	THEFORE SAL CONNECTOR FOR KOFAX CAPTURE (1 UNIT / 1 YEAR	\$525.00	15.7%	\$442.68	\$12.88	\$10.47	\$8.54	\$14.91	\$11.83	\$9.87		
6383	6986B173	Document Management	Therefore Online Connectors	THEFORE ONLINE EDITION - BUSINESS CENTRAL/NAV CONNECTOR	\$2,160.00	11.8%	\$1,904.34	\$55.40	\$45.04	\$36.73	\$64.14	\$50.88	\$42.45		
6384	6986B086	Document Management	Online Portal	THEFORE ONLINE PORTAL (1 YEAR)	\$6,500.00	5.8%	\$6,120.00	\$178.03	\$144.74	\$118.05	\$206.12	\$163.53	\$136.41		
6385	2478V481	Document Management	Therefore Implementation Serv	THEFORE IMPLEMENTATION SERVICES BY NCS ENGINEER	\$1,760.00	27.0%	\$1,285.00	\$37.38	\$30.39	\$24.79	\$43.28	\$34.34	\$28.64		
6386	2820V809	Document Management	Therefore Implementation Serv	THEFORE REMOTE IMPLEMENTATION SERVICES BY NCS ENGINEER	\$347.00	28.8%	\$247.00	\$7.19	\$5.84	\$4.76	\$8.32	\$6.60	\$5.51		
6387	3840V969	Document Management	Therefore Implementation Serv	THEFORE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALY	\$317.00	29.1%	\$224.75	\$6.54	\$5.32	\$4.34	\$7.57	\$6.01	\$5.01		
6388	2478V482	Document Management	Therefore Implementation Serv	THEFORE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALY	\$1,258.00	28.6%	\$898.00	\$26.12	\$21.24	\$17.32	\$30.24	\$23.99	\$20.02		
6389	3795V266	Document Management	Therefore Implementation Serv	THEFORE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALY	\$2,515.00	4.8%	\$2,394.00	\$69.64	\$56.62	\$46.18	\$80.63	\$63.97	\$53.36		
6390	3826V208	Document Management	Therefore Implementation Serv	THEFORE CHECK-IN ONLINE PROFESSIONAL SERVICES (8 HOURS)	\$2,515.00	28.6%	\$1,796.00	\$52.25	\$42.48	\$34.64	\$60.49	\$47.99	\$40.03		
6391	6986B052	Document Management	Therefore Implementation Serv	THEFORE REMOTE INSTALLATION ASSISTANCE SUPPORT (RIAS) - 1	\$894.00	0.8%	\$887.00	\$25.80	\$20.98	\$17.11	\$29.87	\$23.70	\$19.77		
6392	2478V483	Document Management	Therefore Implementation Serv	THEFORE PROJECT MANAGEMENT SERVICES BY SHARED OPERATI	\$1,352.00	28.6%	\$965.00	\$28.07	\$22.82	\$18.61	\$32.50	\$25.78	\$21.51		
6393	3899V981	Document Management	User Licenses	LASERFICHE RIO NAMED USER LICENSE - 25-49 USERS - LFR-25-49-EN	\$1,035.00	23.4%	\$792.54	\$23.05	\$18.74	\$15.29	\$26.69	\$21.18	\$17.67		
6394	3899V982	Document Management	User Licenses	LASERFICHE RIO NAMED USER LICENSE - 50-99 USERS - LFR-50-99-EN	\$970.00	23.4%	\$743.00	\$21.61	\$17.57	\$14.33	\$25.02	\$19.85	\$16.56		
6395	3899V983	Document Management	User Licenses	LASERFICHE RIO NAMED USER LICENSE - 100-199 USERS - LFR-100-10											

					Pricing Quantity		Purchase		Lease						Service	
Sort Key	Category	Product Family	Item Grouping	Product	(License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner	
6522	3842V043	Document Management	Laserfiche Cloud User Licenses	LASERFICHE CLOUD COMMUNITY USERS - BLOCK OF 500 USERS W/	\$12,600.00	4.8%	\$11,996.00	\$348.96	\$283.71	\$231.40	\$404.03	\$320.53	\$267.39			
6523	3842V044	Document Management	Laserfiche Cloud User Licenses	LASERFICHE CLOUD COMMUNITY USERS - BLOCK OF 1,000 USERS W/	\$18,190.00	4.8%	\$17,318.00	\$503.78	\$409.57	\$334.06	\$583.27	\$462.74	\$386.02			
6524	3842V045	Document Management	Laserfiche Cloud User Licenses	LASERFICHE CLOUD COMMUNITY USERS - BLOCK OF 2,000 USERS W/	\$24,250.00	4.8%	\$23,087.00	\$671.60	\$546.01	\$445.35	\$777.57	\$616.88	\$514.61			
6525	3842V046	Document Management	Laserfiche Cloud User Licenses	LASERFICHE CLOUD COMMUNITY USERS - BLOCK OF 5,000 USERS W/	\$36,380.00	4.8%	\$34,635.00	\$1,007.53	\$819.12	\$668.11	\$1,166.51	\$925.45	\$772.01			
6526	3842V047	Document Management	Laserfiche Cloud User Licenses	LASERFICHE CLOUD COMMUNITY USERS - BLOCK OF 10,000 USERS W/	\$48,500.00	4.8%	\$46,173.00	\$1,343.17	\$1,091.99	\$890.68	\$1,555.11	\$1,233.74	\$1,029.20			
6527	3842V048	Document Management	Laserfiche Cloud User Licenses	LASERFICHE CLOUD COMMUNITY USERS - BLOCK OF 25,000 USERS W/	\$60,620.00	4.8%	\$57,711.00	\$1,678.81	\$1,364.87	\$1,113.25	\$1,943.71	\$1,542.04	\$1,286.38			
6528	3842V087	Document Management	Laserfiche Cloud User Licenses	LASERFICHE CLOUD COMMUNITY USERS - BLOCK OF 500 USERS W/	\$14,490.00	4.8%	\$13,795.00	\$401.30	\$326.25	\$266.11	\$464.62	\$368.60	\$307.49			
6529	3842V091	Document Management	Laserfiche Cloud User Licenses	LASERFICHE CLOUD COMMUNITY USERS - BLOCK OF 1,000 USERS W/	\$20,918.50	4.8%	\$19,915.00	\$579.33	\$470.99	\$384.16	\$670.74	\$532.13	\$443.91			
6530	3842V092	Document Management	Laserfiche Cloud User Licenses	LASERFICHE CLOUD COMMUNITY USERS - BLOCK OF 2,000 USERS W/	\$27,887.50	4.8%	\$26,550.00	\$772.34	\$627.91	\$512.15	\$894.20	\$709.42	\$591.80			
6531	3842V094	Document Management	Laserfiche Cloud User Licenses	LASERFICHE CLOUD COMMUNITY USERS - BLOCK OF 5,000 USERS W/	\$41,837.00	4.8%	\$39,829.00	\$1,158.63	\$941.96	\$768.30	\$1,341.44	\$1,064.23	\$887.79			
6532	3842V095	Document Management	Laserfiche Cloud User Licenses	LASERFICHE CLOUD COMMUNITY USERS - BLOCK OF 10,000 USERS W/	\$55,775.00	4.8%	\$53,099.00	\$1,544.65	\$1,255.79	\$1,024.28	\$1,788.37	\$1,418.81	\$1,183.58			
6533	3842V096	Document Management	Laserfiche Cloud User Licenses	LASERFICHE CLOUD COMMUNITY USERS - BLOCK OF 25,000 USERS W/	\$69,713.00	4.8%	\$66,368.00	\$1,930.65	\$1,569.60	\$1,280.24	\$2,325.27	\$1,773.35	\$1,479.34			
6534	3842V119	Document Management	Laserfiche Cloud User Licenses	LASERFICHE CLOUD PARTICIPANT USERS - 10-199 USERS W/ BASIC S	\$120.00	4.8%	\$114.24	\$3.32	\$2.70	\$2.20	\$3.85	\$3.05	\$2.55			
6535	3842V099	Document Management	Laserfiche Cloud User Licenses	LASERFICHE CLOUD PARTICIPANT USERS - 200-499 USERS W/ BASIC	\$72.00	2.8%	\$70.00	\$2.04	\$1.66	\$1.35	\$2.36	\$1.87	\$1.56			
6536	3842V111	Document Management	Laserfiche Cloud User Licenses	LASERFICHE CLOUD PARTICIPANT USERS - 500-999 USERS W/ BASIC	\$54.00	1.9%	\$53.00	\$1.54	\$1.25	\$1.02	\$1.79	\$1.42	\$1.18			
6537	3842V112	Document Management	Laserfiche Cloud User Licenses	LASERFICHE CLOUD PARTICIPANT USERS - 1,000+ USERS W/ BASIC S	\$42.00	2.4%	\$41.00	\$1.19	\$0.97	\$0.79	\$1.38	\$1.10	\$0.91			
6538	3842V097	Document Management	Laserfiche Cloud User Licenses	LASERFICHE CLOUD PARTICIPANT USERS - 10-199 USERS W/ PREMIU	\$138.00	4.3%	\$132.00	\$3.84	\$3.12	\$2.55	\$4.45	\$3.53	\$2.94			
6539	3842V137	Document Management	Laserfiche Cloud User Licenses	LASERFICHE CLOUD PARTICIPANT USERS - 200-499 USERS W/ PREMI	\$82.80	3.4%	\$80.00	\$2.33	\$1.89	\$1.54	\$2.69	\$2.14	\$1.78			
6540	3842V138	Document Management	Laserfiche Cloud User Licenses	LASERFICHE CLOUD PARTICIPANT USERS - 500-999 USERS W/ PREMI	\$62.10	3.4%	\$60.00	\$1.75	\$1.42	\$1.16	\$2.02	\$1.60	\$1.34			
6541	3842V142	Document Management	Laserfiche Cloud User Licenses	LASERFICHE CLOUD PARTICIPANT USERS - 1,000+ USERS W/ PREMIU	\$48.30	2.7%	\$47.00	\$1.37	\$1.11	\$0.91	\$1.58	\$1.26	\$1.05			
6542	3842V504	Document Management	Laserfiche Cloud Site Licenses	LASERFICHE CLOUD MUNICIPALITY SITE LICENSE - LESS THAN 15,000	\$15,000.00	4.8%	\$14,280.00	\$415.41	\$337.72	\$275.46	\$480.95	\$381.56	\$318.30			
6543	3842V505	Document Management	Laserfiche Cloud Site Licenses	LASERFICHE CLOUD MUNICIPALITY SITE LICENSE - LESS THAN 25,000	\$25,000.00	4.8%	\$23,801.00	\$692.37	\$562.89	\$459.12	\$801.62	\$635.96	\$530.52			
6544	3842V508	Document Management	Laserfiche Cloud Site Licenses	LASERFICHE CLOUD MUNICIPALITY SITE LICENSE - LESS THAN 15,000	\$17,250.00	4.8%	\$16,422.00	\$477.72	\$388.38	\$316.78	\$553.09	\$438.80	\$366.05			
6545	3842V509	Document Management	Laserfiche Cloud Site Licenses	LASERFICHE CLOUD MUNICIPALITY SITE LICENSE - LESS THAN 25,000	\$28,750.00	4.8%	\$27,371.00	\$796.22	\$647.32	\$527.99	\$921.86	\$731.35	\$610.10			
6546	3842V506	Document Management	Laserfiche Cloud Site Licenses	LASERFICHE CLOUD PRIVATE COLLEGE SITE LICENSE - LESS THAN 500	\$10,000.00	4.8%	\$9,521.00	\$276.97	\$225.17	\$183.66	\$320.67	\$254.40	\$212.22			
6547	3842V507	Document Management	Laserfiche Cloud Site Licenses	LASERFICHE CLOUD PRIVATE COLLEGE SITE LICENSE - LESS THAN 1,000	\$15,000.00	4.8%	\$14,280.00	\$415.41	\$337.72	\$275.46	\$480.95	\$381.56	\$318.30			
6548	3842V510	Document Management	Laserfiche Cloud Site Licenses	LASERFICHE CLOUD PRIVATE COLLEGE SITE LICENSE - LESS THAN 500	\$11,500.00	4.8%	\$10,949.00	\$318.51	\$258.94	\$211.21	\$368.76	\$292.56	\$244.05			
6549	3842V511	Document Management	Laserfiche Cloud Site Licenses	LASERFICHE CLOUD PRIVATE COLLEGE SITE LICENSE - LESS THAN 1,000	\$17,250.00	4.8%	\$16,422.00	\$477.72	\$388.38	\$316.78	\$553.09	\$438.80	\$366.05			
6550	3851V822	Document Management	Laserfiche Cloud Site Licenses	LASERFICHE CLOUD MUNICIPALITY SITE LICENSE - LESS THAN 10,000	\$3,000.00	4.8%	\$2,856.00	\$83.08	\$67.54	\$55.09	\$96.19	\$76.31	\$63.66			
6551	3851V823	Document Management	Laserfiche Cloud Site Licenses	LASERFICHE CLOUD MUNICIPALITY SITE LICENSE - LESS THAN 10,000	\$3,450.00	4.8%	\$3,285.00	\$95.56	\$77.69	\$63.37	\$110.64	\$87.78	\$73.22			
6552	3842V174	Document Management	Laserfiche Cloud Add-Ons	LASERFICHE SMART INVOICE CAPTURE - UP TO 10,000 INVOICES PER	\$6,000.00	4.8%	\$5,712.00	\$166.16	\$135.09	\$110.18	\$192.38	\$152.62	\$127.32			
6553	3842V175	Document Management	Laserfiche Cloud Add-Ons	LASERFICHE SMART INVOICE CAPTURE - UP TO 20,000 INVOICES PER	\$9,996.00	4.8%	\$9,517.00	\$276.85	\$225.08	\$183.58	\$320.53	\$254.29	\$212.13			
6554	3842V177	Document Management	Laserfiche Cloud Add-Ons	LASERFICHE SMART INVOICE CAPTURE - UP TO 50,000 INVOICES PER	\$19,980.00	4.8%	\$19,021.00	\$553.32	\$449.85	\$366.92	\$640.63	\$508.24	\$423.98			
6555	3842V191	Document Management	Laserfiche Cloud Add-Ons	LASERFICHE SMART INVOICE CAPTURE - UP TO 100,000 INVOICES PE	\$34,980.00	4.8%	\$33,301.00	\$968.73	\$787.57	\$642.38	\$1,121.58	\$889.80	\$742.28			
6556	3842V192	Document Management	Laserfiche Cloud Add-Ons	LASERFICHE SMART INVOICE CAPTURE - UP TO 250,000 INVOICES PE	\$57,996.00	4.0%	\$55,703.00	\$1,620.40	\$1,317.38	\$1,074.51	\$1,876.08	\$1,488.38	\$1,241.62			
6557	3842V193	Document Management	Laserfiche Cloud Add-Ons	LASERFICHE SMART INVOICE CAPTURE - UP TO 10,000 INVOICES PER	\$6,900.00	4.8%	\$6,569.00	\$191.09	\$155.36	\$126.72	\$221.24	\$175.52	\$146.42			
6558	3842V196	Document Management	Laserfiche Cloud Add-Ons	LASERFICHE SMART INVOICE CAPTURE - UP TO 20,000 INVOICES PER	\$11,495.40	4.8%	\$10,945.00	\$318.39	\$258.85	\$211.13	\$368.63	\$292.45	\$243.96			
6559	3842V198	Document Management	Laserfiche Cloud Add-Ons	LASERFICHE SMART INVOICE CAPTURE - UP TO 50,000 INVOICES PER	\$22,977.00	4.8%	\$21,875.00	\$636.34	\$517.34	\$421.97	\$736.75	\$584.50	\$487.59			
6560	3842V199	Document Management	Laserfiche Cloud Add-Ons	LASERFICHE SMART INVOICE CAPTURE - UP TO 100,000 INVOICES PE	\$40,227.00	4.8%	\$38,297.00	\$1,114.06	\$905.72	\$738.75	\$1,289.84	\$1,023.30	\$853.64			
6561	3842V513	Document Management	Laserfiche Cloud Add-Ons	LASERFICHE SMART INVOICE CAPTURE - UP TO 250,000 INVOICES PE	\$66,695.40	4.0%	\$64,059.00	\$1,863.48	\$1,515.00	\$1,235.70	\$2,157.51	\$1,711.66	\$1,427.88			
6562	3842V200	Document Management	Laserfiche Cloud Add-Ons	LASERFICHE CLOUD WORKFLOW BOTS - 1 WORKFLOW BOT W/ BASI	\$											

Sort Key	Category	Product Family	Item Grouping	Product	Purchase		Lease						Service		
					Pricing Quantity License per device/employee/ser, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
6694	6276B008	Document Mastering / Make Ready	PRISMA Options	ENFOCUS PITSTOP PROFESSIONAL	\$830.00	-2.1%	\$847.43	\$24.65	\$20.04	\$16.35	\$28.54	\$22.64	\$18.89		
6695	6277B004	Document Mastering / Make Ready	PRISMA Options	QUITE IMPOSING PLUS - ELAN	\$878.00	-2.0%	\$895.56	\$26.05	\$21.18	\$17.28	\$30.16	\$23.93	\$19.96		
6696	4169B451	Document Mastering / Make Ready	PRISMA Options	IDF PARSER V4 3 US IPR C165 SERIES ELAN	\$887.00	21.5%	\$696.30	\$20.26	\$16.47	\$13.43	\$23.45	\$18.61	\$15.52		
6697	4169B335	Document Mastering / Make Ready	PRISMA Options	IDF PARSER FOR IPR C850 SERIES - ELAN	\$750.00	15.6%	\$633.00	\$18.41	\$14.97	\$12.71	\$21.32	\$16.91	\$14.11		
6698	4169B427	Document Mastering / Make Ready	PRISMA Options	IDF PARSER FOR IPR 1135+ SERIES - ELAN	\$750.00	15.6%	\$633.00	\$18.41	\$14.97	\$12.71	\$21.32	\$16.91	\$14.11		
6699	4169B457	Document Mastering / Make Ready	PRISMA Options	IDF PARSER FOR IR ADV DX 8700 SERIES ELAN	\$750.00	-2.1%	\$765.75	\$22.28	\$18.11	\$14.77	\$25.79	\$20.46	\$17.07		
6700	4169B325	Document Mastering / Make Ready	PRISMA Options	IDF PARSER FOR IR ADV 6500 SERIES - ELAN	\$750.00	19.9%	\$601.00	\$17.48	\$14.21	\$11.59	\$20.24	\$16.06	\$13.40		
6701	7282B009	Document Mastering / Make Ready	PRISMA Options	DPCONVERT V2 CORPORATE SET	\$11,553.00	28.0%	\$8,318.00	\$241.97	\$196.72	\$160.45	\$280.15	\$222.26	\$185.41		
6702	4169B462	Document Mastering / Make Ready	PRISMA Options	IDF PARSER V3 3 US C910 SERIES	\$2.00	-2.0%	\$2.04	\$0.06	\$0.05	\$0.04	\$0.07	\$0.05	\$0.05		
6703	8943B106	Document Mastering / Make Ready	PRISMAPrepare v8 Annual Main	Annual Maintenance Canon PRISMAPrepare V8 License (Net New Lic	\$779.00	5.6%	\$735.42	\$21.39	\$17.39	\$14.19	\$24.77	\$19.65	\$16.39		
6704	8943B113	Document Mastering / Make Ready	PRISMAPrepare v8 Annual Main	Annual Maintenance Canon PRISMAPrepare V8 - Advanced Document	\$251.00	5.3%	\$237.66	\$6.91	\$5.62	\$4.58	\$8.00	\$6.35	\$5.30		
6705	8943B114	Document Mastering / Make Ready	PRISMAPrepare v8 Annual Main	Annual Maintenance Canon PRISMAPrepare V8 - Advanced Impositio	\$251.00	5.3%	\$237.66	\$6.91	\$5.62	\$4.58	\$8.00	\$6.35	\$5.30		
6706	8943B108	Document Mastering / Make Ready	PRISMAPrepare v8 Annual Main	Annual Maintenance Canon PRISMAPrepare V8 - Automation Option	\$423.00	5.4%	\$400.00	\$11.64	\$9.46	\$7.72	\$13.47	\$10.69	\$8.92		
6707	8943B107	Document Mastering / Make Ready	PRISMAPrepare v8 Annual Main	Annual Maintenance Canon PRISMAPrepare V8 - Extra Concurrent U	\$515.00	5.4%	\$487.00	\$14.17	\$11.52	\$9.39	\$16.40	\$13.01	\$10.86		
6708	8943B109	Document Mastering / Make Ready	PRISMAPrepare v8 Annual Main	Annual Maintenance Canon PRISMAPrepare V8 - Preflight Option (p	\$66.00	4.5%	\$63.00	\$1.83	\$1.49	\$1.22	\$2.12	\$1.68	\$1.40		
6709	8943B110	Document Mastering / Make Ready	PRISMAPrepare v8 Annual Main	Annual Maintenance Canon PRISMAPrepare V8 - Prepare to Finish O	\$330.00	5.5%	\$312.00	\$9.08	\$7.38	\$6.02	\$10.51	\$8.34	\$6.95		
6710	8943B112	Document Mastering / Make Ready	PRISMAPrepare v8 Annual Main	Annual Maintenance Canon PRISMAPrepare V8 - Scan Clean-up Opti	\$159.00	5.0%	\$151.00	\$4.39	\$3.57	\$2.91	\$5.09	\$4.03	\$3.37		
6711	8943B115	Document Mastering / Make Ready	PRISMAPrepare v8 Annual Main	Annual Maintenance Canon PRISMAPrepare V8 - Spot Color Editing	\$159.00	5.0%	\$151.00	\$4.39	\$3.57	\$2.91	\$5.09	\$4.03	\$3.37		
6712	8943B111	Document Mastering / Make Ready	PRISMAPrepare v8 Annual Main	Annual Maintenance Canon PRISMAPrepare V8 - VDP Option	\$251.00	5.3%	\$237.66	\$6.91	\$5.62	\$4.58	\$8.00	\$6.35	\$5.30		
6713	8943B119	Document Mastering / Make Ready	PRISMAPrepare v8 Annual Main	Annual Maintenance Canon PRISMAPrepare V8 Full Licenses (V7 +Full	\$2,085.60	5.6%	\$1,968.60	\$57.27	\$46.56	\$37.97	\$66.30	\$52.60	\$43.88		
6714	8943B117	Document Mastering / Make Ready	PRISMAPrepare v8 Annual Main	Annual Maintenance Canon PRISMAPrepare V8 Light to V8 Full Licen	\$996.00	-2.1%	\$1,016.92	\$29.58	\$24.05	\$19.62	\$34.25	\$27.17	\$22.67		
6715	8943B116	Document Mastering / Make Ready	PRISMAPrepare v8 Annual Main	Annual Maintenance Canon PRISMAPrepare V7 Light Upgrade to V8	\$156.00	-2.1%	\$159.28	\$4.63	\$3.77	\$3.07	\$5.36	\$4.26	\$3.55		
6716	8943B120	Document Mastering / Make Ready	PRISMAPrepare v8 Annual Main	CANON PRISMAAPREPARE V8 MAINTENANCE (V7 LIGHT LEGACY CUST	\$2,270.40	-2.1%	\$2,318.08	\$67.43	\$54.82	\$44.72	\$78.07	\$61.94	\$51.67		
6717	8943B121	Document Mastering / Make Ready	PRISMAPrepare v8 Annual Main	CANON PRISMAAPREPARE V8 LIGHT MAINTENANCE (V7 LIGHT LEGAC	\$1,060.80	-2.1%	\$1,083.08	\$31.51	\$25.61	\$20.89	\$36.48	\$28.94	\$24.14		
6718	7363B003	Document Mastering / Make Ready	PRISMAPrepare v8 Annual Main	ANNUAL MAINTENANCE DPCONVERT CORPORATE SET	\$1,763.00	0.0%	\$1,763.00	\$51.29	\$41.69	\$34.01	\$59.38	\$47.11	\$39.30		
6719	4031V212	Document Mastering / Make Ready	PRISMAPrepare v8 Professional	PRISMAPrepare V8 One Day Deployment and Training Services by Lo	\$2,892.00	28.6%	\$2,064.48	\$60.06	\$48.82	\$39.82	\$69.53	\$55.16	\$46.02		
6720	7363B003	Document Mastering / Make Ready	PRISMAPrepare v7 Annual Main	ANNUAL MAINTENANCE DPCONVERT CORPORATE SET	\$1,763.00	0.0%	\$1,763.00	\$51.29	\$41.69	\$34.01	\$59.38	\$47.11	\$39.30		
6721	8943B064	Document Mastering / Make Ready	PRISMAPrepare v8 Annual Main	ANNUAL MAINTENANCE PRISMAAPREPARE V7 (Net-New License)	\$708.00	17.9%	\$581.00	\$16.90	\$13.74	\$11.21	\$19.57	\$15.52	\$12.95		
6722	8943B065	Document Mastering / Make Ready	PRISMAPrepare v7 Annual Main	ANNUAL MAINTENANCE PRISMAAPREPARE V7 - EXTRA CONCURRENT	\$468.00	18.2%	\$383.00	\$11.14	\$9.06	\$7.39	\$12.90	\$10.23	\$8.54		
6723	8943B070	Document Mastering / Make Ready	PRISMAPrepare v7 Annual Main	ANNUAL MAINTENANCE PRISMAAPREPARE V7 - AUTOMATION SET	\$384.00	8.3%	\$352.00	\$10.24	\$8.32	\$6.79	\$11.86	\$9.41	\$7.85		
6724	8943B067	Document Mastering / Make Ready	PRISMAPrepare v7 Annual Main	ANNUAL MAINTENANCE PRISMAAPREPARE V7 - PREFLIGHT (PER USER	\$60.00	0.0%	\$60.00	\$1.75	\$1.42	\$1.16	\$2.02	\$1.60	\$1.34		
6725	8943B069	Document Mastering / Make Ready	PRISMAPrepare v7 Annual Main	ANNUAL MAINTENANCE PRISMAAPREPARE V7 - PREPARE TO FINISH S	\$300.00	10.7%	\$268.00	\$7.80	\$6.34	\$5.17	\$9.03	\$7.16	\$5.97		
6726	8943B071	Document Mastering / Make Ready	PRISMAPrepare v7 Annual Main	ANNUAL MAINTENANCE PRISMAAPREPARE V7 - VDP SET	\$228.00	19.3%	\$184.00	\$5.35	\$4.35	\$3.55	\$6.20	\$4.92	\$4.10		
6727	8943B073	Document Mastering / Make Ready	PRISMAPrepare v7 Annual Main	ANNUAL MAINTENANCE PRISMAAPREPARE V7 - SCAN CLEAN-UP SET	\$144.00	15.3%	\$122.00	\$3.55	\$2.89	\$2.35	\$4.11	\$3.26	\$2.72		
6728	8943B074	Document Mastering / Make Ready	PRISMAPrepare v7 Annual Main	ANNUAL MAINTENANCE PRISMAAPREPARE V7 - ADVANCED DOCUMENT	\$228.00	19.3%	\$184.00	\$5.35	\$4.35	\$3.55	\$6.20	\$4.92	\$4.10		
6729	8943B075	Document Mastering / Make Ready	PRISMAPrepare v7 Annual Main	ANNUAL MAINTENANCE PRISMAAPREPARE V7 - ADVANCED IMPOSITIO	\$228.00	19.3%	\$184.00	\$5.35	\$4.35	\$3.55	\$6.20	\$4.92	\$4.10		
6730	8943B076	Document Mastering / Make Ready	PRISMAPrepare v7 Annual Main	ANNUAL MAINTENANCE PRISMAAPREPARE V7 - SPOT COLOR EDITING	\$144.00	15.3%	\$122.00	\$3.55	\$2.89	\$2.35	\$4.11	\$3.26	\$2.72		
6731	8943B084	Document Mastering / Make Ready	PRISMAPrepare v7 Annual Main	ANNUAL MAINTENANCE PRISMAAPREPARE V7 MAINTENANCE (V6 LEG	\$1,896.00	3.5%	\$1,829.00	\$53.21	\$43.26	\$35.28	\$61.60	\$48.87	\$40.77		
6732	8943B086	Document Mastering / Make Ready	PRISMAPrepare v7 Annual Main	ANNUAL MAINTENANCE PRISMAAPREPARE V7 LEGACY LIGHT MAINTE	\$1,060.80	20.8%	\$840.00	\$24.44	\$19.87	\$16.20	\$28.29	\$22.44	\$18.72		
6733	3077B138	Document Mastering / Make Ready	JobMaster	FIERY JOBMASTER SET WITHOUT ACROBAT AND ENFOCUS PITSTOP	\$4,515.00	14.2%	\$3,872.84	\$112.66	\$91.59	\$74.71	\$130.44	\$103.48	\$86.33		
6734	3077B115	Document Mastering / Make Ready	JobMaster	FIERY JOBMASTER ANNUAL SUPPORT & MAINTENANCE POP AND RE	\$753.00	4.7%	\$717.61	\$20.88	\$16.97	\$13.84	\$24.17	\$19.17	\$16.00		
6735	3077B139	Document Mastering / Make Ready	JobMaster	FIERY JOBMASTER ANNUAL SUPPORT & MAINTENANCE POP AND RE	\$6,450.00	15.7%	\$5,437.35	\$158.17	\$128.59	\$104.89	\$183.13	\$145.29	\$121.20		
6736	3077B116	Document Mastering / Make Ready	JobMaster	FIERY JOBMASTER IMPOSE ANNUAL SUPPORT & MAINTENANCE POP	\$1,075.00	6.4%	\$1,006.20	\$29.27	\$23.80	\$19.41	\$33.89	\$26.89	\$22.43		
6737	3009V529	Document Mastering / Make Ready	JobMaster	JOBMASTER IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALY	\$2,892.00	28.6%	\$2,065.00	\$60.07	\$48.84	\$39.83	\$69.55	\$55.18	\$46.02		
6738	3077B146	Document Mastering / Make Ready	JobMaster	FIERY ADOBE ACROBAT PRO 2020 OPTION KIT	\$731.00	40.7%	\$433.50	\$12.61	\$10.25	\$8.36	\$14.60	\$11.58	\$9.66		
6739	3077B132	Document Mastering / Make Ready	JobFlow	FIERY JOBFLOW SET	\$5,799.00	15.6%	\$4,894.36	\$142.38	\$115.75	\$94.41	\$164.84	\$130.78	\$109.10		
6740	3077B114	Document Mastering / Make Ready	JobFlow	FIERY JOBFLOW ANNUAL SUPPORT & MAINTENANCE POP AND REN	\$967.00	0.6%	\$961.20	\$27.96	\$22.73	\$18.54	\$32.37	\$25.68	\$21.43		
6741	7968A832	Document Mastering / Make Ready	JobFlow	FIERY JOBFLOW CUSTOMIZATION SVCS (REMOTE)	\$1,800.00	-2.1%	\$1,837.80	\$53.46	\$43.46	\$35.45	\$61.90	\$49.11	\$40.96		
6742	7968A833	Document Mastering / Make Ready	JobFlow	FIERY SVCS HOURLY EXCEPT XF- REMOTE	\$225.00	11.6%	\$199.00	\$5.79	\$4.71	\$3.84	\$6.70	\$5.32	\$4.44		
6743	7968A834	Document Mastering / Make Ready	JobFlow	EFI PROF SVCS DAILY RATE ONSITE TRAINING	\$2,500.00	-2.1%	\$2,552.50	\$74.25	\$60.37	\$49.24	\$85.97	\$68.20	\$56.90		
6744	7968A835	Document Mastering / Make Ready	JobFlow	EFI PROF SVCS ADDL DAYS - MUST INCLUDE 7968A834 IN CONJUNCT	\$1,500.00	-2.1%	\$1,531.50	\$44.55	\$36.22	\$29.54	\$51.58	\$40.92	\$34.14		
6745	1492V607	Document Performance Services	Print Discovery - NTSC Services	DOCUMENT PERFORMANCE SERVICES PRINT DISCOVERY (STANDARD	\$3,143.00	11.0%	\$2,797.00	\$81.36	\$66.15	\$53.95	\$94.20	\$74.74	\$62.35		
6746	1492V609	Document Performance Services	Print Discovery - NTSC Services	DOCUMENT PERFORMANCE SERVICES PRINT DISCOVERY (ADVANCE	\$4,715.00	11.1%	\$4,192.00	\$121.95	\$99.14	\$80.86	\$141.19	\$112.01	\$93.48		
6747	3953V795	Enterprise Printing	PlanetPress Connect Enterprise	PLANETPRESS CONNECT -- YEARLY SUBSCRIPTION (1 YEAR) - PC2150-	\$6,000.00	5.7%	\$5,661.00	\$164.68	\$133.88	\$109.20	\$190.66	\$151.26	\$126.18		
6748	3953V796	Enterprise Printing	PlanetPress Connect Enterprise	PLANETPRESS CONNECT -- YEARLY SUBSCRIPTION -- 3 YEARS - PC2150-	\$17,000.00	5.6%	\$16,040.00	\$466.60	\$379.35	\$309.41	\$540.23	\$428.59	\$357.53		
6749	3953V797	Enterprise Printing	PlanetPress Connect Enterprise	PLANETPRESS CONNECT -- YEARLY SUBSCRIPTION -- 5 YEARS -- PC2150-	\$27,000.00	5.6%	\$25,475.00	\$741.07	\$602.48	\$491.41	\$858.00	\$680.69	\$567.84		
6750	3975V849	Enterprise Printing	PlanetPress Connect Enterprise	PLANETPRESS CONNECT PCL INPUT - YEARLY SUBSCRIPTION - PC2450-	\$1,700.00	18.4%	\$1,388.00	\$40.38	\$32.83	\$26.77	\$46.75	\$37.09	\$30.94		
6751	3975V850	Enterprise Printing	PlanetPress Connect Enterprise	PLANETPRESS CONNECT PCL INPUT - YEARLY SUBSCRIPTION - BACK-U	\$850.00	18.4%	\$694.00	\$20.19	\$16.41	\$13.39	\$23.37	\$18.54	\$15.47		
6752	3975V851	Enterprise Printing	PlanetPress Connect Enterprise	PLANETPRESS CONNECT PCL INPUT - YEARLY SUBSCRIPTION - 3 YEAR	\$4,850.00	18.4%	\$3,958.00	\$115.14	\$93.61	\$76.35	\$133.31	\$105.76	\$88.22		
6753	3975V852	Enterprise Printing	PlanetPress Connect Enterprise	PLANETPRESS CONNECT PCL INPUT - YEARLY SUBSCRIPTION - BACK-U	\$2,430.00	18.4%	\$1,983.00	\$57.69	\$46.90	\$38.25	\$66.79	\$52.99	\$44.20		
6754	1396V753	Enterprise Printing	PlanetPress Connect Implement	PlanetPress Implementation Services by Local Systems Analyst	\$1,056.00	10.7%	\$943.00	\$27.43	\$22.30	\$18.19	\$31.76	\$25.20	\$21.02		
6755	2859V684	Enterprise Printing	PlanetPress Connect Implement	PROFESSIONAL SERVICES - BY OBJECTIF LUNE ENGINEERS - AT OL - H	\$250.00	15.6%	\$211.00	\$6.14	\$4.99	\$4.07	\$7.11	\$5.64	\$4.70		
6756	3280V122	Enterprise Printing	PlanetPress Connect Training Se	PLANETPRESS CONNECT OVERVIEW 1 DAY (AT OL - PER STUDENT) - P	\$925.00	15.8%	\$779.00	\$22.66	\$18.42	\$15.03	\$26.24	\$20.81	\$17.36		
6757	3280V123	Enterprise Printing	PlanetPress Connect Training Se	PLANETPRESS CONNECT FOUNDATION SUMMARY 2 DAYS (AT OL - P	\$1,750.00	15.9%	\$1,471.00	\$42.79	\$34.79	\$28.38	\$49.54	\$39.31	\$32.79		
6758	3280V124	Enterprise Printing	PlanetPress Connect Training Se	PLANETPRESS CONNECT ADVANCED 2 DAYS (AT OL - PER STUDENT)	\$1,750.00	15.9%	\$1,471.00	\$42.79	\$34.79	\$28.38	\$49.54	\$39.31	\$32.79		
6759	3280V125	Enterprise Printing	PlanetPress Connect Training Se	PLANETPRESS CONNECT FOUNDATION FULL 3 DAYS (AT OL - PER STU	\$2,250.00	16.0%	\$1,891.00	\$55.01	\$44.72	\$36.48	\$63.69	\$50.53	\$42.15		
6760	3280V126	Enterprise Printing	PlanetPress Connect Training Se	PLANETPRESS CONNECT WORKFLOW ADD-ON 1 DAY (AT OL - PER ST	\$925.00	15.8%	\$779.00	\$22.66	\$18.42	\$15.03	\$26.24	\$20.81	\$17.36		
6761	3280V127	Enterprise Printing	PlanetPress Connect Training Se	PLANETPRESS CONNECT ADMINISTRATOR COURSE 1 DAY (AT OL - PE	\$925.00	15.8%	\$779.00	\$22.66	\$18.42	\$15.03	\$26.24	\$20.81	\$17.36		
6762	3280V128	Enterprise Printing	PlanetPress Connect Training Se	PLANETPRESS CONNECT OVERVIEW 1 DAY (ON-SITE - MAX OF 5 STU	\$2,000.00	16.0%	\$1,681.00	\$48.90	\$39.76	\$32.43	\$56.62	\$44.92	\$37.47		
6763	3280V129	Enterprise Printing	PlanetPress Connect Training Se	PLANETPRESS CONNECT FOUNDATION SUMMARY 2 DAYS (ON-SITE-	\$4,000.00	16.0%	\$3,361.00	\$97.77	\$79.49	\$64.83	\$113.20	\$89.81	\$74.92		
6764	3280V130	Enterprise Printing	PlanetPress Connect Training Se	PLANETPRESS CONNECT ADVANCED 2 DAYS (ON-SITE - MAX OF 5 ST	\$4,000.00	16.0%	\$3,361.00	\$97.77	\$79.49	\$64.83	\$113.20	\$89.81	\$74.92		
6765</															

University of California System Exhibit 2 Pricing for Agreement #202002755 May 1, 2023 OMNIA Partners Participating Agencies															
					Purchase		Lease						Service		
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
6866	4099V480	Payment Systems	Vend Tower Extended Warranty	95528-70+JPC NETWORK ENABLED, MULTI-COPY COIN AND COPY CA	\$492.00	9.8%	\$443.70	\$12.91	\$10.49	\$8.56	\$14.94	\$11.86	\$9.89		
6867	4099V481	Payment Systems	Vend Tower Extended Warranty	95538-70 NETWORK ENABLED, MULTI-COPY COPY CARD WITH VALL	\$499.00	32.7%	\$335.58	\$9.76	\$7.94	\$6.47	\$11.30	\$8.97	\$7.48		
6868	3453V464	Payment Systems	Vend Tower Extended Warranty	EXT MAINT JAMX 95538 NETWORK ENABLED CASHLESS HOUSING-	\$219.00	23.6%	\$167.28	\$4.87	\$3.96	\$3.23	\$5.63	\$4.47	\$3.73		
6869	4099V482	Payment Systems	Vend Tower Extended Warranty	FEATURE, JPC FOR 9500 SERIES WARRANTY - 301804 - 9500 JPC	\$76.00	22.2%	\$59.16	\$1.72	\$1.40	\$1.14	\$1.99	\$1.58	\$1.32		
6870	4099V483	Payment Systems	Vend Tower Extended Warranty	8260, CARD DISPENSER W/ BILL & FREEDOMPAY VALUE ADD WARRA	\$1,025.00	23.5%	\$784.38	\$22.82	\$18.55	\$15.13	\$26.42	\$20.96	\$17.48		
6871	4099V490	Payment Systems	Vend Tower Extended Warranty	95578-70 NETWORK ENABLED, MULTI-COPY BILL, COIN & COPY CAR	\$544.00	23.5%	\$416.16	\$12.11	\$9.84	\$8.03	\$14.02	\$11.12	\$9.28		
6872	4099V491	Payment Systems	Vend Tower Extended Warranty	95578-70+JPC NETWORK ENABLED, MULTI-COPY BILL, COIN & COPY	\$608.00	22.0%	\$474.30	\$13.80	\$11.22	\$9.15	\$15.97	\$12.67	\$10.57		
6873	4099V492	Payment Systems	Vend Tower Extended Warranty	95528 NETWORK ENABLED, MULTI-COPY COIN ONLY, CANON KIT W	\$285.00	23.4%	\$218.28	\$6.35	\$5.16	\$4.21	\$7.35	\$5.83	\$4.87		
6874	0941V281	Payment Systems	Stored Value Card Systems	IR PAYSTATION 7110 MULTI-COPY STORED VALUE CARD READER - 7	\$1,016.00	31.2%	\$699.00	\$20.33	\$16.53	\$13.48	\$23.54	\$18.68	\$15.58		
6875	0941V282	Payment Systems	Stored Value Card Systems	IR PAYSTATION 7110PD MULTI-COPY STORED-VALUE CARD READER	\$1,236.00	31.2%	\$850.00	\$24.73	\$20.10	\$16.40	\$28.63	\$22.71	\$18.95		
6876	0949V605	Payment Systems	Stored Value Card Systems	IR PAYSTATION 7112 ENHANCED STORED-VALUE CARD READER FOR	\$1,187.00	30.0%	\$831.00	\$24.17	\$19.65	\$16.03	\$27.99	\$22.20	\$18.52		
6877	0962V260	Payment Systems	Stored Value Card Systems	IR PAYSTATION 7112PD ENHANCED STORED-VALUE CARD READER F	\$1,407.00	28.9%	\$1,001.00	\$29.12	\$23.67	\$19.31	\$33.71	\$26.75	\$22.31		
6878	0962V261	Payment Systems	Stored Value Card Systems	IR PAYSTATION 7114 STORED-VALUE CARD READER W/ PC CONNECT	\$1,239.00	30.2%	\$865.00	\$25.16	\$20.46	\$16.69	\$29.13	\$23.11	\$19.28		
6879	0962V262	Payment Systems	Stored Value Card Systems	IR PAYSTATION 7114PD STORED-VALUE CARD READER W/ PC CONN	\$1,407.00	28.9%	\$1,001.00	\$29.12	\$23.67	\$19.31	\$33.71	\$26.75	\$22.31		
6880	0962V269	Payment Systems	Stored Value Card Systems	JAMX STORED VALUE CARD (QTY 100) 7001-100	\$80.00	32.5%	\$54.00	\$1.57	\$1.28	\$1.04	\$1.82	\$1.44	\$1.20		
6881	2872V610	Payment Systems	Stored Value Card Systems	JAMX IR PAYSTATION 8220 STORED VALUE CARD DISPENSER	\$5,217.00	33.6%	\$3,465.96	\$100.82	\$81.97	\$66.86	\$116.73	\$92.61	\$77.26		
6882	2872V612	Payment Systems	Stored Value Card Systems	JAMX IR PAYSTATION 8225 STORED VALUE CARD DISPENSER W/ RE	\$5,976.00	33.6%	\$3,969.84	\$115.48	\$93.89	\$76.58	\$133.70	\$106.07	\$88.49		
6883	0962V270	Payment Systems	Stored Value Card Systems	IR PAYSTATION 7210 STORED-VALUE CARD DISPENSER 7210	\$2,894.00	29.4%	\$2,043.00	\$59.43	\$48.32	\$39.41	\$68.81	\$54.59	\$45.54		
6884	0941V284	Payment Systems	Stored Value Card Systems	IR PAYSTATION 7220 STORED-VALUE CARD DISPENSER 7220	\$3,911.00	31.3%	\$2,688.00	\$78.19	\$63.57	\$51.85	\$90.53	\$71.82	\$59.92		
6885	0962V271	Payment Systems	Stored Value Card Systems	IR PAYSTATION 7225 CARD DISPENSER & RE-VALUE STATION W/ REC	\$4,935.00	30.1%	\$3,452.00	\$100.42	\$81.64	\$66.59	\$116.26	\$92.24	\$76.95		
6886	0962V272	Payment Systems	Stored Value Card Extended Wa	EXTENDED WARRANTY FOR 7210 STORED-VALUE CARD DISPENSER	\$376.00	30.9%	\$260.00	\$7.56	\$6.15	\$5.02	\$8.76	\$6.95	\$5.80		
6887	0962V273	Payment Systems	Stored Value Card Extended Wa	EXTENDED WARRANTY FOR 7220 STORED-VALUE CARD DISPENSER	\$508.00	31.1%	\$350.00	\$10.18	\$8.28	\$6.75	\$11.79	\$9.35	\$7.80		
6888	0962V274	Payment Systems	Stored Value Card Extended Wa	EXTENDED WARRANTY FOR 7225 STORED-VALUE CARD DISPENSER	\$642.00	31.2%	\$442.00	\$12.86	\$10.45	\$8.53	\$14.89	\$11.81	\$9.85		
6889	0962V263	Payment Systems	Stored Value Card Extended Wa	EXTENDED WARRANTY FOR 7110 STORED-VALUE CARD READER 711	\$132.00	30.3%	\$92.00	\$2.68	\$2.18	\$1.77	\$3.10	\$2.46	\$2.05		
6890	0962V264	Payment Systems	Stored Value Card Extended Wa	EXTENDED WARRANTY FOR 7110PD STORED-VALUE CARD READER	\$161.00	30.4%	\$112.00	\$3.26	\$2.65	\$2.16	\$3.77	\$2.99	\$2.50		
6891	0962V265	Payment Systems	Stored Value Card Extended Wa	EXTENDED WARRANTY FOR 7112 ENHANCED STORED-VALUE CARD	\$154.00	30.5%	\$107.00	\$3.11	\$2.53	\$2.06	\$3.60	\$2.86	\$2.39		
6892	0962V266	Payment Systems	Stored Value Card Extended Wa	EXTENDED WARRANTY FOR 7112PD ENHANCED STORED-VALUE CAR	\$183.00	30.6%	\$127.00	\$3.69	\$3.00	\$2.45	\$4.28	\$3.39	\$2.83		
6893	0962V267	Payment Systems	Stored Value Card Extended Wa	EXTENDED WARRANTY FOR 7114 STORED-VALUE CARD READER 711	\$154.00	30.5%	\$107.00	\$3.11	\$2.53	\$2.06	\$3.60	\$2.86	\$2.39		
6894	0962V268	Payment Systems	Stored Value Card Extended Wa	EXTENDED WARRANTY FOR 7114PD STORED-VALUE CARD READER	\$183.00	30.6%	\$127.00	\$3.69	\$3.00	\$2.45	\$4.28	\$3.39	\$2.83		
6895	2872V611	Payment Systems	Stored Value Card Extended Wa	JAMX EXTENDED WARRANTY FOR 8220 STORED VALUE CARD DISPE	\$677.00	33.3%	\$451.86	\$13.14	\$10.69	\$8.72	\$15.22	\$12.07	\$10.07		
6896	2872V613	Payment Systems	Stored Value Card Extended Wa	JAMX EXTENDED WARRANTY FOR 8225 STORED VALUE CARD DISPE	\$777.00	33.6%	\$516.12	\$15.01	\$12.21	\$9.96	\$17.38	\$13.79	\$11.50		
6897	2835V503	Payment Systems	Credit Card Systems	JAMX NETPAD TERMINAL - NETPAD-MAG	\$2,242.00	35.8%	\$1,439.36	\$41.87	\$34.04	\$27.77	\$48.48	\$38.46	\$32.08		
6898	2835V505	Payment Systems	Credit Card Systems	JAMX NETPAD TERMINAL - MOUNT KIT FOR 65XX VEND SYSTEM - 3	\$196.00	45.9%	\$106.00	\$3.08	\$2.51	\$2.04	\$3.57	\$2.83	\$2.36		
6899	2835V523	Payment Systems	Credit Card Systems	JAMX NETPAD TERMINAL - INITIAL SETUP FOR ONE MERCHANT AC	\$466.00	-2.1%	\$475.79	\$13.84	\$11.25	\$9.18	\$16.02	\$12.71	\$10.61		
6900	2835V506	Payment Systems	Credit Card Systems	JAMX NETPAD PROCESSING SUBSCRIPTION - 1 YEAR - 1000 TRANSA	\$672.00	32.3%	\$455.00	\$13.24	\$10.76	\$8.78	\$15.32	\$12.16	\$10.14		
6901	2835V524	Payment Systems	Credit Card Systems	JAMX NETPAD TOUCH - 1 YEAR EXTENDED WARRANTY (POP) - NETP	\$291.00	7.4%	\$269.47	\$7.84	\$6.37	\$5.20	\$9.08	\$7.20	\$6.01		
6902	3440V210	Payment Systems	Credit Card Systems	NETPAD BRACKET FOR 95XX - 302189	\$82.00	34.1%	\$54.00	\$1.57	\$1.28	\$1.04	\$1.82	\$1.44	\$1.20		
6903	3453V462	Payment Systems	Credit Card Systems	JAMX 95538 NETWORKABLE CASHLESS TOWER FOR USE WITH NET	\$1,683.00	-2.1%	\$1,718.34	\$49.99	\$40.64	\$33.15	\$57.87	\$45.91	\$38.30		
6904	3746V535	Payment Systems	Credit Card Systems	JAMX MOBILE PAY NETPAD FOR 9500 SERIES VEND SYSTEMS - 3022	\$2,475.00	-2.1%	\$2,526.98	\$73.51	\$59.76	\$48.75	\$85.11	\$67.52	\$56.33		
6905	3746V537	Payment Systems	Credit Card Systems	JAMX MOBILE PAY NETPAD TERMINAL - 302293	\$2,978.00	-2.1%	\$3,040.54	\$88.45	\$71.91	\$58.65	\$102.41	\$81.24	\$67.77		
6906	2835V504	Payment Systems	Credit Card Systems	JAMX NETPAD TERMINAL - PEDESTAL - NETPAD-PED	\$348.00	23.2%	\$267.24	\$7.77	\$6.32	\$5.16	\$9.00	\$7.14	\$5.96		
6907	3746V539	Payment Systems	Credit Card Systems	JAMX MOBILE PAY NETPAD - INITIAL MERCHANT SETUP FREEDOM	\$299.00	-2.1%	\$305.28	\$8.88	\$7.22	\$5.89	\$10.28	\$8.16	\$6.80		
6908	4039V493	Payment Systems	Credit Card Systems	MONTHLY PROCESSING ADDITIONAL FREEDOMPAY, 300 TRANSACTIONS	\$25.00	-2.0%	\$25.50	\$0.74	\$0.60	\$0.49	\$0.86	\$0.68	\$0.57		
6909	4039V494	Payment Systems	Credit Card Systems	8250, CARD DISPENSER W/ FREEDOMPAY VALUE ADD - 40040											

					Purchase		Lease						Service		
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
7038	35758249	Tracking & Auditing	uniFLOW Editions Upgrades	UPGRADE STANDARD MODULE - WORKGROUP EDITION TO ENTERPRISE	\$2,240.00	4.5%	\$2,139.96	\$62.25	\$50.61	\$41.28	\$72.07	\$57.18	\$47.70		
7039	35758250	Tracking & Auditing	uniFLOW Editions Upgrades	UPGRADE REMOTE PRINT SERVER - WORKGROUP EDITION TO ENTERPRISE	\$720.00	4.7%	\$686.46	\$19.97	\$16.23	\$13.24	\$23.12	\$18.34	\$15.30		
7040	35758245	Tracking & Auditing	uniFLOW Editions Upgrades	UPGRADE FOR UNIFLOW BASIC LICENSE - BUSINESS EDITION TO CORPORATE	\$1,910.00	4.5%	\$1,824.00	\$53.06	\$43.14	\$35.18	\$61.43	\$48.74	\$40.66		
7041	35758246	Tracking & Auditing	uniFLOW Editions Upgrades	UPGRADE STANDARD MODULE - BUSINESS EDITION TO CORPORATE	\$1,050.00	4.4%	\$1,003.68	\$29.20	\$23.74	\$19.36	\$33.80	\$26.82	\$22.37		
7042	35758247	Tracking & Auditing	uniFLOW Editions Upgrades	UPGRADE REMOTE PRINT SERVER - BUSINESS EDITION TO CORPORATE	\$280.00	5.4%	\$265.00	\$7.71	\$6.27	\$5.11	\$8.93	\$7.08	\$5.91		
7043	35758242	Tracking & Auditing	uniFLOW Editions Upgrades	UPGRADE FOR UNIFLOW BASIC LICENSE - BUSINESS EDITION TO ENTERPRISE	\$5,220.00	4.4%	\$4,990.86	\$145.18	\$118.03	\$96.27	\$168.09	\$133.36	\$111.25		
7044	35758243	Tracking & Auditing	uniFLOW Editions Upgrades	UPGRADE STANDARD MODULE - BUSINESS EDITION TO ENTERPRISE	\$2,240.00	4.5%	\$2,139.96	\$62.25	\$50.61	\$41.28	\$72.07	\$57.18	\$47.70		
7045	35758244	Tracking & Auditing	uniFLOW Editions Upgrades	UPGRADE REMOTE PRINT SERVER - BUSINESS EDITION TO ENTERPRISE	\$680.00	5.2%	\$644.64	\$18.75	\$15.25	\$12.44	\$21.71	\$17.22	\$14.37		
7046	35758239	Tracking & Auditing	uniFLOW Editions Upgrades	UPGRADE FOR UNIFLOW BASIC LICENSE - CORPORATE EDITION TO ENTERPRISE	\$3,320.00	12.2%	\$2,914.14	\$84.77	\$68.92	\$56.21	\$98.15	\$77.87	\$64.96		
7047	35758240	Tracking & Auditing	uniFLOW Editions Upgrades	UPGRADE STANDARD MODULE - CORPORATE EDITION TO ENTERPRISE	\$1,190.00	12.1%	\$1,045.50	\$30.41	\$24.73	\$20.17	\$35.21	\$27.94	\$23.30		
7048	35758241	Tracking & Auditing	uniFLOW Editions Upgrades	UPGRADE REMOTE PRINT SERVER - CORPORATE EDITION TO ENTERPRISE	\$440.00	4.3%	\$421.26	\$12.25	\$9.96	\$8.13	\$14.19	\$11.26	\$9.39		
7049	35758518	Tracking & Auditing	uniFLOW Scan Licenses	SCAN DEVICE LICENSE FOR SCANFRONT & SCAN KIOSK	\$380.00	13.6%	\$328.44	\$9.55	\$7.77	\$6.34	\$11.06	\$8.78	\$7.32		
7050	35758485	Tracking & Auditing	uniFLOW Scan Licenses	UNIFLOW ADDITIONAL SCAN WORKFLOW LICENSE	\$1,240.00	15.7%	\$1,045.50	\$30.41	\$24.73	\$20.17	\$35.21	\$27.94	\$23.30		
7051	35758677	Tracking & Auditing	uniFLOW Scan Licenses	UNIFLOW DESKTOP SCAN CLIENT LICENSE	\$250.00	8.4%	\$229.00	\$6.66	\$5.42	\$4.42	\$7.71	\$6.12	\$5.10		
7052	35758258	Tracking & Auditing	uniFLOW Login Manager	UNIFLOW LOGIN MANAGER (1 DEVICE)	\$220.00	12.4%	\$192.78	\$5.61	\$4.56	\$3.72	\$6.49	\$5.15	\$4.30		
7053	35758328	Tracking & Auditing	uniFLOW Login Manager	UNIFLOW LOGIN MANAGER (5 DEVICE)	\$1,040.00	12.2%	\$912.90	\$26.56	\$21.59	\$17.61	\$30.75	\$24.39	\$20.35		
7054	35758259	Tracking & Auditing	uniFLOW Login Manager	UNIFLOW LOGIN MANAGER (10 DEVICE)	\$1,930.00	12.3%	\$1,692.18	\$49.23	\$40.02	\$32.64	\$56.99	\$45.22	\$37.72		
7055	35758260	Tracking & Auditing	uniFLOW Login Manager	UNIFLOW LOGIN MANAGER (25 DEVICE)	\$4,580.00	12.1%	\$4,023.90	\$117.06	\$95.17	\$77.62	\$135.52	\$107.52	\$89.69		
7056	35758261	Tracking & Auditing	uniFLOW Login Manager	UNIFLOW LOGIN MANAGER (50 DEVICE)	\$8,670.00	12.0%	\$7,627.56	\$221.89	\$180.39	\$147.14	\$256.90	\$203.81	\$170.02		
7057	35758262	Tracking & Auditing	uniFLOW Login Manager	UNIFLOW LOGIN MANAGER (75 DEVICE)	\$12,300.00	12.1%	\$10,814.04	\$314.58	\$255.75	\$208.60	\$364.22	\$288.95	\$241.04		
7058	35758263	Tracking & Auditing	uniFLOW Login Manager	UNIFLOW LOGIN MANAGER (100 DEVICE)	\$15,450.00	12.1%	\$13,587.42	\$395.26	\$321.34	\$262.10	\$457.62	\$363.06	\$302.86		
7059	35758264	Tracking & Auditing	uniFLOW Login Manager	UNIFLOW LOGIN MANAGER (250 DEVICE)	\$35,430.00	9.7%	\$31,975.98	\$930.18	\$756.23	\$616.82	\$1,076.95	\$854.40	\$712.74		
7060	35758590	Tracking & Auditing	uniFLOW Secure Public Printing	SECURE PUBLIC PRINT (SPP) & SCAN DEVICE LICENSE FOR MEAP BUNDLE	\$1,240.00	4.3%	\$1,187.00	\$34.53	\$28.07	\$22.90	\$39.98	\$31.72	\$26.46		
7061	35758591	Tracking & Auditing	uniFLOW Secure Public Printing	SECURE PUBLIC PRINT (SPP) & SCAN DEVICE LICENSE FOR MEAP BUNDLE	\$5,550.00	12.1%	\$4,877.64	\$141.89	\$115.36	\$94.09	\$164.28	\$130.33	\$108.72		
7062	35758592	Tracking & Auditing	uniFLOW Secure Public Printing	SECURE PUBLIC PRINT (SPP) & SCAN DEVICE LICENSE FOR MEAP BUNDLE	\$9,920.00	12.1%	\$8,721.00	\$253.69	\$206.25	\$168.23	\$293.72	\$233.03	\$194.39		
7063	35758593	Tracking & Auditing	uniFLOW Secure Public Printing	SECURE PUBLIC PRINT (SPP) & SCAN DEVICE LICENSE FOR MEAP BUNDLE	\$22,770.00	6.3%	\$21,344.00	\$620.90	\$504.79	\$411.73	\$718.87	\$570.31	\$475.76		
7064	35758594	Tracking & Auditing	uniFLOW Secure Public Printing	SECURE PUBLIC PRINT (SPP) & SCAN DEVICE LICENSE FOR MEAP BUNDLE	\$41,530.00	4.4%	\$39,706.00	\$1,155.05	\$939.05	\$765.93	\$1,337.30	\$1,060.94	\$885.05		
7065	35758595	Tracking & Auditing	uniFLOW Secure Public Printing	SECURE PUBLIC PRINT (SPP) & SCAN DEVICE LICENSE FOR MEAP BUNDLE	\$56,270.00	4.4%	\$53,803.00	\$1,565.13	\$1,272.44	\$1,037.86	\$1,812.09	\$1,437.62	\$1,199.27		
7066	35758596	Tracking & Auditing	uniFLOW Secure Public Printing	SECURE PUBLIC PRINT (SPP) & SCAN DEVICE LICENSE FOR MEAP BUNDLE	\$67,000.00	6.3%	\$62,805.00	\$1,827.00	\$1,485.34	\$1,211.51	\$2,115.27	\$1,678.15	\$1,399.92		
7067	35758597	Tracking & Auditing	uniFLOW Secure Public Printing	SECURE PUBLIC PRINT (SPP) & SCAN DEVICE LICENSE FOR MEAP BUNDLE	\$144,560.00	4.4%	\$138,232.00	\$4,021.17	\$3,269.19	\$2,666.50	\$4,655.65	\$3,693.56	\$3,081.19		
7068	35758028	Tracking & Auditing	uniFLOW SPP (Secure Public Printing) Device License for Canon MEAP	UNIFLOW SPP (Secure Public Printing) Device License for Canon MEAP	\$530.00	12.6%	\$463.08	\$13.47	\$10.95	\$8.93	\$15.60	\$12.37	\$10.32		
7069	35758308	Tracking & Auditing	uniFLOW SPP (Secure Public Printing) Device License for Canon MEAP	UNIFLOW SPP (Secure Public Printing) Device License for Canon MEAP	\$2,410.00	12.3%	\$2,113.44	\$61.48	\$49.98	\$40.77	\$71.18	\$56.47	\$47.11		
7070	35758029	Tracking & Auditing	uniFLOW SPP (Secure Public Printing) Device License for Canon MEAP	UNIFLOW SPP (Secure Public Printing) Device License for Canon MEAP	\$4,320.00	12.0%	\$3,800.52	\$110.56	\$89.88	\$73.31	\$128.00	\$101.55	\$84.71		
7071	35758030	Tracking & Auditing	uniFLOW SPP (Secure Public Printing) Device License for Canon MEAP	UNIFLOW SPP (Secure Public Printing) Device License for Canon MEAP	\$10,030.00	12.0%	\$8,824.02	\$256.69	\$208.69	\$170.22	\$297.19	\$235.78	\$196.69		
7072	35758031	Tracking & Auditing	uniFLOW SPP (Secure Public Printing) Device License for Canon MEAP	UNIFLOW SPP (Secure Public Printing) Device License for Canon MEAP	\$18,520.00	12.0%	\$16,293.48	\$473.98	\$385.34	\$314.30	\$548.76	\$435.36	\$363.18		
7073	35758032	Tracking & Auditing	uniFLOW SPP (Secure Public Printing) Device License for Canon MEAP	UNIFLOW SPP (Secure Public Printing) Device License for Canon MEAP	\$25,480.00	12.0%	\$22,416.54	\$652.10	\$530.15	\$432.42	\$754.99	\$598.97	\$499.66		
7074	35758033	Tracking & Auditing	uniFLOW SPP (Secure Public Printing) Device License for Canon MEAP	UNIFLOW SPP (Secure Public Printing) Device License for Canon MEAP	\$30,910.00	12.1%	\$27,185.04	\$790.81	\$642.93	\$524.40	\$915.59	\$726.38	\$605.95		
7075	35758161	Tracking & Auditing	uniFLOW SPP (Secure Public Printing) Device License for Canon MEAP	UNIFLOW SPP (Secure Public Printing) Device License for Canon MEAP	\$68,490.00	12.0%	\$60,248.34	\$1,752.62	\$1,424.87	\$1,162.19	\$2,029.16	\$1,609.84	\$1,342.94		
7076	35758964	Tracking & Auditing	uniFLOW Secure Public Printing	UNIFLOW EDUCATION SECURE PRINT DEVICE LICENSE FOR IMAGEPROGRAF	\$142.00	3.9%	\$136.43	\$3.97	\$3.23	\$2.63	\$4.59	\$3.65	\$3.04		
7077	35758963	Tracking & Auditing	uniFLOW SPP Device License for IMAGEPROGRAF	UNIFLOW SPP DEVICE LICENSE FOR IMAGEPROGRAF	\$200.00	6.3%	\$187.43	\$5.45	\$4.43	\$3.62	\$6.31	\$5.01	\$4.18		
7078	35758743	Tracking & Auditing	uniFLOW Connector For varioPP	UNIFLOW SPP DEVICE LICENSE FOR CANON VARIOPRINT 1 DEVICE	\$440.00	4.1%	\$422.00	\$12.28	\$9.98	\$8.14	\$14.21	\$11.28	\$9.41		
7079	35758265	Tracking & Auditing	uniFLOW Secure Public Printing												

					Purchase			Lease						Service	
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annual, etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
7210	6315AR76	Tracking & Auditing	MiCard PLUS Card Reader - Sup	KOFAX MICRO MULTI-CARD READER PROMOTIONAL PRICE	\$210.00	6.7%	\$195.84	\$5.70	\$4.63	\$3.78	\$6.60	\$5.23	\$4.37		
7211	3575B052	Tracking & Auditing	MiCard v2 Magnetic Card Reader	unifLOW MiCard v2 Magnetic Card Reader (1-9 Readers)	\$172.00	15.0%	\$146.20	\$4.25	\$3.46	\$2.82	\$4.92	\$3.91	\$3.26		
7212	1642V828	Tracking & Auditing	RFIDeas Card Reader	RFIDEAS PC PROX MOUNTING BRACKET KIT KT-SHKT-G	\$10.00	0.0%	\$10.00	\$0.29	\$0.24	\$0.19	\$0.34	\$0.27	\$0.22		
7213	1464V038	Tracking & Auditing	RFIDeas Card Reader	HID ProxCard II Clamshell Card 1326LMSMV H10301 FC 183 - BDG-1	\$3.10	3.2%	\$3.00	\$0.09	\$0.07	\$0.06	\$0.10	\$0.08	\$0.07		
7214	1896V808	Tracking & Auditing	ID Tech Card Reader	ID TECH OMNI BARCODE & MAGSTRIPE READER WCR3237-733U	\$399.98	52.3%	\$190.74	\$5.55	\$4.51	\$3.68	\$6.42	\$5.10	\$4.25		
7215	3575B078	Tracking & Auditing	NT-Ware Card Packs	unifLOW Milfare Cards (10 Pack)	\$92.00	2.4%	\$89.79	\$2.61	\$2.12	\$1.73	\$3.02	\$2.40	\$2.00		
7216	3575B040	Tracking & Auditing	unifLOW Extended Maintenance	unifLOW Software Assurance (1 Point)	\$18.00	5.7%	\$16.98	\$0.49	\$0.40	\$0.33	\$0.57	\$0.45	\$0.38		
7217	2260V182	Tracking & Auditing	Implementation Services by Loc	unifLOW FOR SMB IMPLEMENTATION SERVICES BY LOCAL SYSTEMS	\$1,164.00	25.5%	\$867.00	\$25.22	\$20.50	\$16.72	\$29.20	\$23.17	\$19.33		
7218	2469V124	Tracking & Auditing	Implementation Services by Loc	unifLOW FOR SMB ONE HOUR ADD-ON IMPLEMENTATION SERVICE	\$292.00	26.4%	\$215.00	\$6.25	\$5.08	\$4.15	\$7.24	\$5.74	\$4.79		
7219	2820V808	Tracking & Auditing	Implementation Services by Loc	unifLOW REMOTE IMPLEMENTATION SERVICES BY NCS ENGINEER -	\$347.00	28.8%	\$247.00	\$7.19	\$5.84	\$4.76	\$8.32	\$6.60	\$5.51		
7220	3575B037	Tracking & Auditing	NT-ware Professional Services	unifLOW Customization Unit	\$965.00	5.0%	\$917.00	\$26.68	\$21.69	\$17.69	\$30.88	\$24.50	\$20.44		
7221	3575B038	Tracking & Auditing	NT-ware Professional Services	unifLOW 1 day Remote Installation Assistance Service (RIAS)	\$1,454.00	5.4%	\$1,375.00	\$40.00	\$32.52	\$26.52	\$46.31	\$36.74	\$30.65		
7222	3575B080	Tracking & Auditing	NT-ware Professional Services	PROJECT ACCESS PACK	\$5,048.00	21.5%	\$3,963.00	\$115.28	\$93.72	\$76.45	\$133.47	\$105.89	\$88.34		
7223	3340B096	Tracking & Auditing	Canon USA Professional Service	CANON PROFESSIONAL SERVICES PACKAGE FOR UNIFLOW SMB	\$4,400.00	7.2%	\$4,083.00	\$118.77	\$96.56	\$78.76	\$137.52	\$109.10	\$91.01		
7224	3575B622	Tracking & Auditing	Canon USA Professional Service	unifLOW PROFESSIONAL SERVICES PACKAGE FOR SMB	\$1,400.00	14.6%	\$1,195.00	\$34.76	\$28.26	\$23.05	\$40.25	\$31.93	\$26.64		
7225	3575B619	Tracking & Auditing	LEGACY CUSTOMERS ONLY - un	unifLOW FOR EDUCATION SECTOR LICENSE	\$2,380.00	4.6%	\$2,269.50	\$66.02	\$53.67	\$43.78	\$76.44	\$60.64	\$50.59		
7226	3575B620	Tracking & Auditing	LEGACY CUSTOMERS ONLY - un	STANDARD MODULE FOR EDUCATION SECTOR LICENSE	\$830.00	4.4%	\$793.56	\$23.08	\$18.77	\$15.31	\$26.73	\$21.20	\$17.69		
7227	3575B621	Tracking & Auditing	LEGACY CUSTOMERS ONLY - un	REMOTE PRINT SERVER FOR EDUCATION SECTOR LICENSE	\$830.00	4.4%	\$793.56	\$23.08	\$18.77	\$15.31	\$26.73	\$21.20	\$17.69		
7228	3575B775	Tracking & Auditing	unifLOW Education Secure Publ	unifLOW EDUCATION SECURE PRINT DEVICE LICENSE - 1 TO 9 UNIT	\$300.00	6.3%	\$281.00	\$8.17	\$6.65	\$5.42	\$9.46	\$7.51	\$6.26		
7229	3575B776	Tracking & Auditing	unifLOW Education Secure Publ	unifLOW EDUCATION SECURE PRINT DEVICE LICENSE - 10 TO 24 UN	\$230.00	5.7%	\$217.00	\$6.31	\$5.13	\$4.19	\$7.31	\$5.80	\$4.84		
7230	3575B777	Tracking & Auditing	unifLOW Education Secure Publ	unifLOW EDUCATION SECURE PRINT DEVICE LICENSE - 25 TO 49 UN	\$220.00	11.0%	\$195.84	\$5.70	\$4.63	\$3.78	\$6.60	\$5.23	\$4.37		
7231	3575B778	Tracking & Auditing	unifLOW Education Secure Publ	unifLOW EDUCATION SECURE PRINT DEVICE LICENSE - 50 TO 99 UN	\$165.00	11.0%	\$146.88	\$4.27	\$3.47	\$2.83	\$4.95	\$3.92	\$3.27		
7232	3575B779	Tracking & Auditing	unifLOW Education Secure Publ	unifLOW EDUCATION SECURE PRINT DEVICE LICENSE - 100 TO 199	\$130.00	10.6%	\$116.28	\$3.38	\$2.75	\$2.24	\$3.92	\$3.11	\$2.59		
7233	3575B780	Tracking & Auditing	unifLOW Education Secure Publ	unifLOW EDUCATION SECURE PRINT DEVICE LICENSE - 200 TO 499	\$110.00	11.0%	\$97.92	\$2.85	\$2.32	\$1.89	\$3.30	\$2.62	\$2.18		
7234	3575B781	Tracking & Auditing	unifLOW Education Secure Publ	unifLOW EDUCATION SECURE PRINT DEVICE LICENSE - 500+ UNIT P	\$100.00	10.2%	\$89.76	\$2.61	\$2.12	\$1.73	\$3.02	\$2.40	\$2.00		
7235	3575B782	Tracking & Auditing	unifLOW Education Secure Publ	unifLOW EDUCATION SECURE PRINT DEVICE LICENSE FOR CMFP	\$142.00	7.3%	\$131.58	\$3.83	\$3.11	\$2.54	\$4.43	\$3.52	\$2.93		
7236	3575B783	Tracking & Auditing	unifLOW Education Secure Publ	unifLOW EDUCATION SECURE PRINT DEVICE LICENSE FOR SFP	\$94.00	7.8%	\$86.70	\$2.52	\$2.05	\$1.67	\$2.92	\$2.32	\$1.93		
7237	3575B763	Tracking & Auditing	unifLOW Education Secure Publ	unifLOW EDUCATION SPP DEVICE LICENSE FOR OCE LARGE FORMAT	\$600.00	8.2%	\$550.80	\$16.02	\$13.03	\$10.62	\$18.55	\$14.72	\$12.28		
7238	3575B764	Tracking & Auditing	unifLOW Education Secure Publ	unifLOW EDUCATION SPP DEVICE LICENSE FOR OCE LARGE FORMAT	\$725.00	8.1%	\$666.06	\$19.38	\$15.75	\$12.85	\$22.43	\$17.80	\$14.85		
7239	3575B765	Tracking & Auditing	unifLOW Education Secure Publ	unifLOW EDUCATION SPP DEVICE LICENSE FOR CANON VARIOPRINT	\$450.00	10.2%	\$403.92	\$11.75	\$9.55	\$7.79	\$13.60	\$10.79	\$9.00		
7240	3575B752	Tracking & Auditing	unifLOW Education Secure Publ	unifLOW EDUCATION SPP DEVICE LICENSE FOR XEROX 1 DEVICE	\$540.00	7.4%	\$500.00	\$14.55	\$11.83	\$9.65	\$16.84	\$13.36	\$11.15		
7241	3575B753	Tracking & Auditing	unifLOW Education Secure Publ	unifLOW EDUCATION SPP DEVICE LICENSE FOR HEWLETT-PACKARD	\$540.00	7.4%	\$500.00	\$14.55	\$11.83	\$9.65	\$16.84	\$13.36	\$11.15		
7242	3575B754	Tracking & Auditing	unifLOW Education Secure Publ	unifLOW EDUCATION SPP DEVICE LICENSE FOR KONICA MINOLTA 1	\$540.00	7.4%	\$500.00	\$14.55	\$11.83	\$9.65	\$16.84	\$13.36	\$11.15		
7243	3575B755	Tracking & Auditing	unifLOW Education Secure Publ	unifLOW EDUCATION SPP DEVICE LICENSE FOR SAMSUNG 1 DEVICE	\$540.00	7.4%	\$500.00	\$14.55	\$11.83	\$9.65	\$16.84	\$13.36	\$11.15		
7244	3575B756	Tracking & Auditing	unifLOW Education Secure Publ	unifLOW EDUCATION SPP DEVICE LICENSE FOR OKI 1 DEVICE	\$540.00	7.4%	\$500.00	\$14.55	\$11.83	\$9.65	\$16.84	\$13.36	\$11.15		
7245	3575B757	Tracking & Auditing	unifLOW Education Secure Publ	unifLOW EDUCATION SPP DEVICE LICENSE FOR BROTHER 1 DEVICE	\$540.00	7.4%	\$500.00	\$14.55	\$11.83	\$9.65	\$16.84	\$13.36	\$11.15		
7246	3575B758	Tracking & Auditing	unifLOW Education Secure Publ	unifLOW EDUCATION SPP DEVICE LICENSE FOR LEXMARK 1 DEVICE	\$540.00	7.4%	\$500.00	\$14.55	\$11.83	\$9.65	\$16.84	\$13.36	\$11.15		
7247	3575B759	Tracking & Auditing	unifLOW Education Secure Publ	unifLOW EDUCATION SPP DEVICE LICENSE FOR SHARP 1 DEVICE	\$540.00	7.4%	\$500.00	\$14.55	\$11.83	\$9.65	\$16.84	\$13.36	\$11.15		
7248	3575B784	Tracking & Auditing	unifLOW Education Scan Addit	unifLOW EDUCATION SCAN ADDITION DEVICE LICENSE - 1 TO 9 UN	\$300.00	6.2%	\$281.52	\$8.19	\$6.66	\$5.43	\$9.48	\$7.52	\$6.28		
7249	3575B785	Tracking & Auditing	unifLOW Education Scan Addit	unifLOW EDUCATION SCAN ADDITION DEVICE LICENSE - 10 TO 24 U	\$275.00	7.3%	\$255.00	\$7.42	\$6.03	\$4.92	\$8.59	\$6.81	\$5.68		
7250	3575B786	Tracking & Auditing	unifLOW Education Scan Addit	unifLOW EDUCATION SCAN ADDITION DEVICE LICENSE - 25 TO 49 U	\$230.00	6.9%	\$214.20	\$6.23	\$5.07	\$4.13	\$7.21	\$5.72	\$4.77		
7251	3575B748	Tracking & Auditing	unifLOW Education Scan Addit	unifLOW EDUCATION SCAN ADDITION DEVICE LICENSE - 50 TO 99 U	\$200.00	8.2%	\$183.60	\$5.34	\$4.34	\$3.54	\$6.18	\$4.91	\$4.09		
7252	3575B749	Tracking & Auditing	unifLOW Education Scan Addit	unifLOW EDUCATION SCAN ADDITION DEVICE LICENSE - 100 TO 19	\$175.00	16.1%	\$146.88	\$4.27	\$3.47	\$2.83	\$4.95	\$3.92	\$3.27		
7253	3575B750	Tracking & Auditing	unifLOW Education Scan Addit	unifLOW EDUCATION SCAN ADDITION DEVICE LICENSE - 200 TO 49	\$170.00	20.8%	\$134.64	\$3.92	\$3.18	\$2.60	\$4.53	\$3.60</			

					Purchase		Lease						Service		
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/server, Single Unit, Annual, etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
7382	4086V858	Tracking & Auditing	nQzw Main Software	NQZW COSTQ PACKAGE 81-250 USERS - COSTQ81-250	\$6.43	17.6%	\$5.30	\$0.15	\$0.13	\$0.10	\$0.18	\$0.14	\$0.12		
7383	4086V859	Tracking & Auditing	nQzw Main Software	NQZW COSTQ PACKAGE 251-500 USERS - COSTQ251-500	\$5.57	17.6%	\$4.59	\$0.13	\$0.11	\$0.09	\$0.15	\$0.12	\$0.10		
7384	4086V849	Tracking & Auditing	nQzw Main Software	NQZW PRINTQ PACKAGE 81-250 USERS - PRINTQ81-250	\$2.81	16.4%	\$2.35	\$0.07	\$0.06	\$0.05	\$0.08	\$0.06	\$0.05		
7385	4086V860	Tracking & Auditing	nQzw Main Software	NQZW PRINTQ PACKAGE 251-500 USERS - PRINTQ251-500	\$2.32	16.4%	\$1.94	\$0.06	\$0.05	\$0.04	\$0.07	\$0.05	\$0.04		
7386	4086V850	Tracking & Auditing	nQzw Main Software	NQZW SCANQ PACKAGE 81-250 USERS - SCANQ81-250	\$10.86	18.3%	\$8.87	\$0.26	\$0.21	\$0.17	\$0.30	\$0.24	\$0.20		
7387	4086V861	Tracking & Auditing	nQzw Main Software	NQZW SCANQ PACKAGE 251-500 USERS - SCANQ251-500	\$9.13	17.3%	\$7.55	\$0.22	\$0.18	\$0.15	\$0.25	\$0.20	\$0.17		
7388	4086V862	Tracking & Auditing	nQzw Main Software	NQZW ALL-IN-1-Q BUNDLE 81-250 USERS - ALL-IN-Q81-250	\$14.64	16.4%	\$12.24	\$0.36	\$0.29	\$0.24	\$0.41	\$0.33	\$0.27		
7389	4086V863	Tracking & Auditing	nQzw Main Software	NQZW ALL-IN-1-Q BUNDLE 251-500 USERS - ALL-IN-Q251-500	\$11.99	18.3%	\$9.79	\$0.28	\$0.23	\$0.19	\$0.33	\$0.26	\$0.22		
7390	4086V864	Tracking & Auditing	nQzw Main Software	NQZW QUEUES PACKAGE 81-250 USERS - QUEUES81-250	\$2.67	16.1%	\$2.24	\$0.07	\$0.05	\$0.04	\$0.08	\$0.06	\$0.05		
7391	4086V865	Tracking & Auditing	nQzw Main Software	NQZW QUEUES PACKAGE 251-500 USERS - QUEUES251-500	\$2.25	18.2%	\$1.84	\$0.05	\$0.04	\$0.04	\$0.06	\$0.05	\$0.04		
7392	4086V866	Tracking & Auditing	nQzw Main Software	NQZW DMSQ BUNDLE 81-250 USERS - SCANDMSQBUNDLE81	\$8.80	17.7%	\$7.24	\$0.21	\$0.17	\$0.14	\$0.24	\$0.19	\$0.16		
7393	4086V867	Tracking & Auditing	nQzw Main Software	NQZW DMSQ BUNDLE 251-500 USERS - SCANDMSQBUNDLE251	\$7.40	17.3%	\$6.12	\$0.18	\$0.14	\$0.12	\$0.21	\$0.16	\$0.14		
7394	4086V868	Tracking & Auditing	nQzw Main Software	NQZW MAILQ BUNDLE 81-250 USERS - MAILQBUNDLE81	\$8.80	17.7%	\$7.24	\$0.21	\$0.17	\$0.14	\$0.24	\$0.19	\$0.16		
7395	4086V869	Tracking & Auditing	nQzw Main Software	NQZW MAILQ BUNDLE 251-500 USERS - MAILQBUNDLE251	\$7.40	17.3%	\$6.12	\$0.18	\$0.14	\$0.12	\$0.21	\$0.16	\$0.14		
7396	4086V870	Tracking & Auditing	nQzw Main Software	NQZW DMS CONNECTOR 81-250 USERS - SCANDMS81-250	\$0.73	16.9%	\$0.61	\$0.02	\$0.01	\$0.01	\$0.02	\$0.02	\$0.01		
7397	4086V871	Tracking & Auditing	nQzw Main Software	NQZW DMS CONNECTOR 251-500 USERS - SCANDMS251-500	\$0.62	17.6%	\$0.51	\$0.01	\$0.01	\$0.01	\$0.02	\$0.01	\$0.01		
7398	4086V872	Tracking & Auditing	nQzw Main Software	NQZW MAILQ 81-250 USERS - MAILQ81-250	\$0.73	16.9%	\$0.61	\$0.02	\$0.01	\$0.01	\$0.02	\$0.02	\$0.01		
7399	4086V873	Tracking & Auditing	nQzw Main Software	NQZW MAILQ 251-500 USERS - MAILQ251-500	\$0.62	17.6%	\$0.51	\$0.01	\$0.01	\$0.01	\$0.02	\$0.01	\$0.01		
7400	4086V874	Tracking & Auditing	nQzw Main Software	NQZW IOS APP FOR IPHONE 81-250 USERS - IOS81-250	\$0.73	16.9%	\$0.61	\$0.02	\$0.01	\$0.01	\$0.02	\$0.02	\$0.01		
7401	4086V875	Tracking & Auditing	nQzw Main Software	NQZW IOS APP FOR IPHONE 251-500 USERS - IOS251-500	\$0.62	17.6%	\$0.51	\$0.01	\$0.01	\$0.01	\$0.02	\$0.01	\$0.01		
7402	4086V876	Tracking & Auditing	nQzw Main Software	NQZW PDFQ 81-250 USERS - PDFQ81-250	\$0.73	16.9%	\$0.61	\$0.02	\$0.01	\$0.01	\$0.02	\$0.02	\$0.01		
7403	4086V877	Tracking & Auditing	nQzw Main Software	NQZW PDFQ 251-500 USERS - PDFQ251-500	\$0.62	17.6%	\$0.51	\$0.01	\$0.01	\$0.01	\$0.02	\$0.01	\$0.01		
7404	3899V868	Tracking & Auditing	nQzw Main Software with Mail	NQZW ENTERPRISE PLATFORM, UP TO 50 USERS, 36 MONTHS - PRSC	\$7,344.00	23.5%	\$5,619.00	\$163.46	\$132.89	\$108.39	\$189.25	\$150.14	\$125.25		
7405	3899V869	Tracking & Auditing	nQzw Main Software with Mail	NQZW ENTERPRISE PLATFORM, UP TO 50 USERS, 48 MONTHS - PRSC	\$7,584.00	23.5%	\$5,802.00	\$168.78	\$137.22	\$111.92	\$195.41	\$155.03	\$129.33		
7406	3899V870	Tracking & Auditing	nQzw Main Software with Mail	NQZW ENTERPRISE PLATFORM, UP TO 50 USERS, 60 MONTHS - PRSC	\$7,920.00	23.5%	\$6,059.00	\$176.26	\$143.30	\$116.88	\$204.07	\$161.90	\$135.06		
7407	3899V871	Tracking & Auditing	nQzw More than 3 devices unde	NQZW ESSENTIALS PACKAGE ADDITIONAL LICENSE, 36 MONTHS - ES	\$1,296.00	23.5%	\$992.00	\$28.86	\$23.46	\$19.14	\$33.41	\$26.51	\$22.11		
7408	3899V872	Tracking & Auditing	nQzw More than 3 devices unde	NQZW ESSENTIALS PACKAGE ADDITIONAL LICENSE, 48 MONTHS - ES	\$1,728.00	23.5%	\$1,322.00	\$38.46	\$31.27	\$25.50	\$44.52	\$35.32	\$29.47		
7409	3899V873	Tracking & Auditing	nQzw More than 3 devices unde	NQZW ESSENTIALS PACKAGE ADDITIONAL LICENSE, 60 MONTHS - ES	\$2,160.00	23.5%	\$1,653.00	\$48.09	\$39.09	\$31.89	\$55.67	\$44.17	\$36.85		
7410	3899V877	Tracking & Auditing	nQzw Software Components	NQZW ENTERPRISE PLATFORM AND COMMAND CENTER, PER USER	\$42.50	22.4%	\$33.00	\$0.96	\$0.78	\$0.64	\$1.11	\$0.88	\$0.74		
7411	3899V878	Tracking & Auditing	nQzw Software Components	NQZW EMBEDDED SOFTWARE PER DEVICE - EMB001	\$1,275.00	23.4%	\$977.00	\$28.42	\$23.11	\$18.85	\$32.91	\$26.11	\$21.78		
7412	3899V879	Tracking & Auditing	nQzw Software Components	NQZW PRINT MANAGER, PER USER, 1 TO 50 USERS - PR0001	\$12.00	16.7%	\$10.00	\$0.29	\$0.24	\$0.19	\$0.34	\$0.27	\$0.22		
7413	3899V880	Tracking & Auditing	nQzw Software Components	NQZW PRINT MANAGER, PER USER, 51 TO 100 USERS - PR0051	\$11.00	9.1%	\$10.00	\$0.29	\$0.24	\$0.19	\$0.34	\$0.27	\$0.22		
7414	3899V881	Tracking & Auditing	nQzw Software Components	NQZW PRINT MANAGER, PER USER, 101 TO 400 USERS - PR0101	\$10.00	10.0%	\$9.00	\$0.26	\$0.21	\$0.17	\$0.30	\$0.24	\$0.20		
7415	3899V882	Tracking & Auditing	nQzw Software Components	NQZW PRINT MANAGER, PER USER, 401 TO 1000 USERS - PR0401	\$9.00	11.1%	\$8.00	\$0.23	\$0.19	\$0.15	\$0.27	\$0.21	\$0.18		
7416	3899V883	Tracking & Auditing	nQzw Software Components	NQZW PRINT MANAGER, PER USER, 1001+ USERS - PR1001	\$8.00	12.5%	\$7.00	\$0.20	\$0.17	\$0.14	\$0.24	\$0.19	\$0.16		
7417	3899V884	Tracking & Auditing	nQzw Software Components	NQZW PRINT DMS INTEGRATION, PER USER - PRDMS0	\$5.00	0.0%	\$5.00	\$0.15	\$0.12	\$0.10	\$0.17	\$0.13	\$0.11		
7418	3899V885	Tracking & Auditing	nQzw Software Components	NQZW PRINT ANYWHERE, PER USER - PRANY	\$17.50	14.3%	\$15.00	\$0.44	\$0.35	\$0.29	\$0.51	\$0.40	\$0.33		
7419	3899V886	Tracking & Auditing	nQzw Software Components	NQZW PHONE MANAGER, PER USER - PHMG01	\$9.95	9.5%	\$9.00	\$0.26	\$0.21	\$0.17	\$0.30	\$0.24	\$0.20		
7420	3899V887	Tracking & Auditing	nQzw Software Components	NQZW EXPENSE MANAGER, PER USER, 1 TO 50 USERS - EM0001	\$150.00	22.7%	\$116.00	\$3.37	\$2.74	\$2.24	\$3.91	\$3.10	\$2.59		
7421	3899V888	Tracking & Auditing	nQzw Software Components	NQZW EXPENSE MANAGER, PER USER, 51 TO 100 USERS - EM0051	\$125.00	23.2%	\$96.00	\$2.79	\$2.27	\$1.85	\$3.23	\$2.57	\$2.14		
7422	3899V889	Tracking & Auditing	nQzw Software Components	NQZW EXPENSE MANAGER, PER USER, 101 TO 400 USERS - EM0101	\$75.00	21.3%	\$59.00	\$1.72	\$1.40	\$1.14	\$1.99	\$1.58	\$1.32		
7423	3899V890	Tracking & Auditing	nQzw Software Components	NQZW EXPENSE MANAGER, PER USER, 401 TO 1000 USERS - EM0401	\$60.00	23.3%	\$46.00	\$1.34	\$1.09	\$0.89	\$1.55	\$1.23	\$1.03		
7424	3899V891	Tracking & Auditing	nQzw Software Components	NQZW EXPENSE MANAGER, PER USER, 1001+ USERS - EM1001	\$45.00	22.2%	\$35.00	\$1.02	\$0.83	\$0.68	\$1.18	\$0.94	\$0.78		
7425	3899V892	Tracking & Auditing	nQzw Software Components	NQZW INFOROUTE WALK UP SC											

					Purchase		Lease						Service		
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
7554	3976V609	Tracking & Auditing	PaperCut MF for Education (COI	PAPER/CUT MFD EMB, TOSHIBA, EDUGOV, 1-9, PER DEVICE - PCMF-E	\$603.00	15.2%	\$511.37	\$14.88	\$12.09	\$9.86	\$17.22	\$13.66	\$11.40		
7555	3885V499	Tracking & Auditing	PaperCut MF for Education (COI	PAPER/CUT MFD EMB, XEROX, COMM, 1-9, PER DEVICE - PCMF-XER	\$684.00	12.0%	\$601.80	\$17.51	\$14.23	\$11.61	\$20.27	\$16.08	\$13.41		
7556	3669V428	Tracking & Auditing	PaperCut MF 3rd Party For Edu	PAPER/CUT SFP EMB, HP PRINTER, EDUGOV, 1-9, PER DEVICE - PCMF	\$308.00	16.3%	\$257.84	\$7.50	\$6.10	\$4.97	\$8.68	\$6.89	\$5.75		
7557	3902V512	Tracking & Auditing	PaperCut MF 3rd Party For Edu	PAPER/CUT MFD EMB, RICOH, EDUGOV, 10-24, PER DEVICE - PCMF-E	\$416.00	9.1%	\$378.00	\$11.00	\$8.94	\$7.29	\$12.73	\$10.10	\$8.43		
7558	3994V712	Tracking & Auditing	PaperCut MF 3rd Party For Edu	PAPER/CUT MFD EMB, RICOH, EDUGOV, 25-49, PER DEVICE - PCMF-E	\$359.00	8.9%	\$327.00	\$9.51	\$7.73	\$6.31	\$11.01	\$8.74	\$7.29		
7559	4010V703	Tracking & Auditing	PaperCut MF 3rd Party For Edu	PAPER/CUT MFD EMB, HP, COMM, 10-24, PER DEVICE - PCMF-HP-10	\$452.00	16.4%	\$378.00	\$11.00	\$8.94	\$7.29	\$12.73	\$10.10	\$8.43		
7560	3708V716	Tracking & Auditing	PaperCut MF 3rd Party For Edu	PAPER/CUT MFD EMB, RICOH, EDUGOV, 1-9, PER DEVICE - PCMF-E	\$603.00	21.1%	\$476.00	\$13.85	\$11.26	\$9.18	\$16.03	\$12.72	\$10.61		
7561	3594V503	Tracking & Auditing	PaperCut MF for Education - De	PAPER/CUT MFD EMB, CANON, LICENSE MIGRATION - PCMF-MIGRAT	\$142.00	15.7%	\$119.75	\$3.48	\$2.83	\$2.31	\$4.03	\$3.20	\$2.67		
7562	4097V882	Tracking & Auditing	PaperCut MF for Education - De	PAPER/CUT SFP EMB, XEROX, LICENSE MIGRATION - PCMF-MIGRATE	\$55.00	3.5%	\$53.09	\$1.54	\$1.26	\$1.02	\$1.79	\$1.42	\$1.18		
7563	4164B293	Tracking & Auditing	PaperCut MF for Education - M8	PAPER/CUT DEVICE LICENSE FOR CANON MEAP IR-ADV GEN 2 DEVIC	\$75.00	13.3%	\$65.00	\$1.89	\$1.54	\$1.25	\$2.19	\$1.74	\$1.45		
7564	4224C027	Tracking & Auditing	PaperCut MF for Education - M8	PAPER/CUT GEN3+ MEAP LICENSE - IR-ADV GEN 3 / DX DEVICES ONLY	\$75.00	13.3%	\$65.00	\$1.89	\$1.54	\$1.25	\$2.19	\$1.74	\$1.45		
7565	3598V679	Tracking & Auditing	PaperCut MF for Education - SM	SMB BUNDLE, PER CANON DEVICE - PCMF-SMB-CANON	\$452.00	15.3%	\$382.63	\$11.13	\$9.05	\$7.38	\$12.89	\$10.22	\$8.53		
7566	3604V377	Tracking & Auditing	PaperCut MF for Education - Ad	PAPER/CUT ADDITIONAL PRINT RELEASE STATION (FIRST LICENSE INC	\$135.00	11.5%	\$119.48	\$3.48	\$2.83	\$2.30	\$4.02	\$3.19	\$2.66		
7567	3628V750	Tracking & Auditing	PaperCut MF for Education - Ad	PCPROX+ ETHERNET (2-PORT)/P READER KIT - PRX-KT-80581AK4	\$475.00	40.4%	\$283.00	\$8.23	\$6.69	\$5.46	\$9.53	\$7.56	\$6.31		
7568	3628V749	Tracking & Auditing	PaperCut MF for Education - Ad	FAST RELEASE NETWORK CARD READER CONNECTION LICENSE, PRIC	\$37.00	13.5%	\$32.00	\$0.93	\$0.76	\$0.62	\$1.08	\$0.86	\$0.71		
7569	3628V772	Tracking & Auditing	PaperCut MF for Education - Ad	PAPER/CUT HP FAST RELEASE EMBEDDED, 1-49, PER DEVICE - PCMF-F	\$171.00	15.1%	\$145.15	\$4.22	\$3.43	\$2.80	\$4.89	\$3.88	\$3.24		
7570	2833V557	Tracking & Auditing	PaperCut MF for Education - Ad	PAPER/CUT - BANNER ACCOUNTING SOFTWARE INTEGRATION - PCB	\$4,900.00	-1.3%	\$4,964.00	\$144.40	\$117.40	\$95.76	\$167.19	\$132.64	\$110.65		
7571	3430V869	Tracking & Auditing	PaperCut MF for Education - Ad	CLIO INTEGRATION WITH PAPER/CUT - PCCLIO-INT	\$4,900.00	10.7%	\$4,374.00	\$127.24	\$103.45	\$84.37	\$147.32	\$116.87	\$97.50		
7572	3714V282	Tracking & Auditing	PaperCut MF for Education - Ad	ELITE ENTERPRISE INTEGRATION WITH PAPER/CUT - PCELITE-INT	\$3,500.00	-2.1%	\$3,573.50	\$103.95	\$84.51	\$68.93	\$120.36	\$95.48	\$79.65		
7573	3430V876	Tracking & Auditing	PaperCut MF for Education - Ad	TAB83 INTEGRATION WITH PAPER/CUT - PCTAB83-INT	\$2,400.00	-2.0%	\$2,448.00	\$71.21	\$57.90	\$47.22	\$82.45	\$65.41	\$54.57		
7574	3656V828	Tracking & Auditing	PaperCut MF for Education - Ad	PAPER/CUT UNLIMITED USER LICENSE CONVERSION - PCMF-USERS-C	\$219.00	14.7%	\$186.78	\$5.43	\$4.42	\$3.60	\$6.29	\$4.99	\$4.16		
7575	3675V417	Tracking & Auditing	PaperCut MF for Education - Ad	PAPER/CUT MF - ON-PREM OCR AND DOCUMENT PROCESSING PACK	\$1,094.00	16.5%	\$913.00	\$26.56	\$21.59	\$17.61	\$30.75	\$24.40	\$20.35		
7576	3620V118	Tracking & Auditing	PaperCut MF for Education - Ad	ACDI HARDWARE CONNECTION LICENSE, PRICED PER UNIT - PCMF-C	\$280.00	23.9%	\$213.18	\$6.20	\$5.04	\$4.11	\$7.18	\$5.70	\$4.75		
7577	3651V214	Tracking & Auditing	PaperCut MF for Education - Ad	CARTADIS CPAD CONNECTION LICENSE, PRICED PER UNIT - PCMF-C	\$75.00	13.3%	\$65.00	\$1.89	\$1.54	\$1.25	\$2.19	\$1.74	\$1.45		
7578	3651V206	Tracking & Auditing	PaperCut MF for Education - Ad	CONTROLLER, TOUCH SCREEN WITH POWER SUPPLY AND NETWORK	\$1,600.00	31.3%	\$1,100.00	\$32.00	\$26.02	\$21.22	\$37.05	\$29.39	\$24.52		
7579	3620V121	Tracking & Auditing	PaperCut MF for Education - Ad	EXTENDED WARRANTY, MAX OF ADDITIONAL 4 YEAR - EXTWARRAN	\$0.20	25.0%	\$0.15	\$0.00	\$0.00	\$0.00	\$0.01	\$0.00	\$0.00		
7580	2828V957	Tracking & Auditing	PaperCut MF for Education - Ad	PAPER/CUT - BLACKBOARD - GW-BLACKBOARD	\$3,041.00	12.0%	\$2,676.00	\$77.84	\$63.29	\$51.62	\$90.13	\$71.50	\$59.65		
7581	2884V327	Tracking & Auditing	PaperCut MF for Education - Ad	PAPER/CUT - BRACKET MOUNT FOR CPAD CONTROLLER - CPADBRACK	\$80.00	41.3%	\$47.00	\$1.37	\$1.11	\$0.91	\$1.58	\$1.26	\$1.05		
7582	2749V436	Tracking & Auditing	PaperCut MF for Education - Ad	PAPER/CUT - INTERFACE HARDWARE, MULTIPLE PRICE LINES ON CANON	\$91.67	37.8%	\$57.00	\$1.66	\$1.35	\$1.10	\$1.92	\$1.52	\$1.27		
7583	3626V123	Tracking & Auditing	PaperCut MF for Education - Ad	PAPER/CUT JOB TICKETING - FABLAB	\$4,665.00	12.0%	\$4,105.00	\$119.41	\$97.08	\$79.19	\$138.26	\$109.69	\$91.50		
7584	3675V416	Tracking & Auditing	PaperCut MF for Education - Ad	PAPER/CUT MF - ADVANCED PRINT ENABLEMENT PACK - PCMF-PEP	\$2,734.00	16.6%	\$2,280.00	\$66.33	\$53.92	\$43.98	\$76.79	\$60.92	\$50.82		
7585	3669V424	Tracking & Auditing	PaperCut MF for Education - Ad	INTERFACE HARNESS, MULTIPLE PRICE LINES - H20-COPIER OEM	\$100.00	38.8%	\$61.20	\$1.78	\$1.45	\$1.18	\$2.06	\$1.64	\$1.36		
7586	2828V954	Tracking & Auditing	PaperCut MF for Education - Ad	PAPER/CUT - PAYPAL WEBSITE PAYMENTS STANDARD - GW-PPWPS	\$495.00	12.9%	\$431.00	\$12.54	\$10.19	\$8.31	\$14.52	\$11.52	\$9.61		
7587	3805V860	Tracking & Auditing	PaperCut MF for Education - Ad	PAPER/CUT ADVANCED CONNECTOR LICENSE BOSCP, CARTADIS, JA	\$82.00	17.1%	\$68.00	\$1.98	\$1.61	\$1.31	\$2.29	\$1.82	\$1.52		
7588	3850V636	Tracking & Auditing	PaperCut MF for Education - Ad	PAPER/CUT CONNECTOR LICENSE - BIOSSTORE, FAST RELEASE - PCMF-	\$41.00	14.6%	\$35.00	\$1.02	\$0.83	\$0.68	\$1.18	\$0.94	\$0.78		
7589	3430V877	Tracking & Auditing	PaperCut MF for Education - Ad	TIMESLIPS INTEG WITH PAPER/CUT - PCTSLIPS-INT	\$2,400.00	10.8%	\$2,142.00	\$62.31	\$50.66	\$41.32	\$72.14	\$57.23	\$47.75		
7590	3860V476	Tracking & Auditing	PaperCut MF for Education - Ad	PAPER/CUT SFP EMB, HP PRINTER, EDUGOV, 200-499, PER DEVICE - P	\$130.00	15.4%	\$110.00	\$3.20	\$2.60	\$2.12	\$3.70	\$2.94	\$2.45		
7591	3860V477	Tracking & Auditing	PaperCut MF for Education - Ad	PAPER/CUT PAYMENT GATEWAY GROUP 1 - GW-GROUP1	\$541.00	16.5%	\$452.00	\$13.15	\$10.69	\$8.72	\$15.22	\$12.08	\$10.08		
7592	3860V478	Tracking & Auditing	PaperCut MF for Education - Ad	PAPER/CUT PAYMENT GATEWAY GROUP 2 - GW-GROUP2	\$820.00	16.5%	\$685.00	\$19.93	\$16.20	\$13.21	\$23.07	\$18.30	\$15.27		
7593	3860V479	Tracking & Auditing	PaperCut MF for Education - Ad	PAPER/CUT PAYMENT GATEWAY GROUP 3 - GW-GROUP3	\$3,280.00	16.6%	\$2,736.00	\$79.59	\$64.71	\$52.78	\$92.15	\$73.11	\$60.99		
7594	3849V526	Tracking & Auditing	PaperCut MF for Education - Ad	PAPER/CUT ELATEC TWN4 HD PROX READER P W/THREE CABLES KIT	\$151.00	4.6%	\$144.00	\$4.19	\$3.41	\$2.78	\$4.85	\$3.85	\$3.21		
7595	3849V527	Tracking & Auditing	PaperCut MF for Education - Ad	PAPER/CUT EXTERNAL SNAP-IN HOLDER KIT - BLACK- HKSI-BKIT	\$35.00	22.9%	\$27.00	\$0.79	\$0.64	\$0.52	\$0.91	\$0.72	\$0.60		
7596	3911V350	Tracking & Auditing	PaperCut MF for Education - Ad	PAPER/CUT SFP EMB, HP PRINTER, COMM, 50-99, PER DEVICE - PCMF	\$170.00	15.9%	\$143.00	\$4.16	\$3.38	\$2.76	\$4.84				

			Purchase					Lease					Service		
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
7726	4048V623	Tracking & Auditing	PrinterLogic Saas Bundled Licen	PRINTERLOGIC - REG - SAAS - SECURITY - 100-249 - R-P-C-SAS-ASB-1	\$30.60	8.5%	\$28.00	\$0.81	\$0.66	\$0.54	\$0.94	\$0.75	\$0.62		
7727	4046V093	Tracking & Auditing	PrinterLogic Saas Bundled Licen	PRINTERLOGIC - REG - SAAS - SECURITY - 250-499 - R-P-C-SAS-ASB-2	\$26.90	7.1%	\$25.00	\$0.73	\$0.59	\$0.48	\$0.84	\$0.67	\$0.56		
7728	4046V094	Tracking & Auditing	PrinterLogic Saas Bundled Licen	PRINTERLOGIC - REG - SAAS - SECURITY - 500-999 - R-P-C-SAS-ASB-5	\$23.70	7.2%	\$22.00	\$0.64	\$0.52	\$0.42	\$0.74	\$0.59	\$0.49		
7729	4046V095	Tracking & Auditing	PrinterLogic Saas Bundled Licen	PRINTERLOGIC - REG - SAAS - SECURITY - 1000-1999 - R-P-C-SAS-ASB	\$21.10	5.6%	\$19.91	\$0.58	\$0.47	\$0.38	\$0.67	\$0.53	\$0.44		
7730	4048V624	Tracking & Auditing	PrinterLogic Saas Bundled Licen	PRINTERLOGIC - REG - SAAS - COST - 25-49 - R-P-C-SAS-CMB-25+	\$27.30	8.4%	\$25.00	\$0.73	\$0.59	\$0.48	\$0.84	\$0.67	\$0.56		
7731	4048V625	Tracking & Auditing	PrinterLogic Saas Bundled Licen	PRINTERLOGIC - REG - SAAS - COST - 50-99 - R-P-C-SAS-CMB-50+	\$24.60	6.5%	\$23.00	\$0.67	\$0.54	\$0.44	\$0.77	\$0.61	\$0.51		
7732	4048V626	Tracking & Auditing	PrinterLogic Saas Bundled Licen	PRINTERLOGIC - REG - SAAS - COST - 100-249 - R-P-C-SAS-CMB-100+	\$21.60	7.4%	\$20.00	\$0.58	\$0.47	\$0.39	\$0.67	\$0.53	\$0.45		
7733	4046V096	Tracking & Auditing	PrinterLogic Saas Bundled Licen	PRINTERLOGIC - REG - SAAS - COST - 250-499 - R-P-C-SAS-CMB-250+	\$19.00	5.4%	\$17.97	\$0.52	\$0.42	\$0.35	\$0.61	\$0.48	\$0.40		
7734	4046V097	Tracking & Auditing	PrinterLogic Saas Bundled Licen	PRINTERLOGIC - REG - SAAS - COST - 500-999 - R-P-C-SAS-CMB-500+	\$16.70	5.2%	\$15.83	\$0.46	\$0.37	\$0.31	\$0.53	\$0.42	\$0.35		
7735	4046V098	Tracking & Auditing	PrinterLogic Saas Bundled Licen	PRINTERLOGIC - REG - SAAS - COST - 1000-1999 - R-P-C-SAS-CMB-10	\$14.90	6.0%	\$14.00	\$0.41	\$0.33	\$0.27	\$0.47	\$0.37	\$0.31		
7736	4048V639	Tracking & Auditing	PrinterLogic EDU Saas Core Sub	PRINTERLOGIC - REG - EDU - SAAS - CORE - 25-49 - R-P-E-SAS-COR-25	\$89.50	3.9%	\$86.00	\$2.50	\$2.03	\$1.66	\$2.90	\$2.30	\$1.92		
7737	4048V640	Tracking & Auditing	PrinterLogic EDU Saas Core Sub	PRINTERLOGIC - REG - EDU - SAAS - CORE - 50-99 - R-P-E-SAS-COR-50	\$80.50	3.1%	\$78.00	\$2.27	\$1.84	\$1.50	\$2.63	\$2.08	\$1.74		
7738	4048V641	Tracking & Auditing	PrinterLogic EDU Saas Core Sub	PRINTERLOGIC - REG - EDU - SAAS - CORE - 100-249 - R-P-E-SAS-COR	\$70.90	2.7%	\$69.00	\$2.01	\$1.63	\$1.33	\$2.32	\$1.84	\$1.54		
7739	4046V111	Tracking & Auditing	PrinterLogic EDU Saas Core Sub	PRINTERLOGIC - REG - EDU - SAAS - CORE - 250-499 - R-P-E-SAS-COR	\$62.40	2.2%	\$61.00	\$1.77	\$1.44	\$1.18	\$2.05	\$1.63	\$1.36		
7740	4046V112	Tracking & Auditing	PrinterLogic EDU Saas Core Sub	PRINTERLOGIC - REG - EDU - SAAS - CORE - 500-999 - R-P-E-SAS-COR	\$54.90	1.6%	\$54.00	\$1.57	\$1.28	\$1.04	\$1.82	\$1.44	\$1.20		
7741	4046V113	Tracking & Auditing	PrinterLogic EDU Saas Core Sub	PRINTERLOGIC - REG - EDU - SAAS - CORE - 1000-1999 - R-P-E-SAS-C	\$48.80	3.7%	\$47.00	\$1.37	\$1.11	\$0.91	\$1.58	\$1.26	\$1.05		
7742	4046V114	Tracking & Auditing	PrinterLogic EDU Saas Core Sub	PRINTERLOGIC - REG - EDU - SAAS - CORE - 2000-3499 - R-P-E-SAS-C	\$43.50	3.4%	\$42.00	\$1.22	\$0.99	\$0.81	\$1.41	\$1.12	\$0.94		
7743	4046V115	Tracking & Auditing	PrinterLogic EDU Saas Core Sub	PRINTERLOGIC - REG - EDU - SAAS - CORE - 3500-4999 - R-P-E-SAS-C	\$39.60	4.0%	\$38.00	\$1.11	\$0.90	\$0.73	\$1.28	\$1.02	\$0.85		
7744	4046V116	Tracking & Auditing	PrinterLogic EDU Saas Core Sub	PRINTERLOGIC - REG - EDU - SAAS - CORE - 5000-7499 - R-P-E-SAS-C	\$36.00	2.8%	\$35.00	\$1.02	\$0.83	\$0.68	\$1.18	\$0.94	\$0.78		
7745	4048V642	Tracking & Auditing	PrinterLogic EDU Saas Bundled	PRINTERLOGIC - REG - EDU - SAAS - OUTPUT - 25-49 - R-P-E-SAS-OM	\$37.60	1.6%	\$37.00	\$1.08	\$0.88	\$0.71	\$1.25	\$0.99	\$0.82		
7746	4048V643	Tracking & Auditing	PrinterLogic EDU Saas Bundled	PRINTERLOGIC - REG - EDU - SAAS - OUTPUT - 50-99 - R-P-E-SAS-OM	\$33.80	2.4%	\$33.00	\$0.96	\$0.78	\$0.64	\$1.11	\$0.88	\$0.74		
7747	4048V644	Tracking & Auditing	PrinterLogic EDU Saas Bundled	PRINTERLOGIC - REG - EDU - SAAS - OUTPUT - 100-249 - R-P-E-SAS-C	\$29.80	2.7%	\$29.00	\$0.84	\$0.69	\$0.56	\$0.98	\$0.77	\$0.65		
7748	4046V713	Tracking & Auditing	PrinterLogic EDU Saas Bundled	PRINTERLOGIC - REG - EDU - SAAS - OUTPUT - 250-499 - R-P-E-SAS-C	\$26.20	0.8%	\$26.00	\$0.76	\$0.61	\$0.50	\$0.88	\$0.69	\$0.58		
7749	4046V714	Tracking & Auditing	PrinterLogic EDU Saas Bundled	PRINTERLOGIC - REG - EDU - SAAS - OUTPUT - 500-999 - R-P-E-SAS-C	\$23.10	0.4%	\$23.00	\$0.67	\$0.54	\$0.44	\$0.77	\$0.61	\$0.51		
7750	4046V715	Tracking & Auditing	PrinterLogic EDU Saas Bundled	PRINTERLOGIC - REG - EDU - SAAS - OUTPUT - 1000-1999 - R-P-E-SAS-C	\$20.50	-2.1%	\$20.93	\$0.61	\$0.49	\$0.40	\$0.70	\$0.56	\$0.47		
7751	4048V645	Tracking & Auditing	PrinterLogic EDU Saas Bundled	PRINTERLOGIC - REG - EDU - SAAS - SECURITY - 25-49 - R-P-E-SAS-AS	\$30.40	1.3%	\$30.00	\$0.87	\$0.71	\$0.58	\$1.01	\$0.80	\$0.67		
7752	4048V646	Tracking & Auditing	PrinterLogic EDU Saas Bundled	PRINTERLOGIC - REG - EDU - SAAS - SECURITY - 50-99 - R-P-E-SAS-AS	\$27.40	1.5%	\$27.00	\$0.79	\$0.64	\$0.52	\$0.91	\$0.72	\$0.60		
7753	4048V647	Tracking & Auditing	PrinterLogic EDU Saas Bundled	PRINTERLOGIC - REG - EDU - SAAS - SECURITY - 100-249 - R-P-E-SAS-	\$24.10	0.4%	\$24.00	\$0.70	\$0.57	\$0.46	\$0.81	\$0.64	\$0.53		
7754	4046V716	Tracking & Auditing	PrinterLogic EDU Saas Bundled	PRINTERLOGIC - REG - EDU - SAAS - SECURITY - 250-499 - R-P-E-SAS-	\$21.20	0.9%	\$21.00	\$0.61	\$0.50	\$0.41	\$0.71	\$0.56	\$0.47		
7755	4046V717	Tracking & Auditing	PrinterLogic EDU Saas Bundled	PRINTERLOGIC - REG - EDU - SAAS - SECURITY - 500-999 - R-P-E-SAS-	\$18.70	-1.6%	\$19.00	\$0.55	\$0.45	\$0.37	\$0.64	\$0.51	\$0.42		
7756	4046V718	Tracking & Auditing	PrinterLogic EDU Saas Bundled	PRINTERLOGIC - REG - EDU - SAAS - SECURITY - 1000-1999 - R-P-E-SA	\$16.60	-2.1%	\$16.95	\$0.49	\$0.40	\$0.33	\$0.57	\$0.45	\$0.38		
7757	4048V648	Tracking & Auditing	PrinterLogic EDU Saas Bundled	PRINTERLOGIC - REG - EDU - SAAS - COST - 25-49 - R-P-E-SAS-CMB-2	\$21.50	-2.1%	\$21.95	\$0.64	\$0.52	\$0.42	\$0.74	\$0.59	\$0.49		
7758	4048V649	Tracking & Auditing	PrinterLogic EDU Saas Bundled	PRINTERLOGIC - REG - EDU - SAAS - COST - 50-99 - R-P-E-SAS-CMB-5	\$19.30	-2.1%	\$19.71	\$0.57	\$0.47	\$0.38	\$0.66	\$0.53	\$0.44		
7759	4048V650	Tracking & Auditing	PrinterLogic EDU Saas Bundled	PRINTERLOGIC - REG - EDU - SAAS - COST - 100-249 - R-P-E-SAS-CMB	\$17.00	0.0%	\$17.00	\$0.49	\$0.40	\$0.33	\$0.57	\$0.45	\$0.38		
7760	4046V719	Tracking & Auditing	PrinterLogic EDU Saas Bundled	PRINTERLOGIC - REG - EDU - SAAS - COST - 250-499 - R-P-E-SAS-CMB	\$15.00	0.0%	\$15.00	\$0.44	\$0.35	\$0.29	\$0.51	\$0.40	\$0.33		
7761	4046V720	Tracking & Auditing	PrinterLogic EDU Saas Bundled	PRINTERLOGIC - REG - EDU - SAAS - COST - 500-999 - R-P-E-SAS-CMB	\$13.20	-2.1%	\$13.48	\$0.39	\$0.32	\$0.26	\$0.45	\$0.36	\$0.30		
7762	4046V721	Tracking & Auditing	PrinterLogic EDU Saas Bundled	PRINTERLOGIC - REG - EDU - SAAS - COST - 1000-1999 - R-P-E-SAS-C	\$11.70	-2.1%	\$11.95	\$0.35	\$0.28	\$0.23	\$0.40	\$0.32	\$0.27		
7763	4048V124	Tracking & Auditing	PrinterLogic SaaS Core Subscrip	PRINTERLOGIC - SAAS - CORE - 25-49 - P-C-SAS-COR-25+	\$113.70	5.4%	\$107.51	\$3.13	\$2.54	\$2.07	\$3.62	\$2.87	\$2.40		
7764	4048V125	Tracking & Auditing	PrinterLogic SaaS Core Subscrip	PRINTERLOGIC - SAAS - CORE - 50-99 - P-C-SAS-COR-50+	\$102.30	5.4%	\$96.79	\$2.82	\$2.29	\$1.87	\$3.26	\$2.59	\$2.16		
7765	4048V663	Tracking & Auditing	PrinterLogic SaaS Core Subscrip	PRINTERLOGIC - SAAS - CORE - 100-249 - P-C-SAS-COR-100+	\$90.10	5.5%	\$85.15	\$2.48	\$2.01	\$1.64	\$2.87	\$2.28	\$1.90		
7766	4046V024	Tracking & Auditing	PrinterLogic SaaS Core Subscrip	PRINTERLOGIC - SAAS - CORE - 250-499 - P-C-SAS-COR-250+	\$79.20	5.4%	\$74.94	\$2.18	\$1.77	\$1.45	\$2.52	\$2.00	\$1.67		
7767	4046V025	Tracking & Auditing	PrinterLogic SaaS Core Subscrip	PRINTERLOGIC - SAAS - CORE - 500-999 - P-C-SAS											

Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
7898	4048V601	Tracking & Auditing	PrinterLogic EDU VA Core Subs	PRINTERLOGIC - EDU - VA - CORE - 50-99 - P-E-VAS-COR-50+	\$80.50	-2.1%	\$82.19	\$2.39	\$1.94	\$1.59	\$2.77	\$2.20	\$1.83		
7899	4048V602	Tracking & Auditing	PrinterLogic EDU VA Core Subs	PRINTERLOGIC - EDU - VA - CORE - 100-249 - P-E-VAS-COR-100+	\$70.90	-2.1%	\$72.39	\$2.11	\$1.71	\$1.40	\$2.44	\$1.93	\$1.61		
7900	4046V067	Tracking & Auditing	PrinterLogic EDU VA Core Subs	PRINTERLOGIC - EDU - VA - CORE - 250-499 - P-E-VAS-COR-250+	\$62.40	-2.1%	\$63.71	\$1.85	\$1.51	\$1.23	\$2.15	\$1.70	\$1.42		
7901	4046V068	Tracking & Auditing	PrinterLogic EDU VA Core Subs	PRINTERLOGIC - EDU - VA - CORE - 500-999 - P-E-VAS-COR-500+	\$54.90	-2.1%	\$56.05	\$1.63	\$1.33	\$1.08	\$1.89	\$1.50	\$1.25		
7902	4046V069	Tracking & Auditing	PrinterLogic EDU VA Core Subs	PRINTERLOGIC - EDU - VA - CORE - 1000-1999 - P-E-VAS-COR-1000+	\$48.80	-2.1%	\$49.82	\$1.45	\$1.18	\$0.96	\$1.68	\$1.33	\$1.11		
7903	4048V603	Tracking & Auditing	PrinterLogic EDU VA Bundled Su	PRINTERLOGIC - EDU - VA - OUTPUT - 25-49 - P-E-VAS-OMB-25+	\$37.60	-2.1%	\$38.39	\$1.12	\$0.91	\$0.74	\$1.29	\$1.03	\$0.86		
7904	4048V604	Tracking & Auditing	PrinterLogic EDU VA Bundled Su	PRINTERLOGIC - EDU - VA - OUTPUT - 50-99 - P-E-VAS-OMB-50+	\$33.80	-2.1%	\$34.51	\$1.00	\$0.82	\$0.67	\$1.16	\$0.92	\$0.77		
7905	4048V605	Tracking & Auditing	PrinterLogic EDU VA Bundled Su	PRINTERLOGIC - EDU - VA - OUTPUT - 100-249 - P-E-VAS-OMB-100+	\$29.80	-2.1%	\$30.43	\$0.89	\$0.72	\$0.59	\$1.02	\$0.81	\$0.68		
7906	4064V070	Tracking & Auditing	PrinterLogic EDU VA Bundled Su	PRINTERLOGIC - EDU - VA - OUTPUT - 250-499 - P-E-VAS-OMB-250+	\$26.20	-2.1%	\$26.75	\$0.78	\$0.63	\$0.52	\$0.90	\$0.71	\$0.60		
7907	4064V071	Tracking & Auditing	PrinterLogic EDU VA Bundled Su	PRINTERLOGIC - EDU - VA - OUTPUT - 500-999 - P-E-VAS-OMB-500+	\$23.10	-2.1%	\$23.59	\$0.69	\$0.56	\$0.46	\$0.79	\$0.63	\$0.53		
7908	4064V072	Tracking & Auditing	PrinterLogic EDU VA Bundled Su	PRINTERLOGIC - EDU - VA - OUTPUT - 1000-1999 - P-E-VAS-OMB-1000+	\$20.50	-2.1%	\$20.93	\$0.61	\$0.49	\$0.40	\$0.70	\$0.56	\$0.47		
7909	4048V606	Tracking & Auditing	PrinterLogic EDU VA Bundled Su	PRINTERLOGIC - EDU - VA - SECURITY - 25-49 - P-E-VAS-ASB-25+	\$30.40	-2.1%	\$31.04	\$0.90	\$0.73	\$0.60	\$1.05	\$0.83	\$0.69		
7910	4048V607	Tracking & Auditing	PrinterLogic EDU VA Bundled Su	PRINTERLOGIC - EDU - VA - SECURITY - 50-99 - P-E-VAS-ASB-50+	\$27.40	-2.1%	\$27.98	\$0.81	\$0.66	\$0.54	\$0.94	\$0.75	\$0.62		
7911	4048V608	Tracking & Auditing	PrinterLogic EDU VA Bundled Su	PRINTERLOGIC - EDU - VA - SECURITY - 100-249 - P-E-VAS-ASB-100+	\$24.10	-2.1%	\$24.61	\$0.72	\$0.58	\$0.47	\$0.83	\$0.66	\$0.55		
7912	4064V073	Tracking & Auditing	PrinterLogic EDU VA Bundled Su	PRINTERLOGIC - EDU - VA - SECURITY - 250-499 - P-E-VAS-ASB-250+	\$21.20	-2.1%	\$21.65	\$0.63	\$0.51	\$0.42	\$0.73	\$0.58	\$0.48		
7913	4064V074	Tracking & Auditing	PrinterLogic EDU VA Bundled Su	PRINTERLOGIC - EDU - VA - SECURITY - 500-999 - P-E-VAS-ASB-500+	\$18.70	-2.1%	\$19.09	\$0.56	\$0.45	\$0.37	\$0.64	\$0.51	\$0.43		
7914	4064V075	Tracking & Auditing	PrinterLogic EDU VA Bundled Su	PRINTERLOGIC - EDU - VA - SECURITY - 1000-1999 - P-E-VAS-ASB-1000+	\$16.60	-2.1%	\$16.95	\$0.49	\$0.40	\$0.33	\$0.57	\$0.45	\$0.38		
7915	4048V609	Tracking & Auditing	PrinterLogic EDU VA Bundled Su	PRINTERLOGIC - EDU - VA - COST - 25-49 - P-E-VAS-CMB-25+	\$21.50	-2.1%	\$21.95	\$0.64	\$0.52	\$0.42	\$0.74	\$0.59	\$0.49		
7916	4048V610	Tracking & Auditing	PrinterLogic EDU VA Bundled Su	PRINTERLOGIC - EDU - VA - COST - 50-99 - P-E-VAS-CMB-50+	\$19.30	-2.1%	\$19.71	\$0.57	\$0.47	\$0.38	\$0.66	\$0.53	\$0.44		
7917	4048V611	Tracking & Auditing	PrinterLogic EDU VA Bundled Su	PRINTERLOGIC - EDU - VA - COST - 100-249 - P-E-VAS-CMB-100+	\$17.00	-2.1%	\$17.36	\$0.51	\$0.41	\$0.33	\$0.58	\$0.46	\$0.39		
7918	4064V076	Tracking & Auditing	PrinterLogic EDU VA Bundled Su	PRINTERLOGIC - EDU - VA - COST - 250-499 - P-E-VAS-CMB-250+	\$15.00	-2.1%	\$15.32	\$0.45	\$0.36	\$0.30	\$0.52	\$0.41	\$0.34		
7919	4064V077	Tracking & Auditing	PrinterLogic EDU VA Bundled Su	PRINTERLOGIC - EDU - VA - COST - 500-999 - P-E-VAS-CMB-500+	\$13.20	-2.1%	\$13.48	\$0.39	\$0.32	\$0.26	\$0.45	\$0.36	\$0.30		
7920	4064V078	Tracking & Auditing	PrinterLogic EDU VA Bundled Su	PRINTERLOGIC - EDU - VA - COST - 1000-1999 - P-E-VAS-CMB-1000+	\$11.70	-2.1%	\$11.95	\$0.35	\$0.28	\$0.23	\$0.40	\$0.32	\$0.27		
7921	3900V648	Tracking & Auditing	PrinterLogic Implementation Ser	PROFESSIONAL SERVICES SAAS UPGRADE MIGRATION PACKAGE - P-PS-UPG-1	\$1,911.20	16.9%	\$1,588.14	\$46.20	\$37.56	\$30.64	\$53.49	\$42.44	\$35.40		
7922	3900V649	Tracking & Auditing	PrinterLogic Implementation Ser	PROFESSIONAL SERVICES BRONZE PACKAGE - P-PS-BRZ-1	\$7,962.70	16.9%	\$6,615.72	\$192.45	\$156.46	\$127.62	\$222.82	\$176.77	\$147.46		
7923	3900V650	Tracking & Auditing	PrinterLogic Implementation Ser	PROFESSIONAL SERVICES SILVER PACKAGE - P-PS-SLV-1	\$15,925.70	16.9%	\$13,230.42	\$384.87	\$312.90	\$255.21	\$445.60	\$353.52	\$294.91		
7924	3900V651	Tracking & Auditing	PrinterLogic Implementation Ser	PROFESSIONAL SERVICES GOLD PACKAGE - P-PS-GLD-1	\$23,888.40	14.5%	\$20,428.80	\$594.27	\$483.14	\$394.07	\$688.04	\$545.86	\$455.36		
7925	3900V652	Tracking & Auditing	PrinterLogic Implementation Ser	PROFESSIONAL SERVICES TECHNICAL ACCOUNT MANAGER - P-PS-TA-1	\$31,851.30	16.9%	\$26,460.84	\$769.75	\$625.80	\$510.43	\$891.20	\$707.03	\$589.81		
7926	3900V653	Tracking & Auditing	PrinterLogic Implementation Ser	PROFESSIONAL SERVICES ENTERPRISE PACKAGE - P-PS-ENT-1	\$31,851.30	0.3%	\$31,752.60	\$923.68	\$750.95	\$612.51	\$1,069.43	\$848.43	\$707.77		
7927	3900V646	Tracking & Auditing	PrinterLogic Implementation Ser	PROFESSIONAL SERVICES HOUR - P-PS-HR-1	\$318.50	16.7%	\$265.20	\$7.71	\$6.27	\$5.12	\$8.93	\$7.09	\$5.91		
7928	3900V647	Tracking & Auditing	PrinterLogic Implementation Ser	PROFESSIONAL SERVICES SMB PACKAGE - P-PS-SMB-1	\$1,592.60	16.9%	\$1,323.96	\$38.51	\$31.31	\$25.54	\$44.59	\$35.38	\$29.51		
7961	3910V291	Web-to-Print	Pressero - eCommerce W2P Sell	ALEYANT PRESSERO ENTERPRISE SELF HOSTED PLATFORM LICENSE - P-PS-ENT-1	\$67,200.00	15.0%	\$57,120.00	\$1,661.62	\$1,350.89	\$1,101.84	\$1,923.80	\$1,526.25	\$1,273.20		
7962	3910V293	Web-to-Print	Pressero - eCommerce W2P Sell	ALEYANT PRESSERO ENTERPRISE SELF HOSTED PLATFORM MONTHLY SUBSCRIPTION - P-PS-SUB-1	\$1,121.00	10.2%	\$1,006.74	\$29.29	\$23.81	\$19.42	\$33.91	\$26.90	\$22.44		
7963	3910V295	Web-to-Print	Pressero - eCommerce W2P Sell	ALEYANT PRESSERO ENTERPRISE SELF HOSTED IMPLEMENTATION FEE - P-PS-IMP-1	\$7,350.00	20.0%	\$5,880.30	\$171.06	\$139.07	\$113.43	\$198.05	\$157.12	\$131.07		
7964	3526V830	Web-to-Print	Pressero - eCommerce W2P Clo	ALEYANT PRESSERO ADVANCED CLOUD PLATFORM ACTIVATION PRO SERVICE - P-PS-ADV-1	\$3,408.00	9.4%	\$3,088.56	\$89.85	\$73.04	\$59.58	\$104.02	\$82.53	\$68.84		
7965	3526V831	Web-to-Print	Pressero - eCommerce W2P Clo	ALEYANT PRESSERO ADVANCED CLOUD PLATFORM MONTHLY SUBSCRIPTION - P-PS-SUB-1	\$591.00	9.2%	\$536.52	\$15.61	\$12.69	\$10.35	\$18.07	\$14.34	\$11.96		
7966	3526V832	Web-to-Print	Pressero - eCommerce W2P Clo	ALEYANT PRESSERO PREMIER CLOUD PLATFORM ACTIVATION PRO SERVICE - P-PS-PRM-1	\$5,046.00	9.4%	\$4,573.68	\$133.05	\$108.17	\$88.23	\$154.04	\$122.21	\$101.95		
7967	3526V833	Web-to-Print	Pressero - eCommerce W2P Clo	ALEYANT PRESSERO PREMIER CLOUD PLATFORM MONTHLY SUBSCRIPTION - P-PS-SUB-1	\$723.00	9.3%	\$655.86	\$19.08	\$15.51	\$12.65	\$22.09	\$17.52	\$14.62		
7968	3526V834	Web-to-Print	Pressero - eCommerce W2P Clo	ALEYANT PRESSERO PREMIER PRIVATE CLOUD PLATFORM ACTIVATION PRO SERVICE - P-PS-PRV-1	\$5,702.00	9.3%	\$5,169.36	\$150.38	\$122.26	\$99.72	\$174.10	\$138.13	\$115.23		
7969	3526V835	Web-to-Print	Pressero - eCommerce W2P Clo	ALEYANT PRESSERO PREMIER PRIVATE CLOUD PLATFORM MONTHLY SUBSCRIPTION - P-PS-SUB-1	\$1,869.00	9.3%	\$1,695.24	\$49.31	\$40.09	\$32.70	\$57.10	\$45.30	\$37.79		
7970	3910V294	Web-to-Print	Pressero - eCommerce W2P Clo	ALEYANT PRESSERO ADVANCED CLOUD PLATFORM FOR EDUCATION PRO SERVICE - P-PS-EDU-1	\$3,045.00	9.2%	\$2,765.00	\$80.43	\$65.39	\$53.34	\$93.13	\$73.88			

					Purchase			Lease							Service	
					Pricing Quantity (License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner	
Sort Key	Category	Product Family	Item Grouping	Product												
8102	2701C001	INTERCHANGEABLE LENS PROJECTORS	Lenses	ULTRA SHORT FIXED LENS RS-SLO6UW	\$5,599.00	31.1%	\$3,859.00	\$112.26	\$91.27	\$74.44	\$129.97	\$103.11	\$86.02			
8103	3379C001	INTERCHANGEABLE LENS PROJECTORS	Lenses	4K STANDARD ZOOM LENS RS-SL07RST	\$8,000.00	31.1%	\$5,515.00	\$160.43	\$130.43	\$106.38	\$185.75	\$147.36	\$122.93			
8104	2406C001	INTERCHANGEABLE LENS PROJECTORS	Lamp	REPLACEMENT LAMP RS-LP12	\$649.00	32.1%	\$440.64	\$12.82	\$10.42	\$8.50	\$14.84	\$11.77	\$9.82			
8105	2408C001	INTERCHANGEABLE LENS PROJECTORS	Accessories	REMOTE CONTROLLER RS-RC07	\$49.00	22.4%	\$38.00	\$1.11	\$0.90	\$0.73	\$1.28	\$1.02	\$0.85			
8106	5750B001	INTERCHANGEABLE LENS PROJECTORS	Accessories	REMOTE CONTROLLER RS-RC05	\$99.00	22.2%	\$77.00	\$2.24	\$1.82	\$1.49	\$2.59	\$2.06	\$1.72			
8107	2407C001	INTERCHANGEABLE LENS PROJECTORS	Accessories	REPLACEMENT AIR FILTER RS-FL05	\$129.00	27.9%	\$93.00	\$2.71	\$2.20	\$1.79	\$3.13	\$2.48	\$2.07			
8108	2423C002	NON-INTERCHANGEABLE LENS PROJECTORS	Equipment	REALIS 4K600Z MULTIMEDIA LASER PROJECTOR (BLACK)	\$69,995.00	38.7%	\$42,904.26	\$1,248.08	\$1,014.69	\$827.62	\$1,445.02	\$1,146.40	\$956.34			
8109	1955C002	NON-INTERCHANGEABLE LENS PROJECTORS	Equipment	REALIS 4K600STZ MULTIMEDIA LASER PROJECTOR (BLACK)	\$69,995.00	38.7%	\$42,904.26	\$1,248.08	\$1,014.69	\$827.62	\$1,445.02	\$1,146.40	\$956.34			
8110	5750B001	NON-INTERCHANGEABLE LENS PROJECTORS	Accessories	REMOTE CONTROLLER RS-RC05	\$99.00	22.2%	\$77.00	\$2.24	\$1.82	\$1.49	\$2.59	\$2.06	\$1.72			
8111	4970B001	NON-INTERCHANGEABLE LENS PROJECTORS	Accessories	REMOTE CONTROLLER RS-RC04	\$49.00	23.0%	\$37.74	\$1.10	\$0.89	\$0.73	\$1.27	\$1.01	\$0.84			
8112	2128C001	NON-INTERCHANGEABLE LENS PROJECTORS	Accessories	REPLACEMENT AIR FILTER RS-FL04	\$149.00	30.2%	\$104.04	\$3.03	\$2.46	\$2.01	\$3.50	\$2.78	\$2.32			
8113	1639C002	NON-INTERCHANGEABLE LENS PROJECTORS	Equipment	REALIS 4KS01ST MULTIMEDIA PROJECTOR (BLACK)	\$41,999.00	44.5%	\$23,322.30	\$678.45	\$551.57	\$449.89	\$785.50	\$623.17	\$519.85			
8114	0071C002	NON-INTERCHANGEABLE LENS PROJECTORS	Equipment	REALIS WUX500 MULTIMEDIA PROJECTOR	\$5,099.00	28.6%	\$3,640.00	\$105.89	\$86.09	\$70.22	\$122.60	\$97.26	\$81.14			
8115	0071C011	NON-INTERCHANGEABLE LENS PROJECTORS	Equipment	REALIS WUX500 DDICOM SIMULATION MEDICAL IMAGING PROJECTOR (WHITE)	\$5,699.00	39.5%	\$3,450.66	\$100.38	\$81.61	\$66.56	\$116.22	\$92.20	\$76.92			
8116	2136C002	NON-INTERCHANGEABLE LENS PROJECTORS	Equipment	REALIS WUX500ST MULTIMEDIA PROJECTOR (WHITE)	\$8,249.00	40.1%	\$4,944.00	\$143.82	\$116.93	\$95.37	\$166.51	\$132.10	\$110.20			
8117	2136C005	NON-INTERCHANGEABLE LENS PROJECTORS	Equipment	REALIS WUX500ST DDICOM SIMULATION MEDICAL IMAGING PROJECTOR (WHITE)	\$8,849.00	39.9%	\$5,316.24	\$154.65	\$125.73	\$102.55	\$179.05	\$142.05	\$118.50			
8118	1204C002	NON-INTERCHANGEABLE LENS PROJECTORS	Equipment	REALIS WUX450ST MULTIMEDIA PROJECTOR (WHITE)	\$7,329.00	40.2%	\$4,383.96	\$127.53	\$103.68	\$84.57	\$147.65	\$117.14	\$97.72			
8119	1204C008	NON-INTERCHANGEABLE LENS PROJECTORS	Equipment	REALIS WUX450ST DDICOM SIMULATION MEDICAL IMAGING PROJECTOR (WHITE)	\$7,959.00	40.2%	\$4,757.28	\$138.39	\$112.51	\$91.77	\$160.23	\$127.11	\$106.04			
8120	8377B001	NON-INTERCHANGEABLE LENS PROJECTORS	Lamps	REPLACEMENT LAMP RS-LP08	\$579.00	33.4%	\$385.56	\$11.22	\$9.12	\$7.44	\$12.99	\$10.30	\$8.59			
8121	1286C001	NON-INTERCHANGEABLE LENS PROJECTORS	Lamps	REPLACEMENT LAMP RS-LP10F	\$1,179.00	29.9%	\$826.20	\$24.03	\$19.54	\$15.94	\$27.83	\$22.08	\$18.42			
8122	8381B001	NON-INTERCHANGEABLE LENS PROJECTORS	Accessories	REMOTE CONTROLLER RS-RC06	\$49.00	23.0%	\$37.74	\$1.10	\$0.89	\$0.73	\$1.27	\$1.01	\$0.84			
8123	5750B001	NON-INTERCHANGEABLE LENS PROJECTORS	Accessories	REMOTE CONTROLLER RS-RC05	\$99.00	22.2%	\$77.00	\$2.24	\$1.82	\$1.49	\$2.59	\$2.06	\$1.72			
8124	4970B001	NON-INTERCHANGEABLE LENS PROJECTORS	Accessories	REMOTE CONTROLLER RS-RC04	\$49.00	23.0%	\$37.74	\$1.10	\$0.89	\$0.73	\$1.27	\$1.01	\$0.84			
8125	2482V755	NON-INTERCHANGEABLE LENS PROJECTORS	Accessories	COMPACT INSTALL CARRY CASE	\$79.00	31.6%	\$54.06	\$1.57	\$1.28	\$1.04	\$1.82	\$1.44	\$1.20			
8126	0963C001	NON-INTERCHANGEABLE LENS PROJECTORS	Accessories	REPLACEMENT AIR FILTER RS-FL03	\$119.00	31.4%	\$81.60	\$2.37	\$1.93	\$1.57	\$2.75	\$2.18	\$1.82			
8127	8379B001	NON-INTERCHANGEABLE LENS PROJECTORS	Accessories	REPLACEMENT AIR FILTER RS-FL02	\$79.00	31.6%	\$54.06	\$1.57	\$1.28	\$1.04	\$1.82	\$1.44	\$1.20			
8128	8380B001	NON-INTERCHANGEABLE LENS PROJECTORS	Accessories	OPTIONAL FEET RS-FT01	\$59.00	44.7%	\$32.64	\$0.95	\$0.77	\$0.63	\$1.10	\$0.87	\$0.73			
8129	3576C002	NON-INTERCHANGEABLE LENS PROJECTORS	Equipment	LX-MH502Z MULTIMEDIA LASER PROJECTOR (WHITE)	\$6,690.00	35.5%	\$4,316.00	\$125.55	\$102.07	\$83.26	\$145.36	\$115.32	\$96.20			
8130	2632C002	NON-INTERCHANGEABLE LENS PROJECTORS	Equipment	LX-MU500Z MULTIMEDIA LASER PROJECTOR (WHITE)	\$3,599.00	28.9%	\$2,560.00	\$74.47	\$60.54	\$49.38	\$86.22	\$68.40	\$57.06			
8131	1907C001	NON-INTERCHANGEABLE LENS PROJECTORS	Lamps	REPLACEMENT LAMP LV-LP42	\$349.00	27.5%	\$253.00	\$7.36	\$5.98	\$4.88	\$8.52	\$6.76	\$5.64			
8132	8827B001	EXTENDED SERVICE PLAN	ESP	PRO-AV PROJECTOR ESP 1 - See Below for Ordering Instructions	\$599.00	8.0%	\$550.80	\$16.02	\$13.03	\$10.62	\$18.55	\$14.72	\$12.28			
8133	8827B002	EXTENDED SERVICE PLAN	ESP	PRO-AV PROJECTOR ESP 2 - See Below for Ordering Instructions	\$829.00	0.0%	\$829.00	\$24.12	\$19.61	\$15.99	\$27.92	\$22.15	\$18.48			
8134	3575B520	PlotWave	Connectivity Options	UNIFLOW SPP DEVICE LICENSE FOR OCE LARGE FORMAT PRINTER - N	\$725.00	4.3%	\$693.60	\$20.18	\$16.40	\$13.38	\$23.36	\$18.53	\$15.46			
8135	3575B519	PlotWave	Connectivity Options	UNIFLOW SPP DEVICE LICENSE FOR OCE LARGE FORMAT PRINTER - L	\$600.00	4.2%	\$575.00	\$16.73	\$13.60	\$11.09	\$19.37	\$15.36	\$12.82			
8136	3575B520	ColorWave	Connectivity	UNIFLOW SPP DEVICE LICENSE FOR OCE LARGE FORMAT PRINTER - N	\$725.00	4.3%	\$693.60	\$20.18	\$16.40	\$13.38	\$23.36	\$18.53	\$15.46			
8137	3575B520	ColorWave	Connectivity	UNIFLOW SPP DEVICE LICENSE FOR OCE LARGE FORMAT PRINTER - N	\$725.00	4.3%	\$693.60	\$20.18	\$16.40	\$13.38	\$23.36	\$18.53	\$15.46			
8138	3934V933	Contex IQ Quattro	Machines	CONTEX IQ QUATTRO X 4450 SCANNER	\$7,830.00	12.6%	\$6,845.22	\$199.13	\$161.89	\$132.04	\$230.55	\$182.90	\$152.58			
8139	3934V934	Contex IQ Quattro	Main Engine Options	E-UPGRADE TO CONTEX IQ X 4490 SCANNER	\$1,417.00	12.6%	\$1,238.28	\$36.02	\$29.29	\$23.89	\$41.71	\$33.09	\$27.60			
8140	3206V575	Contex IQ Quattro	Main Engine Options	FLOOR STAND 44" CONTEX	\$353.00	-2.0%	\$360.06	\$10.47	\$8.52	\$6.95	\$12.13	\$9.62	\$8.03			
8141	3615V727	Contex IQ Quattro	Main Engine Options	CONTEX_ZERO TURN STACKING 4000X TABLE	\$4,660.00	37.6%	\$2,907.00	\$84.56	\$68.75	\$56.08	\$97.91	\$77.68	\$64.80			
8142	3834V767	Contex IQ Quattro	Delivery and Installation	CONTEX IQ QUATTRO 4450/4490 SCANNER - DELIVERY & INSTALLATION	\$362.00	-2.0%	\$369.24	\$10.74	\$8.73	\$7.12	\$12.44	\$9.87	\$8.23			

					Purchase			Lease						Service			
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/server, Single Unit, Annual, etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner	Service CPC Long Sheet w Toner	Service Base
2586	4483C006	ImagePRESS	Machines	IMAGEPRESS C10010VP DIGITAL PRESS SET - Limited Inventory. C	\$275,523.00	49.4%	\$139,414.64	\$4,055.57	\$3,297.16	\$2,689.31	\$4,695.49	\$3,725.16	\$3,107.55	\$0.0089	\$0.0390	0.0334	LSF
3023	5795C005	ImagePRESS	Machines	IMAGEPRESS V1350 DIGITAL PRESS	\$364,250.00	67.6%	\$118,081.69	\$3,435.00	\$2,792.63	\$2,277.80	\$3,976.99	\$3,155.14	\$2,632.04	\$0.0089	\$0.0390	0.0334	LSF
3723	4644C011	Black and White High Volume	Machine + Base Engine Set	VARIOPRINT 6000 TITAN BASE MODEL SET	\$157,115.00	36.5%	\$99,789.93	\$2,902.89	\$2,360.03	\$1,924.95	\$3,360.92	\$2,666.39	\$2,224.32	\$0.0028			\$450.00
3724	4645C008	Black and White High Volume	Machine + Base Engine Set	VARIOPRINT 6000 TP TITAN BASE MODEL SET	\$203,055.00	39.6%	\$122,565.11	\$3,565.42	\$2,898.66	\$2,364.28	\$4,127.99	\$3,274.94	\$2,731.98	\$0.0033			\$450.00
3725	4646C008	Black and White High Volume	Machine + Base Engine Set	VARIOPRINT 6000 MICR TITAN BASE MODEL SET	\$221,035.00	44.6%	\$122,466.80	\$3,562.56	\$2,896.34	\$2,362.38	\$4,124.68	\$3,272.31	\$2,729.78	\$0.0034			\$450.00
3761	2429C006	Black and White High Volume	Accessories	MEDIA ENHANCEMENT MODULE-A1	\$22,468.00	29.0%	\$15,952.28	\$464.05	\$377.27	\$307.72	\$537.27	\$426.24	\$355.58				\$150.00
3769	2429C011	Black and White High Volume	Feeding Options	PAPER INPUT MODULE OPTIONAL-B1	\$29,563.00	45.1%	\$16,230.09	\$472.13	\$383.84	\$313.08	\$546.63	\$433.67	\$361.77				\$90.00
3770	2429C013	Black and White High Volume	Feeding Options	PAPER INPUT MODULE FLEX-A1	\$37,013.00	45.2%	\$20,283.12	\$590.04	\$479.70	\$391.26	\$683.14	\$541.96	\$452.11				\$90.00
3771	2429C010	Black and White High Volume	Feeding Options	PAPER INPUT MODULE STANDARD-B1	\$29,563.00	36.5%	\$18,772.51	\$546.09	\$443.97	\$362.12	\$632.26	\$501.60	\$418.44				\$90.00
3772	2429C015	Black and White High Volume	Mandatory Finishing Options	HIGH CAPACITY STACKER 2.1 W/ TOP COVER	\$21,167.00	40.4%	\$12,615.53	\$366.99	\$298.36	\$243.35	\$424.89	\$337.09	\$281.20				\$90.00
3780	3166B066	Black and White High Volume	Booklet Maker BLM550+	PLOCKMATIC BLM550+ BOOKLET MAKER SET	\$101,695.00	17.1%	\$84,288.60	\$2,451.96	\$1,993.43	\$1,625.93	\$2,838.84	\$2,252.19	\$1,878.79				\$565 Unlimited\$111
3799	7621B108	Black and White High Volume	GBC Power Punch	GBC POWERPUNCH	\$62,700.00	18.7%	\$50,959.75	\$1,482.42	\$1,205.20	\$983.01	\$1,716.32	\$1,361.64	\$1,135.89				\$450.00
3814	7603B055	Black and White High Volume	Tecna Docusheete Roll Syste	SHEETFEEDER VP6000 SET	\$99,212.00	0.5%	\$98,715.94	\$2,871.65	\$2,334.63	\$1,904.23	\$3,324.75	\$2,637.69	\$2,200.38				\$915.00
3905	7621B108	Black and White High Volume	GBC Power Punch	GBC POWERPUNCH	\$62,700.00	18.7%	\$50,959.75	\$1,482.42	\$1,205.20	\$983.01	\$1,716.32	\$1,361.64	\$1,135.89				\$450.00
3921	7603B055	Black and White High Volume	Tecna Docusheete Roll Syste	SHEETFEEDER VP6000 SET	\$99,212.00	0.5%	\$98,715.94	\$2,871.65	\$2,334.63	\$1,904.23	\$3,324.75	\$2,637.69	\$2,200.38				\$915.00
5575	3989V280	Production Inkjet	Machines	Valexus Engine 1	\$43,995.00	10.8%	\$39,224.00	\$1,141.03	\$927.65	\$756.63	\$1,321.06	\$1,048.07	\$874.30	\$0.0075 Service Only			\$601.11
5629	4135V713	Production Inkjet	Machines	RISO FTS000 INKJET PRINTER - S-8909W	\$23,895.00	10.7%	\$21,334.32	\$620.62	\$504.56	\$411.54	\$718.54	\$570.05	\$475.54	\$0.0021			\$150.00
5630	4135V714	Production Inkjet	Machines	RISO FTS230 INKJET PRINTER - S-8903W	\$30,495.00	10.0%	\$27,454.32	\$798.65	\$649.29	\$529.59	\$924.66	\$733.58	\$611.96	\$0.0021			\$150.00
5656	4177V388	Production Inkjet	Machines	RISO COMCOLOR GL 9730 MAIN UNIT-S-8440W	\$45,995.00	7.9%	\$42,361.62	\$1,232.30	\$1,001.85	\$817.16	\$1,426.74	\$1,131.90	\$944.24	\$0.0026			\$275.00
5657	4177V390	Production Inkjet	Machines	RISO COMCOLOR GL 7430 MAIN UNIT-S-8444W	\$40,995.00	12.0%	\$36,084.54	\$1,049.70	\$853.40	\$696.07	\$1,215.33	\$964.18	\$804.32	\$0.0026			\$92.99

					Purchase		
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price
	3575B920	uniFLOW Online Print and Scan FedRAMP	Type I Month-Device Licenses	Cloud Print & Scan FedRAMP , Add One Type 1 device <2><7>	\$1.33	-2.0%	\$1.36
	3575B893	uniFLOW Online Print and Scan FedRAMP	Type I Month-Device Licenses	Cloud Print & Scan FedRAMP Month-Device License, Type 1, 1-9 devices<1><3>	\$42.00	-2.0%	\$42.86
	3575B894	uniFLOW Online Print and Scan FedRAMP	Type I Month-Device Licenses	Cloud Print & Scan FedRAMP Month-Device License, Type 1, 10-24 devices<1><3>	\$24.00	-2.0%	\$24.49
	3575B895	uniFLOW Online Print and Scan FedRAMP	Type I Month-Device Licenses	Cloud Print & Scan FedRAMP Month-Device License, Type 1, 25-49 devices<1><3>	\$18.00	-2.0%	\$18.37
	3575B896	uniFLOW Online Print and Scan FedRAMP	Type I Month-Device Licenses	Cloud Print & Scan FedRAMP Month-Device License, Type 1, 50-74 devices<1><3>	\$17.00	-2.0%	\$17.35
	3575B897	uniFLOW Online Print and Scan FedRAMP	Type I Month-Device Licenses	Cloud Print & Scan FedRAMP Month-Device License, Type 1, 75-99 devices<1><3>	\$15.00	-2.0%	\$15.31
	3575B898	uniFLOW Online Print and Scan FedRAMP	Type I Month-Device Licenses	Cloud Print & Scan FedRAMP Month-Device License, Type 1, 100-149 devices<1><3>	\$14.00	-2.0%	\$14.29
	3575B899	uniFLOW Online Print and Scan FedRAMP	Type I Month-Device Licenses	Cloud Print & Scan FedRAMP Month-Device License, Type 1, 150-199 devices<1><3>	\$13.00	-2.0%	\$13.27
	3575B900	uniFLOW Online Print and Scan FedRAMP	Type I Month-Device Licenses	Cloud Print & Scan FedRAMP Month-Device License, Type 1, 200-249 devices<1><3>	\$12.00	-2.0%	\$12.24
	3575B901	uniFLOW Online Print and Scan FedRAMP	Type I Month-Device Licenses	Cloud Print & Scan FedRAMP Month-Device License, Type 1, 250-499 devices<1><3>	\$12.00	-2.0%	\$12.24
	3575B902	uniFLOW Online Print and Scan FedRAMP	Type I Month-Device Licenses	Cloud Print & Scan FedRAMP Month-Device License, Type 1, 500+ devices<1><3>	\$10.80	-2.0%	\$11.02

<1> uniFLOW Online is sold as a monthly subscription service, and licenses are sold per month, per Device (Named)
<2> Please use 3575B920AA to purchase and add the number of Type 1 devices for uniFLOW Online Print & Scan FedRAMP Subscription
<3> Tier pricing is based on the total number of Type 1 Devices (3575B920AA) purchased for Cloud Print & Scan FedRAMP Subscription, existing subscription plus new order, but not the number of Month-Device Licenses for Cloud Print & Scan FedRAMP Subscription.
<7> Type I device includes imageRUNNER ADVANCE devices, imageRUNNER 2600/2425 series, and imagePRESS C165

	3575B863	uniFLOW Online Print and Scan FedRAMP	Type II Month-Device Licenses	Cloud Print & Scan FedRAMP, Add One Type 2 device<4><8>	\$1.33	-2.0%	\$1.36
	3575B864	uniFLOW Online Print and Scan FedRAMP	Type II Month-Device Licenses	Cloud Print & Scan FedRAMP Month-Device License, Type 2, 1-9 devices<1><5>	\$22.00	-2.0%	\$22.45
	3575B865	uniFLOW Online Print and Scan FedRAMP	Type II Month-Device Licenses	Cloud Print & Scan FedRAMP Month-Device License, Type 2, 10-24 devices<1><5>	\$17.00	-2.0%	\$17.35
	3575B866	uniFLOW Online Print and Scan FedRAMP	Type II Month-Device Licenses	Cloud Print & Scan FedRAMP Month-Device License, Type 2, 25-49 devices<1><5>	\$13.00	-2.0%	\$13.27
	3575B867	uniFLOW Online Print and Scan FedRAMP	Type II Month-Device Licenses	Cloud Print & Scan FedRAMP Month-Device License, Type 2, 50-74 devices<1><5>	\$12.00	-2.0%	\$12.24
	3575B868	uniFLOW Online Print and Scan FedRAMP	Type II Month-Device Licenses	Cloud Print & Scan FedRAMP Month-Device License, Type 2, 75-99 devices<1><5>	\$11.00	-2.0%	\$11.22
	3575B869	uniFLOW Online Print and Scan FedRAMP	Type II Month-Device Licenses	Cloud Print & Scan FedRAMP Month-Device License, Type 2, 100-149 devices<1><5>	\$9.12	-2.0%	\$9.31
	3575B870	uniFLOW Online Print and Scan FedRAMP	Type II Month-Device Licenses	Cloud Print & Scan FedRAMP Month-Device License, Type 2, 150-199 devices<1><5>	\$8.21	-2.0%	\$8.38
	3575B871	uniFLOW Online Print and Scan FedRAMP	Type II Month-Device Licenses	Cloud Print & Scan FedRAMP Month-Device License, Type 2, 200-249 devices<1><5>	\$7.80	-2.0%	\$7.96
	3575B872	uniFLOW Online Print and Scan FedRAMP	Type II Month-Device Licenses	Cloud Print & Scan FedRAMP Month-Device License, Type 2, 250-499 devices<1><5>	\$7.41	-2.0%	\$7.56
	3575B873	uniFLOW Online Print and Scan FedRAMP	Type II Month-Device Licenses	Cloud Print & Scan FedRAMP Month-Device License, Type 2, 500+ devices<1><5>	\$7.04	-2.0%	\$7.18

<1> uniFLOW Online is sold as a monthly subscription service, and licenses are sold per month, per Device (Named)
<4> Please use 3575B863AA to purchase and add the number of Type 2 devices for uniFLOW Online Print & Scan FedRAMP Subscription
<5> Tier pricing is based on the total number of Type 2 Devices (3575B863AA) purchased for Cloud Print & Scan FedRAMP Subscription, existing subscription plus new order, but not the number of Month-Device Licenses for Cloud Print & Scan FedRAMP Subscription.
<8> Type 2 devices include imageRUNNER and imageCLASS devices. (eULM-enabled Canon compact MFP/SFP)

	3340B168	uniFLOW Online Print and Scan FedRAMP	Professional Services	uniFLOW Online FedRAMP Standard Support Base Package Annual (include 10 devices)<6>	\$2,250.00	-2.0%	\$2,295.92
	3340B169	uniFLOW Online Print and Scan FedRAMP	Professional Services	uniFLOW Online FedRAMP Standard Support Per Device per Year(11-100 Devices)<6>	\$60.00	-2.0%	\$61.22
	3340B170	uniFLOW Online Print and Scan FedRAMP	Professional Services	uniFLOW Online FedRAMP Standard Support Per Device per Year(101-500 Devices)<6>	\$45.00	-2.0%	\$45.92
	3340B171	uniFLOW Online Print and Scan FedRAMP	Professional Services	uniFLOW Online FedRAMP Standard Support Per Device per Year(>501 Devices)<6>	\$30.00	-2.0%	\$30.61

<6> 24 x 7 x 365 DISD Help Desk to uniFLOW Online FedRamp Standard Support

	9693B023	Netaphor Site Audit FedRAMP Services		Netaphor Meter Read FedRAMP Service per Device per Month	\$1.20	-2.0%	\$1.22
	9693B024	Netaphor Site Audit FedRAMP Services		Netaphor Remote Device Monitoring FedRAMP Service per Device per Month	\$1.60	-2.0%	\$1.63
	9693B025	Netaphor Site Audit FedRAMP Services		Netaphor Meter Read Upgrade to Remote Device Monitoring FedRAMP Service per Device per Mont	\$0.70	13.0%	\$0.61
	9693B007	Netaphor Site Audit FedRAMP Services		Netaphor Visualizer - Yearly License	\$1,600.00	32.0%	\$1,088.78
	9693B021	Netaphor Site Audit FedRAMP Services		Site Audit ServiceNow Connector - Yearly License	\$8,000.00	32.0%	\$5,442.86
	9693B022	Netaphor Site Audit FedRAMP Services		ServiceNow Connector - One Time Installation	\$4,800.00	32.0%	\$3,265.31
	3340B173	Netaphor Site Audit FedRAMP Professional Service		Site Audit Service Set-Up Fee (up to 500 devices)	\$500.00	11.0%	\$446.94

FedRAMP is a federal government-wide program that provides a standardized approach to security assessment, authorization and continuous monitoring for cloud offerings.
Canon U.S.A., Inc. has been granted a Moderate-level Authority to Operate (ATO) for Canon Office Cloud, meaning that Canon has met all relevant FedRAMP security, process, and monitoring requirements and is authorized to operate their cloud solution with customers.
US federal, state, local, tribal, educational, and territorial government entities, organizations subject to government regulations, such as hospitals, health insurance carriers, financial companies, government contractors, and critical infrastructure, can leverage Canon Office Cloud to support their print-related objectives. Eligibility is subject to validation.

Exhibit 2 Pricing for Agreement #202002755 May 1, 2023 OMNIA Partners Participating Agencies																	
Prod Category	Sub Category	Sub Type	Item Category	Product Model	Purchase MSRP	University of California Price before D&I	D&I required if Purchased	Delivery & Installation Charge	Net Price	Minimum Disc off MSRP	Lease Rates 36 Mo FMV	48 Mo FMV	60 Mo FMV	Service Base Monthly Volume	Base Service Cost	Overage Cost Per Sqft by Band	
	PlotWave 3X00	Machine	4265C001	PlotWave 3X00 Print Engine - 1 Roll	18,060.00	11,895.00	-	971.00	12,866.00	28.760%	389.84	302.35	247.03				
	PlotWave 3X00	Required	4266C001	PlotWave 3000 Product License	307.00	242.00	-	-	242.00	21%	7.33	5.69	4.65				
	PlotWave 3X00	Required	4266C002	PlotWave 3500 Product License	4,745.00	3,170.00	-	-	3,170.00	33%	96.05	74.50	60.86				
	PlotWave 3X00	Required	3738V624	PlotWave 3000 Accessory kit	60.00	60.00	-	-	-	-	-	-	-				
	PlotWave 3X00	Required	3738V625	PlotWave 3500 Accessory kit	60.00	60.00	-	-	-	-	-	-	-				
	PlotWave 3X00	Accessories	4265C005	PlotWave Top Cover 2 - Printer Only	125.00	125.00	†	15.00	125.00	0%	3.79	2.94	2.40				
	PlotWave 3X00	Accessories	4265C006	PlotWave Series 2nd Roll	785.00	550.00	†	164.00	550.00	30%	16.67	12.93	10.56				
	PlotWave 3X00	Accessories	8782B016	Scanner Express Color Upgrade Kit	625.00	450.00	†	213.00	450.00	28%	13.64	10.58	8.64				
	PlotWave 3X00	Accessories	4266C004	Scanner Express Re-Use License 2	1,485.00	881.00	-	-	881.00	41%	26.69	20.70	16.92				
	PlotWave 3X00	Accessories	5837B001	Calibration Sheet Oc Scanner Exp I	132.00	97.00	-	-	97.00	27%	2.94	2.28	1.86				
	PlotWave 3X00	Accessories	5837B002	Calibration Sheet Oc Scanner Exp II & III	132.00	97.00	-	-	97.00	27%	2.94	2.28	1.86				
	PlotWave 3X00	Scanner	8782B015	Scanner Express IV	5,980.00	3,035.00	-	263.00	3,298.00	45%	99.93	77.50	63.32				
	PlotWave 3X00	Scanner	4266C005	Scanner Express IV Activation License 1	1,560.00	926.00	†	25.00	926.00	41%	28.06	21.76	17.78				
	PlotWave 3X00	Accessories	4754C001	Stacker Select	2,410.00	2,211.00	-	257.00	2,468.00	-2%	74.78	58.00	47.39				
	PlotWave 3X00	Accessories	4268C011	Stacker Select Connection kit 3	166.00	142.00	†	58.00	142.00	14%	4.30	3.34	2.73				
	PlotWave 3X00	Accessories	8985B023	Printer Cable USA (C13) N5/15	14.00	14.00	-	-	-	0%	-	-	-				
	PlotWave 3X00	Accessories	4265C008	PlotWave 3X00/5X00 Remov HD kit 1	998.00	725.00	†	183.00	725.00	27%	21.97	17.04	13.92				
	PlotWave 3X00	Accessories	4265C009	Add'l HD for removal HD kit 1&2	730.00	342.00	†	16.00	342.00	53%	10.36	8.04	6.57				
	PlotWave 3X00	Software	4266C003	PlotWave 3000/3500 Adobe PS_PDF	850.00	750.00	†	25.00	750.00	12%	22.73	17.63	14.40				
	PlotWave 3X00	Software	4269C006	White Listing (McAfee) License	209.00	142.00	†	26.00	142.00	32%	4.30	3.34	2.73				
	PlotWave 3X00	Software	0054C002	Partner App Enabler License	600.00	345.00	-	-	345.00	43%	10.45	8.11	6.62				
	PlotWave 3X00	Software	0054C004	Administrative Logon License	10.00	5.00	-	-	5.00	50%	0.15	0.12	0.10				
	PlotWave 3X00	Software	7098B001	Account Console	1,000.00	1,000.00	-	-	1,000.00	0%	30.30	23.50	19.20				
	PlotWave 3X00	Supplies	8356B213	36X650 20LB BOND PPR 3CR 1/CTN	506.00	49.00	-	-	49.00	90%	1.48	1.15	0.94				
	PlotWave 3X00	Supplies	4267C001	PlotWave 3000/3500 toner (2 x 400g-bt/ctn)	255.00	255.00	-	-	255.00	0%	7.73	5.99	4.90				
	PlotWave 3X00	Supplies	1070064596	PlotWave Series Developer (1x1,750g bottle)	502.00	502.00	-	-	502.00	0%	15.21	11.80	9.64				
	PlotWave 3X00	Service	Service Only														
	PlotWave 3X00	Service	PW3X00SV00KSF	PW3X00 Service Only 0 SF per mo.										0	14.24	0.10683	
	PlotWave 3X00	Service	PW3X00SV02KSF	PW3X00 Service Only 2,000 SF per mo.										2000	124.64	0.05615	
	PlotWave 3X00	Service	PW3X00SV05KSF	PW3X00 Service Only 5,000 SF per mo.										5000	275.38	0.04238	
	PlotWave 3X00	Service	PW3X00SV10KSF	PW3X00 Service Only 10,000 SF per mo.										10000	426.13	0.03490	
	PlotWave 3X00	Service	PW3X00Zone 3	PW3X00 Zone 3: Additional charge for remote locations (126+ miles)										0	14.24		
	PlotWave 3X00	Service	8782B015SV	Scanner Express IV Service Only										0	55.79		
	PlotWave 3X00	Service	Supplies Included*														
	PlotWave 3X00	Service	PW3X00EP02KSF2	PW3X00 EasyPACII 2,000 SF per mo. includes 2 ctns toner per yr.										2000	153.12	0.05615	
	PlotWave 3X00	Service	PW3X00EP05KSF5	PW3X00 EasyPACII 5,000 SF per mo. includes 5 ctns toner per yr.										5000	346.60	0.04238	
	PlotWave 3X00	Service	PW3X00EP10KSF10	PW3X00 EasyPACII 10,000 SF per mo. includes 10 ctns toner per yr.										10000	576.88	0.03490	
Maintenance price includes help desk incidents																	
* Supplies included service contract customers receive a 10% discount off of list price for toner and 15% for developer.																	
	PlotWave 5X00	Machine	4268C001	PlotWave 5X00 Print Engine 2 Roll	27,410.00	19,212.00	-	971.00	20,183.00	26%	611.54	474.30	387.51				
	PlotWave 5X00	Machine	3759V859	PlotWave 5X00 Print Engine 4 Roll	32,175.00	22,697.00	-	1,085.00	23,782.00	26%	720.59	558.88	456.61				
	PlotWave 5X00	Required	4269C001	PlotWave 5000 Product License	307.00	242.00	-	-	242.00	21%	7.33	5.69	4.65				
	PlotWave 5X00	Required	4269C002	PlotWave 5500 Product License	3,945.00	3,550.00	-	-	3,550.00	10%	107.57	83.43	68.16				
	PlotWave 5X00	Required	3738V627	PlotWave 5000 Accessory Kit	63.00	63.00	-	-	63.00	0%	1.91	1.48	1.21				
	PlotWave 5X00	Required	3738V629	PlotWave 5500 Accessory Kit	63.00	63.00	-	-	63.00	0%	1.91	1.48	1.21				
	PlotWave 5X00	Accessories	4265C005	PlotWave Top Cover 2 - Printer Only	125.00	125.00	†	15.00	125.00	0%	3.79	2.94	2.40				
	PlotWave 5X00	Accessories	4268C007	PlotWave 5X00/7500 Front covers (2pk)	263.00	263.00	†	21.00	263.00	0%	7.97	6.18	5.05				
	PlotWave 5X00	Accessories	4268C006	PlotWave 5X00/7500 Sheetfeeder	2,950.00	2,720.00	†	287.00	2,720.00	8%	82.42	63.92	52.22				
	PlotWave 5X00	Accessories	4268C008	PlotWave 5X00/7500 Climate Control	315.00	315.00	†	172.00	315.00	0%	9.54	7.40	6.05				
	PlotWave 5X00	Accessories	4268C005	PlotWave 5X00/7500 2 Roll drawer	4,790.00	3,485.00	†	363.00	3,485.00	27%	105.60	81.90	66.91				

Exhibit 2 Pricing for Agreement #202002755 May 1, 2023 OMNIA Partners Participating Agencies																		
Category	Sub Category	Sub Type	Item Category	Product Model	MSRP	University of California Price before D&I	† D&I required if Purchased	Delivery & Installation Charge	Net Price	Minimum Disc off MSRP	36 Mo FMV	48 Mo FMV	60 Mo FMV	Base Monthly Volume	Base Service Cost	Overage Cost Per Sqft by Band		
ColorWave 3600	Accessories		3301C006	RHD kit 2	1,120.00	690.00	†	183.00	690.00	38%	20.91	16.22	13.25					
	Accessories		4265C009	Add'l HD for removal HD kit 1&2	730.00	342.00	†	16.00	342.00	53%	10.36	8.04	6.57					
	Software		4570C003	ColorWave 3600 PDF / APPE	3,500.00	1,895.00	†	26.00	1,895.00	46%	57.42	44.53	36.38					
	Software		4269C006	White Listing (McAfee) License	209.00	142.00	†	26.00	142.00	32%	4.30	3.34	2.73					
	Software		0054C002	Partner App Enabler License	600.00	345.00	-	-	345.00	43%	10.45	8.11	6.62					
	Software		0054C004	Administrative Logon License	10.00	5.00	-	-	5.00	50%	0.15	0.12	0.10					
	Software		7098B001	Account Console	1,000.00	1,000.00	-	-	1,000.00	0%	30.30	23.50	19.20					
	Supplies		8356B213	36x650 20LB BOND PPR 3CR 1/CTN	506.00	49.00	-	-	49.00	90%	1.48	1.15	0.94					
	Supplies		8356B429	36x500 24lb premiere Bond 3CR 1/Ctn	113.00	50.00	-	-	50.00	56%	1.52	1.18	0.96					
	Supplies		8356B416	36x150 7.5ml Premiere TYVEK	314.00	135.00	-	-	135.00	57%	4.09	3.17	2.59					
	Supplies		8357B800	36x200 27lb Xtreme Bond	97.00	59.00	-	-	59.00	39%	1.79	1.39	1.13					
	Supplies		8356B2E24	40 # PREM BOND 36200 3C 1CT	114.00	50.00	-	-	50.00	56%	1.52	1.18	0.96					
	Supplies		8356BD64	36x100 Prem 7ml Satin	225.00	107.00	-	-	107.00	52%	3.24	2.51	2.05					
	Supplies		4009V717	36x100 8 mil Water Resistant Polypropylene Banner	156.00	62.00	-	-	62.00	60%	1.88	1.46	1.19					
	Supplies		4568C001	ColorWave 3600 Cyan TonerPearls	318.00	318.00	-	-	318.00	0%	9.64	7.47	6.11					
	Supplies		4568C002	ColorWave 3600 Magenta TonerPearls	318.00	318.00	-	-	318.00	0%	9.64	7.47	6.11					
	Supplies		4568C003	ColorWave 3600 Yellow TonerPearls	318.00	318.00	-	-	318.00	0%	9.64	7.47	6.11					
	Supplies		4568C004	ColorWave 3600 Black TonerPearls	318.00	318.00	-	-	318.00	0%	9.64	7.47	6.11					
	Service		Service Only															
	Service		CW36KSVO0KSf	CW36K Service Only 0 SF per mo.											0	178.05	0.05982	
	Service		CW36KSv2.5KSf	CW36K Service Only 2,500 SF per mo.											2500	273.01	0.05615	
	Service		CW36KSv05KSf	CW36K Service Only 5,000 SF per mo.											5000	410.70	0.05235	
	Service		CW36KSv10KSf	CW36K Service Only 10,000 SF per mo.											10000	548.39	0.04487	
	Service		CW36KSv15KSf	CW36K Service Only 15,000 SF per mo.											15000	684.90	0.03490	
	Service		CW36KSv25KSf	CW36K Service Only 25,000 SF per mo.											25000	961.47	0.02742	
	Service		CW36K/38KZone 3	CW36K/38K Zone 3: Additional charge for remote locations (126+ miles)											0	229.09		
	Service		8782B015SV	Scanner Express IV Service Only											0	55.79		
	Service		3300C003SV	Folder Express 3011 V.3 Service Only											0	207.73		
	Service		Supplies Included*															
	Service		CW36KEP00KSf4	CW36K EasyPACII 0 SF per mo. includes 4 ctns toner per yr.											0	265.89	0.05982	
	Service		CW36KEP00KSf6	CW36K EasyPACII 0 SF per mo. includes 6 ctns toner per yr.											0	301.50	0.05982	
	Service		CW36KEP00KSf12	CW36K EasyPACII 0 SF per mo. includes 12 ctns toner per yr.											0	429.69	0.05982	
	Service		CW36KEP00KSf18	CW36K EasyPACII 0 SF per mo. includes 18 ctns toner per yr.											0	555.52	0.05982	
	Service		CW36KEP00KSf24	CW36K EasyPACII 0 SF per mo. includes 24 ctns toner per yr.											0	676.59	0.05982	
	Service		CW36KEP00KSf36	CW36K EasyPACII 0 SF per mo. includes 36 ctns toner per yr.											0	897.37	0.05982	
	Service		CW36KEP00KSf48	CW36K EasyPACII 0 SF per mo. includes 48 ctns toner per yr.											0	1,096.79	0.05982	
	Service		CW36KEP2.5KSf4	CW36K EasyPACII 2,500 SF per mo. includes 4 ctns toner per yr.											2500	352.54	0.05615	
	Service		CW36KEP2.5KSf6	CW36K EasyPACII 2,500 SF per mo. includes 6 ctns toner per yr.											2500	389.34	0.05615	
	Service		CW36KEP2.5KSf12	CW36K EasyPACII 2,500 SF per mo. includes 12 ctns toner per yr.											2500	517.53	0.05615	
	Service		CW36KEP2.5KSf18	CW36K EasyPACII 2,500 SF per mo. includes 18 ctns toner per yr.											2500	643.35	0.05615	
	Service		CW36KEP2.5KSf24	CW36K EasyPACII 2,500 SF per mo. includes 24 ctns toner per yr.											2500	763.24	0.05615	
	Service		CW36KEP2.5KSf36	CW36K EasyPACII 2,500 SF per mo. includes 36 ctns toner per yr.											2500	985.21	0.05615	
	Service		CW36KEP2.5KSf48	CW36K EasyPACII 2,500 SF per mo. includes 48 ctns toner per yr.											2500	1,183.44	0.05615	
	Service		CW36KEP05KSf4	CW36K EasyPACII 5,000 SF per mo. includes 4 ctns toner per yr.											5000	475.99	0.05235	
	Service		CW36KEP05KSf6	CW36K EasyPACII 5,000 SF per mo. includes 6 ctns toner per yr.											5000	512.78	0.05235	
	Service		CW36KEP05KSf12	CW36K EasyPACII 5,000 SF per mo. includes 12 ctns toner per yr.											5000	640.98	0.05235	
	Service		CW36KEP05KSf18	CW36K EasyPACII 5,000 SF per mo. includes 18 ctns toner per yr.											5000	765.62	0.05235	
	Service		CW36KEP05KSf24	CW36K EasyPACII 5,000 SF per mo. includes 24 ctns toner per yr.											5000	886.69	0.05235	
Service		CW36KEP05KSf36	CW36K EasyPACII 5,000 SF per mo. includes 36 ctns toner per yr.											5000	1,107.47	0.05235		
Service		CW36KEP05KSf48	CW36K EasyPACII 5,000 SF per mo. includes 48 ctns toner per yr.											5000	1,306.89	0.05235		
Service		CW36KEP10KSf4	CW36K EasyPACII 10,000 SF per mo. includes 4 ctns toner per yr.											10000	600.62	0.04487		
Service		CW36KEP10KSf6	CW36K EasyPACII 10,000 SF per mo. includes 6 ctns toner per yr.											10000	636.23	0.04487		
Service		CW36KEP10KSf12	CW36K EasyPACII 10,000 SF per mo. includes 12 ctns toner per yr.											10000	764.43	0.04487		
Service		CW36KEP10KSf18	CW36K EasyPACII 10,000 SF per mo. includes 18 ctns toner per yr.											10000	890.25	0.04487		
Service		CW36KEP10KSf24	CW36K EasyPACII 10,000 SF per mo. includes 24 ctns toner per yr.											10000	1,011.32	0.04487		
Service		CW36KEP10KSf36	CW36K EasyPACII 10,000 SF per mo. includes 36 ctns toner per yr.											10000	1,232.11	0.04487		
Service		CW36KEP10KSf48	CW36K EasyPACII 10,000 SF per mo. includes 48 ctns toner per yr.															

Exhibit 2 Pricing for Agreement #202002755 May 1, 2023 OMNIA Partners Participating Agencies																
Category	Sub Category	Sub Type	Item Category	Product Model	MSRP	University of California Price before D&I	† D&I required if Purchased	Delivery & Installation Charge	Net Price	Minimum Disc off MSRP	36 Mo FMV	48 Mo FMV	60 Mo FMV	Base Monthly Volume	Base Service Cost	Overage Cost Per Sqft by Band
	Arizona 61X0	Supplies	0040C015	Arizona IJC261 Add on White Ink	338.00	338.00	-	-	338.00	0%	10.24	7.94	6.49			
	Arizona 61X0	Supplies	0866C010	AZ IJC262 CMYKcm Ink/Flush Kit	2,933.00	2,933.00	-	-	2,933.00	0%	88.87	68.93	56.31			
	Arizona 61X0	Supplies	0866C009	IJC262 Add on White Ink	338.00	338.00	-	-	338.00	0%	10.24	7.94	6.49			
	Arizona 61X0	Supplies	3010118098	Kit-F/S Arizona 6100-Series Printhead	5,695.00	5,695.00	-	-	5,695.00	0%	172.56	133.83	109.34			
	Arizona 61X0	Supplies	6301B055	Arizona Ink Filter 5 Micron	79.00	79.00	-	-	79.00	0%	2.39	1.86	1.52			
	Arizona 61X0	Supplies	0518C010	UV Lamp Dust Filters 280MM 24PK	158.00	158.00	-	-	158.00	0%	4.79	3.71	3.03			
	Arizona 61X0	Supplies	0518C002	UV Lamp Bulb Kit 497mm	709.00	709.00	-	-	709.00	0%	21.48	16.66	13.61			
	Arizona 61X0	Supplies	0518C003	Swabs Foam Flex 1000PK	394.00	394.00	-	-	394.00	0%	11.94	9.26	7.56			
	Arizona 61X0	Supplies	0518C009	Duster 3000FC Dust Pad 3PK	116.00	116.00	-	-	116.00	0%	3.51	2.73	2.23			
	Arizona 61X0	Supplies	0518C006	Duster 3000FC Intake Filter 3PK	627.00	627.00	-	-	627.00	0%	19.00	14.73	12.04			
	Arizona 61X0	Supplies	0518C005	Duster 3000FC Carbon Filter Refill PK	103.00	103.00	-	-	103.00	0%	3.12	2.42	1.98			
	Arizona 61X0	Supplies	0518C004	Duster 3000FC Upper Carbon Filter	1,115.00	1,115.00	-	-	1,115.00	0%	33.78	26.20	21.41			
	Arizona 61X0	Service	Service Only*													
	Arizona 61X0	Service	5536C006SV	Arizona 6170XTHF MKII Service Only										0	3,406.69	
	Arizona 61X0	Service	5536C004SV	Arizona 6160XTHF MKII Service Only										0	3,406.69	
	Arizona 61X0	Service	5536C002SV	Arizona 6170XTS MKII Service Only										0	3,276.12	
	Arizona 61X0	Service	5536C001SV	Arizona 6160XTS MKII Service Only										0	3,276.12	
	Arizona 61X0	Service	ProCare **													
	Arizona 61X0	Service	A6100PC36	A6100 ProCare 36 mo										0	2,029.77	
	Arizona 61X0	Service	ProCare+^													
	Arizona 61X0	Service	A6100PC+36	A6100 ProCare+ 36 mo										0	2,421.48	
		Service	Service Other***													
	Arizona 61X0	Service	AZ61X0/HVFZone 4	AZ61X0/HVF Zone 4: Additional charge for remote locations (126+ miles)										0	655.22	
Service pricing includes help desk incidents and excludes overlays, mercury vapor lamps & filters. Maintenance Pricing includes Zone 1-3																
* Includes 12 month warranty. Maintenance plans exclude print heads,table vacuum overlays, UV Lamps, lamp filters and ink filters.																
**Maintenance plans exclude print heads. Rates shown are for contracts starting at time of installation. Print head price: 20% discount off of list price.																
^ Print head included-1 per year. Rates shown are for contracts starting at time of installation. Print head price: 25% discount off of list price.																
*** Zone 4 + maintenance response time is 2 days																
Arizona 23X0	Machine	4476C006	Arizona 2380 XTF		350,990.00	261,875.00	-	15,235.00	277,110.00	21%	8,396.43	6,512.09	5,320.51			
Arizona 23X0	Machine	4476C005	Arizona 2360 XTF		305,540.00	223,425.00	-	15,235.00	238,660.00	22%	7,231.40	5,608.51	4,582.27			
Arizona 23X0	Machine	4476C004	Arizona 2340 XTF		305,540.00	223,425.00	-	15,235.00	238,660.00	22%	7,231.40	5,608.51	4,582.27			
Arizona 23X0	Machine	4475C008	Arizona 2380 GTF		305,540.00	210,650.00	-	12,265.00	222,915.00	27%	6,754.32	5,238.50	4,279.97			
Arizona 23X0	Machine	4475C007	Arizona 2360 GTF		260,085.00	181,135.00	-	12,265.00	193,400.00	26%	5,860.02	4,544.90	3,713.28			
Arizona 23X0	Machine	4475C006	Arizona 2340 GTF		260,085.00	181,135.00	-	12,265.00	193,400.00	26%	5,860.02	4,544.90	3,713.28			
Arizona 23X0	Required	4475C004	Starter Kit Arizona 2300 Series		840.00	840.00	-	-	840.00	0%	25.45	19.74	16.13			
Arizona 23X0	Required	ATIAZ1200	Azxxx Air Fitting Kit		1.00	1.00	-	-	1.00	0%	0.03	0.02	0.02			
Arizona 23X0	Accessories	8436B005	Arizona Series Static Suppression Rev2		3,825.00	3,365.00	-	662.00	4,027.00	-5%	122.02	94.63	77.32			
Arizona 23X0	Accessories	7653B053	Tilt-n-Go Services		2,015.00	598.00	-	1,250.00	1,848.00	8%	55.99	43.43	35.48			
Arizona 23X0	Accessories	3796V384	Duster 3000FC 110V60HZ		8,060.00	8,060.00	-	420.00	8,480.00	-5%	256.94	199.28	162.82			
Arizona 23X0	Supplies	3098C031	Arizona IJC357 UVINK CMYK+FI		2,063.00	2,063.00	-	-	2,063.00	0%	62.51	48.48	39.61			
Arizona 23X0	Supplies	3098C029	Arizona IJC357 UVINK CMYK+W Kit, Flush		2,320.00	2,320.00	-	-	2,320.00	0%	70.30	54.52	44.54			
Arizona 23X0	Supplies	3098C012	Add-on IJC357 UVINK White		257.00	257.00	-	-	257.00	0%	7.79	6.04	4.93			
Arizona 23X0	Supplies	3098C032	Add on IJC357 UVink WV+Flush		789.00	789.00	-	-	789.00	0%	23.91	18.54	15.15			
Arizona 23X0	Supplies	3098C019	Add-on IJC357 UVINK LCLM		936.00	936.00	-	-	936.00	0%	28.36	22.00	17.97			
Arizona 23X0	Supplies	3010122104	FSK-Printhead CE2 (AZ400/600/1200/1300/2200 Series)		5,695.00	5,695.00	-	-	5,695.00	0%	172.56	133.83	109.34			
Arizona 23X0	Supplies	3098C028	Arizona LED Dust Filter 24PK		132.00	132.00	-	-	132.00	0%	4.00	3.10	2.53			
Arizona 23X0	Supplies	6301B055	Arizona Ink Filter 5 Micron		79.00	79.00	-	-	79.00	0%	2.39	1.86	1.52			
Arizona 23X0	Supplies	0518C004	Duster 3000FC Upper Carbon Filter		1,115.00	1,115.00	-	-	1,115.00	0%	33.78	26.20	21.41			
Arizona 23X0	Supplies	0518C005	Duster 3000FC Carbon Filter Refill PK		103.00	103.00	-	-	103.00	0%	3.12	2.42	1.98			
Arizona 23X0	Supplies	0518C006	Duster 3000FC Intake Filter 3PK		627.00	627.00	-	-	627.00	0%	19.00	14.73	12.04			
Arizona 23X0	Supplies	0518C009	Duster 3000FC Dust Pad 3PK		116.00	116.00	-	-	116.00	0%	3.51	2.73	2.23			
Arizona 23X0	Service	Service Only*														
Arizona 23X0	Service	4476C006SV	Arizona 2380 XTF Service Only											0	1,323.51	
Arizona 23X0	Service	4476C005SV	Arizona 2360 XTF Service Only											0	1,323.51	
Arizona 23X0	Service	4476C004SV	Arizona 2340 XTF Service Only											0	1,323.51	
Arizona 23X0	Service	4475C008SV	Arizona 2380 GTF Service Only											0	1,323.51	
Arizona 23X0	Service	4475C007SV	Arizona 2360 GTF Service Only											0	1,323.51	
Arizona 23X0	Service	4475C006SV	Arizona 2340 GTF Service Only											0	1,323.51	
Arizona 23X0	Service	ProCare **														
Arizona 23X0	Service	AZ23GPC36	AZ23G ProCare 36 mo											0	1,276.03	
Arizona 23X0	Service	AZ23XPC36	AZ23X ProCare 36 mo											0	1,341.31	
Arizona 23X0	Service	ProCare+^														
Arizona 23X0	Service	AZ23GPC+36	AZ23G ProCare+ 36 mo											0	1,673.67	
Arizona 23X0	Service	AZ23XPC+36	AZ23X ProCare+ 36 mo											0	1,738.96	
	Service	Service Other***														
Arizona 23X0	Service	AZ23X0GT/XTZone 4	AZ23X0GT/XT Zone 4: Additional charge for remote locations (126+ miles)											0	264.70	
Service pricing includes help desk incidents and excludes overlays, mercury vapor lamps & filters. Maintenance Pricing includes Zone 1-3																
* Includes 12 month warranty. Maintenance plans exclude print heads, overlays & filters																
**Maintenance plans exclude print heads. Rates shown are for contracts starting at time of installation. Print head price: 20% discount off of list price.																
^ Print head included-1 per year. Rates shown are for contracts starting at time of installation. Print head price: 25% discount off of list price.																
*** Zone 4 + maintenance response time is 2 days																

Exhibit 2 Pricing for Agreement #202002755 May 1, 2023 OMNIA Partners Participating Agencies																	
Category	Sub Category	Sub Type	Item Category	Product Model	MSRP	University of California Price before D&I	D&I required if Purchased	Delivery & Installation Charge	Net Price	Minimum Disc off MSRP	36 Mo FMV	48 Mo FMV	60 Mo FMV	Base Monthly Volume	Base Service Cost	Overage Cost Per Sqft by Band	
Arizona	13X0	Machine	3673C003	Arizona 1340 GT Printer	168,705.00	114,905.00	-	8,895.00	123,800.00	27%	3,751.14	2,909.30	2,376.96				
	13X0	Machine	3673C002	Arizona 1360 GT Printer	168,705.00	114,905.00	-	8,895.00	123,800.00	27%	3,751.14	2,909.30	2,376.96				
	13X0	Machine	3673C001	Arizona 1380 GT Printer	190,775.00	127,995.00	-	8,895.00	136,890.00	28%	4,147.77	3,216.92	2,628.29				
	13X0	Machine	3674C003	Arizona 1340 XT Printer	212,855.00	146,050.00	-	10,900.00	156,950.00	26%	4,755.59	3,688.33	3,013.44				
	13X0	Machine	3674C002	Arizona 1360 XT Printer	212,855.00	146,050.00	-	10,900.00	156,950.00	26%	4,755.59	3,688.33	3,013.44				
	13X0	Machine	3674C001	Arizona 1380 XT Printer	234,930.00	164,555.00	-	10,900.00	175,455.00	25%	5,316.29	4,123.19	3,368.74				
	13X0	Accessories	8436B005	Arizona Series Static Suppression Rev2	3,825.00	3,365.00	-	662.00	4,027.00	-5%	122.02	94.63	77.32				
	13X0	Accessories	7653B053	Tilt-n-Go Services	2,015.00	598.00	-	1,250.00	1,848.00	8%	55.99	43.43	35.48				
	13X0	Required	3673C009	Arizona 1300/135 Starter Kit LED (no ink/Flush)	689.00	689.00	-	-	689.00	0%	20.88	16.19	13.23				
	13X0	Supplies	3098C031	Arizona UC357 UVINK CMYK+F	2,063.00	2,063.00	-	-	2,063.00	0%	62.51	48.48	39.61				
	13X0	Supplies	3098C029	Arizona UC357 UVINK CMYK+W Kit, Flush	2,320.00	2,320.00	-	-	2,320.00	0%	70.30	54.52	44.54				
	13X0	Supplies	3098C012	Add-on UC357 UVINK White	257.00	257.00	-	-	257.00	0%	7.79	6.04	4.93				
	13X0	Supplies	3098C032	Add on UC357 UVink WV+Flush	789.00	789.00	-	-	789.00	0%	23.91	18.54	15.15				
	13X0	Supplies	3098C019	Add-on UC357 UVINK LCLM	936.00	936.00	-	-	936.00	0%	28.36	22.00	17.97				
	13X0	Supplies	3010122104	FSK-Printhead CE2 (AZ400/600/1200/1300/2200 Series)	5,695.00	5,695.00	-	-	5,695.00	0%	172.56	133.83	109.34				
	13X0	Supplies	3098C009	Premia Arizona LED Dust Filter (48 PC)	255.00	255.00	-	-	255.00	0%	7.73	5.99	4.90				
	13X0	Service	Service Only*														
	13X0	Service	3673C003SV	Arizona 1340 GT Printer Service Only											0	1,323.51	
	13X0	Service	3673C002SV	Arizona 1360 GT Printer Service Only											0	1,323.51	
	13X0	Service	3673C001SV	Arizona 1380 GT Printer Service Only											0	1,323.51	
	13X0	Service	3674C003SV	Arizona 1340 XT Printer Service Only											0	1,323.51	
	13X0	Service	3674C002SV	Arizona 1360 XT Printer Service Only											0	1,323.51	
	13X0	Service	3674C001SV	Arizona 1380 XT Printer Service Only											0	1,323.51	
	13X0	Service	ProCare **														
	13X0	Service	AZ13GPC36	AZ13G ProCare 36 mo											0	1,145.46	
	13X0	Service	AZ13XPC36	AZ13X ProCare 36 mo											0	1,210.74	
	13X0	Service	ProCare+^														
	13X0	Service	AZ13GPC+36	AZ13G ProCare+ 36 mo											0	1,543.10	
	13X0	Service	AZ13XPC+36	AZ13X ProCare+ 36 mo											0	1,602.45	
		Service	Service Other***														
	13X0	Service	AZ13X0GT/XTZone 4		AZ13X0GT/XT Zone 4: Additional charge for remote locations (126+ miles)										0	264.70	
Service pricing includes help desk incidents and excludes overlays, mercury vapor lamps & filters. Maintenance Pricing includes Zone 1-3																	
* Includes 12 month warranty. Maintenance plans exclude print heads, overlays & filters																	
**Maintenance plans exclude print heads. Rates shown are for contracts starting at time of installation. Print head price: 20% discount off of list price.																	
^ Print head included-1 per year. Rates shown are for contracts starting at time of installation. Print head price: 25% discount off of list price.																	
*** Zone 4 + maintenance response time is 2 days																	
Arizona	135	Machine	5533C001	Arizona 135GT	102,365.00	88,995.00	-	9,555.00	98,550.00	4%	2,986.07	2,315.93	1,892.16				
	135	Required	3673C009	Arizona 1300/135 Starter Kit LED (no ink/Flush)	689.00	689.00	-	-	689.00	0%	20.88	16.19	13.23				
	135	Required	5535C006	UC357 135GT Ink starter kit	2,320.00	2,320.00	-	-	2,320.00	0%	70.30	54.52	44.54				
	135	Required	3673C008	Vacuum pump Low voltage	2,500.00	2,500.00	-	-	2,500.00	0%	75.75	58.75	48.00				
	135	Required	3673C007	Vacuum pump High voltage	2,500.00	2,500.00	-	-	2,500.00	0%	75.75	58.75	48.00				
	135	Accessories	8436B005	Arizona Series Static Suppression Rev2	3,825.00	3,365.00	-	662.00	4,027.00	-5%	122.02	94.63	77.32				
	135	Accessories	7653B053	Tilt-n-Go Services	2,015.00	598.00	-	1,250.00	1,848.00	8%	55.99	43.43	35.48				
	135	Supplies	5535C001	UC357 UV Ink Black 800 ml	207.00	207.00	-	-	207.00	0%	6.27	4.86	3.97				
	135	Supplies	5535C002	UC357 UV Ink Cyan 800 ml	207.00	207.00	-	-	207.00	0%	6.27	4.86	3.97				
	135	Supplies	5535C003	UC357 UV Ink Magenta 800 ml	207.00	207.00	-	-	207.00	0%	6.27	4.86	3.97				
	135	Supplies	5535C004	UC357 UV Ink Yellow 800 ml	207.00	207.00	-	-	207.00	0%	6.27	4.86	3.97				
	135	Supplies	3098C007	UC357 UV Ink White 1L	257.00	257.00	-	-	257.00	0%	7.79	6.04	4.93				
	135	Supplies	6301B002	Arizona UC256 UV Flush 1L btl	191.00	191.00	-	-	191.00	0%	5.79	4.49	3.67				
	135	Supplies	3098C028	Arizona LED Dust Filter 24PK	132.00	132.00	-	-	132.00	0%	4.00	3.10	2.53				
	135	Supplies	3010122104	FSK-Printhead CE2 (AZ400/600/1200/1300/2200 Series)	5,695.00	5,695.00	-	-	5,695.00	0%	172.56	133.83	109.34				
	135	Supplies	6301B055	Arizona Ink Filter 5 Micron	79.00	79.00	-	-	79.00	0%	2.39	1.86	1.52				
	135	Service	Service Only*														
	135	Service	5533C001SV	Arizona 135GT Service Only											0	1,157.33	
	135	Service	ProCare **														
	135	Service	AZ135PC36	AZ135 ProCare 36 mo											0	1,014.89	
	135	Service	ProCare+^														
	135	Service	AZ135PC+36	AZ135 ProCare+ 36 mo											0	1,406.60	
		Service	Service Other***														
	135	Service	AZ135Zone 4		AZ135 Zone 4: Additional charge for remote locations (126+ miles)										0	230.28	
Service pricing includes help desk incidents and excludes overlays, mercury vapor lamps & filters. Maintenance Pricing includes Zone 1-3																	
* Includes 12 month warranty. Maintenance plans exclude print heads, overlays & filters																	
**Maintenance plans exclude print heads. Rates shown are for contracts starting at time of installation. Print head price: 20% discount off of list price.																	
^ Print head included-1 per year. Rates shown are for contracts starting at time of installation. Print head price: 25% discount off of list price.																	
*** Zone 4 + maintenance response time is 2 days																	
Arizona	Machine	4477C001		Roll Media Option AZ 2300 Series (HYBR2R)	24,435.00	21,057.00	-	5,565.00	26,622.00	-9%	806.65	625.62	511.14				
	Machine	1146C002		Roll Media Option AZ 1300 Series	23,740.00	20,457.00	-	5,565.00	26,022.00	-10%	788.47	611.52	499.62				
	Accessories	6307B003		RMO Connection Kit for Arizona XT Models	384.00	384.00	-	-	384.00	0%	11.64	9.02	7.37				
	Accessories	8438B001		Media Shaft for Roll Media Option Rev2	2,245.00	2,245.00	-	-	2,245.00	0%	68.02	52.76	43.10				
	Accessories	6307B007		RMO Connection Kit for Arizona XT Models	384.00	384.00	-	-	384.00	0%	11.64	9.02	7.37				
	Supplies	8357B212		AZ RMO Initial Supplies A	147.00	147.00	-	-	147.00	0%	4.45	3.45	2.82				
	Supplies	6302B018		Media Edge Protector for RMO - LEFT (1 EA)	7.00	7.00	-	-	7.00	0%	0.21	0.16	0.13				
	Supplies	6302B019		Media Edge Protector for RMO - RIGHT (1 EA)	7.00	7.00	-	-	7.00	0%	0.21	0.16	0.13				
	Service	Service Only*															
	Service	4477C001SV		Roll Media Option AZ 2300 Series (HYBR2R) Service Only											0	286.07	
	Service	1146C002SV		Roll Media Option AZ 1300 Series Service Only											0	286.07	
* Includes 12 month warranty																	
Arizona	Supplies	0040C007		UC261 UV Ink Black 3L	457.00	457.00	-	-	457.00	0%	13.85	10.74	8.77				
	Supplies	0040C008		UC261 UV Ink Cyan 3L	457.00	457.00	-	-	457.00	0%							

Exhibit 2 Pricing for Agreement #202002755 May 1, 2023 OMNIA Partners Participating Agencies																	
Category	Sub Category	Sub Type	Item Category	Product Model	MSRP	University of California Price before D&I	D&I required if Purchased	Delivery & Installation Charge	Net Price	Minimum Disc off MSRP	36 Mo FMV	48 Mo FMV	60 Mo FMV	Base Monthly Volume	Base Service Cost	Overage Cost Per Sqft by Band	
	Arizona	Supplies	63018002	Arizona UC256 UV Flush 1L btl	191.00	191.00	-	-	191.00	0%	5.79	4.49	3.67				
	Colorado 1630	Machine	4844C004	Colorado 1630 Plus Printer	48,845.00	36,317.00	-	3,995.00	40,312.00	17%	1,221.45	947.33	773.99				
	Colorado 1630	Required	1965C075	UVGEL 460 700ML Ink kit	1,260.00	1,180.00	-	-	1,180.00	6%	35.75	27.73	22.66				
	Colorado 1630	Required	3226V245	Colorado 16XX Installation Kit	350.00	350.00	-	-	350.00	0%	10.61	8.23	6.72				
	Colorado 1650	Accessory	5163C003	Upgrade kit FLXfinish+	248.00	200.00	†	535.00	200.00	19%	6.06	4.70	3.84				
	Colorado 1650	Accessory	5163C004	Inside Winding Kit	1,010.00	673.00	†	341.00	673.00	33%	20.39	15.82	12.92				
	Colorado 1650	Accessory	5163C005	Colorado 16xx Take-up Media Shaft 3 inch	474.00	316.00	†	25.00	316.00	33%	9.57	7.43	6.07				
	Colorado 1650	Accessory	4845C003	License FLXfinish	5,250.00	5,250.00	†	-	5,250.00	0%	159.08	123.38	100.80				
	Colorado 1650	Accessory	4845C004	License Inside roll printing or 2-sided	250.00	200.00	†	-	200.00	20%	6.06	4.70	3.84				
	Colorado 1650	Accessory	4845C005	License Second Roll In Drawer	250.00	200.00	†	-	200.00	20%	6.06	4.70	3.84				
	Colorado 1650	Accessory	5163C002	Colorado Exhaust Unit	80.00	80.00	†	719.00	80.00	0%	2.42	1.88	1.54				
	Colorado 1630	Supplies	3228V108	Colorado 16XX Filter	149.00	149.00	†	50.00	149.00	0%	4.51	3.50	2.86				
	Colorado 1630	Supplies	1965C014	Colorado 16XX Knife	78.00	78.00	†	15.00	78.00	0%	2.36	1.83	1.50				
	Colorado 1630	Supplies	1965C016	Colorado 16XX Maintenance tray (5pcs)	32.00	32.00	†	20.00	32.00	0%	0.97	0.75	0.61				
	Colorado 1630	Supplies	1963C001	Colorado 16XX Feed Media Shaft 3 inch	281.00	281.00	†	30.00	281.00	0%	8.51	6.60	5.40				
	Colorado 1630	Supplies	5163C005	Colorado 16xx Take-up Media Shaft 3 inch	474.00	316.00	†	25.00	316.00	33%	9.57	7.43	6.07				
	Colorado 1630	Supplies	4074V258	8.4 Mil UV Gloss Photo 54X164 3CR 1r/ctn	142.00	142.00	-	-	142.00	0%	4.30	3.34	2.73				
	Colorado 1630	Supplies	1070052482	UVGEL 415 Printhead (1 pcs)	4,410.00	4,410.00	-	-	4,410.00	0%	133.62	103.64	84.67				
	Colorado 1630	Supplies	1965C062	UVGEL 460 ink Black 700ML	160.00	150.00	-	-	150.00	6%	4.55	3.53	2.88				
	Colorado 1630	Supplies	1965C063	UVGEL 460 ink Cyan 700ML	160.00	150.00	-	-	150.00	6%	4.55	3.53	2.88				
	Colorado 1630	Supplies	1965C064	UVGEL 460 ink Magenta 700ML	160.00	150.00	-	-	150.00	6%	4.55	3.53	2.88				
	Colorado 1630	Supplies	1965C065	UVGEL 460 ink Yellow 700ML	160.00	150.00	-	-	150.00	6%	4.55	3.53	2.88				
	Colorado 1630	Service	Service Only*	Service Only										0	575.70		
	Colorado 1630	Service	CO1630SV	Service Only													
	Colorado 1630	Service	ProCare **											0	405.95		
	Colorado 1630	Service	CO1630PC36	CO1630 ProCare 36 mo													
	Colorado 1630	Service	ProCare+^														
	Colorado 1630	Service	CO1630PC+36	CO1630 ProCare+ 36 mo										0	694.40		
	Colorado 1630	Service	ProCare EZPrint^^														
	Colorado 1630	Service	CO1630E0203KSF96	CO1630 COEZP Program 3,000 SF per mo. includes service, print heads & Ink										3000	1,201.24	0.30162	
	Colorado 1630	Service	CO1630E0204KSF128	CO1630 COEZP Program 4,000 SF per mo. includes service, print heads & Ink										4000	1,350.81	0.28797	
	Colorado 1630	Service	CO1630E0205KSF160	CO1630 COEZP Program 5,000 SF per mo. includes service, print heads & Ink										5000	1,439.83	0.28797	
	Colorado 1630	Service	CO1630E0208KSF256	CO1630 COEZP Program 8,000 SF per mo. includes service, print heads & Ink										8000	2,097.43	0.26173	
	Colorado 1630	Service	CO1630E210KSF320	CO1630 COEZP Program 10,000 SF per mo. includes service, print heads & Ink										10000	2,491.51	0.24927	
	Colorado 1630	Service	Service Other^^^														
	Colorado 1630	Service	CO1630Zone 4	CO1630 Zone 4: Additional charge for remote locations (126+ miles)										0	163.81		
Service price includes help desk incidents and excludes 16xx Knife, take-up spindle and unwind spindle.																	
*Maintenance plans exclude print heads. Print head price: 6% discount off of list price.																	
**Maintenance plans exclude print heads. Rates shown are for contracts starting at time of installation. Print head price: 18% discount off of list price.																	
^ Print head included-1 per year. Rates shown are for contracts starting at time of installation. Print head price: 30% discount off of list price.																	
^^ Only available for Zones 1-3. Maintenance plans include print heads and inks.																	
^^^ Zone 4 + maintenance response time is 2 days																	
	Colorado 1650	Machine	4844C005	Colorado 1650 Plus Printer	78,655.00	63,300.00	-	3,995.00	67,295.00	14%	2,039.04	1,581.43	1,292.06				
	Colorado 1650	Required	1965C061	UVGEL 460 Ink Kit	1,360.00	1,280.00	-	-	1,280.00	6%	38.78	30.08	24.58				
	Colorado 1650	Required	3226V245	Colorado 16XX Installation Kit	350.00	350.00	-	-	350.00	0%	10.61	8.23	6.72				
	Colorado 1650	Accessory	5163C003	Upgrade kit FLXfinish+	248.00	200.00	†	535.00	200.00	19%	6.06	4.70	3.84				
	Colorado 1650	Accessory	4131V247	Older SN CO1650 FLXfinish Upgrade kit w/MOD 3	248.00	200.00	†	535.00	200.00	19%	6.06	4.70	3.84				
	Colorado 1650	Accessory	5163C004	Inside Winding Kit	1,010.00	673.00	†	341.00	673.00	33%	20.39	15.82	12.92				
	Colorado 1650	Accessory	5163C005	Colorado 16xx Take-up Media Shaft 3 inch	474.00	316.00	†	25.00	316.00	33%	9.57	7.43	6.07				
	Colorado 1650	Supplies	3228V108	Colorado 16XX Filter	149.00	149.00	†	50.00	149.00	0%	4.51	3.50	2.86				
	Colorado 1650	Supplies	1965C014	Colorado 16XX Knife	78.00	78.00	†	15.00	78.00	0%	2.36	1.83	1.50				
	Colorado 1650	Supplies	1965C016	Colorado 16XX Maintenance tray (5pcs)	32.00	32.00	†	20.00	32.00	0%	0.97	0.75	0.61				
	Colorado 1650	Supplies	1963C001	Colorado 16XX Feed Media Shaft 3 inch	281.00	281.00	†	30.00	281.00	0%	8.51	6.60	5.40				
	Colorado 1650	Supplies	5163C005	Colorado 16xx Take-up Media Shaft 3 inch	474.00	316.00	†	25.00	316.00	33%	9.57	7.43	6.07				
	Colorado 1650	Supplies	4074V258	8.4 Mil UV Gloss Photo 54X164 3CR 1r/ctn	142.00	142.00	-	-	142.00	0%	4.30	3.34	2.73				
	Colorado 1650	Supplies	1070115508	UVGEL 425 Printhead (1 pcs)	4,410.00	4,410.00	-	-	4,410.00	0%	133.62	103.64	84.67				
	Colorado 1650	Supplies	1965C038	UVGEL 460 Ink Cyan 2x1L	340.00	320.00	-	-	320.00	6%	9.70	7.52	6.14				
	Colorado 1650	Supplies	1965C039	UVGEL 460 Ink Magenta 2x1L	340.00	320.00	-	-	320.00	6%	9.70	7.52	6.14				
	Colorado 1650	Supplies	1965C040	UVGEL 460 Ink Yellow 2x1L	340.00	320.00	-	-	320.00	6%	9.70	7.52	6.14				
	Colorado 1650	Supplies	1965C041	UVGEL 460 Ink Black 2x1L	340.00	320.00	-	-	320.00	6%	9.70	7.52	6.14				
	Colorado 1650	Service	Service Only*														
	Colorado 1650	Service	CO165SV	Service Only										0	720.51		
	Colorado 1650	Service	ProCare **														
	Colorado 1650	Service	CO165PC36	CO165 ProCare 36 mo										0	497.35		
	Colorado 1650	Service	ProCare+^														
	Colorado 1650	Service	CO165PC+36	CO165 ProCare+ 36 mo										0	784.61		
	Colorado 1650	Service	ProCare EZPrint^^														
	Colorado 1650	Service	CO165E205KSF160	CO165 COEZP Program 5,000 SF per mo. includes service, print heads & Ink										5000	1,309.26	0.26173	

Exhibit 2 Pricing for Agreement #202002755 May 1, 2023 OMNIA Partners Participating Agencies																	
Category	Sub Category	Sub Type	Item Category	Product Model	MSRP	University of California Price before D&I	↑ D&I required if Purchased	Delivery & Installation Charge	Net Price	Minimum Disc off MSRP	36 Mo FMV	48 Mo FMV	60 Mo FMV	Base Monthly Volume	Base Service Cost	Overage Cost Per Sqft by Band	
WF	Colex	Accessory	3788V002	Conveyor Ready Option for SX1732	2,000.00	2,000.00	-	-	2,000.00	0%	60.60	47.00	38.40				
WF	Colex	Accessory	3991V523	Bar Code Reader	104.00	104.00	-	-	104.00	0%	3.15	2.44	2.00				
WF	Colex	Accessory	3276V981	Engview Packaging Software	1,850.00	1,850.00	-	-	1,850.00	0%	56.06	43.48	35.52				
WF	Colex	Accessory	4085V687	Colex Cut Center 8, QR Code	3,200.00	3,200.00	-	-	2,250.00	30%	68.18	52.88	43.20				
WF	Colex	Accessory	3367V248	Sharpcut unlimited phone support contract (1 yr)	3,400.00	3,400.00	-	-	3,400.00	0%	103.02	79.90	65.28				
WF	Colex	Accessory	3073V642	Colex Blade Starter Kit	-	-	†	-	-		-	-	-				
WF				Transportation Charges for code FCDGSC5													
WF	Colex	Transportation	Zone 1	CT, DC, DE, MA, MD, ME, NH, NJ, NY, PA, RI, VA, VT, WV	2,450.00	2,450.00	-	-	2,450.00	0%	74.24	57.58	47.04				
WF	Colex	Transportation	Zone 2	AL, GA, IL, IN, KY, MI, NC, OH, SC, TN	3,075.00	3,075.00	-	-	3,075.00	0%	93.17	72.26	59.04				
WF	Colex	Transportation	Zone 3	AR, FL, IA, KS, MN, MS, MO, WI	3,250.00	3,250.00	-	-	3,250.00	0%	98.48	76.38	62.40				
WF	Colex	Transportation	Zone 4	LA, ND, NE, NM, OK, SD, TX	3,650.00	3,650.00	-	-	3,650.00	0%	110.60	85.78	70.08				
WF	Colex	Transportation	Zone 5	AZ, CA, CO, NV, UT, WY	4,050.00	4,050.00	-	-	4,050.00	0%	122.72	95.18	77.76				
WF	Colex	Transportation	Zone 6	ID, MT, OR, WA	4,250.00	4,250.00	-	-	4,250.00	0%	128.78	99.88	81.60				
WF				Transportation Charges for code FCDGSCA													
WF	Colex	Transportation	Zone 1	CT, DC, DE, MA, MD, ME, NH, NJ, NY, PA, RI, VA, VT, WV	1,200.00	1,200.00	-	-	1,200.00	0%	36.36	28.20	23.04				
WF	Colex	Transportation	Zone 2	AL, GA, IL, IN, KY, MI, NC, OH, SC, TN	1,200.00	1,200.00	-	-	1,200.00	0%	36.36	28.20	23.04				
WF	Colex	Transportation	Zone 3	AR, FL, IA, KS, MN, MS, MO, WI	1,200.00	1,200.00	-	-	1,200.00	0%	36.36	28.20	23.04				
WF	Colex	Transportation	Zone 4	LA, ND, NE, NM, OK, SD, TX	1,500.00	1,500.00	-	-	1,500.00	0%	45.45	35.25	28.80				
WF	Colex	Transportation	Zone 5	AZ, CA, CO, NV, UT, WY	1,500.00	1,500.00	-	-	1,500.00	0%	45.45	35.25	28.80				
WF	Colex	Transportation	Zone 6	ID, MT, OR, WA	1,500.00	1,500.00	-	-	1,500.00	0%	45.45	35.25	28.80				
WF				Transportation Charges for code FCDGSC10													
WF	Colex	Transportation	Zone 1	CT, DC, DE, MA, MD, ME, NH, NJ, NY, PA, RI, VA, VT, WV	Quote required		-	-	-								
WF	Colex	Transportation	Zone 2	AL, GA, IL, IN, KY, MI, NC, OH, SC, TN	Quote required		-	-	-								
WF	Colex	Transportation	Zone 3	AR, FL, IA, KS, MN, MS, MO, WI	Quote required		-	-	-								
WF	Colex	Transportation	Zone 4	LA, ND, NE, NM, OK, SD, TX	Quote required		-	-	-								
WF	Colex	Transportation	Zone 5	AZ, CA, CO, NV, UT, WY	Quote required		-	-	-								
WF	Colex	Transportation	Zone 6	ID, MT, OR, WA	Quote required		-	-	-								
WF				†Includes 12-month 3rd party warranty. Service and support is provided by our partner Colex.													
WF				CSA LFS help desk will dispatch calls coming through the following dedicated number 877-306-1940. Monday-Friday: 8:00 a.m. - 5:00 p.m. EST.													
WF	Fotoba	Machine	J00170	XLD-170 DreamCut XY Cutter (J00170)	53,900.00	53,900.00	-	FOTOBAXLD170	53,900.00	0%	1,633.17	1,266.65	1,034.88				
WF	Fotoba	Machine	J00171WHP	XLD-170 DreamCut Wallpaper XY Cutter (J00171WHP)	62,500.00	62,500.00	-	FOTOBAXLD170	62,500.00	0%	1,893.75	1,468.75	1,200.00				
WF	Fotoba	Machine	3465V357	Fotoba XLD-320 Roll Cutter (J00325HS)	82,900.00	82,900.00	-	FOTOBAXLD320	82,900.00	0%	2,511.87	1,948.15	1,591.68				
WF	Fotoba	Machine	4044V931	Fotoba XLA170 Cutter (J01012)	119,700.00	119,700.00	-	FOTOBAXLA170	119,700.00	0%	3,626.91	2,812.95	2,298.24				
WF	Fotoba	Accessory	J00111	Coreless Rewinder 160	36,900.00	36,900.00	-	FOTOBAREWIND	36,900.00	0%	1,118.07	867.15	708.48				
WF	Fotoba	Accessory	J00136	Extra Slitter Adjustable	2,300.00	2,300.00	†	25.00	2,300.00	0%	69.69	54.05	44.16				
WF	Fotoba	Accessory	J00138	Extra Slitter, Left Single Cut Unit	1,275.00	1,275.00	-	25.00	1,275.00	0%	38.63	29.96	24.48				
WF	Fotoba	Accessory	J00139	J00139 Extra Slitter, Right Single Cut Unit	1,275.00	1,275.00	†	25.00	1,275.00	0%	38.63	29.96	24.48				
WF	Fotoba	Accessory	J00140	J00140 Extra Slitter, Double Cut Unit (8mm/0.315" Between Cuts)	1,550.00	1,550.00	†	25.00	1,550.00	0%	46.97	36.43	29.76				
WF	Fotoba	Accessory	J00158	Heavy Duty Roll Feeder	3,350.00	3,350.00	-	400.00	3,750.00	-12%	113.63	88.13	72.00				
WF	Fotoba	Accessory	J00160	J00160 Motorized HD Roll Feeder XLD-170 JRU170 (880 lbs./29" Diameter – Maximum)	30,900.00	30,900.00	-	FOTOBAFEEDER	30,900.00	0%	936.27	726.15	593.28				
WF	Fotoba	Accessory	J00109	Stacking Tray For Cutter	2,450.00	2,450.00	-	FOTOBASTACKTRAY	2,450.00	0%	74.24	57.58	47.04				
WF	Fotoba	Accessory	3776V230	J00157 Motorized HD Roll Loader XLD-170 for Colorado In-Line JRL170	32,750.00	32,750.00	-	FOTOBAFEEDER	32,750.00	0%	992.33	769.63	628.80				
WF	Fotoba	Accessory	5163C001	Colorado Jumbo Roll Interface	3,350.00	3,350.00	-	300.00	3,650.00	-9%	110.60	85.78	70.08				
WF	Fotoba	Accessory	3942V360	Installation Colorado Jumbo Roll interface	525.00	525.00	-	-	525.00	0%	15.91	12.34	10.08				
WF	Fotoba	Accessory	3615V039	J00103 Fotoba Exit Stacker for XLD-170/XLA170	29,900.00	29,900.00	-	FOTOBAXITS	29,900.00	0%	905.97	702.65	574.08				
WF	Fotoba	Accessory	3164V488	End Cap 6" Core Adaptor (Z00001)	660.00	595.00	-	FOTOBACORE	595.00	10%	18.03	13.98	11.42				
WF	Fotoba	Accessory	3511V439	J00162 Motorized HD Roll Feeder XLD320 (880 lbs./29" Diameter – Maximum)	38,900.00	38,900.00	-	FCDGSCRF	38,900.00	0%	1,178.67	914.15	746.88				
WF	Fotoba	Accessory	3605V268	Paper Support Guide For Fotoba XLD320HS	112.00	112.00	-	27.00	139.00	-24%	4.21	3.27	2.67				
WF	Fotoba	Accessory	3776V231	J00112 Coreless Rewinder In-Line 162 (4" Max-Roll Diameter) (Multi Panel)	44,900.00	44,900.00	-	FOTOBAREWIND	44,900.00	0%	1,360.47	1,055.15	862.08				
WF	Fotoba	Accessory	3776V232	Labeler (for all Rewinder Models) (J00115)	9,800.00	9,800.00	-	FOTOBLABELER	9,800.00	0%	296.94	230.30	188.16				
WF	Fotoba	Accessory	3834V766	Kit to Connect XLD170/XLD170WHP to Colorado (J00204)	1,176.00	1,176.00	†	45.00	1,176.00	0%	35.63	27.64	22.58				
WF	Fotoba	Accessory	3861V384	Textile Fabric Feature for XLD170, XLD170HS, XLD170WHP	3,500.00	3,500.00	-	-	3,500.00	0%	106.05	82.25	67.20				
WF				Transportation Charges FOTOBAXLD170													
WF	Colex	Transportation	Zone 1	AL, AR, IL, IN, IA, KS, KY, LA, MI, MN, MS, MO, NE, ND, OH, OK, SD, TX, WI, AR, TN, TX	1,800.00	1,800.00	-	-	1,800.00	0%	54.54	42.30	34.56				
WF	Colex	Transportation	Zone 2	AZ, CA, CO, ID, MT, NM, NV, OR, UT, WY	1,850.00	1,850.00	-	-	1,850.00	0%	56.06	43.48	35.52				
WF	Colex	Transportation	Zone 3	CT, DC, DE, FL, GA, ME, MD, MA, NH, NJ, NY, NC, PA, RI, SC, VT, WV	1,500.00	1,500.00	-	-	1,500.00	0%	45.45	35.25	28.80				
WF				Transportation Charges FOTOBAXLD320													
WF	Colex	Transportation	Zone 1	AL, AR, IL, IN, IA, KS, KY, LA, MI, MN, MS, MO, NE, ND, OH, OK, SD, TX, WI, AR, TN, TX	2,500.00	2,500.00	-	-	2,500.00	0%	75.75	58.75	48.00				
WF	Colex	Transportation	Zone 2	AZ, CA, CO, ID, MT, NM, NV, OR, UT, WY	2,900.00	2,900.00	-	-	2,900.00	0%	87.87	68.15	55.68				
WF	Colex	Transportation	Zone 3	CT, DC, DE, FL, GA, ME, MD, MA, NH, NJ, NY, NC, PA, RI, SC, VT, WV	2,300.00	2,300.00	-	-	2,300.00	0%	69.69	54.05	44.16				
WF				Transportation Charges FOTOBAREWIND													
WF	Colex	Transportation	Zone 1	AL, AR, IL, IN, IA, KS, KY, LA, MI, MN, MS, MO, NE, ND, OH, OK, SD, TX, WI, AR, TN, TX	1,400.00	1,400.00	-	-	1,400.00	0%	42.42	32.90	26.88				
WF	Colex	Transportation	Zone 2	AZ, CA, CO, ID, MT, NM, NV, OR, UT, WY	1,600.00	1,600.00	-	-	1,600.00	0%	48.48	37.60	30.72				
WF	Colex	Transportation	Zone 3	CT, DC, DE, FL, GA, ME, MD, MA, NH, NJ, NY, NC, PA, RI, SC, VT, WV	1,300.00	1,300.00	-	-	1,300.00	0%	39.39	30.55	24.96				
WF				Transportation Charges FOTOBAFEEDER						#DIV/0!							
WF	Colex	Transportation	Zone 1	AL, AR, IL, IN, IA, KS, KY, LA, MI, MN, MS, MO, NE, ND, OH, OK, SD, TX, WI, AR, TN, TX	1,450.00	1,450.00	-	-	1,450.00	0%	43.94	34.08	27.84				
WF	Colex	Transportation	Zone 2	AZ, CA, CO, ID, MT, NM, NV, OR, UT, WY	1,650.00	1,650.00	-	-	1,650.00	0%	50.00	38.78	31.68				
WF	Colex	Transportation	Zone 3	CT, DC, DE, FL, GA, ME, MD, MA, NH, NJ, NY, NC, PA, RI, SC, VT, WV	1,350.00	1,350.00	-	-	1,350.00	0%	40.91	31.73	25.92				
WF				Transportation Charges FOTOBASTACKTRAY													
WF	Colex	Transportation	Zone 1	AL, AR, IL, IN, IA, KS, KY, LA, MI, MN, MS, MO, NE, ND, OH, OK, SD, TX, WI, AR, TN, TX	550.00	550.00	-	-	550.00	0%	16.67	12.93	10.56				
WF	Colex	Transportation	Zone 2	AZ, CA, CO, ID, MT, NM, NV, OR, UT, WY	750.00	750.00	-	-	750.00	0%	22.73	17.63	14.40				
WF	Colex	Transportation	Zone 3	CT, DC, DE, FL, GA, ME, MD, MA, NH, NJ, NY, NC, PA, RI, SC, VT, WV	450.00	450.00	-	-	450.00	0%	13.64	10.58	8.64				
WF				Transportation Charges FOTOBAXITS													
WF	Colex	Transportation	Zone 1	AL, AR, IL, IN, IA, KS, KY, LA, MI, MN, MS, MO, NE, ND, OH, OK, SD, TX, WI, AR, TN, TX	2,350.00	2,350.00	-	-	2,350.00	0%	71.21	55.23	45.12				
WF	Colex	Transportation	Zone 2	AZ, CA, CO, ID, MT, NM, NV, OR, UT, WY	3,300.00	3,300.00	-	-	3,300.00	0%	99.99	77.55	63.36				
WF	Colex	Transportation	Zone 3	CT, DC, DE, FL, GA, ME, MD, MA, NH, NJ, NY, NC, PA, RI, SC, VT, WV	2,150.00	2,150.00	-	-	2,150.00	0%	65.15	50.53	41.28				
WF				Transportation Charges FOTOBACORE													
WF	Colex	Transportation	Zone 1	AL, AR, IL, IN, IA, KS, KY, LA, MI, MN, MS, MO, NE, ND, OH, OK, SD, TX, WI, AR, TN, TX	45.00	45.00	-	-	45.00	0%	1.36	1.06	0.86				
WF	Colex	Transportation	Zone 2	AZ, CA, CO, ID, MT, NM, NV, OR, UT, WY	57.00	57.00	-	-	57.00	0%	1.73	1.34	1.09				
WF	Colex	Transportation	Zone 3	CT, DC, DE, FL, GA, ME, MD, MA, NH, NJ, NY, NC, PA, RI, SC, VT, WV	36.00	36.00	-	-	36.00	0%	1.09	0.85	0.69				
WF				Transportation Charges FCDGSCRF													
WF	Colex	Transportation	Zone 1	AL, AR, IL, IN, IA, KS, KY, LA, MI, MN, MS, MO, NE, ND, OH, OK, SD, TX, WI, AR, TN, TX	2,400.00	2,400.00	-	-	2,400.00	0%	72.72	56.40	46.08				
WF	Colex	Transportation	Zone 2	AZ, CA, CO, ID, MT, NM, NV, OR, UT, WY	2,800.00	2,800.00	-	-	2,800.00	0%	84.84	65.80	53.76				
WF	Colex	Transportation	Zone 3	CT, DC, DE, FL, GA													

Exhibit 2 Pricing for Agreement #202002755 May 1, 2023 OMNIA Partners Participating Agencies																
Category	Sub Category	Sub Type	Item Category	Product Model	MSRP	University of California Price before D&I	↑ D&I required if Purchased	Delivery & Installation Charge	Net Price	Minimum Disc off MSRP	36 Mo FMV	48 Mo FMV	60 Mo FMV	Base Monthly Volume	Base Service Cost	Overage Cost Per Sqft by Band
WF	Colex	Transportation	Zone 3	CT, DC, DE, FL, GA, ME, MD, MA, NH, NJ, NY, NC, PA, RI, SC, VT, WV	1,600.00	1,600.00	-	-	1,600.00	0%	48.48	37.60	30.72			
WF				*Includes 1 year third party warranty which includes parts and labor. After 1 year warranty service rate is \$130.00 per hour plus travel costs.												
WF	MBGM	Machine	3522V141	MBGM Premium Graphic Rewinder	18,488.00	12,325.00	-	500.00	12,825.00	31%	388.60	301.39	246.24			
WF	MBGM	Accessory	3522V142	Photo Sensor Auto-Stop	520.00	440.00	-	-	440.00	15%	13.33	10.34	8.45			
WF	MBGM	Accessory	3522V143	Mobility Wheels Set	260.00	220.00	-	-	220.00	15%	6.67	5.17	4.22			
WF	MBGM	Accessory	3576V359	Compressor (silent)	780.00	660.00	-	-	660.00	15%	20.00	15.51	12.67			
WF	MBGM	Accessory	3576V360	Integrated Transformer 110V / 208V	520.00	440.00	-	-	440.00	15%	13.33	10.34	8.45			
WF	MBGM	Accessory	3540V862	MBGM Rewinder Initial Supplies kit	-	-	-	-	-		-	-	-			
WF	MBGM	Imp Svs	3540V864	MBGM Rewinder Post Printer IPAK	2,540.00	2,035.00	-	-	2,035.00	20%	61.66	47.82	39.07			
WF																
WF	Matic Cronos	Machine	3438B046	X-Rite i1 Pro 3 Plus (Large Aperture - Hardware Only)	1,826.00	1,826.00	-	20.00	1,846.00	-1%	55.93	43.38	35.44			
WF	Matic Cronos	Machine	3438B047	X-Rite i1 i/O Table + i1 Pro 3 Plus Bundle (Large Aperture)	4,299.00	4,299.00	-	30.00	4,329.00	-1%	131.17	101.73	83.12			
WF	Matic Cronos	Accessory	3438B041	X-Rite i1 i/O Table (3rd Generation-Does Not include Spectrophotometer	3,311.00	3,311.00	-	20.00	3,331.00	-1%	100.93	78.28	63.96			
WF	Matic Cronos	Accessory	3438B042	i1 iO Z-Axis Spacer for thicker media	536.00	536.00	-	15.00	551.00	-3%	16.70	12.95	10.58			
WF	Matic Cronos	Accessory	3803V045	i1 Publish (Software Only) New Copy (Not an Upgrade)	1,457.00	1,457.00	-	-	1,457.00	0%	44.15	34.24	27.97			
WF	Matic Cronos	Accessory	3438B050	i1 i/O 3 Dust Cover	57.00	57.00	-	15.00	72.00	-26%	2.18	1.69	1.38			
WF																
WF	ONYX	Software	3807V474	ONYX Thrive 422 - Canon Edition	3,995.00	3,995.00	-	-	3,995.00	0%	121.05	93.88	76.70			
WF	ONYX	Software	3807V485	ONYX Thrive - Flatbed Cutting Option	1,595.00	1,595.00	-	-	1,595.00	0%	48.33	37.48	30.62			
WF	ONYX	Software	3807V483	ONYX Thrive - Job Editor Option	1,095.00	1,095.00	-	-	1,095.00	0%	33.18	25.73	21.02			
WF	ONYX	Software	3807V484	ONYX Thrive - Layout Tool Option	1,395.00	1,395.00	-	-	1,395.00	0%	42.27	32.78	26.78			
WF																
WF	ONYX	Software	3807V481	ONYX Thrive - RIP Only Option	1,095.00	1,095.00	-	-	1,095.00	0%	33.18	25.73	21.02			
WF	ONYX	Software	3807V482	ONYX Thrive - RIP & Print Option (Includes 2 RIPs & 1 Printer)	1,495.00	1,495.00	-	-	1,495.00	0%	45.30	35.13	28.70			
WF	ONYX	Software	3540V813	Advantage Thrive 1-4 Active CRNT 1YR GLD	1,395.00	1,395.00	-	-	1,395.00	0%	42.27	32.78	26.78			
WF	ONYX	Software	3540V814	Advantage Thrive 1-4 Active PREV 1YR GLD	1,695.00	1,695.00	-	-	1,695.00	0%	51.36	39.83	32.54			
WF	ONYX	Software	3540V815	Advantage Thrive 1-4 Active LGCY 1YR GLD	2,595.00	2,595.00	-	-	2,595.00	0%	78.63	60.98	49.82			
WF	ONYX	Software	3540V822	1 yr Pmter Addon Thrive w/ovr 4 ActivePmt	150.00	150.00	-	-	150.00	0%	4.55	3.53	2.88			
WF	ONYX	Software	3540V816	Advantage Thrive 1-4 Active CRNT 3YR GLD	3,595.00	3,595.00	-	-	3,595.00	0%	108.93	84.48	69.02			
WF	ONYX	Software	3540V817	Advantage Thrive 1-4 Active PREV 3YR GLD	3,895.00	3,895.00	-	-	3,895.00	0%	118.02	91.53	74.78			
WF	ONYX	Software	3540V818	Advantage Thrive 1-4 Active LGCY 3YR GLD	4,795.00	4,795.00	-	-	4,795.00	0%	145.29	112.68	92.06			
WF	ONYX	Software	3540V823	3 yr Printer Addon Thrive w/5+ active prmt	350.00	350.00	-	-	350.00	0%	10.61	8.23	6.72			
WF	ONYX	Software	3540V819	Advantage Thrive 1-4 Active CRNT 5YR GLD	5,795.00	5,795.00	-	-	5,795.00	0%	175.59	136.18	111.26			
WF	ONYX	Software	3540V820	Advantage Thrive 1-4 Active PREV 5YR GLD	6,095.00	6,095.00	-	-	6,095.00	0%	184.68	143.23	117.02			
WF	ONYX	Software	3540V821	Advantage Thrive 1-4 Active LGCY 5YR GLD	6,995.00	6,995.00	-	-	6,995.00	0%	211.95	164.38	134.30			
WF	ONYX	Software	3540V824	5 yr Printer Addon Thrive w/5+ Active Prnt	550.00	550.00	-	-	550.00	0%	16.67	12.93	10.56			
WF	ONYX	Software	3540V825	Advantage Thrive 1-4 Active CRNT 1YR SLV	1,095.00	1,095.00	-	-	1,095.00	0%	33.18	25.73	21.02			
WF	ONYX	Software	3540V826	Advantage Thrive 1-4 Active PREV 1YR SLV	1,295.00	1,295.00	-	-	1,295.00	0%	39.24	30.43	24.86			
WF	ONYX	Software	3540V827	Advantage Thrive 1-4 Active LGCY 1YR SLV	2,295.00	2,295.00	-	-	2,295.00	0%	69.54	53.93	44.06			
WF	ONYX	Software	3540V822	1 yr Printer Addon Thrive w/ovr 4 ActivePmt	150.00	150.00	-	-	150.00	0%	4.55	3.53	2.88			
WF	ONYX	Software	3540V828	Advantage Thrive 1-4 Active CRNT 3YR SLV	2,495.00	2,495.00	-	-	2,495.00	0%	75.60	58.63	47.90			
WF	ONYX	Software	3540V829	Advantage Thrive 1-4 Active PREV 3YR SLV	2,895.00	2,895.00	-	-	2,895.00	0%	87.72	68.03	55.58			
WF	ONYX	Software	3540V830	Advantage Thrive 1-4 Active LGCY 3YR SLV	3,795.00	3,795.00	-	-	3,795.00	0%	114.99	89.18	72.86			
WF	ONYX	Software	3540V823	3 yr Printer Addon Thrive w/5+ active prmt	350.00	350.00	-	-	350.00	0%	10.61	8.23	6.72			
WF	ONYX	Software	3540V831	Advantage Thrive 1-4 Active CRNT 5YR SLV	4,195.00	4,195.00	-	-	4,195.00	0%	127.11	98.58	80.54			
WF	ONYX	Software	3540V832	Advantage Thrive 1-4 Active PREV 5YR SLV	4,495.00	4,495.00	-	-	4,495.00	0%	136.20	105.63	86.30			
WF	ONYX	Software	3540V833	Advantage Thrive 1-4 Active LGCY 5YR SLV	5,395.00	5,395.00	-	-	5,395.00	0%	163.47	126.78	103.58			
WF	ONYX	Software	3540V824	5 yr Printer Addon Thrive w/5+ Active Prnt	550.00	550.00	-	-	550.00	0%	16.67	12.93	10.56			
WF	ONYX	Software	3393V969	Onyx Connect 1-3 Active Printers	1,495.00	1,495.00	-	-	1,495.00	0%	45.30	35.13	28.70			
WF	ONYX	Software	3393V970	Onyx Connect 4-5 Active Printers	2,095.00	2,095.00	-	-	2,095.00	0%	63.48	49.23	40.22			
WF	ONYX	Software	3393V971	Onyx Connect 6/more Active Printers	2,695.00	2,695.00	-	-	2,695.00	0%	81.66	63.33	51.74			
WF	ONYX	Software	7655B112	ONYX Thrive Stock Software Set	45.00	45.00	-	-	45.00	0%	1.36	1.06	0.86			
WF																
WF	Poster Shop	Software	3437V092	Touchstone license	1.00	1.00	-	-	1.00	0%	0.03	0.02	0.02			
WF	Poster Shop	Software	3122C003	Touchstone Resale license	1,045.00	1,045.00	-	-	1,045.00	0%	31.66	24.56	20.06			
WF	Poster Shop	Software	8401B053	License Dongle	1.00	1.00	-	-	1.00	0%	0.03	0.02	0.02			
WF	Poster Shop	Software	8355B085	Additional Xpert Permission	25.00	25.00	-	-	25.00	0%	0.76	0.59	0.48			
WF																
WF	Poster Shop	Software	6015C001	PRISMAguide XL - Base - Resale License	2.00	2.00	-	-	2.00	0%	0.06	0.05	0.04	0		
WF	Poster Shop	Software	8355B085	Additional Xpert Permission	25.00	25.00	-	-	25.00	0%	0.76	0.59	0.48	0		
WF	Poster Shop	Software	8401B053	License Dongle	1.00	1.00	-	-	1.00	0%	0.03	0.02	0.02	0		
WF	Poster Shop	Software	6015C004	PRISMAguide XL - Pro Arizona	3,534.00	3,185.00	-	-	3,185.00	10%	96.51	74.85	61.15	0		
WF	Poster Shop	Software	6015C006	Upg Xpert to PRISMAguide XL Pro Arizona	540.00	486.00	-	-	486.00	10%	14.73	11.42	9.33	0		
WF	Poster Shop	Software	6016C001	SMF - PRISMAguide XL - Pro Arizona	1.00	1.00	-	-	1.00	0%	0.03	0.02	0.02	0		

Exhibit 2 Pricing for Agreement #202002755 May 1, 2023 OMNIA Partners Participating Agencies																
Category	Sub Category	Sub Type	Item Category	Product Model	MSRP	University of California Price before D&I	↑ D&I required if Purchased	Delivery & Installation Charge	Net Price	Minimum Disc off MSRP	36 Mo FMV	48 Mo FMV	60 Mo FMV	Base Monthly Volume	Base Service Cost	Overage Cost Per Sqft by Band
WF	Poster Shop	Software	6015C005	PRISMAguide XL - Pro Colorado	1,174.00	1,060.00	-	-	1,060.00	10%	32.12	24.91	20.35	0		
WF	Poster Shop	Software	6016C002	SMF - PRISMAguide XL - Pro Colorado	1.00	1.00	-	-	1.00	0%	0.03	0.02	0.02	0		
WF	Poster Shop	Service	6016C0015V	SMF - PRISMAguide XL - Pro Arizona Service Only										0	56.98	
WF	Poster Shop	Service	6016C0025V	SMF - PRISMAguide XL - Pro Colorado Service Only										0	18.99	
WF																
WF	PrintSight	Software	3508V648	PrintSight Software	250.00	200.00	-	-	200.00	20%	6.06	4.70	3.84	0		
WF	PrintSight	Software	3508V650	Additional printer permissions	125.00	100.00	-	-	100.00	20%	3.03	2.35	1.92	0		
WF																
WF	ProfSvc	Imp Svs	8376B008	Project Management Service (Half Day)	2,170.00	1,735.00	-	-	1,735.00	20%	52.57	40.77	33.31			
WF	ProfSvc	Imp Svs	8376B001	Project Management Service (Full Day)	3,555.00	2,845.00	-	-	2,845.00	20%	86.20	66.86	54.62			
WF	ProfSvc	Imp Svs	8376B003	Systems Integration Service (Half Day)	2,170.00	1,735.00	-	-	1,735.00	20%	52.57	40.77	33.31			
WF	ProfSvc	Imp Svs	8376B007	Systems Integration Service (Full Day)	2,540.00	2,035.00	-	-	2,035.00	20%	61.66	47.82	39.07			
WF	ProfSvc	Imp Svs	7653B051	LV Monochrome IPAK	2,170.00	1,735.00	-	-	1,735.00	20%	52.57	40.77	33.31			
WF	ProfSvc	Imp Svs	6154046IP	MV/HV Monochrome IPAK	2,540.00	2,035.00	-	-	2,035.00	20%	61.66	47.82	39.07			
WF	ProfSvc	Imp Svs	3708V714	Contex Scanner IPAK	2,540.00	2,035.00	-	-	2,035.00	20%	61.66	47.82	39.07			
WF	ProfSvc	Imp Svs	7653B052	Monochrome IPAK for Alaska/Hawaii	5,515.00	4,410.00	-	-	4,410.00	20%	133.62	103.64	84.67			
WF	ProfSvc	Imp Svs	7653B046	ColorWave Series IPAK	2,540.00	2,035.00	-	-	2,035.00	20%	61.66	47.82	39.07			
WF	ProfSvc	Imp Svs	6154077IP	AZ IPAK 6160/6170 Basic Integration & Onsite training	10,860.00	8,685.00	-	-	8,685.00	20%	263.16	204.10	166.75			
WF	ProfSvc	Imp Svs	6154079IP	Arizona Series Printer Non-White Ink IPAK	5,215.00	4,170.00	-	-	4,170.00	20%	126.35	98.00	80.06			
WF	ProfSvc	Imp Svs	6154080IP	Arizona Series Printer With White Ink IPAK	7,965.00	6,370.00	-	-	6,370.00	20%	193.01	149.70	122.30			
WF	ProfSvc	Imp Svs	3518V830	Arizona 1300 NonWhite Ink IPAK	5,215.00	4,170.00	-	-	4,170.00	20%	126.35	98.00	80.06			
WF	ProfSvc	Imp Svs	3518V837	Arizona 1300/135 With White Ink IPAK	7,965.00	6,370.00	-	-	6,370.00	20%	193.01	149.70	122.30			
WF	ProfSvc	Imp Svs	6154078IP	Arizona 365 GT IPAK	7,965.00	6,370.00	-	-	6,370.00	20%	193.01	149.70	122.30			
WF	ProfSvc	Imp Svs	6154071IP	Arizona 318GL IPAK	5,215.00	4,170.00	-	-	4,170.00	20%	126.35	98.00	80.06			
WF	ProfSvc	Imp Svs	6154075IP	RMO w/Printer IPAK	2,170.00	1,735.00	-	-	1,735.00	20%	52.57	40.77	33.31			
WF	ProfSvc	Imp Svs	6154076IP	RMO Post Printer Install IPAK	2,540.00	2,035.00	-	-	2,035.00	20%	61.66	47.82	39.07			
WF	ProfSvc	Imp Svs	3599V159	Colorado 1650 IPAK	5,080.00	4,065.00	-	-	4,065.00	20%	123.17	95.53	78.05			
WF	ProfSvc	Imp Svs	3941V016	Colorado 1630 IPAK	2,300.00	1,840.00	-	-	1,840.00	20%	55.75	43.24	35.33			
WF	ProfSvc	Imp Svs	4143V498	FLXfinish+ Upgrade IPAK	958.00	798.00	-	-	798.00	17%	24.18	18.75	15.32			
WF	ProfSvc	Imp Svs	8376B037	Color IPAK Alaska & Hawaii	5,795.00	4,635.00	-	-	4,635.00	20%	140.44	108.92	88.99			
WF	ProfSvc	Imp Svs	6154075IP	RMO w/Printer IPAK	2,170.00	1,735.00	-	-	1,735.00	20%	52.57	40.77	33.31			
WF	ProfSvc	Imp Svs	6154076IP	RMO Post Printer Install IPAK	2,540.00	2,035.00	-	-	2,035.00	20%	61.66	47.82	39.07			
WF	ProfSvc	Imp Svs	6154073IP	Cutter IPAK	8,040.00	6,435.00	-	-	6,435.00	20%	194.98	151.22	123.55			
WF	ProfSvc	Imp Svs	3540V864	MBGM Rewinder Post Printer IPAK	2,540.00	2,035.00	-	-	2,035.00	20%	61.66	47.82	39.07			
WF	ProfSvc	Imp Svs	4034V499	Canon CORE Color Management IPAK	7,310.00	5,800.00	-	-	5,800.00	21%	175.74	136.30	111.36			
WF	ProfSvc	Imp Svs	4034V500	Color Management PLUS IPAK - For a Fleet of same output devices and ink type	7,310.00	5,800.00	-	-	5,800.00	21%	175.74	136.30	111.36			
WF	ProfSvc	Imp Svs	3518V831	AZxpert with install IPAK	2,540.00	2,035.00	-	-	2,035.00	20%	61.66	47.82	39.07			
WF	ProfSvc	Imp Svs	3437V093	Touchstone Initial IPAK	5,005.00	4,005.00	-	-	4,005.00	20%	121.35	94.12	76.90			
WF	ProfSvc	Imp Svs	3437V094	Touchstone Follow up IPAK	2,540.00	2,035.00	-	-	2,035.00	20%	61.66	47.82	39.07			
WF	ProfSvc	Imp Svs	3464V004	Texture IPAK for Arizona Printers	5,215.00	4,170.00	-	-	4,170.00	20%	126.35	98.00	80.06			
WF	ProfSvc	Imp Svs	3508V651	PrintSight IPAK	2,175.00	1,740.00	-	-	1,740.00	20%	52.72	40.89	33.41			
WF	ProfSvc	Imp Svs	3508V652	PrintSight post printer install IPAK	4,350.00	3,480.00	-	-	3,480.00	20%	105.44	81.78	66.82			
WF	ProfSvc	Imp Svs	3702V535	PrintSight LE IPAK	2,720.00	2,175.00	-	-	2,175.00	20%	65.90	51.11	41.76			
WF	ProfSvc	Imp Svs	3702V536	PrintSight LE Post install IPAK	5,435.00	4,350.00	-	-	4,350.00	20%	131.81	102.23	83.52			
WF	ProfSvc	Imp Svs	9717981	Professional Services (For the Arizona & ProCut)	2,540.00	2,035.00	-	-	2,035.00	20%	61.66	47.82	39.07			
WF	ProfSvc	Imp Svs	7653B068	PlotWave User Training	2,170.00	1,735.00	-	-	1,735.00	20%	52.57	40.77	33.31			
WF	ProfSvc	Imp Svs	7615B223	Account Center User Training	2,170.00	1,735.00	-	-	1,735.00	20%	52.57	40.77	33.31			
WF	ProfSvc	Imp Svs	9717735	ONYX Thrive RIP Software Training	2,170.00	1,735.00	-	-	1,735.00	20%	52.57	40.77	33.31			
WF	ProfSvc	Imp Svs	7615B197	Color Management Training	2,540.00	2,035.00	-	-	2,035.00	20%	61.66	47.82	39.07			
WF	ProfSvc	Imp Svs	7593B034	Arizona Color Basics User Training	5,215.00	4,170.00	-	-	4,170.00	20%	126.35	98.00	80.06			
WF	ProfSvc	Imp Svs	7653B061	Arizona Series Operator Training	2,540.00	2,035.00	-	-	2,035.00	20%	61.66	47.82	39.07			
WF	ProfSvc	Imp Svs	7653B062	Arizona Series Adv Workflow Training	5,215.00	4,170.00	-	-	4,170.00	20%	126.35	98.00	80.06			
WF	ProfSvc	Imp Svs	7615B261	Additional travel charge 100+ miles from Analyst location	436.00	352.00	-	-	352.00	19%	10.67	8.27	6.76			
WF	ProfSvc	Imp Svs	7615B273	Custom Training (Half Day)	2,170.00	1,735.00	-	-	1,735.00	20%	52.57	40.77	33.31			
WF	ProfSvc	Imp Svs	9718007	Custom Training (Full Day)	2,540.00	2,035.00	-	-	2,035.00	20%	61.66	47.82	39.07			
WF	ProfSvc	Imp Svs	7653B070	Arizona Series Advanced Training	2,540.00	2,035.00	-	-	2,035.00	20%	61.66	47.82	39.07			
WF	ProfSvc	Imp Svs	8376B011	Help Desk 1 Incident	158.00	126.00	-	-	126.00	20%	3.82	2.96	2.42			
WF	ProfSvc	Imp Svs	7344B015	Help Desk 2 Incidents	210.00	168.00	-	-	168.00	20%	5.09	3.95	3.23			
WF	ProfSvc	Imp Svs	8376B012	Help Desk 5 Incidents	499.00	399.00	-	-	399.00	20%	12.09	9.38	7.66			
WF	ProfSvc	Imp Svs	8376B009	Help Desk 10 Incidents	914.00	730.00	-	-	730.00	20%	22.12	17.16	14.02			
WF	ProfSvc	Imp Svs	8376B013	Help Desk 25 Incidents	2,090.00	1,675.00	-	-	1,675.00	20%	50.75	39.36	32.16			
WF	ProfSvc	Imp Svs	8376B010	Help Desk 50 Incidents	3,800.00	3,035.00	-	-	3,035.00	20%	91.96	71.32	58.27			

INKJET PRODUCTION PRINTER: CONTINUOUS FEED

ColorStream 6900 In-Line Twin, Roll to Roll, 4 Color Solution

	Item Number	Quantity	LIST PRICE	University of California Price
ColorStream 6900 In-Line Twin, Roll to Roll, 4 Color Solution †	CS6900MTW-4CR2R		\$ 2,201,704	\$ 1,345,756
ColorStream 6000 Twin Tower 1 200V		1		included
ColorStream 6000 Twin Tower 2 200V		1		included
Speed ID ColorStream 6900		2		included
I-Twin Option		1		included
CMYK Inkjet Modules CS6000 21in Twin		2		included
SRA MP Controller CS6900 4/4		1		included
SRA UPS data security (Includes additional cabinet)		1		included
Individual cylinder lock		1		included
RIP Extension 1x64GB G10		2		included
Transformer Controller		1		included
Paper Reel for shaft 3 inch		2		included
2nd Interface 10GB Copper G10		1		included
Exhaust hood		2		included
Operator Calibration Tool CS3000		1		included
Operator Lamp (flexible on tower)		2		included
High quality 2-bit multilevel		1		included
PDF Option		1		included
SNMP Key Option		1		included
Prefire - Premium Black Twin		1		included
Canon Unwinder		1		included
Shaft 3 inch for Canon unwinder/rewinder		2		included
Rewinder		1		included
Argos Web Sweep		1		included
Argos (Freight, Instalaltion and Training)		1		included
Project Management Services Remote		1		included
ColorStream 3000Z/6000 True Support Implementation Package		1		included
Service Implementation Fee CS300Z/6000		1		included
Freight		1		included

† Additional configurations are available and will be quoted on the Open Market.

