

File No. 221056

Committee Item No. 5

Board Item No. 8

COMMITTEE/BOARD OF SUPERVISORS

AGENDA PACKET CONTENTS LIST

Committee: Budget and Finance Committee

Date November 9, 2022

Board of Supervisors Meeting

Date November 15, 2022

Cmte Board

- | | | |
|-------------------------------------|-------------------------------------|----------------------------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | Motion |
| <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | Resolution |
| <input type="checkbox"/> | <input type="checkbox"/> | Ordinance |
| <input type="checkbox"/> | <input type="checkbox"/> | Legislative Digest |
| <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | Budget and Legislative Analyst Report |
| <input type="checkbox"/> | <input type="checkbox"/> | Youth Commission Report |
| <input type="checkbox"/> | <input type="checkbox"/> | Introduction Form |
| <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | Department/Agency Cover Letter and/or Report |
| <input type="checkbox"/> | <input type="checkbox"/> | MOU |
| <input type="checkbox"/> | <input type="checkbox"/> | Grant Information Form |
| <input type="checkbox"/> | <input type="checkbox"/> | Grant Budget |
| <input type="checkbox"/> | <input type="checkbox"/> | Subcontract Budget |
| <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | Contract/Agreement |
| <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | Form 126 – Ethics Commission |
| <input type="checkbox"/> | <input type="checkbox"/> | Award Letter |
| <input type="checkbox"/> | <input type="checkbox"/> | Application |
| <input type="checkbox"/> | <input type="checkbox"/> | Public Correspondence |

OTHER (Use back side if additional space is needed)

- | | | |
|-------------------------------------|-------------------------------------|-----------------------------------------------------------------|
| <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <u>Original Agreement 7/15/2020</u> |
| <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <u>Amendment No. 1 2/12/2021</u> |
| <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <u>Amendment No. 2 8/23/2021</u> |
| <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <u>Amendment No. 3 6/30/2022</u> |
| <input type="checkbox"/> | <input checked="" type="checkbox"/> | <u>Office of Contract Administration Presentation 11/9/2022</u> |
| <input type="checkbox"/> | <input type="checkbox"/> | _____ |
| <input type="checkbox"/> | <input type="checkbox"/> | _____ |
| <input type="checkbox"/> | <input type="checkbox"/> | _____ |
| <input type="checkbox"/> | <input type="checkbox"/> | _____ |

Completed by: Brent Jalipa

Date November 3, 2022

Completed by: Brent Jalipa

Date November 9, 2022

1 [Contract Amendment - W.W. Grainger, Inc. - Industrial Supplies - Not to Exceed
2 \$20,900,000]

3 **Resolution authorizing the Office of Contract Administration to execute**
4 **Amendment No. 4 to Contract 1000018631 between the City and County of San**
5 **Francisco and W.W. Grainger, Inc., for the purchase of industrial supplies for City**
6 **departments, increasing the contract amount by \$8,800,000 for a total contract**
7 **amount not to exceed \$20,900,000 and extending the term by one year for a total**
8 **contract duration of July 15, 2020, through December 31, 2023.**

9

10 WHEREAS, Charter, Section 9.118(b), requires the Board of Supervisors to
11 approve by Resolution contracts estimated to cost the City \$10,000,000 or more; and

12 WHEREAS, This Agreement was competitively procured as required by
13 Administrative Code, Chapter 21.16(b), through a Request for Proposals (RFP) #192163
14 by the City of Tucson and OMNIA Partners issued on March 8, 2019, in which the City of
15 Tucson selected W.W. Grainger, Inc. (Contractor) in accordance with the evaluation
16 criteria set forth in the RFP; and

17 WHEREAS, The Office of Contract Administration entered into an as-needed term
18 contract with Contractor on July 15, 2020, to allow City departments to purchase as-
19 needed industrial supplies based on their business needs; and

20 WHEREAS, Amendment No. 1, dated February 12, 2021, to the Agreement
21 added one new product category and provided an additional three percent discount on
22 defined categories; and

23 WHEREAS, Amendment No. 2, dated August 23, 2021, to the Agreement,
24 increased the contract not to exceed amount to \$9,900,000; and

25

1 WHEREAS, Amendment No. 3, dated June 30, 2022, to the agreement, increased
2 the contract not to exceed amount to \$12,100,000; and

3 WHEREAS, The Office of Contract Administration proposes to enter into a fourth
4 amendment (Amendment No. 4), increasing the total not to exceed contract amount to
5 \$20,900,000 and extending the total contract duration by one year to meet City business
6 needs; and

7 WHEREAS, The amendment referenced above is on file with the Clerk of the
8 Board of Supervisors in File No. 221056, which is hereby declared to be part of this
9 resolution as if set forth fully herein; now, therefore, be it

10 RESOLVED, That the Board of Supervisors, under Charter, Section 9.118(b),
11 hereby authorizes the Office of Contract Administration to execute Amendment No. 4
12 to Contract 1000018631 between the City and County of San Francisco and W.W.
13 Grainger, Inc. for the purchase of industrial supplies for City departments; increasing
14 the contract amount by \$8,800,000 for a total contract amount not to exceed
15 \$20,900,000, and to extend the duration by one year to December 31, 2023; and, be it

16 FURTHER RESOLVED, That within 30 days of the amendment being fully
17 executed by all parties, the Purchaser shall provide the final copy of the amendment to
18 the Clerk of the Board for inclusion into the official file.

19
20
21
22
23
24
25

Item 5 File 22-1056	Department: Office of Contract Administration (OCA)
--------------------------------------	---------------------------------------------------------------

EXECUTIVE SUMMARY

Legislative Objectives

- The proposed resolution authorizes the fourth modification to the Office of Contract Administration (OCA’s) contract with W. W. Grainger, Inc. for the purchase of industrial supplies. The resolution increases the contract amount by \$9,500,000 for a total not to exceed amount of \$21,600,000. The proposed resolution also exercises the option to extend the contract term by one year through December 31, 2023. The contract has one remaining one-year option to extend through December 31, 2024.

Key Points

- OCA has requested to extend the contract so that departments can continue to use the discounts. Contract item products are offered at a discount ranging from five to 43 percent off the list price, varying by category. The contract allows for all City departments to purchase industrial supplies. OCA staff have stated that expenditures increased during FY 2021-22 because of inflation resulting in overall higher pricing of products.
- Ordering departments will notify OCA if the vendor does not meet delivery requirements or other required contract specifications. OCA staff have stated that they have not received any complaints from departments to date on the contact, and therefore, deem the vendor to be meeting its contractual obligations.

Fiscal Impact

- Although the current contract term ends on December 31, 2022, OCA projects that the \$12,100,000 contract amount will be fully spent by November 30, 2022. The requested \$9,500,000 increase is therefore intended to provide contract spending authority from November 30, 2022, to December 31, 2023. Costs are funded by purchasing departments.
- OCA increased the contingency from 10 to 30 percent because of an approximately 70 percent increase in contract usage from FY 2020-21 and FY 2021-22. However, we recommend the contingency should be reduced from 30 to 20 percent, consistent with the maximum contingency amounts for contracts that typically are considered by the Board of Supervisors. Consequently, including a 20 percent contingency, we project total new spending will be \$8,740,290, or approximately \$700,000 less than the amount in the proposed resolution.

Recommendations

1. Amend the resolution to reduce the not to exceed amount from \$21,600,000 to \$20,900,000.
2. Approve the proposed resolution, as amended.

MANDATE STATEMENT

City Charter Section 9.118(b) states that any contract entered into by a department, board or commission that (1) has a term of more than ten years, (2) requires expenditures of \$10 million or more, or (3) requires a modification of more than \$500,000 is subject to Board of Supervisors approval.

Administrative Code Section 21.16(b) allows City departments to utilize the competitive procurement process of any other public agency or non-profit made up of multiple public agencies to make purchases of commodities or services for the use of the City under the terms established in that agency’s competitive procurement process and as agreed upon by the City and the procuring agency, upon making a determination that (i) the other agency’s procurement process was competitive or the result of a sole-source award, and (ii) the use of the other agency’s procurement would be in the City’s best interests.

BACKGROUND

In May 2022, the Board of Supervisors approved the third modification to the contract between the Office of Contract Administration (OCA) and W.W. Grainger, Inc. (Grainger) for the purchase of industrial supplies for City departments, increasing the contract amount by \$2,200,000 for a total not to exceed amount of \$12,100,000 with no change to the total term of July 15, 2020 through December 31, 2022 (File 22-0174). As detailed in our report on the third modification, the procurement relied on a competitive solicitation managed by the City of Tucson, Arizona and OMNIA, a purchasing consortium, as allowed under Administrative Code Section 21.16(b).

DETAILS OF PROPOSED LEGISLATION

The proposed resolution authorizes the Office of Contract Administration to enter a fourth modification with W.W. Grainger, Inc. for the purchase of industrial supplies for City departments. The resolution increases the contract amount by \$9,500,000 for a total not to exceed amount of \$21,600,000. The proposed resolution also exercises the option to extend the contract term by one year for a total contract term of July 15, 2020 through December 31, 2023. The contract has one remaining one-year option to extend through December 31, 2024.

OCA requests to extend the contract so that departments can continue to use the discounts. At the time of the solicitation in 2019, the national cooperative organization, OMNIA Partners, leveraged the collective buying power of more than 60,000 public/governmental entities and \$100 million in estimated annual purchasing volume, allowing Grainger to offer a greater percentage discount off catalog pricing. Prior to entering into the national cooperative agreement, a price comparison was conducted between the previous City contract and other national cooperative agreements available at the time. OCA states that under the City of Tucson/OMNIA Partners contract, the City would realize an annual costs savings of over \$200,000. Additionally, the extension would give OCA the time to prepare a bid and bid out their own solicitation if needed.

Under the contract, the vendor provides a range of industrial supplies. Specific supply categories include abrasives, adhesives, sealants, tape, cleaning supplies, electrical supplies, electronics, appliances, batteries, fasteners, fleet and vehicle maintenance supplies, hospitality and food service supplies, hand tools, hardware, HVAC and refrigeration, lab supplies, lighting, lubrication, machining supplies, material handling, motors, outdoor equipment, paint supplies, plumbing supplies, pneumatics, power tools, power transmission, pumps, safety supplies, security, test instruments, HVAC filters, and emergency preparedness supplies. Contract item products are offered at a discount ranging from five to 43 percent off the list price, varying by category. The contract allows for all City departments to purchase industrial supplies. According to OCA, expenditures increased during FY 2021-22 because of inflation resulting in overall higher pricing of products.

Performance Monitoring

While the contract does not include specific performance measures, it includes several contract terms and conditions to hold the vendor accountable for product availability, delivery timeframes, environmental specifications, the condition of products, and the inspection of products, as listed below.

- **Failure to Deliver.** If the vendor fails to deliver products within the timeframe agreed under the contract, the ordering department may source from another vendor. The City has a right to receive the difference if the new purchase price is higher than the contract price.
- **Condition of Products.** Contract items offered and furnished must be new and previously unused and the latest model offered by the manufacturer, unless otherwise specified.
- **Inspection of Products.** All contract items will be subject to inspection by OCA or any ordering department.
- **Substitute Items.** If a contract item is discontinued or temporarily unavailable, it is the vendor's responsibility to find an acceptable equal substitute in time for the required delivery and at the contracted price.
- **Environmental Specifications.** Products must meet environmental specifications detailed in Chapter 2 and Chapter 5 of the City's Environment Code, such as maximizing purchasing of recycled products and avoiding products that contain polyvinyl chloride (PVC, vinyl).

According to OCA staff, ordering departments will notify OCA if the vendor does not meet delivery requirements or other required contract specifications. OCA staff have stated that they have not received any complaints from departments to date on the contract, and therefore, deem the vendor to be meeting its contractual obligations.

Actual Spending

OCA reports spending \$10,945,056 of the total current contract amount of \$12,100,000, as shown in Exhibit 2 below.

Exhibit 2: Expenditures to Date for Industrial Supplies Contract

Department	FY 2020-21	FY 2021-22	FY 2022-23* (as of 8/15/22)	Total
ADM	\$241,710	\$433,586	\$379,338	\$1,054,633
ADP	1,464	1,896	10	3,371
AIR	867,937	1,045,486	259,926	2,173,349
ART	784			784
CHF	2,298	4,510		6,808
CON		720	355	1,075
DAT	2,547	848		3,395
DBI	2,726	2,690	1,399	6,815
DEM	63,436	403,063	20,000	486,499
DPH	126,999	211,096	150,000	488,095
DPW	48,808	123,835	37,592	210,236
TIS		20,017	613	20,630
FIR	222,761	197,840	170,608	591,209
HOM	54,290	67,500	6,375	128,165
HSA	74,122	97,821	36,824	208,767
JUV	20,882	63,753	4,291	88,925
LIB	138,140	210,442	89,951	438,532
MTA	63,022	341,614	102,114	506,750
POL	115,486	177,422	92,060	384,967
PRT	54,799	131,371	17,033	203,203
PUC	1,095,906	1,516,511	275,465	2,887,882
REC	146,295	154,030	4,482	304,807
REG	26,843	472,862	100,000	599,705
RET		21,781		21,781
SHF			1,674	1,674
TTX		282		282
WAR	10,094	51,459	59,782	121,335
WOM		1,380		1,380
Total Amount	\$3,381,348	\$5,753,815	\$1,809,892	\$10,945,056

Source: OCA

*FY 2022-23 shows spending and purchase orders open as of August 15, 2022.

The departments that have the highest expenditures are the Public Utilities Commission (26.4 percent, or approximately \$2.9 million) and the Airport (19.9 percent, or approximately \$2.2 million). According to OCA, items mostly purchased under this contract include mobile lighting, air compressors, portable air cleaners, boilers, airport custodian industrial supplies, fleet services industrial supplies and mechanical maintenance supplies.

FISCAL IMPACT

The proposed fourth amendment increases the not to exceed amount of the contract with the vendor by \$9,500,000 to a total of \$21,600,000. Although the current contract term ends on December 31, 2022, OCA projects that the \$12,100,000 contract amount will be fully spent by November 30, 2022. The requested \$9,500,000 increase is therefore intended to provide contract spending authority from November 30, 2022 to December 31, 2023, or approximately 13 months at \$560,275¹ in spending per month.

OCA increased the contingency from 10 to 30 percent because of an approximately 70 percent increase in contract usage from FY 2020-21 and FY 2021-22 and the confirmation that the use of federal funds is now allowed for the contract. OCA staff have stated that federal funds were not previously allowed; however, they have confirmed that the RFP did not conflict with federal solicitation rules, and therefore, anticipate that the additional source of funding will increase contract expenditures. In addition, OCA staff have stated that the integration of the City’s PeopleSoft system with Grainger’s ecommerce website may further encourage employees to utilize the contract because of its convenience, and thereby increase expenditures. However, we recommend the contingency should be reduced from 30 to 20 percent, consistent with the maximum contingency amounts for contracts that typically are considered by the Board of Supervisors. Consequently, including a 20 percent contingency, we project total new spending will be \$8,740,290, and therefore, the total not to exceed amount should be reduced from \$21,600,000 to \$20,900,000, as shown below in Exhibit 3.

Exhibit 3: Projected Spending

Current Not to Exceed Amount	12,100,000
Projected Exhaustion of Existing Spending Authority	11/30/22
End Date of Contract	12/31/23
Months of Spending that Need to be Funded	13
Actual Expenditures per Month (7/1/21 – 8/31/22)	560,275
Projected Spending	7,283,575
Contingency (20%)	1,456,715
Increase in Not to Exceed Amount	8,740,290
BLA Recommended Not To Exceed (Rounded)	20,900,000
Requested Not To Exceed	21,600,000
Difference	(700,000)

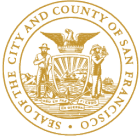
Source: BLA Analysis

According to OCA staff, individual departments utilize the contract by issuing purchase orders based on their needs at any given time. The funding for these payments is appropriated in departmental operating budgets. The contract’s not-to-exceed amount serves as a maximum, not the total that the City is obligated to spend.

¹ OCA’s projected expenditures is based on actual spend of \$560,275 per month from 7/1/21 to 8/15/22.

RECOMMENDATIONS

1. Amend the resolution to reduce the not to exceed amount from \$21,600,000 to \$20,900,000.
2. Approve the proposed resolution, as amended.



**San Francisco Office of the City Administrator
City Administrator Carmen Chu**

Industrial Supplies Contract (TC 74103)

File 22-1055

Industrial Supplies Contract (TC 74105)

File 22-1056

Electrical Supplies & Fixtures Contract (TC 77524)

File 22-1057

Office of Contract Administration

Board of Supervisors' Budget and Finance Committee

November 9, 2022



Summary of Contracts

- **Term Contract 74103—Industrial Supplies** with MSC Industrial Supplies Company Inc.
 - Awarded via competitive solicitation in May 2017
 - Current NTE \$14,277,623, ending on June 30, 2023
- **Term Contract 74105—Industrial Supplies** with W.W. Grainger, Inc.
 - OCA utilized results of national cooperative solicitation to award contract in July 2020, per § 21.16(b)
 - Current NTE \$12,100,000, ending on December 31, 2022
- **Term Contract 77524—Electrical Supplies & Fixtures** with Buckles-Smith Electric Co.
 - Awarded via competitive solicitation in July 2017
 - Current NTE \$13,946,868, ending on June 30, 2023
- Pricing based on **% discount** off manufacturers' catalogs

Contract Expenditures

	FY16-17 (2 months)	FY17-18	FY18-19	FY19-20	FY20-21	FY21-22	FY22-23 (Approx. 2 months)	TOTAL SPEND	Avg. Monthly Spend
Industrial Supplies <i>(MSC)</i>	\$119 K	\$1.80 M	\$1.96 M	\$2.56 M	\$1.66 M	\$2.90 M	\$1.05 M	\$12.03 M	\$191 K
Industrial Supplies <i>(Grainger)</i>	—	—	—	—	\$3.38 M	\$5.75 M	\$1.81 M	\$10.95 M	\$421 K
Electrical Supplies & Fixtures <i>(Buckles- Smith)</i>	—	\$1.84 M	\$2.34 M	\$1.92 M	\$2.28 M	\$3.70 M	\$1.08 M	\$13.16 M	\$216 K

Contract Expenditures

- Substantial increases in expenditures during fiscal year 2021 to 2022 because of inflation, resulting in overall higher pricing of products.
- Contract balances are insufficient to meet City's business needs.

Contract Expenditures

TC 74103—Industrial Supplies with MSC Industrial Supplies Company Inc.

	FY 16-17	FY 17-18	FY 18-19	FY 19-20	FY 20-21	FY 21-22	FY 22-23 (2 months)	TOTAL
PUC	\$ 58,016	\$ 928,716	\$ 740,403	\$ 1,092,984	\$ 752,280	\$ 904,232	\$ 281,956	\$ 4,758,588
AIR	\$ 3,135	\$ 284,208	\$ 671,429	\$ 897,318	\$ 612,517	\$ 858,599	\$ 305,250	\$ 3,632,456
MTA	\$ 57,391	\$ 485,461	\$ 438,085	\$ 314,016	\$ 154,222	\$ 281,466	\$ 163,024	\$ 1,893,665
PRT	—	\$ 6,347	\$ 50,493	\$ 167,485	\$ 75,999	\$ 25,813	\$ 1,163	\$ 327,301
ADM	—	\$ 10,000	—	\$ 36,779	\$ 32,750	\$ 89,238	\$ 24,499	\$ 193,266
FIR	—	\$ 48,316	—	\$ 25,500	\$ 12,024	\$ 7,621	\$ 7,500	\$ 100,961
LIB	—	\$ 16,363	\$ 20,189	\$ 6,224	\$ 4,462	\$ 9,206	—	\$ 56,444
DPW	—	\$ 16,750	\$ 18,000	\$ 14,933	\$ 808	\$ 724,546	\$ 261,993	\$ 1,037,030
DPH	—	—	\$ 19,770	\$ 1,104	\$ 1,930	—	—	\$ 22,804
DAT	—	—	—	—	\$ 7,000	—	—	\$ 7,000
JUV	—	—	—	\$ 1,641	\$ 1,042	\$ 182	—	\$ 2,865
TOTAL	\$ 118,542	\$ 1,796,161	\$ 1,958,369	\$ 2,557,984	\$ 1,655,035	\$ 2,900,903	\$ 1,045,384	\$ 12,032,378

Contract Expenditures

TC 74105—Industrial Supplies with W.W. Grainger, Inc.

	FY 20-21	FY 21-22	FY 22-23 (1.5 months)	TOTAL
PUC	\$ 1,095,906	\$ 1,516,511	\$ 275,465	\$ 2,887,882
AIR	\$ 867,937	\$ 1,045,486	\$ 259,926	\$ 2,173,349
ADM	\$ 241,710	\$ 433,586	\$ 379,338	\$ 1,054,633
REG	\$ 26,843	\$ 472,862	\$ 100,000	\$ 599,705
FIR	\$ 222,761	\$ 197,840	\$ 170,608	\$ 591,209
MTA	\$ 63,022	\$ 341,614	\$ 102,114	\$ 506,750
DPH	\$ 126,999	\$ 211,096	\$ 150,000	\$ 488,095
DEM	\$ 63,436	\$ 403,063	\$ 20,000	\$ 486,499
LIB	\$ 138,140	\$ 210,442	\$ 89,951	\$ 438,532
POL	\$ 115,486	\$ 177,422	\$ 92,060	\$ 384,967
REC	\$ 146,295	\$ 154,030	\$ 4,482	\$ 304,807
OTHER	\$ 272,814	\$ 589,863	\$ 165,949	\$ 1,028,627
TOTAL	\$ 3,381,348	\$ 5,753,815	\$ 1,809,892	\$ 10,945,056

Contract Expenditures

TC 77524—Electrical Supplies & Fixtures with Buckles-Smith Electric Co.

	FY 17-18	FY 18-19	FY 19-20	FY 20-21	FY 21-22	FY 22-23 (2 months)	TOTAL
PUC	\$ 1,061,613	\$ 1,262,157	\$ 1,137,557	\$ 1,691,733	\$ 2,565,844	\$ 493,848	\$ 8,212,751
AIR	\$ 84,109	\$ 211,588	\$ 263,695	\$ 176,951	\$ 619,548	\$ 234,158	\$ 1,590,049
DPW	\$ 220,592	\$ 283,275	\$ 135,581	\$ 128,791	\$ 132,815	\$ 51,044	\$ 952,098
MTA	\$ 34,437	\$ 201,900	\$ 121,761	\$ 68,329	\$ 162,353	\$ 31,581	\$ 620,360
TIS	—	\$ 95,517	\$ 69,017	\$ 82,193	\$ 107,384	\$ 159,910	\$ 514,021
LIB	\$ 65,146	\$ 105,690	\$ 47,927	\$ 29,569	\$ 23,454	\$ 36,824	\$ 308,610
ENV	\$ 270,600	—	—	—	—	—	\$ 270,600
REC	\$ 38,677	\$ 86,132	\$ 7,045	\$ 54,695	\$ 20,641	—	\$ 207,190
DPH	\$ 36,162	\$ 28,409	\$ 42,650	\$ 35,000	\$ 41,966	\$ 60,141	\$ 244,328
PRT	—	\$ 34,359	\$ 69,297	\$ 7,152	\$ 13,989	—	\$ 124,797
ADM	\$ 33,579	\$ 28,218	\$ 25,211	\$ 8,458	\$ 5,037	\$ 13,189	\$ 113,692
JUV	—	—	—	\$ 452	\$ 3,104	—	\$ 3,556
TOTAL	\$ 1,844,916	\$ 2,337,245	\$ 1,919,741	\$ 2,283,323	\$ 3,696,135	\$ 1,080,693	\$13,162,053

Proposed Amendments

- Agree with BLA recommendations
- Industrial Term Contract 74103—Industrial Supplies with MSC Industrial Supplies Company Inc.
 - Increase NTE by \$900,000, to **\$15,177,623**
- Industrial Term Contract 74105—Industrial Supplies with W.W. Grainger, Inc.
 - Increase NTE by \$8,800,000, to **\$20,900,000**
 - Extend end date by 1 year, to **December 31, 2023**
- Electrical Term Contract 77524—Electrical Supplies & Fixtures with Buckles-Smith Electric Co.
 - Increase NTE by \$3,000,000, to **\$16,946,868**

Thank You



Contract Modification 4

Industrial Supplies

Supplier: W.W. Grainger, Inc.
Quazi Mustahid
100 Grainger Parkway
Lake Forest, IL 60045
925-353-8996
mustahid.quazi@grainger.com

Date: September XX, 2022
Buyer Name: Romeo Alberto
Term contract: 74105
Contract ID: 1000018631
Supplier ID: 0000019315
Type: Indefinite Quantity
Not-to-exceed amount: **\$21,600,000**

The history of this contract and its modifications is as follows:

Modification	Start date	End date	Amount	Other Changes
Original contract	07/15/2020	12/31/2022	\$5,000,000	
1	No Change	No Change	No Change	Adds Enhanced Incentive Prog
2	No Change	No Change	\$9,900,000	Increase NTE Amount
3	No Change	No Change	\$12,100,000	Increase NTE Amount
4	No Change	12/31/2023	\$21,600,000	Extends contract term; Increase NTE Amount

This modification No. 4 changes the contract as follows:

1. Extends the contract duration by one (1) year, expiring on 12/31/23.
2. Increases the Contract's Not to Exceed Amount by \$9,500,000 from \$12,100,000 to \$21,600,000.

All other terms and conditions remain the same.

CITY

W.W. Grainger, Inc.:

Recommended by:

Stacey Lo
Supervising Purchaser
Office of Contract Administration

Quazi Mustahid
Sr Account Manager
100 Grainger Parkway
Lake Forest, IL 60045
City Supplier Number: 0000019315

Approved:

Sailaja Kurella
Director of the Office of Contract Administration,
and Purchaser

City and County of San Francisco
Office of Contract Administration
Purchasing Department
1 Dr. Carlton B. Goodlett Place, Room 430
San Francisco, CA 94102-4685



Contract Award

Industrial Supplies

W.W. Grainger, Inc.
Timothy Jones
100 Grainger Parkway
Lake Forest, IL 60045
E-mail: Timothy.jones@grainger.com

Date: July 15, 2020
Buyer Name: Romeo Alberto
Term contract: 74105
Contract ID.: 1000018631
Supplier ID: 0000019315
Type: Commodity
Not-to-exceed amount: \$5,000,000

The City and County of San Francisco hereby accepts your offer to provide the following:

Industrial Supplies

Term: **July 15, 2020 through December 31, 2022**

Aggregate/Items: **1**

Payment Terms: Net 30

In case of any conflict between the City's documents and the Contractor's documents and/or Contract No. 192163, the City's documents shall prevail.

Approved by the City:

DocuSigned by:
Stacey Lo
B175AA4F88344F7...
Stacey Lo
Assistant Director

Approved by the Contractor:

DocuSigned by:
Tim Jones
7C910C8F1F8949B...
Tim Jones
Authorized Representative

**CITY AND COUNTY OF SAN FRANCISCO
OFFICE OF CONTRACT ADMINISTRATION
PURCHASING DIVISION**

TC# 74105

A W A R D
Industrial Supplies
For the Term **July 15, 2020** through **December 31, 2022**

COMPANY INFORMATION

WARNING
Do not use any term contracts to purchase goods and/or services when using Federal, State or Special Funds. Term contracts may contain provisions that conflict with Federal or State provisions.
City departments must contact their assigned City Attorney for applicable provisions, procedures and relevant fund requirements.

Name of Company: W.W. Grainger, Inc.

Address: 100 Grainger Parkway

City, State, Zip: Lake Forest, IL 60045

Contact: Timothy Jones

Telephone Number: (800) 472-4643

Fax Number: N/A

24-Hour Emergency Number: (800) 255-994

Email: Timothy.jones@grainger.com

Payment Terms: Net 30

Federal Tax I.D. Number: 36-11502801145543

PeopleSoft Supplier ID: 0000019315

PeopleSoft Contract ID: 1000018631

**CITY AND COUNTY OF SAN FRANCISCO
OFFICE OF CONTRACT ADMINISTRATION
PURCHASING DIVISION**

TC# 74105

A W A R D
Industrial Supplies
For the Term **July 15, 2020** through **December 31, 2022**

AWARD SHEET

Item No.	Category	Percentage Discount off list price (%)
1	Abrasives	7%
2	Adhesives, Sealants, and Tape	7%
3	Cleaning	22%
4	Electrical	23%
5	Electronics, Appliances, and Batteries	19%
6	Fasteners	32%
7	Fleet and Vehicle Maintenance	5%
8	Hospitality and Food Service	5%
9	Hand Tools	14%
10	Hardware	5%
11	HVAC and Refrigeration	17%
12	Lab Supplies	7%
13	Lighting	22%
14	Lubrication	7%
15	Material Handling	15%
16	Motors	19%
17	Outdoor Equipment	12%
18	Paint, Equipment and Supplies	10%
19	Plumbing	20%
20	Pneumatics	11%
21	Power Tools	11%
22	Power Transmission	19%
23	Pumps	7%
24	Safety	19%
25	Security (excluding Surveillance Technology not in accordance with Administrative Code Chapter 19B)	15%
26	Test Instruments	7%
27	Welding	10%
28	(Other) HVAC: Filters	40%
29	(Other) Emergency Preparedness	19%
30	Base Discount	5%

**CITY AND COUNTY OF SAN FRANCISCO
OFFICE OF CONTRACT ADMINISTRATION
PURCHASING DIVISION**

TC# 74105

A W A R D
Industrial Supplies
For the Term **July 15, 2020** through **December 31, 2022**

Prohibited Categories. The following categories are prohibited and items in these categories cannot be purchased through this Contract. They include but are not limited to firearms, ammunition, less-than-lethal munition, non-lethal weapons, vehicles, aviation, clothing and uniforms, surveillance, and information technology equipment and supplies. Contractor’s ability to effectively block City prohibited and restricted categories and items addressed and throughout this Contract is predicated on the City’s use of www.grainger.com to purchase Contract product.

**CITY AND COUNTY OF SAN FRANCISCO
OFFICE OF CONTRACT ADMINISTRATION
PURCHASING DIVISION**

TC# 74105

Industrial Supplies
For the Term **July 15, 2020** through **December 31, 2022**

CONTRACT CONDITIONS

Recitals

WHEREAS, the **General Services Agency** (“Department”) wishes to retain W.W. Grainger, Inc. (“Contractor”) to supply City Departments with industrial supplies; and

WHEREAS, this Contract is being approved by the Office of Contract Administration pursuant to its authority under San Francisco Administrative Code, Section 21.16(b), to utilize the competitive procurement process of any other public agency or non-profit made up of multiple public agencies to make purchases of commodities or services for the use of the City under the terms established in the agency’s competitive procurement process; and

WHEREAS, the Office of Contract Administration has selected to use the City of Tucson, Arizona’s competitive procurement process (City of Tucson RFP 192163, attached and incorporated herein as though fully set forth as Appendix A) and established terms for provisions of industrial supplies dated June 21, 2019 (Contract Number: 192163) (“Master Agreement”), attached and incorporated into this Contract as Appendix B; and

WHEREAS, Contractor represents and warrants that it is qualified to perform the services required by City as set forth under this Contract.

Now, THEREFORE, the parties agree as follows:

Getting paid for goods and/or services from the City:

1. All City suppliers receiving new contracts, contract renewals, or contract extensions must sign up to receive electronic payments.
2. Electronic payments are processed every business day and are safe and secure.
3. To sign up for electronic payments, visit <https://sfcitypartner.sfgov.org/>.
4. The following information is required to sign up:
 - a. The enroller must be their company’s authorized financial representative,
 - b. The company's legal name, main telephone number and all physical and remittance addresses used by the company,
 - c. The company's U.S. federal employer identification number (EIN) or Social Security number (if they are a sole proprietor),
 - d. The company's bank account information, including routing and account numbers.

If you have questions, please email: sfcitypartner@sfgov.org

TERMS RELATED TO CONTRACT

**CITY AND COUNTY OF SAN FRANCISCO
OFFICE OF CONTRACT ADMINISTRATION
PURCHASING DIVISION**

TC# 74105

Industrial Supplies
For the Term **July 15, 2020** through **December 31, 2022**

CONTRACT CONDITIONS

- 1. Not Used (When Bids Are Due; Bid Opening Procedures).**
- 2. Not Used (Alternates).**
- 3. Articles Furnished.** Articles and services must comply with applicable laws, ordinances and other legal requirements, including (among others) the Cal-OSHA regulations in Title 8 of the Code of Regulations and, for electrical products, Sections 110.2 and 110.3 (B) of the S.F. Electrical Code. Information specific to item certification such as ASTM or UL will be conveyed by Contractor via Contractor's online offering at www.grainger.com or via separate correspondence if requested thus providing the City with all necessary item information including an item's certification prior to purchase. If any doubt exists regarding an item's certified or tested status, City will resolve with Contractor prior to purchase. The decision to purchase a certified versus non-certified or non-tested item rests with the City. If the City is not satisfied with the item purchased, the City may return the item in accordance with Contractor's return policy.
- 4. Place of Manufacture.** No article furnished shall have been made in prison or by convict labor, except, for articles purchased for use by City's detention facilities.
- 5. Condition of Article.** Articles offered and furnished must be new and previously unused, and of manufacturer's latest model, unless otherwise specified herein.
- 6. Not Used (Samples).**
- 7. FOB Point.** F.O.B. destination in San Francisco, and other location as required by the City, freight prepaid and allowed.
- 8. Not Used (Price List Discounts).**
- 9. Not Used (Bidding on Separate Items and in the Aggregate).**
- 10. Prices; Pricing Commitment.**
 - a. Prices.** Prices are those available to members of OMNIA Partners under Contract #192163 (Appendix B) between OMNIA Partners and Contractor. The pricing, terms and conditions of the Master Agreement (Contract Number: 192163) shall, at all times, be Contractor's primary contractual offering of products to the City.
 - b. Pricing Commitment.** Supplier commits the not-to-exceed pricing provided under the Master Agreement pricing is its lowest available (net to buyer) to Public Agencies nationwide and further commits that if a Participating Public Agency is eligible for lower pricing through a national, state, regional or local or cooperative contract, the Supplier will match such lower pricing to that Participating Public Agency under the Master Agreement.
- 11. Not Used (Awards; Rejection of Bids).**

**CITY AND COUNTY OF SAN FRANCISCO
OFFICE OF CONTRACT ADMINISTRATION
PURCHASING DIVISION**

TC# 74105

Industrial Supplies
For the Term **July 15, 2020** through **December 31, 2022**

CONTRACT CONDITIONS

12. Cash Discounts; Terms of Payment (Commodities and Equipment only). Cash discount if offered by Contractor (discount for prompt payment) will be taken into consideration under the following conditions:

- a. Discount period must be at least 30 days. Example: "1%, 30 days. Net 31."
- b. The discount period will start upon date of completion or delivery of all items on any Purchase Order or other authorization certified by Controller, or upon date of receipt of properly prepared invoices covering such deliveries, whichever is later.
- c. Payment is deemed to be made, for the purpose of earning the discount, on the date of mailing the City's check or the date of direct deposit into supplier's bank account.

The discount will be deducted from the invoice amount in accordance with the provisions above, unless otherwise provided by contractor. No additional charge shall accrue against City in the event that City does not make payment within any time specified by contractor.

13. Sunshine Ordinance. In accordance with Sec. 67.24(e) of the San Francisco Administrative Code, contracts, contractors' bids, responses to RFPs and all other records of communications between City and persons or firms seeking contracts shall be open to inspection immediately after a contract has been awarded. Nothing in this provision requires the disclosure of a private person's or organization's net worth or other proprietary financial data submitted for qualification for a contract or other benefit until and unless that person or organization is awarded the contract or benefit. Information provided which is covered by this paragraph will be made available to the public upon request.

TERMS RELATED TO THE CONTRACT

14. Inspection. All articles supplied shall be subject to inspection and rejection by Purchasing or any department official responsible for inspection.

15. Contract Interpretation; Choice of Law/Venue; Assignment. Should any questions arise as to the meaning and intent of the Contract, the matter shall be referred to Purchasing, who shall decide the true meaning and intent of the Contract. This Contract shall be deemed to be made in, and shall be construed in accordance with the laws of, the State of California; the venue for all claims arising out of this Contract shall be in San Francisco. This Contract may be assigned only with the written approval of Purchasing.

16. Hold Harmless and Indemnification. Contractor shall indemnify and save harmless City and its officers, agents and employees from, and, if requested, shall defend them against any and all loss, cost, damage, injury, liability, and claims thereof for injury to or death of a person, including employees of Contractor or loss of or damage to property, arising directly or indirectly from Contractor's performance of this Contract, including but not limited to, the use of Contractor's facilities or equipment provided by City or others, regardless of the negligence of, and regardless of whether liability without fault is imposed or sought to be imposed on City, except to the extent that such indemnity is void or otherwise unenforceable under applicable law in effect on or validly retroactive to the date of this Contract, and

**CITY AND COUNTY OF SAN FRANCISCO
OFFICE OF CONTRACT ADMINISTRATION
PURCHASING DIVISION**

TC# 74105

Industrial Supplies
For the Term **July 15, 2020** through **December 31, 2022**

CONTRACT CONDITIONS

except where such loss, damage, injury, liability or claim is the result of the active negligence or willful misconduct of City and is not contributed to by any act of, or by any omission to perform some duty imposed by law or agreement on Contractor, its subcontractors or either's agent or employee. The foregoing indemnity shall include, without limitation, reasonable fees of attorneys, consultants and experts and related costs and City's costs of investigating any claims against the City. In addition to Contractor's obligation to indemnify City, Contractor specifically acknowledges and agrees that it has an immediate and independent obligation to defend City from any claim which actually or potentially falls within this indemnification provision, even if the allegations are or may be groundless, false or fraudulent, which obligation arises at the time such claim is tendered to Contractor by City and continues at all times thereafter. Contractor shall indemnify and hold City harmless from all loss and liability, including attorney's fees, court costs and all other litigation expenses for any infringement of patent rights, copyright, trade secret or any other proprietary right or trademark, and all other intellectual property claims of any person or persons in consequences of the use by City, or any of its officers or agents, of articles or services to be supplied in the performance of this Contract.

17. Failure to Deliver. If Contractor fails to deliver an article and/or service of the quality, in the manner or within the time called for by this Contract, such article and/or service may be bought from any source by Purchasing and if a greater price than the Contract price be paid, the excess price will be charged to and collected from Contractor or sureties on its bond if bond has been required, or as set forth in Section 19 below.

18. Budget and Fiscal Provisions. This Contract is subject to the budget and fiscal provisions of City's Charter. Charges will accrue only after prior written authorization certified by the Controller, and the amount of City's obligation hereunder shall not at any time exceed the amount certified for the purpose and period stated in such advance authorization. This Contract will terminate without penalty, liability or expense of any kind to City at the end of any fiscal year if funds are not appropriated for the next succeeding fiscal year. If funds are appropriated for a portion of the fiscal year, this Contract will terminate, without penalty, liability or expense of any kind at the end of the term for which funds are appropriated. City has no obligation to make appropriations for this Contract in lieu of appropriations for new or other agreements. City budget decisions are subject to the discretion of the Mayor and the Board of Supervisors. Contractor's assumption of risk of possible non-appropriation is part of the consideration for this Contract.

19. Default; Remedies. On and after any event of default, City shall have the right to exercise its legal and equitable remedies, including, without limitation, the right to terminate this Contract or to seek specific performance of all or any part of this Contract. In addition, City shall have the right (but no obligation) to cure (or cause to be cured) on behalf of Contractor any event of default. Contractor shall pay to City on demand all costs and expenses incurred by City in effecting such cure, with interest thereon from the date of incurrence at the maximum rate then permitted by law. City shall have the right to offset from any amounts due to Contractor under this Contract or any other contract between City and Contractor all damages, losses, costs or expenses incurred by City as a result of such event of default and any liquidated damages due from Contractor pursuant to the terms of this Contract or any other contract. All remedies provided for in this Contract may be exercised individually or in combination with any other remedy available hereunder or under applicable laws, rules and regulations. The exercise of any remedy

**CITY AND COUNTY OF SAN FRANCISCO
OFFICE OF CONTRACT ADMINISTRATION
PURCHASING DIVISION**

TC# 74105

Industrial Supplies
For the Term **July 15, 2020** through **December 31, 2022**

CONTRACT CONDITIONS

shall not preclude or in any way be deemed to waive any other remedy. This Section 19 shall survive the termination of the Contract.

20. Termination for Convenience. City shall have the option, in its sole discretion, to terminate this Contract, at any time during the term hereof, for convenience and without cause. City shall exercise this option by giving Contractor written notice of termination. The notice shall specify the date on which termination shall become effective. In no event shall City be liable for costs incurred by Contractor or any of its subcontractors after the termination date specified by City.

21. Guaranteed Maximum Costs. The City's obligation hereunder shall not at any time exceed the amount certified by the Controller for the purpose and period stated in such certification. Except as may be provided by City ordinances governing emergency conditions, the City and its employees and officers are not authorized to request Contractor to perform services or to provide materials, equipment and supplies that would result in Contractor performing services or providing materials, equipment and supplies that are beyond the scope of the services, materials, equipment and supplies agreed upon in the Contract unless the Contract is amended in writing and approved as required by law to authorize the additional services, materials, equipment or supplies. The City is not required to reimburse Contractor for services, materials, equipment or supplies that are provided by Contractor which are beyond the scope of the services, materials, equipment and supplies agreed upon in the Contract and which were not approved by a written amendment to the Contract having been lawfully executed by the City. The City and its employees and officers are not authorized to offer or promise to Contractor additional funding for the Contract which would exceed the maximum amount of funding provided for in the Contract for Contractor's performance under the Contract. Additional funding for the Contract in excess of the maximum provided in the Contract shall require lawful approval and certification by the Controller of the City. The City is not required to honor any offered or promised additional funding for a contract which exceeds the maximum provided in the contract which requires lawful approval and certification of the Controller when the lawful approval and certification by the Controller has not been obtained. Controller is not authorized to make payments on any contract for which funds have not been certified as available in the budget or by supplemental appropriation.

22. Taxes. Payment of any taxes, including possessory interest taxes and California sales and use taxes, levied upon or as a result of this Contract, or the services delivered pursuant hereto, shall be the obligation of Contractor. Contractor recognizes and understands that this Contract may create a "possessory interest" for property tax purposes. Generally, such a possessory interest is not created unless the Contract entitles the Contractor to possession, occupancy, or use of City property for private gain. If such a possessory interest is created, then the following shall apply:

A. Contractor, on behalf of itself and any permitted successors and assigns, recognizes and understands that Contractor, and any permitted successors and assigns, may be subject to real property tax assessments on the possessory interest.

B. Contractor, on behalf of itself and any permitted successors and assigns, recognizes and understands that the creation, extensions, renewal, or assignment of this Contract may result in a "change in ownership" for purposes of real property taxes, and therefore may result in a revaluation of any possessory interest by this Contract. Contractor accordingly agrees on behalf of itself and its permitted

**CITY AND COUNTY OF SAN FRANCISCO
OFFICE OF CONTRACT ADMINISTRATION
PURCHASING DIVISION**

TC# 74105

Industrial Supplies
For the Term **July 15, 2020** through **December 31, 2022**

CONTRACT CONDITIONS

successors and assigns to report on behalf of the City to the County Assessor the information required by Revenue and Taxation Code section 480.5, as amended from time to time, and any successor provision.

C. Contractor, on behalf of itself and any permitted successors and assigns, recognizes and understands that other events may cause a change of ownership of the possessory interest and result in the revaluation of the possessory interest. (See, e.g., Rev. & Tax Code section 64, as amended from time to time). Contractor accordingly agrees on behalf of itself and its permitted successors and assigns to report any change in ownership to the County Assessor, the State Board of Equalization or other public agency as required by law.

D. Contractor further agrees to provide such other information as may be requested by the City to enable the City to comply with any reporting requirements for possessory interests that are imposed by applicable law.

23. Use of City Opinion. Contractor shall not quote, paraphrase, or otherwise refer to or use any opinion of City, its officers or agents, regarding Contractor or Contractor's performance under this Contract without prior written permission of Purchasing.

24. Nondiscrimination; Penalties

A. Contractor Shall Not Discriminate. In the performance of this Contract, Contractor agrees not to discriminate against any employee, City and County employee working with such Contractor or subcontractor, applicant for employment with such Contractor or subcontractor, or against any person seeking accommodations, advantages, facilities, privileges, services, or membership in all business, social, or other establishments or organizations, on the basis of the fact or perception of a person's race, color, creed, religion, national origin, ancestry, age, height, weight, sex, sexual orientation, gender identity, domestic partner status, marital status, disability or Acquired Immune Deficiency Syndrome or HIV status (AIDS/HIV status), or association with members of such protected classes, or in retaliation for opposition to discrimination against such classes.

B. Subcontracts. Contractor shall incorporate by reference in all subcontracts the provisions of §§12B.2(a), 12B.2(c)-(k), and 12C.3 of the San Francisco Administrative Code and shall require all subcontractors to comply with such provisions. Contractor's failure to comply with the obligations in this subsection shall constitute a material breach of this Contract. The entire San Francisco Administrative Code is available on the web at a site maintained by American Legal Publishing Corporation.

C. Nondiscrimination in Benefits. Contractor does not as of the date of this Contract and will not during the term of this Contract, in any of its operations in San Francisco, on real property owned by San Francisco, or where work is being performed for the City elsewhere in the United States, discriminate in the provision of bereavement leave, family medical leave, health benefits, membership or membership discounts, moving expenses, pension and retirement benefits or travel benefits, as well as any benefits other than the benefits specified above, between employees with domestic partners and employees with spouses, and/or between the domestic partners and spouses of such employees, where the domestic partnership has been registered with a governmental entity pursuant to state or local law authorizing such registration, subject to the conditions set forth in §12B.2(b) of the San Francisco Administrative Code.

**CITY AND COUNTY OF SAN FRANCISCO
OFFICE OF CONTRACT ADMINISTRATION
PURCHASING DIVISION**

TC# 74105

Industrial Supplies
For the Term **July 15, 2020** through **December 31, 2022**

CONTRACT CONDITIONS

D. Condition to Contract. As a condition to this Contract, Contractor shall execute the “Chapter 12B Declaration: Nondiscrimination in Contracts and Benefits” form (form CMD-12B-101) with supporting documentation and secure the approval of the form by the San Francisco Contract Monitoring Division (formerly San Francisco Human Rights Commission).

E. Incorporation of Administrative Code Provisions by Reference. The provisions of Chapters 12B and 12C of the San Francisco Administrative Code are incorporated in this Section by reference and made a part of this Contract as though fully set forth herein. Contractor shall comply fully with and be bound by all of the provisions that apply to this Contract under such Chapters, including but not limited to the remedies provided in such Chapters. Without limiting the foregoing, Contractor understands that pursuant to §§12B.2(h) and 12C.3(g) of the San Francisco Administrative Code, a penalty of \$50 for each person for each calendar day during which such person was discriminated against in violation of the provisions of this Contract may be assessed against Contractor and/or deducted from any payments due Contractor.

25. Not Used (Local Business Enterprise Utilization; Liquidated Damages).

26. MacBride Principles – Northern Ireland. Pursuant to San Francisco Administrative Code § 12F.5, the City and County of San Francisco urges companies doing business in Northern Ireland to move towards resolving employment inequities, and encourages such companies to abide by the MacBride Principles. The City and County of San Francisco urges San Francisco companies to do business with corporations that abide by the MacBride Principles.

27. Tropical Hardwood and Virgin Redwood Ban. The City and County of San Francisco urges contractors not to import, purchase, obtain, or use for any purpose, any tropical hardwood, tropical hardwood product, virgin redwood or virgin redwood product. If this order is for wood products or a service involving wood products: (a) Chapter 8 of the Environment Code is incorporated herein and by reference made a part hereof as though fully set forth. (b) Except as expressly permitted by the application of Sections 802(B), 803(B), and 804(B) of the Environment Code, Contractor shall not provide any items to the City in performance of this Contract which are tropical hardwoods, tropical hardwood products, virgin redwood or virgin redwood products. (c) Failure of Contractor to comply with any of the requirements of Chapter 8 of the Environment Code shall be deemed a material breach of contract.

28. Resource Conservation. Contractor agrees to comply fully with the provisions of Chapter 5 of the San Francisco Environment Code (“Resource Conservation”), as amended from time to time. Said provisions are incorporated herein by reference

29. Submitting False Claims; Monetary Penalties. Pursuant to San Francisco Administrative Code §21.35, any contractor, subcontractor or consultant who submits a false claim shall be liable to the City for the statutory penalties set forth in that section. The text of Section 21.35, along with the entire San Francisco Administrative Code is available on the web at a site maintained by American Legal Publishing Corporation. A contractor, subcontractor or consultant will be deemed to have submitted a false claim to the City if the contractor, subcontractor or consultant: (a) knowingly presents or causes to be presented

**CITY AND COUNTY OF SAN FRANCISCO
OFFICE OF CONTRACT ADMINISTRATION
PURCHASING DIVISION**

TC# 74105

Industrial Supplies
For the Term **July 15, 2020** through **December 31, 2022**

CONTRACT CONDITIONS

to an officer or employee of the City a false claim or request for payment or approval; (b) knowingly makes, uses, or causes to be made or used a false record or statement to get a false claim paid or approved by the City; (c) conspires to defraud the City by getting a false claim allowed or paid by the City; (d) knowingly makes, uses, or causes to be made or used a false record or statement to conceal, avoid, or decrease an obligation to pay or transmit money or property to the City; or (e) is a beneficiary of an inadvertent submission of a false claim to the City, subsequently discovers the falsity of the claim, and fails to disclose the false claim to the City within a reasonable time after discovery of the false claim.

30. Liability of City. CITY'S PAYMENT OBLIGATIONS UNDER THIS CONTRACT SHALL BE LIMITED TO THE PAYMENT OF THE COMPENSATION PROVIDED FOR UNDER THIS CONTRACT. NOTWITHSTANDING ANY OTHER PROVISION OF THIS CONTRACT, IN NO EVENT SHALL CITY BE LIABLE, REGARDLESS OF WHETHER ANY CLAIM IS BASED ON CONTRACT OR TORT, FOR ANY SPECIAL, CONSEQUENTIAL, INDIRECT OR INCIDENTAL DAMAGES, INCLUDING, BUT NOT LIMITED TO, LOST PROFITS, ARISING OUT OF OR IN CONNECTION WITH THIS CONTRACT OR THE SERVICES PERFORMED IN CONNECTION WITH THIS CONTRACT.

31. Drug-Free Workplace Policy. Contractor acknowledges that pursuant to the Federal Drug-Free Workplace Act of 1989, the unlawful manufacture, distribution, dispensation, possession, or use of a controlled substance is prohibited on City premises. Contractor agrees that any violation of this prohibition by Contractor, its employees, agents, or assigns will be deemed a material breach of this Contract.

32. Compliance with Americans with Disabilities Act. Contractor acknowledges that, pursuant to the Americans with Disabilities Act (ADA), programs, services and other activities provided by a public entity to the public, whether directly or through a contractor, must be accessible to the disabled public. Contractor shall provide the services specified in this Contract in a manner that complies with the ADA and any and all other applicable federal, state and local disability rights legislation. Contractor agrees not to discriminate against disabled persons in the provision of services, benefits or activities provided under this Contract and further agrees that any violation of this prohibition on the part of Contractor, its employees, agents or assigns will constitute a material breach of this Contract.

33. Compliance with Laws. Contractor shall keep itself fully informed of the City's Charter, codes, ordinances and regulations of the City and of all state, and federal laws in any manner affecting the performance of this Contract, and must at all times comply with such local codes, ordinances, and regulations and all applicable laws as they may be amended from time to time.

34. Not Used (Bid Protests).

35. Food Service Waste Reduction Requirements. Contractor agrees to comply fully with and be bound by all of the provisions of the Food Service Waste Reduction Ordinance, as set forth in San Francisco Environment Code Chapter 16, including the remedies provided, and implementing guidelines and rules. The provisions of Chapter 16 are incorporated herein by reference and made a part of this Contract as though fully set forth. This provision is a material term of this Contract. By entering into this Contract, Contractor agrees that if it breaches this provision, City will suffer actual damages that will be

**CITY AND COUNTY OF SAN FRANCISCO
OFFICE OF CONTRACT ADMINISTRATION
PURCHASING DIVISION**

TC# 74105

Industrial Supplies
For the Term **July 15, 2020** through **December 31, 2022**

CONTRACT CONDITIONS

impractical or extremely difficult to determine; further, Contractor agrees that the sum of one hundred dollars (\$100) liquidated damages for the first breach, two hundred dollars (\$200) liquidated damages for the second breach in the same year, and five hundred dollars (\$500) liquidated damages for subsequent breaches in the same year is reasonable estimate of the damage that City will incur based on the violation, established in light of the circumstances existing at the time this Contract was made. Such amount shall not be considered a penalty, but rather agreed monetary damages sustained by City because of Contractor's failure to comply with this provision.

END OF CONTRACT CONDITIONS

**CITY AND COUNTY OF SAN FRANCISCO
OFFICE OF CONTRACT ADMINISTRATION
PURCHASING DIVISION**

TC# 74105

Industrial Supplies
For the Term **July 15, 2020** through **December 31, 2022**

GENERAL CONDITIONS

The following terms and conditions supplement the City's Contract Conditions. In the event of a conflict between these conditions and the preceding Contract Conditions, these conditions take precedence.

- 36. Contract Term.** The contract period shall be from **July 15, 2020** to **December 31, 2022**.
- 37. Contract Extension.** This Contract may be renewed for two (2) additional one-year periods or portions thereof. The maximum contract period shall not be more than 4 years and 8 months.
- 38. Toll-Free Telephone Number.** A contractor located outside of San Francisco is encouraged to provide free telephone services for placing orders. This requirement can be met by providing a toll-free telephone number or accepting collect calls.
- 39. Not Used (Cooperative Agreement).**
- 40. Withholding.** Contractor agrees that it is obligated to pay all amounts due to the City under the San Francisco Business and Tax Regulations Code during the term of this Contract. Pursuant to Section 6.10-2 of the San Francisco Business and Tax Regulations Code, Contractor further acknowledges and agrees that City may withhold any payments due to Contractor under this Contract if Contractor is delinquent in the payment of any amount required to be paid to the City under the San Francisco Business and Tax Regulations Code. Any payments withheld under this paragraph shall be made to Contractor, without interest, upon Contractor coming back into compliance with its obligations.
- 41. Not Used (LBE Ordinance).**
- 42. Not Used (Claim for Preference).**
- 43. Not Used (LBE Bid Discount; Brokerage Services).**
- 44. LBE Subcontracting.**
- A. Subcontracting to LBEs.** Contractor is encouraged to make good faith efforts to award subcontracts to City and County of San Francisco-certified LBEs. This can be achieved through subcontracting, sub-consulting or supply opportunities.
- B. Examples of Good Faith Efforts.** "Good Faith Efforts" include but are not limited to the following:
- (1) Identifying and selecting specific products or services which can be subcontracted to certified LBEs.
 - (2) Providing written notice to potential LBE subcontractors that Contractor has been awarded this Contract and will be seeking subcontractors.

