

	A	B	C	D	E	F	G
1	Appendix B-1, Page 1						
2	103.00						
3	<b>HUMAN SERVICES AGENCY BUDGET SUMMARY</b>						
4	<b>BY PROGRAM</b>						
5	Name			Term			
6	Children's Council of San Francisco			July 1, 2017-June 30, 2022			
7	(Check One) New      Modification <input checked="" type="checkbox"/>						
8	If modification, Effective Date of Mod. 2/1/2020      No. of Mod. 1						
9	<b>Program: Integrated Services 17-22 - ALL PROGRAMS</b>						
10	Budget Reference Page No.(s)	Actual	Actual	Actual	Actual	Budgeted	
11	Program Term	FY17-18	FY18-19	FY19-20	FY20-21	FY21-22	Total
12	<b>Expenditures</b>						
13	Salaries & Benefits	\$3,691,785	\$4,371,533	\$4,647,643	\$4,243,800	\$4,428,289	\$21,383,049
14	Operating Expense	\$1,263,494	\$1,704,132	\$1,575,328	\$1,834,966	\$2,444,857	\$8,822,777
15	<b>Subtotal</b>	<b>\$4,955,278</b>	<b>\$6,075,665</b>	<b>\$6,222,970</b>	<b>\$6,078,766</b>	<b>\$6,873,146</b>	<b>\$30,205,826</b>
16	Indirect Percentage (%)	11.4%	11.3%	11.2%	13.0%	14.4%	
17	Indirect Cost (Line 16 X Line 15)	\$564,186	\$685,398	\$694,178	\$791,873	\$992,608	\$3,728,243
18	Capital Expenditure	\$796	\$8,215	34,220	-	-	\$43,230
19	<b>Subtotal w/o Pass-Through</b>	<b>\$5,520,260</b>	<b>\$6,769,278</b>	<b>\$6,951,368</b>	<b>\$6,870,640</b>	<b>\$7,865,754</b>	<b>\$33,977,299</b>
20	Direct Client Pass-Through	\$47,851,446	\$51,508,595	\$71,709,434	\$73,188,161	\$104,282,928	\$348,540,564
21	<b>Total Expenditures</b>	<b>\$53,371,706</b>	<b>\$58,277,873</b>	<b>\$78,660,802</b>	<b>\$80,058,801</b>	<b>\$112,148,682</b>	<b>\$382,517,863</b>
22	<b>HSA Revenues</b>						
23	General Fund - Admin	\$5,520,260	\$6,769,278	\$6,951,368	\$6,870,640	\$7,865,754	\$33,977,299
24	General Fund - Pass-Through	\$47,851,446	\$51,508,595	\$71,709,434	\$73,188,161	\$104,282,928	\$348,540,564
25	Local Funding (primarily for Nutrition)						
26							
27							
28							
29							
30							
31	<b>TOTAL HSA REVENUES</b>	<b>\$53,371,706</b>	<b>\$58,277,873</b>	<b>\$78,660,802</b>	<b>\$80,058,801</b>	<b>\$112,148,682</b>	<b>\$382,517,863</b>
32	<b>Other Revenues</b>						
33							
34							
35							
36							
37							
38	Total Other Revenues	-	-	-	-	-	-
39	<b>Total Revenue</b>	<b>\$53,371,706</b>	<b>\$58,277,873</b>	<b>\$78,660,802</b>	<b>\$80,058,801</b>	<b>\$112,148,682</b>	<b>\$382,517,863</b>
40							
41	Full Time Equivalent (FTE)						
43	<b>2% CODB Baseline Total Operating</b>						
44	Prepared by: Cody Cheng	Telephone No.:				Date	
45	HSA-CO Review Signature:	_____					
46	HSA #1						1/14/2022

	A	B	C	H	M	N	O
1	Appendix B-1, Page 2						
2							
3	<b>HUMAN SERVICES AGENCY BUDGET SUMMARY</b>						
4	<b>BY PROGRAM</b>						
5	Name			Term			
6	Children's Council of San Francisco			July 1, 2017-June 30, 2022			
7	(Check One) New <input checked="" type="checkbox"/> Modification X						
8	If modification, Effective Date of Mod. 2/1/2020 No. of Mod. 1						
9	<b>Program: Federal/State Subsidy</b>						
10	Budget Reference Page No.(s)						
11	Program Term	Actual FY17-18	Actual FY18-19	Actual FY19-20	Actual FY20-21	Budgeted FY21-22	Total
12	<b>Expenditures</b>						
13	Salaries & Benefits	\$2,287,099	\$2,565,304	\$2,763,062	\$2,599,615	\$1,971,533	\$17,549,288
14	Operating Expense	\$831,744	\$998,681	\$901,879	\$1,113,231	\$1,521,170	\$7,381,815
15	<b>Subtotal</b>	<b>\$3,118,843</b>	<b>\$3,563,985</b>	<b>\$3,664,941</b>	<b>\$3,712,846</b>	<b>\$3,492,703</b>	<b>\$24,931,104</b>
16	Indirect Percentage (%)	11.2%	10.9%	10.9%	13.5%	15%	
17	Indirect Cost (Line 16 X Line 15)	\$347,838	\$388,221	\$399,478	\$502,179	\$506,858	\$3,046,230
18	Capital Expenditure	-	\$5,697	-	-	-	\$5,697
19	<b>Subtotal before Pass-Through</b>	<b>\$3,466,681</b>	<b>\$3,957,903</b>	<b>\$4,064,419</b>	<b>\$4,215,024</b>	<b>3,999,561</b>	<b>\$27,983,031</b>
20	Direct Client Pass-Through	\$16,770,007	\$18,387,235	\$16,697,926	\$14,130,655	\$18,847,532	\$115,661,936
21	Direct Client Pass-Through-FCS Bridge	\$31,498	\$447,801	\$482,024	\$272,440	\$572,562	\$2,560,788
22	<b>Total Expenditures</b>	<b>\$20,268,186</b>	<b>\$22,792,938</b>	<b>\$21,244,369</b>	<b>\$18,618,120</b>	<b>\$23,419,655</b>	<b>\$146,205,755</b>
23	<b>HSA Revenues</b>						
24	General Fund - Admin	\$3,466,681	\$3,897,666	\$4,064,419	\$4,215,024	3,999,560.50	\$27,922,794
25	General Fund - Pass-Through	\$16,770,007	\$18,387,235	\$16,697,926	\$14,130,655	\$18,724,581	\$115,538,985
26	General Fund - Admin- FCS Navigator	\$0	\$57,851	\$0	\$0	\$88,619	\$146,470
27	General Fund - Admin- FCS Trauma	\$0	\$2,385	\$0	\$0	\$34,332	\$36,717
28	General Fund Pass-Through FCS Bridge	\$31,498	\$447,801	\$482,024	\$272,440	\$572,562	\$2,560,788
29							
30							
31							
32	<b>TOTAL HSA REVENUES</b>	<b>\$20,268,186</b>	<b>\$22,792,938</b>	<b>\$21,244,369</b>	<b>\$18,618,120</b>	<b>\$23,419,655</b>	<b>\$146,205,755</b>
33	<b>Other Revenues</b>						
34							
35							
36							
37							
38							
39	<b>Total Revenues</b>	<b>\$20,268,186</b>	<b>\$22,792,938</b>	<b>\$21,244,369</b>	<b>\$18,618,120</b>	<b>\$23,419,655</b>	<b>\$146,205,755</b>
40	Full Time Equivalent (FTE)						
42	Prepared by: Cody Cheng			Telephone No.:		Date	
43	HSA-CO Review Signature: _____						
44	HSA #1 <span style="float: right;">1/14/2022</span>						

Program: Federal/State Subsidy  
 (Same as Line 9 on HSA #1)

