File	No.	250779

Committee Item N	lo	4	
Board Item No.			

#### **COMMITTEE/BOARD OF SUPERVISORS**

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Committee: Land Use and Transportation Date: Sept. 8, 2025			
Board of Supervisors Meeting: Date:			
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OTHER	Correspondence		
MOHO    MOHO   M	CD Presentation – Septembe	er 8, 2025	
Prepared by: John Prepared by: Prepared by:	D	ate: <u>Sept</u> ate: ate:	4, 2025

1	[Subdivision Code - Regulating Certain Below Market Rate Condominium Conversion Units]
2	
3	Ordinance amending the Subdivision Code to establish procedures regarding resale
4	prices, capital improvement costs, marketing, and sales, policies for conveyance
5	through inheritance, title changes, owning, occupying, and refinancing Below Market
6	Rate Condominium Conversion Units (BMR Units), and clarifying effective dates for
7	requirements applicable to BMR Units under Subdivision Code, Section 1344,
8	purchased on or after October 1, 2025.
9	NOTE: Unchanged Code text and uncodified text are in plain Arial font.
10	Additions to Codes are in single-underline italics Times New Roman font.  Deletions to Codes are in strikethrough italies Times New Roman font.
11	Board amendment additions are in double-underlined Arial font.  Board amendment deletions are in strikethrough Arial font.
12	<b>Asterisks (* * * *)</b> indicate the omission of unchanged Code subsections or parts of tables.
13	
14	Be it ordained by the People of the City and County of San Francisco:
15	
16	Section 1. Findings and Purpose.
17	(a) The Board adopted the "Below Market Rate Condominium Conversion Program
18	or "Program" to preserve certain low and moderate income housing through the
19	implementation of Subdivision Code Sections 1341 and 1385 in 1979. The Board suspended
20	the creation of new units under the Program in 1988, after a number of low income housing
21	units had been created. The Department of Real Estate and Department of Public Works
22	originally administered the Program, and in 1988 the Board designated the Mayor's Office of

Housing ("MOH"), now known as the Mayor's Office of Housing and Community Development

("MOHCD"), as the City department responsible for monitoring the units created by the

Program.

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1	(b)	In 2008, in Ordinance No. 320-08, the Board of Supervisors adopted
2	clarifications	to the Program, codified in Subdivision Code Section 1344. Subdivision Code
3	Section 1344	includes rules for conveyance, pricing, ownership, and occupancy of Below
4	Market Rate	Units ("BMR Units") sold by original subdividers and subsequent purchasers. The
5	purpose of th	is ordinance is to clarify the rules applicable to BMR Units under Subdivision
6	Code Section	n 1344 that are purchased on or after October 1, 2025.
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Section 2. Article 5 of Division 1 of the Subdivision Code is hereby amended by revising Section 1344, to read as follows:

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#### SEC. 1344. BELOW MARKET RATE CONDOMINIUM CONVERSION PROGRAM.

As described below, this Section 1344 is intended to supersede, to the extent described in subsection (a) below, the provisions of Sections 1341, 1341B, and 1385 relating to the regulation of units subject to those provisions ("Condominium Conversion BMR Units" or "BMR Units").

#### (a) Application.

- (1) BMR Units purchased or acquired on or after the effective date of this ordinance January 18, 2009. Unless a Section specifically applies only to BMR Units purchased before the effective date of this ordinance January 18, 2009, every part of this Section 1344 applies to BMR Units purchased on or after the effective date of this ordinance January 18, 2009. For these BMR Units, this Section 1344 replaces and supersedes all provisions of Sections 1341, 1341B, and 1385.
- (2) BMR Units purchased or acquired before the effective date of this ordinance January 18, 2009.

(A) This ordinance applies to all BMR Units purchased or acquired before *the effective date of this ordinance January 18, 2009* as specified in each subsection and supersedes Sections 1341, 1341B, and 1385 only as provided herein.

\* \* \* \*

(b) **Definitions**. For purposes of this Program the following definitions shall apply. For terms not defined below, the definitions in the Subdivision Code and the definitions in the City and County of San Francisco Residential Inclusionary Affordable Housing Program Monitoring Procedures Manual, published in 2007 under Planning Code Sections <u>4</u>15 et seq. (previously Section 315) and under this Section 1344 shall apply.