**CITY AND COUNTY OF SAN FRANCISCO
OFFICE OF CONTRACT ADMINISTRATION
PURCHASING DIVISION**

TC# 74105

Industrial Supplies
For the Term **July 15, 2020** through **December 31, 2022**

GENERAL CONDITIONS

(3) Advertising in one or more daily or weekly newspapers, trade association publications, trade-oriented publications, trade journals, or other media specified by the City, for LBEs that are interested in participating in the project.

(4) Following up on initial notices the Contractor sent to LBEs by contacting the LBEs to determine whether they were interested in performing specific parts of the project.

(5) Providing interested LBEs with information about the scope of work.

(6) Negotiating in good faith with the LBEs, and not unjustifiably rejecting as unsatisfactory proposals prepared by any LBEs, as determined by the City.

(7) Where applicable, advising and making efforts to assist interested LBEs in obtaining insurance required by the City and the prime contractor.

(8) Making efforts to obtain LBE participation that the City could reasonably expect would produce a level of participation sufficient to meet the City's goals and requirements.

C. Examples of Subcontracting. The following are examples of products which could be subcontracted under this Contract. The list is not intended to be exhaustive:

(1) the products or services which the supplier in turn sells to the City, or components of those products;

(2) packing containers and materials used to ship the City's order;

(3) services of the carrier who delivers the City's orders;

(4) Pro rata share of LBE spending which is part of the suppliers' general and administrative expenses, if the supplier can show that the pro rata share can be reasonably allocated to this Contract.

D. Reports. On a quarterly (January 1 – March 31, April 1 – June 30, July 1 – September 30, October 1 – December 31) basis, the Contractor will provide CMD with reports on LBE subcontracting under this Contract. The report must include a narrative description of the good faith efforts, if any, the Contractor has made during the quarter to provide subcontracting opportunities to LBEs and to meet the percentage goal.

E. CMD Data on LBEs. Contractor will obtain from CMD a copy of CMD's database of LBEs, and this or other information from CMD, shall be the basis for determining whether a LBE is confirmed with CMD. Contractor will obtain an updated copy of CMD's database at least **quarterly**. Please call CMD at (415) 581-2310.

45. Audit and Inspection of Records. Contractor agrees to maintain and make available to the City, during regular business hours, accurate books and accounting records relating to its work under this

**CITY AND COUNTY OF SAN FRANCISCO
OFFICE OF CONTRACT ADMINISTRATION
PURCHASING DIVISION**

TC# 74105

Industrial Supplies
For the Term **July 15, 2020** through **December 31, 2022**

GENERAL CONDITIONS

Contract. Contractor will permit City to audit, examine and make excerpts and transcripts from such books and records, and to make audits of all invoices, materials, payrolls, records or personnel and other data related to all other matters covered by this Contract, whether funded in whole or in part under this Contract. Contractor shall maintain such data and records in an accessible location and condition for a period of not less than five years after final payment under this Contract or until after final audit has been resolved, whichever is later. The State of California or any federal agency having an interest in the subject matter of this Contract shall have the same rights conferred upon City by this Section.

46. Conflict of Interest. Through its execution of this Contract, Contractor acknowledges that it is familiar with the provision of Section 15.103 of the City's Charter, Article III, Chapter 2 of City's Campaign and Governmental Conduct Code, and Section 87100 et seq. and Section 1090 et seq. of the Government Code of the State of California, and certifies that it does not know of any facts which constitutes a violation of said provisions and agrees that it will immediately notify the City if it becomes aware of any such fact during the term of this Contract.

47. Non-Waiver of Rights. The omission by either party at any time to enforce any default or right reserved to it, or to require performance of any of the terms, covenants, or provisions hereof by the other party at the time designated, shall not be a waiver of any such default or right to which the party is entitled, nor shall in any way affect the right of the party to enforce such provisions thereafter.

48. Contractor's Default. If Contractor fails to fulfill its obligations under this Contract proposal, whether or not said obligations are specified in this section, Purchasing reserves the right to: (a) terminate this Contract at no cost to the City; (b) take action in accordance with Sections 17 and 19, or (c) exercise any other legal or equitable remedy.

49. Bankruptcy. In the event that either party shall cease conducting business in the normal course, become insolvent, make a general assignment for the benefit of creditors, suffer or permit the appointment of a receiver for its business or assets or shall avail itself of, or become subject to, any proceeding under the Federal Bankruptcy Act or any other statute of any state relating to insolvency or the protection of rights of creditors, then at the option of the other party this Contract shall terminate and be of no further force and effect, and any property or rights of such other party, tangible or intangible, shall forthwith be returned to it.

50. Incidental and Consequential Damages. Contractor shall be responsible for incidental and consequential damages resulting in whole or in part from Contractor's acts or omissions. Nothing in this Contract shall constitute a waiver or limitation of any rights which City may have under applicable law.

51. Reports by Contractor. Each year, no later than February 15; Contractor shall submit a soft copy report of the total items ordered, by month, under this Contract during the preceding calendar year (January 1 – December 31). The report must be in a format acceptable to City and must list by department or location the following: (1) all items awarded under this Contract; and (2) total quantity and dollar value of each item ordered, including items for which there were no orders. Contractor must also furnish a separate similar report for the total of all items ordered by City which are not part of this Contract, and any usage reports required prior to the extension of a Contract or Contract Modification. Emailed reports must not be larger than 10MB.

**CITY AND COUNTY OF SAN FRANCISCO
OFFICE OF CONTRACT ADMINISTRATION
PURCHASING DIVISION**

TC# 74105

Industrial Supplies
For the Term **July 15, 2020** through **December 31, 2022**

GENERAL CONDITIONS

Contractor shall email reports to:

OCAVendor.Reports@sfgov.org

Any report files larger than **10MB** must be submitted in electronic format on USB drive and mailed to the address shown below with the term contract number and “Annual Supplier Reporting” clearly marked on the envelope/packaging.

Contractor shall mail the reports to:

OCA Supplier Reporting
Re: Term Contract No. 74105
City and County of San Francisco
Office of Contract Administration – Purchasing
City Hall, Room 430
1 Dr. Carlton B. Goodlett Place
San Francisco, CA 94102-4685

52. Notice to Parties. Unless otherwise indicated in this Contract, all written communications sent by the Parties may be by U.S. mail or e-mail, and shall be addressed as follows:

Director of Purchasing
City and County of San Francisco
Office of Contract Administration
Purchasing Division
City Hall, Room 430
1 Dr. Carlton B. Goodlett Place
San Francisco, CA 94102-4685
oca@sfgov.org

Any notice of default must be sent by registered mail. Either Party may change the address to which notice is to be sent by giving written notice thereof to the other Party. If email notification is used, the sender must specify a receipt notice.

53. Subcontracting. Contractor is prohibited from subcontracting the direct supply of commodities under this Contract unless such subcontracting is agreed to in writing by Purchasing. No party on the basis of this Contract shall in any way contract on behalf of or in the name of the other party of this Contract, and violation of this provision shall confer no rights on any party and any action taken shall be void.

54. Independent Contractor. Contractor or any agent or employee of Contractor shall be deemed at all times to be an independent contractor and is wholly responsible for the manner in which it performs the services and work requested by City under this Contract. Contractor or any agent or employee of Contractor shall not have employee status with City, nor be entitled to participate in any plans, arrangements, or distributions by City pertaining to or in connection with any retirement, health or other benefits that City may offer its employees. Contractor or any agent or employee of Contractor is liable

**CITY AND COUNTY OF SAN FRANCISCO
OFFICE OF CONTRACT ADMINISTRATION
PURCHASING DIVISION**

TC# 74105

Industrial Supplies
For the Term **July 15, 2020** through **December 31, 2022**

GENERAL CONDITIONS

for the acts and omissions of itself, its employees and its agents. Contractor shall be responsible for all obligations and payments, whether imposed by federal, state or local law, including, but not limited to, FICA, income tax withholdings, unemployment compensation, insurance, and other similar responsibilities related to Contractor's performing services and work, or any agent or employee of Contractor providing same. Nothing in this Contract shall be construed as creating an employment or agency relationship between City and Contractor or any agent or employee of Contractor. Any terms in this Contract referring to direction from City shall be construed as providing for direction as to policy and the result of Contractor's work only, and not as to the means by which such a result is obtained. City does not retain the right to control the means or the method by which Contractor performs work under this Contract.

55. Severability. Should the application of any provision of this Contract to any particular facts or circumstances be found by a court of competent jurisdiction to be invalid or unenforceable, then (a) the validity of other provisions of this Contract shall not be affected or impaired thereby, and (b) such provision shall be enforced to the maximum extent possible so as to effect the intent of the parties and shall be reformed without further action by the parties to the extent necessary to make such provision valid and enforceable.

56. Emergency - Priority 1 Service. In case of an emergency that affects any part of the San Francisco Bay Area, Contractor will give the City and County of San Francisco Priority 1 service. Contractor will make every good faith effort in attempting to deliver products using all modes of transportation available. Contractor shall provide a 24-hour emergency telephone number of a company representative who is able to receive and process orders for immediate delivery or will call in the event of an emergency. In addition, the Contractor shall charge fair and competitive prices for items and services ordered during an emergency and not covered under the awarded contract.

57. Contractors Unable to do Business with the City.

A. Generally. Contractors that do not comply with laws set forth in San Francisco's Municipal Codes may be unable to enter into a contract with the City. Some of the laws are included in this Contract Proposal, or in the sample terms and conditions attached.

B. Companies Headquartered in Certain States. Subject to certain exceptions, Contractors are hereby advised that this Contract is subject to the requirements of Administrative Code Chapter 12X, which prohibits the City from entering into a contract with a contractor that has its headquarters in a state that has enacted a law or laws that perpetuate discrimination against LGBT people and/or has enacted a law that prohibits abortion prior to the viability of the fetus, or a contractor that will perform any or all of the work on the contract in such a state. Chapter 12X requires the City Administrator to maintain a list of such states, defined as "Covered States" under Administrative Code Sections 12X.2 and 12X.12. The list of Covered States is available on the website of the City Administrator (<https://sfgsa.org/chapter-12x-anti-lgbt-state-ban-list>). Contractors will be required to certify compliance with Chapter 12X as part of its contract, unless the City determines that a statutory exception applies.

58. Term Contract – Quantities. This is a term, indefinite quantities contract. Unless otherwise specified herein, deliveries will be required in quantities and at times as ordered during the period of the

**CITY AND COUNTY OF SAN FRANCISCO
OFFICE OF CONTRACT ADMINISTRATION
PURCHASING DIVISION**

TC# 74105

Industrial Supplies
For the Term **July 15, 2020** through **December 31, 2022**

GENERAL CONDITIONS

contract. Estimated quantities are approximate only. City, in its sole discretion, may purchase any greater or lesser quantity. Purchasing may make minor purchases of items requested in City's advertisement for bids or contractor's bid from other suppliers when Purchasing determines, in its sole discretion, that the City has an immediate need for such items or that it is not practical to purchase against this Contract.

59. First Source Hiring Program

A. Incorporation of Administrative Code Provisions by Reference. The provisions of Chapter 83 of the San Francisco Administrative Code are incorporated in this Section by reference and made a part of this Contract as though fully set forth herein. Contractor shall comply fully with, and be bound by, all of the provisions that apply to this Contract under such Chapter, including but not limited to the remedies provided therein. Capitalized terms used in this Section and not defined in this Contract shall have the meanings assigned to such terms in Chapter 83.

B. First Source Hiring Agreement. As an essential term of, and consideration for, any contract or property contract with the City, not exempted by the FSHA, the Contractor shall enter into a first source hiring agreement ("agreement") with the City, on or before the effective date of the contract or property contract. Contractors shall also enter into an agreement with the City for any other work that it performs in the City. Such agreement shall:

(1) Set appropriate hiring and retention goals for entry level positions. The employer shall agree to achieve these hiring and retention goals, or, if unable to achieve these goals, to establish good faith efforts as to its attempts to do so, as set forth in the agreement. The agreement shall take into consideration the employer's participation in existing job training, referral and/or brokerage programs. Within the discretion of the FSHA, subject to appropriate modifications, participation in such programs may be certified as meeting the requirements of this Chapter. Failure either to achieve the specified goal, or to establish good faith efforts will constitute noncompliance and will subject the employer to the provisions of Section 83.10 of this Chapter.

(2) Set first source interviewing, recruitment and hiring requirements, which will provide the San Francisco Workforce Development System with the first opportunity to provide qualified economically disadvantaged individuals for consideration for employment for entry level positions. Employers shall consider all applications of qualified economically disadvantaged individuals referred by the System for employment; provided however, if the employer utilizes nondiscriminatory screening criteria, the employer shall have the sole discretion to interview and/or hire individuals referred or certified by the San Francisco Workforce Development System as being qualified economically disadvantaged individuals. The duration of the first source interviewing requirement shall be determined by the FSHA and shall be set forth in each agreement, but shall not exceed 10 days. During that period, the employer may publicize the entry level positions in accordance with the agreement. A need for urgent or temporary hires must be evaluated, and appropriate provisions for such a situation must be made in the agreement.

(3) Set appropriate requirements for providing notification of available entry level positions to the San Francisco Workforce Development System so that the System may train and refer an

**CITY AND COUNTY OF SAN FRANCISCO
OFFICE OF CONTRACT ADMINISTRATION
PURCHASING DIVISION**

TC# 74105

Industrial Supplies
For the Term **July 15, 2020** through **December 31, 2022**

GENERAL CONDITIONS

adequate pool of qualified economically disadvantaged individuals to participating employers. Notification should include such information as employment needs by occupational title, skills, and/or experience required, the hours required, wage scale and duration of employment, identification of entry level and training positions, identification of English language proficiency requirements, or absence thereof, and the projected schedule and procedures for hiring for each occupation. Employers should provide both long-term job need projections and notice before initiating the interviewing and hiring process. These notification requirements will take into consideration any need to protect the employer's proprietary information.

(4) Set appropriate record keeping and monitoring requirements. The First Source Hiring Administration shall develop easy-to-use forms and record keeping requirements for documenting compliance with the agreement. To the greatest extent possible, these requirements shall utilize the employer's existing record keeping systems, be non-duplicative, and facilitate a coordinated flow of information and referrals.

(5) Establish guidelines for employer good faith efforts to comply with the first source hiring requirements of this Chapter. The FSHA will work with City departments to develop employer good faith effort requirements appropriate to the types of contracts and property contracts handled by each department. Employers shall appoint a liaison for dealing with the development and implementation of the employer's agreement. In the event that the FSHA finds that the employer under a City contract or property contract has taken actions primarily for the purpose of circumventing the requirements of this Chapter, that employer shall be subject to the sanctions set forth in Section 83.10 of this Chapter.

(6) Set the term of the requirements.

(7) Set appropriate enforcement and sanctioning standards consistent with this Chapter.

(8) Set forth the City's obligations to develop training programs, job applicant referrals, technical assistance, and information systems that assist the employer in complying with this Chapter.

(9) Require the developer to include notice of the requirements of this Chapter in leases, subleases, and other occupancy contracts.

C. Hiring Decisions. Contractor shall make the final determination of whether an Economically Disadvantaged Individual referred by the System is "qualified" for the position.

D. Exceptions. Upon application by Employer, the First Source Hiring Administration may grant an exception to any or all of the requirements of Chapter 83 in any situation where it concludes that compliance with this Chapter would cause economic hardship.

E. Liquidated Damages. Contractor agrees:

(1) To be liable to the City for liquidated damages as provided in this section;

**CITY AND COUNTY OF SAN FRANCISCO
OFFICE OF CONTRACT ADMINISTRATION
PURCHASING DIVISION**

TC# 74105

Industrial Supplies
For the Term **July 15, 2020** through **December 31, 2022**

GENERAL CONDITIONS

(2) To be subject to the procedures governing enforcement of breaches of contracts based on violations of contract provisions required by this Chapter as set forth in this section;

(3) That the Contractor's commitment to comply with this Chapter is a material element of the City's consideration for this Contract; that the failure of the Contractor to comply with the contract provisions required by this Chapter will cause harm to the City and the public which is significant and substantial but extremely difficult to quantify; that the harm to the City includes not only the financial cost of funding public assistance programs but also the insidious but impossible to quantify harm that this community and its families suffer as a result of unemployment; and that the assessment of liquidated damages of up to \$5,000 for every notice of a new hire for an entry level position improperly withheld by the contractor from the first source hiring process, as determined by the FSHA during its first investigation of a contractor, does not exceed a fair estimate of the financial and other damages that the City suffers as a result of the contractor's failure to comply with its first source referral contractual obligations.

(4) That the continued failure by a contractor to comply with its first source referral contractual obligations will cause further significant and substantial harm to the City and the public, and that a second assessment of liquidated damages of up to \$10,000 for each entry level position improperly withheld from the FSHA, from the time of the conclusion of the first investigation forward, does not exceed the financial and other damages that the City suffers as a result of the contractor's continued failure to comply with its first source referral contractual obligations;

(5) That in addition to the cost of investigating alleged violations under this Section, the computation of liquidated damages for purposes of this section is based on the following data:

a. The average length of stay on public assistance in San Francisco's County Adult Assistance Program is approximately 41 months at an average monthly grant of \$348 per month, totaling approximately \$14,379; and

b. In 2004, the retention rate of adults placed in employment programs funded under the Workforce Investment Act for at least the first six months of employment was 84.4%. Since qualified individuals under the First Source program face far fewer barriers to employment than their counterparts in programs funded by the Workforce Investment Act, it is reasonable to conclude that the average length of employment for an individual whom the First Source Program refers to an employer and who is hired in an entry level position is at least one year; therefore, liquidated damages that total \$5,000 for first violations and \$10,000 for subsequent violations as determined by FSHA constitute a fair, reasonable, and conservative attempt to quantify the harm caused to the City by the failure of a contractor to comply with its first source referral contractual obligations.

(6) That the failure of contractors to comply with this Chapter, except property contractors, may be subject to the debarment and monetary penalties set forth in Sections 6.80 et seq. of the San Francisco Administrative Code, as well as any other remedies available under the contract or at law; and violation of the requirements of Chapter 83 is subject to an assessment of liquidated damages in the amount of \$5,000 for every new hire for an Entry Level Position improperly withheld from the first

**CITY AND COUNTY OF SAN FRANCISCO
OFFICE OF CONTRACT ADMINISTRATION
PURCHASING DIVISION**

TC# 74105

Industrial Supplies
For the Term **July 15, 2020** through **December 31, 2022**

GENERAL CONDITIONS

source hiring process. The assessment of liquidated damages and the evaluation of any defenses or mitigating factors shall be made by the FSHA.

F. Subcontracts. Any subcontract entered into by Contractor shall require the subcontractor to comply with the requirements of Chapter 83 and shall contain contractual obligations substantially the same as those set forth in this Section.

60. Consideration of Criminal History in Hiring and Employment Decisions

A. Contractor agrees to comply fully with and be bound by all of the provisions of Chapter 12T “City Contractor/Subcontractor Consideration of Criminal History in Hiring and Employment Decisions,” of the San Francisco Administrative Code (Chapter 12T), including the remedies provided, and implementing regulations, as may be amended from time to time. The provisions of Chapter 12T are incorporated by reference and made a part of this Contract as though fully set forth herein. The text of the Chapter 12T is available on the web at <http://sfgov.org/olse/fco>. A partial listing of some of Contractor’s obligations under Chapter 12T is set forth in this Section. Contractor is required to comply with all of the applicable provisions of 12T, irrespective of the listing of obligations in this Section. Capitalized terms used in this Section and not defined in this Contract shall have the meanings assigned to such terms in Chapter 12T.

B. The requirements of Chapter 12T shall only apply to a Contractor’s or Subcontractor’s operations to the extent those operations are in furtherance of the performance of this Contract, and shall apply only to applicants and employees who would be or are performing work in furtherance of this Contract.

C. Contractor shall incorporate by reference in all subcontracts the provisions of Chapter 12T, and shall require all subcontractors to comply with such provisions. Contractor’s failure to comply with the obligations in this subsection shall constitute a material breach of this Contract.

D. Contractor or Subcontractor shall not inquire about, require disclosure of, or if such information is received base an Adverse Action on an applicant’s or potential applicant for employment, or employee’s: (1) Arrest not leading to a Conviction, unless the Arrest is undergoing an active pending criminal investigation or trial that has not yet been resolved; (2) participation in or completion of a diversion or a deferral of judgment program; (3) a Conviction that has been judicially dismissed, expunged, voided, invalidated, or otherwise rendered inoperative; (4) a Conviction or any other adjudication in the juvenile justice system; (5) a Conviction that is more than seven years old, from the date of sentencing; or (6) information pertaining to an offense other than a felony or misdemeanor, such as an infraction.

E. Contractor or Subcontractor shall not inquire about or require applicants, potential applicants for employment, or employees to disclose on any employment application the facts or details of any conviction history, unresolved arrest, or any matter identified in subsection 60(D), above. Contractor or Subcontractor shall not require such disclosure or make such inquiry until either after the first live interview with the person, or after a conditional offer of employment.

**CITY AND COUNTY OF SAN FRANCISCO
OFFICE OF CONTRACT ADMINISTRATION
PURCHASING DIVISION**

TC# 74105

Industrial Supplies
For the Term **July 15, 2020** through **December 31, 2022**

GENERAL CONDITIONS

F. Contractor or Subcontractor shall state in all solicitations or advertisements for employees that are reasonably likely to reach persons who are reasonably likely to seek employment to be performed under this Contract, that the Contractor or Subcontractor will consider for employment qualified applicants with criminal histories in a manner consistent with the requirements of Chapter 12T.

G. Contractor and Subcontractors shall post the notice prepared by the Office of Labor Standards Enforcement (OLSE), available on OLSE's website, in a conspicuous place at every workplace, job site, or other location under the Contractor or Subcontractor's control at which work is being done or will be done in furtherance of the performance of this Contract. The notice shall be posted in English, Spanish, Chinese, and any language spoken by at least 5% of the employees at the workplace, job site, or other location at which it is posted.

H. Contractor understands and agrees that if it fails to comply with the requirements of Chapter 12T, the City shall have the right to pursue any rights or remedies available under Chapter 12T, including but not limited to, a penalty of \$50 for a second violation and \$100 for a subsequent violation for each employee, applicant or other person as to whom a violation occurred or continued, termination or suspension in whole or in part of this Contract.

61. Limitations on Contributions. Through execution of this Contract, Contractor acknowledges its obligations under Section 1.126 of the City's Campaign and Governmental Conduct Code, which prohibits any person who contracts with, or is seeking a contract with, any department of the City for the rendition of personal services, for the furnishing of any material, supplies or equipment, for the sale or lease of any land or building, for a grant, loan or loan guarantee, or for a development agreement, from making any campaign contribution to (a) a City elected official if the contract must be approved by that official, a board on which that official serves, or the board of a state agency on which an appointee of that official serves, (b) a candidate for that City elective office, or (c) a committee controlled by such elected official, or a candidate for that office, at any time from the submission of a proposal for the contract until the later of either the termination of negotiations for such contract or twelve months after the date the City approves the contract. The prohibition on contributions applies to each prospective party to the contract; each member of Contractor's board of directors; Contractor's chairperson, chief executive officer, chief financial officer and chief operating officer; any person with an ownership interest of more than 10% in Contractor; any subcontractor listed in the bid or contract; and any committee that is sponsored or controlled by Contractor. Contractor certifies that it has informed each such person of the limitation on contributions imposed by Section 1.126 by the time it submitted a proposal for the contract, and has provided the names of the persons required to be informed to the City department with whom it is contracting.

62. Prohibition on Political Activity with City Funds. In accordance with San Francisco Administrative Code Chapter 12.G, Contractor may not participate in, support, or attempt to influence any political campaign for a candidate or for a ballot measure (collectively, "Political Activity") in the performance of the services provided under this Contract. Contractor agrees to comply with San Francisco Administrative Code Chapter 12.G and any implementing rules and regulations promulgated by the City's Controller. The terms and provisions of Chapter 12.G are incorporated herein by this reference. In the event Contractor violates the provisions of this section, the City may, in addition to any other rights or remedies available hereunder, (i) terminate this Contract, and (ii) prohibit Contractor from

**CITY AND COUNTY OF SAN FRANCISCO
OFFICE OF CONTRACT ADMINISTRATION
PURCHASING DIVISION**

TC# 74105

Industrial Supplies
For the Term **July 15, 2020** through **December 31, 2022**

GENERAL CONDITIONS

bidding on or receiving any new City contract for a period of two (2) years. The Controller will not consider Contractor's use of profit as a violation of this section.

63. Preservative-Treated Wood Containing Arsenic. Contractor may not purchase preservative-treated wood products containing arsenic in the performance of this Contract unless an exemption from the requirements of Chapter 13 of the San Francisco Environment Code is obtained from the Department of the Environment under Section 1304 of the Code. The term "preservative-treated wood containing arsenic" shall mean wood treated with a preservative that contains arsenic, elemental arsenic or an arsenic copper combination, including, but not limited to, chromated copper arsenate preservative, ammoniacal copper zinc arsenate preservative, or ammoniacal copper arsenate preservative. Contractor may purchase preservative-treated wood products on the list of environmentally preferable alternatives prepared and adopted by the Department of the Environment. This provision does not preclude Contractor from purchasing preservative-treated wood containing arsenic for saltwater immersion. The term "saltwater immersion" shall mean a pressure-treated wood that is used for construction purposes or facilities that are partially or totally immersed in saltwater.

64. Consideration of Salary History. Contractor shall comply with San Francisco Administrative Code Chapter 12K, the Consideration of Salary History Ordinance or "Pay Parity Act." Contractor is prohibited from considering current or past salary of an applicant in determining whether to hire the applicant or what salary to offer the applicant to the extent that such applicant is applying for employment to be performed on this Contract or in furtherance of this Contract, and whose application, in whole or part, will be solicited, received, processed or considered, whether or not through an interview, in the City or on City property. The ordinance also prohibits employers from (1) asking such applicants about their current or past salary or (2) disclosing a current or former employee's salary history without that employee's authorization unless the salary history is publicly available. Contractor is subject to the enforcement and penalty provisions in Chapter 12K. Information about and the text of Chapter 12K is available on the web at <https://sfgov.org/olse/consideration-salary-history>. Contractor is required to comply with all of the applicable provisions of 12K, irrespective of the listing of obligations in this Section.

65. Protection of Private Information. Contractor has read and agrees to the terms set forth in San Francisco Administrative Code Sections 12M.2, "Nondisclosure of Private Information," and 12M.3, "Enforcement" of Administrative Code Chapter 12M, "Protection of Private Information," which are incorporated herein as if fully set forth. Contractor agrees that any failure of Contractor to comply with the requirements of Section 12M.2 of this Chapter shall be a material breach of the Contract. In such an event, in addition to any other remedies available to it under equity or law, the City may terminate the Contract, bring a false claim action against the Contractor pursuant to Chapter 6 or Chapter 21 of the Administrative Code, or debar the Contractor.

66. Sugar-Sweetened Beverage Prohibition. Contractor agrees that it will not sell, provide, or otherwise distribute Sugar-Sweetened Beverages, as defined by San Francisco Administrative Code Chapter 101, as part of its performance of this Contract.

**CITY AND COUNTY OF SAN FRANCISCO
OFFICE OF CONTRACT ADMINISTRATION
PURCHASING DIVISION**

TC# 74105

Industrial Supplies
For the Term **July 15, 2020** through **December 31, 2022**

GENERAL CONDITIONS

67. Modification of Agreement. This Contract may not be modified, nor may compliance with any of its terms be waived, except by written instrument executed and approved in the same manner as this Contract.

END OF GENERAL CONDITIONS

**CITY AND COUNTY OF SAN FRANCISCO
OFFICE OF CONTRACT ADMINISTRATION
PURCHASING DIVISION**

TC# 74105

Industrial Supplies
For the Term **July 15, 2020** through **December 31, 2022**

SPECIAL CONDITIONS

The following terms and conditions supplement the City's Contract Conditions and General Conditions. In the event of a conflict between these conditions and the preceding Contract Conditions and General Conditions, these conditions take precedence.

68. Purpose. The purpose of this Contract is to provide industrial supplies for the City.

69. Not Used (Pre-Bid Conference; Addenda).

70. Specifications. Items available under this Contract are those available to members of OMNIA Partners under Contract #192163 (Appendix B) between the City of Tucson and Contractor, considering and accounting for the Categories listed on the Award Sheet, the City's Prohibited and Restricted Categories, and the Department of Environment's Requirements. See section 71. Contractor's Qualifications and Requirements.

71. Contractor's Qualifications and Requirements.

I. Prohibited and Restricted Categories, and Requirements.

A. Prohibited Categories. The following categories are prohibited and items in these categories cannot be purchased through this Contract. They include but are not limited to firearms, ammunition, less-than-lethal munition, non-lethal weapons, vehicles, aviation, clothing and uniforms, and information technology equipment and supplies.

B. Facial Recognition Technology Ban. San Francisco Administrative Code Section 19B forbids most City Departments from obtaining, accessing or using Face Recognition Technology or information obtained from Face Recognition Technology. By executing this Contract, Contractor acknowledges that the subject of this Contract is not an automated or semi-automated process that assists in identifying or verifying an individual based on an individual's face.

C. Restricted Categories. Subject to certain exceptions, Contractor is hereby advised that the acquisition of Surveillance Technology is restricted in accordance with Administrative Code Chapter 19B. Contractor agrees to prohibit the online sales to City Departments of Surveillance Technology as defined by Chapter 19B SEC.19B.1. Definitions. Contractor must notify and obtain approval from OCA prior to delivery of any Surveillance Technology.

D. Department of Environment's Requirements. See attachment A, Environmental Requirements, and Attachment B, Sample of Mandatory Reports.

II. Additional Contractor's Qualifications and Requirements.

A. Contractor shall have and maintain, throughout the contract term, and any extension thereof, adequate stocking levels of all products and articles required by the City. Failure to maintain adequate stock may result in the Purchaser invoking the Contractor's Default clause (General Condition No. 48) of the Contract.

**CITY AND COUNTY OF SAN FRANCISCO
OFFICE OF CONTRACT ADMINISTRATION
PURCHASING DIVISION**

TC# 74105

Industrial Supplies
For the Term **July 15, 2020** through **December 31, 2022**

SPECIAL CONDITIONS

B. Contractor shall be responsible for providing technical support and assistance to the City through Contractor's own personnel, equipment and facilities as well as through manufacturer's technical representatives. As part of this technical support and assistance, the Contractor shall provide personnel with in-depth technical knowledge of the products the Contractor is providing under this Contract, to answer questions and offer any assistance required by City personnel, during City business hours (8:00 A.M. – 5:00 P.M. PT).

C. Contractor shall have and maintain a comprehensive online catalog and ordering system for the City that will be restricted to products available on this Contract.

D. Contractor will be required to maintain a 24/7 online catalog based on the master agreement. Prohibited items in Section 71(I) of this Contract must be excluded from the online catalog.

E. Contractor shall supply, maintain, and replenish "vending machines" if required by the City departments.

F. Contractor's warehouse facility shall comply with Title III of the Americans with Disabilities Act Regulations (including Title 3 Accessibility Guidelines), and Title 24, State of California Building Code (California Accessibility Regulations) regarding handicapped persons' accessibility.

G. The City may require Contractor to provide within seven (7) working business days from the date they are requested to do so, information and documentation requested by Purchaser, including but not limited to: sources of supply, distribution, dealership or agency agreements and authorizations from manufacturer(s) they claim to represent, lines of credit with financial institutions for manufacturer(s) they claim to represent, lines of credit with financial institutions and suppliers, numbers of employees, trade references and any other information to determine the Contractor's fitness to supply the contract requirements.

H. If Contractor is not the manufacturer, Contractor should furnish with its contract a manufacturer's written guarantee (on manufacturer's letterhead addressed to the City) that the manufacturer's warranty and service will be passed on to the City. Failure to provide this document within five (5) business days of notification may result in rejection of the Contractor's contract.

H. The City reserves the right to inspect Contractor's place of business, including Contractor's existing stock prior to award or during the contract term, to aid Purchaser in determining Contractor's ability to satisfy the terms and conditions of the contract.

K. Contractor must maintain normal business hours of at least 8:00 A.M. to 5:00 P.M. PT, Monday through Friday throughout the term of the contract, and be open at all times during that period.

L. Contractor must be capable of producing usage reports required under General Condition No. 51 of this Contract.

**CITY AND COUNTY OF SAN FRANCISCO
OFFICE OF CONTRACT ADMINISTRATION
PURCHASING DIVISION**

TC# 74105

Industrial Supplies
For the Term **July 15, 2020** through **December 31, 2022**

SPECIAL CONDITIONS

M. Contractor must provide to the City monthly usage reports of all items ordered under this Contract. Any sale or conveyance of "Prohibited Categories" items to the City, whether requested by the City or not, will be deemed a material breach. In the event of such material breach, the City reserves the right to immediately terminate the Contract.

72. City Department's Responsibilities

A. Maintain adequate stock of most commonly used items to minimize emergency orders whenever possible and as applicable to the department's operations.

B. Monitor and document Contractor's performance and furnish Purchaser copies of records, correspondence and all other documentation relevant to Contractor's performance.

C. Inspect material received from Contractor immediately upon delivery and reject or return damaged or incorrect material for replacement at no extra charge or credit.

D. Establish quality control measures, as applicable to department's operations, and provide documented reports to Purchaser and Contractor of any product defects or premature failures.

E. Provide Purchasing with documentation of unsatisfactory performance of the Contractor and receive authorization from Purchasing to place orders with another Contractor.

73. Delivery

Contractor must comply with the following delivery requirements. Failure to comply with any or all requirements may result in Purchasing invoking General Condition 48, Contractor's Default Clause.

A. Deliveries shall include all associated delivery/freight charges, F.O.B. point of destination.

B. Prior to all deliveries, Contractor shall provide scheduled delivery dates to the ordering department. Any deliveries made without prior scheduling will be rejected by the department with no additional costs incurred.

C. All deliveries shall be made and accepted at the City location indicated by the ordering department between the hours of 8:00 A.M. and 2:00 P.M. (adjust hours if needed)

D. Establish quality control measures, as applicable to department's operations, and provide documented reports to Purchaser and Contractor of any product defects or premature failures.

E. No substitutions will be allowed.

F. Emergency deliveries shall be delivered by best means possible, at no additional cost to the City. Contractor shall notify the department of the estimated time of delivery.

**CITY AND COUNTY OF SAN FRANCISCO
OFFICE OF CONTRACT ADMINISTRATION
PURCHASING DIVISION**

TC# 74105

Industrial Supplies
For the Term **July 15, 2020** through **December 31, 2022**

SPECIAL CONDITIONS

G. Contractor shall notify the ordering department immediately if unable to deliver the items and/or quantity ordered. Contractor must notify and obtain approval from the ordering department prior to delivery of any back-ordered items. Department may reject back-ordered items at no additional costs incurred to the City.

H. All deliveries must include a packing slip and must provide the following information:

1. Complete description including manufacturer's name and part number
2. Quantity ordered
3. Contract number and contract item numbers
4. Back-ordered items and amount back-ordered
5. Date back-ordered items will be delivered

I. In the event that back-ordered items are delayed in excess of five (5) working days, the City reserves the right to reject partial shipment or cancel the item(s) ordered from the Contract, at no additional cost incurred to the City.

74. Price. Prices are those available to members of OMNIA Partners under Contract #192163 (Appendix B) between OMNIA Partners and Contractor. The pricing, terms and conditions of the Master Agreement (Contract Number: 192163) shall, at all times, be Contractor's primary contractual offering of products to the City.

75. Price Adjustment. The City will review fully documented requests for the City's custom **Market Basket product** price adjustment at the end of the Contract's first year. Subsequent fully documented requests for price adjustment for the City's custom **Market Basket products** may be made at the end of each Contract year that the contract is in effect. Price adjustments may be a consideration in the continuance and/or renewal of the contract. The City will determine whether the requested price adjustment or an alternate option, is in the best interest of the City.

76. Not Used (Bid Evaluation).

77. Not Used (Adjustment of Bid Price for Sales Tax).

78. Not Used (Award).

79. Awarded Items. If during the term of the Contract, a Contract item is determined to be unacceptable for a particular use, and such is documented by a City Department and as determined by Purchasing, it is understood and agreed that the item will be canceled and removed from the Contract without penalty to the City. The City's sole obligation to the supplier is payment of deliveries made prior to the cancellation date. City shall give the supplier ten days' notice prior to any cancellation. The City will purchase the required replacement item from any source and in the manner as determined by Purchasing. If a contracted item has been discontinued by the manufacturer or is deemed temporarily unavailable, it will be the responsibility of the Contractor to search the marketplace and find an acceptable equal substitute in the time required for delivery and at the Contract price. Contractor must notify Purchasing by certified mail, 30 days in advance of any changes in the description of article, brand,

**CITY AND COUNTY OF SAN FRANCISCO
OFFICE OF CONTRACT ADMINISTRATION
PURCHASING DIVISION**

TC# 74105

Industrial Supplies
For the Term **July 15, 2020** through **December 31, 2022**

SPECIAL CONDITIONS

product code or packaging. Any changes made without the approval of Purchasing will constitute default and result in the City invoking General Condition No. 19.

80. Ordering. Items to be furnished under this Contract shall be ordered through a release from the appropriate citywide contract by City departments during the effective period of the contract. All invoices for payments shall show the citywide contract number, complete description of item, quantity and contract price.

81. Payment. The City agrees to pay for all products in accordance with the prices quoted in the contract and subject to any applicable discount provisions contained in said contract. Payments shall be made by the City to Contractor in arrears, for **completed orders**, throughout the term of the contract. Invoices submitted by the Contractor must be in a form acceptable to Purchasing and Controller. All amounts paid by the City to the Contractor shall be subject to the audit by the City.

82. Additional Items. If, in the satisfaction of governmental interests it is necessary to purchase additional items from Contractor, additional items may be added to this Contract by mutual agreement of the parties. The aggregated cost of all additional items added to the contract, during the contract term, shall not exceed twenty percent (20%) of the total estimated value (cost) of the original contract. All requests to add additional items to the contract must be submitted by City Departments in writing to the Purchasing Division. All requests must include complete specifications, estimated quantities for the remainder of the contract period and a price quotation provided by the contractor, for each service. All additional items or services added to the contract shall be approved through issuance of a contract modification. In the event the aggregated cost of the contract increases by more than 20% of the total estimated value of the original contract, or the increase totals more than the Minimum Competitive Amount, the amount over 20% or the Minimum Competitive Amount, shall be in accordance with Standard Purchasing Procedures. The resulting award shall be added to the contract through a contract modification (same Contractor) or the issuance of a new contract (new Contractor) and include Contractor's name and information, complete service description, delivery information and pricing information.

83. Not Used (Environment Code Chapter 5, Resource Conservation Ordinance).

84. Not Used (Bid Security).

85. Not Used (Performance Bond).

86. Not Used (Fidelity Bond).

87. Insurance. Prior to award, the Contractor will be required to furnish evidence of insurance as follows:

A. Without in any way limiting Contractor's liability pursuant to the "Indemnification" section of this Contract, Contractor must maintain in force, during the full term of the Contract, insurance in the following amounts and coverages:

**CITY AND COUNTY OF SAN FRANCISCO
OFFICE OF CONTRACT ADMINISTRATION
PURCHASING DIVISION**

TC# 74105

Industrial Supplies
For the Term **July 15, 2020** through **December 31, 2022**

SPECIAL CONDITIONS

(1) Workers' Compensation, in statutory amounts, with Employers' Liability Limits not less than \$1,000,000 each accident, injury, or illness; and

(2) Commercial General Liability Insurance with limits not less than \$1,000,000 each occurrence, \$2,000,000 aggregate for bodily injury, property damage, contractual liability, personal injury, products and completed operations.

(3) Commercial Automobile Liability Insurance with limits not less than \$1,000,000 each occurrence, "Combined Single Limit" for Bodily Injury and Property Damage, including Owned, Non-Owned and Hired auto coverage, as applicable.

B. Commercial General Liability and Commercial Automobile Liability Insurance policies must be endorsed to provide:

(1) Name as Additional Insured the City and County of San Francisco, its Officers, Agents, and Employees.

(2) That such policies are primary insurance to any other insurance available to the Additional Insureds, with respect to any claims arising out of this Contract, and that insurance applies separately to each insured against whom claim is made or suit is brought.

C. Contractor shall provide thirty (30) days' advance written notice to the City of cancellation, intended non-renewal, or reduction in coverages, except for non-payment for which no less than ten (10) days' notice shall be provided to City. Notices shall be sent to:

Director, Office of Contract Administration
Purchasing Division
City and County of San Francisco
City Hall, Room 430
1 Dr. Carlton B. Goodlett Place
San Francisco, CA 94102-4685

D. Contractor hereby agrees to waive Workers' Compensation subrogation which any insurer of Contractor may acquire from Contractor by virtue of the payment of any loss. Contractor agrees to obtain any endorsement that may be necessary to effect this waiver of subrogation. The Workers' Compensation policy shall be endorsed with a waiver of subrogation in favor of the City for all work performed by the Contractor, its employees, agents and subcontractors.

E. Should any of the required insurance be provided under a claims-made form, Contractor shall maintain such coverage continuously throughout the term of this Contract and, without lapse, for a period of three years beyond the expiration of this Contract, to the effect that, should occurrences during the contract term give rise to claims made after expiration of the Contract, such claims shall be covered by such claims-made policies.

**CITY AND COUNTY OF SAN FRANCISCO
OFFICE OF CONTRACT ADMINISTRATION
PURCHASING DIVISION**

TC# 74105

Industrial Supplies
For the Term **July 15, 2020** through **December 31, 2022**

SPECIAL CONDITIONS

F. Should any of the required insurance be provided under a form of coverage that includes a general annual aggregate limit or provides that claims investigation or legal defense costs be included in such general annual aggregate limit, such general annual aggregate limit shall be double the occurrence or claims limits specified above.

G. Should any required insurance lapse during the term of this Contract, requests for payments originating after such lapse shall not be processed until the City receives satisfactory evidence of reinstated coverage as required by this Contract, effective as of the lapse date. If insurance is not reinstated, the City may, at its sole option, terminate this Contract effective on the date of such lapse of insurance.

H. Before commencing any operations under this Contract, Contractor shall furnish to City certificates of insurance and additional insured policy endorsements with insurers with ratings comparable to A-, VIII or higher, that are authorized to do business in the State of California, and that are satisfactory to City, in form evidencing all coverages set forth above. Failure to maintain insurance shall constitute a material breach of this Contract.

I. Approval of the insurance by City shall not relieve or decrease the liability of Contractor hereunder.

J. If a subcontractor will be used to complete any portion of this Contract, the Contractor shall ensure that the subcontractor shall provide all necessary insurance and shall name the City and County of San Francisco, its officers, agents and employees and the Contractor listed as additional insured.

88. Not Used (Failure to Execute Contract).

89. Not Used (Sweatfree Procurement).

90. Entire Agreement. This Contract sets forth the entire agreement between the parties, and supersedes all other oral or written provisions.

91. Not Used (Questions).

92. Not Used (Bid Submittal Instructions).

93. Incorporation of Recitals. The parties understand and agree that the recitals set forth on page 5 of this Contract are terms of this Contract and are fully incorporated herein by this reference.

94. Order of Precedence. Attached as Appendix B is Master Agreement #192163 between the City of Tucson, Arizona and Contractor, as amended by the First Amendment, attached as Appendix C. In the event of a conflict between the Master Agreement #192163 and the preceding City and County of San Francisco terms and conditions of this Contract, the preceding City and County of San Francisco terms and conditions take precedence.

**CITY AND COUNTY OF SAN FRANCISCO
OFFICE OF CONTRACT ADMINISTRATION
PURCHASING DIVISION**

TC# 74105

Industrial Supplies
For the Term **July 15, 2020** through **December 31, 2022**

SPECIAL CONDITIONS

END OF SPECIAL CONDITIONS

Appendices:

Appendix A – City of Tucson RFP 192163

Appendix B – Executed Contract No. 192163

Appendix C – First Amendment to Contract No. 192163

Attachments:

Attachment A: Environmental Requirements

Attachment B: Sample of Mandatory Reports

CITY OF TUCSON

REQUEST FOR PROPOSAL

REQUEST FOR PROPOSAL NUMBER: 192163
PROPOSAL DUE DATE: APRIL 11, 2019, AT 4:00 P.M. LOCAL AZ TIME
PROPOSAL SUBMITTAL LOCATION: Department of Procurement
255 W. Alameda, 6th Floor, Tucson, AZ 85701

MATERIAL OR SERVICE: MAINTENANCE, REPAIR AND OPERATIONS (MRO)
SUPPLIES, PARTS, EQUIPMENT, MATERIALS AND
RELATED SERVICES

PRE-PROPOSAL CONFERENCE DATE: MARCH 27, 2019
TIME: 2:00 P.M. LOCAL AZ TIME
LOCATION: CITY HALL, 255 W. ALAMEDA, 1st FLOOR
CONFERENCE ROOM, TUCSON, AZ 85701

PRINCIPAL CONTRACT OFFICER: JENN MYERS, CPPB
TELEPHONE NUMBER: (520) 837-4137
JENN.MYERS@tucsonaz.gov

A copy of this solicitation and possible future amendments may be obtained from our Internet site at: <http://www.tucsonprocurement.com/> by selecting the Bid Opportunities link and the associated solicitation number. The City does not mail out Notices of available solicitations via the U.S. Postal Service. Email notifications are sent to those interested offerors who are registered with us and who have selected email as their preferred delivery method. To register, please visit www.tucsonprocurement.com, click on Vendors, then click on Vendor Registration. To update an existing record, click on Vendors, click on What's New?, and read the section titled "Notice of Solicitations." You may also call (520) 791-4217 if you have questions.

Competitive sealed proposals for the specified material or service shall be received by the Department of Procurement, 255 W. Alameda, 6th Floor, Tucson, Arizona 85701, until the date and time cited.

Proposals must be in the actual possession of the Department of Procurement at the location indicated, on or prior to the exact date and time indicated above. Late proposals shall not be considered. The prevailing clock shall be the City Department of Procurement clock.

Proposals must be submitted in a sealed envelope. The Request for Proposal number and the offeror's name and address should be clearly indicated **on the outside** of the envelope. All proposals must be completed in ink or typewritten. Questions must be addressed to the Contract Officer listed above.

******ALERT******

All visitors to City Hall are now required to show picture identification when going through the security checkpoint in the main lobby. Visitors should plan accordingly.

PUBLISH DATE: MARCH 8, 2019

INTRODUCTION

The City of Tucson is requesting proposals from qualified and experienced firms to provide **MAINTENANCE, REPAIR AND OPERATIONS (MRO) SUPPLIES, PARTS, EQUIPMENT, MATERIALS AND RELATED SERVICES**. The City of Tucson requires a contractor who provides a diverse and extensive supply of MRO products for delivery to various locations in the Tucson metropolitan area and for pickup at local storefronts.

Requirements and qualifications are defined in detail in the Scope of Services Section of this Request for Proposal (RFP). The City seeks a firm that can supply the specified services, supplies, parts, equipment and materials and related services.

National Contract

The City of Tucson, as the Principal Procurement Agency, defined in Attachment A, has partnered with OMNIA Partners to make the resultant contract (also known as the "Master Agreement" in materials distributed by OMNIA Partners) from this solicitation available to other public agencies nationally, including state and local governmental entities, public and private primary, secondary and higher education entities, non-profit entities, and agencies for the public benefit ("Public Agencies"), through OMNIA Partners' cooperative purchasing program. The City of Tucson is acting as the contracting agency for any other Public Agency that elects to utilize the resulting Master Agreement. Use of the Master Agreement by any Public Agency is preceded by their registration with OMNIA Partners (a "Participating Public Agency"). Attachment A contains additional information about OMNIA Partners and the cooperative purchasing agreement.

OMNIA Partners is the largest and most experienced purchasing organization for public and private sector procurement. Through the economies of scale created by OMNIA Partners public sector subsidiaries, National IPA and U.S. Communities, our participants now have access to more competitively solicited and publicly awarded cooperative agreements. The lead agency contracting process continues to be the foundation on which we are founded. OMNIA Partners is proud to offer more value and resources to state and local government, higher education, K-12 education and non-profits.

OMNIA Partners provides shared services and supply chain optimization to government, education and the private sector. As a channel partner with Vizient (formally, Novation), OMNIA Partners leverages over \$100 billion in annual supply spend to command the best prices for products and services. With corporate, pricing and sales commitments from the Contractor, OMNIA Partners provides marketing and administrative support for the Contractor that directly promotes the Contractor's products and services to Participating Public Agencies through multiple channels, each designed to promote specific products and services to Public Agencies on a national basis. Public Agencies benefit from pricing based on aggregate spend and the convenience of a contract that has already been advertised and publicly competed. The Contractor benefits from a contract that allows Participating Public Agencies to directly purchase goods and services without the Contractor's need to respond to additional competitive solicitations. As such, the Contractor must be able to accommodate a nationwide demand for services and to fulfill obligations as a nationwide Contractor and respond to the OMNIA Partners documents (Attachment A).

The City of Tucson anticipates spending approximately \$4 million over the full potential Master Agreement term for MRO Supplies and Related Services. While no minimum volume is guaranteed to the Contractor, the estimated annual volume of MRO Supplies and Related Services purchased under the Master Agreement through OMNIA Partners Public Sector is approximately \$100 million. This projection is based on the current annual volumes among the City of Tucson, other Participating Public Agencies anticipated to utilize the resulting Master Agreement to be made available to them through OMNIA Partners, and volume growth into other Public Agencies through a coordinated marketing approach between the Contractor and OMNIA Partners.

SCOPE OF SERVICES

A. GENERAL REQUIREMENTS

1. **QUALIFIED FIRMS:** Offerors should meet the minimum qualifications:
 - a. Have a strong national presence in the MRO supply industry.
 - b. Have a distribution model capable of delivering products nationwide.
 - c. Have a demonstrated sales presence.
 - d. Be able to meet the minimum requirements of the cooperative purchasing program detailed herein.
 - e. Be able to provide the full range of products, equipment, parts, materials and services to meet the demands of the City and all agencies that opt to participate in the cooperative purchasing program with the City.
2. **USAGE REPORT:** The Contractor shall provide an electronic copy of a usage report upon request to the Agency Department of Procurement. The report shall provide complete information on the items purchased under this Contract. The Contractor should be able to provide a usage report by department. At a minimum for each item sold, the report should list the manufacturer name, model number, part number, item description, quantity sold, and total spend by department, division, ordering entity, etc.
3. **EQUIPMENT/RECALL NOTICES:** In the event of any recall notice, technical service bulletin, or other important notification affecting equipment purchased from this contract, a notice shall be sent to the Contract Representative. It shall be the responsibility of the contractors to assure that all recall notices are sent directly to the agencies Contract Representative.
4. **WAREHOUSING, DISTRIBUTION AND SALES FACILITIES:** The product specified in this solicitation is dependent upon an extensive manufacturer-to-customer supply chain distribution system. To be considered for award, each potential contractor is required to provide proof of an extensive distribution system.
5. **DELIVERY:** For City of Tucson purchases, MRO supplies shall be delivered to various City of Tucson stores locations and non-stores locations. All deliveries shall be made Monday through Friday from 8:00 a.m. to 3:00 p.m., Arizona Standard Time.
6. **CATALOGS:** Within 10 days after contract award, Contractor must submit complete price lists and catalogs of their product line in hard copy or on CD. Upon request from a using agency, Contractor shall provide, at no cost, these catalogs and price lists. An accessible public website that contains a downloadable catalog and price list or an interactive web catalog and price list maybe provided in lieu of the above hard copy requirement.
7. **WARRANTY:** Offeror shall warrant that all equipment and parts furnished in their offer are newly manufactured and free from defects in material and workmanship for no less than one (1) year from the date the equipment is delivered or installed. Warranty shall also guarantee accepted trade standards of quality, fitness for the intended uses, and conformance to promises or specified specifications. No other express or implied warranty shall eliminate the vendor's liability as stated herein.

B. PRODUCT REQUIREMENTS:

1. **PRODUCTS:** A complete and comprehensive line of quality made MRO supplies to support the daily maintenance, repair and operations functions of the agency. The categories include but are not limited to the following.
 - a. **Motors and Power Transmission-** General, Definite Purpose and HVAC motors, gear motors, bearings, V-belts and accessories.
 - b. **Electrical Supplies** – Distribution, controls, wire, cable, voice & data and supplies.
 - c. **Lighting** – Lamps, ballasts, fixtures, task lighting, flashlights and batteries.
 - d. **Tools** – Hand, power, outdoor and automotive tools and tool storage.
 - e. **Measuring Tools & Test Instruments** – Calipers, gauges, inspection, micrometers and multimeters.
 - f. **Pneumatic** – Pneumatic tools and system components, air compressors and hydraulics.
 - g. **Machining and Cutting Tools** – Drill bits, taps, dies, blades, counterbores, countersinks and abrasives.
 - h. **Material Handling, Storage and Packaging** – Ladders, hoists, shelving, storage, furniture, packaging, casters, cart, trucks and drums.
 - i. **Welding** – Welding equipment and supplies.
 - j. **Fasteners and Adhesives** – Nuts, bolts, washers, screws, hooks, flat stock, raw materials (metal, rubber, plastic), glue and cement.
 - k. **Lubricants, Sealants and Paint** - Grease, oil, penetrates sealants, caulk and paint.
 - l. **Safety and Security Supplies** – Spill containment, storage, fire protection, person protective equipment, instrumentation, signs, labels, tags and security.
 - m. **Cleaning Equipment and Supplies** – Chemicals, equipment, restroom, paper, waste containers, cleaning.
 - n. **HVAC Supplies** – Controls, heaters, air conditioning, air treatment, fans, ventilators and blowers.
 - o. **Pumps and Plumbing** – Submersible, centrifugal, water system and positive displacement pumps, pipe, valves, fittings, heaters, coolers, filtration and faucets.
 - p. **Emergency Preparedness** – Sandbags, first-aid supplies, disaster recovery products etc.
 - q. **Other Categories**
2. **CURRENT PRODUCTS:** All products being offered in response to this solicitation shall be in current and ongoing production; shall be formally announced for general marketing purposes; shall be a model or type currently functioning in a user (paying customer) environment and capable of meeting or exceeding all specifications and requirements set forth in this solicitation.

