

From: [Beth Tyson](#)
To: [BOS Legislation, \(BOS\)](#)
Cc: [EarthShare; Pat ESCA-Smith](#)
Subject: EarthShare application for 2022 Combined Charities Campaign
Date: Tuesday, March 1, 2022 12:15:16 PM
Attachments: [image002.png](#)
[2018 EarthShare 501c3 Letter.pdf](#)
[2022 EarthShare 501 c3 Letter.pdf](#)
[EarthShare - Certificate & Articles of Incorporation.pdf](#)
[EarthShare and Subsidiary \(6-30-2020 and 2019\) Audit.pdf](#)
[EarthShare FYE 6.30.20 IRS Form 990.PDF](#)
[EarthShare Nonprofit Partners Representation in Bay Area counties_03.1.22.xlsx](#)
[2022 EarthShare Federation List_City and County of San Francisco.xlsx](#)

This message is from outside the City email system. Do not open links or attachments from untrusted sources.

Attention: Ms. Angela Calvillo

Clerk of the Board of Supervisors
City & County of San Francisco City Hall, Room 244
1 Dr. Carlton B. Goodlett Place
San Francisco, CA 94102

Dear Ms. Calvillo:

EarthShare hereby applies for inclusion in the City and County of San Francisco 2022 Combined Charities Campaign.

EarthShare is a charitable federation representing environmental and conservation nonprofits and meets the City's Municipal Code requirements for participation in the Annual Charitable Campaign Drive. Specifically –

- EarthShare is a nonprofit federation representing more than ten IRS tax-exempt charitable organizations, of which over half are located in the counties of San Francisco, San Mateo, Santa Clara, Alameda, Contra Costa, and Marin. A list of our nonprofit partners is attached. Additionally, a separate spreadsheet is attached that indicates which nonprofit organizations are located in Bay Area counties.
- EarthShare was founded in 1988 and has been in existence with ten or more qualified charities since that time. A copy of our IRS 501c3 determination letter dated 2022 (referencing the original determination date of 1988) and a copy of our Articles of Incorporation are attached.
- Our most recent IRS Form 990 and audited financial statement are attached.

For background, since 1985, EarthShare California has participated in the City and County of San Francisco Combined Charities Campaign. EarthShare California operated as a separate affiliate organization within the EarthShare network. EarthShare California is being acquired by the parent organization, EarthShare, effective January 2022 and EarthShare will be taking over engagement

throughout the state of California. Moving forward, we would like to change the name and EIN of the participating federation from EarthShare California (EIN: 94-2840364) to EarthShare (EIN: 52-1601960) as EarthShare will be acquiring EarthShare California and the Earthshare California EIN will no longer be needed.

Please let me know if you have any questions or require any additional information. Thank you very much for your consideration of this request.

Beth Tyson

Senior Vice President, Campaigns & Regional Programs

1717 K Street, NW Suite 900

Washington, DC 20006

(804) 310-4578 | btyson@earthshare.org



Our planet can't wait – take action today. | earthshare.org

ATLANTA GA 39901-0001

In reply refer to: 0752453551
July 13, 2018 LTR 4168C 0
52-1601960 000000 00

00029751
BODC: TE

EARTHSHARE
% DON KANDEL
7735 OLD GEORGETOWN RD STE 510
BETHESDA MD 20814-6239



004472

Employer ID number: 52-1601960
Form 990 required: Yes

Dear Taxpayer:

We're responding to your request dated July 03, 2018, about your tax-exempt status.

We issued you a determination letter in December 1988, recognizing you as tax-exempt under Internal Revenue Code (IRC) Section 501(c)(3).

We also show you're not a private foundation as defined under IRC Section 509(a) because you're described in IRC Sections 509(a)(1) and 170(b)(1)(A)(vi).

Donors can deduct contributions they make to you as provided in IRC Section 170. You're also qualified to receive tax deductible bequests, legacies, devises, transfers, or gifts under IRC Sections 2055, 2106, and 2522.

In the heading of this letter, we indicated whether you must file an annual information return. If you're required to file a return, you must file one of the following by the 15th day of the 5th month after the end of your annual accounting period:

- Form 990, Return of Organization Exempt From Income Tax
- Form 990EZ, Short Form Return of Organization Exempt From Income Tax
- Form 990-N, Electronic Notice (e-Postcard) for Tax-Exempt Organizations Not Required to File Form 990 or Form 990-EZ
- Form 990-PF, Return of Private Foundation or Section 4947(a)(1) Trust Treated as Private Foundation

According to IRC Section 6033(j), if you don't file a required annual information return or notice for 3 consecutive years, we'll revoke your tax-exempt status on the due date of the 3rd required return or notice.

You can get IRS forms or publications you need from our website at www.irs.gov/forms-pubs or by calling 800-TAX-FORM (800-829-3676).

If you have questions, call 877-829-5500 between 8 a.m. and 5 p.m.,

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July 13, 2018 LTR 4168C 0
52-1601960 000000 00
00029752

EARTHSHARE
% DON KANDEL
7735 OLD GEORGETOWN RD STE 510
BETHESDA MD 20814-6239

local time, Monday through Friday (Alaska and Hawaii follow Pacific time).

Thank you for your cooperation.

Sincerely yours,



Teri M. Johnson
Operations Manager, AM Ops. 3

CINCINNATI OH 45999-0038

022833.405306.496978.30045 1 MB 0.485 530




EARTHSHARE
1717 K STREET SUITE 900
WASHINGTON DC 20006

022833

CUT OUT AND RETURN THE VOUCHER AT THE BOTTOM OF THIS PAGE IF YOU ARE MAKING A PAYMENT
EVEN IF YOU ALSO HAVE AN INQUIRY.

 The IRS address must appear in the window.

FTE
BODCD-

Use for payments

Letter Number: LTR4168C
Letter Date : 2022-01-
Tax Period : 000000

INTERNAL REVENUE SERVICE

CINCINNATI OH 45999-0038



521601960

EARTHSHARE
1717 K STREET SUITE 900
WASHINGTON DC 20006

521601960 VJ EART 00 2 000000 670 000000000000



CINCINNATI OH 45999-0038

In reply refer to: 0256426155
Jan. 19, 2022 LTR 4168C 0
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00007712
BODC: TE

EARTHSHARE
1717 K STREET SUITE 900
WASHINGTON DC 20006



022833

Employer ID number: **-***1960
Form 990 required: Yes

Dear Taxpayer:

We're responding to your request dated Jan. 11, 2022, about your tax-exempt status.

We issued you a determination letter in December 1988, recognizing you as tax-exempt under Internal Revenue Code (IRC) Section 501(c) (3).

We also show you're not a private foundation as defined under IRC Section 509(a) because you're described in IRC Sections 509(a)(1) and 170(b)(1)(A)(vi).

Donors can deduct contributions they make to you as provided in IRC Section 170. You're also qualified to receive tax deductible bequests, legacies, devises, transfers, or gifts under IRC Sections 2055, 2106, and 2522.

In the heading of this letter, we indicated whether you must file an annual information return. If you're required to file a return, you must file one of the following by the 15th day of the 5th month after the end of your annual accounting period:

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If you have questions, call 877-829-5500 between 8 a.m. and 5 p.m.,

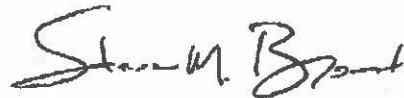
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Jan. 19, 2022 LTR 4168C 0
-*1960 000000 00
00007713

EARTHSHARE
1717 K STREET SUITE 900
WASHINGTON DC 20006

local time, Monday through Friday (Alaska and Hawaii follow Pacific time).

Thank you for your cooperation.

Sincerely yours,



Steve M. Brown, Operations Manager
Operations 3-CIN

GOVERNMENT OF THE DISTRICT OF COLUMBIA
DEPARTMENT OF CONSUMER AND REGULATORY AFFAIRS



C E R T I F I C A T E

THIS IS TO CERTIFY that all applicable provisions of the District of Columbia Nonprofit Corporation Act have been complied with and accordingly, this **CERTIFICATE OF AMENDMENT** is hereby issued to:

EARTH SHARE

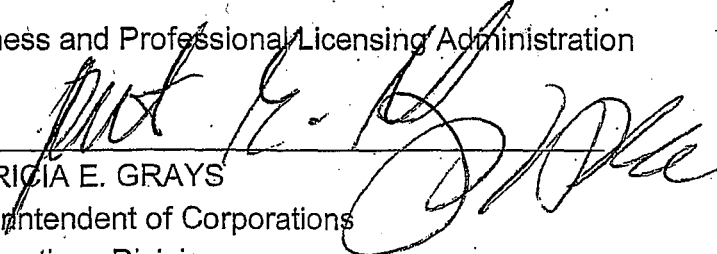
Name Changed To

EARTHSHARE

IN WITNESS WHEREOF I have hereunto set my hand and caused the seal of this office to be affixed as of the **9TH** day of **September, 2009**.

LINDA K. ARGO
Director

Business and Professional Licensing Administration



PATRICIA E. GRAYS
Superintendent of Corporations
Corporations Division

Adrian M. Fenty
Mayor

GOVERNMENT OF THE DISTRICT OF COLUMBIA
DEPARTMENT OF CONSUMER AND REGULATORY AFFAIRS
BUSINESS REGULATION ADMINISTRATION

FILED # C 753 77

JAN 13 2003

IN THE OFFICE OF
Dean Heller
DEAN HELLER, SECRETARY OF STATE



CERTIFICATE

THIS IS TO CERTIFY that all applicable provisions of the DISTRICT
OF COLUMBIA NONPROFIT CORPORATION ACT have been complied with
and
accordingly, this CERTIFICATE of AMENDMENT is hereby issued to
ENVIRONMENTAL FEDERATION OF AMERICA

NAME CHANGED TO:

EARTH SHARE.

as of JUNE 4th, 1999.

Lloyd J. Jordan
Director

Patricia A. Montgomery
Administrator
Business Regulation Administration

Denise M. Edelin
Denise M. Edelin
Superintendent of Corporations
Corporations Division

Assistant

Anthony A. Williams
Mayor

GOVERNMENT OF THE DISTRICT OF COLUMBIA
DEPARTMENT OF CONSUMER AND REGULATORY AFFAIRS
BUSINESS REGULATION ADMINISTRATION



CERTIFICATE

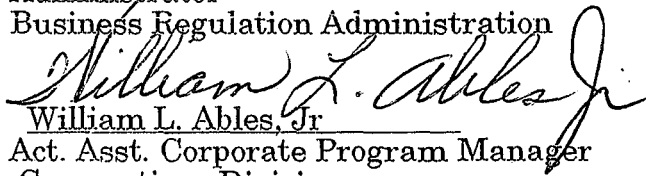
THIS IS TO CERTIFY that all applicable provisions of the DISTRICT OF COLUMBIA NONPROFIT CORPORATION ACT have been complied with and accordingly, this **CERTIFICATE of AMENDMENT** is hereby issued to

ENVIRONMENTAL FEDERATION OF AMERICA

as of **March 19th, 1996**.

Hampton Cross
Director

Katherine A. Williams
Administrator
Business Regulation Administration


William L. Ables, Jr.
Act. Asst. Corporate Program Manager
Corporations Division

Marion Barry, Jr.
Mayor

884452

GOVERNMENT OF THE DISTRICT OF COLUMBIA
DEPARTMENT OF CONSUMER AND REGULATORY AFFAIRS
BUSINESS REGULATION ADMINISTRATION



C E R T I F I C A T E

THIS IS TO CERTIFY that all applicable provisions of the DISTRICT
OF COLUMBIA NONPROFIT CORPORATION ACT have been complied with and
accordingly, this CERTIFICATE of INCORPORATION is hereby issued to
ENVIRONMENTAL FEDERATION OF AMERICA

as of NOVEMBER 18TH , 1988 .

Donald G. Murray
Director

Henry C. Lee, III
Administrator
Business Regulation Administration

A handwritten signature in dark ink, appearing to read "Vandy L. Jamison, Jr.", written over a horizontal line.

Assistant Vandy L. Jamison, Jr
Superintendent of Corporations
Corporations Division

Marion Barry, Jr.
Mayor

ARTICLES OF INCORPORATION
OF
ENVIRONMENTAL FEDERATION OF AMERICA

To: Office of the Mayor of the
District of Columbia --
Department of Consumer and
Regulatory Affairs
Corporations Division
Washington, D.C.

We, the undersigned natural persons of the age of
eighteen years or more, acting as incorporators of a
nonprofit corporation, adopt the following Articles of
Incorporation for such corporation pursuant to the
District of Columbia Nonprofit Corporation Act.

ARTICLE I

The name of the corporation is Environmental
Federation of America (hereinafter called the "Corpora-
tion").

ARTICLE II

The period of duration of the Corporation is
perpetual.

ARTICLE III

The purpose of the Corporation shall be to
broaden its affiliated organizations' financial support

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BY _____

by obtaining access to and coordinating participation in workplace fund-raising campaigns. The Corporation will operate exclusively for charitable, educational, scientific, and literary purposes within the meaning of Section 501(c)(3) of the Internal Revenue Code of 1986, as amended (the "Code") (or corresponding provisions of any subsequent federal tax laws), and to promote the activities and purposes of its affiliated organizations by providing services that further their exempt purposes, including specifically:

(a) participating, in compliance with the requirements of the Office of Personnel Management, in on-the-job solicitation of federal employees;

(b) participating in other public and private sector workplace fund-raising campaigns;

(c) receiving funds contributed to it by virtue of its participation in the aforementioned fund-raising efforts and distributing such funds to its participating and other affiliated organizations at appropriate intervals in accordance with the provisions of its By-laws and resolutions of its Board of Directors;

(d) keeping such records and rendering such reports, statements, services, or the like as may be deemed advisable by its Board of Directors or as may be required by the applicable federal or state laws; and

(e) taking other appropriate action in furtherance of such purposes;

and, consistent with the above, exercising all powers available to corporations organized pursuant to the District of Columbia Nonprofit Corporation Act.

ARTICLE IV

The Corporation shall not have members.

ARTICLE V

The affairs of this Corporation shall be managed by its Board of Directors. The number of directors (not less than three) and the manner of choosing directors shall be as set forth in the By-laws.

ARTICLE VI

Except as provided by law or these Articles, the internal affairs of the Corporation shall be regulated and determined as provided in the By-laws.

ARTICLE VII

In all events and under all circumstances, and notwithstanding merger, consolidation, reorganization, termination, dissolution, or winding up of this Corporation, voluntary or involuntary, or by the operation of law, or upon amendment of the Articles of Incorporation:

(a) The Corporation shall not engage in any activity that is unlawful under the laws of the United States, the District of Columbia, or any jurisdiction in which such activities are conducted.

(b) The Corporation shall not have or exercise any power or authority either expressly, by interpretation, or by operation of law, nor shall it directly or indirectly engage in any activity, that would prevent it from qualifying (and continuing to qualify) as a corporation described in Section 501(c)(3) of the Code (or corresponding provisions of any subsequent federal tax law).

(c) No part of the assets or net earnings of the Corporation shall inure to the benefit of or be distributable to its incorporators, directors, officers, or other persons having a personal or private interest in the Corporation, except that the Corporation shall be authorized and empowered to pay reasonable compensation for services actually rendered and to make reimbursement in reasonable amounts for expenses actually incurred in carrying out the purposes set forth in ARTICLE III hereof.

(d) No substantial part of the activities of the Corporation shall consist of the carrying on the propaganda, or of otherwise attempting to influence legislation. Should the Corporation elect to come under

Section 501(h) of the Code (or corresponding provisions of any subsequent federal tax law), the limits set forth therein shall apply to the Corporation, in which case the Corporation shall not normally make lobbying or grass roots expenditures in excess of the amounts therein specified. The Corporation shall not in any manner or to any extent participate in, or intervene in (including the publishing or distributing of statements), any political campaign on behalf of any candidate for public office, nor shall it engage in any "prohibited transaction" as defined in Section 503(b) of the Code (or corresponding provisions of any subsequent federal tax laws).

(e) Neither the whole, or any part or portion, of the assets or net earnings of the Corporation shall be used, nor shall the Corporation ever be operated, for objects or purposes other than those set forth in ARTICLE III hereof.

(f) Upon dissolution of the Corporation, all of its assets and property of every nature and description remaining after the payment of all liabilities and obligations of the Corporation (but not including assets held by the Corporation upon condition requiring return, transfer, or conveyance, which condition occurs by reason of the dissolution) shall be paid over and transferred to its affiliated organizations.

ARTICLE VIII

The private property of the officers, directors and affiliates of the Corporation shall be exempt from execution or other liability for any debts, liabilities or obligations of the Corporation, except that the Corporation may recover certain costs and expenses of the Corporation from its affiliates pursuant to the Bylaws.

ARTICLE IX

The address, including street and number, of the Corporation's initial registered office in the District of Columbia is 1025 Vermont Avenue, N.W., Washington, D.C. 20005. The name of the Corporation's initial registered agent at such address is CT Corporation System, Inc.

ARTICLE X

The number of directors constituting the initial Board of Directors is four and the names and addresses, including street and number, of the persons who are to serve as the initial directors until the first annual meeting or until their successors be elected and qualified are:

<u>NAME</u>	<u>ADDRESS</u>
Earl M. Blauner	1177 Green Street San Francisco, California 94109
Hilary Dick	c/o National Parks and Conservation Association 1015 31st Street, N.W. Suite 400 Washington, D.C. 20007
Sharon Benjamin	c/o Environmental Policy Institute 218 D Street, S.E. Washington, D.C. 20003
Melissa Hippler	c/o National Audubon Society 4715 48th Street, N.W. Washington, D.C. 20026

ARTICLE XI

The names and addresses, including street numbers,
of the Incorporators of the Corporation, are:

<u>NAME</u>	<u>ADDRESS</u>
Earl M. Blauner	1177 Green Street San Francisco, California 94109
Hilary Dick	c/o National Parks and Conservation Association 1015 31st Street, N.W. Suite 400 Washington, D.C. 20007
Sharon Benjamin	c/o Environmental Policy Institute 218 D Street, S.E. Washington, D.C. 20003
Melissa Hippler	c/o National Audubon Society 4715 48th Street, N.W. Washington, D.C. 20026

IN WITNESS WHEREOF, we have hereunto set our
hands as of this 8th day of November, 1988.

