

City and County of San Francisco  
Office of Contract Administration  
Purchasing Department  
City Hall, Room 430  
1 Dr. Carlton B. Goodlett Place  
San Francisco, CA 94102-4685



# Contract Modification 1

## Industrial Supplies

**Supplier: W.W. Grainger, Inc.**  
Quazi Mustahid  
100 Grainger Parkway  
Lake Forest, IL 60045  
925-353-8996  
mustahid.quazi@grainger.com

Date: February 12, 2021  
Buyer Name: Romeo Alberto  
Term Contract: 74105  
Contract ID: 1000018631  
Supplier ID: 0000019315  
Type: Indefinite Quantity  
Not-to-exceed amount: **\$5,000,000**

The history of this contract and its modifications is as follows:

Modification	Start date	End date	Amount	Other Changes
Original contract	07/15/2020	12/31/2022	\$5,000,000	
1	No Change	No Change	No Change	Adds Enhanced Incentive Prog

This modification No. 1 changes the contract as follows:

- Modifies the Contract Award to participate in the Enhanced Incentive Program to add one (1) new category and receive a three percent (3%) increased discount on defined categories.

All other terms and conditions remain the same.

### CITY

Recommended by:

DocuSigned by:  
  
B175AA4F88344F7...  
Stacey Lo  
Supervising Purchaser  
Office of Contract Administration

### W.W. Grainger, Inc.

DocuSigned by:  
  
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Quazi Mustahid  
Sr Account Manager  
100 Grainger Parkway  
Lake Forest, IL 60045  
City Supplier Number: 0000019315

### Approved:

DocuSigned by:  
  
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Sailaja Kurella  
Acting Director of the Office of Contract Administration, and Purchaser

Contract Modification No. 1  
 Contract No. 74105  
 W.W. Grainger, Inc.  
 February 12, 2021

**1. Term Contract 74105 is modified as follows:**

**a. Award Sheet is deleted and replaced in its entirety. New \*(Modification 1) Category and Percentage Discount off list price (%) effective as of 02/19/2021 are shown in blue:**

<b>Item No.</b>	<b>Category</b>	<b>Percentage Discount off list price (%) effective as of 07/15/2020</b>	<b>New (Mod 1) Percentage Discount off list price (%) effective as of 02/19/2021</b>
1	Abrasives	7%	10%
2	Adhesives, Sealants, and Tape	7%	10%
3	Cleaning	22%	25%
4	Electrical	23%	26%
5	Electronics, Appliances, and Batteries	19%	22%
6	Fasteners	32%	35%
7	Fleet and Vehicle Maintenance	5%	5%
8	Hospitality and Food Service	5%	5%
9	Hand Tools	14%	17%
10	Hardware	5%	5%
11	HVAC and Refrigeration	17%	20%
12	Lab Supplies	7%	10%
13	Lighting	22%	25%
14	Lubrication	7%	10%
15	Machining (New Category, Mod 1)	N/A	10%
16	Material Handling	15%	18%
17	Motors	19%	22%
18	Outdoor Equipment	12%	15%
19	Paint, Equipment and Supplies	10%	13%
20	Plumbing	20%	23%
21	Pneumatics	11%	14%
22	Power Tools	11%	14%
23	Power Transmission	19%	22%
24	Pumps	7%	10%
25	Safety	19%	22%
26	Security (excluding Surveillance Technology not in accordance with Administrative Code Chapter 19B)	15%	18%
27	Test Instruments	7%	10%
28	Welding	10%	13%
29	(Other) HVAC: Filters	40%	43%
30	(Other) Emergency Preparedness	19%	19%
30	Base Discount	5%	5%

Contract Modification No. 1  
Contract No. 74105  
W.W. Grainger, Inc.  
February 12, 2021

**Prohibited Categories.** The following categories are prohibited and items in these categories cannot be purchased through this Contract. They include but are not limited to firearms, ammunition, less-than-lethal munition, non-lethal weapons, vehicles, aviation, clothing and uniforms, surveillance, and information technology equipment and supplies. Contractor's ability to effectively block City prohibited and restricted categories and items addressed and throughout this Contract is predicated on the City's use of [www.grainger.com](http://www.grainger.com) to purchase Contract product.

**2. Effective Date.** Each of the modifications set forth in Section 1 shall be effective on and after the date of this Contract Modification.

**3. Legal Effect.** Except as expressly modified by this Contract Modification, all of the terms and conditions of the Term Contract 74105 shall remain unchanged and in full force and effect.