

Hello Angela,

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BOARD OF SUPERVISORS  
SAN FRANCISCO

2018 FEB 28 PM 3:29

BY LB

As of January 1, 2018 the Bay Area Black United Fund, Inc. (BABUF) has moved from suite 640 to our new suite 500 – address is still the same.

Take Care,

Linda Dails

PS: Angela, Email me when receive Application  
Ldails@BABUF.ORG

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RECEIVED  
BOARD OF SUPERVISORS  
SAN FRANCISCO

2018 FEB 28 PM 3:29

BY JB

February 26, 2018

Ms. Angela Calvillo, Clerk of the Board  
Board of Supervisors  
City Hall, Room 244  
1 Dr. Carlton B. Goodlett Place  
San Francisco, CA 94102

Dear Ms. Calvillo:

The Bay Area Black United Fund of Oakland, California is pleased to submit this application for inclusion in the 2018 Annual Joint Fundraising Drive in accordance with Section 16.93-2 of the San Francisco Municipal Code.

We are enclosing the information below in accordance with Section 16.93-2 (a) through (e) as follows:

Attachment A on page 2 (our listing of 54 charitable organizations) is our documentation that we as a federated agency represent 10 or more charitable organizations of which 50 percent are located in the Counties of San Francisco, San Mateo, Santa Clara, Alameda, Contra Costa and Marin in accordance with Section 16-93-2 (a).

We also certify to the Board of Supervisors that the Federal Internal Revenue Service has determined that contributions to all of the represented charitable organizations are tax deductible as evidenced by our 501 (c) (3) exemption letter (Attachment B) on page 2 in accordance with Section 16-93-2 (b).

We also verify that we have been in existence with 10 or more qualified charities for at least one year prior to the date of application in accordance with Section 16-93-2 (c).

We are also attaching our most recent certified audit (Attachment C) in accordance with Section 16-93-2 (d) on page 5.

We are including other information that may be relevant (our company brochure) as Attachment D in accordance with Section 16-93-2 (e) on page 21.

Thank You,

Kirk Hogan, CPA  
Finance Manager, Bay Area Black United Fund, Inc.



Bay Area Black United Fund  
2018 Listing of Federation Charity

Code	Agency Name	telephone number	Agency Web Address	
1	100	Bay Area Black United Fund	(510) 763-7270	<a href="http://www.babuf.org">www.babuf.org</a>
2	101	A Safe Place	510-986-8600	<a href="http://www.asafepacedvs.org">www.asafepacedvs.org</a>
3	105	Asian Women's Shelter	415-751-7110	<a href="http://www.sfaws.org">www.sfaws.org</a>
4	109	Carl B. Metoyer Center for Family Counseling	510-562-3731	<a href="http://www.cffc.biz">www.cffc.biz</a>
5	110	Center on Juvenile and Criminal Justice	415-621-5661	<a href="http://www.cjci.org">www.cjci.org</a>
6	117	Free at Last	650-462-6999	<a href="http://www.freeatlast.org">www.freeatlast.org</a>
7	129	Berkeley Youth Alternatives	510-845-9010	<a href="http://www.bayonline.org">www.bayonline.org</a>
8	134	Wee Poets	510-848-6905	<a href="http://www.weepoets.org">www.weepoets.org</a>
9	135	Westside Community Services	415-431-9000	<a href="http://www.westside-health.org">www.westside-health.org</a>
10	136	Whitney Young Child Development Center Inc	415-567-2357	<a href="http://www.facessf.org">www.facessf.org</a>
11	144	Rafiki Coalition For Health and Wellness	415-615-9945	<a href="http://www.rafikicoalition.org">www.rafikicoalition.org</a>
12	145	Boys and Girls Club of Oakland	510-444-8211	<a href="http://www.bgcokland.org">www.bgcokland.org</a>
13	150	CAL-PEP	510-874-7850	<a href="http://www.calpep.org">www.calpep.org</a>
14	165	Flourish Agenda, Inc.	510-282-6909	<a href="http://www.flourishagenda.com">www.flourishagenda.com</a>
15	168	Family Builders by Adoption	510-272-0204	<a href="http://www.familybuildersbyadoption.org">www.familybuildersbyadoption.org</a>
16	178	Aids Project of the Eastbay	510-663-7979	<a href="http://www.apeb.org">www.apeb.org</a>
17	182	Lend a Hand Foundation	510-553-1262	<a href="http://www.lendahandfoundation.org">www.lendahandfoundation.org</a>
18	201	Big Brothers Big Sisters of the East Bay	415-503-4047	<a href="http://www.bbbsba.org">www.bbbsba.org</a>
19	202	Building Opportunities for Self-Sufficiency (BOSS)	510-649-1930	<a href="http://www.self-sufficiency.org">www.self-sufficiency.org</a>
20	203	Center for Elders Independence	510-452-8835	<a href="http://www.elders.org">www.elders.org</a>
21	211	Harbor House Ministries	510-534-0165	<a href="http://www.hhministries.org">www.hhministries.org</a>
22	230	Bayview Hunters Point Multipurpose Senior Services, Inc.	415-822-1444	<a href="http://www.bhpmss.org">www.bhpmss.org</a>
23	241	Allen Temple Health and Social Service Ministries	510-544-3939	<a href="http://www.allen-temple.org">www.allen-temple.org</a>
24	246	Healthy Communities, Inc.	510-444-9655	<a href="http://www.healthycommunities.us">www.healthycommunities.us</a>
25	242	Ariel Outreach & Mission	510-978-5844	<a href="http://www.arielom.org">www.arielom.org</a>
26	258	Health and Human Resource Education Center	510-834-5990	<a href="http://www.hhrec.org">www.hhrec.org</a>
27	277	Hope 4 the Heart	510-688-5011	<a href="http://www.hope4theheart.org">www.hope4theheart.org</a>
28	282	YOUTH ALIVE!	510-594-2588	<a href="http://www.youthalive.org">www.youthalive.org</a>
29	283	FACES SF	415-567-2358	<a href="http://www.facessf.org">www.facessf.org</a>
30	284	East Bay Performing Arts / Oakland Symphony	510-444-0800	<a href="http://www.oaklandsymphony.org">www.oaklandsymphony.org</a>
31	285	Motivating Inspiring Supporting and Servicing Sexually Exploiting Youth (MISSEY)	510-251-2070	<a href="http://www.missey.org">www.missey.org</a>
32	287	DASH Sports Education	510-982-9006	<a href="http://www.dashcamp.org">www.dashcamp.org</a>
33	288	DADS Club	510-396-7776	<a href="http://www.christassociation.com">www.christassociation.com</a>
34	289	Black Men Speak	510-415-2098	
35	301	Bay Area Business Roundtable	510-568-6302	<a href="http://www.babrt.org">www.babrt.org</a>
36	302	Omega Boys Club - Alive & Free	415-826-8664	<a href="http://www.stavaliveandfree.org">www.stavaliveandfree.org</a>
37	303	East Oakland Youth Development Center (EOYDC)	510-912-1377	<a href="http://www.eoydc.org">www.eoydc.org</a>
38	304	Ella Baker Center For Human Rights	510-285-8230	<a href="http://www.ellabakercenter.org">www.ellabakercenter.org</a>
39	305	Hidden Genius Project, Inc.	415-547-0856	<a href="http://www.hiddengeniusproject.org">www.hiddengeniusproject.org</a>
40	306	Outdoor Afro	510-913-6100	<a href="http://www.outdoorafro.org">www.outdoorafro.org</a>
41	307	Peacemakers, Inc.	510-830-5755	<a href="http://www.peacemakersinc.us">www.peacemakersinc.us</a>
42	308	Student Program for Academic & Athletic Transitioning (SPAAT)	415-378-5871	<a href="http://www.spaat.org">www.spaat.org</a>
43	309	Super Stars Literacy	510-777-0870	<a href="http://www.superstarsliteracy.org">www.superstarsliteracy.org</a>
44	310	The Mentoring Center	510-891-0427	<a href="http://www.mentor.org">www.mentor.org</a>
45	311	Training Institute for Leadership Enrichment	510-568-5563	<a href="http://www.traininginstituteonline.com">www.traininginstituteonline.com</a>
46	312	Young Scholars Program (YSP)	415-465-2620	<a href="http://www.youngscholarsprogram.org">www.youngscholarsprogram.org</a>
47	313	Richmond Main Street Initiative, Inc.	510-236-4049	<a href="http://www.richmondmainstreet.org">www.richmondmainstreet.org</a>
48	314	Solar Richmond	510-253-2211	<a href="http://www.solarrichmond.org">www.solarrichmond.org</a>
49	315	West Contra Costa Public Education Fund	510-233-1464	<a href="http://www.edfundwest.org">www.edfundwest.org</a>
50	316	Coleman Advocates for Children and Youth	415-239-0161	<a href="http://www.colemanadvocates.org">www.colemanadvocates.org</a>
51	317	Healthy Black Families, Inc.	510-285-6689	
52	318	Ephesian Children's Center	510-658-7118	
53	319	California Resources and Training	510-451-2545	<a href="http://www.caratnet.org">www.caratnet.org</a>
54	320	Youth Uprising	510-777-9909	<a href="http://www.youthuprising.org">www.youthuprising.org</a>

