

File No. 120121

Committee Item No. 3  
Board Item No. 2

**COMMITTEE/BOARD OF SUPERVISORS**  
AGENDA PACKET CONTENTS LIST

Committee: Rules

Date: 2/16/11

Board of Supervisors Meeting

Date: 2/28/12

**Cmte Board**

- Motion
- Resolution
- Ordinance
- Legislative Digest
- Budget Analyst Report
- Legislative Analyst Report
- Youth Commission Report
- Introduction Form (for hearings)
- Department/Agency Cover Letter and/or Report
- MOU
- Grant Information Form
- Grant Budget
- Subcontract Budget
- Contract/Agreement
- Award Letter
- Application
- Public Correspondence

**OTHER**

(Use back side if additional space is needed)

- Form 700
- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_

Completed by: Linda Wong

Date: 2/13/11

Completed by: D.W.

Date: 2/12/12

An asterisked item represents the cover sheet to a document that exceeds 25 pages. The complete document is in the file.

1 [Appointments, Small Business Commission]

2  
3 **Motion appointing Monetta White and William Ortiz-Cartagena, terms ending January 6,**  
4 **2016, to the Small Business Commission.**

5       MOVED, That the Board of Supervisors of the City and County of San Francisco does  
6 hereby appoint the following designated persons to serve as members of the Small Business  
7 Commission, pursuant to the provisions of Charter Section 4.134.

8       Monetta White, seat 1, succeeding Michael O'Connor, term expired, must be an owner,  
9 operator, or officer of a San Francisco small business, for the unexpired portion of a four-year  
10 term ending January 6, 2016.

11       William Ortiz-Cartagena, seat 3, succeeding Janet Clyde, term expired, must be an  
12 owner, operator, or officer of a San Francisco small business, for the unexpired portion of a  
13 four-year term ending January 6, 2016.



Board of Supervisors
City and County of San Francisco
1 Dr. Carlton B. Goodlett Place, Room 244
(415) 554-5184 FAX (415) 554-7714

Application for Boards, Commissions and Committees

Application for Appointment to: Small Business Commission

Name of Board, Commission, Committee, or Task Force

Seat # or Category (If applicable):

District:

Name: Monetta White

Home Address: Fillmore Street, #706, San Francisco, CA

Zip: 94115

Home Phone: 415. ---

Occupation: Restaurateur

Work Phone: 415.771.7100

Employer: Self Employed

Business Address: 1300 Fillmore Street, San Francisco, CA

Zip: 94115

Business E-Mail: monetta@1300fillmore.com

Home E-Mail:

Check All That Apply:

A citizen of the United States. [checked]

At least 18 years old on or before Election Day. [checked]

Not in prison or on parole for a felony conviction [checked]

A resident of San Francisco [checked] Yes: [ ] No: (Place of Residence):

Please state your qualifications (attach supplemental sheet if necessary)

See Attached Sheet

Education:

George Washington High School 1979-1983

San Francisco State University 1983-1987

Business and/or professional experience:

See Attached

Civic Activities:

See Attached

Ethnicity: (optional)

Sex: (optional) [ ] M [checked] F

Have you attended any meetings of the Board/Commission to which you wish appointment? [checked] Yes [ ] No

For appointments by the Board of Supervisors, appearance before the RULES COMMITTEE is a requirement before any appointment can be made.

(Applications must be received 10 days before the scheduled hearing.)

(Please Note: Once Completed, this form, including all attachments, become public record)

Date: 2/6/12 Applicant's Signature: (required)

Please Note: Your application will be retained for one year.

OFFICE USE ONLY:

Assigned to Seat #: Term Expires: Date Seat was Vacated:

RECEIVED BOARD OF SUPERVISORS SAN FRANCISCO 2012 FEB -6 PM 3:47

**Monetta White**  
*Owner and Managing Partner*  
*Food for Soul, LLC*  
*DBA 1300 on Fillmore Restaurant*  
*San Francisco, CA*

## CURRENT

### Responsibilities:

- Heads all operations, finance and marketing of upscale restaurant and holding company
- Hires and manages 35 employees BOH and FOH
- Secures investors, public and private partnerships, and manages all investor relationships

### Accomplishments:

- Achieved \$2M in restaurant sales annually
- Developed and launching new product line, Chef's brand and packaging
- Received SPEEDCO entrepreneurship award, 2009
- American Express Open Women of Color Achievement Award 2011

### Community:

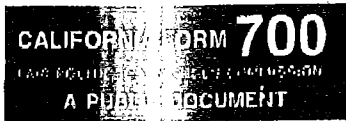
- Served as Vice President, Fillmore Community Benefit District
- Instrumental in Fillmore District revitalization and marketing
- Launched and manages community summer youth work & entrepreneurship program
- Board of Directors, Omega Boys Club
- Board of Directors, Japan Center Parking Garage Corporation

Monetta is the co-creator of the Food for Soul concept and co-owner of 1300 along with her husband Executive Chef David Lawrence. She is the primary promoter and marketer of the restaurant, and is also responsible for all operations. Together, they have already achieved a strong bottom line and have established both the restaurant and Chef David's cuisine as one of the premier dining experiences of San Francisco.

## PAST EXPERIENCE

Monetta has long had a dedicated and inexhaustible spirit for leadership and an uncompromising stance regarding customer service. She was formally schooled in business, and has also studied wine and food for over 10 years. Her intelligence and passion for viticulture, the culinary arts and hospitality have gained her much notability in the Bay Area, specifically in her native city of San Francisco.

Monetta possesses a wide range of sales and marketing experience including event planning, production, creative development and execution, as well as strategic marketing. Prior to opening 1300 on Fillmore, Monetta, ran her own event marketing firm, MW Marketing and co-produced many years of the annual CEO Summit in Pebble Beach for clients Booz Allen Hamilton, Jefferies & Co. and Heidrick & Struggles; she also produced a national education conference series for the D.C. Children and Youth Investment Trust. In her role as Event Producer for national experiential marketing firm Opts Ideas, Monetta produced some of the top events in the country for companies such as Microsoft, Washington Mutual, PriceWaterhouseCoopers and The Wall Street Journal. Monetta previously worked in some of the finest restaurants in San Francisco and in various venues of the Real Restaurant Group. She was the President of Connoisseur Communications, a restaurant management/marketing firm that specializes in start-ups.



STATEMENT OF ECONOMIC INTERESTS COVER PAGE

Date Received (When Not Applicable)

Please type or print in ink.

NAME OF FILER (LAST) (FIRST) (MIDDLE) White Monetta Louise

1. Office, Agency, or Court

Agency Name City and County of San Francisco Division, Board, Department, District, if applicable Your Position Small Business Commission

If filing for multiple positions, list below or on an attachment.

Agency: Position:

2. Jurisdiction of Office (Check at least one box)

- State Multi-Court City of San Francisco Judge or Court Commissioner (Statewide Jurisdiction) County of Other

3. Type of Statement (Check at least one box)

- Annual: The period covered is January 1, 2011, through December 31, 2011. Leaving Office: Date Left The period covered is January 1, 2011, through the date of leaving office. Assuming Office: Date assumed The period covered is through the date of leaving office. Candidate: Election Year Office sought, if different than Part 1:

4. Schedule Summary

- Check applicable schedules or "None." Total number of pages including this cover page: Schedule A - Investments - schedule attached Schedule B - Investments - schedule attached Schedule C - Income, Loans, & Business Positions - schedule attached Schedule D - Income - Gifts - schedule attached Schedule E - Income - Gifts - Travel Payments - schedule attached None - No reportable interests on any schedule

5. Verification

MAILING ADDRESS STREET CITY STATE ZIP CODE 1300 Fillmore Street, #706 San Francisco CA 94115 TELEPHONE NUMBER (415) E-MAIL ADDRESS (OPTIONAL) monetta@1300fillmore.com

I have used reasonable diligence in preparing this statement. I have reviewed this statement and to the best of my knowledge the information contained herein and in any attached schedules is true and complete. I acknowledge this is a public document.

I certify under penalty of perjury under the laws of the State of California that the foregoing is true and correct.

Date Signed 2/6/12 (Month, Day, Year)

Signature (File the originally signed statement with your filing official.)





**Board of Supervisors  
City and County of San Francisco  
1 Dr. Carlton B. Goodlett Place, Room 244  
(415) 554-5184 FAX (415) 554-7714**

**Application for Boards, Commissions and Committees**

Application for Appointment to: SMALL BUSINESS COMMISSION

Name of Board, Commission, Committee, or Task Force

Seat # or Category (If applicable): 1

District:

Name: William Ortiz-Cartagena

Home Address: 254 Peabody

Zip: 94134

Home Phone: 415 \_\_\_\_\_

Occupation: Parking Management

Work Phone: 415-595-7979

Employer: Gentle Parking

Business Address: 254 Peabody

Zip: 94134

Business E-Mail: william@gentleparking.com

Home E-Mail:

Check All That Apply:

A citizen of the United States.

At least 18 years old on or before Election Day.

Not in prison or on parole for a felony conviction.

A resident of San Francisco  Yes:  No: (Place of Residence):

Please state your qualifications (attach supplemental sheet if necessary)

Education:

Business and/or professional experience:

Founder and CEO of Gentle Parking

Civic Activities:

Ethnicity: (optional) Hispanic

Sex: (optional)  M  F

Have you attended any meetings of the Board/Commission to which you wish appointment?  Yes  No

For appointments by the Board of Supervisors, appearance before the RULES COMMITTEE is a requirement before any appointment can be made.  
(Applications must be received 10 days before the scheduled hearing.)

(Please Note: Once Completed, this form, including all attachments, become public record)

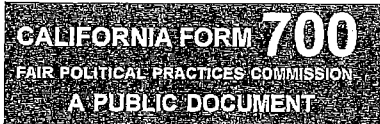
Date: 01/16/2012 Applicant's Signature: (required) [Signature]

Please Note: Your application will be retained for one year.

FOR OFFICE USE ONLY:

Appointed to Seat #: \_\_\_\_\_ Term Expires: \_\_\_\_\_ Date Seat was Vacated: \_\_\_\_\_

RECEIVED  
BOARD OF SUPERVISORS  
SAN FRANCISCO  
2012 JAN 18 PM 1:10  
[Signature]



STATEMENT OF ECONOMIC INTERESTS

Date Received Official Use Only

COVER PAGE

Please type or print in ink.

NAME OF FILER (LAST) (FIRST) (MIDDLE)
Ortiz-Cartagena William

1. Office, Agency, or Court

Agency Name
Small Business Commission
Division, Board, Department, District, if applicable Your Position

If filing for multiple positions, list below or on an attachment.

