File	No.	190813

Committee Item	No.	8	
Board Item No.		20	

COMMITTEE/BOARD OF SUPERVISORS

AGENDA PACKET CON	HENTS	LIST		
Committee: Government Audit and Oversige Board of Supervisors Meeting:		Date: Date:	October 17, October 29,	
Cmte Board Motion Resolution Ordinance Legislative Digest Budget and Legislative Analys Youth Commission Report Introduction Form Department/Agency Cover Let MOU Grant Information Form Grant Budget Subcontract Budget Contract/Agreement Form 126 – Ethics Commission Award Letter Application Public Correspondence	ter and/o		oort	
OTHER			,	
OEWD Presentation – October Annual Report – Calendar Year CPA Report – Calendar Year 2 CEWD Memo – June 17, 2019 Referral FYI – July 30, 2019	r 2017	9		
Prepared by: John Carroll Prepared by: John Carroll	Date: Date:		per 11, 2019 per 24, 2019	

[Central Market Community Benefit District - Annual Report - 2017 Calendar Year]

Resolution receiving and approving an annual report for the Central Market Community Benefit District for calendar year 2017, submitted as required by the Property and Business Improvement District Law of 1994 (California Streets and Highways Code, Sections 36600, et seq.), Section 36650, and the District's management agreement with the City, Section 3.4.

WHEREAS, On September 12, 2006, pursuant to the Property and Business Improvement District Law of 1994 (the "Act"), California Streets and Highways Code Sections 36600 *et seq.*, as augmented by Article 15 of the San Francisco Business and Tax Regulations Code, the Board of Supervisors adopted Resolution No. 519-06, expressing the City's intention to establish the Central Market Community Benefit District (the "Central Market CBD"); and

WHEREAS, On October 31, 2006, the Board of Supervisors adopted Resolution No. 631-06 establishing the Central Market CBD ("Resolution to Establish") for a period of seven years, commencing FY2006-2007; and

WHEREAS, On June 19, 2007, the Board of Supervisors adopted Resolution No. 313-07, authorizing an agreement with the owners' association for the administration/management of the Central Market CBD, and a management agreement (the "Management Contract") with the owners' association, the Central Market Community Benefit District Corporation, was executed accordingly; and

WHEREAS, A copy of the Management Contract is on file with the Clerk of the Board of Supervisors in File No. 070673; and

WHEREAS, On July 23, 2013, the Board of Supervisors adopted Resolution No. 264-13 renewing and expanding the Central Market CBD for a period of 15 years, commencing with FY2013-2014; and

WHEREAS, On February 4, 2014, the Board of Supervisors adopted Resolution No. 019-14, authorizing an agreement with the owners' association for the administration/management of the Central Market CBD, and a management agreement (the "Management Contract") with the owners' association, the Central Market Community Benefit District Corporation, was executed accordingly; and

WHEREAS, A copy of the Management Contract is on file with the Clerk of the Board of Supervisors in File No. 140038; and

WHEREAS, On November 13, 2018, the Board of Supervisors approved the Central Market CBD's annual reports for calendar year 2016 in Resolution No. 400-18; and

WHEREAS, The Central Market CBD has submitted for the Board's receipt and approval the Central Market annual report for calendar year 2017 as required by Section 36650 of the Act and Section 3.4 of the Management Contract; and

WHEREAS, The 2017 annual report is on file with the Clerk of the Board of Supervisors in File No. 190813, and are incorporated herein by reference as though fully set forth; and

WHEREAS, Supporting documents, including, but not limited to, a transmittal letter and memorandum report from the City's Office of Economic and Workforce Development, dated June 17, 2019, and documentation from the Central Market CBD for the 2017 annual report are on file with the Clerk of the Board of Supervisors in File No. 190813; now, therefore, be it

RESOLVED, That the Board of Supervisors hereby receives and approves the annual reports for the Central Market Community Benefit District for calendar year 2017.

FV 2017-2018 Annual Report Control Solfet Montrol Solfet District

SANCISCO

Legislative Overview

Community Benefit Districts (CBDs) / Business Improvement Districts (BIDs) are governed by:

- State law
 - "1994 Act"
- Local law
 - "Article 15"



Review Process

This resolution covers the Annual Report for CY 2017

OEWD ensures that all CBDs/BIDs are meeting their management plans.

- OEWD staff conducts an annual review of Annual Reports and CPA Financial Reviews.
- OEWD provides the Board Supervisors with a summary memo.



CMCBD Formation

CMCBD Type	Initial Assessment Budget*	FY 16-17 Assessment Budget**	Year Established	Year Renewed	xpires
Property- Based	\$ 1,225,433.63	\$ 1,406,339.76	2006	7013	ine 30, 2028

^{**}CMCBD is unique and operates on a calendar year budget, this FY is the most appropriate use for this reporting period



^{*}budget identified in management plan

CMCBD Operations

Staff

Executive Director – Tracy Everwine

Service Areas

- Public Safety
 - This program focuses on the overall safety of the Central Market district.
 - Contracts with MJM Management Group to staff Community Guides.
 - Hires 10 SFD 10B Officers.

Cleaning and Maintenance

• This service area includes graffiti abatement, spot cleaning, sidewalk sweeping, and trash removal within the Central Market district. The organization contracts with MJM Management Group for Clean Team staff.

- Management & Economic Development

• This service area includes business attraction, retention, and expansion within the Central Market district. Additionally, it provides advocacy for the district as well day-to-day administration of the organization.



BENCHMARKS

OEWD's staff reviewed the following budget related benchmarks for CMCBD:

Benchmark 1 – Whether the variance between the budget amounts for each service category was within 10 percentage points from the management plan.

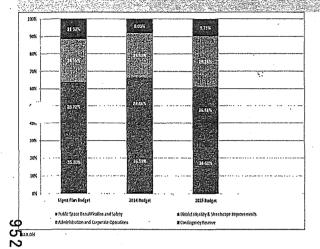
Benchmark 2 – Whether three and sixty eight hundredths percent (3.68%) of CMCBD's actuals came from sources other than assessment revenue.

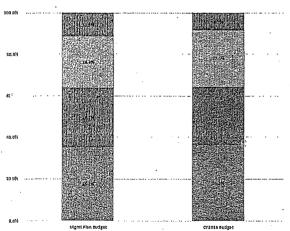
Benchmark 3 - Whether the variance between the budget amounts for each service category was within 10 percentage points from the actuals.

Benchmark 4 - Whether CBD is indicating the amount of funds carried over from the current fiscal year and designating projects to be spent in the upcoming fiscal year.

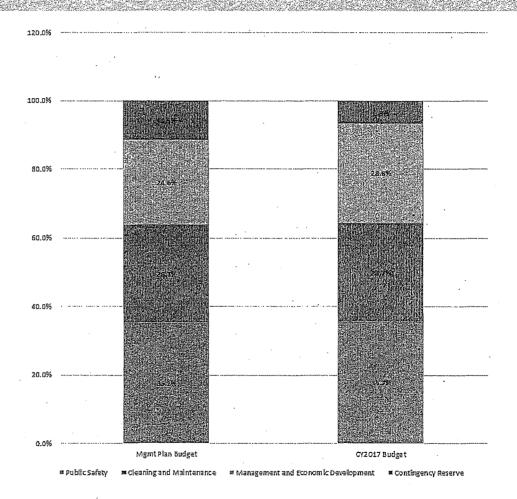


Management Plan vs. Annual Budgets









Assessment Revenue & Other Income

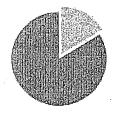
CY 2014



- Non-Assessment Revenue 12.7%
- a Special Benefit Assessments 87,3%

CY 2017

CY 2015

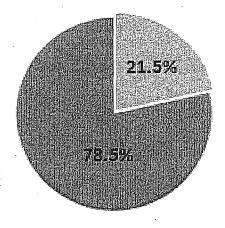


- Mon-Assessment Revenue 16.25%
- M Special Benefit Assessments 83.753

CY 2016



- M Non-Assessment
- Special Benefit Assessments 76%



- Non-Assessment Revenue 21.53%
- Special Benefit
 Assessments 78.47%



Budget vs Actuals

Service Category	CY 2014 Variance Percentage Points	CY 2015 Variance Percentage Points	CY 2016 Variance Percentage Points	CY 2017 Variance Percentage Points
Public Safety	-1.8%	+1.68%	-0.56%	-0.81%
Cleaning and Maintenance	+.9%	+2.13%	-0.64%	-1.92%
Management and Economic Development	-1.2%	-4.27%	-1.75%	+1.52%
Contingency	+2.1%	+.46%	+2.96%	+1.21 %