*Pre & Post Paper handling Equipment will be specific to the Client and quoted on an Open Market basis
*PRISMAProduction and other software will be quoted based on Scope of Work specific to the Client and quoted on an Open Market basis
*Other Professional Services will be quoted on an Open Market basis

SERVICE

Monthly Maintenance Charge	OMNIA Partners Price per Month*
Standard Coverage: 1 x 5 Monday thru Friday 8AM - 5 PM, 4 Hr Average Response Time ‡	\$ 5,279

*Fixed 12 months following the 3-month warranty period and subject to annual escalation thereafter.
‡ Additional coverage options are available upon request, up to and including 24x7 support.

Monthly Usage Charges - Ink Non-Inclusive		LIST PRICE	OMNIA Partners Price*
User Charge ColorStream 6000 Black	per 1000 linear feet	\$ 2.10	\$ 1.20
User Charge ColorStream 6000 Fast Black	per 1000 linear feet	\$ 2.31	\$ 1.32
User Charge ColorStream 6000 CMYK	per 1000 linear feet	\$ 5.60	\$ 3.00

*Fixed 15 months and subject to annual escalation thereafter.

Consumables		LIST PRICE per Carton	OMNIA Partners Price per Carton*	OMNIA Partners Price per Kg
Pigment Ink ColorSt Black KP51 3x5.5kg	Item Number 7295B017AA	\$ 773	\$ 715.03	\$ 43.33
Pigment Ink ColorSt Cyan CP03 3x5.5kg	7295B006AA	\$ 1,043	\$ 964.78	\$ 58.47
Pigment Ink ColorSt Magenta MP50 3x5.5kg	7295B021AA	\$ 1,043	\$ 964.78	\$ 58.47
Pigment Ink ColorSt Yellow YP03 3x5.5kg	7295B008AA	\$ 1,043	\$ 964.78	\$ 58.47

Fixed 15 months and subject to annual escalation thereafter. Ink pricing does not include freight charges.

INKJET PRODUCTION PRINTER: CONTINUOUS FEED

ColorStream 6900 In-Line Twin, Roll to Roll, Mono Non-Upgradeable

	Item Number	Quantity	LIST PRICE	University of California Price
ColorStream 6900 In-Line Twin, Roll to Roll, 1 Color Solution †	CS6900MTW-1CR2R		\$ 1,608,498	\$ 812,530
ColorStream 6000 Twin Tower 1 200V		1		included
ColorStream 6000 Twin Tower 2 200V		1		included
Speed ID ColorStream 6900		2		included
I-Twin Option		1		included
BW Inkjet Modules Mono 21in Twin Non-upgradeable		2		included
SRA MP Controller CS6900 1/1		1		included
SRA UPS data security		1		included
Individual cylinder lock		1		included
PDF Option		1		included
SNMP Key Option		1		included
High quality 2-bit multilevel		1		included
Prefire - Premium Black Twin		1		included
Transformer Controller		1		included
Paper Reel for shaft 3 inch		2		included
Exhaust hood		2		included
Operator Calibration Tool CS3000		1		included
Operator Lamp (flexible on tower)		2		included
Canon Unwinder		1		included
Rewinder		1		included
Shaft 3 inch for Océ unwinder		2		included
Argos Web Sweep		1		included
Project Management Services Remote		1		included
ColorStream 6000 Black Only True Support		1		included
Service Implementation Fee CS6000		1		included
Freight		2		included

† Additional configurations are available and will be quoted on the Open Market.

*Pre & Post Paper handling Equipment will be specific to the Client and quoted on an Open Market basis
*PRISMAProduction and other software will be quoted based on Scope of Work specific to the Client and quoted on an Open Market basis
*Other Professional Services will be quoted on an Open Market basis

SERVICE

Monthly Maintenance Charge	OMNIA Partners Price per Month*
Standard Coverage: 1 x 5 Monday thru Friday 8AM - 5 PM, 4 Hr Average Response Time ‡	\$ 4,824

*Fixed 12 months after the warranty period and subject to annual escalation thereafter.

‡ Additional coverage options are available upon request, up to and including 24x7 support.

Monthly Usage Charges - Ink Non-Inclusive	LIST PRICE	OMNIA Partners Price*
User Charge ColorStream 6000 Black per 1000 linear feet	\$ 2.10	\$ 1.90
User Charge ColorStream 6000 Fast Black per 1000 linear feet	\$ 2.31	\$ 2.09

*Fixed 15 months and subject to annual escalation thereafter.

Consumables	Item Number	LIST PRICE per Carton	OMNIA Partners Price per Carton*	OMNIA Partners Price per Kg
Pigment Ink ColorSt Black KP51 3x5.5kg	7295B017AA	\$ 773	\$ 715.03	\$ 43.33

Fixed 15 months and subject to annual escalation thereafter. Ink pricing does not include freight charges.

INKJET PRODUCTION PRINTER: CONTINUOUS FEED

ColorStream 8160 In-Line Twin, Roll to Roll, 4 Color Solution

	Item Number	Quantity	LIST PRICE	University of California Price
ColorStream 8160 In-Line Twin, Roll to Roll, 4 Color Solution†	CS8160TW-4CR2R		\$2,119,252	\$1,595,000
ColorStream 8000 Twin Tower 1		1		included
ColorStream 8000 Twin Tower 2		1		included
Speed ID ColorStream 8160		2		included
I-Twin Option		1		included
CMYK Inkjet Modules CS8000 22in T		2		included
SRA MP Controller CS8160 4/4		1		included
Transformer Controller(200-220V 50-60Hz)		1		included
Paper Reel for shaft 3 inch		1		included
Transformer 58KVA		2		included
PDF Option		1		included
SNMP Key Option		1		included
SRA UPS data security		1		included
UNWIND Module for Canon CS180 M/Min		1		included
REWIND Module for Canon CS180 M/Min		1		included
Shaft Hunkeler GEN8 3 inch for UW8/RW8		2		included
Project Management Services Remote		1		included
ColorStream True Support Implementation Package		1		included
CS 8000 Installation Fee		1		included
CS 8000 Freight		1		included

† Additional configurations are available and will be quoted on the Open Market.

- *Pre & Post Paper handling Equipment will be specific to the Client and quoted on an Open Market basis
- *PRISMAProduction and other software will be quoted based on Scope of Work specific to the Client and quoted on an Open Market basis
- *Other Professional Services will be quoted on an Open Market basis

SERVICE

Monthly Maintenance Charge	OMNIA Partners Price per Month*
Standard Coverage: 1 x 5 Monday thru Friday 8AM - 5 PM, 4 Hr Average Response Time ‡	\$ 4,707

*Fixed 12 months following the 3-month warranty period and subject to annual escalation thereafter.
‡ Additional coverage options are available upon request, up to and including 24x7 support.

Monthly Usage Charges - Ink Non-Inclusive	LIST PRICE	OMNIA Partners Price*
User Charge ColorStream 8160 Black per 1000 linear feet	\$ 2.10	\$ 1.20
User Charge ColorStream 8160 CMYK per 1000 linear feet	\$ 2.31	\$ 1.32

*Fixed 15 months and subject to annual escalation thereafter.

Consumables	Item Number	LIST PRICE per Carton	OMNIA Partners Price per Carton*	OMNIA Partners Price per Kg
ColorStream Ink Black KP58 1x9.5kg	7295B060AA	\$485.00	\$436.50	\$45.95
ColorStream Ink Cyan CP58 1x9.5kg	7295B061AA	\$715.00	\$643.50	\$67.74
ColorStream Ink Magenta MP58 1x9.5kg	7295B062AA	\$715.00	\$643.50	\$67.74
ColorStream Ink Yellow YP58 1x9.5kg	7295B063AA	\$715.00	\$643.50	\$67.74

Fixed 15 months and subject to annual escalation thereafter. Ink pricing does not include freight charges.

INKJET PRODUCTION PRINTER: CONTINUOUS FEED

ProStream 1800 In-Line Twin, 4 Color Solution

		Quantity	LIST PRICE	University of California Price
ProStream 1800 In-Line Twin, 4 Color Solution †	PSTRMTW-4CR2R		\$2,478,357	\$1,995,000
ProStream Twin Tower 1		1		Included
ProStream Twin Tower 2		1		Included
Speed ID ProStream 133m/min		2		Included
ProStream I-Twin Option		1		Included
IJ Modules ProStream 21in CMYK		2		Included
SRA MP Controller PS1800 5/5		1		Included
High quality 2-bit multilevel		1		Included
PDF Option		1		Included
SNMP Key Option		1		Included
Inline Quality Control (IQC)		2		Included
IQC Data Interface 50m		2		Included
SRA UPS data security		1		Included
Individual cylinder lock		1		Included
Controller Data Interface 50m		2		Included
Power Supply UL Certification		2		Included
Transformer 480V-Delta 400Y/231V		2		Included
Heavy Paper Transport		2		Included
External Cooling Unit		1		Included
Operator Calibration Tool		1		Included
ProStream Paper Reel for shaft 3in (21.97 inch width)		1		Included
UW8-PS Gen8 Unwinder for ProStream		1		Included
HUN7534.90039 IPEM WITH POWER CONTROL BOX		1		Included
NILM80163 Nilfisk Vacuum System		1		Included
RW8-PS Gen8 Rewinder for ProStream		1		Included
HUN7534.00108 CORE SHAFT 3 INCH FOR UW8/RW8		2		Included
Service Implementation Fee ProStream		1		Included
ProStream Project Management Services Remote		1		Included
Freight		1		Included

† Additional configurations are available and will be quoted on the Open Market.

- *Pre & Post Paper handling Equipment will be specific to the Client and quoted on an Open Market basis
- *PRISMAProduction and other software will be quoted based on Scope of Work specific to the Client and quoted on an Open Market basis
- *Other Professional Services will be quoted on an Open Market basis

SERVICE

Monthly Maintenance Charge	OMNIA Partners Price per Month*
Standard Coverage: 1 x 5 Monday thru Friday 8AM - 5 PM, 4 Hr Average Response Time	\$ 5,253

*Fixed 12 months following the 3-month warranty period and subject to annual escalation thereafter.

‡ Additional coverage options are available upon request, up to and including 24x7 support.

Monthly Usage Charges - Ink Non-Inclusive		LIST PRICE	OMNIA Partners Price*
User Charge ProStream Black	per 1000 linear feet	\$ 1.60	\$ 1.44
User Charge ProStream CMYK	per 1000 linear feet	\$ 3.65	\$ 3.29

*Fixed 15 months and subject to annual escalation thereafter.

Consumables	Item Number	LIST PRICE per Carton	OMNIA Partners Price per Carton*	OMNIA Partners Price per Kg
ProStream Ink Black KP70 1x9.5kg	7295B040AA	\$ 480	\$ 432.0	\$ 45.47
ProStream Ink Cyan CP70 1x9.5kg	7295B041AA	\$ 780	\$ 702.4	\$ 73.93
ProStream Ink Magenta MP70 1x9.5kg	7295B042AA	\$ 780	\$ 702.4	\$ 73.93
ProStream Ink Yellow YP70 1x9.5kg	7295B043AA	\$ 780	\$ 702.4	\$ 73.93
ProStream ColorGrip IU70 1x9.5kg	7295B044AA	\$ 148	\$ 133.2	\$ 14.02

Fixed 15 months and subject to annual escalation thereafter. Ink/ColorGrip pricing does not include freight charges.

INKJET PRODUCTION PRINTER: SHEET FED

Pricing for the varioPRINT iX-series Product Line

	Item Number	MSRP	University of California Price
varioPRINT iX-3200 series	VPIX3200R6	\$ 1,112,660.00	\$ 955,000.00
vp iX-series PRINT MOD			included
vp iX-series Ink Cabinet			included
vp iX-Series PRISMAsync			included
vp iX-series Operator Console			included
vp iX-series PIM Flex XL ; quantity 2			included
vp iX-series High Cap Stacker			included
vp iX-Series Exhaust Air Control			
vp iX-series resale license			included
vp iX-SERIES SPEED LICENSE 320			included
varioPRINT iX-series PDF License			included
vp iX-series DocBox			included
vp iX-Series PRISMAsync			included
PRISMAlytics Dashboard VPI Resale			included
Must select one Power Module:			included
vpiX POW MOD DELTA (200-240V)			
vpiX POW MOD STAR (380-480V)			
vpiX POW MOD 230-240/400-415V			
Professional Services:			
varioPRINT iX-series 300 Implementation Fee			included
Project Management Services, Remote			included
True Support Implementation Package			included
Freight			included

OPTIONAL ACCESSORIES:

	Item Number	MSRP	Sale Price
vp iX-series PIM Flex XL (maximum of 3 total)	4607C031	\$25,868.00	\$20,862.00
Duo Paper Tray	8117B002	\$4,612.00	\$2,687.00
vp iX-series High Cap Stacker (maximum of 2 total)	4607C009	\$25,433.00	\$20,510.00
DFD INTERFACE KIT A1	7168B002	\$887.00	\$537.00
vp iX-series DFD Paper Path Kit 860 -B2	0926C075	\$468.00	\$377.00
varioPRINT iX-SERIES SFD INTERFACE KIT A1 for Tecnav DSP TC1530-C2 config	0926C042	\$532.00	\$429.00
vp ISERIES DFD PAPER PATH KIT 1002 B2	0926C076	\$468.00	\$377.00
vp ISERIES DFD PAPER PATH KIT 1002 B3	4607C034	\$468.00	\$377.00
vp iX-series PRISMAsync Simulator w/ Operator panel	4608C005	\$13,700.00	\$8,500.00
vp iX-Series Operator Console	4607C018	\$1,047.00	\$751.00
DUAL MONITOR	3871V745	\$1,500.00	\$1,250.00
varioPRINT iX-series ICMU-A1	0926C101	\$13,087.83	\$9,461.00
VARIOPRINT iX-SERIES MAGNETS	3788V008	\$650.00	\$650.00

OPTIONAL SOFTWARE:

	Item Number	MSRP	Sale Price
vp iX-series IPDS license	0927C003	\$16,432.00	\$11,879.00
varioPRINT iX-series PDF License	0927C006	\$1,712.00	\$1,237.00
Fontset Simplified Chinese-F1*	0927C010	\$436.00	\$372.00
Fontset Traditional Chinese-F1*	0927C011	\$436.00	\$372.00
Fontset Korean-F1*	0927C012	\$436.00	\$372.00
Fontset Japanese-F1*	0927C013	\$2,181.00	\$1,858.00
vp iX-series SRA PCL6 license	0927C026	\$6,178.00	\$4,466.00
vp iX-series DPlink	0927C018	\$2,140.00	\$1,547.00

*requires varioPRINT iX-series PDF License

OPTIONAL PROFESSIONAL SERVICES

	Item Number	MSRP	Sale Price
Application Migration svc/Post install support	MKT-CS3ADS	\$1,800.00	\$1,800.00
Additional Operator Training 2.5 days	9717740	\$4,990.00	\$4,990.00
Applied Basic Color(ABC)(up to 12 students)	7900012407	\$3,990.00	\$3,990.00
Applied Inkjet Color(AIC) onsite Mx 6dys (3.5dys)	9717739	\$4,990.00	\$4,990.00

SERVICE

Monthly Maintenance Charge Standard Coverage: 1 x 5 Monday thru Friday 8AM - 5 PM, 4 Hr Average Response Time <i>*Fixed 12 months following the 3-month warranty period and subject to annual escalation thereafter.</i>	OMNIA Partners Price per Month* \$1,300

Additional coverage options are available upon request, up to and including 24x7 support.

Monthly Usage Charges--Ink Non-Inclusive Plan

Image Size	Small Color	Large Color	Small Black	Large Black
MUC	\$0.00400	\$0.00800	\$0.00120	\$0.00200

Image Size:

Small is defined as any sheet size less than or equal to 14.33 inches and **Large** is defined as any sheet size greater than 14.33 inches

Fixed 15 months and subject to annual escalation thereafter.

Consumables (Priced per Liter)

	MSRP	Sale Price
varioPRINT iX-Series Ink Cyan	\$70.00	\$62.78
varioPRINT iX-Series Ink Magenta	\$70.00	\$62.78
varioPRINT iX-Series Ink Yellow	\$70.00	\$62.78
varioPRINT iX-Series Ink Black	\$50.00	\$45.13
varioPRINT iX-Series Color Grip	\$35.50	\$31.88

Fixed 15 months and subject to annual escalation thereafter. Ink/ColorGrip pricing does not include freight charges.

Monthly Usage Charges--Tier Based Ink Inclusive Plan*

Tiered Usage Charges:	SMALL	LARGE
Low ink coverage 0%-10%	0.00750	0.01500
Medium ink coverage 10%-20%	0.01050	0.02100
High ink coverage 20%	0.01350	0.02800
Mono (all tiers) click price	0.00600	0.01200

Fixed 15 months and subject to annual escalation thereafter.

Image Size:

Small is defined as any sheet size less than or equal to 14.33 inches and **Large** is defined as any sheet size greater than 14.33 inches

**Inks (varioPRINT iX series ink Cyan, varioPRINT iX series ink Magenta, varioPRINT iX series ink Yellow, varioPRINT iX series ink Black and varioPRINT iX series Color Grip Liquid) in the amount, which on average, covers 10% mono and 55% color of letter sized media are included.*

Customer is responsible for shipping charges for inks and Color Grip Liquid.
Once per 12-month period CSA may conduct a reconciliation review of Customer's average prior monthly usage and, if such Customer usage exceeds the average percentages listed above, CSA may increase Customer's Monthly Usage Charge pricing by up to 10% for the succeeding year.
Refresh dots or lines are used per CSA requirements to maintain optimal printer quality

Appendix B

Scope of Work and Technical Specifications

I. Scope of Work

This Scope of Work generally describes the City requirements and general functional areas necessary to perform this contract successfully. These requirements are not all inclusive.

Contractor shall supply high quality, new and unused current year model MFD Equipment that are being actively marketed. Contractor shall provide for delivery, installation, and removal of MFD Equipment; all consumables, with the exception of paper (pricing for staples should be included and listed as an optional feature); end-user training; software and software licenses; maintenance; technology upgrades; Model Succession; reporting; electronic billing; and the removal of MFD Equipment (those units owned by the City).

- A. **Technical Capabilities:** Contractor shall offer at least one MFD model per print speed-chromatic segment listed in this Appendix. Any model offered within a Segment shall substantially comply with the specifications listed in this Appendix C, Scope of Work and Technical Specifications.

The Contractor may offer a single MFD model across one or more print speed-chromatic Segments.

- B. **Equipment Assessment and Analysis:** Contractor shall provide City departments with an Equipment assessment analysis to provide quotations; and to provide recommendations to maximize the use of existing resources, for placement of MFDs to replace existing resources, and for coordination of MFDs with the City's data network and telecommunications infrastructure. Contractor's recommendations resulting from an Equipment assessment analysis shall fully comply with the Americans with Disabilities Act and any and all other applicable federal, state and local disability rights legislation.

- C. **Online Portal Access:** Contractor shall provide web-based technologies that offer City end users remote functionalities that include but are not limited to online meter reading, online invoice reconciliation, online service and maintenance notifications, and online submissions of service requests, maintenance requests, and supply ordering requests.

- D. **Model Succession:** Contractor agrees to Model Succession, which means replacing units offered with succeeding models of at least equal functionality and at equal or lower discount off MSRP as originally established under this Agreement. Contractor shall make available to the City the newest available

technology and upgrade existing leased units as requested during the term of any lease under this Agreement at no additional cost. Should an optional feature for a to-be-replaced model become a standard feature in a succeeding model, the monthly lease or rental price of the succeeding model shall not be increased to reflect the monthly price of that previously optional feature. All required software and software licenses needed to operate the MFDs as contracted and to remain legally compliant shall be included in MFD Equipment prices.

- E. **Responsibility for Equipment:** City shall not be responsible for any damage to persons or property as a result of the use, misuse, or failure of any Equipment used by Contractor, or by any of its employees, even though such Equipment be furnished, rented, or loaned to Contractor by City.

II. Technical Specifications

A. Minimum Technical Specifications for All MFD Equipment

All MFD Equipment offered under this Agreement must meet all of the following minimum technical specifications as specified in the below Table 1, Minimum Technical Specifications for All MFD Equipment.

Table 1. Minimum Technical Specifications for All MFD Equipment

Core Items	Minimum Technical Specifications for <u>ALL</u> MFD Models	Meets Requirement
Functionality	Print, Copy, Scan	X
Print Speed (impression per minute) Std mode	≥ 20	X
Print Resolution (dpi)	600 x 600	X
Scan Resolution (dpi)	300 x 300	X
Duplex set as Default	Yes	X
Paper Size	Letter, Legal, COM10	X
Paper Weight	Must accept paper between 18lbs and 24lbs at a minimum	X
Recycled Paper	Must accept 100% post-consumer waste recycled paper	X
Feeder Capacity (# sheets)	≥ 25	X
File Format	Scan & Email in PDF, TIFF, & JPG	X
Memory	≥ 256 MB RAM	X

Connections	USB 2.0 or 3.0, Ethernet	X
Self-Reporting of Page Count, Toner Level	Yes	X
Print Control Language Drivers	PCL5, PCL6, and PostScript	X
Accessibility	ADA Section 508 Compliant	X
EPEAT level	Gold or equivalent	X
Energy Saving Mode (minutes to go to low-power mode)	≤ 30	X
Secure Print	Yes	X
Business Security¹	Capable of settings for business security	

¹ Requirements for Business Security ensure that the MFD is able to:

- 1) Have patches applied to comply with the original equipment manufacturer's and software vendor's maintenance.
- 2) Delete or disable any software applications that are not required or approved for the operation of the MFD.
- 3) Disable all unneeded management protocols and services (such as DHCP, SMTP, and BOOTP).
- 4) Replace any default passwords with complex passwords.
- 5) Disable dial-in diagnostic capabilities.
- 6) Be remotely managed by only an authorized IT administrator personnel from specific (non-publicized) Internet Protocol (IP) addresses.
- 7) Be configured to prevent unauthorized IT administrator personnel from altering the global configuration of the MFD.
- 8) Disable the re-print feature at the discretion of authorized IT administrator personnel.
- 9) Maintain its configuration state (passwords, service settings, etc.) after a power down or reboot occurs.

III. Other Requirements.

A. **Hours of Operation:** Contractor must maintain normal business hours of at least 8:00 A.M. to 5:00 P.M., Monday through Friday throughout the term of the Agreement, and be open at all times during that period.

B. **Support:** Contractor shall be responsible for providing technical support and assistance to City through Contractor's own personnel, equipment and facilities as well as through manufacturer's technical representatives. As part of this technical support and assistance, Contractor shall provide personnel with in-depth technical knowledge of the products Contractor is providing under this Agreement, to answer questions and offer any assistance required by City personnel, during City business hours (8:00 A.M. – 5:00 P.M.).

E. **Infectious Disease Terms:** Contractors required to perform physical activities on City property that places Contractor or its employees in proximity to medical patients, including but not limited to San Francisco Department of Public Health facilities where patient care or counseling is performed, shall be subject to the following requirements, as applicable:

1. **Infection Control, Health and Safety:**

a. Contractor must have a Bloodborne Pathogen (BBP) Exposure Control plan for its employees, agents and subcontractors as defined in the California Code of Regulations, Title 8, Section 5193, Bloodborne Pathogens (<http://www.dir.ca.gov/title8/5193.html>), and demonstrate compliance with all requirements including, but not limited to, exposure determination, training, immunization, use of personal protective equipment and safe needle devices, maintenance of a sharps injury log, post-exposure medical evaluations, and recordkeeping.

b. Contractor must demonstrate personnel policies/procedures for protection of its employees, agents, subcontractors and clients from other communicable diseases prevalent in the population served. Such policies and procedures shall include, but not be limited to, work practices, personal protective equipment, staff/client Tuberculosis (TB) surveillance, training, etc.

c. Contractor must demonstrate personnel policies/procedures for Tuberculosis (TB) exposure control consistent with the Centers for Disease Control and Prevention (CDC) recommendations for health care facilities and based on the Francis J. Curry National Tuberculosis Center: Template for Clinic Settings, as appropriate.

d. Contractor must demonstrate personnel policies/procedures for COVID-19 exposure control consistent with CDC recommendations, Cal/OSHA regulations, SF DPH Health Orders, Directives, and Guidance. The Contractor's attention is directed to Cal/OSHA's new 8 CCR 3205 COVID-19 Prevention Emergency Temporary Standard and/or any successor regulations.

e. Contractor is responsible for site conditions, equipment, health and safety of their employees, and all other persons who work or visit the job site.

f. Contractor shall assume liability for any and all work-related injuries/illnesses including infectious exposures such as BBP and TB and demonstrate appropriate policies and procedures for reporting such events and providing appropriate post-exposure medical management as required by State workers' compensation laws and regulations.

g. Contractor shall comply with all applicable Cal-OSHA standards including maintenance of the OSHA 300 Log of Work-Related Injuries and Illnesses.

h. Contractor assumes responsibility for procuring all medical equipment and supplies for use by its employees, agents and subcontractors, including safe needle devices, and provides and documents all appropriate training.

- i. Contractor shall demonstrate compliance with all state and local regulations with regard to handling and disposing of medical waste.
2. **Aerosol Transmissible Disease Program, Health and Safety:**
 - a. Contractor must have an Aerosol Transmissible Disease (ATD) Program as defined in the California Code of Regulations, Title 8, Section 5199, Aerosol Transmissible Diseases (<http://www.dir.ca.gov/Title8/5199.html>), and demonstrate compliance with all requirements including, but not limited to, exposure determination, screening procedures, source control measures, use of personal protective equipment, referral procedures, training, immunization, post-exposure medical evaluations/follow-up, and recordkeeping.
 - b. Contractor shall assume liability for any and all work-related injuries/illnesses including infectious exposures such as Aerosol Transmissible Disease and demonstrate appropriate policies and procedures for reporting such events and providing appropriate post-exposure medical management as required by State workers' compensation laws and regulations.
 - c. Contractor shall comply with all applicable Cal-OSHA standards including maintenance of the OSHA 300 Log of Work-Related Injuries and Illnesses.
 - d. Contractor assumes responsibility for procuring all medical equipment and supplies for use by their employees, agents, subcontractors including Personnel Protective Equipment such as respirators, and provides and documents all appropriate training.
 - e. If/when Contractor determines that they do not fall under the requirements of 8 CCR 5199 Contractor is directed to Cal/OSHA's Emergency Temporary Standard for COVID-19, 8 CCR 3205, which applies to all employers who do not fall under 8 CCR 5199 but for who's employees have potential for exposure to COVID-19.

Appendix C

Copysmart Quote Form

Each Individual Equipment Lease and Individual Equipment Rental shall include a Copysmart Quote Form provided by the City. The City reserves the right to update the quote form and will provide reasonable notice to Contractor of any updates.



Supplier and Department CopySmart Order Form (OCA TC 96105)

DEPARTMENT USE				SUPPLIER USE	
Department Name:				Quote Date:	
Ordered By:				Quote #:	
Dept. Contact:		Ph #:		Quote By:	
Department Approver:				Supplier Contract #:	
				Supplier Telephone Number:	

DELIVERY/BILLING INFORMATION		
SUPPLIER INFORMATION:	DELIVER TO:	BILL TO ADDRESS:
SUPPLIER REMITTANCE ADDRESS:	SPECIAL INSTRUCTIONS / REQUIREMENTS (If necessary):	
EST. LEASE START DATE:		
EST. LEASE END DATE:		

One MFD + Options per form.

Model #	Monthly Lease Amount	Term	Model Description
	\$ -		

Option Part #	Option Amount	Option Description
1	\$ -	
2	\$ -	
3	\$ -	
4	\$ -	
5	\$ -	
6	\$ -	
7	\$ -	
8	\$ -	
Total Monthly Lease plus Options	\$ -	

If needed, use an additional copy of this order form to list additional options.*

Cost per Copy Estimates		CPC Charge	Per Month Totals
Black / White Estimated Monthly Volume	0	\$ -	\$ -
Color Estimated Monthly Volume	0	\$ -	\$ -
		Total Monthly B/W & Color CPC	\$ -

Monthly Total	Sales Tax (8.5%)	Subtotal	Est. TOTAL Lease = (Monthly Subtotal x Lease Term)	\$0.00
\$ -	\$ -	\$ -		

LEASE INFO			
Copy the Below Table into the LINE Comment			
Model #:			
Monthly Lease Amount: \$0.00			
Option: - \$0.00			
Option: - \$0.00			
Option: - \$0.00			
Option: - \$0.00			
Option: - \$0.00			
Option: - \$0.00			
Option: - \$0.00			
Lease Term: months			
Lease Start Date: 01/00/1900			
Lease End Date: 01/00/1900			
B/W CPC: 0 pages @ \$0.000			
COLOR CPC: 0 pages @ \$0.000			
Est. TOTAL Lease: \$0.00			
DELIVER TO:			
BILL TO ADDRESS:			

**City and County of San Francisco
Office of Contract Administration
Purchasing Division
City Hall, Room 430
1 Dr. Carlton B. Goodlett Place
San Francisco, California 94102-4685**

NOVATION AGREEMENT

THIS NOVATION AGREEMENT (“Novation”) is made as of July 1, 2025, in San Francisco, California, by and between Canon Solutions America, Inc., a corporation duly organized and existing under the laws of New York with its principal office in One Canon Park, Melville, NY (“Transferor”), Canon U.S.A., Inc, a corporation duly organized and existing under the laws of New York with its principal office in One Canon Park, Melville, NY (“Transferee”), and City and County of San Francisco, a municipal corporation (“City”).

Recitals

WHEREAS, Transferor is a party to the Agreement (as defined below); and

WHEREAS, Transferor desires to transfer the Agreement, and Transferee desires to assume the Agreement in full, each on the terms and conditions set forth herein; and

WHEREAS, Transferor warrants that Transferee is able to fully perform all obligations that may exist under the Agreement, and

WHEREAS, Transferee warrants that it is able to fully perform all obligations that may exist under this Agreement, and

WHEREAS, It is consistent with the City’s interest to recognize the Transferee as the successor party to the Agreement, and

WHEREAS, Transferor has transferred to the Transferee all the stock of the Transferor, thus including any assets that are used for the performance of the Agreement and documents evidencing of the above transfer have been filed with the City, and

WHEREAS, the City consents to the transfer of the Agreement based on Transferor’s warranties stated herein and under the terms below.

NOW, THEREFORE, in consideration of the promises and the mutual covenants contained in this Novation, and for other good and valuable consideration, the receipt and adequacy of which are hereby acknowledged, Transferor and Transferee agree as follows:

Article 1 Definitions

The following definitions apply to this Novation:

1.1 “Agreement” means the agreement dated May 1, 2024, between Transferor and City and County of San Francisco, a municipal corporation. The Agreement and any amendments or modifications are attached to this Novation as Appendix A and Transferee confirms that terms of the Agreement, including pricing, will remain unchanged according to the terms of the Agreement.

1.2 “Effective Date” means December 30, 2024.

1.3 **San Francisco Labor and Employment Code.** As of January 4, 2024, San Francisco Administrative Code Chapters 21C (Miscellaneous Prevailing Wage Requirements), 12B (Nondiscrimination in Contracts), 12C (Nondiscrimination in Property Contracts), 12K (Salary History), 12P (Minimum Compensation), 12Q (Health Care Accountability), 12T (City Contractor/Subcontractor Consideration of Criminal History in Hiring and Employment Decisions), and 12U (Sweatfree Contracting) are redesignated as Articles 102 (Miscellaneous Prevailing Wage Requirements), 131 (Nondiscrimination in Contracts), 132 (Nondiscrimination in Property Contracts), 141 (Salary History), 111 (Minimum Compensation), 121 (Health Care Accountability), 142 (City Contractor/Subcontractor Consideration of Criminal History in Hiring and Employment Decisions), and 151 (Sweatfree Contracting) of the San Francisco Labor and Employment Code, respectively. Wherever this Agreement refers to San Francisco Administrative Code Chapters 21C, 12B, 12C, 12K, 12P, 12Q, 12T, and 12U, it shall be construed to mean San Francisco Labor and Employment Code Articles 102, 131, 132, 141, 111, 121, 142, and 151, respectively

1.4 Other terms used and not defined in this Novation shall have the meanings assigned to such terms in the Agreement.

Article 2 Transfer of Agreement

2.1 **Transfer.** Transferor hereby assigns, transfers and conveys to Transferee all of Transferor's rights, title and interest in and to the Agreement and all of Transferor's duties and obligations thereunder.

2.2 **Acceptance.** Transferee hereby accepts the transfer and conveyance set forth in Article 2.1 and agrees to perform all of Transferor's duties and obligations under the Agreement.

2.3 **Rights to Enforce.** Subject to the terms of the Agreement, this Novation shall be binding upon, and inure to the benefit of, the parties hereto and their successors and transferees. Nothing in this Novation, whether express or implied, shall be construed to give any person or entity (other than City and the parties hereto and their respective successors and Transferees) any legal or equitable right, remedy or claim under or in respect of this Novation or any covenants, conditions or provisions contained herein.

2.4 **Consent of City.** Transferor and Transferee acknowledge that the prior written consent of City to this Novation is required under the terms of the Agreement. The City consents to the transfer described in this Article 2 based on the evidence provided below, which indicates that Transferee is able to fully perform all obligations that may and will exist under the Agreement. The evidence is attached to this Novation as Appendix B.

2.4.1 A statement by the Transferee to confirm that the price and the personnel of the Agreement will remain unchanged as set forth in the Agreement

2.5 **Successor.** The City recognizes the Transferee as the Transferor's successor in interest in and to the Agreement. The Transferee by this Novation becomes liable for all responsibilities and entitled to all rights, titles, and interests of the Transferor in and to the

Agreement. The City will treat the Transferee as if the Transferee were the original party to the Agreement. Following the Novation, the term “Contractor,” as used in the Agreement, shall refer to the Transferee. The Agreement shall remain in full force and effect, except as modified by this Novation. Each party has executed this Novation as of the day and year first above written.

2.6 **Further Assurances.** From and after the date of this Novation, Transferor and Transferee agree to do such things, perform such acts, and make, execute, acknowledge and deliver such documents as may be reasonably necessary or proper and usual to complete the conveyance contemplated by this Novation or as may be required by City.

Article 3 Obligations and Liabilities

3.1 **Transfer, Waiver, and Assumption.** The Transferor confirms the transfer to the Transferee, and waives any claims and rights against the City that it now has or may have in the future in connection with the Agreement, except as to any as-yet unpaid amounts owed by the City pursuant to the Agreement. The Transferee agrees to be bound by and to perform the Agreement in accordance with the conditions contained therein. The Transferee also assumes all obligations, rights, and liabilities of, and all claims against, the Transferor under the Agreement as if the Transferee were the original party to the Agreement. The Transferee ratifies all previous actions taken by the Transferor with respect to the Agreement, with the same force and effect as if the action has been taken by the Transferee. Except as expressly provided in this Novation, nothing in it shall be construed as a waiver of any rights of the City against the Transferor.

3.2 **Past Payments.** All payments and reimbursements previously made by City to the Transferor, and all other previous actions taken by City under the Agreement, shall be considered to have discharged those parts of City’s obligations thereunder. All payments and reimbursements made by City after the date of this Novation in the name of or to the Transferor shall have the same force and effect as if made to the Transferee, and shall constitute a complete discharge of City’s obligations under the Agreement, to the extent of the amounts paid or reimbursed. The Transferor and the Transferee agree and confirm that City is not obligated to pay or reimburse either of them for, or otherwise give effect to, any costs, taxes, or other expenses, or any related increases, directly or indirectly arising out of or resulting from the transfer of this Novation, other than those that City in the absence of this transfer would have been obligated to pay or reimburse under the terms of the Agreement.

Article 4 Insurance and Indemnification

4.1 **Insurance Certificates.** For this Novation to be effective, Transferee shall provide to City insurance certificates and endorsements for the identical type and amount of coverage currently required under the Agreement.

4.2 **City.** Transferor and Transferee shall, to the fullest extent permitted by law, indemnify, defend and protect City, and hold City harmless from and against any and all liabilities, losses, damages, claims, costs or expenses (including attorneys’ fees) arising out of Transferor’s and/or Transferee’s failure to comply with any term or obligation (i) of this Novation, or (ii) of the Agreement per its terms. Defense obligations under this Section 4.2 shall be provided immediately following a tender of defense.

Article 5 General Provisions

5.1 **Governing Law.** This Novation shall be governed by the laws of the State of California, without regard to its conflict of laws principles.

5.2 **Headings.** All section headings and captions contained in this Novation are for reference only and shall not be considered in construing this Novation.

5.3 **Notices.** All notices, consents, directions, approvals, instructions, requests and other communications regarding this Novation or the Agreement shall be in writing, shall be addressed to the person and address set forth below and shall be (i) deposited in the U.S. mail, first class, certified with return receipt requested and with appropriate postage, (ii) hand delivered or (iii) sent via email with a return receipt. All communications sent in accordance with this Section shall become effective on the date of receipt. From time to time Transferor, Transferee or City may designate a new address for purposes of this Section by notice to the other signatories to this Novation.

To City:	Paul Cheng Procurement Manager Office of Contract Administration 1 Dr. Carlton B Goodlett Pl, San Francisco, CA 94102 Paul.Cheng@sfgov.org (628) 652-1600
To Transferor:	Aleksandr Bruk or Jeffrey Carvalho Account Executives Canon Solutions America, Inc., c/o Canon U.S.A., Inc. One Canon Park – Melville, NY 11747 abruk@csa.canon.com or jcarvalho@csa.canon.com
To Transferee:	Aleksandr Bruk or Jeffrey Carvalho Account Executives Canon Solutions America, Inc. One Canon Park – Melville, NY 11747 abruk@cusa.canon.com or jcarvalho@cusa.canon.com

5.4 **Entire Agreement.** This Novation sets forth the entire agreement between Transferor and Transferee relating to novation of the Agreement and supersedes all other related oral or written provisions.

5.5 **Severability.** Should the application of any word, phrase, clause, sentence, paragraph and/or provision of this Novation to any particular facts or circumstances be found by a court of competent jurisdiction to be invalid or unenforceable, then (i) the validity of other words, phrases, clauses, sentences, paragraphs and/or provisions of this Novation shall not be affected or impaired thereby and (ii) such words, phrases, clauses, sentences, paragraphs and/or provisions shall be enforced to the maximum extent possible so as to effect the intent of Transferor, Transferee and City.

IN WITNESS WHEREOF, Transferor and Transferee have each duly executed this Novation as of the date first referenced above.

TRANSFEROR

TRANSFEE

Canon Solutions America, Inc.
City Supplier Number: 0000023423

Canon U.S.A., Inc.
City Supplier Number: 0000023422

Signed by:
By Mr. Peter Kowalczyk 7/24/2025
91E307A8C4FB4CC...

Signed by:
By Steven Giuliano 7/24/2025
82BCD618499040E...

Peter Kowalczyk
President, Canon Solutions America

Steven Giuliano
Senior VP, Sales Operations

City hereby consents to the transfer described in Article 2 of this Novation.

Recommended by:

Approved: Sailaja Kurella
Director of the Office of
Contract Administration, and
Purchaser
By:

Signed by:
Stacey Lo 7/24/2025
B175AA4F88344F7...
Signature for Department
For Paul Cheng
Procurement Manager
Office of Contract Administration

Signed by:
Sailaja Kurella 7/28/2025
78EAE4A4B01C4E0...
Sailaja Kurella
Director of the Office of
Contract Administration

Approved as to Form:

David Chiu
City Attorney

DocuSigned by:
By Gustin R. Guibert 7/25/2025
D39D934F443D4CB...
Gustin R. Guibert
Deputy City Attorney

Attached:
Appendix A: Agreement
Appendix B: Documentation of Transfer

Appendix A Agreement

The Agreement dated May 1st, 2024, between Contractor and City is attached on the following pages.

CITY AND COUNTY OF SAN FRANCISCO
OFFICE OF CONTRACT ADMINISTRATION
PURCHASING DIVISION

Master Agreement for Term Contract #96105

CopySmart Program

This Master Agreement (the “Agreement”) made this 1st day of May, 2024, in the City and County of San Francisco, State of California, by and between the Canon Solutions America, Inc. (“Contractor”) and the City and County of San Francisco, a municipal corporation (“City”), acting by and through its Director of Purchasing.

WITNESSETH:

WHEREAS, City desires to lease, rent or purchase certain Equipment (as hereinafter defined) and obtain accompanying and ancillary software licenses and services for the Equipment and Contractor desires to lease, rent or sell such Equipment and ancillary software licenses and services to City; and

WHEREAS, City desires to have Contractor service and maintain such Equipment; and

WHEREAS, Contractor represents and warrants that it is qualified to perform the Services required by City as set forth under this Agreement; and

WHEREAS, Contractor was selected pursuant to San Francisco Administrative Code Section 21.16(b) under which City is piggybacking on the solicitation for Print Goods and Services RFP #00811-FEB2020 conducted by the University of California and Omnia Partners on April 21, 2020; and

WHEREAS, this Contract is primarily for Commodities and, as such, deemed exempt from the Subcontracting Requirements of Chapter 14B of the San Francisco Administrative Code; and

NOW, WHEREFORE, in consideration of the promises and mutual covenants contained in this Agreement and for the other good and valuable consideration, the receipt and adequacy of which is hereby acknowledged, the Parties agree as follows:

ARTICLE 1

DEFINITIONS AND OTHER TERMS

- 1.1 **Specific Terms.** Unless the context otherwise requires, the following capitalized terms (whether singular or plural) shall have the meanings set forth below:
- A. “Acceptance” means a notice from the City to Contractor that the Licensed Software meets the specifications contained in the Documentation or the passage of thirty (30) days with Contractor having received no such notice or notice of deficiency. City’s Acceptance of the Licensed Software shall be governed by the procedures set forth in Section 2.4.
 - B. “Amendment” means the document(s) executed from time to time by the City and the Contractor that sets forth terms, conditions, and/or pricing that supplement, delete, or otherwise change the then-current terms, conditions, and/or pricing of the Agreement. For the avoidance of doubt, an Amendment is the only means of modifying the Agreement.
 - C. “Business Day” means any day other than a City holiday, a Saturday, Sunday or day upon which banks in the State of California are authorized or required to be closed.
 - D. "City" or "the City" means the City and County of San Francisco, a municipal corporation, acting by and through both its Director of the Office of Contract Administration or the Director’s designated agent, hereinafter referred to as “Purchasing.”
 - E. “Consumable Supplies” means supplies utilized in the normal use of a copier, including toner, developer, fuser agent, sumps, and preventative maintenance kits. Consumable supplies shall not include staples or paper.
 - F. "Contractor" means [insert name and address of contractor].
 - G. “Cooperative Agreement” means the solicitation for Print Goods and Services RFP #00811-FEB2020 conducted by the University of California and Omnia Partners on April 21, 2020.
 - H. “Controller” shall mean the Controller of the City and County of San Francisco.
 - I. “Documentation” means the technical publications relating to the use of the Licensed Software, such as reference, installation, administrative and programmer manuals, provided by Contractor to City.
 - J. “Equipment” shall mean the totality of the copier-based MFDs (including any documentation related thereto) leased, rented, or purchased by the City and County of San Francisco and/or its individual departments from Contractor pursuant to this Agreement.
 - K. “Equipment Schedule” shall mean the mutually agreed upon Copysmart Quote Form and City issued Purchase Orders for each Individual Equipment Lease and Individual Equipment Rental. Each Order shall include, at a minimum, the Equipment description and quantity, the lease or rental term and the price of each individual order under the Master Agreement. ANY PURCHASE ORDER TERMS WHICH CONFLICT WITH THE PROVISIONS OF THIS AGREEMENT SHALL BE DEEMED NULL AND VOID. The Parties agree that the “individual equipment lease” and “individual rental agreements” will be in the Equipment Schedule rather than in free-standing separate agreements.
 - L. “Errors, Defects and Malfunctions” means either a deviation between the function of the Software and the Documentation furnished by Contractor for the Software, or a failure of the Software which degrades the use of the Software.

- M. “Event of Default” shall mean each of the events set forth in Sections 12.1 and 13.1.
- N. “Fair Market Value” shall mean the fair market lease, rental, or purchase value that would be obtained in an arm’s-length transaction between an informed and willing buyer and an informed and willing seller, both under no compulsion, respectively, to lease, rent, or sell, and neither of which is related to Contractor or City, for the purchase of the Equipment in question.
- O. “Fix” means repair or replacement of source, object or executable code in the Software to remedy an Error, Defect or Malfunction.
- P. “CMD shall mean the City’s Contracts Monitoring Division, a division of the Office of the City Administrator.
- Q. “Lease” or “Individual Equipment Lease” means the acquisition of an MFD, all associated optional Equipment and related software, features, delivery, installation, removal, training, all maintenance, including drum replacement, and all consumable supplies for a fixed period of time at a fixed payment per month. Consumable supplies do not include paper and staples. A lease may include additional charges for copies over and above a monthly copy allowance (“Click fees”).
- R. “Lease Term” shall mean the length of time as designated in increments of three (3), four (4) or five (5) years for an Equipment order.
- S. “Licensed Software” or “Software” means one or more of the proprietary computer software programs identified in Purchase Order and corresponding documents, all related materials issued by the developer, Documentation thereof, all corrections, patches or updates thereto, and other written information received by City from Contractor, whether in machine-readable or printed form.
- T. “Liens” shall mean all judgments, materialmen’s liens, mechanics’ liens, claims, demands, encumbrances and other liens of whatever nature or character, but excluding any liens or encumbrances created by or through Contractor.
- U. “Losses” shall mean any and all liabilities, obligations, losses, damages, penalties, claims, actions, suits, judgments, fees, expenses and costs of whatever kind and nature (including legal fees and expenses and costs of investigation, of prosecuting or defending any Loss described above) whether or not such Loss be founded or unfounded, of whatever kind and nature.
- V. “Multi-Function Device” (MFD) is a product marketed as a Copier and performs the core functions of a printer, scanner, and Copier. An MFD may have a physically integrated form factor, or it may consist of a combination of functionally integrated components. MFD copy functionality is considered to be distinct from single-sheet convenience copying functionality sometimes offered by fax machines. This definition includes products marketed as MFDs, and “multi-function products” (MFPs).
- W. “Object Code” means the machine-readable form of the Licensed Software provided by Contractor.
- X. “Party” and “Parties” mean the City and Contractor either collectively or individually.
- Y. “Patch” means a temporary repair or replacement of code in the Software to remedy an Error, Defect or Malfunction. Patches may be made permanent and released in Subsequent Releases of the Software.

- Z. “Payment” means the payment for any item of Equipment that City is required to make to Contractor under this Agreement as set forth in the applicable Equipment Schedule.
- AA. “Payment Date” means the date the Payment for any item of Equipment is due.
- BB. “Person” means an individual, partnership, corporation, association, trust or any other legal entity.
- CC. “Priority Category” means a priority assigned to an Error, Defect or Malfunction, designating the urgency of correcting an Error, Defect or Malfunction. Assignment of a Priority Category to an Error, Defect or Malfunction is based on City’s determination of the severity of the Error, Defect or Malfunction and Contractor’s reasonable analysis of the priority of the Error, Defect or Malfunction.
- DD. “Priority Protocol” means a priority based on the Priority Category, rules specifying the turnaround time for correcting Errors, Malfunctions and Defects; escalation procedures, and personnel assignment.
- EE. “Purchase Order” means the accompanying Purchase Order and any other corresponding documents (“Corresponding Documents”) in response to a request for quote by City for the lease of Equipment described in the Purchase Order. The Purchase Order is issued by City to Contractor pursuant to the Agreement. The Purchase Order and all Corresponding Documents are governed at all times by and issued pursuant to this Agreement as though fully set forth herein.
- FF. “Rental” is defined as the acquisition of an MFD, all associated optional Equipment and related software, features, delivery, installation, removal, training, all maintenance, including drum replacement, and all consumable supplies on a month-to-month basis at a fixed payment per month. Consumable supplies do not include paper and staples. Rental may include additional charges for copies over and above a monthly copy allowance (“click fees”). The maximum period for a month-to-month rental shall be twelve (12) months.
- GG. “Rental Term” shall mean the length of time, as designated in increments of one (1) month and not exceeding a total of twelve (12) months, for an Equipment order.
- HH. “Segment” Segment is defined as the subset of MFD Equipment substantially complying with the specifications listed in Contractor’s submitted Appendix C, “Technical Specifications,” such as the range of rated product speed, expressed as pages per minute (PPM); black-and-white or color printing capability; and monthly volume of printed pages or impressions at which an MFD Equipment is expected to produce.
- II. “Services” means the work performed by Contractor under this Agreement as specifically described in the Purchase Order and accompanying documents, including all services, labor, supervision, materials, equipment, actions and other requirements to be performed and furnished by Contractor under this Agreement.
- JJ. “Source Code” means the human readable compliant form of the Licensed Software to be provided by Contractor.
- KK. “Specifications” mean the functional and operational characteristics of the Licensed Software as described in Contractor’s current published product descriptions and technical manuals.
- LL. “Subsequent Release” means a release of the Software for use in a particular operating environment which supersedes the prior-referenced Software. A

Subsequent Release is offered and expressly designated by Contractor or its designee as a replacement to a specified Software product. A Subsequent Release will be supported by Contractor or its designee in accordance with the terms of this Agreement. Multiple Subsequent Releases may be supported by Contractor at any given time.

- MM. “Support Services” means the Software support service required under this Agreement. Support Services may include, if and as applicable, correcting an Error, Defect or Malfunction; providing telephone and/or online support concerning the installation and use of the Software; training in the installation and use of the Software; on-site and remote consulting and application development services; detection, warning and correction of viruses; and disabled/disabling code.
- NN. “Term” shall mean the length of the Master Agreement and any exercised options to renew.
- OO. “Uptime” is defined as the percent of available work time, considered 8:00 AM to 5:00 PM on business days, for which a piece of Equipment is in full working order and without functional limitation.

- 1.2 **Cooperative Agreement.** Unless a provision of the Cooperative Agreement is specifically referenced herein, the terms of this Agreement replace the terms of the Cooperative Agreement.

1.3 **Additional Terms.** The terms “approval”, “acceptable”, “consent” or “satisfactory” or similar terms shall mean approved by, acceptable to, consented to or satisfactory to City, acting through the department or commission recommending this Agreement below. The terms “include”, “included” or “including” and similar terms shall be deemed to be followed by the words “without limitation.” The use of the term “Successor” or “assign” herein refers only to a successor or assign expressly permitted under Article 15.

1.4 **References to this Agreement.** References to this Agreement include: (a) this Master Agreement and (b) any and all appendices including but not limited to Appendix B; Pricing and Equipment Offerings, exhibits, other schedules attached hereto and (c) any and all statutes, ordinances, regulations or other documents expressly incorporated by reference herein; and (d) any and all amendments, modifications, or supplements hereto made in accordance with Section 19.14. Equipment Schedules (sometimes referred to as “Equipment Leases” and/or “Rentals” or “Rental Agreements” entered into under this Agreement shall incorporate this Agreement by reference and be governed by its terms.

1.5 **Order of Precedence.** In cases of conflict, the order of precedence shall be as follows: first, Agreement (i.e. Master Agreement and all appendices), second, the applicable Equipment Schedule (sometimes referred to as “Equipment Leases” and/or “Rentals” or “Rental Agreements”).

ARTICLE 2

EQUIPMENT SCHEDULES

2.1. **Delivery of Equipment.**

- A. Contractor shall cause each item of Equipment to be delivered at the delivery address specified in the Equipment Schedule within fourteen (14) business days after the City orders the specified unit, unless as otherwise mutually agreed upon in writing by requesting City department and Contractor.
- B. Prior to all deliveries, Contractor shall provide scheduled delivery dates to the ordering department. Any deliveries made without prior scheduling will be rejected by the department with no additional costs incurred.
- C. Substitutions: No substitutions will be allowed unless approved in advance in writing by City.
- D. Emergency Deliveries: Emergency deliveries shall be delivered by best means possible. Should the emergency delivery cause City to incur additional costs not contemplated by this Agreement, Contractor shall obtain City's prior approval. Contractor shall notify City of the estimated time of delivery.
- E. Back Orders: Contractor shall notify the ordering department immediately if it is unable to deliver the items and/or quantity ordered. Contractor must notify and obtain approval from the ordering department prior to shipment and delivery of any back-ordered items. Prior to shipment and delivery, Department may reject back-ordered items at no additional costs incurred to City. In the event that back-ordered items are delayed in excess of five (5) working days, City reserves the right to reject partial shipment or cancel the item(s) ordered from the Agreement, at no additional cost incurred to the City.
- F. Packing **Slips**: All deliveries must include a packing slip and must provide the following information:
 - 1. Complete description including manufacturer's name and part number
 - 2. Quantity ordered
 - 3. Purchase Order ID
 - 4. Back-ordered items and amount back-ordered
 - 5. Date back-ordered items will be delivered
- G. All transportation costs and other expenses, if any, incurred in connection with the delivery of Equipment shall be the responsibility of the Contractor, except where City and Contractor agree that delivery requires unusual and excessive rigging costs. In that case, additional charges will be negotiated with the ordering department at the time the order is placed. Contractor has affirmatively represented that this Agreement does not require software development or the purchase by City of any software license as a prerequisite to the purchase of Equipment.

2.2. **Installation.** Any Equipment that requires installation, shall be installed by Contractor or its authorized representative. Installation shall take place in accordance with plans and specifications approved by City and in accordance with all applicable laws, rules and regulations. Contractor shall obtain any permits or licenses required for the installation for the Equipment, unless City otherwise agrees in writing. It shall be the Contractor's responsibility to

examine such delivery site and to advise the City of any electrical, safety, space or special requirements that are to be met prior to delivery of Equipment. It shall be the City's responsibility to have the site properly prepared for the delivery of Equipment. All costs and expenses incurred in connection with installation of the Equipment shall be the responsibility of Contractor. Contractor agrees that the City may, upon reasonable written notice to Contractor, relocate the Equipment, or any item or items thereof, to any location or locations that the City requests, at the City's sole discretion and at no additional charge to City.

2.3. **Training.** In person training shall be provided to the personnel of the delivery sites on the same day, or on a date mutually agreed upon in writing by City department and Contractor following the delivery of the Equipment. Additional training shall be provided as often as required at no additional cost to the City either in person or remotely. Contractor shall also provide training and operation documents that staff can reference on their own. Training shall cover basic operation of the device, troubleshooting, and whatever other topics City requests. Training, at a minimum, should be provided on three levels and made appropriate for the following City staff types:

- A. Information Technology Network Administrators
- B. Key user or Department Lead (Train the Trainer)
- C. General users and as-needed training

2.4. **Software and Software Licenses.**

- A. Contractor shall only provide Equipment that does not require software development or require the purchase of any software license by the City as a prerequisite to the purchase of Equipment. All necessary software and software licenses needed to operate the MFDs shall be included in MFD Equipment and its price. But City shall have the option of purchasing additional licenses for add-on features and enhancements and for other Software ("Additional Licenses"). All Additional Licenses shall be governed by the terms of this Agreement.
- B. License Term for Additional Licenses. Subject to Section 2.4.D ("Grant of License"), the license granted under this Agreement shall commence upon acceptance of the Licensed Software and shall continue in perpetuity unless sooner terminated in accordance with the provisions of this Agreement.
- C. Charges for Maintenance and Support Services for Additional Licenses.
 - 1. All charges for software maintenance and Support Services are exclusive of the license and lease fee.
- D. Grant of License for Additional Licenses.
 - 1. Grant of License. Subject to the terms and conditions of this Agreement, Contractor grants City a non-exclusive and non-transferable license to use the Licensed Software for the duration of the lease term. City acknowledges and agrees that the Licensed Software is the proprietary information of Contractor or a third-party developer, and that this Agreement grants City no title or right of ownership in the Licensed Software.
 - 2. Contractor agrees that in the event it discontinues its obligations under the terms of this Agreement, except as expressly provided for in Article 3, or

ceases to market and/or provide maintenance and Support Services for the Licensed Software, and there is no successor in interest by merger, operation of law, assignment, purchase, or otherwise, it will provide City, without charge, one (1) copy of the then-current Source Code for all of the programs and all supporting Documentation for the Licensed Software then operating and installed at City's locations. If City should obtain the Source Code and the Documentation pursuant to this section, the only use made of the Source Code and the Documentation will be for the proper maintenance of the Licensed Software in connection with City's use of the Licensed Software as provided for, and limited by, the provisions of this Agreement.

3. **Restrictions on Use.** City is authorized to use the Licensed Software only for City's municipal purposes. City agrees that it will, through its best efforts, not use or permit the Licensed Software to be used in any manner, whether directly or indirectly, that would enable any other person or entity not authorized by this Agreement, to use the Licensed Software.
4. **Disaster Recovery Copy.** For the purpose of any bona fide City disaster recovery plan or with respect to the use of computer software in its municipal operations, City may make one copy of the Licensed Software for archival purposes and use such archival copy to restore use of the Licensed Software on a site owned or controlled by City. The use of such archival copy shall be limited to (1) the purpose of conducting limited testing of the disaster recovery plan's procedures and effectiveness and (2) during any period subsequent to the occurrence of an actual disaster during which the City cannot operate the Licensed Software on the existing site.
5. **Transfer of Products.** City may confer with Contractor in good faith regarding any move of the Licensed Software and supporting materials to another City site upon commercially reasonable terms.
6. **Documentation.** Contractor shall provide City with the Licensed Software specified in this Agreement, and a minimum of two copies of the Documentation per installation. Contractor grants to City permission to duplicate all printed Documentation for City's municipal use.
7. **Proprietary Markings.** City agrees not to remove or destroy any proprietary markings or proprietary legends placed upon or contained within the Licensed Software or any related materials or Documentation.
8. **Authorized Modification.** City shall also be permitted to develop, use and modify Application Program Interfaces ("APIs"), macros and user interfaces. For purposes of this Agreement, such development shall be deemed an authorized modification. Contractor shall make no claim under this Agreement to ownership of any APIs, macros or other interfaces developed by or at the direction of the City for the sole use by the City.
9. **Contractor has no general objection to the City's use of third-party programs in conjunction with the Software licensed under this Agreement.** Contractor recognizes that City has and will license third party programs that City will use with Contractor's products. Based on information provided to Contractor as to the execution of the Agreement, Contractor

agrees that such use does not constitute an unauthorized modification or violate the licenses granted under this Agreement.

10. Delivery.

- a. Delivery. If applicable, one copy of each of the Licensed Software products in computer readable form shall be shipped to the City not later than the date specified in the Purchase Order and Corresponding Documents, and if no date specified then by the Equipment lease start date. Program storage media (magnetic tapes, disks and the like) and shipping shall be provided at no charge by Contractor.
- b. Installation. Contractor shall install the programs by the date specified in the Purchase Order and Corresponding Documents, and if no date specified then by the Equipment lease start date.
- c. Risk of Loss. If any of the Licensed Software products are lost or damaged during shipment or before installation is completed, Contractor shall promptly replace such products, including the replacement of program storage media if necessary, at no additional charge to the City. If any of the Licensed Software products are lost or damaged while in the possession of the City, Contractor will promptly replace such products without charge, except for program storage media, unless supplied by the City.

11. Acceptance Testing. After Contractor has installed and configured the Licensed Software pursuant to this Agreement, the City shall have a period of 30 days ("Acceptance Testing Period") from the date of installation to verify that the Licensed Software substantially performs to the specifications contained in the Documentation. In the event that the City determines that the Licensed Software does not meet such specifications, the City shall notify the Contractor in writing, and Contractor shall modify or correct the Licensed Software so that it satisfies the Acceptance criteria. The date of Acceptance will be that date upon which City provides Contractor with written notice of satisfactory completion of Acceptance testing or, in the event no such notice of Acceptance or failure to meet Acceptance criteria is provided to Contractor, on the thirtieth (30th) day after such installation. If City notifies Contractor after the Acceptance Testing Period that the Licensed Software does not meet the Acceptance criteria of this section, then City shall be entitled to terminate this License in accordance with the procedures specified in Article 3 herein, and shall be entitled to a full refund of any pre-paid license fee.

12. Training. Contractor will provide training in the use and operation of the Licensed Software at the location specified by the City. Upon request by the City, Contractor will provide additional training at its current government rates.

13. Contractor's Default. Failure or refusal of Contractor to perform or do any act herein required shall constitute a default. In the event of any default, in addition to any other remedy available to City, this Contract

may be terminated by City upon ten days written notice. Such termination does not waive any other legal remedies available to City.

14. Warranties: Right to Grant License. Contractor hereby warrants that it has title to and/or the authority to grant a license of the Licensed Software to the City.
 15. Warranties: Conformity to Specifications. Contractor warrants that when the Licensed Software specified in the Agreement and all updates and improvements to the Licensed Software are delivered to City, they will be free from defects as to material, and workmanship and will perform in accordance with the Contractor's published specifications for the Licensed Software for such period of days from City's Acceptance of such Licensed Software.
 16. Nondisclosure. City agrees that it shall treat the Licensed Software with the same degree of care as it treats like information of its own, which it does not wish to disclose to the public, from the date the Licensed Software is Accepted by the City until the license is terminated as provided herein. The obligations of the City set forth above, however, shall not apply to the Licensed Software, or any portion thereof, which:
 - a. is now or hereafter becomes publicly known;
 - b. is disclosed to the City by a third party which the City has no reason to believe is not legally entitled to disclose such information;
 - c. is known to the City prior to its receipt of the Licensed Software;
 - d. is subsequently developed by the City independently of any disclosures made hereunder by Contractor;
 - e. is disclosed with Contractor's prior written consent;
 - f. is disclosed by Contractor to a third party without similar restrictions.
 17. Confidential Information. In the performance of Services, Contractor may have access to City's proprietary or Confidential Information, the disclosure of which to third parties may damage City. If City discloses proprietary or Confidential Information to Contractor, such information must be held by Contractor in confidence and used only in performing the Agreement. Contractor shall exercise the same standard of care to protect such information as a reasonably prudent contractor would use to protect its own proprietary or Confidential Information.
- E. Software Maintenance and Support Services for Additional Licenses.
1. Maintenance and Support Services. After Acceptance of the Licensed Software and subject to the terms, conditions, and charges set forth in this Section 2.4, Contractor will provide City with maintenance and Support Services for the Licensed Software as follows: (i) Contractor or its designee will provide such assistance as necessary to cause the Licensed Software to perform in accordance with the Specifications as set forth in the Documentation; (ii) Contractor or its designee will provide, for City's use, whatever improvements, enhancements, Upgrades, extensions and other changes to the Licensed Software Contractor or its designee may develop, and (iii) Contractor or its designee will update the Licensed Software, as required, to cause it to operate under new versions or releases

of the operating system specified in this Agreement so long as such updates, or Upgrades, are made generally available to Contractor's other licensees.

2. **Changes in Operating System.** If City desires to obtain a version of the Licensed Software that operates under an operating system not specified in this Agreement, Contractor will provide City with the appropriate version of the Licensed Software, if available, on a 90-day trial basis without additional charge, provided City has paid all maintenance and support charges then due. At the end of the 90-day trial period, City must elect one of the following three options: (i) City may retain and continue the old version of the Licensed Software, return the new version to Contractor and continue to pay the applicable rental or license fee and maintenance charges for the old version; (ii) City may retain and use the new version of the Licensed Software and return the old version to Contractor, provided City pays Contractor the applicable rental or license fee and maintenance charges for the new version of the Licensed Software; or (iii) City may retain and use both versions of the Products, provided City pays Contractor the applicable rental or license fee and maintenance charges for both versions of the Licensed Software. City will promptly issue the necessary document(s) to accomplish the above.
3. During the term of this Agreement, Contractor will furnish Error, Defect or Malfunction correction in accordance with the Priority Categories listed below, provided City maintains an active Software support and maintenance agreement, based on the City's determination of the severity of the Error, Defect or Malfunction and Contractor's reasonable analysis of the priority of the Error, Defect or Malfunction.
 - a. Priority 1: An Error, Defect or Malfunction which renders the Software inoperative; or causes the Software to fail catastrophically.
 - b. Priority 2: An Error, Defect or Malfunction which substantially degrades the performance of the Software, but does not prohibit the City's use of the Software.
 - c. Priority 3: An Error, Defect or Malfunction which causes only a minor impact on the use of the Software.
4. Contractor will furnish Error, Defect or Malfunction correction in accordance with the following protocols:
 - a. Priority 1 Protocol: Within two business hours, Contractor assigns a product technical specialist(s) to diagnose and correct the Error, Defect or Malfunction; thereafter, Contractor shall provide ongoing communication about the status of the correction; shall proceed to immediately provide a Fix, a Patch or a Workaround; and exercise all commercially reasonable efforts to include a Fix or Patch for the Error, Defect or Malfunction in the next Subsequent Release. Contractor will escalate resolution of the problem to personnel with successively higher levels of technical expertise until the Error, Defect or Malfunction is corrected.
 - b. Priority 2 Protocol: Within four business hours, Contractor assigns a product technical specialist(s) to diagnose the Error, Defect or

Malfunction and to commence correction of the Error, Defect or Malfunction; to immediately provide a Workaround; to provide escalation procedures as reasonably determined by Contractor's staff; and to exercise all commercially reasonable efforts to include a Fix or Patch for the Error, Defect or Malfunction in the next Software maintenance release.

c. Priority 3 Protocol: Contractor may include a Fix or Patch in the next Software major release.

5. Hotline Support. Contractor shall provide remote access hotline support to City to help City answer routine questions with respect to the use of the Software. Contractor also shall provide remote access hotline support to City to initiate resolution of Priority 1 and Priority 2 Errors, Defects and Malfunctions. Hotline support shall be made available by phone between the hours of 5:30 a.m. and 5 p.m. Pacific time Monday through Friday, except legal holidays. Hotline support shall be available by electronic bulletin board, electronic mail or other service 24-hours a day, seven-days a week. Responses to questions posted by electronic means will be made within the time frame established under Priority Protocols for an Error, Defect or Malfunction in a Software Product.

F. Disposition of Licensed Software on Termination for Additional Licenses. Upon termination of this Agreement for any reason other than as provided for in Section 2.4 ("Grant of License"), if the term of the Software License City has paid for is other than perpetual, City shall immediately: (i) return the Licensed Software to Contractor together with all Documentation; (ii) purge all copies of the Licensed Software or any portion thereof from all CPU's and from any computer storage medium or device on which City has placed or permitted others to place the Licensed Software; and (iii) give Contractor written certification that through its best efforts and to the best of its knowledge, City has complied with all of its obligations under Article 3.

2.5. **Equipment Maintenance.**

- A. Contractor shall provide equipment maintenance to all equipment provided under this Agreement and employ a service network and technical staff that will provide a level of maintenance and support service to achieve an Uptime of 98% on all of the Contractor's MFD Equipment leased/rented/purchased by the City.
- B. Principal office location of customer service and maintenance staff shall be within 100 miles (driving distance) of San Francisco City limits.
- C. **Responsibility.** Price paid under this Agreement shall include the cost for the Equipment including but not limited to the MFD and all features, delivery, installation, removal, training, all maintenance, including drum replacement, and all consumable supplies as defined above in Section 1.1. Staples are to be offered and priced as an optional feature. The Contractor shall provide preventive and remedial maintenance service from 8:00 a.m. to 5:00 p.m., Monday through Friday, except on City holidays. All preventive maintenance shall be performed in accordance with the manufacturer's specifications. The City shall not be charged for copies made by the Contractor's technicians during maintenance service. Contractor shall provide access to an online portal for City end users to request service, maintenance, and consumables other than paper.

- D. Response Time.** Repeated service calls for the same recurring problems will not be tolerated by the City. If the Contractor's technician fails to repair a serious recurring problem, the Contractor shall immediately replace the Equipment with another unit that is acceptable to City, at the cost of Contractor. The City may invoke these provisions related to "a serious recurring problem" for any problem that prevents the Equipment from performing according to specifications that is not rectified after three service calls. The replacement of a piece of Equipment shall not alter the term of the Individual Equipment Lease or Rental applicable to the unit being replaced. The maximum service response time for any Equipment problem shall be 4 working hours from the time the service request is initiated; if the problem is not rectified by the third service call for the same problem or such later time as City may allow, the City shall notify Contractor in writing that the Equipment has a serious recurring problem requiring Equipment replacement, and Contractor shall provide an equivalent replacement machine no later than three days after receipt of City's notification. If replacement takes longer than three business days, Contractor shall provide a credit to City equal to 1/30 of the monthly lease or rental fee for that piece of Equipment for each 24 hours that the Equipment was not in service. Response time shall not include the period that is not considered the City's normal working hours or the period of time in which the service technician takes to repair the Equipment. Each service call shall be documented by the Contractor in the form of a service call report, a copy of which shall be left with the using department. This service call report shall, at a minimum, indicate the date and time of the service and a description of the needed repair. The response times listed in this section are minimum requirements. If the Contractor's Proposal contains response times and/or benefits that exceed these minimum requirements, the Contractor shall be bound by the terms of the Proposal. All replacement Equipment shall be required to be added to the lease documents and reported to the Office of Contract Administration.
- E. Support and Technical Staff Changes.** Contractor shall provide ten (10) working days' advance notification to all affected end user City departments upon any proposed change to a support or technical staff serving this Agreement. Contact information for the new contact, including name, email address, and phone number shall be provided at time of notification.
- F. Uptime Reports.** On a quarterly basis, Contractor shall provide the City a machine Uptime report, which shall indicate the using department, model number, serial number, and description of each machine at that location, the install date of each machine, total number of service calls for each machine, the response time for each machine on a service call, the total downtime and the total percent uptime of each installed machine. Contractor shall keep Equipment in working order 98% of the available work time. Failure by Contractor to maintain a 98% Uptime standard will be grounds for requiring the Contractor to replace the Equipment at Contractor's expense with a like or better unit and provide a credit to City of 1/30 of the monthly lease or rental fee for that piece of Equipment for each 24 hours that the Equipment was not in service. The 98% standard listed in this section is a minimum requirement.

2.6. Services

- A. **Services Contractor Agrees to Perform.** Contractor agrees to perform the Services stated in the Equipment Schedule. Officers and employees of the City are not authorized to request, and the City is not required to reimburse the Contractor for, Services beyond the Services listed in the Purchase Order and corresponding documents, unless they are modified as provided in this Agreement.
- B. **Qualified Personnel.** Contractor shall utilize only competent personnel under the supervision of, and in the employment of, Contractor (or Contractor's authorized subcontractors) to perform the Services. Contractor will comply with City's reasonable requests regarding assignment and/or removal of personnel, but all personnel, including those assigned at City's request, must be supervised by Contractor. Contractor shall commit adequate resources to allow timely completion within the project schedule specified in this Agreement.
- C. **Subcontracting.** Contractor may subcontract portions of the Services only upon prior written approval of City. Contractor is responsible for its subcontractors throughout the course of the work required to perform the Services. All Subcontracts must incorporate the terms of this Agreement, unless inapplicable. Neither Party shall, on the basis of this Agreement, contract on behalf of, or in the name of, the other Party. Any agreement made in violation of this provision shall be null and void.
- D. **Assignment.** The Services to be performed by Contractor are personal in character. Neither this Agreement, nor any duties or obligations hereunder, may be directly or indirectly assigned, novated, hypothecated, transferred, or delegated by Contractor, or, where the Contractor is a joint venture, a joint venture partner, (collectively referred to as an "Assignment") unless first approved by City by written instrument executed and approved in the same manner as this Agreement in accordance with the Administrative Code. The City's approval of any such Assignment is subject to the Contractor demonstrating to City's reasonable satisfaction that the proposed transferee is: (i) reputable and capable, financially and otherwise, of performing each of Contractor's obligations under this Agreement and any other documents to be assigned, (ii) not forbidden by applicable law from transacting business or entering into contracts with City; and (iii) subject to the jurisdiction of the courts of the State of California. A change of ownership or control of Contractor or a sale or transfer of substantially all of the assets of Contractor shall be deemed an Assignment for purposes of this Agreement. Contractor shall immediately notify City about any Assignment. Any purported Assignment made in violation of this provision shall be null and void.
- E. **Warranty.** Contractor warrants to City that the Services will be performed with the degree of skill and care that is required by current, good and sound professional procedures and practices, and in conformance with generally accepted professional standards prevailing at the time the Services are performed so as to ensure that all Services performed are correct and appropriate for the purposes contemplated in this Agreement.

2.7. Reporting, Quarterly and Ad Hoc

- A. **Quarterly Reporting.** Contractor will be required to provide standardized quarterly reports detailing the performance of each lease, rental unit or unit under

maintenance identified by serial number. The quarterly report shall include the following information:

1. Department – City department that has leased the unit.
 2. Location – City department physical location where the unit resides.
 3. Model Number – Model number of the leased unit.
 4. Serial Number – Unique identifier of the leased unit.
 5. ENERGY STAR Unique ID – Unique seven-digit number assigned by EPA to a model or set of models with unique performance characteristics.
 6. Lease Term – Beginning date and end date of the leased unit.
 7. Department Contact – Name, email, and phone number of City employee point of contact for leased unit.
 8. Contractor Contact – Name, email, and phone number of Contractor's employee responsible for any issue on leased unit.
 9. Lease Amount – Total monthly lease payment for the leased unit without taxes.
 10. Cost per Page (BW) – Cost per page for each black and white printed page.
 11. Cost per Page (Color) – Cost per page for each color printed page.
 12. Meter Reading (BW) – Meter count for the current reporting period for black and white pages.
 13. Meter Reading (Color) – Meter count for the current reporting period for color pages.
 14. Total Monthly Service Calls – Number of service calls per month for report period.
 15. Date of Service Call – Date for each service call for report period.
 16. Type of Service Call – Reason for each service call for report period.
 17. Total Downtime Hours – Total number of hours leased unit was unavailable for use due to maintenance needs for report period.
 18. Uptime – Percent of time machine was available for use for report period.
 19. Monthly Duty Cycle – Maximum monthly volume the leased unit was assessed at.
 20. Recommended Average Monthly Volume – Expected regular monthly volume the leased unit was assessed at.
- B. **Ad Hoc.** Contractor shall provide on-line reporting functionality that includes the ability for each individual user department to run a variety of ad hoc tracking, usage, performance, and maintenance/Uptime reports for leased, rented, and/or purchased MFD unit by that individual user department. Available data fields shall include no less than those fields provided in the above section, "Quarterly Reporting."

2.8. **No Exclusivity.** Nothing contained in this Agreement shall be deemed to grant Contractor an exclusive right during the term of this Agreement to supply City with any Equipment or any minimum volume of Equipment. City reserves the right, at its sole discretion, to lease, rent or purchase similar or different Equipment from any other supplier or contractor that may be used contemporaneously with any item of Equipment provided hereunder.

ARTICLE 3

TERM

3.1. **Term of this Master Agreement.** The term of this Agreement shall be from April 1, 2024 to December 15, 2025. In addition the City, at its sole discretion, shall have the option to extend the term of this Agreement for an additional five years up until December 15, 2030 so long as the Cooperative Agreement between Contractor and the University of California Off of the President is also extended.

3.2. **Term for Each Equipment Lease or Rental.** Subject to Section 4.4 (“Certification of Controller”), the term of each Equipment Lease or Rental shall commence with respect to such Equipment when the Contractor has installed the Equipment, the Equipment has successfully run all diagnostic routines and production checks, and made the Equipment available for use by the City. Such term shall end at 11:59 P.M. San Francisco time on the Expiration Date certified in the applicable Equipment Lease or Rental.

3.3. **Duration of Individual Equipment Leases.**

- A. Individual Equipment Leases shall have an initial term of 3, 4 or 5 years.
- B. Extensions to the initial term are allowed but no Individual Equipment Lease, including any authorized extensions, shall exceed 5 years. In no case shall the combination of the terms of this Master Agreement, any Individual Equipment Lease, or any extension or renewal exceed ten years. Board of Supervisors approval is required for contracts in excess of ten years.
- C. City may, at least thirty (30) calendar days prior to the end of the initial term or renewal term, give Contractor written notice of its election to renew an Individual Equipment Lease. At the conclusion of an Individual Equipment Lease, the City may renew the in-place Equipment as follows and as mutually agreed to with the Contractor:
 1. Upon lease expiration, the City has the option to extend an Individual Equipment Lease. Upon notice from City, Contractor shall provide a quote for lease extension and City shall issue a revised Purchase Order. Any optional features in effect during the original lease shall be included at no additional monthly charge.
- D. If City fails to exercise its option to renew as herein provided, Contractor shall, subject to Section 3.5, be free to lease or sell the Equipment on or after the end of the initial term or current renewal term.
 1. No Automatic Renewal. Notwithstanding anything to the contrary contained in this Agreement (including, without limitation, any terms and conditions of Lessor attached to a Purchase Order): (a) in no event shall the term of a Lease be longer than the initial term expressly stated in the Lease; (b) any automatic renewal or extension (whether or not conditioned upon any notice or absence thereof from either party) or any similar “evergreen” provision shall be deemed null and void ab initio; and (c) the term of the Lease shall not be extended or renewed except by written agreement in the form of a revised Equipment Schedule and Purchase Order duly authorized, executed and delivered by City. In the event of any inconsistency within the Lease relating to the duration of the initial term hereof, the shorter initial term shall govern. If no initial term is stated in the Lease, then the term shall be one year from the date on which the term commences.

3.4. **Duration of Individual Equipment Rental.** Individual Equipment Rentals shall have a term not to exceed a total of 12 months. No Individual Rental Agreement may extend more than eleven (11) months beyond the term of the Master Agreement.

3.5. The period beginning with the effective date of the Master Agreement and ending on expiration date of the last expiring Individual Equipment Lease(s) and/or Individual Equipment Rental(s) shall not exceed ten years, unless the City's Board of Supervisors specifically approves a longer term as to the Master Agreement or any individual Equipment Lease. This Agreement shall be incorporated in all Equipment Leases and Rentals, and its terms remain in effect as to those individual Equipment Leases or Rentals until each such individual agreement has expired or been terminated.

3.6. **Purchase Option.** City shall have the option to purchase all or any portion of the Equipment on the last day of the initial term or current renewal term of an Individual Equipment Lease or Rental Agreement for a purchase price equal to the Fair Market Value thereof as of the date of purchase. Such option shall be exercised by written notice to Contractor at least forty-five (45) calendar days prior to the last day of the initial term or current renewal term. Fair Market Value of the Equipment shall be determined by mutual agreement of Contractor and City within fifteen (15) calendar days after receipt by Contractor of the notice from City. Upon the purchase of any item of Equipment pursuant to this Section 3.6, all of Contractor's right, title and interest in and to such Equipment, and any improvements or additions to such Equipment, shall be automatically transferred directly to City, free and clear of all liens or other encumbrances created by or through Contractor and all interests of Contractor. Contractor shall execute and deliver, upon the request of City, such bills of sale and any other documents, certificates or statements reasonably necessary in connection with such transfer. If City fails to exercise its option under this Article 3, the Contractor shall, subject to Section 3.5, be free to sell or lease the Equipment on or after the end of the initial term or the current renewal term.

3.7. **Termination for Convenience – Master Agreement.** City shall have the option, in its sole discretion, to terminate the Master Agreement, at any time during the term hereof, for convenience and without cause. City shall exercise this option by giving Contractor 30 days' prior written notice of termination. The notice shall specify the date on which termination shall become effective. For purposes of clarification, the Parties agree that this Section 3.7 applies solely to the Master Agreement and does not apply to the Parties' rights and obligations under Individual Equipment Lease or Rental Agreements entered into under the Master Agreement (which are addressed in Section 3.8, below).

3.8. **Termination for Convenience – Individual Equipment Lease.** City may terminate all or any Individual Equipment Lease(s) for City's convenience and without cause at any time by giving Contractor thirty days written notice of such termination. In the event the City decides to terminate all or part of any Individual Equipment Lease for convenience the following payment formula shall apply: City shall pay the remaining balance due on the Lease Term less any unearned charges, including but not limited to interest, and/or maintenance. Within 10 days after City makes this payment Contractor shall remove the terminated Equipment.

3.9. **Termination for Convenience – Individual Equipment Rental.** City may terminate all or any Individual Equipment Rental Agreement(s) for City's convenience and without cause at any time by giving Contractor thirty days written notice of such termination without incurring a Termination Fee or any other fee.

ARTICLE 4

PAYMENTS

4.1. **Amount.** For Individual Leases and Rentals, City shall pay Contractor the amount identified in the accepted Equipment Schedule for that Individual Lease and Rental, which shall be based on the rates set forth in Appendix A (the “Pricing and Equipment Offerings” for Equipment) . All pricing within an Individual Lease or Rental shall be firm for the initial term of the Lease or Rental. Pricing during option periods, if any, shall be negotiated. Leases and Rentals shall be fixed at a monthly amount and/or a cost per copy charge for the term of the lease or rental, plus any Equipment options or upgrades. The lease or rental price shall include, but not be limited to, preorder assistance with a needs assessment and analysis for departments, recommendations, Equipment, all maintenance (including drum replacement), service, supplies (paper and staples excluded), on-going analysis of office Equipment environments, reports, implementation of fleet management, installation, training and delivery. Any renewals or extensions shall be charged as set forth in Article 3. Each Payment shall be paid on the Payment Date specified in the Equipment Lease or Rental. Payments shall include the cost per month of the copier and features and delivery. If any Equipment Lease or Rental should expire or terminate before the end of any period covered by the applicable Payment, such Payment shall be prorated on a per diem basis based on the actual number of calendar days falling within such period.

4.2. Contractor shall notify City (OCA) whenever it makes a change to their catalog offerings under this contract. A change shall mean a price increase, price decrease, item removal, item addition, and item substitution. These notices shall be sent to the following email address no less than 30 days before the change is to take effect: oca@sfgov.org

4.3. **Payment Dates; Statements.** Unless City notifies the Contractor that a dispute exists, Payment shall be made within 30 calendar days, measured from (1) the delivery of Goods or (2) the date of receipt of the invoice, whichever is later. Payment is deemed to be made on the date on which City has issued a check to Contractor or, if Contractor has agreed to electronic payment, the date on which City has posted electronic payment to Contractor. Additionally, the City may request and the Contractor shall provide for monthly, quarterly or combined billing and/or electronic billing for City departments with Equipment from Contractor.

4.4. **Certification of Funds; Budget and Fiscal Provisions; Termination in the Event of Non-Appropriation.** This Agreement is subject to the budget and fiscal provisions of the City’s Charter. Charges will accrue only after prior written authorization certified by the Controller, and the amount of City’s obligation hereunder shall not at any time exceed the amount certified for the purpose and period stated in such advance authorization. This Agreement will terminate without penalty, liability or expense of any kind to City at the end of any fiscal year if funds are not appropriated for the next succeeding fiscal year. If funds are appropriated for a portion of the fiscal year, this Agreement will terminate, without penalty, liability or expense of any kind at the end of the term for which funds are appropriated. City has no obligation to make appropriations for this Agreement in lieu of appropriations for new or other agreements. City budget decisions are subject to the discretion of the Mayor and the Board of Supervisors. Contractor’s assumption of risk of possible non-appropriation is part of the consideration for this Agreement.

4.5. **Supersedure of Conflicting Provisions.** IN THE EVENT OF ANY CONFLICT BETWEEN SECTION 4.3 OR 4.4., AND ANY OTHER PROVISION OF THIS AGREEMENT, ANY INDIVIDUAL EQUIPMENT LEASE OR RENTAL AGREEMENT OR

ANY OTHER DOCUMENT OR COMMUNICATION RELATING TO THIS AGREEMENT, , THE TERMS OF SECTIONS 4.3 AND 4.4 SHALL GOVERN.

4.6. **Payments Not a Debt.** City shall pay the Payments required under this Agreement exclusively from legally available funds. City intends, and Contractor understands, that the obligations of City to make any and all Payments and other additional payments shall constitute a current expense of City and shall not in any way be construed to be a debt of City in contravention of any applicable constitutional or statutory limitations or requirements concerning the creation of indebtedness by City, nor shall any terms or conditions contained herein constitute a pledge of the general tax revenues, funds or monies of City.

4.7. **Maximum Compensation.** In no event shall the total compensation for all Individual Equipment Leases and Rentals entered into under this Agreement exceed \$9,000,000.00 (Nine million dollars).

4.8. **Pricing.** Contract pricing for each Equipment model under this Agreement is set forth in Appendix A (the "Pricing and Equipment Offerings"), which is hereby incorporated into this Agreement. If Contractor replaces listed models with new models during the term of the Agreement, or change the Pricing and Equipment Offerings in any manner, Contractor shall promptly notify City Equipment pricing shall include costs for delivery, installation, removal, maintenance, and training. Equipment pricing shall be fixed for the initial term of a lease. Any substitutions of new models for an existing lease must be approved by the City and priced at the original model price. If the new model will offer significantly different functionality, except in the case of a change that results in an existing optional feature becoming a standard feature, the Parties shall negotiate appropriate price adjustments upward or downward. During the term of this Agreement, including any extensions thereof, Contractor represents that it will use best efforts to ensure that the prices set forth in Appendix A (as it may be amended from time to time) do not exceed the pricing that it offers to other customers of similar size, volume and service.

4.9. **Getting paid for goods and/or services from the City.**

- A. The City and County of San Francisco utilizes the Paymode-X® service offered by Bank of America Merrill Lynch to pay City contractors. Contractor must sign up to receive electronic payments to be paid under this Agreement. To sign up for electronic payments, visit http://portal.paymode.com/city_countyofsanfrancisco.
- B. At the option of the City, Contractor may be required to submit invoices directly in the City's financial and procurement system (PeopleSoft) via eSettlement. Refer to <https://sfcitypartner.sfgov.org/pages/training.aspx> for more information on eSettlement. For access to PeopleSoft eSettlement, submit a request through sfemployeeportalsupport@sfgov.org.

ARTICLE 5

EQUIPMENT

5.1. **Title.** Subject to Section 3.6, title to the Equipment shall at all times be retained by Contractor. City shall not have any right, title or interest in the Equipment except the right to quiet enjoyment as expressly set forth in Section 5.11 while under lease or rental. If requested by Contractor, City shall affix and maintain, at Contractor's expense, in a prominent

position on each unit of Equipment, plates, tags or identifying labels indicating Contractor's ownership of the Equipment. If, however, the City exercises its option to purchase any of the Equipment as specified in Section 3.6, Contractor shall transfer title to such Equipment to the City.

5.2. **Liens.** City shall keep the Equipment and all parts thereof free from any and all Liens. Should a Lien attach to any Equipment, Contractor shall have the right to take any necessary steps to defend against any and all actions or proceedings questioning or threatening the validity of Contractor's interest in the Equipment by providing the City thirty (30) days written notice to comply therewith; provided, however, that, in defending against any such actions or proceedings, Contractor shall not be deemed to have waived or released City from liability of or on account of any of its covenants contained herein, or from its liability hereunder to defend the validity hereof and to perform such covenants.

5.3. **Personal Property.** During the term of this Agreement, the Equipment shall remain personal property and shall not be deemed to be affixed to or a part of real property on which the Equipment may be situated, notwithstanding that the Equipment or any part thereof may be or hereafter becomes in any manner physically affixed or attached to real property or any building thereon.

5.4. **Relocation.** Upon reasonable written notice to Contractor, City may relocate all or any unit of the leased or rented Equipment to any location or locations that the City requests, at City's sole discretion and cost. City shall be responsible for any loss or damage to Equipment caused by relocation, unless the relocation services are provided by the Contractor. Should City request Contractor to provide relocation services, Contractor shall provide a separate price quote for any Equipment relocation prior to performing the actual service. All Equipment relocations must be arranged and/or approved in advance by Contractor (which approval shall not be unreasonably withheld) unless the relocation is associated with City's exercise of its Equipment purchase option and City receives title to the Equipment to be moved. While the Equipment is being relocated, the City remains responsible for all lease or rental payments associated with the unit, if any.

5.5. **Presentation and Demonstration of Equipment.**

- A. Contractor shall, upon request, provide the City a complete catalog of products and services offered to the City in an electronic format that, at a minimum, displays model and brief description of the model, optional accessories for that model, average monthly volume, cost per copy, if any, and if applicable, excess per copy charge.
- B. The City may request at any time, a demonstration of any copiers prior to the ordering of the Equipment. Demonstration units requested shall be at no cost to the City and must be offered for a maximum of 30 calendar days. In addition, there shall be no delivery and removal cost to the City. The City shall sign the Contractor's form relieving the City from any liabilities for this period of time.

5.6. **Alterations, Additions and Attachments.**

- A. Contractor, at its own expense, shall make such alterations, additions or attachments to the Equipment as may be required from time to time to comply with the requirements of the law as soon as practicable after any such

requirements. Unless City purchases the Equipment pursuant to Section 3.6, Contractor shall retain title to all parts incorporated into the Equipment pursuant to this Section 5.6 (a) except as set forth below.

- B. With Contractor's prior written consent, which shall not be unreasonably withheld, City may, at its own expense, from time to time, make such alterations, additions or attachments to the Equipment as City deems desirable in the proper conduct of its business, including, without limitation removal of parts which City deems obsolete or no longer suitable or appropriate for use on the Equipment; provided, however, that no such alteration, addition or attachment shall change the nature or use of the Equipment from that for which it was originally designed, impair the operation of the Equipment or decrease the then-current value, estimated residual value, remaining useful life or utility of the Equipment as determined immediately prior to the alteration, addition or attachment. Any parts to be incorporated in the Equipment as a result of any such alterations, additions or attachment by City must be in addition to, and not in replacement of or substitution for, any parts originally included in the Equipment or required to be incorporated in the Equipment pursuant to the terms of Section 5.6 (a) or Section 6. City shall retain title to all such parts and shall remove such parts at the end of the term of the applicable Equipment Schedule.

5.7 Environmental Requirements. Contractor should comply with the requirements of the San Francisco Environmental Code Precautionary Principle Policy. Regardless of what is offered on Contractor's catalog, Contractor shall only provide equipment that meets the requirements of this Section 5.7. Providing Equipment which does not meet any or all of the Environmental performance requirements specified in this Section 5.7 shall be a breach of this Agreement and cause for cancellation of a commitment made for Equipment and will be grounds for the cancellation of the Agreement at no cost to the City.

A. EPEAT Gold Registered Products

1. All products provided to City departments throughout the term of this Agreement shall be registered as EPEAT-Gold compliant or equivalent.
2. Contractor shall immediately replace any Equipment found installed which does not meet these standards at no cost to City and shall either immediately replace the noncomplying Equipment with complying Equipment or refund all lease or rental payments attributable to the nonconforming Equipment to City.

- B. **Duplex Operation Enabled and set as Default.** Contractor provides MFD Equipment that is capable of operating in duplex mode. Contractor shall set duplex (double-sided printing) as default mode of operation for all MFD Equipment provided to the City during the life of this Agreement.

- C. **Toner Cartridge and Toner Bottle Recycling Program.** All toner cartridges and bottles provided by Contractor under this Agreement shall be 100% recyclable in San Francisco's existing curbside recycling programs or be recycled through the Contractor's own cartridge/bottle take back and recycling program which shall be provided at no additional cost to City. On the day of installation of any Equipment, the Contractor shall provide written instructions to City department users on the process to recycle toner cartridges and bottles.

- D. **Ability to use 100% Post-Consumer Waste Recycled Paper.** Per the City's Environment Code, the City has a goal to maximize the use of recycled content.

All MFD Equipment and service contracts provided under this Agreement shall be compatible with 100% post-consumer waste (PCW) recycled content paper as well as multiple weights of paper at the time of installation. Providing Equipment that is unable to function reliably at an Uptime of 98% using 100% PCW and multiple paper weights shall be cause for cancellation of a commitment made for Equipment and will be grounds for cancellation of the Agreement.

5.8 **Return of Equipment.** Upon expiration or termination of the applicable Individual Equipment Lease or Rental Agreement, City shall return possession of the Equipment (except Equipment that has been purchased by City) to Contractor in the condition in which the Equipment is required to be maintained according to this Agreement, normal wear and tear excepted. City shall remove all parts attached to the Equipment, pursuant to Section 5.6. (unless Contractor otherwise agrees in writing) and shall repair any damage to the Equipment caused by such removal. At Contractor's sole expense, Contractor shall cause the Equipment to be removed and transported from the applicable City location. If Contractor fails to accept and remove the Equipment within fifteen (15) days after such termination or expiration, City shall have the right (but no obligation) to remove the Equipment and place it in any storage facility within the geographical boundaries of the City, at Contractor's sole expense. Contractor shall hold City free and harmless from any expense or damage of any kind associated or occasioned thereby or arising therefrom.

5.9 **Upgrades.**

- A. **Upgrade and Downgrade Replacements of Individual Leased or Rented Equipment.** City may, after an initial six months of any Individual Equipment Lease or Rental Agreement for any machine, choose to upgrade or downgrade to Equipment in a different Segment. In the event of an upgrade, the department will pay whatever City contract rate exists for the replacement machine for the remaining term of the original Agreement. In the event of a downgrade, the department shall pay the contract rate applicable to the replacement Equipment for the remaining term of the original Agreement.
- B. **Upgrades to In-Place Individual Equipment Leases.** City may choose to upgrade leased Equipment. If the upgrade of the Equipment is the addition of new features and/or accessories and does not require the replacement of the existing unit, the City shall pay an increased City contract rate reflecting the added accessories to the existing Equipment for the remaining term of that Individual Equipment Lease. The calculation for the added features and/or accessories would be determined by calculating a payment that is coterminous with the remaining months on the existing lease. Pricing for upgrades of existing technology or new technology not set forth in Appendix A, "Pricing and Equipment Offerings," shall be negotiated on a case by case basis.

5.10 **High Speed Equipment.** The City intends to limit the number of high-speed units to applications requiring that level of output. For the purposes of this section, high speed shall mean Equipment capable of producing copies at a rate greater than seventy-five (75) copies per minute. These machines may be installed only upon express prior approval of the Office of Contract Administration. Any Equipment found installed without such prior approval shall be returned to Contractor at no cost to City and all lease payments shall be refunded.

5.11 **Quiet Enjoyment.** Provided the City is not in default of this Agreement or any Individual Equipment Lease or Rental Agreement, Contractor shall guarantee and shall not disturb the City's quiet use and enjoyment of the Equipment during the term of this Agreement and each applicable Equipment Lease or Rental Agreement.

5.12 **Inspection by Contractor.** With at least five (5) business days prior notice, Contractor shall have the right, during normal business hours (9:00 AM to 5:00 PM Pacific Time), subject to applicable law, to enter upon the premises where the Equipment is located to inspect or to observe use of the Equipment.

ARTICLE 6

AUDITS; NOTICE OF CHANGES PENALTIES FOR FALSE CLAIMS

6.1. **Inspection and Audit.** Contractor shall make available to City, its employees and authorized representatives, during regular business hours, all files, records, books, invoices, documents and other data relating to this Agreement or the Equipment. Contractor shall permit City, its employees and authorized representatives to inspect, audit, examine and make excerpts and transcripts from any of the foregoing. To the extent any of the foregoing are not located within ten (10) miles of the geographic boundaries of City, Contractor shall make them available, within forty-eight (48) hours after any request by City within such physical boundaries or within ten (10) miles thereof. Contractor shall maintain such data and records in an accessible location and condition for a period of not less than five years after final payment under this Agreement or until final audit has been resolved, whichever is later.

6.2. **Notification of Changes in Circumstances.** Contractor shall notify City immediately of any change of circumstances that would cause any of the representations and warranties contained in Article 8 to be false or misleading at any time during the term of this Agreement.

6.3. **Submitting False Claims; Monetary Penalties.** The full text of San Francisco Administrative Code Chapter 21, Section 21.35, including the enforcement and penalty provisions, is incorporated into this Agreement. Pursuant to San Francisco Administrative Code §21.35, any contractor or subcontractor who submits a false claim shall be liable to the City for the statutory penalties set forth in that section. A contractor or subcontractor will be deemed to have submitted a false claim to the City if the contractor or subcontractor: (a) knowingly presents or causes to be presented to an officer or employee of the City a false claim or request for payment or approval; (b) knowingly makes, uses, or causes to be made or used a false record or statement to get a false claim paid or approved by the City; (c) conspires to defraud the City by getting a false claim allowed or paid by the City; (d) knowingly makes, uses, or causes to be made or used a false record or statement to conceal, avoid, or decrease an obligation to pay or transmit money or property to the City; or (e) is a beneficiary of an inadvertent submission of a false claim to the City, subsequently discovers the falsity of the claim, and fails to disclose the false claim to the City within a reasonable time after discovery of the false claim.

ARTICLE 7

TAXES

7.1. **Contractor to Pay All Taxes.** Except for any applicable California sales and use taxes, Contractor shall pay to the appropriate governmental authority, as and when due, any and all taxes, fees, assessments or other governmental charges, including possessory interest taxes levied upon or in connection with this Agreement, the Equipment or any of the activities contemplated by this Agreement.

7.2. **Use of City Real Property.** If at any time under this Agreement or the Services Agreement Contractor obtains any right to the possession, occupancy or use of City real property for private gain, the following provisions shall apply:

- A. Contractor, on behalf of itself and any subcontractors, successors and assigns, recognizes and understands that this Agreement may create a possessory interest subject to property taxation and Contractor, and any subcontractor, successor or assign, may be subject to the payment of such taxes.
- B. Contractor, on behalf of itself and any subcontractors, successors and assigns, further recognizes and understands that the creation, extension, renewal, or assignment of this Agreement may result in a “change in ownership” for purposes of real property taxes, and therefore may result in a revaluation of any possessory interest created hereunder. Contractor accordingly agrees on behalf of itself and its permitted successors and assigns to report on behalf of the City to the County Assessor the information required by Revenue and Taxation Code section 480.5, as amended from time to time, and any successor provision.
- C. Contractor, on behalf of itself and any permitted successors and assigns, recognizes and understands that other events also may cause a change or ownership of the possessory interest and result in the revaluation of the possessory interest. (see, e.g., Rev. & Tax Code section 64, as amended from time to time). Contractor accordingly agrees on behalf of itself and its permitted successors and assigns to report any change in ownership to the County Assessor, the State Board of Equalization or other public agency as required by law.
- D. Contractor shall provide such other information as may be requested by City to enable City to comply with any reporting requirements under applicable law with respect to possessory interests.

ARTICLE 8

REPRESENTATIONS AND WARRANTIES

Contractor represents and warrants each of the following as of the date of this Agreement and at all times throughout the term of this Agreement:

8.1. **Valid Existence; Licenses and Permits.** Contractor is a duly formed legal entity, validly existing and in good standing under the laws of the jurisdiction of its formation. Contractor is qualified to do business in the State of California and has obtained all necessary licenses, permits, approvals and authorizations necessary or proper in order to perform Contractor's obligations hereunder.

8.2. **Authorization; Enforceability.** Contractor has duly authorized by all necessary action the execution, delivery and performance of this Agreement. Contractor has duly executed and delivered this Agreement and this Agreement constitutes a legal, valid and binding obligation of Contractor, enforceable against Contractor in accordance with the terms hereof.

8.3. **No Misstatements.** No document furnished or to be furnished by Contractor to City in connection with this Agreement or any other document relating to any of the foregoing, contains or will contain any untrue statement of material fact or omits or will omit a material fact necessary to make the statements contained therein not misleading, under the circumstances under which any such statement shall have been made.

8.4. **No Conflict of Interest.** Contractor is familiar with the provisions of Section 15.103 of City's Charter, Article III, Chapter 2 of City's Campaign and Governmental Conduct Code and Section 87100 *et seq.* and Section 1090 *et seq.* of the California Government Code, and knows of no facts which constitute a violation of such provisions, and further agrees promptly to notify the City if it becomes aware of any such fact during the term of this Agreement.

8.5. **Vendor Warranties.** If Contractor is not a manufacturer, dealer or vendor of the Equipment, then Contractor hereby assigns to City during the term of this Agreement, and irrevocably appoints City its agent and attorney-in-fact during the term of this Agreement to assert from time to time, whatever claims and rights, including warranties of the Equipment, which Contractor may have against the manufacturer, dealer or vendor of the Equipment.

8.6. **Warranty – Merchantability and Fitness.** Contractor warrants that all Equipment furnished to the City under this Agreement are merchantable and fit for the particular purpose for which Contractor knows, or has reason to know City sought to procure them.

ARTICLE 9

INDEMNIFICATION AND GENERAL LIABILITY

9.1. **Indemnification.** Contractor shall indemnify, protect, defend and hold harmless the City and its officers, agents and employees (hereinafter referred to in this Article 9 as "City") from and against any and all Losses arising from, in connection with or caused by: (a) a material breach of this Agreement by Contractor; (b) a material breach of any representation or warranty of Contractor contained in this Agreement; (c) any personal injury caused, directly by any act or omission of Contractor or its employees, subcontractors or agents; (d) any property damage caused, directly by any act or omission of Contractor or its employees,

subcontractors or agents; (e) the use, misuse or failure of any equipment (other than the Equipment) or facility used by Contractor, or by any of its employees, subcontractors or agents, regardless of whether such equipment or facility is furnished, rented or loaned to Contractor by the City; (f) any tax, fee, assessment or other charge for which Contractor is responsible under Article 7; or (g) any infringement of patent rights, copyright, trade secret, or any other proprietary right or trademark, and all other intellectual property claims of any Person in consequence of the use by the City of any goods or services furnished to the City in connection with this Agreement. Notwithstanding the foregoing, Contractor shall have no obligation under the immediately preceding sentence with respect to any Loss that is caused by the active negligence or willful misconduct of the City and is not contributed to by any act or omission (including any failure to perform any duty imposed by law) by Contractor or its employees, subcontractors or agents. In addition, Contractor shall have no obligation to indemnify City for intellectual property infringement as described in subsection (g) above to the extent the claim of infringement is attributable to City's modification of software provided by Contractor (or imbedded in Contractor's goods), if any, where such modification was not previously approved by Contractor, or City's combination of Contractor's software with software other than software provided by Contractor, without Contractor's prior authorization.

9.2. **Duty to Defend; Notice of Loss.** Contractor acknowledges and agrees that its obligation to defend the City under Section 9.1: (a) is an immediate obligation, independent of its other obligations hereunder; (b) applies to any Loss which actually or potentially falls within the scope of Section 9.1, regardless of whether the allegations asserted in connection with such Loss are or may be groundless, false or fraudulent; and (c) arises at the time the Loss is tendered to Contractor by the City and continues at all times thereafter. The City shall give Contractor prompt notice of any Loss under Section 9.1 and Contractor shall have the right to defend, settle and compromise any such Loss, provided, however, that no delay on the part of City in notifying Contractor shall relieve Contractor from any obligation hereunder unless (and then solely to the extent) such failure materially impairs Contractor's ability to defend such Loss, (ii) subject to Contractor's obligation to reimburse City's reasonable costs of same, City agrees to assist Contractor in the defense of the Loss by providing information and witnesses, as needed to the extent there is no material conflict of interest, and (iii) Contractor has sole control over resolution of the Loss, however, that Contractor will not consent to the entry of any judgment or enter into any settlement with respect to the Loss without the prior written consent of City, which consent will not be unreasonably withheld, unless the judgment or proposed settlement involves only the payment of money damages by Contractor and does not impose any obligation upon City and Contractor obtains the full and complete release of City; City shall have the right to have any suit or proceeding monitored by counsel of City's choice and at its expense. If Contractor does not assume the defense of a Loss as required above, (i) City may defend against, and consent to the entry of any judgment or enter into any settlement with respect to the claim in any manner it reasonably may deem appropriate, and City need not consult with, or obtain any consent from, Contractor, and (ii) Contractor will remain responsible for any Losses City may suffer resulting from, arising out of, relating to, in the nature of, or caused by the claim to the fullest extent provided in this Section.

9.3. **LIMITATION ON LIABILITY OF CITY.** CITY'S OBLIGATIONS UNDER THIS AGREEMENT SHALL BE LIMITED TO THE PAYMENTS REQUIRED UNDER ARTICLE 4. NOTWITHSTANDING ANY OTHER PROVISION CONTAINED IN THIS AGREEMENT OR ANY OTHER DOCUMENT OR COMMUNICATION RELATING

TO THIS AGREEMENT, IN NO EVENT SHALL CITY BE LIABLE, REGARDLESS OF WHETHER ANY CLAIM IS BASED ON CONTRACT OR TORT, FOR ANY SPECIAL, CONSEQUENTIAL, INDIRECT OR INCIDENTAL DAMAGES, INCLUDING LOST PROFITS, ARISING OUT OF OR IN CONNECTION WITH THIS AGREEMENT OR ANY SERVICES OR GOODS FURNISHED IN CONNECTION WITH THIS AGREEMENT.

9.4. **LIMITATION ON LIABILITY OF CONTRACTOR.**

NOTWITHSTANDING ANY OTHER PROVISION OF THIS AGREEMENT, AND EXCEPT AS PROVIDED IN THIS SECTION 9.4, CONTRACTOR'S LIABILITY FOR ANY SPECIAL, CONSEQUENTIAL, INDIRECT OR INCIDENTAL DAMAGES OR FOR DAMAGES CAUSED BY CONTRACTOR'S NEGLIGENCE, ARISING OUT OF OR IN CONNECTION WITH THIS AGREEMENT OR THE SERVICES PERFORMED IN CONNECTION WITH THIS AGREEMENT SHALL NOT EXCEED NINE MILLION DOLLARS (\$9,000,000). CONTRACTOR'S LIABILITY LIMIT SET FORTH HEREIN SHALL NOT APPLY TO (1) CONTRACTOR'S INDEMNIFICATION OBLIGATIONS UNDER SECTION 9.1 OF THIS AGREEMENT, INCLUDING BUT NOT LIMITED TO, CONTRACTOR'S OBLIGATION TO INDEMNIFY AND DEFEND CITY PURSUANT TO THE INFRINGEMENT INDEMNIFICATION OBLIGATIONS EXPRESSED THEREIN, AND (2) DAMAGES CAUSED BY CONTRACTOR'S GROSS NEGLIGENCE OR INTENTIONAL OR WILLFUL MISCONDUCT, (3) LIMIT CLAIMS OR GENERAL DAMAGES THAT FALL WITHIN THE REQUIRED INSURANCE COVERAGES SET FORTH IN ARTICLE 10 OF THIS AGREEMENT, (4) STATUTORY DAMAGES SPECIFIED IN THIS AGREEMENT, AND (5) WRONGFUL DEATH CAUSED BY CONTRACTOR.

ARTICLE 10

INSURANCE

10.1. **Insurance.** Without in any way limiting Contractor's liability pursuant to the "Indemnification" section of this Agreement, Contractor must maintain in force, during the full term of the Agreement and until the expiration of the last expiring Individual Equipment Lease or Rental, insurance in the following amounts and coverages:

- A. Workers' Compensation, in statutory amounts, with Employers' Liability Limits not less than \$1,000,000 each accident, injury, or illness; and
- B. Commercial General Liability Insurance with limits not less than \$1,000,000 each occurrence and \$2,000,000 general aggregate for Bodily Injury and Property Damage, including Contractual Liability, Personal Injury, Products and Completed Operations; and
- C. Commercial Automobile Liability Insurance with limits not less than \$1,000,000 each occurrence Combined Single Limit for Bodily Injury and Property Damage, including Owned, Non-Owned and Hired auto coverage, as applicable; and
- D. Professional liability insurance, applicable to Contractor's profession, with limits not less than \$1,000,000 each claim with respect to negligent acts, errors or omissions in connection with the Services; and
- E. Contractor shall maintain in force during the full life of the Agreement Cyber and Privacy Insurance with limits of not less than \$10,000,000 per occurrence. Such insurance shall include coverage for liability arising from theft, dissemination,

and/or use of confidential information, including but not limited to, bank and credit card account information or personal information, such as name, address, social security numbers, protected health information or other personally identifying information, stored or transmitted in electronic form; and

- F. Property insurance on an all-risk form (excluding earthquake coverage) in an amount equal to the amount specified in the Supplemental Basic Information, which is one hundred percent (100%) of the replacement value of the Equipment. Such amount shall be adjusted annually upon renewal of the policy to ensure consistent full replacement value. Contractor shall be solely responsible for any deductibles under its insurance policy(s).

10.2. Commercial General Liability and Commercial Automobile Liability Insurance policies must be endorsed to provide:

- A. Include as Additional Insured the City and County of San Francisco, its Officers, Agents, and Employees only for claims arising out of the acts or omissions of Contractor in the performance of the services under the contract; such requirement may be met with production of blanket endorsements.
- B. That such policies are primary insurance to any other insurance available to the Additional Insureds, with respect to any claims arising out of this Agreement, and that insurance applies separately to each insured against whom claim is made or suit is brought.

10.3. All policies shall be endorsed to provide thirty (30) days' advance written notice to the City of cancellation for any reason, intended non-renewal, or reduction in coverages. Notices shall be sent to the City address set forth in Article 16, entitled "Notices and Other Communications."

10.4. Should any of the required insurance be provided under a claims-made form, Contractor shall maintain such coverage continuously throughout the term of this Agreement and, without lapse, for a period of three years beyond the expiration of this Agreement, to the effect that, should occurrences during the contract term give rise to claims made after expiration of the Agreement, such claims shall be covered by such claims-made policies.

10.5. Should any of the required insurance be provided under a form of coverage that includes a general annual aggregate limit or provides that claims investigation or legal defense costs be included in such general annual aggregate limit, such general annual aggregate limit shall be double the occurrence or claims limits specified above.

10.6. Should any required insurance lapse during the term of this Agreement, requests for payments originating after such lapse shall not be processed until the City receives satisfactory evidence of reinstated coverage as required by this Agreement, effective as of the lapse date. If insurance is not reinstated, the City may, at its sole option, terminate this Agreement effective on the date of such lapse of insurance.

10.7. Before commencing any Services, Contractor shall furnish to City certificates of insurance and additional insured policy endorsements with insurers with ratings comparable to A-, VIII or higher, that are authorized to do business in the State of California,

and that are satisfactory to City, in form evidencing all coverages set forth above. Approval of the insurance by City shall not relieve or decrease Contractor's liability hereunder.

10.8. The Workers' Compensation policy(ies) shall be endorsed with a waiver of subrogation in favor of the City for all work performed by the Contractor, its employees, agents and subcontractors.

10.9. If Contractor will use any subcontractor(s) to provide Services, Contractor shall require the subcontractor(s) to provide all necessary insurance and to include the City and County of San Francisco, its officers, agents and employees and the Contractor as additional insureds.

10.10. Equipment Title, Risk of Loss. The City shall have no right, title, or interest in Leased or Rental.

ARTICLE 11

DAMAGE, DESTRUCTION AND CONDEMNATION

11.1. **Equipment Title.** The City shall have no right, title, or interest in Leased or Rental Equipment except the use and maintenance rights as provided herein or to any additions, repairs, replacements or modifications thereto. Title to the Equipment shall remain with Contractor. City agrees to keep the Equipment free and clear of all liens and claims.

11.2. **Liability for Damage to Equipment.** It is understood and agreed that the City is responsible for loss of or damage to any Contractor-owned Equipment involved, only if caused by the negligent or wrongful actions of City's officers, agents and employees.

ARTICLE 12

EVENTS OF DEFAULT BY CITY; REMEDIES

12.1. **Events of Default.** The occurrence of any one or more of the following events shall constitute an "Event of Default" by City under this Agreement:

- A. **Failure to Pay.** City fails to make any Payment when due and payable, and such failure continues for more than fifteen (15) Business Days after notice and opportunity to cure thereof from Contractor; provided, however, that no Event of Default shall occur if such failure to pay was due to City's failing to appropriate sufficient funds to make the required Payment.
- B. **Failure to Pay Other Charges.** City fails to make any other payment required under this Agreement when due and payable, and such failure continues for more than forty-five (45) days after notice and opportunity to cure thereof from Contractor; provided, however, that no Event of Default shall occur if such failure to pay was due to City failing to appropriate sufficient funds to make the required payment.
- C. **Nonmonetary Breach.** City fails to keep, observe or perform any material term, covenant or condition (other than as specifically enumerated in Subsections

12.1(a) and 12.1(b)) contained in this Agreement to be kept or performed by City and such failure shall have continued for more than sixty (60) days after City receives written notice thereof from Contractor.

- D. **Voluntary Insolvency.** City (i) is generally not paying its debts as they become due, (ii) files, or consents by answer or otherwise to the filing against it of, a petition for relief or reorganization or arrangement or any other petition in bankruptcy or for liquidation or to take advantage of any bankruptcy, insolvency or other debtors' relief law of any jurisdiction, (iii) makes an assignment for the benefit of its creditors, (iv) consents to the appointment of a custodian, receiver, trustee or other officer with similar powers of City or of any substantial part of City's property or (v) takes action for the purpose of any of the foregoing.
- E. **Involuntary Insolvency.** Without consent by City, a court or government authority enters an order, and such order is not vacated within sixty (60) days, (i) appointing a custodian, receiver, trustee or other officer with similar powers with respect to Contractor or with respect to any substantial part of Contractor's property, (ii) constituting an order for relief or approving a petition for relief or reorganization or arrangement or any other petition in bankruptcy or for liquidation or to take advantage of any bankruptcy, insolvency or other debtors' relief law of any jurisdiction or (iii) ordering the dissolution, winding-up or liquidation of City.

12.2. **Remedies Upon Event of Default.** Upon and during the continuance of an Event of Default by City, Contractor may do any of the following, individually or in combination with any other remedy:

- A. Contractor may take whatever action at law or in equity may appear necessary or desirable to collect the Payments then due and thereafter to become due, or to enforce performance and observance of any obligation, agreement or covenant of City under this Agreement.
- B. Contractor may retake possession of the Equipment with respect to which there is an Event of Default by City, and sell or lease such Equipment, holding City liable for all Payments on such Equipment up to the effective date of repossession.

12.3. **Remedies Nonexclusive.** Each of the remedies provided for in this Article 12 may be exercised individually or in combination with any other remedy available hereunder or under applicable laws, rules and regulations, including the right to bring suit for damages. The remedies contained herein are in addition to all other remedies available to Contractor at law or in equity by statute or otherwise and the exercise of any such remedy shall not preclude or in any way be deemed to waive any other remedy.

ARTICLE 13

EVENTS OF DEFAULT BY CONTRACTOR; REMEDIES

13.1. **Events of Default.** The occurrence of any one or more of the following events shall constitute an “Event of Default” by Contractor under this Agreement:

- A. **False Statement.** Any statement, representation or warranty contained in this Agreement or in any other document submitted to City under this Agreement is found by City to be false or misleading.
- B. **Failure to Perform Other Covenants; Breach of Warranty.** Contractor fails to perform or breaches any warranty, agreement, provision or covenant of this Agreement to be performed or observed by Contractor as and when performance or observance is due and such failure or breach continues for a period of thirty (30) calendar days after the date on which such performance or observance is due.
- C. **Voluntary Insolvency.** Contractor (i) is generally not paying its debts as they become due, (ii) files, or consents by answer or otherwise to the filing against it of, a petition for relief or reorganization or arrangement or any other petition in bankruptcy or for liquidation or to take advantage of any bankruptcy, insolvency or other debtors’ relief law of any jurisdiction, (iii) makes an assignment for the benefit of its creditors, (iv) consents to the appointment of a custodian, receiver, trustee or other officer with similar powers of Contractor or of any substantial part of Contractor’s property or (v) takes action for the purpose of any of the foregoing.
- D. **Involuntary Insolvency.** Without consent by Contractor, a court or government authority enters an order, and such order is not vacated within fifteen (15) days, (i) appointing a custodian, receiver, trustee or other officer with similar powers with respect to Contractor or with respect to any substantial part of Contractor’s property, (ii) constituting an order for relief or approving a petition for relief or reorganization or arrangement or any other petition in bankruptcy or for liquidation or to take advantage of any bankruptcy, insolvency or other debtors’ relief law of any jurisdiction or (iii) ordering the dissolution, winding-up or liquidation of Contractor.

13.2. **Remedies Upon Event of Default.** Upon and during the continuance of an Event of Default by Contractor hereto, the City may do any of the following, individually or in combination with any other remedy:

- A. **Termination.** City may terminate this Agreement. Such termination shall not waive any rights or remedies of City hereunder. For purposes of clarification, no termination fee shall apply to termination upon event of Contractor Default by City under this Section 13.2.
- B. **Legal Action.** City may take whatever action at law or in equity necessary or desirable to enforce performance and observance of any obligation, agreement or covenant of Contractor under this Agreement.
- C. **Right to Cure.** The City shall have the right (but no obligation) to cure any Event of Default by the Contractor. All amounts expended by the City in effecting such cure shall be deemed Losses hereunder and shall accrue interest from the date of incidence at the maximum rate permitted by law.

13.3. **Remedies Nonexclusive.** Each of the remedies provided for in this Article 13 may be exercised individually or in combination with any other remedy available hereunder or under applicable laws, rules and regulations, including the right to bring suit for damages. The remedies contained herein are in addition to all other remedies available to City at law or in equity by statute or otherwise and the exercise of any such remedy shall not preclude or in any way be deemed to waive any other remedy.

ARTICLE 14

DISCLOSURE OF INFORMATION AND DOCUMENTS

14.1. **Proprietary or Confidential Information of City.** Contractor understands and acknowledges that, in the performance of this Agreement or in contemplation thereof, Contractor may have access to private or confidential information that may be owned or controlled by City and that such information may contain proprietary or confidential information, the disclosure of which to third parties may be damaging to City. Contractor agrees that all information disclosed by City to Contractor shall be held in confidence and used only in the performance of this Agreement. Contractor shall exercise the same standard of care to protect such information as a reasonably prudent business person would use to protect its own proprietary data.

14.2. **Sunshine Ordinance.** Contractor acknowledges and agrees that this Agreement is subject to Section 67.24(e) of the San Francisco Administrative Code, which provides that contracts, including this Agreement, Contractor's bids, responses to Requests for Proposals (RFPs) and all other records of communications between City and persons or entities seeking contracts, shall be open to inspection immediately after a contract has been awarded. Nothing in such Section 67.24(e) (as it exists on the date hereof) requires the disclosure of a private person's or organization's net worth or other proprietary financial data submitted for qualification for a contract or other benefit until and unless that person or organization is awarded the contract or benefit. All information provided by Contractor which is covered by such Section 67.24(e) (as it may be amended from time to time) will be made available to the public upon request.

14.3. **Independent Contractor; Payment of Employment Taxes and Other Expenses.**

- A. **Independent Contractor.** For the purposes of this Article 4, "Contractor" shall be deemed to include not only Contractor, but also any agent or employee of Contractor. Contractor acknowledges and agrees that at all times, Contractor or any agent or employee of Contractor shall be deemed at all times to be an independent contractor and is wholly responsible for the manner in which it performs the services and work requested by City under this Agreement. Contractor, its agents, and employees will not represent or hold themselves out to be employees of the City at any time. Contractor or any agent or employee of Contractor shall not have employee status with City, nor be entitled to participate in any plans, arrangements, or distributions by City pertaining to or in connection with any retirement, health or other benefits that City may offer its employees. Contractor or any agent or employee of Contractor is liable for the acts and omissions of itself, its employees and its agents. Contractor shall be responsible

for all obligations and payments, whether imposed by federal, state or local law, including, but not limited to, FICA, income tax withholdings, unemployment compensation, insurance, and other similar responsibilities related to Contractor's performing services and work, or any agent or employee of Contractor providing same. Nothing in this Agreement shall be construed as creating an employment or agency relationship between City and Contractor or any agent or employee of Contractor. Any terms in this Agreement referring to direction from City shall be construed as providing for direction as to policy and the result of Contractor's work only, and not as to the means by which such a result is obtained. City does not retain the right to control the means or the method by which Contractor performs work under this Agreement. Contractor agrees to maintain and make available to City, upon request and during regular business hours, accurate books and accounting records demonstrating Contractor's compliance with this section. Should City determine that Contractor, or any agent or employee of Contractor, is not performing in accordance with the requirements of this Agreement, City shall provide Contractor with written notice of such failure. Within five (5) business days of Contractor's receipt of such notice, and in accordance with Contractor policy and procedure, Contractor shall remedy the deficiency. Notwithstanding, if City believes that an action of Contractor, or any agent or employee of Contractor, warrants immediate remedial action by Contractor, City shall contact Contractor and provide Contractor in writing with the reason for requesting such immediate action.

- B. Payment of Employment Taxes and Other Expenses.** Should City, in its discretion, or a relevant taxing authority such as the Internal Revenue Service or the State Employment Development Division, or both, determine that Contractor is an employee for purposes of collection of any employment taxes, the amounts payable under this Agreement shall be reduced by amounts equal to both the employee and employer portions of the tax due (and offsetting any credits for amounts already paid by Contractor which can be applied against this liability). City shall then forward those amounts to the relevant taxing authority. Should a relevant taxing authority determine a liability for past services performed by Contractor for City, upon notification of such fact by City, Contractor shall promptly remit such amount due or arrange with City to have the amount due withheld from future payments to Contractor under this Agreement (again, offsetting any amounts already paid by Contractor which can be applied as a credit against such liability). A determination of employment status pursuant to the preceding two paragraphs shall be solely for the purposes of the particular tax in question, and for all other purposes of this Agreement, Contractor shall not be considered an employee of City. Notwithstanding the foregoing, Contractor agrees to indemnify and save harmless City and its officers, agents and employees from, and, if requested, shall defend them against any and all claims, losses, costs, damages, and expenses, including attorneys' fees, arising from this section.

ARTICLE 15

ASSIGNMENTS

15.1. **No Assignment.** Neither Contractor nor City shall, either directly or indirectly, assign, transfer, hypothecate, sublet or delegate all or any portion of this Agreement or any of its rights, duties or obligations hereunder without the prior written consent of the other Party, which shall not be unreasonably withheld. This Agreement shall not, nor shall any interest herein, be assignable as to the interest of Contractor involuntarily or by operation of law without the prior written consent of City. A change of ownership or control of Contractor or a sale or transfer of substantially all of the assets of Contractor shall be deemed an assignment for purposes of this Agreement.

15.2. **No Public or Private Offerings.** Without limiting the scope of Section 15.1, Contractor shall not effect a private or public offering of certificates of participation, municipal securities or other debt instruments representing fractionalized interest in this Agreement without first obtaining the written consent of City, as such consent shall be approved as to form by City Attorney. City shall have the right to require Contractor to satisfy any conditions City imposes before it consents to any offering of any such certificates, securities or instruments, including approval by City's Board of Supervisors.

15.3. **Agreement Made in Violation of this Article.** Any agreement made in violation of Section 15.1 or 15.2 shall confer no rights on any Person and shall automatically be null and void.

15.4. **Assignor Retains Responsibility.** No assignment or transfer pursuant to this Article 15 shall relieve the assigning Party of liability for the performance by any assignee or transferee of all of the covenants, terms and conditions contained in this Agreement.

ARTICLE 16

NOTICES AND OTHER COMMUNICATIONS

16.1. Notices to the Parties. Unless otherwise indicated in this Agreement, all written communications sent by the Parties may be by U.S. mail or e-mail, and shall be addressed as follows:

To City: Office of Contract Administration
1 Dr. Carlton B. Goodlett Place, Room 430
San Francisco, CA 94102
oca@sfgov.org

To Contractor:

Legal Notices:
Canon Solutions America, Inc.
One Canon Park
Melville, NY 11747
legal@csa.canon.com
Attn: CSA Legal Counsel

Other Notices:
CSA Customer Support
300 Commerce Square Blvd.
Burlington, NJ 08016
Email: customercare@csa.canon.com

Any notice of default must be sent by registered mail or other trackable overnight mail. Either Party may change the address to which notice is to be sent by giving written notice thereof to the other Party. If email notification is used, the sender must specify a receipt notice.

16.2. **Effective Date.** All communications that must be in writing pursuant to Section 16.1 shall become effective on the date of receipt. Such date of receipt shall be determined by: (a) if mailed, the return receipt, completed by the U.S. Postal Service; (b) if sent via hand delivery, a receipt executed by a duly authorized agent of the Party to whom the notice was sent; or (c) if sent via facsimile, the date of telephonic confirmation of receipt by a duly authorized agent of the Party to whom the notice was sent or, if such confirmation is not reasonably practicable, the date indicated in the facsimile machine transmission report of the Party giving such notice.

16.3. **Change of Address.** From time to time any Party hereto may designate a new address for purposes of this Article 16 by notice to the other Party.

ARTICLE 17

COMPLIANCE

17.1. **Local Business Enterprise and Non-Discrimination in Contracting Ordinance.** Contractor shall comply with all applicable provisions of Chapter 14B (“LBE Ordinance”). Contractor is subject to the enforcement and penalty provisions in Chapter 14B.

17.2. **Nondiscrimination Requirements**

- A. **Nondiscrimination in Contracts.** Contractor shall comply with the provisions of Chapters 12B and 12C of the San Francisco Administrative Code. Contractor shall incorporate by reference in all subcontracts the provisions of Sections 12B.2(a), 12B.2(c)-(k), and 12C.3 of the San Francisco Administrative Code and shall require all subcontractors to comply with such provisions. Contractor is subject to the enforcement and penalty provisions in Chapters 12B and 12C.
- B. **Nondiscrimination in the Provision of Employee Benefits.** San Francisco Administrative Code 12B.2. Contractor does not as of the date of this Agreement, and will not during the term of this Agreement, in any of its operations in San Francisco, on real property owned by San Francisco, or where work is being performed for the City elsewhere in the United States, discriminate in the provision of employee benefits between employees with domestic partners and employees with spouses and/or between the domestic partners and spouses of such employees, subject to the conditions set forth in San Francisco Administrative Code Section 12B.2.

17.3. **MacBride Principles--Northern Ireland**. Pursuant to San Francisco Administrative Code Section 12.F.5, City urges companies doing business in Northern Ireland to move towards resolving employment inequities, and encourages such companies to abide by the MacBride Principles. City urges San Francisco companies to do business with corporations that abide by the MacBride Principles.

17.4. **Tropical Hardwood and Virgin Redwood Ban**. Pursuant to San Francisco Administrative Code Section 12I.5(b), City urges all Contractors not to import, purchase, obtain, or use for any purpose, any tropical hardwood, tropical hardwood wood product, virgin redwood or virgin redwood wood product.

17.5. **Alcohol and Drug-Free Workplace**. City reserves the right to deny access to, or require Contractor to remove from, City facilities personnel of any Contractor or subcontractor who City has reasonable grounds to believe has engaged in alcohol abuse or illegal drug activity which in any way impairs City’s ability to maintain safe work facilities or to protect the health and well-being of City employees and the general public. City shall have the right of final approval for the entry or re-entry of any such person previously denied access to, or removed from, City facilities. Illegal drug activity means possessing, furnishing, selling, offering, purchasing, using or being under the influence of illegal drugs or other controlled substances for which the individual lacks a valid prescription. Alcohol abuse means possessing, furnishing, selling, offering, or using alcoholic beverages, or being under the influence of alcohol.

17.6. Omitted by agreement of Parties. (**Resource Conservation**).

17.7. **First Source Hiring Program**

A. Contractor must comply with all of the provisions of the First Source Hiring Program, Chapter 83 of the San Francisco Administrative Code, that apply to this Agreement, and Contractor is subject to the enforcement and penalty provisions in Chapter 83.

17.8. **Compliance with Laws.** Without limiting the scope of any of the preceding sections of this Article 17, Contractor shall keep itself fully informed of City's Charter, codes, ordinances and regulations and all state, and federal laws, rules and regulations affecting the performance of this Agreement and shall at all times comply with such Charter codes, ordinances, and regulations rules and laws.

17.9. Reserved.

17.10. **Limitations on Contributions.** By executing this Agreement, Contractor acknowledges its obligations under Section 1.126 of the City's Campaign and Governmental Conduct Code, which prohibits any person who contracts with, or is seeking a contract with, any department of the City for the rendition of personal services, for the furnishing of any material, supplies or equipment, for the sale or lease of any land or building, for a grant, loan or loan guarantee, or for a development agreement, from making any campaign contribution to (i) a City elected official if the contract must be approved by that official, a board on which that official serves, or the board of a state agency on which an appointee of that official serves, (ii) a candidate for that City elective office, or (iii) a committee controlled by such elected official or a candidate for that office, at any time from the submission of a proposal for the contract until the later of either the termination of negotiations for such contract or twelve months after the date the City approves the contract. The prohibition on contributions applies to each prospective party to the contract; each member of Contractor's board of directors; Contractor's chairperson, chief executive officer, chief financial officer and chief operating officer; any person with an ownership interest of more than 10% in Contractor; any subcontractor listed in the bid, proposal or contract; and any committee that is sponsored or controlled by Contractor. Contractor certifies that it has informed each such person of the limitation on contributions imposed by Section 1.126 by the time it submitted a proposal for the contract, and has provided the names of the persons required to be informed to the City department with whom it is contracting.

17.11. **Prohibition on Use of Public Funds for Political Activity.**

In performing the Services or delivering the Goods, Contractor shall comply with San Francisco Administrative Code Chapter 12G, which prohibits funds appropriated by the City for this Agreement from being expended to participate in, support, or attempt to influence any political campaign for a candidate or for a ballot measure. Contractor is subject to the enforcement and penalty provisions in Chapter 12G.

17.12. **Consideration of Criminal History in Hiring and Employment**

Decisions.

- A. Contractor agrees to comply fully with and be bound by all of the provisions of Chapter 12T, “City Contractor/Subcontractor Consideration of Criminal History in Hiring and Employment Decisions,” of the San Francisco Administrative Code (“Chapter 12T”), including the remedies provided, and implementing regulations, as may be amended from time to time. The provisions of Chapter 12T are incorporated by reference and made a part of this Agreement as though fully set forth herein. The text of the Chapter 12T is available on the web at <http://sfgov.org/olse/fco>. Contractor is required to comply with all of the applicable provisions of 12T, irrespective of the listing of obligations in this Section. Capitalized terms used in this Section and not defined in this Agreement shall have the meanings assigned to such terms in Chapter 12T.
- B. The requirements of Chapter 12T shall only apply to a Contractor’s or Subcontractor’s operations to the extent those operations are in furtherance of the performance of this Agreement, shall apply only to applicants and employees who would be or are performing work in furtherance of this Agreement, and shall apply when the physical location of the employment or prospective employment of an individual is wholly or substantially within the City of San Francisco. Chapter 12T shall not apply when the application in a particular context would conflict with federal or state law or with a requirement of a government agency implementing federal or state law.

17.13. Reserved.

17.14. **Minimum Compensation Ordinance.** If Administrative Code Chapter 12P applies to this Agreement, Contractor shall pay covered employees no less than the minimum compensation required by San Francisco Administrative Code Chapter 12P, including a minimum hourly gross compensation, compensated time off, and uncompensated time off. Contractor is subject to the enforcement and penalty provisions in Chapter 12P. Information about and the text of the Chapter 12P is available on the web at <http://sfgov.org/olse/mco>. Contractor is required to comply with all of the applicable provisions of 12P, irrespective of the listing of obligations in this Section. By signing and executing this Agreement, Contractor certifies that it complies with Chapter 12P.

17.15. **Health Care Accountability Ordinance.** If Administrative Code Chapter 12Q applies to this Agreement, Contractor shall comply with the requirements of Chapter 12Q. For each Covered Employee, Contractor shall provide the appropriate health benefit set forth in Section 12Q.3 of the HCAO. If Contractor chooses to offer the health plan option, such health plan shall meet the minimum standards set forth by the San Francisco Health Commission. Information about and the text of the Chapter 12Q, as well as the Health Commission’s minimum standards, is available on the web at <http://sfgov.org/olse/hcao>. Contractor is subject to the enforcement and penalty provisions in Chapter 12Q. Any Subcontract entered into by Contractor shall require any Subcontractor with 20 or more employees to comply with the requirements of the HCAO and shall contain contractual obligations substantially the same as those set forth in this Section.

17.16. **Omitted by Agreement of the Parties (Food Service Waste Reduction Requirements).**

17.17. **Cooperative Drafting.** This Agreement has been drafted through a cooperative effort of both Parties, and both Parties have had an opportunity to have the Agreement reviewed and revised by legal counsel. No Party shall be considered the drafter of this Agreement, and no presumption or rule that an ambiguity shall be construed against the Party drafting the clause shall apply to the interpretation or enforcement of this Agreement.

17.18. **Compliance with Americans with Disabilities Act.** Contractor shall provide the Services and/or Goods in a manner that complies with the Americans with Disabilities Act (ADA), including but not limited to Title II's program access requirements, and all other applicable federal, state and local disability rights legislation.

17.19. **Laws Incorporated by Reference.** The full text of the laws listed in this Article 10, including enforcement and penalty provisions, are incorporated by reference into this Agreement. The full text of the San Francisco Municipal Code provisions incorporated by reference in this Article and elsewhere in the Agreement ("Mandatory City Requirements") are available at http://www.amlegal.com/codes/client/san-francisco_ca/.

17.20. **Conflict of Interest.** By executing this Agreement, Contractor certifies that it does not know of any fact which constitutes a violation of Section 15.103 of the City's Charter; Article III, Chapter 2 of City's Campaign and Governmental Conduct Code; Title 9, Chapter 7 of the California Government Code (Section 87100 *et seq.*), or Title 1, Division 4, Chapter 1, Article 4 of the California Government Code (Section 1090 *et seq.*), and further agrees promptly to notify the City if it becomes aware of any such fact during the term of this Agreement.

17.21. **Consideration of Salary History.** Contractor shall comply with San Francisco Administrative Code Chapter 12K, the Consideration of Salary History Ordinance or "Pay Parity Act." Contractor is prohibited from considering current or past salary of an applicant in determining whether to hire the applicant or what salary to offer the applicant to the extent that such applicant is applying for employment to be performed on this Agreement or in furtherance of this Agreement, and whose application, in whole or part, will be solicited, received, processed or considered, whether or not through an interview, in the City or on City property. The ordinance also prohibits employers from (1) asking such applicants about their current or past salary or (2) disclosing a current or former employee's salary history without that employee's authorization unless the salary history is publicly available. Contractor is subject to the enforcement and penalty provisions in Chapter 12K. Information about and the text of Chapter 12K is available on the web at <https://sfgov.org/olse/consideration-salary-history>. Contractor is required to comply with all of the applicable provisions of 12K, irrespective of the listing of obligations in this Section.

17.22. **Reserved (Slavery Era Disclosure).**

17.23. **Reserved (Working with Minors).**

17.24. **Reserved (Public Access to Nonprofit Records and Meetings).**

17.25. **Food Service Waste Reduction Requirements.** Contractor shall comply with the Food Service Waste Reduction Ordinance, as set forth in San Francisco Environment Code Chapter 16, including but not limited to the remedies for noncompliance provided therein.

17.26. **Reserved (Distribution of Beverages and Water).**

17.27. **Tropical Hardwood and Virgin Redwood Ban.** Pursuant to San Francisco Environment Code Section 804(b), the City urges Contractor not to import, purchase, obtain, or use for any purpose, any tropical hardwood, tropical hardwood wood product, virgin redwood or virgin redwood wood product.

17.28. **Reserved (Preservative Treated Wood Products).**

ARTICLE 18

DATA AND SECURITY

18.1. **Nondisclosure of Private, Proprietary or Confidential Information.**

- A. Protection of Private Information. If this Agreement requires City to disclose “Private Information” to Contractor within the meaning of San Francisco Administrative Code Chapter 12M, Contractor and subcontractor shall use such information only in accordance with the restrictions stated in Chapter 12M and in this Agreement and only as necessary in performing the Services or delivery of the Goods under this Agreement. Contractor is subject to the enforcement and penalty provisions in Chapter 12M.
- B. Confidential Information. In the performance of Services or delivery of the Goods pursuant to this Agreement, Contractor may have access to City’s proprietary or Confidential Information, the disclosure of which to third parties may damage City. If City discloses proprietary or Confidential Information to Contractor, or Contractor collects such information on City’s behalf, such information must be held by Contractor in confidence and used only in performing the Agreement. Contractor shall exercise the same standard of care to protect such information as a reasonably prudent contractor would use to protect its own proprietary or Confidential Information.

18.2. **Data Security upon Decommissioning and Removal of MFD Equipment.**

- A. Contractor shall provide for End-of-Life security measures in conformance with National Institute of Standards and Technology (NIST) Guidelines for Media Sanitization (SP 800-88 Rev 1, 2014) as periodically amended or updated, necessary to ensure the removal of all data, including but not limited to template forms, copied and scanned images, print jobs, email addresses, and PIN numbers that might be stored in the device prior to removal of any MFD Equipment that has been in service under this Agreement.

- B. No less than 30 days prior to the scheduled end of any MFD Equipment lease or rental, Contractor shall provide written notification to the leasing or renting City department's point of contact. The notice shall provide the lease or rental end date and list every option available to the department upon expiration, including but not limited to lease or rental extension, purchase, month-to-month rental, removal and replacement, removal without replacement, etc. Each available option shall be described in full to include pricing, functionality, and lease or rental terms that are in accordance with Contractor's Agreement with the City. Any removal of MFD Equipment from City service shall include the data security processes described in Section 18.2.a. and the written approval of the IT Administrator for the ordering department.

18.3. **Reserved (Business Associate Agreement).**

ARTICLE 19

MISCELLANEOUS

19.1. **No Waiver.** No waiver by either Party of any default or breach of this Agreement by the other Party shall be implied from any failure to take action on account of such default if such default persists or is repeated. No express waiver by either Party shall affect any default other than the default specified in the waiver and shall be operative only for the time and to the extent therein stated. Waivers of any covenant, term or condition contained herein shall not be construed as a waiver of any subsequent breach of the same covenant, term or condition. The consent or approval of any action requiring further consent or approval shall not be deemed to waive or render unnecessary the consent or approval to or of any subsequent similar act.

19.2. **Administrative Remedy for Agreement Interpretation.** Should any question arise as to the meaning or intent of this Agreement, the question shall, prior to any other action or resort to any other legal remedy, be referred to the City's Director of Purchasing, who shall decide the true meaning and intent of the Agreement. Such decision shall be the City's final administrative determination but in no way shall limit a Party's right to seek any other remedy at law or equity.

19.3. **Agreement Made in California; Venue.** The formation, interpretation and performance of this Agreement shall be governed by the laws of the State of California. Venue for all litigation relative to the formation, interpretation and performance of this Agreement shall be in San Francisco.

19.4. **Headings.** All article and section headings and captions contained in this Agreement are for reference only and shall not be considered in construing this Agreement.

19.5. **Entire Agreement.** This contract sets forth the entire Agreement between the Parties, and supersedes all other oral or written provisions. This Agreement may be modified only as provided in Section 19.14, "Modification of this Agreement."

19.6. **Signatory Authority.** Upon request of City, Contractor shall deliver to City a copy of the corporate resolution(s) authorizing the execution, delivery and performance of this Agreement, certified as true, accurate and complete by the secretary or assistant secretary of Contractor.

19.7. **Time.** Time is of the essence in this Agreement.

19.8. **Further Assurances.** From and after the date of this Agreement, Contractor agrees to do such things, perform such acts, and make, execute, acknowledge and deliver such documents as may be reasonably necessary or proper and usual to complete the transactions contemplated by this Agreement and to carry out the purpose of this Agreement in accordance with this Agreement.

19.9. **Severability.** Should the application of any provision of this Agreement to any particular facts or circumstances be found by a court of competent jurisdiction to be invalid or unenforceable, then (a) the validity of other provisions of this Agreement shall not be affected or impaired thereby, and (b) such provision shall be enforced to the maximum extent possible so as to effect the intent of the Parties and shall be reformed without further action by the Parties to the extent necessary to make such provision valid and enforceable.

19.10. **Successors; No Third-Party Beneficiaries.** The terms of this Agreement shall be binding upon, and inure to the benefit of, the Parties hereto and their successors and assigns. No third parties are intended by the Parties hereto to be third party beneficiaries under this Agreement, and no action to enforce the terms of this Agreement may be brought against either Party by any person who is not a party hereto.

19.11. **Reserved**

19.12. **Waiver of Personal Liability.** No member of City's Board of Supervisors nor any elected official, officer, agent or employee of City shall be individually or personally liable for the Payments or any other payments coming due hereunder or be subject to any personal liability or accountability by reason of this Agreement.

19.13. **Survival of Terms.** The obligations of Contractor and the terms of the following provisions of this Agreement shall survive and continue following expiration or termination of this Agreement: Sections 2.4, 3.2, 3.3, 3.5, 4.1, 5.1, 5.8, 6.1, and 6.3, Article 7, Article 9, Article 10, Section 11.2, Article 14, Article 15, Article 16, Article 18 and this Article 19.

19.14. **Modification of this Agreement.** This Agreement may not be modified, nor may compliance with any of its terms be waived, except as noted in Section 16.1, "Notices to Parties," regarding change in personnel or place, and except by written instrument executed and approved in the same manner as this Agreement.

19.15. **Appendices.** The following appendices are hereby attached and incorporated into this Agreement as though fully set forth herein and together form the complete Agreement between the Parties:

Appendices:

- A: Pricing and Equipment Offerings
- B: Scope of Work and Technical Specifications
- C: Copysmart Quote Form

IN WITNESS WHEREOF, the Parties hereto have executed this Agreement on the day first mentioned above.

CITY

Recommended by:

DocuSigned by:

Daniel Sanchez

36604DF85002453...

Daniel Sanchez

Procurement Manager

Office of Contract Administration



DocuSigned by:

Peter Kowalczyk

5AABE3CE633E4B5...

Approved as to Form:

David Chiu

City Attorney

DocuSigned by:

Gustin R. Guibert

By:

D39D934F443D4CB...

Gustin R. Guibert

Deputy City Attorney

Approved:

DocuSigned by:

Sailaja Kurella

9AE444694D614E7...

Sailaja Kurella

Director of the Office of Contract Administration, and
Purchaser



5-1-24

per 4.26.24 PK email



Appendix A

Pricing and Equipment Offerings

I. Pricing

- A. Contractor shall provide City access to the products listed in this Appendix A at the rates identified herein consistent with Contractor's pricing under the Cooperative Agreement. The prices included herein are fixed maximum not to exceed rates for the first year of the Agreement. Thereafter, City and Contractor may agree to increase Contractor's Prices in accordance with the following terms.
- B. **When to request a Price Adjustment:**
 - 1. Requests for Price Adjustments must be made in writing to City.
 - 2. Contractor may request Price Adjustments no sooner than twelve (12) months from the Contract Start Date.
 - 3. Only (1) one Price Adjustment shall be approved in any twelve (12) month period.
 - 4. If approved, Price Adjustments will be implemented with an Amendment to this Agreement and shall be effective upon execution of the Amendment.
- C. **How Price Adjustments will be Calculated:**

City and Contractor may agree to increase Contractor's Prices or Rates by an amount consistent with Contractor's Print Goods and Services cooperative agreement with the University of California and Omnia Partners.
- D. Contractor may add to or delete from the products listed in this Appendix B provided that (1) the changes are consistent with Contractor's Print Goods and Services cooperative agreement with the University of California and Omnia Partners and (2) Contractor gives City at least thirty (30) days advance notice of any such change and the prices associated with any new products offered. Upon City's written acknowledgement to Contractor of a change in products offered, Contractor may quote City for any newly offered products at the associated rates.

II. Offerings

Contractor's offerings are shown in the following pages:

					Purchase			Lease						Service	
					Pricing Quantity (License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
Sort Key	Category	Product Family	Item Grouping	Product											
1	3881C003	imageRUNNER ADVANCE Color	Machines	IMAGERUNNER ADVANCE DX C357IF	\$5,558.00	40.6%	\$3,301.45	\$96.04	\$78.08	\$63.68	\$111.19	\$88.21	\$73.59	\$0.0110	\$0.0750
2	3882C002	imageRUNNER ADVANCE Color	Machines	IMAGERUNNER ADVANCE DX C257IF	\$4,612.00	50.1%	\$2,301.39	\$66.95	\$54.43	\$44.39	\$77.51	\$61.49	\$51.30	\$0.0110	\$0.0790
3	1410C001	imageRUNNER ADVANCE Color	Finishing Options	STAPLE FINISHER-Z1	\$1,490.00	48.5%	\$767.35	\$22.32	\$18.15	\$14.80	\$25.84	\$20.50	\$17.10		
4	1409C002	imageRUNNER ADVANCE Color	Accessories	CASSETTE MODULE-AE1	\$497.00	49.8%	\$249.49	\$7.26	\$5.90	\$4.81	\$8.40	\$6.67	\$5.56		
5	9579B003	imageRUNNER ADVANCE Color	Accessories	CASSETTE FEEDING UNIT-A1J	\$623.00	51.5%	\$302.16	\$8.79	\$7.15	\$5.83	\$10.18	\$8.07	\$6.74		
6	9580B003	imageRUNNER ADVANCE Color	Accessories	CASSETTE FEEDING UNIT-AK1	\$1,245.00	51.6%	\$602.58	\$17.53	\$14.25	\$11.62	\$20.29	\$16.10	\$13.43		
7	4784B001	imageRUNNER ADVANCE Color	Accessories	COPY CARD READER-F1	\$374.00	39.4%	\$226.64	\$6.59	\$5.36	\$4.37	\$7.63	\$6.06	\$5.05		
8	3684B005	imageRUNNER ADVANCE Color	Accessories	COPY CARD READER ATTACHMENT-B5	\$100.00	48.8%	\$51.20	\$1.49	\$1.21	\$0.99	\$1.72	\$1.37	\$1.14		
9	4781B001	imageRUNNER ADVANCE Color	Accessories	CANON CARD SET-A1 (1-30)	\$188.00	39.2%	\$114.30	\$3.32	\$2.70	\$2.20	\$3.85	\$3.05	\$2.55		
10	4781B002	imageRUNNER ADVANCE Color	Accessories	CANON CARD SET-A2 (31-100)	\$411.00	38.9%	\$251.12	\$7.31	\$5.94	\$4.84	\$8.46	\$6.71	\$5.60		
11	4781B003	imageRUNNER ADVANCE Color	Accessories	CANON CARD SET-A3 (101-200)	\$548.00	37.9%	\$340.31	\$9.90	\$8.05	\$6.56	\$11.46	\$9.09	\$7.59		
12	4781B004	imageRUNNER ADVANCE Color	Accessories	CANON CARD SET-A4 (201-300)	\$548.00	37.9%	\$340.31	\$9.90	\$8.05	\$6.56	\$11.46	\$9.09	\$7.59		
13	4781B005	imageRUNNER ADVANCE Color	Accessories	CANON CARD SET-A5 (301-500)	\$1,107.00	38.6%	\$679.70	\$19.77	\$16.07	\$13.11	\$22.89	\$18.16	\$15.15		
14	4781B006	imageRUNNER ADVANCE Color	Accessories	CANON CARD SET-A6 (501-1000)	\$2,783.00	39.1%	\$1,694.85	\$49.30	\$40.08	\$32.69	\$57.08	\$45.29	\$37.78		
15	1095B001	imageRUNNER ADVANCE Color	Accessories	ADF ACCESS HANDLE-A1	\$174.00	34.2%	\$114.49	\$3.33	\$2.71	\$2.21	\$3.86	\$3.06	\$2.55		
16	3726B001	imageRUNNER ADVANCE Color	Accessories	COPY CONTROL INTERFACE KIT-A1	\$64.00	35.8%	\$41.09	\$1.20	\$0.97	\$0.79	\$1.38	\$1.10	\$0.92		
17	1266V426	imageRUNNER ADVANCE Color	Accessories	CANON CHERRY SLIM KEYBOARD	\$110.00	20.9%	\$87.00	\$2.53	\$2.06	\$1.68	\$2.93	\$2.32	\$1.94		
18	7518A004	imageRUNNER ADVANCE Color	Accessories	BRAILLE LABEL KIT-F1	\$42.00	25.7%	\$31.21	\$0.91	\$0.74	\$0.60	\$1.05	\$0.83	\$0.70		
19	3954V774	imageRUNNER ADVANCE Color	Accessories	UNIVERSAL KEYBOARD STAND-A2	\$296.00	36.0%	\$189.44	\$5.51	\$4.48	\$3.65	\$6.38	\$5.06	\$4.22		
20	3821V580	imageRUNNER ADVANCE Color	Accessories	IMAGERUNNER ADVANCE DX SERIES CONTROL PANEL PROTECTIVE F	\$118.00	66.0%	\$40.12	\$1.17	\$0.95	\$0.77	\$1.35	\$1.07	\$0.89		
21	3806V864	imageRUNNER ADVANCE Color	Accessories	CONVENIENCE STAPLER-C1	\$426.00	39.2%	\$259.08	\$7.54	\$6.13	\$5.00	\$8.73	\$6.92	\$5.77		
22	3987V510	imageRUNNER ADVANCE Color	Accessories	INSTANT STAPLE REMOVER-A1	\$749.00	18.4%	\$610.98	\$17.77	\$14.45	\$11.79	\$20.58	\$16.33	\$13.62		
23	3999B004	imageRUNNER ADVANCE Color	Connectivity Options	BARCODE PRINTING KIT-D1 ELAN	\$994.00	49.6%	\$500.98	\$14.57	\$11.85	\$9.66	\$16.87	\$13.39	\$11.17		
24	4821B003	imageRUNNER ADVANCE Color	Connectivity Options	INTERNATIONAL FONT SET-A1 ELAN	\$561.00	50.0%	\$280.50	\$8.16	\$6.63	\$5.41	\$9.45	\$7.49	\$6.25		
25	1478C002	imageRUNNER ADVANCE Color	Connectivity Options	SUPER G3 2ND LINE FAX BOARD-AT1	\$622.00	46.3%	\$334.01	\$9.72	\$7.90	\$6.44	\$11.25	\$8.92	\$7.45		
26	0170C004	imageRUNNER ADVANCE Color	Connectivity Options	IP FAX EXPANSION KIT-B1 ELAN	\$414.00	44.6%	\$229.36	\$6.67	\$5.42	\$4.42	\$7.72	\$6.13	\$5.11		
27	4164BV44	imageRUNNER ADVANCE Color	Connectivity Options	HDD DATA ERASE SCHEDULER V3.1.1 ELAN	\$350.00	28.9%	\$248.88	\$7.24	\$5.89	\$4.80	\$8.38	\$6.65	\$5.55		
28	6315AR76	imageRUNNER ADVANCE Color	Connectivity Options	KOFAX MICRO MULTI-CARD READER_PROMOTIONAL PRICE	\$210.00	6.7%	\$195.84	\$5.70	\$4.63	\$3.78	\$6.60	\$5.23	\$4.37		
29	1008B001	imageRUNNER ADVANCE Color	Supplies	STAPLE P1	\$75.00	38.2%	\$46.35	\$1.35	\$1.10	\$0.89	\$1.56	\$1.24	\$1.03		
30	1972V064	imageRUNNER ADVANCE Color	Power Filters	ESP NEXT GEN PCS POWER FILTER 120VOLTS 15 AMP XG-PCS-15D	\$239.56	38.3%	\$147.90	\$4.30	\$3.50	\$2.85	\$4.98	\$3.95	\$3.30		
31	1481V476	imageRUNNER ADVANCE Color	Project Management Services	UNIVERSAL SEND PROFESSIONAL SERVICES BY LOCAL SYSTEMS ANAL	\$292.00	28.8%	\$208.00	\$6.05	\$4.92	\$4.01	\$7.01	\$5.56	\$4.64		
32	2807V116	imageRUNNER ADVANCE Color	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 6 UNIT BLOCK	\$501.00	10.4%	\$449.00	\$13.06	\$10.62	\$8.66	\$15.12	\$12.00	\$10.01		
33	1630V764	imageRUNNER ADVANCE Color	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK	\$1,000.00	10.2%	\$897.60	\$26.11	\$21.23	\$17.31	\$30.23	\$23.98	\$20.01		
34	1396V767	imageRUNNER ADVANCE Color	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK	\$1,979.00	10.2%	\$1,776.84	\$51.69	\$42.02	\$34.28	\$59.84	\$47.48	\$39.61		
35	1396V768	imageRUNNER ADVANCE Color	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 50 UNIT BLOCK	\$3,876.00	10.2%	\$3,479.00	\$101.20	\$82.28	\$67.11	\$117.17	\$92.96	\$77.55		
36	1396V769	imageRUNNER ADVANCE Color	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 100 UNIT BLOCK	\$7,585.00	10.2%	\$6,808.00	\$198.04	\$161.01	\$131.33	\$229.29	\$181.91	\$151.75		
37	1396V770	imageRUNNER ADVANCE Color	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 250 UNIT BLOCK	\$18,542.00	10.2%	\$16,644.00	\$484.17	\$393.63	\$321.06	\$560.57	\$444.73	\$370.99		
38	1396V771	imageRUNNER ADVANCE Color	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 500 UNIT BLOCK	\$36,251.00	10.2%	\$32,538.00	\$946.53	\$769.52	\$627.66	\$1,095.88	\$869.42	\$725.27		
39	1396V772	imageRUNNER ADVANCE Color	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 1000 UNIT BLOCK	\$70,835.00	10.2%	\$63,581.00	\$1,849.57	\$1,503.69	\$1,226.48	\$2,141.41	\$1,698.88	\$1,417.22		
40	4917C002	imageRUNNER ADVANCE Color	Machine	IMAGERUNNER ADVANCE DX C3835I	\$16,555.00	63.5%	\$6,042.58	\$175.78	\$142.91	\$116.56	\$203.51	\$161.46	\$134.69	\$0.0077	\$0.0420
81	4917C002	imageRUNNER ADVANCE Color	Accessories	CASSETTE FEEDING UNIT-AW1	\$1,802.00	63.6%	\$655.86	\$19.08	\$15.51	\$12.65	\$22.09	\$17.52	\$14.62		
82	5634C001	imageRUNNER ADVANCE Color	Accessories	CABINET TYPE-W	\$180.00	44.5%	\$99.90	\$2.91	\$2.36	\$1.93	\$3.36	\$2.67	\$2.23		
83	4921C001	imageRUNNER ADVANCE Color	Accessories	STAPLE FINISHER-AE1	\$3,353.00	40.6%	\$1,991.68	\$57.94	\$47.10	\$38.42	\$67.08	\$53.22	\$44.39		
84	4922C001	imageRUNNER ADVANCE Color	Accessories	BOOKLET FINISHER-AE1	\$4,967.00	39.9%	\$2,985.17	\$86.84	\$70.60	\$57.58	\$100.54	\$79.76	\$66.54		
85	4918C002	imageRUNNER ADVANCE Color	Accessories	COPY TRAY-T2	\$56.00	44.9%	\$30.86	\$0.90	\$0.73	\$0.60	\$1.04	\$0.82	\$0.69		
86	4002C002	imageRUNNER ADVANCE Color	Accessories	INNER 2/3 HOLE PUNCHER-D1	\$840.00	58									

					Purchase			Lease						Service	
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
173	0171C001	imageRUNNER ADVANCE Color	Connectivity Options	VOICE GUIDANCE KIT-G1	\$994.00	54.3%	\$454.26	\$13.21	\$10.74	\$8.76	\$15.30	\$12.14	\$10.13		
174	0172C002	imageRUNNER ADVANCE Color	Connectivity Options	VOICE OPERATION KIT-D1	\$2,235.00	54.3%	\$1,021.40	\$29.71	\$24.16	\$19.70	\$34.40	\$27.29	\$22.77		
175	0170C004	imageRUNNER ADVANCE Color	Connectivity Options	IP FAX EXPANSION KIT-B1 ELAN	\$414.00	44.6%	\$229.36	\$6.67	\$5.42	\$4.42	\$7.72	\$6.13	\$5.11		
176	4920C008	imageRUNNER ADVANCE Color	Connectivity Options	SUPER G3 2ND LINE FAX BOARD-BH2	\$622.00	50.5%	\$307.89	\$8.96	\$7.28	\$5.94	\$10.37	\$8.23	\$6.86		
177	4874C001	imageRUNNER ADVANCE Color	Connectivity Options	1TB SSD-A1	\$1,615.00	49.4%	\$817.19	\$23.77	\$19.33	\$15.76	\$27.52	\$21.84	\$18.22		
178	6315AR76	imageRUNNER ADVANCE Color	Connectivity Options	KOFAX MICRO MULTI-CARD READER_PROMOTIONAL PRICE	\$210.00	6.7%	\$195.84	\$5.70	\$4.63	\$3.78	\$6.60	\$5.23	\$4.37		
179	5984C001	imageRUNNER ADVANCE Color	Connectivity Options	WIRELESS LAN BOARD-F1	\$60.00	21.8%	\$46.92	\$1.36	\$1.11	\$0.91	\$1.58	\$1.25	\$1.05		
180	1972V064	imageRUNNER ADVANCE Color	Power Filters	ESP NEXT GEN PCS POWER FILTER 120VOLTS 15 AMP XG-PCS-15D	\$239.56	38.3%	\$147.90	\$4.30	\$3.50	\$2.85	\$4.98	\$3.95	\$3.30		
181	1630V764	imageRUNNER ADVANCE Color	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK	\$1,000.00	10.2%	\$897.60	\$26.11	\$21.23	\$17.31	\$30.23	\$23.98	\$20.01		
182	2807V116	imageRUNNER ADVANCE Color	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 6 UNIT BLOCK	\$501.00	10.4%	\$449.00	\$13.06	\$10.62	\$8.66	\$15.12	\$12.00	\$10.01		
183	1396V767	imageRUNNER ADVANCE Color	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK	\$1,979.00	10.2%	\$1,776.84	\$51.69	\$42.02	\$34.28	\$59.84	\$47.48	\$39.61		
184	1396V768	imageRUNNER ADVANCE Color	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 50 UNIT BLOCK	\$3,876.00	10.2%	\$3,479.00	\$101.20	\$82.28	\$67.11	\$117.17	\$92.96	\$77.55		
185	1396V769	imageRUNNER ADVANCE Color	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 100 UNIT BLOCK	\$7,585.00	10.2%	\$6,808.00	\$198.04	\$161.01	\$131.33	\$229.29	\$181.91	\$151.75		
186	1396V770	imageRUNNER ADVANCE Color	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 250 UNIT BLOCK	\$18,542.00	10.2%	\$16,644.00	\$484.17	\$393.63	\$321.06	\$560.57	\$444.73	\$370.99		
187	1396V771	imageRUNNER ADVANCE Color	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 500 UNIT BLOCK	\$36,251.00	10.2%	\$32,538.00	\$946.53	\$769.52	\$627.66	\$1,095.88	\$869.42	\$725.27		
188	1396V772	imageRUNNER ADVANCE Color	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 1000 UNIT BLOCK	\$70,835.00	10.2%	\$63,581.00	\$1,849.57	\$1,503.69	\$1,226.48	\$2,141.41	\$1,698.88	\$1,417.22		
189	1618V190	imageRUNNER ADVANCE Color	IR ADVANCE Implementation Services	IR ADVANCE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ENGINEERING	\$265.00	28.7%	\$189.00	\$5.50	\$4.47	\$3.65	\$6.37	\$5.05	\$4.21		
190	1424V777	imageRUNNER ADVANCE Color	Delivery & Installation	IW ENTERPRISE MANAGEMENT CONSOLE IMPLEMENTATION SERVICE	\$630.00	28.7%	\$449.00	\$13.06	\$10.62	\$8.66	\$15.12	\$12.00	\$10.01		
191	3824C002	imageRUNNER ADVANCE Color	Machines	IMAGERUNNER ADVANCE DX C5870i	\$33,110.00	63.9%	\$11,952.71	\$347.70	\$282.68	\$230.57	\$402.57	\$319.38	\$266.43	\$0.0066	\$0.0390
192	3825C002	imageRUNNER ADVANCE Color	Machines	IMAGERUNNER ADVANCE DX C5860i	\$27,198.00	65.0%	\$9,519.30	\$276.92	\$225.13	\$183.63	\$320.61	\$254.36	\$212.19	\$0.0069	\$0.0400
193	3826C002	imageRUNNER ADVANCE Color	Machines	IMAGERUNNER ADVANCE DX C5850i	\$23,650.00	62.5%	\$8,868.75	\$257.99	\$209.75	\$171.08	\$298.70	\$236.97	\$197.68	\$0.0069	\$0.0400
194	3827C002	imageRUNNER ADVANCE Color	Machines	IMAGERUNNER ADVANCE DX C5840i	\$20,103.00	64.7%	\$7,096.36	\$206.43	\$167.83	\$136.89	\$239.01	\$189.61	\$158.18	\$0.0077	\$0.0420
195	0607C002	imageRUNNER ADVANCE Color	Accessories	PAPER DECK UNIT-F1	\$2,608.00	51.5%	\$1,264.88	\$36.80	\$29.91	\$24.40	\$42.60	\$33.80	\$28.19		
196	3684B009	imageRUNNER ADVANCE Color	Accessories	COPY CARD READER ATTACHMENT-B7	\$100.00	45.2%	\$54.80	\$1.59	\$1.30	\$1.06	\$1.85	\$1.46	\$1.22		
197	0165C001	imageRUNNER ADVANCE Color	Accessories	UTILITY TRAY-B1	\$76.00	38.3%	\$46.92	\$1.36	\$1.11	\$0.91	\$1.58	\$1.25	\$1.05		
198	4784B001	imageRUNNER ADVANCE Color	Accessories	COPY CARD READER-F1	\$374.00	39.4%	\$226.64	\$6.59	\$5.36	\$4.37	\$7.63	\$6.06	\$5.05		
199	4781B003	imageRUNNER ADVANCE Color	Accessories	CANON CARD SET-A3 (101-200)	\$548.00	37.9%	\$340.31	\$9.90	\$8.05	\$6.56	\$11.46	\$9.09	\$7.59		
200	4781B002	imageRUNNER ADVANCE Color	Accessories	CANON CARD SET-A2 (31-100)	\$411.00	38.9%	\$251.12	\$7.31	\$5.94	\$4.84	\$8.46	\$6.71	\$5.60		
201	4781B001	imageRUNNER ADVANCE Color	Accessories	CANON CARD SET-A1 (1-30)	\$188.00	39.2%	\$114.30	\$3.32	\$2.70	\$2.20	\$3.85	\$3.05	\$2.55		
202	4781B004	imageRUNNER ADVANCE Color	Accessories	CANON CARD SET-A4 (201-300)	\$548.00	37.9%	\$340.31	\$9.90	\$8.05	\$6.56	\$11.46	\$9.09	\$7.59		
203	4781B005	imageRUNNER ADVANCE Color	Accessories	CANON CARD SET-A5 (301-500)	\$1,107.00	38.6%	\$679.70	\$19.77	\$16.07	\$13.11	\$22.89	\$18.16	\$15.15		
204	4781B006	imageRUNNER ADVANCE Color	Accessories	CANON CARD SET-A6 (501-1000)	\$2,783.00	39.1%	\$1,694.85	\$49.30	\$40.08	\$32.69	\$57.08	\$45.29	\$37.78		
205	7518A004	imageRUNNER ADVANCE Color	Accessories	BRAILLE LABEL KIT-F1	\$42.00	25.7%	\$31.21	\$0.91	\$0.74	\$0.60	\$1.05	\$0.83	\$0.70		
206	1095B001	imageRUNNER ADVANCE Color	Accessories	ADF ACCESS HANDLE-A1	\$174.00	34.2%	\$114.49	\$3.33	\$2.71	\$2.21	\$3.86	\$3.06	\$2.55		
207	3726B001	imageRUNNER ADVANCE Color	Accessories	COPY CONTROL INTERFACE KIT-A1	\$64.00	35.8%	\$41.09	\$1.20	\$0.97	\$0.79	\$1.38	\$1.10	\$0.92		
208	2212V478	imageRUNNER ADVANCE Color	Accessories	CARD READER ASSEMBLY FOR UNIVERSAL KEYBOARD STAND	\$66.00	31.7%	\$45.08	\$1.31	\$1.07	\$0.87	\$1.52	\$1.20	\$1.00		
209	3954V774	imageRUNNER ADVANCE Color	Accessories	UNIVERSAL KEYBOARD STAND-A2	\$296.00	36.0%	\$189.44	\$5.51	\$4.48	\$3.65	\$6.38	\$5.06	\$4.22		
210	1261V589	imageRUNNER ADVANCE Color	Accessories	SHI CHERRY SLIM KEYBOARD	\$101.00	21.8%	\$79.00	\$2.30	\$1.87	\$1.52	\$2.66	\$2.11	\$1.76		
211	4067C002	imageRUNNER ADVANCE Color	Accessories	ATTACHMENT KIT FOR READER	\$24.00	44.8%	\$13.26	\$0.39	\$0.31	\$0.26	\$0.45	\$0.35	\$0.30		
212	3821V580	imageRUNNER ADVANCE Color	Accessories	IMAGERUNNER ADVANCE DX SERIES CONTROL PANEL PROTECTIVE FILM	\$118.00	66.0%	\$40.12	\$1.17	\$0.95	\$0.77	\$1.35	\$1.07	\$0.89		
213	8930B001	imageRUNNER ADVANCE Color	Accessories	TAB ATTACHMENT-F1	\$95.00	45.0%	\$52.25	\$1.52	\$1.24	\$1.01	\$1.76	\$1.40	\$1.16		
214	0126C001	imageRUNNER ADVANCE Color	Accessories	2/3 HOLE PUNCHER UNIT-A1	\$1,057.00	60.9%	\$413.29	\$12.02	\$9.77	\$7.97	\$13.92	\$11.04	\$9.21		
215	4030C002	imageRUNNER ADVANCE Color	Accessories	CASSETTE FEEDING UNIT-AQ1	\$1,802.00	70.0%	\$540.60	\$15.73	\$12.79	\$10.43	\$18.21	\$14.44	\$12.05		
216	4031C002	imageRUNNER ADVANCE Color	Accessories	HIGH CAPACITY CASSETTE FEEDING UNIT-C1	\$2,247.00	59.8%	\$903.29	\$26.28	\$21.36	\$17.42	\$30.42	\$24.14	\$20.13		
217	4034C001	imageRUNNER ADVANCE Color	Accessories	INNER 2WAY TRAY-M1	\$125.00	50.5%	\$61.88	\$1.80	\$1.46	\$1.19	\$2.08	\$1.65	\$1.38		
218	4032C001	imageRUNNER ADVANCE Color	Access												

					Purchase			Lease						Service	
					Pricing Quantity (License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
Sort Key	Category	Product Family	Item Grouping	Product											
345	4067C002	imageRUNNER ADVANCE Black and White	Accessories	ATTACHMENT KIT FOR READER	\$24.00	44.8%	\$13.26	\$0.39	\$0.31	\$0.26	\$0.45	\$0.35	\$0.30		
346	3813C001	imageRUNNER ADVANCE Black and White	Accessories	DADF-BA1	\$946.00	62.8%	\$351.91	\$10.24	\$8.32	\$6.79	\$11.85	\$9.40	\$7.84		
347	3726B001	imageRUNNER ADVANCE Black and White	Accessories	COPY CONTROL INTERFACE KIT-A1	\$64.00	35.8%	\$41.09	\$1.20	\$0.97	\$0.79	\$1.38	\$1.10	\$0.92		
348	3806V864	imageRUNNER ADVANCE Black and White	Accessories	CONVENIENCE STAPLER-C1	\$426.00	39.2%	\$259.08	\$7.54	\$6.13	\$5.00	\$8.73	\$6.92	\$5.77		
349	4063C001	imageRUNNER ADVANCE Black and White	Accessories	SINGLE PASS DADF-C1	\$2,365.00	66.3%	\$797.01	\$23.19	\$18.85	\$15.37	\$26.84	\$21.30	\$17.77		
350	4784B001	imageRUNNER ADVANCE Black and White	Accessories	COPY CARD READER-F1	\$374.00	39.4%	\$226.64	\$6.59	\$5.36	\$4.37	\$7.63	\$6.06	\$5.05		
351	3987V510	imageRUNNER ADVANCE Black and White	Accessories	INSTANT STAPLE REMOVER-A1	\$749.00	18.4%	\$610.98	\$17.77	\$14.45	\$11.79	\$20.58	\$16.33	\$13.62		
352	4041C004	imageRUNNER ADVANCE Black and White	Accessories	CONNECTION KIT-A4 FOR BLUETOOTH LE	\$237.00	56.8%	\$102.40	\$2.98	\$2.42	\$1.98	\$3.45	\$2.74	\$2.28		
353	4036C002	imageRUNNER ADVANCE Black and White	Connectivity Options	NUMERIC KEYPAD-A2	\$213.00	45.6%	\$115.87	\$3.37	\$2.74	\$2.24	\$3.90	\$3.10	\$2.58		
354	4040C001	imageRUNNER ADVANCE Black and White	Connectivity Options	IC CARD READER BOX FOR NUMERIC KEYPAD-A1	\$190.00	45.6%	\$103.36	\$3.01	\$2.44	\$1.99	\$3.48	\$2.76	\$2.30		
355	4821B003	imageRUNNER ADVANCE Black and White	Connectivity Options	INTERNATIONAL FONT SET-A1 ELAN	\$561.00	50.0%	\$280.50	\$8.16	\$6.63	\$5.41	\$9.45	\$7.49	\$6.25		
356	3999B004	imageRUNNER ADVANCE Black and White	Connectivity Options	BARCODE PRINTING KIT-D1 ELAN	\$994.00	49.6%	\$500.98	\$14.57	\$11.85	\$9.66	\$16.87	\$13.39	\$11.17		
357	4919C001	imageRUNNER ADVANCE Black and White	Connectivity Options	SUPER G3 FAX BOARD-BH1	\$994.00	43.6%	\$561.00	\$16.32	\$13.27	\$10.82	\$18.89	\$14.99	\$12.50		
358	4920C002	imageRUNNER ADVANCE Black and White	Connectivity Options	SUPER G3 2ND LINE FAX BOARD-BH1	\$622.00	50.5%	\$307.89	\$8.96	\$7.28	\$5.94	\$10.37	\$8.23	\$6.86		
359	4038C001	imageRUNNER ADVANCE Black and White	Connectivity Options	SUPER G3 3RD/4TH LINE FAX BOARD-AX1	\$1,242.00	41.0%	\$732.78	\$21.32	\$17.33	\$14.14	\$24.68	\$19.58	\$16.33		
360	3679B005	imageRUNNER ADVANCE Black and White	Connectivity Options	REMOTE FAX KIT-A1 ELAN	\$497.00	44.6%	\$275.34	\$8.01	\$6.51	\$5.31	\$9.27	\$7.36	\$6.14		
361	4039C001	imageRUNNER ADVANCE Black and White	Connectivity Options	MEMORY MIRRORING KIT-A1	\$622.00	39.2%	\$378.18	\$11.00	\$8.94	\$7.30	\$12.74	\$10.10	\$8.43		
362	4873C001	imageRUNNER ADVANCE Black and White	Connectivity Options	250GB SSD-A1	\$436.00	42.4%	\$251.14	\$7.31	\$5.94	\$4.84	\$8.46	\$6.71	\$5.60		
363	4874C001	imageRUNNER ADVANCE Black and White	Connectivity Options	1TB SSD-A1	\$1,615.00	49.4%	\$817.19	\$23.77	\$19.33	\$15.76	\$27.52	\$21.84	\$18.22		
364	0171C001	imageRUNNER ADVANCE Black and White	Connectivity Options	VOICE GUIDANCE KIT-G1	\$994.00	54.3%	\$454.26	\$13.21	\$10.74	\$8.76	\$15.30	\$12.14	\$10.13		
365	0172C002	imageRUNNER ADVANCE Black and White	Connectivity Options	VOICE OPERATION KIT-D1	\$2,235.00	54.3%	\$1,021.40	\$29.71	\$24.16	\$19.70	\$34.40	\$27.29	\$22.77		
366	0170C004	imageRUNNER ADVANCE Black and White	Connectivity Options	IP FAX EXPANSION KIT-B1 ELAN	\$414.00	44.6%	\$229.36	\$6.67	\$5.42	\$4.42	\$7.72	\$6.13	\$5.11		
367	4164B4V4	imageRUNNER ADVANCE Black and White	Connectivity Options	HDD DATA ERASE SCHEDULER V3.1.1 ELAN	\$350.00	28.9%	\$248.88	\$7.24	\$5.89	\$4.80	\$8.38	\$6.65	\$5.55		
368	1972V073	imageRUNNER ADVANCE Black and White	Power Filter	ESP NEXT GEN PCS POWER FILTER 120VOLTS 20 AMP XG-PCS-20D	\$253.52	48.2%	\$131.32	\$3.82	\$3.11	\$2.53	\$4.42	\$3.51	\$2.93		
369	1972V064	imageRUNNER ADVANCE Black and White	Power Filter	ESP NEXT GEN PCS POWER FILTER 120VOLTS 15 AMP XG-PCS-15D	\$239.56	38.3%	\$147.90	\$4.30	\$3.50	\$2.85	\$4.98	\$3.95	\$3.30		
370	2807V116	imageRUNNER ADVANCE Black and White	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 6 UNIT BLOCK	\$501.00	10.4%	\$449.00	\$13.06	\$10.62	\$8.66	\$15.12	\$12.00	\$10.01		
371	1630V764	imageRUNNER ADVANCE Black and White	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK	\$1,000.00	10.2%	\$897.60	\$26.11	\$21.23	\$17.31	\$30.23	\$23.98	\$20.01		
372	1396V767	imageRUNNER ADVANCE Black and White	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK	\$1,979.00	10.2%	\$1,776.84	\$51.69	\$42.02	\$34.28	\$59.84	\$47.48	\$39.61		
373	1396V768	imageRUNNER ADVANCE Black and White	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 50 UNIT BLOCK	\$3,876.00	10.2%	\$3,479.00	\$101.20	\$82.28	\$67.11	\$117.17	\$92.96	\$77.55		
374	1396V769	imageRUNNER ADVANCE Black and White	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 100 UNIT BLOCK	\$7,585.00	10.2%	\$6,808.00	\$198.04	\$161.01	\$131.33	\$229.29	\$181.91	\$151.75		
375	1396V770	imageRUNNER ADVANCE Black and White	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 250 UNIT BLOCK	\$18,542.00	10.2%	\$16,644.00	\$484.17	\$393.63	\$321.06	\$560.57	\$444.73	\$370.99		
376	1396V771	imageRUNNER ADVANCE Black and White	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 500 UNIT BLOCK	\$36,251.00	10.2%	\$32,538.00	\$946.53	\$769.52	\$627.66	\$1,095.88	\$869.42	\$725.27		
377	1396V772	imageRUNNER ADVANCE Black and White	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 1000 UNIT BLOCK	\$70,835.00	10.2%	\$63,581.00	\$1,849.57	\$1,503.69	\$1,226.48	\$2,141.41	\$1,698.88	\$1,417.22		
378	1618V190	imageRUNNER ADVANCE Black and White	Delivery & Installation	IR ADVANCE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ENGINEERING	\$265.00	28.7%	\$189.00	\$5.50	\$4.47	\$3.65	\$6.37	\$5.05	\$4.21		
379	5972C002	imageRUNNER ADVANCE Black and White	Machines	IMAGERUNNER ADVANCE DX 4925I	\$9,460.00	63.1%	\$3,490.74	\$101.55	\$82.56	\$67.34	\$117.57	\$93.27	\$77.81	\$0.0079	
380	5970C002	imageRUNNER ADVANCE Black and White	Machines	IMAGERUNNER ADVANCE DX 4945I	\$15,960.00	73.3%	\$4,261.32	\$123.96	\$100.78	\$82.20	\$143.52	\$113.86	\$94.98	\$0.0089	
381	5555C002	imageRUNNER ADVANCE Black and White	Accessories	HIGH CAPACITY CASSETTE FEEDING UNIT-E1	\$2,247.00	59.8%	\$903.29	\$26.28	\$21.36	\$17.42	\$30.42	\$24.14	\$20.13		
382	4918C002	imageRUNNER ADVANCE Black and White	Accessories	COPY TRAY-T2	\$56.00	44.9%	\$30.86	\$0.90	\$0.73	\$0.60	\$1.04	\$0.82	\$0.69		
383	4781B001	imageRUNNER ADVANCE Black and White	Accessories	CANON CARD SET-A1 (1-30)	\$188.00	39.2%	\$114.30	\$3.32	\$2.70	\$2.20	\$3.85	\$3.05	\$2.55		
384	4781B002	imageRUNNER ADVANCE Black and White	Accessories	CANON CARD SET-A2 (31-100)	\$411.00	38.9%	\$251.12	\$7.31	\$5.94	\$4.84	\$8.46	\$6.71	\$5.60		
385	4781B003	imageRUNNER ADVANCE Black and White	Accessories	CANON CARD SET-A3 (101-200)	\$548.00	37.9%	\$340.31	\$9.90	\$8.05	\$6.56	\$11.46	\$9.09	\$7.59		
386	4781B004	imageRUNNER ADVANCE Black and White	Accessories	CANON CARD SET-A4 (201-300)	\$548.00	37.9%	\$340.31	\$9.90	\$8.05	\$6.56	\$11.46	\$9.09	\$7.59		
387	4781B005	imageRUNNER ADVANCE Black and White	Accessories	CANON CARD SET-A5 (301-500)	\$1,107.00	38.6%	\$679.70	\$19.77	\$16.07	\$13.11	\$22.89	\$18.16	\$15.15		
388	4781B006	imageRUNNER ADVANCE Black and White	Accessories	CANON CARD SET-A6 (501-1000)	\$2,783.00	39.1%	\$1,694.85	\$49.30	\$40.08	\$32.69	\$57.08	\$45.29	\$37.78		
389	1095B001	imageRUNNER ADVANCE Black and White	Accessories	ADF ACCESS HANDLE-A1	\$174.00	34.2%	\$114.4								

						Purchase		Lease						Service	
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity License per device/employee/server, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
517	4033C001	imageRUNNER ADVANCE Black and White	Accessories	3RD COPY TRAY KIT-A1	\$83.00	51.4%	\$40.34	\$1.17	\$0.95	\$0.78	\$1.36	\$1.08	\$0.90		
518	0165C001	imageRUNNER ADVANCE Black and White	Accessories	UTILITY TRAY-B1	\$76.00	38.3%	\$46.92	\$1.36	\$1.11	\$0.91	\$1.58	\$1.25	\$1.05		
519	4064C002	imageRUNNER ADVANCE Black and White	Accessories	PRINTER COVER-M2	\$249.00	41.3%	\$146.16	\$4.25	\$3.46	\$2.82	\$4.92	\$3.91	\$3.26		
520	3818C003	imageRUNNER ADVANCE Black and White	Accessories	PLATEN COVER-Y3	\$125.00	40.0%	\$75.00	\$2.18	\$1.77	\$1.45	\$2.53	\$2.00	\$1.67		
521	1261V589	imageRUNNER ADVANCE Black and White	Accessories	SHI CHERRY SLIM KEYBOARD	\$101.00	21.8%	\$79.00	\$2.30	\$1.87	\$1.52	\$2.66	\$2.11	\$1.76		
522	3684B009	imageRUNNER ADVANCE Black and White	Accessories	COPY CARD READER ATTACHMENT-B7	\$100.00	45.2%	\$54.80	\$1.59	\$1.30	\$1.06	\$1.85	\$1.46	\$1.22		
523	4784B001	imageRUNNER ADVANCE Black and White	Accessories	COPY CARD READER-F1	\$374.00	39.4%	\$226.64	\$6.59	\$5.36	\$4.37	\$7.63	\$6.06	\$5.05		
524	4781B001	imageRUNNER ADVANCE Black and White	Accessories	CANON CARD SET-A1 (1-30)	\$188.00	39.2%	\$114.30	\$3.32	\$2.70	\$2.20	\$3.85	\$3.05	\$2.55		
525	4781B002	imageRUNNER ADVANCE Black and White	Accessories	CANON CARD SET-A2 (31-100)	\$411.00	38.9%	\$251.12	\$7.31	\$5.94	\$4.84	\$8.46	\$6.71	\$5.60		
526	4781B003	imageRUNNER ADVANCE Black and White	Accessories	CANON CARD SET-A3 (101-200)	\$548.00	37.9%	\$340.31	\$9.90	\$8.05	\$6.56	\$11.46	\$9.09	\$7.59		
527	4781B004	imageRUNNER ADVANCE Black and White	Accessories	CANON CARD SET-A4 (201-300)	\$548.00	37.9%	\$340.31	\$9.90	\$8.05	\$6.56	\$11.46	\$9.09	\$7.59		
528	4781B005	imageRUNNER ADVANCE Black and White	Accessories	CANON CARD SET-A5 (301-500)	\$1,107.00	38.6%	\$679.70	\$19.77	\$16.07	\$13.11	\$22.89	\$18.16	\$15.15		
529	4781B006	imageRUNNER ADVANCE Black and White	Accessories	CANON CARD SET-A6 (501-1000)	\$2,783.00	39.1%	\$1,694.85	\$49.30	\$40.08	\$32.69	\$57.08	\$45.29	\$37.78		
530	7518A004	imageRUNNER ADVANCE Black and White	Accessories	BRAILLE LABEL KIT-F1	\$42.00	25.7%	\$31.21	\$0.91	\$0.74	\$0.60	\$1.05	\$0.83	\$0.70		
531	1095B001	imageRUNNER ADVANCE Black and White	Accessories	ADF ACCESS HANDLE-A1	\$174.00	34.2%	\$114.49	\$3.33	\$2.71	\$2.21	\$3.86	\$3.06	\$2.55		
532	3726B001	imageRUNNER ADVANCE Black and White	Accessories	COPY CONTROL INTERFACE KIT-A1	\$64.00	35.8%	\$41.09	\$1.20	\$0.97	\$0.79	\$1.38	\$1.10	\$0.92		
533	3954V774	imageRUNNER ADVANCE Black and White	Accessories	UNIVERSAL KEYBOARD STAND-A2	\$296.00	36.0%	\$189.44	\$5.51	\$4.48	\$3.65	\$6.38	\$5.06	\$4.22		
534	4067C002	imageRUNNER ADVANCE Black and White	Accessories	ATTACHMENT KIT FOR READER	\$24.00	44.8%	\$13.26	\$0.39	\$0.31	\$0.26	\$0.45	\$0.35	\$0.30		
535	2212V478	imageRUNNER ADVANCE Black and White	Accessories	CARD READER ASSEMBLY FOR UNIVERSAL KEYBOARD STAND	\$66.00	31.7%	\$45.08	\$1.31	\$1.07	\$0.87	\$1.52	\$1.20	\$1.00		
536	4031C002	imageRUNNER ADVANCE Black and White	Accessories	HIGH CAPACITY CASSETTE FEEDING UNIT-C1	\$2,247.00	59.8%	\$903.29	\$26.28	\$21.36	\$17.42	\$30.42	\$24.14	\$20.13		
537	4030C002	imageRUNNER ADVANCE Black and White	Accessories	CASSETTE FEEDING UNIT-AQ1	\$1,802.00	70.0%	\$540.60	\$15.73	\$12.79	\$10.43	\$18.21	\$14.44	\$12.05		
538	5358C001	imageRUNNER ADVANCE Black and White	Accessories	CABINET TYPE-V	\$355.00	61.0%	\$138.45	\$4.03	\$3.27	\$2.67	\$4.66	\$3.70	\$3.09		
539	0607C002	imageRUNNER ADVANCE Black and White	Accessories	PAPER DECK UNIT-F1	\$2,608.00	51.5%	\$1,264.88	\$36.80	\$29.91	\$24.40	\$42.60	\$33.80	\$28.19		
540	4032C001	imageRUNNER ADVANCE Black and White	Accessories	INNER TRAY (1ST COPY TRAY KIT-A1)	\$56.00	48.9%	\$28.62	\$0.83	\$0.68	\$0.55	\$0.96	\$0.76	\$0.64		
541	4002C002	imageRUNNER ADVANCE Black and White	Accessories	INNER 2/3 HOLE PUNCHER-D1	\$840.00	58.3%	\$350.28	\$10.19	\$8.28	\$6.76	\$11.80	\$9.36	\$7.81		
542	3806V864	imageRUNNER ADVANCE Black and White	Accessories	CONVENIENCE STAPLER-C1	\$426.00	39.2%	\$259.08	\$7.54	\$6.13	\$5.00	\$8.73	\$6.92	\$5.77		
543	5548C002	imageRUNNER ADVANCE Black and White	Accessories	BOOKLET FINISHER-A1 WITH TRI-FOLD	\$4,636.00	42.9%	\$2,647.16	\$77.01	\$62.61	\$51.06	\$89.16	\$70.73	\$59.01		
544	5546C002	imageRUNNER ADVANCE Black and White	Accessories	BUFFER PASS UNIT-P2	\$332.00	35.5%	\$214.00	\$6.23	\$5.06	\$4.13	\$7.21	\$5.72	\$4.77		
545	3821V581	imageRUNNER ADVANCE Black and White	Accessories	IMAGERUNNER ADVANCE DX SERIES CONTROL PANEL PROTECTIVE F	\$1,053.00	67.6%	\$340.68	\$9.91	\$8.06	\$6.57	\$11.47	\$9.10	\$7.59		
546	4085V100	imageRUNNER ADVANCE Black and White	Accessories	BRAILLE LABEL KIT-G1	\$121.00	24.1%	\$91.80	\$2.67	\$2.17	\$1.77	\$3.09	\$2.45	\$2.05		
547	5549C002	imageRUNNER ADVANCE Black and White	Accessories	PAPER FOLDING UNIT-L1	\$6,400.00	36.8%	\$4,046.34	\$117.71	\$95.70	\$78.05	\$136.28	\$108.12	\$90.19		
548	5547C002	imageRUNNER ADVANCE Black and White	Accessories	STAPLE FINISHER-AB2	\$3,022.00	55.6%	\$1,341.77	\$39.03	\$31.73	\$25.88	\$45.19	\$35.85	\$29.91		
549	4041C004	imageRUNNER ADVANCE Black and White	Accessories	CONNECTION KIT-A4 FOR BLUETOOTH LE	\$237.00	56.8%	\$102.40	\$2.98	\$2.42	\$1.98	\$3.45	\$2.74	\$2.28		
550	1008B001	imageRUNNER ADVANCE Black and White	Supplies	STAPLE P1	\$75.00	38.2%	\$46.35	\$1.35	\$1.10	\$0.89	\$1.56	\$1.24	\$1.03		
551	0148C001	imageRUNNER ADVANCE Black and White	Supplies	STAPLE CARTRIDGE-Y1 (FOR BOOKLET FINISHER-V1/V2 and BOOKLET	\$46.00	31.7%	\$31.42	\$0.91	\$0.74	\$0.61	\$1.06	\$0.84	\$0.70		
552	4821B003	imageRUNNER ADVANCE Black and White	Connectivity Options	INTERNATIONAL FOLD SET-A1 ELAN	\$561.00	50.0%	\$280.50	\$8.16	\$6.63	\$5.41	\$9.45	\$7.49	\$6.25		
553	3998B004	imageRUNNER ADVANCE Black and White	Connectivity Options	BARCODE PRINTING KIT-D1 ELAN	\$994.00	49.6%	\$500.98	\$14.57	\$11.85	\$9.66	\$16.87	\$13.39	\$11.17		
554	3998C001	imageRUNNER ADVANCE Black and White	Connectivity Options	SUPER G3 FAX BOARD-AX1	\$994.00	47.5%	\$521.85	\$15.18	\$12.34	\$10.07	\$17.58	\$13.94	\$11.63		
555	4037C002	imageRUNNER ADVANCE Black and White	Connectivity Options	SUPER G3 2ND LINE FAX BOARD-AX1	\$622.00	47.4%	\$327.17	\$9.52	\$7.74	\$6.31	\$11.02	\$8.74	\$7.29		
556	4038C001	imageRUNNER ADVANCE Black and White	Connectivity Options	SUPER G3 3RD/4TH LINE FAX BOARD-AX1	\$1,242.00	41.0%	\$732.78	\$21.32	\$17.33	\$14.14	\$24.68	\$19.58	\$16.33		
557	0170C004	imageRUNNER ADVANCE Black and White	Connectivity Options	IP FAX EXPANSION KIT-B1 ELAN	\$414.00	44.6%	\$229.36	\$6.67	\$5.42	\$4.42	\$7.72	\$6.13	\$5.11		
558	3679B005	imageRUNNER ADVANCE Black and White	Connectivity Options	REMOTE FAX KIT-A1 ELAN	\$497.00	44.6%	\$275.34	\$8.01	\$6.51	\$5.31	\$9.27	\$7.36	\$6.14		
559	4039C001	imageRUNNER ADVANCE Black and White	Connectivity Options	MEMORY MIRRORING KIT-A1	\$622.00	39.2%	\$378.18	\$11.00	\$8.94	\$7.30	\$12.74	\$10.10	\$8.43		
560	4873C001	imageRUNNER ADVANCE Black and White	Connectivity Options	250GB SSD-A1	\$436.00	42.4%	\$251.14	\$7.31	\$5.94	\$4.84	\$8.46	\$6.71	\$5.60		
561	4874C001	imageRUNNER ADVANCE Black and White	Connectivity Options	1TB SSD-A1	\$1,615.00	49.4%	\$817.19	\$23.77	\$19.33	\$15.76	\$27.52	\$21.84	\$18.22		
562	4036C002	imageRUNNER ADVANCE Black and White	Connectivity Options	NUMERIC KEYPAD-A2	\$213.00	45.6%	\$115.87	\$3.37	\$2.74	\$2.24	\$3.90	\$3.10	\$2.58		
563	4040C001	imageRUNNER ADVANCE Black and White	Connectivity Options	IC CARD READER BOX FOR NUMERIC KEYPAD-A1	\$190.00	45.6%	\$103.36	\$3.01	\$2.44	\$1.99	\$3.48	\$2.76	\$2.30		
564	0171C001	imageRUNNER ADVANCE Black and White	Connectivity Options	VOICE GUIDANCE KIT-G1	\$994.00	54.3%	\$454.26	\$13.21	\$10.74	\$8.76	\$15.30	\$12.14	\$10.13		
565	0172C002	imageRUNNER ADVANCE Black and White	Connectivity Options	VOICE OPERATION KIT-D1	\$2,235.00	54.3%	\$1,021.40	\$29.71	\$24.16	\$19.70	\$34.40	\$27.29	\$22.77		
566	6315AR76	imageRUNNER ADVANCE Black and White	Connectivity Options	KOFAX MICRO MULTI-CARD READER_PROMOTIONAL PRICE	\$210.00	6.7%	\$195.84	\$5.70	\$4.63	\$3.78	\$6.60	\$5.23	\$4.37		
567	1618V190	imageRUNNER ADVANCE Black and White	Delivery & Installation	IR ADVANCE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ENGINE	\$265.00	28.7%	\$189.00	\$5.50	\$4.47	\$3.65	\$6.37	\$5.05	\$4.21		
568	1424V777	imageRUNNER ADVANCE Black and White	Delivery & Installation	IW ENTERPRISE MANAGEMENT CONSOLE IMPLEMENTATION SERVICE	\$630.00	28.7%	\$449.00	\$13.06	\$10.62	\$8.66	\$15.12	\$12.00	\$10.01		
569	1396V772	imageRUNNER ADVANCE Black and White	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 1000 UNIT BLOCK	\$70,835.00	10.2%	\$63,581.00	\$1,849.57	\$1,503.69	\$1,226.48	\$2,141.41	\$1,698.88	\$1,417.22		
570	1396V771	imageRUNNER ADVANCE Black and White	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 500 UNIT BLOCK	\$36,251.00	10.2%	\$32,538.00	\$946.53	\$769.52	\$627.66	\$1,095.88	\$869.42	\$725.27		
571	1396V770	imageRUNNER ADVANCE Black and White	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 250 UNIT BLOCK	\$18,542.00	10.2%	\$16,644.00	\$484.17	\$393.63	\$321.06	\$560.57	\$444.73	\$370.99		
572	1396V769	imageRUNNER ADVANCE Black and White	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 100 UNIT BLOCK	\$7,585.00	10.2%	\$6,808.00	\$198.04	\$161.01	\$131.33	\$229.29	\$181.91	\$151.75		
573	1396V768	imageRUNNER ADVANCE Black and White	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 50 UNIT BLOCK	\$3,876.00	10.2%	\$3,479.00	\$101.20	\$82.28	\$67.11	\$117.17	\$92.96	\$77.55		
574	1396V767	imageRUNNER ADVANCE Black and White	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK	\$1,979.00	10.2%	\$1,776.84	\$51.69	\$42.02	\$34.28	\$59.84	\$47.48	\$39.61		
575	1630V764	imageRUNNER ADVANCE Black and White	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK	\$1,000.00	10.2%	\$897.60	\$26.11	\$21.23	\$17.31	\$30.23	\$23.98	\$20.01		
576	2807V116	imageRUNNER ADVANCE Black and White	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 6 UNIT BLOCK	\$501.00	10.4%	\$449.00	\$13.06	\$10.62	\$8.66	\$15.12	\$12.00	\$10.01		
577	1972V064	imageRUNNER ADVANCE Black and White	Power Filters	ESP NEXT GEN PCS POWER FILTER 120VOLTS 15 AMP XG-PCS-15D	\$239.56	38.3%	\$147.90	\$4.30	\$3.50	\$2.85	\$4.98	\$3.95	\$3.30		
578	4083C015	imageRUNNER ADVANCE Black and White	Machines	IMAGERUNNER ADVANCE DX 8705I SET	\$62,673.00	70.9%	\$18,237.84	\$530.54	\$431.32	\$351.81	\$614.25	\$487.32	\$406.52	\$0.0040	
579	4083C016	imageRUNNER ADVANCE Black and White	Machines	IMAGERUNNER ADVANCE DX 8795I SET	\$48,483.00	72.0%	\$13,575.24	\$394.90	\$321.05	\$261.87	\$457.21	\$362.73	\$302.59	\$0.0041	
580	4083C017	imageRUNNER ADVANCE Black and White	Machines	IMAGERUNNER ADVANCE DX 8786I SET	\$41,388.00	71.1%	\$11,961.13	\$347.95	\$282.88	\$230.73	\$402.85	\$319.60	\$266.61	\$0.0042	
581	0162C002	imageRUNNER ADVANCE Black and White	Accessories	PAPER DECK UNIT-E1	\$2,980.00	47.3%	\$1,570.46	\$45.68	\$37.14	\$30.29	\$52.89	\$41.96	\$35.01		
582	0163C002	imageRUNNER ADVANCE Black and White	Accessories	POD DECK LITE-C1	\$4,849.00	51.3%	\$2,361.46	\$68.69	\$55.85	\$45.55	\$79.53	\$63.10	\$52.64		
583	0165C001	imageRUNNER ADVANCE Black and White	Accessories	UTILITY TRAY-B1	\$76.00	38.3%	\$46.92	\$1.36	\$1.11	\$0.91	\$1.58	\$1.25	\$1.05		
584	3730B004	imageRUNNER ADVANCE Black and White	Accessories	COPY CARD READER ATTACHMENT-A4	\$100.00	48.8%	\$51.20	\$1.49	\$1.21	\$0.99	\$1.72	\$1.37	\$1.14		
585	4784B001	imageRUNNER ADVANCE Black and White	Accessories	COPY CARD READER-F1	\$374.00	39.4%	\$226.64	\$6.59	\$5.36	\$4.37	\$7.63	\$6.06	\$5.05		
586	4781B004	imageRUNNER ADVANCE Black and White	Accessories	CANON CARD SET-A4 (201-300)	\$548.00	37.9%	\$340.31	\$9.90	\$8.05	\$6.56	\$11.46	\$9.09	\$7.59		
587	4781B002	imageRUNNER ADVANCE Black and White	Accessories	CANON CARD SET-A2 (31-100)	\$411.00	38.9%	\$251.12	\$7.31	\$5.94	\$4.84	\$8.46	\$6.71	\$5.60		
588	4781B005	imageRUNNER ADVANCE Black and White	Accessories	CANON CARD SET-A5 (301-500)	\$1,107.00	38.6%	\$679.70	\$19.77	\$16.07	\$13.11	\$22.89	\$18.16	\$15.15		
589	4781B003	imageRUNNER ADVANCE Black and White	Accessories	CANON CARD SET-A3 (101-200)	\$548.00	37.9%	\$340.31	\$9.90	\$8.05	\$6.56	\$11.46	\$9.09	\$7.59		
590	4781B006	imageRUNNER ADVANCE Black and White	Accessories	CANON CARD SET-A6 (501-1000)	\$2,783.00	39.1%	\$1,694.85	\$49.30	\$40.08	\$32.69	\$57.08	\$45.29	\$37.78		
591	4781B001	imageRUNNER ADVANCE Black and White	Accessories	CANON CARD SET-A1 (1-30)	\$188.00	39.2%	\$114.30	\$3.32	\$2.70	\$2.20	\$3.85	\$3.05	\$2.55		
592	7518A004	imageRUNNER ADVANCE Black and White	Accessories	BRAILLE LABEL KIT-F1	\$42.00	25.7%	\$31.21	\$0.91	\$0.74	\$0.60	\$1.05				

					Purchase		Lease						Service		
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
689	0643A029	imageCLASS Printers	Accessories	PCL FONT SET-C1	\$420.00	45.9%	\$227.22	\$6.61	\$5.37	\$4.38	\$7.65	\$6.07	\$5.06		
690	0655A004	imageCLASS Printers	Accessories	SD CARD-C1	\$409.00	49.7%	\$205.73	\$5.98	\$4.87	\$3.97	\$6.93	\$5.50	\$4.59		
691	0660A018	imageCLASS Printers	Accessories	BARCODE PRINTING KIT-F1	\$538.00	48.9%	\$274.92	\$8.00	\$6.50	\$5.30	\$9.26	\$7.35	\$6.13		
692	5858A010	imageCLASS Printers	Accessories	CABINET STAND TYPE S	\$354.00	20.1%	\$282.85	\$8.23	\$6.69	\$5.46	\$9.53	\$7.56	\$6.30		
693	1972V064	imageCLASS Printers	Power Filter	ESP NEXT GEN PCS POWER FILTER 120VOLTS 15 AMP XG-PCS-15D	\$239.56	38.3%	\$147.90	\$4.30	\$3.50	\$2.85	\$4.98	\$3.95	\$3.30		
694	5707B082	imageCLASS Printers	eCarePAK	ECAREPAK EXCHANGE 1-YEAR	\$87.50	39.4%	\$53.00	\$1.54	\$1.25	\$1.02	\$1.79	\$1.42	\$1.18		
695	5707B083	imageCLASS Printers	eCarePAK	ECAREPAK NEW TIER 4E2Y LABEL	\$120.00	39.2%	\$73.00	\$2.12	\$1.73	\$1.41	\$2.46	\$1.95	\$1.63		
696	5707B084	imageCLASS Printers	eCarePAK	ECAREPAK NEW TIER 4E3Y LABEL	\$175.00	39.4%	\$106.00	\$3.08	\$2.51	\$2.04	\$3.57	\$2.83	\$2.36		
697	5707B085	imageCLASS Printers	eCarePAK	ECAREPAK EXCHANGE 4-YEAR	\$275.00	39.3%	\$167.00	\$4.86	\$3.95	\$3.22	\$5.62	\$4.46	\$3.72		
698	2368V991	imageCLASS Printers	Delivery And Installation	PRINTER CONNECTIVITY	\$66.00	24.2%	\$50.00	\$1.45	\$1.18	\$0.96	\$1.68	\$1.34	\$1.11		
699	2088V999	imageCLASS Printers	Delivery And Installation	IMAGECLASS DELIVERY ONLY - FOR DROP SHIPMENTS	\$53.00	30.2%	\$37.00	\$1.08	\$0.88	\$0.71	\$1.25	\$0.99	\$0.82		\$0.0239
700	3792V243	imageCLASS Printers	Delivery And Installation	INSTALL PAK LBP/IMAGECLASS - INTANGIBLE	\$340.00	39.3%	\$206.36	\$6.00	\$4.88	\$3.98	\$6.95	\$5.51	\$4.60		
701	5161C001	imageCLASS Printers	Machines	IMAGECLASS X MF1238 II	\$1,285.00	61.2%	\$498.58	\$14.50	\$11.79	\$9.62	\$16.79	\$13.32	\$11.11		
702	5143B001	imageCLASS Printers	Accessories	BARCODE PRINTING KIT-E1	\$774.00	45.8%	\$419.51	\$12.20	\$9.92	\$8.09	\$14.13	\$11.21	\$9.35		
703	5146B002	imageCLASS Printers	Accessories	MICARD ATTACH KIT-B1	\$97.00	45.6%	\$52.77	\$1.54	\$1.25	\$1.02	\$1.78	\$1.41	\$1.18		
704	5140B002	imageCLASS Printers	Accessories	COPY CARD READER ATTACHMENT-J1	\$97.00	45.6%	\$52.77	\$1.54	\$1.25	\$1.02	\$1.78	\$1.41	\$1.18		
705	4784B001	imageCLASS Printers	Accessories	COPY CARD READER-F1	\$374.00	39.4%	\$226.64	\$6.59	\$5.36	\$4.37	\$7.63	\$6.06	\$5.05		
706	0732A033	imageCLASS Printers	Accessories	CASSETTE UNIT-AH1	\$322.00	38.8%	\$197.06	\$5.73	\$4.66	\$3.80	\$6.64	\$5.27	\$4.39		
707	9594B002	imageCLASS Printers	Connectivity Options	SEND PDF SECURITY FEATURE SET-E1 ELAN	\$940.00	43.7%	\$529.00	\$15.39	\$12.51	\$10.20	\$17.82	\$14.13	\$11.79		
708	1972V064	imageCLASS Printers	Power Filter	ESP NEXT GEN PCS POWER FILTER 120VOLTS 15 AMP XG-PCS-15D	\$239.56	38.3%	\$147.90	\$4.30	\$3.50	\$2.85	\$4.98	\$3.95	\$3.30		
709	5707B082	imageCLASS Printers	Delivery And Installation	ECAREPAK EXCHANGE 1-YEAR	\$87.50	39.4%	\$53.00	\$1.54	\$1.25	\$1.02	\$1.79	\$1.42	\$1.18		
710	5707B083	imageCLASS Printers	Delivery And Installation	ECAREPAK NEW TIER 4E2Y LABEL	\$120.00	39.2%	\$73.00	\$2.12	\$1.73	\$1.41	\$2.46	\$1.95	\$1.63		
711	5707B084	imageCLASS Printers	Delivery And Installation	ECAREPAK NEW TIER 4E3Y LABEL	\$175.00	39.4%	\$106.00	\$3.08	\$2.51	\$2.04	\$3.57	\$2.83	\$2.36		
712	5707B085	imageCLASS Printers	Delivery And Installation	ECAREPAK EXCHANGE 4-YEAR	\$275.00	39.3%	\$167.00	\$4.86	\$3.95	\$3.22	\$5.62	\$4.46	\$3.72		
713	2368V991	imageCLASS Printers	Delivery And Installation	PRINTER CONNECTIVITY	\$66.00	24.2%	\$50.00	\$1.45	\$1.18	\$0.96	\$1.68	\$1.34	\$1.11		
714	2088V999	imageCLASS Printers	Delivery And Installation	IMAGECLASS DELIVERY ONLY - FOR DROP SHIPMENTS	\$53.00	30.2%	\$37.00	\$1.08	\$0.88	\$0.71	\$1.25	\$0.99	\$0.82		
715	3792V243	imageCLASS Printers	Delivery And Installation	INSTALL PAK LBP/IMAGECLASS - INTANGIBLE	\$340.00	39.3%	\$206.36	\$6.00	\$4.88	\$3.98	\$6.95	\$5.51	\$4.60		
716	4929C001	imageCLASS Printers	Machine	COLOR IMAGECLASS X LBP1538C	\$1,930.00	50.8%	\$949.56	\$27.62	\$22.46	\$18.32	\$31.98	\$25.37	\$21.17	\$0.0119	\$0.0890
717	4997C001	imageCLASS Printers	Accessories	CASSETTE FEEDING UNIT-AV1	\$699.00	65.5%	\$241.16	\$7.02	\$5.70	\$4.65	\$8.12	\$6.44	\$5.38		
718	0942C001	imageCLASS Printers	Accessories	PAPER FEEDER PF-D1	\$699.00	71.8%	\$196.86	\$5.73	\$4.66	\$3.80	\$6.63	\$5.26	\$4.39		
719	5858A009	imageCLASS Printers	Accessories	CABINET TYPE-P	\$322.00	24.1%	\$244.40	\$7.11	\$5.78	\$4.71	\$8.23	\$6.53	\$5.45		
720	5146B002	imageCLASS Printers	Accessories	MICARD ATTACH KIT-B1	\$97.00	45.6%	\$52.77	\$1.54	\$1.25	\$1.02	\$1.78	\$1.41	\$1.18		
721	3999B004	imageCLASS Printers	Accessories	BARCODE PRINTING KIT-D1 ELAN	\$994.00	49.6%	\$500.98	\$14.57	\$11.85	\$9.66	\$16.87	\$13.39	\$11.17		
722	1972V064	imageCLASS Printers	Power Filter	ESP NEXT GEN PCS POWER FILTER 120VOLTS 15 AMP XG-PCS-15D	\$239.56	38.3%	\$147.90	\$4.30	\$3.50	\$2.85	\$4.98	\$3.95	\$3.30		
723	5707B090	imageCLASS Printers	Delivery And Installation	ECAREPAK ONSITE 1-YEAR	\$160.00	23.8%	\$122.00	\$3.55	\$2.89	\$2.35	\$4.11	\$3.26	\$2.72		
724	5707B091	imageCLASS Printers	Delivery And Installation	ECAREPAK NEW TIER 202Y LABEL	\$195.00	16.4%	\$163.00	\$4.74	\$3.85	\$3.14	\$5.49	\$4.36	\$3.63		
725	5707B092	imageCLASS Printers	Delivery And Installation	ECAREPAK ONSITE 3-YEAR	\$320.00	25.6%	\$238.00	\$6.92	\$5.63	\$4.59	\$8.02	\$6.36	\$5.31		
726	5707B093	imageCLASS Printers	Delivery And Installation	ECAREPAK ONSITE 4-YEAR	\$499.00	25.7%	\$371.00	\$10.79	\$8.77	\$7.16	\$12.50	\$9.91	\$8.27		
727	3792V243	imageCLASS Printers	Delivery And Installation	INSTALL PAK LBP/IMAGECLASS - INTANGIBLE	\$340.00	39.3%	\$206.36	\$6.00	\$4.88	\$3.98	\$6.95	\$5.51	\$4.60		
728	2088V999	imageCLASS Printers	Delivery And Installation	IMAGECLASS DELIVERY ONLY - FOR DROP SHIPMENTS	\$53.00	30.2%	\$37.00	\$1.08	\$0.88	\$0.71	\$1.25	\$0.99	\$0.82		
729	2368V991	imageCLASS Printers	Delivery And Installation	PRINTER CONNECTIVITY	\$66.00	24.2%	\$50.00	\$1.45	\$1.18	\$0.96	\$1.68	\$1.34	\$1.11		
730	4930C001	imageCLASS Printers	Machine	COLOR IMAGECLASS X MF1538C	\$3,333.00	52.3%	\$1,589.84	\$46.25	\$37.60	\$30.67	\$53.55	\$42.48	\$35.44	\$0.0119	\$0.0890
731	4997C001	imageCLASS Printers	Accessories	CASSETTE FEEDING UNIT-AV1	\$699.00	65.5%	\$241.16	\$7.02	\$5.70	\$4.65	\$8.12	\$6.44	\$5.38		
732	0942C001	imageCLASS Printers	Accessories	PAPER FEEDER PF-D1	\$699.00	71.8%	\$196.86	\$5.73	\$4.66	\$3.80	\$6.63	\$5.26	\$4.39		
733	1326B013	imageCLASS Printers	Accessories	UNIVERSAL SEND DIGITAL USER SIGNATURE KIT-C1 ELAN	\$1,050.00	49.7%	\$528.36	\$15.37	\$12.50	\$10.19	\$17.80	\$14.12	\$11.78		
734	3679B005	imageCLASS Printers	Accessories	REMOTE FAX KIT-A1 ELAN	\$497.00	44.6%	\$275.34	\$8.01	\$6.51	\$5.31	\$9.27	\$7.36	\$6.14		
735	4821B003	imageCLASS Printers	Accessories	INTERNATIONAL FONT SET-A1 ELAN	\$561.00	50.0%	\$280.50	\$8.16	\$6.63	\$5.41	\$9.45	\$7.49	\$6.25		
736	1095B001	imageCLASS Printers	Accessories	ADF ACCESS HANDLE-A1	\$174.00	34.2%	\$114.49	\$3.33	\$						

					Pricing Quantity (License per device/employee/serv er, Single Unit, Annual, etc.)		Purchase		Lease						Service	
Sort Key	Category	Product Family	Item Grouping	Product		Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner	
861	01327236	imageFORMULA CR Series Check Scanners	Machines	IMAGEFORMULA CR-150 MAGNETIC SWIPE READER (MSR) COMPACT	\$1,385.00	16.7%	\$1,154.00	\$33.57	\$27.29	\$22.26	\$38.87	\$30.83	\$25.72			
862	1732C004	imageFORMULA CR Series Check Scanners	Accessories	IMAGEFORMULA RP-10 RECEIPT PRINTER	\$395.00	16.9%	\$328.44	\$9.55	\$7.77	\$6.34	\$11.06	\$8.78	\$7.32			
863	1732C001	imageFORMULA CR Series Check Scanners	Accessories	EXCHANGE ROLLER KIT CR150/CR120	\$53.00	23.0%	\$40.81	\$1.19	\$0.97	\$0.79	\$1.37	\$1.09	\$0.91			
864	1732C002	imageFORMULA CR Series Check Scanners	Accessories	INK DISPOSAL TANK CR150/CR120	\$27.00	18.4%	\$22.03	\$0.64	\$0.52	\$0.42	\$0.74	\$0.59	\$0.49			
865	3221V229	imageFORMULA CR Series Check Scanners	Accessories	CLEANING CARDS FOR CANON CHECK SCANNER (15PCS/BOX)	\$33.00	23.0%	\$25.41	\$0.74	\$0.60	\$0.49	\$0.86	\$0.68	\$0.57			
866	3221V231	imageFORMULA CR Series Check Scanners	Accessories	CLEANING CARDS FOR MSR/ID SLOTS	\$14.00	16.5%	\$11.69	\$0.34	\$0.28	\$0.23	\$0.39	\$0.31	\$0.26			
867	9743B009	imageFORMULA CR Series Check Scanners	eCarePAK	ECAREPAK FOR CR-150 (1 YEAR)	\$209.00	24.2%	\$158.42	\$4.61	\$3.75	\$3.06	\$5.34	\$4.23	\$3.53			
868	9743B010	imageFORMULA CR Series Check Scanners	eCarePAK	ECAREPAK FOR CR-150 (2 YEAR)	\$349.00	24.4%	\$263.84	\$7.68	\$6.24	\$5.09	\$8.89	\$7.05	\$5.88			
869	9743B011	imageFORMULA CR Series Check Scanners	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR CR-150 -- 1 MONTH	\$20.90	17.0%	\$17.34	\$0.50	\$0.41	\$0.33	\$0.58	\$0.46	\$0.39			
870	9741B023	imageFORMULA CR Series Check Scanners	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR RP-10 1 YEAR	\$42.00	12.6%	\$36.72	\$1.07	\$0.87	\$0.71	\$1.24	\$0.98	\$0.82			
871	9741B024	imageFORMULA CR Series Check Scanners	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR RP-10 2 YEAR	\$63.00	15.8%	\$53.04	\$1.54	\$1.25	\$1.02	\$1.79	\$1.42	\$1.18			
872	9741B025	imageFORMULA CR Series Check Scanners	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR RP-10 1 MONTH	\$4.20	2.9%	\$4.08	\$0.12	\$0.10	\$0.08	\$0.14	\$0.11	\$0.09			
873	1122V263	imageFORMULA CR Series Check Scanners	Delivery & Installation	DR/CR SCANNER DELIVERY-ONLY CHARGE	\$38.00	0.0%	\$38.00	\$1.11	\$0.90	\$0.73	\$1.28	\$1.02	\$0.85			
874	3537V017	imageFORMULA CR Series Check Scanners	Delivery & Installation	SMALL DR-CHECK SCANNERS (8-12 LBS) INSTALL PAK	\$280.00	36.5%	\$177.86	\$5.17	\$4.21	\$3.43	\$5.99	\$4.75	\$3.96			
875	1009C002	imageFORMULA CR Series Check Scanners	Machines	IMAGEFORMULA CR-190I II	\$2,995.00	13.7%	\$2,584.00	\$75.17	\$61.11	\$49.85	\$87.03	\$69.04	\$57.60			
876	4623B001	imageFORMULA CR Series Check Scanners	Accessories	EXCHANGE ROLLER KIT FOR CR190I	\$64.00	27.1%	\$46.66	\$1.36	\$1.10	\$0.90	\$1.57	\$1.25	\$1.04			
877	4623B002	imageFORMULA CR Series Check Scanners	Accessories	INK DISPOSAL TANK FOR CR-190I II (5 PCS/ CARTON)	\$32.00	0.0%	\$32.00	\$0.93	\$0.76	\$0.62	\$1.08	\$0.86	\$0.71			
878	3221V229	imageFORMULA CR Series Check Scanners	Accessories	CLEANING CARDS FOR CANON CHECK SCANNER (15PCS/BOX)	\$33.00	23.0%	\$25.41	\$0.74	\$0.60	\$0.49	\$0.86	\$0.68	\$0.57			
879	9744B005	imageFORMULA CR Series Check Scanners	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR BACK COUNTER	\$429.00	18.8%	\$348.35	\$10.13	\$8.24	\$6.72	\$11.73	\$9.31	\$7.76			
880	9744B006	imageFORMULA CR Series Check Scanners	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR BACK COUNTER	\$816.00	18.8%	\$662.59	\$19.27	\$15.67	\$12.78	\$22.32	\$17.70	\$14.77			
881	1122V263	imageFORMULA CR Series Check Scanners	Delivery & Installation	DR/CR SCANNER DELIVERY-ONLY CHARGE	\$38.00	0.0%	\$38.00	\$1.11	\$0.90	\$0.73	\$1.28	\$1.02	\$0.85			
882	3537V017	imageFORMULA CR Series Check Scanners	Delivery & Installation	SMALL DR-CHECK SCANNERS (8-12 LBS) INSTALL PAK	\$280.00	36.5%	\$177.86	\$5.17	\$4.21	\$3.43	\$5.99	\$4.75	\$3.96			
883	3595C002	imageFORMULA CR Series Check Scanners	Machines	IMAGEFORMULA CR-L1 COMPACT CHECK TRANSPORT	\$495.00	21.0%	\$391.00	\$11.37	\$9.25	\$7.54	\$13.17	\$10.45	\$8.72			
884	3221V229	imageFORMULA CR Series Check Scanners	Accessories	CLEANING CARDS FOR CANON CHECK SCANNER (15PCS/BOX)	\$33.00	23.0%	\$25.41	\$0.74	\$0.60	\$0.49	\$0.86	\$0.68	\$0.57			
885	9743B015	imageFORMULA CR Series Check Scanners	eCarePAK	ECAREPAK FOR CR-L1 - 1 YEAR	\$80.00	21.6%	\$62.72	\$1.82	\$1.48	\$1.21	\$2.11	\$1.68	\$1.40			
886	9743B016	imageFORMULA CR Series Check Scanners	eCarePAK	ECAREPAK FOR CR-L1 - 2 YEARS	\$134.00	16.1%	\$112.43	\$3.27	\$2.66	\$2.17	\$3.79	\$3.00	\$2.51			
887	9743B017	imageFORMULA CR Series Check Scanners	eCarePAK	ECAREPAK FOR CR-L1 - 1 MONTH	\$8.00	14.3%	\$6.86	\$0.20	\$0.16	\$0.13	\$0.23	\$0.18	\$0.15			
888	1122V263	imageFORMULA CR Series Check Scanners	Delivery & Installation	DR/CR SCANNER DELIVERY-ONLY CHARGE	\$38.00	0.0%	\$38.00	\$1.11	\$0.90	\$0.73	\$1.28	\$1.02	\$0.85			
889	3537V017	imageFORMULA CR Series Check Scanners	Delivery & Installation	SMALL DR-CHECK SCANNERS (8-12 LBS) INSTALL PAK	\$280.00	36.5%	\$177.86	\$5.17	\$4.21	\$3.43	\$5.99	\$4.75	\$3.96			
890	9704B007	imageFORMULA DR Series Document Scanners	Machine	IMAGEFORMULA P-208II SCANNER	\$199.00	17.0%	\$165.24	\$4.81	\$3.91	\$3.19	\$5.57	\$4.42	\$3.68			
891	8028B001	imageFORMULA DR Series Document Scanners	Accessories	SEPARATION PAD FOR IMAGEFORMULA P-208/P-208II SCANNER	\$20.00	22.2%	\$15.56	\$0.45	\$0.37	\$0.30	\$0.52	\$0.42	\$0.35			
892	8028B003	imageFORMULA DR Series Document Scanners	Accessories	SOFT CARRYING CASE FOR IMAGEFORMULA P-208/P-208II SCANNER	\$27.00	12.0%	\$23.76	\$0.69	\$0.56	\$0.46	\$0.80	\$0.63	\$0.53			
893	3987V510	imageFORMULA DR Series Document Scanners	Accessories	INSTANT STAPLE REMOVER-A1	\$749.00	18.4%	\$610.98	\$17.77	\$14.45	\$11.79	\$20.58	\$16.33	\$13.62			
894	9736B005	imageFORMULA DR Series Document Scanners	eCarePAK	ECAREPAK (ADVANCE EXCHANGE PROGRAM)FOR P-208II - 1 YEAR	\$26.00	0.0%	\$26.00	\$0.76	\$0.61	\$0.50	\$0.88	\$0.69	\$0.58			
895	9736B006	imageFORMULA DR Series Document Scanners	eCarePAK	ECAREPAK (ADVANCE EXCHANGE PROGRAM)FOR P-208II - 2 YEAR	\$47.00	0.0%	\$47.00	\$1.37	\$1.11	\$0.91	\$1.58	\$1.26	\$1.05			
896	1122V263	imageFORMULA DR Series Document Scanners	Delivery and Installation	DR/CR SCANNER DELIVERY-ONLY CHARGE	\$38.00	0.0%	\$38.00	\$1.11	\$0.90	\$0.73	\$1.28	\$1.02	\$0.85			
897	1122V263	imageFORMULA DR Series Document Scanners	Delivery & Installation	DR/CR SCANNER DELIVERY-ONLY CHARGE	\$38.00	0.0%	\$38.00	\$1.11	\$0.90	\$0.73	\$1.28	\$1.02	\$0.85			
898	9705B007	imageFORMULA DR Series Document Scanners	Machine	IMAGEFORMULA P-215II	\$299.00	6.7%	\$279.00	\$8.12	\$6.60	\$5.38	\$9.40	\$7.45	\$6.22			
899	6144B001	imageFORMULA DR Series Document Scanners	Accessories	SEPARATION PAD FOR P-215/P-215II	\$20.00	22.2%	\$15.56	\$0.45	\$0.37	\$0.30	\$0.52	\$0.42	\$0.35			
900	6144B002	imageFORMULA DR Series Document Scanners	Accessories	FEED ROLLER FOR P-215/P-215II	\$13.00	8.3%	\$11.92	\$0.35	\$0.28	\$0.23	\$0.40	\$0.32	\$0.27			
901	6144B003	imageFORMULA DR Series Document Scanners	Accessories	USB CABLE FOR P-215/P-215II	\$13.00	8.3%	\$11.92	\$0.35	\$0.28	\$0.23	\$0.40	\$0.32	\$0.27			
902	4179B016	imageFORMULA DR Series Document Scanners	Accessories	SOFT CARRYING CASE FOR P-150/215/215II	\$38.00	14.3%	\$32.57	\$0.95	\$0.77	\$0.63	\$1.10	\$0.87	\$0.73			
903	3987V510	imageFORMULA DR Series Document Scanners	Accessories	INSTANT STAPLE REMOVER-A1	\$749.00	18.4%	\$610.98	\$17.77	\$14.45	\$11.79	\$20.58	\$16.33	\$13.62			
904	9737B011	imageFORMULA DR Series Document Scanners	eCarePAK	ECAREPAK (ADVANCE EXCHANGE PROGRAM)FOR DR-215II - 1 YEAR	\$33.00	13.3%	\$28.61	\$0.83	\$0.68	\$0.55	\$0.96	\$0.76	\$0.64			
905	9737B012	imageFORMULA DR Series Document Scanners	eCarePAK	ECAREPAK (ADVANCE EXCHANGE PROGRAM)FOR DR-215II - 2 YEAR	\$59.00	16.7%	\$49.15	\$1.43	\$1.16	\$0.95	\$1.66	\$1.31	\$1.10			
906	9737B027															

					Purchase		Lease						Service		
Sort Key	Category	Product Family	Item Grouping	Product	License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
1033	9739B055	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ON-SITE SERVICE PROGRAM) FOR DR-G2110 1 YEAR + 1 P	\$1,270.00	16.9%	\$1,055.37	\$30.70	\$24.96	\$20.36	\$35.54	\$28.20	\$23.52		
1034	9739B056	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ON-SITE SERVICE PROGRAM) FOR DR-G2110 2 YEAR + 2	\$2,326.00	17.0%	\$1,930.58	\$56.16	\$45.66	\$37.24	\$65.02	\$51.59	\$43.03		
1035	9739B057	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ON-SITE SERVICE PROGRAM) FOR DR-G2110 9 MONTHS	\$1,002.00	22.4%	\$777.55	\$22.62	\$18.39	\$15.00	\$26.19	\$20.78	\$17.33		
1036	9739B058	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ON-SITE SERVICE PROGRAM) FOR DR-G2110 9 MONTHS	\$2,085.00	22.4%	\$1,617.96	\$47.07	\$38.26	\$31.21	\$54.49	\$43.23	\$36.06		
1037	9739B024	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK PM (ON-SITE SERVICE PROGRAM) FOR LVP SCANNER SING	\$533.00	15.3%	\$451.45	\$13.13	\$10.68	\$8.71	\$15.20	\$12.06	\$10.06		
1038	9739B052	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ON-SITE SERVICE PROGRAM) FOR DR-G2110 1 MONTH *	\$107.00	17.0%	\$88.81	\$2.58	\$2.10	\$1.71	\$2.99	\$2.37	\$1.98		
1039	9741B028	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR SCAN KIOSK II 9	\$470.00	16.9%	\$390.57	\$11.36	\$9.24	\$7.53	\$13.15	\$10.44	\$8.71		
1040	9741B030	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR SCAN KIOSK II 1	\$56.40	15.7%	\$47.55	\$1.38	\$1.12	\$0.92	\$1.60	\$1.27	\$1.06		
1041	9741B027	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR SCAN KIOSK II 2	\$940.00	16.9%	\$781.14	\$22.72	\$18.47	\$15.07	\$26.31	\$20.87	\$17.41		
1042	9741B026	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR SCAN KIOSK II 1	\$564.00	16.7%	\$469.81	\$13.67	\$11.11	\$9.06	\$15.82	\$12.55	\$10.47		
1043	9741B021	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK SCAN KIOSK - 9 MONTHS	\$205.00	15.9%	\$172.38	\$5.01	\$4.08	\$3.33	\$5.81	\$4.61	\$3.84		
1044	9741B019	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK SCAN KIOSK - 1 YEAR	\$265.00	15.7%	\$223.38	\$6.50	\$5.28	\$4.31	\$7.52	\$5.97	\$4.98		
1045	9741B020	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK SCAN KIOSK - 2 YEAR	\$469.00	12.4%	\$410.84	\$11.95	\$9.72	\$7.93	\$13.84	\$10.98	\$9.16		
1046	9741B006	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR FBSU201 2 YEAR	\$242.00	17.4%	\$199.92	\$5.82	\$4.73	\$3.86	\$6.73	\$5.34	\$4.46		
1047	9741B005	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR FBSU201 1 YEAR	\$127.00	16.5%	\$106.08	\$3.09	\$2.51	\$2.05	\$3.57	\$2.83	\$2.36		
1048	9741B014	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR FBSU201 1 MON	\$12.70	11.7%	\$11.22	\$0.33	\$0.27	\$0.22	\$0.38	\$0.30	\$0.25		
1049	9741B016	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR FB102 1 YEAR	\$81.00	18.1%	\$66.30	\$1.93	\$1.57	\$1.28	\$2.23	\$1.77	\$1.48		
1050	9741B017	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR FB102 2 YEAR	\$156.00	18.9%	\$126.48	\$3.68	\$2.99	\$2.44	\$4.26	\$3.38	\$2.82		
1051	9741B018	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR FB102 1 MONTH	\$8.10	-0.7%	\$8.16	\$0.24	\$0.19	\$0.16	\$0.27	\$0.22	\$0.18		
1052	3197V109	imageFORMULA DR Series Document Scanners	Scan Kiosk Implementation Serv	SCAN KIOSK IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALY	\$715.00	24.3%	\$541.00	\$15.74	\$12.79	\$10.44	\$18.22	\$14.46	\$12.06		
1053	3150C009	imageFORMULA DR Series Document Scanners	Machine	IMAGEFORMULA DR-G2110 USB SCANNER	\$6,175.00	17.3%	\$5,106.73	\$148.55	\$120.77	\$98.51	\$171.99	\$136.45	\$113.83		
1054	3601C001	imageFORMULA DR Series Document Scanners	Accessories	IMPRINTER FOR G-SERIES	\$425.00	22.5%	\$329.38	\$9.58	\$7.79	\$6.35	\$11.09	\$8.80	\$7.34		
1055	3601C002	imageFORMULA DR Series Document Scanners	Accessories	EXCHANGE ROLLER KIT FOR G-SERIES	\$134.00	23.4%	\$102.64	\$2.99	\$2.43	\$1.98	\$3.46	\$2.74	\$2.29		
1056	3601C004	imageFORMULA DR Series Document Scanners	Accessories	WHITE PLATEN ROLLER	\$86.00	22.5%	\$66.65	\$1.94	\$1.58	\$1.29	\$2.24	\$1.78	\$1.49		
1057	3601C005	imageFORMULA DR Series Document Scanners	Accessories	SEPARATION PAD FOR G2	\$39.00	19.4%	\$31.43	\$0.91	\$0.74	\$0.61	\$1.06	\$0.84	\$0.70		
1058	2152C002	imageFORMULA DR Series Document Scanners	Accessories	FLATBED SCANNER UNIT 102 (LGL SIZE)	\$495.00	28.3%	\$355.00	\$10.33	\$8.40	\$6.85	\$11.96	\$9.49	\$7.91		
1059	6240B002	imageFORMULA DR Series Document Scanners	Accessories	FLATBED SCANNER UNIT 201 (11 x 17 SIZE)	\$1,095.00	24.2%	\$830.00	\$24.14	\$19.63	\$16.01	\$27.95	\$22.18	\$18.50		
1060	2294C002	imageFORMULA DR Series Document Scanners	Accessories	SCAN KIOSK	\$1,895.00	19.8%	\$1,520.00	\$44.22	\$35.95	\$29.32	\$51.19	\$40.61	\$33.88		
1061	0127T974	imageFORMULA DR Series Document Scanners	Accessories	SCAN KIOSK CABINET (OPTIONAL)	\$325.00	20.0%	\$260.00	\$7.56	\$6.15	\$5.02	\$8.76	\$6.95	\$5.80		
1062	3613C004	imageFORMULA DR Series Document Scanners	Accessories	IMAGEFORMULA SCAN KIOSK II NETWORK ADAPTOR	\$3,495.00	27.8%	\$2,524.00	\$73.42	\$59.69	\$48.69	\$85.01	\$67.44	\$56.26		
1063	3987V510	imageFORMULA DR Series Document Scanners	Accessories	INSTANT STAPLE REMOVER-A1	\$749.00	18.4%	\$610.98	\$17.77	\$14.45	\$11.79	\$20.58	\$16.33	\$13.62		
1064	9739B050	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ON-SITE SERVICE PROGRAM) FOR DR-G2110 1 YEAR	\$1,070.00	22.4%	\$830.32	\$24.15	\$19.64	\$16.02	\$27.97	\$22.19	\$18.51		
1065	9739B051	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ON-SITE SERVICE PROGRAM) FOR DR-G2110 2 YEAR	\$1,926.00	18.6%	\$1,567.76	\$45.61	\$37.08	\$30.24	\$52.80	\$41.89	\$34.95		
1066	9739B053	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ON-SITE SERVICE PROGRAM) FOR DR-G2110 9 MONTHS	\$802.00	18.5%	\$653.63	\$19.01	\$15.46	\$12.61	\$22.01	\$17.46	\$14.57		
1067	9739B054	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ON-SITE SERVICE PROGRAM) FOR DR-G2110 9 MONTHS	\$1,685.00	18.6%	\$1,371.59	\$39.90	\$32.44	\$26.46	\$46.20	\$36.65	\$30.57		
1068	9739B055	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ON-SITE SERVICE PROGRAM) FOR DR-G2110 1 YEAR + 1 P	\$1,270.00	16.9%	\$1,055.37	\$30.70	\$24.96	\$20.36	\$35.54	\$28.20	\$23.52		
1069	9739B056	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ON-SITE SERVICE PROGRAM) FOR DR-G2110 2 YEAR + 2	\$2,326.00	17.0%	\$1,930.58	\$56.16	\$45.66	\$37.24	\$65.02	\$51.59	\$43.03		
1070	9739B057	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ON-SITE SERVICE PROGRAM) FOR DR-G2110 9 MONTHS	\$1,002.00	22.4%	\$777.55	\$22.62	\$18.39	\$15.00	\$26.19	\$20.78	\$17.33		
1071	9739B058	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ON-SITE SERVICE PROGRAM) FOR DR-G2110 9 MONTHS	\$2,085.00	22.4%	\$1,617.96	\$47.07	\$38.26	\$31.21	\$54.49	\$43.23	\$36.06		
1072	9739B024	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK PM (ON-SITE SERVICE PROGRAM) FOR LVP SCANNER SING	\$533.00	15.3%	\$451.45	\$13.13	\$10.68	\$8.71	\$15.20	\$12.06	\$10.06		
1073	9739B052	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ON-SITE SERVICE PROGRAM) FOR DR-G2110 1 MONTH *	\$107.00	17.0%	\$88.81	\$2.58	\$2.10	\$1.71	\$2.99	\$2.37	\$1.98		
1074	9741B028	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR SCAN KIOSK II 9	\$470.00	16.9%	\$390.57	\$11.36	\$9.24	\$7.53	\$13.15	\$10.44	\$8.71		
1075	9741B030	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR SCAN KIOSK II 1	\$56.40	15.7%	\$47.55	\$1.38	\$1.12	\$0.92	\$1.60	\$1.27	\$1.06		
1076	9741B027	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR SCAN KIOSK II 2	\$940.00	16.9%	\$781.14	\$22.72	\$18.47	\$15.07	\$26.31	\$20.87			

					Purchase		Lease						Service		
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
1205	9738B010	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCE EXCHANGE PROGRAM)FOR DR-M160II - 1 YEA	\$96.00	2.2%	\$93.89	\$2.73	\$2.22	\$1.81	\$3.16	\$2.51	\$2.09		
1206	9738B011	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCE EXCHANGE PROGRAM)FOR DR-M160II - 2 YEA	\$172.00	2.5%	\$167.70	\$4.88	\$3.97	\$3.23	\$5.65	\$4.48	\$3.74		
1207	9738B017	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR DR-M160II 1 MC	\$9.60	4.4%	\$9.18	\$0.27	\$0.22	\$0.18	\$0.31	\$0.25	\$0.20		
1208	9741B006	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR FBSU201 2 YEAR	\$242.00	17.4%	\$199.92	\$5.82	\$4.73	\$3.86	\$6.73	\$5.34	\$4.46		
1209	9741B005	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR FBSU201 1 YEAR	\$127.00	16.5%	\$106.08	\$3.09	\$2.51	\$2.05	\$3.57	\$2.83	\$2.36		
1210	9741B014	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR FBSU201 1 MON	\$12.70	11.7%	\$11.22	\$0.33	\$0.27	\$0.22	\$0.38	\$0.30	\$0.25		
1211	9741B016	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR FB102 2 YEAR	\$81.00	18.1%	\$66.30	\$1.93	\$1.57	\$1.28	\$2.23	\$1.77	\$1.48		
1212	9741B017	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR FB102 1 MONTH	\$156.00	18.9%	\$126.48	\$3.68	\$2.99	\$2.44	\$4.26	\$3.38	\$2.82		
1213	9741B018	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR FB102 1 MONTH	\$8.10	-0.7%	\$8.16	\$0.24	\$0.19	\$0.16	\$0.27	\$0.22	\$0.18		
1214	1122V263	imageFORMULA DR Series Document Scanners	Delivery & Installation	DR/CR SCANNER DELIVERY-ONLY CHARGE	\$38.00	0.0%	\$38.00	\$1.11	\$0.90	\$0.73	\$1.28	\$1.02	\$0.85		
1215	3537V017	imageFORMULA DR Series Document Scanners	Delivery & Installation	SMALL DR-CHECK SCANNERS (8-12 LBS) INSTALL PAK	\$280.00	36.5%	\$177.86	\$5.17	\$4.21	\$3.43	\$5.99	\$4.75	\$3.96		
1216	9392B002	imageFORMULA DR Series Document Scanners	Machine	DR-M1060	\$2,195.00	4.0%	\$2,107.00	\$61.29	\$49.83	\$40.64	\$70.96	\$56.30	\$46.97		
1217	9691B001	imageFORMULA DR Series Document Scanners	Accessories	EXCHANGE ROLLER KIT FOR DR-M1060/M1060II	\$80.00	18.4%	\$65.28	\$1.90	\$1.54	\$1.26	\$2.20	\$1.74	\$1.46		
1218	1922B001	imageFORMULA DR Series Document Scanners	Accessories	BARCODE MODULE	\$107.00	20.2%	\$85.39	\$2.48	\$2.02	\$1.65	\$2.88	\$2.28	\$1.90		
1219	6240B002	imageFORMULA DR Series Document Scanners	Accessories	FLATBED SCANNER UNIT 201 (11 x 17 SIZE)	\$1,095.00	24.2%	\$830.00	\$24.14	\$19.63	\$16.01	\$27.95	\$22.18	\$18.50		
1220	1941B001	imageFORMULA DR Series Document Scanners	Accessories	CAPTUREPERFECT 3.1 REPLACEMENT CD	\$86.00	1.3%	\$84.88	\$2.47	\$2.01	\$1.64	\$2.86	\$2.27	\$1.89		
1221	1922B003	imageFORMULA DR Series Document Scanners	Accessories	2D CODE MODULE	\$107.00	9.1%	\$97.26	\$2.83	\$2.30	\$1.88	\$3.28	\$2.60	\$2.17		
1222	2152C002	imageFORMULA DR Series Document Scanners	Accessories	FLATBED SCANNER UNIT 102 (LGL SIZE)	\$495.00	28.3%	\$355.00	\$10.33	\$8.40	\$6.85	\$11.96	\$9.49	\$7.91		
1223	2998C002	imageFORMULA DR Series Document Scanners	Accessories	NA10	\$169.00	18.5%	\$137.70	\$4.01	\$3.26	\$2.66	\$4.64	\$3.68	\$3.07		
1224	2999C002	imageFORMULA DR Series Document Scanners	Accessories	WA10	\$199.00	18.5%	\$162.18	\$4.72	\$3.84	\$3.13	\$5.46	\$4.33	\$3.61		
1225	3987V510	imageFORMULA DR Series Document Scanners	Accessories	INSTANT STAPLE REMOVER-A1	\$749.00	18.4%	\$610.98	\$17.77	\$14.45	\$11.79	\$20.58	\$16.33	\$13.62		
1226	9738B014	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCE EXCHANGE PROGRAM)FOR DR-M1060 - 1 YEA	\$318.00	25.4%	\$237.23	\$6.90	\$5.61	\$4.58	\$7.99	\$6.34	\$5.29		
1227	9738B015	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCE EXCHANGE PROGRAM)FOR DR-M1060 - 2 YEA	\$571.00	25.4%	\$425.97	\$12.39	\$10.07	\$8.22	\$14.35	\$11.38	\$9.49		
1228	9738B018	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR DR-M1060- 1 M	\$31.80	13.4%	\$27.54	\$0.80	\$0.65	\$0.53	\$0.93	\$0.74	\$0.61		
1229	9741B006	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR FBSU201 2 YEAR	\$242.00	17.4%	\$199.92	\$5.82	\$4.73	\$3.86	\$6.73	\$5.34	\$4.46		
1230	9741B005	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR FBSU201 1 YEAR	\$127.00	16.5%	\$106.08	\$3.09	\$2.51	\$2.05	\$3.57	\$2.83	\$2.36		
1231	9741B014	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR FBSU201 1 MON	\$12.70	11.7%	\$11.22	\$0.33	\$0.27	\$0.22	\$0.38	\$0.30	\$0.25		
1232	9741B016	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR FB102 2 YEAR	\$81.00	18.1%	\$66.30	\$1.93	\$1.57	\$1.28	\$2.23	\$1.77	\$1.48		
1233	9741B017	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR FB102 1 MONTH	\$156.00	18.9%	\$126.48	\$3.68	\$2.99	\$2.44	\$4.26	\$3.38	\$2.82		
1234	9741B018	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR FB102 1 MONTH	\$8.10	-0.7%	\$8.16	\$0.24	\$0.19	\$0.16	\$0.27	\$0.22	\$0.18		
1235	1122V263	imageFORMULA DR Series Document Scanners	Delivery & Installation	DR/CR SCANNER DELIVERY-ONLY CHARGE	\$38.00	0.0%	\$38.00	\$1.11	\$0.90	\$0.73	\$1.28	\$1.02	\$0.85		
1236	3537V017	imageFORMULA DR Series Document Scanners	Delivery & Installation	SMALL DR-CHECK SCANNERS (8-12 LBS) INSTALL PAK	\$280.00	36.5%	\$177.86	\$5.17	\$4.21	\$3.43	\$5.99	\$4.75	\$3.96		
1237	9691B001	imageFORMULA DR Series Document Scanners	Accessories	EXCHANGE ROLLER KIT FOR DR-M1060/M1060II	\$80.00	18.4%	\$65.28	\$1.90	\$1.54	\$1.26	\$2.20	\$1.74	\$1.46		
1238	2152C002	imageFORMULA DR Series Document Scanners	Accessories	FLATBED SCANNER UNIT 102 (LGL SIZE)	\$495.00	28.3%	\$355.00	\$10.33	\$8.40	\$6.85	\$11.96	\$9.49	\$7.91		
1239	6240B002	imageFORMULA DR Series Document Scanners	Accessories	FLATBED SCANNER UNIT 201 (11 x 17 SIZE)	\$1,095.00	24.2%	\$830.00	\$24.14	\$19.63	\$16.01	\$27.95	\$22.18	\$18.50		
1240	4061V648	imageFORMULA DR Series Document Scanners	Delivery & Installation	INTANGIBLE DR/CR SCANNER DELIVERY-ONLY CHARGE	\$38.00	-2.1%	\$38.80	\$1.13	\$0.92	\$0.75	\$1.31	\$1.04	\$0.86		
1241	3537V018	imageFORMULA DR Series Document Scanners	Delivery & Installation	IFS - SCANNERS INSTALL PAK	\$263.00	36.5%	\$167.07	\$4.86	\$3.95	\$3.22	\$5.63	\$4.46	\$3.72		
1242	2405C002	imageFORMULA DR Series Document Scanners	Machine	IMAGFORMULA DR-M260	\$1,195.00	17.3%	\$988.00	\$28.74	\$23.37	\$19.06	\$33.28	\$26.40	\$22.02		
1243	0697C001	imageFORMULA DR Series Document Scanners	Accessories	CARRIER SHEET (A4)	\$53.00	24.5%	\$40.02	\$1.16	\$0.95	\$0.77	\$1.35	\$1.07	\$0.89		
1244	0697C002	imageFORMULA DR Series Document Scanners	Accessories	PASSPORT CARRIER SHEET	\$24.00	9.1%	\$21.82	\$0.63	\$0.52	\$0.42	\$0.73	\$0.58	\$0.49		
1245	1922B001	imageFORMULA DR Series Document Scanners	Accessories	BARCODE MODULE	\$107.00	20.2%	\$85.39	\$2.48	\$2.02	\$1.65	\$2.88	\$2.28	\$1.90		
1246	1922B003	imageFORMULA DR Series Document Scanners	Accessories	2D CODE MODULE	\$107.00	9.1%	\$97.26	\$2.83	\$2.30	\$1.88	\$3.28	\$2.60	\$2.17		
1247	2152C002	imageFORMULA DR Series Document Scanners	Accessories	FLATBED SCANNER UNIT 102 (LGL SIZE)	\$495.00	28.3%	\$355.00	\$10.33	\$8.40	\$6.85	\$11.96	\$9.49	\$7.91		
1248	6240B002	imageFORMULA DR Series Document Scanners	Accessories	FLATBED SCANNER UNIT 201 (11 x 17 SIZE)	\$1,095.00	24.2%	\$830.00	\$24.14	\$19.63	\$16.01	\$27.95	\$22.18	\$18.50		
1249	1941B001	imageFORMULA DR Series Document Scanners	Accessories	CAPTUREPERFECT 3.1 REPLACEMENT CD	\$86.00	1.3%	\$84.88	\$2.47	\$2.01	\$1.64	\$2.86	\$2.27	\$1.89		
1250	2998C002	imageFORMULA DR Series Document Scanners	Accessories	NA10	\$169.										