Salaries & Benefits Detail

10	11	Agency Totals		For HSA Program		FY17-18	FY18-19	FY19-20	FY20-21	FY21-22	TOTAL
		Annual Full Time Salary for FTE	Total FTE	% FTE funded by HSA (Max 100%)	Adjusted FTE	Federal/State Subsidy	Federal/State Subsidy	Federal/State Subsidy	Federal/State Subsidy	Federal/State Subsidy	
						Actual Salary	Actual Salary	Actual Salary	Actual Salary	Budgeted Salary	
12	13	14	15	16	17	18	19	20	21	22	23
	POSITION TITLE										
	Family Subsidy Specialist I	\$42,881	1.00	45%	0.45	\$16,368	\$19,124	\$18,432	\$16,966	\$12,208	\$83,098
	Family Service Specialist II	\$53,798	1.00	45%	0.45	\$24,844	\$26,174	\$24,676	\$0	\$0	\$75,694
	Family Service Specialist II	\$52,743	1.00	45%	0.45	\$24,715	\$26,172	\$24,067	\$22,114	\$15,024	\$112,093
	Family Service Specialist II	\$52,743	1.00	45%	0.45	\$25,610	\$26,070	\$26,121	\$21,802	\$15,024	\$114,626
	Family Service Specialist II	\$52,743	1.00	45%	0.45	\$24,997	\$26,070	\$24,456	\$20,923	\$15,024	\$111,470
	Family Service Specialist II	\$52,743	1.00	45%	0.45	\$25,041	\$26,148	\$24,765	\$22,131	\$15,024	\$113,108
	Family Service Specialist II	\$52,743	1.00	45%	0.45	\$24,758	\$24,418	\$24,268	\$22,124	\$15,024	\$110,593
	Family Service Specialist II	\$52,743	1.00	58%	0.45	\$23,131	\$25,979	\$24,557	\$20,522	\$19,364	\$113,552
	Family Service Specialist II	\$52,743	1.00	58%	0.45	\$22,582	\$25,947	\$24,647	\$21,804	\$19,364	\$114,344
	Family Service Specialist II	\$51,217	1.00	45%	0.45	\$22,594	\$24,353	\$21,514	\$16,257	\$14,383	\$99,101
	Family Service Specialist II	\$49,730	1.00	58%	0.45	\$20,994	\$17,381	\$22,745	\$18,575	\$17,960	\$97,655
	Family Service Specialist II	\$48,264	1.00	45%	0.45	\$20,377	\$22,091	\$18,453	\$19,002	\$13,849	\$93,772
	Family Service Specialist II	\$48,264	1.00	45%	0.45	\$19,161	\$21,667	\$22,051	\$18,955	\$13,801	\$95,637
	Family Service Specialist II	\$48,264	1.00	58%	0.45	\$20,371	\$21,885	\$21,139	\$18,393	\$17,719	\$99,506
	Family Service Specialist II	\$46,858	1.00	58%	0.45	\$20,219	\$21,793	\$20,894	\$18,268	\$17,038	\$98,211
	Family Service Specialist II	\$48,264	1.00	45%	0.45	\$19,411	\$20,961	\$21,644	\$18,271	\$13,671	\$93,957
	Family Service Specialist II	\$47,500	1.00	58%	0.45	\$26,929	\$17,945	\$20,380	\$16,454	\$14,612	\$96,320
	Family Service Specialist II	\$48,264	1.00	58%	0.45	\$951	\$21,670	\$24,265	\$15,647	\$16,660	\$79,194
	Family Service Specialist II	\$48,264	1.00	58%	0.45	\$2,781	\$17,785	\$16,983	\$0	\$13,934	\$51,483
	FS Training & Software Coordinator	\$49,723	1.00	45%	0.45	\$0	\$0	\$0	\$0	\$0	\$0
	CCR&R III Family Support Navigator	\$ 54,892	100%	50%	0.50	\$14,609	\$5,450	\$22,321	\$19,812	\$15,096	\$77,289
	CCR&R III Family Support Navigator	\$ 51,739	100%	50%	0.50			\$17,177	\$19,542	\$15,476	\$52,195
	CCR&R III Family Support Navigator	\$ 51,739	100%	50%	0.50			\$0	\$0	\$16,397	\$16,397
	CCR&R III Family Support Navigator	\$ 51,739	100%	50%	0.50			\$0	\$0	\$16,197	\$16,197
	CCR&R IV Family Support Navigator	\$36,196	0.56	45%	0.45	\$0	\$9,269	\$476	\$0	\$0	\$9,744
	Family Subsidy Payment Manager	\$80,000	1.00	30%	0.30	\$30,622	\$35,374	\$34,934	\$25,355	\$9,359	\$135,644
	Program Training Manager	\$ 71,259	100%	58%	0.58			\$0	\$0	\$25,875	\$25,875
	Family Support Trainer	\$ 56,519	100%	45%	0.45			\$22,580	\$22,169	\$13,343	\$58,092
	Family Support Manager	\$ 83,000	100%	15%	0.15	\$15,039	\$26,855	\$33,350	\$6,672	\$6,632	\$88,548
	Child Care Resource and Referral Counselor	\$ 52,743	100%	4%	0.04			\$0	\$14,834	\$1,335	\$16,169
	Child Care Resource and Referral Specialist	\$48,264	1.00	4%	0.04	\$19,305	\$21,373	\$20,583	\$18,125	\$1,207	\$80,593
	Child Care Resource and Referral Specialist 2	\$43,495	1.00	45%	0.45	\$2,076	\$20,434	\$0	\$0	\$0	\$22,509
	Child Care Payment Services Supervisor	\$60,900	1.00	45%	0.45	\$0	\$9,423	\$16,722	\$0	\$0	\$26,144
	Child Care Provider Relationship Coordinator	\$50,233	1.00	12%	0.12			\$22,088	\$20,369	\$0	\$42,457
	Client Relations Coordinator	\$44,187	1.00	12%	0.12			\$6,263	\$16,929	\$0	\$23,192
	Client Relations Representative	\$46,935	1.00	45%	0.45	\$20,118	\$9,945	\$21,281	\$18,042	\$0	\$69,386
	Client Relations Representative	\$46,015	1.00	4%	0.04	\$17,198	\$887	\$13,424	\$14,327	\$1,165	\$47,002
	Client Relations Representative II	\$42,227	1.00	45%	0.45	\$0	\$19,515	\$5,645	\$0	\$0	\$25,160
	Communications & Design Associate	\$56,318	1.00	45%	0.45	\$16,358	\$26,141	\$24,137	\$21,367	\$15,980	\$103,983
	Director of Marketing & Communication	\$ 106,177	100%	40%	0.40			\$0	\$40,361	\$26,814	\$67,175
	Communications Manager	\$93,832	1.00	45%	0.45	\$28,173	\$42,401	\$43,189	\$0	\$0	\$113,764
	Data Analyst	\$85,102	1.00	45%	0.45	\$38,547	\$41,454	\$0	\$0	\$0	\$80,000
	Early Learning SF Data Analysis	\$48,817	1.00	45%	0.45	\$0	\$0	\$0	\$0	\$0	\$0
	Director, Family Subsidy Services	\$120,811	1.00	45%	0.45	\$50,238	\$56,617	\$0	\$0	\$0	\$106,856
	Family and Children Program Specialist	\$52,743	1.00	58%	0.58	\$24,314	\$26,010	\$24,520	\$21,370	\$19,364	\$115,580
	Family and Children Program Specialist	\$52,743	1.00	58%	0.58	\$24,756	\$25,820	\$24,799	\$18,637	\$19,364	\$113,377
	Family Child Care Home Education Network Mngr	\$66,386	1.00	32%	0.32	\$21,194	\$849	\$22,123	\$0	\$0	\$44,166
	Program Mgr Family Engagement Specialization	\$ 73,120	100%	47%	0.47			\$0	\$21,251	\$21,698	\$42,949
	FCCHEN Family Engagement Specialist 1	\$55,430	1.00	32%	0.32	\$21,853	\$17,743	\$17,733	\$16,846	\$0	\$74,174
	FCCHEN Family Engagement Specialist 2	\$50,836	1.00	32%	0.32	\$24,761	\$16,758	\$16,258	\$14,542	\$0	\$72,319
	FCC- Quality Network Instructional Coach	\$64,634	-	48%	-			\$0	\$212	\$0	\$212
	FCC- Quality Network Instructional Coach	\$64,634	-	48%	-			\$0	\$414	\$0	\$414
	Family Service Payments Support	\$ 55,756	100%	58%	0.58	\$26,183	\$27,429	\$26,459	\$23,460	\$20,470	\$124,002
	Family Service Payments Support	\$ 55,756	100%	58%	0.58	\$25,929	\$27,661	\$25,439	\$23,404	\$20,470	\$122,902
	Family Service Payments Technician	\$49,710	1.00	50%	0.50	\$23,610	\$24,697	\$22,780	\$0	\$0	\$71,086
	Family Service Payments Technician	\$39,768	1.00	50%	0.50	\$19,136	\$19,656	\$18,261	\$19,644	\$15,671	\$92,369

