DHCS

Application ID	882516
Submitted	Jun 1, 2023
Status	On hold
Applicant(s)	Kathleen Reed (kathleen.reed@sfdph.org)
	Bernadette Gates (bernadette.gates@sfdph.org)
Program and cycle	CITED Application Round 2
	Cycle 1 Round 2
Tags	No tags
Forms	CITED Application Round 2 (Kathleen Reed)

Introduction Applicant Information

Introduction

Thank you for your interest in the Capacity and Infrastructure Transition, Expansion and Development (CITED) Initiative. Prior to beginning this application, please be sure to review the eligibility criteria, allowable uses for funds, impermissible uses for funds, and frequently asked questions available on the PATH CITED website. It is strongly recommended that all applicants review available documentation and/or attend an informational session or virtual office hours prior to beginning your application to ensure that your submitted funding request meets the minimum eligibility requirements.

To request CITED funding, eligible entities must complete this application in its entirety, submit all required attachments, and provide the necessary signatures.

Please Note: the CITED Application must be electronically signed by each applicant organization's authorized signatory to be considered complete.

For technical assistance with your application, please contact:

By Email: cited@ca-path.com

By Phone: (866) 529-7550

WHAT INFORMATION IS NEEDED AND REQUIRED TO COMPLETE THE APPLICATION?

The applications will collect the following information from Applicants, at a minimum:

- Relevant **experience** providing or supporting the delivery Enhanced Care Management (ECM) / Community Supports (or equivalent services prior to the start of CalAIM);

- **Funding request** and intended uses of CITED funds;

- Detailed **justification for why funds are needed** to support transition, expansion, development and delivery of and/or bolster capacity to support ECM and/or Community Supports services;

- Description of **approach to sustaining items/activities/staff** funded via CITED after CITED funding ends;

- **Projected milestones and deliverables** for the requested CITED funding (DHCS expects the Applicant to articulate thoughtful milestones that can be used to assess progress in implementing the activities described in the application);

- Description of how the Applicant intends to **coordinate with MCPs** to ensure alignment and avoid duplication of funding, including whether the applicant previously sought IPP funds for the request;

- Description of how funding request will align with CalAIM goals; and,

- Copy of at least one **executed contract** in the State of California for activities related to the provision of ECM/Community Supports or a **copy of a signed letter from an MCP** (including those entering the county starting in 2024) **or an MCP's authorized subcontractor or network provider, stating the strong intent to contract with the Applicant** in a timely manner for activities related to the provision of ECM/Community Supports. Applicants will be required to include this executed contract as an interim project milestone, as needed.

- Experience providing Enhanced Care Management (ECM) / Community Supports or equivalent services

- Intended uses of CITED funds and justification for why funds are needed

- How funding will align with:

    - Local MCP Incentive Payment Program Needs Assessments and Gap Filling Plans

    - Gaps in infrastructure identified through DHCS

    - Needs identified through regional Collaborative Planning & Implementation Groups

    - Other CalAIM goals

- Sustainability plan demonstrating how you will fund your program after CITED funding ends

Applicant Information

Organization Name *
Please enter the organization's full legal name

San Francisco Health Network ECM and CS

Organization Type *
Please select one option that best describes your organization

County, City, or Local Government Agency

Enter your Employer Identification Number (EIN) *

94-6000417

Organization street address *

1001 Potrero Ave Street, Building 5, 25, 80, 90 and Bldg 5 Ward 1B

Organization city *

San Francisco

Organization state *

California

Organization zip code *

94110-3518

Organization Website *

https://sf.gov/departments/departme
public-health/san-francisco-health-
network

Is this organization a nonprofit? *

No

**How long has this organization be
in operation in California?** *

11 or more years

**What is this organization's averag
annual operating budget? Note: t
information provided in this ques
will not impact an applicant's ove
score and is for informational
purposes only.** *

$10 million or more

Primary Contact

First Name *	**Phone number** *	**Is this primary contact a third-par[...]**
		entity completing the application
Kathleen	(628)227-4104	**behalf of the organization?** *
		No
Last Name *	**Email** *	**Is this primary contact the legal**
		signatory? *
Reed	kathleen.reed@sfdph.org	No
Title *		
CalAIM Community Supports Program Manager, San Francisco Health Network, San Francisco Department of Public Health		

Legal Signatory

First Name *	**Phone number** *
Claire	(415)902-8159
Last Name *	**Email** *
Horton	claire.horton@sfdph.org
Title *	**Is the legal signatory's address the same as the organization's address?** *
Chief Medical Officer, San Francisco Health Network	Yes

Organization Funding Considerations

About Your Organization

CITED funding is intended to support Enhanced Care Management (ECM) / Community Supports providers or entities that demonstrate their intent to become ECM / Community Supports providers via signed attestation letters from at least one Managed Care Plan (MCP) or an MCP's authorized subcontractor or network provider.

Which of the following best fits your organization? *

Already contracted with at least one MCP (including new MCPs entering the county in 2024) or an MCP's authorized subcontractor or network provider for the provision of ECM and/or Community Supports

Additional Funding Considerations

Please select the MCP(s) that the organization is actively exploring or intending to contract with to provide ECM/Community Supports *
Select all that apply

Anthem Blue Cross
San Francisco Health Plan

Please select the document type for upload *
For an MCP or non-MCP contract, please upload the signature page(s) displaying your organization's name, the MCP or non-MCP entity name, and the date of the contract for each MCP or non-MCP you hold a contract with.

Existing contract with MCP

Upload contract or attestation

See SFHP Letter of Support for SFHN PATH CITED Round 2
Submissions 2023-05-30.pdf, Anthem letter of support for
SFHN PATH CITED Round 2 submission 2023-05-30.pdf,
Signature Page from
MC_CalAIM_ECM_CS_Anthem_SFHN_2022_Agreement.pd
Signature Page from SFHP-SFHN CalAIM ECM
Agreement.pdf, Signature Page from SFHP-SFHN CalAIM
CS Agreement.pdf

Does your organization directly deliver and/or plan to deliver Enhanced Care Management (ECM) services or support the delivery or administration of these services? *

Yes

Please indicate which Enhanced Care Management (ECM) population(s) of focus are currently served or will be served by your organization.

Adult populations of focus *
Select all that apply

Individuals and families experiencing homelessness
High utilizers
Individuals at risk for institutionalization and eligible for long-term care services
Nursing facility residents who want to transition to the community

Children and youth populations of focus *
Select all that apply

Children experiencing homelessness
Children involved in, or with a history of involvement in, child welfare (including foster care up to age 26)

Does your organization directly deliver and/or plan to deliver Community Supports services or support the delivery or administration of these services? *

Yes

Please indicate which Community Supports services are currently provided or will be provided. *
Select all that apply

Housing Transition Navigation Services
Housing Deposits
Housing Tenancy and Sustaining Services
Recuperative Care (medical respite)
Sobering Centers

Applications and funding requests should consider (1) needs identified in local MCP Needs Assessment and Gap Filling Plans (developed as part of the Incentive Payment Program [IPP]), (2) needs identified in local homelessness plans (developed as part of the Housing and Homelessness Incentive Program), and (3) needs identified in the PATH collaborative planning initiative.

Applications should also include strategies to avoid duplication and supplantation1 of other funding sources (e.g., IPP or other federal, state, local funds) as well as services paid for by Medi-Cal. Applicants are encouraged to coordinate requirements with local MCPs (including those entering the county starting in 2024) or the authorized subcontractor or network provider that they contract with or strongly intend to contract with to provide ECM/Community Supports services. Applicants are strongly encouraged to seek IPP funding for their request from MCPs before seeking PATH funding from CITED.

Please indicate if your organization participated in the following programs.

Has your organization applied for or received Incentive Payment Program (IPP) funding through a Managed Care Plan (MCP)? *

Yes

Amount Received (Dollar Amount) *	**Start date of funding period ***	**End date of funding period ***
$747,500.00 USD	Oct 1, 2022	Jun 30, 2023

Describe the activities that are or will be funded by the Incentive Payment Program (IPP). Include specific funding amounts and what they will be applied toward. *
Maximum of 500 words

1) In August 2022, San Francisco Department of Public Health (SFDPH) was awarded an Incentive Payment Program (IPP) grant of $360,000 jointly funded between Anthem and SFHP as follows based on market share: Anthem (12%) - $43,200 SFHP (88%) - $316,800

The below activities will be supported by this grant:

Project 1: $180,000 for SFDPH IT Staff to Support Approvals Process, Technical Infrastructure Build, and Implementation of CareLink, an IT platform that will provide access to client background and overviews, CS service history, visit histories at SFDPH and other city healthcare sites, information on shelter stays and transition into permanent supportive housing, and more to support implementation of CalAIM CS services in San Francisco.

Project 2: $180,000 for CareLink Client Summary Trainings to Build Capacity. SFHN provides CareLink access for numerous groups within the community. With the expansion of ECM and CS, we anticipate a significant increase in

Is this approved or requested funding duplicative of CITED funding? *

No

Please provide further details on how this request is non-duplicative of CITED funding? *
Maximum of 500 words

All funding sources are carefully tracked and documented so as to avoid duplication. Our CITED funding requests are for different projects than IPP. The exception is HSH CalAIM Salaries which were requested in part during IPP Round 1 and are also included in PATH CITED Round 2 application, but for different time periods. IPP Round 1 requests for HSH salaries was for 3 months; CITED Round 2 HSH salary request takes that into account by only requesting the remaining 9 or 15 allowable months of salary, depending on the role.

requests for CareLink access from SFHP ECM lead entities, SF Department of Homelessness and Supportive Housing (HSH), and more than 50 community based organizations.

2) In September 2022, SFDPH/SF Homelessness and Supportive Housing (HSH) department was awarded an Incentive Payment Program (IPP) grant for $387,500 jointly funded between Anthem and SFHP as follows: Anthem: $46,500 SFHP: $341,000 The below activities will be supported by this grant:

a) Consulting services to implement HSH IT Upgrades for Medi-Cal Compliance, including review of Medi-Cal IT security requirements, security gaps and needs analysis for HSH and its CBO contractors, identifying solutions to close those gaps (implementation may be a separate, longer-term project for a future IPP or other funding cycle).

b) Consulting services to support HSH Data Exchange with MCPs and/or SFDPH, including gaps and needs analysis regarding HSH's ability to produce 837/EDI compliant claims, as required for CalAIM billing; identification of technological solutions, workflows, and personnel needs that would put HSH on a path to 837/EDI claims submission and adjudication (implementation may be a separate, longer-term project for a future IPP or other funding cycle).

c) Staffing to support HSH's general project management related to a range of projects required to kick off participation in Community Supports planning and operations, and other projects in the CalAIM initiative. 3) Justice Involved PATH Round 1: The San Francisco Sheriff's Office received $100,000 to identify processes, protocols, and IT modifications that are necessary to support implementation of pre-release enrollment and suspension processes.

Please select the Managed Care Plan(s) providing IPP funding *
select all that apply

Anthem Blue Cross
San Francisco Health Plan

Did your organization receive CITED funding in the previous CITED application round? *

Yes

Please enter the CITED awarded Funding Amount (dollar amount) *

$3,862,929.40 USD

Please describe the activities which you were awarded CITED funding to accomplish. Include the description of your full funding request and any retroactive activities that were included in that funding award *

SFHN/SFDPH requested and was awarded in CITED Round 1B $862,929.40 in retroactive funding for 5 CalAIM positions dedicated 100% to CalAIM: 3 CalAIM Central Team Managers, 1 Information Technology (IT) Project Manager, and 2 Information System (IS) Business Analysts dedicated to CalAIM between 1/1/2022 and 9/30/2022. These positions serve as part of the SFHN CalAIM Central Team supporting overall implementation of ECM and CS for the SFHN. Additionally, SFHN/SFHDP was awarded $3,000,000 for Furniture, Fixings, and Equipment for renovation of a Mental Health Service Center building that will serve ECM clients and provide referrals to CS services.
More details on both projects can be found in the SFHN CITED Round 1 application submission and in the Progress Report submitted on 5/12/23.

Was any of the funding retroactive? *

Yes

How much were you awarded in CITED retroactive funding? (dollar amount) *

$862,929.40 USD

Retroactive completion date *

Sep 30, 2022

Did your organization participate in the Whole Person Care (WPC) pilot? *

Yes

Please select the WPC Pilot Project(s) your organization participated in. *
Select all that apply

San Francisco County

Please select the option that best fits how the organization participated in the Whole Person Care (WPC) pilot? *

Lead Entity

Please describe the WPC pilot project. *
Maximum of 250 words

SF Whole Person Care (WPC) Pilot Target Population worked to improve outcomes for adults experiencing homelessness through care coordination around physical health, mental health, substance use and social services, as well as information sharing solutions aimed at coordinating communication and data sharing.

New and expanded health services included in the SF WPC project: Expansion of our Street Outreach, Street Medicine and Shelter Health teams; Expansion of our Encampment Resolution team; Psych Respite (Hummingbird); Expansion of Medical Respite; Expansion of residential treatment days; Shelters, Navigation Center and Sobering Center; Benefits Navigator Pilot in shelters; Creation of a fully-integrated comprehensive Homeless Health Resource Center Housing resources: Housing coordination and navigation services; Housing stabilization services; DPH & HSH access centers.

Improved knowledge sharing: Universal Assessment Tool Standard citywide questions to help determine risk and rising risk; Shared Community-wide Care Plan Solution to share key client information and care plan between providers; Alerts and Communication between members of the care team; Panel and Caseload Management tools.

Partners: Department of Public Health; Homelessness and Supportive Housing; Department of Human Services Department of Aging and Adult Services; SF Health Plan; Community agencies.

"Whole Person Care is about the system doing the back flips so the client doesn't have to."

Is your organization a hub applying for CITED funds on behalf of providers or CBOs? *

No

Funding Request and Justification

Funding Request and Justification

Please identify the Counties in which your organization is providing/intends to provide ECM/Community Supports [Please check all that apply] *

San Francisco

Please enter the estimated percentage of the funding request that will be used in each county.