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\$142,343.24 \$108,036.94 \$250,380.18 [c] [c] Public Safety Contingency and Reserve Total Carryover Disbursement for Future Years CY 2017 Carryover Assessment

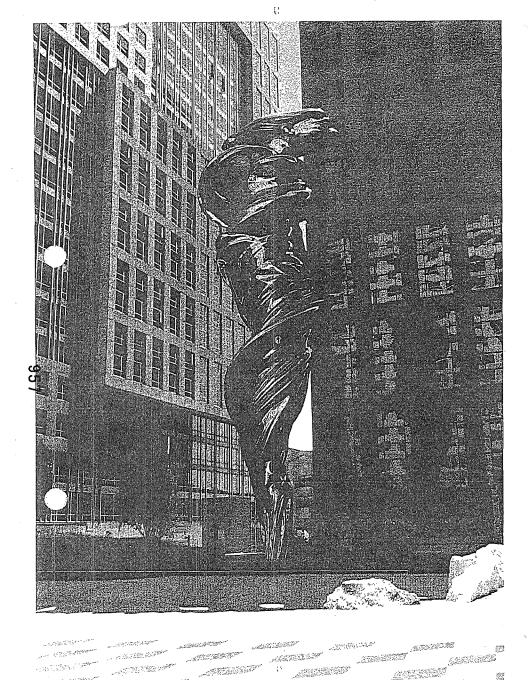


Conclusion

CMCBD has performed well in implementing the service plan in the district:

- The organization did a commendable job of raising 21.5% in non-assessment revenue to support the district.
- The CBD organized and hosted its 7th annual "2 Blocks of Art" event, which featured more than 100 artists showcasing their work along 6th Street from Market to Howard
- Continues to partner well with community organizations and municipal organizations to fulfill the District management plan.
- Maintained an active board of directors and robust subcommittees.





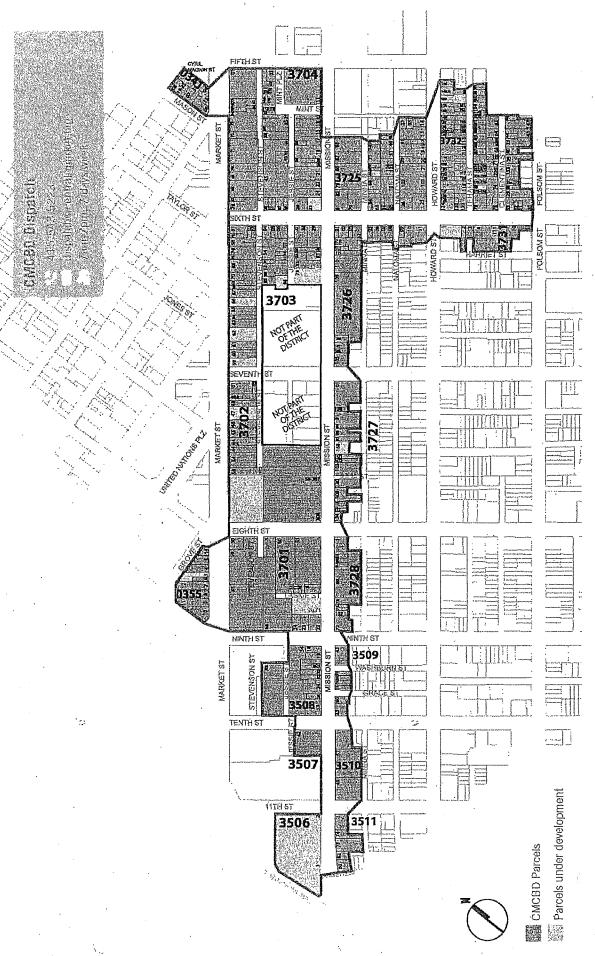
2017 Annual Report San Francisco

Board of Supervisors Government Audit & Oversight Committee



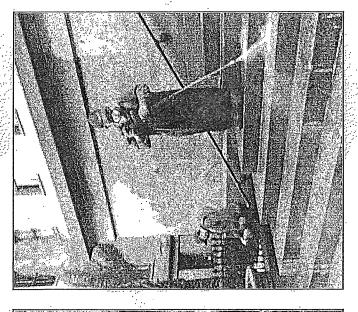
central market community benefit district

2017 District Map: 806 parcels, \$1,4M Annual Budget

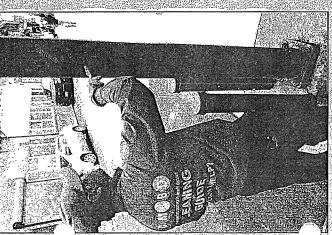




CLEANING & MAINTENANCE





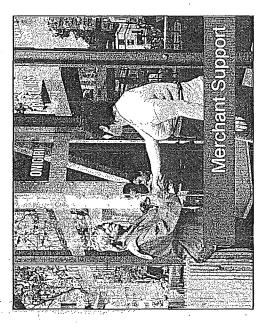


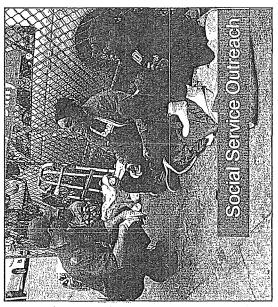
<u>2017 Annuals</u> 1,320 6,289 30,000 linear ft. washed quarterly

Human and animal waste removals Graffiti tags removed Sidewalk pressure washing

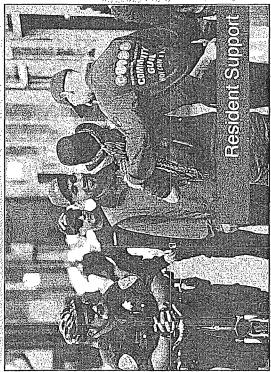




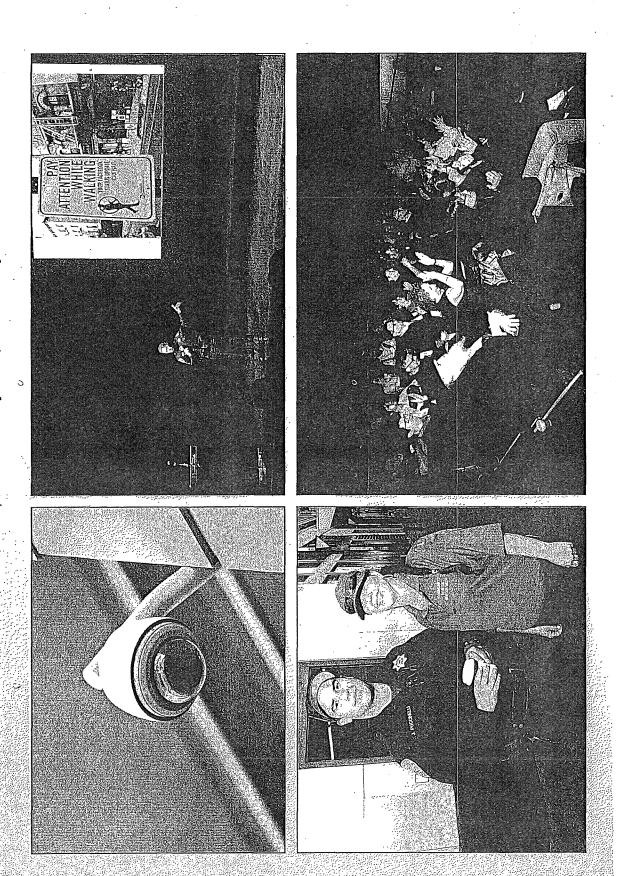








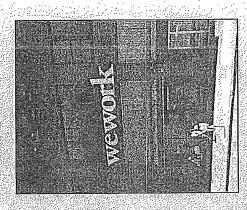
PUBLIC SAFETY Cameras | Co-responder Safety Teams | Safety Summit