Internal Revenue Service  
District Director

Department of the Treasury

Attachment B

SF:EO:79-1446

Date: SEP 7 1979

Employer Identification Number:

Applied for  
Accounting Period Ending:

December 31

Foundation Status Classification:

509(a)(1) & 170(b)(1)(A)(vi)

Advance Ruling Period Ends:

December 31, 1980

Person to Contact:

Profumo

Contact Telephone Number:

(510) 763-7270

94-2602958

Dear Applicant:

Based on information supplied, and assuming your operations will be as stated in your application for recognition of exemption, we have determined you are exempt from Federal income tax under section 501(c)(3) of the Internal Revenue Code.

Because you are a newly created organization, we are not now making a final determination of your foundation status under section 509(a) of the Code. However, we have determined that you can reasonably be expected to be a publicly supported organization described in section 509(a)(1) & 170(b)(1)(A)(vi).

Accordingly, you will be treated as a publicly supported organization, and not as a private foundation, during an advance ruling period. This advance ruling period begins on the date of your inception and ends on the date shown above.

Within 90 days after the end of your advance ruling period, you must submit to us information needed to determine whether you have met the requirements of the applicable support test during the advance ruling period. If you establish that you have been a publicly supported organization, you will be classified as a section 509(a)(1) or 509(a)(2) organization as long as you continue to meet the requirements of the applicable support test. If you do not meet the public support requirements during the advance ruling period, you will be classified as a private foundation for future periods. Also, if you are classified as a private foundation, you will be treated as a private foundation from the date of your inception for purposes of sections 507(d) and 4940.

Grantors and donors may rely on the determination that you are not a private foundation until 90 days after the end of your advance ruling period. If you submit the required information within the 90 days, grantors and donors may continue to rely on the advance determination until the Service makes a final determination of your foundation status. However, if notice that you will no longer be treated as a section 170(b)(1)(A)(vi) organization is published in the Internal Revenue Bulletin, grantors and donors may not rely on this determination after the date of such publication. Also, a grantor or donor may not rely on this determination if he or she was in part responsible for, or was aware of, the act or failure to act that resulted in your loss of section 170(b)(1)(A)(vi) status, or acquired knowledge that the Internal Revenue Service had given notice that you would be removed from classification as a section 170(b)(1)(A)(vi) organization.

