

File No. 231037

Committee Item No. 10

Board Item No. 15

COMMITTEE/BOARD OF SUPERVISORS

AGENDA PACKET CONTENTS LIST

Committee: Budget and Finance Committee

Date November 1, 2023

Board of Supervisors Meeting

Date November 7, 2023

Cmte Board

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| <input type="checkbox"/> | <input type="checkbox"/> | Motion |
| <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | Resolution |
| <input type="checkbox"/> | <input type="checkbox"/> | Ordinance |
| <input type="checkbox"/> | <input type="checkbox"/> | Legislative Digest |
| <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | Budget and Legislative Analyst Report |
| <input type="checkbox"/> | <input type="checkbox"/> | Youth Commission Report |
| <input type="checkbox"/> | <input type="checkbox"/> | Introduction Form |
| <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | Department/Agency Cover Letter and/or Report |
| <input type="checkbox"/> | <input type="checkbox"/> | MOU |
| <input type="checkbox"/> | <input type="checkbox"/> | Grant Information Form |
| <input type="checkbox"/> | <input type="checkbox"/> | Grant Budget |
| <input type="checkbox"/> | <input type="checkbox"/> | Subcontract Budget |
| <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | Contract/Agreement |
| <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | Form 126 – Ethics Commission |
| <input type="checkbox"/> | <input type="checkbox"/> | Award Letter |
| <input type="checkbox"/> | <input type="checkbox"/> | Application |
| <input type="checkbox"/> | <input type="checkbox"/> | Public Correspondence |

OTHER (Use back side if additional space is needed)

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| <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <u>Original Agreement 10/24/2018</u> |
| <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <u>Modification No. 1 – 3/17/2020</u> |
| <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <u>Modification No. 2 – 6/10/2021</u> |
| <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <u>Modification No. 3 – 4/29/2022</u> |
| <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <u>Modification No. 4 – 3/29/2023</u> |
| <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <u>OCA Presentation 11/1/2023</u> |
| <input type="checkbox"/> | <input type="checkbox"/> | <u>_____</u> |
| <input type="checkbox"/> | <input type="checkbox"/> | <u>_____</u> |
| <input type="checkbox"/> | <input type="checkbox"/> | <u>_____</u> |

Completed by: Brent Jalipa

Date October 26, 2023

Completed by: Brent Jalipa

Date November 2, 2023

1 [Contract Amendment - Retroactive - Western States Oil - Gasoline Fuel - Not to Exceed
2 \$35,450,000]

3 **Resolution retroactively authorizing the Office of Contract Administration to**
4 **enter into a Fifth Amendment (Modification 5) to Contract 1000012394 between**
5 **the City and County of San Francisco and Western States Oil (Contractor) for the**
6 **purchase of gasoline for all City departments, increasing the contract amount by**
7 **\$2,950,000 for a total not to exceed amount of \$35,450,000 and extending the**
8 **contract duration by 19 days, for a total duration of five years and 19 days from**
9 **November 1, 2018, through November 19, 2023.**

10

11 WHEREAS, Charter, Section 9.118(b), requires the Board of Supervisors to
12 approve by Resolution contracts estimated to cost the City \$10,000,000 or more; and

13 WHEREAS, This Agreement was competitively procured pursuant to
14 Administrative Code, Chapter 21.1, through Invitation for Bids #0000000839, issued April
15 2018, in which City selected Contractor as the lowest qualified bidder to provide gasoline
16 to all City locations except the Sierra locations (Aggregate 1); and

17 WHEREAS, The Office of Contract Administration entered into Contract
18 1000012394 with Contractor, dated November 1, 2018, to allow City departments to
19 purchase gasoline for the City's trucks, cars, and equipment for all City locations except
20 the Sierras, as amended by:

21 Modification No. 1, dated March 17, 2020, updating the contact terms and
22 conditions,

23 Modification No. 2, dated June 10, 2021, extending the contract end date to
24 October 31, 2022,

25

1 Modification No. 3, dated April 29, 2022, extending the contract end date to
2 October 31, 2023,

3 Modification No. 4, dated March 29, 2023, increasing the contract not to exceed
4 amount by \$500,000, for a total not-to-exceed amount of \$32,500,000; and

5 WHEREAS, The Office of Contract Administration seeks retroactive approval to
6 enter into a fifth amendment (Modification No. 5), increasing the total not to exceed
7 contract amount to \$35,450,000 and extending the duration to November 19, 2023 to
8 meet critical City business needs, and

9 WHEREAS, The amendment referenced above is on file with the Clerk of the
10 Board of Supervisors in File No. 2301037, which is hereby declared to be part of this
11 resolution as if set forth fully herein; now, therefore, be it

12 RESOLVED, That the Board of Supervisors, under Charter, Section 9.118(b),
13 hereby retroactively authorizes the Office of Contract Administration to execute
14 Modification No. 5 to Contract 1000012394 between the City and County of San
15 Francisco and Contractor to increase the contract amount by \$2,950,000 for a total
16 contract amount of \$35,450,000 and to extend the duration by 19 days, to November
17 19, 2023, for a total contract duration of five years and 19 days; and, be it

18 FURTHER RESOLVED, That within 30 days of the modification being fully
19 executed by all parties, the Purchaser shall provide the final copy of modification to the
20 Clerk of the Board for inclusion into the official file.

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22
23
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Item 10 File 23-1037	Department: City Administrator (ADM)
EXECUTIVE SUMMARY	
<p>Legislative Objectives</p> <ul style="list-style-type: none"> • The proposed resolution would retroactively approve Modification No. 5 to the contract between the City and Western States Oil, increasing the not to exceed from \$32,500,000 to \$35,450,000 and extending the term by 19 days, from October 31, 2023 to November 19, 2023 <p>Key Points</p> <ul style="list-style-type: none"> • In 2018, the Board approved a five-year agreement with Western States Oil to deliver unleaded regular and premium gasoline and propane to Central Shops fueling stations and other Departments. The City is not obligated to purchase any specific quantity of gasoline. The price the City pays for gasoline is based on a fixed markup or markdown (depending on the quantity delivered) from the daily price per gallon of gasoline. • Without the proposed contract modification, the prior contract term would have ended on October 31, 2023, and OCA projected, based on purchase orders submitted, that the current contract not-to-exceed amount of \$32,500,000 would be surpassed before then. In order to maintain fuel deliveries, the Office of Contract Administration amended the agreement to increase the not-to-exceed amount and extend the term and is now seeking retroactive approval for that contract modification from the Board of Supervisors. According to Sailaja Kurella, Director of the Office of Contract Administration, the City intended to have a new fuel contract in place prior to the October 31, 2023 expiration of this contract but negotiations took longer than expected. <p>Fiscal Impact</p> <ul style="list-style-type: none"> • Fuel purchases are paid from each department’s budget. General Fund Departments account for 81 percent of the spending to date on the agreement and the remaining 19 percent is paid from enterprise revenues. <p>Recommendation</p> <ul style="list-style-type: none"> • Approve the proposed resolution. 	

MANDATE STATEMENT

City Charter Section 9.118(b) states that any contract entered into by a department, board, or commission that (1) has a term of more than ten years, (2) requires expenditures of \$10 million or more, or (3) requires a modification of more than \$500,000 is subject to Board of Supervisors approval.

BACKGROUND

In April 2018, the City’s Office of Contract Administration (OCA) solicited competitive bids for gasoline for all City departments and received responses from four suppliers. OCA awarded the primary contract (Contract ID 1000012394) to the lowest bidder, Western States Oil, for an initial not to exceed (NTE) amount of \$32,000,000 and a term of three years, from November 1, 2018 through October 31, 2021 (File 18-0770). The original agreement had a maximum term of five years. The contract has been amended five times, including extension of the term through November 19, 2023 and an increase of the not to exceed amount to \$35,450,000, as summarized below in Exhibit 1.

Exhibit 1. Modification History to City Gasoline Contract (Contract ID No. 1000012394)

Modification	Start Date	End Date	NTE Amount	Changes
Original Contract	11/1/18	10/31/21	\$32,000,000	
No. 1		No Change	\$32,000,000	Added Info to Cover SF Emergency*
No. 2		10/31/22	\$32,000,000	Extend Term
No. 3		10/31/23	\$32,000,000	Extend Term
No. 4		No Change	\$32,500,000	Increase NTE Amount
<i>No. 5 (proposed)</i>		<i>11/19/23</i>	<i>\$35,450,000</i>	<i>Extend Term, Increase NTE Amount</i>

Source: OCA

Note: Modification No.1 added a clause specifying fuel prices and acceptable delivery delays in the event of an emergency.

DETAILS OF PROPOSED LEGISLATION

The proposed resolution would retroactively approve Modification No. 5 to the contract between the City and Western States Oil (Contract No. 1000012394), increasing the not to exceed amount by \$2,950,000, from \$32,500,000 to \$35,450,000, and extending the term by 19 days, from October 31, 2023 to November 19, 2023 for a total contract term of five years and 19 days, from November 1, 2018 through November 19, 2023.

The contract is being retroactively approved because the Office of Contract Administration already executed Modification No. 5 prior to Board of Supervisors’ approval. According to Sailaja Kurella, Director of the Office of Contract Administration, the City intended to have a new fuel contract in place prior to the October 31, 2023 expiration of this contract but negotiations took longer than expected. The contract is anticipated to begin in November 2023. According to OCA staff, the 19-day term extension will serve as a nearly three-week cushion to transition to the

new fuel vendor. In addition, the prior not-to-exceed amount of \$32.5 million was not sufficient to cover the actual fuel expenses through the contract term end date of October 31, 2023 according to OCA staff.

Services

Under the 19-day contract extension, Western States Oil would continue delivering unleaded regular and premium gasoline and propane to Central Shops fueling stations, the San Francisco Municipal Transportation Agency (SFMTA), San Francisco Fire Department (SFFD), the San Francisco Public Utilities Commission (PUC), San Francisco International Airport (SFO), the Recreation and Park Department (RPD) and will be used by departments throughout the City. The City is not obligated to purchase any specific quantity of gasoline. The price the City pays for gasoline is based on a fixed markup or markdown (depending on the quantity delivered) from the daily price per gallon of gasoline, as published by the industry group known as the Oil Price Information Services (OPIS). While the markup or markdown price remains fixed, the OPIS price per gallon fluctuates daily.

The City has ongoing contracts with other fuel providers for diesel, compressed natural gas, and other location-specific needs. Golden Gate Petroleum, another gasoline provider, delivers fuel to PUC Sierra locations and serves as a secondary contractor for City locations (Contract ID 1000012395) when Western States Oil is unable to make deliveries.

Performance

The contract requires Western States Oil to pre-schedule all deliveries to City sites, provide emergency deliveries at no additional cost, and include ordering information on packing slips for each delivery. OCA does not actively monitor contractor performance but made inquiries to departments during this reporting process, which did not report any deficiencies with Western States Oil deliveries.

Contract Expenditures

As of October 19, 2023, the City had spent \$31,377,155 on this contract, a figure which includes expenditures through August 2023.¹ There remains \$1,122,885 in the contract spending authority (excluding encumbrances), with two months (September and October) remaining in the prior contract term. In 2022, expenditures in September and October were \$1.6 million. Without Modification No. 5, the prior contract term would have ended on October 31, 2023, and OCA projected, based on purchase orders submitted, that the current contract not-to-exceed amount of \$32,500,000 would be surpassed before then.

Exhibit 2 below summarizes the total expenditures on the City's contract with Western States Oil.

¹ OCA expects that many City Departments have not yet submitted their fuel invoices, and the actual expenditures may be higher although July and August 2023 expenditures are in line with expenditures in the same months last year.

Exhibit 2: Western States Oil Fuel Contract Total Expenditures by Department, FY 2018-19-FY 2023-24*

Dept	FY 2019	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	Total	%
Airport	160,697	345,591	359,106	476,170	410,119	77,348	1,829,031	5.8%
MTA	41,364	141,558	153,150	328,792	391,074	87,577	1,143,515	3.6%
PUC	393,637	558,847	546,298	847,492	531,867	153,094	3,031,235	9.7%
Enterprise Subtotal	595,698	1,045,996	1,058,555	1,652,454	1,333,060	318,019	6,003,782	19.1%
City Administrator	2,602,431	3,931,267	3,724,018	5,334,198	5,119,561	836,712	21,548,187	68.7%
Public Health	0	24,270	21,094	13,521	36,408	0	95,293	0.3%
Fire	350,934	522,583	558,572	884,592	975,729	114,884	3,407,294	10.9%
Recreation & Parks	0	27,980	26,896	3,365	23,627	4,028	85,897	0.3%
Sheriff	0	35,030	40,880	73,871	77,926	8,956	236,661	0.8%
General Fund Subtotal	2,953,364	4,541,129	4,371,460	6,309,548	6,233,252	964,580	25,373,333	80.9%
Total	3,549,062	5,587,125	5,430,015	7,962,001	7,566,312	1,282,600	31,377,115	100.0%
Avg./Month	443,633	465,594	452,501	663,500	630,526	641,300		

Source: OCA

Notes: Expenditure data is from November 1, 2018 to August 31, 2023 (as of October 19, 2023). This is not representative of all the City's fuel spending, which is spread among multiple contracts.

The City Administrator's Fleet Management Division (FMD) accounts for a majority (\$21,548,187, or 68.7 percent) of contract expenditures. FMD purchases gasoline and diesel from the citywide contracts to supply three City-owned and operated gas stations and one emergency tanker truck that resides at Central Shops and is used to fuel diesel trucks (such as fire trucks) during an emergency. City employees using City vehicles for work are provided with "fuel keys," which allow them to access these gas stations and fuel their City vehicles. The fuel keys also track the amount of fuel, time, and date, so that FMD can properly bill each department for their fuel consumption.

According to FMD, of the 8,260 vehicles and equipment that the City owns and operates, the FMD gas stations fuel 4,290 vehicles and equipment, or 52 percent of the assets. The remaining 48 percent of the assets are electric or hydrogen-fueled, do not require fuel (e.g., trailers), are fueled at department-operated gas stations, or are fueled outside of the City at private gas stations due to work transit needs. The Fleet Management Division, which accounts for a majority but not all General Fund expenditures on fuel, has a fuel budget of approximately \$7.6 million in FY 2023-24 for gasoline, diesel, and propane.

The Recreation and Park Department (RPD) utilizes the City's fuel contract with Western States Oil to buy gasoline to power vehicles and equipment, including sedans, mowers, pickup trucks, forklifts, load-hauling trailers, and backhoes. The Fire Department has ten fuel tanks at Fire Department locations throughout the City that store thousands of gallons of fuel for staff to use to refill its gasoline-powered vehicle fleet, which includes ambulances, command vehicles, and

sedans. Fire engines and trucks use diesel fuel. The Department of Public Health uses fuel for an underground gas tank located in the Laguna Honda Hospital 5th floor parking lot. The Sherriff Department spends fuel on department vehicles.

FISCAL IMPACT

We estimate total projected spending through the proposed extension is approximately \$34.2 million, similar to the Office of Contract Administration’s projected spending of \$35.4 million. Our projected spending is shown below in Exhibit 3.

Exhibit 3: Projected Spending

Actual Spending	\$31,377,115
Projected Spending	\$2,370,000
Contingency (20%)	\$474,000
Total Projected Spending	\$34,221,115

Source: BLA analysis of actual spending data.

Notes: Projected spending assumes monthly spending of \$900,000, based on the highest monthly spending over the past two fiscal years (June 2022). A contingency of 20% is reasonable given the volatility of gasoline prices.

