

Leg Clerk

RECEIVED
BOARD OF SUPERVISORS
SAN FRANCISCO

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[Signature]

February 18, 2015



Ms. Angela Calvillo, Clerk of the Board
Board of Supervisors
City Hall, Room 244
1 Dr. Carlton B. Goodlett Place,
San Francisco, CA 94102

Dear Ms. Calvillo:

The Bay Area Black United Fund wishes to apply for inclusion in the 2015 Annual Fundraising Drive. We are submitting the following information in accordance with section 16.93-2 of the San Francisco Municipal Code.

1. A list of our federated agencies. Section (a)
2. A copy of our IRS Tax Exempt letter. Section (b)
3. A certification letter certifying that we have represented 10 or more agencies with us for more than one year. Section (c)
4. A copy of our most recent audit. Section (d)
I have attached our 2012 audit, because our 2013 audit is in process and shall be completed by March 31, 2015.
I will forward a copy to your office when it is completed.
5. Other relevant information section (e)
 - A. Mission Statement
 - B. Overhead Cost 14%
 - C. Member Agencies – that have already applied to be part of the BABUF federation. (See attached list)
 - D. BABUF Brochure

Thank you for your time and consideration in this matter.

Kindest regards,

[Signature]
Linda Dails
Office Manager

"Black In The Bay Since 1979"
1212 Broadway, Suite 640, Oakland, California 94612
Tel. (510) 763-7270 . Fax (510) 763-3625 . www.babuf.org
An affiliate of the National Black United Fund, Inc.

BAY AREA BLACK UNITED FUND, INC. (BABUF)						
MEMBER AGENCIES LISTING						
2014 WORKPLACE CAMPAIGNS						
					CRITERIA A	
Code:	Member Agencies			Phone#	Website	
100	Bay Area Black United Fund, Inc. (BABUF)			510-763-7270	www.babuf.org	
262	African American Health Summit			520-763-7270	www.babuf.org	
	Critical Mass Health Conductors					
273	African American Calworks Coalition Options			510-893-4357	http://sites.google.com/site/optionsac	
104	African American Parent Center			510-562-1283		
178	AIDS Project Eas Bay			510-663-7979	www.apeb.org	
241	Allen Temple Health & Social Service Ministries			510-544-3939	www.allentemple.org	
102	Alta Bates Medical Center, Health Ministries/Parish			510-204-1667	www.absfdn.org	
242	Ariel Outreach Mission			510-978-5844	www.arielom.org	
101	A Safe Place			510-986-8600	www.asafepplacedvs.org	
105	Asian Women's Shelter			415-751-7110	www.sfaws.org	
230	Bayview Hunters Point Multipurpose Senior Services, Inc.			415-822-1444	www.bhpmss.org	
129	Berkeley Youth Alternatives			510-845-9010	www.byaonline.org	
201	Big Brothers Big Sisters of the East Bay			415-503-4050	www.bbbsba.org	
142	Black Adoption Placement and Research Center			510-430-3615	www.baprc.org	
144	Black Coalition on AIDS			415-615-9945	www.bcoa.org	
289	Black Men Speaks, Inc.			510-415-2098	www.blackmenspeaks.net	
145	Boys & Girls Club of Oakland			510-444-8211	www.bgcoakland.org	
202	Building Opportunities for Self-Sufficiency (BOSS)			510-649-1930	www.self-sufficiency.org	
150	California Prevention Education Project (CAL-PEP)			510-874-7850	www.calpep.org	
276	Carnales Unidos Reformando Adictos, Inc.			510-713-3204	www.curainc.com	
203	Center for Elders Independence			510-433-1150	www.cei.elders.org	
109	Center For Family Counseling			510-562-3731	www.cffc.biz	
110	Center on Juvenile and Criminal Justice (CJCJ)			415-621-5661	www.cjci.org	
245	Children Hospital Medical Center (Sickle Cell Program)			510-428-3772	www.childrenshospitaloakland.org	
286	Continental of Omega Boys and Girls Club of Vallejo			707-643-1728	www.omegaboy sandgirlsclub.com	
288	Dads Club			510-396-7776	www.dadsclub7.org	
287	DASH Sports Education			510-982-9006	www.dashcamp.org	

Page -2-											
Code:	Member Agencies					Phone#	Website				
284	East Bay Performing Arts - Oakland					510-444-0801	www.eastbayperformingarts.org				
283	Family and Child Empowerment Services SF					415-567-2357	www.familybuilders.org				
168	Family Builders Bay Adoption					510-272-0204	www.familybuilders.org				
117	Free At Last					650-462-6999	www.freetatlast.org				
119	Girls Incorporated of West Contra Costa County					510-232-5440	www.girlsinc.org				
211	Harbor House Ministries					510-536-7368	www.hhministries.org				
258	Health & Human Resource Education Center					510-834-5990	www.hhrec.org				
246	Healthy Oakland Resource Center					510-444-9655	www.healthycommunities.us				
277	Hope 4 the Heart (Belivers' Gatherings)					510-581-4673	www.hope4theheart.org				
121	Ingleside Community Center Inc.					415-587-5513	www.inglesidecc.org				
181	JUMP/PREP					415- 921-4956					
165	Leadership Excellence					510-267-9770	www.leadershipexcellence.org				
182	Lend a Hand Foundation					510-553-1262	www.lendahandfoundation.org				
285	Motivating Inspiring Supporting and Servicing Sexually Exploited Youth, Inc.					510- 251-2070	www.missey.org				
107	Network For Elders					415-647-5353	www.networkforelders.org				
209	Oakland Youth Orchestra					510-832-7710	www.oyo.org				
268	Priority Africa Network					510-527-3917	www.priorityafrica.org				
207	Standing Ovation Performing Arts					510-910-5310					
131	The Solid Foundation					510-482-6490	www.sfmandela.org				
275	The G.R.E.E.N. Foundation					714- 507-0338	www.thegreenfoundation.net				
134	Wee Poets					510-848-6905					
135	Westside Community Services					415-431-9000	www.westside-health.org				
136	Whitney Young Child Development Center, Inc.					415-821-7550	www.whitneyyoungcdc.org				
282	YOUTH ALIVE					510-594-2588	www.youthalive.org				

CRITERIA B



P.O. Box 35045
Jacksonville FL 32202-0000

In reply refer to: 0752139621
Feb. 28, 2013 LTR 4168C 0
94-2602958 000000 00

00019710
BODC: NOBOD

BAY AREA BLACK UNITED FUND INC
1212 BROADWAY STE 810
OAKLAND CA 94612-1806

3991

Employer Identification Number: 94-2602958
Person to Contact: Customer Service
Toll Free Telephone Number: 1-877-829-5500

Dear Taxpayer:

This is in response to your Feb. 19, 2013, request for information regarding your tax-exempt status.