3. **DEFECTIVE PRODUCT:** All defective products shall be replaced and exchanged by the Contractor. The cost of transportation, unpacking, inspection, re-packing, re-shipping or other like expenses shall be paid by the Contractor. All replacement products must be received by the City within seven (7) days of initial notification.
4. **PRICING:** Prices/discounts shall remain firm and will include all charges that may be incurred in fulfilling requirement(s) for the twelve-month period following contract award. Where applicable, pricing shall be determined by applying Offerors discounts to the prices listed on their manufacturer's price lists, retail price sheets, catalogs or by utilizing the reduced net pricing schedule.
5. **SALES PROMOTIONS:** In addition to decreasing prices for the balance of the Contract term due to a change in market conditions, a Contractor may conduct sales promotions involving price reductions for a specified lesser period.

C. SERVICE REQUIREMENTS: The City is interested in evaluating the following categories of value-add services for inclusion in this contract. The categories include, but are not limited to, the following.

1. **Sourcing:**
 1. from non-catalog suppliers,
 2. of line card extensions of catalog suppliers,
 3. for custom products, and
 4. for OEM repair parts and accessories.
2. **Software Punch Out:** The capability of your electronic ordering system to interface with an agencies inventory software system.
3. **Installation, Repair, Maintenance and Turn-Key Solutions and Services:** The ability to provide installation, repair, maintenance and turn-key solutions and services through Contractors business units, authorized manufacturer's facilities or other avenues.
4. **Inventory Solutions:** Provide inventory management solutions for stock rooms, warehouses, mobile service vehicles, emergency preparedness supplies, and supply vending machines. Consulting and analysis solutions are also desirable.
5. **Small Business Program:** The ability to incorporate small business enterprises into your distribution, sales and product offerings.
6. **Green/Sustainability Program:**
 - a. **Policies:** Efforts and policies pertaining to green and sustainability.
 - b. **Products:** Impact on product offerings.
 - c. **Distribution:** Impact in distribution.
 - d. **Recycling of Lamps:** The ability to recycle lighting and electronic products.
 - e. **Lighting and Energy Audits:** The ability to perform lighting and energy audits.
 - f. **Certifications:** The industry recognized certifications and standards obtained.
7. **Training & Education:** The ability to provide on-site and/or online training and educational programs/seminars.
8. **Customer Support Services:** The policies on replacements, returns, restocking charges, after hours service, after sales support, out of stock, order tracing, technical feedback, quality assurance for orders and drop shipments.
9. **Other Services:** Other value-add services not included in above categories.

INSTRUCTIONS TO OFFERORS

1. DEFINITION OF KEY WORDS USED IN THE SOLICITATION:

For purposes of this solicitation and subsequent contract, the following definitions shall apply:

City: The City of Tucson, Arizona

Contract: The legal agreement executed between the City and the Contractor/Consultant. The Contract shall include this RFP document incorporated herein by reference, all terms, conditions, specifications, scope of work, Amendments, the Contractor's offer and negotiated items as accepted by the City.

Contractor/Consultant: The individual, partnership, or corporation who, as a result of the competitive solicitation process, is awarded a contract by the City.

Contract Representative: The City employee or employees who have specifically been designated to act as a contact person or persons to the Contractor, and is responsible for monitoring and overseeing the Contractor's performance under this Contract.

Director of Procurement: The contracting authority for the City, authorized to sign contracts and amendments thereto on behalf of the City.

May: Indicates something that is not mandatory but permissible.

Offeror: The individual, partnership, or corporation who submits a proposal in response to a solicitation.

Shall, Will, Must: Indicates a mandatory requirement. Failure to meet these mandatory requirements, if they constitute a substantive requirement, may, at the City's sole discretion, result in the rejection of a proposal as non-responsive.

Should: Indicates something that is recommended but not mandatory. If the Offeror fails to provide recommended information, the City may, at its sole option, ask the Offeror to provide the information or evaluate the proposal without the information.

2. **PRE-PROPOSAL CONFERENCE:** If scheduled, the date and time of a Pre-Proposal conference is indicated on the cover page of this document. Attendance at this conference is not mandatory. Written minutes and/or notes will not be available, therefore attendance is encouraged. If an Offeror is unable to attend the Pre-Proposal Conference questions may be submitted in writing. Offerors are encouraged to submit written questions, via electronic mail at least nine days prior to the Request for Proposal due date to the Contract Officer listed above. The purpose of this conference will be to clarify the contents of this Request for Proposal in order to prevent any misunderstanding of the City's position. Any doubt as to the requirements of this Request for Proposal or any apparent omission or discrepancy should be presented to the City at this conference. The City will then determine the appropriate action necessary, if any, and may issue a written amendment to the Request for Proposal. Oral statements or instructions will not constitute an amendment to this Request for Proposal.

3. **INQUIRIES:** Any question related to the Request for Proposal shall be directed to the Contract Officer whose name appears above. An offeror shall not contact or ask questions of the department for whom the requirement is being procured. The Contract Officer may require any and all questions be submitted in writing. Offerors are encouraged to submit written questions via electronic mail at least nine days prior to the proposal due date. Any correspondence related to a solicitation should refer to the appropriate Request for Proposal number, page and paragraph number. An envelope containing questions should be identified as such, otherwise it may not be opened until after the official proposal due date and time. Oral interpretations or clarifications will be without legal effect. Only questions answered by a formal written amendment to the Request for Proposal will be binding.

4. **AMENDMENT OF REQUEST FOR PROPOSAL:** The Offeror shall acknowledge receipt of a Request for Proposal Amendment by signing and returning the document by the specified due date and time.

5. **FAMILIARIZATION OF SCOPE OF WORK:** Before submitting a proposal, each offeror shall familiarize itself with the Scope of Work, laws, regulations and other factors affecting contract performance. The Offeror shall be responsible for fully understanding the requirements of the subsequent Contract and otherwise satisfy itself as to the expense and difficulties accompanying the fulfillment of contract requirements. The submission of a proposal will constitute a representation of compliance by the Offeror. There will be no subsequent financial adjustment, other than that provided by the subsequent Contract, for lack of such familiarization.

6. PREPARATION OF PROPOSAL:

A. All proposals shall be on the forms provided in this Request for Proposal package. It is permissible to copy these forms as required. Facsimiles or electronic mail proposals shall not be considered.

B. At a minimum, your proposal should include the signed Offer and Acceptance form, signed copies of any solicitation amendments, completed Price Page and your response to all evaluation criteria.

C. The Offer and Acceptance page shall be signed by a person authorized to submit an offer. An authorized signature on the Offer and Acceptance page, Proposal Amendment(s), or cover letter accompanying the proposal documents shall constitute an irrevocable offer to sell the good and/or service specified herein. Offeror shall submit any additional requested documentation, signifying intent to be bound by the terms of the agreement.

D. The authorized person signing the proposal shall initial erasure, interlineations or other modifications on the proposal.

- E. In case of error in the extension of prices in the proposal, unit price shall govern when applicable.
 - F. Periods of time, stated as a number of days, shall be in calendar days.
 - G. It is the responsibility of all offerors to examine the entire Request for Proposal package and seek clarification of any requirement that may not be clear and to check all responses for accuracy before submitting a proposal. Negligence in preparing a proposal confers no right of withdrawal after due date and time.
 - H. The City shall not reimburse the cost of developing, presenting, submitting or providing any response to this solicitation.
 - I. Offeror must list any subcontractors to be utilized in the performance of the services specified herein. For each subcontractor, details on respective qualifications must be included.
- 7. PAYMENT DISCOUNTS:** Payment discount periods shall be computed from the date of receipt of the material/service or correct invoice, whichever is later, to the date City's payment warrant is mailed. Unless freight and other charges are itemized, any discount provided shall be taken on full amount of invoice. Payment discounts of twenty-one calendar days or more shall be deducted from the proposed price in determining the price points. However, the City shall be entitled to take advantage of any payment discount offered by a vendor provided payment is made within the discount period. The payment discount shall apply to all purchases and to all payment methods.
- 8. TAXES:** The City of Tucson is exempt from federal excise tax, including the federal transportation tax.
- 9. PROPOSAL/SUBMITTAL FORMAT:** An original and 9 copies (10 total) of each proposal should be submitted on the forms and in the format specified in the RFP. Offerors shall also submit one electronic copy of the proposal on cd, disc or zip disc in MS Office 2010 or .pdf format. Any confidential information shall be submitted on a separate cd, disc or zip disc. The original copy of the proposal should be clearly labeled "Original" and shall be single-sided, three hole punched and in a binder. The material should be in sequence and related to the RFP. **The sections of the submittal should be tabbed, clearly identifiable and should include a minimum of the following sections: the completed Offer and Acceptance Form, all signed Amendments, a copy of this RFP document and the Offeror's response to the Evaluation Criteria including the completed Price Page.** Failure to include the requested information may have a negative impact on the evaluation of the offeror's proposal.
- 10. EXCEPTIONS TO CONTRACT PROVISIONS:** A response to any Request for Proposal is an offer to contract with the City based upon the contract provisions contained in the City's Request for Proposal, including but not limited to, the specifications, scope of work and any terms and conditions. Offerors who wish to propose modifications to the contract provisions must clearly identify the proposed deviations and any proposed substitute language. The provisions of the Request for Proposal cannot be modified without the express written approval of the Director or his designee. If a proposal or offer is returned with modifications to the contract provisions that are not expressly approved in writing by the Director or his designee, the contract provisions contained in the City's Request for Proposal shall prevail.
- 11. PUBLIC RECORD:** All proposals submitted in response to this Request for Proposal shall become the property of the City and shall become a matter of public record available for review subsequent to the award notification.
- 12. CONFIDENTIAL INFORMATION:** The City of Tucson is obligated to abide by all public information laws. If an Offeror believes that any portion of a proposal, offer, specification, protest or correspondence contains information that should be withheld, a statement advising the Contract Officer of this fact should accompany the submission and the information shall be so identified wherever it appears. The City shall review all requests for confidentiality and may provide a written determination to designate specified documents confidential or the request may be denied. Price is not confidential and will not be withheld. If the confidential request is denied, such information shall be disclosed as public information, unless the offeror submits a formal written objection.
- 13. CERTIFICATION:** By signature on the Offer and Acceptance page, solicitation Amendment(s), or cover letter accompanying the submittal documents, Offeror certifies:
- A. The submission of the offer did not involve collusion or other anti-competitive practices.
 - B. The Offeror shall not discriminate against any employee or applicant for employment in violation of Federal or State law.
 - C. The Offeror has not given, offered to give, nor intends to give at any time hereafter, any economic opportunity, future employment, gift, loan, gratuity, special discount, trip, favor, meal or service to a public servant in connection with the submitted offer.
 - D. The Offeror hereby certifies that the individual signing the submittal is an authorized agent for the Offeror and has the authority to bind the Offeror to the Contract.

- 14. WHERE TO SUBMIT PROPOSALS:** In order to be considered, the Offeror must complete and submit its proposal to the City of Tucson Department of Procurement at the location indicated, prior to or at the exact date and time indicated on the Notice of Request for Proposal page. The Offeror's proposal shall be submitted in a sealed envelope. The words "SEALED PROPOSAL" with the REQUEST FOR PROPOSAL TITLE, REQUEST FOR PROPOSAL NUMBER, PROPOSAL DUE DATE AND TIME and OFFEROR'S NAME AND ADDRESS shall be written on the envelope.
- 15. LATE PROPOSALS:** Late proposals will be rejected.
- 16. OFFER AND ACCEPTANCE PERIOD:** In order to allow for an adequate evaluation, the City requires an offer in response to this solicitation to be valid and irrevocable for ninety (90) days after the proposal due date and time.
- 17. WITHDRAWAL OF PROPOSAL:** At any time prior to the specified solicitation due date and time, an offeror may formally withdraw the proposal by a written letter or electronic mail from the Offeror or a designated representative. Telephonic or oral withdrawals shall not be considered.
- 18. DISCUSSIONS:** The City reserves the right to conduct discussions with offerors for the purpose of eliminating minor irregularities, informalities, or apparent clerical mistakes in the proposal in order to clarify an offer and assure full understanding of, and responsiveness to, solicitation requirements.
- 19. TAX OFFSET POLICY:** If applicable, in evaluating price proposals, the City shall include the amount of applicable business privilege tax, except that the amount of the City of Tucson business privilege tax shall not be included in the evaluation.
- 20. CONTRACT NEGOTIATIONS:** Exclusive or concurrent negotiations may be conducted with responsible offeror(s) for the purpose of altering or otherwise changing the conditions, terms and price of the proposed contract unless prohibited. Offerors shall be accorded fair and equal treatment in conducting negotiations and there shall be no disclosure of any information derived from proposals submitted by competing offerors. Exclusive or concurrent negotiations shall not constitute a contract award nor shall it confer any property rights to the successful offeror. In the event the City deems that negotiations are not progressing, the City may formally terminate these negotiations and may enter into subsequent concurrent or exclusive negotiations with the next most qualified firm(s).
- 21. VENDOR APPLICATION:** Prior to the award of a Contract, the successful offeror shall register with the City's Department of Procurement. Registration can be completed at <http://www.tucsonprocurement.com/> by clicking on Vendor Services. Please note that email notifications of newly published solicitations and amendments will be provided to those vendors that select email as their preferred delivery method in their vendor record.
- 22. CITY OF TUCSON BUSINESS LICENSE:** It is the responsibility of the Contractor to have a City of Tucson Business License throughout the life of this contract or a written determination from the City's Business License Section that a license is not required. At any time during the contract, the City may request the Contractor to provide a valid copy of the business license or a written determination that a business license is not required. Application for a City Business License can be completed at <http://www.tucsonaz.gov/etax>. For questions contact the City's Business License Section at (520) 791-4566 or email at tax-license@tucsonaz.gov.
- 23. UPON NOTICE OF INTENT TO AWARD:** The apparent successful offeror shall sign and file with the City, within five (5) days after Notice of Intent to Award, all documents necessary to the successful execution of the Contract.
- 24. AWARD OF CONTRACT:** Notwithstanding any other provision of the Request for Proposal, the City reserves the right to:
- (1) waive any immaterial defect or informality; or
 - (2) reject any or all proposals, or portions thereof; or
 - (3) reissue the Request for Proposal.
- A response to this Request for Proposal is an offer to contract with the City based upon the terms, conditions and Scope of Work contained in the City's Request for Proposal. Proposals do not become contracts unless and until they are executed by the City's Director of Procurement and the City Attorney. A contract has its inception in the award, eliminating a formal signing of a separate contract. All of the terms and conditions of the contract are contained in the Request for Proposal, unless any of the terms and conditions are modified by a Request for Proposal amendment, a Contract Amendment, or by mutually agreed terms and conditions in the Contract documents.
- 25. PROPOSAL RESULTS:** The name(s) of the successful offeror(s) will be posted on the Procurement Department's Internet site at <http://www.tucsonprocurement.com/> upon issuance of a Notice of Intent to Award or upon final contract execution.

26. PROTESTS: A protest shall be in writing and shall be filed with the Director of Procurement. A protest of a Request for Proposal shall be received at the Department of Procurement not less than five (5) working days before the Request for Proposal due date. A protest of a proposed award or of an award shall be filed within ten (10) days after issuance of notification of award or issuance of a notice of intent to award, as applicable. A protest shall include:

- A. The name, address, and telephone number of the protestant;
- B. The signature of the protestant or its representative;
- C. Identification of the Request for Proposal or Contract number;
- D. A detailed statement of the legal and factual grounds of protest including copies of relevant documents; and
- E. The form of relief requested.

PROPOSAL EVALUATION REQUIREMENTS

I. PROPOSAL EVALUATION CRITERIA – (listed in relative order of importance)

- A. Method of Approach
- B. Price Proposal
- C. Qualifications & Experience

II. REQUIREMENTS SPECIFIC TO EVALUATION CRITERIA: The narrative portion and the materials presented in response to this Request for Proposal should be submitted in the same order as requested and must contain, at a minimum, the following:

A. Method of Approach

1. Provide a response to the national program.
 - a. Include a detailed response to Attachment A, Exhibit A, OMNIA Partners Response for National Cooperative contract. Responses should highlight experience, demonstrate a strong national presence, describe how offeror will educate its national sales force about the contract, describe how products and services will be distributed nationwide, include a plan for marketing the products and services nationwide, and describe how volume will be tracked and reported to OMNIA Partners.
 - b. The successful offeror will be required to sign Attachment A, Exhibit B, OMNIA Partners Administration Agreement. Offerors should have any reviews required to sign the document prior to submitting a response. Offeror's response should include any proposed exceptions to the OMNIA Partners Administration Agreement.
 - c. The successful offeror will be required to fill out Exhibit F – Federal Funds Certification and Exhibit G – New Jersey Business Compliance in its entirety.

2. Product

- a. Provide a detailed written response illustrating how the products offered will meet the requirements of this solicitation. Offerors shall provide the proposed product lines that will meet the Product Requirements of this solicitation. Offerors shall identify and describe their MRO categories. For each proposed category, describe in detail and provide at a minimum the following types of information:
 1. Identification and description of product categories offered
 2. Identification and description of sub categories
 3. Identification and description of manufacturers within each sub category
- b. What is the total number of products offered in your catalog? Are all catalog products stocked in your distribution warehouses?
- c. How are green products identified in your catalog? Online ordering?
- d. Do you offer "Private Line" products? Please describe.
- e. Submit all information that will aid the City in evaluating your proposal.

3. Services

- a. Provide a detailed written response illustrating how the services offered will meet the requirements of this solicitation. Offerors shall provide the proposed services that will meet the Service Requirements of this solicitation. For each proposed category, describe and/or provide details explaining your capabilities. In your response include information such as:
 1. Policies and programs detailing your efforts in these areas.
 2. Literature explaining your capabilities.
 3. Submit all information that will aid the City in evaluating your proposal.
- b. Describe how you will roll out your program to City of Tucson staff? Include in your discussion training, education, meetings, information gathering, annual contract awareness event, etc.
- c. Describe how you will develop and maintain relationships with key department end users to convert sales to this contract, offer relevant solutions, problem solve, introduce new products or services, etc.
- d. Describe your sales and reporting capabilities. What level of detail is available?

4. Ordering and Invoices

- a. Describe your ordering capacity (retail locations, telephone, fax, internet, etc.). Provide details of the capabilities of your E Commerce website including ability to display contract pricing, on-line ordering, order tracking, search options, order history, technical assistance, lists, technical data and documentation, identification of alternate green products, etc.
- b. Describe your invoicing process. Is electronic invoicing available? Is summary invoicing available? Are there other options on how an agency receives an invoice? Submit sample invoices.
- c. Describe how problems – such as a customer ordering a wrong product; a customer receiving a defective or wrong product; etc. – are resolved.
- d. Describe how your firm measures performance including identification, calculation, tracking and reporting of measurements. What is your stock fill percentage rate, by line item, of the orders filled without backorders?
- e. If providing for retail location purchases, describe how agencies choosing to pick up products at a retail location will receive the correct contract pricing.
- f. Describe your process for identifying out of stock items and the options available to ordering agencies, such as: request a back ordered item, requesting a substitute item and cancelling the item from the order.

5. Other/Value Add

- a. Describe any government rebate or government incentive programs applicable
- b. Describe how your firm will meet the monthly usage reporting criteria. Submit a sample report.
- c. Please include any value-added services that have not been listed in the scope of work. Services could include, but not limited to, safety shoe program, additional inventory management, emergency preparedness services, safety glove programs etc.

B. Price Proposal

1. Provide a price proposal as requested on the Attachment B – Price Page.

Core Lists

- a. Market Basket – Provides for the deepest discounts, as listed on the category discount sheet, on a variety of products to agencies nationwide. Products in this list represent the largest annual spend in terms of dollars and/or highest volume in terms of quantity. Pricing for Market Basket items shall be provided to all Participating Agencies.
 - b. Functional Alternatives – Provide items which can be substitutes for the corresponding items on the Market Basket which might provide better value but meet the same need. Items in the Functional Alternatives section of the price page will be evaluated as value-add items for the National Program. Pricing for Functional Alternatives shall be provided to all participating agencies.
 - i. Using Attachment B, Price Page, complete the columns specified resulting in the proposed discount and net contract price for items offered nationally.
 - ii. Using Attachment B, Price Page, complete the Category Discount page listing the percentage off discount price for each category provided.
 - iii. How often does the Offeror propose to update this list? Are there certain products that should be updated more frequently than others?
 - b. Customized Core List by Agency, individual local and state departments, and regional core lists– In addition to the National Core List, Offerors may provide customized core lists to agencies.
 - i. Describe Offeror’s ability to provide customized core lists to agencies;
 - ii. The number of items Offeror proposes to provide on a customized core list;
 - iii. How often does the Offeror propose to update customized core lists;
 - iv. Describe any agency size or volume limitations.
 - c. Catalog Pricing: Provide pricing for products not included in items 1.a. and 1.b. above,
 - i. Describe how you will price catalog items that are not listed on the Market Basked list. That is, by product category, sub-product category, manufacturer, etc.
 - ii. Disclose the number of items in each product category and in the catalog
 - d. Seasonal or Special Pricing: Describe any programs offered to promote special pricing to Participating Agencies.
2. Describe how services proposed will be priced.
 3. The City’s expectation is that the proposed pricing shall include delivery to Tucson and Participating Public Agencies. Based on your distribution network, explain the impact of such pricing to the City, Participating Public Agencies residing in large metropolitan areas and Participating Public Agencies residing in rural areas. Propose an optimal solution(s) that would provide Participating Public Agencies with the best pricing including freight costs.
 4. Propose a plan to adjust pricing as market conditions change. The plan must be verifiable and auditable. Identify calculation, formula, components, index, etc.
 5. State if pricing is most favorable offered to government agencies. Describe how your firm will ensure this contract will continually offer the best pricing available to Participating Public Agencies.

6. Provide details of and propose additional discounts for volume orders, special manufacturer's offers, minimum order quantity, free goods program, total annual spend, etc.
7. Provide information on any ordering methods – such as electronic ordering or payment via pCard or EFT – or other criteria which entitle the using agency to additional discounts off of a manufacturer's price list. If so, please provide the percentage discount.
8. Provide your payment terms.
9. As stated in the Instructions to Offerors, 7. Discounts, the price(s) herein can be discounted by _____%, if payment is made within _____ days. These payment terms shall apply to all purchases and to all payment methods.
10. Will payment be accepted via commercial credit card? _____Yes _____No
 - a. If yes, can commercial payment(s) be made online? _____Yes _____No
 - b. Will a third party be processing the commercial credit card payment(s)? _____Yes _____No
 - c. If yes, indicate the flat fee per transaction \$_____ (as allowable, per Section 4.9 of the MasterCard Transaction Processing Rules).
 - d. If "no" to above, will consideration be given to accept the card? _____Yes _____No
11. Does your firm have a City of Tucson Business License? _____Yes _____No
If yes, please provide a copy of your City of Tucson Business license.

C. Qualifications and Experience

1. Provide a brief history and description of your company.
2. Provide a statement of your annual sales for the past 3 years.
3. Highlight experience and strong national presence in the MRO industry.
4. Provide the total number and location of sales persons employed by your firm.
5. Number and location of support centers (if applicable).
6. Describe the qualifications of your sales personnel and technicians.
7. Provide a listing of key personnel who may be assigned to the City's contract. Include their title within your organization and the description of the type of work they may perform. Please identify an executive corporate sponsor who will be responsible for the overall management of the awarded Master Agreement.
8. Summarize your experience in providing product and services similar to that outlined in the Scope of Work. Provide a minimum of three references for which you have provided similar products and services. References from other public agencies, particularly municipal governments, are preferred. Please include company name, address, phone, email, and contact person.
9. Please submit any additional information that you feel is applicable to your qualifications and experience.

III. GENERAL

A. Shortlist:

The City reserves the right to shortlist the offerors on the stated criteria. However, the City may determine that shortlisting is not necessary.

B. Interviews:

The City reserves the right to conduct interviews with some or all of the offerors at any point during the evaluation process. However, the City may determine that interviews are not necessary. In the event interviews are conducted, information provided during the interview process shall be taken into consideration when evaluating the stated criteria. The City shall not reimburse the offeror for the costs associated with the interview process.

C. Additional Investigations:

The City reserves the right to make such additional investigations as it deems necessary to establish the competence and financial stability of any offeror submitting a proposal.

D. Prior Experience:

Experiences with the City and entities that evaluation committee members represent and that are not specifically mentioned in the solicitation response may be taken into consideration when evaluating offers.

E. Multiple Awards:

To provide adequate contract coverage, at the City's sole discretion, multiple awards may be made.

SPECIAL TERMS AND CONDITIONS

- 1. COOPERATIVE PURCHASING:** Any Contract resulting from this solicitation shall be for the use of the City of Tucson. In addition, public and nonprofit agencies that have registered with OMNIA Partners or entered into a Cooperative Purchasing Agreement with the City of Tucson's Department of Procurement are eligible to participate in any subsequent Contract. See http://www.tucsonprocurement.com/coop_partners.aspx and click on Cooperatives for a list of the public and nonprofit agencies that have currently entered into Cooperative Purchasing Agreements with the City of Tucson. Additionally, this contract is eligible for use by the Strategic Alliance for Volume Expenditures (SAVE) cooperative. See <http://www.mesaaz.gov/home/showdocument?id=23638> for a listing of participating agencies. The parties agree that these lists are subject to change.

Any orders placed to, or services required from, the successful Contractor(s) will be requested by each participating agency. Payment for purchases made under this agreement will be the sole responsibility of each participating agency. The Contractor may negotiate additional expenses incurred as a result of participating agencies' usage of this contract (i.e., freight charges, travel related expenses, etc.). The City shall not be responsible for any disputes arising out of transactions made by others.

The Contractor(s) will provide an electronic copy of the complete Contract to the City of Tucson Department of Procurement upon receipt of the Notice of Intent to Award. At the City's request, the successful Contractor(s) may also be requested to provide an electronic copy of the complete Contract to a participating agency.

- 2. FEDERAL, STATE AND LOCAL TAXES, LICENSES AND PERMITS:** The Supplier shall comply with all Federal, State, and local licenses and permits required for the operation of the business conducted by the Supplier as applicable to this Contract. The Supplier shall, at no expense to the City, OMNIA Partners, or other Participating Public Agencies, procure and keep in force during the entire period of the Agreement all such permits and licenses.
- 3. SUBCONTRACTORS:** No subcontract shall be made by the contractor with any other party for furnishing any of the services herein contracted for without the advance written approval of the Department of Procurement. All subcontractors shall comply with Federal and State laws and regulations that are applicable to the services covered by the subcontractor and shall include all the terms and conditions set forth herein which shall apply with equal force to the subcontract, as if the subcontractor were the Contractor referred to herein. Contractor is responsible for contract performance whether or not subcontractors are used.
- 4. FOB DESTINATION FREIGHT PREPAID:** Prices shall be FOB Destination Freight Prepaid to the delivery location designated. Contractor shall retain title and control of all goods until they are delivered and the Contract of coverage has been completed. All risk of transportation and all related charges shall be the responsibility of the Contractor. All claims for visible or concealed damage shall be filed by the Contractor. The City will assist the Contractor in arranging for inspection.
- 5. PAYMENTS:** All payments made by the City of Tucson for goods or services will be made to the vendor named on the Offer and Acceptance form. If you do not wish payment to be made to that address, you must submit an attached sheet indicating the proper mailing address with this bid.
- 6. RIGHT TO TERMINATE FOR CHANGE IN OWNERSHIP OR MATERIAL RESTRUCTURE OF THE CONTRACTOR:** In addition to the Termination of Contract clause in the Standard Terms and Conditions section of this solicitation and resulting contract, the City reserves the right to cancel the whole or part of this contract within 60 days written notice of the completion of any material change of ownership in the Contractor's company, including its sale, merger, consolidation or dissolution.

- 7. TERM AND RENEWAL:** The term of the Contract shall commence upon award and shall remain in effect for a period of three (3) years, unless terminated, canceled or extended as otherwise provided herein. The Contractor agrees that the City of Tucson shall have the right, at its sole option, to renew the Contract for two (2) additional one-year periods or portions thereof. In the event that the City exercises such rights, all terms, conditions and provisions of the original Contract shall remain the same and apply during the renewal period with the possible exception of price and minor scope additions and/or deletions.
- 8. PRICE ADJUSTMENT:** The City will review fully documented requests for price adjustment at the end of the Contract's first year. Subsequent fully documented requests for price adjustment may be made at the end of each Contract year that the Contract is in effect. Price adjustments may be a consideration in the continuance and/or renewal of the contract. The City will determine whether the requested price adjustment or an alternate option, is in the best interest of the City.
- 9. INSURANCE:** The Contractor agrees to:
- A.** Obtain insurance coverage of the types and amount required in this section and keep such insurance coverage in force throughout the life of this contract. All policies will contain an endorsement providing that written notice be given to the City at least 30 days prior to termination or cancellation in coverage in any policy, and 10 days notice for cancellation due to non-payment in premium.
 - B.** The Commercial General Liability Insurance and Commercial Automobile Liability Insurance policies will include the City as an additional insured with respect to liability arising out of the performance of this contract. Such additional insured shall be covered to the full limits of liability purchased by the Contractor, even if those limits of liability are in excess of those required by this Contract. The insurance hereunder will be primary and that any insurance carried by the City will be excess and not contributing.
 - C.** Provide and maintain minimum insurance limits as applicable:

COVERAGE	LIMITS OF LIABILITY
I. Commercial General Liability:	
Policy shall include Bodily Injury, Property Damage, Personal Injury and Broad Form Contractual Liability	
Each Occurrence	\$1,000,000
General Aggregate	\$2,000,000
Products & Completed Operations Aggregate	\$2,000,000
Personal and Advertising Injury	\$1,000,000
Blanket Contractual Liability	\$1,000,000
II. Commercial Automobile Liability	
Policy shall include Bodily Injury and Property Damage, for any owned, Hired, and/or Non-owned vehicles used in the operation, installation and maintenance of facilities under this agreement.	
Combined Single Limit	\$1,000,000
III. Workers' Compensation (applicable to the State of Arizona)*¹	
Per Occurrence	Statutory
Employer's Liability	\$1,000,000
Disease Each Employee	\$1,000,000
Disease Policy Limit	\$1,000,000

*¹ Sole Proprietor/Independent Contractor designation is given to those who desire to waive their rights for workers' compensation coverage and benefits as outlined in ARS§ 23-901 and specifically ARS § 23-961 (O). If applicable, please request the Sole Proprietor/Independent Contractor form from the Contract Officer listed in the solicitation.

D. ADDITIONAL INSURANCE REQUIREMENTS: Policies shall be endorsed to include the following provisions:

1. A waiver of subrogation endorsement in favor of the City of Tucson, for losses arising from work performed by or on behalf of the Contractor (including Worker's Compensation).
2. The insurance afforded the contractor shall be primary insurance and that any insurance carried by the City of Tucson and its agents, officials or employees shall be excess and not contributory.
3. Coverage provided by the Contractor shall not be limited to the liability assumed under the indemnification provisions of this Contract.

E. NOTICE OF COVERAGE MODIFICATIONS: Any changes material to compliance with this contract in the insurance policies above shall require 10 days written notice from the Contractor to the City of Tucson. Such notice shall be sent directly to the Department of Procurement.

F. ACCEPTABILITY OF INSURERS: Contractors insurance shall have an "A.M. Best" rating of not less than A:VII. The City of Tucson in no way warrants that the required minimum insurer rating is sufficient to protect the Contractor from potential insurer insolvency.

G. VERIFICATION OF COVERAGE: Contractor shall furnish the City of Tucson with certificates of insurance (ACORD form or equivalent approved by the City of Tucson) as required by this Contract. The certificates for each insurance policy are to be signed by an authorized representative.

All certificates and endorsements are to be received and approved by the City of Tucson before work commences. Each insurance policy required by this Contract must be in effect at or prior to commencement of work and remain in effect for the duration of the contract and two (2) years after completion. Failure to maintain the insurance policies as required by this Contract, or to provide evidence of renewal upon the City's request, is a material breach of contract.

All certificates required by this Contract shall be sent directly to the Department of Procurement.

The City of Tucson project/contract number and project description shall be noted on the certificate of insurance. The City of Tucson reserves the right to require complete copies of all insurance policies required by this Contract at any time.

H. SUBCONTRACTORS: Contractors' certificate(s) shall include all subcontractors as insureds under its policies **or** Contractor shall furnish to the City of Tucson separate certificates and endorsements for each subcontractor. All coverages for subcontractors shall be subject to the minimum requirements identified above.

I. EXCEPTIONS: In the event the Contractor or sub-contractor(s) is/are a public entity, then the Insurance Requirements shall not apply. Such public entity shall provide a Certificate of Self-Insurance

STANDARD TERMS AND CONDITIONS

1. **ADVERTISING:** Contractor shall not advertise or publish information concerning this Contract without prior written consent of the City's Director of Procurement.
2. **AFFIRMATIVE ACTION:** Contractor shall abide by the provisions of the Tucson Procurement Code Chapter 28, Article XII.
3. **AMERICANS WITH DISABILITIES ACT:** The Contractor shall comply with all applicable provisions of the Americans with Disabilities Act (Public Law 101-336, 42 U.S.C. 12101, et seq.) and applicable Federal regulations under the Act.
4. **APPLICABLE LAW:** This Contract shall be governed, and the City and Contractor shall have all remedies afforded to each, by the Tucson Procurement Code and the law of the State of Arizona. State law claims shall be brought only in Pima County Superior Court.
5. **ASSIGNMENT-DELEGATION:** No right or interest in this Contract shall be assigned by the Contractor without prior written permission of the City, and no delegation of any duty of the Contractor shall be made without prior written permission of the City's Director of Procurement. The City shall not unreasonably withhold approval and shall notify the Contractor of the City's position by written notice.
6. **CHILD/SWEAT-FREE LABOR POLICY:** The Contractor shall comply with all applicable provisions of the United States Federal and State Child Labor and Worker's Right laws and agrees if called upon to affirm in writing, that they, and any subcontractor involved in the provision of goods to the City, are in compliance.
7. **CLEAN UP:** The Contractor shall at all times keep the contract area, including storage areas used by the Contractor, free from accumulation of waste material or rubbish and, prior to completion of the work, remove any rubbish from the premises and all tools, scaffolding, equipment and materials not property of the City. Upon completion of the repair, the Contractor shall leave the work and premises in clean, neat and workmanlike condition.
8. **COMMENCEMENT OF WORK:** The Contractor is cautioned not to commence any billable work or provide any material or service under this Contract until Contractor receives purchase order or is otherwise directed to do so, in writing, by the City.
9. **CONFIDENTIALITY OF RECORDS:** The Contractor shall establish and maintain procedures and controls that are acceptable to the City for the purpose of assuring that no information contained in its records or obtained from the City or from others in carrying out its functions under the Contract shall be used by or disclosed by it, its agents, officers, or employees, except as required to efficiently perform duties under the Contract. Persons requesting such information should be referred to the City. Information pertaining to individual persons shall not be divulged other than to employees or officers of Contractor as needed for the performance of duties under the Contract, unless otherwise agreed to in writing by the City.
10. **CONTRACT AMENDMENTS:** The Procurement Department has the sole authority to:
 - A. Amend the contract or enter into supplemental verbal or written agreements;
 - B. Grant time extensions or contract renewals;
 - C. Otherwise modify the scope or terms and provisions of the contract.

This Contract shall only be modified with the approval of the Department of Procurement. Except in the case of a documented emergency, approval must be granted prior to performance. Any contract modification not explicitly approved by the Procurement Department through a written contract amendment or change order is performed at the sole risk of the Contractor and may not be eligible for payment by the City.

11. **CONTRACT:** The Contract shall be based upon the Request for Proposal issued by the City and the Offer submitted by the Contractor in response to the Request for Proposal. The offer shall substantially conform to the terms, conditions, specifications and other requirements set forth within the text of the Request for Proposal. The City reserves the right to clarify any contractual terms with the concurrence of the Contractor; however, any substantial non-conformity in the offer, as determined by the City's Director of Procurement, shall be deemed non-responsive and the offer rejected. The Contract shall contain the entire agreement between the City of Tucson and the Contractor relating to this requirement and shall prevail over any and all previous agreements, contracts, proposals, negotiations, purchase orders, or master agreements in any form.

- 12. DEFAULT IN ONE INSTALLMENT TO CONSTITUTE TOTAL BREACH:** Contractor shall deliver conforming materials in each installment or lot of this Contract and may not substitute nonconforming materials. Delivery of nonconforming materials, or default of any nature, may constitute breach of the Contract. Noncompliance may be deemed a cause for possible Contract termination.
- 13. DUPLEXED/RECYCLED PAPER:** In accordance with efficient resource procurement and utilization policies adopted by the City of Tucson, the Contractor shall ensure that, whenever practicable, all printed materials produced by the Contractor in the performance of this Contract are duplexed (two-sided copies), printed on recycled paper and labeled as such.
- 14. EQUAL PAY:** The Contractor shall comply with the applicable provisions of the Equal Pay Act of 1963 (Pub.L. 88-38, 29 U.S.C. section 206(d)); Title VII of the Civil Rights Act of 1964 (Pub.L. 88-352, 42 U.S.C. 2000e *et seq.*; and, the Lily Ledbetter Fair Pay Act of 2009 (Pub.L. 111-2).
- 15. EXCLUSIVE POSSESSION:** All services, information, computer program elements, reports and other deliverables created under this Contract are the sole property of the City of Tucson and shall not be used or released by the Contractor or any other person except with prior written permission by the City.
- 16. FEDERAL IMMIGRATION LAWS AND REGULATIONS:** Contractor warrants that it complies with all Federal Immigration laws and regulations that relate to its employees and complies with A.R.S. § 23-214(A) and that it requires the same compliance of all subcontractors under this Contract. Contractor acknowledges that pursuant to A.R.S. § 41-4401 and effective September 30, 2008, a breach of this warranty is a material breach of this Contract subject to penalties up to and including termination of this Contract. The City retains the legal right to audit the records of the Contractor and inspect the papers of any employee who works for the Contractor to ensure compliance with this warranty and the Contractor shall assist in any such audit. The Contractor shall include the requirements of this paragraph in each contract with subcontractors under this Contract.

If the Contractor or subcontractor warrants that it has complied with the employment verification provisions prescribed by sections 274(a) and 274(b) of the Federal Immigration and Nationality Act and the E-verify requirements prescribed by A.R.S. § 23-214(A), the Contractor or subcontractor shall be deemed to be in compliance with this provision. The City may request proof of such compliance at any time during the term of this Contract by the Contractor and any subcontractor.

- 17. FORCE MAJEURE:** Except for payment of sums due, neither party shall be liable to the other nor deemed in default under this Contract if and to the extent that such party's performance of this Contract is prevented by reason of Force Majeure. The term "Force Majeure" means an occurrence that is beyond the control of the party affected and occurs without its fault or negligence. Force Majeure shall not include late performance by a subcontractor unless the delay arises out of a Force Majeure occurrence in accordance with this Force Majeure term and condition.

If either party is delayed at any time in the progress of the work by Force Majeure, the delayed party shall notify the other party in writing of such delay, as soon as is practical, of the commencement thereof and shall specify the causes of such delay in such notice. Such notice shall be hand-delivered or mailed certified-return receipt and shall make a specific reference to this article, thereby invoking its provisions. The delayed party shall cause such delay to cease as soon as practicable and shall notify the other party in writing when it has done so. The time of completion shall be extended by contract modification for a period of time equal to the time that results or effects of such delay prevent the delayed party from performing in accordance with this Contract.

- 18. GRATUITIES:** The City may, by written notice to the Contractor, terminate this Contract if it is found that gratuities, in the form of entertainment, gifts, meals or otherwise, were offered or given by the Contractor or any agent or representative of the Contractor, to any officer or employee of the City amending, or the making of any determinations with respect to the performing of such Contract. In the event this Contract is terminated by the City pursuant to this provision, the City shall be entitled, in addition to any other rights and remedies, to recover or withhold from the Contractor the amount of the gratuity.
- 19. HUMAN RELATIONS:** Contractor shall abide by the provisions of the Tucson City Code Chapter 28, Article XII.
- 20. INDEMNIFICATION:** To the fullest extent permitted by law, Contractor, its successors, assigns and guarantors, shall pay, defend, indemnify and hold harmless City of Tucson, its agents, representatives, officers, directors, officials and employees from and against all allegations, demands, proceedings, suits, actions, claims, including claims of patent

or copyright infringement, damages, losses, expenses, including but not limited to, attorney fees, court costs, and the cost of appellate proceedings, and all claim adjusting and handling expense, related to, arising from or out of or resulting from any actions, acts, errors, mistakes or omissions caused in whole or part by Contractor relating to work, services and/or products provided in the performance of this Contract, including but not limited to, any Subcontractor or anyone directly or indirectly employed by any of them or anyone for whose acts any of them may be liable and any injury or damages claimed by any of Contractor's and Subcontractor's employees. It is agreed that Contractor will be responsible for primary loss investigation, defense and judgment costs where this indemnification is applicable. The Contractor agrees to waive all rights of subrogation against the City of Tucson, its agents, representatives, officers, directors, officials, employees and volunteers for losses arising from the work performed by the Contractor for the City of Tucson.

Contractor is responsible for compliance with the Patient Protection and Affordable Care Act (ACA), for its employees in accordance with 26 CFR §54. 4980H. Additionally, Contractor is responsible for all applicable IRS reporting requirements related to ACA. If Contractor or any of Contractor's employees is certified to the City as having received a premium tax credit or cost sharing reduction which contributes to or triggers an assessed penalty against the City, or Contractor fails to meet reporting requirements pursuant to section 6056 resulting in a penalty to City, Contractor indemnifies City from and shall pay any assessed tax penalty.

- 21. INDEPENDENT CONTRACTOR:** It is understood that each party shall act in its individual capacity and not as an agent, employee, partner, joint venture, or associate of the other. An employee or agent of one party shall not be deemed or construed to be the employee or agent of the other party for any purpose.

The Contractor shall not be entitled to compensation in the form of salaries, holidays, paid vacation, sick days, or pension contributions by the City. The City of Tucson will not provide any insurance coverage to the Contractor, including Worker's Compensation coverage. The Contractor is advised that taxes, social security payments, and other withholdings shall not be withheld from a City payment issued under this Contract and that Contractor should make arrangements to directly pay such expenses. Contractor is responsible for compliance with the Affordable Care Act for Contractor and any of Contractor's employees.

- 22. INSPECTION AND ACCEPTANCE:** All material or service is subject to final inspection and acceptance by the City. Material or service failing to conform to the specifications of this Contract shall be held at the Contractor's risk and may be returned to the Contractor. If returned, all costs are the responsibility of the Contractor. Noncompliance may be deemed a cause for possible Contract termination.

- 23. INTERPRETATION-PAROL EVIDENCE:** This Contract is intended by the parties to be a final expression of their agreement and is intended also as a complete and exclusive statement of the terms of this agreement. No course of prior dealings between the parties and no usage of the trade shall be relevant to supplement or explain any term used in the Contract. Acceptance or consent in the course of performance under this Contract shall not be relevant to determine the meaning of this Contract even though the accepting or consenting party has knowledge of the nature of the performance and the opportunity to object.

- 24. ISRAEL BOYCOTT DIVESTMENTS:** Acceptance of the contract warrants that the vendor is in compliance with A.R.S. § 35-393 and does not participate in a boycott of Israel as that term is defined within A.R.S. § 35-393.

- 25. LICENSES:** Contractor shall maintain in current status all Federal, State, and local licenses and permits required for the operation of the business conducted by the Contractor as applicable to this Contract.

- 26. LIENS:** All materials, services, and other deliverables supplied to the City under this Contract shall be free of all liens other than the security interest. Security interest shall extinguish upon full payment made by the City. Upon the City's request, the Contractor shall provide a formal release of all liens.

- 27. NO REPLACEMENT OF DEFECTIVE TENDER:** Every tender of materials must fully comply with all provisions of this Contract. If a tender is made which does not fully comply, this shall conform to the termination clause set forth within this document.

- 28. NON-EXCLUSIVE CONTRACT:** Any contract resulting from this solicitation shall be awarded with the understanding and agreement that it is for the sole convenience of the City of Tucson. The City reserves the right to obtain like goods or services from another source when necessary.

29. OVERCHARGES BY ANTITRUST VIOLATIONS: The City maintains that, in actual practice, overcharges resulting from antitrust violations are borne by the purchaser. Therefore, to the extent permitted by law, the Contractor hereby assigns to the City any and all claims for such overcharges as to the materials or services used to fulfill the Contract.

30. PAYMENT: The City's preferred method of payment is via credit card. The City will issue a Purchase Order and, in some cases, either provide a credit card for payment at the time of ordering or pay subsequent invoices by credit card upon receipt of goods or services in good order. However, not all City employees will possess a credit card and, therefore, the City reserves the right to make payment by check as it deems necessary.

Unless payment is made by credit card at time of order or point of sale, a separate invoice shall be issued for each shipment of material or service performed, and no payment shall be issued prior to receipt of material or service and correct invoice. The invoice shall not be dated prior to the receipt of goods or completion of services.

The City shall make every effort to process payment for the purchase of materials or services within twenty-one (21) calendar days after receipt of materials or services and a correct invoice.

The Contractor's payment terms shall apply to all purchases and to all payment methods.

31. PROTECTION OF GOVERNMENT PROPERTY: The Contractor shall use reasonable care to avoid damaging existing buildings, equipment, and vegetation (such as trees, shrubs, and grass) on City property. If the Contractor fails to do so and damages such property, the Contractor shall replace or repair the damage at no expense to the City, as determined and approved by the City's Director of Procurement. If the Contractor fails or refuses to make such repair or replacement, the City will determine a cost and the Contractor shall be liable for the cost thereof, which may be deducted from the Contract price.

32. PROVISIONS REQUIRED BY LAW: Each and every provision of law and any clause required by law to be in the Contract shall be read and enforced as though it were included herein, and if through mistake or otherwise any such provision is not inserted, or is not correctly inserted, then upon the application of either party the Contract shall be amended to make such insertion or correction.

33. RECORDS: Internal control over all financial transactions related to this Contract shall be in accordance with sound fiscal policies. The City may, at reasonable times and places, audit the books and records of the Contractor and/or any subcontractors. Said audit shall be limited to this Contract.

34. RIGHT TO ASSURANCE: Whenever one party to this Contract has reason to question, in good faith, the other party's intent to perform, the former party may demand that the other party give a written assurance of this intent to perform. In the event that a demand is made and no written assurance is given within five (5) days, the demanding party may treat this failure as the other party's intent not to perform and as a cause for possible Contract termination.

35. RIGHT TO INSPECT: The City may, at reasonable times, and at the City's expense, inspect the place of business of a Contractor or subcontractor which is related to the performance of any Contract as awarded or to be awarded.

36. RIGHTS AND REMEDIES: No provision in this document or in the Contractor's proposal shall be construed, expressly or by implication, as a waiver by either party of any existing or future right and/or remedy available by law in the event of any claim, default or breach of contract. The failure of either party to insist upon the strict performance of any term or condition of the Contract, to exercise or delay the exercise of any right or remedy provided in the Contract or by law, or to accept materials or services required by this Contract or by law shall not be deemed a waiver of any right of either party to insist upon the strict performance of the Contract.

37. SEVERABILITY: The provisions of this Contract are severable to the extent that any provision or application held to be invalid shall not affect any other provision or application of the Contract which may remain in effect without the valid provision or application.

38. SHIPMENT UNDER RESERVATION PROHIBITED: No tender of a bill of lading shall operate as a tender of the materials. Non-compliance shall conform to the termination clause set forth within this document.

39. SUBCONTRACTS: No subcontract shall be entered into by the Contractor with any other party to furnish any of the material/service specified herein without the advance written approval of the City's Director of Procurement. All subcontracts shall comply with Federal and State laws and regulations which are applicable to the services covered

by the subcontract and shall include all the terms and conditions set forth herein which shall apply with equal force to the subcontract, as if the subcontractor were the Contractor referred to herein. The Contractor is responsible for contract performance whether or not subcontractors are used.

40. SUBSEQUENT EMPLOYMENT: The City may terminate this Contract without penalty or further obligation pursuant to A.R.S. Section 38-511 if any person significantly involved in initiating, negotiating, securing, drafting, or creating the Contract, on behalf of the City, is or becomes, at any time while the Contract or any extension of the Contract is in effect, an employee of, or a contractor to, any other party to this Contract with respect to the subject matter of the Contract. Termination shall be effective when written notice from the City's Director of Procurement is received by the parties to this Contract, unless the notice specifies a later time.

41. TERMINATION OF CONTRACT: This Contract may be terminated at any time by mutual written consent, or by the City, with or without cause, upon giving thirty (30) days written notice. The City, at its convenience, by written notice, may terminate this Contract, in whole or in part. If this Contract is terminated, the City shall be liable only for payment under the payment provisions of this Contract for services rendered and accepted material received by the City before the effective date of termination.

The City reserves the right to terminate the whole or any part of this Contract due to the failure of the Contractor to carry out any term or condition of the Contract. The City will issue a written ten (10) day notice of default to the Contractor for acting or failing to act as specified in any of the following:

In the opinion of the City, the Contractor provides personnel that do not meet the requirements of the Contract;

In the opinion of the City, the Contractor fails to perform adequately the stipulations, conditions or services/specifications required in this Contract;

In the opinion of the City, the Contractor attempts to impose personnel, materials, products or workmanship of an unacceptable quality;

The Contractor fails to furnish the required service and/or product within the time stipulated in the Contract;

In the opinion of the City, the Contractor fails to make progress in the performance of the requirements of the Contract;

The Contractor gives the City a positive indication that the Contractor will not or cannot perform to the requirements of the Contract.

Each payment obligation of the City created by this Contract is conditioned upon the availability of City, State and Federal funds that are appropriated or allocated for the payment of such an obligation. If funds are not allocated by the City and available for the continued purchase of the services and/or materials provided under this Contract, this Contract may be terminated by the City at the end of the period for which funds are available. The City will endeavor to notify the Contractor in the event that continued service will or may be affected by non-appropriation. No penalty shall accrue to the City in the event this provision is exercised, and the City shall not be obligated or liable for any future payments due or for any damages as a result of termination under this paragraph.

42. TITLE AND RISK OF LOSS: The title and risk of loss of material or service shall not pass to the City until the City actually receives the material or service at the point of delivery, unless otherwise provided within this Contract.

43. WARRANTIES: Contractor warrants that all material or service delivered under this Contract shall conform to the specifications of this Contract. Mere receipt of shipment of the material or service specified and any inspection incidental thereto by the City shall not alter or affect the obligations of the Contractor or the rights of the City under the foregoing warranties. Additional warranty requirements may be set forth in this document.

PRICE PAGE

Fee must be inclusive of all costs, including but not limited to, direct and indirect costs for labor, overhead, materials, printing, travel and mileage, postage, etc.

Please refer to Attachment B

Please complete Attachment B in its entirety. The first sheet has an area that has been added for functional alternatives that can be offered in addition. These will also be reviewed and evaluated. The second sheet has a list of categories. Please list the discount off price for each category. Please submit a copy of the excel document/price page on your electronic copy. **DO NOT** lock or password protect the electronic copy of your price page.

OFFER AND ACCEPTANCE

OFFER

TO THE CITY OF TUCSON:

The Undersigned hereby offers and shall furnish the material or service in compliance with all terms, scope of work, conditions, specifications, and amendments in the Request for Proposal which is incorporated by reference as if fully set forth herein.

For clarification of this offer, contact:

Company Name

Address

City State Zip

Signature of Person Authorized to Sign

Printed Name

Title

Name: _____

Title: _____

Phone: _____

Fax: _____

E-mail: _____

ACCEPTANCE OF OFFER

The Offer is hereby accepted. The Contractor is now bound to sell the materials or services specified in the Contract. This Contract shall be referred to as Contract No. _____.

CITY OF TUCSON, a municipal corporation

Approved as to form:

This _____ day of _____ 2019

Awarded:

This _____ day of _____ 2019

As Tucson City Attorney and not personally

As Director of Business Services and not personally

ATTACHMENTS

Attachment A – OMNIA Partners – Requirements for National Cooperative Contract

Attachment B – Price Page



**Requirements for National Cooperative Contract
To be Administered by
OMNIA Partners**

The following documents are used in evaluating and administering national cooperative contracts and are included for Supplier's review and response.

OMNIA Partners Exhibit A – RESPONSE FOR NATIONAL COOPERATIVE CONTRACT

OMNIA Partners Exhibit B – ADMINISTRATION AGREEMENT, EXAMPLE

OMNIA Partners Exhibit C – MASTER INTERGOVERNMENTAL COOPERATIVE
PURCHASING AGREEMENT, EXAMPLE

OMNIA Partners Exhibit D – PRINCIPAL PROCUREMENT AGENCY CERTIFICATE,
EXAMPLE

OMNIA Partners Exhibit E – CONTRACT SALES REPORTING TEMPLATE

OMNIA Partners Exhibit F – FEDERAL FUNDS CERTIFICATIONS

OMNIA Partners Exhibit G – NEW JERSEY BUSINESS COMPLIANCE

OMNIA Partners Exhibit H – ADVERTISING COMPLIANCE REQUIREMENT

OMNIA PARTNERS EXHIBITS
EXHIBIT A- RESPONSE FOR NATIONAL COOPERATIVE CONTRACT

1.0 Scope of National Cooperative Contract

Capitalized terms not otherwise defined herein shall have the meanings given to them in the Master Agreement or in the Administration Agreement between Supplier and OMNIA Partners.

