

AIRPORT COMMISSION

CITY AND COUNTY OF SAN FRANCISCO

RESOLUTION NO. 24-0107

**AWARD OF CONTRACT NO. 50359 TO COVENANT AVIATION SECURITY, LLC FOR GENERAL AIRPORT SECURITY SERVICES, IN AN AMOUNT NOT TO EXCEED \$9,800,000 FOR A TERM OF TWO YEARS STARTING JULY 1, 2024 THROUGH JUNE 30, 2026 WITH TWO 2-YEAR OPTIONS TO EXTEND THE CONTRACT, EXERCISABLE AT THE SOLE DISCRETION OF THE COMMISSION**

WHEREAS, the Airport's Transportation Security Administration (TSA)-approved Airport Security Program (ASP) requires the Airport to conduct inspections of all deliveries, merchandise, consumables, and employees accessing the Sterile Area (post security) from the Secured Areas. Additionally, in 2010, TSA required the Airport to provide guards to staff the passenger security checkpoints and exit lanes during non-TSA screening hours. Finally, in 2016, TSA recommended the Airport perform random employee inspections at direct access points to the Sterile and Secure Areas due to the increased possibility of an insider threat incident. The Airport performs 28 hours of random inspections each week; and

WHEREAS, the existing Contract No. 50178 for General Airport Security Services at SFO with Covenant Aviation Security, LLC will expire on June 30, 2024; and

WHEREAS, on November 21, 2023, by Resolution No. 23-0272, the Commission authorized Staff to issue Request for Proposals (RFP) No. 50359 for General Airport Security Services and to conduct negotiations with the highest-ranking firm; and

WHEREAS, the Contract Monitoring Division has approved an Administrative Code Chapter 14B Local Business Enterprise subcontracting requirement of 5.5% for this Contract; and

WHEREAS, on January 24, 2024, the Airport received three proposals. All three firms met the minimum qualifications; and

WHEREAS, a three-person evaluation panel reviewed and scored the proposals, and conducted oral interviews with the top two proposers; and

WHEREAS, based on the written proposal and oral interview scores, Covenant Aviation Security, LLC was the highest-ranking proposer; and

WHEREAS, Staff has negotiated an agreement with Covenant Aviation Security, LLC and recommends award; now, therefore, be it

RESOLVED, that this Commission awards Contract No. 50359 to Covenant Aviation Security, LLC for General Airport Security Services in an amount not to exceed \$9,800,000 for a term of two years starting July 1, 2024 through June 30, 2026 with two 2-year options to extend the contract, exercisable at the sole discretion of the Commission.

*I hereby certify that the foregoing resolution was adopted by the Airport Commission  
at its meeting of*

MAY 21 2024

  
Secretary



San Francisco International Airport

**MEMORANDUM**

May 21, 2024

TO: AIRPORT COMMISSION  
Hon. Malcolm Yeung, President  
Hon. Everett A. Hewlett Jr., Vice President  
Hon. Jane Natoli  
Hon. Jose F. Almanza  
Hon. Mark Buell

24-0107  
MAY 21 2024

FROM: Airport Director

SUBJECT: Award of Contract No. 50359 for General Airport Security Services to Covenant Aviation Security, LLC

DIRECTOR'S RECOMMENDATION: AWARD CONTRACT NO. 50359 FOR GENERAL AIRPORT SECURITY SERVICES TO COVENANT AVIATION SECURITY, LLC IN AN AMOUNT NOT TO EXCEED \$9,800,000 FOR A TERM OF TWO YEARS STARTING JULY 1, 2024 THROUGH JUNE 30, 2026 WITH TWO 2-YEAR OPTIONS TO EXTEND THE CONTRACT, EXERCISABLE AT THE SOLE DISCRETION OF THE COMMISSION.