Agency: Position:

2. Jurisdiction of Office (Check at least one box)

State Judge or Court Commissioner (Statewide Jurisdiction)
Multi-County County of
City of San Francisco Other

3. Type of Statement (Check at least one box)

Annual: The period covered is January 1, 2011, through December 31, 2011.
Leaving Office: Date Left
Assuming Office: Date assumed 02/01/2012
Candidate: Election Year Office sought, if different than Part 1:

4. Schedule Summary

Check applicable schedules or "None." Total number of pages including this cover page:
Schedule A-1 - Investments - schedule attached
Schedule A-2 - Investments - schedule attached
Schedule B - Real Property - schedule attached
Schedule C - Income, Loans, & Business Positions - schedule attached
Schedule D - Income - Gifts - schedule attached
Schedule E - Income - Gifts - Travel Payments - schedule attached
None - No reportable interests on any schedule

5. Verification

MAILING ADDRESS STREET CITY STATE ZIP CODE
Peabody Street San Francisco CA 94134
PHONE TELEPHONE NUMBER E-MAIL ADDRESS (OPTIONAL)
( 415 ) 595-7949 william@gentleparking.com

I have used all reasonable diligence in preparing this statement. I have reviewed this statement and to the best of my knowledge the information contained herein and in any attached schedules is true and complete. I acknowledge this is a public document.

I certify under penalty of perjury under the laws of the State of California that the foregoing is true and correct.

Date Signed 01/16/2012 (month, day, year)

Signature (File the originally signed statement with your filing official.)





**SCHEDULE C**  
**Income, Loans, & Business**  
**Positions**  
 (Other than Gifts and Travel Payments)

**CALIFORNIA FORM 700**  
 FAIR POLITICAL PRACTICES COMMISSION  
 Name \_\_\_\_\_

**1. INCOME RECEIVED**

NAME OF SOURCE OF INCOME  
 Gentle Parking, LLC

ADDRESS (Business Address Acceptable)  
 254 Peabody Street

BUSINESS ACTIVITY, IF ANY, OF SOURCE

YOUR BUSINESS POSITION  
 CEO

GROSS INCOME RECEIVED  
 \$500 - \$1,000     \$1,001 - \$10,000  
 \$10,001 - \$100,000     OVER \$100,000

CONSIDERATION FOR WHICH INCOME WAS RECEIVED  
 Salary     Spouse's or registered domestic partner's income  
 Loan repayment     Partnership  
 Sale of \_\_\_\_\_  
*(Real property, car, boat, etc.)*  
 Commission or     Rental Income, list each source of \$10,000 or more  
 Other \_\_\_\_\_  
*(Describe)*

**1. INCOME RECEIVED**

NAME OF SOURCE OF INCOME

ADDRESS (Business Address Acceptable)

BUSINESS ACTIVITY, IF ANY, OF SOURCE

YOUR BUSINESS POSITION

GROSS INCOME RECEIVED  
 \$500 - \$1,000     \$1,001 - \$10,000  
 \$10,001 - \$100,000     OVER \$100,000

CONSIDERATION FOR WHICH INCOME WAS RECEIVED  
 Salary     Spouse's or registered domestic partner's income  
 Loan repayment     Partnership  
 Sale of \_\_\_\_\_  
*(Real property, car, boat, etc.)*  
 Commission or     Rental Income, list each source of \$10,000 or more  
 Other \_\_\_\_\_  
*(Describe)*

**2. LOANS RECEIVED OR OUTSTANDING DURING THE REPORTING PERIOD**

\* You are not required to report loans from commercial lending institutions, or any indebtedness created as part of a retail installment or credit card transaction, made in the lender's regular course of business on terms available to members of the public without regard to your official status. Personal loans and loans received not in a lender's regular course of business must be disclosed as follows:

NAME OF LENDER\*  
 Opportunity Fund

ADDRESS (Business Address Acceptable)  
 55 Almaden Suite 100 San Jose CA 95113

BUSINESS ACTIVITY, IF ANY, OF LENDER

HIGHEST BALANCE DURING REPORTING PERIOD  
 \$500 - \$1,000  
 \$1,001 - \$10,000  
 \$10,001 - \$100,000  
 OVER \$100,000

INTEREST RATE    TERM (Months/Years)  
 8%     None    48 Months

SECURITY FOR LOAN  
 None     Personal residence  
 Real Property \_\_\_\_\_  
*Street address*  
 \_\_\_\_\_  
*City*  
 Guarantor Shan Sayles  
 Other \_\_\_\_\_  
*(Describe)*

Comments: \_\_\_\_\_



**Board of Supervisors  
City and County of San Francisco  
1 Dr. Carlton B. Goodlett Place, Room 244  
(415) 554-5184 FAX (415) 554-7714**

**Application for Boards, Commissions and Committees**

Application for Appointment to: Small Business Commission

Name of Board, Commission, Committee, or Task Force

Seat # or Category (If applicable):

District:

Name: Pete Mulvihill

Home Address: 44th Ave

Zip: 94122

Home Phone: 415

Occupation: small business owner (bookstore)

Work Phone: 415-387-2272

Employer: Green Apple Books

Business Address: 506 Clement Street

Zip: 94118

Business E-Mail: pete@greenapplebooks.com

Home E-Mail: @greenapplebooks.com

Check All That Apply:

A citizen of the United States.

At least 18 years old on or before Election Day.

Not in prison or on parole for a felony conviction.

A resident of San Francisco  Yes:  No: (Place of Residence):

Please state your qualifications (attach supplemental sheet if necessary)

Small Business owner very involved in the community. See attached.

Education:

University of San Francisco, MA in writing, 1996

Colorado College, BA in English, 1993

Business and/or professional experience:

See attached

Civic Activities:

Co-founder/steering committee member: San Francisco Locally Owned Merchants Alliance

Treasurer: Northern California Independent Booksellers Association

Treasurer: South End Rowing Club. And see attached.

Ethnicity: (optional)

Sex: (optional)  M  F

Have you attended any meetings of the Board/Commission to which you wish appointment?  Yes  No

For appointments by the Board of Supervisors, appearance before the RULES COMMITTEE is a requirement before any appointment can be made.

(Applications must be received 10 days before the scheduled hearing.)

(Please Note: Once Completed, this form, including all attachments, become public record)

Date: 12/30/2011

Applicant's Signature: (required)

Please Note: Your application will be retained for one year.

FOR OFFICE USE ONLY:

Appointed to Seat #: \_\_\_\_\_ Term Expires: \_\_\_\_\_ Date Seat was Vacated: \_\_\_\_\_

Pete Mulvihill  
— 44<sup>th</sup> Ave  
San Francisco, CA 94122  
(415) — (cell)  
[pete@greenapplebooks.com](mailto:pete@greenapplebooks.com)

## Education

University of San Francisco  
MA, Writing, 1996

Colorado College  
BA, English, 1993

## Work history

*Lecturer, Expository Writing (1997-2000)*

### **University of San Francisco**

On a part-time basis, I taught expository writing classes to first- and second-year college students.

*Small Business Owner (1993-present)*

### **Green Apple Books**

Since starting as a temporary employee assisting the bookkeeper in 1993, I quickly progressed through the ranks until I became day-to-day operations manager around 1996. With two partners, I gradually bought the business from the original owner and now serve as CEO and managing partner.

Despite challenges in the book business—from the rise (and partial fall) of big-box superstores to Amazon—Green Apple has remained relevant and thriving through innovation and adaptation under my leadership and direction.

I manage all aspects of this small business, including:

- **Personnel:** I hire and oversee training for our 28 employees and maintain a positive relationship with the union that represents our employees (UFCW, Local 5), including contract negotiations every three years.
- **Finance:** I manage all aspects of cash flow, financial planning, investment, banking, evaluation of product mix, sales per linear foot, etc.
- **Communications:** I founded our blog; act as primary Tweeter (@greenapple); developed our Facebook presence and e-commerce website; write, edit and produce our email newsletter with 7,000 subscribers; serve as liaison to the publishing industry, media, government, community partners, etc.
- **Project management:** when something new comes along, I deal with it. Recent examples include purging a warehouse of 150,000 books via pop-up store; switching point-of-sales system with 12 users for better efficiency; spearheading Groupon and other social media offers; partnering with Sunset district cafes to sell our used books in their cafes, etc.

All these efforts—plus the support of my two partners, our excellent staff, and loyal customers—have kept Green Apple thriving despite the recent economic downturn and a rapidly evolving industry in which so many other bookstores have failed.

### **Board Service**

*SFLOMA (San Francisco Locally Owned Merchants Alliance)*

Co-founder/steering committee member

Around 2005, I helped found this “Local First” organization which strives to identify and promote locally owned business and educate consumers on the economic power of shopping locally. With Hut Landon (NCIBA) and Rick Karp (Cole Hardware), I have helped develop and steer this organization of local business. In 2007, we commissioned an important economic study that showed, in brief, that if San Franciscans shifted 10% of their spending from chains to local businesses, it would create 1,300 new jobs and \$200 million in increased economic activity annually.

-----  
*NCIBA (Northern California Independent Booksellers Association)*

Treasurer

Since 2008, I have been a board member of this association, which is staffed by Executive Director Hut Landon and another employee. NCIBA represents nearly 200 indie bookstores in Northern California. We produce a spring gathering, a fall trade show, a holiday catalog with distribution of 250,000+ copies, and represent our member stores in publisher relations, media, etc.

-----  
*South End Rowing Club*

Treasurer

Since late 2010, I have served on the board of this truly unique non-profit athletic club, overseeing the club’s finances and meeting monthly to address issues ranging from America’s Cup 2012-2013 to a planned \$1.2 million expansion and renovation.

### **Personal**

My family is an important part of my life. Since 2000, I have been married to Samantha Schoech, a freelance writer for Sunset magazine, Babycenter.com, etc. We have 5-year-old twins who attended Laurel Hill Nursery School (a co-op that required lots of participation). The kids now attend kindergarten at Sunset Elementary School.

The city of San Francisco is also a passion of mine; I moved here right after graduating from college in 1993, and I am informally involved in many communities that share my interests, from bay swimmers to Lake Merced rowers, Ocean Beach surfers to the SF Parents of Multiples club. I’m a proud member of the SF Bike Coalition and often commute by bike from home to work.



STATEMENT OF ECONOMIC INTERESTS

UNIFORM USE ONLY

COVER PAGE

Please type or print in ink.

NAME OF FILER (LAST) Mulvihill (FIRST) John (MIDDLE) Peter

1. Office, Agency, or Court

Agency Name

Small Business Commission

Division, Board, Department, District, if applicable

Your Position

(applicant) Commissioner

► If filing for multiple positions, list below or on an attachment.