Earl M. Blauner
Earl M. Blauner

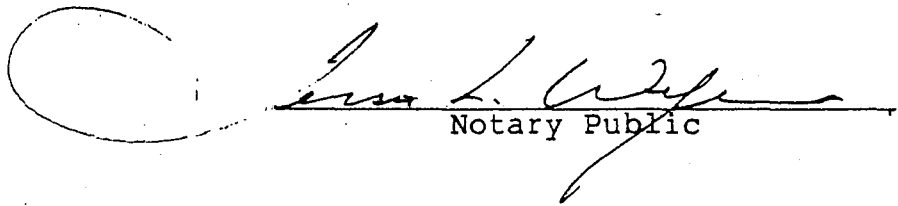
Hilary Dick
Hilary Dick

Sharon Benjamin
Sharon Benjamin

Melissa Hippler
Melissa Hippler

CITY OF WASHINGTON)
DISTRICT OF COLUMBIA) SS:

I, TERESA L. WENGER, a Notary Public, hereby certify that on the 14th day of November, 1988, personally appeared before me Hilary Dick, who, being by me first duly sworn, declared that she signed the foregoing Articles of Incorporation of Environmental Federation of America as incorporators, and that the statements therein contained are true.


Notary Public

(Notarial Seal)

My Commission Expires:

My Commission Expires December 14, 1990

CITY OF WASHINGTON)
) ss:
DISTRICT OF COLUMBIA)

I, Mary F. Vincent, a Notary Public, hereby certify that on the 9 day of November, 1988, personally appeared before me Sharon Benjamin, who, being by me first duly sworn, declared that she signed the foregoing Articles of Incorporation of Environmental Federation of America as incorporators, and that the statements therein contained are true.

Mary F. Vincent
Notary Public

(Notarial Seal)

My Commission Expires:

2/14/93

CITY OF WASHINGTON)
) ss:
DISTRICT OF COLUMBIA)

I, Blanca M. Perry, a Notary
Public, hereby certify that on the 9th day of
November, 1988, personally appeared before me Melissa
Hippler, who, being by me first duly sworn, declared
that she signed the foregoing Articles of Incorporation
of Environmental Federation of America as incorporators,
and that the statements therein contained are true.

Blanca M. Perry
Notary Public

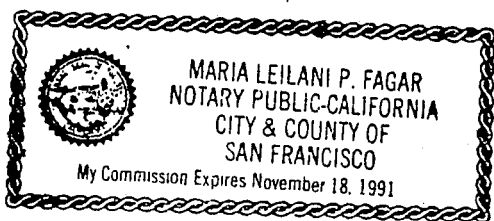
(Notarial Seal)

My Commission Expires:

4-30-1992

CITY OF SAN FRANCISCO)
) ss:
STATE OF CALIFORNIA)

I, MARIA LEILANI P. FAGAR, a Notary Public, hereby certify that on the 8th day of November, 1988, personally appeared before me Earl M. Blauner, who, being by me first duly sworn, declared that he signed the foregoing Articles of Incorporation of Environmental Federation of America as incorporators, and that the statements therein contained are true.



(Notarial Seal)

Maria Leilani P. Fagar
MARIA LEILANI P. FAGAR
Notary Public

My Commission Expires:

November 18, 1991

AMENDMENT
to
ARTICLES OF INCORPORATION
of
ENVIRONMENTAL FEDERATION OF AMERICA

The undersigned hereby certifies that he is the President of The Environmental Federation of America (hereinafter the "Corporation"), a District of Columbia nonprofit corporation, and hereby further certifies that:

1. At a meeting held January 26, 1996, the Board of Directors of the Corporation adopted the following amendment to the Corporation's Certificate of Incorporation:

"NOW, THEREFORE, it is hereby RESOLVED that Article IV of the Federation's Articles of Incorporation is hereby amended to read, in its entirety, as follows:

"The Corporation shall be a membership organization. The number of classes of such members, the manner of election or appointment of such members and the qualifications and rights of each class of members shall be as set forth in the bylaws of the Corporation as the same shall be amended from time to time."

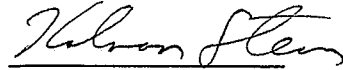
2. The Corporation is not a stock corporation and does not have members.
3. This amendment was adopted at a meeting of the board of directors of the Corporation on January 26, 1996.
4. This amendment received the vote of a majority of the directors in office.

FILED

MAR 19 1996

WFA

IN WITNESS WHEREOF, the Amendment has been executed on behalf of the Corporation by its duly authorized officer.



Kalman Stein
President

ATTEST:



Secretary



EARTHSHARE AND SUBSIDIARY

**CONSOLIDATED FINANCIAL STATEMENTS
AND SUPPLEMENTARY INFORMATION**

JUNE 30, 2020 AND 2019

EARTHSHARE AND SUBSIDIARY

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JUNE 30, 2020 AND 2019**

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Consolidating Statement of Financial Position.....	19
Consolidating Statement of Activities	20-21

Independent Auditors' Report

Board of Directors
EarthShare and Subsidiary
Bethesda, Maryland

We have audited the accompanying consolidated financial statements of EarthShare and Subsidiary (the Organization), which comprise the consolidated statements of financial position as of June 30, 2020 and 2019, and the related consolidated statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of EarthShare and Subsidiary as of June 30, 2020 and 2019, and the changes in their net assets and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Change in Accounting Principle

As discussed in Note 1 of the consolidated financial statements, effective January 1, 2020, the Organization changed its method of accounting for membership revenue from an administrative fee to assessing annual membership dues. This resulted in an increase in membership dues of \$262,500. Our opinion is not modified with respect to this matter.

Other Information

Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The consolidating statement of financial position as of June 30, 2020, and consolidating statement of activities for the year ending June 30, 2020, on pages 19 - 21, are presented for purposes of additional analysis and are not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from, and relates directly to, the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audits of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

Councilor, Buchanan + Mitchell, P.C.

Certified Public Accountants

Bethesda, Maryland
June 24, 2021

EARTHSHARE AND SUBSIDIARY

**CONSOLIDATED STATEMENTS OF FINANCIAL POSITION
JUNE 30, 2020 AND 2019**

	2020	2019
Assets		
Cash and Cash Equivalents	\$ 1,961,634	\$ 1,535,630
Accounts Receivable	179,236	130,213
Affiliation Fees Receivable	98,273	132,630
Pledges Receivable (Net of Shrinkage of \$6,360,857 and \$5,346,394, Respectively)	3,595,052	3,708,037
Membership Dues Receivable	2,123,647	1,662,393
Prepaid Expenses	33,629	40,006
Property and Equipment, Net	5,218	7,686
Other Assets	25,000	25,000
Total Assets	\$ 8,021,689	\$ 7,241,595
Liabilities and Net Assets		
Liabilities		
Accounts Payable and Accrued Expenses	\$ 274,896	\$ 164,655
Campaign Funds Payable to Member Agencies	5,359,032	5,404,975
Deferred Revenue	21,131	5,110
Paycheck Protection Program (PPP) Loan	234,100	-
Total Liabilities	5,889,159	5,574,740
Net Assets		
Net Assets Without Donor Restrictions (Board Designated)	50,000	50,000
Net Assets Without Donor Restrictions	2,082,530	1,616,855
Total Net Assets	2,132,530	1,666,855
Total Liabilities and Net Assets	\$ 8,021,689	\$ 7,241,595

See accompanying Notes to Consolidated Financial Statements.

EARTHSHARE AND SUBSIDIARY
CONSOLIDATED STATEMENTS OF ACTIVITIES
FOR THE YEARS ENDED JUNE 30, 2020 AND 2019

	2020	2019
Change in Net Assets Without Donor Restrictions		
Amounts Raised in Campaigns (Gross Pledges)		
Combined Federal Campaign	\$ 2,305,849	\$ 2,343,637
Affiliate Campaigns	483,034	555,915
Corporate and Nonprofit Organization Campaigns	908,746	1,048,762
Prior Year Campaigns	212,191	364,946
State and Local Government and Educational Institutions Campaigns	819,278	922,105
Total Amounts Raised in Campaigns (Gross Pledges)	4,729,098	5,235,365
Less Shrinkage and Costs Incurred by Others	(943,571)	(972,062)
Less Amount Designated to Member Charities	(2,659,484)	(3,382,464)
Public Support Designated to EarthShare and Subsidiary	\$ 1,126,043	\$ 880,839
Public Support and Revenue		
Public Support Designated to EarthShare and Subsidiary		
Combined Federal Campaign	\$ 140,224	\$ 158,879
Affiliate Campaigns	123,948	140,468
Corporate and Nonprofit Organization Campaigns	540,372	323,582
State and Local Government and Educational Institutions Campaigns	321,499	257,910
Total Public Support Designated to EarthShare and Subsidiary	1,126,043	880,839
Administrative Charges for Raising Funds on Behalf of Others	720,804	964,618
Membership Dues	1,452,500	1,100,000
Other Revenue	507,020	441,081
Total Public Support and Revenue	3,806,367	3,386,538

See accompanying Notes to Consolidated Financial Statements.

EARTHSHARE AND SUBSIDIARY

CONSOLIDATED STATEMENTS OF ACTIVITIES (CONTINUED)
FOR THE YEARS ENDED JUNE 30, 2020 AND 2019

	2020	2019
Expenses		
Program Services		
Campaigns and Membership	\$ 810,796	\$ 777,531
Corporate Partnerships and Engagement	1,000,232	849,449
Marketing	84,884	84,400
Affiliate Support	13,870	36,434
Member Distribution of Public Support Designated to EarthShare and Subsidiary	1,126,043	880,839
Total Program Services	3,035,825	2,628,653
Supporting Services		
Management and General	450,219	483,572
Fundraising	23,347	23,939
Total Supporting Services	473,566	507,511
Total Expenses	3,509,391	3,136,164
Change in Net Assets Without Donor Restrictions	296,976	250,374
Net Assets Without Donor Restrictions, Beginning of the Year	1,666,855	1,416,481
Acquisition of EarthShare Oregon	168,699	-
Net Assets Without Donor Restrictions, End of the Year	\$ 2,132,530	\$ 1,666,855

See accompanying Notes to Consolidated Financial Statements.

EARTHSHARE AND SUBSIDIARY

**CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES
FOR THE YEAR ENDED JUNE 30, 2020
(WITH COMPARATIVE TOTALS FOR THE YEAR ENDED JUNE 30, 2019)**

	Campaigns and Membership	Corporate Partnerships and Engagement	Marketing	Affiliate Support	Management and General	Fundraising	2020 Total	2019 Total
Salaries and Benefits	\$ 522,436	\$ 617,196	\$ 67,600	\$ 3,782	\$ 214,596	\$ 18,512	\$ 1,444,122	\$ 1,227,841
Office Occupancy	43,795	52,797	5,517	309	17,504	1,510	121,432	113,188
Local Representatives	40,396	5,814	-	-	-	-	46,210	44,484
Professional Fees	85,255	90,833	6,139	2,195	166,408	2,561	353,391	550,349
Campaign Expenses	40,912	9,991	47	-	100	-	51,050	54,914
Travel and Meetings	7,996	15,023	123	-	32,011	-	55,153	96,041
Postage and Shipping	2,556	1,378	2	-	2,941	-	6,877	8,539
Subscriptions and Memberships	245	3,779	-	-	2,463	-	6,487	7,273
Office Expense	912	1,198	151	-	5,332	-	7,593	6,975
Printing and Design	7,182	1,356	8	-	-	-	8,546	6,260
Insurance	7,434	8,782	962	54	3,053	263	20,548	22,313
Communications	25,959	29,784	4,179	95	5,366	463	65,846	79,202
Depreciation and Amortization	1,084	1,281	140	8	445	38	2,996	2,544
Training and Education	-	40	-	-	-	-	40	450
Bank Fees	24,634	10,978	16	-	-	-	35,628	33,497
Bad Debt	-	-	-	7,427	-	-	7,427	1,455
Grants Awarded	-	150,002	-	-	-	-	150,002	-
Totals	\$ 810,796	\$ 1,000,232	\$ 84,884	\$ 13,870	\$ 450,219	\$ 23,347	\$ 2,383,348	\$ 2,255,325

See accompanying Notes to Consolidated Financial Statements.

EARTHSHARE AND SUBSIDIARY
CONSOLIDATED STATEMENTS OF CASH FLOWS
FOR THE YEARS ENDED JUNE 30, 2020 AND 2019

	<u>2020</u>	<u>2019</u>
Cash Flows from Operating Activities		
Change in Net Assets Without Donor Restrictions	\$ 296,976	\$ 250,374
Adjustments to Reconcile Change in Net Assets to Net Cash Provided by (Used in) Operating Activities		
Adjustment for Acquisition of EarthShare Oregon	168,699	-
Depreciation and Amortization	2,996	2,544
<u>(Increase) Decrease in Assets</u>		
Accounts Receivable	(49,023)	412,702
Affiliation Fees Receivable	34,357	5,536
Pledges Receivable	112,985	5,856
Membership Dues Receivable	(461,254)	(12,393)
Prepaid Expenses	6,377	(14,034)
<u>Increase (Decrease) in Liabilities</u>		
Accounts Payable and Accrued Expenses	110,241	(269,968)
Campaign Funds Payable to Member Agencies	(45,943)	(886,645)
Deferred Revenue	16,021	(40,962)
Net Cash Provided by (Used in) Operating Activities	<u>192,432</u>	<u>(546,990)</u>
Cash Flows from Investing Activities		
Purchases of Property and Equipment	<u>(528)</u>	<u>(6,443)</u>
Net Cash Used in Investing Activities	<u>(528)</u>	<u>(6,443)</u>
Cash Flows from Financing Activities		
Net Proceeds from PPP Loan	<u>234,100</u>	<u>-</u>
Net Cash Provided by Financing Activities	<u>234,100</u>	<u>-</u>
Net Increase (Decrease) in Cash and Cash Equivalents	426,004	(553,433)
Cash and Cash Equivalents, Beginning of Year	<u>1,535,630</u>	<u>2,089,063</u>
Cash and Cash Equivalents, End of Year	<u><u>\$ 1,961,634</u></u>	<u><u>\$ 1,535,630</u></u>

See accompanying Notes to Consolidated Financial Statements.

EARTHSHARE AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2020 AND 2019

1. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

EarthShare is a membership federation of local, national, and international environmental and conservation charities. Its mission is to build an expanding, sustainable, funding source for its member groups by involving individuals and employers, primarily through workplace giving; and, through its member groups, to promote and protect public health and welfare and conserve natural resources for future generations.

Formerly known as the Environmental Federation of America, EarthShare was incorporated on November 18, 1988. EarthShare has obtained approval from the U.S. Office of Personnel Management to participate in the Combined Federal Campaign (CFC), and it also participates in workplace giving campaigns with corporations as well as state and local governments.

On March 19, 2010, EarthShare created a not-for-profit corporation called EarthShare Chapters, Inc., to be able to raise funds through the Combined Federal Campaign and other campaigns for local environmental organizations in states where there is not an EarthShare affiliate. According to the governing documents of EarthShare Chapters, Inc., members of its Board of Directors shall be members of EarthShare's Executive Committee.

Consolidating Policy

The consolidated financial statements include the accounts of EarthShare and EarthShare Chapters, Inc. (collectively referred to as the Organization). Significant transactions between the entities, including all inter-entity balances, have been eliminated in consolidation.

Basis of Accounting

The consolidated financial statements of the Organization have been prepared on the accrual basis of accounting.

Cash and Cash Equivalents

The Organization considers cash on hand, deposits in banks, and investments purchased with an original maturity of three months or less, to be cash and cash equivalents.

Affiliation Fees Receivable

Affiliation fees are billed and payable one year in arrears to correspond with the timing of the distributions to which the affiliation fees relate. The Organization recognizes affiliation fee revenue when earned.

Pledges Receivable

Pledges are recorded in the consolidated financial statements upon receipt of pledge information from the campaigns. The Organization honors designations made to each member organization. As all pledges are expected to be collected within one year, they are recorded at their net realizable value, which approximates fair value. This is achieved by creating allowances for estimated uncollectible pledges and for estimated costs incurred by others (shrinkage).

EARTHSHARE AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2020 AND 2019

1. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Other Assets

Other assets mainly consist of intangibles related to a trademark (logo) which has been determined by management to have an indefinite useful life. The Organization performed an impairment testing as of June 30, 2015. The asset tested for impairment was judged to not be impaired.

Property and Equipment

Property and equipment is recorded at cost, if purchased; if donated, such assets are capitalized at the estimated fair market value at the date of receipt. The Organization capitalizes all expenditures for property and equipment over \$500. Depreciation is computed using the straight-line method over the estimated useful lives of the assets which range from three to ten years. Leasehold improvements are amortized over the lesser of the estimated useful lives of the improvements or the term of the lease. When assets are sold or otherwise disposed of, the asset and related accumulated depreciation are removed from the accounts, and any remaining gain or loss is included in operations. Repairs and maintenance are charged to expense when incurred.

