

	A	B	C	D	E
1	Appendix B, Page 1				
2					
3	HUMAN SERVICES AGENCY BUDGET SUMMARY				
4	BY PROGRAM				
5	Name			Term	
6	Children's Council of San Francisco			July 1, 2017 - June 30, 2020	
7	(Check One) New <input checked="" type="checkbox"/> Renewal <input type="checkbox"/> Modification <input type="checkbox"/>				
8	If modification, Effective Date of Mod.		No. of Mod.		
9	Program: ECE Integration Services				
10	Budget Reference Page No.(s)				7/1/2017 - 6/30/2020
11	Program Term	7/1/2017 - 6/30/2018	7/1/2018 - 6/30/2019	7/1/2019 - 6/30/2020	Total
12	Expenditures				
13	Salaries & Benefits	\$4,366,005	\$4,496,985	\$4,631,895	\$13,494,886
14	Operating Expense	\$1,181,467	\$1,208,708	\$1,238,288	\$3,628,463
15	Subtotal	\$5,547,473	\$5,705,694	\$5,870,183	\$17,123,349
16	Indirect Percentage (%)	13.5%	13.5%	13.5%	
17	Indirect Cost (Line 16 X Line 15)	\$751,608	\$773,044	\$795,331	\$2,319,983
18	Capital Expenditure	\$16,500	\$9,000	\$9,000	\$34,500
19	Direct Client Passthrough	\$55,679,698	\$55,679,698	\$55,679,698	\$167,039,094
20	Total Expenditures	\$61,995,278	\$62,167,436	\$62,354,212	\$186,516,926
21	HSA Revenues				
22	General Fund	\$41,296,127	\$41,468,285	\$41,655,061	\$124,419,473
23	State/Federal Funds	\$20,415,890	\$20,415,890	\$20,415,890	\$61,247,670
24					
25					
26					
27					
28					
29					
30	TOTAL HSA REVENUES	\$61,712,017	\$61,884,175	\$62,070,951	\$185,667,143
31	Other Revenues				
32					
33	CDE Revenue	\$283,261	\$283,261	\$283,261	\$849,783
34					
35					
36					
37	Total Other Revenues	\$283,261	\$283,261	\$283,261	\$849,783
38	Full Time Equivalent (FTE)	58.95	58.95	58.95	
40	HSA-CO Review Signature: _____				
41	HSA #1				