Our records indicate that you were recognized as exempt under section 501(c)(03) of the Internal Revenue Code in a determination letter issued in October 1979.

Our records also indicate that you are not a private foundation within the meaning of section 509(a) of the Code because you are described in section(s) 509(a)(1) and 170(b)(1)(A)(vi).

Donors may deduct contributions to you as provided in section 170 of the Code. Bequests, legacies, devises, transfers, or gifts to you or for your use are deductible for Federal estate and gift tax purposes if they meet the applicable provisions of sections 2055, 2106, and 2522 of the Code.

Please refer to our website www.irs.gov/eo for information regarding filing requirements. Specifically, section 6033(j) of the Code provides that failure to file an annual information return for three consecutive years results in revocation of tax-exempt status as of the filing due date of the third return for organizations required to file. We will publish a list of organizations whose tax-exempt status was revoked under section 6033(j) of the Code on our website beginning in early 2011.

0752139621
Feb. 28, 2013 LTR 4168C 0
94-2602958 000000 00
00019711

BAY AREA BLACK UNITED FUND INC
1212 BROADWAY STE 810
OAKLAND CA 94612-1806

If you have any questions, please call us at the telephone number shown in the heading of this letter.

Sincerely yours,



Stephen E. Paxton
Operations Manager, AM Operations 3



CRITERIA C

February 18, 2015

LETTER OF CERTIFICATION

I certify that for more than 20 years the Bay Area Black United Fund, Inc. represent 20 or more agencies under our federation. The brochure attached to this letter list those agencies (51) that are part of our federation and benefited from our 2014 campaign. Although agencies must reapply each year, we anticipated that the majority of agencies BABUF represented in 2014 would return to the federation 2015 campaign. BABUF application deadline is June 15, 2015.

Signed

Linda Dails, Office Manager
Bay Area Black United Fund, Inc.

CRITERIA ✓

BAY AREA BLACK UNITED FUND, INC.
AUDITED FINANCIAL STATEMENTS
DECEMBER 31, 2012

BAY AREA BLACK UNITED FUND, INC.
AUDITED FINANCIAL STATEMENTS
DECEMBER 31, 2012

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INDEPENDENT AUDITORS' REPORT

The Board of Directors
Bay Area Black United Fund, Inc.
Oakland, California

We have audited the accompanying financial statements of Bay Area Black United Fund, Inc. (a nonprofit organization), which comprise the statement of financial position as of December 31, 2012, and the related statements of activities and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

INDEPENDENT AUDITORS' REPORT

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Bay Area Black United Fund as of December 31, 2012, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Grant & Smith LLP

Oakland, California
September 9, 2014

(2)



GRANT & SMITH, LLP
Certified Public Accountants

BAY AREA BLACK UNITED FUND, INC.
STATEMENT OF FINANCIAL POSITION
AS OF DECEMBER 31, 2012
(With Summarized Totals for 2011)

ASSETS

	2012	2011
Current Assets		
Cash & Cash Equivalents	\$ 131,076	\$ 293,290
Unrestricted Promise to Give	46,405	48,056
Restricted Promise to Give	11,637	32,702
Management Fee Receivable	22,521	17,198
Prepaid Expenses	3,313	1,199
Total Current Assets	214,952	392,445
Fixed Assets		
Computers	8,229	7,701
Other Equipment	47,334	47,334
Total Fixed Assets	55,563	55,035
Less Accumulated Depreciation	(54,321)	(53,965)
Net Fixed Assets	1,242	1,070
Other Assets		
Investments		4,248
Total Investments	-	4,248
TOTAL ASSETS	\$ 216,194	\$ 397,763

LIABILITIES & NET ASSETS

Current Liabilities		
Accounts Payable	\$ 10,185	\$ 11,253
Payroll Liabilities	10,381	658
Vacation Accrual	29,886	16,920
Line of Credit	122,159	123,239
Total Current Liabilities	172,611	152,070
Other Liabilities		
Agency Transaction Payable	236,541	295,604
Fiscal Agency Payable	22,285	68,390
Total Other Liabilities	258,826	363,994
Net Assets		
Unrestricted	(231,325)	(319,613)
Temporarily Restricted	16,082	201,312
Total Net Assets	(215,243)	(118,301)
TOTAL LIABILITIES & NET ASSETS	\$ 216,194	\$ 397,763

See Accompanying notes.

BAY AREA BLACK UNITED FUND, INC.
STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS
FOR THE YEAR ENDED DECEMBER 31, 2012
(With Summarized Totals for 2011)

	2012		2012	2011
	Unrestricted	Temporarily Restricted		
REVENUE & SUPPORT				
Workplace Campaign	\$ 72,561		\$ 72,561	\$ 73,121
Grants	110,000	\$ 49,000	159,000	390,000
Government Contracts	56,924		56,924	
Contributions	71		71	
Other Income	318		318	2,529
Management Revenue	5,324		5,324	15,776
Interest Income	170		170	369
Miscellaneous Income	2,609		2,609	7,416
Unrealized Gain/(Loss) on Investments	2,823		2,823	(1,427)
Net Assets Released From Restrictions	234,230	(234,230)	-	
TOTAL REVENUE & SUPPORT	485,030	(185,230)	299,800	487,784
EXPENSES				
Workplace Campaign	96,074		96,074	81,178
Community Outreach	91,895		91,895	27,579
Critical Mass Conductors	154,551		154,551	18,497
Other	12,534		12,534	140,636
General & Administrative	63,011		63,011	132,726
TOTAL EXPENSES	418,065	-	418,065	400,616
CHANGE IN NET ASSETS	66,965	(185,230)	(118,265)	87,168
NET ASSETS - JANUARY 1,	(319,613)	201,312	(118,301)	(226,799)
PRIOR PERIOD ADJUSTMENT	21,323		21,323	21,330
NET ASSETS - DECEMBER 31,	\$ (231,325)	\$ 16,082	\$ (215,243)	\$ (118,301)

See accompanying notes.