\* \* \* \* \*

(7) "Fair Market Value" shall mean the greater of the <u>BMR</u> Unit sales price or the Appraised Value of the <u>BMR</u> Unit as of the date of valuation. The owner and the City, acting through the Mayor's Office of HousingMOHCD, may determine the Fair Market Value by mutual agreement without obtaining an appraisal. If the owner and the City are unable to agree on a Fair Market Value, then the "Appraised Value" of the <u>BMR</u> Unit is defined as the value that would be agreed to by a seller who is willing to sell but under no particular urgent necessity or obligation to sell, and a buyer who is ready, willing and able to buy but under no particular or urgent necessity to buy, each dealing with the other with full knowledge of all the uses and purposes for which the Property is reasonably adaptable and available. For purposes of determining the Appraised Value, the Borrower shall select and pay for an appraiser who is an "MAI" member of the American Institute of Real Estate Appraisers or an "SRPA" member of the Society of Real Estate Appraisers (or any such equivalent designations). The City has the option, at City's sole expense, to select an appraiser to conduct an additional appraisal of the Property. If the two appraisals are not in agreement as

1	to the Appraised Value of the Property, the amounts determined by the appraisals will be
2	averaged to determine the Appraised Value of the Property for purposes of this ordinance.
3	* * * *
4	(12) "Mayor's Office of Housing or MOHCD" shall mean the Mayor's Office of
5	Housing and Community Development or its successor.
6	* * * *
7	(15b) "Post-Affidavit Owner" shall mean an owner who purchased or acquired
8	a BMR Unit on or after December 1, 1992 and before the effective date of this legislation January
9	<u>18, 2009</u> ;
10	(15c) "Pre-Legislation Owner" shall mean all owners who purchased or
11	acquired a BMR Unit before the effective date of this legislation January 18, 2009;
12	(15d) "Post-Legislation Owner" shall mean an owner who purchases or
13	acquires a <u>BMR</u> Unit on or after the effective date of this legislation January 18, 2009;
14	(16) "Procedures Manual" shall mean the City and County of San Francisco
15	Residential Inclusionary Affordable Housing Program Monitoring Procedures Manual
16	published in 2007 under Planning Code Sections 3415 et seq. (previously Section 315), with
17	Condominium Conversion BMR Addendum, on file with the Clerk of the Board in File No.
18	080520. <i>The Mayor's Office of Housing MOHCD</i> shall update the Procedures Manual from time
19	to time as necessary in the same manner as established in Planning Code Section $\underline{3415}$ and
20	shall make the Procedures Manual available to the public, including on its website.
21	(c) Sale Price.
22	(1) BMR Units purchased or acquired on or after October 1, 2025 will be subject to
23	the pricing requirements and procedures set forth in the Procedures Manual in effect at the time that
24	the current owner purchased the BMR Unit.

1	(42) BMR Units purchased or acquired on or after the effective date of this
2	ordinance January 18, 2009 and before October 1, 2025. The sale price of all BMR units shall be
3	equal to the current owner's purchase price adjusted by the percentage change in HUD
4	unadjusted area median income from the purchase date to the date of resale pricing,
5	depending on how the BMR Unit is designated and as adjusted for household size as
6	indicated below. In addition, a seller may recoup the cost of approved capital improvements
7	as defined herein and special assessments that were paid by the seller, as well as the cost of
8	using a real estate agent and Multiple Listing Service ("MLS") of up to five percent (5%) of the
9	sale price if they follow the marketing requirements set forth in the Procedures Manual.
10	* * * *
11	(23) BMR Units purchased or acquired before the effective date of this ordinance
12	January 18, 2009. BMR Units purchased or acquired before the effective date of this ordinance
13	January 18, 2009 and BMR Units that have not been sold by the original subdivider shall have
14	the sale price as provided in Section 1341(c).
15	(34) Notwithstanding the provisions of subsection $(23)$ , the Board of
16	Supervisors ratifies the decision by the Mayor's Office of Housing MOHCD to set the sale price
17	for certain BMR Units purchased or acquired before the effective date of this legislation January
18	$\underline{\it 18, 2009}$ at 45 Ora Way through 95 Ora Way equal to 2.5 times the annual median income for
19	low or moderate income households, depending on how the BMR Unit is designated, and as
20	adjusted for household size as indicated above in subsection $(42)$ .
21	(d) Capital Improvements.