Alameda County percentage

No answer

Alpine County percentage

No answer

Amador County percentage

No answer

Butte County percentage

No answer

Calaveras County percentage

No answer

Colusa County percentage

No answer

Contra Costa County percentage

No answer

Del Norte County percentage

No answer

El Dorado County percentage

No answer

Fresno County percentage

No answer

Marin County percentage

No answer

Mariposa County percentage

No answer

Mendocino County percentage

No answer

Merced County percentage

No answer

Modoc County percentage

No answer

Mono County percentage

No answer

Monterey County percentage

No answer

Napa County percentage

No answer

Nevada County percentage

No answer

Orange County percentage

No answer

Placer County percentage

No answer

Plumas County percentage

San Mateo County percentage

No answer

Santa Barbara County percentage

No answer

Santa Clara County percentage

No answer

Santa Cruz County percentage

No answer

Shasta County perc

No answer

Sierra County perc

No answer

Siskiyou County pe

No answer

Solano County perc

No answer

Sonoma County pe

No answer

Stanislaus County percentage

No answer

Sutter County perc

No answer

	No answer	
Glenn County percentage		**Tehama County percentage**
	Riverside County percentage	
No answer		No answer
	No answer	**Trinity County Percentage**
Humboldt County percentage		
	Sacramento County percentage	No answer
No answer		**Tulare County Percentage**
Imperial County percentage	No answer	
		No answer
No answer	**San Benito County percentage**	**Tuolumne County percentage**
Inyo County percentage		
	No answer	
No answer	**San Bernardino County percentage**	No answer
Kern County percentage		**Ventura County percentage**
	No answer	
No answer	**San Diego County percentage**	No answer
Kings County percentage		**Yolo County percentage**
	No answer	
No answer	**San Francisco County percentage**	No answer
Lake County percentage		**Yuba County percentage**
	100	
No answer		No answer
Lassen County percentage	**San Joaquin County percentage**	**Total percentage** *
No answer	No answer	100
Los Angeles County percentage	**San Luis Obispo County percentage**	
No answer	No answer	
Madera County percentage		
No answer		

How many Medi-Cal beneficiaries does your organization currently provide ECM/Community Supports services for per year? *

623

How many Medi-Cal beneficiaries do you anticipate your organization will provide ECM/Community Supports services for per year with CITED funding support? *
For each year of funding include the number of beneficiaries you are planning to serve.

10,414

Does your organization serve individuals or families in rural communities? *

Please briefly describe the overall goals and vision for your project should you receive CITED funding. *
Maximum of 250 words

BHS building for ECM/CS
CITED funding will increase organizational ability to provide the highly coordinated access points, outreach, engagement, navigation, linkages, and support needed to ensure individuals who most need ECM and CS are able to quickly and effectively access them. The co-location of multiple client-serving teams and associated administrative teams will enable increased collaboration and coordination across multiple teams, decrease duplication, and ensure individuals are connected to the appropriate services. By supporting the creation of a highly visible and accessible one-stop MHSC, this funding will connect individuals with wide variety of needs to ECM, CS, and other services in one location.

No

BHS provides ECM services via 3 current teams (with a total of 4 planned) to multiple ECM populations of focus. To date, SFHN ECM teams have been assigned 972 individuals; of these 487 have received outreach or enrollment into ECM services. SFHN ECM teams currently have 209 members enrolled, with a goal of enrolling 335 ECM members per year. Enrollment will grow further as we increase capacity.

BHS ECM administrative staff managing the BHS ECM teams work closely with ECM central and frontline teams to coordinate ECM services, including client triage and team assignment, operational workflows, case consultation, and connecting non-BHS ECM team clients to behavioral health services.

The BHS Office of Coordinated Care (OCC) staff, housed in the new MHSC, screen for ECM eligibility, request ECM approval from MCPs for individuals not already receiving ECM services and help determine appropriate ECM team assignment. OCC's Care Coordination Triage Team review may result in an estimated additional 200-300 individuals/year being referred to ECM services via the increased coordination at the MHSC.

SFHN CalAIM team salaries
The collaborative work of CalAIM Managers, IT Project Manager, IS Business Analysts, and other CalAIM staff, allows us to more effectively identify and manage the comprehensive needs of SF's vulnerable and historically underserved populations through whole person care approaches and social drivers of health and to modernize our systems, and create a more seamless and integrated system for SF Medi-Cal enrollees receiving ECM and CS services.

HSH CalAIM team salaries and infrastructure
Staffing and IT infrastructure capacity funding will allow HSH to effectively implement CS. HSH currently operates as the SF Continuum of Care (CoC)'s Lead Agency, meeting the Housing Urban Development (HUD) requirements for administering programs to prevent and end homelessness. HSH has never been organizationally structured to meet Medi-Cal requirements. Meeting compliance standards is a heavy administrative lift for HSH. CITED funding will allow HSH to become a CS Provider by hiring staff to oversee infrastructural changes and investing in IT infrastructure to meet CalAIM requirements.

BHS Epic build for ECM/CS
Funding will directly support onboarding new teams to the SFDPH ECM program who will specifically serve the BHS mental health and substance use populations.

Payer Platform

Implementation of Payer Platform aligns with the ECM program requirements for Data System Requirements and Data Sharing to Support ECM as outlined in section 9, pages 84 & 85 of the DHCS ECM Policy Guide.

Briefly describe why the request for CITED funding increases/enhances organizational impact to expand capacity and/or aid in delivering ECM and/or Community Supports. *
Maximum of 500 words

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Does your organization serve historically marginalized populations? *

Yes

Describe how your organization serves or plans to serve those historically marginalized or under-served. Please provide detail on the social determinants of health being addressed by the applicant organization for those populations served. *
Maximum of 250 words

SFHN is the City's only complete system of care, which includes Zuckerberg San Francisco General Hospital and Trauma Center, Laguna Honda Hospital and Rehabilitation Center, 18 behavioral health service sites, 16 neighborhood-based primary care health centers, Health at Home, and Jail Health Services. SFHN provides care in schools, navigation centers, shelters, on the streets, and in childcare centers. SFNH and Behavioral Health Services (BHS) serve all populations in San Francisco. Equity is an explicit value for SFDPH. The 2014 establishment of the Black/African American Health Initiative (BAAHI) prioritized the elimination of workforce disparities for this population. SFDPH created the Office of Health Equity to address equity issues. SFHN and BHS actively cut through socioeconomic, ethnic, cultural, and linguistic barriers to provide a wide range of mental health services to San Francisco's most vulnerable populations. Frontline staff reflect the diversity of the communities served, offering services in non-English languages, making services more accessible and reducing stigmas within cultures historically reluctant to seek mental health support. SFDPH has led efforts to offer programming and resources to the LGBTQ+ community, including expanding data collection to integrate information around Sexual Orientation/Gender Identity (SOGI).

Since 2016, HSH has built a Homelessness Response System that serves all people experiencing homelessness regardless of race, color, national origin, religion, disability, etc., by addressing the structural factors that drive housing instability for all communities, especially those that impact the most marginalized communities. Racial equity is an issue with a disproportionate number of people of color experiencing homelessness in SF.

How does your organization intend to ensure non-duplication or supplanting among other funding sources (local or federal funding)? *
Maximum of 500 words.

1. BHS building for ECM/CS:
SFDPH has a multifaceted funding plan for the one-time capital costs associated with the purchase, construction, and furniture, fixtures, and equipment for the building. Local funds (dedicated tax revenue and general fund debt service) will contribute to the other 5 floors of the 8 story building. The $10.2 M requested represents only 1/6 of the total cost of approximately $60M towards the total acquisition and renovation costs of the building at 1019 Market St. We have apportioned estimated construction costs to the three floors (basement and first two floors) housing the MHSC -- which includes the Behavioral Health Access Center (BHAC) and

HSH to become a CS Provider by hiring staff to oversee infrastructural changes and investing in IT infrastructure to meet CalAIM requirements.

BHS Epic build for ECM/CS
Funding will directly support onboarding new teams to the SFDPH ECM program who will specifically serve the BHS mental health and substance use populations.

Payer Platform

Implementation of Payer Platform aligns with the ECM program requirements for Data System Requirements and Data Sharing to Support ECM as outlined in section 9, pages 84 & 85 of the DHCS ECM Policy Guide.

Describe how the CITED funding request will be utilized to support the delivery of ECM and/or Community Supports. *
Maximum of 500 words

BHS building for ECM/CS
Funding for the new Mental Health Service Center will support delivery of ECM/CS in three ways:
1) Provide a central point for accessing ECM and CS:
• Expand ability for individuals dropping into MHSC, receiving OCC's care coordination services or engaged via OCC's outreach services to be routinely screened for ECM eligibility and connected to ECM services, including requesting ECM approval from MCPs and linking to the appropriate ECM team
• Expand ability for individuals dropping in to the MHSC, receiving OCC's care coordination services or engaged via OCC's outreach services will be screened for need of CS and connected to those services, with the most commonly utilized CS including:
o Sobering Centers
o Housing Navigation Support
2) Expand confidential client-focused spaces to provide ECM services. Individuals being served by all SFHN ECM teams, including the following, may be seen on-site at 1019 Market. Bridge & Engagement Services Team (BEST) – Care Management, PHACS, Street Medicine, ECM, Complex Care Management, Citywide, Mobile Outreach
3) Admin support for the following BHS ECM teams will be provided out of 1019 Market: Bridge & Engagement Services Team (BEST) - Care Management, PHACS, Citywide, Mobile Outreach

SFHN CalAIM salaries
The 11 CalAIM staff collaboratively:
• enabled 60 Sobering Center visits and 280 Medical Respite episodes (8,883 days) 2022.
• are preparing for 2023 go live of three new CS services, SOMA RISE drug sobering, Managed Alcohol Program, and Housing Navigation, and 2024 go live of two housing CS
• launched 5 ECM Teams, triaged 560, opened (outreached and enrolled) 487, and closed 285 members
• are onboarding 3 additional ECM Care Teams to expand capacity for current PoF and prepare for Children and Youth and Justice Involved PoF in 2023 and 2024

HSH CalAIM team salaries and IT infrastructure

BHS Pharmacy (both providing urgent care integral to their services), OBOT (NTP), and the Office-Based Outpatient Treatment provided by BHAC as bridge service -- will incur a much larger portion of the renovation costs. The upper floors that will be used as office spaces for the county behavioral health central administration staff have lesser need for renovation.

2. SFHN CalAIM team salaries:
CalAIM Staffing: The scope of work our CalAIM Managers, IT Project Manager, and IS Business Analysts perform is aligned with our MCP's and City Agencies. Through cross functional meetings among SFDPH and the SF managed care plans (San Francisco Health Plan and Anthem), as well as other City and County of San Francisco partners, scope of work is discussed and agreed to on a regular basis. There are no risks for duplication or replacement of this CITED funding request.

We've applied for previous rounds of funding through PATH CITED and have ensured that the new funding request only covers dates that have not been previously applied for. We are not applying for salary reimbursement for CalAIM staff from any other funding source.

3. HSH CalAIM team salaries and IT infrastructure:
HSH will ensure that it does not receive any duplication of funding for the requests by conducting a budget analysis. In this analysis, HSH will track each budgeted item and clearly delineate the sources of funding and amounts granted. HSH will ensure that it eliminates potential duplication of grants received. The two requests made in this application, (personnel and IT platform) have already undergone a thorough vetting procedure to determine all other funding received for both items. Through IPP, HSH was awarded funding to cover the cost of hired staff 2022 amounting to a total of 3 months of their salary in the 2022 Calendar year. The total sum received from the IPP grant, $137,500, has been noted in our budget and subtracted out of the retroactive funding request. For both funding requests, HSH will not receive any additional funding from any other source, including any local funding sources, until the CITED funding has ended.

4. BHS Epic build for ECM/CS:
We track submissions to multiple funding sources to ensure there is no duplication of funding.

5. Payer Platform:
We track submissions to multiple funding sources to ensure there is no duplication of funding.

Describe how your organization intends to coordinate with additional stakeholders (including MCPs) to ensure CITED alignment? *
Maximum of 500 words

1. BHS building for ECM/CS, CalAIM Team Salaries, and other projects

SFHN partners very closely with the SF County managed care plans to implement CalAIM ECM and CS. This funding request was coordinated across city agencies, SF Health Network and Homelessness and Supportive Housing, and

HSH will hire planning, finance, and IT staff to plan and operationalize all aspects of CalAIM effectively. Staff will support HSH efforts to become a CS provider, including to develop workplans; develop relationships with the MCP partners; implement (e.g., onboarding, contracting, rate setting, credentialing, etc.); build a monitoring and oversight program, authorization and billing process, and temporary technical billing process in partnership with the MCPs.

HSH will implement an IT platform to ensure compliance with national file formatting standards (e.g., 837) to exchange claims and encounter data with the MCPs. HSH is currently working with the MCPs to develop an interim data exchange process to launch Housing Transition Navigation CS by 7/1/2023. However, increased referrals from MCPs with the launch of two more CS in 2024 will necessitate an IT system to replace manual data exchange processes.

BHS Epic build for ECM/CS
This funding will directly support implementation and change management efforts to expand ECM into our Behavioral Health case management areas. Teams will receive training on ECM processes, documentation requirements, and coordination tools within SFDPH Epic EHR.

5. Payer Platform
Funding will help improve compliance with the data system and data sharing requirements for both ECM Providers and the MCPs.

Please describe how CITED funding will help your organization to close gaps in the delivery of Enhanced Care Management (ECM) and/or Community Supports. *
Maximum of 500 words

1. BHS building for ECM/CS
Current BHS services are scattered across multiple locations, which can impact internal operational coordination as well as client services. By co-locating programs and administrative offices, CITED funding will increase the internal coordination necessary to ensure effective operations of behavioral-health focused ECM services and coordination among ECM teams, as well as the operations of Community Supports focused on drug sobering.