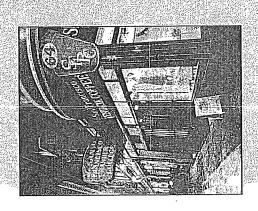
ECONOMIC DEVELOPMENT

GOODS AND SERVICES
ACTIVE STOREFRONTS & SIDEWALK STEWARDS
SPECIAL EVENTS

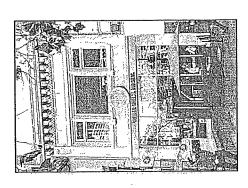








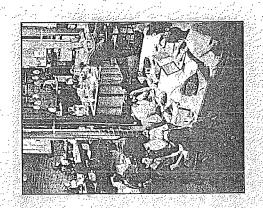


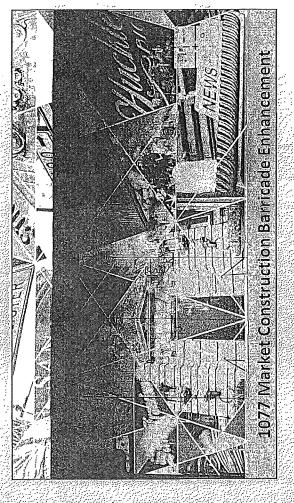




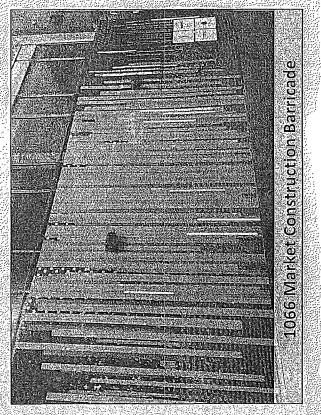


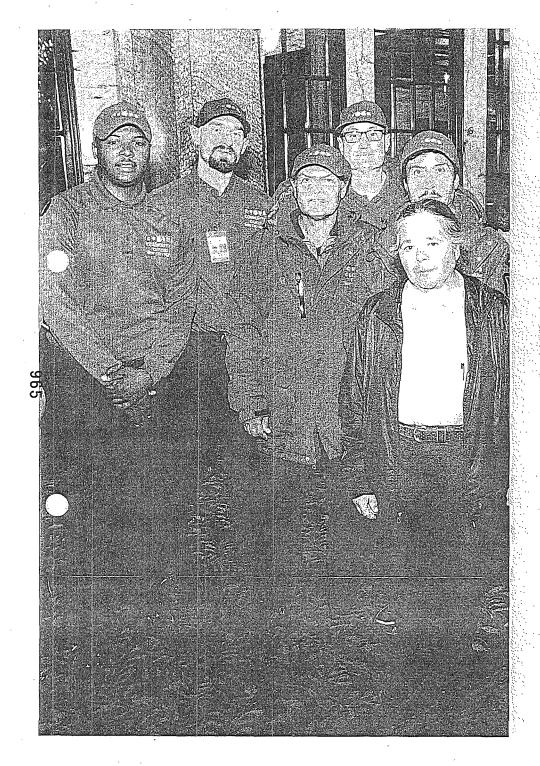












THANK YOU!

COM CBOD

central market community benefit district:



Text: dispatch@central-market.org



Call: 415.543.5223



Email: dispatch@central-market.org



Service Hours: 7am-7pm, 7 days/week

2017 BOARD OF DIRECTORS

David Fariello
UCSF Citywide Case Management

Jim Sangiacomo Trinty Properties

David Harrison Palson Company Matt Semmelhack Meicer Roslaurant Group

Ralph Lee Hotel Whilcomb

Brian Smith Huckleberry Bicycles

Sara McGhie Alonzo King LINES Dance Conlor Jane Well Resident

Dipak Patel Stay In SF Bill Whitfield

Kyle Pickett Urban Fabrick Inc.



901 Market Street, Sulte 490 | San Francisco, CA 94103 (415) 957-5985 | Info@central-market.org | central-market.org





CMCBD QUARTERLY RECAP











ENWES OF SAMP

CMCBD Board Members left to right. Bill Whitfield, Jim Sanglacomo, Pitlip Garrie.

THE DISTRICT

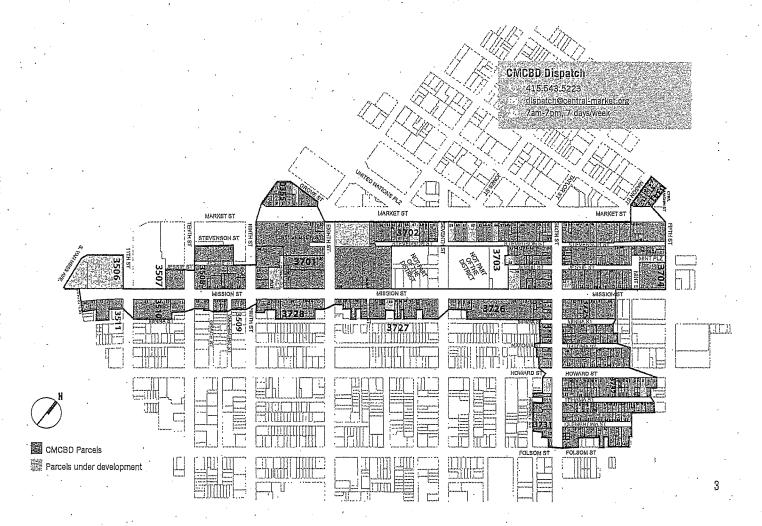
Centrally located along mid-Market Street, the CMCBD's 98 acres include parts of Clvic Center, SOMA, Tenderloin and Union Square neighborhoods. With over 900 existing parcels and several new residential and commercial real estate development projects underway, CMCBD is San Francisco's most dynamic property-based improvement district.

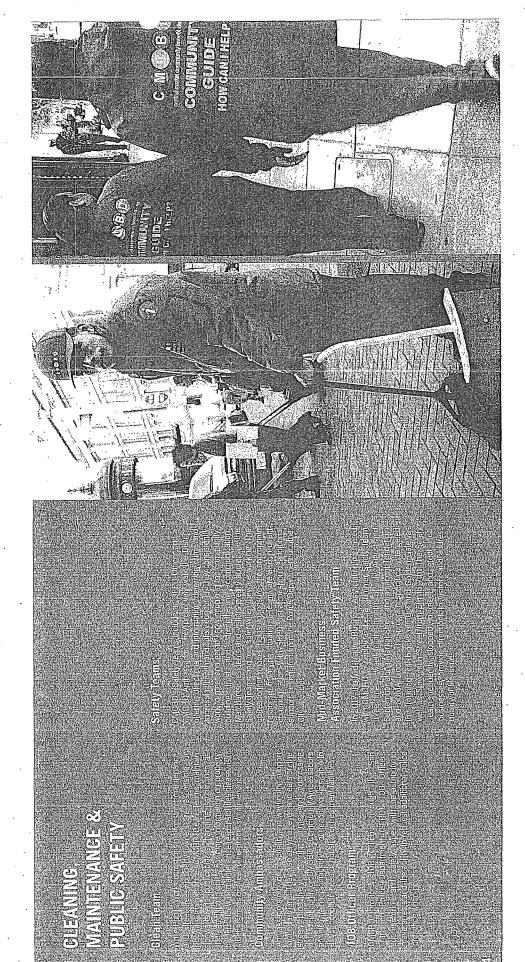
Home to two of downtown San Francisco's busiest transit stations—Powell Street and Civic Center—early morning commuters, late night theater-goers, residents and international tourists enjoy convenient access to the City's Municipal Railway (Muni) and Bay Area Rapid Transit (BART). The highly-trafficked area requires balancing the needs of the District with a specialized approach, and great attention to detail.