The Office of Contract Administration notes that actual spending may be closer to the proposed \$35.2 million not-to-exceed amount due to the Asian Pacific Economic Cooperation Conference on November 11 – 17, 2023, during which the City will fuel mutual aid vehicles.

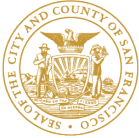
Funding Sources

Funding for the proposed amendment was included in the FY 2023-24 adopted budgets of the City departments that use gasoline, as previously appropriated by the Board of Supervisors. As shown above, General Fund departments’ contract expenditures over the past approximately five years (from November 1, 2018 through August 31, 2023) account for \$25.4 million out of the total spend amount of \$31,377,115, or 81 percent.

Three enterprise departments utilize the fuel from the City’s contract with Western States Oil: San Francisco Public Utilities Commission (PUC), San Francisco International Airport (AIR), and the San Francisco Municipal Transportation Agency (MTA). Enterprise revenues pay for these departments’ contract expenditures of \$6,003,782.

RECOMMENDATION

Approve the proposed resolution.



**San Francisco Office of the City Administrator
City Administrator Carmen Chu**

Fuel Gasoline (All San Francisco Departments except Sierras)

File 231037; Contract ID # 1000012394

Office of Contract Administration

Board of Supervisors' Budget and Finance Committee
November 1, 2023

Contract Summary

- Provides gasoline fuel for the City's cars, trucks, vans, buses, boats, and equipment.
- Primary contract for city and peninsula locations ("Aggregate 1") awarded to Western States Oil via competitive solicitation per Administrative Code § 21.1, issued in April 2018.
 - Original contract not-to-exceed (NTE) amount \$32M, from 11/1/2018 to 10/31/2023
 - Amended four (4) times prior; OCA issued Amendment No. 5 on 10/2/2023
 - Current NTE \$35.45M, ending on November 19, 2023
- Contract price is a mark-up or mark-down on OPIS daily average rack prices for gasoline, for San Francisco.

Contract Expenditures

FY18-19	FY19-20	FY20-21	FY21-22	FY22-23	TOTAL SPEND	Monthly Spend FYs19-21	Monthly Spend FYs22-23
\$3.8M	\$5.9M	\$5.8M	\$8.4M	\$8.1M	\$33.6M incl. FY23/24 (\$1.6M)	\$487K	\$687K

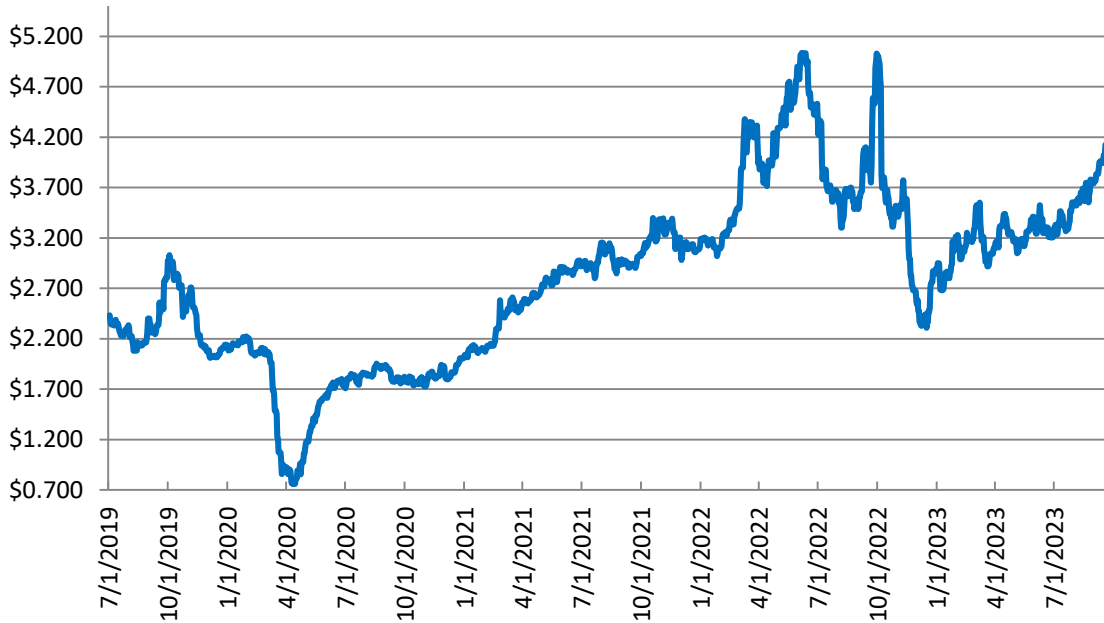
- Substantial increase in \$ usage during FYs 20-23 due to the significant rise in oil pricing.
- Used heavily by departments with sizable fleets. Central Shops-controlled sites (DPW, Police, Rec and Parks) and PUC represent about 77% of total annual usage.

Expenditures by Department: FY23

Department	ADM	PUC	FIR	AIR	MTA	SHF	REC	DPH
Gross Annual Spend	\$5.1M	\$1M	\$975K	\$410K	\$391K	\$78K	\$53K	\$36.4K
Avg. Monthly Spend	\$427K	\$85K	\$81K	\$34K	\$33K	\$6.5K	\$4.4K	\$3K

OPIS Pricing Index

Unleaded OPIS Pricing Index



Necessity to amend prior to Board Approval

- OCA worked to put in place a replacement contract for gasoline, via Administrative Code Chapter 21.16 authority, well in advance of expiration of current contract with Western States Oil.
- However, new contractor requested changes to contract terms just before contract execution.
- Resulting contract negotiations significantly delayed execution of new contract; existing contract balance subsequently became depleted.
- OCA executed Amendment 5 prior to Board approval to ensure continued delivery of fuel, essential to daily City operations.

Amendment No. 5

- Request retroactive approval of resolution to amend contract with Western States Oil:
 - Increase NTE by \$2,950,000 to **\$35,450,000**
 - Extend contract duration by 19 days
- Contract NTE based on average monthly usage for FY23 plus 20% contingency.
- Duration extension ensures sufficient time to transition to new contractor.

Thank You

How is Pricing Determined?

- Contract price is a mark-up or mark-down on OPIS daily average rack prices for gasoline for San Francisco.
- OPIS = Oil Price Information Service
- OPIS maintains the world's most comprehensive price benchmarking database of U.S. wholesale fuel prices.
- OPIS is relied on by major oil companies, dealers, most metro transit authorities, and all levels of government.
- Unbiased and independent, has no stake in fuel transactions, and is not funded by the oil industry; adheres to Anti-Trust Policy guidelines, determined by independent legal counsel. Do not provide info to suppliers until the info is effective and sent to customers.
- In the event that OPIS pricing ceases to be published, or is materially changed, either party may request a new basis to determine pricing for this contract. If a mutual agreement cannot be reached within 30 days, this contract will be terminated.
- Bid prices are all inclusive of delivery, freight, environment fees, and taxes.

City and County of San Francisco
Office of Contract Administration
Purchasing Department
City Hall, Room 430
1 Dr. Carlton B. Goodlett Place
San Francisco, CA 94102-4685



Contract Modification 5

Gasoline

All San Francisco Departments except Sierras

Western States Oil

Robin Jackson
1780 South 10th Street
San Jose, CA 95112
Phone: 510-505-4647
OCACON0001107
Supplier e-mail: rjackson@lubeoil.com

Date: October 2, 2023
Buyer Name: Mark Farley
Term contract: TC70885
Contract ID: 1000012394
Supplier ID: 0000008277
Type: Indefinite Quantity
Not-to-exceed amount: **\$35,450,000**

The history of this contract and its modifications is as follows:

Modification	Start date	End date	Amount	Other Changes
Original contract	11/01/2018	10/31/2021	\$32,000,000	
1	No Change	No Change	\$32,000,000	Add Info. to Cover SF Emergency
2	No Change	10/31/2022	\$32,000,000	Extend Contract Term
3	No Change	10/31/2023	\$32,000,000	Extend Contract Term
4	No Change	No Change	\$32,500,000	Increase NTE Amount
5	No Change	11/19/2023	\$35,450,000	Increase NTE Amount; Extend Contract Term

This Modification No. 5 changes the contract as follows:


1. Adds an additional \$2,950,000 increasing the Not-to-exceed amount from \$32,500,000 to \$35,450,000 million.
2. It extends the contract term to November 19, 2023.


All other terms and conditions remain the same.

CITY

Western States Oil

Recommended by:

DocuSigned by:

37A0AA10CC884B4...
Mark Farley
Supervising Purchaser
Office of Contract Administration

DocuSigned by:

92CB77D58FC94D0...
Robin Jackson
Director of Sales and Marketing
1780 South 10th Street
San Jose, CA 95112

City Supplier Number: 0000008277

Approved:

DocuSigned by:

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Sailaja Kurella
Director of the Purchasing
Office of Contract Administration

City and County of San Francisco
Office of Contract Administration
Purchasing Department
1 Dr. Carlton B. Goodlett Place, Room 430
San Francisco, CA 94102-4685



Contract Award

Gasoline

Western States Oil Co.
Attn: Bob Brown
1790 S. 10th Street
San Jose, CA 95112
E-mail:bbrown@lubcoil.com

Date: October 12, 2018
Buyer Name: Howard Tevelson
Term contract: 70885
Contract ID.: 1000012394
Supplier ID: 0000008277
Not-to-exceed amount: \$32,000,000

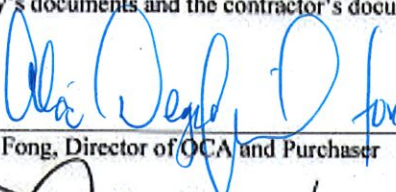
The City and County of San Francisco hereby accepts your offer to provide the following:

Fuel- Gasoline-Except Sierra Locations

Term: November 1, 2018 through October 31, 2021
Aggregate: Primary: 1
Payment Terms: Net 30

In case of any conflict between the City's documents and the contractor's documents, the City's documents shall prevail.

Approved by the City:



Jaci Fong, Director of OCA and Purchaser

10/24/2018
Date

Approved by Contractor:



Signature

10/24/18
Date

Name and title

Robert Beaman Spec Pay. Mng.

A W A R D
FUEL-GASOLINE
For the Term November 01, 2018 through October 31, 2021

COMPANY INFORMATION

Name of Company: Western State oil Co.

Address: 1790 South 10th Street

City, State, Zip: San Jose, CA 95112

Contact: Bob Brown

Telephone Number: (408) 292-1042

Fax Number: (408) 293-2093

24-Hour Emergency Number: (408) 292-1041

Email: bbrown@lubeoil.com

Payment Terms: Net 30 Days

Federal Tax I.D. Number: 94-1488623

PeopleSoft Supplier ID: 0000008277

PeopleSoft Contract ID: 1000012394

A W A R D
FUEL-GASOLINE
For the Term November 01, 2018 through October 31, 2021

AWARD SHEET

Item	Description
1	Gasoline-Unleaded –Deliveries under 500 gallons. Price+ \$0.20 over the daily OPIS price.
2	Gasoline-Unleaded –Deliveries between 501 and 1,000 gallons. Price= \$0.12 over the daily OPIS price.
3	Gasoline-Unleaded –Deliveries between 1001 and 3,000 gallons. Price= \$0.06 over the daily OPIS price.
4	Gasoline-Unleaded –Deliveries between 3,001 and 5,000 gallons. Price= \$0.04 below the daily OPIS price.
5	Gasoline-Unleaded –Deliveries between 5,001 and 7,500 gallons . Price= \$0.04 below the daily OPIS price.
6	Gasoline-Premium Unleaded –Deliveries below 5,000 gallons . Price= \$0.04 below the daily OPIS price.
7	Gasoline-Premium Unleaded –Deliveries over 5,000 gallons . Price= \$0.04 below the daily OPIS price

A W A R D
FUEL-GASOLINE
For the Term November 01, 2018 through October 31, 2021

BID AND CONTRACT CONDITIONS

Getting paid for goods and/or services from the City:

1. All City suppliers receiving new contracts, contract renewals, or contract extensions must sign up to receive electronic payments.
2. Electronic payments are processed every business day and are safe and secure.
3. To sign up for electronic payments, visit <https://sfcitypartner.sfgov.org/>.
4. The following information is required to sign up:
 - a. The enroller must be their company's authorized financial representative,
 - b. The company's legal name, main telephone number and all physical and remittance addresses used by the company,
 - c. The company's U.S. federal employer identification number (EIN) or Social Security number (if they are a sole proprietor),
 - d. The company's bank account information, including routing and account numbers.

If you have questions, please email: sfcitypartner@sfgov.org

Terms Related To Bidding

- 1. When Bids Are Due; Bid Opening Procedures.** Bids must be submitted before the time set for bid opening. Bids will be opened by Purchasing at the hour and place stated in the solicitation documents and in the presence of bidders who attend, and bid prices will be read upon request as time permits. Bidders may inspect the bids after award.
- 2. Alternates.** When the name of a manufacturer, brand or make, with or without model number, is used in describing any item in this document, bids for similar articles will be considered unless otherwise stated. Purchasing shall be the sole judge as to whether such alternate articles are acceptable. Unless bidder states to the contrary, articles offered will be assumed to be the specific articles named in this document. If not offering the specific article named, bidder should enclose with its bid full information, specifications and descriptive data on items offered. Purchasing reserves the right to permit deviations from the specifications if any article offered is substantially in accord with Purchasing's specifications and is deemed by Purchasing to be of as good quality and as fully satisfactory for its intended use. Bidder is responsible for identifying any deviations from Purchasing's specifications.
- 3. Articles Furnished.** Articles and services must comply with applicable laws, ordinances and other legal requirements, including (among others) the Cal-OSHA regulations in Title 8 of the Code of Regulations and, for electrical products, Sections 110.2 and 110.3 (B) of the S.F. Electrical Code. In addition, if an electrical item has not been tested by a lab approved by City's Department of Building Inspection (DBI) or Department of Public Works (DPW), Contractor shall notify the requesting department before delivery by writing the department at the "Deliver to" address on the front of the Purchase Order. When a non-tested item is delivered, the department will request approval from DPW. If

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the department is unable to obtain approval, City reserves the right to cancel the transaction and return the item to Contractor, at no charge to City.

- 4. Place of Manufacture.** No article furnished shall have been made in prison or by convict labor, except, for articles purchased for use by City's detention facilities.
- 5. Condition of Article.** Articles offered and furnished must be new and previously unused, and of manufacturer's latest model, unless otherwise specified herein.
- 6. Samples.** Articles offered as equal to "City sample" must fully conform thereto; "City samples" may be inspected at the place designated by Purchasing. Samples must be furnished as required in this document. Those submitted by successful bidders may be retained for testing or checked against deliveries, in which case allowance will be made to Contractor. Each sample shall be plainly marked in a durable manner with the name of the bidder, the contract proposal number, and the item number. Submitted sample will be deemed to be exactly what bidder proposes to furnish unless otherwise clearly indicated by the bidder in writing with the submittal of the sample. Sufficiency of sample will be determined by Purchasing. Do not enclose sample with bid, and do not wrap bid in package with sample.
- 7. FOB Point.** F.O.B. destination in San Francisco, freight prepaid and allowed and any other location as requested by the City.
- 8. Price List Discounts.** When bids are based on prices from a catalog or price list, bidder shall furnish copies of the catalog or price list in the format requested herein. Contractor shall furnish additional lists as required. Bids will be considered for price lists offered other than specified provided the alternate price list can be readily compared on an overall basis with the specified price list. Bidder's price list discounts must remain firm during the term of the contract.
- 9. Bidding on Separate Items and in the Aggregate.** Bidders may bid separately for any item unless otherwise provided. Bidders may make an offer on one, some or all items, unless otherwise provided. **For this bid opportunity bidding will be done in the Aggregate. Bidders must bid on all bid items within an Aggregate to be responsive to that Aggregate.**
- 10. Prices.** Prices quoted must be fixed except as otherwise specified in this document. Any bid requiring receipt of order in less than 120 days will be unacceptable unless otherwise specified herein.
- 11. Awards; Rejection of Bids.** Purchasing may make awards on one, some or all items in a bid. Purchasing reserves the right to reject any and all bids.
- 12. Cash Discounts; Terms of Payment (Commodities and Equipment only).** Cash discount (discount for prompt payment) will be taken into consideration in determining the low bid under the following conditions:

- Discount period must be at least 30 days. Example: "1%, 30 days. Net 31."