	A	B	C	D	E	F	G	L	Q	V	W
69	Family Service Payments Technician	\$46,858	1.00	50%	0.50	\$23,326	\$24,686	\$22,733	\$16,046	\$14,584	\$101,375
70	Family Service Payments Technician	\$49,710	1.00	50%	0.50	\$20,780	\$24,661	\$22,782	\$24,063	\$15,734	\$108,021
71	Family Service Payments Technician	\$49,710	1.00	50%	0.50	\$23,337	\$23,846	\$19,749	\$20,372	\$15,734	\$103,037
72	Family Service Payments Technician	\$49,710	1.00	50%	0.50	\$23,261	\$22,785	\$19,524	\$19,533	\$15,734	\$100,838
73	Family Service Payments Technician	\$44,167	1.00	50%	0.50	\$20,466	\$19,226	\$18,616	\$20,674	\$13,768	\$92,749
74	Family Service Payments Technician	\$46,858	1.00	50%	0.50	\$16,701	\$19,647	\$19,246	\$17,977	\$16,900	\$90,471
75	Family Subsidy Program Manager	\$84,016	1.00	45%	0.45	\$35,781	\$37,593	\$33,678	\$29,890	\$23,871	\$160,813
76	Family Subsidy Program Manager 2	\$73,080	1.00	38%	0.38	\$30,795	\$33,527	\$35,790	\$31,892	\$0	\$132,004
77	Family Subsidy Program Manager 1	\$79,058	1.00	45%	0.45	\$17,307	\$29,776	\$8,620	\$24,865	\$22,462	\$103,030
78	Family Subsidy Provider Coordinator	\$51,217	100%	24%	0.24	\$23,130	\$22,762	\$24,965	\$21,619	\$5,619	\$98,094
79	Family Subsidy Provider Coordinator	\$ 54,612	100%	30%	0.30	\$21,617	\$22,745	\$22,622	\$21,431	\$10,371	\$99,785
80	Family Subsidy Provider Coordinator	\$ 52,743	100%	32%	0.32	\$19,344	\$19,431	\$16,820	\$18,464	\$10,683	\$84,742
81	Family Subsidy Provider Outreach Coordinator	\$54,129	1.00	32%	0.32	\$22,993	\$24,178	\$11,012	\$20,342	\$10,847	\$89,372
82	Payment Services Lead	\$ 50,233	100%	50%	0.50			\$0	\$18,940	\$15,792	\$34,732
83	Associate Director of CC Quality & Business Supports	\$ 104,500	100%	35%	0.35			\$0	\$7,184	\$22,585	\$29,769
84	Family Subsidy Quality Assurance Coordinator	\$49,550	1.00	45%	0.45	\$39,950	\$13,992	\$21,558	\$19,590	\$14,251	\$109,341
85	Program Manager- Play Lab	\$75,254	1.00	7%	0.07	\$0	\$0	\$19,544	\$26,337	\$3,325	\$49,206
86	A/P Accountant	\$67,245	1.00	35%	0.35	\$19,066	\$20,048	\$18,701	\$16,339	\$14,897	\$89,051
87	Account Receivable Accountant	\$57,771	1.00	32%	0.32	\$14,348	\$11,998	\$18,691	\$9,502	\$0	\$54,539
88	Parent Voices Organizer	\$79,590	1.00	14%	0.14			\$0	\$0	\$7,035	\$7,035
89	Associate Director of Parent Services	\$93,877	1.00	27%	0.27	\$31,547	\$11,376	\$5,026	\$0	\$0	\$47,949
90	Senior Director of Child Care Family Services	\$ 138,046	1.00	45%	0.45			\$56,455	\$58,100	\$39,220	\$153,775
91	Director of Child Care Family Services	\$ 121,000	1.00	44%	0.44			\$0	\$61,680	\$53,912	\$115,592
92	Associate Director Child Care Family Services	\$98,185	1.00	16%	0.16			\$40,016	\$0	\$0	\$40,016
93	Associate Director, Family Subsidy Services	\$96,713	1.00	45%	0.45	\$29,785	\$34,098	\$0	\$0	\$0	\$63,882
94	Associate Director of Business Supports	\$ 91,917	100%	35%	0.35			\$0	\$0	\$7,344	\$7,344
95	Business & Technology Support Data Coordinator	\$54,900	1.00	9%	0.09	\$0	\$5,088	\$4,916	\$1,507	\$0	\$11,510
96	Budget & Contracts Manager	\$93,000	1.00	32%	0.32	\$0	\$26,278	\$24,607	\$34,817	\$0	\$85,702
97	CCR&R II: Education & Outreach Specialist	\$46,698	1.00	20%	0.20	\$26,222	\$14,289	\$17,938	\$18,738	\$4,145	\$81,332
98	CCR&R II: Education & Outreach Specialist	\$47,258	1.00	45%	0.45	\$27,262	\$16,650	\$20,388	\$18,140	\$0	\$82,440
99	Chief Financial Officer	\$205,894	1.00	36%	0.36	\$45,090	\$50,952	\$53,289	\$57,663	\$46,405	\$253,399
100	Chief Program Officer	\$170,556	1.00	38%	0.38	\$44,175	\$64,238	\$70,448	\$0	\$0	\$178,861
101	Director of Financial and Operation	\$152,250	1.00	32%	0.32	\$0	\$0	\$46,448	\$26,604	\$0	\$73,053
102	Research and Evaluation Program Manager	\$80,000	1.00	58%	0.58			\$0	\$0	\$19,344	\$19,344
103	Senior Director of Research, Data and Evaluation	\$130,000	1.00	46%	0.46			\$0	\$0	\$37,437	\$37,437
104	Senior Manager - Data Strategist	\$ 110,000	100%	40%	0.40			\$0	\$26,760	\$27,355	\$54,115
105	Data Manager	\$ 90,000	100%	40%	0.40			\$0	\$0	\$23,213	\$23,213
106	Data Strategist	\$97,227	1.00	32%	0.32	\$6,495	\$31,755	\$30,870	\$0	\$0	\$69,120
107	Chief Technology Officer	\$ 165,250	100%	40%	0.40			\$10,974	\$42,968	\$41,383	\$95,325
108	Director IT	\$137,961	1.00	32%	0.32	\$37,382	\$40,050	\$10,799	\$0	\$0	\$88,231
109	Chief Advancement Officer	\$ 168,886	100%	25%	0.25			\$34,480	\$29,650	\$26,433	\$90,563
110	Director of Advancement	\$153,758	1.00	23%	0.23	\$29,250	\$39,650	\$0	\$0	\$0	\$68,900
111	Director, Parent Services	\$103,769	1.00	32%	0.32	\$33,538	\$29,264	\$0	\$0	\$0	\$62,802
112	Facilities Coordinator	\$50,704	1.00	32%	0.32	\$11,770	\$17,208	\$15,835	\$5,239	\$0	\$50,052
113	Training Supervisor	\$ 60,000	100%	45%	0.45	\$21,727	\$25,248	\$26,510	\$0	\$17,046	\$90,531
114	Finance Manager & Controller	\$136,003	1.00	38%	0.38	\$39,702	\$41,440	\$45,504	\$43,485	\$32,629	\$202,759
115	Policy Communications Associate	\$ 75,000	100%	6%	0.06			\$0	\$0	\$2,214	\$2,214
116	Director of Public Policy Communication	\$ 109,200	100%	19%	0.19			\$16,107	\$41,238	\$13,067	\$70,412
117	Director of Community, Innovation and Impact	\$107,537	1.00	12%	0.12			\$32,567	\$33,091	\$0	\$65,658
118	Associate Director Community, Innovation & Im	\$98,586	1.00	14%	0.14			\$0	\$10,678	\$0	\$10,678
119	Strategic Innovations Manager	\$98,586	1.00	32%	0.32	\$17,127	\$26,208	\$30,876	\$0	\$0	\$74,211
120	Community Outreach & Partnership Project Mgr	\$ 78,720	100%	58%	0.58	\$0	\$13,030	\$33,534	\$29,762	\$28,828	\$105,154
121	IT Support Specialist	\$61,540	1.00	40%	0.40	\$0	\$15,699	\$17,124	\$15,127	\$15,192	\$63,141
122	HelpDesk Manager	\$ 85,000	100%	40%	0.40			\$0	\$0	\$16,735	\$16,735
123	Network Manager	\$82,241	1.00	32%	0.32	\$25,077	\$27,056	\$25,758	\$22,670	\$0	\$100,561
124	Office Coordinator	\$53,799	1.00	32%	0.32	\$17,197	\$18,364	\$16,890	\$7,922	\$0	\$60,373
125	Associate Director of Facilities	\$ 90,000	100%	38%	0.38			\$0	\$0	\$13,337	\$13,337
126	Operation Office Manager (Director of Facilities)	\$115,000	1.00	38%	0.38	\$27,889	\$29,261	\$29,739	\$0	\$27,121	\$114,010
127	Facilities & Operations Coordinator	\$ 45,493	100%	38%	0.38			\$0	\$3,254	\$10,978	\$14,232
128	Operations Associate	\$ 32,345	100%	38%	0.38			\$0	\$0	\$7,675	\$7,675
129	Operations Support/Assistant	\$28,760	0.56	32%	0.32	\$5,001	\$8,765	\$9,011	\$8,166	\$0	\$30,943
130	Senior Analyst	\$ 93,676	100%	28%	0.28			\$41,129	\$36,835	\$16,461	\$94,425
131	Senior Accountant & Budget Analyst	\$66,847	1.00	32%	0.32	\$24,421	\$16,528	\$21,399	\$0	\$0	\$62,348
132	Senior Director of Finance and Accounting	\$ 155,000	100%	36%	0.36			\$0	\$32,123	\$35,924	\$68,047
133	Senior Accounting Administrator	\$ 94,000	100%	38%	0.38			\$0	\$6,833	\$22,331	\$29,164
134	Senior Accountant III	\$ 85,723	100%	41%	0.41			\$0	\$0	\$19,296	\$19,296
135	Senior Accountant III	\$ 80,802	100%	41%	0.41			\$0	\$21,742	\$20,865	\$42,607
136	Staff Accountant II	\$ 67,245	100%	12%	0.12	\$17,053	\$4,178	\$6,213	\$5,143	\$3,779	\$36,367
137	Systems Administration Manager	\$101,324	1.00	40%	0.40	\$30,689	\$32,199	\$32,892	\$28,911	\$5,328	\$130,020