P.O. Box 36040, San Francisco, Calif. 94102

(over)

Letter 1045(DO) (6-7)

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If your sources of support, or your purposes, character, or method of operation change, please let us know so we can consider the effect of the change on your exempt status and foundation status. Also, you should inform us of all changes in your name or address.

Generally, you are not liable for social security (FICA) taxes unless you file a waiver of exemption certificate as provided in the Federal Insurance Contributions Act. If you have paid FICA taxes without filing the waiver, you should call us. You are not liable for the tax imposed under the Federal Unemployment Tax Act (FUTA).

Organizations that are not private foundations are not subject to the excise taxes under Chapter 42 of the Code. However, you are not automatically exempt from other Federal excise taxes. If you have any questions about excise, employment, or other Federal taxes, please let us know.

Donors may deduct contributions to you as provided in section 170 of the Code. Bequests, legacies, devises, transfers, or gifts to you or for your use are deductible for Federal estate and gift tax purposes if they meet the applicable provisions of sections 2055, 2106, and 2522 of the Code.

You are required to file Form 990, Return of Organization Exempt from Income Tax, only if your gross receipts each year are normally more than \$10,000. If a return is required, it must be filed by the 15th day of the fifth month after the end of your annual accounting period. The law imposes a penalty of \$10 a day, up to a maximum of \$5,000, when a return is filed late, unless there is reasonable cause for the delay.

You are not required to file Federal income tax returns unless you are subject to the tax on unrelated business income under section 511 of the Code. If you are subject to this tax, you must file an income tax return on Form 990-T. In this letter, we are not determining whether any of your present or proposed activities are unrelated trade or business as defined in section 513 of the Code.

You need an employer identification number even if you have no employees. If an employer identification number was not entered on your application, a number will be assigned to you and you will be advised of it. Please use that number on all returns you file and in all correspondence with the Internal Revenue Service.

Because this letter could help resolve any questions about your exempt status and foundation status, you should keep it in your permanent records.

If you have any questions, please contact the person whose name and telephone number are shown in the heading of this letter.

Sincerely yours,

*Michael C. Davis*  
District Director

Attachment

Page 4

BAY AREA BLACK UNITED FUND, INC.

FINANCIAL STATEMENTS

YEAR ENDED DECEMBER 31, 2015

AND

INDEPENDENT AUDITOR'S REPORT

**CHRISTOPHER CHIME OGBODO**  
CERTIFIED PUBLIC ACCOUNTANT

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BAY AREA BLACK UNITED FUND, INC.  
DECEMBER 31, 2015

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**CHRISTOPHER CHIME OGBODO**  
CERTIFIED PUBLIC ACCOUNTANT

### Independent Auditor's Report

To the Board of Directors  
Bay Area Black United Fund, Inc.

I have audited the accompanying financial statements of Bay Area Black United Fund, Inc., (a nonprofit organization), which comprise the statement of financial position as of December 31, 2015, and the related statements of activities and cash flows for the year then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

My responsibility is to express an opinion on these financial statements based on my audit. I conducted my audit in accordance with auditing standards generally accepted in the United States of America and the standards for financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, I express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinion.

#### Opinion

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Bay Area Black United Fund, Inc. as of December 31, 2015, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Report issued in accordance with Government Auditing Standards

In accordance with *Government Auditing Standards*, I have also issued a report dated August 3, 2016, on my consideration of Bay Area Black United Fund, Inc.'s internal control over financial reporting and my tests of its compliance with certain provisions of laws, regulations, contracts, agreements and other matters. The purpose of that report is to describe the scope of my testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of my audit.



Christopher Chime Ogbodo  
Certified Public Accountant

Oakland, California  
August 3, 2016

BAY AREA BLACK UNITED FUND, INC.  
STATEMENT OF FINANCIAL POSITION  
DECEMBER 31, 2015

ASSETS

Current Assets	
Cash and Cash Equivalents - Note 2	\$ 39,752
Accounts Receivable	35,375
Promises to Give - Note 3	114,935
Management Fee Receivable	11,474
Prepaid Expenses	<u>2,341</u>
Total Current Assets	<u>203,877</u>
Fixed Assets	
Computers	19,472
Other Equipment	<u>49,775</u>
Total Fixed Assets	69,247
Accumulated Depreciation	<u>(58,299)</u>
Total Fixed Assets, Net of Depreciation	<u>10,948</u>
 Total Assets	 <u>\$ 214,825</u>

LIABILITIES AND NET ASSETS

Current Liabilities	
Accounts Payable	\$ 30,788
Vacation Accrual	41,211
Line of Credit - Note 4	<u>121,111</u>
Total Current Liabilities	193,110
Other Liabilities	
Agency Payable - Note 5	98,392
Fiscal Agency Payable - Note 6	<u>7,109</u>
Total Other Liabilities	105,501
Net Assets	
Unrestricted Net Assets	(291,671)
Temporarily Restricted - Note 8	<u>207,885</u>
Total Net Assets	<u>(83,786)</u>
 Total Liabilities and Net Assets	 <u>\$ 214,825</u>

See accompanying notes to the financial statements

BAY AREA BLACK UNITED FUND, INC.  
 STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS  
 FOR THE YEAR ENDED DECEMBER 31, 2015