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- The maximum cash payment discount that will be considered when determining the lowest bid will be 2%.
- The discount period will start upon date of completion or delivery of all items on any Purchase Order or other authorization certified by Controller, or upon date of receipt of properly prepared invoices covering such deliveries, whichever is later.
- Payment is deemed to be made, for the purpose of earning the discount, on the date of mailing the City's check or the date of direct deposit into supplier's bank account.

Whether or not the discount is taken into consideration in determining the low bid, it will be deducted from the invoice amount in accordance with the provisions above, unless otherwise provided by bidder. No additional charge shall accrue against City in the event that City does not make payment within any time specified by bidder.

13. Sunshine Ordinance. In accordance with Sec. 67.24(e) of the San Francisco Administrative Code, contracts, contractors' bids, responses to RFPs and all other records of communications between City and persons or firms seeking contracts shall be open to inspection immediately after a contract has been awarded. Nothing in this provision requires the disclosure of a private person's or organization's net worth or other proprietary financial data submitted for qualification for a contract or other benefit until and unless that person or organization is awarded the contract or benefit. Information provided which is covered by this paragraph will be made available to the public upon request.

Terms Related to the Contract

14. Inspection. All articles supplied shall be subject to inspection and rejection by Purchasing or any department official responsible for inspection.

15. Contract Interpretation; Choice of Law/Venue; Assignment. Should any questions arise as to the meaning and intent of the contract, the matter shall be referred to Purchasing, who shall decide the true meaning and intent of the contract. This contract shall be deemed to be made in, and shall be construed in accordance with the laws of, the State of California; the venue for all claims arising out of this contract shall be in San Francisco. This contract may be assigned only with the written approval of Purchasing.

16. Hold Harmless and Indemnification. Contractor shall indemnify and save harmless City and its officers, agents and employees from, and, if requested, shall defend them against any and all loss, cost, damage, injury, liability, and claims thereof for injury to or death of a person, including employees of Contractor or loss of or damage to property, arising directly or indirectly from Contractor's performance of this Contract, including but not limited to, the use of Contractor's facilities or equipment provided by City or others, regardless of the negligence of, and regardless of whether liability without fault is imposed or sought to be imposed on City, except to the extent that such indemnity is void or otherwise unenforceable under applicable law in effect on or validly retroactive to the date of this Contract, and except where such loss, damage, injury, liability or claim is the result of the active negligence or willful

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misconduct of City and is not contributed to by any act of, or by any omission to perform some duty imposed by law or agreement on Contractor, its subcontractors or either's agent or employee. The foregoing indemnity shall include, without limitation, reasonable fees of attorneys, consultants and experts and related costs and City's costs of investigating any claims against the City. In addition to Contractor's obligation to indemnify City, Contractor specifically acknowledges and agrees that it has an immediate and independent obligation to defend City from any claim which actually or potentially falls within this indemnification provision, even if the allegations are or may be groundless, false or fraudulent, which obligation arises at the time such claim is tendered to Contractor by City and continues at all times thereafter. Contractor shall indemnify and hold City harmless from all loss and liability, including attorney's fees, court costs and all other litigation expenses for any infringement of patent rights, copyright, trade secret or any other proprietary right or trademark, and all other intellectual property claims of any person or persons in consequences of the use by City, or any of its officers or agents, of articles or services to be supplied in the performance of this Contract.

17. Failure to Deliver. If Contractor fails to deliver an article and/or service of the quality, in the manner or within the time called for by this contract, such article and/or service may be bought from any source by Purchasing and if a greater price than the contract price be paid, the excess price will be charged to and collected from Contractor or sureties on its bond if bond has been required.

18. Budget and Fiscal Provisions. This Contract is subject to the budget and fiscal provisions of City's Charter. Charges will accrue only after prior written authorization certified by the Controller, and the amount of City's obligation hereunder shall not at any time exceed the amount certified for the purpose and period stated in such advance authorization. This Contract will terminate without penalty, liability or expense of any kind to City at the end of any fiscal year if funds are not appropriated for the next succeeding fiscal year. If funds are appropriated for a portion of the fiscal year, this Contract will terminate, without penalty, liability or expense of any kind at the end of the term for which funds are appropriated. City has no obligation to make appropriations for this Contract in lieu of appropriations for new or other agreements. City budget decisions are subject to the discretion of the Mayor and the Board of Supervisors. Contractor's assumption of risk of possible non-appropriation is part of the consideration for this Contract.

19. Default; Remedies. On and after any event of default, City shall have the right to exercise its legal and equitable remedies, including, without limitation, the right to terminate this Contract or to seek specific performance of all or any part of this Contract. In addition, City shall have the right (but no obligation) to cure (or cause to be cured) on behalf of Contractor any event of default. Contractor shall pay to City on demand all costs and expenses incurred by City in effecting such cure, with interest thereon from the date of incurrence at the maximum rate then permitted by law. City shall have the right to offset from any amounts due to Contractor under this Contract or any other contract between City and Contractor all damages, losses, costs or expenses incurred by City as a result of such event of default and any liquidated damages due from Contractor pursuant to the terms of this Contract or any other contract. All remedies provided for in this Contract may be exercised individually or in combination with any other remedy available hereunder or under applicable laws, rules and regulations. The exercise of any remedy shall not preclude or in any way be deemed to waive any other remedy.

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20. Termination for Convenience. City shall have the option, in its sole discretion, to terminate this Agreement, at any time during the term hereof, for convenience and without cause. City shall exercise this option by giving Contractor written notice of termination. The notice shall specify the date on which termination shall become effective. In no event shall City be liable for costs incurred by Contractor or any of its subcontractors after the termination date specified by City.

21. Guaranteed Maximum Costs. The City's obligation hereunder shall not at any time exceed the amount certified by the Controller for the purpose and period stated in such certification. Except as may be provided by City ordinances governing emergency conditions, the City and its employees and officers are not authorized to request Contractor to perform services or to provide materials, equipment and supplies that would result in Contractor performing services or providing materials, equipment and supplies that are beyond the scope of the services, materials, equipment and supplies agreed upon in the contract unless the agreement is amended in writing and approved as required by law to authorize the additional services, materials, equipment or supplies. The City is not required to reimburse Contractor for services, materials, equipment or supplies that are provided by Contractor which are beyond the scope of the services, materials, equipment and supplies agreed upon in the contract and which were not approved by a written amendment to the agreement having been lawfully executed by the City. The City and its employees and officers are not authorized to offer or promise to Contractor additional funding for the contract which would exceed the maximum amount of funding provided for in the contract for Contractor's performance under the contract. Additional funding for the contract in excess of the maximum provided in the contract shall require lawful approval and certification by the Controller of the City. The City is not required to honor any offered or promised additional funding for a contract which exceeds the maximum provided in the contract which requires lawful approval and certification of the Controller when the lawful approval and certification by the Controller has not been obtained. Controller is not authorized to make payments on any contract for which funds have not been certified as available in the budget or by supplemental appropriation.

22. Taxes. Payment of any taxes, including possessory interest taxes and California sales and use taxes, levied upon or as a result of this Contract, or the services delivered pursuant hereto, shall be the obligation of Contractor. Contractor recognizes and understands that this Contract may create a "possessory interest" for property tax purposes. Generally, such a possessory interest is not created unless the Contract entitles the Contractor to possession, occupancy, or use of City property for private gain. If such a possessory interest is created, then the following shall apply:

A. Contractor, on behalf of itself and any permitted successors and assigns, recognizes and understands that Contractor, and any permitted successors and assigns, may be subject to real property tax assessments on the possessory interest.

B. Contractor, on behalf of itself and any permitted successors and assigns, recognizes and understands that the creation, extensions, renewal, or assignment of this Contract may result in a "change in ownership" for purposes of real property taxes, and therefore may result in a revaluation of any possessory interest by this Contract. Contractor accordingly agrees on behalf of itself and its permitted

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successors and assigns to report on behalf of the City to the County Assessor the information required by Revenue and Taxation Code section 480.5, as amended from time to time, and any successor provision.

C. Contractor, on behalf of itself and any permitted successors and assigns, recognizes and understands that other events may cause a change of ownership of the possessory interest and result in the revaluation of the possessory interest. (See, e.g., Rev. & Tax Code section 64, as amended from time to time). Contractor accordingly agrees on behalf of itself and its permitted successors and assigns to report any change in ownership to the County Assessor, the State Board of Equalization or other public agency as required by law.

D. Contractor further agrees to provide such other information as may be requested by the City to enable the City to comply with any reporting requirements for possessory interests that are imposed by applicable law.

23. Use of City Opinion. Contractor shall not quote, paraphrase, or otherwise refer to or use any opinion of City, its officers or agents, regarding Contractor or Contractor's performance under this contract without prior written permission of Purchasing.

24. Nondiscrimination; Penalties

A. Contractor Shall Not Discriminate. In the performance of this Agreement, Contractor agrees not to discriminate against any employee, City and County employee working with such contractor or subcontractor, applicant for employment with such contractor or subcontractor, or against any person seeking accommodations, advantages, facilities, privileges, services, or membership in all business, social, or other establishments or organizations, on the basis of the fact or perception of a person's race, color, creed, religion, national origin, ancestry, age, height, weight, sex, sexual orientation, gender identity, domestic partner status, marital status, disability or Acquired Immune Deficiency Syndrome or HIV status (AIDS/HIV status), or association with members of such protected classes, or in retaliation for opposition to discrimination against such classes.

B. Subcontracts. Contractor shall incorporate by reference in all subcontracts the provisions of §§12B.2(a), 12B.2(c)-(k), and 12C.3 of the San Francisco Administrative Code and shall require all subcontractors to comply with such provisions. Contractor's failure to comply with the obligations in this subsection shall constitute a material breach of this Agreement. The entire San Francisco Administrative Code is available on the web at a site maintained by American Legal Publishing Corporation.

C. Nondiscrimination in Benefits. Contractor does not as of the date of this Agreement and will not during the term of this Agreement, in any of its operations in San Francisco, on real property owned by San Francisco, or where work is being performed for the City elsewhere in the United States, discriminate in the provision of bereavement leave, family medical leave, health benefits, membership or membership discounts, moving expenses, pension and retirement benefits or travel benefits, as well as any benefits other than the benefits specified above, between employees with domestic partners and employees with spouses, and/or between the domestic partners and spouses of such employees, where the domestic partnership has been registered with a governmental entity pursuant to state or local law

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authorizing such registration, subject to the conditions set forth in §12B.2(b) of the San Francisco Administrative Code.

D. Condition to Contract. As a condition to this Agreement, Contractor shall execute the “Chapter 12B Declaration: Nondiscrimination in Contracts and Benefits” form (form CMD-12B-101) with supporting documentation and secure the approval of the form by the San Francisco Contract Monitoring Division (formerly San Francisco Human Rights Commission).

E. Incorporation of Administrative Code Provisions by Reference. The provisions of Chapters 12B and 12C of the San Francisco Administrative Code are incorporated in this Section by reference and made a part of this Agreement as though fully set forth herein. Contractor shall comply fully with and be bound by all of the provisions that apply to this Agreement under such Chapters, including but not limited to the remedies provided in such Chapters. Without limiting the foregoing, Contractor understands that pursuant to §§12B.2(h) and 12C.3(g) of the San Francisco Administrative Code, a penalty of \$50 for each person for each calendar day during which such person was discriminated against in violation of the provisions of this Agreement may be assessed against Contractor and/or deducted from any payments due Contractor.

25. Local Business Enterprise Utilization; Liquidated Damages

A. The LBE Ordinance. Contractor, shall comply with all the requirements of the Local Business Enterprise and Non-Discrimination in Contracting Ordinance set forth in Chapter 14B of the San Francisco Administrative Code as it now exists or as it may be amended in the future (collectively the “LBE Ordinance”), provided such amendments do not materially increase Contractor's obligations or liabilities, or materially diminish Contractor's rights, under this Agreement. Such provisions of the LBE Ordinance are incorporated by reference and made a part of this Agreement as though fully set forth in this section. Contractor’s willful failure to comply with any applicable provisions of the LBE Ordinance is a material breach of Contractor's obligations under this Agreement and shall entitle City, subject to any applicable notice and cure provisions set forth in this Agreement, to exercise any of the remedies provided for under this Agreement, under the LBE Ordinance or otherwise available at law or in equity, which remedies shall be cumulative unless this Agreement expressly provides that any remedy is exclusive. In addition, Contractor shall comply fully with all other applicable local, state and federal laws prohibiting discrimination and requiring equal opportunity in contracting, including subcontracting.

B. Enforcement. If Contractor willfully fails to comply with any of the provisions of the LBE Ordinance, the rules and regulations implementing the LBE Ordinance, or the provisions of this Agreement pertaining to LBE participation, Contractor shall be liable for liquidated damages in an amount equal to Contractor’s net profit on this Agreement, or 10% of the total amount of this Agreement, or \$1,000, whichever is greatest. The Director of the City’s Contract Monitoring Division (CMD) or any other public official authorized to enforce the LBE Ordinance (separately and collectively, the “Director of CMD”) may also impose other sanctions against Contractor authorized in the LBE Ordinance, including declaring the Contractor to be irresponsible and ineligible to contract with the City for a period of up to five years or revocation of the Contractor’s LBE certification. The Director of CMD will determine the sanctions to be imposed, including the amount of liquidated damages, after investigation

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pursuant to Administrative Code §14B.17. By entering into this Agreement, Contractor acknowledges and agrees that any liquidated damages assessed by the Director of the CMD shall be payable to City upon demand. Contractor further acknowledges and agrees that any liquidated damages assessed may be withheld from any monies due to Contractor on any contract with City. Contractor agrees to maintain records necessary for monitoring its compliance with the LBE Ordinance for a period of three years following termination or expiration of this Agreement, and shall make such records available for audit and inspection by the Director of CMD or the Controller upon request.

26. MacBride Principles – Northern Ireland. Pursuant to San Francisco Administrative Code § 12F.5, the City and County of San Francisco urges companies doing business in Northern Ireland to move towards resolving employment inequities, and encourages such companies to abide by the MacBride Principles. The City and County of San Francisco urges San Francisco companies to do business with corporations that abide by the MacBride Principles.

27. Tropical Hardwood and Virgin Redwood Ban. The City and County of San Francisco urges contractors not to import, purchase, obtain, or use for any purpose, any tropical hardwood, tropical hardwood product, virgin redwood or virgin redwood product. If this order is for wood products or a service involving wood products: (a) Chapter 8 of the Environment Code is incorporated herein and by reference made a part hereof as though fully set forth. (b) Except as expressly permitted by the application of Sections 802(B), 803(B), and 804(B) of the Environment Code, Contractor shall not provide any items to the City in performance of this contract which are tropical hardwoods, tropical hardwood products, virgin redwood or virgin redwood products. (c) Failure of Contractor to comply with any of the requirements of Chapter 8 of the Environment Code shall be deemed a material breach of contract.