Program: ECE Integration Services
Children's Council of San Francisco

Salaries & Benefits Detail

						7/1/2017 - 6/30/2018	7/1/2018 - 6/30/2019	7/1/2019 - 6/30/2020	
		Agency Totals		For HSA Program		For DHS Program			TOTAL
	POSITION TITLE	Annual Full Time Salary for FTE	Total FTE	% FTE funded by HSA (Max 100%)	Adjusted FTE	Budgeted Salary	Budgeted Salary	Budgeted Salary	7/1/17-6/30/20
13	Director of Family Subsidy Services	\$102,743	1.00	66%	0.66	\$68,119	\$70,162	\$72,267	\$210,548
14	Family Subsidy Payments Manager 1	\$62,024	1.00	61%	0.61	\$37,835	\$38,970	\$40,139	\$116,943
15	Family Subsidy Payments Manager 2	\$62,024	1.00	61%	0.61	\$37,835	\$38,970	\$40,139	\$116,943
16	Family Subsidy Program Manager 1	\$73,391	1.00	61%	0.61	\$44,769	\$46,112	\$47,495	\$138,375
17	Family Subsidy Program Manager 2	\$73,391	1.00	61%	0.61	\$44,769	\$46,112	\$47,495	\$138,375
18	Family Subsidy Program Manager 3	\$73,391	1.00	61%	0.61	\$44,769	\$46,112	\$47,495	\$138,375
19	Family Subsidy Program Manager 4	\$73,391	1.00	61%	0.61	\$44,769	\$46,112	\$47,495	\$138,375
20	Family Subsidy Program Manager 5	\$73,391	1.00	100%	1.00	\$73,391	\$75,593	\$77,861	\$226,844
21	Family Subsidy Provider Coordinator 1	\$44,734	1.00	61%	0.61	\$27,288	\$28,106	\$28,950	\$84,344
22	Family Subsidy Provider Coordinator 2	\$44,734	1.00	61%	0.61	\$27,288	\$28,106	\$28,950	\$84,344
23	Family Subsidy Provider Coordinator 3	\$44,734	1.00	61%	0.61	\$27,288	\$28,106	\$28,950	\$84,344
24	Family Subsidy Provider Coordinator 4	\$44,735	1.00	61%	0.61	\$27,288	\$28,107	\$28,950	\$84,346
25	Family Subsidy Specialist II 1	\$47,395	1.00	100%	1.00	\$47,395	\$48,817	\$50,281	\$146,493
26	Family Subsidy Specialist II 2	\$47,395	1.00	100%	1.00	\$47,395	\$48,817	\$50,281	\$146,493
27	Family Subsidy Specialist II 3	\$47,395	1.00	100%	1.00	\$47,395	\$48,817	\$50,281	\$146,493
28	Family Subsidy Specialist II 4	\$47,395	1.00	100%	1.00	\$47,395	\$48,817	\$50,281	\$146,493
29	Family Subsidy Specialist II 5	\$47,395	1.00	100%	1.00	\$47,395	\$48,817	\$50,281	\$146,493
30	Family Subsidy Specialist II 6	\$47,395	1.00	100%	1.00	\$47,395	\$48,817	\$50,281	\$146,493
31	Family Subsidy Specialist II 7	\$47,395	1.00	100%	1.00	\$47,395	\$48,817	\$50,281	\$146,493
32	Family Subsidy Specialist II 8	\$47,395	1.00	100%	1.00	\$47,395	\$48,817	\$50,281	\$146,493
33	Family Subsidy Specialist II 9	\$47,395	1.00	100%	1.00	\$47,395	\$48,817	\$50,281	\$146,493
34	Family Subsidy Specialist II 10	\$47,395	1.00	100%	1.00	\$47,395	\$48,817	\$50,281	\$146,493
35	Family Subsidy Specialist II 11	\$47,395	1.00	100%	1.00	\$47,395	\$48,817	\$50,281	\$146,493
36	Family Subsidy Specialist II 12	\$47,395	1.00	100%	1.00	\$47,395	\$48,817	\$50,281	\$146,493
37	Family Subsidy Specialist II 13	\$47,395	1.00	100%	1.00	\$47,395	\$48,817	\$50,281	\$146,493
38	Family Subsidy Specialist II 14	\$47,396	1.00	46%	0.46	\$21,802	\$22,456	\$23,130	\$67,388
39	Family Subsidy Specialist II 15	\$41,035	1.00	100%	1.00	\$41,035	\$42,266	\$43,534	\$126,835
40	Family and Children's Program Specialist 1	\$51,241	1.00	100%	1.00	\$51,241	\$52,778	\$54,362	\$158,381
41	Family and Children's Program Specialist 2	\$51,241	1.00	100%	1.00	\$51,241	\$52,778	\$54,362	\$158,381
42	Family and Children's Program Specialist 3	\$51,241	1.00	77%	0.77	\$39,456	\$40,639	\$41,858	\$121,953
43	Family Subsidy Payment Support 1	\$52,367	1.00	61%	0.61	\$31,944	\$32,902	\$33,889	\$98,735
44	Family Subsidy Payment Support 2	\$52,367	1.00	61%	0.61	\$31,944	\$32,902	\$33,889	\$98,735
45	Family Subsidy Payment Technician 1	\$48,659	1.00	100%	1.00	\$48,659	\$50,119	\$51,622	\$150,400
46	Family Subsidy Payment Technician 2	\$48,659	1.00	100%	1.00	\$48,659	\$50,119	\$51,622	\$150,400
47	Family Subsidy Payment Technician 3	\$48,659	1.00	100%	1.00	\$48,659	\$50,119	\$51,622	\$150,400
48	Family Subsidy Payment Technician 4	\$48,659	1.00	100%	1.00	\$48,659	\$50,119	\$51,622	\$150,400
49	Family Subsidy Payment Technician 5	\$48,659	1.00	100%	1.00	\$48,659	\$50,119	\$51,622	\$150,400
50	Family Subsidy Payment Technician 6	\$48,659	1.00	66%	0.66	\$32,115	\$33,078	\$34,071	\$99,264
51	Client Services Representative 1	\$39,984	1.00	61%	0.61	\$24,390	\$25,122	\$25,876	\$75,388
52	Client Services Representative 2	\$39,984	1.00	61%	0.61	\$24,390	\$25,122	\$25,876	\$75,388
53	Family Subsidy Department Coordinator	\$49,222	1.00	61%	0.61	\$30,025	\$30,926	\$31,854	\$92,806
54	Technology/Training Coordinator	\$53,696	1.00	61%	0.61	\$32,755	\$33,737	\$34,749	\$101,241
55	Quality Assurance Coordinator	\$45,483	1.00	61%	0.61	\$27,745	\$28,577	\$29,434	\$85,756
56	Data Analyst	\$81,901	1.00	77%	0.77	\$62,736	\$64,618	\$66,557	\$193,911
57	Director of Child Care Business Initiatives	\$98,711	1.00	70%	0.70	\$69,098	\$71,171	\$73,306	\$213,574
58	ELS Project Coordinator 1	\$49,162	1.00	100%	1.00	\$49,162	\$50,637	\$52,156	\$151,955
59	ELS Project Coordinator 2	\$49,162	1.00	100%	1.00	\$49,162	\$50,637	\$52,156	\$151,955

