SUMMARY OF FINDINGS 2017 Review of Applications To Participate in Annual Combined Charities Fundraising Drive

SUMMARY OF METHODOLOGY AND FINDINGS

Our review consisted of an examination of the materials provided in File No. 170224 and telephone conversations with representatives from applicant organizations.

All seven organizations that applied for participation in the 2017 Joint Fundraising Drive are in compliance with the criteria established by the Board of Supervisors as delineated in the Administrative Code Section 16.93-2.

CRITERIA

Following is a list of the criteria established by Ordinance and information as to how the applicants met each requirement. All agencies satisfy subsections (A) through (E).

<u>Criterion A:</u>
Be a federated agency representing ten (10) or more charitable organizations of which 50 percent shall represent organizations located in the counties of San Francisco, San Mateo, Santa Clara, Alameda, Contra Costa and Marin.

According to the City Attorney, "located in the counties" may be defined as having offices, fundraising or otherwise doing business in those counties:

1. Asian Pacific Fund

Asian Pacific Fund represents 25 organizations, all of which are located in the Bay Area counties.

2. Bay Area Black United Fund, Inc.

Bay Area Black United Fund, Inc. represents 54 agencies, all of which are located in the Bay Area counties.

3. Community Health Charities

Community Health Charities represents 39 charitable agencies with 50 percent or more of the agencies located in the Bay Area counties.

4. EarthShare of California (Environmental Federation of California)

Earth Share of California represents more than 66 agencies, with 50 percent or more of the agencies located in the Bay Area counties.

5. Global Impact

Global Impact represents 65 agencies of which 50 percent or more are located in the Bay Area counties.

6. American's Best Local Charities (formerly Local Independent Charities - LIC)

America's Best Local Charities represents 374 agencies of which 50 percent or more are located in the Bay Area counties.

7. United Way of the Bay Area

United Way of the Bay Area represents 74 agencies, all of which are located in the Bay Area counties.

<u>Criterion B:</u> The federated agency must certify to the Board of Supervisors that the Federal Internal Revenue Service has determined that contributions to all of the represented charitable organizations are tax deductible.

Each of the applicant organizations included information from the Internal Revenue Service indicating proof of their tax-deductible status.

<u>Criterion C:</u> The federated agency must have been in existence with 10 or more qualified charities for at least one year prior to the date of application and provide satisfactory evidence to that effect at the time of filing an application with the Board.

This criterion was met by all agencies.

<u>Criterion D</u>: The federated agency must submit its most recent certified audit at the time of filing an application with the Board.

The applicant agencies provided these documents, as detailed below:

- 1. Asian Pacific Fund submitted Financial Statements and Supplementary Information dated October 7, 2016 performed by Burr Pilger Mayer, Inc.
- 2. Bay Area Black United Fund, Inc. submitted a Financial Statement and Independent Auditors' Report performed by Christopher Chime Ogbato dated December 31, 2015.
- 3. Community Health Charities of California submitted Financial Statements and Supplemental Information for years ended June 30, 2015 and 2014, and a Report of Independent Auditors by Cherry Bekaert dated October 20, 2016.
- 4. EarthShare of California (Environmental Federation of California, Inc.) submitted Financial Statements for the years ended June 30, 2015 and 2014 with an Independent Auditors' Report by Bregante & Company, LLP, dated December 12, 2016.

- 5. Global Impact submitted Financial Statements and Supplemental Material for the years ended June 30, 2016 and 2015, with an Independent Auditors' Report by IBDO USA, LLP dated October 27, 2016.
- 6. American's Best Local Charities (formerly Local Independent Charities) submitted Financial Statements for the years ending April 30, 2016, with an Independent Auditor's Report by Maze & Associates Accountancy Corporation, dated August 29, 2016.
- 7. United Way of the Bay Area submitted a Report of Independent Auditors and Financial Statements dated October 31, 2016 performed by Moss Adams LLP.

Criterion E: Agencies that wish to participate in the Annual Drive are required to submit applications to the Board of Supervisors that include all information that may be relevant to the criteria listed in the Section.

All applicants provided documentation in their letters of application to the Board of Supervisors or confirmed by telephone that they are in compliance with the requirements of Section 16.93-2. This constitutes "certification."

Therefore, all applicants were in compliance with Criterion E.

Attachment: Federation contacts for 2017 campaign

Contacts for Federations CCSF 2017 Campaign (File) 170224

Organization and address

Contact person, phone, email

1
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Tom DeCoursey Director of National Campaign Engagement
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