Agency: \_\_\_\_\_

Position: \_\_\_\_\_

2. Jurisdiction of Office (Check at least one box)

State

Judge or Court Commissioner (Statewide Jurisdiction)

Multi-County \_\_\_\_\_

County of San Francisco

City of San Francisco

Other \_\_\_\_\_

3. Type of Statement (Check at least one box)

Annual: The period covered is January 1, 2011, through December 31, 2011.

Leaving Office: Date Left \_\_\_\_/\_\_\_\_/\_\_\_\_ (Check one)

-or-

The period covered is \_\_\_\_/\_\_\_\_/\_\_\_\_, through December 31, 2011.

The period covered is January 1, 2011, through the date of leaving office.

Assuming Office: Date assumed \_\_\_\_/\_\_\_\_/\_\_\_\_

The period covered is \_\_\_\_/\_\_\_\_/\_\_\_\_, through the date of leaving office.

Candidate: Election Year 2012 Office sought, if different than Part 1: \_\_\_\_\_

4. Schedule Summary

Check applicable schedules or "None."

► Total number of pages including this cover page: 4

Schedule A-1 - Investments - schedule attached

Schedule C - Income, Loans, & Business Positions - schedule attached

Schedule A-2 - Investments - schedule attached

Schedule D - Income - Gifts - schedule attached

Schedule B - Real Property - schedule attached

Schedule E - Income - Gifts - Travel Payments - schedule attached

-or-

None - No reportable interests on any schedule

5. Verification

MAILING ADDRESS STREET CITY STATE ZIP CODE
506 Clement Street San Francisco CA 94118
DAYTIME TELEPHONE NUMBER E-MAIL ADDRESS (OPTIONAL)
( 415 ) 387-2272

I have used all reasonable diligence in preparing this statement. I have reviewed this statement and to the best of my knowledge the information contained herein and in any attached schedules is true and complete. I acknowledge this is a public document.

I certify under penalty of perjury under the laws of the State of California that the foregoing is true and correct.

Date Signed February 6, 2012 (month, day, year)

Signature [Handwritten Signature] (File the originally signed statement with your filing official.)

SCHEDULE A-1

Investments

Stocks, Bonds, and Other Interests  
(Ownership Interest is Less Than 10%)

Do not attach brokerage or financial statements.

**CALIFORNIA FORM 700**  
**FAIR POLITICAL PRACTICES COMMISSION**

Name  
John Peter Mulvihill

NAME OF BUSINESS ENTITY  
Wells Fargo

GENERAL DESCRIPTION OF BUSINESS ACTIVITY  
stock held in 401(k)

FAIR MARKET VALUE  
 \$2,000 - \$10,000       \$10,001 - \$100,000  
 \$100,001 - \$1,000,000       Over \$1,000,000

NATURE OF INVESTMENT  
 Stock       Other 401(k)  
(Describe)  
 Partnership     Income Received of \$0 - \$499  
 Income Received of \$500 or More (Report on Schedule C)

IF APPLICABLE, LIST DATE:  
08 / 02 / 11           /     / 11  
 ACQUIRED                      DISPOSED

NAME OF BUSINESS ENTITY  
Bank of America

GENERAL DESCRIPTION OF BUSINESS ACTIVITY  
stock held in 401(k)

FAIR MARKET VALUE  
 \$2,000 - \$10,000       \$10,001 - \$100,000  
 \$100,001 - \$1,000,000       Over \$1,000,000

NATURE OF INVESTMENT  
 Stock       Other 401(k)  
(Describe)  
 Partnership     Income Received of \$0 - \$499  
 Income Received of \$500 or More (Report on Schedule C)

IF APPLICABLE, LIST DATE:  
01 / 01 / 11           /     / 11  
 ACQUIRED                      DISPOSED

NAME OF BUSINESS ENTITY

GENERAL DESCRIPTION OF BUSINESS ACTIVITY

FAIR MARKET VALUE  
 \$2,000 - \$10,000       \$10,001 - \$100,000  
 \$100,001 - \$1,000,000       Over \$1,000,000

NATURE OF INVESTMENT  
 Stock       Other \_\_\_\_\_  
(Describe)  
 Partnership     Income Received of \$0 - \$499  
 Income Received of \$500 or More (Report on Schedule C)

IF APPLICABLE, LIST DATE:  
     /     / 11           /     / 11  
 ACQUIRED                      DISPOSED

NAME OF BUSINESS ENTITY

GENERAL DESCRIPTION OF BUSINESS ACTIVITY

FAIR MARKET VALUE  
 \$2,000 - \$10,000       \$10,001 - \$100,000  
 \$100,001 - \$1,000,000       Over \$1,000,000

NATURE OF INVESTMENT  
 Stock       Other \_\_\_\_\_  
(Describe)  
 Partnership     Income Received of \$0 - \$499  
 Income Received of \$500 or More (Report on Schedule C)

IF APPLICABLE, LIST DATE:  
     /     / 11           /     / 11  
 ACQUIRED                      DISPOSED

NAME OF BUSINESS ENTITY

GENERAL DESCRIPTION OF BUSINESS ACTIVITY

FAIR MARKET VALUE  
 \$2,000 - \$10,000       \$10,001 - \$100,000  
 \$100,001 - \$1,000,000       Over \$1,000,000

NATURE OF INVESTMENT  
 Stock       Other \_\_\_\_\_  
(Describe)  
 Partnership     Income Received of \$0 - \$499  
 Income Received of \$500 or More (Report on Schedule C)

IF APPLICABLE, LIST DATE:  
     /     / 11           /     / 11  
 ACQUIRED                      DISPOSED

NAME OF BUSINESS ENTITY

GENERAL DESCRIPTION OF BUSINESS ACTIVITY

FAIR MARKET VALUE  
 \$2,000 - \$10,000       \$10,001 - \$100,000  
 \$100,001 - \$1,000,000       Over \$1,000,000

NATURE OF INVESTMENT  
 Stock       Other \_\_\_\_\_  
(Describe)  
 Partnership     Income Received of \$0 - \$499  
 Income Received of \$500 or More (Report on Schedule C)

IF APPLICABLE, LIST DATE:  
     /     / 11           /     / 11  
 ACQUIRED                      DISPOSED

Comments:

**SCHEDULE A-2**  
**Investments, Income, and Assets**  
**of Business Entities/Trusts**  
(Ownership Interest is 10% or Greater)

**CALIFORNIA FORM 700**  
**FAIR POLITICAL PRACTICES COMMISSION**

Name  
John Peter Mulvihill

**1. BUSINESS ENTITY OR TRUST**

Green Apple Books, Inc.  
Name  
506 Clement Street, SF, CA 94118  
Address (Business Address Acceptable)  
Check one  
 Trust, go to 2     Business Entity, complete the box, then go to 2

**GENERAL DESCRIPTION OF BUSINESS ACTIVITY**  
bookstore

FAIR MARKET VALUE                      IF APPLICABLE, LIST DATE:  
 \$0 - \$1,999                                      / / 11                      / / 11  
 \$2,000 - \$10,000                                      / / 11                      / / 11  
 \$10,001 - \$100,000                                      / / 11                      / / 11  
 \$100,001 - \$1,000,000                                      / / 11                      / / 11  
 Over \$1,000,000

NATURE OF INVESTMENT  
 Sole Proprietorship     Partnership     \_\_\_\_\_ Other

YOUR BUSINESS POSITION CEO, president

**2. IDENTIFY THE GROSS INCOME RECEIVED (INCLUDE YOUR PRO RATA SHARE OF THE GROSS INCOME TO THE ENTITY/TRUST)**

\$0 - \$499                       \$10,001 - \$100,000  
 \$500 - \$1,000                       OVER \$100,000  
 \$1,001 - \$10,000

**3. LIST THE NAME OF EACH REPORTABLE SINGLE SOURCE OF INCOME OF \$10,000 OR MORE (Attach a separate sheet if necessary.)**

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**4. INVESTMENTS AND INTERESTS IN REAL PROPERTY HELD BY THE BUSINESS ENTITY OR TRUST**

Check one box:  
 INVESTMENT                       REAL PROPERTY

Name of Business Entity, if Investment, or  
Assessor's Parcel Number or Street Address of Real Property

Description of Business Activity or  
City or Other Precise Location of Real Property

FAIR MARKET VALUE                      IF APPLICABLE, LIST DATE:  
 \$2,000 - \$10,000                                      / / 11                      / / 11  
 \$10,001 - \$100,000                                      / / 11                      / / 11  
 \$100,001 - \$1,000,000                                      / / 11                      / / 11  
 Over \$1,000,000

NATURE OF INTEREST  
 Property Ownership/Deed of Trust     Stock     Partnership

Leasehold \_\_\_\_\_ Yrs. remaining     Other \_\_\_\_\_

Check box if additional schedules reporting investments or real property are attached

Comments: \_\_\_\_\_

**1. BUSINESS ENTITY OR TRUST**

\_\_\_\_\_  
Name  
\_\_\_\_\_  
Address (Business Address Acceptable)  
Check one  
 Trust, go to 2     Business Entity, complete the box, then go to 2

**GENERAL DESCRIPTION OF BUSINESS ACTIVITY**  
\_\_\_\_\_

FAIR MARKET VALUE                      IF APPLICABLE, LIST DATE:  
 \$0 - \$1,999                                      / / 11                      / / 11  
 \$2,000 - \$10,000                                      / / 11                      / / 11  
 \$10,001 - \$100,000                                      / / 11                      / / 11  
 \$100,001 - \$1,000,000                                      / / 11                      / / 11  
 Over \$1,000,000

NATURE OF INVESTMENT  
 Sole Proprietorship     Partnership     \_\_\_\_\_ Other

YOUR BUSINESS POSITION \_\_\_\_\_

**2. IDENTIFY THE GROSS INCOME RECEIVED (INCLUDE YOUR PRO RATA SHARE OF THE GROSS INCOME TO THE ENTITY/TRUST)**

\$0 - \$499                       \$10,001 - \$100,000  
 \$500 - \$1,000                       OVER \$100,000  
 \$1,001 - \$10,000

**3. LIST THE NAME OF EACH REPORTABLE SINGLE SOURCE OF INCOME OF \$10,000 OR MORE (Attach a separate sheet if necessary.)**

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**4. INVESTMENTS AND INTERESTS IN REAL PROPERTY HELD BY THE BUSINESS ENTITY OR TRUST**

Check one box:  
 INVESTMENT                       REAL PROPERTY

Name of Business Entity, if Investment, or  
Assessor's Parcel Number or Street Address of Real Property

Description of Business Activity or  
City or Other Precise Location of Real Property

FAIR MARKET VALUE                      IF APPLICABLE, LIST DATE:  
 \$2,000 - \$10,000                                      / / 11                      / / 11  
 \$10,001 - \$100,000                                      / / 11                      / / 11  
 \$100,001 - \$1,000,000                                      / / 11                      / / 11  
 Over \$1,000,000

NATURE OF INTEREST  
 Property Ownership/Deed of Trust     Stock     Partnership

Leasehold \_\_\_\_\_ Yrs. remaining     Other \_\_\_\_\_

Check box if additional schedules reporting investments or real property are attached

Comments: \_\_\_\_\_





Feb 06 2012 1:32PM Mission LTS

415-826-4008

p. 2



Board of Supervisors  
City and County of San Francisco  
1 Dr. Carlton B. Goodlett Place, Room 244  
(415) 554-5184 FAX (415) 554-7714

Application for Boards, Commissions and Committees

Application for Appointment to: Small Business Commission  
Name of Board, Commission, Committee, or Task Force

Seat # or Category (if applicable):

District:

Name: Mario West

Home Address: S. VAN NESS AVE S.F. CA Zip: 94110

Home Phone: (415) - Occupation: Accountant

Work Phone: (415) 821-9002 Employer: Mission Bookkeeping

Business Address: 3026 24th St S.F. CA Zip: 94110

Business E-Mail: Home E-Mail: @yahoo.com

Check All That Apply:

A citizen of the United States.  At least 18 years old on or before Election Day.

