

Line Item #	Category	Annual Cost	Contract Years	SubTotal	Sales Tax (8.75%)	Total
1	Capital Expense	\$ 12,225,000	1	\$ 12,225,000	\$ 1,069,688	\$ 13,294,688
2	Project Management	\$ 180,000	1	\$ 180,000	-	\$ 180,000
3	Spare Parts - First Year	\$ 248,375	1	\$ 248,375	\$ 21,733	\$ 270,108
4	Spare Parts - Subsequent Years	\$ 1,276,750	5.5	\$ 7,022,125	\$ 614,436	\$ 7,636,561
5	Support Services / Development - First Year	\$ 175,000	1	\$ 175,000	-	\$ 175,000
6	Support Services / Development - Subsequent Years	\$ 175,000	1	\$ 175,000	-	\$ 175,000
7	Optional Single Space Parking Meter Mechanism	\$ 5,150,000	1	\$ 5,150,000	\$ 450,625	\$ 5,600,625
8	Extended Warranty	\$ 875,000	1.5	\$ 1,312,500	\$ 114,844	\$ 1,427,344
9	Annual Operating Expenditure Year 1	\$ 2,970,000	0.5	\$ 1,485,000	-	\$ 1,485,000
10	Annual Operating Expenditure Year 2	\$ 3,274,920	1	\$ 3,274,920	-	\$ 3,274,920
11	Annual Operating Expenditure Year 3	\$ 3,581,366	1	\$ 3,581,366	-	\$ 3,581,366
12	Annual Operating Expenditure Year 4	\$ 3,889,362	1	\$ 3,889,362	-	\$ 3,889,362
13	Annual Operating Expenditure Year 5	\$ 4,198,929	1	\$ 4,198,929	-	\$ 4,198,929
14	Annual Operating Expenditure Year 6 (Option Year)	\$ 4,209,418	1	\$ 4,209,418	-	\$ 4,209,418
15	Annual Operating Expenditure Year 7 (Option Year)	\$ 4,220,012	1	\$ 4,220,012	-	\$ 4,220,012
16	Contingency					\$ 381,668
Total Not to Exceed:				\$ 51,347,007	\$ 2,271,325	\$ 54,000,000

Line Item #	Category	Unit Cost	Qty	SubTotal
1	Single Space Parking Meter Mechanisms for MacKay areas	\$515	18,500	\$9,527,500
2	Replacement Mechanisms for SFpark areas	\$415	6,500	\$2,697,500
3	Optional Single Space Parking Meter Mechanism	\$515	10,000	\$5,150,000
4	Extended Warranty	\$35	25,000	\$875,000
5	Project Management (during installation and Acceptance only)	\$15,000	12	\$180,000
6	Total Cost			\$18,430,000