BAY AREA BLACK UNITED FUND, INC.
STATEMENT OF FUNCTIONAL EXPENSES
FOR THE YEAR ENDED DECEMBER 31, 2012
(With Summarized Totals for 2011)

	2012							2011 TOTAL
	PROGRAM SERVICES				Other	General & Administrative	TOTAL	
	Workplace	Community Outreach	Critical Mass	Total				
EXPENSES								
Salaries & Wages	\$ 17,635	\$ 16,868	\$ 28,369	\$ 62,872	\$ 2,300	\$ 11,501	\$ 76,673	\$ 52,943
Payroll Processing Fees	337	322	542	1,201	44	220	1,465	1,201
Taxes- Payroll Related	2,628	2,514	4,228	9,370	343	1,714	11,427	5,180
Taxes-Non Payroll Related	764	730	1,228	2,722	100	498	3,320	3,600
Bad Debt								96,427
Bank Charges	113	108	182	403	15	74	492	335
Employee Benefits	6,942	6,640	11,167	24,749	905	4,527	30,181	21,175
Accounting & Legal	6,776	6,481	10,900	24,157	884	4,419	29,460	26,894
Advertising	443	423	712	1,578	58	289	1,925	3,234
Conferences & Meetings	4,989	4,772	8,025	17,786	651	3,254	21,691	18,555
Consultants	26,379	25,232	42,436	94,047	3,441	17,204	114,692	92,570
Depreciation						356	356	728
Donations/Contributions	311	297	500	1,108	41	203	1,352	
Dues & Subscriptions	270	258	434	962	35	176	1,173	
Equipment Rental	101	96	162	359	13	66	438	1,181
Insurance-Employee	945	904	1,520	3,369	123	616	4,108	4,824
Insurance-Others	818	782	1,315	2,915	107	533	3,555	1,984
Interest Expense	3,324	3,180	5,348	11,852	434	2,168	14,454	11,222
Grants/Awards	2,070	1,980	3,330	7,380	270	1,350	9,000	2,644
Postage & Delivery	1,290	1,234	2,075	4,599	168	841	5,608	1,207
Office Supplies	1,007	966	1,624	3,597	133	658	4,388	3,576
Printing & Copying	2,563	2,451	4,123	9,137	334	1,669	11,140	3,601
Repair & Maintenance Equipment	400	383	643	1,426	52	261	1,739	1,203
Rent & Property Expense	2,569	2,457	4,132	9,158	335	1,675	11,168	11,078
Software System Report	274	262	441	977	36	179	1,192	398
Telephone	1,591	1,522	2,559	5,672	208	1,038	6,918	5,701
Temporary Services	1,610	1,540	2,590	5,740	210	1,050	7,000	6,834
Travel/Local Parking	1,267	1,212	2,038	4,517	165	826	5,508	2,170
Refunds								1,649
Website Development	8,658	8,281	13,928	30,867	1,129	5,646	37,642	15,892
Miscellaneous								2,610
TOTAL EXPENSES	\$ 96,074	\$ 91,895	\$ 154,551	\$ 342,520	\$ 12,534	\$ 63,011	\$ 418,065	\$ 400,616

See accompanying notes.

BAY AREA BLACK UNITED FUND, INC.
STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED DECEMBER 31, 2012
(With Summarized Totals for 2011)

	2012	2011
CASH FLOW FROM OPERATING ACTIVITIES		
Changes in Net Assets	\$ (118,265)	\$ 87,168
Adjustments to Reconcile Changes in Net Assets		
Net Cash Provided/(Used) by Operating Activities:		
(Increases)/Decreases in Operating Assets		
Depreciation	356	728
Unrestricted Promise to Give	1,651	105,906
Restricted Promise to Give	21,065	63,428
Management Fee Receivable	(5,323)	(5,329)
Prepaid Expenses	(2,114)	(1,199)
Increases/(Decreases) in Operating Liabilities		
Accounts Payable	(1,068)	(1,079)
Payroll Liabilities	9,723	(3,507)
Vacation Accrual	12,966	(5,073)
Agency Transaction Payable	(59,063)	(24,838)
Fiscal Agency Payable	(46,105)	(1,659)
Prior Period Adjustment	21,323	21,330
Net Cash Provided/(Used) by Operating Activities:	(164,854)	235,876
CASH FLOW FROM FINANCING ACTIVITIES		
Purchases of Fixed Assets	(528)	-
Line of Credit	(1,080)	(932)
Net Cash Provided/(Used) by Financing Activities:	(1,608)	(932)
CASH FLOW FROM INVESTING ACTIVITIES		
Investments	4,248	1,427
Net Cash Provided/(Used) by Investing Activities:	4,248	1,427
Net Increase/(Decrease) in Cash	(162,214)	236,371
Cash at the beginning of the year	293,290	56,919
Cash at the end of the year	\$ 131,076	\$ 293,290
<i>Supplemental disclosure of cash flow information:</i>		
Cash paid for:		
Income Taxes Paid	\$ -	\$ -
Interest Paid	14,454	11,222

See accompanying notes.

**BAY AREA BLACK UNITED FUND, INC.
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2012**

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization

Bay Area Black United Fund, Inc. (BABUF) is a not-for-profit organization incorporated under the laws of the State of California in 1976. Through the community outreach program the primary mission of the corporation is to promote and build partnerships between the Bay Area Black United Fund and organizations that, together, maximize our capacity to serve African American people and other communities of color.