Another significant gap is that two of our ECM teams, BEST and PHACS, currently operate using a field-based only model and do not have easily accessible, confidential spaces in which to see clients when that is indicated. CITED funding would allow for creation of a confidential space in which to see clients when indicated (based on client needs/preference or for safety reasons) for these teams, as well as a central space that other ECM teams can utilize to see clients in order to better-serve them.

Co-location and central access will also increase our system's ability to systematically screen and connect individuals in need of ECM and CS to those services, which is a gap we're working on addressing.

3. HSH CalAIM team salaries and IT infrastructure
HSH already provides the three Housing Community Support

was also coordinated with the San Francisco Health Plan and Anthem, to ensure the funding request is supporting staffing, infrastructure, and other needs that will further our mutual MCP, SFHN, and broader SF County ECM and CS goals in alignment with DHCS CalAIM goals. See attached MCP letters of support for the entire SFHN CITED Round 2 submission, and particularly the BHS Mental Health Service Center building.

3. HSH CalAIM team salaries and IT infrastructure
Since 2022, HSH has coordinated with both MCPs to prepare for the launch CalAIM. HSH and SFHP leadership and CalAIM implementation teams meet regularly to discuss implementation progress and check that HSH is meeting all requirements. Both MCPs are working closely with HSH to develop a temporary billing structure until HSH has been able to build a sustainable IT platform. Both MCPs have visited HSH local sites gaining a deeper understanding of the current system.
Since HSH is not equipped to directly contract with MCPs at this time, and HSH is a subcontracting provider under the MCPs contract with the San Francisco Health Network (SFHN), which is part of the San Francisco Department of Public Health (DPH). HSH and DPH have held a long term partnership coordinating the Whole Person Care pilot program and have been collaborating on CalAIM. HSH and DPH hold weekly and bi-weekly check-ins and both leadership teams meet regularly to ensure coordination of activities.

4. BHS Epic build for ECM/CS
New ECM teams and enrollment of patients with these teams is directly coordinated with the MCPs. The sizing and capacity of the teams will directly reflect the assigned populations as determined by the MCPs. The IT systems will use the standard work for ECM providers developed across SFDPH.

5. Payer Platform
The Payer Platform project is not possible without close collaboration with the MCPs. This is an IT solution that will increase data exchange directly with the MCPs. SFDPH must work directly with the MCPs on this project (or there will be no entity with which to exchange information). In other words, we will do this project together with the MCPs or not at all.

Please describe, in detail, your approach to sustaining approved activities after CITED funding ends. *
Maximum of 500 words

1. BHS building for ECM/CS:
This is a one-time funding request for building improvements and seismic upgrades and will not require ongoing funding.
2. SFHN CalAIM team salaries:
CalAIM Staffing: Funding for salaries will continue through the County General Funds.

3. HSH CalAIM team salaries and IT infrastructure:
HSH will use CITED funding to cover the first 18 months of the salaries for the additional staff being hired in 2023, and the first 12 months of staff that were hired in 2022. By 2024, HSH will implement all Community Support services with both MCPs and expects to generate the appropriate revenue ongoing. Based on initial projections, HSH will have sufficient

Services through its network of civil service and contracted providers. This is the first time HSH is partnering with the MCPs to provide services under a traditional Medi-Cal model. This brings two big opportunities: 1) HSH is not currently equipped to meet the compliance and file format requirements to submit claims; 2) HSH needs people to implement CalAIM, including setting up temporary and long-term capabilities for data exchanges to manage implementation and monitor performance.
HSH will close these gaps by hiring staff to operationalize the launch and monitoring of CS and ensure HSH is meeting requirements. HSH is currently working closely with both MCPs to create a data exchange, including building an IT platform that supports bi-directional reporting directly with the MCPs.

4. BHS Epic build for ECM/CS
This funding allows for the onboarding of new mental health and substance use ECM teams onto our integrated Epic Electronic Health Record. For these populations, information about care gaps and other services under the ECM umbrella currently lives in multiple computer systems and is difficult to access/aggregate. This project allows the ECM providers to use a single system for enrollment, provision of services, tracking, and coordination efforts, and thereby aligns with the CalAIM goals of making MediCal a more consistent and seamless system and transforming the delivery of services through modernization.

5. Payer Platform
This funding request includes IT systems to address prior authorizations and care gaps. For electronic prior authorization, the IT systems automatically and discretely exchange the information required to authorize CS services. If the required information is present in discrete form, the MCP can fully automate the approval process. Relative to care gaps, Payer Platform allows the IT systems on the provider side and MCP side to exchange information to identify or close care gaps using data available to both entities.

funding to cover the salaries hired and to maintain the IT system.
At various points during implementation, HSH will conduct fiscal checks to make sure that the revenue generated is meeting expectations. If there are any discrepancies and HSH not receiving enough revenue, HSH will adjust for staffing after Year 1.

4. BHS Epic build for ECM/CS:
This request for implementation and change management of the IT software to support onboarding new ECM teams is a one-time lift. Continuous maintenance and onboarding of new hires is staffed by existing resources within the SFDPH IT department.

5. Payer Platform:
This request for Payer Platform represents IT software that will create automation around data system and data exchange relative to services which are already provided by SFDPH and SFHN. Once established, the automation of these functions requires minimal maintenance. SFHN teams will continue to provide the direct services to patients and the SFDPH IT team will use existing resources to support and maintain the IT automation.

Does your funding request for CITED align with the DHCS Bold Goals? *

Yes

Please select the DHCS Bold Goals this request is aligned with *

Close racial/ethnic disparities in well-child visits and immunizations
Close maternity care disparity for Black & Native American persons
Improve maternal & adolescent depression screening
Improve follow up for mental health and substance use disorder

Please describe how CITED funding would help to address Bold Goals. *
Maximum of 250 words

BHS building for ECM/CS:
Improving follow up for mental health and substance use disorder by 50%: This project will house relocating existing behavioral health programs, significantly expand these already-existing programs, and house additional new programs -- to constitute a robust new Mental Health Service Center serving behavioral health clients most at risk and with the fewest resources in an area of the county with the highest concentration of individuals experiencing Homelessness.

SFHN CalAIM team salaries:

Yes. Our CalAIM Central Team Members are onboarding ECM Providers who will stabilize and link clients to primary care, maternity services, and behavioral health with focuses on substance use disorder. Children and Youth ages 0-5 and adults are within the scope of the ECM Teams going live with the Children and Youth and Birth Equity Populations of Focus.

HSH CalAIM team salaries and IT:
Improve Follow Up for Mental Health and Substance Use disorder by 50%: Data shows 46% of people experiencing homelessness who receive services provided by HSH have a serious mental illness and/or substance use disorder. Building an IT system enhances HSH's ability to share data with multiple partners, including MCPs, and other health partners to improve care coordination across multiple care providers, including mental health and substance use providers.

BHS Epic build for ECM/CS and Payer Platform:
These provide indirect support by allowing ECM case managers to coordinate follow-up care and by ensuring service and screening data is provided directly to the MCPs to identify disparities within the Medi-Cal population.

Does your organization participate in a PATH-funded Collaborative Planning and Implementation group? *

Yes

Participation Date: Click or tap to enter a start date. *

Jan 1, 2023

End date

Dec 31, 2023

Please select which group your organization participates with. *
Select all that apply

San Francisco Collaborative

Describe how this funding request was coordinated with other collaborative participants *
100 words maximum

SFHN partners very closely with the SF County managed care plans to implement CalAIM ECM and CS. This funding request was coordinated across city agencies, SF Health Network and Homelessness and Supportive Housing, and was also coordinated with the San Francisco Health Plan and Anthem, to ensure the funding request is supporting staffing, infrastructure, and other needs that will further our mutual MCP, SFHN, and broader SF County ECM and CS goals in alignment with DHCS CalAIM goals. See attached MCP letters of support for the entire SFHN CITED Round 2 submission, including the BHS Mental Health Service Center building.

If applicable, please describe how CITED funding would enable your organization to address needs identified through PATH Collaborative Planning groups, TA Marketplace, or other stakeholder engagement efforts related to the delivery of ECM/Community Supports. *
Maximum of 250 words. Type "N/A" if this does not apply.

The objective/aim statement of the San Francisco County Collaborative Planning & Implementation (CPI) group is to improve collaboration and communication by sharing resources among stakeholders in San Francisco County to scale and sustain utilization of Enhanced Care Management (ECM) and Community Supports services by December 31, 2023. Two priority initiatives identified by the group are: 1) Explore existing universal referral forms and processes in place; and 2) Establish organized repository for guidance and requirements for ECM/CS implementation. SFHN CalAIM Central Team members, whose salaries are included in this funding request, actively collaborate with SF County stakeholders (MCPs, CBOs, others) and participate proactively in the SF CPI group, by presenting, participating on panels, brainstorming ideas to work on as a county. CITED funding would allow SFHN CalAIM staff to continue to proactively work on these issues that have been jointly identified by SF County stakeholders as priorities.

Milestones

Milestones

As part of the application, you will be required to define interim and final milestones that align with your budget request. DHCS expects milestones to be articulated thoughtfully so that they can be used to assess progress in implementing the activities described in the application. **The total amount of your funding request should match the total amount requested in your milestones.**

Every CITED funding request listed in the budget section should be associated to a project Milestone. Each milestone may have several associated budget items. **Note: Funding will be disbursed when milestones are completed, please ensure that milestones are reasonable and align with your funding needs.**

Funding will be disbursed based on achievement of the milestones described here. When creating your milestones, please make sure they are reasonable, achievable within the timeframe proposed, and take into consideration when you need funding to be disbursed (for example: initially at startup versus at the completion of the activity).

If you are not yet contracted with an MCP (or other entity as described in CITED guidance) one milestone must be contract execution with MCP/other entity. Please review the CITED Guidance for further clarification. Please review the table below for a milestone example.

Milestone	Funding Amount(s)/Associated Budget Items	Start Date	End Date
Contract Execution with MCP	5% of requested amount or $5,000	8/1/2023	12/1/2023
Project Launch / Developing Infrastructure	Upfront funding for: Hire recruitment consultant ($5,000) Purchase IT billing system ($25,000) Hire IT consultants to support implementation ($20,000)	6/1/2023	1/1/2024

Please provide funding amounts per each milestone that your organization will use to measure progress towards goals outlined in CITED request. Awarded applicants are required to report on progress towards the milestones articulated in this section, at a minimum, every 3 months.

How many milestones do you need to add? *

Milestone 20

Milestone 1 *

BHS Building - Design, Construction Documents, Permitting, & Bid

Milestone 1 total funding amount

$10,159,324.00 USD

Milestone 1 anticipated completion date *

Jan 31, 2024

Milestone 2 *

BHS Building - Construction

Milestone 2 total funding amount.

$0.00 USD

Milestone 2 anticipated completion date *

Oct 31, 2024

Milestone 3 *

SFHN and HSH CalAIM Salaries - Signed and executed contract with DHCS to receive PATH CITED Round 2 Award

Milestone 3 total funding amount.

$1,870,791.94 USD

Milestone 3 anticipated completion date *

Dec 1, 2023

Milestone 4 *

SFHN and HSH CalAIM Salaries - Progress report Q1 2024

Milestone 4 total funding amount.

$694,396.02 USD

Milestone 4 anticipated completion date *

Mar 31, 2024

Milestone 5 *

SFHN and HSH CalAIM Salaries - Progress report Q2 2024

Milestone 5 total funding amount.

$510,003.14 USD

Milestone 5 anticipated completion date *

Jun 30, 2024

Milestone 6 *

SFHN and HSH CalAIM Salaries - Progress report Q3 2024

Milestone 6 total funding amount.

$422,599.34 USD

Milestone 6 anticipated completion date *

Sep 30, 2024

Milestone 7 *

SFHN and HSH CalAIM Salaries - Progress report Q4 2024

Milestone 7 total funding amount.

$355,822.39 USD

Milestone 7 anticipated completion date *

Dec 31, 2024

Milestone 8 *

SFHN and HSH CalAIM Salaries - Progress report Q1 2025

Milestone 8 total funding amount.

$179,287.64 USD

Milestone 8 anticipated completion date *

Mar 31, 2025

Milestone 9 *

SFHN and HSH CalAIM Salaries - Progress report Q2 2025

Milestone 9 total funding amount.

$149,819.71 USD

Milestone 9 anticipated completion date *

Jun 30, 2025

Milestone 10 *

SFHN and HSH CalAIM Salaries - Progress report Q3 2025

Milestone 10 total funding amount.

$4,048.89 USD

Milestone 10 anticipated completion date. *

Sep 30, 2025

Milestone 11 *

BHS Epic Build for ECM/CS - Project Charter

Milestone 11 total funding amount

$100,000.00 USD

Milestone 11 anticipated completion date *

Apr 22, 2024

Milestone 12 *

BHS Epic Build for ECM/CS - System build, configuration and testing

Milestone 12 total funding amount

$250,000.00 USD

Milestone 12 anticipated completion date *

Feb 29, 2024

Milestone13 *

BHS Epic Build for ECM/CS - Classroom Training for ECM teams

Milestone 13 total funding amount.

$75,000.00 USD

Milestone 13 anticipated completion date *

Mar 22, 2024

Milestone 14 *

BHS Epic Build for ECM/CS - Go-Live of BHS ECM teams on the Epic EHR

Milestone 14 total funding amount.