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Total</u>
Revenue and Support			
Workplace Campaign	\$ 44,449		\$ 44,449
Grants	467,912	\$ 207,885	675,797
Management Revenue	37,286	-	37,286
Donation and Contributions	4,350	-	4,350
Board Gifts	375	-	375
Interest Income	104	-	104
Miscellaneous Income	1,792	-	1,792
Total Revenues and Other Support	<u>556,268</u>	<u>207,885</u>	<u>764,153</u>
Net Assets Released from Restrictions	<u>81,900</u>	<u>(81,900)</u>	<u>-</u>
Total Revenue and Other Support	638,168	125,985	764,153
Expenses			
Workplace Campaign	170,066	-	170,066
Community Outreach	162,670	-	162,670
Critical Mass Conductors	273,583	-	273,583
Other	22,181	-	22,181
General and Administrative	111,366	-	111,366
Total Expenses	<u>739,866</u>	<u>-</u>	<u>739,866</u>
Change in Net Assets	(101,698)	125,985	24,287
Net Assets - December 31, 2014	<u>(189,973)</u>	<u>81,900</u>	<u>(108,073)</u>
Net Assets - December 31, 2015	<u>\$ (291,671)</u>	<u>\$ 207,885</u>	<u>\$ (83,786)</u>

See accompanying notes to the financial statements

BAY AREA BLACK UNITED FUND, INC.  
STATEMENT OF FUNCTIONAL EXPENSES  
FOR THE YEAR ENDED DECEMBER 31, 2015

	PROGRAM SERVICES				Total	General and Admin	TOTAL
	Workplace	Community Outreach	Critical Mass	Other			
EXPENSES							
Salaries & Wages	\$ 79,261	\$ 75,814	\$ 127,506	\$ 10,338	\$ 292,919	\$ 51,692	\$ 344,611
Payroll Process	512	490	823	67	1,892	334	\$ 2,226
Payroll Tax	5,960	5,700	9,587	777	22,024	3,887	\$ 25,911
Other Taxes	109	105	176	14	404	71	\$ 475
Bank Charges	150	144	242	20	556	98	\$ 654
Employees Benefits	10,573	10,113	17,009	1,379	39,074	6,895	\$ 45,969
Accounting & Legal	3,013	2,882	4,847	393	11,135	1,965	\$ 13,100
Conference & Meetings	394	377	634	51	1,456	257	\$ 1,713
Consultants	42,560	40,709	68,466	5,551	157,286	27,756	\$ 185,042
Stipends	248	238	400	32	918	162	\$ 1,080
Depreciation Expense	509	487	819	66	1,881	334	\$ 2,215
Dues & Subscriptions	130	124	209	17	480	85	\$ 565
Interest Expense	3,170	3,032	5,099	413	11,714	2,067	\$ 13,781
Insurance Other	1,796	1,718	2,890	234	6,638	1,172	\$ 7,810
Meals & Entertainment	1,528	1,461	2,457	199	5,645	996	\$ 6,641
Postage & Delivery	347	322	558	45	1,282	226	\$ 1,508
Office Supplies	1,108	1,060	1,783	145	4,096	1,027	\$ 5,123
Printing	1,541	1,474	2,479	201	5,695	1,005	\$ 6,700
Repairs & Maintenance	1,255	1,200	2,018	164	4,637	818	\$ 5,455
Rent	9,025	8,632	14,518	1,177	33,352	5,886	\$ 39,238
Telephone	2,007	1,920	3,228	262	7,417	1,309	\$ 8,726
Internet and Computer Expense	295	282	474	38	1,089	192	\$ 1,281
Travel	3,445	3,295	5,541	450	12,731	2,246	\$ 14,977
Refunds	83	79	134	11	307	54	\$ 361
Miscellaneous Expense	48	46	78	6	178	180	\$ 358
Web Site Development	36	35	59	5	135	24	\$ 159
Board Development and Studies	963	921	1,549	126	3,559	628	\$ 4,187
<b>TOTAL EXPENSES</b>	<u>\$170,066</u>	<u>\$ 162,670</u>	<u>\$273,583</u>	<u>\$ 22,181</u>	<u>\$ 628,500</u>	<u>\$111,366</u>	<u>\$ 739,866</u>

See accompanying notes to the financial statements

(11)

BAY AREA BLACK UNITED FUND, INC.  
STATEMENT OF CASH FLOWS  
FOR THE YEAR ENDED DECEMBER 31, 2015

Cash Flows from Operating Activities	
Changes in Net Assets	\$ 24,287
Adjustments to reconcile changes in net assets to net cash provided by operating activities:	
Depreciation	2,215
(Increase) decrease in assets:	
Accounts Receivable	(25,375)
Promises to Give	(38,946)
Prepaid Expenses	(2,341)
Management Fee Receivable	5,181
Increase (decrease) in liabilities:	
Accounts payable	7,477
Vacation Accrual	9,536
Agency Payable	45,741
Fiscal Agency Payable	(26,767)
Net cash provided by operating activities	<u>1,008</u>
Cash Flows from Investing Activities	
Purchase of property and equipment	<u>(6,741)</u>
Net cash flow used by financing activities	<u>(6,741)</u>
Cash Flows from Financing Activities	
Line of Credit	<u>6,076</u>
Net cash flow used by financing activities	<u>6,076</u>
Net Increase (Decrease) In Cash	343
Cash and Cash Equivalents, Beginning of Year	<u>39,409</u>
Cash & Cash Equivalents, End of Year	<u>\$ 39,752</u>
<i>Supplemental disclosure of cash flow information:</i>	
Cash paid for:	
Income Taxes Paid	
Interest Paid	<u>\$ 13,781</u>

See accompanying notes to the financial statements

BAY AREA BLACK UNITED FUND, INC.  
NOTES TO THE FINANCIAL STATEMENTS  
DECEMBER 31, 2015

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization

Bay Area Black United Fund, Inc. (BABUF) is a not-for-profit organization incorporated under the laws of the State of California in 1976. Through the community outreach program the primary mission of the corporation is to promote and build partnerships between the Bay Area Black United Fund and organizations that, together, maximize our capacity to serve African American people and other communities of color.

