LAUREN A. POST

EMPLOYMENT

Director, Municipal Credit Group, Stone & Youngberg LLC

San Francisco, CA

Western regional investment bank, acquired by Stifel in 2011

2002-13

- · Head credit analyst for bonds originated and traded by largest underwriter of California municipal debt
- Designed and managed proprietary credit-tracking database for underwriting, sales, and trading divisions
- Authored publications on municipal credit analysis for investors and industry professionals
- Recipient of two national industry awards for credit analysis in land-secured debt sector
- Partner in firm prior to its acquisition

Strategy Consultant, Messina & Graham

San Francisco and Thousand Oaks, CA

Consortium of former McKinsey & Company and other professionals

1996-2001

- Management consultant to Amgen Inc., world's largest biotechnology company
- Pushed company's transition from insular, research-based organization to multinational pharmaceutical concern focused on efficiency, profitability, and global competitiveness
- Performed operations diagnostics; reengineered business processes; restructured departments; developed performance and cost metrics; launched formal succession planning; spun off new business venture

Vice President, Rauscher Pierce Refsnes, Inc.

San Francisco, CA

Western regional investment bank, subsequently acquired by RBC Capital Markets

1990-95

- Investment banker for \$1 billion of taxable and tax-exempt debt issued by public agencies throughout California to fund capital projects, eliminate cash flow shortfalls, and refinance high-yield securities
- Structured and managed bond transactions; marketed, priced, and closed issues; invested proceeds; maintained relationships with and secured repeat business from statewide account base

National Finance Director, Bruce Babbitt presidential primary campaign	Phoenix, AZ, 1987-88
Fundraising Director, Women's Campaign Fund (PAC)	Washington, DC, 1985-87
Deputy Finance Director, Mondale-Ferraro presidential campaign	Washington, DC, 1984
Legislative Assistant, U.S. Congress (House of Representatives)	Washington, DC, 1983-84
Assistant Director, Foundation and Corporate Relations, Sierra Club	San Francisco, CA, 1979-83

EDUCATION

Stanford University Graduate School of Business, MBA, 1990	Stanford, CA, 1988-90
Stanford University, BA, Political Science and History, 1979	Stanford, CA, 1977-79
Brown University	Providence, RI, 1975-77

VOLUNTEERISM

 The East Cut Community Benefit District Board of Directors, <i>President 2015-17</i> Transbay Citizens Advisory Committee, <i>Chair 2019-21</i> 2012-present 2015-17 2013-21
• Transhay Citizens Advisory Committee Chair 2010 21
Transbay Chizens Advisory Committee, Chair 2019-21
• Transbay Joint Powers Authority Citizens Advisory Committee, <i>Vice Chair</i> 2016-17 2015-17
• Millennium Tower Grand Residences Homeowners Association, <i>President 2015-16</i> 2012-16
• San Francisco Art Institute Council, <i>Vice President 1995-96</i> 1992-96
• Various California political campaigns (community organizing, fundraising) 1979-82