$75,000.00 USD

Milestone 14 anticipated completion date *

Apr 17, 2024

Milestone 15 *

Payer Platform - SFDPH to contract Payer Platform from Epic software vendor

Milestone 15 total funding amount

$0.00 USD

Milestone 15 anticipated completion date. *

Aug 1, 2023

Milestone16 *

Payer Platform - Coordinate project timeline with MCPs

Milestone 16 funding amount

$40,000.00 USD

Milestone 16 anticipated completion date *

Oct 30, 2023

Milestone 17 *

Payer Platform - Complete Clinical Data Exchange Use Case (w/ at least one MCP) and Complete ADT Notifications Use Case (w/ at least 1 MCP)

Milestone 17 funding amount

$60,000.00 USD

Milestone 17 anticipated completion date *

Jun 30, 2024

Milestone 18 *

HSH IT Platform - Contract Execution with vendor

Milestone 18 funding amount

$25,000.00 USD

Milestone 18 anticipated completion date *

Dec 31, 2023

Milestone 19 *

HSH IT Platform - Purchase of IT Platform

Milestone 19 funding amount

$100,000.00 USD

Milestone 19 anticipated completion date *

Mar 31, 2024

Milestone 20 *

HSH IT Platform - Implementation of new IT platform

Milestone 20 funding amount

$125,000.00 USD

Milestone 20 anticipated completion date *

Jun 30, 2024

Budget

Budget

For background information on this initiative, including the latest guidance regarding eligibility criteria, permissible uses of funds, application processes, and evaluation criteria, please visit the PATH CITED website (https://www.ca-path.com/cited). **It is strongly recommended that you attend, or review, PATH CITED informational sessions; attend office hours; and review all available guidance documentation prior to submitting your application.** If you have questions regarding this budget template, or the CITED initiative in general, please email cited@ca-path.com.

To create your budget, you must enter at least one activity and/or personnel request along with at least one accompanying milestone per quarter you are requesting funds. **In this CITED application, activity refers to any activity, task, or item for which you are requesting CITED funding.**

Please complete all fields. If any fields are left blank it will delay review of your application.

If you are requesting retroactive funding in your budget, please enter the historical retroactive start and end dates of the activity. For example, if your retroactive funding request was from 6/1/22 to 12/31/22, enter those dates in the start and end date and upload supporting documentation where required.

- Retroactive requests must be for activities completed between January 1, 2022 and the date of your application submission
- Retroactive requests must be aligned with CITED goals and only contain permissible items or activities
- Retroactive requests can only be for a 12-month period
- In the 'Description' box explain that you are entering a request for retroactive funding.

Please note: requests for retroactive funding must be accompanied by receipts, invoices, or other documentation for the historical investments. Appropriate documentation must be uploaded to this CITED application. DHCS reserves the right to deny retroactive funding requests or approve retroactive requests at a lesser amount than your entity is requesting.

To complete the CITED Budget, you will be asked to provide the following:

- Activity/Item name, description, and associated funding request information for each budget item
- Whether you will be utilizing outside vendors for the activities proposed (including documentation to support the request)
- Personnel requested
- Milestones with disbursement amounts based on the completion of activities proposed in your budget

Please select the allowable use categories for which you are requesting funds. Once selected, you will be prompted to complete the following information for each Allowable Use Category and each corresponding Purchase Category that applies.

Note: Administrative or "Indirect" costs are capped at 5% of total requested funds.

Please select the allowable use categories for which you are requesting funds.
Select all that apply

Modifying, purchasing and/or developing the necessary referral, billing, data reporting or other infrastructure and IT systems, to support integration into CalAIM
Providing upfront funding needed to support capacity and infrastructure necessary to deliver ECM and Community Supports services
Personnel (Applicant internal staff only, please include vendors/contractors/consultants as line items in their appropriate allowable use category)

Will you be requesting funding for retroactive investments?

Yes

Increasing Provider Workforce

Activity 1

Purchase category IPW1

No answer

Which Milestone is this activity for? IPW1

No answer

Activity/Item IPW1

No answer

Description Activity IPW1
Maximum of 250 words

No answer

Justification and relation to CITED goals IPW1
Maximum of 250 words

No answer

Start date IPW1

No answer

End date IPW1

No answer

Will an outside vendor be used? IPW1

No answer

Amount requested per activity/item IPW1

No answer

Quantity of activity/ Items IPW1

No answer

Total amount requested IPW1

No answer

Upload documentation if available IPW1
Documents may include but are not limited to vendor documentation or retroactive receipts and invoices.

No file uploaded

Activity 2

Purchase category IPW2

No answer

Which Milestone is this activity for? IPW2

No answer

Activity/Item IPW2

No answer

Description IPW2
Maximum of 250 words

No answer

Justification and relation to CITED Goals IPW2
Maximum of 250 words

No answer

Start date IPW2

No answer

End date IPW2

No answer

Will outside vendor be used? IPW2

No answer

Amount requested per activity/item IPW2

No answer

Quantity of activity/items IPW2

No answer

Total amount requested IPW2

No answer

Upload documentation if available IPW2
Documents may include but are not limited to vendor documentation or retroactive receipts and invoices.

No file uploaded

Activity 3

Purchase category IPW3

No answer

Which Milestone is this activity for? IPW3

No answer

Activity/Item IPW3

No answer

Description IPW3
Maximum of 250 words

No answer

Justification and relation to CITED goals IPW3
Maximum of 250 words

No answer

Start date IPW3

No answer

End date IPW3

No answer

Will outside vendor be used? IPW3

No answer

Amount requested per activity/item IPW3

No answer

Quantity of activity/items IPW3

No answer

Total amount requested IPW3

No answer

Upload documentation if available IPW3
Documents may include but are not limited to vendor documentation or retroactive receipts and invoices.

No file uploaded

Activity 4

Purchase category IPW4

No answer

Which Milestone is this activity for? IPW4

No answer

Activity/Item IPW4

No answer

Justification and relation to CITED goals IPW4
Maximum of 250 words

No answer

Start date IPW4

No answer

End date IPW4

No answer

Amount requested per activity/item IPW4

No answer

Quantity of activity/items IPW4

No answer

Total amount requested IPW4

No answer

Description IPW4
Maximum of 250 words

No answer

Will outside vendor be used? IPW4

No answer

Upload documentation if available IPW4
Documents may include but are not limited to vendor documentation or retroactive receipts and invoices.

No file uploaded

Activity 5

Purchase category IPW5

No answer

Which milestone is this activity for? IPW5

No answer

Activity/Item IPW5

No answer

Description IPW5
Maximum of 250 words

No answer

Justification and relation to CITED goals IPW5
Maximum of 250 words

No answer

Start date IPW5

No answer

End date IPW5

No answer

Will outside vendor be used? IPW5

No answer

Amount requested per activity/item IPW5

No answer

Quantity of activity/items IPW5

No answer

Total amount requested IPW5

No answer

Upload documentation if available IPW5
Documents may include but are not limited to vendor documentation or retroactive receipts and invoices.

No file uploaded

Activity 6

Purchase category IPW6

No answer

Which Milestone is this activity for? IPW6

No answer

Activity/Item IPW6

No answer

Description IPW6
Maximum of 250 words

No answer

Justification and relation to CITED goals IPW6
Maximum of 250 words

No answer

Start date IPW6

No answer

End date IPW6

No answer

Will outside vendor be used? IPW6

No answer

Amount requested per activity/item IPW6

No answer

Quantity of activity/items IPW6

No answer

Total amount requested IPW6

No answer

Upload documentation if available IPW6
Documents may include but are not limited to vendor documentation or retroactive receipts and invoices.

No file uploaded

Activity 7

Justification and relation to CITED goals IPW7
Maximum of 250 words

Amount requested per activity/item IPW7

Activity/Item IPW7

No answer

Which Milestone is this activity for? IPW7

No answer

Purchase category IPW7

No answer

Description IPW7
Maximum of 250 words

No answer

No answer

Start date IPW7

No answer

End date IPW7

No answer

Will outside vendor be used? IPW7

No answer

No answer

Quantity of activity items IPW7

No answer

Total amount requested IPW7

No answer

Upload documentation if available IPW7
Documents may include but are not limited to vendor documentation or retroactive receipts and invoices.

No file uploaded

Budget 2

If this page is blank please click Next and proceed to the next page.

Increasing Provider Workforce Cont.

Activity 8

Purchase category IPW8

No answer

Which Milestone is this activity for? IPW8

No answer

Activity/Item IPW8

No answer

Description IPW8
Maximum of 250 words

No answer

Justification and relation to CITED goals IPW8
Maximum of 250 words

No answer

Start date IPW8

No answer

End date IPW8

No answer

Will outside vendor be used? IPW8

No answer

Amount requested per activity/item IPW8

No answer

Quantity of activity/items IPW8

No answer

Total amount requested IPW8

No answer

Upload documentation if available IPW8
Documents may include but are not limited to vendor documentation or retroactive receipts and invoices.

No file uploaded

Activity 9

Justification and relation to CITED goals IPW9

Amount requested per activity/item IPW9

Purchase category IPW9

No answer

Which Milestone is this activity for? IPW9

No answer

Activity/Item IPW9

No answer

Description IPW9
Maximum of 250 words

No answer

Maximum of 250 words

No answer

Start date IPW9

No answer

End date IPW9

No answer

Will outside vendor be used? IPW9

No answer

No answer

Quantity of activity/items IPW9

No answer

Total amount requested IPW9

No answer

Upload documentation if available IPW9
Documents may include but are not limited vendor documentation or retroactive red and invoices.

No file uploaded

Activity 10

Purchase category IPW10

No answer

Which Milestone is this activity for? IPW10

No answer

Activity/Item IPW10

No answer

Description IPW10
Maximum of 250 words

No answer

Justification and relation to CITED goals IPW10
Maximum of 250 words

No answer

Start date IPW10

No answer

End date IPW10

No answer

Will outside vendor be used? IPW10

No answer

Amount requested per activity/ite IPW10

No answer

Quantity of activity/items IPW10

No answer

Total amount requested IPW10

No answer

Upload documentation if available IPW10
Documents may include but are not limited vendor documentation or retroactive red and invoices.

No file uploaded

Modifying, Purchasing and/or Developing

Modifying, purchasing and/or developing the necessary referral, billing, data reporting or other infrastructure and IT systems, to support integration into CalAIM

Activity 1

Purchase category MPD1

Other

Justification and relation to CITED goals MPD1
Maximum of 250 words

Our IT Project Manager provides overall CalAIM IT program management and supports CS and ECM IT planning and

Amount requested per activity/ite MPD1

$768,000.00 USD

Quantity of activity/items MPD1

Which Milestone is this activity for? MPD1

Milestone 4

Activity/Item MPD1

SFHN CalAIM IT Project Manager Consultant Salary Retro and Prospective

Description MPD1
Maximum of 250 words

Our IT Project Manager provides overall CalAIM IT program management and supports CS and ECM IT planning and implementation, including Epic workflow development, data reporting, billing, and quality assurance. She provides onboarding and ongoing training to the CalAIM Central Team on ECM and CS Epic related workflows, reports, and dashboards. Total amount requested is $768,000.00, but the CITED grants portal Milestones and Activity sections do not lend themselves to completing the application with funding amount here.

implementation, including Epic workflow development, data reporting, billing, and quality assurance. She provides onboarding and ongoing training to the CalAIM Central Team on ECM and CS Epic related workflows, reports, and dashboards.
The IT Project Manager has been essential in supporting the CalAIM CS and ECM Program Managers in accomplishing the following. Our CalAIM CS Program Manager continues to develop and refine strategic plans to implement and operationalize CS within the SFHN. Her direct oversight of these programs has enabled 60 alcohol Sobering Center visits and 280 Medical Respite episodes (8,883 days) under CalAIM in 2022. She is currently preparing for the 2023 go live of three new CS services, SOMA RISE drug sobering, Managed Alcohol Program, and Housing Navigation, as well as the 2024 go live of at least two more CS services, Housing Deposits and Housing Tenancy. Our CalAIM ECM Program Manager implements strategic plans to operationalize ECM services for our populations of focus, onboards new ECM teams, and projects capacity for new populations of focus (PoF). Under her leadership, we have launched 5 ECM Teams, have triaged 560, opened (outreached and enrolled) 487, and closed 285 members. She is onboarding 3 additional ECM Care Teams to expand capacity for current PoF and prepare for Children and Youth and Justice Involved PoF in 2023 and 2024. (See attached spreadsheet for details.)

Start date MPD1

Oct 1, 2022

End date MPD1

Sep 29, 2023

Will outside vendor be used? MPD1

Yes

1

Total amount requested MPD1

$0.00 USD

Upload documentation if available MPD1
Documents may include but are not limi... vendor documentation or retroactive re... and invoices.

No file uploaded

Activity 2

Purchase category MPD2

Implementation Support

Justification and relation to CITED goals MPD2
Maximum of 250 words

This resource will manage the implementation effort to expand our ECM

Amount requested per activity/ite... MPD2

$100,000.00 USD

Quantity of activity/items MPD2

Which Milestone is this activity for? MPD2

Milestone 11

Activity/Item MPD2

Project Charter

Description MPD2
Maximum of 250 words

Consultant expertise and project management services

system and increase capacity by onboarding new ECM case managers.

Start date MPD2

Jul 1, 2023

End date MPD2

Apr 22, 2024

Will outside vendor be used? MPD2

Yes

1

Total amount requested MPD2

$100,000.00 USD

Upload documentation if available MPD2
Documents may include but are not limi... vendor documentation or retroactive re... and invoices.

No file uploaded

Activity 3

Purchase category MPD3

Implementation Support

Which Milestone is this activity for? MPD3

Milestone 12

Activity/Item MPD3

System build, configuration and testing

Description MPD3
Maximum of 250 words

"> IT system analysts to complete system build and configuration of tools to align with ECM requirements
> Additional focus and build out around coordination of mental health and substance use services (closed-loop referrals) "

Justification and relation to CITED goals MPD3
Maximum of 250 words

This resource will perform the implementation work effort to expand our ECM system and increase capacity by onboarding new ECM casemanagers.

Start date MPD3

Aug 1, 2023

End date MPD3

Feb 29, 2024

Will outside vendor be used? MPD3

Yes

Amount requested per activity/ite... MPD3

$250,000.00 USD

Quantity of activity/items MPD3

1

Total amount requested MPD3

$250,000.00 USD

Upload documentation if available MPD3
Documents may include but are not limi... vendor documentation or retroactive re... and invoices.

No file uploaded

Activity 4

Purchase Category MPD4

Implementation Support

Which Milestone is this activity for? MPD4

Milestone 13

Activity/Item MPD4

Classroom Training for ECM teams

Justification and relation to CITED goals MPD4
Maximum of 250 words

This resource will perform the implementation work effort to expand our ECM system and increase capacity by onboarding new ECM casemanagers.