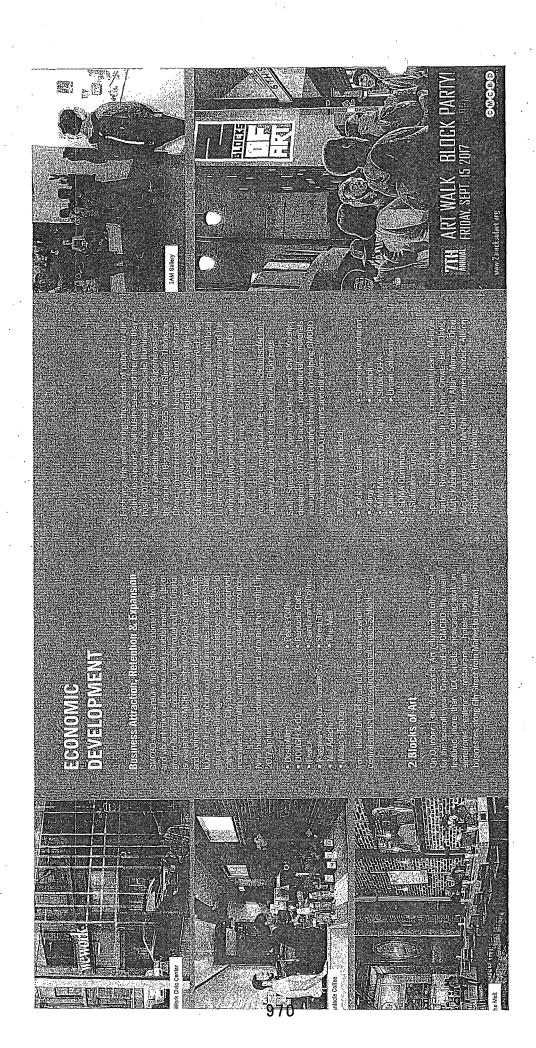
CMCBD services were key in 2017. Sidewalks and storefronts continued to endure the impacts of real estate development sites (active and not) and requests for pedestrian safety and social service interventions rose dramatically. In addition to dispatching crews 7am to 7pm 7 days a week, CMCBD continued to ensure the City fulfilled its contractual obligation to maintain baseline cleaning, maintenance and public safety services.

Economic Development efforts included the attraction and retention of businesses and non-profit organizations, and marketing and promotional activities that illuminated the District's robust amenities. The following pages contain the year's programming highlights, initiatives and outcomes.

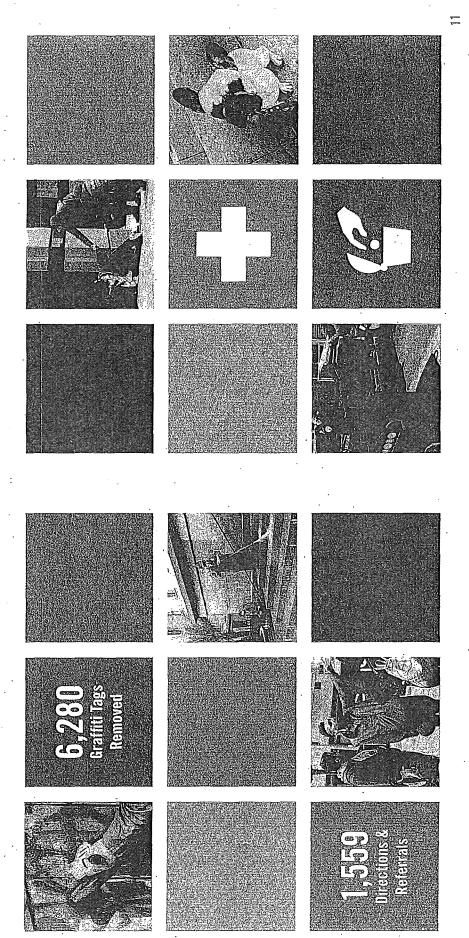
Please visit CMCBD's website for more current and in depth information at <u>central-market.org</u>.







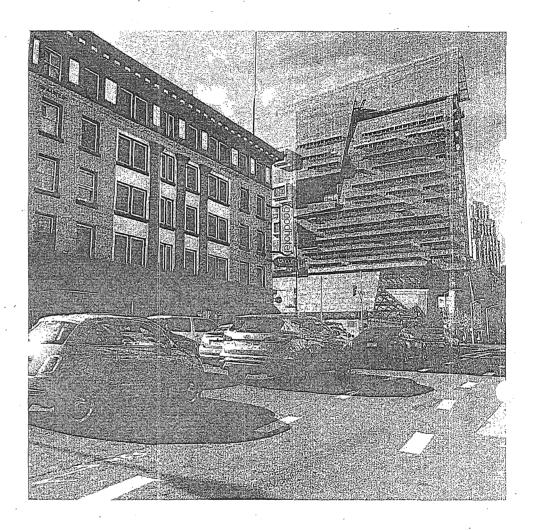




2017 CMCBD Budget & Balance Sheet

	•	
Assessments	\$1,406,339	31,448,739
Non-Assessment:	\$176,250	\$514.281
Income: Fundralsing/		
In-kind		$x \in \mathcal{O}(x)$
Interest Income	\$100	\$189
Total Income	\$1,502,889	\$1,963,210
EXPENSE:	SE BUDGET S	ALTUA
Cleaning and	\$403,737	\$363,290
Maintenance		No. 1 to 1
Public Safety.	\$502,454	\$473,590
Management and	\$405,074	\$411,281
· Economic Development		1.00
Non-Assessment	\$176,350	\$465,399
Expense: Fundralsing/ In-kind		
The second of th	1	7.1.1.1.
Total Expense .	\$1,487,616	\$1,713,562
ASSESSED TO A SECOND		
Cash and Cash Equivalents		\$861,181
Accounts Receivable	3.5	
		\$216,180
Security Deposits	1.1	\$2,190
Total Assets	• .	\$1,070,552
name se se se		
Accounts Payable		\$297,018
. Accrued Expenses	1.0	. \$30.274
Total Liabilities	٠.	\$327,292
NETASSETS		
Unrestricted	- N. V.	\$752,259
Total Liabilities & Net Assets		\$1,079,552
GADAYOVAD SALES OF THE		

Total Carry Over



Financiai Reporting

BENCHMARK 11 Whether the variance between the budget amou	nts for each service catego	ory was within 10 percentage	points from the budget	identified in the F	Kanagement Plan	•					
THE STATE OF THE PROPERTY OF THE PARTY OF TH						of the profession and the	"成功,但是特别的有的特别 "	新城市教育 2008	AND THE PERSON	におかっぱくなった	The Control of the Co
Service Calaçory/dudget Line	Management Plan Budget	MenegementPlan Dudget	Arnt: (rom Gen, Danell ((applicable)	Kal Budget	FY 2017 Budget	General Banafil FY 2017, Asserting	Haj Budgat	Verlante (†		Saure	
SA S6 - Cantral Market CBD - Public Safety		\$ 431,382,73		35.20%	\$ 502,454.27		35,73%	0,53%	数据的影響 阻	2000年1000年1000	ne se
SA 55 - Control Market CBO - Cleaning and Maintenance	A STATE OF THE STA	\$ 352,000.00		28.7236	\$ 403,737.88		28,71%	-0,02%	書の記される	四四四四四四四	河川水河 河
SA 55 - Control Market CBD - Management and Economic Davelopment		\$ 300,885.56		24.55%	\$ 405,074.08		28.80%	4.25X		加斯姆	
SA 66 - Control Market CBD - Contingency and Reserve		\$ 141,165,24		11.52%	\$ 95,073.53	CONTRACTOR CONTRACTOR	6,75%	-4,75%	語語是語彙	经的证明的	発性の可能は
					\$ - \$ -						
TOTAL VEHICLES - PROMOTE VOY TO PROTECT OF STREET PROMOTE PROTECT PROPERTY.	[1] A C 对 中央	TENED TO THE STREET	· 特别的也可能性的更多的心理整理。	100 00M 5200	15 17 1 405 339 75	B.C. 海上型的原理工艺。E.C.C. 不断的企业型设计	100.00%	17.37 170 38 385	YES AND CHARLEST TOTAL	対象を対象を	2007年初第四月