Line Item #	Category	Unit Cost	Year 1 Qty	Meters Qty Year 1	Total Year 1	Year 2 Qty	Meters Qty Year 1	Total Year 2	Year 3 Qty	Meters Qty Year 3	Total Year 3	Year 4 Qty	Meters Qty Year 4	Total Year 4	Year 5 Qty	Meters Qty Year 5	Total Year 5	Year 6 Qty	Meters Qty Year 6	Total Year 6	Year 7 Qty	Meters Qty Year 5	Total Year 7	Total Contract Cost
1	Credit Card Transaction Fees	\$ 0.06	480	25,000	\$ 720,000	485	27,500	\$ 799,920	490	30,000	\$ 881,366	495	32,500	\$ 964,362	499	35,000	\$ 1,048,929	504	35,000	\$ 1,059,418	510	35,000	\$ 1,070,012	\$ 6,544,007
2	Communications Fees (per each Meter Mechanism)	\$ 2.95	12	25,000	\$ 885,000	12	27,500	\$ 973,500	12	30,000	\$ 1,062,000	12	32,500	\$ 1,150,500	12	35,000	\$ 1,239,000	12	35,000	\$ 1,239,000	12	35,000	\$ 1,239,000	\$ 7,788,000
3	Additional Communication Fees (per 1 Megabyte of extra usage per each Meter Mechanism)	\$ -	0	25,000	\$ -	0	27,500	\$ -	0	30,000	\$ -	0	32,500	\$ -	0	35,000	\$ -	0	35,000	\$ -	0	35,000	\$ -	\$ -
4	Meter Management System Fees (per each SS Meter per month)	\$ 4.55	12	25,000	\$ 1,365,000	12	27,500	\$ 1,501,500	12	30,000	\$ 1,638,000	12	32,500	\$ 1,774,500	12	35,000	\$ 1,911,000	12	35,000	\$ 1,911,000	12	35,000	\$ 1,911,000	\$ 12,012,000
5	Pay by Phone Transaction Fees	\$ -	0	25,000	\$ -	0	27,500	\$ -	0	30,000	\$ -	0	32,500	\$ -	0	35,000	\$ -	0	35,000	\$ -	0	35,000	\$ -	\$ -
6	On-going Support (Rate Changes, Reconciliation, etc.) per month	\$ -	0	25,000	\$ -	0	27,500	\$ -	0	30,000	\$ -	0	32,500	\$ -	0	35,000	\$ -	0	35,000	\$ -	0	35,000	\$ -	\$ -
7	Mobile Meter Management System (per each Meter Mechanism)	\$ -	0	25,000	\$ -	0	27,500	\$ -	0	30,000	\$ -	0	32,500	\$ -	0	35,000	\$ -	0	35,000	\$ -	0	35,000	\$ -	\$ -
8	MMS - General Programming	\$ -	0	25,000	\$ -	0	27,500	\$ -	0	30,000	\$ -	0	32,500	\$ -	0	35,000	\$ -	0	35,000	\$ -	0	35,000	\$ -	\$ -
9	Meter Behavior Programming	\$ -	0	25,000	\$ -	0	27,500	\$ -	0	30,000	\$ -	0	32,500	\$ -	0	35,000	\$ -	0	35,000	\$ -	0	35,000	\$ -	\$ -
10	Initial Meter Behavior Programming	\$ -	0	25,000	\$ -	0	27,500	\$ -	0	30,000	\$ -	0	32,500	\$ -	0	35,000	\$ -	0	35,000	\$ -	0	35,000	\$ -	\$ -
11	Meter Programming Reconciliation	\$ -	0	25,000	\$ -	0	27,500	\$ -	0	30,000	\$ -	0	32,500	\$ -	0	35,000	\$ -	0	35,000	\$ -	0	35,000	\$ -	\$ -
12	Screen Programming	\$ -	0	25,000	\$ -	0	27,500	\$ -	0	30,000	\$ -	0	32,500	\$ -	0	35,000	\$ -	0	35,000	\$ -	0	35,000	\$ -	\$ -
13	MMS Customization Programming	\$ -	0	25,000	\$ -	0	27,500	\$ -	0	30,000	\$ -	0	32,500	\$ -	0	35,000	\$ -	0	35,000	\$ -	0	35,000	\$ -	\$ -
14	Inventory and Asset Management Reports Programming	\$ -	0	25,000	\$ -	0	27,500	\$ -	0	30,000	\$ -	0	32,500	\$ -	0	35,000	\$ -	0	35,000	\$ -	0	35,000	\$ -	\$ -
15	Faults and Maintenance Programming	\$ -	0	25,000	\$ -	0	27,500	\$ -	0	30,000	\$ -	0	32,500	\$ -	0	35,000	\$ -	0	35,000	\$ -	0	35,000	\$ -	\$ -
16	Revenue Reports Programming	\$ -	0	25,000	\$ -	0	27,500	\$ -	0	30,000	\$ -	0	32,500	\$ -	0	35,000	\$ -	0	35,000	\$ -	0	35,000	\$ -	\$ -
17	Pay-by-Phone Transmission Reports (used for visual indication of PBP transactions) Programming	\$ -	0	25,000	\$ -	0	27,500	\$ -	0	30,000	\$ -	0	32,500	\$ -	0	35,000	\$ -	0	35,000	\$ -	0	35,000	\$ -	\$ -
18	Data Integration Programming	\$ -	0	25,000	\$ -	0	27,500	\$ -	0	30,000	\$ -	0	32,500	\$ -	0	35,000	\$ -	0	35,000	\$ -	0	35,000	\$ -	\$ -
19	Meter Backend Settings Programming	\$ -	0	25,000	\$ -	0	27,500	\$ -	0	30,000	\$ -	0	32,500	\$ -	0	35,000	\$ -	0	35,000	\$ -	0	35,000	\$ -	\$ -
20	Re-Programming of Existing Metered Spaces Programming	\$ -	0	25,000	\$ -	0	27,500	\$ -	0	30,000	\$ -	0	32,500	\$ -	0	35,000	\$ -	0	35,000	\$ -	0	35,000	\$ -	\$ -
21	Special Event Programming (Hours, Rates, Time Limits, and Restrictions)	\$ -	0	25,000	\$ -	0	27,500	\$ -	0	30,000	\$ -	0	32,500	\$ -	0	35,000	\$ -	0	35,000	\$ -	0	35,000	\$ -	\$ -
22	Transaction Data Feed Programming	\$ -	0	25,000	\$ -	0	27,500	\$ -	0	30,000	\$ -	0	32,500	\$ -	0	35,000	\$ -	0	35,000	\$ -	0	35,000	\$ -	\$ -
23	Monitoring Software Programming	\$ -	0	25,000	\$ -	0	27,500	\$ -	0	30,000	\$ -	0	32,500	\$ -	0	35,000	\$ -	0	35,000	\$ -	0	35,000	\$ -	\$ -
Annual Costs					\$ 2,970,000			\$ 3,274,920			\$ 3,581,366			\$ 3,889,362			\$ 4,188,929			\$ 4,209,418			\$ 4,220,012	\$ 26,344,007