Start date MPD4

Mar 4, 2024

End date MPD4

Amount requested per activity MP...

$75,000.00 USD

Quantity of activity/items MPD4

1

Total amount requested MPD4

$75,000.00 USD

Upload documentation if available MPD4

Description MPD4 **Maximum of 250 words** Classroom trainer and peripherals to support training on the new computer system and ECM processes	Mar 22, 2024 **Will outside vendor be used? MPD4** Yes	Documents may include but are not limi vendor documentation or retroactive rec and invoices. No file uploaded

Budget 3

If this page is blank please click Next and proceed to the next page.

Modifying, Purchasing and/or Developing Cont.

Activity 5

Purchase Category MPD5

Implementation Support

Which Milestone is this activity for? MPD5

Milestone 14

Activity/Item MPD5

Go-Live of BHS ECM teams on the Epic EHR

Description MPD5
Maximum of 250 words

Consulting resources for at-the-elbow support on the new system across all locations

Justification and relation to CITED goals MPD5
Maximum of 250 words

This resource will perform the implementation work effort to expand our ECM system and increase capacity by onboarding new ECM casemanagers.

Start date MPD5

Apr 3, 2024

End date MPD5

Apr 17, 2024

Will outside vendor be used? MPD5

Yes

Amount requested per activity/ite MPD5

$75,000.00 USD

Quantity of activity/items MPD5

1

Total amount requested MPD5

$75,000.00 USD

Upload documentation if available MPD5
**Documents may include but are not limi
vendor documentation or retroactive rec
and invoices.**

No file uploaded

Activity 6

Purchase category MPD6

Software including associated licenses

Which Milestone is this activity for? MPD6

Milestone 15

Justification and relation to CITED goals MPD6
Maximum of 250 words

This software provides the ability to perform data exchange between providers (that's us) and the MCPs. We believe this technology project will impact ~85,000 Medi-Cal beneficiaries in total. We believe the direct population

Amount requested per activity/ite MPD6

$0.00 USD

Quantity of activity/items MPD6

1

Total amount requested MPD6

Activity/Item MPD6

SFDPH to contract Payer Platform from Epic software vendor

Description MPD6
Maximum of 250 words

Software is provided to provider systems at no charge, but must be licensed by MCPs

receiving ECM/Community Supports to be ~700 unique patients.

Start date MPD6

Aug 1, 2023

End date MPD6

Aug 1, 2023

Will outside vendor be used? MPD6

Yes

$0.00 USD

Upload documentation if available MPD6
Documents may include but are not limi vendor documentation or retroactive rec and invoices.

No file uploaded

Activity 7

Purchase category MPD7

Implementation Support

Which Milestone is this activity for? MPD7

Milestone 16

Activity/Item MPD7

Payer Platform: Coordinate project timeline with MCPs

Description MPD7
Maximum of 250 words

Consulting resources to provide project management for Payer Platform implementation

Justification and relation to CITED goals MPD7
Maximum of 250 words

This resource will manage the implementation effort to install and configure the software.
We believe this technology project will impact ~85,000 Medi-Cal beneficiaries in total. We believe the direct population receiving ECM/Community Supports to be ~700 unique patients.

Start date MPD7

Aug 1, 2023

End date MPD7

Oct 30, 2023

Will outside vendor be used? MPD7

Yes

Quantity of activity/items MPD7

1

Amount requested per activity/ite MPD7

$40,000.00 USD

Total amount requested MPD7

$40,000.00 USD

Upload documentation if availabl MPD7
Documents may include but are not limi vendor documentation or retroactive rec and invoices.

No file uploaded

Activity 8

Purchase category MPD8

Implementation Support

Which Milestone is this activity for? MPD8

Milestone 17

Activity/Item MPD8

Payer Platform: Complete Clinical Data Exchange Use Case (w/ at least one MCP)

Justification and relation to CITED goals MPD8
Maximum of 250 words

This resource will perform the technical implementation work effort install and configure the software.
We believe this technology project will impact ~85,000 Medi-Cal beneficiaries in total. We believe the direct population receiving ECM/Community Supports to be ~700 unique patients.

Start date MPD8

Aug 1, 2023

Amount requested per activity/ite MPD8

$60,000.00 USD

Quantity of activity/items MPD8

1

Total amount requested MPD8

$60,000.00 USD

Upload documentation if availabl MPD8
Documents may include but are not limi vendor documentation or retroactive rec

Description MPD8
Maximum of 250 words

Backfill analyst/programmer resources (x2) for SFDPH to implement technical system

End date MPD8

Jun 30, 2023

Will outside vendor be used? MPD8

Yes

and invoices.

No file uploaded

Activity 9

Purchase category MPD9

Implementation Support

Which Milestone is this activity for? MPD9

Milestone 18

Activity/Item MPD9

HSH IT infrastructure: Contract Execution and Implementing New IT Platform

Description MPD9
Maximum of 250 words

These activities align with both Milestone 18 and 20. (I had to combine as there were not enough activities in this category.)
Contract Execution with vendor – Once an appropriate system has been identified, begin contracting process with vendor.
Implement new IT platform to make enhancements to the HSH infrastructure so that HSH can exchange data with the Managed Care Plans. This milestone also includes the roll out and testing of the new IT platform with the Managed Care plans.

Justification and relation to CITED goals MPD9
Maximum of 250 words

Contract execution.
Implement new IT platform to make enhancements to the HSH infrastructure so that HSH can exchange data with the Managed Care Plans. This milestone also includes the roll out and testing of the new IT platform with the Managed Care plans.
CITED funding that will enhance staffing and IT infrastructure capacity will allow HSH to become eligible to participate in the Community Supports. HSH currently operates as the San Francisco Continuum of Care (CoC)'s Lead Agency and meets' the Housing Urban Development (HUD) requirements for administering programs to prevent and end homelessness. HSH has never been organizationally structured to meet Medi-Cal requirements. This will require a heavy administrative lift to fulfill the compliance standards required. Through CITED funding, HSH will receive the necessary resources to become a Community Supports Provider including hiring staff who can oversee the infrastructural changes required. This includes investing in an IT infrastructure and platform that can meet all CalAIM requirements and thus will impact how HSH operates.
With CITED funding support, HSH anticipates that it will provide Housing Community Supports services to an estimated total of 8,850 Medi-Cal beneficiaries, annually. HSH anticipates that the number of beneficiaries we serve will increase as the department builds capacity and launches the three Community Support services related to housing, Housing Transition Navigation, Housing Deposits, Housing Tenancy and Sustaining services. HSH also anticipates that the volume of services provided will increase as the department receives member referrals from the San Francisco City Managed Care Plans.

Amount requested per activity/item MPD9

$150,000.00 USD

Quantity of activity/items MPD9

1

Total amount requested MPD9

$150,000.00 USD

Upload documentation if available MPD9
Documents may include but are not limited vendor documentation or retroactive red and invoices.

No file uploaded

Start date MPD9

Oct 1, 2023

End date MPD9

Jun 30, 2024

Will outside vendor be used? MPD9

Yes

Activity 10

Purchase category MPD10

Software including associated licenses

Which Milestone is this activity for? MPD10

Milestone 19

Activity/Item MPD10

HSH IT Platform: Project launch.

Description MPD10
Maximum of 250 words

Purchase of IT platform

Justification and relation to CITED goals MPD10
Maximum of 250 words

Purchase of IT platform to supports HSH ability to meet compliance standards and exchange claims and encounter data with the MCPs. While HSH is currently working with the MCPs to develop an interim data exchange process HSH anticipates that the volume of services the department provides will increase as the department receives referrals from the MCPs and other services. Without these IT enhancements, HSH will be unable to become a fully integrated Community Supports provider that has a sustainable method to exchange key data elements with the. HSH will launch the enhanced IT system by June 2024. With CITED funding support, HSH anticipates that it will provide Housing Community Supports services to an estimated total of 8,850 Medi-Cal beneficiaries, annually. HSH anticipates that the number of beneficiaries we serve will increase as the department builds capacity and launches the three Community Support services related to housing, Housing Transition Navigation, Housing Deposits, Housing Tenancy and Sustaining services. HSH also anticipates that the volume of services provided will increase as the department receives member referrals from the San Francisco City MCPs. Without these IT enhancements, HSH will be unable to become a fully integrated Community Supports provider that has a sustainable method to exchange key data elements with the MCPs. HSH will launch the enhanced IT system by June 2024.

Start date MPD10

Jan 1, 2024

Amount requested per activity/ite MPD10

$100,000.00 USD

Quantity of activity/items MPD10

No answer

Total amount requested MPD10

$100,000.00 USD

Upload documentation if available MPD10
Documents may include but are not limi vendor documentation or retroactive red and invoices.

No file uploaded

End date MPD10

Mar 31, 2024

Will outside vendor be used? MPD10

Yes

Providing Upfront Funding

Providing upfront funding needed to support capacity and infrastructure necessary to deliver ECM and Community Supports services

Activity 1

Purchase category PF1

Facility costs

Which Milestone is this activity for? PF1

Milestone 1

Activity/Item PF1

BHS Building: Design & Construction Documents and Permitting

Description PF1
Maximum of 250 words

Design & Construction documents completed. Building Permit approved.

Justification and relation to CITED goals PF1
Maximum of 250 words

particularly for individuals experiencing homelessness and those with complex behavioral health needs. CalAIM Enhanced Care Management (ECM) services and associated required CalAIM and ECM administrative support will be provided within 37.5 percent of the total physical space of the building. Behavioral Health Services (BHS), within SFDPH, serves approximately 20,000 adults and older-adults with MediCal annually in its treatment services, many of whom fall into ECM populations of focus (PoF). Of these, 1,300 individuals are enrolled into BHS Intensive Case Management (ICM) services, which provide intensive services, field-based care, and care coordination for individuals who fall into ECM populations of focus.
The MHSC is expected to serve 7,500 individuals annually, with an estimated 6,300 anticipated to be MediCal-eligible. Of those, the majority are expected to fall into one of the ECM PoF, primarily individuals with SMI/SUD, experiencing homelessness, at risk for avoidable hospital or ED use, and a significant number transitioning from incarceration or who are involved in the justice system. Based on comparable current numbers served by BHS's Behavioral Health Access Center (BHAC) and BHS Office of Coordinated Care (OCC) coordination teams, an estimated 70% of those 7,500 individuals will be unhoused, unsheltered, or have experienced

Amount requested per activity/ite PF1

$10,159,324.00 USD

Quantity of activity/items PF1

1

Total amount requested PF1

$10,159,324.00 USD

Upload documentation if available PF1
Documents may include but are not limi vendor documentation or retroactive rec and invoices.

No file uploaded

homelessness in the past year.
There is also a great need among the populations being served for CS, primarily sobering center and housing navigation supports. We estimate that 1,000 individuals/year will be connected to Community Supports via the teams at 1019 Market.

Start date PF1

Aug 1, 2023

End date PF1

Jan 31, 2024

Will outside vendor be used? PF1

Yes

Budget 4

If this page is blank please click Next and proceed to the next page.

Providing Upfront Funding

Activity 2

Purchase category PF2

Facility costs

Which Milestone is this activity for? PF2

Milestone 2

Activity/Item PF2

BHS Building: Construction

Description PF2
Maximum of 250 words

Construction, including seismic, to renovate new behavioral health Mental Health Service Center providing ECM services and CS referrals.

Justification and relation to CITED goals PF2
Maximum of 250 words

CITED funding for the new Mental Health Service Center will support delivery of ECM and/or Community Supports in three ways:
1) Provide a central point for accessing ECM and Community Supports:
• Expand ability for individuals dropping in to the MHSC, receiving OCC's care coordination services or engaged via OCC's outreach services to be routinely screened for ECM eligibility and connected to ECM services as indicated, including requesting ECM approval from MCPs and linking to the appropriate ECM team
• Expand ability for individuals dropping in to the MHSC, receiving OCC's care coordination services or engaged via OCC's outreach services will be screened for need of Community Supports and connected to those

Amount requested per activity/ite PF2

$0.00 USD

Quantity of activity/items PF2

1

Total amount requested PF2

$0.00 USD

Upload documentation if available PF2
Documents may include but are not limi vendor documentation or retroactive red and invoices.

No file uploaded

services, with the most commonly utilized Community Supports including:
o Sobering Centers
o Housing Navigation Support
2) Expansion of confidential client-focused spaces in which to provide ECM services Individuals being served by all SFHN ECM teams may be seen on-site at 1019 Market. These ECM teams include: Bridge & Engagement Services Team (BEST) – Care Management PHACS Street Medicine ECM Complex Care Management Citywide Mobile Outreach Teams 3) Admin support for BHS ECM teams will be provided out of 1019 Market for the following teams: Bridge & Engagement Services Team (BEST) - Care Management PHACS Citywide Mobile Outreach Teams

Start date PF2

Feb 1, 2024

End date PF2

Oct 31, 2024

Will outside vendor be used? PF2

Yes

Activity 3

Purchase category PF3

No answer

Which Milestone is this activity for? PF3

No answer

Activity/Item PF3

No answer

Description PF3
Maximum of 250 words

No answer

Justification and relation to CITED goals PF3
Maximum of 250 words

No answer

Start date PF3

No answer

End date PF3

No answer

Will outside vendor be used? PF3

No answer

Amount requested per activity/ite PF3

No answer

Quantity of activity/items PF3

No answer

Total amount requested PF3

No answer

Upload documentation if available PF3
Documents may include but are not limi vendor documentation or retroactive rec and invoices.

No file uploaded

Activity 4

Purchase category PF4

Justification and relation to CITED goals PF4
Maximum of 250 words

Amount requested per activity/ite PF4

No answer

No answer

No answer

Quantity of activity/items PF4

No answer

Which Milestone is this activity for? PF4

Start date PF4

Total amount requested PF4

No answer

No answer

No answer

Activity/Item PF4

End date PF4

Upload documentation if available PF4
Documents may include but are not limited vendor documentation or retroactive red and invoices.

