

1 [Contract Agreement - Newcomb Anderson McCormick - Professional Services Related to
2 Energy and Climate Programs - Not to Exceed \$44,000,000]

3 **Resolution approving an agreement with Newcomb Anderson McCormick for**
4 **professional services related to energy and climate programs, for a five-year term to**
5 **commence following Board approval through June 1, 2021, at a total cost not to exceed**
6 **\$44,000,000.**

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8 WHEREAS, Charter, Section 9.118 requires the Board of Supervisors to approve
9 contracts requiring expenditures by the City of \$10,000,000 or more; and

10 WHEREAS, The Department of the Environment seeks authorization for a five-year
11 contract with Newcomb Anderson McCormick (NAM) with a not-to-exceed total cost to the
12 City of \$44,000,000 for services required for City programs related to Energy and Climate
13 programs, including \$30,000,000 in funding for customer rebates; and

14 WHEREAS, Under the contract, NAM would provide technical and administrative
15 support in the implementation of energy efficiency programs and general consulting services
16 that assist in the development and implementation of policy and programs that lead to energy
17 savings and reduction in greenhouse gas emission; and

18 WHEREAS, A copy of the proposed contract is on file with the Clerk of the Board of
19 Supervisors in File No. 160712, and is hereby declared to be a part of this Resolution as if set
20 forth fully herein ("NAM Agreement"); and

21 WHEREAS, The NAM agreement will be funded in part from sources previously
22 approved by the Board of Supervisors, including but not limited to, a \$6,930,000 revenue
23 contract from the California Public Utilities Commission, through the Pacific Gas and Electric
24 Company (approved by Board of Supervisors Resolution No. 12-16), and a \$609,258 Bay
25 Area Regional Network (BayREN) grant from the California Public Utilities Commission

1 (CPUC), through the Association of Bay Area Governments (ABAG) (approved by Board of
2 Supervisors Resolution No. 183-16); and

3 WHEREAS, The San Francisco Energy Watch Program is a City program that provides
4 technical assistance to the community with energy efficiency audits, upgrades, incentives,
5 marketing, education and outreach; and

6 WHEREAS, The Department has operated the San Francisco Energy Watch Program
7 since 2003, using funding from PG&E, and expects to continue the program for the next five
8 years with funding of approximately \$7,000,000 per year; and

9 WHEREAS, If the contract is approved, NAM would provide technical and
10 administrative support in the implementation of the San Francisco Energy Watch Program and
11 general consulting services that assist in the development and implementation of policy and
12 other programs that lead to energy savings and reduction in greenhouse gas emission; and

13 WHEREAS, The Department of the Environment selected NAM as the highest ranked
14 proposer responding to a Request for Proposals covering these services issued July 23,
15 2015; and

16 WHEREAS, The \$44,000,000 estimated value of the NAM Agreement consists of
17 approximately \$14,000,000 in compensation payable to NAM for its services and \$30,000,000
18 in cash rebates that "pass-through" the contract and are to be paid out by NAM to private
19 property owners designated through the San Francisco Energy Watch Program for qualifying
20 energy-saving services and upgrades to properties located within the City; now, therefore, be
21 it

22 RESOLVED, That the Board of Supervisors, under Charter, Section 9.118, hereby
23 approves the contract with NAM for Professional Services related to Energy programs, for a
24 term of five (5) years with total City expenditures of \$44,000,000, including \$30,000,000 in
25 rebate funding; and, be it

1 FURTHER RESOLVED, The Board of Supervisors further authorizes the Director of
2 the Department of the Environment to execute an agreement in substantially the form of the
3 NAM Agreement on file with the Clerk of the Board of Supervisors.

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