In pursuit of its mission, the Bay Area Black United Fund, Inc.'s primary goal is to build self-reliance and self-sufficiency in communities we serve by building institutions that seek solutions to community needs, and will "teach people how to fish" for themselves. While BABUF's initial focus has been on the black community, the institution has, through the years, demonstrated its capability and desire to respond to the changing demographics of its service area.

The BABUF family of assisted agencies, in the future, will include the Latino, Asian, and Native American communities, as well as the homeless population, where race makes little or no difference. We will bring together resources-people, competency, and money - in ways that support human growth and development, and community healing and renewal for African American people and other communities and activities aimed at increasing the quality of life for African American communities.

Basis of Presentation

The Organization receives various funds one of which is unrestricted, and the rest are permanently restricted. The permanently restricted funds are used to support specific programs within the Organization. The unrestricted funds are used to support general and administrative functions of the Organization as well as additional support of other programs.

The accompanying financial statements have been prepared to focus on the Organization as a whole and to present balances and transactions according to the existence or absence of donor-imposed restrictions. This has been accomplished by classification of net assets and transactions into the following classes of assets:

*Temporarily Restricted Net Assets* - Net assets subject to donor-imposed stipulations that they be maintained by the organization.

*Unrestricted Net Assets* - Net assets not subject to donor-imposed stipulations.

Basis of Accounting

The Organization's books are maintained, and the financial statements have been prepared, on the accrual basis of accounting in accordance with generally accepted accounting principles.

BAY AREA BLACK UNITED FUND, INC.  
NOTES TO FINANCIAL STATEMENTS (CONTINUED)  
DECEMBER 31, 2015

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Revenue Recognition

Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence and/or nature of any donor restrictions. All donor-restricted support is reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished) temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

Cash and Cash Equivalents

For purposes of the balance sheets and statement of cash flows, the Company considers all highly liquid investments, which are readily convertible into known amounts of cash and have a maturity of three months or less when acquired to be cash equivalents.

Fixed Assets

Furniture and equipment are capitalized using the straight-line method. Donated assets are recorded at fair market value at the time the assets are received. The Organization has established a capitalization policy to capitalize all purchases of \$500 or more of furniture and equipment. Depreciation is provided using the straight-line method over the expected useful lives of the asset. At December 31, 2015, the Organization incurred \$2,215 in depreciation expense.

Income Taxes

BABUF has obtained determination letters from the Internal Revenue Service and the California Franchise Tax Board to the effect that BABUF qualifies under Section 501(c)(3) of the Internal Revenue Code (IRC) and Section 23701(d) of the California Tax Code. Accordingly, the primary operations of BABUF are currently considered exempt from federal income and state franchise taxes.

Fair Value of Financial Instruments

The carrying amounts of cash and cash equivalents approximate fair values due to the short-term maturities of these instruments.

Use of Estimates

The presentation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclose of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.



BAY AREA BLACK UNITED FUND, INC.  
 NOTES TO FINANCIAL STATEMENTS (CONTINUED)  
 DECEMBER 31, 2015

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Promises to give

Pledges receivable consists of amounts due from funding sources, as described in Note 3.

Functional Expense Reporting

The cost of providing the Organization's programs has been summarized on a functional basis in these financial statements. Based on management estimates, costs have been allocated between programs and supporting services.

NOTE 2 - CASH AND CASH EQUIVALENTS

As of December 31, 2015, cash balances consisted of:

Unrestricted	\$	39,049
Restricted		703
Total	\$	<u>39,752</u>

NOTE 3 - PROMISES TO GIVE

As of December 31, 2015, Promises to Give consisted of:

	Unrestricted	Restricted	Total
Promises to Give	\$ 44,449	\$ 70,486	\$ 114,935

NOTE 4 - LINE OF CREDIT

At year ended December 31, 2015, the Organization had an unsecured line of credit with Wells Fargo Bank, in the amount of \$116,000. Advances on the credit line are payable on demand and carry an interest rate of 10.00%. Amount payable at December 31, 2015 was \$115,158

The Organization has another line of credit with Bank of America in the amount of \$15,000 at an interest rate of 17.99%. Balance due at December 31, 2015, was \$5,953.

NOTE 5 - AGENCY PAYABLE

BABUF receives cash and other resources from various sources. In these transactions BABUF is acting as a fiscal agent, trustee, or intermediary for resource providers. These transactions are reported as increases in assets and liabilities. Distributions to third-party recipients are reported as decreases in those accounts. As of December 31, 2015, the amount of \$98,392 represents pledges to third-party agencies to be distributed in the following year.

NOTE 6 - FISCAL INTERMEDIARY PAYABLE

At year ended December 31, 2015, BABUF held \$7,109 as fiscal intermediary.

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BAY AREA BLACK UNITED FUND, INC.  
 NOTES TO FINANCIAL STATEMENTS (CONTINUED)  
 DECEMBER 31, 2015

NOTE 7 - NET ASSETS RELEASED FROM RESTRICTION

Temporarily restricted net asset released as of December 31, 2015 is as follow:

Kaiser	\$ 26,900
San Francisco Foundation	10,000
Y and H Soda Foundation	10,000
Silicon Valley Foundation	5,000
Health Leadership Forum	10,000
The California Endowment	<u>20,000</u>
 Total	 \$ <u>81,900</u>

NOTE 8 - TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets as of December 31, 2015 is \$207,885 for the Brotherhood of Elders Program.

NOTE 9 - COMMITMENTS

The Organization is under a lease agreement with FH One Inc. expiring June 30, 2018. As of December 31, 2015, the Organization incurred \$32,039 in rental expense. The future minimum payments under the leases are as follows:

	<u>Office Lease</u>
2016	\$ 61,261
2017	63,094
2018	<u>32,016</u>
 Total	 \$ <u>156,371</u>

NOTE 10 - SUBSEQUENT EVENTS

Subsequent events were evaluated through August 3, 2016 which is the date of the financial statements were available to be issued.