In pursuit of its mission, the Bay Area Black United Fund, Inc.'s primary goal is to build self-reliance and self-sufficiency in communities we serve by building institutions that seek solutions to community needs, and will "teach people how to fish" for themselves. While BABUF's initial focus has been on the black community, the institution has, through the years, demonstrated its capability and desire to respond to the changing demographics of its service area.

The BABUF family of assisted agencies, in the future, will include the Latino, Asian, and Native American communities, as well as the homeless population, where race makes little or no difference. We will bring together resources-people, competency, and money-in ways that support human growth and development, and community healing and renewal for African American people and other communities and activities aimed at increasing the quality of life for African American communities.

Basis of Presentation

The Organization receives various funds one of which is unrestricted, and the rest are permanently restricted. The permanently restricted funds are used to support specific programs within the Organization. The unrestricted funds are used to support general and administrative functions of the Organization as well as additional support of other programs.

The accompanying financial statements have been prepared to focus on the Organization as a whole and to present balances and transactions according to the existence or absence of donor-imposed restrictions. This has been accomplished by classification of net assets and transactions into the following classes of assets:

Temporarily Restricted Net Assets - Net assets subject to donor-imposed stipulations that they be maintained by the organization.

Unrestricted Net Assets - Net assets not subject to donor-imposed stipulations.

BAY AREA BLACK UNITED FUND, INC.
NOTES TO FINANCIAL STATEMENTS (CONTINUED)
DECEMBER 31, 2012

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Basis of Accounting

The Organization's books are maintained, and the financial statements have been prepared, on the accrual basis of accounting in accordance with generally accepted accounting principles.

Revenue Recognition

Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence and/or nature of any donor restrictions.

All donor-restricted support is reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restriction.

When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished) temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

Cash and Cash Equivalents

For purposes of the balance sheets and statement of cash flows, the Company considers all highly liquid investments, which are readily convertible into known amounts of cash and have a maturity of three months or less when acquired to be cash equivalents.

Fixed Assets

Furniture and equipment are capitalized using the straight-line method. Donated assets are recorded at fair market value at the time the assets are received. The Organization has established a capitalization policy to capitalize all purchases of \$500 or more of furniture and equipment. Depreciation is provided using the straight-line method over the expected useful lives of the asset. At December 31, 2012, the Organization incurred \$356 in depreciation expense.

Income Taxes

BABUF has obtained determination letters from the Internal Revenue Service and the California Franchise Tax Board to the effect that BABUF qualifies under Section 501(c)(3) of the Internal Revenue Code (IRC) and Section 23701(d) of the California Tax Code. Accordingly, the primary operations of BABUF are currently considered exempt from federal income and state franchise taxes.

BAY AREA BLACK UNITED FUND, INC.
NOTES TO FINANCIAL STATEMENTS (CONTINUED)
DECEMBER 31, 2012

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Fair Value of Financial Instruments

The carrying amounts of cash and cash equivalents approximate fair values due to the short-term maturities of these instruments.

Use of Estimates

The presentation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclose of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Promise to give

Pledges receivable consists of amounts due from funding sources, as described in Note 3.

Investments

Generally accepted accounting principles require that nonprofit organizations report certain investments at fair value. In accordance with that guidance, the Organization accounts for its equity securities that have readily determinable market values by recording and reporting those securities at fair value. Information about the fair value of investments and the unrealized gains and losses is discussed in Note 4.

Functional Expense Reporting

The cost of providing the Organization's programs has been summarized on a functional basis in these financial statements. Based on management estimates, costs have been allocated between programs and supporting services.

Comparative Information

The financial statements include certain summarized comparative information from the prior year. This information is presented in total and not by net asset class and does not include sufficient detail to be in conformity with generally accepted accounting principles. Such information should be read together with the Organization's financial statements for the year ended December 31, 2011, from which the summarized information was extracted.

BAY AREA BLACK UNITED FUND, INC.
NOTES TO FINANCIAL STATEMENTS (CONTINUED)
DECEMBER 31, 2012

NOTE 2 - CASH & CASH EQUIVALENTS

As of December 31, 2012, cash balances consisted of:

Unrestricted	\$ 106,720
Restricted	<u>24,356</u>
Total	<u>\$ 131,076</u>

NOTE 3 - PROMISE TO GIVE

As of December 31, 2012, Promise to Give consisted of:

	<u>Unrestricted</u>	<u>Restricted</u>	<u>Total</u>
Promise to Give	\$ 193,703	\$ 79,103	\$ 272,806
Less Allowance	<u>(147,298)</u>	<u>(67,466)</u>	<u>(214,764)</u>
Total	<u>\$ 46,405</u>	<u>\$ 11,637</u>	<u>\$ 58,042</u>

NOTE 4 - LINE OF CREDIT

At year ended December 31, 2012, the Organization had an unsecured line of credit with Wells Fargo Bank, in the amount of \$116,000. Advances on the credit line are payable on demand and carry an interest rate of 9.75 %. Amount payable at December 31, 2012 was \$114,776.

The Organization has another line of credit with Bank of America in the amount of \$15,000 at an interest rate of 17.99%. Balance due at December 31, 2012, was \$7,383.

BAY AREA BLACK UNITED FUND, INC.
NOTES TO FINANCIAL STATEMENTS (CONTINUED)
DECEMBER 31, 2012

NOTE 5 - AGENCY TRANSACTION PAYABLE

BABUF receives cash and other resources from various sources. In these transactions BABUF is acting as an agent, trustee, or intermediary for resource providers. These transactions are reported as increases in assets and liabilities. Distributions to third-party recipients are reported as decreases in those accounts.

NOTE 6 - FISCAL AGENCY PAYABLE

At year ended December 31, 2012, BABUF held \$22,285 as fiscal agent.

NOTE 7 - TEMPORARILY RESTRICTED NET ASSETS

Net assets balance as of December 31, 2012 for temporarily restricted funds represents the unspent portion of grants/contributions recorded as current year's increases to net asset. These funds are restricted for use in future fiscal years for the purpose set forth in the grant document.