	A	B	C	D	E	F	G	H	
1	Appendix B-1, Page 5								
2									
3									
4	<b>Program: Federal/State Subsidy</b>								
5	(Same as Line 9 on HSA #1)								
6									
7	<b>Program Expenditure Detail</b>								
8									
9								<b>Actual</b>	<b>TOTAL</b>
10	<b>EQUIPMENT</b>	<b>TERM</b>	<b>FY17-18</b>	<b>FY18-19</b>	<b>FY19-20</b>	<b>FY20-21</b>	<b>FY21-22</b>		
11	No.	ITEM/DESCRIPTION							
12	8	PCs	-	5,697	-	-	-	5,697	
13								0	
14								0	
15								0	
16								0	
17								0	
18								0	
19	<b>TOTAL EQUIPMENT COST</b>		-	5,697	-	-	-	5,697	
20									
21	<b>R E M O D E L I N G</b>								
22	Description:							0	
23								0	
24								0	
25								0	
26								0	
27								0	
28	<b>TOTAL REMODELING COST</b>		0	0	0			0	
29									
30	<b>TOTAL CAPITAL EXPENDITURE</b>		<b>0</b>	<b>5,697</b>	<b>0</b>			<b>5,697</b>	
31	(Equipment and Remodeling Cost)								
32	<b>HSA #4</b>								

	A	B	C	H	I	J	K	
1	Appendix B-1, Page 6							
2								
3	<b>HUMAN SERVICES AGENCY BUDGET SUMMARY</b>							
4	<b>BY PROGRAM</b>							
5	Name			Term				
6	Children's Council of San Francisco			July 1, 2017-June 30, 2022				
7	(Check One) New <input type="checkbox"/> Modification X							
8	If modification, Effective Date of Mod. 2/1/2020		No. of Mod. 1					
9	<b>Program: ELS/Local Subsidy</b>				<b>Total</b>			
10	Budget Reference Page No.(s)		<b>Actual</b>	<b>Actual</b>	<b>Actual</b>	<b>Actual</b>	<b>New</b>	
11	Program Term		<b>FY17-18</b>	<b>FY18-19</b>	<b>FY19-20</b>	<b>FY20-21</b>	<b>FY21-22</b>	
12	<b>Expenditures</b>						<b>Total</b>	
13	Salaries & Benefits		\$734,913	\$1,082,165	\$1,182,482	\$828,762	\$1,163,666	\$4,991,988
14	Operating Expense		\$257,168	\$454,435	\$402,356	\$282,577	\$372,023	\$1,768,559
15	<b>Subtotal</b>		<b>\$992,081</b>	<b>\$1,536,600</b>	<b>\$1,584,838</b>	<b>\$1,111,339</b>	<b>\$1,535,689</b>	<b>\$8,345,385</b>
16	Indirect Percentage (%)		10.9%	12.1%	11.0%	11.8%	15.0%	
17	Indirect Cost (Line 16 X Line 15)		\$108,236	\$185,436	\$175,064	\$131,162	\$230,324	\$830,221
18	Capital Expenditure		-	\$2,518	34,220	-	-	\$36,738
19	<b>Subtotal w/o Pass-Through</b>		<b>\$1,100,316</b>	<b>\$1,724,554</b>	<b>\$1,794,122</b>	<b>\$1,242,501</b>	<b>\$1,766,013</b>	<b>\$9,421,628</b>
20	Direct Client Pass-Through		\$9,172,129	\$13,368,418	\$18,604,381	\$14,361,646	\$21,508,209	\$77,014,783
21	<b>Total Expenditures</b>		<b>\$10,272,445</b>	<b>\$15,092,972</b>	<b>\$20,398,503</b>	<b>\$15,604,147</b>	<b>\$23,274,222</b>	<b>\$105,040,792</b>
22	<b>HSA Revenues</b>							
23	General Fund		\$1,100,316	\$1,724,554	\$1,794,122	\$1,242,501	\$1,766,013	\$7,627,506
24	General Fund - Pass-Through ELS Voucher		\$9,172,129	\$13,368,418	\$18,398,892	\$14,251,180	\$20,399,263	\$75,589,882
25	General Fund - Pass-Through ELS P500				\$180,092	\$108,323	\$129,377	\$417,792
26	General Fund - Pass-Through ELS IPO				\$25,397	\$2,143	\$55,447	\$82,987
27	General Fund - Pass-Through ELS Homeless Set-Aside						\$462,061	\$462,061
28	General Fund - Pass-Through C1/C2 Priority Set-Aside						\$462,061	\$462,061
29								
30								
31	<b>TOTAL HSA REVENUES</b>		<b>\$10,272,445</b>	<b>\$15,092,972</b>	<b>\$20,398,503</b>	<b>\$15,604,147</b>	<b>\$23,274,222</b>	<b>\$105,040,792</b>
32	<b>Other Revenues</b>							
33								
34								
35								
36								
37								
38	<b>Total Revenues</b>		<b>\$10,272,445</b>	<b>\$15,092,972</b>	<b>\$20,398,503</b>	<b>\$15,604,147</b>	<b>\$23,274,222</b>	<b>\$105,040,792</b>
39	<b>Full Time Equivalent (FTE)</b>							-
41	Prepared by: Cody Cheng			Telephone No.:			Date	
42	HSA-CO Review Signature: _____							
43	HSA #1							
	1/14/2022							