(16)



**CHRISTOPHER CHIME OGBODO**  
CERTIFIED PUBLIC ACCOUNTANT

**INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS**

To the Board of Directors  
Bay Area Black United Fund, Inc.

I have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Bay Area Black United Fund, Inc. (a nonprofit organization), which comprise the statement of financial position as of December 31, 2015, and the related statements of activities, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated August 3, 2016.

**Internal Control Over Financial Reporting**

In planning and performing our audit of the financial statements, we considered Bay Area Black United Fund, Inc.'s internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Bay Area Black United Fund, Inc.'s internal control. Accordingly, we do not express an opinion on the effectiveness of Bay Area Black United Fund, Inc.'s internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

My consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during my audit I did not identify any deficiencies in internal control that I consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

**Compliance and Other Matters**

As part of obtaining reasonable assurance about whether Bay Area Black United Fund, Inc.'s financial statements are free from material misstatement, I performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of my audit, and accordingly, I do not express such an opinion. The results of my tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

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**Purpose of this Report**

The purpose of this report is solely to describe the scope of my testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Bay Area Black United Fund, Inc.'s internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Bay Area Black United Fund, Inc.'s internal control and compliance. Accordingly, this communication is not suitable for any other purpose.



CHRISTOPHER CHIME OGBODO  
Certified Public Accountant

Oakland, California  
August 3, 2016

BAY AREA BLACK UNITED FUND, INC.  
SUMMARY OF FINDINGS AND QUESTIONED COSTS  
FOR THE YEAR ENDED DECEMBER 31, 2015

SUMMARY OF AUDIT RESULTS

1. The auditor's report expresses an unqualified opinion on the financial statement of Bay Are Black United Fund, Inc.
2. No material weaknesses were identified during the audit of the financial statements.
3. No instances of noncompliance material to the financial statements of Bay Are Black United Fund, Inc.

<p><b>Providing Youth and Senior Development</b></p> <p>We provide safe places to learn and grow. Enhancing programs, character development, experiences, hope, and opportunity for over 2000 Oakland girls and boys each year.</p> <p>Phone: 510-444-3221 www.girlsfirst.org Charity Code: 345</p>	<p><b>Enrichment Youth Development Center (EYDC)</b></p> <p>Free Services promoting the positive development of youth and individuals in need of educational assistance, job training and placement assistance and educational/recreational facilities.</p> <p>Phone: 510-921-1777 www.eydc.org Charity Code: 392</p>	<p><b>Student Employment Academic &amp; Ability Training Institute (SPAATI)</b></p> <p>SPAATI employs a culturally responsive curriculum that resonates with the student's familiarity with and passion for sports to increase academic achievement and positive social engagement.</p> <p>Phone: 415-377-5571 www.spaati.org Charity Code: 308</p>
<p><b>Bay Area Girls' FIRST Oakland</b></p> <p>We provide safe places to learn and grow. Enhancing programs, character development, experiences, hope, and opportunity for over 2000 Oakland girls and boys each year.</p> <p>Phone: 510-444-3221 www.girlsfirst.org Charity Code: 345</p>	<p><b>Fourth Agency Partners</b></p> <p>Fourth Agency partners with schools, agencies, and community organizations to provide transformative learning experiences that promote healing, well-being, and advance social change for urban youth.</p> <p>Phone: 510-827-5509 www.fourthagency.com Charity Code: 365</p>	<p><b>We operate mentoring groups and programs for youth aged 14-25, provide training and technical assistance to mentoring organizations, and develop policy on youth issues.</b></p> <p>Phone: 510-890-1177 www.youthnet.org Charity Code: 310</p>
<p><b>Bay Area Hunt for a Point of Connection (HPC)</b></p> <p>Connect senior services for older African American residents with dignity, respect and respect so that they can age in place and achieve a thriving, meaningful retirement.</p> <p>Phone: 415-822-2444 www.hpc.org Charity Code: 230</p>	<p><b>Black Girls 1200 Initiative</b></p> <p>We train and mentor black male youth in technology, creation, writing, programming, and leadership skills to leave their lives and their community.</p> <p>Phone: 510-355-0447 www.blackgirls1200.org Charity Code: 305</p>	<p><b>When Poets Help Children</b></p> <p>When Poets helps children develop reading, writing, speaking skills and self-esteem and takes computers as television, lectures, alternatives to using alcohol, drugs and gang violence.</p> <p>Phone: 510-848-6905 www.wpep.org Charity Code: 334</p>
<p><b>Black &amp; White Alternatives</b></p> <p>Providing services such as counseling, employment assistance, mentoring and after school tutoring and their families in order to prevent problems from becoming crises, and to intervene when children become involved with the criminal justice system.</p> <p>Phone: 510-845-9210 www.baywhite.org Charity Code: 219</p>	<p><b>Lead A Hand Foundation</b></p> <p>Lead A Hand Foundation empowers youth to succeed through its programs and services (City by School, business support, monthly life skills workshops and basic needs).</p> <p>Phone: 510-551-1162 www.leadahandfoundation.org Charity Code: 182</p>	<p><b>Young Scholars Program (YSP)</b></p> <p>The Young Scholars Program mission is to increase the number of Young Men of Color who complete high school, are college eligible, and who attain a college degree.</p> <p>Phone: 415-465-2510 www.youngscholarsystem.org Charity Code: 312</p>
<p><b>Community Health Improvement</b></p> <p>Provides comprehensive, coordinated, community based long-term health care and social services to frail, low-income seniors ages 55+ in the East Bay area, Northern California.</p> <p>Phone: 510-512-2271 www.elders.org Charity Code: 201</p>	<p><b>Alive &amp; Free works to send kids to colleges not just by changing beliefs, attitudes, values and actions that promote violence.</b></p> <p>Phone: 415-816-2654 www.aliveandfree.org Charity Code: 302</p>	<p><b>Youth United</b></p> <p>YU strives to transform East Oakland into a healthy community by developing the leadership of youth and improving the system that impact them.</p> <p>Phone: 510-777-0905 www.youthunited.org Charity Code: 310</p>