(1) BMR Units purchased or acquired on or after October 1, 2025 will be subject to

the Capital Improvements Policy set forth in the Procedures Manual in effect at the time that the

current owner purchased the BMR Unit.

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1	(2) BMR Units purchased or acquired on or after the effective date of this
2	ordinance January 18, 2009 and before October 1, 2025. The Capital Improvements Policy for this
3	Program-BMR Units purchased or acquired on or after January 18, 2009 and before October 1, 2025
4	is contained in the Procedures Manual, on file with the Clerk of the Board in File No. 080520
5	and available on $MOH\underline{\it CD}$ 's website. The Policy shall include a per unit cap of 10% of the
6	resale price in order to maintain affordability and shall be consistent with the policy for the
7	Residential Inclusionary Affordable Housing Program, Planning Code Sections <u>3415</u> et seq.
8	(previously Section 315).
9	(23) BMR Units purchased or acquired before the effective date of this
10	ordinance January 18, 2009. MOHCD shall continue to use the 1993 Capital Improvements
11	Policy, on file with the Clerk of the Board in File No. 080520 and available on the Mayor's
12	Office of Housing MOHCD website, to implement the requirements of Section 1341(c) and shall
13	publish the Policy on its website.
14	(e) Sale Procedures, Conveyance Through Inheritance, Title Changes, Owning and
15	Occupying BMR Units, and Refinancing of BMR Units.
16	(1) <b>Purchasers.</b> MOH $\underline{CD}$ shall $\underline{ie}$ nsure that all BMR Units conveyed under this
17	Program are sold or transferred to households that qualify as both (A) low- or moderate-
18	income households, depending on how the BMR Unit is designated, as defined; and (B) a
19	First Time Homebuyer household. $MOH\underline{\mathit{CD}}$ shall give preference as provided in Subsection
20	$(\underline{\mathfrak{s}}\underline{6})$ below and shall follow the procedures set forth in the $\underline{applicable}$ Procedures Manual.
21	(2) <b>Duration and Monitoring of Affordability</b> . As provided by Sections 1341
22	and 1385 BMR Units restricted under this Program are to remain affordable for the life of the
23	BMR Unit. MOH $\underline{CD}$ shall $\underline{ie}$ nsure the BMR Units remain affordable through the following
24	mechanisms. Nothing in this <i>legislation</i> <u>Section 1344</u> shall preclude <i>the Mayor's Office of</i>

Housing MOHCD from inst	tituting additional mechanisms to <u>i</u>	ensure affordability through the
applicable Procedures Ma	ınual.	

- (A) BMR Units purchased or acquired on or after the effective date of this legislation. January 18, 2009. MOHCD shall require all BMR Units subject to this Programpurchased on or after January 18, 2009 to record a Notice of Special Restrictions (NSR) with the Recorder of the City and County of San Francisco. The Notice of Special Restrictions must incorporate the procedures for resale or transfer, affordability restrictions, and other requirements of this Program and provide that the owner or tenant shall adhere to and be bound by the ownership, marketing, monitoring, and enforcement requirements and procedures outlined in the Procedures Manual, as amended from time to time, in effect at the time of salethe current owner purchased the BMR Unit. MOHCD shall maintain records of the applicable Procedures Manual for each BMR Unit transferred or resold under this Program. The applicable Procedures Manual will be referenced in the Notice of Special Restrictions for each BMR Unit.
- (B) BMR Units purchased or acquired before the *effective date of this legislation January 18, 2009*. *The Mayor's Office of Housing MOHCD* has a right of first refusal. MOHCD shall exercise this right of first refusal at sale consistent with the provisions of Section 1341 and 1341B. In addition, for some BMR Units, an *Notice of Special Restrictions (NSR)* was recorded against the BMR Unit. For those BMR Units, the provisions in subsection *(e)(2)(A)* apply. For some BMR Units, the conditions of approval for the project require that an NSR be recorded, but no NSR has yet been recorded. For these BMR Units, the Planning Department and *the Mayor's Office of Housing MOHCD* shall work with the owner to *ie*nsure that the owner records an NSR and thereafter, the provisions in subsection *(e)(2)(A)* shall apply.
- (3) **Marketing the BMR Units.** *The Mayor's Office of Housing MOHCD* shall be responsible for overseeing and monitoring the marketing of BMR Units under this Section 1344. *Marketing requirements for BMR Units are contained in the Procedures Manual in effect at the*