28. Resource Conservation. Contractor agrees to comply fully with the provisions of Chapter 5 of the San Francisco Environment Code (“Resource Conservation”), as amended from time to time. Said provisions are incorporated herein by reference

29. Submitting False Claims; Monetary Penalties. Pursuant to San Francisco Administrative Code §21.35, any contractor, subcontractor or consultant who submits a false claim shall be liable to the City for the statutory penalties set forth in that section. The text of Section 21.35, along with the entire San Francisco Administrative Code is available on the web at a site maintained by American Legal Publishing Corporation. A contractor, subcontractor or consultant will be deemed to have submitted a false claim to the City if the contractor, subcontractor or consultant: (a) knowingly presents or causes to be presented to an officer or employee of the City a false claim or request for payment or approval; (b) knowingly makes, uses, or causes to be made or used a false record or statement to get a false claim paid or approved by the City; (c) conspires to defraud the City by getting a false claim allowed or paid by the City; (d) knowingly makes, uses, or causes to be made or used a false record or statement to conceal, avoid, or decrease an obligation to pay or transmit money or property to the City; or (e) is a beneficiary of an inadvertent submission of a false claim to the City, subsequently discovers the falsity of the claim, and fails to disclose the false claim to the City within a reasonable time after discovery of the false claim.

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30. Liability of City. CITY'S PAYMENT OBLIGATIONS UNDER THIS CONTRACT SHALL BE LIMITED TO THE PAYMENT OF THE COMPENSATION PROVIDED FOR UNDER THIS CONTRACT. NOTWITHSTANDING ANY OTHER PROVISION OF THIS CONTRACT, IN NO EVENT SHALL CITY BE LIABLE, REGARDLESS OF WHETHER ANY CLAIM IS BASED ON CONTRACT OR TORT, FOR ANY SPECIAL, CONSEQUENTIAL, INDIRECT OR INCIDENTAL DAMAGES, INCLUDING, BUT NOT LIMITED TO, LOST PROFITS, ARISING OUT OF OR IN CONNECTION WITH THIS CONTRACT OR THE SERVICES PERFORMED IN CONNECTION WITH THIS CONTRACT.

31. Drug-Free Workplace Policy. Contractor acknowledges that pursuant to the Federal Drug-Free Workplace Act of 1989, the unlawful manufacture, distribution, dispensation, possession, or use of a controlled substance is prohibited on City premises. Contractor agrees that any violation of this prohibition by Contractor, its employees, agents, or assigns will be deemed a material breach of this Contract.

32. Compliance with Americans with Disabilities Act. Contractor acknowledges that, pursuant to the Americans with Disabilities Act (ADA), programs, services and other activities provided by a public entity to the public, whether directly or through a contractor, must be accessible to the disabled public. Contractor shall provide the services specified in this Contract in a manner that complies with the ADA and any and all other applicable federal, state and local disability rights legislation. Contractor agrees not to discriminate against disabled persons in the provision of services, benefits or activities provided under this Contract and further agrees that any violation of this prohibition on the part of Contractor, its employees, agents or assigns will constitute a material breach of this Contract.

33. Compliance with Laws. Contractor shall keep itself fully informed of the City's Charter, codes, ordinances and regulations of the City and of all state, and federal laws in any manner affecting the performance of this Contract, and must at all times comply with such local codes, ordinances, and regulations and all applicable laws as they may be amended from time to time.

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34. Bid Protests. Bid protests for purchases of Commodities shall be submitted and responded to in accordance with Rules and Regulations 21.3(i) pertaining to the San Francisco Administrative Code, Chapter 21.

35. Food Service Waste Reduction Requirements. Contractor agrees to comply fully with and be bound by all of the provisions of the Food Service Waste Reduction Ordinance, as set forth in San Francisco Environment Code Chapter 16, including the remedies provided, and implementing guidelines and rules. The provisions of Chapter 16 are incorporated herein by reference and made a part of this Agreement as though fully set forth. This provision is a material term of this Agreement. By entering into this Agreement, Contractor agrees that if it breaches this provision, City will suffer actual damages that will be impractical or extremely difficult to determine; further, Contractor agrees that the sum of one hundred dollars (\$100) liquidated damages for the first breach, two hundred dollars (\$200) liquidated damages for the second breach in the same year, and five hundred dollars (\$500) liquidated damages for subsequent breaches in the same year is reasonable estimate of the damage that City will incur based on the violation, established in light of the circumstances existing at the time this Agreement was made. Such amount shall not be considered a penalty, but rather agreed monetary damages sustained by City because of Contractor's failure to comply with this provision.

END OF BID AND CONTRACT CONDITIONS

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These terms and conditions supplement the City's Bid and Contract Conditions. In the event of a conflict between these conditions and the preceding Bid and Contract Conditions, these conditions take precedence.

36. Contract Term. The contract period shall be for approximately thirty-six (36) months through to an end date of that thirty-six (36) month period.

37. Contract Extension. This contract may be extended, all or in part, for a period or periods up to one year by mutual agreement in writing. The maximum contract period shall not be more than five (5) years.

38. Toll-Free Telephone Number. A contractor located outside of San Francisco is encouraged to provide free telephone services for placing orders. This requirement can be met by providing a toll-free telephone number or accepting collect calls.

39. Cooperative Agreement. Contractor agrees _____ or does not agree _____ (make a selection by an "X" mark) that during the term of this agreement and any authorized extension, the Director of Purchasing may allow other public agencies or non-profits made up of multiple public agencies to utilize this agreement to obtain some or all of the services and/or commodities to be provided by Contractor under the same terms and conditions as the City, pursuant to a Board of Supervisor Resolution.

40. Not used.

41. LBE Ordinance –To qualify for a bid discount under the provisions of Administrative Code Chapter 14B, an LBE must be certified by the Contracts Monitoring Division (formerly 'Human Rights Commission') by the Bid Due date. The certification application is available from CMD (415) 581-2310, and on the web. CMD's home page is:

<http://sfgov.org/cmd/>

Click on the "14B Local Business Enterprise Ordinance" tab.

42. Claim for Preference -To claim preference under the LBE Ordinance, see Bid Questionnaire.

If Bidder is claiming LBE preference as a supplier, it must comply with Administrative Code Chapter 14B Rules and Regulations VI D - Criteria for Suppliers (2):

"2) *A supplier must have a direct relationship with manufacturers for the materials, equipment, and supplies for which they seek certification, demonstrating that:*

a) *The supplier has an agreement with the manufacturer authorizing the supplier to distribute their products.*

b) *The supplier is able to provide a manufacturer's warranty."*

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To comply, at the time of the bid, bidders must include proof of the required relationships as an authorized dealer. Failure to provide adequate proof may result in a nonresponsive determination.

43. LBE bid discount; brokerage services –

Pursuant to Section 14B.7 of the Administrative Code, a bid discount will only be awarded to an LBE directly responsible for providing materials, equipment, supplies or services to the City as required by the Bid solicitation. An LBE will be deemed to be directly responsible for providing the required commodity or service only if it regularly does business as a manufacturer, or authorized manufacturer's representative, dealer or distributor, stocking distributor, franchisee, licensee, service provider, or has another direct agency relationship with the manufacturer or provider of the solicited commodity or service, and has been so certified by the Contracts Monitoring Division. An LBE will be considered to be "regularly doing business", as that term is used in the foregoing paragraph, if in the normal course of business, it stocks, warehouses or distributes commodities to businesses or entities other than public entities having a local business preference program. Such a determination will be subject to audit by CMD. No preference will be given to an LBE engaging in brokerage, referral or temporary employment services not meeting this definition, unless those services are required and specifically requested by the department.

44. LBE Subcontracting

A. Subcontracting to LBEs. Bidder is encouraged to make good faith efforts to award subcontracts to City and County of San Francisco-certified LBEs. This can be achieved through subcontracting, sub-consulting or supply opportunities. With the bid, the bidder is encouraged to provide a description of the type of good faith efforts the bidder estimates it may make under the contract.

B. Examples of Good Faith Efforts. "Good Faith Efforts" include but are not limited to the following:

- (1) Identifying and selecting specific products or services which can be subcontracted to certified LBEs.
- (2) Providing written notice to potential LBE subcontractors that Bidder will be bidding on this Contract and will be seeking subcontractors.
- (3) Advertising in one or more daily or weekly newspapers, trade association publications, trade oriented publications, trade journals, or other media specified by the City, for LBEs that are interested in participating in the project.
- (4) Following up on initial notices the Contractor sent to LBEs by contacting the LBEs to determine whether they were interested in performing specific parts of the project.
- (5) Providing interested LBEs with information about the scope of work.

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(6) Negotiating in good faith with the LBEs, and not unjustifiably rejecting as unsatisfactory proposals prepared by any LBEs, as determined by the City.

(7) Where applicable, advising and making efforts to assist interested LBEs in obtaining insurance required by the City and the prime contractor.

(8) Making efforts to obtain LBE participation that the City could reasonably expect would produce a level of participation sufficient to meet the City's goals and requirements.

C. Examples of Subcontracting. The following are examples of products which could be subcontracted under this Contract. The list is not intended to be exhaustive:

(1) the products or services which the supplier in turn sells to the City, or components of those products; (see Page 1 of the bid sheet);

(2) packing containers and materials used to ship the City's order;

(3) services of the carrier who delivers the City's orders;

(4) Pro rata share of LBE spending which is part of the suppliers' general and administrative expenses, if the supplier can show that the pro rata share can be reasonably allocated to this contract.

D. Reports. On a quarterly (January 1 – March 31, April 1 – June 30, July 1 – September 30, October 1 – December 31) basis, the Contractor will provide CMD with reports on LBE subcontracting under this Contract. The report must include a narrative description of the good faith efforts, if any, the Contractor has made during the quarter to provide subcontracting opportunities to LBEs and to meet the percentage goal.

E. CMD Data on LBEs. Contractor will obtain from CMD a copy of CMD's database of LBEs, and this or other information from CMD, shall be the basis for determining whether a LBE is confirmed with CMD. Contractor will obtain an updated copy of CMD's database at least **quarterly**. Please call CMD at (415) 581-2310.

45. Audit and Inspection of Records. Contractor agrees to maintain and make available to the City, during regular business hours, accurate books and accounting records relating to its work under this Agreement. Contractor will permit City to audit, examine and make excerpts and transcripts from such books and records, and to make audits of all invoices, materials, payrolls, records or personnel and other data related to all other matters covered by this Agreement, whether funded in whole or in part under this Agreement. Contractor shall maintain such data and records in an accessible location and condition for a period of not less than five years after final payment under this Agreement or until after final audit has been resolved, whichever is later. The State of California or any federal agency having an interest in the subject matter of this Agreement shall have the same rights conferred upon City by this Section.

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46. Conflict of Interest. Through its execution of this Contract, Contractor acknowledges that it is familiar with the provision of Section 15.103 of the City's Charter, Article III, Chapter 2 of City's Campaign and Governmental Conduct Code, and Section 87100 et seq. and Section 1090 et seq. of the Government Code of the State of California, and certifies that it does not know of any facts which constitutes a violation of said provisions and agrees that it will immediately notify the City if it becomes aware of any such fact during the term of this Contract.

47. Non-Waiver of Rights. The omission by either party at any time to enforce any default or right reserved to it, or to require performance of any of the terms, covenants, or provisions hereof by the other party at the time designated, shall not be a waiver of any such default or right to which the party is entitled, nor shall in any way affect the right of the party to enforce such provisions thereafter.

48. Contractor's Default. If Contractor fails to fulfill its obligations under this contract proposal, whether or not said obligations are specified in this section, Purchasing reserves the right to: (a) terminate this contract at no cost to the City; (b) take action in accordance with Sections 17 and 19, or (c) exercise any other legal or equitable remedy.

49. Bankruptcy. In the event that either party shall cease conducting business in the normal course, become insolvent, make a general assignment for the benefit of creditors, suffer or permit the appointment of a receiver for its business or assets or shall avail itself of, or become subject to, any proceeding under the Federal Bankruptcy Act or any other statute of any state relating to insolvency or the protection of rights of creditors, then at the option of the other party this contract shall terminate and be of no further force and effect, and any property or rights of such other party, tangible or intangible, shall forthwith be returned to it.

50. Incidental and Consequential Damages. Contractor shall be responsible for incidental and consequential damages resulting in whole or in part from Contractor's acts or omissions. Nothing in this Agreement shall constitute a waiver or limitation of any rights which City may have under applicable law.

51. Reports by Contractor

Multi-year Term Contracts

Each year, no later than February 15; Contractor shall submit a soft copy report of the total items ordered, by month, under this contract during the preceding calendar year (January 1 – December 31). The report must be in a format acceptable to City and must list by department or location the following: (1) all items awarded under this contract; and (2) total quantity and dollar value of each item ordered, including items for which there were no orders. Contractor must also furnish a separate similar report for the total of all items ordered by City which are not part of this Contract, and any usage reports required prior to the extension of a Contract or Contract Modification. Emailed reports must not be larger than **10MB**.

Contractor shall email reports to:

OCAVendor.Reports@sfgov.org

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Any report files larger than **10MB** must be submitted in electronic format on USB drive and mailed to the address shown below with the term contract number and “Annual Supplier Reporting” clearly marked on the envelope/packaging.

Contractor shall mail the reports to:

OCA Supplier Reporting
Re: Term Contract No. 70885
City and County of San Francisco
Office of Contract Administration – Purchasing
City Hall, Room 430
1 Dr. Carlton B. Goodlett Place
San Francisco, CA 94102-4685

52. Notice to Parties. All notices to be given by the parties hereto shall be in writing, and served by depositing same in the United States Post Office, postage paid and registered as follows:

Director of Purchasing
City and County of San Francisco
Office of Contract Administration
Purchasing Division
City Hall, Room 430
1 Dr. Carlton B. Goodlett Place
San Francisco, CA 94102-4685

53. Subcontracting. Contractor is prohibited from subcontracting the direct supply of commodities under this contract unless such subcontracting is agreed to in writing by Purchasing. No party on the basis of this contract shall in any way contract on behalf of or in the name of the other party of this contract, and violation of this provision shall confer no rights on any party and any action taken shall be void.

54. Independent Contractor. Contractor or any agent or employee of Contractor shall be deemed at all times to be an independent contractor and is wholly responsible for the manner in which it performs the services and work requested by City under this Contract. Contractor or any agent or employee of Contractor shall not have employee status with City, nor be entitled to participate in any plans, arrangements, or distributions by City pertaining to or in connection with any retirement, health or other benefits that City may offer its employees. Contractor or any agent or employee of Contractor is liable for the acts and omissions of itself, its employees and its agents. Contractor shall be responsible for all obligations and payments, whether imposed by federal, state or local law, including, but not limited to, FICA, income tax withholdings, unemployment compensation, insurance, and other similar responsibilities related to Contractor’s performing services and work, or any agent or employee of Contractor providing same. Nothing in this Contract shall be construed as creating an employment or agency relationship between City and Contractor or any agent or employee of Contractor. Any terms in

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this Contract referring to direction from City shall be construed as providing for direction as to policy and the result of Contractor's work only, and not as to the means by which such a result is obtained. City does not retain the right to control the means or the method by which Contractor performs work under this Contract.