Not in prison or on parole for a felony conviction

A resident of San Francisco  Yes;  No: (Place of Residence):

Please state your qualifications (attach supplemental sheet if necessary)

See attached resume.

Education:

Business and/or professional experience:

Civic Activities:

Ethnicity: (optional) Hispanic Sex: (optional)  M  F

Have you attended any meetings of the Board/Commission to which you wish appointment?  Yes  No

For appointments by the Board of Supervisors, appearance before the RULES COMMITTEE is a requirement before any appointment can be made.

(Applications must be received 10 days before the scheduled hearing.)  
(Please Note: Once Completed, this form, including all attachments, becomes public record.)

Date: 2/5/12 Applicant's Signature: (required) [Signature]

Please Note: Your application will be retained for one year.

FOR OFFICE USE ONLY:

Appointed to Seat #: \_\_\_\_\_ Term Expires: \_\_\_\_\_ Date Seat Was Vacated: \_\_\_\_\_

Feb 06 2012 1:32PM Mission LTS

415-826-4008

p. 3

MARIO WEST  
SOUTH VAN NESS AVENUE  
SAN FRANCISCO CA 94110

**MAJOR ACCOMPLISHMENTS**

Worked as an auditor for the State of California for twelve years and assisted in developing tax awareness seminars for small business owners.

**EMPLOYMENT HISTORY**

- 7/2008 TO PRESENT

**EMPLOYMENT DEVELOPMENT DEPARTMENT****AUDITOR**

Auditing small to medium sized businesses to ensure compliance with the Unemployment Insurance Code.

- 10/2011 To PRESENT

**MISSION BOOKKEEPING****PARTNER**

Offering tax and accounting services to San Francisco businesses.

- 1/2002 to 5/2009

**BAY CITY FINANCIAL****BROKER/OWNER**

Originated loans for residential purchases and refinances throughout Northern California and helped start a new chapter of the National Association of Hispanic Real Estate Professionals.

- 7/1993 to 12/2004

**BOARD OF EQUALIZATION****AUDITOR**

Audited small to medium sized businesses to ensure compliance with California sales tax laws and regulations.

**ACTIVITIES**

- 1/2007 to Present

**LATIN BUSINESS NETWORK****PRESIDENT**

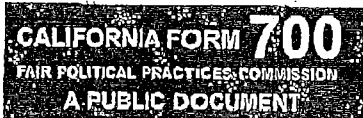
Sponsored educational seminars to the organization comprised of approximately 40 merchants in San Francisco.

**EDUCATION**

1992 Cal State Hayward  
Bachelors Degree in Business Administration

Fax

Feb 6 2012 04:04pm P002/004



STATEMENT OF ECONOMIC INTERESTS

Date Received Official Use Only

COVER PAGE

Please type or print in ink.

NAME OF FILER (LAST) West (FIRST) MARIO (MIDDLE)

1. Office, Agency, or Court

Agency Name

Division, Board, Department, District, if applicable

Your Position

Small Business Commission

If filing for multiple positions, list below or on an attachment.

Agency: Position:

2. Jurisdiction of Office (Check at least one box)

- State, Multi-County, City of San Francisco, Judge or Court Commissioner, County of, Other

3. Type of Statement (Check at least one box)

- Annual: The period covered is January 1, 2011, through December 31, 2011. Leaving Office: Date Left. Candidate: Election Year 2012 Office sought, if different than Part 1:

4. Schedule Summary

Check applicable schedules or "None."

Total number of pages including this cover page:

- Schedule A-1 - Investments - schedule attached. Schedule A-2 - Investments - schedule attached. Schedule B - Real Property - schedule attached. Schedule C - Income, Loans, & Business Positions - schedule attached. Schedule D - Income - Gifts - schedule attached. Schedule E - Income - Gifts - Travel Payments - schedule attached. None - No reportable interests on any schedule

5. Verification

MAILING ADDRESS STREET CITY STATE ZIP CODE

(Business or Agency Address Recommended - Public Document)

3026 24th St. SF CA 94110

DAYTIME TELEPHONE

(415)

E-MAIL

@Yahoo.com

I have used all reasonable diligence in preparing this statement. I have reviewed this statement and to the best of my knowledge the information contained herein and in any attached schedules is true and complete. I acknowledge this is a public document.

I certify under penalty of perjury under the laws of the State of California that the foregoing is true and correct.

Date Signed

2/5/12 (month, day, year)

Signature

(File the originally signed statement with your filing official.)

Fax

Feb 6 2012 04:04pm P003/004

### SCHEDULE A-2 Investments, Income, and Assets of Business Entities/Trusts (Ownership Interest is 10% or Greater)

**CALIFORNIA FORM 700**  
FAIR POLITICAL PRACTICES COMMISSION  
Name \_\_\_\_\_

**1. BUSINESS ENTITY OR TRUST**

Name Mission Bookkeeping  
Address (Business Address Acceptable) 3026 24th St. S.F. CA 94110  
Check one  
 Trust, go to 2  Business Entity, complete the box, then go to 2

GENERAL DESCRIPTION OF BUSINESS ACTIVITY  
Bookkeeping

FAIR MARKET VALUE IF APPLICABLE, LIST DATE:  
 \$0 - \$1,999  
 \$2,000 - \$10,000  
 \$10,001 - \$100,000  
 \$100,001 - \$1,000,000  
 Over \$1,000,000

IF APPLICABLE, LIST DATE:    /   /11 ACQUIRED    /   /11 DISPOSED

NATURE OF INVESTMENT  
 Sole Proprietorship  Partnership  Other

YOUR BUSINESS POSITION Accountant

**2. IDENTIFY THE GROSS INCOME RECEIVED (INCLUDE YOUR PRO RATA SHARE OF THE GROSS INCOME TO THE ENTITY/TRUST)**

\$0 - \$499  \$10,001 - \$100,000  
 \$500 - \$1,000  OVER \$100,000  
 \$1,001 - \$10,000

**3. LIST THE NAME OF EACH REPORTABLE SINGLE SOURCE OF INCOME OF \$10,000 OR MORE** (Attach a separate sheet if necessary)

N/A

**4. INVESTMENTS AND INTERESTS IN REAL PROPERTY HELD BY THE BUSINESS ENTITY OR TRUST**

Check one box:  
 INVESTMENT  REAL PROPERTY NONE

Name of Business Entity, if Investment, or Assessor's Parcel Number or Street Address of Real Property

Description of Business Activity or City or Other Precise Location of Real Property

FAIR MARKET VALUE IF APPLICABLE, LIST DATE:  
 \$2,000 - \$10,000  
 \$10,001 - \$100,000  
 \$100,001 - \$1,000,000  
 Over \$1,000,000

IF APPLICABLE, LIST DATE:    /   /11 ACQUIRED    /   /11 DISPOSED

NATURE OF INTEREST  
 Property Ownership/Deed of Trust  Stock  Partnership

Leasehold     Yrs. remaining  Other    

Check box if additional schedules reporting investments or real property are attached

Comments: \_\_\_\_\_

**1. BUSINESS ENTITY OR TRUST**

Name \_\_\_\_\_  
Address (Business Address Acceptable) \_\_\_\_\_  
Check one  
 Trust, go to 2  Business Entity, complete the box, then go to 2

GENERAL DESCRIPTION OF BUSINESS ACTIVITY

FAIR MARKET VALUE IF APPLICABLE, LIST DATE:  
 \$0 - \$1,999  
 \$2,000 - \$10,000  
 \$10,001 - \$100,000  
 \$100,001 - \$1,000,000  
 Over \$1,000,000

IF APPLICABLE, LIST DATE:    /   /11 ACQUIRED    /   /11 DISPOSED

NATURE OF INVESTMENT  
 Sole Proprietorship  Partnership  Other

YOUR BUSINESS POSITION \_\_\_\_\_

**2. IDENTIFY THE GROSS INCOME RECEIVED (INCLUDE YOUR PRO RATA SHARE OF THE GROSS INCOME TO THE ENTITY/TRUST)**

\$0 - \$499  \$10,001 - \$100,000  
 \$500 - \$1,000  OVER \$100,000  
 \$1,001 - \$10,000

**3. LIST THE NAME OF EACH REPORTABLE SINGLE SOURCE OF INCOME OF \$10,000 OR MORE** (Attach a separate sheet if necessary)

\_\_\_\_\_

**4. INVESTMENTS AND INTERESTS IN REAL PROPERTY HELD BY THE BUSINESS ENTITY OR TRUST**

Check one box:  
 INVESTMENT  REAL PROPERTY

Name of Business Entity, if Investment, or Assessor's Parcel Number or Street Address of Real Property

Description of Business Activity or City or Other Precise Location of Real Property

FAIR MARKET VALUE IF APPLICABLE, LIST DATE:  
 \$2,000 - \$10,000  
 \$10,001 - \$100,000  
 \$100,001 - \$1,000,000  
 Over \$1,000,000

IF APPLICABLE, LIST DATE:    /   /11 ACQUIRED    /   /11 DISPOSED

NATURE OF INTEREST  
 Property Ownership/Deed of Trust  Stock  Partnership

Leasehold     Yrs. remaining  Other    

Check box if additional schedules reporting investments or real property are attached