No answer

No answer

Will outside vendor be used? PF4

Description PF4
Maximum of 250 words

No answer

No file uploaded

No answer

Activity 5

Justification and relation to CITED goals PF5
Maximum of 250 words

Amount requested per activity/item PF5

Purchase category PF5

No answer

No answer

No answer

Quantity of activity/items PF5

Which Milestone is this activity for? PF5

Start date PF5

No answer

No answer

No answer

Total amount requested PF5

Activity/Item PF5

End date PF5

No answer

No answer

No answer

Upload documentation if available PF5
Documents may include but are not limited vendor documentation or retroactive red and invoices.

Description PF5
Maximum of 250 words

Will outside vendor be used? PF5

No answer

No answer

No file uploaded

Activity 6

Purchase category PF6

No answer

Which Milestone is this activity for? PF6

No answer

Activity/Item PF6

No answer

Description PF6
Maximum of 250 words

No answer

Justification and relation to CITED goals PF6
Maximum of 250 words

No answer

Start date PF6

No answer

End date PF6

No answer

Will outside vendor be used? PF6

No answer

Amount requested per activity/ite PF6

No answer

Quantity of activity/items PF6

No answer

Total amount requested PF6

No answer

Upload documentation if availabl PF6
Documents may include but are not limi vendor documentation or retroactive rec and invoices.

No file uploaded

Activity 7

Purchase category PF7

No answer

Which Milestone is this activity for? PF7

No answer

Activity/Item PF7

No answer

Description PF7
Maximum of 250 words

No answer

Justification and relation to CITED goals PF7
Maximum of 250 words

No answer

Start date PF7

No answer

End date PF7

No answer

Will outside vendor be used? PF7

No answer

Amount requested per activity/ite PF7

No answer

Quantity of activity/items PF7

No answer

Total amount requested PF7

No answer

Upload documentation if availabl PF7
Documents may include but are not limi vendor documentation or retroactive rec and invoices.

No file uploaded

Activity 8

Purchase category PF8

No answer

Which Milestone is this activity for? PF8

No answer

Activity/Item PF8

No answer

Justification and relation to CITED goals PF8
Maximum of 250 words

No answer

Start date PF8

No answer

End date PF8

No answer

Amount requested per activity/ite PF8

No answer

Quantity of activity/items PF8

No answer

Total amount requested PF8

No answer

Description PF8
Maximum of 250 words

No answer

Will outside vendor be used? PF8

No answer

Upload documentation if available PF8
Documents may include but are not limited to vendor documentation or retroactive receipts and invoices.

No file uploaded

Budget 5

If this page is blank please click Next and proceed to the next page.

Activity 9

Purchase category PF9

No answer

Which Milestone is this activity for? PF9

No answer

Activity/Item PF9

No answer

Description PF9
Maximum of 250 words

No answer

Justification and relation to CITED goals PF9
Maximum of 250 words

No answer

Start date PF9

No answer

End date PF9

No answer

Will outside vendor be used? PF9

No answer

Amount requested per activity/item PF9

No answer

Quantity of activity/items PF9

No answer

Total amount requested PF9

No answer

Upload documentation if available PF9
Documents may include but are not limited to vendor documentation or retroactive receipts and invoices.

No file uploaded

Activity 10

Purchase category PF10

No answer

Which Milestone is this activity for? PF10

No answer

Activity/Item PF10

No answer

Description PF10
Maximum of 250 words

No answer

Justification and relation to CITED goals PF10
Maximum of 250 words

No answer

Start date PF10

No answer

End date PF10

No answer

Will outside vendor be used? PF10

No answer

Amount requested per activity/item PF10

No answer

Quantity of activity/items PF10

No answer

Total amount requested PF10

No answer

Upload documentation if available PF10
Documents may include but are not limited to vendor documentation or retroactive receipts and invoices.

No file uploaded

Evaluating and Monitoring

Evaluating and monitoring ECM and Community Supports service capacity to assess gaps and identifying strategies to address gaps

Activity 1

Purchase category EM1

No answer

Which Milestone is this activity for? EM1

No answer

Activity/Item EM1

No answer

Description EM1
Maximum of 250 words

No answer

Justification and relation to CITED goals EM1
Maximum of 250 words

No answer

Start date EM1

No answer

End date EM1

No answer

Will outside vendor be used? EM1

No answer

Amount requested per activity/item EM1

No answer

Quantity of activity/items EM1

No answer

Total amount requested EM1

No answer

Upload documentation if available EM1
Documents may include but are not limited vendor documentation or retroactive rec and invoices.

No file uploaded

Activity 2

Purchase category EM2

No answer

Which Milestone is this activity for? EM2

No answer

Activity/Item EM2

No answer

Description EM2
Maximum of 250 words

No answer

Justification and relation to CITED goals EM2
Maximum of 250 words

No answer

Start date EM2

No answer

End date EM2

No answer

Will outside vendor be used? EM2

No answer

Amount requested per activity/item EM2

No answer

Quantity of activity/items EM2

No answer

Total amount requested EM2

No answer

Upload documentation if available EM2
Documents may include but are not limited vendor documentation or retroactive rec and invoices.

No file uploaded

Activity 3

Purchase category EM3

Justification and relation to CITED goals EM3
Maximum of 250 words

Amount requested per activity/item EM3

No answer

No answer

Which Milestone is this activity for? EM3

No answer

Activity/Item EM3

No answer

Description EM3
Maximum of 250 words

No answer

No answer

Start date EM3

No answer

End date EM3

No answer

Will outside vendor be used? EM3

No answer

Quantity of activity/items EM3

No answer

Total amount requested EM3

No answer

Upload documentation if available EM3
Documents may include but are not limited vendor documentation or retroactive red and invoices.

No file uploaded

Activity 4

Purchase category EM4

No answer

Which Milestone is this activity for? EM4

No answer

Activity/Item EM4

No answer

Description EM4
Maximum of 250 words

No answer

Justification and relation to CITED goals EM4
Maximum of 250 words

No answer

Start date EM4

No answer

End date EM4

No answer

Will outside vendor be used? EM4

No answer

Amount requested per activity/item EM4

No answer

Quantity of activity/items EM4

No answer

Total amount requested EM4

No answer

Upload documentation if available EM4
Documents may include but are not limited vendor documentation or retroactive red and invoices.

No file uploaded

Activity 5

Purchase category EM5

No answer

Which Milestone is this activity for? EM5

No answer

Activity/Item EM5

No answer

Description EM5
Maximum of 250 words

No answer

Justification and relation to CITED goals EM5
Maximum of 250 words

No answer

Start date EM5

No answer

End date EM5

No answer

Will outside vendor be used? EM5

No answer

Amount requested per activity/item EM5

No answer

Quantity of activity/items EM5

No answer

Total amount requested EM5

No answer

Upload documentation if available EM5
Documents may include but are not limited vendor documentation or retroactive red and invoices.

No file uploaded

Budget 6

If this page is blank please click Next and proceed to the next page.

Evaluating and Monitoring Cont.

Activity 6

Activity/Item EM6

No answer

Which activity is this milestone for? EM6

No answer

Purchase category EM6

No answer

Description EM6
Maximum of 250 words

No answer

Justification and relation to CITED goals EM6
Maximum of 250 words

No answer

Start date EM6

No answer

End date EM6

No answer

Will outside vendor be used? EM6

No answer

Amount requested per activity/item EM6

No answer

Quantity of activity/items EM6

No answer

Total amount requested EM6

No answer

Upload documentation if available EM6
Documents may include but are not limited vendor documentation or retroactive red and invoices.

No file uploaded

Activity 7

Purchase category EM7

No answer

Which Milestone is this activity for? EM7

No answer

Activity/Item EM7

No answer

Description EM7
Maximum of 250 words

No answer

Justification and relation to CITED goals EM7
Maximum of 250 words

No answer

Start date EM7

No answer

End date EM7

No answer

Will outside vendor be used? EM7

No answer

Amount requested per activity/ite EM7

No answer

Quantity of activity/items EM7

No answer

Total amount requested EM7

No answer

Upload documentation if available EM7
Documents may include but are not limi vendor documentation or retroactive rec and invoices.

No file uploaded

Activity 8

Purchase category EM8

No answer

Which Milestone is this activity for? EM8

No answer

Activity/Item EM8

No answer

Description EM8
Maximum of 250 words

No answer

Justification and relation to CITED goals EM8
Maximum of 250 words

No answer

Start date EM8

No answer

End date EM8

No answer

Will outside vendor be used? EM8

No answer

Amount requested per activity/ite EM8

No answer

Quantity of activity/items EM8

No answer

Total amount requested EM8

No answer

Upload documentation if available EM8
Documents may include but are not limi vendor documentation or retroactive rec and invoices.

No file uploaded

Activity 9

Activity/Item EM9

No answer

Which Milestone is this activity for? EM9

No answer

Purchase category EM9

No answer

Justification and relation to CITED goals EM9
Maximum of 500 words

No answer

Start date EM9

No answer

End date EM9

No answer

Amount requested per activity/ite EM9

No answer

Quantity of activity/items EM9

No answer

Total amount requested EM9

No answer

Description EM9
Maximum of 500 words

No answer

Will outside vendor be used?

No answer

Upload documentation if available EM9
Documents may include but are not limi
vendor documentation or retroactive re
and invoices.

No file uploaded

Activity 10

Purchase category EM10

No answer

Which Milestone is this activity for? EM10

No answer

Activity/Item EM10

No answer

Description EM10
Maximum of 250 words

No answer

Justification and relation to CITED goals EM10
Maximum of 250 words

No answer

Start date EM10

No answer

End date EM10

No answer

Will outside vendor be used? EM10

No answer

Amount requested per activity/ite EM10

No answer

Quantity of activity/items EM10

No answer

Total amount requested EM10

No answer

Upload documentation if available EM10
Documents may include but are not limi
vendor documentation or retroactive re
and invoices.

No file uploaded

Developing a plan

Developing a plan to conduct outreach to populations who have traditionally been under-resourced and/or underserved to engage them in care.

Activity 1

Purchase category DAP1

No answer

Which Milestone is this activity for? DAP1

No answer

Activity/Item DAP1

No answer

Description DAP1

Justification and relation to CITED goals DAP1
Maximum of 250 words

No answer

Start date DAP1

No answer

End date DAP1

No answer

Will outside vendor be used? DAP1

Amount requested per activity/ite DAP1

No answer

Quantity of activity/items DAP1

No answer

Total amount requested DAP1

No answer

Upload documentation if available DAP1

Maximum of 250 words

No answer

No answer

Documents may include but are not limi
vendor documentation or retroactive re
and invoices.

No file uploaded

Activity 2

Purchase category DAP2

No answer

Which Milestone is this activity for?

No answer

Activity/Item DAP2

No answer

Description DAP2
Maximum of 250 words

No answer

Justification and relation to CITED
goals DAP2
Maximum of 250 words

No answer

Start date DAP2

No answer

End date DAP2

No answer

Will outside vendor be used? DAP2

No answer

Amount requested per activity/ite
DAP2

No answer

Quantity of activity/items DAP2

No answer

Total amount requested DAP2

No answer

Upload documentation if available
DAP2
Documents may include but are not limi
vendor documentation or retroactive re
and invoices.

No file uploaded

Budget 7

If this page is blank please click Next and proceed to the next page.

Developing a plan

Activity 3

Purchase category DAP3

No answer

Which Milestone is this activity for?
DAP3

No answer

Activity/Item DAP3

No answer

Description DAP3

Justification and relation to CITED
goals DAP3
Maximum of 250 words

No answer

Start date DAP3

No answer

End date DAP3

No answer

Will outside vendor be used? DAP3

Amount requested per activity/ite
DAP3

No answer

Quantity of activity/items DAP3

No answer

Total amount requested DAP3

No answer

Upload documentation if available
DAP3
Documents may include but are not limi
vendor documentation or retroactive re

Maximum of 250 words

No answer

No answer

and invoices.

No file uploaded

Activity 4

Purchase category DAP4

No answer

Which Milestone is this activity for? DAP4

No answer

Activity/Item DAP4

No answer

Description DAP4
Maximum of 250 words

No answer

Justification and relation to CITED goals DAP4
Maximum of 250 words

No answer

Start date DAP4

No answer

End date DAP4

No answer

Will outside vendor be used? DAP4

No answer

Amount requested per activity/ite DAP4

No answer

Quantity of activity/items DAP4

No answer

Total amount requested DAP4

No answer

Upload documentation if availabl DAP4
Documents may include but are not limi vendor documentation or retroactive rec and invoices.

No file uploaded

Activity 5

Purchase category DAP5

No answer

Which Milestone is this activity for? DAP5

No answer

Activity/Item DAP5

No answer

Description DAP5
Maximum of 250 words

No answer

Justification and relation to CITED goals DAP5
Maximum of 250 words

No answer

Start date DAP5

No answer

End date DAP5

No answer

Will outside vendor be used? DAP5

No answer

Amount requested per activity/ite DAP5

No answer

Quantity of activity/items DAP5

No answer

Total amount requested DAP5

No answer

Upload documentation if availabl DAP5
Documents may include but are not limi vendor documentation or retroactive rec and invoices.