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Program: ELS/Local Subsidy

(Same as Line 9 on HSA #1)

### Operating Expense Detail

Expenditure Category	TERM	Actual	Actual	Actual	Actual	New	TOTAL
		FY17-18	FY18-19	FY19-20	FY20-21	FY21-22	
Rental of Property		\$77,930	\$128,650	\$87,981	\$59,506	\$115,559	\$ 600,659
Utilities(Elec, Water, Gas, Phone, Scavenger)		\$24,969	\$42,492	\$26,500	\$25,047	\$35,903	\$ 194,537
Office Supplies, Postage		\$15,576	\$29,601	\$19,497	\$13,712	\$53,558	\$ 160,354
Building Maintenance Supplies and Repair		\$18,395	\$43,552	\$28,111	\$57,596	\$13,919	\$ 203,349
Printing and Reproduction		\$18,301	\$24,332	\$10,582	\$9,151	\$12,918	\$ 90,872
Insurance		\$4,199	\$2,986	\$3,672	\$3,660	\$6,649	\$ 26,391
Staff Training		\$11,968	\$11,812	\$13,963	\$10,445	\$11,008	\$ 80,203
Staff Travel-(Local & Out of Town)		\$89	\$216	\$214	\$10	\$308	\$ 1,152
Rental of Equipment			\$0	\$1,046	\$399	\$8,013	\$ 10,984
CONSULTANT/SUBCONTRACTOR DESCRIPTIVE TITLE							
Consultant		\$52,341	\$113,974	\$47,789	\$67,232	\$44,016	\$ 396,086
							\$ -
							\$ -
							\$ -
OTHER							
Program Supplies		\$3,144	\$6,867	\$2,543	\$1,620		\$ 19,146
Dues and Subscriptions		\$3,383	\$6,862	\$2,926	\$2,925	\$2,959	\$ 23,402
Bank Charges		\$9,370	\$13,802	\$7,811	\$7,646	\$5,112	\$ 55,154
Technical Support		\$17,504	\$29,286	\$17,245	\$23,627	\$7,062	\$ 121,019
Provider/Parent Incentives		\$0	\$0	\$53	\$0	\$54,982	\$ 55,124.87
FCS Trauma Training					\$0	\$57	
<b>TOTAL OPERATING EXPENSE</b>		<b>\$257,168</b>	<b>\$454,435</b>	<b>\$269,933</b>	<b>\$282,577</b>	<b>\$372,023</b>	<b>\$2,038,435</b>

HSA #3

1/14/2022

4 Program: ELS/Local Subsidy  
 5 (Same as Line 9 on HSA #1)

Program Expenditure Detail

EQUIPMENT		TERM	FY17-18	Actual FY18-19	ELS Voucher FY19-20	Reserved FY19-20	Moderate FY19-20	Bridge FY19-20	Actual FY19-20	Actual FY20-21	FY21-22	TOTAL
11	No.	ITEM/DESCRIPTION										
12	3	New PCs	-	2,518						-	-	2,518
13		MCT-API Vertical Change			26,800				26,800			53,600
14		MCT - Launchpad Syncing Project			7,420				7,420			14,840
15												0
16												0
17												0
18												0
19	TOTAL EQUIPMENT COST		0	2,518	34,220	0	0	0	34,220	0	0	70,958
21	REMODELING											
22	Description:											0
23												0
24												0
25												0
26												0
27												0
28	TOTAL REMODELING COST		0	0					0			0
30	TOTAL CAPITAL EXPENDITURE		0	2,518					34,220			36,738
31	(Equipment and Remodeling Cost)											
32	HSA #4											1/14/2022