Campaign Funds Payable to Member Agencies

Pledges that are designated to the Organization's member agencies are recorded as campaign funds payable to member agencies. Cash received from campaigns is allocated to each participating member agency in the ratio that each agency was designated from the relevant campaign. Their share of undesignated pledges is calculated based upon a board-approved formula. Prior to the quarterly distribution of the campaign receipts to the members, board approved expenses are deducted and are recorded as administrative charges for raising funds on behalf of others. Administrative charges will no longer be withheld from EarthShare campaigns effective with Campaign 2017 due to the new membership dues system. Effective with Campaign Year 2020, EarthShare Chapters, Inc., will also be on a membership dues system.

Net Assets Without Donor Restrictions

Net assets without donor restrictions consist of funds available for the general operations of the Organization.

Revenue Recognition

Revenue is recognized during the period in which it is earned. Deferred revenue consists of corporate engagement funds received in advance and is recognized in subsequent periods when it is earned.

Membership Dues

Effective January 1, 2017, EarthShare instituted an annual membership dues system which replaces the administrative fee. EarthShare calculates each member's proportionate share of the annual dues amount based on their percentage of workplace giving pledges for the prior campaign year. Dues are collected from members by withholding from their quarterly campaign distributions.

EarthShare Chapters, Inc., has instituted the same annual membership dues system effective January 1, 2020.

EARTHSHARE AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2020 AND 2019

1. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Expenses

Expenses are recognized by the Organization during the period in which they are incurred. Payments made in advance of when expense is incurred are deferred to the applicable period, except for fundraising expenses which are expensed when incurred and reported in fundraising in the consolidated statements of activities.

Campaign and membership expenses consist of costs associated with managing, maintaining, and increasing revenue sources for the Organization's member agencies from existing workplace fundraising campaigns. Corporate partnerships and engagement expenses consist of costs associated with service agreements which allow the Organization and member agencies to engage with private organizations on various service projects benefitting the environment. It further includes costs associated with accessing new workplace fundraising campaigns and raising funds through foundation grants. Marketing expenses consist of increasing overall recognition and representation of the Organization and its member agencies. Affiliate support expenses consist of costs associated with training and campaign management assistance to the six state affiliates. Management and general expenses consist of costs directly related to the overall operations of the Organization and maintenance of its corporate existence, including general office management, reception, and financial reporting. Fundraising expenses include those costs associated with soliciting non-campaign or program related charitable giving.

Functional Allocation of Expenses

The costs of providing various program and supporting services have been summarized on a functional basis in the consolidated statements of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited. These expenses require allocation on a reasonable basis that is consistently applied. The expenses that are allocated include salaries, fringe benefits, rent, telephone, business insurance, software subscription and IT costs, and depreciation and amortization. These expenses are allocated on the basis of estimates of time and effort by employees. Expenses directly identifiable to specific programs and supporting activities are presented accordingly.

Financial Instruments and Credit Risk

Financial instruments which potentially subject the Organization to concentrations of credit risk consist principally of cash balances, affiliation fees and pledges receivable. During the years ended June 30, 2020 and 2019, the Organization had deposits in financial institutions in excess of the Federal Depository Insurance limits.

The Organization has never experienced any losses related to these balances and believes it is not exposed to any significant credit risk on its cash balances. Credit risk with respect to affiliation fees and pledges receivables is limited because the Organization deals with a significant number of affiliates and campaigns whose participants are spread over a wide geographic area.

EARTHSHARE AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2020 AND 2019

1. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Use of Estimates

The preparation of the financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

Income Tax Status

EarthShare and EarthShare Chapters, Inc., are exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code. In addition, neither EarthShare nor EarthShare Chapters, Inc., have been determined by the Internal Revenue Service to be a “private foundation”. The Organization is required to report unrelated business income to the Internal Revenue Service and the District of Columbia and Maryland taxing authorities. The Organization earned no unrelated business income during the years ended June 30, 2020 and 2019.

Under Accounting Standards Codification (ASC) 740-10, *Accounting for Uncertainty in Income Taxes*, the Organization must recognize the tax benefit associated with tax positions taken for tax return purposes when it is more-likely than not that the position will be sustained. The Organization does not believe there are any unrecognized tax benefits that should be recorded. For the years ended June 30, 2020 and 2019, there were no interest or penalties recorded or included in the consolidated statements of activities. The Organization’s Form 990, *Return of Organization Exempt from Income Tax*, is subject to examination by the taxing authorities, generally for three years after filing.

Change in Accounting Principle

Effective January 1, 2020, EarthShare Chapters, Inc., began assessing membership dues with Campaign Year 2020 and ceased charging an administrative fee on pledge receipts. The Campaign session begins in January of each year with the application process and the services provided by EarthShare are substantially complete when the campaign closes at December 31, thus membership dues will be assessed on a calendar year basis.

The elimination of the administrative fee and the change to a dues-based system constitutes a change in accounting principle for revenue recognition. This is a change in recognition from when pledge collections are received to recognition over the period in which benefits are received, in accordance with GAAP. As a result of this change, the historical administrative fee and the new dues method overlapped for six months during fiscal year 2020. The effect of assessing the membership dues on Campaign Year 2020 was an increase to membership dues revenue of \$262,500.

Reclassification of Prior Year Presentation

Certain prior year amounts have been reclassified for consistency with the current period presentation. These reclassifications had no effect on net assets or changes in net assets.

EARTHSHARE AND SUBSIDIARY

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2020 AND 2019**

2. ADOPTION OF ACCOUNTING STANDARDS UPDATE 2018-08

During the year ended June 30, 2020, the Organization adopted Financial Accounting Standards Board (FASB) Accounting Standards Update (ASU) 2018-08, *Not-for-Profit Entities (Topic 958): Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made*. The ASU provides additional guidance in (1) evaluating whether transactions should be accounted for as contributions (within the scope of ASC 958) or as exchange (reciprocal) transactions (subject to ASC 606); and (2) distinguishing between conditional and unconditional contributions. Management believes that the adoption of this ASU enhances the comparability of financial information among not-for-profit entities.

This change in accounting principle was adopted on a modified prospective basis in fiscal year 2020. As a result, there was no cumulative-effect adjustment to opening net assets without donor restrictions as of July 1, 2019. The impact of adoption was not material to the financial statements.

3. RESTATEMENT OF FINANCIAL STATEMENTS

As a result of an internal review of the Organization's allocation of expenses between EarthShare and EarthShare Chapters, Inc. (Chapters), the Organization discovered that professional expenses and salaries and benefits were not properly allocated to the subsidiary, Chapters. The allocations of office occupancy, insurance, communications, and depreciation and amortization expenses were also affected on the consolidating and consolidated statements of activities and the consolidated statement of functional expenses. This also resulted in changes to the intercompany balances between the parent and subsidiary, which are included in accounts receivable and accounts payable and accrued expenses on the supplementary consolidating statement of financial position. These intercompany balances have been eliminated in the consolidated statement of financial position, resulting in no adjustment to total assets or change in net assets at the consolidated level. Corrective and preventive actions have been taken by the Organization, and the financial statements have been restated for the years ended June 30, 2020. The net effect of the change in allocation on net assets without donor restrictions and change in net assets without donor restrictions presented on the supplementary consolidating statement of activities is \$221,546 and \$(221,546) for EarthShare and Chapters, respectively.

The net effect of the restatement on the supplementary consolidating statement of financial position and consolidating statement of activities for the year ended June 30, 2020, is as follows:

	EarthShare		EarthShare Chapters, Inc.	
	As Previously Reported	Restated	As Previously Reported	Restated
<i>Consolidating Statement of Financial Position</i>				
Accounts Receivable	no change	no change	\$ 672,498	\$ 450,952
Accounts Payable and Accrued Expenses	\$ 918,461	\$ 696,915	no change	no change
Net Assets	954,615	1,176,161	1,177,915	956,369
<i>Consolidating Statement of Activities</i>				
Total Program Services	\$ 2,473,527	\$ 2,251,982	\$ 751,207	\$ 972,753
Total Supporting Services	473,567	473,566	-	-
Change in Net Assets	(190,631)	30,915	487,607	266,061

EARTHSHARE AND SUBSIDIARY

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2020 AND 2019**

3. RESTATEMENT OF FINANCIAL STATEMENTS (CONTINUED)

The net effect of the restatement on the supplementary consolidating statement of financial position for the year ended June 30, 2020, is as follows:

	As Previously Reported	Restated
<i>Consolidating Statement of Financial Position</i>		
Accounts Receivable	\$ 823,427	\$ 179,236
Accounts Payable and Accrued Expenses	919,087	274,896

4. LIQUIDITY AND AVAILABLE RESOURCES

EarthShare's cash flows have seasonal variations due to the timing of pledge distributions. EarthShare has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due.

Amounts restricted by the Board of Directors are for specified projects outside the normal operating budget and consist of \$50,000 at June 30, 2020 and 2019.

As of June 30, 2020 and 2019, the following financial assets and liquidity sources are available for general operating expenditures in the years ending June 30:

	2021	2020
Cash and Cash Equivalents	\$ 1,961,634	\$ 1,535,630
Accounts Receivable	179,236	130,213
Affiliation Fees Receivable	98,273	132,630
Pledges Receivable	3,595,052	3,708,037
Membership Dues Receivable	2,123,647	1,662,393
Less Amounts Designated by Board of Directors	(50,000)	(50,000)
Total Financial Assets and Liquidity Resources Available	\$ 7,907,842	\$ 7,118,903

5. PROPERTY AND EQUIPMENT

Property and equipment consisted of the following at June 30, 2020 and 2019:

	2020	2019
Equipment	\$ 195,754	\$ 195,225
Software Costs	145,794	145,794
Furniture	34,543	34,543
Total Property and Equipment	376,091	375,562
Less Accumulated Depreciation	(370,873)	(367,876)
Property and Equipment, Net	\$ 5,218	\$ 7,686

Depreciation and amortization expense for the years ended June 30, 2020 and 2019, was \$2,996 and \$2,544, respectively.

EARTHSHARE AND SUBSIDIARY

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2020 AND 2019**

6. RETIREMENT PLAN

Effective July 1, 1999, EarthShare created a defined contribution retirement plan (the Plan) under Section 403(b) of the Internal Revenue Code. The Plan covers all employees who have completed three months of service. EarthShare may annually elect to make a discretionary contribution to the Plan. Pension expense was \$48,066 and \$51,595 for the years ended June 30, 2020 and 2019, respectively.

7. LEASE COMMITMENTS

EarthShare signed a new lease agreement in June 2020, which will expire in April 2021, for office space located in Bethesda, Maryland. Rent escalations are indexed after the first year and EarthShare pays a share of operating costs. EarthShare pays monthly rent to lease office space in Columbus, Ohio, which expires in April 2022.

Minimum rental payments under the non-cancelable operating leases are as follows:

For the Years Ending June 30,

2021	\$ 88,474
2022	<u>15,873</u>
	<u>\$ 104,347</u>

Rent expense for the years ended June 30, 2020 and 2019, was \$112,741 and \$107,785, respectively.

8. CONTINGENCIES

The Combined Federal Campaign is subject to audit by the Inspector General, United States Office of Personnel Management (OPM). Pledges received by member charities may be adjusted based on determinations of these audits. No audits of EarthShare have been performed by the OPM during the years ended June 30, 2020 and 2019.

The spread of COVID-19 (coronavirus disease) has had a disruptive impact on the daily life and operations of individuals, businesses, and nonprofits around the world. There is uncertainty about financial and economic impacts in all sectors of the economy. The financial markets have experienced significant volatility, and this may continue for an extended period of time. In light of these circumstances, management continues to assess how best to adapt to changed circumstances.

9. AFFILIATION AGREEMENT

Effective June 1, 2001, EarthShare entered into an affiliation agreement with state environmental federations. The agreement is a collaborative system of fundraising for environmental organizations that crosses jurisdictional and institutional lines and strengthens and enhances collective efforts in workplace giving campaigns to benefit environmental causes. The objective of the agreement is to create a unified system for workplace giving for environmental and conservation organizations in the United States. The system delivers opportunities for collaborative marketing and promotion of organizations marketed with one name, identity, and logo; an opportunity to establish performance standards for environmental workplace giving across the country; increased local presence and opportunities for collaboration; and increased resources at the national level.

EARTHSHARE AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2020 AND 2019

10. PAYCHECK PROTECTION PROGRAM LOAN

During 2020, the Organization received a Small Business Administration (SBA) loan under the Paycheck Protection Program (PPP) in the amount of \$234,100. PPP provides cash-flow assistance through 100% federally guaranteed loans to eligible recipients to maintain payroll during the COVID-19 public health emergency and cover certain other expenses. If the Organization maintains its workforce and meets certain requirements, up to 100% of the loan may be forgiven by the SBA. No more than 40% of the forgiven amount may be for non-payroll costs.

Loans under PPP have an interest rate of 1% and may negotiate a five-year maturity date, if not forgiven. Management believes the Organization will meet the criteria for loan forgiveness. However, at June 30, 2020, the Organization is accounting for the SBA loan proceeds as a liability on the statements of financial position since repayment has not yet been waived.

11. ACQUISITION OF EARTHSHARE OREGON

On July 1, 2019, the Organization acquired EarthShare Oregon. Assets acquired of \$447,366 included cash, dues receivable, and pledges receivable. The Organization assumed obligation of distributions payable on the pledges for campaign years 2016, 2017, and 2018 in total of \$278,667.

12. SUBSEQUENT EVENTS

In March 2021, the entirety of the PPP loan was forgiven by the SBA.

The Organization evaluated subsequent events through June 24, 2021, which is the date the consolidated financial statements were available to be issued.

SUPPLEMENTARY INFORMATION

EARTHSHARE AND SUBSIDIARY

**CONSOLIDATING STATEMENT OF FINANCIAL POSITION
JUNE 30, 2020**

	<u>EarthShare</u>	<u>EarthShare Chapters, Inc.</u>	<u>Elimination</u>	<u>Total</u>
Assets				
Cash and Cash Equivalents	\$ 1,363,339	\$ 598,295	\$ -	\$ 1,961,634
Accounts Receivable	150,929	450,952	(422,645)	179,236
Affiliation Fees Receivable	98,273	-	-	98,273
Pledges Receivable (Net of Shrinkage of \$6,360,857)	3,504,105	1,012,750	(921,803)	3,595,052
Membership Dues Receivable	1,700,991	422,656	-	2,123,647
Prepaid Expenses	33,629	-	-	33,629
Property and Equipment, Net	5,218	-	-	5,218
Other Assets	25,000	-	-	25,000
Total Assets	<u>\$ 6,881,484</u>	<u>\$ 2,484,653</u>	<u>\$ (1,344,448)</u>	<u>\$ 8,021,689</u>
Liabilities and Net Assets				
Liabilities				
Accounts Payable and Accrued Expenses	\$ 696,915	\$ 626	\$ (422,645)	\$ 274,896
Campaign Funds Payable to Member Agencies	4,753,177	1,527,658	(921,803)	5,359,032
Deferred Revenue	21,131	-	-	21,131
Paycheck Protection Program (PPP) Loan	234,100	-	-	234,100
Total Liabilities	5,705,323	1,528,284	(1,344,448)	5,889,159
Net Assets				
Net Assets Without Donor Restrictions	<u>1,176,161</u>	<u>956,369</u>	<u>-</u>	<u>2,132,530</u>
Total Liabilities and Net Assets	<u>\$ 6,881,484</u>	<u>\$ 2,484,653</u>	<u>\$ (1,344,448)</u>	<u>\$ 8,021,689</u>

EARTHSHARE AND SUBSIDIARY
CONSOLIDATING STATEMENT OF ACTIVITIES
FOR THE YEAR ENDED JUNE 30, 2020

	<u>EarthShare</u>	<u>EarthShare Chapters, Inc.</u>	<u>Elimination</u>	<u>Total</u>
Change in Net Assets Without Donor Restrictions				
Amounts Raised in Campaigns (Gross Pledges)				
Combined Federal Campaign	\$ 2,097,372	\$ 208,477	\$ -	\$ 2,305,849
Affiliate Campaigns	1,437,985	-	(954,951)	483,034
Corporate and Nonprofit Organization Campaigns	197,484	711,262	-	908,746
Prior Year Campaigns	135,644	76,547	-	212,191
State and Local Government and Educational Institutions Campaigns	<u>257,762</u>	<u>561,516</u>	<u>-</u>	<u>819,278</u>
Total Amounts Raised in Campaigns (Gross Pledges)	4,126,247	1,557,802	(954,951)	4,729,098
Less Shrinkage and Costs Incurred by Others	(996,190)	(217,183)	269,802	(943,571)
Less Amount Designated to Members Charities	<u>(2,342,482)</u>	<u>(813,241)</u>	<u>496,239</u>	<u>(2,659,484)</u>
Public Support Designated to EarthShare and Subsidiary	<u>\$ 787,575</u>	<u>\$ 527,378</u>	<u>\$ (188,910)</u>	<u>\$ 1,126,043</u>
Public Support and Revenue				
Public Support Designated to EarthShare and Subsidiary				
Combined Federal Campaign	\$ 114,587	\$ 25,637	\$ -	\$ 140,224
Affiliate Campaigns	312,858	-	(188,910)	123,948
Corporate and Nonprofit Organization Campaigns	260,016	280,356	-	540,372
State and Local Government and Educational Institutions Campaigns	<u>100,114</u>	<u>221,385</u>	<u>-</u>	<u>321,499</u>
Total Public Support Designated to EarthShare and Subsidiary	787,575	527,378	(188,910)	1,126,043
Administrative Charges for Raising Funds on Behalf of Others	361,876	358,928	-	720,804
Membership Dues	1,100,000	352,500	-	1,452,500
Other Revenue	<u>507,012</u>	<u>8</u>	<u>-</u>	<u>507,020</u>
Total Public Support and Revenue	<u>2,756,463</u>	<u>1,238,814</u>	<u>(188,910)</u>	<u>3,806,367</u>

EARTHSHARE AND SUBSIDIARY

**CONSOLIDATING STATEMENT OF ACTIVITIES (CONTINUED)
FOR THE YEAR ENDED JUNE 30, 2020**

	<u>EarthShare</u>	<u>EarthShare Chapters, Inc.</u>	<u>Elimination</u>	<u>Total</u>
Expenses				
Program Services				
Campaigns and Membership	\$ 448,648	\$ 362,148	\$ -	\$ 810,796
Corporate Partnerships and Engagement	917,757	82,475	-	1,000,232
Marketing	84,132	752	-	84,884
Affiliate Support	13,870	-	-	13,870
Member Distribution of Public Support Designated to EarthShare and Subsidiary	787,575	527,378	(188,910)	1,126,043
Total Program Services	<u>2,251,982</u>	<u>972,753</u>	<u>(188,910)</u>	<u>3,035,825</u>
Supporting Services				
Management and General	450,219	-	-	450,219
Fundraising	23,347	-	-	23,347
Total Supporting Services	<u>473,566</u>	<u>-</u>	<u>-</u>	<u>473,566</u>
Total Expenses	<u>2,725,548</u>	<u>972,753</u>	<u>(188,910)</u>	<u>3,509,391</u>
Change in Net Assets Without Donor Restrictions	30,915	266,061	-	296,976
Net Assets Without Donor Restrictions, Beginning of the Year	1,145,246	521,609	-	1,666,855
Acquisition of EarthShare Oregon	-	168,699	-	168,699
Net Assets Without Donor Restrictions, End of the Year	<u>\$ 1,176,161</u>	<u>\$ 956,369</u>	<u>\$ -</u>	<u>\$ 2,132,530</u>



CENTERED ON YOUR SUCCESS

7910 WOODMONT AVENUE
SUITE 500
BETHESDA, MD 20814
(T) 301.986.0600

1150 18TH STREET, NW
SUITE 550
WASHINGTON, DC 20036
(T) 202.822.0717

April 18, 2021

EarthShare
7735 Old Georgetown Road No. 510
Bethesda, MD 20814
Attention: Brad Leibov

Dear Brad,

Enclosed are the original and one copy of the 2019 Exempt Organization return, as follows...