55. Severability. Should the application of any provision of this Contract to any particular facts or circumstances be found by a court of competent jurisdiction to be invalid or unenforceable, then (a) the validity of other provisions of this Contract shall not be affected or impaired thereby, and (b) such provision shall be enforced to the maximum extent possible so as to effect the intent of the parties and shall be reformed without further action by the parties to the extent necessary to make such provision valid and enforceable.

56. Emergency - Priority 1 Service. In case of an emergency that affects any part of the San Francisco Bay Area, Contractor will give the City and County of San Francisco Priority 1 service. Contractor will make every good faith effort in attempting to deliver products using all modes of transportation available. Contractor shall provide a 24-hour emergency telephone number of a company representative who is able to receive and process orders for immediate delivery or will call in the event of an emergency. In addition, the Contractor shall charge fair and competitive prices for items and services ordered during an emergency and not covered under the awarded contract.

57. Contractors Unable to do Business with the City.

A. Generally

Contractors that do not comply with laws set forth in San Francisco's Municipal Codes may be unable to enter into a contract with the City. Some of the laws are included in this Contract Proposal, or in the sample terms and conditions attached.

B. Companies Headquartered in Certain States

This Contract is subject to the requirements of Administrative Code Chapter 12X, which prohibits the City from entering into contracts with companies headquartered in states with laws that perpetuate discrimination against LGBT populations or where any or all of the work on the contract will be performed in any of those states. Bidders are hereby advised that Bidders which have their United States headquarters in a state on the Covered State List, as that term is defined in Administrative Code Section 12X.3, or where any or all of the work on the contract will be performed in a state on the Covered State List may not enter into contracts with the City. A list of states on the Covered State List is available at the website of the City Administrator.

58. Term Bid – Quantities. This is a term, indefinite quantities contract. Unless otherwise specified herein, deliveries will be required in quantities and at times as ordered during the period of the contract. Estimated quantities are approximate only. City, in its sole discretion, may purchase any greater or lesser quantity. Purchasing may make minor purchases of items requested in City's advertisement for bids or

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contractor's bid from other suppliers when Purchasing determines, in its sole discretion, that the City has an immediate need for such items or that it is not practical to purchase against this contract.

59. First Source Hiring Program

A. Incorporation of Administrative Code Provisions by Reference. The provisions of Chapter 83 of the San Francisco Administrative Code are incorporated in this Section by reference and made a part of this Agreement as though fully set forth herein. Contractor shall comply fully with, and be bound by, all of the provisions that apply to this Agreement under such Chapter, including but not limited to the remedies provided therein. Capitalized terms used in this Section and not defined in this Agreement shall have the meanings assigned to such terms in Chapter 83.

B. First Source Hiring Agreement. As an essential term of, and consideration for, any contract or property contract with the City, not exempted by the FSHA, the Contractor shall enter into a first source hiring agreement ("agreement") with the City, on or before the effective date of the contract or property contract. Contractors shall also enter into an agreement with the City for any other work that it performs in the City. Such agreement shall:

(1) Set appropriate hiring and retention goals for entry level positions. The employer shall agree to achieve these hiring and retention goals, or, if unable to achieve these goals, to establish good faith efforts as to its attempts to do so, as set forth in the agreement. The agreement shall take into consideration the employer's participation in existing job training, referral and/or brokerage programs. Within the discretion of the FSHA, subject to appropriate modifications, participation in such programs may be certified as meeting the requirements of this Chapter. Failure either to achieve the specified goal, or to establish good faith efforts will constitute noncompliance and will subject the employer to the provisions of Section 83.10 of this Chapter.

(2) Set first source interviewing, recruitment and hiring requirements, which will provide the San Francisco Workforce Development System with the first opportunity to provide qualified economically disadvantaged individuals for consideration for employment for entry level positions. Employers shall consider all applications of qualified economically disadvantaged individuals referred by the System for employment; provided however, if the employer utilizes nondiscriminatory screening criteria, the employer shall have the sole discretion to interview and/or hire individuals referred or certified by the San Francisco Workforce Development System as being qualified economically disadvantaged individuals. The duration of the first source interviewing requirement shall be determined by the FSHA and shall be set forth in each agreement, but shall not exceed 10 days. During that period, the employer may publicize the entry level positions in accordance with the agreement. A need for urgent or temporary hires must be evaluated, and appropriate provisions for such a situation must be made in the agreement.

(3) Set appropriate requirements for providing notification of available entry level positions to the San Francisco Workforce Development System so that the System may train and refer an adequate pool of qualified economically disadvantaged individuals to participating employers. Notification should include such information as employment needs by occupational title, skills, and/or

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experience required, the hours required, wage scale and duration of employment, identification of entry level and training positions, identification of English language proficiency requirements, or absence thereof, and the projected schedule and procedures for hiring for each occupation. Employers should provide both long-term job need projections and notice before initiating the interviewing and hiring process. These notification requirements will take into consideration any need to protect the employer's proprietary information.

(4) Set appropriate record keeping and monitoring requirements. The First Source Hiring Administration shall develop easy-to-use forms and record keeping requirements for documenting compliance with the agreement. To the greatest extent possible, these requirements shall utilize the employer's existing record keeping systems, be non-duplicative, and facilitate a coordinated flow of information and referrals.

(5) Establish guidelines for employer good faith efforts to comply with the first source hiring requirements of this Chapter. The FSHA will work with City departments to develop employer good faith effort requirements appropriate to the types of contracts and property contracts handled by each department. Employers shall appoint a liaison for dealing with the development and implementation of the employer's agreement. In the event that the FSHA finds that the employer under a City contract or property contract has taken actions primarily for the purpose of circumventing the requirements of this Chapter, that employer shall be subject to the sanctions set forth in Section 83.10 of this Chapter.

(6) Set the term of the requirements.

(7) Set appropriate enforcement and sanctioning standards consistent with this Chapter.

(8) Set forth the City's obligations to develop training programs, job applicant referrals, technical assistance, and information systems that assist the employer in complying with this Chapter.

(9) Require the developer to include notice of the requirements of this Chapter in leases, subleases, and other occupancy contracts.

C. Hiring Decisions. Contractor shall make the final determination of whether an Economically Disadvantaged Individual referred by the System is "qualified" for the position.

D. Exceptions. Upon application by Employer, the First Source Hiring Administration may grant an exception to any or all of the requirements of Chapter 83 in any situation where it concludes that compliance with this Chapter would cause economic hardship.

E. Liquidated Damages. Contractor agrees:

(1) To be liable to the City for liquidated damages as provided in this section;

(2) To be subject to the procedures governing enforcement of breaches of contracts based on violations of contract provisions required by this Chapter as set forth in this section;

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(3) That the contractor's commitment to comply with this Chapter is a material element of the City's consideration for this contract; that the failure of the contractor to comply with the contract provisions required by this Chapter will cause harm to the City and the public which is significant and substantial but extremely difficult to quantify; that the harm to the City includes not only the financial cost of funding public assistance programs but also the insidious but impossible to quantify harm that this community and its families suffer as a result of unemployment; and that the assessment of liquidated damages of up to \$5,000 for every notice of a new hire for an entry level position improperly withheld by the contractor from the first source hiring process, as determined by the FSHA during its first investigation of a contractor, does not exceed a fair estimate of the financial and other damages that the City suffers as a result of the contractor's failure to comply with its first source referral contractual obligations.

(4) That the continued failure by a contractor to comply with its first source referral contractual obligations will cause further significant and substantial harm to the City and the public, and that a second assessment of liquidated damages of up to \$10,000 for each entry level position improperly withheld from the FSHA, from the time of the conclusion of the first investigation forward, does not exceed the financial and other damages that the City suffers as a result of the contractor's continued failure to comply with its first source referral contractual obligations;

(5) That in addition to the cost of investigating alleged violations under this Section, the computation of liquidated damages for purposes of this section is based on the following data:

a. The average length of stay on public assistance in San Francisco's County Adult Assistance Program is approximately 41 months at an average monthly grant of \$348 per month, totaling approximately \$14,379; and

b. In 2004, the retention rate of adults placed in employment programs funded under the Workforce Investment Act for at least the first six months of employment was 84.4%. Since qualified individuals under the First Source program face far fewer barriers to employment than their counterparts in programs funded by the Workforce Investment Act, it is reasonable to conclude that the average length of employment for an individual whom the First Source Program refers to an employer and who is hired in an entry level position is at least one year; therefore, liquidated damages that total \$5,000 for first violations and \$10,000 for subsequent violations as determined by FSHA constitute a fair, reasonable, and conservative attempt to quantify the harm caused to the City by the failure of a contractor to comply with its first source referral contractual obligations.

(6) That the failure of contractors to comply with this Chapter, except property contractors, may be subject to the debarment and monetary penalties set forth in Sections 6.80 et seq. of the San Francisco Administrative Code, as well as any other remedies available under the contract or at law; and violation of the requirements of Chapter 83 is subject to an assessment of liquidated damages in the amount of \$5,000 for every new hire for an Entry Level Position improperly withheld from the first source hiring process. The assessment of liquidated damages and the evaluation of any defenses or mitigating factors shall be made by the FSHA.

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F. Subcontracts. Any subcontract entered into by Contractor shall require the subcontractor to comply with the requirements of Chapter 83 and shall contain contractual obligations substantially the same as those set forth in this Section.

60. Consideration of Criminal History in Hiring and Employment Decisions

A. Contractor agrees to comply fully with and be bound by all of the provisions of Chapter 12T “City Contractor/Subcontractor Consideration of Criminal History in Hiring and Employment Decisions,” of the San Francisco Administrative Code (Chapter 12T), including the remedies provided, and implementing regulations, as may be amended from time to time. The provisions of Chapter 12T are incorporated by reference and made a part of this Agreement as though fully set forth herein. The text of the Chapter 12T is available on the web at <http://sfgov.org/olse/fco>. A partial listing of some of Contractor’s obligations under Chapter 12T is set forth in this Section. Contractor is required to comply with all of the applicable provisions of 12T, irrespective of the listing of obligations in this Section. Capitalized terms used in this Section and not defined in this Agreement shall have the meanings assigned to such terms in Chapter 12T.

B. The requirements of Chapter 12T shall only apply to a Contractor’s or Subcontractor’s operations to the extent those operations are in furtherance of the performance of this Agreement, and shall apply only to applicants and employees who would be or are performing work in furtherance of this Agreement.

C. Contractor shall incorporate by reference in all subcontracts the provisions of Chapter 12T, and shall require all subcontractors to comply with such provisions. Contractor’s failure to comply with the obligations in this subsection shall constitute a material breach of this Agreement.

D. Contractor or Subcontractor shall not inquire about, require disclosure of, or if such information is received base an Adverse Action on an applicant’s or potential applicant for employment, or employee’s: (1) Arrest not leading to a Conviction, unless the Arrest is undergoing an active pending criminal investigation or trial that has not yet been resolved; (2) participation in or completion of a diversion or a deferral of judgment program; (3) a Conviction that has been judicially dismissed, expunged, voided, invalidated, or otherwise rendered inoperative; (4) a Conviction or any other adjudication in the juvenile justice system; (5) a Conviction that is more than seven years old, from the date of sentencing; or (6) information pertaining to an offense other than a felony or misdemeanor, such as an infraction.

E. Contractor or Subcontractor shall not inquire about or require applicants, potential applicants for employment, or employees to disclose on any employment application the facts or details of any conviction history, unresolved arrest, or any matter identified in subsection 60(D), above. Contractor or Subcontractor shall not require such disclosure or make such inquiry until either after the first live interview with the person, or after a conditional offer of employment.

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F. Contractor or Subcontractor shall state in all solicitations or advertisements for employees that are reasonably likely to reach persons who are reasonably likely to seek employment to be performed under this Agreement, that the Contractor or Subcontractor will consider for employment qualified applicants with criminal histories in a manner consistent with the requirements of Chapter 12T.

G. Contractor and Subcontractors shall post the notice prepared by the Office of Labor Standards Enforcement (OLSE), available on OLSE's website, in a conspicuous place at every workplace, job site, or other location under the Contractor or Subcontractor's control at which work is being done or will be done in furtherance of the performance of this Agreement. The notice shall be posted in English, Spanish, Chinese, and any language spoken by at least 5% of the employees at the workplace, job site, or other location at which it is posted.

H. Contractor understands and agrees that if it fails to comply with the requirements of Chapter 12T, the City shall have the right to pursue any rights or remedies available under Chapter 12T, including but not limited to, a penalty of \$50 for a second violation and \$100 for a subsequent violation for each employee, applicant or other person as to whom a violation occurred or continued, termination or suspension in whole or in part of this Agreement.

61. Limitations on Contributions. Through execution of this Agreement, Contractor acknowledges that it is familiar with Section 1.126 of the City's Campaign and Governmental Conduct Code, which prohibits any person who contracts with the City for the rendition of personal services, for the furnishing of any material, supplies or equipment, for the sale or lease of any land or building, or for a grant, loan or loan guarantee, from making any campaign contribution to (1) an individual holding a City elective office if the contract must be approved by the individual, a board on which that individual serves, or a board on which an appointee of that individual serves, (2) a candidate for the office held by such individual, or (3) a committee controlled by such individual, at any time from the commencement of negotiations for the contract until the later of either the termination of negotiations for such contract or six months after the date the contract is approved. Contractor acknowledges that the foregoing restriction applies only if the contract or a combination or series of contracts approved by the same individual or board in a fiscal year have a total anticipated or actual value of \$50,000 or more. Contractor further acknowledges that the prohibition on contributions applies to each prospective party to the contract; each member of Contractor's board of directors; Contractor's chairperson, chief executive officer, chief financial officer and chief operating officer; any person with an ownership interest of more than 20 percent in Contractor; any subcontractor listed in the bid or contract; and any committee that is sponsored or controlled by Contractor. Additionally, Contractor acknowledges that Contractor must inform each of the persons described in the preceding sentence of the prohibitions contained in Section 1.126.

62. Prohibition on Political Activity with City Funds. In accordance with San Francisco Administrative Code Chapter 12.G, Contractor may not participate in, support, or attempt to influence any political campaign for a candidate or for a ballot measure (collectively, "Political Activity") in the performance of the services provided under this contract. Contractor agrees to comply with San Francisco Administrative Code Chapter 12.G and any implementing rules and regulations promulgated by the City's Controller. The terms and provisions of Chapter 12.G are incorporated herein by this reference. In the event Contractor violates the provisions of this section, the City may, in addition to any

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other rights or remedies available hereunder, (i) terminate this contract, and (ii) prohibit Contractor from bidding on or receiving any new City contract for a period of two (2) years. The Controller will not consider Contractor's use of profit as a violation of this section.

63. Preservative-Treated Wood Containing Arsenic. Contractor may not purchase preservative-treated wood products containing arsenic in the performance of this Agreement unless an exemption from the requirements of Chapter 13 of the San Francisco Environment Code is obtained from the Department of the Environment under Section 1304 of the Code. The term "preservative-treated wood containing arsenic" shall mean wood treated with a preservative that contains arsenic, elemental arsenic or an arsenic copper combination, including, but not limited to, chromated copper arsenate preservative, ammoniacal copper zinc arsenate preservative, or ammoniacal copper arsenate preservative. Contractor may purchase preservative-treated wood products on the list of environmentally preferable alternatives prepared and adopted by the Department of the Environment. This provision does not preclude Contractor from purchasing preservative-treated wood containing arsenic for saltwater immersion. The term "saltwater immersion" shall mean a pressure-treated wood that is used for construction purposes or facilities that are partially or totally immersed in saltwater.