1.1 Requirement

The City of Tucson (hereinafter defined and referred to as “Principal Procurement Agency”), on behalf of itself and the National Intergovernmental Purchasing Alliance Company, a Delaware corporation d/b/a OMNIA Partners Public Sector (“OMNIA Partners”), is requesting proposals for Maintenance, Repair, and Operations (MRO) Supplies, Parts, Equipment, Materials, and Related Services. The intent of this Request for Proposal is any contract between Principal Procurement Agency and Supplier resulting from this Request for Proposal (“Master Agreement”) be made available to other public agencies nationally, including state and local governmental entities, public and private primary, secondary and higher education entities, non-profit entities, and agencies for the public benefit (“Public Agencies”), through OMNIA Partners’ cooperative purchasing program. The Principal Procurement Agency has executed a Principal Procurement Agency Certificate with OMNIA Partners, an example of which is included as Exhibit D, and has agreed to pursue the Master Agreement. Use of the Master Agreement by any Public Agency is preceded by their registration with OMNIA Partners as a Participating Public Agency in OMNIA Partners’ cooperative purchasing program. Registration with OMNIA Partners as a Participating Public Agency is accomplished by Public Agencies entering into a Master Intergovernmental Cooperative Purchasing Agreement, an example of which is attached as Exhibit C. The terms and pricing established in the resulting Master Agreement between the Supplier and the Principal Procurement Agency will be the same as that available to Participating Public Agencies through OMNIA Partners.

All transactions, purchase orders, invoices, payments etc., will occur directly between the Supplier and each Participating Public Agency individually, and neither OMNIA Partners, any Principal Procurement Agency nor any Participating Public Agency, including their respective agents, directors, employees or representatives, shall be liable to Supplier for any acts, liabilities, damages, etc., incurred by any other Participating Public Agency. Supplier is responsible for knowing the tax laws in each state.

This Exhibit A defines the expectations for qualifying Suppliers based on OMNIA Partners’ requirements to market the resulting Master Agreement nationally to Public Agencies. Each section in this Exhibit A refers to the capabilities, requirements, obligations, and prohibitions of competing Suppliers on a national level in order to serve Participating Public Agencies through OMNIA Partners.

OMNIA PARTNERS EXHIBITS

EXHIBIT A- RESPONSE FOR NATIONAL COOPERATIVE CONTRACT

These requirements are incorporated into and are considered an integral part of this RFP. OMNIA Partners reserves the right to determine whether or not to make the Master Agreement awarded by the Principal Procurement Agency available to Participating Public Agencies, in its sole and absolute discretion, and any party submitting a response to this RFP acknowledges that any award by the Principal Procurement Agency does not obligate OMNIA Partners to make the Master Agreement available to Participating Procurement Agencies.

1.2 Marketing, Sales and Administrative Support

During the term of the Master Agreement OMNIA Partners intends to provide marketing, sales and administrative support for Supplier pursuant to this section that directly promotes the Supplier's products and services to Participating Public Agencies through multiple channels, each designed to promote specific products and services to Public Agencies on a national basis.

The OMNIA Partners marketing team will work in conjunction with Supplier to promote the Master Agreement to both existing Participating Public Agencies and prospective Public Agencies through channels that may include:

- A. Marketing collateral (print, electronic, email, presentations)
- B. Website
- C. Trade shows/conferences/meetings
- D. Advertising
- E. Social Media

The OMNIA Partners sales teams will work in conjunction with Supplier to promote the Master Agreement to both existing Participating Public Agencies and prospective Public Agencies through initiatives that may include:

- A. Individual sales calls
- B. Joint sales calls
- C. Communications/customer service
- D. Training sessions for Public Agency teams
- E. Training sessions for Supplier teams

The OMNIA Partners contracting teams will work in conjunction with Supplier to promote the Master Agreement to both existing Participating Public Agencies and prospective Public Agencies through:

- A. Serving as the subject matter expert for questions regarding joint powers authority and state statutes and regulations for cooperative purchasing
- B. Training sessions for Public Agency teams
- C. Training sessions for Supplier teams
- D. Regular business reviews to monitor program success
- E. General contract administration

Suppliers are required to pay an administrative fee of 3.0% of the greater of the Contract Sales under the Master Agreement and Guaranteed Contract Sales under this Request for Proposal. Supplier will be required to execute the OMNIA Partners Administration Agreement (Exhibit B).

OMNIA PARTNERS EXHIBITS

EXHIBIT A- RESPONSE FOR NATIONAL COOPERATIVE CONTRACT

1.3 **Estimated Volume**

The dollar volume purchased under the Master Agreement is estimated to be approximately \$100 million annually. While no minimum volume is guaranteed to Supplier, the estimated annual volume is projected based on the current annual volumes among the Principal Procurement Agency, other Participating Public Agencies that are anticipated to utilize the resulting Master Agreement to be made available to them through OMNIA Partners, and volume growth into other Public Agencies through a coordinated marketing approach between Supplier and OMNIA Partners.

1.4 **Award Basis**

The basis of any contract award resulting from this RFP made by Principal Procurement Agency will, at OMNIA Partners option, be the basis of award on a national level through OMNIA Partners. If multiple Suppliers are awarded by Principal Procurement Agency under the Master Agreement, those same Suppliers will be required to extend the Master Agreement to Participating Public Agencies through OMNIA Partners. Utilization of the Master Agreement by Participating Public Agencies will be at the discretion of the individual Participating Public Agency. Certain terms of the Master Agreement specifically applicable to the Principal Procurement Agency are subject to modification for each Participating Public Agency as Supplier, such Participating Public Agency and OMNIA Partners shall agree. Participating Agencies may request to enter into a separate supplemental agreement to further define the level of service requirements over and above the minimum defined in the Master Agreement (i.e. invoice requirements, order requirements, specialized delivery, diversity requirements such as minority and woman owned businesses, historically underutilized business, governing law, etc.). It shall be the responsibility of the Supplier to comply, when applicable, with the prevailing wage legislation in effect in the jurisdiction of the Participating Agency. It shall further be the responsibility of the Supplier to monitor the prevailing wage rates as established by the appropriate department of labor for any increase in rates during the term of this contract and adjust wage rates accordingly.

Any supplemental agreement developed as a result of the Master Agreement is exclusively between the Participating Agency and the Supplier (Contract Sales are reported to OMNIA Partners).

1.5 **Objectives of Cooperative Program**

This RFP is intended to achieve the following objectives regarding availability through OMNIA Partners' cooperative program:

- A. Provide a comprehensive competitively solicited and awarded national agreement offering the Products covered by this solicitation to Participating Public Agencies;
- B. Establish the Master Agreement as the Supplier's primary go to market strategy to Public Agencies nationwide;
- C. Achieve cost savings for Supplier and Public Agencies through a single solicitation process that will reduce the Supplier's need to respond to multiple solicitations and Public Agencies need to conduct their own solicitation process;
- D. Combine the aggregate purchasing volumes of Participating Public Agencies to achieve cost effective pricing.

OMNIA PARTNERS EXHIBITS
EXHIBIT A- RESPONSE FOR NATIONAL COOPERATIVE CONTRACT

2.0 REPRESENTATIONS AND COVENANTS

As a condition to Supplier entering into the Master Agreement, which would be available to all Public Agencies, Supplier must make certain representations, warranties and covenants to both the Principal Procurement Agency and OMNIA Partners designed to ensure the success of the Master Agreement for all Participating Public Agencies as well as the Supplier.

2.1 Corporate Commitment

Supplier commits that (1) the Master Agreement has received all necessary corporate authorizations and support of the Supplier's executive management, (2) the Master Agreement is Supplier's primary "go to market" strategy for Public Agencies, (3) the Master Agreement will be promoted to all Public Agencies, including any existing customers, and Supplier will transition existing customers, upon their request, to the Master Agreement, and (4) that the Supplier has read and agrees to the terms and conditions of the Administration Agreement with OMNIA Partners and will execute such agreement concurrent with and as a condition of its execution of the Master Agreement with the Principal Procurement Agency. Supplier will identify an executive corporate sponsor and a separate national account manager within the RFP response that will be responsible for the overall management of the Master Agreement.

2.2 Pricing Commitment

Supplier commits the not-to-exceed pricing provided under the Master Agreement pricing is its lowest available (net to buyer) to Public Agencies nationwide and further commits that if a Participating Public Agency is eligible for lower pricing through a national, state, regional or local or cooperative contract, the Supplier will match such lower pricing to that Participating Public Agency under the Master Agreement.

2.3 Sales Commitment

Supplier commits to aggressively market the Master Agreement as its go to market strategy in this defined sector and that its sales force will be trained, engaged and committed to offering the Master Agreement to Public Agencies through OMNIA Partners nationwide. Supplier commits that all Master Agreement sales will be accurately and timely reported to OMNIA Partners in accordance with the OMNIA Partners Administration Agreement. Supplier also commits its sales force will be compensated, including sales incentives, for sales to Public Agencies under the Master Agreement in a consistent or better manner compared to sales to Public Agencies if the Supplier were not awarded the Master Agreement.

3.0 SUPPLIER RESPONSE

Supplier must supply the following information in order for the Principal Procurement Agency to determine Supplier's qualifications to extend the resulting Master Agreement to Participating Public Agencies through OMNIA Partners.

OMNIA PARTNERS EXHIBITS

EXHIBIT A- RESPONSE FOR NATIONAL COOPERATIVE CONTRACT

3.1 **Company**

- A. Brief history and description of Supplier.
- B. Total number and location of sales persons employed by Supplier.
- C. Number and location of support centers (if applicable) and location of corporate office.
- D. Annual sales for the three previous fiscal years.
- E. Submit FEIN and Dunn & Bradstreet report.
- F. Describe any green or environmental initiatives or policies.
- G. Describe any diversity programs or partners supplier does business with and how Participating Agencies may use diverse partners through the Master Agreement. Indicate how, if at all, pricing changes when using the diversity program.
- H. Describe any historically underutilized business certifications supplier holds and the certifying agency. This may include business enterprises such as minority and women owned, small or disadvantaged, disable veterans, etc.
- I. Describe how supplier differentiates itself from its competitors.
- J. Describe any present or past litigation, bankruptcy or reorganization involving supplier.
- K. Felony Conviction Notice: Indicate if the supplier
 - a. is a publicly held corporation and this reporting requirement is not applicable;
 - b. is not owned or operated by anyone who has been convicted of a felony; or
 - c. is owned or operated by and individual(s) who has been convicted of a felony and provide the names and convictions.
- L. Describe any debarment or suspension actions taken against supplier

3.2 **Distribution, Logistics**

- A. Describe the full line of products and services offered by supplier.
- B. Describe how supplier proposes to distribute the products/service nationwide. Include any states where products and services will not be offered under the Master Agreement, including U.S. Territories and Outlying Areas.
- C. Identify all other companies that will be involved in processing, handling or shipping the products/service to the end user.
- D. Provide the number, size and location of Supplier's distribution facilities, warehouses and retail network as applicable.

3.3 **Marketing and Sales**

- A. Provide a detailed ninety-day plan beginning from award date of the Master Agreement describing the strategy to immediately implement the Master Agreement as supplier's primary go to market strategy for Public Agencies to supplier's teams nationwide, to include, but not limited to:
 - i. Executive leadership endorsement and sponsorship of the award as the public sector go-to-market strategy within first 10 days
 - ii. Training and education of Supplier's national sales force with participation from the Supplier's executive leadership, along with the OMNIA Partners team within first 90 days
- B. Provide a detailed ninety-day plan beginning from award date of the Master Agreement describing the strategy to market the Master Agreement to current Participating Public Agencies, existing Public Agency customers of Supplier, as

OMNIA PARTNERS EXHIBITS

EXHIBIT A- RESPONSE FOR NATIONAL COOPERATIVE CONTRACT

well as to prospective Public Agencies nationwide immediately upon award, to include, but not limited to:

- i. Creation and distribution of a co-branded press release to trade publications
 - ii. Announcement, contract details and contact information published on the Supplier's website within first 90 days
 - iii. Design, publication and distribution of co-branded marketing materials within first 90 days
 - iv. Commitment to attendance and participation with OMNIA Partners at national (i.e. NIGP Annual Forum, NPI Conference, etc.), regional (i.e. Regional NIGP Chapter Meetings, Regional Cooperative Summits, etc.) and supplier-specific trade shows, conferences and meetings throughout the term of the Master Agreement
 - v. Commitment to attend, exhibit and participate at the NIGP Annual Forum in an area reserved by OMNIA Partners for partner suppliers. Booth space will be purchased and staffed by Supplier. In addition, Supplier commits to provide reasonable assistance to the overall promotion and marketing efforts for the NIGP Annual Forum, as directed by OMNIA Partners.
 - vi. Design and publication of national and regional advertising in trade publications throughout the term of the Master Agreement
 - vii. Ongoing marketing and promotion of the Master Agreement throughout its term (case studies, collateral pieces, presentations, promotions, etc.)
 - viii. Dedicated OMNIA Partners internet web-based homepage on Supplier's website with:
 - OMNIA Partners standard logo;
 - Copy of original Request for Proposal;
 - Copy of contract and amendments between Principal Procurement Agency and Supplier;
 - Summary of Products and pricing;
 - Marketing Materials
 - Electronic link to OMNIA Partners' website including the online registration page;
 - A dedicated toll-free number and email address for OMNIA Partners
- C. Describe how Supplier will transition any existing Public Agency customers' accounts to the Master Agreement available nationally through OMNIA Partners. Include a list of current cooperative contracts (regional and national) Supplier holds and describe how the Master Agreement will be positioned among the other cooperative agreements.
- D. Acknowledge Supplier agrees to provide its logo(s) to OMNIA Partners and agrees to provide permission for reproduction of such logo in marketing communications and promotions. Acknowledge that use of OMNIA Partners logo will require permission for reproduction, as well.
- E. Confirm Supplier will be proactive in direct sales of Supplier's goods and services to Public Agencies nationwide and the timely follow up to leads established by OMNIA Partners. All sales materials are to use the OMNIA

OMNIA PARTNERS EXHIBITS

EXHIBIT A- RESPONSE FOR NATIONAL COOPERATIVE CONTRACT

Partners logo. At a minimum, the Supplier's sales initiatives should communicate:

- i. Master Agreement was competitively solicited and publicly awarded by a Principal Procurement Agency
 - ii. Best government pricing
 - iii. No cost to participate
 - iv. Non-exclusive contract
- F. Confirm Supplier will train its national sales force on the Master Agreement. At a minimum, sales training should include:
- i. Key features of Master Agreement
 - ii. Working knowledge of the solicitation process
 - iii. Awareness of the range of Public Agencies that can utilize the Master Agreement through OMNIA Partners
 - iv. Knowledge of benefits of the use of cooperative contracts
- G. Provide the name, title, email and phone number for the person(s), who will be responsible for:
- i. Executive Support
 - ii. Marketing
 - iii. Sales
 - iv. Sales Support
 - v. Financial Reporting
 - vi. Accounts Payable
 - vii. Contracts
- H. Describe in detail how Supplier's national sales force is structured, including contact information for the highest-level executive in charge of the sales team.
- I. Explain in detail how the sales teams will work with the OMNIA Partners team to implement, grow and service the national program.
- J. Explain in detail how Supplier will manage the overall national program throughout the term of the Master Agreement, including ongoing coordination of marketing and sales efforts, timely new Participating Public Agency account set-up, timely contract administration, etc.
- K. State the amount of Supplier's Public Agency sales for the previous fiscal year. Provide a list of Supplier's top 10 Public Agency customers, the total purchases for each for the previous fiscal year along with a key contact for each.
- L. Describe Supplier's information systems capabilities and limitations regarding order management through receipt of payment, including description of multiple platforms that may be used for any of these functions.
- M. Does the Supplier propose to guarantee sales? If so, provide the Contract Sales (as defined in Section 10 of the National Intergovernmental Purchasing Alliance Company Administration Agreement) that Supplier will guarantee each year under the Master Agreement for the initial three years of the Master Agreement ("Guaranteed Contract Sales").

OMNIA PARTNERS EXHIBITS
EXHIBIT A- RESPONSE FOR NATIONAL COOPERATIVE CONTRACT

\$_____.00 in year one
\$_____.00 in year two
\$_____.00 in year three

To the extent Supplier guarantees minimum Contract Sales, the administration fee shall be calculated based on the greater of the actual Contract Sales and the Guaranteed Contract Sales.

- N. Even though it is anticipated many Public Agencies will be able to utilize the Master Agreement without further formal solicitation, there may be circumstances where Public Agencies will issue their own solicitations. The following options are available when responding to a solicitation for Products covered under the Master Agreement.
- i. Respond with Master Agreement pricing (Contract Sales reported to OMNIA Partners).
 - ii. If competitive conditions require pricing lower than the standard Master Agreement not-to-exceed pricing, Supplier may respond with lower pricing through the Master Agreement. If Supplier is awarded the contract, the sales are reported as Contract Sales to OMNIA Partners under the Master Agreement.
 - iii. Respond with pricing higher than Master Agreement only in the unlikely event that the Public Agency refuses to utilize Master Agreement (Contract Sales are not reported to OMNIA Partners).
 - iv. If alternative or multiple proposals are permitted, respond with pricing higher than Master Agreement, and include Master Agreement as the alternate or additional proposal.

Detail Supplier's strategies under these options when responding to a solicitation.

OMNIA PARTNERS EXHIBITS
EXHIBIT B- ADMINISTRATION AGREEMENT, EXAMPLE

OMNIA

P A R T N E R S

ADMINISTRATION AGREEMENT

THIS ADMINISTRATION AGREEMENT (this “Agreement”) is made this ___ day of _____ 20___, between National Intergovernmental Purchasing Alliance Company, a Delaware corporation d/b/a OMNIA Partners Public Sector (“OMNIA Partners”), and _____ (“Supplier”).

RECITALS

WHEREAS, the _____ (the “Principal Procurement Agency”) has entered into a Master Agreement dated _____, Agreement No _____, by and between the Principal Procurement Agency and Supplier, (as may be amended from time to time in accordance with the terms thereof, the “Master Agreement”), as attached hereto as Exhibit A and incorporated herein by reference as though fully set forth herein, for the purchase of _____ (the “Product”);

WHEREAS, said Master Agreement provides that any or all public agencies, including state and local governmental entities, public and private primary, secondary and higher education entities, non-profit entities, and agencies for the public benefit (collectively, “Public Agencies”), that register (either via registration on the OMNIA Partners website or execution of a Master Intergovernmental Cooperative Purchasing Agreement, attached hereto as Exhibit B) (each, hereinafter referred to as a “Participating Public Agency”) may purchase Product at prices stated in the Master Agreement;

WHEREAS, Participating Public Agencies may access the Master Agreement which is offered through OMNIA Partners to Public Agencies;

WHEREAS, OMNIA Partners serves as the contract administrator of the Master Agreement on behalf of Principal Procurement Agency;

WHEREAS, Principal Procurement Agency desires OMNIA Partners to proceed with administration of the Master Agreement; and

WHEREAS, OMNIA Partners and Supplier desire to enter into this Agreement to make available the Master Agreement to Participating Public Agencies and to set forth certain terms and conditions governing the relationship between OMNIA Partners and Supplier.

NOW, THEREFORE, in consideration of the payments to be made hereunder and the mutual covenants contained in this Agreement, OMNIA Partners and Supplier hereby agree as follows:

DEFINITIONS

1. Capitalized terms used in this Agreement and not otherwise defined herein shall have the meanings given to them in the Master Agreement.

TERMS AND CONDITIONS

2. The Master Agreement and the terms and conditions contained therein shall apply to this Agreement except as expressly changed or modified by this Agreement. Supplier acknowledges and agrees that the covenants and agreements of Supplier set forth in the solicitation and Supplier's response thereto resulting in the Master Agreement are incorporated herein and are an integral part hereof.

3. OMNIA Partners shall be afforded all of the rights, privileges and indemnifications afforded to Principal Procurement Agency by or from Supplier under the Master Agreement, and such rights, privileges and indemnifications shall accrue and apply with equal effect to OMNIA Partners, its agents, employees, directors, and representatives under this Agreement including, but not limited to, Supplier's obligation to obtain appropriate insurance.

4. OMNIA Partners shall perform all of its duties, responsibilities and obligations as contract administrator of the Master Agreement on behalf of Principal Procurement Agency as set forth herein, and Supplier hereby acknowledges and agrees that all duties, responsibilities and obligations will be undertaken by OMNIA Partners solely in its capacity as the contract administrator under the Master Agreement.

5. With respect to any purchases by Principal Procurement Agency or any Participating Public Agency pursuant to the Master Agreement, OMNIA Partners shall not be: (i) construed as a dealer, re-marketer, representative, partner or agent of any type of the Supplier, Principal Procurement Agency or any Participating Public Agency; (ii) obligated, liable or responsible for any order for Product made by Principal Procurement Agency or any Participating Public Agency or any employee thereof under the Master Agreement or for any payment required to be made with respect to such order for Product; and (iii) obligated, liable or responsible for any failure by Principal Procurement Agency or any Participating Public Agency to comply with procedures or requirements of applicable law or the Master Agreement or to obtain the due authorization and approval necessary to purchase under the Master Agreement. OMNIA Partners makes no representation or guaranty with respect to any minimum purchases by Principal Procurement Agency or any Participating Public Agency or any employee thereof under this Agreement or the Master Agreement.

6. OMNIA Partners shall not be responsible for Supplier's performance under the Master Agreement, and Supplier shall hold OMNIA Partners harmless from any liability that may arise from the acts or omissions of Supplier in connection with the Master Agreement.

7. **WITHOUT LIMITING THE GENERALITY OF THE FOREGOING, OMNIA PARTNERS EXPRESSLY DISCLAIMS ALL EXPRESS OR IMPLIED REPRESENTATIONS**

Requirements for National Cooperative Contract

AND WARRANTIES REGARDING OMNIA PARTNERS' PERFORMANCE AS A CONTRACT ADMINISTRATOR OF THE MASTER AGREEMENT. OMNIA PARTNERS SHALL NOT BE LIABLE IN ANY WAY FOR ANY SPECIAL, INCIDENTAL, INDIRECT, CONSEQUENTIAL, EXEMPLARY, PUNITIVE, OR RELIANCE DAMAGES, EVEN IF OMNIA PARTNERS IS ADVISED OF THE POSSIBILITY OF SUCH DAMAGES.

TERM OF AGREEMENT; TERMINATION

8. This Agreement shall be in effect so long as the Master Agreement remains in effect, provided, however, that the provisions of Sections 3 – 8 and 12 – 23, hereof and the indemnifications afforded by the Supplier to OMNIA Partners in the Master Agreement, to the extent such provisions survive any expiration or termination of the Master Agreement, shall survive the expiration or termination of this Agreement.

9. Supplier's failure to maintain its covenants and commitments contained in this Agreement or any action of the Supplier which gives rise to a right by Principal Procurement Agency to terminate the Master Agreement shall constitute a material breach of this Agreement. If such breach is not cured within thirty (30) days of written notice to Supplier, in addition to any and all remedies available at law or equity, OMNIA Partners shall have the right to terminate this Agreement, at OMNIA Partners' sole discretion. Notwithstanding anything contained herein to the contrary, this Agreement shall terminate on the date of the termination or expiration of the Master Agreement.

NATIONAL PROMOTION

10. OMNIA Partners and Supplier shall publicize and promote the availability of the Master Agreement's products and services to Public Agencies and such agencies' employees. Supplier shall require each Public Agency to register its participation in the OMNIA Partners program by either registering on the OMNIA Partners website (www.omniapartners.com/publicsector), or executing a Master Intergovernmental Cooperative Purchasing Agreement prior to processing the Participating Public Agency's first sales order. Upon request, Supplier shall make available to interested Public Agencies a copy of the Master Agreement and such price lists or quotes as may be necessary for such Public Agencies to evaluate potential purchases.

11. Supplier shall provide such marketing and administrative support as set forth in the solicitation resulting in the Master Agreement, including assisting in development of marketing materials as reasonably requested by Principal Procurement Agency and OMNIA Partners. Supplier shall be responsible for obtaining permission or license of use and payment of any license fees for all content and images Supplier provides to OMNIA Partners or posts on the OMNIA Partners website. Supplier shall indemnify, defend and hold harmless OMNIA Partners for use of all such content and images including copyright infringement claims. Supplier and OMNIA Partners each hereby grant to the other party a limited, revocable, non-transferable, non-sublicensable right to use such party's logo (each, the "Logo") solely for use in marketing the Master Agreement. Each party shall provide the other party with the standard terms of use of such party's Logo, and such party shall comply with such terms in all material respects. Both parties shall obtain approval from the other party prior to use of such party's Logo. Notwithstanding the foregoing, the parties understand and agree that except as provided herein neither party shall have any right, title or

interest in the other party's Logo. Upon termination of this Agreement, each party shall immediately cease use of the other party's Logo.

ADMINISTRATIVE FEE, REPORTING & PAYMENT

12. An "Administrative Fee" shall be defined and due to OMNIA Partners from Supplier in the amount of ___ percent (___%) ("Administrative Fee Percentage") multiplied by the total purchase amount paid to Supplier, less refunds, credits on returns, rebates and discounts, for the sale of products and/or services to Principal Procurement Agency and Participating Public Agencies pursuant to the Master Agreement (as amended from time to time and including any renewal thereof) ("Contract Sales"). From time to time the parties may mutually agree in writing to a lower Administrative Fee Percentage for a specifically identified Participating Public Agency's Contract Sales.

13. Supplier shall provide OMNIA Partners with an electronic accounting report monthly, in the format prescribed by OMNIA Partners, summarizing all Contract Sales for each calendar month. The Contract Sales reporting format is provided as Exhibit C ("Contract Sales Report"), attached hereto and incorporated herein by reference. Contract Sales Reports for each calendar month shall be provided by Supplier to OMNIA Partners by the 10th day of the following month. Failure to provide a Contract Sales Report within the time and manner specified herein shall constitute a material breach of this Agreement and if not cured within thirty (30) days of written notice to Supplier shall be deemed a cause for termination of the Master Agreement, at Principal Procurement Agency's sole discretion, and/or this Agreement, at OMNIA Partners' sole discretion.

14. Administrative Fee payments are to be paid by Supplier to OMNIA Partners at the frequency and on the due date stated in Section 13, above, for Supplier's submission of corresponding Contract Sales Reports. Administrative Fee payments are to be made via Automated Clearing House (ACH) to the OMNIA Partners designated financial institution identified in Exhibit D. Failure to provide a payment of the Administrative Fee within the time and manner specified herein shall constitute a material breach of this Agreement and if not cured within thirty (30) days of written notice to Supplier shall be deemed a cause for termination of the Master Agreement, at Principal Procurement Agency's sole discretion, and/or this Agreement, at OMNIA Partners' sole discretion. All Administrative Fees not paid when due shall bear interest at a rate equal to the lesser of one and one-half percent (1 1/2%) per month or the maximum rate permitted by law until paid in full.

15. Supplier shall maintain an accounting of all purchases made by Participating Public Agencies under the Master Agreement. OMNIA Partners, or its designee, in OMNIA Partners' sole discretion, reserves the right to compare Participating Public Agency records with Contract Sales Reports submitted by Supplier for a period of four (4) years from the date OMNIA Partners receives such report. In addition, OMNIA Partners may engage a third party to conduct an independent audit of Supplier's monthly reports. In the event of such an audit, Supplier shall provide all materials reasonably requested relating to such audit by OMNIA Partners at the location designated by OMNIA Partners. In the event an underreporting of Contract Sales and a resulting underpayment of Administrative Fees is revealed, OMNIA Partners will notify the Supplier in writing. Supplier will have thirty (30) days from the date of such notice to resolve the discrepancy to OMNIA Partners' reasonable satisfaction, including payment of any Administrative Fees due and owing, together with interest thereon in accordance with Section 13, and reimbursement of OMNIA Partners' costs and expenses related to such audit.

GENERAL PROVISIONS

16. This Agreement, the Master Agreement and the exhibits referenced herein supersede any and all other agreements, either oral or in writing, between the parties hereto with respect to the subject matter hereto and no other agreement, statement, or promise relating to the subject matter of this Agreement which is not contained or incorporated herein shall be valid or binding. In the event of any conflict between the provisions of this Agreement and the Master Agreement, as between OMNIA Partners and Supplier, the provisions of this Agreement shall prevail.

17. If any action at law or in equity is brought to enforce or interpret the provisions of this Agreement or to recover any Administrative Fee and accrued interest, the prevailing party shall be entitled to reasonable attorney's fees and costs in addition to any other relief to which it may be entitled.

18. This Agreement and OMNIA Partners' rights and obligations hereunder may be assigned at OMNIA Partners' sole discretion to an affiliate of OMNIA Partners, any purchaser of any or all or substantially all of the assets of OMNIA Partners, or the successor entity as a result of a merger, reorganization, consolidation, conversion or change of control, whether by operation of law or otherwise. Supplier may not assign its obligations hereunder without the prior written consent of OMNIA Partners.

19. All written communications given hereunder shall be delivered by first-class mail, postage prepaid, or overnight delivery on receipt to the addresses as set forth below.

A. OMNIA Partners:

OMNIA Partners
Attn: President
840 Crescent Centre Drive
Suite 600
Franklin, TN 37067

B. Supplier:

20. If any provision of this Agreement shall be deemed to be, or shall in fact be, illegal, inoperative or unenforceable, the same shall not affect any other provision or provisions herein contained or render the same invalid, inoperative or unenforceable to any extent whatever, and this Agreement will be construed by limiting or invalidating such provision to the minimum extent necessary to make such provision valid, legal and enforceable.

21. This Agreement may not be amended, changed, modified, or altered without the prior written consent of the parties hereto, and no provision of this Agreement may be discharged or waived, except by a writing signed by the parties. A waiver of any particular provision will not be

deemed a waiver of any other provision, nor will a waiver given on one occasion be deemed to apply to any other occasion.

22. This Agreement shall inure to the benefit of and shall be binding upon OMNIA Partners, the Supplier and any respective successor and assign thereto; subject, however, to the limitations contained herein.

23. This Agreement will be construed under and governed by the laws of the State of Delaware, excluding its conflicts of law provisions and any action arising out of or related to this Agreement shall be commenced solely and exclusively in the state or federal courts in Williamson County Tennessee.

24. This Agreement may be executed in counterparts, each of which is an original but all of which, together, shall constitute but one and the same instrument. The exchange of copies of this Agreement and of signature pages by facsimile, or by .pdf or similar electronic transmission, will constitute effective execution and delivery of this Agreement as to the parties and may be used in lieu of the original Agreement for all purposes. Signatures of the parties transmitted by facsimile, or by .pdf or similar electronic transmission, will be deemed to be their original signatures for any purpose whatsoever.

[INSERT SUPPLIER ENTITY NAME]

NATIONAL INTERGOVERNMENTAL
PURCHASING ALLIANCE COMPANY
d/b/a OMNIA Partners Public Sector

Signature

Name

Title

Date

Signature
Sarah Vavra

Name
Sr. Vice President, Public Sector Contracting

Title

Date

OMNIA PARTNERS EXHIBITS
EXHIBIT C – MASTER INTERGOVERNMENTAL COOPERATIVE PURCHASING AGREEMENT,
EXAMPLE

MASTER INTERGOVERNMENTAL COOPERATIVE PURCHASING AGREEMENT

This Master Intergovernmental Cooperative Purchasing Agreement (this “Agreement”) is entered into by and between those certain government agencies that execute a Principal Procurement Agency Certificate (“Principal Procurement Agencies”) with National Intergovernmental Purchasing Alliance Company, a Delaware corporation d/b/a OMNIA Partners Public Sector (“OMNIA Partners”) to be appended and made a part hereof and such other public agencies (“Participating Public Agencies”) who register to participate in the cooperative purchasing programs administered by OMNIA Partners and its affiliates and subsidiaries (collectively, the “OMNIA Partners Parties”) by either registering on a OMNIA Partners Party website (such as www.omniapartners.com/publicsector or www.nationalipa.org or any successor website), or by executing a copy of this Agreement.

RECITALS

WHEREAS, after a competitive solicitation and selection process by Principal Procurement Agencies, in compliance with their own policies, procedures, rules and regulations, a number of suppliers have entered into “Master Agreements” (herein so called) to provide a variety of goods, products and services (“Products”) to the applicable Principal Procurement Agency and the Participating Public Agencies;

WHEREAS, Master Agreements are made available by Principal Procurement Agencies through the OMNIA Partners Parties and provide that Participating Public Agencies may purchase Products on the same terms, conditions and pricing as the Principal Procurement Agency, subject to any applicable federal and/or local purchasing ordinances and the laws of the State of purchase; and

WHEREAS, in addition to Master Agreements, the OMNIA Partners Parties may from time to time offer Participating Public Agencies the opportunity to acquire Products through other group purchasing agreements.

NOW, THEREFORE, in consideration of the mutual promises contained in this Agreement, and of the mutual benefits to result, the parties hereby agree as follows:

1. Each party will facilitate the cooperative procurement of Products.
2. The Participating Public Agencies shall procure Products in accordance with and subject to the relevant federal, state and local statutes, ordinances, rules and regulations that govern Participating Public Agency’s procurement practices. The Participating Public Agencies hereby acknowledge and agree that it is the intent of the parties that all provisions of this Agreement and that Principal Procurement Agencies’ participation in the program described herein comply with all applicable laws, including but not limited to the requirements of 42 C.F.R. § 1001.952(h), as may be amended from time to time. The Participating Public Agencies further acknowledge and agree that they are solely responsible for their compliance with all applicable

“safe harbor” regulations, including but not limited to any and all obligations to fully and accurately report discounts and incentives.

3. The Participating Public Agency represents and warrants that the Participating Public Agency is not a hospital or other healthcare provider and is not purchasing Products on behalf of a hospital or healthcare provider.

4. The cooperative use of Master Agreements shall be in accordance with the terms and conditions of the Master Agreements, except as modification of those terms and conditions is otherwise required by applicable federal, state or local law, policies or procedures.

5. The Principal Procurement Agencies will make available, upon reasonable request, Master Agreement information which may assist in improving the procurement of Products by the Participating Public Agencies.

6. The Participating Public Agency agrees the OMNIA Partners Parties may provide access to group purchasing organization (“GPO”) agreements directly or indirectly by enrolling the Participating Public Agency in another GPO’s purchasing program, including but not limited to Vizient Source, LLC, Provista, Inc. and other OMNIA Partners affiliates and subsidiaries; provided the purchase of Products through a OMNIA Partners Party or any other GPO shall be at the Participating Public Agency’s sole discretion.

7. The Participating Public Agencies (each a “Procuring Party”) that procure Products through any Master Agreement or GPO Product supply agreement (each a “GPO Contract”) will make timely payments to the distributor, manufacturer or other vendor (collectively, “Supplier”) for Products received in accordance with the terms and conditions of the Master Agreement or GPO Contract, as applicable. Payment for Products and inspections and acceptance of Products ordered by the Procuring Party shall be the exclusive obligation of such Procuring Party. Disputes between Procuring Party and any Supplier shall be resolved in accordance with the law and venue rules of the State of purchase unless otherwise agreed to by the Procuring Party and Supplier.

8. The Procuring Party shall not use this Agreement as a method for obtaining additional concessions or reduced prices for purchase of similar products or services outside of the Master Agreement. Master Agreements may be structured with not-to-exceed pricing, in which cases the Supplier may offer the Procuring Party and the Procuring Party may accept lower pricing or additional concessions for purchase of Products through a Master Agreement.

9. The Procuring Party shall be responsible for the ordering of Products under this Agreement. A non-procuring party shall not be liable in any fashion for any violation by a Procuring Party, and, to the extent permitted by applicable law, the Procuring Party shall hold non-procuring party harmless from any liability that may arise from the acts or omissions of the Procuring Party.

10. WITHOUT LIMITING THE GENERALITY OF THE FOREGOING, THE NATIONAL IPA PARTIES EXPRESSLY DISCLAIM ALL EXPRESS OR IMPLIED REPRESENTATIONS AND WARRANTIES REGARDING ANY PRODUCT, MASTER AGREEMENT AND GPO CONTRACT. THE NATIONAL IPA PARTIES SHALL NOT BE

LIABLE IN ANY WAY FOR ANY SPECIAL, INCIDENTAL, INDIRECT, CONSEQUENTIAL, EXEMPLARY, PUNITIVE, OR RELIANCE DAMAGES, EVEN IF THE NATIONAL IPA PARTIES ARE ADVISED OF THE POSSIBILITY OF SUCH DAMAGES. FURTHER, THE PROCURING PARTY ACKNOWLEDGES AND AGREES THAT THE NATIONAL IPA PARTIES SHALL HAVE NO LIABILITY FOR ANY ACT OR OMISSION BY A SUPPLIER OR OTHER PARTY UNDER A MASTER AGREEMENT OR GPO CONTRACT.

11. This Agreement shall remain in effect until termination by either party giving thirty (30) days' written notice to the other party. The provisions of Paragraphs 6 - 10 hereof shall survive any such termination.

12. This Agreement shall take effect upon (i) execution of the Principal Procurement Agency Certificate, or (ii) the registration on a OMNIA Partners Party website or the execution of this Agreement by a Participating Public Agency, as applicable.

EXAMPLE

OMNIA PARTNERS EXHIBITS

EXHIBIT D – OMNIA PARTNERS PRINCIPAL PROCUREMENT AGENCY CERTIFICATE, EXAMPLE

PRINCIPAL PROCUREMENT AGENCY CERTIFICATE

In its capacity as a Principal Procurement Agency (as defined below) for National Intergovernmental Purchasing Alliance Company, a Delaware corporation d/b/a OMNIA Partners Public Sector (“OMNIA Partners”), [City of Tucson] agrees to pursue Master Agreements for Products as specified in the attached Exhibits to this Principal Procurement Agency Certificate.

I hereby acknowledge, in my capacity as _____ of and on behalf of [City of Tucson] (“Principal Procurement Agency”), that I have read and hereby agree to the general terms and conditions set forth in the attached Master Intergovernmental Cooperative Purchasing Agreement regulating the use of the Master Agreements and purchase of Products that from time to time are made available by Principal Procurement Agencies to Participating Public Agencies nationwide through OMNIA Partners.

I understand that the purchase of one or more Products under the provisions of the Master Intergovernmental Cooperative Purchasing Agreement is at the sole and complete discretion of the Participating Public Agency.

Authorized Signature, [City of Tucson]

Signature

Name

Title

Date

OMNIA PARTNERS EXHIBITS
EXHIBIT F- FEDERAL FUNDS CERTIFICATIONS

FEDERAL CERTIFICATIONS
ADDENDUM FOR AGREEMENT FUNDED BY U.S. FEDERAL GRANT

TO WHOM IT MAY CONCERN:

Participating Agencies may elect to use federal funds to purchase under the Master Agreement. This form should be completed and returned with proposal.

The following certifications and provisions may be required and apply when a Participating Agency expends federal funds for any purchase resulting from this procurement process. Pursuant to 2 C.F.R. § 200.326, all contracts, including small purchases, awarded by the Participating Agency and the Participating Agency's subcontractors shall contain the procurement provisions of Appendix II to Part 200, as applicable.

APPENDIX II TO 2 CFR PART 200

(A) Contracts for more than the simplified acquisition threshold currently set at \$150,000, which is the inflation adjusted amount determined by the Civilian Agency Acquisition Council and the Defense Acquisition Regulations Council (Councils) as authorized by 41 U.S.C. 1908, must address administrative, contractual, or legal remedies in instances where contractors violate or breach contract terms, and provide for such sanctions and penalties as appropriate.

Pursuant to Federal Rule (A) above, when a Participating Agency expends federal funds, the Participating Agency reserves all rights and privileges under the applicable laws and regulations with respect to this procurement in the event of breach of contract by either party.

Does offeror agree? YES _____ Initials of Authorized Representative of offeror

(B) Termination for cause and for convenience by the grantee or subgrantee including the manner by which it will be effected and the basis for settlement. (All contracts in excess of \$10,000)

Pursuant to Federal Rule (B) above, when a Participating Agency expends federal funds, the Participating Agency reserves the right to immediately terminate any agreement in excess of \$10,000 resulting from this procurement process in the event of a breach or default of the agreement by Offeror in the event Offeror fails to: (1) meet schedules, deadlines, and/or delivery dates within the time specified in the procurement solicitation, contract, and/or a purchase order; (2) make any payments owed; or (3) otherwise perform in accordance with the contract and/or the procurement solicitation. Participating Agency also reserves the right to terminate the contract immediately, with written notice to offeror, for convenience, if Participating Agency believes, in its sole discretion that it is in the best interest of Participating Agency to do so. Offeror will be compensated for work performed and accepted and goods accepted by Participating Agency as of the termination date if the contract is terminated for convenience of Participating Agency. Any award under this procurement process is not exclusive and Participating Agency reserves the right to purchase goods and services from other offerors when it is in Participating Agency's best interest.

Does offeror agree? YES _____ Initials of Authorized Representative of offeror

(C) Equal Employment Opportunity. Except as otherwise provided under 41 CFR Part 60, all contracts that meet the definition of "federally assisted construction contract" in 41 CFR Part 60-1.3 must include the equal opportunity clause provided under 41 CFR 60-1.4(b), in accordance with Executive Order 11246, "Equal Employment Opportunity" (30 CFR 12319, 12935, 3 CFR Part, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 Relating to Equal Employment Opportunity," and implementing regulations at 41 CFR part 60, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor."

Pursuant to Federal Rule (C) above, when a Participating Agency expends federal funds on any federally assisted construction contract, the equal opportunity clause is incorporated by reference herein.

Does offeror agree to abide by the above? YES _____ Initials of Authorized Representative of offeror

(D) Davis-Bacon Act, as amended (40 U.S.C. 3141-3148). When required by Federal program legislation, all prime construction contracts in excess of \$2,000 awarded by non-Federal entities must include a provision for compliance with the Davis-Bacon Act (40 U.S.C. 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 CFR Part 5, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted

OMNIA PARTNERS EXHIBITS
EXHIBIT F- FEDERAL FUNDS CERTIFICATIONS

Construction"). In accordance with the statute, contractors must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, contractors must be required to pay wages not less than once a week. The non-Federal entity must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-Federal entity must report all suspected or reported violations to the Federal awarding agency. The contracts must also include a provision for compliance with the Copeland "Anti-Kickback" Act (40 U.S.C. 3145), as supplemented by Department of Labor regulations (29 CFR Part 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-Federal entity must report all suspected or reported violations to the Federal awarding agency.

Pursuant to Federal Rule (D) above, when a Participating Agency expends federal funds during the term of an award for all contracts and subgrants for construction or repair, offeror will be in compliance with all applicable Davis-Bacon Act provisions.

Does offeror agree? YES _____ Initials of Authorized Representative of offeror

(E) Contract Work Hours and Safety Standards Act (40 U.S.C. 3701-3708). Where applicable, all contracts awarded by the non-Federal entity in excess of \$100,000 that involve the employment of mechanics or laborers must include a provision for compliance with 40 U.S.C. 3702 and 3704, as supplemented by Department of Labor regulations (29 CFR Part 5). Under 40 U.S.C. 3702 of the Act, each contractor must be required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 U.S.C. 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies or materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.

Pursuant to Federal Rule (E) above, when a Participating Agency expends federal funds, offeror certifies that offeror will be in compliance with all applicable provisions of the Contract Work Hours and Safety Standards Act during the term of an award for all contracts by Participating Agency resulting from this procurement process.

Does offeror agree? YES _____ Initials of Authorized Representative of offeror

(F) Rights to Inventions Made Under a Contract or Agreement. If the Federal award meets the definition of "funding agreement" under 37 CFR §401.2 (a) and the recipient or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance of experimental, developmental, or research work under that "funding agreement," the recipient or subrecipient must comply with the requirements of 37 CFR Part 401, "Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements," and any implementing regulations issued by the awarding agency.

Pursuant to Federal Rule (F) above, when federal funds are expended by Participating Agency, the offeror certifies that during the term of an award for all contracts by Participating Agency resulting from this procurement process, the offeror agrees to comply with all applicable requirements as referenced in Federal Rule (F) above.

Does offeror agree? YES _____ Initials of Authorized Representative of offeror

(G) Clean Air Act (42 U.S.C. 7401-7671q.) and the Federal Water Pollution Control Act (33 U.S.C. 1251-1387), as amended—Contracts and subgrants of amounts in excess of \$150,000 must contain a provision that requires the non-Federal award to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. 7401-7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. 1251- 1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA).

OMNIA PARTNERS EXHIBITS
EXHIBIT F- FEDERAL FUNDS CERTIFICATIONS

Pursuant to Federal Rule (G) above, when federal funds are expended by Participating Agency, the offeror certifies that during the term of an award for all contracts by Participating Agency member resulting from this procurement process, the offeror agrees to comply with all applicable requirements as referenced in Federal Rule (G) above.

Does offeror agree? YES _____ Initials of Authorized Representative of offeror

(H) Debarment and Suspension (Executive Orders 12549 and 12689)—A contract award (see 2 CFR 180.220) must not be made to parties listed on the government wide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR part 1986 Comp., p. 189) and 12689 (3 CFR part 1989 Comp., p. 235), "Debarment and Suspension." SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549.

Pursuant to Federal Rule (H) above, when federal funds are expended by Participating Agency, the offeror certifies that during the term of an award for all contracts by Participating Agency resulting from this procurement process, the offeror certifies that neither it nor its principals is presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation by any federal department or agency.

Does offeror agree? YES _____ Initials of Authorized Representative of offeror

(I) Byrd Anti-Lobbying Amendment (31 U.S.C. 1352)—Contractors that apply or bid for an award exceeding \$100,000 must file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 U.S.C. 1352. Each tier must also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award.

Pursuant to Federal Rule (I) above, when federal funds are expended by Participating Agency, the offeror certifies that during the term and after the awarded term of an award for all contracts by Participating Agency resulting from this procurement process, the offeror certifies that it is in compliance with all applicable provisions of the Byrd Anti-Lobbying Amendment (31 U.S.C. 1352). The undersigned further certifies that:

- (1) No Federal appropriated funds have been paid or will be paid for on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of congress, or an employee of a Member of Congress in connection with the awarding of a Federal contract, the making of a Federal grant, the making of a Federal loan, the entering into a cooperative agreement, and the extension, continuation, renewal, amendment, or modification of a Federal contract, grant, loan, or cooperative agreement.
- (2) If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of congress, or an employee of a Member of Congress in connection with this Federal grant or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, "Disclosure Form to Report Lobbying", in accordance with its instructions.
- (3) The undersigned shall require that the language of this certification be included in the award documents for all covered sub-awards exceeding \$100,000 in Federal funds at all appropriate tiers and that all subrecipients shall certify and disclose accordingly.

Does offeror agree? YES _____ Initials of Authorized Representative of offeror

RECORD RETENTION REQUIREMENTS FOR CONTRACTS INVOLVING FEDERAL FUNDS

When federal funds are expended by Participating Agency for any contract resulting from this procurement process, offeror certifies that it will comply with the record retention requirements detailed in 2 CFR § 200.333. The offeror further certifies that offeror will retain all records as required by 2 CFR § 200.333 for a period of three years after grantees or subgrantees submit final expenditure reports or quarterly or annual financial reports, as applicable, and all other pending matters are closed.

Does offeror agree? YES _____ Initials of Authorized Representative of offeror

OMNIA PARTNERS EXHIBITS
EXHIBIT F- FEDERAL FUNDS CERTIFICATIONS

CERTIFICATION OF COMPLIANCE WITH THE ENERGY POLICY AND CONSERVATION ACT

When Participating Agency expends federal funds for any contract resulting from this procurement process, offeror certifies that it will comply with the mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act (42 U.S.C. 6321 et seq.; 49 C.F.R. Part 18).

Does offeror agree? YES _____ Initials of Authorized Representative of offeror

CERTIFICATION OF COMPLIANCE WITH BUY AMERICA PROVISIONS

To the extent purchases are made with Federal Highway Administration, Federal Railroad Administration, or Federal Transit Administration funds, offeror certifies that its products comply with all applicable provisions of the Buy America Act and agrees to provide such certification or applicable waiver with respect to specific products to any Participating Agency upon request. Purchases made in accordance with the Buy America Act must still follow the applicable procurement rules calling for free and open competition.

Does offeror agree? YES _____ Initials of Authorized Representative of offeror

PROCUREMENT OF RECOVERED MATERIALS REQUIREMENTS FOR – 2 C.F.R. §200.322

Participating Agency and its contractors must comply with section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 CFR part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery; and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines..

Does Vendor agree? YES _____ Initials of Authorized Representative of Vendor

CERTIFICATION OF ACCESS TO RECORDS – 2 C.F.R. § 200.336

Offeror agrees that the Inspector General of the Agency or any of their duly authorized representatives shall have access to any books, documents, papers and records of offeror that are directly pertinent to offeror's discharge of its obligations under the Contract for the purpose of making audits, examinations, excerpts, and transcriptions. The right also includes timely and reasonable access to offeror's personnel for the purpose of interview and discussion relating to such documents.

Does offeror agree? YES _____ Initials of Authorized Representative of offeror

CERTIFICATION OF AFFORDABLE CARE ACT

Offeror understands and agrees that it shall be solely responsible for compliance with the patient Protection and Affordable Care Act, Public Law 111-148 and the Health Care and Education Reconciliation Act 111-152 (collectively the Affordable Care Act "ACA"). The Offeror shall bear sole responsibility for providing health care benefits for its employees who provide services as required by Federal law.

Does offeror agree? YES _____ Initials of Authorized Representative of offeror

CERTIFICATION OF APPLICABILITY TO SUBCONTRACTORS

Offeror agrees that all contracts it awards pursuant to the Contract shall be bound by the foregoing terms and conditions.

Does offeror agree? YES _____ Initials of Authorized Representative of offeror

Offeror agrees to comply with all federal, state, and local laws, rules, regulations and ordinances, as applicable. It is further acknowledged that offeror certifies compliance with all provisions, laws, acts, regulations, etc. as specifically noted above.

Offeror's Name: _____

Address, City, State, and Zip Code: _____

Phone Number: _____ Fax Number: _____

Printed Name and Title of Authorized Representative: _____

Email Address: _____

Signature of Authorized Representative: _____ Date: _____

OMNIA PARTNERS EXHIBITS
EXHIBIT G- NEW JERSEY BUSINESS COMPLIANCE

NEW JERSEY BUSINESS COMPLIANCE

Suppliers intending to do business in the State of New Jersey must comply with policies and procedures required under New Jersey statutes. All offerors submitting proposals must complete the following forms specific to the State of New Jersey. Completed forms should be submitted with the offeror's response to the RFP. Failure to complete the New Jersey packet will impact OMNIA Partners' ability to promote the Master Agreement in the State of New Jersey.

- DOC #1 Ownership Disclosure Form
- DOC #2 Non-Collusion Affidavit
- DOC #3 Affirmative Action Affidavit
- DOC #4 Political Contribution Disclosure Form
- DOC #5 Stockholder Disclosure Certification
- DOC #6 Certification of Non-Involvement in Prohibited Activities in Iran
- DOC #7 New Jersey Business Registration Certificate

New Jersey suppliers are required to comply with the following New Jersey statutes when applicable:

- all anti-discrimination laws, including those contained in N.J.S.A. 10:2-1 through N.J.S.A. 10:2-14, N.J.S.A. 10:5-1, and N.J.S.A. 10:5-31 through 10:5-38;
- Prevailing Wage Act, N.J.S.A. 34:11-56.26, for all contracts within the contemplation of the Act;
- Public Works Contractor Registration Act, N.J.S.A. 34:11-56.26; and
- Bid and Performance Security, as required by the applicable municipal or state statutes.

OMNIA PARTNERS EXHIBITS
EXHIBIT G- NEW JERSEY BUSINESS COMPLIANCE

DOC #1

OWNERSHIP DISCLOSURE FORM
(N.J.S. 52:25-24.2)

Pursuant to the requirements of P.L. 1999, Chapter 440 effective April 17, 2000 (Local Public Contracts Law), the offeror shall complete the form attached to these specifications listing the persons owning 10 percent (10%) or more of the firm presenting the proposal.

Company Name: _____

Street: _____

City, State, Zip Code: _____

Complete as appropriate:

I _____, certify that I am the sole owner of _____, that there are no partners and the business is not incorporated, and the provisions of N.J.S. 52:25-24.2 do not apply.

OR:

I _____, a partner in _____, do hereby certify that the following is a list of all individual partners who own a 10% or greater interest therein. I further certify that if one (1) or more of the partners is itself a corporation or partnership, there is also set forth the names and addresses of the stockholders holding 10% or more of that corporation's stock or the individual partners owning 10% or greater interest in that partnership.

OR:

I _____, an authorized representative of _____, a corporation, do hereby certify that the following is a list of the names and addresses of all stockholders in the corporation who own 10% or more of its stock of any class. I further certify that if one (1) or more of such stockholders is itself a corporation or partnership, that there is also set forth the names and addresses of the stockholders holding 10% or more of the corporation's stock or the individual partners owning a 10% or greater interest in that partnership.

(Note: If there are no partners or stockholders owning 10% or more interest, indicate none.)

Name	Address	Interest

I further certify that the statements and information contained herein, are complete and correct to the best of my knowledge and belief.

Date

Authorized Signature and Title

**OMNIA PARTNERS EXHIBITS
EXHIBIT G- NEW JERSEY BUSINESS COMPLIANCE**

DOC #2

NON-COLLUSION AFFIDAVIT

Company Name: _____

Street: _____

City, State, Zip Code: _____

State of _____

County of _____

I, _____ of the _____
Name City

in the County of _____, State of _____
of full age, being duly sworn according to law on my oath depose and say that:

I am the _____ of the firm of _____
Title Company Name

the Offeror making the Proposal for the goods, services or public work specified under the attached proposal, and that I executed the said proposal with full authority to do so; that said Offeror has not directly or indirectly entered into any agreement, participated in any collusion, or otherwise taken any action in restraint of free, competitive bidding in connection with the above proposal, and that all statements contained in said proposal and in this affidavit are true and correct, and made with full knowledge that relies upon the truth of the statements contained in said proposal and in the statements contained in this affidavit in awarding the contract for the said goods, services or public work.