2019 Form 990

Copies of your tax returns should be retained in your files.

Please review the return for completeness and accuracy.

We sincerely appreciate the opportunity to serve you. Please contact us if you have any questions concerning the tax return.

Very truly yours,

A handwritten signature in black ink, appearing to read "David W. Buchanan".

Councilor, Buchanan & Mitchell, P.C.





IMPORTANT E-FILING INSTRUCTIONS

Dear CBM Client,

We cannot submit your return for e-filing unless you sign & return the attached authorization form(s).

Please review your tax return(s) & return the signed eFile form(s) to us as soon as possible by one of the following methods:

- Via your **CBM Portal**
- Via email to **EFile@cbmcpa.com**
- Via fax to **301-986-0432** (Attention: eFile Dept.)

Thank you!!

Councilor, Buchanan & Mitchell, P.C.

Councilor, Buchanan & Mitchell, P.C.

TAX RETURN FILING INSTRUCTIONS

FORM 990

FOR THE YEAR ENDING

June 30, 2020

Prepared for	EarthShare 7735 Old Georgetown Road No. 510 Bethesda, MD 20814
Prepared by	Councilor, Buchanan & Mitchell, P.C. 7910 Woodmont Ave. Ste. 500 Bethesda, MD 20814
Amount due or refund	Not applicable
Make check payable to	Not applicable
Mail tax return and check (if applicable) to	Not applicable
Return must be mailed on or before	Not applicable
Special Instructions	This return has qualified for electronic filing. After you have reviewed the return for completeness and accuracy, please sign, date and return Form 8879-EO to our office. We will transmit the return electronically to the IRS and no further action is required. Return Form 8879-EO to us by May 17, 2021.

Form **8879-EO**

IRS e-file Signature Authorization for an Exempt Organization

OMB No. 1545-1878

For calendar year 2019, or fiscal year beginning JUL 1, 2019, and ending JUN 30, 2020

2019

Department of the Treasury
Internal Revenue Service

▶ **Do not send to the IRS. Keep for your records.**
▶ **Go to www.irs.gov/Form8879EO for the latest information.**

Name of exempt organization

Employer identification number

EARTHSHARE

52-1601960

Name and title of officer

BRAD LEIBOV
CEO

Part I Type of Return and Return Information (Whole Dollars Only)

Check the box for the return for which you are using this Form 8879-EO and enter the applicable amount, if any, from the return. If you check the box on line **1a**, **2a**, **3a**, **4a**, or **5a**, below, and the amount on that line for the return being filed with this form was blank, then leave line **1b**, **2b**, **3b**, **4b**, or **5b**, whichever is applicable, blank (do not enter -0-). But, if you entered -0- on the return, then enter -0- on the applicable line below. **Do not** complete more than one line in Part I.

1a Form 990 check here	▶ <input checked="" type="checkbox"/>	b Total revenue , if any (Form 990, Part VIII, column (A), line 12)	1b	<u>5,098,945.</u>
2a Form 990-EZ check here	▶ <input type="checkbox"/>	b Total revenue , if any (Form 990-EZ, line 9)	2b	_____
3a Form 1120-POL check here	▶ <input type="checkbox"/>	b Total tax (Form 1120-POL, line 22)	3b	_____
4a Form 990-PF check here	▶ <input type="checkbox"/>	b Tax based on investment income (Form 990-PF, Part VI, line 5)	4b	_____
5a Form 8868 check here	▶ <input type="checkbox"/>	b Balance Due (Form 8868, line 3c)	5b	_____

Part II Declaration and Signature Authorization of Officer

Under penalties of perjury, I declare that I am an officer of the above organization and that I have examined a copy of the organization's 2019 electronic return and accompanying schedules and statements and to the best of my knowledge and belief, they are true, correct, and complete. I further declare that the amount in Part I above is the amount shown on the copy of the organization's electronic return. I consent to allow my intermediate service provider, transmitter, or electronic return originator (ERO) to send the organization's return to the IRS and to receive from the IRS (a) an acknowledgement of receipt or reason for rejection of the transmission, (b) the reason for any delay in processing the return or refund, and (c) the date of any refund. If applicable, I authorize the U.S. Treasury and its designated Financial Agent to initiate an electronic funds withdrawal (direct debit) entry to the financial institution account indicated in the tax preparation software for payment of the organization's federal taxes owed on this return, and the financial institution to debit the entry to this account. To revoke a payment, I must contact the U.S. Treasury Financial Agent at 1-888-353-4537 no later than 2 business days prior to the payment (settlement) date. I also authorize the financial institutions involved in the processing of the electronic payment of taxes to receive confidential information necessary to answer inquiries and resolve issues related to the payment. I have selected a personal identification number (PIN) as my signature for the organization's electronic return and, if applicable, the organization's consent to electronic funds withdrawal.

Officer's PIN: check one box only

I authorize COUNCILOR, BUCHANAN & MITCHELL, P.C. to enter my PIN 31610
ERO firm name Enter five numbers, but do not enter all zeros

as my signature on the organization's tax year 2019 electronically filed return. If I have indicated within this return that a copy of the return is being filed with a state agency(ies) regulating charities as part of the IRS Fed/State program, I also authorize the aforementioned ERO to enter my PIN on the return's disclosure consent screen.

As an officer of the organization, I will enter my PIN as my signature on the organization's tax year 2019 electronically filed return. If I have indicated within this return that a copy of the return is being filed with a state agency(ies) regulating charities as part of the IRS Fed/State program, I will enter my PIN on the return's disclosure consent screen.

Officer's signature ▶

Date ▶

April 20, 2021

Part III Certification and Authentication

ERO's EFIN/PIN. Enter your six-digit electronic filing identification number (EFIN) followed by your five-digit self-selected PIN.

52689820814

Do not enter all zeros

I certify that the above numeric entry is my PIN, which is my signature on the 2019 electronically filed return for the organization indicated above. I confirm that I am submitting this return in accordance with the requirements of **Pub. 4163**, Modernized e-File (MeF) Information for Authorized IRS e-file Providers for Business Returns.

ERO's signature ▶

Date ▶

04/16/21

ERO Must Retain This Form - See Instructions
Do Not Submit This Form to the IRS Unless Requested To Do So

LHA For Paperwork Reduction Act Notice, see instructions.

Form **8879-EO** (2019)

923051 10-03-19

17330416 759370 31610-0000

2019.05091 EARTHSHARE

31610-11

Return of Organization Exempt From Income Tax
Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

▶ Do not enter social security numbers on this form as it may be made public.
▶ Go to www.irs.gov/Form990 for instructions and the latest information.

A For the 2019 calendar year, or tax year beginning **JUL 1, 2019** and ending **JUN 30, 2020**

B Check if applicable: <input type="checkbox"/> Address change <input type="checkbox"/> Name change <input type="checkbox"/> Initial return <input type="checkbox"/> Final return/terminated <input type="checkbox"/> Amended return <input type="checkbox"/> Application pending	C Name of organization EARTHSHARE Doing business as Number and street (or P.O. box if mail is not delivered to street address) Room/suite 7735 OLD GEORGETOWN ROAD 510 City or town, state or province, country, and ZIP or foreign postal code BETHESDA, MD 20814 F Name and address of principal officer: BRAD LEIBOV SAME AS C ABOVE	D Employer identification number 52-1601960 E Telephone number 240-333-0300 G Gross receipts \$ 5,098,945. H(a) Is this a group return for subordinates? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No H(b) Are all subordinates included? <input type="checkbox"/> Yes <input type="checkbox"/> No If "No," attach a list. (see instructions) H(c) Group exemption number ▶
I Tax-exempt status: <input checked="" type="checkbox"/> 501(c)(3) <input type="checkbox"/> 501(c) () (insert no.) <input type="checkbox"/> 4947(a)(1) or <input type="checkbox"/> 527		
J Website: ▶ WWW.EARTHSHARE.ORG		
K Form of organization: <input checked="" type="checkbox"/> Corporation <input type="checkbox"/> Trust <input type="checkbox"/> Association <input type="checkbox"/> Other ▶		
L Year of formation: 1988		M State of legal domicile: DC

Part I Summary

1	Briefly describe the organization's mission or most significant activities: TO ENGAGE INDIVIDUALS AND ORGANIZATIONS IN CREATING A HEALTHY AND SUSTAINABLE ENVIRONMENT.		
2	Check this box <input type="checkbox"/> if the organization discontinued its operations or disposed of more than 25% of its net assets.		
3	Number of voting members of the governing body (Part VI, line 1a)	3	18
4	Number of independent voting members of the governing body (Part VI, line 1b)	4	17
5	Total number of individuals employed in calendar year 2019 (Part V, line 2a)	5	19
6	Total number of volunteers (estimate if necessary)	6	58
7a	Total unrelated business revenue from Part VIII, column (C), line 12	7a	0.
7b	Net unrelated business taxable income from Form 990-T, line 39	7b	0.
8	Contributions and grants (Part VIII, line 1h)	Prior Year	Current Year
9	Program service revenue (Part VIII, line 2g)	3,056,619.	3,130,057.
10	Investment income (Part VIII, column (A), lines 3, 4, and 7d)	2,062,213.	1,968,888.
11	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	0.	0.
12	Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)	5,118,832.	5,098,945.
13	Grants and similar amounts paid (Part IX, column (A), lines 1-3)	3,056,619.	3,280,059.
14	Benefits paid to or for members (Part IX, column (A), line 4)	0.	0.
15	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)	1,011,668.	1,158,699.
16a	Professional fundraising fees (Part IX, column (A), line 11e)	0.	0.
b	Total fundraising expenses (Part IX, column (D), line 25) ▶ 23,346.		
17	Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)	946,245.	629,273.
18	Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)	5,014,532.	5,068,031.
19	Revenue less expenses. Subtract line 18 from line 12	104,300.	30,914.
20	Total assets (Part X, line 16)	Beginning of Current Year	End of Year
21	Total liabilities (Part X, line 26)	6,222,189.	6,881,488.
22	Net assets or fund balances. Subtract line 21 from line 20	5,076,943.	5,705,328.
		1,145,246.	1,176,160.

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here	Signature of officer BRAD LEIBOV, CEO Type or print name and title	Date _____			
Paid Preparer Use Only	Print/Type preparer's name DANIEL L. WEAVER	Preparer's signature DANIEL L. WEAVER	Date 04/16/21	Check if self-employed <input type="checkbox"/>	PTIN P01249346
	Firm's name ▶ COUNCILOR, BUCHANAN & MITCHELL, P.C.	Firm's EIN ▶ 52-1711839			
	Firm's address ▶ 7910 WOODMONT AVE. STE. 500 BETHESDA, MD 20814	Phone no. (301) 986-0600			

May the IRS discuss this return with the preparer shown above? (see instructions) Yes No

Part III Statement of Program Service Accomplishments

Check if Schedule O contains a response or note to any line in this Part III [X]

1 Briefly describe the organization's mission: TO ENGAGE INDIVIDUALS AND ORGANIZATIONS IN CREATING A HEALTHY AND SUSTAINABLE ENVIRONMENT.

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? [] Yes [X] No

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? [] Yes [X] No

4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses.

4a (Code:) (Expenses \$ 3,578,703. including grants of \$ 3,130,057.) (Revenue \$ 310,853.) WORKPLACE GIVING CAMPAIGNS - DISTRIBUTION OF FUNDS RAISED PRIMARILY THROUGH WORKPLACE GIVING FOR AND ON BEHALF OF MEMBERS OF EARTHSHARE AND ITS AFFILIATES.

4b (Code:) (Expenses \$ 738,619. including grants of \$ 150,002.) (Revenue \$ 272,760.) CORPORATE PARTNERSHIPS AND ENGAGEMENTS - EARTHSHARE HAS BEEN AWARDED COLLABORATION PROGRAMS WITH COMPANIES TO HELP FOSTER A HEALTHY AND SUSTAINABLE ENVIRONMENT BY CONNECTING EMPLOYEES WITH EARTHSHARE'S MEMBER NONPROFITS THROUGH ENGAGEMENT OPPORTUNITIES.

4c (Code:) (Expenses \$ 179,137. including grants of \$) (Revenue \$ 199,274.) MANAGED CAMPAIGNS - EARTHSHARE HAS BEEN AWARDED CONTRACTS TO MANAGE VARIOUS PUBLIC EMPLOYEE CAMPAIGNS IN NEW YORK.

4d Other program services (Describe on Schedule O.) (Expenses \$ 98,002. including grants of \$) (Revenue \$ 86,000.)

4e Total program service expenses 4,594,461.

Part IV Checklist of Required Schedules

	Yes	No
1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? <i>If "Yes," complete Schedule A</i>	1 X	
2 Is the organization required to complete <i>Schedule B, Schedule of Contributors?</i>	2	X
3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? <i>If "Yes," complete Schedule C, Part I</i>	3	X
4 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If "Yes," complete Schedule C, Part II</i>	4	X
5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? <i>If "Yes," complete Schedule C, Part III</i>	5	X
6 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? <i>If "Yes," complete Schedule D, Part I</i>	6	X
7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? <i>If "Yes," complete Schedule D, Part II</i>	7	X
8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If "Yes," complete Schedule D, Part III</i>	8	X
9 Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? <i>If "Yes," complete Schedule D, Part IV</i>	9	X
10 Did the organization, directly or through a related organization, hold assets in donor-restricted endowments or in quasi endowments? <i>If "Yes," complete Schedule D, Part V</i>	10	X
11 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.		
a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? <i>If "Yes," complete Schedule D, Part VI</i>	11a X	
b Did the organization report an amount for investments - other securities in Part X, line 12, that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VII</i>	11b	X
c Did the organization report an amount for investments - program related in Part X, line 13, that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VIII</i>	11c	X
d Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part IX</i>	11d	X
e Did the organization report an amount for other liabilities in Part X, line 25? <i>If "Yes," complete Schedule D, Part X</i>	11e X	
f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? <i>If "Yes," complete Schedule D, Part X</i>	11f X	
12a Did the organization obtain separate, independent audited financial statements for the tax year? <i>If "Yes," complete Schedule D, Parts XI and XII</i>	12a	X
b Was the organization included in consolidated, independent audited financial statements for the tax year? <i>If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional</i>	12b X	
13 Is the organization a school described in section 170(b)(1)(A)(ii)? <i>If "Yes," complete Schedule E</i>	13	X
14a Did the organization maintain an office, employees, or agents outside of the United States?	14a	X
b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? <i>If "Yes," complete Schedule F, Parts I and IV</i>	14b	X
15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? <i>If "Yes," complete Schedule F, Parts II and IV</i>	15	X
16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? <i>If "Yes," complete Schedule F, Parts III and IV</i>	16	X
17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? <i>If "Yes," complete Schedule G, Part I</i>	17	X
18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If "Yes," complete Schedule G, Part II</i>	18	X
19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? <i>If "Yes," complete Schedule G, Part III</i>	19	X
20a Did the organization operate one or more hospital facilities? <i>If "Yes," complete Schedule H</i>	20a	X
b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b	
21 Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i>	21 X	

Part IV Checklist of Required Schedules (continued)

Table with 3 columns: Question ID, Question Text, Yes, No. Rows include questions 22 through 38 regarding grants, compensation, tax-exempt bonds, excess benefits, and Schedule O completion.

Part V Statements Regarding Other IRS Filings and Tax Compliance

Check if Schedule O contains a response or note to any line in this Part V []

Table with 3 columns: Question ID, Question Text, Yes, No. Rows include questions 1a, 1b, and 1c regarding Form 1096, Forms W-2G, and backup withholding rules.