time the current owner purchased the BMR Unit. In general, the marketing requirements and procedures shall encourage an open public marketing strategy and will be contained in the Procedures Manual, as amended from time to time. The Mayor's Office of Housing MOHCD may develop occupancy standards for BMR Units of different bedroom sizes in the Procedures Manual in order to promote an efficient allocation of affordable units. The Mayor's Office of Housing MOHCD may require in the Procedures Manual that prospective purchasers complete homebuyer education training or fulfill other requirements to adequately prepare the buyer for homeownership.

(4) **Lottery**. MOH $\underline{CD}$  shall require a general public lottery for all BMR  $\underline{\#U}$ nits available for purchase.

#### (5) Inheritance of BMR Units.

(A) BMR Units purchased or acquired on or after the effective date of this legislation January 18, 2009. The specific procedures for passing a BMR Unit through inheritance are contained in the Procedures Manual in effect at the time the current owner purchased the BMR Unit. All transfers through inheritance must be reported to and approved by MOHCD and in all cases, the heir must acknowledge and agree to the provisions of the BMR Program. The following households may inherit the right to occupy a BMR Unit: (i) a spouse or registered domestic partner, regardless of income; (ii) a child of the owner if it qualifies as a low- or moderate-income household depending on the designation of the BMR Unit. Consistent with the provisions herein related to owners who acquire BMR Units after the effective date of this legislation January 18, 2009, any heir owner who receives title through inheritance must owner occupy the BMR Unit. If the heir chooses not to occupy the Unit, the heir may market and sell the Unit at the BMR Price through a public lottery process. The heir will retain the proceeds of the sale.

- (B) BMR Units purchased or acquired before the effective date of this ordinance January 18, 2009. An owner may pass on the right to occupy a Unit through inheritance to a specific household as long as that household agrees to owner-occupy the BMR Unit. If the household chooses not to owner-occupy the Unit, it may sell the Unit at its restricted price consistent with the provisions of this legislation and receive the proceeds of the sale. All transfers through inheritance must be reported to and approved by MOHCD and in all cases, the heir must acknowledge and agree to the provisions of the BMR Program.
  - to an existing tenant of a BMR Unit at the time of sale if that tenant qualifies as a low or moderate income household, depending on how the BMR Unit is designated. If there is no existing qualifying tenant who wishes to purchase the BMR Unit, the Mayor's Office of Housing MOHCD shall adhere to the lottery system set forth in Chapter 47 of the Administrative Code use a lottery system that gives preference to households who live or work in San Francisco and meet all other homebuyer requirements. Otherwise, it is the policy of the Board of Supervisors to treat all households shall be treated equally in allocating affordable BMR Units under this Program.

#### (f) Rental Procedures.

- (1) BMR Units purchased or acquired on or after the effective date of this ordinance January 18, 2009. All owners purchasing or acquiring BMR Units on or after the effective date of this legislation January 18, 2009 must owner-occupy the BMR Unit. No rental of such BMR Units shall be permitted without the express written consent of MOH and under the circumstances outlined in the Procedures Manual.
- (2) BMR Units purchased or acquired before *the effective date of this ordinanceJanuary 18, 2009*.

Renting is permitted under the following conditions. The owner may continue to rent the BMR Unit to an income qualified tenant at an affordable rent, as defined. The owner may

continue to rent to the current tenant at the current rent level until the tenant vacates, at which
time the owner must notify $MOH\underline{CD}$ of their intent to re-rent the Unit. The owner and $MOH\underline{CD}$
shall follow the rental procedures as set forth in the Procedures Manual. Additionally, the
owner must submit a monitoring report to the Mayor's Office of Housing and Community
$\underline{\textit{Development (}} MOH\underline{\textit{CD}} )$ , at a timeframe determined by $MOH\underline{\textit{CD}} $ , to verify current tenant
information and rent levels. For current owners only, the Board hereby supersedes the
requirement of Section 1341B effective June 1, 1988 that BMR Units in this Program be
owner-occupied.