I further warrant that no person or selling agency has been employed or retained to solicit or secure such contract upon an agreement or understanding for a commission, percentage, brokerage or contingent fee, except bona fide employees or bona fide established commercial or selling agencies maintained by

Company Name

Authorized Signature & Title

Subscribed and sworn before me

this _____ day of _____, 20____

Notary Public of _____

My commission expires _____, 20____

OMNIA PARTNERS EXHIBITS
EXHIBIT G- NEW JERSEY BUSINESS COMPLIANCE

DOC #3

AFFIRMATIVE ACTION AFFIDAVIT
(P.L. 1975, C.127)

Company Name: _____

Street: _____

City, State, Zip Code: _____

Proposal Certification:

Indicate below company's compliance with New Jersey Affirmative Action regulations. Company's proposal will be accepted even if company is not in compliance at this time. No contract and/or purchase order may be issued, however, until all Affirmative Action requirements are met.

Required Affirmative Action Evidence:

Procurement, Professional & Service Contracts (Exhibit A)

Vendors must submit with proposal:

1. A photo copy of their Federal Letter of Affirmative Action Plan Approval

OR

2. A photo copy of their Certificate of Employee Information Report

OR

3. A complete Affirmative Action Employee Information Report (AA302) _____

Public Work – Over \$50,000 Total Project Cost:

- A. No approved Federal or New Jersey Affirmative Action Plan. We will complete Report Form AA201-A upon receipt from the
- B. Approved Federal or New Jersey Plan – certificate enclosed

I further certify that the statements and information contained herein, are complete and correct to the best of my knowledge and belief.

Date

Authorized Signature and Title

OMNIA PARTNERS EXHIBITS
EXHIBIT G- NEW JERSEY BUSINESS COMPLIANCE

DOC #3, continued

P.L. 1995, c. 127 (N.J.A.C. 17:27)
MANDATORY AFFIRMATIVE ACTION LANGUAGE

PROCUREMENT, PROFESSIONAL AND SERVICE
CONTRACTS

During the performance of this contract, the contractor agrees as follows:

The contractor or subcontractor, where applicable, will not discriminate against any employee or applicant for employment because of age, race, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation. The contractor will take affirmative action to ensure that such applicants are recruited and employed, and that employees are treated during employment, without regard to their age, race, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation. Such action shall include, but not be limited to the following: employment, upgrading, demotion, or transfer; recruitment or recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. The contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices to be provided by the Public Agency Compliance Officer setting forth provisions of this non-discrimination clause.

The contractor or subcontractor, where applicable will, in all solicitations or advertisement for employees placed by or on behalf of the contractor, state that all qualified applicants will receive consideration for employment without regard to age, race, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation.

The contractor or subcontractor, where applicable, will send to each labor union or representative of workers with which it has a collective bargaining agreement or other contract or understanding, a notice, to be provided by the agency contracting officer advising the labor union or workers' representative of the contractor's commitments under this act and shall post copies of the notice in conspicuous places available to employees and applicants for employment.

The contractor or subcontractor, where applicable, agrees to comply with any regulations promulgated by the Treasurer pursuant to P.L. 1975, c. 127, as amended and supplemented from time to time and the Americans with Disabilities Act.

The contractor or subcontractor agrees to attempt in good faith to employ minority and female workers trade consistent with the applicable county employment goal prescribed by N.J.A.C. 17:27-5.2 promulgated by the Treasurer pursuant to P.L. 1975, C.127, as amended and supplemented from time to time or in accordance with a binding determination of the applicable county employment goals determined by the Affirmative Action Office pursuant to N.J.A.C. 17:27-5.2 promulgated by the Treasurer pursuant to P.L. 1975, C.127, as amended and supplemented from time to time.

The contractor or subcontractor agrees to inform in writing appropriate recruitment agencies in the area, including employment agencies, placement bureaus, colleges, universities, labor unions, that it does not discriminate on the basis of age, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation, and that it will discontinue the use of any recruitment agency which engages in direct or indirect discriminatory practices.

The contractor or subcontractor agrees to revise any of it testing procedures, if necessary, to assure that all personnel testing conforms with the principles of job-related testing, as established by the statutes and court decisions of the state of New Jersey and as established by applicable Federal law and applicable Federal court decisions.

The contractor or subcontractor agrees to review all procedures relating to transfer, upgrading, downgrading and lay-off to ensure that all such actions are taken without regard to age, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation, and conform with the applicable employment goals, consistent with the statutes and court decisions of the State of New Jersey, and applicable Federal law and applicable Federal court decisions.

The contractor and its subcontractors shall furnish such reports or other documents to the Affirmative Action Office as may be requested by the office from time to time in order to carry out the purposes of these regulations, and public agencies shall furnish such information as may be requested by the Affirmative Action Office for conducting a compliance investigation pursuant to Subchapter 10 of the Administrative Code (NJAC 17:27).

Signature of Procurement Agent

OMNIA PARTNERS EXHIBITS
EXHIBIT G- NEW JERSEY BUSINESS COMPLIANCE

DOC #4

C. 271 POLITICAL CONTRIBUTION DISCLOSURE FORM
Public Agency Instructions

This page provides guidance to public agencies entering into contracts with business entities that are required to file Political Contribution Disclosure forms with the agency. **It is not intended to be provided to contractors.** What follows are instructions on the use of form local units can provide to contractors that are required to disclose political contributions pursuant to N.J.S.A. 19:44A-20.26 (P.L. 2005, c. 271, s.2). Additional information on the process is available in Local Finance Notice 2006-1 (http://www.nj.gov/dca/divisions/dlgs/resources/lfns_2006.html). Please refer back to these instructions for the appropriate links, as the Local Finance Notices include links that are no longer operational.

1. The disclosure is required for all contracts in excess of \$17,500 that are **not awarded** pursuant to a “fair and open” process (N.J.S.A. 19:44A-20.7).
2. Due to the potential length of some contractor submissions, the public agency should consider allowing data to be submitted in electronic form (i.e., spreadsheet, pdf file, etc.). Submissions must be kept with the contract documents or in an appropriate computer file and be available for public access. **The form is worded to accept this alternate submission.** The text should be amended if electronic submission will not be allowed.
3. The submission must be **received from the contractor and** on file at least 10 days prior to award of the contract. Resolutions of award should reflect that the disclosure has been received and is on file.
4. The contractor must disclose contributions made to candidate and party committees covering a wide range of public agencies, including all public agencies that have elected officials in the county of the public agency, state legislative positions, and various state entities. The Division of Local Government Services recommends that contractors be provided a list of the affected agencies. This will assist contractors in determining the campaign and political committees of the officials and candidates affected by the disclosure.
 - a. The Division has prepared model disclosure forms for each county. They can be downloaded from the “County PCD Forms” link on the Pay-to-Play web site at <http://www.nj.gov/dca/divisions/dlgs/programs/lpcl.html#12>. They will be updated from time-to-time as necessary.
 - b. A public agency using these forms **should edit them to properly reflect the correct legislative district(s)**. As the forms are county-based, **they list all legislative districts** in each county. **Districts that do not represent the public agency should be removed from the lists.**
 - c. Some contractors may find it easier to provide a single list that covers all contributions, regardless of the county. These submissions are appropriate and should be accepted.
 - d. The form may be used “as-is”, subject to edits as described herein.
 - e. The “Contractor Instructions” sheet is intended to be provided with the form. It is recommended that the Instructions and the form be printed on the same piece of paper. The form notes that the Instructions are printed on the back of the form; where that is not the case, the text should be edited accordingly.
 - f. The form is a Word document and can be edited to meet local needs, and posted for download on web sites, used as an e-mail attachment, or provided as a printed document.
5. It is recommended that the contractor also complete a “Stockholder Disclosure Certification.” This will assist the local unit in its obligation to ensure that contractor did not make any prohibited contributions to the committees listed on the Business Entity Disclosure Certification in the 12 months prior to the contract (See Local Finance Notice 2006-7 for additional information on this obligation at http://www.nj.gov/dca/divisions/dlgs/resources/lfns_2006.html). A sample Certification form is part of this package and the instruction to complete it is included in the Contractor Instructions. NOTE: This section is not applicable to Boards of Education.

OMNIA PARTNERS EXHIBITS
EXHIBIT G- NEW JERSEY BUSINESS COMPLIANCE

Doc #4, continued **C. 271 POLITICAL CONTRIBUTION DISCLOSURE FORM**

Contractor Instructions

Business entities (contractors) receiving contracts from a public agency that are NOT awarded pursuant to a “fair and open” process (defined at N.J.S.A. 19:44A-20.7) are subject to the provisions of P.L. 2005, c. 271, s.2 (N.J.S.A. 19:44A-20.26). This law provides that 10 days prior to the award of such a contract, the contractor shall disclose contributions to:

- any State, county, or municipal committee of a political party
- any legislative leadership committee*
- any continuing political committee (a.k.a., political action committee)
- any candidate committee of a candidate for, or holder of, an elective office:
 - of the public entity awarding the contract
 - of that county in which that public entity is located
 - of another public entity within that county
 - or of a legislative district in which that public entity is located or, when the public entity is a county, of any legislative district which includes all or part of the county

The disclosure must list reportable contributions to any of the committees that exceed \$300 per election cycle that were made during the 12 months prior to award of the contract. See N.J.S.A. 19:44A-8 and 19:44A-16 for more details on reportable contributions.

N.J.S.A. 19:44A-20.26 itemizes the parties from whom contributions must be disclosed when a business entity is not a natural person. This includes the following:

- individuals with an “interest” ownership or control of more than 10% of the profits or assets of a business entity or 10% of the stock in the case of a business entity that is a corporation for profit
- all principals, partners, officers, or directors of the business entity or their spouses
- any subsidiaries directly or indirectly controlled by the business entity
- IRS Code Section 527 New Jersey based organizations, directly or indirectly controlled by the business entity and filing as continuing political committees, (PACs).

When the business entity is a natural person, “a contribution by that person’s spouse or child, residing therewith, shall be deemed to be a contribution by the business entity.” [N.J.S.A. 19:44A-20.26(b)] The contributor must be listed on the disclosure.

Any business entity that fails to comply with the disclosure provisions shall be subject to a fine imposed by ELEC in an amount to be determined by the Commission which may be based upon the amount that the business entity failed to report.

The enclosed list of agencies is provided to assist the contractor in identifying those public agencies whose elected official and/or candidate campaign committees are affected by the disclosure requirement. It is the contractor’s responsibility to identify the specific committees to which contributions may have been made and need to be disclosed. The disclosed information may exceed the minimum requirement.

The enclosed form, a content-consistent facsimile, or an electronic data file containing the required details (along with a signed cover sheet) may be used as the contractor’s submission and is disclosable to the public under the Open Public Records Act.

The contractor must also complete the attached Stockholder Disclosure Certification. This will assist the agency in meeting its obligations under the law. **NOTE: This section does not apply to Board of Education contracts.**

* N.J.S.A. 19:44A-3(s): “The term “legislative leadership committee” means a committee established, authorized to be established, or designated by the President of the Senate, the Minority Leader of the Senate, the Speaker of the General Assembly or the Minority Leader of the General Assembly pursuant to section 16 of P.L.1993, c.65 (C.19:44A-10.1) for the purpose of receiving contributions and making expenditures.”

**OMNIA PARTNERS EXHIBITS
EXHIBIT G- NEW JERSEY BUSINESS COMPLIANCE**

**List of Agencies with Elected Officials Required for Political Contribution Disclosure
N.J.S.A. 19:44A-20.26**

County Name:

State: Governor, and Legislative Leadership Committees

Legislative District #s:

State Senator and two members of the General Assembly per district.

County:

Freeholders

County Clerk

Sheriff

{County Executive}

Surrogate

Municipalities (Mayor and members of governing body, regardless of title):

**USERS SHOULD CREATE THEIR OWN FORM, OR DOWNLOAD
FROM THE PAY TO PLAY SECTION OF THE DLGS WEBSITE A
COUNTY-BASED, CUSTOMIZABLE FORM.**

**OMNIA PARTNERS EXHIBITS
EXHIBIT G- NEW JERSEY BUSINESS COMPLIANCE**

DOC #5

STOCKHOLDER DISCLOSURE CERTIFICATION

Name of Business:

I certify that the list below contains the names and home addresses of all stockholders holding 10% or more of the issued and outstanding stock of the undersigned.

OR

I certify that no one stockholder owns 10% or more of the issued and outstanding stock of the undersigned.

Check the box that represents the type of business organization:

Partnership Corporation Sole Proprietorship

Limited Partnership Limited Liability Corporation Limited Liability Partnership

Subchapter S Corporation

Sign and notarize the form below, and, if necessary, complete the stockholder list below.

Stockholders:

Name:	Name:
Home Address:	Home Address:
Name:	Name:
Home Address:	Home Address:
Name:	Name:
Home Address:	Home Address:

Subscribed and sworn before me this ___ day of _____, 2__.	_____
(Notary Public)	(Affiant)
My Commission expires:	_____
	(Print name & title of affiant)
	(Corporate Seal)

OMNIA PARTNERS EXHIBITS
EXHIBIT G- NEW JERSEY BUSINESS COMPLIANCE

DOC #6

Certification of Non-Involvement in Prohibited Activities in Iran

Pursuant to N.J.S.A. 52:32-58, Offerors must certify that neither the Offeror, nor any of its parents, subsidiaries, and/or affiliates (as defined in N.J.S.A. 52:32 – 56(e) (3)), is listed on the Department of the Treasury’s List of Persons or Entities Engaging in Prohibited Investment Activities in Iran and that neither is involved in any of the investment activities set forth in N.J.S.A. 52:32 – 56(f).

Offerors wishing to do business in New Jersey through this contract must fill out the Certification of Non-Involvement in Prohibited Activities in Iran here:

http://www.state.nj.us/humanservices/dfd/info/standard/fdc/disclosure_investmentact.pdf.

Offerors should submit the above form completed with their proposal.

OMNIA PARTNERS EXHIBITS
EXHIBIT G- NEW JERSEY BUSINESS COMPLIANCE

DOC #7

NEW JERSEY BUSINESS REGISTRATION CERTIFICATE
(N.J.S.A. 52:32-44)

Offerors wishing to do business in New Jersey must submit their State Division of Revenue issued Business Registration Certificate with their proposal here. Failure to do so will disqualify the Offeror from offering products or services in New Jersey through any resulting contract.

<http://www.state.nj.us/treasury/revenue/forms/njreg.pdf>

OMNIA PARTNERS EXHIBITS
EXHIBIT H- OMNIA PARTNERS ADVERTISING COMPLIANCE REQUIREMENT

Pursuant to certain state notice provisions, including but not limited to Oregon Revised Statutes Chapter 279A.220, the following public agencies and political subdivisions of the referenced public agencies are eligible to register with OMNIA Partners and access the Master Agreement contract award made pursuant to this solicitation, and are hereby given notice of the foregoing request for proposals for purposes of complying with the procedural requirements of said statutes:

Nationwide:

State of Alabama	State of Hawaii	State of Massachusetts	State of New Mexico	State of South Dakota
State of Alaska	State of Idaho	State of Michigan	State of New York	State of Tennessee
State of Arizona	State of Illinois	State of Minnesota	State of North Carolina	State of Texas
State of Arkansas	State of Indiana	State of Mississippi	State of North Dakota	State of Utah
State of California	State of Iowa	State of Missouri	State of Ohio	State of Vermont
State of Colorado	State of Kansas	State of Montana	State of Oklahoma	State of Virginia
State of Connecticut	State of Kentucky	State of Nebraska	State of Oregon	State of Washington
State of Delaware	State of Louisiana	State of Nevada	State of Pennsylvania	State of West Virginia
State of Florida	State of Maine	State of New Hampshire	State of Rhode Island	State of Wisconsin
State of Georgia	State of Maryland	State of New Jersey	State of South Carolina	State of Wyoming
District of Columbia				

Lists of political subdivisions and local governments in the above referenced states / districts may be found at http://www.usa.gov/Agencies/State_and_Territories.shtml and <https://www.usa.gov/local-governments>.

Certain Public Agencies and Political Subdivisions:

CITIES, TOWNS, VILLAGES AND BOROUGHES INCLUDING BUT NOT LIMITED TO:

BAKER CITY GOLF COURSE, OR
 CITY OF ADAIR VILLAGE, OR
 CITY OF ASHLAND, OR
 CITY OF AUMSVILLE, OR
 CITY OF AURORA, OR
 CITY OF BAKER, OR
 CITY OF BATON ROUGE, LA
 CITY OF BEAVERTON, OR
 CITY OF BEND, OR
 CITY OF BOARDMAN, OR
 CITY OF BONANAZA, OR
 CITY OF BOSSIER CITY, LA
 CITY OF BROOKINGS, OR
 CITY OF BURNS, OR
 CITY OF CANBY, OR
 CITY OF CANYONVILLE, OR
 CITY OF CLATSKANIE, OR
 CITY OF COBURG, OR
 CITY OF CONDON, OR
 CITY OF COQUILLE, OR
 CITY OF CORVALLI, OR
 CITY OF CORVALLIS PARKS AND RECREATION DEPARTMENT, OR
 CITY OF COTTAGE GROVE, OR
 CITY OF DONALD, OR
 CITY OF EUGENE, OR
 CITY OF FOREST GROVE, OR
 CITY OF GOLD HILL, OR
 CITY OF GRANTS PASS, OR
 CITY OF GRESHAM, OR
 CITY OF HILLSBORO, OR
 CITY OF INDEPENDENCE, OR
 CITY AND COUNTY OF HONOLULU, HI

CITY OF KENNER, LA
 CITY OF LA GRANDE, OR
 CITY OF LAFAYETTE, LA
 CITY OF LAKE CHARLES, OR
 CITY OF LEBANON, OR
 CITY OF MCMINNVILLE, OR
 CITY OF MEDFORD, OR
 CITY OF METAIRIE, LA
 CITY OF MILL CITY, OR
 CITY OF MILWAUKIE, OR
 CITY OF MONROE, LA
 CITY OF MOSIER, OR
 CITY OF NEW ORLEANS, LA
 CITY OF NORTH PLAINS, OR
 CITY OF OREGON CITY, OR
 CITY OF PILOT ROCK, OR
 CITY OF PORTLAND, OR
 CITY OF POWERS, OR
 CITY OF PRINEVILLE, OR
 CITY OF REDMOND, OR
 CITY OF REEDSPORT, OR
 CITY OF RIDDLE, OR
 CITY OF ROGUE RIVER, OR
 CITY OF ROSEBURG, OR
 CITY OF SALEM, OR
 CITY OF SANDY, OR
 CITY OF SCAPPOOSE, OR
 CITY OF SHADY COVE, OR
 CITY OF SHERWOOD, OR
 CITY OF SHREVEPORT, LA
 CITY OF SILVERTON, OR
 CITY OF SPRINGFIELD, OR
 CITY OF ST. HELENS, OR
 CITY OF ST. PAUL, OR
 CITY OF SULPHUR, LA

CITY OF TIGARD, OR
CITY OF TROUTDALE, OR
CITY OF TUALATIN, OR
CITY OF WALKER, LA
CITY OF WARRENTON, OR
CITY OF WEST LINN, OR
CITY OF WILSONVILLE, OR
CITY OF WINSTON, OR
CITY OF WOODBURN, OR
LEAGUE OF OREGON CITES
THE CITY OF HAPPY VALLEY OREGON
ALPINE, UT
ALTA, UT
ALTAMONT, UT
ALTON, UT
AMALGA, UT
AMERICAN FORK CITY, UT
ANNABELLA, UT
ANTIMONY, UT
APPLE VALLEY, UT
AURORA, UT
BALLARD, UT
BEAR RIVER CITY, UT
BEAVER, UT
BICKNELL, UT
BIG WATER, UT
BLANDING, UT
BLUFFDALE, UT
BOULDER, UT
CITY OF BOUNTIFUL, UT
BRIAN HEAD, UT
BRIGHAM CITY CORPORATION, UT
BRYCE CANYON CITY, UT
CANNONVILLE, UT
CASTLE DALE, UT
CASTLE VALLEY, UT
CITY OF CEDAR CITY, UT
CEDAR FORT, UT
CITY OF CEDAR HILLS, UT
CENTERFIELD, UT
CENTERVILLE CITY CORPORATION, UT
CENTRAL VALLEY, UT
CHARLESTON, UT
CIRCLEVILLE, UT
CLARKSTON, UT
CLAWSON, UT
CLEARFIELD, UT
CLEVELAND, UT
CLINTON CITY CORPORATION, UT
COALVILLE, UT
CORINNE, UT
CORNISH, UT
COTTONWOOD HEIGHTS, UT
DANIEL, UT
DELTA, UT
DEWEYVILLE, UT
DRAPER CITY, UT
DUCHESNE, UT
EAGLE MOUNTAIN, UT
EAST CARBON, UT
ELK RIDGE, UT
ELMO, UT
ELSINORE, UT
ELWOOD, UT
EMERY, UT

ENOCH, UT
ENTERPRISE, UT
EPHRAIM, UT
ESCALANTE, UT
EUREKA, UT
FAIRFIELD, UT
FAIRVIEW, UT
FARMINGTON, UT
FARR WEST, UT
FAYETTE, UT
FERRON, UT
FIELDING, UT
FILLMORE, UT
FOUNTAIN GREEN, UT
FRANCIS, UT
FRUIT HEIGHTS, UT
GARDEN CITY, UT
GARLAND, UT
GENOLA, UT
GLENDALE, UT
GLENWOOD, UT
GOSHEN, UT
GRANTSVILLE, UT
GREEN RIVER, UT
GUNNISON, UT
HANKSVILLE, UT
HARRISVILLE, UT
HATCH, UT
HEBER CITY CORPORATION, UT
HELPER, UT
HENEFER, UT
HENRIEVILLE, UT
HERRIMAN, UT
HIDEOUT, UT
HIGHLAND, UT
HILDALE, UT
HINCKLEY, UT
HOLDEN, UT
HOLLADAY, UT
HONEYVILLE, UT
HOOPER, UT
HOWELL, UT
HUNTINGTON, UT
HUNTSVILLE, UT
CITY OF HURRICANE, UT
HYDE PARK, UT
HYRUM, UT
INDEPENDENCE, UT
IVINS, UT
JOSEPH, UT
JUNCTION, UT
KAMAS, UT
KANAB, UT
KANARRAVILLE, UT
KANOSH, UT
KAYSVILLE, UT
KINGSTON, UT
KOOSHAREM, UT
LAKETOWN, UT
LA VERKIN, UT
LAYTON, UT
LEAMINGTON, UT
LEEDS, UT
LEHI CITY CORPORATION, UT
LEVAN, UT

LEWISTON, UT
LINDON, UT
LOA, UT
LOGAN CITY, UT
LYMAN, UT
LYNNDYL, UT
MANILA, UT
MANTI, UT
MANTUA, UT
MAPLETON, UT
MARRIOTT-SLATERVILLE, UT
MARYSVALE, UT
MAYFIELD, UT
MEADOW, UT
MENDON, UT
MIDVALE CITY INC., UT
MIDWAY, UT
MILFORD, UT
MILLVILLE, UT
MINERSVILLE, UT
MOAB, UT
MONA, UT
MONROE, UT
CITY OF MONTICELLO, UT
MORGAN, UT
MORONI, UT
MOUNT PLEASANT, UT
MURRAY CITY CORPORATION, UT
MYTON, UT
NAPLES, UT
NEPHI, UT
NEW HARMONY, UT
NEWTON, UT
NIBLEY, UT
NORTH LOGAN, UT
NORTH OGDEN, UT
NORTH SALT LAKE CITY, UT
OAK CITY, UT
OAKLEY, UT
OGDEN CITY CORPORATION, UT
OPHIR, UT
ORANGEVILLE, UT
ORDERVILLE, UT
OREM, UT
PANGUITCH, UT
PARADISE, UT
PARAGONAH, UT
PARK CITY, UT
PAROWAN, UT
PAYSON, UT
PERRY, UT
PLAIN CITY, UT
PLEASANT GROVE CITY, UT
PLEASANT VIEW, UT
PLYMOUTH, UT
PORTAGE, UT
PRICE, UT
PROVIDENCE, UT
PROVO, UT
RANDOLPH, UT
REDMOND, UT
RICHFIELD, UT
RICHMOND, UT
RIVERDALE, UT
RIVER HEIGHTS, UT

RIVERTON CITY, UT
ROCKVILLE, UT
ROCKY RIDGE, UT
ROOSEVELT CITY CORPORATION, UT
ROY, UT
RUSH VALLEY, UT
CITY OF ST. GEORGE, UT
SALEM, UT
SALINA, UT
SALT LAKE CITY CORPORATION, UT
SANDY, UT
SANTA CLARA, UT
SANTAQUIN, UT
SARATOGA SPRINGS, UT
SCIPIO, UT
SCOFIELD, UT
SIGURD, UT
SMITHFIELD, UT
SNOWVILLE, UT
CITY OF SOUTH JORDAN, UT
SOUTH OGDEN, UT
CITY OF SOUTH SALT LAKE, UT
SOUTH WEBER, UT
SPANISH FORK, UT
SPRING CITY, UT
SPRINGDALE, UT
SPRINGVILLE, UT
STERLING, UT
STOCKTON, UT
SUNNYSIDE, UT
SUNSET CITY CORP, UT
SYRACUSE, UT
TABIONA, UT
CITY OF TAYLORSVILLE, UT
TOOELE CITY CORPORATION, UT
TOQUERVILLE, UT
TORREY, UT
TREMONTON CITY, UT
TRENTON, UT
TROPIC, UT
UINTAH, UT
VERNAL CITY, UT
VERNON, UT
VINEYARD, UT
VIRGIN, UT
WALES, UT
WALLSBURG, UT
WASHINGTON CITY, UT
WASHINGTON TERRACE, UT
WELLINGTON, UT
WELLSVILLE, UT
WENDOVER, UT
WEST BOUNTIFUL, UT
WEST HAVEN, UT
WEST JORDAN, UT
WEST POINT, UT
WEST VALLEY CITY, UT
WILLARD, UT
WOODLAND HILLS, UT
WOODRUFF, UT
WOODS CROSS, UT

COUNTIES AND PARISHES INCLUDING BUT NOT LIMITED TO:
ASCENSION PARISH, LA

ASCENSION PARISH, LA, CLEAR OF COURT
CADDO PARISH, LA
CALCASIEU PARISH, LA
CALCASIEU PARISH SHERIFF'S OFFICE, LA
CITY AND COUNTY OF HONOLULU, HI
CLACKAMAS COUNTY, OR
CLACKAMAS COUNTY DEPT OF TRANSPORTATION,
OR
CLATSOP COUNTY, OR
COLUMBIA COUNTY, OR
COOS COUNTY, OR
COOS COUNTY HIGHWAY DEPARTMENT, OR
COUNTY OF HAWAII, OR
CROOK COUNTY, OR
CROOK COUNTY ROAD DEPARTMENT, OR
CURRY COUNTY, OR
DESCHUTES COUNTY, OR
DOUGLAS COUNTY, OR
EAST BATON ROUGE PARISH, LA
GILLIAM COUNTY, OR
GRANT COUNTY, OR
HARNEY COUNTY, OR
HARNEY COUNTY SHERIFFS OFFICE, OR
HAWAII COUNTY, HI
HOOD RIVER COUNTY, OR
JACKSON COUNTY, OR
JEFFERSON COUNTY, OR
JEFFERSON PARISH, LA
JOSEPHINE COUNTY GOVERNMENT, OR
LAFAYETTE CONSOLIDATED GOVERNMENT, LA
LAFAYETTE PARISH, LA
LAFAYETTE PARISH CONVENTION & VISITORS
COMMISSION
LAFOURCHE PARISH, LA
KAUAI COUNTY, HI
KLAMATH COUNTY, OR
LAKE COUNTY, OR
LANE COUNTY, OR
LINCOLN COUNTY, OR
LINN COUNTY, OR
LIVINGSTON PARISH, LA
MALHEUR COUNTY, OR
MAUI COUNTY, HI
MARION COUNTY, SALEM, OR
MORROW COUNTY, OR
MULTNOMAH COUNTY, OR
MULTNOMAH COUNTY BUSINESS AND
COMMUNITY SERVICES, OR
MULTNOMAH COUNTY SHERIFFS OFFICE, OR
MULTNOMAH LAW LIBRARY, OR
ORLEANS PARISH, LA
PLAQUEMINES PARISH, LA
POLK COUNTY, OR
RAPIDES PARISH, LA
SAINT CHARLES PARISH, LA
SAINT CHARLES PARISH PUBLIC SCHOOLS, LA
SAINT LANDRY PARISH, LA
SAINT TAMMANY PARISH, LA
SHERMAN COUNTY, OR
TERREBONNE PARISH, LA
TILLAMOOK COUNTY, OR
TILLAMOOK COUNTY SHERIFF'S OFFICE, OR
TILLAMOOK COUNTY GENERAL HOSPITAL, OR
UMATILLA COUNTY, OR
UNION COUNTY, OR

WALLOWA COUNTY, OR
WASCO COUNTY, OR
WASHINGTON COUNTY, OR
WEST BATON ROUGE PARISH, LA
WHEELER COUNTY, OR
YAMHILL COUNTY, OR
COUNTY OF BOX ELDER, UT
COUNTY OF CACHE, UT
COUNTY OF RICH, UT
COUNTY OF WEBER, UT
COUNTY OF MORGAN, UT
COUNTY OF DAVIS, UT
COUNTY OF SUMMIT, UT
COUNTY OF DAGGETT, UT
COUNTY OF SALT LAKE, UT
COUNTY OF TOOEELE, UT
COUNTY OF UTAH, UT
COUNTY OF WASATCH, UT
COUNTY OF DUCHESNE, UT
COUNTY OF UINTAH, UT
COUNTY OF CARBON, UT
COUNTY OF SANPETE, UT
COUNTY OF JUAB, UT
COUNTY OF MILLARD, UT
COUNTY OF SEVIER, UT
COUNTY OF EMERY, UT
COUNTY OF GRAND, UT
COUNTY OF BEVER, UT
COUNTY OF PIUTE, UT
COUNTY OF WAYNE, UT
COUNTY OF SAN JUAN, UT
COUNTY OF GARFIELD, UT
COUNTY OF KANE, UT
COUNTY OF IRON, UT
COUNTY OF WASHINGTON, UT

**OTHER AGENCIES INCLUDING ASSOCIATIONS,
BOARDS, DISTRICTS, COMMISSIONS, COUNCILS,
PUBLIC CORPORATIONS, PUBLIC DEVELOPMENT
AUTHORITIES, RESERVATIONS AND UTILITIES
INCLUDING BUT NOT LIMITED TO:**

BANKS FIRE DISTRICT, OR
BATON ROUGE WATER COMPANY
BEND METRO PARK AND RECREATION DISTRICT
BIENVILLE PARISH FIRE PROTECTION DISTRICT 6,
LA
BOARDMAN PARK AND RECREATION DISTRICT
CENTRAL CITY ECONOMIC OPPORTUNITY CORP, LA
CENTRAL OREGON INTERGOVERNMENTAL
COUNCIL
CITY OF BOGALUSA SCHOOL BOARD, LA
CLACKAMAS RIVER WATER
CLATSKANIE PEOPLE'S UTILITY DISTRICT
CLEAN WATER SERVICES
CONFEDERATED TRIBES OF THE UMATILLA INDIAN
RESERVATION
COOS FOREST PROTECTIVE ASSOCIATION
CHEHALEM PARK AND RECREATION DISTRICT
DAVID CROCKETT STEAM FIRE COMPANY #1, LA
EUGENE WATER AND ELECTRIC BOARD
HONOLULU INTERNATIONAL AIRPORT
HOODLAND FIRE DISTRICT #74
HOUSING AUTHORITY OF PORTLAND
ILLINOIS VALLEY FIRE DISTRICT
LAFAYETTE AIRPORT COMMISSION, LA

LAFOURCHE PARISH HEALTH UNIT – DHH-OPH
REGION 3
LOUISIANA PUBLIC SERVICE COMMISSION, LA
LOUISIANA WATER WORKS
MEDFORD WATER COMMISSION
MELHEUR COUNTY JAIL, OR
METRO REGIONAL GOVERNMENT
METRO REGIONAL PARKS
METROPOLITAN EXPOSITION RECREATION
COMMISSION
METROPOLITAN SERVICE DISTRICT (METRO)
MULTNOMAH EDUCATION SERVICE DISTRICT
NEW ORLEANS REDEVELOPMENT AUTHORITY, LA
NORTHEAST OREGON HOUSING AUTHORITY, OR
PORT OF BRANDON, OR
PORT OF MORGAN CITY, LA
PORTLAND DEVELOPMENT COMMISSION, OR
PORTLAND FIRE AND RESCUE
PORTLAND HOUSING CENTER, OR
OREGON COAST COMMUNITY ACTION
OREGON HOUSING AND COMMUNITY SERVICES
OREGON LEGISLATIVE ADMINISTRATION
ROGUE VALLEY SEWER, OR
SAINT LANDRY PARISH TOURIST COMMISSION
SAINT MARY PARISH REC DISTRICT 2
SAINT MARY PARISH REC DISTRICT 3
SAINT TAMMANY FIRE DISTRICT 4, LA
SALEM MASS TRANSIT DISTRICT
SEWERAGE AND WATER BOARD OF NEW ORLEANS,
LA
SOUTH LAFOURCHE LEVEE DISTRICT, LA
TRI-COUNTY METROPOLITAN TRANSPORTATION
DISTRICT OF OREGON
TUALATIN HILLS PARK & RECREATION DISTRICT
TUALATIN VALLEY FIRE & RESCUE
TUALATIN VALLEY WATER DISTRICT
WILLAMALANE PARK AND RECREATION DISTRICT
WILLAMETTE HUMANE SOCIETY

K-12 INCLUDING BUT NOT LIMITED TO:

ACADIA PARISH SCHOOL BOARD
BEAVERTON SCHOOL DISTRICT
BEND-LA PINE SCHOOL DISTRICT
BOGALUSA HIGH SCHOOL, LA
BOSSIER PARISH SCHOOL BOARD
BROOKING HARBOR SCHOOL DISTRICT
CADDO PARISH SCHOOL DISTRICT
CALCASIEU PARISH SCHOOL DISTRICT
CANBY SCHOOL DISTRICT
CANYONVILLE CHRISTIAN ACADEMY
CASCADE SCHOOL DISTRICT
CASCADES ACADEMY OF CENTRAL OREGON
CENTENNIAL SCHOOL DISTRICT
CENTRAL CATHOLIC HIGH SCHOOL
CENTRAL POINT SCHOOL DISTRICT NO.6
CENTRAL SCHOOL DISTRICT 13J
COOS BAY SCHOOL DISTRICT NO.9
CORVALLIS SCHOOL DISTRICT 509J
COUNTY OF YAMHILL SCHOOL DISTRICT 29
CULVER SCHOOL DISTRICT
DALLAS SCHOOL DISTRICT NO.2
DAVID DOUGLAS SCHOOL DISTRICT
DAYTON SCHOOL DISTRICT NO.8
DE LA SALLE N CATHOLIC HS

DESCHUTES COUNTY SCHOOL DISTRICT NO.6
DOUGLAS EDUCATIONAL DISTRICT SERVICE
DUFUR SCHOOL DISTRICT NO.29
EAST BATON ROUGE PARISH SCHOOL DISTRICT
ESTACADA SCHOOL DISTRICT NO.10B
FOREST GROVE SCHOOL DISTRICT
GEORGE MIDDLE SCHOOL
GLADSTONE SCHOOL DISTRICT
GRANTS PASS SCHOOL DISTRICT 7
GREATER ALBANY PUBLIC SCHOOL DISTRICT
GRESHAM BARLOW JOINT SCHOOL DISTRICT
HEAD START OF LANE COUNTY
HIGH DESERT EDUCATION SERVICE DISTRICT
HILLSBORO SCHOOL DISTRICT
HOOD RIVER COUNTY SCHOOL DISTRICT
JACKSON CO SCHOOL DIST NO.9
JEFFERSON COUNTY SCHOOL DISTRICT 509-J
JEFFERSON PARISH SCHOOL DISTRICT
JEFFERSON SCHOOL DISTRICT
JUNCTION CITY SCHOOLS, OR
KLAMATH COUNTY SCHOOL DISTRICT
KLAMATH FALLS CITY SCHOOLS
LAFAYETTE PARISH SCHOOL DISTRICT
LAKE OSWEGO SCHOOL DISTRICT 7J
LANE COUNTY SCHOOL DISTRICT 4J
LINCOLN COUNTY SCHOOL DISTRICT
LINN CO. SCHOOL DIST. 95C
LIVINGSTON PARISH SCHOOL DISTRICT
LOST RIVER JR/SR HIGH SCHOOL
LOWELL SCHOOL DISTRICT NO.71
MARION COUNTY SCHOOL DISTRICT
MARION COUNTY SCHOOL DISTRICT 103
MARIST HIGH SCHOOL, OR
MCMINNVILLE SCHOOL DISTRICT NOAO
MEDFORD SCHOOL DISTRICT 549C
MITCH CHARTER SCHOOL
MONROE SCHOOL DISTRICT NO.1J
MORROW COUNTY SCHOOL DIST, OR
MULTNOMAH EDUCATION SERVICE DISTRICT
MULTISENSORY LEARNING ACADEMY
MYRTLE PINT SCHOOL DISTRICT 41
NEAH-KAH-NIE DISTRICT NO.56
NEWBERG PUBLIC SCHOOLS
NESTUCCA VALLEY SCHOOL DISTRICT NO.101
NOBEL LEARNING COMMUNITIES
NORTH BEND SCHOOL DISTRICT 13
NORTH CLACKAMAS SCHOOL DISTRICT
NORTH DOUGLAS SCHOOL DISTRICT
NORTH WASCO CITY SCHOOL DISTRICT 21
NORTHWEST REGIONAL EDUCATION SERVICE
DISTRICT
ONTARIO MIDDLE SCHOOL
OREGON TRAIL SCHOOL DISTRICT NOA6
ORLEANS PARISH SCHOOL DISTRICT
PHOENIX-TALENT SCHOOL DISTRICT NOA
PLEASANT HILL SCHOOL DISTRICT
PORTLAND JEWISH ACADEMY
PORTLAND PUBLIC SCHOOLS
RAPIDES PARISH SCHOOL DISTRICT
REDMOND SCHOOL DISTRICT
REYNOLDS SCHOOL DISTRICT
ROGUE RIVER SCHOOL DISTRICT
ROSEBURG PUBLIC SCHOOLS
SCAPPOOSE SCHOOL DISTRICT 1J
SAINT TAMMANY PARISH SCHOOL BOARD, LA

SEASIDE SCHOOL DISTRICT 10
SHERWOOD SCHOOL DISTRICT 88J
SILVER FALLS SCHOOL DISTRICT 4J
SOUTH LANE SCHOOL DISTRICT 45J3
SOUTHERN OREGON EDUCATION SERVICE
DISTRICT
SPRINGFIELD PUBLIC SCHOOLS
SUTHERLIN SCHOOL DISTRICT
SWEET HOME SCHOOL DISTRICT NO.55
TERREBONNE PARISH SCHOOL DISTRICT
THE CATLIN GABEL SCHOOL
TIGARD-TUALATIN SCHOOL DISTRICT
UMATILLA MORROW ESD
WEST LINN WILSONVILLE SCHOOL DISTRICT
WILLAMETTE EDUCATION SERVICE DISTRICT
WOODBURN SCHOOL DISTRICT
YONCALLA SCHOOL DISTRICT
ACADEMY FOR MATH ENGINEERING & SCIENCE
(AMES), UT
ALIANZA ACADEMY, UT
ALPINE DISTRICT, UT
AMERICAN LEADERSHIP ACADEMY, UT
AMERICAN PREPARATORY ACADEMY, UT
BAER CANYON HIGH SCHOOL FOR SPORTS &
MEDICAL SCIENCES, UT
BEAR RIVER CHARTER SCHOOL, UT
BEAVER SCHOOL DISTRICT, UT
BEEHIVE SCIENCE & TECHNOLOGY ACADEMY
(BSTA), UT
BOX ELDER SCHOOL DISTRICT, UT
CBA CENTER, UT
CACHE SCHOOL DISTRICT, UT
CANYON RIM ACADEMY, UT
CANYONS DISTRICT, UT
CARBON SCHOOL DISTRICT, UT
CHANNING HALL, UT
CHARTER SCHOOL LEWIS ACADEMY, UT
CITY ACADEMY, UT
DAGGETT SCHOOL DISTRICT, UT
DAVINCI ACADEMY, UT
DAVIS DISTRICT, UT
DUAL IMMERSION ACADEMY, UT
DUCHESNE SCHOOL DISTRICT, UT
EARLY LIGHT ACADEMY AT DAYBREAK, UT
EAST HOLLYWOOD HIGH, UT
EDITH BOWEN LABORATORY SCHOOL, UT
EMERSON ALCOTT ACADEMY, UT
EMERY SCHOOL DISTRICT, UT
ENTHEOS ACADEMY, UT
EXCELSIOR ACADEMY, UT
FAST FORWARD HIGH, UT
FREEDOM ACADEMY, UT
GARFIELD SCHOOL DISTRICT, UT
GATEWAY PREPARATORY ACADEMY, UT
GEORGE WASHINGTON ACADEMY, UT
GOOD FOUNDATION ACADEMY, UT
GRAND SCHOOL DISTRICT, UT
GRANITE DISTRICT, UT
GUADALUPE SCHOOL, UT
HAWTHORN ACADEMY, UT
INTECH COLLEGIATE HIGH SCHOOL, UT
IRON SCHOOL DISTRICT, UT
ITINERIS EARLY COLLEGE HIGH, UT
JOHN HANCOCK CHARTER SCHOOL, UT
JORDAN DISTRICT, UT

JUAB SCHOOL DISTRICT, UT
KANE SCHOOL DISTRICT, UT
KARL G MAESER PREPARATORY ACADEMY, UT
LAKEVIEW ACADEMY, UT
LEGACY PREPARATORY ACADEMY, UT
LIBERTY ACADEMY, UT
LINCOLN ACADEMY, UT
LOGAN SCHOOL DISTRICT, UT
MARIA MONTESSORI ACADEMY, UT
MERIT COLLEGE PREPARATORY ACADEMY, UT
MILLARD SCHOOL DISTRICT, UT
MOAB CHARTER SCHOOL, UT
MONTICELLO ACADEMY, UT
MORGAN SCHOOL DISTRICT, UT
MOUNTAINVILLE ACADEMY, UT
MURRAY SCHOOL DISTRICT, UT
NAVIGATOR POINTE ACADEMY, UT
NEBO SCHOOL DISTRICT, UT
NO UT ACAD FOR MATH ENGINEERING & SCIENCE
(NUAMES), UT
NOAH WEBSTER ACADEMY, UT
NORTH DAVIS PREPARATORY ACADEMY, UT
NORTH SANPETE SCHOOL DISTRICT, UT
NORTH STAR ACADEMY, UT
NORTH SUMMIT SCHOOL DISTRICT, UT
ODYSSEY CHARTER SCHOOL, UT
OGDEN PREPARATORY ACADEMY, UT
OGDEN SCHOOL DISTRICT, UT
OPEN CLASSROOM, UT
OPEN HIGH SCHOOL OF UTAH, UT
OQUIRRH MOUNTAIN CHARTER SCHOOL, UT
PARADIGM HIGH SCHOOL, UT
PARK CITY SCHOOL DISTRICT, UT
PINNACLE CANYON ACADEMY, UT
PIUTE SCHOOL DISTRICT, UT
PROVIDENCE HALL, UT
PROVO SCHOOL DISTRICT, UT
QUAIL RUN PRIMARY SCHOOL, UT
QUEST ACADEMY, UT
RANCHES ACADEMY, UT
REAGAN ACADEMY, UT
RENAISSANCE ACADEMY, UT
RICH SCHOOL DISTRICT, UT
ROCKWELL CHARTER HIGH SCHOOL, UT
SALT LAKE ARTS ACADEMY, UT
SALT LAKE CENTER FOR SCIENCE EDUCATION, UT
SALT LAKE SCHOOL DISTRICT, UT
SALT LAKE SCHOOL FOR THE PERFORMING ARTS,
UT
SAN JUAN SCHOOL DISTRICT, UT
SEVIER SCHOOL DISTRICT, UT
SOLDIER HOLLOW CHARTER SCHOOL, UT
SOUTH SANPETE SCHOOL DISTRICT, UT
SOUTH SUMMIT SCHOOL DISTRICT, UT
SPECTRUM ACADEMY, UT
SUCCESS ACADEMY, UT
SUCCESS SCHOOL, UT
SUMMIT ACADEMY, UT
SUMMIT ACADEMY HIGH SCHOOL, UT
SYRACUSE ARTS ACADEMY, UT
THOMAS EDISON - NORTH, UT
TIMPANOGOS ACADEMY, UT
TINTIC SCHOOL DISTRICT, UT
TOOELE SCHOOL DISTRICT, UT

TUACAHN HIGH SCHOOL FOR THE PERFORMING ARTS , UT
UINTAH RIVER HIGH , UT
UINTAH SCHOOL DISTRICT , UT
UTAH CONNECTIONS ACADEMY , UT
UTAH COUNTY ACADEMY OF SCIENCE , UT
UTAH ELECTRONIC HIGH SCHOOL , UT
UTAH SCHOOLS FOR DEAF & BLIND , UT
UTAH STATE OFFICE OF EDUCATION , UT
UTAH VIRTUAL ACADEMY , UT
VENTURE ACADEMY , UT
VISTA AT ENTRADA SCHOOL OF PERFORMING ARTS AND TECHNOLOGY , UT
WALDEN SCHOOL OF LIBERAL ARTS , UT
WASATCH PEAK ACADEMY , UT
WASATCH SCHOOL DISTRICT , UT
WASHINGTON SCHOOL DISTRICT , UT
WAYNE SCHOOL DISTRICT , UT
WEBER SCHOOL DISTRICT , UT
WEILENMANN SCHOOL OF DISCOVERY , UT

HIGHER EDUCATION

ARGOSY UNIVERSITY
BATON ROUGE COMMUNITY COLLEGE, LA
BIRTHINGWAY COLLEGE OF MIDWIFERY
BLUE MOUNTAIN COMMUNITY COLLEGE
BRIGHAM YOUNG UNIVERSITY - HAWAII
CENTRAL OREGON COMMUNITY COLLEGE
CENTENARY COLLEGE OF LOUISIANA
CHEMEKETA COMMUNITY COLLEGE
CLACKAMAS COMMUNITY COLLEGE
COLLEGE OF THE MARSHALL ISLANDS
COLUMBIA GORGE COMMUNITY COLLEGE
CONCORDIA UNIVERSITY
GEORGE FOX UNIVERSITY
KLAMATH COMMUNITY COLLEGE DISTRICT
LANE COMMUNITY COLLEGE
LEWIS AND CLARK COLLEGE
LINFIELD COLLEGE
LINN-BENTON COMMUNITY COLLEGE
LOUISIANA COLLEGE, LA
LOUISIANA STATE UNIVERSITY
LOUISIANA STATE UNIVERSITY HEALTH SERVICES
MARYLHURST UNIVERSITY
MT. HOOD COMMUNITY COLLEGE
MULTNOMAH BIBLE COLLEGE
NATIONAL COLLEGE OF NATURAL MEDICINE
NORTHWEST CHRISTIAN COLLEGE
OREGON HEALTH AND SCIENCE UNIVERSITY
OREGON INSTITUTE OF TECHNOLOGY
OREGON STATE UNIVERSITY
OREGON UNIVERSITY SYSTEM
PACIFIC UNIVERSITY
PIONEER PACIFIC COLLEGE
PORTLAND COMMUNITY COLLEGE
PORTLAND STATE UNIVERSITY
REED COLLEGE
RESEARCH CORPORATION OF THE UNIVERSITY OF HAWAII
ROGUE COMMUNITY COLLEGE
SOUTHEASTERN LOUISIANA UNIVERSITY

SOUTHERN OREGON UNIVERSITY (OREGON UNIVERSITY SYSTEM)
SOUTHWESTERN OREGON COMMUNITY COLLEGE
TULANE UNIVERSITY
TILLAMOOK BAY COMMUNITY COLLEGE
UMPQUA COMMUNITY COLLEGE
UNIVERSITY OF HAWAII BOARD OF REGENTS
UNIVERSITY OF HAWAII-HONOLULU COMMUNITY COLLEGE
UNIVERSITY OF OREGON-GRADUATE SCHOOL
UNIVERSITY OF PORTLAND
UNIVERSITY OF NEW ORLEANS
WESTERN OREGON UNIVERSITY
WESTERN STATES CHIROPRACTIC COLLEGE
WILLAMETTE UNIVERSITY
XAVIER UNIVERSITY
UTAH SYSTEM OF HIGHER EDUCATION, UT
UNIVERSITY OF UTAH, UT
UTAH STATE UNIVERSITY, UT
WEBER STATE UNIVERSITY, UT
SOUTHERN UTAH UNIVERSITY, UT
SNOW COLLEGE, UT
DIXIE STATE COLLEGE, UT
COLLEGE OF EASTERN UTAH, UT
UTAH VALLEY UNIVERSITY, UT
SALT LAKE COMMUNITY COLLEGE, UT
UTAH COLLEGE OF APPLIED TECHNOLOGY, UT

STATE AGENCIES

ADMIN. SERVICES OFFICE
BOARD OF MEDICAL EXAMINERS
HAWAII CHILD SUPPORT ENFORCEMENT AGENCY
HAWAII DEPARTMENT OF TRANSPORTATION
HAWAII HEALTH SYSTEMS CORPORATION
OFFICE OF MEDICAL ASSISTANCE PROGRAMS
OFFICE OF THE STATE TREASURER
OREGON BOARD OF ARCHITECTS
OREGON CHILD DEVELOPMENT COALITION
OREGON DEPARTMENT OF EDUCATION
OREGON DEPARTMENT OF FORESTRY
OREGON DEPT OF TRANSPORTATION
OREGON DEPT. OF EDUCATION
OREGON LOTTERY
OREGON OFFICE OF ENERGY
OREGON STATE BOARD OF NURSING
OREGON STATE DEPT OF CORRECTIONS
OREGON STATE POLICE
OREGON TOURISM COMMISSION
OREGON TRAVEL INFORMATION COUNCIL
SANTIAM CANYON COMMUNICATION CENTER
SEIU LOCAL 503, OPEU
SOH- JUDICIARY CONTRACTS AND PURCH
STATE DEPARTMENT OF DEFENSE, STATE OF HAWAII
STATE OF HAWAII
STATE OF HAWAII, DEPT. OF EDUCATION
STATE OF LOUISIANA
STATE OF LOUISIANA DEPT. OF EDUCATION
STATE OF LOUISIANA, 26TH JUDICIAL DISTRICT
ATTORNEY
STATE OF UTAH

CITY OF TUCSON, RFP# 192163, MAINTENANCE, RE SUPPLIES, PARTS, EQUIPMENT, MATERIALS Attachment B - Price P

Estimated Item			
Line #	Usage	Product Description	Manufacturer Name
1	484,000	Fluorescent Linear Lamp,T8,Cool,4100K	GE LIGHTING
2	130,000	Fluorescent Linear Lamp,T8,Cool,4100K	GE LIGHTING
3	77,000	Standard Battery,AA,Alkaline,PK24	DURACELL
4	66,000	Fluorescent Linear Lamp,T8,Neutral,3500K	GE LIGHTING
5	62,000	Trash Bags,45 gal.,2.00 mil,PK100	TOUGH GUY
6	57,000	Standard Battery,AAA,Alkaline,PK24	DURACELL
7	56,000	Insect Repellent,Aerosol,6 oz.	OFF
8	56,000	Fluorescent Linear Lamp,T12,Cool,4100K	GE LIGHTING
9	55,000	Fluorescent Lamp,T8,Very Cool,5000K	GE LIGHTING
10	44,000	Safety Glasses,Clear,Uncoated	CONDOR
11	43,000	Std Cap.Pleated Filter,20x25x2,MERV7	AIR HANDLER
12	43,000	Toilet Bowl Cleaner,32 oz.,Bottle	TOUGH GUY
13	40,000	Std Cap.Pleated Filter,16x20x2,MERV7	AIR HANDLER
14	38,000	Std Cap.Pleated Filter,16x25x2,MERV7	AIR HANDLER
15	38,000	Std Cap.Pleated Filter,20x20x2,MERV7	AIR HANDLER
16	37,000	Knit Gloves,L,Natural,PR	CONDOR
17	33,000	Pavement Repair Patch,60 lb.,Bag	PERMA-PATCH
18	33,000	Jersey Gloves,9-1/2",L,Brown,PR	CONDOR
19	33,000	Safety Glasses,Clear Lens,Clear Frame	HONEYWELL UVEX
20	32,000	Duct Tape,48mm x 55m,11 mil,Silver	NASHUA
21	30,000	Flat Mop Pad,Microfiber	RUBBERMAID
22	29,000	Electrical Tape,7 mil,3/4" x 66 ft.,Blk	SCOTCH
23	29,000	Electronic Ballast,T8 Lamps,120/277V	PHILIPS ADVANCE
24	27,000	Std Cap.Pleated Filter,24x24x2,MERV7	AIR HANDLER
25	27,000	Standard Battery,D,Alkaline,PK12	DURACELL
26	26,000	Fluorescent Linear Lamp,T8,Cool,4100K	GE LIGHTING
27	25,000	Fluorescent Lamp,T8,48In. L,32W,4100K	LUMAPRO
28	24,000	Disposable Gloves,Nitrile,L,Blue,PK100	ANSELL
29	24,000	Toilet Brush,Fiber,12"	TOUGH GUY
30	23,000	Fluorescent Linear Lamp,T8,Cool,4100K	GE LIGHTING
31	23,000	Roll,Hardwound,10",800 ft.,White,PK6	GEORGIA-PACIFIC
32	23,000	Jersey Gloves,9-1/2",L,Brown,PR	CONDOR
33	23,000	High Cap.Pleated Filter,16x25x2,MERV8	AIR HANDLER
34	23,000	High Cap.Pleated Filter,16x20x2,MERV8	AIR HANDLER
35	22,000	String Wet Mop,24 oz., Cotton	TOUGH GUY
36	21,000	High Cap.Pleated Filter,20x20x2,MERV8	AIR HANDLER
37	20,000	Fluorescent Lamp,T8,Daylight,6500K	GE LIGHTING