					Purchase			Lease						Service		
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner	
1377	3882V205	HP Printers - Available for MPS Contracts Only. Please Refer to the Purchase of Multiple Copies of the HP Printers for more details.	Accessories	TROY HP MICR Printers	TROY M610DN MICR PRINTER 1 TRAY, NO LOCK - 01-06702-101	\$2,238.19	2.6%	\$2,180.00	\$63.42	\$51.56	\$42.05	\$73.42	\$58.25	\$48.59		
1378	3900V228	HP Printers - Available for MPS Contracts Only. Please Refer to the Purchase of Multiple Copies of the HP Printers for more details.	Accessories	HP Printers - Available for MPS Contracts Only. Please Refer to the Purchase of Multiple Copies of the HP Printers for more details.	TROY M610/M611/M612 SECURE 550-SHEET INPUT TRAY - COMBIN	\$506.48	12.2%	\$444.69	\$12.94	\$10.52	\$8.58	\$14.98	\$11.88	\$9.91		
1379	3900V229	HP Printers - Available for MPS Contracts Only. Please Refer to the Purchase of Multiple Copies of the HP Printers for more details.	Accessories	HP Printers - Available for MPS Contracts Only. Please Refer to the Purchase of Multiple Copies of the HP Printers for more details.	TROY M610/M611/M612 SECURE 550-SHEET INPUT TRAY - 02-0316	\$501.90	13.6%	\$433.64	\$12.61	\$10.26	\$8.36	\$14.60	\$11.59	\$9.67		
1380	3900V230	HP Printers - Available for MPS Contracts Only. Please Refer to the Purchase of Multiple Copies of the HP Printers for more details.	Accessories	HP Printers - Available for MPS Contracts Only. Please Refer to the Purchase of Multiple Copies of the HP Printers for more details.	TROY M610/M611/M612 SECURE 2,100-SHEET INPUT TRAY - 02-0317	\$1,444.30	1.7%	\$1,420.00	\$41.31	\$33.58	\$27.39	\$47.83	\$37.94	\$31.65		
1381	3900V231	HP Printers - Available for MPS Contracts Only. Please Refer to the Purchase of Multiple Copies of the HP Printers for more details.	Accessories	HP Printers - Available for MPS Contracts Only. Please Refer to the Purchase of Multiple Copies of the HP Printers for more details.	TROY HP STANDARD M610/M611/M612 STANDARD 550-SHEET INP	\$273.98	-2.1%	\$279.73	\$8.14	\$6.62	\$5.40	\$9.42	\$7.47	\$6.24		
1382	3900V232	HP Printers - Available for MPS Contracts Only. Please Refer to the Purchase of Multiple Copies of the HP Printers for more details.	Accessories	HP Printers - Available for MPS Contracts Only. Please Refer to the Purchase of Multiple Copies of the HP Printers for more details.	TROY HP STANDARD M610/M611/M612 STANDARD 2,100-SHEET IN	\$936.10	-2.1%	\$955.76	\$27.80	\$22.60	\$18.44	\$32.19	\$25.54	\$21.30		
1383	3940V571	HP Printers - Available for MPS Contracts Only. Please Refer to the Purchase of Multiple Copies of the HP Printers for more details.	Accessories	HP Printers - Available for MPS Contracts Only. Please Refer to the Purchase of Multiple Copies of the HP Printers for more details.	TROY M402/M404 SECURE INPUT TRAY - 02-20634-001	\$312.90	4.1%	\$300.00	\$8.73	\$7.10	\$5.79	\$10.10	\$8.02	\$6.69		
1384	3886V746	HP Printers - Available for MPS Contracts Only. Please Refer to the Purchase of Multiple Copies of the HP Printers for more details.	Troy Shipping & Setup	Troy Shipping & Setup	TROY HP MICR PRINTER PER DEVICE SETUP CHARGE (NO NETWORK	\$500.00	-2.0%	\$510.00	\$14.84	\$12.06	\$9.84	\$17.18	\$13.63	\$11.37		
1385	3885V500	HP Printers - Available for MPS Contracts Only. Please Refer to the Purchase of Multiple Copies of the HP Printers for more details.	Troy Shipping & Setup	Troy Shipping & Setup	ONE (1) FREIGHT UNIT - TROYTRUNIT	\$2.00	40.0%	\$1.20	\$0.03	\$0.03	\$0.02	\$0.04	\$0.03	\$0.03		
1386	4974B003	Label Printers	Printers	Printers	LX-D5500 4 INCH DYE-BASED INKJET LABEL PRINTER	\$9,499.00	22.0%	\$7,410.00	\$215.56	\$175.25	\$142.94	\$249.57	\$198.00	\$165.17		
1387	3205C001	Label Printers	Printers	Printers	LX-D1300 2 INCH DYE-BASED INKJET LABEL PRINTER	\$3,699.00	19.0%	\$2,997.00	\$87.18	\$70.88	\$57.81	\$100.94	\$80.08	\$66.80		
1388	4976B002	Label Printers	Accessories	Accessories	CJ-L02 Auto Cutter Unit, For LX-D5500	\$3,900.00	19.2%	\$3,151.00	\$91.66	\$74.52	\$60.78	\$106.13	\$84.19	\$70.24		
1389	6940B002	Label Printers	Accessories	Accessories	RH-L03 Roll Holder, For LX-D5500	\$150.00	18.0%	\$123.00	\$3.58	\$2.91	\$2.37	\$4.14	\$3.29	\$2.74		
1390	9762B001	Label Printers	Accessories	Accessories	RH-L02 Roll Holder, For LX-P1300 / LX-D1300	\$50.00	18.0%	\$41.00	\$1.19	\$0.97	\$0.79	\$1.38	\$1.10	\$0.91		
1391	4027V057	Label Printers	Supplies	Supplies	STARTER MEDIA KIT FOR LX-D5500	\$20.00	-2.1%	\$20.42	\$0.59	\$0.48	\$0.39	\$0.69	\$0.55	\$0.46		
1392	4027V058	Label Printers	Supplies	Supplies	STARTER MEDIA KIT FOR LX-D1300	\$20.00	-2.1%	\$20.42	\$0.59	\$0.48	\$0.39	\$0.69	\$0.55	\$0.46		
1393	4847B004	Label Printers	Supplies	Supplies	WT-X401 MAINTENANCE CARTRIDGE, FOR CX-G6400/LX-D5500	\$90.00	-2.1%	\$91.89	\$2.67	\$2.17	\$1.77	\$3.09	\$2.46	\$2.05		
1394	9756B002	Label Printers	Supplies	Supplies	WT-X201 MAINTENANCE CARTRIDGE, FOR CX-G2400/LX-P1300/LX-D	\$40.00	-2.1%	\$40.84	\$1.19	\$0.97	\$0.79	\$1.38	\$1.09	\$0.91		
1395	4982B003	Label Printers	Supplies	Supplies	BJI-P511BK Black Ink Tank (240ml) - For LX-D5500	\$250.00	-2.1%	\$255.25	\$7.43	\$6.04	\$4.92	\$8.60	\$6.82	\$5.69		
1396	4979B003	Label Printers	Supplies	Supplies	BJI-P511Y Yellow Ink Tank (240ml) - For LX-D5500	\$250.00	-2.1%	\$255.25	\$7.43	\$6.04	\$4.92	\$8.60	\$6.82	\$5.69		
1397	4981B003	Label Printers	Supplies	Supplies	BJI-P511C Cyan Ink Tank (240ml) - For LX-D5500	\$250.00	-2.1%	\$255.25	\$7.43	\$6.04	\$4.92	\$8.60	\$6.82	\$5.69		
1398	9179B003	Label Printers	Supplies	Supplies	BJI-P512M Magenta Ink Tank (240ml) - For LX-D5500	\$250.00	-2.1%	\$255.25	\$7.43	\$6.04	\$4.92	\$8.60	\$6.82	\$5.69		
1399	9033B004	Label Printers	Supplies	Supplies	BJI-P211Y(4P) YELLOW INK TANK (14.5ML X 4 TANKS) - FOR LX-D130	\$140.00	-2.1%	\$142.94	\$4.16	\$3.38	\$2.76	\$4.81	\$3.82	\$3.19		
1400	9034B004	Label Printers	Supplies	Supplies	BJI-P211M(4P) MAGENTA INK TANK (14.5ML X 4 TANKS) - FOR LX-D1	\$140.00	-2.1%	\$142.94	\$4.16	\$3.38	\$2.76	\$4.81	\$3.82	\$3.19		
1401	9035B004	Label Printers	Supplies	Supplies	BJI-P211C(4P) CYAN INK TANK (14.5ML X 4 TANKS) - FOR LX-D1300/	\$140.00	-2.1%	\$142.94	\$4.16	\$3.38	\$2.76	\$4.81	\$3.82	\$3.19		
1402	9036B004	Label Printers	Supplies	Supplies	BJI-P211BK(4P) BLACK INK TANK (14.5ML X 4 TANKS) - FOR LX-D1300	\$140.00	-2.1%	\$142.94	\$4.16	\$3.38	\$2.76	\$4.81	\$3.82	\$3.19		
1403	4025V192	Label Printers	Delivery and Installation	Delivery and Installation	INSTALL PAK FOR LX-D5500 AND CX-G6400 (WITHIN CSA TERRITORY	\$390.00	34.6%	\$255.00	\$7.42	\$6.03	\$4.92	\$8.59	\$6.81	\$5.68		
1404	4025V193	Label Printers	Delivery and Installation	Delivery and Installation	DROP SHIP DELIVERY AND SERVICE INSTALLATION FOR LX-P1300/LX-	\$282.00	35.0%	\$183.30	\$5.33	\$4.34	\$3.54	\$6.17	\$4.90	\$4.09		
1405	3724V529	Label Printers	Delivery and Installation	Delivery and Installation	LX-D5500 INSTALLATION SERVICE (Outside CSA territory)	\$650.00	-0.9%	\$656.00	\$19.08	\$15.51	\$12.65	\$22.09	\$17.53	\$14.62		
1406	3724V530	Label Printers	Delivery and Installation	Delivery and Installation	LX-D1300, LX-P1300 INSTALLATION SERVICE (Outside CSA territory)	\$630.00	-1.0%	\$636.00	\$18.50	\$15.04	\$12.27	\$21.42	\$16.99	\$14.18		
1407	0659C002	Label Printers	Printers	Printers	LX-P1300 2 INCH PIGMENT-BASED INKJET LABEL PRINTER	\$3,999.00	22.0%	\$3,120.00	\$90.76	\$73.79	\$60.18	\$105.08	\$83.37	\$69.54		
1408	9762B001	Label Printers	Accessories	Accessories	RH-L02 Roll Holder, For LX-P1300 / LX-D1300	\$50.00	18.0%	\$41.00	\$1.19	\$0.97	\$0.79	\$1.38	\$1.10	\$0.91		
1409	4027V058	Label Printers	Supplies	Supplies	STARTER MEDIA KIT FOR LX-D1300	\$20.00	-2.1%	\$20.42	\$0.59	\$0.48	\$0.39	\$0.69	\$0.55	\$0.46		
1410	9756B002	Label Printers	Supplies	Supplies	WT-X201 MAINTENANCE CARTRIDGE, FOR CX-G2400/LX-P1300/LX-D	\$40.00	-2.1%	\$40.84	\$1.19	\$0.97	\$0.79	\$1.38	\$1.09	\$0.91		
1411	9044B004	Label Printers	Supplies	Supplies	BJI-P321BK(4P) Black Ink Tank (14.5ml x 4 Tanks) - For LX-P1300	\$140.00	-2.1%	\$142.94	\$4.16	\$3.38	\$2.76	\$4.81	\$3.82	\$3.19		
1412	9043B004	Label Printers	Supplies	Supplies	BJI-P321C(4P) Cyan Ink Tank (14.5ml x 4 Tanks) - For LX-P1300	\$140.00	-2.1%	\$142.94	\$4.16	\$3.38	\$2.76	\$4.81	\$3.82	\$3.19		
1413	9042B004	Label Printers	Supplies	Supplies	BJI-P321M(4P) Magenta Ink Tank (14.5ml x 4 Tanks) - For LX-P1300	\$140.00	-2.1%	\$142.94	\$4.16	\$3.38	\$2.76	\$4.81	\$3.82	\$3.19		
1414	9041B004	Label Printers	Supplies	Supplies	BJI-P321Y(4P) Yellow Ink Tank (14.5ml x 4 Tanks) - For LX-P1300	\$140.00	-2.1%	\$142.94	\$4.16	\$3.38	\$2.76	\$4.81	\$3.82	\$3.19		
1415	4025V192	Label Printers	Delivery and Installation	Delivery and Installation	INSTALL PAK FOR LX-D5500 AND CX-G6400 (WITHIN CSA TERRITORY	\$390.00	34.6%	\$255.00	\$7.42	\$6.03	\$4.92	\$8.59	\$6.81	\$5.68		
1416	4025V193	Label Printers	Delivery and Installation	Delivery and Installation	DROP SHIP DELIVERY AND SERVICE INSTALLATION FOR LX-P1300/LX-	\$282.00	35.0%	\$183.30	\$5.33	\$4.34	\$3.54	\$6.17	\$4.90	\$4.09		

					Purchase			Lease						Service	
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
1549	0860C001	Large Format - 11-Color Plus Chroma Optimizer:	Supplies	PFI-1100 CO - PIGMENT INK TANK 160ML	\$102.00	0.0%	\$102.00	\$2.97	\$2.41	\$1.97	\$3.44	\$2.73	\$2.27		
1550	0810C001	Large Format - 11-Color Plus Chroma Optimizer:	Supplies	PFI-1300 MBK - PIGMENT INK TANK 330ML	\$187.00	0.0%	\$187.00	\$5.44	\$4.42	\$3.61	\$6.30	\$5.00	\$4.17		
1551	0820C001	Large Format - 11-Color Plus Chroma Optimizer:	Supplies	PFI-1300 B - PIGMENT INK TANK 330ML	\$187.00	0.0%	\$187.00	\$5.44	\$4.42	\$3.61	\$6.30	\$5.00	\$4.17		
1552	0811C001	Large Format - 11-Color Plus Chroma Optimizer:	Supplies	PFI-1300 PBK - PIGMENT INK TANK 330ML	\$187.00	0.0%	\$187.00	\$5.44	\$4.42	\$3.61	\$6.30	\$5.00	\$4.17		
1553	0812C001	Large Format - 11-Color Plus Chroma Optimizer:	Supplies	PFI-1300 C - PIGMENT INK TANK 330ML	\$187.00	0.0%	\$187.00	\$5.44	\$4.42	\$3.61	\$6.30	\$5.00	\$4.17		
1554	0813C001	Large Format - 11-Color Plus Chroma Optimizer:	Supplies	PFI-1300 M - PIGMENT INK TANK 330ML	\$187.00	0.0%	\$187.00	\$5.44	\$4.42	\$3.61	\$6.30	\$5.00	\$4.17		
1555	0814C001	Large Format - 11-Color Plus Chroma Optimizer:	Supplies	PFI-1300 Y - PIGMENT INK TANK 330ML	\$187.00	0.0%	\$187.00	\$5.44	\$4.42	\$3.61	\$6.30	\$5.00	\$4.17		
1556	0815C001	Large Format - 11-Color Plus Chroma Optimizer:	Supplies	PFI-1300 PC - PIGMENT INK TANK 330ML	\$187.00	0.0%	\$187.00	\$5.44	\$4.42	\$3.61	\$6.30	\$5.00	\$4.17		
1557	0816C001	Large Format - 11-Color Plus Chroma Optimizer:	Supplies	PFI-1300 PM - PIGMENT INK TANK 330ML	\$187.00	0.0%	\$187.00	\$5.44	\$4.42	\$3.61	\$6.30	\$5.00	\$4.17		
1558	0817C001	Large Format - 11-Color Plus Chroma Optimizer:	Supplies	PFI-1300 GY - PIGMENT INK TANK 330ML	\$187.00	0.0%	\$187.00	\$5.44	\$4.42	\$3.61	\$6.30	\$5.00	\$4.17		
1559	0818C001	Large Format - 11-Color Plus Chroma Optimizer:	Supplies	PFI-1300 PGY - PIGMENT INK TANK 330ML	\$187.00	0.0%	\$187.00	\$5.44	\$4.42	\$3.61	\$6.30	\$5.00	\$4.17		
1560	0819C001	Large Format - 11-Color Plus Chroma Optimizer:	Supplies	PFI-1300 R - PIGMENT INK TANK 330ML	\$187.00	0.0%	\$187.00	\$5.44	\$4.42	\$3.61	\$6.30	\$5.00	\$4.17		
1561	0821C001	Large Format - 11-Color Plus Chroma Optimizer:	Supplies	PFI-1300 CO - PIGMENT INK TANK 330ML	\$179.00	0.0%	\$179.00	\$5.21	\$4.23	\$3.45	\$6.03	\$4.78	\$3.99		
1562	0774C001	Large Format - 11-Color Plus Chroma Optimizer:	Supplies	PFI-1700 MBK - PIGMENT INK TANK 700ML	\$317.00	3.4%	\$306.22	\$8.91	\$7.24	\$5.91	\$10.31	\$8.18	\$6.83		
1563	0775C001	Large Format - 11-Color Plus Chroma Optimizer:	Supplies	PFI-1700 PBK - PIGMENT INK TANK 700ML	\$317.00	3.4%	\$306.22	\$8.91	\$7.24	\$5.91	\$10.31	\$8.18	\$6.83		
1564	0776C001	Large Format - 11-Color Plus Chroma Optimizer:	Supplies	PFI-1700 C - PIGMENT INK TANK 700ML	\$317.00	3.4%	\$306.22	\$8.91	\$7.24	\$5.91	\$10.31	\$8.18	\$6.83		
1565	0777C001	Large Format - 11-Color Plus Chroma Optimizer:	Supplies	PFI-1700 M - PIGMENT INK TANK 700ML	\$317.00	3.4%	\$306.22	\$8.91	\$7.24	\$5.91	\$10.31	\$8.18	\$6.83		
1566	0778C001	Large Format - 11-Color Plus Chroma Optimizer:	Supplies	PFI-1700 Y - PIGMENT INK TANK 700ML	\$317.00	3.4%	\$306.22	\$8.91	\$7.24	\$5.91	\$10.31	\$8.18	\$6.83		
1567	0779C001	Large Format - 11-Color Plus Chroma Optimizer:	Supplies	PFI-1700 PC - PIGMENT INK TANK 700ML	\$317.00	3.4%	\$306.22	\$8.91	\$7.24	\$5.91	\$10.31	\$8.18	\$6.83		
1568	0780C001	Large Format - 11-Color Plus Chroma Optimizer:	Supplies	PFI-1700 PM - PIGMENT INK TANK 700ML	\$317.00	3.4%	\$306.22	\$8.91	\$7.24	\$5.91	\$10.31	\$8.18	\$6.83		
1569	0781C001	Large Format - 11-Color Plus Chroma Optimizer:	Supplies	PFI-1700 GY - PIGMENT INK TANK 700ML	\$317.00	3.4%	\$306.22	\$8.91	\$7.24	\$5.91	\$10.31	\$8.18	\$6.83		
1570	0782C001	Large Format - 11-Color Plus Chroma Optimizer:	Supplies	PFI-1700 PGY - PIGMENT INK TANK 700ML	\$317.00	3.4%	\$306.22	\$8.91	\$7.24	\$5.91	\$10.31	\$8.18	\$6.83		
1571	0783C001	Large Format - 11-Color Plus Chroma Optimizer:	Supplies	PFI-1700 R - PIGMENT INK TANK 700ML	\$317.00	3.4%	\$306.22	\$8.91	\$7.24	\$5.91	\$10.31	\$8.18	\$6.83		
1572	0784C001	Large Format - 11-Color Plus Chroma Optimizer:	Supplies	PFI-1700 B - PIGMENT INK TANK 700ML	\$317.00	3.4%	\$306.22	\$8.91	\$7.24	\$5.91	\$10.31	\$8.18	\$6.83		
1573	0785C001	Large Format - 11-Color Plus Chroma Optimizer:	Supplies	PFI-1700 CO - PIGMENT INK TANK 700ML	\$305.00	3.9%	\$293.00	\$8.52	\$6.93	\$5.65	\$9.87	\$7.83	\$6.53		
1574	0861C003	Large Format - 11-Color Plus Chroma Optimizer:	Supplies	PRINT HEAD PF-10	\$726.00	-2.1%	\$741.00	\$21.56	\$17.52	\$14.29	\$24.96	\$19.80	\$16.52		
1575	0849V351	Large Format - 11-Color Plus Chroma Optimizer:	Media	CANON MATTE COATED PAPER 170GSM 42" X 100'	\$75.50	0.0%	\$75.50	\$2.20	\$1.79	\$1.46	\$2.54	\$2.02	\$1.68		
1576	1708B994	Large Format - 11-Color Plus Chroma Optimizer:	Hardware	PRO-4100 1 YEAR EXTENDED WARRANTY ECAREPAK	\$861.00	11.8%	\$759.00	\$22.08	\$17.95	\$14.64	\$25.56	\$20.28	\$16.92		
1577	1708B995	Large Format - 11-Color Plus Chroma Optimizer:	Hardware	PRO-4100 2 YEAR EXTENDED WARRANTY ECAREPAK	\$1,613.00	12.1%	\$1,418.00	\$41.25	\$33.54	\$27.35	\$47.76	\$37.89	\$31.61		
1578	1708B996	Large Format - 11-Color Plus Chroma Optimizer:	Hardware	PRO-4100 3 YEAR EXTENDED WARRANTY ECAREPAK	\$2,103.00	13.7%	\$1,815.00	\$52.80	\$42.92	\$35.01	\$61.13	\$48.50	\$40.46		
1579	1708B997	Large Format - 11-Color Plus Chroma Optimizer:	Hardware	PRO-4100 4 YEAR EXTENDED WARRANTY ECAREPAK	\$2,963.00	13.6%	\$2,560.00	\$74.47	\$60.54	\$49.38	\$86.22	\$68.40	\$57.06		
1580	1023V298	Large Format - 11-Color Plus Chroma Optimizer:	Delivery & Installation	LARGE FORMAT PRINTER (36IN-60IN) INSTALL PAK For printer model	\$545.00	29.5%	\$384.23	\$11.18	\$9.09	\$7.41	\$12.94	\$10.27	\$8.56		
1581	3063V601	Large Format - 11-Color Plus Chroma Optimizer:	Delivery & Installation	CUSA PRO SERIES INSTALLATION (OUTSIDE ESS SERVICE TERRITORY)	\$694.00	7.2%	\$644.00	\$18.73	\$15.23	\$12.42	\$21.69	\$17.21	\$14.35		
1582	2716V994	Large Format - 11-Color Plus Chroma Optimizer:	Delivery & Installation	CSA IMAGEPROGRAF MANDATORY ADDITIONAL DELIVERY CHARGE	\$225.00	-2.1%	\$229.73	\$6.68	\$5.43	\$4.43	\$7.74	\$6.14	\$5.12		
1583	1396V761	Large Format - 11-Color Plus Chroma Optimizer:	Implementation Services By Local Agency	POSTER ARTIST PRO SERVICES BY PROFESSIONAL SERVICES	\$292.00	28.8%	\$208.00	\$6.05	\$4.92	\$4.01	\$7.01	\$5.56	\$4.64		
1584	3871C005	Large Format - 11-Color Plus Chroma Optimizer:	Machine	60 INCH IMAGEPROGRAF PRO-6100 PRINTER	\$13,578.00	14.3%	\$11,636.35	\$338.50	\$275.20	\$224.47	\$391.91	\$310.92	\$259.37		
1585	1153C010	Large Format - 11-Color Plus Chroma Optimizer:	Accessories	ROLL HOLDER SET RH2-66	\$305.00	23.2%	\$234.24	\$6.81	\$5.54	\$4.52	\$7.89	\$6.26	\$5.22		
1586	1155C001	Large Format - 11-Color Plus Chroma Optimizer:	Accessories	CUTTER BLADE CT-07	\$100.00	6.5%	\$93.50	\$2.72	\$2.21	\$1.80	\$3.15	\$2.50	\$2.08		
1587	1156C002	Large Format - 11-Color Plus Chroma Optimizer:	Accessories	MAINTENANCE CARTRIDGE MC-30	\$105.00	15.5%	\$88.73	\$2.58	\$2.10	\$1.71	\$2.99	\$2.37	\$1.98		
1588	4511C004	Large Format - 11-Color Plus Chroma Optimizer:	Accessories	TEFLON MAT FOR CE6000-60 (2PK)	\$49.00	10.5%	\$43.86	\$1.28	\$1.04	\$0.85	\$1.48	\$1.17	\$0.98		
1589	4511C005	Large Format - 11-Color Plus Chroma Optimizer:	Accessories	TEFLON MAT FOR CE6000-120 (2PK)	\$75.00	13.0%	\$65.28	\$1.90	\$1.54	\$1.26	\$2.20	\$1.74	\$1.46		
1590	4511C009	Large Format - 11-Color Plus Chroma Optimizer:	Accessories	CE7000-130 PLUS 50" CONTOUR CUTTER AND COLORBYTE R.E.D. SO	\$6,540.00	12.7%	\$5,712.00	\$166.16	\$135.09	\$110.18	\$192.38	\$152.62	\$127.32		
1591	4511C011	Large Format - 11-Color Plus Chroma Optimizer:	Accessories	TEFLON MAT FOR CE7000-130 (2 PACK)</											

					Purchase		Lease						Service		
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
1721	5269C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2100 Y - PIGMENT INK TANK 160ML	\$105.00	-2.0%	\$107.10	\$3.12	\$2.53	\$2.07	\$3.61	\$2.86	\$2.39		
1722	5270C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2100 GY - PIGMENT INK TANK 160ML	\$105.00	-2.0%	\$107.10	\$3.12	\$2.53	\$2.07	\$3.61	\$2.86	\$2.39		
1723	5271C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2100 R - PIGMENT INK TANK 160ML	\$105.00	-2.0%	\$107.10	\$3.12	\$2.53	\$2.07	\$3.61	\$2.86	\$2.39		
1724	5272C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2100 O - PIGMENT INK TANK 160ML	\$105.00	-2.0%	\$107.10	\$3.12	\$2.53	\$2.07	\$3.61	\$2.86	\$2.39		
1725	5273C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2100 G - PIGMENT INK TANK 160ML	\$105.00	-2.0%	\$107.10	\$3.12	\$2.53	\$2.07	\$3.61	\$2.86	\$2.39		
1726	5274C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2100 V - PIGMENT INK TANK 160ML	\$105.00	-2.0%	\$107.10	\$3.12	\$2.53	\$2.07	\$3.61	\$2.86	\$2.39		
1727	5275C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2100 FP - PIGMENT INK TANK 160ML	\$116.00	-2.0%	\$118.32	\$3.44	\$2.80	\$2.28	\$3.99	\$3.16	\$2.64		
1728	5276C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2300 MBK - PIGMENT INK TANK 330ML	\$187.00	-2.0%	\$190.74	\$5.55	\$4.51	\$3.68	\$6.42	\$5.10	\$4.25		
1729	5277C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2300 PBK - PIGMENT INK TANK 330ML	\$187.00	-2.0%	\$190.74	\$5.55	\$4.51	\$3.68	\$6.42	\$5.10	\$4.25		
1730	5278C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2300 C - PIGMENT INK TANK 330ML	\$187.00	-2.0%	\$190.74	\$5.55	\$4.51	\$3.68	\$6.42	\$5.10	\$4.25		
1731	5279C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2300 M - PIGMENT INK TANK 330ML	\$187.00	-2.0%	\$190.74	\$5.55	\$4.51	\$3.68	\$6.42	\$5.10	\$4.25		
1732	5280C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2300 Y - PIGMENT INK TANK 330ML	\$187.00	-2.0%	\$190.74	\$5.55	\$4.51	\$3.68	\$6.42	\$5.10	\$4.25		
1733	5281C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2300 GY - PIGMENT INK TANK 330ML	\$187.00	-2.0%	\$190.74	\$5.55	\$4.51	\$3.68	\$6.42	\$5.10	\$4.25		
1734	5282C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2300 R - PIGMENT INK TANK 330ML	\$187.00	-2.0%	\$190.74	\$5.55	\$4.51	\$3.68	\$6.42	\$5.10	\$4.25		
1735	5283C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2300 O - PIGMENT INK TANK 330ML	\$187.00	-2.0%	\$190.74	\$5.55	\$4.51	\$3.68	\$6.42	\$5.10	\$4.25		
1736	5284C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2300 G - PIGMENT INK TANK 330ML	\$187.00	-2.0%	\$190.74	\$5.55	\$4.51	\$3.68	\$6.42	\$5.10	\$4.25		
1737	5285C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2300 V - PIGMENT INK TANK 330ML	\$187.00	-2.0%	\$190.74	\$5.55	\$4.51	\$3.68	\$6.42	\$5.10	\$4.25		
1738	5286C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2300 FP - PIGMENT INK TANK 330ML	\$206.00	-2.0%	\$210.12	\$6.11	\$4.97	\$4.05	\$7.08	\$5.61	\$4.68		
1739	5287C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2700 MBK - PIGMENT INK TANK 700ML	\$317.00	-2.0%	\$323.34	\$9.41	\$7.65	\$6.24	\$10.89	\$8.64	\$7.21		
1740	5288C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2700 PBK - PIGMENT INK TANK 700ML	\$317.00	-2.0%	\$323.34	\$9.41	\$7.65	\$6.24	\$10.89	\$8.64	\$7.21		
1741	5289C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2700 C - PIGMENT INK TANK 700ML	\$317.00	-2.0%	\$323.34	\$9.41	\$7.65	\$6.24	\$10.89	\$8.64	\$7.21		
1742	5290C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2700 M - PIGMENT INK TANK 700ML	\$317.00	-2.0%	\$323.34	\$9.41	\$7.65	\$6.24	\$10.89	\$8.64	\$7.21		
1743	5291C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2700 Y - PIGMENT INK TANK 700ML	\$317.00	-2.0%	\$323.34	\$9.41	\$7.65	\$6.24	\$10.89	\$8.64	\$7.21		
1744	5292C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2700 GY - PIGMENT INK TANK 700ML	\$317.00	-2.0%	\$323.34	\$9.41	\$7.65	\$6.24	\$10.89	\$8.64	\$7.21		
1745	5293C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2700 R - PIGMENT INK TANK 700ML	\$317.00	-2.0%	\$323.34	\$9.41	\$7.65	\$6.24	\$10.89	\$8.64	\$7.21		
1746	5294C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2700 O - PIGMENT INK TANK 700ML	\$317.00	-2.0%	\$323.34	\$9.41	\$7.65	\$6.24	\$10.89	\$8.64	\$7.21		
1747	5295C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2700 G - PIGMENT INK TANK 700ML	\$317.00	-2.0%	\$323.34	\$9.41	\$7.65	\$6.24	\$10.89	\$8.64	\$7.21		
1748	5296C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2700 V - PIGMENT INK TANK 700ML	\$317.00	-2.0%	\$323.34	\$9.41	\$7.65	\$6.24	\$10.89	\$8.64	\$7.21		
1749	5297C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2700 FP - PIGMENT INK TANK 700ML	\$349.00	-2.0%	\$355.98	\$10.36	\$8.42	\$6.87	\$11.99	\$9.51	\$7.93		
1750	5265C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2100 MBK - PIGMENT INK TANK 160ML	\$105.00	-2.0%	\$107.10	\$3.12	\$2.53	\$2.07	\$3.61	\$2.86	\$2.39		
1751	5266C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2100 PBK - PIGMENT INK TANK 160ML	\$105.00	-2.0%	\$107.10	\$3.12	\$2.53	\$2.07	\$3.61	\$2.86	\$2.39		
1752	5267C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2100 C - PIGMENT INK TANK 160ML	\$105.00	-2.0%	\$107.10	\$3.12	\$2.53	\$2.07	\$3.61	\$2.86	\$2.39		
1753	0861C003	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PRINT HEAD PF-10	\$726.00	-2.1%	\$741.00	\$21.56	\$17.52	\$14.29	\$24.96	\$19.80	\$16.52		
1754	4008V663	Large Format - 11-color Plus Fluorescent Pink: Gra	Delivery & Installation	CUSA IMAGEPROGRAF GP-2000/4000 PRINTER INSTALLATION (OUTS	\$694.00	6.8%	\$646.68	\$18.81	\$15.29	\$12.47	\$21.78	\$17.28	\$14.41		
1755	2716V994	Large Format - 11-color Plus Fluorescent Pink: Gra	Delivery & Installation	CSA IMAGEPROGRAF MANDATORY ADDITIONAL DELIVERY CHARGE	\$225.00	-2.1%	\$229.73	\$6.68	\$5.43	\$4.43	\$7.74	\$6.14	\$5.12		
1756	4032V079	Large Format - 11-color Plus Fluorescent Pink: Gra	Delivery & Installation	CSA IMAGEPROGRAF GP-4000 (44 INCH) INSTALL PAK	\$1,153.00	33.7%	\$763.98	\$22.22	\$18.07	\$14.74	\$25.73	\$20.41	\$17.03		
1757	17088C29	Large Format - 11-color Plus Fluorescent Pink: Gra	CarePAK *Alternative to CSA S	GP-4000 PRINTER 1 YEAR EXTENDED SERVICE ECAREPAK (BOTH INSH	\$861.00	6.6%	\$803.76	\$23.38	\$19.01	\$15.50	\$27.07	\$21.48	\$17.92		
1758	17088C30	Large Format - 11-color Plus Fluorescent Pink: Gra	CarePAK *Alternative to CSA S	GP-4000 PRINTER 2 YEAR EXTENDED SERVICE ECAREPAK (BOTH INSH	\$1,613.00	7.1%	\$1,498.38	\$43.59	\$35.44	\$28.90	\$50.47	\$40.04	\$33.40		
1759	17088C31	Large Format - 11-color Plus Fluorescent Pink: Gra	CarePAK *Alternative to CSA S	GP-4000 PRINTER 3 YEAR EXTENDED SERVICE ECAREPAK (BOTH INSH	\$2,103.00	7.0%	\$1,956.36	\$56.91	\$46.27	\$37.74	\$65.89	\$52.27	\$43.61		
1760	17088C32	Large Format - 11-color Plus Fluorescent Pink: Gra	CarePAK *Alternative to CSA S	GP-4000 PRINTER 4 YEAR EXTENDED SERVICE ECAREPAK (BOTH INSH	\$2,963.00	6.9%	\$2,758.08	\$80.23	\$65.23	\$53.20	\$92.89	\$73.70	\$61.48		
1761	1396V761	Large Format - 11-color Plus Fluorescent Pink: Gra	Implementation Services by Loc	POSTER ARTIST PRO SERVICES BY PROFESSIONAL SERVICES	\$292.00	28.8%	\$208.00	\$6.05	\$4.92	\$4.01	\$7.01	\$5.56	\$4.64		
1762	3873C002	Large Format - 8-Color: Production Signage	InfoMachine	44 INCH IMAGEPROGRAF PRO-4100S PRINTER	\$5,650.00	14.4%	\$4,836.40	\$140.69	\$11						

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					Purchase		Lease						Service		
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
2065	16918125	Large Format - 5-Color: Technical Documents	GAccessories	Z36 HOLD-UP PLATE (ACCESSORY REPLACEMENT)	\$52.00	-2.1%	\$53.09	\$1.54	\$1.26	\$1.02	\$1.79	\$1.42	\$1.18		
2066	16918126	Large Format - 5-Color: Technical Documents	GAccessories	Z36 DOCUMENT RETURN GUIDES (PACK OF 3) (ACCESSORY REPLACEMENT)	\$112.00	-2.1%	\$114.35	\$3.33	\$2.70	\$2.21	\$3.85	\$3.06	\$2.55		
2067	16918112	Large Format - 5-Color: Technical Documents	GAccessories	Z36 KEYBOARD TRAY (ACCESSORY REPLACEMENT)	\$300.00	-2.1%	\$306.30	\$8.91	\$7.24	\$5.91	\$10.32	\$8.18	\$6.83		
2068	7025A039	Large Format - 5-Color: Technical Documents	GSoftware Options	POSTERARTIST	\$425.00	13.9%	\$366.00	\$10.65	\$8.66	\$7.06	\$12.33	\$9.78	\$8.16		
2069	7025A046	Large Format - 5-Color: Technical Documents	GSoftware Options	COLORBYTE IMAGEPRINT R.E.D. SOFTWARE	\$599.00	20.0%	\$479.00	\$13.93	\$11.33	\$9.24	\$16.13	\$12.80	\$10.68		
2070	2884C001	Large Format - 5-Color: Technical Documents	GSupplies	CANON INK TANK PFI-120 MATTE BLACK 130ML	\$86.25	10.7%	\$77.00	\$2.24	\$1.82	\$1.49	\$2.59	\$2.06	\$1.72		
2071	2885C001	Large Format - 5-Color: Technical Documents	GSupplies	CANON INK TANK PFI-120 BLACK 130ML	\$86.25	10.7%	\$77.00	\$2.24	\$1.82	\$1.49	\$2.59	\$2.06	\$1.72		
2072	2886C001	Large Format - 5-Color: Technical Documents	GSupplies	CANON INK TANK PFI-120 CYAN 130ML	\$86.25	10.7%	\$77.00	\$2.24	\$1.82	\$1.49	\$2.59	\$2.06	\$1.72		
2073	2887C001	Large Format - 5-Color: Technical Documents	GSupplies	CANON INK TANK PFI-120 MAGENTA 130ML	\$86.25	10.7%	\$77.00	\$2.24	\$1.82	\$1.49	\$2.59	\$2.06	\$1.72		
2074	2888C001	Large Format - 5-Color: Technical Documents	GSupplies	CANON INK TANK PFI-120 YELLOW 130ML	\$86.25	10.7%	\$77.00	\$2.24	\$1.82	\$1.49	\$2.59	\$2.06	\$1.72		
2075	2889C001	Large Format - 5-Color: Technical Documents	GSupplies	CANON INK TANK PFI-320 MATTE BLACK 300ML	\$155.75	10.8%	\$139.00	\$4.04	\$3.29	\$2.68	\$4.68	\$3.71	\$3.10		
2076	2890C001	Large Format - 5-Color: Technical Documents	GSupplies	CANON INK TANK PFI-320 BLACK 300ML	\$155.75	10.8%	\$139.00	\$4.04	\$3.29	\$2.68	\$4.68	\$3.71	\$3.10		
2077	2891C001	Large Format - 5-Color: Technical Documents	GSupplies	CANON INK TANK PFI-320 CYAN 300ML	\$155.75	10.8%	\$139.00	\$4.04	\$3.29	\$2.68	\$4.68	\$3.71	\$3.10		
2078	2892C001	Large Format - 5-Color: Technical Documents	GSupplies	CANON INK TANK PFI-320 MAGENTA 300ML	\$155.75	10.8%	\$139.00	\$4.04	\$3.29	\$2.68	\$4.68	\$3.71	\$3.10		
2079	2893C001	Large Format - 5-Color: Technical Documents	GSupplies	CANON INK TANK PFI-320 YELLOW 300ML	\$155.75	10.8%	\$139.00	\$4.04	\$3.29	\$2.68	\$4.68	\$3.71	\$3.10		
2080	2352C003	Large Format - 5-Color: Technical Documents	GSupplies	PRINT HEAD PF-06	\$484.00	0.0%	\$484.00	\$14.08	\$11.45	\$9.34	\$16.30	\$12.93	\$10.79		
2081	89618003	Large Format - 5-Color: Technical Documents	GSupplies	CANON 36 X 100 HEAVYWEIGHT COATED 140/145GSM COATED PAPER	\$81.50	5.5%	\$77.00	\$2.24	\$1.82	\$1.49	\$2.59	\$2.06	\$1.72		
2082	3853A010	Large Format - 5-Color: Technical Documents	GSupplies	ECONOMY BOND PAPER (75GSM), 24" X 150FT	\$17.45	-2.1%	\$17.82	\$0.52	\$0.42	\$0.34	\$0.60	\$0.48	\$0.40		
2083	2047V120	Large Format - 5-Color: Technical Documents	GSupplies	CANON 36" X 100' 170GSM GLOSSY PHOTOGRAPHIC PAPER, 2047V1	\$110.25	0.2%	\$110.00	\$3.20	\$2.60	\$2.12	\$3.70	\$2.94	\$2.45		
2084	1514C003	Large Format - 5-Color: Technical Documents	GSupplies	CANON 36 X 100 WATER RESISTANT MATTE POLYPROPYLENE, 115GSM	\$214.00	0.0%	\$214.00	\$6.23	\$5.06	\$4.13	\$7.21	\$5.72	\$4.77		
2085	2939V450	Large Format - 5-Color: Technical Documents	GSupplies	CANON 24 X 100 PEEL & STICK REPOSITIONABLE MEDIA, 3 INCH COR	\$234.00	-2.0%	\$238.68	\$6.94	\$5.64	\$4.60	\$8.04	\$6.38	\$5.32		
2086	0849V342	Large Format - 5-Color: Technical Documents	GSupplies	HEAVYWEIGHT MATTE COATED PAPER 24"X100"	\$65.55	-2.0%	\$66.86	\$1.94	\$1.58	\$1.29	\$2.25	\$1.79	\$1.49		
2087	17088789	Large Format - 5-Color: Technical Documents	GeCarePAK *Alternative to CSA S	TM-305 PRINTER ONLY (1 YEAR OF EXTENDED SERVICE) ECAREPAK E	\$646.00	13.5%	\$559.00	\$16.26	\$13.22	\$10.78	\$18.83	\$14.94	\$12.46		
2088	17088790	Large Format - 5-Color: Technical Documents	GeCarePAK *Alternative to CSA S	TM-305 PRINTER ONLY (2 YEARS OF EXTENDED SERVICE) ECAREPAK E	\$1,183.00	13.5%	\$1,023.00	\$29.76	\$24.19	\$19.73	\$34.45	\$27.33	\$22.80		
2089	17088791	Large Format - 5-Color: Technical Documents	GeCarePAK *Alternative to CSA S	TM305 3 YEAR EXTENDED WARRANTY ECAREPAK	\$1,554.00	11.8%	\$1,371.00	\$39.88	\$32.42	\$26.45	\$46.18	\$36.63	\$30.56		
2090	17088792	Large Format - 5-Color: Technical Documents	GeCarePAK *Alternative to CSA S	TM305 4 YEAR EXTENDED WARRANTY ECAREPAK	\$2,199.00	11.8%	\$1,940.00	\$56.43	\$45.88	\$37.42	\$65.34	\$51.84	\$43.24		
2091	17088881	Large Format - 5-Color: Technical Documents	GeCarePAK *Alternative to CSA S	TM-305 PRINTER AND Z36 SCANNER (1 YEAR OF EXTENDED SERVICE)	\$1,500.00	7.0%	\$1,394.34	\$40.56	\$32.98	\$26.90	\$46.96	\$37.26	\$31.08		
2092	17088882	Large Format - 5-Color: Technical Documents	GeCarePAK *Alternative to CSA S	TM-305 PRINTER AND Z36 SCANNER (2 YEAR OF EXTENDED SERVICE)	\$2,791.00	7.1%	\$2,593.86	\$75.46	\$61.34	\$50.04	\$87.36	\$69.31	\$57.82		
2093	17088883	Large Format - 5-Color: Technical Documents	GeCarePAK *Alternative to CSA S	TM-305 PRINTER AND Z36 SCANNER (3 YEAR OF EXTENDED SERVICE)	\$4,882.00	3.1%	\$4,728.72	\$137.56	\$111.83	\$91.22	\$159.26	\$126.35	\$105.40		
2094	17088884	Large Format - 5-Color: Technical Documents	GeCarePAK *Alternative to CSA S	TM-305 PRINTER AND Z36 SCANNER (4 YEAR OF EXTENDED SERVICE)	\$6,554.00	-2.1%	\$6,691.63	\$194.66	\$158.26	\$129.08	\$225.37	\$178.80	\$149.16		
2095	3479V127	Large Format - 5-Color: Technical Documents	GDelivery & Installation	CUSA INSTALLATION FOR ALL MFP CONFIGURATIONS WITH T36 SCA	\$951.00	0.0%	\$951.00	\$27.66	\$22.49	\$18.34	\$32.03	\$25.41	\$21.20		
2096	3967V993	Large Format - 5-Color: Technical Documents	GDelivery & Installation	CUSA IMAGEPROGRAF TM-300/305 MFP WITH Z36 SCANNER INSTA	\$951.00	11.6%	\$840.48	\$24.45	\$19.88	\$16.21	\$28.31	\$22.46	\$18.73		
2097	2716V994	Large Format - 5-Color: Technical Documents	GDelivery & Installation	CSA IMAGEPROGRAF MANDATORY ADDITIONAL DELIVERY CHARGE	\$225.00	-2.1%	\$229.73	\$6.68	\$5.43	\$4.43	\$7.74	\$6.14	\$5.12		
2098	3537V024	Large Format - 5-Color: Technical Documents	GDelivery & Installation	IMAGEPROGRAF (36 INCH - 60 INCH INSTALL PAK)	\$639.00	38.7%	\$392.00	\$11.40	\$9.27	\$7.56	\$13.20	\$10.47	\$8.74		
2099	3537V022	Large Format - 5-Color: Technical Documents	GDelivery & Installation	CSA IMAGEPROGRAF (24 INCH - 36 INCH) MFP INSTALL PAK	\$1,736.00	34.9%	\$1,130.00	\$32.87	\$26.72	\$21.80	\$38.06	\$30.19	\$25.19		
2100	1396V761	Large Format - 5-Color: Technical Documents	GImplementation Services By Loc	POSTER ARTIST PRO SERVICES BY PROFESSIONAL SERVICES	\$292.00	28.8%	\$208.00	\$6.05	\$4.92	\$4.01	\$7.01	\$5.56	\$4.64		
2101	5516C001	Large Format - 5-Color: Technical Documents	GMachine	44 INCH IMAGEPROGRAF TX-4100 W/STACKER	\$7,348.00	5.2%	\$6,965.90	\$202.64	\$164.74	\$134.37	\$234.61	\$186.13	\$155.27		
2102	5516C002	Large Format - 5-Color: Technical Documents	GMachine	44 INCH IMAGEPROGRAF TX-4100 W/BASKET	\$7,236.00	5.9%	\$6,809.08	\$198.08	\$161.03	\$131.35	\$229.33	\$181.94	\$151.77		
2103	5516C007	Large Format - 5-Color: Technical Documents	GMachine	44 INCH IMAGEPROGRAF TX-4100 MFP Z36 W/BASKET	\$11,976.00	13.4%	\$10,371.22	\$301.70	\$245.28	\$200.06	\$349.30	\$277.12	\$231.17		
2104	5516C006	Large Format - 5-Color: Technical Documents	GMachine	44 INCH IMAGEPROGRAF TX-4100 MFP Z36 W/STACKER	\$12,088.00	13.4%	\$10,468.21	\$304.52	\$247.57	\$201.93	\$352.57	\$279.71	\$233.34		
2105	14808017	Large Format - 5-Color: Technical Documents	GAccessories	BU-05 MULTI-POSITIONAL CATCH BASKET	\$675.00	-1.1%	\$682.38	\$19.85	\$16.14	\$13.16	\$22.98	\$18.23	\$15.21		
2106	2456C003	Large Format - 5-Color: Technical Documents	GAccessories	55-41 STACKER	\$787.00	9.3%	\$713.81	\$20.76	\$16.88	\$13.77	\$24.04	\$19.07	\$15.91		
2107	1153C009	Large Format - 5-Color: Technical Documents	GAccessories	ROLL HOLDER SET RH2-46	\$186.00	13.9%	\$160.15	\$4.66	\$3.7						

					Purchase		Lease						Service		
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/server, Single Unit, Annual, etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
2237	16918124	Large Format - 5-Color: Technical Documents	Accessories	Z36 SCANNER GLASS (ACCESSORY REPLACEMENT)	\$356.00	-2.1%	\$363.48	\$10.57	\$8.60	\$7.01	\$12.24	\$9.71	\$8.10		
2238	16918125	Large Format - 5-Color: Technical Documents	Accessories	Z36 HOLD-UP PLATE (ACCESSORY REPLACEMENT)	\$52.00	-2.1%	\$53.09	\$1.54	\$1.26	\$1.02	\$1.79	\$1.42	\$1.18		
2239	16918126	Large Format - 5-Color: Technical Documents	Accessories	Z36 DOCUMENT RETURN GUIDES (PACK OF 3) (ACCESSORY REPLACEMENT)	\$112.00	-2.1%	\$114.35	\$3.33	\$2.70	\$2.21	\$3.85	\$3.06	\$2.55		
2240	16918112	Large Format - 5-Color: Technical Documents	Accessories	Z36 KEYBOARD TRAY (ACCESSORY REPLACEMENT)	\$300.00	-2.1%	\$306.30	\$8.91	\$7.24	\$5.91	\$10.32	\$8.18	\$6.83		
2241	2352C003	Large Format - 5-Color: Technical Documents	Supplies	PRINT HEAD PF-06	\$484.00	0.0%	\$484.00	\$14.08	\$11.45	\$9.34	\$16.30	\$12.93	\$10.79		
2242	4774C001	Large Format - 5-Color: Technical Documents	Supplies	CANON INK TANK PFI-340 BK - PIGMENT BLACK INK TANK 330ML	\$154.00	-1.9%	\$157.00	\$4.57	\$3.71	\$3.03	\$5.29	\$4.20	\$3.50		
2243	89618003	Large Format - 5-Color: Technical Documents	Supplies	CANON 36 X 100 HEAVYWEIGHT COATED 140/145GSM COATED PAPER	\$81.50	5.5%	\$77.00	\$2.24	\$1.82	\$1.49	\$2.59	\$2.06	\$1.72		
2244	2939V450	Large Format - 5-Color: Technical Documents	Supplies	CANON 24 X 100 PEE&L & STICK REPOSITIONABLE MEDIA, 3 INCH CORE	\$234.00	-2.0%	\$238.68	\$6.94	\$5.64	\$4.49	\$8.04	\$6.38	\$5.32		
2245	4776C001	Large Format - 5-Color: Technical Documents	Supplies	CANON INK TANK PFI-340 M - PIGMENT MAGENTA INK TANK 330ML	\$154.00	-1.9%	\$157.00	\$4.57	\$3.71	\$3.03	\$5.29	\$4.20	\$3.50		
2246	4775C001	Large Format - 5-Color: Technical Documents	Supplies	CANON INK TANK PFI-340 C - PIGMENT CYAN INK TANK 330ML	\$154.00	-1.9%	\$157.00	\$4.57	\$3.71	\$3.03	\$5.29	\$4.20	\$3.50		
2247	4777C001	Large Format - 5-Color: Technical Documents	Supplies	CANON INK TANK PFI-340 Y - PIGMENT YELLOW INK TANK 330ML	\$154.00	-1.9%	\$157.00	\$4.57	\$3.71	\$3.03	\$5.29	\$4.20	\$3.50		
2248	4768C001	Large Format - 5-Color: Technical Documents	Supplies	CANON INK TANK PFI-740 MBK - PIGMENT MATTE BLACK INK TANK 700ML	\$255.00	-2.0%	\$260.00	\$7.56	\$6.15	\$5.02	\$8.76	\$6.95	\$5.80		
2249	4769C001	Large Format - 5-Color: Technical Documents	Supplies	CANON INK TANK PFI-740 BK - PIGMENT BLACK INK TANK 700ML	\$294.00	-2.0%	\$300.00	\$8.73	\$7.10	\$5.79	\$10.10	\$8.02	\$6.69		
2250	4771C001	Large Format - 5-Color: Technical Documents	Supplies	CANON INK TANK PFI-740 M - PIGMENT MAGENTA INK TANK 700ML	\$294.00	-2.0%	\$300.00	\$8.73	\$7.10	\$5.79	\$10.10	\$8.02	\$6.69		
2251	4770C001	Large Format - 5-Color: Technical Documents	Supplies	CANON INK TANK PFI-740 C - PIGMENT CYAN INK TANK 700ML	\$294.00	-2.0%	\$300.00	\$8.73	\$7.10	\$5.79	\$10.10	\$8.02	\$6.69		
2252	4772C001	Large Format - 5-Color: Technical Documents	Supplies	CANON INK TANK PFI-740 Y - PIGMENT YELLOW INK TANK 700ML	\$294.00	-2.0%	\$300.00	\$8.73	\$7.10	\$5.79	\$10.10	\$8.02	\$6.69		
2253	4773C001	Large Format - 5-Color: Technical Documents	Supplies	CANON INK TANK PFI-340 MBK - PIGMENT MATTE BLACK INK TANK 330ML	\$154.00	-1.9%	\$157.00	\$4.57	\$3.71	\$3.03	\$5.29	\$4.20	\$3.50		
2254	1972V064	Large Format - 5-Color: Technical Documents	Power Filters	ESP NEXT GEN PCS POWER FILTER 120VOLTS 15 AMP XG-PCS-15D	\$239.56	38.3%	\$147.90	\$4.30	\$3.50	\$2.85	\$4.98	\$3.95	\$3.30		
2255	1396V761	Large Format - 5-Color: Technical Documents	Implementation Services by Loc	POSTER ARTIST PRO SERVICES BY PROFESSIONAL SERVICES	\$292.00	28.8%	\$208.00	\$6.05	\$4.92	\$4.01	\$7.01	\$5.56	\$4.64		
2256	7025A039	Large Format - 5-Color: Technical Documents	Software Options	POSTERARTIST	\$425.00	13.9%	\$366.00	\$10.65	\$8.66	\$7.06	\$12.33	\$9.78	\$8.16		
2257	7025A046	Large Format - 5-Color: Technical Documents	Software Options	COLORBYTE IMAGEPRINT R.E.D. SOFTWARE	\$599.00	20.0%	\$479.00	\$13.93	\$11.33	\$9.24	\$16.13	\$12.80	\$10.68		
2258	3954V772	Large Format - 5-Color: Technical Documents	Delivery & Installation	CSA IMAGEPROGRAF T2-30000 INSTALL PAK (INSIDE ESS SERVICE TERRITORY)	\$865.00	-2.1%	\$883.17	\$25.69	\$20.89	\$17.04	\$29.75	\$23.60	\$19.69		
2259	3954V773	Large Format - 5-Color: Technical Documents	Delivery & Installation	CSA IMAGEPROGRAF T2-30000 MFP Z36 INSTALL PAK (INSIDE ESS SERVICE TERRITORY)	\$1,730.00	33.5%	\$1,150.67	\$33.47	\$27.21	\$22.20	\$38.75	\$30.75	\$25.65		
2260	1708B829	Large Format - 5-Color: Technical Documents	Delivery & Installation	CUSA T2-30000 2 YEAR + 9 MONTH EXTENDED SERVICE ECAREPAK (BOTH INSIDE AND OUTSIDE ESS SERVICE TERRITORY)	\$2,500.00	12.9%	\$2,178.00	\$63.36	\$51.51	\$42.01	\$73.36	\$58.20	\$48.55		
2261	1708B830	Large Format - 5-Color: Technical Documents	Delivery & Installation	CUSA T2-30000 3 YEAR + 9 MONTH EXTENDED SERVICE ECAREPAK (BOTH INSIDE AND OUTSIDE ESS SERVICE TERRITORY)	\$3,068.00	12.9%	\$2,672.00	\$77.73	\$63.19	\$51.54	\$89.99	\$71.40	\$59.56		
2262	1708B831	Large Format - 5-Color: Technical Documents	Delivery & Installation	CUSA T2-30000 4 YEAR + 9 MONTH EXTENDED SERVICE ECAREPAK (BOTH INSIDE AND OUTSIDE ESS SERVICE TERRITORY)	\$3,670.00	12.9%	\$3,197.00	\$93.00	\$75.61	\$61.67	\$107.67	\$85.42	\$71.26		
2263	1708B844	Large Format - 5-Color: Technical Documents	Delivery & Installation	CUSA T2-30000 MFP 2 YEAR + 9 MONTH EXTENDED SERVICE ECAREPAK (BOTH INSIDE AND OUTSIDE ESS SERVICE TERRITORY)	\$3,505.00	7.1%	\$3,256.00	\$94.72	\$77.00	\$62.81	\$109.66	\$87.00	\$72.58		
2264	1708B845	Large Format - 5-Color: Technical Documents	Delivery & Installation	CUSA T2-30000 MFP 3 YEAR + 9 MONTH EXTENDED SERVICE ECAREPAK (BOTH INSIDE AND OUTSIDE ESS SERVICE TERRITORY)	\$5,075.00	3.6%	\$4,893.00	\$142.34	\$115.72	\$94.39	\$164.80	\$130.74	\$109.06		
2265	1708B846	Large Format - 5-Color: Technical Documents	Delivery & Installation	CUSA T2-30000 MFP 4 YEAR + 9 MONTH EXTENDED SERVICE ECAREPAK (BOTH INSIDE AND OUTSIDE ESS SERVICE TERRITORY)	\$6,218.00	3.1%	\$6,025.00	\$175.27	\$142.49	\$116.22	\$202.92	\$160.99	\$134.30		
2266	3928V462	Large Format - 5-Color: Technical Documents	Delivery & Installation	CUSA T2 SERIES PRINTER INSTALLATION (OUTSIDE ESS SERVICE TERRITORY)	\$645.00	7.0%	\$600.00	\$17.45	\$14.19	\$11.57	\$20.21	\$16.03	\$13.37		
2267	1708B840	Large Format - 5-Color: Technical Documents	Delivery & Installation	CUSA T2-30000 MFP INSTALLATION PLUS 4 YEAR + 9 MONTH EXTENDED SERVICE ECAREPAK (BOTH INSIDE AND OUTSIDE ESS SERVICE TERRITORY)	\$7,613.00	3.8%	\$7,320.00	\$212.94	\$173.12	\$141.20	\$246.54	\$195.59	\$163.16		
2268	1708B838	Large Format - 5-Color: Technical Documents	Delivery & Installation	CUSA T2-30000 MFP INSTALLATION PLUS 2 YEAR + 9 MONTH EXTENDED SERVICE ECAREPAK (BOTH INSIDE AND OUTSIDE ESS SERVICE TERRITORY)	\$4,500.00	7.1%	\$4,179.00	\$121.57	\$98.83	\$80.61	\$140.75	\$111.66	\$93.15		
2269	1708B839	Large Format - 5-Color: Technical Documents	Delivery & Installation	CUSA T2-30000 MFP INSTALLATION PLUS 3 YEAR + 9 MONTH EXTENDED SERVICE ECAREPAK (BOTH INSIDE AND OUTSIDE ESS SERVICE TERRITORY)	\$6,470.00	4.3%	\$6,190.00	\$180.07	\$146.39	\$119.41	\$208.48	\$165.40	\$137.98		
2270	2716V994	Large Format - 5-Color: Technical Documents	Delivery & Installation	CSA IMAGEPROGRAF MANDATORY ADDITIONAL DELIVERY CHARGE (OUTSIDE ESS SERVICE TERRITORY)	\$225.00	-2.1%	\$229.73	\$6.68	\$5.43	\$4.43	\$7.74	\$6.14	\$5.12		
2271	1708B868	Large Format - 5-Color: Technical Documents	Delivery & Installation	CUSA T2-30000 INSTALLATION PLUS 2 YEAR + 9 MONTH EXTENDED SERVICE ECAREPAK (BOTH INSIDE AND OUTSIDE ESS SERVICE TERRITORY)	\$3,145.00	11.7%	\$2,777.00	\$80.78	\$65.68	\$53.57	\$93.53	\$74.20	\$61.90		
2272	1708B869	Large Format - 5-Color: Technical Documents	Delivery & Installation	CUSA T2-30000 INSTALLATION PLUS 3 YEAR + 9 MONTH EXTENDED SERVICE ECAREPAK (BOTH INSIDE AND OUTSIDE ESS SERVICE TERRITORY)	\$3,713.00	11.9%	\$3,272.00	\$95.18	\$77.38	\$63.12	\$110.20	\$87.43	\$72.93		
2273	1708B870	Large Format - 5-Color: Technical Documents	Delivery & Installation	CUSA T2-30000 INSTALLATION PLUS 4 YEAR + 9 MONTH EXTENDED SERVICE ECAREPAK (BOTH INSIDE AND OUTSIDE ESS SERVICE TERRITORY)	\$4,315.00	12.0%	\$3,797.00	\$110.45	\$89.80	\$73.24	\$127.88	\$101.46	\$84.64		
2274	5249C002	Large Format - 5-Color Plus Fluorescent Pink: Gray	Machine	24 INCH IMAGEPROGRAF GP-200 PRINTER	\$3,543.00	6.7%	\$3,304.80	\$96.14	\$78.16	\$63.75	\$111.31	\$88.30	\$73.66		
2275	1153C005	Large Format - 5-Color Plus Fluorescent Pink: Gray	Accessories	28 INCH ROLL HOLDER RH2-28	\$163.00	22.9%	\$125.67	\$3.66	\$2.97	\$2.42	\$4.23	\$3.36	\$2.80		
2276	1156C005	Large Format - 5-Color Plus Fluorescent Pink: Gray	Accessories	MAINTENANCE CARTRIDGE MC-31	\$81.00	24.6%	\$61.07	\$1.78	\$1.44	\$1.18	\$2.06	\$1.63	\$1.36		
2277	1155C002	Large Format - 5-Color Plus Fluorescent Pink: Gray	Accessories	CUTTER BLADE CT-08	\$100.00	12.8%	\$87.20	\$2.54	\$2.06	\$1.68	\$2.94	\$2.33	\$1.94		</

University of California System Exhibit 2 Pricing for Agreement #202002755 May 1, 2023 OMNIA Partners Participating Agencies															
					Purchase	Lease						Service			
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/server, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
2409	3546V482	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 1 YEAR ONYX ADVANTAGE GOLD	\$1,695.00	36.2%	\$1,081.20	\$31.45	\$25.57	\$20.86	\$36.41	\$28.89	\$24.10		
2410	3546V483	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 1 YEAR ONYX ADVANTAGE GOLD	\$2,595.00	36.2%	\$1,654.44	\$48.13	\$39.13	\$31.91	\$55.72	\$44.21	\$36.88		
2411	3546V484	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 1 YEAR PER PRINTER ADD-ON FC	\$150.00	5.5%	\$141.78	\$4.12	\$3.35	\$2.73	\$4.78	\$3.79	\$3.16		
2412	3546V485	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 3 YEAR ONYX ADVANTAGE GOLD	\$3,595.00	-0.2%	\$3,602.88	\$104.81	\$85.21	\$69.50	\$121.34	\$96.27	\$80.31		
2413	3546V486	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 3 YEAR ONYX ADVANTAGE GOLD	\$3,895.00	5.6%	\$3,675.06	\$106.91	\$86.92	\$70.89	\$123.78	\$98.20	\$81.92		
2414	3546V546	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 3 YEAR ONYX ADVANTAGE GOLD	\$4,795.00	5.6%	\$4,524.72	\$131.62	\$107.01	\$87.28	\$152.39	\$120.90	\$100.86		
2415	3546V547	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 3 YEAR PER PRINTER ADD-ON FC	\$350.00	5.6%	\$330.48	\$9.61	\$7.82	\$6.37	\$11.13	\$8.83	\$7.37		
2416	3546V548	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 5 YEAR ONYX ADVANTAGE GOLD	\$5,795.00	-0.5%	\$5,822.88	\$169.39	\$137.71	\$112.32	\$196.11	\$155.59	\$129.79		
2417	3546V549	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 5 YEAR ONYX ADVANTAGE GOLD	\$6,095.00	5.6%	\$5,750.76	\$167.29	\$136.01	\$110.93	\$193.69	\$153.66	\$128.18		
2418	3546V550	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 5 YEAR ONYX ADVANTAGE GOLD	\$6,995.00	5.6%	\$6,600.42	\$192.01	\$156.10	\$127.32	\$222.30	\$176.36	\$147.12		
2419	3546V551	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 5 YEAR PER PRINTER ADD-ON FC	\$550.00	5.6%	\$519.18	\$15.10	\$12.28	\$10.01	\$17.49	\$13.87	\$11.57		
2420	3546V552	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: ONYX ADVANTAGE SILVER TO GOLD	\$50.00	5.6%	\$47.18	\$1.37	\$1.12	\$0.91	\$1.59	\$1.26	\$1.05		
2421	3546V553	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 1 YEAR ONYX ADVANTAGE SILVER	\$1,095.00	15.9%	\$920.38	\$26.77	\$21.77	\$17.75	\$31.00	\$24.59	\$20.52		
2422	3546V554	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 1 YEAR ONYX ADVANTAGE SILVER	\$1,295.00	5.6%	\$1,221.96	\$35.55	\$28.90	\$23.57	\$41.16	\$32.65	\$27.24		
2423	3546V555	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 3 YEAR ONYX ADVANTAGE SILVER	\$2,295.00	5.6%	\$2,165.46	\$62.99	\$51.21	\$41.77	\$72.93	\$57.86	\$48.27		
2424	3546V556	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 3 YEAR ONYX ADVANTAGE SILVER	\$2,495.00	3.8%	\$2,400.38	\$69.83	\$56.77	\$46.30	\$80.84	\$64.14	\$53.50		
2425	3546V557	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 1 YEAR PER PRINTER ADD-ON FC	\$150.00	5.5%	\$141.78	\$4.12	\$3.35	\$2.73	\$4.78	\$3.79	\$3.16		
2426	3546V558	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 3 YEAR ONYX ADVANTAGE SILVER	\$2,895.00	5.6%	\$2,731.56	\$79.46	\$64.60	\$52.69	\$92.00	\$72.99	\$60.89		
2427	3546V559	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 3 YEAR ONYX ADVANTAGE SILVER	\$3,795.00	5.6%	\$3,581.22	\$104.18	\$84.70	\$69.08	\$120.62	\$95.69	\$79.83		
2428	3546V560	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 3 YEAR PER PRINTER ADD-ON FC	\$350.00	5.6%	\$330.48	\$9.61	\$7.82	\$6.37	\$11.13	\$8.83	\$7.37		
2429	3546V561	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 3 YEAR ONYX ADVANTAGE SILVER	\$4,195.00	5.3%	\$3,972.88	\$115.57	\$93.96	\$76.64	\$133.81	\$106.16	\$88.56		
2430	3546V562	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 5 YEAR ONYX ADVANTAGE SILVER	\$4,495.00	5.6%	\$4,241.16	\$123.38	\$100.30	\$81.81	\$142.84	\$113.32	\$94.54		
2431	3546V563	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 3 YEAR ONYX ADVANTAGE SILVER	\$5,395.00	5.6%	\$5,090.82	\$148.09	\$120.40	\$98.20	\$171.46	\$136.03	\$113.47		
2432	3546V564	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 1 YEAR ONYX ADVANTAGE FOR R	\$1,195.00	5.6%	\$1,128.12	\$32.82	\$26.68	\$21.76	\$38.00	\$30.14	\$25.15		
2433	3546V565	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 3 YEAR ONYX ADVANTAGE FOR R	\$1,495.00	5.6%	\$1,410.66	\$41.04	\$33.36	\$27.21	\$47.51	\$37.69	\$31.44		
2434	3546V566	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 1 YEAR ONYX ADVANTAGE FOR R	\$2,495.00	5.6%	\$2,354.16	\$68.48	\$55.68	\$45.41	\$79.29	\$62.90	\$52.47		
2435	3546V567	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 3 YEAR ONYX ADVANTAGE FOR R	\$2,995.00	5.6%	\$2,826.42	\$82.22	\$66.84	\$54.52	\$95.19	\$75.52	\$63.00		
2436	3546V568	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 3 YEAR ONYX ADVANTAGE FOR R	\$3,295.00	5.6%	\$3,108.96	\$90.44	\$73.53	\$59.97	\$104.71	\$83.07	\$69.30		
2437	3546V569	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 3 YEAR ONYX ADVANTAGE FOR R	\$4,295.00	5.6%	\$4,052.46	\$117.89	\$95.84	\$78.17	\$136.49	\$108.28	\$90.33		
2438	3546V570	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 5 YEAR ONYX ADVANTAGE FOR R	\$4,795.00	5.6%	\$4,524.72	\$131.62	\$107.01	\$87.28	\$152.39	\$120.90	\$100.86		
2439	3546V571	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 5 YEAR ONYX ADVANTAGE FOR R	\$5,095.00	5.6%	\$4,807.26	\$139.84	\$113.69	\$92.73	\$161.91	\$128.45	\$107.15		
2440	3546V572	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 5 YEAR ONYX ADVANTAGE FOR R	\$5,995.00	5.6%	\$5,656.92	\$164.56	\$133.79	\$109.12	\$190.53	\$151.15	\$126.09		
2441	3546V573	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 1 YEAR ONYX ADVANTAGE FOR R	\$995.00	5.6%	\$939.42	\$27.33	\$22.22	\$18.12	\$31.64	\$25.10	\$20.94		
2442	3546V574	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 1 YEAR ONYX ADVANTAGE FOR R	\$1,295.00	5.6%	\$1,221.96	\$35.55	\$28.90	\$23.57	\$41.16	\$32.65	\$27.24		
2443	3546V575	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 1 YEAR ONYX ADVANTAGE FOR R	\$2,195.00	5.6%	\$2,071.62	\$60.26	\$48.99	\$39.96	\$69.77	\$55.35	\$46.18		
2444	3546V576	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 3 YEAR ONYX ADVANTAGE FOR R	\$2,495.00	5.6%	\$2,354.16	\$68.48	\$55.68	\$45.41	\$79.29	\$62.90	\$52.47		
2445	3546V577	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 3 YEAR ONYX ADVANTAGE FOR R	\$2,795.00	5.6%	\$2,637.72	\$76.73	\$62.38	\$50.88	\$88.84	\$70.48	\$58.79		
2446	3546V578	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 3 YEAR ONYX ADVANTAGE FOR R	\$3,795.00	5.6%	\$3,581.22	\$104.18	\$84.70	\$69.08	\$120.62	\$95.69	\$79.83		
2447	3546V579	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 3 YEAR ONYX ADVANTAGE FOR R	\$4,195.00	5.6%	\$3,958.62	\$115.16	\$93.62	\$76.36	\$133.33	\$105.77	\$88.24		
2448	3546V580	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 5 YEAR ONYX ADVANTAGE FOR R	\$4,495.00	5.6%	\$4,241.16	\$123.38	\$100.30	\$81.81	\$142.84	\$113.32	\$94.54		
2449	3546V581	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 3 YEAR ONYX ADVANTAGE FOR R	\$5,495.00	5.6%	\$5,184.66	\$150.82	\$122.62	\$100.01	\$174.62	\$138.53	\$115.57		
2450	3546V582	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 5 YEAR ONY											

University of California System Exhibit 2 Pricing for Agreement #202002755 May 1, 2023 OMNIA Partners Participating Agencies															
					Purchase			Lease						Service	
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
2703	2883C003	imagePRESS	GBC eWire	EWIRE SPOOL, ELEMENT SIZE C, BLACK - 2883C003	\$88.00	22.5%	\$68.20	\$1.98	\$1.61	\$1.32	\$2.30	\$1.82	\$1.52		
2704	2883C004	imagePRESS	GBC eWire	EWIRE SPOOL, ELEMENT SIZE D, BLACK - 2883C004	\$87.00	22.8%	\$67.16	\$1.95	\$1.59	\$1.30	\$2.26	\$1.79	\$1.50		
2705	2883C005	imagePRESS	GBC eWire	EWIRE SPOOL, ELEMENT SIZE E, BLACK - 2883C005	\$80.00	22.2%	\$62.24	\$1.81	\$1.47	\$1.20	\$2.10	\$1.66	\$1.39		
2706	2883C006	imagePRESS	GBC eWire	EWIRE SPOOL, ELEMENT SIZE A, WHITE - 2883C006	\$110.00	24.0%	\$83.60	\$2.43	\$1.98	\$1.61	\$2.82	\$2.23	\$1.86		
2707	2883C007	imagePRESS	GBC eWire	EWIRE SPOOL, ELEMENT SIZE B, WHITE - 2883C007	\$98.00	25.8%	\$72.72	\$2.12	\$1.72	\$1.40	\$2.45	\$1.94	\$1.62		
2708	2883C008	imagePRESS	GBC eWire	EWIRE SPOOL, ELEMENT SIZE C, WHITE - 2883C008	\$88.00	23.8%	\$67.06	\$1.95	\$1.59	\$1.29	\$2.26	\$1.79	\$1.49		
2709	2883C009	imagePRESS	GBC eWire	EWIRE SPOOL, ELEMENT SIZE D, WHITE - 2883C009	\$87.00	24.1%	\$66.00	\$1.92	\$1.56	\$1.27	\$2.22	\$1.76	\$1.47		
2710	2883C010	imagePRESS	GBC eWire	EWIRE SPOOL, ELEMENT SIZE E, WHITE - 2883C010	\$80.00	23.6%	\$61.12	\$1.78	\$1.45	\$1.18	\$2.06	\$1.63	\$1.36		
2711	2883C011	imagePRESS	GBC eWire	EWIRE SPOOL, ELEMENT SIZE A, SILVER - 2883C011	\$109.00	16.2%	\$91.34	\$2.66	\$2.16	\$1.76	\$3.08	\$2.44	\$2.04		
2712	2883C012	imagePRESS	GBC eWire	EWIRE SPOOL, ELEMENT SIZE B, SILVER - 2883C012	\$95.00	16.3%	\$79.52	\$2.31	\$1.88	\$1.53	\$2.68	\$2.12	\$1.77		
2713	2883C013	imagePRESS	GBC eWire	EWIRE SPOOL, ELEMENT SIZE C, SILVER - 2883C013	\$88.00	15.0%	\$74.80	\$2.18	\$1.77	\$1.44	\$2.52	\$2.00	\$1.67		
2714	2883C014	imagePRESS	GBC eWire	EWIRE SPOOL, ELEMENT SIZE D, SILVER - 2883C014	\$87.00	17.7%	\$71.60	\$2.08	\$1.69	\$1.38	\$2.41	\$1.91	\$1.60		
2715	2883C015	imagePRESS	GBC eWire	EWIRE SPOOL, ELEMENT SIZE E, SILVER - 2883C015	\$80.00	16.7%	\$66.64	\$1.94	\$1.58	\$1.29	\$2.24	\$1.78	\$1.49		
2716	2883C022	imagePRESS	GBC eWire	EWIRE SPOOL ELEMENT SIZE F SILVER, UN	\$77.00	25.2%	\$57.62	\$1.68	\$1.36	\$1.11	\$1.94	\$1.54	\$1.28		
2717	2883C021	imagePRESS	GBC eWire	EWIRE SPOOL ELEMENT SIZE F WHITE, UN	\$77.00	25.2%	\$57.62	\$1.68	\$1.36	\$1.11	\$1.94	\$1.54	\$1.28		
2718	2883C020	imagePRESS	GBC eWire	EWIRE SPOOL ELEMENT SIZE F BLACK, UN	\$77.00	25.2%	\$57.62	\$1.68	\$1.36	\$1.11	\$1.94	\$1.54	\$1.28		
2719	6357B004	imagePRESS	SDD Professional Booklet Maker	SDD SQUARE FOLD BOOKLET MAKER SET	\$31,780.00	35.6%	\$20,457.60	\$595.11	\$483.82	\$394.63	\$689.01	\$546.63	\$456.00		
2720	6357B003	imagePRESS	SDD Professional Booklet Maker	SDD SQUARE FOLD BOOKLET MAKER WITH TWO-KNIFE TRIMMER SET	\$71,187.00	22.3%	\$55,312.30	\$1,609.03	\$1,308.14	\$1,066.97	\$1,862.92	\$1,477.94	\$1,232.91		
2721	3057V761	imagePRESS	Plockmatic BLM50/35 Professional	PLOCKMATIC BLM35 BOOKLET MAKER	\$25,485.00	48.5%	\$13,135.34	\$382.11	\$310.65	\$253.38	\$442.40	\$350.98	\$292.79		
2722	3057V762	imagePRESS	Plockmatic BLM50/35 Professional	PLOCKMATIC BLM50 UPGRADE KIT	\$21,355.00	47.3%	\$11,244.16	\$327.09	\$265.92	\$216.90	\$378.70	\$300.44	\$250.63		
2723	3057V763	imagePRESS	Plockmatic BLM50/35 Professional	FT850 TRIMMER MODULE	\$17,285.00	46.8%	\$9,198.90	\$267.60	\$217.55	\$177.45	\$309.82	\$245.79	\$205.04		
2724	3057V764	imagePRESS	Plockmatic BLM50/35 Professional	BF50 BOOK FOLD MODULE	\$16,525.00	47.3%	\$8,701.12	\$253.12	\$205.78	\$167.84	\$293.05	\$232.49	\$193.95		
2725	3057V765	imagePRESS	Plockmatic BLM50/35 Professional	CF50 COVER FEEDER MODULE	\$6,990.00	44.2%	\$3,902.40	\$113.52	\$92.29	\$75.28	\$131.43	\$104.27	\$86.98		
2726	3057V766	imagePRESS	Plockmatic BLM50/35 Professional	RT50 ROTATE CREASE TRIM MODULE	\$56,565.00	49.1%	\$28,784.23	\$837.33	\$680.75	\$555.25	\$969.45	\$769.11	\$641.60		
2727	3057V767	imagePRESS	Plockmatic BLM50/35 Professional	B574000-1 BELT STACKER MODULE	\$7,625.00	43.8%	\$4,285.38	\$124.66	\$101.35	\$82.66	\$144.33	\$114.51	\$95.52		
2728	2923C009	imagePRESS	Plockmatic BLM50/35 Professional	WASTE CONVEYOR MODULE 2.0	\$6,860.00	34.3%	\$4,508.40	\$131.15	\$106.62	\$86.97	\$151.84	\$120.46	\$100.49		
2729	0965C006	imagePRESS	High Capacity Stacking Options	HIGH CAPACITY STACKER-H1 SET	\$19,512.00	30.5%	\$13,560.84	\$394.48	\$320.71	\$261.59	\$456.73	\$362.35	\$302.27		
2730	7168B008	imagePRESS	High Capacity Stacking Options	HCS END MODULE COVER	\$154.00	37.7%	\$95.94	\$2.79	\$2.27	\$1.85	\$3.23	\$2.56	\$2.14		
2731	0965C003	imagePRESS	High Capacity Stacking Options	HCS LONG SHEET TRAY-A1	\$473.00	0.0%	\$473.00	\$13.76	\$11.19	\$9.12	\$15.93	\$12.64	\$10.54		
2732	5418B002	imagePRESS	High Capacity Stacking Options	POWERLIFT-A1 (INCLUDES 5 PALLETS)	\$5,854.00	40.9%	\$3,459.71	\$100.64	\$81.82	\$66.74	\$116.52	\$92.44	\$77.12		
2733	5461B001	imagePRESS	High Capacity Stacking Options	PALLETS FOR POWERLIFT-SET OF FIVE(5)	\$119.00	4.0%	\$114.24	\$3.32	\$2.70	\$2.20	\$3.85	\$3.05	\$2.55		
2734	3461V068	imagePRESS	Plockmatic Multi-Purpose Stack	PLOCKMATIC MULTI-PURPOSE STACKER	\$12,585.00	31.8%	\$8,581.23	\$249.63	\$202.95	\$165.53	\$289.02	\$229.29	\$191.28		
2735	2786V370	imagePRESS	MAX Ring Binder	RING SUPPLY BLACK 50-2 MB-1000C	\$297.00	0.0%	\$297.00	\$8.64	\$7.02	\$5.73	\$10.00	\$7.94	\$6.62		
2736	2786V371	imagePRESS	MAX Ring Binder	RING SUPPLY WHITE 50-2 MB-1000C	\$297.00	0.0%	\$297.00	\$8.64	\$7.02	\$5.73	\$10.00	\$7.94	\$6.62		
2737	2786V372	imagePRESS	MAX Ring Binder	RING SUPPLY BLACK 100-2 MB-1000C	\$292.00	0.0%	\$292.00	\$8.49	\$6.91	\$5.63	\$9.83	\$7.80	\$6.51		
2738	2786V373	imagePRESS	MAX Ring Binder	RING SUPPLY WHITE 100-2 MB-1000C	\$292.00	0.0%	\$292.00	\$8.49	\$6.91	\$5.63	\$9.83	\$7.80	\$6.51		
2739	7168B002	imagePRESS	DFD Interface Options	DFD INTERFACE KIT-A1	\$887.00	32.1%	\$602.27	\$17.52	\$14.24	\$11.62	\$20.28	\$16.09	\$13.42		
2740	7168B015	imagePRESS	DFD Interface Options	DFD PATH-A1(H=1002)	\$828.00	30.4%	\$576.29	\$16.76	\$13.63	\$11.12	\$19.41	\$15.40	\$12.85		
2741	7168B016	imagePRESS	DFD Interface Options	DFD PATH -B1 (H=860)	\$828.00	30.4%	\$576.29	\$16.76	\$13.63	\$11.12	\$19.41	\$15.40	\$12.85		
2742	8117B078	imagePRESS	DFD Interface Options	FINISHER BRIDGE HEIGHT KIT 1002-A1	\$592.00	29.6%	\$416.77	\$12.12	\$9.86	\$8.04	\$14.04	\$11.14	\$9.29		
2743	0652C002	imagePRESS	Perfect Binder Options	PERFECT BINDER-E1	\$60,308.00	37.5%	\$37,692.50	\$1,096.47	\$891.43	\$727.09	\$1,269.48	\$1,007.14	\$840.17		
2744	1972V076	imagePRESS	Power Filters	ESP NEXT GEN PCS POWER FILTER 208VOLTS 20 AMP XG-PCS-20820	\$313.99	38.3%	\$193.80	\$5.64	\$4.58	\$3.74	\$6.53	\$5.18	\$4.32		
2745	1972V064	imagePRESS	Power Filters	ESP NEXT GEN PCS POWER FILTER 120VOLTS 15 AMP XG-PCS-150	\$239.56	38.3%	\$147.90	\$4.30	\$3.50	\$2.85	\$4.98	\$3.95	\$3.30		
2746	1972V075	imagePRESS</													

					Purchase		Lease						Service		
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annua(etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
2875	2743V986	imagePRESS	Operator Training	IMAGEPRESS LIGHT/MID PRODUCTION TRAINING BY CLIENT EDUCAT	\$2,629.00	28.6%	\$1,876.80	\$54.60	\$44.39	\$36.20	\$63.21	\$50.15	\$41.83		
2876	1197V643	imagePRESS	Education ∓ Training	ADVANCED RIP TRAINING	\$2,629.00	34.8%	\$1,714.00	\$49.86	\$40.54	\$33.06	\$57.73	\$45.80	\$38.21		
2877	1481V475	imagePRESS	Education ∓ Training	ADVANCED COLOR MANAGEMENT TRAINING	\$2,640.00	12.5%	\$2,310.00	\$67.20	\$54.63	\$44.56	\$77.80	\$61.72	\$51.49		
2878	2878V497	imagePRESS	Implementation Services by Pro	IMAGEPRESS & VARIOPRINT DISASTER RECOVERY PLANNING & IMPL	\$2,640.00	30.0%	\$1,848.00	\$53.76	\$43.71	\$35.65	\$62.24	\$49.38	\$41.19		
2879	2878V498	imagePRESS	Implementation Services by Pro	IMAGEPRESS & VARIOPRINT DISASTER RECOVERY PLANNING & IMPL	\$1,320.00	30.0%	\$924.00	\$26.88	\$21.85	\$17.82	\$31.12	\$24.69	\$20.60		
2880	3234V295	imagePRESS	Implementation Services by Pro	FIERY COLOR PROFILER SUITE IMPLEMENTATION SERVICES	\$2,892.00	28.6%	\$2,065.00	\$60.07	\$48.84	\$39.83	\$69.55	\$55.18	\$46.03		
2881	2743V985	imagePRESS	Implementation Services by Pro	PRODUCTION IMPLEMENTATION SERVICES (FOR PRISMASYNC AND I	\$2,629.00	34.8%	\$1,713.60	\$49.85	\$40.53	\$33.06	\$57.71	\$45.79	\$38.20		
2882	2807V116	imagePRESS	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 6 UNIT BLOCK	\$501.00	10.4%	\$449.00	\$13.06	\$10.62	\$8.66	\$15.12	\$12.00	\$10.01		
2883	1630V764	imagePRESS	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK	\$1,000.00	10.2%	\$897.60	\$26.11	\$21.23	\$17.31	\$30.23	\$23.98	\$20.01		
2884	1396V767	imagePRESS	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK	\$1,979.00	10.2%	\$1,776.84	\$51.69	\$42.02	\$34.28	\$59.84	\$47.48	\$39.61		
2885	1396V768	imagePRESS	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 50 UNIT BLOCK	\$3,876.00	10.2%	\$3,479.00	\$101.20	\$82.28	\$67.11	\$117.17	\$92.96	\$77.55		
2886	1396V769	imagePRESS	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 100 UNIT BLOCK	\$7,585.00	10.2%	\$6,808.00	\$198.04	\$161.01	\$131.33	\$229.29	\$181.91	\$151.75		
2887	1396V770	imagePRESS	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 250 UNIT BLOCK	\$18,542.00	10.2%	\$16,644.00	\$484.17	\$393.63	\$321.06	\$560.57	\$444.73	\$370.99		
2888	1396V771	imagePRESS	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 500 UNIT BLOCK	\$36,251.00	10.2%	\$32,538.00	\$946.53	\$769.52	\$627.66	\$1,095.88	\$869.42	\$725.27		
2889	1396V772	imagePRESS	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 1000 UNIT BLOCK	\$70,835.00	10.2%	\$63,581.00	\$1,849.57	\$1,503.69	\$1,226.48	\$2,141.41	\$1,698.88	\$1,417.22		
2890	5211C005	imagePRESS	Machines	IMAGEPRESS V1000 SET	\$171,930.00	68.7%	\$53,883.80	\$1,567.48	\$1,274.35	\$1,039.42	\$1,814.81	\$1,439.78	\$1,201.07	\$0.0090	\$0.0395
2891	1095B001	imagePRESS	Main Engine Accessories	ADF ACCESS HANDLE-A1	\$174.00	34.2%	\$114.49	\$3.33	\$2.71	\$2.21	\$3.86	\$3.06	\$2.55		
2892	3243C001	imagePRESS	Main Engine Accessories	STACK BYPASS ALIGNMENT TRAY-D1	\$828.00	36.2%	\$528.36	\$15.37	\$12.50	\$10.19	\$17.80	\$14.12	\$11.78		
2893	8928B001	imagePRESS	Main Engine Accessories	ENVELOPE ATTACHMENT-F1	\$119.00	46.0%	\$64.26	\$1.87	\$1.52	\$1.24	\$2.16	\$1.72	\$1.43		
2894	8929B001	imagePRESS	Main Engine Accessories	ENVELOPE ATTACHMENT-G1	\$1,006.00	48.1%	\$522.11	\$15.19	\$12.35	\$10.07	\$17.58	\$13.95	\$11.64		
2895	4370C001	imagePRESS	Main Engine Accessories	ENVELOPE ATTACHMENT-H1 FOR MULTI DRAWER PAPER DECK	\$1,006.00	45.4%	\$549.28	\$15.98	\$12.99	\$10.60	\$18.50	\$14.68	\$12.24		
2896	8930B001	imagePRESS	Main Engine Accessories	TAB ATTACHMENT-F1	\$95.00	45.0%	\$52.25	\$1.52	\$1.24	\$1.01	\$1.76	\$1.40	\$1.16		
2897	5002C002	imagePRESS	Main Engine Accessories	POWER CABLE 120V	\$54.00	63.3%	\$19.82	\$0.58	\$0.47	\$0.38	\$0.67	\$0.53	\$0.44		
2898	5738B002	imagePRESS	Main Engine Accessories	PUNCHER UNIT-B51	\$1,118.00	54.7%	\$506.45	\$14.73	\$11.98	\$9.77	\$17.06	\$13.53	\$11.29		
2899	5418B002	imagePRESS	Main Engine Accessories	POWERLIFT-A1 (INCLUDES 5 PALLETS)	\$5,854.00	40.9%	\$3,459.71	\$100.64	\$81.82	\$66.74	\$116.52	\$92.44	\$77.12		
2900	1228C001	imagePRESS	Main Engine Accessories	LONG SHEET FEEDING AND CATCH TRAY-B1	\$2,365.00	56.9%	\$1,019.32	\$29.65	\$24.11	\$19.66	\$34.33	\$27.24	\$22.72		
2901	3806V864	imagePRESS	Main Engine Accessories	CONVENIENCE STAPLER-C1	\$426.00	39.2%	\$259.08	\$7.54	\$6.13	\$5.00	\$8.73	\$6.92	\$5.77		
2902	0134B013	imagePRESS	Main Engine Accessories	REMOVABLE HDD KIT-B8 (FOR D3000 & N500)	\$5,558.00	39.2%	\$3,381.00	\$98.35	\$79.96	\$65.22	\$113.87	\$90.34	\$75.36		
2903	5228C001	imagePRESS	Main Engine Accessories	SENSING UNIT-B1	\$32,250.00	40.2%	\$19,273.62	\$560.67	\$455.82	\$371.79	\$649.14	\$514.99	\$429.61		
2904	5213C001	imagePRESS	Main Engine Accessories	PRINTER COVER-P1	\$473.00	53.9%	\$217.88	\$6.34	\$5.15	\$4.20	\$7.34	\$5.82	\$4.86		
2905	5606C002	imagePRESS	Main Engine Accessories	COLOR IMAGE READER-P1 SET	\$6,622.00	53.8%	\$3,061.48	\$89.06	\$72.40	\$59.06	\$103.11	\$81.80	\$68.24		
2906	5224C001	imagePRESS	Main Engine Accessories	PAPER FOLDING UNIT-K1	\$16,555.00	48.5%	\$8,525.83	\$248.02	\$201.64	\$164.46	\$287.15	\$227.81	\$190.04		
2907	5220C004	imagePRESS	Main Engine Accessories	PERFECT BINDER-F1 SET	\$60,308.00	40.2%	\$36,061.05	\$1,049.02	\$852.84	\$695.62	\$1,214.54	\$963.55	\$803.80		
2908	6315AR76	imagePRESS	Main Engine Accessories	KOFAX MICRO MULTI-CARD READER, PROMOTIONAL PRICE	\$210.00	6.7%	\$195.84	\$5.70	\$4.63	\$3.78	\$6.60	\$5.23	\$4.37		
2909	5218C002	imagePRESS	Staple Finisher Options	STAPLE FIN-AF1 UL	\$15,397.00	54.1%	\$7,072.80	\$205.75	\$167.27	\$136.43	\$238.21	\$188.99	\$157.65		
2910	5222C002	imagePRESS	Staple Finisher Options	BOOKLET FIN-AF1 UL	\$19,370.00	57.4%	\$8,256.77	\$240.19	\$195.27	\$159.27	\$278.09	\$220.62	\$184.04		
2911	5225C001	imagePRESS	Staple Finisher Options	BOOKLET TRIMMER-G1	\$13,008.00	37.3%	\$8,156.02	\$237.26	\$192.89	\$157.33	\$274.69	\$217.93	\$181.80		
2912	5936C006	imagePRESS	Staple Finisher Options	DFD ADAPTER AND FINISHER BRIDGE-B1	\$21,127.00	33.2%	\$14,116.55	\$410.65	\$333.86	\$272.31	\$475.45	\$377.19	\$314.66		
2913	3057V761	imagePRESS	Plockmatic BLM50/35 Professio	PLOCKMATIC BLM35 BOOKLET MAKER	\$25,485.00	48.5%	\$13,135.34	\$382.11	\$310.65	\$253.38	\$442.40	\$350.98	\$292.79		
2914	3057V762	imagePRESS	Plockmatic BLM50/35 Professio	PLOCKMATIC BLM50 UPGRADE KIT	\$21,355.00	47.3%	\$11,244.16	\$327.09	\$265.92	\$216.90	\$378.70	\$300.44	\$250.63		
2915	3057V763	imagePRESS	Plockmatic BLM50/35 Professio	FTR50 TRIMMER MODULE	\$17,285.00	46.8%	\$9,198.90	\$267.60	\$217.55	\$177.45	\$309.82	\$245.79	\$205.04		
2916	3057V764	imagePRESS	Plockmatic BLM50/35 Professio	BF50 BOOK FOLD MODULE	\$16,525.00	47.3%	\$8,701.12	\$253.12	\$205.78	\$167.84	\$293.05	\$232.49	\$193.95		
2917	3057V765	imagePRESS	Plockmatic BLM50/35 Professio	CF50 COVER FEEDER MODULE	\$6,990.00	44.2%	\$3,902.40	\$113.52	\$92.29	\$75.28	\$131.43	\$104.27	\$86.98		
2918	3057V766	imagePRESS	Plockmatic BLM50/35 Professio	RCT50 ROTATE CREASE TRIM MODULE	\$56,565.00	49.1%	\$28,784.23	\$837.33	\$680.75	\$555.25	\$969.45	\$769.11	\$641.60		
2919	3057V767	imagePRESS	Plockmatic BLM50/35 Professio	BST4000-1 BELT STACKER MODULE	\$7,625.00	43.8%	\$4,285.38	\$124.66	\$101.35	\$82.66	\$144.33	\$1			

					Purchase			Lease						Service	
					Pricing Quantity (License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
Sort Key	Category	Product Family	Item Grouping	Product											
3048	0259C002	imagePRESS	Die Punching / Creasing Options	LOOSE LEAF 5-HOLE PUNCH LTR-B1	\$1,301.00	31.2%	\$895.09	\$26.04	\$21.17	\$17.27	\$30.15	\$23.92	\$19.95		
3049	0259C001	imagePRESS	Die Punching / Creasing Options	LOOSE LEAF 3-HOLE PUNCH LTR-B1	\$1,301.00	32.3%	\$880.26	\$25.61	\$20.82	\$16.98	\$29.65	\$23.52	\$19.62		
3050	4056V496	imagePRESS	Die Punching / Creasing Options	MULTI FUNCTION PROFESSIONAL PUNCHER-C1	\$19,065.00	45.3%	\$10,429.94	\$303.41	\$246.67	\$201.19	\$351.28	\$278.69	\$232.48		
3051	0259C003	imagePRESS	Die Punching / Creasing Options	VELO BIND 11-HOLE PUNCH LTR-B1	\$1,301.00	37.7%	\$810.52	\$23.58	\$19.17	\$15.63	\$27.30	\$21.66	\$18.07		
3052	0259C004	imagePRESS	Die Punching / Creasing Options	PLASTIC COMB 19-HOLE PUNCH LTR-B1	\$1,301.00	31.2%	\$895.09	\$26.04	\$21.17	\$17.27	\$30.15	\$23.92	\$19.95		
3053	0259C005	imagePRESS	Die Punching / Creasing Options	TWIN LOOP 21-HOLE PUNCH LTR-B1	\$1,301.00	37.7%	\$810.52	\$23.58	\$19.17	\$15.63	\$27.30	\$21.66	\$18.07		
3054	0259C006	imagePRESS	Die Punching / Creasing Options	TWIN LOOP 32-HOLE PUNCH LTR-B1	\$1,301.00	37.7%	\$810.52	\$23.58	\$19.17	\$15.63	\$27.30	\$21.66	\$18.07		
3055	0259C007	imagePRESS	Die Punching / Creasing Options	COLOR COIL 44-HOLE PUNCH LTR-B1	\$1,301.00	31.2%	\$895.09	\$26.04	\$21.17	\$17.27	\$30.15	\$23.92	\$19.95		
3056	3101V220	imagePRESS	Die Punching / Creasing Options	44H OVAL MF PROPUNCHER	\$2,800.00	40.8%	\$1,657.13	\$48.21	\$39.19	\$31.97	\$55.81	\$44.28	\$36.94		
3057	0259C016	imagePRESS	Die Punching / Creasing Options	HIGH DURABILITY COLOR COIL 44-HOLE PUNCH LTR-B1	\$3,311.00	30.5%	\$2,301.15	\$66.94	\$54.42	\$44.39	\$77.50	\$61.49	\$51.29		
3058	0259C017	imagePRESS	Die Punching / Creasing Options	HIGH DURABILITY LOOSE LEAF 3-HOLE PUNCH LTR-B1	\$2,957.00	30.8%	\$2,046.24	\$59.53	\$48.39	\$39.47	\$68.92	\$54.68	\$45.61		
3059	0259C018	imagePRESS	Die Punching / Creasing Options	HIGH DURABILITY PLASTIC COMB 19-HOLE PUNCH LTR-B1	\$3,548.00	29.7%	\$2,494.24	\$72.56	\$58.99	\$48.11	\$84.01	\$66.65	\$55.60		
3060	0259C019	imagePRESS	Die Punching / Creasing Options	CREASE DIE	\$4,494.00	40.7%	\$2,664.94	\$77.52	\$63.03	\$51.41	\$89.76	\$71.21	\$59.40		
3061	4078V262	imagePRESS	Die Punching / Creasing Options	PERFORATION DIE 75-120 GSM	\$2,995.00	32.6%	\$2,018.96	\$58.73	\$47.75	\$38.95	\$68.00	\$53.95	\$45.00		
3062	4078V263	imagePRESS	Die Punching / Creasing Options	PERFORATION DIE 120-300 GSM	\$2,995.00	32.6%	\$2,018.96	\$58.73	\$47.75	\$38.95	\$68.00	\$53.95	\$45.00		
3063	5218C002	imagePRESS	Finishing Options	STAPLE FIN-AF1 UL	\$15,397.00	54.1%	\$7,072.80	\$205.75	\$167.27	\$136.43	\$238.21	\$188.99	\$157.65		
3064	5222C002	imagePRESS	Finishing Options	BOOKLET FIN-AF1 UL	\$19,370.00	57.4%	\$8,256.77	\$240.19	\$195.27	\$159.27	\$278.09	\$220.62	\$184.04		
3065	5738B002	imagePRESS	Finishing Options	PUNCHER UNIT-BS1	\$1,118.00	54.7%	\$506.45	\$14.73	\$11.98	\$9.77	\$17.06	\$13.53	\$11.29		
3066	5225C001	imagePRESS	Finishing Options	BOOKLET TRIMMER-G1	\$13,008.00	37.3%	\$8,156.02	\$237.26	\$192.89	\$157.33	\$274.69	\$217.93	\$181.80		
3067	5226C004	imagePRESS	Finishing Options	2-KNIFE TRIMMER AND CONVEYOR SET	\$58,135.00	40.4%	\$34,637.16	\$1,007.59	\$819.17	\$668.15	\$1,166.58	\$925.50	\$772.06		
3068	5220C004	imagePRESS	Finishing Options	PERFECT BINDER-F1 SET	\$60,308.00	40.2%	\$36,061.05	\$1,049.02	\$852.84	\$695.62	\$1,214.54	\$963.55	\$803.80		
3069	5221C001	imagePRESS	Finishing Options	PERFECT BINDER CONTINUOUS KIT-B1	\$11,234.00	41.9%	\$6,524.75	\$189.80	\$154.31	\$125.86	\$219.75	\$174.34	\$145.44		
3070	5219C001	imagePRESS	Finishing Options	LONG SHEET CATCH TRAY XL-B1	\$2,365.00	44.9%	\$1,303.12	\$37.91	\$30.82	\$25.14	\$43.89	\$34.82	\$29.05		
3071	5936C006	imagePRESS	Finishing Options	DFD ADAPTER AND FINISHER BRIDGE-B1	\$21,127.00	33.2%	\$14,116.55	\$410.65	\$333.86	\$272.31	\$475.45	\$377.19	\$314.66		
3072	5224C001	imagePRESS	Finishing Options	PAPER FOLDING UNIT-K1	\$16,555.00	48.5%	\$8,525.83	\$248.02	\$201.64	\$164.46	\$287.15	\$227.81	\$190.04		
3073	0965C003	imagePRESS	High Capacity Stacking Options	HCS LONG SHEET TRAY-A1	\$473.00	0.0%	\$473.00	\$13.76	\$11.19	\$9.12	\$15.93	\$12.64	\$10.54		
3074	5936C004	imagePRESS	High Capacity Stacking Options	HIGH CAPACITY STACKER-J1 SET	\$19,512.00	36.3%	\$12,434.21	\$361.71	\$294.07	\$239.86	\$418.78	\$332.24	\$277.16		
3075	7168B034	imagePRESS	High Capacity Stacking Options	HC STACKER END-MODULE COVER-B1	\$154.00	40.0%	\$92.46	\$2.69	\$2.19	\$1.78	\$3.11	\$2.47	\$2.06		
3076	5418B002	imagePRESS	High Capacity Stacking Options	POWERLIFT-A1 (INCLUDES 5 PALLETS)	\$5,854.00	40.9%	\$3,459.71	\$100.64	\$81.82	\$66.74	\$116.52	\$92.44	\$77.12		
3077	5461B001	imagePRESS	High Capacity Stacking Options	PALLETS FOR POWERLIFT-SET OF FIVE(5)	\$119.00	4.0%	\$114.24	\$3.32	\$2.70	\$2.20	\$3.85	\$3.05	\$2.55		
3078	3057V762	imagePRESS	Plockmatic BLM50/35 Professio	PLOCKMATIC BLM50 UPGRADE KIT	\$21,355.00	47.3%	\$11,244.16	\$327.09	\$265.92	\$216.90	\$378.70	\$300.44	\$250.63		
3079	3057V764	imagePRESS	Plockmatic BLM50/35 Professio	BF50 BOOK FOLD MODULE	\$16,525.00	47.3%	\$8,701.12	\$253.12	\$205.78	\$167.84	\$293.05	\$232.49	\$193.95		
3080	3057V761	imagePRESS	Plockmatic BLM50/35 Professio	PLOCKMATIC BLM35 BOOKLET MAKER	\$25,485.00	48.5%	\$13,135.34	\$382.11	\$310.65	\$253.38	\$442.40	\$350.98	\$292.79		
3081	3057V763	imagePRESS	Plockmatic BLM50/35 Professio	FR50 TRIMMER MODULE	\$17,285.00	46.8%	\$9,198.90	\$267.60	\$217.55	\$177.45	\$309.82	\$245.79	\$205.04		
3082	3057V765	imagePRESS	Plockmatic BLM50/35 Professio	CF50 COVER FEEDER MODULE	\$6,990.00	44.2%	\$3,902.40	\$113.52	\$92.29	\$75.28	\$131.43	\$104.27	\$86.98		
3083	3057V766	imagePRESS	Plockmatic BLM50/35 Professio	RC150 ROTATE CREASE TRIM MODULE	\$56,565.00	49.1%	\$28,784.23	\$837.33	\$680.75	\$555.25	\$969.45	\$769.11	\$641.60		
3084	3057V767	imagePRESS	Plockmatic BLM50/35 Professio	B5T4000-1 BELT STACKER MODULE	\$7,625.00	43.8%	\$4,285.38	\$124.66	\$101.35	\$82.66	\$144.33	\$114.51	\$95.52		
3085	2923C009	imagePRESS	Plockmatic BLM50/35 Professio	WASTE CONVEYOR MODULE 2.0	\$6,860.00	34.3%	\$4,508.40	\$131.15	\$106.62	\$86.97	\$151.84	\$120.46	\$100.49		
3086	7168B002	imagePRESS	Plockmatic BLM50/35 Professio	DFD INTERFACE KIT-A1	\$887.00	32.1%	\$602.27	\$17.52	\$14.24	\$11.62	\$20.28	\$16.09	\$13.42		
3087	7168B016	imagePRESS	Plockmatic BLM50/35 Professio	DFD PATH -B1 (H=860)	\$828.00	30.4%	\$576.29	\$16.76	\$13.63	\$11.12	\$19.41	\$15.40	\$12.85		
3088	3461V068	imagePRESS	Plockmatic Multi-Purpose Stack	PLOCKMATIC MULTI-PURPOSE STACKER	\$12,585.00	31.8%	\$8,581.23	\$249.63	\$202.95	\$165.53	\$289.02	\$229.29	\$191.28		
3089	7168B002	imagePRESS	Plockmatic Multi-Purpose Stack	DFD INTERFACE KIT-A1	\$887.00	32.1%	\$602.27	\$17.52	\$14.24	\$11.62	\$20.28	\$16.09	\$13.42		
3090	7168B016	imagePRESS	Plockmatic Multi-Purpose Stack	DFD PATH -B1 (H=860)	\$828.00	30.4%	\$576.29	\$16.76	\$13.63	\$11.12	\$19.41	\$15.40	\$1		

						Purchase		Lease						Service	
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annualetc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
3220	0259C018	imagePRESS	Finishing Options	HIGH DURABILITY PLASTIC COMB 19-HOLE PUNCH LTR-B1	\$3,548.00	29.7%	\$2,494.24	\$72.56	\$58.99	\$48.11	\$84.01	\$66.65	\$55.60		
3221	0259C019	imagePRESS	Finishing Options	CREASE DIE	\$4,494.00	40.7%	\$2,664.94	\$77.52	\$63.03	\$51.41	\$89.76	\$71.21	\$59.40		
3222	3575B504	imagePRESS	Accessories	MICARD PLUS SC READER	\$2,236.00	17.7%	\$1,866.00	\$5.41	\$4.40	\$3.59	\$6.26	\$4.97	\$4.15		
3223	4078V262	imagePRESS	Accessories	PERFORATION DIE 75-120 GSM	\$2,995.00	32.6%	\$2,018.96	\$58.73	\$47.75	\$38.95	\$68.00	\$53.95	\$45.00		
3224	4078V263	imagePRESS	Accessories	PERFORATION DIE 120-300 GSM	\$2,995.00	32.6%	\$2,018.96	\$58.73	\$47.75	\$38.95	\$68.00	\$53.95	\$45.00		
3225	5213C001	imagePRESS	Accessories	PRINTER COVER-P1	\$473.00	53.9%	\$217.88	\$6.34	\$5.15	\$4.20	\$7.34	\$5.82	\$4.86		
3226	5217C001	imagePRESS	Accessories	STACK BYPASS D1	\$355.00	36.4%	\$225.78	\$6.57	\$5.34	\$4.36	\$7.60	\$6.03	\$5.03		
3227	3243C001	imagePRESS	Accessories	STACK BYPASS ALIGNMENT TRAY-D1	\$828.00	36.2%	\$528.36	\$15.37	\$12.50	\$10.19	\$17.80	\$14.12	\$11.78		
3228	1228C001	imagePRESS	Accessories	LONG SHEET FEEDING AND CATCH TRAY-B1	\$2,365.00	56.9%	\$1,019.32	\$29.65	\$24.11	\$19.66	\$34.33	\$27.24	\$22.72		
3229	5219C001	imagePRESS	Accessories	LONG SHEET CATCH TRAY XL-B1	\$2,365.00	44.9%	\$1,303.12	\$37.91	\$30.82	\$25.14	\$43.89	\$34.82	\$29.05		
3230	5228C001	imagePRESS	Accessories	SENSING UNIT-B1	\$32,250.00	40.2%	\$19,273.62	\$560.67	\$455.82	\$371.79	\$649.14	\$514.99	\$429.61		
3231	5002C002	imagePRESS	Accessories	POWER CABLE 120V	\$54.00	63.3%	\$19.82	\$0.58	\$0.47	\$0.38	\$0.67	\$0.53	\$0.44		
3232	3097C001	imagePRESS	Accessories	LONG SHEET CATCH TRAY-C1	\$332.00	43.9%	\$186.25	\$5.42	\$4.40	\$3.59	\$6.27	\$4.98	\$4.15		
3233	0164C002	imagePRESS	Accessories	COPY TRAY-R2	\$249.00	44.8%	\$137.45	\$4.00	\$3.25	\$2.65	\$4.63	\$3.67	\$3.06		
3234	5606C002	imagePRESS	Accessories	COLOR IMAGE READER-P1 SET	\$6,622.00	53.8%	\$3,061.48	\$89.06	\$72.40	\$59.06	\$103.11	\$81.80	\$68.24		
3235	1095B001	imagePRESS	Accessories	ADF ACCESS HANDLE-A1	\$174.00	34.2%	\$114.49	\$3.33	\$2.71	\$2.21	\$3.86	\$3.06	\$2.55		
3236	4039C001	imagePRESS	Accessories	MEMORY MIRRORING KIT-A1	\$622.00	39.2%	\$378.18	\$11.00	\$8.94	\$7.30	\$12.74	\$10.10	\$8.43		
3237	5332C001	imagePRESS	Accessories	480GB SSD-A1	\$1,656.00	46.9%	\$879.13	\$25.57	\$20.79	\$16.96	\$29.61	\$23.49	\$19.60		
3238	4874C001	imagePRESS	Accessories	1TB SSD-A1	\$1,615.00	49.4%	\$817.19	\$23.77	\$19.33	\$15.76	\$27.52	\$21.84	\$18.22		
3239	3726B001	imagePRESS	Accessories	COPY CONTROL INTERFACE KIT-A1	\$64.00	35.8%	\$41.09	\$1.20	\$0.97	\$0.79	\$1.38	\$1.10	\$0.92		
3240	4784B001	imagePRESS	Accessories	COPY CARD READER-F1	\$374.00	39.4%	\$226.64	\$6.59	\$5.36	\$4.37	\$7.63	\$6.06	\$5.05		
3241	3730B010	imagePRESS	Accessories	COPY CARD READER ATTACHMENT-A5	\$100.00	52.4%	\$47.62	\$1.39	\$1.13	\$0.92	\$1.60	\$1.27	\$1.06		
3242	4781B001	imagePRESS	Accessories	CANON CARD SET-A1 (1-30)	\$188.00	39.2%	\$114.30	\$3.32	\$2.70	\$2.20	\$3.85	\$3.05	\$2.55		
3243	4781B002	imagePRESS	Accessories	CANON CARD SET-A2 (31-100)	\$411.00	38.9%	\$251.12	\$7.31	\$5.94	\$4.84	\$8.46	\$6.71	\$5.60		
3244	4781B003	imagePRESS	Accessories	CANON CARD SET-A3 (101-200)	\$548.00	37.9%	\$340.31	\$9.90	\$8.05	\$6.56	\$11.46	\$9.09	\$7.59		
3245	4781B004	imagePRESS	Accessories	CANON CARD SET-A4 (201-300)	\$548.00	37.9%	\$340.31	\$9.90	\$8.05	\$6.56	\$11.46	\$9.09	\$7.59		
3246	4781B005	imagePRESS	Accessories	CANON CARD SET-A5 (301-500)	\$1,107.00	38.6%	\$679.70	\$19.77	\$16.07	\$13.11	\$22.89	\$18.16	\$15.15		
3247	4781B006	imagePRESS	Accessories	CANON CARD SET-A6 (501-1000)	\$2,783.00	39.1%	\$1,694.85	\$49.30	\$40.08	\$32.69	\$57.08	\$45.29	\$37.78		
3248	8002A017	imagePRESS	Accessories	X-RITE I1PRO 3 SPECTROPHOTOMETER(POS)	\$1,538.00	25.1%	\$1,151.96	\$33.51	\$27.24	\$22.22	\$38.80	\$30.78	\$25.68		
3249	3806V864	imagePRESS	Accessories	CONVENIENCE STAPLER-C1	\$426.00	39.2%	\$259.08	\$7.54	\$6.13	\$5.00	\$8.73	\$6.92	\$5.77		
3250	1266V426	imagePRESS	Accessories	CANON CHERRY SLIM KEYBOARD	\$110.00	20.9%	\$87.00	\$2.53	\$2.06	\$1.68	\$2.93	\$2.32	\$1.94		
3251	5773C004	imagePRESS	imagePRESS Printer Kit & Softw	imagePRESS PRINTER KIT-J1E & CONTROL PANEL SET	\$11,150.00	43.7%	\$6,281.16	\$182.72	\$148.55	\$121.16	\$211.55	\$167.83	\$140.01		
3252	3999B004	imagePRESS	imagePRESS Printer Kit & Softw	BARCODE PRINTING KIT-D1 ELAN	\$994.00	49.6%	\$500.98	\$14.57	\$11.85	\$9.66	\$16.87	\$13.39	\$11.17		
3253	5214C002	imagePRESS	Feeding Options	MULTI-DRAWER PAPER DECK-E1	\$11,707.00	41.9%	\$6,796.56	\$197.71	\$160.74	\$131.11	\$228.91	\$181.60	\$151.50		
3254	5215C001	imagePRESS	Feeding Options	PAPER DECK CONNECTION KIT-B1	\$7,332.00	36.5%	\$4,655.82	\$135.44	\$110.11	\$89.81	\$156.81	\$124.40	\$103.78		
3255	0163C024	imagePRESS	Feeding Options	POD DECK LITE-C1 SET ITEM	\$5,440.00	46.3%	\$2,921.59	\$84.99	\$69.10	\$56.36	\$98.40	\$78.06	\$65.12		
3256	2575C018	imagePRESS	Feeding Options	POD DECK LITE XL SET ITEM	\$11,234.00	42.0%	\$6,515.52	\$189.54	\$154.09	\$125.68	\$219.44	\$174.09	\$145.23		
3257	8928B001	imagePRESS	Feeding Options	ENVELOPE ATTACHMENT-F1	\$119.00	46.0%	\$64.26	\$1.87	\$1.52	\$1.24	\$2.16	\$1.72	\$1.43		
3258	8929B001	imagePRESS	Feeding Options	ENVELOPE ATTACHMENT-G1	\$1,006.00	48.1%	\$522.11	\$15.19	\$12.35	\$10.07	\$17.58	\$13.95	\$11.64		
3259	4370C001	imagePRESS	Feeding Options	ENVELOPE ATTACHMENT-H1 FOR MULTI DRAWER PAPER DECK	\$1,006.00	45.4%	\$549.28	\$15.98	\$12.99	\$10.60	\$18.50	\$14.68	\$12.24		
3260	8930B001	imagePRESS	Feeding Options	TAB ATTACHMENT-F1	\$95.00	45.0%	\$52.25	\$1.52	\$1.24	\$1.01	\$1.76	\$1.40	\$1.16		
3261	3679B005	imagePRESS	Connectivity Options	REMOTE FAX KIT-A1 ELAN	\$497.00	44.6%	\$275.34	\$8.01	\$6.51	\$5.31	\$9.27	\$7.36	\$6.14		
3262	4821B003	imagePRESS	Connectivity Options	INTERNATIONAL FONT SET-A1 ELAN	\$561.00	50.0%	\$280.50	\$8.16	\$6.63	\$5.41	\$9.45	\$7.49	\$6.25		
3263	4224C062	imagePRESS	Connectivity Options	AUTHORIZED SEND V7.X (1 LICENSE) ELAN	\$1,100.00	36.0%	\$703.80	\$20.47	\$16.64	\$13.58	\$23.70	\$18.81	\$15.69		
3264	4224C063	imagePRESS	Connectivity Options	AUTHORIZED SEND V7.X (10 LICENSE) E-LAN	\$10,500.00	36.3%	\$6,686.10	\$194.50	\$158.13	\$128.97	\$225.19	\$178.65	\$149.03		
3265	4224C064	imagePRESS	Connectivity Options	AUTHORIZED SEND V7.X (100 LICENSE) E-LAN	\$105,000.00	36.3%	\$66,861.00	\$1,944.99	\$1,581.26	\$1,289.75	\$2,251.88	\$1,786.53	\$1,490.33		
3266	4224C017	imagePRESS	Connectivity Options	AUTHORIZED SEND V7.X BAR CODE RECOGNITION ADD-ON OPTION	\$220.00	12.8%	\$191.76	\$5.58	\$4.54	\$3.70	\$6.46	\$5.12	\$4.27		
3267	806GB001	imagePRESS	Drum and Toner	TONER T01 BLACK	\$158.33	2.8%	\$153.89	\$4.48	\$3.64	\$2.97	\$5.18	\$4.11	\$3.43		
3268	806GB001	imagePRESS	Drum and Toner	TONER T01 YELLOW	\$123.33	2.7%	\$120.02	\$3.49	\$2.84	\$2.32	\$4.04	\$3.21	\$2.68		
3269	806GB001	imagePRESS	Drum and Toner	TONER T01 MAGENTA	\$123.33	2.7%	\$120.02	\$3.49	\$2.84	\$2.32	\$4.04	\$3.21	\$2.68		
3270	806GB001	imagePRESS	Drum and Toner	TONER T01 CYAN	\$123.33	2.7%	\$120.02	\$3.49	\$2.84	\$2.32	\$4.04	\$3.21	\$2.68		
3271	8064B001	imagePRESS	Drum and Toner	DRUM D01 BLACK	\$841.67	2.9%	\$817.02	\$23.77	\$19.32	\$15.76	\$27.52	\$21.83	\$18.21		
3272	8065B001	imagePRESS	Drum and Toner	DRUM UNIT D01 COLOR	\$605.00	2.7%	\$588.54	\$17.12	\$13.92	\$11.35	\$19.82	\$15.73	\$13.12		
3273	0146C001	imagePRESS	Supplies	STAPLE CARTRIDGE-X1 (FOR STAPLE FINISHER-V1/-V2/-AC1 & BOOKLET FINISHER-V1/-V2)	\$65.00	33.9%	\$42.97	\$1.25	\$1.02	\$0.83	\$1.45	\$1.15	\$0.96		
3274	0148C001	imagePRESS	Supplies	STAPLE CARTRIDGE-Y1 (FOR BOOKLET FINISHER-V1/V2 and BOOKLET FINISHER-V1/V2)	\$46.00	31.7%	\$31.42	\$0.91	\$0.74	\$0.61	\$1.06	\$0.84	\$0.70		
3275	1007B001	imagePRESS	Supplies	STAPLE N1	\$208.00	38.1%	\$128.75	\$3.75	\$3.04	\$2.48	\$4.34	\$3.44	\$2.87		
3276	1008B001	imagePRESS	Supplies	STAPLE P1	\$75.00	38.2%	\$46.35	\$1.35	\$1.10	\$0.89	\$1.56	\$1.24	\$1.03		
3277	1093B001	imagePRESS	Supplies	GLUE-A1 (for Perfect Binder/33 LBS.)	\$693.00	36.8%	\$438.00	\$12.74	\$10.36	\$8.45	\$14.75	\$11.70	\$9.76		
3278	1093B002	imagePRESS	Supplies	GLUE-A2 (for Perfect Binder/11 LBS.)	\$255.00	35.5%	\$164.48	\$4.78	\$3.89	\$3.17	\$5.54	\$4.39	\$3.67		
3279	2765V303	imagePRESS	Supplies	STAPLE CASSETTES FOR BLM300C	\$66.00	0.0%	\$66.00	\$1.92	\$1.56	\$1.27	\$2.22	\$1.76	\$1.47		
3280	3060V722	imagePRESS	Supplies	STAPLES (3 PACK) FOR PLOKMMATIC - 3 CARTRIDGES INCLUDED (5,000)	\$125.00	37.5%	\$78.10	\$2.27	\$1.85	\$1.51	\$2.63	\$2.09	\$1.74		
3281	2883C026	imagePRESS	GBC eWire	EWIRE, PACKAGED ASSEMBLY W, CANON	\$50,210.00	39.5%	\$30,389.89	\$884.04	\$718.72	\$586.22	\$1,023.53	\$812.02	\$677.39		
3282	2883C017	imagePRESS	GBC eWire	EWIRE DIE ROUND - 2883C017	\$1,183.00	33.8%	\$783.15	\$22.78	\$18.52	\$15.11	\$26.38	\$20.93	\$17.46		
3283	2883C018	imagePRESS	GBC eWire	EWIRE DIE SQUARE - 2883C018	\$1,183.00	33.8%	\$783.15	\$22.78	\$18.52	\$15.11	\$26.38	\$20.93	\$17.46		
3284	2883C001	imagePRESS	GBC eWire	EWIRE SPOOL, ELEMENT SIZE A, BLACK - 2883C001	\$109.00	22.2%	\$84.80	\$2.47	\$2.01	\$1.64	\$2.86	\$2.27	\$1.89		
3285	2883C002	imagePRESS	GBC eWire	EWIRE SPOOL, ELEMENT SIZE B, BLACK - 2883C002	\$95.00	23.3%	\$72.87	\$2.12	\$1.72	\$1.41	\$2.45	\$1.95	\$1.62		
3286	2883C003	imagePRESS	GBC eWire	EWIRE SPOOL, ELEMENT SIZE C, BLACK - 2883C003	\$88.00	22.5%	\$68.20	\$1.98	\$1.61	\$1.32	\$2.30	\$1.82	\$1.52		
3287	2883C004	imagePRESS	GBC eWire	EWIRE SPOOL, ELEMENT SIZE D, BLACK - 2883C004	\$87.00	22.8%	\$67.16	\$1.95	\$1.59	\$1.30	\$2.26	\$1.79	\$1.50		
3288	2883C005	imagePRESS	GBC eWire	EWIRE SPOOL, ELEMENT SIZE E, BLACK - 2883C005	\$80.00	22.2%	\$62.24	\$1.81	\$1.47	\$1.20	\$2.10	\$1.66	\$1.39		
3289	2883C020	imagePRESS	GBC eWire	EWIRE SPOOL ELEMENT SIZE F BLACK, UN	\$77.00	25.2%	\$57.62	\$1.68	\$1.36	\$1.11	\$1.94	\$1.54	\$1.28		
3290	2883C006	imagePRESS	GBC eWire	EWIRE SPOOL, ELEMENT SIZE A, WHITE - 2883C006	\$110.00	24.0%	\$83.60	\$2.43	\$1.98	\$1.61	\$2.82	\$2.23	\$1.86		
3291	2883C007	imagePRESS	GBC eWire	EWIRE SPOOL, ELEMENT SIZE B, WHITE - 2883C007	\$98.00	25.8%	\$72.72	\$2.12	\$1.72	\$1.40	\$2.45	\$1.94	\$1.62		
3292	2883C008	imagePRESS	GBC eWire	EWIRE SPOOL, ELEMENT SIZE C, WHITE - 2883C008	\$88.00	23.8%	\$67.06	\$1.95	\$1.59	\$1.29	\$2.26	\$1.79	\$1.49		
3293	2883C009	imagePRESS	GBC eWire	EWIRE SPOOL, ELEMENT SIZE D, WHITE - 2883C009	\$87.00	24.1%	\$66.00	\$1.92	\$1.56	\$1.27	\$2.22	\$1.76	\$1.47		
3294	2883C010	imagePRESS	GBC eWire	EWIRE SPOOL, ELEMENT SIZE E, WHITE - 2883C010	\$80.00	23.6%	\$61.12	\$1.78	\$1.45	\$1.18	\$2.06	\$1.63	\$1.36		
3295	2883C021	imagePRESS	GBC eWire	EWIRE SPOOL ELEMENT SIZE F WHITE, UN	\$77.00	25.2%	\$57.62	\$1.68	\$1.36	\$1.11	\$1.94	\$1.54	\$1.28		
3296	2883C011	imagePRESS	GBC eWire	EWIRE SPOOL, ELEMENT SIZE A, SILVER - 2883C011	\$109.00	16.2%	\$91.34	\$2.66	\$2.16	\$1.76	\$3.08	\$2.44	\$2.04		
3															

					Purchase		Lease						Service		
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
3392	4056V496	imagePRESS	Finishing Options	MULTI FUNCTION PROFESSIONAL PUNCHER-C1	\$19,065.00	45.3%	\$10,429.94	\$303.41	\$246.67	\$201.19	\$351.28	\$278.69	\$232.48		
3393	0259C001	imagePRESS	Finishing Options	LOOSE LEAF 3-HOLE PUNCH LTR-B1	\$1,301.00	32.3%	\$880.26	\$25.61	\$20.82	\$16.98	\$29.65	\$23.52	\$19.62		
3394	0259C002	imagePRESS	Finishing Options	LOOSE LEAF 5-HOLE PUNCH LTR-B1	\$1,301.00	31.2%	\$895.09	\$26.04	\$21.17	\$17.27	\$30.15	\$23.92	\$19.95		
3395	0259C003	imagePRESS	Finishing Options	VELO BIND 11-HOLE PUNCH LTR-B1	\$1,301.00	37.7%	\$810.52	\$23.58	\$19.17	\$15.63	\$27.30	\$21.66	\$18.07		
3396	0259C004	imagePRESS	Finishing Options	PLASTIC COMB 19-HOLE PUNCH LTR-B1	\$1,301.00	31.2%	\$895.09	\$26.04	\$21.17	\$17.27	\$30.15	\$23.92	\$19.95		
3397	0259C005	imagePRESS	Finishing Options	TWIN LOOP 21-HOLE PUNCH LTR-B1	\$1,301.00	37.7%	\$810.52	\$23.58	\$19.17	\$15.63	\$27.30	\$21.66	\$18.07		
3398	0259C006	imagePRESS	Finishing Options	TWIN LOOP 32-HOLE PUNCH LTR-B1	\$1,301.00	37.7%	\$810.52	\$23.58	\$19.17	\$15.63	\$27.30	\$21.66	\$18.07		
3399	0259C007	imagePRESS	Finishing Options	COLOR COIL 44-HOLE PUNCH LTR-B1	\$1,301.00	31.2%	\$895.09	\$26.04	\$21.17	\$17.27	\$30.15	\$23.92	\$19.95		
3400	3101V220	imagePRESS	Finishing Options	44H OVAL MF PROPUNCHER	\$2,800.00	40.8%	\$1,657.13	\$48.21	\$39.19	\$31.97	\$55.81	\$44.28	\$36.94		
3401	0259C016	imagePRESS	Finishing Options	HIGH DURABILITY COLOR COIL 44-HOLE PUNCH LTR-B1	\$3,311.00	30.5%	\$2,301.15	\$66.94	\$54.42	\$44.39	\$77.50	\$61.49	\$51.29		
3402	0259C017	imagePRESS	Finishing Options	HIGH DURABILITY LOOSE LEAF 3-HOLE PUNCH LTR-B1	\$2,957.00	30.8%	\$2,046.24	\$59.53	\$48.39	\$39.47	\$68.92	\$54.68	\$45.61		
3403	0259C018	imagePRESS	Finishing Options	HIGH DURABILITY PLASTIC COMB 19-HOLE PUNCH LTR-B1	\$3,548.00	29.7%	\$2,494.24	\$72.56	\$58.99	\$48.11	\$84.01	\$66.65	\$55.60		
3404	0259C019	imagePRESS	Finishing Options	CREASE DIE	\$4,494.00	40.7%	\$2,664.94	\$77.52	\$63.03	\$51.41	\$89.76	\$71.21	\$59.40		
3405	3575B504	imagePRESS	Accessories	MICARD PLUS SC READER	\$226.00	17.7%	\$186.00	\$5.41	\$4.40	\$3.59	\$6.26	\$4.97	\$4.15		
3406	4078V262	imagePRESS	Accessories	PERFORATION DIE 75-120 GSM	\$2,995.00	32.6%	\$2,018.96	\$58.73	\$47.75	\$38.95	\$68.00	\$53.95	\$45.00		
3407	4078V263	imagePRESS	Accessories	PERFORATION DIE 120-300 GSM	\$2,995.00	32.6%	\$2,018.96	\$58.73	\$47.75	\$38.95	\$68.00	\$53.95	\$45.00		
3408	5257C001	imagePRESS	Accessories	OPERATING PANEL-A1(POS)	\$3,990.00	34.6%	\$2,610.18	\$75.93	\$61.73	\$50.35	\$87.91	\$69.74	\$58.18		
3409	5213C001	imagePRESS	Accessories	PRINTER COVER-P1	\$473.00	53.9%	\$217.88	\$6.34	\$5.15	\$4.20	\$7.34	\$5.82	\$4.86		
3410	5217C001	imagePRESS	Accessories	STACK BYPASS D1	\$355.00	36.4%	\$225.78	\$6.57	\$5.34	\$4.36	\$7.60	\$6.03	\$5.03		
3411	3243C001	imagePRESS	Accessories	STACK BYPASS ALIGNMENT TRAY-D1	\$828.00	36.2%	\$528.36	\$15.37	\$12.50	\$10.19	\$17.80	\$14.12	\$11.78		
3412	1228C001	imagePRESS	Accessories	LONG SHEET FEEDING AND CATCH TRAY-B1	\$2,365.00	56.9%	\$1,019.32	\$29.65	\$24.11	\$19.66	\$34.33	\$27.24	\$22.72		
3413	5219C001	imagePRESS	Accessories	LONG SHEET CATCH TRAY XL-B1	\$2,365.00	44.9%	\$1,303.12	\$37.91	\$30.82	\$25.14	\$43.89	\$34.82	\$29.05		
3414	5228C001	imagePRESS	Accessories	SENSING UNIT-B1	\$32,250.00	40.2%	\$19,273.62	\$560.67	\$455.82	\$371.79	\$649.14	\$514.99	\$429.61		
3415	5002C002	imagePRESS	Accessories	POWER CABLE 120V	\$54.00	63.3%	\$19.82	\$0.58	\$0.47	\$0.38	\$0.67	\$0.53	\$0.44		
3416	3097C001	imagePRESS	Accessories	LONG SHEET CATCH TRAY-C1	\$332.00	43.9%	\$186.25	\$5.42	\$4.40	\$3.59	\$6.27	\$4.98	\$4.15		
3417	0164C002	imagePRESS	Accessories	COPY TRAY-R2	\$249.00	44.8%	\$137.45	\$4.00	\$3.25	\$2.65	\$4.63	\$3.67	\$3.06		
3418	5606C002	imagePRESS	Accessories	COLOR IMAGE READER-P1 SET	\$6,622.00	53.8%	\$3,061.48	\$89.06	\$72.40	\$59.06	\$103.11	\$81.80	\$68.24		
3419	1095B001	imagePRESS	Accessories	ADF ACCESS HANDLE-A1	\$174.00	34.2%	\$114.49	\$3.33	\$2.71	\$2.21	\$3.86	\$3.06	\$2.55		
3420	4039C001	imagePRESS	Accessories	MEMORY MIRRORING KIT-A1	\$622.00	39.2%	\$378.18	\$11.00	\$8.94	\$7.30	\$12.74	\$10.10	\$8.43		
3421	5332C001	imagePRESS	Accessories	480GB SSD-A1	\$1,656.00	46.9%	\$879.13	\$25.57	\$20.79	\$16.96	\$29.61	\$23.49	\$19.60		
3422	4874C001	imagePRESS	Accessories	1TB SSD-A1	\$1,615.00	49.4%	\$817.19	\$23.77	\$19.33	\$15.76	\$27.52	\$21.84	\$18.22		
3423	3726B001	imagePRESS	Accessories	COPY CONTROL INTERFACE KIT-A1	\$64.00	35.8%	\$41.09	\$1.20	\$0.97	\$0.79	\$1.38	\$1.10	\$0.92		
3424	4784B001	imagePRESS	Accessories	COPY CARD READER-F1	\$374.00	39.4%	\$226.64	\$6.59	\$5.36	\$4.37	\$7.63	\$6.06	\$5.05		
3425	3730B010	imagePRESS	Accessories	COPY CARD READER ATTACHMENT-A5	\$100.00	52.4%	\$47.62	\$1.39	\$1.13	\$0.92	\$1.60	\$1.27	\$1.06		
3426	4781B001	imagePRESS	Accessories	CANON CARD SET-A1 (1-30)	\$188.00	39.2%	\$114.30	\$3.32	\$2.70	\$2.20	\$3.85	\$3.05	\$2.55		
3427	4781B002	imagePRESS	Accessories	CANON CARD SET-A2 (31-100)	\$411.00	38.9%	\$251.12	\$7.31	\$5.94	\$4.84	\$8.46	\$6.71	\$5.60		
3428	4781B004	imagePRESS	Accessories	CANON CARD SET-A4 (201-300)	\$548.00	37.9%	\$340.31	\$9.90	\$8.05	\$6.56	\$11.46	\$9.09	\$7.59		
3429	4781B005	imagePRESS	Accessories	CANON CARD SET-A5 (301-500)	\$1,107.00	38.6%	\$679.70	\$19.77	\$16.07	\$13.11	\$22.89	\$18.16	\$15.15		
3430	4781B006	imagePRESS	Accessories	CANON CARD SET-A6 (501-1000)	\$2,783.00	39.1%	\$1,694.85	\$49.30	\$40.08	\$32.69	\$57.08	\$45.29	\$37.78		
3431	8002A017	imagePRESS	Accessories	X-RITE I1PRO 3 SPECTROPHOTOMETER(POS)	\$1,538.00	25.1%	\$1,151.96	\$33.51	\$27.24	\$22.22	\$38.80	\$30.78	\$25.68		
3432	3806V864	imagePRESS	Accessories	CONVENIENCE STAPLER-C1	\$426.00	39.2%	\$259.08	\$7.54	\$6.13	\$5.00	\$8.73	\$6.92	\$5.77		
3433	1266V426	imagePRESS	Accessories	CANON CHERRY SLIM KEYBOARD	\$110.00	20.9%	\$87.00	\$2.53	\$2.06	\$1.68	\$2.93	\$2.32	\$1.94		
3434	1708C004	imagePRESS	Connectivity Options	IC CARD READER ATCH-B4	\$190.00	48.5%	\$97.93	\$2.85	\$2.32	\$1.89	\$3.30	\$2.62	\$2.18		
3435	3679B005	imagePRESS	Connectivity Options	REMOTE FAX KIT-A1 ELAN	\$497.00	44.6%	\$275.34	\$8.01	\$6.51	\$5.31	\$9.27	\$7.36	\$6.14		
3436	4821B003	imagePRESS	Connectivity Options	INTERNATIONAL FONT SET-A1 ELAN	\$561.00	50.0%	\$280.50	\$8.16	\$6.63	\$5.41	\$9.45	\$7.49	\$6.25		
3437	4224C062	imagePRESS	Connectivity Options	AUTHORIZED SEND V7.X (1 LICENSE) ELAN	\$1,100.00	36.0%	\$703.80	\$20.47	\$16.64	\$13.58	\$23.70	\$18.81	\$15.69		
3438	4224C063	imagePRESS	Connectivity Options	AUTHORIZED SEND V7.X (10 LICENSE) E-LAN	\$10,500.00	36.3%	\$6,686.10	\$194.50	\$158.13	\$128.97	\$225.19	\$178.65	\$149		

				Purchase				Lease						Service	
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
3564	3057V761	Black and White High Volume	Plockmatic BLM35 Booklet Mak	PLOCKMATIC BLM35 BOOKLET MAKER	\$25,485.00	48.5%	\$13,135.34	\$382.11	\$310.65	\$253.38	\$442.40	\$350.98	\$292.79		
3565	3057V762	Black and White High Volume	Plockmatic BLM35 Booklet Mak	PLOCKMATIC BLM350 UPGRADE KIT	\$21,355.00	47.3%	\$11,244.16	\$327.09	\$265.92	\$216.90	\$378.70	\$300.44	\$250.63		
3566	3057V765	Black and White High Volume	Plockmatic BLM35 Booklet Mak	CF50 COVER FEEDER MODULE	\$6,990.00	44.2%	\$3,902.40	\$113.52	\$92.29	\$75.28	\$131.43	\$104.27	\$86.98		
3567	3057V763	Black and White High Volume	Plockmatic BLM35 Booklet Mak	FTR50 TRIMMER MODULE	\$17,285.00	46.8%	\$9,198.90	\$267.60	\$217.55	\$177.45	\$309.82	\$245.79	\$205.04		
3568	3057V764	Black and White High Volume	Plockmatic BLM35 Booklet Mak	BF50 BOOK FOLD MODULE	\$16,525.00	47.3%	\$8,701.12	\$253.12	\$205.78	\$167.84	\$293.05	\$232.49	\$193.95		
3569	3057V767	Black and White High Volume	Plockmatic BLM35 Booklet Mak	BST4000-1 BELT STACKER MODULE	\$7,625.00	43.8%	\$4,285.38	\$124.66	\$101.35	\$82.66	\$144.33	\$114.51	\$95.52		
3570	7168B0016	Black and White High Volume	Plockmatic BLM35 Booklet Mak	DFD PATH -B1 (H=86)	\$828.00	30.4%	\$576.29	\$16.76	\$13.63	\$11.12	\$19.41	\$15.40	\$12.85		
3571	3263V632	Black and White High Volume	Plockmatic BLM35 Booklet Mak	SDD ROTATOR RTM3550	\$22,880.00	27.4%	\$16,602.30	\$482.96	\$392.64	\$320.26	\$559.17	\$443.61	\$370.07		
3572	7168B0002	Black and White High Volume	Plockmatic BLM35 Booklet Mak	DFD INTERFACE KIT-A1	\$887.00	32.1%	\$602.27	\$17.52	\$14.24	\$11.62	\$20.28	\$16.09	\$13.42		
3573	2883C026	Black and White High Volume	GBC eWire	EWIRE, PACKAGED ASSEMBLY W, CANON	\$50,210.00	39.5%	\$30,389.89	\$884.04	\$718.72	\$586.22	\$1,023.53	\$812.02	\$677.39		
3574	2883C017	Black and White High Volume	GBC eWire	EWIRE DIE ROUND - 2883C017	\$1,183.00	33.8%	\$783.15	\$22.78	\$18.52	\$15.11	\$26.38	\$20.93	\$17.46		
3575	2883C018	Black and White High Volume	GBC eWire	EWIRE DIE SQUARE - 2883C018	\$1,183.00	33.8%	\$783.15	\$22.78	\$18.52	\$15.11	\$26.38	\$20.93	\$17.46		
3576	2883C001	Black and White High Volume	GBC eWire	EWIRE SPOOL, ELEMENT SIZE A, BLACK - 2883C001	\$109.00	22.2%	\$84.80	\$2.47	\$2.01	\$1.64	\$2.86	\$2.27	\$1.89		
3577	2883C002	Black and White High Volume	GBC eWire	EWIRE SPOOL, ELEMENT SIZE B, BLACK - 2883C002	\$95.00	23.3%	\$72.87	\$2.12	\$1.72	\$1.41	\$2.45	\$1.95	\$1.62		
3578	2883C003	Black and White High Volume	GBC eWire	EWIRE SPOOL, ELEMENT SIZE C, BLACK - 2883C003	\$88.00	22.5%	\$68.20	\$1.98	\$1.61	\$1.32	\$2.30	\$1.82	\$1.52		
3579	2883C004	Black and White High Volume	GBC eWire	EWIRE SPOOL, ELEMENT SIZE D, BLACK - 2883C004	\$87.00	22.8%	\$67.16	\$1.95	\$1.59	\$1.30	\$2.26	\$1.79	\$1.50		
3580	2883C005	Black and White High Volume	GBC eWire	EWIRE SPOOL, ELEMENT SIZE E, BLACK - 2883C005	\$80.00	22.2%	\$62.24	\$1.81	\$1.47	\$1.20	\$2.10	\$1.66	\$1.39		
3581	2883C006	Black and White High Volume	GBC eWire	EWIRE SPOOL, ELEMENT SIZE A, WHITE - 2883C006	\$110.00	24.0%	\$83.60	\$2.43	\$1.98	\$1.61	\$2.82	\$2.23	\$1.86		
3582	2883C007	Black and White High Volume	GBC eWire	EWIRE SPOOL, ELEMENT SIZE B, WHITE - 2883C007	\$98.00	25.8%	\$72.72	\$2.12	\$1.72	\$1.40	\$2.45	\$1.94	\$1.62		
3583	2883C008	Black and White High Volume	GBC eWire	EWIRE SPOOL, ELEMENT SIZE C, WHITE - 2883C008	\$88.00	23.8%	\$67.06	\$1.95	\$1.59	\$1.29	\$2.26	\$1.79	\$1.49		
3584	2883C009	Black and White High Volume	GBC eWire	EWIRE SPOOL, ELEMENT SIZE D, WHITE - 2883C009	\$87.00	24.1%	\$66.00	\$1.92	\$1.56	\$1.27	\$2.22	\$1.76	\$1.47		
3585	2883C010	Black and White High Volume	GBC eWire	EWIRE SPOOL, ELEMENT SIZE E, WHITE - 2883C010	\$80.00	23.6%	\$61.12	\$1.78	\$1.45	\$1.18	\$2.06	\$1.63	\$1.36		
3586	2883C011	Black and White High Volume	GBC eWire	EWIRE SPOOL, ELEMENT SIZE A, SILVER - 2883C011	\$109.00	16.2%	\$91.34	\$2.66	\$2.16	\$1.76	\$3.08	\$2.44	\$2.04		
3587	2883C012	Black and White High Volume	GBC eWire	EWIRE SPOOL, ELEMENT SIZE B, SILVER - 2883C012	\$95.00	16.3%	\$79.52	\$2.31	\$1.88	\$1.53	\$2.68	\$2.12	\$1.77		
3588	2883C013	Black and White High Volume	GBC eWire	EWIRE SPOOL, ELEMENT SIZE C, SILVER - 2883C013	\$88.00	15.0%	\$74.80	\$2.18	\$1.77	\$1.44	\$2.52	\$2.00	\$1.67		
3589	2883C014	Black and White High Volume	GBC eWire	EWIRE SPOOL, ELEMENT SIZE D, SILVER - 2883C014	\$87.00	17.7%	\$71.60	\$2.08	\$1.69	\$1.38	\$2.41	\$1.91	\$1.60		
3590	2883C015	Black and White High Volume	GBC eWire	EWIRE SPOOL, ELEMENT SIZE E, SILVER - 2883C015	\$80.00	16.7%	\$66.64	\$1.94	\$1.58	\$1.29	\$2.24	\$1.78	\$1.49		
3591	2883C022	Black and White High Volume	GBC eWire	EWIRE SPOOL ELEMENT SIZE F SILVER, UN	\$77.00	25.2%	\$57.62	\$1.68	\$1.36	\$1.11	\$1.94	\$1.54	\$1.28		
3592	2883C021	Black and White High Volume	GBC eWire	EWIRE SPOOL ELEMENT SIZE F WHITE, UN	\$77.00	25.2%	\$57.62	\$1.68	\$1.36	\$1.11	\$1.94	\$1.54	\$1.28		
3593	2883C020	Black and White High Volume	GBC eWire	EWIRE SPOOL ELEMENT SIZE F BLACK, UN	\$77.00	25.2%	\$57.62	\$1.68	\$1.36	\$1.11	\$1.94	\$1.54	\$1.28		
3594	1007B001	Black and White High Volume	Supplies	STAPLE N1	\$208.00	38.1%	\$128.75	\$3.75	\$3.04	\$2.48	\$4.34	\$3.44	\$2.87		
3595	1008B001	Black and White High Volume	Supplies	STAPLE P1	\$75.00	38.2%	\$46.35	\$1.35	\$1.10	\$0.89	\$1.56	\$1.24	\$1.03		
3596	8117B025	Black and White High Volume	Supplies	POC KIT-B1	\$149.00	15.1%	\$126.48	\$3.68	\$2.99	\$2.44	\$4.26	\$3.38	\$2.82		
3597	2329V878	Black and White High Volume	Supplies	(USE ITEM #2786V370) RING SUPPLY BLACK 50 MB-1000C	\$270.00	-2.0%	\$275.40	\$8.01	\$6.51	\$5.31	\$9.28	\$7.36	\$6.14		
3598	2329V879	Black and White High Volume	Supplies	RING SUPPLY WHITE 50 MB-1000C	\$270.00	-2.1%	\$275.67	\$8.02	\$6.52	\$5.32	\$9.28	\$7.37	\$6.14		
3599	2329V880	Black and White High Volume	Supplies	RING SUPPLY BLACK 100 MB-1000C	\$330.00	-2.1%	\$336.93	\$9.80	\$7.97	\$6.50	\$11.35	\$9.00	\$7.51		
3600	2329V881	Black and White High Volume	Supplies	RING SUPPLY WHITE 100 MB-1000C	\$330.00	-2.1%	\$336.93	\$9.80	\$7.97	\$6.50	\$11.35	\$9.00	\$7.51		
3601	2786V370	Black and White High Volume	Supplies	RING SUPPLY BLACK 50-2 MB-1000C	\$297.00	0.0%	\$297.00	\$8.64	\$7.02	\$5.73	\$10.00	\$7.94	\$6.62		
3602	2786V371	Black and White High Volume	Supplies	RING SUPPLY WHITE 50-2 MB-1000C	\$297.00	0.0%	\$297.00	\$8.64	\$7.02	\$5.73	\$10.00	\$7.94	\$6.62		
3603	2786V372	Black and White High Volume	Supplies	RING SUPPLY BLACK 100-2 MB-1000C	\$292.00	0.0%	\$292.00	\$8.49	\$6.91	\$5.63	\$9.83	\$7.80	\$6.51		
3604	2786V373	Black and White High Volume	Supplies	RING SUPPLY WHITE 100-2 MB-1000C	\$292.00	0.0%	\$292.00	\$8.49	\$6.91	\$5.63	\$9.83	\$7.80	\$6.51		
3605	6117B005	Black and White High Volume	Supplies	VARIOPRINT DP-LINE TONER 2 BOTTLES/BX	\$101.67	2.6%	\$99.00	\$2.88	\$2.34	\$1.91	\$3.33	\$2.65	\$2.21		
3606	3060V722	Black and White High Volume	Supplies	STAPLES (3 PACK) FOR PLOCKMATIC - 3 CARTRIDGES INCLUDED (5,00	\$125.00	37.5%	\$78.10	\$2.27	\$1.85	\$1.51	\$2.63	\$2.09	\$1.74		
3607	1972V064	Black and White High Volume	Power Filters	ESP NEXT GEN PCS POWER FILTER 120VOLTS 15 AMP XG-PCS-15D	\$239.56	38.3%	\$147.90	\$4.30	\$3.50	\$2.85	\$4.98	\$3.95	\$3.30		
3608	1972V076	Black and White High Volume	Power Filters	ESP NEXT GEN PCS POWER FILTER 208VOLTS 20 AMP XG-PCS-20820	\$313.99	38.3%	\$193.80	\$5.64	\$4.58	\$3.74	\$6.53	\$5.18	\$4.32		
3609	3537V032	Black and White High Volume	Delivery & Installation	VARIOPRINT DP INSTALL PAK	\$3,338.00	33.4%	\$2,221.56	\$64.63	\$52.54	\$42.85	\$74.82	\$59.36	\$49.52		
3610	3822V037	Black and White High Volume	Delivery & Installation	UPGRADE INSTALLATION SERVICES	\$180.00	-2.0%	\$183.60	\$5.34	\$4.34	\$3.54	\$6.18	\$4.91	\$4.09		
3611	2195V020	Black and White High Volume	Operator Training	VARIOPRINT DP OPERATOR TRAINING	\$2,393.00	28.6%	\$1,708.50	\$49.70	\$40.41	\$32.96	\$57.54	\$45.65	\$38.08		
3612	4086V308	Black and White High Volume	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES FOR PRODUCTION - 50 UNIT BLO	\$3,876.00	10.3%	\$3,478.20	\$101.18	\$82.26	\$67.09	\$117.15	\$92.94	\$77.53		
3613	4086V309	Black and White High Volume	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES FOR PRODUCTION - 100 UNIT BLO	\$7,585.00	10.3%	\$6,807.48	\$198.03	\$161.00	\$131.32	\$229.28	\$181.90	\$151.74		
3614	4086V310	Black and White High Volume	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES FOR PRODUCTION - 250 UNIT BLO	\$18,542.00	10.2%	\$16,643.34	\$484.15	\$393.61	\$321.05	\$560.55	\$444.71	\$370.98		
3615	4086V311	Black and White High Volume	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES FOR PRODUCTION - 360 UNIT BLO	\$26,701.00	10.2%	\$23,965.92	\$697.17	\$566.79	\$462.30	\$807.17	\$640.37	\$534.20		
3616	4086V312	Black and White High Volume	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES FOR PRODUCTION - 500 UNIT BLO	\$36,251.00	10.2%	\$32,538.00	\$946.53	\$769.52	\$627.66	\$1,095.88	\$869.42	\$725.27		
3617	4086V313	Black and White High Volume	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES FOR PRODUCTION - 1000 UNIT BLO	\$70,835.00	10.2%	\$63,580.68	\$1,849.56	\$1,503.68	\$1,226.47	\$2,141.40	\$1,698.88	\$1,417.21		
3618	2195V021	Black and White High Volume	Implementation Services by Loc	VARIOPRINT DP IMPLEMENTATION SERVICES	\$1,200.00	28.6%	\$856.80	\$24.92	\$20.26	\$16.53	\$28.86	\$22.89	\$19.10		
3619	2878V497	Black and White High Volume	Implementation Services by Loc	IMAGEPRESS & VARIOPRINT DISASTER RECOVERY PLANNING & IMPL	\$2,640.00	30.0%	\$1,848.00	\$53.76	\$43.71	\$35.65	\$62.24	\$49.38	\$41.19		
3620	2878V498	Black and White High Volume	Implementation Services by Loc	IMAGEPRESS & VARIOPRINT DISASTER RECOVERY PLANNING & IMPL	\$1,320.00	30.0%	\$924.00	\$26.88	\$21.85	\$17.82	\$31.12	\$24.69	\$20.60		
3621	6071B022	Black and White High Volume	Base License Set	VARIOPRINT DP LINE 135 BASE LICENSE SET WITH PRINTER OPERATI	\$33,000.00	43.7%	\$18,573.18	\$540.29	\$439.26	\$358.28	\$625.54	\$496.28	\$414.00		
3622	6071B017	Black and White High Volume	Base License Set	VARIOPRINT DP LINE 120 BASE LICENSE SET WITH PRINTER OPERATI	\$17,000.00	56.9%	\$7,327.00	\$213.14	\$173.28	\$141.34	\$246.77	\$195.78	\$163.32		
3623	6071B018	Black and White High Volume	Base License Set	VARIOPRINT DP LINE 110 BASE LICENSE SET WITH PRINTER OPERATI	\$7,000.00	56.8%	\$3,023.00	\$87.94	\$71.49	\$58.31	\$101.81	\$80.77	\$67.38		
3624	5885B001	Black and White High Volume	Controller Options	POSTSCRIPT 3/PDF HIGH SPEED-C1 (VP DP 135 & 120) (POS)	\$2,957.00	34.1%	\$1,948.66	\$56.69	\$46.09	\$37.59	\$65.63	\$52.07	\$43.44		
3625	8539B007	Black and White High Volume	Controller Options	INTEGRITY CHECKER-E1 - ELAN	\$1,006.00	0.0%	\$1,006.00	\$29.26	\$23.79	\$19.41	\$33.88	\$26.88	\$22.42		
3626	8539B006	Black and White High Volume	Controller Options	PPML-E1	\$1,301.00	25.1%	\$974.45	\$28.35	\$23.05	\$18.80	\$32.82	\$26.04	\$21.72		
3627	5868B001	Black and White High Volume	Controller Options	DOCBOX-C1	\$1,774.00	29.2%	\$1,256.64	\$36.56	\$29.72	\$24.24	\$42.32	\$33.58	\$28.01		
3628	5870B001	Black and White High Volume	Controller Options	COLOR SCAN TO FILE/E-MAIL-C1	\$533.00	29.0%	\$378.42	\$11.01	\$8.95	\$7.30	\$12.75	\$10.11	\$8.43		
3629	5871B001	Black and White High Volume	Controller Options	REMOTE USER INTERFACE-C1	\$946.00	36.4%	\$602.00	\$17.51	\$14.24	\$11.61	\$20.28	\$16.09	\$13.42		
3630	5873B001	Black and White High Volume	Controller Options	MULTIPLE QUEUE-C1	\$828.00	27.1%	\$603.84	\$17.57	\$14.28	\$11.65	\$20.34	\$16.13	\$13.46		
3631	5874B001	Black and White High Volume	Controller Options	STREAMING-C1	\$3,548.00	33.9%	\$2,345.23	\$68.22	\$55.46	\$45.24	\$78.99	\$62.66	\$52.28		
3632	5876B001	Black and White High Volume	Controller Options	DP LINK-C1	\$3,548.00	36.2%	\$2,262.36	\$65.81	\$53.50	\$43.64	\$76.20	\$60.45	\$50.43		
3633	5877B001	Black and White High Volume	Controller Options	ACCOUNTING-C1	\$533.00	26.4%	\$392.29	\$11.41	\$9.28	\$7.57	\$13.21	\$10.48	\$8.74		
3634	5878B001	Black and White High Volume	Controller Options	E-SHREDDING-C1	\$1,148.00	37.5%	\$717.50	\$20.87	\$16.97	\$13.84	\$24.17	\$19.17	\$15.99		
3635	5880B001	Black and White High Volume	Controller Options	KDK LINK-C1	\$3,548.00	33.9%	\$2,345.23	\$68.22	\$55.46	\$45.24	\$78.99	\$62.66	\$52.28		
3636	5883B001	Black and White High Volume	Controller Options	MICROSOFT XPS STANDARD SPEED-C1	\$828.00	37.0%	\$521.64	\$15.17	\$12.34	\$10.06	\$17.57	\$13.94	\$11.63		
3637	5886B001	Black and White High Volume	Controller Options	MICROSOFT XPS HIGH SPEED-C1	\$1,301.00										

University of California System Exhibit 2 Pricing for Agreement #202002755 May 1, 2023 OMNIA Partners Participating Agencies															
					Purchase		Lease						Service		
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annual/etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
3739	2583C006	Black and White High Volume	Speed Upgrade	SPEED UPGRADE FROM VP6270 TO VP6330	\$100,631.00	45.0%	\$55,347.05	\$1,610.05	\$1,308.96	\$1,067.64	\$1,864.09	\$1,478.87	\$1,233.69		
3740	2583C008	Black and White High Volume	Speed Upgrade	TEMPORARY SPEED UPGRADE FROM VP6180/VP6220 TO VP6270 (3	\$3,903.00	-0.8%	\$3,934.22	\$114.45	\$93.04	\$75.89	\$132.50	\$105.12	\$87.69		
3741	2583C009	Black and White High Volume	Speed Upgrade	TEMPORARY SPEED UPGRADE FROM VP6180/6220/6270 TO VP6330	\$5,913.00	-2.1%	\$6,037.17	\$175.62	\$142.78	\$116.46	\$203.33	\$161.31	\$134.57		
3742	54018001	Black and White High Volume	License Options	OCE VP6000 E-SHREDDING LICENSE	\$509.00	6.7%	\$474.90	\$13.81	\$11.23	\$9.16	\$15.99	\$12.69	\$10.59		
3743	91158013	Black and White High Volume	License Options	INTEGRITY CHECKER-D1	\$1,006.00	31.3%	\$691.12	\$20.10	\$16.34	\$13.33	\$23.28	\$18.47	\$15.41		
3744	54058001	Black and White High Volume	License Options	IPDS LICENSE (INTELLIGENT PRINTER DATA STREAM)	\$9,460.00	0.8%	\$9,384.32	\$272.99	\$221.94	\$181.02	\$316.06	\$250.75	\$209.18		
3745	91158011	Black and White High Volume	License Options	ADOBE PDF FOR IPDS-E1	\$1,183.00	31.0%	\$816.27	\$23.75	\$19.30	\$15.75	\$27.49	\$21.81	\$18.19		
3746	91158009	Black and White High Volume	License Options	PCL6 SRA	\$7,687.00	38.7%	\$4,712.13	\$137.08	\$111.44	\$90.90	\$158.70	\$125.91	\$105.03		
3747	54078001	Black and White High Volume	License Options	OCE DP LINK LICENSE	\$3,548.00	27.9%	\$2,558.11	\$74.42	\$60.50	\$49.35	\$86.16	\$68.35	\$57.02		
3748	54088001	Black and White High Volume	License Options	KDK LINK LICENSE	\$3,548.00	25.4%	\$2,646.81	\$77.00	\$62.60	\$51.06	\$89.14	\$70.72	\$59.00		
3749	91158014	Black and White High Volume	License Options	PPML-D1	\$1,301.00	32.5%	\$878.18	\$25.55	\$20.77	\$16.94	\$29.58	\$23.46	\$19.57		
3750	54898001	Black and White High Volume	License Options	FONTSET SIMPLIFIED CHINESE	\$492.00	9.2%	\$446.74	\$13.00	\$10.57	\$8.62	\$15.05	\$11.94	\$9.96		
3751	54898002	Black and White High Volume	License Options	FONTSET TRADITIONAL CHINESE	\$492.00	9.2%	\$446.74	\$13.00	\$10.57	\$8.62	\$15.05	\$11.94	\$9.96		
3752	54898003	Black and White High Volume	License Options	FONTSET JAPANESE	\$2,460.00	8.2%	\$2,258.28	\$65.69	\$53.41	\$43.56	\$76.06	\$60.34	\$50.34		
3753	54898004	Black and White High Volume	License Options	FONTSET KOREAN	\$492.00	9.2%	\$446.74	\$13.00	\$10.57	\$8.62	\$15.05	\$11.94	\$9.96		
3754	91158003	Black and White High Volume	License Options	EXTENDED KEY OPERATOR MAINTENANCE VP6000-A1	\$1.50	-2.0%	\$1.53	\$0.04	\$0.04	\$0.03	\$0.05	\$0.04	\$0.03		
3755	2583C017	Black and White High Volume	Controller Options	DOCBOX FOR THE VARIOPRINT 6000 SERIES	\$1,124.00	14.4%	\$962.14	\$27.99	\$22.75	\$18.56	\$32.40	\$25.71	\$21.45		
3756	2582C026	Black and White High Volume	Controller Options	VP6000 W10 LTSC UPGRADE	\$1,183.00	77.9%	\$261.44	\$7.61	\$6.18	\$5.04	\$8.81	\$6.99	\$5.83		
3757	91158021	Black and White High Volume	Controller Options	ADVANCED IMPOSITION-A1 (FOR VP6000 SERIES) - ELAN	\$2,365.00	31.1%	\$1,629.49	\$47.40	\$38.54	\$31.43	\$54.88	\$43.54	\$36.32		
3758	81178002	Black and White High Volume	Accessories	DUAL PAPER TRAY KIT C1	\$4,612.00	31.3%	\$3,168.44	\$92.17	\$74.93	\$61.12	\$106.71	\$84.66	\$70.62		
3759	53898001	Black and White High Volume	Accessories	STATEMENT SIZE - 10X7 OPTION FOR VP6000	\$887.00	9.7%	\$800.96	\$23.30	\$18.94	\$15.45	\$26.98	\$21.40	\$17.85		
3760	53888002	Black and White High Volume	Accessories	FORMS ASSISTANT MODULE II FOR VARIOPRINT	\$533.00	14.2%	\$457.31	\$13.30	\$10.82	\$8.82	\$15.40	\$12.22	\$10.19		
3762	54148001	Black and White High Volume	Accessories	DFD2 INTERFACE AT IHCS FOR ONLINE FINISHING	\$473.00	0.5%	\$470.64	\$13.69	\$11.13	\$9.08	\$15.85	\$12.58	\$10.49		
3763	54168001	Black and White High Volume	Accessories	OCE VP6000 R-SIDED DOCKING AT IHCS	\$107.00	28.9%	\$76.08	\$2.21	\$1.80	\$1.47	\$2.56	\$2.03	\$1.70		
3764	2429C020	Black and White High Volume	Accessories	HCS LOWER OUTPUT TRAY-B1	\$2,365.00	-2.1%	\$2,414.67	\$70.24	\$57.11	\$46.58	\$81.33	\$64.52	\$53.82		
3765	54038001	Black and White High Volume	Accessories	COPY CONTROL INTERFACE (VP)	\$586.00	41.6%	\$342.22	\$9.96	\$8.09	\$6.60	\$11.53	\$9.14	\$7.63		
3766	2429C002	Black and White High Volume	Accessories	CONTROLLER LOCKER CABINET-B1	\$592.00	0.0%	\$592.00	\$17.22	\$14.00	\$11.42	\$19.94	\$15.82	\$13.20		
3767	82218008	Black and White High Volume	Accessories	ALUMINUM FLOOR PROTECTION (6 X 980 X 748 mm)	\$296.00	6.8%	\$275.87	\$8.03	\$6.52	\$5.32	\$9.29	\$7.37	\$6.15		
3768	2429C046	Black and White High Volume	Accessories	PRISMAASYNC VP6000-A5	\$6,595.00	38.3%	\$4,071.84	\$118.45	\$96.30	\$78.55	\$137.14	\$108.80	\$90.76		
3773	2429C021	Black and White High Volume	Mandatory Finishing Options	HIGH CAPACITY STACKER 2.1 WITH SET FINISHER-B2 (SET)	\$31,928.00	34.2%	\$21,008.62	\$611.14	\$496.85	\$405.26	\$707.57	\$561.35	\$468.28		
3774	2429C022	Black and White High Volume	Finishing Options	ADDITIONAL HIGH CAPACITY STACKER WITH TOP COVER -B2 (SET)	\$21,274.00	40.1%	\$12,743.13	\$370.70	\$301.38	\$245.81	\$429.19	\$340.50	\$284.04		
3775	54188002	Black and White High Volume	Powerlift	POWERLIFT-A1 (INCLUDES 5 PALLETS)	\$5,854.00	40.9%	\$3,459.71	\$100.64	\$81.82	\$66.74	\$116.52	\$92.44	\$77.12		
3776	54618001	Black and White High Volume	Powerlift	PALLETS FOR POWERLIFT-SET OF FIVE(5)	\$119.00	4.0%	\$114.24	\$3.32	\$2.70	\$2.20	\$3.85	\$3.05	\$2.55		
3777	54338002	Black and White High Volume	DFS30-N Tape Binder	PLATFORM FOR DFS30-N TAPE BINDER	\$1,050.00	19.7%	\$843.00	\$24.52	\$19.94	\$16.26	\$28.39	\$22.52	\$18.79		
3778	54328002	Black and White High Volume	DFS30-N Tape Binder	OCE DFS30-N (LETTER 120VAC/60HZ)	\$31,928.00	20.2%	\$25,478.54	\$741.17	\$602.57	\$491.48	\$858.12	\$680.79	\$567.92		
3779	76298032	Black and White High Volume	DFS30-N Tape Binder	TAPE FOR LETTER- BLACK (CARTON)	\$275.00	18.0%	\$225.50	\$6.56	\$5.33	\$4.35	\$7.59	\$6.03	\$5.03		
3781	3666V553	Black and White High Volume	Booklet Maker BLM550+	BLM550+ BOOK STACKER	\$22,435.00	16.8%	\$18,659.57	\$542.81	\$441.30	\$359.94	\$628.45	\$498.58	\$415.92		
3782	3666V555	Black and White High Volume	Booklet Maker BLM550+	GUI PIVOT ARM KIT FOR BLM550+ BOOKLET MAKER (P2T & PBS CON	\$2,860.00	11.8%	\$2,522.63	\$73.38	\$59.66	\$48.66	\$84.96	\$67.40	\$56.23		
3783	3666V556	Black and White High Volume	Booklet Maker BLM550+	PBS+P2T CONFIGURATION KIT	\$315.00	10.5%	\$281.79	\$8.20	\$6.66	\$5.44	\$9.49	\$7.53	\$6.28		
3784	76038033	Black and White High Volume	Booklet Maker BLM550+	TRIMMING CONVEYOR (P2T & PBS CONFIGURATION)	\$1,840.00	12.3%	\$1,613.82	\$46.95	\$38.17	\$31.13	\$54.35	\$43.12	\$35.97		
3785	3666V557	Black and White High Volume	Booklet Maker BLM550+	PSQ224 STITCH WIRE, 0.6MM, 15KG	\$600.00	26.5%	\$441.00	\$12.83	\$10.43	\$8.51	\$14.85	\$11.78	\$9.83		
3786	31668067	Black and White High Volume	Booklet Maker BLM550+	BLM550+ TWO-KNIFE TRIMMER P2T SET	\$75,000.00	31.8%	\$51,160.00	\$1,488.24	\$1,209.93	\$986.88	\$1,723.07	\$1,367.00	\$1,140.36		
3787	3692V440	Black and White High Volume	Booklet Maker BLM200/ 6200	BLM6200 FACE TRIMMER	\$16,525.00	11.9%	\$14,558.23	\$423.50	\$344.30	\$280.83	\$490.32	\$389.00	\$324.50		
3788	3692V442	Black and White High Volume	Booklet Maker BLM200/ 6200	BLM6200 SQUARE SPINE MODULE	\$15,5										

					Purchase		Lease						Service		
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
3920	76218154	Black and White High Volume	GBC Power Punch	VELOBIND DIE FOR POWERPUNCH - 11 HOLE ROUND	\$2,306.00	5.2%	\$2,186.09	\$63.59	\$51.70	\$42.17	\$73.63	\$58.41	\$48.73		
3922	76068137	Black and White High Volume	Tecnu DocuSheeter Roll System	DOCUSHEET HOLE PUNCH	\$15,964.00	24.0%	\$12,132.64	\$352.94	\$286.94	\$234.04	\$408.63	\$324.18	\$270.44		
3923	76038664	Black and White High Volume	Tecnu DocuSheeter Roll System	DOCUSHEET PRINT REGISTRATION	\$20,079.00	21.8%	\$15,701.78	\$456.76	\$371.35	\$302.89	\$528.84	\$419.55	\$349.99		
3924	76038703	Black and White High Volume	Tecnu DocuSheeter Roll System	RIGHT ANGLE OPTION FOR DOCUSHEET	\$4,943.00	23.8%	\$3,766.57	\$109.57	\$89.08	\$72.66	\$126.86	\$100.64	\$83.96		
3925	82218007	Black and White High Volume	Tecnu DocuSheeter Roll System	RUNNING PERFORATOR	\$10,288.00	22.8%	\$7,942.34	\$231.04	\$187.84	\$153.21	\$267.50	\$212.22	\$177.03		
3926	76038665	Black and White High Volume	Tecnu DocuSheeter Roll System	UNWINDER 3 INCH CHUCK	\$1,017.00	15.3%	\$861.40	\$25.06	\$20.37	\$16.62	\$29.01	\$23.02	\$19.20		
3927	76038666	Black and White High Volume	Tecnu DocuSheeter Roll System	UNWINDER 5 INCH CHUCK	\$1,017.00	15.3%	\$861.40	\$25.06	\$20.37	\$16.62	\$29.01	\$23.02	\$19.20		
3928	76038667	Black and White High Volume	Tecnu DocuSheeter Roll System	UNWINDER 6 INCH CHUCK	\$1,017.00	15.3%	\$861.40	\$25.06	\$20.37	\$16.62	\$29.01	\$23.02	\$19.20		
3929	76038460	Black and White High Volume	Tecnu DocuSheeter Roll System	RSI8004101 CART (ROLL CART)	\$2,129.00	0.9%	\$2,109.84	\$61.38	\$49.90	\$40.70	\$71.06	\$56.37	\$47.03		
3930	76218334	Black and White High Volume	SDD BGR3202 Perfect Binder	COOL BIND GLUE	\$440.00	30.5%	\$306.00	\$8.90	\$7.24	\$5.90	\$10.31	\$8.18	\$6.82		
3931	82218022	Black and White High Volume	SDD BGR3202 Perfect Binder	WHITE GLUE Q3116	\$1,210.00	19.2%	\$978.00	\$28.45	\$23.13	\$18.87	\$32.94	\$26.13	\$21.80		
3932	69138001	Black and White High Volume	Supplies	STAPLES CARTRIDGE S25 (5000)(3 CTR=1 EA)	\$281.00	-2.1%	\$286.90	\$8.35	\$6.79	\$5.53	\$9.66	\$7.67	\$6.40		
3933	69148001	Black and White High Volume	Supplies	FIDIO10 S37 STAPLE CARTRIDGE (1 EA=3 CTR)	\$281.00	-2.1%	\$286.90	\$8.35	\$6.79	\$5.53	\$9.66	\$7.67	\$6.40		
3934	89438099	Black and White High Volume	Prepress Solutions	Canon PRISMAprepress V8 Software License (Net new license)	\$4,950.00	22.7%	\$3,825.00	\$111.27	\$90.46	\$73.78	\$128.83	\$102.20	\$85.26		
3935	5689C009	Black and White High Volume	Prepress Solutions	Canon PRISMAprepress V8 - Advanced Document Creation Option	\$1,650.00	22.7%	\$1,275.00	\$37.09	\$30.15	\$24.59	\$42.94	\$34.07	\$28.42		
3936	5689C010	Black and White High Volume	Prepress Solutions	Canon PRISMAprepress V8 - Advanced Imposition Option	\$1,650.00	22.7%	\$1,275.00	\$37.09	\$30.15	\$24.59	\$42.94	\$34.07	\$28.42		
3937	5689C004	Black and White High Volume	Prepress Solutions	Canon PRISMAprepress V8 - Automation Option	\$2,695.00	17.2%	\$2,231.76	\$64.92	\$52.78	\$43.05	\$75.17	\$59.63	\$49.75		
3938	5689C003	Black and White High Volume	Prepress Solutions	Canon PRISMAprepress V8 - Extra Concurrent User	\$3,300.00	22.7%	\$2,550.00	\$74.18	\$60.31	\$49.19	\$85.88	\$68.14	\$56.84		
3939	5689C005	Black and White High Volume	Prepress Solutions	Canon PRISMAprepress V8 - Preflight Option (per User)	\$424.00	7.4%	\$392.70	\$11.42	\$9.29	\$7.58	\$13.23	\$10.49	\$8.75		
3940	5689C006	Black and White High Volume	Prepress Solutions	Canon PRISMAprepress V8 - Prepare to Finish Option	\$2,200.00	18.9%	\$1,785.00	\$51.93	\$42.22	\$34.43	\$60.12	\$47.70	\$39.79		
3941	5689C008	Black and White High Volume	Prepress Solutions	Canon PRISMAprepress V8 - Scan Clean-up Option	\$990.00	22.7%	\$765.00	\$22.25	\$18.09	\$14.76	\$25.77	\$20.44	\$17.05		
3942	5689C011	Black and White High Volume	Prepress Solutions	Canon PRISMAprepress V8 - Spot Color Editing Option	\$990.00	22.7%	\$765.00	\$22.25	\$18.09	\$14.76	\$25.77	\$20.44	\$17.05		
3943	5689C007	Black and White High Volume	Prepress Solutions	Canon PRISMAprepress V8 - VDP Option	\$1,650.00	22.7%	\$1,275.00	\$37.09	\$30.15	\$24.59	\$42.94	\$34.07	\$28.42		
3944	89438106	Black and White High Volume	Prepress Solutions	Annual Maintenance Canon PRISMAprepress V8 License (Net New Lic	\$779.00	5.6%	\$735.42	\$21.39	\$17.39	\$14.19	\$24.77	\$19.65	\$16.39		
3945	89438113	Black and White High Volume	Prepress Solutions	Annual Maintenance Canon PRISMAprepress V8 - Advanced Document	\$251.00	5.3%	\$237.66	\$6.91	\$5.62	\$4.58	\$8.00	\$6.35	\$5.30		
3946	89438114	Black and White High Volume	Prepress Solutions	Annual Maintenance Canon PRISMAprepress V8 - Advanced Impositio	\$251.00	5.3%	\$237.66	\$6.91	\$5.62	\$4.58	\$8.00	\$6.35	\$5.30		
3947	89438108	Black and White High Volume	Prepress Solutions	Annual Maintenance Canon PRISMAprepress V8 - Automation Option	\$423.00	5.4%	\$400.00	\$11.64	\$9.46	\$7.72	\$13.47	\$10.69	\$8.92		
3948	89438107	Black and White High Volume	Prepress Solutions	Annual Maintenance Canon PRISMAprepress V8 - Extra Concurrent U	\$515.00	5.4%	\$487.00	\$14.17	\$11.52	\$9.39	\$16.40	\$13.01	\$10.86		
3949	89438109	Black and White High Volume	Prepress Solutions	Annual Maintenance Canon PRISMAprepress V8 - Preflight Option (pe	\$66.00	4.5%	\$63.00	\$1.83	\$1.49	\$1.22	\$2.12	\$1.68	\$1.40		
3950	89438110	Black and White High Volume	Prepress Solutions	Annual Maintenance Canon PRISMAprepress V8 - Prepare to Finish O	\$330.00	5.5%	\$312.00	\$9.08	\$7.38	\$6.02	\$10.51	\$8.34	\$6.95		
3951	89438112	Black and White High Volume	Prepress Solutions	Annual Maintenance Canon PRISMAprepress V8 - Scan Clean-up Optio	\$159.00	5.0%	\$151.00	\$4.39	\$3.57	\$2.91	\$5.09	\$4.03	\$3.37		
3952	89438115	Black and White High Volume	Prepress Solutions	Annual Maintenance Canon PRISMAprepress V8 - Spot Color Editing C	\$159.00	5.0%	\$151.00	\$4.39	\$3.57	\$2.91	\$5.09	\$4.03	\$3.37		
3953	89438111	Black and White High Volume	Prepress Solutions	Annual Maintenance Canon PRISMAprepress V8 - VDP Option	\$251.00	5.3%	\$237.66	\$6.91	\$5.62	\$4.58	\$8.00	\$6.35	\$5.30		
3954	4031V212	Black and White High Volume	Prepress Solutions	PRISMAprepress V8 One Day Deployment and Training Services by Lo	\$2,892.00	28.6%	\$2,064.48	\$60.06	\$48.82	\$39.82	\$69.53	\$55.16	\$46.02		
3955	91158014	Black and White High Volume	Software Options	PPML-D1	\$1,301.00	32.5%	\$878.18	\$25.55	\$20.77	\$16.94	\$29.58	\$23.46	\$19.57		
3956	91158013	Black and White High Volume	Software Options	INTEGRITY CHECKER-D1	\$1,006.00	31.3%	\$691.12	\$20.10	\$16.34	\$13.33	\$23.28	\$18.47	\$15.41		
3957	1491V088	Black and White High Volume	Delivery & Installation	DOCUSHEETER LS SYSTEM FREIGHT UNIT ONE (1)	\$11.00	-2.0%	\$11.22	\$0.33	\$0.27	\$0.22	\$0.38	\$0.30	\$0.25		
3958	3178V393	Black and White High Volume	Power Filters	ESP 3 STAGE SURGE PROTECTOR - MSF120M2400	\$5,463.32	38.9%	\$3,338.09	\$97.11	\$78.95	\$64.39	\$112.43	\$89.19	\$74.41		
3959	82218009	Black and White High Volume	Power Supply- Must select 1 ba	3 PHASE POWER SUPPLY KIT - 30 AMP	\$178.00	6.8%	\$145.96	\$4.25	\$3.45	\$2.82	\$4.92	\$3.90	\$3.25		
3960	82218012	Black and White High Volume	Power Supply- Must select 1 ba	SINGLE PHASE POWER SUPPLY KIT - 50 AMP	\$308.00	12.0%	\$268.96	\$8.40	\$6.83	\$5.57	\$9.73	\$7.72	\$6.44		
3961	2878V497	Black and White High Volume	Implementation Services by Loc	IMAGEPRESS & VARIOPRINT DISASTER RECOVERY PLANNING & IMPL	\$2,640.00	30.0%	\$1,848.00	\$53.76	\$43.71	\$35.65	\$62.24	\$49.38	\$41.19		
3962	2878V498	Black and White High Volume	Implementation Services by Loc	IMAGEPRESS & VARIOPRINT DISASTER RECOVERY PLANNING & IMPL	\$1,320.00	30.0%	\$924.00	\$26.88	\$21.85	\$17.82	\$31.12	\$24.69	\$20.60		
3963	2379V587	Black and White High Volume	Professional Services	VARIOPRINT 6000 KEY OPERATOR TRAINING BY CLIENT EDUCATION	\$1,315.00	28.6%	\$938.40	\$27.30	\$22.19	\$18.10	\$31.61	\$25.07	\$20.92		
3964	2379V586	Black and White High Volume	Professional Services	VARIOPRINT 6000 IMPLEMENTATION SERVICES BY LOCAL SYSTEMS A	\$1,315.00	28.6%	\$938.40	\$27.30	\$22.19	\$18.10	\$31.61	\$25.07	\$20.92		
3965	2375V279	Black and White High Volume	Professional Services	VarioPrint 6000 Key Operator training by Client Education Specialist	\$5,258.00	28.6%	\$3,753								

University of California System Exhibit 2 Pricing for Agreement #202002755 May 1, 2023 OMNIA Partners Participating Agencies															
					Purchase		Lease						Service		
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
4093	4210V262	Finishing	Options for DC-646 - Must cont	DUPLO_OPTIONAL SLITTER MODULE FOR DC648, DC6480SM10	\$3,500.00	4.0%	\$3,360.90	\$97.77	\$79.49	\$64.83	\$113.20	\$89.80	\$74.91		
4094	3142V846	Finishing	Options For DC746 - Must conta	DUPLO ROTARY TOOL MODULE FOR DC-746 - AAO-DC746RTM04	\$8,500.00	17.3%	\$7,029.84	\$204.50	\$166.26	\$135.61	\$236.77	\$187.84	\$156.70		
4095	3142V847	Finishing	Options For DC746 - Must conta	DUPLO CROSS PERF MODULE FOR DC-746 - AAO-DC746CPM04	\$6,500.00	17.3%	\$5,376.42	\$156.40	\$127.15	\$103.71	\$181.08	\$143.66	\$119.84		
4096	3142V848	Finishing	Options For DC746 - Must conta	DUPLO SLITTER MODULE FOR DC-746 - AAO-DC7460SM04	\$5,300.00	17.1%	\$4,395.18	\$127.86	\$103.95	\$84.78	\$148.03	\$117.44	\$97.97		
4097	3142V849	Finishing	Options For DC746 - Must conta	DUPLO CENTER SLITTER MODULE FOR DC-746 - AAO-DC746CSM05	\$2,835.00	17.3%	\$2,344.98	\$68.22	\$55.46	\$45.23	\$78.98	\$62.66	\$52.27		
4098	3494V630	Finishing	Options For DC746 - Must conta	DUPLO CONVEYOR STACKER - DC-ST3	\$7,700.00	4.0%	\$7,392.96	\$215.06	\$174.84	\$142.61	\$248.99	\$197.54	\$164.79		
4099	3101V615	Finishing	Options For DPB-500 - Must cor	DUPLO LONG STACKER FOR PERFECT BINDER DPB-500 - DPB-500LS	\$7,590.00	11.8%	\$6,696.30	\$194.80	\$158.37	\$129.17	\$225.53	\$178.93	\$149.26		
4100	3209V774	Finishing	Options For DBM-600 - Must co	DUPLO LIFT UNIT LEFT WITH REJECT TRAY - 1060LUR	\$3,300.00	22.8%	\$2,548.00	\$74.12	\$60.26	\$49.15	\$85.82	\$68.08	\$56.79		
4101	3209V775	Finishing	Options For DBM-600 - Must co	DUPLO RIGHT EXIT STACKER - DBM-400STR	\$9,500.00	21.6%	\$7,444.00	\$216.55	\$176.05	\$143.59	\$250.71	\$198.90	\$165.93		
4102	1964V109	Finishing	Integrated Folding Systems - M	DC-445 INTEGRATED FOLDING SYSTEM DC-445IFS - DO NOT USE, P	\$40,501.00	10.8%	\$36,107.00	\$1,050.35	\$853.93	\$696.50	\$1,216.08	\$964.78	\$804.83		
4103	2609V316	Finishing	Integrated Folding Systems - M	DUPLO INTEGRATED FOLDING SYSTEM FOR DC-646 - DC-646IFSKIT	\$30,100.00	23.1%	\$23,150.00	\$673.43	\$547.50	\$446.56	\$779.69	\$618.57	\$516.01		
4104	3500V580	Finishing	Integrated Folding Systems - M	DUPLO AUTOMATIC SETTING FOLDER - DF-870	\$3,800.00	26.8%	\$2,780.00	\$80.87	\$65.75	\$53.63	\$93.63	\$74.28	\$61.97		
4105	3500V579	Finishing	Integrated Folding Systems - M	DUPLO MANUAL SETTING FOLDER - DF-850	\$2,700.00	28.5%	\$1,929.84	\$56.14	\$45.64	\$37.23	\$65.00	\$51.57	\$43.02		
4106	3678V492	Finishing	Integrated Folding Systems - M	DUPLO AUTOMATIC SETTING FOLDER DF-990A	\$4,600.00	28.0%	\$3,311.94	\$96.34	\$78.33	\$63.89	\$111.55	\$88.50	\$73.82		
4107	3678V493	Finishing	Integrated Folding Systems - M	DUPLO AUTOMATIC SETTING FOLDER DF-999A	\$5,300.00	28.7%	\$3,777.00	\$109.87	\$89.33	\$72.86	\$127.21	\$100.92	\$84.19		
4108	1964V100	Finishing	Options For DC-745 - Must cont	DUPLO ROTARY SCORER MODULE FOR THE DC-745 - AAO-DC745RTM	\$8,828.00	11.8%	\$7,787.70	\$226.54	\$184.18	\$150.22	\$262.29	\$208.09	\$173.59		
4109	1964V074	Finishing	Options For DC-745 - Must cont	DUPLO OPTIONAL SUTTER MODULE FOR DC-745 - AAO-DC745OSM0	\$3,478.00	11.8%	\$3,068.16	\$89.25	\$72.56	\$59.18	\$103.34	\$81.98	\$68.39		
4110	1964V083	Finishing	Options For DC-745 - Must cont	DUPLO OPTIONAL DEFLECTORS FOR ADDITIONAL SLITTER MODULE F	\$803.00	11.7%	\$708.90	\$20.62	\$16.77	\$13.67	\$23.88	\$18.94	\$15.80		
4111	2182V074	Finishing	Options For DC-745 - Must cont	DUPLO CROSS PERFORATING MODULE W/ MOTOR KIT FOR THE DC-7	\$8,828.00	11.8%	\$7,787.70	\$226.54	\$184.18	\$150.22	\$262.29	\$208.09	\$173.59		
4112	2687V770	Finishing	Options For DC-745 - Must cont	DUPLO STRIKE PERF MODULE FOR DC-745 - AAO-DC745SPM01	\$11,180.00	11.8%	\$9,863.40	\$286.93	\$233.27	\$190.26	\$332.20	\$263.55	\$219.86		
4113	2609V340	Finishing	Options For DC-745 - Must cont	DUPLO MOTOR KIT FOR DC-745CPM & SPM - AAO-OMK03	\$1,471.00	11.7%	\$1,299.48	\$37.80	\$30.73	\$25.07	\$43.77	\$34.72	\$28.97		
4114	2689V450	Finishing	Options For DC-745 - Must cont	DUPLO DC-745 CROSS PERFORATION BLADE - U7P4461	\$148.00	11.8%	\$130.56	\$3.80	\$3.09	\$2.52	\$4.40	\$3.49	\$2.91		
4115	2157V097	Finishing	Touchline Creaser Folder / Crea	DUPLO AIR SUCTION FEED CREASER/FOLDER - TOUCHLINE CF-375	\$34,500.00	11.8%	\$30,434.76	\$885.35	\$719.78	\$587.09	\$1,025.04	\$813.22	\$678.39		
4116	2623V837	Finishing	Touchline Creaser Folder / Crea	DUPLO CREASER AND PERFORATOR- TOUCHLINE CP -375	\$37,800.00	13.5%	\$32,692.00	\$951.01	\$773.17	\$630.63	\$1,101.07	\$873.53	\$728.70		
4117	3142V852	Finishing	Touchline Creaser Folder / Crea	DUPLO CREASER/PERFORATOR WITH 2X CREASING TOOLS & CROSS	\$32,000.00	11.8%	\$28,229.52	\$821.20	\$667.63	\$544.55	\$950.77	\$754.29	\$629.24		
4118	3142V853	Finishing	Touchline Creaser Folder / Crea	DUPLO IN-LINE SYSTEM CP-375 DUO & TF375 - CREASE, PERF & FOLE	\$58,000.00	11.8%	\$51,166.26	\$1,488.43	\$1,210.08	\$987.00	\$1,723.28	\$1,367.16	\$1,140.50		
4119	2202V804	Finishing	Options For Creaser Folder / Cr	DUPLO PERFORATING/SLITTING MODULE FOR CF-375 - AAO-CF375P	\$1,972.00	7.9%	\$1,817.00	\$52.86	\$42.97	\$35.05	\$61.20	\$48.55	\$40.50		
4120	2609V310	Finishing	Options For Creaser Folder / Cr	DUPLO DOUBLE SHEET DETECTOR FOR CF-375 & CP-375 - AAO-CF3P	\$2,518.00	11.8%	\$2,221.56	\$64.63	\$52.54	\$42.85	\$74.82	\$59.36	\$49.52		
4121	2609V344	Finishing	Options For Creaser Folder / Cr	DUPLO PERFORATION HEAD #1 W/ CONTROL BOARD FOR CP375 - A	\$1,859.00	11.8%	\$1,640.16	\$47.71	\$38.79	\$31.64	\$55.24	\$43.83	\$36.56		
4122	2609V314	Finishing	Options For Creaser Folder / Cr	DUPLO EXTRA PERF MODULE FOR CP375 - AAO-CP375PFR234	\$1,600.00	11.8%	\$1,411.68	\$41.07	\$33.39	\$27.23	\$47.55	\$37.72	\$31.47		
4123	2609V345	Finishing	Options For Creaser Folder / Cr	DUPLO PERFORATOR TOOL ASSY FOR CP-375 - AAO-CP375PFRTOOL	\$2,095.00	11.8%	\$1,848.24	\$53.77	\$43.71	\$35.65	\$62.25	\$49.38	\$41.20		
4124	3142V854	Finishing	Options For Creaser Folder / Cr	DUPLO EXTENSION FEED TABLE FOR CF-375 - 9MG-375100200	\$350.00	11.7%	\$309.06	\$8.99	\$7.31	\$5.96	\$10.41	\$8.26	\$6.89		
4125	3896V660	Finishing	Options For Creaser Folder / Cr	PERFORATING WHEEL 26 TPI FOR DUPLO CP-375 - 9MG375100168	\$215.00	3.7%	\$207.06	\$6.02	\$4.90	\$3.99	\$6.97	\$5.53	\$4.62		
4126	3896V662	Finishing	Options For Creaser Folder / Cr	PERFORATION BLADE 26 TPI FOR DUPLO CP-375 - 9MG375000449	\$188.00	4.0%	\$180.54	\$5.25	\$4.27	\$3.48	\$6.08	\$4.82	\$4.02		
4127	4131V376	Finishing	Options For Creaser Folder / Cr	DUPLO DCK84 CONNECTING KIT FOR DC618 TO ST-3 STACKER UNIT	\$350.00	3.8%	\$336.60	\$9.79	\$7.96	\$6.49	\$11.34	\$8.99	\$7.50		
4128	4217V201	Finishing	Options For Creaser Folder / Cr	DUPLO_AIR KIT_SF200AIRKIT	\$960.00	4.0%	\$922.08	\$26.82	\$21.81	\$17.79	\$31.06	\$24.64	\$20.55		
4129	4217V202	Finishing	Options For Creaser Folder / Cr	DUPLO_PUMP KIT FOR DPC600_9DPKITR32PUMP	\$1,540.00	4.0%	\$1,479.00	\$43.02	\$34.98	\$28.53	\$49.81	\$39.52	\$32.97		
4130	2609V343	Finishing	Perfect Binders - Must contact D	DUPLO PERFECT BINDER - DPB-500	\$46,500.00	14.5%	\$39,780.00	\$1,157.20	\$940.80	\$767.36	\$1,399.79	\$1,062.92	\$886.70		
4131	3178V282	Finishing	Perfect Binders - Must contact D	DUPLO TABLE TOP PERFECT BINDER DB-290	\$11,100.00	21.8%	\$8,684.28	\$252.63	\$205.38	\$167.52	\$292.49	\$232.04	\$193.57		
4132	2824V801	Finishing	Perfect Binders - Must contact D	DUPLO PUR TABLE TOP BINDER - PFBIND2000	\$34,000.00	13.5%	\$29,406.00	\$855.42	\$695.45	\$567.24	\$990.39	\$785.73	\$655.46		
4133	3142V856	Finishing	Supplies For Perfect Binders - M	DUPLO WING SCORING KIT FOR DPB-500 - DPB-505											

					Purchase			Lease						Service	
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
4265	2707V785	Finishing	Velo Binding Equipment - Must	SPIRAL BINDING PAD MASTER 2000 AUTOMATIC TABLE SPIRAL BIND	\$295.00	25.0%	\$221.34	\$6.44	\$5.23	\$4.27	\$7.45	\$5.91	\$4.93		
4266	2707V786	Finishing	Velo Binding Equipment - Must	SPIRAL BINDING PAD MASTER 2000 CATCHING UNIT - 04BRPMCATCH	\$800.00	2.5%	\$780.30	\$22.70	\$18.45	\$15.05	\$26.28	\$20.85	\$17.39		
4267	2707V781	Finishing	Velo Binding Equipment - Must	SPIRAL BINDING CHILL SET FOR PAD MASTER 2000 - 05BRPMCCHILL	\$59.00	15.3%	\$49.98	\$1.45	\$1.18	\$0.96	\$1.68	\$1.34	\$1.11		
4268	1105V965	Finishing	Velo Binding Equipment - Must	CHALLENGE PADDY WAGON 04CHLPWAGON	\$800.00	10.4%	\$716.75	\$20.85	\$16.95	\$13.83	\$24.14	\$19.15	\$15.98		
4269	2707V780	Finishing	Velo Binding Equipment - Must	SPIRAL BINDING CHALLENGE HANDY PADDER - 04CHLHPAD	\$480.00	3.0%	\$465.60	\$13.54	\$11.01	\$8.98	\$15.68	\$12.44	\$10.38		
4270	1087V486	Finishing	Velo Binding Equipment - Must	SYSTEM 4 / MODEL 670 VELOBIND MACHINE 04MODEL670	\$3,900.00	23.7%	\$2,977.38	\$86.61	\$70.42	\$57.43	\$100.28	\$79.56	\$66.37		
4271	3827V434	Finishing	Perfect Binding Equipment - Mu	SPIRAL_STERLING DIGIBINDER PLUS 5G PERFECTBINDER-04NSDIGIB	\$18,500.00	-0.9%	\$18,672.12	\$543.17	\$441.60	\$360.19	\$628.88	\$498.92	\$416.20		
4272	4096V478	Finishing	Perfect Binding Equipment - Mu	SPIRAL_CP25G PERFECT BINDER WITH SIDE GLUING_04TPTCS5005P	\$20,265.00	24.9%	\$15,215.34	\$442.61	\$359.84	\$293.50	\$512.45	\$406.55	\$339.15		
4273	4096V479	Finishing	Perfect Binding Equipment - Mu	SPIRAL_CP81 TABLE-TOP PERFECT BINDER_04TPGDS5310A	\$14,070.00	21.6%	\$11,025.18	\$320.72	\$260.75	\$212.68	\$371.33	\$294.59	\$245.75		
4274	4096V480	Finishing	Perfect Binding Equipment - Mu	SPIRAL_OPTIONAL CABINET FOR CP81 PERFECT BINDER_04TPGDS31	\$1,470.00	33.9%	\$971.04	\$28.25	\$22.97	\$18.73	\$32.70	\$25.95	\$21.64		
4275	0961V601	Finishing	Punching Equipment - Must con	RHIN-O-TUFF OD4012 ELECTRIC PUNCH (INCLUDES 1 DIE) 04OD401	\$2,248.00	10.5%	\$2,011.00	\$58.50	\$47.56	\$38.79	\$67.73	\$53.73	\$44.83		
4276	0961V600	Finishing	Punching Equipment - Must con	ADDITIONAL STANDARD DIE FOR OD4012 04OD4012-DIE	\$650.00	16.9%	\$540.00	\$15.71	\$12.77	\$10.42	\$18.19	\$14.43	\$12.04		
4277	0961V602	Finishing	Punching Equipment - Must con	RHIN-O-TUFF HD7000 ELECTRIC PUNCH - 04WP7000EP	\$3,398.00	25.8%	\$2,521.00	\$73.34	\$59.62	\$48.63	\$84.91	\$67.36	\$56.19		
4278	0961V603	Finishing	Punching Equipment - Must con	ADDITIONAL STANDARD DIE FOR HD7000 04WP7000EP-DIE	\$950.00	17.8%	\$781.00	\$22.72	\$18.47	\$15.07	\$26.30	\$20.87	\$17.41		
4279	2707V787	Finishing	Punching Equipment - Must con	SPIRAL BINDING PALM SWITCH FOR HD7000/7700 - 04PALMSWITCH	\$135.00	17.6%	\$111.18	\$3.23	\$2.63	\$2.14	\$3.74	\$2.97	\$2.48		
4280	2694V460	Finishing	Punching Equipment - Must con	SPIRAL BINDING ONYX ULTIMA ELECTRIC PUNCH - 04HD7700EP	\$3,998.00	10.0%	\$3,598.00	\$104.67	\$85.09	\$69.41	\$121.18	\$96.14	\$80.20		
4281	2698V460	Finishing	Punching Equipment - Must con	SPIRAL BINDING - ADDITIONAL STANDARD DIES FOR HD7000 - 04HD	\$950.00	17.8%	\$781.00	\$22.72	\$18.47	\$15.07	\$26.30	\$20.87	\$17.41		
4282	2947V603	Finishing	Punching Equipment - Must con	SPIRAL BINDING OD HO PUNCH / MODULE BRACKET KIT - 04ODHOB8	\$150.00	19.8%	\$120.36	\$3.50	\$2.85	\$2.32	\$4.05	\$3.22	\$2.68		
4283	3393V350	Finishing	Punching Equipment - Must con	SPIRAL BINDING ONYX HD7500 24 INCH HORIZONTAL PUNCH - 04HC	\$5,598.00	16.4%	\$4,680.00	\$136.14	\$110.68	\$90.28	\$157.62	\$125.05	\$104.32		
4284	2709V499	Finishing	Semi - Automatic Punching Equip	SPIRAL BINDING RHIN-O-TUFF HD7700 3-IN-1 PPS PICK PUNCH & ST	\$10,565.00	24.0%	\$8,033.52	\$233.70	\$189.99	\$154.97	\$270.57	\$214.66	\$179.07		
4285	2709V498	Finishing	Semi - Automatic Punching Equip	SPIRAL BINDING RHIN-O-TUFF HD7000 3-IN-1 PPS PICK PUNCH & ST	\$9,905.00	26.6%	\$7,266.48	\$211.38	\$171.85	\$140.17	\$244.74	\$194.16	\$161.97		
4286	2708V889	Finishing	Semi - Automatic Punching Equip	SPIRAL BINDING PAPER STOP SWITCH FOR HD7700/HD7000 APES - C	\$195.00	17.9%	\$160.14	\$4.66	\$3.79	\$3.09	\$5.39	\$4.28	\$3.57		
4287	1439V371	Finishing	Automatic Punching Equipment	DOCUPUNCH AUTOMATIC PUNCH 04DOCUPUNCH	\$28,730.00	-2.1%	\$29,333.33	\$853.31	\$693.73	\$565.84	\$987.95	\$783.79	\$653.84		
4288	1439V385	Finishing	Automatic Punching Equipment	4-1 (2475) 4X5MM Oval HOLE DIE FOR DOCUPUNCH 04DOCUP247	\$3,657.00	4.0%	\$3,511.00	\$102.13	\$83.04	\$67.73	\$118.25	\$93.81	\$78.26		
4289	1439V379	Finishing	Automatic Punching Equipment	4-1 ROUND .248 PITCH W/ .187" (4.75MM) DIA HOLES FOR DOCL	\$2,900.00	4.0%	\$2,784.00	\$80.99	\$65.84	\$53.70	\$93.77	\$74.39	\$62.06		
4290	2157V787	Finishing	Automatic Punching Equipment	3-1 OVAL DIE (6.5 X5.5MM) W/ HOLE TO EDGE MARGIN OF 2.38MM	\$3,550.00	11.8%	\$3,132.42	\$91.12	\$74.08	\$60.42	\$105.50	\$83.70	\$69.82		
4291	2709V480	Finishing	Automatic Punching Equipment	SPIRAL BINDING 2-1 ROUND DIES (6MM HOLE) FOR DOCUPUNCH - 0	\$1,957.00	4.0%	\$1,879.20	\$54.67	\$44.44	\$36.25	\$63.29	\$50.21	\$41.89		
4292	1439V377	Finishing	Automatic Punching Equipment	2-1 SQUARE DIE (6MM HOLE) FOR DOCUPUNCH 04DOCUPUN215	\$3,193.00	4.0%	\$3,066.00	\$89.19	\$72.51	\$59.14	\$103.26	\$81.92	\$68.34		
4293	2709V483	Finishing	Automatic Punching Equipment	SPIRAL BINDING 3-1 ROUND DIE (4 MM) ALPHA-DOC MK4 SERIES (14	\$2,700.00	4.0%	\$2,592.00	\$75.40	\$61.30	\$50.00	\$87.30	\$69.26	\$57.78		
4294	1439V376	Finishing	Automatic Punching Equipment	3-1 SQUARE DIE (4MM HOLE) FOR DOCUPUNCH 04DOCUPUN315	\$2,987.00	4.0%	\$2,868.00	\$83.43	\$67.83	\$55.32	\$96.59	\$76.63	\$63.93		
4295	2709V481	Finishing	Automatic Punching Equipment	SPIRAL BINDING 3-1 ROUND PUNCH 4-1/4" X 8MM DOCUPUNCH - 04DC	\$2,500.00	10.0%	\$2,251.00	\$65.48	\$53.24	\$43.42	\$75.81	\$60.15	\$50.17		
4296	1439V378	Finishing	Automatic Punching Equipment	PLASTIC COMB DIE 8X3MM RECTANGLE FOR DOCUPUNCH 04DOCUC	\$4,000.00	10.0%	\$3,601.00	\$104.75	\$85.16	\$69.46	\$121.28	\$96.22	\$80.27		
4297	2709V503	Finishing	Automatic Punching Equipment	SPIRAL BINDING VELO BIND DIE FOR DOCUPUNCH(1/8" ROUND HOL	\$2,261.00	4.0%	\$2,170.80	\$63.15	\$51.34	\$41.87	\$73.11	\$58.00	\$48.39		
4298	1439V372	Finishing	Automatic Punching Equipment	ALPHA DOC AUTOMATIC PUNCH (DIES ARE NOT INCLUDED) 04ALPH	\$40,000.00	-2.1%	\$40,840.00	\$1,188.04	\$965.87	\$787.80	\$1,375.49	\$1,091.24	\$910.32		
4299	2709V479	Finishing	Automatic Punching Equipment	SPIRAL BINDING 2-1 ROUND DIE FOR (6 MM) ALPHA-DOC MK4 SERIE	\$2,700.00	4.0%	\$2,592.00	\$75.40	\$61.30	\$50.00	\$87.30	\$69.26	\$57.78		
4300	1439V384	Finishing	Automatic Punching Equipment	2-1 PITCH SQUARE DIE -6MM HOLE FOR ALPHADOC	\$3,039.00	4.0%	\$2,917.20	\$84.86	\$68.99	\$56.27	\$98.25	\$77.95	\$65.02		
4301	1439V382	Finishing	Automatic Punching Equipment	2475 (4:1) PITCH OVAL HOLE DIE 4X5MM FOR ALPHADOC 04ALPHA	\$4,635.00	2.1%	\$4,538.59	\$132.03	\$107.34	\$87.55	\$152.86	\$121.27	\$101.17		
4302	2709V486	Finishing	Automatic Punching Equipment	SPIRAL BINDING 3-1 SQUARE HOLE DIE (4 MM) ALPHA-DOC MK4 SER	\$3,500.00	4.0%	\$3,361.00	\$97.77	\$79.49	\$64.83	\$113.20	\$89.81	\$74.92		
4303	2694V461	Finishing	Automatic Punching Equipment	SPIRAL BINDING PLASTIC COMB DIE (8MM X 3MM) ALPHA-DOC MK4	\$3,811.00	4.0%	\$3,658.80	\$106.43	\$86.53	\$70.58	\$123.23	\$97.76	\$81.55		
4304	2709V484	Finishing	Automatic Punching Equipment	SPIRAL BINDING 3:1 ROUND DIES (4MM HOLE) FOR DOCUPUNCH - 0	\$2,060.00	4.0%	\$1,977.60	\$57.53	\$46.77	\$38.15	\$66.61	\$52.84	\$44.08		
4305	2847V831	Finishing	Automatic Punching Equipment	SPIRAL BINDING 2-HOLE 13MM DIA (7/16INCH) CUSTOM DIE FOR DO	\$2,995.00	41.2%	\$1,760.52	\$51.21	\$41.64	\$33.96	\$59.29	\$47.04	\$39.24		
4306	2709V482	Finishing	Automatic Punching Equipment	SPIRAL BINDING 3-HOLE DIE 8 MM, 4-1/4 PITCH, HOLE FOR ALPHA-D	\$2,575.00	4.0%	\$2,472.00	\$71.91	\$58.46	\$47.					