The detail of temporarily restricted net assets as of December 31, 2012 is as follows:

Harriett Clark	\$ 9,000
Brotherhood for the elders	<u>7,082</u>
Total	<u>\$ 16,082</u>

NOTE 8-NET ASSETS RELEASED FROM RESTRICTION

Temporarily restricted net assets released as of December 31, 2012 are as follows:

California Endowment	\$ 84,108
San Francisco Foundation	76,691
Urban Strategies Council	40,513
Brotherhood for the elders	<u>32,918</u>
Total	<u>\$ 234,230</u>

BAY AREA BLACK UNITED FUND, INC.
NOTES TO FINANCIAL STATEMENTS (CONTINUED)
DECEMBER 31, 2012

NOTE 9- PRIOR PERIOD ADJUSTMENT

During the year ended December 31, 2012, the Organization became aware of an adjustment to fiscal agency payable that was necessary to restate beginning net assets in order to present current year financial information accurately. As a result, a prior period adjustment of \$21,320 has been recorded to increase net assets.

NOTE 10 - SUBSEQUENT EVENTS

Subsequent events were evaluated through September 9, 2014 which is the date of the financial statements were available to be issued.



OTHER RELEVANT INFORMATION

Member Agencies – that have already applied to be part of the BABUF federation to date.

- A Safe Place
- AAHS Critical Mass Health Conductors
- AIDS Project of the Easy Bay
- Ariel Outreach & Mission
- A Foot in the Door Exchange
- Asian Women's Shelter
- Berkeley Youth alternatives
- Black Coalition on AIDS
- Building Opportunities for Self-Sufficiency (BOSS)
- Carnales Unidos Reformando Addictors, Inc.
- Center For Elders Independence
- Dad's Club
- DASH Sports Education
- Family Counseling
- Family Builder By Adoption
- Hope for the Heart (The Belivers Gathering)
- Lend a Hand Foundation
- Oakland Youth Orchestra
- Priority Africa Network
- The Solid Foundation
- Wee Poets
- Westside Community Services
- Whitney Young Child Development Center, Inc.

"Black In The Bay Since 1979"

1212 Broadway, Suite 640, Oakland, California 94612
Tel. (510) 763-7270 . Fax (510) 763-3625 . www.babuf.org
An affiliate of the National Black United Fund, Inc.

OTHER RELEVANT INFORMATION

THE BAY AREA BLACK UNITED FUND, INC. (BABUF)

“Black In The Bay Since 1979”



Charity Code: 100

www.babuf.org

(510) 763-7270

*Mission Statement – We lead the Bay Area **Black** Community and our partners in a unified effort to build financial resources that improve individual and institutional capacity.*

BABUF's Guiding Principles

BABUF invests in a set of community assets that create pathways of opportunity regardless of religion, nationality, gender, sexual orientation or economic status that facilitate the advancement of the “self” in the built environment.

BABUF is an advocate for solutions that foster the development of programs and services that lead to community empowerment.

BABUF is the hub that utilizes research and data to change community deficits to assets.

BABUF is a focused funder that directs our donors' investment in a collaborative and responsible manner to ensure an impact towards measurable outcomes.

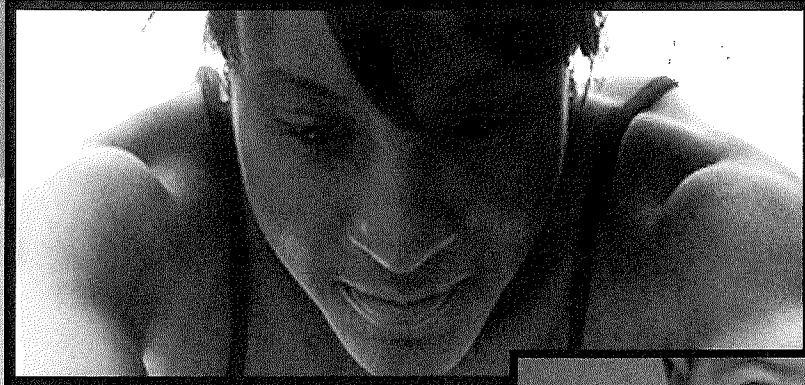
The Bay Area Black United Fund has been supporting African Americans and other communities-of-color through employee donations since 1979. Through the contributions of workplace campaigns, BABUF supports programs committed to reducing the violence among youth, strengthening families, developing our children and caring for our seniors. By raising money for community based organizations, BABUF reduces the threat of hardship for these organizations due to financial challenges. Your dollars can make a real difference too many people throughout the Bay Area.

*BABUF recognizes that dreams without resources remain only dreams. Whether you give \$5, \$10, \$15 or more, **you are the link** that creates change. We hope that you will partner with us to make a healthier and more productive community a reality by supporting BABUF and its 50 member agencies.*

Overhead Cost 14%

94-2602958

2014
LOCAL WORKPLACE CAMPAIGN
CODE # 100



1212 BROADWAY, SUITE 640
OAKLAND, CA 94612
PHONE: 510-763-7270
www.babuf.org



@Babuf_talk • @CMHC_talk



Bay Area Black United Fund



BAY AREA BLACK UNITED FUND

BABUF

BLACK IN THE BAY SINCE 1979



BAY AREA BLACK UNITED FUND

BABUF

BLACK IN THE BAY SINCE 1979

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Overhead Cost 14%



Building Strong Communities

Bay Area Black United Fund, Inc.
Dedicated to raising funds for community-based agencies to ensure that the needs of African Americans and other communities of color continue to be met.

Phone: 510-763-7270
Fax: 510-763-3625 www.babuf.org

The G.R.E.E.N. Foundation

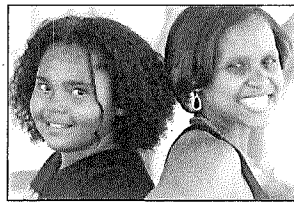
Passionately assertive energy force to empower individuals how to make healthy lifestyle choices by connecting to culturally competent resources, health care services and emotional support.