BENCHMARK 2: General Bunefit Requirement	3,58%		
Revenue Sources	FY 2017 Activity	X of actuals 4	Sources.
Assessment Revenue	22.000 000 000		
Tatel Assessment (Special Banofit) Revenue	\$ 1,448,739.76	78.47%	
Contributions and Sponsorships	AND STATE OF STATE		RESIDENCE TO SERVE
Grants .	Charles and the sales		医自然性性
Donations .			
Interest Earned	建筑建筑的地域的		のまる情報を発性
Earned Royanua	西斯斯拉尔斯尼斯		Service Service
Other			
Total Non-Assessment (General Benefit) Revenue	\$ 397,605,00	21,53%	
TOTAL PROPERTY OF THE PARTY OF THE PARTY OF	1,845,344.75	100.00%	10 1/46/12 图画图像

BENCHMARK 3: Whether the variance between the budget amout	ınd actual expenses within	-a fiscal year was within 10	percentage points												•
SA 66 Central Markel						語と記述的主要	44.0525435434	rest in ⊕ F	(2017年) (15年)	社的是中华民国的	AND ASSESSED FOR				
12.000年在100k以前的现在分词不是2000年的	5.0650000000000000000000000000000000000	机多多元的 医多种皮肤		200	馬姆 (1872年1874)		THE STATE OF	的思想	計劃網報	创作品的管理	成都經濟學	でのできる。	Variance Trotal	操用系统	10000万%
Service Ceterory/Budget Une	FY 2017 budget	Amount from	unn from den denetit	A of photof.	S. Annier (Intel	Actuela	Amount tro	四级 医	Amount Irpm	No Actual	A OI ACTUALLY	Vellunce	A ALIBORE (DIE	500	ICOV.
。		Amount (join ?		Assimulia	Budgett	20 Sec 200	A MINUTE	別が一場	oneral Benefit	Assurmentle	(Total Brack)	Autenment	The Bud Call)		植物质的
SA 66 - Central Market CBD - Public Safety	\$ 502,454.27	5 502,454.27	\$ -	35,73%	31.75%	\$ 473,590.44	26次值的473	10.12	Wag et al	34,92%	26.00%	-0.81%	-5.75%		新
SA 66 - Central Market CBO - Cleaning and Maintenance	\$ 403,737.88	\$ 403,737.88	\$	28.71%	25.51%	\$ 363,250.50	A SECTION AND A	加油中的	英和加州	担 26,79%	19,9430	-1,9256	-5.5719	HESSIM	细胞和中
SA 66 - Central Market CBD - Management and Economic Develop	\$ 405,074.08	\$ 405,074.08	\$ -	28.80%	25.59%	\$ 411,281.81	The state of the last of	CHAIR CO	对研究和	30.33%	22,58%	1,52%	-3,02%	数数代数	Break new
SA 66 - Central Market CBD - Contingency and Reserve	\$ 95,073.53	\$ 95,073.53	\$.	6.76%	6.01%		STERROLLING.				5.93%	1,21%	-0,01%	野学学院	MESSE
General Denefit	\$ 176,350,00	\$ -	\$ 176,350,00	0.0036	11,14%	\$ 465,399.59	以种类的	经出现	A (65 a) D.6	0,00%	25.55%	0.00%	14.41%	Section 1	新生活的
	\$ -	\$ -	\$ ·			\$ -	THE PROPERTY.	经库。"		M				3000000	重加於三
	\$ -	\$.	\$ -		·	5 -	新型型的新用	200		9				では	被到外部
TOTAL	5 1 1 1 1 5 1 2 6 1 7 5	5 1,406,335,76	\$ 176,350.00	100.00%	100.00%	\$ 1,821,599,36	S. to 13,356,1	99.69 5	465,399.6	100,00%	100.00X	3年16年8年	计算程序的连续		SE SE SE

BENCHMARK 4: Whether CBD is indicating the amount of funds to be carried forward into the next fiscal year and designating projects to be spent in current fiscal year

FY2017:18 Carryover Disburrament		BOOK STATES	全国的
FY 1017-18 Carryovar Dieburiament		Source	Spenddown Timeline
The state of the s	Secretaria de la composición dela composición dela composición dela composición dela composición de la composición dela composición de la composición del composición del composición dela composición del composición dela composición del composición del composición del composición dela composición dela composición dela composición del composición dela composición dela com	AND DESCRIPTION OF THE PARTY OF	Chicago and the second
		A PROPERTY AND POST OF	
	A STATE OF THE ST		la v sa Color
General Project Total Special Assessment Project	(732.34)	STREET, TABLETAN	- Programme of the second
	SALE PROPERTY.		
SA 56 - Central Market CBD - Cloaning and Maintenance			Ī
5A 66 - Central Market CDD - Management and Economic		等更成为民间的设计的	
SA 66 - Central Market CBD - Contingency and Reserva		国际基本企业	
<u> </u>			
			4.0
	\$1,000,000,000	10年7月中华的4月1日	
Total Designated Amount for FY 1018-19	249,647:14	中的中国的大学	

CENTRAL MARKET COMMUNITY BENEFIT CORPORATION

REVIEWED FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2017

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CENTRAL MARKET COMMUNITY BENEFIT CORPORATION FOR THE YEAR ENDED DECEMBER 31, 2017

Table of Contents

			Page
INDEPENDENT ACCOUNTANT'S REVIEW RE	PORT		1
FINANCIAL STATEMENTS			•
Statement of Financial Position			2
Statement of Activities	,	•••••	3
Statement of Cash Flows			4
Notes to Financial Statements	-		5
SUPPLEMENTAL INFORMATION		•	
Schedule of Functional Expenses			12

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INDEPENDENT ACCOUNTANT'S REVIEW REPORT

Board of Directors Central Market Community Benefit Corporation San Francisco, California

We have reviewed the accompanying statement of financial position of Central Market Community Benefit Corporation (a California nonprofit benefit organization) as of December 31, 2017, and the related statements of activities and cash flows for the year then ended. A review includes primarily applying analytical procedures to management's financial data and making inquiries of organization management. A review is substantially less in scope than an audit, the objective of which is the expression of an opinion regarding the financial statement taken as a whole. Accordingly, we do not express such an opinion.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States and for designing, implementing, and maintaining internal control relevant to the preparation and fair presentation of the financial statements that are free from material misstatement whether due to fraud or error.

Accountant's Responsibility

Our responsibility is to conduct the review engagement in accordance with Statements on Standards for Accounting and Review Services issued by the Accounting and Review Services Committee of the American Institute of Certified Public Accountants. Those standards require us to perform procedures to obtain limited assurance as a basis for reporting whether we are aware of any material modifications that should be made to the financial statements in order for them to be in accordance with generally accepted accounting principles in the United States of America. We believe that the results of our procedures provide a reasonable basis for our report.