38	20,000 Battery,123,Lithium,3V	DURACELL
39	20,000 Disposable Gloves,Nitrile,XL,Blue,PK100	ANSELL
40	20,000 High Cap.Pleated Filter,24x24x2,MERV8	AIR HANDLER
41	19,000 Standard Battery,C,Alkaline,PK12	DURACELL
42	19,000 Barricade Tape,Yellow/Black,1000ft x 3In	GRAINGER APPROVED
43	18,000 Single Fold Sheets,Brn,Envision(R),PK16	GEORGIA-PACIFIC
44	18,000 Fluorescent Linear Lamp,T8,Cool,4100K	GE LIGHTING
45	17,000 High Cap.Pleated Filter,20x25x2,MERV8	AIR HANDLER
46	17,000 Trigger Sprayer,32 oz.,Red/White	TOUGH GUY
47	17,000 Safety Glasses,Smoke Mirror	JACKSON SAFETY
48	16,000 Standard Battery,9V,Alkaline,PK12	DURACELL
49	16,000 Std Cap.Pleated Filter,20x20x1,MERV7	AIR HANDLER
50	15,000 Electronic Ballast,T8 Lamps,120/277V	PHILIPS ADVANCE
51	15,000 Trash Bags,40 to 45 gal.,16 micron,PK250	TOUGH GUY
52	15,000 Jersey Gloves,9-1/2",L,Brown,PR	CONDOR
53	15,000 Glue Trap,3/16"L x 7-1/2"W x 4"H	CATCHMASTER
54	15,000 Fluorescent Linear Lamp,T12,Cool,4100K	GE LIGHTING
55	15,000 Marking Paint,17 oz.,Caution BI/APWA BI	RUST-OLEUM
56	15,000 Breaker Kit,Vacuum	SLOAN
57	14,000 CutRes Gloves,XL,Yellow,PR	ANSELL
58	14,000 Leather Gloves,Patch Palm,L,PR	CONDOR
59	14,000 Std Cap.Pleated Filter,20x24x2,MERV7	AIR HANDLER
60	13,000 CutOff Wheel,A60T,4-1/2"x.045"x7/8"	DEWALT
61	13,000 Sand Bag, White,26 in L, 14 in W,PK100	GRAINGER APPROVED
62	13,000 Coated Gloves,Palm and Fingers,XL,PR	CONDOR
63	13,000 Leather Drivers Gloves,Cowhide,L,PR	CONDOR
64	13,000 Leather Drivers Gloves,Cowhide,XL,PR	CONDOR
65	12,000 Std Cap.Pleated Filter,12x24x2,MERV7	AIR HANDLER
66	12,000 Safety Glasses,Gray	CONDOR
67	12,000 Std Cap.Pleated Filter,20x25x1,MERV7	AIR HANDLER
68	12,000 Maintenance Absorbent,40 lb.,Bag	OIL-DRI
69	12,000 Standard Battery,AA,Lithium,PK8	ENERGIZER
70	12,000 Mechanics Glove,XL,Black/Gray,PR	IRONCLAD
71	12,000 Water Diaphragm Assembly	ACORN
72	11,000 Disposable Respirator,N95,Universal,PK10	3M
73	11,000 Hand Cleaning Towels,10" x 12" ,Citrus	SCRUBS
74	11,000 Markng Paint,17 oz.,Cautn Blue/APWA Blue	RUST-OLEUM
75	11,000 Hand Warmer,2-1/4 in. x 3-1/2 in.,PR	HOTHANDS
76	11,000 Disposable Gloves,Nitrile,L,Black,PK100	MICROFLEX
77	11,000 Mechanics Glove,L,Black/Gray,Neoprene,PR	IRONCLAD
78	11,000 Wasp and Hornet Killer,Aerosol,20 oz.	TOUGH GUY
79	11,000 Roll,Hardwound,7-7/8",800 ft.,Brown,PK6	GEORGIA-PACIFIC
80	11,000 Knit Gloves,XL,Natural,PR	CONDOR
81	11,000 Fluorescent Linear Lamp,T5,Cool,4100K	GE LIGHTING
82	11,000 Fluorescent Lamp,T12,Daylight,6500K	GE LIGHTING
83	11,000 Coated Gloves,XL,Black/Red,PR	HONEYWELL
84	11,000 Disposable Gloves,Latex,XL,Blue,PK50	MICROFLEX

85	11,000 Std Cap.Pleated Filter,16x25x1,MERV7	AIR HANDLER
86	10,000 Toilet Paper,Envision(R),Jumbo,2Ply,PK8	GEORGIA-PACIFIC
87	10,000 Fluorescent Linear Lamp,T8,Warm,3000K	GE LIGHTING
88	10,000 Fluorescent Linear Lamp,T8,Cool,4100K	GE LIGHTING
89	10,000 Fluorescent Linear Lamp,T8,Cool,4100K	GE LIGHTING
90	10,000 High Cap.Pleated Filter,20x20x1,MERV8	AIR HANDLER
91	10,000 Std Cap.Pleated Filter,16x20x1,MERV7	AIR HANDLER
92	10,000 Hand Sanitizer,Bottle,Gel	PURELL
93	10,000 Bleach,1 gal.,Chlorine,Bottle,PK3	TOUGH GUY
94	10,000 Safety Glasses,Clear	CONDOR
95	10,000 Corrugated Moving/Storage Box,32 ECT	GRAINGER APPROVED
96	10,000 Lantern Battery,Heavy Dty,6V,Spring Term	RAYOVAC
97	10,000 Disposable Gloves,Nitrile,XL,Black,PK100	MICROFLEX
98	10,000 Disposable Gloves,Nitrile,XL,Black,PK100	MICROFLEX
99	9,000 High Cap.Pleated Filter,20x24x2,MERV8	AIR HANDLER
100	9,000 Athletic Field Striping Paint,White	RUST-OLEUM
101	9,000 Diaphragm,Black Rubber	SLOAN
102	9,000 Electronic Ballast,T8 Lamps,120/277V	GE LIGHTING
103	9,000 Fluorescent Lamp,T8,48In. L,32W,5000K	LUMAPRO
104	9,000 Disposable Gloves,Nitrile,M,Blue,PK100	ANSELL
105	9,000 Disposable Wipes,Hydroknit(R)	WYPALL
106	9,000 Coin Cell,2032,Lithium,3V	GRAINGER APPROVED
107	9,000 Toilet Paper,Envision(R),2Ply,Pk80	GEORGIA-PACIFIC
108	9,000 String Wet Mop,20 oz., Cotton	TOUGH GUY
109	9,000 Plug-In CFL,13W,Non-Dim,4100K,10,000 hr	GE LIGHTING
110	9,000 LED Tube,T8,LED,Cool,1750 lm,12.0W,4000K	GE LIGHTING
111	9,000 Brake Parts Cleaner,20 oz. Aerosol	CRC
112	9,000 Coated Gloves,L,Black/Red,PR	HONEYWELL
113	9,000 Disposable Gloves,Latex,L,Natural,PK100	MICROFLEX
114	9,000 Recycled Trash Bags,60 gal.,Black,PK50	TOUGH GUY
115	8,000 Microfiber Cloth,16" x 16",Blue,1/EA	TOUGH GUY
116	8,000 Leather Gloves,Safety Cuff,XL,PR	CONDOR
117	8,000 Fluorescent Linear Lamp,T8,Cool,4100K	GE LIGHTING
118	8,000 Repair Kit,Toilet,3.5 GPF	SLOAN
119	8,000 CutOff Whl,Gemini 4-1/2"x.045"x7/8"	NORTON
120	8,000 Fluorescent Linear Lamp,T8,Cool,4100K	GE LIGHTING
121	8,000 Inside Cover,Plastic	SLOAN
122	8,000 Chemical Splash/Impact Resistant Goggles	CONDOR
123	8,000 Wasp and Hornet Killer,Aerosol,14 oz.	CRC
124	8,000 U-Shaped Fluorescent Lamp,T8,4100K	GE LIGHTING
125	8,000 Leather Gloves,Patch Palm,XL,PR	CONDOR
126	8,000 Glass Cleaner,Aerosol Can,20 oz.	SPRAYWAY
127	8,000 Trash Bags,40 to 45 gal.,1.10 mil,PK100	TOUGH GUY
128	8,000 Coated Gloves,Palm and Fingers,XL,PR	CONDOR
129	8,000 Mobilgrease XHP 222, Grease, 13.7 oz.	MOBIL
130	8,000 Marking Paint,17 oz.,White	RUST-OLEUM
131	8,000 Toilet Paper,Compact(R),Coreless,PK36	GEORGIA-PACIFIC

132	8,000 Fluorescent Lamp,T8,48In. L,32W,3500K	LUMAPRO
133	8,000 Hvy Dty Penetrating Solvent,Aerosol,11oz	BLASTER
134	8,000 Fluorescent Linear Lamp,T8,Cool,4100K	GE LIGHTING
135	8,000 Coated Gloves,Palm and Fingers,L,10",PR	CONDOR
136	8,000 Coated Gloves,Palm and Fingers,XL,PR	MCR SAFETY
137	7,000 Disposable Gloves,Nitrile,M,Black,PK100	MICROFLEX
138	7,000 Preprinted Bottle,32 oz.,White/Clear	TOUGH GUY
139	7,000 Shop Towel Roll,Double Re-Creped	SCOTT
140	7,000 Pre-Moistened Cleaning Tissues,PK100	BAUSCH & LOMB
141	7,000 Leather Gloves,Knit Wrist,L,PR	CONDOR
142	7,000 Lubricant,Aerosol Can,16 oz.	WD-40
143	7,000 Fluorescent Linear Lamp,T8,Cool,4100K	GE LIGHTING
144	7,000 LED Lamp,4000K,Indoor,15W,Glass	GE LIGHTING
145	7,000 Windshield Wash Cleaner/Delcer,1 Gal	SPLASH
146	7,000 Line Marking Paint,17 oz.,White	RUST-OLEUM
147	7,000 Utility Blade,2 Points,2-7/16" L,PK5	STANLEY
148	7,000 Multifold Sheets,Brown,Envision(R),PK16	GEORGIA-PACIFIC
149	7,000 Sports Drink Mix,Lemon-Lime	GATORADE
150	7,000 Sports Drink Mix,Orange	GATORADE
151	7,000 Mechanics Glove,M,Black/Gray,Neoprene,PR	IRONCLAD
152	7,000 Electronic Ballast,T8 Lamps,120/277V	PHILIPS ADVANCE
153	7,000 Disposable Gloves,Nitrile,L,Orange,PK100	MICROFLEX
154	7,000 Mechanics Glove,2XL,Black/Gray,PR	IRONCLAD
155	7,000 Sleeve,Safety,48 In, Clear	LUMAPRO
156	7,000 Toilet Paper,Compact,Coreless,2Ply,PK18	GEORGIA-PACIFIC
157	7,000 Leather Gloves,Safety Cuff,L,PR	CONDOR
158	7,000 Safety Glasses,Clear	CONDOR
159	7,000 Liq. Germicidal Bleach,121 oz.Bottle,PK3	CLOROX
160	7,000 Water Softener Pellets,40 lb.	DIAMOND CRYSTAL
161	7,000 Vacuum Breaker Repair Kit	SLOAN
162	7,000 Trash Bags,42 gal.,PK20	TOUGH GUY
163	7,000 LED Tube,T8 Shape,2100 lm,15.0W,5000K	GE LIGHTING
164	7,000 Combination Padlock,Center,Black/Silver	MASTER LOCK
165	7,000 Multifold Sheets,White,Signature(R),PK16	GEORGIA-PACIFIC
166	6,000 LED Lamp,4000K,Indoor,18W,Glass	GE LIGHTING
167	6,000 Lamp Holder,660 Watts	HUBBELL WIRING DEVI
168	6,000 CompostableTrash Bags,PK5	TOUGH GUY
169	6,000 Disposable Gloves,Nitrile,XL,Blue,PK50	MICROFLEX
170	6,000 Wasp and Hornet Killer,14 oz.	RAID
171	6,000 Plug-In CFL,26W,Dimmable,4100K,17,000 hr	GE LIGHTING
172	6,000 Insect Repellent,Aerosol,6.5 oz.	REPEL
173	6,000 Safety Glasses,Clear	JACKSON SAFETY
174	6,000 Trash Bags,20 to 30 gal.,10 micron,PK500	TOUGH GUY
175	6,000 Repair Kit,Handle	SLOAN
176	6,000 Std Cap.Pleated Filter,16x24x2,MERV7	AIR HANDLER
177	6,000 Safety Glasses,Smoke	SMITH & WESSON
178	6,000 Fluorescent Linear Lamp,T8,Cool,4100K	GE LIGHTING

179	6,000 Traffic Cone,36In,Orange	GRAINGER APPROVED
180	6,000 Universal Absorbent,25 lb.,Bag	EP MINERALS
181	6,000 LED Lamp,A19Shape,800 lm,2700K	PHILIPS
182	6,000 Trash Bags,11 to 13 gal.,0.75 mil,PK50	TOUGH GUY
183	6,000 Line Marking Paint,17 oz.,Fl Green	RUST-OLEUM
184	6,000 Dispenser,Hardwound,Push Lever,Plastic	GEORGIA-PACIFIC
185	6,000 Sanding Hand Pad,Alum. Oxide,VF	SCOTCH-BRITE
186	6,000 Elbow,90 Deg,Wrot Copper,3/4" Tube	NIBCO
187	6,000 LED Lamp,1500 lm,14W,A-Shape,5000K	PHILIPS
188	6,000 Fluorescent Linear Lamp,T5,Cool,4100K	GE LIGHTING
189	6,000 Repair Kit,Toilet,1.6 GPF	SLOAN
190	6,000 Plug-In CFL,40W,Dimmable,4100K,20,000 hr	GE LIGHTING
191	6,000 Lawn Rake,Steel,54 In,24 Tines	WESTWARD
192	6,000 Plug-In CFL,13W,Non-Dim,2700K,10,000 hr	GE LIGHTING
193	6,000 Microfiber Cloth,16" x 16",Green,1/EA	TOUGH GUY
194	6,000 Ballpoint Pen,Retractable,Med,Blk,PK12	ZEBRA PEN
195	6,000 Ballpoint Pen,Retractable,Med,Blue,PK12	ZEBRA PEN
196	6,000 Fluorescent Linear Lamp,T5,Neutral,3500K	GE LIGHTING
197	6,000 Plug-In CFL,26W,Dimmable,3500K,17,000 hr	GE LIGHTING
198	6,000 Std Cap.Pleated Filter,16x16x2,MERV7	AIR HANDLER
199	6,000 Coated Gloves,Palm and Fingers,9,PR	ANSELL
200	6,000 Lubricant,Aerosol Can,12 oz.	WD-40
201	6,000 Disposable Gloves,Nitrile,XL,Blue,PK100	CONDOR
202	6,000 Desk Recycling Container,Blue,7 gal.	RUBBERMAID
203	6,000 Sealant Tape,1/2 In. W,260 In. L	ANTI-SEIZE TECHNOLOG
204	5,000 Sports Drink Mix,Fruit Punch,PK8	GATORADE
205	5,000 Disposable Gloves,Nitrile,L,Blue,PK100	CONDOR
206	5,000 High Cap.Pleated Filter,12x24x2,MERV8	AIR HANDLER
207	5,000 Disposable Gloves,Nitrile,XL,Blue,PK100	CONDOR
208	5,000 Gen Purpose Handheld Light,LED,Yellow	GRAINGER APPROVED
209	5,000 Sports Drink Mix,Fruit Punch	GATORADE
210	5,000 Rubbing Alcohol,Antiseptics,Bottle	MEDIQUE
211	5,000 Elctrical Tape,8.5 mil,3/4" x 66 ft.,Blk	SCOTCH
212	5,000 Disposable Gloves,Nitrile,XL,Blue,PK50	SHOWA
213	5,000 Toilet Seat,Open Front,18-3/8 In	BEMIS
214	5,000 Trim To Fit Foam Filter,15x24x1/4"	AIR HANDLER
215	5,000 Plug,5-15P,15A,125V	HUBBELL WIRING DEVI
216	5,000 Water Chamber Assembly	ACORN
217	5,000 String Wet Mop,16 oz., Cotton	TOUGH GUY
218	5,000 Sponge,4-3/16"L,6"W,Cellulose,Yw	TOUGH GUY
219	5,000 Scrubber Sponge,9"L,6"W,Nylon,Grn,PK15	TOUGH GUY
220	5,000 Duct Tape,48mm x 55m,9 mil,Silver	NASHUA
221	5,000 Safety Glasses,Clear,Uncoated	CONDOR
222	5,000 Sponge,6"L,4-1/4"W,Cellulose,Yellow	3M
223	5,000 Diesel Exhaust Fluid DEF,2.5 Gal.	VALVOLINE
224	5,000 Toilet Bowl Cleaner,32 oz.,Bottle	TOUGH GUY
225	5,000 Inverted Striping Paint,White	RUST-OLEUM

226	5,000 Fluorescent Linear Lamp,T8,Cool,4100K	GE LIGHTING
227	5,000 Cleaner/Degreaser,1 gal.,Jug	SIMPLE GREEN
228	5,000 Integrated LED Tube,T8,4000K,Cool	GE LIGHTING
229	5,000 Disc,Molded	SLOAN
230	5,000 Industrial Grade Steel Wool,Coarse,PK16	GRAINGER APPROVED
231	5,000 Coin Cell,2032,Lithium,3V,PK2	DURACELL
232	5,000 LED Lamp,14W,2100 lm,4000K	PHILIPS
233	5,000 Roll,Hardwound,7-7/8",1000 ft.,White,PK6	GEORGIA-PACIFIC
234	5,000 Sports Drink Mix,Glacier Freeze	GATORADE
235	5,000 Leather Drivers Gloves,Cowhide,M,PR	CONDOR
236	5,000 Liquid Disinfectant Cleaner,32 oz.Bottle	DIVERSEY
237	5,000 Duplex Wall Plate,1 Gang,Silver	HUBBELL WIRING DEVI
238	5,000 Standard Battery,AA,Alkaline,PK24	ENERGIZER
239	5,000 Disposable Gloves,Vinyl,L,Clear,PK100	CONDOR
240	5,000 LED Lamp,T8 Bulb Shape,10.0W,1600 lm	PHILIPS
241	5,000 Disposable Gloves,Latex,XL,Natural,PK100	MICROFLEX
242	5,000 Cable Tie,Standard,14.5 in.,Blk,PK100	POWER FIRST
243	5,000 Broom Handle,Wood,Natural Wood,60"	TOUGH GUY
244	5,000 Sports Drink Mix,Riptide Rush	GATORADE
245	5,000 Paint Brush,Chip,2"	WOOSTER
246	5,000 Disposable Gloves,Nitrile,L,Black,PK100	MICROFLEX
247	5,000 White Relief Valve,Toilets	SLOAN
248	5,000 Guide Assembly,Toilets and Urinals	SLOAN
249	5,000 Plug-In CFL,7.0W,Non-Dim,4100K,10,000 hr	GE LIGHTING
250	5,000 Paint Brush,Flat Sash,3"	GRAINGER APPROVED
251	5,000 Rust Preventative Spray Paint,Black,15oz	RUST-OLEUM
252	5,000 Emergency Light,3.6W,4-1/4In H,10In L	LITHONIA LIGHTING
253	5,000 Plug-In CFL,40W,Dimmable,3500K,20,000 hr	GE LIGHTING
254	5,000 Multifold Sheets,White,Envision(R),PK16	GEORGIA-PACIFIC
255	5,000 Plug-In CFL,32W,Dimmable,4100K,17,000 hr	GE LIGHTING
256	5,000 Wastebasket,Rectangular,7 gal.,Black	TOUGH GUY
257	5,000 Lubricant,Aerosol Can,11 oz.	WD-40
258	5,000 Sports Drink Mix,Lemon-Lime,PK8	GATORADE
259	5,000 All Purpose Cleaner,Liquid,1 gal.	TOUGH GUY
260	5,000 Broom Handle,Wood,Tan,60"	TOUGH GUY
261	5,000 Disposable Gloves,Nitrile,XL,Blue,PK50	MICROFLEX
262	5,000 Smoke Alarm,Photoelectric,1-9/64 in. H	FIRST ALERT
263	5,000 Hand Sanitizer,Bottle,Liquid,PK24	PURELL
264	4,000 Plug-In CFL,42W,Dimmable,4100K,17,000 hr	GE LIGHTING
265	4,000 Terry Towels,Cotton,PK12	GRAINGER APPROVED
266	4,000 Water Pitcher Cartridge,6In,0.5 Mic	DUPONT
267	4,000 Cut Resistant Gloves,L,Blue/Gray,PR	ANSELL
268	4,000 Sports Drink Mix,Fruit Punch	GATORADE
269	4,000 Coated Gloves,Full,10,9-1/2",PR	ANSELL
270	4,000 String Wet Mop,22 oz. Cotton	TOUGH GUY
271	4,000 Trash Grabber,Steel,36" L	UNGER
272	4,000 Disposable Respirator,N95,Universal,PK20	3M

273	4,000 Angle Broom,Head and Handle,12",Yellow	TOUGH GUY
274	4,000 Utility Knife,6 In.,Gray	STANLEY
275	4,000 Sports Drink Mix,Riptide Rush	GATORADE
276	4,000 High Cap.Pleated Filter,24x24x2,MERV10	AIR HANDLER
277	4,000 String Wet Mop,26 oz. Cotton	TOUGH GUY
278	4,000 Sports Drink Mix,Lemon-Lime	GATORADE
279	4,000 Sports Drink Mix,Orange	GATORADE
280	4,000 Smoke Alarm,Ionization,3V	KIDDE
281	4,000 Std Cap.Pleated Filter,18x24x2,MERV7	AIR HANDLER
282	4,000 Toilet Seat Cover,15" x 10-1/8",PK20	TOUGH GUY
283	4,000 Cleaner Stick,1-1/4" W	TOUGH GUY
284	4,000 Plug-In CFL,7.0W,Non-Dim,2700K,10,000 hr	GE LIGHTING
285	4,000 Toilet Paper,Preference(R),2Ply,PK80	GEORGIA-PACIFIC
286	4,000 Hand Sanitizer,Bottle,Gel,PK4	PURELL
287	4,000 Super Penetrant,Aerosol Can,11 oz.	CRC
288	4,000 U Shaped Lamp,F32T8/SPX41/U6/2	GE LIGHTING
289	4,000 Plug-In CFL,13W,Dimmable,4100K,12,000 hr	GE LIGHTING
290	4,000 Stretch Wrap,Clear,1500 ft. L,18" W	GRAINGER APPROVED
291	4,000 LED Lamp,5000K Color Temp.,2100 lm,17.0W	PHILIPS
292	4,000 Fluorescent Linear Lamp,T8,Neutral,3500K	GE LIGHTING
293	4,000 Safety Glasses,Clear	CONDOR
294	4,000 Liquid Body Wash,1 gal.,Floral	GOJO
295	4,000 Leather Gloves,Sfty Cuff,Blue/Tan,XL,PR	CONDOR
296	4,000 Plug-In CFL,26W,Non-Dim,4100K,10,000 hr	GE LIGHTING
297	4,000 Loose Wheel Nut Indicator,33mm,Plastic	CHECKPOINT
298	4,000 Broom Handle,Wood,Natural Wood,60"	TOUGH GUY
299	4,000 Recycled Trash Bags,33 gal.,Black,PK125	TOUGH GUY
300	4,000 Abrsv Cut Whl,4-1/2 Dx0.045In T	UNITED ABRASIVES-SAI
301	4,000 High Cap.Pleated Filter,16x30x1,MERV8	AIR HANDLER
302	4,000 Wasp and Hornet Killer,20 oz.,Aerosol	SPECTRACIDE
303	4,000 Std Cap.Pleated Filter,20x30x2,MERV7	AIR HANDLER
304	4,000 Integrated LED Tube,5000K,Very Cool	GE LIGHTING
305	4,000 Battery,123,Lithium,3V,PK2	GRAINGER APPROVED
306	4,000 Lamp,F35/CX41/U6/WM	GE LIGHTING
307	4,000 Mechanics Glove,S,Black/Gray,Neoprene,PR	IRONCLAD
308	4,000 Electronic Ballast,T8 Lamps,120/277V	PHILIPS ADVANCE
309	4,000 CFL Ballast,Electronic,54W,120/277V	PHILIPS ADVANCE
310	4,000 Air Freshener,20 oz.,Aerosol Can	TOUGH GUY
311	4,000 Brake Parts Cleaner, 20 oz. Aerosol	CRC
312	4,000 Trash Bags,40 to 45 gal.,1.70 mil,PK100	TOUGH GUY
313	4,000 PreciSnLine Markng Paint,17 oz.,Fl Grn	RUST-OLEUM
314	4,000 Trash Grabber,Aluminum,32" L	TOUGH GUY
315	4,000 LED Lamp,T8,Indoor,12W,3500K	PHILIPS
316	4,000 Leather Gloves,Split/Double,L,PR	CONDOR
317	4,000 Sunscreen,Tottle Bottle,4.000 oz.	CORTEX
318	4,000 Safety Glasses,Clear	CONDOR
319	4,000 U-Shaped Fluorescent Lamp,Cool,4100K	GE LIGHTING

320	4,000 Metering Servomotor Assembly w/ Seat	ACORN
321	4,000 Leather Gloves,Gauntlet Cuff,XL,PR	CONDOR
322	4,000 Windshield Wash Cleaner,1 Gal,-20 F	SPLASH
323	4,000 Disposable Gloves,Vinyl,XL,Clear,PK100	CONDOR
324	4,000 Angle Broom,Head and Handle,12",Yellow	TOUGH GUY
325	4,000 Corrugated Moving/Storage Box	GRAINGER APPROVED
326	4,000 Fluorescent Lamp,T8,Daylight,6500K	GE LIGHTING
327	4,000 Inverted Striping Paint,Yellow	RUST-OLEUM
328	4,000 LED Lamp,14W,2100 lm,5000K	PHILIPS
329	4,000 Fluorescent Lamp,T8,Very Cool,5000K	GE LIGHTING
330	4,000 Trash Bags,33 gal.,16 micron,PK250	TOUGH GUY
331	3,000 LED Linear Lamp,T8,18.0W,Cool	LUMAPRO
332	3,000 Disposable Gloves,Nitrile,XL,PK100	CONDOR
333	3,000 Odor Eliminator,Size 32 oz.,Fresh	DIVERSEY
334	3,000 Liquid Hand Soap,1 gal.,Pleasant	GOJO
335	3,000 Blank Box Mount Wall Plate,1 Gang,Silver	HUBBELL WIRING DEVI
336	3,000 Hand Warmer,2-1/4 In. x 3-1/2 In.,PK10	HOTHANDS
337	3,000 Coated Gloves,XL,10-1/2",PR	MCR SAFETY
338	3,000 Disposable Gloves,Nitrile,L,PK100	CONDOR
339	3,000 Disk Filter,P100,Bayonet,PK2	3M
340	3,000 Replacement Eye Wash Bottle,32 oz.	HONEYWELL
341	3,000 Foam Hand Soap,1250mL,Unscented,PK3	GOJO
342	3,000 Recycled Trsh Bags,40 to 45gal,Blk,PK100	TOUGH GUY
343	3,000 Fast Acting Midget Fuse,Amps 5,KTK	EATON BUSSMANN
344	3,000 Paint Can,1 gal.,Round	POLAR TECH
345	3,000 Fluorescent Linear Lamp,T8,Neutral,3500K	GE LIGHTING
346	3,000 Hard Hat,4 pt. Pinlock,BI	CONDOR
347	3,000 Electrical Box,Square,4x4x2,30.3 cu. in.	RACO
348	3,000 Cross Tee,Ceiling Tile,Steel,2 ft. In L	ARMSTRONG
349	3,000 Mobil Polyrex EM,Motor Grease,13.7 oz.	MOBIL
350	3,000 Pail,5.0 gal.,Open Head,White	GRAINGER APPROVED
351	3,000 Safety Glasses,Clear,Uncoated	CONDOR
352	3,000 Electronic Ballast,T8 Lamps,120/277V	GE LIGHTING
353	3,000 High Cap.Pleated Filter,20x30x2,MERV8	AIR HANDLER
354	3,000 Coated Gloves,Palm and Fingers,XL,PR	ANSELL
355	3,000 Std Cap.Pleated Filter,24x24x4,MERV7	AIR HANDLER
356	3,000 LED Lamp,A19,9.5W,800 lm	LUMAPRO
357	3,000 Std Cap.Pleated Filter,24x24x1,MERV7	AIR HANDLER
358	3,000 Architect Bolt,1/4-20	GRAINGER APPROVED
359	3,000 Replacement Eye Wash Bottle,16 oz.	HONEYWELL
360	3,000 Std Cap.Pleated Filter,14x20x1,MERV7	AIR HANDLER
361	3,000 Flow Controls,0.5 GPM	ACORN
362	3,000 Coat and Garment Hook	GRAINGER APPROVED
363	3,000 Disposable Gloves,Nitrile,L,Teal,PK100	ANSELL
364	3,000 Battery,12VDC,7Ah,0.187" Faston	GRAINGER APPROVED
365	3,000 Furniture Polish,Lemon,20 oz.	TOUGH GUY
366	3,000 Foam Hand Soap,1250mL, Botanical,PK3	GOJO

367	3,000 Control Stop Repair Kit,1 In	SLOAN
368	3,000 Paint Roller Cover,9 in.,Poly	PREMIER
369	3,000 Germicidal Foaming Cleaner,Aerosol,20oz.	TOUGH GUY
370	3,000 Disposable Gloves,Nitrile,M,Orange,PK100	MICROFLEX
371	3,000 Window and Door Sealant,10.1 oz.,Clear	GE
372	3,000 Beverage Cooler,Hard Sided,5.0 gal.	IGLOO
373	3,000 Cable Tie,Standard,7.9 in.,Black,PK100	POWER FIRST
374	3,000 Fuel Cylinder,MAP-Pro,14.1 oz	WORTHINGTON CYLINE
375	3,000 Plug-In CFL,32W,Dimmable,3500K,17,000 hr	GE LIGHTING
376	3,000 Std Cap.Pleated Filter,14x25x1,MERV7	AIR HANDLER
377	3,000 Disposable Gloves,Nitrile,M,Blue,PK100	CONDOR
378	3,000 Bungee Strap,Black,31" L	GOLDLINE
379	3,000 Disposable Gloves,Nitrile,L,Blue,PK100	CONDOR
380	3,000 Toilet Paper,White,2 Ply,PK6	GEORGIA-PACIFIC
381	3,000 Green Pleat,20x20x2,MERV13	AIR HANDLER
382	3,000 Coated Gloves,Palm and Fingers,10,PR	ANSELL
383	3,000 Disp. Gloves,Nitrile,2XL,Black,PK100	MICROFLEX
384	3,000 Coated Gloves,Palm and Fingers,M,PR	CONDOR
385	3,000 Repair Kit,Urinal.1.5 GPF	SLOAN
386	3,000 Packing Tape,Transparent,2 In. x 800 In.	SCOTCH
387	3,000 Disposable Gloves,Nitrile,Blue,XL,PK100	MICROFLEX
388	3,000 High Cap.Pleated Filter,16x25x1,MERV8	AIR HANDLER
389	3,000 Standard Battery,AAAA,Alkaline,PK2	DURACELL
390	3,000 Rain Poncho,Disposable,Yellow,50" L	CONDOR
391	3,000 Traffic Cone,28In,Orange	GRAINGER APPROVED
392	3,000 Dishwashing Soap,Liquid,5 gal.	DAWN
393	3,000 Lantern Battery,Alkaline,6V,Spring Term	DURACELL
394	3,000 Nuisance Dust Mask,Universal,PK50	CONDOR
395	3,000 Leather Gloves,Red Striped,2XL,PR	CONDOR
396	3,000 Fluorescent Linear Lamp,T8,Neutral,3500K	GE LIGHTING
397	3,000 Air Freshener Refill,118.10g,Cover,PK2	TOUGH GUY
398	3,000 Toilet Bowl Cleaner,32 oz.,Bottle	TOUGH GUY
399	3,000 Glass Scraper,Stiff,1-1/2",Carbon Steel	PACIFIC HANDY CUTTEF
400	3,000 Disp. Gloves,Nitrile,XL,Orange,PK100	MICROFLEX
401	3,000 Sideshield,Clear,Plastic,PR	CONDOR
402	3,000 Std Cap.Pleated Filter,15x20x2,MERV7	AIR HANDLER
403	3,000 Quartz Metal Halide Lamp,ED28,175W	GE LIGHTING
404	3,000 Quartz Metal Halide Lamp,ED28,250W	GE LIGHTING
405	3,000 Filter Cartridge,Water Cooler,1.5 GPM	ELKAY
406	3,000 Safety Glasses,Clear	CONDOR
407	3,000 Disposable Respirator,P100,Universal	3M
408	3,000 Sanitizer Wipes,Canister,6 x 8"	SCRUBS
409	3,000 Safety Glasses,Clear	MCR SAFETY
410	3,000 Flat Mop Pad,Microfiber	RUBBERMAID
411	3,000 First Aid Kit,50 People,Metal,24 Comp.	FIRST AID ONLY
412	3,000 Sanitizer Wipes,Canister,6 x 7-1/2".	PDI
413	3,000 Fluorescent Lamp,T12,Very Cool,5000K	GE LIGHTING

414	3,000 Utility Knife,6 In.,Dark Gray	STANLEY
415	3,000 Coated Gloves,Palm and Fingers,L,PR	CONDOR
416	3,000 Plug-In CFL,9.0W,Non-Dim,4100K,10,000 hr	GE LIGHTING
417	3,000 Traffic Cone,18In,Orange	GRAINGER APPROVED
418	3,000 Rust Preventative Spray Primer,Gray,15oz	RUST-OLEUM
419	3,000 Disposable Wipes,Hydroknit(R)	WYPALL
420	3,000 Disposable Gloves,Latex,L,Blue,PK50	MICROFLEX
421	3,000 Foam Hand Soap,2000mL,Cranberry,PK2	GOJO
422	3,000 Fluorescent Lamp,T8,Very Cool,5000K	GE LIGHTING
423	3,000 Disposable Gloves,Latex,L,Natural,PK100	ANSELL
424	3,000 Hang/Stack Bin,10-7/8 x 5-1/2 x 5,Blue	AKRO-MILS
425	3,000 Depressed Ctr Wheel,T27,4.5x0.045x7/8,AO	DEWALT
426	3,000 U.S. Cold Patch,50 lb.,Bag	SAKRETE
427	3,000 SS Cleaner,18 oz. Aerosol Can	TOUGH GUY
428	3,000 Braided Connector,3/8 Comp x 1/2 FIP	GRAINGER APPROVED
429	3,000 Bottled Water,None,PK24	NESTLE
430	3,000 Line Marking Paint,17 oz.,Fl Orng	RUST-OLEUM
431	3,000 Personal Eye Wash Bottle,1 oz.	PHYSICIANS CARE
432	3,000 Traffic Cone,18In,Orange	GRAINGER APPROVED
433	3,000 Coated Gloves,Palm and Fingers,L,PR	ANSELL
434	3,000 Long Handled Dust Pan,Black,Plastic	TOUGH GUY
435	3,000 Dust Mop,Blue	TOUGH GUY
436	3,000 Battery,223,Lithium,6V	DURACELL
437	3,000 CutOff Whl,A60S,4-1/2"x.045"x7/8"	DEWALT
438	3,000 Fluorescent Lamp,T8,Very Cool,5000K	GE LIGHTING
439	3,000 Crawling Insect Killer,Aerosol	TOUGH GUY
440	3,000 Spray Paint,Black,12 oz.	RUST-OLEUM
441	3,000 Safety Glasses,Clear	CONDOR
442	3,000 Scouring Pad,Green,6" L,9" W,PK20	3M
443	3,000 Paint Brush,Flat Sash,2"	GRAINGER APPROVED
444	3,000 Repair Kit,Toilet,4.5 GPF	SLOAN
445	3,000 Superior Lubricant,Aerosol Can,12 oz.	TRI-FLOW
446	3,000 Granular Clay Floor Absorbent,25 lb.,Bag	CONDOR
447	3,000 Door WedgeNo Slip,Gray,4-3/4 In.L,PK2	MASTER
448	3,000 Standard Battery,AA,Alkaline,PK24	DURACELL
449	3,000 Std Cap.Pleated Filter,20x30x1,MERV7	AIR HANDLER
450	2,000 Cleaner/Degreaser,24 oz.,Spray Bottle	SIMPLE GREEN
451	2,000 LED Lamp,10W,800 lm,4000K,Standard Bulb	GE LIGHTING
452	2,000 Fluorescent Lamp,T8,Very Cool,5000K	GE LIGHTING
453	2,000 Cartridge Kit,Urinals	SLOAN
454	2,000 Sealant Tape,3/4 In. W,520 In. L	ANTI-SEIZE TECHNOLOG
455	2,000 Pail,5.0 gal.,Open Head,Red,Logo	GRAINGER APPROVED
456	2,000 Standard Battery,AAA,Alkaline,PK24	ENERGIZER
457	2,000 Pro Strip Floor Stripper,5 L	DIVERSEY
458	2,000 High Cap.Pleated Filter,16x24x2,MERV8	AIR HANDLER
459	2,000 Hard Hat,C, E,White,4 pt. Ratchet	MSA
460	2,000 String Wet Mop,24 oz.,Cotton	RUBBERMAID

461	2,000 LED Lamp,5000K,Indoor,18W,Glass	GE LIGHTING
462	2,000 Aerosol Dust Remover,10 Oz	ABILITY ONE
463	2,000 Hardi Cube Water Softener Salt,50 Lb	DIAMOND CRYSTAL
464	2,000 Marking Paint,17 oz.,Safety Grn/APWA Grn	RUST-OLEUM
465	2,000 Tape Measure,1 In x 25 ft,Chrome,In/Ft	STANLEY
466	2,000 Screw-In CFL,Non-Dimmable,2700K,23W	LUMAPRO
467	2,000 Masking Tape,Paper,Tan,1"	GRAINGER APPROVED
468	2,000 Combination Padlock,Bottom,Brass	MASTER LOCK
469	2,000 Cooling Towel,Blue,13 x 29 In.	CHILL-ITS BY ERGODYNI
470	2,000 Leather Drivers Gloves,Goatskin,XL,PR	CONDOR
471	2,000 Std Cap.Pleated Filter,16x20x4,MERV7	AIR HANDLER
472	2,000 Battery,123,Lithium,3V,PK2	STREAMLIGHT
473	2,000 Canister	MSA
474	2,000 Hinge Eye,8.2mm Hole,M8 Thread	BANSBACH EASYLIFT
475	2,000 Beverage Cooler,Hard Sided,3.0 gal.	IGLOO
476	2,000 Disposable Gloves,Nitrile,XL,Teal,PK100	ANSELL
477	2,000 Safety Glasses,Gray	CONDOR
478	2,000 Combination Padlock,Bottom,Brass	MASTER LOCK
479	2,000 Ztek,Clear Frame,Clear Antifog Lens	PYRAMEX
480	2,000 Toilet Paper,Envision,1Ply,PK80	GEORGIA-PACIFIC
481	2,000 Paint Roller Cover,9 In,Nap 3/8 In	WOOSTER
482	2,000 Rust Preventative Spray Paint,White,15oz	RUST-OLEUM
483	2,000 Std Cap.Pleated Filter,14x24x1,MERV7	AIR HANDLER
484	2,000 U-Shaped Fluorescent Lamp,T8,4100K,Cool	GE LIGHTING
485	2,000 Halogen Floodlight,PAR38,80W	GE LIGHTING
486	2,000 Multidepth Shipping Carton,16 In. L	GRAINGER APPROVED
487	2,000 Lubricant,Aerosol Can,8 oz.	WD-40
488	2,000 Diesel Exhaust Fluid DEF,Jug,2.5 gal	PEAK
489	2,000 Coated Gloves,Palm and Fingers,10,PR	ANSELL
490	2,000 Masking Tape,Paper,Tan,2"	GRAINGER APPROVED
491	2,000 High Cap.Pleated Filter,20x25x1,MERV8	AIR HANDLER
492	2,000 Keyed Padlock,Alike,1-1/2"W	MASTER LOCK
493	2,000 Disposable Gloves,Latex,XL,Natural,PK50	MICROFLEX
494	2,000 Safety Glasses,Gray	CONDOR
495	2,000 Roll,Hardwound,10",800 ft.,Brown,PK6	GEORGIA-PACIFIC
496	2,000 Sunscreen,Spray Bottle	SUNX
497	2,000 Exit Sign,Exit,7"x10"	BRADY
498	2,000 Disposable Gloves,Nitrile,2XL,Blue,PK50	MICROFLEX
499	2,000 Disposable Gloves,Nitrile,L,Blue,PK50	MICROFLEX
500	2,000 Battery,6VDC,4.5Ah,0.187" Faston	GRAINGER APPROVED
501	2,000 Stainless Steel Lens Latch	LITHONIA LIGHTING
502	2,000 Standard Battery,AAA,Alkaline,PK24	DURACELL
503	2,000 Degreaser,1 gal.,Jug	TOUGH GUY
504	2,000 Chemical Resistant Glove,15 mil,Sz 11,PR	SOLVEX ALPHATEC
505	2,000 Std Cap.Pleated Filter,12x16x1,MERV7	AIR HANDLER
506	2,000 Std Cap.Pleated Filter,12x12x1,MERV7	AIR HANDLER
507	2,000 Electronic Ballast,T8 Lamps,120/277V	GE LIGHTING

508	2,000 Wastebasket,Rectangular,7 gal.,Black	RUBBERMAID
509	2,000 2-Cycle Engine Oil,Synth Blnd,26oz,PK6	ECHO
510	2,000 Maintenance Absorbent,20 lb.,Pail	OIL-DRI
511	2,000 Disposable Gloves,Nitrile,M,PK100	CONDOR
512	2,000 Std Cap.Pleated Filter,16x16x1,MERV7	AIR HANDLER
513	2,000 Ice Melt 50 lb. Bag, Full TL	PREMIERE
514	2,000 CutOff Wheel,Rightcut,6"x.040"x7/8"	NORTON
515	2,000 Brake Parts Cleaner, 20 oz. Aerosol	CRC
516	2,000 Safety Vest,Lime,Universal	GRAINGER APPROVED
517	2,000 Dust Mop,White, Gray	TOUGH GUY
518	2,000 Cut Resistant Gloves,XL,Blue/Gray,PR	ANSELL
519	2,000 Leather Drivers Gloves,Pigskin,XL,PR	CONDOR
520	2,000 Marking Paint,17 oz.,Safety Red	RUST-OLEUM
521	2,000 Fluorescent Linear Lamp,T8,Cool,4100K	GE LIGHTING
522	2,000 Air Filter,20x20x1",Fiberglass	AIR HANDLER
523	2,000 LED Lamp,A19 Bulb Shape,10.0W	GE LIGHTING
524	2,000 Coated Gloves,Palm and Finger,L,PR	CONDOR
525	2,000 Square Point Shovel,48 In.Handle,14 ga.	WESTWARD
526	2,000 Toilet Paper,Acclaim,Jumbo,1Ply,9In,PK8	GEORGIA-PACIFIC
527	2,000 LED Lamp,4000K Color Temp.,2100 lm,17.0W	PHILIPS
528	2,000 Safety Glasses,Smoke	JACKSON SAFETY
529	2,000 Plug-In CFL,26W,Dimmable,3500K,17,000 hr	GE LIGHTING
530	2,000 LED Lamp,A19 Bulb Shape,9.5W,800 lm	LUMAPRO
531	2,000 Trash Bags,60 gal.,4.00 mil,PK50	TOUGH GUY
532	2,000 Fluorescent Linear Lamp,T8,Neutral,3500K	GE LIGHTING
533	2,000 Plug-In CFL,9.0W,Non-Dim,2700K,10,000 hr	GE LIGHTING
534	2,000 Flat Mop Pad,Microfiber	RUBBERMAID
535	2,000 Spray Paint,Safety Yellow,15 oz.	RUST-OLEUM
536	2,000 Shower Curtain,Vinyl,White,72x42	GRAINGER APPROVED
537	2,000 Disposable Gloves,Nitrile,S,Black,PK100	MICROFLEX
538	2,000 Jersey Gloves,9-3/4",L,Brown,PR	CONDOR
539	2,000 Actuator Cartridge Assembly	SLOAN
540	2,000 Safety Vest,Orng,Univ,Polyster Mesh	GRAINGER APPROVED
541	2,000 Corn Lobby Broom,Head and Handle,7",Tan	TOUGH GUY
542	2,000 Fluorescent Linear Lamp,T8,Cool,4100K	GE LIGHTING
543	2,000 High Cap.Pleated Filter,18x24x2,MERV8	AIR HANDLER
544	2,000 U-Shaped Fluorescent Lamp,Neutral,3500K	GE LIGHTING
545	2,000 Chemical Resistant Glove,14" L,Sz 10,PR	ALPHATEC
546	2,000 Electrical Tape,7 mil,3/4" x 66 ft.,Blue	SCOTCH
547	2,000 Quartz Metal Halide Lamp,BD17,175W	GE LIGHTING
548	2,000 Trash Bags,55 gal.,1.65 mil,PK20	TOUGH GUY
549	2,000 Perforated Roll,11",63 ft. 9",White,PK30	TOUGH GUY
550	2,000 Trash Bags,7 to 10 gal.,6 micron,PK1000	TOUGH GUY
551	2,000 Spray Bottle,16 oz.,White/Clear	ABILITY ONE
552	2,000 Hand Held Dust Pan,Black,Plastic	TOUGH GUY
553	2,000 Disposable Gloves,Nitrile,L,Blue,PK100	ANSELL
554	2,000 Electrical Tape,7 mil,3/4" x 66 ft.,Red	SCOTCH

555	2,000 Fluorescent Linear Lamp,T8,Cool,4100K	GE LIGHTING
556	2,000 Utility Container,32 gal.,Gray	TOUGH GUY
557	2,000 Leather Gloves,Single Palm,XL,PR	CONDOR
558	2,000 LED Lamp,Globe,G25,5.0W,120V,350 lm	GE LIGHTING
559	2,000 Greaseless Lubricant,Aerosol Can,11 oz.	LPS
560	2,000 Disposable Respirator,N95,Universal,PK20	3M
561	2,000 High Cap.Pleated Filter,16x16x2,MERV8	AIR HANDLER
562	2,000 Disposable Gloves,Nitrile,XL,Blue,PK50	MICROFLEX
563	2,000 Roll,Hardwound,10",800 ft.,White,PK6	GEORGIA-PACIFIC
564	2,000 LED Lamp,10W,1600 lm,4000K	PHILIPS
565	2,000 Leather Drivers Gloves,Cowhide,2XL,PR	CONDOR
566	2,000 Std Cap.Pleated Filter,18x18x2,MERV7	AIR HANDLER
567	2,000 Bungee Strap,Black,21" L	GOLDLINE
568	2,000 Nuisance Dust Mask,Universal,PK50	HONEYWELL
569	2,000 Button Cell Battery,1/3 N,Lithium,3V	DURACELL
570	2,000 Electronic Ballast,T8 Lamps,120/277V	GE LIGHTING
571	2,000 Roll,Hardwound,7-7/8",350 ft.,Brown,PK12	GEORGIA-PACIFIC
572	2,000 High Cap.Pleated Filter,16x20x1,MERV8	AIR HANDLER
573	2,000 Bar/Chain Oil,1 Qt.	ECHO
574	2,000 Container Dolly,250 lb.,Fits 55 gal.	RUBBERMAID
575	2,000 Disinfectant,20 oz.,Floral,Aerosol Can	TOUGH GUY
576	2,000 Disposable Gloves,Nitrile,XL,Blue,PK100	ANSELL
577	2,000 Oven Cleaner,RTU,20 oz.,Aerosol Can	TOUGH GUY
578	2,000 Plug-In CFL,42W,Dimmable,3500K,17,000 hr	GE LIGHTING
579	2,000 Mechanics Glove,L,Black/White,Leather,PR	IRONCLAD
580	2,000 Disinfecting Wipes,6" x 6-3/4"	PDI
581	2,000 Fuel Cylinder,Propane,14.1 oz	WORTHINGTON CYLINE
582	2,000 LED Lamp,5000K,Indoor,15W,Glass	GE LIGHTING
583	2,000 Smoke Alarm,5-19/32" dia.,1-29/32" H	KIDDE
584	2,000 Receptacle,Duplex,20A,5-20R,125V,Ivory	HUBBELL WIRING DEVI
585	2,000 Mechanical Pencil,0.7mm,Smoke,PK12	UNIVERSAL
586	2,000 Fluorescent Linear Lamp,T5,Neutral,3500K	GE LIGHTING
587	2,000 Traffic Cone,28In,Orange	GRAINGER APPROVED
588	2,000 Duct Tape,1-7/8" x 35 yd,17 mil,Black	GORILLA TAPE
589	2,000 GFCI Receptacle,20A,125VAC,5-20R,Ivory	HUBBELL WIRING DEVI
590	2,000 Disposable Gloves,Nitrile,M,Black,PK100	MICROFLEX
591	2,000 Battery,6VDC,4Ah,0.187" Faston	GRAINGER APPROVED
592	2,000 Sanitizer Wipes,Bucket,6 x 6-3/4"	PURELL
593	2,000 Plug-In CFL,13W,Dimmable,3500K	GE LIGHTING
594	2,000 Disposable Gloves,Nitrile,Blue,L,PK100	MICROFLEX
595	2,000 Windshield Delcer,Aerosol,12 oz	CRC
596	2,000 Caulk,10.1 oz,White	DAP
597	2,000 USB 2.0 Cable,6 ft.L,Black	MONOPRICE
598	2,000 Disinfecting Wipes,6" x 6-3/4"	PDI
599	2,000 Disposable Gloves,Latex,L,Natural,PK100	ANSELL
600	2,000 Inverted Marking Paint,White	RUST-OLEUM
601	2,000 Evaporator Cleaner,Aerosol,18 fl oz	NU-CALGON

602	2,000 Fluorescent Lamp,T8,48In. L,25W,4100K	LUMAPRO
603	2,000 Quartz Metal Halide Lamp,ED28,400W	GE LIGHTING
604	2,000 Plug-In CFL,26W,Dimmable,4100K,17,000 hr	GE LIGHTING
605	2,000 Air Freshener,20 oz.,Aerosol Can	TOUGH GUY
606	2,000 Pick-Proof Adhesive Sealant,10.3oz,Clear	SUREBOND
607	2,000 Filter,Dry,Cartridge Filter,Paper,6-1/2"	DAYTON
608	2,000 Hand Sani. Refill,Refill Cart.,Foam,PK3	PURELL
609	2,000 Air Filter,16x25x2",Fiberglass	AIR HANDLER
610	2,000 Rush 12 Backpack,18x11x18 In,10 Pkt	5.11 TACTICAL
611	2,000 Disposable Gloves,Latex,L,Natural,PK100	CONDOR
612	2,000 Baton Scabbard,Black,3-3/4 in. L	ASP
613	2,000 Multifold Sheets,Brown,Tough Guy,PK16	TOUGH GUY
614	2,000 Water Key,Four Way,Steel,Vinyl Pouch	GRAINGER APPROVED
615	2,000 Safety Glasses,Clear	CONDOR
616	2,000 Lobby Broom,Synthetic,Black	RUBBERMAID
617	2,000 Toilet Paper,Jumbo,White,9" dia.,PK12	TOUGH GUY
618	2,000 Hand Soap,Liquid,Citrus,0.5 gal.	GOJO
619	2,000 U-Shaped Fluorescent Lamp,T8,4100K,Cool	LUMAPRO
620	2,000 Trash Bags,15 gal.,8 micron,PK1000	TOUGH GUY
621	2,000 Fluorescent Linear Lamp,T5,Neutral,3500K	GE LIGHTING
622	2,000 LED Lamp,A19Shape,14.5W,1500 lm,2700K	PHILIPS
623	2,000 Fluorescent Linear Lamp,T5,Cool,4100K	GE LIGHTING
624	2,000 Fluorescent Linear Lamp,T8,Neutral,3500K	GE LIGHTING
625	2,000 Granular Clay Absorbent,50 lb.,Bag	OIL-DRI
626	2,000 Depressed Center Whl,T27,6x0.045x7/8,AO	NORTON
627	2,000 Fluorescent Linear Lamp,T8,Neutral,3500K	GE LIGHTING
628	2,000 Hand Dishwashing Soap,38oz.Unscented,PK8	DAWN
629	2,000 Spray Paint,Safety Blue,15 oz.	RUST-OLEUM
630	2,000 Disposable Gloves,Latex,XL,Natural,PK100	ANSELL
631	2,000 Trash Grabber,Aluminum,36" L	UNGER
632	2,000 Mechanics Glove,XL,Black/White,PR	IRONCLAD
633	2,000 Degreaser,20 oz.,Aerosol Can	CRC
634	2,000 Shower Curtain Hooks,Chrome,PK12	GRAINGER APPROVED
635	2,000 Multifold Sheets,White,BigFold(R),PK10	GEORGIA-PACIFIC
636	2,000 Fluorescent Linear Lamp,T8,Cool,4100K	GE LIGHTING
637	2,000 CPR Kit,Wter Resist. Case,4inLx5inWx2inH	EMI
638	2,000 Gas Can,5 Gal.,Red,Self Vent	BRIGGS & STRATTON
639	2,000 Toilet Cleaning Caddy	TOUGH GUY
640	2,000 Disposable Gloves,Nitrile,L,Blue,PK50	MICROFLEX
641	2,000 High Cap.Pleated Filter,24x24x4,MERV8	AIR HANDLER
642	2,000 Long Handled/Lobby,Plastic,11-5/16"	RUBBERMAID
643	2,000 Disposable Gloves,Latex,XL,Blue,PK50	MICROFLEX
644	2,000 LED Lamp,T8 Bulb Shape,14.0W,2100 lm	PHILIPS
645	2,000 Recycling Saddle,Black,1 gal.	RUBBERMAID
646	2,000 Rust Preventative Spray Paint,Black,15oz	RUST-OLEUM
647	2,000 Multifold Sheets,White,Tough Guy,PK16	TOUGH GUY
648	2,000 Clipboard,Letter Size,Hardboard,Brown	GAV

