



## **Authorize Amendment to CS-247[R]**

# **CleanPowerSF Data Management and Customer Service Contract**

**July 18, 2018**

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# CleanPowerSF Program Overview

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- San Francisco's Community Choice Aggregation (CCA) program adopted by the Board of Supervisors
  - Allows a city or county to become the default electric supplier in its jurisdiction
  - Provides cleaner electricity at stable, competitive rates
- By statute, CCA is an opt-out program
  - Enrolling customers in phases through July 2019



## CS-247[R] Contract Background

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- Calpine Energy Solutions provides essential business services to CleanPowerSF:
  - Meter data management
  - Billing
  - Customer service
- Contract awarded in November 2015 for a 3 year-term through October 2018
- Provides City the option to extend for 2 additional 3-year terms



# Justification for Contract Amendment

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- CleanPowerSF is in a critical stage of program growth, enrolling nearly 300,000 customers this fiscal year
- Extension ensures continuity of essential business operations through the enrollment phase and initial years of citywide service
- Calpine provides expertise and resources that are not currently available at the SFPUC
- Extension provides time for SFPUC to develop internal resources and capabilities



## Contract Amendment Details

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- Extends term by three years, to October 31, 2021
- Increases total contract value to \$18,769,225
  - Cost is based on number of customers served
  - CleanPowerSF will increase customer base from 115,000 to 375,000 by July 2019
- Negotiated a decrease in unit price, saving \$2.2M over 3-year term