Accountant's Conclusion

Based on our review, we are not aware of any material modification that should be made to the accompanying financial statements in order for them to be in conformity with accounting principles generally accepted in the United States.

Supplementary Information

The supplementary information included in the Schedule of Functional Expenses is presented for the purposes of additional analysis and is not a required part of the basic financial statements. The information is the representation of management. We have reviewed the information and, based on our review, we are not aware of any material modifications that should be made to the information in order for it to be in accordance with accounting principles generally accepted in the United States of America. We have not audited the information and, accordingly, do note express an opinion on such information.

Pleasant Hill, California

Mazel Apparates

May 14, 2018

F 925 930 0135

E maze@mazeassociates.com

w mazeassociates.com

STATEMENT OF FINANCIAL POSITION

December 31, 2017

ASSETS

Current Assets:	
Cash and cash equivalents (Note 3)	\$359,720
Cash restricted for contingencies and reserve (Note 3)	501,462
Account receivable	216,181
Security deposits	2,190
Total Assets	1,079,553
LIABILITIES	
Current Liabilities:	
Accounts payable	297,018
Accrued expenses	30,274
Total Liabilities	327,292
	· ·
NET ASSETS (Note 2G)	
Unrestricted	752,261
	•
Total Net Assets	\$752,261

See accountant's review report and notes to financial statements.

STATEMENT OF ACTIVITIES

For the Year Ended December 31, 2017

CHANGE IN UNRESTRICTED NET ASSETS:

Support and Revenues

Local property assessments	. \$1,448,740
General benefit non-assessment revenue (General benefit non-assessment	
expense includes carryover funds used of \$116,865)	514,281
Investment income	189
·	, '
Total Support and Revenues	1,963,210
Expenses	
Program:	
Cleaning and maintenance	362,988
Public safety	467,119
Management and economic development	415,259
General benefit non-assessment expense	610,539
Total Expenses	1,855,905
Change in Unrestricted Net Assets	107,305
Change in Oneshroted Net Assets	107,505
Unrestricted Net Assets, Beginning of Year	644,956
Unrestricted Net Assets, End of Year	\$752,261

See accountant's review report and notes to financial statements.

STATEMENT OF CASH FLOWS

For the Year Ended December 31, 2017

CASH FLOWS FROM OPERATING ACTIVITIES:

Change in net assets	\$107,305
Adjustments to reconcile support and revenue	
over expenses to net cash provided (used) by	- -
operating activities:	
Increase/decrease in:	
Accounts receivable	(216,181)
Other assets	66,534
Security deposits	(315)
Accounts payable	214,906
Accrued expenses	(15,899)
Deferred revenue	(906,263)
Total adjustments	(857,218)
Net cash used by operating activities	(749,913)
Net (decrease) in cash	(749,913)
Cash and cash equivalents, beginning of year	1,611,095
•	
Cash and cash equivalents, end of year	\$861,182
	•

SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:

No taxes or interest were paid by the Corporation during 2017

See accountant's review report and notes to financial statements.

NOTE 1 – ORGANIZATION AND PROGRAMS

A. Reporting Entity

Central Market Community Benefit Corporation (CMCBC) or (the Organization) is a California nonprofit, community-based organization incorporated in February 2007, to provide programs and services to improve the overall cleanliness, safety and economic development of the Central Market district in San Francisco, California.

Funding is provided primarily from special assessments collected from every property owner in the district through the City and County of San Francisco. The annual budget for CMCBC is allocated into the following spending categories: 28.7% cleaning and maintenance, 35.2% public safety, 24.6% management and economic development and 11.5% contingency.

B. Programs

Cleaning and Maintenance – CMCBD public realm services include: graffiti abatement, sidewalk sweeping and pressure washing, landscape maintenance and reporting of issues to the Department of Public Works.

Public Safety — CMCBD's Community Guides program provides way-finding assistance, social service outreach and serves as eyes and ears on the street deterring and reporting crime. CMCBD also provides a uniformed SFPD 10b Police Officer to support CMCBD field staff. 10b Officers work alongside CMCBD staff to address crime and quality of life issues within the neighborhood.

Management and Economic Development – Management oversees the Organization's operations and advocates for more responsive City services. Economic development efforts support District business attraction, retention and expansion; and marketing and special events that enhance District awareness and vitality.

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

A. Basis of Accounting

The financial statements have been prepared on the accrual basis of accounting. The Organization reports information regarding its financial position and activities according to the three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

Contributions and grants received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence and/or nature of any donor restrictions. Support that is restricted by the donor or payor is reported as an increase in unrestricted net assets if the restriction expires in the reporting period in which the support is recognized. All other donor-restricted support is reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restriction. The Organization considers that all contributions for long-lived assets have implied time restrictions and classifies this support as temporarily restricted until the purpose restriction is met. When a restriction expires, that is, when a stipulated time restriction ends or the purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

B. Income Taxes

The Organization is exempt from income tax under Section 501(c)(3) of U.S. the Internal Revenue Code. Accordingly, no provision for income taxes has been provided in these financial statements. In addition, the Organization qualifies for the charitable contribution deduction under Section 170(b)(1)(a) and has been classified as an organization that is not a private foundation under Section 509(a)(1). Unrelated business income, if any, may be subject to income tax. The Organization paid no taxes on unrelated business income for the year ended December 31, 2017.

Generally accepted accounting principles require the recognition, measurement, classification, and disclosure in the financial statements of uncertain tax positions taken or expected to be taken in the organization's tax returns. Management has determined that the Organization does not have any uncertain tax positions and associated unrecognized benefits that materially impact the financial statements or related disclosures. Since tax matters are subject to some degree of uncertainty, there can be no assurance that the Organization's tax returns will not be challenged by the taxing authorities and that the Organization will not be subject to additional tax, penalties, and interest as a result of such challenge. Generally, the Organization's tax returns remain open for federal income tax examination for three years from the date of filing.

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

C. Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

D. Statement of Cash Flows

For purposes of the statement of cash flows, the Organization considers all highly liquid debt investments purchased with an initial maturity of three months or less to be cash equivalents.

E. Functional Expenses

The costs of providing the various programs and other activities have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefitted based on management's estimates.

F. Support and Revenue Recognition

Support and revenue are recognized when the donor or grantee makes a promise to give to the Organization that is, in substance, unconditional. Support that is restricted by donor is reported as an increase in unrestricted net assets if the restriction expires in the reporting period in which the support is recognized. All other donor-restricted support is reported as an increase in temporarily restricted net assets depending on the nature of the restriction. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets.

G. Net Assets Classifications

The Organization is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

Unrestricted Net Assets: Unrestricted net assets include expendable resources over which the CMCBC Board of Directors has discretionary control and are used to carry out operations in accordance with its bylaws. Included in unrestricted net assets are funds used to account for fixed asset acquisitions, improvements and related activities.

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Temporarily Restricted Net Assets: Temporarily restricted net assets include resources expendable only for those purposes specified by the donor or grantor. The restrictions are satisfied either by the passage of time or by actions of the Organization.

Permanently Restricted Net Assets: Permanently restricted net assets include resources subject to donor-imposed stipulations that they be maintained permanently by the Organization.

H. Fair Value Measurements

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Accounting standards set a framework for measuring fair value using a three tier hierarchy based on the extent to which inputs used in measuring fair value are observable in the market.

Level 1: Quoted prices in active markets for identical assets or liabilities.

Level 2: Observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities, quoted prices in markets that are not active, or inputs (interest rates, currency exchange rates, commodity rates and yield curves) that are observable or corroborated by observable market data for substantially the full term of the assets or liabilities.

Level 3: Inputs that are not observable in the market and reflect the management's judgment about the assumptions that market participants would use in pricing the asset or liability.

I. Advertising

The Organization follows the policy of expensing advertising costs as incurred.