(g) **Other regulations**: This Section 1344 sets forth *the current* requirements and procedures for the Condominium Conversion Below Market Rate Program ("Program"). To implement this Section, *the Mayor's Office of Housing MOHCD* shall periodically publish a Procedures Manual containing procedures for monitoring and enforcement of the policies and procedures for implementation of this Program. The Procedures Manual must be made available upon request and on the *Mayor's Office of Housing MOHCD* website. The Procedures Manual shall not be amended, except for an annual update of the affordability housing guidelines, which reflect updated income limits, prices, and rents, without approval of the Planning Commission or as otherwise specified herein.

The Procedures Manual in effect at the time of the most recent owner's purchase of a BMR Unit shall govern the regulation of that BMR Unit until it is transferred or sold. Any future amendments to the Procedures Manual will not be retroactive and will only apply to new owners of BMR Units, unless the owner <u>chosechooses</u> an alternative that provides otherwise under <u>former</u> Section 1344(i).

(h) **Original Subdividers**. The following provisions shall apply only to Original Subdividers as defined herein.

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(2) If an Original Subdivider cannot demonstrate 20 years of rental at the

(A) Continue to rent the Units until a 20-year rental history at the

(B) Enter into an agreement with the City, acting through MOHCDthe

affordable rate for the unit size and income designation of the Unit, the Original Subdivider

affordable rate for the unit size and income designation of the Unit can be demonstrated. The

Units shall be governed by the rules in Section 1344(f)(2). The standards used to determine

found on file with the Clerk of the Board in File No.080520 and on the Mayor's Office of Housing

rental history at the affordable rate for the unit size and income designation of the Unit are

Mayor's Office of Housing, to pay a housing replacement fee adjusted for income level and

number of bedrooms as provided in the table below, or 50% of the difference between the

whichever is less,. The fee may be paid immediately upon execution of the Agreement or as a

City lien, recorded through a note and deed of trust in favor of the City against the property,

with a simple interest of 3%. Interest will not start accruing until the date which is 24 months

from the effective date of this ordinance January 18, 2009. Fifty percent (50%) of the difference

between the BMR Resale Price and the Fair Market Value will be established at the time of

repayment. Upon payment of the fee or recordation of a lien in favor of the City, a release of

Agreement under this subsection (h), the Original Subdivider must waive all claims against the

the restrictions under the Program will be recorded against the property. As part of any

City for damages or other alleged injury arising from the Subdivider's participation in the

BMR Resale Price and the Fair Market Value at the time of payment, as defined herein,

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may;:

MOHCD website.

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Mayor Lurie

Program. The fee shall be as follows:

1	* * * *
2	(j) Funds. Any funds received by the City through payments made in accordance with
3	subsections (h) and former subsection (i) shall be deposited in the Mayor's Home Ownership
4	Assistance Loan Fund, created under Administrative Code Section 10.100-108 and use of the
5	funds shall be governed by that section.
6	
7	Section 3. Effective Date. This ordinance shall become effective 30 days after
8	enactment. Enactment occurs when the Mayor signs the ordinance, the Mayor returns the
9	ordinance unsigned or does not sign the ordinance within 10 days of receiving it, or the Board
10	of Supervisors overrides the Mayor's veto of the ordinance.
11	
12	Section 4. Scope of Ordinance. In enacting this ordinance, the Board of Supervisors
13	intends to amend only those words, phrases, paragraphs, subsections, sections, articles,
14	numbers, punctuation marks, charts, diagrams, or any other constituent parts of the Municipal
15	Code that are explicitly shown in this ordinance as additions, deletions, Board amendment
16	additions, and Board amendment deletions in accordance with the "Note" that appears under
17	the official title of the ordinance.
18	
19	APPROVED AS TO FORM: DAVID CHIU, City Attorney
20	DAVID Chio, City Attorney
21	By: <u>/s/ KRISTEN A. JENSEN</u>
22	KRISTEN A. JENSEN Deputy City Attorney
23	
24	n:\legana\as2025\2500093\01855447.docx

#### LEGISLATIVE DIGEST

[Subdivision Code - Regulating Certain Below Market Rate Condominium Conversion Units]

Ordinance amending the Subdivision Code to establish procedures regarding resale prices, capital improvement costs, marketing, and sales, policies for conveyance through inheritance, title changes, owning, occupying, and refinancing Below Market Rate Condominium Conversion Units (BMR Units), and clarifying effective dates for requirements applicable to BMR Units under Subdivision Code, Section 1344, purchased on or after October 1, 2025.