Part V Statements Regarding Other IRS Filings and Tax Compliance (continued)

Table with columns for question number, question text, and Yes/No response boxes. Includes questions 2a through 16 regarding employee counts, tax filings, and organizational compliance.

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes on Schedule O. See instructions.

Check if Schedule O contains a response or note to any line in this Part VI [X]

Section A. Governing Body and Management

Table with 3 columns: Question, Yes, No. Rows include: 1a (18), 1b (17), 2, 3, 4, 5, 6, 7a, 7b, 8a, 8b, 9.

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

Table with 3 columns: Question, Yes, No. Rows include: 10a, 10b, 11a, 11b, 12a, 12b, 12c, 13, 14, 15a, 15b, 16a, 16b.

Section C. Disclosure

- 17 List the states with which a copy of this Form 990 is required to be filed AL, AR, CA, FL, GA, HI, IL, KS, KY, MD, MA, MI
18 Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection.
19 Describe on Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.
20 State the name, address, and telephone number of the person who possesses the organization's books and records

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's **current** key employees, if any. See instructions for definition of "key employee."
 - List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
 - List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
 - List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.
- See instructions for the order in which to list the persons above.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

(A) Name and title	(B) Average hours per week (list any hours for related organizations below line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(1) HEATHER BEARD DIRECTOR	1.00	X					0.	0.	0.	
(2) MARK CARLSON DIRECTOR	1.00	X					0.	0.	0.	
(3) MICHAEL CARREN DIRECTOR	1.00	X					0.	0.	0.	
(4) JOSEPH DICHIARO DIRECTOR	1.00	X					0.	0.	0.	
(5) JAY FELDMAN DIRECTOR	1.00	X					0.	0.	0.	
(6) ANGELA GRIMES DIRECTOR	1.00	X					0.	0.	0.	
(7) LIZ HITCHCOCK DIRECTOR	1.00	X					0.	0.	0.	
(8) TRISTEN KATZ DIRECTOR	1.00	X					0.	0.	0.	
(9) COLLIN LAWSON DIRECTOR	1.00	X					0.	0.	0.	
(10) YING TEE LEE VICE CHAIR	1.00	X		X			0.	0.	0.	
(11) HAYWARD MAJORS CHAIR	1.00	X		X			0.	0.	0.	
(12) MARCI REED SECRETARY/TREASURER	1.00	X		X			0.	0.	0.	
(13) JONATHAN SCOTT DIRECTOR	1.00	X					0.	0.	0.	
(14) BOB STOKES DIRECTOR	1.00	X					0.	0.	0.	
(15) MICHELLE WISEMAN DIRECTOR	1.00	X					0.	0.	0.	
(16) DEB FURRY DIRECTOR	1.00	X					0.	0.	0.	
(17) JOHN OPPERMAN DIRECTOR	1.00	X					0.	0.	0.	

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and title	(B) Average hours per week (list any hours for related organizations below line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(18) TOM WOIWODE DIRECTOR	1.00	X						0.	0.	0.
(19) BRADELY LEIBOV CEO	35.00			X				104,933.	0.	1,999.
(20) MARY MACDONALD SR VICE PRESIDENT	35.00					X		113,936.	0.	31,203.
(21) SARAH TYSON SR VICE PRESIDENT	35.00					X		109,238.	0.	19,279.
1b Subtotal								328,107.	0.	52,481.
c Total from continuation sheets to Part VII, Section A								0.	0.	0.
d Total (add lines 1b and 1c)								328,107.	0.	52,481.

2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization **3**

	Yes	No
3 Did the organization list any former officer, director, trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i>		X
4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If "Yes," complete Schedule J for such individual</i>		X
5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? <i>If "Yes," complete Schedule J for such person</i>		X

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A) Name and business address	(B) Description of services	(C) Compensation
PROSOURCING PARTNERS LLC, 8330 BOONE BLVD, SUITE 350, VIENNA, VA 22182	OUTSOURCED ACCOUNTING	210,288.

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization **1**

Part VIII Statement of Revenue

Check if Schedule O contains a response or note to any line in this Part VIII

			(A)	(B)	(C)	(D)	
			Total revenue	Related or exempt function revenue	Unrelated business revenue	Revenue excluded from tax under sections 512 - 514	
Contributions, Gifts, Grants and Other Similar Amounts	1 a Federated campaigns	1a	3,130,057.				
	b Membership dues	1b					
	c Fundraising events	1c					
	d Related organizations	1d					
	e Government grants (contributions)	1e					
	f All other contributions, gifts, grants, and similar amounts not included above ...	1f					
	g Noncash contributions included in lines 1a-1f	1g	\$				
	h Total. Add lines 1a-1f			3,130,057.			
Program Service Revenue	2 a MEMBER FEES	Business Code					
		900099	1,461,876.	1,461,876.			
	b OTHER	900099	507,012.	507,012.			
	c						
	d						
	e						
	f All other program service revenue						
g Total. Add lines 2a-2f			1,968,888.				
Other Revenue	3 Investment income (including dividends, interest, and other similar amounts)						
	4 Income from investment of tax-exempt bond proceeds						
	5 Royalties						
	6 a Gross rents	6a	(i) Real				
			(ii) Personal				
	b Less: rental expenses ...	6b					
	c Rental income or (loss)	6c					
	d Net rental income or (loss)						
	7 a Gross amount from sales of assets other than inventory	7a	(i) Securities				
			(ii) Other				
	b Less: cost or other basis and sales expenses	7b					
	c Gain or (loss)	7c					
	d Net gain or (loss)						
8 a Gross income from fundraising events (not including \$ _____ of contributions reported on line 1c). See Part IV, line 18	8a						
b Less: direct expenses	8b						
c Net income or (loss) from fundraising events							
9 a Gross income from gaming activities. See Part IV, line 19	9a						
b Less: direct expenses	9b						
c Net income or (loss) from gaming activities							
10 a Gross sales of inventory, less returns and allowances	10a						
b Less: cost of goods sold	10b						
c Net income or (loss) from sales of inventory							
Miscellaneous Revenue	11 a	Business Code					
	b						
	c						
	d All other revenue						
	e Total. Add lines 11a-11d						
12 Total revenue. See instructions			5,098,945.	1,968,888.	0.	0.	

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX

<i>Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.</i>	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21	3,280,059.	3,280,059.		
2 Grants and other assistance to domestic individuals. See Part IV, line 22				
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16				
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees	114,824.		114,824.	
6 Compensation not included above to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7 Other salaries and wages	839,987.	768,622.	56,046.	15,319.
8 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	33,205.	25,738.	6,912.	555.
9 Other employee benefits	101,583.	68,624.	31,562.	1,397.
10 Payroll taxes	69,100.	62,607.	5,253.	1,240.
11 Fees for services (nonemployees):				
a Management				
b Legal	1,746.		1,746.	
c Accounting	190,006.	35,715.	154,291.	
d Lobbying				
e Professional fundraising services. See Part IV, line 17				
f Investment management fees				
g Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Sch. O.)	91,511.	78,579.	10,371.	2,561.
12 Advertising and promotion				
13 Office expenses	9,797.	4,847.	4,950.	
14 Information technology	53,002.	47,173.	5,366.	463.
15 Royalties				
16 Occupancy	96,700.	77,685.	17,505.	1,510.
17 Travel	51,884.	19,872.	32,012.	
18 Payments of travel or entertainment expenses for any federal, state, or local public officials				
19 Conferences, conventions, and meetings				
20 Interest				
21 Payments to affiliates				
22 Depreciation, depletion, and amortization	2,403.	1,920.	445.	38.
23 Insurance	16,486.	13,170.	3,053.	263.
24 Other expenses. Itemize expenses not covered above (List miscellaneous expenses on line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
a LOCAL REPRESENTATIVES	46,210.	46,210.		
b BANK FEES	26,402.	26,402.		
c CAMPAIGN EXPENSE	22,982.	22,882.	100.	
d SUBSCRIPTION AND MEMBER	6,246.	3,783.	2,463.	
e All other expenses	13,898.	10,573.	3,325.	
25 Total functional expenses. Add lines 1 through 24e	5,068,031.	4,594,461.	450,224.	23,346.
26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation.				

Check here if following SOP 98-2 (ASC 958-720)

Part X Balance Sheet

Check if Schedule O contains a response or note to any line in this Part X

		(A)		(B)
		Beginning of year		End of year
Assets	1 Cash - non-interest-bearing	830,173.	1	1,363,345.
	2 Savings and temporary cash investments		2	
	3 Pledges and grants receivable, net	3,417,409.	3	3,504,105.
	4 Accounts receivable, net	1,901,915.	4	1,950,191.
	5 Loans and other receivables from any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons		5	
	6 Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), and persons described in section 4958(c)(3)(B)		6	
	7 Notes and loans receivable, net		7	
	8 Inventories for sale or use		8	
	9 Prepaid expenses and deferred charges	40,006.	9	33,629.
	10a Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D	10a 376,091.		
	b Less: accumulated depreciation	10b 370,873.	10c	5,218.
	11 Investments - publicly traded securities		11	
	12 Investments - other securities. See Part IV, line 11		12	
	13 Investments - program-related. See Part IV, line 11		13	
	14 Intangible assets		14	
	15 Other assets. See Part IV, line 11	25,000.	15	25,000.
16 Total assets. Add lines 1 through 15 (must equal line 33)	6,222,189.	16	6,881,488.	
Liabilities	17 Accounts payable and accrued expenses	545,218.	17	696,920.
	18 Grants payable		18	
	19 Deferred revenue		19	
	20 Tax-exempt bond liabilities		20	
	21 Escrow or custodial account liability. Complete Part IV of Schedule D		21	
	22 Loans and other payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons		22	
	23 Secured mortgages and notes payable to unrelated third parties		23	
	24 Unsecured notes and loans payable to unrelated third parties		24	
	25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D	4,531,725.	25	5,008,408.
	26 Total liabilities. Add lines 17 through 25	5,076,943.	26	5,705,328.
Net Assets or Fund Balances	Organizations that follow FASB ASC 958, check here <input checked="" type="checkbox"/> and complete lines 27, 28, 32, and 33.			
	27 Net assets without donor restrictions	1,145,246.	27	1,176,160.
	28 Net assets with donor restrictions		28	
	Organizations that do not follow FASB ASC 958, check here <input type="checkbox"/> and complete lines 29 through 33.			
	29 Capital stock or trust principal, or current funds		29	
	30 Paid-in or capital surplus, or land, building, or equipment fund		30	
	31 Retained earnings, endowment, accumulated income, or other funds		31	
	32 Total net assets or fund balances	1,145,246.	32	1,176,160.
33 Total liabilities and net assets/fund balances	6,222,189.	33	6,881,488.	

Part XI Reconciliation of Net Assets

Check if Schedule O contains a response or note to any line in this Part XI

1	Total revenue (must equal Part VIII, column (A), line 12)	1	5,098,945.
2	Total expenses (must equal Part IX, column (A), line 25)	2	5,068,031.
3	Revenue less expenses. Subtract line 2 from line 1	3	30,914.
4	Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A))	4	1,145,246.
5	Net unrealized gains (losses) on investments	5	
6	Donated services and use of facilities	6	
7	Investment expenses	7	
8	Prior period adjustments	8	
9	Other changes in net assets or fund balances (explain on Schedule O)	9	0.
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 32, column (B))	10	1,176,160.

Part XII Financial Statements and Reporting

Check if Schedule O contains a response or note to any line in this Part XII

	Yes	No
1 Accounting method used to prepare the Form 990: <input type="checkbox"/> Cash <input checked="" type="checkbox"/> Accrual <input type="checkbox"/> Other _____ If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O.		
2a Were the organization's financial statements compiled or reviewed by an independent accountant? _____ If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both: <input type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis		X
b Were the organization's financial statements audited by an independent accountant? _____ If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both: <input type="checkbox"/> Separate basis <input checked="" type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis	X	
c If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? _____ If the organization changed either its oversight process or selection process during the tax year, explain on Schedule O.	X	
3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133? _____		X
b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why on Schedule O and describe any steps taken to undergo such audits _____		

Form **990** (2019)

SCHEDULE A
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.
▶ Attach to Form 990 or Form 990-EZ.

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2019

Open to Public Inspection

Name of the organization **EARTHSHARE** Employer identification number **52-1601960**

Part I Reason for Public Charity Status (All organizations must complete this part.) See instructions.

The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.)

- 1 [] A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i).
2 [] A school described in section 170(b)(1)(A)(ii). (Attach Schedule E (Form 990 or 990-EZ).)
3 [] A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii).
4 [] A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state:
5 [] An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II.)
6 [] A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v).
7 [X] An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II.)
8 [] A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.)
9 [] An agricultural research organization described in section 170(b)(1)(A)(ix) operated in conjunction with a land-grant college or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or university:
10 [] An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions - subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.)
11 [] An organization organized and operated exclusively to test for public safety. See section 509(a)(4).
12 [] An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box in lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g.
a [] Type I. A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. You must complete Part IV, Sections A and B.
b [] Type II. A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). You must complete Part IV, Sections A and C.
c [] Type III functionally integrated. A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions). You must complete Part IV, Sections A, D, and E.
d [] Type III non-functionally integrated. A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). You must complete Part IV, Sections A and D, and Part V.
e [] Check this box if the organization received a written determination from the IRS that it is a Type I, Type II, Type III functionally integrated, or Type III non-functionally integrated supporting organization.
f Enter the number of supported organizations
g Provide the following information about the supported organization(s).

Table with 6 main columns: (i) Name of supported organization, (ii) EIN, (iii) Type of organization, (iv) Is the organization listed in your governing document?, (v) Amount of monetary support, (vi) Amount of other support. Includes a Total row at the bottom.

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ▶	(a) 2015	(b) 2016	(c) 2017	(d) 2018	(e) 2019	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")	4650246.	4568251.	3176282.	3056619.	3130057.	18581455.
2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3 The value of services or facilities furnished by a governmental unit to the organization without charge						
4 Total. Add lines 1 through 3	4650246.	4568251.	3176282.	3056619.	3130057.	18581455.
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						
6 Public support. Subtract line 5 from line 4.						18581455.

Section B. Total Support

Calendar year (or fiscal year beginning in) ▶	(a) 2015	(b) 2016	(c) 2017	(d) 2018	(e) 2019	(f) Total
7 Amounts from line 4	4650246.	4568251.	3176282.	3056619.	3130057.	18581455.
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources						
9 Net income from unrelated business activities, whether or not the business is regularly carried on						
10 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)						
11 Total support. Add lines 7 through 10						18581455.

12 Gross receipts from related activities, etc. (see instructions) **12**

13 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and **stop here**

Section C. Computation of Public Support Percentage

14 Public support percentage for 2019 (line 6, column (f) divided by line 11, column (f))	14	100.00 %
15 Public support percentage from 2018 Schedule A, Part II, line 14	15	100.00 %

16a 33 1/3% support test - 2019. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and **stop here.** The organization qualifies as a publicly supported organization

b 33 1/3% support test - 2018. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and **stop here.** The organization qualifies as a publicly supported organization

17a 10% -facts-and-circumstances test - 2019. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and **stop here.** Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization

b 10% -facts-and-circumstances test - 2018. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and **stop here.** Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization

18 Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ►	(a) 2015	(b) 2016	(c) 2017	(d) 2018	(e) 2019	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")						
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3 Gross receipts from activities that are not an unrelated trade or business under section 513						
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities furnished by a governmental unit to the organization without charge						
6 Total. Add lines 1 through 5						
7a Amounts included on lines 1, 2, and 3 received from disqualified persons						
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
c Add lines 7a and 7b						
8 Public support. (Subtract line 7c from line 6.)						

Section B. Total Support

Calendar year (or fiscal year beginning in) ►	(a) 2015	(b) 2016	(c) 2017	(d) 2018	(e) 2019	(f) Total
9 Amounts from line 6						
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources						
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
c Add lines 10a and 10b						
11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)						
13 Total support. (Add lines 9, 10c, 11, and 12.)						

14 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and **stop here**

Section C. Computation of Public Support Percentage

15 Public support percentage for 2019 (line 8, column (f), divided by line 13, column (f))	15	%
16 Public support percentage from 2018 Schedule A, Part III, line 15	16	%

Section D. Computation of Investment Income Percentage

17 Investment income percentage for 2019 (line 10c, column (f), divided by line 13, column (f))	17	%
18 Investment income percentage from 2018 Schedule A, Part III, line 17	18	%

19a 33 1/3% support tests - 2019. If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and **stop here**. The organization qualifies as a publicly supported organization

b 33 1/3% support tests - 2018. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3%, and line 18 is not more than 33 1/3%, check this box and **stop here**. The organization qualifies as a publicly supported organization

20 Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions

Part IV Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

	Yes	No
1 Are all of the organization's supported organizations listed by name in the organization's governing documents? <i>If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.</i>		
2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? <i>If "Yes," explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2).</i>		
3a Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? <i>If "Yes," answer (b) and (c) below.</i>		
b Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? <i>If "Yes," describe in Part VI when and how the organization made the determination.</i>		
c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? <i>If "Yes," explain in Part VI what controls the organization put in place to ensure such use.</i>		
4a Was any supported organization not organized in the United States ("foreign supported organization")? <i>If "Yes," and if you checked 12a or 12b in Part I, answer (b) and (c) below.</i>		
b Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? <i>If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.</i>		
c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? <i>If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.</i>		
5a Did the organization add, substitute, or remove any supported organizations during the tax year? <i>If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).</i>		
b Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?		
c Substitutions only. Was the substitution the result of an event beyond the organization's control?		
6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? <i>If "Yes," provide detail in Part VI.</i>		
7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? <i>If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).</i>		
8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? <i>If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).</i>		
9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? <i>If "Yes," provide detail in Part VI.</i>		
b Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? <i>If "Yes," provide detail in Part VI.</i>		
c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? <i>If "Yes," provide detail in Part VI.</i>		
10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? <i>If "Yes," answer 10b below.</i>		
b Did the organization have any excess business holdings in the tax year? <i>(Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)</i>		

Part IV Supporting Organizations (continued)

	Yes	No
11 Has the organization accepted a gift or contribution from any of the following persons?		
a A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) below, the governing body of a supported organization?		
b A family member of a person described in (a) above?		
c A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI .		