Assumptions

	Jan-13	Feb-13	Mar-13	Apr-13	May-13	Jun-13	Monthly Average
Avg # Trans Cash / Pole	89	83	94	89	94	93	90
Avg # Trans Credit / Pole	39	37	43	40	41	41	40
Avg # Trans SmartCard / Pole	10	9	11	10	10	10	10

Contract Year	% Increase	cash	cc	sm
1	0%	90	40	10
2	1.0%	91	40	10
3	1.0%	92	41	10
4	1.0%	93	41	10
5	1.0%	93	42	10
6	1.0%	94	42	11
7	1.0%	95	42	11

Part #	Replacement Components	Unit Price	First Year Qty	First Year Total	Subsequent Year Qty (Estimated)	Subsequent Year Total
147-050	Complete Meter Mechanism (M5 with 36 month warranty)	\$515.00	0	\$0	0	\$0
147-302	Card Entry Die Casting	\$19.00	200	\$3,800	400	\$7,600
795-601	Hybrid Card Reader	\$49.00	500	\$24,500	1000	\$49,000
795-005	Coin Validator	\$69.00	500	\$34,500	1000	\$69,000
147-002 (M3)	Complete Top Cover (with Lexan insert)	\$69.00	0	\$0	0	\$0
147-400	Lexan for Top Cover	\$29.00	200	\$5,800	400	\$11,600
795-010 QT	Keypad	\$25.00	500	\$12,500	1000	\$25,000
107-0503-003-PCBA	Validator Connector Board	\$15.00	150	\$2,250	300	\$4,500
795-600B	Battery Pack (standard)	\$29.00	0	\$0	0	\$0
795-603	Validator Connection Cable	\$5.00	50	\$250	100	\$500
107-0603-006/7-PCBA	Solar Panel Only*	\$25.00	200	\$5,000	400	\$10,000
795-710	Solar Panel / Communications Board	\$165.00	200	\$33,000	400	\$66,000
795-501	Main Board	\$165.00	200	\$33,000	400	\$66,000
795-530	Display Board	\$49.00	0	\$0	0	\$0
795-600JK	Split battery pack set (with non-rechargeable & rechargeable items)	\$29.00	0	\$0	0	\$0
795-600J	Non-rechargeable battery pack (2xCell C, Li,SOC12)	\$12.50	0	\$0	0	\$0
795-600K	Rechargeable battery pack (2xCell AA, lithium ion)	\$22.00	0	\$0	0	\$0
395-001	M3 - 12 bay battery Charging Station	\$1,500.00	0	\$0	0	\$0
147-311	Card Entry Die Casting	\$19.00	0	\$0	0	\$0
795-055	Keypad Assy	\$25.00	0	\$0	0	\$0
147-052	Card Entry Die Casting with Keypad Assy	\$50.00	0	\$0	0	\$0
147-056 (M5)	Complete Top Cover (with Lexan insert)	\$69.00	200	\$13,800	400	\$27,600
147-404	Lexan for Top Cover	\$15.00	0	\$0	0	\$0
555-706	Validator Connector Board	\$15.00	0	\$0	0	\$0
795-628	Validator Connection Cable	\$5.00	0	\$0	0	\$0
795-600-H1	Battery Pack 795-600-H1 (non-rechargeable)	\$10.00	0	\$0	0	\$0
795-600-H2	Battery Pack 795-600-H2 (non-rechargeable)	\$20.00	0	\$0	0	\$0
795-600-H3	Battery Pack 795-600-H3 (non-rechargeable)	\$30.00	2000	\$60,000	30000	\$900,000
795-600-T	Battery Pack (rechargeable single-cell)	\$19.00	0	\$0	0	\$0
555-703	Solar Panel / Comms Board (GSM)	\$165.00	0	\$0	0	\$0
555-711	Solar Panel / Comms Board (CDMA)	\$165.00	0	\$0	0	\$0
795-054	M5 Coin Validator	\$69.00	0	\$0	0	\$0
555-701	Main Board	\$165.00	0	\$0	0	\$0
555-702	Display Board with NFC	\$89.00	200	\$17,800	400	\$35,600
555-704	Expiry Indicator (rear)	\$15.00	0	\$0	0	\$0
395-100-M5	M5 Battery Charging Assy (11 meters per assy)	\$115.00	5	\$575	10	\$1,150
795-102	Coin Entry Slot	\$2.00	0	\$0	0	\$0
795-430	Battery Door Cover	\$2.00	300	\$600	600	\$1,200
147-009	RFID Meter Housing Tag Assembly	\$10.00	100	\$1,000	200	\$2,000
Painted Domes	Painted Dome (per dome)	\$20.00	0	\$0	0	\$0
101-800	Meter Housing Assy, Equivalent to MKH4500 or Duncan 95 (including Nexgen vault lock)	\$350.00	0	\$0	0	\$0
SWN-STANDBY	Communications Fees (per each Meter Mechanism per month) when in standby mode	\$1.75	0	\$0	0	\$0
Total:				\$248,375		\$1,276,750

Support Services / Development

Unit Price	First Year Qty	First Year Total	Subsequent Year Qty (Estimated)	Subsequent Year Total
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