Fax

Feb 6 2012 04:04pm P004/004

**SCHEDULE C**  
**Income, Loans, & Business**  
**Positions**  
 (Other than Gifts and Travel Payments)

**CALIFORNIA FORM 700**  
 FAIR POLITICAL PRACTICES COMMISSION  
 Name \_\_\_\_\_

**1. INCOME RECEIVED**

NAME OF SOURCE OF INCOME  
Mission Bookkeeping

ADDRESS (Business Address Acceptable)  
3026 24th St. S.F. CA 94110

BUSINESS ACTIVITY, IF ANY, OF SOURCE  
Bookkeeping

YOUR BUSINESS POSITION  
Accountant

GROSS INCOME RECEIVED  
 \$500 - \$1,000     \$1,001 - \$10,000  
 \$10,001 - \$100,000     OVER \$100,000

CONSIDERATION FOR WHICH INCOME WAS RECEIVED  
 Salary     Spouse's or registered domestic partner's income  
 Loan repayment     Partnership  
 Sale of \_\_\_\_\_  
(Real property, car, boat, etc.)  
 Commission or     Rental Income, list each source of \$10,000 or more  
 \_\_\_\_\_  
 Other \_\_\_\_\_  
(Describe)

**1. INCOME RECEIVED**

NAME OF SOURCE OF INCOME  
 \_\_\_\_\_

ADDRESS (Business Address Acceptable)  
 \_\_\_\_\_

BUSINESS ACTIVITY, IF ANY, OF SOURCE  
 \_\_\_\_\_

YOUR BUSINESS POSITION  
 \_\_\_\_\_

GROSS INCOME RECEIVED  
 \$500 - \$1,000     \$1,001 - \$10,000  
 \$10,001 - \$100,000     OVER \$100,000

CONSIDERATION FOR WHICH INCOME WAS RECEIVED  
 Salary     Spouse's or registered domestic partner's income  
 Loan repayment     Partnership  
 Sale of \_\_\_\_\_  
(Real property, car, boat, etc.)  
 Commission or     Rental Income, list each source of \$10,000 or more  
 \_\_\_\_\_  
 Other \_\_\_\_\_  
(Describe)

**2. LOANS RECEIVED OR OUTSTANDING DURING THE REPORTING PERIOD**

\* You are not required to report loans from commercial lending institutions, or any indebtedness created as part of a retail installment or credit card transaction, made in the lender's regular course of business on terms available to members of the public without regard to your official status. Personal loans and loans received not in a lender's regular course of business must be disclosed as follows:

NAME OF LENDER\* \_\_\_\_\_

ADDRESS (Business Address Acceptable) \_\_\_\_\_

BUSINESS ACTIVITY, IF ANY, OF LENDER \_\_\_\_\_

HIGHEST BALANCE DURING REPORTING PERIOD  
 \$500 - \$1,000  
 \$1,001 - \$10,000  
 \$10,001 - \$100,000  
 OVER \$100,000

INTEREST RATE \_\_\_\_\_ %     None

TERM (Months/Years) \_\_\_\_\_

SECURITY FOR LOAN  
 None     Personal residence  
 Real Property \_\_\_\_\_  
Street address  
 \_\_\_\_\_  
City  
 Guarantor \_\_\_\_\_  
 Other \_\_\_\_\_  
(Describe)

Comments: \_\_\_\_\_



**Board of Supervisors  
City and County of San Francisco  
1 Dr. Carlton B. Goodlett Place, Room 244  
(415) 554-5184 FAX (415) 554-7714**

RECEIVED  
BOARD OF SUPERVISORS  
SAN FRANCISCO  
2012 JAN 24 PM 2:24

**Application for Boards, Commissions and Committees**

Application for Appointment to: Small Business Commission, Commissioner  
Name of Board, Commission, Committee, or Task Force

Seat # or Category (If applicable): \_\_\_\_\_ District: \_\_\_\_\_  
 Name: Richard Ventura  
 Home Address: — Liberty Street, San Francisco, CA Zip: 94110  
 Home Phone: 415- \_\_\_\_\_ Occupation: Executive  
 Work Phone: 415-793-2630 Employer: Economic Empowerment Fund  
 Business Address: 1592 Union Street, Suite 1650 • San Francisco, CA Zip: 94123  
 Business E-Mail: richard@eefsf.org Home E-Mail: \_\_\_\_\_ @gmail.com

Check All That Apply:

- A citizen of the United States.  At least 18 years old on or before Election Day.
- Not in prison or on parole for a felony conviction
- A resident of San Francisco  Yes:  No: (Place of Residence):

Please state your qualifications (attach supplemental sheet if necessary)  
see attached

Education:

Business and/or professional experience:  
see attached

Civic Activities:

Ethnicity: (optional) Hispanic Sex: (optional)  M  F

Have you attended any meetings of the Board/Commission to which you wish appointment?  Yes  No

For appointments by the Board of Supervisors, appearance before the RULES COMMITTEE is a requirement before any appointment can be made.  
(Applications must be received 10 days before the scheduled hearing.)  
(Please Note: Once Completed, this form, including all attachments, become public record)

Date: 1/23/2011 Applicant's Signature: (required) *Richard Ventura*  
Please Note: Your application will be retained for one year.

FOR OFFICE USE ONLY:  
Appointed to Seat #: \_\_\_\_\_ Term Expires: \_\_\_\_\_ Date Seat was Vacated: \_\_\_\_\_

# Richard Ventura

Liberty St. • San Francisco, CA 94110 • Phone: (415) : Email: @gmail.com

---

## Objective

I am seeking to apply my extensive experience in commerce, economic and workforce development, and social innovation.

## Summary

My career demonstrates the ability to serve as a catalyst of change with companies, legislative bodies, and adversarial groups to design and implement improvement.

As President & CEO of the San Francisco Hispanic Chamber of Commerce and the Economic Empowerment Fund, I have leveraged the existing network of businesses to increase economic development by working with workforce development groups and corporate America. My first-hand experience a strong affinity for small disadvantaged firms and their role in supporting the economy as it relates to social innovation on a local, regional and state level of engagement.

As Commissioner, I worked aggressively with local city officials to increase procurement opportunities for small businesses and to connect small businesses and government agencies. My connections with local businesses throughout California have also enabled me to advocate for businesses to engage in corporate social responsibility and contribute to their community. I successfully connected community agencies to foster job-training programs for unemployed California residents and to position them as strategic partners with small businesses to increase their capacity to compete for contracts.

Throughout my career I have pursued opportunities for businesses to work with their communities and the public sector to yield economic benefits, control costs and maximize efficiencies.

## Relevant Areas of Expertise

- Advocacy for social innovation and contracting
- Contract negotiations
- Cooperative leadership
- Developing strategic alliances
- Market assessment & research
- Productivity and process improvement
- Project management
- Strategic business planning

## Career Experience

### **President & CEO, Author, Economic Empowerment Fund, San Francisco, CA**

*1/2008 – current*

Created and executed VINA: the signature experience of wine and food benefiting vineyard workers and their families, benefiting Clinic Ole in Napa. Created and executed The Procurement Marketing Plan as a result of working with several small businesses and corporations to determine how to create advantages for contracting. The Procurement Marketing Plan is a blueprint to certification and marketing, filled with understandings of one's company's assessment to prepare one for certification and worksheets to prepare one to market one's company. A case study executed by Ventura demonstrates how corporate America, the small business community, and workforce development groups can work together towards economic development by closing a \$500,000 contract, creating 9 full time jobs and 4 seasonal jobs, without the need for capital by contractual terms negotiated.

### **Commissioner, Small Business Commission, City and County of San Francisco, CA**

*03/2004 – 05/2010*

Strong advocate for supplier diversity which resulted in an Executive Order issued by Mayor Gavin Newsom directing the Small Business Commission to work with city department heads to increase participation from disadvantaged businesses. Worked effectively with department heads to increase outreach efforts, coordination, publication of business opportunities and community events. Assisted in the selection of a



## Richard Ventura

Liberty St. • San Francisco, CA 94110 • Phone: (415) • Email: f@gmail.com

Vendor responsible for promoting refrigeration, power and waste management saver programs in the small business community on behalf of the San Francisco Department of Environment and monitored program results measure benefit to small-business community. Elected as Vice President in 2008 and as President in 2009 by peers. As President, created strategic plan with Commissioners and assigned areas of focus for each Commissioner creating a greater number of accomplishments for the Commission creating a more influential Small Business Commission. Influenced Mayor Newsom to hire Executive Director desired by the small business community. Worked closely with Executive Directors to build contact with San Francisco NEDO's and CBO's to promote Small Business Commission activities. In 2008, supports Executive Director in establishing a database of a minimum of 10,000 small businesses for direct communication of Small Business Commission activities. Advocated for business friendly policy. Worked closely with several companies to resolve city related issues resulting in business opening or remaining in San Francisco.

### **President and CEO, San Francisco Hispanic Chamber of Commerce, San Francisco, CA** 03/2003 – 02/2010

Actively promote interests of Hispanic businesses in the San Francisco area and identify opportunities for economic development. Worked with the business community to increase Chamber membership from 56 to more than 500 business members, 42 corporate sponsors and more than 20 partnering organizations. Implemented outreach and marketing program to business community resulting in over 3,100 Bay Area business subscriptions to the weekly electronic newsletter and a database of over 11,000 participants. Co-authored "The Isabela Project: Closing the Capital Parity and Procurement Gap," in 2004 which addressed the need for an innovative source of financing for business owners as well as promoting supplier diversity leading to pilot programs in 2006 and 2008 addressing the educational needs for businesses to compete in contracting opportunities and is available through the Milken Institute. Actively advocating for the support of programs empowering micro and small businesses to compete in second-tier vendor opportunities. Promoted relationships between for-profit and non-profit companies to utilize workforce development programs to help companies increase capacity to compete for contracts. Drafted talking points for members to advocate for legislation and policies.

### **Co-Founder & Vice President of Business Development, TelUnidos, Inc., Oakland, CA** 04/2000 – 08/2002

Developed a business plan selected by the Oakland Communications Technology Cluster to be one of 10 start-up companies to participate in an incubator program. This same business plan was used to attract and select corporate advisors, a board of directors and investors to secure \$2.5 million in Series A funding. Developed original financial model used to form telecommunications startup and attract investors, thereby eliminating the need for a CFO and saving more than \$160,000 in additional administration expenses. Worked with the CPUC and Federal Communications Commission (FCC) to complete all necessary filings in compliance with state and federal utility-regulation requirements. Brought together executive managers and staff using value-based methods.

### **Principal, Performance Strategy, San Francisco, CA and Dallas, TX** 07/1996 – 04/2000

Founded a training and development company with the fourth-largest travel company in the United States as its first client and with training support provided nationwide. Utilized strategic planning, employee-incentive programs and specialized management training to increase overall profitability by 26% within 18 months. Designed a strategic planning program specifically for small business owners and educated employers about the benefits of corporate social responsibility.

### **Travel Consultant, Trainer & National Training Coordinator, Maritz Travel Company, Dallas, TX** 07/1988 – 07/1996

Designed and implemented hundreds training programs on a local, state and national level. Created a National Training Conference for Maritz Inc. to leverage the company's regional and national strengths, standardize training and share resources. Conferences allowed the company streamline and reduce redundancy by cross-promoting training resources without creating additional costs to smaller regions of smaller divisions.