Phone: 714-507-0338
www.thegreenfoundation333@gmail.com

Ingleside Community Center, Inc.

For more than 15 years, the center provides educational, recreational, and employment placement services for high-risk youth and young adults.

Phone: 415-587-5513 www.inglesidecc.org



Supporting Families and Children

African American Parent Center

Since 1992, the center has provided parent education workshops to African-American parents and class trainers, focuses on culturally appropriate parenting practices from historical traditional perspectives.

Phone: 510-562-1283

Big Brothers Big Sisters of the East Bay

BBBS provides Bay Area youth with professionally supported mentoring relationships in San Mateo, Santa Clara, San Francisco, Alameda, and Contra Costa Counties. Our mission is to provide children facing adversity with strong and enduring, professionally supported 1-to-1 relationships that change their lives for the better...forever.

Phone: 415-503-4050 www.bbbsba.org

Black Adoption Placement and Research Center

Recruit, train and certify adoptive and foster families for the placement of African American children waiting for permanent homes.

Phone: 510-430-3615 www.baprc.org

Boys & Girls Club of Oakland

Since 1941, providing a safe place for more than 2,000 school age children to learn, grown and benefit from on-going relationships with adults.

Phone: 510-444-8211 www.bgoakland.org

Building Opportunities for Self-Sufficiency (BOSS)

BOSS helps homeless families and individuals find housing and jobs, improve their health, and build the skills needed to care for themselves and their families.

Phone: 510-649-1930 www.self-sufficiency.org

Center for Family Counseling

Provides no-cost an array of mental health counselling services to at-risk youth ages eight through 17 and their families residing in the county of Alameda.

Phone: 510-562-3731 www.cffc.biz

Continental of Omega Boys and Girls Club of Vallejo

We provide a safe, positive place where members are nurtured academically and socially to become productive, responsible, family members and citizens.

Phone: 707-643-1728 www.omegaboyandgirlsclub.com

Dads Club

Dad's Club is a diverse group of men and their children. We share ideas, offer support and help fathers re-establish their role to their children.

Phone: 510-396-7776 www.dadsclub7.org

Family Builders By Adoption

The organization raises awareness about the needs of children and youth in foster care; place kids with stable, loving families; and provide ongoing family support.

Phone: 510-272-0204 www.familybuilders.org

Family and Child Empowerment Services - San Francisco

The organization raises awareness about the needs of children and youth in foster care; place kids with stable, loving families; and provide ongoing family support.

Phone: 415-567-2357 www.facsfsf.org

Harbor House Ministries

For the last 38 years, Harbor House has served more than 10,000 people in spiritual, economic and educational development. We offer emergency food and clothing, youth tutoring, ESL classes, a thrift store and more.

Phone: 510-536-7368 www.hmministries.org

Hope 4 the Heart

Provides food for the hungry, donating over fifteen million dollars worth of food to over 12,000 needy families each year in the Bay Area.

Phone: 510-581-4673 www.hope4theheart.org

JUMP/PREP

This unique after-school literacy program created for Kindergarten - 5th-grade students offers a wealth of academic enrichment where individual creativity can be cultivated.

Phone: 415-921-4956

Motivating Inspiring Supporting and Servicing Sexually Exploited Youth, Inc.

MISSEY is a community-based organization in Alameda County, CA, founded in 2007 to respond to this heartbreaking epidemic of sexual exploitation. We provide comprehensive services in a safe environment to support and serve sexually exploited youth. We also work to provide information to the community and government about the commercial sexual exploitation of children.

Phone: 510-251-2070 www.missey.org

Priority Africa Network (PAN)

Inform, educate and mobilize people in support of the peoples of Africa for sustained peace, economic, political, social justice and democratic development.

Phone: 510-527-3917 www.priorityafrica.org

Whitney Young Child Development Center, Inc.

Devoted to providing full-day childcare for children of working parents, half-day (before and after school) enrichment for K-6th graders. In July 2011, WYCDC merged with one of San Francisco's oldest non-profits, Florence Crittenden Services to provide more comprehensive services to low-income families.

Phone: 415-821-7550 www.whitneyyoungcdc.org



Providing Youth and Senior Development

African American Calworks Coalition Options

The organization offers a fresh start to current Calworks clients and opportunity to apply for Offense Reduction Program to petition the courts for dismissal of a criminal record.

Phone: 510-893-4357

Bayview Hunters Point Multipurpose Senior Services, Inc.

BHPMSS helps low income, neighborhood remain independent in their community through

comprehensive senior center and adult day health center services.

Phone: 415-822-1444 www.bhpmss.org

Berkeley Youth Alternatives

Providing services such as counseling, employment opportunities, recreation and after-school tutors to youths and their families that prevent problems from becoming crises and which intervene when children become involved with the criminal justice system.

Phone: 510-845-9010 www.byaonline.org

Center for Elders Independence

Provides affordable, integrated health care services to the elderly, which promotes autonomy, quality of life and the ability for individuals to live in their communities.

Phone: 510-433-1150 www.cei.elders.org

Center on Juvenile and Criminal Justice (CJCJ)

Reducing society's reliance on incarceration as a solution to social problems by providing services and policy research in juvenile and adult criminal justice.

Phone: 415-621-5661 www.cjcj.org

Girls Incorporated of West Contra Costa County

Inspiring girls 6-18 years old to be strong, smart and bold by offering after-school programs, computer technology, economic literacy, entrepreneur classes that empower girls to understand value and assert their rights.

Phone: 510-232-5440 www.girlsinc.org

Leadership Excellence

The premier agency educating African-American children and youth in the Bay Area. Using African cultural traditions, hip-hop-based curriculum and a core of young staff and volunteers, LE succeeds in reaching "disengaged" children, youth and their parents where traditional program fail.

Phone: 510-267-9770 www.leadershipexcellence.org

Lend A Hand Foundation

LAHF empowers youth to stay in school through its various programs and services such as the annual back to school giveaways, scholarship fund and stay in school incentive program..

Phone: 510-553-1262 www.lendahandfoundation.org

Network For Elders

Increasing senior independence and quality of life by providing comprehensive services for frail Bayview Hunters Point elders and their families.