## 2017 Local Workplace Campaign

**Mission** - To advance and invest in policies, practices, partnerships and organizations supporting the Black Community

**Vision** - BABUF is a recognized leader in an empowered, healthy and thriving Black community.

**Values** - BABUF pursues its vision and lives out its mission by:

- Committing to the COMMUNITY
- Pursuing social EQUITY
- Striving for EXCELLENCE
- Displaying bold, visionary LEADERSHIP
- Building strong, strategic PARTNERSHIPS
- Engaging in authentic respectful SERVICE
- Demonstrating integrity that instills TRUST

The Bay Area Black United Fund has been supporting African Americans and other communities of color through employee donations since 1979. Through the contributions of workplace campaigns, BABUF invests in programs that directly and indirectly improve the health and well-being of the Bay Area Black Community. By raising money for community-based organizations, BABUF reduces the threat of hardship for these organizations due to financial challenges.

Supporting the health & wellness of the Bay Area Black community positively uplifts the health of all communities.

BABUF recognizes that dreams without resources remain only dreams. Whatever you give \$5, \$10, \$15 or more, you are the link that creates change. We hope that you will partner with us to make a healthier and more productive community a reality by supporting BABUF and its 52 member agencies.

WE ARE BLACK IN THE BAY!  
Black in the Bay Since 1979

Overhead Cost 14%

BAY AREA BLACK UNITED FUND


# BABUF

BLACK IN THE BAY SINCE 1979

**BABUF IS BLACK HEALTH**

**2017**

## Workplace Campaign Member Agency List



1212 BROADWAY, STE. 640 • OAKLAND, CA 94612  
(510) 763-7270 • (510) 763-3628 fax  
WWW.BABUF.ORG

**Building Strong Communities**

**1000 Babies & Families, Inc.**  
Supports the growth and development of healthy black families by providing community education, engagement, capacity building, and tools for self-advocacy and empowerment to achieve equality.  
Phone: 510-863-6853  
Charity Code: 317

**California Recovery and Training**  
California Resources and Training (CA3AT) provides capacity building training to small and minority owned businesses to assist in using technology solutions and securing contracts.  
Phone: 510-451-5545  
www.ca3at.org  
Charity Code: 319

**CAST (California Support and Training)**  
We provide emergency shelter, food, clothing and job training to over 7,000 a year, homeless men, women and children. Help turn lives around and regain independence.  
Phone: 510-378-5441  
www.castnca.org  
Charity Code: 243

**Supporting Families and Children**

**Epheus Children's Center**  
Epheus Children's Center provides publicly subsidized preschool and school-age services to children and families in Northern Alameda County.  
Phone: 925-687-8783  
epheuscenter@comcast.net  
Charity Code: 318

**Hope 4 the Home**  
Hope for the Home provided 13 million lbs of perishable and non-perishable food to over one hundred non-profit organizations in Alameda County from January, 2012 - December.  
Phone: 925-688-3701  
www.hope4thehome.org  
Charity Code: 327

**Promoting Healthy Rate**

**Health & Human Resources Center**  
The Health and Human Resource Center creates healthy communities through intergenerational and innovative approaches to child care programs and services.  
Phone: 925-934-5550  
www.hhrc.org  
Charity Code: 328

**Bay Area Black Initiative**  
To advance and invest in policies, practices, partnerships and organizations supporting the Black Community.  
Phone: 510-775-7720  
www.babif.org  
Charity Code: 300

**Richmond Main Street Initiative, Inc.**  
Richmond Main Street is a community-based nonprofit organization dedicated to revitalizing historic downtown with products, services, arts and entertainment that reflect the community's rich diversity.  
Phone: 510-935-1445  
www.richmondmainstreet.org  
Charity Code: 333

**Outdoor Afro**  
Oakland, CA based Outdoor Afro is the nation's leading, cutting-edge network that celebrates and inspires African American connections and leadership in nature.  
Phone: 510-931-6300  
www.outdoorafro.org  
Charity Code: 306

**Regional Leaders who are dedicated to ending domestic violence for all survivors through provision of a multi-cultural, multi-cultural shelter program and community based prevention collaboration.**  
Phone: 415-751-7900  
www.stlcr.org  
Charity Code: 103

**Carl B. Motyer Center for Family Counseling**  
The Carl B. Motyer Center for Family Counseling, 6301 576-3730, EHI 642-2266, provides no cost mental health services to youth and their families residing in Alameda County.  
Phone: 925-900-3730  
www.cbfcc.org  
Charity Code: 109

**FACES SF / Whitney Young Child Development Center, Inc.**  
FACES SF provides quality and affordable child development services for infants, toddlers and preschoolers, offer a comprehensive family support program and offers the community a workforce program that provides participants with the skills needed to acquire and retain employment.  
Phone: 415-782-1157  
www.faces.org  
Charity Code: 283

**Networking Opportunity Supporting and Fostering Successful Employment Youth (MISSSEY)**  
MISSSEY is a community-based nonprofit organization in Oakland, CA that raises awareness of commercial sexual exploitation and provides trauma-informed services to its victims.  
Phone: 925-930-0070  
www.misssey.org  
Charity Code: 483

**APER provides health education, HIV/STD testing, support groups, primary medical care, medical case management, as well as provide support and assistance for HIV positive individuals.**  
Phone: 510-651-7875  
www.aper.org  
Charity Code: 178