No file uploaded

Activity 6

Purchase category DAP6

No answer

Justification and relation to CITED goals DAP6
Maximum of 250 words

No answer

Start date DAP6

Amount requested per activity/ite DAP6

No answer

Quantity of activity/items DAP6

Which Milestone is this activity for? DAP6

No answer

Activity/Item DAP6

No answer

Description DAP6
Maximum of 250 words

No answer

No answer

End date DAP6

No answer

Will outside vendor be used? DAP6

No answer

No answer

Total amount requested DAP6

No answer

Upload documentation if available DAP6
Documents may include but are not limi **vendor documentation or retroactive rec** **and invoices.**

No file uploaded

Activity 7

Purchase category DAP7

No answer

Which Milestone is this activity for? DAP7

No answer

Activity/Item DAP7

No answer

Description DAP7
Maximum of 250 words

No answer

Justification and relation to CITED goals DAP7
Maximum of 250 words

No answer

Start date DAP7

No answer

End date DAP7

No answer

Will outside vendor be used? DAP7

No answer

Amount requested per activity/ite DAP7

No answer

Quantity of activity/items DAP7

No answer

Total amount requested DAP7

No answer

Upload documentation if available DAP7
Documents may include but are not limi **vendor documentation or retroactive rec** **and invoices.**

No file uploaded

Activity 8

Purchase category DAP8

No answer

Which Milestone is this activity for? DAP8

No answer

Activity/Item DAP8

No answer

Description DAP8
Maximum of 250 words

No answer

Justification and relation to CITED goals DAP8
Maximum of 250 words

No answer

Start date DAP8

No answer

End date DAP8

No answer

Will outside vendor be used? DAP8

No answer

Amount requested per activity/ite DAP8

No answer

Quantity of activity/items DAP8

No answer

Total amount requested DAP8

No answer

Upload documentation if available DAP8
Documents may include but are not limi **vendor documentation or retroactive rec** **and invoices.**

No file uploaded

Activity 9

Purchase category DAP9

No answer

Which Milestone is this activity for? DAP9

No answer

Activity/Item DAP9

No answer

Description DAP9
Maximum of 250 words

No answer

Justification and relation to CITED goals DAP9
Maximum of 250 words

No answer

Start date DAP9

No answer

End date DAP9

No answer

Will outside vendor be used? DAP9

No answer

Amount requested per activity/item DAP9

No answer

Quantity of activity/items DAP9

No answer

Total amount requested DAP9

No answer

Upload documentation if available DAP9
Documents may include but are not limited vendor documentation or retroactive red and invoices.

No file uploaded

Budget 8

If this page is blank please click Next and proceed to the next page.

Activity 10

Purchase category DAP10

No answer

Which Milestone is this activity for? DAP10

No answer

Activity/Item DAP10

No answer

Description DAP10
Maximum of 250 words

No answer

Justification and relation to CITED goals DAP10
Maximum of 250 words

No answer

Start date DAP10

No answer

End date DAP10

No answer

Will outside vendor be used? DAP10

No answer

Amount requested per activity/item DAP10

No answer

Quantity of activity/items DAP10

No answer

Total amount requested DAP10

No answer

Upload documentation if available DAP10
Documents may include but are not lim vendor documentation or retroactive re and invoices.

No file uploaded

Personnel

Please enter all personnel you are requesting CITED funding for. The personnel section is intended for Applicant internal staff only, please include vendors, contractors, and/or consultants

as line items in the appropriate allowable use category above.

Activity 1

Associated Purchase Category 1

No answer

Which Milestone is this activity for? 1

Milestone 3

Existing or New Hire 1

Existing Staff

Position Type 1

SFHN Manager III - CalAIM Manager

Number of FTE(s) 1

1

Number of months funding is requested 1

17

Annual Salary 1

$187,134.38 USD

Start date 1

Oct 1, 2022

End date 1

Mar 2, 2024

Total Amount Requested 1

$1,870,791.94 USD

Fringe Rate 1

No answer

Fringe Cost 1

$84,699.41 USD

Justification and relation to ECM/Community Supports 1
Maximum of 500 words

The CalAIM Manager has supported
CS Program Manager and the ECM
Program Manager in accomplishing
following. Our CalAIM CS Program
Manager continues to develop and r
strategic plans to implement and
operationalize CS within the SFHN.
direct oversight of these programs h
enabled 60 alcohol Sobering Center
visits and 280 Medical Respite episo
(8,883 days) under CalAIM in 2022.
is currently preparing for the 2023 g
of three new CS services, SOMA RI
drug sobering, Managed Alcohol
Program, and Housing Navigation, a
well as the 2024 go live of at least tw
more CS services, Housing Deposit
and Housing Tenancy. Our CalAIM I
Program Manager implements strate
plans to operationalize ECM service
our populations of focus, onboards r
ECM teams, and projects capacity fe
new populations of focus (PoF). Und
her leadership, we have launched 5
ECM Teams, have triaged 560, oper
(outreached and enrolled) 487, and
closed 285 members. She is onboar
3 additional ECM Care Teams to exp
capacity for current PoF and prepare
Children and Youth and Justice Invo
PoF in 2023 and 2024.
Funding for salaries will continue thr
the SF County General Funds.

Description 1
Maximum of 250 words

Our SFHN CalAIM Manager develop
strategy and oversees the operation
ECM, CS, and serves as a liaison w
our managed care plans (MCPs) an
other City and County of San Franci
Agencies for the entire SFHN
organization.

Upload documentation if available

Documents may include but are not limi
vendor documentation or retroactive rec
and invoices.

No file uploaded

Activity 2

Associated Purchase Category 2

No answer

Which Milestone is this activity for? 2

Milestone 4

Existing or New Hire 2

New Hire

Position Type 2

SFHN Health Program Coordinator III (3 positions) and Health Program Coordinator II (1 position)

Number of FTE(s) 2

4

Number of months funding is requested 2

57

Annual Salary 2

$149,164.07 USD

Start date 2

Mar 1, 2022

End date 2

Oct 28, 2024

Total amount requested 2

$0.00 USD

Fringe Rate 2

No answer

Fringe Cost 2

$204,329.46 USD

Justification and relation to ECM/Community Supports 2
Maximum of 500 words

Requesting a total of 57 months of combined retroactive and prospectiv salary for four positions:
3 Health Coordinator III roles - salar $149,164.07
1 Health Coordinator II role - salary $123,928.06
Start and end dates reflect earliest a latest start dates for all positions combined.
(See attached spreadsheet for addit details.)
Our CalAIM CS Program Manager continues to develop and refine stra plans to implement and operationali CS within the SFHN. Her direct over of these programs has enabled 60 alcohol Sobering Center visits and 2 Medical Respite episodes (8,883 da under CalAIM in 2022. She is curre preparing for the 2023 go live of thr new CS services, SOMA RISE drug sobering, Managed Alcohol Program and Housing Navigation, as well as 2024 go live of at least two more CS services, Housing Deposits and Hou Tenancy. Our CalAIM ECM Program Manager implements strategic plans operationalize ECM services for our populations of focus, onboards new ECM teams, and projects capacity f new populations of focus (PoF). Und her leadership, we have launched 5 ECM Teams, have triaged 560, oper (outreached and enrolled) 487, and closed 285 members. She is onboa 3 additional ECM Care Teams to ex capacity for current PoF and prepar Children and Youth and Justice Invo PoF in 2023 and 2024. The new He Program Coordinator will lead progr implementation of both ECM and Community Supports in San Francis

They will drive expansion of our EC
Teams with a special focus on Child
and Youth and the Birth Equity
Populations of Focus, as well as ne
related to patient flow across the Sa
Francisco Health Network. Additiona
they will collaborate closely with our
Managed Care Plan partners to
implement new Community Support
including Environmental Accessibilit
Adaptations and Short-Term Post
Hospitalization Housing. The Health
Program Coordinator II manages the
operations of two of the ECM teams
the SFHN.

Description 2
Maximum of 250 words

Our CalAIM CS Program Manager
continues to develop and refine stra
plans to implement and operationali
CS within the SFHN. Her direct over
of these programs has enabled 60
alcohol Sobering Center visits and 2
Medical Respite episodes (8,883 da
under CalAIM in 2022. She is curren
preparing for the 2023 go live of thre
new CS services, SOMA RISE drug
sobering, Managed Alcohol Program
and Housing Navigation, as well as
2024 go live of at least two more CS
services, Housing Deposits and Hou
Tenancy. Our CalAIM ECM Program
Manager implements strategic plans
operationalize ECM services for our
populations of focus, onboards new
ECM teams, and projects capacity f
new populations of focus (PoF). Und
her leadership, we have launched 5
ECM Teams, have triaged 560, ope
(outreached and enrolled) 487, and
closed 285 members. She is onboar
3 additional ECM Care Teams to exp
capacity for current PoF and prepar
Children and Youth and Justice Invc
PoF in 2023 and 2024. The new He
Program Coordinator will lead progr
implementation of both ECM and
Community Supports in San Francis
They will drive expansion of our ECl
Teams with a special focus on Child
and Youth and the Birth Equity
Populations of Focus, as well as ne
related to patient flow across the Sa
Francisco Health Network. Additiona
they will collaborate closely with our
Managed Care Plan partners to
implement new Community Support
including Environmental Accessibilit
Adaptations and Short-Term Post
Hospitalization Housing. The Health
Program Coordinator II manages the
operations of two of the ECM teams

the SFHN.
Funding for salaries will continue thr
the SF County General Funds.

Upload documentation if available
Documents may include but are not limi
vendor documentation or retroactive req
and invoices.

No file uploaded

Activity 3

Associated Purchase Category 3

No answer

Which Milestone is this activity for? 3

Milestone 5

Existing or New Hire 3

New Hire

Position Type 3

SFHN IS Business Analyst and IS Senior
Business Analyst

Number of FTE(s) 3

2

**Number of months funding is
requested 3**

27

Annual Salary 3

$153,302.00 USD

Start date 3

Oct 1, 2022

End date 3

Mar 17, 2024

Total amount requested 3

$510,003.14 USD

Fringe Rate 3

No answer

Fringe Cost 3

$87,534.59 USD

**Justification and relation to
ECM/Community Supports 3**
Maximum of 250 words

Requesting a total of 27 months of
combined retroactive and prospectiv
salary for two positions:
IS Business Analyst - salary of
$132,407.00
IS Senior Business Analyst - salary
$153,302.00
Start and end dates reflect earliest a
latest start dates for both positions
combined.
(See attached spreadsheet for addit
details.)
They have supported the implement
of two community supports resulting
60 alcohol Sobering Center visits an
280 Medical Respite episodes (8,88
days) under CalAIM in 2022. Additic
their work has supported the launch
ECM Teams, ECM triage of 560
members, open (outreached and
enrolled) of 487 ECM members, and
closing of 285 members. Their work
also supporting the expansion of
capacity for current PoF and prepar
for Children and Youth and Justice
Involved PoF in 2023 and 2024.
Funding for salaries will continue thr
the SF County General Funds.

Description 3
Maximum of 250 words

Our IS Business Analysts analyze d
and develop reports to plan for and
operationalize programs for future
CalAIM populations of focus, and to
identify and expand the number of M
Cal beneficiaries supported by CalA

They have supported the implement
of two community supports resulting
60 alcohol Sobering Center visits ar
280 Medical Respite episodes (8,88
days) under CalAIM in 2022. Additic
their work has supported the launch
ECM Teams, ECM triage of 560
members, open (outreached and
enrolled) of 487 ECM members, and
closing of 285 members. Their work
also supporting the expansion of
capacity for current PoF and prepar
for Children and Youth and Justice
Involved PoF in 2023 and 2024.

Upload documentation if available
Documents may include but are not limi
vendor documentation or retroactive rec
and invoices.

No file uploaded

Activity 4

Associated Purchase Category 4

No answer

Which Milestone is this activity for? 4

Milestone 6

Existing or New Hire 4

New Hire

Position Type 4

SFHN Administrative Analyst

Number of FTE(s) 4

1

**Number of months funding is
requested 4**

18

Annual Salary 4

$119,533.99 USD

Start date 4

Dec 12, 2022

End date 4

Jun 11, 2024

Total Amount Requested 4

$422,599.34 USD

Fringe Rate 4

No answer

Fringe Cost 4

$61,639.79 USD

**Justification and relation to
ECM/Community Supports 4**
Maximum of 250 words

Salary request includes both retroac
and prospective funding. The CalAII
Administrative Analyst supports the
implementation of CalAIM ECM and
by conducting any CalAIM-related
financial analyses to ensure that SF
CalAIM initiatives are meeting finand
goals. Additionally, this position sup
all funding requests such as PATH
CITED, IPP, HHIP, and others.
Funding for salaries will continue thr
the SF County General Funds.

Description 4
Maximum of 250 words

The CalAIM Admin Analyst supports
CalAIM initiatives by providing finan
analysis, and partnership on all thing
related to revenue and funding. The
Admin Analyst also contributes to
CalAIM Central Team process
improvement efforts to increase
efficiency of the ECM and CS Centr
Team operations.

Upload documentation if available

Documents may include but are not limi…
vendor documentation or retroactive re…
and invoices.

No file uploaded

Activity 5

Associated Purchase Category 5

No answer

Which Milestone is this activity for? 5

Milestone 7

Existing or New Hire 5

New Hire

Position Type 5

SFHN Nurse Manager

Number of FTE(s) 5

1

Number of months funding is requested 5

18

Annual Salary 5

$262,204.96 USD

Start date 5

Mar 21, 2022

End date 5

Sep 19, 2023

Total amount requested 5

$355,822.39 USD

Fringe Rate 5

No answer

Personnel Fringe Cost 5

$65,868.91 USD

Justification and relation to ECM/Community Supports 5
Maximum of 250 words

Salary request includes both retroac…
and prospective funding.
The Nurse Manager role is essentia…
managing two of the ECM teams tha…
contribute to the 353 managed care …
members receiving ECM services
annually.
Funding for salaries will continue thr…
the SF County General Funds.

Description 5
Maximum of 250 words

The CalAIM Nurse Manager manag…
the operations of two of the ECM te…
in the SFHN and supports the ECM …
managers who are providing front li…
ECM services to managed care plan…
members.

Upload documentation if availabl…
Documents may include but are not limi…
vendor documentation or retroactive re…
and invoices.

No file uploaded

Budget 9

Personnel Cont.