					Purchase		Lease						Service		
Sort Key	Category	Product Family	Item Grouping	Product	(License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
4437	2722V707	Finishing	Suction Feed Folders - Must con	SPIRAL BINDING STAND FOR BAUM 714XA FOLDER - 04BAUM714XA	\$436.36	5.1%	\$414.12	\$12.05	\$9.79	\$7.99	\$13.95	\$11.07	\$9.23		
4438	2722V699	Finishing	Suction Feed Folders - Must con	SPIRAL BINDING SOUND COVERS FOR BAUM 714XLT FOLDER - 04BA	\$998.00	-2.2%	\$1,020.00	\$29.67	\$24.12	\$19.68	\$34.35	\$27.25	\$22.74		
4439	2722V700	Finishing	Suction Feed Folders - Must con	SPIRAL BINDING STAND FOR BAUM 714XLT FOLDER - 04BAUM714S	\$450.00	14.1%	\$386.58	\$11.25	\$9.14	\$7.46	\$13.02	\$10.33	\$8.62		
4440	2789V894	Finishing	Suction Feed Folders - Must con	SPIRAL BINDING CART FOR MARK VII PAPER FOLDERS - 04MYMARKV	\$696.70	5.1%	\$660.96	\$19.23	\$15.63	\$12.75	\$22.26	\$17.66	\$14.73		
4441	3432V305	Finishing	Suction Feed Folders - Must con	SCORER OPTION FOR 1800S FOLDER - 04MBM1800SC	\$1,599.00	1.3%	\$1,578.96	\$45.93	\$37.34	\$30.46	\$53.18	\$42.19	\$35.20		
4442	3432V306	Finishing	Suction Feed Folders - Must con	MICRO PERF OPTION FOR 1800S FOLDER - 04MBM1800MP	\$1,689.00	0.5%	\$1,680.96	\$48.90	\$39.75	\$32.43	\$56.61	\$44.92	\$37.47		
4443	4086V315	Finishing	Suction Feed Folders - Must con	SPIRAL BAUM 714XAP AIR-FED PAPER FOLDER W/ STAND - 04BAUM	\$17,650.00	-2.0%	\$17,998.92	\$523.59	\$425.67	\$347.20	\$606.20	\$480.93	\$401.20		
4444	4086V316	Finishing	Suction Feed Folders - Must con	SPIRAL ROYAL SOVEREIGN SIGMONT 65H 61IN HEAT ASSIS TROLL L	\$7,335.00	10.0%	\$6,600.42	\$192.01	\$156.10	\$127.32	\$222.30	\$176.36	\$147.12		
4445	2731V855	Finishing	Creasing Equipment - Must con	SPIRAL BINDING AUTOCREASER 50 SUCTION FEED CHANNEL CREASE	\$17,250.00	4.3%	\$16,512.78	\$480.36	\$390.53	\$318.53	\$556.15	\$441.22	\$368.07		
4446	0480V849	Finishing	Creasing Equipment - Must con	SPIRAL BINDING AUTOCREASER SUCTION FEED CHANNEL CREASER	\$14,100.00	3.3%	\$13,637.40	\$396.71	\$322.52	\$263.07	\$459.31	\$364.39	\$303.98		
4447	2789V896	Finishing	Creasing Equipment - Must con	SPIRAL BINDING JB USA PROCREASE-M2 - 04PROCCREASEM2	\$299.00	40.0%	\$179.52	\$5.22	\$4.25	\$3.46	\$6.05	\$4.80	\$4.00		
4448	2834V648	Finishing	Creasing Equipment - Must con	SPIRAL BINDING TABLE EXTENSION FOR AUTOCREASER PRO 50 - OSS	\$295.00	4.6%	\$281.52	\$8.19	\$6.66	\$5.43	\$9.48	\$7.52	\$6.28		
4449	2880V280	Finishing	Creasing Equipment - Must con	SPIRAL BINDING - COUNT FC114 AIR CREAMING, NUMBERING & PER	\$17,740.00	5.3%	\$16,800.42	\$488.72	\$397.33	\$324.08	\$565.84	\$448.91	\$374.48		
4450	2965V728	Finishing	Creasing Equipment - Must con	SPIRAL BINDING COUNT ACCUCREASER AIR TOUCH - 04CMACCUCRE	\$14,170.00	5.1%	\$13,452.78	\$391.34	\$318.16	\$259.50	\$453.09	\$359.46	\$299.86		
4451	2965V729	Finishing	Creasing Equipment - Must con	SPIRAL BINDING COUNT EZ CREASER TOUCH - 04CMCZCREASER	\$10,600.00	3.9%	\$10,188.78	\$296.39	\$240.96	\$196.54	\$343.16	\$272.24	\$227.11		
4452	3415V425	Finishing	Creasing Equipment - Must con	Creasing Equipment - Must con	\$26,455.00	4.5%	\$25,266.42	\$735.00	\$597.55	\$487.39	\$850.97	\$675.12	\$563.19		
4453	3453V914	Finishing	Creasing Equipment - Must con	SPIRAL BINDING COUNT KF-250 KNIFE FOLDER - 04CMKF250	\$16,795.00	7.1%	\$15,594.78	\$453.65	\$368.82	\$300.82	\$525.23	\$416.69	\$347.61		
4454	2735V555	Finishing	Perf Machines - Must contact Sp	SPIRAL BINDING ROSBACK 920 20" CONVEYOR - 04RB940CONV	\$2,650.00	2.6%	\$2,580.60	\$75.07	\$61.03	\$49.78	\$86.91	\$68.95	\$57.52		
4455	2735V548	Finishing	Perf Machines - Must contact Sp	SPIRAL BINDING ROSBACK PERF BLADES (PAIR) 36 T.P.I. - 04RB2402S	\$96.00	1.2%	\$94.86	\$2.76	\$2.24	\$1.83	\$3.19	\$2.53	\$2.11		
4456	2735V552	Finishing	Perf Machines - Must contact Sp	SPIRAL BINDING ROSBACK PERF BLADES (PAIR) 54 T.P.I. - 04RB2402S	\$96.00	1.2%	\$94.86	\$2.76	\$2.24	\$1.83	\$3.19	\$2.53	\$2.11		
4457	2735V550	Finishing	Perf Machines - Must contact Sp	SPIRAL BINDING ROSBACK PERF BLADES (PAIR) 72 T.P.I. - 04RB2402S	\$96.00	1.2%	\$94.86	\$2.76	\$2.24	\$1.83	\$3.19	\$2.53	\$2.11		
4458	2735V554	Finishing	Perf Machines - Must contact Sp	SPIRAL BINDING MICRO PERFORATION HEADS - 220-A-118 36 TPI KI	\$605.00	-1.2%	\$612.00	\$17.80	\$14.47	\$11.81	\$20.61	\$16.35	\$13.64		
4459	2735V549	Finishing	Perf Machines - Must contact Sp	SPIRAL BINDING MICRO PERFORATION HEADS - 220-A-110 54 TPI KI	\$605.00	-1.2%	\$612.00	\$17.80	\$14.47	\$11.81	\$20.61	\$16.35	\$13.64		
4460	2735V551	Finishing	Perf Machines - Must contact Sp	SPIRAL BINDING MICRO PERFORATION HEADS - 220-A-111 72 TPI KI	\$605.00	-1.2%	\$612.00	\$17.80	\$14.47	\$11.81	\$20.61	\$16.35	\$13.64		
4461	2735V544	Finishing	Perf Machines - Must contact Sp	SPIRAL BINDING OPTIONAL MICRO PERF ASSEMBLY FOR COUNT SPE	\$305.00	2.3%	\$297.84	\$8.66	\$7.04	\$5.75	\$10.03	\$7.96	\$6.64		
4462	2735V545	Finishing	Perf Machines - Must contact Sp	SPIRAL BINDING COUNT ACCUCREASER FK CREASER KNIFE FOLDER S	\$26,455.00	4.5%	\$25,266.42	\$735.00	\$597.55	\$487.39	\$850.97	\$675.12	\$563.19		
4463	2735V546	Finishing	Perf Machines - Must contact Sp	SPIRAL BINDING COUNT KF-250 KNIFE FOLDER - 04CMKF250	\$16,795.00	7.1%	\$15,594.78	\$453.65	\$368.82	\$300.82	\$525.23	\$416.69	\$347.61		
4464	2735V543	Finishing	Perf Machines - Must contact Sp	SPIRAL BINDING COUNT PERFMAS TER PERF AND SCORE MACHINE - I	\$5,875.00	6.0%	\$5,520.24	\$160.58	\$130.55	\$106.49	\$185.92	\$147.50	\$123.05		
4465	2737V926	Finishing	Perf Machines - Must contact Sp	SPIRAL BINDING COUNT SPEED FEEDER PM W/ SIDE REGISTER CONV	\$10,950.00	2.7%	\$10,657.98	\$310.04	\$252.06	\$205.59	\$358.96	\$284.78	\$237.57		
4466	3254V592	Finishing	Perf Machines - Must contact Sp	SPIRAL BINDING COUNT PERFMAS TER AIR - 04CMPERFMAIR	\$10,023.00	5.4%	\$9,480.90	\$275.80	\$224.22	\$182.89	\$319.32	\$253.33	\$211.33		
4467	2789V898	Finishing	Perf Machines - Must contact Sp	SPIRAL BINDING OPTIONAL STAND FOR PERFMAS TER - 04CMPERFST	\$495.00	11.8%	\$436.56	\$12.70	\$10.32	\$8.42	\$14.70	\$11.66	\$9.73		
4468	2789V901	Finishing	Squarefold for Booklets - Must	SPIRAL BINDING PLOCKMATIC PL104 SQUAREFOLD (STAND NOT INC	\$6,395.00	2.5%	\$6,234.00	\$181.35	\$147.43	\$120.25	\$209.96	\$166.57	\$138.96		
4469	2789V901	Finishing	Squarefold for Booklets - Must	SPIRAL BINDING 170122R OFF LINE STAND FOR PL104 - 04PL170122	\$160.00	-2.0%	\$163.20	\$4.75	\$3.86	\$3.15	\$5.50	\$4.36	\$3.64		
4470	2737V912	Finishing	Stitchers and Staplers - Must co	SPIRAL BINDING DELUXE M19-AST 9/16" STITCHER W/ 180 STITCH H	\$7,765.00	-2.0%	\$7,920.00	\$230.39	\$187.31	\$152.78	\$266.75	\$211.62	\$176.54		
4471	2737V912	Finishing	Stitchers and Staplers - Must co	SPIRAL BINDING DELUXE M19G20-AST 3/4" STITCHER W/ G20 STITC	\$8,300.00	-1.2%	\$8,400.00	\$244.36	\$198.66	\$162.04	\$282.91	\$224.45	\$187.24		
4472	2737V913	Finishing	Stitchers and Staplers - Must co	SPIRAL BINDING DELUXE SM-A25 STITCH MASTER (25 GAUGE ROUN	\$2,800.00	1.4%	\$2,760.00	\$80.29	\$65.27	\$53.24	\$92.96	\$73.75	\$61.52		
4473	2736V771	Finishing	Stitchers and Staplers - Must co	SPIRAL BINDING DELUXE DOUBLE HEAD STITCH MASTER - 04DSSMAJ	\$5,700.00	-1.1%	\$5,760.00	\$167.56	\$136.22	\$111.11	\$194.00	\$153.91	\$128.39		
4474	2736V774	Finishing	Stitchers and Staplers - Must co	SPIRAL BINDING DELUXE FSK1 FLOOR STAND FOR SINGLE OR DOUBL	\$425.00	5.4%	\$402.00	\$11.69	\$9.51	\$7.75	\$13.54	\$10.74	\$8.96		
4475	2736V775	Finishing	Stitchers and Staplers - Must co	SPIRAL BINDING W106 RAPID ELECTRIC STAPLER FOR SADDLE STAPL	\$760.00	10.0%	\$684.00	\$19.90	\$16.18	\$13.19	\$23.04	\$18.28	\$15.25		
4476	2736V773	Finishing	Stitchers and Staplers - Must co	SPIRAL BINDING W106K GROUP STAPLING KIT FOR RAPID W106 STA	\$259.00	14.9%	\$220.32	\$6.41	\$5.21	\$4.25	\$7.42	\$5.89	\$4.91		
4477	2737V209	Finishing	Stitchers and Staplers - Must co	SPIRAL BINDING OPTIONAL FOOT PEDAL FOR RAPID 106 - 04LWWV10	\$105.00	5.8%	\$98.94	\$2.88	\$2.34	\$1.91	\$3.33	\$2.64	\$2.21		
4478	2737V208	Finishing	Stitchers and Staplers - Must co	SPIRAL BINDING STAND FOR SINGLE RAPID 106E STAPLER - 04LWW1	\$260.00	32.1%	\$176.46	\$5.13	\$4.17	\$3					

Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annual, etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
4609	3848V874	Finishing	Booklet Maker and Square Fold	PLOCKMATIC_KIT_PSQ160 1ST UST SUPPORT-16000303	\$3,194.00	16.0%	\$2,683.62	\$78.07	\$63.47	\$51.77	\$90.38	\$71.71	\$59.82		
4610	3848V875	Finishing	Booklet Maker and Square Fold	PLOCKMATIC_KIT_PSQ224 1ST ULINE SUPPORT_22400004	\$3,707.00	16.0%	\$3,114.06	\$90.59	\$73.65	\$60.07	\$104.88	\$83.21	\$69.41		
4611	3848V876	Finishing	Booklet Maker and Square Fold	PLOCKMATIC_KIT_PBS 1ST ULINE SUPPORT_-16400001	\$993.00	16.0%	\$834.36	\$24.27	\$19.73	\$16.09	\$28.10	\$22.29	\$18.60		
4612	3848V877	Finishing	Booklet Maker and Square Fold	PLOCKMATIC_KIT_P2T 1ST ULINE SUPPORT_16100010	\$1,958.00	16.0%	\$1,645.26	\$47.86	\$38.91	\$31.74	\$55.41	\$43.96	\$36.67		
4613	3848V878	Finishing	Booklet Maker and Square Fold	PLOCKMATIC_STAPLE CARTRIDGE 3 PACK-760023	\$82.00	21.6%	\$64.26	\$1.87	\$1.52	\$1.24	\$2.16	\$1.72	\$1.43		
4614	3848V879	Finishing	Booklet Maker and Square Fold	PLOCKMATIC_PSQ160_STAPLE HEAD-4-810-025	\$373.00	15.8%	\$314.16	\$9.14	\$7.43	\$6.06	\$10.58	\$8.39	\$7.00		
4615	3848V880	Finishing	Booklet Maker and Square Fold	PLOCKMATIC_PLOCKMATIC_PSQ160_STAPLE CLINCHER-4-810-026-	\$185.00	16.2%	\$155.04	\$4.51	\$3.67	\$2.99	\$5.22	\$4.14	\$3.46		
4616	3848V881	Finishing	Booklet Maker and Square Fold	PLOCKMATIC_KIT_P2T BLADE & ANVIL SET_-4-914-594	\$803.00	15.9%	\$675.24	\$19.64	\$15.97	\$13.03	\$22.74	\$18.04	\$15.05		
4617	3848V882	Finishing	Booklet Maker and Square Fold	PLOCKMATIC_PSQ 224_STITCH WIRE 0.6MM 15KG_-4-812-038	\$217.00	15.9%	\$182.58	\$5.31	\$4.32	\$3.52	\$6.15	\$4.88	\$4.07		
4618	3848V883	Finishing	Booklet Maker and Square Fold	PLOCKMATIC_PSQ 224 R4 BLADE & ANVIL SET_-4-914-611	\$2,279.00	16.0%	\$1,914.54	\$55.69	\$45.28	\$36.93	\$64.48	\$51.16	\$42.68		
4619	3848V884	Finishing	Booklet Maker and Square Fold	PLOCKMATIC_PSQ 224_DELUXE G8 STITCH HEAD_-4-812-031	\$3,626.00	15.9%	\$3,047.76	\$88.66	\$72.08	\$58.79	\$102.65	\$81.44	\$67.93		
4620	3848V889	Finishing	Booklet Maker and Square Fold	PLOCKMATIC_PSQ 224_G8 CLINCHER HD_-4-812-034	\$1,028.00	15.9%	\$864.96	\$25.16	\$20.46	\$16.69	\$29.13	\$23.11	\$19.28		
4621	3848V849	Finishing	Booklet Maker and Square Fold	PLOCKMATIC_MORGANA BM3035 TO BM3050 KIT-10200018	\$9,077.00	22.0%	\$7,080.84	\$205.98	\$167.46	\$136.59	\$238.48	\$189.20	\$157.83		
4622	3848V851	Finishing	Booklet Maker and Square Fold	PLOCKMATIC_ANTI-STATIC BARS VF / AF602-12500001	\$1,765.00	22.0%	\$1,377.00	\$40.06	\$32.57	\$26.56	\$46.38	\$36.79	\$30.69		
4623	3848V854	Finishing	Booklet Maker and Square Fold	PLOCKMATIC_104 SQUAREFOLDER-1704010	\$7,385.00	22.0%	\$5,760.96	\$167.59	\$136.25	\$111.13	\$194.03	\$153.93	\$128.41		
4624	3848V855	Finishing	Booklet Maker and Square Fold	PLOCKMATIC_BASE TO_104 SQUAREFOLDER INCLUDES ALSO INSTA	\$731.00	22.0%	\$570.18	\$16.59	\$13.48	\$11.00	\$19.20	\$15.24	\$12.71		
4625	3848V856	Finishing	Booklet Maker and Square Fold	PLOCKMATIC_MORGANA CST 3000-12206300	\$28,878.00	26.4%	\$21,251.70	\$618.21	\$502.60	\$409.95	\$715.76	\$567.85	\$473.70		
4626	3848V857	Finishing	Booklet Maker and Square Fold	PLOCKMATIC_CST5000 (3.0)-12206200	\$29,408.00	25.2%	\$21,983.88	\$639.51	\$519.92	\$424.07	\$740.42	\$587.41	\$490.02		
4627	3848V859	Finishing	Booklet Maker and Square Fold	PLOCKMATIC_KIT ANTI-STATIC BARS CST-12200004	\$4,095.00	22.0%	\$3,194.00	\$92.91	\$75.54	\$61.61	\$107.57	\$85.34	\$71.19		
4628	3848V860	Finishing	Booklet Maker and Square Fold	PLOCKMATIC_TRIM WASTE CONVEYOR-12200018	\$3,688.00	26.4%	\$2,715.24	\$78.99	\$64.22	\$52.38	\$91.45	\$72.55	\$60.52		
4629	3848V861	Finishing	Booklet Maker and Square Fold	PLOCKMATIC_PLOCKMATIC_BST 4000_-4707000	\$4,449.00	22.0%	\$3,471.06	\$100.97	\$82.09	\$66.96	\$116.91	\$92.75	\$77.37		
4630	3848V862	Finishing	Booklet Maker and Square Fold	PLOCKMATIC_BCR BARCODE KIT-12500005	\$8,715.00	22.0%	\$6,798.30	\$197.76	\$160.78	\$131.14	\$228.97	\$181.65	\$151.53		
4631	4079V612	Finishing	Booklet Maker and Square Fold	PLOCKMATIC_MORGANA POWERSQUARE BRIDGE FOR VFX_-166006	\$3,886.00	22.0%	\$3,031.44	\$88.18	\$71.69	\$58.48	\$102.10	\$81.00	\$67.57		
4632	3846V760	Finishing	Plckmatic Creasers, Folders and	PLOCKMATIC_MORGANA AUTOCREASER PRO XL_-14202000	\$21,935.00	27.4%	\$15,916.08	\$463.00	\$376.42	\$307.02	\$536.05	\$425.28	\$354.77		
4633	3846V761	Finishing	Plckmatic Creasers, Folders and	PLOCKMATIC_ADDITIONAL STATIC CREASER KIT (INCLUDES 142000	\$4,177.00	27.4%	\$3,031.44	\$88.18	\$71.69	\$58.48	\$102.10	\$81.00	\$67.57		
4634	3846V763	Finishing	Plckmatic Creasers, Folders and	PLOCKMATIC_MORGANA AUTOCUT PRO_CREASER AND CUTTER_-11	\$23,997.00	22.0%	\$18,718.02	\$544.51	\$442.68	\$361.07	\$630.42	\$500.15	\$417.22		
4635	3846V765	Finishing	Plckmatic Creasers, Folders and	PLOCKMATIC_MORGANA EXTENDED DELIVERY CONVEYOR_-112010	\$3,909.00	22.0%	\$3,049.80	\$88.72	\$72.13	\$58.83	\$102.72	\$81.49	\$67.98		
4636	3846V789	Finishing	Plckmatic Creasers, Folders and	PLOCKMATIC_MORGANA COVER PERFORATION KIT_-V0100240-00	\$4,759.00	71.4%	\$1,362.72	\$39.64	\$32.23	\$26.29	\$45.90	\$36.41	\$30.38		
4637	4007V323	Finishing	Plckmatic Creasers, Folders and	PLOCKMATIC_BM5035S-STITCHING WIRE_13700015	\$72.00	-2.1%	\$73.51	\$2.14	\$1.74	\$1.42	\$2.48	\$1.96	\$1.64		
4638	4035V052	Finishing	Plckmatic Creasers, Folders and	PLOCKMATIC_EXTRA NARROW DYNACREASE BLADE (0.7MM)_1420	\$1,156.00	21.9%	\$902.70	\$26.26	\$21.35	\$17.41	\$30.40	\$24.12	\$20.12		
4639	4035V053	Finishing	Plckmatic Creasers, Folders and	PLOCKMATIC_STANDARD STATIC CREASER BLADE (1.2MM)_142000	\$651.00	22.0%	\$507.96	\$14.78	\$12.01	\$9.80	\$17.11	\$13.57	\$11.32		
4640	4035V054	Finishing	Plckmatic Creasers, Folders and	PLOCKMATIC_NARROW STATIC CREASER BLADE (1.0MM)_1420000	\$651.00	22.0%	\$507.96	\$14.78	\$12.01	\$9.80	\$17.11	\$13.57	\$11.32		
4641	4035V055	Finishing	Plckmatic Creasers, Folders and	PLOCKMATIC_EXTRA NARROW STATIC CREASER BLADE (0.7MM)_14	\$651.00	22.0%	\$507.96	\$14.78	\$12.01	\$9.80	\$17.11	\$13.57	\$11.32		
4642	4035V056	Finishing	Plckmatic Creasers, Folders and	PLOCKMATIC_FULL CROSS PERFORATION KIT (THIS PART IS INCLUDE	\$1,428.00	22.0%	\$1,113.84	\$32.40	\$26.34	\$21.49	\$37.51	\$29.76	\$24.83		
4643	4035V057	Finishing	Plckmatic Creasers, Folders and	PLOCKMATIC_STANDARD DYNACREASE BLADE (1.2MM)_14200006	\$1,156.00	21.9%	\$902.70	\$26.26	\$21.35	\$17.41	\$30.40	\$24.12	\$20.12		
4644	4035V058	Finishing	Plckmatic Creasers, Folders and	PLOCKMATIC_NARROW DYNACREASE BLADE (1.0MM)_14200007	\$1,156.00	21.9%	\$902.70	\$26.26	\$21.35	\$17.41	\$30.40	\$24.12	\$20.12		
4645	4035V059	Finishing	Plckmatic Creasers, Folders and	PLOCKMATIC_DIGIFOLD PRO XL INCLUDING_-STANDARD DYNACREA	\$41,494.00	27.4%	\$30,107.34	\$875.82	\$712.04	\$580.77	\$1,014.02	\$804.47	\$671.09		
4646	4079V610	Finishing	Plckmatic Creasers, Folders and	PLOCKMATIC_TRANSPORT BRIDGE T875 FOR SFT_13300003	\$3,886.00	22.0%	\$3,031.44	\$88.18	\$71.69	\$58.48	\$102.10	\$81.00	\$67.57		
4647	4079V611	Finishing	Plckmatic Creasers, Folders and	PLOCKMATIC_MOBILE MINI STACKER_339-01-01	\$2,283.00	27.4%	\$1,656.48	\$48.19	\$39.18	\$31.95	\$55.79	\$44.26	\$36.92		
4648	4079V613	Finishing	Plckmatic Creasers, Folders and	PLOCKMATIC_ST5000 TWO KNIFE BLEED TRIMMER_16106100	\$40,790.00	16.0%	\$34,263.84	\$996.74	\$810.34	\$660.95	\$1,154.01	\$915.53	\$763.74		
4649	3846V776	Finishing	PUR Perfect Binder	PLOCKMATIC_PLOCKMATIC_MORGANA DIGIBOOK 200 PUR PERFECT	\$43,936.00	26.3%	\$32,388.06	\$942.17	\$765.98	\$624.77	\$1,090.83	\$865.41	\$721.93		
4650	3846V777	Finishing	PUR Perfect Binder	PLOCKMATIC_MORGANA EXTENDED COVER KIT_-V0100360-00	\$2,843										

				Purchase				Lease						Service	
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
4781	3990V764	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_MSPLO04807 BROTHER THERMAL LABEL PRINTER STAND	\$150.00	10.7%	\$133.95	\$3.90	\$3.17	\$2.58	\$4.51	\$3.58	\$2.99		
4782	3990V766	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_WTSCMPCNTX-N MILFCONCENTR UNIT	\$255.00	3.9%	\$245.06	\$7.13	\$5.80	\$4.73	\$8.25	\$6.55	\$5.46		
4783	3990V767	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_HP ALL IN ONE PC 21 INCH TOUCH SCREEN MONITOR 64	\$1,670.00	4.0%	\$1,603.20	\$46.64	\$37.92	\$30.93	\$54.00	\$42.84	\$35.74		
4784	3990V769	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_IX-SAF; 10LB WP + 70LB SHIP SCALE W/DISPLAY; ALL-IN-4	\$10,770.00	14.8%	\$9,176.04	\$266.93	\$217.01	\$177.01	\$309.05	\$245.18	\$204.53		
4785	3990V770	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_WTSLABPTN-N WTS THERMAL LABEL PRINTER	\$917.00	3.9%	\$881.24	\$25.64	\$20.84	\$17.00	\$29.68	\$23.55	\$19.64		
4786	3863V249	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_CONVEYOR STACKER & ADAPTOR (IX7 & IX7PRO ONLY) -	\$2,455.00	14.8%	\$2,091.66	\$60.85	\$49.47	\$40.35	\$70.45	\$55.89	\$46.62		
4787	3863V253	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_WIRELESS BARCODE SCANNER - SMARTSCANNER	\$1,035.00	3.9%	\$994.64	\$28.93	\$23.52	\$19.19	\$33.50	\$26.58	\$22.17		
4788	3863V250	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_S.M.A.R.T. COMPUTER STAND FOR ALL-IN-ONE PC, FULL	\$200.00	3.8%	\$192.40	\$5.60	\$4.55	\$3.71	\$6.48	\$5.14	\$4.29		
4789	3994V707	Mailing and Fulfillment	Mailing Systems - Must contact	IX-7PRO; 10LB WP + 70LB SCALE; DS; PC; ZEBRA LABEL PRINTER; SMA	\$19,560.00	4.0%	\$18,777.60	\$546.24	\$444.09	\$362.22	\$632.43	\$501.74	\$418.55		
4790	3997V823	Mailing and Fulfillment	Mailing Systems - Must contact	IX-5 SERIES BASE W/ HAND FEEDER, MOISTENER, CATCH TRAY, INK C	\$4,315.00	14.8%	\$3,676.38	\$106.95	\$86.95	\$70.92	\$123.82	\$98.23	\$81.95		
4791	4002V687	Mailing and Fulfillment	Mailing Systems - Must contact	IX SERIES 77/PRO REMOTE LABEL DISPENSER W/STAND ,IXELDPKG	\$2,175.00	14.8%	\$1,853.10	\$53.91	\$43.83	\$35.75	\$62.41	\$49.51	\$41.31		
4792	4002V690	Mailing and Fulfillment	Mailing Systems - Must contact	IX-9A 210 LPM BASE, PUFFY POSTCARD FEEDER WITH WIREWAYS, P	\$15,410.00	14.8%	\$13,129.32	\$381.93	\$310.51	\$253.26	\$442.20	\$350.82	\$292.65		
4793	4002V691	Mailing and Fulfillment	Mailing Systems - Must contact	SINGLE STATION - MULTI-CARRIER EMS BASE SW, 70 LBS SCALE & SN	\$7,275.00	4.0%	\$6,984.00	\$203.16	\$165.17	\$134.72	\$235.22	\$186.61	\$155.67		
4794	4002V692	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_IX-5 SERIES BASE W/ HAND FEEDER, MOISTENER, CATCH	\$3,035.00	14.7%	\$2,588.86	\$75.31	\$61.23	\$49.94	\$87.19	\$69.17	\$57.71		
4795	4002V693	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_IX-5 SERIES BASE W/ AUTOFEEDER, SEALER, CATCH TRAY	\$4,985.00	14.8%	\$4,247.22	\$123.55	\$100.45	\$81.93	\$143.05	\$113.49	\$94.67		
4796	4002V694	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_HP400 TOUCH 20IN PC 4GB WIN10_SEMSPCTSW10	\$2,385.00	4.0%	\$2,289.60	\$66.60	\$54.15	\$44.17	\$77.11	\$61.18	\$51.04		
4797	4002V695	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_CISCO FOUR PORT BUSINESS ROUTER_SBR4P-N	\$415.00	14.5%	\$354.83	\$10.32	\$8.39	\$6.84	\$11.95	\$9.48	\$7.91		
4798	4002V698	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_IX-5000A DWM, EMS PM, PCG4, 30# SCALE, TOUCH SCRE	\$30,485.00	14.8%	\$25,973.22	\$755.56	\$614.27	\$501.02	\$874.78	\$694.00	\$578.94		
4799	4002V700	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_IX-SAF; 10LB WP; ALL-IN-ONE PC/LABEL PRINTER; SMART	\$9,260.00	14.8%	\$7,889.52	\$229.51	\$186.59	\$152.19	\$265.72	\$210.81	\$175.86		
4800	4002V699	Mailing and Fulfillment	Mailing Systems - Must contact	PKG IX-9 DYNAMIC WEIGHING MODULE ,IX9DWM	\$7,090.00	16.5%	\$5,921.40	\$172.25	\$140.04	\$114.22	\$199.43	\$158.22	\$131.99		
4801	4002V701	Mailing and Fulfillment	Mailing Systems - Must contact	IX-9 EXPANDABLE STACKER ,IX9STACKER	\$3,155.00	14.8%	\$2,688.06	\$78.20	\$63.57	\$51.85	\$90.53	\$71.82	\$59.92		
4802	4007V324	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_WTS SIGNATURE PAD WITH MAG STRIPE READER - WTS5	\$1,185.00	3.9%	\$1,138.79	\$33.13	\$26.93	\$21.97	\$38.35	\$30.43	\$25.38		
4803	4007V325	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_IX-SAF; 10LB WP + 70LB SHIP SCALE W/DISPLAY; ALL-IN-4	\$10,315.00	14.8%	\$8,788.38	\$255.65	\$207.85	\$169.53	\$295.99	\$234.83	\$195.89		
4804	4007V326	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_ZEBRA TC51 SCANNER BUNDLE: TC51 SCAN W/CAMERA, A	\$2,030.00	3.9%	\$1,950.83	\$56.75	\$46.14	\$37.63	\$65.70	\$52.13	\$43.48		
4805	4027V059	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_WTS MOBILE SOFTWARE SUBSCRIPTION (PER HANDHELD	\$432.00	-2.1%	\$441.07	\$12.83	\$10.43	\$8.51	\$14.86	\$11.79	\$9.83		
4806	4027V060	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_WTS PARCEL LOCKER PRE-ADVISE & EVENT SUBSCRIPTIO	\$2,016.00	-2.1%	\$2,058.34	\$59.88	\$48.68	\$39.71	\$69.32	\$55.00	\$45.88		
4807	4027V066	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_WTS TC51/56 5-PORT CHARGING CRADLE_WTSC-SSLOT	\$1,390.00	3.9%	\$1,335.79	\$38.86	\$31.59	\$25.77	\$44.99	\$35.69	\$29.77		
4808	4027V067	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_IX SERIES (SAF) E-RR FEATURE & ACTIVATION KIT_W/BC	\$495.00	14.7%	\$422.24	\$12.28	\$9.99	\$8.15	\$14.22	\$11.28	\$9.41		
4809	4030V732	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_HARDWARE SCALE - 70LB CAPACITY - MAIL-SHIP SCALE,	\$1,230.00	14.7%	\$1,049.19	\$30.52	\$24.81	\$20.24	\$35.34	\$28.03	\$23.39		
4810	4035V561	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_IX-9A, PFPDR, 10LB WP; ALL-IN-ONE PC, MTN KIT, THERN	\$23,045.00	14.8%	\$19,634.34	\$571.16	\$464.35	\$378.75	\$661.28	\$524.63	\$437.65		
4811	4033V652	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_IX-3 SERIES BASE W/SLB INTEGRATED WEIGH PLATFORM	\$2,525.00	14.7%	\$2,153.83	\$62.65	\$50.94	\$41.55	\$72.54	\$57.55	\$48.01		
4812	4049V262	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_IX-9 E-RR FEATURE ACTIVATION & STARTER KIT W/BAR	\$495.00	14.7%	\$422.24	\$12.28	\$9.99	\$8.15	\$14.22	\$11.28	\$9.41		
4813	4010V713	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_CCD BAR CODE SCANNER (6 RANGE), MCM406-N	\$775.00	3.9%	\$744.78	\$21.67	\$17.61	\$14.37	\$25.08	\$19.90	\$16.60		
4814	4010V714	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_30LB AND 70LB SCALE DISPLAY KIT_TLRMDISPLAY-N	\$275.00	3.9%	\$264.28	\$7.69	\$6.25	\$5.10	\$8.90	\$7.06	\$5.89		
4815	4017V148	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_OUTDOOR SIDE ANCHOR (2PER TOWER)_HE-A013879E	\$60.00	6.5%	\$56.10	\$1.63	\$1.33	\$1.08	\$1.89	\$1.50	\$1.25		
4816	4017V149	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_OUTDOOR REAR ANCHOR (1 PER TOWER)_HE-A013880E	\$75.00	6.2%	\$70.38	\$2.05	\$1.66	\$1.36	\$2.37	\$1.88	\$1.57		
4817	4017V154	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_BARCODE SCANNER 3800G_WTSBCS-N	\$690.00	3.9%	\$663.00	\$19.29	\$15.68	\$12.79	\$22.33	\$17.72	\$14.78		
4818	4073V385	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_WTS BELT PRINTER_WT5BPTN-N	\$1,785.00	4.0%	\$1,713.60	\$49.85	\$40.53	\$33.06	\$57.71	\$45.79	\$38.20		
4819	4073V386	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_MCG67 BATTERY 2400 MAH_WTSBT2400-N	\$97.00	3.3%	\$93.84	\$2.73	\$2.22	\$1.81	\$3.16	\$2.51	\$2.09		
4820	4073V387	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_MCG67 BATTERY 3600 MAH_WTSBT3600-N	\$142.00	3.0%	\$137.70	\$4.01	\$3.26	\$2.66	\$4.64	\$3.68	\$3.07		
4821	4073V388	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_WTS TC77 BATTERY 4620 MAH_WTSBT4620	\$142.00	3.0%	\$137.70	\$4.01	\$3.26	\$2.66	\$4.64	\$3.68	\$3.07		
4822	4073V389	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_WTS TC52/57 ETHERNET ADAPTER FOR SINGLE USB CRA	\$205.00	4.0%	\$196.86	\$5.73	\$4.66	\$3.8					

Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annual, etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
4953	4073V493	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_15 AMP POWER CONDITIONING LINE FILTER, 4 STANDAR	\$245.00	-2.1%	\$250.15	\$7.28	\$5.92	\$4.83	\$8.43	\$6.68	\$5.58		
4954	4073V558	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_METER INTERFACE TO IS-420/440_DS40IMI	\$1,035.00	-14.8%	\$882.30	\$25.67	\$20.87	\$17.02	\$29.72	\$23.58	\$19.67		
4955	4073V497	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_DS40KI TRIFOLD KIT_DS40KITRIFOLD	\$455.00	-2.1%	\$464.56	\$13.51	\$10.99	\$8.96	\$15.65	\$12.41	\$10.36		
4956	3863V254	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_DESKTOP SOLUTION - POWER CONDITIONING LINE FILTE	\$105.00	-2.1%	\$107.21	\$3.12	\$2.54	\$2.07	\$3.61	\$2.86	\$2.39		
4957	4073V498	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_SMART PHONE ADAPTER_ICPDSA	\$94.00	-14.3%	\$80.58	\$2.34	\$1.91	\$1.55	\$2.71	\$2.15	\$1.80		
4958	3840V678	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_DS64I ADJ RIGHT SIDE EXT - FOR USE WITH POSTAGE M	\$685.00	-14.8%	\$583.44	\$16.97	\$13.80	\$11.25	\$19.65	\$15.59	\$13.00		
4959	3840V679	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_DS64I (1) EXPRT SHORT FEED TRAY-DS64ISFTRAYE	\$335.00	-14.7%	\$285.60	\$8.31	\$6.75	\$5.51	\$9.62	\$7.63	\$6.37		
4960	4073V499	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_VF VERSAFEEDER 4.1_DS85IVF	\$8,950.00	-14.8%	\$7,626.54	\$221.86	\$180.37	\$147.12	\$256.86	\$203.78	\$170.00		
4961	4073V559	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_IX-9 CATCH TRAY_IX9CATCH	\$125.00	-14.3%	\$107.10	\$3.12	\$2.53	\$2.07	\$3.61	\$2.86	\$2.39		
4962	4073V500	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_IX-9 CONVEYOR STACKER_IX9CONVEYOR	\$2,455.00	-14.8%	\$2,092.02	\$60.86	\$49.48	\$40.36	\$70.46	\$55.90	\$46.63		
4963	4073V560	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_IX-9 DROP TRAY_IX9DROPTRAY	\$870.00	-14.6%	\$742.56	\$21.60	\$17.56	\$14.32	\$25.01	\$19.84	\$16.55		
4964	4073V501	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_IX-9 DYNAMIC WEIGHING MODULE_IX9DWM PKG	\$7,090.00	-14.8%	\$6,041.46	\$175.75	\$142.88	\$116.54	\$203.48	\$161.43	\$134.66		
4965	4073V502	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_IX-9 SERIES PERMIT SLOGAN_IX9PERMITSLG	\$210.00	-14.5%	\$179.52	\$5.22	\$4.25	\$3.46	\$6.05	\$4.80	\$4.00		
4966	4033V653	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_HARDWARE ACCESSORIES_IX-9 STAND FOR 10LB WEIGH	\$250.00	-14.3%	\$214.20	\$6.23	\$5.07	\$4.13	\$7.21	\$5.72	\$4.77		
4967	4073V503	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_1000 DEPARTMENT UPGRADE - IX-9 SERIES_IDXU1000	\$2,245.00	-14.8%	\$1,913.52	\$55.66	\$45.25	\$36.91	\$64.45	\$51.13	\$42.65		
4968	4073V504	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_2000 DEPARTMENT UPGRADE - IX-9 SERIES_IDXU2000	\$4,490.00	-14.8%	\$3,826.02	\$111.30	\$90.49	\$73.80	\$128.86	\$102.23	\$85.28		
4969	4073V505	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_3000 DEPARTMENT UPGRADE - IX-9 SERIES_IDXU3000	\$6,735.00	-14.8%	\$5,738.52	\$166.93	\$135.72	\$110.70	\$193.27	\$153.33	\$127.91		
4970	4073V506	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_IX-9 S.M.A.R.T. PC ARM MOUNT (SERVICE SPARE PART C	\$290.00	-14.5%	\$247.86	\$7.21	\$5.86	\$4.78	\$8.35	\$6.62	\$5.52		
4971	4073V507	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_IX-9 SMART WIRELESS KEYBOARD & STAND_IX9SMARTK	\$375.00	-14.9%	\$319.26	\$9.29	\$7.55	\$6.16	\$10.75	\$8.53	\$7.12		
4972	4073V508	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_IX-9 SMART THERMAL LABEL PRINTER & STAND_SMART	\$1,225.00	-14.7%	\$1,044.48	\$30.38	\$24.70	\$20.15	\$35.18	\$27.91	\$23.28		
4973	4073V509	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_IX-9 SMART BARCODE SCANNER & STAND_SMARTSCAN	\$1,060.00	-14.7%	\$903.72	\$26.29	\$21.37	\$17.43	\$30.44	\$24.15	\$20.14		
4974	4073V510	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_SMART CONNECT KIT (STANDARD W/ALL SYSTEMS)_IX	\$86.00	-14.6%	\$73.44	\$2.14	\$1.74	\$1.42	\$2.47	\$1.96	\$1.64		
4975	4073V511	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_SCALE - 30LB CAPACITY - PLATFORM MAIL-SHIP SCALE, F	\$775.00	-14.7%	\$660.96	\$19.23	\$15.63	\$12.75	\$22.26	\$17.66	\$14.73		
4976	4073V512	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_SCALE_149LB CAPACITY PLATFORM SCALE WITH DISPLA	\$1,725.00	-14.7%	\$1,470.84	\$42.79	\$34.79	\$28.37	\$49.54	\$39.30	\$32.79		
4977	4073V513	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_30LB AND 70LB SCALE DISPLAY KIT_SMARTDISPLAY-N	\$275.00	-14.7%	\$234.60	\$6.82	\$5.55	\$4.53	\$7.90	\$6.27	\$5.23		
4978	4073V514	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_IX-9 SERIES 100 DEPARTMENT UPGRADE_IDXU100	\$320.00	-14.6%	\$273.36	\$7.95	\$6.46	\$5.27	\$9.21	\$7.30	\$6.09		
4979	4073V515	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_IX-9 SERIES 300 DEPARTMENT UPGRADE_IDXU300	\$960.00	-14.7%	\$819.06	\$23.83	\$19.37	\$15.80	\$27.59	\$21.89	\$18.26		
4980	4073V516	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_IX-9 SERIES INKJET REPORT PRINTER W/ USB CABLE_IXP	\$465.00	-14.7%	\$396.78	\$11.54	\$9.38	\$7.65	\$13.36	\$10.60	\$8.84		
4981	4073V517	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_IX-9 SERIES USB BARCODE SCANNER FOR DEPARTMENT S	\$535.00	-14.6%	\$456.96	\$13.29	\$10.81	\$8.81	\$15.39	\$12.21	\$10.19		
4982	4073V518	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_IX-9 SERIES USB MEMORY HUB TO INCREASE USB CONNEC	\$115.00	-14.0%	\$98.94	\$2.88	\$2.34	\$1.91	\$3.33	\$2.64	\$2.21		
4983	4073V519	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_IX-9 SERIES USB MEMORY KEY_IXUSBKEY	\$72.00	-15.0%	\$61.20	\$1.78	\$1.45	\$1.18	\$2.06	\$1.64	\$1.36		
4984	4073V520	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_IX-9 SERIES 10 LB WEIGHING PLATFORM_IXWP10	\$1,620.00	-14.8%	\$1,380.06	\$40.15	\$32.64	\$26.62	\$46.48	\$36.88	\$30.76		
4985	4073V562	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_IX-9 SERIES 30 LB WEIGHING PLATFORM_IXWP30	\$2,235.00	-14.7%	\$1,905.36	\$55.43	\$45.06	\$36.75	\$64.17	\$50.91	\$42.47		
4986	4073V521	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_IX-9 SERIES 70 LB WEIGHING PLATFORM_IXWP70	\$2,715.00	-14.8%	\$2,314.38	\$67.33	\$54.74	\$44.64	\$77.95	\$61.84	\$51.59		
4987	4073V522	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_UPGRADE 30LB PLATFORM TO 70LB CAPACITY_IXWP70	\$505.00	-14.6%	\$431.46	\$12.55	\$10.20	\$8.32	\$14.53	\$11.53	\$9.62		
4988	4073V563	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_IX-9 SERIES 500 DEPARTMENT UPGRADE_IDXU500	\$1,690.00	-14.8%	\$1,440.24	\$41.90	\$34.06	\$27.78	\$48.51	\$38.48	\$32.10		
4989	4073V523	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_IX5HF AUTO FEED POST SALE UPGRADE_IXSAFUPG	\$2,825.00	-14.8%	\$2,407.20	\$70.03	\$56.93	\$46.43	\$81.07	\$64.32	\$53.66		
4990	4073V524	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_IX-7 AND IX-7PRO PERMIT SLOGAN_IX7PERMIT	\$170.00	-14.2%	\$145.86	\$4.24	\$3.45	\$2.81	\$4.91	\$3.90	\$3.25		
4991	4073V565	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_LONG POWER CABLE VERSION 2_HE-A01346370	\$50.00	-6.2%	\$46.92	\$1.36	\$1.11	\$0.91	\$1.58	\$1.25	\$1.05		
4992	4073V527	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_HE-30FT POWER CABLE_HE-A0126638	\$22.00	-7.3%	\$20.40	\$0.59	\$0.48	\$0.39	\$0.69	\$0.55	\$0.45		
4993	4073V528	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_HE-15 EXTENSION CORD_HE-A0134587	\$18.00	-3.7%	\$17.34	\$0.50	\$0.41	\$0.33	\$0.58	\$0.46	\$0.39		
4994	4073V529	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_HE-SOFT POWER CABLE_HE-A0126639	\$35.00	-6.7%	\$32.64	\$0.95	\$0.77	\$0.63	\$1.10	\$0.87	\$0.73		
4995	4092V276	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_BROTHER THERMAL LABEL PRTR (W/STR PACK LBL5)_NS	\$385.00	-14.7%	\$328.44	\$9.55	\$7.77</						

					Purchase		Lease						Service		
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/server, Single Unit, Annual, etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
5125	4139V228	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT DEP DIB INTERFACE_DS12PRNTDIBLNK	\$9,941.00	7.6%	\$9,186.12	\$267.22	\$217.25	\$177.20	\$309.39	\$245.45	\$204.76		
5126	4139V267	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT HE PARCEL PENDING LOCKERS DECAL HE-DECAL	\$500.00	7.6%	\$462.06	\$13.44	\$10.93	\$8.91	\$155.56	\$12.35	\$10.30		
5127	4139V597	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT HE PARCEL PENDING TRAINING HE-TRAINING	\$1,000.00	7.6%	\$924.12	\$26.88	\$21.86	\$17.83	\$311.12	\$24.69	\$20.60		
5128	4283V563	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT DS-771Q-3 STATION SPECIAL 2 AUTO + SPECIAL FDR + CIS	\$23,825.00	3.4%	\$23,006.10	\$669.25	\$544.09	\$443.79	\$774.85	\$614.72	\$512.81		
5129	4283V564	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT DS-771Q-DS771Q MAXIFEEDER - DS771QMAXIFDR	\$1,600.00	3.4%	\$1,545.30	\$44.95	\$36.55	\$29.81	\$52.05	\$41.29	\$34.44		
5130	3840V684	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_FURNITURE ENVELOPE OUTPUT CONVEYOR-DS180IENCC	\$1,160.00	14.8%	\$988.32	\$28.75	\$23.37	\$19.06	\$33.29	\$26.41	\$22.03		
5131	3840V682	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_TOWER DAILY MAIL - IF NO ACCUMULATOR IS ORDERED	\$325.00	14.8%	\$276.90	\$8.06	\$6.55	\$5.34	\$9.33	\$7.40	\$6.17		
5132	3840V683	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_FM CONVEYOR UPGRADE KIT FOR U-DS180IUSDPUH	\$980.00	14.8%	\$834.96	\$24.29	\$19.75	\$16.11	\$28.12	\$22.31	\$18.61		
5133	3840V685	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_END MODULE COVER-DS180IENDCOVER	\$400.00	14.8%	\$340.80	\$9.91	\$8.06	\$6.57	\$11.48	\$9.11	\$7.60		
5134	3840V686	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_FURNITURE ENVELOPE OUTPUT CONVEYOR (LOW)-DS18	\$1,160.00	14.8%	\$988.32	\$28.75	\$23.37	\$19.06	\$33.29	\$26.41	\$22.03		
5135	3840V687	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_ENVELOPE OUTPUT SORTER-DS180IEOPSRT	\$4,800.00	14.8%	\$4,089.60	\$118.97	\$96.72	\$78.89	\$137.74	\$109.27	\$91.16		
5136	3840V688	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_CIS FOR FDR FOLDER FACE DOWN FIELD FITTED-DS180IF	\$3,150.00	14.8%	\$2,683.80	\$78.07	\$63.47	\$51.77	\$90.39	\$71.71	\$59.82		
5137	3840V689	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_CIS FOR FDR FOLDER FACE UP FIELD FITTED-DS180IFFCIS	\$3,150.00	14.8%	\$2,683.80	\$78.07	\$63.47	\$51.77	\$90.39	\$71.71	\$59.82		
5138	3840V690	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_DAILY MAIL FOR FEEDER FOLDER W/O CIS-DS180IFFDLYM	\$325.00	14.8%	\$276.90	\$8.06	\$6.55	\$5.34	\$9.33	\$7.40	\$6.17		
5139	3840V691	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_FEEDER FOLDER WITH FURNITURE-DS180IFFWFURN	\$11,290.00	14.8%	\$9,619.08	\$279.82	\$227.49	\$185.55	\$323.97	\$257.02	\$214.41		
5140	3840V692	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_FURNITURE FOR I CONVEYOR-DS180IUF	\$1,085.00	14.8%	\$924.42	\$26.89	\$21.86	\$17.83	\$31.13	\$24.70	\$20.61		
5141	3840V693	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_FURNITURE FOR IS CONVEYOR-DS180IIFISC	\$1,085.00	14.8%	\$924.42	\$26.89	\$21.86	\$17.83	\$31.13	\$24.70	\$20.61		
5142	3840V694	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_CUSTOM FLEX CODE - MUST INCLUDE 1D OR 2D BCR UIC	\$875.00	14.8%	\$745.50	\$21.69	\$17.63	\$14.38	\$25.11	\$19.92	\$16.62		
5143	3840V695	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_FM FDS CONVEYOR UPGRADE KIT FOR IS-DS180IFMCPUG	\$980.00	14.8%	\$834.96	\$24.29	\$19.75	\$16.11	\$28.12	\$22.31	\$18.61		
5144	3840V696	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_INSERT/BRE FDR - MULTI-READ LICENSE-DS180IBREMULT	\$4,095.00	14.8%	\$3,488.94	\$101.49	\$82.51	\$67.30	\$117.51	\$93.22	\$77.77		
5145	3840V697	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_FEEDER FOLDER - MULTI-READ LICENSE-DS180IFFMULT	\$4,095.00	14.8%	\$3,488.94	\$101.49	\$82.51	\$67.30	\$117.51	\$93.22	\$77.77		
5146	3840V699	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_POSTAGE METER INTERFACE TO IS-5000/6000-DS180IUS	\$6,555.00	14.8%	\$5,584.86	\$162.46	\$132.08	\$107.73	\$188.10	\$149.23	\$124.49		
5147	3840V745	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_DS-751 OMR LICENSE-DS751OMRLIC	\$700.00	15.0%	\$595.00	\$17.31	\$14.07	\$11.48	\$20.04	\$15.90	\$13.26		
5148	3840V730	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_FEEDER FOLDER - 1D BCR LICENSE-DS18FFD1DBCRLIC	\$3,335.00	14.8%	\$2,841.42	\$82.66	\$67.20	\$54.81	\$95.70	\$75.92	\$63.34		
5149	3840V731	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_FEEDER FOLDER - 1 TRACK OMR LICENSE-DS18FFD1TOM	\$725.00	14.8%	\$617.70	\$17.97	\$14.61	\$11.92	\$20.80	\$16.50	\$13.77		
5150	3840V732	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_FEEDER FOLDER - 2D DATAMATRIX LICENSE-DS18FFD2DM	\$3,335.00	14.8%	\$2,841.42	\$82.66	\$67.20	\$54.81	\$95.70	\$75.92	\$63.34		
5151	3840V734	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_FEEDER FOLDER - 2 TRACK OMR LICENSE-DS18FFD2TOM	\$3,335.00	14.8%	\$2,841.42	\$82.66	\$67.20	\$54.81	\$95.70	\$75.92	\$63.34		
5152	3840V720	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_ACCESSORY KIT FOR DS-180I INSERTER-DS180ISPAAREKIT	\$4,215.00	14.8%	\$3,591.18	\$104.47	\$84.93	\$69.27	\$120.95	\$95.96	\$80.05		
5153	3840V721	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_TOWER FOLDER CIS FACE DOWN FIELD FITTED-DS180ITF	\$2,640.00	14.8%	\$2,249.28	\$65.43	\$53.20	\$43.39	\$75.76	\$60.10	\$50.14		
5154	3840V722	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_TOWER FOLDER CIS FACE UP FIELD FITTED-DS180ITFCISF	\$2,640.00	14.8%	\$2,249.28	\$65.43	\$53.20	\$43.39	\$75.76	\$60.10	\$50.14		
5155	3840V723	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_TOWER FOLDER - 2D DATAMATRIX LICENSE-DS180ITFMC	\$3,335.00	14.8%	\$2,841.42	\$82.66	\$67.20	\$54.81	\$95.70	\$75.92	\$63.34		
5156	3840V724	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_BRE INSERT FEEDER WITH CIS READING HARDWARE & F	\$12,580.00	14.8%	\$10,718.42	\$311.79	\$253.48	\$206.75	\$360.99	\$286.39	\$238.91		
5157	3840V725	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_BRE INSERT FEEDER WITH FURNITURE-DS18BREFURN	\$10,195.00	14.8%	\$8,686.14	\$252.68	\$205.43	\$167.56	\$292.55	\$232.09	\$193.61		
5158	3840V726	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_DOUBLE BRE INSERT FEEDER WITH FURNITURE-DS18DBR	\$11,235.00	14.8%	\$9,572.22	\$278.46	\$226.38	\$184.65	\$323.39	\$255.77	\$213.36		
5159	3840V727	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_FEEDER FOLDER WITH CIS FACE DOWN READ AND FURN	\$13,685.00	14.8%	\$11,659.62	\$339.18	\$275.75	\$224.91	\$392.70	\$311.55	\$259.89		
5160	3840V729	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_FEEDER FOLDER WITH CIS FACE UP READ AND FURNITUR	\$13,685.00	14.8%	\$11,659.62	\$339.18	\$275.75	\$224.91	\$392.70	\$311.55	\$259.89		
5161	3840V700	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_POSTAGE METER INTERFACE TO IS-5000/6000 W/DYNAN	\$8,195.00	14.8%	\$6,982.14	\$203.11	\$165.13	\$134.69	\$235.16	\$186.56	\$155.63		
5162	3840V701	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_DS641 (1) SPEC SHORT FEED TRAY-DS641SFFTRAYS	\$475.00	14.8%	\$404.70	\$11.77	\$9.57	\$7.81	\$13.63	\$10.81	\$9.02		
5163	3840V702	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_LINK KIT INF SORTER FACTORY FITTED-DS180IUNFFAC	\$970.00	14.8%	\$826.44	\$24.04	\$19.55	\$15.94	\$27.83	\$22.08	\$18.42		
5164	3840V706	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_TOWER FOLDER MULTI READ LICENSE-DS180IUMULTIC	\$4,095.00	14.8%	\$3,488.94	\$101.49	\$82.51	\$67.30	\$117.51	\$93.22	\$77.77		
5165	3840V704	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_FURNITURE 408 MM-DS180IUMODFURN	\$835.00	14.8%	\$711.42	\$20.70	\$16.83	\$13.72	\$23.96	\$19.01	\$15.86		
5166	3840V708	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_TOWER FOLDER - 1 TRACK OMR LICENSE-DS180IOMRLT	\$725.00	14.8%	\$617.70</								

					Purchase		Lease				Service				
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/server, Single Unit, Annual, etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
5297	4041V101	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-98 260 LPM BASE, PUFFY POSTCARD FEEDER WITH W	\$17,795.00	14.8%	\$15,161.34	\$441.04	\$358.57	\$292.46	\$510.63	\$405.11	\$337.95		
5298	4041V103	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-98 260 LPM BASE, PUFFY POSTCARD FEEDER WITH W	\$18,355.00	14.8%	\$15,638.46	\$454.92	\$369.85	\$301.67	\$526.70	\$417.86	\$348.58		
5299	4041V104	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-98 260 LPM BASE, PUFFY POSTCARD FEEDER WITH W	\$18,815.00	14.8%	\$16,030.38	\$466.32	\$379.12	\$309.23	\$539.90	\$428.33	\$357.32		
5300	4041V105	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-98 300 LPM BASE, PUFFY POSTCARD FEEDER W/WIRE	\$21,580.00	14.8%	\$18,386.16	\$534.85	\$434.83	\$354.67	\$619.25	\$491.28	\$409.83		
5301	4041V107	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-9C 300 LPM BASE, PUFFY POSTCARD FEEDER WITH W	\$20,195.00	14.8%	\$17,206.14	\$500.53	\$406.93	\$331.91	\$579.50	\$459.75	\$383.52		
5302	4041V108	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-9C 300 LPM PPM BASE, PUFFY POSTCARD FEEDER W/	\$30,290.00	14.8%	\$25,807.08	\$750.73	\$610.34	\$497.82	\$869.18	\$689.57	\$575.24		
5303	4041V109	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-9C 300 LPM BASE, PUFFY POSTCARD FEEDER WITH W	\$20,910.00	14.8%	\$17,815.32	\$518.25	\$421.33	\$343.66	\$600.02	\$476.03	\$397.10		
5304	4041V110	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-9C 300 LPM BASE, PUFFY POSTCARD FEEDER WITH W	\$21,355.00	14.8%	\$18,194.46	\$529.28	\$430.30	\$350.97	\$612.79	\$486.16	\$405.55		
5305	4041V113	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-9A, PPFDOR, 30LB WP; ALL-IN-ONE PC, MTN KIT, THERN	\$23,660.00	14.8%	\$20,158.32	\$586.41	\$476.74	\$388.85	\$678.93	\$538.63	\$449.33		
5306	4041V114	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-9A, PPFDOR, 70LB WP; ALL-IN-ONE PC, MTN KIT, THERN	\$24,125.00	14.8%	\$20,554.50	\$597.93	\$486.11	\$396.50	\$692.28	\$549.22	\$458.16		
5307	4041V115	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-9B, PPFDOR, 10LB WP; ALL-IN-ONE PC, MTN KIT, THERN	\$25,600.00	14.8%	\$21,811.20	\$634.49	\$515.83	\$420.74	\$734.60	\$582.80	\$486.17		
5308	4041V116	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-9B, PPFDOR, 30LB WP; ALL-IN-ONE PC, MTN KIT, THERN	\$26,215.00	14.8%	\$22,353.18	\$649.73	\$528.23	\$430.85	\$752.25	\$596.80	\$497.85		
5309	4041V117	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-9B, PPFDOR, 70LB WP; ALL-IN-ONE PC, MTN KIT, THERN	\$26,680.00	14.8%	\$22,731.36	\$661.26	\$537.60	\$438.49	\$765.59	\$607.38	\$506.68		
5310	4041V118	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-9C, PPFDOR, 30LB WP; ALL-IN-ONE PC, MTN KIT, THERN	\$28,765.00	14.8%	\$24,507.78	\$712.93	\$579.61	\$472.76	\$825.42	\$654.85	\$546.28		
5311	4041V119	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-9C, PPFDOR, 70LB WP; ALL-IN-ONE PC, MTN KIT, THERN	\$29,230.00	14.8%	\$24,903.96	\$724.46	\$588.98	\$480.40	\$838.77	\$665.43	\$555.11		
5312	4041V130	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-5HF; 10LB WP + 30LB SHIP SCALE W/DISPLAY; ALL-IN-	\$8,590.00	14.8%	\$7,318.68	\$212.90	\$173.09	\$141.18	\$246.49	\$195.56	\$163.13		
5313	4041V131	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-7; 10LB WP + 149LB SHIP SCALE W/DISPLAY; DS; PC; Z	\$17,690.00	14.8%	\$15,071.88	\$438.44	\$356.45	\$290.74	\$507.62	\$402.72	\$335.95		
5314	3863V251	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-7; 10LB WP + 30LB SHIP SCALE W/DISPLAY; DS; ALL-IN	\$17,015.00	4.0%	\$16,334.40	\$475.17	\$386.31	\$315.09	\$550.14	\$436.46	\$364.09		
5315	4010V715	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-7; 10LB WP + 70LB SHIP SCALE W/DISPLAY; DS; ALL-IN	\$17,465.00	14.8%	\$14,880.18	\$432.86	\$351.92	\$287.04	\$501.16	\$397.60	\$331.68		
5316	4045V463	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-7PPO; 10LB WP + 149LB SHIP SCALE W/DISPLAY; DS; P	\$19,785.00	14.8%	\$16,856.82	\$490.36	\$398.66	\$325.17	\$567.74	\$450.41	\$375.74		
5317	4045V464	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-7PPO; 10LB WP + 30LB SHIP SCALE W/DISPLAY; DS; PC	\$19,105.00	14.8%	\$16,277.46	\$473.51	\$384.96	\$313.99	\$548.22	\$434.93	\$362.82		
5318	4045V468	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-7PPO; 10LB WP; ALL-IN-ONE PC; ZERA LABEL PRINTER	\$12,850.00	14.8%	\$10,948.20	\$318.48	\$258.92	\$211.19	\$292.54	\$239.54	\$244.04		
5319	4045V470	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-7PPO; 10LB WP + 30LB SHIP SCALE W/DISPLAY; ALL-IN	\$13,900.00	14.8%	\$11,842.80	\$344.51	\$280.08	\$228.45	\$398.87	\$316.44	\$263.98		
5320	4045V471	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-7PPO; 10LB WP + 70LB SHIP SCALE W/DISPLAY; ALL-IN	\$14,345.00	14.8%	\$12,221.94	\$355.54	\$289.05	\$235.76	\$411.63	\$326.57	\$272.43		
5321	4045V472	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-7; 10LB WP; ALL-IN-ONE PC; ZEBRA LABEL PRINTER; S	\$10,750.00	14.8%	\$9,159.00	\$266.44	\$216.61	\$176.68	\$308.48	\$244.73	\$204.15		
5322	4045V473	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-7; 10LB WP + 30LB SHIP SCALE W/DISPLAY; ALL-IN-ON	\$11,800.00	14.8%	\$10,053.60	\$292.46	\$237.77	\$193.93	\$338.61	\$268.63	\$224.09		
5323	4045V474	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-7; 10LB WP + 70LB SHIP SCALE W/DISPLAY; ALL-IN-ON	\$12,250.00	14.8%	\$10,437.00	\$303.61	\$246.84	\$201.33	\$351.52	\$278.88	\$232.64		
5324	4045V475	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX9A, PPFDOR, 10LB WP; ALL-IN-ONE PC, MTN KIT, 149LB	\$30,595.00	14.8%	\$26,066.94	\$758.29	\$616.48	\$502.83	\$877.93	\$696.51	\$581.03		
5325	4045V476	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX9B, PPFDOR, 10LB WP; ALL-IN-ONE PC, MTN KIT, 30LB M	\$31,615.00	14.8%	\$26,935.98	\$783.57	\$637.04	\$519.60	\$907.20	\$719.73	\$600.40		
5326	4045V477	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX9C, PPFDOR, 10LB WP; ALL-IN-ONE PC, MTN KIT, 30LB M	\$37,735.00	14.8%	\$32,150.22	\$935.25	\$760.35	\$620.18	\$1,082.82	\$859.05	\$716.63		
5327	4045V478	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX9C, PPFDOR, 10LB WP; ALL-IN-ONE PC, MTN KIT, 70LB M	\$35,390.00	14.8%	\$30,152.28	\$877.13	\$713.10	\$581.64	\$1,015.53	\$805.67	\$672.09		
5328	4045V479	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,S.M.A.R.T. WALL MOUNT - W/KEYBOARD TRAY, WIRELES	\$715.00	14.5%	\$611.33	\$17.78	\$14.46	\$11.79	\$20.59	\$16.33	\$13.63		
5329	4045V480	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-3 BASE 10LB DIFFERENTIAL WEIGHING ,IX3DW10	\$310.00	14.5%	\$265.05	\$7.71	\$6.27	\$5.11	\$8.93	\$7.08	\$5.91		
5330	4045V481	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-3 BASE 30LB DIFFERENTIAL WEIGHING ,IX3DW30	\$560.00	14.7%	\$477.68	\$13.90	\$11.30	\$9.21	\$16.09	\$12.76	\$10.65		
5331	4045V482	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-3 BASE 5LB DIFFERENTIAL WEIGHING ,IX3DW5	\$220.00	14.1%	\$188.98	\$5.50	\$4.47	\$3.65	\$6.36	\$5.05	\$4.21		
5332	4045V483	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-3 BASE 70LB DIFFERENTIAL WEIGHING ,IX3DW70	\$1,060.00	14.6%	\$905.24	\$26.33	\$21.41	\$17.46	\$30.49	\$24.19	\$20.18		
5333	4045V484	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-3 SERIES E-RR ACTIVATION & STARTER KIT. INCL E-RR	\$295.00	14.2%	\$253.00	\$7.36	\$5.98	\$4.88	\$8.52	\$6.76	\$5.64		
5334	4045V485	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-3 SERIES BASE W/5LB INTEGRATED WEIGH PLATFORM	\$2,025.00	14.8%	\$1,726.00	\$50.21	\$40.82	\$33.29	\$58.13	\$46.12	\$38.47		
5335	4045V486														

Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annual, etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
5469	3886V739	Mailing and Fulfillment	Inspire Software	INSTALLATION (DEV, TEST, PROD)-INSPIREINSTL	\$250.00	9.6%	\$226.00	\$6.57	\$5.34	\$4.36	\$7.61	\$6.04	\$5.04		
5470	3886V740	Mailing and Fulfillment	Inspire Software	TRAINING-INSPIRETRAINING	\$17,250.00	10.0%	\$15,526.00	\$451.65	\$367.19	\$299.50	\$522.92	\$414.85	\$346.07		
5471	3884V944	Mailing and Fulfillment	Inspire Software	A4/LETTER FACES/VIEWABLE PAGES - ONE MILLION : ANNUAL (FOR	\$9,082.00	4.4%	\$8,686.00	\$252.68	\$205.42	\$167.55	\$292.54	\$232.09	\$193.61		
5472	3884V945	Mailing and Fulfillment	Inspire Software	A4/LETTER FACES/VIEWABLE PAGES - ONE MILLION : ANNUAL (FOR	\$8,389.00	4.4%	\$8,023.00	\$233.39	\$189.74	\$154.76	\$270.21	\$214.37	\$178.83		
5473	3829V523	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT ANNUAL EQUIPMENT MAINTENANCE UNITS PER QUOTE	\$2.00	40.0%	\$1.20	\$0.03	\$0.03	\$0.02	\$0.04	\$0.03	\$0.03		
5474	3829V524	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT ANNUAL SOFTWARE SUPPORT UNITS (CAN INCLUDE 1-5	\$2.00	40.0%	\$1.20	\$0.03	\$0.03	\$0.02	\$0.04	\$0.03	\$0.03		
5475	3990V760	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT _LWTS-SETUPTRAIN-N WTS LITE SETUP AND TRAIN UNITS	\$2.00	0.0%	\$2.00	\$0.06	\$0.05	\$0.04	\$0.07	\$0.05	\$0.04		
5476	3863V252	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT _S.M.A.R.T. REMOTE CONFIGURATION TRAINING - SMART	\$1,320.00	27.7%	\$955.00	\$27.78	\$22.59	\$18.42	\$32.16	\$25.52	\$21.29		
5477	3994V706	Mailing and Fulfillment	Annual Maintenance, Support, R	(DISTRICT ONLY) ON SITE LOCAL SERVICE FOR ADMINISTRATIVE LABS	\$125.00	3.2%	\$121.00	\$3.52	\$2.86	\$2.33	\$4.08	\$3.23	\$2.70		
5478	4002V677	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT _DISTRICT ONLY) 2HRS TRAINING (IX/IM/IN SERIES)(M15	\$495.00	3.8%	\$476.00	\$13.85	\$11.26	\$9.18	\$16.03	\$12.72	\$10.61		
5479	4002V679	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT _S.M.A.R.T. FIELD CONFIGURATION TRAINING -SMART-FL	\$1,495.00	14.8%	\$1,274.00	\$37.06	\$30.13	\$24.58	\$42.91	\$34.04	\$28.40		
5480	4002V685	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT _E-CERTIFY CONFIGURATION FEE -DT-ECERT	\$1,685.00	-2.1%	\$1,720.39	\$50.05	\$40.69	\$33.19	\$57.94	\$45.97	\$38.35		
5481	4004V146	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT _WTS SITE DEPLOYMENT -PWTSSD-N	\$2,545.00	4.0%	\$2,444.00	\$71.10	\$57.80	\$47.14	\$82.31	\$65.30	\$54.48		
5482	4004V148	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT _WTS INSTALL PERIPHERAL DEVICE (NON MOBILE HANDH	\$84.00	2.8%	\$81.68	\$2.38	\$1.93	\$1.58	\$2.75	\$2.18	\$1.82		
5483	4004V151	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT _WTS PARCEL LOCKER PRE-ADVISE LOCKER INTEGRATION	\$1,250.00	-2.0%	\$1,275.00	\$37.09	\$30.15	\$24.59	\$42.94	\$34.07	\$28.42		
5484	4004V150	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT _CONFIGURATION/ 1 HR NUSA PRO SERVICES -WTSCLMPC	\$255.00	3.9%	\$245.00	\$7.13	\$5.79	\$4.73	\$8.25	\$6.55	\$5.46		
5485	4004V149	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT _WTS TRAINING-BASE TRAINING -WTSCLMPCTRAIN-N	\$1,005.00	4.0%	\$965.00	\$28.07	\$22.82	\$18.61	\$32.50	\$25.78	\$21.51		
5486	4004V147	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT _PWTSSLOCKET-NWTS PARCEL LOCKER EVENT INTEGRATI	\$1,000.00	39.9%	\$601.00	\$17.48	\$14.21	\$11.59	\$20.24	\$16.06	\$13.40		
5487	4007V322	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT _WTS USPS LASTMILE OPTION AND SETUP - USPSSETUP	\$1,020.00	3.9%	\$980.00	\$28.51	\$23.18	\$18.90	\$33.01	\$26.19	\$21.84		
5488	4009V104	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT _PARCEL LOCKER PHONE SUPPORT -HE-SUPPORTL2	\$2.00	0.0%	\$2.00	\$0.06	\$0.05	\$0.04	\$0.07	\$0.05	\$0.04		
5489	4009V105	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT _PARCEL LOCKER ON SITE HW SUPPORT -HE-MAINTENAN	\$2.00	0.0%	\$2.00	\$0.06	\$0.05	\$0.04	\$0.07	\$0.05	\$0.04		
5490	4027V061	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT _WTS WTS HH SETUP AND TRAINING (10+ HANDHELDS T	\$152.00	3.3%	\$147.00	\$4.28	\$3.48	\$2.84	\$4.95	\$3.93	\$3.28		
5491	4027V062	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT _WTS HH SETUP AND TRAINING (5-9 HANDHELDS TOTAL)	\$203.00	3.9%	\$195.00	\$5.67	\$4.61	\$3.76	\$6.57	\$5.21	\$4.35		
5492	4027V063	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT _DISTRICT ONLY) 4HRS TRAINING (IX/IM/IN SERIES)(M15	\$695.00	3.7%	\$669.00	\$19.46	\$15.82	\$12.91	\$22.53	\$17.88	\$14.91		
5493	4027V064	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT _DISTRICT ONLY) 6HRS TRAINING (IX/IM/IN SERIES)(M15	\$895.00	3.9%	\$860.00	\$25.02	\$20.34	\$16.59	\$28.96	\$22.98	\$19.17		
5494	4027V065	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT _DISTRICT ONLY) 8HRS TRAINING (IX/IM/IN SERIES)(M15	\$1,095.00	3.9%	\$1,052.00	\$30.60	\$24.88	\$20.29	\$35.43	\$28.11	\$23.45		
5495	4010V712	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT _INSTALL _INSTALL FEE LEVEL 3, PROFESSIONAL INSTALL	\$350.00	3.6%	\$337.40	\$9.81	\$7.98	\$6.51	\$11.36	\$9.02	\$7.52		
5496	4081V084	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT _DISTRICT ONLY) TECHNICAL TRAINING COURSE FOR CUS	\$500.00	3.9%	\$480.42	\$13.98	\$11.36	\$9.27	\$16.18	\$12.84	\$10.71		
5497	4081V085	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT _DISTRICT ONLY) ADVANCED OFF-SITE OPERATOR INSER	\$500.00	3.9%	\$480.42	\$13.98	\$11.36	\$9.27	\$16.18	\$12.84	\$10.71		
5498	4081V080	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT _ONSITE SUPPORT/TRAINING ASSISTANCE UP TO 3 DAYS	\$6,580.00	1.8%	\$6,460.43	\$187.93	\$152.79	\$124.62	\$217.59	\$172.62	\$144.00		
5499	4081V081	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT _ONSITE SUPPORT/TRAINING ASSISTANCE UP TO 4 DAYS	\$6,775.00	7.6%	\$6,260.76	\$182.13	\$148.07	\$120.77	\$210.86	\$167.29	\$139.55		
5500	4081V082	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT _ONSITE SUPPORT/TRAINING ASSISTANCE UP TO 5 DAYS	\$10,965.00	1.8%	\$10,766.10	\$313.19	\$254.62	\$207.68	\$362.60	\$287.67	\$239.98		
5501	4081V083	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT _ONSITE SUPPORT/TRAINING ASSISTANCE UP TO 7 DAYS	\$15,355.00	1.8%	\$15,074.58	\$438.52	\$356.51	\$290.79	\$507.71	\$402.79	\$336.01		
5502	4081V100	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT -PARCEL POST PROFESSIONAL SERVICES -HE-PROSVCS	\$250.00	1.6%	\$246.08	\$7.16	\$5.82	\$4.75	\$8.29	\$6.58	\$5.49		
5503	4081V079	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT _CREATE STATUS INDICATORS, OPTIONAL ON WTS-P BAS	\$505.00	-2.0%	\$515.10	\$14.98	\$12.18	\$9.94	\$17.35	\$13.76	\$11.48		
5504	4081V086	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT _DISTRICT ONLY) 4 HRS HIGH SKILL SUPPORT EQUIP SETU	\$1,000.00	-2.0%	\$1,020.00	\$29.67	\$24.12	\$19.68	\$34.35	\$27.25	\$22.74		
5505	4081V087	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT _DISTRICT ONLY) 4 HRS MID SKILL SUPPORT CUST SITE S	\$800.00	-2.0%	\$816.00	\$23.74	\$19.30	\$15.74	\$27.48	\$21.80	\$18.19		
5506	4081V088	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT _DISTRICT ONLY) MID RING 4HRS HIGH RING MAILING PR	\$795.00	-2.0%	\$810.90	\$23.59	\$19.18	\$15.64	\$27.31	\$21.67	\$18.07		
5507	4081V089	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT _S.M.A.R.T. ADDITIONAL TRAINING -SMART-ADD-TRAIN	\$505.00	14.6%	\$431.46	\$12.55	\$10.20	\$8.32	\$14.53	\$11.53	\$9.62		
5508	4081V090	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT _S.M.A.R.T. CUSTOMER PC INSTALLATION -SMART-CUSTP	\$505.00	14.6%	\$431.46	\$12.55	\$10.20	\$8.32	\$14.53	\$11.53	\$9.62		
5509	4081V091	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT -HOURLY LABOR RATE MCC -MILFLABOR-N	\$255.00	-2.0%	\$260.10	\$7.57	\$6.15	\$5.02	\$8.76	\$6.95	\$5.80		
5510	4081V092	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT -CUSTOMER INTEGRATION PER HOUR (3RD PARTY), PWCD	\$255.00	-2.0%	\$260.10	\$7.57	\$6.15	\$5.02	\$8.76	\$6.95	\$5.80		
5511	4081V093	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT -WTS PORTAL SETUP -PWPORTSETUP-N	\$2,295.00	-2.0%	\$2,340.90	\$68.10	\$55.36	\$45.16	\$78.84	\$62.55	\$52.18		
5512	4081V094	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT -WTS ADDITIONAL SITE DATABASE DEPTBASE DEPLOY											

					Purchase		Lease						Service		
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
5644	3987V535	Production Inkjet	Accessories	RISO SCANNER HS 7000-S-7341G	\$5,500.00	-2.1%	\$5,615.50	\$163.35	\$132.81	\$108.32	\$189.13	\$150.05	\$125.17		
5645	4135V710	Production Inkjet	Accessories	RISO COMCOLOR EXPRESS RS1200C - S-8391G	\$12,745.00	11.4%	\$11,291.40	\$328.47	\$267.04	\$217.81	\$380.29	\$301.71	\$251.69		
5646	3987V533	Production Inkjet	Accessories	RISO PS KIT FG10-S-7394	\$500.00	8.8%	\$456.00	\$13.27	\$10.78	\$8.80	\$15.36	\$12.18	\$10.16		
5647	3987V531	Production Inkjet	Accessories	RISO OPTION PCB-S-7357	\$299.00	-2.1%	\$305.28	\$8.88	\$7.22	\$5.89	\$10.28	\$8.16	\$6.80		
5648	4135V718	Production Inkjet	Accessories	RISO MULTIFUNCTION FINISHER MAIN UNIT FG20 - S-8918	\$12,200.00	-0.3%	\$12,240.00	\$356.06	\$289.48	\$236.11	\$412.24	\$327.05	\$272.83		
5649	4003V643	Production Inkjet	Accessories	RISO POWER CORD FOR SCANNER - 488-00050-009	\$25.00	4.0%	\$24.00	\$0.70	\$0.57	\$0.46	\$0.81	\$0.64	\$0.53		
5650	3989V327	Production Inkjet	Supplies	RISO STANDARD STAPLES FOR FACE DOWN FINISHER-S-6685	\$95.00	-2.1%	\$97.00	\$2.82	\$2.29	\$1.87	\$3.27	\$2.59	\$2.16		
5651	4135V698	Production Inkjet	Supplies	RISO FT INK CARTRIDGE YELLOW - S-8932UA	\$525.00	-2.0%	\$535.50	\$15.58	\$12.66	\$10.33	\$18.04	\$14.31	\$11.94		
5652	4135V699	Production Inkjet	Supplies	RISO FT INK CARTRIDGE CYAN - S-8930UA	\$525.00	-2.0%	\$535.50	\$15.58	\$12.66	\$10.33	\$18.04	\$14.31	\$11.94		
5653	4135V700	Production Inkjet	Supplies	RISO FT INK CARTRIDGE MAGENTA - S-8931UA	\$525.00	-2.0%	\$535.50	\$15.58	\$12.66	\$10.33	\$18.04	\$14.31	\$11.94		
5654	4135V702	Production Inkjet	Supplies	RISO FT INK CARTRIDGE BLACK - S-8929UA	\$525.00	-2.0%	\$535.50	\$15.58	\$12.66	\$10.33	\$18.04	\$14.31	\$11.94		
5655	4159V711	Production Inkjet	Delivery and Installation	RISO FT SERIES PRINTER INSTALL PAK	\$5,442.00	33.4%	\$3,626.10	\$105.48	\$85.76	\$69.95	\$122.13	\$96.89	\$80.83		
5658	3989V316	Production Inkjet	Accessories	RSIO ADDITIONAL STACKER CART-S-6692	\$1,995.00	6.0%	\$1,876.00	\$54.57	\$44.37	\$36.19	\$63.18	\$50.13	\$41.82		
5659	4003V646	Production Inkjet	Accessories	RISO POWER CORD FOR HIGH CAPACITY STACKER - 488-00050-009	\$25.00	4.0%	\$24.00	\$0.70	\$0.57	\$0.46	\$0.81	\$0.64	\$0.53		
5660	4003V647	Production Inkjet	Accessories	RISO POWER CORD FOR PERFECT BIND - 488-00050-009	\$25.00	4.0%	\$24.00	\$0.70	\$0.57	\$0.46	\$0.81	\$0.64	\$0.53		
5661	4082V533	Production Inkjet	Accessories	RISO STRAIGHT SHOOTER ENVELOPE FEEDER RS-160	\$9,695.00	9.4%	\$8,780.16	\$255.41	\$207.65	\$169.37	\$295.72	\$234.61	\$195.71		
5662	3989V314	Production Inkjet	Accessories	RISO AUTO-CONTROL STACKING TRAY II (1,000-SHEET CAPACITY)-S-4	\$630.00	-2.1%	\$643.23	\$18.71	\$15.21	\$12.41	\$21.66	\$17.19	\$14.34		
5663	3989V315	Production Inkjet	Accessories	RISO WIDE STACKING TRAY (1,000-SHEET CAPACITY)-S-3370	\$630.00	-2.1%	\$643.23	\$18.71	\$15.21	\$12.41	\$21.66	\$17.19	\$14.34		
5664	3987V528	Production Inkjet	Accessories	RISO FACE DOWN TRAY-S-7347	\$199.00	1.0%	\$197.00	\$5.73	\$4.66	\$3.80	\$6.63	\$5.26	\$4.39		
5665	4003V648	Production Inkjet	Accessories	RISO POWER CORD FOR ENVELOPE FINISHER - 488-00050-009	\$25.00	4.0%	\$24.00	\$0.70	\$0.57	\$0.46	\$0.81	\$0.64	\$0.53		
5666	3987V533	Production Inkjet	Accessories	RISO PS KIT FG10-S-7394	\$500.00	8.8%	\$456.00	\$13.27	\$10.78	\$8.80	\$15.36	\$12.18	\$10.16		
5667	3987V535	Production Inkjet	Accessories	RISO SCANNER HS 7000-S-7341G	\$5,500.00	-2.1%	\$5,615.50	\$163.35	\$132.81	\$108.32	\$189.13	\$150.05	\$125.17		
5668	3987V536	Production Inkjet	Accessories	RISO SCANNER STAND-S-7342	\$295.00	-2.1%	\$301.20	\$8.76	\$7.12	\$5.81	\$10.14	\$8.05	\$6.71		
5669	4003V644	Production Inkjet	Accessories	RISO POWER CORD FOR MULTIFUNCTION FINISHER - 488-00050-009	\$25.00	4.0%	\$24.00	\$0.70	\$0.57	\$0.46	\$0.81	\$0.64	\$0.53		
5670	3987V544	Production Inkjet	Accessories	RISO HIGH CAPACITY FEEDER-S-7343G	\$9,785.00	24.3%	\$7,407.25	\$215.48	\$175.18	\$142.89	\$249.48	\$197.92	\$165.11		
5671	3987V530	Production Inkjet	Accessories	RISO PAPER EJECTION ATTACHMENT G10-S-7356	\$499.00	-2.1%	\$509.48	\$14.82	\$12.05	\$9.83	\$17.16	\$13.61	\$11.36		
5672	3987V531	Production Inkjet	Accessories	RISO OPTION PCB-S-7357	\$299.00	-2.1%	\$305.28	\$8.88	\$7.22	\$5.89	\$10.28	\$8.16	\$6.80		
5673	3989V319	Production Inkjet	Accessories	RISO CARD FEED KIT-S-3451	\$198.00	-2.1%	\$202.16	\$5.88	\$4.78	\$3.90	\$6.81	\$5.40	\$4.51		
5674	3987V542	Production Inkjet	Accessories	RISO HIGH CAPACITY STACKER-S-7349G	\$16,685.00	6.0%	\$15,685.00	\$456.28	\$370.95	\$302.56	\$528.27	\$419.10	\$349.62		
5675	3989V317	Production Inkjet	Accessories	RISO PERFECT BIND SOLUTION-S-7354U	\$48,995.00	3.9%	\$47,070.00	\$1,369.27	\$1,113.21	\$907.98	\$1,585.32	\$1,257.71	\$1,049.19		
5676	3989V318	Production Inkjet	Accessories	RISO WRAPPING ENVELOPE FINISHER / PRINT TO MAIL SOLUTION-S-	\$52,995.00	5.8%	\$49,895.00	\$1,451.45	\$1,180.02	\$962.47	\$1,680.46	\$1,333.19	\$1,112.16		
5677	3989V322	Production Inkjet	Accessories	RISO IC AUTHENTICATION KIT II-S-1329	\$990.00	4.9%	\$941.00	\$27.37	\$22.25	\$18.15	\$31.69	\$25.14	\$20.97		
5678	4135V718	Production Inkjet	Accessories	RISO MULTIFUNCTION FINISHER MAIN UNIT FG20 - S-8918	\$12,200.00	-0.3%	\$12,240.00	\$356.06	\$289.48	\$236.11	\$412.24	\$327.05	\$272.83		
5679	4082V534	Production Inkjet	Accessories	RISO STRAIGHT SHOOTER CONVEYER/STACKER - RSC-36KD	\$3,695.00	15.3%	\$3,131.40	\$91.09	\$74.06	\$60.40	\$105.47	\$83.67	\$69.80		
5680	4003V642	Production Inkjet	Accessories	RISO POWER CORD FOR FACE DOWN FINISHER-488-00050-009	\$25.00	4.0%	\$24.00	\$0.70	\$0.57	\$0.46	\$0.81	\$0.64	\$0.53		
5681	3987V532	Production Inkjet	Accessories	RISO CORD-488-00050-009	\$25.00	0.0%	\$25.00	\$0.73	\$0.59	\$0.48	\$0.84	\$0.67	\$0.56		
5682	4135V708	Production Inkjet	Accessories	RISO MULTIFUNCTION FINISHER PUNCH MAIN UNIT 2/3H FG20 - S-8	\$1,150.00	-0.8%	\$942.48	\$27.42	\$22.29	\$18.18	\$31.74	\$25.18	\$21.01		
5683	3989V313	Production Inkjet	Accessories	RISO FACE DOWN FINISHER G10-S-7348G	\$3,750.00	-2.1%	\$3,828.75	\$111.38	\$90.55	\$73.86	\$128.95	\$102.30	\$85.34		
5684	3989V323	Production Inkjet	Accessories	RISO IC CARD READER ACTIVATION KIT-S-9184	\$149.00	-2.1%	\$152.13	\$4.43	\$3.60	\$2.93	\$5.12	\$4.06	\$3.39		
5685	4177V387	Production Inkjet	Accessories	RISO COMCOLOR EXPRESS FS2100C - S-8471	\$21,150.00	-0.2%	\$21,185.40	\$616.28	\$501.03	\$408.67	\$713.52	\$566.07	\$472.22		
5686	4230V171	Production Inkjet	Accessories	RISO CONTROL CARD KIT GL9730-S-8410	\$300.00	9.6%	\$271.32	\$7.89	\$6.42	\$5.23	\$9.14	\$7.25	\$6.05		
5687	3989V329	Production Inkjet	Supplies	RISO PERFECT BINDER SECONDARY FILTER-S-6770	\$299.00	-2.0%	\$305.00	\$8.87	\$7.21	\$5.88	\$10.27	\$8.15	\$6.80		
5688	3989V330	Production Inkjet	Supplies	RISO PERFECT BINDER GLUE SHEET-S-6768	\$179.00	-2.1%	\$182.76	\$5.32	\$4.32	\$3.53	\$6.16	\$4.88	\$4.07		
5689	3989V331	Production Inkjet	Supplies	RISO WRAPPING ENVELOPE FORM - WITH SECURITY PANEL-I-100	\$149.00	8.2%	\$136.81	\$3.98	\$3.24	\$2.64	\$4.61	\$3.66	\$3.05		
5690	3989V325	Production Inkjet	Supplies												

					Purchase		Lease						Service		
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
5818	6315AK74	Document Distribution	eCopy ShareScan Elements	ECOPY SHARESCAN V6 ELEMENTS <1>-39>	\$639.00	17.8%	\$525.21	\$15.28	\$12.42	\$10.13	\$17.69	\$14.03	\$11.71		
5819	6315AK82	Document Distribution	eCopy ShareScan Elements	ECOPY SHARESCAN V6 ELEMENTS (3-24 UNITS) <1>-39>	\$492.00	17.7%	\$404.89	\$11.78	\$9.58	\$7.81	\$13.64	\$10.82	\$9.02		
5820	1926V443	Document Distribution	eCopy ShareScan Elements Impl	ECOPY SHARESCAN ELEMENTS IMPLEMENTATION SERVICES BY LOCAL SYSTEMS	\$944.00	28.7%	\$673.07	\$19.58	\$15.92	\$12.98	\$22.67	\$17.98	\$15.00		
5821	2973V029	Document Distribution	eCopy ShareScan Elements Ser	ECOPY SHARESCAN PROJECT MANAGEMENT SERVICES BY SHARED OPERATIONS	\$1,352.00	28.6%	\$965.33	\$28.08	\$22.83	\$18.62	\$32.51	\$25.79	\$21.52		
5822	6315AK38	Document Distribution	eCopy ShareScan Office Embed	ECOPY SHARESCAN V6 OFFICE - 3 YEAR M & S	\$2,763.00	1.8%	\$2,221.70	\$64.63	\$52.54	\$42.86	\$74.83	\$59.36	\$49.52		
5823	6315AK39	Document Distribution	eCopy ShareScan Office Embed	ECOPY SHARESCAN V6 OFFICE - 4 YEAR M & S	\$2,462.00	1.8%	\$2,416.71	\$70.30	\$57.16	\$46.62	\$81.39	\$64.57	\$53.87		
5824	6315AK40	Document Distribution	eCopy ShareScan Office Embed	ECOPY SHARESCAN V6 OFFICE - 5 YEAR M & S	\$2,662.00	1.9%	\$2,612.74	\$76.00	\$61.79	\$50.40	\$88.00	\$69.81	\$58.24		
5825	6315AK46	Document Distribution	eCopy ShareScan Office Embed	ECOPY SHARESCAN V6 OFFICE (3-24 UNITS) 3 YEAR M & S	\$1,471.00	17.9%	\$1,207.56	\$35.13	\$28.56	\$23.29	\$40.67	\$32.27	\$26.92		
5826	6315AK48	Document Distribution	eCopy ShareScan Office Embed	ECOPY SHARESCAN V6 OFFICE (3-24 UNITS) 4 YEAR M & S	\$1,601.00	17.9%	\$1,314.31	\$38.23	\$31.08	\$25.35	\$44.77	\$35.12	\$29.30		
5827	6315AK52	Document Distribution	eCopy ShareScan Office Embed	ECOPY SHARESCAN V6 OFFICE (3-24 UNITS) 5 YEAR M & S	\$1,731.00	17.9%	\$1,421.06	\$41.34	\$33.61	\$27.41	\$47.86	\$37.97	\$31.68		
5828	6315AK67	Document Distribution	eCopy ShareScan Office Embed	ECOPY SHARESCAN V6 OFFICE (25-49 UNITS) 3 YEAR M & S	\$1,358.00	17.8%	\$1,115.78	\$32.46	\$26.39	\$21.52	\$37.58	\$29.81	\$24.87		
5829	6315AK68	Document Distribution	eCopy ShareScan Office Embed	ECOPY SHARESCAN V6 OFFICE (25-49 UNITS) 4 YEAR M & S	\$1,477.00	17.8%	\$1,214.10	\$35.32	\$28.71	\$23.42	\$40.89	\$32.44	\$27.06		
5830	6315AK69	Document Distribution	eCopy ShareScan Office Embed	ECOPY SHARESCAN V6 OFFICE (25-49 UNITS) 5 YEAR M & S	\$1,597.00	17.8%	\$1,313.28	\$38.20	\$31.06	\$25.33	\$44.23	\$35.09	\$29.27		
5831	6315AR76	Document Distribution	eCopy ShareScan Office Embed	KOFAX MICRO MULTI-CARD READER, PROMOTIONAL PRICE	\$210.00	6.7%	\$195.84	\$5.70	\$4.63	\$3.78	\$6.60	\$5.23	\$4.37		
5832	3726V996	Document Distribution	eCopy ShareScan Office Embed	KOFAX MICRO MULTI-CARD READER	\$227.91	2.9%	\$221.34	\$6.44	\$5.23	\$4.27	\$7.45	\$5.91	\$4.93		
5833	3849V525	Document Distribution	eCopy ShareScan Office Embed	KOFAX MICRO MULTI-CARD READER INITIAL DIRECT SUPPORT FOR	\$145.00	5.0%	\$137.70	\$4.01	\$3.26	\$2.66	\$4.64	\$3.68	\$3.07		
5834	1926V444	Document Distribution	eCopy ShareScan Office Impl	ECOPY SHARESCAN OFFICE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS	\$944.00	28.7%	\$673.07	\$19.58	\$15.92	\$12.98	\$22.67	\$17.98	\$15.00		
5835	2030V475	Document Distribution	eCopy Project Management Ser	ECOPY PROJECT MANAGEMENT SERVICES BY SHARED OPERATIONS	\$1,352.00	28.6%	\$965.33	\$28.08	\$22.83	\$18.62	\$32.51	\$25.79	\$21.52		
5836	6315AK13	Document Distribution	eCopy ShareScan Suite - Embed	ECOPY SHARESCAN V6 SUITE - 3 YEAR M & S	\$4,533.00	1.8%	\$4,449.52	\$129.44	\$105.23	\$85.83	\$149.86	\$118.89	\$99.18		
5837	6315AK16	Document Distribution	eCopy ShareScan Suite - Embed	ECOPY SHARESCAN V6 SUITE - 5 YEAR M & S	\$5,333.00	18.0%	\$4,373.33	\$127.22	\$103.43	\$84.36	\$147.29	\$116.86	\$97.48		
5838	6315AK26	Document Distribution	eCopy ShareScan Suite - Embed	ECOPY SHARESCAN V6 SUITE (3-24 UNITS) 3 YEAR M & S	\$2,720.00	17.8%	\$2,235.83	\$65.04	\$52.88	\$43.13	\$75.30	\$59.74	\$49.84		
5839	6315AK27	Document Distribution	eCopy ShareScan Suite - Embed	ECOPY SHARESCAN V6 SUITE (3-24 UNITS) 4 YEAR M & S	\$2,960.00	17.9%	\$2,430.48	\$70.70	\$57.48	\$46.88	\$81.86	\$64.94	\$54.18		
5840	6315AK28	Document Distribution	eCopy ShareScan Suite - Embed	ECOPY SHARESCAN V6 SUITE (3-24 UNITS) 5 YEAR M & S	\$3,200.00	17.9%	\$2,626.90	\$76.42	\$62.13	\$50.67	\$88.47	\$70.19	\$58.55		
5841	6315AK30	Document Distribution	eCopy ShareScan Suite - Embed	ECOPY SHARESCAN V6 SUITE (25-49 UNITS) 3 YEAR M & S	\$2,493.00	17.9%	\$2,047.04	\$59.55	\$48.41	\$39.49	\$68.94	\$54.70	\$45.63		
5842	6315AK31	Document Distribution	eCopy ShareScan Suite - Embed	ECOPY SHARESCAN V6 SUITE (25-49 UNITS) 4 YEAR M & S	\$2,713.00	17.8%	\$2,229.84	\$64.87	\$52.74	\$43.01	\$75.10	\$59.58	\$49.70		
5843	6315AK32	Document Distribution	eCopy ShareScan Suite - Embed	ECOPY SHARESCAN V6 SUITE (25-49 UNITS) 5 YEAR M & S	\$2,932.00	17.9%	\$2,408.28	\$70.06	\$56.96	\$46.46	\$81.11	\$64.35	\$53.68		
5844	1458V249	Document Distribution	eCopy ShareScan Suite Implem	eCopy ShareScan Suite Implementation Services by Local Systems An	\$1,258.00	28.6%	\$888.00	\$26.12	\$21.24	\$17.32	\$30.24	\$23.99	\$20.02		
5845	2419B023	Document Distribution	eCopy ShareScan Suite Implem	ECOPY SMALL UNIT FOR CUSTOMIZED SERVICE	\$158.00	16.1%	\$132.60	\$3.86	\$3.14	\$2.56	\$4.47	\$3.54	\$2.96		
5846	2419B024	Document Distribution	eCopy ShareScan Suite Implem	ECOPY LARGE UNIT FOR CUSTOMIZED SERVICE	\$1,572.00	16.0%	\$1,320.90	\$38.42	\$31.24	\$25.48	\$44.49	\$35.29	\$29.44		
5847	2030V475	Document Distribution	eCopy Project Management Ser	ECOPY PROJECT MANAGEMENT SERVICES BY SHARED OPERATIONS	\$1,352.00	28.6%	\$965.33	\$28.08	\$22.83	\$18.62	\$32.51	\$25.79	\$21.52		
5848	6315AK07	Document Distribution	eCopy ShareScan Enterprise Em	ECOPY SHARESCAN V6 ENTERPRISE (50+ UNITS) 3 YEAR M & S	\$795.00	8.1%	\$730.38	\$21.25	\$17.27	\$14.09	\$24.60	\$19.52	\$16.28		
5849	6315AK08	Document Distribution	eCopy ShareScan Enterprise Em	ECOPY SHARESCAN V6 ENTERPRISE (50+ UNITS) 4 YEAR M & S	\$865.00	8.5%	\$791.11	\$23.01	\$18.71	\$15.26	\$26.64	\$21.14	\$17.63		
5850	6315AK10	Document Distribution	eCopy ShareScan Enterprise Em	ECOPY SHARESCAN V6 ENTERPRISE (50+ UNITS) 5 YEAR M & S	\$935.00	8.0%	\$860.34	\$25.03	\$20.35	\$16.60	\$28.98	\$22.99	\$19.18		
5851	2734V718	Document Distribution	Implementation Services	ECOPY SHARESCAN ENTERPRISE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS	\$1,258.00	28.6%	\$888.00	\$26.12	\$21.24	\$17.32	\$30.24	\$23.99	\$20.02		
5852	6315AK58	Document Distribution	eCopy ShareScan V6.X	CONNECTOR ACCESS LICENSE TIER A - 3 YEAR M & S	\$1,203.00	20.3%	\$959.15	\$27.90	\$22.68	\$18.50	\$32.30	\$25.63	\$21.38		
5853	6315AK59	Document Distribution	eCopy ShareScan V6.X	CONNECTOR ACCESS LICENSE TIER A - 4 YEAR M & S	\$1,309.00	20.3%	\$1,043.71	\$30.36	\$24.68	\$20.13	\$35.15	\$27.89	\$23.26		
5854	6315AK60	Document Distribution	eCopy ShareScan V6.X	CONNECTOR ACCESS LICENSE TIER A - 5 YEAR M & S	\$1,415.00	20.3%	\$1,128.27	\$32.82	\$26.68	\$21.76	\$38.00	\$30.15	\$25.15		
5855	6315AK94	Document Distribution	eCopy ShareScan V6.X	CONNECTOR ACCESS LICENSE TIER B - 3 YEAR M & S	\$1,436.00	20.3%	\$1,144.85	\$33.30	\$27.08	\$22.08	\$38.56	\$30.59	\$25.52		
5856	6315AK95	Document Distribution	eCopy ShareScan V6.X	CONNECTOR ACCESS LICENSE TIER B - 4 YEAR M & S	\$1,563.00	20.3%	\$1,245.99	\$36.25	\$29.47	\$24.04	\$41.96	\$33.29	\$27.77		
5857	6315AK96	Document Distribution	eCopy ShareScan V6.X	CONNECTOR ACCESS LICENSE TIER B - 5 YEAR M & S	\$1,690.00	20.3%	\$1,347.13	\$39.19	\$31.86	\$25.99	\$45.37	\$36.00	\$30.03		
5858	6315AH77	Document Distribution	eCopy ShareScan V6.X	ECOPY NEXTGEN CONNECTOR	\$2,100.00	11.9%	\$1,850.10	\$53.82	\$43.75	\$35.69	\$62.31	\$49.43	\$41.24		
5859	6315AK62	Document Distribution	eCopy ShareScan V6.X	CONNECTOR ACCESS LICENSE TIER A (3-24 UNITS) 3 YEAR M & S	\$719.00	17.4%	\$593.57	\$17.27	\$14.04	\$11.45	\$19.99	\$15.86	\$13.23		
5860	6315AK63	Document Distribution	eCopy ShareScan V6.X	CONNECTOR ACCESS LICENSE TIER A (3-24 UNITS) 4 YEAR M & S	\$782.00	17.2%	\$647.47	\$18.83	\$15.31	\$12.49	\$21.81	\$17.30	\$14.43		
5861	6315AK64	Document Distribution	eCopy ShareScan V6.X	CONNECTOR ACCESS LICENSE TIER A (3-24 UNITS) 5 YEAR M & S	\$846.00	17.3%	\$699.99	\$20.36	\$16.55	\$13					

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					Purchase		Lease						Service		
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/server, Single Unit, Annual, etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
5990	2692C006	Document Management	PowerScan Editions	IRISPOWERSCAN 11 SMB PRO EDITION	\$1,068.00	6.5%	\$998.58	\$29.05	\$23.62	\$19.26	\$33.63	\$26.68	\$22.26		
5991	2692C007	Document Management	PowerScan Editions	IRISPOWERSCAN 11 CORPORATE PRO EDITION	\$3,096.00	0.7%	\$3,075.00	\$89.45	\$72.72	\$59.32	\$103.57	\$82.16	\$68.54		
5992	2692C008	Document Management	PowerScan Editions	IRISPOWERSCAN 11 BUSINESS PRO EDITION	\$5,136.00	0.7%	\$5,100.00	\$148.36	\$120.62	\$98.38	\$171.77	\$136.27	\$113.68		
5993	2692C009	Document Management	PowerScan Editions	IRISPOWERSCAN 11 ENTERPRISE PRO EDITION	\$8,184.00	6.5%	\$7,653.00	\$222.63	\$180.99	\$147.63	\$257.75	\$204.49	\$170.59		
5994	2692C010	Document Management	PowerScan Editions	IRISPOWERSCAN 11 PRODUCTION PRO EDITION	\$13,188.00	6.5%	\$12,331.00	\$358.71	\$291.63	\$237.86	\$415.31	\$329.48	\$274.86		
5995	2692C012	Document Management	PowerScan Editions	IRISCONNECT	\$1,188.00	6.5%	\$1,110.78	\$32.31	\$26.27	\$21.43	\$37.41	\$29.68	\$24.76		
5996	2692C054	Document Management	IHCQ PDF File Compression Add	ADD-ON PDF COMPRESSION, UP TO 3K PAGES/YEAR	\$240.00	6.5%	\$224.40	\$6.53	\$5.31	\$4.33	\$7.56	\$6.00	\$5.00		
5997	2692C013	Document Management	IHCQ PDF File Compression Add	ADD-ON PDF COMPRESSION, UP TO 6K PAGES/YEAR	\$348.00	6.5%	\$325.38	\$9.47	\$7.70	\$6.28	\$10.96	\$8.69	\$7.25		
5998	2692C014	Document Management	IHCQ PDF File Compression Add	ADD-ON PDF COMPRESSION, UP TO 12K PAGES/YEAR	\$516.00	6.5%	\$482.46	\$14.03	\$11.41	\$9.31	\$16.25	\$12.89	\$10.75		
5999	2692C015	Document Management	IHCQ PDF File Compression Add	ADD-ON PDF COMPRESSION, UP TO 18K PAGES/YEAR	\$612.00	6.3%	\$573.24	\$16.68	\$13.56	\$11.06	\$19.31	\$15.32	\$12.78		
6000	2692C016	Document Management	IHCQ PDF File Compression Add	ADD-ON PDF COMPRESSION, UP TO 30K PAGES/YEAR	\$852.00	6.4%	\$797.64	\$23.20	\$18.86	\$15.39	\$26.86	\$21.31	\$17.78		
6001	2692C017	Document Management	IHCQ PDF File Compression Add	ADD-ON PDF COMPRESSION, UP TO 60K PAGES/YEAR	\$1,164.00	6.4%	\$1,089.36	\$31.69	\$25.76	\$21.01	\$36.69	\$29.11	\$24.28		
6002	2692C018	Document Management	IHCQ PDF File Compression Add	ADD-ON PDF COMPRESSION, UP TO 90K PAGES/YEAR	\$1,248.00	10.3%	\$1,119.96	\$32.58	\$26.49	\$21.60	\$37.72	\$29.93	\$24.96		
6003	2692C019	Document Management	IHCQ PDF File Compression Add	ADD-ON PDF COMPRESSION, UP TO 120K PAGES/YEAR	\$1,584.00	6.4%	\$1,482.06	\$43.11	\$35.05	\$28.59	\$49.92	\$39.60	\$33.04		
6004	2692C020	Document Management	IHCQ PDF File Compression Add	ADD-ON PDF COMPRESSION, UP TO 180K PAGES/YEAR	\$2,088.00	6.5%	\$1,952.28	\$56.79	\$46.17	\$37.66	\$65.75	\$52.16	\$43.52		
6005	2692C021	Document Management	IHCQ PDF File Compression Add	ADD-ON PDF COMPRESSION, UP TO 240K PAGES/YEAR	\$2,424.00	6.5%	\$2,267.46	\$65.96	\$53.63	\$43.74	\$76.37	\$60.59	\$50.54		
6006	2692C022	Document Management	IHCQ PDF File Compression Add	ADD-ON PDF COMPRESSION, UP TO 360K PAGES/YEAR	\$3,264.00	6.5%	\$3,052.86	\$88.81	\$72.20	\$58.89	\$102.82	\$81.57	\$68.05		
6007	2692C023	Document Management	IHCQ PDF File Compression Add	ADD-ON PDF COMPRESSION, UP TO 480K PAGES/YEAR	\$3,612.00	6.5%	\$3,378.24	\$98.27	\$79.90	\$65.17	\$113.78	\$90.27	\$75.30		
6008	2692C024	Document Management	IHCQ PDF File Compression Add	ADD-ON PDF COMPRESSION, UP TO 720K PAGES/YEAR	\$5,292.00	6.5%	\$4,949.04	\$143.97	\$117.04	\$95.47	\$166.68	\$132.24	\$110.31		
6009	2692C025	Document Management	IHCQ PDF File Compression Add	ADD-ON PDF COMPRESSION, UP TO 960K PAGES/YEAR	\$6,132.00	6.5%	\$5,734.44	\$166.81	\$135.62	\$110.62	\$193.14	\$153.22	\$127.82		
6010	2692C026	Document Management	IHCQ PDF File Compression Add	ADD-ON PDF COMPRESSION, UP TO 1.2M PAGES/YEAR	\$9,576.00	6.5%	\$8,953.56	\$260.46	\$211.75	\$172.71	\$301.56	\$239.24	\$199.57		
6011	2692C027	Document Management	IHCQ PDF File Compression Add	ADD-ON PDF COMPRESSION, UP TO 2.4M PAGES/YEAR	\$16,092.00	6.5%	\$15,047.04	\$437.72	\$355.86	\$290.26	\$508.78	\$402.06	\$335.40		
6012	2692C055	Document Management	IHCQ PDF File Compression Add	ADD-ON PDF COMPRESSION, UP TO 4.8M PAGES/YEAR	\$22,092.00	6.5%	\$20,657.04	\$600.91	\$488.54	\$398.47	\$695.73	\$551.96	\$460.45		
6013	2692C056	Document Management	IHCQ PDF File Compression Add	ADD-ON PDF COMPRESSION, UP TO 9.6M PAGES/YEAR	\$28,092.00	6.5%	\$26,267.04	\$764.11	\$621.22	\$506.69	\$884.67	\$701.86	\$585.49		
6014	2692C057	Document Management	IHCQ PDF File Compression Add	ADD-ON PDF COMPRESSION, UP TO 19.2M PAGES/YEAR	\$34,104.00	6.5%	\$31,888.26	\$927.63	\$754.16	\$615.12	\$1,074.00	\$852.05	\$710.79		
6015	2692C059	Document Management	IHCQ PDF File Compression Add	ADD-ON PDF COMPRESSION, UP TO 48M PAGES/YEAR	\$41,556.00	6.5%	\$38,854.86	\$1,130.29	\$918.92	\$749.51	\$1,308.63	\$1,038.20	\$866.07		
6016	2692C058	Document Management	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 3K PAGES/YEAR	\$660.00	6.5%	\$617.00	\$17.95	\$14.59	\$11.90	\$20.78	\$16.49	\$13.75			
6017	2692C029	Document Management	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 6K PAGES/YEAR	\$964.00	6.5%	\$901.00	\$26.21	\$21.31	\$17.38	\$30.35	\$24.07	\$20.08			
6018	2692C030	Document Management	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 12K PAGES/YEAR	\$1,373.00	6.5%	\$1,284.00	\$37.35	\$30.37	\$24.77	\$43.25	\$34.31	\$28.62			
6019	2692C031	Document Management	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 18K PAGES/YEAR	\$1,637.00	6.5%	\$1,531.00	\$44.54	\$36.21	\$29.53	\$51.56	\$40.91	\$34.13			
6020	2692C032	Document Management	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 30K PAGES/YEAR	\$2,297.00	6.5%	\$2,148.00	\$62.49	\$50.80	\$41.43	\$72.34	\$57.39	\$47.88			
6021	2692C033	Document Management	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 60K PAGES/YEAR	\$4,198.00	0.9%	\$4,160.00	\$121.01	\$98.38	\$80.25	\$140.11	\$111.16	\$92.73			
6022	2692C034	Document Management	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 90K PAGES/YEAR	\$5,452.00	0.9%	\$5,403.00	\$157.17	\$127.78	\$104.22	\$181.97	\$144.37	\$120.43			
6023	2692C035	Document Management	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 120K PAGES/YEAR	\$6,376.00	0.9%	\$6,319.00	\$183.82	\$149.44	\$121.89	\$212.82	\$168.84	\$140.85			
6024	2692C036	Document Management	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 180K PAGES/YEAR	\$8,554.00	6.5%	\$7,998.00	\$232.66	\$189.15	\$154.28	\$269.37	\$213.71	\$178.28			
6025	2692C037	Document Management	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 240K PAGES/YEAR	\$10,468.00	6.5%	\$9,788.00	\$284.73	\$231.49	\$188.81	\$329.66	\$261.54	\$218.17			
6026	2692C038	Document Management	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 360K PAGES/YEAR	\$13,398.00	6.5%	\$12,527.00	\$364.41	\$296.26	\$241.65	\$421.91	\$334.72	\$279.23			
6027	2692C039	Document Management	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 480K PAGES/YEAR	\$15,655.00	6.5%	\$14,637.00	\$425.79	\$346.17	\$282.35	\$492.97	\$391.10	\$326.26			
6028	2692C040	Document Management	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 720K PAGES/YEAR	\$19,021.00	6.5%	\$17,785.00	\$517.37	\$420.62	\$343.07	\$599.00	\$475.22	\$396.43			
6029	2692C041	Document Management	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 960K PAGES/YEAR	\$23,166.00	6.5%	\$21,660.00	\$630.09	\$512.26	\$417.82	\$729.51	\$578.76	\$482.80			
6030	2692C042	Document Management	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 1.2M PAGES/YEAR	\$26,242.00	6.5%	\$24,536.00	\$713.75	\$580.28	\$473.30	\$826.37	\$655.60	\$546.91			
6031	2692C043	Document Management	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 2.4M PAGES/YEAR	\$43,996.00	6.5%	\$41,336.00	\$1,196.65	\$972.87	\$793.51	\$1,385.46	\$1,099.15	\$916.92			
6032	2692C060	Document Management	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 4.8M PAGES/YEAR	\$6											

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					Purchase		Lease						Service		
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/server, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
6174	2692C093	Document Management	IRISXtract Hybrid Forms Process	HYBRID FORMS PROCESSING 180K PAGES/YEAR	\$22,794.00	26.2%	\$16,826.94	\$489.50	\$397.96	\$324.59	\$566.73	\$449.62	\$375.07		
6175	2692C094	Document Management	IRISXtract Hybrid Forms Process	HYBRID FORMS PROCESSING 240K PAGES/YEAR	\$27,876.00	26.2%	\$20,577.48	\$598.60	\$486.66	\$396.94	\$693.05	\$549.83	\$458.67		
6176	2692C095	Document Management	IRISXtract Hybrid Forms Process	HYBRID FORMS PROCESSING 360K PAGES/YEAR	\$35,718.00	26.2%	\$26,365.98	\$766.99	\$623.56	\$508.60	\$888.01	\$704.50	\$587.70		
6177	2692C096	Document Management	IRISXtract Hybrid Forms Process	HYBRID FORMS PROCESSING 480K PAGES/YEAR	\$41,748.00	26.2%	\$30,816.24	\$896.44	\$728.80	\$594.45	\$1,037.89	\$823.41	\$686.89		
6178	2692C097	Document Management	IRISXtract Hybrid Forms Process	HYBRID FORMS PROCESSING 720K PAGES/YEAR	\$50,748.00	26.2%	\$37,459.50	\$1,089.70	\$885.92	\$722.59	\$1,261.64	\$1,000.92	\$834.97		
6179	2692C098	Document Management	IRISXtract Hybrid Forms Process	HYBRID FORMS PROCESSING 960K PAGES/YEAR	\$61,782.00	26.2%	\$45,604.20	\$1,326.63	\$1,078.54	\$879.71	\$1,535.95	\$1,218.54	\$1,016.52		
6180	2692C099	Document Management	IRISXtract Hybrid Forms Process	HYBRID FORMS PROCESSING 1.2M PAGES/YEAR	\$71,598.00	26.2%	\$52,851.30	\$1,537.44	\$1,249.93	\$1,019.50	\$1,780.03	\$1,412.19	\$1,178.06		
6181	2692C100	Document Management	IRISXtract Hybrid Forms Process	HYBRID FORMS PROCESSING 2.4M PAGES/YEAR	\$114,888.00	26.2%	\$84,805.86	\$2,467.00	\$2,005.66	\$1,635.91	\$2,856.26	\$2,266.01	\$1,890.32		
6182	2692C101	Document Management	IRISXtract Hybrid Forms Process	HYBRID FORMS PROCESSING 4.8M PAGES/YEAR	\$183,018.00	26.2%	\$135,096.96	\$3,929.97	\$3,195.04	\$2,606.02	\$4,550.07	\$3,609.79	\$3,011.31		
6186	2692C054	Document Management	IRIS PDF Compression	ADD-ON PDF COMPRESSION, UP TO 3K PAGES/YEAR	\$240.00	6.5%	\$224.40	\$6.53	\$5.31	\$4.33	\$7.56	\$6.00	\$5.00		
6187	2692C013	Document Management	IRIS PDF Compression	ADD-ON PDF COMPRESSION, UP TO 6K PAGES/YEAR	\$348.00	6.5%	\$325.38	\$9.47	\$7.70	\$6.28	\$10.96	\$8.69	\$7.25		
6188	2692C014	Document Management	IRIS PDF Compression	ADD-ON PDF COMPRESSION, UP TO 12K PAGES/YEAR	\$516.00	6.5%	\$482.46	\$14.03	\$11.41	\$9.31	\$16.25	\$12.89	\$10.75		
6189	2692C015	Document Management	IRIS PDF Compression	ADD-ON PDF COMPRESSION, UP TO 18K PAGES/YEAR	\$612.00	6.3%	\$573.24	\$16.68	\$13.56	\$11.06	\$19.31	\$15.32	\$12.78		
6190	2692C016	Document Management	IRIS PDF Compression	ADD-ON PDF COMPRESSION, UP TO 30K PAGES/YEAR	\$852.00	6.4%	\$797.64	\$23.20	\$18.86	\$15.39	\$26.86	\$21.31	\$17.78		
6191	2692C017	Document Management	IRIS PDF Compression	ADD-ON PDF COMPRESSION, UP TO 60K PAGES/YEAR	\$1,164.00	6.4%	\$1,089.36	\$31.69	\$25.76	\$21.01	\$36.69	\$29.11	\$24.28		
6192	2692C018	Document Management	IRIS PDF Compression	ADD-ON PDF COMPRESSION, UP TO 90K PAGES/YEAR	\$1,248.00	10.3%	\$1,119.96	\$32.58	\$26.49	\$21.60	\$37.72	\$29.93	\$24.96		
6193	2692C019	Document Management	IRIS PDF Compression	ADD-ON PDF COMPRESSION, UP TO 120K PAGES/YEAR	\$1,584.00	6.4%	\$1,482.06	\$43.11	\$35.05	\$28.59	\$49.92	\$39.60	\$33.04		
6194	2692C020	Document Management	IRIS PDF Compression	ADD-ON PDF COMPRESSION, UP TO 180K PAGES/YEAR	\$2,088.00	6.5%	\$1,952.28	\$56.79	\$46.17	\$37.66	\$65.75	\$52.16	\$43.52		
6195	2692C021	Document Management	IRIS PDF Compression	ADD-ON PDF COMPRESSION, UP TO 240K PAGES/YEAR	\$2,424.00	6.5%	\$2,267.46	\$65.96	\$53.63	\$43.74	\$76.37	\$60.59	\$50.54		
6196	2692C022	Document Management	IRIS PDF Compression	ADD-ON PDF COMPRESSION, UP TO 360K PAGES/YEAR	\$3,264.00	6.5%	\$3,052.86	\$88.81	\$72.20	\$58.89	\$102.82	\$81.57	\$68.05		
6197	2692C023	Document Management	IRIS PDF Compression	ADD-ON PDF COMPRESSION, UP TO 480K PAGES/YEAR	\$3,612.00	6.5%	\$3,378.24	\$98.27	\$79.90	\$65.17	\$113.78	\$90.27	\$75.30		
6198	2692C024	Document Management	IRIS PDF Compression	ADD-ON PDF COMPRESSION, UP TO 720K PAGES/YEAR	\$5,292.00	6.5%	\$4,949.04	\$143.97	\$117.04	\$95.47	\$166.68	\$132.24	\$110.31		
6199	2692C025	Document Management	IRIS PDF Compression	ADD-ON PDF COMPRESSION, UP TO 960K PAGES/YEAR	\$6,132.00	6.5%	\$5,734.44	\$166.81	\$135.62	\$110.62	\$193.14	\$153.22	\$127.82		
6200	2692C026	Document Management	IRIS PDF Compression	ADD-ON PDF COMPRESSION, UP TO 1.2M PAGES/YEAR	\$9,576.00	6.5%	\$8,953.56	\$260.46	\$211.75	\$172.71	\$301.56	\$239.24	\$199.57		
6201	2692C027	Document Management	IRIS PDF Compression	ADD-ON PDF COMPRESSION, UP TO 2.4M PAGES/YEAR	\$16,092.00	6.5%	\$15,047.04	\$437.72	\$355.86	\$290.26	\$506.78	\$402.06	\$335.40		
6202	2692C055	Document Management	IRIS PDF Compression	ADD-ON PDF COMPRESSION, UP TO 4.8M PAGES/YEAR	\$22,092.00	6.5%	\$20,657.04	\$600.91	\$488.54	\$398.47	\$695.73	\$551.96	\$460.45		
6203	2692C056	Document Management	IRIS PDF Compression	ADD-ON PDF COMPRESSION, UP TO 9.6M PAGES/YEAR	\$28,092.00	6.5%	\$26,267.04	\$764.11	\$621.22	\$506.69	\$884.67	\$701.86	\$585.49		
6204	2692C057	Document Management	IRIS PDF Compression	ADD-ON PDF COMPRESSION, UP TO 19.2M PAGES/YEAR	\$34,104.00	6.5%	\$31,888.26	\$927.63	\$754.16	\$615.12	\$1,074.00	\$852.05	\$710.79		
6205	2692C059	Document Management	IRIS PDF Compression	ADD-ON PDF COMPRESSION, UP TO 48M PAGES/YEAR	\$41,556.00	6.5%	\$38,854.86	\$1,130.29	\$918.92	\$749.51	\$1,308.63	\$1,038.20	\$866.07		
6206	2692C058	Document Management	IRIS XMailFetcher	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 3K PAGES/Y	\$660.00	6.5%	\$617.00	\$17.95	\$14.59	\$11.90	\$20.78	\$16.49	\$13.75		
6207	2692C029	Document Management	IRIS XMailFetcher	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 6K PAGES/Y	\$964.00	6.5%	\$901.00	\$26.21	\$21.31	\$17.38	\$30.35	\$24.07	\$20.08		
6208	2692C030	Document Management	IRIS XMailFetcher	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 12K PAGES/Y	\$1,373.00	6.5%	\$1,284.00	\$37.35	\$30.37	\$24.77	\$43.25	\$34.31	\$28.62		
6209	2692C031	Document Management	IRIS XMailFetcher	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 18K PAGES/Y	\$1,637.00	6.5%	\$1,531.00	\$44.54	\$36.21	\$29.53	\$51.56	\$40.91	\$34.13		
6210	2692C032	Document Management	IRIS XMailFetcher	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 30K PAGES/Y	\$2,297.00	6.5%	\$2,148.00	\$62.49	\$50.80	\$41.43	\$72.34	\$57.39	\$47.88		
6211	2692C033	Document Management	IRIS XMailFetcher	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 60K PAGES/Y	\$4,198.00	0.9%	\$4,160.00	\$121.01	\$98.38	\$80.25	\$140.11	\$111.16	\$92.73		
6212	2692C034	Document Management	IRIS XMailFetcher	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 90K PAGES/Y	\$5,452.00	0.9%	\$5,403.00	\$157.17	\$127.78	\$104.22	\$181.97	\$144.37	\$120.43		
6213	2692C035	Document Management	IRIS XMailFetcher	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 120K PAGES/Y	\$6,376.00	0.9%	\$6,319.00	\$183.82	\$149.44	\$121.89	\$212.82	\$168.84	\$140.85		
6214	2692C036	Document Management	IRIS XMailFetcher	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 180K PAGES/Y	\$8,554.00	6.5%	\$7,998.00	\$232.66	\$189.15	\$154.28	\$269.37	\$213.71	\$178.28		
6215	2692C037	Document Management	IRIS XMailFetcher	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 240K PAGES/Y	\$10,468.00	6.5%	\$9,788.00	\$284.73	\$231.49	\$188.81	\$329.66	\$261.54	\$218.17		
6216	2692C038	Document Management	IRIS XMailFetcher	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 360K PAGES/Y	\$13,398.00	6.5%	\$12,527.00	\$364.41	\$296.26	\$241.65	\$421.91	\$334.72	\$279.23		
6217	2692C039	Document Management	IRIS XMailFetcher	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 480K PAGES/Y	\$15,655.00	6.5%	\$14,637.00	\$425.79	\$346.17	\$282.35	\$492.97	\$391.10	\$326.26		

University of California System Exhibit 2 Pricing for Agreement #202002755 May 1, 2023 OMNIA Partners Participating Agencies																
					Purchase	Lease									Service	
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/server, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner	
6350	6986B096	Document Management	Therefore SDK & Test License	THEREFORE TEST LICENSE	\$1,140.00	7.1%	\$1,059.00	\$30.81	\$25.05	\$20.43	\$35.67	\$28.30	\$23.61			
6351	6986B088	Document Management	Therefore Portal	THEREFORE PORTAL	\$17,500.00	17.2%	\$14,483.00	\$421.31	\$342.52	\$279.38	\$487.79	\$386.99	\$322.83			
6352	2478V481	Document Management	Therefore Implementation Serv	THEREFORE IMPLEMENTATION SERVICES BY NCS ENGINEER	\$1,760.00	27.0%	\$1,285.00	\$37.38	\$30.39	\$24.79	\$43.28	\$34.34	\$28.64			
6353	2820V809	Document Management	Therefore Implementation Serv	THEREFORE REMOTE IMPLEMENTATION SERVICES BY NCS ENGINEER	\$347.00	28.8%	\$247.00	\$7.19	\$5.84	\$4.76	\$8.32	\$6.60	\$5.51			
6354	3840V969	Document Management	Therefore Implementation Serv	THEREFORE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$317.00	29.1%	\$224.75	\$6.54	\$5.32	\$4.34	\$7.57	\$6.01	\$5.01			
6355	2478V482	Document Management	Therefore Implementation Serv	THEREFORE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$1,258.00	28.6%	\$898.00	\$26.12	\$21.24	\$17.32	\$30.24	\$23.99	\$20.02			
6356	3795V266	Document Management	Therefore Implementation Serv	THEREFORE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$2,515.00	4.8%	\$2,394.00	\$69.64	\$56.62	\$46.18	\$80.63	\$63.97	\$53.36			
6357	2478V483	Document Management	Therefore Implementation Serv	THEREFORE PROJECT MANAGEMENT SERVICES BY SHARED OPERATIONS	\$1,352.00	28.6%	\$965.00	\$28.07	\$22.82	\$18.61	\$32.50	\$25.78	\$21.51			
6358	6986B052	Document Management	Therefore Implementation Serv	THEREFORE REMOTE INSTALLATION ASSISTANCE SUPPORT (RIAS) - 1	\$894.00	0.8%	\$887.00	\$25.80	\$20.98	\$17.11	\$29.87	\$23.70	\$19.77			
6359	6986B053	Document Management	Therefore Implementation Serv	THEREFORE REMOTE INSTALLATION ASSISTANCE SUPPORT (RIAS) - 1	\$1,787.00	0.8%	\$1,772.00	\$51.55	\$41.91	\$34.18	\$59.68	\$47.35	\$39.50			
6360	6986B054	Document Management	Therefore Implementation Serv	THEREFORE PS CUSTOMIZATION UNIT	\$740.00	0.8%	\$734.00	\$21.35	\$17.36	\$14.16	\$24.72	\$19.61	\$16.36			
6361	6986B055	Document Management	Therefore Implementation Serv	THEREFORE TRAVEL COST UNIT	\$148.00	0.7%	\$147.00	\$4.28	\$3.48	\$2.84	\$4.95	\$3.93	\$3.28			
6362	6986B057	Document Management	Therefore Software Assurance	THEREFORE SOFTWARE ASSURANCE	\$12.00	0.0%	\$12.00	\$0.35	\$0.28	\$0.23	\$0.40	\$0.32	\$0.27			
6363	2939V443	Document Management	Subscriptions Support Services	SUBSCRIPTION SUPPORT SERVICES 360 UNIT BLOCK: POINT-OF-PURCHASE	\$24,672.00	9.4%	\$22,353.00	\$650.25	\$528.65	\$431.19	\$752.85	\$597.27	\$498.25			
6364	2939V444	Document Management	Subscriptions Support Services	SUBSCRIPTION SUPPORT SERVICES 360 UNIT BLOCK	\$26,701.00	10.2%	\$23,977.00	\$697.49	\$567.06	\$462.52	\$807.55	\$640.67	\$534.45			
6365	3558V335	Document Management	ECM Consulting Services	ENTERPRISE CONTENT MGT CONSULTING	\$308.00	39.3%	\$187.00	\$5.44	\$4.42	\$3.61	\$6.30	\$5.00	\$4.17			
6366	6986B082	Document Management	Activation	THEREFORE ONLINE TENANT PROVISION	\$225.00	-2.1%	\$229.73	\$6.68	\$5.43	\$4.43	\$7.74	\$6.14	\$5.12			
6367	6986B083	Document Management	Activation	THEREFORE MFP MEAP ACTIVATION (LMFP)	\$130.00	-2.1%	\$132.73	\$3.86	\$3.14	\$2.56	\$4.47	\$3.55	\$2.96			
6368	6986B097	Document Management	Activation	THEREFORE ONLINE SMB (POS)	\$960.00	12.1%	\$843.54	\$24.54	\$19.95	\$16.27	\$28.41	\$22.54	\$18.80			
6369	6986B066	Document Management	Annual Subscription	THEREFORE SAL NAMED USER (1 USER / 1 YEAR)	\$520.00	15.0%	\$442.01	\$12.86	\$10.45	\$8.53	\$14.89	\$11.81	\$9.85			
6370	6986B067	Document Management	Annual Subscription	THEREFORE SAL CONCURRENT USER (1 USER / 1 YEAR)	\$995.00	11.1%	\$884.34	\$25.73	\$20.91	\$17.06	\$29.78	\$23.63	\$19.71			
6371	6986B068	Document Management	Annual Subscription	THEREFORE SAL READ-ONLY USER (1 USER / 1 YEAR)	\$275.00	15.9%	\$231.20	\$6.73	\$5.47	\$4.46	\$7.79	\$6.18	\$5.15			
6372	6986B069	Document Management	Annual Subscription	THEREFORE SAL CAPTURE LICENSE (1 UNIT / 1 YEAR)	\$525.00	15.8%	\$442.01	\$12.86	\$10.45	\$8.53	\$14.89	\$11.81	\$9.85			
6373	6986B071	Document Management	Annual Subscription	THEREFORE MFP APPLICATION LICENSE (MEAP-ENABLED DEVICE) (1	\$525.00	15.8%	\$442.01	\$12.86	\$10.45	\$8.53	\$14.89	\$11.81	\$9.85			
6374	6986B125	Document Management	Annual Subscription	THEREFORE SAL ADD STORAGE 100 GB (1 UNIT/1 YEAR)	\$600.00	4.2%	\$575.00	\$16.73	\$13.60	\$11.09	\$19.37	\$15.36	\$12.82			
6375	6986B126	Document Management	Annual Subscription	THEREFORE SAL ADD STORAGE 1TB (1 UNIT/1 YEAR)	\$5,100.00	10.4%	\$4,569.60	\$132.93	\$108.07	\$88.15	\$153.90	\$122.10	\$101.86			
6376	6986B132	Document Management	Therefore Online Connectors	THEREFORE ONLINE EDITION - SAP CONNECTOR SUBSCRIPTION - 1 Y	\$5,580.00	-1.2%	\$5,644.68	\$164.20	\$133.50	\$108.89	\$190.11	\$150.83	\$125.82			
6377	6986B094	Document Management	Therefore Online Connectors	THEREFORE ONLINE CONTENT CONNECTOR (1 YEAR)	\$1,175.00	19.1%	\$950.99	\$27.66	\$22.49	\$18.34	\$32.03	\$25.41	\$21.20			
6378	6986B070	Document Management	Therefore Online Connectors	THEREFORE SAL CONNECTOR FOR ECOPYSHARESCAN (1 UNIT / 1 YEA	\$525.00	15.8%	\$442.01	\$12.86	\$10.45	\$8.53	\$14.89	\$11.81	\$9.85			
6379	6986B073	Document Management	Therefore Online Connectors	THEREFORE UNIVERSAL CONNECTOR (1 UNIT / 1 YEAR)	\$1,175.00	17.2%	\$972.41	\$28.29	\$23.00	\$18.76	\$32.75	\$25.98	\$21.68			
6380	6986B124	Document Management	Therefore Online Connectors	THEREFORE ONLINE EDITION - EXCHANGE CONNECTOR (1 UNIT/1 YE	\$2,160.00	13.6%	\$1,866.67	\$54.30	\$44.15	\$36.01	\$62.87	\$49.88	\$41.61			
6381	6986B160	Document Management	Therefore Online Connectors	THEREFORE ONLINE SHAREPOINT CONNECTOR (1 YEAR)	\$2,160.00	13.6%	\$1,866.67	\$54.30	\$44.15	\$36.01	\$62.87	\$49.88	\$41.61			
6382	6986B171	Document Management	Therefore Online Connectors	THEREFORE SAL CONNECTOR FOR KOFAX CAPTURE (1 UNIT / 1 YEAR	\$525.00	15.7%	\$442.68	\$12.88	\$10.47	\$8.54	\$14.91	\$11.83	\$9.87			
6383	6986B173	Document Management	Therefore Online Connectors	THEREFORE ONLINE EDITION - BUSINESS CENTRAL/NAV CONNECTOR	\$2,160.00	11.8%	\$1,904.34	\$55.40	\$45.04	\$36.73	\$64.14	\$50.88	\$42.45			
6384	6986B086	Document Management	Online Portal	THEREFORE ONLINE PORTAL (1 YEAR)	\$6,500.00	5.8%	\$6,120.00	\$178.03	\$144.74	\$118.05	\$206.12	\$163.53	\$136.41			
6385	2478V481	Document Management	Therefore Implementation Serv	THEREFORE IMPLEMENTATION SERVICES BY NCS ENGINEER	\$1,760.00	27.0%	\$1,285.00	\$37.38	\$30.39	\$24.79	\$43.28	\$34.34	\$28.64			
6386	2820V809	Document Management	Therefore Implementation Serv	THEREFORE REMOTE IMPLEMENTATION SERVICES BY NCS ENGINEER	\$347.00	28.8%	\$247.00	\$7.19	\$5.84	\$4.76	\$8.32	\$6.60	\$5.51			
6387	3840V969	Document Management	Therefore Implementation Serv	THEREFORE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$317.00	29.1%	\$224.75	\$6.54	\$5.32	\$4.34	\$7.57	\$6.01	\$5.01			
6388	2478V482	Document Management	Therefore Implementation Serv	THEREFORE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$1,258.00	28.6%	\$898.00	\$26.12	\$21.24	\$17.32	\$30.24	\$23.99	\$20.02			
6389	3795V266	Document Management	Therefore Implementation Serv	THEREFORE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	\$2,515.00	4.8%	\$2,394.00	\$69.64	\$56.62	\$46.18	\$80.63	\$63.97	\$53.36			
6390	3826V208	Document Management	Therefore Implementation Serv	THEREFORE CHECK-IN ONLINE PROFESSIONAL SERVICES (8 HOURS)	\$2,515.00	28.6%	\$1,796.00	\$52.25	\$42.48	\$34.64	\$60.49	\$47.99	\$40.03			
6391	6986B052	Document Management	Therefore Implementation Serv	THEREFORE REMOTE INSTALLATION ASSISTANCE SUPPORT (RIAS) - 1	\$894.00	0.8%	\$887.00	\$25.80	\$20.98	\$17.11	\$29.87	\$23.70	\$19.77			
6392	2478V483	Document Management	Therefore Implementation Serv	THEREFORE PROJECT MANAGEMENT SERVICES BY SHARED OPERATIONS	\$1,352.00	28.6%	\$965.00	\$28.07	\$22.82	\$18.61	\$32.50	\$25.78	\$21.51			
6393	3899V981	Document Management	User Licenses	LASERFICHE RIO NAMED USER LICENSE - 25-49 USERS - LFR-25-49-EN	\$1,035.00	23.4%	\$792.54	\$23.05	\$18.74	\$15.29	\$26.69	\$21.18	\$17.67			
6394	3899V982	Document Management	User Licenses	LASERFICHE RIO NAMED USER LICENSE - 50-99 USERS - LFR-50-99-EN	\$970.00	23.4%	\$743.00	\$21.61	\$17.57	\$14.33	\$25.02	\$19.85	\$16.56			
6395	3899V983	Document Management	User Licenses	LASERFICHE RIO												

					Pricing Quantity		Purchase		Lease						Service	
Sort Key	Category	Product Family	Item Grouping	Product	(License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner	
6522	3842V043	Document Management	Laserfiche Cloud User Licenses	LASERFICHE CLOUD COMMUNITY USERS - BLOCK OF 500 USERS W/	\$12,600.00	4.8%	\$11,996.00	\$348.96	\$283.71	\$231.40	\$404.03	\$320.53	\$267.39			
6523	3842V044	Document Management	Laserfiche Cloud User Licenses	LASERFICHE CLOUD COMMUNITY USERS - BLOCK OF 1,000 USERS W/	\$18,190.00	4.8%	\$17,318.00	\$503.78	\$409.57	\$334.06	\$583.27	\$462.74	\$386.02			
6524	3842V045	Document Management	Laserfiche Cloud User Licenses	LASERFICHE CLOUD COMMUNITY USERS - BLOCK OF 2,000 USERS W/	\$24,250.00	4.8%	\$23,087.00	\$671.60	\$546.01	\$445.35	\$777.57	\$616.88	\$514.61			
6525	3842V046	Document Management	Laserfiche Cloud User Licenses	LASERFICHE CLOUD COMMUNITY USERS - BLOCK OF 5,000 USERS W/	\$36,380.00	4.8%	\$34,635.00	\$1,007.53	\$819.12	\$668.11	\$1,166.51	\$925.45	\$772.01			
6526	3842V047	Document Management	Laserfiche Cloud User Licenses	LASERFICHE CLOUD COMMUNITY USERS - BLOCK OF 10,000 USERS W/	\$48,500.00	4.8%	\$46,173.00	\$1,343.17	\$1,091.99	\$890.68	\$1,555.11	\$1,233.74	\$1,029.20			
6527	3842V048	Document Management	Laserfiche Cloud User Licenses	LASERFICHE CLOUD COMMUNITY USERS - BLOCK OF 25,000 USERS W/	\$60,620.00	4.8%	\$57,711.00	\$1,678.81	\$1,364.87	\$1,113.25	\$1,943.71	\$1,542.04	\$1,286.38			
6528	3842V087	Document Management	Laserfiche Cloud User Licenses	LASERFICHE CLOUD COMMUNITY USERS - BLOCK OF 500 USERS W/	\$14,490.00	4.8%	\$13,795.00	\$401.30	\$326.25	\$266.11	\$464.62	\$368.60	\$307.49			
6529	3842V091	Document Management	Laserfiche Cloud User Licenses	LASERFICHE CLOUD COMMUNITY USERS - BLOCK OF 1,000 USERS W/	\$20,918.50	4.8%	\$19,915.00	\$579.33	\$470.99	\$384.16	\$670.74	\$532.13	\$443.91			
6530	3842V092	Document Management	Laserfiche Cloud User Licenses	LASERFICHE CLOUD COMMUNITY USERS - BLOCK OF 2,000 USERS W/	\$27,887.50	4.8%	\$26,550.00	\$772.34	\$627.91	\$512.15	\$894.20	\$709.42	\$591.80			
6531	3842V094	Document Management	Laserfiche Cloud User Licenses	LASERFICHE CLOUD COMMUNITY USERS - BLOCK OF 5,000 USERS W/	\$41,837.00	4.8%	\$39,829.00	\$1,158.63	\$941.96	\$768.30	\$1,341.44	\$1,064.23	\$887.79			
6532	3842V095	Document Management	Laserfiche Cloud User Licenses	LASERFICHE CLOUD COMMUNITY USERS - BLOCK OF 10,000 USERS W/	\$55,775.00	4.8%	\$53,099.00	\$1,544.65	\$1,255.79	\$1,024.28	\$1,788.37	\$1,418.81	\$1,183.58			
6533	3842V096	Document Management	Laserfiche Cloud User Licenses	LASERFICHE CLOUD COMMUNITY USERS - BLOCK OF 25,000 USERS W/	\$69,713.00	4.8%	\$66,368.00	\$1,930.65	\$1,569.60	\$1,280.24	\$2,325.27	\$1,773.35	\$1,479.34			
6534	3842V119	Document Management	Laserfiche Cloud User Licenses	LASERFICHE CLOUD PARTICIPANT USERS - 10-199 USERS W/ BASIC S	\$120.00	4.8%	\$114.24	\$3.32	\$2.70	\$2.20	\$3.85	\$3.05	\$2.55			
6535	3842V099	Document Management	Laserfiche Cloud User Licenses	LASERFICHE CLOUD PARTICIPANT USERS - 200-499 USERS W/ BASIC	\$72.00	2.8%	\$70.00	\$2.04	\$1.66	\$1.35	\$2.36	\$1.87	\$1.56			
6536	3842V111	Document Management	Laserfiche Cloud User Licenses	LASERFICHE CLOUD PARTICIPANT USERS - 500-999 USERS W/ BASIC	\$54.00	1.9%	\$53.00	\$1.54	\$1.25	\$1.02	\$1.79	\$1.42	\$1.18			
6537	3842V112	Document Management	Laserfiche Cloud User Licenses	LASERFICHE CLOUD PARTICIPANT USERS - 1,000+ USERS W/ BASIC S	\$42.00	2.4%	\$41.00	\$1.19	\$0.97	\$0.79	\$1.38	\$1.10	\$0.91			
6538	3842V097	Document Management	Laserfiche Cloud User Licenses	LASERFICHE CLOUD PARTICIPANT USERS - 10-199 USERS W/ PREMIL	\$138.00	4.3%	\$132.00	\$3.84	\$3.12	\$2.55	\$4.45	\$3.53	\$2.94			
6539	3842V137	Document Management	Laserfiche Cloud User Licenses	LASERFICHE CLOUD PARTICIPANT USERS - 200-499 USERS W/ PREMIL	\$82.80	3.4%	\$80.00	\$2.33	\$1.89	\$1.54	\$2.69	\$2.14	\$1.78			
6540	3842V138	Document Management	Laserfiche Cloud User Licenses	LASERFICHE CLOUD PARTICIPANT USERS - 500-999 USERS W/ PREMIL	\$62.10	3.4%	\$60.00	\$1.75	\$1.42	\$1.16	\$2.02	\$1.60	\$1.34			
6541	3842V142	Document Management	Laserfiche Cloud User Licenses	LASERFICHE CLOUD PARTICIPANT USERS - 1,000+ USERS W/ PREMIL	\$48.30	2.7%	\$47.00	\$1.37	\$1.11	\$0.91	\$1.58	\$1.26	\$1.05			
6542	3842V504	Document Management	Laserfiche Cloud Site Licenses	LASERFICHE CLOUD MUNICIPALITY SITE LICENSE - LESS THAN 15,000	\$15,000.00	4.8%	\$14,280.00	\$415.41	\$337.72	\$275.46	\$480.95	\$381.56	\$318.30			
6543	3842V505	Document Management	Laserfiche Cloud Site Licenses	LASERFICHE CLOUD MUNICIPALITY SITE LICENSE - LESS THAN 25,000	\$25,000.00	4.8%	\$23,801.00	\$692.37	\$562.89	\$459.12	\$801.62	\$635.96	\$530.52			
6544	3842V508	Document Management	Laserfiche Cloud Site Licenses	LASERFICHE CLOUD MUNICIPALITY SITE LICENSE - LESS THAN 15,000	\$17,250.00	4.8%	\$16,422.00	\$477.72	\$388.38	\$316.78	\$553.09	\$438.80	\$366.05			
6545	3842V509	Document Management	Laserfiche Cloud Site Licenses	LASERFICHE CLOUD MUNICIPALITY SITE LICENSE - LESS THAN 25,000	\$28,750.00	4.8%	\$27,371.00	\$796.22	\$647.32	\$527.99	\$921.86	\$731.35	\$610.10			
6546	3842V506	Document Management	Laserfiche Cloud Site Licenses	LASERFICHE CLOUD PRIVATE COLLEGE SITE LICENSE - LESS THAN 500	\$10,000.00	4.8%	\$9,521.00	\$276.97	\$225.17	\$183.66	\$320.67	\$254.40	\$212.22			
6547	3842V507	Document Management	Laserfiche Cloud Site Licenses	LASERFICHE CLOUD PRIVATE COLLEGE SITE LICENSE - LESS THAN 1,000	\$15,000.00	4.8%	\$14,280.00	\$415.41	\$337.72	\$275.46	\$480.95	\$381.56	\$318.30			
6548	3842V510	Document Management	Laserfiche Cloud Site Licenses	LASERFICHE CLOUD PRIVATE COLLEGE SITE LICENSE - LESS THAN 500	\$11,500.00	4.8%	\$10,949.00	\$318.51	\$258.94	\$211.21	\$368.76	\$292.56	\$244.05			
6549	3842V511	Document Management	Laserfiche Cloud Site Licenses	LASERFICHE CLOUD PRIVATE COLLEGE SITE LICENSE - LESS THAN 1,000	\$17,250.00	4.8%	\$16,422.00	\$477.72	\$388.38	\$316.78	\$553.09	\$438.80	\$366.05			
6550	3851V822	Document Management	Laserfiche Cloud Site Licenses	LASERFICHE CLOUD MUNICIPALITY SITE LICENSE - LESS THAN 10,000	\$3,000.00	4.8%	\$2,856.00	\$83.08	\$67.54	\$55.09	\$96.19	\$76.31	\$63.66			
6551	3851V823	Document Management	Laserfiche Cloud Site Licenses	LASERFICHE CLOUD MUNICIPALITY SITE LICENSE - LESS THAN 10,000	\$3,450.00	4.8%	\$3,285.00	\$95.56	\$77.69	\$63.37	\$110.64	\$87.78	\$73.22			
6552	3842V174	Document Management	Laserfiche Cloud Add-Ons	LASERFICHE SMART INVOICE CAPTURE - UP TO 10,000 INVOICES PER	\$6,000.00	4.8%	\$5,712.00	\$166.16	\$135.09	\$110.18	\$192.38	\$152.62	\$127.32			
6553	3842V175	Document Management	Laserfiche Cloud Add-Ons	LASERFICHE SMART INVOICE CAPTURE - UP TO 20,000 INVOICES PER	\$9,996.00	4.8%	\$9,517.00	\$276.85	\$225.08	\$183.58	\$320.53	\$254.29	\$212.13			
6554	3842V177	Document Management	Laserfiche Cloud Add-Ons	LASERFICHE SMART INVOICE CAPTURE - UP TO 50,000 INVOICES PER	\$19,980.00	4.8%	\$19,021.00	\$553.32	\$449.85	\$366.92	\$640.63	\$508.24	\$423.98			
6555	3842V191	Document Management	Laserfiche Cloud Add-Ons	LASERFICHE SMART INVOICE CAPTURE - UP TO 100,000 INVOICES PER	\$34,980.00	4.8%	\$33,301.00	\$968.73	\$787.57	\$642.38	\$1,121.58	\$889.80	\$742.28			
6556	3842V192	Document Management	Laserfiche Cloud Add-Ons	LASERFICHE SMART INVOICE CAPTURE - UP TO 250,000 INVOICES PER	\$57,996.00	4.0%	\$55,703.00	\$1,620.40	\$1,317.38	\$1,074.51	\$1,876.08	\$1,488.38	\$1,241.62			
6557	3842V193	Document Management	Laserfiche Cloud Add-Ons	LASERFICHE SMART INVOICE CAPTURE - UP TO 10,000 INVOICES PER	\$6,900.00	4.8%	\$6,569.00	\$191.09	\$155.36	\$126.72	\$221.24	\$175.52	\$146.42			
6558	3842V196	Document Management	Laserfiche Cloud Add-Ons	LASERFICHE SMART INVOICE CAPTURE - UP TO 20,000 INVOICES PER	\$11,495.40	4.8%	\$10,945.00	\$318.39	\$258.85	\$211.13	\$368.63	\$292.45	\$243.96			
6559	3842V198	Document Management	Laserfiche Cloud Add-Ons	LASERFICHE SMART INVOICE CAPTURE - UP TO 50,000 INVOICES PER	\$22,977.00	4.8%	\$21,975.00	\$636.34	\$517.34	\$421.97	\$736.75	\$584.50	\$487.59			
6560	3842V199	Document Management	Laserfiche Cloud Add-Ons	LASERFICHE SMART INVOICE CAPTURE - UP TO 100,000 INVOICES PER	\$40,227.00	4.8%	\$38,297.00	\$1,114.06	\$905.72	\$738.75	\$1,289.84	\$1,023.30	\$853.64			
6561	3842V513	Document Management	Laserfiche Cloud Add-Ons	LASERFICHE SMART INVOICE CAPTURE - UP TO 250,000 INVOICES PER	\$66,695.40	4.0%	\$64,059.00	\$1,863.48	\$1,515.00	\$1,235.70	\$2,157.51	\$1,711.66	\$1,427.88			
6562	3842V200	Document Management	Laserfiche Cloud Add-Ons	LASERFICHE CLOUD WORKFLOW BOTS - 1 WORKFLOW BOT W/ BASIC SUPPORT</												

				Purchase		Lease						Service			
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
6694	6276B008	Document Mastering / Make Ready	PRISMA Options	ENFOCUS PITSTOP PROFESSIONAL	\$830.00	-2.1%	\$847.43	\$24.65	\$20.04	\$16.35	\$28.54	\$22.64	\$18.89		
6695	6277B004	Document Mastering / Make Ready	PRISMA Options	QUITE IMPOSING PLUS - ELAN	\$878.00	-2.0%	\$895.56	\$26.05	\$21.18	\$17.28	\$30.16	\$23.93	\$19.96		
6696	4169B451	Document Mastering / Make Ready	PRISMA Options	IDF PARSER V4 3 US IPR C165 SERIES ELAN	\$887.00	21.5%	\$696.30	\$20.26	\$16.47	\$13.43	\$23.45	\$18.61	\$15.52		
6697	4169B335	Document Mastering / Make Ready	PRISMA Options	IDF PARSER FOR IPR C850 SERIES - ELAN	\$750.00	15.6%	\$633.00	\$18.41	\$14.97	\$12.71	\$21.32	\$16.91	\$14.11		
6698	4169B427	Document Mastering / Make Ready	PRISMA Options	IDF PARSER FOR IPR 1135+ SERIES - ELAN	\$750.00	15.6%	\$633.00	\$18.41	\$14.97	\$12.71	\$21.32	\$16.91	\$14.11		
6699	4169B457	Document Mastering / Make Ready	PRISMA Options	IDF PARSER FOR IR ADV DX 8700 SERIES ELAN	\$750.00	-2.1%	\$765.75	\$22.28	\$18.11	\$14.77	\$25.79	\$20.46	\$17.07		
6700	4169B325	Document Mastering / Make Ready	PRISMA Options	IDF PARSER FOR IR ADV 6500 SERIES - ELAN	\$750.00	19.9%	\$601.00	\$17.48	\$14.21	\$11.59	\$20.24	\$16.06	\$13.40		
6701	7282B009	Document Mastering / Make Ready	PRISMA Options	DPCONVERT V2 CORPORATE SET	\$11,553.00	28.0%	\$8,318.00	\$241.97	\$196.72	\$160.45	\$280.15	\$222.26	\$185.41		
6702	4169B462	Document Mastering / Make Ready	PRISMA Options	IDF PARSER V3 3 US C910 SERIES	\$2.00	-2.0%	\$2.04	\$0.06	\$0.05	\$0.04	\$0.07	\$0.05	\$0.05		
6703	8943B106	Document Mastering / Make Ready	PRISMAPrepare v8 Annual Main	Annual Maintenance Canon PRISMAPrepare V8 License (Net New Lic	\$779.00	5.6%	\$735.42	\$21.39	\$17.39	\$14.19	\$24.77	\$19.65	\$16.39		
6704	8943B113	Document Mastering / Make Ready	PRISMAPrepare v8 Annual Main	Annual Maintenance Canon PRISMAPrepare V8 - Advanced Document	\$251.00	5.3%	\$237.66	\$6.91	\$5.62	\$4.58	\$8.00	\$6.35	\$5.30		
6705	8943B114	Document Mastering / Make Ready	PRISMAPrepare v8 Annual Main	Annual Maintenance Canon PRISMAPrepare V8 - Advanced Impositio	\$251.00	5.3%	\$237.66	\$6.91	\$5.62	\$4.58	\$8.00	\$6.35	\$5.30		
6706	8943B108	Document Mastering / Make Ready	PRISMAPrepare v8 Annual Main	Annual Maintenance Canon PRISMAPrepare V8 - Automation Option	\$423.00	5.4%	\$400.00	\$11.64	\$9.46	\$7.72	\$13.47	\$10.69	\$8.92		
6707	8943B107	Document Mastering / Make Ready	PRISMAPrepare v8 Annual Main	Annual Maintenance Canon PRISMAPrepare V8 - Extra Concurrent U	\$515.00	5.4%	\$487.00	\$14.17	\$11.52	\$9.39	\$16.40	\$13.01	\$10.86		
6708	8943B109	Document Mastering / Make Ready	PRISMAPrepare v8 Annual Main	Annual Maintenance Canon PRISMAPrepare V8 - Preflight Option (p	\$66.00	4.5%	\$63.00	\$1.83	\$1.49	\$1.22	\$2.12	\$1.68	\$1.40		
6709	8943B110	Document Mastering / Make Ready	PRISMAPrepare v8 Annual Main	Annual Maintenance Canon PRISMAPrepare V8 - Prepare to Finish O	\$330.00	5.5%	\$312.00	\$9.08	\$7.38	\$6.02	\$10.51	\$8.34	\$6.95		
6710	8943B112	Document Mastering / Make Ready	PRISMAPrepare v8 Annual Main	Annual Maintenance Canon PRISMAPrepare V8 - Scan Clean-up Opti	\$159.00	5.0%	\$151.00	\$4.39	\$3.57	\$2.91	\$5.09	\$4.03	\$3.37		
6711	8943B115	Document Mastering / Make Ready	PRISMAPrepare v8 Annual Main	Annual Maintenance Canon PRISMAPrepare V8 - Spot Color Editing	\$159.00	5.0%	\$151.00	\$4.39	\$3.57	\$2.91	\$5.09	\$4.03	\$3.37		
6712	8943B111	Document Mastering / Make Ready	PRISMAPrepare v8 Annual Main	Annual Maintenance Canon PRISMAPrepare V8 - VDP Option	\$251.00	5.3%	\$237.66	\$6.91	\$5.62	\$4.58	\$8.00	\$6.35	\$5.30		
6713	8943B119	Document Mastering / Make Ready	PRISMAPrepare v8 Annual Main	Annual Maintenance Canon PRISMAPrepare V8 Full Licenses (V7 "ful	\$2,085.60	5.6%	\$1,968.60	\$57.27	\$46.56	\$37.97	\$66.30	\$52.60	\$43.88		
6714	8943B117	Document Mastering / Make Ready	PRISMAPrepare v8 Annual Main	Annual Maintenance Canon PRISMAPrepare V8 Light to V8 Full Licen	\$996.00	-2.1%	\$1,016.92	\$29.58	\$24.05	\$19.62	\$34.25	\$27.17	\$22.67		
6715	8943B116	Document Mastering / Make Ready	PRISMAPrepare v8 Annual Main	Annual Maintenance Canon PRISMAPrepare V7 Light Upgrade to V8	\$156.00	-2.1%	\$159.28	\$4.63	\$3.77	\$3.07	\$5.36	\$4.26	\$3.55		
6716	8943B120	Document Mastering / Make Ready	PRISMAPrepare v8 Annual Main	CANON PRISMAAPREARE V8 MAINTENANCE (V7 LIGHT LEGACY CUST	\$2,270.40	-2.1%	\$2,318.08	\$67.43	\$54.82	\$44.72	\$78.07	\$61.94	\$51.67		
6717	8943B121	Document Mastering / Make Ready	PRISMAPrepare v8 Annual Main	CANON PRISMAAPREARE V8 LIGHT MAINTENANCE (V7 LIGHT LEGAC	\$1,060.80	-2.1%	\$1,083.08	\$31.51	\$25.61	\$20.89	\$36.48	\$28.94	\$24.14		
6718	7363B003	Document Mastering / Make Ready	PRISMAPrepare v8 Annual Main	ANNUAL MAINTENANCE DPCONVERT CORPORATE SET	\$1,763.00	0.0%	\$1,763.00	\$51.29	\$41.69	\$34.01	\$59.38	\$47.11	\$39.30		
6719	4031V212	Document Mastering / Make Ready	PRISMAPrepare v8 Professional	PRISMAPrepare V8 One Day Deployment and Training Services by Lo	\$2,892.00	28.6%	\$2,064.48	\$60.06	\$48.82	\$39.82	\$69.53	\$55.16	\$46.02		
6720	7363B003	Document Mastering / Make Ready	PRISMAPrepare v7 Annual Main	ANNUAL MAINTENANCE DPCONVERT CORPORATE SET	\$1,763.00	0.0%	\$1,763.00	\$51.29	\$41.69	\$34.01	\$59.38	\$47.11	\$39.30		
6721	8943B064	Document Mastering / Make Ready	PRISMAPrepare v7 Annual Main	ANNUAL MAINTENANCE PRISMAAPREARE V7 (Net-New License)	\$708.00	17.9%	\$581.00	\$16.90	\$13.74	\$11.21	\$19.57	\$15.52	\$12.95		
6722	8943B065	Document Mastering / Make Ready	PRISMAPrepare v7 Annual Main	ANNUAL MAINTENANCE PRISMAAPREARE V7 - EXTRA CONCURRENT	\$468.00	18.2%	\$383.00	\$11.14	\$9.06	\$7.39	\$12.90	\$10.23	\$8.54		
6723	8943B070	Document Mastering / Make Ready	PRISMAPrepare v7 Annual Main	ANNUAL MAINTENANCE PRISMAAPREARE V7 - AUTOMATION SET	\$384.00	8.3%	\$352.00	\$10.24	\$8.32	\$6.79	\$11.86	\$9.41	\$7.85		
6724	8943B067	Document Mastering / Make Ready	PRISMAPrepare v7 Annual Main	ANNUAL MAINTENANCE PRISMAAPREARE V7 - PREFLIGHT (PER USER	\$60.00	0.0%	\$60.00	\$1.75	\$1.42	\$1.16	\$2.02	\$1.60	\$1.34		
6725	8943B069	Document Mastering / Make Ready	PRISMAPrepare v7 Annual Main	ANNUAL MAINTENANCE PRISMAAPREARE V7 - PREPARE TO FINISH S	\$300.00	10.7%	\$268.00	\$7.80	\$6.34	\$5.17	\$9.03	\$7.16	\$5.97		
6726	8943B071	Document Mastering / Make Ready	PRISMAPrepare v7 Annual Main	ANNUAL MAINTENANCE PRISMAAPREARE V7 - VDP SET	\$228.00	19.3%	\$184.00	\$5.35	\$4.35	\$3.55	\$6.20	\$4.92	\$4.10		
6727	8943B073	Document Mastering / Make Ready	PRISMAPrepare v7 Annual Main	ANNUAL MAINTENANCE PRISMAAPREARE V7 - SCAN CLEAN-UP SET	\$144.00	15.3%	\$122.00	\$3.55	\$2.89	\$2.35	\$4.11	\$3.26	\$2.72		
6728	8943B074	Document Mastering / Make Ready	PRISMAPrepare v7 Annual Main	ANNUAL MAINTENANCE PRISMAAPREARE V7 - ADVANCED DOCUMENT	\$228.00	19.3%	\$184.00	\$5.35	\$4.35	\$3.55	\$6.20	\$4.92	\$4.10		
6729	8943B075	Document Mastering / Make Ready	PRISMAPrepare v7 Annual Main	ANNUAL MAINTENANCE PRISMAAPREARE V7 - ADVANCED IMPOSITUM	\$228.00	19.3%	\$184.00	\$5.35	\$4.35	\$3.55	\$6.20	\$4.92	\$4.10		
6730	8943B076	Document Mastering / Make Ready	PRISMAPrepare v7 Annual Main	ANNUAL MAINTENANCE PRISMAAPREARE V7 - SPOT COLOR EDITING	\$144.00	15.3%	\$122.00	\$3.55	\$2.89	\$2.35	\$4.11	\$3.26	\$2.72		
6731	8943B084	Document Mastering / Make Ready	PRISMAPrepare v7 Annual Main	ANNUAL MAINTENANCE PRISMAAPREARE V7 MAINTENANCE (V6 LEG	\$1,896.00	3.5%	\$1,829.00	\$53.21	\$43.26	\$35.28	\$61.60	\$48.87	\$40.77		
6732	8943B086	Document Mastering / Make Ready	PRISMAPrepare v7 Annual Main	ANNUAL MAINTENANCE PRISMAAPREARE V7 LEGACY LIGHT MAINTE	\$1,060.80	20.8%	\$840.00	\$24.44	\$19.87	\$16.20	\$28.29	\$22.44	\$18.72		
6733	3077B138	Document Mastering / Make Ready	JobMaster	FIERY JOBMASTER SET WITHOUT ACROBAT AND ENFOCUS PITSTOP	\$4,515.00	14.2%	\$3,872.84	\$112.66	\$91.59	\$74.71	\$130.44	\$103.48	\$86.33		
6734	3077B115	Document Mastering / Make Ready	JobMaster	FIERY JOBMASTER ANNUAL SUPPORT & MAINTENANCE POP AND RE	\$753.00	4.7%	\$717.61	\$20.88	\$16.97	\$13.84	\$24.17	\$19.17	\$16.00		
6735	3077B139	Document Mastering / Make Ready	JobMaster	FIERY JOBMASTER ANNUAL SUPPORT & MAINTENANCE POP AND RE	\$6,450.00	15.7%	\$5,437.35	\$158.17	\$128.59	\$104.89	\$183.13	\$145.29	\$121.20		
6736	3077B116	Document Mastering / Make Ready	JobMaster	FIERY JOBMASTER IMPOSE ANNUAL SUPPORT & MAINTENANCE POP	\$1,075.00	6.4%	\$1,006.20	\$29.27	\$23.80	\$19.41	\$33.89	\$26.89	\$22.43		
6737	3009V529	Document Mastering / Make Ready	JobMaster	JOBMASTER IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALY	\$2,892.00	28.6%	\$2,065.00	\$60.07	\$48.84	\$39.83	\$69.55	\$55.18	\$46.02		
6738	3077B146	Document Mastering / Make Ready	JobMaster	FIERY ADOBE ACROBAT PRO 2020 OPTION KIT	\$731.00	40.7%	\$433.50	\$12.61	\$10.25	\$8.36	\$14.60	\$11.58	\$9.66		
6739	3077B132	Document Mastering / Make Ready	JobFlow	FIERY JOBFLOW SET	\$5,799.00	15.6%	\$4,894.36	\$142.38	\$115.75	\$94.41	\$164.84	\$130.78	\$109.10		
6740	3077B114	Document Mastering / Make Ready	JobFlow	FIERY JOBFLOW ANNUAL SUPPORT & MAINTENANCE POP AND REN	\$967.00	0.6%	\$961.20	\$27.96	\$22.73	\$18.54	\$32.37	\$25.68	\$21.43		
6741	7968A832	Document Mastering / Make Ready	JobFlow	FIERY JOBFLOW CUSTOMIZATION SVCS (REMOTE)	\$1,800.00	-2.1%	\$1,837.80	\$53.46	\$43.46	\$35.45	\$61.90	\$49.11	\$40.96		
6742	7968A833	Document Mastering / Make Ready	JobFlow	FIERY SVCS HOURLY EXCEPT XF- REMOTE	\$225.00	11.6%	\$199.00	\$5.79	\$4.71	\$3.84	\$6.70	\$5.32	\$4.44		
6743	7968A834	Document Mastering / Make Ready	JobFlow	EFI PROF SVCS DAILY RATE ONSITE TRAINING	\$2,500.00	-2.1%	\$2,552.50	\$74.25	\$60.37	\$49.24	\$85.97	\$68.20	\$56.90		
6744	7968A835	Document Mastering / Make Ready	JobFlow	EFI PROF SVCS ADDL DAYS - MUST INCLUDE 7968A834 IN CONJUNCT	\$1,500.00	-2.1%	\$1,531.50	\$44.55	\$36.22	\$29.54	\$51.58	\$40.92	\$34.14		
6745	1492V607	Document Performance Services	Print Discovery - NTSC Services	DOCUMENT PERFORMANCE SERVICES PRINT DISCOVERY (STANDARD	\$3,143.00	11.0%	\$2,797.00	\$81.36	\$66.15	\$53.95	\$94.20	\$74.74	\$62.35		
6746	1492V609	Document Performance Services	Print Discovery - NTSC Services	DOCUMENT PERFORMANCE SERVICES PRINT DISCOVERY (ADVANCE	\$4,715.00	11.1%	\$4,192.00	\$121.95	\$99.14	\$80.86	\$141.19	\$112.01	\$93.48		
6747	3953V795	Enterprise Printing	PlanetPress Connect Enterprise	PLANETPRESS CONNECT -- YEARLY SUBSCRIPTION (1 YEAR) - PC2150-	\$6,000.00	5.7%	\$5,661.00	\$164.68	\$133.88	\$109.20	\$190.66	\$151.26	\$126.18		
6748	3953V796	Enterprise Printing	PlanetPress Connect Enterprise	PLANETPRESS CONNECT -- YEARLY SUBSCRIPTION -- 3 YEARS - PC2150-	\$17,000.00	5.6%	\$16,040.00	\$466.60	\$379.35	\$309.41	\$540.23	\$428.59	\$357.53		
6749	3953V797	Enterprise Printing	PlanetPress Connect Enterprise	PLANETPRESS CONNECT -- YEARLY SUBSCRIPTION -- 5 YEARS -- PC2150-	\$27,000.00	5.6%	\$25,475.00	\$741.07	\$602.48	\$491.41	\$858.00	\$680.69	\$567.84		
6750	3975V849	Enterprise Printing	PlanetPress Connect Enterprise	PLANETPRESS CONNECT PCL INPUT - YEARLY SUBSCRIPTION - PC2450-	\$1,700.00	18.4%	\$1,388.00	\$40.38	\$32.83	\$26.77	\$46.75	\$37.09	\$30.94		
6751	3975V850	Enterprise Printing	PlanetPress Connect Enterprise	PLANETPRESS CONNECT PCL INPUT - YEARLY SUBSCRIPTION - BACK-U	\$850.00	18.4%	\$694.00	\$20.19	\$16.41	\$13.39	\$23.37	\$18.54	\$15.47		
6752	3975V851	Enterprise Printing	PlanetPress Connect Enterprise	PLANETPRESS CONNECT PCL INPUT - YEARLY SUBSCRIPTION - 3 YEAR	\$4,850.00	18.4%	\$3,958.00	\$115.14	\$93.61	\$76.35	\$133.31	\$105.76	\$88.22		
6753	3975V852	Enterprise Printing	PlanetPress Connect Enterprise	PLANETPRESS CONNECT PCL INPUT - YEARLY SUBSCRIPTION - BACK-U	\$2,430.00	18.4%	\$1,983.00	\$57.69	\$46.90	\$38.25	\$66.79	\$52.99	\$44.20		
6754	1396V753	Enterprise Printing	PlanetPress Connect Implement	PlanetPress Implementation Services by Local Systems Analyst	\$1,056.00	10.7%	\$943.00	\$27.43	\$22.30	\$18.19	\$31.76	\$25.20	\$21.02		
6755	2859V684	Enterprise Printing	PlanetPress Connect Implement	PROFESSIONAL SERVICES - BY OBJECTIF LUNE ENGINEERS - AT OL - H	\$250.00	15.6%	\$211.00	\$6.14	\$4.99	\$4.07	\$7.11	\$5.64	\$4.70		
6756	3280V122	Enterprise Printing	PlanetPress Connect Training Se	PLANETPRESS CONNECT OVERVIEW 1 DAY (AT OL - PER STUDENT) - P	\$925.00	15.8%	\$779.00	\$22.66	\$18.42	\$15.03	\$26.24	\$20.81	\$17.36		
6757	3280V123	Enterprise Printing	PlanetPress Connect Training Se	PLANETPRESS CONNECT FOUNDATION SUMMARY 2 DAYS (AT OL - P	\$1,750.00	15.9%	\$1,471.00	\$42.79	\$34.79	\$28.38	\$49.54	\$39.31	\$32.79		
6758	3280V124	Enterprise Printing	PlanetPress Connect Training Se	PLANETPRESS CONNECT ADVANCED 2 DAYS (AT OL - PER STUDENT)	\$1,750.00	15.9%	\$1,471.00	\$42.79	\$34.79	\$28.38	\$49.54	\$39.31	\$32.79		
6759	3280V125	Enterprise Printing	PlanetPress Connect Training Se	PLANETPRESS CONNECT FOUNDATION FULL 3 DAYS (AT OL - PER STU	\$2,250.00	16.0%	\$1,891.00	\$55.01	\$44.72	\$36.48	\$63.69	\$50.53	\$42.15		
6760	3280V126	Enterprise Printing	PlanetPress Connect Training Se	PLANETPRESS CONNECT WORKFLOW ADD-ON 1 DAY (AT OL - PER ST	\$925.00	15.8%	\$779.00	\$22.66	\$18.42	\$15.03	\$26.24	\$20.81	\$17.36		
6761	3280V127	Enterprise Printing	PlanetPress Connect Training Se	PLANETPRESS CONNECT ADMINISTRATOR COURSE 1 DAY (AT OL - PE	\$925.00	15.8%	\$779.00	\$22.66	\$18.42	\$15.03	\$26.24	\$20.81	\$17.36		
6762	3280V128	Enterprise Printing	PlanetPress Connect Training Se	PLANETPRESS CONNECT OVERVIEW 1 DAY (ON-SITE - MAX OF 5 STU	\$2,000.00	16.0%	\$1,681.00	\$48.90	\$39.76	\$32.43	\$56.62	\$44.92	\$37.47		
6763	3280V129	Enterprise Printing	PlanetPress Connect Training Se	PLANETPRESS CONNECT FOUNDATION SUMMARY 2 DAYS (ON-SITE-	\$4,000.00	16.0%	\$3,361.00	\$97.77	\$79.49	\$64.83	\$113.20	\$89.81	\$74.92		
6764	3280V130	Enterprise Printing	PlanetPress Connect Training Se	PLANETPRESS CONNECT ADVANCED 2 DAYS (ON-SITE - MAX OF 5 ST	\$4,000.00	16.0%	\$3,361.00	\$97.77	\$79.49	\$64.83	\$113.20	\$89.81	\$74.92		
6765	3280V131	Enterprise Printing	PlanetPress Connect Training Se	PLANETPRESS CONNECT FOUNDATION FULL 3 DAYS (ON-SITE - MAX	\$6,000.00	16.0%	\$5,041.00	\$146.64	\$11						

University of California System Exhibit 2 Pricing for Agreement #202002755 May 1, 2023 OMNIA Partners Participating Agencies															
					Purchase	Lease								Service	
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annual, etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
6866	4099V480	Payment Systems	Vend Tower Extended Warranty	9552B-70+JPC NETWORK ENABLED, MULTI-COPY COIN AND COPY CA	\$492.00	9.8%	\$443.70	\$12.91	\$10.49	\$8.56	\$14.94	\$11.86	\$9.89		
6867	4099V481	Payment Systems	Vend Tower Extended Warranty	9553B-70 NETWORK ENABLED, MULTI-COPY COPY CARD WITH VALL	\$499.00	32.7%	\$335.58	\$9.76	\$7.94	\$6.47	\$11.30	\$8.97	\$7.48		
6868	3453V464	Payment Systems	Vend Tower Extended Warranty	EXT MAINT JAMX 9553B NETWORK ENABLED CASHLESS HOUSING-	\$219.00	23.6%	\$167.28	\$4.87	\$3.96	\$3.23	\$5.63	\$4.47	\$3.73		
6869	4099V482	Payment Systems	Vend Tower Extended Warranty	FEATURE, JPC FOR 9500 SERIES WARRANTY - 301804 - 9500 JPC	\$76.00	22.2%	\$59.16	\$1.72	\$1.40	\$1.14	\$1.99	\$1.58	\$1.32		
6870	4099V483	Payment Systems	Vend Tower Extended Warranty	8260, CARD DISPENSER W/ BILL & FREEDOMPAY VALUE ADD WARRA	\$1,025.00	23.5%	\$784.38	\$22.82	\$18.55	\$15.13	\$26.42	\$20.96	\$17.48		
6871	4099V490	Payment Systems	Vend Tower Extended Warranty	9557B-70 NETWORK ENABLED, MULTI-COPY BILL, COIN & COPY CAR	\$544.00	23.5%	\$416.16	\$12.11	\$9.84	\$8.03	\$14.02	\$11.12	\$9.28		
6872	4099V491	Payment Systems	Vend Tower Extended Warranty	9557B-70+JPC NETWORK ENABLED, MULTI-COPY BILL, COIN & COPY	\$608.00	22.0%	\$474.30	\$13.80	\$11.22	\$9.15	\$15.97	\$12.67	\$10.57		
6873	4099V492	Payment Systems	Vend Tower Extended Warranty	9552B NETWORK ENABLED, MULTI-COPY COIN ONLY, CANON KIT W	\$285.00	23.4%	\$218.28	\$6.35	\$5.16	\$4.21	\$7.35	\$5.83	\$4.87		
6874	0941V281	Payment Systems	Stored Value Card Systems	IR PAYSTATION 7110 MULTI-COPY STORED VALUE CARD READER - 7	\$1,016.00	31.2%	\$699.00	\$20.33	\$16.53	\$13.48	\$23.54	\$18.68	\$15.58		
6875	0941V282	Payment Systems	Stored Value Card Systems	IR PAYSTATION 7110PD MULTI-COPY STORED-VALUE CARD READER	\$1,236.00	31.2%	\$850.00	\$24.73	\$20.10	\$16.40	\$28.63	\$22.71	\$18.95		
6876	0949V605	Payment Systems	Stored Value Card Systems	IR PAYSTATION 7112 ENHANCED STORED-VALUE CARD READER FOR	\$1,187.00	30.0%	\$831.00	\$24.17	\$19.65	\$16.03	\$27.99	\$22.20	\$18.52		
6877	0962V260	Payment Systems	Stored Value Card Systems	IR PAYSTATION 7112PD ENHANCED STORED-VALUE CARD READER F	\$1,407.00	28.9%	\$1,001.00	\$29.12	\$23.67	\$19.31	\$33.71	\$26.75	\$22.31		
6878	0962V261	Payment Systems	Stored Value Card Systems	IR PAYSTATION 7114 STORED-VALUE CARD READER W/ PC CONNECT	\$1,239.00	30.2%	\$865.00	\$25.16	\$20.46	\$16.69	\$29.13	\$23.11	\$19.28		
6879	0962V262	Payment Systems	Stored Value Card Systems	IR PAYSTATION 7114PD STORED-VALUE CARD READER W/ PC CONN	\$1,407.00	28.9%	\$1,001.00	\$29.12	\$23.67	\$19.31	\$33.71	\$26.75	\$22.31		
6880	0962V269	Payment Systems	Stored Value Card Systems	JAMX STORED VALUE CARD (QTY 100) 7001-100	\$80.00	32.5%	\$54.00	\$1.57	\$1.28	\$1.04	\$1.82	\$1.44	\$1.20		
6881	2872V610	Payment Systems	Stored Value Card Systems	JAMX IR PAYSTATION 8220 STORED VALUE CARD DISPENSER	\$5,217.00	33.6%	\$3,465.96	\$100.82	\$81.97	\$66.86	\$116.73	\$92.61	\$77.26		
6882	2872V612	Payment Systems	Stored Value Card Systems	JAMX IR PAYSTATION 8225 STORED VALUE CARD DISPENSER W/ RE	\$5,976.00	33.6%	\$3,969.84	\$115.48	\$93.89	\$76.58	\$133.70	\$106.07	\$88.49		
6883	0962V270	Payment Systems	Stored Value Card Systems	IR PAYSTATION 7210 STORED-VALUE CARD DISPENSER 7210	\$2,894.00	29.4%	\$2,043.00	\$59.43	\$48.32	\$39.41	\$68.81	\$54.59	\$45.54		
6884	0941V284	Payment Systems	Stored Value Card Systems	IR PAYSTATION 7220 STORED-VALUE CARD DISPENSER 7220	\$3,911.00	31.3%	\$2,688.00	\$78.19	\$63.57	\$51.85	\$90.53	\$71.82	\$59.92		
6885	0962V271	Payment Systems	Stored Value Card Systems	IR PAYSTATION 7225 CARD DISPENSER & RE-VALUE STATION W/ REC	\$4,935.00	30.1%	\$3,452.00	\$100.42	\$81.64	\$66.59	\$116.26	\$92.24	\$76.95		
6886	0962V272	Payment Systems	Stored Value Card Extended Wa	EXTENDED WARRANTY FOR 7210 STORED-VALUE CARD DISPENSER	\$376.00	30.9%	\$260.00	\$7.56	\$6.15	\$5.02	\$8.76	\$6.95	\$5.80		
6887	0962V273	Payment Systems	Stored Value Card Extended Wa	EXTENDED WARRANTY FOR 7220 STORED-VALUE CARD DISPENSER	\$508.00	31.1%	\$350.00	\$10.18	\$8.28	\$6.75	\$11.79	\$9.35	\$7.80		
6888	0962V274	Payment Systems	Stored Value Card Extended Wa	EXTENDED WARRANTY FOR 7225 STORED-VALUE CARD DISPENSER	\$642.00	31.2%	\$442.00	\$12.86	\$10.45	\$8.53	\$14.89	\$11.81	\$9.85		
6889	0962V263	Payment Systems	Stored Value Card Extended Wa	EXTENDED WARRANTY FOR 7110 STORED-VALUE CARD READER 711	\$132.00	30.3%	\$92.00	\$2.68	\$2.18	\$1.77	\$3.10	\$2.46	\$2.05		
6890	0962V264	Payment Systems	Stored Value Card Extended Wa	EXTENDED WARRANTY FOR 7110PD STORED-VALUE CARD READER	\$161.00	30.4%	\$112.00	\$3.26	\$2.65	\$2.16	\$3.77	\$2.99	\$2.50		
6891	0962V265	Payment Systems	Stored Value Card Extended Wa	EXTENDED WARRANTY FOR 7112 ENHANCED STORED-VALUE CARD	\$154.00	30.5%	\$107.00	\$3.11	\$2.53	\$2.06	\$3.60	\$2.86	\$2.39		
6892	0962V266	Payment Systems	Stored Value Card Extended Wa	EXTENDED WARRANTY FOR 7112PD ENHANCED STORED-VALUE CAR	\$183.00	30.6%	\$127.00	\$3.69	\$3.00	\$2.45	\$4.28	\$3.39	\$2.83		
6893	0962V267	Payment Systems	Stored Value Card Extended Wa	EXTENDED WARRANTY FOR 7114 STORED-VALUE CARD READER 711	\$154.00	30.5%	\$107.00	\$3.11	\$2.53	\$2.06	\$3.60	\$2.86	\$2.39		
6894	0962V268	Payment Systems	Stored Value Card Extended Wa	EXTENDED WARRANTY FOR 7114PD STORED-VALUE CARD READER	\$183.00	30.6%	\$127.00	\$3.69	\$3.00	\$2.45	\$4.28	\$3.39	\$2.83		
6895	2872V611	Payment Systems	Stored Value Card Extended Wa	JAMX EXTENDED WARRANTY FOR 8220 STORED VALUE CARD DISPE	\$677.00	33.3%	\$451.86	\$13.14	\$10.69	\$8.72	\$15.22	\$12.07	\$10.07		
6896	2872V613	Payment Systems	Stored Value Card Extended Wa	JAMX EXTENDED WARRANTY FOR 8225 STORED VALUE CARD DISPE	\$777.00	33.6%	\$516.12	\$15.01	\$12.21	\$9.96	\$17.38	\$13.79	\$11.50		
6897	2835V503	Payment Systems	Credit Card Systems	JAMX NETPAD TERMINAL - NETPAD-MAG	\$2,242.00	35.8%	\$1,439.36	\$41.87	\$34.04	\$27.77	\$48.48	\$38.46	\$32.08		
6898	2835V505	Payment Systems	Credit Card Systems	JAMX NETPAD TERMINAL - MOUNT KIT FOR 65XX VEND SYSTEM - 3	\$196.00	45.9%	\$106.00	\$3.08	\$2.51	\$2.04	\$3.57	\$2.83	\$2.36		
6899	2835V523	Payment Systems	Credit Card Systems	JAMX NETPAD TERMINAL - INITIAL SETUP FOR ONE MERCHANT AC	\$466.00	-2.1%	\$475.79	\$13.84	\$11.25	\$9.18	\$16.02	\$12.71	\$10.61		
6900	2835V506	Payment Systems	Credit Card Systems	JAMX NETPAD PROCESSING SUBSCRIPTION - 1 YEAR - 1000 TRANSA	\$672.00	32.3%	\$455.00	\$13.24	\$10.76	\$8.78	\$15.32	\$12.16	\$10.14		
6901	2835V524	Payment Systems	Credit Card Systems	JAMX NETPAD TOUCH - 1 YEAR EXTENDED WARRANTY (POP) - NETP	\$291.00	7.4%	\$269.47	\$7.84	\$6.37	\$5.20	\$9.08	\$7.20	\$6.01		
6902	3440V210	Payment Systems	Credit Card Systems	NETPAD BRACKET FOR 95XX - 302189	\$82.00	34.1%	\$54.00	\$1.57	\$1.28	\$1.04	\$1.82	\$1.44	\$1.20		
6903	3453V462	Payment Systems	Credit Card Systems	JAMX 9553B NETWORKABLE CASHLESS TOWER FOR USE WITH NET	\$1,683.00	-2.1%	\$1,718.34	\$49.99	\$40.64	\$33.15	\$57.87	\$45.91	\$38.30		
6904	3746V535	Payment Systems	Credit Card Systems	JAMX MOBILE PAY NETPAD FOR 9500 SERIES VEND SYSTEMS - 3022	\$2,475.00	-2.1%	\$2,526.98	\$73.51	\$59.76	\$48.75	\$85.11	\$67.52	\$56.33		
6905	3746V537	Payment Systems	Credit Card Systems	JAMX MOBILE PAY NETPAD TERMINAL - 302293	\$2,978.00	-2.1%	\$3,040.54	\$88.45	\$71.91	\$58.65	\$102.41	\$81.24	\$67.77		
6906	2835V504	Payment Systems	Credit Card Systems	JAMX NETPAD TERMINAL - PEDESTAL - NETPAD-PED	\$348.00	23.2%	\$267.24	\$7.77	\$6.32	\$5.16	\$9.00	\$7.14	\$5.96		
6907	3746V539	Payment Systems	Credit Card Systems	JAMX MOBILE PAY NETPAD - INITIAL MERCHANT SETUP FREEDOM	\$299.00	-2.1%	\$305.28	\$8.88	\$7.22	\$5.89	\$10.28	\$8.16	\$6.80		
6908	4039V493	Payment Systems	Credit Card Systems	MONTHLY PROCESSING ADDITIONAL FREEDOMPAY, 300 TRANSACTI	\$25.00	-2.0%	\$25.50	\$0.74	\$0.60	\$0.49	\$0.86	\$0.68	\$0.57		
6909	4039V494	Payment Systems	Credit Card Systems												

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 Canon Solutions America, Inc.
 Lease Payment: Rental and/or purchase of Multi-Function Copier Devices. Options including: Municipal, different lengths, payment cycles. Service Pricing is fixed for the term of the lease or 5 years for purchase.
 Appendix A: Pricing and Equipment Offerings

					Purchase		Lease						Service		
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
7210	6315AR76	Tracking & Auditing	MiCARD PLUS Card Reader - Sup	KOFAX MICRO MULTI-CARD READER_PROMOTIONAL PRICE	\$210.00	6.7%	\$195.84	\$5.70	\$4.63	\$3.78	\$6.60	\$5.23	\$4.37		
7211	3575B052	Tracking & Auditing	MiCARD v2 Magnetic Card Reader	unifLOW MiCARD v2 Magnetic Card Reader (1-9 Readers)	\$172.00	15.0%	\$146.20	\$4.25	\$3.46	\$2.82	\$4.92	\$3.91	\$3.26		
7212	1642V828	Tracking & Auditing	RFIDeas Card Reader	RFIDeas PC PROX MOUNTING BRACKET KIT KT-SHBT-K	\$10.00	0.0%	\$10.00	\$0.29	\$0.24	\$0.19	\$0.34	\$0.27	\$0.22		
7213	1464V038	Tracking & Auditing	RFIDeas Card Reader	HID ProxCARD II Clamshell Card 1326LMSMV H10301 FC 183 - BDG-1	\$3.10	3.2%	\$3.00	\$0.09	\$0.09	\$0.07	\$0.10	\$0.08	\$0.07		
7214	1896V808	Tracking & Auditing	ID Tech Card Reader	ID TECH OMNI BARCODE & MAGSTRIPE READER WCR3237-733U	\$399.98	52.3%	\$190.74	\$5.55	\$4.51	\$3.68	\$6.42	\$5.10	\$4.25		
7215	3575B078	Tracking & Auditing	NT-Ware Card Packs	unifLOW Milfare Cards (10 Pack)	\$92.00	2.4%	\$89.79	\$2.61	\$2.12	\$1.73	\$3.02	\$2.40	\$2.00		
7216	3575B040	Tracking & Auditing	unifLOW Extended Maintenance	unifLOW Software Assurance (1 Point)	\$18.00	5.7%	\$16.98	\$0.49	\$0.40	\$0.33	\$0.57	\$0.45	\$0.38		
7217	2260V182	Tracking & Auditing	Implementation Services by Loc	unifLOW FOR SMB IMPLEMENTATION SERVICES BY LOCAL SYSTEMS	\$1,164.00	25.5%	\$867.00	\$25.22	\$20.50	\$16.72	\$29.20	\$23.17	\$19.33		
7218	2469V124	Tracking & Auditing	Implementation Services by Loc	unifLOW FOR SMB ONE HOUR ADD-ON IMPLEMENTATION SERVICE	\$292.00	26.4%	\$215.00	\$6.25	\$5.08	\$4.15	\$7.24	\$5.74	\$4.79		
7219	2820V808	Tracking & Auditing	Implementation Services by Loc	unifLOW REMOTE IMPLEMENTATION SERVICES BY NCS ENGINEER -	\$347.00	28.8%	\$247.00	\$7.19	\$5.84	\$4.76	\$8.32	\$6.60	\$5.51		
7220	3575B037	Tracking & Auditing	NT-ware Professional Services	unifLOW Customization Unit	\$965.00	5.0%	\$917.00	\$26.68	\$21.69	\$17.69	\$30.88	\$24.50	\$20.44		
7221	3575B038	Tracking & Auditing	NT-ware Professional Services	unifLOW 1 day Remote Installation Assistance Service (RIAS)	\$1,454.00	5.4%	\$1,375.00	\$40.00	\$32.52	\$26.52	\$46.31	\$36.74	\$30.65		
7222	3575B080	Tracking & Auditing	NT-ware Professional Services	PROJECT ACCESS PACK	\$5,048.00	21.5%	\$3,963.00	\$115.28	\$93.72	\$76.45	\$133.47	\$105.89	\$88.34		
7223	3340B096	Tracking & Auditing	Canon USA Professional Service	CANON PROFESSIONAL SERVICES PACKAGE FOR UNIFLOW SMB	\$4,400.00	7.2%	\$4,083.00	\$118.77	\$96.56	\$78.76	\$137.52	\$109.10	\$91.01		
7224	3575B622	Tracking & Auditing	Canon USA Professional Service	unifLOW PROFESSIONAL SERVICES PACKAGE FOR SMB	\$1,400.00	14.6%	\$1,195.00	\$34.76	\$28.26	\$23.05	\$40.25	\$31.93	\$26.64		
7225	3575B619	Tracking & Auditing	LEGACY CUSTOMERS ONLY - uni	unifLOW FOR EDUCATION SECTOR LICENSE	\$2,380.00	4.6%	\$2,269.50	\$66.02	\$53.67	\$43.78	\$76.44	\$60.64	\$50.59		
7226	3575B620	Tracking & Auditing	LEGACY CUSTOMERS ONLY - uni	STANDARD MODULE FOR EDUCATION SECTOR LICENSE	\$830.00	4.4%	\$793.56	\$23.08	\$18.77	\$15.31	\$26.73	\$21.20	\$17.69		
7227	3575B621	Tracking & Auditing	LEGACY CUSTOMERS ONLY - uni	REMOTE PRINT SERVER FOR EDUCATION SECTOR LICENSE	\$830.00	4.4%	\$793.56	\$23.08	\$18.77	\$15.31	\$26.73	\$21.20	\$17.69		
7228	3575B775	Tracking & Auditing	unifLOW Education Secure Publ	unifLOW EDUCATION SECURE PRINT DEVICE LICENSE - 1 TO 9 UNIT	\$300.00	6.3%	\$281.00	\$8.17	\$6.65	\$5.42	\$9.46	\$7.51	\$6.26		
7229	3575B776	Tracking & Auditing	unifLOW Education Secure Publ	unifLOW EDUCATION SECURE PRINT DEVICE LICENSE - 10 TO 24 UN	\$230.00	5.7%	\$217.00	\$6.31	\$5.13	\$4.19	\$7.31	\$5.80	\$4.84		
7230	3575B777	Tracking & Auditing	unifLOW Education Secure Publ	unifLOW EDUCATION SECURE PRINT DEVICE LICENSE - 25 TO 49 UN	\$220.00	11.0%	\$195.84	\$5.70	\$4.63	\$3.78	\$6.60	\$5.23	\$4.37		
7231	3575B778	Tracking & Auditing	unifLOW Education Secure Publ	unifLOW EDUCATION SECURE PRINT DEVICE LICENSE - 50 TO 99 UN	\$165.00	11.0%	\$146.88	\$4.27	\$3.47	\$2.83	\$4.95	\$3.92	\$3.27		
7232	3575B779	Tracking & Auditing	unifLOW Education Secure Publ	unifLOW EDUCATION SECURE PRINT DEVICE LICENSE - 100 TO 199	\$130.00	10.6%	\$116.28	\$3.38	\$2.74	\$2.24	\$3.92	\$3.11	\$2.59		
7233	3575B780	Tracking & Auditing	unifLOW Education Secure Publ	unifLOW EDUCATION SECURE PRINT DEVICE LICENSE - 200 TO 499	\$110.00	11.0%	\$97.92	\$2.85	\$2.32	\$1.89	\$3.30	\$2.62	\$2.18		
7234	3575B781	Tracking & Auditing	unifLOW Education Secure Publ	unifLOW EDUCATION SECURE PRINT DEVICE LICENSE - 500+ UNIT P	\$100.00	10.2%	\$89.76	\$2.61	\$2.12	\$1.73	\$3.02	\$2.40	\$2.00		
7235	3575B782	Tracking & Auditing	unifLOW Education Secure Publ	unifLOW EDUCATION SECURE PRINT DEVICE LICENSE FOR CMFP	\$142.00	7.3%	\$131.58	\$3.83	\$3.11	\$2.54	\$4.43	\$3.52	\$2.93		
7236	3575B783	Tracking & Auditing	unifLOW Education Secure Publ	unifLOW EDUCATION SECURE PRINT DEVICE LICENSE FOR SFP	\$94.00	7.8%	\$86.70	\$2.52	\$2.05	\$1.67	\$2.92	\$2.32	\$1.93		
7237	3575B763	Tracking & Auditing	unifLOW Education Secure Publ	unifLOW EDUCATION SPP DEVICE LICENSE FOR OCE LARGE FORMAT	\$600.00	8.2%	\$550.80	\$16.02	\$13.03	\$10.62	\$18.55	\$14.72	\$12.28		
7238	3575B764	Tracking & Auditing	unifLOW Education Secure Publ	unifLOW EDUCATION SPP DEVICE LICENSE FOR OCE LARGE FORMAT	\$725.00	8.1%	\$666.06	\$19.38	\$15.75	\$12.85	\$22.43	\$17.80	\$14.85		
7239	3575B765	Tracking & Auditing	unifLOW Education Secure Publ	unifLOW EDUCATION SPP DEVICE LICENSE FOR CANON VARIOPRINT	\$450.00	10.2%	\$403.92	\$11.75	\$9.55	\$7.79	\$13.60	\$10.79	\$9.00		
7240	3575B752	Tracking & Auditing	unifLOW Education Secure Publ	unifLOW EDUCATION SPP DEVICE LICENSE FOR XEROX 1 DEVICE	\$540.00	7.4%	\$500.00	\$14.55	\$11.83	\$9.65	\$16.84	\$13.36	\$11.15		
7241	3575B753	Tracking & Auditing	unifLOW Education Secure Publ	unifLOW EDUCATION SPP DEVICE LICENSE FOR HEWLETT-PACKARD	\$540.00	7.4%	\$500.00	\$14.55	\$11.83	\$9.65	\$16.84	\$13.36	\$11.15		
7242	3575B754	Tracking & Auditing	unifLOW Education Secure Publ	unifLOW EDUCATION SPP DEVICE LICENSE FOR KONICA MINOLTA 1	\$540.00	7.4%	\$500.00	\$14.55	\$11.83	\$9.65	\$16.84	\$13.36	\$11.15		
7243	3575B755	Tracking & Auditing	unifLOW Education Secure Publ	unifLOW EDUCATION SPP DEVICE LICENSE FOR SAMSUNG 1 DEVICE	\$540.00	7.4%	\$500.00	\$14.55	\$11.83	\$9.65	\$16.84	\$13.36	\$11.15		
7244	3575B756	Tracking & Auditing	unifLOW Education Secure Publ	unifLOW EDUCATION SPP DEVICE LICENSE FOR OKI 1 DEVICE	\$540.00	7.4%	\$500.00	\$14.55	\$11.83	\$9.65	\$16.84	\$13.36	\$11.15		
7245	3575B757	Tracking & Auditing	unifLOW Education Secure Publ	unifLOW EDUCATION SPP DEVICE LICENSE FOR BROTHER 1 DEVICE	\$540.00	7.4%	\$500.00	\$14.55	\$11.83	\$9.65	\$16.84	\$13.36	\$11.15		
7246	3575B758	Tracking & Auditing	unifLOW Education Secure Publ	unifLOW EDUCATION SPP DEVICE LICENSE FOR LEXMARK 1 DEVICE	\$540.00	7.4%	\$500.00	\$14.55	\$11.83	\$9.65	\$16.84	\$13.36	\$11.15		
7247	3575B759	Tracking & Auditing	unifLOW Education Secure Publ	unifLOW EDUCATION SPP DEVICE LICENSE FOR SHARP 1 DEVICE	\$540.00	7.4%	\$500.00	\$14.55	\$11.83	\$9.65	\$16.84	\$13.36	\$11.15		
7248	3575B784	Tracking & Auditing	unifLOW Education Scan Addit	unifLOW EDUCATION SCAN ADDITION DEVICE LICENSE - 1 TO 9 UN	\$300.00	6.2%	\$281.52	\$8.19	\$6.66	\$5.43	\$9.48	\$7.52	\$6.28		
7249	3575B785	Tracking & Auditing	unifLOW Education Scan Addit	unifLOW EDUCATION SCAN ADDITION DEVICE LICENSE - 10 TO 24 U	\$275.00	7.3%	\$255.00	\$7.42	\$6.03	\$4.92	\$8.59	\$6.81	\$5.68		
7250	3575B786	Tracking & Auditing	unifLOW Education Scan Addit	unifLOW EDUCATION SCAN ADDITION DEVICE LICENSE - 25 TO 49 U	\$230.00	6.9%	\$214.20	\$6.23	\$5.07	\$4.13	\$7.21	\$5.72	\$4.77		
7251	3575B748	Tracking & Auditing	unifLOW Education Scan Addit	unifLOW EDUCATION SCAN ADDITION DEVICE LICENSE - 50 TO 99 U	\$200.00	8.2%	\$183.60	\$5.34	\$4.34	\$3.54	\$6.18	\$4.91	\$4.09		
7252	3575B749	Tracking & Auditing	unifLOW Education Scan Addit	unifLOW EDUCATION SCAN ADDITION DEVICE LICENSE - 100 TO 199	\$175.00	16.1%	\$146.88	\$4.27	\$3.47	\$2.83	\$4.95	\$3.92	\$3.27		
7253	3575B750	Tracking & Auditing	unifLOW Education Scan Addit	unifLOW EDUCATION SCAN ADDITION DEVICE LICENSE - 200 TO 499	\$170.00	20.8%	\$134.64	\$3.92	\$3.18	\$2.60	\$4.53	\$3.60	\$3.00		
7254	3575B751	Tracking & Auditing	unifLOW												

					Purchase		Lease						Service		
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
7382	4086V858	Tracking & Auditing	nQzw Main Software	NQZW COSTQ PACKAGE 81-250 USERS - COSTQ81-250	\$6.43	17.6%	\$5.30	\$0.15	\$0.13	\$0.10	\$0.18	\$0.14	\$0.12		
7383	4086V859	Tracking & Auditing	nQzw Main Software	NQZW COSTQ PACKAGE 251-500 USERS - COSTQ251-500	\$5.57	17.6%	\$4.59	\$0.13	\$0.11	\$0.09	\$0.15	\$0.12	\$0.10		
7384	4086V849	Tracking & Auditing	nQzw Main Software	NQZW PRINTQ PACKAGE 81-250 USERS - PRINTQ81-250	\$2.81	16.4%	\$2.35	\$0.07	\$0.06	\$0.05	\$0.08	\$0.06	\$0.05		
7385	4086V860	Tracking & Auditing	nQzw Main Software	NQZW PRINTQ PACKAGE 251-500 USERS - PRINTQ251-500	\$2.32	16.4%	\$1.94	\$0.06	\$0.05	\$0.04	\$0.07	\$0.05	\$0.04		
7386	4086V850	Tracking & Auditing	nQzw Main Software	NQZW SCANQ PACKAGE 81-250 USERS - SCANQ81-250	\$10.86	18.3%	\$8.87	\$0.26	\$0.21	\$0.17	\$0.30	\$0.24	\$0.20		
7387	4086V861	Tracking & Auditing	nQzw Main Software	NQZW SCANQ PACKAGE 251-500 USERS - SCANQ251-500	\$9.13	17.3%	\$7.55	\$0.22	\$0.18	\$0.15	\$0.25	\$0.20	\$0.17		
7388	4086V862	Tracking & Auditing	nQzw Main Software	NQZW ALL-IN-1-Q BUNDLE 81-250 USERS - ALL-IN-Q81-250	\$14.64	16.4%	\$12.24	\$0.36	\$0.29	\$0.24	\$0.41	\$0.33	\$0.27		
7389	4086V863	Tracking & Auditing	nQzw Main Software	NQZW ALL-IN-1-Q BUNDLE 251-500 USERS - ALL-IN-Q251-500	\$11.99	18.3%	\$9.79	\$0.28	\$0.23	\$0.19	\$0.33	\$0.26	\$0.22		
7390	4086V864	Tracking & Auditing	nQzw Main Software	NQZW QUEUES PACKAGE 81-250 USERS - QUEUES81-250	\$2.67	16.1%	\$2.24	\$0.07	\$0.05	\$0.04	\$0.08	\$0.06	\$0.05		
7391	4086V865	Tracking & Auditing	nQzw Main Software	NQZW QUEUES PACKAGE 251-500 USERS - QUEUES251-500	\$2.25	18.2%	\$1.84	\$0.05	\$0.04	\$0.04	\$0.06	\$0.05	\$0.04		
7392	4086V866	Tracking & Auditing	nQzw Main Software	NQZW DMSQ BUNDLE 81-250 USERS - SCANDMSQBUNDLE81	\$8.80	17.7%	\$7.24	\$0.21	\$0.17	\$0.14	\$0.24	\$0.19	\$0.16		
7393	4086V867	Tracking & Auditing	nQzw Main Software	NQZW DMSQ BUNDLE 251-500 USERS - SCANDMSQBUNDLE251	\$7.40	17.3%	\$6.12	\$0.18	\$0.14	\$0.12	\$0.21	\$0.16	\$0.14		
7394	4086V868	Tracking & Auditing	nQzw Main Software	NQZW MAILQ BUNDLE 81-250 USERS - MAILQBUNDLE81	\$8.80	17.7%	\$7.24	\$0.21	\$0.17	\$0.14	\$0.24	\$0.19	\$0.16		
7395	4086V869	Tracking & Auditing	nQzw Main Software	NQZW MAILQ BUNDLE 251-500 USERS - MAILQBUNDLE251	\$7.40	17.3%	\$6.12	\$0.18	\$0.14	\$0.12	\$0.21	\$0.16	\$0.14		
7396	4086V870	Tracking & Auditing	nQzw Main Software	NQZW DMS CONNECTOR 81-250 USERS - SCANDMS81-250	\$0.73	16.9%	\$0.61	\$0.02	\$0.01	\$0.01	\$0.02	\$0.02	\$0.01		
7397	4086V871	Tracking & Auditing	nQzw Main Software	NQZW DMS CONNECTOR 251-500 USERS - SCANDMS251-500	\$0.62	17.6%	\$0.51	\$0.01	\$0.01	\$0.01	\$0.02	\$0.01	\$0.01		
7398	4086V872	Tracking & Auditing	nQzw Main Software	NQZW MAILQ 81-250 USERS - MAILQ81-250	\$0.73	16.9%	\$0.61	\$0.02	\$0.01	\$0.01	\$0.02	\$0.02	\$0.01		
7399	4086V873	Tracking & Auditing	nQzw Main Software	NQZW MAILQ 251-500 USERS - MAILQ251-500	\$0.62	17.6%	\$0.51	\$0.01	\$0.01	\$0.01	\$0.02	\$0.01	\$0.01		
7400	4086V874	Tracking & Auditing	nQzw Main Software	NQZW IOS APP FOR IPHONE 81-250 USERS - IOS81-250	\$0.73	16.9%	\$0.61	\$0.02	\$0.01	\$0.01	\$0.02	\$0.02	\$0.01		
7401	4086V875	Tracking & Auditing	nQzw Main Software	NQZW IOS APP FOR IPHONE 251-500 USERS - IOS251-500	\$0.62	17.6%	\$0.51	\$0.01	\$0.01	\$0.01	\$0.02	\$0.01	\$0.01		
7402	4086V876	Tracking & Auditing	nQzw Main Software	NQZW PDFQ 81-250 USERS - PDFQ81-250	\$0.73	16.9%	\$0.61	\$0.02	\$0.01	\$0.01	\$0.02	\$0.02	\$0.01		
7403	4086V877	Tracking & Auditing	nQzw Main Software	NQZW PDFQ 251-500 USERS - PDFQ251-500	\$0.62	17.6%	\$0.51	\$0.01	\$0.01	\$0.01	\$0.02	\$0.01	\$0.01		
7404	3899V868	Tracking & Auditing	nQzw Main Software with Mail	NQZW ENTERPRISE PLATFORM, UP TO 50 USERS, 36 MONTHS - PRSC	\$7,344.00	23.5%	\$5,619.00	\$163.46	\$132.89	\$108.39	\$189.25	\$150.14	\$125.25		
7405	3899V869	Tracking & Auditing	nQzw Main Software with Mail	NQZW ENTERPRISE PLATFORM, UP TO 50 USERS, 48 MONTHS - PRSC	\$7,584.00	23.5%	\$5,802.00	\$168.78	\$137.22	\$111.92	\$195.41	\$155.03	\$129.33		
7406	3899V870	Tracking & Auditing	nQzw Main Software with Mail	NQZW ENTERPRISE PLATFORM, UP TO 50 USERS, 60 MONTHS - PRSC	\$7,920.00	23.5%	\$6,059.00	\$176.26	\$143.30	\$116.88	\$204.07	\$161.90	\$135.06		
7407	3899V871	Tracking & Auditing	nQzw More than 3 devices unde	NQZW ESSENTIALS PACKAGE ADDITIONAL LICENSE, 36 MONTHS - ES	\$1,296.00	23.5%	\$992.00	\$28.86	\$23.46	\$19.14	\$33.41	\$26.51	\$22.11		
7408	3899V872	Tracking & Auditing	nQzw More than 3 devices unde	NQZW ESSENTIALS PACKAGE ADDITIONAL LICENSE, 48 MONTHS - ES	\$1,728.00	23.5%	\$1,322.00	\$38.46	\$31.27	\$25.50	\$44.52	\$35.32	\$29.47		
7409	3899V873	Tracking & Auditing	nQzw More than 3 devices unde	NQZW ESSENTIALS PACKAGE ADDITIONAL LICENSE, 60 MONTHS - ES	\$2,160.00	23.5%	\$1,653.00	\$48.09	\$39.09	\$31.89	\$55.67	\$44.17	\$36.85		
7410	3899V877	Tracking & Auditing	nQzw Software Components	NQZW ENTERPRISE PLATFORM AND COMMAND CENTER, PER USER	\$42.50	22.4%	\$33.00	\$0.96	\$0.78	\$0.64	\$1.11	\$0.88	\$0.74		
7411	3899V878	Tracking & Auditing	nQzw Software Components	NQZW EMBEDDED SOFTWARE PER DEVICE - EMB001	\$1,275.00	23.4%	\$977.00	\$28.42	\$23.11	\$18.85	\$32.91	\$26.11	\$21.78		
7412	3899V879	Tracking & Auditing	nQzw Software Components	NQZW PRINT MANAGER, PER USER, 1 TO 50 USERS - PR0001	\$12.00	16.7%	\$10.00	\$0.29	\$0.24	\$0.19	\$0.34	\$0.27	\$0.22		
7413	3899V880	Tracking & Auditing	nQzw Software Components	NQZW PRINT MANAGER, PER USER, 51 TO 100 USERS - PR0051	\$11.00	9.1%	\$10.00	\$0.29	\$0.24	\$0.19	\$0.34	\$0.27	\$0.22		
7414	3899V881	Tracking & Auditing	nQzw Software Components	NQZW PRINT MANAGER, PER USER, 101 TO 400 USERS - PR0101	\$10.00	10.0%	\$9.00	\$0.26	\$0.21	\$0.17	\$0.30	\$0.24	\$0.20		
7415	3899V882	Tracking & Auditing	nQzw Software Components	NQZW PRINT MANAGER, PER USER, 401 TO 1000 USERS - PR0401	\$9.00	11.1%	\$8.00	\$0.23	\$0.19	\$0.15	\$0.27	\$0.21	\$0.18		
7416	3899V883	Tracking & Auditing	nQzw Software Components	NQZW PRINT MANAGER, PER USER, 1001+ USERS - PR1001	\$8.00	12.5%	\$7.00	\$0.20	\$0.17	\$0.14	\$0.24	\$0.19	\$0.16		
7417	3899V884	Tracking & Auditing	nQzw Software Components	NQZW PRINT DMS INTEGRATION, PER USER - PRDMS0	\$5.00	0.0%	\$5.00	\$0.15	\$0.12	\$0.10	\$0.17	\$0.13	\$0.11		
7418	3899V885	Tracking & Auditing	nQzw Software Components	NQZW PRINT ANYWHERE, PER USER - PRANY	\$17.50	14.3%	\$15.00	\$0.44	\$0.35	\$0.29	\$0.51	\$0.40	\$0.33		
7419	3899V886	Tracking & Auditing	nQzw Software Components	NQZW PHONE MANAGER, PER USER - PHMG01	\$9.95	9.5%	\$9.00	\$0.26	\$0.21	\$0.17	\$0.30	\$0.24	\$0.20		
7420	3899V887	Tracking & Auditing	nQzw Software Components	NQZW EXPENSE MANAGER, PER USER, 1 TO 50 USERS - EM0001	\$150.00	22.7%	\$116.00	\$3.37	\$2.74	\$2.24	\$3.91	\$3.10	\$2.59		
7421	3899V888	Tracking & Auditing	nQzw Software Components	NQZW EXPENSE MANAGER, PER USER, 51 TO 100 USERS - EM0051	\$125.00	23.2%	\$96.00	\$2.79	\$2.27	\$1.85	\$3.23	\$2.57	\$2.14		
7422	3899V889	Tracking & Auditing	nQzw Software Components	NQZW EXPENSE MANAGER, PER USER, 101 TO 400 USERS - EM0101	\$75.00	21.3%	\$59.00	\$1.72	\$1.40	\$1.14	\$1.99	\$1.58	\$1.32		
7423	3899V890	Tracking & Auditing	nQzw Software Components	NQZW EXPENSE MANAGER, PER USER, 401 TO 1000 USERS - EM0401	\$60.00	23.3%	\$46.00	\$1.34	\$1.09	\$0.89	\$1.55	\$1.23	\$1.03		
7424	3899V891	Tracking & Auditing	nQzw Software Components	NQZW EXPENSE MANAGER, PER USER, 1001+ USERS - EM1001	\$45.00	22.2%	\$35.00	\$1.02	\$0.83	\$0.68	\$1.18	\$0.94	\$0.78		
7425	3899V89														

					Purchase		Lease						Service		
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annual, etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
7554	3976V609	Tracking & Auditing	PaperCut MF for Education (COI	PAPER/CUT MFD EMB, TOSHIBA, EDUGOV, 1-9, PER DEVICE - PCMF-E	\$603.00	15.2%	\$511.37	\$14.88	\$12.09	\$9.86	\$17.22	\$13.66	\$11.40		
7555	3885V499	Tracking & Auditing	PaperCut MF for Education (COI	PAPER/CUT MFD EMB, XEROX, COMM, 1-9, PER DEVICE - PCMF-XER	\$684.00	12.0%	\$601.80	\$17.51	\$14.23	\$11.61	\$20.27	\$16.08	\$13.41		
7556	3669V428	Tracking & Auditing	PaperCut MF 3rd Party For Edu	PAPER/CUT SFP EMB, HP PRINTER, EDUGOV, 1-9, PER DEVICE - PCMF	\$308.00	16.3%	\$257.84	\$7.50	\$6.10	\$4.97	\$8.68	\$6.89	\$5.75		
7557	3902V512	Tracking & Auditing	PaperCut MF 3rd Party For Edu	PAPER/CUT MFD EMB, RICOH, EDUGOV, 10-24, PER DEVICE - PCMF-E	\$416.00	9.1%	\$378.00	\$11.00	\$8.94	\$7.29	\$12.73	\$10.10	\$8.43		
7558	3994V712	Tracking & Auditing	PaperCut MF 3rd Party For Edu	PAPER/CUT MFD EMB, RICOH, EDUGOV, 25-49, PER DEVICE - PCMF-E	\$359.00	8.9%	\$327.00	\$9.51	\$7.73	\$6.31	\$11.01	\$8.74	\$7.29		
7559	4010V703	Tracking & Auditing	PaperCut MF 3rd Party For Edu	PAPER/CUT MFD EMB, HP, COMM, 10-24, PER DEVICE - PCMF-HP-10	\$452.00	16.4%	\$378.00	\$11.00	\$8.94	\$7.29	\$12.73	\$10.10	\$8.43		
7560	3708V716	Tracking & Auditing	PaperCut MF 3rd Party For Edu	PAPER/CUT MFD EMB, RICOH, EDUGOV, 1-9, PER DEVICE - PCMF-E-RIC	\$603.00	21.1%	\$476.00	\$13.85	\$11.26	\$9.18	\$16.03	\$12.72	\$10.61		
7561	3594V503	Tracking & Auditing	PaperCut MF for Education - De	PAPER/CUT MFD EMB, CANON, LICENSE MIGRATION - PCMF-MIGRAT	\$142.00	15.7%	\$119.75	\$3.48	\$2.83	\$2.31	\$4.03	\$3.20	\$2.67		
7562	4097V882	Tracking & Auditing	PaperCut MF for Education - De	PAPER/CUT SFP EMB, XEROX, LICENSE MIGRATION - PCMF-MIGRATE	\$55.00	3.5%	\$53.09	\$1.54	\$1.26	\$1.02	\$1.79	\$1.42	\$1.18		
7563	4164B293	Tracking & Auditing	PaperCut MF for Education - M8	PAPER/CUT DEVICE LICENSE FOR CANON MEAP IR-ADV GEN 2 DEVIC	\$75.00	13.3%	\$65.00	\$1.89	\$1.54	\$1.25	\$2.19	\$1.74	\$1.45		
7564	4224C027	Tracking & Auditing	PaperCut MF for Education - M8	PAPER/CUT GEN3+ MEAP LICENSE - IR-ADV GEN 3 / DX DEVICES ONLY	\$75.00	13.3%	\$65.00	\$1.89	\$1.54	\$1.25	\$2.19	\$1.74	\$1.45		
7565	3598V679	Tracking & Auditing	PaperCut MF for Education - SM	SMB BUNDLE, PER CANON DEVICE - PCMF-SMB-CANON	\$452.00	15.3%	\$382.63	\$11.13	\$9.05	\$7.38	\$12.89	\$10.22	\$8.53		
7566	3604V377	Tracking & Auditing	PaperCut MF for Education - Ad	PAPER/CUT ADDITIONAL PRINT RELEASE STATION (FIRST LICENSE INC	\$135.00	11.5%	\$119.48	\$3.48	\$2.83	\$2.30	\$4.02	\$3.19	\$2.66		
7567	3628V750	Tracking & Auditing	PaperCut MF for Education - Ad	PCPROX+ ETHERNET (2-PORT)/P READER KIT - PRX-KT-80581AK4	\$475.00	40.4%	\$283.00	\$8.23	\$6.69	\$5.46	\$9.53	\$7.56	\$6.31		
7568	3628V749	Tracking & Auditing	PaperCut MF for Education - Ad	FAST RELEASE NETWORK CARD READER CONNECTION LICENSE, PRIC	\$37.00	13.5%	\$32.00	\$0.93	\$0.76	\$0.62	\$1.08	\$0.86	\$0.71		
7569	3628V772	Tracking & Auditing	PaperCut MF for Education - Ad	PAPER/CUT HP FAST RELEASE EMBEDDED, 1-49, PER DEVICE - PCMF-F	\$171.00	15.1%	\$145.15	\$4.22	\$3.43	\$2.80	\$4.89	\$3.88	\$3.24		
7570	2833V557	Tracking & Auditing	PaperCut MF for Education - Ad	PAPER/CUT - BANNER ACCOUNTING SOFTWARE INTEGRATION - PCB	\$4,900.00	-1.3%	\$4,964.00	\$144.40	\$117.40	\$95.76	\$167.19	\$132.64	\$110.65		
7571	3430V869	Tracking & Auditing	PaperCut MF for Education - Ad	CLIO INTEGRATION WITH PAPER/CUT - PCCLIO-INT	\$4,900.00	10.7%	\$4,374.00	\$127.24	\$103.45	\$84.37	\$147.32	\$116.87	\$97.50		
7572	3714V282	Tracking & Auditing	PaperCut MF for Education - Ad	ELITE ENTERPRISE INTEGRATION WITH PAPER/CUT - PCELITE-INT	\$3,500.00	-2.1%	\$3,573.50	\$103.95	\$84.51	\$68.93	\$120.36	\$95.48	\$79.65		
7573	3430V876	Tracking & Auditing	PaperCut MF for Education - Ad	TAB83 INTEGRATION WITH PAPER/CUT - PCTAB83-INT	\$2,400.00	-2.0%	\$2,448.00	\$71.21	\$57.90	\$47.22	\$82.45	\$65.41	\$54.57		
7574	3656V828	Tracking & Auditing	PaperCut MF for Education - Ad	PAPER/CUT UNLIMITED USER LICENSE CONVERSION - PCMF-USERS-C	\$219.00	14.7%	\$186.78	\$5.43	\$4.42	\$3.60	\$6.29	\$4.99	\$4.16		
7575	3675V417	Tracking & Auditing	PaperCut MF for Education - Ad	PAPER/CUT MF - ON-PREM OCR AND DOCUMENT PROCESSING PACK	\$1,094.00	16.5%	\$913.00	\$26.56	\$21.59	\$17.61	\$30.75	\$24.40	\$20.35		
7576	3620V118	Tracking & Auditing	PaperCut MF for Education - Ad	ACDI HARDWARE CONNECTION LICENSE, PRICED PER UNIT - PCMF-C	\$280.00	23.9%	\$213.18	\$6.20	\$5.04	\$4.11	\$7.18	\$5.70	\$4.75		
7577	3651V214	Tracking & Auditing	PaperCut MF for Education - Ad	CARTADIS CPAD CONNECTION LICENSE, PRICED PER UNIT - PCMF-C	\$75.00	13.3%	\$65.00	\$1.89	\$1.54	\$1.25	\$2.19	\$1.74	\$1.45		
7578	3651V206	Tracking & Auditing	PaperCut MF for Education - Ad	CONTROLLER, TOUCH SCREEN WITH POWER SUPPLY AND NETWORK	\$1,600.00	31.3%	\$1,100.00	\$32.00	\$26.02	\$21.22	\$37.05	\$29.39	\$24.52		
7579	3620V121	Tracking & Auditing	PaperCut MF for Education - Ad	EXTENDED WARRANTY, MAX OF ADDITIONAL 4 YEAR - EXTWARRAN	\$0.20	25.0%	\$0.15	\$0.00	\$0.00	\$0.00	\$0.01	\$0.00	\$0.00		
7580	2828V957	Tracking & Auditing	PaperCut MF for Education - Ad	PAPER/CUT - BLACKBOARD - GW-BLACKBOARD	\$3,041.00	12.0%	\$2,676.00	\$77.84	\$63.29	\$51.62	\$90.13	\$71.50	\$59.65		
7581	2884V327	Tracking & Auditing	PaperCut MF for Education - Ad	PAPER/CUT - BRACKET MOUNT FOR CPAD CONTROLLER - CPADBRACK	\$80.00	41.3%	\$47.00	\$1.37	\$1.11	\$0.91	\$1.58	\$1.26	\$1.05		
7582	2749V436	Tracking & Auditing	PaperCut MF for Education - Ad	PAPER/CUT - INTERFACE HARDWARE, MULTIPLE PRICE LINES ON CANON	\$91.67	37.8%	\$57.00	\$1.66	\$1.35	\$1.10	\$1.92	\$1.52	\$1.27		
7583	3626V123	Tracking & Auditing	PaperCut MF for Education - Ad	PAPER/CUT JOB TICKETING - FABLAB	\$4,665.00	12.0%	\$4,105.00	\$119.41	\$97.08	\$79.19	\$138.26	\$109.69	\$91.50		
7584	3675V416	Tracking & Auditing	PaperCut MF for Education - Ad	PAPER/CUT MF - ADVANCED PRINT ENABLEMENT PACK - PCMF-PEP	\$2,734.00	16.6%	\$2,280.00	\$66.33	\$53.92	\$43.98	\$76.79	\$60.92	\$50.82		
7585	3669V424	Tracking & Auditing	PaperCut MF for Education - Ad	INTERFACE HARNESS, MULTIPLE PRICE LINES - H20-COPIER OEM	\$100.00	38.8%	\$61.20	\$1.78	\$1.45	\$1.18	\$2.06	\$1.64	\$1.36		
7586	2828V954	Tracking & Auditing	PaperCut MF for Education - Ad	PAPER/CUT - PAYPAL WEBSITE PAYMENTS STANDARD - GW-PPWPS	\$495.00	12.9%	\$431.00	\$12.54	\$10.19	\$8.31	\$14.52	\$11.52	\$9.61		
7587	3805V860	Tracking & Auditing	PaperCut MF for Education - Ad	PAPER/CUT ADVANCED CONNECTOR LICENSE BOSCP, CARTADIS, JA	\$82.00	17.1%	\$68.00	\$1.98	\$1.61	\$1.31	\$2.29	\$1.82	\$1.52		
7588	3850V636	Tracking & Auditing	PaperCut MF for Education - Ad	PAPER/CUT CONNECTOR LICENSE - BIOSSTORE, FAST RELEASE - PCMF-	\$41.00	14.6%	\$35.00	\$1.02	\$0.83	\$0.68	\$1.18	\$0.94	\$0.78		
7589	3430V877	Tracking & Auditing	PaperCut MF for Education - Ad	TIMESLIPS INTEG WITH PAPER/CUT - PCTSLIPS-INT	\$2,400.00	10.8%	\$2,142.00	\$62.31	\$50.66	\$41.32	\$72.14	\$57.23	\$47.75		
7590	3860V476	Tracking & Auditing	PaperCut MF for Education - Ad	PAPER/CUT SFP EMB, HP PRINTER, EDUGOV, 200-499, PER DEVICE - P	\$130.00	15.4%	\$110.00	\$3.20	\$2.60	\$2.12	\$3.70	\$2.94	\$2.45		
7591	3860V477	Tracking & Auditing	PaperCut MF for Education - Ad	PAPER/CUT PAYMENT GATEWAY GROUP 1 - GW-GROUP1	\$541.00	16.5%	\$452.00	\$13.15	\$10.69	\$8.72	\$15.22	\$12.08	\$10.08		
7592	3860V478	Tracking & Auditing	PaperCut MF for Education - Ad	PAPER/CUT PAYMENT GATEWAY GROUP 2 - GW-GROUP2	\$820.00	16.5%	\$685.00	\$19.93	\$16.20	\$13.21	\$23.07	\$18.30	\$15.27		
7593	3860V479	Tracking & Auditing	PaperCut MF for Education - Ad	PAPER/CUT PAYMENT GATEWAY GROUP 3 - GW-GROUP3	\$3,280.00	16.6%	\$2,736.00	\$79.59	\$64.71	\$52.78	\$92.15	\$73.11	\$60.99		
7594	3849V526	Tracking & Auditing	PaperCut MF for Education - Ad	PAPER/CUT ELATEC TWN4 HD PROX READER P W/THREE CABLES KIT	\$151.00	4.6%	\$144.00	\$4.19	\$3.41	\$2.78	\$4.85	\$3.85	\$3.21		
7595	3849V527	Tracking & Auditing	PaperCut MF for Education - Ad	PAPER/CUT EXTERNAL SNAP-IN HOLDER KIT - BLACK- HKSI-BKIT	\$35.00	22.9%	\$27.00	\$0.79	\$0.64	\$0.52	\$0.91	\$0.72	\$0.60		
7596	3911V350	Tracking & Auditing	PaperCut MF for Education - Ad	PAPER/CUT SFP EMB, HP PRINTER, COMM, 50-99, PER DEVICE - PCMF	\$170.00	15.9%	\$143.00	\$4.16	\$3.3						

					Pricing Quantity		Purchase		Lease						Service	
Sort Key	Category	Product Family	Item Grouping	Product	(License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner	
7726	4048V623	Tracking & Auditing	PrinterLogic Saas Bundled Licen	PRINTERLOGIC - REG - SAAS - SECURITY - 100-249 - R-P-C-SAS-ASB-1	\$30.60	8.5%	\$28.00	\$0.81	\$0.66	\$0.54	\$0.94	\$0.75	\$0.62			
7727	4046V093	Tracking & Auditing	PrinterLogic Saas Bundled Licen	PRINTERLOGIC - REG - SAAS - SECURITY - 250-499 - R-P-C-SAS-ASB-2	\$26.90	7.1%	\$25.00	\$0.73	\$0.59	\$0.48	\$0.84	\$0.67	\$0.56			
7728	4046V094	Tracking & Auditing	PrinterLogic Saas Bundled Licen	PRINTERLOGIC - REG - SAAS - SECURITY - 500-999 - R-P-C-SAS-ASB-5	\$23.70	7.2%	\$22.00	\$0.64	\$0.52	\$0.42	\$0.74	\$0.59	\$0.49			
7729	4046V095	Tracking & Auditing	PrinterLogic Saas Bundled Licen	PRINTERLOGIC - REG - SAAS - SECURITY - 1000-1999 - R-P-C-SAS-ASB-8	\$21.10	5.6%	\$19.91	\$0.58	\$0.47	\$0.38	\$0.67	\$0.53	\$0.44			
7730	4048V624	Tracking & Auditing	PrinterLogic Saas Bundled Licen	PRINTERLOGIC - REG - SAAS - COST - 25-49 - R-P-C-SAS-CMB-25+	\$27.30	8.4%	\$25.00	\$0.73	\$0.59	\$0.48	\$0.84	\$0.67	\$0.56			
7731	4048V625	Tracking & Auditing	PrinterLogic Saas Bundled Licen	PRINTERLOGIC - REG - SAAS - COST - 50-99 - R-P-C-SAS-CMB-50+	\$24.60	6.5%	\$23.00	\$0.67	\$0.54	\$0.44	\$0.77	\$0.61	\$0.51			
7732	4048V626	Tracking & Auditing	PrinterLogic Saas Bundled Licen	PRINTERLOGIC - REG - SAAS - COST - 100-249 - R-P-C-SAS-CMB-100+	\$21.60	7.4%	\$20.00	\$0.58	\$0.47	\$0.39	\$0.67	\$0.53	\$0.45			
7733	4046V096	Tracking & Auditing	PrinterLogic Saas Bundled Licen	PRINTERLOGIC - REG - SAAS - COST - 250-499 - R-P-C-SAS-CMB-250+	\$19.00	5.4%	\$17.97	\$0.52	\$0.42	\$0.35	\$0.61	\$0.48	\$0.40			
7734	4046V097	Tracking & Auditing	PrinterLogic Saas Bundled Licen	PRINTERLOGIC - REG - SAAS - COST - 500-999 - R-P-C-SAS-CMB-500+	\$16.70	5.2%	\$15.83	\$0.46	\$0.37	\$0.31	\$0.53	\$0.42	\$0.35			
7735	4046V098	Tracking & Auditing	PrinterLogic Saas Bundled Licen	PRINTERLOGIC - REG - SAAS - COST - 1000-1999 - R-P-C-SAS-CMB-10	\$14.90	6.0%	\$14.00	\$0.41	\$0.33	\$0.27	\$0.47	\$0.37	\$0.31			
7736	4048V639	Tracking & Auditing	PrinterLogic EDU Saas Core Sub	PRINTERLOGIC - REG - EDU - SAAS - CORE - 25-49 - R-P-E-SAS-COR-25	\$89.50	3.9%	\$86.00	\$2.50	\$2.03	\$1.66	\$2.90	\$2.30	\$1.92			
7737	4048V640	Tracking & Auditing	PrinterLogic EDU Saas Core Sub	PRINTERLOGIC - REG - EDU - SAAS - CORE - 50-99 - R-P-E-SAS-COR-50	\$80.50	3.1%	\$78.00	\$2.27	\$1.84	\$1.50	\$2.63	\$2.08	\$1.74			
7738	4048V641	Tracking & Auditing	PrinterLogic EDU Saas Core Sub	PRINTERLOGIC - REG - EDU - SAAS - CORE - 100-249 - R-P-E-SAS-COR	\$70.90	2.7%	\$69.00	\$2.01	\$1.63	\$1.33	\$2.32	\$1.84	\$1.54			
7739	4046V111	Tracking & Auditing	PrinterLogic EDU Saas Core Sub	PRINTERLOGIC - REG - EDU - SAAS - CORE - 250-499 - R-P-E-SAS-COR	\$62.40	2.2%	\$61.00	\$1.77	\$1.44	\$1.18	\$2.05	\$1.63	\$1.36			
7740	4046V112	Tracking & Auditing	PrinterLogic EDU Saas Core Sub	PRINTERLOGIC - REG - EDU - SAAS - CORE - 500-999 - R-P-E-SAS-COR	\$54.90	1.6%	\$54.00	\$1.57	\$1.28	\$1.04	\$1.82	\$1.44	\$1.20			
7741	4046V113	Tracking & Auditing	PrinterLogic EDU Saas Core Sub	PRINTERLOGIC - REG - EDU - SAAS - CORE - 1000-1999 - R-P-E-SAS-CO	\$48.80	3.7%	\$47.00	\$1.37	\$1.11	\$0.91	\$1.58	\$1.26	\$1.05			
7742	4046V114	Tracking & Auditing	PrinterLogic EDU Saas Core Sub	PRINTERLOGIC - REG - EDU - SAAS - CORE - 2000-3499 - R-P-E-SAS-CO	\$43.50	3.4%	\$42.00	\$1.22	\$0.99	\$0.81	\$1.41	\$1.12	\$0.94			
7743	4046V115	Tracking & Auditing	PrinterLogic EDU Saas Core Sub	PRINTERLOGIC - REG - EDU - SAAS - CORE - 3500-4999 - R-P-E-SAS-CO	\$39.60	4.0%	\$38.00	\$1.11	\$0.90	\$0.73	\$1.28	\$1.02	\$0.85			
7744	4046V116	Tracking & Auditing	PrinterLogic EDU Saas Core Sub	PRINTERLOGIC - REG - EDU - SAAS - CORE - 5000-7499 - R-P-E-SAS-CO	\$36.00	2.8%	\$35.00	\$1.02	\$0.83	\$0.68	\$1.18	\$0.94	\$0.78			
7745	4048V642	Tracking & Auditing	PrinterLogic EDU Saas Bundled	PRINTERLOGIC - REG - EDU - SAAS - OUTPUT - 25-49 - R-P-E-SAS-OM	\$37.60	1.6%	\$37.00	\$1.08	\$0.88	\$0.71	\$1.25	\$0.99	\$0.82			
7746	4048V643	Tracking & Auditing	PrinterLogic EDU Saas Bundled	PRINTERLOGIC - REG - EDU - SAAS - OUTPUT - 50-99 - R-P-E-SAS-OM	\$33.80	2.4%	\$33.00	\$0.96	\$0.78	\$0.64	\$1.11	\$0.88	\$0.74			
7747	4048V644	Tracking & Auditing	PrinterLogic EDU Saas Bundled	PRINTERLOGIC - REG - EDU - SAAS - OUTPUT - 100-249 - R-P-E-SAS-CO	\$29.80	2.7%	\$29.00	\$0.84	\$0.69	\$0.56	\$0.98	\$0.77	\$0.65			
7748	4046V713	Tracking & Auditing	PrinterLogic EDU Saas Bundled	PRINTERLOGIC - REG - EDU - SAAS - OUTPUT - 250-499 - R-P-E-SAS-CO	\$26.20	0.8%	\$26.00	\$0.76	\$0.61	\$0.50	\$0.88	\$0.69	\$0.58			
7749	4046V714	Tracking & Auditing	PrinterLogic EDU Saas Bundled	PRINTERLOGIC - REG - EDU - SAAS - OUTPUT - 500-999 - R-P-E-SAS-CO	\$23.10	0.4%	\$23.00	\$0.67	\$0.54	\$0.44	\$0.77	\$0.61	\$0.51			
7750	4046V715	Tracking & Auditing	PrinterLogic EDU Saas Bundled	PRINTERLOGIC - REG - EDU - SAAS - OUTPUT - 1000-1999 - R-P-E-SAS-CO	\$20.50	-2.1%	\$20.93	\$0.61	\$0.49	\$0.40	\$0.70	\$0.56	\$0.47			
7751	4048V645	Tracking & Auditing	PrinterLogic EDU Saas Bundled	PRINTERLOGIC - REG - EDU - SAAS - SECURITY - 25-49 - R-P-E-SAS-AS	\$30.40	1.3%	\$30.00	\$0.87	\$0.71	\$0.58	\$1.01	\$0.80	\$0.67			
7752	4048V646	Tracking & Auditing	PrinterLogic EDU Saas Bundled	PRINTERLOGIC - REG - EDU - SAAS - SECURITY - 50-99 - R-P-E-SAS-AS	\$27.40	1.5%	\$27.00	\$0.79	\$0.64	\$0.52	\$0.91	\$0.72	\$0.60			
7753	4048V647	Tracking & Auditing	PrinterLogic EDU Saas Bundled	PRINTERLOGIC - REG - EDU - SAAS - SECURITY - 100-249 - R-P-E-SAS-AS	\$24.10	0.4%	\$24.00	\$0.70	\$0.57	\$0.46	\$0.81	\$0.64	\$0.53			
7754	4046V716	Tracking & Auditing	PrinterLogic EDU Saas Bundled	PRINTERLOGIC - REG - EDU - SAAS - SECURITY - 250-499 - R-P-E-SAS-AS	\$21.20	0.9%	\$21.00	\$0.61	\$0.50	\$0.41	\$0.71	\$0.56	\$0.47			
7755	4046V717	Tracking & Auditing	PrinterLogic EDU Saas Bundled	PRINTERLOGIC - REG - EDU - SAAS - SECURITY - 500-999 - R-P-E-SAS-AS	\$18.70	-1.6%	\$19.00	\$0.55	\$0.45	\$0.37	\$0.64	\$0.51	\$0.42			
7756	4046V718	Tracking & Auditing	PrinterLogic EDU Saas Bundled	PRINTERLOGIC - REG - EDU - SAAS - SECURITY - 1000-1999 - R-P-E-SAS-AS	\$16.60	-2.1%	\$16.95	\$0.49	\$0.40	\$0.33	\$0.57	\$0.45	\$0.38			
7757	4048V648	Tracking & Auditing	PrinterLogic EDU Saas Bundled	PRINTERLOGIC - REG - EDU - SAAS - COST - 25-49 - R-P-E-SAS-CMB-2	\$21.50	-2.1%	\$21.95	\$0.64	\$0.52	\$0.42	\$0.74	\$0.59	\$0.49			
7758	4048V649	Tracking & Auditing	PrinterLogic EDU Saas Bundled	PRINTERLOGIC - REG - EDU - SAAS - COST - 50-99 - R-P-E-SAS-CMB-5	\$19.30	-2.1%	\$19.71	\$0.57	\$0.47	\$0.38	\$0.66	\$0.53	\$0.44			
7759	4048V650	Tracking & Auditing	PrinterLogic EDU Saas Bundled	PRINTERLOGIC - REG - EDU - SAAS - COST - 100-249 - R-P-E-SAS-CMB	\$17.00	0.0%	\$17.00	\$0.49	\$0.40	\$0.33	\$0.57	\$0.45	\$0.38			
7760	4046V719	Tracking & Auditing	PrinterLogic EDU Saas Bundled	PRINTERLOGIC - REG - EDU - SAAS - COST - 250-499 - R-P-E-SAS-CMB	\$15.00	0.0%	\$15.00	\$0.44	\$0.35	\$0.29	\$0.51	\$0.40	\$0.33			
7761	4046V720	Tracking & Auditing	PrinterLogic EDU Saas Bundled	PRINTERLOGIC - REG - EDU - SAAS - COST - 500-999 - R-P-E-SAS-CMB	\$13.20	-2.1%	\$13.48	\$0.39	\$0.32	\$0.26	\$0.45	\$0.36	\$0.30			
7762	4046V721	Tracking & Auditing	PrinterLogic EDU Saas Bundled	PRINTERLOGIC - REG - EDU - SAAS - COST - 1000-1999 - R-P-E-SAS-CO	\$11.70	-2.1%	\$11.95	\$0.35	\$0.28	\$0.23	\$0.40	\$0.32	\$0.27			
7763	4048V124	Tracking & Auditing	PrinterLogic SaaS Core Subscrip	PRINTERLOGIC - SAAS - CORE - 25-49 - P-C-SAS-COR-25+	\$113.70	5.4%	\$107.51	\$3.13	\$2.54	\$2.07	\$3.62	\$2.87	\$2.40			
7764	4048V125	Tracking & Auditing	PrinterLogic SaaS Core Subscrip	PRINTERLOGIC - SAAS - CORE - 50-99 - P-C-SAS-COR-50+	\$102.30	5.4%	\$96.79	\$2.82	\$2.29	\$1.87	\$3.26	\$2.59	\$2.16			
7765	4048V663	Tracking & Auditing	PrinterLogic SaaS Core Subscrip	PRINTERLOGIC - SAAS - CORE - 100-249 - P-C-SAS-COR-100+	\$90.10	5.5%	\$85.15	\$2.48	\$2.01	\$1.64	\$2.87	\$2.28	\$1.90			
7766	4046V024	Tracking & Auditing	PrinterLogic SaaS Core Subscrip	PRINTERLOGIC - SAAS - CORE - 250-499 - P-C-SAS-COR-250+	\$79.20	5.4%	\$74.94	\$2.18	\$1.77	\$1.45	\$2.52	\$2.00	\$1.67			
7767	4046V025	Tracking & Auditing	PrinterLogic SaaS Core Subscrip	PRINTERLOGIC - SAAS - CORE - 500												

Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
					(License per device/employee/server, Single Unit, Annual, etc.)										
7898	4048V601	Tracking & Auditing	PrinterLogic EDU VA Core Subs	PRINTERLOGIC - EDU - VA - CORE - 50-99 - P-E-VAS-COR-50+	\$80.50	-2.1%	\$82.19	\$2.39	\$1.94	\$1.59	\$2.77	\$2.20	\$1.83		
7899	4048V602	Tracking & Auditing	PrinterLogic EDU VA Core Subs	PRINTERLOGIC - EDU - VA - CORE - 100-249 - P-E-VAS-COR-100+	\$70.90	-2.1%	\$72.39	\$2.11	\$1.71	\$1.40	\$2.44	\$1.93	\$1.61		
7900	4046V067	Tracking & Auditing	PrinterLogic EDU VA Core Subs	PRINTERLOGIC - EDU - VA - CORE - 250-499 - P-E-VAS-COR-250+	\$62.40	-2.1%	\$63.71	\$1.85	\$1.51	\$1.23	\$2.15	\$1.70	\$1.42		
7901	4046V068	Tracking & Auditing	PrinterLogic EDU VA Core Subs	PRINTERLOGIC - EDU - VA - CORE - 500-999 - P-E-VAS-COR-500+	\$54.90	-2.1%	\$56.05	\$1.63	\$1.33	\$1.08	\$1.89	\$1.50	\$1.25		
7902	4046V069	Tracking & Auditing	PrinterLogic EDU VA Core Subs	PRINTERLOGIC - EDU - VA - CORE - 1000-1999 - P-E-VAS-COR-1000+	\$48.80	-2.1%	\$49.82	\$1.45	\$1.18	\$0.96	\$1.68	\$1.33	\$1.11		
7903	4048V603	Tracking & Auditing	PrinterLogic EDU VA Bundled Su	PRINTERLOGIC - EDU - VA - OUTPUT - 25-49 - P-E-VAS-OMB-25+	\$37.60	-2.1%	\$38.39	\$1.12	\$0.91	\$0.74	\$1.29	\$1.03	\$0.86		
7904	4048V604	Tracking & Auditing	PrinterLogic EDU VA Bundled Su	PRINTERLOGIC - EDU - VA - OUTPUT - 50-99 - P-E-VAS-OMB-50+	\$33.80	-2.1%	\$34.51	\$1.00	\$0.82	\$0.67	\$1.16	\$0.92	\$0.77		
7905	4048V605	Tracking & Auditing	PrinterLogic EDU VA Bundled Su	PRINTERLOGIC - EDU - VA - OUTPUT - 100-249 - P-E-VAS-OMB-100+	\$29.80	-2.1%	\$30.43	\$0.89	\$0.72	\$0.59	\$1.02	\$0.81	\$0.68		
7906	4046V070	Tracking & Auditing	PrinterLogic EDU VA Bundled Su	PRINTERLOGIC - EDU - VA - OUTPUT - 250-499 - P-E-VAS-OMB-250+	\$26.20	-2.1%	\$26.75	\$0.78	\$0.63	\$0.52	\$0.90	\$0.71	\$0.60		
7907	4046V071	Tracking & Auditing	PrinterLogic EDU VA Bundled Su	PRINTERLOGIC - EDU - VA - OUTPUT - 500-999 - P-E-VAS-OMB-500+	\$23.10	-2.1%	\$23.59	\$0.69	\$0.56	\$0.46	\$0.79	\$0.63	\$0.53		
7908	4046V072	Tracking & Auditing	PrinterLogic EDU VA Bundled Su	PRINTERLOGIC - EDU - VA - OUTPUT - 1000-1999 - P-E-VAS-OMB-1000+	\$20.50	-2.1%	\$20.93	\$0.61	\$0.49	\$0.40	\$0.70	\$0.56	\$0.47		
7909	4048V606	Tracking & Auditing	PrinterLogic EDU VA Bundled Su	PRINTERLOGIC - EDU - VA - SECURITY - 25-49 - P-E-VAS-ASB-25+	\$30.40	-2.1%	\$31.04	\$0.90	\$0.73	\$0.60	\$1.05	\$0.83	\$0.69		
7910	4048V607	Tracking & Auditing	PrinterLogic EDU VA Bundled Su	PRINTERLOGIC - EDU - VA - SECURITY - 50-99 - P-E-VAS-ASB-50+	\$27.40	-2.1%	\$27.98	\$0.81	\$0.66	\$0.54	\$0.94	\$0.75	\$0.62		
7911	4048V608	Tracking & Auditing	PrinterLogic EDU VA Bundled Su	PRINTERLOGIC - EDU - VA - SECURITY - 100-249 - P-E-VAS-ASB-100+	\$24.10	-2.1%	\$24.61	\$0.72	\$0.58	\$0.47	\$0.83	\$0.66	\$0.55		
7912	4046V073	Tracking & Auditing	PrinterLogic EDU VA Bundled Su	PRINTERLOGIC - EDU - VA - SECURITY - 250-499 - P-E-VAS-ASB-250+	\$21.20	-2.1%	\$21.65	\$0.63	\$0.51	\$0.42	\$0.73	\$0.58	\$0.48		
7913	4046V074	Tracking & Auditing	PrinterLogic EDU VA Bundled Su	PRINTERLOGIC - EDU - VA - SECURITY - 500-999 - P-E-VAS-ASB-500+	\$18.70	-2.1%	\$19.09	\$0.56	\$0.45	\$0.37	\$0.64	\$0.51	\$0.43		
7914	4046V075	Tracking & Auditing	PrinterLogic EDU VA Bundled Su	PRINTERLOGIC - EDU - VA - SECURITY - 1000-1999 - P-E-VAS-ASB-1000+	\$16.60	-2.1%	\$16.95	\$0.49	\$0.40	\$0.33	\$0.57	\$0.45	\$0.38		
7915	4048V609	Tracking & Auditing	PrinterLogic EDU VA Bundled Su	PRINTERLOGIC - EDU - VA - COST - 25-49 - P-E-VAS-CMB-25+	\$21.50	-2.1%	\$21.95	\$0.64	\$0.52	\$0.42	\$0.74	\$0.59	\$0.49		
7916	4048V610	Tracking & Auditing	PrinterLogic EDU VA Bundled Su	PRINTERLOGIC - EDU - VA - COST - 50-99 - P-E-VAS-CMB-50+	\$19.30	-2.1%	\$19.71	\$0.57	\$0.47	\$0.38	\$0.66	\$0.53	\$0.44		
7917	4048V611	Tracking & Auditing	PrinterLogic EDU VA Bundled Su	PRINTERLOGIC - EDU - VA - COST - 100-249 - P-E-VAS-CMB-100+	\$17.00	-2.1%	\$17.36	\$0.51	\$0.41	\$0.33	\$0.58	\$0.46	\$0.39		
7918	4046V076	Tracking & Auditing	PrinterLogic EDU VA Bundled Su	PRINTERLOGIC - EDU - VA - COST - 250-499 - P-E-VAS-CMB-250+	\$15.00	-2.1%	\$15.32	\$0.45	\$0.36	\$0.30	\$0.52	\$0.41	\$0.34		
7919	4046V077	Tracking & Auditing	PrinterLogic EDU VA Bundled Su	PRINTERLOGIC - EDU - VA - COST - 500-999 - P-E-VAS-CMB-500+	\$13.20	-2.1%	\$13.48	\$0.39	\$0.32	\$0.26	\$0.45	\$0.36	\$0.30		
7920	4046V078	Tracking & Auditing	PrinterLogic EDU VA Bundled Su	PRINTERLOGIC - EDU - VA - COST - 1000-1999 - P-E-VAS-CMB-1000+	\$11.70	-2.1%	\$11.95	\$0.35	\$0.28	\$0.23	\$0.40	\$0.32	\$0.27		
7921	3900V648	Tracking & Auditing	PrinterLogic Implementation Sel	PROFESSIONAL SERVICES SAAS UPGRADE MIGRATION PACKAGE - P-PS-UPG-1	\$1,911.20	16.9%	\$1,588.14	\$46.20	\$37.56	\$30.64	\$53.49	\$42.44	\$35.40		
7922	3900V649	Tracking & Auditing	PrinterLogic Implementation Sel	PROFESSIONAL SERVICES BRONZE PACKAGE - P-PS-BRZ-1	\$7,962.70	16.9%	\$6,615.72	\$192.45	\$156.46	\$127.62	\$222.82	\$176.77	\$147.46		
7923	3900V650	Tracking & Auditing	PrinterLogic Implementation Sel	PROFESSIONAL SERVICES SILVER PACKAGE - P-PS-SLV-1	\$15,925.70	16.9%	\$13,230.42	\$384.87	\$312.90	\$255.21	\$445.60	\$353.52	\$294.91		
7924	3900V651	Tracking & Auditing	PrinterLogic Implementation Sel	PROFESSIONAL SERVICES GOLD PACKAGE - P-PS-GLD-1	\$23,888.40	14.5%	\$20,428.80	\$594.27	\$483.14	\$394.07	\$688.04	\$545.86	\$455.36		
7925	3900V652	Tracking & Auditing	PrinterLogic Implementation Sel	PROFESSIONAL SERVICES TECHNICAL ACCOUNT MANAGER - P-PS-TA-1	\$31,851.30	16.9%	\$26,460.84	\$769.75	\$625.80	\$510.43	\$891.20	\$707.03	\$589.81		
7926	3900V653	Tracking & Auditing	PrinterLogic Implementation Sel	PROFESSIONAL SERVICES ENTERPRISE PACKAGE - P-PS-ENT-1	\$31,851.30	0.3%	\$31,752.60	\$923.68	\$750.95	\$612.51	\$1,069.43	\$848.43	\$707.77		
7927	3900V646	Tracking & Auditing	PrinterLogic Implementation Sel	PROFESSIONAL SERVICES HOUR - P-PS-HR-1	\$318.50	16.7%	\$265.20	\$7.71	\$6.27	\$5.12	\$8.93	\$7.09	\$5.91		
7928	3900V647	Tracking & Auditing	PrinterLogic Implementation Sel	PROFESSIONAL SERVICES SMB PACKAGE - P-PS-SMB-1	\$1,592.60	16.9%	\$1,323.96	\$38.51	\$31.31	\$25.54	\$44.59	\$35.38	\$29.51		
7961	3910V291	Web-to-Print	Pressero - eCommerce W2P Sell	ALEYANT PRESSERO ENTERPRISE SELF HOSTED PLATFORM LICENSE - P-PS-ENT-1	\$67,200.00	15.0%	\$57,120.00	\$1,661.62	\$1,350.89	\$1,101.84	\$1,923.80	\$1,526.25	\$1,273.20		
7962	3910V293	Web-to-Print	Pressero - eCommerce W2P Sell	ALEYANT PRESSERO ENTERPRISE SELF HOSTED PLATFORM MONTHLY SUBSCRIPTION - P-PS-SUB-1	\$1,121.00	10.2%	\$1,006.74	\$29.29	\$23.81	\$19.42	\$33.91	\$26.90	\$22.44		
7963	3910V295	Web-to-Print	Pressero - eCommerce W2P Sell	ALEYANT PRESSERO ENTERPRISE SELF HOSTED IMPLEMENTATION FEE - P-PS-IMP-1	\$7,350.00	20.0%	\$5,880.30	\$171.06	\$139.07	\$113.43	\$198.05	\$157.12	\$131.07		
7964	3526V830	Web-to-Print	Pressero - eCommerce W2P Clo	ALEYANT PRESSERO ADVANCED CLOUD PLATFORM ACTIVATION PRO SERVICES - P-PS-ADV-1	\$3,408.00	9.4%	\$3,088.56	\$89.85	\$73.04	\$59.58	\$104.02	\$82.53	\$68.84		
7965	3526V831	Web-to-Print	Pressero - eCommerce W2P Clo	ALEYANT PRESSERO ADVANCED CLOUD PLATFORM MONTHLY SUBSCRIPTION - P-PS-SUB-1	\$591.00	9.2%	\$536.52	\$15.61	\$12.69	\$10.35	\$18.07	\$14.34	\$11.96		
7966	3526V832	Web-to-Print	Pressero - eCommerce W2P Clo	ALEYANT PRESSERO PREMIER CLOUD PLATFORM ACTIVATION PRO SERVICES - P-PS-PRM-1	\$5,046.00	9.4%	\$4,573.68	\$133.05	\$108.17	\$88.23	\$154.04	\$122.21	\$101.95		
7967	3526V833	Web-to-Print	Pressero - eCommerce W2P Clo	ALEYANT PRESSERO PREMIER CLOUD PLATFORM MONTHLY SUBSCRIPTION - P-PS-SUB-1	\$723.00	9.3%	\$655.86	\$19.08	\$15.51	\$12.65	\$22.09	\$17.52	\$14.62		
7968	3526V834	Web-to-Print	Pressero - eCommerce W2P Clo	ALEYANT PRESSERO PREMIER PRIVATE CLOUD PLATFORM ACTIVATION PRO SERVICES - P-PS-PRM-1	\$5,702.00	9.3%	\$5,169.36	\$150.38	\$122.26	\$99.72	\$174.10	\$138.13	\$115.23		
7969	3526V835	Web-to-Print	Pressero - eCommerce W2P Clo	ALEYANT PRESSERO PREMIER PRIVATE CLOUD PLATFORM MONTHLY SUBSCRIPTION - P-PS-SUB-1	\$1,869.00	9.3%	\$1,695.24	\$49.31	\$40.09	\$32.70	\$57.10	\$45.30	\$37.79		
7970	3910V294	Web-to-Print	Pressero - eCommerce W2P Clo	ALEYANT PRESSERO ADVANCED CLOUD PLATFORM FOR EDUCATION PRO SERVICES - P-PS-ADV-1	\$3,045.00	9.2%	\$2,								

					Purchase			Lease							Service	
					Pricing Quantity (License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner	
Sort Key	Category	Product Family	Item Grouping	Product												
8102	2701C001	INTERCHANGEABLE LENS PROJECTORS	Lenses	ULTRA SHORT FIXED LENS RS-SLO6UW	\$5,599.00	31.1%	\$3,859.00	\$112.26	\$91.27	\$74.44	\$129.97	\$103.11	\$86.02			
8103	3379C001	INTERCHANGEABLE LENS PROJECTORS	Lenses	4K STANDARD ZOOM LENS RS-SL07RST	\$8,000.00	31.1%	\$5,515.00	\$160.43	\$130.43	\$106.38	\$185.75	\$147.36	\$122.93			
8104	2406C001	INTERCHANGEABLE LENS PROJECTORS	Lamp	REPLACEMENT LAMP RS-LP12	\$649.00	32.1%	\$440.64	\$12.82	\$10.42	\$8.50	\$14.84	\$11.77	\$9.82			
8105	2408C001	INTERCHANGEABLE LENS PROJECTORS	Accessories	REMOTE CONTROLLER RS-RC07	\$49.00	22.4%	\$38.00	\$1.11	\$0.90	\$0.73	\$1.28	\$1.02	\$0.85			
8106	5750B001	INTERCHANGEABLE LENS PROJECTORS	Accessories	REMOTE CONTROLLER RS-RC05	\$99.00	22.2%	\$77.00	\$2.24	\$1.82	\$1.49	\$2.59	\$2.06	\$1.72			
8107	2407C001	INTERCHANGEABLE LENS PROJECTORS	Accessories	REPLACEMENT AIR FILTER RS-FL05	\$129.00	27.9%	\$93.00	\$2.71	\$2.20	\$1.79	\$3.13	\$2.48	\$2.07			
8108	2423C002	NON-INTERCHANGEABLE LENS PROJECTORS	Equipment	REALIS 4K600Z MULTIMEDIA LASER PROJECTOR (BLACK)	\$69,995.00	38.7%	\$42,904.26	\$1,248.08	\$1,014.69	\$827.62	\$1,445.02	\$1,146.40	\$956.34			
8109	1955C002	NON-INTERCHANGEABLE LENS PROJECTORS	Equipment	REALIS 4K600STZ MULTIMEDIA LASER PROJECTOR (BLACK)	\$69,995.00	38.7%	\$42,904.26	\$1,248.08	\$1,014.69	\$827.62	\$1,445.02	\$1,146.40	\$956.34			
8110	5750B001	NON-INTERCHANGEABLE LENS PROJECTORS	Accessories	REMOTE CONTROLLER RS-RC05	\$99.00	22.2%	\$77.00	\$2.24	\$1.82	\$1.49	\$2.59	\$2.06	\$1.72			
8111	4970B001	NON-INTERCHANGEABLE LENS PROJECTORS	Accessories	REMOTE CONTROLLER RS-RC04	\$49.00	23.0%	\$37.74	\$1.10	\$0.89	\$0.73	\$1.27	\$1.01	\$0.84			
8112	2128C001	NON-INTERCHANGEABLE LENS PROJECTORS	Accessories	REPLACEMENT AIR FILTER RS-FL04	\$149.00	30.2%	\$104.04	\$3.03	\$2.46	\$2.01	\$3.50	\$2.78	\$2.32			
8113	1639C002	NON-INTERCHANGEABLE LENS PROJECTORS	Equipment	REALIS 4KS01ST MULTIMEDIA PROJECTOR (BLACK)	\$41,999.00	44.5%	\$23,322.30	\$678.45	\$551.57	\$449.89	\$785.50	\$623.17	\$519.85			
8114	0071C002	NON-INTERCHANGEABLE LENS PROJECTORS	Equipment	REALIS WUX500 MULTIMEDIA PROJECTOR	\$5,099.00	28.6%	\$3,640.00	\$105.89	\$86.09	\$70.22	\$122.60	\$97.26	\$81.14			
8115	0071C011	NON-INTERCHANGEABLE LENS PROJECTORS	Equipment	REALIS WUX500 DDICOM SIMULATION MEDICAL IMAGING PROJECTOR (WHITE)	\$5,699.00	39.5%	\$3,450.66	\$100.38	\$81.61	\$66.56	\$116.22	\$92.20	\$76.92			
8116	2136C002	NON-INTERCHANGEABLE LENS PROJECTORS	Equipment	REALIS WUX500ST MULTIMEDIA PROJECTOR (WHITE)	\$8,249.00	40.1%	\$4,944.00	\$143.82	\$116.93	\$95.37	\$166.51	\$132.10	\$110.20			
8117	2136C005	NON-INTERCHANGEABLE LENS PROJECTORS	Equipment	REALIS WUX500ST DDICOM SIMULATION MEDICAL IMAGING PROJECTOR (WHITE)	\$8,849.00	39.9%	\$5,316.24	\$154.65	\$125.73	\$102.55	\$179.05	\$142.05	\$118.50			
8118	1204C002	NON-INTERCHANGEABLE LENS PROJECTORS	Equipment	REALIS WUX450ST MULTIMEDIA PROJECTOR (WHITE)	\$7,329.00	40.2%	\$4,383.96	\$127.53	\$103.68	\$84.57	\$147.65	\$117.14	\$97.72			
8119	1204C008	NON-INTERCHANGEABLE LENS PROJECTORS	Equipment	REALIS WUX450ST DDICOM SIMULATION MEDICAL IMAGING PROJECTOR (WHITE)	\$7,959.00	40.2%	\$4,757.28	\$138.39	\$112.51	\$91.77	\$160.23	\$127.11	\$106.04			
8120	8377B001	NON-INTERCHANGEABLE LENS PROJECTORS	Lamps	REPLACEMENT LAMP RS-LP08	\$579.00	33.4%	\$385.56	\$11.22	\$9.12	\$7.44	\$12.99	\$10.30	\$8.59			
8121	1286C001	NON-INTERCHANGEABLE LENS PROJECTORS	Lamps	REPLACEMENT LAMP RS-LP10F	\$1,179.00	29.9%	\$826.20	\$24.03	\$19.54	\$15.94	\$27.83	\$22.08	\$18.42			
8122	8381B001	NON-INTERCHANGEABLE LENS PROJECTORS	Accessories	REMOTE CONTROLLER RS-RC06	\$49.00	23.0%	\$37.74	\$1.10	\$0.89	\$0.73	\$1.27	\$1.01	\$0.84			
8123	5750B001	NON-INTERCHANGEABLE LENS PROJECTORS	Accessories	REMOTE CONTROLLER RS-RC05	\$99.00	22.2%	\$77.00	\$2.24	\$1.82	\$1.49	\$2.59	\$2.06	\$1.72			
8124	4970B001	NON-INTERCHANGEABLE LENS PROJECTORS	Accessories	REMOTE CONTROLLER RS-RC04	\$49.00	23.0%	\$37.74	\$1.10	\$0.89	\$0.73	\$1.27	\$1.01	\$0.84			
8125	2482V755	NON-INTERCHANGEABLE LENS PROJECTORS	Accessories	COMPACT INSTALL CARRY CASE	\$79.00	31.6%	\$54.06	\$1.57	\$1.28	\$1.04	\$1.82	\$1.44	\$1.20			
8126	0963C001	NON-INTERCHANGEABLE LENS PROJECTORS	Accessories	REPLACEMENT AIR FILTER RS-FL03	\$119.00	31.4%	\$81.60	\$2.37	\$1.93	\$1.57	\$2.75	\$2.18	\$1.82			
8127	8379B001	NON-INTERCHANGEABLE LENS PROJECTORS	Accessories	REPLACEMENT AIR FILTER RS-FL02	\$79.00	31.6%	\$54.06	\$1.57	\$1.28	\$1.04	\$1.82	\$1.44	\$1.20			
8128	8380B001	NON-INTERCHANGEABLE LENS PROJECTORS	Accessories	OPTIONAL FEET RS-FT01	\$59.00	44.7%	\$32.64	\$0.95	\$0.77	\$0.63	\$1.10	\$0.87	\$0.73			
8129	3576C002	NON-INTERCHANGEABLE LENS PROJECTORS	Equipment	LX-MH502Z MULTIMEDIA LASER PROJECTOR (WHITE)	\$6,690.00	35.5%	\$4,316.00	\$125.55	\$102.07	\$83.26	\$145.36	\$115.32	\$96.20			
8130	2632C002	NON-INTERCHANGEABLE LENS PROJECTORS	Equipment	LX-MU500Z MULTIMEDIA LASER PROJECTOR (WHITE)	\$3,599.00	28.9%	\$2,560.00	\$74.47	\$60.54	\$49.38	\$86.22	\$68.40	\$57.06			
8131	1907C001	NON-INTERCHANGEABLE LENS PROJECTORS	Lamps	REPLACEMENT LAMP LV-LP42	\$349.00	27.5%	\$253.00	\$7.36	\$5.98	\$4.88	\$8.52	\$6.76	\$5.64			
8132	8827B001	EXTENDED SERVICE PLAN	ESP	PRO-AV PROJECTOR ESP 1 - See Below for Ordering Instructions	\$599.00	8.0%	\$550.80	\$16.02	\$13.03	\$10.62	\$18.55	\$14.72	\$12.28			
8133	8827B002	EXTENDED SERVICE PLAN	ESP	PRO-AV PROJECTOR ESP 2 - See Below for Ordering Instructions	\$829.00	0.0%	\$829.00	\$24.12	\$19.61	\$15.99	\$27.92	\$22.15	\$18.48			
8134	3575B520	PlotWave	Connectivity Options	UNIFLOW SPP DEVICE LICENSE FOR OCE LARGE FORMAT PRINTER - N	\$725.00	4.3%	\$693.60	\$20.18	\$16.40	\$13.38	\$23.36	\$18.53	\$15.46			
8135	3575B519	PlotWave	Connectivity Options	UNIFLOW SPP DEVICE LICENSE FOR OCE LARGE FORMAT PRINTER - L	\$600.00	4.2%	\$575.00	\$16.73	\$13.60	\$11.09	\$19.37	\$15.36	\$12.82			
8136	3575B520	ColorWave	Connectivity	UNIFLOW SPP DEVICE LICENSE FOR OCE LARGE FORMAT PRINTER - N	\$725.00	4.3%	\$693.60	\$20.18	\$16.40	\$13.38	\$23.36	\$18.53	\$15.46			
8137	3575B520	ColorWave	Connectivity	UNIFLOW SPP DEVICE LICENSE FOR OCE LARGE FORMAT PRINTER - N	\$725.00	4.3%	\$693.60	\$20.18	\$16.40	\$13.38	\$23.36	\$18.53	\$15.46			
8138	3934V933	Contex IQ Quattro	Machines	CONTEX IQ QUATTRO X 4450 SCANNER	\$7,830.00	12.6%	\$6,845.22	\$199.13	\$161.89	\$132.04	\$230.55	\$182.90	\$152.58			
8139	3934V934	Contex IQ Quattro	Main Engine Options	E-UPGRADE TO CONTEX IQ X 4490 SCANNER	\$1,417.00	12.6%	\$1,238.28	\$36.02	\$29.29	\$23.89	\$41.71	\$33.09	\$27.60			
8140	3206V575	Contex IQ Quattro	Main Engine Options	FLOOR STAND 44" CONTEX	\$353.00	-2.0%	\$360.06	\$10.47	\$8.52	\$6.95	\$12.13	\$9.62	\$8.03			
8141	3615V727	Contex IQ Quattro	Main Engine Options	CONTEX_ZERO TURN STACKING 4000X TABLE	\$4,660.00	37.6%	\$2,907.00	\$84.56	\$68.75	\$56.08	\$97.91	\$77.68	\$64.80			
8142	3834V767	Contex IQ Quattro	Delivery and Installation	CONTEX IQ QUATTRO 4450/4490 SCANNER - DELIVERY & INSTALLATION	\$362.00	-2.0%	\$369.24	\$10.74	\$8.73	\$7.12	\$12.44	\$9.87	\$8.23			

					Purchase			Lease						Service			
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/server, Single Unit, Annual, etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner	Service CPC Long Sheet w Toner	Service Base
2586	4483C006	ImagePRESS	Machines	IMAGEPRESS C10010VP DIGITAL PRESS SET - Limited Inventory. C	\$275,523.00	49.4%	\$139,414.64	\$4,055.57	\$3,297.16	\$2,689.31	\$4,695.49	\$3,725.16	\$3,107.55	\$0.0089	\$0.0390	0.0334	LSF
3023	5795C005	ImagePRESS	Machines	IMAGEPRESS V1350 DIGITAL PRESS	\$364,250.00	67.6%	\$118,081.69	\$3,435.00	\$2,792.63	\$2,277.80	\$3,976.99	\$3,155.14	\$2,632.04	\$0.0089	\$0.0390	0.0334	LSF
3723	4644C011	Black and White High Volume	Machine + Base Engine Set	VARIOPRINT 6000 TITAN BASE MODEL SET	\$157,115.00	36.5%	\$99,789.93	\$2,902.89	\$2,360.03	\$1,924.95	\$3,360.92	\$2,666.39	\$2,224.32	\$0.0028			\$450.00
3724	4645C008	Black and White High Volume	Machine + Base Engine Set	VARIOPRINT 6000 TP TITAN BASE MODEL SET	\$203,055.00	39.6%	\$122,565.11	\$3,565.42	\$2,898.66	\$2,364.28	\$4,127.99	\$3,274.94	\$2,731.98	\$0.0033			\$450.00
3725	4646C008	Black and White High Volume	Machine + Base Engine Set	VARIOPRINT 6000 MICR TITAN BASE MODEL SET	\$221,035.00	44.6%	\$122,466.80	\$3,562.56	\$2,896.34	\$2,362.38	\$4,124.68	\$3,272.31	\$2,729.78	\$0.0034			\$450.00
3761	2429C006	Black and White High Volume	Accessories	MEDIA ENHANCEMENT MODULE-A1	\$22,468.00	29.0%	\$15,952.28	\$464.05	\$377.27	\$307.72	\$537.27	\$426.24	\$355.58				\$150.00
3769	2429C011	Black and White High Volume	Feeding Options	PAPER INPUT MODULE OPTIONAL-B1	\$29,563.00	45.1%	\$16,230.09	\$472.13	\$383.84	\$313.08	\$546.63	\$433.67	\$361.77				\$90.00
3770	2429C013	Black and White High Volume	Feeding Options	PAPER INPUT MODULE FLEX-A1	\$37,013.00	45.2%	\$20,283.12	\$590.04	\$479.70	\$391.26	\$683.14	\$541.96	\$452.11				\$90.00
3771	2429C010	Black and White High Volume	Feeding Options	PAPER INPUT MODULE STANDARD-B1	\$29,563.00	36.5%	\$18,772.51	\$546.09	\$443.97	\$362.12	\$632.26	\$501.60	\$418.44				\$90.00
3772	2429C015	Black and White High Volume	Mandatory Finishing Options	HIGH CAPACITY STACKER 2.1 W/ TOP COVER	\$21,167.00	40.4%	\$12,615.53	\$366.99	\$298.36	\$243.35	\$424.89	\$337.09	\$281.20				\$90.00
3780	3166B066	Black and White High Volume	Booklet Maker BLM550+	PLOKOMATIC BLM550+ BOOKLET MAKER SET	\$101,695.00	17.1%	\$84,288.60	\$2,451.96	\$1,993.43	\$1,625.93	\$2,838.84	\$2,252.19	\$1,878.79				\$565 Unlimited\$111
3799	7621B108	Black and White High Volume	GBC Power Punch	GBC POWERPUNCH	\$62,700.00	18.7%	\$50,959.75	\$1,482.42	\$1,205.20	\$983.01	\$1,716.32	\$1,361.64	\$1,135.89				\$450.00
3814	7603B055	Black and White High Volume	Tecna Docusheete Roll Syste	SHEETFEEDER VP6000 SET	\$99,212.00	0.5%	\$98,715.94	\$2,871.65	\$2,334.63	\$1,904.23	\$3,324.75	\$2,637.69	\$2,200.38				\$915.00
3905	7621B108	Black and White High Volume	GBC Power Punch	GBC POWERPUNCH	\$62,700.00	18.7%	\$50,959.75	\$1,482.42	\$1,205.20	\$983.01	\$1,716.32	\$1,361.64	\$1,135.89				\$450.00
3921	7603B055	Black and White High Volume	Tecna Docusheete Roll Syste	SHEETFEEDER VP6000 SET	\$99,212.00	0.5%	\$98,715.94	\$2,871.65	\$2,334.63	\$1,904.23	\$3,324.75	\$2,637.69	\$2,200.38				\$915.00
5575	3989V280	Production Inkjet	Machines	Valexus Engine 1	\$43,995.00	10.8%	\$39,224.00	\$1,141.03	\$927.65	\$756.63	\$1,321.06	\$1,048.07	\$874.30	\$0.0075 Service Only			\$601.11
5629	4135V713	Production Inkjet	Machines	RISO FTS000 INKJET PRINTER - S-8909W	\$23,895.00	10.7%	\$21,334.32	\$620.62	\$504.56	\$411.54	\$718.54	\$570.05	\$475.54	\$0.0021			\$150.00
5630	4135V714	Production Inkjet	Machines	RISO FTS230 INKJET PRINTER - S-8903W	\$30,495.00	10.0%	\$27,454.32	\$798.65	\$649.29	\$529.59	\$924.66	\$733.58	\$611.96	\$0.0021			\$150.00
5656	4177V388	Production Inkjet	Machines	RISO COMCOLOR GL 9730 MAIN UNIT-S-8440W	\$45,995.00	7.9%	\$42,361.62	\$1,232.30	\$1,001.85	\$817.16	\$1,426.74	\$1,131.90	\$944.24	\$0.0026			\$275.00
5657	4177V390	Production Inkjet	Machines	RISO COMCOLOR GL 7430 MAIN UNIT-S-8444W	\$40,995.00	12.0%	\$36,084.54	\$1,049.70	\$853.40	\$696.07	\$1,215.33	\$964.18	\$804.32	\$0.0026			\$92.99

					Purchase		
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price
	3575B920	uniFLOW Online Print and Scan FedRAMP	Type I Month-Device Licenses	Cloud Print & Scan FedRAMP , Add One Type 1 device <2><7>	\$1.33	-2.0%	\$1.36
	3575B893	uniFLOW Online Print and Scan FedRAMP	Type I Month-Device Licenses	Cloud Print & Scan FedRAMP Month-Device License, Type 1, 1-9 devices<1><3>	\$42.00	-2.0%	\$42.86
	3575B894	uniFLOW Online Print and Scan FedRAMP	Type I Month-Device Licenses	Cloud Print & Scan FedRAMP Month-Device License, Type 1, 10-24 devices<1><3>	\$24.00	-2.0%	\$24.49
	3575B895	uniFLOW Online Print and Scan FedRAMP	Type I Month-Device Licenses	Cloud Print & Scan FedRAMP Month-Device License, Type 1, 25-49 devices<1><3>	\$18.00	-2.0%	\$18.37
	3575B896	uniFLOW Online Print and Scan FedRAMP	Type I Month-Device Licenses	Cloud Print & Scan FedRAMP Month-Device License, Type 1, 50-74 devices<1><3>	\$17.00	-2.0%	\$17.35
	3575B897	uniFLOW Online Print and Scan FedRAMP	Type I Month-Device Licenses	Cloud Print & Scan FedRAMP Month-Device License, Type 1, 75-99 devices<1><3>	\$15.00	-2.0%	\$15.31
	3575B898	uniFLOW Online Print and Scan FedRAMP	Type I Month-Device Licenses	Cloud Print & Scan FedRAMP Month-Device License, Type 1, 100-149 devices<1><3>	\$14.00	-2.0%	\$14.29
	3575B899	uniFLOW Online Print and Scan FedRAMP	Type I Month-Device Licenses	Cloud Print & Scan FedRAMP Month-Device License, Type 1, 150-199 devices<1><3>	\$13.00	-2.0%	\$13.27
	3575B900	uniFLOW Online Print and Scan FedRAMP	Type I Month-Device Licenses	Cloud Print & Scan FedRAMP Month-Device License, Type 1, 200-249 devices<1><3>	\$12.00	-2.0%	\$12.24
	3575B901	uniFLOW Online Print and Scan FedRAMP	Type I Month-Device Licenses	Cloud Print & Scan FedRAMP Month-Device License, Type 1, 250-499 devices<1><3>	\$12.00	-2.0%	\$12.24
	3575B902	uniFLOW Online Print and Scan FedRAMP	Type I Month-Device Licenses	Cloud Print & Scan FedRAMP Month-Device License, Type 1, 500+ devices<1><3>	\$10.80	-2.0%	\$11.02

<1> uniFLOW Online is sold as a monthly subscription service, and licenses are sold per month, per Device (Named)
<2> Please use 3575B920AA to purchase and add the number of Type 1 devices for uniFLOW Online Print & Scan FedRAMP Subscription
<3> Tier pricing is based on the total number of Type 1 Devices (3575B920AA) purchased for Cloud Print & Scan FedRAMP Subscription, existing subscription plus new order, but not the number of Month-Device Licenses for Cloud Print & Scan FedRAMP Subscription.
<7> Type I device includes imageRUNNER ADVANCE devices, imageRUNNER 2600/2425 series, and imagePRESS C165

	3575B863	uniFLOW Online Print and Scan FedRAMP	Type II Month-Device Licenses	Cloud Print & Scan FedRAMP, Add One Type 2 device<4><8>	\$1.33	-2.0%	\$1.36
	3575B864	uniFLOW Online Print and Scan FedRAMP	Type II Month-Device Licenses	Cloud Print & Scan FedRAMP Month-Device License, Type 2, 1-9 devices<1><5>	\$22.00	-2.0%	\$22.45
	3575B865	uniFLOW Online Print and Scan FedRAMP	Type II Month-Device Licenses	Cloud Print & Scan FedRAMP Month-Device License, Type 2, 10-24 devices<1><5>	\$17.00	-2.0%	\$17.35
	3575B866	uniFLOW Online Print and Scan FedRAMP	Type II Month-Device Licenses	Cloud Print & Scan FedRAMP Month-Device License, Type 2, 25-49 devices<1><5>	\$13.00	-2.0%	\$13.27
	3575B867	uniFLOW Online Print and Scan FedRAMP	Type II Month-Device Licenses	Cloud Print & Scan FedRAMP Month-Device License, Type 2, 50-74 devices<1><5>	\$12.00	-2.0%	\$12.24
	3575B868	uniFLOW Online Print and Scan FedRAMP	Type II Month-Device Licenses	Cloud Print & Scan FedRAMP Month-Device License, Type 2, 75-99 devices<1><5>	\$11.00	-2.0%	\$11.22
	3575B869	uniFLOW Online Print and Scan FedRAMP	Type II Month-Device Licenses	Cloud Print & Scan FedRAMP Month-Device License, Type 2, 100-149 devices<1><5>	\$9.12	-2.0%	\$9.31
	3575B870	uniFLOW Online Print and Scan FedRAMP	Type II Month-Device Licenses	Cloud Print & Scan FedRAMP Month-Device License, Type 2, 150-199 devices<1><5>	\$8.21	-2.0%	\$8.38
	3575B871	uniFLOW Online Print and Scan FedRAMP	Type II Month-Device Licenses	Cloud Print & Scan FedRAMP Month-Device License, Type 2, 200-249 devices<1><5>	\$7.80	-2.0%	\$7.96
	3575B872	uniFLOW Online Print and Scan FedRAMP	Type II Month-Device Licenses	Cloud Print & Scan FedRAMP Month-Device License, Type 2, 250-499 devices<1><5>	\$7.41	-2.0%	\$7.56
	3575B873	uniFLOW Online Print and Scan FedRAMP	Type II Month-Device Licenses	Cloud Print & Scan FedRAMP Month-Device License, Type 2, 500+ devices<1><5>	\$7.04	-2.0%	\$7.18

<1> uniFLOW Online is sold as a monthly subscription service, and licenses are sold per month, per Device (Named)
<4> Please use 3575B863AA to purchase and add the number of Type 2 devices for uniFLOW Online Print & Scan FedRAMP Subscription
<5> Tier pricing is based on the total number of Type 2 Devices (3575B863AA) purchased for Cloud Print & Scan FedRAMP Subscription, existing subscription plus new order, but not the number of Month-Device Licenses for Cloud Print & Scan FedRAMP Subscription.
<8> Type 2 devices include imageRUNNER and imageCLASS devices. (eULM-enabled Canon compact MFP/SFP)

	3340B168	uniFLOW Online Print and Scan FedRAMP	Professional Services	uniFLOW Online FedRAMP Standard Support Base Package Annual (include 10 devices)<6>	\$2,250.00	-2.0%	\$2,295.92
	3340B169	uniFLOW Online Print and Scan FedRAMP	Professional Services	uniFLOW Online FedRAMP Standard Support Per Device per Year(11-100 Devices)<6>	\$60.00	-2.0%	\$61.22
	3340B170	uniFLOW Online Print and Scan FedRAMP	Professional Services	uniFLOW Online FedRAMP Standard Support Per Device per Year(101-500 Devices)<6>	\$45.00	-2.0%	\$45.92
	3340B171	uniFLOW Online Print and Scan FedRAMP	Professional Services	uniFLOW Online FedRAMP Standard Support Per Device per Year(>501 Devices)<6>	\$30.00	-2.0%	\$30.61

<6> 24 x 7 x 365 DISD Help Desk to uniFLOW Online FedRamp Standard Support

	9693B023	Netaphor Site Audit FedRAMP Services		Netaphor Meter Read FedRAMP Service per Device per Month	\$1.20	-2.0%	\$1.22
	9693B024	Netaphor Site Audit FedRAMP Services		Netaphor Remote Device Monitoring FedRAMP Service per Device per Month	\$1.60	-2.0%	\$1.63
	9693B025	Netaphor Site Audit FedRAMP Services		Netaphor Meter Read Upgrade to Remote Device Monitoring FedRAMP Service per Device per Mont	\$0.70	13.0%	\$0.61
	9693B007	Netaphor Site Audit FedRAMP Services		Netaphor Visualizer - Yearly License	\$1,600.00	32.0%	\$1,088.78
	9693B021	Netaphor Site Audit FedRAMP Services		Site Audit ServiceNow Connector - Yearly License	\$8,000.00	32.0%	\$5,442.86
	9693B022	Netaphor Site Audit FedRAMP Services		ServiceNow Connector - One Time Installation	\$4,800.00	32.0%	\$3,265.31
	3340B173	Netaphor Site Audit FedRAMP Professional Service		Site Audit Service Set-Up Fee (up to 500 devices)	\$500.00	11.0%	\$446.94

FedRAMP is a federal government-wide program that provides a standardized approach to security assessment, authorization and continuous monitoring for cloud offerings.
Canon U.S.A., Inc. has been granted a Moderate-level Authority to Operate (ATO) for Canon Office Cloud, meaning that Canon has met all relevant FedRAMP security, process, and monitoring requirements and is authorized to operate their cloud solution with customers.
US federal, state, local, tribal, educational, and territorial government entities, organizations subject to government regulations, such as hospitals, health insurance carriers, financial companies, government contractors, and critical infrastructure, can leverage Canon Office Cloud to support their print-related objectives. Eligibility is subject to validation.