Program: ECE Integration Services
 Children's Council of San Francisco

Program Expenditure Detail

TOTAL

A	B	C	D	E	F	
1						
2						
3						
4	Program: ECE Integration Services					
5	Children's Council of San Francisco					
6						
7	Program Expenditure Detail					
8						
9						
10	EQUIPMENT	TERM	7/1/2017 - 6/30/2018	7/1/2018 - 6/30/2019	7/1/2019 - 6/30/2020	TOTAL
11	No.	ITEM/DESCRIPTION				
12	15	PC equipment	\$9,000	\$9,000	\$9,000	\$27,000
13	5	Desk, Chair, PC	\$7,500			\$7,500
14						
15						
16						
17						
18	TOTAL EQUIPMENT COST		\$16,500	\$9,000	\$9,000	\$34,500
19						
20	REMODELING					
21	Description:					
22						
23						
24						
25						
26						
27	TOTAL REMODELING COST		0	0	0	0
28						
29	TOTAL CAPITAL EXPENDITURE		\$16,500	\$9,000	\$9,000	\$34,500
30	(Equipment and Remodeling Cost)					
31	HSA #4					

Changes from Original Budget

Expenditures	Original	Revised	Change
Salaries	\$4,791,274	\$4,366,005	(\$425,269)
Operating Expenses	\$1,194,822	\$1,181,467	(\$13,355)
Subtotal	\$5,986,096	\$5,547,473	(\$438,623)
Indirect	\$795,363	\$751,608	(\$43,755)
Capital	\$128,200	\$16,500	(\$111,700)
Total	\$6,909,659	\$6,315,580	(\$594,079)
Revenue			
Proposed Amount	\$6,626,398	\$5,967,512	(\$658,886)
Add'l Request		\$64,807	\$64,807
CDE	\$283,261	\$283,261	\$0
	\$6,909,659	\$6,315,580	(\$594,079)