64. Not used.

65. Protection of Private Information. Contractor has read and agrees to the terms set forth in San Francisco Administrative Code Sections 12M.2, "Nondisclosure of Private Information," and 12M.3, "Enforcement" of Administrative Code Chapter 12M, "Protection of Private Information," which are incorporated herein as if fully set forth. Contractor agrees that any failure of Contractor to comply with the requirements of Section 12M.2 of this Chapter shall be a material breach of the Contract. In such an event, in addition to any other remedies available to it under equity or law, the City may terminate the Contract, bring a false claim action against the Contractor pursuant to Chapter 6 or Chapter 21 of the Administrative Code, or debar the Contractor.

66. Sugar-Sweetened Beverage Prohibition. Contractor agrees that it will not sell, provide, or otherwise distribute Sugar-Sweetened Beverages, as defined by San Francisco Administrative Code Chapter 101, as part of its performance of this Agreement.

67. Modification of Agreement. This Agreement may not be modified, nor may compliance with any of its terms be waived, except by written instrument executed and approved in the same manner as this Agreement.

END OF GENERAL CONDITIONS

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The following terms and conditions supplement the City's Bid and Contract Conditions and General Conditions. In the event of a conflict between these conditions and the preceding Bid and Contract Conditions and General Conditions, these conditions take precedence.

68. Purpose. The purpose of this contract is to provide gasoline and propane fuel for the City's trucks, cars and equipment.

To ensure continuous and reliable sources of supply for fuel, the City may determine to award a primary as well as a secondary award for all four (4) aggregates on this bid.

69. Pre-Bid Conference. A Pre-bid Conference will be held as follows:

Location: San Francisco city Hall
1 Dr. Carlton B. Goodlett Place Room 431A
San Francisco, Ca 94102

Date and Time: Wednesday May 16, 2018 at 10:00 am

Although not mandatory, attendance at the conference is strongly urged for all prospective bidders on this contract.

Note: Please bring a copy of this contract proposal to the Pre-Bid Conference.

It is requested that bidder's questions concerning this Contract Proposal be submitted by email by close of business Monday May 14, 2018 and directed to:

Howard Tevelson, Senior Purchaser and Stacey Lo
City and County of San Francisco
Office of Contract Administration
Purchasing Division
City Hall, Room 430
1 Dr. Goodlett Place
San Francisco, CA 94102-4685
E-mail howard.tevelson@sfgov.org and Stacey.lo@sfgov.org

Please reference Contract Proposal No.70885

The Pre-bid Conference will begin at the time specified, and company representatives are urged to arrive on time. Topics already covered will not be repeated for the benefit of late arrivals. Failure to attend the Pre-bid Conference shall not excuse the successful bidder from any obligations of the contract. Written Bid Addendum will execute any change or addition to the requirements contained in this Contract Proposal, as a result of the Pre-bid Conference. It is the responsibility of the bidder to check for any Bid Addendum. **It is the responsibility of the bidder**

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to check for any Bid Addendum and any other items posted, that will be posted on this Contract Proposal's Event page in the Supplier Portal. The Event Number is 00000839

Note that every Addendum will create a new version of the Event. Bidders should monitor the event for new versions. If there is a new version that means that something has been changed or added in the event. If addenda are issued, a signed receipt must be acknowledged by the bidder by including them as part of the bid submission to ensure that all requirements are included in the proposal. Failure to include all addenda may result in your proposal not being considered. The City will assume no responsibility for oral instructions or suggestions.

If the City issues an Addendum after Bidder has submitted their bid, but prior to the Event end date, Bidder must retract their Bid, and resubmit their bid along with the newly issued Addendum. Supplier Portal:

<https://sfsupplierportal.sfgov.org/psp/supplier/SUPPLIER/ERP/h/?tab=DEFAULT>

70. Specifications

- A. With the exception of propane, all fuel deliveries under this contract shall be temperature adjusted to 60 degrees F.**
- B. Gasoline-**Regular unleaded and Premium unleaded shall meet all the requirements of the latest ASTM for gasoline. Regular unleaded Gasoline must have a minimum of 87 Octane content. Premium unleaded must have a minimum of 91 Octane content. All applicable Federal or State requirements shall apply during the term of this contract including 1996 CARB Phase III regulations of reformulated gasoline or latest, Sections 2250 through 2276 of Title 13.
- C. Propane-** Propane fuel shall meet odorized commercial grade specification with a composition containing no more than 15 % Propylene. The product must meet all Federal and State regulations, the latest ASTM standards, and shall pass any corresponding N.G.P.A.-L.G.P. tests.

71. Bidder's/Contractors Qualifications and Requirements

Minimum Qualifications.

MQ1. In order to receive consideration, Bidder/Contractor must have in-depth technical knowledge and three (3) years of experience within the last five (5) years in the products covered by the contract, for clients with similar quantities. **A letter must accompany the bid, stating the company's experience. The letter must be on company letter head, must be signed under penalty of perjury by an authorized party of the company.**

MQ2. You are required to fill in the required three (3) references which will be found at Required Information of All Bidders on page 7 of 7, and send that in with your bid.

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Additional Bidder's Qualifications and Requirements.

A. Contractor shall have and maintain, throughout the contract term, and any extension thereof, adequate stocking levels of all products and articles required by the all City Departments to ensure on time deliveries. This is to ensure all regular as well as all emergency requirements. Failure to maintain adequate stock may result in the Purchaser invoking the Contractor's Default clause (General Condition No. 48) of the contract.

B. Contractor shall be responsible for providing technical support and assistance to the City through Contractor's own personnel, equipment and facilities as well as through manufacturer's technical representatives. As part of this technical support and assistance, the Contractor shall provide personnel with in-depth technical knowledge of the products the Contractor is providing under this contract, to answer questions and offer any assistance required by City personnel, during City business hours (7:00 A.M. – 5:00 P.M.).

C. Contractor shall maintain stock as specified in other sections of this contract and adequate facilities to allow for immediate delivery orders placed by the City Department.

D. The City may require Contractor to provide within seven (7) working business days from the date they are requested to do so, information and documentation requested by Purchaser, including but not limited to: sources of supply, distribution, dealership or agency agreements and authorizations from manufacturer(s) they claim to represent, lines of credit with financial institutions for manufacturer(s) they claim to represent, lines of credit with financial institutions and suppliers, numbers of employees, trade references and any other information to determine the Contractor's fitness to supply the contract requirements.

E. The City reserves the right to reject any bid on which information submitted by Bidder fails to satisfy the City and/or Bidder is unable to supply information and documentation within the period of time requested. Any false statements made by a bidder in their submitted bid or any related communication/clarification may result in the disqualification of their bid from receiving further evaluation and contract award.

F. The City reserves the right to inspect Contractor's place of business, including Contractor's existing stock prior to award or during the contract term, to aid Purchaser in determining Contractor's ability to satisfy the terms and conditions of the contract.

G. Contractor must maintain normal business hours of at least 7:00 A.M. to 5:00 P.M., Monday through Friday throughout the term of the contract, and be open at all times during that period.

H. Contractor must be capable of producing usage reports required under General Condition No. 51 of this contract.

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I. Extra Requirements for Propane

1. Any tank that is not owned by the City will be furnished at a mutually agreed upon fee between the contractor and the Contract Administrator in accordance with General Condition 81 "Additional Items
2. Deliver, install and maintain at locations that may require them, propane fuel tanks, pumping units, motors, metering devices, hoses and hookups to the various City facilities and to any new facilities that may be added during the term of this contract. At no additional cost to the City the contractor shall perform initial installation, testing of the tanks and equipment, and train City personnel as required. Contractor must comply in accordance with Cal/ OSHA Title 8 and any and all other local State and Federal regulatory safety requirements.

J. Material Safety Data Sheets

Any City, state or Federal requirement for Hazardous Substance must be strictly adhered to.

Successful bidder must furnish completed Material Safety Data Sheets (MSDS) within ten days of notification to do so, for any product supplied on this contract that contains or is considered to be a hazardous substance. Failure to furnish a completed MSDS for each item required may result in rejection of the bid.

K. Contractor shall provide to the City, current updated MSDSs for required products under this agreement. MSDSs are subject to approval by the San Francisco Department of Public Health, Environmental Service Health as to form and content

72. City Department's Responsibilities

- A. Maintain adequate stock of most commonly used items to minimize emergency orders whenever possible and as applicable to the department's operations.
- B. Monitor and document Contractor's performance and furnish Purchaser copies of records, correspondence and all other documentation relevant to Contractor' performance.
- C. Inspect material received from Contractor immediately upon delivery and reject or return damaged or incorrect material for replacement at no extra charge or credit.
- D. Establish quality control measures, as applicable to department's operations, and provide documented reports to Purchaser and Contractor of any product defects or premature failures.

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E. Provide Purchasing with documentation of unsatisfactory performance of the Contractor and receive authorization from Purchasing to place orders with another Contractor.

73. Delivery

Contractor must comply with the following delivery requirements. Failure to comply with any or all requirements may result in Purchasing invoking General Condition 48, Contractor's Default Clause.

- A. Deliveries shall include all associated delivery/freight charges, F.O.B point of destination.
- B. Prior to all deliveries, Contractor shall provide scheduled delivery dates to the ordering department. Any deliveries made without prior scheduling will be rejected by the department with no additional costs incurred.
- C. All deliveries shall be made and accepted at the City location indicated by the ordering department between the hours of 8:00 A.M. and 2:00 P.M. (adjust hours if needed)
- D. Establish quality control measures, as applicable to department's operations, and provide documented reports to Purchaser and Contractor of any product defects or premature failures.
- E. No substitutions will be allowed.
- F. Emergency deliveries shall be delivered by best means possible, at no additional cost to the City. Contractor shall notify the department of the estimated time of delivery.
- G. Contractor shall notify the ordering department immediately if unable to deliver the items and/or quantity ordered. Contractor must notify and obtain approval from the ordering department prior to delivery of any back-ordered items. Department may reject back-ordered items at no additional costs incurred to the City.
- H. All deliveries must include a packing slip and must provide the following information:
- Complete description including manufacturer's name and part number
 - Quantity ordered
 - Contract number and contract item numbers
 - Back-ordered items and amount back-ordered
 - Date back-ordered items will be delivered
- I. In the event that back-ordered items are delayed in excess of five (5) working days, the City reserves the right to reject partial shipment or cancel the item(s) ordered from the Contract, at no additional cost incurred to the City.

A W A R D
FUEL-GASOLINE
For the Term November 01, 2018 through October 31, 2021

SPECIAL CONDITIONS

J. Contractor shall make deliveries as required by various City departments to the locations listed in this document, in the quantities and frequencies individually requested and within the time required, so as not to interrupt City services and operations. The City has many delivery locations. Contractor must be able to deliver to all the locations within the aggregate bid upon that are listed in this document. Additional locations may be added during the term of the contract.

Any failure to deliver the fuel as requested will be subject to General Condition 17, Failure to Deliver. If Contractor fails to deliver gasoline, diesel, bio-diesel and propane in the manner or within the time frame called for by this contract or, as requested by the City department, the City may purchase the fuel from another source on the open market. If the City has to pay a greater price, the excess price will be charged to and collected from the Contractor.

When deliveries of several products are combined to provide for a full-tank trailer-load to one location, the full-tank trailer price shall apply.

K. Deliveries to be made by tank truck (The words "tank truck" as used herein shall be understood to mean a tractor trailer unit with trailer-mounted metal tank suitably constructed to contain the fuels as described above). The tank truck shall be labeled and constructed to meet all the requirements of the California State Highway Patrol, the Interstate Commerce Commission and any and all local jurisdictions having control over said tank truck operation.

L. When making fuel deliveries under this Contract, the Contractor shall use equipment which complies with all applicable Federal, State and local government regulations.

M. Contractor shall be responsible for all City cost arising from any spillage of fuel resulting from a fuel delivery under this contract.

N. Each delivery of fuel must be accompanied by a Loading Ticket ("rank tag") or similar document showing the quantity of fuel being delivered.

O. PLEASE SEE ATTACHMENT A FOR DELIVERY LOCATIONS.

74. Price.

- a. Bid prices, mark up (plus) or down (minus) are to be firm for the term from award date through approximately August 30, 2021 as well as for any and all option year extensions.
- b. Prices used for this contract will be based on the daily average rack prices of the Oil Price Information Service (OPIS), for San Francisco or Stockton, based on locations of delivery. The prices for Aggregates 1, 3 and 4 will be based on the daily average rack in San Francisco, CA. Aggregates 2 will be based on the daily average rack prices for Stockton CA. Prices for propane will use the San Francisco daily average rack prices until prices for Stockton CA. become available. When and if Stockton prices become available propane for Aggregates 4, will change to daily average rack prices for Stockton CA prices.

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FUEL-GASOLINE
For the Term November 01, 2018 through October 31, 2021

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- c. Prices that will be used also will be based on the published OPIS prices at 5:30pm-6:00 pm EST / 2:30 pm- 3:00 pm PST for the previous day. Example Monday's published prices will be used for the basis of Tuesday's deliveries, Friday's published prices will be used for deliveries for Saturday, Sunday and Monday, unless there is a published weekend price.
- d. **PLEASE NOTE: For the Sierra locations, Aggregates 2 and 4, all bidders must include in their mark up or down any and all considerations for the distance of the locations and the amounts of fuel that will be delivered at those locations. There will not be any additional add on to the prices bid.**
- e. Only prices that appear on City Contract Proposal Bid Sheets and/or the extended bid prices in the People Soft system will be considered. If there are any discrepancies between the bid sheet and the People Soft System the Bid Sheets will prevail.
- f. In the event that the OPIS pricing ceases to be published, or is materially changed, either party may request a new basis to determine pricing for this contract. If a mutual agreement cannot be reached within a reasonable time, but no longer than thirty (30) days, this contract can be terminated with no prejudice against either party.
- g. In addition to the prices **invoiced** as based on the applicable OPIS daily rack prices plus or minus the vendors mark up or down, all taxes that are authorized by law and that can be documented may be added to the invoice.
- h. Bid prices will be inclusive of all costs to the City, including delivery/freight charges, F.O.B. point of destination. Bid prices shall be exclusive of any Federal, State, local sales or use tax. If there is a discrepancy between the Bid Sheet and the People Soft Line Items, the Bid Sheet pricing will prevail. In the event of a discrepancy between the unit price and the extended price, the unit price will prevail.
- i. **Bidders are requested to bid on both the Primary and the Secondary award opportunities.**

75. Price Adjustment.(Not Used)

76. Bid Evaluation.

Bidders must bid firm fixed prices. The evaluation will be done based on the mark up or mark down only. Bid prices should NOT include OPIS daily pricing.

Except as otherwise noted on Bid Sheets, bid prices will be evaluated for each item based on the estimated quantity times the bid price per specified unit, less applicable discount payment terms offered (see Bid and Contract Condition 12), less any applicable LBE preference (see General Conditions 41 through 43) and applicable sales tax adjustment (see Special Condition 76). Purchasing will attempt to

A W A R D
FUEL-GASOLINE
For the Term November 01, 2018 through October 31, 2021

SPECIAL CONDITIONS

evaluate this (“bid package” or “contract proposal” package) within thirty (30) days after receipt of bids(s). If Purchasing requires additional evaluation time, all bidders will be notified in writing of the new expected award date. If there is a discrepancy between the Bid Sheet and the People Soft Line Items, the Bid Sheet pricing will prevail. In the event of a discrepancy between the unit price and the extended price, the unit price will prevail.