STATEMENT OF ECONOMIC INTERESTS

Date Received  
Office Use Only

COVER PAGE

FILED

2011 AUG 22 PM 1:45

Please type or print in ink.

NAME OF FILER (LAST) (FIRST) (MIDDLE) VENTURA, RICHARD SAN FRANCISCO ETHICS COMMISSION

1. Office, Agency, or Court

Agency Name: Small Business Commission, Commissioner
Division: Board, Department, District, if applicable
Your Position

If filing for multiple positions, list below or on an attachment.

Agency: Position:

2. Jurisdiction of Office (Check at least one box)

State, Multi-County, City of San Francisco, Judge (Statewide Jurisdiction), County of San Francisco, Other

3. Type of Statement (Check at least one box)

Annual: The period covered is January 1, 2010, through December 31, 2010.
Assuming Office: Date 4 / 1 / 10
Leaving Office: Date Left 5 / 25 / 10
Candidate: Election Year Office sought, if different than Part 1:

4. Schedule Summary

Check applicable schedules or "None."
Total number of pages including this cover page: 1
Schedule A-1 - Investments - schedule attached
Schedule A-2 - Investments - schedule attached
Schedule B - Real Property - schedule attached
Schedule C - Income, Loans, & Business Positions - schedule attached
Schedule D - Income - Gifts - schedule attached
Schedule E - Income - Gifts - Travel Payments - schedule attached
None - No reportable interests on any schedule

5. Verification

MAILING ADDRESS (Business or Agency Address Recommended - Public Document)
STREET CITY STATE ZIP CODE
liberty Street, San Francisco, CA 94110
TELEPHONE NUMBER E-MAIL ADDRESS
( 415 ) @gmail.com

I have used due diligence in preparing this statement. I have read this statement and to the best of my knowledge the information contained herein and in any attached schedules is true and complete. I acknowledge this is a public document.

I certify under penalty of perjury under the laws of the State of California that the foregoing is true and correct.

Date Signed August 19, 2011 (month, day, year)
Signature (File the originally signed statement with your filing official.)



**Board of Supervisors  
City and County of San Francisco  
1 Dr. Carlton B. Goodlett Place, Room 244  
(415) 554-5184 FAX (415) 554-7714**

**Application for Boards, Commissions and Committees**

Application for Appointment to: Small Business Commission

Name of Board, Commission, Committee, or Task Force

Seat # or Category (If applicable): 1 or 3

District: 10 (res & biz)

Name: Forest Gray

Home Address — Pomona Street

Zip: 94124

Home Phone: (415) —

Occupation: President/ CEO

Work Phone: (415) 642-3371

Employer: Speakeasy Ales & Lagers

Business Address: 1195 Evans Ave., SF (mail: PO Box 882724, SF, CA 94188) Zip: 94124

Business E-Mail: forest@goodbeer.com

Home E-Mail — i@goodbeer.com

Check All That Apply:

A citizen of the United States.

At least 18 years old on or before Election Day.

Not in prison or on parole for a felony conviction

A resident of San Francisco  Yes:  No: (Place of Residence):

Please state your qualifications (attach supplemental sheet if necessary)

I represent a segment of small business in SF that is exceedingly rare - manufacturing. I have participated in shaping legislation related to small business on several occasions, and therefore have some understanding of the mechanics and process. My company employees 19 people, most of which live in San Francisco.

Education:

Bachelor's Degree in Biochemistry. Minor in Music.

Business and/or professional experience:

Founded Speakeasy Ales & Lagers in 1997, a San Francisco manufacturing business in Bayview/ Hunters Point. The company produces and sells its artisan, hand-crafted beers in urban markets across the United States, as well as some limited international markets.

Civic Activities:

Advisory Board of the India Basin Neighborhood Association  
Past-President, Rotary Club of San Francisco Bayview

Ethnicity: (optional)

Sex: (optional)  M  F

Have you attended any meetings of the Board/Commission to which you wish appointment?  Yes  No

For appointments by the Board of Supervisors, appearance before the RULES COMMITTEE is a requirement before any appointment can be made.

(Applications must be received 10 days before the scheduled hearing.)

(Please Note: Once Completed, this form, including all attachments, become public record)

Date: JANUARY 30, 2012 Applicant's Signature: (required) \_\_\_\_\_

Please Note: Your application will be retained for one year.

FOR OFFICE USE ONLY:

Appointed to Seat #: \_\_\_\_\_ Term Expires: \_\_\_\_\_ Date Seat was Vacated: \_\_\_\_\_

# FOREST GRAY

PRESIDENT & CEO, SPEAKEASY ALES & LAGERS

[@goodbeer.com](mailto:fg@goodbeer.com)  
<http://www.goodbeer.com>

---

<i>Summary</i>	<p>As an Executive: Founded Speakeasy Ales And Lagers in 1997, which is a microbrewery that employees 19 people in the Bayview/ Hunters Point district of San Francisco. Incubated the company to a multimillion dollar per year business that sells artisan beers in the US urban markets from California to New York, as well as some limited international sales. Flagship products include Big Daddy IPA and Prohibition Ale.</p> <p>As a Scientist: Published scientist regarding innovative techniques to measure secreted proteins from living cells [the SCRW assay].</p>				
<i>Specialties</i>	Branding/ identity, craft beer sales and distribution, technology implementation, critical thinking.				
<i>Experience</i>	<table><tr><td>Speakeasy Ales &amp; Lagers President &amp; CEO</td><td>1997 - Present</td></tr><tr><td>Roche Palo Alto/ formerly Syntex Research Scientist II</td><td>1993 - 1996</td></tr></table>	Speakeasy Ales & Lagers President & CEO	1997 - Present	Roche Palo Alto/ formerly Syntex Research Scientist II	1993 - 1996
Speakeasy Ales & Lagers President & CEO	1997 - Present				
Roche Palo Alto/ formerly Syntex Research Scientist II	1993 - 1996				
<i>Education</i>	<p>California Polytechnic State University-San Luis Obispo 1985 - 1992</p> <p>B.S. in Biochemistry , Minor in Music</p>				
<i>Honors</i>	One of the "100 CEOs in 100 Days" chosen to meet with Mayor Gavin Newsom of San Francisco. San Francisco Proclamation for "Prohibition for Public Schools" presented by Mark Leno, Numerous "Best of SF" awards for Speakeasy from assorted sources including the SF Bay Guardian, the SF Weekly and the SF Examiner, as well as several readers' polls.				
<i>Interests</i>	My family, music - composition and listening, technology as it relates to humans, artisan product creation.				
<i>Associations</i>	Brewers Association of America, National Beer Wholesalers Association, Advisory Board of the India Basin Neighborhood Association, Past-President, Rotary Club of San Francisco Bayview.				
<i>Publications</i>	<p>Production of Monoclonal Antibodies Using A Secretion Capture Report Web 06 / 1995</p> <p>Biotechnology · Authors: Forest Gray, John S. Kenney, Ph.D., John F. Dunné, Ph.D.,</p>				

---

Marie-Helene AnceI

We describe a novel method for the production of monoclonal antibodies using a secretion capture report web (SCRW). Following HAT selection in bulk culture, individual hybridomas are encapsulated in biotinylated agarose drops. Antibody secreted by the hybridoma is captured within the agarose drop using an avidin bridge and biotinylated anti-mouse immunoglobulin. The secreted antibody is detected by a fluorescent reporter which can be either a second anti-mouse antibody or an antigen. The binding of the reporter can be quantitated and the desired hybridoma directly cloned by flow cytometry. Multi-parameter (i.e., two-color) reporter analysis can also be used to selectively enrich and clone rare hybridomas secreting antibodies directed to unique epitopes. The method allows the characterization of thousands of clones per second and the isolation of hundreds of clones per day.

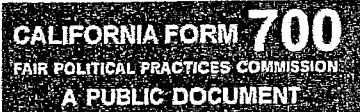
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### Secretion capture and report web: use of affinity derivatized agarose microdroplets for the selection of hybridoma cells

11 / 1994

Journal of Immunological Methods · Authors: Forest Gray, John F. Dunne, Ph.D., John S. Kenney, Ph.D.

A novel assay is described which allows the entrapment and detection of the immunoglobulin secreted from individual viable hybridoma cells using a secretion capture and reporter web (SCRW). By encapsulating the cells in agarose microdroplets which have been derivatized to create a fluorescent antigen-specific sandwich assay, flow cytometry can be used to identify and sort productive cells from a heterogeneous population. Using agarase, the cells can be recovered from the microdroplets and clonally expanded after selection. The assay has been used to redone rare secretors from hybridoma cultures and to enhance the production of cultures with poor producers. The assay is easily generalized for the detection of any secreted protein for which specific antibodies or other ligands are available.



STATEMENT OF ECONOMIC INTERESTS
COVER PAGE

Date Received
Official Use Only

Please type or print in ink.

NAME OF FILER (LAST) (FIRST) (MIDDLE)
Gray Forest Dale

1. Office, Agency, or Court

Agency Name
Board of Supervisors
Division, Board, Department, District, if applicable
Your Position
Small Business Commission Commissioner Seat 1 or 3

If filing for multiple positions, list below or on an attachment.

Agency: Position:

2. Jurisdiction of Office (Check at least one box)

State
Multi-County
City of San Francisco
Judge or Court Commissioner (Statewide Jurisdiction)
County of
Other

3. Type of Statement (Check at least one box)

Annual: The period covered is January 1, 2011, through December 31, 2011.
Leaving Office: Date Left
Assuming Office: Date assumed
Candidate: Election Year Office sought, if different than Part 1:

4. Schedule Summary

Check applicable schedules or "None." Total number of pages including this cover page: 2
Schedule A-1 - Investments - schedule attached
Schedule A-2 - Investments - schedule attached
Schedule B - Real Property - schedule attached
Schedule C - Income, Loans, & Business Positions - schedule attached
Schedule D - Income - Gifts - schedule attached
Schedule E - Income - Gifts - Travel Payments - schedule attached
None - No reportable interests on any schedule

5. Verification

MAILING ADDRESS STREET CITY STATE ZIP CODE
Pomona Street San Francisco CA 94124
DAYTIME TELEPHONE NUMBER E-MAIL ADDRESS (OPTIONAL)
( 415 ) 740-4354 @goodbeer.com

I have used all reasonable diligence in preparing this statement. I have read this statement and to the best of my knowledge the information contained herein and in any attached schedules is true and complete. I acknowledge this is a public document.

I certify under penalty of perjury under the laws of the State of California that the foregoing is true and correct.

Date Signed February 6, 2012
(month, day, year)

Signature
(Place the originally signed statement with your filing official.)