Section B. Type I Supporting Organizations

	Yes	No
1 Did the directors, trustees, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove directors or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.		
2 Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised, or controlled the supporting organization.		

Section C. Type II Supporting Organizations

	Yes	No
1 Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s).		

Section D. All Type III Supporting Organizations

	Yes	No
1 Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided?		
2 Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how the organization maintained a close and continuous working relationship with the supported organization(s).		
3 By reason of the relationship described in (2), did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's supported organizations played in this regard.		

Section E. Type III Functionally Integrated Supporting Organizations

1 Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions).		
a <input type="checkbox"/> The organization satisfied the Activities Test. Complete line 2 below.		
b <input type="checkbox"/> The organization is the parent of each of its supported organizations. Complete line 3 below.		
c <input type="checkbox"/> The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see instructions).		
2 Activities Test. Answer (a) and (b) below.		
a Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities.		
b Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement.		
3 Parent of Supported Organizations. Answer (a) and (b) below.		
a Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? Provide details in Part VI .		
b Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each of its supported organizations? If "Yes," describe in Part VI the role played by the organization in this regard.		

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations

1 Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970 (explain in Part VI). **See instructions.** All other Type III non-functionally integrated supporting organizations must complete Sections A through E.

Section A - Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
1	Net short-term capital gain	1	
2	Recoveries of prior-year distributions	2	
3	Other gross income (see instructions)	3	
4	Add lines 1 through 3.	4	
5	Depreciation and depletion	5	
6	Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions)	6	
7	Other expenses (see instructions)	7	
8	Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)	8	

Section B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1	Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year):		
a	Average monthly value of securities	1a	
b	Average monthly cash balances	1b	
c	Fair market value of other non-exempt-use assets	1c	
d	Total (add lines 1a, 1b, and 1c)	1d	
e	Discount claimed for blockage or other factors (explain in detail in Part VI):		
2	Acquisition indebtedness applicable to non-exempt-use assets	2	
3	Subtract line 2 from line 1d.	3	
4	Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount, see instructions).	4	
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5	
6	Multiply line 5 by .035.	6	
7	Recoveries of prior-year distributions	7	
8	Minimum Asset Amount (add line 7 to line 6)	8	

Section C - Distributable Amount			Current Year
1	Adjusted net income for prior year (from Section A, line 8, Column A)	1	
2	Enter 85% of line 1.	2	
3	Minimum asset amount for prior year (from Section B, line 8, Column A)	3	
4	Enter greater of line 2 or line 3.	4	
5	Income tax imposed in prior year	5	
6	Distributable Amount. Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions).	6	
7	<input type="checkbox"/> Check here if the current year is the organization's first as a non-functionally integrated Type III supporting organization (see instructions).		

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations (continued)

Section D - Distributions	Current Year
1 Amounts paid to supported organizations to accomplish exempt purposes	
2 Amounts paid to perform activity that directly furthers exempt purposes of supported organizations, in excess of income from activity	
3 Administrative expenses paid to accomplish exempt purposes of supported organizations	
4 Amounts paid to acquire exempt-use assets	
5 Qualified set-aside amounts (prior IRS approval required)	
6 Other distributions (describe in Part VI). See instructions.	
7 Total annual distributions. Add lines 1 through 6.	
8 Distributions to attentive supported organizations to which the organization is responsive (provide details in Part VI). See instructions.	
9 Distributable amount for 2019 from Section C, line 6	
10 Line 8 amount divided by line 9 amount	

Section E - Distribution Allocations (see instructions)	(i) Excess Distributions	(ii) Underdistributions Pre-2019	(iii) Distributable Amount for 2019
1 Distributable amount for 2019 from Section C, line 6			
2 Underdistributions, if any, for years prior to 2019 (reasonable cause required- explain in Part VI). See instructions.			
3 Excess distributions carryover, if any, to 2019			
a From 2014			
b From 2015			
c From 2016			
d From 2017			
e From 2018			
f Total of lines 3a through e			
g Applied to underdistributions of prior years			
h Applied to 2019 distributable amount			
i Carryover from 2014 not applied (see instructions)			
j Remainder. Subtract lines 3g, 3h, and 3i from 3f.			
4 Distributions for 2019 from Section D, line 7: \$			
a Applied to underdistributions of prior years			
b Applied to 2019 distributable amount			
c Remainder. Subtract lines 4a and 4b from 4.			
5 Remaining underdistributions for years prior to 2019, if any. Subtract lines 3g and 4a from line 2. For result greater than zero, explain in Part VI . See instructions.			
6 Remaining underdistributions for 2019. Subtract lines 3h and 4b from line 1. For result greater than zero, explain in Part VI . See instructions.			
7 Excess distributions carryover to 2020. Add lines 3j and 4c.			
8 Breakdown of line 7:			
a Excess from 2015			
b Excess from 2016			
c Excess from 2017			
d Excess from 2018			
e Excess from 2019			

Schedule A (Form 990 or 990-EZ) 2019

Part VI

Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. (See instructions.)

Multiple horizontal lines for supplemental information.

SCHEDULE D
(Form 990)

Department of the Treasury
Internal Revenue Service

Supplemental Financial Statements

▶ **Complete if the organization answered "Yes" on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.**

▶ **Attach to Form 990.**

▶ **Go to www.irs.gov/Form990 for instructions and the latest information.**

OMB No. 1545-0047

2019

Open to Public Inspection

Name of the organization **EARTHSHARE** Employer identification number **52-1601960**

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" on Form 990, Part IV, line 6.

	(a) Donor advised funds	(b) Funds and other accounts
1 Total number at end of year		
2 Aggregate value of contributions to (during year)		
3 Aggregate value of grants from (during year)		
4 Aggregate value at end of year		
5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control?		<input type="checkbox"/> Yes <input type="checkbox"/> No
6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit?		<input type="checkbox"/> Yes <input type="checkbox"/> No

Part II Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line 7.

1 Purpose(s) of conservation easements held by the organization (check all that apply).
 Preservation of land for public use (for example, recreation or education) Preservation of a historically important land area
 Protection of natural habitat Preservation of a certified historic structure
 Preservation of open space

2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year.

	Held at the End of the Tax Year
a Total number of conservation easements	2a
b Total acreage restricted by conservation easements	2b
c Number of conservation easements on a certified historic structure included in (a)	2c
d Number of conservation easements included in (c) acquired after 7/25/06, and not on a historic structure listed in the National Register	2d

3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ▶ _____

4 Number of states where property subject to conservation easement is located ▶ _____

5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds?

6 Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ▶ _____

7 Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ▶ \$ _____

8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)?

9 In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements.

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.

Complete if the organization answered "Yes" on Form 990, Part IV, line 8.

1a If the organization elected, as permitted under FASB ASC 958, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide in Part XIII the text of the footnote to its financial statements that describes these items.

b If the organization elected, as permitted under FASB ASC 958, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items:

(i) Revenue included on Form 990, Part VIII, line 1

(ii) Assets included in Form 990, Part X

2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under FASB ASC 958 relating to these items:

a Revenue included on Form 990, Part VIII, line 1

b Assets included in Form 990, Part X

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule D (Form 990) 2019

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets *(continued)*

- 3 Using the organization's acquisition, accession, and other records, check any of the following that make significant use of its collection items (check all that apply):
- a Public exhibition
 - b Scholarly research
 - c Preservation for future generations
 - d Loan or exchange program
 - e Other _____
- 4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII.
- 5 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? Yes No

Part IV Escrow and Custodial Arrangements. Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

- 1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? Yes No
- b If "Yes," explain the arrangement in Part XIII and complete the following table:
- | | Amount |
|---------------------------------|--------|
| c Beginning balance | 1c |
| d Additions during the year | 1d |
| e Distributions during the year | 1e |
| f Ending balance | 1f |
- 2a Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial account liability? Yes No
- b If "Yes," explain the arrangement in Part XIII. Check here if the explanation has been provided on Part XIII

Part V Endowment Funds. Complete if the organization answered "Yes" on Form 990, Part IV, line 10.

	(a) Current year	(b) Prior year	(c) Two years back	(d) Three years back	(e) Four years back
1a Beginning of year balance					
b Contributions					
c Net investment earnings, gains, and losses					
d Grants or scholarships					
e Other expenditures for facilities and programs					
f Administrative expenses					
g End of year balance					

- 2 Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as:
- a Board designated or quasi-endowment _____ %
 - b Permanent endowment _____ %
 - c Term endowment _____ %
- The percentages on lines 2a, 2b, and 2c should equal 100%.
- 3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by:
- | | Yes | No |
|--|--------|----|
| (i) Unrelated organizations | 3a(i) | |
| (ii) Related organizations | 3a(ii) | |
| b If "Yes" on line 3a(ii), are the related organizations listed as required on Schedule R? | 3b | |
- 4 Describe in Part XIII the intended uses of the organization's endowment funds.

Part VI Land, Buildings, and Equipment.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.

Description of property	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land				
b Buildings				
c Leasehold improvements				
d Equipment		341,548.	337,394.	4,154.
e Other		34,543.	33,479.	1,064.
Total. Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10c.)				5,218.

Part VII Investments - Other Securities.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11b. See Form 990, Part X, line 12.

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1) Financial derivatives		
(2) Closely held equity interests		
(3) Other		
(A)		
(B)		
(C)		
(D)		
(E)		
(F)		
(G)		
(H)		
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.) ▶		

Part VIII Investments - Program Related.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11c. See Form 990, Part X, line 13.

(a) Description of investment	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1)		
(2)		
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.) ▶		

Part IX Other Assets.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11d. See Form 990, Part X, line 15.

(a) Description	(b) Book value
(1)	
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
Total. (Column (b) must equal Form 990, Part X, col. (B) line 15.) ▶	

Part X Other Liabilities.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25.

1. (a) Description of liability	(b) Book value
(1) Federal income taxes	
(2) CAMPAIGN FUNDS PAYABLE TO MEMBER	
(3) AGENCIES/DEFERRED REVENUE	4,774,308.
(4) PAYCHECK PROTECTION PROGRAM (PPP)	
(5) LOAN	234,100.
(6)	
(7)	
(8)	
(9)	
Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.) ▶	5,008,408.

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FASB ASC 740. Check here if the text of the footnote has been provided in Part XIII...

Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return.

Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.

1	Total revenue, gains, and other support per audited financial statements		1	3,806,367.
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:			
a	Net unrealized gains (losses) on investments	2a		
b	Donated services and use of facilities	2b		
c	Recoveries of prior year grants	2c		
d	Other (Describe in Part XIII.)	2d	1,238,814.	
e	Add lines 2a through 2d		2e	1,238,814.
3	Subtract line 2e from line 1		3	2,567,553.
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:			
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a		
b	Other (Describe in Part XIII.)	4b	2,531,392.	
c	Add lines 4a and 4b		4c	2,531,392.
5	Total revenue. Add lines 3 and 4c . (This must equal Form 990, Part I, line 12.)		5	5,098,945.

Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.

Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.

1	Total expenses and losses per audited financial statements		1	3,509,391.
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:			
a	Donated services and use of facilities	2a		
b	Prior year adjustments	2b		
c	Other losses	2c		
d	Other (Describe in Part XIII.)	2d	972,752.	
e	Add lines 2a through 2d		2e	972,752.
3	Subtract line 2e from line 1		3	2,536,639.
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:			
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a		
b	Other (Describe in Part XIII.)	4b	2,531,392.	
c	Add lines 4a and 4b		4c	2,531,392.
5	Total expenses. Add lines 3 and 4c . (This must equal Form 990, Part I, line 18.)		5	5,068,031.

Part XIII Supplemental Information.

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

PART X, LINE 2:

PART X LINE 2 - FIN 48 FOOTNOTE

UNDER ACCOUNTING STANDARDS CODIFICATION (ASC) 74010, ACCOUNTING FOR UNCERTAINTY IN INCOME TAXES, THE ORGANIZATION MUST RECOGNIZE THE TAX BENEFIT ASSOCIATED WITH TAX POSITIONS TAKEN FOR TAX RETURN PURPOSES WHEN IT IS MORE-LIKELY-THAN-NOT THAT THE POSITION WILL BE SUSTAINED. THE ORGANIZATION DOES NOT BELIEVE THERE ARE ANY UNRECOGNIZED TAX BENEFITS THAT SHOULD BE RECORDED. FOR THE YEAR ENDED JUNE 30, 2020 AND 2019, THERE WERE NO INTEREST OR PENALTIES RECORDED OR INCLUDED IN THE CONSOLIDATED STATEMENTS OF ACTIVITIES. THE ORGANIZATION IS STILL OPEN TO EXAMINATION BY TAXING AUTHORITIES FROM FISCAL YEAR 2017 FORWARD.

Part XIII Supplemental Information (continued)

PART XI, LINE 2B AND 4B OTHER REVENUE AMOUNTS

LINE 2D -

REVENUE OF CONSOLIDATED ENTITY, EARTHSHARE CHAPTERS, INC. 1,238,814

LINE 4B

ELIMINATION ENTRY 188,910

NET CONTRIBUTION DESIGNATED TO MEMBER CHARITIES 2,342,482

TOTAL LINE 4B 2,531,392

PART XII LINE 2D AND 4D OTHER EXPENSE AMOUNTS

LINE 2D -

EXPENSES OF CONSOLIDATED ENTITY, EARTHSHARE CHAPTERS, INC. 972,752

ELIMINATION ENTRY 188,910

NET CONTRIBUTION DESIGNATED TO MEMBER CHARITIES 2,342,482

TOTAL LINE 4B 2,531,392

**SCHEDULE I
(Form 990)**

Department of the Treasury
Internal Revenue Service

**Grants and Other Assistance to Organizations,
Governments, and Individuals in the United States**
Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22.
▶ Attach to Form 990.
▶ Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2019

**Open to Public
Inspection**

Name of the organization **EARTHSHARE** Employer identification number **52-1601960**

Part I General Information on Grants and Assistance

- 1** Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? **Yes** **No**
- 2** Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States.

Part II Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed.

1 (a) Name and address of organization or government	(b) EIN	(c) IRC section (if applicable)	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of noncash assistance	(h) Purpose of grant or assistance
WORLD WILDLIFE FUND 1250 24TH ST NW WASHINGTON, DC 20037	52-1693387	501(C)(3)	225,508.	0.			WORKPLACE GIVING
NATURAL RESOURCES DEFENSE COUNCIL 40 W 20TH ST NEW YORK, NY 10011	13-2654926	501(C)(3)	159,303.	0.			WORKPLACE GIVING
SIERRA CLUB FOUNDATION, THE 2101 WEBSTER ST, STE 1250 OAKLAND, CA 94612	94-6069890	501(C)(3)	81,229.	0.			WORKPLACE GIVING
NATIONAL PARKS CONSERVATION ASSOCIATION - 777 6TH ST, NW - WASHINGTON, DC 20001	53-0225165	501(C)(3)	45,383.	0.			WORKPLACE GIVING
THE NATURE CONSERVANCY 4245 N FAIRFAX DR, STE 100 ARLINGTON, VA 22203-1606	53-0242652	501(C)(3)	201,093.	0.			WORKPLACE GIVING
ENVIRONMENTAL DEFENSE FUND 257 PARK AVE S NEW YORK, NY 10010	11-6107128	501(C)(3)	77,613.	0.			WORKPLACE GIVING

- 2** Enter total number of section 501(c)(3) and government organizations listed in the line 1 table ▶ _____
- 3** Enter total number of other organizations listed in the line 1 table ▶ _____

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule I (Form 990) (2019)

Part II Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
UNION OF CONCERNED SCIENTISTS 2 BRATTLE SQUARE, PO BOX 9105 CAMBRIDGE, MA 02138-3780	04-2535767	501(C)(3)	48,430.	0.			WORKPLACE GIVING
NATIONAL WILDLIFE FEDERATION 11100 WILDLIFE CENTER DR RESTON, VA 20190-5362	53-0204616	501(C)(3)	35,760.	0.			WORKPLACE GIVING
AFRICAN WILDLIFE FOUNDATION 1100 NEW JERSEY AVE, SE #900 WASHINGTON, DC 20003	52-0781390	501(C)(3)	42,206.	0.			WORKPLACE GIVING
DEFENDERS OF WILDLIFE 1130 SEVENTEENTH STEET NW WASHINGTON, DC 20036-4604	53-0183181	501(C)(3)	29,464.	0.			WORKPLACE GIVING
EARTHJUSTICE 426 17TH ST, 6TH FLR OAKLAND, CA 94612-2820	94-1730465	501(C)(3)	14,187.	0.			WORKPLACE GIVING
BAT CONSERVATION INTERNATIONAL 500 CAPITAL OF TEXAS HWY N. BLDG. 1 AUSTIN, TX 78746	74-2553144	501(C)(3)	9,994.	0.			WORKPLACE GIVING
SURFRIDER FOUNDATION 942 CALLE NEGOCIO SAN CLEMENTE, CA 92673	95-3941826	501(C)(3)	24,870.	0.			WORKPLACE GIVING
NATIONAL AUDUBON SOCIETY 225 VARICK ST, 7TH FLR NEW YORK, NY 10014	13-1624102	501(C)(3)	21,124.	0.			WORKPLACE GIVING
OCEAN CONSERVANCY 1300 19TH ST, STE 800, NW WASHINGTON, DC 20036	23-7245152	501(C)(3)	72,229.	0.			WORKPLACE GIVING