Purchasing will attempt to evaluate this bid opportunity within sixty (60) days after the bid closing date. Although based on City policies this bid might take a longer period. Purchasing will attempt to keep all bidders informed.

The evaluation will be completed first for the Primary award and then at the City option the city might complete an evaluation for a secondary award for all four (4) Aggregates.

77. Adjustment of Bid Price for Sales Tax. In accordance with Administrative Code Chapter 21.32, for bid purposes, Purchasing will reduce your bid based on any sales tax revenue the City would receive from this purchase.

78. Award. Award will be made to the lowest priced, most responsive and responsible bidder by the Aggregate as noted on the bid sheets. *Bidders are required to bid on ALL items within an Aggregate to be responsive for that Aggregate. Failure to do so will result in a rejected bid.*

In determining the award, Purchasing will take into consideration, but will not be limited to:

- Price (evaluated)
- Satisfactory review of bidders' qualifications.
- Any other factors deemed pertinent

79. Awarded Items. If during the term of the contract, a contract item is determined to be unacceptable for a particular use, and such is documented by a City Department and as determined by Purchasing, it is understood and agreed that the item will be canceled and removed from the contract without penalty to the City. The City's sole obligation to the supplier is payment of deliveries made prior to the cancellation date. City shall give the supplier ten days' notice prior to any cancellation. The City will purchase the required replacement item from any source and in the manner as determined by Purchasing. If a contracted item has been discontinued by the manufacturer or is deemed temporarily unavailable, it will be the responsibility of the Contractor to search the marketplace and find an acceptable equal substitute in the time required for delivery and at the contract price. Contractor must notify Purchasing by certified mail, 30 days in advance of any changes in the description of article, brand, product code or packaging. Any changes made without the approval of Purchasing will constitute default and result in the City invoking General Condition No. 19.

80. Ordering. Items to be furnished under this contract shall be ordered through a release from the appropriate citywide contract by City departments during the effective period of the contract. All invoices for payments shall show the citywide contract number, complete description of item, quantity and contract price.

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FUEL-GASOLINE
For the Term November 01, 2018 through October 31, 2021

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81. Payment. The City agrees to pay for all products in accordance with the prices quoted in the successful bid and subject to any applicable discount provisions contained in said bid. Payments shall be made by the City to Contractor in arrears, for **completed orders**, throughout the term of the contract. Invoices submitted by the Contractor must be in a form acceptable to Purchasing and Controller. All amounts paid by the City to the Contractor shall be subject to the audit by the City.

82. Additional Items. If, in the satisfaction of governmental interests it is necessary to purchase additional items from Contractor, additional items may be added to this contract by mutual agreement of the parties. The aggregated cost of all additional items added to the contract, during the contract term, shall not exceed twenty percent (20%) of the total estimated value (cost) of the original contract. All requests to add additional items to the contract must be submitted by City Departments in writing to the Purchasing Division. All requests must include complete specifications, estimated quantities for the remainder of the contract period and a price quotation provided by the contractor, for each service. All additional items or services added to the contract shall be approved through issuance of a contract modification. In the event the aggregated cost of the contract increases by more than 20% of the total estimated value of the original contract, or the increase totals more than the Minimum Competitive Amount, the amount over 20% or the Minimum Competitive Amount, shall be bid in accordance with Standard Purchasing Procedures. The resulting bid award shall be added to the contract through a contract modification (same Contractor) or the issuance of a new contract (new Contractor) and include Contractor's name and information, complete service description, delivery information and pricing information.

83. Not Used (Environment Code Chapter 5, Resource Conservation Ordinance).

84. Bid Security. (Not Used)

85. Performance Bond. (Not Used)

86. Fidelity Bond) (Not Used)

87. Insurance Prior to award, the successful bidder or bidders will be required to furnish evidence of insurance as follows:

A. Without in any way limiting Contractor's liability pursuant to the "Indemnification" section of this Agreement, Contractor must maintain in force, during the full term of the Agreement, insurance in the following amounts and coverages:

(1) Workers' Compensation, in statutory amounts, with Employers' Liability Limits not less than \$1,000,000 each accident, injury, or illness; and

(2) Commercial General Liability Insurance with limits not less than \$5,000,000 each occurrence, Combined Single Limit for bodily Injury and Property Damage, including Contractual

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FUEL-GASOLINE
For the Term November 01, 2018 through October 31, 2021

SPECIAL CONDITIONS

Liability, Explosion, Collapse and Under (XCU) coverage, Personal Injury, Products and Completed operations, and

(3) Commercial Automobile Liability Insurance with limits not less than \$5,000,000 each occurrence, "Combined Single Limit" for Bodily Injury and Property Damage, including Owned, Non-Owned and Hired auto coverage, as applicable. Auto Liability coverage should be endorsed to include the Auto Pollution Endorsement and Motor carrier Act Endorsement, MSC90 and

(4) Pollution Liability Insurance with limits not less than \$5,000,000 each occurrence, and CA 9948, Broaden Pollution Coverage Endorsement. This coverage shall be endorsed to include Non-Owned Disposal Site coverage;

b. Contractor shall provide to the City, current updated MSDSs for required products under this agreement. MSDSs are subject to approval by the San Francisco Department of Public Health, Environmental Service Health as to form and content

B. Commercial General Liability and Commercial Automobile Liability Insurance policies must be endorsed to provide:

(1) Name as Additional Insured the City and County of San Francisco, its Officers, Agents, and Employees.

(2) That such policies are primary insurance to any other insurance available to the Additional Insureds, with respect to any claims arising out of this Agreement, and that insurance applies separately to each insured against whom claim is made or suit is brought.

C. Contractor shall provide thirty (30) days' advance written notice to the City of cancellation, intended non-renewal, or reduction in coverages, except for non-payment for which no less than ten (10) days' notice shall be provided to City. Notices shall be sent to:

Director, Office of Contract Administration
Purchasing Division
City and County of San Francisco
City Hall, Room 430
1 Dr. Carlton B. Goodlett Place
San Francisco, CA 94102-4685

D. Contractor hereby agrees to waive Workers' Compensation subrogation which any insurer of Contractor may acquire from Contractor by virtue of the payment of any loss. Contractor agrees to obtain any endorsement that may be necessary to effect this waiver of subrogation. The Workers' Compensation policy shall be endorsed with a waiver of subrogation in favor of the City for all work performed by the Contractor, its employees, agents and subcontractors.

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FUEL-GASOLINE
For the Term November 01, 2018 through October 31, 2021

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E. Should any of the required insurance be provided under a claims-made form, Contractor shall maintain such coverage continuously throughout the term of this Agreement and, without lapse, for a period of three years beyond the expiration of this Agreement, to the effect that, should occurrences during the contract term give rise to claims made after expiration of the Agreement, such claims shall be covered by such claims-made policies.

F. Should any of the required insurance be provided under a form of coverage that includes a general annual aggregate limit or provides that claims investigation or legal defense costs be included in such general annual aggregate limit, such general annual aggregate limit shall be double the occurrence or claims limits specified above.

G. Should any required insurance lapse during the term of this Agreement, requests for payments originating after such lapse shall not be processed until the City receives satisfactory evidence of reinstated coverage as required by this Agreement, effective as of the lapse date. If insurance is not reinstated, the City may, at its sole option, terminate this Agreement effective on the date of such lapse of insurance.

H. Before commencing any operations under this Agreement, Contractor shall furnish to City certificates of insurance and additional insured policy endorsements with insurers with ratings comparable to A-, VIII or higher, that are authorized to do business in the State of California, and that are satisfactory to City, in form evidencing all coverages set forth above. Failure to maintain insurance shall constitute a material breach of this Agreement.

I. Approval of the insurance by City shall not relieve or decrease the liability of Contractor hereunder.

J. If a subcontractor will be used to complete any portion of this agreement, the Contractor shall ensure that the subcontractor shall provide all necessary insurance and shall name the City and County of San Francisco, its officers, agents and employees and the Contractor listed as additional insured.

88. Failure to Execute Contract – Within ten business days of the receipt of a notice of award, the bidder to whom the contract is awarded shall deliver the required bond documents and/or specified insurance certificates to City. If the bidder fails or refuses to furnish the required bond and/or insurance within ten days after receiving notice from Purchasing, Purchasing may, at its option, determine that this bidder has abandoned its bid. Thereupon the tentative award of said contract to this bidder shall be canceled and City shall notify the bidder's surety and collect on the bidder's bond (or the check accompanying its bid shall be deposited with the Treasurer of the City and County of San Francisco for collection) and the proceeds thereof shall be retained by City as partial liquidated damages for failure of such bidder to properly file the bonds and insurance herein required. The foregoing in no way limits the damages which are recoverable by City whether or not defined elsewhere in the contract documents.

89. Not Used (Sweatfree Procurement).

A W A R D
FUEL-GASOLINE
For the Term November 01, 2018 through October 31, 2021

SPECIAL CONDITIONS

90. Entire Agreement. This contract sets forth the entire Agreement between the parties, and supersedes all other oral or written provisions.

91. Questions. Any questions, objections, or clarifications concerning the scope of services/specifications or requirements in this bid proposal must be submitted in writing, and emailed to howard.tevelson@sfgov.org and Stacey.lo@sfgov.org and received no later than close of business, Monday May 21, 2018 (Pacific Standard Time).by OCA Bidders who fail to do so will waive all further rights to protest, based on these specifications and conditions.

92. Bid Submittal Instructions. Bids **must** be, submitted before the due time, or electronically uploaded into the City's PeopleSoft bidding portal <https://sfsupplierportal.sfgov.org/psp/supplier/SUPPLIER/ERP/h/?tab=DEFAULT> . Bids transmitted by fax or any type of electronic mail will not be accepted.

Bids must be submitted electronically in the City's PeopleSoft system. Postmarks will not be considered in judging the timeliness of submissions. Bids transmitted by fax, in person, or any type of electronic mail will not be accepted. In addition all upload items including the excel bid sheet must be sent to the purchaser on a USB drive.

This bid opportunity has Event ID No. 00000839OCA TC 70885 fuel- Gasoline and Propane

- A. Upload all required Bid documents via the Supplier Portal:
 - I.** Page 1 of the Contract Proposal completed and signed.
 - II.** Response to Contract Proposal General Condition 39 "Cooperative Agreement."
 - III.** Response to Contract Proposal General Condition 57 "Contractors Unable to do Business with the City."
 - IV.** "Bid Sheets" Attachment **must be kept in excel format**
 - V.** All questionnaires and forms, completed and signed, including signed bid addenda or if applicable.
 - VI.** Three (3) verifiable references
 - VII All documents required sent in on a USB drive.**
 - VIII bidders must bid on all bid line within an Aggregate to be responsive for that aggregate.**

To receive full consideration, your bid should be unqualified and unconditional.

FOR MORE INFORMATION, call:

Howard Tevelson , Senior Purchaser OR Stacey Lo

(415) 554-6740

415-554-6732

END OF SPECIAL CONDITIONS

City and County of San Francisco
 Office of Contract Administration
 Purchasing Department
 City Hall, Room 430
 1 Dr. Carlton B. Goodlett Place
 San Francisco, CA 94102-4685



Contract Modification 1

Fuel- Gasoline

Western States Oil
 ATTN: Bob Brown
 1780 South 10th Street
 San Jose, CA 95112
 E-mail: bbrown@lubeoil.com

Date: March 17, 2020
 Buyer Name: Howard Tevelson
 Term contract: 70885
 Contract ID: 1000012394
 Supplier ID: 0000008277
 Type: Indefinite Quantity
 Not-to-exceed amount: \$ 32,000,000

The history of this contract and its modifications is as follows:

Modification	Start Date	End Date	Amount	Other Changes
Original contract	11-01-18	10-31-21	\$ 32,000,000	
1	No Change	No Change	\$ 32,000,000	Add information to cover San Francisco emergency

This Contract Modification 1 changes the contract as follows:

- Adds a requirement to furnish San Francisco Fuel- Gasoline in an emergency situation. Deletes General Condition 39, adds General Conditions 40 and 64, and updates General Conditions 57 and 61. (See page 2 and 3 of this modification)
 All other terms and conditions remain the same.

Approved by the City:

Stacey
 Lo

Digitally signed by Stacey Lo
 DN: cn=Stacey Lo, o=Office of
 Contract Administration,
 ou=ADIA,
 email=stacey.lo@sfgov.org, c=US
 Date: 2020.04.01 07:27:26 -07'00'

for

Acting Director Sailaja Kurella

Authorized Representative,

The following is hereby added to the contract:

In a San Francisco emergency, Western State Oil will deliver Fuel-Gasoline with a truck within 6 to 8 hours during normal business hours and 10 to 12 hours after normal business hours, weekends and holidays. The emergency fee for truck and driver with fuel will be \$85.00 portal to portal for normal business hours and \$ 275.00 portal to portal after normal business hour, weekends and holidays. The fee for the fuel will be based on a mark up or down of the current available fuel cost. The fee for a truck and driver only will be \$ 295.00 portal to portal with a 10-hour maximum per driver.

The following terms are hereby modified:

1. General Condition 39, Cooperative Agreement is hereby deleted in its entirety.
2. General Condition 40 Withholding is hereby added as follows; Contractor agrees that it is obligated to pay all amounts due to the City under the San Francisco Business and Tax Regulations Code during the term of this Agreement. Pursuant to Section 6.10-2 of the San Francisco Business and Tax Regulations Code, Contractor further acknowledges and agrees that City may withhold any payments due to Contractor under this Agreement if Contractor is delinquent in the payment of any amount required to be paid to the City under the San Francisco Business and Tax Regulations Code. Any payments withheld under this paragraph shall be made to Contractor, without interest, upon Contractor coming back into compliance with its obligations
3. General Condition 57, Contractors Unable to do Business with the City. Is hereby deleted and replaced with the following Subject to certain exceptions, Proposers are hereby advised that this Contract is subject to the requirements of Administrative Code Chapter 12X, which prohibits the City from entering into a contract with a contractor that has its headquarters in a state that has enacted a law or laws that perpetuate discrimination against LGBT people and/or has enacted a law that prohibits abortion prior to the viability of the fetus, or a contractor that will perform any or all of the work on the contract in such a state. Chapter 12X requires the City Administrator to maintain a list of such states, defined as "Covered States" under Administrative Code Sections 12X.2 and 12X.12. The list of Covered States is available on the website of the City Administrator (<https://sfpsa.org/chapter-12x-anti-lgbt-state-ban-list>). Proposers will be required to certify compliance with Chapter 12X as part of its proposal, unless the City determines that a statutory exception applies.
4. General condition 61, Limitation on Contributions. Is hereby deleted and replaced with the following: Through execution of this Agreement, Contractor acknowledges its obligations under Section 1.126 of the City's Campaign and Governmental Conduct Code, which prohibits any person who contracts with, or is seeking a contract with, any department of the City for the rendition of person services, for the furnishing of any material, supplies or equipment, for the sale or lease of any land or building, for a grant, loan or loan guarantee, or for a development agreement, from making any campaign contribution to (a) a City elected official if the contract must be approved by that official, a board on which that official serves, or the board of a state agency on which an appointee of that official serves, (b) a candidate for that City elective office, or (c) a committee controlled by such elected official, or a candidate for that office, at any time from the submission of a proposal for the contract until the later of

TC 70885

either the termination of negotiations for such contract or twelve months after the date the City approves the contract. The prohibition on contributions applies to each prospective party to the contract; each member of Contractor's board of directors; Contractor's chairperson, chief executive officer, chief financial officer and chief operating officer; any person with an ownership interest of more than 10% in Contractor; any subcontractor listed in the bid or contract; and any committee that is sponsored or controlled by Contractor. Contractor certifies that it has informed each such person of the limitation on contributions imposed by Section 1.126 by the time it submitted a proposal for the contract, and has provided the names of the persons required to be informed to the City department with whom it is contracting.