**HUMAN SERVICES AGENCY BUDGET SUMMARY  
BY PROGRAM**

	A	B	C	D	E	F	G
1							
2							
3	<b>HUMAN SERVICES AGENCY BUDGET SUMMARY</b>						
4	<b>BY PROGRAM</b>						
5	Name			Term			
6	Children's Council of San Francisco			July 1, 2017-June 30, 2022			
7	(Check One) New <input type="checkbox"/> Modification X <input checked="" type="checkbox"/>						
8	If modification, Effective Date of Mod.		2/1/2020		No. of Mod. 1		
9	<b>Program: ELS Fiscal Intermediary</b>						
10	Budget Reference Page No.(s)						
11	Program Term		<b>Actual</b>	<b>Actual</b>	<b>Actual</b>	<b>Actual</b>	<b>New</b>
12			<b>FY17-18</b>	<b>FY18-19</b>	<b>FY19-20</b>	<b>FY20-21</b>	<b>FY21-22</b>
13	<b>Expenditures</b>		<b>Total</b>				
13	Salaries & Benefits	\$343,270	\$306,481	\$302,431	\$368,550	\$459,650	\$1,780,383
14	Operating Expense	\$76,505	\$88,693	\$96,376	\$143,290	\$136,726	\$541,590
15	<b>Subtotal</b>	<b>\$419,775</b>	<b>\$395,175</b>	<b>\$398,808</b>	<b>\$511,840</b>	<b>\$596,376</b>	<b>\$2,321,973</b>
16	Indirect Percentage (%)	11.5%	10.9%	11.2%	12.3%	15.0%	
17	Indirect Cost (Line 16 X Line 15)	\$48,108	\$43,000	\$44,490	\$63,115	\$89,456	\$288,169
18	Capital Expenditure	-	-	-	-	-	\$0
19	<b>Subtotal w/o Pass-through</b>	<b>\$467,883</b>	<b>\$438,175</b>	<b>\$443,298</b>	<b>\$574,955</b>	<b>\$685,832</b>	<b>\$2,610,142</b>
20	Direct Client Pass-through	\$20,825,108	\$19,286,666	\$34,124,567	\$44,389,419	\$63,320,625	\$181,946,385
21	<b>Total Expenditures</b>	<b>\$21,292,991</b>	<b>\$19,724,841</b>	<b>\$34,567,864</b>	<b>\$44,964,374</b>	<b>\$64,006,457</b>	<b>\$184,556,527</b>
22	<b>HSA Revenues</b>						
23	General Fund - Admin	\$467,883	\$438,175	\$443,298	\$574,955	\$685,832	\$2,610,142
24	General Fund - Pass-Through - ELS Gap	\$10,028,383	\$11,095,951	\$11,469,549	\$1,774,597	\$1,858,372	\$36,226,852
25	General Fund - Pass-Through - MRA				\$19,899,050	\$26,622,155	
26	General Fund - Pass-Through - PFA	\$5,028,819	\$5,302,290	\$5,380,662		\$550,000	\$16,261,771
27	General Fund - Pass-Through - FACES FCCN	\$1,177,380	\$1,564,147	\$1,599,350	\$1,021,409	\$1,600,000	\$6,962,286
28	General Fund - Pass-Through - Program Capacity Supports				\$1,269	\$1,900,000	
29	General Fund - Pass-Through - MEDA Latino Prenatal Program					\$100,000	
30	General Fund - Pass-Through - Holy Family	\$72,938	\$72,938	\$72,938	\$77,004	\$0	\$295,818
31	General Fund - Pass-Through - Annual Quality Grant	\$1,365,588	\$1,094,898	\$996,890	\$1,156,943	\$813,000	\$5,427,319
32	General Fund - Pass-Through - Mission Analytics/Indigo P	\$24,500	\$0	\$50,000	\$25,000	\$25,000	\$124,500
33	General Fund - Pass-Through - TIDA CYO	\$40,000	\$124,750	\$128,493	\$128,500	\$128,500	\$550,243
34	General Fund - Pass-Through - Registry	\$0	\$0	\$0	\$40,000	\$40,000	\$80,000
35	General Fund - Pass-Through - FCCASF	\$71,822	\$28,345	\$108,205	\$82,164	\$77,514	\$368,050
36	General Fund - Pass-Through - OECE Drop-Ins	\$10,349	\$2,249	\$2,605			\$15,203
37	General Fund - Pass-Through - Trustline	\$191	\$1,098	\$0		\$600	\$1,889
38	General Fund - Pass-Through - CARES 2.0				\$15,000,000	\$25,000,000	
39	General Fund - Pass-Through - C2AP Stipend				\$425,605	\$362,400	
40	General Fund - Pass-Through - CAPP Stipend				\$34,796	\$52,200	
41	General Fund - Pass-Through - EEER Grant				\$3,493,000	3,668,000	
42	General Fund - Pass-Through - CARES 2.0 Reserve				\$443,394		
43	General Fund - Pass-Through - CARES 2.0 Support (Marissa Mota)				\$11,340		
44	General Fund - Pass-Through - Stage 2 Family Fees				\$4,322		
45	General Fund - Pass-Through - Stage 3 Family Fees				\$81,614		
46	General Fund - Pass-Through - CAAP Family Fees				\$62,590		
47	General Fund - Pass-Through - Felton Learning Hubs				\$307,605		
48	General Fund - Pass-Through - Dream keepers initiative				\$152,116	\$522,884	
49	General Fund - Pass-Through - One-time Local FCC Stipends				\$167,101		
50	General Fund - Pass-Through - CalWork Communication	\$0	\$0	\$30,000			\$30,000
51	General Fund - Pass-Through - ELSF Ambassadors	\$0	\$0	\$2,675			\$2,675
52	General Fund - Pass-Through - Teacher Stipends	\$0	\$0	\$14,283,200			\$14,283,200
53	General Fund - Pass-Through - Transition Funding	\$2,988,313	\$0	\$0			\$2,988,313
54	General Fund - Pass-Through - Translation Services	\$16,825	\$0	\$0			\$16,825
55							
56	<b>TOTAL HSA REVENUES</b>	<b>\$21,292,991</b>	<b>\$19,724,841</b>	<b>\$34,567,864</b>	<b>\$44,964,374</b>	<b>\$64,006,457</b>	<b>\$184,556,527</b>
57	<b>Other Revenues</b>						
58							
59							
60							
61							
62							
63	<b>Total Revenues</b>	<b>\$21,292,991</b>	<b>\$19,724,841</b>	<b>\$34,567,864</b>	<b>\$44,964,374</b>	<b>\$64,006,457</b>	<b>\$184,556,527</b>
64	Full Time Equivalent (FTE)						
66	Prepared by: Cody Cheng		Telephone No.:			Date	
67	HSA-CO Review Signature: _____						
68	HSA #1 <span style="float: right;">1/14/2022</span>						



**Program: ELS Fiscal Intermediary**  
 (Same as Line 9 on HSA #1)

**Operating Expense Detail**

11	12	Expenditure Category	TERM	Actual	Actual	Budgeted	New	New	TOTAL
				FY17-18	FY18-19	FY19-20	FY20-21	FY21-22	
13		Rental of Property		\$35,026	\$38,040	\$43,504	\$36,999	\$51,090	\$ 204,659
14		Utilities(Elec, Water, Gas, Phone, Scavenger)		\$9,748	\$11,791	\$10,246	\$15,110	\$15,893	\$ 62,788
15		Office Supplies, Postage		\$6,340	\$5,602	\$8,027	\$7,428	\$7,252	\$ 34,648
16		Building Maintenance Supplies and Repair		\$3,703	\$11,647	\$4,557	\$19,696	\$8,077	\$ 47,680
17		Printing and Reproduction		\$3,469	\$6,169	\$8,280	\$5,573	\$4,469	\$ 27,960
18		Insurance		\$1,729	\$1,727	\$1,398	\$2,320	\$2,943	\$ 10,117
19		Staff Training		\$2,036	\$574	\$533	\$4,766	\$3,876	\$ 11,785
20		Staff Travel-(Local & Out of Town)		\$26	\$0	\$1	\$66	\$124	\$ 217
21		Rental of Equipment			\$0	\$0	\$798	\$3,547	\$ 4,345
22		CONSULTANT/SUBCONTRACTOR DESCRIPTIVE TITLE							
23		Consultant		\$2,628	\$6,353	\$8,890	\$28,201	\$8,559	\$ 54,632
24									\$ -
25									\$ -
26									\$ -
27		OTHER							
28		Program Supplies		\$1,934	\$500	\$699	\$543	\$500	\$ 4,176
29		Dues and Subscriptions		\$139	\$257	\$2	\$3,329	\$1,073	\$ 4,799
30		Bank Charges		\$8,229	\$6,034	\$8,016	\$7,883	\$12,000	\$ 42,162
31		Technical Support		\$1,498	\$0	\$2,224	\$10,578	\$17,323	\$ 31,623.19
32		Provider/Parent Incentives						\$0	
33									
34		<b>TOTAL OPERATING EXPENSE</b>		<b>\$76,505</b>	<b>\$88,693</b>	<b>\$96,376</b>	<b>\$143,290</b>	<b>\$136,726</b>	<b>\$541,590</b>

HSA #3

1/14/2022

	A	B	C	D	E	F	G
1	Appendix B-1, Page 13						
2							
3	<b>HUMAN SERVICES AGENCY BUDGET SUMMARY</b>						
4	<b>BY PROGRAM</b>						
5	Name			Term			
6	Children's Council of San Francisco			July 1, 2017-June 30, 2022			
7	(Check One) New <input checked="" type="checkbox"/> Modification <input type="checkbox"/>						
8	If modification, Effective Date of Mod. 2/1/2020 No. of Mod. 1						
9	<b>Program: Resource &amp; Referral/Nutrition</b>						
10	Budget Reference Page No.(s)	Actual	Actual	Actual	Actual	Budget	
11	Program Term	FY17-18	FY18-19	FY19-20	FY20-21	FY21-22	Total
12	<b>Expenditures</b>						
13	Salaries & Benefits	\$257,344	\$247,956	\$214,226	\$277,814	\$586,471	\$1,583,812
14	Operating Expense	\$81,006	\$112,154	\$67,141	\$212,711	\$191,824	\$664,836
15	<b>Subtotal</b>	<b>\$338,350</b>	<b>\$360,110</b>	<b>\$281,367</b>	<b>\$490,526</b>	<b>\$778,295</b>	<b>\$2,248,648</b>
16	Indirect Percentage (%)	13.5%	10.4%	13.5%	13.6%	14%	
17	Indirect Cost (Line 16 X Line 15)	\$45,624	\$37,580	\$37,962	\$66,756	\$105,819	\$293,740
18	Capital Expenditure	\$796	-	-	-	-	\$796
19	<b>Subtotal before Pass-Through</b>	<b>\$384,769</b>	<b>\$397,690</b>	<b>\$319,329</b>	<b>\$557,281</b>	<b>\$884,114</b>	<b>\$2,543,184</b>
20	Direct Client Pass-Through	\$0	-	-	34,000	34,000	\$68,000
21	<b>Total Expenditures</b>	<b>\$384,769</b>	<b>\$397,690</b>	<b>\$319,329</b>	<b>\$591,281</b>	<b>\$918,114</b>	<b>\$2,611,184</b>
22	<b>HSA Revenues</b>						
23	Admin (mixed State/Fed/Local funds)	\$384,769	\$397,690	\$319,329	\$591,281	\$631,682	\$2,324,751
24	Local Funding (primarily for Nutrition)					\$286,432	
25							
26							
27							
28							
29							
30							
31	<b>TOTAL HSA REVENUES</b>	<b>\$384,769</b>	<b>\$397,690</b>	<b>\$319,329</b>	<b>\$591,281</b>	<b>\$918,114</b>	<b>\$2,611,183</b>
32	<b>Other Revenues</b>						
33							
34							
35							
36							
37							
38	<b>Total Revenues</b>	<b>\$384,769</b>	<b>\$397,690</b>	<b>\$319,329</b>	<b>\$591,281</b>	<b>\$918,114</b>	<b>\$2,611,183</b>
39	Full Time Equivalent (FTE)						
41	Prepared by: Cody Cheng	Telephone No.:				Date	
42	HSA-CO Review Signature:	_____					
43	HSA #1						1/14/2022