#### **Existing Law**

Subdivision Code Section 1344 includes rules for conveyance, pricing, ownership, and occupancy of Below Market Rate Units ("BMR Units") sold by original subdividers and subsequent purchasers. In some cases, Section 1344 provides the rules for these BMR Units; in others, the rules and procedures are governed by the Procedures Manual adopted by the Planning Commission and in effect at the time the current owner purchased the BMR Unit.

#### Amendments to Current Law

The ordinance would clarify the rules applicable to BMR Units under Subdivision Code Section 1344 that are purchased on or after October 1, 2025. The ordinance would clarify that the rules and procedures for resale prices, capital improvement costs, marketing and sales, and policies for conveyance through inheritance, title changes, ownership occupancy and refinancing of these BMR Units are governed by the Inclusionary Affordable Housing Program Monitoring Procedures Manual adopted by the Planning Commission and in effect at the time the current owner purchased the BMR Unit. The ordinance also includes cleanup amendments to update the current name of the City department tasked with administering the Below Market Rate Condominium Conversion Program from the Mayor's Office of Housing ("MOH") to the Mayor's Office of Housing and Community Development ("MOHCD"), and to clarify the effective dates of various provisions of Section 1344.

#### Background Information

Subdivision Code section 1344 provides the rules applicable to certain low and moderate income housing units created under the "Below Market Rate Condominium Conversion Program" between 1979 and 1988. The Department of Real Estate and Department of Public Works originally administered the Program, and in 1988 the Board designated the Mayor's Office of Housing, now known as the Mayor's Office of Housing and Community Development, as the City department responsible for monitoring the units created by the Program. The ordinance would make clarifying amendments to identify MOHCD as the City agency responsible for the Program, identify the effective date of Section 1344, and update

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the provisions of the section to clarify that the applicable rules and policies for each BMR Unit are determined by the Inclusionary Affordable Housing Program Monitoring Procedures Manual in effect at the time the unit was last purchased.

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BOARD OF SUPERVISORS Page 2

# BELOW MARKET RATE CONDO CONVERSION PROGRAMS



Maria Benjamin Deputy Director

Cissy Yin

Director of Homeownership Programs



September 8, 2025

# BMR Condo Conversion Program Overview



Created in 1979 to provide affordable homeownership for households earning 80%—120% of Area Median Income



Initially overseen by Dept. of Real Estate and Dept. of Public Works



MOHCD has administered the program since 1988



Last program update:2009, codified in Subdivision Code Section 1344



Current Total Units: 415



# Why Are We Updating the Code?

01

Clarify rules and clean up language to reduce confusion for owners and buyers.

02

Align with citywide BMR program standards.

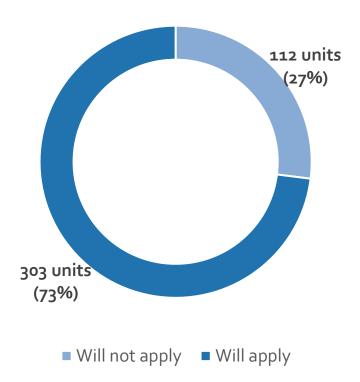
03

Fix conflict between 1344 and current manual to ensure new owners have access to updated policies and procedures.



## Who will the amendments apply to?

Units (Total: 415)



- 303 units (73%) Amendments Will Apply
- Once sold, the new owners of 303 units will be subject to the new standard rules
  - o No retroactive changes for current owners of these units.
- 112 units (27%) Amendments Will Not Apply
- These units are owned by original subdividers, who are not required to sell through the program.

### Summary

- Clarify—not change existing policies to ensure transparency and consistency.
- Align old condo conversion units with modern BMR program
- Supports long-term affordability and homeowner understanding