**Providing Fine to Food cost medical care, family resources, nutrition education, and physical fitness instruction.**  
Phone: 510-444-9555  
www.healthcommunitycenter.org  
Charity Code: 246

**Bay Area Business Roundtable**  
B4BRT develops strategies and pathways that lead to sustainable economic improvement for underserved communities.  
Phone: 510-656-6562  
www.b4brt.org  
Charity Code: 301

**Westside Community Services With African American Focused programming created by members of our community for our community, we deliver educational, health and social services to continually strengthen our local communities.**  
Phone: 415-931-9000  
www.westside.health.org  
Charity Code: 133

**Training Institute for Leadership Development**  
Established in 1999, Training Institute for Leadership Development is committed to the development of the next generation of African American women leaders to increase their number represented in local and national decision-making bodies.  
Phone: 510-288-2551  
www.traininginstituteonline.com  
Charity Code: 321

**Big Brothers Big Sisters of the Bay Area**  
Big Brothers Big Sisters of the Bay Area has been providing Bay Area youth with professional, supervised one-to-one mentoring relationships since 1958.  
Phone: 415-293-2047  
www.bbbsbay.org  
Charity Code: 201

**Family Builders by Adoption**  
Family Builders creates permanent families for children in the foster care system, regardless of their child's age, race, gender or sexual orientation or condition.  
Phone: 925-932-0700  
www.familybuilders.org  
Charity Code: 168

**Personakers Inc.**  
Personakers Inc., a family mentoring organization that serves the potential "at-risk" population of children from the School through High School.  
Phone: 510-810-5755  
www.personakers.org  
Charity Code: 307

**Allen Temple Health and Social Services**  
Your contribution stays right here in our community, addressing issues like homelessness, anger management and mental health. All ISSM provides services to over 4,000 people throughout East Oakland.  
Phone: 510-544-1010  
www.allen.temple.org  
Charity Code: 241

**To stop the spread of HIV/AIDS and eliminate health disparities in San Francisco's Black community, as well as other marginalized communities in the city.**  
Phone: 415-615-3245  
www.rhkaalition.org  
Charity Code: 144

**Center on Juvenile and Criminal Justice**  
The Center on Juvenile and Criminal Justice provides direct services, technical assistance, and policy analysis to reduce incarceration and promote a humane criminal justice system.  
Phone: 415-641-3661  
www.cjcc.org  
Charity Code: 10

**Empowering Individuals**

**Support Services for Women in Distress**

**East Bay Performing Arts / Oakland Symphony**  
Oakland Symphony invites classical music accessible to all members of our community, presented in partnership with the goal of attracting a wider range of culturally varied audience.  
Phone: 510-444-0200  
www.oaklandsymphony.org  
Charity Code: 286

**Building Opportunities for Self-Sufficiency (BOSS)**  
We turn eyes around for homeless and low-income families, youth and individuals through housing and supportive services in Berkeley, Oakland and Hayward.  
Phone: 925-649-1970  
www.self-sufficiency.org  
Charity Code: 202

**Harbor House Ministries**  
Harbor House Ministries offers after-school tutoring and enrichment, leadership development, food and clothing distribution, English as a Second Language classes, and economic development opportunities to underserved families in Oakland.  
Phone: 510-534-0015  
www.harborhouse.org  
Charity Code: 211

**Super Start Literacy**  
Super Start Literacy provides intensive literacy provision to underserved, low-income students so they can achieve lasting success in career growth.  
Phone: 510-777-0870  
www.superstartliteracy.org  
Charity Code: 309

**Provides comprehensive health education, HIV/STD treatment, case management, peer treatment and advocacy in order to reach high-risk populations in Alameda and San Francisco counties.**  
Phone: 510-876-7850  
www.capep.org  
Charity Code: 159

**Solar Reconnect**  
Solar Reconnect aims to catalyze transformative change that deepens the connection between people, place, and planet through wellness workshops and solar installation training.  
Phone: 510-533-2211  
www.solarreconnect.org  
Charity Code: 314

**Elia Foster Center for Human Rights**  
We build the power of black, brown, and poor people to break the cycles of incarceration and poverty and make our communities healthy and strong.  
Phone: 510-514-1430  
www.eliafostercenter.org  
Charity Code: 204

**Black Men Speak**  
Our work has taken our groups to all over across the state of California as well as Memphis TN, Austin TX and Florida, where we have facilitated workshops for Emotional CPR (EMAP), wellness, recovery and action planning.  
Phone: 510-515-2056  
Charity Code: 289

**ASPIRE**  
Provides services to battered groups to all over across the state of California as well as Memphis TN, Austin TX and Florida, where we have facilitated workshops for Emotional CPR (EMAP), wellness, recovery and action planning.  
Phone: 510-916-8600  
www.aspire.org  
Charity Code: 101

**Youth ALIVE!**  
Youth ALIVE! mission, since 1993, is to create young leaders and prevent violence through a combination of education, mentorship and housing.  
Phone: 510-294-2547  
www.youthalive.org  
Charity Code: 281

**Coleman Advocates for Children and Youth**  
Coleman builds the leadership and power of low-income youth and parents of color to address racial and economic justice in our schools and communities.  
Phone: 415-755-0281  
www.colemanadvocates.org  
Charity Code: 216

**West Contra Costa Public Education Fund**  
Develop collaborative groups that will provide resources and support to all students with readiness, access and completion.  
Phone: 925-933-1144  
www.wccpef.org  
Charity Code: 315

**DASH South East Region**  
DASH seeks to empower, support and sustain positive diabetes identities in youth, their families, members and the general population of diverse communities.  
Phone: 510-941-3100  
www.dashcamp.org  
Charity Code: 287

**Our mission is to rebuild the community from within, reclaiming assets and giving people who have been in the past the chance to succeed in the future.**  
Phone: 510-451-5200  
www.freshstart.org  
Charity Code: 117