**Program: Resource & Referral/Nutrition**  
 (Same as Line 9 on HSA #1)

**Operating Expense Detail**

Expenditure Category	TERM	Actual	Actual	Budgeted	New	New	TOTAL
		FY17-18	FY18-19	FY19-20	FY20-21	FY21-22	
13 Rental of Property		\$30,481	\$33,327	\$32,343	\$33,248	\$65,782	\$ 195,181
14 Utilities(Elec, Water, Gas, Phone, Scavenger)		\$8,735	\$8,518	\$8,909	\$14,459	\$20,713	\$ 61,334
15 Office Supplies, Postage		\$5,897	\$6,516	\$5,469	\$15,020	\$6,295	\$ 39,197
16 Building Maintenance Supplies and Repair		\$3,228	\$7,427	\$3,544	\$5,897	\$8,324	\$ 28,420
17 Printing and Reproduction		\$3,141	\$5,558	\$3,774	\$6,191	\$3,930	\$ 22,595
18 Insurance		\$1,489	\$1,650	\$1,099	\$2,123	\$3,789	\$ 10,150
19 Staff Training		\$6,856	\$2,188	\$1,155	\$17,024	\$10,632	\$ 37,855
20 Staff Travel-(Local & Out of Town)		\$93	\$297	\$918	\$3	\$1,409	\$ 2,720
21 Rental of Equipment		\$0	\$0	\$0	\$186	\$4,567	\$ 4,753
22 CONSULTANT/SUBCONTRACTOR DESCRIPTIVE TITLE						0	
23 Consultant		\$8,753	\$36,620	\$2,159	\$40,057	\$15,994	\$ 103,583
24							\$ -
25							\$ -
26							\$ -
27 OTHER							
28 Program Supplies		\$580	\$2,856	\$1,955	\$5,291	\$125	\$ 10,807
29 Provider/Parent Incentives		\$2,320	\$1,000	\$416	\$0	\$2,851	\$ 6,587
30 Dues and Subscriptions		\$4,733	\$6,197	\$3,198	\$20,035	\$4,488	\$ 38,652
31 Bank Charge					\$5,247	\$3,800	
32 Technical Support		\$4,700	\$0	\$2,201	\$47,931	\$39,125	\$ 93,956.87
33							
34 <b>TOTAL OPERATING EXPENSE</b>		<b>\$81,006</b>	<b>\$112,154</b>	<b>\$67,141</b>	<b>\$212,711</b>	<b>\$191,824</b>	<b>\$655,789</b>
35							
36 <b>HSA #3</b>							<b>1/14/2022</b>

	A	B	C	D	E	F	G	H
1	Appendix B-1, Page 16							
2								
3								
4	Program: Resource & Referral/Nutrition							
5	(Same as Line 9 on HSA #1)							
6								
7	<b>Program Expenditure Detail</b>							
8								
9			<b>Actual</b>					<b>TOTAL</b>
10	<b>EQUIPMENT</b>		<b>FY17-18</b>	<b>FY18-19</b>	<b>FY19-20</b>	<b>FY20-21</b>	<b>FY21-22</b>	
		<b>TERM</b>						
11	No.	ITEM/DESCRIPTION						
12	2	Computers	796	-	-	-	-	796
13								-
14								-
15								-
16								-
17								-
18	TOTAL EQUIPMENT COST		796	-	-	-	-	796
19								
20	<b>R E M O D E L I N G</b>							
21	Description:							0
22								0
23								0
24								0
25								0
26								0
27	TOTAL REMODELING COST		0	0	0			0
28								
29	<b>TOTAL CAPITAL EXPENDITURE</b>		<b>796</b>	<b>0</b>	<b>0</b>			<b>796</b>
30	(Equipment and Remodeling Cost)							
31	<b>HSA #4</b>							1/14/2022

	A	B	C	D	E	F	G
1	Appendix B-1, Page 17						
2							
3	<b>HUMAN SERVICES AGENCY BUDGET SUMMARY</b>						
4	<b>BY PROGRAM</b>						
5	Name			Term			
6	Children's Council of San Francisco			July 1, 2017-June 30, 2022			
7	(Check One) New <input checked="" type="checkbox"/> Modification X						
8	If modification, Effective Date of Mod. 2/1/2020 No. of Mod. 1						
9	<b>Program: Help Desk</b>						
10	Budget Reference Page No.(s)	Actual	Actual	Actual	Actual	Budget	
11	Program Term	FY17-18	FY18-19	FY19-20	FY20-21	FY21-22	Total
12	<b>Expenditures</b>						
13	Salaries & Benefits	\$69,159	\$169,626	\$185,442	\$169,058	\$246,969	\$840,255
14	Operating Expense	\$17,071	\$50,170	\$67,742	\$66,363	\$85,860	\$287,205
15	<b>Subtotal</b>	<b>\$86,230</b>	<b>\$219,796</b>	<b>\$253,184</b>	<b>\$235,421</b>	<b>\$332,829</b>	<b>\$1,127,460</b>
16	Indirect Percentage (%)	14.8%	13.7%	14.1%	11.6%	14.4%	
17	Indirect Cost (Line 16 X Line 15)	\$12,801	30,058	35,574	27,218	47,798	\$153,448
18	Capital Expenditure	-	-	-	-	-	-
19	<b>Total Expenditures</b>	<b>\$99,031</b>	<b>\$249,854</b>	<b>\$288,758</b>	<b>\$262,639</b>	<b>\$380,627</b>	<b>\$1,280,908</b>
20	<b>HSA Revenues</b>						
21	General Fund - Admin	\$99,031	\$249,854	\$288,758	\$262,639	\$380,627	\$1,280,908
22							
23							
24							
25							
26							
27							
28							
29	<b>TOTAL HSA REVENUES</b>	<b>\$99,031</b>	<b>\$249,854</b>	<b>\$288,758</b>	<b>\$262,639</b>	<b>\$380,627</b>	<b>\$1,280,908</b>
30	<b>Other Revenues</b>						
31							
32							
33							
34							
35							
36	<b>Total Revenues</b>	<b>\$99,031</b>	<b>\$249,854</b>	<b>\$288,758</b>	<b>\$262,639</b>	<b>\$380,627</b>	<b>\$1,280,908</b>
37	Full Time Equivalent (FTE)						
39	Prepared by: Cody Cheng	Telephone No.:			Date		
40	HSA-CO Review Signature:	_____					
41	HSA #1						1/14/2022