649	2,000 Trash Bags,56 gal.,1.10 mil,PK100	TOUGH GUY
650	2,000 Port. Elec. Heater,1500 W,5118 BtuH	DAYTON
651	2,000 Patch Cord,Cat 5e,Booted,Black,5.0 ft.	MONOPRICE
652	2,000 Blade,Scraper	HYDE
653	2,000 Roll,Hardwound,7-7/8",1000 ft.,Brown,PK6	GEORGIA-PACIFIC
654	2,000 Fluorescent Linear Lamp,T12,Cool,4100K	GE LIGHTING
655	2,000 Electronic Ballast,T12 Lamps,120/277V	PHILIPS ADVANCE
656	2,000 Emrgncy Medical Kit,25 Components,Blk	EMI
657	2,000 Roll,Centerpull,7-25/32",700 ft,Whit,PK4	TOUGH GUY
658	2,000 Pail,5.0 gal.,Open Head,Natural	GRAINGER APPROVED
659	2,000 Line Marking Paint,17 oz.,Fl Orng	RUST-OLEUM
660	2,000 Baseboard Stripper,Size 21 oz.	3M
661	2,000 Round Point Shovel,48 In.Handle,14 ga.	WESTWARD
662	2,000 Leather Gloves,Single Palm,L,PR	CONDOR
663	2,000 Rubber Sealant,9.8 oz.,Clear	DAP
664	2,000 Aluminum Cleaner ,16 oz. Aerosol Can	TOUGH GUY
665	2,000 Nesting Conveyor Bin,18 In L,10 In H	NEW ENGLAND PLASTIC
666	2,000 Door Stop Wedge XL,Ylw,6-3/4" L,PK2	MASTER
667	2,000 V-Belt,4L220	DAYTON
668	2,000 Bath Tissue Dispenser,Width 13-1/2 In	TOUGH GUY
669	2,000 Corn Broom,Head and Handle,7-1/2",Tan	TOUGH GUY
670	2,000 Plug-In CFL,18W,Dimmable,3500K	GE LIGHTING
671	2,000 Fluorescent Lamp,T8,48In. L,32W,6500K	LUMAPRO
672	2,000 Extendable Duster,Lambswool,30" to 47"L	TOUGH GUY
673	1,000 Std Cap.Pleated Filter,12x24x1,MERV7	AIR HANDLER
674	1,000 Lever Door Holder,Clear Aluminum,5" H	KABA ILCO
675	1,000 High Pressure Sodium Lamp,ED18,400W	GE LIGHTING
676	1,000 Electrical Tape,7 mil,3/4" x 66 ft.,Wht	SCOTCH
677	1,000 String Correctional Facility Mop,24 oz.	TOUGH GUY
678	1,000 Trash Bags,40 to 45 gal.,22 micron,PK150	TOUGH GUY
679	1,000 Antimicrobial Pleat Filter,20x20x2,MERV8	AIR HANDLER
680	1,000 Disposable Towels,Double Re-Creped	TOUGH GUY
681	1,000 Spray Paint,Gloss White,12 oz.	RUST-OLEUM
682	1,000 High Cap.Pleated Filter,16x20x2,MERV11	AIR HANDLER
683	1,000 Sports Drink Mix,Grape,PK8	GATORADE
684	1,000 Extension Cord,50 ft., 12/3 ga.	POWER FIRST
685	1,000 Std Cap.Pleated Filter,20x25x4,MERV7	AIR HANDLER
686	1,000 U-Shaped Fluorescent Lamp,3500K,Neutral	GE LIGHTING
687	1,000 Trash Bags,45 gal.,1.40 mil,PK100	TOUGH GUY
688	1,000 Enhanced Rating Fitting,1/2",Straight	RACO
689	1,000 String Wet Mop,16 oz., Cotton	TOUGH GUY
690	1,000 Water Nozzle,Twist,Brass,3-5/8" L	GILMOUR
691	1,000 Sanitary Napkin Bag,3-1/4" W,10" H,PK250	HOSPECO
692	1,000 Fluorescent Linear Lamp,T8,Neutral,3500K	GE LIGHTING
693	1,000 Dust Mop,White, Gray	TOUGH GUY
694	1,000 Keyed Padlock,Alike,1-3/4"W	MASTER LOCK
695	1,000 Toilet Bowl Cleaner,32 oz.,Floral,Green	DIVERSEY

696	1,000 Disposable Gloves,Vinyl,M,Clear,PK100	CONDOR
697	1,000 Beverage Cooler,Hard Sided,2.0 gal.	IGLOO
698	1,000 Toilet Paper,500 Sheets,White,PK96	TOUGH GUY
699	1,000 Disposable Wipes,Double Re-Creped	TOUGH GUY
700	1,000 Safety Glasses,Clear	CONDOR
701	1,000 Disposable Respirator,N95,M/L,PK10	MOLDEX
702	1,000 Std Cap.Pleated Filter,16x30x1,MERV7	AIR HANDLER
703	1,000 Toilet Paper,AngelSoft psUltra(R),PK60	GEORGIA-PACIFIC
704	1,000 Spray Paint,Silver Aluminum,14 oz.	RUST-OLEUM
705	1,000 Standard Battery,AA,Alkaline,PK24	DURACELL
706	1,000 Trash Bags,60 gal.,.1.20 mil,PK100	TOUGH GUY
707	1,000 String Wet Mop,16 oz., Cotton	RUBBERMAID
708	1,000 Scrub Brush,Palmyra,Replacement Brush	TOUGH GUY
709	1,000 Safety Glasses,Clear	CONDOR
710	1,000 Disposable Gloves,Nitrile,XL,Blue,PK100	MICROFLEX
711	1,000 Glass Cleaner,Jug,1 gal.	WINDEX
712	1,000 Elbow,90 Deg,Wrot Copper,1" Tube	NIBCO
713	1,000 Inverted Marking Paint,Caution Blue	RUST-OLEUM
714	1,000 Quartz Metal Halide Lamp,ED37,400W	GE LIGHTING
715	1,000 Smoke Alarm,Ionization,120VAC, 9V	FIREX
716	1,000 Lubricant/Corrosion Inhibitor,11.75 oz.	FLUID FILM
717	1,000 Mechanics Gloves,Utility,XL,Black,PR	IRONCLAD
718	1,000 Coated Gloves,Palm and Fingers,L,10",PR	MCR SAFETY
719	1,000 Mop Bucket and Wringer,8-3/4 gal.,Yellow	RUBBERMAID
720	1,000 Hand Cleaning Towels,6" x 8",Citrus	D-LEAD
721	1,000 Tongue and Groove Plier,12" L	CHANNELLOCK
722	1,000 Fuse,RK5,Ser FRN-R,30 A,250VAC/125VDC	EATON BUSSMANN
723	1,000 Fluorescent Linear Lamp,T12,Cool,4100K	GE LIGHTING
724	1,000 Leather Drivers Gloves,Goatskin,L,PR	CONDOR
725	1,000 LED Lamp,A21 Bulb Shape,17.5W,1600 lm	LUMAPRO
726	1,000 Luncheon Napkin,White,Full Fold,PK6000	GRAINGER APPROVED
727	1,000 Safety Glasses,Blue Mirror	JACKSON SAFETY
728	1,000 Std Cap.Pleated Filter,12x20x1,MERV7	AIR HANDLER
729	1,000 String Wet Mop,16 oz. Cotton	TOUGH GUY
730	1,000 Contact Cleaner,13 oz.,Aerosol Can	CRC
731	1,000 Water Softener Salt,Sodium Chloride	DIAMOND CRYSTAL
732	1,000 Dust Mop Handle,Clip On,60"L	TOUGH GUY
733	1,000 Penetrating Oil, 16 Oz.	LIQUID WRENCH
734	1,000 Trash Bags,60 gal.,22 micron,PK150	TOUGH GUY
735	1,000 LED Lamp,Cylindrical,Polycarbonate,PK2	GE LIGHTING
736	1,000 Drivers Gloves,Split Leather,Gray,XL,PR	CONDOR
737	1,000 Safety Pin,2 Wire Snap	FABORY
738	1,000 Wall Switch Key	HUBBELL WIRING DEVI
739	1,000 Disposable Gloves,Nitrile,M,Blue,PK100	MICROFLEX
740	1,000 Disposable Gloves,Nitrile,L,Blue,PK100	MICROFLEX
741	1,000 Trash Bags,15 gal.,.0.35 mil,PK500	TOUGH GUY
742	1,000 Plug-In CFL,26W,Dimmable,2700K,17,000 hr	GE LIGHTING

743	1,000 Scouring Pad,9-1/2"L,6"W,Nyln,Grn,PK10	ABILITY ONE
744	1,000 Extension Cord,50 ft.,PVC,14/3 ga.	POWER FIRST
745	1,000 Line Marking Paint,17 oz.,Fl Pink	RUST-OLEUM
746	1,000 LED Linear Lamp,2100 lm,4000K Color Temp	GE LIGHTING
747	1,000 High Pressure Sodium Lamp,ED23.5,150W	GE LIGHTING
748	1,000 Standard Battery,AA,Alkaline,PK24	DAYTON
749	1,000 Disposable Gloves,Latex,M,Natural,PK100	ANSELL
750	1,000 Screw-In CFL,T3,Non-Dimmable,2700K	GE LIGHTING
751	1,000 Multi-Bit Screwdriver,11-in-1,7-1/2"	KLEIN TOOLS
752	1,000 ProPress 90 elbow, 1/2" x 1/2"	VIEGA PROGRESS
753	1,000 High Cap.Pleated Filter,24x24x2,MERV11	AIR HANDLER
754	1,000 Razor Blade,1-1/2" W, PK100	STANLEY
755	1,000 Hercules Pro Poxy 20	HERCULES
756	1,000 Plunger, 6.25in., 21in., Rubber, Wood	KORKY
757	1,000 Plug-In CFL,26W,Non-Dim,3500K,10,000 hr	GE LIGHTING
758	1,000 Reclosable Bag,Standard,LDPE,Seal,PK100	GRAINGER APPROVED
759	1,000 Gas Can,2 Gal.,Red,Self Vent,Poly	BRIGGS & STRATTON
760	1,000 Vacuum Breaker,3/4 In.,GHT	ZURN WILKINS
761	1,000 Compressor Oil,1L, All Season Select	INGERSOLL RAND
762	1,000 Antimicrobial Pleat Filter,16x20x2,MERV8	AIR HANDLER
763	1,000 Plug-In CFL,26W,T4 PL,1800 lm,3500K	LUMAPRO
764	1,000 Fluorescent Lamp,T8,Very Cool,5000K	GE LIGHTING
765	1,000 Bolt,Spring,6 In	GRAINGER APPROVED
766	1,000 Gen Purpose Handheld Light,LED,Black	GRAINGER APPROVED
767	1,000 GFCI Receptacle,20A,125VAC,5-20R,White	HUBBELL WIRING DEVI
768	1,000 Masking Tape,Paper,Blue,2"	GRAINGER APPROVED
769	1,000 String Wet Mop,12 oz., Cotton	TOUGH GUY
770	1,000 Plug-In CFL,26W,T4 PL,Cool,1800 lm,4100K	LUMAPRO
771	1,000 Std Cap.Pleated Filter,18x18x1,MERV7	AIR HANDLER
772	1,000 Steno Books,6 x 9 In,PK4	TOPS
773	1,000 LED U-Tube,T8,13W,4000K	GE
774	1,000 Keyed Padlock,Alike,1-9/16"W	MASTER LOCK
775	1,000 Contact Cleaner,11 oz.,Aerosol Can	CRC
776	1,000 Adapter,Male,2 In	GRAINGER APPROVED
777	1,000 Conical Anchor Kit,#10-12	FABORY
778	1,000 Mildew and Mold Remover,32 oz.	MOLD ARMOR
779	1,000 ProPress 90 elbow, 3/4" x 3/4"	VIEGA PROGRESS
780	1,000 Ceiling Tile,24" W,48" L,5/8" Thick,PK12	ARMSTRONG
781	1,000 Disposable Gloves,Nitrile,2XL,Blue,PK100	CONDOR
782	1,000 Foam Hand Soap,1250mL,Unscented,PK3	GOJO
783	1,000 High Pressure Sodium Lamp,B17,70W	GE LIGHTING
784	1,000 Forced Cup Plunger,Rubber,Cup Size 6In.	GRAINGER APPROVED
785	1,000 Trash Bags,40 to 45 gal.,1.10 mil,PK100	TOUGH GUY
786	1,000 Leather Drivers Gloves,Pigskin,L,PR	CONDOR
787	1,000 Fast Acting Midget Fuse,Amps 10,KTK	EATON BUSSMANN
788	1,000 Screw-In CFL,1600 lm,110-127V,2700K,23W	LUMAPRO
789	1,000 Leather Gloves,Split/Double,XL,PR	CONDOR

790	1,000 Trash Bags,56 gal.,22 micron,PK150	TOUGH GUY
791	1,000 Cold Galvanizing Compound,20 oz	RUST-OLEUM
792	1,000 LED Tube,T8 Shape,2100 lm,15.0W,4000K	GE LIGHTING
793	1,000 Cable Tie,Standard,11.8 in.,Black,PK100	POWER FIRST
794	1,000 Leather Drivers Gloves,Cowhide,L,PR	CONDOR
795	1,000 Voltage Detector,5 In. L,90 to 1000VAC	FLUKE
796	1,000 Incandescent Light Bulb,A21,100W	GE LIGHTING
797	1,000 Battery,18V,2.2Ah,NiCd,PK2	DEWALT
798	1,000 Hard Hat, E,White,4 pt. Ratchet	MSA
799	1,000 Shipping Carton,Kraft,18 In. L,Single	GRAINGER APPROVED
800	1,000 Perforated Roll,11",230 ft.,White,PK12	GEORGIA-PACIFIC
801	1,000 Air Filter,20x25x2",Fiberglass	AIR HANDLER
802	1,000 Bungee Strap,Black,24" L	THE BETTER BUNGEE
803	1,000 Rubbing Alcohol,Antiseptics,Bottle	MEDIQUE
804	1,000 Facial Tissue,Envison,Flat Box,PK30	GEORGIA-PACIFIC
805	1,000 Std Cap.Pleated Filter,20x24x4,MERV7	AIR HANDLER
806	1,000 Plug-In CFL,18W,Dimmable,4100K	GE LIGHTING
807	1,000 Scraper,Stiff,4",Carbon Steel	UNGER
808	1,000 Shop Towels,Double Re-Creped	SCOTT
809	1,000 Fasguard Synthetic Leather Palm Black,L	MCR SAFETY
810	1,000 LED Lamp, A19, 3000K	PHILIPS
811	1,000 Coated Gloves,Palm and Finger,XL,PR	CONDOR
812	1,000 Standard Battery,AA,Alkaline,PK36	DURACELL
813	1,000 Drivers Gloves,Split Leather,Gray,L,PR	CONDOR
814	1,000 Safety Glasses,Indoor/Outdoor	JACKSON SAFETY
815	1,000 String Wet Mop,34 oz., Cotton	TOUGH GUY
816	1,000 Snow Shovel,Aluminum, Poly Blade,18" W	TRUE TEMPER
817	1,000 Delineator Post with Base,45 In,Orange	GRAINGER APPROVED
818	1,000 Fluorescent Linear Lamp,T8,Cool,4100K	GE LIGHTING
819	1,000 Coat and Garment Hook,2 Ends,Aluminum	GRAINGER APPROVED
820	1,000 Water Filter Pitcher System,100 F	DUPONT
821	1,000 Leather Gloves,Gauntlet Cuff,L,PR	CONDOR
822	1,000 Safety Glasses,Silver Mirror	CROSSFIRE
823	1,000 LED Lamp,3500K,Indoor,15W,Glass	GE LIGHTING
824	1,000 Degreaser,20 oz.,Aerosol Can	CRC
825	1,000 Lobby Broom,Synthetic,Black	TOUGH GUY
826	1,000 Cleaner/Degreaser,32 oz.,Spray Bottle	OIL EATER
827	1,000 CPR Filtershield,Universal,Pouch	HONEYWELL NORTH
828	1,000 Face Mask,Orange	REFRIGIWEAR
829	1,000 Fluorescent Linear Lamp,T12,Cool,4100K	GE LIGHTING
830	1,000 Disposable Gloves,Nitrile,9in L,XL,PK100	CONDOR
831	1,000 Body Wash Shampoo Shave,1000mL,PK2	OPS
832	1,000 Tongue and Groove Plier,10" L	CHANNELLOCK
833	1,000 Fluorescent Lamp,T8,Daylight,6500K	GE LIGHTING
834	1,000 String Wet Mop,28 oz., Cotton	TOUGH GUY
835	1,000 High Cap.Pleated Filter,15x20x2,MERV8	AIR HANDLER
836	1,000 Keyed Padlock,Different,1-1/2" W	MASTER LOCK

837	1,000 Glove Clip,1-1/4 x 5-1/2 In	PROTO
838	1,000 Safety Glasses,Clear	CONDOR
839	1,000 Cap,Low Lead Brass,500 psi,3/4 in.GHT	GRAINGER APPROVED
840	1,000 Coated Gloves,Palm and Fingers,L,10",PR	MCR SAFETY
841	1,000 Fuse,RK5,Ser FRN-R,20 A,250VAC/125VDC	EATON BUSSMANN
842	1,000 Cleaner/Degreaser,32 oz.,Spray Bottle	SUPERCLEAN
843	1,000 RV/Marine Antifreeze,1 gal.,RTU	SPLASH
844	1,000 Electronic Ballast,T8 Lamps,120V	GE LIGHTING
845	1,000 Paint Roller Cover,9 In,Nap 3/8 In,PK6	PREMIER
846	1,000 Disposable Gloves,Latex,M,Natural,PK100	MICROFLEX
847	1,000 Marking Paint,17 oz.,White	RUST-OLEUM
848	1,000 Dust Mop,White, Gray	TOUGH GUY
849	1,000 LED Lamp,T8-6U,Non-Dimmable,13.0W,4000K	PHILIPS
850	1,000 Paint Marker, Permanent, Yellow	MARKAL
851	1,000 Disposable Respirator,N95,PK10	3M
852	1,000 Spray Paint,OSHA Safety Red,12 oz.	RUST-OLEUM
853	1,000 Car and Truck Wash Conc.,1 gal.,Bottle	GUNK
854	1,000 Paint Tray,2 qt.,PolypropylN,11-19/32inL	GRAINGER APPROVED
855	1,000 Pet Waste Bags,8 oz.,0.80 mil,PK20	DOGIPOT
856	1,000 Protectant,Trigger Spray,28 oz.	ARMOR ALL
857	1,000 Jack,Black,Cat5e,Rj45	HUBBELL PREMISE WIR
858	1,000 String Wet Mop,22 oz. Cotton	TOUGH GUY
859	1,000 V-Belt,4L240	DAYTON
860	1,000 Pro Gloves,M,TPR Closure,Single Layer,PR	IRONCLAD
861	1,000 Cut Resistant Sleeve w/Thumb,Cut 2,18"	CONDOR
862	1,000 Roll,Hardwound,7-7/8",800 ft.,White,PK6	GEORGIA-PACIFIC
863	1,000 Fill Valve,Anti-Siphon,Adjustable	FLUIDMASTER
864	1,000 Std Cap.Pleated Filter,18x24x1,MERV7	AIR HANDLER
865	1,000 Resp Cartridge and Filter,OV,P100,PR	HONEYWELL NORTH
866	1,000 Personal Eye Wash Bottle,1 oz.	HONEYWELL
867	1,000 Traffic Cone,12In,Orange	GRAINGER APPROVED
868	1,000 Fence Post, Height 60 In	GRAINGER APPROVED
869	1,000 Personal Eye Wash Bottle,4 oz.	HONEYWELL
870	1,000 Inverted Marking Paint,15 oz.,Fl Orng	RUST-OLEUM
871	1,000 V-Belt,4L200	DAYTON
872	1,000 Sports Drink Mix,Orange,PK8	GATORADE
873	1,000 Pump,Sump,1/6 HP	LITTLE GIANT
874	1,000 Toilet Seat,Open Front,18-3/8 In	BEMIS
875	1,000 Handheld Flashlight,LED,130 lm	K&E SAFETY
876	1,000 Spray Paint,Black,12 oz.	RUST-OLEUM
877	1,000 Disposable Gloves,Black,XL,PK100	CONDOR
878	1,000 Push Broom,Head,18",Brown	TOUGH GUY
879	1,000 Wall Mount Fan,1970/1520/1170 cfm,18 in.	AIR KING
880	1,000 Connector,5-15R,15A,125V	HUBBELL WIRING DEVI
881	1,000 Cable Tie,Standard,14.5 in.,Blck,PK100	POWER FIRST
882	1,000 Sun Shade,Nylon,Yellow/Green	MSA
883	1,000 Spray Paint,Safety Red,15 oz.	RUST-OLEUM

884	1,000 Hot Water Hose,Hot/Cold,Rubber,50 ft.	TOUGH GUY
885	1,000 Antimicrobial Pleat Filter,20x25x2,MERV8	AIR HANDLER
886	1,000 LED Lamp,A19 Bulb Shape,13.5W,1100 lm	LUMAPRO
887	1,000 String Wet Mop,20 oz.,Rayon	RUBBERMAID
888	1,000 CutOff Wheel,Saitech,4-1/2"x.045"x7/8"	UNITED ABRASIVES-SAI
889	1,000 Toilet Paper,Standard,2 Ply,PK48	TOUGH GUY
890	1,000 Plug-In CFL,40W,Dimmable,3000K,20,000 hr	GE LIGHTING
891	1,000 Lamp,F35/CX41/U3/WM	GE LIGHTING
892	1,000 Masking Tape,Paper,Blue,1"	GRAINGER APPROVED
893	1,000 LED Linear Lamp,T8,18.0W,Very Cool	LUMAPRO
894	1,000 Displacement Connector,26-19AWG,PK100	3M
895	1,000 Coated Gloves,Palm and Fingers,XL,PR	MCR SAFETY
896	1,000 Barricade Tape,Yellow/Black,1000ft x 3In	GRAINGER APPROVED
897	1,000 Snap Hook,2 1/2in,Brass,Gold	ANNIN FLAGMAKERS
898	1,000 Hacksaw,17-3/4 in L,24 TPI,Rubber Grip	STANLEY
899	1,000 Pre-Moistened Towelette Station,PK100	CONDOR
900	1,000 Masking Tape,Blue,2 In. x 60 Yd.	SCOTCH-BLUE
901	1,000 Fire Extinguisher,Dry Chemical,3A:40B:C	AMEREX
902	1,000 Seal-Coated Wood Bow Rake, 3 In.Tines	WESTWARD
903	1,000 Std Cap.Pleated Filter,18x20x1,MERV7	AIR HANDLER
904	1,000 Composition Book,9-3/4 x 7-1/2 In.	TOPS
905	1,000 Air Circulator,30",7250 cfm,115V	DAYTON
906	1,000 Chemical Splash/Impact Resistant Goggles	CONDOR
907	1,000 LED Lamp,A21 Shape,15.0W,1600 lm	GE LIGHTING
908	1,000 Floor Safety Sign, Caution Wet Floor,Eng	TOUGH GUY
909	1,000 High Cap.Pleated Filter,16x20x2,MERV10	AIR HANDLER
910	1,000 Hearing Band,Banded,28dB	3M
911	1,000 Key Ring,1 In,PK25	GRAINGER APPROVED
912	1,000 Coin Cell,2450,Lithium,3V	DURACELL
913	1,000 Sanitary Napkn Rcptcl,11"H,9"W	TOUGH GUY
914	1,000 Trash Bags,33 gal.,0.70 mil,PK250	TOUGH GUY
915	1,000 Plug-In CFL,42W,T4 PL,Cool,3200 lm,4100K	LUMAPRO
916	1,000 Spray Paint,Dark Machine Gray,15 oz.	RUST-OLEUM
917	1,000 Scrubber,SS,Silver	SCOTCH-BRITE
918	1,000 Cable Tie,Standard,7.9 in.,Black,PK100	POWER FIRST
919	1,000 Fire Extinguisher Sign,18 x 4In,ENG,SURF	ACCUFORM
920	1,000 Spring Clamp,2 In,6 In Length	WESTWARD
921	1,000 Fluorescent Linear Lamp,T5,Neutral,3500K	GE LIGHTING
922	1,000 Std Cap.Pleated Filter,20x24x1,MERV7	AIR HANDLER
923	1,000 Coupler,Female,2"	GRAINGER APPROVED
924	1,000 Three Ply Ring Panel Air Filter,24 In. H	AIR HANDLER
925	1,000 C-Fold Sheets,White,Envision(R),PK10	GEORGIA-PACIFIC
926	1,000 V-Belt,3L190	DAYTON
927	1,000 Hand Towels,10-1/2" x 12-1/4" ,Citrus	GOJO
928	1,000 Watrprf Sealant w/BioSeal,10.1oz,Clear	GE
929	1,000 Spiral CFL,Non-Dimmable,2700K,13W	LUMAPRO
930	1,000 Fluorescent Linear Lamp,T12,Cool,4100K	GE LIGHTING

931	1,000 Ballpoint Pen,Stick,Fine,Red,PK12	PAPER MATE
932	1,000 Desk Recycling Container,Blue,7 gal.	TOUGH GUY
933	1,000 V-Belt,4L210	DAYTON
934	1,000 Lever Door Holder,Clear Aluminum	KABA ILCO
935	1,000 Disposable Gloves,Nitrile,L,Blue,PK50	MICROFLEX
936	1,000 Wall Mount Fan,1510/1380/1190 cfm,16 in.	AIR KING
937	1,000 Cleaner/Degreaser,1 gal.,Jug	SIMPLE GREEN
938	1,000 Pail,2-1/2 gal.,Gray	TOUGH GUY
939	1,000 Pail,2.0 gal.,Open Head,White	GRAINGER APPROVED
940	1,000 CFL Ballast,Electronic,93W,120/277V	PHILIPS ADVANCE
941	1,000 Box Fan,Non-Osc, 20 In, 3-spd,120V	AIR KING
942	1,000 Toilet Brush,Plastic,12"	TOUGH GUY
943	1,000 Gen Purpose Handheld Light,LED,Yellow	GRAINGER APPROVED
944	1,000 Coated Gloves,Palm and Fingers,L,PR	ANSELL
945	1,000 High Cap.Pleated Filter,20x25x2,MERV10	AIR HANDLER
946	1,000 LED Lamp,6619 lm,Overall Bulb 9-19/64" L	LIGHT EFFICIENT DESIG
947	1,000 Disposable Wipes,Airlaid,White,PK5	GEORGIA-PACIFIC
948	1,000 LED Lamp,A19 Bulb Shape,10.0W	GE LIGHTING
949	1,000 Quartz Metal Halide,175W,14000/12600 lm	LUMAPRO
950	1,000 Pipe,Pipe Size 3/4 In.ID 0.804,OD 01.05	GRAINGER APPROVED
951	1,000 Scrubber Sponge,6" L,3-5/8" W,PK20	3M
952	1,000 Trigger Spray Bottle,32 oz.,Clear/Red	IMPACT
953	1,000 Disposable Gloves,Glove Sz XL,Blk,PK100	MCR
954	1,000 Steel Hook,Orange,Steel,5-1/2" L	GRAINGER APPROVED
955	1,000 Disposable Gloves,Latex,L,Natural,PK50	MICROFLEX
956	1,000 Toilet Brush,Coco Fiber,14-5/8"	TOUGH GUY
957	1,000 Dust Mop,Red, Blue	TOUGH GUY
958	1,000 Leather Palm Gloves,Hi-Vis Orange,L,PR	CONDOR
959	1,000 Scratch Brush,Short Handle,7-1/8",PK5	TOUGH GUY
960	1,000 Plug-In CFL,18W,Non-Dim,4100K,10,000 hr	GE LIGHTING
961	1,000 LED Tube,9.0W,T8,4000K,24"	GE LIGHTING
962	1,000 ChmSplsh/ImpctRstnt Gogls,Scrchrstnt,Clr	CONDOR
963	1,000 Pallet Rack Beam,96Lx2-1/2Wx4-1/2H	HUSKY RACK & WIRE
964	1,000 Photocntrl,1/2In Male Pipe Thread,120VAC	INTERMATIC
965	1,000 Soap Dispenser Silver Wall Mount	TOUGH GUY
966	1,000 Electrical Tape,7 mil,3/4" x 66 ft.,Grn	SCOTCH
967	1,000 Water Nozzle,Yellow/Black,5" L	NELSON
968	1,000 Baseboard Stripper,Size 20 oz.	TOUGH GUY
969	1,000 Paper Clips,No. 1,Silver,Steel,PK1000	OFFICEMATE
970	1,000 V-Belt,4L250	DAYTON
971	1,000 High Cap.Pleated Filter,24x24x4,MERV11	AIR HANDLER
972	1,000 Disposable Gloves,Nitrile,XL,Blue,PK230	MICROFLEX
973	1,000 Black Relief Valve,Urinals	SLOAN
974	1,000 Ceiling Tile,24" W,48" L,5/8" Thick,PK12	ARMSTRONG
975	1,000 Ant and Roach Killer,Aerosol,17.5 oz.	RAID
976	1,000 Lamp Recycling Kit,48"x12"x12"	RECYCLEPAK
977	1,000 Mechanics Glove,M,Black/White,Leather,PR	IRONCLAD

978	1,000 Extension Cord,25 ft.,14/3 ga.	POWER FIRST
979	1,000 Painters Tool,Stiff,3",Carbon Steel	WESTWARD
980	1,000 Water Nozzle,Pistol Grip,Metal	GILMOUR
981	1,000 Roll,Centerpull,7-7/8",186 ft.,White,PK6	GEORGIA-PACIFIC
982	1,000 Foam Hand Soap,2000mL,Unscented,PK2	GOJO
983	1,000 Antimicrobial Pleat Filter,24x24x2,MERV8	AIR HANDLER
984	1,000 Foam Hand Soap,1200mL,Cranberry,PK2	GOJO
985	1,000 Duster,Poly Fiber,11"L	UNGER
986	1,000 Emergency Light,1.5W,4-1/4In H	LITHONIA LIGHTING
987	1,000 High Cap.Pleated Filter,16x20x4,MERV8	AIR HANDLER
988	1,000 Wet Mop Handle,Janitor Wing Nut,60"L	TOUGH GUY
989	1,000 Air Freshener,10 oz.,Aerosol Can	TOUGH GUY
990	1,000 Duct Tape,48mm x 55m,10 mil,Silver	NASHUA
991	1,000 Exit Sign w/ Btry Back Up,0.71W,1 or 2	LITHONIA LIGHTING
992	1,000 Spray Paint,Galvanized,12 oz.	RUST-OLEUM
993	1,000 Mobilith SHC 100,Synthetic Grease,13.4oz	MOBIL
994	1,000 LED Lamp,T8 Bulb Shape,7.0W,1150 lm	PHILIPS
995	1,000 String Wet Mop,16 oz., Cotton	TOUGH GUY
996	1,000 Quartz Metal Halide Lamp,BT56,1500W	GE LIGHTING
997	1,000 OTG Goggles,Antfg,Clr	HONEYWELL UVEX
998	1,000 Battery,223,Lithium,6V	GRAINGER APPROVED
999	1,000 Glue Trap,10-1/4 In. L,5-7/32 In. W,PK2	CATCHMASTER
1000	1,000 Sanitizer Wipes,Box,5 x 7"	PURELL
1001	1,000 Masking Tape,Paper,Blue,48mm	SHURTAPE
1002	1,000 Stripping Pad,Black,Size 20",Round,PK5	TOUGH GUY
1003	1,000 Disposable Gloves,Nitrile,Blue,L,PK100	CONDOR
1004	1,000 Sanitizer Wipes,Box,5 x 8",PK100	PDI
1005	1,000 Plug-In CFL,13W,Non-Dim,4100K,10,000 hr	GE LIGHTING
1006	1,000 Electronic Ballast,T8 Lamps,120/277V	PHILIPS ADVANCE
1007	1,000 Extension Cord,100 ft.,Orange,16/3 ga.	POWER FIRST
1008	1,000 Standard Battery,D,Alkaline,PK12	ENERGIZER
1009	1,000 Twist On Wire Connector,22-14 AWG,PK100	IDEAL
1010	1,000 High Cap.Pleated Filter,22x22x1,MERV8	AIR HANDLER
1011	1,000 ProPress adapter, 1/2" x 1/2"	VIEGA PROGRESS
1012	1,000 Fuse,RK5,Ser FRS-R,15 A,600VAC/300VDC	EATON BUSSMANN
1013	1,000 LED Linear Lamp,2150 lm,5000K Color Temp	GE LIGHTING
1014	1,000 Graffiti and Paint Remover,20 oz.	TOUGH GUY
1015	1,000 Disposable Gloves,Nitrile,XL,Green,PK50	MICROFLEX
1016	1,000 U Shaped Lamp,F32T8/SPX35/U6/2	GE LIGHTING
1017	1,000 Sports Drink Mix,Glacier Freeze,PK8	GATORADE
1018	1,000 Disposable Gloves,Nitrile,L,Blue,PK50	SHOWA
1019	1,000 Air Freshener,20 oz.,Aerosol Can	TOUGH GUY
1020	1,000 Liq. Disinfect. Cleaner,144oz.Bottle,PK3	PINE-SOL
1021	1,000 Tamperproof Tube Marker, Orange	DYKEM
1022	1,000 Bungee Strap,Black,18" L	THE BETTER BUNGEE
1023	1,000 Round Point Shovel,48 In.Handle,14 ga.	WESTWARD
1024	1,000 Hand Sani. Refill,Refill Cart.,Foam,PK2	PURELL

1025	1,000 General Purpose,Cartridge,10.3 oz,Whites	DAP
1026	1,000 Ceiling Tile,24" W,24" L,5/8" Thick,PK16	ARMSTRONG
1027	1,000 Spray Paint,Bright Red,15 oz.	RUST-OLEUM
1028	1,000 Fuse,10A,Midget,FNQ,500VAC,Fiberglass	EATON BUSSMANN
1029	1,000 Pilot Orifice Plate Assembly	ACORN
1030	1,000 Disposable Gloves,Latex,XL,Natural,PK100	ANSELL
1031	1,000 Sunscreen,Tottle Bottle,2.000 oz.	CORTEX
1032	1,000 Markng Paint,17 oz.,Alert Orng/APWA Orng	RUST-OLEUM
1033	1,000 Scrubber,3"L,3"W,SS,Silver,PK6	TOUGH GUY
1034	1,000 Antimicrobial Pleat Filter,16x25x2,MERV8	AIR HANDLER
1035	1,000 Disposable Gloves,Nitrile,M,Teal,PK100	ANSELL
1036	1,000 Penetrating Oil,Aerosol Can,11 oz.	LIQUID WRENCH
1037	1,000 Twist On Wire Connector,22-14 AWG,PK100	IDEAL
1038	1,000 Desk Recycling Container,Green,7 gal.	RUBBERMAID
1039	1,000 Reciprocating Saw Blade,4 In. L,PK5	MILWAUKEE
1040	1,000 Combination Padlock,Center,Silver	MASTER LOCK
1041	1,000 Recycled Trash Bags,60 gal.,Black,PK100	TOUGH GUY
1042	1,000 Beverage Cooler,Hard Sided,1.0 gal.	IGLOO
1043	1,000 Floor Safety Sign,English, Spanish	ABILITY ONE
1044	1,000 Keyed Padlock,Alike,1-3/4"W	MASTER LOCK
1045	1,000 Coated Gloves,Palm and Fingers,9,PR	ANSELL
1046	1,000 Cable Tie,Standard,11.8 in.,Black,PK100	POWER FIRST
1047	1,000 Barricade Tape,Caution,Yellow,3in	GRAINGER APPROVED
1048	1,000 Fire Ant Killer,Killing insects	CRC
1049	1,000 Compression Connector,1" L,1/2" Conduit	RACO
1050	1,000 Plug-In CFL,13W,Non-Dim,2700K,10,000 hr	GE LIGHTING
1051	1,000 V-Belt,4L230	DAYTON
1052	1,000 Traffic Cone,6 In.Orange	GRAINGER APPROVED
1053	1,000 Safety Glasses,Clear	SMITH & WESSON
1054	1,000 Spray Primer,Gray,12 oz.	RUST-OLEUM
1055	1,000 Quartz Metal Halide Lamp,BD17,100W	GE LIGHTING
1056	1,000 High Visibility Vest,Class 2,XL,Lime	CONDOR
1057	1,000 Stretch Wrap,Clear,1500 ft. L,18" W	GRAINGER APPROVED
1058	1,000 Multi-Bit Screwdriver,15-in-1,8-1/2"	MEGAPRO
1059	1,000 Fluorescent Lamp,T8,Very Cool,5000K	GE LIGHTING
1060	1,000 All Purpose Cleaner,2L,Bottle	3M
1061	1,000 Disposable Gloves,Nitrile,M,Blue,PK100	CONDOR
1062	1,000 Steel Folding Chair,Beige	GRAINGER APPROVED
1063	1,000 Paint Brush,Chip,2",PK24	GRAINGER APPROVED
1064	1,000 RV/Marine Antifreeze,1 gal.	SPLASH
1065	1,000 Keyed Padlock,Alike,1-3/4"W	MASTER LOCK
1066	1,000 Std Cap.Pleated Filter,16x24x1,MERV7	AIR HANDLER
1067	1,000 Toilet Paper,Envision(R),Jumbo,2Ply,PK6	GEORGIA-PACIFIC
1068	1,000 Combination Cartridge,Bayonet,PK2	3M
1069	1,000 High Cap.Pleated Filter,20x20x2,MERV10	AIR HANDLER
1070	1,000 High Cap.Pleated Filter,24x24x1,MERV8	AIR HANDLER
1071	1,000 Cleaner/Degreaser,24 oz.,Spray Bottle	SIMPLE GREEN

1072	1,000 Door Sweep,3 Ft L	GRAINGER APPROVED
1073	1,000 Trash Bags,40 to 45 gal.,22 micron,PK150	TOUGH GUY
1074	1,000 Perforated Roll,11",60 ft.,White,PK15	GEORGIA-PACIFIC
1075	1,000 High Cap.Pleated Filter,20x25x4,MERV8	AIR HANDLER
1076	1,000 Fluorescent Linear Lamp,T12,Cool,4100K	GE LIGHTING
1077	1,000 Pull Tight Seal,12 x 43/64 In,HDPE,PK50	TYDENBROOKS
1078	1,000 Sharps Container,1/4 Gal.,Sliding Lid	FIRST AID ONLY
1079	1,000 Insect Repellent,6 oz.,Aerosol	CUTTER
1080	1,000 Wet Mop Handle,Quick Change,60"L	TOUGH GUY
1081	1,000 Striping Paint,White	RUST-OLEUM
1082	1,000 Perforated Roll,11",74 ft.,White,PK30	GEORGIA-PACIFIC
1083	1,000 General Purpose,Tube,300mL,Clears	LOCTITE
1084	1,000 Condenser Cleaner,Liquid,1 gal,Blue	NU-CALGON
1085	1,000 Relay Socket,Standard,Octal,8 Pin,15A	DAYTON
1086	1,000 Std Cap.Pleated Filter,10x30x1,MERV7	AIR HANDLER
1087	1,000 Multifold Sheets,White,BigFold Z(R),PK10	GEORGIA-PACIFIC
1088	1,000 Standard Battery,D,Alkaline,PK12	DURACELL
1089	1,000 Chock,Wheel,8 In D,Black	GRAINGER APPROVED
1090	1,000 Toilet Paper,Compact,Coreless,1Ply,PK18	GEORGIA-PACIFIC
1091	1,000 Corn Broom,Head and Handle,12",Tan	TOUGH GUY
1092	1,000 Carton Sealing Tape,Clear,48mm x 50m	SCOTCH
1093	1,000 LED Lamp,T8,5000K,15W,160 deg.	PHILIPS
1094	1,000 LED Lamp,A-Shape,9.0W,120V,Daylight,A19	PHILIPS
1095	1,000 Safety Glasses,Clear	HONEYWELL UVEX
1096	1,000 Paint Marker, Permanent, White	MARKAL
1097	1,000 Portable Generator,6875W,389cc	GENERAC
1098	1,000 Disposable Respirator,N100,Universal	3M
1099	1,000 Shower Curtain,Vinyl,White,72x36	GRAINGER APPROVED
1100	1,000 High Cap.Pleated Filter,20x24x4,MERV8	AIR HANDLER
1101	1,000 Std Cap.Pleated Filter,10x24x1,MERV7	AIR HANDLER
1102	1,000 Foam Hand Soap,2000mL,Orange Blossom,PK2	GOJO
1103	1,000 Cable Tie,Standard,17.7 in.,Black,PK50	POWER FIRST
1104	1,000 Tie Down Strap,Ratchet,Poly,15 ft.	LIFT-ALL
1105	1,000 Hand Dishwashing Soap,28 oz.Orange,PK9	AJAX
1106	1,000 Eye Wash Preservative,8 oz.	HONEYWELL
1107	1,000 Diphrgm Seal Kit,Rbber/Nyln,Coyne/Dlney	KISSLER
1108	1,000 Ceiling Sealing Paint,13 Oz	ZINSSER
1109	1,000 Scratch Brush,Long Handle,13-3/4"	TOUGH GUY
1110	1,000 Wet Mop Handle,Janitor Wing Nut,60"L	TOUGH GUY
1111	1,000 Cold Protection Gloves,L,Gray,Latex,PR	MCR SAFETY
1112	1,000 Wood Manure Fork,13-3/4 In	WESTWARD
1113	1,000 Wire Rope Stop Sleeve,3/8 In,122 Copper	LOOS
1114	1,000 Clipboard,Letter Size,Hardboard,Brwn,PK2	SAUNDERS
1115	1,000 Concave Door Stop,Wall Mount	ROCKWOOD
1116	1,000 Liquid Disinfectant Cleaner,1 gal.Bottle	TOUGH GUY
1117	1,000 Air Freshener Refill,118.10g,Cover,PK2	TOUGH GUY
1118	1,000 Battery,123,Lithium,3V,PK12	STREAMLIGHT

1119	1,000 Cable Clamp,3/4 In,White,PK100	DOLPHIN COMPONENT
1120	1,000 Cable Clamp,1/2 In,White,PK100	DOLPHIN COMPONENT
1121	1,000 Composition Book,9-3/4 x 7-1/2 In,Black	MEAD
1122	1,000 Metering Air Diaphragm	ACORN
1123	1,000 Sanitizer Wipes,Canister,6 x 7"	PURELL
1124	1,000 Window AC Support,Painted Steel	A/C SAFE
1125	1,000 Toilet Gasket,Neoprene,Black,4"	ZURN
1126	1,000 Barricade Tape,Yellow/Black,1000ft x 3In	GRAINGER APPROVED
1127	1,000 Air Circulator,36 In,12,250 cfm,115V	DAYTON
1128	1,000 Raceway,Series 500,10 ft.,Ivory	LEGRAND
1129	1,000 Convex Door Stop,Wall Mount	ROCKWOOD
1130	1,000 Quartz Metal Halide Lamp,BT56,1000W	GE LIGHTING
1131	1,000 Traffic Cone,18In,Orange	GRAINGER APPROVED
1132	1,000 Square Point Shovel,47-1/2 In. Handle	WESTWARD
1133	1,000 LED Lamp,PL Horizon,8.5W,4000k,4PinGX24Q	PHILIPS
1134	1,000 Deep Device Box,Ivory,Steel,Boxes	LEGRAND
1135	1,000 Pop-Up Sticky Notes,3x3 In.,Yellow,PK6	POST-IT
1136	1,000 Leather Drivers Gloves,Cowhide,XL,PR	CONDOR
1137	1,000 Leather Drivers Gloves,Goatskin,2XL,PR	CONDOR
1138	1,000 Extension Cord,25 ft.,Orange,16/3 ga.	POWER FIRST
1139	1,000 Line Marking Paint,17 oz.,FI Purple	RUST-OLEUM
1140	1,000 Inverted Marking Paint,Safety Red	RUST-OLEUM
1141	1,000 Extension Cord,50 ft.,Orange,16/3 ga.	POWER FIRST
1142	1,000 Bloodborne Pathogen Kit	HONEYWELL NORTH
1143	1,000 Snow Shovel,Polypropylene Blade,18" W	WESTWARD
1144	1,000 Trash Bags,33 gal.,1.10 mil,PK200	TOUGH GUY
1145	1,000 Electronic Ballast,T8 Lamps,120/277V	GE LIGHTING
1146	1,000 Utility Knife,6-3/8 In.,Gray	STANLEY
1147	1,000 Disinfecting Wipes,7" x 8"	TOUGH GUY
1148	1,000 Standard Battery,9V,Alkaline,PK12	ENERGIZER
1149	1,000 Spray Paint,Ultra Flat Black,12 oz.	TOUGH GUY
1150	1,000 Half Mask Respirator,Bayonet,L	3M
1151	1,000 Trash Bags,55 gal.,1.65 mil,PK20	TOUGH GUY
1152	1,000 Traffic Cone,28In,Orange	GRAINGER APPROVED
1153	1,000 Bacterial Drain Maintainer,32 oz.,Bottle	TOUGH GUY
1154	1,000 Foam Hand Soap,1000mL, Fresh,PK6	DEB
1155	1,000 Wasp and Hornet Killer,Aerosol,12 oz.	THE END
1156	1,000 Electronic Ballast,T8 Lamps,120/277V	GE LIGHTING
1157	1,000 Water Nozzle,Black/Red/ Maroon,5-1/2In L	WESTWARD
1158	1,000 Deodorizer,1 gal.,Jug	DIVERSEY
1159	1,000 2-Point Utility Blade,3/4 In. W,PK100	STANLEY
1160	1,000 Port. Elec. Heater,1500 W,5118 BtuH	DAYTON
1161	1,000 Connector,5-20R,20A,125V	HUBBELL WIRING DEVI
1162	1,000 Disposable Gloves,Nitrile,M,Blue,PK100	ANSELL
1163	1,000 Std Cap.Pleated Filter,12x24x4,MERV7	AIR HANDLER
1164	1,000 Plug-In CFL,32W,T4 PL,Cool,2400 lm,4100K	LUMAPRO
1165	1,000 Standard Battery,AAA,Lithium,PK4	ENERGIZER

1166	1,000 Paint Can,1 qt.,Round	POLAR TECH
1167	1,000 Wall Base Molding, Black, 48 In. L	GRAINGER APPROVED
1168	1,000 Laboratory Barrier Gown,Universal,Knit	CELLUCAP
1169	1,000 Foam Hand Soap,1000mL,Unscented,PK2	OPS
1170	1,000 Dryer Sheets,Mountain Rain,PK6	ARM AND HAMMER
1171	1,000 File Folders,Letter,Manila,PK100	UNIVERSAL
1172	1,000 Filter Bag,3-Ply,Paper,PK10	TOUGH GUY
1173	1,000 Car Wash Brush,10" L,White	TOUGH GUY
1174	1,000 Standard Battery,AAA,Alkaline,PK24	DAYTON
1175	1,000 Electrical Tape,7 mil,3/4" x 66 ft.,Ylw	SCOTCH
1176	1,000 Surge Protector Outlet Strip,White	POWER FIRST
1177	1,000 LED Tube,T8 Shape,2050 lm,15.0W,3500K	GE LIGHTING
1178	1,000 Disposable Wipes,Hydroknit(R),PK10	WYPALL
1179	1,000 ThermaPlex(R)Multi-Purpose,Grease	LPS
1180	1,000 Disinfecting Wipes,6" x 7",PK12	DIVERSEY
1181	1,000 Wall Clock,Analog,Battery	GRAINGER APPROVED
1182	1,000 Disposable Gloves,Nitrile,M,Blue,PK200	CONDOR
1183	1,000 Std Cap.Pleated Filter,20x20x4,MERV7	AIR HANDLER
1184	1,000 Contact Cleaner,12 oz.,Aerosol Can	LPS
1185	1,000 Galvanize Coating,16 oz	CRC
1186	1,000 Incandescent Light Bulb,A15,40W	SHAT-R-SHIELD
1187	1,000 Safety Glasses,Clear,AntiStatic	PYRAMEX
1188	1,000 Blade Plug,Blk,0.245" to 0655" Cord Size	HUBBELL WIRING DEVI
1189	1,000 Surge Protector Outlet Strip,6 ft.,Black	POWER FIRST
1190	1,000 Car Wash Brush,10" L,Green	TOUGH GUY
1191	1,000 Trash Bags,55 gal.,1.50 mil,PK100	TOUGH GUY
1192	1,000 Sealant,Silicone Base,Clear,Cartridge	DOW CORNING
1193	1,000 Std Cap.Pleated Filter,16x25x4,MERV7	AIR HANDLER
1194	1,000 Green Pleat,24x24x2,MERV13	AIR HANDLER
1195	1,000 Duct Tape,2 In x 60 yd,7 mil,Gray,Cloth	GRAINGER APPROVED
1196	1,000 LED Repl Lamp,70W HPS/MH,18W,5700K,E26	LIGHT EFFICIENT DESIG
1197	1,000 Rain Coat,Unrated,Yellow,XL	CONDOR
1198	1,000 Battery,SLA,DC 6V,4.5Ah	LUMAPRO
1199	1,000 Car Wash,100 oz.,Green,Concentrated	TURTLE WAX
1200	1,000 Graffiti Paint Remover,10-1/2 x 12-1/4"	ITW DYMON
1201	1,000 High Cap.Pleated Filter,16x25x4,MERV8	AIR HANDLER
1202	1,000 Duplex Wall Plate,2 Gang,Silver	HUBBELL WIRING DEVI
1203	1,000 Air Freshener,20 oz.,Aerosol Can	TOUGH GUY
1204	1,000 U-Shaped Fluorescent Lamp,T8,3500K,Nutrl	LUMAPRO
1205	1,000 Hard Hat Sweatband,Tan,Terrycloth	MSA
1206	1,000 Toilet Paper,Angel Soft ps,2Ply,PK80	GEORGIA-PACIFIC
1207	1,000 Repair Kit,Diaphragm,3.5 GPF	SLOAN
1208	1,000 Utility Container,31 gal.,Silver	TOUGH GUY
1209	1,000 Stapler,20 Sheet,Black	GRAINGER APPROVED
1210	1,000 Trash Bags,60 gal.,16 micron,PK200	TOUGH GUY
1211	1,000 Recycled Trash Bags,10 gal.,Black,PK250	TOUGH GUY
1212	1,000 Push Broom,Head,16",Brown	TOUGH GUY

1213	1,000 Toilet Spud,Full Open,1-1/2 x 1-1/2 In	GRAINGER APPROVED
1214	1,000 Motor Run Capacitor,5 MFD,2-3/4 In. H	DAYTON
1215	1,000 Instant Canopy,10 Ft. X 10 Ft.	GRAINGER APPROVED
1216	1,000 Perforated Roll,11",78 ft.,White,PK30	GEORGIA-PACIFIC
1217	1,000 Line Marking Paint,17 oz.,Black	RUST-OLEUM
1218	1,000 Flow Control Plug	ACORN
1219	1,000 Hang/Stack Bin,7 x8 1/4 x14 3/4,Blue	AKRO-MILS
1220	1,000 Corn Broom,Head and Handle,12",Tan	TOUGH GUY
1221	1,000 Push Broom,Head,16",Brown	TOUGH GUY
1222	1,000 Trigger Spray Bottle,Plastic,32 oz.,PK3	IMPACT
1223	1,000 Plug-In CFL,42W,Dimmable,3000K,17,000 hr	GE LIGHTING
1224	1,000 Braided Connector,3/8 Comp x 1/2 FIP	GRAINGER APPROVED
1225	1,000 Cooling Bandana,Blue,One Size	CHILL-ITS BY ERGODYNI
1226	1,000 Trash Can Top,Flat,Snap-On Closure,Gray	TOUGH GUY
1227	1,000 V-Belt,A46	DAYTON
1228	1,000 Melt Blown Cartridge,8 gpm,5 Mic,PK2	AQUA-PURE
1229	1,000 Disposable Gloves,Nitrile,2XL,Blue,PK50	MICROFLEX
1230	1,000 Inline Filter,Ice Maker,8-3/8x2-1/4In	3M AQUA-PURE
1231	1,000 Duct Tape,48mm x 55m,Silver,6 mil	GRAINGER APPROVED
1232	1,000 CutOff Wheel,A24R,14"x1/8"x1",5500rpm	DEWALT
1233	1,000 Mobil Rarus 427, Compressor,1 qt.,ISO100	MOBIL
1234	1,000 String Wet Mop,28 oz., Cotton	TOUGH GUY
1235	1,000 Trash Bags,10 gal.,6 micron,PK1000	TOUGH GUY
1236	1,000 Trash Bags,Medium,33 gal,Clear,PK250	TOUGH GUY
1237	1,000 Washer Set Repair Kit,Toilets & Urinals	SLOAN
1238	1,000 Hose Repair Kit,Male/Female,3/4 In Hose	WESTWARD
1239	1,000 Roll,Hardwound,8-1/4",700 ft.,Brown,PK6	GEORGIA-PACIFIC
1240	1,000 Std Cap.Pleated Filter,12x20x2,MERV7	AIR HANDLER
1241	1,000 Chain Saw Case,Use With Echo Chain Saws	ECHO
1242	1,000 Persnl Emrgncy Hygiene Kit,1 People Srvd	READY AMERICA
1243	1,000 Battery,20V,2.0Ah,Li-Ion	DEWALT
1244	1,000 Hand Sanitizer,Bottle,Gel	PURELL
1245	1,000 Coated Gloves,3/4 Dip,10,10-1/4",PR	ANSELL
1246	1,000 LED Lamp,14.0W,1800 lm,Frosted Finish	PHILIPS
1247	1,000 Exit Sign Combo,8-3/16 in.Hx18 in.W,NiCd	FULHAM FIREHORSE EX
1248	1,000 Emergency Light,120/277,1W	HUBBELL LIGHTING - CC
1249	1,000 High Pressure Sodium Lamp,ED18,250W	GE LIGHTING
1250	1,000 Hearing Band,Banded,25dB	HONEYWELL HOWARD
1251	1,000 Winter Liner,Brown,Universal	MAXIT
1252	1,000 Receptacle,Ivory,Nylon,1.0 HP,3 Wires	BRYANT
1253	1,000 Battery,Sealed Lead Acid,6V,4A/HR.	LITHONIA LIGHTING
1254	1,000 Surge Protector Outlet Strip,6 ft.,White	POWER FIRST
1255	1,000 Hose Bibb,MPT,3/4 in.,T-Handle	GRAINGER APPROVED
1256	1,000 Electronic Ballast,T8 Lamps,120/277V	PHILIPS ADVANCE
1257	1,000 Pipe Cement,Clear,16 Oz,PVC	WELD-ON
1258	1,000 Safety Glasses,Clear	JACKSON SAFETY
1259	1,000 Tape Measure,1 In x 25 ft,Yellow,In./Ft.	STANLEY