**Executive Summary**

The existing Contract No. 50178 with Covenant Aviation Security, LLC will expire on June 30, 2024. Staff seeks Airport Commission approval to award Contract No. 50359 for General Airport Security Services at San Francisco International Airport (SFO) to Covenant Aviation Security, LLC in an amount not to exceed \$9,800,000 for a term of two years starting July 1, 2024 through June 30, 2026 with two 2-year options to extend the Contract, exercisable at the sole discretion of the Commission.

**Background**

The Airport's Transportation Security Administration (TSA)-approved Airport Security Program (ASP) requires the Airport to conduct inspections of all deliveries, merchandise, consumables, and employees accessing the Sterile Area (post security) from the Secured Areas. Additionally, in 2010, TSA required the Airport to provide guards to staff the passenger security checkpoints and exit lanes during non-TSA screening hours. In 2016, TSA recommended the Airport perform random employee inspections at direct access points to the Sterile and Secure Areas due to the increased possibility of an insider threat incident. The Airport performs 28 hours of random inspections each week.

THIS PRINT COVERS CALENDAR ITEM NO. 11

AIRPORT COMMISSION CITY AND COUNTY OF SAN FRANCISCO  
LONDON N. BREED MALCOLM YEUNG EVERETT A. HEWLETT, JR. JANE NATOLI JOSE F. ALMANZA MARK BUELL IVAR C. SATERO  
MAYOR PRESIDENT VICE PRESIDENT AIRPORT DIRECTOR

The services have historically been certified by the Controller's Office and approved by the Board of Supervisors as work or services that can practically be performed under private contract at a lower cost than similar work performed by employees of the City as required by San Francisco Charter Section 10.104.15. On April 26, 2024, the Controller's Office determined these services met the Charter Section 10.104.15 requirements. The services have been submitted for review and approval by the Board of Supervisors which will take place during the City budget approval process.

On November 21, 2023, by Resolution No. 23-0272, the Commission authorized Staff to issue Request for Proposals (RFP) No. 50359 for General Airport Security Services and to conduct negotiations with the highest-ranking firm.

The Contract Monitoring Division has approved an Administrative Code Chapter 14B Local Business Enterprise subcontracting requirement of 5.5% for this Contract.

On January 24, 2024, the Airport received three proposals. All three firms met the minimum qualifications.

**The Selection Process**

A three-member evaluation panel reviewed the three proposals and scored them against the evaluation criteria set forth in the RFP. The panelists were: a Deputy Chief Security Officer at San Francisco Municipal Transportation Agency; a 911 Dispatch Manager at San Francisco International Airport; and an Aviation Security Manager at Oakland International Airport. On March 1, 2024, the top two proposers participated in oral interviews.

The maximum points allotted for this RFP is 390. The results of the evaluation process are set forth in the table below:

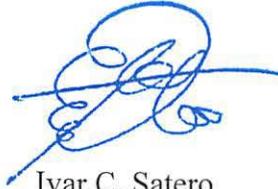
<b>Proposer</b>	<b>Written</b>	<b>Oral</b>	<b>Total</b>
Covenant Aviation Security, LLC	290.00	84	374.00
Allied Universal Security Services	287.79	79	366.79
HSS California, Inc. (a Tarian entity)	174.25	0	174.25

Covenant Aviation Security, LLC (Covenant) was the highest-ranked proposer, and Staff has successfully negotiated the scope of work, billing rates, and fees with Covenant. The term for Contract No. 50359 will be two years starting July 1, 2024 through June 30, 2026 with two 2-year options to extend the Contract, exercisable at the sole discretion of the Commission.

On May 6, 2024, a Notice of Intent to Award was issued. No protests were received by the May 13, 2024 deadline.

**Recommendation**

I recommend this Commission award Contract No. 50359 to Covenant Aviation Security, LLC for General Airport Security Services in an amount not to exceed \$9,800,000 for a term of two years starting July 1, 2024 through June 30, 2026 with two 2-year options to extend the Contract, exercisable at the sole discretion of the Commission.



Ivar C. Satero  
Airport Director

Prepared by: Jeff Littlefield  
Chief Operating Officer

Attachment