Exhibit 2 Pricing for Agreement #202002755 May 1, 2023 OMNIA Partners Participating Agencies																	
Prod Category	Sub Category	Sub Type	Item Category	Product Model	Purchase MSRP	University of California Price before D&I	D&I required if Purchased	Delivery & Installation Charge	Net Price	Minimum Disc off MSRP	Lease Rates 36 Mo FMV	48 Mo FMV	60 Mo FMV	Service Base Monthly Volume	Base Service Cost	Overage Cost Per Sqft by Band	
	PlotWave 3X00	Machine	4265C001	PlotWave 3X00 Print Engine - 1 Roll	18,060.00	11,895.00	-	971.00	12,866.00	28.760%	389.84	302.35	247.03				
	PlotWave 3X00	Required	4266C001	PlotWave 3000 Product License	307.00	242.00	-	-	242.00	21%	7.33	5.69	4.65				
	PlotWave 3X00	Required	4266C002	PlotWave 3500 Product License	4,745.00	3,170.00	-	-	3,170.00	33%	96.05	74.50	60.86				
	PlotWave 3X00	Required	3738V624	PlotWave 3000 Accessory kit	60.00	60.00	-	-	-	-	-	-	-				
	PlotWave 3X00	Required	3738V625	PlotWave 3500 Accessory kit	60.00	60.00	-	-	-	-	-	-	-				
	PlotWave 3X00	Accessories	4265C005	PlotWave Top Cover 2 - Printer Only	125.00	125.00	†	15.00	125.00	0%	3.79	2.94	2.40				
	PlotWave 3X00	Accessories	4265C006	PlotWave Series 2nd Roll	785.00	550.00	†	164.00	550.00	30%	16.67	12.93	10.56				
	PlotWave 3X00	Accessories	8782B016	Scanner Express Color Upgrade Kit	625.00	450.00	†	213.00	450.00	28%	13.64	10.58	8.64				
	PlotWave 3X00	Accessories	4266C004	Scanner Express Re-Use License 2	1,485.00	881.00	-	-	881.00	41%	26.69	20.70	16.92				
	PlotWave 3X00	Accessories	5837B001	Calibration Sheet Océ Scanner Exp I	132.00	97.00	-	-	97.00	27%	2.94	2.28	1.86				
	PlotWave 3X00	Accessories	5837B002	Calibration Sheet Océ Scanner Exp II & III	132.00	97.00	-	-	97.00	27%	2.94	2.28	1.86				
	PlotWave 3X00	Scanner	8782B015	Scanner Express IV	5,980.00	3,035.00	-	263.00	3,298.00	45%	99.93	77.50	63.32				
	PlotWave 3X00	Scanner	4266C005	Scanner Express IV Activation License 1	1,560.00	926.00	†	25.00	926.00	41%	28.06	21.76	17.78				
	PlotWave 3X00	Accessories	4754C001	Stacker Select	2,410.00	2,211.00	-	257.00	2,468.00	-2%	74.78	58.00	47.39				
	PlotWave 3X00	Accessories	4268C011	Stacker Select Connection kit 3	166.00	142.00	†	58.00	142.00	14%	4.30	3.34	2.73				
	PlotWave 3X00	Accessories	8985B023	Printer Cable USA (C13) N5/15	14.00	14.00	-	-	-	-	-	-	-				
	PlotWave 3X00	Accessories	4265C008	PlotWave 3X00/5X00 Remov HD kit 1	998.00	725.00	†	183.00	725.00	27%	21.97	17.04	13.92				
	PlotWave 3X00	Accessories	4265C009	Add'l HD for removal HD kit 1&2	730.00	342.00	†	16.00	342.00	53%	10.36	8.04	6.57				
	PlotWave 3X00	Software	4266C003	PlotWave 3000/3500 Adobe PS_PDF	850.00	750.00	†	25.00	750.00	12%	22.73	17.63	14.40				
	PlotWave 3X00	Software	4269C006	White Listing (McAfee) License	209.00	142.00	†	26.00	142.00	32%	4.30	3.34	2.73				
	PlotWave 3X00	Software	0054C002	Partner App Enabler License	600.00	345.00	-	-	345.00	43%	10.45	8.11	6.62				
	PlotWave 3X00	Software	0054C004	Administrative Logon License	10.00	5.00	-	-	5.00	50%	0.15	0.12	0.10				
	PlotWave 3X00	Software	7098B001	Account Console	1,000.00	1,000.00	-	-	1,000.00	0%	30.30	23.50	19.20				
	PlotWave 3X00	Supplies	8356B213	36X650 20LB BOND PPR 3CR 1/CTN	506.00	49.00	-	-	49.00	90%	1.48	1.15	0.94				
	PlotWave 3X00	Supplies	4267C001	PlotWave 3000/3500 toner (2 x 400g-bt/ctn)	255.00	255.00	-	-	255.00	0%	7.73	5.99	4.90				
	PlotWave 3X00	Supplies	1070064596	PlotWave Series Developer (1x1,750g bottle)	502.00	502.00	-	-	502.00	0%	15.21	11.80	9.64				
	PlotWave 3X00	Service	Service Only											0	14.24	0.10683	
	PlotWave 3X00	Service	PW3X00SV00KSF	PW3X00 Service Only 0 SF per mo.										2000	124.64	0.05615	
	PlotWave 3X00	Service	PW3X00SV02KSF	PW3X00 Service Only 2,000 SF per mo.										5000	275.38	0.04238	
	PlotWave 3X00	Service	PW3X00SV05KSF	PW3X00 Service Only 5,000 SF per mo.										10000	426.13	0.03490	
	PlotWave 3X00	Service	PW3X00SV10KSF	PW3X00 Service Only 10,000 SF per mo.										0	14.24		
	PlotWave 3X00	Service	PW3X00Zone 3	PW3X00 Zone 3: Additional charge for remote locations (126+ miles)										0	55.79		
	PlotWave 3X00	Service	8782B015SV	Scanner Express IV Service Only										0			
	PlotWave 3X00	Service	Supplies Included*											2000	153.12	0.05615	
	PlotWave 3X00	Service	PW3X00EP02KSF2	PW3X00 EasyPACII 2,000 SF per mo. includes 2 ctns toner per yr.										5000	346.60	0.04238	
	PlotWave 3X00	Service	PW3X00EP05KSF5	PW3X00 EasyPACII 5,000 SF per mo. includes 5 ctns toner per yr.										10000	576.88	0.03490	
Maintenance price includes help desk incidents																	
* Supplies included service contract customers receive a 10% discount off of list price for toner and 15% for developer.																	
	PlotWave 5X00	Machine	4268C001	PlotWave 5X00 Print Engine 2 Roll	27,410.00	19,212.00	-	971.00	20,183.00	26%	611.54	474.30	387.51				
	PlotWave 5X00	Machine	3759V859	PlotWave 5X00 Print Engine 4 Roll	32,175.00	22,697.00	-	1,085.00	23,782.00	26%	720.59	558.88	456.61				
	PlotWave 5X00	Required	4269C001	PlotWave 5000 Product License	307.00	242.00	-	-	242.00	21%	7.33	5.69	4.65				
	PlotWave 5X00	Required	4269C002	PlotWave 5500 Product License	3,945.00	3,550.00	-	-	3,550.00	10%	107.57	83.43	68.16				
	PlotWave 5X00	Required	3738V627	PlotWave 5000 Accessory Kit	63.00	63.00	-	-	63.00	0%	1.91	1.48	1.21				
	PlotWave 5X00	Required	3738V629	PlotWave 5500 Accessory Kit	63.00	63.00	-	-	63.00	0%	1.91	1.48	1.21				
	PlotWave 5X00	Accessories	4265C005	PlotWave Top Cover 2 - Printer Only	125.00	125.00	†	15.00	125.00	0%	3.79	2.94	2.40				
	PlotWave 5X00	Accessories	4268C007	PlotWave 5X00/7500 Front covers (2pk)	263.00	263.00	†	21.00	263.00	0%	7.97	6.18	5.05				
	PlotWave 5X00	Accessories	4268C006	PlotWave 5X00/7500 Sheetfeeder	2,950.00	2,720.00	†	287.00	2,720.00	8%	82.42	63.92	52.22				
	PlotWave 5X00	Accessories	4268C008	PlotWave 5X00/7500 Climate Control	315.00	315.00	†	172.00	315.00	0%	9.54	7.40	6.05				
	PlotWave 5X00	Accessories	4268C005	PlotWave 5X00/7500 2 Roll drawer	4,790.00	3,485.00	†	363.00	3,485.00	27%	105.60	81.90	66.91				
	PlotWave 5X00	Accessories	8782B016	Scanner Express Color Upgrade Kit	625.00	450.00	†	213.00	450.00	28%	13.64	10.58	8.64				

Exhibit 2 Pricing for Agreement #202002755 May 1, 2023 OMNIA Partners Participating Agencies																		
Category	Sub Category	Sub Type	Item Category	Product Model	MSRP	University of California Price before D&I	† D&I required if Purchased	Delivery & Installation Charge	Net Price	Minimum Disc off MSRP	36 Mo FMV	48 Mo FMV	60 Mo FMV	Base Monthly Volume	Base Service Cost	Overage Cost Per Sqft by Band		
ColorWave 3600	Accessories		3301C006	RHD kit 2	1,120.00	690.00	†	183.00	690.00	38%	20.91	16.22	13.25					
	Accessories		4265C009	Add'l HD for removal HD kit 1&2	730.00	342.00	†	16.00	342.00	53%	10.36	8.04	6.57					
	Software		4570C003	ColorWave 3600 PDF / APPE	3,500.00	1,895.00	†	26.00	1,895.00	46%	57.42	44.53	36.38					
	Software		4269C006	White Listing (McAfee) License	209.00	142.00	†	26.00	142.00	32%	4.30	3.34	2.73					
	Software		0054C002	Partner App Enabler License	600.00	345.00	-	-	345.00	43%	10.45	8.11	6.62					
	Software		0054C004	Administrative Logon License	10.00	5.00	-	-	5.00	50%	0.15	0.12	0.10					
	Software		7098B001	Account Console	1,000.00	1,000.00	-	-	1,000.00	0%	30.30	23.50	19.20					
	Supplies		8356B213	36x650 20LB BOND PPR 3CR 1/CTN	506.00	49.00	-	-	49.00	90%	1.48	1.15	0.94					
	Supplies		8356B429	36x500 24lb premiere Bond 3CR 1/Ctn	113.00	50.00	-	-	50.00	56%	1.52	1.18	0.96					
	Supplies		8356B416	36x150 7.5ml Premiere TYVEK	314.00	135.00	-	-	135.00	57%	4.09	3.17	2.59					
	Supplies		8357B800	36x200 27lb Xtreme Bond	97.00	59.00	-	-	59.00	39%	1.79	1.39	1.13					
	Supplies		8356B2E24	40 # PREM BOND 36200 3C 1CT	114.00	50.00	-	-	50.00	56%	1.52	1.18	0.96					
	Supplies		8356BD64	36x100 Prem 7ml Satin	225.00	107.00	-	-	107.00	52%	3.24	2.51	2.05					
	Supplies		4009V717	36x100 8 mil Water Resistant Polypropylene Banner	156.00	62.00	-	-	62.00	60%	1.88	1.46	1.19					
	Supplies		4568C001	ColorWave 3600 Cyan TonerPearls	318.00	318.00	-	-	318.00	0%	9.64	7.47	6.11					
	Supplies		4568C002	ColorWave 3600 Magenta TonerPearls	318.00	318.00	-	-	318.00	0%	9.64	7.47	6.11					
	Supplies		4568C003	ColorWave 3600 Yellow TonerPearls	318.00	318.00	-	-	318.00	0%	9.64	7.47	6.11					
	Supplies		4568C004	ColorWave 3600 Black TonerPearls	318.00	318.00	-	-	318.00	0%	9.64	7.47	6.11					
	Service		Service Only															
	Service		CW36KSVO0KSF	CW36K Service Only 0 SF per mo.											0	178.05	0.05982	
	Service		CW36KSv2.5KSF	CW36K Service Only 2,500 SF per mo.											2500	273.01	0.05615	
	Service		CW36KSv05KSF	CW36K Service Only 5,000 SF per mo.											5000	410.70	0.05235	
	Service		CW36KSv10KSF	CW36K Service Only 10,000 SF per mo.											10000	548.39	0.04487	
	Service		CW36KSv15KSF	CW36K Service Only 15,000 SF per mo.											15000	684.90	0.03490	
	Service		CW36KSv25KSF	CW36K Service Only 25,000 SF per mo.											25000	961.47	0.02742	
	Service		CW36K/38KZone 3	CW36K/38K Zone 3: Additional charge for remote locations (126+ miles)											0	229.09		
	Service		8782B015SV	Scanner Express IV Service Only											0	55.79		
	Service		3300C003SV	Folder Express 3011 V.3 Service Only											0	207.73		
	Service		Supplies Included*															
	Service		CW36KEP00KSF4	CW36K EasyPACII 0 SF per mo. includes 4 ctns toner per yr.											0	265.89	0.05982	
	Service		CW36KEP00KSF6	CW36K EasyPACII 0 SF per mo. includes 6 ctns toner per yr.											0	301.50	0.05982	
	Service		CW36KEP00KSF12	CW36K EasyPACII 0 SF per mo. includes 12 ctns toner per yr.											0	429.69	0.05982	
	Service		CW36KEP00KSF18	CW36K EasyPACII 0 SF per mo. includes 18 ctns toner per yr.											0	555.52	0.05982	
	Service		CW36KEP00KSF24	CW36K EasyPACII 0 SF per mo. includes 24 ctns toner per yr.											0	676.59	0.05982	
	Service		CW36KEP00KSF36	CW36K EasyPACII 0 SF per mo. includes 36 ctns toner per yr.											0	897.37	0.05982	
	Service		CW36KEP00KSF48	CW36K EasyPACII 0 SF per mo. includes 48 ctns toner per yr.											0	1,096.79	0.05982	
	Service		CW36KEP2.5KSF4	CW36K EasyPACII 2,500 SF per mo. includes 4 ctns toner per yr.											2500	352.54	0.05615	
	Service		CW36KEP2.5KSF6	CW36K EasyPACII 2,500 SF per mo. includes 6 ctns toner per yr.											2500	389.34	0.05615	
	Service		CW36KEP2.5KSF12	CW36K EasyPACII 2,500 SF per mo. includes 12 ctns toner per yr.											2500	517.53	0.05615	
	Service		CW36KEP2.5KSF18	CW36K EasyPACII 2,500 SF per mo. includes 18 ctns toner per yr.											2500	643.35	0.05615	
	Service		CW36KEP2.5KSF24	CW36K EasyPACII 2,500 SF per mo. includes 24 ctns toner per yr.											2500	763.24	0.05615	
	Service		CW36KEP2.5KSF36	CW36K EasyPACII 2,500 SF per mo. includes 36 ctns toner per yr.											2500	985.21	0.05615	
	Service		CW36KEP2.5KSF48	CW36K EasyPACII 2,500 SF per mo. includes 48 ctns toner per yr.											2500	1,183.44	0.05615	
	Service		CW36KEP05KSF4	CW36K EasyPACII 5,000 SF per mo. includes 4 ctns toner per yr.											5000	475.99	0.05235	
	Service		CW36KEP05KSF6	CW36K EasyPACII 5,000 SF per mo. includes 6 ctns toner per yr.											5000	512.78	0.05235	
	Service		CW36KEP05KSF12	CW36K EasyPACII 5,000 SF per mo. includes 12 ctns toner per yr.											5000	640.98	0.05235	
	Service		CW36KEP05KSF18	CW36K EasyPACII 5,000 SF per mo. includes 18 ctns toner per yr.											5000	765.62	0.05235	
	Service		CW36KEP05KSF24	CW36K EasyPACII 5,000 SF per mo. includes 24 ctns toner per yr.											5000	886.69	0.05235	
Service		CW36KEP05KSF36	CW36K EasyPACII 5,000 SF per mo. includes 36 ctns toner per yr.											5000	1,107.47	0.05235		
Service		CW36KEP05KSF48	CW36K EasyPACII 5,000 SF per mo. includes 48 ctns toner per yr.											5000	1,306.89	0.05235		
Service		CW36KEP10KSF4	CW36K EasyPACII 10,000 SF per mo. includes 4 ctns toner per yr.											10000	600.62	0.04487		
Service		CW36KEP10KSF6	CW36K EasyPACII 10,000 SF per mo. includes 6 ctns toner per yr.											10000	636.23	0.04487		
Service		CW36KEP10KSF12	CW36K EasyPACII 10,000 SF per mo. includes 12 ctns toner per yr.											10000	764.43	0.04487		
Service		CW36KEP10KSF18	CW36K EasyPACII 10,000 SF per mo. includes 18 ctns toner per yr.											10000	890.25	0.04487		
Service		CW36KEP10KSF24	CW36K EasyPACII 10,000 SF per mo. includes 24 ctns toner per yr.											10000	1,011.32	0.04487		
Service		CW36KEP10KSF36	CW36K EasyPACII 10,000 SF per mo. includes 36 ctns toner per yr.											10000	1,232.11	0.04487		
Service		CW36KEP10KSF48	CW36K EasyPACII 10,000 SF per mo. includes 48 ctns toner per yr.															

Exhibit 2 Pricing for Agreement #202002755 May 1, 2023 OMNIA Partners Participating Agencies																
Category	Sub Category	Sub Type	Item Category	Product Model	MSRP	University of California Price before D&I	† D&I required if Purchased	Delivery & Installation Charge	Net Price	Minimum Disc off MSRP	36 Mo FMV	48 Mo FMV	60 Mo FMV	Base Monthly Volume	Base Service Cost	Overage Cost Per Sqft by Band
	Arizona 61X0	Supplies	0040C015	Arizona IJC261 Add on White Ink	338.00	338.00	-	-	338.00	0%	10.24	7.94	6.49			
	Arizona 61X0	Supplies	0866C010	AZ IJC262 CMYKcm Ink/Flush Kit	2,933.00	2,933.00	-	-	2,933.00	0%	88.87	68.93	56.31			
	Arizona 61X0	Supplies	0866C009	IJC262 Add on White Ink	338.00	338.00	-	-	338.00	0%	10.24	7.94	6.49			
	Arizona 61X0	Supplies	3010118098	Kit-F/S Arizona 6100-Series Printhead	5,695.00	5,695.00	-	-	5,695.00	0%	172.56	133.83	109.34			
	Arizona 61X0	Supplies	6301B055	Arizona Ink Filter 5 Micron	79.00	79.00	-	-	79.00	0%	2.39	1.86	1.52			
	Arizona 61X0	Supplies	0518C010	UV Lamp Dust Filters 280MM 24PK	158.00	158.00	-	-	158.00	0%	4.79	3.71	3.03			
	Arizona 61X0	Supplies	0518C002	UV Lamp Bulb Kit 497mm	709.00	709.00	-	-	709.00	0%	21.48	16.66	13.61			
	Arizona 61X0	Supplies	0518C003	Swabs Foam Flex 1000PK	394.00	394.00	-	-	394.00	0%	11.94	9.26	7.56			
	Arizona 61X0	Supplies	0518C009	Duster 3000FC Dust Pad 3PK	116.00	116.00	-	-	116.00	0%	3.51	2.73	2.23			
	Arizona 61X0	Supplies	0518C006	Duster 3000FC Intake Filter 3PK	627.00	627.00	-	-	627.00	0%	19.00	14.73	12.04			
	Arizona 61X0	Supplies	0518C005	Duster 3000FC Carbon Filter Refill PK	103.00	103.00	-	-	103.00	0%	3.12	2.42	1.98			
	Arizona 61X0	Supplies	0518C004	Duster 3000FC Upper Carbon Filter	1,115.00	1,115.00	-	-	1,115.00	0%	33.78	26.20	21.41			
	Arizona 61X0	Service	Service Only*													
	Arizona 61X0	Service	5536C006SV	Arizona 6170XTHF MKII Service Only										0	3,406.69	
	Arizona 61X0	Service	5536C004SV	Arizona 6160XTHF MKII Service Only										0	3,406.69	
	Arizona 61X0	Service	5536C002SV	Arizona 6170XTS MKII Service Only										0	3,276.12	
	Arizona 61X0	Service	5536C001SV	Arizona 6160XTS MKII Service Only										0	3,276.12	
	Arizona 61X0	Service	ProCare **													
	Arizona 61X0	Service	A6100PC36	A6100 ProCare 36 mo										0	2,029.77	
	Arizona 61X0	Service	ProCare+^													
	Arizona 61X0	Service	A6100PC+36	A6100 ProCare+ 36 mo										0	2,421.48	
		Service	Service Other***													
	Arizona 61X0	Service	AZ61X0/HVFZone 4	AZ61X0/HVF Zone 4: Additional charge for remote locations (126+ miles)										0	655.22	
Service pricing includes help desk incidents and excludes overlays, mercury vapor lamps & filters. Maintenance Pricing includes Zone 1-3																
* Includes 12 month warranty. Maintenance plans exclude print heads,table vacuum overlays, UV Lamps, lamp filters and ink filters.																
**Maintenance plans exclude print heads. Rates shown are for contracts starting at time of installation. Print head price: 20% discount off of list price.																
^ Print head included-1 per year. Rates shown are for contracts starting at time of installation. Print head price: 25% discount off of list price.																
*** Zone 4 + maintenance response time is 2 days																
Arizona 23X0	Machine	4476C006	Arizona 2380 XTF		350,990.00	261,875.00	-	15,235.00	277,110.00	21%	8,396.43	6,512.09	5,320.51			
Arizona 23X0	Machine	4476C005	Arizona 2360 XTF		305,540.00	223,425.00	-	15,235.00	238,660.00	22%	7,231.40	5,608.51	4,582.27			
Arizona 23X0	Machine	4476C004	Arizona 2340 XTF		305,540.00	223,425.00	-	15,235.00	238,660.00	22%	7,231.40	5,608.51	4,582.27			
Arizona 23X0	Machine	4475C008	Arizona 2380 GTF		305,540.00	210,650.00	-	12,265.00	222,915.00	27%	6,754.32	5,238.50	4,279.97			
Arizona 23X0	Machine	4475C007	Arizona 2360 GTF		260,085.00	181,135.00	-	12,265.00	193,400.00	26%	5,860.02	4,544.90	3,713.28			
Arizona 23X0	Machine	4475C006	Arizona 2340 GTF		260,085.00	181,135.00	-	12,265.00	193,400.00	26%	5,860.02	4,544.90	3,713.28			
Arizona 23X0	Required	4475C004	Starter Kit Arizona 2300 Series		840.00	840.00	-	-	840.00	0%	25.45	19.74	16.13			
Arizona 23X0	Required	ATIAZ1200	Azxxx Air Fitting Kit		1.00	1.00	-	-	1.00	0%	0.03	0.02	0.02			
Arizona 23X0	Accessories	8436B005	Arizona Series Static Suppression Rev2		3,825.00	3,365.00	-	662.00	4,027.00	-5%	122.02	94.63	77.32			
Arizona 23X0	Accessories	7653B053	Tilt-n-Go Services		2,015.00	598.00	-	1,250.00	1,848.00	8%	55.99	43.43	35.48			
Arizona 23X0	Accessories	3796V384	Duster 3000FC 110V60HZ		8,060.00	8,060.00	-	420.00	8,480.00	-5%	256.94	199.28	162.82			
Arizona 23X0	Supplies	3098C031	Arizona IJC357 UVINK CMYK+FI		2,063.00	2,063.00	-	-	2,063.00	0%	62.51	48.48	39.61			
Arizona 23X0	Supplies	3098C029	Arizona IJC357 UVINK CMYK+W Kit, Flush		2,320.00	2,320.00	-	-	2,320.00	0%	70.30	54.52	44.54			
Arizona 23X0	Supplies	3098C012	Add-on IJC357 UVINK White		257.00	257.00	-	-	257.00	0%	7.79	6.04	4.93			
Arizona 23X0	Supplies	3098C032	Add on IJC357 UVink WV+Flush		789.00	789.00	-	-	789.00	0%	23.91	18.54	15.15			
Arizona 23X0	Supplies	3098C019	Add-on IJC357 UVINK LCLM		936.00	936.00	-	-	936.00	0%	28.36	22.00	17.97			
Arizona 23X0	Supplies	3010122104	FSK-Printhead CE2 (AZ400/600/1200/1300/2200 Series)		5,695.00	5,695.00	-	-	5,695.00	0%	172.56	133.83	109.34			
Arizona 23X0	Supplies	3098C028	Arizona LED Dust Filter 24PK		132.00	132.00	-	-	132.00	0%	4.00	3.10	2.53			
Arizona 23X0	Supplies	6301B055	Arizona Ink Filter 5 Micron		79.00	79.00	-	-	79.00	0%	2.39	1.86	1.52			
Arizona 23X0	Supplies	0518C004	Duster 3000FC Upper Carbon Filter		1,115.00	1,115.00	-	-	1,115.00	0%	33.78	26.20	21.41			
Arizona 23X0	Supplies	0518C005	Duster 3000FC Carbon Filter Refill PK		103.00	103.00	-	-	103.00	0%	3.12	2.42	1.98			
Arizona 23X0	Supplies	0518C006	Duster 3000FC Intake Filter 3PK		627.00	627.00	-	-	627.00	0%	19.00	14.73	12.04			
Arizona 23X0	Supplies	0518C009	Duster 3000FC Dust Pad 3PK		116.00	116.00	-	-	116.00	0%	3.51	2.73	2.23			
Arizona 23X0	Service	Service Only*														
Arizona 23X0	Service	4476C006SV	Arizona 2380 XTF Service Only											0	1,323.51	
Arizona 23X0	Service	4476C005SV	Arizona 2360 XTF Service Only											0	1,323.51	
Arizona 23X0	Service	4476C004SV	Arizona 2340 XTF Service Only											0	1,323.51	
Arizona 23X0	Service	4475C008SV	Arizona 2380 GTF Service Only											0	1,323.51	
Arizona 23X0	Service	4475C007SV	Arizona 2360 GTF Service Only											0	1,323.51	
Arizona 23X0	Service	4475C006SV	Arizona 2340 GTF Service Only											0	1,323.51	
Arizona 23X0	Service	ProCare **														
Arizona 23X0	Service	AZ23GPC36	AZ23G ProCare 36 mo											0	1,276.03	
Arizona 23X0	Service	AZ23XPC36	AZ23X ProCare 36 mo											0	1,341.31	
Arizona 23X0	Service	ProCare+^														
Arizona 23X0	Service	AZ23GPC+36	AZ23G ProCare+ 36 mo											0	1,673.67	
Arizona 23X0	Service	AZ23XPC+36	AZ23X ProCare+ 36 mo											0	1,738.96	
	Service	Service Other***														
Arizona 23X0	Service	AZ23X0GT/XTZone 4	AZ23X0GT/XT Zone 4: Additional charge for remote locations (126+ miles)											0	264.70	
Service pricing includes help desk incidents and excludes overlays, mercury vapor lamps & filters. Maintenance Pricing includes Zone 1-3																
* Includes 12 month warranty. Maintenance plans exclude print heads, overlays & filters																
**Maintenance plans exclude print heads. Rates shown are for contracts starting at time of installation. Print head price: 20% discount off of list price.																
^ Print head included-1 per year. Rates shown are for contracts starting at time of installation. Print head price: 25% discount off of list price.																
*** Zone 4 + maintenance response time is 2 days																

Exhibit 2 Pricing for Agreement #202002755 May 1, 2023 OMNIA Partners Participating Agencies																	
Category	Sub Category	Sub Type	Item Category	Product Model	MSRP	University of California Price before D&I	D&I required if Purchased	Delivery & Installation Charge	Net Price	Minimum Disc off MSRP	36 Mo FMV	48 Mo FMV	60 Mo FMV	Base Monthly Volume	Base Service Cost	Overage Cost Per Sqft by Band	
Arizona	13X0	Machine	3673C003	Arizona 1340 GT Printer	168,705.00	114,905.00	-	8,895.00	123,800.00	27%	3,751.14	2,909.30	2,376.96				
	13X0	Machine	3673C002	Arizona 1360 GT Printer	168,705.00	114,905.00	-	8,895.00	123,800.00	27%	3,751.14	2,909.30	2,376.96				
	13X0	Machine	3673C001	Arizona 1380 GT Printer	190,775.00	127,995.00	-	8,895.00	136,890.00	28%	4,147.77	3,216.92	2,628.29				
	13X0	Machine	3674C003	Arizona 1340 XT Printer	212,855.00	146,050.00	-	10,900.00	156,950.00	26%	4,755.59	3,688.33	3,013.44				
	13X0	Machine	3674C002	Arizona 1360 XT Printer	212,855.00	146,050.00	-	10,900.00	156,950.00	26%	4,755.59	3,688.33	3,013.44				
	13X0	Machine	3674C001	Arizona 1380 XT Printer	234,930.00	164,555.00	-	10,900.00	175,455.00	25%	5,316.29	4,123.19	3,368.74				
	13X0	Accessories	8436B005	Arizona Series Static Suppression Rev2	3,825.00	3,365.00	-	662.00	4,027.00	-5%	122.02	94.63	77.32				
	13X0	Accessories	7653B053	Tilt-n-Go Services	2,015.00	598.00	-	1,250.00	1,848.00	8%	55.99	43.43	35.48				
	13X0	Required	3673C009	Arizona 1300/135 Starter Kit LED (no ink/Flush)	689.00	689.00	-	-	689.00	0%	20.88	16.19	13.23				
	13X0	Supplies	3098C031	Arizona UC357 UVINK CMYK+F	2,063.00	2,063.00	-	-	2,063.00	0%	62.51	48.48	39.61				
	13X0	Supplies	3098C029	Arizona UC357 UVINK CMYK+W Kit, Flush	2,320.00	2,320.00	-	-	2,320.00	0%	70.30	54.52	44.54				
	13X0	Supplies	3098C012	Add-on UC357 UVINK White	257.00	257.00	-	-	257.00	0%	7.79	6.04	4.93				
	13X0	Supplies	3098C032	Add on UC357 UVink WV+Flush	789.00	789.00	-	-	789.00	0%	23.91	18.54	15.15				
	13X0	Supplies	3098C019	Add-on UC357 UVINK LCLM	936.00	936.00	-	-	936.00	0%	28.36	22.00	17.97				
	13X0	Supplies	3010122104	FSK-Printhead CE2 (AZ400/600/1200/1300/2200 Series)	5,695.00	5,695.00	-	-	5,695.00	0%	172.56	133.83	109.34				
	13X0	Supplies	3098C009	Premia Arizona LED Dust Filter (48 PC)	255.00	255.00	-	-	255.00	0%	7.73	5.99	4.90				
	13X0	Service	Service Only*														
	13X0	Service	3673C003SV	Arizona 1340 GT Printer Service Only											0	1,323.51	
	13X0	Service	3673C002SV	Arizona 1360 GT Printer Service Only											0	1,323.51	
	13X0	Service	3673C001SV	Arizona 1380 GT Printer Service Only											0	1,323.51	
	13X0	Service	3674C003SV	Arizona 1340 XT Printer Service Only											0	1,323.51	
	13X0	Service	3674C002SV	Arizona 1360 XT Printer Service Only											0	1,323.51	
	13X0	Service	3674C001SV	Arizona 1380 XT Printer Service Only											0	1,323.51	
	13X0	Service	ProCare **														
	13X0	Service	AZ13GPC36	AZ13G ProCare 36 mo											0	1,145.46	
	13X0	Service	AZ13XPC36	AZ13X ProCare 36 mo											0	1,210.74	
	13X0	Service	ProCare+^														
	13X0	Service	AZ13GPC+36	AZ13G ProCare+ 36 mo											0	1,543.10	
	13X0	Service	AZ13XPC+36	AZ13X ProCare+ 36 mo											0	1,602.45	
		Service	Service Other***														
	13X0	Service	AZ13X0GT/XTZone 4		AZ13X0GT/XT Zone 4: Additional charge for remote locations (126+ miles)										0	264.70	
Service pricing includes help desk incidents and excludes overlays, mercury vapor lamps & filters. Maintenance Pricing includes Zone 1-3																	
* Includes 12 month warranty. Maintenance plans exclude print heads, overlays & filters																	
**Maintenance plans exclude print heads. Rates shown are for contracts starting at time of installation. Print head price: 20% discount off of list price.																	
^ Print head included-1 per year. Rates shown are for contracts starting at time of installation. Print head price: 25% discount off of list price.																	
*** Zone 4 + maintenance response time is 2 days																	
Arizona	135	Machine	5533C001	Arizona 135GT	102,365.00	88,995.00	-	9,555.00	98,550.00	4%	2,986.07	2,315.93	1,892.16				
	135	Required	3673C009	Arizona 1300/135 Starter Kit LED (no ink/Flush)	689.00	689.00	-	-	689.00	0%	20.88	16.19	13.23				
	135	Required	5535C006	UC357 135GT Ink starter kit	2,320.00	2,320.00	-	-	2,320.00	0%	70.30	54.52	44.54				
	135	Required	3673C008	Vacuum pump Low voltage	2,500.00	2,500.00	-	-	2,500.00	0%	75.75	58.75	48.00				
	135	Required	3673C007	Vacuum pump High voltage	2,500.00	2,500.00	-	-	2,500.00	0%	75.75	58.75	48.00				
	135	Accessories	8436B005	Arizona Series Static Suppression Rev2	3,825.00	3,365.00	-	662.00	4,027.00	-5%	122.02	94.63	77.32				
	135	Accessories	7653B053	Tilt-n-Go Services	2,015.00	598.00	-	1,250.00	1,848.00	8%	55.99	43.43	35.48				
	135	Supplies	5535C001	UC357 UV Ink Black 800 ml	207.00	207.00	-	-	207.00	0%	6.27	4.86	3.97				
	135	Supplies	5535C002	UC357 UV Ink Cyan 800 ml	207.00	207.00	-	-	207.00	0%	6.27	4.86	3.97				
	135	Supplies	5535C003	UC357 UV Ink Magenta 800 ml	207.00	207.00	-	-	207.00	0%	6.27	4.86	3.97				
	135	Supplies	5535C004	UC357 UV Ink Yellow 800 ml	207.00	207.00	-	-	207.00	0%	6.27	4.86	3.97				
	135	Supplies	3098C007	UC357 UV Ink White 1L	257.00	257.00	-	-	257.00	0%	7.79	6.04	4.93				
	135	Supplies	6301B002	Arizona UC256 UV Flush 1L btl	191.00	191.00	-	-	191.00	0%	5.79	4.49	3.67				
	135	Supplies	3098C028	Arizona LED Dust Filter 24PK	132.00	132.00	-	-	132.00	0%	4.00	3.10	2.53				
	135	Supplies	3010122104	FSK-Printhead CE2 (AZ400/600/1200/1300/2200 Series)	5,695.00	5,695.00	-	-	5,695.00	0%	172.56	133.83	109.34				
	135	Supplies	6301B055	Arizona Ink Filter 5 Micron	79.00	79.00	-	-	79.00	0%	2.39	1.86	1.52				
	135	Service	Service Only*														
	135	Service	5533C001SV	Arizona 135GT Service Only											0	1,157.33	
	135	Service	ProCare **														
	135	Service	AZ135PC36	AZ135 ProCare 36 mo											0	1,014.89	
	135	Service	ProCare+^														
	135	Service	AZ135PC+36	AZ135 ProCare+ 36 mo											0	1,406.60	
		Service	Service Other***														
	135	Service	AZ135Zone 4		AZ135 Zone 4: Additional charge for remote locations (126+ miles)										0	230.28	
Service pricing includes help desk incidents and excludes overlays, mercury vapor lamps & filters. Maintenance Pricing includes Zone 1-3																	
* Includes 12 month warranty. Maintenance plans exclude print heads, overlays & filters																	
**Maintenance plans exclude print heads. Rates shown are for contracts starting at time of installation. Print head price: 20% discount off of list price.																	
^ Print head included-1 per year. Rates shown are for contracts starting at time of installation. Print head price: 25% discount off of list price.																	
*** Zone 4 + maintenance response time is 2 days																	
Arizona	Machine	4477C001		Roll Media Option AZ 2300 Series (HYBR2R)	24,435.00	21,057.00	-	5,565.00	26,622.00	-9%	806.65	625.62	511.14				
	Machine	1146C002		Roll Media Option AZ 1300 Series	23,740.00	20,457.00	-	5,565.00	26,022.00	-10%	788.47	611.52	499.62				
	Accessories	6307B003		RMO Connection Kit for Arizona XT Models	384.00	384.00	-	-	384.00	0%	11.64	9.02	7.37				
	Accessories	8438B001		Media Shaft for Roll Media Option Rev2	2,245.00	2,245.00	-	-	2,245.00	0%	68.02	52.76	43.10				
	Accessories	6307B007		RMO Connection Kit for Arizona XT Models	384.00	384.00	-	-	384.00	0%	11.64	9.02	7.37				
	Supplies	8357B212		AZ RMO Initial Supplies A	147.00	147.00	-	-	147.00	0%	4.45	3.45	2.82				
	Supplies	6302B018		Media Edge Protector for RMO - LEFT (1 EA)	7.00	7.00	-	-	7.00	0%	0.21	0.16	0.13				
	Supplies	6302B019		Media Edge Protector for RMO - RIGHT (1 EA)	7.00	7.00	-	-	7.00	0%	0.21	0.16	0.13				
	Service	Service Only*															
	Service	4477C001SV		Roll Media Option AZ 2300 Series (HYBR2R) Service Only											0	286.07	
	Service	1146C002SV		Roll Media Option AZ 1300 Series Service Only											0	286.07	
* Includes 12 month warranty																	
Arizona	Supplies	0040C007		UC261 UV Ink Black 3L	457.00	457.00	-	-	457.00	0%	13.85	10.74	8.77				
	Supplies	0040C008		UC261 UV Ink Cyan 3L	457.00	457.00	-	-	457.00	0%							

Exhibit 2 Pricing for Agreement #202002755 May 1, 2023 OMNIA Partners Participating Agencies																
Category	Sub Category	Sub Type	Item Category	Product Model	MSRP	University of California Price before D&I	D&I required if Purchased	Delivery & Installation Charge	Net Price	Minimum Disc off MSRP	36 Mo FMV	48 Mo FMV	60 Mo FMV	Base Monthly Volume	Base Service Cost	Overage Cost Per Sqft by Band
	Arizona	Supplies	63018002	Arizona UC256 UV Flush 1L btl	191.00	191.00	-	-	191.00	0%	5.79	4.49	3.67			
	Colorado 1630	Machine	4844C004	Colorado 1630 Plus Printer	48,845.00	36,317.00	-	3,995.00	40,312.00	17%	1,221.45	947.33	773.99			
	Colorado 1630	Required	1965C075	UVGEL 460 700ML Ink kit	1,260.00	1,180.00	-	-	1,180.00	6%	35.75	27.73	22.66			
	Colorado 1630	Required	3226V245	Colorado 16XX Installation Kit	350.00	350.00	-	-	350.00	0%	10.61	8.23	6.72			
	Colorado 1650	Accessory	5163C003	Upgrade kit FLXfinish+	248.00	200.00	†	535.00	200.00	19%	6.06	4.70	3.84			
	Colorado 1650	Accessory	5163C004	Inside Winding Kit	1,010.00	673.00	†	341.00	673.00	33%	20.39	15.82	12.92			
	Colorado 1650	Accessory	5163C005	Colorado 16xx Take-up Media Shaft 3 inch	474.00	316.00	†	25.00	316.00	33%	9.57	7.43	6.07			
	Colorado 1650	Accessory	4845C003	License FLXfinish	5,250.00	5,250.00	†	-	5,250.00	0%	159.08	123.38	100.80			
	Colorado 1650	Accessory	4845C004	License Inside roll printing or 2-sided	250.00	200.00	†	-	200.00	20%	6.06	4.70	3.84			
	Colorado 1650	Accessory	4845C005	License Second Roll In Drawer	250.00	200.00	†	-	200.00	20%	6.06	4.70	3.84			
	Colorado 1650	Accessory	5163C002	Colorado Exhaust Unit	80.00	80.00	†	719.00	80.00	0%	2.42	1.88	1.54			
	Colorado 1630	Supplies	3228V108	Colorado 16XX Filter	149.00	149.00	†	50.00	149.00	0%	4.51	3.50	2.86			
	Colorado 1630	Supplies	1965C014	Colorado 16XX Knife	78.00	78.00	†	15.00	78.00	0%	2.36	1.83	1.50			
	Colorado 1630	Supplies	1965C016	Colorado 16XX Maintenance tray (5pcs)	32.00	32.00	†	20.00	32.00	0%	0.97	0.75	0.61			
	Colorado 1630	Supplies	1963C001	Colorado 16XX Feed Media Shaft 3 inch	281.00	281.00	†	30.00	281.00	0%	8.51	6.60	5.40			
	Colorado 1630	Supplies	5163C005	Colorado 16xx Take-up Media Shaft 3 inch	474.00	316.00	†	25.00	316.00	33%	9.57	7.43	6.07			
	Colorado 1630	Supplies	4074V258	8.4 Mil UV Gloss Photo 54X164 3CR 1r/ctn	142.00	142.00	-	-	142.00	0%	4.30	3.34	2.73			
	Colorado 1630	Supplies	1070052482	UVGEL 415 Printhead (1 pcs)	4,410.00	4,410.00	-	-	4,410.00	0%	133.62	103.64	84.67			
	Colorado 1630	Supplies	1965C062	UVGEL 460 ink Black 700ML	160.00	150.00	-	-	150.00	6%	4.55	3.53	2.88			
	Colorado 1630	Supplies	1965C063	UVGEL 460 ink Cyan 700ML	160.00	150.00	-	-	150.00	6%	4.55	3.53	2.88			
	Colorado 1630	Supplies	1965C064	UVGEL 460 ink Magenta 700ML	160.00	150.00	-	-	150.00	6%	4.55	3.53	2.88			
	Colorado 1630	Supplies	1965C065	UVGEL 460 ink Yellow 700ML	160.00	150.00	-	-	150.00	6%	4.55	3.53	2.88			
	Colorado 1630	Service	Service Only*													
	Colorado 1630	Service	CO1630SV	Service Only										0	575.70	
	Colorado 1630	Service	ProCare **													
	Colorado 1630	Service	CO1630PC36	CO1630 ProCare 36 mo										0	405.95	
	Colorado 1630	Service	ProCare+^													
	Colorado 1630	Service	CO1630PC+36	CO1630 ProCare+ 36 mo										0	694.40	
	Colorado 1630	Service	ProCare EZPrint^^													
	Colorado 1630	Service	CO1630EZ03KSF96	CO1630 COEZP Program 3,000 SF per mo. includes service, print heads & Ink										3000	1,201.24	0.30162
	Colorado 1630	Service	CO1630EZ04KSF128	CO1630 COEZP Program 4,000 SF per mo. includes service, print heads & Ink										4000	1,350.81	0.28797
	Colorado 1630	Service	CO1630EZ05KSF160	CO1630 COEZP Program 5,000 SF per mo. includes service, print heads & Ink										5000	1,439.83	0.28797
	Colorado 1630	Service	CO1630EZ08KSF256	CO1630 COEZP Program 8,000 SF per mo. includes service, print heads & Ink										8000	2,097.43	0.26173
	Colorado 1630	Service	CO1630EZ10KSF320	CO1630 COEZP Program 10,000 SF per mo. includes service, print heads & Ink										10000	2,491.51	0.24927
	Colorado 1630	Service	Service Other^^^													
	Colorado 1630	Service	CO1630Zone 4	CO1630 Zone 4: Additional charge for remote locations (126+ miles)										0	163.81	
Service price includes help desk incidents and excludes 16xx Knife, take-up spindle and unwind spindle.																
*Maintenance plans exclude print heads. Print head price: 6% discount off of list price.																
**Maintenance plans exclude print heads. Rates shown are for contracts starting at time of installation. Print head price: 18% discount off of list price.																
^ Print head included-1 per year. Rates shown are for contracts starting at time of installation. Print head price: 30% discount off of list price.																
^^ Only available for Zones 1-3. Maintenance plans include print heads and inks.																
^^^ Zone 4 + maintenance response time is 2 days																
	Colorado 1650	Machine	4844C005	Colorado 1650 Plus Printer	78,655.00	63,300.00	-	3,995.00	67,295.00	14%	2,039.04	1,581.43	1,292.06			
	Colorado 1650	Required	1965C061	UVGEL 460 Ink Kit	1,360.00	1,280.00	-	-	1,280.00	6%	38.78	30.08	24.58			
	Colorado 1650	Required	3226V245	Colorado 16XX Installation Kit	350.00	350.00	-	-	350.00	0%	10.61	8.23	6.72			
	Colorado 1650	Accessory	5163C003	Upgrade kit FLXfinish+	248.00	200.00	†	535.00	200.00	19%	6.06	4.70	3.84			
	Colorado 1650	Accessory	4131V247	Older SN CO1650 FLXfinish Upgrade kit w/MOD 3	248.00	200.00	†	535.00	200.00	19%	6.06	4.70	3.84			
	Colorado 1650	Accessory	5163C004	Inside Winding Kit	1,010.00	673.00	†	341.00	673.00	33%	20.39	15.82	12.92			
	Colorado 1650	Accessory	5163C005	Colorado 16xx Take-up Media Shaft 3 inch	474.00	316.00	†	25.00	316.00	33%	9.57	7.43	6.07			
	Colorado 1650	Supplies	3228V108	Colorado 16XX Filter	149.00	149.00	†	50.00	149.00	0%	4.51	3.50	2.86			
	Colorado 1650	Supplies	1965C014	Colorado 16XX Knife	78.00	78.00	†	15.00	78.00	0%	2.36	1.83	1.50			
	Colorado 1650	Supplies	1965C016	Colorado 16XX Maintenance tray (5pcs)	32.00	32.00	†	20.00	32.00	0%	0.97	0.75	0.61			
	Colorado 1650	Supplies	1963C001	Colorado 16XX Feed Media Shaft 3 inch	281.00	281.00	†	30.00	281.00	0%	8.51	6.60	5.40			
	Colorado 1650	Supplies	5163C005	Colorado 16xx Take-up Media Shaft 3 inch	474.00	316.00	†	25.00	316.00	33%	9.57	7.43	6.07			
	Colorado 1650	Supplies	4074V258	8.4 Mil UV Gloss Photo 54X164 3CR 1r/ctn	142.00	142.00	-	-	142.00	0%	4.30	3.34	2.73			
	Colorado 1650	Supplies	1070115508	UVGEL 425 Printhead (1 pcs)	4,410.00	4,410.00	-	-	4,410.00	0%	133.62	103.64	84.67			
	Colorado 1650	Supplies	1965C038	UVGEL 460 Ink Cyan 2x1L	340.00	320.00	-	-	320.00	6%	9.70	7.52	6.14			
	Colorado 1650	Supplies	1965C039	UVGEL 460 Ink Magenta 2x1L	340.00	320.00	-	-	320.00	6%	9.70	7.52	6.14			
	Colorado 1650	Supplies	1965C040	UVGEL 460 Ink Yellow 2x1L	340.00	320.00	-	-	320.00	6%	9.70	7.52	6.14			
	Colorado 1650	Supplies	1965C041	UVGEL 460 Ink Black 2x1L	340.00	320.00	-	-	320.00	6%	9.70	7.52	6.14			
	Colorado 1650	Service	Service Only*													
	Colorado 1650	Service	CO165SV	Service Only										0	720.51	
	Colorado 1650	Service	ProCare **													
	Colorado 1650	Service	CO165PC36	CO165 ProCare 36 mo										0	497.35	
	Colorado 1650	Service	ProCare+^													
	Colorado 1650	Service	CO165PC+36	CO165 ProCare+ 36 mo										0	784.61	
	Colorado 1650	Service	ProCare EZPrint^^													
	Colorado 1650	Service	CO165EZ05KSF160	CO165 COEZP Program 5,00												

Exhibit 2 Pricing for Agreement #202002755 May 1, 2023 OMNIA Partners Participating Agencies																	
Category	Sub Category	Sub Type	Item Category	Product Model	MSRP	University of California Price before D&I	↑ D&I required if Purchased	Delivery & Installation Charge	Net Price	Minimum Disc off MSRP	36 Mo FMV	48 Mo FMV	60 Mo FMV	Base Monthly Volume	Base Service Cost	Overage Cost Per Sqft by Band	
WF	Colex	Accessory	3788V002	Conveyor Ready Option for SX1732	2,000.00	2,000.00	-	-	2,000.00	0%	60.60	47.00	38.40				
WF	Colex	Accessory	3991V523	Bar Code Reader	104.00	104.00	-	-	104.00	0%	3.15	2.44	2.00				
WF	Colex	Accessory	3276V981	Engview Packaging Software	1,850.00	1,850.00	-	-	1,850.00	0%	56.06	43.48	35.52				
WF	Colex	Accessory	4085V687	Colex Cut Center 8, QR Code	3,200.00	2,250.00	-	-	2,250.00	30%	68.18	52.88	43.20				
WF	Colex	Accessory	3367V248	Sharpcut unlimited phone support contract (1 yr)	3,400.00	3,400.00	-	-	3,400.00	0%	103.02	79.90	65.28				
WF	Colex	Accessory	3073V642	Colex Blade Starter Kit	-	-	†	-	-		-	-	-				
WF				Transportation Charges for code FCDGSC5													
WF	Colex	Transportation	Zone 1	CT, DC, DE, MA, MD, ME, NH, NJ, NY, PA, RI, VA, VT, WV	2,450.00	2,450.00	-	-	2,450.00	0%	74.24	57.58	47.04				
WF	Colex	Transportation	Zone 2	AL, GA, IL, IN, KY, MI, NC, OH, SC, TN	3,075.00	3,075.00	-	-	3,075.00	0%	93.17	72.26	59.04				
WF	Colex	Transportation	Zone 3	AR, FL, IA, KS, MN, MS, MO, WI	3,250.00	3,250.00	-	-	3,250.00	0%	98.48	76.38	62.40				
WF	Colex	Transportation	Zone 4	LA, ND, NE, NM, OK, SD, TX	3,650.00	3,650.00	-	-	3,650.00	0%	110.60	85.78	70.08				
WF	Colex	Transportation	Zone 5	AZ, CA, CO, NV, UT, WY	4,050.00	4,050.00	-	-	4,050.00	0%	122.72	95.18	77.76				
WF	Colex	Transportation	Zone 6	ID, MT, OR, WA	4,250.00	4,250.00	-	-	4,250.00	0%	128.78	99.88	81.60				
WF				Transportation Charges for code FCDGSCA													
WF	Colex	Transportation	Zone 1	CT, DC, DE, MA, MD, ME, NH, NJ, NY, PA, RI, VA, VT, WV	1,200.00	1,200.00	-	-	1,200.00	0%	36.36	28.20	23.04				
WF	Colex	Transportation	Zone 2	AL, GA, IL, IN, KY, MI, NC, OH, SC, TN	1,200.00	1,200.00	-	-	1,200.00	0%	36.36	28.20	23.04				
WF	Colex	Transportation	Zone 3	AR, FL, IA, KS, MN, MS, MO, WI	1,200.00	1,200.00	-	-	1,200.00	0%	36.36	28.20	23.04				
WF	Colex	Transportation	Zone 4	LA, ND, NE, NM, OK, SD, TX	1,500.00	1,500.00	-	-	1,500.00	0%	45.45	35.25	28.80				
WF	Colex	Transportation	Zone 5	AZ, CA, CO, NV, UT, WY	1,500.00	1,500.00	-	-	1,500.00	0%	45.45	35.25	28.80				
WF	Colex	Transportation	Zone 6	ID, MT, OR, WA	1,500.00	1,500.00	-	-	1,500.00	0%	45.45	35.25	28.80				
WF				Transportation Charges for code FCDGSC10													
WF	Colex	Transportation	Zone 1	CT, DC, DE, MA, MD, ME, NH, NJ, NY, PA, RI, VA, VT, WV	Quote required		-	-	-								
WF	Colex	Transportation	Zone 2	AL, GA, IL, IN, KY, MI, NC, OH, SC, TN	Quote required		-	-	-								
WF	Colex	Transportation	Zone 3	AR, FL, IA, KS, MN, MS, MO, WI	Quote required		-	-	-								
WF	Colex	Transportation	Zone 4	LA, ND, NE, NM, OK, SD, TX	Quote required		-	-	-								
WF	Colex	Transportation	Zone 5	AZ, CA, CO, NV, UT, WY	Quote required		-	-	-								
WF	Colex	Transportation	Zone 6	ID, MT, OR, WA	Quote required		-	-	-								
WF				†Includes 12-month 3rd party warranty. Service and support is provided by our partner Colex.													
WF				CSA LFS help desk will dispatch calls coming through the following dedicated number 877-306-1940. Monday-Friday: 8:00 a.m. - 5:00 p.m. EST.													
WF	Fotoba	Machine	J00170	XLD-170 DreamCut XY Cutter (J00170)	53,900.00	53,900.00	-	FOTOBAXLD170	53,900.00	0%	1,633.17	1,266.65	1,034.88				
WF	Fotoba	Machine	J00171WHP	XLD-170 DreamCut Wallpaper XY Cutter (J00171WHP)	62,500.00	62,500.00	-	FOTOBAXLD170	62,500.00	0%	1,893.75	1,468.75	1,200.00				
WF	Fotoba	Machine	3465V357	Fotoba XLD-320 Roll Cutter (J00325HS)	82,900.00	82,900.00	-	FOTOBAXLD320	82,900.00	0%	2,511.87	1,948.15	1,591.68				
WF	Fotoba	Machine	4044V931	Fotoba XLA170 Cutter (J01012)	119,700.00	119,700.00	-	FOTOBAXLA170	119,700.00	0%	3,626.91	2,812.95	2,298.24				
WF	Fotoba	Accessory	J00111	Coreless Rewinder 160	36,900.00	36,900.00	-	FOTOBAREWIND	36,900.00	0%	1,118.07	867.15	708.48				
WF	Fotoba	Accessory	J00136	Extra Slitter Adjustable	2,300.00	2,300.00	†	25.00	2,300.00	0%	69.69	54.05	44.16				
WF	Fotoba	Accessory	J00138	Extra Slitter, Left Single Cut Unit	1,275.00	1,275.00	-	25.00	1,275.00	0%	38.63	29.96	24.48				
WF	Fotoba	Accessory	J00139	Extra Slitter, Right Single Cut Unit	1,275.00	1,275.00	†	25.00	1,275.00	0%	38.63	29.96	24.48				
WF	Fotoba	Accessory	J00140	Extra Slitter, Double Cut Unit (8mm/0.315" Between Cuts)	1,550.00	1,550.00	†	25.00	1,550.00	0%	46.97	36.43	29.76				
WF	Fotoba	Accessory	J00158	Heavy Duty Roll Feeder	3,350.00	3,350.00	-	400.00	3,750.00	-12%	113.63	88.13	72.00				
WF	Fotoba	Accessory	J00160	J00160 Motorized HD Roll Feeder XLD-170 JRU170 (880 lbs./29" Diameter – Maximum)	30,900.00	30,900.00	-	FOTOBAFEEDER	30,900.00	0%	936.27	726.15	593.28				
WF	Fotoba	Accessory	J00109	Stacking Tray For Cutter	2,450.00	2,450.00	-	FOTOBASTACKTRAY	2,450.00	0%	74.24	57.58	47.04				
WF	Fotoba	Accessory	3776V230	J00157 Motorized HD Roll Loader XLD-170 for Colorado In-Line JRL170	32,750.00	32,750.00	-	FOTOBAFEEDER	32,750.00	0%	992.33	769.63	628.80				
WF	Fotoba	Accessory	5163C001	Colorado Jumbo Roll Interface	3,350.00	3,350.00	-	300.00	3,650.00	-9%	110.60	85.78	70.08				
WF	Fotoba	Accessory	3942V360	Installation Colorado Jumbo Roll interface	525.00	525.00	-	-	525.00	0%	15.91	12.34	10.08				
WF	Fotoba	Accessory	3615V039	J00103 Fotoba Exit Stacker for XLD-170/XLA170	29,900.00	29,900.00	-	FOTOBAXITS	29,900.00	0%	905.97	702.65	574.08				
WF	Fotoba	Accessory	3164V488	End Cap 6" Core Adaptor (Z00001)	660.00	595.00	-	FOTOBACORE	595.00	10%	18.03	13.98	11.42				
WF	Fotoba	Accessory	3511V439	J00162 Motorized HD Roll Feeder XLD320 (880 lbs./29" Diameter – Maximum)	38,900.00	38,900.00	-	FCDGSCRF	38,900.00	0%	1,178.67	914.15	746.88				
WF	Fotoba	Accessory	3605V268	Paper Support Guide For Fotoba XLD320HS	112.00	112.00	-	27.00	139.00	-24%	4.21	3.27	2.67				
WF	Fotoba	Accessory	3776V231	J00112 Coreless Rewinder In-Line 162 (4" Max-Roll Diameter) (Multi Panel)	44,900.00	44,900.00	-	FOTOBAREWIND	44,900.00	0%	1,360.47	1,055.15	862.08				
WF	Fotoba	Accessory	3776V232	Labeler (for all Rewinder Models) (J00115)	9,800.00	9,800.00	-	FOTOBLABELER	9,800.00	0%	296.94	230.30	188.16				
WF	Fotoba	Accessory	3834V766	Kit to Connect XLD170/XLD170WHP to Colorado (J00204)	1,176.00	1,176.00	†	45.00	1,176.00	0%	35.63	27.64	22.58				
WF	Fotoba	Accessory	3861V384	Textile Fabric Feature for XLD170, XLD170HS, XLD170WHP	3,500.00	3,500.00	-	-	3,500.00	0%	106.05	82.25	67.20				
WF				Transportation Charges FOTOBAXLD170													
WF	Colex	Transportation	Zone 1	AL, AR, IL, IN, IA, KS, KY, LA, MI, MN, MS, MO, NE, ND, OH, OK, SD, TX, WI, AR, TN, TX	1,800.00	1,800.00	-	-	1,800.00	0%	54.54	42.30	34.56				
WF	Colex	Transportation	Zone 2	AZ, CA, CO, ID, MT, NM, NV, OR, UT, WY	1,850.00	1,850.00	-	-	1,850.00	0%	56.06	43.48	35.52				
WF	Colex	Transportation	Zone 3	CT, DC, DE, FL, GA, ME, MD, MA, NH, NJ, NY, NC, PA, RI, SC, VT, WV	1,500.00	1,500.00	-	-	1,500.00	0%	45.45	35.25	28.80				
WF				Transportation Charges FOTOBAXLD320													
WF	Colex	Transportation	Zone 1	AL, AR, IL, IN, IA, KS, KY, LA, MI, MN, MS, MO, NE, ND, OH, OK, SD, TX, WI, AR, TN, TX	2,500.00	2,500.00	-	-	2,500.00	0%	75.75	58.75	48.00				
WF	Colex	Transportation	Zone 2	AZ, CA, CO, ID, MT, NM, NV, OR, UT, WY	2,900.00	2,900.00	-	-	2,900.00	0%	87.87	68.15	55.68				
WF	Colex	Transportation	Zone 3	CT, DC, DE, FL, GA, ME, MD, MA, NH, NJ, NY, NC, PA, RI, SC, VT, WV	2,300.00	2,300.00	-	-	2,300.00	0%	69.69	54.05	44.16				
WF				Transportation Charges FOTOBAREWIND													
WF	Colex	Transportation	Zone 1	AL, AR, IL, IN, IA, KS, KY, LA, MI, MN, MS, MO, NE, ND, OH, OK, SD, TX, WI, AR, TN, TX	1,400.00	1,400.00	-	-	1,400.00	0%	42.42	32.90	26.88				
WF	Colex	Transportation	Zone 2	AZ, CA, CO, ID, MT, NM, NV, OR, UT, WY	1,600.00	1,600.00	-	-	1,600.00	0%	48.48	37.60	30.72				
WF	Colex	Transportation	Zone 3	CT, DC, DE, FL, GA, ME, MD, MA, NH, NJ, NY, NC, PA, RI, SC, VT, WV	1,300.00	1,300.00	-	-	1,300.00	0%	39.39	30.55	24.96				
WF				Transportation Charges FOTOBAFEEDER						#DIV/0!							
WF	Colex	Transportation	Zone 1	AL, AR, IL, IN, IA, KS, KY, LA, MI, MN, MS, MO, NE, ND, OH, OK, SD, TX, WI, AR, TN, TX	1,450.00	1,450.00	-	-	1,450.00	0%	43.94	34.08	27.84				
WF	Colex	Transportation	Zone 2	AZ, CA, CO, ID, MT, NM, NV, OR, UT, WY	1,650.00	1,650.00	-	-	1,650.00	0%	50.00	38.78	31.68				
WF	Colex	Transportation	Zone 3	CT, DC, DE, FL, GA, ME, MD, MA, NH, NJ, NY, NC, PA, RI, SC, VT, WV	1,350.00	1,350.00	-	-	1,350.00	0%	40.91	31.73	25.92				
WF				Transportation Charges FOTOBASTACKTRAY													
WF	Colex	Transportation	Zone 1	AL, AR, IL, IN, IA, KS, KY, LA, MI, MN, MS, MO, NE, ND, OH, OK, SD, TX, WI, AR, TN, TX	550.00	550.00	-	-	550.00	0%	16.67	12.93	10.56				
WF	Colex	Transportation	Zone 2	AZ, CA, CO, ID, MT, NM, NV, OR, UT, WY	750.00	750.00	-	-	750.00	0%	22.73	17.63	14.40				
WF	Colex	Transportation	Zone 3	CT, DC, DE, FL, GA, ME, MD, MA, NH, NJ, NY, NC, PA, RI, SC, VT, WV	450.00	450.00	-	-	450.00	0%	13.64	10.58	8.64				
WF				Transportation Charges FOTOBAXITS													
WF	Colex	Transportation	Zone 1	AL, AR, IL, IN, IA, KS, KY, LA, MI, MN, MS, MO, NE, ND, OH, OK, SD, TX, WI, AR, TN, TX	2,350.00	2,350.00	-	-	2,350.00	0%	71.21	55.23	45.12				
WF	Colex	Transportation	Zone 2	AZ, CA, CO, ID, MT, NM, NV, OR, UT, WY	3,300.00	3,300.00	-	-	3,300.00	0%	99.99	77.55	63.36				
WF	Colex	Transportation	Zone 3	CT, DC, DE, FL, GA, ME, MD, MA, NH, NJ, NY, NC, PA, RI, SC, VT, WV	2,150.00	2,150.00	-	-	2,150.00	0%	65.15	50.53	41.28				
WF				Transportation Charges FOTOBACORE													
WF	Colex	Transportation	Zone 1	AL, AR, IL, IN, IA, KS, KY, LA, MI, MN, MS, MO, NE, ND, OH, OK, SD, TX, WI, AR, TN, TX	45.00	45.00	-	-	45.00	0%	1.36	1.06	0.86				
WF	Colex	Transportation	Zone 2	AZ, CA, CO, ID, MT, NM, NV, OR, UT, WY	57.00	57.00	-	-	57.00	0%	1.73	1.34	1.09				
WF	Colex	Transportation	Zone 3	CT, DC, DE, FL, GA, ME, MD, MA, NH, NJ, NY, NC, PA, RI, SC, VT, WV	36.00	36.00	-	-	36.00	0%	1.09	0.85	0.69				
WF				Transportation Charges FCDGSCRF													
WF	Colex	Transportation	Zone 1	AL, AR, IL, IN, IA, KS, KY, LA, MI, MN, MS, MO, NE, ND, OH, OK, SD, TX, WI, AR, TN, TX	2,400.00	2,400.00	-	-	2,400.00	0%	72.72	56.40	46.08				
WF	Colex	Transportation	Zone 2	AZ, CA, CO, ID, MT, NM, NV, OR, UT, WY	2,800.00	2,800.00	-	-	2,800.00	0%	84.84	65.80	53.76				
WF	Colex	Transportation	Zone 3	CT, DC, DE, FL, GA, ME, MD, MA, NH, NJ													

Exhibit 2 Pricing for Agreement #202002755 May 1, 2023 OMNIA Partners Participating Agencies																
Category	Sub Category	Sub Type	Item Category	Product Model	MSRP	University of California Price before D&I	↑ D&I required if Purchased	Delivery & Installation Charge	Net Price	Minimum Disc off MSRP	36 Mo FMV	48 Mo FMV	60 Mo FMV	Base Monthly Volume	Base Service Cost	Overage Cost Per Sqft by Band
WF	Colex	Transportation	Zone 3	CT, DC, DE, FL, GA, ME, MD, MA, NH, NJ, NY, NC, PA, RI, SC, VT, WV	1,600.00	1,600.00	-	-	1,600.00	0%	48.48	37.60	30.72			
WF				*Includes 1 year third party warranty which includes parts and labor. After 1 year warranty service rate is \$130.00 per hour plus travel costs.												
WF	MBGM	Machine	3522V141	MBGM Premium Graphic Rewinder	18,488.00	12,325.00	-	500.00	12,825.00	31%	388.60	301.39	246.24			
WF	MBGM	Accessory	3522V142	Photo Sensor Auto-Stop	520.00	440.00	-	-	440.00	15%	13.33	10.34	8.45			
WF	MBGM	Accessory	3522V143	Mobility Wheels Set	260.00	220.00	-	-	220.00	15%	6.67	5.17	4.22			
WF	MBGM	Accessory	3576V359	Compressor (silent)	780.00	660.00	-	-	660.00	15%	20.00	15.51	12.67			
WF	MBGM	Accessory	3576V360	Integrated Transformer 110V / 208V	520.00	440.00	-	-	440.00	15%	13.33	10.34	8.45			
WF	MBGM	Accessory	3540V862	MBGM Rewinder Initial Supplies kit	-	-	-	-	-		-	-	-			
WF	MBGM	Imp Svs	3540V864	MBGM Rewinder Post Printer IPAK	2,540.00	2,035.00	-	-	2,035.00	20%	61.66	47.82	39.07			
WF																
WF	Matic Cronos	Machine	3438B046	X-Rite i1 Pro 3 Plus (Large Aperture - Hardware Only)	1,826.00	1,826.00	-	20.00	1,846.00	-1%	55.93	43.38	35.44			
WF	Matic Cronos	Machine	3438B047	X-Rite i1 i/O Table + i1 Pro 3 Plus Bundle (Large Aperture)	4,299.00	4,299.00	-	30.00	4,329.00	-1%	131.17	101.73	83.12			
WF	Matic Cronos	Accessory	3438B041	X-Rite i1 i/O Table (3rd Generation-Does Not include Spectrophotometer	3,311.00	3,311.00	-	20.00	3,331.00	-1%	100.93	78.28	63.96			
WF	Matic Cronos	Accessory	3438B042	i1 iO Z-Axis Spacer for thicker media	536.00	536.00	-	15.00	551.00	-3%	16.70	12.95	10.58			
WF	Matic Cronos	Accessory	3803V045	i1 Publish (Software Only) New Copy (Not an Upgrade)	1,457.00	1,457.00	-	-	1,457.00	0%	44.15	34.24	27.97			
WF	Matic Cronos	Accessory	3438B050	i1 i/O 3 Dust Cover	57.00	57.00	-	15.00	72.00	-26%	2.18	1.69	1.38			
WF																
WF	ONYX	Software	3807V474	ONYX Thrive 422 - Canon Edition	3,995.00	3,995.00	-	-	3,995.00	0%	121.05	93.88	76.70			
WF	ONYX	Software	3807V485	ONYX Thrive - Flatbed Cutting Option	1,595.00	1,595.00	-	-	1,595.00	0%	48.33	37.48	30.62			
WF	ONYX	Software	3807V483	ONYX Thrive - Job Editor Option	1,095.00	1,095.00	-	-	1,095.00	0%	33.18	25.73	21.02			
WF	ONYX	Software	3807V484	ONYX Thrive - Layout Tool Option	1,395.00	1,395.00	-	-	1,395.00	0%	42.27	32.78	26.78			
WF																
WF	ONYX	Software	3807V481	ONYX Thrive - RIP Only Option	1,095.00	1,095.00	-	-	1,095.00	0%	33.18	25.73	21.02			
WF	ONYX	Software	3807V482	ONYX Thrive - RIP & Print Option (Includes 2 RIPs & 1 Printer)	1,495.00	1,495.00	-	-	1,495.00	0%	45.30	35.13	28.70			
WF	ONYX	Software	3540V813	Advantage Thrive 1-4 Active CRNT 1YR GLD	1,395.00	1,395.00	-	-	1,395.00	0%	42.27	32.78	26.78			
WF	ONYX	Software	3540V814	Advantage Thrive 1-4 Active PREV 1YR GLD	1,695.00	1,695.00	-	-	1,695.00	0%	51.36	39.83	32.54			
WF	ONYX	Software	3540V815	Advantage Thrive 1-4 Active LGCY 1YR GLD	2,595.00	2,595.00	-	-	2,595.00	0%	78.63	60.98	49.82			
WF	ONYX	Software	3540V822	1 yr Pmter Addon Thrive w/ovr 4 ActivePmt	150.00	150.00	-	-	150.00	0%	4.55	3.53	2.88			
WF	ONYX	Software	3540V816	Advantage Thrive 1-4 Active CRNT 3YR GLD	3,595.00	3,595.00	-	-	3,595.00	0%	108.93	84.48	69.02			
WF	ONYX	Software	3540V817	Advantage Thrive 1-4 Active PREV 3YR GLD	3,895.00	3,895.00	-	-	3,895.00	0%	118.02	91.53	74.78			
WF	ONYX	Software	3540V818	Advantage Thrive 1-4 Active LGCY 3YR GLD	4,795.00	4,795.00	-	-	4,795.00	0%	145.29	112.68	92.06			
WF	ONYX	Software	3540V823	3 yr Printer Addon Thrive w/5+ active prmt	350.00	350.00	-	-	350.00	0%	10.61	8.23	6.72			
WF	ONYX	Software	3540V819	Advantage Thrive 1-4 Active CRNT 5YR GLD	5,795.00	5,795.00	-	-	5,795.00	0%	175.59	136.18	111.26			
WF	ONYX	Software	3540V820	Advantage Thrive 1-4 Active PREV 5YR GLD	6,095.00	6,095.00	-	-	6,095.00	0%	184.68	143.23	117.02			
WF	ONYX	Software	3540V821	Advantage Thrive 1-4 Active LGCY 5YR GLD	6,995.00	6,995.00	-	-	6,995.00	0%	211.95	164.38	134.30			
WF	ONYX	Software	3540V824	5 yr Printer Addon Thrive w/5+ Active Prnt	550.00	550.00	-	-	550.00	0%	16.67	12.93	10.56			
WF	ONYX	Software	3540V825	Advantage Thrive 1-4 Active CRNT 1YR SLV	1,095.00	1,095.00	-	-	1,095.00	0%	33.18	25.73	21.02			
WF	ONYX	Software	3540V826	Advantage Thrive 1-4 Active PREV 1YR SLV	1,295.00	1,295.00	-	-	1,295.00	0%	39.24	30.43	24.86			
WF	ONYX	Software	3540V827	Advantage Thrive 1-4 Active LGCY 1YR SLV	2,295.00	2,295.00	-	-	2,295.00	0%	69.54	53.93	44.06			
WF	ONYX	Software	3540V822	1 yr Printer Addon Thrive w/ovr 4 ActivePmt	150.00	150.00	-	-	150.00	0%	4.55	3.53	2.88			
WF	ONYX	Software	3540V828	Advantage Thrive 1-4 Active CRNT 3YR SLV	2,495.00	2,495.00	-	-	2,495.00	0%	75.60	58.63	47.90			
WF	ONYX	Software	3540V829	Advantage Thrive 1-4 Active PREV 3YR SLV	2,895.00	2,895.00	-	-	2,895.00	0%	87.72	68.03	55.58			
WF	ONYX	Software	3540V830	Advantage Thrive 1-4 Active LGCY 3YR SLV	3,795.00	3,795.00	-	-	3,795.00	0%	114.99	89.18	72.86			
WF	ONYX	Software	3540V823	3 yr Printer Addon Thrive w/5+ active prmt	350.00	350.00	-	-	350.00	0%	10.61	8.23	6.72			
WF	ONYX	Software	3540V831	Advantage Thrive 1-4 Active CRNT 5YR SLV	4,195.00	4,195.00	-	-	4,195.00	0%	127.11	98.58	80.54			
WF	ONYX	Software	3540V832	Advantage Thrive 1-4 Active PREV 5YR SLV	4,495.00	4,495.00	-	-	4,495.00	0%	136.20	105.63	86.30			
WF	ONYX	Software	3540V833	Advantage Thrive 1-4 Active LGCY 5YR SLV	5,395.00	5,395.00	-	-	5,395.00	0%	163.47	126.78	103.58			
WF	ONYX	Software	3540V824	5 yr Printer Addon Thrive w/5+ Active Prnt	550.00	550.00	-	-	550.00	0%	16.67	12.93	10.56			
WF	ONYX	Software	3393V969	Onyx Connect 1-3 Active Printers	1,495.00	1,495.00	-	-	1,495.00	0%	45.30	35.13	28.70			
WF	ONYX	Software	3393V970	Onyx Connect 4-5 Active Printers	2,095.00	2,095.00	-	-	2,095.00	0%	63.48	49.23	40.22			
WF	ONYX	Software	3393V971	Onyx Connect 6/more Active Printers	2,695.00	2,695.00	-	-	2,695.00	0%	81.66	63.33	51.74			
WF	ONYX	Software	7655B112	ONYX Thrive Stock Software Set	45.00	45.00	-	-	45.00	0%	1.36	1.06	0.86			
WF																
WF	Poster Shop	Software	3437V092	Touchstone license	1.00	1.00	-	-	1.00	0%	0.03	0.02	0.02			
WF	Poster Shop	Software	3122C003	Touchstone Resale license	1,045.00	1,045.00	-	-	1,045.00	0%	31.66	24.56	20.06			
WF	Poster Shop	Software	8401B053	License Dongle	1.00	1.00	-	-	1.00	0%	0.03	0.02	0.02			
WF	Poster Shop	Software	8355B085	Additional Xpert Permission	25.00	25.00	-	-	25.00	0%	0.76	0.59	0.48			
WF																
WF	Poster Shop	Software	6015C001	PRISMAguide XL - Base - Resale License	2.00	2.00	-	-	2.00	0%	0.06	0.05	0.04	0		
WF	Poster Shop	Software	8355B085	Additional Xpert Permission	25.00	25.00	-	-	25.00	0%	0.76	0.59	0.48	0		
WF	Poster Shop	Software	8401B053	License Dongle	1.00	1.00	-	-	1.00	0%	0.03	0.02	0.02	0		
WF	Poster Shop	Software	6015C004	PRISMAguide XL - Pro Arizona	3,534.00	3,185.00	-	-	3,185.00	10%	96.51	74.85	61.15	0		
WF	Poster Shop	Software	6015C006	Uppg Xpert to PRISMAguide XL Pro Arizona	540.00	486.00	-	-	486.00	10%	14.73	11.42	9.33	0		
WF	Poster Shop	Software	6016C001	SMF - PRISMAguide XL - Pro Arizona	1.00	1.00	-	-	1.00	0%	0.03	0.02	0.02	0		

Exhibit 2 Pricing for Agreement #202002755 May 1, 2023 OMNIA Partners Participating Agencies																
Category	Sub Category	Sub Type	Item Category	Product Model	MSRP	University of California Price before D&I	↑ D&I required if Purchased	Delivery & Installation Charge	Net Price	Minimum Disc off MSRP	36 Mo FMV	48 Mo FMV	60 Mo FMV	Base Monthly Volume	Base Service Cost	Overage Cost Per Sqft by Band
WF	Poster Shop	Software	6015C005	PRISMAguide XL - Pro Colorado	1,174.00	1,060.00	-	-	1,060.00	10%	32.12	24.91	20.35	0		
WF	Poster Shop	Software	6016C002	SMF - PRISMAguide XL - Pro Colorado	1.00	1.00	-	-	1.00	0%	0.03	0.02	0.02	0		
WF	Poster Shop	Service	6016C0015V	SMF - PRISMAguide XL - Pro Arizona Service Only										0	56.98	
WF	Poster Shop	Service	6016C0025V	SMF - PRISMAguide XL - Pro Colorado Service Only										0	18.99	
WF																
WF	PrintSight	Software	3508V648	PrintSight Software	250.00	200.00	-	-	200.00	20%	6.06	4.70	3.84	0		
WF	PrintSight	Software	3508V650	Additional printer permissions	125.00	100.00	-	-	100.00	20%	3.03	2.35	1.92	0		
WF																
WF	ProfSvc	Imp Svs	8376B008	Project Management Service (Half Day)	2,170.00	1,735.00	-	-	1,735.00	20%	52.57	40.77	33.31			
WF	ProfSvc	Imp Svs	8376B001	Project Management Service (Full Day)	3,555.00	2,845.00	-	-	2,845.00	20%	86.20	66.86	54.62			
WF	ProfSvc	Imp Svs	8376B003	Systems Integration Service (Half Day)	2,170.00	1,735.00	-	-	1,735.00	20%	52.57	40.77	33.31			
WF	ProfSvc	Imp Svs	8376B007	Systems Integration Service (Full Day)	2,540.00	2,035.00	-	-	2,035.00	20%	61.66	47.82	39.07			
WF	ProfSvc	Imp Svs	7653B051	LV Monochrome IPAK	2,170.00	1,735.00	-	-	1,735.00	20%	52.57	40.77	33.31			
WF	ProfSvc	Imp Svs	6154046IP	MV/HV Monochrome IPAK	2,540.00	2,035.00	-	-	2,035.00	20%	61.66	47.82	39.07			
WF	ProfSvc	Imp Svs	3708V714	Contex Scanner IPAK	2,540.00	2,035.00	-	-	2,035.00	20%	61.66	47.82	39.07			
WF	ProfSvc	Imp Svs	7653B052	Monochrome IPAK for Alaska/Hawaii	5,515.00	4,410.00	-	-	4,410.00	20%	133.62	103.64	84.67			
WF	ProfSvc	Imp Svs	7653B046	ColorWave Series IPAK	2,540.00	2,035.00	-	-	2,035.00	20%	61.66	47.82	39.07			
WF	ProfSvc	Imp Svs	6154077IP	AZ IPAK 6160/6170 Basic Integration & Onsite training	10,860.00	8,685.00	-	-	8,685.00	20%	263.16	204.10	166.75			
WF	ProfSvc	Imp Svs	6154079IP	Arizona Series Printer Non-White Ink IPAK	5,215.00	4,170.00	-	-	4,170.00	20%	126.35	98.00	80.06			
WF	ProfSvc	Imp Svs	6154080IP	Arizona Series Printer With White Ink IPAK	7,965.00	6,370.00	-	-	6,370.00	20%	193.01	149.70	122.30			
WF	ProfSvc	Imp Svs	3518V830	Arizona 1300 NonWhite Ink IPAK	5,215.00	4,170.00	-	-	4,170.00	20%	126.35	98.00	80.06			
WF	ProfSvc	Imp Svs	3518V837	Arizona 1300/135 With White Ink IPAK	7,965.00	6,370.00	-	-	6,370.00	20%	193.01	149.70	122.30			
WF	ProfSvc	Imp Svs	6154078IP	Arizona 365 GT IPAK	7,965.00	6,370.00	-	-	6,370.00	20%	193.01	149.70	122.30			
WF	ProfSvc	Imp Svs	6154071IP	Arizona 318GL IPAK	5,215.00	4,170.00	-	-	4,170.00	20%	126.35	98.00	80.06			
WF	ProfSvc	Imp Svs	6154075IP	RMO w/Printer IPAK	2,170.00	1,735.00	-	-	1,735.00	20%	52.57	40.77	33.31			
WF	ProfSvc	Imp Svs	6154076IP	RMO Post Printer Install IPAK	2,540.00	2,035.00	-	-	2,035.00	20%	61.66	47.82	39.07			
WF	ProfSvc	Imp Svs	3599V159	Colorado 1650 IPAK	5,080.00	4,065.00	-	-	4,065.00	20%	123.17	95.53	78.05			
WF	ProfSvc	Imp Svs	3941V016	Colorado 1630 IPAK	2,300.00	1,840.00	-	-	1,840.00	20%	55.75	43.24	35.33			
WF	ProfSvc	Imp Svs	4143V498	FLXfinish+ Upgrade IPAK	958.00	798.00	-	-	798.00	17%	24.18	18.75	15.32			
WF	ProfSvc	Imp Svs	8376B037	Color IPAK Alaska & Hawaii	5,795.00	4,635.00	-	-	4,635.00	20%	140.44	108.92	88.99			
WF	ProfSvc	Imp Svs	6154070IP	RMO w/Printer IPAK	2,170.00	1,735.00	-	-	1,735.00	20%	52.57	40.77	33.31			
WF	ProfSvc	Imp Svs	6154076IP	RMO Post Printer Install IPAK	2,540.00	2,035.00	-	-	2,035.00	20%	61.66	47.82	39.07			
WF	ProfSvc	Imp Svs	6154073IP	Cutter IPAK	8,040.00	6,435.00	-	-	6,435.00	20%	194.98	151.22	123.55			
WF	ProfSvc	Imp Svs	3540V864	MBGM Rewinder Post Printer IPAK	2,540.00	2,035.00	-	-	2,035.00	20%	61.66	47.82	39.07			
WF	ProfSvc	Imp Svs	4034V499	Canon CORE Color Management IPAK	7,310.00	5,800.00	-	-	5,800.00	21%	175.74	136.30	111.36			
WF	ProfSvc	Imp Svs	4034V500	Color Management PLUS IPAK - For a Fleet of same output devices and ink type	7,310.00	5,800.00	-	-	5,800.00	21%	175.74	136.30	111.36			
WF	ProfSvc	Imp Svs	3518V831	AZxpert with install IPAK	2,540.00	2,035.00	-	-	2,035.00	20%	61.66	47.82	39.07			
WF	ProfSvc	Imp Svs	3437V093	Touchstone Initial IPAK	5,005.00	4,005.00	-	-	4,005.00	20%	121.35	94.12	76.90			
WF	ProfSvc	Imp Svs	3437V094	Touchstone Follow up IPAK	2,540.00	2,035.00	-	-	2,035.00	20%	61.66	47.82	39.07			
WF	ProfSvc	Imp Svs	3464V004	Texture IPAK for Arizona Printers	5,215.00	4,170.00	-	-	4,170.00	20%	126.35	98.00	80.06			
WF	ProfSvc	Imp Svs	3508V651	PrintSight IPAK	2,175.00	1,740.00	-	-	1,740.00	20%	52.72	40.89	33.41			
WF	ProfSvc	Imp Svs	3508V652	PrintSight post printer install IPAK	4,350.00	3,480.00	-	-	3,480.00	20%	105.44	81.78	66.82			
WF	ProfSvc	Imp Svs	3702V535	PrintSight LE IPAK	2,720.00	2,175.00	-	-	2,175.00	20%	65.90	51.11	41.76			
WF	ProfSvc	Imp Svs	3702V536	PrintSight LE Post install IPAK	5,435.00	4,350.00	-	-	4,350.00	20%	131.81	102.23	83.52			
WF	ProfSvc	Imp Svs	9717981	Professional Services (For the Arizona & ProCut)	2,540.00	2,035.00	-	-	2,035.00	20%	61.66	47.82	39.07			
WF	ProfSvc	Imp Svs	7653B068	PlotWave User Training	2,170.00	1,735.00	-	-	1,735.00	20%	52.57	40.77	33.31			
WF	ProfSvc	Imp Svs	7615B223	Account Center User Training	2,170.00	1,735.00	-	-	1,735.00	20%	52.57	40.77	33.31			
WF	ProfSvc	Imp Svs	9717735	ONYX Thrive RIP Software Training	2,170.00	1,735.00	-	-	1,735.00	20%	52.57	40.77	33.31			
WF	ProfSvc	Imp Svs	7615B197	Color Management Training	2,540.00	2,035.00	-	-	2,035.00	20%	61.66	47.82	39.07			
WF	ProfSvc	Imp Svs	7593B034	Arizona Color Basics User Training	5,215.00	4,170.00	-	-	4,170.00	20%	126.35	98.00	80.06			
WF	ProfSvc	Imp Svs	7653B061	Arizona Series Operator Training	2,540.00	2,035.00	-	-	2,035.00	20%	61.66	47.82	39.07			
WF	ProfSvc	Imp Svs	7653B062	Arizona Series Adv Workflow Training	5,215.00	4,170.00	-	-	4,170.00	20%	126.35	98.00	80.06			
WF	ProfSvc	Imp Svs	7615B261	Additional travel charge 100+ miles from Analyst location	436.00	352.00	-	-	352.00	19%	10.67	8.27	6.76			
WF	ProfSvc	Imp Svs	7615B273	Custom Training (Half Day)	2,170.00	1,735.00	-	-	1,735.00	20%	52.57	40.77	33.31			
WF	ProfSvc	Imp Svs	9718007	Custom Training (Full Day)	2,540.00	2,035.00	-	-	2,035.00	20%	61.66	47.82	39.07			
WF	ProfSvc	Imp Svs	7653B070	Arizona Series Advanced Training	2,540.00	2,035.00	-	-	2,035.00	20%	61.66	47.82	39.07			
WF	ProfSvc	Imp Svs	8376B011	Help Desk 1 Incident	158.00	126.00	-	-	126.00	20%	3.82	2.96	2.42			
WF	ProfSvc	Imp Svs	7344B015	Help Desk 2 Incidents	210.00	168.00	-	-	168.00	20%	5.09	3.95	3.23			
WF	ProfSvc	Imp Svs	8376B012	Help Desk 5 Incidents	499.00	399.00	-	-	399.00	20%	12.09	9.38	7.66			
WF	ProfSvc	Imp Svs	8376B009	Help Desk 10 Incidents	914.00	730.00	-	-	730.00	20%	22.12	17.16	14.02			
WF	ProfSvc	Imp Svs	8376B013	Help Desk 25 Incidents	2,090.00	1,675.00	-	-	1,675.00	20%	50.75	39.36	32.16			
WF	ProfSvc	Imp Svs	8376B010	Help Desk 50 Incidents	3,800.00	3,035.00	-	-	3,035.00	20%	91.96	71.32	58.27			

INKJET PRODUCTION PRINTER: CONTINUOUS FEED

ColorStream 6900 In-Line Twin, Roll to Roll, 4 Color Solution

	Item Number	Quantity	LIST PRICE	University of California Price
ColorStream 6900 In-Line Twin, Roll to Roll, 4 Color Solution †	CS6900MTW-4CR2R		\$ 2,201,704	\$ 1,345,756
ColorStream 6000 Twin Tower 1 200V		1		included
ColorStream 6000 Twin Tower 2 200V		1		included
Speed ID ColorStream 6900		2		included
I-Twin Option		1		included
CMYK Inkjet Modules CS6000 21in Twin		2		included
SRA MP Controller CS6900 4/4		1		included
SRA UPS data security (Includes additional cabinet)		1		included
Individual cylinder lock		1		included
RIP Extension 1x64GB G10		2		included
Transformer Controller		1		included
Paper Reel for shaft 3 inch		2		included
2nd Interface 10GB Copper G10		1		included
Exhaust hood		2		included
Operator Calibration Tool CS3000		1		included
Operator Lamp (flexible on tower)		2		included
High quality 2-bit multilevel		1		included
PDF Option		1		included
SNMP Key Option		1		included
Prefire - Premium Black Twin		1		included
Canon Unwinder		1		included
Shaft 3 inch for Canon unwinder/rewinder		2		included
Rewinder		1		included
Argos Web Sweep		1		included
Argos (Freight, Instalaltion and Training)		1		included
Project Management Services Remote		1		included
ColorStream 3000Z/6000 True Support Implementation Package		1		included
Service Implementation Fee CS300Z/6000		1		included
Freight		1		included

† Additional configurations are available and will be quoted on the Open Market.

*Pre & Post Paper handling Equipment will be specific to the Client and quoted on an Open Market basis
*PRISMAProduction and other software will be quoted based on Scope of Work specific to the Client and quoted on an Open Market basis
*Other Professional Services will be quoted on an Open Market basis

SERVICE

Monthly Maintenance Charge	OMNIA Partners Price per Month*
Standard Coverage: 1 x 5 Monday thru Friday 8AM - 5 PM, 4 Hr Average Response Time ‡	\$ 5,279

*Fixed 12 months following the 3-month warranty period and subject to annual escalation thereafter.
‡ Additional coverage options are available upon request, up to and including 24x7 support.

Monthly Usage Charges - Ink Non-Inclusive	LIST PRICE	OMNIA Partners Price*
User Charge ColorStream 6000 Black per 1000 linear feet	\$ 2.10	\$ 1.20
User Charge ColorStream 6000 Fast Black per 1000 linear feet	\$ 2.31	\$ 1.32
User Charge ColorStream 6000 CMYK per 1000 linear feet	\$ 5.60	\$ 3.00

*Fixed 15 months and subject to annual escalation thereafter.

Consumables	Item Number	LIST PRICE per Carton	OMNIA Partners Price per Carton*	OMNIA Partners Price per Kg
Pigment Ink ColorSt Black KP51 3x5.5kg	7295B017AA	\$ 773	\$ 715.03	\$ 43.33
Pigment Ink ColorSt Cyan CP03 3x5.5kg	7295B006AA	\$ 1,043	\$ 964.78	\$ 58.47
Pigment Ink ColorSt Magenta MP50 3x5.5kg	7295B021AA	\$ 1,043	\$ 964.78	\$ 58.47
Pigment Ink ColorSt Yellow YP03 3x5.5kg	7295B008AA	\$ 1,043	\$ 964.78	\$ 58.47

Fixed 15 months and subject to annual escalation thereafter. Ink pricing does not include freight charges.

INKJET PRODUCTION PRINTER: CONTINUOUS FEED

ColorStream 6900 In-Line Twin, Roll to Roll, Mono Non-Upgradeable

	Item Number	Quantity	LIST PRICE	University of California Price
ColorStream 6900 In-Line Twin, Roll to Roll, 1 Color Solution †	CS6900MTW-1CR2R		\$ 1,608,498	\$ 812,530
ColorStream 6000 Twin Tower 1 200V		1		included
ColorStream 6000 Twin Tower 2 200V		1		included
Speed ID ColorStream 6900		2		included
I-Twin Option		1		included
BW Inkjet Modules Mono 21in Twin Non-upgradeable		2		included
SRA MP Controller CS6900 1/1		1		included
SRA UPS data security		1		included
Individual cylinder lock		1		included
PDF Option		1		included
SNMP Key Option		1		included
High quality 2-bit multilevel		1		included
Prefire - Premium Black Twin		1		included
Transformer Controller		1		included
Paper Reel for shaft 3 inch		2		included
Exhaust hood		2		included
Operator Calibration Tool CS3000		1		included
Operator Lamp (flexible on tower)		2		included
Canon Unwinder		1		included
Rewinder		1		included
Shaft 3 inch for Océ unwinder		2		included
Argos Web Sweep		1		included
Project Management Services Remote		1		included
ColorStream 6000 Black Only True Support		1		included
Service Implementation Fee CS6000		1		included
Freight		2		included

† Additional configurations are available and will be quoted on the Open Market.

*Pre & Post Paper handling Equipment will be specific to the Client and quoted on an Open Market basis
*PRISMAProduction and other software will be quoted based on Scope of Work specific to the Client and quoted on an Open Market basis
*Other Professional Services will be quoted on an Open Market basis

SERVICE

Monthly Maintenance Charge	OMNIA Partners Price per Month*
Standard Coverage: 1 x 5 Monday thru Friday 8AM - 5 PM, 4 Hr Average Response Time ‡	\$ 4,824

*Fixed 12 months after the warranty period and subject to annual escalation thereafter.

‡ Additional coverage options are available upon request, up to and including 24x7 support.

Monthly Usage Charges - Ink Non-Inclusive	LIST PRICE	OMNIA Partners Price*
User Charge ColorStream 6000 Black per 1000 linear feet	\$ 2.10	\$ 1.90
User Charge ColorStream 6000 Fast Black per 1000 linear feet	\$ 2.31	\$ 2.09

*Fixed 15 months and subject to annual escalation thereafter.

Consumables	Item Number	LIST PRICE per Carton	OMNIA Partners Price per Carton*	OMNIA Partners Price per Kg
Pigment Ink ColorSt Black KP51 3x5.5kg	7295B017AA	\$ 773	\$ 715.03	\$ 43.33

Fixed 15 months and subject to annual escalation thereafter. Ink pricing does not include freight charges.

INKJET PRODUCTION PRINTER: CONTINUOUS FEED

ColorStream 8160 In-Line Twin, Roll to Roll, 4 Color Solution

	Item Number	Quantity	LIST PRICE	University of California Price
ColorStream 8160 In-Line Twin, Roll to Roll, 4 Color Solution†	CS8160TW-4CR2R		\$2,119,252	\$1,595,000
ColorStream 8000 Twin Tower 1		1		included
ColorStream 8000 Twin Tower 2		1		included
Speed ID ColorStream 8160		2		included
I-Twin Option		1		included
CMYK Inkjet Modules CS8000 22in T		2		included
SRA MP Controller CS8160 4/4		1		included
Transformer Controller(200-220V 50-60Hz)		1		included
Paper Reel for shaft 3 inch		1		included
Transformer 58KVA		2		included
PDF Option		1		included
SNMP Key Option		1		included
SRA UPS data security		1		included
UNWIND Module for Canon CS180 M/Min		1		included
REWIND Module for Canon CS180 M/Min		1		included
Shaft Hunkeler GEN8 3 inch for UW8/RW8		2		included
Project Management Services Remote		1		included
ColorStream True Support Implementation Package		1		included
CS 8000 Installation Fee		1		included
CS 8000 Freight		1		included

† Additional configurations are available and will be quoted on the Open Market.

- *Pre & Post Paper handling Equipment will be specific to the Client and quoted on an Open Market basis
- *PRISMAProduction and other software will be quoted based on Scope of Work specific to the Client and quoted on an Open Market basis
- *Other Professional Services will be quoted on an Open Market basis

SERVICE

Monthly Maintenance Charge	OMNIA Partners Price per Month*
Standard Coverage: 1 x 5 Monday thru Friday 8AM - 5 PM, 4 Hr Average Response Time ‡	\$ 4,707

*Fixed 12 months following the 3-month warranty period and subject to annual escalation thereafter.
‡ Additional coverage options are available upon request, up to and including 24x7 support.

Monthly Usage Charges - Ink Non-Inclusive	LIST PRICE	OMNIA Partners Price*
User Charge ColorStream 8160 Black per 1000 linear feet	\$ 2.10	\$ 1.20
User Charge ColorStream 8160 CMYK per 1000 linear feet	\$ 2.31	\$ 1.32

*Fixed 15 months and subject to annual escalation thereafter.

Consumables	Item Number	LIST PRICE per Carton	OMNIA Partners Price per Carton*	OMNIA Partners Price per Kg
ColorStream Ink Black KP58 1x9.5kg	7295B060AA	\$485.00	\$436.50	\$45.95
ColorStream Ink Cyan CP58 1x9.5kg	7295B061AA	\$715.00	\$643.50	\$67.74
ColorStream Ink Magenta MP58 1x9.5kg	7295B062AA	\$715.00	\$643.50	\$67.74
ColorStream Ink Yellow YP58 1x9.5kg	7295B063AA	\$715.00	\$643.50	\$67.74

Fixed 15 months and subject to annual escalation thereafter. Ink pricing does not include freight charges.

INKJET PRODUCTION PRINTER: CONTINUOUS FEED

ProStream 1800 In-Line Twin, 4 Color Solution

		Quantity	LIST PRICE	University of California Price
ProStream 1800 In-Line Twin, 4 Color Solution †	PSTRMTW-4CR2R		\$2,478,357	\$1,995,000
ProStream Twin Tower 1		1		Included
ProStream Twin Tower 2		1		Included
Speed ID ProStream 133m/min		2		Included
ProStream I-Twin Option		1		Included
IJ Modules ProStream 21in CMYK		2		Included
SRA MP Controller PS1800 5/5		1		Included
High quality 2-bit multilevel		1		Included
PDF Option		1		Included
SNMP Key Option		1		Included
Inline Quality Control (IQC)		2		Included
IQC Data Interface 50m		2		Included
SRA UPS data security		1		Included
Individual cylinder lock		1		Included
Controller Data Interface 50m		2		Included
Power Supply UL Certification		2		Included
Transformer 480V-Delta 400Y/231V		2		Included
Heavy Paper Transport		2		Included
External Cooling Unit		1		Included
Operator Calibration Tool		1		Included
ProStream Paper Reel for shaft 3in (21.97 inch width)		1		Included
UW8-PS Gen8 Unwinder for ProStream		1		Included
HUN7534.90039 IPEM WITH POWER CONTROL BOX		1		Included
NILM80163 Nilfisk Vacuum System		1		Included
RW8-PS Gen8 Rewinder for ProStream		1		Included
HUN7534.00108 CORE SHAFT 3 INCH FOR UW8/RW8		2		Included
Service Implementation Fee ProStream		1		Included
ProStream Project Management Services Remote		1		Included
Freight		1		Included

† Additional configurations are available and will be quoted on the Open Market.

*Pre & Post Paper handling Equipment will be specific to the Client and quoted on an Open Market basis
*PRISMAProduction and other software will be quoted based on Scope of Work specific to the Client and quoted on an Open Market basis
*Other Professional Services will be quoted on an Open Market basis

SERVICE

Monthly Maintenance Charge	OMNIA Partners Price per Month*
Standard Coverage: 1 x 5 Monday thru Friday 8AM - 5 PM, 4 Hr Average Response Time	\$ 5,253

*Fixed 12 months following the 3-month warranty period and subject to annual escalation thereafter.
‡ Additional coverage options are available upon request, up to and including 24x7 support.

Monthly Usage Charges - Ink Non-Inclusive		LIST PRICE	OMNIA Partners Price*
User Charge ProStream Black	per 1000 linear feet	\$ 1.60	\$ 1.44
User Charge ProStream CMYK	per 1000 linear feet	\$ 3.65	\$ 3.29

*Fixed 15 months and subject to annual escalation thereafter.

Consumables	Item Number	LIST PRICE per Carton	OMNIA Partners Price per Carton*	OMNIA Partners Price per Kg
ProStream Ink Black KP70 1x9.5kg	7295B040AA	\$ 480	\$ 432.0	\$ 45.47
ProStream Ink Cyan CP70 1x9.5kg	7295B041AA	\$ 780	\$ 702.4	\$ 73.93
ProStream Ink Magenta MP70 1x9.5kg	7295B042AA	\$ 780	\$ 702.4	\$ 73.93
ProStream Ink Yellow YP70 1x9.5kg	7295B043AA	\$ 780	\$ 702.4	\$ 73.93
ProStream ColorGrip IU70 1x9.5kg	7295B044AA	\$ 148	\$ 133.2	\$ 14.02

Fixed 15 months and subject to annual escalation thereafter. Ink/ColorGrip pricing does not include freight charges.

INKJET PRODUCTION PRINTER: SHEET FED

Pricing for the varioPRINT iX-series Product Line

	Item Number	MSRP	University of California Price
varioPRINT iX-3200 series	VPIX3200R6	\$ 1,112,660.00	\$ 955,000.00
vp iX-series PRINT MOD			included
vp iX-series Ink Cabinet			included
vp iX-Series PRISMAsync			included
vp iX-series Operator Console			included
vp iX-series PIM Flex XL ; quantity 2			included
vp iX-series High Cap Stacker			included
vp iX-Series Exhaust Air Control			
vp iX-series resale license			included
vp iX-SERIES SPEED LICENSE 320			included
varioPRINT iX-series PDF License			included
vp iX-series DocBox			included
vp iX-Series PRISMAsync			included
PRISMAlytics Dashboard VPI Resale			included
Must select one Power Module:			included
vpiX POW MOD DELTA (200-240V)			
vpiX POW MOD STAR (380-480V)			
vpiX POW MOD 230-240/400-415V			
Professional Services:			
varioPRINT iX-series 300 Implementation Fee			included
Project Management Services, Remote			included
True Support Implementation Package			included
Freight			included

OPTIONAL ACCESSORIES:

	Item Number	MSRP	Sale Price
vp iX-series PIM Flex XL (maximum of 3 total)	4607C031	\$25,868.00	\$20,862.00
Duo Paper Tray	8117B002	\$4,612.00	\$2,687.00
vp iX-series High Cap Stacker (maximum of 2 total)	4607C009	\$25,433.00	\$20,510.00
DFD INTERFACE KIT A1	7168B002	\$887.00	\$537.00
vp iX-series DFD Paper Path Kit 860 -B2	0926C075	\$468.00	\$377.00
varioPRINT iX-SERIES SFD INTERFACE KIT A1 for Tecnav DSP TC1530-C2 config	0926C042	\$532.00	\$429.00
vp ISERIES DFD PAPER PATH KIT 1002 B2	0926C076	\$468.00	\$377.00
vp ISERIES DFD PAPER PATH KIT 1002 B3	4607C034	\$468.00	\$377.00
vp iX-series PRISMAsync Simulator w/ Operator panel	4608C005	\$13,700.00	\$8,500.00
vp iX-Series Operator Console	4607C018	\$1,047.00	\$751.00
DUAL MONITOR	3871V745	\$1,500.00	\$1,250.00
varioPRINT iX-series ICMU-A1	0926C101	\$13,087.83	\$9,461.00
VARIOPRINT iX-SERIES MAGNETS	3788V008	\$650.00	\$650.00

OPTIONAL SOFTWARE:

	Item Number	MSRP	Sale Price
vp iX-series IPDS license	0927C003	\$16,432.00	\$11,879.00
varioPRINT iX-series PDF License	0927C006	\$1,712.00	\$1,237.00
Fontset Simplified Chinese-F1*	0927C010	\$436.00	\$372.00
Fontset Traditional Chinese-F1*	0927C011	\$436.00	\$372.00
Fontset Korean-F1*	0927C012	\$436.00	\$372.00
Fontset Japanese-F1*	0927C013	\$2,181.00	\$1,858.00
vp iX-series SRA PCL6 license	0927C026	\$6,178.00	\$4,466.00
vp iX-series DPlink	0927C018	\$2,140.00	\$1,547.00

*requires varioPRINT iX-series PDF License

OPTIONAL PROFESSIONAL SERVICES

	Item Number	MSRP	Sale Price
Application Migration svc/Post install support	MKT-CS3ADS	\$1,800.00	\$1,800.00
Additional Operator Training 2.5 days	9717740	\$4,990.00	\$4,990.00
Applied Basic Color(ABC)(up to 12 students)	7900012407	\$3,990.00	\$3,990.00
Applied Inkjet Color(AIC) onsite Mx 6dys (3.5dys)	9717739	\$4,990.00	\$4,990.00

SERVICE

Monthly Maintenance Charge Standard Coverage: 1 x 5 Monday thru Friday 8AM - 5 PM, 4 Hr Average Response Time <i>*Fixed 12 months following the 3-month warranty period and subject to annual escalation thereafter.</i>	OMNIA Partners Price per Month* \$1,300

Additional coverage options are available upon request, up to and including 24x7 support.

Monthly Usage Charges--Ink Non-Inclusive Plan

Image Size	Small Color	Large Color	Small Black	Large Black
MUC	\$0.00400	\$0.00800	\$0.00120	\$0.00200

Image Size:

Small is defined as any sheet size less than or equal to 14.33 inches and **Large** is defined as any sheet size greater than 14.33 inches

Fixed 15 months and subject to annual escalation thereafter.

Consumables (Priced per Liter)

	MSRP	Sale Price
varioPRINT iX-Series Ink Cyan	\$70.00	\$62.78
varioPRINT iX-Series Ink Magenta	\$70.00	\$62.78
varioPRINT iX-Series Ink Yellow	\$70.00	\$62.78
varioPRINT iX-Series Ink Black	\$50.00	\$45.13
varioPRINT iX-Series Color Grip	\$35.50	\$31.88

Fixed 15 months and subject to annual escalation thereafter. Ink/ColorGrip pricing does not include freight charges.

Monthly Usage Charges--Tier Based Ink Inclusive Plan*

Tiered Usage Charges:	SMALL	LARGE
Low ink coverage 0%-10%	0.00750	0.01500
Medium ink coverage 10%-20%	0.01050	0.02100
High ink coverage 20%	0.01350	0.02800
Mono (all tiers) click price	0.00600	0.01200

Fixed 15 months and subject to annual escalation thereafter.

Image Size:

Small is defined as any sheet size less than or equal to 14.33 inches and **Large** is defined as any sheet size greater than 14.33 inches

**Inks (varioPRINT iX series ink Cyan, varioPRINT iX series ink Magenta, varioPRINT iX series ink Yellow, varioPRINT iX series ink Black and varioPRINT iX series Color Grip Liquid) in the amount, which on average, covers 10% mono and 55% color of letter sized media are included.*

Customer is responsible for shipping charges for inks and Color Grip Liquid.
Once per 12-month period CSA may conduct a reconciliation review of Customer's average prior monthly usage and, if such Customer usage exceeds the average percentages listed above, CSA may increase Customer's Monthly Usage Charge pricing by up to 10% for the succeeding year.
Refresh dots or lines are used per CSA requirements to maintain optimal printer quality

Appendix B

Scope of Work and Technical Specifications

I. Scope of Work

This Scope of Work generally describes the City requirements and general functional areas necessary to perform this contract successfully. These requirements are not all inclusive.

Contractor shall supply high quality, new and unused current year model MFD Equipment that are being actively marketed. Contractor shall provide for delivery, installation, and removal of MFD Equipment; all consumables, with the exception of paper (pricing for staples should be included and listed as an optional feature); end-user training; software and software licenses; maintenance; technology upgrades; Model Succession; reporting; electronic billing; and the removal of MFD Equipment (those units owned by the City).

- A. **Technical Capabilities:** Contractor shall offer at least one MFD model per print speed-chromatic segment listed in this Appendix. Any model offered within a Segment shall substantially comply with the specifications listed in this Appendix C, Scope of Work and Technical Specifications.

The Contractor may offer a single MFD model across one or more print speed-chromatic Segments.

- B. **Equipment Assessment and Analysis:** Contractor shall provide City departments with an Equipment assessment analysis to provide quotations; and to provide recommendations to maximize the use of existing resources, for placement of MFDs to replace existing resources, and for coordination of MFDs with the City's data network and telecommunications infrastructure. Contractor's recommendations resulting from an Equipment assessment analysis shall fully comply with the Americans with Disabilities Act and any and all other applicable federal, state and local disability rights legislation.

- C. **Online Portal Access:** Contractor shall provide web-based technologies that offer City end users remote functionalities that include but are not limited to online meter reading, online invoice reconciliation, online service and maintenance notifications, and online submissions of service requests, maintenance requests, and supply ordering requests.

- D. **Model Succession:** Contractor agrees to Model Succession, which means replacing units offered with succeeding models of at least equal functionality and at equal or lower discount off MSRP as originally established under this Agreement. Contractor shall make available to the City the newest available

technology and upgrade existing leased units as requested during the term of any lease under this Agreement at no additional cost. Should an optional feature for a to-be-replaced model become a standard feature in a succeeding model, the monthly lease or rental price of the succeeding model shall not be increased to reflect the monthly price of that previously optional feature. All required software and software licenses needed to operate the MFDs as contracted and to remain legally compliant shall be included in MFD Equipment prices.

- E. **Responsibility for Equipment:** City shall not be responsible for any damage to persons or property as a result of the use, misuse, or failure of any Equipment used by Contractor, or by any of its employees, even though such Equipment be furnished, rented, or loaned to Contractor by City.

II. Technical Specifications

A. Minimum Technical Specifications for All MFD Equipment

All MFD Equipment offered under this Agreement must meet all of the following minimum technical specifications as specified in the below Table 1, Minimum Technical Specifications for All MFD Equipment.

Table 1. Minimum Technical Specifications for All MFD Equipment

Core Items	Minimum Technical Specifications for <u>ALL</u> MFD Models	Meets Requirement
Functionality	Print, Copy, Scan	X
Print Speed (impression per minute) Std mode	≥ 20	X
Print Resolution (dpi)	600 x 600	X
Scan Resolution (dpi)	300 x 300	X
Duplex set as Default	Yes	X
Paper Size	Letter, Legal, COM10	X
Paper Weight	Must accept paper between 18lbs and 24lbs at a minimum	X
Recycled Paper	Must accept 100% post-consumer waste recycled paper	X
Feeder Capacity (# sheets)	≥ 25	X
File Format	Scan & Email in PDF, TIFF, & JPG	X
Memory	≥ 256 MB RAM	X

Connections	USB 2.0 or 3.0, Ethernet	X
Self-Reporting of Page Count, Toner Level	Yes	X
Print Control Language Drivers	PCL5, PCL6, and PostScript	X
Accessibility	ADA Section 508 Compliant	X
EPEAT level	Gold or equivalent	X
Energy Saving Mode (minutes to go to low-power mode)	≤ 30	X
Secure Print	Yes	X
Business Security¹	Capable of settings for business security	

¹ Requirements for Business Security ensure that the MFD is able to:

- 1) Have patches applied to comply with the original equipment manufacturer's and software vendor's maintenance.
- 2) Delete or disable any software applications that are not required or approved for the operation of the MFD.
- 3) Disable all unneeded management protocols and services (such as DHCP, SMTP, and BOOTP).
- 4) Replace any default passwords with complex passwords.
- 5) Disable dial-in diagnostic capabilities.
- 6) Be remotely managed by only an authorized IT administrator personnel from specific (non-publicized) Internet Protocol (IP) addresses.
- 7) Be configured to prevent unauthorized IT administrator personnel from altering the global configuration of the MFD.
- 8) Disable the re-print feature at the discretion of authorized IT administrator personnel.
- 9) Maintain its configuration state (passwords, service settings, etc.) after a power down or reboot occurs.

III. Other Requirements.

A. **Hours of Operation:** Contractor must maintain normal business hours of at least 8:00 A.M. to 5:00 P.M., Monday through Friday throughout the term of the Agreement, and be open at all times during that period.

B. **Support:** Contractor shall be responsible for providing technical support and assistance to City through Contractor's own personnel, equipment and facilities as well as through manufacturer's technical representatives. As part of this technical support and assistance, Contractor shall provide personnel with in-depth technical knowledge of the products Contractor is providing under this Agreement, to answer questions and offer any assistance required by City personnel, during City business hours (8:00 A.M. – 5:00 P.M.).

E. **Infectious Disease Terms:** Contractors required to perform physical activities on City property that places Contractor or its employees in proximity to medical patients, including but not limited to San Francisco Department of Public Health facilities where patient care or counseling is performed, shall be subject to the following requirements, as applicable:

1. **Infection Control, Health and Safety:**

a. Contractor must have a Bloodborne Pathogen (BBP) Exposure Control plan for its employees, agents and subcontractors as defined in the California Code of Regulations, Title 8, Section 5193, Bloodborne Pathogens (<http://www.dir.ca.gov/title8/5193.html>), and demonstrate compliance with all requirements including, but not limited to, exposure determination, training, immunization, use of personal protective equipment and safe needle devices, maintenance of a sharps injury log, post-exposure medical evaluations, and recordkeeping.

b. Contractor must demonstrate personnel policies/procedures for protection of its employees, agents, subcontractors and clients from other communicable diseases prevalent in the population served. Such policies and procedures shall include, but not be limited to, work practices, personal protective equipment, staff/client Tuberculosis (TB) surveillance, training, etc.

c. Contractor must demonstrate personnel policies/procedures for Tuberculosis (TB) exposure control consistent with the Centers for Disease Control and Prevention (CDC) recommendations for health care facilities and based on the Francis J. Curry National Tuberculosis Center: Template for Clinic Settings, as appropriate.

d. Contractor must demonstrate personnel policies/procedures for COVID-19 exposure control consistent with CDC recommendations, Cal/OSHA regulations, SF DPH Health Orders, Directives, and Guidance. The Contractor's attention is directed to Cal/OSHA's new 8 CCR 3205 COVID-19 Prevention Emergency Temporary Standard and/or any successor regulations.

e. Contractor is responsible for site conditions, equipment, health and safety of their employees, and all other persons who work or visit the job site.

f. Contractor shall assume liability for any and all work-related injuries/illnesses including infectious exposures such as BBP and TB and demonstrate appropriate policies and procedures for reporting such events and providing appropriate post-exposure medical management as required by State workers' compensation laws and regulations.

g. Contractor shall comply with all applicable Cal-OSHA standards including maintenance of the OSHA 300 Log of Work-Related Injuries and Illnesses.

h. Contractor assumes responsibility for procuring all medical equipment and supplies for use by its employees, agents and subcontractors, including safe needle devices, and provides and documents all appropriate training.

- i. Contractor shall demonstrate compliance with all state and local regulations with regard to handling and disposing of medical waste.
2. **Aerosol Transmissible Disease Program, Health and Safety:**
 - a. Contractor must have an Aerosol Transmissible Disease (ATD) Program as defined in the California Code of Regulations, Title 8, Section 5199, Aerosol Transmissible Diseases (<http://www.dir.ca.gov/Title8/5199.html>), and demonstrate compliance with all requirements including, but not limited to, exposure determination, screening procedures, source control measures, use of personal protective equipment, referral procedures, training, immunization, post-exposure medical evaluations/follow-up, and recordkeeping.
 - b. Contractor shall assume liability for any and all work-related injuries/illnesses including infectious exposures such as Aerosol Transmissible Disease and demonstrate appropriate policies and procedures for reporting such events and providing appropriate post-exposure medical management as required by State workers' compensation laws and regulations.
 - c. Contractor shall comply with all applicable Cal-OSHA standards including maintenance of the OSHA 300 Log of Work-Related Injuries and Illnesses.
 - d. Contractor assumes responsibility for procuring all medical equipment and supplies for use by their employees, agents, subcontractors including Personnel Protective Equipment such as respirators, and provides and documents all appropriate training.
 - e. If/when Contractor determines that they do not fall under the requirements of 8 CCR 5199 Contractor is directed to Cal/OSHA's Emergency Temporary Standard for COVID-19, 8 CCR 3205, which applies to all employers who do not fall under 8 CCR 5199 but for who's employees have potential for exposure to COVID-19.

Appendix C

Copysmart Quote Form

Each Individual Equipment Lease and Individual Equipment Rental shall include a Copysmart Quote Form provided by the City. The City reserves the right to update the quote form and will provide reasonable notice to Contractor of any updates.



Supplier and Department CopySmart Order Form (OCA TC 96105)

DEPARTMENT USE				SUPPLIER USE	
Department Name:				Quote Date:	
Ordered By:				Quote #:	
Dept. Contact:		Ph #:		Quote By:	
Department Approver:				Supplier Contract #:	
				Supplier Telephone Number:	

DELIVERY/BILLING INFORMATION		
SUPPLIER INFORMATION:	DELIVER TO:	BILL TO ADDRESS:
SUPPLIER REMITTANCE ADDRESS:		SPECIAL INSTRUCTIONS / REQUIREMENTS (If necessary):
EST. LEASE START DATE:		
EST. LEASE END DATE:		

One MFD + Options per form.

Model #	Monthly Lease Amount	Term	Model Description
	\$ -		

Option Part #	Option Amount	Option Description
1	\$ -	
2	\$ -	
3	\$ -	
4	\$ -	
5	\$ -	
6	\$ -	
7	\$ -	
8	\$ -	
Total Monthly Lease plus Options	\$ -	

If needed, use an additional copy of this order form to list additional options.*

Cost per Copy Estimates		CPC Charge	Per Month Totals
Black / White Estimated Monthly Volume	0	\$ -	\$ -
Color Estimated Monthly Volume	0	\$ -	\$ -
		Total Monthly B/W & Color CPC	\$ -

Monthly Total	Sales Tax (8.5%)	Subtotal	Est. TOTAL Lease = (Monthly Subtotal x Lease Term)	\$0.00
\$ -	\$ -	\$ -		

LEASE INFO			
Copy the Below Table into the LINE Comment			
Model #:			
Monthly Lease Amount: \$0.00			
Option: - \$0.00			
Option: - \$0.00			
Option: - \$0.00			
Option: - \$0.00			
Option: - \$0.00			
Option: - \$0.00			
Option: - \$0.00			
Lease Term: months			
Lease Start Date: 01/00/1900			
Lease End Date: 01/00/1900			
B/W CPC: 0 pages @ \$0.000			
COLOR CPC: 0 pages @ \$0.000			
Est. TOTAL Lease: \$0.00			
DELIVER TO:			
BILL TO ADDRESS:			

Appendix A

Pricing and Equipment Offerings

I. Pricing

- A. Contractor shall provide City access to the products listed in this Appendix A at the rates identified herein consistent with Contractor's pricing under the Cooperative Agreement. The prices included herein are fixed maximum not to exceed rates for the first year of the Agreement. Thereafter, City and Contractor may agree to increase Contractor's Prices in accordance with the following terms.
- B. **When to request a Price Adjustment:**
 - 1. Requests for Price Adjustments must be made in writing to City.
 - 2. Contractor may request Price Adjustments no sooner than twelve (12) months from the Contract Start Date.
 - 3. Only (1) one Price Adjustment shall be approved in any twelve (12) month period.
 - 4. If approved, Price Adjustments will be implemented with an Amendment to this Agreement and shall be effective upon execution of the Amendment.
- C. **How Price Adjustments will be Calculated:**

City and Contractor may agree to increase Contractor's Prices or Rates by an amount consistent with Contractor's Print Goods and Services cooperative agreement with the University of California and Omnia Partners.
- D. Contractor may add to or delete from the products listed in this Appendix B provided that (1) the changes are consistent with Contractor's Print Goods and Services cooperative agreement with the University of California and Omnia Partners and (2) Contractor gives City at least thirty (30) days advance notice of any such change and the prices associated with any new products offered. Upon City's written acknowledgement to Contractor of a change in products offered, Contractor may quote City for any newly offered products at the associated rates.

II. Offerings

Contractor's offerings are shown in the following pages:

					Purchase		Lease							Service	
					Pricing Quantity (License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
Sort Key	Category	Product Family	Item Grouping	Product											
1	3881C003	imageRUNNER ADVANCE Color	Machines	IMAGERUNNER ADVANCE DX C357IF	\$5,558.00	40.6%	\$3,301.45	\$96.04	\$78.08	\$63.68	\$111.19	\$88.21	\$73.59	\$0.0110	\$0.0750
2	3882C002	imageRUNNER ADVANCE Color	Machines	IMAGERUNNER ADVANCE DX C257IF	\$4,612.00	50.1%	\$2,301.39	\$66.95	\$54.43	\$44.39	\$77.51	\$61.49	\$51.30	\$0.0110	\$0.0790
3	1410C001	imageRUNNER ADVANCE Color	Finishing Options	STAPLE FINISHER-Z1	\$1,490.00	48.5%	\$767.35	\$22.32	\$18.15	\$14.80	\$25.84	\$20.50	\$17.10		
4	1409C002	imageRUNNER ADVANCE Color	Accessories	CASSETTE MODULE-AE1	\$497.00	49.8%	\$249.49	\$7.26	\$5.90	\$4.81	\$8.40	\$6.67	\$5.56		
5	9579B003	imageRUNNER ADVANCE Color	Accessories	CASSETTE FEEDING UNIT-A1J	\$623.00	51.5%	\$302.16	\$8.79	\$7.15	\$5.83	\$10.18	\$8.07	\$6.74		
6	9580B003	imageRUNNER ADVANCE Color	Accessories	CASSETTE FEEDING UNIT-AK1	\$1,245.00	51.6%	\$602.58	\$17.53	\$14.25	\$11.62	\$20.29	\$16.10	\$13.43		
7	4784B001	imageRUNNER ADVANCE Color	Accessories	COPY CARD READER-F1	\$374.00	39.4%	\$226.64	\$6.59	\$5.36	\$4.37	\$7.63	\$6.06	\$5.05		
8	3684B005	imageRUNNER ADVANCE Color	Accessories	COPY CARD READER ATTACHMENT-B5	\$100.00	48.8%	\$51.20	\$1.49	\$1.21	\$0.99	\$1.72	\$1.37	\$1.14		
9	4781B001	imageRUNNER ADVANCE Color	Accessories	CANON CARD SET-A1 (1-30)	\$188.00	39.2%	\$114.30	\$3.32	\$2.70	\$2.20	\$3.85	\$3.05	\$2.55		
10	4781B002	imageRUNNER ADVANCE Color	Accessories	CANON CARD SET-A2 (31-100)	\$411.00	38.9%	\$251.12	\$7.31	\$5.94	\$4.84	\$8.46	\$6.71	\$5.60		
11	4781B003	imageRUNNER ADVANCE Color	Accessories	CANON CARD SET-A3 (101-200)	\$548.00	37.9%	\$340.31	\$9.90	\$8.05	\$6.56	\$11.46	\$9.09	\$7.59		
12	4781B004	imageRUNNER ADVANCE Color	Accessories	CANON CARD SET-A4 (201-300)	\$548.00	37.9%	\$340.31	\$9.90	\$8.05	\$6.56	\$11.46	\$9.09	\$7.59		
13	4781B005	imageRUNNER ADVANCE Color	Accessories	CANON CARD SET-A5 (301-500)	\$1,107.00	38.6%	\$679.70	\$19.77	\$16.07	\$13.11	\$22.89	\$18.16	\$15.15		
14	4781B006	imageRUNNER ADVANCE Color	Accessories	CANON CARD SET-A6 (501-1000)	\$2,783.00	39.1%	\$1,694.85	\$49.30	\$40.08	\$32.69	\$57.08	\$45.29	\$37.78		
15	1095B001	imageRUNNER ADVANCE Color	Accessories	ADF ACCESS HANDLE-A1	\$174.00	34.2%	\$114.49	\$3.33	\$2.71	\$2.21	\$3.86	\$3.06	\$2.55		
16	3726B001	imageRUNNER ADVANCE Color	Accessories	COPY CONTROL INTERFACE KIT-A1	\$64.00	35.8%	\$41.09	\$1.20	\$0.97	\$0.79	\$1.38	\$1.10	\$0.92		
17	1266V426	imageRUNNER ADVANCE Color	Accessories	CANON CHERRY SLIM KEYBOARD	\$110.00	20.9%	\$87.00	\$2.53	\$2.06	\$1.68	\$2.93	\$2.32	\$1.94		
18	7518A004	imageRUNNER ADVANCE Color	Accessories	BRAILLE LABEL KIT-F1	\$42.00	25.7%	\$31.21	\$0.91	\$0.74	\$0.60	\$1.05	\$0.83	\$0.70		
19	3954V774	imageRUNNER ADVANCE Color	Accessories	UNIVERSAL KEYBOARD STAND-A2	\$296.00	36.0%	\$189.44	\$5.51	\$4.48	\$3.65	\$6.38	\$5.06	\$4.22		
20	3821V580	imageRUNNER ADVANCE Color	Accessories	IMAGERUNNER ADVANCE DX SERIES CONTROL PANEL PROTECTIVE F	\$118.00	66.0%	\$40.12	\$1.17	\$0.95	\$0.77	\$1.35	\$1.07	\$0.89		
21	3806V864	imageRUNNER ADVANCE Color	Accessories	CONVENIENCE STAPLER-C1	\$426.00	39.2%	\$259.08	\$7.54	\$6.13	\$5.00	\$8.73	\$6.92	\$5.77		
22	3987V510	imageRUNNER ADVANCE Color	Accessories	INSTANT STAPLE REMOVER-A1	\$749.00	18.4%	\$610.98	\$17.77	\$14.45	\$11.79	\$20.58	\$16.33	\$13.62		
23	3999B004	imageRUNNER ADVANCE Color	Connectivity Options	BARCODE PRINTING KIT-D1 ELAN	\$994.00	49.6%	\$500.98	\$14.57	\$11.85	\$9.66	\$16.87	\$13.39	\$11.17		
24	4821B003	imageRUNNER ADVANCE Color	Connectivity Options	INTERNATIONAL FONT SET-A1 ELAN	\$561.00	50.0%	\$280.50	\$8.16	\$6.63	\$5.41	\$9.45	\$7.49	\$6.25		
25	1478C002	imageRUNNER ADVANCE Color	Connectivity Options	SUPER G3 2ND LINE FAX BOARD-AT1	\$622.00	46.3%	\$334.01	\$9.72	\$7.90	\$6.44	\$11.25	\$8.92	\$7.45		
26	0170C004	imageRUNNER ADVANCE Color	Connectivity Options	IP FAX EXPANSION KIT-B1 ELAN	\$414.00	44.6%	\$229.36	\$6.67	\$5.42	\$4.42	\$7.72	\$6.13	\$5.11		
27	4164BV44	imageRUNNER ADVANCE Color	Connectivity Options	HDD DATA ERASE SCHEDULER V3.1.1 ELAN	\$350.00	28.9%	\$248.88	\$7.24	\$5.89	\$4.80	\$8.38	\$6.65	\$5.55		
28	6315AR76	imageRUNNER ADVANCE Color	Connectivity Options	KOFAX MICRO MULTI-CARD READER_PROMOTIONAL PRICE	\$210.00	6.7%	\$195.84	\$5.70	\$4.63	\$3.78	\$6.60	\$5.23	\$4.37		
29	1008B001	imageRUNNER ADVANCE Color	Supplies	STAPLE P1	\$75.00	38.2%	\$46.35	\$1.35	\$1.10	\$0.89	\$1.56	\$1.24	\$1.03		
30	1972V064	imageRUNNER ADVANCE Color	Power Filters	ESP NEXT GEN PCS POWER FILTER 120VOLTS 15 AMP XG-PCS-15D	\$239.56	38.3%	\$147.90	\$4.30	\$3.50	\$2.85	\$4.98	\$3.95	\$3.30		
31	1481V476	imageRUNNER ADVANCE Color	Project Management Services	UNIVERSAL SEND PROFESSIONAL SERVICES BY LOCAL SYSTEMS ANAL	\$292.00	28.8%	\$208.00	\$6.05	\$4.92	\$4.01	\$7.01	\$5.56	\$4.64		
32	2807V116	imageRUNNER ADVANCE Color	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 6 UNIT BLOCK	\$501.00	10.4%	\$449.00	\$13.06	\$10.62	\$8.66	\$15.12	\$12.00	\$10.01		
33	1630V764	imageRUNNER ADVANCE Color	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK	\$1,000.00	10.2%	\$897.60	\$26.11	\$21.23	\$17.31	\$30.23	\$23.98	\$20.01		
34	1396V767	imageRUNNER ADVANCE Color	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK	\$1,979.00	10.2%	\$1,776.84	\$51.69	\$42.02	\$34.28	\$59.84	\$47.48	\$39.61		
35	1396V768	imageRUNNER ADVANCE Color	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 50 UNIT BLOCK	\$3,876.00	10.2%	\$3,479.00	\$101.20	\$82.28	\$67.11	\$117.17	\$92.96	\$77.55		
36	1396V769	imageRUNNER ADVANCE Color	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 100 UNIT BLOCK	\$7,585.00	10.2%	\$6,808.00	\$198.04	\$161.01	\$131.33	\$229.29	\$181.91	\$151.75		
37	1396V770	imageRUNNER ADVANCE Color	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 250 UNIT BLOCK	\$18,542.00	10.2%	\$16,644.00	\$484.17	\$393.63	\$321.06	\$560.57	\$444.73	\$370.99		
38	1396V771	imageRUNNER ADVANCE Color	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 500 UNIT BLOCK	\$36,251.00	10.2%	\$32,538.00	\$946.53	\$769.52	\$627.66	\$1,095.88	\$869.42	\$725.27		
39	1396V772	imageRUNNER ADVANCE Color	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 1000 UNIT BLOCK	\$70,835.00	10.2%	\$63,581.00	\$1,849.57	\$1,503.69	\$1,226.48	\$2,141.41	\$1,698.88	\$1,417.22		
40	1618V190	imageRUNNER ADVANCE Color	Delivery and Installation	IR ADVANCE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ENGIN	\$265.00	28.7%	\$189.00	\$5.50	\$4.47	\$3.65	\$6.37	\$5.05	\$4.21		
41	4837C001	imageRUNNER ADVANCE Color	Machines	IMAGERUNNER ADVANCE DX C568IF	\$8,041.00	42.8%	\$4,599.45	\$133.80	\$108.78	\$88.72	\$154.91	\$122.90	\$102.52	\$0.0133	\$0.0533
42	4837C002	imageRUNNER ADVANCE Color	Machines	IMAGERUNNER ADVANCE DX C568IFZ	\$9,579.00	45.8%	\$5,191.82	\$151.03	\$122.79	\$100.15	\$174.86	\$138.73	\$115.73	\$0.0133	\$0.0533
43	4836C002	imageRUNNER ADVANCE Color	Machines	IMAGERUNNER ADVANCE DX C478IFZ	\$8,633.00	45.8%	\$4,679.09	\$136.11	\$110.66	\$90.26	\$157.59	\$125.03	\$104.30	\$0.0133	\$0.0533
44	4836C001	imageRUNNER ADVANCE Color	Machines	IMAGERUNNER ADVANCE DX C478IF	\$7,095.00	42.8%	\$4,058.34	\$118.06	\$95.98	\$78.29	\$136.68	\$108.44	\$90.46	\$0.0133	\$0.0533
45	4784B001	imageRUNNER ADVANCE Color	Accessories	COPY CARD READER-F1	\$374.00	39.4%	\$226.64	\$6.59	\$5.36	\$4.37	\$7.63	\$6.06	\$5		

					Purchase			Lease						Service	
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
173	0171C001	imageRUNNER ADVANCE Color	Connectivity Options	VOICE GUIDANCE KIT-G1	\$994.00	54.3%	\$454.26	\$13.21	\$10.74	\$8.76	\$15.30	\$12.14	\$10.13		
174	0172C002	imageRUNNER ADVANCE Color	Connectivity Options	VOICE OPERATION KIT-D1	\$2,235.00	54.3%	\$1,021.40	\$29.71	\$24.16	\$19.70	\$34.40	\$27.29	\$22.77		
175	0170C004	imageRUNNER ADVANCE Color	Connectivity Options	IP FAX EXPANSION KIT-B1 ELAN	\$414.00	44.6%	\$229.36	\$6.67	\$5.42	\$4.42	\$7.72	\$6.13	\$5.11		
176	4920C008	imageRUNNER ADVANCE Color	Connectivity Options	SUPER G3 2ND LINE FAX BOARD-BH2	\$622.00	50.5%	\$307.89	\$8.96	\$7.28	\$5.94	\$10.37	\$8.23	\$6.86		
177	4874C001	imageRUNNER ADVANCE Color	Connectivity Options	1TB SSD-A1	\$1,615.00	49.4%	\$817.19	\$23.77	\$19.33	\$15.76	\$27.52	\$21.84	\$18.22		
178	6315AR76	imageRUNNER ADVANCE Color	Connectivity Options	KOFAX MICRO MULTI-CARD READER_PROMOTIONAL PRICE	\$210.00	6.7%	\$195.84	\$5.70	\$4.63	\$3.78	\$6.60	\$5.23	\$4.37		
179	5984C001	imageRUNNER ADVANCE Color	Connectivity Options	WIRELESS LAN BOARD-F1	\$60.00	21.8%	\$46.92	\$1.36	\$1.11	\$0.91	\$1.58	\$1.25	\$1.05		
180	1972V064	imageRUNNER ADVANCE Color	Power Filters	ESP NEXT GEN PCS POWER FILTER 120VOLTS 15 AMP XG-PCS-15D	\$239.56	38.3%	\$147.90	\$4.30	\$3.50	\$2.85	\$4.98	\$3.95	\$3.30		
181	1630V764	imageRUNNER ADVANCE Color	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK	\$1,000.00	10.2%	\$897.60	\$26.11	\$21.23	\$17.31	\$30.23	\$23.98	\$20.01		
182	2807V116	imageRUNNER ADVANCE Color	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 6 UNIT BLOCK	\$501.00	10.4%	\$449.00	\$13.06	\$10.62	\$8.66	\$15.12	\$12.00	\$10.01		
183	1396V767	imageRUNNER ADVANCE Color	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK	\$1,979.00	10.2%	\$1,776.84	\$51.69	\$42.02	\$34.28	\$59.84	\$47.48	\$39.61		
184	1396V768	imageRUNNER ADVANCE Color	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 50 UNIT BLOCK	\$3,876.00	10.2%	\$3,479.00	\$101.20	\$82.28	\$67.11	\$117.17	\$92.96	\$77.55		
185	1396V769	imageRUNNER ADVANCE Color	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 100 UNIT BLOCK	\$7,585.00	10.2%	\$6,808.00	\$198.04	\$161.01	\$131.33	\$229.29	\$181.91	\$151.75		
186	1396V770	imageRUNNER ADVANCE Color	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 250 UNIT BLOCK	\$18,542.00	10.2%	\$16,644.00	\$484.17	\$393.63	\$321.06	\$560.57	\$444.73	\$370.99		
187	1396V771	imageRUNNER ADVANCE Color	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 500 UNIT BLOCK	\$36,251.00	10.2%	\$32,538.00	\$946.53	\$769.52	\$627.66	\$1,095.88	\$869.42	\$725.27		
188	1396V772	imageRUNNER ADVANCE Color	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 1000 UNIT BLOCK	\$70,835.00	10.2%	\$63,581.00	\$1,849.57	\$1,503.69	\$1,226.48	\$2,141.41	\$1,698.88	\$1,417.22		
189	1618V190	imageRUNNER ADVANCE Color	IR ADVANCE Implementation Services	IR ADVANCE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ENGINEER	\$265.00	28.7%	\$189.00	\$5.50	\$4.47	\$3.65	\$6.37	\$5.05	\$4.21		
190	1424V777	imageRUNNER ADVANCE Color	Delivery & Installation	IW ENTERPRISE MANAGEMENT CONSOLE IMPLEMENTATION SERVICE	\$630.00	28.7%	\$449.00	\$13.06	\$10.62	\$8.66	\$15.12	\$12.00	\$10.01		
191	3824C002	imageRUNNER ADVANCE Color	Machines	IMAGERUNNER ADVANCE DX C5870i	\$33,110.00	63.9%	\$11,952.71	\$347.70	\$282.68	\$230.57	\$402.57	\$319.38	\$266.43	\$0.0066	\$0.0390
192	3825C002	imageRUNNER ADVANCE Color	Machines	IMAGERUNNER ADVANCE DX C5860i	\$27,198.00	60.0%	\$9,519.30	\$276.92	\$225.13	\$183.63	\$320.61	\$254.36	\$212.19	\$0.0069	\$0.0400
193	3826C002	imageRUNNER ADVANCE Color	Machines	IMAGERUNNER ADVANCE DX C5850i	\$23,650.00	62.5%	\$8,868.75	\$257.99	\$209.75	\$171.08	\$298.70	\$236.97	\$197.68	\$0.0069	\$0.0400
194	3827C002	imageRUNNER ADVANCE Color	Machines	IMAGERUNNER ADVANCE DX C5840i	\$20,103.00	64.7%	\$7,096.36	\$206.43	\$167.83	\$136.89	\$239.01	\$189.61	\$158.18	\$0.0077	\$0.0420
195	0607C002	imageRUNNER ADVANCE Color	Accessories	PAPER DECK UNIT-F1	\$2,608.00	51.5%	\$1,264.88	\$36.80	\$29.91	\$24.40	\$42.60	\$33.80	\$28.19		
196	3684B009	imageRUNNER ADVANCE Color	Accessories	COPY CARD READER ATTACHMENT-B7	\$100.00	45.2%	\$54.80	\$1.59	\$1.30	\$1.06	\$1.85	\$1.46	\$1.22		
197	0165C001	imageRUNNER ADVANCE Color	Accessories	UTILITY TRAY-B1	\$76.00	38.3%	\$46.92	\$1.36	\$1.11	\$0.91	\$1.58	\$1.25	\$1.05		
198	4784B001	imageRUNNER ADVANCE Color	Accessories	COPY CARD READER-F1	\$374.00	39.4%	\$226.64	\$6.59	\$5.36	\$4.37	\$7.63	\$6.06	\$5.05		
199	4781B003	imageRUNNER ADVANCE Color	Accessories	CANON CARD SET-A3 (101-200)	\$548.00	37.9%	\$340.31	\$9.90	\$8.05	\$6.56	\$11.46	\$9.09	\$7.59		
200	4781B002	imageRUNNER ADVANCE Color	Accessories	CANON CARD SET-A2 (31-100)	\$411.00	38.9%	\$251.12	\$7.31	\$5.94	\$4.84	\$8.46	\$6.71	\$5.60		
201	4781B001	imageRUNNER ADVANCE Color	Accessories	CANON CARD SET-A1 (1-30)	\$188.00	39.2%	\$114.30	\$3.32	\$2.70	\$2.20	\$3.85	\$3.05	\$2.55		
202	4781B004	imageRUNNER ADVANCE Color	Accessories	CANON CARD SET-A4 (201-300)	\$548.00	37.9%	\$340.31	\$9.90	\$8.05	\$6.56	\$11.46	\$9.09	\$7.59		
203	4781B005	imageRUNNER ADVANCE Color	Accessories	CANON CARD SET-A5 (301-500)	\$1,107.00	38.6%	\$679.70	\$19.77	\$16.07	\$13.11	\$22.89	\$18.16	\$15.15		
204	4781B006	imageRUNNER ADVANCE Color	Accessories	CANON CARD SET-A6 (501-1000)	\$2,783.00	39.1%	\$1,694.85	\$49.30	\$40.08	\$32.69	\$57.08	\$45.29	\$37.78		
205	7518A004	imageRUNNER ADVANCE Color	Accessories	BRAILLE LABEL KIT-F1	\$42.00	25.7%	\$31.21	\$0.91	\$0.74	\$0.60	\$1.05	\$0.83	\$0.70		
206	1095B001	imageRUNNER ADVANCE Color	Accessories	ADF ACCESS HANDLE-A1	\$174.00	34.2%	\$114.49	\$3.33	\$2.71	\$2.21	\$3.86	\$3.06	\$2.55		
207	3726B001	imageRUNNER ADVANCE Color	Accessories	COPY CONTROL INTERFACE KIT-A1	\$64.00	35.8%	\$41.09	\$1.20	\$0.97	\$0.79	\$1.38	\$1.10	\$0.92		
208	2212V478	imageRUNNER ADVANCE Color	Accessories	CARD READER ASSEMBLY FOR UNIVERSAL KEYBOARD STAND	\$66.00	31.7%	\$45.08	\$1.31	\$1.07	\$0.87	\$1.52	\$1.20	\$1.00		
209	3954V774	imageRUNNER ADVANCE Color	Accessories	UNIVERSAL KEYBOARD STAND-A2	\$296.00	36.0%	\$189.44	\$5.51	\$4.48	\$3.65	\$6.38	\$5.06	\$4.22		
210	1261V589	imageRUNNER ADVANCE Color	Accessories	SHI CHERRY SLIM KEYBOARD	\$101.00	21.8%	\$79.00	\$2.30	\$1.87	\$1.52	\$2.66	\$2.11	\$1.76		
211	4067C002	imageRUNNER ADVANCE Color	Accessories	ATTACHMENT KIT FOR READER	\$24.00	44.8%	\$13.26	\$0.39	\$0.31	\$0.26	\$0.45	\$0.35	\$0.30		
212	3821V580	imageRUNNER ADVANCE Color	Accessories	IMAGERUNNER ADVANCE DX SERIES CONTROL PANEL PROTECTIVE FILM	\$118.00	66.0%	\$40.12	\$1.17	\$0.95	\$0.77	\$1.35	\$1.07	\$0.89		
213	8930B001	imageRUNNER ADVANCE Color	Accessories	TAB ATTACHMENT-F1	\$95.00	45.0%	\$52.25	\$1.52	\$1.24	\$1.01	\$1.76	\$1.40	\$1.16		
214	0126C001	imageRUNNER ADVANCE Color	Accessories	2/3 HOLE PUNCHER UNIT-A1	\$1,057.00	60.9%	\$413.29	\$12.02	\$9.77	\$7.97	\$13.92	\$11.04	\$9.21		
215	4030C002	imageRUNNER ADVANCE Color	Accessories	CASSETTE FEEDING UNIT-AQ1	\$1,802.00	70.0%	\$540.60	\$15.73	\$12.79	\$10.43	\$18.21	\$14.44	\$12.05		
216	4031C002	imageRUNNER ADVANCE Color	Accessories	HIGH CAPACITY CASSETTE FEEDING UNIT-C1	\$2,247.00	59.8%	\$903.29	\$26.28	\$21.36	\$17.42	\$30.42	\$24.14	\$20.13		
217	4034C001	imageRUNNER ADVANCE Color	Accessories	INNER 2WAY TRAY-M1	\$125.00	50.5%	\$61.88	\$1.80	\$1.46	\$1.19	\$2.08	\$1.65	\$1.38		
218	4032C001	imageRUNNER ADVANCE Color	Access												

					Purchase		Lease						Service		
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
345	4067C002	imageRUNNER ADVANCE Black and White	Accessories	ATTACHMENT KIT FOR READER	\$24.00	44.8%	\$13.26	\$0.39	\$0.31	\$0.26	\$0.45	\$0.35	\$0.30		
346	3813C001	imageRUNNER ADVANCE Black and White	Accessories	DADF-BA1	\$946.00	62.8%	\$351.91	\$10.24	\$8.32	\$6.79	\$11.85	\$9.40	\$7.84		
347	3726B001	imageRUNNER ADVANCE Black and White	Accessories	COPY CONTROL INTERFACE KIT-A1	\$64.00	35.8%	\$41.09	\$1.20	\$0.97	\$0.79	\$1.38	\$1.10	\$0.92		
348	3806V864	imageRUNNER ADVANCE Black and White	Accessories	CONVENIENCE STAPLER-C1	\$426.00	39.2%	\$259.08	\$7.54	\$6.13	\$5.00	\$8.73	\$6.92	\$5.77		
349	4063C001	imageRUNNER ADVANCE Black and White	Accessories	SINGLE PASS DADF-C1	\$2,365.00	66.3%	\$797.01	\$23.19	\$18.85	\$15.37	\$26.84	\$21.30	\$17.77		
350	4784B001	imageRUNNER ADVANCE Black and White	Accessories	COPY CARD READER-F1	\$374.00	39.4%	\$226.64	\$6.59	\$5.36	\$4.37	\$7.63	\$6.06	\$5.05		
351	3987V510	imageRUNNER ADVANCE Black and White	Accessories	INSTANT STAPLE REMOVER-A1	\$749.00	18.4%	\$610.98	\$17.77	\$14.45	\$11.79	\$20.58	\$16.33	\$13.62		
352	4041C004	imageRUNNER ADVANCE Black and White	Accessories	CONNECTION KIT-A4 FOR BLUETOOTH LE	\$237.00	56.8%	\$102.40	\$2.98	\$2.42	\$1.98	\$3.45	\$2.74	\$2.28		
353	4036C002	imageRUNNER ADVANCE Black and White	Connectivity Options	NUMERIC KEYPAD-A2	\$213.00	45.6%	\$115.87	\$3.37	\$2.74	\$2.24	\$3.90	\$3.10	\$2.58		
354	4040C001	imageRUNNER ADVANCE Black and White	Connectivity Options	IC CARD READER BOX FOR NUMERIC KEYPAD-A1	\$190.00	45.6%	\$103.36	\$3.01	\$2.44	\$1.99	\$3.48	\$2.76	\$2.30		
355	4821B003	imageRUNNER ADVANCE Black and White	Connectivity Options	INTERNATIONAL FONT SET-A1 ELAN	\$561.00	50.0%	\$280.50	\$8.16	\$6.63	\$5.41	\$9.45	\$7.49	\$6.25		
356	3999B004	imageRUNNER ADVANCE Black and White	Connectivity Options	BARCODE PRINTING KIT-D1 ELAN	\$994.00	49.6%	\$500.98	\$14.57	\$11.85	\$9.66	\$16.87	\$13.39	\$11.17		
357	4919C001	imageRUNNER ADVANCE Black and White	Connectivity Options	SUPER G3 FAX BOARD-BH1	\$994.00	43.6%	\$561.00	\$16.32	\$13.27	\$10.82	\$18.89	\$14.99	\$12.50		
358	4920C002	imageRUNNER ADVANCE Black and White	Connectivity Options	SUPER G3 2ND LINE FAX BOARD-BH1	\$622.00	50.5%	\$307.89	\$8.96	\$7.28	\$5.94	\$10.37	\$8.23	\$6.86		
359	4038C001	imageRUNNER ADVANCE Black and White	Connectivity Options	SUPER G3 3RD/4TH LINE FAX BOARD-AX1	\$1,242.00	41.0%	\$732.78	\$21.32	\$17.33	\$14.14	\$24.68	\$19.58	\$16.33		
360	3679B005	imageRUNNER ADVANCE Black and White	Connectivity Options	REMOTE FAX KIT-A1 ELAN	\$497.00	44.6%	\$275.34	\$8.01	\$6.51	\$5.31	\$9.27	\$7.36	\$6.14		
361	4039C001	imageRUNNER ADVANCE Black and White	Connectivity Options	MEMORY MIRRORING KIT-A1	\$622.00	39.2%	\$378.18	\$11.00	\$8.94	\$7.30	\$12.74	\$10.10	\$8.43		
362	4873C001	imageRUNNER ADVANCE Black and White	Connectivity Options	250GB SSD-A1	\$436.00	42.4%	\$251.14	\$7.31	\$5.94	\$4.84	\$8.46	\$6.71	\$5.60		
363	4874C001	imageRUNNER ADVANCE Black and White	Connectivity Options	1TB SSD-A1	\$1,615.00	49.4%	\$817.19	\$23.77	\$19.33	\$15.76	\$27.52	\$21.84	\$18.22		
364	0171C001	imageRUNNER ADVANCE Black and White	Connectivity Options	VOICE GUIDANCE KIT-G1	\$994.00	54.3%	\$454.26	\$13.21	\$10.74	\$8.76	\$15.30	\$12.14	\$10.13		
365	0172C002	imageRUNNER ADVANCE Black and White	Connectivity Options	VOICE OPERATION KIT-D1	\$2,235.00	54.3%	\$1,021.40	\$29.71	\$24.16	\$19.70	\$34.40	\$27.29	\$22.77		
366	0170C004	imageRUNNER ADVANCE Black and White	Connectivity Options	IP FAX EXPANSION KIT-B1 ELAN	\$414.00	44.6%	\$229.36	\$6.67	\$5.42	\$4.42	\$7.72	\$6.13	\$5.11		
367	4164B4V4	imageRUNNER ADVANCE Black and White	Connectivity Options	HDD DATA ERASE SCHEDULER V3.1.1 ELAN	\$350.00	28.9%	\$248.88	\$7.24	\$5.89	\$4.80	\$8.38	\$6.65	\$5.55		
368	1972V073	imageRUNNER ADVANCE Black and White	Power Filter	ESP NEXT GEN PCS POWER FILTER 120VOLTS 20 AMP XG-PCS-20D	\$253.52	48.2%	\$131.32	\$3.82	\$3.11	\$2.53	\$4.42	\$3.51	\$2.93		
369	1972V064	imageRUNNER ADVANCE Black and White	Power Filter	ESP NEXT GEN PCS POWER FILTER 120VOLTS 15 AMP XG-PCS-15D	\$239.56	38.3%	\$147.90	\$4.30	\$3.50	\$2.85	\$4.98	\$3.95	\$3.30		
370	2807V116	imageRUNNER ADVANCE Black and White	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 6 UNIT BLOCK	\$501.00	10.4%	\$449.00	\$13.06	\$10.62	\$8.66	\$15.12	\$12.00	\$10.01		
371	1630V764	imageRUNNER ADVANCE Black and White	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK	\$1,000.00	10.2%	\$897.60	\$26.11	\$21.23	\$17.31	\$30.23	\$23.98	\$20.01		
372	1396V767	imageRUNNER ADVANCE Black and White	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK	\$1,979.00	10.2%	\$1,776.84	\$51.69	\$42.02	\$34.28	\$59.84	\$47.48	\$39.61		
373	1396V768	imageRUNNER ADVANCE Black and White	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 50 UNIT BLOCK	\$3,876.00	10.2%	\$3,479.00	\$101.20	\$82.28	\$67.11	\$117.17	\$92.96	\$77.55		
374	1396V769	imageRUNNER ADVANCE Black and White	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 100 UNIT BLOCK	\$7,585.00	10.2%	\$6,808.00	\$198.04	\$161.01	\$131.33	\$229.29	\$181.91	\$151.75		
375	1396V771	imageRUNNER ADVANCE Black and White	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 250 UNIT BLOCK	\$18,542.00	10.2%	\$16,644.00	\$484.17	\$393.63	\$321.06	\$560.57	\$444.73	\$370.99		
376	1396V772	imageRUNNER ADVANCE Black and White	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 500 UNIT BLOCK	\$36,251.00	10.2%	\$32,538.00	\$946.53	\$769.52	\$627.66	\$1,095.88	\$869.42	\$725.27		
377	1396V772	imageRUNNER ADVANCE Black and White	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 1000 UNIT BLOCK	\$70,835.00	10.2%	\$63,581.00	\$1,849.57	\$1,503.69	\$1,226.48	\$2,141.41	\$1,698.88	\$1,417.22		
378	1618V190	imageRUNNER ADVANCE Black and White	Delivery & Installation	IR ADVANCE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ENGINEERING	\$265.00	28.7%	\$189.00	\$5.50	\$4.47	\$3.65	\$6.37	\$5.05	\$4.21		
379	5972C002	imageRUNNER ADVANCE Black and White	Machines	IMAGERUNNER ADVANCE DX 4925I	\$9,460.00	63.1%	\$3,490.74	\$101.55	\$82.56	\$67.34	\$117.57	\$93.27	\$77.81		\$0.0079
380	5970C002	imageRUNNER ADVANCE Black and White	Machines	IMAGERUNNER ADVANCE DX 4945I	\$15,960.00	73.3%	\$4,261.32	\$123.96	\$100.78	\$82.20	\$143.52	\$113.86	\$94.98		\$0.0089
381	5555C002	imageRUNNER ADVANCE Black and White	Accessories	HIGH CAPACITY CASSETTE FEEDING UNIT-E1	\$2,247.00	59.8%	\$903.29	\$26.28	\$21.36	\$17.42	\$30.42	\$24.14	\$20.13		
382	4918C002	imageRUNNER ADVANCE Black and White	Accessories	COPY TRAY-T2	\$56.00	44.9%	\$30.86	\$0.90	\$0.73	\$0.60	\$1.04	\$0.82	\$0.69		
383	4781B001	imageRUNNER ADVANCE Black and White	Accessories	CANON CARD SET-A1 (1-30)	\$188.00	39.2%	\$114.30	\$3.32	\$2.70	\$2.20	\$3.85	\$3.05	\$2.55		
384	4781B002	imageRUNNER ADVANCE Black and White	Accessories	CANON CARD SET-A2 (31-100)	\$411.00	38.9%	\$251.12	\$7.31	\$5.94	\$4.84	\$8.46	\$6.71	\$5.60		
385	4781B003	imageRUNNER ADVANCE Black and White	Accessories	CANON CARD SET-A3 (101-200)	\$548.00	37.9%	\$340.31	\$9.90	\$8.05	\$6.56	\$11.46	\$9.09	\$7.59		
386	4781B004	imageRUNNER ADVANCE Black and White	Accessories	CANON CARD SET-A4 (201-300)	\$548.00	37.9%	\$340.31	\$9.90	\$8.05	\$6.56	\$11.46	\$9.09	\$7.59		
387	4781B005	imageRUNNER ADVANCE Black and White	Accessories	CANON CARD SET-A5 (301-500)	\$1,107.00	38.6%	\$679.70	\$19.77	\$16.07	\$13.11	\$22.89	\$18.16	\$15.15		
388	4781B006	imageRUNNER ADVANCE Black and White	Accessories	CANON CARD SET-A6 (501-1000)	\$2,783.00	39.1%	\$1,694.85	\$49.30	\$40.08	\$32.69	\$57.08	\$45.29	\$37.78		
389	1095B001	imageRUNNER ADVANCE Black and White	Accessories	ADF ACCESS HANDLE-A1	\$174.00	34.2%	\$114.49	\$3.33	\$2.71	\$2.21	\$3.86	\$3.06	\$2.55		
390	4002C002	imageRUNNER ADVANCE Black and White	Accessories	INNER 2/3 HOLE PUNCHER-D1	\$840.00	58.3%	\$350.3								

University of California System Exhibit 2 Pricing for Agreement #202002755 May 1, 2023 OMNIA Partners Participating Agencies															
					Purchase	Lease								Service	
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/server, Single Unit, Annual, etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
517	4033C001	imageRUNNER ADVANCE Black and White	Accessories	3RD COPY TRAY KIT-A1	\$83.00	51.4%	\$40.34	\$1.17	\$0.95	\$0.78	\$1.36	\$1.08	\$0.90		
518	0165C001	imageRUNNER ADVANCE Black and White	Accessories	UTILITY TRAY-B1	\$76.00	38.3%	\$46.92	\$1.36	\$1.11	\$0.91	\$1.58	\$1.25	\$1.05		
519	4064C002	imageRUNNER ADVANCE Black and White	Accessories	PRINTER COVER-M2	\$249.00	41.3%	\$146.16	\$4.25	\$3.46	\$2.82	\$4.92	\$3.91	\$3.26		
520	3818C003	imageRUNNER ADVANCE Black and White	Accessories	PLATEN COVER-Y3	\$125.00	40.0%	\$75.00	\$2.18	\$1.77	\$1.45	\$2.53	\$2.00	\$1.67		
521	1261V589	imageRUNNER ADVANCE Black and White	Accessories	SHI CHERRY SLIM KEYBOARD	\$101.00	21.8%	\$79.00	\$2.30	\$1.87	\$1.52	\$2.66	\$2.11	\$1.76		
522	3684B009	imageRUNNER ADVANCE Black and White	Accessories	COPY CARD READER ATTACHMENT-B7	\$100.00	45.2%	\$54.80	\$1.59	\$1.30	\$1.06	\$1.85	\$1.46	\$1.22		
523	4784B001	imageRUNNER ADVANCE Black and White	Accessories	COPY CARD READER-F1	\$374.00	39.4%	\$226.64	\$6.59	\$5.36	\$4.37	\$7.63	\$6.06	\$5.05		
524	4781B001	imageRUNNER ADVANCE Black and White	Accessories	CANON CARD SET-A1 (1-30)	\$188.00	39.2%	\$114.30	\$3.32	\$2.70	\$2.20	\$3.85	\$3.05	\$2.55		
525	4781B002	imageRUNNER ADVANCE Black and White	Accessories	CANON CARD SET-A2 (31-100)	\$411.00	38.9%	\$251.12	\$7.31	\$5.94	\$4.84	\$8.46	\$6.71	\$5.60		
526	4781B003	imageRUNNER ADVANCE Black and White	Accessories	CANON CARD SET-A3 (101-200)	\$548.00	37.9%	\$340.31	\$9.90	\$8.05	\$6.56	\$11.46	\$9.09	\$7.59		
527	4781B004	imageRUNNER ADVANCE Black and White	Accessories	CANON CARD SET-A4 (201-300)	\$548.00	37.9%	\$340.31	\$9.90	\$8.05	\$6.56	\$11.46	\$9.09	\$7.59		
528	4781B005	imageRUNNER ADVANCE Black and White	Accessories	CANON CARD SET-A5 (301-500)	\$1,107.00	38.6%	\$679.70	\$19.77	\$16.07	\$13.11	\$22.89	\$18.16	\$15.15		
529	4781B006	imageRUNNER ADVANCE Black and White	Accessories	CANON CARD SET-A6 (501-1000)	\$2,783.00	39.1%	\$1,694.85	\$49.30	\$40.08	\$32.69	\$57.08	\$45.29	\$37.78		
530	7518A004	imageRUNNER ADVANCE Black and White	Accessories	BRAILLE LABEL KIT-F1	\$42.00	25.7%	\$31.21	\$0.91	\$0.74	\$0.60	\$1.05	\$0.83	\$0.70		
531	1095B001	imageRUNNER ADVANCE Black and White	Accessories	ADF ACCESS HANDLE-A1	\$174.00	34.2%	\$114.49	\$3.33	\$2.71	\$2.21	\$3.86	\$3.06	\$2.55		
532	3726B001	imageRUNNER ADVANCE Black and White	Accessories	COPY CONTROL INTERFACE KIT-A1	\$64.00	35.8%	\$41.09	\$1.20	\$0.97	\$0.79	\$1.38	\$1.10	\$0.92		
533	3954V774	imageRUNNER ADVANCE Black and White	Accessories	UNIVERSAL KEYBOARD STAND-A2	\$296.00	36.0%	\$189.44	\$5.51	\$4.48	\$3.65	\$6.38	\$5.06	\$4.22		
534	4067C002	imageRUNNER ADVANCE Black and White	Accessories	ATTACHMENT KIT FOR READER	\$24.00	44.8%	\$13.26	\$0.39	\$0.31	\$0.26	\$0.45	\$0.35	\$0.30		
535	2212V478	imageRUNNER ADVANCE Black and White	Accessories	CARD READER ASSEMBLY FOR UNIVERSAL KEYBOARD STAND	\$66.00	31.7%	\$45.08	\$1.31	\$1.07	\$0.87	\$1.52	\$1.20	\$1.00		
536	4031C002	imageRUNNER ADVANCE Black and White	Accessories	HIGH CAPACITY CASSETTE FEEDING UNIT-C1	\$2,247.00	59.8%	\$903.29	\$26.28	\$21.36	\$17.42	\$30.42	\$24.14	\$20.13		
537	4030C002	imageRUNNER ADVANCE Black and White	Accessories	CASSETTE FEEDING UNIT-AQ1	\$1,802.00	70.0%	\$540.60	\$15.73	\$12.79	\$10.43	\$18.21	\$14.44	\$12.05		
538	5358C001	imageRUNNER ADVANCE Black and White	Accessories	CABINET TYPE-V	\$355.00	61.0%	\$138.45	\$4.03	\$3.27	\$2.67	\$4.66	\$3.70	\$3.09		
539	0607C002	imageRUNNER ADVANCE Black and White	Accessories	PAPER DECK UNIT-F1	\$2,608.00	51.5%	\$1,264.88	\$36.80	\$29.91	\$24.40	\$42.60	\$33.80	\$28.19		
540	4032C001	imageRUNNER ADVANCE Black and White	Accessories	INNER TRAY (1ST COPY TRAY KIT-A1)	\$56.00	48.9%	\$28.62	\$0.83	\$0.68	\$0.55	\$0.96	\$0.76	\$0.64		
541	4002C002	imageRUNNER ADVANCE Black and White	Accessories	INNER 2/3 HOLE PUNCHER-D1	\$840.00	58.3%	\$350.28	\$10.19	\$8.28	\$6.76	\$11.80	\$9.36	\$7.81		
542	3806V864	imageRUNNER ADVANCE Black and White	Accessories	CONVENIENCE STAPLER-C1	\$426.00	39.2%	\$259.08	\$7.54	\$6.13	\$5.00	\$8.73	\$6.92	\$5.77		
543	5548C002	imageRUNNER ADVANCE Black and White	Accessories	BOOKLET FINISHER-A1 WITH TRI-FOLD	\$4,636.00	42.9%	\$2,647.16	\$77.01	\$62.61	\$51.06	\$89.16	\$70.73	\$59.01		
544	5546C002	imageRUNNER ADVANCE Black and White	Accessories	BUFFER PASS UNIT-P2	\$332.00	35.5%	\$214.00	\$6.23	\$5.06	\$4.13	\$7.21	\$5.72	\$4.77		
545	3821V581	imageRUNNER ADVANCE Black and White	Accessories	IMAGERUNNER ADVANCE DX SERIES CONTROL PANEL PROTECTIVE F	\$1,053.00	67.6%	\$340.68	\$9.91	\$8.06	\$6.57	\$11.47	\$9.10	\$7.59		
546	4085V100	imageRUNNER ADVANCE Black and White	Accessories	BRAILLE LABEL KIT-G1	\$121.00	24.1%	\$91.80	\$2.67	\$2.17	\$1.77	\$3.09	\$2.45	\$2.05		
547	5549C002	imageRUNNER ADVANCE Black and White	Accessories	PAPER FOLDING UNIT-L1	\$6,400.00	36.8%	\$4,046.34	\$117.71	\$95.70	\$78.05	\$136.28	\$108.12	\$90.19		
548	5547C002	imageRUNNER ADVANCE Black and White	Accessories	STAPLE FINISHER-AB2	\$3,022.00	55.6%	\$1,341.77	\$39.03	\$31.73	\$25.88	\$45.19	\$35.85	\$29.91		
549	4041C004	imageRUNNER ADVANCE Black and White	Accessories	CONNECTION KIT-A4 FOR BLUETOOTH LE	\$237.00	56.8%	\$102.40	\$2.98	\$2.42	\$1.98	\$3.45	\$2.74	\$2.28		
550	1008B001	imageRUNNER ADVANCE Black and White	Supplies	STAPLE P1	\$75.00	38.2%	\$46.35	\$1.35	\$1.10	\$0.89	\$1.56	\$1.24	\$1.03		
551	0148C001	imageRUNNER ADVANCE Black and White	Supplies	STAPLE CARTRIDGE-Y1 (FOR BOOKLET FINISHER-V1/V2 and BOOKLET	\$46.00	31.7%	\$31.42	\$0.91	\$0.74	\$0.61	\$1.06	\$0.84	\$0.70		
552	4821B003	imageRUNNER ADVANCE Black and White	Connectivity Options	INTERNATIONAL FOLD SET-A1 ELAN	\$561.00	50.0%	\$280.50	\$8.16	\$6.63	\$5.41	\$9.45	\$7.49	\$6.25		
553	3999B004	imageRUNNER ADVANCE Black and White	Connectivity Options	BARCODE PRINTING KIT-D1 ELAN	\$994.00	49.6%	\$500.98	\$14.57	\$11.85	\$9.66	\$16.87	\$13.39	\$11.17		
554	3998C001	imageRUNNER ADVANCE Black and White	Connectivity Options	SUPER G3 FAX BOARD-AX1	\$994.00	47.5%	\$521.85	\$15.18	\$12.34	\$10.07	\$17.58	\$13.94	\$11.63		
555	4037C002	imageRUNNER ADVANCE Black and White	Connectivity Options	SUPER G3 2ND LINE FAX BOARD-AX1	\$622.00	47.4%	\$327.17	\$9.52	\$7.74	\$6.31	\$11.02	\$8.74	\$7.29		
556	4038C001	imageRUNNER ADVANCE Black and White	Connectivity Options	SUPER G3 3RD/4TH LINE FAX BOARD-AX1	\$1,242.00	41.0%	\$732.78	\$21.32	\$17.33	\$14.14	\$24.68	\$19.58	\$16.33		
557	0170C004	imageRUNNER ADVANCE Black and White	Connectivity Options	IP FAX EXPANSION KIT-B1 ELAN	\$414.00	44.6%	\$229.36	\$6.67	\$5.42	\$4.42	\$7.72	\$6.13	\$5.11		
558	3679B005	imageRUNNER ADVANCE Black and White	Connectivity Options	REMOTE FAX KIT-A1 ELAN	\$497.00	44.6%	\$275.34	\$8.01	\$6.51	\$5.31	\$9.27	\$7.36	\$6.14		
559	4039C001	imageRUNNER ADVANCE Black and White	Connectivity Options	MEMORY MIRRORING KIT-A1	\$622.00	39.2%	\$378.18	\$11.00	\$8.94	\$7.30	\$12.74	\$10.10	\$8.43		
560	4873C001	imageRUNNER ADVANCE Black and White	Connectivity Options	250GB SSD-A1	\$436.00	42.4%	\$251.14	\$7.31	\$5.94	\$4.84	\$8.46	\$6.71	\$5.60		
561	4874C001	imageRUNNER ADVANCE Black and White	Connectivity Options	1TB SSD-A1	\$1,615.00	49.4%	\$817.19	\$23.77	\$19.33	\$15.76	\$27.52	\$21.84	\$18.22		
562	4036C002	imageRUNNER ADVANCE Black and White	Connectivity Options	NUMERIC KEYPAD-A2	\$213.00	45.6%	\$115.87	\$3.37	\$2.74	\$2.24	\$3.90	\$3.10	\$2.58		
563	4040C001														

					Purchase			Lease						Service	
					Pricing Quantity (License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
Sort Key	Category	Product Family	Item Grouping	Product											
689	0643A029	imageCLASS Printers	Accessories	PCL FONT SET-C1	\$420.00	45.9%	\$227.22	\$6.61	\$5.37	\$4.38	\$7.65	\$6.07	\$5.06		
690	0655A004	imageCLASS Printers	Accessories	SD CARD-C1	\$409.00	49.7%	\$205.73	\$5.98	\$4.87	\$3.97	\$6.93	\$5.50	\$4.59		
691	0660A018	imageCLASS Printers	Accessories	BARCODE PRINTING KIT-F1	\$538.00	48.9%	\$274.92	\$8.00	\$6.50	\$5.30	\$9.26	\$7.35	\$6.13		
692	5858A010	imageCLASS Printers	Accessories	CABINET STAND TYPE S	\$354.00	20.1%	\$282.85	\$8.23	\$6.69	\$5.46	\$9.53	\$7.56	\$6.30		
693	1972V064	imageCLASS Printers	Power Filter	ESP NEXT GEN PCS POWER FILTER 120VOLTS 15 AMP XG-PCS-15D	\$239.56	38.3%	\$147.90	\$4.30	\$3.50	\$2.85	\$4.98	\$3.95	\$3.30		
694	5707B082	imageCLASS Printers	eCarePAK	ECAREPAK EXCHANGE 1-YEAR	\$87.50	39.4%	\$53.00	\$1.54	\$1.25	\$1.02	\$1.79	\$1.42	\$1.18		
695	5707B083	imageCLASS Printers	eCarePAK	ECAREPAK NEW TIER 4E2Y LABEL	\$120.00	39.2%	\$73.00	\$2.12	\$1.73	\$1.41	\$2.46	\$1.95	\$1.63		
696	5707B084	imageCLASS Printers	eCarePAK	ECAREPAK NEW TIER 4E3Y LABEL	\$175.00	39.4%	\$106.00	\$3.08	\$2.51	\$2.04	\$3.57	\$2.83	\$2.36		
697	5707B085	imageCLASS Printers	eCarePAK	ECAREPAK EXCHANGE 4-YEAR	\$275.00	39.3%	\$167.00	\$4.86	\$3.95	\$3.22	\$5.62	\$4.46	\$3.72		
698	2368V991	imageCLASS Printers	Delivery And Installation	PRINTER CONNECTIVITY	\$66.00	24.2%	\$50.00	\$1.45	\$1.18	\$0.96	\$1.68	\$1.34	\$1.11		
699	2088V999	imageCLASS Printers	Delivery And Installation	IMAGECLASS DELIVERY ONLY - FOR DROP SHIPMENTS	\$53.00	30.2%	\$37.00	\$1.08	\$0.88	\$0.71	\$1.25	\$0.99	\$0.82		
700	3792V243	imageCLASS Printers	Delivery And Installation	INSTALL PAK LBP/IMAGECLASS - INTANGIBLE	\$340.00	39.3%	\$206.36	\$6.00	\$4.88	\$3.98	\$6.95	\$5.51	\$4.60		
701	5161C001	imageCLASS Printers	Machines	IMAGECLASS X MF1238 II	\$1,285.00	61.2%	\$498.58	\$14.50	\$11.79	\$9.62	\$16.79	\$13.32	\$11.11	\$0.0239	
702	5143B001	imageCLASS Printers	Accessories	BARCODE PRINTING KIT-E1	\$774.00	45.8%	\$419.51	\$12.20	\$9.92	\$8.09	\$14.13	\$11.21	\$9.35		
703	5146B002	imageCLASS Printers	Accessories	MICARD ATTACH KIT-B1	\$97.00	45.6%	\$52.77	\$1.54	\$1.25	\$1.02	\$1.78	\$1.41	\$1.18		
704	5140B002	imageCLASS Printers	Accessories	COPY CARD READER ATTACHMENT-J1	\$97.00	45.6%	\$52.77	\$1.54	\$1.25	\$1.02	\$1.78	\$1.41	\$1.18		
705	4784B001	imageCLASS Printers	Accessories	COPY CARD READER-F1	\$374.00	39.4%	\$226.64	\$6.59	\$5.36	\$4.37	\$7.63	\$6.06	\$5.05		
706	0732A033	imageCLASS Printers	Accessories	CASSETTE UNIT-AH1	\$322.00	38.8%	\$197.06	\$5.73	\$4.66	\$3.80	\$6.64	\$5.27	\$4.39		
707	9594B002	imageCLASS Printers	Connectivity Options	SEND PDF SECURITY FEATURE SET-E1 ELAN	\$940.00	43.7%	\$529.00	\$15.39	\$12.51	\$10.20	\$17.82	\$14.13	\$11.79		
708	1972V064	imageCLASS Printers	Power Filter	ESP NEXT GEN PCS POWER FILTER 120VOLTS 15 AMP XG-PCS-15D	\$239.56	38.3%	\$147.90	\$4.30	\$3.50	\$2.85	\$4.98	\$3.95	\$3.30		
709	5707B082	imageCLASS Printers	Delivery And Installation	ECAREPAK EXCHANGE 1-YEAR	\$87.50	39.4%	\$53.00	\$1.54	\$1.25	\$1.02	\$1.79	\$1.42	\$1.18		
710	5707B083	imageCLASS Printers	Delivery And Installation	ECAREPAK NEW TIER 4E2Y LABEL	\$120.00	39.2%	\$73.00	\$2.12	\$1.73	\$1.41	\$2.46	\$1.95	\$1.63		
711	5707B084	imageCLASS Printers	Delivery And Installation	ECAREPAK NEW TIER 4E3Y LABEL	\$175.00	39.4%	\$106.00	\$3.08	\$2.51	\$2.04	\$3.57	\$2.83	\$2.36		
712	5707B085	imageCLASS Printers	Delivery And Installation	ECAREPAK EXCHANGE 4-YEAR	\$275.00	39.3%	\$167.00	\$4.86	\$3.95	\$3.22	\$5.62	\$4.46	\$3.72		
713	2368V991	imageCLASS Printers	Delivery And Installation	PRINTER CONNECTIVITY	\$66.00	24.2%	\$50.00	\$1.45	\$1.18	\$0.96	\$1.68	\$1.34	\$1.11		
714	2088V999	imageCLASS Printers	Delivery And Installation	IMAGECLASS DELIVERY ONLY - FOR DROP SHIPMENTS	\$53.00	30.2%	\$37.00	\$1.08	\$0.88	\$0.71	\$1.25	\$0.99	\$0.82		
715	3792V243	imageCLASS Printers	Delivery And Installation	INSTALL PAK LBP/IMAGECLASS - INTANGIBLE	\$340.00	39.3%	\$206.36	\$6.00	\$4.88	\$3.98	\$6.95	\$5.51	\$4.60		
716	4929C001	imageCLASS Printers	Machine	COLOR IMAGECLASS X LBP1538C	\$1,930.00	50.8%	\$949.56	\$27.62	\$22.46	\$18.32	\$31.98	\$25.37	\$21.17	\$0.0119	\$0.0890
717	4997C001	imageCLASS Printers	Accessories	CASSETTE FEEDING UNIT-AV1	\$699.00	65.5%	\$241.16	\$7.02	\$5.70	\$4.65	\$8.12	\$6.44	\$5.38		
718	0942C001	imageCLASS Printers	Accessories	PAPER FEEDER PF-D1	\$699.00	71.8%	\$196.86	\$5.73	\$4.66	\$3.80	\$6.63	\$5.26	\$4.39		
719	5858A009	imageCLASS Printers	Accessories	CABINET TYPE-P	\$322.00	24.1%	\$244.40	\$7.11	\$5.78	\$4.71	\$8.23	\$6.53	\$5.45		
720	5146B002	imageCLASS Printers	Accessories	MICARD ATTACH KIT-B1	\$97.00	45.6%	\$52.77	\$1.54	\$1.25	\$1.02	\$1.78	\$1.41	\$1.18		
721	3999B004	imageCLASS Printers	Accessories	BARCODE PRINTING KIT-D1 ELAN	\$994.00	49.6%	\$500.98	\$14.57	\$11.85	\$9.66	\$16.87	\$13.39	\$11.17		
722	1972V064	imageCLASS Printers	Power Filter	ESP NEXT GEN PCS POWER FILTER 120VOLTS 15 AMP XG-PCS-15D	\$239.56	38.3%	\$147.90	\$4.30	\$3.50	\$2.85	\$4.98	\$3.95	\$3.30		
723	5707B090	imageCLASS Printers	Delivery And Installation	ECAREPAK ONSITE 1-YEAR	\$160.00	23.8%	\$122.00	\$3.55	\$2.89	\$2.35	\$4.11	\$3.26	\$2.72		
724	5707B091	imageCLASS Printers	Delivery And Installation	ECAREPAK NEW TIER 202Y LABEL	\$195.00	16.4%	\$163.00	\$4.74	\$3.85	\$3.14	\$5.49	\$4.36	\$3.63		
725	5707B092	imageCLASS Printers	Delivery And Installation	ECAREPAK ONSITE 3-YEAR	\$320.00	25.6%	\$238.00	\$6.92	\$5.63	\$4.59	\$8.02	\$6.36	\$5.31		
726	5707B093	imageCLASS Printers	Delivery And Installation	ECAREPAK ONSITE 4-YEAR	\$499.00	25.7%	\$371.00	\$10.79	\$8.77	\$7.16	\$12.50	\$9.91	\$8.27		
727	3792V243	imageCLASS Printers	Delivery And Installation	INSTALL PAK LBP/IMAGECLASS - INTANGIBLE	\$340.00	39.3%	\$206.36	\$6.00	\$4.88	\$3.98	\$6.95	\$5.51	\$4.60		
728	2088V999	imageCLASS Printers	Delivery And Installation	IMAGECLASS DELIVERY ONLY - FOR DROP SHIPMENTS	\$53.00	30.2%	\$37.00	\$1.08	\$0.88	\$0.71	\$1.25	\$0.99	\$0.82		
729	2368V991	imageCLASS Printers	Delivery And Installation	PRINTER CONNECTIVITY	\$66.00	24.2%	\$50.00	\$1.45	\$1.18	\$0.96	\$1.68	\$1.34	\$1.11		
730	4930C001	imageCLASS Printers	Machine	COLOR IMAGECLASS X MF1538C	\$3,333.00	52.3%	\$1,589.84	\$46.25	\$37.60	\$30.67	\$53.55	\$42.48	\$35.44	\$0.0119	\$0.0890
731	4997C001	imageCLASS Printers	Accessories	CASSETTE FEEDING UNIT-AV1	\$699.00	65.5%	\$241.16	\$7.02	\$5.70	\$4.65	\$8.12	\$6.44	\$5.38		
732	0942C001	imageCLASS Printers	Accessories	PAPER FEEDER PF-D1	\$699.00	71.8%	\$196.86	\$5.73	\$4.66	\$3.80	\$6.63	\$5.26	\$4.39		
733	1326B013	imageCLASS Printers	Accessories	UNIVERSAL SEND DIGITAL USER SIGNATURE KIT-C1 ELAN	\$1,050.00	49.7%	\$528.36	\$15.37	\$12.50	\$10.19	\$17.80	\$14.12	\$11.78		
734	3679B005	imageCLASS Printers	Accessories	REMOTE FAX KIT-A1 ELAN	\$497.00	44.6%	\$275.34	\$8.01	\$6.51	\$5.31	\$9.27	\$7.36	\$6.14		
735	4821B003	imageCLASS Printers	Accessories	INTERNATIONAL FONT SET-A1 ELAN	\$561.00	50.0%	\$280.50	\$8.16	\$6.63	\$5.41	\$9.45	\$7.49	\$6.25		
736	1095B00														

					Pricing Quantity (License per device/employee/serv er, Single Unit, Annual, etc.)		Purchase		Lease						Service	
Sort Key	Category	Product Family	Item Grouping	Product		Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner	
861	01327236	imageFORMULA CR Series Check Scanners	Machines	IMAGEFORMULA CR-150 MAGNETIC SWIPE READER (MSR) COMPACT	\$1,385.00	16.7%	\$1,154.00	\$33.57	\$27.29	\$22.26	\$38.87	\$30.83	\$25.72			
862	1732C004	imageFORMULA CR Series Check Scanners	Accessories	IMAGEFORMULA RP-10 RECEIPT PRINTER	\$395.00	16.9%	\$328.44	\$9.55	\$7.77	\$6.34	\$11.06	\$8.78	\$7.32			
863	1732C001	imageFORMULA CR Series Check Scanners	Accessories	EXCHANGE ROLLER KIT CR150/CR120	\$53.00	23.0%	\$40.81	\$1.19	\$0.97	\$0.79	\$1.37	\$1.09	\$0.91			
864	1732C002	imageFORMULA CR Series Check Scanners	Accessories	INK DISPOSAL TANK CR150/CR120	\$27.00	18.4%	\$22.03	\$0.64	\$0.52	\$0.42	\$0.74	\$0.59	\$0.49			
865	3221V229	imageFORMULA CR Series Check Scanners	Accessories	CLEANING CARDS FOR CANON CHECK SCANNER (15PCS/BOX)	\$33.00	23.0%	\$25.41	\$0.74	\$0.60	\$0.49	\$0.86	\$0.68	\$0.57			
866	3221V231	imageFORMULA CR Series Check Scanners	Accessories	CLEANING CARDS FOR MSR/ID SLOTS	\$14.00	16.5%	\$11.69	\$0.34	\$0.28	\$0.23	\$0.39	\$0.31	\$0.26			
867	9743B009	imageFORMULA CR Series Check Scanners	eCarePAK	ECAREPAK FOR CR-150 (1 YEAR)	\$209.00	24.2%	\$158.42	\$4.61	\$3.75	\$3.06	\$5.34	\$4.23	\$3.53			
868	9743B010	imageFORMULA CR Series Check Scanners	eCarePAK	ECAREPAK FOR CR-150 (2 YEAR)	\$349.00	24.4%	\$263.84	\$7.68	\$6.24	\$5.09	\$8.89	\$7.05	\$5.88			
869	9743B011	imageFORMULA CR Series Check Scanners	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR CR-150 -- 1 MONTH	\$20.90	17.0%	\$17.34	\$0.50	\$0.41	\$0.33	\$0.58	\$0.46	\$0.39			
870	9741B023	imageFORMULA CR Series Check Scanners	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR RP-10 1 YEAR	\$42.00	12.6%	\$36.72	\$1.07	\$0.87	\$0.71	\$1.24	\$0.98	\$0.82			
871	9741B024	imageFORMULA CR Series Check Scanners	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR RP-10 2 YEAR	\$63.00	15.8%	\$53.04	\$1.54	\$1.25	\$1.02	\$1.79	\$1.42	\$1.18			
872	9741B025	imageFORMULA CR Series Check Scanners	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR RP-10 1 MONTH	\$4.20	2.9%	\$4.08	\$0.12	\$0.10	\$0.08	\$0.14	\$0.11	\$0.09			
873	1122V263	imageFORMULA CR Series Check Scanners	Delivery & Installation	DR/CR SCANNER DELIVERY-ONLY CHARGE	\$38.00	0.0%	\$38.00	\$1.11	\$0.90	\$0.73	\$1.28	\$1.02	\$0.85			
874	3537V017	imageFORMULA CR Series Check Scanners	Delivery & Installation	SMALL DR-CHECK SCANNERS (8-12 LBS) INSTALL PAK	\$280.00	36.5%	\$177.86	\$5.17	\$4.21	\$3.43	\$5.99	\$4.75	\$3.96			
875	1009C002	imageFORMULA CR Series Check Scanners	Machines	IMAGEFORMULA CR-190I II	\$2,995.00	13.7%	\$2,584.00	\$75.17	\$61.11	\$49.85	\$87.03	\$69.04	\$57.60			
876	4623B001	imageFORMULA CR Series Check Scanners	Accessories	EXCHANGE ROLLER KIT FOR CR190I	\$64.00	27.1%	\$46.66	\$1.36	\$1.10	\$0.90	\$1.57	\$1.25	\$1.04			
877	4623B002	imageFORMULA CR Series Check Scanners	Accessories	INK DISPOSAL TANK FOR CR-190I II (5 PCS/ CARTON)	\$32.00	0.0%	\$32.00	\$0.93	\$0.76	\$0.62	\$1.08	\$0.86	\$0.71			
878	3221V229	imageFORMULA CR Series Check Scanners	Accessories	CLEANING CARDS FOR CANON CHECK SCANNER (15PCS/BOX)	\$33.00	23.0%	\$25.41	\$0.74	\$0.60	\$0.49	\$0.86	\$0.68	\$0.57			
879	9744B005	imageFORMULA CR Series Check Scanners	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR BACK COUNTER	\$429.00	18.8%	\$348.35	\$10.13	\$8.24	\$6.72	\$11.73	\$9.31	\$7.76			
880	9744B006	imageFORMULA CR Series Check Scanners	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR BACK COUNTER	\$816.00	18.8%	\$662.59	\$19.27	\$15.67	\$12.78	\$22.32	\$17.70	\$14.77			
881	1122V263	imageFORMULA CR Series Check Scanners	Delivery & Installation	DR/CR SCANNER DELIVERY-ONLY CHARGE	\$38.00	0.0%	\$38.00	\$1.11	\$0.90	\$0.73	\$1.28	\$1.02	\$0.85			
882	3537V017	imageFORMULA CR Series Check Scanners	Delivery & Installation	SMALL DR-CHECK SCANNERS (8-12 LBS) INSTALL PAK	\$280.00	36.5%	\$177.86	\$5.17	\$4.21	\$3.43	\$5.99	\$4.75	\$3.96			
883	3595C002	imageFORMULA CR Series Check Scanners	Machines	IMAGEFORMULA CR-L1 COMPACT CHECK TRANSPORT	\$495.00	21.0%	\$391.00	\$11.37	\$9.25	\$7.54	\$13.17	\$10.45	\$8.72			
884	3221V229	imageFORMULA CR Series Check Scanners	Accessories	CLEANING CARDS FOR CANON CHECK SCANNER (15PCS/BOX)	\$33.00	23.0%	\$25.41	\$0.74	\$0.60	\$0.49	\$0.86	\$0.68	\$0.57			
885	9743B015	imageFORMULA CR Series Check Scanners	eCarePAK	ECAREPAK FOR CR-L1 - 1 YEAR	\$80.00	21.6%	\$62.72	\$1.82	\$1.48	\$1.21	\$2.11	\$1.68	\$1.40			
886	9743B016	imageFORMULA CR Series Check Scanners	eCarePAK	ECAREPAK FOR CR-L1 - 2 YEARS	\$134.00	16.1%	\$112.43	\$3.27	\$2.66	\$2.17	\$3.79	\$3.00	\$2.51			
887	9743B017	imageFORMULA CR Series Check Scanners	eCarePAK	ECAREPAK FOR CR-L1 - 1 MONTH	\$8.00	14.3%	\$6.86	\$0.20	\$0.16	\$0.13	\$0.23	\$0.18	\$0.15			
888	1122V263	imageFORMULA CR Series Check Scanners	Delivery & Installation	DR/CR SCANNER DELIVERY-ONLY CHARGE	\$38.00	0.0%	\$38.00	\$1.11	\$0.90	\$0.73	\$1.28	\$1.02	\$0.85			
889	3537V017	imageFORMULA CR Series Check Scanners	Delivery & Installation	SMALL DR-CHECK SCANNERS (8-12 LBS) INSTALL PAK	\$280.00	36.5%	\$177.86	\$5.17	\$4.21	\$3.43	\$5.99	\$4.75	\$3.96			
890	9704B007	imageFORMULA DR Series Document Scanners	Machine	IMAGEFORMULA P-208II SCANNER	\$199.00	17.0%	\$165.24	\$4.81	\$3.91	\$3.19	\$5.57	\$4.42	\$3.68			
891	8028B001	imageFORMULA DR Series Document Scanners	Accessories	SEPARATION PAD FOR IMAGEFORMULA P-208/P-208II SCANNER	\$20.00	22.2%	\$15.56	\$0.45	\$0.37	\$0.30	\$0.52	\$0.42	\$0.35			
892	8028B003	imageFORMULA DR Series Document Scanners	Accessories	SOFT CARRYING CASE FOR IMAGEFORMULA P-208/P-208II SCANNER	\$27.00	12.0%	\$23.76	\$0.69	\$0.56	\$0.46	\$0.80	\$0.63	\$0.53			
893	3987V510	imageFORMULA DR Series Document Scanners	Accessories	INSTANT STAPLE REMOVER-A1	\$749.00	18.4%	\$610.98	\$17.77	\$14.45	\$11.79	\$20.58	\$16.33	\$13.62			
894	9736B005	imageFORMULA DR Series Document Scanners	eCarePAK	ECAREPAK (ADVANCE EXCHANGE PROGRAM)FOR P-208II - 1 YEAR	\$26.00	0.0%	\$26.00	\$0.76	\$0.61	\$0.50	\$0.88	\$0.69	\$0.58			
895	9736B006	imageFORMULA DR Series Document Scanners	eCarePAK	ECAREPAK (ADVANCE EXCHANGE PROGRAM)FOR P-208II - 2 YEAR	\$47.00	0.0%	\$47.00	\$1.37	\$1.11	\$0.91	\$1.58	\$1.26	\$1.05			
896	1122V263	imageFORMULA DR Series Document Scanners	Delivery and Installation	DR/CR SCANNER DELIVERY-ONLY CHARGE	\$38.00	0.0%	\$38.00	\$1.11	\$0.90	\$0.73	\$1.28	\$1.02	\$0.85			
897	1122V263	imageFORMULA DR Series Document Scanners	Delivery & Installation	DR/CR SCANNER DELIVERY-ONLY CHARGE	\$38.00	0.0%	\$38.00	\$1.11	\$0.90	\$0.73	\$1.28	\$1.02	\$0.85			
898	9705B007	imageFORMULA DR Series Document Scanners	Machine	IMAGEFORMULA P-215II	\$299.00	6.7%	\$279.00	\$8.12	\$6.60	\$5.38	\$9.40	\$7.45	\$6.22			
899	6144B001	imageFORMULA DR Series Document Scanners	Accessories	SEPARATION PAD FOR P-215/P-215II	\$20.00	22.2%	\$15.56	\$0.45	\$0.37	\$0.30	\$0.52	\$0.42	\$0.35			
900	6144B002	imageFORMULA DR Series Document Scanners	Accessories	FEED ROLLER FOR P-215/P-215II	\$13.00	8.3%	\$11.92	\$0.35	\$0.28	\$0.23	\$0.40	\$0.32	\$0.27			
901	6144B003	imageFORMULA DR Series Document Scanners	Accessories	USB CABLE FOR P-215/P-215II	\$13.00	8.3%	\$11.92	\$0.35	\$0.28	\$0.23	\$0.40	\$0.32	\$0.27			
902	4179B016	imageFORMULA DR Series Document Scanners	Accessories	SOFT CARRYING CASE FOR P-150/215/215II	\$38.00	14.3%	\$32.57	\$0.95	\$0.77	\$0.63	\$1.10	\$0.87	\$0.73			
903	3987V510	imageFORMULA DR Series Document Scanners	Accessories	INSTANT STAPLE REMOVER-A1	\$749.00	18.4%	\$610.98	\$17.77	\$14.45	\$11.79	\$20.58	\$16.33	\$13.62			
904	9737B011	imageFORMULA DR Series Document Scanners	eCarePAK	ECAREPAK (ADVANCE EXCHANGE PROGRAM)FOR DR-215II - 1 YEAR	\$33.00	13.3%	\$28.61	\$0.83	\$0.68	\$0.55	\$0.96	\$0.76	\$0.64			
905	9737B012	imageFORMULA DR Series Document Scanners	eCarePAK	ECAREPAK (ADVANCE EXCHANGE PROGRAM)FOR DR-215II - 2 YEAR	\$59.00	16.7%	\$49.15	\$1.43	\$1.16	\$0.95	\$1.66	\$1.31	\$1.10			
906	9737B027															

					Purchase				Lease						Service	
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner	
1033	9739B055	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ON-SITE SERVICE PROGRAM) FOR DR-G2110 1 YEAR +1 P	\$1,270.00	16.9%	\$1,055.37	\$30.70	\$24.96	\$20.36	\$35.54	\$28.20	\$23.52			
1034	9739B056	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ON-SITE SERVICE PROGRAM) FOR DR-G2110 2 YEAR + 2	\$2,326.00	17.0%	\$1,930.58	\$56.16	\$45.66	\$37.24	\$65.02	\$51.59	\$43.03			
1035	9739B057	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ON-SITE SERVICE PROGRAM) FOR DR-G2110 9 MONTHS	\$1,002.00	22.4%	\$777.55	\$22.62	\$18.39	\$15.01	\$26.19	\$20.78	\$17.33			
1036	9739B058	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ON-SITE SERVICE PROGRAM) FOR DR-G2110 9 MONTHS	\$2,085.00	22.4%	\$1,617.96	\$47.07	\$38.26	\$31.21	\$54.49	\$43.23	\$36.06			
1037	9739B024	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK PM (ON-SITE SERVICE PROGRAM) FOR LVP SCANNER SING	\$533.00	15.3%	\$451.45	\$13.13	\$10.68	\$8.71	\$15.20	\$12.06	\$10.06			
1038	9739B052	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ON-SITE SERVICE PROGRAM) FOR DR-G2110 1 MONTH *	\$107.00	17.0%	\$88.81	\$2.58	\$2.10	\$1.71	\$2.99	\$2.37	\$1.98			
1039	9741B028	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR SCAN KIOSK II 9	\$470.00	16.9%	\$390.57	\$11.36	\$9.24	\$7.53	\$13.15	\$10.44	\$8.71			
1040	9741B030	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR SCAN KIOSK II 1	\$56.40	15.7%	\$47.55	\$1.38	\$1.12	\$0.92	\$1.60	\$1.27	\$1.06			
1041	9741B027	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR SCAN KIOSK II 2	\$940.00	16.9%	\$781.14	\$22.72	\$18.47	\$15.07	\$26.31	\$20.87	\$17.41			
1042	9741B026	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR SCAN KIOSK II 1	\$564.00	16.7%	\$469.81	\$13.67	\$11.11	\$9.06	\$15.82	\$12.55	\$10.47			
1043	9741B021	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK SCAN KIOSK - 9 MONTHS	\$205.00	15.9%	\$172.38	\$5.01	\$4.08	\$3.33	\$5.81	\$4.61	\$3.84			
1044	9741B019	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK SCAN KIOSK - 1 YEAR	\$265.00	15.7%	\$223.38	\$6.50	\$5.28	\$4.31	\$7.52	\$5.97	\$4.98			
1045	9741B020	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK SCAN KIOSK - 2 YEAR	\$469.00	12.4%	\$410.84	\$11.95	\$9.72	\$7.93	\$13.84	\$10.98	\$9.16			
1046	9741B006	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR FBSU201 2 YEAR	\$242.00	17.4%	\$199.92	\$5.82	\$4.73	\$3.86	\$6.73	\$5.34	\$4.46			
1047	9741B005	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR FBSU201 1 YEAR	\$127.00	16.5%	\$106.08	\$3.09	\$2.51	\$2.05	\$3.57	\$2.83	\$2.36			
1048	9741B014	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR FBSU201 1 MON	\$12.70	11.7%	\$11.22	\$0.33	\$0.27	\$0.22	\$0.38	\$0.30	\$0.25			
1049	9741B016	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR FB102 1 YEAR	\$81.00	18.1%	\$66.30	\$1.93	\$1.57	\$1.28	\$2.23	\$1.77	\$1.48			
1050	9741B017	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR FB102 2 YEAR	\$156.00	18.9%	\$126.48	\$3.68	\$2.99	\$2.44	\$4.26	\$3.38	\$2.82			
1051	9741B018	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR FB102 1 MONTH	\$8.10	-0.7%	\$8.16	\$0.24	\$0.19	\$0.16	\$0.27	\$0.22	\$0.18			
1052	3197V109	imageFORMULA DR Series Document Scanners	Scan Kiosk Implementation Serv	SCAN KIOSK IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALY	\$715.00	24.3%	\$541.00	\$15.74	\$12.79	\$10.44	\$18.22	\$14.46	\$12.06			
1053	3150C009	imageFORMULA DR Series Document Scanners	Machine	IMAGEFORMULA DR-G2110 USB SCANNER	\$6,175.00	17.3%	\$5,106.73	\$148.55	\$120.77	\$98.51	\$171.99	\$136.45	\$113.83			
1054	3601C001	imageFORMULA DR Series Document Scanners	Accessories	IMPRINTER FOR G-SERIES	\$425.00	22.5%	\$329.38	\$9.58	\$7.79	\$6.35	\$11.09	\$8.80	\$7.34			
1055	3601C002	imageFORMULA DR Series Document Scanners	Accessories	EXCHANGE ROLLER KIT FOR G-SERIES	\$134.00	23.4%	\$102.64	\$2.99	\$2.43	\$1.98	\$3.46	\$2.74	\$2.29			
1056	3601C004	imageFORMULA DR Series Document Scanners	Accessories	WHITE PLATEN ROLLER	\$86.00	22.5%	\$66.65	\$1.94	\$1.58	\$1.29	\$2.24	\$1.78	\$1.49			
1057	3601C005	imageFORMULA DR Series Document Scanners	Accessories	SEPARATION PAD FOR G2	\$39.00	19.4%	\$31.43	\$0.91	\$0.74	\$0.61	\$1.06	\$0.84	\$0.70			
1058	2152C002	imageFORMULA DR Series Document Scanners	Accessories	FLATBED SCANNER UNIT 102 (LGL SIZE)	\$495.00	28.3%	\$355.00	\$10.33	\$8.40	\$6.85	\$11.96	\$9.49	\$7.91			
1059	6240B002	imageFORMULA DR Series Document Scanners	Accessories	FLATBED SCANNER UNIT 201 (11 x 17 SIZE)	\$1,095.00	24.2%	\$830.00	\$24.14	\$19.63	\$16.01	\$27.95	\$22.18	\$18.50			
1060	2294C002	imageFORMULA DR Series Document Scanners	Accessories	SCAN KIOSK	\$1,895.00	19.8%	\$1,520.00	\$44.22	\$35.95	\$29.32	\$51.19	\$40.61	\$33.88			
1061	0127T974	imageFORMULA DR Series Document Scanners	Accessories	SCAN KIOSK CABINET (OPTIONAL)	\$325.00	20.0%	\$260.00	\$7.56	\$6.15	\$5.02	\$8.76	\$6.95	\$5.80			
1062	3613C004	imageFORMULA DR Series Document Scanners	Accessories	IMAGEFORMULA SCAN KIOSK II NETWORK ADAPTOR	\$3,495.00	27.8%	\$2,524.00	\$73.42	\$59.69	\$48.69	\$85.01	\$67.44	\$56.26			
1063	3987V510	imageFORMULA DR Series Document Scanners	Accessories	INSTANT STAPLE REMOVER-A1	\$749.00	18.4%	\$610.98	\$17.77	\$14.45	\$11.79	\$20.58	\$16.33	\$13.62			
1064	9739B050	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ON-SITE SERVICE PROGRAM) FOR DR-G2110 1 YEAR	\$1,070.00	22.4%	\$830.32	\$24.15	\$19.64	\$16.02	\$27.97	\$22.19	\$18.51			
1065	9739B051	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ON-SITE SERVICE PROGRAM) FOR DR-G2110 2 YEAR	\$1,926.00	18.6%	\$1,567.76	\$45.61	\$37.08	\$30.24	\$52.80	\$41.89	\$34.95			
1066	9739B053	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ON-SITE SERVICE PROGRAM) FOR DR-G2110 9 MONTHS	\$802.00	18.5%	\$653.63	\$19.01	\$15.46	\$12.61	\$22.01	\$17.46	\$14.57			
1067	9739B054	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ON-SITE SERVICE PROGRAM) FOR DR-G2110 9 MONTHS	\$1,685.00	18.6%	\$1,371.59	\$39.90	\$32.44	\$26.46	\$46.20	\$36.65	\$30.57			
1068	9739B055	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ON-SITE SERVICE PROGRAM) FOR DR-G2110 1 YEAR +1 P	\$1,270.00	16.9%	\$1,055.37	\$30.70	\$24.96	\$20.36	\$35.54	\$28.20	\$23.52			
1069	9739B056	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ON-SITE SERVICE PROGRAM) FOR DR-G2110 2 YEAR + 2	\$2,326.00	17.0%	\$1,930.58	\$56.16	\$45.66	\$37.24	\$65.02	\$51.59	\$43.03			
1070	9739B057	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ON-SITE SERVICE PROGRAM) FOR DR-G2110 9 MONTHS	\$1,002.00	22.4%	\$777.55	\$22.62	\$18.39	\$15.00	\$26.19	\$20.78	\$17.33			
1071	9739B058	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ON-SITE SERVICE PROGRAM) FOR DR-G2110 9 MONTHS	\$2,085.00	22.4%	\$1,617.96	\$47.07	\$38.26	\$31.21	\$54.49	\$43.23	\$36.06			
1072	9739B024	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK PM (ON-SITE SERVICE PROGRAM) FOR LVP SCANNER SING	\$533.00	15.3%	\$451.45	\$13.13	\$10.68	\$8.71	\$15.20	\$12.06	\$10.06			
1073	9739B052	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ON-SITE SERVICE PROGRAM) FOR DR-G2110 1 MONTH *	\$107.00	17.0%	\$88.81	\$2.58	\$2.10	\$1.71	\$2.99	\$2.37	\$1.98			
1074	9741B028	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR SCAN KIOSK II 9	\$470.00	16.9%	\$390.57	\$11.36	\$9.24	\$7.53	\$13.15	\$10.44	\$8.71			
1075	9741B030	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR SCAN KIOSK II 1	\$56.40	15.7%	\$47.55	\$1.38	\$1.12	\$0.92	\$1.60	\$1.27	\$1.06			
1076	9741B027	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR SCAN KIOSK II 2	\$940.00	16.9%	\$781.14	\$22.72	\$18.47	\$15.07	\$26.31	\$20.87	\$			

					Purchase		Lease						Service		
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
1205	9738B010	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCE EXCHANGE PROGRAM)FOR DR-M160II - 1 YEA	\$96.00	2.2%	\$93.89	\$2.73	\$2.22	\$1.81	\$3.16	\$2.51	\$2.09		
1206	9738B011	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCE EXCHANGE PROGRAM)FOR DR-M160II - 2 YEA	\$172.00	2.5%	\$167.70	\$4.88	\$3.97	\$3.23	\$5.65	\$4.48	\$3.74		
1207	9738B017	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR DR-M160II 1 MC	\$9.60	4.4%	\$9.18	\$0.27	\$0.22	\$0.18	\$0.31	\$0.25	\$0.20		
1208	9741B006	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR FBSU201 2 YEAR	\$242.00	17.4%	\$199.92	\$5.82	\$4.73	\$3.86	\$6.73	\$5.34	\$4.46		
1209	9741B005	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR FBSU201 1 YEAR	\$127.00	16.5%	\$106.08	\$3.09	\$2.51	\$2.05	\$3.57	\$2.83	\$2.36		
1210	9741B014	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR FBSU201 1 MON	\$12.70	11.7%	\$11.22	\$0.33	\$0.27	\$0.22	\$0.38	\$0.30	\$0.25		
1211	9741B016	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR FB102 1 YEAR	\$81.00	18.1%	\$66.30	\$1.93	\$1.57	\$1.28	\$2.23	\$1.77	\$1.48		
1212	9741B017	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR FB102 2 YEAR	\$156.00	18.9%	\$126.48	\$3.68	\$2.99	\$2.44	\$4.26	\$3.38	\$2.82		
1213	9741B018	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR FB102 1 MONTH	\$8.10	-0.7%	\$8.16	\$0.24	\$0.19	\$0.16	\$0.27	\$0.22	\$0.18		
1214	1122V263	imageFORMULA DR Series Document Scanners	Delivery & Installation	DR/CR SCANNER DELIVERY-ONLY CHARGE	\$38.00	0.0%	\$38.00	\$1.11	\$0.90	\$0.73	\$1.28	\$1.02	\$0.85		
1215	3537V017	imageFORMULA DR Series Document Scanners	Delivery & Installation	SMALL DR-CHECK SCANNERS (8-12 LBS) INSTALL PAK	\$280.00	36.5%	\$177.86	\$5.17	\$4.21	\$3.43	\$5.99	\$4.75	\$3.96		
1216	9392B002	imageFORMULA DR Series Document Scanners	Machine	DR-M1060	\$2,195.00	4.0%	\$2,107.00	\$61.29	\$49.83	\$40.64	\$70.96	\$56.30	\$46.97		
1217	9691B001	imageFORMULA DR Series Document Scanners	Accessories	EXCHANGE ROLLER KIT FOR DR-M1060/M1060II	\$80.00	18.4%	\$65.28	\$1.90	\$1.54	\$1.26	\$2.20	\$1.74	\$1.46		
1218	1922B001	imageFORMULA DR Series Document Scanners	Accessories	BARCODE MODULE	\$107.00	20.2%	\$85.39	\$2.48	\$2.02	\$1.65	\$2.88	\$2.28	\$1.90		
1219	6240B002	imageFORMULA DR Series Document Scanners	Accessories	FLATBED SCANNER UNIT 201 (11 x 17 SIZE)	\$1,095.00	24.2%	\$830.00	\$24.14	\$19.63	\$16.01	\$27.95	\$22.18	\$18.50		
1220	1941B001	imageFORMULA DR Series Document Scanners	Accessories	CAPTUREPERFECT 3.1 REPLACEMENT CD	\$86.00	1.3%	\$84.88	\$2.47	\$2.01	\$1.64	\$2.86	\$2.27	\$1.89		
1221	1922B003	imageFORMULA DR Series Document Scanners	Accessories	2D CODE MODULE	\$107.00	9.1%	\$97.26	\$2.83	\$2.30	\$1.88	\$3.28	\$2.60	\$2.17		
1222	2152C002	imageFORMULA DR Series Document Scanners	Accessories	FLATBED SCANNER UNIT 102 (LGL SIZE)	\$495.00	28.3%	\$355.00	\$10.33	\$8.40	\$6.85	\$11.96	\$9.49	\$7.91		
1223	2998C002	imageFORMULA DR Series Document Scanners	Accessories	NA10	\$169.00	18.5%	\$137.70	\$4.01	\$3.26	\$2.66	\$4.64	\$3.68	\$3.07		
1224	2999C002	imageFORMULA DR Series Document Scanners	Accessories	WA10	\$199.00	18.5%	\$162.18	\$4.72	\$3.84	\$3.13	\$5.46	\$4.33	\$3.61		
1225	3987V510	imageFORMULA DR Series Document Scanners	Accessories	INSTANT STAPLE REMOVER-A1	\$749.00	18.4%	\$610.98	\$17.77	\$14.45	\$11.79	\$20.58	\$16.33	\$13.62		
1226	9738B014	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCE EXCHANGE PROGRAM)FOR DR-M1060 - 1 YEA	\$318.00	25.4%	\$237.23	\$6.90	\$5.61	\$4.58	\$7.99	\$6.34	\$5.29		
1227	9738B015	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCE EXCHANGE PROGRAM)FOR DR-M1060 - 2 YEA	\$571.00	25.4%	\$425.97	\$12.39	\$10.07	\$8.22	\$14.35	\$11.38	\$9.49		
1228	9738B018	imageFORMULA DR Series Document Scanners	eCarePak	imageFORMULA DR Series Document Scanners	\$31.80	13.4%	\$27.54	\$0.80	\$0.65	\$0.53	\$0.93	\$0.74	\$0.61		
1229	9741B006	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR FBSU201 2 YEAR	\$242.00	17.4%	\$199.92	\$5.82	\$4.73	\$3.86	\$6.73	\$5.34	\$4.46		
1230	9741B005	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR FBSU201 1 YEAR	\$127.00	16.5%	\$106.08	\$3.09	\$2.51	\$2.05	\$3.57	\$2.83	\$2.36		
1231	9741B014	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR FBSU201 1 MON	\$12.70	11.7%	\$11.22	\$0.33	\$0.27	\$0.22	\$0.38	\$0.30	\$0.25		
1232	9741B016	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR FB102 1 YEAR	\$81.00	18.1%	\$66.30	\$1.93	\$1.57	\$1.28	\$2.23	\$1.77	\$1.48		
1233	9741B017	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR FB102 2 YEAR	\$156.00	18.9%	\$126.48	\$3.68	\$2.99	\$2.44	\$4.26	\$3.38	\$2.82		
1234	9741B018	imageFORMULA DR Series Document Scanners	eCarePak	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR FB102 1 MONTH	\$8.10	-0.7%	\$8.16	\$0.24	\$0.19	\$0.16	\$0.27	\$0.22	\$0.18		
1235	1122V263	imageFORMULA DR Series Document Scanners	Delivery & Installation	DR/CR SCANNER DELIVERY-ONLY CHARGE	\$38.00	0.0%	\$38.00	\$1.11	\$0.90	\$0.73	\$1.28	\$1.02	\$0.85		
1236	3537V017	imageFORMULA DR Series Document Scanners	Delivery & Installation	SMALL DR-CHECK SCANNERS (8-12 LBS) INSTALL PAK	\$280.00	36.5%	\$177.86	\$5.17	\$4.21	\$3.43	\$5.99	\$4.75	\$3.96		
1237	9691B001	imageFORMULA DR Series Document Scanners	Accessories	EXCHANGE ROLLER KIT FOR DR-M1060/M1060II	\$80.00	18.4%	\$65.28	\$1.90	\$1.54	\$1.26	\$2.20	\$1.74	\$1.46		
1238	2152C002	imageFORMULA DR Series Document Scanners	Accessories	FLATBED SCANNER UNIT 102 (LGL SIZE)	\$495.00	28.3%	\$355.00	\$10.33	\$8.40	\$6.85	\$11.96	\$9.49	\$7.91		
1239	6240B002	imageFORMULA DR Series Document Scanners	Accessories	FLATBED SCANNER UNIT 201 (11 x 17 SIZE)	\$1,095.00	24.2%	\$830.00	\$24.14	\$19.63	\$16.01	\$27.95	\$22.18	\$18.50		
1240	4061V648	imageFORMULA DR Series Document Scanners	Delivery & Installation	INTANGIBLE DR/CR SCANNER DELIVERY-ONLY CHARGE	\$38.00	-2.1%	\$38.80	\$1.13	\$0.92	\$0.75	\$1.31	\$1.04	\$0.86		
1241	3537V018	imageFORMULA DR Series Document Scanners	Delivery & Installation	IFS - SCANNERS INSTALL PAK	\$263.00	36.5%	\$167.07	\$4.86	\$3.95	\$3.22	\$5.63	\$4.46	\$3.72		
1242	2405C002	imageFORMULA DR Series Document Scanners	Machine	IMAGFORMULA DR-M260	\$1,195.00	17.3%	\$988.00	\$28.74	\$23.37	\$19.06	\$33.28	\$26.40	\$22.02		
1243	0697C001	imageFORMULA DR Series Document Scanners	Accessories	CARRIER SHEET (A4)	\$53.00	24.5%	\$40.02	\$1.16	\$0.95	\$0.77	\$1.35	\$1.07	\$0.89		
1244	0697C002	imageFORMULA DR Series Document Scanners	Accessories	PASSPORT CARRIER SHEET	\$24.00	9.1%	\$21.82	\$0.63	\$0.52	\$0.42	\$0.73	\$0.58	\$0.49		
1245	1922B001	imageFORMULA DR Series Document Scanners	Accessories	BARCODE MODULE	\$107.00	20.2%	\$85.39	\$2.48	\$2.02	\$1.65	\$2.88	\$2.28	\$1.90		
1246	1922B003	imageFORMULA DR Series Document Scanners	Accessories	2D CODE MODULE	\$107.00	9.1%	\$97.26	\$2.83	\$2.30	\$1.88	\$3.28	\$2.60	\$2.17		
1247	2152C002	imageFORMULA DR Series Document Scanners	Accessories	FLATBED SCANNER UNIT 102 (LGL SIZE)	\$495.00	28.3%	\$355.00	\$10.33	\$8.40	\$6.85	\$11.96	\$9.49	\$7.91		
1248	6240B002	imageFORMULA DR Series Document Scanners	Accessories	FLATBED SCANNER UNIT 201 (11 x 17 SIZE)	\$1,095.00	24.2%	\$830.00	\$24.14	\$19.63	\$16.01	\$27.95	\$22.18	\$18.50		
1249	1941B001	imageFORMULA DR Series Document Scanners	Accessories	CAPTUREPERFECT 3.1 REPLACEMENT CD	\$86.00	1.3%	\$84.88	\$2.47	\$2.01	\$1.64	\$2.86	\$2.27	\$1.89		
1250	2998C002	imageFORMULA DR Series Document Scanners	Accessories	NA10	\$169.00	18.5%									

