



OFFICE OF THE CONTROLLER
CITY AND COUNTY OF SAN FRANCISCO

Greg Wagner
Controller

ChiaYu Ma
Deputy Controller

May 28, 2025

John Arntz, Director
Department of Elections
City Hall – 1 Dr. Carlton B. Goodlett Place, Room 48
San Francisco, CA 94102

Attention: Nataliya Kuzina, Deputy Director

RE: Contracting for Assembly of Vote by Mail Envelope Services – FY 2025-26

The cost information and supplemental data provided by your office on the proposed contract referenced above have been reviewed by my staff.

If these services are provided at the proposed contract price, it appears they can be performed at a lower cost than if the work were performed by City employees.

The requirements of Charter Section 10.104.15 relative to the Controller's findings that work or services can be practically performed under private contract at a lesser cost than similar work performed by employees of the City and County of San Francisco have been satisfied. Attached is a statement of projected cost and estimated savings for Fiscal Year 2025-26 and the informational items provided by the department pursuant to San Francisco Administrative Code Section 2.15.

Following the approval of the Board of Supervisors, we will notify your department and the Purchaser that this Charter requirement has been met. Please contact Devin Macaulay at Devin.Macaulay@sfgov.org if you have any questions regarding this determination.

Sincerely,

_____/s/_____
Greg Wagner,
Controller

Enclosures

cc: Board of Supervisors' Budget Analyst
Human Resources, Employee Relations

REG - Elections

Assembly and mailing of vote-by-mail ballot packets (21363)

COMPARATIVE COSTS OF CONTRACTING VS. IN-HOUSE SERVICES

FISCAL YEAR 2025-26

PROJECTED PERSONNEL COSTS					
vJCName	Job Class	FTE		FY 2025-26 Personnel Cost Low	FY 2025-26 Personnel Cost High
Junior Clerk	1402_C	21.00	\$	1,970,682	\$ 2,305,445
Junior Management Assistant	1840_C	0.10	\$	12,552	\$ 14,839
Senior Management Assistant	1844_C	0.10	\$	15,741	\$ 18,714
Sum:		21.20	\$	1,998,975	\$ 2,338,998

ADDITIONAL CITY COSTS					
Item Description	Nbr of Units	Notes / Unit Measure		FY 2025-26 Low Estimate	FY 2025-26 High Estimate
	0		\$	0	\$ 0
Total Non-Personnel Costs:			\$	0	\$ 0

ESTIMATED TOTAL CITY COST	\$	1,998,975	\$	2,338,998
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COST COMPARISON SUMMARY				
ESTIMATED TOTAL CITY COST	\$	1,998,975	\$	2,338,998
LESS: ESTIMATED TOTAL CONTRACT COST	\$	245,341	\$	304,314
ESTIMATED SAVINGS	\$	1,753,634	\$	2,034,684
% of Savings to City Cost		87.73%		86.99%