Activity 6

Number of FTE(s) 6

Fringe Rate 6

Associated Purchase Category 6

No answer

Which Milestone is this activity for? 6

Milestone 4

Existing or New Hire 6

New Hire

Position Type 6

SFHN Fellows

2

Number of months funding is requested 6

24

Annual Salary 6

$120,000.00 USD

Start date 6

Jul 1, 2023

End date 6

Jun 30, 2024

Total amount requested 6

$694,396.02 USD

No answer

Fringe Cost 6

$0.00 USD

Justification and relation to ECM/Community Supports 6
Maximum of 250 words

This is for prospective funding for tw
Fellows positions for 12 months ead
a total of 24 months.
The SF Fellows will contribute
significantly to streamlining the ECM
enrollment process to increase the
number of ECM eligible members to
enrolled. Additionally, the Fellows wi
conduct research and data analysis
strengthen incorporation of race,
ethnicity, language, sexual orientatic
and gender identity into CalAIM
performance measures and plannin
required to roll out new Community
Supports and to provide insights into
factors that may affect health equity
The SF Fellows program is a 12-mo
fellowship program, thus these posit
only require 12 months of funding a
sustainability plan.
(See attached spreadsheet for detai

Description 6
Maximum of 250 words

The SF Fellows will support all curre
CalAIM initiatives with a special focu
streamlining the ECM enrollment
process, and research and data ana
to strengthen incorporation of race,
ethnicity, language, sexual orientatic
and gender identity into CalAIM
performance measures and plannin
required to roll out new Community
Supports.

Upload documentation if availabl
Documents may include but are not limi
vendor documentation or retroactive re
and invoices.

No file uploaded

Activity 7

Associated Purchase Category 7

No answer

Which Milestone is this activity for? 7

Number of FTE(s)) 7

1

Number of months funding is requested 7

12

Fringe Rate 7
Enter value in decimal form

No answer

Fringe Cost 7

$59,958.12 USD

Milestone 8

Existing or New Hire 7

Existing Staff

Position Type 7

HSH Manager I

Annual Salary 7

$223,660.00 USD

Start date 7

Apr 18, 2022

End date 7

Apr 14, 2023

Total amount requested 7

$179,287.64 USD

Justification and relation to ECM/Community Supports 7
Maximum of 250 words

The funding request for this role is t[o] cover 60% time for the HSH Manage[r]. With CITED funding HSH will hire personnel in the Planning and Information Technology programs w[ho] will operationalize all aspects of Cal[AIM]. Staff will set up workplans, develop relationships with the Managed Car[e] Plan partners, and complete all requirements required to become a Community Supports provider with t[he] MCPs. Personnel will build out a rob[ust] oversight program and build a long t[erm] strategy data exchanges. All HSH st[aff] will be hired by July 2023.
HSH will use PATH Cited funding to cover the first 18 months of the sala[ry] for the additional staff being hired in 2023 and the first 12 months of staf[f that] were hired in 2022. These staff will [be] needed to implement all aspects of CalAIM. By the end of 12 months, H[SH] will have implemented all three Community Supports services with [its] Managed Care Plans and expects t[o] generate the appropriate revenue fr[om] providing CS services as well as thr[ough] the continuous referrals made by th[e] Managed Care Plans. This revenue [will] be ongoing and based on initial projections, HSH will have sufficient funding to cover the salaries of all fi[ve] staff hired through CITED funding. H[SH] has also projected that the revenue generated from providing all three Community Support services will als[o] provide enough funding to maintain [the] IT system that will be built to enhan[ce] HSH's billing capabilities past the us[e of] CITED funding.
(See attached spreadsheet for deta[ils])

Description 7
Maximum of 250 words

The CalAIM Manager oversees the entire project launch of all three Community Support services, Housi[ng] Transition Navigation, Housing Depo[sit,] and Housing Tenancy and Sustainin[g] services. The Manager serves as a liaison between the CalAIM planning team and all other key stakeholders within HSH and externally, to coordi[nate] and prioritize key implementation ta[sks] required for launch. The CalAIM Manager establishes and builds relationships with stakeholders, inclu[ding] with Managed Care Plan partners,

Department of Public Health partner and other external and internal stakeholders. The manager will also ensure that team members are mee deadlines and respond to any challe in meeting project deliverables. The CalAIM manager serves as facilitato stakeholder meetings. Lastly, the Ca manager will ensure that status upd are provided to HSH leadership, gai leadership support where and when needed.

Upload documentation if available
Documents may include but are not limi vendor documentation or retroactive re and invoices.

No file uploaded

Activity 8

Associated Purchase Category 8

No answer

Which Milestone is this activity for? 8

Milestone 3

Existing or New Hire 8

Existing Staff

Position Type 8

HSH Senior IS Business Analyst

Number of FTE(s)) 8

No answer

Number of months funding is requested 8

18

Annual Salary 8

$207,884.00 USD

Start date 8

Oct 17, 2022

End date 8

Apr 12, 2024

Total amount requested 8

$0.00 USD

Fringe Rate 8

No answer

Fringe Cost 8

$32,700.55 USD

Justification and relation to ECM/Community Supports 8
Maximum of 250 words

The CalAIM Information Systems Business Analyst will build out key exchange workflows (interim and lo term), will have the technical knowle and problem solving capability to determine solutions to bridge any ga between the current HSH data exch capabilities and the MCPS, which w allow HSH to stand up three Housin Community Supports to serve an estimated 8,850 Medi-Cal beneficia annually.
The Department of Homelessness a Supportive Housing will use PATH C funding to cover the first 18 months the salaries for the additional staff b hired in 2023 and the first 12 months staff that were hired in 2022. These will be needed to implement all aspe of CalAIM. By the end of 12 months HSH will have implemented all three Community Supports services with Managed Care Plans and expects to generate the appropriate revenue fr providing Community Supports serv as well as through the continuous referrals made by the Managed Car Plans. This revenue will be ongoing based on initial projections, HSH wil

have sufficient funding to cover the salaries of all five staff hired throug CITED funding. HSH has also proje that the revenue generated from providing all three Community Supp services will also provide enough fu to maintain the IT system that will be built to enhance HSH's billing capab past the use of CITED funding. (See attached spreadsheet for detai

Description 8
Maximum of 250 words

The CalAIM Information Systems Business Analyst will build out key exchange workflows (interim and lor term), will have the technical knowle and problem solving capability to determine solutions to bridge any ga between the current HSH data exch capabilities and the MCPS. This IS Business Analyst will also serve to provide a key role in selecting a ven that can help build a long-term solut

Upload documentation if available
Documents may include but are not limi vendor documentation or retroactive re and invoices.

No file uploaded

Activity 9

Associated Purchase Category 9

No answer

Which Milestone is this activity for? 9

Milestone 3

Existing or New Hire 9

Existing Staff

Position Type 9

HSH Pr Administrative Analyst

Number of FTE(s) 9

1

Number of months funding is requested 9

18

Annual Salary 9

$217,793.00 USD

Start date 9

Oct 3, 2022

End date 9

Mar 29, 2024

Total amount requested 9

$149,819.71 USD

Fringe Rate 9

No answer

Personnel Fringe Cost 9

$58,473.17 USD

Justification and relation to ECM/Community Supports 9
Maximum of 250 words

The CalAIM Implementation Analys serves as a project manager outlinir key deliverables, deadlines, assignir tasks to team members, and coordinating with all key stakeholde accomplish tasks., supporting the la of all three Community Support serv Housing Transition Navigation, Hous Deposits, and Housing Tenancy and Sustaining services, which will serve estimated 8,850 Medi-Cal beneficiar annually.
The Department of Homelessness a Supportive Housing will use PATH C funding to cover the first 18 months the salaries for the additional staff b

hired in 2023 and the first 12 month: staff that were hired in 2022. These will be needed to implement all aspe of CalAIM. By the end of 12 months HSH will have implemented all three Community Supports services with I Managed Care Plans and expects to generate the appropriate revenue fr providing Community Supports serv as well as through the continuous referrals made by the Managed Car Plans. This revenue will be ongoing based on initial projections, HSH wil have sufficient funding to cover the salaries of all five staff hired through CITED funding. HSH has also proje that the revenue generated from providing all three Community Supp services will also provide enough fu to maintain the IT system that will be built to enhance HSH's billing capal past the use of CITED funding.
(See attached spreadsheet for detai

Description 9
Maximum of 250 words

The CalAIM Implementation Analyst serves as a project manager outlinir key deliverables, deadlines, assignir tasks to team members, and coordinating with all key stakeholde accomplish tasks. The CalAIM Implementation analyst will complete documentation required by the MCF This analyst will also work closely w the HSH IT team to develop an inter file exchange process that meets DI requirements. Lastly, this analyst wil ensure that all relevant funding requ applications are completed and submitted.
(See attached spreadsheet for detai

Upload documentation if available
Documents may include but are not limi vendor documentation or retroactive rec and invoices.

No file uploaded

Activity 10

Associated Purchase Category 10

No answer

Which Milestone is this activity for? 10

Milestone 10

Number of FTE(s) 10

2

Number of months funding is requested 10

36

Annual Salary 10

Fringe Rate 10

No answer

Personnel Fringe Cost 10

$154,530.49 USD

Description 10
Maximum of 250 words

Existing or New Hire 10

New Hire

Position Type 10

HSH Sr Admin Analyst

$190,472.00 USD

Start date 10

Jul 1, 2023

End date 10

Dec 31, 2024

Total amount requested 10

$4,048.89 USD

This request is for 2 positions for 18 months each, totaling 36 months. The two Senior Administrative Analy will sit in the planning division with the CalAIM Manager and CalAIM Implementation Analyst and will sup all key planning and project activities supporting the launch of all three Community Support services, Housi Transition Navigation, Housing Dep and Housing Tenancy and Sustainin services, which will serve an estima 8,850 Medi-Cal beneficiaries annua These analysts will work with the Program Managers, CBO Providers Administrative teams to build out desktop manuals, training documentation and guides, as well improve Provider documentation of Community Support service activitie the HMIS system. Post launch, the Senior administrative analysts will w to create a continuous monitoring system at HSH to support all improvement activities.
The Department of Homelessness a Supportive Housing will use PATH C funding to cover the first 18 months the salaries for the additional staff b hired in 2023 and the first 12 month staff that were hired in 2022. These will be needed to implement all aspe of CalAIM. By the end of 12 months HSH will have implemented all three Community Supports services with Managed Care Plans and expects to generate the appropriate revenue fr providing Community Supports serv as well as through the continuous referrals made by the Managed Car Plans. This revenue will be ongoing based on initial projections, HSH wil have sufficient funding to cover the salaries of all five staff hired through CITED funding. HSH has also proje that the revenue generated from providing all three Community Supp services will also provide enough fu to maintain the IT system that will be built to enhance HSH's billing capab past the use of CITED funding.
(See attached spreadsheet for detai

Justification and relation to ECM/Community Supports 10
Maximum of 250 words

4. The two Senior Administrative Analysts will sit in the planning divis with the CalAIM Manager and CalAI Implementation Analyst and will sup all key planning and project activitie These analysts will work with the Program Managers, CBO Providers

Administrative teams to build out desktop manuals, training documentation and guides, as well a improve Provider documentation of Community Support service activitie the HMIS system. Post launch, the Senior administrative analysts will w to create a continuous monitoring system at HSH to support all improvement activities.

Upload documentation if availabl
Documents may include but are not limi
vendor documentation or retroactive re
and invoices.

No file uploaded

Total

Total Amount Requested: Increasing Provider Workforce

$0.00 USD

Total Amount Requested: Providing upfront funding needed to support capacity and infrastructure necessary to deliver ECM and Community Supports services

$10,159,324.00 USD

Toal Amount Requested: Developing a plan to conduct outreach to populations who have traditionally been under-resourced and/or underserved to engage them in care.

$0.00 USD

Milestone amount and Total budget activity amount must be equal. These amounts should be the amount of funding you are requesting. If these amounts do not match, or do not represent the amount of funds you are requesting, pleae return to the Milestone page or Budget pages to correct your amounts.

Milestones total amount requested

$15,196,093.07 USD

Total Amount Requested: Modifying, purchasing and/or developing the necessary referral, billing, data reporting or other infrastructure and IT systems, to support integration into CalAIM.

$850,000.00 USD

Total Amount Requested: Evaluating and monitoring ECM and Community Supports service capacity to assess gaps and identifying strategies to address gaps.

$0.00 USD

Total Amount Requested: Personnel

$4,186,769.07 USD

Total amount from all budget activities

$15,196,093.07 USD

Attestations

Attestations

As an authorized representative of the Applicant, the Applicant attests as follows and agrees to the following conditions:

- The funding received through the CITED initiative will not duplicate or supplant4 reimbursement received through other programs/initiatives (e.g., the Incentive Payment Program).

- The funding received through the CITED initiative will not duplicate or supplant5 reimbursement or activities covered under Medi-Cal.

- Funding received for the CITED initiative will only be spent on allowable uses as stated above, or that the Applicant has received express DHCS approval for.

- Funding received for the CITED initiative will not be spent on unallowable uses as stated (add an attachment below or in the terms and conditions for them to sign).

- Failure to comply will result in termination of CITED funding

- The Applicant will submit progress reports on CITED funding in a manner and on a timeframe specified by the TPA and/or DHCS.

- The Applicant will respond to general inquiries from the TPA and/or DHCS pertaining to the Collaborative Planning and Implementation initiative within one business day of receipt, and provide requested information within five business days, unless an alternate timeline is approved or determined necessary by the TPA and/or DHCS.

- The Applicant understands that the TPA and/or DHCS may suspend or terminate CITED funding if a corrective action has been imposed and persistent poor performance continues. Should funding be terminated, the TPA and/or DHCS shall provide notice to the Applicant and request a close-out plan due to DHCS within 30 calendar days, unless significant harm to members will occur, in which case the TPA and/or DHCS may request a close-out plan within 10 business days.

- The Applicant will alert DHCS if circumstances prevent it from carrying out activities described in the program application. In such cases, the Applicant may be required to return unused funds to DHCS contingent upon the circumstances.

As the authorized representative of the Applicant, I attest that all information provided in this application is true and accurate to the best of my knowledge.

First and last name *

Kathleen Reed

Title *

CalAIM Community Supports Program Manager

Date *

May 31, 2023