NOTE 3 – CASH AND CASH EQUIVALENTS

As of December 31, 2017, the Organization's cash is summarized as follows:

Cash in bank

\$861,182

Of the \$861,182 total cash and cash equivalents above, \$501,462 has been set aside as restricted for contingencies and reserve, in accordance with the Organization's management plan with the City and County of San Francisco.

NOTE 4-RETIREMENT PLAN

The Organization sponsors a defined contribution plan for its full-time employees. The Organization contributed \$7,563 to the plan during the year ended December 31, 2017.

NOTE 5 - ASSESSMENT REVENUE

The Organization receives assessment revenues from the San Francisco City and County on behalf of members in the assessment district as a part of the County tax roll. Conversely, the Organization does not have control over unpaid assessments. The City and County may not be able to collect on unpaid assessments. As such, revenue is only recorded when received.

As of December 31, 2017, the Organization had outstanding assessments of \$8,304 for fiscal year 2017.

NOTE 6 – SUBSEQUENT EVENTS

The Organization evaluated subsequent events for recognition and disclosure through May 14, 2018 the date which these financial statements were available to be issued. Management concluded that no material subsequent events have occurred since December 31, 2017 that require recognition or disclosure in such financial statements.

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SUPPLEMENTAL INFORMATION

SCHEDULE OF FUNCTIONAL EXPENSES

For the Year Ended December 31, 2017

	Totals
Cleaning and Maintenance	
Cleaning and Maintenance Support	\$345,917
Cleaning Maintenance Indirect Expense	17,071
Total Cleaning and Maintenance Expense	362,988
Public Safety	·
Community Guides	348,812
Dispatch Services	43,462
10B Officers	45,625
Security Camera	2,565
Uniforms	5,094
Public Safety Indirect Expense	21,561
Total Public Safety Expense	467,119
Total Program Expense	830,107
Management and Economic Development	
Rent	26,620
Office Supplies	6,662
Accounting and Auditing Fees	34,302
Legal Fees	4,375
Marketing and Promotion	30,921
Marketing and Promotion Indirect Expense	1,580
Other Indirect Expense	3,243
Economic Development	·
Economic Development	48,500
Economic Development Indirect Expense	2,465
Staff	
Salaries	200,545
Payroll Taxes	19,853
Health and Other Fringe Benefits	26,450
Workers' Compensation	. 3,353
Payroll Fees	6,240
Recruitment Fees	150
Total Management and General	415,259
Total Expenses (A)	\$1,245,366

⁽A) - Total Expenses does not include contingencies and reserve and general benefit non-assessment expenses

City and County of San Francisco: Office of Mayor London N. Breed Economic and Workforce Development: Joaquín Torres, Director

MEMO

To: Supervisor Matthew Haney, District 6

CC: San Francisco Board of Supervisors

Chris Corgas, OEWD Senior Program Manager

· From: Helen Mar, OEWD Project Manager

RE: Central Market Community Benefit District

Date: 6/17/2019

This is a memo summarizing the performance of the Central Market Community Benefit District (CMCBD) and an analysis of their financial statements (based on their audit) for the period between January 1, 2017 and December 31, 2017.

Each year the CBD is required to submit a mid-year report, an annual report, and a CPA Financial Review or Audit. Central Market CBD has complied with the submission of all these requirements. OEWD staff reviewed these financial documents to monitor and report on whether they have complied with the rules per the Property and Business Improvement District Law of 1994, California Streets and Highways Code Sections 36600 Et Seq.; San Francisco's Business and Tax Regulations Code Article 15; the Central Market Community Benefit District's Management Contract with the City; and their Management Plan as approved by the Board of Supervisors in 2014.

Also attached to this memo are the following documents:

- 1. Annual Reports
 - a. CY 2017
- 2. CPA Financial Review Reports
 - a. CY 2017
- 3. Draft resolution from the Office of Economic and Workforce Development

Background

The District is generally described as from the West side of 5th Street to the East side of South Van Ness Avenue, and from the South side of Market Street to the South Side of Mission Street. In addition, one block North of Market between Cyril Magnin and Mason, and one block North of Market between Grove and Larkin are included. Also, properties along Sixth Street between Market and Folsom Streets, along



with the properties on adjacent streets and alleys East and West of Sixth Street (to varying distances) are included. The District contains 807 parcels, including the former US Mint building and Mint Plaza.

- July 23, 2013: the Board of Supervisors approved the resolution that established (renew and expand) the property-based district called the Central Market Community Benefit District (Resolution #264-13).
- February 4, 2014: the Board of Supervisors approved the contract for the administration and management of the Central Market Community Benefit District (Resolution # 019-14).
- February 3, 2015: the Board of Supervisors approved CMCBD's Annual Reports for CYs 2011, 2012, and 2013 (Resolution # 034-15).
- June 7, 2016: the Board of Supervisors approved CMCBD's Annual Report for CY 2014 (Resolution # 230-16).
- September 20, 2016: the Board of Supervisors approved Resolution modifying the Management
 District Plan and Engineer's Report to remove the district-wide cap on annual assessment
 revenues levied on properties located in the property-based business improvement district
 (community benefit district) known as the "Central Market Community Benefit District;" and
 making environmental findings (Resolution # 402-16).
- May 9, 2017: the Board of Supervisors approved CMCBD's Annual Report for CY 2015 (Resolution # 170-17).
- November 13, 2018: the Board of Supervisors approved the CMCBD's Annual Report for CY 2016 (Resolution # 400-18).

Basic Info about Central Market CBD

Year Established 2006
Year Renewed 2013
Year Modified 2016
Assessment Collection Period 2013 - 2027

Services Start and End Date

January 1, 2014 - December 31, 2028

Initial Estimated Annual Budget \$1,225,433.63

Calendar Year January 1 – December 31

Executive Director Tracy Everwine

Name of Nonprofit Entity Central Market Community Benefit District Corporation

The current CBD website, http://www.central-market.org/, includes all the pertinent information about the organization and their programs, a calendar of events, their Management Plan, Mid-Year Report, Annual Report and meeting schedules.

Summary of Service Area Goals

Public Safety

The District's approach focuses on customer service hospitality, crime prevention and social service outreach. Key programs include: Community Guide ambassadors, SFPD 10B Officers, community meetings and public safety seminars.

Cleaning and Maintenance

Cleaning and maintenance services include enhanced cleaning and maintenance services within the public right-of-ways (above and beyond) the baseline level of service provided by the City of San Francisco.

Management and Economic Development

Management includes day-to-day management of the organization and advocacy for District needs with various City departments ensuring good and timely service. Economic Development activities such as business attraction, retention and promotion encourage non-residential properties to maximize their development and land use.

Summary of Accomplishments, Challenges, and Delivery of Service Areas

CY 2017

*Note: In collaboration with the Mayor's Office of Economic and Workforce Development, CMCBD has developed standardized metrics for measuring program performance.