					Purchase			Lease						Service	
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
1377	3882V205	HP Printers - Available for MPS Contracts Only. Ple	TROY HP MICR Printers	TROY M610DN MICR PRINTER 1 TRAY, NO LOCK - 01-06702-101	\$2,238.19	2.6%	\$2,180.00	\$63.42	\$51.56	\$42.05	\$73.42	\$58.25	\$48.59		
1378	3900V228	HP Printers - Available for MPS Contracts Only. Ple	Accessories	TROY M610/M611/M612 SECURE 550-SHEET INPUT TRAY - COMBIN	\$506.48	12.2%	\$444.69	\$12.94	\$10.52	\$8.58	\$14.98	\$11.88	\$9.91		
1379	3900V229	HP Printers - Available for MPS Contracts Only. Ple	Accessories	TROY M610/M611/M612 SECURE 550-SHEET INPUT TRAY - 02-0316	\$501.90	13.6%	\$433.64	\$12.61	\$10.26	\$8.36	\$14.60	\$11.59	\$9.67		
1380	3900V230	HP Printers - Available for MPS Contracts Only. Ple	Accessories	TROY M610/M611/M612 SECURE 2,100-SHEET INPUT TRAY - 02-031	\$1,444.30	1.7%	\$1,420.00	\$41.31	\$33.58	\$27.39	\$47.83	\$37.94	\$31.65		
1381	3900V231	HP Printers - Available for MPS Contracts Only. Ple	Accessories	TROY HP STANDARD M610/M611/M612 STANDARD 550-SHEET INP	\$273.98	-2.1%	\$279.73	\$8.14	\$6.62	\$5.40	\$9.42	\$7.47	\$6.24		
1382	3900V232	HP Printers - Available for MPS Contracts Only. Ple	Accessories	TROY HP STANDARD M610/M611/M612 STANDARD 2,100-SHEET IN	\$936.10	-2.1%	\$955.76	\$27.80	\$22.60	\$18.44	\$32.19	\$25.54	\$21.30		
1383	3940V571	HP Printers - Available for MPS Contracts Only. Ple	Accessories	TROY M402/M404 SECURE INPUT TRAY - 02-20634-001	\$312.90	4.1%	\$300.00	\$8.73	\$7.10	\$5.79	\$10.10	\$8.02	\$6.69		
1384	3886V746	HP Printers - Available for MPS Contracts Only. Ple	Troy Shipping & Setup	TROY HP MICR PRINTER PER DEVICE SETUP CHARGE (NO NETWORK	\$500.00	-2.0%	\$510.00	\$14.84	\$12.06	\$9.84	\$17.18	\$13.63	\$11.37		
1385	3885V500	HP Printers - Available for MPS Contracts Only. Ple	Troy Shipping & Setup	ONE (1) FREIGHT UNIT - TROYTRUNIT	\$2.00	40.0%	\$1.20	\$0.03	\$0.03	\$0.02	\$0.04	\$0.03	\$0.03		
1386	4974B003	Label Printers	Printers	LX-D5500 4 INCH DYE-BASED INKJET LABEL PRINTER	\$9,499.00	22.0%	\$7,410.00	\$215.56	\$175.25	\$142.94	\$249.57	\$198.00	\$165.17		
1387	3205C001	Label Printers	Printers	LX-D1300 2 INCH DYE-BASED INKJET LABEL PRINTER	\$3,699.00	19.0%	\$2,997.00	\$87.18	\$70.88	\$57.81	\$100.94	\$80.08	\$66.80		
1388	4976B002	Label Printers	Accessories	CJ-L02 Auto Cutter Unit, For LX-D5500	\$3,900.00	19.2%	\$3,151.00	\$91.66	\$74.52	\$60.78	\$106.13	\$84.19	\$70.24		
1389	6940B002	Label Printers	Accessories	RH-L03 Roll Holder, For LX-D5500	\$150.00	18.0%	\$123.00	\$3.58	\$2.91	\$2.37	\$4.14	\$3.29	\$2.74		
1390	9762B001	Label Printers	Accessories	RH-L02 Roll Holder, For LX-P1300 / LX-D1300	\$50.00	18.0%	\$41.00	\$1.19	\$0.97	\$0.79	\$1.38	\$1.10	\$0.91		
1391	4027V057	Label Printers	Supplies	STARTER MEDIA KIT FOR LX-D5500	\$20.00	-2.1%	\$20.42	\$0.59	\$0.48	\$0.39	\$0.69	\$0.55	\$0.46		
1392	4027V058	Label Printers	Supplies	STARTER MEDIA KIT FOR LX-D1300	\$20.00	-2.1%	\$20.42	\$0.59	\$0.48	\$0.39	\$0.69	\$0.55	\$0.46		
1393	4847B004	Label Printers	Supplies	WT-X401 MAINTENANCE CARTRIDGE, FOR CX-G6400/LX-D5500	\$90.00	-2.1%	\$91.89	\$2.67	\$2.17	\$1.77	\$3.09	\$2.46	\$2.05		
1394	9756B002	Label Printers	Supplies	WT-X201 MAINTENANCE CARTRIDGE, FOR CX-G2400/LX-P1300/LX-D	\$40.00	-2.1%	\$40.84	\$1.19	\$0.97	\$0.79	\$1.38	\$1.09	\$0.91		
1395	4982B003	Label Printers	Supplies	BJI-P511BK Black Ink Tank (240ml) - For LX-D5500	\$250.00	-2.1%	\$255.25	\$7.43	\$6.04	\$4.92	\$8.60	\$6.82	\$5.69		
1396	4979B003	Label Printers	Supplies	BJI-P511Y Yellow Ink Tank (240ml) - For LX-D5500	\$250.00	-2.1%	\$255.25	\$7.43	\$6.04	\$4.92	\$8.60	\$6.82	\$5.69		
1397	4981B003	Label Printers	Supplies	BJI-P511C Cyan Ink Tank (240ml) - For LX-D5500	\$250.00	-2.1%	\$255.25	\$7.43	\$6.04	\$4.92	\$8.60	\$6.82	\$5.69		
1398	9179B003	Label Printers	Supplies	BJI-P512M Magenta Ink Tank (240ml) - For LX-D5500	\$250.00	-2.1%	\$255.25	\$7.43	\$6.04	\$4.92	\$8.60	\$6.82	\$5.69		
1399	9033B004	Label Printers	Supplies	BJI-P211Y(4P) YELLOW INK TANK (14.5ML X 4 TANKS) - FOR LX-D130	\$140.00	-2.1%	\$142.94	\$4.16	\$3.38	\$2.76	\$4.81	\$3.82	\$3.19		
1400	9034B004	Label Printers	Supplies	BJI-P211M(4P) MAGENTA INK TANK (14.5ML X 4 TANKS) - FOR LX-D1	\$140.00	-2.1%	\$142.94	\$4.16	\$3.38	\$2.76	\$4.81	\$3.82	\$3.19		
1401	9035B004	Label Printers	Supplies	BJI-P211C(4P) CYAN INK TANK (14.5ML X 4 TANKS) - FOR LX-D1300/	\$140.00	-2.1%	\$142.94	\$4.16	\$3.38	\$2.76	\$4.81	\$3.82	\$3.19		
1402	9036B004	Label Printers	Supplies	BJI-P211BK(4P) BLACK INK TANK (14.5ML X 4 TANKS) - FOR LX-D1300	\$140.00	-2.1%	\$142.94	\$4.16	\$3.38	\$2.76	\$4.81	\$3.82	\$3.19		
1403	4025V192	Label Printers	Delivery and Installation	INSTALL PAK FOR LX-D5500 AND CX-G6400 (WITHIN CSA TERRITORY	\$390.00	34.6%	\$255.00	\$7.42	\$6.03	\$4.92	\$8.59	\$6.81	\$5.68		
1404	4025V193	Label Printers	Delivery and Installation	DROP SHIP DELIVERY AND SERVICE INSTALLATION FOR LX-P1300/LX-	\$282.00	35.0%	\$183.30	\$5.33	\$4.34	\$3.54	\$6.17	\$4.90	\$4.09		
1405	3724V529	Label Printers	Delivery and Installation	LX-D5500 INSTALLATION SERVICE (Outside CSA territory)	\$650.00	-0.9%	\$656.00	\$19.08	\$15.51	\$12.65	\$22.09	\$17.53	\$14.62		
1406	3724V530	Label Printers	Delivery and Installation	LX-D1300, LX-P1300 INSTALLATION SERVICE (Outside CSA territory)	\$630.00	-1.0%	\$636.00	\$18.50	\$15.04	\$12.27	\$21.42	\$16.99	\$14.18		
1407	0659C002	Label Printers	Printers	LX-P1300 2 INCH PIGMENT-BASED INKJET LABEL PRINTER	\$3,999.00	22.0%	\$3,120.00	\$90.76	\$73.79	\$60.18	\$105.08	\$83.37	\$69.54		
1408	9762B001	Label Printers	Accessories	RH-L02 Roll Holder, For LX-P1300 / LX-D1300	\$50.00	18.0%	\$41.00	\$1.19	\$0.97	\$0.79	\$1.38	\$1.10	\$0.91		
1409	4027V058	Label Printers	Supplies	STARTER MEDIA KIT FOR LX-D1300	\$20.00	-2.1%	\$20.42	\$0.59	\$0.48	\$0.39	\$0.69	\$0.55	\$0.46		
1410	9756B002	Label Printers	Supplies	WT-X201 MAINTENANCE CARTRIDGE, FOR CX-G2400/LX-P1300/LX-D	\$40.00	-2.1%	\$40.84	\$1.19	\$0.97	\$0.79	\$1.38	\$1.09	\$0.91		
1411	9044B004	Label Printers	Supplies	BJI-P321BK(4P) Black Ink Tank (14.5ml x 4 Tanks) - For LX-P1300	\$140.00	-2.1%	\$142.94	\$4.16	\$3.38	\$2.76	\$4.81	\$3.82	\$3.19		
1412	9043B004	Label Printers	Supplies	BJI-P321C(4P) Cyan Ink Tank (14.5ml x 4 Tanks) - For LX-P1300	\$140.00	-2.1%	\$142.94	\$4.16	\$3.38	\$2.76	\$4.81	\$3.82	\$3.19		
1413	9042B004	Label Printers	Supplies	BJI-P321M(4P) Magenta Ink Tank (14.5ml x 4 Tanks) - For LX-P1300	\$140.00	-2.1%	\$142.94	\$4.16	\$3.38	\$2.76	\$4.81	\$3.82	\$3.19		
1414	9041B004	Label Printers	Supplies	BJI-P321Y(4P) Yellow Ink Tank (14.5ml x 4 Tanks) - For LX-P1300	\$140.00	-2.1%	\$142.94	\$4.16	\$3.38	\$2.76	\$4.81	\$3.82	\$3.19		
1415	4025V192	Label Printers	Delivery and Installation	INSTALL PAK FOR LX-D5500 AND CX-G6400 (WITHIN CSA TERRITORY	\$390.00	34.6%	\$255.00	\$7.42	\$6.03	\$4.92	\$8.59	\$6.81	\$5.68		
1416	4025V193	Label Printers	Delivery and Installation	DROP SHIP DELIVERY AND SERVICE INSTALLATION FOR LX-P1300/LX-	\$282.00	35.0%	\$183.30	\$5.33	\$4.34	\$3.54	\$6.17	\$4.90	\$4.09		
1417	3724V530	Label Printers	Delivery and Installation	LX-D1300, LX-P1300 INSTALLATION SERVICE (Outside CSA territory)	\$630.00	-1.0%	\$636.00	\$18.50	\$15.04	\$12.27	\$21.42	\$16.99	\$14.18		
1418	3189C002	ID Card Printers	Card Printers	IX-R7000 DUAL SIDED ID CARD PRINTER	\$5,499.00	-2.0%	\$5,608.98	\$163.17	\$132.65	\$108.20	\$188.91	\$149.87	\$125.02		
1419	9054B002	ID Card Printers	Card Printers	CX-G2400 2IN DYE-BASED INKJET CARD PRINTER	\$5,999.00	37.1%	\$3,772.98	\$109.76	\$89.23	\$72.78	\$127.07	</			

					Purchase			Lease						Service	
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
1549	0860C001	Large Format - 11-Color Plus Chroma Optimizer:	Supplies	PFI-1100 CO - PIGMENT INK TANK 160ML	\$102.00	0.0%	\$102.00	\$2.97	\$2.41	\$1.97	\$3.44	\$2.73	\$2.27		
1550	0810C001	Large Format - 11-Color Plus Chroma Optimizer:	Supplies	PFI-1300 MBK - PIGMENT INK TANK 330ML	\$187.00	0.0%	\$187.00	\$5.44	\$4.42	\$3.61	\$6.30	\$5.00	\$4.17		
1551	0820C001	Large Format - 11-Color Plus Chroma Optimizer:	Supplies	PFI-1300 B - PIGMENT INK TANK 330ML	\$187.00	0.0%	\$187.00	\$5.44	\$4.42	\$3.61	\$6.30	\$5.00	\$4.17		
1552	0811C001	Large Format - 11-Color Plus Chroma Optimizer:	Supplies	PFI-1300 PBK - PIGMENT INK TANK 330ML	\$187.00	0.0%	\$187.00	\$5.44	\$4.42	\$3.61	\$6.30	\$5.00	\$4.17		
1553	0812C001	Large Format - 11-Color Plus Chroma Optimizer:	Supplies	PFI-1300 C - PIGMENT INK TANK 330ML	\$187.00	0.0%	\$187.00	\$5.44	\$4.42	\$3.61	\$6.30	\$5.00	\$4.17		
1554	0813C001	Large Format - 11-Color Plus Chroma Optimizer:	Supplies	PFI-1300 M - PIGMENT INK TANK 330ML	\$187.00	0.0%	\$187.00	\$5.44	\$4.42	\$3.61	\$6.30	\$5.00	\$4.17		
1555	0814C001	Large Format - 11-Color Plus Chroma Optimizer:	Supplies	PFI-1300 Y - PIGMENT INK TANK 330ML	\$187.00	0.0%	\$187.00	\$5.44	\$4.42	\$3.61	\$6.30	\$5.00	\$4.17		
1556	0815C001	Large Format - 11-Color Plus Chroma Optimizer:	Supplies	PFI-1300 PC - PIGMENT INK TANK 330ML	\$187.00	0.0%	\$187.00	\$5.44	\$4.42	\$3.61	\$6.30	\$5.00	\$4.17		
1557	0816C001	Large Format - 11-Color Plus Chroma Optimizer:	Supplies	PFI-1300 PM - PIGMENT INK TANK 330ML	\$187.00	0.0%	\$187.00	\$5.44	\$4.42	\$3.61	\$6.30	\$5.00	\$4.17		
1558	0817C001	Large Format - 11-Color Plus Chroma Optimizer:	Supplies	PFI-1300 GY - PIGMENT INK TANK 330ML	\$187.00	0.0%	\$187.00	\$5.44	\$4.42	\$3.61	\$6.30	\$5.00	\$4.17		
1559	0818C001	Large Format - 11-Color Plus Chroma Optimizer:	Supplies	PFI-1300 PGY - PIGMENT INK TANK 330ML	\$187.00	0.0%	\$187.00	\$5.44	\$4.42	\$3.61	\$6.30	\$5.00	\$4.17		
1560	0819C001	Large Format - 11-Color Plus Chroma Optimizer:	Supplies	PFI-1300 R - PIGMENT INK TANK 330ML	\$187.00	0.0%	\$187.00	\$5.44	\$4.42	\$3.61	\$6.30	\$5.00	\$4.17		
1561	0821C001	Large Format - 11-Color Plus Chroma Optimizer:	Supplies	PFI-1300 CO - PIGMENT INK TANK 330ML	\$179.00	0.0%	\$179.00	\$5.21	\$4.23	\$3.45	\$6.03	\$4.78	\$3.99		
1562	0774C001	Large Format - 11-Color Plus Chroma Optimizer:	Supplies	PFI-1700 MBK - PIGMENT INK TANK 700ML	\$317.00	3.4%	\$306.22	\$8.91	\$7.24	\$5.91	\$10.31	\$8.18	\$6.83		
1563	0775C001	Large Format - 11-Color Plus Chroma Optimizer:	Supplies	PFI-1700 PBK - PIGMENT INK TANK 700ML	\$317.00	3.4%	\$306.22	\$8.91	\$7.24	\$5.91	\$10.31	\$8.18	\$6.83		
1564	0776C001	Large Format - 11-Color Plus Chroma Optimizer:	Supplies	PFI-1700 C - PIGMENT INK TANK 700ML	\$317.00	3.4%	\$306.22	\$8.91	\$7.24	\$5.91	\$10.31	\$8.18	\$6.83		
1565	0777C001	Large Format - 11-Color Plus Chroma Optimizer:	Supplies	PFI-1700 M - PIGMENT INK TANK 700ML	\$317.00	3.4%	\$306.22	\$8.91	\$7.24	\$5.91	\$10.31	\$8.18	\$6.83		
1566	0778C001	Large Format - 11-Color Plus Chroma Optimizer:	Supplies	PFI-1700 Y - PIGMENT INK TANK 700ML	\$317.00	3.4%	\$306.22	\$8.91	\$7.24	\$5.91	\$10.31	\$8.18	\$6.83		
1567	0779C001	Large Format - 11-Color Plus Chroma Optimizer:	Supplies	PFI-1700 PC - PIGMENT INK TANK 700ML	\$317.00	3.4%	\$306.22	\$8.91	\$7.24	\$5.91	\$10.31	\$8.18	\$6.83		
1568	0780C001	Large Format - 11-Color Plus Chroma Optimizer:	Supplies	PFI-1700 PM - PIGMENT INK TANK 700ML	\$317.00	3.4%	\$306.22	\$8.91	\$7.24	\$5.91	\$10.31	\$8.18	\$6.83		
1569	0781C001	Large Format - 11-Color Plus Chroma Optimizer:	Supplies	PFI-1700 GY - PIGMENT INK TANK 700ML	\$317.00	3.4%	\$306.22	\$8.91	\$7.24	\$5.91	\$10.31	\$8.18	\$6.83		
1570	0782C001	Large Format - 11-Color Plus Chroma Optimizer:	Supplies	PFI-1700 PGY - PIGMENT INK TANK 700ML	\$317.00	3.4%	\$306.22	\$8.91	\$7.24	\$5.91	\$10.31	\$8.18	\$6.83		
1571	0783C001	Large Format - 11-Color Plus Chroma Optimizer:	Supplies	PFI-1700 R - PIGMENT INK TANK 700ML	\$317.00	3.4%	\$306.22	\$8.91	\$7.24	\$5.91	\$10.31	\$8.18	\$6.83		
1572	0784C001	Large Format - 11-Color Plus Chroma Optimizer:	Supplies	PFI-1700 B - PIGMENT INK TANK 700ML	\$317.00	3.4%	\$306.22	\$8.91	\$7.24	\$5.91	\$10.31	\$8.18	\$6.83		
1573	0785C001	Large Format - 11-Color Plus Chroma Optimizer:	Supplies	PFI-1700 CO - PIGMENT INK TANK 700ML	\$305.00	3.9%	\$293.00	\$8.52	\$6.93	\$5.65	\$9.87	\$7.83	\$6.53		
1574	0861C003	Large Format - 11-Color Plus Chroma Optimizer:	Supplies	PRINT HEAD PF-10	\$726.00	-2.1%	\$741.00	\$21.56	\$17.52	\$14.29	\$24.96	\$19.80	\$16.52		
1575	0849V351	Large Format - 11-Color Plus Chroma Optimizer:	Media	CANON MATTE COATED PAPER 170GSM 42" X 100'	\$75.50	0.0%	\$75.50	\$2.20	\$1.79	\$1.46	\$2.54	\$2.02	\$1.68		
1576	1708B994	Large Format - 11-Color Plus Chroma Optimizer:	Hardware	PRO-4100 1 YEAR EXTENDED WARRANTY ECAREPAK	\$861.00	11.8%	\$759.00	\$22.08	\$17.95	\$14.64	\$25.56	\$20.28	\$16.92		
1577	1708B995	Large Format - 11-Color Plus Chroma Optimizer:	Hardware	PRO-4100 2 YEAR EXTENDED WARRANTY ECAREPAK	\$1,613.00	12.1%	\$1,418.00	\$41.25	\$33.54	\$27.35	\$47.76	\$37.89	\$31.61		
1578	1708B996	Large Format - 11-Color Plus Chroma Optimizer:	Hardware	PRO-4100 3 YEAR EXTENDED WARRANTY ECAREPAK	\$2,103.00	13.7%	\$1,815.00	\$52.80	\$42.92	\$35.01	\$61.13	\$48.50	\$40.46		
1579	1708B997	Large Format - 11-Color Plus Chroma Optimizer:	Hardware	PRO-4100 4 YEAR EXTENDED WARRANTY ECAREPAK	\$2,963.00	13.6%	\$2,560.00	\$74.47	\$60.54	\$49.38	\$86.22	\$68.40	\$57.06		
1580	1023V298	Large Format - 11-Color Plus Chroma Optimizer:	Delivery & Installation	LARGE FORMAT PRINTER (36IN-60IN) INSTALL PAK For printer model	\$545.00	29.5%	\$384.23	\$11.18	\$9.09	\$7.41	\$12.94	\$10.27	\$8.56		
1581	3063V601	Large Format - 11-Color Plus Chroma Optimizer:	Delivery & Installation	CUSA PRO SERIES INSTALLATION (OUTSIDE ESS SERVICE TERRITORY)	\$694.00	7.2%	\$644.00	\$18.73	\$15.23	\$12.42	\$21.69	\$17.21	\$14.35		
1582	2716V994	Large Format - 11-Color Plus Chroma Optimizer:	Delivery & Installation	CSA IMAGEPROGRAF MANDATORY ADDITIONAL DELIVERY CHARGE	\$225.00	-2.1%	\$229.73	\$6.68	\$5.43	\$4.43	\$7.74	\$6.14	\$5.12		
1583	1396V761	Large Format - 11-Color Plus Chroma Optimizer:	Implementation Services By Local Agency	POSTER ARTIST PRO SERVICES BY PROFESSIONAL SERVICES	\$292.00	28.8%	\$208.00	\$6.05	\$4.92	\$4.01	\$7.01	\$5.56	\$4.64		
1584	3871C005	Large Format - 11-Color Plus Chroma Optimizer:	Machine	60 INCH IMAGEPROGRAF PRO-6100 PRINTER	\$13,578.00	14.3%	\$11,636.35	\$338.50	\$275.20	\$224.47	\$391.91	\$310.92	\$259.37		
1585	1153C010	Large Format - 11-Color Plus Chroma Optimizer:	Accessories	ROLL HOLDER SET RH2-66	\$305.00	23.2%	\$234.24	\$6.81	\$5.54	\$4.52	\$7.89	\$6.26	\$5.22		
1586	1155C001	Large Format - 11-Color Plus Chroma Optimizer:	Accessories	CUTTER BLADE CT-07	\$100.00	6.5%	\$93.50	\$2.72	\$2.21	\$1.80	\$3.15	\$2.50	\$2.08		
1587	1156C002	Large Format - 11-Color Plus Chroma Optimizer:	Accessories	MAINTENANCE CARTRIDGE MC-30	\$105.00	15.5%	\$88.73	\$2.58	\$2.10	\$1.71	\$2.99	\$2.37	\$1.98		
1588	4511C004	Large Format - 11-Color Plus Chroma Optimizer:	Accessories	TEFLON MAT FOR CE6000-60 (2PK)	\$49.00	10.5%	\$43.86	\$1.28	\$1.04	\$0.85	\$1.48	\$1.17	\$0.98		
1589	4511C005	Large Format - 11-Color Plus Chroma Optimizer:	Accessories	TEFLON MAT FOR CE6000-120 (2PK)	\$75.00	13.0%	\$65.28	\$1.90	\$1.54	\$1.26	\$2.20	\$1.74	\$1.46		
1590	4511C009	Large Format - 11-Color Plus Chroma Optimizer:	Accessories	CE7000-130 PLUS 50" CONTOUR CUTTER AND COLORBYTE R.E.D. SO	\$6,540.00	12.7%	\$5,712.00	\$166.16	\$135.09	\$110.18	\$192.38	\$152.62	\$127.32		
1591	4511C011	Large Format - 11-Color Plus Chroma Optimizer:	Accessories	TEFLON MAT FOR CE7000-130 (2 PACK)</											

					Purchase		Lease						Service		
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
1721	5269C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2100 Y - PIGMENT INK TANK 160ML	\$105.00	-2.0%	\$107.10	\$3.12	\$2.53	\$2.07	\$3.61	\$2.86	\$2.39		
1722	5270C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2100 GY - PIGMENT INK TANK 160ML	\$105.00	-2.0%	\$107.10	\$3.12	\$2.53	\$2.07	\$3.61	\$2.86	\$2.39		
1723	5271C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2100 R - PIGMENT INK TANK 160ML	\$105.00	-2.0%	\$107.10	\$3.12	\$2.53	\$2.07	\$3.61	\$2.86	\$2.39		
1724	5272C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2100 O - PIGMENT INK TANK 160ML	\$105.00	-2.0%	\$107.10	\$3.12	\$2.53	\$2.07	\$3.61	\$2.86	\$2.39		
1725	5273C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2100 G - PIGMENT INK TANK 160ML	\$105.00	-2.0%	\$107.10	\$3.12	\$2.53	\$2.07	\$3.61	\$2.86	\$2.39		
1726	5274C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2100 V - PIGMENT INK TANK 160ML	\$105.00	-2.0%	\$107.10	\$3.12	\$2.53	\$2.07	\$3.61	\$2.86	\$2.39		
1727	5275C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2100 FP - PIGMENT INK TANK 160ML	\$116.00	-2.0%	\$118.32	\$3.44	\$2.80	\$2.28	\$3.99	\$3.16	\$2.64		
1728	5276C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2300 MBK - PIGMENT INK TANK 330ML	\$187.00	-2.0%	\$190.74	\$5.55	\$4.51	\$3.68	\$6.42	\$5.10	\$4.25		
1729	5277C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2300 PBK - PIGMENT INK TANK 330ML	\$187.00	-2.0%	\$190.74	\$5.55	\$4.51	\$3.68	\$6.42	\$5.10	\$4.25		
1730	5278C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2300 C - PIGMENT INK TANK 330ML	\$187.00	-2.0%	\$190.74	\$5.55	\$4.51	\$3.68	\$6.42	\$5.10	\$4.25		
1731	5279C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2300 M - PIGMENT INK TANK 330ML	\$187.00	-2.0%	\$190.74	\$5.55	\$4.51	\$3.68	\$6.42	\$5.10	\$4.25		
1732	5280C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2300 Y - PIGMENT INK TANK 330ML	\$187.00	-2.0%	\$190.74	\$5.55	\$4.51	\$3.68	\$6.42	\$5.10	\$4.25		
1733	5281C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2300 GY - PIGMENT INK TANK 330ML	\$187.00	-2.0%	\$190.74	\$5.55	\$4.51	\$3.68	\$6.42	\$5.10	\$4.25		
1734	5282C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2300 R - PIGMENT INK TANK 330ML	\$187.00	-2.0%	\$190.74	\$5.55	\$4.51	\$3.68	\$6.42	\$5.10	\$4.25		
1735	5283C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2300 O - PIGMENT INK TANK 330ML	\$187.00	-2.0%	\$190.74	\$5.55	\$4.51	\$3.68	\$6.42	\$5.10	\$4.25		
1736	5284C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2300 G - PIGMENT INK TANK 330ML	\$187.00	-2.0%	\$190.74	\$5.55	\$4.51	\$3.68	\$6.42	\$5.10	\$4.25		
1737	5285C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2300 V - PIGMENT INK TANK 330ML	\$187.00	-2.0%	\$190.74	\$5.55	\$4.51	\$3.68	\$6.42	\$5.10	\$4.25		
1738	5286C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2300 FP - PIGMENT INK TANK 330ML	\$206.00	-2.0%	\$210.12	\$6.11	\$4.97	\$4.05	\$7.08	\$5.61	\$4.68		
1739	5287C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2700 MBK - PIGMENT INK TANK 700ML	\$317.00	-2.0%	\$323.34	\$9.41	\$7.65	\$6.24	\$10.89	\$8.64	\$7.21		
1740	5288C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2700 PBK - PIGMENT INK TANK 700ML	\$317.00	-2.0%	\$323.34	\$9.41	\$7.65	\$6.24	\$10.89	\$8.64	\$7.21		
1741	5289C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2700 C - PIGMENT INK TANK 700ML	\$317.00	-2.0%	\$323.34	\$9.41	\$7.65	\$6.24	\$10.89	\$8.64	\$7.21		
1742	5290C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2700 M - PIGMENT INK TANK 700ML	\$317.00	-2.0%	\$323.34	\$9.41	\$7.65	\$6.24	\$10.89	\$8.64	\$7.21		
1743	5291C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2700 Y - PIGMENT INK TANK 700ML	\$317.00	-2.0%	\$323.34	\$9.41	\$7.65	\$6.24	\$10.89	\$8.64	\$7.21		
1744	5292C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2700 GY - PIGMENT INK TANK 700ML	\$317.00	-2.0%	\$323.34	\$9.41	\$7.65	\$6.24	\$10.89	\$8.64	\$7.21		
1745	5293C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2700 R - PIGMENT INK TANK 700ML	\$317.00	-2.0%	\$323.34	\$9.41	\$7.65	\$6.24	\$10.89	\$8.64	\$7.21		
1746	5294C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2700 O - PIGMENT INK TANK 700ML	\$317.00	-2.0%	\$323.34	\$9.41	\$7.65	\$6.24	\$10.89	\$8.64	\$7.21		
1747	5295C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2700 G - PIGMENT INK TANK 700ML	\$317.00	-2.0%	\$323.34	\$9.41	\$7.65	\$6.24	\$10.89	\$8.64	\$7.21		
1748	5296C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2700 V - PIGMENT INK TANK 700ML	\$317.00	-2.0%	\$323.34	\$9.41	\$7.65	\$6.24	\$10.89	\$8.64	\$7.21		
1749	5297C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2700 FP - PIGMENT INK TANK 700ML	\$349.00	-2.0%	\$355.98	\$10.36	\$8.42	\$6.87	\$11.99	\$9.51	\$7.93		
1750	5265C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2100 MBK - PIGMENT INK TANK 160ML	\$105.00	-2.0%	\$107.10	\$3.12	\$2.53	\$2.07	\$3.61	\$2.86	\$2.39		
1751	5266C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2100 PBK - PIGMENT INK TANK 160ML	\$105.00	-2.0%	\$107.10	\$3.12	\$2.53	\$2.07	\$3.61	\$2.86	\$2.39		
1752	5267C001	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PFI-2100 C - PIGMENT INK TANK 160ML	\$105.00	-2.0%	\$107.10	\$3.12	\$2.53	\$2.07	\$3.61	\$2.86	\$2.39		
1753	0861C003	Large Format - 11-color Plus Fluorescent Pink: Gra	Supplies	PRINT HEAD PF-10	\$726.00	-2.1%	\$741.00	\$21.56	\$17.52	\$14.29	\$24.96	\$19.80	\$16.52		
1754	4008V663	Large Format - 11-color Plus Fluorescent Pink: Gra	Delivery & Installation	CUSA IMAGEPROGRAF GP-2000/4000 PRINTER INSTALLATION (OUTS	\$694.00	6.8%	\$646.68	\$18.81	\$15.29	\$12.47	\$21.78	\$17.28	\$14.41		
1755	2716V994	Large Format - 11-color Plus Fluorescent Pink: Gra	Delivery & Installation	CSA IMAGEPROGRAF MANDATORY ADDITIONAL DELIVERY CHARGE	\$225.00	-2.1%	\$229.73	\$6.68	\$5.43	\$4.43	\$7.74	\$6.14	\$5.12		
1756	4032V079	Large Format - 11-color Plus Fluorescent Pink: Gra	Delivery & Installation	CSA IMAGEPROGRAF GP-4000 (44 INCH) INSTALL PAK	\$1,153.00	33.7%	\$763.98	\$22.22	\$18.07	\$14.74	\$25.73	\$20.41	\$17.03		
1757	17088C29	Large Format - 11-color Plus Fluorescent Pink: Gra	CarePAK *Alternative to CSA S	GP-4000 PRINTER 1 YEAR EXTENDED SERVICE ECAREPAK (BOTH INSH	\$861.00	6.6%	\$803.76	\$23.38	\$19.01	\$15.50	\$27.07	\$21.48	\$17.92		
1758	17088C30	Large Format - 11-color Plus Fluorescent Pink: Gra	CarePAK *Alternative to CSA S	GP-4000 PRINTER 2 YEAR EXTENDED SERVICE ECAREPAK (BOTH INSH	\$1,613.00	7.1%	\$1,498.38	\$43.59	\$35.44	\$28.90	\$50.47	\$40.04	\$33.40		
1759	17088C31	Large Format - 11-color Plus Fluorescent Pink: Gra	CarePAK *Alternative to CSA S	GP-4000 PRINTER 3 YEAR EXTENDED SERVICE ECAREPAK (BOTH INSH	\$2,103.00	7.0%	\$1,956.36	\$56.91	\$46.27	\$37.74	\$65.89	\$52.27	\$43.61		
1760	17088C32	Large Format - 11-color Plus Fluorescent Pink: Gra	CarePAK *Alternative to CSA S	GP-4000 PRINTER 4 YEAR EXTENDED SERVICE ECAREPAK (BOTH INSH	\$2,963.00	6.9%	\$2,758.08	\$80.23	\$65.23	\$53.20	\$92.89	\$73.70	\$61.48		
1761	1396V761	Large Format - 11-color Plus Fluorescent Pink: Gra	Implementation Services by Loc	POSTER ARTIST PRO SERVICES BY PROFESSIONAL SERVICES	\$292.00	28.8%	\$208.00	\$6.05	\$4.92	\$4.01	\$7.01	\$5.56	\$4.64		
1762	3873C002	Large Format - 8-Color: Production Signage Info	Machine	44 INCH IMAGEPROGRAF PRO-4100S PRINTER	\$5,650.00	14.4%	\$4,836.40	\$140.69	\$114						

University of California System Exhibit 2 Pricing for Agreement #202002755 May 1, 2023 OMNIA Partners Participating Agencies															
					Purchase		Lease						Service		
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
1893	17088977	Large Format - 5-Color: Technical Documents	GeCarePAK * Alternative to CSA S	TA-20 PRINTER (4 YEARS OF EXTENDED SERVICE) ECAREPAK EXTEND	\$527.00	11.7%	\$465.34	\$13.54	\$11.01	\$8.98	\$15.67	\$12.43	\$10.37		
1894	17088A35	Large Format - 5-Color: Technical Documents	GeCarePAK * Alternative to CSA S	TA-20 MFP L24E1 1 YEAR EXTENDED SERVICE ECAREPAK (UNAVAILAB	\$839.00	7.6%	\$775.20	\$22.55	\$18.33	\$14.95	\$26.11	\$20.71	\$17.28		
1895	17088A36	Large Format - 5-Color: Technical Documents	GeCarePAK * Alternative to CSA S	TA-20 MFP L24E1 2 YEAR EXTENDED SERVICE ECAREPAK (UNAVAILAB	\$1,570.00	6.1%	\$1,473.90	\$42.88	\$34.86	\$28.43	\$49.64	\$39.38	\$32.85		
1896	17088A37	Large Format - 5-Color: Technical Documents	GeCarePAK * Alternative to CSA S	TA-20 MFP L24E1 3 YEAR EXTENDED SERVICE ECAREPAK (UNAVAILAB	\$2,416.00	6.3%	\$2,263.38	\$65.84	\$53.53	\$43.66	\$76.23	\$60.48	\$50.45		
1897	17088A38	Large Format - 5-Color: Technical Documents	GeCarePAK * Alternative to CSA S	TA-20 MFP L24E1 4 YEAR EXTENDED SERVICE ECAREPAK (UNAVAILAB	\$3,217.00	6.0%	\$3,033.28	\$87.95	\$71.50	\$58.32	\$101.82	\$80.78	\$67.39		
1898	3647V676	Large Format - 5-Color: Technical Documents	GDelivery & Installation	CUSA LARGE FORMAT PRINTER INSTALL PAK (OUTSIDE OF ESS SERV	\$533.00	0.0%	\$533.00	\$15.50	\$12.61	\$10.28	\$17.95	\$14.24	\$11.88		
1899	2716V994	Large Format - 5-Color: Technical Documents	GDelivery & Installation	CSA IMAGEPROGRAF MANDATORY ADDITIONAL DELIVERY CHARGE	\$225.00	-2.1%	\$229.73	\$6.68	\$5.43	\$4.43	\$7.74	\$6.14	\$5.12		
1900	1059V452	Large Format - 5-Color: Technical Documents	GDelivery & Installation	LARGE FORMAT PRINTER (17"-24") INSTALL PAK. For printer models	\$374.00	25.6%	\$278.26	\$8.09	\$6.58	\$5.37	\$9.37	\$7.44	\$6.20		
1901	3479V123	Large Format - 5-Color: Technical Documents	GDelivery & Installation	CUSA INSTALLATION FOR ALL MFP CONFIGURATIONS WITH L24E1 SC	\$640.00	2.4%	\$624.75	\$18.17	\$14.78	\$12.05	\$21.04	\$16.69	\$13.93		
1902	3537V022	Large Format - 5-Color: Technical Documents	GDelivery & Installation	CSA IMAGEPROGRAF (24 INCH - 36 INCH) MFP INSTALL PAK	\$1,736.00	34.9%	\$1,130.00	\$32.87	\$26.72	\$21.80	\$38.06	\$30.19	\$25.19		
1903	1396V761	Large Format - 5-Color: Technical Documents	GImplementation Services By Loc	POSTER ARTIST PRO SERVICES BY PROFESSIONAL SERVICES	\$292.00	28.8%	\$208.00	\$6.05	\$4.92	\$4.01	\$7.01	\$5.56	\$4.64		
1904	3661C002	Large Format - 5-Color: Technical Documents	GMachine	36 INCH IMAGEPROGRAF TA-30 PRINTER W/ STAND	\$3,680.00	7.5%	\$3,404.00	\$99.02	\$80.50	\$65.66	\$114.65	\$90.95	\$75.88		
1905	3661C005	Large Format - 5-Color: Technical Documents	GMachine	36 INCH IMAGEPROGRAF TA-30 PRINTER W/O STAND	\$3,105.00	5.6%	\$2,931.00	\$85.26	\$69.32	\$56.54	\$98.72	\$78.32	\$65.33		
1906	3661C014	Large Format - 5-Color: Technical Documents	GMachine	36 INCH IMAGEPROGRAF TA-30 MFP L36E1	\$6,760.00	17.2%	\$5,598.87	\$162.87	\$132.41	\$108.00	\$188.57	\$149.60	\$124.80		
1907	1153C006	Large Format - 5-Color: Technical Documents	GAccessories	35INCH ROLL HOLDER RH2-35	\$175.00	24.0%	\$133.00	\$3.87	\$3.15	\$2.57	\$4.48	\$3.55	\$2.96		
1908	1156C005	Large Format - 5-Color: Technical Documents	GAccessories	MAINTENANCE CARTRIDGE MC-31	\$81.00	24.6%	\$61.07	\$1.78	\$1.44	\$1.18	\$2.06	\$1.63	\$1.36		
1909	1155C002	Large Format - 5-Color: Technical Documents	GAccessories	CUTTER BLADE CT-08	\$100.00	12.8%	\$87.20	\$2.54	\$2.06	\$1.68	\$2.94	\$2.33	\$1.94		
1910	3085C005	Large Format - 5-Color: Technical Documents	GAccessories	SD-33 STAND FOR TA-30 PRINTER	\$632.00	5.7%	\$595.98	\$17.34	\$14.09	\$11.50	\$20.07	\$15.92	\$13.28		
1911	4511C004	Large Format - 5-Color: Technical Documents	GAccessories	TEFLON MAT FOR CE6000-60 (2PK)	\$49.00	10.5%	\$43.86	\$1.28	\$1.04	\$0.85	\$1.48	\$1.17	\$0.98		
1912	4511C005	Large Format - 5-Color: Technical Documents	GAccessories	TEFLON MAT FOR CE6000-120 (2PK)	\$75.00	13.0%	\$65.28	\$1.90	\$1.54	\$1.26	\$2.20	\$1.74	\$1.46		
1913	4511C009	Large Format - 5-Color: Technical Documents	GAccessories	CE7000-130 PLUS 50" CONTOUR CUTTER AND COLORBYTE R.E.D. SO	\$6,540.00	12.7%	\$5,712.00	\$166.16	\$135.09	\$110.18	\$192.38	\$152.62	\$127.32		
1914	4511C011	Large Format - 5-Color: Technical Documents	GAccessories	TEFLON MAT FOR CE7000-130 (2 PACK)	\$69.00	-2.1%	\$70.45	\$2.05	\$1.67	\$1.36	\$2.37	\$1.88	\$1.57		
1915	4511C012	Large Format - 5-Color: Technical Documents	GAccessories	CB15U BLADE (COMPATIBLE WITH THE CE7000-60 PLUS 24" CONTO	\$99.50	-1.5%	\$101.00	\$2.94	\$2.39	\$1.95	\$3.40	\$2.70	\$2.25		
1916	4511C013	Large Format - 5-Color: Technical Documents	GAccessories	PHP33-CB15N-HS BLADE HOLDER	\$105.00	-2.1%	\$107.21	\$3.12	\$2.54	\$2.07	\$3.61	\$2.86	\$2.39		
1917	4511C007	Large Format - 5-Color: Technical Documents	GAccessories	CE7000-60 PLUS 24IN CONTOUR CUTTER AND COLORBYTE R.E.D. SO	\$3,270.00	8.0%	\$3,007.00	\$87.47	\$71.12	\$58.01	\$101.28	\$80.35	\$67.03		
1918	4511C008	Large Format - 5-Color: Technical Documents	GAccessories	CE7000-60 PLUS STAND (OPTIONAL 24" STAND)	\$250.00	2.1%	\$244.75	\$7.12	\$5.79	\$4.72	\$8.24	\$6.54	\$5.46		
1919	4511C010	Large Format - 5-Color: Technical Documents	GAccessories	TEFLON MAT FOR CE7000-60 (2 PACK)	\$45.00	-2.1%	\$45.95	\$1.34	\$1.09	\$0.89	\$1.55	\$1.23	\$1.02		
1920	7025A039	Large Format - 5-Color: Technical Documents	GSoftware Options	POSTERARTIST	\$425.00	13.9%	\$366.00	\$10.65	\$8.66	\$7.06	\$12.33	\$9.78	\$8.16		
1921	7025A046	Large Format - 5-Color: Technical Documents	GSoftware Options	COLORBYTE IMAGEPRINT R.E.D. SOFTWARE	\$599.00	20.0%	\$479.00	\$13.93	\$11.33	\$9.24	\$16.13	\$12.80	\$10.68		
1922	17088972	Large Format - 5-Color: Technical Documents	GeCarePAK * Alternative to CSA S	TA-30 1 YEAR ECAREPAK	\$646.00	13.5%	\$559.00	\$16.26	\$13.22	\$10.78	\$18.83	\$14.94	\$12.46		
1923	17088973	Large Format - 5-Color: Technical Documents	GeCarePAK * Alternative to CSA S	TA-30 2 YEAR ECAREPAK	\$1,183.00	13.5%	\$1,023.00	\$29.76	\$24.19	\$19.73	\$34.45	\$27.33	\$22.80		
1924	17088980	Large Format - 5-Color: Technical Documents	GeCarePAK * Alternative to CSA S	TA-30 PRINTER (3 YEARS OF EXTENDED SERVICE) ECAREPAK EXTEND	\$1,554.00	13.5%	\$1,344.00	\$39.10	\$31.79	\$25.93	\$45.27	\$35.91	\$29.96		
1925	17088981	Large Format - 5-Color: Technical Documents	GeCarePAK * Alternative to CSA S	TA-30 PRINTER (4 YEARS OF EXTENDED SERVICE) ECAREPAK EXTEND	\$2,199.00	13.5%	\$1,902.00	\$55.33	\$44.98	\$36.69	\$64.06	\$50.82	\$42.40		
1926	17088A43	Large Format - 5-Color: Technical Documents	GeCarePAK * Alternative to CSA S	TA-30 MFP L36E1 1 YEAR EXTENDED SERVICE ECAREPAK (UNAVAILAB	\$1,291.00	11.8%	\$1,139.00	\$33.13	\$26.94	\$21.97	\$38.36	\$30.43	\$25.39		
1927	17088A44	Large Format - 5-Color: Technical Documents	GeCarePAK * Alternative to CSA S	TA-30 MFP L36E1 2 YEAR EXTENDED SERVICE ECAREPAK (UNAVAILAB	\$2,366.00	11.2%	\$2,100.00	\$61.09	\$49.67	\$40.51	\$70.73	\$56.11	\$46.81		
1928	17088A45	Large Format - 5-Color: Technical Documents	GeCarePAK * Alternative to CSA S	TA-30 MFP L36E1 3 YEAR EXTENDED SERVICE ECAREPAK (UNAVAILAB	\$3,646.00	10.8%	\$3,252.00	\$94.60	\$76.91	\$62.73	\$109.53	\$86.89	\$72.49		
1929	17088A46	Large Format - 5-Color: Technical Documents	GeCarePAK * Alternative to CSA S	TA-30 MFP L36E1 4 YEAR EXTENDED SERVICE ECAREPAK (UNAVAILAB	\$4,919.00	10.6%	\$4,400.00	\$128.00	\$104.06	\$84.88	\$148.19	\$117.57	\$98.08		
1930	3488C001	Large Format - 5-Color: Technical Documents	GSupplies	CANON INK TANK PFI-030MBK - PIGMENT MATTE BLACK INK TANK 5	\$51.00	0.0%	\$51.00	\$1.48	\$1.21	\$0.98	\$1.72	\$1.36	\$1.14		
1931	3489C001	Large Format - 5-Color: Technical Documents	GSupplies	CANON INK TANK PFI-030BK - PIGMENT BLACK INK TANK 55ML	\$51.00	0.0%	\$51.00	\$1.48	\$1.21	\$0.98	\$1.72	\$1.36	\$1.14		
1932	3490C001	Large Format - 5-Color: Technical Documents	GSupplies	CANON INK TANK PFI-030C - PIGMENT CYAN INK TANK 55ML	\$51.00	0.0%	\$51.00	\$1.48	\$1.21	\$0.98	\$1.72	\$1.36	\$1.14		
1933	3491C001	Large Format - 5-Color: Technical Documents	GSupplies	CANON INK TANK PFI-030M - PIGMENT MAGENTA INK TANK 55ML	\$51.00	0.0%	\$51.00	\$1.48	\$1.21	\$0.98	\$1.72	\$1.36	\$1.14		
1934	3492C001	Large Format - 5-Color: Technical Documents													

					Purchase		Lease						Service		
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
2065	16918125	Large Format - 5-Color: Technical Documents	GAccessories	Z36 HOLD-UP PLATE (ACCESSORY REPLACEMENT)	\$52.00	-2.1%	\$53.09	\$1.54	\$1.26	\$1.02	\$1.79	\$1.42	\$1.18		
2066	16918126	Large Format - 5-Color: Technical Documents	GAccessories	Z36 DOCUMENT RETURN GUIDES (PACK OF 3) (ACCESSORY REPLACEMENT)	\$112.00	-2.1%	\$114.35	\$3.33	\$2.70	\$2.21	\$3.85	\$3.06	\$2.55		
2067	16918112	Large Format - 5-Color: Technical Documents	GAccessories	Z36 KEYBOARD TRAY (ACCESSORY REPLACEMENT)	\$300.00	-2.1%	\$306.30	\$8.91	\$7.24	\$5.91	\$10.32	\$8.18	\$6.83		
2068	7025A039	Large Format - 5-Color: Technical Documents	GSoftware Options	POSTERARTIST	\$425.00	13.9%	\$366.00	\$10.65	\$8.66	\$7.06	\$12.33	\$9.78	\$8.16		
2069	7025A046	Large Format - 5-Color: Technical Documents	GSoftware Options	COLORBYTE IMAGEPRINT R.E.D. SOFTWARE	\$599.00	20.0%	\$479.00	\$13.93	\$11.33	\$9.24	\$16.13	\$12.80	\$10.68		
2070	2884C001	Large Format - 5-Color: Technical Documents	GSupplies	CANON INK TANK PFI-120 MATTE BLACK 130ML	\$86.25	10.7%	\$77.00	\$2.24	\$1.82	\$1.49	\$2.59	\$2.06	\$1.72		
2071	2885C001	Large Format - 5-Color: Technical Documents	GSupplies	CANON INK TANK PFI-120 BLACK 130ML	\$86.25	10.7%	\$77.00	\$2.24	\$1.82	\$1.49	\$2.59	\$2.06	\$1.72		
2072	2886C001	Large Format - 5-Color: Technical Documents	GSupplies	CANON INK TANK PFI-120 CYAN 130ML	\$86.25	10.7%	\$77.00	\$2.24	\$1.82	\$1.49	\$2.59	\$2.06	\$1.72		
2073	2887C001	Large Format - 5-Color: Technical Documents	GSupplies	CANON INK TANK PFI-120 MAGENTA 130ML	\$86.25	10.7%	\$77.00	\$2.24	\$1.82	\$1.49	\$2.59	\$2.06	\$1.72		
2074	2888C001	Large Format - 5-Color: Technical Documents	GSupplies	CANON INK TANK PFI-120 YELLOW 130ML	\$86.25	10.7%	\$77.00	\$2.24	\$1.82	\$1.49	\$2.59	\$2.06	\$1.72		
2075	2889C001	Large Format - 5-Color: Technical Documents	GSupplies	CANON INK TANK PFI-320 MATTE BLACK 300ML	\$155.75	10.8%	\$139.00	\$4.04	\$3.29	\$2.68	\$4.68	\$3.71	\$3.10		
2076	2890C001	Large Format - 5-Color: Technical Documents	GSupplies	CANON INK TANK PFI-320 BLACK 300ML	\$155.75	10.8%	\$139.00	\$4.04	\$3.29	\$2.68	\$4.68	\$3.71	\$3.10		
2077	2891C001	Large Format - 5-Color: Technical Documents	GSupplies	CANON INK TANK PFI-320 CYAN 300ML	\$155.75	10.8%	\$139.00	\$4.04	\$3.29	\$2.68	\$4.68	\$3.71	\$3.10		
2078	2892C001	Large Format - 5-Color: Technical Documents	GSupplies	CANON INK TANK PFI-320 MAGENTA 300ML	\$155.75	10.8%	\$139.00	\$4.04	\$3.29	\$2.68	\$4.68	\$3.71	\$3.10		
2079	2893C001	Large Format - 5-Color: Technical Documents	GSupplies	CANON INK TANK PFI-320 YELLOW 300ML	\$155.75	10.8%	\$139.00	\$4.04	\$3.29	\$2.68	\$4.68	\$3.71	\$3.10		
2080	2352C003	Large Format - 5-Color: Technical Documents	GSupplies	PRINT HEAD PF-06	\$484.00	0.0%	\$484.00	\$14.08	\$11.45	\$9.34	\$16.30	\$12.93	\$10.79		
2081	89618003	Large Format - 5-Color: Technical Documents	GSupplies	CANON 36 X 100 HEAVYWEIGHT COATED 140/145GSM COATED PAPER	\$81.50	5.5%	\$77.00	\$2.24	\$1.82	\$1.49	\$2.59	\$2.06	\$1.72		
2082	3853A010	Large Format - 5-Color: Technical Documents	GSupplies	ECONOMY BOND PAPER (75GSM), 24" X 150FT	\$17.45	-2.1%	\$17.82	\$0.52	\$0.42	\$0.34	\$0.60	\$0.48	\$0.40		
2083	2047V120	Large Format - 5-Color: Technical Documents	GSupplies	CANON 36" X 100' 170GSM GLOSSY PHOTOGRAPHIC PAPER, 2047V1	\$110.25	0.2%	\$110.00	\$3.20	\$2.60	\$2.12	\$3.70	\$2.94	\$2.45		
2084	1514C003	Large Format - 5-Color: Technical Documents	GSupplies	CANON 36 X 100 WATER RESISTANT MATTE POLYPROPYLENE, 115GSM	\$214.00	0.0%	\$214.00	\$6.23	\$5.06	\$4.13	\$7.21	\$5.72	\$4.77		
2085	2939V450	Large Format - 5-Color: Technical Documents	GSupplies	CANON 24 X 100 PEEL & STICK REPOSITIONABLE MEDIA, 3 INCH CORNER	\$234.00	-2.0%	\$238.68	\$6.94	\$5.64	\$4.60	\$8.04	\$6.38	\$5.32		
2086	0849V342	Large Format - 5-Color: Technical Documents	GSupplies	HEAVYWEIGHT MATTE COATED PAPER 24"X100"	\$65.55	-2.0%	\$66.86	\$1.94	\$1.58	\$1.29	\$2.25	\$1.79	\$1.49		
2087	17088789	Large Format - 5-Color: Technical Documents	GeCarePAK *Alternative to CSA S	TM-305 PRINTER ONLY (1 YEAR OF EXTENDED SERVICE) ECAREPAK E	\$646.00	13.5%	\$559.00	\$16.26	\$13.22	\$10.78	\$18.83	\$14.94	\$12.46		
2088	17088790	Large Format - 5-Color: Technical Documents	GeCarePAK *Alternative to CSA S	TM-305 PRINTER ONLY (2 YEARS OF EXTENDED SERVICE) ECAREPAK	\$1,183.00	13.5%	\$1,023.00	\$29.76	\$24.19	\$19.73	\$34.45	\$27.33	\$22.80		
2089	17088791	Large Format - 5-Color: Technical Documents	GeCarePAK *Alternative to CSA S	TM305 3 YEAR EXTENDED WARRANTY ECAREPAK	\$1,554.00	11.8%	\$1,371.00	\$39.88	\$32.42	\$26.45	\$46.18	\$36.63	\$30.56		
2090	17088792	Large Format - 5-Color: Technical Documents	GeCarePAK *Alternative to CSA S	TM305 4 YEAR EXTENDED WARRANTY ECAREPAK	\$2,199.00	11.8%	\$1,940.00	\$56.43	\$45.88	\$37.42	\$65.34	\$51.84	\$43.24		
2091	17088881	Large Format - 5-Color: Technical Documents	GeCarePAK *Alternative to CSA S	TM-305 PRINTER AND Z36 SCANNER (1 YEAR OF EXTENDED SERVICE	\$1,500.00	7.0%	\$1,394.34	\$40.56	\$32.98	\$26.90	\$46.96	\$37.26	\$31.08		
2092	17088882	Large Format - 5-Color: Technical Documents	GeCarePAK *Alternative to CSA S	TM-305 PRINTER AND Z36 SCANNER (2 YEAR OF EXTENDED SERVICE	\$2,791.00	7.1%	\$2,593.86	\$75.46	\$61.34	\$50.04	\$87.36	\$69.31	\$57.82		
2093	17088883	Large Format - 5-Color: Technical Documents	GeCarePAK *Alternative to CSA S	TM-305 PRINTER AND Z36 SCANNER (3 YEAR OF EXTENDED SERVICE	\$4,882.00	3.1%	\$4,728.72	\$137.56	\$111.83	\$91.22	\$159.26	\$126.35	\$105.40		
2094	17088884	Large Format - 5-Color: Technical Documents	GeCarePAK *Alternative to CSA S	TM-305 PRINTER AND Z36 SCANNER (4 YEAR OF EXTENDED SERVICE	\$6,554.00	-2.1%	\$6,691.63	\$194.66	\$158.26	\$129.08	\$225.37	\$178.80	\$149.16		
2095	3479V127	Large Format - 5-Color: Technical Documents	GDelivery & Installation	CUSA INSTALLATION FOR ALL MFP CONFIGURATIONS WITH T36 SCA	\$951.00	0.0%	\$951.00	\$27.66	\$22.49	\$18.34	\$32.03	\$25.41	\$21.20		
2096	3967V993	Large Format - 5-Color: Technical Documents	GDelivery & Installation	CUSA IMAGEPROGRAF TM-300/305 MFP WITH Z36 SCANNER INSTA	\$951.00	11.6%	\$840.48	\$24.45	\$19.88	\$16.21	\$28.31	\$22.46	\$18.73		
2097	2716V994	Large Format - 5-Color: Technical Documents	GDelivery & Installation	CSA IMAGEPROGRAF MANDATORY ADDITIONAL DELIVERY CHARGE	\$225.00	-2.1%	\$229.73	\$6.68	\$5.43	\$4.43	\$7.74	\$6.14	\$5.12		
2098	3537V024	Large Format - 5-Color: Technical Documents	GDelivery & Installation	IMAGEPROGRAF (36 INCH - 60 INCH INSTALL PAK)	\$639.00	38.7%	\$392.00	\$11.40	\$9.27	\$7.56	\$13.20	\$10.47	\$8.74		
2099	3537V022	Large Format - 5-Color: Technical Documents	GDelivery & Installation	CSA IMAGEPROGRAF (24 INCH - 36 INCH) MFP INSTALL PAK	\$1,736.00	34.9%	\$1,130.00	\$32.87	\$26.72	\$21.80	\$38.06	\$30.19	\$25.19		
2100	1396V761	Large Format - 5-Color: Technical Documents	GImplementation Services by Loc	POSTER ARTIST PRO SERVICES BY PROFESSIONAL SERVICES	\$292.00	28.8%	\$208.00	\$6.05	\$4.92	\$4.01	\$7.01	\$5.56	\$4.64		
2101	5516C001	Large Format - 5-Color: Technical Documents	GMachine	44 INCH IMAGEPROGRAF TX-4100 W/STACKER	\$7,348.00	5.2%	\$6,965.90	\$202.64	\$164.74	\$134.37	\$234.61	\$186.13	\$155.27		
2102	5516C002	Large Format - 5-Color: Technical Documents	GMachine	44 INCH IMAGEPROGRAF TX-4100 W/BASKET	\$7,236.00	5.9%	\$6,809.08	\$198.08	\$161.03	\$131.35	\$229.33	\$181.94	\$151.77		
2103	5516C007	Large Format - 5-Color: Technical Documents	GMachine	44 INCH IMAGEPROGRAF TX-4100 MFP Z36 W/BASKET	\$11,976.00	13.4%	\$10,371.22	\$301.70	\$245.28	\$200.06	\$349.30	\$277.12	\$231.17		
2104	5516C006	Large Format - 5-Color: Technical Documents	GMachine	44 INCH IMAGEPROGRAF TX-4100 MFP Z36 W/STACKER	\$12,088.00	13.4%	\$10,468.21	\$304.52	\$247.57	\$201.93	\$352.57	\$279.71	\$233.34		
2105	1480B017	Large Format - 5-Color: Technical Documents	GAccessories	BU-05 MULTI-POSITIONAL CATCH BASKET	\$675.00	-1.1%	\$682.38	\$19.85	\$16.14	\$13.16	\$22.98	\$18.23	\$15.21		
2106	2456C003	Large Format - 5-Color: Technical Documents	GAccessories	SS-41 STACKER	\$787.00	9.3%	\$713.81	\$20.76	\$16.88	\$13.77	\$24.04	\$19.07	\$15.91		
2107	1153C009	Large Format - 5-Color: Technical Documents	GAccessories	ROLL HOLDER SET RH2-46	\$186.00	13.9%	\$160.15	\$4.66	\$3.79	\$					

					Purchase		Lease						Service		
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
2237	16918124	Large Format - 5-Color: Technical Documents	Accessories	Z36 SCANNER GLASS (ACCESSORY REPLACEMENT)	\$356.00	-2.1%	\$363.48	\$10.57	\$8.60	\$7.01	\$12.24	\$9.71	\$8.10		
2238	16918125	Large Format - 5-Color: Technical Documents	Accessories	Z36 HOLD-UP PLATE (ACCESSORY REPLACEMENT)	\$52.00	-2.1%	\$53.09	\$1.54	\$1.26	\$1.02	\$1.79	\$1.42	\$1.18		
2239	16918126	Large Format - 5-Color: Technical Documents	Accessories	Z36 DOCUMENT RETURN GUIDES (PACK OF 3) (ACCESSORY REPLACEMENT)	\$112.00	-2.1%	\$114.35	\$3.33	\$2.70	\$2.21	\$3.85	\$3.06	\$2.55		
2240	16918112	Large Format - 5-Color: Technical Documents	Accessories	Z36 KEYBOARD TRAY (ACCESSORY REPLACEMENT)	\$300.00	-2.1%	\$306.30	\$8.91	\$7.24	\$5.91	\$10.32	\$8.18	\$6.83		
2241	2352C003	Large Format - 5-Color: Technical Documents	Supplies	PRINT HEAD PF-06	\$484.00	0.0%	\$484.00	\$14.08	\$11.45	\$9.34	\$16.30	\$12.93	\$10.79		
2242	4774C001	Large Format - 5-Color: Technical Documents	Supplies	CANON INK TANK PFI-340 BK - PIGMENT BLACK INK TANK 330ML	\$154.00	-1.9%	\$157.00	\$4.57	\$3.71	\$3.03	\$5.29	\$4.20	\$3.50		
2243	89618003	Large Format - 5-Color: Technical Documents	Supplies	CANON 36 X 100 HEAVYWEIGHT COATED 140/145GSM COATED PAPER	\$81.50	5.5%	\$77.00	\$2.24	\$1.82	\$1.49	\$2.59	\$2.06	\$1.72		
2244	2939V450	Large Format - 5-Color: Technical Documents	Supplies	CANON 24 X 100 PEE&L & STICK REPOSITIONABLE MEDIA, 3 INCH CORE	\$234.00	-2.0%	\$238.68	\$6.94	\$5.64	\$4.60	\$8.04	\$6.38	\$5.32		
2245	4776C001	Large Format - 5-Color: Technical Documents	Supplies	CANON INK TANK PFI-340 M - PIGMENT MAGENTA INK TANK 330ML	\$154.00	-1.9%	\$157.00	\$4.57	\$3.71	\$3.03	\$5.29	\$4.20	\$3.50		
2246	4775C001	Large Format - 5-Color: Technical Documents	Supplies	CANON INK TANK PFI-340 C - PIGMENT CYAN INK TANK 330ML	\$154.00	-1.9%	\$157.00	\$4.57	\$3.71	\$3.03	\$5.29	\$4.20	\$3.50		
2247	4777C001	Large Format - 5-Color: Technical Documents	Supplies	CANON INK TANK PFI-340 Y - PIGMENT YELLOW INK TANK 330ML	\$154.00	-1.9%	\$157.00	\$4.57	\$3.71	\$3.03	\$5.29	\$4.20	\$3.50		
2248	4768C001	Large Format - 5-Color: Technical Documents	Supplies	CANON INK TANK PFI-740 MBK - PIGMENT MATTE BLACK INK TANK 700ML	\$255.00	-2.0%	\$260.00	\$7.56	\$6.15	\$5.02	\$8.76	\$6.95	\$5.80		
2249	4769C001	Large Format - 5-Color: Technical Documents	Supplies	CANON INK TANK PFI-740 BK - PIGMENT BLACK INK TANK 700ML	\$294.00	-2.0%	\$300.00	\$8.73	\$7.10	\$5.79	\$10.10	\$8.02	\$6.69		
2250	4771C001	Large Format - 5-Color: Technical Documents	Supplies	CANON INK TANK PFI-740 M - PIGMENT MAGENTA INK TANK 700ML	\$294.00	-2.0%	\$300.00	\$8.73	\$7.10	\$5.79	\$10.10	\$8.02	\$6.69		
2251	4770C001	Large Format - 5-Color: Technical Documents	Supplies	CANON INK TANK PFI-740 C - PIGMENT CYAN INK TANK 700ML	\$294.00	-2.0%	\$300.00	\$8.73	\$7.10	\$5.79	\$10.10	\$8.02	\$6.69		
2252	4772C001	Large Format - 5-Color: Technical Documents	Supplies	CANON INK TANK PFI-740 Y - PIGMENT YELLOW INK TANK 700ML	\$294.00	-2.0%	\$300.00	\$8.73	\$7.10	\$5.79	\$10.10	\$8.02	\$6.69		
2253	4773C001	Large Format - 5-Color: Technical Documents	Supplies	CANON INK TANK PFI-340 MBK - PIGMENT MATTE BLACK INK TANK 330ML	\$154.00	-1.9%	\$157.00	\$4.57	\$3.71	\$3.03	\$5.29	\$4.20	\$3.50		
2254	1972V064	Large Format - 5-Color: Technical Documents	Power Filters	ESP NEXT GEN PCS POWER FILTER 120VOLTS 15 AMP XG-PCS-15D	\$239.56	38.3%	\$147.90	\$4.30	\$3.50	\$2.85	\$4.98	\$3.95	\$3.30		
2255	1396V761	Large Format - 5-Color: Technical Documents	Implementation Services by Loc	POSTER ARTIST PRO SERVICES BY PROFESSIONAL SERVICES	\$292.00	28.8%	\$208.00	\$6.05	\$4.92	\$4.01	\$7.01	\$5.56	\$4.64		
2256	7025A039	Large Format - 5-Color: Technical Documents	Software Options	POSTERARTIST	\$425.00	13.9%	\$366.00	\$10.65	\$8.66	\$7.06	\$12.33	\$9.78	\$8.16		
2257	7025A046	Large Format - 5-Color: Technical Documents	Software Options	COLORBYTE IMAGEPRINT R.E.D. SOFTWARE	\$599.00	20.0%	\$479.00	\$13.93	\$11.33	\$9.24	\$16.13	\$12.80	\$10.68		
2258	3954V772	Large Format - 5-Color: Technical Documents	Delivery & Installation	CSA IMAGEPROGRAF T2-30000 INSTALL PAK (INSIDE ESS SERVICE TERRITORY)	\$865.00	-2.1%	\$883.17	\$25.69	\$20.89	\$17.04	\$29.75	\$23.60	\$19.69		
2259	3954V773	Large Format - 5-Color: Technical Documents	Delivery & Installation	CSA IMAGEPROGRAF T2-30000 MFP Z36 INSTALL PAK (INSIDE ESS SERVICE TERRITORY)	\$1,730.00	33.5%	\$1,150.67	\$33.47	\$27.21	\$22.20	\$38.75	\$30.75	\$25.65		
2260	1708B829	Large Format - 5-Color: Technical Documents	Delivery & Installation	CUSA T2-30000 2 YEAR + 9 MONTH EXTENDED SERVICE ECAREPAK (BOTH INSIDE AND OUTSIDE ESS SERVICE TERRITORY)	\$2,500.00	12.9%	\$2,178.00	\$63.36	\$51.51	\$42.01	\$73.36	\$58.20	\$48.55		
2261	1708B830	Large Format - 5-Color: Technical Documents	Delivery & Installation	CUSA T2-30000 3 YEAR + 9 MONTH EXTENDED SERVICE ECAREPAK (BOTH INSIDE AND OUTSIDE ESS SERVICE TERRITORY)	\$3,068.00	12.9%	\$2,672.00	\$77.73	\$63.19	\$51.54	\$89.99	\$71.40	\$59.56		
2262	1708B831	Large Format - 5-Color: Technical Documents	Delivery & Installation	CUSA T2-30000 4 YEAR + 9 MONTH EXTENDED SERVICE ECAREPAK (BOTH INSIDE AND OUTSIDE ESS SERVICE TERRITORY)	\$3,670.00	12.9%	\$3,197.00	\$93.00	\$75.61	\$61.67	\$107.67	\$85.42	\$71.26		
2263	1708B844	Large Format - 5-Color: Technical Documents	Delivery & Installation	CUSA T2-30000 MFP 2 YEAR + 9 MONTH EXTENDED SERVICE ECAREPAK (BOTH INSIDE AND OUTSIDE ESS SERVICE TERRITORY)	\$3,505.00	7.1%	\$3,256.00	\$94.72	\$77.00	\$62.81	\$109.66	\$87.00	\$72.58		
2264	1708B845	Large Format - 5-Color: Technical Documents	Delivery & Installation	CUSA T2-30000 MFP 3 YEAR + 9 MONTH EXTENDED SERVICE ECAREPAK (BOTH INSIDE AND OUTSIDE ESS SERVICE TERRITORY)	\$5,075.00	3.6%	\$4,893.00	\$142.34	\$115.72	\$94.39	\$164.80	\$130.74	\$109.06		
2265	1708B846	Large Format - 5-Color: Technical Documents	Delivery & Installation	CUSA T2-30000 MFP 4 YEAR + 9 MONTH EXTENDED SERVICE ECAREPAK (BOTH INSIDE AND OUTSIDE ESS SERVICE TERRITORY)	\$6,218.00	3.1%	\$6,025.00	\$175.27	\$142.49	\$116.22	\$202.92	\$160.99	\$134.30		
2266	3928V462	Large Format - 5-Color: Technical Documents	Delivery & Installation	CUSA T2 SERIES PRINTER INSTALLATION (OUTSIDE ESS SERVICE TERRITORY)	\$645.00	7.0%	\$600.00	\$17.45	\$14.19	\$11.57	\$20.21	\$16.03	\$13.37		
2267	1708B840	Large Format - 5-Color: Technical Documents	Delivery & Installation	CUSA T2-30000 MFP INSTALLATION PLUS 4 YEAR + 9 MONTH EXTENDED SERVICE ECAREPAK (BOTH INSIDE AND OUTSIDE ESS SERVICE TERRITORY)	\$7,613.00	3.8%	\$7,320.00	\$212.94	\$173.12	\$141.20	\$246.54	\$195.59	\$163.16		
2268	1708B838	Large Format - 5-Color: Technical Documents	Delivery & Installation	CUSA T2-30000 MFP INSTALLATION PLUS 2 YEAR + 9 MONTH EXTENDED SERVICE ECAREPAK (BOTH INSIDE AND OUTSIDE ESS SERVICE TERRITORY)	\$4,500.00	7.1%	\$4,179.00	\$121.57	\$98.83	\$80.61	\$140.75	\$111.66	\$93.15		
2269	1708B839	Large Format - 5-Color: Technical Documents	Delivery & Installation	CUSA T2-30000 MFP INSTALLATION PLUS 3 YEAR + 9 MONTH EXTENDED SERVICE ECAREPAK (BOTH INSIDE AND OUTSIDE ESS SERVICE TERRITORY)	\$6,470.00	4.3%	\$6,190.00	\$180.07	\$146.39	\$119.41	\$208.48	\$165.40	\$137.98		
2270	2716V994	Large Format - 5-Color: Technical Documents	Delivery & Installation	CSA IMAGEPROGRAF MANDATORY ADDITIONAL DELIVERY CHARGE	\$225.00	-2.1%	\$229.73	\$6.68	\$5.43	\$4.43	\$7.74	\$6.14	\$5.12		
2271	1708B868	Large Format - 5-Color: Technical Documents	Delivery & Installation	CUSA T2-30000 INSTALLATION PLUS 2 YEAR + 9 MONTH EXTENDED SERVICE ECAREPAK (BOTH INSIDE AND OUTSIDE ESS SERVICE TERRITORY)	\$3,145.00	11.7%	\$2,777.00	\$80.78	\$65.68	\$53.57	\$93.53	\$74.20	\$61.90		
2272	1708B869	Large Format - 5-Color: Technical Documents	Delivery & Installation	CUSA T2-30000 INSTALLATION PLUS 3 YEAR + 9 MONTH EXTENDED SERVICE ECAREPAK (BOTH INSIDE AND OUTSIDE ESS SERVICE TERRITORY)	\$3,713.00	11.9%	\$3,272.00	\$95.18	\$77.38	\$63.12	\$110.20	\$87.43	\$72.93		
2273	1708B870	Large Format - 5-Color: Technical Documents	Delivery & Installation	CUSA T2-30000 INSTALLATION PLUS 4 YEAR + 9 MONTH EXTENDED SERVICE ECAREPAK (BOTH INSIDE AND OUTSIDE ESS SERVICE TERRITORY)	\$4,315.00	12.0%	\$3,797.00	\$110.45	\$89.80	\$73.24	\$127.88	\$101.46	\$84.64		
2274	5249C002	Large Format - 5-Color Plus Fluorescent Pink: Gray	Machine	24 INCH IMAGEPROGRAF GP-200 PRINTER	\$3,543.00	6.7%	\$3,304.80	\$96.14	\$78.16	\$63.75	\$111.31	\$88.30	\$73.66		
2275	1153C005	Large Format - 5-Color Plus Fluorescent Pink: Gray	Accessories	28 INCH ROLL HOLDER RH2-28	\$163.00	22.9%	\$125.67	\$3.66	\$2.97	\$2.42	\$4.23	\$3.36	\$2.80		
2276	1156C005	Large Format - 5-Color Plus Fluorescent Pink: Gray	Accessories	MAINTENANCE CARTRIDGE MC-31	\$81.00	24.6%	\$61.07	\$1.78	\$1.44	\$1.18	\$2.06	\$1.63	\$1.36		
2277	1155C002	Large Format - 5-Color Plus Fluorescent Pink: Gray	Accessories	CUTTER BLADE CT-08	\$100.00	12.8%	\$87.20	\$2.54	\$2.06	\$1.68	\$2.94	\$2.3			

University of California System Exhibit 2 Pricing for Agreement #202002755 May 1, 2023 OMNIA Partners Participating Agencies															
					Purchase	Lease						Service			
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/server, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
2409	3546V482	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 1 YEAR ONYX ADVANTAGE GOLD	\$1,695.00	36.2%	\$1,081.20	\$31.45	\$25.57	\$20.86	\$36.41	\$28.89	\$24.10		
2410	3546V483	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 1 YEAR ONYX ADVANTAGE GOLD	\$2,595.00	36.2%	\$1,654.44	\$48.13	\$39.13	\$31.91	\$55.72	\$44.21	\$36.88		
2411	3546V484	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 1 YEAR PER PRINTER ADD-ON FC	\$150.00	5.5%	\$141.78	\$4.12	\$3.35	\$2.73	\$4.78	\$3.79	\$3.16		
2412	3546V485	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 3 YEAR ONYX ADVANTAGE GOLD	\$3,595.00	-0.2%	\$3,602.88	\$104.81	\$85.21	\$69.50	\$121.34	\$96.27	\$80.31		
2413	3546V486	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 3 YEAR ONYX ADVANTAGE GOLD	\$3,895.00	5.6%	\$3,675.06	\$106.91	\$86.92	\$70.89	\$123.78	\$98.20	\$81.92		
2414	3546V546	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 3 YEAR ONYX ADVANTAGE GOLD	\$4,795.00	5.6%	\$4,524.72	\$131.62	\$107.01	\$87.28	\$152.39	\$120.90	\$100.86		
2415	3546V547	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 3 YEAR PER PRINTER ADD-ON FC	\$350.00	5.6%	\$330.48	\$9.61	\$7.82	\$6.37	\$11.13	\$8.83	\$7.37		
2416	3546V548	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 5 YEAR ONYX ADVANTAGE GOLD	\$5,795.00	-0.5%	\$5,822.88	\$169.39	\$137.71	\$112.32	\$196.11	\$155.59	\$129.79		
2417	3546V549	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 5 YEAR ONYX ADVANTAGE GOLD	\$6,095.00	5.6%	\$5,750.76	\$167.29	\$136.01	\$110.93	\$193.69	\$153.66	\$128.18		
2418	3546V550	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 5 YEAR ONYX ADVANTAGE GOLD	\$6,995.00	5.6%	\$6,600.42	\$192.01	\$156.10	\$127.32	\$222.30	\$176.36	\$147.12		
2419	3546V551	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 5 YEAR PER PRINTER ADD-ON FC	\$550.00	5.6%	\$519.18	\$15.10	\$12.28	\$10.01	\$17.49	\$13.87	\$11.57		
2420	3546V552	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: ONYX ADVANTAGE SILVER TO GOLD	\$50.00	5.6%	\$47.18	\$1.37	\$1.12	\$0.91	\$1.59	\$1.26	\$1.05		
2421	3546V553	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 1 YEAR ONYX ADVANTAGE SILVER	\$1,095.00	15.9%	\$920.38	\$26.77	\$21.77	\$17.75	\$31.00	\$24.59	\$20.52		
2422	3546V554	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 1 YEAR ONYX ADVANTAGE SILVER	\$1,295.00	5.6%	\$1,221.96	\$35.55	\$28.90	\$23.57	\$41.16	\$32.65	\$27.24		
2423	3546V555	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 3 YEAR ONYX ADVANTAGE SILVER	\$2,295.00	5.6%	\$2,165.46	\$62.99	\$51.21	\$41.77	\$72.93	\$57.86	\$48.27		
2424	3546V556	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 3 YEAR ONYX ADVANTAGE SILVER	\$2,495.00	3.8%	\$2,400.38	\$69.83	\$56.77	\$46.30	\$80.84	\$64.14	\$53.50		
2425	3546V557	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 1 YEAR PER PRINTER ADD-ON FC	\$150.00	5.5%	\$141.78	\$4.12	\$3.35	\$2.73	\$4.78	\$3.79	\$3.16		
2426	3546V558	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 3 YEAR ONYX ADVANTAGE SILVER	\$2,895.00	5.6%	\$2,731.56	\$79.46	\$64.60	\$52.69	\$92.00	\$72.99	\$60.89		
2427	3546V559	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 3 YEAR ONYX ADVANTAGE SILVER	\$3,795.00	5.6%	\$3,581.22	\$104.18	\$84.70	\$69.08	\$120.62	\$95.69	\$79.83		
2428	3546V560	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 3 YEAR PER PRINTER ADD-ON FC	\$350.00	5.6%	\$330.48	\$9.61	\$7.82	\$6.37	\$11.13	\$8.83	\$7.37		
2429	3546V561	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 5 YEAR ONYX ADVANTAGE SILVER	\$4,195.00	5.3%	\$3,972.88	\$115.57	\$93.96	\$76.64	\$133.81	\$106.16	\$88.56		
2430	3546V562	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 5 YEAR ONYX ADVANTAGE SILVER	\$4,495.00	5.6%	\$4,241.16	\$123.38	\$100.30	\$81.81	\$142.84	\$113.32	\$94.54		
2431	3546V563	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 5 YEAR ONYX ADVANTAGE SILVER	\$5,395.00	5.6%	\$5,090.82	\$148.09	\$120.40	\$98.20	\$171.46	\$136.03	\$113.47		
2432	3546V564	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 1 YEAR ONYX ADVANTAGE FOR R	\$1,195.00	5.6%	\$1,128.12	\$32.82	\$26.68	\$21.76	\$38.00	\$30.14	\$25.15		
2433	3546V565	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 3 YEAR ONYX ADVANTAGE FOR R	\$1,495.00	5.6%	\$1,410.66	\$41.04	\$33.36	\$27.21	\$47.51	\$37.69	\$31.44		
2434	3546V566	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 1 YEAR ONYX ADVANTAGE FOR R	\$2,495.00	5.6%	\$2,354.16	\$68.48	\$55.68	\$45.41	\$79.29	\$62.90	\$52.47		
2435	3546V567	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 3 YEAR ONYX ADVANTAGE FOR R	\$2,995.00	5.6%	\$2,826.42	\$82.22	\$66.84	\$54.52	\$95.19	\$75.52	\$63.00		
2436	3546V568	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 3 YEAR ONYX ADVANTAGE FOR R	\$3,295.00	5.6%	\$3,108.96	\$90.44	\$73.53	\$59.97	\$104.71	\$83.07	\$69.30		
2437	3546V569	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 3 YEAR ONYX ADVANTAGE FOR R	\$4,295.00	5.6%	\$4,052.46	\$117.89	\$95.84	\$78.17	\$136.49	\$108.28	\$90.33		
2438	3546V570	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 5 YEAR ONYX ADVANTAGE FOR R	\$4,795.00	5.6%	\$4,524.72	\$131.62	\$107.01	\$87.28	\$152.39	\$120.90	\$100.86		
2439	3546V571	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 5 YEAR ONYX ADVANTAGE FOR R	\$5,095.00	5.6%	\$4,807.26	\$139.84	\$113.69	\$92.73	\$161.91	\$128.45	\$107.15		
2440	3546V572	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 5 YEAR ONYX ADVANTAGE FOR R	\$5,995.00	5.6%	\$5,656.92	\$164.56	\$133.79	\$109.12	\$190.53	\$151.15	\$126.09		
2441	3546V573	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 1 YEAR ONYX ADVANTAGE FOR R	\$995.00	5.6%	\$939.42	\$27.33	\$22.22	\$18.12	\$31.64	\$25.10	\$20.94		
2442	3546V574	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 1 YEAR ONYX ADVANTAGE FOR R	\$1,295.00	5.6%	\$1,221.96	\$35.55	\$28.90	\$23.57	\$41.16	\$32.65	\$27.24		
2443	3546V575	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 1 YEAR ONYX ADVANTAGE FOR R	\$2,195.00	5.6%	\$2,071.62	\$60.26	\$48.99	\$39.96	\$69.77	\$55.35	\$46.18		
2444	3546V576	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 3 YEAR ONYX ADVANTAGE FOR R	\$2,495.00	5.6%	\$2,354.16	\$68.48	\$55.68	\$45.41	\$79.29	\$62.90	\$52.47		
2445	3546V577	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 3 YEAR ONYX ADVANTAGE FOR R	\$2,795.00	5.6%	\$2,637.72	\$76.73	\$62.38	\$50.88	\$88.84	\$70.48	\$58.79		
2446	3546V578	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 3 YEAR ONYX ADVANTAGE FOR R	\$3,795.00	5.6%	\$3,581.22	\$104.18	\$84.70	\$69.08	\$120.62	\$95.69	\$79.83		
2447	3546V579	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 5 YEAR ONYX ADVANTAGE FOR R	\$4,195.00	5.6%	\$3,958.62	\$115.16	\$93.62	\$76.36	\$133.33	\$105.77	\$88.24		
2448	3546V580	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 5 YEAR ONYX ADVANTAGE FOR R	\$4,495.00	5.6%	\$4,241.16	\$123.38	\$100.30	\$81.81	\$142.84	\$113.32	\$94.54		
2449	3546V581	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 5 YEAR ONYX ADVANTAGE FOR R	\$5,495.00	5.6%	\$5,184.66	\$150.82	\$122.62	\$100.01	\$174.62	\$138.53	\$115.57		
2450	3546V582	Large Format- Rip Solutions	ONYX Maintenance	ONYX ADVANTAGE MAINTENANCE: 5 YEAR ONY											

				Purchase				Lease						Service	
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
2703	2883C003	imagePRESS	GBC eWire	EWIRE SPOOL, ELEMENT SIZE C, BLACK - 2883C003	\$88.00	22.5%	\$68.20	\$1.98	\$1.61	\$1.32	\$2.30	\$1.82	\$1.52		
2704	2883C004	imagePRESS	GBC eWire	EWIRE SPOOL, ELEMENT SIZE D, BLACK - 2883C004	\$87.00	22.8%	\$67.16	\$1.95	\$1.59	\$1.30	\$2.26	\$1.79	\$1.50		
2705	2883C005	imagePRESS	GBC eWire	EWIRE SPOOL, ELEMENT SIZE E, BLACK - 2883C005	\$80.00	22.2%	\$62.24	\$1.81	\$1.47	\$1.20	\$2.10	\$1.66	\$1.39		
2706	2883C006	imagePRESS	GBC eWire	EWIRE SPOOL, ELEMENT SIZE A, WHITE - 2883C006	\$110.00	24.0%	\$83.60	\$2.43	\$1.98	\$1.61	\$2.82	\$2.23	\$1.86		
2707	2883C007	imagePRESS	GBC eWire	EWIRE SPOOL, ELEMENT SIZE B, WHITE - 2883C007	\$98.00	25.8%	\$72.72	\$2.12	\$1.72	\$1.40	\$2.45	\$1.94	\$1.62		
2708	2883C008	imagePRESS	GBC eWire	EWIRE SPOOL, ELEMENT SIZE C, WHITE - 2883C008	\$88.00	23.8%	\$67.06	\$1.95	\$1.59	\$1.29	\$2.26	\$1.79	\$1.49		
2709	2883C009	imagePRESS	GBC eWire	EWIRE SPOOL, ELEMENT SIZE D, WHITE - 2883C009	\$87.00	24.1%	\$66.00	\$1.92	\$1.56	\$1.27	\$2.22	\$1.76	\$1.47		
2710	2883C010	imagePRESS	GBC eWire	EWIRE SPOOL, ELEMENT SIZE E, WHITE - 2883C010	\$80.00	23.6%	\$61.12	\$1.78	\$1.45	\$1.18	\$2.06	\$1.63	\$1.36		
2711	2883C011	imagePRESS	GBC eWire	EWIRE SPOOL, ELEMENT SIZE A, SILVER - 2883C011	\$109.00	16.2%	\$91.34	\$2.66	\$2.16	\$1.76	\$3.08	\$2.44	\$2.04		
2712	2883C012	imagePRESS	GBC eWire	EWIRE SPOOL, ELEMENT SIZE B, SILVER - 2883C012	\$95.00	16.3%	\$79.52	\$2.31	\$1.88	\$1.53	\$2.68	\$2.12	\$1.77		
2713	2883C013	imagePRESS	GBC eWire	EWIRE SPOOL, ELEMENT SIZE C, SILVER - 2883C013	\$88.00	15.0%	\$74.80	\$2.18	\$1.77	\$1.44	\$2.52	\$2.00	\$1.67		
2714	2883C014	imagePRESS	GBC eWire	EWIRE SPOOL, ELEMENT SIZE D, SILVER - 2883C014	\$87.00	17.7%	\$71.60	\$2.08	\$1.69	\$1.38	\$2.41	\$1.91	\$1.60		
2715	2883C015	imagePRESS	GBC eWire	EWIRE SPOOL, ELEMENT SIZE E, SILVER - 2883C015	\$80.00	16.7%	\$66.64	\$1.94	\$1.58	\$1.29	\$2.24	\$1.78	\$1.49		
2716	2883C022	imagePRESS	GBC eWire	EWIRE SPOOL ELEMENT SIZE F SILVER, UN	\$77.00	25.2%	\$57.62	\$1.68	\$1.36	\$1.11	\$1.94	\$1.54	\$1.28		
2717	2883C021	imagePRESS	GBC eWire	EWIRE SPOOL ELEMENT SIZE F WHITE, UN	\$77.00	25.2%	\$57.62	\$1.68	\$1.36	\$1.11	\$1.94	\$1.54	\$1.28		
2718	2883C020	imagePRESS	GBC eWire	EWIRE SPOOL ELEMENT SIZE F BLACK, UN	\$77.00	25.2%	\$57.62	\$1.68	\$1.36	\$1.11	\$1.94	\$1.54	\$1.28		
2719	6357B004	imagePRESS	SDD Professional Booklet Maker	SDD SQUARE FOLD BOOKLET MAKER SET	\$31,780.00	35.6%	\$20,457.60	\$595.11	\$483.82	\$394.63	\$689.01	\$546.63	\$456.00		
2720	6357B003	imagePRESS	SDD Professional Booklet Maker	SDD SQUARE FOLD BOOKLET MAKER WITH TWO-KNIFE TRIMMER SET	\$71,187.00	22.3%	\$55,312.30	\$1,609.03	\$1,308.14	\$1,066.97	\$1,862.92	\$1,477.94	\$1,232.91		
2721	3057V761	imagePRESS	Plockmatic BLM50/35 Professional	PLOCKMATIC BLM35 BOOKLET MAKER	\$25,485.00	48.5%	\$13,135.34	\$382.11	\$310.65	\$253.38	\$442.40	\$350.98	\$292.79		
2722	3057V762	imagePRESS	Plockmatic BLM50/35 Professional	PLOCKMATIC BLM50 UPGRADE KIT	\$21,355.00	47.3%	\$11,244.16	\$327.09	\$265.92	\$216.90	\$378.70	\$300.44	\$250.63		
2723	3057V763	imagePRESS	Plockmatic BLM50/35 Professional	FT850 TRIMMER MODULE	\$17,285.00	46.8%	\$9,198.90	\$267.60	\$217.55	\$177.45	\$309.82	\$245.79	\$205.04		
2724	3057V764	imagePRESS	Plockmatic BLM50/35 Professional	BF50 BOOK FOLD MODULE	\$16,525.00	47.3%	\$8,701.12	\$253.12	\$205.78	\$167.84	\$293.05	\$232.49	\$193.95		
2725	3057V765	imagePRESS	Plockmatic BLM50/35 Professional	CF50 COVER FEEDER MODULE	\$6,990.00	44.2%	\$3,902.40	\$113.52	\$92.29	\$75.28	\$131.43	\$104.27	\$86.98		
2726	3057V766	imagePRESS	Plockmatic BLM50/35 Professional	RT50 ROTATE CREASE TRIM MODULE	\$56,565.00	49.1%	\$28,784.23	\$837.33	\$680.75	\$555.25	\$969.45	\$769.11	\$641.60		
2727	3057V767	imagePRESS	Plockmatic BLM50/35 Professional	B574000-1 BELT STACKER MODULE	\$7,625.00	43.8%	\$4,285.38	\$124.66	\$101.35	\$82.66	\$144.33	\$114.51	\$95.52		
2728	2923C009	imagePRESS	Plockmatic BLM50/35 Professional	WASTE CONVEYOR MODULE 2.0	\$6,860.00	34.3%	\$4,508.40	\$131.15	\$106.62	\$86.97	\$151.84	\$120.46	\$100.49		
2729	0965C006	imagePRESS	High Capacity Stacking Options	HIGH CAPACITY STACKER-H1 SET	\$19,512.00	30.5%	\$13,560.84	\$394.48	\$320.71	\$261.59	\$456.73	\$362.35	\$302.27		
2730	7168B008	imagePRESS	High Capacity Stacking Options	HCS END MODULE COVER	\$154.00	37.7%	\$95.94	\$2.79	\$2.27	\$1.85	\$3.23	\$2.56	\$2.14		
2731	0965C003	imagePRESS	High Capacity Stacking Options	HCS LONG SHEET TRAY-A1	\$473.00	0.0%	\$473.00	\$13.76	\$11.19	\$9.12	\$15.93	\$12.64	\$10.54		
2732	5418B002	imagePRESS	High Capacity Stacking Options	POWERLIFT-A1 (INCLUDES 5 PALLETS)	\$5,854.00	40.9%	\$3,459.71	\$100.64	\$81.82	\$66.74	\$116.52	\$92.44	\$77.12		
2733	5461B001	imagePRESS	High Capacity Stacking Options	PALLETS FOR POWERLIFT-SET OF FIVE(5)	\$119.00	4.0%	\$114.24	\$3.32	\$2.70	\$2.20	\$3.85	\$3.05	\$2.55		
2734	3461V068	imagePRESS	Plockmatic Multi-Purpose Stack	PLOCKMATIC MULTI-PURPOSE STACKER	\$12,585.00	31.8%	\$8,581.23	\$249.63	\$202.95	\$165.53	\$289.02	\$229.29	\$191.28		
2735	2786V370	imagePRESS	MAX Ring Binder	RING SUPPLY BLACK 50-2 MB-1000C	\$297.00	0.0%	\$297.00	\$8.64	\$7.02	\$5.73	\$10.00	\$7.94	\$6.62		
2736	2786V371	imagePRESS	MAX Ring Binder	RING SUPPLY WHITE 50-2 MB-1000C	\$297.00	0.0%	\$297.00	\$8.64	\$7.02	\$5.73	\$10.00	\$7.94	\$6.62		
2737	2786V372	imagePRESS	MAX Ring Binder	RING SUPPLY BLACK 100-2 MB-1000C	\$292.00	0.0%	\$292.00	\$8.49	\$6.91	\$5.63	\$9.83	\$7.80	\$6.51		
2738	2786V373	imagePRESS	MAX Ring Binder	RING SUPPLY WHITE 100-2 MB-1000C	\$292.00	0.0%	\$292.00	\$8.49	\$6.91	\$5.63	\$9.83	\$7.80	\$6.51		
2739	7168B002	imagePRESS	DFD Interface Options	DFD INTERFACE KIT-A1	\$887.00	32.1%	\$602.27	\$17.52	\$14.24	\$11.62	\$20.28	\$16.09	\$13.42		
2740	7168B015	imagePRESS	DFD Interface Options	DFD PATH-A1(H=1002)	\$828.00	30.4%	\$576.29	\$16.76	\$13.63	\$11.12	\$19.41	\$15.40	\$12.85		
2741	7168B016	imagePRESS	DFD Interface Options	DFD PATH -B1 (H=860)	\$828.00	30.4%	\$576.29	\$16.76	\$13.63	\$11.12	\$19.41	\$15.40	\$12.85		
2742	8117B078	imagePRESS	DFD Interface Options	FINISHER BRIDGE HEIGHT KIT 1002-A1	\$592.00	29.6%	\$416.77	\$12.12	\$9.86	\$8.04	\$14.04	\$11.14	\$9.29		
2743	0652C002	imagePRESS	Perfect Binder Options	PERFECT BINDER-E1	\$60,308.00	37.5%	\$37,692.50	\$1,096.47	\$891.43	\$727.09	\$1,269.48	\$1,007.14	\$840.17		
2744	1972V076	imagePRESS	Power Filters	ESP NEXT GEN PCS POWER FILTER 208VOLTS 20 AMP XG-PCS-20820	\$313.99	38.3%	\$193.80	\$5.64	\$4.58	\$3.74	\$6.53	\$5.18	\$4.32		
2745	1972V064	imagePRESS	Power Filters	ESP NEXT GEN PCS POWER FILTER 120VOLTS 15 AMP XG-PCS-150	\$239.56	38.3%	\$147.90	\$4.30	\$3.50	\$2.85	\$4.98	\$3.95	\$3.30		
2746	1972V075	imagePRESS	Power Filters	ESP NEXT GEN PCS POWER FILTER 208VOLTS 15 AMP XG-PCS-20815	\$313.99	43.6%	\$177.09	\$5.15	\$4.19	\$3.42	\$5.96	\$4.73	\$3.95		
2747	1275V713	imagePRESS	Power Filters	3 PHASE POWER PROTECTION 208VOLTS/30AMPS NEMA L21-30	\$5,463.32	38.9%	\$3,338.09	\$97.11	\$78.95	\$64.39	\$112.43	\$89.19	\$74.41		
2748	3624V457	imagePRESS	Power Filters	ESP DIGITAL 3 PHASE POWER CONVERSION SYSTEM - PC-SUP-D	\$24,592.28	31.6%	\$16,821.12	\$489.33	\$397.82	\$324.48	\$566.54	\$449.46	\$374.94		
2749	3624V458	imagePRESS	Power Filters	ESP DIGITAL 3 PHASE POWER CONVERSION SYSTEM - FREIGHT UNIT	\$1.25	0.0%	\$1.25	\$0.04	\$0.03	\$0.02	\$0.04	\$0.03	\$0.03		
2750	8535B001	imagePRESS	Supplies	IMAGEPRESS C10000/C8000 STARTER CYAN	\$395.00	2.8%	\$383.90	\$11.17	\$9.08	\$7.41	\$12.93	\$10.26	\$8.56		
2751	8536B001	imagePRESS	Supplies	IMAGEPRESS C10000/C8000 STARTER MAGENTA	\$395.00	2.8%	\$383.90	\$11.17	\$9.08	\$7.41	\$12.93	\$10.26	\$8.56		
2752	8537B001	imagePRESS	Supplies	IMAGEPRESS C10000/C8000 STARTER YELLOW	\$395.00	2.8%	\$383.90	\$11.17	\$9.08	\$7.41	\$12.93	\$10.26	\$8.56		
2753	8534B001	imagePRESS	Supplies	IMAGEPRESS C10000/C8000 STARTER BLACK	\$395.00	2.8%	\$383.90	\$11.17	\$9.08	\$7.41	\$12.93	\$10.26	\$8.56		
2754	8533B001	imagePRESS	Supplies	D02 DRUM	\$400.00	2.7%	\$389.03	\$11.32	\$9.20	\$7.50	\$13.10	\$10.39	\$8.67		
2755	1007B001	imagePRESS	Supplies	STAPLE N1	\$208.00	38.1%	\$128.75	\$3.75	\$3.04	\$2.48	\$4.34	\$3.44	\$2.87		
2756	1008B001	imagePRESS	Supplies	STAPLE P1	\$75.00	38.2%	\$46.35	\$1.35	\$1.10	\$0.89	\$1.56	\$1.24	\$1.03		
2757	2765V303	imagePRESS	Supplies	STAPLE CASSETTES FOR BLM300C	\$66.00	0.0%	\$66.00	\$1.92	\$1.56	\$1.27	\$2.22	\$1.76	\$1.47		
2758	1093B001	imagePRESS	Supplies	GLUE-A1 (for Perfect Binder/33 LBS.)	\$693.00	36.8%	\$438.00	\$12.74	\$10.36	\$8.45	\$14.75	\$11.70	\$9.76		
2759	1093B002	imagePRESS	Supplies	GLUE-A2 (for Perfect Binder/11 LBS.)	\$255.00	35.5%	\$164.48	\$4.78	\$3.89	\$3.17	\$5.54	\$4.39	\$3.67		
2760	3060V722	imagePRESS	Supplies	STAPLES (3 PACK) FOR PLOCKMATIC - 3 CARTRIDGES INCLUDED (5,000)	\$125.00	37.5%	\$79.10	\$2.27	\$1.85	\$1.51	\$2.63	\$2.09	\$1.74		
2761	2196V293	imagePRESS	Media	HAMMERMILL 11X17 28LB 98 BRIGHT PAPER 2000 SHEETS/CARTON	\$148.00	0.0%	\$148.00	\$4.31	\$3.50	\$2.85	\$4.98	\$3.95	\$3.30		
2762	2954V855	imagePRESS	Education and Training	HIGH PRODUCTION COLOR OPERATOR TRAINING BY CLIENT EDUCATION	\$2,629.00	34.8%	\$1,713.60	\$49.85	\$40.53	\$33.06	\$57.71	\$45.79	\$38.20		
2763	2954V859	imagePRESS	Education and Training	ADVANCED TRAINING SERVICES FOR PRODUCTION	\$2,629.00	28.6%	\$1,877.00	\$54.60	\$44.39	\$36.21	\$63.22	\$50.15	\$41.84		
2764	2954V860	imagePRESS	Education and Training	BASIC COLOR MANAGEMENT TRAINING	\$2,629.00	28.6%	\$1,877.00	\$54.60	\$44.39	\$36.21	\$63.22	\$50.15	\$41.84		
2765	2954V861	imagePRESS	Education and Training	ADVANCED COLOR MANAGEMENT TRAINING	\$2,629.00	28.6%	\$1,877.00	\$54.60	\$44.39	\$36.21	\$63.22	\$50.15	\$41.84		
2766	2743V985	imagePRESS	Education and Training	PRODUCTION IMPLEMENTATION SERVICES (FOR PRISMASYNCH AND I	\$2,629.00	34.8%	\$1,713.60	\$49.85	\$40.53	\$33.06	\$57.71	\$45.79	\$38.20		
2767	2954V359	imagePRESS	Implementation Services	HIGH PRODUCTION COLOR IMPLEMENTATION SERVICE BY PRODUCT	\$2,629.00	34.8%	\$1,714.00	\$49.86	\$40.54	\$33.06	\$57.73	\$45.80	\$38.21		
2768	4086B308	imagePRESS	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES FOR PRODUCTION - 50 UNIT BLO	\$3,876.00	10.3%	\$3,478.20	\$101.18	\$82.26	\$67.09	\$117.15	\$92.94	\$77.53		
2769	4086B309	imagePRESS	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES FOR PRODUCTION - 100 UNIT BLO	\$7,585.00	10.3%	\$6,807.48	\$198.03	\$161.00	\$131.32	\$229.28	\$181.90	\$151.74		
2770	4086B310	imagePRESS	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES FOR PRODUCTION - 250 UNIT BLO	\$18,542.00	10.2%	\$16,643.34	\$484.15	\$393.61	\$321.05	\$560.55	\$444.71	\$370.98		
2771	4086B311	imagePRESS	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES FOR PRODUCTION - 360 UNIT BLO	\$26,701.00	10.2%	\$23,965.92	\$697.17	\$566.79	\$462.30	\$807.17	\$640.37	\$534.20		
2772	4086B312	imagePRESS	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES FOR PRODUCTION - 500 UNIT BLO	\$36,251.00	10.2%	\$32,538.00	\$946.53	\$769.52	\$627.66	\$1,095.88	\$869.42	\$725.27		
2773	4086B313	imagePRESS	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES FOR PRODUCTION - 1000 UNIT BLO	\$70,835.00	10.2%	\$63,580.68	\$1,849.56	\$1,503.68	\$1,226.47	\$2,141.40	\$1,698.88	\$1,417.21		
2774	1371V373	imagePRESS	Customer Productivity Program	TRAINING FOR IPR C10000VP/8000VP/C10010VP/C9010VP BASIC CP	\$4,000.00	10.8%	\$3,570.00	\$103.85	\$84.43	\$68.87	\$120.24	\$95.39	\$79.58		
2775	5589C002	imagePRESS	Machine	IMAGEPRESS LITE C270 208V	\$42,100.00	58.3%	\$17,575.00	\$510.70	\$415.19	\$338.65	\$591.28	\$469.09	\$391.32	\$0.0065	\$0.0443
2776	5590C002	imagePRESS	Machine	IMAGEPRESS LITE C265	\$36,600.00	58.0%	\$15,322.00	\$447.17	\$363.55	\$296.53	\$517.73	\$410.74	\$342.64		

						Purchase		Lease				Service			
Sort Key	Category	Product Family	Item Grouping	Product	(License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease	48 Month Lease	60 Month Lease	36 Month Lease	48 Month Lease	60 Month Lease	Service CPC B&W w Toner	Service CPC Color w Toner
								FMV	FMV	FMV	\$1.00 Buy Out	\$1.00 Buy Out	\$1.00 Buy Out		
2875	2743V986	imagePRESS	Operator Training	IMAGEPRESS LIGHT/MID PRODUCTION TRAINING BY CLIENT EDUCAT	\$2,629.00	28.6%	\$1,876.80	\$54.60	\$44.39	\$36.20	\$63.21	\$50.15	\$41.83		
2876	1197V643	imagePRESS	Education ∓ Training	ADVANCED RIP TRAINING	\$2,629.00	34.8%	\$1,714.00	\$49.86	\$40.54	\$33.06	\$57.73	\$45.80	\$38.21		
2877	1481V475	imagePRESS	Education ∓ Training	ADVANCED COLOR MANAGEMENT TRAINING	\$2,640.00	12.5%	\$2,310.00	\$67.20	\$54.63	\$44.56	\$77.80	\$61.72	\$51.49		
2878	2878V497	imagePRESS	Implementation Services by Pro	IMAGEPRESS & VARIOPRINT DISASTER RECOVERY PLANNING & IMPL	\$2,640.00	30.0%	\$1,848.00	\$53.76	\$43.71	\$35.65	\$62.24	\$49.38	\$41.19		
2879	2878V498	imagePRESS	Implementation Services by Pro	IMAGEPRESS & VARIOPRINT DISASTER RECOVERY PLANNING & IMPL	\$1,320.00	30.0%	\$924.00	\$26.88	\$21.85	\$17.82	\$31.12	\$24.69	\$20.60		
2880	3234V295	imagePRESS	Implementation Services by Pro	FIERY COLOR PROFILER SUITE IMPLEMENTATION SERVICES	\$2,892.00	28.6%	\$2,065.00	\$60.07	\$48.84	\$39.83	\$69.55	\$55.18	\$46.03		
2881	2743V985	imagePRESS	Implementation Services by Pro	PRODUCTION IMPLEMENTATION SERVICES (FOR PRISMASYNC AND I	\$2,629.00	34.8%	\$1,713.60	\$49.85	\$40.53	\$33.06	\$57.71	\$45.79	\$38.20		
2882	2807V116	imagePRESS	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 6 UNIT BLOCK	\$501.00	10.4%	\$449.00	\$13.06	\$10.62	\$8.66	\$15.12	\$12.00	\$10.01		
2883	1630V764	imagePRESS	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK	\$1,000.00	10.2%	\$897.60	\$26.11	\$21.23	\$17.31	\$30.23	\$23.98	\$20.01		
2884	1396V767	imagePRESS	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK	\$1,979.00	10.2%	\$1,776.84	\$51.69	\$42.02	\$34.28	\$59.84	\$47.48	\$39.61		
2885	1396V768	imagePRESS	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 50 UNIT BLOCK	\$3,876.00	10.2%	\$3,479.00	\$101.20	\$82.28	\$67.11	\$117.17	\$92.96	\$77.55		
2886	1396V769	imagePRESS	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 100 UNIT BLOCK	\$7,585.00	10.2%	\$6,808.00	\$198.04	\$161.01	\$131.33	\$229.29	\$181.91	\$151.75		
2887	1396V770	imagePRESS	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 250 UNIT BLOCK	\$18,542.00	10.2%	\$16,644.00	\$484.17	\$393.63	\$321.06	\$560.57	\$444.73	\$370.99		
2888	1396V771	imagePRESS	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 500 UNIT BLOCK	\$36,251.00	10.2%	\$32,538.00	\$946.53	\$769.52	\$627.66	\$1,095.88	\$869.42	\$725.27		
2889	1396V772	imagePRESS	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 1000 UNIT BLOCK	\$70,835.00	10.2%	\$63,581.00	\$1,849.57	\$1,503.69	\$1,226.48	\$2,141.41	\$1,698.88	\$1,417.22		
2890	5211C005	imagePRESS	Machines	IMAGEPRESS V1000 SET	\$171,930.00	68.7%	\$53,883.80	\$1,567.48	\$1,274.35	\$1,039.42	\$1,814.81	\$1,439.78	\$1,201.07	\$0.0090	\$0.0395
2891	1095B001	imagePRESS	Main Engine Accessories	ADF ACCESS HANDLE-A1	\$174.00	34.2%	\$114.49	\$3.33	\$2.71	\$2.21	\$3.86	\$3.06	\$2.55		
2892	3243C001	imagePRESS	Main Engine Accessories	STACK BYPASS ALIGNMENT TRAY-D1	\$828.00	36.2%	\$528.36	\$15.37	\$12.50	\$10.19	\$17.80	\$14.12	\$11.78		
2893	8928B001	imagePRESS	Main Engine Accessories	ENVELOPE ATTACHMENT-F1	\$119.00	46.0%	\$64.26	\$1.87	\$1.52	\$1.24	\$2.16	\$1.72	\$1.43		
2894	8929B001	imagePRESS	Main Engine Accessories	ENVELOPE ATTACHMENT-G1	\$1,006.00	48.1%	\$522.11	\$15.19	\$12.35	\$10.07	\$17.58	\$13.95	\$11.64		
2895	4370C001	imagePRESS	Main Engine Accessories	ENVELOPE ATTACHMENT-H1 FOR MULTI DRAWER PAPER DECK	\$1,006.00	45.4%	\$549.28	\$15.98	\$12.99	\$10.60	\$18.50	\$14.68	\$12.24		
2896	8930B001	imagePRESS	Main Engine Accessories	TAB ATTACHMENT-F1	\$95.00	45.0%	\$52.25	\$1.52	\$1.24	\$1.01	\$1.76	\$1.40	\$1.16		
2897	5002C002	imagePRESS	Main Engine Accessories	POWER CABLE 120V	\$54.00	63.3%	\$19.82	\$0.58	\$0.47	\$0.38	\$0.67	\$0.53	\$0.44		
2898	5738B002	imagePRESS	Main Engine Accessories	PUNCHER UNIT-B51	\$1,118.00	54.7%	\$506.45	\$14.73	\$11.98	\$9.77	\$17.06	\$13.53	\$11.29		
2899	5418B002	imagePRESS	Main Engine Accessories	POWERLIFT-A1 (INCLUDES 5 PALLETS)	\$5,854.00	40.9%	\$3,459.71	\$100.64	\$81.82	\$66.74	\$116.52	\$92.44	\$77.12		
2900	1228C001	imagePRESS	Main Engine Accessories	LONG SHEET FEEDING AND CATCH TRAY-B1	\$2,365.00	56.9%	\$1,019.32	\$29.65	\$24.11	\$19.66	\$34.33	\$27.24	\$22.72		
2901	3806V864	imagePRESS	Main Engine Accessories	CONVENIENCE STAPLER-C1	\$426.00	39.2%	\$259.08	\$7.54	\$6.13	\$5.00	\$8.73	\$6.92	\$5.77		
2902	0134B013	imagePRESS	Main Engine Accessories	REMOVABLE HDD KIT-B8 (FOR D3000 & N500)	\$5,558.00	39.2%	\$3,381.00	\$98.35	\$79.96	\$65.22	\$113.87	\$90.34	\$75.36		
2903	5228C001	imagePRESS	Main Engine Accessories	SENSING UNIT-B1	\$32,250.00	40.2%	\$19,273.62	\$560.67	\$455.82	\$371.79	\$649.14	\$514.99	\$429.61		
2904	5213C001	imagePRESS	Main Engine Accessories	PRINTER COVER-P1	\$473.00	53.9%	\$217.88	\$6.34	\$5.15	\$4.20	\$7.34	\$5.82	\$4.86		
2905	5606C002	imagePRESS	Main Engine Accessories	COLOR IMAGE READER-P1 SET	\$6,622.00	53.8%	\$3,061.48	\$89.06	\$72.40	\$59.06	\$103.11	\$81.80	\$68.24		
2906	5224C001	imagePRESS	Main Engine Accessories	PAPER FOLDING UNIT-K1	\$16,555.00	48.5%	\$8,525.83	\$248.02	\$201.64	\$164.46	\$287.15	\$227.81	\$190.04		
2907	5220C004	imagePRESS	Main Engine Accessories	PERFECT BINDER-F1 SET	\$60,308.00	40.2%	\$36,061.05	\$1,049.02	\$852.84	\$695.62	\$1,214.54	\$963.55	\$803.80		
2908	6315AR76	imagePRESS	Main Engine Accessories	KOFAX MICRO MULTI-CARD READER, PROMOTIONAL PRICE	\$210.00	6.7%	\$195.84	\$5.70	\$4.63	\$3.78	\$6.60	\$5.23	\$4.37		
2909	5218C002	imagePRESS	Staple Finisher Options	STAPLE FIN-AF1 UL	\$15,397.00	54.1%	\$7,072.80	\$205.75	\$167.27	\$136.43	\$238.21	\$188.99	\$157.65		
2910	5222C002	imagePRESS	Staple Finisher Options	BOOKLET FIN-AF1 UL	\$19,370.00	57.4%	\$8,256.77	\$240.19	\$195.27	\$159.27	\$278.09	\$220.62	\$184.04		
2911	5225C001	imagePRESS	Staple Finisher Options	BOOKLET TRIMMER-G1	\$13,008.00	37.3%	\$8,156.02	\$237.26	\$192.89	\$157.33	\$274.69	\$217.93	\$181.80		
2912	5936C006	imagePRESS	Staple Finisher Options	DFD ADAPTER AND FINISHER BRIDGE-B1	\$21,127.00	33.2%	\$14,116.55	\$410.65	\$333.86	\$272.31	\$475.45	\$377.19	\$314.66		
2913	3057V761	imagePRESS	Plockmatic BLM50/35 Professio	PLOCKMATIC BLM35 BOOKLET MAKER	\$25,485.00	48.5%	\$13,135.34	\$382.11	\$310.65	\$253.38	\$442.40	\$350.98	\$292.79		
2914	3057V762	imagePRESS	Plockmatic BLM50/35 Professio	PLOCKMATIC BLM50 UPGRADE KIT	\$21,355.00	47.3%	\$11,244.16	\$327.09	\$265.92	\$216.90	\$378.70	\$300.44	\$250.63		
2915	3057V763	imagePRESS	Plockmatic BLM50/35 Professio	FTR50 TRIMMER MODULE	\$17,285.00	46.8%	\$9,198.90	\$267.60	\$217.55	\$177.45	\$309.82	\$245.79	\$205.04		
2916	3057V764	imagePRESS	Plockmatic BLM50/35 Professio	BF50 BOOK FOLD MODULE	\$16,525.00	47.3%	\$8,701.12	\$253.12	\$205.78	\$167.84	\$293.05	\$232.49	\$193.95		
2917	3057V765	imagePRESS	Plockmatic BLM50/35 Professio	CF50 COVER FEEDER MODULE	\$6,990.00	44.2%	\$3,902.40	\$113.52	\$92.29	\$75.28	\$131.43	\$104.27	\$86.98		
2918	3057V766	imagePRESS	Plockmatic BLM50/35 Professio	RCT50 ROTATE CREASE TRIM MODULE	\$56,565.00	49.1%	\$28,784.23	\$837.33	\$680.75	\$555.25	\$969.45	\$769.11	\$641.60		
2919	3057V767	imagePRESS	Plockmatic BLM50/35 Professio	BST4000-1 BELT STACKER MODULE	\$7,625.00	43.8%	\$4,285.38	\$12							

University of California System Exhibit 2 Pricing for Agreement #202002755 May 1, 2023 OMNIA Partners Participating Agencies															
					Purchase		Lease						Service		
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
3048	0259C002	imagePRESS	Die Punching / Creasing Options	LOOSE LEAF 5-HOLE PUNCH LTR-B1	\$1,301.00	31.2%	\$895.09	\$26.04	\$21.17	\$17.27	\$30.15	\$23.92	\$19.95		
3049	0259C001	imagePRESS	Die Punching / Creasing Options	LOOSE LEAF 3-HOLE PUNCH LTR-B1	\$1,301.00	32.3%	\$880.26	\$25.61	\$20.82	\$16.98	\$29.65	\$23.52	\$19.62		
3050	4056V496	imagePRESS	Die Punching / Creasing Options	MULTI FUNCTION PROFESSIONAL PUNCHER-C1	\$19,065.00	45.3%	\$10,429.94	\$303.41	\$246.67	\$201.19	\$351.28	\$278.69	\$232.48		
3051	0259C003	imagePRESS	Die Punching / Creasing Options	VELO BIND 11-HOLE PUNCH LTR-B1	\$1,301.00	37.7%	\$810.52	\$23.58	\$19.17	\$15.63	\$27.30	\$21.66	\$18.07		
3052	0259C004	imagePRESS	Die Punching / Creasing Options	PLASTIC COMB 19-HOLE PUNCH LTR-B1	\$1,301.00	31.2%	\$895.09	\$26.04	\$21.17	\$17.27	\$30.15	\$23.92	\$19.95		
3053	0259C005	imagePRESS	Die Punching / Creasing Options	TWIN LOOP 21-HOLE PUNCH LTR-B1	\$1,301.00	37.7%	\$810.52	\$23.58	\$19.17	\$15.63	\$27.30	\$21.66	\$18.07		
3054	0259C006	imagePRESS	Die Punching / Creasing Options	TWIN LOOP 32-HOLE PUNCH LTR-B1	\$1,301.00	37.7%	\$810.52	\$23.58	\$19.17	\$15.63	\$27.30	\$21.66	\$18.07		
3055	0259C007	imagePRESS	Die Punching / Creasing Options	COLOR COIL 44-HOLE PUNCH LTR-B1	\$1,301.00	31.2%	\$895.09	\$26.04	\$21.17	\$17.27	\$30.15	\$23.92	\$19.95		
3056	3101V220	imagePRESS	Die Punching / Creasing Options	44H OVAL MF PROPUNCHER	\$2,800.00	40.8%	\$1,657.13	\$48.21	\$39.19	\$31.97	\$55.81	\$44.28	\$36.94		
3057	0259C016	imagePRESS	Die Punching / Creasing Options	HIGH DURABILITY COLOR COIL 44-HOLE PUNCH LTR-B1	\$3,311.00	30.5%	\$2,301.15	\$66.94	\$54.42	\$44.39	\$77.50	\$61.49	\$51.29		
3058	0259C017	imagePRESS	Die Punching / Creasing Options	HIGH DURABILITY LOOSE LEAF 3-HOLE PUNCH LTR-B1	\$2,957.00	30.8%	\$2,046.24	\$59.53	\$48.39	\$39.47	\$68.92	\$54.68	\$45.61		
3059	0259C018	imagePRESS	Die Punching / Creasing Options	HIGH DURABILITY PLASTIC COMB 19-HOLE PUNCH LTR-B1	\$3,548.00	29.7%	\$2,494.24	\$72.56	\$58.99	\$48.11	\$84.01	\$66.65	\$55.60		
3060	0259C019	imagePRESS	Die Punching / Creasing Options	CREASE DIE	\$4,494.00	40.7%	\$2,664.94	\$77.52	\$63.03	\$51.41	\$89.76	\$71.21	\$59.40		
3061	4078V262	imagePRESS	Die Punching / Creasing Options	PERFORATION DIE 75-120 GSM	\$2,995.00	32.6%	\$2,018.96	\$58.73	\$47.75	\$38.95	\$68.00	\$53.95	\$45.00		
3062	4078V263	imagePRESS	Die Punching / Creasing Options	PERFORATION DIE 120-300 GSM	\$2,995.00	32.6%	\$2,018.96	\$58.73	\$47.75	\$38.95	\$68.00	\$53.95	\$45.00		
3063	5218C002	imagePRESS	Finishing Options	STAPLE FIN-AF1 UL	\$15,397.00	54.1%	\$7,072.80	\$205.75	\$167.27	\$136.43	\$238.21	\$188.99	\$157.65		
3064	5222C002	imagePRESS	Finishing Options	BOOKLET FIN-AF1 UL	\$19,370.00	57.4%	\$8,256.77	\$240.19	\$195.27	\$159.27	\$278.09	\$220.62	\$184.04		
3065	5738B002	imagePRESS	Finishing Options	PUNCHER UNIT-BS1	\$1,118.00	54.7%	\$506.45	\$14.73	\$11.98	\$9.77	\$17.06	\$13.53	\$11.29		
3066	5225C001	imagePRESS	Finishing Options	BOOKLET TRIMMER-G1	\$13,008.00	37.3%	\$8,156.02	\$237.26	\$192.89	\$157.33	\$274.69	\$217.93	\$181.80		
3067	5226C004	imagePRESS	Finishing Options	2-KNIFE TRIMMER AND CONVEYOR SET	\$58,135.00	40.4%	\$34,637.16	\$1,007.59	\$819.17	\$668.15	\$1,166.58	\$925.50	\$772.06		
3068	5220C004	imagePRESS	Finishing Options	PERFECT BINDER-F1 SET	\$60,308.00	40.2%	\$36,061.05	\$1,049.02	\$852.84	\$695.62	\$1,214.54	\$963.55	\$803.80		
3069	5221C001	imagePRESS	Finishing Options	PERFECT BINDER CONTINUOUS KIT-B1	\$11,234.00	41.9%	\$6,524.75	\$189.80	\$154.31	\$125.86	\$219.75	\$174.34	\$145.44		
3070	5219C001	imagePRESS	Finishing Options	LONG SHEET CATCH TRAY XL-B1	\$2,365.00	44.9%	\$1,303.12	\$37.91	\$30.82	\$25.14	\$43.89	\$34.82	\$29.05		
3071	5936C006	imagePRESS	Finishing Options	DFD ADAPTER AND FINISHER BRIDGE-B1	\$21,127.00	33.2%	\$14,116.55	\$410.65	\$333.86	\$272.31	\$475.45	\$377.19	\$314.66		
3072	5224C001	imagePRESS	Finishing Options	PAPER FOLDING UNIT-K1	\$16,555.00	48.5%	\$8,525.83	\$248.02	\$201.64	\$164.46	\$287.15	\$227.81	\$190.04		
3073	0965C003	imagePRESS	High Capacity Stacking Options	HCS LONG SHEET TRAY-A1	\$473.00	0.0%	\$473.00	\$13.76	\$11.19	\$9.12	\$15.93	\$12.64	\$10.54		
3074	5936C004	imagePRESS	High Capacity Stacking Options	HIGH CAPACITY STACKER-J1 SET	\$19,512.00	36.3%	\$12,434.21	\$361.71	\$294.07	\$239.86	\$418.78	\$332.24	\$277.16		
3075	7168B034	imagePRESS	High Capacity Stacking Options	HC STACKER END-MODULE COVER-B1	\$154.00	40.0%	\$92.46	\$2.69	\$2.19	\$1.78	\$3.11	\$2.47	\$2.06		
3076	5418B002	imagePRESS	High Capacity Stacking Options	POWERLIFT-A1 (INCLUDES 5 PALLETS)	\$5,854.00	40.9%	\$3,459.71	\$100.64	\$81.82	\$66.74	\$116.52	\$92.44	\$77.12		
3077	5461B001	imagePRESS	High Capacity Stacking Options	PALLETS FOR POWERLIFT-SET OF FIVE(5)	\$119.00	4.0%	\$114.24	\$3.32	\$2.70	\$2.20	\$3.85	\$3.05	\$2.55		
3078	3057V762	imagePRESS	Plockmatic BLM50/35 Professio	PLOCKMATIC BLM50 UPGRADE KIT	\$21,355.00	47.3%	\$11,244.16	\$327.09	\$265.92	\$216.90	\$378.70	\$300.44	\$250.63		
3079	3057V764	imagePRESS	Plockmatic BLM50/35 Professio	BF50 BOOK FOLD MODULE	\$16,525.00	47.3%	\$8,701.12	\$253.12	\$205.78	\$167.84	\$293.05	\$232.49	\$193.95		
3080	3057V761	imagePRESS	Plockmatic BLM50/35 Professio	PLOCKMATIC BLM35 BOOKLET MAKER	\$25,485.00	48.5%	\$13,135.34	\$382.11	\$310.65	\$253.38	\$442.40	\$350.98	\$292.79		
3081	3057V763	imagePRESS	Plockmatic BLM50/35 Professio	FR50 TRIMMER MODULE	\$17,285.00	46.8%	\$9,198.90	\$267.60	\$217.55	\$177.45	\$309.82	\$245.79	\$205.04		
3082	3057V765	imagePRESS	Plockmatic BLM50/35 Professio	CF50 COVER FEEDER MODULE	\$6,990.00	44.2%	\$3,902.40	\$113.52	\$92.29	\$75.28	\$131.43	\$104.27	\$86.98		
3083	3057V766	imagePRESS	Plockmatic BLM50/35 Professio	RC150 ROTATE CREASE TRIM MODULE	\$56,565.00	49.1%	\$28,784.23	\$837.33	\$680.75	\$555.25	\$969.45	\$769.11	\$641.60		
3084	3057V767	imagePRESS	Plockmatic BLM50/35 Professio	B5T4000-1 BELT STACKER MODULE	\$7,625.00	43.8%	\$4,285.38	\$124.66	\$101.35	\$82.66	\$144.33	\$114.51	\$95.52		
3085	2923C009	imagePRESS	Plockmatic BLM50/35 Professio	WASTE CONVEYOR MODULE 2.0	\$6,860.00	34.3%	\$4,508.40	\$131.15	\$106.62	\$86.97	\$151.84	\$120.46	\$100.49		
3086	7168B002	imagePRESS	Plockmatic BLM50/35 Professio	DFD INTERFACE KIT-A1	\$887.00	32.1%	\$602.27	\$17.52	\$14.24	\$11.62	\$20.28	\$16.09	\$13.42		
3087	7168B016	imagePRESS	Plockmatic BLM50/35 Professio	DFD PATH -B1 (H=860)	\$828.00	30.4%	\$576.29	\$16.76	\$13.63	\$11.12	\$19.41	\$15.40	\$12.85		
3088	3461V068	imagePRESS	Plockmatic Multi-Purpose Stack	PLOCKMATIC MULTI-PURPOSE STACKER	\$12,585.00	31.8%	\$8,581.23	\$249.63	\$202.95	\$165.53	\$289.02	\$229.29	\$191.28		
3089	7168B002	imagePRESS	Plockmatic Multi-Purpose Stack	DFD INTERFACE KIT-A1	\$887.00	32.1%	\$602.27	\$17.52	\$14.24	\$11.62	\$20.28	\$16.09	\$13.42		
3090	7168B016	imagePRESS	Plockmatic Multi-Purpose Stack	DFD PATH -B1 (H=860)	\$828.00	30.4%	\$576.								

						Purchase		Lease						Service	
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annualetc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
3220	0259C018	imagePRESS	Finishing Options	HIGH DURABILITY PLASTIC COMB 19-HOLE PUNCH LTR-B1	\$3,548.00	29.7%	\$2,494.24	\$72.56	\$58.99	\$48.11	\$84.01	\$66.65	\$55.60		
3221	0259C019	imagePRESS	Finishing Options	CREASE DIE	\$4,494.00	40.7%	\$2,664.94	\$77.52	\$63.03	\$51.41	\$89.76	\$71.21	\$59.40		
3222	35758504	imagePRESS	Accessories	MICARD PLUS SC READER	\$2,236.00	17.7%	\$1,866.00	\$5.41	\$4.40	\$3.59	\$6.26	\$4.97	\$4.15		
3223	4078V262	imagePRESS	Accessories	PERFORATION DIE 75-120 GSM	\$2,995.00	32.6%	\$2,018.96	\$58.73	\$47.75	\$38.95	\$68.00	\$53.95	\$45.00		
3224	4078V263	imagePRESS	Accessories	PERFORATION DIE 120-300 GSM	\$2,995.00	32.6%	\$2,018.96	\$58.73	\$47.75	\$38.95	\$68.00	\$53.95	\$45.00		
3225	5213C001	imagePRESS	Accessories	PRINTER COVER-P1	\$473.00	53.9%	\$217.88	\$6.34	\$5.15	\$4.20	\$7.34	\$5.82	\$4.86		
3226	5217C001	imagePRESS	Accessories	STACK BYPASS D1	\$355.00	36.4%	\$225.78	\$6.57	\$5.34	\$4.36	\$7.60	\$6.03	\$5.03		
3227	3243C001	imagePRESS	Accessories	STACK BYPASS ALIGNMENT TRAY-D1	\$828.00	36.2%	\$528.36	\$15.37	\$12.50	\$10.19	\$17.80	\$14.12	\$11.78		
3228	1228C001	imagePRESS	Accessories	LONG SHEET FEEDING AND CATCH TRAY-B1	\$2,365.00	56.9%	\$1,019.32	\$29.65	\$24.11	\$19.66	\$34.33	\$27.24	\$22.72		
3229	5219C001	imagePRESS	Accessories	LONG SHEET CATCH TRAY XL-B1	\$2,365.00	44.9%	\$1,303.12	\$37.91	\$30.82	\$25.14	\$43.89	\$34.82	\$29.05		
3230	5228C001	imagePRESS	Accessories	SENSING UNIT-B1	\$32,250.00	40.2%	\$19,273.62	\$560.67	\$455.82	\$371.79	\$649.14	\$514.99	\$429.61		
3231	5002C002	imagePRESS	Accessories	POWER CABLE 120V	\$54.00	63.3%	\$19.82	\$0.58	\$0.47	\$0.38	\$0.67	\$0.53	\$0.44		
3232	3097C001	imagePRESS	Accessories	LONG SHEET CATCH TRAY-C1	\$332.00	43.9%	\$186.25	\$5.42	\$4.40	\$3.59	\$6.27	\$4.98	\$4.15		
3233	0164C002	imagePRESS	Accessories	COPY TRAY-R2	\$249.00	44.8%	\$137.45	\$4.00	\$3.25	\$2.65	\$4.63	\$3.67	\$3.06		
3234	5606C002	imagePRESS	Accessories	COLOR IMAGE READER-P1 SET	\$6,622.00	53.8%	\$3,061.48	\$89.06	\$72.40	\$59.06	\$103.11	\$81.80	\$68.24		
3235	10958001	imagePRESS	Accessories	ADF ACCESS HANDLE-A1	\$174.00	34.2%	\$114.49	\$3.33	\$2.71	\$2.21	\$3.86	\$3.06	\$2.55		
3236	4039C001	imagePRESS	Accessories	MEMORY MIRRORING KIT-A1	\$622.00	39.2%	\$378.18	\$11.00	\$8.94	\$7.30	\$12.74	\$10.10	\$8.43		
3237	5332C001	imagePRESS	Accessories	480GB SSD-A1	\$1,656.00	46.9%	\$879.13	\$25.57	\$20.79	\$16.96	\$29.61	\$23.49	\$19.60		
3238	4874C001	imagePRESS	Accessories	1TB SSD-A1	\$1,615.00	49.4%	\$817.19	\$23.77	\$19.33	\$15.76	\$27.52	\$21.84	\$18.22		
3239	37268001	imagePRESS	Accessories	COPY CONTROL INTERFACE KIT-A1	\$64.00	35.8%	\$41.09	\$1.20	\$0.97	\$0.79	\$1.38	\$1.10	\$0.92		
3240	47848001	imagePRESS	Accessories	COPY CARD READER-F1	\$374.00	39.4%	\$226.64	\$6.59	\$5.36	\$4.37	\$7.63	\$6.06	\$5.05		
3241	37308010	imagePRESS	Accessories	COPY CARD READER ATTACHMENT-A5	\$100.00	52.4%	\$47.62	\$1.39	\$1.13	\$0.92	\$1.60	\$1.27	\$1.06		
3242	47818001	imagePRESS	Accessories	CANON CARD SET-A1 (1-30)	\$188.00	39.2%	\$114.30	\$3.32	\$2.70	\$2.20	\$3.85	\$3.05	\$2.55		
3243	47818002	imagePRESS	Accessories	CANON CARD SET-A2 (31-100)	\$411.00	38.9%	\$251.12	\$7.31	\$5.94	\$4.84	\$8.46	\$6.71	\$5.60		
3244	47818003	imagePRESS	Accessories	CANON CARD SET-A3 (101-200)	\$548.00	37.9%	\$340.31	\$9.90	\$8.05	\$6.56	\$11.46	\$9.09	\$7.59		
3245	47818004	imagePRESS	Accessories	CANON CARD SET-A4 (201-300)	\$548.00	37.9%	\$340.31	\$9.90	\$8.05	\$6.56	\$11.46	\$9.09	\$7.59		
3246	47818005	imagePRESS	Accessories	CANON CARD SET-A5 (301-500)	\$1,107.00	38.6%	\$679.70	\$19.77	\$16.07	\$13.11	\$22.89	\$18.16	\$15.15		
3247	47818006	imagePRESS	Accessories	CANON CARD SET-A6 (501-1000)	\$2,783.00	39.1%	\$1,694.85	\$49.30	\$40.08	\$32.69	\$57.08	\$45.29	\$37.78		
3248	8002A017	imagePRESS	Accessories	X-RITE I1PRO 3 SPECTROPHOTOMETER(POS)	\$1,538.00	25.1%	\$1,151.96	\$33.51	\$27.24	\$22.22	\$38.80	\$30.78	\$25.68		
3249	3806V864	imagePRESS	Accessories	CONVENIENCE STAPLER-C1	\$426.00	39.2%	\$259.08	\$7.54	\$6.13	\$5.00	\$8.73	\$6.92	\$5.77		
3250	1266V426	imagePRESS	Accessories	CANON CHERRY SLIM KEYBOARD	\$110.00	20.9%	\$87.00	\$2.53	\$2.06	\$1.68	\$2.93	\$2.32	\$1.94		
3251	5773C004	imagePRESS	imagePRESS Printer Kit & Softw	imagePRESS PRINTER KIT-J1E & CONTROL PANEL SET	\$11,150.00	43.7%	\$6,281.16	\$182.72	\$148.55	\$121.16	\$211.55	\$167.83	\$140.01		
3252	39998004	imagePRESS	imagePRESS Printer Kit & Softw	BARCODE PRINTING KIT-D1 ELAN	\$994.00	49.6%	\$500.98	\$14.57	\$11.85	\$9.66	\$16.87	\$13.39	\$11.17		
3253	5214C002	imagePRESS	Feeding Options	MULTI-DRAWER PAPER DECK-E1	\$11,707.00	41.9%	\$6,796.56	\$197.71	\$160.74	\$131.11	\$228.91	\$181.60	\$151.50		
3254	5215C001	imagePRESS	Feeding Options	PAPER DECK CONNECTION KIT-B1	\$7,332.00	36.5%	\$4,655.82	\$135.44	\$110.11	\$89.81	\$156.81	\$124.40	\$103.78		
3255	0163C024	imagePRESS	Feeding Options	POD DECK LITE-C1 SET ITEM	\$5,440.00	46.3%	\$2,921.59	\$84.99	\$69.10	\$56.36	\$98.40	\$78.06	\$65.12		
3256	2575C018	imagePRESS	Feeding Options	POD DECK LITE XL SET ITEM	\$11,234.00	42.0%	\$6,515.52	\$189.54	\$154.09	\$125.68	\$219.44	\$174.09	\$145.23		
3257	89288001	imagePRESS	Feeding Options	ENVELOPE ATTACHMENT-F1	\$119.00	46.0%	\$64.26	\$1.87	\$1.52	\$1.24	\$2.16	\$1.72	\$1.43		
3258	89298001	imagePRESS	Feeding Options	ENVELOPE ATTACHMENT-G1	\$1,006.00	48.1%	\$522.11	\$15.19	\$12.35	\$10.07	\$17.58	\$13.95	\$11.64		
3259	4370C001	imagePRESS	Feeding Options	ENVELOPE ATTACHMENT-H1 FOR MULTI DRAWER PAPER DECK	\$1,006.00	45.4%	\$549.28	\$15.98	\$12.99	\$10.60	\$18.50	\$14.68	\$12.24		
3260	89308001	imagePRESS	Feeding Options	TAB ATTACHMENT-F1	\$95.00	45.0%	\$52.25	\$1.52	\$1.24	\$1.01	\$1.76	\$1.40	\$1.16		
3261	36798005	imagePRESS	Connectivity Options	REMOTE FAX KIT-A1 ELAN	\$497.00	44.6%	\$275.34	\$8.01	\$6.51	\$5.31	\$9.27	\$7.36	\$6.14		
3262	48218003	imagePRESS	Connectivity Options	INTERNATIONAL FONT SET-A1 ELAN	\$561.00	50.0%	\$280.50	\$8.16	\$6.63	\$5.41	\$9.45	\$7.49	\$6.25		
3263	4224C062	imagePRESS	Connectivity Options	AUTHORIZED SEND V7.X (1 LICENSE) ELAN	\$1,100.00	36.0%	\$703.80	\$20.47	\$16.64	\$13.58	\$23.70	\$18.81	\$15.69		
3264	4224C063	imagePRESS	Connectivity Options	AUTHORIZED SEND V7.X (10 LICENSE) E-LAN	\$10,500.00	36.3%	\$6,686.10	\$194.50	\$158.13	\$128.97	\$225.19	\$178.65	\$149.03		
3265	4224C064	imagePRESS	Connectivity Options	AUTHORIZED SEND V7.X (100 LICENSE) E-LAN	\$105,000.00	36.3%	\$66,861.00	\$1,944.99	\$1,581.26	\$1,289.75	\$2,251.88	\$1,786.53	\$1,490.33		
3266	4224C017	imagePRESS	Connectivity Options	AUTHORIZED SEND V7.X BAR CODE RECOGNITION ADD-ON OPTION	\$220.00	12.8%	\$191.76	\$5.58	\$4.54	\$3.70	\$6.46	\$5.12	\$4.27		
3267	80668001	imagePRESS	Drum and Toner	TONER T01 BLACK	\$158.33	2.8%	\$153.89	\$4.48	\$3.64	\$2.97	\$5.18	\$4.11	\$3.43		
3268	80698001	imagePRESS	Drum and Toner	TONER T01 YELLOW	\$123.33	2.7%	\$120.02	\$3.49	\$2.84	\$2.32	\$4.04	\$3.21	\$2.68		
3269	80688001	imagePRESS	Drum and Toner	TONER T01 MAGENTA	\$123.33	2.7%	\$120.02	\$3.49	\$2.84	\$2.32	\$4.04	\$3.21	\$2.68		
3270	80678001	imagePRESS	Drum and Toner	TONER T01 CYAN	\$123.33	2.7%	\$120.02	\$3.49	\$2.84	\$2.32	\$4.04	\$3.21	\$2.68		
3271	80648001	imagePRESS	Drum and Toner	DRUM D01 BLACK	\$841.67	2.9%	\$817.02	\$23.77	\$19.32	\$15.76	\$27.52	\$21.83	\$18.21		
3272	80658001	imagePRESS	Drum and Toner	DRUM UNIT D01 COLOR	\$605.00	2.7%	\$588.54	\$17.12	\$13.92	\$11.35	\$19.82	\$15.73	\$13.12		
3273	0146C001	imagePRESS	Supplies	STAPLE CARTRIDGE-X1 (FOR STAPLE FINISHER-V1/-V2/-AC1 & BOOKLET FINISHER-V1/-V2)	\$65.00	33.9%	\$42.97	\$1.25	\$1.02	\$0.83	\$1.45	\$1.15	\$0.96		
3274	0148C001	imagePRESS	Supplies	STAPLE CARTRIDGE-Y1 (FOR BOOKLET FINISHER-V1/V2 and BOOKLET FINISHER-V1/V2)	\$46.00	31.7%	\$31.42	\$0.91	\$0.74	\$0.61	\$1.06	\$0.84	\$0.70		
3275	10078001	imagePRESS	Supplies	STAPLE N1	\$208.00	38.1%	\$128.75	\$3.75	\$3.04	\$2.48	\$4.34	\$3.44	\$2.87		
3276	10088001	imagePRESS	Supplies	STAPLE P1	\$75.00	38.2%	\$46.35	\$1.35	\$1.10	\$0.89	\$1.56	\$1.24	\$1.03		
3277	10938001	imagePRESS	Supplies	GLUE-A1 (for Perfect Binder/33 LBS.)	\$693.00	36.8%	\$438.00	\$12.74	\$10.36	\$8.45	\$14.75	\$11.70	\$9.76		
3278	10938002	imagePRESS	Supplies	GLUE-A2 (for Perfect Binder/11 LBS.)	\$255.00	35.5%	\$164.48	\$4.78	\$3.89	\$3.17	\$5.54	\$4.39	\$3.67		
3279	2765V303	imagePRESS	Supplies	STAPLE CASSETTES FOR BLM300C	\$66.00	0.0%	\$66.00	\$1.92	\$1.56	\$1.27	\$2.22	\$1.76	\$1.47		
3280	3060V722	imagePRESS	Supplies	STAPLES (3 PACK) FOR PLOKMMATIC - 3 CARTRIDGES INCLUDED (5,000)	\$125.00	37.5%	\$78.10	\$2.27	\$1.85	\$1.51	\$2.63	\$2.09	\$1.74		
3281	2883C026	imagePRESS	GBC eWire	EWIRE, PACKAGED ASSEMBLY W, CANON	\$50,210.00	39.5%	\$30,389.89	\$884.04	\$718.72	\$586.22	\$1,023.53	\$812.02	\$677.39		
3282	2883C017	imagePRESS	GBC eWire	EWIRE DIE ROUND - 2883C017	\$1,183.00	33.8%	\$783.15	\$22.78	\$18.52	\$15.11	\$26.38	\$20.93	\$17.46		
3283	2883C018	imagePRESS	GBC eWire	EWIRE DIE SQUARE - 2883C018	\$1,183.00	33.8%	\$783.15	\$22.78	\$18.52	\$15.11	\$26.38	\$20.93	\$17.46		
3284	2883C001	imagePRESS	GBC eWire	EWIRE SPOOL, ELEMENT SIZE A, BLACK - 2883C001	\$109.00	22.2%	\$84.80	\$2.47	\$2.01	\$1.64	\$2.86	\$2.27	\$1.89		
3285	2883C002	imagePRESS	GBC eWire	EWIRE SPOOL, ELEMENT SIZE B, BLACK - 2883C002	\$95.00	23.3%	\$72.87	\$2.12	\$1.72	\$1.41	\$2.45	\$1.95	\$1.62		
3286	2883C003	imagePRESS	GBC eWire	EWIRE SPOOL, ELEMENT SIZE C, BLACK - 2883C003	\$88.00	22.5%	\$68.20	\$1.98	\$1.61	\$1.32	\$2.30	\$1.82	\$1.52		
3287	2883C004	imagePRESS	GBC eWire	EWIRE SPOOL, ELEMENT SIZE D, BLACK - 2883C004	\$87.00	22.8%	\$67.16	\$1.95	\$1.59	\$1.30	\$2.26	\$1.79	\$1.50		
3288	2883C005	imagePRESS	GBC eWire	EWIRE SPOOL, ELEMENT SIZE E, BLACK - 2883C005	\$80.00	22.2%	\$62.24	\$1.81	\$1.47	\$1.20	\$2.10	\$1.66	\$1.39		
3289	2883C020	imagePRESS	GBC eWire	EWIRE SPOOL ELEMENT SIZE F BLACK, UN	\$77.00	25.2%	\$57.62	\$1.68	\$1.36	\$1.11	\$1.94	\$1.54	\$1.28		
3290	2883C006	imagePRESS	GBC eWire	EWIRE SPOOL, ELEMENT SIZE A, WHITE - 2883C006	\$110.00	24.0%	\$83.60	\$2.43	\$1.98	\$1.61	\$2.82	\$2.23	\$1.86		
3291	2883C007	imagePRESS	GBC eWire	EWIRE SPOOL, ELEMENT SIZE B, WHITE - 2883C007	\$98.00	25.8%	\$72.72	\$2.12	\$1.72	\$1.40	\$2.45	\$1.94	\$1.62		
3292	2883C008	imagePRESS	GBC eWire	EWIRE SPOOL, ELEMENT SIZE C, WHITE - 2883C008	\$88.00	23.8%	\$67.06	\$1.95	\$1.59	\$1.29	\$2.26	\$1.79	\$1.49		
3293	2883C009	imagePRESS	GBC eWire	EWIRE SPOOL, ELEMENT SIZE D, WHITE - 2883C009	\$87.00	24.1%	\$66.00	\$1.92	\$1.56	\$1.27	\$2.22	\$1.76	\$1.47		
3294	2883C010	imagePRESS	GBC eWire	EWIRE SPOOL, ELEMENT SIZE E, WHITE - 2883C010	\$80.00	23.6%	\$61.12	\$1.78	\$1.45	\$1.18	\$2.06	\$1.63	\$1.36		
3295	2883C021	imagePRESS	GBC eWire	EWIRE SPOOL ELEMENT SIZE F WHITE, UN	\$77.00	25.2%	\$57.62	\$1.68	\$1.36	\$1.11	\$1.94	\$1.54	\$1.28		
3296	2883C011	imagePRESS	GBC eWire	EWIRE SPOOL, ELEMENT SIZE A, SILVER - 2883C011	\$109.00	16.2%	\$91.34	\$2.66	\$2.16	\$1.76	\$3.08	\$2.44	\$2.04		

					Purchase		Lease						Service		
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
3392	4056V496	imagePRESS	Finishing Options	MULTI FUNCTION PROFESSIONAL PUNCHER-C1	\$19,065.00	45.3%	\$10,429.94	\$303.41	\$246.67	\$201.19	\$351.28	\$278.69	\$232.48		
3393	0259C001	imagePRESS	Finishing Options	LOOSE LEAF 3-HOLE PUNCH LTR-B1	\$1,301.00	32.3%	\$880.26	\$25.61	\$20.82	\$16.98	\$29.65	\$23.52	\$19.62		
3394	0259C002	imagePRESS	Finishing Options	LOOSE LEAF 5-HOLE PUNCH LTR-B1	\$1,301.00	31.2%	\$895.09	\$26.04	\$21.17	\$17.27	\$30.15	\$23.92	\$19.95		
3395	0259C003	imagePRESS	Finishing Options	VELO BIND 11-HOLE PUNCH LTR-B1	\$1,301.00	37.7%	\$810.52	\$23.58	\$19.17	\$15.63	\$27.30	\$21.66	\$18.07		
3396	0259C004	imagePRESS	Finishing Options	PLASTIC COMB 19-HOLE PUNCH LTR-B1	\$1,301.00	31.2%	\$895.09	\$26.04	\$21.17	\$17.27	\$30.15	\$23.92	\$19.95		
3397	0259C005	imagePRESS	Finishing Options	TWIN LOOP 21-HOLE PUNCH LTR-B1	\$1,301.00	37.7%	\$810.52	\$23.58	\$19.17	\$15.63	\$27.30	\$21.66	\$18.07		
3398	0259C006	imagePRESS	Finishing Options	TWIN LOOP 32-HOLE PUNCH LTR-B1	\$1,301.00	37.7%	\$810.52	\$23.58	\$19.17	\$15.63	\$27.30	\$21.66	\$18.07		
3399	0259C007	imagePRESS	Finishing Options	COLOR COIL 44-HOLE PUNCH LTR-B1	\$1,301.00	31.2%	\$895.09	\$26.04	\$21.17	\$17.27	\$30.15	\$23.92	\$19.95		
3400	3101V220	imagePRESS	Finishing Options	44H OVAL MF PROPUNCHER	\$2,800.00	40.8%	\$1,657.13	\$48.21	\$39.19	\$31.97	\$55.81	\$44.28	\$36.94		
3401	0259C016	imagePRESS	Finishing Options	HIGH DURABILITY COLOR COIL 44-HOLE PUNCH LTR-B1	\$3,311.00	30.5%	\$2,301.15	\$66.94	\$54.42	\$44.39	\$77.50	\$61.49	\$51.29		
3402	0259C017	imagePRESS	Finishing Options	HIGH DURABILITY LOOSE LEAF 3-HOLE PUNCH LTR-B1	\$2,957.00	30.8%	\$2,046.24	\$59.53	\$48.39	\$39.47	\$68.92	\$54.68	\$45.61		
3403	0259C018	imagePRESS	Finishing Options	HIGH DURABILITY PLASTIC COMB 19-HOLE PUNCH LTR-B1	\$3,548.00	29.7%	\$2,494.24	\$72.56	\$58.99	\$48.11	\$84.01	\$66.65	\$55.60		
3404	0259C019	imagePRESS	Finishing Options	CREASE DIE	\$4,494.00	40.7%	\$2,664.94	\$77.52	\$63.03	\$51.41	\$89.76	\$71.21	\$59.40		
3405	3575B504	imagePRESS	Accessories	MICARD PLUS SC READER	\$226.00	17.7%	\$186.00	\$5.41	\$4.40	\$3.59	\$6.26	\$4.97	\$4.15		
3406	4078V262	imagePRESS	Accessories	PERFORATION DIE 75-120 GSM	\$2,995.00	32.6%	\$2,018.96	\$58.73	\$47.75	\$38.95	\$68.00	\$53.95	\$45.00		
3407	4078V263	imagePRESS	Accessories	PERFORATION DIE 120-300 GSM	\$2,995.00	32.6%	\$2,018.96	\$58.73	\$47.75	\$38.95	\$68.00	\$53.95	\$45.00		
3408	5257C001	imagePRESS	Accessories	OPERATING PANEL-A1(POS)	\$3,990.00	34.6%	\$2,610.18	\$75.93	\$61.73	\$50.35	\$87.91	\$69.74	\$58.18		
3409	5213C001	imagePRESS	Accessories	PRINTER COVER-P1	\$473.00	53.9%	\$217.88	\$6.34	\$5.15	\$4.20	\$7.34	\$5.82	\$4.86		
3410	5217C001	imagePRESS	Accessories	STACK BYPASS D1	\$355.00	36.4%	\$225.78	\$6.57	\$5.34	\$4.36	\$7.60	\$6.03	\$5.03		
3411	3243C001	imagePRESS	Accessories	STACK BYPASS ALIGNMENT TRAY-D1	\$828.00	36.2%	\$528.36	\$15.37	\$12.50	\$10.19	\$17.80	\$14.12	\$11.78		
3412	1228C001	imagePRESS	Accessories	LONG SHEET FEEDING AND CATCH TRAY-B1	\$2,365.00	56.9%	\$1,019.32	\$29.65	\$24.11	\$19.66	\$34.33	\$27.24	\$22.72		
3413	5219C001	imagePRESS	Accessories	LONG SHEET CATCH TRAY XL-B1	\$2,365.00	44.9%	\$1,303.12	\$37.91	\$30.82	\$25.14	\$43.89	\$34.82	\$29.05		
3414	5228C001	imagePRESS	Accessories	SENSING UNIT-B1	\$32,250.00	40.2%	\$19,273.62	\$560.67	\$455.82	\$371.79	\$649.14	\$514.99	\$429.61		
3415	5002C002	imagePRESS	Accessories	POWER CABLE 120V	\$54.00	63.3%	\$19.82	\$0.58	\$0.47	\$0.38	\$0.67	\$0.53	\$0.44		
3416	3097C001	imagePRESS	Accessories	LONG SHEET CATCH TRAY-C1	\$332.00	43.9%	\$186.25	\$5.42	\$4.40	\$3.59	\$6.27	\$4.98	\$4.15		
3417	0164C002	imagePRESS	Accessories	COPY TRAY-R2	\$249.00	44.8%	\$137.45	\$4.00	\$3.25	\$2.65	\$4.63	\$3.67	\$3.06		
3418	5606C002	imagePRESS	Accessories	COLOR IMAGE READER-P1 SET	\$6,622.00	53.8%	\$3,061.48	\$89.06	\$72.40	\$59.06	\$103.11	\$81.80	\$68.24		
3419	1095B001	imagePRESS	Accessories	ADF ACCESS HANDLE-A1	\$174.00	34.2%	\$114.49	\$3.33	\$2.71	\$2.21	\$3.86	\$3.06	\$2.55		
3420	4039C001	imagePRESS	Accessories	MEMORY MIRRORING KIT-A1	\$622.00	39.2%	\$378.18	\$11.00	\$8.94	\$7.30	\$12.74	\$10.10	\$8.43		
3421	5332C001	imagePRESS	Accessories	480GB SSD-A1	\$1,656.00	46.9%	\$879.13	\$25.57	\$20.79	\$16.96	\$29.61	\$23.49	\$19.60		
3422	4874C001	imagePRESS	Accessories	1TB SSD-A1	\$1,615.00	49.4%	\$817.19	\$23.77	\$19.33	\$15.76	\$27.52	\$21.84	\$18.22		
3423	3726B001	imagePRESS	Accessories	COPY CONTROL INTERFACE KIT-A1	\$64.00	35.8%	\$41.09	\$1.20	\$0.97	\$0.79	\$1.38	\$1.10	\$0.92		
3424	4784B001	imagePRESS	Accessories	COPY CARD READER-F1	\$374.00	39.4%	\$226.64	\$6.59	\$5.36	\$4.37	\$7.63	\$6.06	\$5.05		
3425	3730B010	imagePRESS	Accessories	COPY CARD READER ATTACHMENT-A5	\$100.00	52.4%	\$47.62	\$1.39	\$1.13	\$0.92	\$1.60	\$1.27	\$1.06		
3426	4781B001	imagePRESS	Accessories	CANON CARD SET-A1 (1-30)	\$188.00	39.2%	\$114.30	\$3.32	\$2.70	\$2.20	\$3.85	\$3.05	\$2.55		
3427	4781B002	imagePRESS	Accessories	CANON CARD SET-A2 (31-100)	\$411.00	38.9%	\$251.12	\$7.31	\$5.94	\$4.84	\$8.46	\$6.71	\$5.60		
3428	4781B004	imagePRESS	Accessories	CANON CARD SET-A4 (201-300)	\$548.00	37.9%	\$340.31	\$9.90	\$8.05	\$6.56	\$11.46	\$9.09	\$7.59		
3429	4781B005	imagePRESS	Accessories	CANON CARD SET-A5 (301-500)	\$1,107.00	38.6%	\$679.70	\$19.77	\$16.07	\$13.11	\$22.89	\$18.16	\$15.15		
3430	4781B006	imagePRESS	Accessories	CANON CARD SET-A6 (501-1000)	\$2,783.00	39.1%	\$1,694.85	\$49.30	\$40.08	\$32.69	\$57.08	\$45.29	\$37.78		
3431	8002A017	imagePRESS	Accessories	X-RITE I1PRO 3 SPECTROPHOTOMETER(POS)	\$1,538.00	25.1%	\$1,151.96	\$33.51	\$27.24	\$22.22	\$38.80	\$30.78	\$25.68		
3432	3806V864	imagePRESS	Accessories	CONVENIENCE STAPLER-C1	\$426.00	39.2%	\$259.08	\$7.54	\$6.13	\$5.00	\$8.73	\$6.92	\$5.77		
3433	1266V426	imagePRESS	Accessories	CANON CHERRY SLIM KEYBOARD	\$110.00	20.9%	\$87.00	\$2.53	\$2.06	\$1.68	\$2.93	\$2.32	\$1.94		
3434	1708C004	imagePRESS	Connectivity Options	IC CARD READER ATCH-B4	\$190.00	48.5%	\$97.93	\$2.85	\$2.32	\$1.89	\$3.30	\$2.62	\$2.18		
3435	3679B005	imagePRESS	Connectivity Options	REMOTE FAX KIT-A1 ELAN	\$497.00	44.6%	\$275.34	\$8.01	\$6.51	\$5.31	\$9.27	\$7.36	\$6.14		
3436	4821B003	imagePRESS	Connectivity Options	INTERNATIONAL FONT SET-A1 ELAN	\$561.00	50.0%	\$280.50	\$8.16	\$6.63	\$5.41	\$9.45	\$7.49	\$6.25		
3437	4224C062	imagePRESS	Connectivity Options	AUTHORIZED SEND V7.X (1 LICENSE) ELAN	\$1,100.00	36.0%	\$703.80	\$20.47	\$16.64	\$13.58	\$23.70	\$18.81	\$15.69		
3438	4224C063	imagePRESS	Connectivity Options	AUTHORIZED SEND V7.X (10 LICENSE) E-LAN	\$10,500.00	36.3%	\$6,686.10	\$194.50	\$158.13	\$128.97	\$225.19	\$178.65	\$149.03</		

				Purchase				Lease						Service	
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
3564	3057V761	Black and White High Volume	Plockmatic BLM35 Booklet Mak	PLOCKMATIC BLM35 BOOKLET MAKER	\$25,485.00	48.5%	\$13,135.34	\$382.11	\$310.65	\$253.38	\$442.40	\$350.98	\$292.79		
3565	3057V762	Black and White High Volume	Plockmatic BLM35 Booklet Mak	PLOCKMATIC BLM350 UPGRADE KIT	\$21,355.00	47.3%	\$11,244.16	\$327.09	\$265.92	\$216.90	\$378.70	\$300.44	\$250.63		
3566	3057V765	Black and White High Volume	Plockmatic BLM35 Booklet Mak	CF50 COVER FEEDER MODULE	\$6,990.00	44.2%	\$3,902.40	\$113.52	\$92.29	\$75.28	\$131.43	\$104.27	\$86.98		
3567	3057V763	Black and White High Volume	Plockmatic BLM35 Booklet Mak	FTR50 TRIMMER MODULE	\$17,285.00	46.8%	\$9,198.90	\$267.60	\$217.55	\$177.45	\$309.82	\$245.79	\$205.04		
3568	3057V764	Black and White High Volume	Plockmatic BLM35 Booklet Mak	BF50 BOOK FOLD MODULE	\$16,525.00	47.3%	\$8,701.12	\$253.12	\$205.78	\$167.84	\$293.05	\$232.49	\$193.95		
3569	3057V767	Black and White High Volume	Plockmatic BLM35 Booklet Mak	BST4000-1 BELT STACKER MODULE	\$7,625.00	43.8%	\$4,285.38	\$124.66	\$101.35	\$82.66	\$144.33	\$114.51	\$95.52		
3570	7168B0016	Black and White High Volume	Plockmatic BLM35 Booklet Mak	DFD PATH -B1 (H=86)	\$828.00	30.4%	\$576.29	\$16.76	\$13.63	\$11.12	\$19.41	\$15.40	\$12.85		
3571	3263V632	Black and White High Volume	Plockmatic BLM35 Booklet Mak	SDD ROTATOR RTM3550	\$22,880.00	27.4%	\$16,602.30	\$482.96	\$392.64	\$320.26	\$559.17	\$443.61	\$370.07		
3572	7168B0002	Black and White High Volume	Plockmatic BLM35 Booklet Mak	DFD INTERFACE KIT-A1	\$887.00	32.1%	\$602.27	\$17.52	\$14.24	\$11.62	\$20.28	\$16.09	\$13.42		
3573	2883C026	Black and White High Volume	GBC eWire	EWIRE, PACKAGED ASSEMBLY W, CANON	\$50,210.00	39.5%	\$30,389.89	\$884.04	\$718.72	\$586.22	\$1,023.53	\$812.02	\$677.39		
3574	2883C017	Black and White High Volume	GBC eWire	EWIRE DIE ROUND - 2883C017	\$1,183.00	33.8%	\$783.15	\$22.78	\$18.52	\$15.11	\$26.38	\$20.93	\$17.46		
3575	2883C018	Black and White High Volume	GBC eWire	EWIRE DIE SQUARE - 2883C018	\$1,183.00	33.8%	\$783.15	\$22.78	\$18.52	\$15.11	\$26.38	\$20.93	\$17.46		
3576	2883C001	Black and White High Volume	GBC eWire	EWIRE SPOOL, ELEMENT SIZE A, BLACK - 2883C001	\$109.00	22.2%	\$84.80	\$2.47	\$2.01	\$1.64	\$2.86	\$2.27	\$1.89		
3577	2883C002	Black and White High Volume	GBC eWire	EWIRE SPOOL, ELEMENT SIZE B, BLACK - 2883C002	\$95.00	23.3%	\$72.87	\$2.12	\$1.72	\$1.41	\$2.45	\$1.95	\$1.62		
3578	2883C003	Black and White High Volume	GBC eWire	EWIRE SPOOL, ELEMENT SIZE C, BLACK - 2883C003	\$88.00	22.5%	\$68.20	\$1.98	\$1.61	\$1.32	\$2.30	\$1.82	\$1.52		
3579	2883C004	Black and White High Volume	GBC eWire	EWIRE SPOOL, ELEMENT SIZE D, BLACK - 2883C004	\$87.00	22.8%	\$67.16	\$1.95	\$1.59	\$1.30	\$2.26	\$1.79	\$1.50		
3580	2883C005	Black and White High Volume	GBC eWire	EWIRE SPOOL, ELEMENT SIZE E, BLACK - 2883C005	\$80.00	22.2%	\$62.24	\$1.81	\$1.47	\$1.20	\$2.10	\$1.66	\$1.39		
3581	2883C006	Black and White High Volume	GBC eWire	EWIRE SPOOL, ELEMENT SIZE A, WHITE - 2883C006	\$110.00	24.0%	\$83.60	\$2.43	\$1.98	\$1.61	\$2.82	\$2.23	\$1.86		
3582	2883C007	Black and White High Volume	GBC eWire	EWIRE SPOOL, ELEMENT SIZE B, WHITE - 2883C007	\$98.00	25.8%	\$72.72	\$2.12	\$1.72	\$1.40	\$2.45	\$1.94	\$1.62		
3583	2883C008	Black and White High Volume	GBC eWire	EWIRE SPOOL, ELEMENT SIZE C, WHITE - 2883C008	\$88.00	23.8%	\$67.06	\$1.95	\$1.59	\$1.29	\$2.26	\$1.79	\$1.49		
3584	2883C009	Black and White High Volume	GBC eWire	EWIRE SPOOL, ELEMENT SIZE D, WHITE - 2883C009	\$87.00	24.1%	\$66.00	\$1.92	\$1.56	\$1.27	\$2.22	\$1.76	\$1.47		
3585	2883C010	Black and White High Volume	GBC eWire	EWIRE SPOOL, ELEMENT SIZE E, WHITE - 2883C010	\$80.00	23.6%	\$61.12	\$1.78	\$1.45	\$1.18	\$2.06	\$1.63	\$1.36		
3586	2883C011	Black and White High Volume	GBC eWire	EWIRE SPOOL, ELEMENT SIZE A, SILVER - 2883C011	\$109.00	16.2%	\$91.34	\$2.66	\$2.16	\$1.76	\$3.08	\$2.44	\$2.04		
3587	2883C012	Black and White High Volume	GBC eWire	EWIRE SPOOL, ELEMENT SIZE B, SILVER - 2883C012	\$95.00	16.3%	\$79.52	\$2.31	\$1.88	\$1.53	\$2.68	\$2.12	\$1.77		
3588	2883C013	Black and White High Volume	GBC eWire	EWIRE SPOOL, ELEMENT SIZE C, SILVER - 2883C013	\$88.00	15.0%	\$74.80	\$2.18	\$1.77	\$1.44	\$2.52	\$2.00	\$1.67		
3589	2883C014	Black and White High Volume	GBC eWire	EWIRE SPOOL, ELEMENT SIZE D, SILVER - 2883C014	\$87.00	17.7%	\$71.60	\$2.08	\$1.69	\$1.38	\$2.41	\$1.91	\$1.60		
3590	2883C015	Black and White High Volume	GBC eWire	EWIRE SPOOL, ELEMENT SIZE E, SILVER - 2883C015	\$80.00	16.7%	\$66.64	\$1.94	\$1.58	\$1.29	\$2.24	\$1.78	\$1.49		
3591	2883C022	Black and White High Volume	GBC eWire	EWIRE SPOOL ELEMENT SIZE F SILVER, UN	\$77.00	25.2%	\$57.62	\$1.68	\$1.36	\$1.11	\$1.94	\$1.54	\$1.28		
3592	2883C021	Black and White High Volume	GBC eWire	EWIRE SPOOL ELEMENT SIZE F WHITE, UN	\$77.00	25.2%	\$57.62	\$1.68	\$1.36	\$1.11	\$1.94	\$1.54	\$1.28		
3593	2883C020	Black and White High Volume	GBC eWire	EWIRE SPOOL ELEMENT SIZE F BLACK, UN	\$77.00	25.2%	\$57.62	\$1.68	\$1.36	\$1.11	\$1.94	\$1.54	\$1.28		
3594	1007B001	Black and White High Volume	Supplies	STAPLE N1	\$208.00	38.1%	\$128.75	\$3.75	\$3.04	\$2.48	\$4.34	\$3.44	\$2.87		
3595	1008B001	Black and White High Volume	Supplies	STAPLE P1	\$75.00	38.2%	\$46.35	\$1.35	\$1.10	\$0.89	\$1.56	\$1.24	\$1.03		
3596	8117B025	Black and White High Volume	Supplies	POC KIT-B1	\$149.00	15.1%	\$126.48	\$3.68	\$2.99	\$2.44	\$4.26	\$3.38	\$2.82		
3597	2329V878	Black and White High Volume	Supplies	(USE ITEM #2786V370) RING SUPPLY BLACK 50 MB-1000C	\$270.00	-2.0%	\$275.40	\$8.01	\$6.51	\$5.31	\$9.28	\$7.36	\$6.14		
3598	2329V879	Black and White High Volume	Supplies	RING SUPPLY WHITE 50 MB-1000C	\$270.00	-2.1%	\$275.67	\$8.02	\$6.52	\$5.32	\$9.28	\$7.37	\$6.14		
3599	2329V880	Black and White High Volume	Supplies	RING SUPPLY BLACK 100 MB-1000C	\$330.00	-2.1%	\$336.93	\$9.80	\$7.97	\$6.50	\$11.35	\$9.00	\$7.51		
3600	2329V881	Black and White High Volume	Supplies	RING SUPPLY WHITE 100 MB-1000C	\$330.00	-2.1%	\$336.93	\$9.80	\$7.97	\$6.50	\$11.35	\$9.00	\$7.51		
3601	2786V370	Black and White High Volume	Supplies	RING SUPPLY BLACK 50-2 MB-1000C	\$297.00	0.0%	\$297.00	\$8.64	\$7.02	\$5.73	\$10.00	\$7.94	\$6.62		
3602	2786V371	Black and White High Volume	Supplies	RING SUPPLY WHITE 50-2 MB-1000C	\$297.00	0.0%	\$297.00	\$8.64	\$7.02	\$5.73	\$10.00	\$7.94	\$6.62		
3603	2786V372	Black and White High Volume	Supplies	RING SUPPLY BLACK 100-2 MB-1000C	\$292.00	0.0%	\$292.00	\$8.49	\$6.91	\$5.63	\$9.83	\$7.80	\$6.51		
3604	2786V373	Black and White High Volume	Supplies	RING SUPPLY WHITE 100-2 MB-1000C	\$292.00	0.0%	\$292.00	\$8.49	\$6.91	\$5.63	\$9.83	\$7.80	\$6.51		
3605	6117B005	Black and White High Volume	Supplies	VARIOPRINT DP-LINE TONER 2 BOTTLES/BX	\$101.67	2.6%	\$99.00	\$2.88	\$2.34	\$1.91	\$3.33	\$2.65	\$2.21		
3606	3060V722	Black and White High Volume	Supplies	STAPLES (3 PACK) FOR PLOCKMATIC - 3 CARTRIDGES INCLUDED (5,00	\$125.00	37.5%	\$78.10	\$2.27	\$1.85	\$1.51	\$2.63	\$2.09	\$1.74		
3607	1972V064	Black and White High Volume	Power Filters	ESP NEXT GEN PCS POWER FILTER 120VOLTS 15 AMP XG-PCS-15D	\$239.56	38.3%	\$147.90	\$4.30	\$3.50	\$2.85	\$4.98	\$3.95	\$3.30		
3608	1972V076	Black and White High Volume	Power Filters	ESP NEXT GEN PCS POWER FILTER 208VOLTS 20 AMP XG-PCS-20820	\$313.99	38.3%	\$193.80	\$5.64	\$4.58	\$3.74	\$6.53	\$5.18	\$4.32		
3609	3537V032	Black and White High Volume	Delivery & Installation	VARIOPRINT DP INSTALL PAK	\$3,338.00	33.4%	\$2,221.56	\$64.63	\$52.54	\$42.85	\$74.82	\$59.36	\$49.52		
3610	3822V037	Black and White High Volume	Delivery & Installation	UPGRADE INSTALLATION SERVICES	\$180.00	-2.0%	\$183.60	\$5.34	\$4.34	\$3.54	\$6.18	\$4.91	\$4.09		
3611	2195V020	Black and White High Volume	Operator Training	VARIOPRINT DP OPERATOR TRAINING	\$2,393.00	28.6%	\$1,708.50	\$49.70	\$40.41	\$32.96	\$57.54	\$45.65	\$38.08		
3612	4086V308	Black and White High Volume	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES FOR PRODUCTION - 50 UNIT BLO	\$3,876.00	10.3%	\$3,478.20	\$101.18	\$82.26	\$67.09	\$117.15	\$92.94	\$77.53		
3613	4086V309	Black and White High Volume	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES FOR PRODUCTION - 100 UNIT BLO	\$7,585.00	10.3%	\$6,807.48	\$198.03	\$161.00	\$131.32	\$229.28	\$181.90	\$151.74		
3614	4086V310	Black and White High Volume	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES FOR PRODUCTION - 250 UNIT BLO	\$18,542.00	10.2%	\$16,643.34	\$484.15	\$393.61	\$321.05	\$560.55	\$444.71	\$370.98		
3615	4086V311	Black and White High Volume	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES FOR PRODUCTION - 360 UNIT BLO	\$26,701.00	10.2%	\$23,965.92	\$697.17	\$566.79	\$462.30	\$807.17	\$640.37	\$534.20		
3616	4086V312	Black and White High Volume	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES FOR PRODUCTION - 500 UNIT BLO	\$36,251.00	10.2%	\$32,538.00	\$946.53	\$769.52	\$627.66	\$1,095.88	\$869.42	\$725.27		
3617	4086V313	Black and White High Volume	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES FOR PRODUCTION - 1000 UNIT BLO	\$70,835.00	10.2%	\$63,580.68	\$1,849.56	\$1,503.68	\$1,226.47	\$2,141.40	\$1,698.88	\$1,417.21		
3618	2195V021	Black and White High Volume	Implementation Services by Loc	VARIOPRINT DP IMPLEMENTATION SERVICES	\$1,200.00	28.6%	\$856.80	\$24.92	\$20.26	\$16.53	\$28.86	\$22.89	\$19.10		
3619	2878V497	Black and White High Volume	Implementation Services by Loc	IMAGEPRESS & VARIOPRINT DISASTER RECOVERY PLANNING & IMPL	\$2,640.00	30.0%	\$1,848.00	\$53.76	\$43.71	\$35.65	\$62.24	\$49.38	\$41.19		
3620	2878V498	Black and White High Volume	Implementation Services by Loc	IMAGEPRESS & VARIOPRINT DISASTER RECOVERY PLANNING & IMPL	\$1,320.00	30.0%	\$924.00	\$26.88	\$21.85	\$17.82	\$31.12	\$24.69	\$20.60		
3621	6071B022	Black and White High Volume	Base License Set	VARIOPRINT DP LINE 135 BASE LICENSE SET WITH PRINTER OPERATI	\$33,000.00	43.7%	\$18,573.18	\$540.29	\$439.26	\$358.28	\$625.54	\$496.28	\$414.00		
3622	6071B017	Black and White High Volume	Base License Set	VARIOPRINT DP LINE 120 BASE LICENSE SET WITH PRINTER OPERATI	\$17,000.00	56.9%	\$7,327.00	\$213.14	\$173.28	\$141.34	\$246.77	\$195.78	\$163.32		
3623	6071B018	Black and White High Volume	Base License Set	VARIOPRINT DP LINE 110 BASE LICENSE SET WITH PRINTER OPERATI	\$7,000.00	56.8%	\$3,023.00	\$87.94	\$71.49	\$58.31	\$101.81	\$80.77	\$67.38		
3624	5885B001	Black and White High Volume	Controller Options	POSTSCRIPT 3/PDF HIGH SPEED-C1 (VP DP 135 & 120) (POS)	\$2,957.00	34.1%	\$1,948.66	\$56.69	\$46.09	\$37.59	\$65.63	\$52.07	\$43.44		
3625	8539B007	Black and White High Volume	Controller Options	INTEGRITY CHECKER-E1 - ELAN	\$1,006.00	0.0%	\$1,006.00	\$29.26	\$23.79	\$19.41	\$33.88	\$26.88	\$22.42		
3626	8539B006	Black and White High Volume	Controller Options	PPML-E1	\$1,301.00	25.1%	\$974.45	\$28.35	\$23.05	\$18.80	\$32.82	\$26.04	\$21.72		
3627	5868B001	Black and White High Volume	Controller Options	DOCBOX-C1	\$1,774.00	29.2%	\$1,256.64	\$36.56	\$29.72	\$24.24	\$42.32	\$33.58	\$28.01		
3628	5870B001	Black and White High Volume	Controller Options	COLOR SCAN TO FILE/E-MAIL-C1	\$533.00	29.0%	\$378.42	\$11.01	\$8.95	\$7.30	\$12.75	\$10.11	\$8.43		
3629	5871B001	Black and White High Volume	Controller Options	REMOTE USER INTERFACE-C1	\$946.00	36.4%	\$602.00	\$17.51	\$14.24	\$11.61	\$20.28	\$16.09	\$13.42		
3630	5873B001	Black and White High Volume	Controller Options	MULTIPLE QUEUE-C1	\$828.00	27.1%	\$603.84	\$17.57	\$14.28	\$11.65	\$20.34	\$16.13	\$13.46		
3631	5874B001	Black and White High Volume	Controller Options	STREAMING-C1	\$3,548.00	33.9%	\$2,345.23	\$68.22	\$55.46	\$45.24	\$78.99	\$62.66	\$52.28		
3632	5876B001	Black and White High Volume	Controller Options	DP LINK-C1	\$3,548.00	36.2%	\$2,262.36	\$65.81	\$53.50	\$43.64	\$76.20	\$60.45	\$50.43		
3633	5877B001	Black and White High Volume	Controller Options	ACCOUNTING-C1	\$533.00	26.4%	\$392.29	\$11.41	\$9.28	\$7.57	\$13.21	\$10.48	\$8.74		
3634	5878B001	Black and White High Volume	Controller Options	E-SHREDDING-C1	\$1,148.00	37.5%	\$717.50	\$20.87	\$16.97	\$13.84	\$24.17	\$19.17	\$15.99		
3635	5880B001	Black and White High Volume	Controller Options	KDK LINK-C1	\$3,548.00	33.9%	\$2,345.23	\$68.22	\$55.46	\$45.24	\$78.99	\$62.66	\$52.28		
3636	5883B001	Black and White High Volume	Controller Options	MICROSOFT XPS STANDARD SPEED-C1	\$828.00	37.0%	\$521.64	\$15.17	\$12.34	\$10.06	\$17.57	\$13.94	\$11.63		
3637	5886B001	Black and White High Volume	Controller Options	MICROSOFT XPS HIGH SPEED-C1	\$1,301.00										

University of California System Exhibit 2 Pricing for Agreement #202002755 May 1, 2023 OMNIA Partners Participating Agencies															
					Purchase		Lease						Service		
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
3739	2583C006	Black and White High Volume	Speed Upgrade	SPEED UPGRADE FROM VP6270 TO VP6330	\$100,631.00	45.0%	\$55,347.05	\$1,610.05	\$1,308.96	\$1,067.64	\$1,864.09	\$1,478.87	\$1,233.69		
3740	2583C008	Black and White High Volume	Speed Upgrade	TEMPORARY SPEED UPGRADE FROM VP6180/VP6220 TO VP6270 (3	\$3,903.00	-0.8%	\$3,934.22	\$114.45	\$93.04	\$75.89	\$132.50	\$105.12	\$87.69		
3741	2583C009	Black and White High Volume	Speed Upgrade	TEMPORARY SPEED UPGRADE FROM VP6180/6220/6270 TO VP6330	\$5,913.00	-2.1%	\$6,037.17	\$175.62	\$142.78	\$116.46	\$203.33	\$161.31	\$134.57		
3742	54018001	Black and White High Volume	License Options	OCE VP6000 E-SHREDDING LICENSE	\$509.00	6.7%	\$474.90	\$13.81	\$11.23	\$9.16	\$15.99	\$12.69	\$10.59		
3743	91158013	Black and White High Volume	License Options	INTEGRITY CHECKER-D1	\$1,006.00	31.3%	\$691.12	\$20.10	\$16.34	\$13.33	\$23.28	\$18.47	\$15.41		
3744	54058001	Black and White High Volume	License Options	IPDS LICENSE (INTELLIGENT PRINTER DATA STREAM)	\$9,460.00	0.8%	\$9,384.32	\$272.99	\$221.94	\$181.02	\$316.06	\$250.75	\$209.18		
3745	91158011	Black and White High Volume	License Options	ADOBE PDF FOR IPDS-E1	\$1,183.00	31.0%	\$816.27	\$23.75	\$19.30	\$15.75	\$27.49	\$21.81	\$18.19		
3746	91158009	Black and White High Volume	License Options	PCL6 SRA	\$7,687.00	38.7%	\$4,712.13	\$137.08	\$111.44	\$90.90	\$158.70	\$125.91	\$105.03		
3747	54078001	Black and White High Volume	License Options	OCE DP LINK LICENSE	\$3,548.00	27.9%	\$2,558.11	\$74.42	\$60.50	\$49.35	\$86.16	\$68.35	\$57.02		
3748	54088001	Black and White High Volume	License Options	KDK LINK LICENSE	\$3,548.00	25.4%	\$2,646.81	\$77.00	\$62.60	\$51.06	\$89.14	\$70.72	\$59.00		
3749	91158014	Black and White High Volume	License Options	PPML-D1	\$1,301.00	32.5%	\$878.18	\$25.55	\$20.77	\$16.94	\$29.58	\$23.46	\$19.57		
3750	54898001	Black and White High Volume	License Options	FONTSET SIMPLIFIED CHINESE	\$492.00	9.2%	\$446.74	\$13.00	\$10.57	\$8.62	\$15.05	\$11.94	\$9.96		
3751	54898002	Black and White High Volume	License Options	FONTSET TRADITIONAL CHINESE	\$492.00	9.2%	\$446.74	\$13.00	\$10.57	\$8.62	\$15.05	\$11.94	\$9.96		
3752	54898003	Black and White High Volume	License Options	FONTSET JAPANESE	\$2,460.00	8.2%	\$2,258.28	\$65.69	\$53.41	\$43.56	\$76.06	\$60.34	\$50.34		
3753	54898004	Black and White High Volume	License Options	FONTSET KOREAN	\$492.00	9.2%	\$446.74	\$13.00	\$10.57	\$8.62	\$15.05	\$11.94	\$9.96		
3754	91158003	Black and White High Volume	License Options	EXTENDED KEY OPERATOR MAINTENANCE VP6000-A1	\$1.50	-2.0%	\$1.53	\$0.04	\$0.04	\$0.03	\$0.05	\$0.04	\$0.03		
3755	2583C017	Black and White High Volume	Controller Options	DOCBOX FOR THE VARIOPRINT 6000 SERIES	\$1,124.00	14.4%	\$962.14	\$27.99	\$22.75	\$18.56	\$32.40	\$25.71	\$21.45		
3756	2582C026	Black and White High Volume	Controller Options	VP6000 W10 LTSC UPGRADE	\$1,183.00	77.9%	\$261.44	\$7.61	\$6.18	\$5.04	\$8.81	\$6.99	\$5.83		
3757	91158021	Black and White High Volume	Controller Options	ADVANCED IMPOSITION-A1 (FOR VP6000 SERIES) - ELAN	\$2,365.00	31.1%	\$1,629.49	\$47.40	\$38.54	\$31.43	\$54.88	\$43.54	\$36.32		
3758	81178002	Black and White High Volume	Accessories	DUAL PAPER TRAY KIT C1	\$4,612.00	31.3%	\$3,168.44	\$92.17	\$74.93	\$61.12	\$106.71	\$84.66	\$70.62		
3759	53898001	Black and White High Volume	Accessories	STATEMENT SIZE - 10X7 OPTION FOR VP6000	\$887.00	9.7%	\$800.96	\$23.30	\$18.94	\$15.45	\$26.98	\$21.40	\$17.85		
3760	53888002	Black and White High Volume	Accessories	FORMS ASSISTANT MODULE II FOR VARIOPRINT	\$533.00	14.2%	\$457.31	\$13.30	\$10.82	\$8.82	\$15.40	\$12.22	\$10.19		
3762	54148001	Black and White High Volume	Accessories	DFD2 INTERFACE AT IHCS FOR ONLINE FINISHING	\$473.00	0.5%	\$470.64	\$13.69	\$11.13	\$9.08	\$15.85	\$12.58	\$10.49		
3763	54168001	Black and White High Volume	Accessories	OCE VP6000 R-SIDED DOCKING AT IHCS	\$107.00	28.9%	\$76.08	\$2.21	\$1.80	\$1.47	\$2.56	\$2.03	\$1.70		
3764	2429C020	Black and White High Volume	Accessories	HCS LOWER OUTPUT TRAY-B1	\$2,365.00	-2.1%	\$2,414.67	\$70.24	\$57.11	\$46.58	\$81.33	\$64.52	\$53.82		
3765	54038001	Black and White High Volume	Accessories	COPY CONTROL INTERFACE (VP)	\$586.00	41.6%	\$342.22	\$9.96	\$8.09	\$6.60	\$11.53	\$9.14	\$7.63		
3766	2429C002	Black and White High Volume	Accessories	CONTROLLER LOCKER CABINET-B1	\$592.00	0.0%	\$592.00	\$17.22	\$14.00	\$11.42	\$19.94	\$15.82	\$13.20		
3767	82218008	Black and White High Volume	Accessories	ALUMINUM FLOOR PROTECTION (6 X 980 X 748 mm)	\$296.00	6.8%	\$275.87	\$8.03	\$6.52	\$5.32	\$9.29	\$7.37	\$6.15		
3768	2429C046	Black and White High Volume	Accessories	PRISMAASYNC VP6000-A5	\$6,595.00	38.3%	\$4,071.84	\$118.45	\$96.30	\$78.55	\$137.14	\$108.80	\$90.76		
3773	2429C021	Black and White High Volume	Mandatory Finishing Options	HIGH CAPACITY STACKER 2.1 WITH SET FINISHER-B2 (SET)	\$31,928.00	34.2%	\$21,008.62	\$611.14	\$496.85	\$405.26	\$707.57	\$561.35	\$468.28		
3774	2429C022	Black and White High Volume	Finishing Options	ADDITIONAL HIGH CAPACITY STACKER WITH TOP COVER -B2 (SET)	\$21,274.00	40.1%	\$12,743.13	\$370.70	\$301.38	\$245.81	\$429.19	\$340.50	\$284.04		
3775	54188002	Black and White High Volume	Powerlift	POWERLIFT-A1 (INCLUDES 5 PALLETS)	\$5,854.00	40.9%	\$3,459.71	\$100.64	\$81.82	\$66.74	\$116.52	\$92.44	\$77.12		
3776	54618001	Black and White High Volume	Powerlift	PALLETS FOR POWERLIFT-SET OF FIVE(5)	\$119.00	4.0%	\$114.24	\$3.32	\$2.70	\$2.20	\$3.85	\$3.05	\$2.55		
3777	54338002	Black and White High Volume	DFS30-N Tape Binder	PLATFORM FOR DFS30-N TAPE BINDER	\$1,050.00	19.7%	\$843.00	\$24.52	\$19.94	\$16.26	\$28.39	\$22.52	\$18.79		
3778	54328002	Black and White High Volume	DFS30-N Tape Binder	OCE DFS30-N (LETTER 120VAC/60HZ)	\$31,928.00	20.2%	\$25,478.54	\$741.17	\$602.57	\$491.48	\$858.12	\$680.79	\$567.92		
3779	76298032	Black and White High Volume	DFS30-N Tape Binder	TAPE FOR LETTER- BLACK (CARTON)	\$275.00	18.0%	\$225.50	\$6.56	\$5.33	\$4.35	\$7.59	\$6.03	\$5.03		
3781	3666V553	Black and White High Volume	Booklet Maker BLM550+	BLM550+ BOOK STACKER	\$22,435.00	16.8%	\$18,659.57	\$542.81	\$441.30	\$359.94	\$628.45	\$498.58	\$415.92		
3782	3666V555	Black and White High Volume	Booklet Maker BLM550+	GUI PIVOT ARM KIT FOR BLM550+ BOOKLET MAKER (P2T & PBS CON	\$2,860.00	11.8%	\$2,522.63	\$73.38	\$59.66	\$48.66	\$84.96	\$67.40	\$56.23		
3783	3666V556	Black and White High Volume	Booklet Maker BLM550+	PBS+P2T CONFIGURATION KIT	\$315.00	10.5%	\$281.79	\$8.20	\$6.66	\$5.44	\$9.49	\$7.53	\$6.28		
3784	76038033	Black and White High Volume	Booklet Maker BLM550+	TRIMMING CONVEYOR (P2T & PBS CONFIGURATION)	\$1,840.00	12.3%	\$1,613.82	\$46.95	\$38.17	\$31.13	\$54.35	\$43.12	\$35.97		
3785	3666V557	Black and White High Volume	Booklet Maker BLM550+	PSQ224 STITCH WIRE, 0.6MM, 15KG	\$600.00	26.5%	\$441.00	\$12.83	\$10.43	\$8.51	\$14.85	\$11.78	\$9.83		
3786	31668067	Black and White High Volume	Booklet Maker BLM550+	BLM550+ TWO-KNIFE TRIMMER P2T SET	\$75,000.00	31.8%	\$51,160.00	\$1,488.24	\$1,209.93	\$986.88	\$1,723.07	\$1,367.00	\$1,140.36		
3787	3692V440	Black and White High Volume	Booklet Maker BLM200/ 6200	BLM6200 FACE TRIMMER	\$16,525.00	11.9%	\$14,558.23	\$423.50	\$344.30	\$280.83	\$490.32	\$389.00	\$324.50		
3788	3692V442	Black and White High Volume	Booklet Maker BLM200/ 6200	BLM6200 SQUARE SPINE MODULE	\$15,										

					Purchase		Lease						Service		
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
3920	76218154	Black and White High Volume	GBCC Power Punch	VELOBIND DIE FOR POWERPUNCH - 11 HOLE ROUND	\$2,306.00	5.2%	\$2,186.09	\$63.59	\$51.70	\$42.17	\$73.63	\$58.41	\$48.73		
3922	76068137	Black and White High Volume	Tecnu DocuSheeter Roll System	DOCUSHEET HOLE PUNCH	\$15,964.00	24.0%	\$12,132.64	\$352.94	\$286.94	\$234.04	\$408.63	\$324.18	\$270.44		
3923	76038664	Black and White High Volume	Tecnu DocuSheeter Roll System	DOCUSHEET PRINT REGISTRATION	\$20,079.00	21.8%	\$15,701.78	\$456.76	\$371.35	\$302.89	\$528.84	\$419.55	\$349.99		
3924	76038703	Black and White High Volume	Tecnu DocuSheeter Roll System	RIGHT ANGLE OPTION FOR DOCUSHEET	\$4,943.00	23.8%	\$3,766.57	\$109.57	\$89.08	\$72.66	\$126.86	\$100.64	\$83.96		
3925	82218007	Black and White High Volume	Tecnu DocuSheeter Roll System	RUNNING PERFORATOR	\$10,288.00	22.8%	\$7,942.34	\$231.04	\$187.84	\$153.21	\$267.50	\$212.22	\$177.03		
3926	76038665	Black and White High Volume	Tecnu DocuSheeter Roll System	UNWINDER 3 INCH CHUCK	\$1,017.00	15.3%	\$861.40	\$25.06	\$20.37	\$16.62	\$29.01	\$23.02	\$19.20		
3927	76038666	Black and White High Volume	Tecnu DocuSheeter Roll System	UNWINDER 5 INCH CHUCK	\$1,017.00	15.3%	\$861.40	\$25.06	\$20.37	\$16.62	\$29.01	\$23.02	\$19.20		
3928	76038667	Black and White High Volume	Tecnu DocuSheeter Roll System	UNWINDER 6 INCH CHUCK	\$1,017.00	15.3%	\$861.40	\$25.06	\$20.37	\$16.62	\$29.01	\$23.02	\$19.20		
3929	76038460	Black and White High Volume	Tecnu DocuSheeter Roll System	RSI8004101 CART (ROLL CART)	\$2,129.00	0.9%	\$2,109.84	\$61.38	\$49.90	\$40.70	\$71.06	\$56.37	\$47.03		
3930	76218334	Black and White High Volume	SDD BGR3202 Perfect Binder	COOL BIND GLUE	\$440.00	30.5%	\$306.00	\$8.90	\$7.24	\$5.90	\$10.31	\$8.18	\$6.82		
3931	82218022	Black and White High Volume	SDD BGR3202 Perfect Binder	WHITE GLUE Q3116	\$1,210.00	19.2%	\$978.00	\$28.45	\$23.13	\$18.87	\$32.94	\$26.13	\$21.80		
3932	69138001	Black and White High Volume	Supplies	STAPLES CARTRIDGE S25 (5000)(3 CTR=1 EA)	\$281.00	-2.1%	\$286.90	\$8.35	\$6.79	\$5.53	\$9.66	\$7.67	\$6.40		
3933	69148001	Black and White High Volume	Supplies	FIDIO10 S37 STAPLE CARTRIDGE (1 EA=3 CTR)	\$281.00	-2.1%	\$286.90	\$8.35	\$6.79	\$5.53	\$9.66	\$7.67	\$6.40		
3934	89438099	Black and White High Volume	Prepress Solutions	Canon PRISMAprepress V8 Software License (Net new license)	\$4,950.00	22.7%	\$3,825.00	\$111.27	\$90.46	\$73.78	\$128.83	\$102.20	\$85.26		
3935	5689C009	Black and White High Volume	Prepress Solutions	Canon PRISMAprepress V8 - Advanced Document Creation Option	\$1,650.00	22.7%	\$1,275.00	\$37.09	\$30.15	\$24.59	\$42.94	\$34.07	\$28.42		
3936	5689C010	Black and White High Volume	Prepress Solutions	Canon PRISMAprepress V8 - Advanced Imposition Option	\$1,650.00	22.7%	\$1,275.00	\$37.09	\$30.15	\$24.59	\$42.94	\$34.07	\$28.42		
3937	5689C004	Black and White High Volume	Prepress Solutions	Canon PRISMAprepress V8 - Automation Option	\$2,695.00	17.2%	\$2,231.76	\$64.92	\$52.78	\$43.05	\$75.17	\$59.63	\$49.75		
3938	5689C003	Black and White High Volume	Prepress Solutions	Canon PRISMAprepress V8 - Extra Concurrent User	\$3,300.00	22.7%	\$2,550.00	\$74.18	\$60.31	\$49.19	\$85.88	\$68.14	\$56.84		
3939	5689C005	Black and White High Volume	Prepress Solutions	Canon PRISMAprepress V8 - Preflight Option (per User)	\$424.00	7.4%	\$392.70	\$11.42	\$9.29	\$7.58	\$13.23	\$10.49	\$8.75		
3940	5689C006	Black and White High Volume	Prepress Solutions	Canon PRISMAprepress V8 - Prepare to Finish Option	\$2,200.00	18.9%	\$1,785.00	\$51.93	\$42.22	\$34.43	\$60.12	\$47.70	\$39.79		
3941	5689C008	Black and White High Volume	Prepress Solutions	Canon PRISMAprepress V8 - Scan Clean-up Option	\$990.00	22.7%	\$765.00	\$22.25	\$18.09	\$14.76	\$25.77	\$20.44	\$17.05		
3942	5689C011	Black and White High Volume	Prepress Solutions	Canon PRISMAprepress V8 - Spot Color Editing Option	\$990.00	22.7%	\$765.00	\$22.25	\$18.09	\$14.76	\$25.77	\$20.44	\$17.05		
3943	5689C007	Black and White High Volume	Prepress Solutions	Canon PRISMAprepress V8 - VDP Option	\$1,650.00	22.7%	\$1,275.00	\$37.09	\$30.15	\$24.59	\$42.94	\$34.07	\$28.42		
3944	89438106	Black and White High Volume	Prepress Solutions	Annual Maintenance Canon PRISMAprepress V8 License (Net New Lic	\$779.00	5.6%	\$735.42	\$21.39	\$17.39	\$14.19	\$24.77	\$19.65	\$16.39		
3945	89438113	Black and White High Volume	Prepress Solutions	Annual Maintenance Canon PRISMAprepress V8 - Advanced Document	\$251.00	5.3%	\$237.66	\$6.91	\$5.62	\$4.58	\$8.00	\$6.35	\$5.30		
3946	89438114	Black and White High Volume	Prepress Solutions	Annual Maintenance Canon PRISMAprepress V8 - Advanced Impositio	\$251.00	5.3%	\$237.66	\$6.91	\$5.62	\$4.58	\$8.00	\$6.35	\$5.30		
3947	89438108	Black and White High Volume	Prepress Solutions	Annual Maintenance Canon PRISMAprepress V8 - Automation Option	\$423.00	5.4%	\$400.00	\$11.64	\$9.46	\$7.72	\$13.47	\$10.69	\$8.92		
3948	89438107	Black and White High Volume	Prepress Solutions	Annual Maintenance Canon PRISMAprepress V8 - Extra Concurrent U	\$515.00	5.4%	\$487.00	\$14.17	\$11.52	\$9.39	\$16.40	\$13.01	\$10.86		
3949	89438109	Black and White High Volume	Prepress Solutions	Annual Maintenance Canon PRISMAprepress V8 - Preflight Option (pe	\$66.00	4.5%	\$63.00	\$1.83	\$1.49	\$1.22	\$2.12	\$1.68	\$1.40		
3950	89438110	Black and White High Volume	Prepress Solutions	Annual Maintenance Canon PRISMAprepress V8 - Prepare to Finish O	\$330.00	5.5%	\$312.00	\$9.08	\$7.38	\$6.02	\$10.51	\$8.34	\$6.95		
3951	89438112	Black and White High Volume	Prepress Solutions	Annual Maintenance Canon PRISMAprepress V8 - Scan Clean-up Opti	\$159.00	5.0%	\$151.00	\$4.39	\$3.57	\$2.91	\$5.09	\$4.03	\$3.37		
3952	89438115	Black and White High Volume	Prepress Solutions	Annual Maintenance Canon PRISMAprepress V8 - Spot Color Editing C	\$159.00	5.0%	\$151.00	\$4.39	\$3.57	\$2.91	\$5.09	\$4.03	\$3.37		
3953	89438111	Black and White High Volume	Prepress Solutions	Annual Maintenance Canon PRISMAprepress V8 - VDP Option	\$251.00	5.3%	\$237.66	\$6.91	\$5.62	\$4.58	\$8.00	\$6.35	\$5.30		
3954	4031V212	Black and White High Volume	Prepress Solutions	PRISMAprepress V8 One Day Deployment and Training Services by Lo	\$2,892.00	28.6%	\$2,064.48	\$60.06	\$48.82	\$39.82	\$69.53	\$55.16	\$46.02		
3955	91158014	Black and White High Volume	Software Options	PPML-D1	\$1,301.00	32.5%	\$878.18	\$25.55	\$20.77	\$16.94	\$29.58	\$23.46	\$19.57		
3956	91158013	Black and White High Volume	Software Options	INTEGRITY CHECKER-D1	\$1,006.00	31.3%	\$691.12	\$20.10	\$16.34	\$13.33	\$23.28	\$18.47	\$15.41		
3957	1491V088	Black and White High Volume	Delivery & Installation	DOCUSHEETER LS SYSTEM FREIGHT UNIT ONE (1)	\$11.00	-2.0%	\$11.22	\$0.33	\$0.27	\$0.22	\$0.38	\$0.30	\$0.25		
3958	3178V393	Black and White High Volume	Power Filters	ESP 3 STAGE SURGE PROTECTOR - MFS120M2400	\$5,463.32	38.9%	\$3,338.09	\$97.11	\$78.95	\$64.39	\$112.43	\$89.19	\$74.41		
3959	82218009	Black and White High Volume	Power Supply- Must select 1 ba	3 PHASE POWER SUPPLY KIT - 30 AMP	\$178.00	6.8%	\$145.96	\$4.25	\$3.45	\$2.82	\$4.92	\$3.90	\$3.25		
3960	82218012	Black and White High Volume	Power Supply- Must select 1 ba	SINGLE PHASE POWER SUPPLY KIT - 50 AMP	\$308.00	12.0%	\$268.96	\$8.40	\$6.83	\$5.57	\$9.73	\$7.72	\$6.44		
3961	2878V497	Black and White High Volume	Implementation Services by Loc	IMAGEPRESS & VARIOPRINT DISASTER RECOVERY PLANNING & IMPL	\$2,640.00	30.0%	\$1,848.00	\$53.76	\$43.71	\$35.65	\$62.24	\$49.38	\$41.19		
3962	2878V498	Black and White High Volume	Implementation Services by Loc	IMAGEPRESS & VARIOPRINT DISASTER RECOVERY PLANNING & IMPL	\$1,320.00	30.0%	\$924.00	\$26.88	\$21.85	\$17.82	\$31.12	\$24.69	\$20.60		
3963	2379V587	Black and White High Volume	Professional Services	VARIOPRINT 6000 KEY OPERATOR TRAINING BY CLIENT EDUCATION	\$1,315.00	28.6%	\$938.40	\$27.30	\$22.19	\$18.10	\$31.61	\$25.07	\$20.92		
3964	2379V586	Black and White High Volume	Professional Services	VARIOPRINT 6000 IMPLEMENTATION SERVICES BY LOCAL SYSTEMS A	\$1,315.00	28.6%	\$938.40	\$27.30	\$22.19	\$18.10	\$31.61	\$25.07	\$20.92		
3965	2375V279	Black and White High Volume	Professional Services	VarioPrint 6000 Key Operator training by Client Education Specialist	\$5,258.00	28.6%	\$3,7								

University of California System Exhibit 2 Pricing for Agreement #202002755 May 1, 2023 OMNIA Partners Participating Agencies															
					Purchase		Lease						Service		
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
4093	4210V262	Finishing	Options for DC-646 - Must con	DUPLO_ OPTIONAL SLITTER MODULE FOR DC648, DC6480SM10	\$3,500.00	4.0%	\$3,360.90	\$97.77	\$79.49	\$64.83	\$113.20	\$89.80	\$74.91		
4094	3142V846	Finishing	Options For DC746 - Must conta	DUPLO ROTARY TOOL MODULE FOR DC-746 - AAO-DC746RTM04	\$8,500.00	17.3%	\$7,029.84	\$204.50	\$166.26	\$135.61	\$236.77	\$187.84	\$156.70		
4095	3142V847	Finishing	Options For DC746 - Must conta	DUPLO CROSS PERF MODULE FOR DC-746 - AAO-DC746CPM04	\$6,500.00	17.3%	\$5,376.42	\$156.40	\$127.15	\$103.71	\$181.08	\$143.66	\$119.84		
4096	3142V848	Finishing	Options For DC746 - Must conta	DUPLO SLITTER MODULE FOR DC-746 - AAO-DC7460SM04	\$5,300.00	17.1%	\$4,395.18	\$127.86	\$103.95	\$84.78	\$148.03	\$117.44	\$97.97		
4097	3142V849	Finishing	Options For DC746 - Must conta	DUPLO CENTER SLITTER MODULE FOR DC-746 - AAO-DC746CSM05	\$2,835.00	17.3%	\$2,344.98	\$68.22	\$55.46	\$45.23	\$78.98	\$62.66	\$52.27		
4098	3494V630	Finishing	Options For DC746 - Must conta	DUPLO CONVEYOR STACKER - DC-ST3	\$7,700.00	4.0%	\$7,392.96	\$215.06	\$174.84	\$142.61	\$248.99	\$197.54	\$164.79		
4099	3101V615	Finishing	Options For DPB-500 - Must cor	DUPLO LONG STACKER FOR PERFECT BINDER DPB-500 - DPB-500LS	\$7,590.00	11.8%	\$6,696.30	\$194.80	\$158.37	\$129.17	\$225.53	\$178.93	\$149.26		
4100	3209V774	Finishing	Options For DBM-600 - Must cal	DUPLO LIFT UNIT LEFT WITH REJECT TRAY - 1060LUR	\$3,300.00	22.8%	\$2,548.00	\$74.12	\$60.26	\$49.15	\$85.82	\$68.08	\$56.79		
4101	3209V775	Finishing	Options For DBM-600 - Must cal	DUPLO RIGHT EXIT STACKER - DBM-400STR	\$9,500.00	21.6%	\$7,444.00	\$216.55	\$176.05	\$143.59	\$250.71	\$198.90	\$165.93		
4102	1964V109	Finishing	Integrated Folding Systems - Mu	DC-445 INTEGRATED FOLDING SYSTEM DC-445IFS - DO NOT USE, P	\$40,501.00	10.8%	\$36,107.00	\$1,050.35	\$853.93	\$696.50	\$1,216.08	\$964.78	\$804.83		
4103	2603V316	Finishing	Integrated Folding Systems - Mu	DUPLO INTEGRATED FOLDING SYSTEM FOR DC-646 - DC-646IFSKIT	\$30,100.00	23.1%	\$23,150.00	\$673.43	\$547.50	\$446.56	\$779.69	\$618.57	\$516.01		
4104	3500V580	Finishing	Integrated Folding Systems - Mu	DUPLO AUTOMATIC SETTING FOLDER - DF-870	\$3,800.00	26.8%	\$2,780.00	\$80.87	\$65.75	\$53.63	\$93.63	\$74.28	\$61.97		
4105	3500V579	Finishing	Integrated Folding Systems - Mu	DUPLO MANUAL SETTING FOLDER - DF-850	\$2,700.00	28.5%	\$1,929.84	\$56.14	\$45.64	\$37.23	\$65.00	\$51.57	\$43.02		
4106	3678V492	Finishing	Integrated Folding Systems - Mu	DUPLO AUTOMATIC SETTING FOLDER DF-990A	\$4,600.00	28.0%	\$3,311.94	\$96.34	\$78.33	\$63.89	\$111.55	\$88.50	\$73.82		
4107	3678V493	Finishing	Integrated Folding Systems - Mu	DUPLO AUTOMATIC SETTING FOLDER DF-999A	\$5,300.00	28.7%	\$3,777.00	\$109.87	\$89.33	\$72.86	\$127.21	\$100.92	\$84.19		
4108	1964V100	Finishing	Options For DC-745 - Must conta	DUPLO ROTARY SCORER MODULE FOR THE DC-745 - AAO-DC745RTM	\$8,828.00	11.8%	\$7,787.70	\$226.54	\$184.18	\$150.22	\$262.29	\$208.09	\$173.59		
4109	1964V074	Finishing	Options For DC-745 - Must conta	DUPLO OPTIONAL SUTTER MODULE FOR DC-745 - AAO-DC745OSM0	\$3,478.00	11.8%	\$3,068.16	\$89.25	\$72.56	\$59.18	\$103.34	\$81.98	\$68.39		
4110	1964V083	Finishing	Options For DC-745 - Must conta	DUPLO OPTIONAL DEFLECTORS FOR ADDITIONAL SLITTER MODULE F	\$803.00	11.7%	\$708.90	\$20.62	\$16.77	\$13.67	\$23.88	\$18.94	\$15.80		
4111	2182V074	Finishing	Options For DC-745 - Must conta	DUPLO CROSS PERFORATING MODULE W/ MOTOR KIT FOR THE DC-7	\$8,828.00	11.8%	\$7,787.70	\$226.54	\$184.18	\$150.22	\$262.29	\$208.09	\$173.59		
4112	2687V770	Finishing	Options For DC-745 - Must conta	DUPLO STRIKE PERF MODULE FOR DC-745 - AAO-DC745SPM01	\$11,180.00	11.8%	\$9,863.40	\$286.93	\$233.27	\$190.26	\$332.20	\$263.55	\$219.86		
4113	2603V340	Finishing	Options For DC-745 - Must conta	DUPLO MOTOR KIT FOR DC-745CPM & SPM - AAO-OMK03	\$1,471.00	11.7%	\$1,299.48	\$37.80	\$30.73	\$25.07	\$43.77	\$34.72	\$28.97		
4114	2689V450	Finishing	Options For DC-745 - Must conta	DUPLO DC-745 CROSS PERFORATION BLADE - U7P4461	\$148.00	11.8%	\$130.56	\$3.80	\$3.09	\$2.52	\$4.40	\$3.49	\$2.91		
4115	2157V097	Finishing	Touchline Creaser Folder / Crea	DUPLO AIR SUCTION FEED CREASER/FOLDER - TOUCHLINE CF-375	\$34,500.00	11.8%	\$30,434.76	\$885.35	\$719.78	\$587.09	\$1,025.04	\$813.22	\$678.39		
4116	2623V837	Finishing	Touchline Creaser Folder / Crea	DUPLO CREASER AND PERFORATOR- TOUCHLINE CP -375	\$37,800.00	13.5%	\$32,692.00	\$951.01	\$773.17	\$630.63	\$1,101.07	\$873.53	\$728.70		
4117	3142V852	Finishing	Touchline Creaser Folder / Crea	DUPLO CREASER/PERFORATOR WITH 2X CREASING TOOLS & CROSS	\$32,000.00	11.8%	\$28,229.52	\$821.20	\$667.63	\$544.55	\$950.77	\$754.29	\$629.24		
4118	3142V853	Finishing	Touchline Creaser Folder / Crea	DUPLO IN-LINE SYSTEM CP-375 DUO & TF375 - CREASE, PERF & FOLE	\$58,000.00	11.8%	\$51,166.26	\$1,488.43	\$1,210.08	\$987.00	\$1,723.28	\$1,367.16	\$1,140.50		
4119	2202V804	Finishing	Options For Creaser Folder / Crl	DUPLO PERFORATING/SLITTING MODULE FOR CF-375 - AAO-CF375P	\$1,972.00	7.9%	\$1,817.00	\$52.86	\$42.97	\$35.05	\$61.20	\$48.55	\$40.50		
4120	2603V310	Finishing	Options For Creaser Folder / Crl	DUPLO DOUBLE SHEET DETECTOR FOR CF-375 & CP-375 - AAO-CF3P	\$2,518.00	11.8%	\$2,221.56	\$64.63	\$52.54	\$42.85	\$74.82	\$59.36	\$49.52		
4121	2603V344	Finishing	Options For Creaser Folder / Crl	DUPLO PERFORATION HEAD #1 W/ CONTROL BOARD FOR CP375 - A	\$1,859.00	11.8%	\$1,640.16	\$47.71	\$38.79	\$31.64	\$55.24	\$43.83	\$36.56		
4122	2603V314	Finishing	Options For Creaser Folder / Crl	DUPLO EXTRA PERF MODULE FOR CP375 - AAO-CP375PFR234	\$1,600.00	11.8%	\$1,411.68	\$41.07	\$33.39	\$27.23	\$47.55	\$37.72	\$31.47		
4123	2603V345	Finishing	Options For Creaser Folder / Crl	DUPLO PERFORATOR TOOL ASSY FOR CP-375 - AAO-CP375PFRTOOL	\$2,095.00	11.8%	\$1,848.24	\$53.77	\$43.71	\$35.65	\$62.25	\$49.38	\$41.20		
4124	3142V854	Finishing	Options For Creaser Folder / Crl	DUPLO EXTENSION FEED TABLE FOR CF-375 - 9MG-375100200	\$350.00	11.7%	\$309.06	\$8.99	\$7.31	\$5.96	\$10.41	\$8.26	\$6.89		
4125	3896V660	Finishing	Options For Creaser Folder / Crl	PERFORATING WHEEL 26 TPI FOR DUPLO CP-375 - 9MG375100168	\$215.00	3.7%	\$207.06	\$6.02	\$4.90	\$3.99	\$6.97	\$5.53	\$4.62		
4126	3896V662	Finishing	Options For Creaser Folder / Crl	PERFORATION BLADE 26 TPI FOR DUPLO CP-375 - 9MG375000449	\$188.00	4.0%	\$180.54	\$5.25	\$4.27	\$3.48	\$6.08	\$4.82	\$4.02		
4127	4131V376	Finishing	Options For Creaser Folder / Crl	DUPLO DCK84 CONNECTING KIT FOR DC618 TO ST-3 STACKER UNIT	\$350.00	3.8%	\$336.60	\$9.79	\$7.96	\$6.49	\$11.34	\$8.99	\$7.50		
4128	4217V201	Finishing	Options For Creaser Folder / Crl	DUPLO_AIR KIT_SF200AIRKIT	\$960.00	4.0%	\$922.08	\$26.82	\$21.81	\$17.79	\$31.06	\$24.64	\$20.55		
4129	4217V202	Finishing	Options For Creaser Folder / Crl	DUPLO_PUMP KIT FOR DPC600_9DPKITR32PUMP	\$1,540.00	4.0%	\$1,479.00	\$43.02	\$34.98	\$28.53	\$49.81	\$39.52	\$32.97		
4130	2603V343	Finishing	Perfect Binders - Must contact c	DUPLO PERFECT BINDER - DPB-500	\$46,500.00	14.5%	\$39,780.00	\$1,157.20	\$940.80	\$767.36	\$1,399.79	\$1,062.92	\$886.70		
4131	3178V282	Finishing	Perfect Binders - Must contact c	DUPLO TABLE TOP PERFECT BINDER DB-290	\$11,100.00	21.8%	\$8,684.28	\$252.63	\$205.38	\$167.52	\$292.49	\$232.04	\$193.57		
4132	2824V801	Finishing	Perfect Binders - Must contact c	DUPLO PUR TABLE TOP BINDER - PFBIND2000	\$34,000.00	13.5%	\$29,406.00	\$855.42	\$695.45	\$567.24	\$990.39	\$785.73	\$655.46		
4133	3142V856	Finishing	Supplies For Perfect Binders - M	DUPLO WING SCORING KIT											

						Purchase			Lease						Service	
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner	
4265	2707V785	Finishing	Velo Binding Equipment - Must	SPIRAL BINDING PAD MASTER 2000 AUTOMATIC TABLE SPIRAL BIND	\$295.00	25.0%	\$221.34	\$6.44	\$5.23	\$4.27	\$7.45	\$5.91	\$4.93			
4266	2707V786	Finishing	Velo Binding Equipment - Must	SPIRAL BINDING PAD MASTER 2000 CATCHING UNIT - 04BRPMCAC	\$800.00	2.5%	\$780.30	\$22.70	\$18.45	\$15.05	\$26.28	\$20.85	\$17.39			
4267	2707V781	Finishing	Velo Binding Equipment - Must	SPIRAL BINDING CHILL SET FOR PAD MASTER 2000 - 05BRPMCHILL	\$59.00	15.3%	\$49.98	\$1.45	\$1.18	\$0.96	\$1.68	\$1.34	\$1.11			
4268	1105V965	Finishing	Velo Binding Equipment - Must	CHALLENGE PADDY WAGON 04CHLPWAGON	\$800.00	10.4%	\$716.75	\$20.85	\$16.95	\$13.83	\$24.14	\$19.15	\$15.98			
4269	2707V780	Finishing	Velo Binding Equipment - Must	SPIRAL BINDING CHALLENGE HANDY PADDER 04CHLHPAD	\$480.00	3.0%	\$465.60	\$13.54	\$11.01	\$8.98	\$15.68	\$12.44	\$10.38			
4270	1087V486	Finishing	Velo Binding Equipment - Must	SYSTEM 4 / MODEL 670 VELOBIND MACHINE 04MODEL670	\$3,900.00	23.7%	\$2,977.38	\$86.61	\$70.42	\$57.43	\$100.28	\$79.56	\$66.37			
4271	3827V434	Finishing	Perfect Binding Equipment - Mu	SPIRAL_STERLING DIGIBINDER PLUS 5G PERFECTBINDER-04NSDIGIB	\$18,500.00	-0.9%	\$18,672.12	\$543.17	\$441.60	\$360.19	\$628.88	\$498.92	\$416.20			
4272	4096V478	Finishing	Perfect Binding Equipment - Mu	SPIRAL_CP25G PERFECT BINDER WITH SIDE GLUING_04TPTCS5005S	\$20,265.00	24.9%	\$15,215.34	\$442.61	\$359.84	\$293.50	\$512.45	\$406.55	\$339.15			
4273	4096V479	Finishing	Perfect Binding Equipment - Mu	SPIRAL_CPB1 TABLE-TOP PERFECT BINDER_04TPGDS5310A	\$14,070.00	21.6%	\$11,025.18	\$320.72	\$260.75	\$212.68	\$371.33	\$294.59	\$245.75			
4274	4096V480	Finishing	Perfect Binding Equipment - Mu	SPIRAL_OPTIONAL CABINET FOR CPB1 PERFECT BINDER_04TPGDS31	\$1,470.00	33.9%	\$971.04	\$28.25	\$22.97	\$18.73	\$32.70	\$25.95	\$21.64			
4275	0961V601	Finishing	Punching Equipment - Must con	RHN-0-TUFF OD4012 ELECTRIC PUNCH (INCLUDES 1 DIE) 04OD401	\$2,248.00	10.5%	\$2,011.00	\$58.50	\$47.56	\$38.79	\$67.73	\$53.73	\$44.83			
4276	0961V600	Finishing	Punching Equipment - Must con	ADDITIONAL STANDARD DIE FOR OD4012 04OD4012-DIE	\$650.00	16.9%	\$540.00	\$15.71	\$12.77	\$10.42	\$18.19	\$14.43	\$12.04			
4277	0961V602	Finishing	Punching Equipment - Must con	RHN-0-TUFF HD7000 ELECTRIC PUNCH - 04WP7000EP	\$3,398.00	25.8%	\$2,521.00	\$73.34	\$59.62	\$48.63	\$84.91	\$67.36	\$56.19			
4278	0961V603	Finishing	Punching Equipment - Must con	ADDITIONAL STANDARD DIE FOR HD7000 04WP7000EP-DIE	\$950.00	17.8%	\$781.00	\$22.72	\$18.47	\$15.07	\$26.30	\$20.87	\$17.41			
4279	2707V787	Finishing	Punching Equipment - Must con	SPIRAL BINDING PALM SWITCH FOR HD7000/7700 - 04PALMSWITCH	\$135.00	17.6%	\$111.18	\$3.23	\$2.63	\$2.14	\$3.74	\$2.97	\$2.48			
4280	2694V460	Finishing	Punching Equipment - Must con	SPIRAL BINDING ONYX ULTIMA ELECTRIC PUNCH - 04HD7700EP	\$3,998.00	10.0%	\$3,598.00	\$104.67	\$85.09	\$69.41	\$121.18	\$96.14	\$80.20			
4281	2698V460	Finishing	Punching Equipment - Must con	SPIRAL BINDING - ADDITIONAL STANDARD DIES FOR HD7000 - 04HD	\$950.00	17.8%	\$781.00	\$22.72	\$18.47	\$15.07	\$26.30	\$20.87	\$17.41			
4282	2947V603	Finishing	Punching Equipment - Must con	SPIRAL BINDING OD HD PUNCH / MODULE BRACKET KIT - 04ODH08B	\$150.00	19.8%	\$120.36	\$3.50	\$2.85	\$2.32	\$4.05	\$3.22	\$2.68			
4283	3393V350	Finishing	Punching Equipment - Must con	SPIRAL BINDING ONYX HD7500 24 INCH HORIZONTAL PUNCH - 04HC	\$5,598.00	16.4%	\$4,680.00	\$136.14	\$110.68	\$90.28	\$157.62	\$125.05	\$104.32			
4284	2709V499	Finishing	Semi - Automatic Punching Equip	SPIRAL BINDING RHN-0-TUFF HD7700 3-IN-1 PPS PICK PUNCH & ST	\$10,565.00	24.0%	\$8,033.52	\$233.70	\$189.99	\$154.97	\$270.57	\$214.66	\$179.07			
4285	2709V498	Finishing	Semi - Automatic Punching Equip	SPIRAL BINDING RHN-0-TUFF HD7000 3-IN-1 PPS PICK PUNCH & ST	\$9,905.00	26.6%	\$7,266.48	\$211.38	\$171.85	\$140.17	\$244.74	\$194.16	\$161.97			
4286	2708V889	Finishing	Semi - Automatic Punching Equip	SPIRAL BINDING PAPER STOP SWITCH FOR HD7700/HD7000 APES - C	\$195.00	17.9%	\$160.14	\$4.66	\$3.79	\$3.09	\$5.39	\$4.28	\$3.57			
4287	1439V371	Finishing	Automatic Punching Equipment	DOCUPUNCH AUTOMATIC PUNCH 04DOCUPUNCH	\$28,730.00	-2.1%	\$29,333.33	\$853.31	\$693.73	\$565.84	\$987.95	\$783.79	\$653.84			
4288	1439V385	Finishing	Automatic Punching Equipment	4-1 (2475) 4X5MM OVAL HOLE DIE FOR DOCUPUNCH 04DOCUP247	\$3,657.00	4.0%	\$3,511.00	\$102.13	\$83.04	\$67.73	\$118.25	\$93.81	\$78.26			
4289	1439V379	Finishing	Automatic Punching Equipment	4-1 ROUND .248 PITCH W/ .187" (4.75MM) DIA HOLES FOR DOCL	\$2,900.00	4.0%	\$2,784.00	\$80.99	\$65.84	\$53.70	\$93.77	\$74.39	\$62.06			
4290	2157V787	Finishing	Automatic Punching Equipment	3-1 OVAL DIE (6.5 X5.5MM) W/ HOLE TO EDGE MARGIN OF 2.38MM	\$3,550.00	11.8%	\$3,132.42	\$91.12	\$74.08	\$60.42	\$105.50	\$83.70	\$69.82			
4291	2709V480	Finishing	Automatic Punching Equipment	SPIRAL BINDING 2-1 ROUND DIES (6MM HOLE) FOR DOCUPUNCH - 0	\$1,957.00	4.0%	\$1,879.20	\$54.67	\$44.44	\$36.25	\$63.29	\$50.21	\$41.89			
4292	1439V377	Finishing	Automatic Punching Equipment	2-1 SQUARE DIE (6MM HOLE) FOR DOCUPUNCH 04DOCUPUNCH215	\$3,193.00	4.0%	\$3,066.00	\$89.19	\$72.51	\$59.14	\$103.26	\$81.92	\$68.34			
4293	2709V483	Finishing	Automatic Punching Equipment	SPIRAL BINDING 3-1 ROUND DIE (4 MM) ALPHA-DOC MK4 SERIES (14	\$2,700.00	4.0%	\$2,592.00	\$75.40	\$61.30	\$50.00	\$87.30	\$69.26	\$57.78			
4294	1439V376	Finishing	Automatic Punching Equipment	3-1 SQUARE DIE (4MM HOLE) FOR DOCUPUNCH 04DOCUPUNCH315	\$2,987.00	4.0%	\$2,868.00	\$83.43	\$67.83	\$55.32	\$96.59	\$76.63	\$63.93			
4295	2709V481	Finishing	Automatic Punching Equipment	SPIRAL BINDING 3-1 ROUND PUNCH 4-1/4" X 8MM DOCUPUNCH - 04DC	\$2,500.00	10.0%	\$2,251.00	\$65.48	\$53.24	\$43.42	\$75.81	\$60.15	\$50.17			
4296	1439V378	Finishing	Automatic Punching Equipment	PLASTIC COMB DIE 8X3MM RECTANGLE FOR DOCUPUNCH 04DOCUC	\$4,000.00	10.0%	\$3,601.00	\$104.75	\$85.16	\$69.46	\$121.28	\$96.22	\$80.27			
4297	2709V503	Finishing	Automatic Punching Equipment	SPIRAL BINDING VELO BIND DIE FOR DOCUPUNCH(1/8" ROUND HOL	\$2,261.00	4.0%	\$2,170.80	\$63.15	\$51.34	\$41.87	\$73.11	\$58.00	\$48.39			
4298	1439V372	Finishing	Automatic Punching Equipment	ALPHA DOC AUTOMATIC PUNCH (DIES ARE NOT INCLUDED) 04ALPH	\$40,000.00	-2.1%	\$40,840.00	\$1,188.04	\$965.87	\$787.80	\$1,375.49	\$1,091.24	\$910.32			
4299	2709V479	Finishing	Automatic Punching Equipment	SPIRAL BINDING 2-1 ROUND DIE FOR (6 MM) ALPHA-DOC MK4 SERIE	\$2,700.00	4.0%	\$2,592.00	\$75.40	\$61.30	\$50.00	\$87.30	\$69.26	\$57.78			
4300	1439V384	Finishing	Automatic Punching Equipment	2-1 PITCH SQUARE DIE -6MM HOLE FOR ALPHADOC	\$3,039.00	4.0%	\$2,917.20	\$84.86	\$68.99	\$56.27	\$98.25	\$77.95	\$65.02			
4301	1439V382	Finishing	Automatic Punching Equipment	2475 (4:1) PITCH OVAL HOLE DIE 4X5MM FOR ALPHADOC 04ALPHA	\$4,635.00	2.1%	\$4,538.59	\$132.03	\$107.34	\$87.55	\$152.86	\$121.27	\$101.17			
4302	2709V486	Finishing	Automatic Punching Equipment	SPIRAL BINDING 3-1 SQUARE HOLE DIE (4 MM) ALPHA-DOC MK4 SER	\$3,500.00	4.0%	\$3,361.00	\$97.77	\$79.49	\$64.83	\$113.20	\$89.81	\$74.92			
4303	2694V461	Finishing	Automatic Punching Equipment	SPIRAL BINDING PLASTIC COMB DIE (8MM X 3MM) ALPHA-DOC MK4	\$3,811.00	4.0%	\$3,658.80	\$106.43	\$86.53	\$70.58	\$123.23	\$97.76	\$81.55			
4304	2709V484	Finishing	Automatic Punching Equipment	SPIRAL BINDING 3:1 ROUND DIES (4MM HOLE) FOR DOCUPUNCH - 0	\$2,060.00	4.0%	\$1,977.60	\$57.53	\$46.77	\$38.15	\$66.61	\$52.84	\$44.08			
4305	2847V831	Finishing	Automatic Punching Equipment	SPIRAL BINDING 2-HOLE 13MM DIA (7/16INCH) CUSTOM DIE FOR DO	\$2,995.00	41.2%	\$1,760.52	\$51.21	\$41.64	\$33.96	\$59.29	\$47.04	\$39.24			
4306	2709V482	Finishing	Automatic Punching Equipment	SPIRAL BINDING 3-HOLE DIE 8 MM, 4-1/4 PITCH, HOLE FOR ALPHA-D	\$2,575.00	4.0%	\$2,472.00	\$71.91	\$58.46	\$47.68	\$83.2					

					Purchase		Lease						Service		
Sort Key	Category	Product Family	Item Grouping	Product	(License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
4437	2722V707	Finishing	Suction Feed Folders - Must con	SPIRAL BINDING STAND FOR BAUM 714XA FOLDER - 04BAUM714XA	\$436.36	5.1%	\$414.12	\$12.05	\$9.79	\$7.99	\$13.95	\$11.07	\$9.23		
4438	2722V699	Finishing	Suction Feed Folders - Must con	SPIRAL BINDING SOUND COVERS FOR BAUM 714XLT FOLDER - 04BA	\$998.00	-2.2%	\$1,020.00	\$29.67	\$24.12	\$19.68	\$34.35	\$27.25	\$22.74		
4439	2722V700	Finishing	Suction Feed Folders - Must con	SPIRAL BINDING STAND FOR BAUM 714XLT FOLDER - 04BAUM714S	\$450.00	14.1%	\$386.58	\$11.25	\$9.14	\$7.46	\$13.02	\$10.33	\$8.62		
4440	2789V894	Finishing	Suction Feed Folders - Must con	SPIRAL BINDING CART FOR MARK VII PAPER FOLDERS - 04MYMARKV	\$696.70	5.1%	\$660.96	\$19.23	\$15.63	\$12.75	\$22.26	\$17.66	\$14.73		
4441	3432V305	Finishing	Suction Feed Folders - Must con	SCORER OPTION FOR 1800S FOLDER - 04MBM1800SC	\$1,599.00	1.3%	\$1,578.96	\$45.93	\$37.34	\$30.46	\$53.18	\$42.19	\$35.20		
4442	3432V306	Finishing	Suction Feed Folders - Must con	MICRO PERF OPTION FOR 1800S FOLDER - 04MBM1800MP	\$1,689.00	0.5%	\$1,680.96	\$48.90	\$39.75	\$32.43	\$56.61	\$44.92	\$37.47		
4443	4086V315	Finishing	Suction Feed Folders - Must con	SPIRAL BAUM 714XAP AIR-FED PAPER FOLDER W/ STAND - 04BAUM	\$17,650.00	-2.0%	\$17,998.92	\$523.59	\$425.67	\$347.20	\$606.20	\$480.93	\$401.20		
4444	4086V316	Finishing	Suction Feed Folders - Must con	SPIRAL ROYAL SOVEREIGN SIGMONT 65H 61IN HEAT ASSIS TROLL L	\$7,335.00	10.0%	\$6,600.42	\$192.01	\$156.10	\$127.32	\$222.30	\$176.36	\$147.12		
4445	2731V855	Finishing	Creasing Equipment - Must con	SPIRAL BINDING AUTOCREASER 50 SUCTION FEED CHANNEL CREASE	\$17,250.00	4.3%	\$16,512.78	\$480.36	\$390.53	\$318.53	\$556.15	\$441.22	\$368.07		
4446	0480V849	Finishing	Creasing Equipment - Must con	SPIRAL BINDING AUTOCREASER SUTION FEED CHANNEL CREASER	\$14,100.00	3.3%	\$13,637.40	\$396.71	\$322.52	\$263.07	\$459.31	\$364.39	\$303.98		
4447	2789V896	Finishing	Creasing Equipment - Must con	SPIRAL BINDING JB USA PROCREASE-M2 - 04PROCREASEM2	\$299.00	40.0%	\$179.52	\$5.22	\$4.25	\$3.46	\$6.05	\$4.80	\$4.00		
4448	2834V648	Finishing	Creasing Equipment - Must con	SPIRAL BINDING TABLE EXTENSION FOR AUTOCREASER PRO 50 - OSS	\$295.00	4.6%	\$281.52	\$8.19	\$6.66	\$5.43	\$9.48	\$7.52	\$6.28		
4449	2880V280	Finishing	Creasing Equipment - Must con	SPIRAL BINDING - COUNT FC114 AIR CREAMING, NUMBERING & PER	\$17,740.00	5.3%	\$16,800.42	\$488.72	\$397.33	\$324.08	\$565.84	\$448.91	\$374.48		
4450	2965V728	Finishing	Creasing Equipment - Must con	SPIRAL BINDING COUNT ACCURCREASER AIR TOUCH - 04CMACCURE	\$14,170.00	5.1%	\$13,452.78	\$391.34	\$318.16	\$259.50	\$453.09	\$359.46	\$299.86		
4451	2965V729	Finishing	Creasing Equipment - Must con	SPIRAL BINDING COUNT EZ CREASER TOUCH - 04CMZCREASER	\$10,600.00	3.9%	\$10,188.78	\$296.39	\$240.96	\$196.54	\$343.16	\$272.24	\$227.11		
4452	3415V425	Finishing	Creasing Equipment - Must con	Creasing Equipment - Must con	\$26,455.00	4.5%	\$25,266.42	\$735.00	\$597.55	\$487.39	\$850.97	\$675.12	\$563.19		
4453	3453V914	Finishing	Creasing Equipment - Must con	SPIRAL BINDING COUNT KF-250 KNIFE FOLDER - 04CMKF250	\$16,795.00	7.1%	\$15,594.78	\$453.65	\$368.82	\$300.82	\$525.23	\$416.69	\$347.61		
4454	2735V555	Finishing	Perf Machines - Must contact Sp	SPIRAL BINDING ROSBACK 920 20" CONVEYOR - 04RB940CONV	\$2,650.00	2.6%	\$2,580.60	\$75.07	\$61.03	\$49.78	\$86.91	\$68.95	\$57.52		
4455	2735V548	Finishing	Perf Machines - Must contact Sp	SPIRAL BINDING ROSBACK PERF BLADES (PAIR) 36 T.P.I. - 04RB2402S	\$96.00	1.2%	\$94.86	\$2.76	\$2.24	\$1.83	\$3.19	\$2.53	\$2.11		
4456	2735V552	Finishing	Perf Machines - Must contact Sp	SPIRAL BINDING ROSBACK PERF BLADES (PAIR) 54 T.P.I. - 04RB2402S	\$96.00	1.2%	\$94.86	\$2.76	\$2.24	\$1.83	\$3.19	\$2.53	\$2.11		
4457	2735V550	Finishing	Perf Machines - Must contact Sp	SPIRAL BINDING ROSBACK PERF BLADES (PAIR) 72 T.P.I. - 04RB2402S	\$96.00	1.2%	\$94.86	\$2.76	\$2.24	\$1.83	\$3.19	\$2.53	\$2.11		
4458	2735V554	Finishing	Perf Machines - Must contact Sp	SPIRAL BINDING MICRO PERFORATION HEADS - 220-A-118 36 TPI KI	\$605.00	-1.2%	\$612.00	\$17.80	\$14.47	\$11.81	\$20.61	\$16.35	\$13.64		
4459	2735V549	Finishing	Perf Machines - Must contact Sp	SPIRAL BINDING MICRO PERFORATION HEADS - 220-A-110 54 TPI KI	\$605.00	-1.2%	\$612.00	\$17.80	\$14.47	\$11.81	\$20.61	\$16.35	\$13.64		
4460	2735V551	Finishing	Perf Machines - Must contact Sp	SPIRAL BINDING MICRO PERFORATION HEADS - 220-A-111 72 TPI KI	\$605.00	-1.2%	\$612.00	\$17.80	\$14.47	\$11.81	\$20.61	\$16.35	\$13.64		
4461	2735V544	Finishing	Perf Machines - Must contact Sp	SPIRAL BINDING OPTIONAL MICRO PERF ASSEMBLY FOR COUNT SPE	\$305.00	2.3%	\$297.84	\$8.66	\$7.04	\$5.75	\$10.03	\$7.96	\$6.64		
4462	2735V545	Finishing	Perf Machines - Must contact Sp	SPIRAL BINDING COUNT OPTIONAL MOTORIZED DELIVERY - 04CMAC	\$3,513.00	4.3%	\$3,360.90	\$97.77	\$79.49	\$64.83	\$113.20	\$89.80	\$74.91		
4463	2735V546	Finishing	Perf Machines - Must contact Sp	SPIRAL BINDING COUNT PERFMMASTER PERF AND SCORE MACHINE - I	\$5,875.00	6.0%	\$5,520.24	\$160.58	\$130.55	\$106.49	\$185.92	\$147.50	\$123.05		
4464	2735V543	Finishing	Perf Machines - Must contact Sp	SPIRAL BINDING COUNT SPEED FEEDER PM W/ SIDE REGISTER CONV	\$10,950.00	2.7%	\$10,657.98	\$310.04	\$252.06	\$205.59	\$358.96	\$284.78	\$237.57		
4465	2737V926	Finishing	Perf Machines - Must contact Sp	SPIRAL BINDING COUNT PERFMMASTER AIR - 04CMPERFMAIR	\$10,023.00	5.4%	\$9,480.90	\$275.80	\$224.22	\$182.89	\$319.32	\$253.33	\$211.33		
4466	3254V592	Finishing	Perf Machines - Must contact Sp	SPIRAL BINDING OPTIONAL STAND FOR PERFMMASTER - 04CMPERFST	\$495.00	11.8%	\$436.56	\$12.70	\$10.32	\$8.42	\$14.70	\$11.66	\$9.73		
4467	2789V898	Finishing	Squarefold for Booklets - Must	SPIRAL BINDING PLOCKMATIC PL104 SQUAREFOLD (STAND NOT INC	\$6,395.00	2.5%	\$6,234.00	\$181.35	\$147.43	\$120.25	\$209.96	\$166.57	\$138.96		
4468	2789V901	Finishing	Squarefold for Booklets - Must	SPIRAL BINDING 170122R OFF LINE STAND FOR PL104 - 04PL170122	\$160.00	-2.0%	\$163.20	\$4.75	\$3.86	\$3.15	\$5.50	\$4.36	\$3.64		
4469	2737V924	Finishing	Stitchers and Staplers - Must co	SPIRAL BINDING DELUXE M19-AST 9/16" STITCHER W/ 180 STITCH H	\$7,765.00	-2.0%	\$7,920.00	\$230.39	\$187.31	\$152.78	\$266.75	\$211.62	\$176.54		
4470	2737V912	Finishing	Stitchers and Staplers - Must co	SPIRAL BINDING DELUXE M19G20-AST 3/4" STITCHER W/ G20 STITC	\$8,300.00	-1.2%	\$8,400.00	\$244.36	\$198.66	\$162.04	\$282.91	\$224.45	\$187.24		
4471	2737V921	Finishing	Stitchers and Staplers - Must co	SPIRAL BINDING DELUXE SM-A25 STITCH MASTER (25 GAUGE ROUN	\$2,800.00	1.4%	\$2,760.00	\$80.29	\$65.27	\$53.24	\$92.96	\$73.75	\$61.52		
4472	2737V913	Finishing	Stitchers and Staplers - Must co	SPIRAL BINDING DELUXE DOUBLE HEAD STITCH MASTER - 04DSSMAJ	\$5,700.00	-1.1%	\$5,760.00	\$167.56	\$136.22	\$111.11	\$194.00	\$153.91	\$128.39		
4473	2736V771	Finishing	Stitchers and Staplers - Must co	SPIRAL BINDING DELUXE FSK1 FLOOR STAND FOR SINGLE OR DOUBL	\$425.00	5.4%	\$402.00	\$11.69	\$9.51	\$7.75	\$13.54	\$10.74	\$8.96		
4474	2736V774	Finishing	Stitchers and Staplers - Must co	SPIRAL BINDING W106 RAPID ELECTRIC STAPLER FOR SADDLE STAPL	\$760.00	10.0%	\$684.00	\$19.90	\$16.18	\$13.19	\$23.04	\$18.28	\$15.25		
4475	2736V775	Finishing	Stitchers and Staplers - Must co	SPIRAL BINDING W106K GROUP STAPLING KIT FOR RAPID W106 STA	\$259.00	14.9%	\$220.32	\$6.41	\$5.21	\$4.25	\$7.42	\$5.89	\$4.91		
4476	2736V773	Finishing	Stitchers and Staplers - Must co	SPIRAL BINDING OPTIONAL FOOT PEDAL FOR RAPID 106 - 04LWWV10	\$105.00	5.8%	\$98.94	\$2.88	\$2.34	\$1.91	\$3.33	\$2.64	\$2.21		
4477	2737V209	Finishing	Stitchers and Staplers - Must co	SPIRAL BINDING STAND FOR SINGLE RAPID 106E STAPLER - 04LWW1	\$260.00	32.1%	\$176.46	\$5.13	\$4.17	\$3.40	\$5.94	\$4.72	\$3.93		
4478	2737V208	Finishing	Stitchers and Staplers - Must co	SPIRAL BINDING STAND FOR TWO RAPID 106E STAPLERS - 04LWWV1	\$299.00	26.3%	\$220.32	\$6.41	\$5.21	\$4.25	\$7.42	\$5.89	\$4.91		

Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annual, etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
4609	3848V874	Finishing	Booklet Maker and Square Fold	PLOCKMATIC_KIT_PSQ160 1ST UST SUPPORT-16000303	\$3,194.00	16.0%	\$2,683.62	\$78.07	\$63.47	\$51.77	\$90.38	\$71.71	\$59.82		
4610	3848V875	Finishing	Booklet Maker and Square Fold	PLOCKMATIC_KIT_PSQ224 1ST ULINE SUPPORT_22400004	\$3,707.00	16.0%	\$3,114.06	\$90.59	\$73.65	\$60.07	\$104.88	\$83.21	\$69.41		
4611	3848V876	Finishing	Booklet Maker and Square Fold	PLOCKMATIC_KIT_PBS 1ST ULINE SUPPORT_-16400001	\$993.00	16.0%	\$834.36	\$24.27	\$19.73	\$16.09	\$28.10	\$22.29	\$18.60		
4612	3848V877	Finishing	Booklet Maker and Square Fold	PLOCKMATIC_KIT_P2T 1ST ULINE SUPPORT_16100010	\$1,958.00	16.0%	\$1,645.26	\$47.86	\$38.91	\$31.74	\$55.41	\$43.96	\$36.67		
4613	3848V878	Finishing	Booklet Maker and Square Fold	PLOCKMATIC_STAPLE CARTRIDGE 3 PACK-760023	\$82.00	21.6%	\$64.26	\$1.87	\$1.52	\$1.24	\$2.16	\$1.72	\$1.43		
4614	3848V879	Finishing	Booklet Maker and Square Fold	PLOCKMATIC_PSQ160, STAPLE HEAD-4-810-025	\$373.00	15.8%	\$314.16	\$9.14	\$7.43	\$6.06	\$10.58	\$8.39	\$7.00		
4615	3848V880	Finishing	Booklet Maker and Square Fold	PLOCKMATIC_PLOCKMATIC_PSQ160, STAPLE CLINCHER-4-810-026-	\$185.00	16.2%	\$155.04	\$4.51	\$3.67	\$2.99	\$5.22	\$4.14	\$3.46		
4616	3848V881	Finishing	Booklet Maker and Square Fold	PLOCKMATIC_KIT_P2T BLADE & ANVIL SET_-4-914-594	\$803.00	15.9%	\$675.24	\$19.64	\$15.97	\$13.03	\$22.74	\$18.04	\$15.05		
4617	3848V882	Finishing	Booklet Maker and Square Fold	PLOCKMATIC_PSQ 224, STITCH WIRE 0.6MM 15KG -4-812-038	\$217.00	15.9%	\$182.58	\$5.31	\$4.32	\$3.52	\$6.15	\$4.88	\$4.07		
4618	3848V883	Finishing	Booklet Maker and Square Fold	PLOCKMATIC_PSQ 224 R4 BLADE & ANVIL SET_-4-914-611	\$2,279.00	16.0%	\$1,914.54	\$55.69	\$45.28	\$36.93	\$64.48	\$51.16	\$42.68		
4619	3848V884	Finishing	Booklet Maker and Square Fold	PLOCKMATIC_PSQ 224, DELUXE G8 STITCH HEAD_-4-812-031	\$3,626.00	15.9%	\$3,047.76	\$88.66	\$72.08	\$58.79	\$102.65	\$81.44	\$67.93		
4620	3848V889	Finishing	Booklet Maker and Square Fold	PLOCKMATIC_PSQ 224, G8 CLINCHER HD_-4-812-034	\$1,028.00	15.9%	\$864.96	\$25.16	\$20.46	\$16.69	\$29.13	\$23.11	\$19.28		
4621	3848V849	Finishing	Booklet Maker and Square Fold	PLOCKMATIC_MORGANA BM3035 TO BM3050 KIT-10200018	\$9,077.00	22.0%	\$7,080.84	\$205.98	\$167.46	\$136.59	\$238.48	\$189.20	\$157.83		
4622	3848V851	Finishing	Booklet Maker and Square Fold	PLOCKMATIC_ANTI-STATIC BARS VF / AF602-12500001	\$1,765.00	22.0%	\$1,377.00	\$40.06	\$32.57	\$26.56	\$46.38	\$36.79	\$30.69		
4623	3848V854	Finishing	Booklet Maker and Square Fold	PLOCKMATIC_104 SQUAREFOLDER-1704010	\$7,385.00	22.0%	\$5,760.96	\$167.59	\$136.25	\$111.13	\$194.03	\$153.93	\$128.41		
4624	3848V855	Finishing	Booklet Maker and Square Fold	PLOCKMATIC_BASE TO_104 SQUAREFOLDER INCLUDES ALSO INSTA	\$731.00	22.0%	\$570.18	\$16.59	\$13.48	\$11.00	\$19.20	\$15.24	\$12.71		
4625	3848V856	Finishing	Booklet Maker and Square Fold	PLOCKMATIC_MORGANA CST 3000-12206300	\$28,878.00	26.4%	\$21,251.70	\$618.21	\$502.60	\$409.95	\$715.76	\$567.85	\$473.70		
4626	3848V857	Finishing	Booklet Maker and Square Fold	PLOCKMATIC_CST5000 (3.0)-12206200	\$29,408.00	25.2%	\$21,983.88	\$639.51	\$519.92	\$424.07	\$740.42	\$587.41	\$490.02		
4627	3848V859	Finishing	Booklet Maker and Square Fold	PLOCKMATIC_KIT ANTI-STATIC BARS CST-12200004	\$4,095.00	22.0%	\$3,194.00	\$92.91	\$75.54	\$61.61	\$107.57	\$85.34	\$71.19		
4628	3848V860	Finishing	Booklet Maker and Square Fold	PLOCKMATIC_TRIM WASTE CONVEYOR-12200018	\$3,688.00	26.4%	\$2,715.24	\$78.99	\$64.22	\$52.38	\$91.45	\$72.55	\$60.52		
4629	3848V861	Finishing	Booklet Maker and Square Fold	PLOCKMATIC_PLOCKMATIC_BST 4000 - 4707000	\$4,449.00	22.0%	\$3,471.06	\$100.97	\$82.09	\$66.96	\$116.91	\$92.75	\$77.37		
4630	3848V862	Finishing	Booklet Maker and Square Fold	PLOCKMATIC_BCR BARCODE KIT-12500005	\$8,715.00	22.0%	\$6,798.30	\$197.76	\$160.78	\$131.14	\$228.97	\$181.65	\$151.53		
4631	4079V612	Finishing	Booklet Maker and Square Fold	PLOCKMATIC_MORGANA POWERSQUARE BRIDGE FOR VFX_-166006	\$3,886.00	22.0%	\$3,031.44	\$88.18	\$71.69	\$58.48	\$102.10	\$81.00	\$67.57		
4632	3846V760	Finishing	Plckmatic Creasers, Folders and	PLOCKMATIC_MORGANA AUTOCREASER PRO XL_-14202000	\$21,935.00	27.4%	\$15,916.08	\$463.00	\$376.42	\$307.02	\$536.05	\$425.28	\$354.77		
4633	3846V761	Finishing	Plckmatic Creasers, Folders and	PLOCKMATIC_ADDITIONAL STATIC CREASER KIT (INCLUDES 142000	\$4,177.00	27.4%	\$3,031.44	\$88.18	\$71.69	\$58.48	\$102.10	\$81.00	\$67.57		
4634	3846V763	Finishing	Plckmatic Creasers, Folders and	PLOCKMATIC_MORGANA AUTOCUT PRO_CREASER AND CUTTER_-11	\$23,997.00	22.0%	\$18,718.02	\$544.51	\$442.68	\$361.07	\$630.42	\$500.15	\$417.22		
4635	3846V765	Finishing	Plckmatic Creasers, Folders and	PLOCKMATIC_MORGANA EXTENDED DELIVERY CONVEYOR_-112010	\$3,909.00	22.0%	\$3,049.80	\$88.72	\$72.13	\$58.83	\$102.72	\$81.49	\$67.98		
4636	3846V789	Finishing	Plckmatic Creasers, Folders and	PLOCKMATIC_MORGANA COVER PERFORATION KIT_-V0100240-00	\$4,759.00	71.4%	\$1,362.72	\$39.64	\$32.23	\$26.29	\$45.90	\$36.41	\$30.38		
4637	4007V323	Finishing	Plckmatic Creasers, Folders and	PLOCKMATIC_BM5035S-STITCHING WIRE_13700015	\$72.00	-2.1%	\$73.51	\$2.14	\$1.74	\$1.42	\$2.48	\$1.96	\$1.64		
4638	4035V052	Finishing	Plckmatic Creasers, Folders and	PLOCKMATIC_EXTRA NARROW DYNACREASE BLADE (0.7MM)_1420	\$1,156.00	21.9%	\$902.70	\$26.26	\$21.35	\$17.41	\$30.40	\$24.12	\$20.12		
4639	4035V053	Finishing	Plckmatic Creasers, Folders and	PLOCKMATIC_STANDARD STATIC CREASER BLADE (1.2MM)_142000	\$651.00	22.0%	\$507.96	\$14.78	\$12.01	\$9.80	\$17.11	\$13.57	\$11.32		
4640	4035V054	Finishing	Plckmatic Creasers, Folders and	PLOCKMATIC_NARROW STATIC CREASER BLADE (1.0MM)_1420000	\$651.00	22.0%	\$507.96	\$14.78	\$12.01	\$9.80	\$17.11	\$13.57	\$11.32		
4641	4035V055	Finishing	Plckmatic Creasers, Folders and	PLOCKMATIC_EXTRA NARROW STATIC CREASER BLADE (0.7MM)_14	\$651.00	22.0%	\$507.96	\$14.78	\$12.01	\$9.80	\$17.11	\$13.57	\$11.32		
4642	4035V056	Finishing	Plckmatic Creasers, Folders and	PLOCKMATIC_FULL CROSS PERFORATION KIT (THIS PART IS INCLUDE	\$1,428.00	22.0%	\$1,113.84	\$32.40	\$26.34	\$21.49	\$37.51	\$29.76	\$24.83		
4643	4035V057	Finishing	Plckmatic Creasers, Folders and	PLOCKMATIC_STANDARD DYNACREASE BLADE (1.2MM)_14200006	\$1,156.00	21.9%	\$902.70	\$26.26	\$21.35	\$17.41	\$30.40	\$24.12	\$20.12		
4644	4035V058	Finishing	Plckmatic Creasers, Folders and	PLOCKMATIC_NARROW DYNACREASE BLADE (1.0MM)_14200007	\$1,156.00	21.9%	\$902.70	\$26.26	\$21.35	\$17.41	\$30.40	\$24.12	\$20.12		
4645	4035V059	Finishing	Plckmatic Creasers, Folders and	PLOCKMATIC_DIGIFOLD PRO XL INCLUDING_-STANDARD DYNACREA	\$41,494.00	27.4%	\$30,107.34	\$875.82	\$712.04	\$580.77	\$1,014.02	\$804.47	\$671.09		
4646	4079V610	Finishing	Plckmatic Creasers, Folders and	PLOCKMATIC_TRANSPORT BRIDGE T875 FOR SFT_13300003	\$3,886.00	22.0%	\$3,031.44	\$88.18	\$71.69	\$58.48	\$102.10	\$81.00	\$67.57		
4647	4079V611	Finishing	Plckmatic Creasers, Folders and	PLOCKMATIC_MOBILE MINI STACKER_339-01-01	\$2,283.00	27.4%	\$1,656.48	\$48.19	\$39.18	\$31.95	\$55.79	\$44.26	\$36.92		
4648	4079V613	Finishing	Plckmatic Creasers, Folders and	PLOCKMATIC_ST5000 TWO KNIFE BLEED TRIMMER_16106100	\$40,790.00	16.0%	\$34,263.84	\$996.74	\$810.34	\$660.95	\$1,154.01	\$915.53	\$763.74		
4649	3846V776	Finishing	PUR Perfect Binder	PLOCKMATIC_PLOCKMATIC_MORGANA DIGIBOOK 200 PUR PERFECT	\$43,936.00	26.3%	\$32,388.06	\$942.17	\$765.98	\$624.77	\$1,090.83	\$865.41	\$721.93		
4650	3846V777	Finishing	PUR Perfect Binder	PLOCKMATIC_MORGANA EXTENDED COVER KIT_-V0100360-00											

				Purchase				Lease				Service			
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
4781	3990V764	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_MSPLO04807 BROTHER THERMAL LABEL PRINTER STAND	\$150.00	10.7%	\$133.95	\$3.90	\$3.17	\$2.58	\$4.51	\$3.58	\$2.99		
4782	3990V766	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_WTSCMPCNTR-N MILFCONPCNTR UNIT	\$255.00	3.9%	\$245.06	\$7.13	\$5.80	\$4.73	\$8.25	\$6.55	\$5.46		
4783	3990V767	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_HP ALL IN ONE PC 21 INCH TOUCH SCREEN MONITOR 64	\$1,670.00	4.0%	\$1,603.20	\$46.64	\$37.92	\$30.93	\$54.00	\$42.84	\$35.74		
4784	3990V769	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_IX-SAF; 10LB WP + 70LB SHIP SCALE W/DISPLAY; ALL-IN-4	\$10,770.00	14.8%	\$9,176.04	\$266.93	\$217.01	\$177.01	\$309.05	\$245.18	\$204.53		
4785	3990V770	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_WTSLABPTR-N WTS THERMAL LABEL PRINTER	\$917.00	3.9%	\$881.24	\$25.64	\$20.84	\$17.00	\$29.68	\$23.55	\$19.64		
4786	3863V249	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_CONVEYOR STACKER & ADAPTOR (IX7 & IX7PRO ONLY) -	\$2,455.00	14.8%	\$2,091.66	\$60.85	\$49.47	\$40.35	\$70.45	\$55.89	\$46.62		
4787	3863V253	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_WIRELESS BARCODE SCANNER - SMARTSCANNER	\$1,035.00	3.9%	\$994.64	\$28.93	\$23.52	\$19.19	\$33.50	\$26.58	\$22.17		
4788	3863V250	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_S.M.A.R.T. COMPUTER STAND FOR ALL-IN-ONE PC, FULL	\$200.00	3.8%	\$192.40	\$5.60	\$4.55	\$3.71	\$6.48	\$5.14	\$4.29		
4789	3994V707	Mailing and Fulfillment	Mailing Systems - Must contact	IX-7PRO; 10LB WP + 70LB SCALE; DS; PC; ZEBRA LABEL PRINTER; SMA	\$19,560.00	4.0%	\$18,777.60	\$546.24	\$444.09	\$362.22	\$632.43	\$501.74	\$418.55		
4790	3997V823	Mailing and Fulfillment	Mailing Systems - Must contact	IX-5 SERIES BASE W/ HAND FEEDER, MOISTENER, CATCH TRAY, INK C	\$4,315.00	14.8%	\$3,676.38	\$106.95	\$86.95	\$70.92	\$123.82	\$98.23	\$81.95		
4791	4002V687	Mailing and Fulfillment	Mailing Systems - Must contact	IX SERIES 77/PRO REMOTE LABEL DISPENSER W/STAND ,IXELDPKG	\$2,175.00	14.8%	\$1,853.10	\$53.91	\$43.83	\$35.75	\$62.41	\$49.51	\$41.31		
4792	4002V690	Mailing and Fulfillment	Mailing Systems - Must contact	IX-9A 210 LPM BASE, PUFFY POSTCARD FEEDER WITH WIREWAYS, P	\$15,410.00	14.8%	\$13,129.32	\$381.93	\$310.51	\$253.26	\$442.20	\$350.82	\$292.65		
4793	4002V691	Mailing and Fulfillment	Mailing Systems - Must contact	SINGLE STATION - MULTI-CARRIER EMS BASE SW, 70 LBS SCALE & SN	\$7,275.00	4.0%	\$6,984.00	\$203.16	\$165.17	\$134.72	\$235.22	\$186.61	\$155.67		
4794	4002V692	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_IX-5 SERIES BASE W/ HAND FEEDER, MOISTENER, CATCH	\$3,035.00	14.7%	\$2,588.86	\$75.31	\$61.23	\$49.94	\$87.19	\$69.17	\$57.71		
4795	4002V693	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_IX-5 SERIES BASE W/ AUTOFEEDER, SEALER, CATCH TRAY	\$4,985.00	14.8%	\$4,247.22	\$123.55	\$100.45	\$81.93	\$143.05	\$113.49	\$94.67		
4796	4002V694	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_HP400 TOUCH 20IN PC 4GB WIN10_SEMSPCTSW10	\$2,385.00	4.0%	\$2,289.60	\$66.60	\$54.15	\$44.17	\$77.11	\$61.18	\$51.04		
4797	4002V695	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_CISCO FOUR PORT BUSINESS ROUTER_SBR4P-N	\$415.00	14.5%	\$354.83	\$10.32	\$8.39	\$6.84	\$11.95	\$9.48	\$7.91		
4798	4002V698	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_IX-5000A DWM, EMS PM, PCG4, 30# SCALE, TOUCH SCRE	\$30,485.00	14.8%	\$25,973.22	\$755.56	\$614.27	\$501.02	\$874.78	\$694.00	\$578.94		
4799	4002V700	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_IX-SAF; 10LB WP; ALL-IN-ONE PC/LABEL PRINTER; SMART	\$9,260.00	14.8%	\$7,889.52	\$229.51	\$186.59	\$152.19	\$265.72	\$210.81	\$175.86		
4800	4002V699	Mailing and Fulfillment	Mailing Systems - Must contact	PKG IX-9 DYNAMIC WEIGHING MODULE ,IX9DWM	\$7,090.00	16.5%	\$5,921.40	\$172.25	\$140.04	\$114.22	\$199.43	\$158.22	\$131.99		
4801	4002V701	Mailing and Fulfillment	Mailing Systems - Must contact	IX-9 EXPANDABLE STACKER ,IX9STACKER	\$3,155.00	14.8%	\$2,688.06	\$78.20	\$63.57	\$51.85	\$90.53	\$71.82	\$59.92		
4802	4007V324	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_WTS SIGNATURE PAD WITH MAG STRIPE READER - WTS5	\$1,185.00	3.9%	\$1,138.79	\$33.13	\$26.93	\$21.97	\$38.35	\$30.43	\$25.38		
4803	4007V325	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_IX-SAF; 10LB WP + 70LB SHIP SCALE W/DISPLAY; ALL-IN-4	\$10,315.00	14.8%	\$8,788.38	\$255.65	\$207.85	\$169.53	\$295.99	\$234.83	\$195.89		
4804	4007V326	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_ZEBRA TC51 SCANNER BUNDLE: TC51 SCAN W/CAMERA, A	\$2,030.00	3.9%	\$1,950.83	\$56.75	\$46.14	\$37.63	\$65.70	\$52.13	\$43.48		
4805	4027V059	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_WTS MOBILE SOFTWARE SUBSCRIPTION (PER HANDHELD)	\$432.00	-2.1%	\$441.07	\$12.83	\$10.43	\$8.51	\$14.86	\$11.79	\$9.83		
4806	4027V060	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_WTS PARCEL LOCKER PRE-ADVISE & EVENT SUBSCRIPTIO	\$2,016.00	-2.1%	\$2,058.34	\$59.88	\$48.68	\$39.71	\$69.32	\$55.00	\$45.88		
4807	4027V066	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_WTS TC51/56 5-PORT CHARGING CRADLE_WTSC7-SSLOT	\$1,390.00	3.9%	\$1,335.79	\$38.86	\$31.59	\$25.77	\$44.99	\$35.69	\$29.77		
4808	4027V067	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_IX SERIES (SAF) E-RR FEATURE & ACTIVATION KIT_W/BC	\$495.00	14.7%	\$422.24	\$12.28	\$9.99	\$8.15	\$14.22	\$11.28	\$9.41		
4809	4030V732	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_HARDWARE SCALE - 70LB CAPACITY - MAIL-SHIP SCALE,	\$1,230.00	14.7%	\$1,049.19	\$30.52	\$24.81	\$20.24	\$35.34	\$28.03	\$23.39		
4810	4035V561	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_IX-9A, PFPDR, 10LB WP; ALL-IN-ONE PC, MTN KIT, THERN	\$23,045.00	14.8%	\$19,634.34	\$571.16	\$464.35	\$378.75	\$661.28	\$524.63	\$437.65		
4811	4033V652	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_IX-3 SERIES BASE W/SLB INTEGRATED WEIGH PLATFORM	\$2,525.00	14.7%	\$2,153.83	\$62.65	\$50.94	\$41.55	\$72.54	\$57.55	\$48.01		
4812	4049V262	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_IX-9 E-RR FEATURE ACTIVATION & STARTER KIT W/BAR	\$495.00	14.7%	\$422.24	\$12.28	\$9.99	\$8.15	\$14.22	\$11.28	\$9.41		
4813	4010V713	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_CCD BAR CODE SCANNER (6 RANGE), MCM406-N	\$775.00	3.9%	\$744.78	\$21.67	\$17.61	\$14.37	\$25.08	\$19.90	\$16.60		
4814	4010V714	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_30LB AND 70LB SCALE DISPLAY KIT_TLRMDISPLAY-N	\$275.00	3.9%	\$264.28	\$7.69	\$6.25	\$5.10	\$8.90	\$7.06	\$5.89		
4815	4017V148	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_OUTDOOR SIDE ANCHOR (2PER TOWER)_HE-A013879E	\$60.00	6.5%	\$56.10	\$1.63	\$1.33	\$1.08	\$1.89	\$1.50	\$1.25		
4816	4017V149	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_OUTDOOR REAR ANCHOR (1 PER TOWER)_HE-A013880E	\$75.00	6.2%	\$70.38	\$2.05	\$1.66	\$1.36	\$2.37	\$1.88	\$1.57		
4817	4017V154	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_BARCODE SCANNER 3800G_WTSBCS-N	\$690.00	3.9%	\$663.00	\$19.29	\$15.68	\$12.79	\$22.33	\$17.72	\$14.78		
4818	4073V385	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_WTS BELT PRINTER_WTSBPTR-N	\$1,785.00	4.0%	\$1,713.60	\$49.85	\$40.53	\$33.06	\$57.71	\$45.79	\$38.20		
4819	4073V386	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_MCG67 BATTERY 2400 MAH_WTSBT2400-N	\$97.00	3.3%	\$93.84	\$2.73	\$2.22	\$1.81	\$3.16	\$2.51	\$2.09		
4820	4073V387	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_MCG67 BATTERY 3600 MAH_WTSBT3600-N	\$142.00	3.0%	\$137.70	\$4.01	\$3.26	\$2.66	\$4.64	\$3.68	\$3.07		
4821	4073V388	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_WTS TC77 BATTERY 4620 MAH_WTSBT4620	\$142.00	3.0%	\$137.70	\$4.01	\$3.26	\$2.66	\$4.64	\$3.68	\$3.07		
4822	4073V389	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_WTS TC52/57 ETHERNET ADAPTER FOR SINGLE USB CRA	\$205.00	4.0%	\$196.86	\$5.73	\$4.66	\$3.80					

Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annual, etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
4953	4073V493	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_15 AMP POWER CONDITIONING LINE FILTER, 4 STANDAR	\$245.00	-2.1%	\$250.15	\$7.28	\$5.92	\$4.83	\$8.43	\$6.68	\$5.58		
4954	4073V558	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_METER INTERFACE TO IS-420/440_DS40IMI	\$1,035.00	-14.8%	\$882.30	\$25.67	\$20.87	\$17.02	\$29.72	\$23.58	\$19.67		
4955	4073V497	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_DS40KI TRIFOLD KIT_DS40KITRIFOLD	\$455.00	-2.1%	\$464.56	\$13.51	\$10.99	\$8.96	\$15.65	\$12.41	\$10.36		
4956	3863V254	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_DESKTOP SOLUTION - POWER CONDITIONING LINE FILTE	\$105.00	-2.1%	\$107.21	\$3.12	\$2.54	\$2.07	\$3.61	\$2.86	\$2.39		
4957	4073V498	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_SMART PHONE ADAPTER_ICPDSA	\$94.00	-14.3%	\$80.58	\$2.34	\$1.91	\$1.55	\$2.71	\$2.15	\$1.80		
4958	3840V678	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_DS64I ADJ RIGHT SIDE EXT - FOR USE WITH POSTAGE M	\$685.00	-14.8%	\$583.44	\$16.97	\$13.80	\$11.25	\$19.65	\$15.59	\$13.00		
4959	3840V679	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_DS64I (1) EXPRT SHORT FEED TRAY-DS64ISFTRAYE	\$335.00	-14.7%	\$285.60	\$8.31	\$6.75	\$5.51	\$9.62	\$7.63	\$6.37		
4960	4073V499	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_VF VERSAFEEDER 4.1_DS85IVF	\$8,950.00	-14.8%	\$7,626.54	\$221.86	\$180.37	\$147.12	\$256.86	\$203.78	\$170.00		
4961	4073V559	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_IX-9 CATCH TRAY_IX9CATCH	\$125.00	-14.3%	\$107.10	\$3.12	\$2.53	\$2.07	\$3.61	\$2.86	\$2.39		
4962	4073V500	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_IX-9 CONVEYOR STACKER_IX9CONVEYOR	\$2,455.00	-14.8%	\$2,092.02	\$60.86	\$49.48	\$40.36	\$70.46	\$55.90	\$46.63		
4963	4073V560	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_IX-9 DROP TRAY_IX9DROPTRAY	\$870.00	-14.6%	\$742.56	\$21.60	\$17.56	\$14.32	\$25.01	\$19.84	\$16.55		
4964	4073V501	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_IX-9 DYNAMIC WEIGHING MODULE_IX9DWM PKG	\$7,090.00	-14.8%	\$6,041.46	\$175.75	\$142.88	\$116.54	\$203.48	\$161.43	\$134.66		
4965	4073V502	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_IX-9 SERIES PERMIT SLOGAN_IX9PERMITSLG	\$210.00	-14.5%	\$179.52	\$5.22	\$4.25	\$3.46	\$6.05	\$4.80	\$4.00		
4966	4033V653	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_HARDWARE ACCESSORIES_IX-9 STAND FOR 10LB WEIGH	\$250.00	-14.3%	\$214.20	\$6.23	\$5.07	\$4.13	\$7.21	\$5.72	\$4.77		
4967	4073V503	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_1000 DEPARTMENT UPGRADE - IX-9 SERIES_IDXU1000	\$2,245.00	-14.8%	\$1,913.52	\$55.66	\$45.25	\$36.91	\$64.45	\$51.13	\$42.65		
4968	4073V504	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_2000 DEPARTMENT UPGRADE - IX-9 SERIES_IDXU2000	\$4,490.00	-14.8%	\$3,826.02	\$111.30	\$90.49	\$73.80	\$128.86	\$102.23	\$85.28		
4969	4073V505	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_3000 DEPARTMENT UPGRADE - IX-9 SERIES_IDXU3000	\$6,735.00	-14.8%	\$5,738.52	\$166.93	\$135.72	\$110.70	\$193.27	\$153.33	\$127.91		
4970	4073V506	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_IX-9 S.M.A.R.T. PC ARM MOUNT (SERVICE SPARE PART	\$290.00	-14.5%	\$247.86	\$7.21	\$5.86	\$4.78	\$8.35	\$6.62	\$5.52		
4971	4073V507	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_IX-9 SMART WIRELESS KEYBOARD & STAND_IX9SMARTK	\$375.00	-14.9%	\$319.26	\$9.29	\$7.55	\$6.16	\$10.75	\$8.53	\$7.12		
4972	4073V508	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_IX-9 SMART THERMAL LABEL PRINTER & STAND_SMART	\$1,225.00	-14.7%	\$1,044.48	\$30.38	\$24.70	\$20.15	\$35.18	\$27.91	\$23.28		
4973	4073V509	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_IX-9 SMART BARCODE SCANNER & STAND_SMARTSCAN	\$1,060.00	-14.7%	\$903.72	\$26.29	\$21.37	\$17.43	\$30.44	\$24.15	\$20.14		
4974	4073V510	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_SMART CONNECT KIT (STANDARD W/ALL SYSTEMS)_IX	\$86.00	-14.6%	\$73.44	\$2.14	\$1.74	\$1.42	\$2.47	\$1.96	\$1.64		
4975	4073V511	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_SCALE - 30LB CAPACITY - PLATFORM MAIL-SHIP SCALE, F	\$775.00	-14.7%	\$660.96	\$19.23	\$15.63	\$12.75	\$22.26	\$17.66	\$14.73		
4976	4073V512	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_SCALE_149LB CAPACITY PLATFORM SCALE WITH DISPLA	\$1,725.00	-14.7%	\$1,470.84	\$42.79	\$34.79	\$28.37	\$49.54	\$39.30	\$32.79		
4977	4073V513	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_30LB AND 70LB SCALE DISPLAY KIT_SMARTDISPLAY-N	\$275.00	-14.7%	\$234.60	\$6.82	\$5.55	\$4.53	\$7.90	\$6.27	\$5.23		
4978	4073V514	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_IX-9 SERIES 100 DEPARTMENT UPGRADE_IDXU100	\$320.00	-14.6%	\$273.36	\$7.95	\$6.46	\$5.27	\$9.21	\$7.30	\$6.09		
4979	4073V515	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_IX-9 SERIES 300 DEPARTMENT UPGRADE_IDXU300	\$960.00	-14.7%	\$819.06	\$23.83	\$19.37	\$15.80	\$27.59	\$21.89	\$18.26		
4980	4073V516	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_IX-9 SERIES INKJET REPORT PRINTER W/ USB CABLE_IXP	\$465.00	-14.7%	\$396.78	\$11.54	\$9.38	\$7.65	\$13.36	\$10.60	\$8.84		
4981	4073V517	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_IX-9 SERIES USB BARCODE SCANNER FOR DEPARTMENT S	\$535.00	-14.6%	\$456.96	\$13.29	\$10.81	\$8.81	\$15.39	\$12.21	\$10.19		
4982	4073V518	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_IX-9 SERIES USB MEMORY HUB TO INCREASE USB CONNE	\$115.00	-14.0%	\$98.94	\$2.88	\$2.34	\$1.91	\$3.33	\$2.64	\$2.21		
4983	4073V519	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_IX-9 SERIES USB MEMORY KEY_IXUSBKEY	\$72.00	-15.0%	\$61.20	\$1.78	\$1.45	\$1.18	\$2.06	\$1.64	\$1.36		
4984	4073V520	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_IX-9 SERIES 10 LB WEIGHING PLATFORM_IXWP10	\$1,620.00	-14.8%	\$1,380.06	\$40.15	\$32.64	\$26.62	\$46.48	\$36.88	\$30.76		
4985	4073V562	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_IX-9 SERIES 30 LB WEIGHING PLATFORM_IXWP30	\$2,235.00	-14.7%	\$1,905.36	\$55.43	\$45.06	\$36.75	\$64.17	\$50.91	\$42.47		
4986	4073V521	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_IX-9 SERIES 70 LB WEIGHING PLATFORM_IXWP70	\$2,715.00	-14.8%	\$2,314.38	\$67.33	\$54.74	\$44.64	\$77.95	\$61.84	\$51.59		
4987	4073V522	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_UPGRADE 30LB PLATFORM TO 70LB CAPACITY_IXWP70	\$505.00	-14.6%	\$431.46	\$12.55	\$10.20	\$8.32	\$14.53	\$11.53	\$9.62		
4988	4073V563	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_IX-9 SERIES 500 DEPARTMENT UPGRADE_IDXU500	\$1,690.00	-14.8%	\$1,440.24	\$41.90	\$34.06	\$27.78	\$48.51	\$38.48	\$32.10		
4989	4073V523	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_IX5HF AUTO FEED POST SALE UPGRADE_IXSAFUPG	\$2,825.00	-14.8%	\$2,407.20	\$70.03	\$56.93	\$46.43	\$81.07	\$64.32	\$53.66		
4990	4073V524	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_IX-7 AND IX-7PRO PERMIT SLOGAN_IX7PERMIT	\$170.00	-14.2%	\$145.86	\$4.24	\$3.45	\$2.81	\$4.91	\$3.90	\$3.25		
4991	4073V565	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_LONG POWER CABLE VERSION 2_HE-A01346370	\$50.00	-6.2%	\$46.92	\$1.36	\$1.11	\$0.91	\$1.58	\$1.25	\$1.05		
4992	4073V527	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_HE-30FT POWER CABLE_HE-A0126638	\$22.00	-7.3%	\$20.40	\$0.59	\$0.48	\$0.39	\$0.69	\$0.55	\$0.45		
4993	4073V528	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_HE-15 EXTENSION CORD_HE-A0134587	\$18.00	-3.7%	\$17.34	\$0.50	\$0.41	\$0.33	\$0.58	\$0.46	\$0.39		
4994	4073V529	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_HE-50FT POWER CABLE_HE-A0126639	\$35.00	-6.7%	\$32.64	\$0.95	\$0.77	\$0.63	\$1.10	\$0.87	\$0.73		
4995	4092V276	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIANT_BROTHER THERMAL LABEL PRTR (W/STR PACK LBL5)_NS	\$385.00	-14.7%	\$328.44	\$9.55	\$7.77						

					Purchase		Lease						Service		
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
5125	4139V228	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_DEP DIB INTERFACE_DS12PRNTDIBLNK	\$9,941.00	7.6%	\$9,186.12	\$267.22	\$217.25	\$177.20	\$309.39	\$245.45	\$204.76		
5126	4139V267	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_HE PARCEL PENDING LOCKERS DECAL_HE-DECAL	\$500.00	7.6%	\$462.06	\$13.44	\$10.93	\$8.91	\$155.56	\$12.35	\$10.30		
5127	4139V597	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_HE PARCEL PENDING TRAINING_HE-TRAINING	\$1,000.00	7.6%	\$924.12	\$26.88	\$21.86	\$17.83	\$311.12	\$24.69	\$20.60		
5128	4283V563	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_DS-770-3 STATION SPECIAL: 2 AUTO + SPECIAL FDR + CIS	\$23,825.00	3.4%	\$23,006.10	\$669.25	\$544.09	\$443.79	\$774.85	\$614.72	\$512.81		
5129	4283V564	Mailing and Fulfillment	Mailing Systems - Must contact	QUADIENT_DS-770-Q MAXIFEEDER - DS770QMAXIFDR	\$1,600.00	3.4%	\$1,545.30	\$44.95	\$36.55	\$29.81	\$52.05	\$41.29	\$34.44		
5130	3840V684	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_FURNITURE ENVELOPE OUTPUT CONVEYOR-DS180IENCC	\$1,160.00	14.8%	\$988.32	\$28.75	\$23.37	\$19.06	\$33.29	\$26.41	\$22.03		
5131	3840V682	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_TOWER DAILY MAIL - IF NO ACCUMULATOR IS ORDERED	\$325.00	14.8%	\$276.90	\$8.06	\$6.55	\$5.34	\$9.33	\$7.40	\$6.17		
5132	3840V683	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_FM CONVEYOR UPGRADE KIT FOR U-DS180IUSDPUH	\$980.00	14.8%	\$834.96	\$24.29	\$19.75	\$16.11	\$28.12	\$22.31	\$18.61		
5133	3840V685	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_END MODULE COVER-DS180IENDCOVER	\$400.00	14.8%	\$340.80	\$9.91	\$8.06	\$6.57	\$11.48	\$9.11	\$7.60		
5134	3840V686	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_FURNITURE ENVELOPE OUTPUT CONVEYOR (LOW)-DS18	\$1,160.00	14.8%	\$988.32	\$28.75	\$23.37	\$19.06	\$33.29	\$26.41	\$22.03		
5135	3840V687	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_ENVELOPE OUTPUT SORTER-DS180IEOPSRT	\$4,800.00	14.8%	\$4,089.60	\$118.97	\$96.72	\$78.89	\$137.74	\$109.27	\$91.16		
5136	3840V688	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_CIS FOR FDR FOLDER FACE DOWN FIELD FITTED-DS180IF	\$3,150.00	14.8%	\$2,683.80	\$78.07	\$63.47	\$51.77	\$90.39	\$71.71	\$59.82		
5137	3840V689	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_CIS FOR FDR FOLDER FACE UP FIELD FITTED-DS180IFFCIS	\$3,150.00	14.8%	\$2,683.80	\$78.07	\$63.47	\$51.77	\$90.39	\$71.71	\$59.82		
5138	3840V690	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_DAILY MAIL FOR FEEDER FOLDER W/O CIS-DS180IFFDLYM	\$325.00	14.8%	\$276.90	\$8.06	\$6.55	\$5.34	\$9.33	\$7.40	\$6.17		
5139	3840V691	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_FEEDER FOLDER WITH FURNITURE-DS180IFFWFURN	\$11,290.00	14.8%	\$9,619.08	\$279.82	\$227.49	\$185.55	\$323.97	\$257.02	\$214.41		
5140	3840V692	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_FURNITURE FOR U CONVEYOR-DS180IUF	\$1,085.00	14.8%	\$924.42	\$26.89	\$21.86	\$17.83	\$31.13	\$24.70	\$20.61		
5141	3840V693	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_FURNITURE FOR IS CONVEYOR-DS180IIFISC	\$1,085.00	14.8%	\$924.42	\$26.89	\$21.86	\$17.83	\$31.13	\$24.70	\$20.61		
5142	3840V694	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_CUSTOM FLEX CODE - MUST INCLUDE 1D OR 2D BCR LIC	\$875.00	14.8%	\$745.50	\$21.69	\$17.63	\$14.38	\$25.11	\$19.92	\$16.62		
5143	3840V695	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_FM DS CONVEYOR UPGRADE KIT FOR IS-DS180IFMCPUG	\$980.00	14.8%	\$834.96	\$24.29	\$19.75	\$16.11	\$28.12	\$22.31	\$18.61		
5144	3840V696	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_INSERT/BRF FDR - MULTI-READ LICENSE-DS180IBREMUL	\$4,095.00	14.8%	\$3,488.94	\$101.49	\$82.51	\$67.30	\$117.51	\$93.22	\$77.77		
5145	3840V697	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_FEEDER FOLDER - MULTI-READ LICENSE-DS180IFFMULTI	\$4,095.00	14.8%	\$3,488.94	\$101.49	\$82.51	\$67.30	\$117.51	\$93.22	\$77.77		
5146	3840V699	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_POSTAGE METER INTERFACE TO IS-5000/6000-DS180IUS	\$6,555.00	14.8%	\$5,584.86	\$162.46	\$132.08	\$107.73	\$188.10	\$149.23	\$124.49		
5147	3840V745	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_DS-751 OMR LICENSE-DS751OMRLIC	\$700.00	15.0%	\$595.00	\$17.31	\$14.07	\$11.48	\$20.04	\$15.90	\$13.26		
5148	3840V730	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_FEEDER FOLDER - 1D BCR LICENSE-DS18FFD1DBCRLIC	\$3,335.00	14.8%	\$2,841.42	\$82.66	\$67.20	\$54.81	\$95.70	\$75.92	\$63.34		
5149	3840V731	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_FEEDER FOLDER - 1 TRACK OMR LICENSE-DS18FFD1TOM	\$725.00	14.8%	\$617.70	\$17.97	\$14.61	\$11.92	\$20.80	\$16.50	\$13.77		
5150	3840V732	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_FEEDER FOLDER - 2D DATAMATRIX LICENSE-DS18FFD2D	\$3,335.00	14.8%	\$2,841.42	\$82.66	\$67.20	\$54.81	\$95.70	\$75.92	\$63.34		
5151	3840V734	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_FEEDER FOLDER - 2 TRACK OMR LICENSE-DS18FFD2TOM	\$3,335.00	14.8%	\$2,841.42	\$82.66	\$67.20	\$54.81	\$95.70	\$75.92	\$63.34		
5152	3840V720	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_ACCESSORY KIT FOR DS-180I INSERTER-DS180ISPAAREKIT	\$4,215.00	14.8%	\$3,591.18	\$104.47	\$84.93	\$69.27	\$120.95	\$95.96	\$80.05		
5153	3840V721	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_TOWER FOLDER CIS FACE DOWN FIELD FITTED-DS180ITF	\$2,640.00	14.8%	\$2,249.28	\$65.43	\$53.20	\$43.39	\$75.76	\$60.10	\$50.14		
5154	3840V722	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_TOWER FOLDER CIS FACE UP FIELD FITTED-DS180ITFCISF	\$2,640.00	14.8%	\$2,249.28	\$65.43	\$53.20	\$43.39	\$75.76	\$60.10	\$50.14		
5155	3840V723	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_TOWER FOLDER - 2D DATAMATRIX LICENSE-DS180ITFV	\$3,335.00	14.8%	\$2,841.42	\$82.66	\$67.20	\$54.81	\$95.70	\$75.92	\$63.34		
5156	3840V724	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_BRE INSERT FEEDER WITH CIS READING HARDWARE & F	\$12,580.00	14.8%	\$10,718.42	\$311.79	\$253.48	\$206.75	\$360.99	\$286.39	\$238.91		
5157	3840V725	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_BRE INSERT FEEDER WITH FURNITURE-DS18BREFURN	\$10,195.00	14.8%	\$8,686.14	\$252.68	\$205.43	\$167.56	\$292.55	\$232.09	\$193.61		
5158	3840V726	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_DOUBLE BRE INSERT FEEDER WITH FURNITURE-DS18DBR	\$11,235.00	14.8%	\$9,572.22	\$278.46	\$226.38	\$184.65	\$323.39	\$255.77	\$213.36		
5159	3840V727	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_FEEDER FOLDER WITH CIS FACE DOWN READ AND FURN	\$13,685.00	14.8%	\$11,659.62	\$339.18	\$275.75	\$224.91	\$392.70	\$311.55	\$259.89		
5160	3840V729	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_FEEDER FOLDER WITH CIS FACE UP READ AND FURNITUR	\$13,685.00	14.8%	\$11,659.62	\$339.18	\$275.75	\$224.91	\$392.70	\$311.55	\$259.89		
5161	3840V700	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_POSTAGE METER INTERFACE TO IS-5000/6000 W/DYNAN	\$8,195.00	14.8%	\$6,982.14	\$203.11	\$165.13	\$134.69	\$235.16	\$186.56	\$155.63		
5162	3840V701	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_DS641 (1) SPEC SHORT FEED TRAY-DS641SFFTRAYS	\$475.00	14.8%	\$404.70	\$11.77	\$9.57	\$7.81	\$13.63	\$10.81	\$9.02		
5163	3840V702	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_LINK KIT INF SORTER FACTORY FITTED-DS180IUNFFAC	\$970.00	14.8%	\$826.44	\$24.04	\$19.55	\$15.94	\$27.83	\$22.08	\$18.42		
5164	3840V706	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_TOWER FOLDER MULTI READ LICENSE-DS180IUMULTIC	\$4,095.00	14.8%	\$3,488.94	\$101.49	\$82.51	\$67.30	\$117.51	\$93.22	\$77.77		
5165	3840V704	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT_FURNITURE 408 MM-DS180IOMODFURN	\$835.00	14.8%	\$711.42	\$20.70	\$16.83	\$13.72	\$23.96	\$19.01	\$15.86		

					Purchase		Lease				Service				
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5297	4041V101	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-98 260 LPM BASE, PUFFY POSTCARD FEEDER WITH W	\$17,795.00	14.8%	\$15,161.34	\$441.04	\$358.57	\$292.46	\$510.63	\$405.11	\$337.95		
5298	4041V103	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-98 260 LPM BASE, PUFFY POSTCARD FEEDER WITH W	\$18,355.00	14.8%	\$15,638.46	\$454.92	\$369.85	\$301.67	\$526.70	\$417.86	\$348.58		
5299	4041V104	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-98 260 LPM BASE, PUFFY POSTCARD FEEDER WITH W	\$18,815.00	14.8%	\$16,030.38	\$466.32	\$379.12	\$309.23	\$539.90	\$428.33	\$357.32		
5300	4041V105	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-98 300 LPM BASE, PUFFY POSTCARD FEEDER W/WIRE	\$21,580.00	14.8%	\$18,386.16	\$534.85	\$434.83	\$354.67	\$619.25	\$491.28	\$409.83		
5301	4041V107	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-9C 300 LPM BASE, PUFFY POSTCARD FEEDER WITH W	\$20,195.00	14.8%	\$17,206.14	\$500.53	\$406.93	\$331.91	\$579.50	\$459.75	\$383.52		
5302	4041V108	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-9C 300 LPM PPM BASE, PUFFY POSTCARD FEEDER W/	\$30,290.00	14.8%	\$25,807.08	\$750.73	\$610.34	\$497.82	\$869.18	\$689.57	\$575.24		
5303	4041V109	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-9C 300 LPM BASE, PUFFY POSTCARD FEEDER WITH W	\$20,910.00	14.8%	\$17,815.32	\$518.25	\$421.33	\$343.66	\$600.02	\$476.03	\$397.10		
5304	4041V110	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-9C 300 LPM BASE, PUFFY POSTCARD FEEDER WITH W	\$21,355.00	14.8%	\$18,194.46	\$529.28	\$430.30	\$350.97	\$612.79	\$486.16	\$405.55		
5305	4041V113	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-9A, PPFD, 30LB WP; ALL-IN-ONE PC, MTN KIT, THERN	\$23,660.00	14.8%	\$20,158.32	\$586.41	\$476.74	\$388.85	\$678.93	\$538.63	\$449.33		
5306	4041V114	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-9A, PPFD, 70LB WP; ALL-IN-ONE PC, MTN KIT, THERN	\$24,125.00	14.8%	\$20,554.50	\$597.93	\$486.11	\$396.50	\$692.28	\$549.22	\$458.16		
5307	4041V115	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-9B, PPFD, 10LB WP; ALL-IN-ONE PC, MTN KIT, THERN	\$25,600.00	14.8%	\$21,811.20	\$634.49	\$515.83	\$420.74	\$734.60	\$582.80	\$486.17		
5308	4041V116	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-9B, PPFD, 30LB WP; ALL-IN-ONE PC, MTN KIT, THERN	\$26,215.00	14.8%	\$22,353.18	\$649.73	\$528.23	\$430.85	\$752.25	\$596.80	\$497.85		
5309	4041V117	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-9B, PPFD, 70LB WP; ALL-IN-ONE PC, MTN KIT, THERN	\$26,680.00	14.8%	\$22,731.36	\$661.26	\$537.60	\$438.49	\$765.59	\$607.38	\$506.68		
5310	4041V118	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-9C, PPFD, 30LB WP; ALL-IN-ONE PC, MTN KIT, THERN	\$28,765.00	14.8%	\$24,507.78	\$712.93	\$579.61	\$472.76	\$825.42	\$654.85	\$546.28		
5311	4041V119	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-9C, PPFD, 70LB WP; ALL-IN-ONE PC, MTN KIT, THERN	\$29,230.00	14.8%	\$24,903.96	\$724.46	\$588.98	\$480.40	\$838.77	\$665.43	\$555.11		
5312	4041V130	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-SHF; 10LB WP + 30LB SHIP SCALE W/DISPLAY; ALL-IN-	\$8,590.00	14.8%	\$7,318.68	\$212.90	\$173.09	\$141.18	\$246.49	\$195.56	\$163.13		
5313	4041V131	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-7; 10LB WP + 149LB SHIP SCALE W/DISPLAY; DS; PC; Z	\$17,690.00	14.8%	\$15,071.88	\$438.44	\$356.45	\$290.74	\$507.62	\$402.72	\$335.95		
5314	3863V251	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-7; 10LB WP + 30LB SHIP SCALE W/DISPLAY; DS; ALL-IN	\$17,015.00	4.0%	\$16,334.40	\$475.17	\$386.31	\$315.09	\$550.14	\$436.46	\$364.09		
5315	4010V715	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-7; 10LB WP + 70LB SHIP SCALE W/DISPLAY; DS; ALL-IN	\$17,465.00	14.8%	\$14,880.18	\$432.86	\$351.92	\$287.04	\$501.16	\$397.60	\$331.68		
5316	4045V463	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-7PPO; 10LB WP + 149LB SHIP SCALE W/DISPLAY; DS; P	\$19,785.00	14.8%	\$16,856.82	\$490.36	\$398.66	\$325.17	\$567.74	\$450.41	\$375.74		
5317	4045V464	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-7PPO; 10LB WP + 30LB SHIP SCALE W/DISPLAY; DS; PC	\$19,105.00	14.8%	\$16,277.46	\$473.51	\$384.96	\$313.99	\$548.22	\$434.93	\$362.82		
5318	4045V468	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-7PPO; 10LB WP; ALL-IN-ONE PC; ZERA LABEL PRINTER	\$12,850.00	14.8%	\$10,948.20	\$318.48	\$258.92	\$211.19	\$292.54	\$232.44	\$244.04		
5319	4045V470	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-7PPO; 10LB WP + 30LB SHIP SCALE W/DISPLAY; ALL-IN	\$13,900.00	14.8%	\$11,842.80	\$344.51	\$280.08	\$228.45	\$398.87	\$316.44	\$263.98		
5320	4045V471	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-7PPO; 10LB WP + 70LB SHIP SCALE W/DISPLAY; ALL-IN	\$14,345.00	14.8%	\$12,221.94	\$355.54	\$289.05	\$235.76	\$411.63	\$326.57	\$272.43		
5321	4045V472	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-7; 10LB WP; ALL-IN-ONE PC; ZEBRA LABEL PRINTER; S	\$10,750.00	14.8%	\$9,159.00	\$266.44	\$216.61	\$176.68	\$308.48	\$244.73	\$204.15		
5322	4045V473	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-7; 10LB WP + 30LB SHIP SCALE W/DISPLAY; ALL-IN-ON	\$11,800.00	14.8%	\$10,053.60	\$292.46	\$237.77	\$193.93	\$338.61	\$268.63	\$224.09		
5323	4045V474	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-7; 10LB WP + 70LB SHIP SCALE W/DISPLAY; ALL-IN-ON	\$12,250.00	14.8%	\$10,437.00	\$303.61	\$246.84	\$201.33	\$351.52	\$278.88	\$232.64		
5324	4045V475	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX9A, PPFD, 10LB WP; ALL-IN-ONE PC, MTN KIT, 149LB	\$30,595.00	14.8%	\$26,066.94	\$758.29	\$616.48	\$502.83	\$877.93	\$696.51	\$581.03		
5325	4045V476	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX9B, PPFD, 10LB WP; ALL-IN-ONE PC, MTN KIT, 30LB M	\$31,615.00	14.8%	\$26,935.98	\$783.57	\$637.04	\$519.60	\$907.20	\$719.73	\$600.40		
5326	4045V477	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX9C, PPFD, 10LB WP; ALL-IN-ONE PC, MTN KIT, 30LB M	\$37,735.00	14.8%	\$32,150.22	\$935.25	\$760.35	\$620.18	\$1,082.82	\$859.05	\$716.63		
5327	4045V478	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX9C, PPFD, 10LB WP; ALL-IN-ONE PC, MTN KIT, 70LB M	\$35,390.00	14.8%	\$30,152.28	\$877.13	\$713.10	\$581.64	\$1,015.53	\$805.67	\$672.09		
5328	4045V479	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,S.M.A.R.T. WALL MOUNT - W/KEYBOARD TRAY, WIRELES	\$715.00	14.5%	\$611.33	\$17.78	\$14.46	\$11.79	\$20.59	\$16.33	\$13.63		
5329	4045V480	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-3 BASE 10LB DIFFERENTIAL WEIGHING ,IX3DW10	\$310.00	14.5%	\$265.05	\$7.71	\$6.27	\$5.11	\$8.93	\$7.08	\$5.91		
5330	4045V481	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-3 BASE 30LB DIFFERENTIAL WEIGHING ,IX3DW30	\$560.00	14.7%	\$477.68	\$13.90	\$11.30	\$9.21	\$16.09	\$12.76	\$10.65		
5331	4045V482	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-3 BASE 5LB DIFFERENTIAL WEIGHING ,IX3DW5	\$220.00	14.1%	\$188.98	\$5.50	\$4.47	\$3.65	\$6.36	\$5.05	\$4.21		
5332	4045V483	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-3 BASE 70LB DIFFERENTIAL WEIGHING ,IX3DW70	\$1,060.00	14.6%	\$905.24	\$26.33	\$21.41	\$17.46	\$30.49	\$24.19	\$20.18		
5333	4045V484	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-3 SERIES E-RR ACTIVATION & STARTER KIT. INCL E-RR	\$295.00	14.2%	\$253.00	\$7.36	\$5.98	\$4.88	\$8.52	\$6.76	\$5.64		
5334	4045V485	Mailing and Fulfillment	Mailing Systems (Engines)	QUADIENT ,IX-3 SERIES BASE W/SLB INTEGRATED WEIGH PLATFORM	\$2,025.00	14.8%	\$1,726.00	\$50.21	\$40.82	\$33.29	\$58.13	\$46.12	\$38.47		
5335															

Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
5469	3886V739	Mailing and Fulfillment	Inspire Software	INSTALLATION (DEV, TEST, PROD)-INSPIREINSTL	\$250.00	9.6%	\$226.00	\$6.57	\$5.34	\$4.36	\$7.61	\$6.04	\$5.04		
5470	3886V740	Mailing and Fulfillment	Inspire Software	TRAINING-INSPRETRAINING	\$17,250.00	10.0%	\$15,526.00	\$451.65	\$367.19	\$299.50	\$522.92	\$414.85	\$346.07		
5471	3884V944	Mailing and Fulfillment	Inspire Software	A4/LETTER FACES/VIEWABLE PAGES - ONE MILLION : ANNUAL (FOR	\$9,082.00	4.4%	\$8,686.00	\$252.68	\$205.42	\$167.55	\$292.54	\$232.09	\$193.61		
5472	3884V945	Mailing and Fulfillment	Inspire Software	A4/LETTER FACES/VIEWABLE PAGES - ONE MILLION : ANNUAL (FOR	\$8,389.00	4.4%	\$8,023.00	\$233.39	\$189.74	\$154.76	\$270.21	\$214.37	\$178.83		
5473	3829V523	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT _ANNUAL EQUIPMENT MAINTENANCE UNITS PER QUOTE	\$2.00	40.0%	\$1.20	\$0.03	\$0.03	\$0.02	\$0.04	\$0.03	\$0.03		
5474	3829V524	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT _ANNUAL SOFTWARE SUPPORT UNITS (CAN INCLUDE 1-5	\$2.00	40.0%	\$1.20	\$0.03	\$0.03	\$0.02	\$0.04	\$0.03	\$0.03		
5475	3990V760	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT _LWTS-SETUPTRAIN-N WTS LITE SETUP AND TRAIN UNITS	\$2.00	0.0%	\$2.00	\$0.06	\$0.05	\$0.04	\$0.07	\$0.05	\$0.04		
5476	3863V252	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT _S.M.A.R.T. REMOTE CONFIGURATION TRAINING - SMART	\$1,320.00	27.7%	\$955.00	\$27.78	\$22.59	\$18.42	\$32.16	\$25.52	\$21.29		
5477	3994V706	Mailing and Fulfillment	Annual Maintenance, Support, R	(DISTRICT ONLY) ON SITE LOCAL SERVICE FOR ADMINISTRATIVE LABS	\$125.00	3.2%	\$121.00	\$3.52	\$2.86	\$2.33	\$4.08	\$3.23	\$2.70		
5478	4002V677	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT _DISTRICT ONLY) 2HRS TRAINING (IX/IM/IN SERIES)(M15	\$495.00	3.8%	\$476.00	\$13.85	\$11.26	\$9.18	\$16.03	\$12.72	\$10.61		
5479	4002V679	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT _S.M.A.R.T. FIELD CONFIGURATION TRAINING -SMART-FL	\$1,495.00	14.8%	\$1,274.00	\$37.06	\$30.13	\$24.58	\$42.91	\$34.04	\$28.40		
5480	4002V685	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT _E-CERTIFY CONFIGURATION FEE -DT-ECERT	\$1,685.00	-2.1%	\$1,720.39	\$50.05	\$40.69	\$33.19	\$57.94	\$45.97	\$38.35		
5481	4004V146	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT _WTS SITE DEPLOYMENT -PWTSSD-N	\$2,545.00	4.0%	\$2,444.00	\$71.10	\$57.80	\$47.14	\$82.31	\$65.30	\$54.48		
5482	4004V148	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT _WTS INSTALL PERIPHERAL DEVICE (NON MOBILE HANDH	\$84.00	2.8%	\$81.68	\$2.38	\$1.93	\$1.58	\$2.75	\$2.18	\$1.82		
5483	4004V151	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT _WTS PARCEL LOCKER PRE-ADVISE LOCKER INTEGRATION	\$1,250.00	-2.0%	\$1,275.00	\$37.09	\$30.15	\$24.59	\$42.94	\$34.07	\$28.42		
5484	4004V150	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT _CONFIGURATION/ 1 HR NUSA PRO SERVICES -WTSCLMPC	\$255.00	3.9%	\$245.00	\$7.13	\$5.79	\$4.73	\$8.25	\$6.55	\$5.46		
5485	4004V149	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT _WTS TRAINING-BASE TRAINING -WTSCLMPCTRAIN-N	\$1,005.00	4.0%	\$965.00	\$28.07	\$22.82	\$18.61	\$32.50	\$25.78	\$21.51		
5486	4004V147	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT _PWTSSLOCKET-NWTS PARCEL LOCKER EVENT INTEGRATI	\$1,000.00	39.9%	\$601.00	\$17.48	\$14.21	\$11.59	\$20.24	\$16.06	\$13.40		
5487	4007V322	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT _WTS USPS LASTMILE OPTION AND SETUP - USPSSETUP	\$1,020.00	3.9%	\$980.00	\$28.51	\$23.18	\$18.90	\$33.01	\$26.19	\$21.84		
5488	4009V104	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT _PARCEL LOCKER PHONE SUPPORT -HE-SUPPORTL2	\$2.00	0.0%	\$2.00	\$0.06	\$0.05	\$0.04	\$0.07	\$0.05	\$0.04		
5489	4009V105	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT _PARCEL LOCKER ON SITE HW SUPPORT -HE-MAINTENAN	\$2.00	0.0%	\$2.00	\$0.06	\$0.05	\$0.04	\$0.07	\$0.05	\$0.04		
5490	4027V061	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT _WTS WTS HH SETUP AND TRAINING (10+ HANDHELDS T	\$152.00	3.3%	\$147.00	\$4.28	\$3.48	\$2.84	\$4.95	\$3.93	\$3.28		
5491	4027V062	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT _WTS HH SETUP AND TRAINING (5-9 HANDHELDS TOTAL)	\$203.00	3.9%	\$195.00	\$5.67	\$4.61	\$3.76	\$6.57	\$5.21	\$4.35		
5492	4027V063	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT _DISTRICT ONLY) 4HRS TRAINING (IX/IM/IN SERIES)(M15	\$695.00	3.7%	\$669.00	\$19.46	\$15.82	\$12.91	\$22.53	\$17.88	\$14.91		
5493	4027V064	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT _DISTRICT ONLY) 6HRS TRAINING (IX/IM/IN SERIES)(M15	\$895.00	3.9%	\$860.00	\$25.02	\$20.34	\$16.59	\$28.96	\$22.98	\$19.17		
5494	4027V065	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT _DISTRICT ONLY) 8HRS TRAINING (IX/IM/IN SERIES)(M15	\$1,095.00	3.9%	\$1,052.00	\$30.60	\$24.88	\$20.29	\$35.43	\$28.11	\$23.45		
5495	4010V712	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT _INSTALL _INSTALL FEE LEVEL 3, PROFESSIONAL INSTALL	\$350.00	3.6%	\$337.40	\$9.81	\$7.98	\$6.51	\$11.36	\$9.02	\$7.52		
5496	4081V084	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT _DISTRICT ONLY) TECHNICAL TRAINING COURSE FOR CUS	\$500.00	3.9%	\$480.42	\$13.98	\$11.36	\$9.27	\$16.18	\$12.84	\$10.71		
5497	4081V085	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT _DISTRICT ONLY) ADVANCED OFF-SITE OPERATOR INSERT	\$500.00	3.9%	\$480.42	\$13.98	\$11.36	\$9.27	\$16.18	\$12.84	\$10.71		
5498	4081V080	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT _ONSITE SUPPORT/TRAINING ASSISTANCE UP TO 3 DAYS	\$6,580.00	1.8%	\$6,460.43	\$187.93	\$152.79	\$124.62	\$217.59	\$172.62	\$144.00		
5499	4081V081	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT _ONSITE SUPPORT/TRAINING ASSISTANCE UP TO 4 DAYS	\$6,775.00	7.6%	\$6,260.76	\$182.13	\$148.07	\$120.77	\$210.86	\$167.29	\$139.55		
5500	4081V082	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT _ONSITE SUPPORT/TRAINING ASSISTANCE UP TO 5 DAYS	\$10,965.00	1.8%	\$10,766.10	\$313.19	\$254.62	\$207.68	\$362.60	\$287.67	\$239.98		
5501	4081V083	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT _ONSITE SUPPORT/TRAINING ASSISTANCE UP TO 7 DAYS	\$15,355.00	1.8%	\$15,074.58	\$438.52	\$356.51	\$290.79	\$507.71	\$402.79	\$336.01		
5502	4081V100	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT -PARCEL POST PROFESSIONAL SERVICES -HE-PROSVCS	\$250.00	1.6%	\$246.08	\$7.16	\$5.82	\$4.75	\$8.29	\$6.58	\$5.49		
5503	4081V079	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT _CREATE STATUS INDICATORS, OPTIONAL ON WTS-P BAS	\$505.00	-2.0%	\$515.10	\$14.98	\$12.18	\$9.94	\$17.35	\$13.76	\$11.48		
5504	4081V086	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT _DISTRICT ONLY) 4 HRS HIGH SKILL SUPPORT EQUIP SETU	\$1,000.00	-2.0%	\$1,020.00	\$29.67	\$24.12	\$19.68	\$34.35	\$27.25	\$22.74		
5505	4081V087	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT _DISTRICT ONLY) 4 HRS MID SKILL SUPPORT CUST SITE S	\$800.00	-2.0%	\$816.00	\$23.74	\$19.30	\$15.74	\$27.48	\$21.80	\$18.19		
5506	4081V088	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT _DISTRICT ONLY) MID RING 4HRS HIGH RING MAILING PR	\$795.00	-2.0%	\$810.90	\$23.59	\$19.18	\$15.64	\$27.31	\$21.67	\$18.07		
5507	4081V089	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT _S.M.A.R.T. ADDITIONAL TRAINING -SMART-ADD-TRAIN	\$505.00	14.6%	\$431.46	\$12.55	\$10.20	\$8.32	\$14.53	\$11.53	\$9.62		
5508	4081V090	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT _S.M.A.R.T. CUSTOMER PC INSTALLATION -SMART-CUSTP	\$505.00	14.6%	\$431.46	\$12.55	\$10.20	\$8.32	\$14.53	\$11.53	\$9.62		
5509	4081V091	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT -HOURLY LABOR RATE MCC -MILFLABOR-N	\$255.00	-2.0%	\$260.10	\$7.57	\$6.15	\$5.02	\$8.76	\$6.95	\$5.80		
5510	4081V092	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT -CUSTOM INTEGRATION PER HOUR (3RD PARTY), PWCD	\$255.00	-2.0%	\$260.10	\$7.57	\$6.15	\$5.02	\$8.76	\$6.95	\$5.80		
5511	4081V093	Mailing and Fulfillment	Annual Maintenance, Support, R	QUADIENT -WTS PORTAL SETUP -PWPORTSETUP-N	\$2,295.00	-2.0%	\$2,340.90	\$68.10	\$55.36	\$45.16	\$78.84	\$62.55			

					Purchase		Lease							Service	
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
5644	3987V535	Production Inkjet	Accessories	RISO SCANNER HS 7000-S-7341G	\$5,500.00	-2.1%	\$5,615.50	\$163.35	\$132.81	\$108.32	\$189.13	\$150.05	\$125.17		
5645	4135V710	Production Inkjet	Accessories	RISO COMCOLOR EXPRESS RS1200C - S-8391G	\$12,745.00	11.4%	\$11,291.40	\$328.47	\$267.04	\$217.81	\$380.29	\$301.71	\$251.69		
5646	3987V533	Production Inkjet	Accessories	RISO PS KIT FG10-S-7394	\$500.00	8.8%	\$456.00	\$13.27	\$10.78	\$8.80	\$15.36	\$12.18	\$10.16		
5647	3987V531	Production Inkjet	Accessories	RISO OPTION PCB-S-7357	\$299.00	-2.1%	\$305.28	\$8.88	\$7.22	\$5.89	\$10.28	\$8.16	\$6.80		
5648	4135V718	Production Inkjet	Accessories	RISO MULTIFUNCTION FINISHER MAIN UNIT FG20 - S-8918	\$12,200.00	-0.3%	\$12,240.00	\$356.06	\$289.48	\$236.11	\$412.24	\$327.05	\$272.83		
5649	4003V643	Production Inkjet	Accessories	RISO POWER CORD FOR SCANNER - 488-00050-009	\$25.00	4.0%	\$24.00	\$0.70	\$0.57	\$0.46	\$0.81	\$0.64	\$0.53		
5650	3989V327	Production Inkjet	Supplies	RISO STANDARD STAPLES FOR FACE DOWN FINISHER-S-6685	\$95.00	-2.1%	\$97.00	\$2.82	\$2.29	\$1.87	\$3.27	\$2.59	\$2.16		
5651	4135V698	Production Inkjet	Supplies	RISO FT INK CARTRIDGE YELLOW - S-8932UA	\$525.00	-2.0%	\$535.50	\$15.58	\$12.66	\$10.33	\$18.04	\$14.31	\$11.94		
5652	4135V699	Production Inkjet	Supplies	RISO FT INK CARTRIDGE CYAN - S-8930UA	\$525.00	-2.0%	\$535.50	\$15.58	\$12.66	\$10.33	\$18.04	\$14.31	\$11.94		
5653	4135V700	Production Inkjet	Supplies	RISO FT INK CARTRIDGE MAGENTA - S-8931UA	\$525.00	-2.0%	\$535.50	\$15.58	\$12.66	\$10.33	\$18.04	\$14.31	\$11.94		
5654	4135V702	Production Inkjet	Supplies	RISO FT INK CARTRIDGE BLACK - S-8929UA	\$525.00	-2.0%	\$535.50	\$15.58	\$12.66	\$10.33	\$18.04	\$14.31	\$11.94		
5655	4159V711	Production Inkjet	Delivery and Installation	RISO FT SERIES PRINTER INSTALL PAK	\$5,442.00	33.4%	\$3,626.10	\$105.48	\$85.76	\$69.95	\$122.13	\$96.89	\$80.83		
5658	3989V316	Production Inkjet	Accessories	RSIO ADDITIONAL STACKER CART-S-6692	\$1,995.00	6.0%	\$1,876.00	\$54.57	\$44.37	\$36.19	\$63.18	\$50.13	\$41.82		
5659	4003V646	Production Inkjet	Accessories	RISO POWER CORD FOR HIGH CAPACITY STACKER - 488-00050-009	\$25.00	4.0%	\$24.00	\$0.70	\$0.57	\$0.46	\$0.81	\$0.64	\$0.53		
5660	4003V647	Production Inkjet	Accessories	RISO POWER CORD FOR PERFECT BIND - 488-00050-009	\$25.00	4.0%	\$24.00	\$0.70	\$0.57	\$0.46	\$0.81	\$0.64	\$0.53		
5661	4082V533	Production Inkjet	Accessories	RISO STRAIGHT SHOOTER ENVELOPE FEEDER RS-160	\$9,695.00	9.4%	\$8,780.16	\$255.41	\$207.65	\$169.37	\$295.72	\$234.61	\$195.71		
5662	3989V314	Production Inkjet	Accessories	RISO AUTO-CONTROL STACKING TRAY II (1,000-SHEET CAPACITY)-S-4	\$630.00	-2.1%	\$643.23	\$18.71	\$15.21	\$12.41	\$21.66	\$17.19	\$14.34		
5663	3989V315	Production Inkjet	Accessories	RISO WIDE STACKING TRAY (1,000-SHEET CAPACITY)-S-3370	\$630.00	-2.1%	\$643.23	\$18.71	\$15.21	\$12.41	\$21.66	\$17.19	\$14.34		
5664	3987V528	Production Inkjet	Accessories	RISO FACE DOWN TRAY-S-7347	\$199.00	1.0%	\$197.00	\$5.73	\$4.66	\$3.80	\$6.63	\$5.26	\$4.39		
5665	4003V648	Production Inkjet	Accessories	RISO POWER CORD FOR ENVELOPE FINISHER - 488-00050-009	\$25.00	4.0%	\$24.00	\$0.70	\$0.57	\$0.46	\$0.81	\$0.64	\$0.53		
5666	3987V533	Production Inkjet	Accessories	RISO PS KIT FG10-S-7394	\$500.00	8.8%	\$456.00	\$13.27	\$10.78	\$8.80	\$15.36	\$12.18	\$10.16		
5667	3987V535	Production Inkjet	Accessories	RISO SCANNER HS 7000-S-7341G	\$5,500.00	-2.1%	\$5,615.50	\$163.35	\$132.81	\$108.32	\$189.13	\$150.05	\$125.17		
5668	3987V536	Production Inkjet	Accessories	RISO SCANNER STAND-S-7342	\$295.00	-2.1%	\$301.20	\$8.76	\$7.12	\$5.81	\$10.14	\$8.05	\$6.71		
5669	4003V644	Production Inkjet	Accessories	RISO POWER CORD FOR MULTIFUNCTION FINISHER - 488-00050-009	\$25.00	4.0%	\$24.00	\$0.70	\$0.57	\$0.46	\$0.81	\$0.64	\$0.53		
5670	3987V544	Production Inkjet	Accessories	RISO HIGH CAPACITY FEEDER-S-7343G	\$9,785.00	24.3%	\$7,407.25	\$215.48	\$175.18	\$142.89	\$249.48	\$197.92	\$165.11		
5671	3987V530	Production Inkjet	Accessories	RISO PAPER EJECTION ATTACHMENT G10-S-7356	\$499.00	-2.1%	\$509.48	\$14.82	\$12.05	\$9.83	\$17.16	\$13.61	\$11.36		
5672	3987V531	Production Inkjet	Accessories	RISO OPTION PCB-S-7357	\$299.00	-2.1%	\$305.28	\$8.88	\$7.22	\$5.89	\$10.28	\$8.16	\$6.80		
5673	3989V319	Production Inkjet	Accessories	RISO CARD FEED KIT-S-3451	\$198.00	-2.1%	\$202.16	\$5.88	\$4.78	\$3.90	\$6.81	\$5.40	\$4.51		
5674	3987V542	Production Inkjet	Accessories	RISO HIGH CAPACITY STACKER-S-7349G	\$16,685.00	6.0%	\$15,685.00	\$456.28	\$370.95	\$302.56	\$528.27	\$419.10	\$349.62		
5675	3989V317	Production Inkjet	Accessories	RISO PERFECT BIND SOLUTION-S-7354U	\$48,995.00	3.9%	\$47,070.00	\$1,369.27	\$1,113.21	\$907.98	\$1,585.32	\$1,257.71	\$1,049.19		
5676	3989V318	Production Inkjet	Accessories	RISO WRAPPING ENVELOPE FINISHER / PRINT TO MAIL SOLUTION-S-	\$52,995.00	5.8%	\$49,895.00	\$1,451.45	\$1,180.02	\$962.47	\$1,680.46	\$1,333.19	\$1,112.16		
5677	3989V322	Production Inkjet	Accessories	RISO IC AUTHENTICATION KIT II-S-1329	\$990.00	4.9%	\$941.00	\$27.37	\$22.25	\$18.15	\$31.69	\$25.14	\$20.97		
5678	4135V718	Production Inkjet	Accessories	RISO MULTIFUNCTION FINISHER MAIN UNIT FG20 - S-8918	\$12,200.00	-0.3%	\$12,240.00	\$356.06	\$289.48	\$236.11	\$412.24	\$327.05	\$272.83		
5679	4082V534	Production Inkjet	Accessories	RISO STRAIGHT SHOOTER CONVEYER/STACKER - RSC-36K0	\$3,695.00	15.3%	\$3,131.40	\$91.09	\$74.06	\$60.40	\$105.47	\$83.67	\$69.80		
5680	4003V642	Production Inkjet	Accessories	RISO POWER CORD FOR FACE DOWN FINISHER-488-00050-009	\$25.00	4.0%	\$24.00	\$0.70	\$0.57	\$0.46	\$0.81	\$0.64	\$0.53		
5681	3987V532	Production Inkjet	Accessories	RISO CORD-488-00050-009	\$25.00	0.0%	\$25.00	\$0.73	\$0.59	\$0.48	\$0.84	\$0.67	\$0.56		
5682	4135V708	Production Inkjet	Accessories	RISO MULTIFUNCTION FINISHER PUNCH MAIN UNIT 2/3H FG20 - S-8	\$1,150.00	-0.8%	\$942.48	\$27.42	\$22.29	\$18.18	\$31.74	\$25.18	\$21.01		
5683	3989V313	Production Inkjet	Accessories	RISO FACE DOWN FINISHER G10-S-7348G	\$3,750.00	-2.1%	\$3,828.75	\$111.38	\$90.55	\$73.86	\$128.95	\$102.30	\$85.34		
5684	3989V323	Production Inkjet	Accessories	RISO IC CARD READER ACTIVATION KIT-S-9184	\$149.00	-2.1%	\$152.13	\$4.43	\$3.60	\$2.93	\$5.12	\$4.06	\$3.39		
5685	4177V387	Production Inkjet	Accessories	RISO COMCOLOR EXPRESS FS2100C - S-8471	\$21,150.00	-0.2%	\$21,185.40	\$616.28	\$501.03	\$408.67	\$713.52	\$566.07	\$472.22		
5686	4230V171	Production Inkjet	Accessories	RISO CONTROL CARD KIT GL9730-S-8410	\$300.00	9.6%	\$271.32	\$7.89	\$6.42	\$5.23	\$9.14	\$7.25	\$6.05		
5687	3989V329	Production Inkjet	Supplies	RISO PERFECT BINDER SECONDARY FILTER-S-6770	\$299.00	-2.0%	\$305.00	\$8.87	\$7.21	\$5.88	\$10.27	\$8.15	\$6.80		
5688	3989V330	Production Inkjet	Supplies	RISO PERFECT BINDER GLUE SHEET-S-6768	\$179.00	-2.1%	\$182.76	\$5.32	\$4.32	\$3.53	\$6.16	\$4.88	\$4.07		
5689	3989V331	Production Inkjet	Supplies	RISO WRAPPING ENVELOPE FORM - WITH SECURITY PANEL-I-100	\$149.00	8.2%	\$136.81	\$3.98	\$3.24	\$2.64	\$4.61	\$3.66	\$3.05		
5690	3989V325	Production Inkjet													

						Pricing Quantity (License per device/employee/serv er, Single Unit, Annual,etc.)	Purchase			Lease						Service	
Sort Key	Category	Product Family	Item Grouping	Product			Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner	
5818	6315AK74	Document Distribution	eCopy ShareScan Elements	ECOPY SHARESCAN V6 ELEMENTS <1>-39>		\$639.00	17.8%	\$525.21	\$15.28	\$12.42	\$10.13	\$17.69	\$14.03	\$11.71			
5819	6315AK82	Document Distribution	eCopy ShareScan Elements	ECOPY SHARESCAN V6 ELEMENTS (3-24 UNITS) <1>-39>		\$492.00	17.7%	\$404.89	\$11.78	\$9.58	\$7.81	\$13.64	\$10.82	\$9.02			
5820	1926V443	Document Distribution	eCopy ShareScan Elements Impl	ECOPY SHARESCAN ELEMENTS IMPLEMENTATION SERVICES BY LOCAL SYSTEMS		\$944.00	28.7%	\$673.07	\$19.58	\$15.92	\$12.98	\$22.67	\$17.98	\$15.00			
5821	2973V029	Document Distribution	eCopy ShareScan Elements Proj	ECOPY SHARESCAN - PROJECT MANAGEMENT SERVICES BY SHARED OPERATIONS		\$1,352.00	28.6%	\$965.33	\$28.08	\$22.83	\$18.62	\$32.51	\$25.79	\$21.52			
5822	6315AK38	Document Distribution	eCopy ShareScan Office Embed	ECOPY SHARESCAN V6 OFFICE - 3 YEAR M & S		\$2,263.00	1.8%	\$2,221.70	\$64.63	\$52.54	\$42.86	\$74.83	\$59.36	\$49.52			
5823	6315AK39	Document Distribution	eCopy ShareScan Office Embed	ECOPY SHARESCAN V6 OFFICE - 4 YEAR M & S		\$2,462.00	1.8%	\$2,416.71	\$70.30	\$57.16	\$46.62	\$81.39	\$64.57	\$53.87			
5824	6315AK40	Document Distribution	eCopy ShareScan Office Embed	ECOPY SHARESCAN V6 OFFICE - 5 YEAR M & S		\$2,662.00	1.9%	\$2,612.74	\$76.00	\$61.79	\$50.40	\$88.00	\$69.81	\$58.24			
5825	6315AK46	Document Distribution	eCopy ShareScan Office Embed	ECOPY SHARESCAN V6 OFFICE (3-24 UNITS) 3 YEAR M & S		\$1,471.00	17.9%	\$1,207.56	\$35.13	\$28.56	\$23.29	\$40.67	\$32.27	\$26.92			
5826	6315AK48	Document Distribution	eCopy ShareScan Office Embed	ECOPY SHARESCAN V6 OFFICE (3-24 UNITS) 4 YEAR M & S		\$1,601.00	17.9%	\$1,314.31	\$38.23	\$31.08	\$25.35	\$44.27	\$35.12	\$29.30			
5827	6315AK52	Document Distribution	eCopy ShareScan Office Embed	ECOPY SHARESCAN V6 OFFICE (3-24 UNITS) 5 YEAR M & S		\$1,731.00	17.9%	\$1,421.06	\$41.34	\$33.61	\$27.41	\$47.86	\$37.97	\$31.68			
5828	6315AK67	Document Distribution	eCopy ShareScan Office Embed	ECOPY SHARESCAN V6 OFFICE (25-49 UNITS) 3 YEAR M & S		\$1,358.00	17.8%	\$1,115.78	\$32.46	\$26.39	\$21.52	\$37.58	\$29.81	\$24.87			
5829	6315AK68	Document Distribution	eCopy ShareScan Office Embed	ECOPY SHARESCAN V6 OFFICE (25-49 UNITS) 4 YEAR M & S		\$1,477.00	17.8%	\$1,214.10	\$35.32	\$28.71	\$23.42	\$40.89	\$32.44	\$27.06			
5830	6315AK69	Document Distribution	eCopy ShareScan Office Embed	ECOPY SHARESCAN V6 OFFICE (25-49 UNITS) 5 YEAR M & S		\$1,597.00	17.8%	\$1,313.28	\$38.20	\$31.06	\$25.33	\$44.23	\$35.09	\$29.27			
5831	6315AR76	Document Distribution	eCopy ShareScan Office Embed	KOFAX - MICRO MULTI-CARD READER, PROMOTIONAL PRICE		\$210.00	6.7%	\$195.84	\$5.70	\$4.63	\$3.78	\$6.60	\$5.23	\$4.37			
5832	3726V996	Document Distribution	eCopy ShareScan Office Embed	KOFAX - MICRO MULTI-CARD READER		\$227.91	2.9%	\$221.34	\$6.44	\$5.23	\$4.27	\$7.45	\$5.91	\$4.93			
5833	3849V525	Document Distribution	eCopy ShareScan Office Embed	KOFAX - MICRO MULTI-CARD READER INITIAL DIRECT SUPPORT FOR		\$145.00	5.0%	\$137.70	\$4.01	\$3.26	\$2.66	\$4.64	\$3.68	\$3.07			
5834	1926V444	Document Distribution	eCopy ShareScan Office Impl	ECOPY SHARESCAN OFFICE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS		\$944.00	28.7%	\$673.07	\$19.58	\$15.92	\$12.98	\$22.67	\$17.98	\$15.00			
5835	2030V475	Document Distribution	eCopy Project Management Ser	ECOPY PROJECT MANAGEMENT SERVICES BY SHARED OPERATIONS		\$1,352.00	28.6%	\$965.33	\$28.08	\$22.83	\$18.62	\$32.51	\$25.79	\$21.52			
5836	6315AK13	Document Distribution	eCopy ShareScan Suite - Embed	ECOPY SHARESCAN V6 SUITE - 3 YEAR M & S		\$4,533.00	1.8%	\$4,449.52	\$129.44	\$105.23	\$85.83	\$149.86	\$118.89	\$99.18			
5837	6315AK16	Document Distribution	eCopy ShareScan Suite - Embed	ECOPY SHARESCAN V6 SUITE - 5 YEAR M & S		\$5,333.00	18.0%	\$4,373.33	\$127.22	\$103.43	\$84.36	\$147.29	\$116.86	\$97.48			
5838	6315AK26	Document Distribution	eCopy ShareScan Suite - Embed	ECOPY SHARESCAN V6 SUITE (3-24 UNITS) 3 YEAR M & S		\$2,720.00	17.8%	\$2,235.83	\$65.04	\$52.88	\$43.13	\$75.30	\$59.74	\$49.84			
5839	6315AK27	Document Distribution	eCopy ShareScan Suite - Embed	ECOPY SHARESCAN V6 SUITE (3-24 UNITS) 4 YEAR M & S		\$2,960.00	17.9%	\$2,430.48	\$70.70	\$57.48	\$46.88	\$81.86	\$64.94	\$54.18			
5840	6315AK28	Document Distribution	eCopy ShareScan Suite - Embed	ECOPY SHARESCAN V6 SUITE (3-24 UNITS) 5 YEAR M & S		\$3,200.00	17.9%	\$2,626.90	\$76.42	\$62.13	\$50.67	\$88.47	\$70.19	\$58.55			
5841	6315AK30	Document Distribution	eCopy ShareScan Suite - Embed	ECOPY SHARESCAN V6 SUITE (25-49 UNITS) 3 YEAR M & S		\$2,493.00	17.9%	\$2,047.04	\$59.55	\$48.41	\$39.49	\$68.94	\$54.70	\$45.63			
5842	6315AK31	Document Distribution	eCopy ShareScan Suite - Embed	ECOPY SHARESCAN V6 SUITE (25-49 UNITS) 4 YEAR M & S		\$2,713.00	17.8%	\$2,229.84	\$64.87	\$52.74	\$43.01	\$75.10	\$59.58	\$49.70			
5843	6315AK32	Document Distribution	eCopy ShareScan Suite - Embed	ECOPY SHARESCAN V6 SUITE (25-49 UNITS) 5 YEAR M & S		\$2,932.00	17.9%	\$2,408.28	\$70.06	\$56.96	\$46.46	\$81.11	\$64.35	\$53.68			
5844	1458V249	Document Distribution	eCopy ShareScan Suite Implem	eCopy ShareScan Suite Implementation Services by Local Systems An		\$1,258.00	28.6%	\$888.00	\$26.12	\$21.24	\$17.32	\$30.24	\$23.99	\$20.02			
5845	2419B023	Document Distribution	eCopy ShareScan Suite Implem	ECOPY SMALL UNIT FOR CUSTOMIZED SERVICE		\$158.00	16.1%	\$132.60	\$3.86	\$3.14	\$2.56	\$4.47	\$3.54	\$2.96			
5846	2419B024	Document Distribution	eCopy ShareScan Suite Implem	ECOPY LARGE UNIT FOR CUSTOMIZED SERVICE		\$1,572.00	16.0%	\$1,320.90	\$38.42	\$31.24	\$25.48	\$44.49	\$35.29	\$29.44			
5847	2030V475	Document Distribution	eCopy Project Management Ser	ECOPY PROJECT MANAGEMENT SERVICES BY SHARED OPERATIONS		\$1,352.00	28.6%	\$965.33	\$28.08	\$22.83	\$18.62	\$32.51	\$25.79	\$21.52			
5848	6315AK07	Document Distribution	eCopy ShareScan Enterprise Em	ECOPY SHARESCAN V6 ENTERPRISE (50+ UNITS) 3 YEAR M & S		\$795.00	8.1%	\$730.38	\$21.25	\$17.27	\$14.09	\$24.60	\$19.52	\$16.28			
5849	6315AK08	Document Distribution	eCopy ShareScan Enterprise Em	ECOPY SHARESCAN V6 ENTERPRISE (50+ UNITS) 4 YEAR M & S		\$865.00	8.5%	\$791.11	\$23.01	\$18.71	\$15.26	\$26.64	\$21.14	\$17.63			
5850	6315AK10	Document Distribution	eCopy ShareScan Enterprise Em	ECOPY SHARESCAN V6 ENTERPRISE (50+ UNITS) 5 YEAR M & S		\$935.00	8.0%	\$860.34	\$25.03	\$20.35	\$16.60	\$28.98	\$22.99	\$19.18			
5851	2734V718	Document Distribution	Implementation Services	ECOPY SHARESCAN ENTERPRISE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS		\$1,258.00	28.6%	\$888.00	\$26.12	\$21.24	\$17.32	\$30.24	\$23.99	\$20.02			
5852	6315AK58	Document Distribution	eCopy ShareScan V6.X	CONNECTOR ACCESS LICENSE TIER A - 3 YEAR M & S		\$1,203.00	20.3%	\$959.15	\$27.90	\$22.68	\$18.50	\$32.30	\$25.63	\$21.38			
5853	6315AK59	Document Distribution	eCopy ShareScan V6.X	CONNECTOR ACCESS LICENSE TIER A - 4 YEAR M & S		\$1,309.00	20.3%	\$1,043.71	\$30.36	\$24.68	\$20.13	\$35.15	\$27.89	\$23.26			
5854	6315AK60	Document Distribution	eCopy ShareScan V6.X	CONNECTOR ACCESS LICENSE TIER A - 5 YEAR M & S		\$1,415.00	20.3%	\$1,128.27	\$32.82	\$26.68	\$21.76	\$38.00	\$30.15	\$25.15			
5855	6315AK94	Document Distribution	eCopy ShareScan V6.X	CONNECTOR ACCESS LICENSE TIER B - 3 YEAR M & S		\$1,436.00	20.3%	\$1,144.85	\$33.30	\$27.08	\$22.08	\$38.56	\$30.59	\$25.52			
5856	6315AK95	Document Distribution	eCopy ShareScan V6.X	CONNECTOR ACCESS LICENSE TIER B - 4 YEAR M & S		\$1,563.00	20.3%	\$1,245.99	\$36.25	\$29.47	\$24.04	\$41.96	\$33.29	\$27.77			
5857	6315AK96	Document Distribution	eCopy ShareScan V6.X	CONNECTOR ACCESS LICENSE TIER B - 5 YEAR M & S		\$1,690.00	20.3%	\$1,347.13	\$39.19	\$31.86	\$25.99	\$45.37	\$36.00	\$30.03			
5858	6315AH77	Document Distribution	eCopy ShareScan V6.X	ECOPY NEXTGEN CONNECTOR		\$2,100.00	11.9%	\$1,850.10	\$53.82	\$43.75	\$35.69	\$62.31	\$49.43	\$41.24			
5859	6315AK62	Document Distribution	eCopy ShareScan V6.X	CONNECTOR ACCESS LICENSE TIER A (3-24 UNITS) 3 YEAR M & S		\$719.00	17.4%	\$593.57	\$17.27	\$14.04	\$11.45	\$19.99	\$15.86	\$13.23			
5860	6315AK63	Document Distribution	eCopy ShareScan V6.X	CONNECTOR ACCESS LICENSE TIER A (3-24 UNITS) 4 YEAR M & S													

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					Purchase		Lease						Service		
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/server, Single Unit, Annual, etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
5990	2692C006	Document Management	PowerScan Editions	IRISPOWERSCAN 11 SMB PRO EDITION	\$1,068.00	6.5%	\$998.58	\$29.05	\$23.62	\$19.26	\$33.63	\$26.68	\$22.26		
5991	2692C007	Document Management	PowerScan Editions	IRISPOWERSCAN 11 CORPORATE PRO EDITION	\$3,096.00	0.7%	\$3,075.00	\$89.45	\$72.72	\$59.32	\$103.57	\$82.16	\$68.54		
5992	2692C008	Document Management	PowerScan Editions	IRISPOWERSCAN 11 BUSINESS PRO EDITION	\$5,136.00	0.7%	\$5,100.00	\$148.36	\$120.62	\$98.38	\$171.77	\$136.27	\$113.68		
5993	2692C009	Document Management	PowerScan Editions	IRISPOWERSCAN 11 ENTERPRISE PRO EDITION	\$8,184.00	6.5%	\$7,653.00	\$222.63	\$180.99	\$147.63	\$257.75	\$204.49	\$170.59		
5994	2692C010	Document Management	PowerScan Editions	IRISPOWERSCAN 11 PRODUCTION PRO EDITION	\$13,188.00	6.5%	\$12,331.00	\$358.71	\$291.63	\$237.86	\$415.31	\$329.48	\$274.86		
5995	2692C012	Document Management	PowerScan Editions	IRISCONNECT	\$1,188.00	6.5%	\$1,110.78	\$32.31	\$26.27	\$21.43	\$37.41	\$29.68	\$24.76		
5996	2692C054	Document Management	IHCQ PDF File Compression Add	ADD-ON PDF COMPRESSION, UP TO 3K PAGES/YEAR	\$240.00	6.5%	\$224.40	\$6.53	\$5.31	\$4.33	\$7.56	\$6.00	\$5.00		
5997	2692C013	Document Management	IHCQ PDF File Compression Add	ADD-ON PDF COMPRESSION, UP TO 6K PAGES/YEAR	\$348.00	6.5%	\$325.38	\$9.47	\$7.70	\$6.28	\$10.96	\$8.69	\$7.25		
5998	2692C014	Document Management	IHCQ PDF File Compression Add	ADD-ON PDF COMPRESSION, UP TO 12K PAGES/YEAR	\$516.00	6.5%	\$482.46	\$14.03	\$11.41	\$9.31	\$16.25	\$12.89	\$10.75		
5999	2692C015	Document Management	IHCQ PDF File Compression Add	ADD-ON PDF COMPRESSION, UP TO 18K PAGES/YEAR	\$612.00	6.3%	\$573.24	\$16.68	\$13.56	\$11.06	\$19.31	\$15.32	\$12.78		
6000	2692C016	Document Management	IHCQ PDF File Compression Add	ADD-ON PDF COMPRESSION, UP TO 30K PAGES/YEAR	\$852.00	6.4%	\$797.64	\$23.20	\$18.86	\$15.39	\$26.86	\$21.31	\$17.78		
6001	2692C017	Document Management	IHCQ PDF File Compression Add	ADD-ON PDF COMPRESSION, UP TO 60K PAGES/YEAR	\$1,164.00	6.4%	\$1,089.36	\$31.69	\$25.76	\$21.01	\$36.69	\$29.11	\$24.28		
6002	2692C018	Document Management	IHCQ PDF File Compression Add	ADD-ON PDF COMPRESSION, UP TO 90K PAGES/YEAR	\$1,248.00	10.3%	\$1,119.96	\$32.58	\$26.49	\$21.60	\$37.72	\$29.93	\$24.96		
6003	2692C019	Document Management	IHCQ PDF File Compression Add	ADD-ON PDF COMPRESSION, UP TO 120K PAGES/YEAR	\$1,584.00	6.4%	\$1,482.06	\$43.11	\$35.05	\$28.59	\$49.92	\$39.60	\$33.04		
6004	2692C020	Document Management	IHCQ PDF File Compression Add	ADD-ON PDF COMPRESSION, UP TO 180K PAGES/YEAR	\$2,088.00	6.5%	\$1,952.28	\$56.79	\$46.17	\$37.66	\$65.75	\$52.16	\$43.52		
6005	2692C021	Document Management	IHCQ PDF File Compression Add	ADD-ON PDF COMPRESSION, UP TO 240K PAGES/YEAR	\$2,424.00	6.5%	\$2,267.46	\$65.96	\$53.63	\$43.74	\$76.37	\$60.59	\$50.54		
6006	2692C022	Document Management	IHCQ PDF File Compression Add	ADD-ON PDF COMPRESSION, UP TO 360K PAGES/YEAR	\$3,264.00	6.5%	\$3,052.86	\$88.81	\$72.20	\$58.89	\$102.82	\$81.57	\$68.05		
6007	2692C023	Document Management	IHCQ PDF File Compression Add	ADD-ON PDF COMPRESSION, UP TO 480K PAGES/YEAR	\$3,612.00	6.5%	\$3,378.24	\$98.27	\$79.90	\$65.17	\$113.78	\$90.27	\$75.30		
6008	2692C024	Document Management	IHCQ PDF File Compression Add	ADD-ON PDF COMPRESSION, UP TO 720K PAGES/YEAR	\$5,292.00	6.5%	\$4,949.04	\$143.97	\$117.04	\$95.47	\$166.68	\$132.24	\$110.31		
6009	2692C025	Document Management	IHCQ PDF File Compression Add	ADD-ON PDF COMPRESSION, UP TO 960K PAGES/YEAR	\$6,132.00	6.5%	\$5,734.44	\$166.81	\$135.62	\$110.62	\$193.14	\$153.22	\$127.82		
6010	2692C026	Document Management	IHCQ PDF File Compression Add	ADD-ON PDF COMPRESSION, UP TO 1.2M PAGES/YEAR	\$9,576.00	6.5%	\$8,953.56	\$260.46	\$211.75	\$172.71	\$301.56	\$239.24	\$199.57		
6011	2692C027	Document Management	IHCQ PDF File Compression Add	ADD-ON PDF COMPRESSION, UP TO 2.4M PAGES/YEAR	\$16,092.00	6.5%	\$15,047.04	\$437.72	\$355.86	\$290.26	\$508.78	\$402.06	\$335.40		
6012	2692C055	Document Management	IHCQ PDF File Compression Add	ADD-ON PDF COMPRESSION, UP TO 4.8M PAGES/YEAR	\$22,092.00	6.5%	\$20,657.04	\$600.91	\$488.54	\$398.47	\$695.73	\$551.96	\$460.45		
6013	2692C056	Document Management	IHCQ PDF File Compression Add	ADD-ON PDF COMPRESSION, UP TO 9.6M PAGES/YEAR	\$28,092.00	6.5%	\$26,267.04	\$764.11	\$621.22	\$506.69	\$884.67	\$701.86	\$585.49		
6014	2692C057	Document Management	IHCQ PDF File Compression Add	ADD-ON PDF COMPRESSION, UP TO 19.2M PAGES/YEAR	\$34,104.00	6.5%	\$31,888.26	\$927.63	\$754.16	\$615.12	\$1,074.00	\$852.05	\$710.79		
6015	2692C059	Document Management	IHCQ PDF File Compression Add	ADD-ON PDF COMPRESSION, UP TO 48M PAGES/YEAR	\$41,556.00	6.5%	\$38,854.86	\$1,130.29	\$918.92	\$749.51	\$1,308.63	\$1,038.20	\$866.07		
6016	2692C058	Document Management	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 3K PAGES/YEAR	\$660.00	6.5%	\$617.00	\$17.95	\$14.59	\$11.90	\$20.78	\$16.49	\$13.75			
6017	2692C029	Document Management	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 6K PAGES/YEAR	\$964.00	6.5%	\$901.00	\$26.21	\$21.31	\$17.38	\$30.35	\$24.07	\$20.08			
6018	2692C030	Document Management	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 12K PAGES/YEAR	\$1,373.00	6.5%	\$1,284.00	\$37.35	\$30.37	\$24.77	\$43.25	\$34.31	\$28.62			
6019	2692C031	Document Management	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 18K PAGES/YEAR	\$1,637.00	6.5%	\$1,531.00	\$44.54	\$36.21	\$29.53	\$51.56	\$40.91	\$34.13			
6020	2692C032	Document Management	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 30K PAGES/YEAR	\$2,297.00	6.5%	\$2,148.00	\$62.49	\$50.80	\$41.43	\$72.34	\$57.39	\$47.88			
6021	2692C033	Document Management	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 60K PAGES/YEAR	\$4,198.00	0.9%	\$4,160.00	\$121.01	\$98.38	\$80.25	\$140.11	\$111.16	\$92.73			
6022	2692C034	Document Management	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 90K PAGES/YEAR	\$5,452.00	0.9%	\$5,403.00	\$157.17	\$127.78	\$104.22	\$181.97	\$144.37	\$120.43			
6023	2692C035	Document Management	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 120K PAGES/YEAR	\$6,376.00	0.9%	\$6,319.00	\$183.82	\$149.44	\$121.89	\$212.82	\$168.84	\$140.85			
6024	2692C036	Document Management	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 180K PAGES/YEAR	\$8,554.00	6.5%	\$7,998.00	\$232.66	\$189.15	\$154.28	\$269.37	\$213.71	\$178.28			
6025	2692C037	Document Management	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 240K PAGES/YEAR	\$10,468.00	6.5%	\$9,788.00	\$284.73	\$231.49	\$188.81	\$329.66	\$261.54	\$218.17			
6026	2692C038	Document Management	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 360K PAGES/YEAR	\$13,398.00	6.5%	\$12,527.00	\$364.41	\$296.26	\$241.65	\$421.91	\$334.72	\$279.23			
6027	2692C039	Document Management	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 480K PAGES/YEAR	\$15,655.00	6.5%	\$14,637.00	\$425.79	\$346.17	\$282.35	\$492.97	\$391.10	\$326.26			
6028	2692C040	Document Management	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 720K PAGES/YEAR	\$19,021.00	6.5%	\$17,785.00	\$517.37	\$420.62	\$343.07	\$599.00	\$475.22	\$396.43			
6029	2692C041	Document Management	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 960K PAGES/YEAR	\$23,166.00	6.5%	\$21,660.00	\$630.09	\$512.26	\$417.82	\$729.51	\$578.76	\$482.80			
6030	2692C042	Document Management	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 1.2M PAGES/YEAR	\$26,242.00	6.5%	\$24,536.00	\$713.75	\$580.28	\$473.30	\$826.37	\$655.60	\$546.91			
6031	2692C043	Document Management	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 2.4M PAGES/YEAR	\$43,996.00	6.5%	\$41,336.00	\$1,196.65	\$972.87	\$793.51	\$1,385.46	\$1,099.15	\$916.92			
6032	2692C060	Document Management	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO												

Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
6174	2692C093	Document Management	IRISXtract Hybrid Forms Process	HYBRID FORMS PROCESSING 180K PAGES/YEAR	\$22,794.00	26.2%	\$16,826.94	\$489.50	\$397.96	\$324.59	\$566.73	\$449.62	\$375.07		
6175	2692C094	Document Management	IRISXtract Hybrid Forms Process	HYBRID FORMS PROCESSING 240K PAGES/YEAR	\$27,876.00	26.2%	\$20,577.48	\$598.60	\$486.66	\$396.94	\$693.05	\$549.83	\$458.67		
6176	2692C095	Document Management	IRISXtract Hybrid Forms Process	HYBRID FORMS PROCESSING 360K PAGES/YEAR	\$35,718.00	26.2%	\$26,365.98	\$766.99	\$623.56	\$508.60	\$888.01	\$704.50	\$587.70		
6177	2692C096	Document Management	IRISXtract Hybrid Forms Process	HYBRID FORMS PROCESSING 480K PAGES/YEAR	\$41,748.00	26.2%	\$30,816.24	\$896.44	\$728.80	\$594.45	\$1,037.89	\$823.41	\$686.89		
6178	2692C097	Document Management	IRISXtract Hybrid Forms Process	HYBRID FORMS PROCESSING 720K PAGES/YEAR	\$50,748.00	26.2%	\$37,459.50	\$1,089.70	\$885.92	\$722.59	\$1,261.64	\$1,000.92	\$834.97		
6179	2692C098	Document Management	IRISXtract Hybrid Forms Process	HYBRID FORMS PROCESSING 960K PAGES/YEAR	\$61,782.00	26.2%	\$45,604.20	\$1,326.63	\$1,078.54	\$879.71	\$1,535.95	\$1,218.54	\$1,016.52		
6180	2692C099	Document Management	IRISXtract Hybrid Forms Process	HYBRID FORMS PROCESSING 1.2M PAGES/YEAR	\$71,598.00	26.2%	\$52,851.30	\$1,537.44	\$1,249.93	\$1,019.50	\$1,780.03	\$1,412.19	\$1,178.06		
6181	2692C100	Document Management	IRISXtract Hybrid Forms Process	HYBRID FORMS PROCESSING 2.4M PAGES/YEAR	\$114,888.00	26.2%	\$84,805.86	\$2,467.00	\$2,005.66	\$1,635.91	\$2,856.26	\$2,266.01	\$1,890.32		
6182	2692C101	Document Management	IRISXtract Hybrid Forms Process	HYBRID FORMS PROCESSING 4.8M PAGES/YEAR	\$183,018.00	26.2%	\$135,096.96	\$3,929.97	\$3,195.04	\$2,606.02	\$4,550.07	\$3,609.79	\$3,011.31		
6186	2692C054	Document Management	IRIS PDF Compression	ADD-ON PDF COMPRESSION, UP TO 3K PAGES/YEAR	\$240.00	6.5%	\$224.40	\$6.53	\$5.31	\$4.33	\$7.56	\$6.00	\$5.00		
6187	2692C013	Document Management	IRIS PDF Compression	ADD-ON PDF COMPRESSION, UP TO 6K PAGES/YEAR	\$348.00	6.5%	\$325.38	\$9.47	\$7.70	\$6.28	\$10.96	\$8.69	\$7.25		
6188	2692C014	Document Management	IRIS PDF Compression	ADD-ON PDF COMPRESSION, UP TO 12K PAGES/YEAR	\$516.00	6.5%	\$482.46	\$14.03	\$11.41	\$9.31	\$16.25	\$12.89	\$10.75		
6189	2692C015	Document Management	IRIS PDF Compression	ADD-ON PDF COMPRESSION, UP TO 18K PAGES/YEAR	\$612.00	6.3%	\$573.24	\$16.68	\$13.56	\$11.06	\$19.31	\$15.32	\$12.78		
6190	2692C016	Document Management	IRIS PDF Compression	ADD-ON PDF COMPRESSION, UP TO 30K PAGES/YEAR	\$852.00	6.4%	\$797.64	\$23.20	\$18.86	\$15.39	\$26.86	\$21.31	\$17.78		
6191	2692C017	Document Management	IRIS PDF Compression	ADD-ON PDF COMPRESSION, UP TO 60K PAGES/YEAR	\$1,164.00	6.4%	\$1,089.36	\$31.69	\$25.76	\$21.01	\$36.69	\$29.11	\$24.28		
6192	2692C018	Document Management	IRIS PDF Compression	ADD-ON PDF COMPRESSION, UP TO 90K PAGES/YEAR	\$1,248.00	10.3%	\$1,119.96	\$32.58	\$26.49	\$21.60	\$37.72	\$29.93	\$24.96		
6193	2692C019	Document Management	IRIS PDF Compression	ADD-ON PDF COMPRESSION, UP TO 120K PAGES/YEAR	\$1,584.00	6.4%	\$1,482.06	\$43.11	\$35.05	\$28.59	\$49.92	\$39.60	\$33.04		
6194	2692C020	Document Management	IRIS PDF Compression	ADD-ON PDF COMPRESSION, UP TO 180K PAGES/YEAR	\$2,088.00	6.5%	\$1,952.28	\$56.79	\$46.17	\$37.66	\$65.75	\$52.16	\$43.52		
6195	2692C021	Document Management	IRIS PDF Compression	ADD-ON PDF COMPRESSION, UP TO 240K PAGES/YEAR	\$2,424.00	6.5%	\$2,267.46	\$65.96	\$53.63	\$43.74	\$76.37	\$60.59	\$50.54		
6196	2692C022	Document Management	IRIS PDF Compression	ADD-ON PDF COMPRESSION, UP TO 360K PAGES/YEAR	\$3,264.00	6.5%	\$3,052.86	\$88.81	\$72.20	\$58.89	\$102.82	\$81.57	\$68.05		
6197	2692C023	Document Management	IRIS PDF Compression	ADD-ON PDF COMPRESSION, UP TO 480K PAGES/YEAR	\$3,612.00	6.5%	\$3,378.24	\$98.27	\$79.90	\$65.17	\$113.78	\$90.27	\$75.30		
6198	2692C024	Document Management	IRIS PDF Compression	ADD-ON PDF COMPRESSION, UP TO 720K PAGES/YEAR	\$5,292.00	6.5%	\$4,949.04	\$143.97	\$117.04	\$95.47	\$166.68	\$132.24	\$110.31		
6199	2692C025	Document Management	IRIS PDF Compression	ADD-ON PDF COMPRESSION, UP TO 960K PAGES/YEAR	\$6,132.00	6.5%	\$5,734.44	\$166.81	\$135.62	\$110.62	\$193.14	\$153.22	\$127.82		
6200	2692C026	Document Management	IRIS PDF Compression	ADD-ON PDF COMPRESSION, UP TO 1.2M PAGES/YEAR	\$9,576.00	6.5%	\$8,953.56	\$260.46	\$211.75	\$172.71	\$301.56	\$239.24	\$199.57		
6201	2692C027	Document Management	IRIS PDF Compression	ADD-ON PDF COMPRESSION, UP TO 2.4M PAGES/YEAR	\$16,092.00	6.5%	\$15,047.04	\$437.72	\$355.86	\$290.26	\$506.78	\$402.06	\$335.40		
6202	2692C055	Document Management	IRIS PDF Compression	ADD-ON PDF COMPRESSION, UP TO 4.8M PAGES/YEAR	\$22,092.00	6.5%	\$20,657.04	\$600.91	\$488.54	\$398.47	\$695.73	\$551.96	\$460.45		
6203	2692C056	Document Management	IRIS PDF Compression	ADD-ON PDF COMPRESSION, UP TO 9.6M PAGES/YEAR	\$28,092.00	6.5%	\$26,267.04	\$764.11	\$621.22	\$506.69	\$884.67	\$701.86	\$585.49		
6204	2692C057	Document Management	IRIS PDF Compression	ADD-ON PDF COMPRESSION, UP TO 19.2M PAGES/YEAR	\$34,104.00	6.5%	\$31,888.26	\$927.63	\$754.16	\$615.12	\$1,074.00	\$852.05	\$710.79		
6205	2692C059	Document Management	IRIS PDF Compression	ADD-ON PDF COMPRESSION, UP TO 48M PAGES/YEAR	\$41,556.00	6.5%	\$38,854.86	\$1,130.29	\$918.92	\$749.51	\$1,308.63	\$1,038.20	\$866.07		
6206	2692C058	Document Management	IRIS XMailFetcher	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 3K PAGES/Y	\$660.00	6.5%	\$617.00	\$17.95	\$14.59	\$11.90	\$20.78	\$16.49	\$13.75		
6207	2692C029	Document Management	IRIS XMailFetcher	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 6K PAGES/Y	\$964.00	6.5%	\$901.00	\$26.21	\$21.31	\$17.38	\$30.35	\$24.07	\$20.08		
6208	2692C030	Document Management	IRIS XMailFetcher	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 12K PAGES/Y	\$1,373.00	6.5%	\$1,284.00	\$37.35	\$30.37	\$24.77	\$43.25	\$34.31	\$28.62		
6209	2692C031	Document Management	IRIS XMailFetcher	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 18K PAGES/Y	\$1,637.00	6.5%	\$1,531.00	\$44.54	\$36.21	\$29.53	\$51.56	\$40.91	\$34.13		
6210	2692C032	Document Management	IRIS XMailFetcher	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 30K PAGES/Y	\$2,297.00	6.5%	\$2,148.00	\$62.49	\$50.80	\$41.43	\$72.34	\$57.39	\$47.88		
6211	2692C033	Document Management	IRIS XMailFetcher	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 60K PAGES/Y	\$4,198.00	0.9%	\$4,160.00	\$121.01	\$98.38	\$80.25	\$140.11	\$111.16	\$92.73		
6212	2692C034	Document Management	IRIS XMailFetcher	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 90K PAGES/Y	\$5,452.00	0.9%	\$5,403.00	\$157.17	\$127.78	\$104.22	\$181.97	\$144.37	\$120.43		
6213	2692C035	Document Management	IRIS XMailFetcher	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 120K PAGES/Y	\$6,376.00	0.9%	\$6,319.00	\$183.82	\$149.44	\$121.89	\$212.82	\$168.84	\$140.85		
6214	2692C036	Document Management	IRIS XMailFetcher	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 180K PAGES/Y	\$8,554.00	6.5%	\$7,998.00	\$232.66	\$189.15	\$154.28	\$269.37	\$213.71	\$178.28		
6215	2692C037	Document Management	IRIS XMailFetcher	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 240K PAGES/Y	\$10,468.00	6.5%	\$9,788.00	\$284.73	\$231.49	\$188.81	\$329.66	\$261.54	\$218.17		
6216	2692C038	Document Management	IRIS XMailFetcher	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 360K PAGES/Y	\$13,398.00	6.5%	\$12,527.00	\$364.41	\$296.26	\$241.65	\$421.91	\$334.72	\$279.23		
6217	2692C039	Document Management	IRIS XMailFetcher	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 480K PAGES/Y	\$15,655.00	6.5%	\$14,637.00	\$425.79	\$346.17	\$282.35	\$492.97	\$391.10	\$326.26		
6218	2692C040	Document Management	IRIS XMailFetcher	XMAILFETCHER: DOCUMENT VOLUME PACKAGE, UP TO 720K PAGES/Y	\$19,021.00	6.5%	\$17,785.00	\$517.37							

University of California System Exhibit 2 Pricing for Agreement #202002755 May 1, 2023 OMNIA Partners Participating Agencies																
					Purchase	Lease									Service	
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/server, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner	
6350	6986B096	Document Management	Therefore SDK & Test License	THEFORE TEST LICENSE	\$1,140.00	7.1%	\$1,059.00	\$30.81	\$25.05	\$20.43	\$35.67	\$28.30	\$23.61			
6351	6986B088	Document Management	Therefore Portal	THEFORE PORTAL	\$17,500.00	17.2%	\$14,483.00	\$421.31	\$342.52	\$279.38	\$487.79	\$386.99	\$322.83			
6352	2478V481	Document Management	Therefore Implementation Serv	THEFORE IMPLEMENTATION SERVICES BY NCS ENGINEER	\$1,760.00	27.0%	\$1,285.00	\$37.38	\$30.39	\$24.79	\$43.28	\$34.34	\$28.64			
6353	2820V809	Document Management	Therefore Implementation Serv	THEFORE REMOTE IMPLEMENTATION SERVICES BY NCS ENGINEER	\$347.00	28.8%	\$247.00	\$7.19	\$5.84	\$4.76	\$8.32	\$6.60	\$5.51			
6354	3840V969	Document Management	Therefore Implementation Serv	THEFORE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALY	\$317.00	29.1%	\$224.75	\$6.54	\$5.32	\$4.34	\$7.57	\$6.01	\$5.01			
6355	2478V482	Document Management	Therefore Implementation Serv	THEFORE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALY	\$1,258.00	28.6%	\$898.00	\$26.12	\$21.24	\$17.32	\$30.24	\$23.99	\$20.02			
6356	3795V266	Document Management	Therefore Implementation Serv	THEFORE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALY	\$2,515.00	4.8%	\$2,394.00	\$69.64	\$56.62	\$46.18	\$80.63	\$63.97	\$53.36			
6357	2478V483	Document Management	Therefore Implementation Serv	THEFORE PROJECT MANAGEMENT SERVICES BY SHARED OPERATI	\$1,352.00	28.6%	\$965.00	\$28.07	\$22.82	\$18.61	\$32.50	\$25.78	\$21.51			
6358	6986B052	Document Management	Therefore Implementation Serv	THEFORE REMOTE INSTALLATION ASSISTANCE SUPPORT (RIAS) - 1	\$894.00	0.8%	\$887.00	\$25.80	\$20.98	\$17.11	\$29.87	\$23.70	\$19.77			
6359	6986B053	Document Management	Therefore Implementation Serv	THEFORE REMOTE INSTALLATION ASSISTANCE SUPPORT (RIAS) - 1	\$1,787.00	0.8%	\$1,772.00	\$51.55	\$41.91	\$34.18	\$59.68	\$47.35	\$39.50			
6360	6986B054	Document Management	Therefore Implementation Serv	THEFORE PS CUSTOMIZATION UNIT	\$740.00	0.8%	\$734.00	\$21.35	\$17.36	\$14.16	\$24.72	\$19.61	\$16.36			
6361	6986B055	Document Management	Therefore Implementation Serv	THEFORE TRAVEL COST UNIT	\$148.00	0.7%	\$147.00	\$4.28	\$3.48	\$2.84	\$4.95	\$3.93	\$3.28			
6362	6986B057	Document Management	Therefore Software Assurance	THEFORE SOFTWARE ASSURANCE	\$12.00	0.0%	\$12.00	\$0.35	\$0.28	\$0.23	\$0.40	\$0.32	\$0.27			
6363	2939V443	Document Management	Subscriptions Support Services	SUBSCRIPTION SUPPORT SERVICES 360 UNIT BLOCK: POINT-OF-PUR	\$24,672.00	9.4%	\$22,353.00	\$650.25	\$528.65	\$431.19	\$752.85	\$597.27	\$498.25			
6364	2939V444	Document Management	Subscriptions Support Services	SUBSCRIPTION SUPPORT SERVICES 360 UNIT BLOCK	\$26,701.00	10.2%	\$23,977.00	\$697.49	\$567.06	\$462.52	\$807.55	\$640.67	\$534.45			
6365	3558V335	Document Management	ECM Consulting Services	ENTERPRISE CONTENT MGT CONSULTING	\$308.00	39.3%	\$187.00	\$5.44	\$4.42	\$3.61	\$6.30	\$5.00	\$4.17			
6366	6986B082	Document Management	Activation	THEFORE ONLINE TENANT PROVISION	\$225.00	-2.1%	\$229.73	\$6.68	\$5.43	\$4.43	\$7.74	\$6.14	\$5.12			
6367	6986B083	Document Management	Activation	THEFORE MFP MEAP ACTIVATION (LMFP)	\$130.00	-2.1%	\$132.73	\$3.86	\$3.14	\$2.56	\$4.47	\$3.55	\$2.96			
6368	6986B097	Document Management	Activation	THEFORE ONLINE SMB (POS)	\$960.00	12.1%	\$843.54	\$24.54	\$19.95	\$16.27	\$28.41	\$22.54	\$18.80			
6369	6986B066	Document Management	Annual Subscription	THEFORE SAL NAMED USER (1 USER / 1 YEAR)	\$520.00	15.0%	\$442.01	\$12.86	\$10.45	\$8.53	\$14.89	\$11.81	\$9.85			
6370	6986B067	Document Management	Annual Subscription	THEFORE SAL CONCURRENT USER (1 USER / 1 YEAR)	\$995.00	11.1%	\$884.34	\$25.73	\$20.91	\$17.06	\$29.78	\$23.63	\$19.71			
6371	6986B068	Document Management	Annual Subscription	THEFORE SAL READ-ONLY USER (1 USER / 1 YEAR)	\$275.00	15.9%	\$231.20	\$6.73	\$5.47	\$4.46	\$7.79	\$6.18	\$5.15			
6372	6986B069	Document Management	Annual Subscription	THEFORE SAL CAPTURE LICENSE (1 UNIT / 1 YEAR)	\$525.00	15.8%	\$442.01	\$12.86	\$10.45	\$8.53	\$14.89	\$11.81	\$9.85			
6373	6986B071	Document Management	Annual Subscription	THEFORE MFP APPLICATION LICENSE (MEAP-ENABLED DEVICE) (1	\$525.00	15.8%	\$442.01	\$12.86	\$10.45	\$8.53	\$14.89	\$11.81	\$9.85			
6374	6986B125	Document Management	Annual Subscription	THEFORE SAL ADD STORAGE 100 GB (1 UNIT/1 YEAR)	\$600.00	4.2%	\$575.00	\$16.73	\$13.60	\$11.09	\$19.37	\$15.36	\$12.82			
6375	6986B126	Document Management	Annual Subscription	THEFORE SAL ADD STORAGE 1TB (1 UNIT/1 YEAR)	\$5,100.00	10.4%	\$4,569.60	\$132.93	\$108.07	\$88.15	\$153.90	\$122.10	\$101.86			
6376	6986B132	Document Management	Therefore Online Connectors	THEFORE ONLINE EDITION - SAP CONNECTOR SUBSCRIPTION - 1 Y	\$5,580.00	-1.2%	\$5,644.68	\$164.20	\$133.50	\$108.89	\$190.11	\$150.83	\$125.82			
6377	6986B094	Document Management	Therefore Online Connectors	THEFORE ONLINE CONTENT CONNECTOR (1 YEAR)	\$1,175.00	19.1%	\$950.99	\$27.66	\$22.49	\$18.34	\$32.03	\$25.41	\$21.20			
6378	6986B070	Document Management	Therefore Online Connectors	THEFORE SAL CONNECTOR FOR ECOPYSHARESCAN (1 UNIT / 1 YEA	\$525.00	15.8%	\$442.01	\$12.86	\$10.45	\$8.53	\$14.89	\$11.81	\$9.85			
6379	6986B073	Document Management	Therefore Online Connectors	THEFORE UNIVERSAL CONNECTOR (1 UNIT / 1 YEAR)	\$1,175.00	17.2%	\$972.41	\$28.29	\$23.00	\$18.76	\$32.75	\$25.98	\$21.68			
6380	6986B124	Document Management	Therefore Online Connectors	THEFORE ONLINE EDITION - EXCHANGE CONNECTOR (1 UNIT/1 YE	\$2,160.00	13.6%	\$1,866.67	\$54.30	\$44.15	\$36.01	\$62.87	\$49.88	\$41.61			
6381	6986B160	Document Management	Therefore Online Connectors	THEFORE ONLINE SHAREPOINT CONNECTOR (1 YEAR)	\$2,160.00	13.6%	\$1,866.67	\$54.30	\$44.15	\$36.01	\$62.87	\$49.88	\$41.61			
6382	6986B171	Document Management	Therefore Online Connectors	THEFORE SAL CONNECTOR FOR KOFAX CAPTURE (1 UNIT / 1 YEAR	\$525.00	15.7%	\$442.68	\$12.88	\$10.47	\$8.54	\$14.91	\$11.83	\$9.87			
6383	6986B173	Document Management	Therefore Online Connectors	THEFORE ONLINE EDITION - BUSINESS CENTRAL/NAV CONNECTOR	\$2,160.00	11.8%	\$1,904.34	\$55.40	\$45.04	\$36.73	\$64.14	\$50.88	\$42.45			
6384	6986B086	Document Management	Online Portal	THEFORE ONLINE PORTAL (1 YEAR)	\$6,500.00	5.8%	\$6,120.00	\$178.03	\$144.74	\$118.05	\$206.12	\$163.53	\$136.41			
6385	2478V481	Document Management	Therefore Implementation Serv	THEFORE IMPLEMENTATION SERVICES BY NCS ENGINEER	\$1,760.00	27.0%	\$1,285.00	\$37.38	\$30.39	\$24.79	\$43.28	\$34.34	\$28.64			
6386	2820V809	Document Management	Therefore Implementation Serv	THEFORE REMOTE IMPLEMENTATION SERVICES BY NCS ENGINEER	\$347.00	28.8%	\$247.00	\$7.19	\$5.84	\$4.76	\$8.32	\$6.60	\$5.51			
6387	3840V969	Document Management	Therefore Implementation Serv	THEFORE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALY	\$317.00	29.1%	\$224.75	\$6.54	\$5.32	\$4.34	\$7.57	\$6.01	\$5.01			
6388	2478V482	Document Management	Therefore Implementation Serv	THEFORE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALY	\$1,258.00	28.6%	\$898.00	\$26.12	\$21.24	\$17.32	\$30.24	\$23.99	\$20.02			
6389	3795V266	Document Management	Therefore Implementation Serv	THEFORE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALY	\$2,515.00	4.8%	\$2,394.00	\$69.64	\$56.62	\$46.18	\$80.63	\$63.97	\$53.36			
6390	3826V208	Document Management	Therefore Implementation Serv	THEFORE CHECK-IN ONLINE PROFESSIONAL SERVICES (8 HOURS)	\$2,515.00	28.6%	\$1,796.00	\$52.25	\$42.48	\$34.64	\$60.49	\$47.99	\$40.03			
6391	6986B052	Document Management	Therefore Implementation Serv	THEFORE REMOTE INSTALLATION ASSISTANCE SUPPORT (RIAS) - 1	\$894.00	0.8%	\$887.00	\$25.80	\$20.98	\$17.11	\$29.87	\$23.70	\$19.77			
6392	2478V483	Document Management	Therefore Implementation Serv	THEFORE PROJECT MANAGEMENT SERVICES BY SHARED OPERATI	\$1,352.00	28.6%	\$965.00	\$28.07	\$22.82	\$18.61	\$32.50	\$25.78	\$21.51			
6393	3899V981	Document Management	User Licenses	LASERFICHE RIO NAMED USER LICENSE - 25-49 USERS - LFR-25-49-EN	\$1,035.00	23.4%	\$792.54	\$23.05	\$18.74	\$15.29	\$26.69	\$21.18	\$17.67			
6394	3899V982	Document Management	User Licenses	LASERFICHE RIO NAMED USER LICENSE - 50-99 USERS - LFR-50-99-EN	\$970.00	23.4%	\$743.00	\$21.61	\$17.57	\$14.33	\$25.02	\$19.85	\$16.56			
6395	3899V983	Document Management	User Licenses	LASERFICHE RIO NAMED USER LICENSE												

					Purchase		Lease						Service		
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
6522	3842V043	Document Management	Laserfiche Cloud User Licenses	LASERFICHE CLOUD COMMUNITY USERS - BLOCK OF 500 USERS W/	\$12,600.00	4.8%	\$11,996.00	\$348.96	\$283.71	\$231.40	\$404.03	\$320.53	\$267.39		
6523	3842V044	Document Management	Laserfiche Cloud User Licenses	LASERFICHE CLOUD COMMUNITY USERS - BLOCK OF 1,000 USERS W/	\$18,190.00	4.8%	\$17,318.00	\$503.78	\$409.57	\$334.06	\$583.27	\$462.74	\$386.02		
6524	3842V045	Document Management	Laserfiche Cloud User Licenses	LASERFICHE CLOUD COMMUNITY USERS - BLOCK OF 2,000 USERS W/	\$24,250.00	4.8%	\$23,087.00	\$671.60	\$546.01	\$445.35	\$777.57	\$616.88	\$514.61		
6525	3842V046	Document Management	Laserfiche Cloud User Licenses	LASERFICHE CLOUD COMMUNITY USERS - BLOCK OF 5,000 USERS W/	\$36,380.00	4.8%	\$34,635.00	\$1,007.53	\$819.12	\$668.11	\$1,166.51	\$925.45	\$772.01		
6526	3842V047	Document Management	Laserfiche Cloud User Licenses	LASERFICHE CLOUD COMMUNITY USERS - BLOCK OF 10,000 USERS W/	\$48,500.00	4.8%	\$46,173.00	\$1,343.17	\$1,091.99	\$890.68	\$1,555.11	\$1,233.74	\$1,029.20		
6527	3842V048	Document Management	Laserfiche Cloud User Licenses	LASERFICHE CLOUD COMMUNITY USERS - BLOCK OF 25,000 USERS W/	\$60,620.00	4.8%	\$57,711.00	\$1,678.81	\$1,364.87	\$1,113.25	\$1,943.71	\$1,542.04	\$1,286.38		
6528	3842V087	Document Management	Laserfiche Cloud User Licenses	LASERFICHE CLOUD COMMUNITY USERS - BLOCK OF 500 USERS W/	\$14,490.00	4.8%	\$13,795.00	\$401.30	\$326.25	\$266.11	\$464.62	\$368.60	\$307.49		
6529	3842V091	Document Management	Laserfiche Cloud User Licenses	LASERFICHE CLOUD COMMUNITY USERS - BLOCK OF 1,000 USERS W/	\$20,918.50	4.8%	\$19,915.00	\$579.33	\$470.99	\$384.16	\$670.74	\$532.13	\$443.91		
6530	3842V092	Document Management	Laserfiche Cloud User Licenses	LASERFICHE CLOUD COMMUNITY USERS - BLOCK OF 2,000 USERS W/	\$27,887.50	4.8%	\$26,550.00	\$772.34	\$627.91	\$512.15	\$894.20	\$709.42	\$591.80		
6531	3842V094	Document Management	Laserfiche Cloud User Licenses	LASERFICHE CLOUD COMMUNITY USERS - BLOCK OF 5,000 USERS W/	\$41,837.00	4.8%	\$39,829.00	\$1,158.63	\$941.96	\$768.30	\$1,341.44	\$1,064.23	\$887.79		
6532	3842V095	Document Management	Laserfiche Cloud User Licenses	LASERFICHE CLOUD COMMUNITY USERS - BLOCK OF 10,000 USERS W/	\$55,775.00	4.8%	\$53,099.00	\$1,544.65	\$1,255.79	\$1,024.28	\$1,788.37	\$1,418.81	\$1,183.58		
6533	3842V096	Document Management	Laserfiche Cloud User Licenses	LASERFICHE CLOUD COMMUNITY USERS - BLOCK OF 25,000 USERS W/	\$69,713.00	4.8%	\$66,368.00	\$1,930.65	\$1,569.60	\$1,280.24	\$2,325.27	\$1,773.35	\$1,479.34		
6534	3842V119	Document Management	Laserfiche Cloud User Licenses	LASERFICHE CLOUD PARTICIPANT USERS - 10-199 USERS W/ BASIC S	\$120.00	4.8%	\$114.24	\$3.32	\$2.70	\$2.20	\$3.85	\$3.05	\$2.55		
6535	3842V099	Document Management	Laserfiche Cloud User Licenses	LASERFICHE CLOUD PARTICIPANT USERS - 200-499 USERS W/ BASIC	\$72.00	2.8%	\$70.00	\$2.04	\$1.66	\$1.35	\$2.36	\$1.87	\$1.56		
6536	3842V111	Document Management	Laserfiche Cloud User Licenses	LASERFICHE CLOUD PARTICIPANT USERS - 500-999 USERS W/ BASIC	\$54.00	1.9%	\$53.00	\$1.54	\$1.25	\$1.02	\$1.79	\$1.42	\$1.18		
6537	3842V112	Document Management	Laserfiche Cloud User Licenses	LASERFICHE CLOUD PARTICIPANT USERS - 1,000+ USERS W/ BASIC S	\$42.00	2.4%	\$41.00	\$1.19	\$0.97	\$0.79	\$1.38	\$1.10	\$0.91		
6538	3842V097	Document Management	Laserfiche Cloud User Licenses	LASERFICHE CLOUD PARTICIPANT USERS - 10-199 USERS W/ PREMIL	\$138.00	4.3%	\$132.00	\$3.84	\$3.12	\$2.55	\$4.45	\$3.53	\$2.94		
6539	3842V137	Document Management	Laserfiche Cloud User Licenses	LASERFICHE CLOUD PARTICIPANT USERS - 200-499 USERS W/ PREMIL	\$82.80	3.4%	\$80.00	\$2.33	\$1.89	\$1.54	\$2.69	\$2.14	\$1.78		
6540	3842V138	Document Management	Laserfiche Cloud User Licenses	LASERFICHE CLOUD PARTICIPANT USERS - 500-999 USERS W/ PREMIL	\$62.10	3.4%	\$60.00	\$1.75	\$1.42	\$1.16	\$2.02	\$1.60	\$1.34		
6541	3842V142	Document Management	Laserfiche Cloud User Licenses	LASERFICHE CLOUD PARTICIPANT USERS - 1,000+ USERS W/ PREMIL	\$48.30	2.7%	\$47.00	\$1.37	\$1.11	\$0.91	\$1.58	\$1.26	\$1.05		
6542	3842V504	Document Management	Laserfiche Cloud Site Licenses	LASERFICHE CLOUD MUNICIPALITY SITE LICENSE - LESS THAN 15,000	\$15,000.00	4.8%	\$14,280.00	\$415.41	\$337.72	\$275.46	\$480.95	\$381.56	\$318.30		
6543	3842V505	Document Management	Laserfiche Cloud Site Licenses	LASERFICHE CLOUD MUNICIPALITY SITE LICENSE - LESS THAN 25,000	\$25,000.00	4.8%	\$23,801.00	\$692.37	\$562.89	\$459.12	\$801.62	\$635.96	\$530.52		
6544	3842V508	Document Management	Laserfiche Cloud Site Licenses	LASERFICHE CLOUD MUNICIPALITY SITE LICENSE - LESS THAN 15,000	\$17,250.00	4.8%	\$16,422.00	\$477.72	\$388.38	\$316.78	\$553.09	\$438.80	\$366.05		
6545	3842V509	Document Management	Laserfiche Cloud Site Licenses	LASERFICHE CLOUD MUNICIPALITY SITE LICENSE - LESS THAN 25,000	\$28,750.00	4.8%	\$27,371.00	\$796.22	\$647.32	\$527.99	\$921.86	\$731.35	\$610.10		
6546	3842V506	Document Management	Laserfiche Cloud Site Licenses	LASERFICHE CLOUD PRIVATE COLLEGE SITE LICENSE - LESS THAN 500	\$10,000.00	4.8%	\$9,521.00	\$276.97	\$225.17	\$183.66	\$320.67	\$254.40	\$212.22		
6547	3842V507	Document Management	Laserfiche Cloud Site Licenses	LASERFICHE CLOUD PRIVATE COLLEGE SITE LICENSE - LESS THAN 1,000	\$15,000.00	4.8%	\$14,280.00	\$415.41	\$337.72	\$275.46	\$480.95	\$381.56	\$318.30		
6548	3842V510	Document Management	Laserfiche Cloud Site Licenses	LASERFICHE CLOUD PRIVATE COLLEGE SITE LICENSE - LESS THAN 500	\$11,500.00	4.8%	\$10,949.00	\$318.51	\$258.94	\$211.21	\$368.76	\$292.56	\$244.05		
6549	3842V511	Document Management	Laserfiche Cloud Site Licenses	LASERFICHE CLOUD PRIVATE COLLEGE SITE LICENSE - LESS THAN 1,000	\$17,250.00	4.8%	\$16,422.00	\$477.72	\$388.38	\$316.78	\$553.09	\$438.80	\$366.05		
6550	3851V822	Document Management	Laserfiche Cloud Site Licenses	LASERFICHE CLOUD MUNICIPALITY SITE LICENSE - LESS THAN 10,000	\$3,000.00	4.8%	\$2,856.00	\$83.08	\$67.54	\$55.09	\$96.19	\$76.31	\$63.66		
6551	3851V823	Document Management	Laserfiche Cloud Site Licenses	LASERFICHE CLOUD MUNICIPALITY SITE LICENSE - LESS THAN 10,000	\$3,450.00	4.8%	\$3,285.00	\$95.56	\$77.69	\$63.37	\$110.64	\$87.78	\$73.22		
6552	3842V174	Document Management	Laserfiche Cloud Add-Ons	LASERFICHE SMART INVOICE CAPTURE - UP TO 10,000 INVOICES PER	\$6,000.00	4.8%	\$5,712.00	\$166.16	\$135.09	\$110.18	\$192.38	\$152.62	\$127.32		
6553	3842V175	Document Management	Laserfiche Cloud Add-Ons	LASERFICHE SMART INVOICE CAPTURE - UP TO 20,000 INVOICES PER	\$9,996.00	4.8%	\$9,517.00	\$276.85	\$225.08	\$183.58	\$320.53	\$254.29	\$212.13		
6554	3842V177	Document Management	Laserfiche Cloud Add-Ons	LASERFICHE SMART INVOICE CAPTURE - UP TO 50,000 INVOICES PER	\$19,980.00	4.8%	\$19,021.00	\$553.32	\$449.85	\$366.92	\$640.63	\$508.24	\$423.98		
6555	3842V191	Document Management	Laserfiche Cloud Add-Ons	LASERFICHE SMART INVOICE CAPTURE - UP TO 100,000 INVOICES PER	\$34,980.00	4.8%	\$33,301.00	\$968.73	\$787.57	\$642.38	\$1,121.58	\$889.80	\$742.28		
6556	3842V192	Document Management	Laserfiche Cloud Add-Ons	LASERFICHE SMART INVOICE CAPTURE - UP TO 250,000 INVOICES PER	\$57,996.00	4.0%	\$55,703.00	\$1,620.40	\$1,317.38	\$1,074.51	\$1,876.08	\$1,488.38	\$1,241.62		
6557	3842V193	Document Management	Laserfiche Cloud Add-Ons	LASERFICHE SMART INVOICE CAPTURE - UP TO 10,000 INVOICES PER	\$6,900.00	4.8%	\$6,569.00	\$191.09	\$155.36	\$126.72	\$221.24	\$175.52	\$146.42		
6558	3842V196	Document Management	Laserfiche Cloud Add-Ons	LASERFICHE SMART INVOICE CAPTURE - UP TO 20,000 INVOICES PER	\$11,495.40	4.8%	\$10,945.00	\$318.39	\$258.85	\$211.13	\$368.63	\$292.45	\$243.96		
6559	3842V198	Document Management	Laserfiche Cloud Add-Ons	LASERFICHE SMART INVOICE CAPTURE - UP TO 50,000 INVOICES PER	\$22,977.00	4.8%	\$21,975.00	\$636.34	\$517.34	\$421.97	\$736.75	\$584.50	\$487.59		
6560	3842V199	Document Management	Laserfiche Cloud Add-Ons	LASERFICHE SMART INVOICE CAPTURE - UP TO 100,000 INVOICES PER	\$40,227.00	4.8%	\$38,297.00	\$1,114.06	\$905.72	\$738.75	\$1,289.84	\$1,023.30	\$853.64		
6561	3842V513	Document Management	Laserfiche Cloud Add-Ons	LASERFICHE SMART INVOICE CAPTURE - UP TO 250,000 INVOICES PER	\$66,695.40	4.0%	\$64,059.00	\$1,863.48	\$1,515.00	\$1,235.70	\$2,157.51	\$1,711.66	\$1,427.88		
6562	3842V200	Document Management	Laserfiche Cloud Add-Ons	LASERFICHE CLOUD WORKFLOW BOTS - 1 WORKFLOW BOT W/ BASIC	\$5,000										

				Purchase		Lease						Service			
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
6694	6276B008	Document Mastering / Make Ready	PRISMA Options	ENFOCUS PISTOP PROFESSIONAL	\$830.00	-2.1%	\$847.43	\$24.65	\$20.04	\$16.35	\$28.54	\$22.64	\$18.89		
6695	6277B004	Document Mastering / Make Ready	PRISMA Options	QUITE IMPOSING PLUS - ELAN	\$878.00	-2.0%	\$895.56	\$26.05	\$21.18	\$17.28	\$30.16	\$23.93	\$19.96		
6696	4169B451	Document Mastering / Make Ready	PRISMA Options	IDF PARSER V4 3 US IPR C165 SERIES ELAN	\$887.00	21.5%	\$696.30	\$20.26	\$16.47	\$13.43	\$23.45	\$18.61	\$15.52		
6697	4169B335	Document Mastering / Make Ready	PRISMA Options	IDF PARSER FOR IPR C850 SERIES - ELAN	\$750.00	15.6%	\$633.00	\$18.41	\$14.97	\$12.71	\$21.32	\$16.91	\$14.11		
6698	4169B427	Document Mastering / Make Ready	PRISMA Options	IDF PARSER FOR IPR 1135+ SERIES - ELAN	\$750.00	15.6%	\$633.00	\$18.41	\$14.97	\$12.71	\$21.32	\$16.91	\$14.11		
6699	4169B457	Document Mastering / Make Ready	PRISMA Options	IDF PARSER FOR IR ADV DX 8700 SERIES ELAN	\$750.00	-2.1%	\$765.75	\$22.28	\$18.11	\$14.77	\$25.79	\$20.46	\$17.07		
6700	4169B325	Document Mastering / Make Ready	PRISMA Options	IDF PARSER FOR IR ADV 6500 SERIES - ELAN	\$750.00	19.9%	\$601.00	\$17.48	\$14.21	\$11.59	\$20.24	\$16.06	\$13.40		
6701	7282B009	Document Mastering / Make Ready	PRISMA Options	DPCONVERT V2 CORPORATE SET	\$11,553.00	28.0%	\$8,318.00	\$241.97	\$196.72	\$160.45	\$280.15	\$222.26	\$185.41		
6702	4169B462	Document Mastering / Make Ready	PRISMA Options	IDF PARSER V3 3 US C910 SERIES	\$2.00	-2.0%	\$2.04	\$0.06	\$0.05	\$0.04	\$0.07	\$0.05	\$0.05		
6703	8943B106	Document Mastering / Make Ready	PRISMAPrepare v8 Annual Main	Annual Maintenance Canon PRISMAPrepare V8 License (Net New Lic	\$779.00	5.6%	\$735.42	\$21.39	\$17.39	\$14.19	\$24.77	\$19.65	\$16.39		
6704	8943B113	Document Mastering / Make Ready	PRISMAPrepare v8 Annual Main	Annual Maintenance Canon PRISMAPrepare V8 - Advanced Document	\$251.00	5.3%	\$237.66	\$6.91	\$5.62	\$4.58	\$8.00	\$6.35	\$5.30		
6705	8943B114	Document Mastering / Make Ready	PRISMAPrepare v8 Annual Main	Annual Maintenance Canon PRISMAPrepare V8 - Advanced Impositio	\$251.00	5.3%	\$237.66	\$6.91	\$5.62	\$4.58	\$8.00	\$6.35	\$5.30		
6706	8943B108	Document Mastering / Make Ready	PRISMAPrepare v8 Annual Main	Annual Maintenance Canon PRISMAPrepare V8 - Automation Option	\$423.00	5.4%	\$400.00	\$11.64	\$9.46	\$7.72	\$13.47	\$10.69	\$8.92		
6707	8943B107	Document Mastering / Make Ready	PRISMAPrepare v8 Annual Main	Annual Maintenance Canon PRISMAPrepare V8 - Extra Concurrent U	\$515.00	5.4%	\$487.00	\$14.17	\$11.52	\$9.39	\$16.40	\$13.01	\$10.86		
6708	8943B109	Document Mastering / Make Ready	PRISMAPrepare v8 Annual Main	Annual Maintenance Canon PRISMAPrepare V8 - Preflight Option (p	\$66.00	4.5%	\$63.00	\$1.83	\$1.49	\$1.22	\$2.12	\$1.68	\$1.40		
6709	8943B110	Document Mastering / Make Ready	PRISMAPrepare v8 Annual Main	Annual Maintenance Canon PRISMAPrepare V8 - Prepare to Finish O	\$330.00	5.5%	\$312.00	\$9.08	\$7.38	\$6.02	\$10.51	\$8.34	\$6.95		
6710	8943B112	Document Mastering / Make Ready	PRISMAPrepare v8 Annual Main	Annual Maintenance Canon PRISMAPrepare V8 - Scan Clean-up Opti	\$159.00	5.0%	\$151.00	\$4.39	\$3.57	\$2.91	\$5.09	\$4.03	\$3.37		
6711	8943B115	Document Mastering / Make Ready	PRISMAPrepare v8 Annual Main	Annual Maintenance Canon PRISMAPrepare V8 - Spot Color Editing	\$159.00	5.0%	\$151.00	\$4.39	\$3.57	\$2.91	\$5.09	\$4.03	\$3.37		
6712	8943B111	Document Mastering / Make Ready	PRISMAPrepare v8 Annual Main	Annual Maintenance Canon PRISMAPrepare V8 - VDP Option	\$251.00	5.3%	\$237.66	\$6.91	\$5.62	\$4.58	\$8.00	\$6.35	\$5.30		
6713	8943B119	Document Mastering / Make Ready	PRISMAPrepare v8 Annual Main	Annual Maintenance Canon PRISMAPrepare V8 Full Licenses (V7 "ful	\$2,085.60	5.6%	\$1,968.60	\$57.27	\$46.56	\$37.97	\$66.30	\$52.60	\$43.88		
6714	8943B117	Document Mastering / Make Ready	PRISMAPrepare v8 Annual Main	Annual Maintenance Canon PRISMAPrepare V8 Light to V8 Full Licen	\$996.00	-2.1%	\$1,016.92	\$29.58	\$24.05	\$19.62	\$34.25	\$27.17	\$22.67		
6715	8943B116	Document Mastering / Make Ready	PRISMAPrepare v8 Annual Main	Annual Maintenance Canon PRISMAPrepare V7 Light Upgrade to V8	\$156.00	-2.1%	\$151.98	\$4.63	\$3.77	\$3.07	\$5.36	\$4.26	\$3.55		
6716	8943B120	Document Mastering / Make Ready	PRISMAPrepare v8 Annual Main	CANON PRISMAAPREPARE V8 MAINTENANCE (V7 LIGHT LEGACY CUST	\$2,270.40	-2.1%	\$2,318.08	\$67.43	\$54.82	\$44.72	\$78.07	\$61.94	\$51.67		
6717	8943B121	Document Mastering / Make Ready	PRISMAPrepare v8 Annual Main	CANON PRISMAAPREPARE V8 LIGHT MAINTENANCE (V7 LIGHT LEGAC	\$1,060.80	-2.1%	\$1,083.08	\$31.51	\$25.61	\$20.89	\$36.48	\$28.94	\$24.14		
6718	7363B003	Document Mastering / Make Ready	PRISMAPrepare v8 Annual Main	ANNUAL MAINTENANCE DPCONVERT CORPORATE SET	\$1,763.00	0.0%	\$1,763.00	\$51.29	\$41.69	\$34.01	\$59.38	\$47.11	\$39.30		
6719	4031V212	Document Mastering / Make Ready	PRISMAPrepare v8 Professional	PRISMAPrepare V8 One Day Deployment and Training Services by Lo	\$2,892.00	28.6%	\$2,064.48	\$60.06	\$48.82	\$39.82	\$69.53	\$55.16	\$46.02		
6720	7363B003	Document Mastering / Make Ready	PRISMAPrepare v7 Annual Main	ANNUAL MAINTENANCE DPCONVERT CORPORATE SET	\$1,763.00	0.0%	\$1,763.00	\$51.29	\$41.69	\$34.01	\$59.38	\$47.11	\$39.30		
6721	8943B064	Document Mastering / Make Ready	PRISMAPrepare v7 Annual Main	ANNUAL MAINTENANCE PRISMAAPREPARE V7 (Net-New License)	\$708.00	17.9%	\$581.00	\$16.90	\$13.74	\$11.21	\$19.57	\$15.52	\$12.95		
6722	8943B065	Document Mastering / Make Ready	PRISMAPrepare v7 Annual Main	ANNUAL MAINTENANCE PRISMAAPREPARE V7 - EXTRA CONCURRENT	\$468.00	18.2%	\$383.00	\$11.14	\$9.06	\$7.39	\$12.90	\$10.23	\$8.54		
6723	8943B070	Document Mastering / Make Ready	PRISMAPrepare v7 Annual Main	ANNUAL MAINTENANCE PRISMAAPREPARE V7 - AUTOMATION SET	\$384.00	8.3%	\$352.00	\$10.24	\$8.32	\$6.79	\$11.86	\$9.41	\$7.85		
6724	8943B067	Document Mastering / Make Ready	PRISMAPrepare v7 Annual Main	ANNUAL MAINTENANCE PRISMAAPREPARE V7 - PREFLIGHT (PER USER	\$60.00	0.0%	\$60.00	\$1.75	\$1.42	\$1.16	\$2.02	\$1.60	\$1.34		
6725	8943B069	Document Mastering / Make Ready	PRISMAPrepare v7 Annual Main	ANNUAL MAINTENANCE PRISMAAPREPARE V7 - PREPARE TO FINISH S	\$300.00	10.7%	\$268.00	\$7.80	\$6.34	\$5.17	\$9.03	\$7.16	\$5.97		
6726	8943B071	Document Mastering / Make Ready	PRISMAPrepare v7 Annual Main	ANNUAL MAINTENANCE PRISMAAPREPARE V7 - VDP SET	\$228.00	19.3%	\$184.00	\$5.35	\$4.35	\$3.55	\$6.20	\$4.92	\$4.10		
6727	8943B073	Document Mastering / Make Ready	PRISMAPrepare v7 Annual Main	ANNUAL MAINTENANCE PRISMAAPREPARE V7 - SCAN CLEAN-UP SET	\$144.00	15.3%	\$122.00	\$3.55	\$2.89	\$2.35	\$4.11	\$3.26	\$2.72		
6728	8943B074	Document Mastering / Make Ready	PRISMAPrepare v7 Annual Main	ANNUAL MAINTENANCE PRISMAAPREPARE V7 - ADVANCED DOCUMENT	\$228.00	19.3%	\$184.00	\$5.35	\$4.35	\$3.55	\$6.20	\$4.92	\$4.10		
6729	8943B075	Document Mastering / Make Ready	PRISMAPrepare v7 Annual Main	ANNUAL MAINTENANCE PRISMAAPREPARE V7 - ADVANCED IMPOSITUM	\$228.00	19.3%	\$184.00	\$5.35	\$4.35	\$3.55	\$6.20	\$4.92	\$4.10		
6730	8943B076	Document Mastering / Make Ready	PRISMAPrepare v7 Annual Main	ANNUAL MAINTENANCE PRISMAAPREPARE V7 - SPOT COLOR EDITING	\$144.00	15.3%	\$122.00	\$3.55	\$2.89	\$2.35	\$4.11	\$3.26	\$2.72		
6731	8943B084	Document Mastering / Make Ready	PRISMAPrepare v7 Annual Main	ANNUAL MAINTENANCE PRISMAAPREPARE V7 MAINTENANCE (V6 LEG	\$1,896.00	3.5%	\$1,829.00	\$53.21	\$43.26	\$35.28	\$61.60	\$48.87	\$40.77		
6732	8943B086	Document Mastering / Make Ready	PRISMAPrepare v7 Annual Main	ANNUAL MAINTENANCE PRISMAAPREPARE V7 LEGACY LIGHT MAINTE	\$1,060.80	20.8%	\$840.00	\$24.44	\$19.87	\$16.20	\$28.29	\$22.44	\$18.72		
6733	3077B138	Document Mastering / Make Ready	JobMaster	FIERY JOBMASTER SET WITHOUT ACROBAT AND ENFOCUS PISTOP	\$4,515.00	14.2%	\$3,872.84	\$112.66	\$91.59	\$74.71	\$130.44	\$103.48	\$86.33		
6734	3077B115	Document Mastering / Make Ready	JobMaster	FIERY JOBMASTER ANNUAL SUPPORT & MAINTENANCE POP AND RE	\$753.00	4.7%	\$717.61	\$20.88	\$16.97	\$13.84	\$24.17	\$19.17	\$16.00		
6735	3077B139	Document Mastering / Make Ready	JobMaster	FIERY JOBMASTER ANNUAL SUPPORT & MAINTENANCE POP AND RE	\$6,450.00	15.7%	\$5,437.35	\$158.17	\$128.59	\$104.89	\$183.13	\$145.29	\$121.20		
6736	3077B116	Document Mastering / Make Ready	JobMaster	FIERY JOBMASTER IMPOSE ANNUAL SUPPORT & MAINTENANCE POP	\$1,075.00	6.4%	\$1,006.20	\$29.27	\$23.80	\$19.41	\$33.89	\$26.89	\$22.43		
6737	3009V529	Document Mastering / Make Ready	JobMaster	JOBMASTER IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALY	\$2,892.00	28.6%	\$2,065.00	\$60.07	\$48.84	\$39.83	\$69.55	\$55.18	\$46.02		
6738	3077B146	Document Mastering / Make Ready	JobMaster	FIERY ADOBE ACROBAT PRO 2020 OPTION KIT	\$731.00	40.7%	\$433.50	\$12.61	\$10.25	\$8.36	\$14.60	\$11.58	\$9.66		
6739	3077B132	Document Mastering / Make Ready	JobFlow	FIERY JOBFLOW SET	\$5,799.00	15.6%	\$4,894.36	\$142.38	\$115.75	\$94.41	\$164.84	\$130.78	\$109.10		
6740	3077B114	Document Mastering / Make Ready	JobFlow	FIERY JOBFLOW ANNUAL SUPPORT & MAINTENANCE POP AND REN	\$967.00	0.6%	\$961.20	\$27.96	\$22.73	\$18.54	\$32.37	\$25.68	\$21.43		
6741	7968A832	Document Mastering / Make Ready	JobFlow	FIERY JOBFLOW CUSTOMIZATION SVCS (REMOTE)	\$1,800.00	-2.1%	\$1,837.80	\$53.46	\$43.46	\$35.45	\$61.90	\$49.11	\$40.96		
6742	7968A833	Document Mastering / Make Ready	JobFlow	FIERY SVCS HOURLY EXCEPT XF- REMOTE	\$225.00	11.6%	\$199.00	\$5.79	\$4.71	\$3.84	\$6.70	\$5.32	\$4.44		
6743	7968A834	Document Mastering / Make Ready	JobFlow	EFI PROF SVCS DAILY RATE ONSITE TRAINING	\$2,500.00	-2.1%	\$2,552.50	\$74.25	\$60.37	\$49.24	\$85.97	\$68.20	\$56.90		
6744	7968A835	Document Mastering / Make Ready	JobFlow	EFI PROF SVCS ADDL DAYS - MUST INCLUDE 7968A834 IN CONJUNCT	\$1,500.00	-2.1%	\$1,531.50	\$44.55	\$36.22	\$29.54	\$51.58	\$40.92	\$34.14		
6745	1492V607	Document Performance Services	Print Discovery - NTSC Services	DOCUMENT PERFORMANCE SERVICES PRINT DISCOVERY (STANDARD	\$3,143.00	11.0%	\$2,797.00	\$81.36	\$66.15	\$53.95	\$94.20	\$74.74	\$62.35		
6746	1492V609	Document Performance Services	Print Discovery - NTSC Services	DOCUMENT PERFORMANCE SERVICES PRINT DISCOVERY (ADVANCE	\$4,715.00	11.1%	\$4,192.00	\$121.95	\$99.14	\$80.86	\$141.19	\$112.01	\$93.48		
6747	3953V795	Enterprise Printing	PlanetPress Connect Enterprise	PLANETPRESS CONNECT -- YEARLY SUBSCRIPTION (1 YEAR) - PC2150-	\$6,000.00	5.7%	\$5,661.00	\$164.68	\$133.88	\$109.20	\$190.66	\$151.26	\$126.18		
6748	3953V796	Enterprise Printing	PlanetPress Connect Enterprise	PLANETPRESS CONNECT -- YEARLY SUBSCRIPTION -- 3 YEARS - PC2150-	\$17,000.00	5.6%	\$16,040.00	\$466.60	\$379.35	\$309.41	\$540.23	\$428.59	\$357.53		
6749	3953V797	Enterprise Printing	PlanetPress Connect Enterprise	PLANETPRESS CONNECT -- YEARLY SUBSCRIPTION -- 5 YEARS -- PC2150-	\$27,000.00	5.6%	\$25,475.00	\$741.07	\$602.48	\$491.41	\$858.00	\$680.69	\$567.84		
6750	3975V849	Enterprise Printing	PlanetPress Connect Enterprise	PLANETPRESS CONNECT PCL INPUT - YEARLY SUBSCRIPTION - PC2450-	\$1,700.00	18.4%	\$1,388.00	\$40.38	\$32.83	\$26.77	\$46.75	\$37.09	\$30.94		
6751	3975V850	Enterprise Printing	PlanetPress Connect Enterprise	PLANETPRESS CONNECT PCL INPUT - YEARLY SUBSCRIPTION - BACK-U	\$850.00	18.4%	\$694.00	\$20.19	\$16.41	\$13.39	\$23.37	\$18.54	\$15.47		
6752	3975V851	Enterprise Printing	PlanetPress Connect Enterprise	PLANETPRESS CONNECT PCL INPUT - YEARLY SUBSCRIPTION - 3 YEAR	\$4,850.00	18.4%	\$3,958.00	\$115.14	\$93.61	\$76.35	\$133.31	\$105.76	\$88.22		
6753	3975V852	Enterprise Printing	PlanetPress Connect Enterprise	PLANETPRESS CONNECT PCL INPUT - YEARLY SUBSCRIPTION - BACK-U	\$2,430.00	18.4%	\$1,983.00	\$57.69	\$46.90	\$38.25	\$66.79	\$52.99	\$44.20		
6754	1396V753	Enterprise Printing	PlanetPress Connect Implement	PlanetPress Implementation Services by Local Systems Analyst	\$1,056.00	10.7%	\$943.00	\$27.43	\$22.30	\$18.19	\$31.76	\$25.20	\$21.02		
6755	2859V684	Enterprise Printing	PlanetPress Connect Implement	PROFESSIONAL SERVICES - BY OBJECTIF LUNE ENGINEERS - AT OL - H	\$250.00	15.6%	\$211.00	\$6.14	\$4.99	\$4.07	\$7.11	\$5.64	\$4.70		
6756	3280V122	Enterprise Printing	PlanetPress Connect Training Se	PLANETPRESS CONNECT OVERVIEW 1 DAY (AT OL - PER STUDENT) - P	\$925.00	15.8%	\$779.00	\$22.66	\$18.42	\$15.03	\$26.24	\$20.81	\$17.36		
6757	3280V123	Enterprise Printing	PlanetPress Connect Training Se	PLANETPRESS CONNECT FOUNDATION SUMMARY 2 DAYS (AT OL - P	\$1,750.00	15.9%	\$1,471.00	\$42.79	\$34.79	\$28.38	\$49.54	\$39.31	\$32.79		
6758	3280V124	Enterprise Printing	PlanetPress Connect Training Se	PLANETPRESS CONNECT ADVANCED 2 DAYS (AT OL - PER STUDENT)	\$1,750.00	15.9%	\$1,471.00	\$42.79	\$34.79	\$28.38	\$49.54	\$39.31	\$32.79		
6759	3280V125	Enterprise Printing	PlanetPress Connect Training Se	PLANETPRESS CONNECT FOUNDATION FULL 3 DAYS (AT OL - PER STU	\$2,250.00	16.0%	\$1,891.00	\$55.01	\$44.72	\$36.48	\$63.69	\$50.53	\$42.15		
6760	3280V126	Enterprise Printing	PlanetPress Connect Training Se	PLANETPRESS CONNECT WORKFLOW ADD-ON 1 DAY (AT OL - PER ST	\$925.00	15.8%	\$779.00	\$22.66	\$18.42	\$15.03	\$26.24	\$20.81	\$17.36		
6761	3280V127	Enterprise Printing	PlanetPress Connect Training Se	PLANETPRESS CONNECT ADMINISTRATOR COURSE 1 DAY (AT OL - PE	\$925.00	15.8%	\$779.00	\$22.66	\$18.42	\$15.03	\$26.24	\$20.81	\$17.36		
6762	3280V128	Enterprise Printing	PlanetPress Connect Training Se	PLANETPRESS CONNECT OVERVIEW 1 DAY (ON-SITE - MAX OF 5 STU	\$2,000.00	16.0%	\$1,681.00	\$48.90	\$39.76	\$32.43	\$56.62	\$44.92	\$37.47		
6763	3280V129	Enterprise Printing	PlanetPress Connect Training Se	PLANETPRESS CONNECT FOUNDATION SUMMARY 2 DAYS (ON-SITE-	\$4,000.00	16.0%	\$3,361.00	\$97.77	\$79.49	\$64.83	\$113.20	\$89.81	\$74.92		
6764	3280V130	Enterprise Printing	PlanetPress Connect Training Se	PLANETPRESS CONNECT ADVANCED 2 DAYS (ON-SITE - MAX OF 5 ST	\$4,000.00	16.0%	\$3,361.00	\$97.77	\$79.49	\$64.83	\$113.20	\$89.81	\$74.92		
6765	3280V131	Enterprise Printing	PlanetPress Connect Training Se	PLANETPRESS CONNECT FOUNDATION FULL 3 DAYS (ON-SITE - MAX	\$6,000.00	16.0%	\$5,041.00	\$146.64	\$						

University of California System Exhibit 2 Pricing for Agreement #202002755 May 1, 2023 OMNIA Partners Participating Agencies															
					Purchase		Lease						Service		
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annual, etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
6866	4099V480	Payment Systems	Vend Tower Extended Warranty	9552B-70+JPC NETWORK ENABLED, MULTI-COPY COIN AND COPY CA	\$492.00	9.8%	\$443.70	\$12.91	\$10.49	\$8.56	\$14.94	\$11.86	\$9.89		
6867	4099V481	Payment Systems	Vend Tower Extended Warranty	9553B-70 NETWORK ENABLED, MULTI-COPY COPY CARD WITH VALL	\$499.00	32.7%	\$335.58	\$9.76	\$7.94	\$6.47	\$11.30	\$8.97	\$7.48		
6868	3453V464	Payment Systems	Vend Tower Extended Warranty	EXT MAINT JAMX 9553B NETWORK ENABLED CASHLESS HOUSING-	\$219.00	23.6%	\$167.28	\$4.87	\$3.96	\$3.23	\$5.63	\$4.47	\$3.73		
6869	4099V482	Payment Systems	Vend Tower Extended Warranty	FEATURE, JPC FOR 9500 SERIES WARRANTY - 301804 - 9500 JPC	\$76.00	22.2%	\$59.16	\$1.72	\$1.40	\$1.14	\$1.99	\$1.58	\$1.32		
6870	4099V483	Payment Systems	Vend Tower Extended Warranty	8260, CARD DISPENSER W/ BILL & FREEDOMPAY VALUE ADD WARRA	\$1,025.00	23.5%	\$784.38	\$22.82	\$18.55	\$15.13	\$26.42	\$20.96	\$17.48		
6871	4099V490	Payment Systems	Vend Tower Extended Warranty	9557B-70 NETWORK ENABLED, MULTI-COPY BILL, COIN & COPY CAR	\$544.00	23.5%	\$416.16	\$12.11	\$9.84	\$8.03	\$14.02	\$11.12	\$9.28		
6872	4099V491	Payment Systems	Vend Tower Extended Warranty	9557B-70+JPC NETWORK ENABLED, MULTI-COPY BILL, COIN & COPY	\$608.00	22.0%	\$474.30	\$13.80	\$11.22	\$9.15	\$15.97	\$12.67	\$10.57		
6873	4099V492	Payment Systems	Vend Tower Extended Warranty	9552B NETWORK ENABLED, MULTI-COPY COIN ONLY, CANON KIT W	\$285.00	23.4%	\$218.28	\$6.35	\$5.16	\$4.21	\$7.35	\$5.83	\$4.87		
6874	0941V281	Payment Systems	Stored Value Card Systems	IR PAYSTATION 7110 MULTI-COPY STORED VALUE CARD READER - 7	\$1,016.00	31.2%	\$699.00	\$20.33	\$16.53	\$13.48	\$23.54	\$18.68	\$15.58		
6875	0941V282	Payment Systems	Stored Value Card Systems	IR PAYSTATION 7110PD MULTI-COPY STORED-VALUE CARD READER	\$1,236.00	31.2%	\$850.00	\$24.73	\$20.10	\$16.40	\$28.63	\$22.71	\$18.95		
6876	0949V605	Payment Systems	Stored Value Card Systems	IR PAYSTATION 7112 ENHANCED STORED-VALUE CARD READER FOR	\$1,187.00	30.0%	\$831.00	\$24.17	\$19.65	\$16.03	\$27.99	\$22.20	\$18.52		
6877	0962V260	Payment Systems	Stored Value Card Systems	IR PAYSTATION 7112PD ENHANCED STORED-VALUE CARD READER F	\$1,407.00	28.9%	\$1,001.00	\$29.12	\$23.67	\$19.31	\$33.71	\$26.75	\$22.31		
6878	0962V261	Payment Systems	Stored Value Card Systems	IR PAYSTATION 7114 STORED-VALUE CARD READER W/ PC CONNECT	\$1,239.00	30.2%	\$865.00	\$25.16	\$20.46	\$16.69	\$29.13	\$23.11	\$19.28		
6879	0962V262	Payment Systems	Stored Value Card Systems	IR PAYSTATION 7114PD STORED-VALUE CARD READER W/ PC CONN	\$1,407.00	28.9%	\$1,001.00	\$29.12	\$23.67	\$19.31	\$33.71	\$26.75	\$22.31		
6880	0962V269	Payment Systems	Stored Value Card Systems	JAMX STORED VALUE CARD (QTY 100) 7001-100	\$80.00	32.5%	\$54.00	\$1.57	\$1.28	\$1.04	\$1.82	\$1.44	\$1.20		
6881	2872V610	Payment Systems	Stored Value Card Systems	JAMX IR PAYSTATION 8220 STORED VALUE CARD DISPENSER	\$5,217.00	33.6%	\$3,465.96	\$100.82	\$81.97	\$66.86	\$116.73	\$92.61	\$77.26		
6882	2872V612	Payment Systems	Stored Value Card Systems	JAMX IR PAYSTATION 8225 STORED VALUE CARD DISPENSER W/ RE	\$5,976.00	33.6%	\$3,969.84	\$115.48	\$93.89	\$76.58	\$133.70	\$106.07	\$88.49		
6883	0962V270	Payment Systems	Stored Value Card Systems	IR PAYSTATION 7210 STORED-VALUE CARD DISPENSER 7210	\$2,894.00	29.4%	\$2,043.00	\$59.43	\$48.32	\$39.41	\$68.81	\$54.59	\$45.54		
6884	0941V284	Payment Systems	Stored Value Card Systems	IR PAYSTATION 7220 STORED-VALUE CARD DISPENSER 7220	\$3,911.00	31.3%	\$2,688.00	\$78.19	\$63.57	\$51.85	\$90.53	\$71.82	\$59.92		
6885	0962V271	Payment Systems	Stored Value Card Systems	IR PAYSTATION 7225 CARD DISPENSER & RE-VALUE STATION W/ REC	\$4,935.00	30.1%	\$3,452.00	\$100.42	\$81.64	\$66.59	\$116.26	\$92.24	\$76.95		
6886	0962V272	Payment Systems	Stored Value Card Extended Wa	EXTENDED WARRANTY FOR 7210 STORED-VALUE CARD DISPENSER	\$376.00	30.9%	\$260.00	\$7.56	\$6.15	\$5.02	\$8.76	\$6.95	\$5.80		
6887	0962V273	Payment Systems	Stored Value Card Extended Wa	EXTENDED WARRANTY FOR 7220 STORED-VALUE CARD DISPENSER	\$508.00	31.1%	\$350.00	\$10.18	\$8.28	\$6.75	\$11.79	\$9.35	\$7.80		
6888	0962V274	Payment Systems	Stored Value Card Extended Wa	EXTENDED WARRANTY FOR 7225 STORED-VALUE CARD DISPENSER	\$642.00	31.2%	\$442.00	\$12.86	\$10.45	\$8.53	\$14.89	\$11.81	\$9.85		
6889	0962V263	Payment Systems	Stored Value Card Extended Wa	EXTENDED WARRANTY FOR 7110 STORED-VALUE CARD READER 711	\$132.00	30.3%	\$92.00	\$2.68	\$2.18	\$1.77	\$3.10	\$2.46	\$2.05		
6890	0962V264	Payment Systems	Stored Value Card Extended Wa	EXTENDED WARRANTY FOR 7110PD STORED-VALUE CARD READER	\$161.00	30.4%	\$112.00	\$3.26	\$2.65	\$2.16	\$3.77	\$2.99	\$2.50		
6891	0962V265	Payment Systems	Stored Value Card Extended Wa	EXTENDED WARRANTY FOR 7112 ENHANCED STORED-VALUE CARD	\$154.00	30.5%	\$107.00	\$3.11	\$2.53	\$2.06	\$3.60	\$2.86	\$2.39		
6892	0962V266	Payment Systems	Stored Value Card Extended Wa	EXTENDED WARRANTY FOR 7112PD ENHANCED STORED-VALUE CAR	\$183.00	30.6%	\$127.00	\$3.69	\$3.00	\$2.45	\$4.28	\$3.39	\$2.83		
6893	0962V267	Payment Systems	Stored Value Card Extended Wa	EXTENDED WARRANTY FOR 7114 STORED-VALUE CARD READER 711	\$154.00	30.5%	\$107.00	\$3.11	\$2.53	\$2.06	\$3.60	\$2.86	\$2.39		
6894	0962V268	Payment Systems	Stored Value Card Extended Wa	EXTENDED WARRANTY FOR 7114PD STORED-VALUE CARD READER	\$183.00	30.6%	\$127.00	\$3.69	\$3.00	\$2.45	\$4.28	\$3.39	\$2.83		
6895	2872V611	Payment Systems	Stored Value Card Extended Wa	JAMX EXTENDED WARRANTY FOR 8220 STORED VALUE CARD DISPE	\$677.00	33.3%	\$451.86	\$13.14	\$10.69	\$8.72	\$15.22	\$12.07	\$10.07		
6896	2872V613	Payment Systems	Stored Value Card Extended Wa	JAMX EXTENDED WARRANTY FOR 8225 STORED VALUE CARD DISPE	\$777.00	33.6%	\$516.12	\$15.01	\$12.21	\$9.96	\$17.38	\$13.79	\$11.50		
6897	2835V503	Payment Systems	Credit Card Systems	JAMX NETPAD TERMINAL - NETPAD-MAG	\$2,242.00	35.8%	\$1,439.36	\$41.87	\$34.04	\$27.77	\$48.48	\$38.46	\$32.08		
6898	2835V505	Payment Systems	Credit Card Systems	JAMX NETPAD TERMINAL - MOUNT KIT FOR 65XX VEND SYSTEM - 3	\$196.00	45.9%	\$106.00	\$3.08	\$2.51	\$2.04	\$3.57	\$2.83	\$2.36		
6899	2835V523	Payment Systems	Credit Card Systems	JAMX NETPAD TERMINAL - INITIAL SETUP FOR ONE MERCHANT AC	\$466.00	-2.1%	\$475.79	\$13.84	\$11.25	\$9.18	\$16.02	\$12.71	\$10.61		
6900	2835V506	Payment Systems	Credit Card Systems	JAMX NETPAD PROCESSING SUBSCRIPTION - 1 YEAR - 1000 TRANSA	\$672.00	32.3%	\$455.00	\$13.24	\$10.76	\$8.78	\$15.32	\$12.16	\$10.14		
6901	2835V524	Payment Systems	Credit Card Systems	JAMX NETPAD TOUCH - 1 YEAR EXTENDED WARRANTY (POP) - NETP	\$291.00	7.4%	\$269.47	\$7.84	\$6.37	\$5.20	\$9.08	\$7.20	\$6.01		
6902	3440V210	Payment Systems	Credit Card Systems	NETPAD BRACKET FOR 95XX - 302189	\$82.00	34.1%	\$54.00	\$1.57	\$1.28	\$1.04	\$1.82	\$1.44	\$1.20		
6903	3453V462	Payment Systems	Credit Card Systems	JAMX 9553B NETWORKABLE CASHLESS TOWER FOR USE WITH NET	\$1,683.00	-2.1%	\$1,718.34	\$49.99	\$40.64	\$33.15	\$57.87	\$45.91	\$38.30		
6904	3746V535	Payment Systems	Credit Card Systems	JAMX MOBILE PAY NETPAD FOR 9500 SERIES VEND SYSTEMS - 3022	\$2,475.00	-2.1%	\$2,526.98	\$73.51	\$59.76	\$48.75	\$85.11	\$67.52	\$56.33		
6905	3746V537	Payment Systems	Credit Card Systems	JAMX MOBILE PAY NETPAD TERMINAL - 302293	\$2,978.00	-2.1%	\$3,040.54	\$88.45	\$71.91	\$58.65	\$102.41	\$81.24	\$67.77		
6906	2835V504	Payment Systems	Credit Card Systems	JAMX NETPAD TERMINAL - PEDESTAL - NETPAD-PED	\$348.00	23.2%	\$267.24	\$7.77	\$6.32	\$5.16	\$9.00	\$7.14	\$5.96		
6907	3746V539	Payment Systems	Credit Card Systems	JAMX MOBILE PAY NETPAD - INITIAL MERCHANT SETUP FREEDOM	\$299.00	-2.1%	\$305.28	\$8.88	\$7.22	\$5.89	\$10.28	\$8.16	\$6.80		
6908	4099V493	Payment Systems	Credit Card Systems	MONTHLY PROCESSING ADDITIONAL FREEDOMPAY, 300 TRANSACTI	\$25.00	-2.0%	\$25.50	\$0.74	\$0.60	\$0.49	\$0.86	\$0.68	\$0.57		
6909	4099V494	Payment Systems	Credit Card Systems												

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 Canon Solutions America, Inc.
 Lease Payment: Rental and/or purchase of Multi-Function Copier Devices. Options including: Municipal, different lengths, payment cycles. Service Pricing is fixed for the term of the lease or 5 years for purchase.
 Appendix A: Pricing and Equipment Offerings

					Purchase		Lease						Service		
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
7210	6315AR76	Tracking & Auditing	MiCard PLUS Card Reader - Sup	KOFAX MICRO MULTI-CARD READER_PROMOTIONAL PRICE	\$210.00	6.7%	\$195.84	\$5.70	\$4.63	\$3.78	\$6.60	\$5.23	\$4.37		
7211	3575B052	Tracking & Auditing	MiCard v2 Magnetic Card Reade	unifLOW MiCard v2 Magnetic Card Reader (1-9 Readers)	\$172.00	15.0%	\$146.20	\$4.25	\$3.46	\$2.82	\$4.92	\$3.91	\$3.26		
7212	1642V828	Tracking & Auditing	RFIDeas Card Reader	RFIDEAS PC PROX MOUNTING BRACKET KIT KT-SHBT-G	\$10.00	0.0%	\$10.00	\$0.29	\$0.24	\$0.19	\$0.34	\$0.27	\$0.22		
7213	1464V038	Tracking & Auditing	RFIDeas Card Reader	HID ProxCard II Clamshell Card 1326LMSMV H10301 FC 183 - BDG-1	\$3.10	3.2%	\$3.00	\$0.09	\$0.09	\$0.07	\$0.10	\$0.08	\$0.07		
7214	1896V808	Tracking & Auditing	ID Tech Card Reader	ID TECH OMNI BARCODE & MAGSTRIPE READER WCR3237-733U	\$399.98	52.3%	\$190.74	\$5.55	\$4.51	\$3.68	\$6.42	\$5.10	\$4.25		
7215	3575B078	Tracking & Auditing	NT-Ware Card Packs	unifLOW Milfare Cards (10 Pack)	\$92.00	2.4%	\$89.79	\$2.61	\$2.12	\$1.73	\$3.02	\$2.40	\$2.00		
7216	3575B040	Tracking & Auditing	unifLOW Extended Maintenance	unifLOW Software Assurance (1 Point)	\$18.00	5.7%	\$16.98	\$0.49	\$0.40	\$0.33	\$0.57	\$0.45	\$0.38		
7217	2260V182	Tracking & Auditing	Implementation Services by Loc	unifLOW FOR SMB IMPLEMENTATION SERVICES BY LOCAL SYSTEMS	\$1,164.00	25.5%	\$867.00	\$25.22	\$20.50	\$16.72	\$29.20	\$23.17	\$19.33		
7218	2469V124	Tracking & Auditing	Implementation Services by Loc	unifLOW FOR SMB ONE HOUR ADD-ON IMPLEMENTATION SERVICE	\$292.00	26.4%	\$215.00	\$6.25	\$5.08	\$4.15	\$7.24	\$5.74	\$4.79		
7219	2820V808	Tracking & Auditing	Implementation Services by Loc	unifLOW REMOTE IMPLEMENTATION SERVICES BY NCS ENGINEER -	\$347.00	28.8%	\$247.00	\$7.19	\$5.84	\$4.76	\$8.32	\$6.60	\$5.51		
7220	3575B037	Tracking & Auditing	NT-ware Professional Services	unifLOW Customization Unit	\$965.00	5.0%	\$917.00	\$26.68	\$21.69	\$17.69	\$30.88	\$24.50	\$20.44		
7221	3575B038	Tracking & Auditing	NT-ware Professional Services	unifLOW 1 day Remote Installation Assistance Service (RIAS)	\$1,454.00	5.4%	\$1,375.00	\$40.00	\$32.52	\$26.52	\$46.31	\$36.74	\$30.65		
7222	3575B080	Tracking & Auditing	NT-ware Professional Services	PROJECT ACCESS PACK	\$5,048.00	21.5%	\$3,963.00	\$115.28	\$93.72	\$76.45	\$133.47	\$105.89	\$88.34		
7223	3340B096	Tracking & Auditing	Canon USA Professional Service	CANON PROFESSIONAL SERVICES PACKAGE FOR UNIFLOW SMB	\$4,400.00	7.2%	\$4,083.00	\$118.77	\$96.56	\$78.76	\$137.52	\$109.10	\$91.01		
7224	3575B622	Tracking & Auditing	Canon USA Professional Service	unifLOW PROFESSIONAL SERVICES PACKAGE FOR SMB	\$1,400.00	14.6%	\$1,195.00	\$34.76	\$28.26	\$23.05	\$40.25	\$31.93	\$26.64		
7225	3575B619	Tracking & Auditing	LEGACY CUSTOMERS ONLY - uni	unifLOW FOR EDUCATION SECTOR LICENSE	\$2,380.00	4.6%	\$2,269.50	\$66.02	\$53.67	\$43.78	\$76.44	\$60.64	\$50.59		
7226	3575B620	Tracking & Auditing	LEGACY CUSTOMERS ONLY - uni	STANDARD MODULE FOR EDUCATION SECTOR LICENSE	\$830.00	4.4%	\$793.56	\$23.08	\$18.77	\$15.31	\$26.73	\$21.20	\$17.69		
7227	3575B621	Tracking & Auditing	LEGACY CUSTOMERS ONLY - uni	REMOTE PRINT SERVER FOR EDUCATION SECTOR LICENSE	\$830.00	4.4%	\$793.56	\$23.08	\$18.77	\$15.31	\$26.73	\$21.20	\$17.69		
7228	3575B775	Tracking & Auditing	unifLOW Education Secure Publ	unifLOW EDUCATION SECURE PRINT DEVICE LICENSE - 1 TO 9 UNIT	\$300.00	6.3%	\$281.00	\$8.17	\$6.65	\$5.42	\$9.46	\$7.51	\$6.26		
7229	3575B776	Tracking & Auditing	unifLOW Education Secure Publ	unifLOW EDUCATION SECURE PRINT DEVICE LICENSE - 10 TO 24 UN	\$230.00	5.7%	\$217.00	\$6.31	\$5.13	\$4.19	\$7.31	\$5.80	\$4.84		
7230	3575B777	Tracking & Auditing	unifLOW Education Secure Publ	unifLOW EDUCATION SECURE PRINT DEVICE LICENSE - 25 TO 49 UN	\$220.00	11.0%	\$195.84	\$5.70	\$4.63	\$3.78	\$6.60	\$5.23	\$4.37		
7231	3575B778	Tracking & Auditing	unifLOW Education Secure Publ	unifLOW EDUCATION SECURE PRINT DEVICE LICENSE - 50 TO 99 UN	\$165.00	11.0%	\$146.88	\$4.27	\$3.47	\$2.83	\$4.95	\$3.92	\$3.27		
7232	3575B779	Tracking & Auditing	unifLOW Education Secure Publ	unifLOW EDUCATION SECURE PRINT DEVICE LICENSE - 100 TO 199	\$130.00	10.6%	\$116.28	\$3.38	\$2.75	\$2.24	\$3.92	\$3.11	\$2.59		
7233	3575B780	Tracking & Auditing	unifLOW Education Secure Publ	unifLOW EDUCATION SECURE PRINT DEVICE LICENSE - 200 TO 499	\$110.00	11.0%	\$97.92	\$2.85	\$2.32	\$1.89	\$3.30	\$2.62	\$2.18		
7234	3575B781	Tracking & Auditing	unifLOW Education Secure Publ	unifLOW EDUCATION SECURE PRINT DEVICE LICENSE - 500+ UNIT P	\$100.00	10.2%	\$89.76	\$2.61	\$2.12	\$1.73	\$3.02	\$2.40	\$2.00		
7235	3575B782	Tracking & Auditing	unifLOW Education Secure Publ	unifLOW EDUCATION SECURE PRINT DEVICE LICENSE FOR CMFP	\$142.00	7.3%	\$131.58	\$3.83	\$3.11	\$2.54	\$4.43	\$3.52	\$2.93		
7236	3575B783	Tracking & Auditing	unifLOW Education Secure Publ	unifLOW EDUCATION SECURE PRINT DEVICE LICENSE FOR SFP	\$94.00	7.8%	\$86.70	\$2.52	\$2.05	\$1.67	\$2.92	\$2.32	\$1.93		
7237	3575B763	Tracking & Auditing	unifLOW Education Secure Publ	unifLOW EDUCATION SPP DEVICE LICENSE FOR OCE LARGE FORMA	\$600.00	8.2%	\$550.80	\$16.02	\$13.03	\$10.62	\$18.55	\$14.72	\$12.28		
7238	3575B764	Tracking & Auditing	unifLOW Education Secure Publ	unifLOW EDUCATION SPP DEVICE LICENSE FOR OCE LARGE FORMA	\$725.00	8.1%	\$666.06	\$19.38	\$15.75	\$12.85	\$22.43	\$17.80	\$14.85		
7239	3575B765	Tracking & Auditing	unifLOW Education Secure Publ	unifLOW EDUCATION SPP DEVICE LICENSE FOR CANON VARIOPRIN	\$450.00	10.2%	\$403.92	\$11.75	\$9.55	\$7.79	\$13.60	\$10.79	\$9.00		
7240	3575B752	Tracking & Auditing	unifLOW Education Secure Publ	unifLOW EDUCATION SPP DEVICE LICENSE FOR XEROX 1 DEVICE	\$540.00	7.4%	\$500.00	\$14.55	\$11.83	\$9.65	\$16.84	\$13.36	\$11.15		
7241	3575B753	Tracking & Auditing	unifLOW Education Secure Publ	unifLOW EDUCATION SPP DEVICE LICENSE FOR HEWLETT-PACKARD	\$540.00	7.4%	\$500.00	\$14.55	\$11.83	\$9.65	\$16.84	\$13.36	\$11.15		
7242	3575B754	Tracking & Auditing	unifLOW Education Secure Publ	unifLOW EDUCATION SPP DEVICE LICENSE FOR KONICA MINOLTA 1	\$540.00	7.4%	\$500.00	\$14.55	\$11.83	\$9.65	\$16.84	\$13.36	\$11.15		
7243	3575B755	Tracking & Auditing	unifLOW Education Secure Publ	unifLOW EDUCATION SPP DEVICE LICENSE FOR SAMSUNG 1 DEVICE	\$540.00	7.4%	\$500.00	\$14.55	\$11.83	\$9.65	\$16.84	\$13.36	\$11.15		
7244	3575B756	Tracking & Auditing	unifLOW Education Secure Publ	unifLOW EDUCATION SPP DEVICE LICENSE FOR OKI 1 DEVICE	\$540.00	7.4%	\$500.00	\$14.55	\$11.83	\$9.65	\$16.84	\$13.36	\$11.15		
7245	3575B757	Tracking & Auditing	unifLOW Education Secure Publ	unifLOW EDUCATION SPP DEVICE LICENSE FOR BROTHER 1 DEVICE	\$540.00	7.4%	\$500.00	\$14.55	\$11.83	\$9.65	\$16.84	\$13.36	\$11.15		
7246	3575B758	Tracking & Auditing	unifLOW Education Secure Publ	unifLOW EDUCATION SPP DEVICE LICENSE FOR LEXMARK 1 DEVICE	\$540.00	7.4%	\$500.00	\$14.55	\$11.83	\$9.65	\$16.84	\$13.36	\$11.15		
7247	3575B759	Tracking & Auditing	unifLOW Education Secure Publ	unifLOW EDUCATION SPP DEVICE LICENSE FOR SHARP 1 DEVICE	\$540.00	7.4%	\$500.00	\$14.55	\$11.83	\$9.65	\$16.84	\$13.36	\$11.15		
7248	3575B784	Tracking & Auditing	unifLOW Education Scan Addit	unifLOW EDUCATION SCAN ADDITION DEVICE LICENSE - 1 TO 9 UN	\$300.00	6.2%	\$281.52	\$8.19	\$6.66	\$5.43	\$9.48	\$7.52	\$6.28		
7249	3575B785	Tracking & Auditing	unifLOW Education Scan Addit	unifLOW EDUCATION SCAN ADDITION DEVICE LICENSE - 10 TO 24 U	\$275.00	7.3%	\$255.00	\$7.42	\$6.03	\$4.92	\$8.59	\$6.81	\$5.68		
7250	3575B786	Tracking & Auditing	unifLOW Education Scan Addit	unifLOW EDUCATION SCAN ADDITION DEVICE LICENSE - 25 TO 49 U	\$230.00	6.9%	\$214.20	\$6.23	\$5.07	\$4.13	\$7.21	\$5.72	\$4.77		
7251	3575B748	Tracking & Auditing	unifLOW Education Scan Addit	unifLOW EDUCATION SCAN ADDITION DEVICE LICENSE - 50 TO 99 U	\$200.00	8.2%	\$183.60	\$5.34	\$4.34	\$3.54	\$6.18	\$4.91	\$4.09		
7252	3575B749	Tracking & Auditing	unifLOW Education Scan Addit	unifLOW EDUCATION SCAN ADDITION DEVICE LICENSE - 100 TO 19	\$175.00	16.1%	\$146.88	\$4.27	\$3.47	\$2.83	\$4.95	\$3.92	\$3.27		
7253	3575B750	Tracking & Auditing	unifLOW Education Scan Addit	unifLOW EDUCATION SCAN ADDITION DEVICE LICENSE - 200 TO 49	\$170.00	20.8%	\$134.64	\$3.92	\$3.18	\$2.60	\$4.53	\$3.60	\$3.00		
7254	3575B751	Tracking & Auditing	unifLOW Education Scan Addit	unifLOW EDUCATION SCAN											

					Purchase		Lease							Service	
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
7382	4086V858	Tracking & Auditing	nQzw Main Software	NQZW COSTQ PACKAGE 81-250 USERS - COSTQ81-250	\$6.43	17.6%	\$5.30	\$0.15	\$0.13	\$0.10	\$0.18	\$0.14	\$0.12		
7383	4086V859	Tracking & Auditing	nQzw Main Software	NQZW COSTQ PACKAGE 251-500 USERS - COSTQ251-500	\$5.57	17.6%	\$4.59	\$0.13	\$0.11	\$0.09	\$0.15	\$0.12	\$0.10		
7384	4086V849	Tracking & Auditing	nQzw Main Software	NQZW PRINTQ PACKAGE 81-250 USERS - PRINTQ81-250	\$2.81	16.4%	\$2.35	\$0.07	\$0.06	\$0.05	\$0.08	\$0.06	\$0.05		
7385	4086V860	Tracking & Auditing	nQzw Main Software	NQZW PRINTQ PACKAGE 251-500 USERS - PRINTQ251-500	\$2.32	16.4%	\$1.94	\$0.06	\$0.05	\$0.04	\$0.07	\$0.05	\$0.04		
7386	4086V850	Tracking & Auditing	nQzw Main Software	NQZW SCANQ PACKAGE 81-250 USERS - SCANQ81-250	\$10.86	18.3%	\$8.87	\$0.26	\$0.21	\$0.17	\$0.30	\$0.24	\$0.20		
7387	4086V861	Tracking & Auditing	nQzw Main Software	NQZW SCANQ PACKAGE 251-500 USERS - SCANQ251-500	\$9.13	17.3%	\$7.55	\$0.22	\$0.18	\$0.15	\$0.25	\$0.20	\$0.17		
7388	4086V862	Tracking & Auditing	nQzw Main Software	NQZW ALL-IN-1-Q BUNDLE 81-250 USERS - ALL-IN-Q81-250	\$14.64	16.4%	\$12.24	\$0.36	\$0.29	\$0.24	\$0.41	\$0.33	\$0.27		
7389	4086V863	Tracking & Auditing	nQzw Main Software	NQZW ALL-IN-1-Q BUNDLE 251-500 USERS - ALL-IN-Q251-500	\$11.99	18.3%	\$9.79	\$0.28	\$0.23	\$0.19	\$0.33	\$0.26	\$0.22		
7390	4086V864	Tracking & Auditing	nQzw Main Software	NQZW QUEUES PACKAGE 81-250 USERS - QUEUES81-250	\$2.67	16.1%	\$2.24	\$0.07	\$0.05	\$0.04	\$0.08	\$0.06	\$0.05		
7391	4086V865	Tracking & Auditing	nQzw Main Software	NQZW QUEUES PACKAGE 251-500 USERS - QUEUES251-500	\$2.25	18.2%	\$1.84	\$0.05	\$0.04	\$0.04	\$0.06	\$0.05	\$0.04		
7392	4086V866	Tracking & Auditing	nQzw Main Software	NQZW DMSQ BUNDLE 81-250 USERS - SCANDMSQBUNDLE81	\$8.80	17.7%	\$7.24	\$0.21	\$0.17	\$0.14	\$0.24	\$0.19	\$0.16		
7393	4086V867	Tracking & Auditing	nQzw Main Software	NQZW DMSQ BUNDLE 251-500 USERS - SCANDMSQBUNDLE251	\$7.40	17.3%	\$6.12	\$0.18	\$0.14	\$0.12	\$0.21	\$0.16	\$0.14		
7394	4086V868	Tracking & Auditing	nQzw Main Software	NQZW MAILQ BUNDLE 81-250 USERS - MAILQBUNDLE81	\$8.80	17.7%	\$7.24	\$0.21	\$0.17	\$0.14	\$0.24	\$0.19	\$0.16		
7395	4086V869	Tracking & Auditing	nQzw Main Software	NQZW MAILQ BUNDLE 251-500 USERS - MAILQBUNDLE251	\$7.40	17.3%	\$6.12	\$0.18	\$0.14	\$0.12	\$0.21	\$0.16	\$0.14		
7396	4086V870	Tracking & Auditing	nQzw Main Software	NQZW DMS CONNECTOR 81-250 USERS - SCANDMS81-250	\$0.73	16.9%	\$0.61	\$0.02	\$0.01	\$0.01	\$0.02	\$0.02	\$0.01		
7397	4086V871	Tracking & Auditing	nQzw Main Software	NQZW DMS CONNECTOR 251-500 USERS - SCANDMS251-500	\$0.62	17.6%	\$0.51	\$0.01	\$0.01	\$0.01	\$0.02	\$0.01	\$0.01		
7398	4086V872	Tracking & Auditing	nQzw Main Software	NQZW MAILQ 81-250 USERS - MAILQ81-250	\$0.73	16.9%	\$0.61	\$0.02	\$0.01	\$0.01	\$0.02	\$0.02	\$0.01		
7399	4086V873	Tracking & Auditing	nQzw Main Software	NQZW MAILQ 251-500 USERS - MAILQ251-500	\$0.62	17.6%	\$0.51	\$0.01	\$0.01	\$0.01	\$0.02	\$0.01	\$0.01		
7400	4086V874	Tracking & Auditing	nQzw Main Software	NQZW IOS APP FOR IPHONE 81-250 USERS - IOS81-250	\$0.73	16.9%	\$0.61	\$0.02	\$0.01	\$0.01	\$0.02	\$0.02	\$0.01		
7401	4086V875	Tracking & Auditing	nQzw Main Software	NQZW IOS APP FOR IPHONE 251-500 USERS - IOS251-500	\$0.62	17.6%	\$0.51	\$0.01	\$0.01	\$0.01	\$0.02	\$0.01	\$0.01		
7402	4086V876	Tracking & Auditing	nQzw Main Software	NQZW PDFQ 81-250 USERS - PDFQ81-250	\$0.73	16.9%	\$0.61	\$0.02	\$0.01	\$0.01	\$0.02	\$0.02	\$0.01		
7403	4086V877	Tracking & Auditing	nQzw Main Software	NQZW PDFQ 251-500 USERS - PDFQ251-500	\$0.62	17.6%	\$0.51	\$0.01	\$0.01	\$0.01	\$0.02	\$0.01	\$0.01		
7404	3899V868	Tracking & Auditing	nQzw Main Software with Mail	NQZW ENTERPRISE PLATFORM, UP TO 50 USERS, 36 MONTHS - PRSC	\$7,344.00	23.5%	\$5,619.00	\$163.46	\$132.89	\$108.39	\$189.25	\$150.14	\$125.25		
7405	3899V869	Tracking & Auditing	nQzw Main Software with Mail	NQZW ENTERPRISE PLATFORM, UP TO 50 USERS, 48 MONTHS - PRSC	\$7,584.00	23.5%	\$5,802.00	\$168.78	\$137.22	\$111.92	\$195.41	\$155.03	\$129.33		
7406	3899V870	Tracking & Auditing	nQzw Main Software with Mail	NQZW ENTERPRISE PLATFORM, UP TO 50 USERS, 60 MONTHS - PRSC	\$7,920.00	23.5%	\$6,059.00	\$176.26	\$143.30	\$116.88	\$204.07	\$161.90	\$135.06		
7407	3899V871	Tracking & Auditing	nQzw More than 3 devices unde	NQZW ESSENTIALS PACKAGE ADDITIONAL LICENSE, 36 MONTHS - ES	\$1,296.00	23.5%	\$992.00	\$28.86	\$23.46	\$19.14	\$33.41	\$26.51	\$22.11		
7408	3899V872	Tracking & Auditing	nQzw More than 3 devices unde	NQZW ESSENTIALS PACKAGE ADDITIONAL LICENSE, 48 MONTHS - ES	\$1,728.00	23.5%	\$1,322.00	\$38.46	\$31.27	\$25.50	\$44.52	\$35.32	\$29.47		
7409	3899V873	Tracking & Auditing	nQzw More than 3 devices unde	NQZW ESSENTIALS PACKAGE ADDITIONAL LICENSE, 60 MONTHS - ES	\$2,160.00	23.5%	\$1,653.00	\$48.09	\$39.09	\$31.89	\$55.67	\$44.17	\$36.85		
7410	3899V877	Tracking & Auditing	nQzw Software Components	NQZW ENTERPRISE PLATFORM AND COMMAND CENTER, PER USER	\$42.50	22.4%	\$33.00	\$0.96	\$0.78	\$0.64	\$1.11	\$0.88	\$0.74		
7411	3899V878	Tracking & Auditing	nQzw Software Components	NQZW EMBEDDED SOFTWARE PER DEVICE - EMB001	\$1,275.00	23.4%	\$977.00	\$28.42	\$23.11	\$18.85	\$32.91	\$26.11	\$21.78		
7412	3899V879	Tracking & Auditing	nQzw Software Components	NQZW PRINT MANAGER, PER USER, 1 TO 50 USERS - PR0001	\$12.00	16.7%	\$10.00	\$0.29	\$0.24	\$0.19	\$0.34	\$0.27	\$0.22		
7413	3899V880	Tracking & Auditing	nQzw Software Components	NQZW PRINT MANAGER, PER USER, 51 TO 100 USERS - PR0051	\$11.00	9.1%	\$10.00	\$0.29	\$0.24	\$0.19	\$0.34	\$0.27	\$0.22		
7414	3899V881	Tracking & Auditing	nQzw Software Components	NQZW PRINT MANAGER, PER USER, 101 TO 400 USERS - PR0101	\$10.00	10.0%	\$9.00	\$0.26	\$0.21	\$0.17	\$0.30	\$0.24	\$0.20		
7415	3899V882	Tracking & Auditing	nQzw Software Components	NQZW PRINT MANAGER, PER USER, 401 TO 1000 USERS - PR0401	\$9.00	11.1%	\$8.00	\$0.23	\$0.19	\$0.15	\$0.27	\$0.21	\$0.18		
7416	3899V883	Tracking & Auditing	nQzw Software Components	NQZW PRINT MANAGER, PER USER, 1001+ USERS - PR1001	\$8.00	12.5%	\$7.00	\$0.20	\$0.17	\$0.14	\$0.24	\$0.19	\$0.16		
7417	3899V884	Tracking & Auditing	nQzw Software Components	NQZW PRINT DMS INTEGRATION, PER USER - PRDMS0	\$5.00	0.0%	\$5.00	\$0.15	\$0.12	\$0.10	\$0.17	\$0.13	\$0.11		
7418	3899V885	Tracking & Auditing	nQzw Software Components	NQZW PRINT ANYWHERE, PER USER - PRANY	\$17.50	14.3%	\$15.00	\$0.44	\$0.35	\$0.29	\$0.51	\$0.40	\$0.33		
7419	3899V886	Tracking & Auditing	nQzw Software Components	NQZW PHONE MANAGER, PER USER - PHMG01	\$9.95	9.5%	\$9.00	\$0.26	\$0.21	\$0.17	\$0.30	\$0.24	\$0.20		
7420	3899V887	Tracking & Auditing	nQzw Software Components	NQZW EXPENSE MANAGER, PER USER, 1 TO 50 USERS - EM0001	\$150.00	22.7%	\$116.00	\$3.37	\$2.74	\$2.24	\$3.91	\$3.10	\$2.59		
7421	3899V888	Tracking & Auditing	nQzw Software Components	NQZW EXPENSE MANAGER, PER USER, 51 TO 100 USERS - EM0051	\$125.00	23.2%	\$96.00	\$2.79	\$2.27	\$1.85	\$3.23	\$2.57	\$2.14		
7422	3899V889	Tracking & Auditing	nQzw Software Components	NQZW EXPENSE MANAGER, PER USER, 101 TO 400 USERS - EM0101	\$75.00	21.3%	\$59.00	\$1.72	\$1.40	\$1.14	\$1.99	\$1.58	\$1.32		
7423	3899V890	Tracking & Auditing	nQzw Software Components	NQZW EXPENSE MANAGER, PER USER, 401 TO 1000 USERS - EM0401	\$60.00	23.3%	\$46.00	\$1.34	\$1.09	\$0.89	\$1.55	\$1.23	\$1.03		
7424	3899V891	Tracking & Auditing	nQzw Software Components	NQZW EXPENSE MANAGER, PER USER, 1001+ USERS - EM1001	\$45.00	22.2%	\$35.00	\$1.02	\$0.83	\$0.68	\$1.18	\$0.94	\$0.78		
7425	3899V892	Tracking & Auditing	nQzw Software Components	NQZW INFOROUTE WALK UP SCANNING PACK, 25 USERS - IRWU01	\$800.00	23.5%	\$612.00	\$17.80							

					Purchase		Lease						Service		
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
7554	3976V609	Tracking & Auditing	PaperCut MF for Education (COI	PAPER/CUT MFD EMB, TOSHIBA, EDUGOV, 1-9, PER DEVICE - PCMF-E	\$603.00	15.2%	\$511.37	\$14.88	\$12.09	\$9.86	\$17.22	\$13.66	\$11.40		
7555	3885V499	Tracking & Auditing	PaperCut MF for Education (COI	PAPER/CUT MFD EMB, XEROX, COMM, 1-9, PER DEVICE - PCMF-XER	\$684.00	12.0%	\$601.80	\$17.51	\$14.23	\$11.61	\$20.27	\$16.08	\$13.41		
7556	3669V428	Tracking & Auditing	PaperCut MF 3rd Party For Edu	PAPER/CUT SFP EMB, HP PRINTER, EDUGOV, 1-9, PER DEVICE - PCMF	\$308.00	16.3%	\$257.84	\$7.50	\$6.10	\$4.97	\$8.68	\$6.89	\$5.75		
7557	3902V512	Tracking & Auditing	PaperCut MF 3rd Party For Edu	PAPER/CUT MFD EMB, RICOH, EDUGOV, 10-24, PER DEVICE - PCMF-E	\$416.00	9.1%	\$378.00	\$11.00	\$8.94	\$7.29	\$12.73	\$10.10	\$8.43		
7558	3994V712	Tracking & Auditing	PaperCut MF 3rd Party For Edu	PAPER/CUT MFD EMB, RICOH, EDUGOV, 25-49, PER DEVICE - PCMF-E	\$359.00	8.9%	\$327.00	\$9.51	\$7.73	\$6.31	\$11.01	\$8.74	\$7.29		
7559	4010V703	Tracking & Auditing	PaperCut MF 3rd Party For Edu	PAPER/CUT MFD EMB, HP, COMM, 10-24, PER DEVICE - PCMF-HP-10	\$452.00	16.4%	\$378.00	\$11.00	\$8.94	\$7.29	\$12.73	\$10.10	\$8.43		
7560	3708V716	Tracking & Auditing	PaperCut MF 3rd Party For Edu	PAPER/CUT MFD EMB, RICOH, EDUGOV, 1-9, PER DEVICE - PCMF-E-RIC	\$603.00	21.1%	\$476.00	\$13.85	\$11.26	\$9.18	\$16.03	\$12.72	\$10.61		
7561	3594V503	Tracking & Auditing	PaperCut MF for Education - De	PAPER/CUT MFD EMB, CANON, LICENSE MIGRATION - PCMF-MIGRAT	\$142.00	15.7%	\$119.75	\$3.48	\$2.83	\$2.31	\$4.03	\$3.20	\$2.67		
7562	4097V882	Tracking & Auditing	PaperCut MF for Education - De	PAPER/CUT SFP EMB, XEROX, LICENSE MIGRATION - PCMF-MIGRATE	\$55.00	3.5%	\$53.09	\$1.54	\$1.26	\$1.02	\$1.79	\$1.42	\$1.18		
7563	4164B293	Tracking & Auditing	PaperCut MF for Education - M8	PAPER/CUT DEVICE LICENSE FOR CANON MEAP IR-ADV GEN 2 DEVIC	\$75.00	13.3%	\$65.00	\$1.89	\$1.54	\$1.25	\$2.19	\$1.74	\$1.45		
7564	4224C027	Tracking & Auditing	PaperCut MF for Education - M8	PAPER/CUT GEN3+ MEAP LICENSE - IR-ADV GEN 3 / DX DEVICES ONLY	\$75.00	13.3%	\$65.00	\$1.89	\$1.54	\$1.25	\$2.19	\$1.74	\$1.45		
7565	3598V679	Tracking & Auditing	PaperCut MF for Education - SM	SMB BUNDLE, PER CANON DEVICE - PCMF-SMB-CANON	\$452.00	15.3%	\$382.63	\$11.13	\$9.05	\$7.38	\$12.89	\$10.22	\$8.53		
7566	3604V377	Tracking & Auditing	PaperCut MF for Education - Ad	PAPER/CUT ADDITIONAL PRINT RELEASE STATION (FIRST LICENSE INC	\$135.00	11.5%	\$119.48	\$3.48	\$2.83	\$2.30	\$4.02	\$3.19	\$2.66		
7567	3628V750	Tracking & Auditing	PaperCut MF for Education - Ad	PCPROX+ ETHERNET (2-PORT)/P READER KIT - PRX-KT-80581AK4	\$475.00	40.4%	\$283.00	\$8.23	\$6.69	\$5.46	\$9.53	\$7.56	\$6.31		
7568	3628V749	Tracking & Auditing	PaperCut MF for Education - Ad	FAST RELEASE NETWORK CARD READER CONNECTION LICENSE, PRIC	\$37.00	13.5%	\$32.00	\$0.93	\$0.76	\$0.62	\$1.08	\$0.86	\$0.71		
7569	3628V772	Tracking & Auditing	PaperCut MF for Education - Ad	PAPER/CUT HP FAST RELEASE EMBEDDED, 1-49, PER DEVICE - PCMF-F	\$171.00	15.1%	\$145.15	\$4.22	\$3.43	\$2.80	\$4.89	\$3.88	\$3.24		
7570	2833V557	Tracking & Auditing	PaperCut MF for Education - Ad	PAPER/CUT - BANNER ACCOUNTING SOFTWARE INTEGRATION - PCB	\$4,900.00	-1.3%	\$4,964.00	\$144.40	\$117.40	\$95.76	\$167.19	\$132.64	\$110.65		
7571	3430V869	Tracking & Auditing	PaperCut MF for Education - Ad	CLIO INTEGRATION WITH PAPER/CUT - PCCLIO-INT	\$4,900.00	10.7%	\$4,374.00	\$127.24	\$103.45	\$84.37	\$147.32	\$116.87	\$97.50		
7572	3714V282	Tracking & Auditing	PaperCut MF for Education - Ad	ELITE ENTERPRISE INTEGRATION WITH PAPER/CUT - PCELITE-INT	\$3,500.00	-2.1%	\$3,573.50	\$103.95	\$84.51	\$68.93	\$120.36	\$95.48	\$79.65		
7573	3430V876	Tracking & Auditing	PaperCut MF for Education - Ad	TAB83 INTEGRATION WITH PAPER/CUT - PCTAB83-INT	\$2,400.00	-2.0%	\$2,448.00	\$71.21	\$57.90	\$47.22	\$82.45	\$65.41	\$54.57		
7574	3656V828	Tracking & Auditing	PaperCut MF for Education - Ad	PAPER/CUT UNLIMITED USER LICENSE CONVERSION - PCMF-USERS-C	\$219.00	14.7%	\$186.78	\$5.43	\$4.42	\$3.60	\$6.29	\$4.99	\$4.16		
7575	3675V417	Tracking & Auditing	PaperCut MF for Education - Ad	PAPER/CUT MF - ON-PREM OCR AND DOCUMENT PROCESSING PACK	\$1,094.00	16.5%	\$913.00	\$26.56	\$21.59	\$17.61	\$30.75	\$24.40	\$20.35		
7576	3620V118	Tracking & Auditing	PaperCut MF for Education - Ad	ACDI HARDWARE CONNECTION LICENSE, PRICED PER UNIT - PCMF-C	\$280.00	23.9%	\$213.18	\$6.20	\$5.04	\$4.11	\$7.18	\$5.70	\$4.75		
7577	3651V214	Tracking & Auditing	PaperCut MF for Education - Ad	CARTADIS CPAD CONNECTION LICENSE, PRICED PER UNIT - PCMF-C	\$75.00	13.3%	\$65.00	\$1.89	\$1.54	\$1.25	\$2.19	\$1.74	\$1.45		
7578	3651V206	Tracking & Auditing	PaperCut MF for Education - Ad	CONTROLLER, TOUCH SCREEN WITH POWER SUPPLY AND NETWORK	\$1,600.00	31.3%	\$1,100.00	\$32.00	\$26.02	\$21.22	\$37.05	\$29.39	\$24.52		
7579	3620V121	Tracking & Auditing	PaperCut MF for Education - Ad	EXTENDED WARRANTY, MAX OF ADDITIONAL 4 YEAR - EXTWARRAN	\$0.20	25.0%	\$0.15	\$0.00	\$0.00	\$0.00	\$0.01	\$0.00	\$0.00		
7580	2828V957	Tracking & Auditing	PaperCut MF for Education - Ad	PAPER/CUT - BLACKBOARD - GW-BLACKBOARD	\$3,041.00	12.0%	\$2,676.00	\$77.84	\$63.29	\$51.62	\$90.13	\$71.50	\$59.65		
7581	2884V327	Tracking & Auditing	PaperCut MF for Education - Ad	PAPER/CUT - BRACKET MOUNT FOR CPAD CONTROLLER - CPADBRACK	\$80.00	41.3%	\$47.00	\$1.37	\$1.11	\$0.91	\$1.58	\$1.26	\$1.05		
7582	2749V436	Tracking & Auditing	PaperCut MF for Education - Ad	PAPER/CUT - INTERFACE HARDWARE, MULTIPLE PRICE LINES ON CANON	\$91.67	37.8%	\$57.00	\$1.66	\$1.35	\$1.10	\$1.92	\$1.52	\$1.27		
7583	3626V123	Tracking & Auditing	PaperCut MF for Education - Ad	PAPER/CUT JOB TICKETING - FABLAB	\$4,665.00	12.0%	\$4,105.00	\$119.41	\$97.08	\$79.19	\$138.26	\$109.69	\$91.50		
7584	3675V416	Tracking & Auditing	PaperCut MF for Education - Ad	PAPER/CUT MF - ADVANCED PRINT ENABLEMENT PACK - PCMF-PEP	\$2,734.00	16.6%	\$2,280.00	\$66.33	\$53.92	\$43.98	\$76.79	\$60.92	\$50.82		
7585	3669V424	Tracking & Auditing	PaperCut MF for Education - Ad	INTERFACE HARNESS, MULTIPLE PRICE LINES - H20-COPIER OEM	\$100.00	38.8%	\$61.20	\$1.78	\$1.45	\$1.18	\$2.06	\$1.64	\$1.36		
7586	2828V954	Tracking & Auditing	PaperCut MF for Education - Ad	PAPER/CUT - PAYPAL WEBSITE PAYMENTS STANDARD - GW-PPWPS	\$495.00	12.9%	\$431.00	\$12.54	\$10.19	\$8.31	\$14.52	\$11.52	\$9.61		
7587	3805V860	Tracking & Auditing	PaperCut MF for Education - Ad	PAPER/CUT ADVANCED CONNECTOR LICENSE BOSCP, CARTADIS, JA	\$82.00	17.1%	\$68.00	\$1.98	\$1.61	\$1.31	\$2.29	\$1.82	\$1.52		
7588	3850V636	Tracking & Auditing	PaperCut MF for Education - Ad	PAPER/CUT CONNECTOR LICENSE - BIOSSTORE, FAST RELEASE - PCMF-	\$41.00	14.6%	\$35.00	\$1.02	\$0.83	\$0.68	\$1.18	\$0.94	\$0.78		
7589	3430V877	Tracking & Auditing	PaperCut MF for Education - Ad	TIMESLIPS INTEG WITH PAPER/CUT - PCTSLIPS-INT	\$2,400.00	10.8%	\$2,142.00	\$62.31	\$50.66	\$41.32	\$72.14	\$57.23	\$47.75		
7590	3860V476	Tracking & Auditing	PaperCut MF for Education - Ad	PAPER/CUT SFP EMB, HP PRINTER, EDUGOV, 200-499, PER DEVICE - P	\$130.00	15.4%	\$110.00	\$3.20	\$2.60	\$2.12	\$3.70	\$2.94	\$2.45		
7591	3860V477	Tracking & Auditing	PaperCut MF for Education - Ad	PAPER/CUT PAYMENT GATEWAY GROUP 1 - GW-GROUP1	\$541.00	16.5%	\$452.00	\$13.15	\$10.69	\$8.72	\$15.22	\$12.08	\$10.08		
7592	3860V478	Tracking & Auditing	PaperCut MF for Education - Ad	PAPER/CUT PAYMENT GATEWAY GROUP 2 - GW-GROUP2	\$820.00	16.5%	\$685.00	\$19.93	\$16.20	\$13.21	\$23.07	\$18.30	\$15.27		
7593	3860V479	Tracking & Auditing	PaperCut MF for Education - Ad	PAPER/CUT PAYMENT GATEWAY GROUP 3 - GW-GROUP3	\$3,280.00	16.6%	\$2,736.00	\$79.59	\$64.71	\$52.78	\$92.15	\$73.11	\$60.99		
7594	3849V526	Tracking & Auditing	PaperCut MF for Education - Ad	PAPER/CUT ELATEC TWN4 HD PROX READER P W/THREE CABLES KIT	\$151.00	4.6%	\$144.00	\$4.19	\$3.41	\$2.78	\$4.85	\$3.85	\$3.21		
7595	3849V527	Tracking & Auditing	PaperCut MF for Education - Ad	PAPER/CUT EXTERNAL SNAP-IN HOLDER KIT - BLACK- HKSI-BKIT	\$35.00	22.9%	\$27.00	\$0.79	\$0.64	\$0.52	\$0.91	\$0.72	\$0.60		
7596	3911V350	Tracking & Auditing	PaperCut MF for Education - Ad	PAPER/CUT SFP EMB, HP PRINTER, COMM, 50-99, PER DEVICE - PCMF	\$170.00	15.9%	\$143.00	\$4.16	\$3.38	\$2.76	\$4.82				

					Purchase		Lease						Service		
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
7726	4048V623	Tracking & Auditing	PrinterLogic Saas Bundled Licen	PRINTERLOGIC - REG - SAAS - SECURITY - 100-249 - R-P-C-SAS-ASB-1	\$30.60	8.5%	\$28.00	\$0.81	\$0.66	\$0.54	\$0.94	\$0.75	\$0.62		
7727	4046V093	Tracking & Auditing	PrinterLogic Saas Bundled Licen	PRINTERLOGIC - REG - SAAS - SECURITY - 250-499 - R-P-C-SAS-ASB-2	\$26.90	7.1%	\$25.00	\$0.73	\$0.59	\$0.48	\$0.84	\$0.67	\$0.56		
7728	4046V094	Tracking & Auditing	PrinterLogic Saas Bundled Licen	PRINTERLOGIC - REG - SAAS - SECURITY - 500-999 - R-P-C-SAS-ASB-5	\$23.70	7.2%	\$22.00	\$0.64	\$0.52	\$0.42	\$0.74	\$0.59	\$0.49		
7729	4046V095	Tracking & Auditing	PrinterLogic Saas Bundled Licen	PRINTERLOGIC - REG - SAAS - SECURITY - 1000-1999 - R-P-C-SAS-ASB-8	\$21.10	5.6%	\$19.91	\$0.58	\$0.47	\$0.38	\$0.67	\$0.53	\$0.44		
7730	4048V624	Tracking & Auditing	PrinterLogic Saas Bundled Licen	PRINTERLOGIC - REG - SAAS - COST - 25-49 - R-P-C-SAS-CMB-25+	\$27.30	8.4%	\$25.00	\$0.73	\$0.59	\$0.48	\$0.84	\$0.67	\$0.56		
7731	4048V625	Tracking & Auditing	PrinterLogic Saas Bundled Licen	PRINTERLOGIC - REG - SAAS - COST - 50-99 - R-P-C-SAS-CMB-50+	\$24.60	6.5%	\$23.00	\$0.67	\$0.54	\$0.44	\$0.77	\$0.61	\$0.51		
7732	4048V626	Tracking & Auditing	PrinterLogic Saas Bundled Licen	PRINTERLOGIC - REG - SAAS - COST - 100-249 - R-P-C-SAS-CMB-100+	\$21.60	7.4%	\$20.00	\$0.58	\$0.47	\$0.39	\$0.67	\$0.53	\$0.45		
7733	4046V096	Tracking & Auditing	PrinterLogic Saas Bundled Licen	PRINTERLOGIC - REG - SAAS - COST - 250-499 - R-P-C-SAS-CMB-250+	\$19.00	5.4%	\$17.97	\$0.52	\$0.42	\$0.35	\$0.61	\$0.48	\$0.40		
7734	4046V097	Tracking & Auditing	PrinterLogic Saas Bundled Licen	PRINTERLOGIC - REG - SAAS - COST - 500-999 - R-P-C-SAS-CMB-500+	\$16.70	5.2%	\$15.83	\$0.46	\$0.37	\$0.31	\$0.53	\$0.42	\$0.35		
7735	4046V098	Tracking & Auditing	PrinterLogic Saas Bundled Licen	PRINTERLOGIC - REG - SAAS - COST - 1000-1999 - R-P-C-SAS-CMB-10	\$14.90	6.0%	\$14.00	\$0.41	\$0.33	\$0.27	\$0.47	\$0.37	\$0.31		
7736	4048V639	Tracking & Auditing	PrinterLogic EDU Saas Core Sub	PRINTERLOGIC - REG - EDU - SAAS - CORE - 25-49 - R-P-E-SAS-COR-25	\$89.50	3.9%	\$86.00	\$2.50	\$2.03	\$1.66	\$2.90	\$2.30	\$1.92		
7737	4048V640	Tracking & Auditing	PrinterLogic EDU Saas Core Sub	PRINTERLOGIC - REG - EDU - SAAS - CORE - 50-99 - R-P-E-SAS-COR-50	\$80.50	3.1%	\$78.00	\$2.27	\$1.84	\$1.50	\$2.63	\$2.08	\$1.74		
7738	4048V641	Tracking & Auditing	PrinterLogic EDU Saas Core Sub	PRINTERLOGIC - REG - EDU - SAAS - CORE - 100-249 - R-P-E-SAS-COR	\$70.90	2.7%	\$69.00	\$2.01	\$1.63	\$1.33	\$2.32	\$1.84	\$1.54		
7739	4046V111	Tracking & Auditing	PrinterLogic EDU Saas Core Sub	PRINTERLOGIC - REG - EDU - SAAS - CORE - 250-499 - R-P-E-SAS-COR	\$62.40	2.2%	\$61.00	\$1.77	\$1.44	\$1.18	\$2.05	\$1.63	\$1.36		
7740	4046V112	Tracking & Auditing	PrinterLogic EDU Saas Core Sub	PRINTERLOGIC - REG - EDU - SAAS - CORE - 500-999 - R-P-E-SAS-COR	\$54.90	1.6%	\$54.00	\$1.57	\$1.28	\$1.04	\$1.82	\$1.44	\$1.20		
7741	4046V113	Tracking & Auditing	PrinterLogic EDU Saas Core Sub	PRINTERLOGIC - REG - EDU - SAAS - CORE - 1000-1999 - R-P-E-SAS-CO	\$48.80	3.7%	\$47.00	\$1.37	\$1.11	\$0.91	\$1.58	\$1.26	\$1.05		
7742	4046V114	Tracking & Auditing	PrinterLogic EDU Saas Core Sub	PRINTERLOGIC - REG - EDU - SAAS - CORE - 2000-3499 - R-P-E-SAS-CO	\$43.50	3.4%	\$42.00	\$1.22	\$0.99	\$0.81	\$1.41	\$1.12	\$0.94		
7743	4046V115	Tracking & Auditing	PrinterLogic EDU Saas Core Sub	PRINTERLOGIC - REG - EDU - SAAS - CORE - 3500-4999 - R-P-E-SAS-CO	\$39.60	4.0%	\$38.00	\$1.11	\$0.90	\$0.73	\$1.28	\$1.02	\$0.85		
7744	4046V116	Tracking & Auditing	PrinterLogic EDU Saas Core Sub	PRINTERLOGIC - REG - EDU - SAAS - CORE - 5000-7499 - R-P-E-SAS-CO	\$36.00	2.8%	\$35.00	\$1.02	\$0.83	\$0.68	\$1.18	\$0.94	\$0.78		
7745	4048V642	Tracking & Auditing	PrinterLogic EDU Saas Bundled	PRINTERLOGIC - REG - EDU - SAAS - OUTPUT - 25-49 - R-P-E-SAS-OM	\$37.60	1.6%	\$37.00	\$1.08	\$0.88	\$0.71	\$1.25	\$0.99	\$0.82		
7746	4048V643	Tracking & Auditing	PrinterLogic EDU Saas Bundled	PRINTERLOGIC - REG - EDU - SAAS - OUTPUT - 50-99 - R-P-E-SAS-OM	\$33.80	2.4%	\$33.00	\$0.96	\$0.78	\$0.64	\$1.11	\$0.88	\$0.74		
7747	4048V644	Tracking & Auditing	PrinterLogic EDU Saas Bundled	PRINTERLOGIC - REG - EDU - SAAS - OUTPUT - 100-249 - R-P-E-SAS-CO	\$29.80	2.7%	\$29.00	\$0.84	\$0.69	\$0.56	\$0.98	\$0.77	\$0.65		
7748	4046V713	Tracking & Auditing	PrinterLogic EDU Saas Bundled	PRINTERLOGIC - REG - EDU - SAAS - OUTPUT - 250-499 - R-P-E-SAS-CO	\$26.20	0.8%	\$26.00	\$0.76	\$0.61	\$0.50	\$0.88	\$0.69	\$0.58		
7749	4046V714	Tracking & Auditing	PrinterLogic EDU Saas Bundled	PRINTERLOGIC - REG - EDU - SAAS - OUTPUT - 500-999 - R-P-E-SAS-CO	\$23.10	0.4%	\$23.00	\$0.67	\$0.54	\$0.44	\$0.77	\$0.61	\$0.51		
7750	4046V715	Tracking & Auditing	PrinterLogic EDU Saas Bundled	PRINTERLOGIC - REG - EDU - SAAS - OUTPUT - 1000-1999 - R-P-E-SAS-CO	\$20.50	-2.1%	\$20.93	\$0.61	\$0.49	\$0.40	\$0.70	\$0.56	\$0.47		
7751	4048V645	Tracking & Auditing	PrinterLogic EDU Saas Bundled	PRINTERLOGIC - REG - EDU - SAAS - SECURITY - 25-49 - R-P-E-SAS-AS	\$30.40	1.3%	\$30.00	\$0.87	\$0.71	\$0.58	\$1.01	\$0.80	\$0.67		
7752	4048V646	Tracking & Auditing	PrinterLogic EDU Saas Bundled	PRINTERLOGIC - REG - EDU - SAAS - SECURITY - 50-99 - R-P-E-SAS-AS	\$27.40	1.5%	\$27.00	\$0.79	\$0.64	\$0.52	\$0.91	\$0.72	\$0.60		
7753	4048V647	Tracking & Auditing	PrinterLogic EDU Saas Bundled	PRINTERLOGIC - REG - EDU - SAAS - SECURITY - 100-249 - R-P-E-SAS-	\$24.10	0.4%	\$24.00	\$0.70	\$0.57	\$0.46	\$0.81	\$0.64	\$0.53		
7754	4046V716	Tracking & Auditing	PrinterLogic EDU Saas Bundled	PRINTERLOGIC - REG - EDU - SAAS - SECURITY - 250-499 - R-P-E-SAS-	\$21.20	0.9%	\$21.00	\$0.61	\$0.50	\$0.41	\$0.71	\$0.56	\$0.47		
7755	4046V717	Tracking & Auditing	PrinterLogic EDU Saas Bundled	PRINTERLOGIC - REG - EDU - SAAS - SECURITY - 500-999 - R-P-E-SAS-	\$18.70	-1.6%	\$19.00	\$0.55	\$0.45	\$0.37	\$0.64	\$0.51	\$0.42		
7756	4046V718	Tracking & Auditing	PrinterLogic EDU Saas Bundled	PRINTERLOGIC - REG - EDU - SAAS - SECURITY - 1000-1999 - R-P-E-SAS-	\$16.60	-2.1%	\$16.95	\$0.49	\$0.40	\$0.33	\$0.57	\$0.45	\$0.38		
7757	4048V648	Tracking & Auditing	PrinterLogic EDU Saas Bundled	PRINTERLOGIC - REG - EDU - SAAS - COST - 25-49 - R-P-E-SAS-CMB-2	\$21.50	-2.1%	\$21.95	\$0.64	\$0.52	\$0.42	\$0.74	\$0.59	\$0.49		
7758	4048V649	Tracking & Auditing	PrinterLogic EDU Saas Bundled	PRINTERLOGIC - REG - EDU - SAAS - COST - 50-99 - R-P-E-SAS-CMB-5	\$19.30	-2.1%	\$19.71	\$0.57	\$0.47	\$0.38	\$0.66	\$0.53	\$0.44		
7759	4048V650	Tracking & Auditing	PrinterLogic EDU Saas Bundled	PRINTERLOGIC - REG - EDU - SAAS - COST - 100-249 - R-P-E-SAS-CMB	\$17.00	0.0%	\$17.00	\$0.49	\$0.40	\$0.33	\$0.57	\$0.45	\$0.38		
7760	4046V719	Tracking & Auditing	PrinterLogic EDU Saas Bundled	PRINTERLOGIC - REG - EDU - SAAS - COST - 250-499 - R-P-E-SAS-CMB	\$15.00	0.0%	\$15.00	\$0.44	\$0.35	\$0.29	\$0.51	\$0.40	\$0.33		
7761	4046V720	Tracking & Auditing	PrinterLogic EDU Saas Bundled	PRINTERLOGIC - REG - EDU - SAAS - COST - 500-999 - R-P-E-SAS-CMB	\$13.20	-2.1%	\$13.48	\$0.39	\$0.32	\$0.26	\$0.45	\$0.36	\$0.30		
7762	4046V721	Tracking & Auditing	PrinterLogic EDU Saas Bundled	PRINTERLOGIC - REG - EDU - SAAS - COST - 1000-1999 - R-P-E-SAS-CO	\$11.70	-2.1%	\$11.95	\$0.35	\$0.28	\$0.23	\$0.40	\$0.32	\$0.27		
7763	4048V124	Tracking & Auditing	PrinterLogic SaaS Core Subscrip	PRINTERLOGIC - SAAS - CORE - 25-49 - P-C-SAS-COR-25+	\$113.70	5.4%	\$107.51	\$3.13	\$2.54	\$2.07	\$3.62	\$2.87	\$2.40		
7764	4048V125	Tracking & Auditing	PrinterLogic SaaS Core Subscrip	PRINTERLOGIC - SAAS - CORE - 50-99 - P-C-SAS-COR-50+	\$102.30	5.4%	\$96.79	\$2.82	\$2.29	\$1.87	\$3.26	\$2.59	\$2.16		
7765	4048V663	Tracking & Auditing	PrinterLogic SaaS Core Subscrip	PRINTERLOGIC - SAAS - CORE - 100-249 - P-C-SAS-COR-100+	\$90.10	5.5%	\$85.15	\$2.48	\$2.01	\$1.64	\$2.87	\$2.28	\$1.90		
7766	4046V024	Tracking & Auditing	PrinterLogic SaaS Core Subscrip	PRINTERLOGIC - SAAS - CORE - 250-499 - P-C-SAS-COR-250+	\$79.20	5.4%	\$74.94	\$2.18	\$1.77	\$1.45	\$2.52	\$2.00	\$1.67		
7767	4046V025	Tracking & Auditing	PrinterLogic SaaS Core Subscrip	PRINTERLOGIC - SAAS -											

Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annual, etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner
7898	4048V601	Tracking & Auditing	PrinterLogic EDU VA Core Subs	PRINTERLOGIC - EDU - VA - CORE - 50-99 - P-E-VAS-COR-50+	\$80.50	-2.1%	\$82.19	\$2.39	\$1.94	\$1.59	\$2.77	\$2.20	\$1.83		
7899	4048V602	Tracking & Auditing	PrinterLogic EDU VA Core Subs	PRINTERLOGIC - EDU - VA - CORE - 100-249 - P-E-VAS-COR-100+	\$70.90	-2.1%	\$72.39	\$2.11	\$1.71	\$1.40	\$2.44	\$1.93	\$1.61		
7900	4046V067	Tracking & Auditing	PrinterLogic EDU VA Core Subs	PRINTERLOGIC - EDU - VA - CORE - 250-499 - P-E-VAS-COR-250+	\$62.40	-2.1%	\$63.71	\$1.85	\$1.51	\$1.23	\$2.15	\$1.70	\$1.42		
7901	4046V068	Tracking & Auditing	PrinterLogic EDU VA Core Subs	PRINTERLOGIC - EDU - VA - CORE - 500-999 - P-E-VAS-COR-500+	\$54.90	-2.1%	\$56.05	\$1.63	\$1.33	\$1.08	\$1.89	\$1.50	\$1.25		
7902	4046V069	Tracking & Auditing	PrinterLogic EDU VA Core Subs	PRINTERLOGIC - EDU - VA - CORE - 1000-1999 - P-E-VAS-COR-1000+	\$48.80	-2.1%	\$49.82	\$1.45	\$1.18	\$0.96	\$1.68	\$1.33	\$1.11		
7903	4048V603	Tracking & Auditing	PrinterLogic EDU VA Bundled Su	PRINTERLOGIC - EDU - VA - OUTPUT - 25-49 - P-E-VAS-OMB-25+	\$37.60	-2.1%	\$38.39	\$1.12	\$0.91	\$0.74	\$1.29	\$1.03	\$0.86		
7904	4048V604	Tracking & Auditing	PrinterLogic EDU VA Bundled Su	PRINTERLOGIC - EDU - VA - OUTPUT - 50-99 - P-E-VAS-OMB-50+	\$33.80	-2.1%	\$34.51	\$1.00	\$0.82	\$0.67	\$1.16	\$0.92	\$0.77		
7905	4048V605	Tracking & Auditing	PrinterLogic EDU VA Bundled Su	PRINTERLOGIC - EDU - VA - OUTPUT - 100-249 - P-E-VAS-OMB-100+	\$29.80	-2.1%	\$30.43	\$0.89	\$0.72	\$0.59	\$1.02	\$0.81	\$0.68		
7906	4046V070	Tracking & Auditing	PrinterLogic EDU VA Bundled Su	PRINTERLOGIC - EDU - VA - OUTPUT - 250-499 - P-E-VAS-OMB-250+	\$26.20	-2.1%	\$26.75	\$0.78	\$0.63	\$0.52	\$0.90	\$0.71	\$0.60		
7907	4046V071	Tracking & Auditing	PrinterLogic EDU VA Bundled Su	PRINTERLOGIC - EDU - VA - OUTPUT - 500-999 - P-E-VAS-OMB-500+	\$23.10	-2.1%	\$23.59	\$0.69	\$0.56	\$0.46	\$0.79	\$0.63	\$0.53		
7908	4046V072	Tracking & Auditing	PrinterLogic EDU VA Bundled Su	PRINTERLOGIC - EDU - VA - OUTPUT - 1000-1999 - P-E-VAS-OMB-1000+	\$20.50	-2.1%	\$20.93	\$0.61	\$0.49	\$0.40	\$0.70	\$0.56	\$0.47		
7909	4048V606	Tracking & Auditing	PrinterLogic EDU VA Bundled Su	PRINTERLOGIC - EDU - VA - SECURITY - 25-49 - P-E-VAS-ASB-25+	\$30.40	-2.1%	\$31.04	\$0.90	\$0.73	\$0.60	\$1.05	\$0.83	\$0.69		
7910	4048V607	Tracking & Auditing	PrinterLogic EDU VA Bundled Su	PRINTERLOGIC - EDU - VA - SECURITY - 50-99 - P-E-VAS-ASB-50+	\$27.40	-2.1%	\$27.98	\$0.81	\$0.66	\$0.54	\$0.94	\$0.75	\$0.62		
7911	4048V608	Tracking & Auditing	PrinterLogic EDU VA Bundled Su	PRINTERLOGIC - EDU - VA - SECURITY - 100-249 - P-E-VAS-ASB-100+	\$24.10	-2.1%	\$24.61	\$0.72	\$0.58	\$0.47	\$0.83	\$0.66	\$0.55		
7912	4046V073	Tracking & Auditing	PrinterLogic EDU VA Bundled Su	PRINTERLOGIC - EDU - VA - SECURITY - 250-499 - P-E-VAS-ASB-250+	\$21.20	-2.1%	\$21.65	\$0.63	\$0.51	\$0.42	\$0.73	\$0.58	\$0.48		
7913	4046V074	Tracking & Auditing	PrinterLogic EDU VA Bundled Su	PRINTERLOGIC - EDU - VA - SECURITY - 500-999 - P-E-VAS-ASB-500+	\$18.70	-2.1%	\$19.09	\$0.56	\$0.45	\$0.37	\$0.64	\$0.51	\$0.43		
7914	4046V075	Tracking & Auditing	PrinterLogic EDU VA Bundled Su	PRINTERLOGIC - EDU - VA - SECURITY - 1000-1999 - P-E-VAS-ASB-1000+	\$16.60	-2.1%	\$16.95	\$0.49	\$0.40	\$0.33	\$0.57	\$0.45	\$0.38		
7915	4048V609	Tracking & Auditing	PrinterLogic EDU VA Bundled Su	PRINTERLOGIC - EDU - VA - COST - 25-49 - P-E-VAS-CMB-25+	\$21.50	-2.1%	\$21.95	\$0.64	\$0.52	\$0.42	\$0.74	\$0.59	\$0.49		
7916	4048V610	Tracking & Auditing	PrinterLogic EDU VA Bundled Su	PRINTERLOGIC - EDU - VA - COST - 50-99 - P-E-VAS-CMB-50+	\$19.30	-2.1%	\$19.71	\$0.57	\$0.47	\$0.38	\$0.66	\$0.53	\$0.44		
7917	4048V611	Tracking & Auditing	PrinterLogic EDU VA Bundled Su	PRINTERLOGIC - EDU - VA - COST - 100-249 - P-E-VAS-CMB-100+	\$17.00	-2.1%	\$17.36	\$0.51	\$0.41	\$0.33	\$0.58	\$0.46	\$0.39		
7918	4046V076	Tracking & Auditing	PrinterLogic EDU VA Bundled Su	PRINTERLOGIC - EDU - VA - COST - 250-499 - P-E-VAS-CMB-250+	\$15.00	-2.1%	\$15.32	\$0.45	\$0.36	\$0.30	\$0.52	\$0.41	\$0.34		
7919	4046V077	Tracking & Auditing	PrinterLogic EDU VA Bundled Su	PRINTERLOGIC - EDU - VA - COST - 500-999 - P-E-VAS-CMB-500+	\$13.20	-2.1%	\$13.48	\$0.39	\$0.32	\$0.26	\$0.45	\$0.36	\$0.30		
7920	4046V078	Tracking & Auditing	PrinterLogic EDU VA Bundled Su	PRINTERLOGIC - EDU - VA - COST - 1000-1999 - P-E-VAS-CMB-1000+	\$11.70	-2.1%	\$11.95	\$0.35	\$0.28	\$0.23	\$0.40	\$0.32	\$0.27		
7921	3900V648	Tracking & Auditing	PrinterLogic Implementation Ser	PROFESSIONAL SERVICES SAAS UPGRADE MIGRATION PACKAGE - P-	\$1,911.20	16.9%	\$1,588.14	\$46.20	\$37.56	\$30.64	\$53.49	\$42.44	\$35.40		
7922	3900V649	Tracking & Auditing	PrinterLogic Implementation Ser	PROFESSIONAL SERVICES BRONZE PACKAGE - P-PS-BRZ-1	\$7,962.70	16.9%	\$6,615.72	\$192.45	\$156.46	\$127.62	\$222.82	\$176.77	\$147.46		
7923	3900V650	Tracking & Auditing	PrinterLogic Implementation Ser	PROFESSIONAL SERVICES SILVER PACKAGE - P-PS-SLV-1	\$15,925.70	16.9%	\$13,230.42	\$384.87	\$312.90	\$255.21	\$445.60	\$353.52	\$294.91		
7924	3900V651	Tracking & Auditing	PrinterLogic Implementation Ser	PROFESSIONAL SERVICES GOLD PACKAGE - P-PS-GLD-1	\$23,888.40	14.5%	\$20,428.80	\$594.27	\$483.14	\$394.07	\$688.04	\$545.86	\$455.36		
7925	3900V652	Tracking & Auditing	PrinterLogic Implementation Ser	PROFESSIONAL SERVICES TECHNICAL ACCOUNT MANAGER - P-PS-TA	\$31,851.30	16.9%	\$26,460.84	\$769.75	\$625.80	\$510.43	\$891.20	\$707.03	\$589.81		
7926	3900V653	Tracking & Auditing	PrinterLogic Implementation Ser	PROFESSIONAL SERVICES ENTERPRISE PACKAGE - P-PS-ENT-1	\$31,851.30	0.3%	\$31,752.60	\$923.68	\$750.95	\$612.51	\$1,069.43	\$848.43	\$707.77		
7927	3900V646	Tracking & Auditing	PrinterLogic Implementation Ser	PROFESSIONAL SERVICES HOUR - P-PS-HR-1	\$318.50	16.7%	\$265.20	\$7.71	\$6.27	\$5.12	\$8.93	\$7.09	\$5.91		
7928	3900V647	Tracking & Auditing	PrinterLogic Implementation Ser	PROFESSIONAL SERVICES SMB PACKAGE - P-PS-SMB-1	\$1,592.60	16.9%	\$1,323.96	\$38.51	\$31.31	\$25.54	\$44.59	\$35.38	\$29.51		
7961	3910V291	Web-to-Print	Pressero - eCommerce W2P Sell	ALEYANT PRESSERO ENTERPRISE SELF HOSTED PLATFORM LICENSE -	\$67,200.00	15.0%	\$57,120.00	\$1,661.62	\$1,350.89	\$1,101.84	\$1,923.80	\$1,526.25	\$1,273.20		
7962	3910V293	Web-to-Print	Pressero - eCommerce W2P Sell	ALEYANT PRESSERO ENTERPRISE SELF HOSTED PLATFORM MONTHLY	\$1,121.00	10.2%	\$1,006.74	\$29.29	\$23.81	\$19.42	\$33.91	\$26.90	\$22.44		
7963	3910V295	Web-to-Print	Pressero - eCommerce W2P Sell	ALEYANT PRESSERO ENTERPRISE SELF HOSTED IMPLEMENTATION FE	\$7,350.00	20.0%	\$5,880.30	\$171.06	\$139.07	\$113.43	\$198.05	\$157.12	\$131.07		
7964	3526V830	Web-to-Print	Pressero - eCommerce W2P Clo	ALEYANT PRESSERO ADVANCED CLOUD PLATFORM ACTIVATION PRO	\$3,408.00	9.4%	\$3,088.56	\$89.85	\$73.04	\$59.58	\$104.02	\$82.53	\$68.84		
7965	3526V831	Web-to-Print	Pressero - eCommerce W2P Clo	ALEYANT PRESSERO ADVANCED CLOUD PLATFORM MONTHLY SUBS	\$591.00	9.2%	\$536.52	\$15.61	\$12.69	\$10.35	\$18.07	\$14.34	\$11.96		
7966	3526V832	Web-to-Print	Pressero - eCommerce W2P Clo	ALEYANT PRESSERO PREMIER CLOUD PLATFORM ACTIVATION PRO S	\$5,046.00	9.4%	\$4,573.68	\$133.05	\$108.17	\$88.23	\$154.04	\$122.21	\$101.95		
7967	3526V833	Web-to-Print	Pressero - eCommerce W2P Clo	ALEYANT PRESSERO PREMIER CLOUD PLATFORM MONTHLY SUBSCR	\$723.00	9.3%	\$655.86	\$19.08	\$15.51	\$12.65	\$22.09	\$17.52	\$14.62		
7968	3526V834	Web-to-Print	Pressero - eCommerce W2P Clo	ALEYANT PRESSERO PREMIER PRIVATE CLOUD PLATFORM ACTIVATI	\$5,702.00	9.3%	\$5,169.36	\$150.38	\$122.26	\$99.72	\$174.10	\$138.13	\$115.23		
7969	3526V835	Web-to-Print	Pressero - eCommerce W2P Clo	ALEYANT PRESSERO PREMIER PRIVATE CLOUD PLATFORM MONTHLY	\$1,869.00	9.3%	\$1,695.24	\$49.31	\$40.09	\$32.70	\$57.10	\$45.30	\$37.79		
7970	3910V294	Web-to-Print	Pressero - eCommerce W2P Clo	ALEYANT PRESSERO ADVANCED CLOUD PLATFORM FOR EDUCATION	\$3,045.00	9.2%	\$2,765.00	\$80.43	\$65.39	\$53.34	\$93.13	\$73.88	\$61.63		
7971	3910V292	Web-to-Print	Pressero - eCommerce W2P Clo	ALEYANT PRESSERO											

					Purchase			Lease							Service	
					Pricing Quantity (License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner	
Sort Key	Category	Product Family	Item Grouping	Product												
8102	2701C001	INTERCHANGEABLE LENS PROJECTORS	Lenses	ULTRA SHORT FIXED LENS RS-SLO6UW	\$5,599.00	31.1%	\$3,859.00	\$112.26	\$91.27	\$74.44	\$129.97	\$103.11	\$86.02			
8103	3379C001	INTERCHANGEABLE LENS PROJECTORS	Lenses	4K STANDARD ZOOM LENS RS-SL07RST	\$8,000.00	31.1%	\$5,515.00	\$160.43	\$130.43	\$106.38	\$185.75	\$147.36	\$122.93			
8104	2406C001	INTERCHANGEABLE LENS PROJECTORS	Lamp	REPLACEMENT LAMP RS-LP12	\$649.00	32.1%	\$440.64	\$12.82	\$10.42	\$8.50	\$14.84	\$11.77	\$9.82			
8105	2408C001	INTERCHANGEABLE LENS PROJECTORS	Accessories	REMOTE CONTROLLER RS-RC07	\$49.00	22.4%	\$38.00	\$1.11	\$0.90	\$0.73	\$1.28	\$1.02	\$0.85			
8106	5750B001	INTERCHANGEABLE LENS PROJECTORS	Accessories	REMOTE CONTROLLER RS-RC05	\$99.00	22.2%	\$77.00	\$2.24	\$1.82	\$1.49	\$2.59	\$2.06	\$1.72			
8107	2407C001	INTERCHANGEABLE LENS PROJECTORS	Accessories	REPLACEMENT AIR FILTER RS-FL05	\$129.00	27.9%	\$93.00	\$2.71	\$2.20	\$1.79	\$3.13	\$2.48	\$2.07			
8108	2423C002	NON-INTERCHANGEABLE LENS PROJECTORS	Equipment	REALIS 4K600Z MULTIMEDIA LASER PROJECTOR (BLACK)	\$69,995.00	38.7%	\$42,904.26	\$1,248.08	\$1,014.69	\$827.62	\$1,445.02	\$1,146.40	\$956.34			
8109	1955C002	NON-INTERCHANGEABLE LENS PROJECTORS	Equipment	REALIS 4K600STZ MULTIMEDIA LASER PROJECTOR (BLACK)	\$69,995.00	38.7%	\$42,904.26	\$1,248.08	\$1,014.69	\$827.62	\$1,445.02	\$1,146.40	\$956.34			
8110	5750B001	NON-INTERCHANGEABLE LENS PROJECTORS	Accessories	REMOTE CONTROLLER RS-RC05	\$99.00	22.2%	\$77.00	\$2.24	\$1.82	\$1.49	\$2.59	\$2.06	\$1.72			
8111	4970B001	NON-INTERCHANGEABLE LENS PROJECTORS	Accessories	REMOTE CONTROLLER RS-RC04	\$49.00	23.0%	\$37.74	\$1.10	\$0.89	\$0.73	\$1.27	\$1.01	\$0.84			
8112	2128C001	NON-INTERCHANGEABLE LENS PROJECTORS	Accessories	REPLACEMENT AIR FILTER RS-FL04	\$149.00	30.2%	\$104.04	\$3.03	\$2.46	\$2.01	\$3.50	\$2.78	\$2.32			
8113	1639C002	NON-INTERCHANGEABLE LENS PROJECTORS	Equipment	REALIS 4KS01ST MULTIMEDIA PROJECTOR (BLACK)	\$41,999.00	44.5%	\$23,322.30	\$678.45	\$551.57	\$449.89	\$785.50	\$623.17	\$519.85			
8114	0071C002	NON-INTERCHANGEABLE LENS PROJECTORS	Equipment	REALIS WUX500 MULTIMEDIA PROJECTOR	\$5,099.00	28.6%	\$3,640.00	\$105.89	\$86.09	\$70.22	\$122.60	\$97.26	\$81.14			
8115	0071C011	NON-INTERCHANGEABLE LENS PROJECTORS	Equipment	REALIS WUX500 DDICOM SIMULATION MEDICAL IMAGING PROJECTOR (WHITE)	\$5,699.00	39.5%	\$3,450.66	\$100.38	\$81.61	\$66.56	\$116.22	\$92.20	\$76.92			
8116	2136C002	NON-INTERCHANGEABLE LENS PROJECTORS	Equipment	REALIS WUX500ST MULTIMEDIA PROJECTOR (WHITE)	\$8,249.00	40.1%	\$4,944.00	\$143.82	\$116.93	\$95.37	\$166.51	\$132.10	\$110.20			
8117	2136C005	NON-INTERCHANGEABLE LENS PROJECTORS	Equipment	REALIS WUX500ST DDICOM SIMULATION MEDICAL IMAGING PROJECTOR (WHITE)	\$8,849.00	39.9%	\$5,316.24	\$154.65	\$125.73	\$102.55	\$179.05	\$142.05	\$118.50			
8118	1204C002	NON-INTERCHANGEABLE LENS PROJECTORS	Equipment	REALIS WUX450ST MULTIMEDIA PROJECTOR (WHITE)	\$7,329.00	40.2%	\$4,383.96	\$127.53	\$103.68	\$84.57	\$147.65	\$117.14	\$97.72			
8119	1204C008	NON-INTERCHANGEABLE LENS PROJECTORS	Equipment	REALIS WUX450ST DDICOM SIMULATION MEDICAL IMAGING PROJECTOR (WHITE)	\$7,959.00	40.2%	\$4,757.28	\$138.39	\$112.51	\$91.77	\$160.23	\$127.11	\$106.04			
8120	8377B001	NON-INTERCHANGEABLE LENS PROJECTORS	Lamps	REPLACEMENT LAMP RS-LP08	\$579.00	33.4%	\$385.56	\$11.22	\$9.12	\$7.44	\$12.99	\$10.30	\$8.59			
8121	1286C001	NON-INTERCHANGEABLE LENS PROJECTORS	Lamps	REPLACEMENT LAMP RS-LP10F	\$1,179.00	29.9%	\$826.20	\$24.03	\$19.54	\$15.94	\$27.83	\$22.08	\$18.42			
8122	8381B001	NON-INTERCHANGEABLE LENS PROJECTORS	Accessories	REMOTE CONTROLLER RS-RC06	\$49.00	23.0%	\$37.74	\$1.10	\$0.89	\$0.73	\$1.27	\$1.01	\$0.84			
8123	5750B001	NON-INTERCHANGEABLE LENS PROJECTORS	Accessories	REMOTE CONTROLLER RS-RC05	\$99.00	22.2%	\$77.00	\$2.24	\$1.82	\$1.49	\$2.59	\$2.06	\$1.72			
8124	4970B001	NON-INTERCHANGEABLE LENS PROJECTORS	Accessories	REMOTE CONTROLLER RS-RC04	\$49.00	23.0%	\$37.74	\$1.10	\$0.89	\$0.73	\$1.27	\$1.01	\$0.84			
8125	2482V755	NON-INTERCHANGEABLE LENS PROJECTORS	Accessories	COMPACT INSTALL CARRY CASE	\$79.00	31.6%	\$54.06	\$1.57	\$1.28	\$1.04	\$1.82	\$1.44	\$1.20			
8126	0963C001	NON-INTERCHANGEABLE LENS PROJECTORS	Accessories	REPLACEMENT AIR FILTER RS-FL03	\$119.00	31.4%	\$81.60	\$2.37	\$1.93	\$1.57	\$2.75	\$2.18	\$1.82			
8127	8379B001	NON-INTERCHANGEABLE LENS PROJECTORS	Accessories	REPLACEMENT AIR FILTER RS-FL02	\$79.00	31.6%	\$54.06	\$1.57	\$1.28	\$1.04	\$1.82	\$1.44	\$1.20			
8128	8380B001	NON-INTERCHANGEABLE LENS PROJECTORS	Accessories	OPTIONAL FEET RS-FT01	\$59.00	44.7%	\$32.64	\$0.95	\$0.77	\$0.63	\$1.10	\$0.87	\$0.73			
8129	3576C002	NON-INTERCHANGEABLE LENS PROJECTORS	Equipment	LX-MH502Z MULTIMEDIA LASER PROJECTOR (WHITE)	\$6,690.00	35.5%	\$4,316.00	\$125.55	\$102.07	\$83.26	\$145.36	\$115.32	\$96.20			
8130	2632C002	NON-INTERCHANGEABLE LENS PROJECTORS	Equipment	LX-MU500Z MULTIMEDIA LASER PROJECTOR (WHITE)	\$3,599.00	28.9%	\$2,560.00	\$74.47	\$60.54	\$49.38	\$86.22	\$68.40	\$57.06			
8131	1907C001	NON-INTERCHANGEABLE LENS PROJECTORS	Lamps	REPLACEMENT LAMP LV-LP42	\$349.00	27.5%	\$253.00	\$7.36	\$5.98	\$4.88	\$8.52	\$6.76	\$5.64			
8132	8827B001	EXTENDED SERVICE PLAN	ESP	PRO-AV PROJECTOR ESP 1 - See Below for Ordering Instructions	\$599.00	8.0%	\$550.80	\$16.02	\$13.03	\$10.62	\$18.55	\$14.72	\$12.28			
8133	8827B002	EXTENDED SERVICE PLAN	ESP	PRO-AV PROJECTOR ESP 2 - See Below for Ordering Instructions	\$829.00	0.0%	\$829.00	\$24.12	\$19.61	\$15.99	\$27.92	\$22.15	\$18.48			
8134	3575B520	PlotWave	Connectivity Options	UNIFLOW SPP DEVICE LICENSE FOR OCE LARGE FORMAT PRINTER - N	\$725.00	4.3%	\$693.60	\$20.18	\$16.40	\$13.38	\$23.36	\$18.53	\$15.46			
8135	3575B519	PlotWave	Connectivity Options	UNIFLOW SPP DEVICE LICENSE FOR OCE LARGE FORMAT PRINTER - L	\$600.00	4.2%	\$575.00	\$16.73	\$13.60	\$11.09	\$19.37	\$15.36	\$12.82			
8136	3575B520	ColorWave	Connectivity	UNIFLOW SPP DEVICE LICENSE FOR OCE LARGE FORMAT PRINTER - N	\$725.00	4.3%	\$693.60	\$20.18	\$16.40	\$13.38	\$23.36	\$18.53	\$15.46			
8137	3575B520	ColorWave	Connectivity	UNIFLOW SPP DEVICE LICENSE FOR OCE LARGE FORMAT PRINTER - N	\$725.00	4.3%	\$693.60	\$20.18	\$16.40	\$13.38	\$23.36	\$18.53	\$15.46			
8138	3934V933	Contex IQ Quattro	Machines	CONTEX IQ QUATTRO X 4450 SCANNER	\$7,830.00	12.6%	\$6,845.22	\$199.13	\$161.89	\$132.04	\$230.55	\$182.90	\$152.58			
8139	3934V934	Contex IQ Quattro	Main Engine Options	E-UPGRADE TO CONTEX IQ X 4490 SCANNER	\$1,417.00	12.6%	\$1,238.28	\$36.02	\$29.29	\$23.89	\$41.71	\$33.09	\$27.60			
8140	3206V575	Contex IQ Quattro	Main Engine Options	FLOOR STAND 44" CONTEX	\$353.00	-2.0%	\$360.06	\$10.47	\$8.52	\$6.95	\$12.13	\$9.62	\$8.03			
8141	3615V727	Contex IQ Quattro	Main Engine Options	CONTEX_ZERO TURN STACKING 4000X TABLE	\$4,660.00	37.6%	\$2,907.00	\$84.56	\$68.75	\$56.08	\$97.91	\$77.68	\$64.80			
8142	3834V767	Contex IQ Quattro	Delivery and Installation	CONTEX IQ QUATTRO 4450/4490 SCANNER - DELIVERY & INSTALLATION	\$362.00	-2.0%	\$369.24	\$10.74	\$8.73	\$7.12	\$12.44	\$9.87	\$8.23			

					Purchase			Lease						Service			
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/server, Single Unit, Annual, etc.)	Minimum Disc off of MSRP	Net Sell Price	36 Month Lease FMV	48 Month Lease FMV	60 Month Lease FMV	36 Month Lease \$1.00 Buy Out	48 Month Lease \$1.00 Buy Out	60 Month Lease \$1.00 Buy Out	Service CPC B&W w Toner	Service CPC Color w Toner	Service CPC Long Sheet w Toner	Service Base
2586	4483C006	ImagePRESS	Machines	IMAGEPRESS C10010VP DIGITAL PRESS SET - Limited Inventory. C	\$275,523.00	49.4%	\$139,414.64	\$4,055.57	\$3,297.16	\$2,689.31	\$4,695.49	\$3,725.16	\$3,107.55	\$0.0089	\$0.0390	0.0334	LSF
3023	5795C005	ImagePRESS	Machines	IMAGEPRESS V1350 DIGITAL PRESS	\$364,250.00	67.6%	\$118,081.69	\$3,435.00	\$2,792.63	\$2,277.80	\$3,976.99	\$3,155.14	\$2,632.04	\$0.0089	\$0.0390	0.0334	LSF
3723	4644C011	Black and White High Volume	Machine + Base Engine Set	VARIOPRINT 6000 TITAN BASE MODEL SET	\$157,115.00	36.5%	\$99,789.93	\$2,902.89	\$2,360.03	\$1,924.95	\$3,360.92	\$2,666.39	\$2,224.32	\$0.0028			\$450.00
3724	4645C008	Black and White High Volume	Machine + Base Engine Set	VARIOPRINT 6000 TP TITAN BASE MODEL SET	\$203,055.00	39.6%	\$122,565.11	\$3,565.42	\$2,898.66	\$2,364.28	\$4,127.99	\$3,274.94	\$2,731.98	\$0.0033			\$450.00
3725	4646C008	Black and White High Volume	Machine + Base Engine Set	VARIOPRINT 6000 MICR TITAN BASE MODEL SET	\$221,035.00	44.6%	\$122,466.80	\$3,562.56	\$2,896.34	\$2,362.38	\$4,124.68	\$3,272.31	\$2,729.78	\$0.0034			\$450.00
3761	2429C006	Black and White High Volume	Accessories	MEDIA ENHANCEMENT MODULE-A1	\$22,468.00	29.0%	\$15,952.28	\$464.05	\$377.27	\$307.72	\$537.27	\$426.24	\$355.58				\$150.00
3769	2429C011	Black and White High Volume	Feeding Options	PAPER INPUT MODULE OPTIONAL-B1	\$29,563.00	45.1%	\$16,230.09	\$472.13	\$383.84	\$313.08	\$546.63	\$433.67	\$361.77				\$90.00
3770	2429C013	Black and White High Volume	Feeding Options	PAPER INPUT MODULE FLEX-A1	\$37,013.00	45.2%	\$20,283.12	\$590.04	\$479.70	\$391.26	\$683.14	\$541.96	\$452.11				\$90.00
3771	2429C010	Black and White High Volume	Feeding Options	PAPER INPUT MODULE STANDARD-B1	\$29,563.00	36.5%	\$18,772.51	\$546.09	\$443.97	\$362.12	\$632.26	\$501.60	\$418.44				\$90.00
3772	2429C015	Black and White High Volume	Mandatory Finishing Options	HIGH CAPACITY STACKER 2.1 W/ TOP COVER	\$21,167.00	40.4%	\$12,615.53	\$366.99	\$298.36	\$243.35	\$424.89	\$337.09	\$281.20				\$90.00
3780	3166B066	Black and White High Volume	Booklet Maker BLM550+	PLOKOMATIC BLM550+ BOOKLET MAKER SET	\$101,695.00	17.1%	\$84,288.60	\$2,451.96	\$1,993.43	\$1,625.93	\$2,838.84	\$2,252.19	\$1,878.79				\$565 Unlimited\$111
3799	7621B108	Black and White High Volume	GBC Power Punch	GBC POWERPUNCH	\$62,700.00	18.7%	\$50,959.75	\$1,482.42	\$1,205.20	\$983.01	\$1,716.32	\$1,361.64	\$1,135.89				\$450.00
3814	7603B055	Black and White High Volume	Tecna Docusheete Roll Syste	SHEETFEEDER VP6000 SET	\$99,212.00	0.5%	\$98,715.94	\$2,871.65	\$2,334.63	\$1,904.23	\$3,324.75	\$2,637.69	\$2,200.38				\$915.00
3905	7621B108	Black and White High Volume	GBC Power Punch	GBC POWERPUNCH	\$62,700.00	18.7%	\$50,959.75	\$1,482.42	\$1,205.20	\$983.01	\$1,716.32	\$1,361.64	\$1,135.89				\$450.00
3921	7603B055	Black and White High Volume	Tecna Docusheete Roll Syste	SHEETFEEDER VP6000 SET	\$99,212.00	0.5%	\$98,715.94	\$2,871.65	\$2,334.63	\$1,904.23	\$3,324.75	\$2,637.69	\$2,200.38				\$915.00
5575	3989V280	Production Inkjet	Machines	Valexus Engine 1	\$43,995.00	10.8%	\$39,224.00	\$1,141.03	\$927.65	\$756.63	\$1,321.06	\$1,048.07	\$874.30	\$0.0075 Service Only			\$601.11
5629	4135V713	Production Inkjet	Machines	RISO FTS000 INKJET PRINTER - S-8909W	\$23,895.00	10.7%	\$21,334.32	\$620.62	\$504.56	\$411.54	\$718.54	\$570.05	\$475.54	\$0.0021			\$150.00
5630	4135V714	Production Inkjet	Machines	RISO FTS230 INKJET PRINTER - S-8903W	\$30,495.00	10.0%	\$27,454.32	\$798.65	\$649.29	\$529.59	\$924.66	\$733.58	\$611.96	\$0.0021			\$150.00
5656	4177V388	Production Inkjet	Machines	RISO COMCOLOR GL 9730 MAIN UNIT-S-8440W	\$45,995.00	7.9%	\$42,361.62	\$1,232.30	\$1,001.85	\$817.16	\$1,426.74	\$1,131.90	\$944.24	\$0.0026			\$275.00
5657	4177V390	Production Inkjet	Machines	RISO COMCOLOR GL 7430 MAIN UNIT-S-8444W	\$40,995.00	12.0%	\$36,084.54	\$1,049.70	\$853.40	\$696.07	\$1,215.33	\$964.18	\$804.32	\$0.0026			\$92.99

					Purchase		
Sort Key	Category	Product Family	Item Grouping	Product	Pricing Quantity (License per device/employee/serv er, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Sell Price
	3575B920	uniFLOW Online Print and Scan FedRAMP	Type I Month-Device Licenses	Cloud Print & Scan FedRAMP , Add One Type 1 device <2><7>	\$1.33	-2.0%	\$1.36
	3575B893	uniFLOW Online Print and Scan FedRAMP	Type I Month-Device Licenses	Cloud Print & Scan FedRAMP Month-Device License, Type 1, 1-9 devices<1><3>	\$42.00	-2.0%	\$42.86
	3575B894	uniFLOW Online Print and Scan FedRAMP	Type I Month-Device Licenses	Cloud Print & Scan FedRAMP Month-Device License, Type 1, 10-24 devices<1><3>	\$24.00	-2.0%	\$24.49
	3575B895	uniFLOW Online Print and Scan FedRAMP	Type I Month-Device Licenses	Cloud Print & Scan FedRAMP Month-Device License, Type 1, 25-49 devices<1><3>	\$18.00	-2.0%	\$18.37
	3575B896	uniFLOW Online Print and Scan FedRAMP	Type I Month-Device Licenses	Cloud Print & Scan FedRAMP Month-Device License, Type 1, 50-74 devices<1><3>	\$17.00	-2.0%	\$17.35
	3575B897	uniFLOW Online Print and Scan FedRAMP	Type I Month-Device Licenses	Cloud Print & Scan FedRAMP Month-Device License, Type 1, 75-99 devices<1><3>	\$15.00	-2.0%	\$15.31
	3575B898	uniFLOW Online Print and Scan FedRAMP	Type I Month-Device Licenses	Cloud Print & Scan FedRAMP Month-Device License, Type 1, 100-149 devices<1><3>	\$14.00	-2.0%	\$14.29
	3575B899	uniFLOW Online Print and Scan FedRAMP	Type I Month-Device Licenses	Cloud Print & Scan FedRAMP Month-Device License, Type 1, 150-199 devices<1><3>	\$13.00	-2.0%	\$13.27
	3575B900	uniFLOW Online Print and Scan FedRAMP	Type I Month-Device Licenses	Cloud Print & Scan FedRAMP Month-Device License, Type 1, 200-249 devices<1><3>	\$12.00	-2.0%	\$12.24
	3575B901	uniFLOW Online Print and Scan FedRAMP	Type I Month-Device Licenses	Cloud Print & Scan FedRAMP Month-Device License, Type 1, 250-499 devices<1><3>	\$12.00	-2.0%	\$12.24
	3575B902	uniFLOW Online Print and Scan FedRAMP	Type I Month-Device Licenses	Cloud Print & Scan FedRAMP Month-Device License, Type 1, 500+ devices<1><3>	\$10.80	-2.0%	\$11.02

<1> uniFLOW Online is sold as a monthly subscription service, and licenses are sold per month, per Device (Named)
<2> Please use 3575B920AA to purchase and add the number of Type 1 devices for uniFLOW Online Print & Scan FedRAMP Subscription
<3> Tier pricing is based on the total number of Type 1 Devices (3575B920AA) purchased for Cloud Print & Scan FedRAMP Subscription, existing subscription plus new order, but not the number of Month-Device Licenses for Cloud Print & Scan FedRAMP Subscription.
<7> Type I device includes imageRUNNER ADVANCE devices, imageRUNNER 2600/2425 series, and imagePRESS C165

	3575B863	uniFLOW Online Print and Scan FedRAMP	Type II Month-Device Licenses	Cloud Print & Scan FedRAMP, Add One Type 2 device<4><8>	\$1.33	-2.0%	\$1.36
	3575B864	uniFLOW Online Print and Scan FedRAMP	Type II Month-Device Licenses	Cloud Print & Scan FedRAMP Month-Device License, Type 2, 1-9 devices<1><5>	\$22.00	-2.0%	\$22.45
	3575B865	uniFLOW Online Print and Scan FedRAMP	Type II Month-Device Licenses	Cloud Print & Scan FedRAMP Month-Device License, Type 2, 10-24 devices<1><5>	\$17.00	-2.0%	\$17.35
	3575B866	uniFLOW Online Print and Scan FedRAMP	Type II Month-Device Licenses	Cloud Print & Scan FedRAMP Month-Device License, Type 2, 25-49 devices<1><5>	\$13.00	-2.0%	\$13.27
	3575B867	uniFLOW Online Print and Scan FedRAMP	Type II Month-Device Licenses	Cloud Print & Scan FedRAMP Month-Device License, Type 2, 50-74 devices<1><5>	\$12.00	-2.0%	\$12.24
	3575B868	uniFLOW Online Print and Scan FedRAMP	Type II Month-Device Licenses	Cloud Print & Scan FedRAMP Month-Device License, Type 2, 75-99 devices<1><5>	\$11.00	-2.0%	\$11.22
	3575B869	uniFLOW Online Print and Scan FedRAMP	Type II Month-Device Licenses	Cloud Print & Scan FedRAMP Month-Device License, Type 2, 100-149 devices<1><5>	\$9.12	-2.0%	\$9.31
	3575B870	uniFLOW Online Print and Scan FedRAMP	Type II Month-Device Licenses	Cloud Print & Scan FedRAMP Month-Device License, Type 2, 150-199 devices<1><5>	\$8.21	-2.0%	\$8.38
	3575B871	uniFLOW Online Print and Scan FedRAMP	Type II Month-Device Licenses	Cloud Print & Scan FedRAMP Month-Device License, Type 2, 200-249 devices<1><5>	\$7.80	-2.0%	\$7.96
	3575B872	uniFLOW Online Print and Scan FedRAMP	Type II Month-Device Licenses	Cloud Print & Scan FedRAMP Month-Device License, Type 2, 250-499 devices<1><5>	\$7.41	-2.0%	\$7.56
	3575B873	uniFLOW Online Print and Scan FedRAMP	Type II Month-Device Licenses	Cloud Print & Scan FedRAMP Month-Device License, Type 2, 500+ devices<1><5>	\$7.04	-2.0%	\$7.18

<1> uniFLOW Online is sold as a monthly subscription service, and licenses are sold per month, per Device (Named)
<4> Please use 3575B863AA to purchase and add the number of Type 2 devices for uniFLOW Online Print & Scan FedRAMP Subscription
<5> Tier pricing is based on the total number of Type 2 Devices (3575B863AA) purchased for Cloud Print & Scan FedRAMP Subscription, existing subscription plus new order, but not the number of Month-Device Licenses for Cloud Print & Scan FedRAMP Subscription.
<8> Type 2 devices include imageRUNNER and imageCLASS devices. (eULM-enabled Canon compact MFP/SFP)

	3340B168	uniFLOW Online Print and Scan FedRAMP	Professional Services	uniFLOW Online FedRAMP Standard Support Base Package Annual (include 10 devices)<6>	\$2,250.00	-2.0%	\$2,295.92
	3340B169	uniFLOW Online Print and Scan FedRAMP	Professional Services	uniFLOW Online FedRAMP Standard Support Per Device per Year(11-100 Devices)<6>	\$60.00	-2.0%	\$61.22
	3340B170	uniFLOW Online Print and Scan FedRAMP	Professional Services	uniFLOW Online FedRAMP Standard Support Per Device per Year(101-500 Devices)<6>	\$45.00	-2.0%	\$45.92
	3340B171	uniFLOW Online Print and Scan FedRAMP	Professional Services	uniFLOW Online FedRAMP Standard Support Per Device per Year(>501 Devices)<6>	\$30.00	-2.0%	\$30.61

<6> 24 x 7 x 365 DISD Help Desk to uniFLOW Online FedRamp Standard Support

	9693B023	Netaphor Site Audit FedRAMP Services		Netaphor Meter Read FedRAMP Service per Device per Month	\$1.20	-2.0%	\$1.22
	9693B024	Netaphor Site Audit FedRAMP Services		Netaphor Remote Device Monitoring FedRAMP Service per Device per Month	\$1.60	-2.0%	\$1.63
	9693B025	Netaphor Site Audit FedRAMP Services		Netaphor Meter Read Upgrade to Remote Device Monitoring FedRAMP Service per Device per Mont	\$0.70	13.0%	\$0.61
	9693B007	Netaphor Site Audit FedRAMP Services		Netaphor Visualizer - Yearly License	\$1,600.00	32.0%	\$1,088.78
	9693B021	Netaphor Site Audit FedRAMP Services		Site Audit ServiceNow Connector - Yearly License	\$8,000.00	32.0%	\$5,442.86
	9693B022	Netaphor Site Audit FedRAMP Services		ServiceNow Connector - One Time Installation	\$4,800.00	32.0%	\$3,265.31
	3340B173	Netaphor Site Audit FedRAMP Professional Service		Site Audit Service Set-Up Fee (up to 500 devices)	\$500.00	11.0%	\$446.94

FedRAMP is a federal government-wide program that provides a standardized approach to security assessment, authorization and continuous monitoring for cloud offerings.
Canon U.S.A., Inc. has been granted a Moderate-level Authority to Operate (ATO) for Canon Office Cloud, meaning that Canon has met all relevant FedRAMP security, process, and monitoring requirements and is authorized to operate their cloud solution with customers.
US federal, state, local, tribal, educational, and territorial government entities, organizations subject to government regulations, such as hospitals, health insurance carriers, financial companies, government contractors, and critical infrastructure, can leverage Canon Office Cloud to support their print-related objectives. Eligibility is subject to validation.