Phone: 415-847-5353 www.networkforelders.org



Fostering Cultural Understanding and the Arts

East Bay Center For The Performing Arts

Provides tuition free classical music training/education annually to qualified K-12 children in Oakland through Oakland East Bay Symphony and Oakland Youth Orchestra.

Phone: 510-444-0801 www.eastbayperformingarts.org

Oakland Youth Orchestra

OYO, now in its 48th season, is recognized as an outstanding musical organization in Oakland and San Francisco under the direction of Conductor Michael Morgan. The touring orchestra features 75 talented music students from 12 - 22 from throughout the region.

Phone: 510-832-7710 www.oyo.org

Standing Ovation Performing Arts

Professional musicians teaching music to at-risk students in a multi-cultural environment. They boost self-esteem by recognizing achievements via the universal language of music.

Phone: 510-910-5310

Wee Poets

Helps children develop reading, writing, public speaking and self-esteem, and trains teenagers as Television Technicians, alternatives to using alcohol drug and gang violence.

Phone: 510-848-6905

YOUTH ALIVE

Youths have the innate capacity to stop violence plaguing our communities. We nurture leadership and life skills of youth affected by violence to save lives.

Phone: 510-594-2588 www.youthalive.org



AIDS Project East Bay

APEB provides health education, HIV/STD testing, support groups, primary medical care, medical case management, and support and assistance for HIV positive individuals.
Phone: 510-663-7979 www.apeb.org

Allen Temple Health & Social Service Ministries

Serves East Oakland and greater Oakland residents by providing essential, low-cost, high-quality social and health services.
Phone: 510-544-3939 www.allentemple.org

Alta Bates Medical Center, Health Ministry Program

Promote whole person health care in faith-based organizations and congregations by working with spiritually oriented health care professionals, the clergy, and lay persons to develop health ministry programs within their congregations.
Phone: 510-204-1677 www.absdn.org

Black Coalition on AIDS

BCOA provides housing, case management and other services, HIV prevention and education, and health promotion addressing other Black health disparities.
Phone: 415-615-9945 www.bcoa.org

Black Men Speaks, Inc.

The mission of black men speak is to inform and enlighten the mental health community and the general public about the issues concerning African American.
Phone: 510-415-2098 www.freetatlast.org

California Prostitutes Education Project

Provides comprehensive health education, HIV/STD treatment, case management, peer treatment and advocacy to hard-to-reach, high-risk populations in Alameda and San Francisco counties.
Phone: 510-874-7850 www.calpep.org

Canales Unidos Refomando Adictos, Inc.

C.U.R.A., Inc. provides an intensive yearlong program of rehabilitation in Oakland and Fremont for men and women whose lives have been destroyed by chemical dependency.
Phone: 510-713-3204 www.curainc.com

Children's Hospital Medical Center (Sickle Cell Program)

The largest sickle cell program in the Western United States. In addition to treating sickle cell patients, they research cures and treatments for the disease and its complications. Provides both in-patient and out-patient services.
Phone: 510-428-3372 www.childrenshoakland.org

DASH Sports Education

Providing safe environments, athletic role models and expert experience which creates a loving family around people living with diabetes so they can DASH to livabetes!
Phone: 510-982-9006 www.dashcamp.org

Free At Last

Breaks the cycle of addiction, prevent incarceration, reunify families, foster self-sufficiency through job readiness and career development, street outreach, and long-term support services.
Phone: 650-462-6999 www.freeatlast.org

Health & Human Resource Education Center

The center is committed to reducing the abuse of alcohol, tobacco and other drug use and eliminating racism and violence of all kinds.
Phone: 510- 834-5990 www.hhrec.org

Healthy Oakland Resource Center

Providing free to low-cost medical care, family resources, nutrition education, and physical fitness instruction.
Phone: 510-444-9655 www.healthycommunities.us

Westside Community Services

Provides a range of counseling, case management, education, medication and other services to San Francisco children, youth and adults who have been marginalized due to poverty, race, mental illness, substance abuse, HIV/AIDS and homelessness.
Phone: 415-431-9000 www.westside-health.org



Empowering Individuals

African American Health Summit-Critical Mass Health Conductors
Convenes Bay Area African American Health

Summit biennially and is recruiting 4,650 African American volunteers to promote healthy living and serve as beacons of good health in their community.

Phone: 510-763-7270

www.babuf.org

Support Services for Women in Distress



Ariel Outreach & Mission

Provides emergency shelter food, clothing and job training to over 4,000+year: homeless, men, women and children. Help to turn their lives around and regain independence.

Phone: 510-978-5844

www.arielom.org

A Safe Place

Provides shelter services to battered women and their children enabling them to break the cycle of violence by regaining a sense of self-esteem and personal empowerment.

Phone: 510-986-8600

www.asafeplacedvs.org

Asian Women's Shelter

ASW is dedicated to ending domestic violence for all survivors through provision of a multilingual, multicultural shelter program and innovative community-based prevention collaborations.

Phone: 415-751-7110

www.sfaws.org

Casa Vincentia

Homeless shelter for pregnant women between the ages of 18 and 25. These services include parenting classes, building stronger families, and eliminating child abuse and neglect.

Phone: 510-729-0316

www.casavincentia.org

The Solid Foundation

The program is a 12-18 month residential program and includes highly structured classes in self-esteem, child development, NA/AA meetings, and group/individual counseling provided.

Phone: 510-482-6490

www.sfmandela.org

Critical Mass Health Conductors 2014

The Critical Mass Health Conductors (HC) program is the preeminent behavioral health modification strategy created by and for the Black community. Begun in 2005, HC recruits, educates and trains volunteers during a four month "class" utilizing an afro-centric curriculum. During the process, participants become empowered through self-awareness, group support and guidance from a trained "Conductor" to embrace a personalized behavioral health modification strategy that becomes the framework for a life changing experience. Upon graduation, each participant receives a Health Conductor number that designates their "passage" into an empowered life of individual and community health advocacy. Over 900 Bay Area residents are Health Conductors. Check out our website at www.babuf.org or call us at (510) 763-7270 to find out how to join the next Health Conductor class.