Schedule I (Form 990)

Part II Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
CONSERVATION INTERNATIONAL 2011 CRYSTAL DR, STE 500 ARLINGTON, VA 22202	52-1497470	501(C)(3)	21,256.	0.			WORKPLACE GIVING
FRIENDS OF THE EARTH 1101 15TH ST NW 11TH FLR WASHINGTON, DC 20005	23-7420660	501(C)(3)	16,913.	0.			WORKPLACE GIVING
CLEAN WATER FUND 1444 EYE ST NW STE 400 WASHINGTON, DC 20005	52-1043444	501(C)(3)	19,615.	0.			WORKPLACE GIVING
EARTHSHARE ILLINOIS - CHAPTER 35 E WACKER DR STE 1600 CHICAGO, IL 60601	36-3871726	501(C)(3)	18,039.	0.			WORKPLACE GIVING
PEREGRINE FUND, THE 5668 W FLYING HAWK LN BOISE, ID 83709	23-1969973	501(C)(3)	22,860.	0.			WORKPLACE GIVING
WILDERNESS SOCIETY, THE 1615 M ST, NW WASHINGTON, DC 20036	53-0167933	501(C)(3)	11,741.	0.			WORKPLACE GIVING
FRIENDS OF THE NATIONAL ZOO 3001 CONNECTICUT AVE NW WASHINGTON, DC 20008	52-0853312	501(C)(3)	13,944.	0.			WORKPLACE GIVING
RAINFOREST ALLIANCE 233 BROADWAY, 28TH FLR NEW YORK, NY 10279	13-3377893	501(C)(3)	15,871.	0.			WORKPLACE GIVING
ENVIRONMENTAL AND ENERGY STUDY INSTITUTE - 1020 19TH ST., NW STE 650 - WASHINGTON, DC 20036	52-1268030	501(C)(3)	18,013.	0.			WORKPLACE GIVING

Schedule I (Form 990)

Part II Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
NATIONAL FISH AND WILDLIFE FOUNDATION - 1133 15TH ST, NW - WASHINGTON, DC 20005	52-1384139	501(C)(3)	12,499.	0.			WORKPLACE GIVING
THE JANE GOODALL INSTITUTE FOR WILDLIFE - 1595 SPRING HILL RD STE 550 - VIENNA, VA 22182	94-2474731	501(C)(3)	7,976.	0.			WORKPLACE GIVING
NATIONAL FOREST FOUNDATION BLDG 27, STE 3 FORT MISSOULA RD MISSOULA, MT 59804	52-1786332	501(C)(3)	5,490.	0.			WORKPLACE GIVING
TRUST FOR PUBLIC LAND 101 MONTGOMERY ST SAN FRANCISCO, CA 94104	23-7222333	501(C)(3)	13,335.	0.			WORKPLACE GIVING
OCEANA, INC. 1025 CONNECTICUT AVE NW STE 200 WASHINGTON, DC 20036	51-0401308	501(C)(3)	9,258.	0.			WORKPLACE GIVING
AMERICAN FORESTS 1220 L ST, NW, STE 750 WASHINGTON, DC 20005	53-0196544	501(C)(3)	13,576.	0.			WORKPLACE GIVING
AMERICAN RIVERS, INC. 1101 14TH ST NW, STE 1400 WASHINGTON, DC 20005-5637	23-7305963	501(C)(3)	9,700.	0.			WORKPLACE GIVING
AMERICAN FARMLAND TRUST 1150 CONNECTICUT AVE, NW STE 600 WASHINGTON, DC 20036	52-1190211	501(C)(3)	9,896.	0.			WORKPLACE GIVING
CARBONFUND.ORG FOUNDATION 853 MAIN ST EAST AURORA, NY 14052	20-0231609	501(C)(3)	11,331.	0.			WORKPLACE GIVING

Schedule I (Form 990)

Part II Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
BEYOND PESTICIDES 701 E ST SE, STE 200 WASHINGTON, DC 20003	52-1360541	501(C)(3)	11,823.	0.			WORKPLACE GIVING
EARTHSHARE TEXAS 8225 CROSS CREEK DR #144842 AUSTIN, TX 78714	74-2627643	501(C)(3)	8,308.	0.			WORKPLACE GIVING
AMERICAN BIRD CONSERVANCY P.O. BOX 249 4249 LOUDOUN AVE THE PLAINS, VA 20198	52-1501259	501(C)(3)	6,624.	0.			WORKPLACE GIVING
EARTHSHARE CALIFORNIA 870 MARKET ST, #703 SAN FRANCISCO, CA 94102	94-2840364	501(C)(3)	8,300.	0.			WORKPLACE GIVING
ICE AGE TRAIL ALLIANCE 2110 MAIN ST CROSS PLAINS, WI 53528	39-6076028	501(C)(3)	9,007.	0.			WORKPLACE GIVING
IZAAK WALTON LEAGUE OF AMERICA 707 CONSERVATION LN GAITHERSBURG, MD 20878	36-1930035	501(C)(3)	7,941.	0.			WORKPLACE GIVING
ENVIRONMENTAL LAW INSTITUTE 1730 M ST NW, STE 700 WASHINGTON, DC 20036	52-0901863	501(C)(3)	12,623.	0.			WORKPLACE GIVING
EARTHSHARE NORTH CAROLINA 331 W MAIN ST STE 505 DURHAM, NC 27702-3232	56-1775025	501(C)(3)	6,469.	0.			WORKPLACE GIVING
EARTHSHARE NEW ENGLAND - CHAPTER 7735 OLD GEORGETOWN RD BETHESDA, MD 20814-6239	27-3918694	501(C)(3)	5,622.	0.			WORKPLACE GIVING

Schedule I (Form 990)

Part II Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
ALDO LEOPOLD FOUNDATION PO BOX 77 BARABOO, WI 53913	39-1423225	501(C)(3)	5,553.	0.			WORKPLACE GIVING
CHILDREN'S ENVIRONMENTAL HEALTH NETWORK - 110 MARYLAND AVENUE NE, SUITE 404 - WASHINGTON, DC 20002	52-2305620	501(C)(3)	35,000.	0.			GRANT
GROUNDSWELL COMMUNITY 80 M STREET SE WASHINGTON, DC 20003	27-0201126	501(C)(3)	25,000.	0.			GRANT
INTERFAITH POWER AND LIGHT 100 ALLISON STREET, NW WASHINGTON, DC 20011	52-1156410	501(C)(3)	25,000.	0.			GRANT
THE NATIONAL WILDLIFE FEDERATION 11100 WILDLIFE CENTER DR RESTON, VA 20190-5362	53-0204616	501(C)(3)	39,200.	0.			GRANT
VILLANOVA UNIVERSITY 800 EAST LANCASTER AVE VILLANOVA, PA 19085	23-1352688	501(C)(3)	25,802.	0.			GRANT

Part III Grants and Other Assistance to Domestic Individuals. Complete if the organization answered "Yes" on Form 990, Part IV, line 22.
Part III can be duplicated if additional space is needed.

(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non-cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of noncash assistance

Part IV Supplemental Information. Provide the information required in Part I, line 2; Part III, column (b); and any other additional information.

PART I, LINE 2:

PROCEDURE FOR MONITORING GRANTS IN THE U.S.

EARTHSHARE MONITORS GRANTS GIVEN BY REQUIRING REPORTS FROM THE

GRANTEE/ORGANIZATIONS THE ORGANIZATIONS ARE REQUIRED TO REPORT THE USE OF

FUNDS RECEIVED AS PART OF THEIR APPLICATIONS THE REVIEW OF REPORTS IS DONE

ANNUALLY.

**SCHEDULE J
(Form 990)**

Compensation Information

OMB No. 1545-0047

2019

Open to Public Inspection

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees
 ▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 23.
 ▶ Attach to Form 990.
 ▶ Go to www.irs.gov/Form990 for instructions and the latest information.

Department of the Treasury
Internal Revenue Service

Name of the organization **EARTHSHARE** Employer identification number **52-1601960**

Part I Questions Regarding Compensation

	Yes	No
1a Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items. <input type="checkbox"/> First-class or charter travel <input type="checkbox"/> Travel for companions <input type="checkbox"/> Tax indemnification and gross-up payments <input type="checkbox"/> Discretionary spending account <input type="checkbox"/> Housing allowance or residence for personal use <input type="checkbox"/> Payments for business use of personal residence <input type="checkbox"/> Health or social club dues or initiation fees <input type="checkbox"/> Personal services (such as maid, chauffeur, chef)		
b If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain	1b	
2 Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a?	2	
3 Indicate which, if any, of the following the organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III. <input checked="" type="checkbox"/> Compensation committee <input type="checkbox"/> Independent compensation consultant <input checked="" type="checkbox"/> Form 990 of other organizations <input type="checkbox"/> Written employment contract <input type="checkbox"/> Compensation survey or study <input checked="" type="checkbox"/> Approval by the board or compensation committee		
4 During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization:		
a Receive a severance payment or change-of-control payment?	4a	X
b Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b	X
c Participate in, or receive payment from, an equity-based compensation arrangement?	4c	X
If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.		
Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.		
5 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:		
a The organization?	5a	X
b Any related organization?	5b	X
If "Yes" on line 5a or 5b, describe in Part III.		
6 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:		
a The organization?	6a	X
b Any related organization?	6b	X
If "Yes" on line 6a or 6b, describe in Part III.		
7 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments not described on lines 5 and 6? If "Yes," describe in Part III	7	X
8 Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III	8	X
9 If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?	9	

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2019

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

(A) Name and Title		(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation in column (B) reported as deferred on prior Form 990
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation				
(1) BRADELY LEIBOV CEO	(i)	104,933.	0.	0.	0.	1,999.	106,932.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(2) MARY MACDONALD SR VICE PRESIDENT	(i)	113,936.	0.	0.	5,651.	25,552.	145,139.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(3) SARAH TYSON SR VICE PRESIDENT	(i)	109,238.	0.	0.	10,450.	8,829.	128,517.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							

Part III Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

SCHEDULE O
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on
Form 990 or 990-EZ or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

▶ Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2019

Open to Public
Inspection

Name of the organization

EARTHSHARE

Employer identification number

52-1601960

FORM 990, PART III, LINE 4D, OTHER PROGRAM SERVICES:

AFFILIATE SUPPORT - SUPPORT OF LOCAL ENVIRONMENTAL FEDERATION

AFFILIATES AND GENERAL MARKETING EFFORTS TO INCREASE OVERALL

RECOGNITION OF THE ORGANIZATION AND ITS MEMBER AGENCIES.

EXPENSES \$ 98,002. INCLUDING GRANTS OF \$ 0. REVENUE \$ 86,000.

FORM 990, PART VI, SECTION A, LINE 7A:

EARTHSHARE HAS ORGANIZATIONS THAT ARE BENEFICIARIES OF THE CORPORATION
THEY ELECT THE GOVERNING BODY/BOARD AND HAVE AUTHORITY TO APPROVE ANY
SIGNIFICANT DECISIONS.

FORM 990, PART VI, SECTION A, LINE 7B:

EARTHSHARE HAS ORGANIZATIONS THAT ARE BENEFICIARIES OF THE CORPORATION
THEY ELECT THE GOVERNING BODY/BOARD AND HAVE AUTHORITY TO APPROVE ANY
SIGNIFICANT DECISIONS.

FORM 990, PART VI, SECTION B, LINE 11B:

THE FORM 990 IS COMPLETED BY AN INDEPENDENT PUBLIC ACCOUNTING FIRM, AND
IS REVIEWED BY THE SENIOR STAFF, THE CHAIR OF FINANCE COMMITTEE, AND THE
EXECUTIVE COMMITTEE. IT IS ALSO TRANSMITTED TO THE BOARD OF DIRECTORS
PRIOR TO FILING.

FORM 990, PART VI, SECTION B, LINE 12C:

BOARD MEMBERS AND STAFF ARE FURNISHED ANNUALLY WITH A CONFLICT OF
INTEREST QUESTIONNAIRE FOR THE PURPOSES OF IDENTIFYING AND REVIEWING
TRANSACTIONS OR RELATIONSHIPS THAT HAVE THE POTENTIAL TO LEAD TO A

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule O (Form 990 or 990-EZ) (2019)

932211 09-06-19

Name of the organization

EARTHSHARE

Employer identification number

52-1601960

CONFLICT OF INTEREST.

FORM 990, PART VI, SECTION B, LINE 15:

THE EXECUTIVE COMMITTEE OF THE BOARD OF DIRECTORS DOES AN ANNUAL PERFORMANCE REVIEW OF THE PRESIDENT/CEO THAT INCLUDES A CONFIDENTIAL PERFORMANCE SURVEY SENT TO ALL DIRECTORS AND A REVIEW OF COMPARABLE SALARIES AMONG PEER AND LOCAL ORGANIZATIONS. THE EXECUTIVE COMMITTEE MEETS ONCE EACH MONTH AND MINUTES ARE KEPT FOR THOSE MEETINGS. THE PRESIDENT/CEO IS AN EX OFFICIO MEMBER OF THE EXECUTIVE COMMITTEE, BUT S/HE IS EXCUSED FOR THE REVIEW AND COMPENSATION DISCUSSIONS. THE FINAL ANNUAL COMPENSATION DECISION IS COMMUNICATED IN WRITING FROM THE CHAIR OF THE BOARD OF DIRECTORS TO THE PRESIDENT/CEO AND THE CHIEF FINANCIAL OFFICER. THE PRESIDENT/CEO ESTABLISHES AND REVIEWS THE COMPENSATION OF THE KEY EMPLOYEES OF THE ORGANIZATION BASED UPON JOB DUTIES, PERFORMANCE AND SALARY SURVEY INFORMATION FROM OTHER COMPARABLE NONPROFIT ORGANIZATIONS.

FORM 990, PART VI, LINE 17, LIST OF STATES RECEIVING COPY OF FORM 990:

AL, AR, CA, FL, GA, HI, IL, KS, KY, MD, MA, MI, MN, MS, NH, NY, NC, OR, PA, RI, SC, TN, UT, VA, WV
WI, NJ, NM

FORM 990, PART VI, SECTION C, LINE 19:

EARTHSHARE MAKES ITS GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY, AND FINANCIAL STATEMENTS AVAILABLE UPON REQUEST BY PROVIDING COPIES OR INSPECTION AT THE OFFICE.

FORM 990, PART XII, LINE 2C:

THE ORGANIZATION DID NOT CHANGE EITHER ITS OVERSIGHT PROCESS OR SELECTION PROCESS DURING THE TAX YEAR.

Related Organizations and Unrelated Partnerships

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.
▶ Attach to Form 990.

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

Name of the organization **EARTHSHARE** Employer identification number **52-1601960**

Part I Identification of Disregarded Entities. Complete if the organization answered "Yes" on Form 990, Part IV, line 33.

(a) Name, address, and EIN (if applicable) of disregarded entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Total income	(e) End-of-year assets	(f) Direct controlling entity

Part II Identification of Related Tax-Exempt Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related tax-exempt organizations during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))	(f) Direct controlling entity	(g) Section 512(b)(13) controlled entity?	
						Yes	No
EARTHSHARE CHAPTERS INC. - 27-3918694 7735 OLD GEORGETOWN RD STE 510 BETHESDA, MD 20814	WORKPLACE	MARYLAND	501(C)(3)	LINE 7	N/A		X

Part III Identification of Related Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a partnership during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Predominant income (related, unrelated, excluded from tax under sections 512-514)	(f) Share of total income	(g) Share of end-of-year assets	(h) Disproportionate allocations?		(i) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General or managing partner?		(k) Percentage ownership
							Yes	No		Yes	No	

Part IV Identification of Related Organizations Taxable as a Corporation or Trust. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a corporation or trust during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	(f) Share of total income	(g) Share of end-of-year assets	(h) Percentage ownership	(i) Section 512(b)(13) controlled entity?	
								Yes	No

Part V Transactions With Related Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.

Note: Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.

1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?

	Yes	No
a Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity	X	
b Gift, grant, or capital contribution to related organization(s)		X
c Gift, grant, or capital contribution from related organization(s)		X
d Loans or loan guarantees to or for related organization(s)		X
e Loans or loan guarantees by related organization(s)		X
f Dividends from related organization(s)		X
g Sale of assets to related organization(s)		X
h Purchase of assets from related organization(s)		X
i Exchange of assets with related organization(s)		X
j Lease of facilities, equipment, or other assets to related organization(s)		X
k Lease of facilities, equipment, or other assets from related organization(s)		X
l Performance of services or membership or fundraising solicitations for related organization(s)	X	
m Performance of services or membership or fundraising solicitations by related organization(s)	X	
n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)	X	
o Sharing of paid employees with related organization(s)	X	
p Reimbursement paid to related organization(s) for expenses		X
q Reimbursement paid by related organization(s) for expenses	X	
r Other transfer of cash or property to related organization(s)		X
s Other transfer of cash or property from related organization(s)		X

2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds.

(a) Name of related organization	(b) Transaction type (a-s)	(c) Amount involved	(d) Method of determining amount involved
(1)			
(2)			
(3)			
(4)			
(5)			
(6)			

Part VI Unrelated Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

(a) Name, address, and EIN of entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Predominant income (related, unrelated, excluded from tax under sections 512-514)	(e) Are all partners sec. 501(c)(3) orgs.?		(f) Share of total income	(g) Share of end-of-year assets	(h) Dispropor- tionate allocations?		(i) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General or managing partner?		(k) Percentage ownership
				Yes	No			Yes	No		Yes	No	

Part VII Supplemental Information

Provide additional information for responses to questions on Schedule R. See instructions.