PlotWave 7500	Machine	4271C001	PlotWave 7500 Print Engine 4 Roll	43,790.00	28,442.00	-	1,085.00	29,527.00	33%	894.67	693.88	566.92			
PlotWave 7500	Machine	3759V860	PlotWave 7500 Print Engine 6 Roll	48,655.00	30,717.00	-	1,180.00	31,897.00	34%	966.48	749.58	612.42			
PlotWave 7500	Required	4272C001	PlotWave 7500 Product License	7,420.00	4,835.00	-	-	4,835.00	35%	146.50	113.62	92.83			
PlotWave 7500	Required	3878V630	PlotWave 7500 Accessory kit	53.00	53.00	-	-	53.00	0%	1.61	1.25	1.02			
PlotWave 7500	Accessories	4268C007	PlotWave 5X00/7500 Front covers (2pk)	263.00	263.00	†	21.00	263.00	0%	7.97	6.18	5.05			
PlotWave 7500	Accessories	4268C005	PlotWave 5X00/7500 2 Roll drawer	4,790.00	3,485.00	†	363.00	3,485.00	27%	105.60	81.90	66.91			
PlotWave 7500	Accessories	4265C005	PlotWave Top Cover 2 - Printer Only	125.00	125.00	†	15.00	125.00	0%	3.79	2.94	2.40			
PlotWave 7500	Accessories	4268C008	PlotWave 5X00/7500 Climate Control	315.00	315.00	†	172.00	315.00	0%	9.54	7.40	6.05			
PlotWave 7500	Accessories	4268C006	PlotWave 5X00/7500 Sheetfeeder	2,950.00	2,720.00	†	287.00	2,720.00	8%	82.42	63.92	52.22			
PlotWave 7500	Accessories	4271C003	PlotWave 7500 Operator Attention Light	1,460.00	977.00	†	172.00	977.00	33%	29.60	22.96	18.76			
PlotWave 7500	Accessories	8782B016	Scanner Express Color Upgrade Kit	625.00	450.00	†	213.00	450.00	28%	13.64	10.58	8.64			
PlotWave 7500	Accessories	4266C004	Scanner Express Re-Use License 2	1,485.00	881.00	-	-	881.00	41%	26.69	20.70	16.92			
PlotWave 7500	Accessories	5837B001	Calibration Sheet Océ Scanner Exp I	132.00	97.00	-	-	97.00	27%	2.94	2.28	1.86			
PlotWave 7500	Accessories	5837B002	Calibration Sheet Océ Scanner Exp II & III	132.00	97.00	-	-	97.00	27%	2.94	2.28	1.86			
PlotWave 7500	Scanner	8782B015	Scanner Express IV	5,980.00	3,035.00	-	263.00	3,298.00	45%	99.93	77.50	63.32			
PlotWave 7500	Scanner	4266C005	Scanner Express IV Activation License 1	1,560.00	926.00	†	25.00	926.00	41%	28.06	21.76	17.78			
PlotWave 7500	Accessories	3300C003	Folder Express 3011 V.3	29,660.00	25,876.00	-	809.00	26,685.00	10%	808.56	627.10	512.35			
PlotWave 7500	Accessories	4268C009	Folder Connection Kit 5	1,500.00	1,200.00	†	190.00	1,200.00	20%	36.36	28.20	23.04			
PlotWave 7500	Accessories	8985B023	Printer Cable USA (C13) N5/15	14.00	14.00	-	-	14.00	0%	0.42	0.33	0.27			
PlotWave 7500	Accessories	4754C001	Stacker Select	2,410.00	2,211.00	-	257.00	2,468.00	-2%	74.78	58.00	47.39			
PlotWave 7500	Accessories	4268C011	Stacker Select Connection kit 3	166.00	142.00	†	58.00	142.00	14%	4.30	3.34	2.73			
PlotWave 7500	Accessories	8985B023	Printer Cable USA (C13) N5/15	14.00	14.00	-	-	14.00	0%	0.42	0.33	0.27			
PlotWave 7500	Accessories	4268C012	PlotWave 7500 Removable HD kit 2	998.00	725.00	†	183.00	725.00	27%	21.97	17.04	13.92			
PlotWave 7500	Accessories	4265C009	Add'l HD for removal HD kit 1&2	730.00	342.00	†	16.00	342.00	53%	10.36	8.04	6.57			
PlotWave 7500	Software	4272C002	PlotWave 7500 Adobe PDF	2,490.00	1,665.00	†	26.00	1,665.00	33%	50.45	39.13	31.97			
PlotWave 7500	Software	4269C006	White Listing (McAfee) License	209.00	142.00	†	26.00	142.00	32%	4.30	3.34	2.73			
PlotWave 7500	Software	0054C002	Partner App Enabler License	600.00	345.00	-	-	345.00	43%	10.45	8.11	6.62			
PlotWave 7500	Software	0054C004	Administrative Logon License	10.00	5.00	-	-	5.00	50%	0.15	0.12	0.10			
PlotWave 7500	Software	7098B001	Account Console	1,000.00	1,000.00	-	-	1,000.00	0%	30.30	23.50	19.20			
PlotWave 7500	Supplies	8356B213	36X650 20LB BOND PPR 3CR 1/CTN	506.00	49.00	-	-	49.00	90%	1.48	1.15	0.94			
PlotWave 7500	Supplies	4273C001	PlotWave 7500 Toner (2 x 500g-bt/ctn)	343.00	343.00	-	-	343.00	0%	10.39	8.06	6.59			
PlotWave 7500	Supplies	1070064596	PlotWave Series Developer (1x1,750g bottle)	502.00	502.00	-	-	502.00	0%	15.21	11.80	9.64			
PlotWave 7500	Service	Service Only													
PlotWave 7500	Service	PW7500SV05KSf	PW7500 Service Only 5,000 SF per mo.										5000	305.06	0.03371
PlotWave 7500	Service	PW7500SV10KSf	PW7500 Service Only 10,000 SF per mo.										10000	427.32	0.02873
PlotWave 7500	Service	PW7500SV15KSf	PW7500 Service Only 15,000 SF per mo.										15000	510.41	0.02742
PlotWave 7500	Service	PW7500SV30KSf	PW7500 Service Only 30,000 SF per mo.										30000	733.57	0.02243
PlotWave 7500	Service	PW7500SV45KSf	PW7500 Service Only 45,000 SF per mo.										45000	903.31	0.01875
PlotWave 7500	Service	PW7500SV60KSf	PW7500 Service Only 60,000 SF per mo.										60000	1,046.93	0.01745
PlotWave 7500	Service	PW7500Zone 3	PW7500 Zone 3: Additional charge for remote locations (126+ miles)										0	94.96	
PlotWave 7500	Service	8782B015SV	Scanner Express IV Service Only										0	55.79	
PlotWave 7500	Service	3300C003SV	Folder Express 3011 V.3 Service Only										0	207.73	
PlotWave 7500	Service	Supplies Included*													
PlotWave 7500	Service	PW7500EP05KSf4	PW7500 EasyPACII 5,000 SF per mo. includes 4 ctns toner per yr.										5000	377.47	0.03371
PlotWave 7500	Service	PW7500EP10KSf1	PW7500 EasyPACII 10,000 SF per mo. includes 7 ctns toner per yr.										10000	548.39	0.02873
PlotWave 7500	Service	PW7500EP15KSf21	PW7500 EasyPACII 15,000 SF per mo. includes 11 ctns toner per yr.										15000	692.02	0.02742
PlotWave 7500	Service	PW7500EP30KSf21	PW7500 EasyPACII 30,000 SF per mo. includes 21 ctns toner per yr.										30000	1,065.93	0.02243
PlotWave 7500	Service	PW7500EP45KSf21	PW7500 EasyPACII 45,000 SF per mo. includes 32 ctns toner per yr.										45000	1,381.67	0.01875
PlotWave 7500	Service	PW7500EP60KSf42	PW7500 EasyPACII 60,000 SF per mo. includes 42 ctns toner per yr.										60000	1,658.24	0.01745

Canon Solutions America, Inc.
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† Additional delivery and installation charges may apply for certain products and services. Lease Payments are for example only and may vary due to credit worthiness, fees, taxes. Add'l Lease Options: Municipal, different lengths, payment cycles
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Exhibit 2 Pricing for Agreement #202002755 May 1, 2023 OMNIA Partners Participating Agencies																		
Category	Sub Category	Sub Type	Item Category	Product Model	MSRP	University of California Price before D&I	† D&I required if Purchased	Delivery & Installation Charge	Net Price	Minimum Disc off MSRP	36 Mo FMV	48 Mo FMV	60 Mo FMV	Base Monthly Volume	Base Service Cost	Overage Cost Per Sqft by Band		
ColorWave 3600	Accessories		3301C006	RHD kit 2	1,120.00	690.00	†	183.00	690.00	38%	20.91	16.22	13.25					
	Accessories		4265C009	Add'l HD for removal HD kit 1&2	730.00	342.00	†	16.00	342.00	53%	10.36	8.04	6.57					
	Software		4570C003	ColorWave 3600 PDF / APPE	3,500.00	1,895.00	†	26.00	1,895.00	46%	57.42	44.53	36.38					
	Software		4269C006	White Listing (McAfee) License	209.00	142.00	†	26.00	142.00	32%	4.30	3.34	2.73					
	Software		0054C002	Partner App Enabler License	600.00	345.00	-	-	345.00	43%	10.45	8.11	6.62					
	Software		0054C004	Administrative Logon License	10.00	5.00	-	-	5.00	50%	0.15	0.12	0.10					
	Software		7098B001	Account Console	1,000.00	1,000.00	-	-	1,000.00	0%	30.30	23.50	19.20					
	Supplies		8356B213	36x650 20LB BOND PPR 3CR 1/CTN	506.00	49.00	-	-	49.00	90%	1.48	1.15	0.94					
	Supplies		8356B429	36x500 24lb premiere Bond 3CR 1/Ctn	113.00	50.00	-	-	50.00	56%	1.52	1.18	0.96					
	Supplies		8356B416	36x150 7.5ml Premiere TYVEK	314.00	135.00	-	-	135.00	57%	4.09	3.17	2.59					
	Supplies		8357B800	36x200 27lb Xtreme Bond	97.00	59.00	-	-	59.00	39%	1.79	1.39	1.13					
	Supplies		8356B2E24	40 # PREM BOND 36200 3C 1CT	114.00	50.00	-	-	50.00	56%	1.52	1.18	0.96					
	Supplies		8356BD64	36x100 Prem 7ml Satin	225.00	107.00	-	-	107.00	52%	3.24	2.51	2.05					
	Supplies		4009V717	36x100 8 mil Water Resistant Polypropylene Banner	156.00	62.00	-	-	62.00	60%	1.88	1.46	1.19					
	Supplies		4568C001	ColorWave 3600 Cyan TonerPearls	318.00	318.00	-	-	318.00	0%	9.64	7.47	6.11					
	Supplies		4568C002	ColorWave 3600 Magenta TonerPearls	318.00	318.00	-	-	318.00	0%	9.64	7.47	6.11					
	Supplies		4568C003	ColorWave 3600 Yellow TonerPearls	318.00	318.00	-	-	318.00	0%	9.64	7.47	6.11					
	Supplies		4568C004	ColorWave 3600 Black TonerPearls	318.00	318.00	-	-	318.00	0%	9.64	7.47	6.11					
	Service		Service Only															
	Service		CW36KSVO0KSf	CW36K Service Only 0 SF per mo.											0	178.05	0.05982	
	Service		CW36KSv2.5KSf	CW36K Service Only 2,500 SF per mo.											2500	273.01	0.05615	
	Service		CW36KSv05KSf	CW36K Service Only 5,000 SF per mo.											5000	410.70	0.05235	
	Service		CW36KSv10KSf	CW36K Service Only 10,000 SF per mo.											10000	548.39	0.04487	
	Service		CW36KSv15KSf	CW36K Service Only 15,000 SF per mo.											15000	684.90	0.03490	
	Service		CW36KSv25KSf	CW36K Service Only 25,000 SF per mo.											25000	961.47	0.02742	
	Service		CW36K/38KZone 3	CW36K/38K Zone 3: Additional charge for remote locations (126+ miles)											0	229.09		
	Service		8782B015SV	Scanner Express IV Service Only											0	55.79		
	Service		3300C003SV	Folder Express 3011 V.3 Service Only											0	207.73		
	Service		Supplies Included*															
	Service		CW36KEP00KSf4	CW36K EasyPACII 0 SF per mo. includes 4 ctns toner per yr.											0	265.89	0.05982	
	Service		CW36KEP00KSf6	CW36K EasyPACII 0 SF per mo. includes 6 ctns toner per yr.											0	301.50	0.05982	
	Service		CW36KEP00KSf12	CW36K EasyPACII 0 SF per mo. includes 12 ctns toner per yr.											0	429.69	0.05982	
	Service		CW36KEP00KSf18	CW36K EasyPACII 0 SF per mo. includes 18 ctns toner per yr.											0	555.52	0.05982	
	Service		CW36KEP00KSf24	CW36K EasyPACII 0 SF per mo. includes 24 ctns toner per yr.											0	676.59	0.05982	
	Service		CW36KEP00KSf36	CW36K EasyPACII 0 SF per mo. includes 36 ctns toner per yr.											0	897.37	0.05982	
	Service		CW36KEP00KSf48	CW36K EasyPACII 0 SF per mo. includes 48 ctns toner per yr.											0	1,096.79	0.05982	
	Service		CW36KEP2.5KSf4	CW36K EasyPACII 2,500 SF per mo. includes 4 ctns toner per yr.											2500	352.54	0.05615	
	Service		CW36KEP2.5KSf6	CW36K EasyPACII 2,500 SF per mo. includes 6 ctns toner per yr.											2500	389.34	0.05615	
	Service		CW36KEP2.5KSf12	CW36K EasyPACII 2,500 SF per mo. includes 12 ctns toner per yr.											2500	517.53	0.05615	
	Service		CW36KEP2.5KSf18	CW36K EasyPACII 2,500 SF per mo. includes 18 ctns toner per yr.											2500	643.35	0.05615	
	Service		CW36KEP2.5KSf24	CW36K EasyPACII 2,500 SF per mo. includes 24 ctns toner per yr.											2500	763.24	0.05615	
	Service		CW36KEP2.5KSf36	CW36K EasyPACII 2,500 SF per mo. includes 36 ctns toner per yr.											2500	985.21	0.05615	
	Service		CW36KEP2.5KSf48	CW36K EasyPACII 2,500 SF per mo. includes 48 ctns toner per yr.											2500	1,183.44	0.05615	
	Service		CW36KEP05KSf4	CW36K EasyPACII 5,000 SF per mo. includes 4 ctns toner per yr.											5000	475.99	0.05235	
	Service		CW36KEP05KSf6	CW36K EasyPACII 5,000 SF per mo. includes 6 ctns toner per yr.											5000	512.78	0.05235	
	Service		CW36KEP05KSf12	CW36K EasyPACII 5,000 SF per mo. includes 12 ctns toner per yr.											5000	640.98	0.05235	
	Service		CW36KEP05KSf18	CW36K EasyPACII 5,000 SF per mo. includes 18 ctns toner per yr.											5000	765.62	0.05235	
	Service		CW36KEP05KSf24	CW36K EasyPACII 5,000 SF per mo. includes 24 ctns toner per yr.											5000	886.69	0.05235	
Service		CW36KEP05KSf36	CW36K EasyPACII 5,000 SF per mo. includes 36 ctns toner per yr.											5000	1,107.47	0.05235		
Service		CW36KEP05KSf48	CW36K EasyPACII 5,000 SF per mo. includes 48 ctns toner per yr.											5000	1,306.89	0.05235		
Service		CW36KEP10KSf4	CW36K EasyPACII 10,000 SF per mo. includes 4 ctns toner per yr.											10000	600.62	0.04487		
Service		CW36KEP10KSf6	CW36K EasyPACII 10,000 SF per mo. includes 6 ctns toner per yr.											10000	636.23	0.04487		
Service		CW36KEP10KSf12	CW36K EasyPACII 10,000 SF per mo. includes 12 ctns toner per yr.											10000	764.43	0.04487		
Service		CW36KEP10KSf18	CW36K EasyPACII 10,000 SF per mo. includes 18 ctns toner per yr.											10000	890.25	0.04487		
Service		CW36KEP10KSf24	CW36K EasyPACII 10,000 SF per mo. includes 24 ctns toner per yr.											10000	1,011.32	0.04487		
Service		CW36KEP10KSf36	CW36K EasyPACII 10,000 SF per mo. includes 36 ctns toner per yr.											10000	1,232.11	0.04487		
Service		CW36KEP10KSf48	CW36K EasyPACII 10,000 SF per mo. includes 48 ctns toner per yr.															

Exhibit 2 Pricing for Agreement #202002755 May 1, 2023 OMNIA Partners Participating Agencies																
Category	Sub Category	Sub Type	Item Category	Product Model	MSRP	University of California Price before D&I	† D&I required if Purchased	Delivery & Installation Charge	Net Price	Minimum Disc off MSRP	36 Mo FMV	48 Mo FMV	60 Mo FMV	Base Monthly Volume	Base Service Cost	Overage Cost Per Sqft by Band
	Arizona 61X0	Supplies	0040C015	Arizona IJC261 Add on White Ink	338.00	338.00	-	-	338.00	0%	10.24	7.94	6.49			
	Arizona 61X0	Supplies	0866C010	AZ IJC262 CMYKcm Ink/Flush Kit	2,933.00	2,933.00	-	-	2,933.00	0%	88.87	68.93	56.31			
	Arizona 61X0	Supplies	0866C009	IJC262 Add on White Ink	338.00	338.00	-	-	338.00	0%	10.24	7.94	6.49			
	Arizona 61X0	Supplies	3010118098	Kit-F/S Arizona 6100-Series Printhead	5,695.00	5,695.00	-	-	5,695.00	0%	172.56	133.83	109.34			
	Arizona 61X0	Supplies	6301B055	Arizona Ink Filter 5 Micron	79.00	79.00	-	-	79.00	0%	2.39	1.86	1.52			
	Arizona 61X0	Supplies	0518C010	UV Lamp Dust Filters 280MM 24PK	158.00	158.00	-	-	158.00	0%	4.79	3.71	3.03			
	Arizona 61X0	Supplies	0518C002	UV Lamp Bulb Kit 497mm	709.00	709.00	-	-	709.00	0%	21.48	16.66	13.61			
	Arizona 61X0	Supplies	0518C003	Swabs Foam Flex 1000PK	394.00	394.00	-	-	394.00	0%	11.94	9.26	7.56			
	Arizona 61X0	Supplies	0518C009	Duster 3000FC Dust Pad 3PK	116.00	116.00	-	-	116.00	0%	3.51	2.73	2.23			
	Arizona 61X0	Supplies	0518C006	Duster 3000FC Intake Filter 3PK	627.00	627.00	-	-	627.00	0%	19.00	14.73	12.04			
	Arizona 61X0	Supplies	0518C005	Duster 3000FC Carbon Filter Refill PK	103.00	103.00	-	-	103.00	0%	3.12	2.42	1.98			
	Arizona 61X0	Supplies	0518C004	Duster 3000FC Upper Carbon Filter	1,115.00	1,115.00	-	-	1,115.00	0%	33.78	26.20	21.41			
	Arizona 61X0	Service	Service Only*													
	Arizona 61X0	Service	5536C006SV	Arizona 6170XTHF MKII Service Only										0	3,406.69	
	Arizona 61X0	Service	5536C004SV	Arizona 6160XTHF MKII Service Only										0	3,406.69	
	Arizona 61X0	Service	5536C002SV	Arizona 6170XTS MKII Service Only										0	3,276.12	
	Arizona 61X0	Service	5536C001SV	Arizona 6160XTS MKII Service Only										0	3,276.12	
	Arizona 61X0	Service	ProCare **													
	Arizona 61X0	Service	A6100PC36	A6100 ProCare 36 mo										0	2,029.77	
	Arizona 61X0	Service	ProCare+^													
	Arizona 61X0	Service	A6100PC+36	A6100 ProCare+ 36 mo										0	2,421.48	
		Service	Service Other***													
	Arizona 61X0	Service	AZ61X0/HVFZone 4	AZ61X0/HVF Zone 4: Additional charge for remote locations (126+ miles)										0	655.22	
Service pricing includes help desk incidents and excludes overlays, mercury vapor lamps & filters. Maintenance Pricing includes Zone 1-3																
* Includes 12 month warranty. Maintenance plans exclude print heads,table vacuum overlays, UV Lamps, lamp filters and ink filters.																
**Maintenance plans exclude print heads. Rates shown are for contracts starting at time of installation. Print head price: 20% discount off of list price.																
^ Print head included-1 per year. Rates shown are for contracts starting at time of installation. Print head price: 25% discount off of list price.																
*** Zone 4 + maintenance response time is 2 days																
Arizona 23X0	Machine	4476C006	Arizona 2380 XTF		350,990.00	261,875.00	-	15,235.00	277,110.00	21%	8,396.43	6,512.09	5,320.51			
Arizona 23X0	Machine	4476C005	Arizona 2360 XTF		305,540.00	223,425.00	-	15,235.00	238,660.00	22%	7,231.40	5,608.51	4,582.27			
Arizona 23X0	Machine	4476C004	Arizona 2340 XTF		305,540.00	223,425.00	-	15,235.00	238,660.00	22%	7,231.40	5,608.51	4,582.27			
Arizona 23X0	Machine	4475C008	Arizona 2380 GTF		305,540.00	210,650.00	-	12,265.00	222,915.00	27%	6,754.32	5,238.50	4,279.97			
Arizona 23X0	Machine	4475C007	Arizona 2360 GTF		260,085.00	181,135.00	-	12,265.00	193,400.00	26%	5,860.02	4,544.90	3,713.28			
Arizona 23X0	Machine	4475C006	Arizona 2340 GTF		260,085.00	181,135.00	-	12,265.00	193,400.00	26%	5,860.02	4,544.90	3,713.28			
Arizona 23X0	Required	4475C004	Starter Kit Arizona 2300 Series		840.00	840.00	-	-	840.00	0%	25.45	19.74	16.13			
Arizona 23X0	Required	ATIAZ1200	Azxxx Air Fitting Kit		1.00	1.00	-	-	1.00	0%	0.03	0.02	0.02			
Arizona 23X0	Accessories	8436B005	Arizona Series Static Suppression Rev2		3,825.00	3,365.00	-	662.00	4,027.00	-5%	122.02	94.63	77.32			
Arizona 23X0	Accessories	7653B053	Tilt-n-Go Services		2,015.00	598.00	-	1,250.00	1,848.00	8%	55.99	43.43	35.48			
Arizona 23X0	Accessories	3796V384	Duster 3000FC 110V60HZ		8,060.00	8,060.00	-	420.00	8,480.00	-5%	256.94	199.28	162.82			
Arizona 23X0	Supplies	3098C031	Arizona IJC357 UVINK CMYK+FI		2,063.00	2,063.00	-	-	2,063.00	0%	62.51	48.48	39.61			
Arizona 23X0	Supplies	3098C029	Arizona IJC357 UVINK CMYK+W Kit, Flush		2,320.00	2,320.00	-	-	2,320.00	0%	70.30	54.52	44.54			
Arizona 23X0	Supplies	3098C012	Add-on IJC357 UVINK White		257.00	257.00	-	-	257.00	0%	7.79	6.04	4.93			
Arizona 23X0	Supplies	3098C032	Add on IJC357 UVink WV+Flush		789.00	789.00	-	-	789.00	0%	23.91	18.54	15.15			
Arizona 23X0	Supplies	3098C019	Add-on IJC357 UVINK LCLM		936.00	936.00	-	-	936.00	0%	28.36	22.00	17.97			
Arizona 23X0	Supplies	3010122104	FSK-Printhead CE2 (AZ400/600/1200/1300/2200 Series)		5,695.00	5,695.00	-	-	5,695.00	0%	172.56	133.83	109.34			
Arizona 23X0	Supplies	3098C028	Arizona LED Dust Filter 24PK		132.00	132.00	-	-	132.00	0%	4.00	3.10	2.53			
Arizona 23X0	Supplies	6301B055	Arizona Ink Filter 5 Micron		79.00	79.00	-	-	79.00	0%	2.39	1.86	1.52			
Arizona 23X0	Supplies	0518C004	Duster 3000FC Upper Carbon Filter		1,115.00	1,115.00	-	-	1,115.00	0%	33.78	26.20	21.41			
Arizona 23X0	Supplies	0518C005	Duster 3000FC Carbon Filter Refill PK		103.00	103.00	-	-	103.00	0%	3.12	2.42	1.98			
Arizona 23X0	Supplies	0518C006	Duster 3000FC Intake Filter 3PK		627.00	627.00	-	-	627.00	0%	19.00	14.73	12.04			
Arizona 23X0	Supplies	0518C009	Duster 3000FC Dust Pad 3PK		116.00	116.00	-	-	116.00	0%	3.51	2.73	2.23			
Arizona 23X0	Service	Service Only*														
Arizona 23X0	Service	4476C006SV	Arizona 2380 XTF Service Only											0	1,323.51	
Arizona 23X0	Service	4476C005SV	Arizona 2360 XTF Service Only											0	1,323.51	
Arizona 23X0	Service	4476C004SV	Arizona 2340 XTF Service Only											0	1,323.51	
Arizona 23X0	Service	4475C008SV	Arizona 2380 GTF Service Only											0	1,323.51	
Arizona 23X0	Service	4475C007SV	Arizona 2360 GTF Service Only											0	1,323.51	
Arizona 23X0	Service	4475C006SV	Arizona 2340 GTF Service Only											0	1,323.51	
Arizona 23X0	Service	ProCare **														
Arizona 23X0	Service	AZ23GPC36	AZ23G ProCare 36 mo											0	1,276.03	
Arizona 23X0	Service	AZ23XPC36	AZ23X ProCare 36 mo											0	1,341.31	
Arizona 23X0	Service	ProCare+^														
Arizona 23X0	Service	AZ23GPC+36	AZ23G ProCare+ 36 mo											0	1,673.67	
Arizona 23X0	Service	AZ23XPC+36	AZ23X ProCare+ 36 mo											0	1,738.96	
	Service	Service Other***														
Arizona 23X0	Service	AZ23X0GT/XTZone 4	AZ23X0GT/XT Zone 4: Additional charge for remote locations (126+ miles)											0	264.70	
Service pricing includes help desk incidents and excludes overlays, mercury vapor lamps & filters. Maintenance Pricing includes Zone 1-3																
* Includes 12 month warranty. Maintenance plans exclude print heads, overlays & filters																
**Maintenance plans exclude print heads. Rates shown are for contracts starting at time of installation. Print head price: 20% discount off of list price.																
^ Print head included-1 per year. Rates shown are for contracts starting at time of installation. Print head price: 25% discount off of list price.																
*** Zone 4 + maintenance response time is 2 days																

Exhibit 2 Pricing for Agreement #202002755 May 1, 2023 OMNIA Partners Participating Agencies																	
Category	Sub Category	Sub Type	Item Category	Product Model	MSRP	University of California Price before D&I	D&I required if Purchased	Delivery & Installation Charge	Net Price	Minimum Disc off MSRP	36 Mo FMV	48 Mo FMV	60 Mo FMV	Base Monthly Volume	Base Service Cost	Overage Cost Per Sqft by Band	
Arizona	13X0	Machine	3673C003	Arizona 1340 GT Printer	168,705.00	114,905.00	-	8,895.00	123,800.00	27%	3,751.14	2,909.30	2,376.96				
	13X0	Machine	3673C002	Arizona 1360 GT Printer	168,705.00	114,905.00	-	8,895.00	123,800.00	27%	3,751.14	2,909.30	2,376.96				
	13X0	Machine	3673C001	Arizona 1380 GT Printer	190,775.00	127,995.00	-	8,895.00	136,890.00	28%	4,147.77	3,216.92	2,628.29				
	13X0	Machine	3674C003	Arizona 1340 XT Printer	212,855.00	146,050.00	-	10,900.00	156,950.00	26%	4,755.59	3,688.33	3,013.44				
	13X0	Machine	3674C002	Arizona 1360 XT Printer	212,855.00	146,050.00	-	10,900.00	156,950.00	26%	4,755.59	3,688.33	3,013.44				
	13X0	Machine	3674C001	Arizona 1380 XT Printer	234,930.00	164,555.00	-	10,900.00	175,455.00	25%	5,316.29	4,123.19	3,368.74				
	13X0	Accessories	8436B005	Arizona Series Static Suppression Rev2	3,825.00	3,365.00	-	662.00	4,027.00	-5%	122.02	94.63	77.32				
	13X0	Accessories	7653B053	Tilt-n-Go Services	2,015.00	598.00	-	1,250.00	1,848.00	8%	55.99	43.43	35.48				
	13X0	Required	3673C009	Arizona 1300/135 Starter Kit LED (no ink/Flush)	689.00	689.00	-	-	689.00	0%	20.88	16.19	13.23				
	13X0	Supplies	3098C031	Arizona UC357 UVINK CMYK+FI	2,063.00	2,063.00	-	-	2,063.00	0%	62.51	48.48	39.61				
	13X0	Supplies	3098C029	Arizona UC357 UVINK CMYK+W Kit, Flush	2,320.00	2,320.00	-	-	2,320.00	0%	70.30	54.52	44.54				
	13X0	Supplies	3098C012	Add-on UC357 UVINK White	257.00	257.00	-	-	257.00	0%	7.79	6.04	4.93				
	13X0	Supplies	3098C032	Add on UC357 UVink WV+Flush	789.00	789.00	-	-	789.00	0%	23.91	18.54	15.15				
	13X0	Supplies	3098C019	Add-on UC357 UVINK LCLM	936.00	936.00	-	-	936.00	0%	28.36	22.00	17.97				
	13X0	Supplies	3010122104	FSK-Printhead CE2 (AZ400/600/1200/1300/2200 Series)	5,695.00	5,695.00	-	-	5,695.00	0%	172.56	133.83	109.34				
	13X0	Supplies	3098C009	Premia Arizona LED Dust Filter (48 PC)	255.00	255.00	-	-	255.00	0%	7.73	5.99	4.90				
	13X0	Service	Service Only*														
	13X0	Service	3673C003SV	Arizona 1340 GT Printer Service Only											0	1,323.51	
	13X0	Service	3673C002SV	Arizona 1360 GT Printer Service Only											0	1,323.51	
	13X0	Service	3673C001SV	Arizona 1380 GT Printer Service Only											0	1,323.51	
	13X0	Service	3674C003SV	Arizona 1340 XT Printer Service Only											0	1,323.51	
	13X0	Service	3674C002SV	Arizona 1360 XT Printer Service Only											0	1,323.51	
	13X0	Service	3674C001SV	Arizona 1380 XT Printer Service Only											0	1,323.51	
	13X0	Service	ProCare **														
	13X0	Service	AZ13GPC36	AZ13G ProCare 36 mo											0	1,145.46	
	13X0	Service	AZ13XPC36	AZ13X ProCare 36 mo											0	1,210.74	
	13X0	Service	ProCare+^														
	13X0	Service	AZ13GPC+36	AZ13G ProCare+ 36 mo											0	1,543.10	
	13X0	Service	AZ13XPC+36	AZ13X ProCare+ 36 mo											0	1,602.45	
		Service	Service Other***														
	13X0	Service	AZ13X0GT/XTZone 4		AZ13X0GT/XT Zone 4: Additional charge for remote locations (126+ miles)										0	264.70	
Service pricing includes help desk incidents and excludes overlays, mercury vapor lamps & filters. Maintenance Pricing includes Zone 1-3																	
* Includes 12 month warranty. Maintenance plans exclude print heads, overlays & filters																	
**Maintenance plans exclude print heads. Rates shown are for contracts starting at time of installation. Print head price: 20% discount off of list price.																	
^ Print head included-1 per year. Rates shown are for contracts starting at time of installation. Print head price: 25% discount off of list price.																	
*** Zone 4 + maintenance response time is 2 days																	
Arizona	135	Machine	5533C001	Arizona 135GT	102,365.00	88,995.00	-	9,555.00	98,550.00	4%	2,986.07	2,315.93	1,892.16				
	135	Required	3673C009	Arizona 1300/135 Starter Kit LED (no ink/Flush)	689.00	689.00	-	-	689.00	0%	20.88	16.19	13.23				
	135	Required	5535C006	UC357 135GT Ink starter kit	2,320.00	2,320.00	-	-	2,320.00	0%	70.30	54.52	44.54				
	135	Required	3673C008	Vacuum pump Low voltage	2,500.00	2,500.00	-	-	2,500.00	0%	75.75	58.75	48.00				
	135	Required	3673C007	Vacuum pump High voltage	2,500.00	2,500.00	-	-	2,500.00	0%	75.75	58.75	48.00				
	135	Accessories	8436B005	Arizona Series Static Suppression Rev2	3,825.00	3,365.00	-	662.00	4,027.00	-5%	122.02	94.63	77.32				
	135	Accessories	7653B053	Tilt-n-Go Services	2,015.00	598.00	-	1,250.00	1,848.00	8%	55.99	43.43	35.48				
	135	Supplies	5535C001	UC357 UV Ink Black 800 ml	207.00	207.00	-	-	207.00	0%	6.27	4.86	3.97				
	135	Supplies	5535C002	UC357 UV Ink Cyan 800 ml	207.00	207.00	-	-	207.00	0%	6.27	4.86	3.97				
	135	Supplies	5535C003	UC357 UV Ink Magenta 800 ml	207.00	207.00	-	-	207.00	0%	6.27	4.86	3.97				
	135	Supplies	5535C004	UC357 UV Ink Yellow 800 ml	207.00	207.00	-	-	207.00	0%	6.27	4.86	3.97				
	135	Supplies	3098C007	UC357 UV Ink White 1L	257.00	257.00	-	-	257.00	0%	7.79	6.04	4.93				
	135	Supplies	6301B002	Arizona UC256 UV Flush 1L btl	191.00	191.00	-	-	191.00	0%	5.79	4.49	3.67				
	135	Supplies	3098C028	Arizona LED Dust Filter 24PK	132.00	132.00	-	-	132.00	0%	4.00	3.10	2.53				
	135	Supplies	3010122104	FSK-Printhead CE2 (AZ400/600/1200/1300/2200 Series)	5,695.00	5,695.00	-	-	5,695.00	0%	172.56	133.83	109.34				
	135	Supplies	6301B055	Arizona Ink Filter 5 Micron	79.00	79.00	-	-	79.00	0%	2.39	1.86	1.52				
	135	Service	Service Only*														
	135	Service	5533C001SV	Arizona 135GT Service Only											0	1,157.33	
	135	Service	ProCare **														
	135	Service	AZ135PC36	AZ135 ProCare 36 mo											0	1,014.89	
	135	Service	ProCare+^														
	135	Service	AZ135PC+36	AZ135 ProCare+ 36 mo											0	1,406.60	
		Service	Service Other***														
	135	Service	AZ135Zone 4		AZ135 Zone 4: Additional charge for remote locations (126+ miles)										0	230.28	
Service pricing includes help desk incidents and excludes overlays, mercury vapor lamps & filters. Maintenance Pricing includes Zone 1-3																	
* Includes 12 month warranty. Maintenance plans exclude print heads, overlays & filters																	
**Maintenance plans exclude print heads. Rates shown are for contracts starting at time of installation. Print head price: 20% discount off of list price.																	
^ Print head included-1 per year. Rates shown are for contracts starting at time of installation. Print head price: 25% discount off of list price.																	
*** Zone 4 + maintenance response time is 2 days																	
Arizona	Machine	4477C001		Roll Media Option AZ 2300 Series (HYBR2R)	24,435.00	21,057.00	-	5,565.00	26,622.00	-9%	806.65	625.62	511.14				
	Machine	1146C002		Roll Media Option AZ 1300 Series	23,740.00	20,457.00	-	5,565.00	26,022.00	-10%	788.47	611.52	499.62				
	Accessories	6307B003		RMO Connection Kit for Arizona XT Models	384.00	384.00	-	-	384.00	0%	11.64	9.02	7.37				
	Accessories	8438B001		Media Shaft for Roll Media Option Rev2	2,245.00	2,245.00	-	-	2,245.00	0%	68.02	52.76	43.10				
	Accessories	6307B007		RMO Connection Kit for Arizona XT Models	384.00	384.00	-	-	384.00	0%	11.64	9.02	7.37				
	Supplies	8357B212		AZ RMO Initial Supplies A	147.00	147.00	-	-	147.00	0%	4.45	3.45	2.82				
	Supplies	6302B018		Media Edge Protector for RMO - LEFT (1 EA)	7.00	7.00	-	-	7.00	0%	0.21	0.16	0.13				
	Supplies	6302B019		Media Edge Protector for RMO - RIGHT (1 EA)	7.00	7.00	-	-	7.00	0%	0.21	0.16	0.13				
	Service	Service Only*															
	Service	4477C001SV		Roll Media Option AZ 2300 Series (HYBR2R) Service Only											0	286.07	
	Service	1146C002SV		Roll Media Option AZ 1300 Series Service Only											0	286.07	
* Includes 12 month warranty																	
Arizona	Supplies	0040C007		UC261 UV Ink Black 3L	457.00	457.00	-	-	457.00	0%	13.85	10.74	8.77				
	Supplies	0040C008		UC261 UV Ink Cyan 3L	457.00	457.00	-	-	457.00	0							

Exhibit 2 Pricing for Agreement #202002755 May 1, 2023 OMNIA Partners Participating Agencies																
Category	Sub Category	Sub Type	Item Category	Product Model	MSRP	University of California Price before D&I	D&I required if Purchased	Delivery & Installation Charge	Net Price	Minimum Disc off MSRP	36 Mo FMV	48 Mo FMV	60 Mo FMV	Base Monthly Volume	Base Service Cost	Overage Cost Per Sqft by Band
	Arizona	Supplies	63018002	Arizona UC256 UV Flush 1L btl	191.00	191.00	-	-	191.00	0%	5.79	4.49	3.67			
	Colorado 1630	Machine	4844C004	Colorado 1630 Plus Printer	48,845.00	36,317.00	-	3,995.00	40,312.00	17%	1,221.45	947.33	773.99			
	Colorado 1630	Required	1965C075	UVGEL 460 700ML Ink kit	1,260.00	1,180.00	-	-	1,180.00	6%	35.75	27.73	22.66			
	Colorado 1630	Required	3226V245	Colorado 16XX Installation Kit	350.00	350.00	-	-	350.00	0%	10.61	8.23	6.72			
	Colorado 1650	Accessory	5163C003	Upgrade kit FLXfinish+	248.00	200.00	†	535.00	200.00	19%	6.06	4.70	3.84			
	Colorado 1650	Accessory	5163C004	Inside Winding Kit	1,010.00	673.00	†	341.00	673.00	33%	20.39	15.82	12.92			
	Colorado 1650	Accessory	5163C005	Colorado 16xx Take-up Media Shaft 3 inch	474.00	316.00	†	25.00	316.00	33%	9.57	7.43	6.07			
	Colorado 1650	Accessory	4845C003	License FLXfinish	5,250.00	5,250.00	†	-	5,250.00	0%	159.08	123.38	100.80			
	Colorado 1650	Accessory	4845C004	License Inside roll printing or 2-sided	250.00	200.00	†	-	200.00	20%	6.06	4.70	3.84			
	Colorado 1650	Accessory	4845C005	License Second Roll In Drawer	250.00	200.00	†	-	200.00	20%	6.06	4.70	3.84			
	Colorado 1650	Accessory	5163C002	Colorado Exhaust Unit	80.00	80.00	†	719.00	80.00	0%	2.42	1.88	1.54			
	Colorado 1630	Supplies	3228V108	Colorado 16XX Filter	149.00	149.00	†	50.00	149.00	0%	4.51	3.50	2.86			
	Colorado 1630	Supplies	1965C014	Colorado 16XX Knife	78.00	78.00	†	15.00	78.00	0%	2.36	1.83	1.50			
	Colorado 1630	Supplies	1965C016	Colorado 16XX Maintenance tray (5pcs)	32.00	32.00	†	20.00	32.00	0%	0.97	0.75	0.61			
	Colorado 1630	Supplies	1963C001	Colorado 16XX Feed Media Shaft 3 inch	281.00	281.00	†	30.00	281.00	0%	8.51	6.60	5.40			
	Colorado 1630	Supplies	5163C005	Colorado 16xx Take-up Media Shaft 3 inch	474.00	316.00	†	25.00	316.00	33%	9.57	7.43	6.07			
	Colorado 1630	Supplies	4074V258	8.4 Mil UV Gloss Photo 54X164 3CR 1r/ctn	142.00	142.00	-	-	142.00	0%	4.30	3.34	2.73			
	Colorado 1630	Supplies	1070052482	UVGEL 415 Printhead (1 pcs)	4,410.00	4,410.00	-	-	4,410.00	0%	133.62	103.64	84.67			
	Colorado 1630	Supplies	1965C062	UVGEL 460 ink Black 700ML	160.00	150.00	-	-	150.00	6%	4.55	3.53	2.88			
	Colorado 1630	Supplies	1965C063	UVGEL 460 ink Cyan 700ML	160.00	150.00	-	-	150.00	6%	4.55	3.53	2.88			
	Colorado 1630	Supplies	1965C064	UVGEL 460 ink Magenta 700ML	160.00	150.00	-	-	150.00	6%	4.55	3.53	2.88			
	Colorado 1630	Supplies	1965C065	UVGEL 460 ink Yellow 700ML	160.00	150.00	-	-	150.00	6%	4.55	3.53	2.88			
	Colorado 1630	Service	Service Only*	Service Only										0	575.70	
	Colorado 1630	Service	CO1630SV	Service Only												
	Colorado 1630	Service	ProCare **	ProCare **										0	405.95	
	Colorado 1630	Service	CO1630PC36	CO1630 ProCare 36 mo												
	Colorado 1630	Service	ProCare+^	CO1630 ProCare+ 36 mo										0	694.40	
	Colorado 1630	Service	CO1630PC+36	CO1630 ProCare+ 36 mo												
	Colorado 1630	Service	ProCare EZPrint^^	CO1630 COEZP Program 3,000 SF per mo. includes service, print heads & Ink										3000	1,201.24	0.30162
	Colorado 1630	Service	CO1630EZ03KSF96	CO1630 COEZP Program 4,000 SF per mo. includes service, print heads & Ink										4000	1,350.81	0.28797
	Colorado 1630	Service	CO1630EZ04KSF128	CO1630 COEZP Program 5,000 SF per mo. includes service, print heads & Ink										5000	1,439.83	0.28797
	Colorado 1630	Service	CO1630EZ05KSF160	CO1630 COEZP Program 8,000 SF per mo. includes service, print heads & Ink										8000	2,097.43	0.26173
	Colorado 1630	Service	CO1630EZ08KSF256	CO1630 COEZP Program 10,000 SF per mo. includes service, print heads & Ink										10000	2,491.51	0.24927
	Colorado 1630	Service	CO1630EZ10KSF320	CO1630 COEZP Program 10,000 SF per mo. includes service, print heads & Ink												
	Colorado 1630	Service	Service Other^^^	CO1630 Zone 4: Additional charge for remote locations (126+ miles)										0	163.81	
	Colorado 1630	Service	CO1630Zone 4	CO1630 Zone 4: Additional charge for remote locations (126+ miles)										0	163.81	
Service price includes help desk incidents and excludes 16xx Knife, take-up spindle and unwind spindle.																
*Maintenance plans exclude print heads. Print head price: 6% discount off of list price.																
**Maintenance plans exclude print heads. Rates shown are for contracts starting at time of installation. Print head price: 18% discount off of list price.																
^ Print head included-1 per year. Rates shown are for contracts starting at time of installation. Print head price: 30% discount off of list price.																
^^ Only available for Zones 1-3. Maintenance plans include print heads and inks.																
^^^ Zone 4 + maintenance response time is 2 days																
	Colorado 1650	Machine	4844C005	Colorado 1650 Plus Printer	78,655.00	63,300.00	-	3,995.00	67,295.00	14%	2,039.04	1,581.43	1,292.06			
	Colorado 1650	Required	1965C061	UVGEL 460 Ink Kit	1,360.00	1,280.00	-	-	1,280.00	6%	38.78	30.08	24.58			
	Colorado 1650	Required	3226V245	Colorado 16XX Installation Kit	350.00	350.00	-	-	350.00	0%	10.61	8.23	6.72			
	Colorado 1650	Accessory	5163C003	Upgrade kit FLXfinish+	248.00	200.00	†	535.00	200.00	19%	6.06	4.70	3.84			
	Colorado 1650	Accessory	4131V247	Older SN CO1650 FLXfinish Upgrade kit w/MOD 3	248.00	200.00	†	535.00	200.00	19%	6.06	4.70	3.84			
	Colorado 1650	Accessory	5163C004	Inside Winding Kit	1,010.00	673.00	†	341.00	673.00	33%	20.39	15.82	12.92			
	Colorado 1650	Accessory	5163C005	Colorado 16xx Take-up Media Shaft 3 inch	474.00	316.00	†	25.00	316.00	33%	9.57	7.43	6.07			
	Colorado 1650	Supplies	3228V108	Colorado 16XX Filter	149.00	149.00	†	50.00	149.00	0%	4.51	3.50	2.86			
	Colorado 1650	Supplies	1965C014	Colorado 16XX Knife	78.00	78.00	†	15.00	78.00	0%	2.36	1.83	1.50			
	Colorado 1650	Supplies	1965C016	Colorado 16XX Maintenance tray (5pcs)	32.00	32.00	†	20.00	32.00	0%	0.97	0.75	0.61			
	Colorado 1650	Supplies	1963C001	Colorado 16XX Feed Media Shaft 3 inch	281.00	281.00	†	30.00	281.00	0%	8.51	6.60	5.40			
	Colorado 1650	Supplies	5163C005	Colorado 16xx Take-up Media Shaft 3 inch	474.00	316.00	†	25.00	316.00	33%	9.57	7.43	6.07			
	Colorado 1650	Supplies	4074V258	8.4 Mil UV Gloss Photo 54X164 3CR 1r/ctn	142.00	142.00	-	-	142.00	0%	4.30	3.34	2.73			
	Colorado 1650	Supplies	1070115508	UVGEL 425 Printhead (1 pcs)	4,410.00	4,410.00	-	-	4,410.00	0%	133.62	103.64	84.67			
	Colorado 1650	Supplies	1965C038	UVGEL 460 Ink Cyan 2x1L	340.00	320.00	-	-	320.00	6%	9.70	7.52	6.14			
	Colorado 1650	Supplies	1965C039	UVGEL 460 Ink Magenta 2x1L	340.00	320.00	-	-	320.00	6%	9.70	7.52	6.14			
	Colorado 1650	Supplies	1965C040	UVGEL 460 Ink Yellow 2x1L	340.00	320.00	-	-	320.00	6%	9.70	7.52	6.14			
	Colorado 1650	Supplies	1965C041	UVGEL 460 Ink Black 2x1L	340.00	320.00	-	-	320.00	6%	9.70	7.52	6.14			
	Colorado 1650	Service	Service Only*	Service Only										0	720.51	
	Colorado 1650	Service	CO165SV	Service Only												
	Colorado 1650	Service	ProCare **	ProCare **										0	497.35	
	Colorado 1650	Service	CO165PC36	CO165 ProCare 36 mo												
	Colorado 1650	Service	ProCare+^	CO165 ProCare+ 36 mo										0	784.61	
	Colorado 1650	Service	CO165PC+36	CO165 ProCare+ 36 mo												
	Colorado 1650	Service	ProCare EZPrint^^	CO165 COEZP Program												

Exhibit 2 Pricing for Agreement #202002755 May 1, 2023 OMNIA Partners Participating Agencies																	
Category	Sub Category	Sub Type	Item Category	Product Model	MSRP	University of California Price before D&I	↑ D&I required if Purchased	Delivery & Installation Charge	Net Price	Minimum Disc off MSRP	36 Mo FMV	48 Mo FMV	60 Mo FMV	Base Monthly Volume	Base Service Cost	Overage Cost Per Sqft by Band	
WF	Colex	Accessory	3788V002	Conveyor Ready Option for SX1732	2,000.00	2,000.00	-	-	2,000.00	0%	60.60	47.00	38.40				
WF	Colex	Accessory	3991V523	Bar Code Reader	104.00	104.00	-	-	104.00	0%	3.15	2.44	2.00				
WF	Colex	Accessory	3276V981	Engview Packaging Software	1,850.00	1,850.00	-	-	1,850.00	0%	56.06	43.48	35.52				
WF	Colex	Accessory	4085V687	Colex Cut Center 8, QR Code	3,200.00	2,250.00	-	-	2,250.00	30%	68.18	52.88	43.20				
WF	Colex	Accessory	3367V248	Sharpcut unlimited phone support contract (1 yr)	3,400.00	3,400.00	-	-	3,400.00	0%	103.02	79.90	65.28				
WF	Colex	Accessory	3073V642	Colex Blade Starter Kit	-	-	†	-	-		-	-	-				
WF				Transportation Charges for code FCDGSC5													
WF	Colex	Transportation	Zone 1	CT, DC, DE, MA, MD, ME, NH, NJ, NY, PA, RI, VA, VT, WV	2,450.00	2,450.00	-	-	2,450.00	0%	74.24	57.58	47.04				
WF	Colex	Transportation	Zone 2	AL, GA, IL, IN, KY, MI, NC, OH, SC, TN	3,075.00	3,075.00	-	-	3,075.00	0%	93.17	72.26	59.04				
WF	Colex	Transportation	Zone 3	AR, FL, IA, KS, MN, MS, MO, WI	3,250.00	3,250.00	-	-	3,250.00	0%	98.48	76.38	62.40				
WF	Colex	Transportation	Zone 4	LA, ND, NE, NM, OK, SD, TX	3,650.00	3,650.00	-	-	3,650.00	0%	110.60	85.78	70.08				
WF	Colex	Transportation	Zone 5	AZ, CA, CO, NV, UT, WY	4,050.00	4,050.00	-	-	4,050.00	0%	122.72	95.18	77.76				
WF	Colex	Transportation	Zone 6	ID, MT, OR, WA	4,250.00	4,250.00	-	-	4,250.00	0%	128.78	99.88	81.60				
WF				Transportation Charges for code FCDGSCA													
WF	Colex	Transportation	Zone 1	CT, DC, DE, MA, MD, ME, NH, NJ, NY, PA, RI, VA, VT, WV	1,200.00	1,200.00	-	-	1,200.00	0%	36.36	28.20	23.04				
WF	Colex	Transportation	Zone 2	AL, GA, IL, IN, KY, MI, NC, OH, SC, TN	1,200.00	1,200.00	-	-	1,200.00	0%	36.36	28.20	23.04				
WF	Colex	Transportation	Zone 3	AR, FL, IA, KS, MN, MS, MO, WI	1,200.00	1,200.00	-	-	1,200.00	0%	36.36	28.20	23.04				
WF	Colex	Transportation	Zone 4	LA, ND, NE, NM, OK, SD, TX	1,500.00	1,500.00	-	-	1,500.00	0%	45.45	35.25	28.80				
WF	Colex	Transportation	Zone 5	AZ, CA, CO, NV, UT, WY	1,500.00	1,500.00	-	-	1,500.00	0%	45.45	35.25	28.80				
WF	Colex	Transportation	Zone 6	ID, MT, OR, WA	1,500.00	1,500.00	-	-	1,500.00	0%	45.45	35.25	28.80				
WF				Transportation Charges for code FCDGSC10													
WF	Colex	Transportation	Zone 1	CT, DC, DE, MA, MD, ME, NH, NJ, NY, PA, RI, VA, VT, WV	Quote required		-	-	-								
WF	Colex	Transportation	Zone 2	AL, GA, IL, IN, KY, MI, NC, OH, SC, TN	Quote required		-	-	-								
WF	Colex	Transportation	Zone 3	AR, FL, IA, KS, MN, MS, MO, WI	Quote required		-	-	-								
WF	Colex	Transportation	Zone 4	LA, ND, NE, NM, OK, SD, TX	Quote required		-	-	-								
WF	Colex	Transportation	Zone 5	AZ, CA, CO, NV, UT, WY	Quote required		-	-	-								
WF	Colex	Transportation	Zone 6	ID, MT, OR, WA	Quote required		-	-	-								
WF				†Includes 12-month 3rd party warranty. Service and support is provided by our partner Colex.													
WF				CSA LFS help desk will dispatch calls coming through the following dedicated number 877-306-1940. Monday-Friday: 8:00 a.m. - 5:00 p.m. EST.													
WF	Fotoba	Machine	J00170	XLD-170 DreamCut XY Cutter (J00170)	53,900.00	53,900.00	-	FOTOBAXLD170	53,900.00	0%	1,633.17	1,266.65	1,034.88				
WF	Fotoba	Machine	J00171WHP	XLD-170 DreamCut Wallpaper XY Cutter (J00171WHP)	62,500.00	62,500.00	-	FOTOBAXLD170	62,500.00	0%	1,893.75	1,468.75	1,200.00				
WF	Fotoba	Machine	3465V357	Fotoba XLD-320 Roll Cutter (J00325HS)	82,900.00	82,900.00	-	FOTOBAXLD320	82,900.00	0%	2,511.87	1,948.15	1,591.68				
WF	Fotoba	Machine	4044V931	Fotoba XLA170 Cutter (J01012)	119,700.00	119,700.00	-	FOTOBAXLA170	119,700.00	0%	3,626.91	2,812.95	2,298.24				
WF	Fotoba	Accessory	J00111	Coreless Rewinder 160	36,900.00	36,900.00	-	FOTOBAREWIND	36,900.00	0%	1,118.07	867.15	708.48				
WF	Fotoba	Accessory	J00136	Extra Slitter Adjustable	2,300.00	2,300.00	†	25.00	2,300.00	0%	69.69	54.05	44.16				
WF	Fotoba	Accessory	J00138	Extra Slitter, Left Single Cut Unit	1,275.00	1,275.00	-	25.00	1,275.00	0%	38.63	29.96	24.48				
WF	Fotoba	Accessory	J00139	Extra Slitter, Right Single Cut Unit	1,275.00	1,275.00	†	25.00	1,275.00	0%	38.63	29.96	24.48				
WF	Fotoba	Accessory	J00140	Extra Slitter, Double Cut Unit (8mm/0.315" Between Cuts)	1,550.00	1,550.00	†	25.00	1,550.00	0%	46.97	36.43	29.76				
WF	Fotoba	Accessory	J00158	Heavy Duty Roll Feeder	3,350.00	3,350.00	-	400.00	3,750.00	-12%	113.63	88.13	72.00				
WF	Fotoba	Accessory	J00160	J00160 Motorized HD Roll Feeder XLD-170 JRU170 (880 lbs./29" Diameter – Maximum)	30,900.00	30,900.00	-	FOTOBAFEEDER	30,900.00	0%	936.27	726.15	593.28				
WF	Fotoba	Accessory	J00109	Stacking Tray For Cutter	2,450.00	2,450.00	-	FOTOBASTACKTRAY	2,450.00	0%	74.24	57.58	47.04				
WF	Fotoba	Accessory	3776V230	J00157 Motorized HD Roll Loader XLD-170 for Colorado In-Line JRL170	32,750.00	32,750.00	-	FOTOBAFEEDER	32,750.00	0%	992.33	769.63	628.80				
WF	Fotoba	Accessory	5163C001	Colorado Jumbo Roll Interface	3,350.00	3,350.00	-	300.00	3,650.00	-9%	110.60	85.78	70.08				
WF	Fotoba	Accessory	3942V360	Installation Colorado Jumbo Roll interface	525.00	525.00	-	-	525.00	0%	15.91	12.34	10.08				
WF	Fotoba	Accessory	3615V039	J00103 Fotoba Exit Stacker for XLD-170/XLA170	29,900.00	29,900.00	-	FOTOBAXITS	29,900.00	0%	905.97	702.65	574.08				
WF	Fotoba	Accessory	3164V488	End Cap 6" Core Adaptor (Z00001)	660.00	595.00	-	FOTOBACORE	595.00	10%	18.03	13.98	11.42				
WF	Fotoba	Accessory	3511V439	J00162 Motorized HD Roll Feeder XLD320 (880 lbs./29" Diameter – Maximum)	38,900.00	38,900.00	-	FCDGSCRF	38,900.00	0%	1,178.67	914.15	746.88				
WF	Fotoba	Accessory	3605V268	Paper Support Guide For Fotoba XLD320HS	112.00	112.00	-	27.00	139.00	-24%	4.21	3.27	2.67				
WF	Fotoba	Accessory	3776V231	J00112 Coreless Rewinder In-Line 162 (4" Max-Roll Diameter) (Multi Panel)	44,900.00	44,900.00	-	FOTOBAREWIND	44,900.00	0%	1,360.47	1,055.15	862.08				
WF	Fotoba	Accessory	3776V232	Labeler (for all Rewinder Models) (J00115)	9,800.00	9,800.00	-	FOTOBLABELER	9,800.00	0%	296.94	230.30	188.16				
WF	Fotoba	Accessory	3834V766	Kit to Connect XLD170/XLD170WHP to Colorado (J00204)	1,176.00	1,176.00	†	45.00	1,176.00	0%	35.63	27.64	22.58				
WF	Fotoba	Accessory	3861V384	Textile Fabric Feature for XLD170, XLD170HS, XLD170WHP	3,500.00	3,500.00	-	-	3,500.00	0%	106.05	82.25	67.20				
WF				Transportation Charges FOTOBAXLD170													
WF	Colex	Transportation	Zone 1	AL, AR, IL, IN, IA, KS, KY, LA, MI, MN, MS, MO, NE, ND, OH, OK, SD, TX, WI, AR, TN, TX	1,800.00	1,800.00	-	-	1,800.00	0%	54.54	42.30	34.56				
WF	Colex	Transportation	Zone 2	AZ, CA, CO, ID, MT, NM, NV, OR, UT, WY	1,850.00	1,850.00	-	-	1,850.00	0%	56.06	43.48	35.52				
WF	Colex	Transportation	Zone 3	CT, DC, DE, FL, GA, ME, MD, MA, NH, NJ, NY, NC, PA, RI, SC, VT, WV	1,500.00	1,500.00	-	-	1,500.00	0%	45.45	35.25	28.80				
WF				Transportation Charges FOTOBAXLD320													
WF	Colex	Transportation	Zone 1	AL, AR, IL, IN, IA, KS, KY, LA, MI, MN, MS, MO, NE, ND, OH, OK, SD, TX, WI, AR, TN, TX	2,500.00	2,500.00	-	-	2,500.00	0%	75.75	58.75	48.00				
WF	Colex	Transportation	Zone 2	AZ, CA, CO, ID, MT, NM, NV, OR, UT, WY	2,900.00	2,900.00	-	-	2,900.00	0%	87.87	68.15	55.68				
WF	Colex	Transportation	Zone 3	CT, DC, DE, FL, GA, ME, MD, MA, NH, NJ, NY, NC, PA, RI, SC, VT, WV	2,300.00	2,300.00	-	-	2,300.00	0%	69.69	54.05	44.16				
WF				Transportation Charges FOTOBAREWIND													
WF	Colex	Transportation	Zone 1	AL, AR, IL, IN, IA, KS, KY, LA, MI, MN, MS, MO, NE, ND, OH, OK, SD, TX, WI, AR, TN, TX	1,400.00	1,400.00	-	-	1,400.00	0%	42.42	32.90	26.88				
WF	Colex	Transportation	Zone 2	AZ, CA, CO, ID, MT, NM, NV, OR, UT, WY	1,600.00	1,600.00	-	-	1,600.00	0%	48.48	37.60	30.72				
WF	Colex	Transportation	Zone 3	CT, DC, DE, FL, GA, ME, MD, MA, NH, NJ, NY, NC, PA, RI, SC, VT, WV	1,300.00	1,300.00	-	-	1,300.00	0%	39.39	30.55	24.96				
WF				Transportation Charges FOTOBAFEEDER						#DIV/0!							
WF	Colex	Transportation	Zone 1	AL, AR, IL, IN, IA, KS, KY, LA, MI, MN, MS, MO, NE, ND, OH, OK, SD, TX, WI, AR, TN, TX	1,450.00	1,450.00	-	-	1,450.00	0%	43.94	34.08	27.84				
WF	Colex	Transportation	Zone 2	AZ, CA, CO, ID, MT, NM, NV, OR, UT, WY	1,650.00	1,650.00	-	-	1,650.00	0%	50.00	38.78	31.68				
WF	Colex	Transportation	Zone 3	CT, DC, DE, FL, GA, ME, MD, MA, NH, NJ, NY, NC, PA, RI, SC, VT, WV	1,350.00	1,350.00	-	-	1,350.00	0%	40.91	31.73	25.92				
WF				Transportation Charges FOTOBASTACKTRAY													
WF	Colex	Transportation	Zone 1	AL, AR, IL, IN, IA, KS, KY, LA, MI, MN, MS, MO, NE, ND, OH, OK, SD, TX, WI, AR, TN, TX	550.00	550.00	-	-	550.00	0%	16.67	12.93	10.56				
WF	Colex	Transportation	Zone 2	AZ, CA, CO, ID, MT, NM, NV, OR, UT, WY	750.00	750.00	-	-	750.00	0%	22.73	17.63	14.40				
WF	Colex	Transportation	Zone 3	CT, DC, DE, FL, GA, ME, MD, MA, NH, NJ, NY, NC, PA, RI, SC, VT, WV	450.00	450.00	-	-	450.00	0%	13.64	10.58	8.64				
WF				Transportation Charges FOTOBAXITS													
WF	Colex	Transportation	Zone 1	AL, AR, IL, IN, IA, KS, KY, LA, MI, MN, MS, MO, NE, ND, OH, OK, SD, TX, WI, AR, TN, TX	2,350.00	2,350.00	-	-	2,350.00	0%	71.21	55.23	45.12				
WF	Colex	Transportation	Zone 2	AZ, CA, CO, ID, MT, NM, NV, OR, UT, WY	3,300.00	3,300.00	-	-	3,300.00	0%	99.99	77.55	63.36				
WF	Colex	Transportation	Zone 3	CT, DC, DE, FL, GA, ME, MD, MA, NH, NJ, NY, NC, PA, RI, SC, VT, WV	2,150.00	2,150.00	-	-	2,150.00	0%	65.15	50.53	41.28				
WF				Transportation Charges FOTOBACORE													
WF	Colex	Transportation	Zone 1	AL, AR, IL, IN, IA, KS, KY, LA, MI, MN, MS, MO, NE, ND, OH, OK, SD, TX, WI, AR, TN, TX	45.00	45.00	-	-	45.00	0%	1.36	1.06	0.86				
WF	Colex	Transportation	Zone 2	AZ, CA, CO, ID, MT, NM, NV, OR, UT, WY	57.00	57.00	-	-	57.00	0%	1.73	1.34	1.09				
WF	Colex	Transportation	Zone 3	CT, DC, DE, FL, GA, ME, MD, MA, NH, NJ, NY, NC, PA, RI, SC, VT, WV	36.00	36.00	-	-	36.00	0%	1.09	0.85	0.69				
WF				Transportation Charges FCDGSCRF													
WF	Colex	Transportation	Zone 1	AL, AR, IL, IN, IA, KS, KY, LA, MI, MN, MS, MO, NE, ND, OH, OK, SD, TX, WI, AR, TN, TX	2,400.00	2,400.00	-	-	2,400.00	0%	72.72	56.40	46.08				
WF	Colex	Transportation	Zone 2	AZ, CA, CO, ID, MT, NM, NV, OR, UT, WY	2,800.00	2,800.00	-	-	2,800.00	0%	84.84	65.80	53.76				
WF	Colex	Transportation	Zone 3	CT, DC, DE, FL, GA, ME, MD, MA, NH, NJ													

Exhibit 2 Pricing for Agreement #202002755 May 1, 2023 OMNIA Partners Participating Agencies																
Category	Sub Category	Sub Type	Item Category	Product Model	MSRP	University of California Price before D&I	↑ D&I required if Purchased	Delivery & Installation Charge	Net Price	Minimum Disc off MSRP	36 Mo FMV	48 Mo FMV	60 Mo FMV	Base Monthly Volume	Base Service Cost	Overage Cost Per Sqft by Band
WF	Colex	Transportation	Zone 3	CT, DC, DE, FL, GA, ME, MD, MA, NH, NJ, NY, NC, PA, RI, SC, VT, WV	1,600.00	1,600.00	-	-	1,600.00	0%	48.48	37.60	30.72			
WF				*Includes 1 year third party warranty which includes parts and labor. After 1 year warranty service rate is \$130.00 per hour plus travel costs.												
WF	MBGM	Machine	3522V141	MBGM Premium Graphic Rewinder	18,488.00	12,325.00	-	500.00	12,825.00	31%	388.60	301.39	246.24			
WF	MBGM	Accessory	3522V142	Photo Sensor Auto-Stop	520.00	440.00	-	-	440.00	15%	13.33	10.34	8.45			
WF	MBGM	Accessory	3522V143	Mobility Wheels Set	260.00	220.00	-	-	220.00	15%	6.67	5.17	4.22			
WF	MBGM	Accessory	3576V359	Compressor (silent)	780.00	660.00	-	-	660.00	15%	20.00	15.51	12.67			
WF	MBGM	Accessory	3576V360	Integrated Transformer 110V / 208V	520.00	440.00	-	-	440.00	15%	13.33	10.34	8.45			
WF	MBGM	Accessory	3540V862	MBGM Rewinder Initial Supplies kit	-	-	-	-	-	-	-	-	-			
WF	MBGM	Imp Svs	3540V864	MBGM Rewinder Post Printer IPAK	2,540.00	2,035.00	-	-	2,035.00	20%	61.66	47.82	39.07			
WF																
WF	Matic Cronos	Machine	3438B046	X-Rite i1 Pro 3 Plus (Large Aperture - Hardware Only)	1,826.00	1,826.00	-	20.00	1,846.00	-1%	55.93	43.38	35.44			
WF	Matic Cronos	Machine	3438B047	X-Rite i1 i/O Table + i1 Pro 3 Plus Bundle (Large Aperture)	4,299.00	4,299.00	-	30.00	4,329.00	-1%	131.17	101.73	83.12			
WF	Matic Cronos	Accessory	3438B041	X-Rite i1 i/O Table (3rd Generation-Does Not include Spectrophotometer	3,311.00	3,311.00	-	20.00	3,331.00	-1%	100.93	78.28	63.96			
WF	Matic Cronos	Accessory	3438B042	i1 iO Z-Axis Spacer for thicker media	536.00	536.00	-	15.00	551.00	-3%	16.70	12.95	10.58			
WF	Matic Cronos	Accessory	3803V045	i1 Publish (Software Only) New Copy (Not an Upgrade)	1,457.00	1,457.00	-	-	1,457.00	0%	44.15	34.24	27.97			
WF	Matic Cronos	Accessory	3438B050	i1 i/O 3 Dust Cover	57.00	57.00	-	15.00	72.00	-26%	2.18	1.69	1.38			
WF																
WF	ONYX	Software	3807V474	ONYX Thrive 422 - Canon Edition	3,995.00	3,995.00	-	-	3,995.00	0%	121.05	93.88	76.70			
WF	ONYX	Software	3807V485	ONYX Thrive - Flatbed Cutting Option	1,595.00	1,595.00	-	-	1,595.00	0%	48.33	37.48	30.62			
WF	ONYX	Software	3807V483	ONYX Thrive - Job Editor Option	1,095.00	1,095.00	-	-	1,095.00	0%	33.18	25.73	21.02			
WF	ONYX	Software	3807V484	ONYX Thrive - Layout Tool Option	1,395.00	1,395.00	-	-	1,395.00	0%	42.27	32.78	26.78			
WF																
WF	ONYX	Software	3807V481	ONYX Thrive - RIP Only Option	1,095.00	1,095.00	-	-	1,095.00	0%	33.18	25.73	21.02			
WF	ONYX	Software	3807V482	ONYX Thrive - RIP & Print Option (Includes 2 RIPs & 1 Printer)	1,495.00	1,495.00	-	-	1,495.00	0%	45.30	35.13	28.70			
WF	ONYX	Software	3540V813	Advantage Thrive 1-4 Active CRNT 1YR GLD	1,395.00	1,395.00	-	-	1,395.00	0%	42.27	32.78	26.78			
WF	ONYX	Software	3540V814	Advantage Thrive 1-4 Active PREV 1YR GLD	1,695.00	1,695.00	-	-	1,695.00	0%	51.36	39.83	32.54			
WF	ONYX	Software	3540V815	Advantage Thrive 1-4 Active LGCY 1YR GLD	2,595.00	2,595.00	-	-	2,595.00	0%	78.63	60.98	49.82			
WF	ONYX	Software	3540V822	1 yr Pmter Addon Thrive w/ovr 4 ActivePmt	150.00	150.00	-	-	150.00	0%	4.55	3.53	2.88			
WF	ONYX	Software	3540V816	Advantage Thrive 1-4 Active CRNT 3YR GLD	3,595.00	3,595.00	-	-	3,595.00	0%	108.93	84.48	69.02			
WF	ONYX	Software	3540V817	Advantage Thrive 1-4 Active PREV 3YR GLD	3,895.00	3,895.00	-	-	3,895.00	0%	118.02	91.53	74.78			
WF	ONYX	Software	3540V818	Advantage Thrive 1-4 Active LGCY 3YR GLD	4,795.00	4,795.00	-	-	4,795.00	0%	145.29	112.68	92.06			
WF	ONYX	Software	3540V823	3 yr Printer Addon Thrive w/5+ active prmt	350.00	350.00	-	-	350.00	0%	10.61	8.23	6.72			
WF	ONYX	Software	3540V819	Advantage Thrive 1-4 Active CRNT 5YR GLD	5,795.00	5,795.00	-	-	5,795.00	0%	175.59	136.18	111.26			
WF	ONYX	Software	3540V820	Advantage Thrive 1-4 Active PREV 5YR GLD	6,095.00	6,095.00	-	-	6,095.00	0%	184.68	143.23	117.02			
WF	ONYX	Software	3540V821	Advantage Thrive 1-4 Active LGCY 5YR GLD	6,995.00	6,995.00	-	-	6,995.00	0%	211.95	164.38	134.30			
WF	ONYX	Software	3540V824	5 yr Printer Addon Thrive w/5+ Active Prnt	550.00	550.00	-	-	550.00	0%	16.67	12.93	10.56			
WF	ONYX	Software	3540V825	Advantage Thrive 1-4 Active CRNT 1YR SLV	1,095.00	1,095.00	-	-	1,095.00	0%	33.18	25.73	21.02			
WF	ONYX	Software	3540V826	Advantage Thrive 1-4 Active PREV 1YR SLV	1,295.00	1,295.00	-	-	1,295.00	0%	39.24	30.43	24.86			
WF	ONYX	Software	3540V827	Advantage Thrive 1-4 Active LGCY 1YR SLV	2,295.00	2,295.00	-	-	2,295.00	0%	69.54	53.93	44.06			
WF	ONYX	Software	3540V822	1 yr Printer Addon Thrive w/ovr 4 ActivePmt	150.00	150.00	-	-	150.00	0%	4.55	3.53	2.88			
WF	ONYX	Software	3540V828	Advantage Thrive 1-4 Active CRNT 3YR SLV	2,495.00	2,495.00	-	-	2,495.00	0%	75.60	58.63	47.90			
WF	ONYX	Software	3540V829	Advantage Thrive 1-4 Active PREV 3YR SLV	2,895.00	2,895.00	-	-	2,895.00	0%	87.72	68.03	55.58			
WF	ONYX	Software	3540V830	Advantage Thrive 1-4 Active LGCY 3YR SLV	3,795.00	3,795.00	-	-	3,795.00	0%	114.99	89.18	72.86			
WF	ONYX	Software	3540V823	3 yr Printer Addon Thrive w/5+ active prmt	350.00	350.00	-	-	350.00	0%	10.61	8.23	6.72			
WF	ONYX	Software	3540V831	Advantage Thrive 1-4 Active CRNT 5YR SLV	4,195.00	4,195.00	-	-	4,195.00	0%	127.11	98.58	80.54			
WF	ONYX	Software	3540V832	Advantage Thrive 1-4 Active PREV 5YR SLV	4,495.00	4,495.00	-	-	4,495.00	0%	136.20	105.63	86.30			
WF	ONYX	Software	3540V833	Advantage Thrive 1-4 Active LGCY 5YR SLV	5,395.00	5,395.00	-	-	5,395.00	0%	163.47	126.78	103.58			
WF	ONYX	Software	3540V824	5 yr Printer Addon Thrive w/5+ Active Prnt	550.00	550.00	-	-	550.00	0%	16.67	12.93	10.56			
WF	ONYX	Software	3393V969	Onyx Connect 1-3 Active Printers	1,495.00	1,495.00	-	-	1,495.00	0%	45.30	35.13	28.70			
WF	ONYX	Software	3393V970	Onyx Connect 4-5 Active Printers	2,095.00	2,095.00	-	-	2,095.00	0%	63.48	49.23	40.22			
WF	ONYX	Software	3393V971	Onyx Connect 6/more Active Printers	2,695.00	2,695.00	-	-	2,695.00	0%	81.66	63.33	51.74			
WF	ONYX	Software	7655B112	ONYX Thrive Stock Software Set	45.00	45.00	-	-	45.00	0%	1.36	1.06	0.86			
WF																
WF	Poster Shop	Software	3437V092	Touchstone license	1.00	1.00	-	-	1.00	0%	0.03	0.02	0.02			
WF	Poster Shop	Software	3122C003	Touchstone Resale license	1,045.00	1,045.00	-	-	1,045.00	0%	31.66	24.56	20.06			
WF	Poster Shop	Software	8401B053	License Dongle	1.00	1.00	-	-	1.00	0%	0.03	0.02	0.02			
WF	Poster Shop	Software	8355B085	Additional Xpert Permission	25.00	25.00	-	-	25.00	0%	0.76	0.59	0.48			
WF																
WF	Poster Shop	Software	6015C001	PRISMAguide XL - Base - Resale License	2.00	2.00	-	-	2.00	0%	0.06	0.05	0.04	0		
WF	Poster Shop	Software	8355B085	Additional Xpert Permission	25.00	25.00	-	-	25.00	0%	0.76	0.59	0.48	0		
WF	Poster Shop	Software	8401B053	License Dongle	1.00	1.00	-	-	1.00	0%	0.03	0.02	0.02	0		
WF	Poster Shop	Software	6015C004	PRISMAguide XL - Pro Arizona	3,534.00	3,185.00	-	-	3,185.00	10%	96.51	74.85	61.15	0		
WF	Poster Shop	Software	6015C006	Upg Xpert to PRISMAguide XL Pro Arizona	540.00	486.00	-	-	486.00	10%	14.73	11.42	9.33	0		
WF	Poster Shop	Software	6016C001	SMF - PRISMAguide XL - Pro Arizona	1.00	1.00	-	-	1.00	0%	0.03	0.02	0.02	0		

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Category	Sub Category	Sub Type	Item Category	Product Model	MSRP	University of California Price before D&I	↑ D&I required if Purchased	Delivery & Installation Charge	Net Price	Minimum Disc off MSRP	36 Mo FMV	48 Mo FMV	60 Mo FMV	Base Monthly Volume	Base Service Cost	Overage Cost Per Sqft by Band
WF	Poster Shop	Software	6015C005	PRISMAguide XL - Pro Colorado	1,174.00	1,060.00	-	-	1,060.00	10%	32.12	24.91	20.35	0		
WF	Poster Shop	Software	6016C002	SMF - PRISMAguide XL - Pro Colorado	1.00	1.00	-	-	1.00	0%	0.03	0.02	0.02	0		
WF	Poster Shop	Service	6016C0015V	SMF - PRISMAguide XL - Pro Arizona Service Only										0	56.98	
WF	Poster Shop	Service	6016C0025V	SMF - PRISMAguide XL - Pro Colorado Service Only										0	18.99	
WF																
WF	PrintSight	Software	3508V648	PrintSight Software	250.00	200.00	-	-	200.00	20%	6.06	4.70	3.84	0		
WF	PrintSight	Software	3508V650	Additional printer permissions	125.00	100.00	-	-	100.00	20%	3.03	2.35	1.92	0		
WF																
WF	ProfSvc	Imp Svs	8376B008	Project Management Service (Half Day)	2,170.00	1,735.00	-	-	1,735.00	20%	52.57	40.77	33.31			
WF	ProfSvc	Imp Svs	8376B001	Project Management Service (Full Day)	3,555.00	2,845.00	-	-	2,845.00	20%	86.20	66.86	54.62			
WF	ProfSvc	Imp Svs	8376B003	Systems Integration Service (Half Day)	2,170.00	1,735.00	-	-	1,735.00	20%	52.57	40.77	33.31			
WF	ProfSvc	Imp Svs	8376B007	Systems Integration Service (Full Day)	2,540.00	2,035.00	-	-	2,035.00	20%	61.66	47.82	39.07			
WF	ProfSvc	Imp Svs	7653B051	LV Monochrome IPAK	2,170.00	1,735.00	-	-	1,735.00	20%	52.57	40.77	33.31			
WF	ProfSvc	Imp Svs	6154046IP	MV/HV Monochrome IPAK	2,540.00	2,035.00	-	-	2,035.00	20%	61.66	47.82	39.07			
WF	ProfSvc	Imp Svs	3708V714	Contex Scanner IPAK	2,540.00	2,035.00	-	-	2,035.00	20%	61.66	47.82	39.07			
WF	ProfSvc	Imp Svs	7653B052	Monochrome IPAK for Alaska/Hawaii	5,515.00	4,410.00	-	-	4,410.00	20%	133.62	103.64	84.67			
WF	ProfSvc	Imp Svs	7653B046	ColorWave Series IPAK	2,540.00	2,035.00	-	-	2,035.00	20%	61.66	47.82	39.07			
WF	ProfSvc	Imp Svs	6154077IP	AZ IPAK 6160/6170 Basic Integration & Onsite training	10,860.00	8,685.00	-	-	8,685.00	20%	263.16	204.10	166.75			
WF	ProfSvc	Imp Svs	6154079IP	Arizona Series Printer Non-White Ink IPAK	5,215.00	4,170.00	-	-	4,170.00	20%	126.35	98.00	80.06			
WF	ProfSvc	Imp Svs	6154080IP	Arizona Series Printer With White Ink IPAK	7,965.00	6,370.00	-	-	6,370.00	20%	193.01	149.70	122.30			
WF	ProfSvc	Imp Svs	3518V830	Arizona 1300 NonWhite Ink IPAK	5,215.00	4,170.00	-	-	4,170.00	20%	126.35	98.00	80.06			
WF	ProfSvc	Imp Svs	3518V837	Arizona 1300/135 With White Ink IPAK	7,965.00	6,370.00	-	-	6,370.00	20%	193.01	149.70	122.30			
WF	ProfSvc	Imp Svs	6154078IP	Arizona 365 GT IPAK	7,965.00	6,370.00	-	-	6,370.00	20%	193.01	149.70	122.30			
WF	ProfSvc	Imp Svs	6154071IP	Arizona 318GL IPAK	5,215.00	4,170.00	-	-	4,170.00	20%	126.35	98.00	80.06			
WF	ProfSvc	Imp Svs	6154075IP	RMO w/Printer IPAK	2,170.00	1,735.00	-	-	1,735.00	20%	52.57	40.77	33.31			
WF	ProfSvc	Imp Svs	6154076IP	RMO Post Printer Install IPAK	2,540.00	2,035.00	-	-	2,035.00	20%	61.66	47.82	39.07			
WF	ProfSvc	Imp Svs	3599V159	Colorado 1650 IPAK	5,080.00	4,065.00	-	-	4,065.00	20%	123.17	95.53	78.05			
WF	ProfSvc	Imp Svs	3941V016	Colorado 1630 IPAK	2,300.00	1,840.00	-	-	1,840.00	20%	55.75	43.24	35.33			
WF	ProfSvc	Imp Svs	4143V498	FLXfinish+ Upgrade IPAK	958.00	798.00	-	-	798.00	17%	24.18	18.75	15.32			
WF	ProfSvc	Imp Svs	8376B037	Color IPAK Alaska & Hawaii	5,795.00	4,635.00	-	-	4,635.00	20%	140.44	108.92	88.99			
WF	ProfSvc	Imp Svs	6154070IP	RMO w/Printer IPAK	2,170.00	1,735.00	-	-	1,735.00	20%	52.57	40.77	33.31			
WF	ProfSvc	Imp Svs	6154076IP	RMO Post Printer Install IPAK	2,540.00	2,035.00	-	-	2,035.00	20%	61.66	47.82	39.07			
WF	ProfSvc	Imp Svs	6154073IP	Cutter IPAK	8,040.00	6,435.00	-	-	6,435.00	20%	194.98	151.22	123.55			
WF	ProfSvc	Imp Svs	3540V864	MBGM Rewinder Post Printer IPAK	2,540.00	2,035.00	-	-	2,035.00	20%	61.66	47.82	39.07			
WF	ProfSvc	Imp Svs	4034V499	Canon CORE Color Management IPAK	7,310.00	5,800.00	-	-	5,800.00	21%	175.74	136.30	111.36			
WF	ProfSvc	Imp Svs	4034V500	Color Management PLUS IPAK - For a Fleet of same output devices and ink type	7,310.00	5,800.00	-	-	5,800.00	21%	175.74	136.30	111.36			
WF	ProfSvc	Imp Svs	3518V831	AZxpert with install IPAK	2,540.00	2,035.00	-	-	2,035.00	20%	61.66	47.82	39.07			
WF	ProfSvc	Imp Svs	3437V093	Touchstone Initial IPAK	5,005.00	4,005.00	-	-	4,005.00	20%	121.35	94.12	76.90			
WF	ProfSvc	Imp Svs	3437V094	Touchstone Follow up IPAK	2,540.00	2,035.00	-	-	2,035.00	20%	61.66	47.82	39.07			
WF	ProfSvc	Imp Svs	3464V004	Texture IPAK for Arizona Printers	5,215.00	4,170.00	-	-	4,170.00	20%	126.35	98.00	80.06			
WF	ProfSvc	Imp Svs	3508V651	PrintSight IPAK	2,175.00	1,740.00	-	-	1,740.00	20%	52.72	40.89	33.41			
WF	ProfSvc	Imp Svs	3508V652	PrintSight post printer install IPAK	4,350.00	3,480.00	-	-	3,480.00	20%	105.44	81.78	66.82			
WF	ProfSvc	Imp Svs	3702V535	PrintSight LE IPAK	2,720.00	2,175.00	-	-	2,175.00	20%	65.90	51.11	41.76			
WF	ProfSvc	Imp Svs	3702V536	PrintSight LE Post install IPAK	5,435.00	4,350.00	-	-	4,350.00	20%	131.81	102.23	83.52			
WF	ProfSvc	Imp Svs	9717981	Professional Services (For the Arizona & ProCut)	2,540.00	2,035.00	-	-	2,035.00	20%	61.66	47.82	39.07			
WF	ProfSvc	Imp Svs	7653B068	PlotWave User Training	2,170.00	1,735.00	-	-	1,735.00	20%	52.57	40.77	33.31			
WF	ProfSvc	Imp Svs	7615B223	Account Center User Training	2,170.00	1,735.00	-	-	1,735.00	20%	52.57	40.77	33.31			
WF	ProfSvc	Imp Svs	9717735	ONYX Thrive RIP Software Training	2,170.00	1,735.00	-	-	1,735.00	20%	52.57	40.77	33.31			
WF	ProfSvc	Imp Svs	7615B197	Color Management Training	2,540.00	2,035.00	-	-	2,035.00	20%	61.66	47.82	39.07			
WF	ProfSvc	Imp Svs	7593B034	Arizona Color Basics User Training	5,215.00	4,170.00	-	-	4,170.00	20%	126.35	98.00	80.06			
WF	ProfSvc	Imp Svs	7653B061	Arizona Series Operator Training	2,540.00	2,035.00	-	-	2,035.00	20%	61.66	47.82	39.07			
WF	ProfSvc	Imp Svs	7653B062	Arizona Series Adv Workflow Training	5,215.00	4,170.00	-	-	4,170.00	20%	126.35	98.00	80.06			
WF	ProfSvc	Imp Svs	7615B261	Additional travel charge 100+ miles from Analyst location	436.00	352.00	-	-	352.00	19%	10.67	8.27	6.76			
WF	ProfSvc	Imp Svs	7615B273	Custom Training (Half Day)	2,170.00	1,735.00	-	-	1,735.00	20%	52.57	40.77	33.31			
WF	ProfSvc	Imp Svs	9718007	Custom Training (Full Day)	2,540.00	2,035.00	-	-	2,035.00	20%	61.66	47.82	39.07			
WF	ProfSvc	Imp Svs	7653B070	Arizona Series Advanced Training	2,540.00	2,035.00	-	-	2,035.00	20%	61.66	47.82	39.07			
WF	ProfSvc	Imp Svs	8376B011	Help Desk 1 Incident	158.00	126.00	-	-	126.00	20%	3.82	2.96	2.42			
WF	ProfSvc	Imp Svs	7344B015	Help Desk 2 Incidents	210.00	168.00	-	-	168.00	20%	5.09	3.95	3.23			
WF	ProfSvc	Imp Svs	8376B012	Help Desk 5 Incidents	499.00	399.00	-	-	399.00	20%	12.09	9.38	7.66			
WF	ProfSvc	Imp Svs	8376B009	Help Desk 10 Incidents	914.00	730.00	-	-	730.00	20%	22.12	17.16	14.02			
WF	ProfSvc	Imp Svs	8376B013	Help Desk 25 Incidents	2,090.00	1,675.00	-	-	1,675.00	20%	50.75	39.36	32.16			
WF	ProfSvc	Imp Svs	8376B010	Help Desk 50 Incidents	3,800.00	3,035.00	-	-	3,035.00	20%	91.96	71.32	58.27			

INKJET PRODUCTION PRINTER: CONTINUOUS FEED

ColorStream 6900 In-Line Twin, Roll to Roll, 4 Color Solution

	Item Number	Quantity	LIST PRICE	University of California Price
ColorStream 6900 In-Line Twin, Roll to Roll, 4 Color Solution †	CS6900MTW-4CR2R		\$ 2,201,704	\$ 1,345,756
ColorStream 6000 Twin Tower 1 200V		1		included
ColorStream 6000 Twin Tower 2 200V		1		included
Speed ID ColorStream 6900		2		included
I-Twin Option		1		included
CMYK Inkjet Modules CS6000 21in Twin		2		included
SRA MP Controller CS6900 4/4		1		included
SRA UPS data security (Includes additional cabinet)		1		included
Individual cylinder lock		1		included
RIP Extension 1x64GB G10		2		included
Transformer Controller		1		included
Paper Reel for shaft 3 inch		2		included
2nd Interface 10GB Copper G10		1		included
Exhaust hood		2		included
Operator Calibration Tool CS3000		1		included
Operator Lamp (flexible on tower)		2		included
High quality 2-bit multilevel		1		included
PDF Option		1		included
SNMP Key Option		1		included
Prefire - Premium Black Twin		1		included
Canon Unwinder		1		included
Shaft 3 inch for Canon unwinder/rewinder		2		included
Rewinder		1		included
Argos Web Sweep		1		included
Argos (Freight, Instalaltion and Training)		1		included
Project Management Services Remote		1		included
ColorStream 3000Z/6000 True Support Implementation Package		1		included
Service Implementation Fee CS300Z/6000		1		included
Freight		1		included

† Additional configurations are available and will be quoted on the Open Market.

*Pre & Post Paper handling Equipment will be specific to the Client and quoted on an Open Market basis
*PRISMAProduction and other software will be quoted based on Scope of Work specific to the Client and quoted on an Open Market basis
*Other Professional Services will be quoted on an Open Market basis

SERVICE

Monthly Maintenance Charge	OMNIA Partners Price per Month*
Standard Coverage: 1 x 5 Monday thru Friday 8AM - 5 PM, 4 Hr Average Response Time ‡	\$ 5,279

*Fixed 12 months following the 3-month warranty period and subject to annual escalation thereafter.
‡ Additional coverage options are available upon request, up to and including 24x7 support.

Monthly Usage Charges - Ink Non-Inclusive	LIST PRICE	OMNIA Partners Price*
User Charge ColorStream 6000 Black per 1000 linear feet	\$ 2.10	\$ 1.20
User Charge ColorStream 6000 Fast Black per 1000 linear feet	\$ 2.31	\$ 1.32
User Charge ColorStream 6000 CMYK per 1000 linear feet	\$ 5.60	\$ 3.00

*Fixed 15 months and subject to annual escalation thereafter.

Consumables	Item Number	LIST PRICE per Carton	OMNIA Partners Price per Carton*	OMNIA Partners Price per Kg
Pigment Ink ColorSt Black KP51 3x5.5kg	7295B017AA	\$ 773	\$ 715.03	\$ 43.33
Pigment Ink ColorSt Cyan CP03 3x5.5kg	7295B006AA	\$ 1,043	\$ 964.78	\$ 58.47
Pigment Ink ColorSt Magenta MP50 3x5.5kg	7295B021AA	\$ 1,043	\$ 964.78	\$ 58.47
Pigment Ink ColorSt Yellow YP03 3x5.5kg	7295B008AA	\$ 1,043	\$ 964.78	\$ 58.47

Fixed 15 months and subject to annual escalation thereafter. Ink pricing does not include freight charges.

INKJET PRODUCTION PRINTER: CONTINUOUS FEED

ColorStream 6900 In-Line Twin, Roll to Roll, Mono Non-Upgradeable

	Item Number	Quantity	LIST PRICE	University of California Price
ColorStream 6900 In-Line Twin, Roll to Roll, 1 Color Solution †	CS6900MTW-1CR2R		\$ 1,608,498	\$ 812,530
ColorStream 6000 Twin Tower 1 200V		1		included
ColorStream 6000 Twin Tower 2 200V		1		included
Speed ID ColorStream 6900		2		included
I-Twin Option		1		included
BW Inkjet Modules Mono 21in Twin Non-upgradeable		2		included
SRA MP Controller CS6900 1/1		1		included
SRA UPS data security		1		included
Individual cylinder lock		1		included
PDF Option		1		included
SNMP Key Option		1		included
High quality 2-bit multilevel		1		included
Prefire - Premium Black Twin		1		included
Transformer Controller		1		included
Paper Reel for shaft 3 inch		2		included
Exhaust hood		2		included
Operator Calibration Tool CS3000		1		included
Operator Lamp (flexible on tower)		2		included
Canon Unwinder		1		included
Rewinder		1		included
Shaft 3 inch for Océ unwinder		2		included
Argos Web Sweep		1		included
Project Management Services Remote		1		included
ColorStream 6000 Black Only True Support		1		included
Service Implementation Fee CS6000		1		included
Freight		2		included

† Additional configurations are available and will be quoted on the Open Market.

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*PRISMAProduction and other software will be quoted based on Scope of Work specific to the Client and quoted on an Open Market basis
*Other Professional Services will be quoted on an Open Market basis

SERVICE

Monthly Maintenance Charge	OMNIA Partners Price per Month*
Standard Coverage: 1 x 5 Monday thru Friday 8AM - 5 PM, 4 Hr Average Response Time ‡	\$ 4,824

*Fixed 12 months after the warranty period and subject to annual escalation thereafter.

‡ Additional coverage options are available upon request, up to and including 24x7 support.

Monthly Usage Charges - Ink Non-Inclusive	LIST PRICE	OMNIA Partners Price*
User Charge ColorStream 6000 Black per 1000 linear feet	\$ 2.10	\$ 1.90
User Charge ColorStream 6000 Fast Black per 1000 linear feet	\$ 2.31	\$ 2.09

*Fixed 15 months and subject to annual escalation thereafter.

Consumables	Item Number	LIST PRICE per Carton	OMNIA Partners Price per Carton*	OMNIA Partners Price per Kg
Pigment Ink ColorSt Black KP51 3x5.5kg	7295B017AA	\$ 773	\$ 715.03	\$ 43.33

Fixed 15 months and subject to annual escalation thereafter. Ink pricing does not include freight charges.

INKJET PRODUCTION PRINTER: CONTINUOUS FEED

ColorStream 8160 In-Line Twin, Roll to Roll, 4 Color Solution

	Item Number	Quantity	LIST PRICE	University of California Price
ColorStream 8160 In-Line Twin, Roll to Roll, 4 Color Solution†	CS8160TW-4CR2R		\$2,119,252	\$1,595,000
ColorStream 8000 Twin Tower 1		1		included
ColorStream 8000 Twin Tower 2		1		included
Speed ID ColorStream 8160		2		included
I-Twin Option		1		included
CMYK Inkjet Modules CS8000 22in T		2		included
SRA MP Controller CS8160 4/4		1		included
Transformer Controller(200-220V 50-60Hz)		1		included
Paper Reel for shaft 3 inch		1		included
Transformer 58KVA		2		included
PDF Option		1		included
SNMP Key Option		1		included
SRA UPS data security		1		included
UNWIND Module for Canon CS180 M/Min		1		included
REWIND Module for Canon CS180 M/Min		1		included
Shaft Hunkeler GEN8 3 inch for UW8/RW8		2		included
Project Management Services Remote		1		included
ColorStream True Support Implementation Package		1		included
CS 8000 Installation Fee		1		included
CS 8000 Freight		1		included

† Additional configurations are available and will be quoted on the Open Market.

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- *PRISMAProduction and other software will be quoted based on Scope of Work specific to the Client and quoted on an Open Market basis
- *Other Professional Services will be quoted on an Open Market basis

SERVICE

Monthly Maintenance Charge	OMNIA Partners Price per Month*
Standard Coverage: 1 x 5 Monday thru Friday 8AM - 5 PM, 4 Hr Average Response Time ‡	\$ 4,707

*Fixed 12 months following the 3-month warranty period and subject to annual escalation thereafter.
‡ Additional coverage options are available upon request, up to and including 24x7 support.

Monthly Usage Charges - Ink Non-Inclusive	LIST PRICE	OMNIA Partners Price*
User Charge ColorStream 8160 Black per 1000 linear feet	\$ 2.10	\$ 1.20
User Charge ColorStream 8160 CMYK per 1000 linear feet	\$ 2.31	\$ 1.32

*Fixed 15 months and subject to annual escalation thereafter.

Consumables	Item Number	LIST PRICE per Carton	OMNIA Partners Price per Carton*	OMNIA Partners Price per Kg
ColorStream Ink Black KP58 1x9.5kg	7295B060AA	\$485.00	\$436.50	\$45.95
ColorStream Ink Cyan CP58 1x9.5kg	7295B061AA	\$715.00	\$643.50	\$67.74
ColorStream Ink Magenta MP58 1x9.5kg	7295B062AA	\$715.00	\$643.50	\$67.74
ColorStream Ink Yellow YP58 1x9.5kg	7295B063AA	\$715.00	\$643.50	\$67.74

Fixed 15 months and subject to annual escalation thereafter. Ink pricing does not include freight charges.

INKJET PRODUCTION PRINTER: CONTINUOUS FEED

ProStream 1800 In-Line Twin, 4 Color Solution

		Quantity	LIST PRICE	University of California Price
ProStream 1800 In-Line Twin, 4 Color Solution †	PSTRMTW-4CR2R		\$2,478,357	\$1,995,000
ProStream Twin Tower 1		1		Included
ProStream Twin Tower 2		1		Included
Speed ID ProStream 133m/min		2		Included
ProStream I-Twin Option		1		Included
IJ Modules ProStream 21in CMYK		2		Included
SRA MP Controller PS1800 5/5		1		Included
High quality 2-bit multilevel		1		Included
PDF Option		1		Included
SNMP Key Option		1		Included
Inline Quality Control (IQC)		2		Included
IQC Data Interface 50m		2		Included
SRA UPS data security		1		Included
Individual cylinder lock		1		Included
Controller Data Interface 50m		2		Included
Power Supply UL Certification		2		Included
Transformer 480V-Delta 400Y/231V		2		Included
Heavy Paper Transport		2		Included
External Cooling Unit		1		Included
Operator Calibration Tool		1		Included
ProStream Paper Reel for shaft 3in (21.97 inch width)		1		Included
UW8-PS Gen8 Unwinder for ProStream		1		Included
HUN7534.90039 IPEM WITH POWER CONTROL BOX		1		Included
NILM80163 Nilfisk Vacuum System		1		Included
RW8-PS Gen8 Rewinder for ProStream		1		Included
HUN7534.00108 CORE SHAFT 3 INCH FOR UW8/RW8		2		Included
Service Implementation Fee ProStream		1		Included
ProStream Project Management Services Remote		1		Included
Freight		1		Included

† Additional configurations are available and will be quoted on the Open Market.

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*PRISMAProduction and other software will be quoted based on Scope of Work specific to the Client and quoted on an Open Market basis
*Other Professional Services will be quoted on an Open Market basis

SERVICE

Monthly Maintenance Charge	OMNIA Partners Price per Month*
Standard Coverage: 1 x 5 Monday thru Friday 8AM - 5 PM, 4 Hr Average Response Time	\$ 5,253

*Fixed 12 months following the 3-month warranty period and subject to annual escalation thereafter.
‡ Additional coverage options are available upon request, up to and including 24x7 support.

Monthly Usage Charges - Ink Non-Inclusive		LIST PRICE	OMNIA Partners Price*
User Charge ProStream Black	per 1000 linear feet	\$ 1.60	\$ 1.44
User Charge ProStream CMYK	per 1000 linear feet	\$ 3.65	\$ 3.29

*Fixed 15 months and subject to annual escalation thereafter.

Consumables	Item Number	LIST PRICE per Carton	OMNIA Partners Price per Carton*	OMNIA Partners Price per Kg
ProStream Ink Black KP70 1x9.5kg	7295B040AA	\$ 480	\$ 432.0	\$ 45.47
ProStream Ink Cyan CP70 1x9.5kg	7295B041AA	\$ 780	\$ 702.4	\$ 73.93
ProStream Ink Magenta MP70 1x9.5kg	7295B042AA	\$ 780	\$ 702.4	\$ 73.93
ProStream Ink Yellow YP70 1x9.5kg	7295B043AA	\$ 780	\$ 702.4	\$ 73.93
ProStream ColorGrip IU70 1x9.5kg	7295B044AA	\$ 148	\$ 133.2	\$ 14.02

Fixed 15 months and subject to annual escalation thereafter. Ink/ColorGrip pricing does not include freight charges.

INKJET PRODUCTION PRINTER: SHEET FED

Pricing for the varioPRINT iX-series Product Line

	Item Number	MSRP	University of California Price
varioPRINT iX-3200 series	VPIX3200R6	\$ 1,112,660.00	\$ 955,000.00
vp iX-series PRINT MOD			included
vp iX-series Ink Cabinet			included
vp iX-Series PRISMAsync			included
vp iX-series Operator Console			included
vp iX-series PIM Flex XL ; quantity 2			included
vp iX-series High Cap Stacker			included
vp iX-Series Exhaust Air Control			
vp iX-series resale license			included
vp iX-SERIES SPEED LICENSE 320			included
varioPRINT iX-series PDF License			included
vp iX-series DocBox			included
vp iX-Series PRISMAsync			included
PRISMAlytics Dashboard VPI Resale			included
Must select one Power Module:			included
vpiX POW MOD DELTA (200-240V)			
vpiX POW MOD STAR (380-480V)			
vpiX POW MOD 230-240/400-415V			
Professional Services:			
varioPRINT iX-series 300 Implementation Fee			included
Project Management Services, Remote			included
True Support Implementation Package			included
Freight			included

OPTIONAL ACCESSORIES:

	Item Number	MSRP	Sale Price
vp iX-series PIM Flex XL (maximum of 3 total)	4607C031	\$25,868.00	\$20,862.00
Duo Paper Tray	8117B002	\$4,612.00	\$2,687.00
vp iX-series High Cap Stacker (maximum of 2 total)	4607C009	\$25,433.00	\$20,510.00
DFD INTERFACE KIT A1	7168B002	\$887.00	\$537.00
vp iX-series DFD Paper Path Kit 860 -B2	0926C075	\$468.00	\$377.00
varioPRINT iX-SERIES SFD INTERFACE KIT A1 for Tecnav DSP TC1530-C2 config	0926C042	\$532.00	\$429.00
vp ISERIES DFD PAPER PATH KIT 1002 B2	0926C076	\$468.00	\$377.00
vp ISERIES DFD PAPER PATH KIT 1002 B3	4607C034	\$468.00	\$377.00
vp iX-series PRISMAsync Simulator w/ Operator panel	4608C005	\$13,700.00	\$8,500.00
vp iX-Series Operator Console	4607C018	\$1,047.00	\$751.00
DUAL MONITOR	3871V745	\$1,500.00	\$1,250.00
varioPRINT iX-series ICMU-A1	0926C101	\$13,087.83	\$9,461.00
VARIOPRINT iX-SERIES MAGNETS	3788V008	\$650.00	\$650.00

OPTIONAL SOFTWARE:

	Item Number	MSRP	Sale Price
vp iX-series IPDS license	0927C003	\$16,432.00	\$11,879.00
varioPRINT iX-series PDF License	0927C006	\$1,712.00	\$1,237.00
Fontset Simplified Chinese-F1*	0927C010	\$436.00	\$372.00
Fontset Traditional Chinese-F1*	0927C011	\$436.00	\$372.00
Fontset Korean-F1*	0927C012	\$436.00	\$372.00
Fontset Japanese-F1*	0927C013	\$2,181.00	\$1,858.00
vp iX-series SRA PCL6 license	0927C026	\$6,178.00	\$4,466.00
vp iX-series DPlink	0927C018	\$2,140.00	\$1,547.00

*requires varioPRINT iX-series PDF License

OPTIONAL PROFESSIONAL SERVICES

	Item Number	MSRP	Sale Price
Application Migration svc/Post install support	MKT-CS3ADS	\$1,800.00	\$1,800.00
Additional Operator Training 2.5 days	9717740	\$4,990.00	\$4,990.00
Applied Basic Color(ABC)(up to 12 students)	7900012407	\$3,990.00	\$3,990.00
Applied Inkjet Color(AIC) onsite Mx 6dys (3.5dys)	9717739	\$4,990.00	\$4,990.00

SERVICE

Monthly Maintenance Charge Standard Coverage: 1 x 5 Monday thru Friday 8AM - 5 PM, 4 Hr Average Response Time <i>*Fixed 12 months following the 3-month warranty period and subject to annual escalation thereafter.</i>	OMNIA Partners Price per Month* \$1,300

Additional coverage options are available upon request, up to and including 24x7 support.

Monthly Usage Charges--Ink Non-Inclusive Plan

Image Size	Small Color	Large Color	Small Black	Large Black
MUC	\$0.00400	\$0.00800	\$0.00120	\$0.00200

Image Size:

Small is defined as any sheet size less than or equal to 14.33 inches and **Large** is defined as any sheet size greater than 14.33 inches

Fixed 15 months and subject to annual escalation thereafter.

Consumables (Priced per Liter)

	MSRP	Sale Price
varioPRINT iX-Series Ink Cyan	\$70.00	\$62.78
varioPRINT iX-Series Ink Magenta	\$70.00	\$62.78
varioPRINT iX-Series Ink Yellow	\$70.00	\$62.78
varioPRINT iX-Series Ink Black	\$50.00	\$45.13
varioPRINT iX-Series Color Grip	\$35.50	\$31.88

Fixed 15 months and subject to annual escalation thereafter. Ink/ColorGrip pricing does not include freight charges.

Monthly Usage Charges--Tier Based Ink Inclusive Plan*

Tiered Usage Charges:	SMALL	LARGE
Low ink coverage 0%-10%	0.00750	0.01500
Medium ink coverage 10%-20%	0.01050	0.02100
High ink coverage 20%	0.01350	0.02800
Mono (all tiers) click price	0.00600	0.01200

Fixed 15 months and subject to annual escalation thereafter.

Image Size:

Small is defined as any sheet size less than or equal to 14.33 inches and **Large** is defined as any sheet size greater than 14.33 inches

**Inks (varioPRINT iX series ink Cyan, varioPRINT iX series ink Magenta, varioPRINT iX series ink Yellow, varioPRINT iX series ink Black and varioPRINT iX series Color Grip Liquid) in the amount, which on average, covers 10% mono and 55% color of letter sized media are included.*

Customer is responsible for shipping charges for inks and Color Grip Liquid.
Once per 12-month period CSA may conduct a reconciliation review of Customer's average prior monthly usage and, if such Customer usage exceeds the average percentages listed above, CSA may increase Customer's Monthly Usage Charge pricing by up to 10% for the succeeding year.
Refresh dots or lines are used per CSA requirements to maintain optimal printer quality

Appendix B

Scope of Work and Technical Specifications

I. Scope of Work

This Scope of Work generally describes the City requirements and general functional areas necessary to perform this contract successfully. These requirements are not all inclusive.

Contractor shall supply high quality, new and unused current year model MFD Equipment that are being actively marketed. Contractor shall provide for delivery, installation, and removal of MFD Equipment; all consumables, with the exception of paper (pricing for staples should be included and listed as an optional feature); end-user training; software and software licenses; maintenance; technology upgrades; Model Succession; reporting; electronic billing; and the removal of MFD Equipment (those units owned by the City).

- A. **Technical Capabilities:** Contractor shall offer at least one MFD model per print speed-chromatic segment listed in this Appendix. Any model offered within a Segment shall substantially comply with the specifications listed in this Appendix C, Scope of Work and Technical Specifications.

The Contractor may offer a single MFD model across one or more print speed-chromatic Segments.

- B. **Equipment Assessment and Analysis:** Contractor shall provide City departments with an Equipment assessment analysis to provide quotations; and to provide recommendations to maximize the use of existing resources, for placement of MFDs to replace existing resources, and for coordination of MFDs with the City's data network and telecommunications infrastructure. Contractor's recommendations resulting from an Equipment assessment analysis shall fully comply with the Americans with Disabilities Act and any and all other applicable federal, state and local disability rights legislation.

- C. **Online Portal Access:** Contractor shall provide web-based technologies that offer City end users remote functionalities that include but are not limited to online meter reading, online invoice reconciliation, online service and maintenance notifications, and online submissions of service requests, maintenance requests, and supply ordering requests.

- D. **Model Succession:** Contractor agrees to Model Succession, which means replacing units offered with succeeding models of at least equal functionality and at equal or lower discount off MSRP as originally established under this Agreement. Contractor shall make available to the City the newest available

technology and upgrade existing leased units as requested during the term of any lease under this Agreement at no additional cost. Should an optional feature for a to-be-replaced model become a standard feature in a succeeding model, the monthly lease or rental price of the succeeding model shall not be increased to reflect the monthly price of that previously optional feature. All required software and software licenses needed to operate the MFDs as contracted and to remain legally compliant shall be included in MFD Equipment prices.

- E. **Responsibility for Equipment:** City shall not be responsible for any damage to persons or property as a result of the use, misuse, or failure of any Equipment used by Contractor, or by any of its employees, even though such Equipment be furnished, rented, or loaned to Contractor by City.

II. Technical Specifications

A. Minimum Technical Specifications for All MFD Equipment

All MFD Equipment offered under this Agreement must meet all of the following minimum technical specifications as specified in the below Table 1, Minimum Technical Specifications for All MFD Equipment.

Table 1. Minimum Technical Specifications for All MFD Equipment

Core Items	Minimum Technical Specifications for <u>ALL</u> MFD Models	Meets Requirement
Functionality	Print, Copy, Scan	X
Print Speed (impression per minute) Std mode	≥ 20	X
Print Resolution (dpi)	600 x 600	X
Scan Resolution (dpi)	300 x 300	X
Duplex set as Default	Yes	X
Paper Size	Letter, Legal, COM10	X
Paper Weight	Must accept paper between 18lbs and 24lbs at a minimum	X
Recycled Paper	Must accept 100% post-consumer waste recycled paper	X
Feeder Capacity (# sheets)	≥ 25	X
File Format	Scan & Email in PDF, TIFF, & JPG	X
Memory	≥ 256 MB RAM	X

Connections	USB 2.0 or 3.0, Ethernet	X
Self-Reporting of Page Count, Toner Level	Yes	X
Print Control Language Drivers	PCL5, PCL6, and PostScript	X
Accessibility	ADA Section 508 Compliant	X
EPEAT level	Gold or equivalent	X
Energy Saving Mode (minutes to go to low-power mode)	≤ 30	X
Secure Print	Yes	X
Business Security¹	Capable of settings for business security	

¹ Requirements for Business Security ensure that the MFD is able to:

- 1) Have patches applied to comply with the original equipment manufacturer's and software vendor's maintenance.
- 2) Delete or disable any software applications that are not required or approved for the operation of the MFD.
- 3) Disable all unneeded management protocols and services (such as DHCP, SMTP, and BOOTP).
- 4) Replace any default passwords with complex passwords.
- 5) Disable dial-in diagnostic capabilities.
- 6) Be remotely managed by only an authorized IT administrator personnel from specific (non-publicized) Internet Protocol (IP) addresses.
- 7) Be configured to prevent unauthorized IT administrator personnel from altering the global configuration of the MFD.
- 8) Disable the re-print feature at the discretion of authorized IT administrator personnel.
- 9) Maintain its configuration state (passwords, service settings, etc.) after a power down or reboot occurs.

III. Other Requirements.

A. **Hours of Operation:** Contractor must maintain normal business hours of at least 8:00 A.M. to 5:00 P.M., Monday through Friday throughout the term of the Agreement, and be open at all times during that period.

B. **Support:** Contractor shall be responsible for providing technical support and assistance to City through Contractor's own personnel, equipment and facilities as well as through manufacturer's technical representatives. As part of this technical support and assistance, Contractor shall provide personnel with in-depth technical knowledge of the products Contractor is providing under this Agreement, to answer questions and offer any assistance required by City personnel, during City business hours (8:00 A.M. – 5:00 P.M.).

E. **Infectious Disease Terms:** Contractors required to perform physical activities on City property that places Contractor or its employees in proximity to medical patients, including but not limited to San Francisco Department of Public Health facilities where patient care or counseling is performed, shall be subject to the following requirements, as applicable:

1. **Infection Control, Health and Safety:**

a. Contractor must have a Bloodborne Pathogen (BBP) Exposure Control plan for its employees, agents and subcontractors as defined in the California Code of Regulations, Title 8, Section 5193, Bloodborne Pathogens (<http://www.dir.ca.gov/title8/5193.html>), and demonstrate compliance with all requirements including, but not limited to, exposure determination, training, immunization, use of personal protective equipment and safe needle devices, maintenance of a sharps injury log, post-exposure medical evaluations, and recordkeeping.

b. Contractor must demonstrate personnel policies/procedures for protection of its employees, agents, subcontractors and clients from other communicable diseases prevalent in the population served. Such policies and procedures shall include, but not be limited to, work practices, personal protective equipment, staff/client Tuberculosis (TB) surveillance, training, etc.

c. Contractor must demonstrate personnel policies/procedures for Tuberculosis (TB) exposure control consistent with the Centers for Disease Control and Prevention (CDC) recommendations for health care facilities and based on the Francis J. Curry National Tuberculosis Center: Template for Clinic Settings, as appropriate.

d. Contractor must demonstrate personnel policies/procedures for COVID-19 exposure control consistent with CDC recommendations, Cal/OSHA regulations, SF DPH Health Orders, Directives, and Guidance. The Contractor's attention is directed to Cal/OSHA's new 8 CCR 3205 COVID-19 Prevention Emergency Temporary Standard and/or any successor regulations.

e. Contractor is responsible for site conditions, equipment, health and safety of their employees, and all other persons who work or visit the job site.

f. Contractor shall assume liability for any and all work-related injuries/illnesses including infectious exposures such as BBP and TB and demonstrate appropriate policies and procedures for reporting such events and providing appropriate post-exposure medical management as required by State workers' compensation laws and regulations.

g. Contractor shall comply with all applicable Cal-OSHA standards including maintenance of the OSHA 300 Log of Work-Related Injuries and Illnesses.

h. Contractor assumes responsibility for procuring all medical equipment and supplies for use by its employees, agents and subcontractors, including safe needle devices, and provides and documents all appropriate training.

- i. Contractor shall demonstrate compliance with all state and local regulations with regard to handling and disposing of medical waste.
2. **Aerosol Transmissible Disease Program, Health and Safety:**
 - a. Contractor must have an Aerosol Transmissible Disease (ATD) Program as defined in the California Code of Regulations, Title 8, Section 5199, Aerosol Transmissible Diseases (<http://www.dir.ca.gov/Title8/5199.html>), and demonstrate compliance with all requirements including, but not limited to, exposure determination, screening procedures, source control measures, use of personal protective equipment, referral procedures, training, immunization, post-exposure medical evaluations/follow-up, and recordkeeping.
 - b. Contractor shall assume liability for any and all work-related injuries/illnesses including infectious exposures such as Aerosol Transmissible Disease and demonstrate appropriate policies and procedures for reporting such events and providing appropriate post-exposure medical management as required by State workers' compensation laws and regulations.
 - c. Contractor shall comply with all applicable Cal-OSHA standards including maintenance of the OSHA 300 Log of Work-Related Injuries and Illnesses.
 - d. Contractor assumes responsibility for procuring all medical equipment and supplies for use by their employees, agents, subcontractors including Personnel Protective Equipment such as respirators, and provides and documents all appropriate training.
 - e. If/when Contractor determines that they do not fall under the requirements of 8 CCR 5199 Contractor is directed to Cal/OSHA's Emergency Temporary Standard for COVID-19, 8 CCR 3205, which applies to all employers who do not fall under 8 CCR 5199 but for who's employees have potential for exposure to COVID-19.

Appendix B

Documentation of Transfer



Canon U.S.A., Inc.

One Canon Park

Melville, NY 11747

Tel: 631.330.5000

DIRECT DIAL: 631-330-5660

January 13, 2024

To whom it may concern,

Reference is made to the merger of Canon Solutions, Inc. (“CSA”) into Canon U.S.A., Inc. (“CUSA”) effectuated on December 31, 2024. The undersigned is Senior Executive Legal Advisor of Canon U.S.A., Inc. and was the Senior Vice President – Legal of each merging entity. Prior to the merger, CSA was a wholly-owned subsidiary of CUSA and the undersigned confirms that, from a legal point of view, the merger of CSA into CUSA was properly effected as a short-form merger of two New York corporations under the New York Business Corporation Law in which the parent corporation, CUSA, is the survivor.

Attached is:

- A. A certified copy of the Certificate of Merger issued by the NY Secretary of State;
- B. The plan of merger adopted by CUSA in accordance with New York law;
- C. A certified copy of the certificate of incorporation of CUSA; and
- D. The by-laws of CUSA

The undersigned would be pleased to answer any questions concerning the attached.

A handwritten signature in black ink, appearing to read 'S. Himmelstein', is written over a horizontal line.

Steven I. Himmelstein
Senior Legal Executive Advisor

EXHIBIT A

NY CERTIFICATE OF MERGER

STATE OF NEW YORK DEPARTMENT OF STATE

I hereby certify that the annexed copy for CANON U.S.A., INC., File Number 241224000370 has been compared with the original document in the custody of the Secretary of State and that the same is true copy of said original.

WITNESS my hand and official seal of the
Department of State, at the City of Albany,
on December 24, 2024.

WALTER T. MOSLEY
Secretary of State



A handwritten signature in black ink, reading "Brendan C. Hughes".

BRENDAN C. HUGHES
Executive Deputy Secretary of State

CT07

**CERTIFICATE OF MERGER OF
CANON SOLUTIONS AMERICA, INC.
(a New York corporation)**

INTO

**CANON U.S.A., INC.
(a New York corporation)**

Under Section 905 of the Business Corporation Law

Canon U.S.A., Inc., a corporation organized and existing under the laws of the State of New York, hereby certifies as follows:

1. Canon U.S.A., Inc. (the “Corporation”) owns all of the outstanding shares of all capital stock of Canon Solutions America, Inc., a New York corporation (the “Subsidiary”). The name under which the Subsidiary was formed is Metropolitan Calculator Systems, Inc.
2. The Corporation is the surviving corporation in the merger. The name of the surviving corporation is Canon U.S.A., Inc.
3. As to the Subsidiary, the designation and number of outstanding shares and the number of such shares owned by the Corporation, which is the surviving corporation in the merger, are as follows:

Name of Subsidiary	Designation and Number of Outstanding Shares		Number of Shares Owned by Surviving Corporation
Canon Solutions America, Inc.	Common Stock	130,150	130,150

4. As to the Corporation, the designation and number of outstanding shares and the number of such shares owned by the Corporation, which is the surviving entity in the merger, are as follows:

Name of Corporation	Designation and Number of Outstanding Shares		Number of Shares Owned by Surviving Corporation
Canon U.S.A., Inc.	Common Stock	20,400	20,400

5. For each constituent corporation, the name, jurisdiction of incorporation and date of incorporation are set forth below:

<u>Name</u>	<u>Jurisdiction of Incorporation</u>	<u>Date of Incorporation</u>
Canon U.S.A., Inc.	New York	December 29, 1965
Canon Solutions America, Inc.	New York	March 19, 1971

6. The merger shall be effective on the 31st day of December 2024.

**Filed with the NYS Department of State on 12/24/2024
Filing Number: 241224000369 DOS ID: 193903**

7. The Plan of Merger was duly adopted by the Board of Directors of the Corporation.

[Signature Page Follows]

IN WITNESS WHEREOF, the undersigned has executed and signed this certificate this
16th day of December, 2024.

CANON U.S.A., INC.

By:  _____

Name: Isao Kobayashi

Title: President and CEO

[Signature Page to Certificate of Merger]

CT07

**CERTIFICATE OF MERGER OF
CANON SOLUTIONS AMERICA, INC.
(a New York corporation)
INTO
CANON U.S.A, INC.
(a New York corporation)
Under Section 905 of the Business Corporation Law**

Filer's Name and Mailing Address:

Jessica Segal
Name

Dorsey & Whitney, LLP
Company, if Applicable

50 S. Sixth Street, Suite 1500
Mailing Address

Minneapolis, MN 55402
City, State, and Zip Code

DRAWDOWN
CST REF
16051831AR

EXHIBIT B

PLAN OF MERGER

Plan of Merger

Pursuant to Section 905 of the New York Business Corporation Law, Canon U.S.A., Inc., a New York corporation, hereby agrees to merge with its wholly-owned subsidiary Canon Solutions America, Inc., a New York corporation, pursuant to the following terms:

1. The name of each corporation that is a party to the merger is as follows:
 - a. Canon U.S.A., Inc., a New York corporation (the “Surviving Corporation”).
 - b. Canon Solutions America, Inc., a New York corporation and a wholly-owned subsidiary of the Surviving Corporation (the “Merged Corporation”). The name under which the Merged Corporation was formed is Metropolitan Calculator Systems, Inc.
2. The name of the Surviving Corporation into which the Merged Corporation will merge is Canon U.S.A., Inc., a New York corporation.
3. As to the Merged Corporation, the designation and number of outstanding shares and the number of such shares owned by the Surviving Corporation are as follows:

<u>Designation of Outstanding Shares</u>	<u>Number of Outstanding Shares</u>	<u>Number of Shares Owned by Surviving Corporation</u>
Common Stock	130,150	130,150

4. The merger shall become effective on December 31, 2024 at 5:00 p.m. Eastern Time (the “Effective Time”), at which time the Merged Corporation shall be merged with and into the Surviving Corporation, and the separate existence of the Merged Corporation shall thereupon cease.
5. Upon the Effective Time of the merger, all outstanding shares of the Merged Corporation shall be cancelled, and no shares of such corporation shall be issued in lieu thereof.
6. The Certificate of Incorporation and Bylaws of the Surviving Corporation shall not change as a result of the merger.

EXHIBIT C

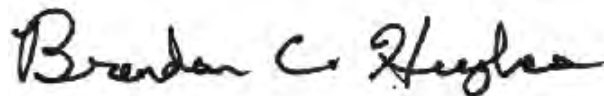
CERTIFIED CERTIFICATE OF INCORPORATION

STATE OF NEW YORK DEPARTMENT OF STATE

I hereby certify that the annexed copy for CANON U.S.A., INC., File Number 534312-4 has been compared with the original document in the custody of the Secretary of State and that the same is true copy of said original.

WITNESS my hand and official seal of the
Department of State, at the City of Albany,
on January 08, 2025.

WALTER T. MOSLEY
Secretary of State



BRENDAN C. HUGHES
Executive Deputy Secretary of State



CERTIFICATE OF INCORPORATION

OF

CANON U.S.A., INC.

Under Section 402 of the Business Corporation Law

The undersigned, for the purpose of forming a corporation pursuant to Section 402 of the Business Corporation Law of the State of New York, does hereby certify and set forth:

1. The name of this corporation is CANON U.S.A., INC.

2. The purposes for which this corporation is formed are as follows, to wit:

- (a) To engage in the business of manufacturing, designing, creating, compounding, developing, formulating, inventing, patenting, owning, acquiring, producing, processing, constructing, storing, applying, assembling, adapting, conducting, operating, using, preparing for the market, exhibiting, distributing, installing, buying, selling, disposing, leasing, renting, mortgaging, exploiting, licensing, exchanging, reconstructing, repairing, importing, exporting, and generally dealing in and with cameras of all kinds, projecting machines, combined camera and projecting machines, lenses, and all parts and things incidental and necessary for the same; photographic films and plates, photographic print paper, mounting cards and frames, developing tools, appliances, and chemicals, and all other tools, accessories, chemicals and supplies necessary to the taking, projecting, developing, and printing of photographs by means of cameras and/or camera-projectors; to develop negatives and print photographs therefrom; to do all acts incidental to any of the above objects; adding, counting, calculating, and computing machines, typewriters, parts, supplies, and accessories therefor, including but not limited to ribbons, tapes, cases, paper, desks, tables, chairs, and all other kinds of machines, parts, and supplies necessary, convenient or incidental to the conduct of the business;
- (b) To acquire, maintain and operate all buildings and other real property, transportation and other facilities and conveniences suitable for use in and about the prosecution of its business;

(c) To purchase, apply for, obtain, secure, register, take on lease, sublease or otherwise acquire, hold, own, use, introduce, exercise, exploit, develop, maintain, mortgage, pledge, furnish, sell, assign, lease, sublease, transfer, take or grant licenses in respect of or otherwise use, dispose of or turn to account any and all copyrights, trademarks, service marks, distinctive marks, trade names, designs, brands, labels, trade secrets and other trade rights, licenses and privileges, patents, patent rights, patent licenses, patented processes and all similar rights and property however, wherever and by whomever created, issued, granted or registered, or any interests therein or rights thereunder, and any inventions, improvements, processes, methods, know-how, designs, formulae, models, patterns, drawings or devices, patented or unpatented;

(d) To manufacture, produce, prepare, buy, sell, deal in, trade in, lease, import, export and otherwise dispose of agricultural, industrial and all other commodities, raw materials and finished products of every kind, and tangible and intangible property, including choses in action of every description;

(e) To carry out all or any part of the foregoing purposes as principal, agent, independent contractor or otherwise, either alone or in conjunction with any other entity or entities, and either directly or indirectly through one or more subsidiary or controlled entities organized or utilized for the purpose.

It is intended that the purposes specified in the foregoing clauses of this Article 2 shall also be construed as powers, and that the foregoing enumeration of specific purposes and powers shall not be held to limit or restrict in any manner the powers of the corporation, but shall be in furtherance of, and in addition, and not in limitation of, the general powers conferred by the laws of the State of New York. It is also intended that, except where otherwise expressed herein, the purposes and powers specified in any of the foregoing clauses shall not be in any way limited or restricted by reference to or inference from the terms of any other clause or clauses of this Certificate of Incorporation, but shall be regarded as independent purposes and powers, and

the enumeration herein of specific purposes and powers shall not be deemed or construed to limit or restrict in any manner powers expressed in general terms, or the meaning of general terms or the general powers of the corporation, nor shall the expression or specification of one purpose or power be deemed or construed to exclude another not expressed or specified, whether it be of like or different nature.

3. The office of this corporation is to be located in the City of New York, County of New York, State of New York.

4. The aggregate number of shares which this corporation shall have authority to issue is 200 shares of one class only, which shares are without par value.

5. The Secretary of State of the State of New York is hereby designated the agent of this corporation upon whom process against this corporation may be served. The post office address to which the Secretary of State shall mail a copy of any process against this corporation served upon him as agent of this corporation is c/o Delson & Gordon, 120 East 41st Street, City of New York, County of New York, State of New York, 10017.

IN WITNESS WHEREOF, the undersigned has made, signed and acknowledged this certificate this 10 day of December, 1965.

George Kyotow
Incorporator
Mr. George Kyotow
91-17 153rd Avenue
Howard Beach, N.Y. 11414

STATE OF NEW YORK)
: SS.:
COUNTY OF NEW YORK)

On this 10 day of December, 1965, before me personally came George Kyotow, to me known and known to be the individual described in and who executed the foregoing instrument, and he duly acknowledged to me that he executed the same.

DAVID M. SIMPSON
Notary Public State of New York
No. 30-9017600
Qualified in Nassau County
Cert. Filed in New York County
Commission Expires March 30, 1966

David M. Simpson
Notary Public

3

534312-4

512/17

12/28

CERTIFICATE OF INCORPORATION

for

CANON U.S.A., INC.

Under Section 402 of the
Business Corporation Law

STATE OF NEW YORK
DEPARTMENT OF STATE

FILED DEC 29 1965

TAXES 10-00
FILING FEE 50-00

John F. Conner

Secretary of State

By *P-31-ny*

DELSON & GORDON
COUNSELLORS AT LAW
120, EAST 41ST STREET
NEW YORK, N.Y. 10017

4

**STATE OF NEW YORK
DEPARTMENT OF STATE**

I hereby certify that the annexed copy for CANON U.S.A., INC., File Number A37242-4 has been compared with the original document in the custody of the Secretary of State and that the same is true copy of said original.

WITNESS my hand and official seal of the
Department of State, at the City of Albany,
on January 08, 2025.

WALTER T. MOSLEY
Secretary of State



A handwritten signature in black ink, reading "Brendan C. Hughes".

BRENDAN C. HUGHES
Executive Deputy Secretary of State

of

CANON U.S.A., INC.

UNDER SECTION 805-A(b) OF THE BUSINESS CORPORATION LAW

A 37242

The undersigned, Delson & Gordon, hereby certifies and sets forth that:

(1) The name of the corporation is Canon U.S.A., Inc.

(2) The date that the certificate of incorporation of Canon U.S.A., Inc. was filed by the Department of State is the 29th day of December, 1965.

(3) The certificate of incorporation of Canon U.S.A., Inc. designates No. 120 East 41st Street, City of New York, State of New York, (c/o Delson & Gordon) as the address to which the Secretary of State of New York shall mail a copy of any process against the corporation served upon him.

(4) Article 5 of the certificate of incorporation of Canon U.S.A., Inc. is hereby changed to direct the Secretary of State of the State of New York to mail copies of process against the corporation served upon him to No. 230 Park Avenue, City of New York, County of New York, State of New York (c/o Delson & Gordon).

(5) A notice of the proposed change was mailed to Canon U.S.A., Inc. by the undersigned not less than thirty days prior to the date of delivery to the Department of State of this Certificate, and Canon U.S.A., Inc. has not objected thereto.

/

(6) The undersigned, Delson & Gordon is the agent of Canon U.S.A., Inc. to whose address the Secretary of State is required to mail copies of process.

IN WITNESS WHEREOF, the undersigned has executed and signed this certificate this 20th day of December, 1972.

Delson & Gordon

Delson & Gordon
by Louis Lauer,
Partner

STATE OF NEW YORK)
 : ss.:
COUNTY OF NEW YORK)

LOUIS LAUER being duly sworn, deposes and says,
that he is the person described in and who executed the
foregoing certificate, that he has read the same and knows
the contents thereof, and that the statements contained
therein are true.

Louis Lauer
Louis Lauer

Sworn to before me this
20th day of December, 1972

Sarah R. Morse
Notary Public

SARAH R. MORSE
NOTARY PUBLIC, State of New York
No. 31-8031600
Qualified in New York County
Commission Expires March 30, 1974

A 37242 — 4

CERTIFICATE OF CHANGE
of
CANON, U.S.A., INC.

STATE OF NEW YORK
DEPARTMENT OF STATE
TAX \$ none
FILING FEE \$ 1.00
FILED DEC 27 1972

John P. Thompson
Secretary of State
By 31 ny

DELSON & GORDON
COUNSELLORS AT LAW
230 PARK AVENUE
NEW YORK, N. Y. 10017 4

534312-4

12/29/65

any c. any w

S/S Delson & Gordon

120 E. 41st St. NYC NY

E

1/8

**STATE OF NEW YORK
DEPARTMENT OF STATE**

I hereby certify that the annexed copy for CANON U.S.A., INC., File Number A200081-3 has been compared with the original document in the custody of the Secretary of State and that the same is true copy of said original.

WITNESS my hand and official seal of the
Department of State, at the City of Albany,
on January 08, 2025.

WALTER T. MOSLEY
Secretary of State



A handwritten signature in black ink, reading "Brendan C. Hughes".

BRENDAN C. HUGHES
Executive Deputy Secretary of State

CERTIFICATE OF AMENDMENT
OF
CERTIFICATE OF INCORPORATION
OF
CANON U.S.A., INC.

1200061

Under Section 805 of the Business Corporation Law

Pursuant to the provisions of Section 805 of the Business Corporation Law, the undersigned, Seichi Takikawa and Robert Delson, being the president and the secretary, respectively, of CANON U.S.A., INC., hereby certify:

FIRST: That the name of the corporation is CANON U.S.A., INC.

SECOND: That the Certificate of Incorporation of the corporation was filed by the Department of State, Albany, New York, on the 29th day of December, 1965.

THIRD: The Certificate of Incorporation is hereby amended to increase the authorized number of shares of capital stock, without par value, from 200 to 1500 by amending Paragraph Number 4 of the Certificate of Incorporation, relating to the aggregate number of authorized shares, to read as follows:

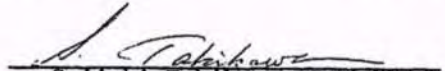
"4. The aggregate number of shares which

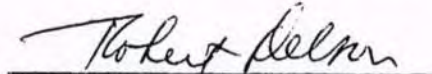
1

this corporation shall have authority to issue is 1,500 shares of one class only, which shares are without par value."

FOURTH: That the amendment of the Certificate of Incorporation was authorized by the unanimous written consent of the holder of all outstanding shares entitled to vote on an amendment to the Certificate of Incorporation.

IN WITNESS WHEREOF, we have executed this Certificate and affirm the truth of the statements therein set forth under penalty of perjury this 11th day of December , 1974 .


Seichi Takikawa, President


Robert Delson, Secretary

A200081-3

CERTIFICATE OF AMENDMENT
OF
CERTIFICATE OF INCORPORATION
OF
CANON U.S.A., INC.
Under Section 805
of the
Business Corporation Law

12/29/65
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STATE OF NEW YORK
DEPARTMENT OF STATE
FILED DEC 12 1974
TAX \$
FILING FEE \$
John J. [Signature]
Secretary of State
m

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Roland A. Paul, Esq.
DELSON & GORDON
COUNSELLORS AT LAW
230 PARK AVENUE
NEW YORK, N. Y. 10017
(212) 686-8030

31 my

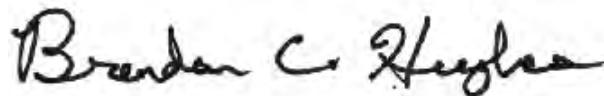
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STATE OF NEW YORK DEPARTMENT OF STATE

I hereby certify that the annexed copy for CANON U.S.A., INC., File Number A723065-3 has been compared with the original document in the custody of the Secretary of State and that the same is true copy of said original.

WITNESS my hand and official seal of the
Department of State, at the City of Albany,
on January 08, 2025.

WALTER T. MOSLEY
Secretary of State



BRENDAN C. HUGHES
Executive Deputy Secretary of State



A723065

CERTIFICATE OF AMENDMENT
OF
CERTIFICATE OF INCORPORATION
OF
CANON U. S. A., INC.

Under Section 805 of the Business Corporation Law

Pursuant to the provisions of Section 805 of the Business Corporation Law, the undersigned, Fujio Mitarai and Robert Delson, being the president and the secretary, respectively, of Canon U. S. A., Inc., hereby certify:

FIRST: That the name of the corporation is
Canon U. S. A., Inc.

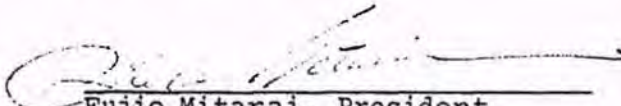
SECOND: That the Certificate of Incorporation of the corporation was filed by the Department of State, Albany, New York, on the 29th day of December, 1965.

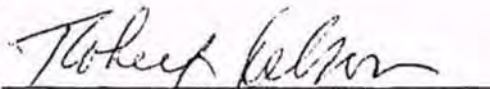
THIRD: The Certificate of Incorporation is hereby amended to increase the authorized number of shares of capital stock, without par value, from 1,500 to 10,000 by amending Paragraph Number 4 of the Certificate of Incorporation, relating to the aggregate number of authorized shares, to read as follows:

"4. The aggregate number of shares which this corporation shall have authority to issue is 10,000 shares of one class only, which shares are without par value."

FOURTH: That the amendment of the Certificate of Incorporation was authorized by the unanimous written consent of the holder of all outstanding shares entitled to vote on an amendment to the Certificate of Incorporation.

IN WITNESS WHEREOF, we have executed this Certificate and affirm the truth of the statements therein set forth under penalty of perjury this 8th day of December, 1980.


Fujio Mitarai, President


Robert Delson, Secretary

CERTIFICATE OF AMENDMENT
OF
CERTIFICATE OF INCORPORATION
OF
CANON U. S. A., INC.

Under Section 805 of the Business Corporation Law

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DELSON & GORDON
COUNSELLORS AT LAW
230 PARK AVENUE
NEW YORK, N. Y. 10169

B
STATE OF NEW YORK
DEPARTMENT OF STATE

FILED DEC 15 1980

AMT OF CHECK \$ 453

FILING FEE \$ 30

TAX \$ 425

COPY \$

STRT \$

REFUND \$

EX-1

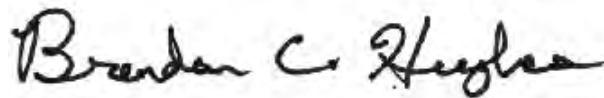
my

STATE OF NEW YORK DEPARTMENT OF STATE

I hereby certify that the annexed copy for CANON U.S.A., INC., File Number B171550-3 has been compared with the original document in the custody of the Secretary of State and that the same is true copy of said original.

WITNESS my hand and official seal of the
Department of State, at the City of Albany,
on January 08, 2025.

WALTER T. MOSLEY
Secretary of State



BRENDAN C. HUGHES
Executive Deputy Secretary of State



CERTIFICATE OF CHANGE

OF

CANON U.S.A., INC.

(Under Section 805-A of the Business Corporation Law)

Pursuant to the provisions of Section 805-A of the Business Corporation Law, the undersigned, Norman Moloshok, hereby certifies:

FIRST: That the name of the corporation is CANON U.S.A., INC.

SECOND: That the Certificate of Incorporation of the corporation was filed by the Department of State on the 29th day of December, 1965.

THIRD: The Certificate of Incorporation of the corporation is hereby changed to change the post office address to which the Secretary of State shall mail a copy of any process against the corporation served upon him by changing Paragraph Number 5 of the Certificate of Incorporation to read as follows:

"5. The Secretary of State of the State of New York is hereby designated the agent of this corporation upon whom process against this corporation may be served. The post office address to which the Secretary of State shall mail a copy of any process against this corporation served upon him is c/o Delson & Gordon, 605 Third Avenue, New York, New York 10158."

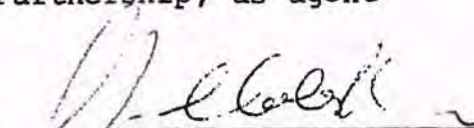
E171550

FOURTH: A notice of the proposed change was mailed to the corporation on the 26th day of October, 1984, a date not less than thirty days prior to the date of delivery of this Certificate to the Department of State, and CANON U.S.A., INC. has not objected thereto.

FIFTH: The undersigned is the agent of CANON U.S.A., INC. to whose address the Secretary of State is required to mail copies of process.

IN WITNESS WHEREOF, the undersigned has executed and subscribed this Certificate and does hereby affirm the truth of the foregoing statements under the penalties of perjury this 29th day of November, 1984.

DELSON & GORDON,
a Partnership, as agent

By: 
Norman Moloshok, Member

3

E171350

CERTIFICATE OF CHANGE

OF

CANON U.S.A., INC.

STATE OF NEW YORK
DEPARTMENT OF STATE

FILED DEC 12 1984

AMT. OF CHECK \$ 23
FILING FEE \$ 20
TAX \$ _____
GRUITY FEE \$ _____
COPY \$ 3
CERT \$ _____
REFUND \$ _____
SPEC HANDLE \$ _____

BY and
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5/5 230 Paul Aio

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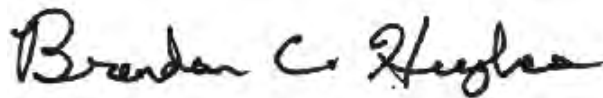
DELSON & GORDON
Attorneys at Law
605 Third Avenue
New York, New York 10158

STATE OF NEW YORK DEPARTMENT OF STATE

I hereby certify that the annexed copy for CANON U.S.A., INC., File Number B679735-2 has been compared with the original document in the custody of the Secretary of State and that the same is true copy of said original.

WITNESS my hand and official seal of the
Department of State, at the City of Albany,
on January 08, 2025.

WALTER T. MOSLEY
Secretary of State



BRENDAN C. HUGHES
Executive Deputy Secretary of State



CERTIFICATE OF CHANGE

OF

CANON U.S.A., INC.

Pursuant to Section 805-A
of the New York Business Corporation Law

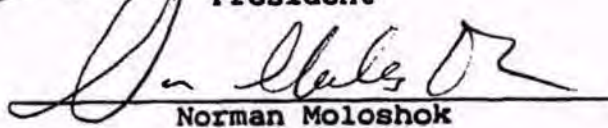
WE, THE UNDERSIGNED, Fujio Mitarai and Norman Moloshok, being respectively the President and the Secretary of Canon U.S.A., Inc., hereby certify:

1. The name of the corporation is Canon U.S.A., Inc.
2. The Certificate of Incorporation of the corporation was filed by the Department of State on December 29, 1965.
3. The following was authorized by the Board of Directors:

To change the post office address to which the Secretary of State shall mail a copy of process in any action or proceeding against the corporation which may be served on him from c/o Delson & Gordon, 605 Third Avenue, New York, New York 10158 to c/o Dorsey & Whitney, 350 Park Avenue, New York, New York 10022.

IN WITNESS WHEREOF, we have signed this certificate on the 1st day of February, 1988 and we affirm the statements contained herein as true under penalties of perjury.


Fujio Mitarai
President


Norman Moloshok
Secretary

CERTIFICATE OF CHANGE

OF

CANON U.S.A., INC.

CT

Pursuant to Section 805-A
of the New York Business Corporation Law

-2

86/9/36

STATE OF NEW YORK
DEPARTMENT OF STATE

FILED AUG 31 1988

AMT. OF CHECK \$ 40
FILING FEE \$ 20
TAX \$
COUNTY FEE \$ 10
COPY \$
CERT \$
REFUND \$
SPEC HANDLE \$ 10

BY:

[Signature]

Aug 31 3 02 PM '88

Dorsey & Whitney

350 Park Avenue

New York NY 10022

12/29/LS
NY
S34312-4
L# B171550-3
NR/A
S/S Delson & Gordon
LOS 3rd NY
NY NY NUC

[Signature]

10158

239368

AL
8/30

BILLED

Aug 31 6 00 AM '88

**STATE OF NEW YORK
DEPARTMENT OF STATE**

I hereby certify that the annexed copy for CANON U.S.A., INC., File Number B765787-4 has been compared with the original document in the custody of the Secretary of State and that the same is true copy of said original.

WITNESS my hand and official seal of the
Department of State, at the City of Albany,
on January 08, 2025.

WALTER T. MOSLEY
Secretary of State



Brendan C. Hughes

BRENDAN C. HUGHES
Executive Deputy Secretary of State

165787

**Restated Certificate of Incorporation
of**

CANON U.S.A., INC.

Under Section 807 of the Business Corporation Law

**We, Hideharu Takemoto and Norman Moloshok, being
respectively the President and the Secretary of Canon U.S.A.,
Inc., in accordance with Section 807 of the Business
Corporation Law, do hereby certify:**

**FIRST: The name of the Corporation is CANON U.S.A.,
INC.**

**SECOND: The certificate of incorporation of the
Corporation was filed by the Department of
State on the 29th day of December 1965.**

**THIRD: The certificate of incorporation of the
Corporation, as amended heretofore, is
hereby further amended to effect the
following amendments authorized by Article 8
of the Business Corporation Law:**

**(a) to enlarge the Corporation's purposes by
substituting an all purpose statement for
specific purposes in Paragraph 2; and**

**(b) to change the location of the
Corporation's office in Paragraph 3.**

**FOURTH: The certificate of incorporation of the
Corporation, as amended heretofore and as
further amended hereby, is hereby restated
to read as follows:**

165787

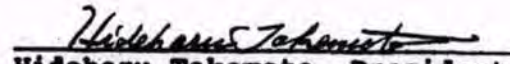
**Certificate of Incorporation
of
Canon U.S.A., Inc.**

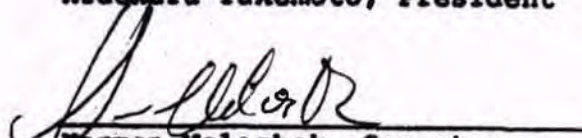
Under Section 402 of the Business Corporation Law

1. The name of this corporation is Canon U.S.A., Inc.
2. The purpose of this corporation is to engage in any lawful act or activity for which corporations may be organized under the Business Corporation Law of the State of New York. This corporation is not formed to engage in any act or activity requiring the consent or approval of any state official, department, board, agency, or other body without such consent or approval first being obtained.
3. The office of this corporation is to be located in the County of Nassau, State of New York.
4. The aggregate number of shares which this corporation shall have authority to issue is 10,000 shares of one class only, which shares are without par value.
5. The Secretary of State of the State of New York is hereby designated the agent of this corporation upon whom process against this corporation may be served. The post office address to which the Secretary of State shall mail a copy of any process against this corporation served upon him as agent of this corporation is c/o Dorsey & Whitney, 350 Park Avenue, 15th floor, City of New York, County of New York, State of New York, 10022.

FIFTH: The foregoing amendments to the certificate of incorporation (a) enlarging the corporate purposes in Paragraph 2 and (b) changing the corporation's location in Paragraph 3 were authorized by the unanimous written consent of the holders of all outstanding shares entitled to vote thereon, and the restatement of the certificate of incorporation was authorized by unanimous written consent of the Board of Directors.

IN WITNESS WHEREOF, we have signed this certificate this 31st day of March 1989 and do hereby affirm, under the penalties of perjury, that the statements contained herein are true.


Hideharu Takemoto, President


Norman Moloshok, Secretary

Restated Certificate of Incorporation

of

CANON U.S.A., INC.

Under Section 807 of the Business Corporation Law

6765787

STATE OF NEW YORK
DEPARTMENT OF STATE

FILED APR 13 1989

AMT. OF CHECK \$ 70
FILING FEE \$ 60

TAX \$
COUNTY FEE \$

COPY \$

CERT \$

REFUND \$

SPEC HANDLE \$ 10

BY:

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Dorsey & Whitney
350 Park Ave
10022
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DORSEY & WHITNEY
350 PARK AVENUE
NEW YORK, N. Y. 10022

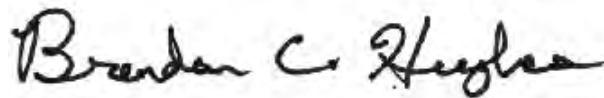
APR 13 7 00 AM '89

STATE OF NEW YORK DEPARTMENT OF STATE

I hereby certify that the annexed copy for CANON U.S.A., INC., File Number C038954-4 has been compared with the original document in the custody of the Secretary of State and that the same is true copy of said original.

WITNESS my hand and official seal of the
Department of State, at the City of Albany,
on January 08, 2025.

WALTER T. MOSLEY
Secretary of State



BRENDAN C. HUGHES
Executive Deputy Secretary of State



00389F4

Restated Certificate of Incorporation

of

CANON U.S.A., INC.

Under Section 807 of the Business Corporation Law

We, Hideharu Takemoto and Norman Moloshok, being respectively the President and the Secretary of Canon U.S.A., Inc., in accordance with Section 807 of the Business Corporation Law, do hereby certify:

FIRST: The name of the Corporation is CANON U.S.A., INC.

SECOND: The certificate of incorporation of the Corporation was filed by the Department of State on the 29th day of December 1965.

THIRD: The certificate of incorporation of the Corporation, as amended heretofore, is hereby further amended to effect the following amendment authorized by Article 8 of the Business Corporation Law: to increase the authorized number of shares of capital stock, without par value, from 10,000 to 30,000 in Paragraph 4.

FOURTH: The certificate of incorporation of the Corporation, as amended heretofore and as further amended hereby, is hereby restated to read as follows:

Certificate of Incorporation
of
Canon U.S.A., Inc.

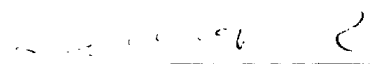
Under Section 402 of the Business Corporation Law

1. The name of this corporation is Canon U.S.A., Inc.
2. The purpose of this corporation is to engage in any lawful act or activity for which corporations may be organized under the Business Corporation Law of the State of New York. This corporation is not formed to engage in any act or activity requiring the consent or approval of any state official, department, board, agency, or other body without such consent or approval first being obtained.
3. The office of this corporation is to be located in the County of Nassau, State of New York.
4. The aggregate number of shares which this corporation shall have authority to issue is 30,000 shares of one class only, which shares are without par value.
5. The Secretary of State of the State of New York is hereby designated the agent of this corporation upon whom process against this corporation may be served. The post office address to which the Secretary of State shall mail a copy of any process against this corporation served upon him as agent of this corporation is c/o Dorsey & Whitney, 350 Park Avenue, 15th floor, City of New York, County of New York, State of New York, 10022.

FIFTH: The foregoing amendment to the certificate of incorporation increasing the authorized number of shares was authorized by the unanimous written consent of the holders of all outstanding shares entitled to vote thereon, and the restatement of the certificate of incorporation was authorized by unanimous written consent of the Board of Directors.

IN WITNESS WHEREOF, we have signed this certificate this 26th day of July 1989 and do hereby affirm, under the penalties of perjury, that the statements contained herein are true.


Hideharu Takemoto, President


Norman Moloshok, Secretary

-H

0038954

STATE OF NEW YORK
DEPARTMENT OF STATE

FILED JUL 31 1989

AMT. OF CHECK \$ 1070
FEE \$ 466
FEE \$ 1000

US
HANDLES \$ 10

By Nathan

Restated Certificate of Incorporation

of

CANON U.S.A., INC.

Under Section 807 of the Business Corporation Law

12/24/89
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Dorsey & Whitney

350 Park Avenue

N.Y. 10022

L-B 100 7817

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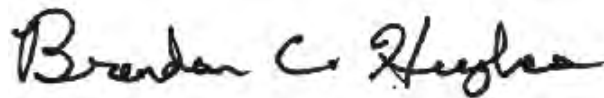
68.11.10.21
DORSEY & WHITNEY
350 PARK AVENUE
NEW YORK, N. Y. 10022

**STATE OF NEW YORK
DEPARTMENT OF STATE**

I hereby certify that the annexed copy for CANON U.S.A., INC., File Number 001219000757 has been compared with the original document in the custody of the Secretary of State and that the same is true copy of said original.

WITNESS my hand and official seal of the
Department of State, at the City of Albany,
on January 08, 2025.

WALTER T. MOSLEY
Secretary of State



BRENDAN C. HUGHES
Executive Deputy Secretary of State



001219000757

Certificate of Merger

of

Canon Computer Systems, Inc.

into

Canon U.S.A., Inc.

CSC 45

Under Section 905 of the Business Corporation Law.

It is hereby certified by the corporation named herein as the surviving corporation as follows:

FIRST: The Board of Directors of the corporation named herein as the surviving corporation has adopted a plan of merger setting forth the terms and conditions of merging the corporation named herein as the subsidiary corporation into said surviving corporation.

SECOND: The laws of the jurisdiction of incorporation of the corporation named herein as the subsidiary corporation permit a merger of the kind certified herein.

THIRD: The name of the subsidiary corporation to be merged, which was organized under the laws of the State of California on April 1, 1992, is Canon Computer Systems, Inc.

No Application for Authority in the State of New York of said corporation to transact business as a foreign corporation therein was filed by the Department of State of the State of New York.

FOURTH: The name of the surviving corporation, the certificate of incorporation of which was filed by the Department of State on December 29, 1965, is Canon U.S.A., Inc.

FIFTH: The designation and number of outstanding shares of each class of the subsidiary corporation, and the number of such shares owned by the surviving corporation, as set forth in the plan of merger, are as follows:

<u>DESIGNATION</u>	<u>NUMBER</u>	<u>NUMBER OWNED BY SURVIVING CORPORATION</u>
Common Stock, no par value	10,000	10,000

SIXTH: There are no holders of shares of the subsidiary corporation which are not owned by the surviving corporation.

SEVENTH: The merger of the subsidiary corporation into the surviving corporation has been authorized under the laws of the jurisdiction of incorporation of the subsidiary corporation.

EIGHTH: The effective date of the merger herein certified, insofar as the provisions of the New York Business Corporation Law govern such effective date, shall be on the 31st day of December, 2000.

Signed on December 13, 2000

CANON U.S.A., INC.

By 
Name: Kinya Uchida
Title: President

00121900075

CERTIFICATE OF MERGER

OF

CANON COMPUTER SYSTEMS, INC.

CSC 45

INTO

CANON U.S.A., INC.

Section 905 of the Business Corporation Law

FILED
DEC 19 4 13 PM '00

M411

12/31/00

Filer: Dorsey & Whitney L.L.P.
250 Park Avenue, Suite 1500
New York, NY 10177
Cust. Ref#934384MPJ

DRAWDOWN

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STATE OF NEW YORK
DEPARTMENT OF STATE

FILE DEC 19, 2000

TAX
CL. 346

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DEC 19 4 08 PM '00

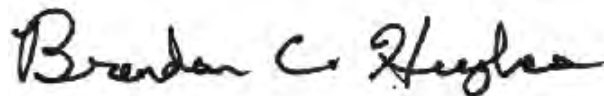
001219000752

STATE OF NEW YORK DEPARTMENT OF STATE

I hereby certify that the annexed copy for CANON U.S.A., INC., File Number 020117000316 has been compared with the original document in the custody of the Secretary of State and that the same is true copy of said original.

WITNESS my hand and official seal of the
Department of State, at the City of Albany,
on January 08, 2025.

WALTER T. MOSLEY
Secretary of State



BRENDAN C. HUGHES
Executive Deputy Secretary of State



01/16/02 14:46 FAX 212 953 7201

DORSEY & WHITNEY FOUR

002/003

F020117000316

**CERTIFICATE OF MERGER
OF
QUESTER TECHNOLOGY, INC.
INTO
CANON U.S.A., INC.**

CSC 45

Under Section 905 of the Business Corporation Law

It is hereby certified by the corporation named herein as the surviving corporation as follows:

FIRST: The Board of Directors of the corporation named herein as the surviving corporation has adopted a plan of merger setting forth the terms and conditions of merging the corporation named herein as the subsidiary corporation into said surviving corporation.

SECOND: The laws of the jurisdiction of incorporation of the corporation named herein as the subsidiary corporation permit a merger of the kind certified herein.

THIRD: The named subsidiary corporation to be merged, which was organized under the laws of the State of California on March 29, 1989, is Quester Technology, Inc.

No application for Authority in the State of New York of said corporation to transact business as a foreign corporation therein was filed by the Department of State of the State of New York.

FOURTH: The name of the surviving corporation, the certificate of incorporation of which was filed by the Department of State on December 29, 1965, is Canon U.S.A., Inc.

FIFTH: The designation and number of outstanding shares of each class of the subsidiary corporation, and the number of such shares owned by the surviving corporation, as set forth in the plan of merger, are as follows:

<u>DESIGNATION</u>	<u>NUMBER</u>	<u>NUMBER OWNED BY SURVIVING CORPORATION</u>
Common Stock, no par value	7,184,040	7,184,040
Series A Preferred Stock, no par value	2,450,000	2,450,000

SIXTH: There are no holders of shares of the subsidiary corporation which are not owned by the surviving corporation.

SEVENTH: The merger of the subsidiary corporation into the surviving corporation has been authorized under the laws of the jurisdiction of incorporation of the subsidiary corporation.

01/16/02 14:47 FAX 212 953 7201
01/16/02 14:47 FAX 212 953 7201

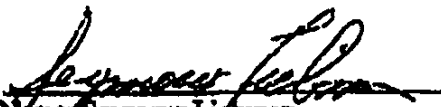
DORSEY & WHITNEY FOUR
DORSEY & WHITNEY FOUR

0002/003
0002/003

EIGHTH: The effective date of the merger herein certified, insofar as the provisions of the New York Business Corporation Law govern such effective date, shall be the 17th day of January, 2002.

Signed on January 17, 2002

CANON U.S.A., INC.

By: 

Name: Seymour Lieberman

Title: Executive Vice President

F 020117000316
CSC 45

CERTIFICATE OF MERGER
OF
QUESTER TECHNOLOGY, INC.
INTO
CANON U.S.A., INC.

Section 905 of the Business Corporation Law

RECEIVED
2002 JAN 17 AM 10:08

Filer: Dorsey & Whitney L.L.P.
250 Park Avenue
New York, NY 10177
Cust. Ref#731581KZB

DRAWDOWN

2002 JAN 17 PM 10:32

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STATE OF NEW YORK
DEPARTMENT OF STATE

JAN 17 2002

FILED

TAXS

BY: MMR
Hassan

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020117000322

**STATE OF NEW YORK
DEPARTMENT OF STATE**

I hereby certify that the annexed copy for CANON U.S.A., INC., File Number 100630000519 has been compared with the original document in the custody of the Secretary of State and that the same is true copy of said original.

WITNESS my hand and official seal of the
Department of State, at the City of Albany,
on January 08, 2025.

WALTER T. MOSLEY
Secretary of State



A handwritten signature in black ink, reading 'Brendan C. Hughes', is written over a faint, circular official stamp of the Department of State.

BRENDAN C. HUGHES
Executive Deputy Secretary of State

100630000519

CT-07

CERTIFICATE OF MERGER
OF
CANON DEVELOPMENT AMERICAS, INC.
INTO
CANON U.S.A., INC.

Under Section 905 of the Business Corporation Law

It is hereby certified by the corporation named herein as the surviving corporation (the "Surviving Corporation") as follows:

FIRST: The Board of Directors of the Surviving Corporation has adopted a plan of merger setting forth the terms and conditions of merging the corporation named herein as the subsidiary corporation (the "Subsidiary Corporation") into the Surviving Corporation.

SECOND: The laws of the jurisdiction of incorporation of the Subsidiary Corporation permit a merger of the kind certified herein.

THIRD: The name of the Subsidiary Corporation to be merged, which was organized under the laws of the State of California on February 27, 1990, is Canon Development Americas, Inc. No Application for Authority in the State of New York of said corporation to transact business as a foreign corporation therein was filed by the Department of State of the State of New York.

FOURTH: The name of the Surviving Corporation, the certificate of incorporation of which was filed by the Department of State on December 29, 1965, is Canon, U.S.A., Inc.

FIFTH: The designation and number of outstanding shares of each class of the Subsidiary Corporation, and the number of such shares owned by the Surviving Corporation, as set forth in the plan of merger, are as follows:

<u>DESIGNATION</u>	<u>NUMBER</u>	<u>NUMBER OWNED BY SURVIVING CORPORATION</u>
Common Stock, No Par Value	300	300

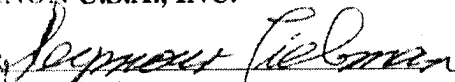
SIXTH: There are no holders of shares of the Subsidiary Corporation which are not owned by the Surviving Corporation.

SEVENTH: The merger of the Subsidiary Corporation into the Surviving Corporation has been authorized under the laws of the jurisdiction of incorporation of the Subsidiary Corporation.

EIGHTH: The effective date of the merger herein certified, insofar as the provisions of the New York Business Corporation Law govern such effective date, shall be on the 30th day of June 2010.

Signed June 30, 2010.

CANON U.S.A., INC.

By: 
Seymour Liebman,
Secretary

CT-07

100630000519

Certificate of Merger

(Title of Document)

OF

Canon Development Americas, Inc. into Canon U.S.A., Inc.

(Entity Name)

Under Section 905 of the Business Corporation Law
(Law under which filing made)

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STATE OF NEW YORK
DEPARTMENT OF STATE

FILED JUN 30 2010

TAX \$ -

BY: DW

Nassau

Filed by:

Chris Bellini of Dorsey & Whitney LLP

(Name)

50 South Sixth Street, Suite 1500

(Mailing address)

Minneapolis, MN 55402

(City, State and ZIP code)

NY102 - 03/21/07 C T System Online

cust ref: 7879047LT

DRAWDOWN

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STATE OF NEW YORK
DEPARTMENT OF STATE

I hereby certify that the annexed copy for CANON U.S.A., INC., File Number 110208000811 has been compared with the original document in the custody of the Secretary of State and that the same is true copy of said original.

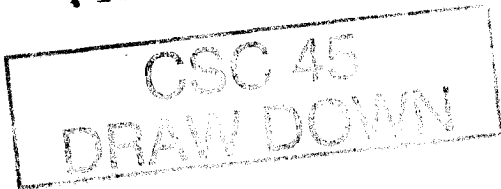
WITNESS my hand and official seal of the
Department of State, at the City of Albany,
on January 08, 2025.

WALTER T. MOSLEY
Secretary of State



BRENDAN C. HUGHES
Executive Deputy Secretary of State





New York State
Department of State
Division of Corporations, State Records
and Uniform Commercial Code
One Commerce Plaza, 99 Washington Avenue
Albany, NY 12231
www.dos.state.ny.us

1102080000 811

CERTIFICATE OF CHANGE OF

CANON U.S.A., INC.

(Insert Name of Domestic Corporation)

Under Section 805-A of the Business Corporation Law

FIRST: The name of the corporation is: CANON U.S.A., INC.

If the name of the corporation has been changed, the name under which it was formed is:

SECOND: The certificate of incorporation was filed by the Department of State on:

December 29, 1965

THIRD: The change(s) effected hereby are: [Check appropriate statement(s)]

☐ The county location, within this state, in which the office of the corporation is located, is changed to:

☒ The address to which the Secretary of State shall forward copies of process accepted on behalf of the corporation is changed to read in its entirety as follows:

c/o Corporation Service Company, 80 State Street, Albany, NY 12207-2543

☒ The corporation hereby: [Check one]

☒ Designates Corporation Service Company

as its registered agent upon whom process against the corporation may be served.

The street address of the registered agent is:

80 State Street, Albany, NY 12207-2543

☐ Changes the designation of its registered agent to:

11020800 0 811

☐ The street address of the registered agent is:

☐ Changes the address of its registered agent to:

☐ Revokes the authority of its registered agent.

FOURTH: The change was authorized by the board of directors.

STATE OF NEW YORK
DEPARTMENT OF STATE

FEB 07 2011

/s/ Seymour Liebman
(Signature)

Seymour Liebman

(Name of Signer)

Executive Vice President, CAO, Secretary and General Counsel

(Title of Signer)

FILED

TAX S

Nassan

CERTIFICATE OF CHANGE
OF

CANON U.S.A., INC.

(Insert Name of Domestic Corporation)

Under Section 805-A of the Business Corporation Law

Filer's Name Canon USA Inc., Attn: Steven I. Himmelstein, Esq.

Address One Canon Plaza

City, State and Zip Code Lake Success, NY 11042

CUSTOMER REF. #

659147 JBA
37

NOTE: This form was prepared by the New York State Department of State. You are not required to use this form. You may draft your own form or use forms available at legal stationery stores. The Department of State recommends that all documents be prepared under the guidance of an attorney. The certificate must be submitted with a \$30 filing fee.

For Office Use Only

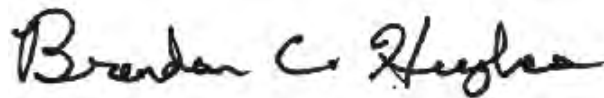
CSC 45
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STATE OF NEW YORK DEPARTMENT OF STATE

I hereby certify that the annexed copy for CANON U.S.A., INC., File Number 141209000563 has been compared with the original document in the custody of the Secretary of State and that the same is true copy of said original.

WITNESS my hand and official seal of the
Department of State, at the City of Albany,
on January 08, 2025.

WALTER T. MOSLEY
Secretary of State



BRENDAN C. HUGHES
Executive Deputy Secretary of State



141209000563

CSC 45
Drawdown

**CERTIFICATE OF MERGER
OF
CANON LATIN AMERICA, INC.
INTO
CANON U.S.A., INC.**

Under Section 905 of the Business Corporation Law

It is hereby certified by the corporation named herein as the surviving corporation (the "Surviving Corporation") as follows:

FIRST: The Board of Directors of the Surviving Corporation has adopted a plan of merger setting forth the terms and conditions of merging the corporation named herein as the subsidiary corporation (the "Subsidiary Corporation") into the Surviving Corporation.

SECOND: The laws of the jurisdiction of incorporation of the Subsidiary Corporation permit a merger of the kind certified herein.

THIRD: The name of the Subsidiary Corporation to be merged, which was organized under the laws of the State of Florida on January 29, 1996, is Canon Latin America, Inc. The Application for Authority in the State of New York of said corporation to transact business as a foreign corporation therein was filed by the Department of State of the State of New York on August 5, 2014.

FOURTH: The Name of the Surviving Corporation, the certificate of incorporation of which was filed by the Department of State on December 29, 1965, is Canon U.S.A., Inc.

FIFTH: The designation and number of outstanding shares of each class of the Subsidiary Corporation, and the number of such shares owned by the Surviving Corporation, as set forth in the plan of merger, are as follows:

<u>Designation</u>	<u>Number</u>	<u>Number Owned By Surviving Corporation</u>
Common Stock, par value \$0.01	750	750

SIXTH: There are no holders of shares of the Subsidiary Corporation which are not owned by the Surviving Corporation.

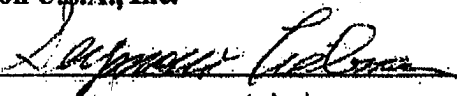
SEVENTH: The merger of the Subsidiary Corporation into the Surviving Corporation has been authorized under the laws of the jurisdiction of incorporation of the Subsidiary Corporation.

141209000563

EIGHTH: The effective date of the merger herein certified, insofar as the provisions of the New York Business Corporation Law govern such effective date, shall be on the 31st of December, 2014.

Signed: December 3, 2014.

Canon U.S.A., Inc.

By: 

Name: Seymour Liebman

Its: EVP, CAO + GC

563

CSC 45
Drawdown

Certificate of Merger

of

Canon Latin America, Inc.

into

Canon U.S.A., Inc.

167
STATE OF NEW YORK
DEPARTMENT OF STATE

FILED DEC 09 2014

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BY:

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Pursuant to Section 905 of the Business Corporation Law

Filed by: Stephen A. Kals of Dorsey & Whitney LLP
(Name)

51 West 52nd Street
(Mailing address)

New York, NY 10019-6119
(City, State and Zip Code)

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FILED

Cust Ref # 408519 KXK

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591

**STATE OF NEW YORK
DEPARTMENT OF STATE**

I hereby certify that the annexed copy for CANON U.S.A., INC., File Number 190730000845 has been compared with the original document in the custody of the Secretary of State and that the same is true copy of said original.

WITNESS my hand and official seal of the
Department of State, at the City of Albany,
on January 08, 2025.

WALTER T. MOSLEY
Secretary of State



A handwritten signature in black ink, reading "Brendan C. Hughes".

BRENDAN C. HUGHES
Executive Deputy Secretary of State

CT-07**CERTIFICATE OF MERGER OF
CANON BIOMEDICAL, INC.****(a New York corporation)****INTO****CANON U.S.A., INC.****(a New York corporation)****Under Section 905 of the Business Corporation Law**

Canon U.S.A., Inc., a corporation organized and existing under the laws of the State of New York, hereby certifies as follows:

1. Canon U.S.A., Inc. (the "Corporation") owns all of the outstanding shares of common stock of Canon BioMedical, Inc., a New York corporation (the "Subsidiary").
2. The Corporation is the surviving corporation in the merger. The name of the surviving corporation is Canon U.S.A., Inc.
3. As to the Subsidiary, the designation and number of outstanding shares and the number of such shares owned by the Corporation, which is the surviving corporation in the merger, are as follows:

<u>Designation of Outstanding Shares</u>	<u>Number of Outstanding Shares</u>	<u>Number of Shares Owned by Surviving Corporation</u>
Common Stock	100	100

4. For each constituent corporation, the name, jurisdiction of incorporation and date of incorporation are set forth below:

<u>Name</u>	<u>Jurisdiction of Incorporation</u>	<u>Date of Incorporation</u>
Canon U.S.A., Inc.	New York	December 29, 1965
Canon Biomedical, Inc.	New York	March 2, 2015

5. The effective date of the merger is July 31, 2019.
6. The Plan of Merger was duly adopted by the Board of Directors of the Corporation, and is on file at the principal place of business of the Corporation, which is One Canon Park, Melville, New York 11747.

[Signature Page Follows]

190730000 845

IN WITNESS WHEREOF, the undersigned has executed and signed this certificate this
30th day of July, 2019.

CANON U.S.A., INC.

By: Seymour Liebman

Name: Seymour Liebman

Title: EVP, CAO & Secretary

[Signature Page to Certificate of Merger]

CT-07

glt

**CERTIFICATE OF MERGER OF
CANON BIOMEDICAL, INC.**

(a New York corporation)

INTO

CANON U.S.A, INC.

(a New York corporation)

Under Section 905 of the Business Corporation Law

Filer's Name and Mailing Address:

Steven I. Himelstein, Esq.
Name

Canon U.S.A., Inc.
Company, if Applicable

One Canon Park
Mailing Address

Melville, New York 11747
City, State, and Zip Code

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STATE OF NEW YORK
DEPARTMENT OF STATE

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STATE OF NEW YORK
DEPARTMENT OF STATE

I hereby certify that the annexed copy for CANON U.S.A., INC., File Number 190730000838 has been compared with the original document in the custody of the Secretary of State and that the same is true copy of said original.

WITNESS my hand and official seal of the
Department of State, at the City of Albany,
on January 08, 2025.

WALTER T. MOSLEY
Secretary of State



A handwritten signature in black ink, reading 'Brendan C. Hughes', is written over a faint, circular official stamp.

BRENDAN C. HUGHES
Executive Deputy Secretary of State

CT-07**190730000838**

**CERTIFICATE OF MERGER OF
CANON U.S. LIFE SCIENCES, INC.
(a Delaware corporation)**

INTO

**CANON U.S.A., INC.
(a New York corporation)**

Under Section 905 of the Business Corporation Law

Canon U.S.A., Inc., a corporation organized and existing under the laws of the State of New York, hereby certifies as follows:

1. Canon U.S.A., Inc. (the "Corporation") owns all of the outstanding shares of common stock of Canon U.S. Life Sciences, Inc., a Delaware corporation (the "Subsidiary").
2. The Corporation is the surviving corporation in the merger. The name of the surviving corporation is Canon U.S.A., Inc.
3. As to the Subsidiary, the designation and number of outstanding shares and the number of such shares owned by the Corporation, which is the surviving corporation in the merger, are as follows:

<u>Designation of Outstanding Shares</u>	<u>Number of Outstanding Shares</u>	<u>Number of Shares Owned by Surviving Corporation</u>
Common Stock	940,000	940,000

4. For each constituent corporation, the name, jurisdiction of incorporation, date of incorporation and, if applicable, status regarding authority of a foreign corporation to do business in the State of New York are set forth below:

<u>Name</u>	<u>Jurisdiction of Incorporation</u>	<u>Date of Incorporation</u>	<u>Authority to do Business in New York</u>
Canon U.S.A., Inc.	New York	December 29, 1965	Not Applicable
Canon U.S. Life Sciences, Inc.	Delaware	December 16, 2002	No application for authority to do business in the State of New York has been filed with the Department of State

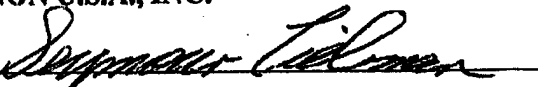
5. The merger herein certified is permitted by the laws of the State of Delaware, the jurisdiction of incorporation of the Subsidiary, and is in compliance therewith.
6. The effective date of the merger is July 31, 2019.

7. The Plan of Merger was duly adopted by the Board of Directors of the Corporation, and is on file at the principal place of business of the Corporation, which is One Canon Park, Melville, New York 11747.

[Signature Page Follows]

IN WITNESS WHEREOF, the undersigned has executed and signed this certificate this
30th day of July, 2019.

CANON U.S.A., INC.

By: 

Name: Seymour Liebman

Title: EVP, CA& & Secretary

[Signature Page to Certificate of Merger]

CT-07

838

**CERTIFICATE OF MERGER OF
CANON U.S. LIFE SCIENCES, INC.**

(a Delaware corporation)

INTO

CANON U.S.A, INC.

(a New York corporation)

Under Section 905 of the Business Corporation Law

Filer's Name and Mailing Address:

Steven I. Himelstein, Esq.

Name

Canon U.S.A., Inc.

Company, if Applicable

One Canon Park

Mailing Address

Melville, New York 11747

City, State, and Zip Code

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2019 JUL 30 AM 10:00
2019 JUL 30 PM 2:00

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STATE OF NEW YORK
DEPARTMENT OF STATE

FILED JUL 30 2019

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BY

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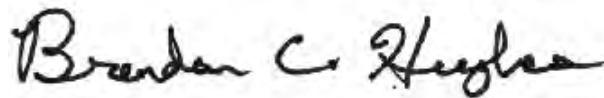
876

STATE OF NEW YORK DEPARTMENT OF STATE

I hereby certify that the annexed copy for CANON U.S.A., INC., File Number 210209000010 has been compared with the original document in the custody of the Secretary of State and that the same is true copy of said original.

WITNESS my hand and official seal of the
Department of State, at the City of Albany,
on January 08, 2025.

WALTER T. MOSLEY
Secretary of State



BRENDAN C. HUGHES
Executive Deputy Secretary of State



210209000

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New York State
Department of State



STATE
OF

NEWYORK Division of Corporations,

DIVISION STATE OF CORPORATIONS, RECORDS AND

OPPORTUNITY, State Records and

UNIFORM COMMERCIAL CODE

Uniform Commercial Code

One Commerce Plaza

99 Washington Ave. Albany, NY 12231-0001 www.dos.ny.gov

CERTIFICATE OF CHANGE OF

Canon U.S.A., Inc.

CSC 45
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(Insert Name of Domestic Corporation)

Under Section 805-A of the Business Corporation Law

FIRST: The name of the corporation is:
Canon U.S.A., Inc.

If the name of the corporation has been changed, the name under which it was formed is:

SECOND: The certificate of incorporation was filed by the Department of State on:
December 29, 1965

THIRD: The change(s) effected hereby are: (Check appropriate statement(s))

The county location, within this state, in which the office of the corporation is located, is changed to: Suffolk

The address to which the Secretary of State shall forward copies of process accepted on behalf of the corporation is changed to read in its entirety as follows:

The corporation hereby: (Check one) Designates as its registered agent upon whom process _____ against the corporation may be served. The street address of the registered agent is:

Changes the designation of its registered agent to:

The street address of the registered agent is:

210209000010

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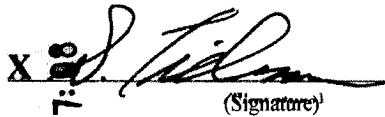
DOS-1556-f (Rev. 03/17)

Page 1 of 2

Changes the address of its registered agent to:

☐ Revokes the authority of its registered agent.

FOURTH: The change was authorized by the board of directors.

X  Seymour Liebman
(Signature) (Name of Signer) (Name of Signer)

Secretary

(Title of Signer)

STATE OF NEW YORK
DEPARTMENT OF STATE

FILED FEB - 9 2021

TAX S

RY:

CERTIFICATE OF CHANGE

OF

Canon U.S.A., Inc.

(Insert Name of Domestic Corporation)

Under Section 805-A of the Business Corporation Law

Filer's Name and Mailing Address:

Steven I. Himmelstein

Name

Canon U.S.A., Inc.

Company, if Applicable

One Canon Park

Mailing Address

Melville, New York 11747

City, State and Zip Code

CUST REF #634365RZM

NOTES:

1. The name of the corporation and its date of incorporation provided on this certificate must exactly match the records of the Department of State. This information should be verified on the Department of State's website at www.dos.ny.gov.
2. This form was prepared by the New York State Department of State. You are not required to use this form. You may draft your own form or use forms available at legal stationery stores.
3. The Department of State recommends that all documents be prepared under the guidance of an attorney.
4. The certificate must be submitted with a \$30 filing fee.

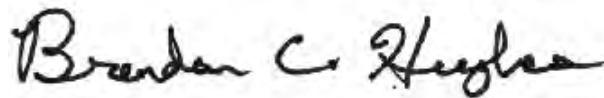
014

STATE OF NEW YORK DEPARTMENT OF STATE

I hereby certify that the annexed copy for CANON U.S.A., INC., File Number 210326000339 has been compared with the original document in the custody of the Secretary of State and that the same is true copy of said original.

WITNESS my hand and official seal of the
Department of State, at the City of Albany,
on January 08, 2025.

WALTER T. MOSLEY
Secretary of State



BRENDAN C. HUGHES
Executive Deputy Secretary of State



210326000 339

CSC-45

DRAWDOWN

**CERTIFICATE OF MERGER OF
CANON INFORMATION AND IMAGING SOLUTIONS, INC.
(a New York corporation)
INTO
CANON U.S.A, INC.
(a New York corporation)
Under Section 905 of the Business Corporation Law**

Canon U.S.A., Inc., a corporation organized and existing under the laws of the State of New York, hereby certifies as follows:

1. Canon U.S.A., Inc. (the "Corporation") owns all of the outstanding shares of common stock of Canon Information and Imaging Solutions, Inc., a New York corporation (the "Subsidiary"). The name under which the Subsidiary was formed is Mango Software, Inc.
2. The Corporation is the surviving corporation in the merger. The name of the surviving corporation is Canon U.S.A., Inc.
3. As to the Subsidiary, the designation and number of outstanding shares and the number of such shares owned by the Corporation, which is the surviving corporation in the merger, are as follows:

<u>Designation of Outstanding Shares</u>	<u>Number of Outstanding Shares</u>	<u>Number of Shares Owned by Surviving Corporation</u>
Common Stock	100	100

4. For each constituent corporation, the name, jurisdiction of incorporation and date of incorporation are set forth below:

<u>Name</u>	<u>Jurisdiction of Incorporation</u>	<u>Date of Incorporation</u>
Canon U.S.A., Inc.	New York	December 29, 1965
Canon Information and Imaging Solutions, Inc.	New York	February 3, 2011

5. The effective date of the merger is April 1, 2021.
6. The Plan of Merger was duly adopted by the Board of Directors of the Corporation.

[Signature Page Follows]

IN WITNESS WHEREOF, the undersigned has executed and signed this certificate this 25 day of MARCH, 2021.

CANON U.S.A., INC.

By: _____

Name: Kazuto Ogawa

Title: President and CEO

CSC-45

DRAWDOWN

339

**CERTIFICATE OF MERGER OF
CANON INFORMATION AND IMAGING SOLUTIONS, INC.
(a New York corporation)
INTO
CANON U.S.A, INC.
(a New York corporation)
Under Section 905 of the Business Corporation Law**

Filer's Name and Mailing Address:

Steven I. Himmelstein
Name

Canon U.S.A., Inc.
Company, if Applicable

One Canon Park
Mailing Address

Melville, NY 11747
City, State, and Zip Code

CUST REF# 731796 KXK

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STATE OF NEW YORK
DEPARTMENT OF STATE

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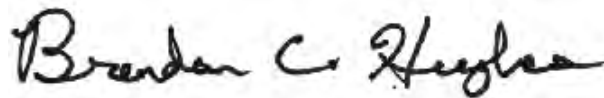
STATE OF NEW YORK

DEPARTMENT OF STATE

I hereby certify that the annexed copy for CANON U.S.A., INC., File Number 241224000369 has been compared with the original document in the custody of the Secretary of State and that the same is true copy of said original.

WITNESS my hand and official seal of the
Department of State, at the City of Albany,
on January 08, 2025.

WALTER T. MOSLEY
Secretary of State



BRENDAN C. HUGHES
Executive Deputy Secretary of State



CT07

**CERTIFICATE OF MERGER OF
CANON SOLUTIONS AMERICA, INC.
(a New York corporation)**

INTO

**CANON U.S.A., INC.
(a New York corporation)**

Under Section 905 of the Business Corporation Law

Canon U.S.A., Inc., a corporation organized and existing under the laws of the State of New York, hereby certifies as follows:

1. Canon U.S.A., Inc. (the “Corporation”) owns all of the outstanding shares of all capital stock of Canon Solutions America, Inc., a New York corporation (the “Subsidiary”). The name under which the Subsidiary was formed is Metropolitan Calculator Systems, Inc.
2. The Corporation is the surviving corporation in the merger. The name of the surviving corporation is Canon U.S.A., Inc.
3. As to the Subsidiary, the designation and number of outstanding shares and the number of such shares owned by the Corporation, which is the surviving corporation in the merger, are as follows:

Name of Subsidiary	Designation and Number of Outstanding Shares		Number of Shares Owned by Surviving Corporation
Canon Solutions America, Inc.	Common Stock	130,150	130,150

4. As to the Corporation, the designation and number of outstanding shares and the number of such shares owned by the Corporation, which is the surviving entity in the merger, are as follows:

Name of Corporation	Designation and Number of Outstanding Shares		Number of Shares Owned by Surviving Corporation
Canon U.S.A., Inc.	Common Stock	20,400	20,400

5. For each constituent corporation, the name, jurisdiction of incorporation and date of incorporation are set forth below:

<u>Name</u>	<u>Jurisdiction of Incorporation</u>	<u>Date of Incorporation</u>
Canon U.S.A., Inc.	New York	December 29, 1965
Canon Solutions America, Inc.	New York	March 19, 1971

6. The merger shall be effective on the 31st day of December 2024.

Filed with the NYS Department of State on 12/24/2024 Filing Number: 241224000369 DOS ID: 193903

7. The Plan of Merger was duly adopted by the Board of Directors of the Corporation.

[Signature Page Follows]

IN WITNESS WHEREOF, the undersigned has executed and signed this certificate this
16th day of December, 2024.

CANON U.S.A., INC.

By:  _____

Name: Isao Kobayashi

Title: President and CEO

[Signature Page to Certificate of Merger]

CT07

**CERTIFICATE OF MERGER OF
CANON SOLUTIONS AMERICA, INC.
(a New York corporation)
INTO
CANON U.S.A, INC.
(a New York corporation)
Under Section 905 of the Business Corporation Law**

Filer's Name and Mailing Address:

Jessica Segal
Name

Dorsey & Whitney, LLP
Company, if Applicable

50 S. Sixth Street, Suite 1500
Mailing Address

Minneapolis, MN 55402
City, State, and Zip Code

DRAWDOWN
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EXHIBIT D

BYLAWS

B Y - L A W S

CANON U.S.A., INC.

ARTICLE I - OFFICES

The principal office of the Corporation shall be in Nassau County of New York State. The Corporation may also have offices at such other places within or without the State of New York as the Board of Directors of the Corporation (hereinafter called the "Board") may from time to time determine or the business of the Corporation may require.

ARTICLE II - SHAREHOLDERS

1. PLACE OF MEETINGS.

Meetings of shareholders shall be held at the principal office of the Corporation or at such place within the State of New York as the Board shall authorize.

2. ANNUAL MEETING.

The annual meeting of the shareholders for the election of directors and for the transaction of such other business as may come before the meeting, shall be held at 10:00 A.M. on the second Tuesday in April in each year or at such other hour or on such other day within five months after the end of each fiscal year of the Corporation as the Board may order. If the annual meeting shall not be held as hereinabove provided for, the Board shall call a special meeting for the election of directors, which meeting shall be held within one month after said day.

3. SPECIAL MEETINGS.

Special meetings of the shareholders may be called by the Board or by the Chairman of the Board, or by the President and shall be called by the Chairman of the Board, the President or the Secretary at the request in writing of a majority of the Board or at the request in writing by shareholders owning a majority in amount of the shares issued and outstanding. Such request shall state the purpose or purposes of the proposed meeting. Business transacted at a special meeting shall be confined to the purposes stated in the notice.

4. FIXING RECORD DATE.

For the purpose of determining the shareholders entitled to notice of or to vote at any meeting of shareholders or any adjournment thereof, or to express consent to or dissent from any proposal without a meeting, or for the purpose of determining shareholders entitled to receive payment of any dividend or the allotment of any rights, or for the purpose of any other action, the Board shall fix, in advance, a date as the record date for any such determination of shareholders. Such date shall not be more than fifty nor less than ten days before the date of such meeting, nor more than fifty days prior to any other action. If no record date is fixed it shall be determined in accordance with the provisions of law.

5. NOTICE OF MEETINGS OF SHAREHOLDERS.

Written notice of each meeting of shareholders shall state the purpose or purposes for which the meeting is called, the place, date and hour of the meeting and unless it is the annual meeting, shall indicate that it is being issued by or at the direction of the person or persons calling the meeting. Notice shall be given either personally or by mail to each shareholder entitled to vote at such meeting, not less than ten nor more than fifty days before the date of the meeting. If action is proposed to be taken that might entitle shareholders to payment for their shares, the notice shall include a statement of that purpose and to that effect. If mailed, the notice is given when deposited in the United States mail, with postage thereon prepaid, directed to the shareholder at his address as it appears on the record of shareholders, or, if he shall have filed with the Secretary a written request that notices to him be mailed to some other address, then directed to him at such other address.

6. WAIVERS.

Notice of meeting need not be given to any shareholder who signs a waiver of notice, in person or by proxy, whether before or after the meeting. The attendance of any shareholder at a meeting, in person or by proxy, without protesting prior to the conclusion of the meeting the lack of notice of such meeting, shall constitute a waiver of notice by him.

7. QUORUM OF SHAREHOLDERS.

Unless the certificate of incorporation provides otherwise, the holders of a majority of the shares entitled to vote thereat shall constitute a quorum at a meeting of shareholders for the transaction of any business, provided that when a specified item of business is required to be voted on by a class or classes, the holders of a majority of the shares of such class or classes shall constitute a quorum for the transaction of such specified item of business.

When a quorum is once present to organize a meeting, it is not broken by the subsequent withdrawal of any shareholders.

The shareholders present may adjourn the meeting despite the absence of a quorum.

8. PROXIES.

Every shareholder entitled to vote at a meeting of shareholders or to express consent or dissent without a meeting may authorize another person or persons to act for him by proxy.

Every proxy must be signed by the shareholder or his attorney-in-fact. No proxy shall be valid after expiration of eleven months from the date thereof unless otherwise provided in the proxy. Every proxy shall be revocable at the pleasure of the shareholder executing it, except as otherwise provided by law.

9. QUALIFICATION OF VOTERS.

Every shareholder of record shall be entitled at every meeting of shareholders to one vote for every share standing in his name on the record of shareholders, unless otherwise provided in the certificate of incorporation.

10. VOTE OF SHAREHOLDERS.

Except as otherwise required by statute or by the certificate of incorporation every question that shall come before a meeting shall be decided by a majority of the votes cast.

11. WRITTEN CONSENT OF SHAREHOLDERS.

Any action that may be taken by vote may be taken without a meeting on written consent, setting forth the action so taken, signed by the holders of all the outstanding shares entitled to vote thereon or signed by such lesser number of holders as may be provided for in the certificate of incorporation.

ARTICLE III - DIRECTORS

1. BOARD OF DIRECTORS.

Subject to any provision in the certificate of incorporation the business of the Corporation shall be managed by its directors, each of whom shall be at least 21 years of age and need not be shareholders.

2. NUMBER OF DIRECTORS.

The number of directors shall be such number as shall from time to time be determined by resolution adopted by vote of a majority of the entire Board or by a majority of the shareholders. When all of the shares are owned by less than three shareholders, the number of directors may be less than three but not less than the number of shareholders.

3. ELECTION AND TERM OF DIRECTORS.

At each annual meeting of shareholders, the shareholders shall elect directors to hold office until the next annual meeting. Each director shall hold office until the expiration of the term for which he is elected and until his successor has been elected and qualified or until his prior resignation or removal.

4. NEWLY CREATED DIRECTORSHIPS AND VACANCIES.

Newly created directorships resulting from an increase in the number of directors and vacancies occurring in the Board for any reason including the removal of directors with or without cause may be filled by a vote of a majority of the directors then in office, although less than a quorum exists, unless in the case of a vacancy arising from a removal of a director by vote of the shareholders such vacancy is filled by

vote of the shareholders at the meeting at which such removal is voted. A director elected to fill a vacancy caused by resignation, death or removal shall be elected to hold office for the unexpired term of his predecessor.

5. REMOVAL OF DIRECTORS.

Any or all of the directors may be removed for cause by vote of the shareholders or by action of the Board. Directors may be removed without cause only by vote of the shareholders.

6. RESIGNATION.

A director may resign at any time by giving written notice to the Board, the President or the Secretary of the Corporation. Unless otherwise specified in the notice, the resignation shall take effect upon receipt thereof by the Board or such officer, and the acceptance of the resignation shall not be necessary to make it effective.

7. QUORUM OF DIRECTORS.

Unless otherwise provided in the certificate of incorporation, one third of the total number of directors which the Corporation would have if there were no vacancies, but not less than two directors, shall constitute a quorum for the transaction of business or of any specified item of business.

8. ACTION OF THE BOARD.

Unless otherwise required by law, the vote of a majority of the directors present at the time of the vote, if a quorum is present at such time, shall be the act of the Board. Each director present shall have one vote regardless of the number of shares, if any, which he may hold.

9. PLACE AND TIME OF BOARD MEETINGS.

The Board may hold its meetings at the office of the Corporation or at such other places, either within or without the State of New York, as it may from time to time determine.

10. REGULAR ANNUAL MEETING.

A regular annual meeting of the Board shall be held immediately following the annual meeting of shareholders at the place of such annual meeting of shareholders.

11. NOTICE OF MEETINGS OF THE BOARD, ADJOURNMENT.

(a) Regular meetings of the Board may be held without notice at such time and place as it shall from time to time determine. Special meetings of the Board shall be held upon notice to the directors and may be called by the Chairman of the Board, or the President upon three days notice to each director either personally or by mail or by wire; special meetings shall be called by the Chairman of the Board, the President or by the Secretary in a like manner on written request of two directors. Notice of a meeting need not be given to any director who submits a waiver of notice whether before or after the meeting or who attends the meeting without protesting prior thereto or at its commencement, the lack of notice to him.

(b) A majority of the directors present, whether or not a quorum is present, may adjourn any meeting to another time and place. Notice of the adjournment shall be given all directors who were absent at the time of the adjournment and, unless such time and place are announced at the meeting, to the other directors.

12. CHAIRMAN.

At all meetings of the Board the Chairman of the Board, or in his absence, the President, or in his absence, a Chairman chosen by the Board shall preside.

13. EXECUTIVE AND OTHER COMMITTEES.

The Board, by resolution adopted by a majority of the entire Board, may designate from among its members an executive committee and other committees, each consisting of three or more directors. Each such committee shall serve at the pleasure of the Board.

14. COMPENSATION.

No compensation shall be paid to directors, as such, for their services, but by resolution of the Board a fixed sum and expenses for actual attendance, at each regular or special meeting of the Board may be authorized. Nothing herein contained shall be construed to preclude any director from serving the Corporation in any other capacity and receiving compensation therefor.

15. WRITTEN CONSENT OF DIRECTORS.

Any action required or permitted to be taken by the Board or any committee thereof may be taken without a meeting if all members of the Board or the committee consent in writing to the adoption of a resolution authorizing the action. The resolution and the written consents thereto by the members of the Board or committee shall be filed with the minutes of the proceedings of the Board or committee.

16. MEETING BY CONFERENCE TELEPHONE CALL.

Any one or more members of the Board or any committee thereof may participate in a meeting of the Board or such committee by means of a conference telephone or similar communications equipment allowing all persons participating in the meeting to hear each other at the same time. Participation by such means shall constitute presence in person at a meeting.

ARTICLE IV - OFFICERS

1. OFFICES, ELECTION, TERM.

(a) Unless otherwise provided for in the certificate of incorporation, the Board may elect or appoint a Chairman of the Board, a Vice Chairman, a President, one or more Vice-Presidents, a Secretary and a Treasurer, and such other officers as it may determine, who shall have such duties, powers and functions as hereinafter provided. The Board may designate specified officers to have such authority and to perform such duties in the management of the Corporation as are usually incident to a chief executive officer, a chief operating officer, a chief financial officer and a chief accounting officer of a corporation. Without limiting any of the foregoing, subject to the direction and control of the Board, the chief executive officer shall have the general management of the business and affairs of the Corporation.

(b) All officers shall be elected or appointed to hold office until the meeting of the Board following the annual meeting of shareholders.

(c) Each officer shall hold office for the term for which he is elected or appointed and until his successor has been elected or appointed and qualified.

2. REMOVAL, RESIGNATION, SALARY, ETC.

(a) Any officer elected or appointed by the Board may be removed by the Board with or without cause.

(b) In the event of the death, resignation or removal of an officer, the Board in its discretion may elect or appoint a successor to fill the unexpired term.

(c) Any two or more offices may be held by the same person, except the offices of Chairman of the Board or President and Secretary.

(d) The salaries of all officers shall be fixed by the Board.

(e) The directors may require any officer to give security for the faithful performance of his duties.

3. THE CHAIRMAN OF THE BOARD.

The Chairman of the Board shall preside at all meetings of the shareholders and the Board at which he is present. In addition, he shall have such other powers and perform such other duties as may be assigned to him by the Board.

4. THE VICE-CHAIRMAN OF THE BOARD

The Vice Chairman of the Board shall have such powers and perform such duties as may be assigned to him by the Board or by the Chairman of the Board.

5. PRESIDENT.

The President shall, subject to the direction and control of the Board and the Chairman of the Board, exercise general supervision over the administration of the operations

of the Corporation and over its several officers, agents and employees. In the absence or disability of the Chairman of the Board, he shall perform all the duties and may exercise all the powers of the Chairman of the Board, subject to the direction and control of the Board. In addition, he shall perform all duties and have all powers commonly incident to his position and shall have such other powers and duties as the Board or any committee thereof shall from time to time designate.

6. VICE-PRESIDENTS.

The Vice-Presidents may be designated by such title or titles as the Board may determine. Each Vice-President, in such order as may be determined by the Board, or, if no such determination has been made, then in the order of their seniority as Vice-Presidents, shall, in the absence or disability of the Chairman of the Board and the President, or at the request of the Chairman of the Board or the President, perform the duties and exercise the powers of the President. The Vice-Presidents shall also have such powers and perform such duties as usually pertain to their office and shall perform such other duties as are properly required of them by the Board or by the Chairman of the Board.

7. SECRETARY AND ASSISTANT SECRETARIES.

The Secretary shall issue notices of all meetings of shareholders or directors, except where other provision is made in these by-laws or by resolution of the Board. He shall attend all meetings of shareholders, of the Board and of any committee thereof (upon the request of any member of such committee) and keep the minutes thereof. He shall have custody of and affix the corporate seal to, and attest and sign, such instruments as require the seal, attestation or his signature and shall perform such other duties as usually pertain to his office or as are properly required of him by the Board. The Assistant Secretaries shall, in the absence or disability of the Secretary, or at his request, perform the duties and exercise the powers of the Secretary.

8. TREASURER AND ASSISTANT TREASURERS.

The Treasurer shall have the care and custody of the funds and securities of the Corporation. He shall keep or cause to be kept full and accurate accounts of receipts and disbursements in books belonging to the Corporation and shall deposit the funds and other valuable effects of the Corporation

in such depositories as may be designated by the Board. He shall make and sign such reports, statements and instruments as may be required of him by the Board or by the laws of any jurisdiction in which the Corporation transacts business and shall perform such other duties as usually pertain to his office or as are properly required of him by the Board. The Assistant Treasurers shall, in the absence or disability of the Treasurer, or at his request, perform the duties and exercise the powers of the Treasurer.

9. SURETIES AND BONDS.

In case the Board shall so require, any officer or agent of the Corporation shall execute to the Corporation a bond in such sum and with such surety or sureties as the Board may direct, conditioned upon the faithful performance of his duties to the Corporation and including responsibility for negligence and for the accounting for all property, funds or securities of the Corporation which may come into his hands.

ARTICLE V - CERTIFICATES FOR SHARES

1. CERTIFICATES.

The shares of the Corporation shall be represented by certificates. They shall be numbered and entered in the books of the Corporation as they are issued. They shall exhibit the holder's name and the number of shares and shall be signed by the Chairman of the Board, the President or a Vice-President and the treasurer or the Secretary and shall bear the corporate seal.

2. LOST OR DESTROYED CERTIFICATES.

The Board may direct a new certificate or certificates to be issued in place of any certificate or certificates theretofore issued by the Corporation, alleged to have been lost or destroyed upon the making of an affidavit of that fact by the person claiming the certificate to be lost or destroyed. When authorizing such issue of a new certificate or certificates, the Board may, in its discretion and as a condition precedent to the issuance thereof, require the owner of such lost or destroyed certificate or certificates, or his legal representative, to advertise the same in such manner as it shall require and/or give the Corporation a bond in such sum and with such surety or sureties as it may direct as indemnity against any claim that may be made against the Corporation with

respect to the certificate alleged to have been lost or destroyed.

3. TRANSFERS OF SHARES.

(a) Upon surrender to the Corporation or the transfer agent of the Corporation of a certificate for shares duly endorsed or accompanied by proper evidence of succession, assignment or authority to transfer, it shall be the duty of the Corporation to issue a new certificate to the person entitled thereto, and cancel the old certificate; every such transfer shall be entered on the transfer book of the Corporation which shall be kept at its principal office. No transfer shall be made within ten days next preceding the annual meeting of shareholders.

(b) The Corporation shall be entitled to treat the holder of record of any share as the holder in fact thereof and, accordingly, shall not be bound to recognize any equitable or other claim to or interest in such share on the part of any other person whether or not it shall have express or other notice thereof, except as expressly provided by the laws of New York.

ARTICLE VI - DIVIDENDS

Subject to applicable law, dividends may be declared and paid out to any funds available therefore, as often, and in such amounts, and at such time or times as the Board of Directors may determine.

ARTICLE VII - FISCAL YEAR

The fiscal year of the Corporation shall be fixed by the Board of Directors from time to time, subject to applicable law.

ARTICLE VIII - EXECUTION OF INSTRUMENTS

All corporate instruments and documents shall be signed or countersigned, executed, verified or acknowledged by such officer or officers or other person or persons as the board may from time to time designate.

ARTICLE IX - CORPORATE SEAL

The corporate seal, if any, shall be in such form as shall be approved from time to time by the Board of Directors.

ARTICLE X - REFERENCES TO CERTIFICATE OF INCORPORATION

Reference to the certificate of incorporation in these by-laws shall include all amendments thereto or changes thereof unless specifically excepted.

ARTICLE XI - BY-LAW CHANGES

AMENDMENT, REPEAL, ADOPTION, ELECTION OF DIRECTORS.

(a) Except as otherwise provided in the certificate of incorporation the by-laws may be amended, repealed or adopted by vote of the holders of the shares at the time entitled to vote in the election of any directors. By-laws may also be amended, repealed or adopted by the Board but any by-law adopted by the Board may be amended by the shareholders entitled to vote thereon as hereinabove provided.

(b) If any by-law regulating an impending election of directors is adopted, amended or repealed by the Board, there shall be set forth in the notice of the next meeting of shareholders for the election of directors the by-law so adopted, amended or repealed, together with a concise statement of the changes made.

ARTICLE XII - INDEMNIFICATION

Any person made a party to any civil or criminal action, suit or proceeding by reason of the fact that he, his testator or intestate, is or was a director, officer or employee of the Corporation, or of another Corporation in which he served as such at the request of the Corporation, shall be indemnified and held harmless by the Corporation against and from any and all costs, expenses and liabilities (including, without limitation, fees and disbursements of counsel) actually and properly incurred by him in connection with the defense, appeal and/or settlement of any action, suit or proceeding brought or threatened, or any claim or charge made, against him by reason of his having been such officer, director or employee of or otherwise connected with the affairs of the Corporation or another corporation at the request of the Corporation, provided that such indemnification shall not be applicable to

any situation in which he shall have been finally adjudicated by a court of competent jurisdiction to have been guilty of misconduct or not to have acted in good faith in the performance of his duties in his aforesaid capacity, nor shall it be applicable to any situation in which there has been no adjudication that he had acted in good faith and was not guilty of misconduct in the performance of his duties with respect to such situation in his aforesaid capacity unless counsel selected by the Board shall render an opinion to that effect. In taking any action or making any determination pursuant to this provision, the Board and each director, officer or employee, whether or not interested in any such action or determination, may rely upon an opinion of counsel selected by the Board. The Corporation's obligations under this provision shall not be exclusive or in limitation of, but shall be in addition to, any other rights to which any such person may be entitled under any other provision of these by-laws, or by contract, or as a matter of law, or otherwise.

ARTICLE XIII - SECURITIES

The Chairman of the Board and the President, or either of them, shall have the power in the name and on behalf of the Corporation to vote, either in person or by proxy, and to give instructions with respect to the voting of any securities of which the Corporation is the holder of record or the beneficial owner.

**City and County of San Francisco
Office of Contract Administration
Purchasing Division**

First Amendment

THIS FIRST AMENDMENT (“Amendment”) is made as of November 26, 2025, in San Francisco, California, by and between **Canon U.S.A., Inc.** (“Contractor”), and the City and County of San Francisco, a municipal corporation (“City”), acting by and through its Director of the Office of Contract Administration.

Recitals

WHEREAS, City and Contractor have entered into the Agreement (as defined below); and

WHEREAS, City and Contractor desire to modify the Agreement on the terms and conditions set forth herein to extend the performance period; and

WHEREAS, Contractor was selected pursuant to San Francisco Administrative Code Section 21.16(b) pursuant to waiver OCAWVR0012756 granted by the Office of Contract Administration, and this Amendment is consistent with that waiver; and

WHEREAS, this Agreement is deemed exempt from Chapter 14B of the San Francisco Administrative Code because this contract is for Commodities and, as such, there is no Local Business Enterprise (“LBE”) subcontracting participation requirement for this Agreement; and

WHEREAS, this Agreement is for Commodities (as defined by the 2023 PSC Policy of the Civil Service Commission) and, as such, is exempt from Civil Service Commission review; and

Now, THEREFORE, the parties agree as follows:

Article 1 Definitions

The following definitions shall apply to this Amendment:

1.1 **Agreement.** The term “Agreement” shall mean the Agreement dated May 1, 2024 between Contractor and City, as amended by the:

Novation Agreement, dated July 1, 2025.

1.2 **San Francisco Labor and Employment Code.** As of January 4, 2024, San Francisco Administrative Code Chapters 21C (Miscellaneous Prevailing Wage Requirements), 12B (Nondiscrimination in Contracts), 12C (Nondiscrimination in Property Contracts), 12K (Salary History), 12P (Minimum Compensation), 12Q (Health Care Accountability), 12T (City Contractor/Subcontractor Consideration of Criminal History in Hiring and Employment Decisions), and 12U (Sweatfree Contracting) are redesignated as Articles 102 (Miscellaneous Prevailing Wage Requirements), 131 (Nondiscrimination in Contracts), 132 (Nondiscrimination in Property Contracts), 141 (Salary History), 111 (Minimum Compensation), 121 (Health Care Accountability), 142 (City Contractor/Subcontractor Consideration of Criminal History in Hiring and Employment Decisions), and 151 (Sweatfree Contracting) of the San Francisco Labor and Employment Code, respectively. Wherever this Agreement refers to San Francisco

Administrative Code Chapters 21C, 12B, 12C, 12K, 12P, 12Q, 12T, and 12U, it shall be construed to mean San Francisco Labor and Employment Code Articles 102, 131, 132, 141, 111, 121, 142, and 151, respectively.

1.3 **Other Terms.** Terms used and not defined in this Amendment shall have the meanings assigned to such terms in the Agreement.

Article 2 Modifications of Scope to the Agreement

The Agreement is hereby modified as follows:

2.1 **Term of this Master Agreement.** Section 3.1. “*Term of this Master Agreement*” of the Agreement currently reads as follows:

3.1. **Term of this Master Agreement.** The term of this Agreement shall be from April 1, 2024 to December 15, 2025. In addition the City, at its sole discretion, shall have the option to extend the term of this Agreement for an additional five years up until December 15, 2030 so long as the Cooperative Agreement between Contractor and the University of California Office of the President is also extended.

Such section is hereby amended in its entirety to read as follows:

3.1. **Term of this Master Agreement.** The term of this Agreement shall be from April 1, 2024 to December 15, 2030. This maximum contract term is contingent upon Contractor obtaining annual renewals of its University of California and Omnia Partners Contract Number 2020002755 through to December 15, 2030. City reserves the right to terminate earlier should Contractor fail to obtain aforementioned annual renewals.

Article 3 Reserved

Article 4 Effective Date

Each of the modifications set forth in Article 2 shall be effective on and after the date of this Amendment.

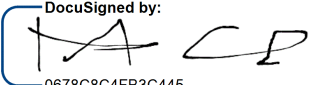
Article 5 Legal Effect

Except as expressly modified by this Amendment, all of the terms and conditions of the Agreement shall remain unchanged and in full force and effect.

IN WITNESS WHEREOF, Contractor and City have executed this Amendment as of the date first referenced above.

CITY

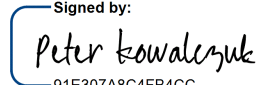
Recommended by:

DocuSigned by:
 12/18/2025
0678C8C4FB3C445...

Paul Cheng
Procurement Manager
Office of Contract Administration

CONTRACTOR

Canon U.S.A., Inc.

Signed by:
 12/18/2025
91E307A8C4FB4CC...

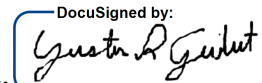
Peter Kowalczyk
Executive Vice President

City Supplier number: 0000023422



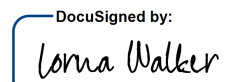
Approved as to Form:

David Chiu
City Attorney

DocuSigned by:
 12/18/2025
By: D39D934F443D4CB...
Gustin R. Guibert
Deputy City Attorney

Approved:

Sailaja Kurella
Director of the Office of Contract
Administration, and Purchaser

DocuSigned by:
 12/18/2025
By: 9041EC4D1516452...
Lorna Walker
Deputy Director of the Office of
Contract Administration



San Francisco Ethics Commission

25 Van Ness Avenue, Suite 220, San Francisco, CA 94102

Phone: 415.252.3100 · Fax: 415.252.3112

Filing Information

Record Number

SFEC126F0001428

Status

BOS Legislative Clerk Acceptance

SFEC126f Form Type

126f4 BOS

File Number (BOS)

260673

Type of Filing

Original

Contractor Information

Contractor Name

Canon U.S.A., Inc.

Contractor Email

jcarvalho@cusa.canon.com

Contractor Phone #

(415) 999-1389

International Address?

No

Contractor Address (US)

201 California Street, Ste 100

Contractor City and State

San Francisco - CA

Contractor Zip Code

94111

Country

United States of America

Contract Information

Contract Amount

\$15,300,000.00

Description of Amount of Contract

Fifteen million three hundred thousand dollars.

Contract Description

TC96105 - GRP0000023 Copier leases with Canon U.S.A., Inc for Citywide use.

City Agency - Departmental Contact Information

Departmental Contact

Russ Dubkin

Departmental Contact Phone #

+16286521619

Full Department Name

ADM - Office of the City Administrator

Contract Approval

Mayoral Approval Not Required

false

Affiliates and subcontractors

Entity Type	First Name	Last Name	Entity or Sub/Contractor Name
Board of Directors	Fujio	Mitarai	Chairman and CEO, Canon Inc.
Board of Directors	Isao	Kobayashi	President and CEO, Canon U.S.A., Inc.
CEO	Isao	Kobayashi	President and CEO
Other Principal Officer	Seymour	Liebman	Executive Vice President, CAO, General Counsel and Secretary
Other Principal Officer	Peter	Kowalczyk	Executive Vice President
Other Principal Officer	Mason	Olds	Executive Vice President
Other Principal Officer	Kiyoshi	Oka	Executive Vice President
CFO	Junichi	Furuyama	Senior Vice President, CFO and Treasurer



DATE: June 4, 2026
TO: Angela Calvillo, Clerk of the Board
FROM: Sailaja Kurella, Director of Office of Contract Administration (OCA) and City Purchaser
SUBJECT: Resolution to approve amendment to PeopleSoft Contract ID GRP0000023 (TC96105A) with Canon U.S.A., Inc.

Enclosed is the resolution authorizing the Office of Contract Administration ("OCA") to amend PeopleSoft Contract ID GRP0000023 (OCA Term Contract 96105) with Canon U.S.A., Inc. ("Canon"), increasing the contract not-to-exceed (NTE) amount from \$9,000,000 to \$15,300,000, with no change to the contract term end date of December 15, 2030.

Contract Overview

Contract ID GRP0000023 with Canon was executed on April 1, 2024, with an initial term ending December 15, 2025. On July 1, 2025, the Office of Contract Administration (OCA) executed a Novation Agreement to assign the contract from Canon Solutions America, Inc. to Canon U.S.A., Inc. On November 26, 2025, OCA executed the First Amendment to the contract to extend the term through to December 15, 2030. The contract currently has a NTE of \$9,000,000. This contract with Canon is one of three under the City's flagship CopySmart program, through which City departments can lease, rent, and/or purchase multi-function devices, i.e. copier machines. The City's primary usage of the CopySmart contracts is for the multi-year leasing of copier machines.

Purchasing Authority

San Francisco Administrative Code Section 21.16(b) authorizes OCA to select a contractor pursuant to the results of a competitive solicitation conducted by another government entity when the use of such would be in the City's best interests. OCA entered into contracts with three contractors, including Canon, pursuant to the results of formal RFP #00811-FEB2020 conducted by the University of California/OMNIA ("UC RFP") for the lease, rental, and purchase of copier devices. In brief, the UC RFP was issued on April 21, 2020 and received seven (7) proposals. All seven were evaluated under criteria including pricing, quality of offerings, and technological capability and support such as for maintenance. Of the seven proposals, Canon ranked number 3. Canon's score on the RFP's pricing component exceeded the next highest-scored awardee by over 11%.

OCA could have limited its selection to the top-ranked proposer, however, the City's CopySmart program has historically featured three contracts for multiple reasons, including:

- 1) Diversity of selection: The specific print/copy/scan needs of one department, such as the Department of Public Health, may differ substantially from those of another, such as Treasurer & Tax Collector's Office. Allowing for different manufacturer lines helps to ensure that CopySmart can meet the diverse operational needs of City departments.
- 2) Competition: Multiple contractors vying for the City's business helps to ensure that contractors are



motivated to meet City printer/copier/scanner needs. OCA strongly encourages City departments to contact multiple CopySmart contractors to seek the most suitable and best-priced offerings available to them.

Contract Pricing

The City's contract with Canon provides City departments with access to a diversity of offerings, ranging from standard office copiers to high-speed production units. The City receives catalog discounts based on product categories, and these discounts range from 1% to 60% off of Canon's published list pricing. Depending on length of a lease, City can also receive further discounts on monthly lease pricing and per-copy rates. The pricing is consistent with those offered under Canon's University of California/OMNIA contract.

Contract Usage

OCA set the initial NTE for Canon's contract at \$9,000,000, which was identical to the initial NTEs for OCA's two other CopySmart contracts with Ricoh and Xerox. While all three CopySmart contracts have been in place for just over two years, OCA tracks the total dollar amounts "committed," which takes into account not only past expenditures and current fiscal year encumbrances, but also the total future amount that the City anticipates spending over the life of each active 3-, 4-, and 5-year copier lease. This way, OCA is able to ensure that the City remains under the contract NTEs; and when necessary, we seek Board of Supervisors' approval as we are now. Table 1 below provides a summary of all three CopySmart contracts and the total dollar amounts committed to existing copier leases under each. The amount committed under the Canon contract is approaching the current contract NTE of \$9,000,000. Table 2 provides additional context with a breakdown of the five largest department users of the Canon contract, by total dollar amount committed.

Table 1. Summary of TC96105 CopySmart Contracts for Copier Leases

(Data as of May 11, 2026)

Contractor	PeopleSoft Contract ID	Contract Start Date	Contract End Date	Contract NTE Amt	Total \$ Committed ¹
Canon	GRP0000023	04/01/2024	12/15/2030	\$9,000,000	\$7,158,642.15
Ricoh	GRP0000013	05/01/2024	12/15/2030	\$9,000,000	\$5,617,760.78
Xerox	GRP0000011	05/24/2024	11/24/2030	\$9,000,000	\$3,997,762.12

¹"Total \$ Committed" refers to total anticipated cost of a copier lease over the lease term.

Table 2. Five Largest City Department Users of Canon Contract, by Total \$ Committed

(Data as of May 11, 2026)

Department	Total \$ Committed in Existing Leases	Spend To-Date
Public Library	\$2,086,061.65	\$485,228.40
City Administrator's Office	\$1,802,416.99	\$514,731.79
Human Services Agency	\$860,710.71	\$803,233.72



Department	Total \$ Committed in Existing Leases	Spend To-Date
Police Department	\$550,771.22	\$0.00
Public Works	\$308,554.99	\$104,762.62

Not to Exceed Amount Calculations

OCA is seeking Board of Supervisors' approval to increase the contract NTE of the Canon contract by \$6,300,000 to a new contract NTE amount of \$15,300,000. OCA's calculation is based on the City's historic usage of the Canon contract as well as anticipated future lease and usage commitments through to the maximum possible lease end date allowable under the contract. The basis for this amount is detailed in Table 3 below.

Contract ID GRP0000023 with Canon Start Date: April 1, 2024 End Date: December 15, 2030	
Total Expenditures to-date	\$2,215,553
Avg Monthly Expenditure since Contract Start Date	\$87,529
Number of Months to Maximum Lease End Date ¹	95
Total Funds Needed through Contract End Date	\$8,289,621
Less Total Funds Committed (for future lease payments and usage)	- \$4,943,089
Less Remaining Contract Amount	- \$1,841,358
Plus Contingency (20%)	+ \$1,657,924
Plus Contingency (for known future Leases) ²	+ \$3,080,000
Total Additional Funds Needed through Maximum Lease End Date	\$6,243,098
<u>Proposed Revised Executed Contract NTE</u> (rounded up to nearest hundred thousand)	<u>\$15,300,000</u>

¹ The latest possible lease end date allowed under the terms of the CopySmart contract is 3/31/2034.

² The Police Department and Public Utilities Commission are anticipated to enter into new leases subject to Board approval.

Conclusion

Should this contract amendment request be denied, it would unnecessarily diminish competition for City business by limiting the copier machine offerings, including pricing considerations, available to City departments. Further, City departments with existing leases, where an extension is eligible, would be prohibited from extending these leases, which would result in unnecessary disruption to City operations. These disruptions require considerable coordination and effort on the part of City staff, such as integrating copier machines into City IT systems, training City staff on proper use, and their installation/removal. Finally, denial of this contract amendment request would shift future copier leases to the City's other two CopySmart contracts, which would likely then require for OCA to seek Board of Supervisors' approval to increase their respective contract NTEs in the future.



If you have any questions or require additional information, please contact Russ Dubkin on my team at 628-652-1619.

Enclosures:

1. Proposed Resolution – Contract GRP0000023 (Canon U.S.A., Inc.)
2. Proposed Amendment # 2 – Contract GRP0000023 (Canon U.S.A., Inc.)
3. Executed Amendment # 1 – Contract GRP0000023 (Canon U.S.A., Inc.)
4. Executed Novation Agreement – Contract GRP0000023 (Canon U.S.A., Inc.)
5. Executed Original Agreement – Contract GRP0000012 (Canon Solutions America, Inc.)
6. SFETH Form 126f(4) – Contract GRP0000023 (Canon U.S.A., Inc.)