5. General Condition 64, Consideration of Salary History is hereby added to this contract as follows: Contractor shall comply with San Francisco Administrative Code Chapter 12K, the Consideration of Salary History Ordinance or "Pay Parity Act." Contractor is prohibited from considering current or past salary of an applicant in determining whether to hire the applicant or what salary to offer the applicant to the extent that such applicant is applying for employment to be performed on this Agreement or in furtherance of this Agreement, and whose application, in whole or part, will be solicited, received, processed or considered, whether or not through an interview, in the City or on City property. The ordinance also prohibits employers from (1) asking such applicants about their current or past salary or (2) disclosing a current or former employee's salary history without that employee's authorization unless the salary history is publicly available. Contractor is subject to the enforcement and penalty provisions in Chapter 12K. Information about and the text of Chapter 12K is available on the web at <https://sfgov.org/olse/consideration-salary-history>. Contractor is required to comply with all of the applicable provisions of 12K, irrespective of the listing of obligations in this Section.

City and County of San Francisco
 Office of Contract Administration
 Purchasing Department
 City Hall, Room 430
 1 Dr. Carlton B. Goodlett Place
 San Francisco, CA 94102-4685



Contract Modification 2

Fuel Gasoline
All San Francisco Department except Sierras

Supplier: Western States Oil

Supplier Bob Brown
 1780 South 10th Street
 San Jose, CA 95112
 Supplier Cell Phone 408-221-5783
 e-mail: bbrown@lubeoil.com

Date: June 10, 2021
 Buyer Name: Howard Tevelson
 Term contract: TC70885
 Contract ID: 0000012394
 Supplier ID: 0000008277
 Type: Indefinite Quantity
 Not-to-exceed amount: **\$ 32,000,000**

The history of this contract and its modifications is as follows:

Modification	Start date	End date	Amount	
Original contract	11/1/2018	10/31/2021	\$ 32,000,000	
1	No Change	No Change	\$ 32,000,000	Add information to cover San Francisco emergency
2	11/1/2021	10/31/22	\$ 32,000,000	Extend to term

This modification No. 2 changes the contract as follows:

1. Extends the term by one year to 10/31/2022

All other terms and conditions remain the same.

CITY

Western States Oil:

Recommended by:

DocuSigned by:
Florence Kyaun
00261AF3335146B...

Florence Kyaun
Principal Administrative Analyst
Office of Contract Administration

DocuSigned by:
Bob Brown
B2C3CD0F2FB84AF...

Bob Brown
Project Specialist
1780 South 10th Street
San Jose, CA 95112
City Supplier Number: 0000008277

Approved:

DocuSigned by:
Sailaja Kurella
78EAE44AB01C4E0...

Sailaja Kurella
Acting Director of the Office of Contract
Administration, and Purchaser



Contract Modification 3

Fuel Gasoline All San Francisco Department except Sierras

Supplier: Western States Oil

Supplier Bob Brown
1780 South 10th Street
San Jose, CA 95112
Supplier Cell Phone 408-221-5783
e-mail: bbrown@lubeoil.com

Date: April 29, 2022
Buyer Name: Howard Tevelson
Term contract: TC70885
Contract ID: 0000012394
Supplier ID: 0000008277
Type: Indefinite Quantity
Not-to-exceed amount: **\$ 32,000,000**

The history of this contract and its modifications is as follows:

Modification	Start date	End date	Amount	
Original contract	11/1/2018	10/31/2021	\$ 32,000,000	
1	No Change	No Change	\$ 32,000,000	Add information to cover
2	11/1/2021	10/31/22	\$ 32,000,000	San Francisco emergency Extend term
3	11/1/2022	10/31/23	\$32,000,000	Extend team

This modification No. 3 changes the contract as follows:

1. Extends the term by one year to 10/31/2023

All other terms and conditions remain the same.

CITY

Recommended by:

DocuSigned by:
Daniel J. Sanchez
36604DF85002453...

Daniel Sanchez
Principal Administrative Analyst
Office of Contract Administration

Western States Oil:

DocuSigned by:
Bob Brown
B2C3CD0F2FB84AF...

Bob Brown
Project Specialist
1780 South 10th Street
San Jose, CA 95112
City Supplier Number: 0000008277

Approved: DocuSigned by:
Sailaja Kurella
9AE444694D514E7...

Sailaja Kurella
Acting Director of the Office of Contract
Administration, and Purchaser

City and County of San Francisco
Office of Contract Administration
Purchasing Department
City Hall, Room 430
1 Dr. Carlton B. Goodlett Place
San Francisco, CA 94102-4685



Contract Modification 4

Fuel Gasoline

All San Francisco Departments except Sierras

Western States Oil

Robin Jackson
1780 South 10th Street
San Jose, CA 95112
Supplier Cell Phone (for DocuSign): 510-505-4647
Supplier e-mail: rjackson@lubeoil.com

Date: March 29, 2023
Buyer Name: Erica Baker
Term contract: TC70885
Contract ID: 1000012394
Supplier ID: 0000008277
Type: Indefinite Quantity
Not-to-exceed amount: **\$32,500,000**

The history of this contract and its modifications is as follows:

Modification	Start date	End date	Amount	Other Changes
Original contract	11/01/2018	10/31/2021	\$32,000,000	
1	No Change	No Change	\$32,000,000	Add Info. to Cover SF Emergency
2	No Change	10/31/2022	\$32,000,000	Extend Contract Term
3	No Change	10/31/2023	\$32,000,000	Extend Contract Term
4	No Change	No Change	\$32,500,000	Increase NTE Amount

This modification No. 4 changes the contract as follows:


1. Adds an additional \$500,000 increasing the Not-to-exceed amount from \$32,000,000 to \$32,500,000 million.

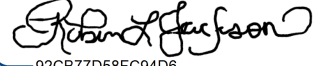
All other terms and conditions remain the same.

CITY


Western States Oil

Recommended by:

DocuSigned by:

37A0AA10CC884B4...
Mark Farley
Supervising Purchaser
Office of Contract Administration

DocuSigned by:

92CB77D58EC94D6...
Robin Jackson
Director of Sales and Marketing
1780 South 10th Street
San Jose, CA 95112

City Supplier Number: 0000008277

Approved:
DocuSigned by:

78EAEA4AB01C4E0...
Sailaja Kurella
Director of the Office of Contract Administration,
and Purchaser



San Francisco Ethics Commission

25 Van Ness Avenue, Suite 220, San Francisco, CA 94102

Phone: 415.252.3100 . Fax: 415.252.3112

ethics.commission@sfgov.org . www.sfethics.org

Received On:

File #: 231037

Bid/RFP #: CP 70885

Notification of Contract Approval

SFEC Form 126(f)4

(S.F. Campaign and Governmental Conduct Code § 1.126(f)4)

A Public Document

Each City elective officer who approves a contract that has a total anticipated or actual value of \$100,000 or more must file this form with the Ethics Commission within five business days of approval by: (a) the City elective officer, (b) any board on which the City elective officer serves, or (c) the board of any state agency on which an appointee of the City elective officer serves. For more information, see: <https://sfethics.org/compliance/city-officers/contract-approval-city-officers>

1. FILING INFORMATION

TYPE OF FILING	DATE OF ORIGINAL FILING (for amendment only)
Original	
AMENDMENT DESCRIPTION – Explain reason for amendment	

2. CITY ELECTIVE OFFICE OR BOARD

OFFICE OR BOARD	NAME OF CITY ELECTIVE OFFICER
Board of Supervisors	Members

3. FILER'S CONTACT

NAME OF FILER'S CONTACT	TELEPHONE NUMBER
Angela Calvillo	415-554-5184
FULL DEPARTMENT NAME	EMAIL
office of the clerk of the Board	Board.of.Supervisors@sfgov.org

4. CONTRACTING DEPARTMENT CONTACT

NAME OF DEPARTMENTAL CONTACT	DEPARTMENT CONTACT TELEPHONE NUMBER
Mark Farley	628-652-1608
FULL DEPARTMENT NAME	DEPARTMENT CONTACT EMAIL
GSA Office of Contract Administration	mark.farley@sfgov.org

5. CONTRACTOR	
NAME OF CONTRACTOR Western States Oil	TELEPHONE NUMBER 510-505-4647
STREET ADDRESS (including City, State and Zip Code) 1780 South 10th Street, San Jose, CA 95112	EMAIL rjackson@lubeoil.com

6. CONTRACT		
DATE CONTRACT WAS APPROVED BY THE CITY ELECTIVE OFFICER(S)	ORIGINAL BID/RFP NUMBER CP 70885	FILE NUMBER (If applicable) 231037
DESCRIPTION OF AMOUNT OF CONTRACT \$35,450,000		
NATURE OF THE CONTRACT (Please describe) The purpose of this contract is to deliver gasoline to City departments for use in City vehicles and equipment.		

7. COMMENTS
Requesting retroactive approval of a contract increase from the contract's Modification No. 4 amount of \$32,500,000 to \$35,450,000 for its Modification No. 5.

8. CONTRACT APPROVAL	
This contract was approved by:	
<input type="checkbox"/>	THE CITY ELECTIVE OFFICER(S) IDENTIFIED ON THIS FORM
<input checked="" type="checkbox"/>	A BOARD ON WHICH THE CITY ELECTIVE OFFICER(S) SERVES Board of Supervisors
<input type="checkbox"/>	THE BOARD OF A STATE AGENCY ON WHICH AN APPOINTEE OF THE CITY ELECTIVE OFFICER(S) IDENTIFIED ON THIS FORM SITS

9. AFFILIATES AND SUBCONTRACTORS

List the names of (A) members of the contractor’s board of directors; (B) the contractor’s principal officers, including chief executive officer, chief financial officer, chief operating officer, or other persons with similar titles; (C) any individual or entity who has an ownership interest of 10 percent or more in the contractor; and (D) any subcontractor listed in the bid or contract.

#	LAST NAME/ENTITY/SUBCONTRACTOR	FIRST NAME	TYPE
1	Lopes	Stephen	CEO
2	Michael	Gregory	Other Principal Officer
3	Lopes	Spencer	Other Principal Officer
4	Lopes	Alice	Other Principal Officer
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9. AFFILIATES AND SUBCONTRACTORS

List the names of (A) members of the contractor’s board of directors; (B) the contractor’s principal officers, including chief executive officer, chief financial officer, chief operating officer, or other persons with similar titles; (C) any individual or entity who has an ownership interest of 10 percent or more in the contractor; and (D) any subcontractor listed in the bid or contract.

#	LAST NAME/ENTITY/SUBCONTRACTOR	FIRST NAME	TYPE
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9. AFFILIATES AND SUBCONTRACTORS

List the names of (A) members of the contractor’s board of directors; (B) the contractor’s principal officers, including chief executive officer, chief financial officer, chief operating officer, or other persons with similar titles; (C) any individual or entity who has an ownership interest of 10 percent or more in the contractor; and (D) any subcontractor listed in the bid or contract.

#	LAST NAME/ENTITY/SUBCONTRACTOR	FIRST NAME	TYPE
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Check this box if you need to include additional names. Please submit a separate form with complete information. Select “Supplemental” for filing type.

10. VERIFICATION

I have used all reasonable diligence in preparing this statement. I have reviewed this statement and to the best of my knowledge the information I have provided here is true and complete.

I certify under penalty of perjury under the laws of the State of California that the foregoing is true and correct.

<p>SIGNATURE OF CITY ELECTIVE OFFICER OR BOARD SECRETARY OR CLERK</p> <p>BOS Clerk of the Board</p>	<p>DATE SIGNED</p>
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DATE: September 29, 2023
TO: Angela Calvillo, Clerk of the Board
FROM: Sailaja Kurella, Director of Office of Contract Administration (OCA) and Purchaser ^{SK}
SUBJECT: **Resolution for retroactive approval of amendment to Contract 1000012394 –Gasoline Fuel for All City Departments, with Western States Oil**

The Office of Contract Administration (OCA) respectfully requests retroactive approval of an amendment to Contract 1000012394 with Western States Oil increasing the contract amount by \$2,950,000 for a total not-to-exceed (NTE) amount of \$35,450,000 and extending the duration by 19 days, to November 19, 2023.

The Office of Contract Administration (OCA) conducted a solicitation for a Citywide as-needed “term” contract for the purchase of fuel gasoline for all City departments in April 2018. Western States Oil was the lowest bidder for Aggregate 1 (all City department locations except the Sierras) and was awarded the contract, with an initial contract NTE amount of \$32,000,000 and duration of three (3) years, from November 1, 2018 to October 31, 2021. The contract was amended four (4) times, once to update contract terms related to furnishing the City fuel and gasoline in emergency situations, twice to extend the contract duration, and once to increase the contract not-to-exceed amount. As of September 29, 2023, the contract NTE was \$32,500,000, with an end date of October 31, 2023.

OCA intended to put in place a replacement contract for gasoline, via Administrative Code Chapter 21.16 authority, prior to expiration of the current contract with Western States Oil. Unfortunately, the selected contractor requested changes to the contract terms after the contract had been agreed to by both parties. The resulting contract negotiations have significantly delayed execution of a new contract. In the meantime, the contract balance on the current contract, Contract 1000012394 with Western States Oil, became fully depleted.

Given that the City cannot pause fuel deliveries for any period of time, OCA has moved forward with Modification 5 to Contract 1000012394, increasing the NTE to by \$2,950,000 to \$35,450,000, and extending the duration by 19 days, to November 19, 2023.

This amendment amount is calculated based on average monthly usage over the past fiscal year (FY23), which has shown the greatest annual spend on the contract, totaling approximately \$8.4 million. The increase in contract expenditures during the life of this contract is the result of the volatile market propelling increases in oil pricing the past several years. The NTE increase of \$2,950,000 covers 3.5 months of contract expenditures plus a 20% contingency, which ensures sufficient contract balance for past contract utilization OCA may not yet have knowledge of, as well as for ongoing fuel needs to the contract end date. OCA chose to extend the duration of the contract by 19 days in order to ensure sufficient time to conclude negotiations and execute the new contract, and to allow for a smooth transition to the new supplier.

This contract is critical for satisfying City departments’ needs for essential gasoline fuel for the City’s trucks, cars and equipment. Retroactive approval of this resolution will allow City departments to continue procuring these goods until OCA executes the new City gasoline contract.

If you have any questions or require additional information, please contact Mark Farley on my team at (628) 562-1608.

City and County of San Francisco
London N. Breed, Mayor



Office of the City Administrator
Carmen Chu, City Administrator
Sailaja Kurella, Director
Office of Contract Administration/Purchasing

Enclosures:

TC 70885 (Contract 1000012394) Citywide Fuel Gasoline Agreement
TC 70885 (Contract 1000012394) Citywide Fuel Gasoline – Modification 1
TC 70885 (Contract 1000012394) Citywide Fuel Gasoline – Modification 2
TC 70885 (Contract 1000012394) Citywide Fuel Gasoline – Modification 3
TC 70885 (Contract 1000012394) Citywide Fuel Gasoline – Modification 4
TC 70885 (Contract 1000012394) Citywide Fuel Gasoline – Modification 5 – unsigned
Resolution for Modification 5 to TC 70885 (Contract 1000012394)
S.F. Ethics Commission form 126f4, Notification of Contract Approval