Lined area for supplemental information.

Application for Automatic Extension of Time To File an Exempt Organization Return

Department of the Treasury
Internal Revenue Service

▶ **File a separate application for each return.**
▶ **Go to www.irs.gov/Form8868 for the latest information.**

Electronic filing (e-file). You can electronically file Form 8868 to request a 6-month automatic extension of time to file any of the forms listed below with the exception of Form 8870, Information Return for Transfers Associated With Certain Personal Benefit Contracts, for which an extension request must be sent to the IRS in paper format (see instructions). For more details on the electronic filing of this form, visit www.irs.gov/e-file-providers/e-file-for-charities-and-non-profits.

Automatic 6-Month Extension of Time. Only submit original (no copies needed).

All corporations required to file an income tax return other than Form 990-T (including 1120-C filers), partnerships, REMICs, and trusts must use Form 7004 to request an extension of time to file income tax returns.

Type or print	Name of exempt organization or other filer, see instructions. EARTHSHARE	Taxpayer identification number (TIN) 52-1601960
File by the due date for filing your return. See instructions.	Number, street, and room or suite no. If a P.O. box, see instructions. 7735 OLD GEORGETOWN ROAD, NO. 510	
	City, town or post office, state, and ZIP code. For a foreign address, see instructions. BETHESDA, MD 20814	

Enter the Return Code for the return that this application is for (file a separate application for each return) 0 | 1

Application Is For	Return Code	Application Is For	Return Code
Form 990 or Form 990-EZ	01	Form 990-T (corporation)	07
Form 990-BL	02	Form 1041-A	08
Form 4720 (individual)	03	Form 4720 (other than individual)	09
Form 990-PF	04	Form 5227	10
Form 990-T (sec. 401(a) or 408(a) trust)	05	Form 6069	11
Form 990-T (trust other than above)	06	Form 8870	12

THE ORGANIZATION

- The books are in the care of ▶ **7735 OLD GEORGETOWN ROAD, NO. 510 - BETHESDA, MD 20814**
Telephone No. ▶ **240-333-0300** Fax No. ▶ _____
- If the organization does not have an office or place of business in the United States, check this box
- If this is for a Group Return, enter the organization's four digit Group Exemption Number (GEN) _____. If this is for the whole group, check this box . If it is for part of the group, check this box and attach a list with the names and TINs of all members the extension is for.

1 I request an automatic 6-month extension of time until **MAY 17, 2021**, to file the exempt organization return for the organization named above. The extension is for the organization's return for:
 ▶ calendar year _____ or
 ▶ tax year beginning **JUL 1, 2019**, and ending **JUN 30, 2020**.

2 If the tax year entered in line 1 is for less than 12 months, check reason: Initial return Final return
 Change in accounting period

3a If this application is for Forms 990-BL, 990-PF, 990-T, 4720, or 6069, enter the tentative tax, less any nonrefundable credits. See instructions.	3a	\$	0.
b If this application is for Forms 990-PF, 990-T, 4720, or 6069, enter any refundable credits and estimated tax payments made. Include any prior year overpayment allowed as a credit.	3b	\$	0.
c Balance due. Subtract line 3b from line 3a. Include your payment with this form, if required, by using EFTPS (Electronic Federal Tax Payment System). See instructions.	3c	\$	0.

Caution: If you are going to make an electronic funds withdrawal (direct debit) with this Form 8868, see Form 8453-EO and Form 8879-EO for payment instructions.

Municipal Code Requirement: SEC 16.93-2 (a) Eligible charitable agency must be a federated agency representing 10 or more charitable organizations, of which at least 50 percent shall represent organizations located in the counties of San Francisco, San Mateo, Santa Clara, Alameda, Contra Costa and Marin

Total 51 groups; 52.9% or 27 represent organizations located in the counties of SF/14, Alameda/10, San Mateo/0, Santa Clara/1, Contra Costa/0 Marin/2

EarthShare Nonprofit Partner Name	Details	Not located in Bay Area Counties						
		San Francisco	San Mateo	Santa Clara	Alameda	Contra Costa	Marin	
American Bird Conservancy	UTL representation in Bay Area counties	1						
American Farmland Trust	UTL representation in Bay Area counties	1						
American Forests	UTL representation in Bay Area counties	1						
American Rivers	Berkeley, CA -Alameda County					1		
Bay Area Ridge Trail Council	Representation in SF, Marin, Alameda, San Mateo counties		1					
Beyond Pesticides	UTL representation in Bay Area counties	1						
Born Free USA	UTL representation in Bay Area counties	1						
Butte Environmental Council	Butte County	1						
California Native Plant Society	35 chapters statewide Chapter representations in SF, San Mateo, Marin counties		1					
Californians Against Waste Foundation	Sacramento	1						
CERES, Inc.	San Francisco		1					
Clean Water Fund of California	Oakland office					1		
Climate Emergency Fund	Los Angeles	1						
Climate Mobilization Project	UTL representation in Bay Area counties	1						
Defenders of Wildlife	UTL representation in Bay Area counties	1						
Desert Tortoise Preserve Committee	Riverside, San Bernardino counties	1						
Earth Island Institute	Representation in SF, Alameda, Contra Costa counties					1		
Earthjustice	San Francisco		1					
Earthworks	Alameda (Berkeley, CA)					1		
Environmental and Energy Study Institute	UTL representation in Bay Area counties	1						
Environmental Defense Fund	San Francisco		1					
Environmental Law Institute	UTL representation in Bay Area counties	1						
Friends of the Earth	Alameda (Berkeley, CA)					1		
Friends of the River Foundation	Sacramento County	1						
Golden Gate National Parks Conservancy	San Francisco		1					
Greenbelt Alliance	San Francisco		1					
Izaak Walton League of America	UTL representaton in Bay Area counties	1						
Jane Goodall Institute for Wildlife Research, Education and Conservation, The	UTL representation in Bay Area counties	1						
Marin Conservation League	Marin						1	
National Audubon Society	San Francisco		1					
National Fish and Wildlife Foundation	San Francisco		1					
National Forest Foundation	UTL representation in Bay Area counties; forest projects based in SoCal	1						
National Parks Conservation Association	Alameda (Oakland, CA office)					1		
National Wildlife Federation	UTL representation in Bay Area Counties	1						
Natural Resources Defense Council (CA)	San Francisco - projects are local, regional and national		1					
Ocean Conservancy, The	Santa Cruz, CA office	1						
Oceana	Monterrey, CA office	1						
One Earth	Los Angeles	1						
Our City Forest	Santa Clara					1		
Peregrine Fund, The	UTL representation in Bay Area counties	1						
Rocky Mountain Institute	Alameda County (Oakland, CA)					1		
San Diego Coastkeeper	San Diego	1						
San Francisco Baykeeper (missing from list?)	Alameda (Oakland,CA)		1					
Scenic America	UTL representation in Bay Area Counties	1						
Sierra Club Foundation	Alameda (Oakland,CA)					1		
Strategic Energy Innovations (SEI)	Marin						1	
Surfrider Foundation	Representation in SF, Marin, San Mateo counties		1					
The Nature Conservatory of California	San Francisco		1					
Union of Concerned Scientists	Alameda County (Oakland, CA)					1		
Wilderness Society, The	Alameda County (Oakland, CA)					1		
World Wildlife Fund	San Francisco office		1					
Total EarthShare Nonprofit Partners Participating	51	24	14	0	1	10	0	2
Total located in Bay Area Counties	27							
Percentage located in Bay Area Counties	52.9%							

Full Legal Organization Name	Other Name (DBA)	EIN#/Federal Tax ID	Unique Identifier	25 Word Statement	Main Phone #	Website	Street Address	City	State	Zip
EarthShare		52-1601960	NEW	EarthShare delivers funding to environmental nonprofits working to protect our air and water, fight for environmental justice, promote land and wildlife conservation, and much more.	(415) 981-1999	www.earthshare.org	1717 K Street, NW Suite 900	Washington	DC	20006
American Bird Conservancy		52-1501259	G929	Protecting native wild birds and their habitats throughout the Americas, through reserve creation, habitat restoration, and threat reduction, leading public/private conservation partnerships to get results.	(540) 253-5780	www.abcbirds.org	700 E Redlands Blvd, Ste U 241	Redlands	CA	92373
American Farmland Trust		52-1190211	D301	Stopping the loss of farmland to sprawling development. Working with communities on smarter growth that includes local family farms. Advocating environmentally healthy farming practices.	(202) 331-7300	www.farmland.org	455 Capitol Mall, Suite 410	Sacramento	CA	95814
American Forests		53-0196544	D302	American Forests protects and restores forests for people, wildlife and the planet. We restore forests to preserve habitats, protect water quality and mitigate climate change.	(202) 737-1944	www.americanforests.org	1220 L Street, NW, Suite 750	Washington	DC	20005
American Rivers		23-7305963	D303	Protects and restores rivers to benefit people and wildlife while ensuring clean drinking water, natural flood protection, and opportunities for recreation.	(202) 347-7550	www.americanrivers.org	1832 Second Street	Berkeley	CA	94710
Bay Area Ridge Trail Council		94-3148503	C203	Your gift supports the Ridge Trail, a 550-mile trail for hikers, runners, mountain bicyclists, and equestrians along the ridgelines overlooking San Francisco Bay.	(415) 561-2595	www.ridgetrail.org	391 Sutter St, Suite 701	San Francisco	CA	94108
Beyond Pesticides		52-1360541	D329	Working to protect health and the environment, including air, water, land and food, to lead the transition to a world free of toxic pesticides.	(202) 543-5450	www.beyondpesticides.org	701 E Street SE, Suite 200	Washington	DC	20003
Born Free USA United With Animal Protection Institute	Born Free USA	94-6187633	D388	Works to end the suffering of wild animals in captivity, rescue individual animals in need, protect wildlife, including endangered species, and encourage compassionate conservation globally.	(301) 448-1407	www.bornfreeusa.org	1122 S Street, P.O. Box 32160	Sacramento	CA	95811
Butte Environmental Council		94-2309829	G699	Your support helps us protect the land, air and water of the Butte County region through youth and adult education, environmental advocacy, and resource stewardship.	(503) 891-6424	www.becnet.org	313 Walnut St, Suite 140	Chico	CA	95928
California Native Plant Society		94-6116403	B101	Your gift helps protect California's biodiversity - conserving native plants and threatened habitats, and increasing the understanding, appreciation, and horticultural use of native plants.	(916) 447-2677	www.cnps.org	2707 K Street, Suite 1	Sacramento	CA	95816
Californians Against Waste Foundation		68-0032326	B103	Working for a sustainable economy that thrives through greater use of recycled materials and less reliance on our invaluable and irreplaceable virgin resources.	(916) 443-5422	www.cawrecycles.org	921 11th St, Suite 502	Sacramento	CA	95814
CERES, Inc		22-3053747	D389	Ceres is a nonprofit organization transforming the economy to build a just and sustainable future for people and the planet.	(617) 247-0700	www.ceres.org	369 Pine Street Suite 620	San Francisco	CA	94104
Clean Water Fund of California		52-1043444	C207	Neighborhood-based action and education programs bringing people, businesses and government together for sensible solutions that protect water and health, prevent pollution, and conserve natural resources.	(415) 369-9160	www.cleanwaterfund.org	350 Frank Ogawa Plaza, Suite 200	Oakland	CA	94612
Climate Emergency Fund		84-2151545	NEW	Climate Emergency Fund (CEF) supports brave activists demanding change and the bold action required to protect humanity and the living world on our warming planet.	(310) 271-0300	www.climateemergencyfund.org	8383 Wilshire Blvd, Suite 400	Beverly Hills	CA	90211
Climate Mobilization Project		81-1235389	NEW	CMP is creating an emergency speed transformation to an equitable, negative emissions, climate-stable world by supporting local campaigns and mobilizing a national climate justice network.	(201) 694-6218	www.climatemobilizationproject.org	228 Park Ave. S PMB 87816	New York	NY	10003
Defenders of Wildlife		53-0183181	D310	Working since 1947 to save America's endangered animals and threatened habitats for future generations' benefit through public education, citizen advocacy, legal action and scientific research.	(202) 682-9400	www.defenders.org	980 9th Street, Suite 1730	Sacramento	CA	95814
Desert Tortoise Preserve Committee, Inc.		23-7413415	B107	Working for the conservation of the threatened desert tortoise and other sensitive wildlife species through acquisition and management of desert habitat, research, and educational outreach.	(442) 294-4258	www.tortoise-tracks.org	114 B South China Lake Blvd	Ridgecrest	CA	93555
Earth Island Institute		94-2889684	C209	Earth Island supports 80+ projects worldwide that protect our shared environment, including: safeguarding our oceans; wildlife and habitat restoration; and adult/youth environmental education and training.	(510) 859-9100	www.earthisland.org	2150 Allston Way, Suite 460	Berkeley	CA	94704
Earthjustice		94-1730465	B108	Earthjustice wields the power of law to preserve magnificent places and wildlife, protect people's health, advance clean energy, and combat climate change—without charging clients.	(415) 217-2000	www.earthjustice.org	50 California Street, Suite 500	San Francisco	CA	94111
Earthworks		52-1557765	D365	Earthworks holds the oil, gas and mining industries accountable for the environmental damage they cause while protecting clean air, water, public health and people's rights.	(202) 887-1872	www.earthworks.org	1612 K St NW, Suite 904	Washington	DC	20006
Environmental and Energy Study Institute		52-1268030	D314	EESI's mission is to advance science-based solutions for climate change, energy, and environmental challenges. Our vision is a sustainable, resilient, and equitable world. Join us!	(202) 628-1400	www.eesi.org	1020 19th Street NW, Suite 650	Washington	DC	20036
Environmental Defense Fund		11-6107128	B110	For more than 50 years we've been pioneers, using science and different perspectives to make the environment safer and healthier for us all.	(800) 684-3322	www.edf.org	257 Park Avenue South	New York	NY	10010
Environmental Law Institute		52-0901863	D317	Environmental law that works for you: community-based education + research on environmental problems = solutions to protect people and nature. Independent and non-partisan.	(202) 939-3800	www.eli.org	1730 M Street, NW, Suite 700	Washington	DC	20036
Friends of the Earth		23-7420660	D318	Friends of the Earth fights for a more healthy and just world, speaks truth to power, and exposes those who endanger the planet for profit.	(202) 783-7400	www.foe.org	2150 Allston Way, Suite 360	Berkeley	CA	94704
Friends of the River		94-2400210	B111	California's statewide river protection group working for healthy rivers, climate resilient water solutions, and healthy communities for fifty years and counting.	(916) 442-3155	www.friendsoftheriver.org	1418 20th St, Suite 100	Sacramento	CA	95811
Golden Gate National Parks Conservancy		94-2781708	B130	Working to preserve and restore the Golden Gate National Parks, enhance visitor experience, and establish the parks as a safe space meant for all.	(415) 561-3000	www.parksconservancy.org	201 Fort Mason	San Francisco	CA	94123
Izaak Walton League of America		36-1930035	D321	From hunters to hikers, our members protect America's outdoors through community-based conservation education, commonsense public policy, and a commitment to strong outdoor ethics.	(301) 548-0150	www.iwla.org	707 Conservation Lane	Gaithersburg	MD	20878
Jane Goodall Institute for Wildlife Research Education and Conservation		94-2474731	D353	JGI promotes the understanding and protection of great apes and their habitat, and works to inspire individual action to help animals, people, and the environment.	(703) 682-9220	www.janegoodall.org	1120 20th Street NW, #520s	Washington	DC	20036
Marin Conservation League		94-6089780	B115	Pursuing our mission to preserve, protect, and enhance the natural assets and resources of Marin County through prudent action, advocacy, and conservation.	(415) 485-6257	www.marinconservationleague.org	175 N. Redwood Dr, Suite 135	San Rafael	CA	94903
National Audubon Society		13-1624102	D323	The mission of the National Audubon Society is to protect birds and the places they live, today and tomorrow.	(212) 979-3000	www.audubon.org	220 Montgomery Street, Suite 1000	San Francisco	CA	94104
National Fish and Wildlife Foundation		52-1384139	D354	Established by Congress, NFWF directs public conservation dollars to the most pressing environmental needs and matches those investments with private contributions.	(202) 857-0166	www.nfwf.org	1133 15th Street, NW Suite 1000	Washington	DC	20005
National Forest Foundation		52-1786332	D359	The National Forest Foundation leads forest conservation efforts, promotes responsible recreation, and supports community collaboration and capacity-building on America's 193 million acre National Forest System.	(406) 542-2805	www.nationalforests.org	Bldg. 27, Ste. 3 Fort Missoula Road	Missoula	MT	59804
National Parks Conservation Association		53-0225165	D325	Preserves national parks from the Grand Canyon to Gettysburg; protects endangered wildlife and cultural sites; promotes new parks; defends against pollution, inappropriate development and overcrowding.	(202) 223-6722	www.npca.org	350 Frank H Ogawa Plaza #1100	Oakland	CA	94612
National Wildlife Federation		53-0204616	D324	Uniting all Americas to ensure wildlife thrive in a rapidly changing world.	(703) 438-6000	www.nwf.org	P.O. Box 64	Midpines	CA	95345
Natural Resources Defense Council		13-2654926	B116	NRDC works to safeguard the earth - its people, its plants and animals, and the natural systems on which all life depends.	(212) 727-2700	www.nrdc.org	111 Sutter Street, 21st Floor	San Francisco	CA	94104
Nature Conservancy in California, The		53-0242652	B117	The mission of The Nature Conservancy is to conserve the lands and waters on which all life depends.	(415) 777-0487	www.nature.org	830 S Street	Sacramento	CA	95811