**SCHEDULE A-2**  
**Investments, Income, and Assets**  
**of Business Entities/Trusts**  
(Ownership Interest is 10% or Greater)

**CALIFORNIA FORM 700**  
FAIR POLITICAL PRACTICES COMMISSION

Name \_\_\_\_\_

**1. BUSINESS ENTITY OR TRUST**

Name: Speakeasy Ales & Lagers  
Address (Business Address Acceptable): 1195 Evans Avenue, SF, CA 94124  
Check one  
 Trust, go to 2     Business Entity, complete the box, then go to 2

**GENERAL DESCRIPTION OF BUSINESS ACTIVITY**  
microbrewery

FAIR MARKET VALUE                      IF APPLICABLE, LIST DATE:  
 \$0 - \$1,999  
 \$2,000 - \$10,000                      12 / 14 / 11                      / / / 11  
 \$10,001 - \$100,000                      ACQUIRED                      DISPOSED  
 \$100,001 - \$1,000,000  
 Over \$1,000,000

NATURE OF INVESTMENT  
 Sole Proprietorship     Partnership     corporate stock  
Other \_\_\_\_\_

YOUR BUSINESS POSITION President

**2. IDENTIFY THE GROSS INCOME RECEIVED (INCLUDE YOUR PRO RATA SHARE OF THE GROSS INCOME TO THE ENTITY/TRUST)**

\$0 - \$499                       \$10,001 - \$100,000  
 \$500 - \$1,000                       OVER \$100,000  
 \$1,001 - \$10,000

**3. LIST THE NAME OF EACH REPORTABLE SINGLE SOURCE OF INCOME OF \$10,000 OR MORE (Attach a separate sheet if necessary)**

N/A

**4. INVESTMENTS AND INTERESTS IN REAL PROPERTY HELD BY THE BUSINESS ENTITY OR TRUST**

Check one box:  
 INVESTMENT                       REAL PROPERTY

Name of Business Entity, if Investment, or Assessor's Parcel Number or Street Address of Real Property

Description of Business Activity or City or Other Precise Location of Real Property

FAIR MARKET VALUE                      IF APPLICABLE, LIST DATE:  
 \$2,000 - \$10,000  
 \$10,001 - \$100,000                      / / / 11                      / / / 11  
 \$100,001 - \$1,000,000                      ACQUIRED                      DISPOSED  
 Over \$1,000,000

NATURE OF INTEREST  
 Property Ownership/Deed of Trust     Stock     Partnership

Leasehold \_\_\_\_\_ Yrs. remaining     Other \_\_\_\_\_

Check box if additional schedules reporting investments or real property are attached

Comments: \_\_\_\_\_

**1. BUSINESS ENTITY OR TRUST**

Name \_\_\_\_\_  
Address (Business Address Acceptable) \_\_\_\_\_  
Check one  
 Trust, go to 2     Business Entity, complete the box, then go to 2

**GENERAL DESCRIPTION OF BUSINESS ACTIVITY**

FAIR MARKET VALUE                      IF APPLICABLE, LIST DATE:  
 \$0 - \$1,999  
 \$2,000 - \$10,000                      / / / 11                      / / / 11  
 \$10,001 - \$100,000                      ACQUIRED                      DISPOSED  
 \$100,001 - \$1,000,000  
 Over \$1,000,000

NATURE OF INVESTMENT  
 Sole Proprietorship     Partnership     Other \_\_\_\_\_

YOUR BUSINESS POSITION \_\_\_\_\_

**2. IDENTIFY THE GROSS INCOME RECEIVED (INCLUDE YOUR PRO RATA SHARE OF THE GROSS INCOME TO THE ENTITY/TRUST)**

\$0 - \$499                       \$10,001 - \$100,000  
 \$500 - \$1,000                       OVER \$100,000  
 \$1,001 - \$10,000

**3. LIST THE NAME OF EACH REPORTABLE SINGLE SOURCE OF INCOME OF \$10,000 OR MORE (Attach a separate sheet if necessary)**

\_\_\_\_\_

**4. INVESTMENTS AND INTERESTS IN REAL PROPERTY HELD BY THE BUSINESS ENTITY OR TRUST**

Check one box:  
 INVESTMENT                       REAL PROPERTY

Name of Business Entity, if Investment, or Assessor's Parcel Number or Street Address of Real Property

Description of Business Activity or City or Other Precise Location of Real Property

FAIR MARKET VALUE                      IF APPLICABLE, LIST DATE:  
 \$2,000 - \$10,000  
 \$10,001 - \$100,000                      / / / 11                      / / / 11  
 \$100,001 - \$1,000,000                      ACQUIRED                      DISPOSED  
 Over \$1,000,000

NATURE OF INTEREST  
 Property Ownership/Deed of Trust     Stock     Partnership

Leasehold \_\_\_\_\_ Yrs. remaining     Other \_\_\_\_\_

Check box if additional schedules reporting investments or real property are attached



**Board of Supervisors  
City and County of San Francisco  
1 Dr. Carlton B. Goodlett Place, Room 244  
(415) 554-5184 FAX (415) 554-7714**

RECEIVED  
BOARD OF SUPERVISORS  
SAN FRANCISCO

2012 JAN 26 AM 10:18

**Application for Boards, Commissions and Committees**

Application for Appointment to: Small Business Commission  
Name of Board, Commission, Committee, or Task Force

Seat # or Category (If applicable): \_\_\_\_\_ District: \_\_\_\_\_

Name: Henry Karailowicz

Home Address: 22nd St. San Francisco CA Zip: 94114

Home Phone: 415. 221. 7533 Occupation: General Contractor / consultant

Work Phone: \_\_\_\_\_ Employer: occasional Express (self)

Business Address: 1019 Howard St. San Francisco CA Zip: 94103

Business E-Mail: occeexp@aol.com Home E-Mail: \_\_\_\_\_

**Check All That Apply:**

A citizen of the United States.  At least 18 years old on or before Election Day.

Not in prison or on parole for a felony conviction

A resident of San Francisco  Yes:  No: (Place of Residence): \_\_\_\_\_

Please state your qualifications (attach supplemental sheet if necessary)

General, plumbing + electrical contractor. Permits consultant (more attached)

Education:

High school + Associates Degree in building inspection

Business and/or professional experience:

Licensed since 1975 and have worked on additions and remodeling of commercial + residential properties

Civic Activities:

Member of SOMBA + president for past six years  
Member of SOMBA for over 10 years  
Member of Rotary for approx 10 years  
Member of East SOMA citizens planning task force

Ethnicity: (optional) Caucasian Sex: (optional)  M  F

Have you attended any meetings of the Board/Commission to which you wish appointment?  Yes  No

For appointments by the Board of Supervisors, appearance before the RULES COMMITTEE is a requirement before any appointment can be made.

(Applications must be received 10 days before the scheduled hearing.)

(Please Note: Once Completed, this form, including all attachments, become public record)

Date: 1/25/12 Applicant's Signature: (required) \_\_\_\_\_

Please Note: Your application will be retained for one year.

FOR OFFICE USE ONLY:

Appointed to Seat #: \_\_\_\_\_ Term Expires: \_\_\_\_\_ Date Seat was Vacated: \_\_\_\_\_



## **OCCIDENTAL EXPRESS**

Consulting • Design • Construction • Management  
1019 Howard Street  
San Francisco, CA 94103.2806  
415.621.7533 office  
415.621.7583 fax  
415. \_\_\_\_\_ cell  
e-mail: \_\_\_\_\_@ol.com

## **RESUME**

**HENRY KARNILOWICZ** – Owner

## **BORN**

20 September 1945  
Germany

## **EDUCATION & LICENSES**

1996-1999	College of San Mateo - Associates Degree in Building Inspection
1975-present	State of California - C10 (Electrical), C36(Plumbing), B (General Building Contractor) licenses.
1962-1966	Gordon Institute of Technology / Australia - Engineering Course & Apprenticeship
1957-1961	Technical College - College Entrance Certificate
1950-1956	Elementary School

## **PUBLIC SERVICE**

SOMPAC (South Of Market Project Area Committee – advisory board to the San Francisco Redevelopment agency)  
2000- present

- Parliamentarian
- Chair economics committee

During my time on SOMPAC I have testified numerous times at the SFRA in support of funding for facade work and for the build out of Miss Saigon Restaurant, Pearls Deluxe Burgers, Split Pea Seduction, Small Potatoes, Moya Ethiopian restaurant, City Produce and Bindlestiff Theater. These establishments now provide employment for over 50 people. I also have been a staunch supporter and have testified for the creating of the police sub-station on Sixth Street

SOMBA (South Of Market Business Association).  
2002 – present

- Board member 2002 – 2005
- President 2006 – present

I have been a dedicated supporter of small businesses in Soma including writing letters of support for the Tempest Bar, The Endup and the Wine Shop and other entities. I also testified at the entertainment Commission, at the BOS Land Use Committee and met with the president of the GGGRA, and representative from the Mayors Office of Neighborhood Services, on expediting of permitting for restaurants.

Western SoMa Citizens Planning Task Force

2006 – present

- Business and Land Use Committee member

As a member of the Business and Land Use Committee my interest has been in the development and promoting of businesses in Soma. I have spoken in favor of and voted in support of allowing businesses on the ground floor level of buildings in the transit corridors and in areas where the entire committee had decided was sensible for the zoning allowing businesses.

SFCDMA (San Francisco Council of District Merchants Association)

2009 - present

- Board member

As a board member I have participated in promoting of businesses in San Francisco and also have reached out to businesses for the annual SFCDMA dinners. This included soliciting of contributions to the silent auctions.

### AFFILIATIONS

Better Business Bureau - 1992 to present

Member of ICC (International Codes Council) – 2005 to present

Board member of South San Francisco Rotary Club Foundation – 2008 to present

Allied member of AIA – 2006 to present

Past Member Code Advisory Committee – San Francisco Department of Building Inspection – 2007 to 2010

President of SPOSF (Small Property Owners of San Francisco – 2011 to present

**COVER PAGE**

Please type or print in ink.

NAME OF FILER (LAST) (FIRST) (MIDDLE)  
Karnilowicz Henry

**1. Office, Agency, or Court**

Agency Name Small Business Commission Your Position Board member  
 Division, Board, Department, District, if applicable

▶ If filing for multiple positions, list below or on an attachment.