	A	B	C	D	E	F	G	H	
1							Appendix B-1, Page 20		
2							Document Date:	1/31/2022	
3	<b>HUMAN SERVICES AGENCY BUDGET SUMMARY</b>								
4	<b>BY PROGRAM</b>								
5	Name						Term		
6	Children's Council of San Francisco						July 1, 2017 - June 30, 2022		
7	(Check One)    New                      Modification <input checked="" type="checkbox"/> X								
8	If modification, Effective Date of Mod. 2/1/2020                      No. of Mod. 1								
9	<b>Program: CPAC</b>								
10	Budget Reference Page No.(s)	<b>FY17-18</b>	<b>FY18-19</b>	<b>FY19-20</b>	<b>FY20-21</b>	<b>FY21-22</b>			
11	Program Term	<b>CPAC</b>	<b>CPAC</b>	<b>CPAC</b>	<b>CPAC</b>	<b>CPAC</b>	<b>CPAC Total</b>		
12	<b>Expenditures</b>								
13	Salaries & Benefits						\$	-	
14	Operating Expense			\$39,832	\$16,795	\$137,254	\$	193,881	
15	<b>Subtotal</b>	-	-	\$39,832	\$16,795	\$137,254	\$	193,881	
16	Indirect Percentage (%)								
17	Indirect Cost (Line 16 X Line 15)	\$1,580	\$1,103	\$1,610	\$1,444	\$12,353	\$	18,090	
18	<b>Subtotal before Pass-Through</b>	<b>\$1,580</b>	<b>\$1,103</b>	<b>\$41,442</b>	<b>\$18,239</b>	<b>\$149,607</b>	\$	211,971	
19	Capital Expenditure	-	-	-	-	-	\$	-	
20	Direct Client Pass-Through	\$18,360	\$18,476	\$0	\$0	\$0	\$	36,836	
21	<b>Total Expenditures</b>	<b>\$19,941</b>	<b>\$19,578</b>	<b>\$41,442</b>	<b>\$18,239</b>	<b>\$149,607</b>	\$	248,808	
22	<b>HSA Revenues</b>								
23	General Fund - Admin	\$1,580	\$1,103	\$41,442	\$18,239	\$149,607	\$	211,971	
24	General Fund - Pass-Through - CPAC	\$18,360	\$18,476				\$	36,836	
25									
26									
27									
28									
29									
30									
31									
32									
33									
34									
35									
36									
37									
38	<b>TOTAL HSA REVENUES</b>	<b>\$19,941</b>	<b>\$19,578</b>	<b>\$41,442</b>	<b>\$18,239</b>	<b>\$149,607</b>	\$	248,808	
39	<b>Other Revenues</b>								
40									
41									
42									
43									
44									
45	<b>Total Revenues</b>	<b>\$19,941</b>	<b>\$19,578</b>	<b>\$41,442</b>	<b>\$18,239</b>	<b>\$149,607</b>	\$	248,808	
46	Full Time Equivalent (FTE)								
48	Prepared by: Cody Cheng							1/14/2022	
49	HSA-CO Review Signature: _____								
50	HSA #1								

	A	B	C	D	E	F	G	H	
1							Appendix B-1, Page 20		
2							Document Date:	1/31/2022	
3	<b>HUMAN SERVICES AGENCY BUDGET SUMMARY</b>								
4	<b>BY PROGRAM</b>								
5	Name						Term		
6	Children's Council of San Francisco						July 1, 2017 - June 30, 2022		
7	(Check One)    New                      Modification <input checked="" type="checkbox"/> X								
8	If modification, Effective Date of Mod. 2/1/2020                      No. of Mod. 1								
9	<b>Program: CPAC</b>								
10	Budget Reference Page No.(s)	<b>FY17-18</b>	<b>FY18-19</b>	<b>FY19-20</b>	<b>FY20-21</b>	<b>FY21-22</b>			
11	Program Term	<b>CPAC</b>	<b>CPAC</b>	<b>CPAC</b>	<b>CPAC</b>	<b>CPAC</b>	<b>CPAC Total</b>		
12	<b>Expenditures</b>								
13	CPAC - Administrative Staff			\$4,375	\$0	\$500	\$4,875		
14	Consultant					\$120,432	\$120,432		
15	Meetings			\$2,160	\$1,076	\$1,300	\$4,536		
16	CPAC - Member Stipends			\$825		\$532	\$1,357		
17	CPAC - Membership Dues/Subscriptions			\$600	\$589	\$650	\$1,839		
18	Training			\$1,999		\$1,600	\$3,599		
19	Travel			\$1,128		-	\$1,128		
20	Supplies/Printing/Mailing/Publications			\$470		\$240	\$710		
21	Website			\$540		-	\$540		
22	Computer & Software			\$0		-	\$-		
23	Week of the Young Child			\$25,736	\$15,130	\$12,000	\$52,866		
24	Unallocated Expenditures			\$1,999			\$1,999		
25									
26									
27									
28									
29									
30									
31									
32									
33									
34									
35									
36	<b>TOTAL HSA REVENUES</b>	<b>\$0</b>	<b>\$0</b>	<b>\$39,832</b>	<b>\$16,795</b>	<b>\$137,254</b>	<b>\$ 193,881</b>		
37	<b>Other Revenues</b>								
38									
39									
40									
41									
42									
43	Total Revenues	<b>\$0</b>	<b>\$0</b>	<b>\$39,832</b>	<b>\$16,795</b>	<b>\$137,254</b>	<b>\$ 193,881</b>		
44	Full Time Equivalent (FTE)								
46	Prepared by: Cody Cheng						1/14/2022		
47	HSA-CO Review Signature: _____								
48	HSA #1								

	A	B	C	D	E	F	G	H	
1							Appendix B-1, Page 21		
2							Document Date:	1/31/2022	
3	<b>HUMAN SERVICES AGENCY BUDGET SUMMARY</b>								
4	<b>BY PROGRAM</b>								
5	Name						Term		
6	Children's Council of San Francisco						July 1, 2017 - June 30, 2022		
7	(Check One) New                      Modification X								
8	If modification, Effective Date of Mod. 2/1/2020                      No. of Mod. 1								
9	<b>Program: State QRIS Block Grant</b>								
10	Budget Reference Page No.(s)	FY17-18 State QRIS Block Grant	FY18-19 State QRIS Block Grant	FY19-20 State QRIS Block Grant	FY20-21 State QRIS Block Grant	FY21-22 State QRIS Block Grant	State QRIS Block Grant Total		
11	Program Term								
12	<b>Expenditures</b>								
13	Salaries & Benefits						\$ -		
14	Operating Expense						\$ -		
15	<b>Subtotal</b>	-	-	-	-	-	\$ -		
16	Indirect Percentage (%)								
17	Indirect Cost (Line 16 X Line 15)						\$ -		
18	Capital Expenditure	-	-	-	-	-	\$ -		
19	Direct Client Pass-Through	\$1,034,344		\$1,800,537	\$0		\$ 2,834,881		
20	<b>Total Expenditures</b>	<b>\$1,034,344</b>	<b>\$0</b>	<b>\$1,800,537</b>	<b>\$0</b>	<b>\$0</b>	<b>\$ 2,834,881</b>		
21	<b>HSA Revenues</b>								
22	Annual Quality Grant (Mixed State/Fed/Local funds)	\$1,034,344		\$1,480,312	\$0		\$ 2,514,656		
23	Emergency Back Up & Supplies			\$320,225					
24	Family Fees								
25									
26									
27									
28									
29									
30									
31									
32									
33									
34									
35									
36									
37	<b>TOTAL HSA REVENUES</b>	<b>\$1,034,344</b>	<b>\$0</b>	<b>\$1,800,537</b>	<b>\$0</b>	<b>\$0</b>	<b>\$ 2,834,881</b>		
38	<b>Other Revenues</b>								
39									
40									
41									
42									
43									
44	<b>Total Revenues</b>	<b>\$1,034,344</b>	<b>\$0</b>	<b>\$1,800,537</b>	<b>\$0</b>	<b>\$0</b>	<b>\$ 2,834,881</b>		
45	Full Time Equivalent (FTE)								
47	Prepared by: Cody Cheng						1/14/2022		
48	HSA-CO Review Signature: _____								
49	HSA #1								