Public Safety

- Public Safety Services (partial list):
 - o Completed 6,622 camping and trespassing interventions
 - o Provided 1,559 directions and referrals
 - Partnered with Mid-Market Business Association to deploy a special summer of Safety Team three times a week for the months of July, August and September along Market Street, Tenderloin, and SoMa blocks

Cleaning and Maintenance

- Cleaning and Maintenance Services (partial list)
 - o Collected 28.679 needles
 - o Removed 6,280 graffiti tags, stickers, and flyers
 - o 1,320 human/animal waste clean-ups
 - o 1,198 social service interventions
 - o Pressure washed 30,000 linear feet of sidewalk per quarter

Management and Economic Development

- o Effectively collaborated with neighboring CBDs and multiple City agencies
- Regularly posted on retail vacancies on CMCBD's website and available spaces were shown to a number of prospects
- Provided lease renewal assistance and physical improvement project assistance to new and existing businesses

- Provided free advertising and lease negotiation services for owners and tenants
- Helped attracted 11 new retail businesses to the District: Dosa Allee, DOUGH & CO, FedEx, Kagawa-Ya Udon Noodle Co., Mai Adachi, Mateo's Taqueria, Peet's Coffee, Pentacle Coffee, Saint Frank Coffee, Street Taco, The Melt
- Held the 7th annual "2 Blocks of Art" art walk promoting local art and District businesses

CMCBD Annual Budget Analysis

OEWD's staff reviewed the following budget related benchmarks for CMCBD:

- **BENCHMARK 1:** Whether the variance between the budget percentages for each service category were within 10 percentage points of the percentages in the Management Plan (Agreement for the Administration of the "Central Market Community Benefit District", Section 3.9 Budget).
- **BENCHMARK 2:** Whether three and sixty eight hundredths percent (3.68%) of actuals came from sources other than assessment revenue (CA Streets & Highways Code, Section 36650(B)(6); Agreement for the Administration of the "Central Market Community Benefit District", Section 3.4 Annual Reports).
- **BENCHMARK 3:** Whether the variance between the budget expenses and actual expenses within a calendar year was within 10 percent (Agreement for the Administration of the "Central Market Community Benefit District", Section 3.9 Budget).
- **BENCHMARK 4:** Whether CMCBD is indicating the amount of funds to be carried forward into the next calendar year and designating projects to be spent in that calendar year (CA Streets & Highways Code, Section 36650(B)(5).

CY 2017 ·

BENCHMARK 1: Whether the variance between the percentage amounts for each service category were within 10 percentage points of the percentages identified in the Management Plan.

ANALYSIS: CMCBD met this requirement. See table below.

Service Category	Original Management Plan Budget	% of Budget	CY 2017 Budget	% of Budget	Variance Percentage Points
Public Safety	\$431,382.73	35.20%	\$502,454.27	35.73%	+0.53%
Cleaning and Maintenance	\$352,000.00	28.73%	\$403,737.88	28.71%	-0.02%
Management and Economic Development	\$300,885.66	24.55%	\$405,074.08	28.80%	+4.25%
Contingency and	\$141,165.24	11.52%	\$95,073.53	6.76%	-4.76%

Reserve			•		
TOTAL	\$1,225,433.63	100%	\$1,406,339.76	100%	

BENCHMARK 2: Whether three and sixty eight-hundredths percent (3.68%) of actuals came from sources other than assessment revenue.

ANALYSIS: CMCBD met this requirement. See table below.

Revenue Sources	CY 2017 Actuals	% of Actuals	
Special Benefit Assessments	\$1,448,739.76		
Total assessment revenue	\$1,448,739.76	78.47%	
Total General Benefit (non-assessment) revenue	\$397,605.00	21.53%	
Total	\$1,846,344.76	100%	

Non-assessment revenue applied to 3.68% General Benefit requirement

BENCHMARK 3: Whether the variance between the budget amount and actual expenses within the calendar year were within 10 percentage points.

ANALYSIS: CMCBD met this requirement. See table below.

Service Category	CY 2017 Budget	% of Budget	' CY 2017 Actuals	% of Actuals	Variance Percentage Points
Public Safety	\$502,454.27	35.73%	\$473,590.44	34.92%	-0.81%
Cleaning & Maintenance	\$403,737.88	28.71%	\$363,290.50	26.79%	-1.92%
Management and Economic Development	\$405,074.08	28.80%	\$411,281.81	30.33%	+1.52%
Contingency and Reserve*	\$95,073.53	6.76%	\$108,036.94	7.97%	+1.21 %
TOTAL	\$1,406,339.76	100%	\$1,356,199.69	100%	

^{*}Contingency and Reserve may be redeployed throughout future years to meet the needs of the CBD.

BENCHMARK 4: Whether CMCBD is indicating the amount of funds to be carried forward into the next calendar year and designating projects to be spent in that calendar year.

ANALYSIS: CMCBD met this requirement. See table below.

		Total
CY 2017 Carryover		
,	Public Safety	\$142,343.24
,	. Contingency and Reserve	\$108,036.94
Total Carryover Disbursement	for CY 18 and Future Years	\$250,380.18

Findings and Recommendations

Within the review period of CY 2017, the Central Market CBD met 4 out of the 4 expectations and requirements as set by the California Street and Highways Code Section 36650-36651 as found on page 4 of this memo; the Agreement for the Administration of the "Central Market Community Benefit District; and the Agreement for the Administration of the "Central Market Community Benefit District."

Central Market CBD was able to raise a significant amount of General Benefit revenue from non-assessment sources. At approximately 21.53%, they greatly exceeded their General Benefit requirement by close to 17.85%.

The CBD organized and hosted its 7th annual "2 Blocks of Art" event, which featured more than 100 artists showcasing works in storefronts, galleries, restaurants, hotels, and small businesses along 6th Street from Market to Howard.

Conclusion

Central Market CBD has performed well in implementing their service plan. Central Market CBD has continued to successfully implement the service areas stated in their management plan and seized opportunities to leverage and add value to its work through fundraising, grants and collaborative partnerships. Central Market CBD has an active Board of Directors and committee members; and OEWD believes the Central Market CBD will continue to successfully carryout its mission and service plans.

BOARD of SUPERVISORS



City Hall
1 Dr. Carlton B. Goodlett Place, Room 244
San Francisco 94102-4689
Tel. No. 554-5184
Fax No. 554-5163
TDD/TTY No. 554-5227

MEMORANDUM

TO:

Ben Rosenfield, City Controller, Office of the Controller

Joaquin Torres, Director, Office of Economic and Workforce Development

FROM:

John Carroll, Assistant Clerk, Government Audit and Oversight

Committee, Board of Supervisors

DATE:

July 30, 2019

SUBJECT:

LEGISLATION INTRODUCED

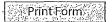
The Board of Supervisors' Government Audit and Oversight Committee has received the following proposed legislation, introduced by Supervisor Haney on July 23, 2019:

File No. 190813

Resolution receiving and approving an annual report for the Central Market Community Benefit District for calendar year 2017, submitted as required by the Property and Business Improvement District Law of 1994 (California Streets and Highways Code, Sections 36600, et seq.), Section 36650, and the District's management agreement with the City, Section 3.4.

If you have any comments or reports to be included with the file, please forward them to me at the Board of Supervisors, City Hall, Room 244, 1 Dr. Carlton B. Goodlett Place, San Francisco, CA 94102.

c: Todd Rydstrom, Office of the Controller
Ken Rich, Office of Economic and Workforce Development
J'Wel Vaughan, Office of Economic and Workforce Development
Lisa Pagan, Office of Economic and Workforce Development
Chris Corgas, Office of Economic and Workforce Development



Introduction Form

By a Member of the Board of Supervisors or Mayor

RECEIVED BOARD OF SUPERVISORS SAN FRANCISCO

I hereby submit the following item for introduction (select only one): 1. For reference to Committee. (An Ordinance, Resolution, Motion or Charter Amendment) 2. Request for next printed agenda Without Reference to Committee. 3. Request for hearing on a subject matter at Committee. 4. Request for letter beginning: "Supervisor inquiries" 5. City Attorney Request. 6. Call File No. from Committee. 7. Budget Analyst request (attached written motion). 8. Substitute Legislation File No. 9. Reactivate File No. 10. Topic submitted for Mayoral Appearance before the BOS on Please check the appropriate boxes. The proposed legislation should be forwarded to the following: ☐ Youth Commission Small Business Commission Ethics Commission Building Inspection Commission Planning Commission Note: For the Imperative Agenda (a resolution not on the printed agenda), use the Imperative Form. Sponsor(s): Haney Subject: Central Market Community Benefit District - CY 2017 Annual Report to the City. The text is listed: Resolution receiving and approving annual reports for the Central Market CBD for calendar year 2017, submitted as required by the Property and Business Improvement District Law of 1994 (California Streets and Highways Code, Sections 36600, et seq.), Section 36650, and the District's management agreement with the City, Section 3.4. Signature of Sponsoring Supervisor: For Clerk's Use Only