Health Conductors (X) 2014

Based upon the Health Conductor model, the new curriculum will focus on engaging a young generation, 18-30 years old, in a behavioral health modification with a health intervention and community leadership component. The goal of this Conductor model is to develop life changing behaviors and attitudes earlier to avert potential chronic disease conditions. The behavior modification will focus on both face to face and online strategies. Look for the Health Conductors (X) program in the Fall of 2014.

African American Health Leadership Forum

The health and wellness of the Black community is the health of every community. The African American Health Leadership Forum, scheduled for October 2014 will empower, educate and galvanize attendees. With representatives from local, state and national institutions, this two day Health Leadership Forum will focus on the needs of youth, strategies to empower and improve our health and wellness and create an agenda to drive community change. Visit our website at www.babuf.org to learn more about the 2014 Forum.

Bay Area Black United Fund (BABUF) Black in the Bay

As an intermediary, BABUF connects the community—you, churches, CBO's to funders—businesses, foundations, and government agencies. Through that connection, we ensure much needed services are available to Black residents in the nine county regions.

We have reprioritized our service to the Bay Area Black community by focusing on the critical issues that define the health and vitality of our region. We focus on five key areas of development and represent organizations that are successfully delivering high quality services to communities of color.

What are the community development areas we prioritize?

- **Education**-It's the cornerstone of economic and social advancement
- **Health and Wellness**--Physical and emotional health is the foundation of a long life
- **Violence Elimination**--No one should live with neighborhood violence and it's traumatic effect on the human condition
- **Black men and boys**--We cannot stand on the sidelines and watch social genocide happen
- **Workforce Development and Economic Viability**-Local businesses, grocery stores, training programs, etc. are essential to building our communities from within.

**Improving the quality of life in the Black community,
improves the quality of life in every community.**

Our strategies for achieving community impact prioritize results over activities.

- **Advocacy**-leading and promoting the causes, issues and solutions
- **Convening**- creating the space to keep the issues out front
- **Direct Services**--revising Health Conductors and bringing it to a younger generation
- **Strategic Partnerships**-collaborating with institutions at the forefront of change
- **Provides capacity enhancing services** that address the fiscal and administrative needs of community based organizations
- **Communicating**—utilizing both on-line and traditional media strategies to ensure that Black issues stay relevant

**BAY AREA BLACK UNITED FUND, INC. (BABUF) MEMBER AGENCIES LISTING
2014 WORKPLACE CAMPAIGNS**

<i>Code</i>	<i>Member Agencies</i>	<i>Telephone #</i>
100	Bay Area Black United Fund, Inc. (BABUF)	(510) 763-7270
262	African American Health Summit	(510) 763-7270
	Critical Mass Health Conductors	
273	African American Calworks Coalition Options	(510) 893-4357
104	African American Parent Center	(510) 562-1283
178	AIDS Project East Bay	(510) 663-7979
241	Allen Temple Health & Social Service Ministries	(510) 544-3939
102	Alta Bates Medical Center, Health Ministries/Parish	(510) 204-1667
242	Ariel Outreach & Mission	(510) 978-5844
101	A Safe Place	(510) 986-8600
105	Asian Women's Shelter	(415) 751-7110
230	Bayview Hunters Point Multipurpose Senior Services, Inc.	(415) 822-1444
129	Berkeley Youth Alternatives	(510) 845-9010
201	Big Brothers Big Sisters of the East Bay	(415) 503-4396
142	Black Adoption Placement and Research Center	(510) 430-3615
144	Black Coalition on AIDS	(415) 615-9945
289	Black Men Speaks, Inc	(510) 415-2098
145	Boys & Girls Club of Oakland	(510) 444-8211
202	Building Opportunities for Self-Sufficiency (BOSS)	(510) 649-1930
150	California Prostitutes Educational Project	(510) 874-7850
276	Carnales Unidos Reformando Adictos, Inc.	(510) 713-3204
203	Center for Elders Independence	(510) 433-1150
109	Center For Family Counseling	(510) 562-3731
110	Center On Juvenile And Criminal Justice (CJCJ)	(415) 621-5661
245	Children Hospital Medical Center (Sickle Cell Program)	(510) 428-3772
286	Continentials of Omega Boys and Girls Club of Vallejo	(707) 643-1728
288	Dads Club	(510) 396-7776
287	DASH Sports Education	(510) 982-9006
283	Family and Child Empowerment Services SF	(415) 567-2357
168	Family Builders By Adoption	(510) 272-0204
117	Free At Last	(650) 462-6999
119	Girls Incorporated of West Contra Costa County	(510) 232-5440
211	Harbor House Ministries	(510) 536-7368
258	Health & Human Resource Education Center	(510) 834-5990
246	Healthy Oakland Resource Center	(510) 444-9655
277	Hope 4 the Heart	(510) 581-4673
121	Ingleside Community Center Inc.	(415) 587-5513
181	JUMP/PREP	(415) 921-4956
165	Leadership Excellence	(510) 267-9770
182	Lend A Hand Foundation	(510) 553-1262
285	Motivating Inspiring Supporting and Servicing Sexually Exploited Youth, Inc.	(510) 261-2070
107	Network For Elders	(415) 647-5353
209	Oakland Youth Orchestra	(510) 832-7710
268	Priority Africa Network	(510) 527-3917
207	Standing Ovation Perform Arts	(510) 910-5310
131	The Solid Foundation	(510) 482-6490
283	The G.R.E.E.N. Foundation	(714) 507-0338
134	Wee Poets	(510) 848-6905
135	Westside Community Services	(415) 431-9000
136	Whitney Young Child Development Center, Inc.	(415) 821-7550
282	YOUTH ALIVE	(510) 594-2588

2/20/15

Hello Angela,

DROP ME AN
EMAIL AND LET ME
KNOW YOU RECEIVED
THE BABUF APPLICATION

Thanks a million...

Linda Dait's

Email - Ldait's@babuf.org.

Love
Linda