Agency: \_\_\_\_\_ Position: \_\_\_\_\_

RECEIVED  
 BOARD OF SUPERVISORS  
 SAN FRANCISCO  
 2012 FEB 13 PM 1:40

**2. Jurisdiction of Office (Check at least one box)**

State  Judge (Statewide Jurisdiction)  
 Multi-County \_\_\_\_\_  County of San Francisco  
 City of San Francisco  Other \_\_\_\_\_

**3. Type of Statement (Check at least one box)**

**Annual:** The period covered is January 1, 2010, through December 31, 2010.  **Leaving Office:** Date Left \_\_\_\_/\_\_\_\_/\_\_\_\_  
 -or- (Check one)  
 The period covered is \_\_\_\_/\_\_\_\_/\_\_\_\_, through December 31, 2010.  The period covered is January 1, 2010, through the date of leaving office.  
 **Assuming Office:** Date \_\_\_\_/\_\_\_\_/\_\_\_\_  The period covered is \_\_\_\_/\_\_\_\_/\_\_\_\_, through the date of leaving office.  
 **Candidate:** Election Year \_\_\_\_\_ Office sought, if different than Part 1: \_\_\_\_\_

**4. Schedule Summary**

Check applicable schedules or "None."  Total number of pages including this cover page: 4

**Schedule A-1 - Investments** - schedule attached  **Schedule C - Income, Loans, & Business Positions** - schedule attached  
 **Schedule A-2 - Investments** - schedule attached  **Schedule D - Income - Gifts** - schedule attached  
 **Schedule B - Real Property** - schedule attached  **Schedule E - Income - Gifts - Travel Payments** - schedule attached

-or-  
 **None - No reportable interests on any schedule**

**5. Verification**

MAILING ADDRESS STREET CITY STATE ZIP CODE  
 (Business or Agency Address Recommended - Public Document)  
22nd Street San Francisco CA 94103  
 PHONE NUMBER E-MAIL ADDRESS  
(415) 621-7533 occexp@aol.com

I have used all reasonable diligence in preparing this statement. I have reviewed this statement and to the best of my knowledge the information contained herein and in any attached schedules is true and complete. I acknowledge this is a public document.

I certify under penalty of perjury under the laws of the State of California that the foregoing is true and correct.

Date Signed 2/6/12 Signature [Signature]  
 (month, day, year) (File the originally signed statement with your filing official.)

# SCHEDULE A-1 Investments

## Stocks, Bonds, and Other Interests (Ownership Interest is Less Than 10%)

*Do not attach brokerage or financial statements.*

Name  
Henry Karnilowicz

▶ NAME OF BUSINESS ENTITY  
Axa

GENERAL DESCRIPTION OF BUSINESS ACTIVITY  
Insurance

FAIR MARKET VALUE  
 \$2,000 - \$10,000       \$10,001 - \$100,000  
 \$100,001 - \$1,000,000       Over \$1,000,000

NATURE OF INVESTMENT  
 Stock       Other \_\_\_\_\_  
(Describe)  
 Partnership       Income Received of \$0 - \$499  
 Income Received of \$500 or More (Report on Schedule C)

IF APPLICABLE, LIST DATE:  
     /      / 10           /      / 10  
 ACQUIRED                      DISPOSED

▶ NAME OF BUSINESS ENTITY

GENERAL DESCRIPTION OF BUSINESS ACTIVITY

FAIR MARKET VALUE  
 \$2,000 - \$10,000       \$10,001 - \$100,000  
 \$100,001 - \$1,000,000       Over \$1,000,000

NATURE OF INVESTMENT  
 Stock       Other \_\_\_\_\_  
(Describe)  
 Partnership       Income Received of \$0 - \$499  
 Income Received of \$500 or More (Report on Schedule C)

IF APPLICABLE, LIST DATE:  
     /      / 10           /      / 10  
 ACQUIRED                      DISPOSED

▶ NAME OF BUSINESS ENTITY

GENERAL DESCRIPTION OF BUSINESS ACTIVITY

FAIR MARKET VALUE  
 \$2,000 - \$10,000       \$10,001 - \$100,000  
 \$100,001 - \$1,000,000       Over \$1,000,000

NATURE OF INVESTMENT  
 Stock       Other \_\_\_\_\_  
(Describe)  
 Partnership       Income Received of \$0 - \$499  
 Income Received of \$500 or More (Report on Schedule C)

IF APPLICABLE, LIST DATE:  
     /      / 10           /      / 10  
 ACQUIRED                      DISPOSED

▶ NAME OF BUSINESS ENTITY

GENERAL DESCRIPTION OF BUSINESS ACTIVITY

FAIR MARKET VALUE  
 \$2,000 - \$10,000       \$10,001 - \$100,000  
 \$100,001 - \$1,000,000       Over \$1,000,000

NATURE OF INVESTMENT  
 Stock       Other \_\_\_\_\_  
(Describe)  
 Partnership       Income Received of \$0 - \$499  
 Income Received of \$500 or More (Report on Schedule C)

IF APPLICABLE, LIST DATE:  
     /      / 10           /      / 10  
 ACQUIRED                      DISPOSED

▶ NAME OF BUSINESS ENTITY

GENERAL DESCRIPTION OF BUSINESS ACTIVITY

FAIR MARKET VALUE  
 \$2,000 - \$10,000       \$10,001 - \$100,000  
 \$100,001 - \$1,000,000       Over \$1,000,000

NATURE OF INVESTMENT  
 Stock       Other \_\_\_\_\_  
(Describe)  
 Partnership       Income Received of \$0 - \$499  
 Income Received of \$500 or More (Report on Schedule C)

IF APPLICABLE, LIST DATE:  
     /      / 10           /      / 10  
 ACQUIRED                      DISPOSED

▶ NAME OF BUSINESS ENTITY

GENERAL DESCRIPTION OF BUSINESS ACTIVITY

FAIR MARKET VALUE  
 \$2,000 - \$10,000       \$10,001 - \$100,000  
 \$100,001 - \$1,000,000       Over \$1,000,000

NATURE OF INVESTMENT  
 Stock       Other \_\_\_\_\_  
(Describe)  
 Partnership       Income Received of \$0 - \$499  
 Income Received of \$500 or More (Report on Schedule C)

IF APPLICABLE, LIST DATE:  
     /      / 10           /      / 10  
 ACQUIRED                      DISPOSED

Comments:



**SCHEDULE B**  
**Interests in Real Property**  
 (Including Rental Income)

Name  
Henry Kamilowicz

STREET ADDRESS OR PRECISE LOCATION  
3162 22nd Street  
 CITY  
San Francisco

FAIR MARKET VALUE IF APPLICABLE, LIST DATE:  
 \$2,000 - \$10,000  
 \$10,001 - \$100,000  
 \$100,001 - \$1,000,000  
 Over \$1,000,000

ACQUIRED     /     / 10      DISPOSED     /     / 10

NATURE OF INTEREST  
 Ownership/Deed of Trust       Easement  
 Leasehold \_\_\_\_\_ Yrs. remaining       \_\_\_\_\_ Other

IF RENTAL PROPERTY, GROSS INCOME RECEIVED  
 \$0 - \$499       \$500 - \$1,000       \$1,001 - \$10,000  
 \$10,001 - \$100,000       OVER \$100,000

SOURCES OF RENTAL INCOME: If you own a 10% or greater interest, list the name of each tenant that is a single source of income of \$10,000 or more.  
Anthony Travers

STREET ADDRESS OR PRECISE LOCATION  
 \_\_\_\_\_  
 CITY  
 \_\_\_\_\_

FAIR MARKET VALUE IF APPLICABLE, LIST DATE:  
 \$2,000 - \$10,000  
 \$10,001 - \$100,000  
 \$100,001 - \$1,000,000  
 Over \$1,000,000

ACQUIRED     /     / 10      DISPOSED     /     / 10

NATURE OF INTEREST  
 Ownership/Deed of Trust       Easement  
 Leasehold \_\_\_\_\_ Yrs. remaining       \_\_\_\_\_ Other

IF RENTAL PROPERTY, GROSS INCOME RECEIVED  
 \$0 - \$499       \$500 - \$1,000       \$1,001 - \$10,000  
 \$10,001 - \$100,000       OVER \$100,000

SOURCES OF RENTAL INCOME: If you own a 10% or greater interest, list the name of each tenant that is a single source of income of \$10,000 or more.  
 \_\_\_\_\_

\* You are not required to report loans from commercial lending institutions made in the lender's regular course of business on terms available to members of the public without regard to your official status. Personal loans and loans received not in a lender's regular course of business must be disclosed as follows:

NAME OF LENDER\*  
 \_\_\_\_\_

ADDRESS (Business Address Acceptable)  
 \_\_\_\_\_

BUSINESS ACTIVITY, IF ANY, OF LENDER  
 \_\_\_\_\_

INTEREST RATE \_\_\_\_\_ TERM (Months/Years) \_\_\_\_\_  
 \_\_\_\_\_%       None

HIGHEST BALANCE DURING REPORTING PERIOD  
 \$500 - \$1,000       \$1,001 - \$10,000  
 \$10,001 - \$100,000       OVER \$100,000  
 Guarantor, if applicable

NAME OF LENDER\*  
 \_\_\_\_\_

ADDRESS (Business Address Acceptable)  
 \_\_\_\_\_

BUSINESS ACTIVITY, IF ANY, OF LENDER  
 \_\_\_\_\_

INTEREST RATE \_\_\_\_\_ TERM (Months/Years) \_\_\_\_\_  
 \_\_\_\_\_%       None

HIGHEST BALANCE DURING REPORTING PERIOD  
 \$500 - \$1,000       \$1,001 - \$10,000  
 \$10,001 - \$100,000       OVER \$100,000  
 Guarantor, if applicable

Comments: \_\_\_\_\_

San Francisco  
BOARD OF SUPERVISORS

Date Printed: February 7, 2012

Date Established: December 5, 2003

Active

**SMALL BUSINESS COMMISSION**

**Contact and Address:**

Regina Dick-Endrizzi, Contact Person  
Small Business Commission  
City Hall, Room 448  
San Francisco, CA 94102

Phone: (415) 554-6481

Fax: (415) 558-7844

Email: regina.dick-endrizzi@sfgov.org

**Authority:**

Proposition D, November 4, 2003. (Charter Section 4.134) Certified by Secretary of State on 12/5/03.

**Board Qualifications:**

The Small Business Commission consists of seven members, who shall serve at the pleasure of the appointing authority. The Board of Supervisors shall appoint three members and the Mayor shall appoint four members.

Two of the Mayor's appointments and one of the Board of Supervisors appointments shall serve for an initial two-year term. Thereafter, all commissioners shall serve for four-year terms.

At least five of the seven individuals appointed to the Commission shall be owners, operators, or officers of San Francisco small businesses. One of the individuals appointed to the Commission may be either a current or former owner, operator, or officer of a San Francisco small business. One member of the Commission may be an officer or representative of a neighborhood economic development organization or an expert in small business finance.

Mayoral appointments handled as Charter Section 3.100.17 per City Attorney's Option letter dated 3/31/04.

Reports: None

Sunset Date: None

"R Board Description" (Screen Print)