1260	1,000 Battery,20V,4.0Ah,Li-Ion	DEWALT
1261	1,000 Fluorescent Lamp,T8,Very Cool,5000K	GE LIGHTING
1262	1,000 Inverter Generator,2200W,120VAC	BRIGGS & STRATTON
1263	1,000 Key Reel,48 In,Kevlar(R) Cord,Belt Clip	KEY-BAK
1264	1,000 Leather Drivers Gloves,Cowhide,XL,PR	CONDOR
1265	1,000 Trash Bags,7 gal.,0.75 mil,PK100	TOUGH GUY
1266	1,000 Wastebasket,Rectangular,7 gal.,Gray	TOUGH GUY
1267	1,000 Fuse,RK5,Ser FRS-R,20 A,600VAC/300VDC	EATON BUSSMANN
1268	1,000 Disposable Gloves, Nitrile,XL,Blue,PK100	ABILITY ONE
1269	1,000 Dust Mop,Blue	TOUGH GUY
1270	1,000 LED Lamp,6500K,Indoor,18W,Glass	GE LIGHTING
1271	1,000 Retractable Utility Knife,6 In.,Gray	WESTWARD
1272	1,000 Line Marking Paint,17 oz.,Fl Red	RUST-OLEUM
1273	900 Roll,Hardwound,10",800 ft.,White,PK6	GEORGIA-PACIFIC
1274	900 Coin Cell,2032,3V,PK4	ENERGIZER
1275	900 Multipurpose Lubricant,Aerosol,16 oz.	CRC
1276	900 Fuse,RK5,Ser FRS-R,30 A,600VAC/300VDC	EATON BUSSMANN
1277	900 Traffic Cone,12In,Orange	GRAINGER APPROVED
1278	900 Calcium, Lime Rust Remover,Bottle,28oz.	CLR
1279	900 Battery,CR2,Lithium,3V,PK2	GRAINGER APPROVED
1280	900 LED Wraparound Fixture,1x4,4000K	LITHONIA LIGHTING
1281	900 Battery,Lithium,9V	ENERGIZER
1282	900 Battery,6VDC,10Ah,0.187" Faston	GRAINGER APPROVED
1283	900 Digital Clamp Meter,400A,600V,TRMS	FLUKE
1284	900 Traffic Cone,28In,Orange	GRAINGER APPROVED
1285	900 Wire Stripper,18 to 10 AWG,7-1/8 In	KLEIN TOOLS
1286	900 Drain Opener,1 qt.,Bottle	ZEP PROFESSIONAL
1287	900 Cleaner and Disinfectant,Aerosol Can	DIVERSEY
1288	900 Spray Glue,13.50 oz.,Less Than 122 deg.F	3M
1289	900 First Aid Kit,White,6-19/64in.Wx9in.D	FIRST AID ONLY
1290	900 Fire Extinguisher,Dry Chemical,1A:10B:C	AMEREX
1291	900 Std Cap.Pleated Filter,10x36x1,MERV7	AIR HANDLER
1292	900 Industrial Headlamp,LED,Red	ENERGIZER
1293	900 Silicone Lubricant,Aerosol Can,11 oz.	WD-40 SPECIALIST
1294	900 Leather Palm Gloves,Pigskin Palm,XL,PR	MCR SAFETY
1295	900 LED Lamp,9.0W,Daylight,PK3	GE LIGHTING
1296	900 Liquid Bleach,64 oz.Bottle,PK8	CLOROX
1297	900 Food Grade Silicone,Aerosol Can,10 oz.	CRC
1298	900 Fluorescent Linear Lamp,T8,V Cool,5000K	GE LIGHTING
1299	900 Rocker Lug Cap with Chain,FNH,1-1/2 In	MOON AMERICAN
1300	900 Duster,Economical,10oz	CHEMTRONICS
1301	900 Pipe Cleaner,32 Oz,Clear	EZ WELD
1302	900 Liquid Hand Cleaner,1000mL,Cleaner,PK8	GOJO
1303	900 Brake Parts Cleaner, 14 oz. Can	GUNK
1304	900 Liq. Disinfect. Cleaner,1.50 gal.Jug,PK2	DIVERSEY
1305	900 Disinfecting Wipes,7" x 8",PK6	LYSOL
1306	900 Smoke and Carbon Monoxide Alarm,	KIDDE

1307	900 Fly Trap,24" L,2" W	CATCHMASTER
1308	900 V-Belt,4L190	DAYTON
1309	900 Paint Tray,1 qt.,Steel	GRAINGER APPROVED
1310	900 Mildew Remover,32 oz.,PK9	TILEX
1311	900 Corrugated Moving/Storage Box	GRAINGER APPROVED
1312	900 Trash Bags,40 to 45 gal.,1.10 mil,PK100	TOUGH GUY
1313	900 Full Face Respirator,Threaded,M	AVON PROTECTION SYS
1314	900 Tow Strap,3 In x 30 Ft.,Yellow	HIGHLAND
1315	900 LED Retrofit Lamp,T8,21W,2850 lm,5000K	GE LIGHTING
1316	900 Painters Tool,Stiff,3",SS	HYDE
1317	900 Disposable Respirator,P95,Universal,PK10	3M
1318	900 Foam Hand Soap,1250mL,Orange Blossom,PK3	GOJO
1319	900 White Lithium Grease,10 oz	CRC
1320	900 Lobby Dust Pan and Broom Set,Black	RUBBERMAID
1321	900 Cold Protection Gloves,L,Blue/Yellow,PR	CONDOR
1322	900 Grease,Tacky,EP,14.1 oz,Red	VALVOLINE
1323	900 High Cap.Pleated Filter,20x20x2,MERV11	AIR HANDLER
1324	900 Inverted Marking Paint,Fluorescent Green	RUST-OLEUM
1325	900 Screw-In CFL,Non-Dimmable,6500K,23W	LUMAPRO
1326	900 Trash Bags,40 to 45 gal.,1.50 mil,PK100	TOUGH GUY
1327	900 Rain Coat,Unrated,Yellow,L	CONDOR
1328	900 Air Sanitizer,10 oz.,Aerosol Can,PK12	LYSOL
1329	900 Fire Extinguisher,Dry,ABC,3A:40B:C	KIDDE
1330	900 Absorbent Pad,Universal,Yellow,PK22	RUBBERMAID
1331	900 Muriatic Acid,1 gal.,Hydrogen Chloride	SUNNYSIDE
1332	900 Eye Wash Preservative,8 oz.	GUARDIAN EQUIPMEN'
1333	900 Winter Glove Liner,White,Universal,PR	ACTIVARMR
1334	900 2-Cycle Engine Oil,Full Synthetic,6.4oz	MAKITA
1335	900 High Visibility Vest,Class 2,L,Lime	CONDOR
1336	900 Battery Adapter,20.0V,Li-Ion	DEWALT
1337	900 Ratchet Faceshield Assembly, Clear	CONDOR
1338	900 Disp Glv,Nitrile,6 Mil,XL,12",Black,PK50	CONDOR
1339	900 Disposable Gloves,Nitrile,S,Blue,PK100	CONDOR
1340	900 Antimicrobial Pleat Filter,20x20x1,MERV8	AIR HANDLER
1341	900 Insect Repellent Wipes,25% DEET,PK144	OFF
1342	900 Mechanics Glove,2XL,Black/White,PR	IRONCLAD
1343	900 Roll,Hardwound,8-1/4",700 ft.,White,PK6	GEORGIA-PACIFIC
1344	900 Std Cap.Pleated Filter,14x30x1,MERV7	AIR HANDLER
1345	900 Marking Paint,17 oz.,Blue	RUST-OLEUM
1346	900 Standard Battery,C,Alkaline,PK12	DURACELL
1347	900 Sports Drink Mix, Fruit Punch,PK50	SQWINCHER
1348	900 Plug,5-15P,15A,125VAC	HUBBELL WIRING DEVI
1349	900 Sticky Flags,1/2x1-3/4 In,Assorted,PK4	POST-IT
1350	900 Electronic Ballast,3 or 4 T8,120/277V	PHILIPS ADVANCE
1351	900 Inspection Flashlight,LED,6.90" L,230 lm	GRAINGER APPROVED
1352	900 Extension Cord,25 ft.	POWER FIRST
1353	900 Pick-Proof Adhesive Sealant,10.3oz,White	SUREBOND

1354	900 Time Delay Rlay,12 to 240VAC/DC,15A,SPDT	MACROMATIC
1355	900 Hang/Stack Bin,10-7/8 x 4-1/8 x 4,Blue	AKRO-MILS
1356	900 Exit Sign,3.8W,Red,2 Faces	LITHONIA LIGHTING
1357	900 High Cap.Pleated Filter,20x20x4,MERV8	AIR HANDLER
1358	900 Flux Brush,3/8" Brush Width,PK24	TOUGH GUY
1359	900 Trash Bags,60 gal.,14 micron,PK200	TOUGH GUY
1360	900 Spud Coupling Assembly,1-1/2"	SLOAN
1361	900 Raceway,Series Eclipse PN10,8 ft.,Ivory	LEGRAND
1362	900 Mechanics Glove,L,Gray/Brown,Neoprene,PR	IRONCLAD
1363	900 Oven & Grill Cleaner,1 gal,Lemon,PK4	MISTY
1364	900 Bathroom Cleaner,21 oz.,Can,PK24	COMET
1365	900 Hand Sanitizer,Bottle,Gel,PK24	PURELL
1366	900 Water Key,Four Way,Steel	GRAINGER APPROVED
1367	900 Washer,Conical Sponge,3.3 O.D.x2.33 I.D.	AMERICAN STANDARD
1368	900 Crystal Drain Opener,20 oz.	HERCULES
1369	900 Std Cap.Pleated Filter,25x25x2,MERV7	AIR HANDLER
1370	900 Keyed Padlock,Alike,1-3/4"W	MASTER LOCK
1371	900 Fuse,10A,Class CC,FNQ-R,600VAC	EATON BUSSMANN
1372	900 Handle,Retrofit Toilet,ADA	SLOAN
1373	900 V-Belt,3L200	DAYTON
1374	900 Foam Hand Soap,1200mL, Unscented,PK2	TOUGH GUY
1375	900 Hand Held Dust Pan,Black,Metal	TOUGH GUY
1376	900 Industrial Handheld Light,LED,Black	PELICAN
1377	900 Utility Container,32 gal.,Gray	RUBBERMAID
1378	900 Vehicle Placard,Slow Moving Vehicle Sign	DEFLECTO
1379	900 Fluorescent Linear Lamp,T5,Cool,4100K	GE LIGHTING
1380	900 Disposable Gloves,Nitrile,XL,Blue,PK50	SHOWA
1381	900 Striping Paint,Athletic Navy	KRYLON INDUSTRIAL
1382	800 Plug-In CFL,40W,T5 PL,3150 lm,3500K	LUMAPRO
1383	800 Pre-Moistened ToweletteStation,PK100	ALLEGRO
1384	800 Inlet Spud,Toilet,1/1/2"	AMERICAN STANDARD
1385	800 O-Ring Connector Assembly	ACORN
1386	800 Coated Gloves,Full,XL,10-3/4",PR	MCR SAFETY
1387	800 Electronic Ballast,T5 Lamps,120/277V	PHILIPS ADVANCE
1388	800 Disposable Gloves,PVC,XL,Blue,PK100	ANSELL
1389	800 Neutral Floor Cleaner,1.5 gal.,PK2	DIVERSEY
1390	800 Water Nozzle,Gray/Blue/Silver,5-3/4 In L	WESTWARD
1391	800 Neutral Floor Cleaner,1 gal.,Citrus	DIVERSEY
1392	800 Extreme Duty Silicone Lubricant,10 oz.	CRC
1393	800 Label Tape Cartridge,26 ft.4"L,1/2" W	BROTHER
1394	800 Toilet Spud,1-1/2 In.,Brass,Brass	KISSLER
1395	800 Wasp and Hornet Killer,14 oz.,Aerosol	HOT SHOT
1396	800 Liquid Laundry Detergent 100 oz.,Bottle	TOUGH GUY
1397	800 Multi-Bit Screwdriver,10-in-1,7-1/2"	KLEIN TOOLS
1398	800 Trash Bags,60 gal.,1.50 mil,PK100	TOUGH GUY
1399	800 High Pressure Sodium Lamp,ED23.5,100W	GE LIGHTING
1400	800 Incand Reflector Heat Lamp,R40,250W	GE LIGHTING

1401	800 Vacuum Breaker,3/4 In.,GHT,Brass,125 psi	WATTS
1402	800 Roll,Centerpull,7-7/8",700 ft.,White,PK4	GEORGIA-PACIFIC
1403	800 Electronic Module,Toilets	SLOAN
1404	800 Duct Tape,48mm x 55m,9 mil,Silver	NASHUA
1405	800 Disposable Gloves,Latex,XL,Natural,PK50	MICROFLEX
1406	800 V-Belt,A36	DAYTON
1407	800 ProPress adapter, 3/4" x 3/4"	VIEGA PROGRESS
1408	800 Truck And Trailer Wash,1 gal.,Bottle	ZEP PROFESSIONAL
1409	800 Eyewash Dust Cap,7x.125,1.25 O.D.	BRADLEY
1410	800 Butane Refill Canister,5-1/8 Oz	MASTER APPLIANCE
1411	800 Traffic Cone,36In,Orange	GRAINGER APPROVED
1412	800 Evaporator Cleaner,Liquid,1 gal,Green	NU-CALGON
1413	800 High Cap.Pleated Filter,20x25x2,MERV11	AIR HANDLER
1414	800 Fluorescent Linear Lamp,T12,Cool,4100K	GE LIGHTING
1415	800 Push Broom,Head,16",Orange	TOUGH GUY
1416	800 Standard Battery,C,Alkaline,PK12	ENERGIZER
1417	800 Plug-In CFL,40W,T5 PL,Cool,3150 lm,4100K	LUMAPRO
1418	800 Corrugated Moving/Storage Box	GRAINGER APPROVED
1419	800 Safety Glasses,Gray	PYRAMEX
1420	800 Mop Bucket and Wringer,8-3/4 gal.,Yellow	RUBBERMAID
1421	800 Fldg Tbl,Rectgl,Polyethylene,72"L,30"W	GRAINGER APPROVED
1422	800 Disposable Gloves,Latex,M,Blue,PK50	MICROFLEX
1423	800 V-Belt,A48	DAYTON
1424	800 Sanitary Product Dispenser,Wht,Coin Free	HOSPECO
1425	800 Dishwasher Machine Detergent,20 ct.,PK5	CASCADE
1426	800 Military Cot,76in x 25in x 13in,300 lb.	KAMP-RITE TENT COT II
1427	800 Coated Gloves,3/4 Dip,L,PR	CONDOR
1428	800 Standard Battery,AA,Alkaline,PK4	DURACELL
1429	800 Air Control Diaphragm	ACORN
1430	800 Water Nozzle,Blk,2.5to5.0gpm,5-1/2 in. L	GILMOUR
1431	800 Industrial Headlamp,LED,Yellow	STREAMLIGHT
1432	800 Adapter,Male,3 In	GRAINGER APPROVED
1433	800 Screwdriver,Phillips,#2x4",Round	KLEIN TOOLS
1434	800 Mobil SHC 630, Circulating, ISO 220, 1qt	MOBIL
1435	800 Plug-In CFL,39W,Dimmable,4100K,12,000 hr	GE LIGHTING
1436	800 Liquid Disinfectant Cleaner,1 gal.Jug	DIVERSEY
1437	800 Standard Battery,AAA,Alkaline,PK24	DURACELL
1438	800 Safety Glasses,Smoke	JACKSON SAFETY
1439	800 Lantern Battery,Alkaline,7.5V,Screw Term	RAYOVAC
1440	800 Battery,6VDC,12Ah,0.250" Faston	GRAINGER APPROVED
1441	800 Straight Blade Plug,0.5 HP,125VAC	BRYANT
1442	800 High Pressure Sodium Lamp,ED23.5,70W	GE LIGHTING
1443	800 Disposable Gloves,Latex,XL,Natural,PK100	CONDOR
1444	800 Safety Glasses,Smoke	EDGE EYEWEAR
1445	800 LED Tube Installation Kit,120-277V	GE LIGHTING
1446	800 Repair Kit,Urinal,1.0 GPF	SLOAN
1447	800 Tape Measure,1-1/4 Inx25 ft,Yellow/Black	STANLEY

1448	800 Leather Drivers Gloves,Goatskin,M,PR	CONDOR
1449	800 Engine Oil,10W-30,Conventional,1qt	VALVOLINE
1450	800 High Solids Floor Finish,30 to 45 min.	DIVERSEY
1451	800 Barrier Post with Belt,Metal,7-1/2 ft. L	QUEUEWAY
1452	800 Stripping Pad,20 In,Black,PK5	3M
1453	800 Green Pleat,20x25x2,MERV13	AIR HANDLER
1454	800 V-Belt,A38	DAYTON
1455	800 Scrubber Sponge,6" L,3-1/2" W,PK20	TOUGH GUY
1456	800 Resp Cartridge,Threaded,PR	HONEYWELL NORTH
1457	800 Battery,CR2,Lithium,3V	DURACELL
1458	800 Sports Drink Mix,Fruit Punch,PK8	GATORADE
1459	800 Adapter,Male,2 In,316 SS	GRAINGER APPROVED
1460	800 Quartz Metal Halide,175W,14000/12600 lm	LUMAPRO
1461	800 High Performance Lubricant,Aerosol,11 oz	CRC
1462	800 Solenoid Assembly,Toilets and Urinals	SLOAN
1463	800 Replacement Tube Cutting Wheel	RIDGID
1464	800 Electrical Tape,7 mil,3/4" x 66 ft.,Brn	SCOTCH
1465	800 Stretch Wrap,Purple,1000 ft. L,20" W	GRAINGER APPROVED
1466	800 2-Cycle Engine Oil,Conventional,15oz	STALUBE
1467	800 Fluorescent Linear Lamp,T12,Cool,4100K	GE LIGHTING
1468	800 Cartridge,For EV9272-41, EV9272-22	PENTAIR/EVERPURE
1469	800 Brake Cleaner, 20 oz. Aerosol	CRC
1470	800 Drying Cloth,Color May Vary	ABSORBER
1471	800 Universal Television Remote Control	BRIGHTSTAR
1472	800 Fire Extinguisher,Dry Chemical	KIDDE
1473	800 Urinal Screen,Non-Para,Cherry,PK12	TOUGH GUY
1474	800 Trash Bags,60 gal.,0.86 mil,PK150	TOUGH GUY
1475	800 Dust Mop Treatment,16 oz.	TOUGH GUY
1476	800 Fluorescent Linear Lamp,T12,Cool,4100K	GE LIGHTING
1477	800 Epoxy,25ml Syringe,Amber	DEVCON
1478	800 Tape Measure,1-1/8 Inx25 ft,Yellow/Black	STANLEY
1479	800 Safety Glasses,Clear	HONEYWELL UVEX
1480	800 Trash Bags,7 gal.,0.19 mil,PK250	SANI-LINER
1481	800 Safety Glasses,Bronze	JACKSON SAFETY
1482	800 Toilet Paper,Jumbo,2 Ply,9",PK8	TOUGH GUY
1483	800 Recycled Trash Bags,56 gal.,Black,PK100	TOUGH GUY
1484	800 Antimicrobial Pleat Filter,20x24x2,MERV8	AIR HANDLER
1485	800 Flow Control Adapter	ACORN
1486	800 Flex Tube Diaphragm Kit,Toilet	SLOAN
1487	800 Disposable Gloves,Nitrile,M,Blue,PK50	MICROFLEX
1488	800 Leather Drivers Gloves,Cowhide,S,PR	CONDOR
1489	800 Diaphragm,Use w/Diaphragm Kit	ZURN
1490	800 Decking,Steel Wire,Galv,46" W,48" D	HUSKY RACK & WIRE
1491	800 Liquid Laundry Detergent 210 oz.,Bottle	TOUGH GUY
1492	800 Clamp-On Task Light,75W,Incandescent	BAYCO
1493	800 Ear Plugs,Uncord,32dB,PK200	CONDOR
1494	800 Water Nozzle,Hot/Cold,3/4 In.	SANI-LAV

1495	800 Disposable Gloves,PVC,L,Blue,PK100	ANSELL
1496	800 LED Tube,T8,Neutral,1750 lm,12.0W,3500K	GE LIGHTING
1497	800 Hard Hat,4 pt. Ratchet,Wh	CONDOR
1498	800 Marking Paint,Utility White	KRYLON INDUSTRIAL
1499	800 Quartz Metal Halide,100W,9000 lm,4000K	LUMAPRO
1500	800 Flush Type Box Extension Adapter,Ivory	LEGRAND
1501	800 Fuse,15A,Class CC,LPCC,600VAC/150VDC	EATON BUSSMANN
1502	800 High Pressure Sodium Lamp,250W,27000 lm	LUMAPRO
1503	800 Electrical Tape,3/4 x 66 ft,7 mil,Orange	SCOTCH
1504	800 Heavy-Duty Lubricant,Aerosol Can,16 oz.	LPS
1505	800 Pipe,1 In x 10 Ft,PVC,Gray	GRAINGER APPROVED
1506	800 Smoke Alarm,Ionization,9V	KIDDE
1507	800 Plug-In CFL,32W,Dimmable,3000K,17,000 hr	GE LIGHTING
1508	800 Ear Plugs,Corded,32dB,PK100	HONEYWELL HOWARD
1509	800 Tee,Wrot Copper,1" Tube,CxCxC	NIBCO
1510	800 Electronic Ballast,CFL Lamps,120/277V	PHILIPS ADVANCE
1511	800 Elctricl Tape,7 mil,3/4"x20 ft.,Blk,PK10	SCOTCH
1512	800 Battery,Lithium2CR5,6V	ENERGIZER
1513	800 Snow Brush,Fixed Head,Plastic,26 In	MALLORY
1514	800 Trash Bags,50 gal.,.2.00 mil,PK50	TOUGH GUY
1515	800 Metal Cleaner Polish,Aerosol Can,21 oz.	3M
1516	800 Anti-Vibration Gloves,Full,L ,PR	IRONCLAD
1517	800 Battery,6VDC,7Ah,0.187" Faston	GRAINGER APPROVED
1518	800 Tongue and Groove Plier,9-1/2" L	CHANNELLOCK
1519	800 Trigger Spray Bottle,Plastic,24 oz.,PK3	IMPACT
1520	800 Hot Water Dispenser,Twst Lever Hndle,SS	IN-SINK-ERATOR
1521	800 Lockout Padlock,KD,Blue,1-3/4"H	MASTER LOCK
1522	800 LED Linear Luminaire,Emergency Backup	CREE
1523	800 Trash Can,Rectangular,23 gal.,Blue	TOUGH GUY
1524	800 Duct Tape,2 in. x 60 yd.,Silver	ABILITY ONE
1525	800 Security Bit Set,Pieces 39	WIHA TOOLS
1526	800 Bench/Counter Brush,Synthetic,9"	TOUGH GUY
1527	800 Safety Glasses,Smoke	SMITH & WESSON
1528	800 Cleaner/Degreaser,20 oz.,Aerosol Can	SIMPLE GREEN
1529	800 Disinfecting Wipes,7" x 8",PK12	CLOROX
1530	800 Trash Bags,40 to 45 gal.,12 micron,PK250	TOUGH GUY
1531	800 Leather Palm Gloves,Goatskin,L,PR	MCR SAFETY
1532	800 Marking Paint,17 oz.,Black	RUST-OLEUM
1533	800 Shower Curtain,Vinyl,White,72x72	GRAINGER APPROVED
1534	800 Corn Broom,Head and Handle,11-1/2",Tan	TOUGH GUY
1535	800 Liq. Disinfect. ,19 oz.Aerosol Can,PK12	LYSOL
1536	800 Thermally Bonded Cartridge,40 gpm,5 Mic	3M
1537	800 Door Sweep,3 Ft L	GRAINGER APPROVED
1538	700 Table Fan,Osc,12 In Dia,3-spd,120V	AIR KING
1539	700 Telescoping Cone Bar,Orange,60-108 In L	GRAINGER APPROVED
1540	700 V-Belt,A40	DAYTON
1541	700 Urinal Screen,Non-Para,Herbal Mint,PK10	TOUGH GUY

1542	700 CFL Lamp,32W,3U,4Pin,5000K,ECO	GE LIGHTING
1543	700 Green Pleat,16x25x2,MERV13	AIR HANDLER
1544	700 Highlighter,Tank,Ylw,Chisel,PK12	SHARPIE
1545	700 Pad Holder,Gray, Yellow	RUBBERMAID
1546	700 Pipe, 2" X 10ft ABS DWV Foam Core	GRAINGER APPROVED
1547	700 CO2 Cartridges,PK12	DIVERSITECH
1548	700 Hose Repair Kit,Male/Female,5/8 In Hose	WESTWARD
1549	700 Trash Bags,40 to 45 gal.,1.50 mil,PK100	TOUGH GUY
1550	700 High Visibility Vest,Class 2,L/XL,Lime	VIKING
1551	700 Fire Ant Killer,3.5 lb.,Granules	SPECTRACIDE
1552	700 Maintenance Absorbent,25 lb.,Bag	OIL-DRI
1553	700 String Wet Mop,16 oz., Cotton	RUBBERMAID
1554	700 Hand Warmer,Up to 8 hr.,2" L,PK40	LITTLE HOTTIES
1555	700 Duct Tape,2 x 50 yd,6.5 mil,Gray,Vinyl	3M
1556	700 Fluorescent Linear Lamp,T5,Cool,4100K	GE LIGHTING
1557	700 Safety Glasses,Clear, Anti-Static	HONEYWELL UVEX
1558	700 Frame,Roller Cage,9 In	WOOSTER
1559	700 Floor Maintainer,1 qt.,Mild,White	ZEP PROFESSIONAL
1560	700 Liquid Hand Soap,1 gal.,Floral Balsm,PK4	TOUGH GUY
1561	700 Nonspike Flares,17-1/2 in. L,30 min,PK36	CORTINA
1562	700 C-Fold Sheets,White,Signature(R),PK12	GEORGIA-PACIFIC
1563	700 V-Belt,A45	DAYTON
1564	700 Universal Absorbent,25 lb.,Bag	STARDUST
1565	700 String Wet Mop,16 oz. Rayon	TOUGH GUY
1566	700 SmokeCandles,DbI Wick,40,000 cu ft,PK12	SUPERIOR SMOKE
1567	700 Car Wash Brush,10" L,Yellow	CARRAND
1568	700 Quartz Metal Halide Lamp,ED37,400W	GE LIGHTING
1569	700 Stretch Wrap,Clear,1000 ft. L,5" W	GRAINGER APPROVED
1570	700 Hand Sanitizer,Bottle,Gel	PURELL
1571	700 Utility Container,44 gal.,Gray	TOUGH GUY
1572	700 Trash Bags,10 gal.,0.35 mil,PK500	TOUGH GUY
1573	700 LED Lamp,GX23 Shape,Non Dimmable	GE LIGHTING
1574	700 Extension Cord,100 ft., 12/3 ga.	POWER FIRST
1575	700 Foam Sealant,Cream,12 oz,1" Gaps/Cracks	GREAT STUFF
1576	700 Pro Gloves,XL,General Utility,PR	IRONCLAD
1577	700 Flat Panel,LED,Recessed,2x4,4200lm,4000K	PHILIPS DAY-BRITE
1578	700 LED Lamp,T8 Bulb Shape,10.0W,1600 lm	PHILIPS
1579	700 Lithium Grease,10.75 oz.,Aerosol	LOCTITE
1580	700 Scrubber,4-39/64"L,Foam,Wh,PK24	MR. CLEAN
1581	700 Reciprocating Saw Blade,6 In. L,PK5	MILWAUKEE
1582	700 Tape Measure,1 In x 25 ft,Green/Black	STANLEY
1583	700 Marking Paint,17 oz.,Orange	RUST-OLEUM
1584	700 V-Belt,3L210	DAYTON
1585	700 Shop Towels,All Purpose,Cotton,PK12	ABILITY ONE
1586	700 While In Use Weatherproof Cover,4 In. W	TAYMAC
1587	700 Duct Tape,Gray,60 yd.L x 1-57/64 in.W	3M
1588	700 Toilet Paper,Envision,1Ply,PK80	GEORGIA-PACIFIC

1589	700 Disinfecting Wipes,7" x 8",PK6	CLOROX
1590	700 Evaporative Cooling Neck Band,Blue	CHILL-ITS BY ERGODYNI
1591	700 Post,U Channel,Green,8 ft.	TAPCO
1592	700 General Purpose Lantern,LED,Yellow	GRAINGER APPROVED
1593	700 Flat Mop Pad,Microfiber	TOUGH GUY
1594	700 String Wet Mop,24 oz., Cotton	TOUGH GUY
1595	700 Cleaner and Disinfect,2.5L,Bottle,PK2	DIVERSEY
1596	700 Fire Barrier Sealant,10.1 oz.,Red-Brown	3M
1597	700 Fluorescent Linear Lamp,T5,Cool,4100K	GE LIGHTING
1598	700 Incandescent Light Bulb,A15,40W,PK2	GE LIGHTING
1599	700 Disposable Wipes,Double Re-Creped,PK10	GEORGIA-PACIFIC
1600	700 US Flag,5x8 Ft,Nylon	NYLGLO
1601	700 Trash Bags,56 gal.,16 micron,PK200	TOUGH GUY
1602	700 Attached Lid Container,2.30 cu ft,Gray	BUCKHORN
1603	700 Roll,Hardwound,8-1/4",700 ft.,White,PK6	GEORGIA-PACIFIC
1604	700 Foam Disinfect./Sanitizer,20oz.Aerosol	CRC
1605	700 CD-R Disc,700 MB,80 min,52x,PK50	VERBATIM
1606	700 LED Tube,T8 Shape,1000 lm,8.0W,4000K	GE LIGHTING
1607	700 Flat Mop Pad,Microfiber	TOUGH GUY
1608	700 Disposable Respirator,N95,White,PK20	SUNRISE
1609	700 Engine Oil,30,Conventional,1qt	VALVOLINE
1610	700 Sports Drink Mix, Orange,PK50	SQWINCHER
1611	700 Snow Brush,Pivot Head,Alum,34 to 52 In	MALLORY
1612	700 Green Pleat,12x24x2,MERV13	AIR HANDLER
1613	700 High Pressure Sodium Lamp,400W,50000 lm	LUMAPRO
1614	700 Freezer Pop,Assorted,PK150	SQWINCHER
1615	700 Coffee,Original,DeCaff,Ground	FOLGERS
1616	700 Floor/Baseboard Stripper,20 oz. Can	TOUGH GUY
1617	700 Disposable Gloves,Latex,L,Natural,PK50	MICROFLEX
1618	700 Utility Brush,Nylon,Short Handle	TOUGH GUY
1619	700 Reciprocating Saw Blade,6 In. L,PK5	MILWAUKEE
1620	700 Trash Can,Rectangle,10 gal.,Blk	TOUGH GUY
1621	700 Wire Rope Sleeve,1/8 In,Aluminum,PK25	DAYTON
1622	700 Calcium, Lime, Rust Remover,Jug,1 gal.	CLR
1623	700 Scrub Brush,Poly,Replacement Brush Head	TOUGH GUY
1624	700 High Cap.Pleated Filter,20x30x1,MERV8	AIR HANDLER
1625	700 Scouring Pad,Green,6" L,3-7/8" W,PK24	SCOTCH-BRITE
1626	700 Corn Broom,Head and Handle,11",Tan	TOUGH GUY
1627	700 Foam Hand Soap,1000mL,Unscented,PK2	OPS
1628	700 Disposable Gloves,Nitrile,L,Blue,PK250	MICROFLEX
1629	700 Disposable Gloves,Nitrile,S,Blue,PK100	ANSELL
1630	700 Disposable Gloves,Nitrile,S,Blue,PK50	MICROFLEX
1631	700 Mechanics Glove,XL,Gray/Brown,PR	IRONCLAD
1632	700 Plug-In CFL,39W,Dimmable,3500K,12,000 hr	GE LIGHTING
1633	700 Sanitary Napkin,4-1/4 In. L,PK250	HOSPECO
1634	700 Pro Gloves,L,TPR Closure,Single Layer,PR	IRONCLAD
1635	700 Window Squeegee,Straight,8" W	TOUGH GUY

1636	700 Receptacle,Duplex,20A,5-20R,125V,Ivory	HUBBELL WIRING DEVI
1637	700 Battery,18V,5.0Ah,Li-Ion	MILWAUKEE
1638	700 Disposable Respirator,N95,Universal,PK20	3M
1639	700 Cable Tie,Standard,14.5 in.,Ntrl,PK100	POWER FIRST
1640	700 Foam Hand Soap,1250mL,Cranberry,PK3	GOJO
1641	700 Combination Padlock,Bottom,Black/Silver	MASTER LOCK
1642	700 Dry Moly Lubricant,Aerosol Can,11 oz.	CRC
1643	700 Gloves,XL,Blue,12 in. L,Latex,PR,PK50	MCR SAFETY
1644	700 Trap Insert,Polyethylene	WATERLESS NO-FLUSH
1645	700 Wedge Mop,White	TOUGH GUY
1646	700 Fuse Holder,Midget,30A,1 Pole	EATON BUSSMANN
1647	700 Scouring Pad,6"L,9"W,Nylon,Green,PK20	TOUGH GUY
1648	700 Hang and Stack Bin,40 lb. Load Capacity	GRAINGER APPROVED
1649	700 Water Softener Salt,White,50 lb.,Pellets	DIAMOND CRYSTAL
1650	700 Half Mask Respirator,Bayonet,M	3M
1651	700 Wet Mop Handle,Janitor Wing Nut,60"L	TOUGH GUY
1652	700 Carbon Monoxide Alarm,Electrochemical,9V	BRK
1653	700 Mechanics Gloves,XL,Black,Neoprene,PR	CONDOR
1654	700 Chain Saw,Gas,20 in. Bar,59.8cc	ECHO
1655	700 Strainer Check Stop Assembly	ACORN
1656	700 Roll,Hardwound,8-1/4",700 ft.,Brown,PK6	GEORGIA-PACIFIC
1657	700 Marking Wand,34" L	RUST-OLEUM
1658	700 Industrial Penlight,LED,Black	PELICAN
1659	700 Insect Repellent,Pump Spray,1 oz.	OFF
1660	700 Threadlocker 242,10mL Bottle,Blue	LOCTITE
1661	700 Evaporator Cleaner,Aerosol,18 fl oz	NU-CALGON
1662	700 Disposable Gloves,Nitrile,M,Blue,PK50	MICROFLEX
1663	700 Pipe, 1-1/2" x 10ft ABS DWV Foam Core	GRAINGER APPROVED
1664	700 Hang/Stack Bin,14-3/4 x 5-1/2 x 5,Blue	AKRO-MILS
1665	700 Receptacle,Ivory,20A,1.0 HP,3 Wires	BRYANT
1666	700 Ear Plugs,Uncord,33dB,PK200	HONEYWELL HOWARD
1667	700 Gloves,12"L,Nitrile,XL,Black,PR,PK100	MCR SAFETY
1668	700 Spray Paint,Fusion,Flat Black,Gloss	KRYLON
1669	700 Sealant,9.8 oz,Stainless Steel	DAP
1670	700 LED Lamp,T8 Bulb Shape,7.0W,1150 lm	PHILIPS
1671	700 Center Punch,4 7/8 L x 3/8 In Hex	PROTO
1672	700 Photocontrol,Locking,120 to 277VAC	INTERMATIC
1673	700 Type I Safety Can,5 gal,Red	EAGLE
1674	700 Chain and Wire Rope Lubrcnt,Aerosol,16oz	CRC
1675	700 Green Pleat,24x24x4,MERV13	AIR HANDLER
1676	700 Splicing Tape,30 mil,3/4" x 30 ft.,Black	SCOTCH
1677	700 Test Strip,Free Chlorine,0to10 PPM,PK25	LAMOTTE
1678	700 Traffic Cone,36In,Orange	GRAINGER APPROVED
1679	700 Lockout Padlock,KD,Red,1-3/4"H	MASTER LOCK
1680	700 LED Lamp,15.0W,Cool White,PK2	GE LIGHTING
1681	700 Leather Drivers Gloves,Cowhide,L,PR	CONDOR
1682	700 Toilet Bowl Cleaner,24 oz.,Bottle,PK12	CLOROX

1683	700 Floor Cleaner,Liquid,1 gal.,Odorless	TOUGH GUY
1684	700 Knit Cap,Bright Lime,Universal	CARHARTT
1685	700 Hard Hat,C, E, Yellow,4 pt. Pinlock	MSA
1686	700 O-Ring,PK24	SLOAN
1687	700 Tie Down Strap,Ratchet,Poly,27 ft.	LIFT-ALL
1688	700 High Pressure Sodium Lamp,B17,150W	GE LIGHTING
1689	700 Corn Broom,No Handle,Natural	ABILITY ONE
1690	700 Combination Cartridge,OV,P100,Bayont,PK2	3M
1691	700 Fuse,440mA,DMM,1000VAC,F/Multimeter	FLUKE
1692	700 Sticky Flags,Sign Here,Assorted,PK4	POST-IT
1693	700 V-Belt,A26	DAYTON
1694	700 Standard Battery,AA,Lithium,PK24	ENERGIZER
1695	700 Tongue and Groove Plier,6-1/2" L	CHANNELLOCK
1696	700 Reducing Tee,Wrot Copper,1"x1"x1/2"	NIBCO
1697	700 High Cap.Pleated Filter,16x25x2,MERV11	AIR HANDLER
1698	700 Multifold,Paper Towel Sheets,White,PK32	OPS
1699	700 Dishwasher Machine Detergent,14.4oz.,PK8	FINISH
1700	700 Handle Assembly,Flushometers	SLOAN
1701	700 Dispenser,Hardwound,Automated,Plastic	ENMOTION
1702	700 Hang/Stack Bin,10-7/8 x 11 x 5, Blue	AKRO-MILS
1703	700 Ceiling Tile,24" W,24" L,5/8" Thick,PK16	ARMSTRONG
1704	700 Floor Cleaner,Liquid,1 gal.	TOUGH GUY
1705	700 String Wet Mop,16 oz. Cotton	TOUGH GUY
1706	700 Bouffant Cap,PP,24 In,White,PK100	CONDOR
1707	700 LED Lamp,10W,1600 lm,5000K	PHILIPS
1708	600 Handheld Flashlight,LED,600 Lumens	LUMAPRO
1709	600 Kneeling Pad,Heavy Duty,22 Lx12 W,Black	NOTRAX
1710	600 Sports Drink Mix,Orange	GATORADE
1711	600 Facial Tissue,Flat Box,2 Ply,PK30	TOUGH GUY
1712	600 Electronic Ballast,T8 Lamps,120/277V	PHILIPS ADVANCE
1713	600 Engine Degreaser, 20 oz. Aerosol	CRC
1714	600 Foil Roll,Aluminum,Standard,1000 ft.,12"	REYNOLDS
1715	600 Disposable Towels,Paper/Nylon,PK12	GEORGIA-PACIFIC
1716	600 LED Lamp, BR30, 10W, 3000K, E26	GE LIGHTING
1717	600 Hooded Coverall,Skid-Resist Boot,3XL,PK6	DUPONT
1718	600 Scoop Shovel,30 in. L Handle,HDPE,Black	WESTWARD
1719	600 Emergency Preparedness Kit	AMERICAN RED CROSS
1720	600 Dust Mop,White	TOUGH GUY
1721	600 Electrodes,33-1/2 In. L	ZOLL
1722	600 Sign Post,8 ft. L,1-1/4,3-1/8 In. W	TAPCO
1723	600 All Purpose Cleaner,Liquid,1 gal.,PK4	TOUGH GUY
1724	600 Ceiling Tile,24" W,48" L,5/8" Thick,PK12	ARMSTRONG
1725	600 Foam Hand Soap,1200mL, Unscented,PK2	GEORGIA-PACIFIC
1726	600 Long Handled Dust Pan,Black,Plastic	TOUGH GUY
1727	600 Snow Pusher,Polycarbonate Blade,30" W	UNION TOOLS
1728	600 Smoke Alarm,Ionization,9V	KIDDE
1729	600 Leather Drivers Gloves,Cowhide,L,PR	CONDOR

1730	600 Disposable Respirator,N95,Universal,PK10	CONDOR
1731	600 Smoke Alarm,Ionization,9V	FIRST ALERT
1732	600 Folding Chair, Plastic, Black,PK4	NATIONAL PUBLIC SEAT
1733	600 Polarized Safety Glasses,Smoke	EDGE EYEWEAR
1734	600 Blank Box Mount Wall Plate,2 Gang,Silver	HUBBELL WIRING DEVI
1735	600 Hand-Held Metal Detector, Plastic	GARRETT METAL DETEC
1736	600 Manhole Cover Hook, 36 In	CHERNE
1737	600 Mechanics Gloves,L,Black,Neoprene,PR	CONDOR
1738	600 ProPress coupling No stop, 3/4" x 3/4"	VIEGA PROPRESS
1739	600 LED Repl Lamp,150W HID,24W,5700K,E26	LIGHT EFFICIENT DESIG
1740	600 Decking,Steel Wire,Galv,46" W,36" D	HUSKY RACK & WIRE
1741	600 Enhanced Rating Fitting,3/4",Straight	RACO
1742	600 Fluorescent Lamp,T8,Very Cool,5000K	GE LIGHTING
1743	600 Leak Detector,1 qt.,Blue	NU-CALGON
1744	600 Disp. Gloves,Nitrile,2XL,Black,PK100	MICROFLEX
1745	600 Plug-In CFL,55W,Dimmable,4100K,20,000 hr	GE LIGHTING
1746	600 Foam Hand Soap,1200mL,Tranquil Aloe,PK2	GEORGIA-PACIFIC
1747	600 Saw Blade,9" Lx 1" H,8 Teeth Per In.,PK3	DIABLO
1748	600 LED Lamp,GX23 Shape,Non Dimmable	GE LIGHTING
1749	600 Glass Cleaner,20 oz.,Aerosol Can,PK12	TOUGH GUY
1750	600 Exit Sign with Battery Backup,1.78W,Red	HUBBELL LIGHTING - CC
1751	600 Fuse,30A,Class CC,LP-CC,600VAC/300VDC	EATON BUSSMANN
1752	600 Air Freshener Refill,7 oz.,Aerosol	TOUGH GUY
1753	600 Disposable Gloves,Nitrile,Blue,M,PK100	MICROFLEX
1754	600 Leather Drivers Gloves,Pigskin,2XL,PR	CONDOR
1755	600 Pedestal Fan,Wh,1950/1680/1380 cfm,18in.	AIR KING
1756	600 Heat Laminating Pouches,9x11-1/2in,PK100	SIRCLE
1757	600 Mobilith SHC 220,Synth Grease,13.4 oz.	MOBIL
1758	600 Gloves,Black,L,Exam,PR,PK100	CONDOR
1759	600 Battery,123,Lithium,3V,PK12	DURACELL
1760	600 Fluorescent Linear Lamp,T12,Cool,4100K	GE LIGHTING
1761	600 Stripping Pad,20 In,Black,PK5	3M
1762	600 LED Lamp,T8 L,3000K,48" L,80 CRI,Warm	GE LIGHTING
1763	600 Scraper,Stiff,4",Carbon Steel	UNGER
1764	600 Rust Preventative Spray Paint,Black,15oz	RUST-OLEUM
1765	600 Standard Battery,D,Alkaline,PK12	DURACELL
1766	600 Condensate Pan Treatment,15t,Light Brown	NU-CALGON
1767	600 Screwdriver,Acetate Handl,3/8" Tip	STANLEY
1768	600 Granular Clay Floor Absorbent,40 lb.,Bag	CONDOR
1769	600 Burnishing Pad,20 In,Pink,PK5	3M
1770	600 Non-Mtlc Splice and Tap K,14 to 2/0 AWG	TE CONNECTIVITY
1771	600 Corrosion Inhibitor,16 oz	CORROSIONX
1772	600 Drink Mix,Sugar Free,Fruit Punch,PK10	SQWINCHER
1773	600 Type I Safety Can,5 gal.,Red,13-1/2In H	EAGLE
1774	600 Penetrating Solvent,Aerosol Can,13 oz.	CRC
1775	600 Angle Broom,Head and Handle,11",Silver	TOUGH GUY
1776	600 Green Pleat,20x24x2,MERV13	AIR HANDLER

1777	600 Rust Reformer,Black,15 oz.	RUST-OLEUM
1778	600 PVC Cement,Blue,32 oz.	CHRISTY'S
1779	600 Trash Can,Rectangular,23 gal.,Gray	TOUGH GUY
1780	600 Trash Bags,20 to 30 gal.,0.70 mil,PK250	TOUGH GUY
1781	600 Duct Tape,48mm x 55m,Silver,9 mil	GRAINGER APPROVED
1782	600 Extension Cord,10 ft.,13A,16/3 ga.	POWER FIRST
1783	600 Carbon Cartridge,3 gpm,5 Mic,PK2	AQUA-PURE
1784	600 Hydration Pack, Black, 70 oz./2.1L	CAMELBAK
1785	600 Fluorescent Linear Lamp,T8,Cool,4100K	GE LIGHTING
1786	600 Extra Heavy Duty Cable Tie,35.4In L,PK50	POWER FIRST
1787	600 ProPress 90 elbow, 1" x 1"	VIEGA PROGRESS
1788	600 Degreaser,20 oz.,Aerosol Can	CRC
1789	600 Pipe,Pipe Size 2 In.ID 2.047,OD 2.375	GRAINGER APPROVED
1790	600 Multipurpose Food Grade Grease,14 oz.	CRC
1791	600 High Visibility Vest,Class 2,2XL,Lime	CONDOR
1792	600 Green Pleat,16x20x2,MERV13	AIR HANDLER
1793	600 Anti Seize,Copper,16 oz,Brush Top Can	LOCTITE
1794	600 Fuse,10A,Class CC,LPCC,600VAC/150VDC	EATON BUSSMANN
1795	600 Adapter,Wrot Copper,1-1/2" Tube,CxMNPT	NIBCO
1796	600 Anti-Vibration Gloves,Full,XL,PR	IRONCLAD
1797	600 Schedule 40 Pipe,Size 1 1/2 In,10ft.L	GRAINGER APPROVED
1798	600 Stair Tread Cover,Brown,24in W,Vinyl	GRAINGER APPROVED
1799	600 V-Belt,A42	DAYTON
1800	600 Spray Paint,Safety Orange,15 oz.	RUST-OLEUM
1801	600 Standard Battery,9V,Alkaline,PK12	DURACELL
1802	600 Bathroom Cleaner,Canister,PK24	AJAX
1803	600 Handheld Sprayer,Polyethylene,2 gal	CHAPIN
1804	600 2-Cycle Engine Oil,Synthetic Blend,16oz	ECHO
1805	600 Traffic Cone,28In,Orange	GRAINGER APPROVED
1806	600 Axial Fan,115VAC,4-11/16" H,4-11/16" W	DAYTON
1807	600 LED Driver,36W,27 to 33VDC,9-1/2 in.	GE LIGHTING
1808	600 V-Belt,A39	DAYTON
1809	600 Mop Bucket and Wringer,8-3/4 gal.,Yellow	TOUGH GUY
1810	600 Micro Filter,10 qt., PK10	PROTEAM
1811	600 LED Lamp,T8,35W,Dimmable,4200 lm	PHILIPS
1812	600 Lumber Crayon, Yellow, 1/2" Size, PK12	MARKAL
1813	600 Linear Fluorescent Battery Pk,500 Lumens	LITHONIA LIGHTING
1814	600 Disposable Gloves,Glove Size L,Blk,PK100	MCR
1815	600 Reducing Tee,Wrot Copper,1"x1"x3/4"	NIBCO
1816	600 Tape Measure,3/4 In x 16 ft,Chrome,In/Ft	STANLEY
1817	600 Wet Mop Handle,Side Gate,54"L	TOUGH GUY
1818	600 Snow Shovel,Aluminum Poly Blade,18" W	WESTWARD
1819	600 Superior Lubricant,Aerosol Can,6 oz.	TRI-FLOW
1820	600 Cartridge Regulator,For Elkay	ELKAY
1821	600 Disp Healthcare Resp,N95,Universal,PK20	3M
1822	600 LED Lamp,BIAX,17W,4000K	GE
1823	600 Disposable Gloves,Nitrile,L,Teal,PK50	MICROFLEX

1824	600 Safety Glasses,Gray	HONEYWELL UVEX
1825	600 All Purpose Cleaner,Liquid,144 oz.,PK3	PINE-SOL
1826	600 Pad,Brown,10"L,PK5	3M
1827	600 Duct Tape,1-1/2 In x 60 yd,11 mil,Silver	NASHUA
1828	600 Roll,Hardwound,7-7/8",800 ft.,Brown,PK6	TOUGH GUY
1829	600 Trigger Spray Bottle,32 oz.,Wht/Grn,PK3	GRAINGER APPROVED
1830	600 Leather Drivers Gloves,Cowhide,XL,PR	CONDOR
1831	600 Aerosol Duster,10 oz.	DUST-OFF
1832	600 Recycling Container,Blue,14 gal.	TOUGH GUY
1833	600 Plastic Caster	RUBBERMAID
1834	600 Handheld Flashlight,Industrial,LED	STREAMLIGHT
1835	600 Tee,Brass,1" x 1" x 3/4" Tube,PEX	ZURN PEX
1836	600 Tee,Brass,1" x 1" x 1/2" Tube,PEX	ZURN PEX
1837	600 Tee,Brass,1" x 3/4" x 3/4" Tube,PEX	ZURN PEX
1838	600 Snow Shovel,AluminumPolyBlade,19-17/25"W	WESTWARD
1839	600 Safety Glasses,Clear	HONEYWELL UVEX
1840	600 Structural Fitting,Wall Flange,1-1/2In	GRAINGER APPROVED
1841	600 Toilet Seat Cover Dispenser,White	TOUGH GUY
1842	600 Masking Tape,Paper,Blue,2"	ABILITY ONE
1843	600 Chemical Cartridge,OV,Bayonet,PK2	3M
1844	600 Disp Glvs,Nitrile,6 Mil,L,12",Black,PK50	CONDOR
1845	600 Extension Cord,25 ft.,Yellow,16/3 ga.	POWER FIRST
1846	600 Air Circulator,20 In,3650 cfm,115V	DAYTON
1847	600 Actuator Cartridge Assembly	SLOAN
1848	600 Face Mask,Black,Universal	CARHARTT
1849	600 Disposable Respirator,N95,Universal,PK10	HONEYWELL
1850	600 Storage Tote,12-1/8" H,16-1/4" L	DURABILT
1851	600 Sanitary Napkin Receptacle,11In.x9In.	TOUGH GUY
1852	600 Sports Drink Mix, Lemon-Lime,PK50	SQWINCHER
1853	600 Toilet Repair Kit,1.6 Gal	ZURN
1854	600 Mobilith SHC PM 460,Paper Machine Grease	MOBIL
1855	600 Disinfecting Wipes,7" x 8",PK12	CLOROX
1856	600 Duct Tape,48mm x 55m,12 mil,Silver	NASHUA
1857	600 High Pressure Sodium Lamp,150W,16000 lm	LUMAPRO
1858	600 Electronic Ballast,T5 Lamps,120/277V	PHILIPS ADVANCE
1859	600 OTG Goggles,Antfg,Clr	HONEYWELL UVEX
1860	600 Graffiti Paint Remover,10-1/2 x 12-1/4"	TOUGH GUY
1861	600 Toilet Bowl Cleaner,0.50 oz.,Pail,PK2	DIVERSEY
1862	600 Duct Tape,48mm x 55m,9 mil,Black	NASHUA
1863	600 Chair Mat,Traditional Lip,45 x 53 In.	GRAINGER APPROVED
1864	600 Sports Drink Mix, Mixed Berry,PK50	SQWINCHER
1865	600 Smoke and Carbon Monoxide Alarm	BRK
1866	600 Slide Latch Use W/Polymer Partition	GLOBAL PARTITIONS
1867	600 Mop Bucket and Wringer,8-3/4 gal.,Yellow	TOUGH GUY
1868	600 Trash Bags,60 gal.,0.95 mil,PK100	TOUGH GUY
1869	600 RTV Silicone Sealant,6.5 oz.,Clear	CRC
1870	600 Industrial Spotlight,LED,Black	ENERGIZER

1871	600 Photocontrol,Fixed,120VAC	INTERMATIC
1872	600 Filter,P100,Bayonet,PK2	MSA
1873	600 Heavy Duty Water Hose,Cold,PVC,50 ft.	TOUGH GUY
1874	600 Electronic Ballast,IOPA,T8,120/277V	PHILIPS ADVANCE
1875	600 Keyed Padlock,Alike,1-9/16"W	GRAINGER APPROVED
1876	600 Carabiner,Steel,3 In. L,Screw Lock	PETZL
1877	600 Utility Container,44 gal.,Gray	RUBBERMAID
1878	600 Broom Handle,Fiberglass,Yellow,58"	TOUGH GUY
1879	600 Sealant,10.1 oz,Gray	DAP
1880	600 Trash Bags,55 gal.,1.10 mil,PK100	TOUGH GUY
1881	600 Mounting Tape,Black,5 ft,Continuous Roll	GORILLA GLUE
1882	600 Facial Tissue,Angel Soft ps,Flat,PK30	GEORGIA-PACIFIC
1883	600 Traffic Cone,28In,Orange	GRAINGER APPROVED
1884	600 Dust Mop,White, Gray	TOUGH GUY
1885	600 Toilet Seat, Elong,Open Front,17-7/8 In	CENTOCO
1886	600 Coated Gloves,Full,L,10",PR	MCR SAFETY
1887	600 Ear Muffs,Over-the-Head,NRR 30dB	TASCO
1888	600 Tongue and Groove Plier,16-1/2" L	CHANNELLOCK
1889	600 Carbon Monoxide Alarm, Electrochemical	KIDDE
1890	600 Sun Shade,Polycarbonate,Smoke	MSA
1891	600 Toilet Repair Kit,3.5 Gal	ZURN
1892	600 Anti-Seize Compound,Gray,14 oz.,600F	SPRAYON
1893	600 Glove,Cut Resistant,Light Gray,Sz 10,PR	ANSELL
1894	600 Glass Cleaner,Bottle,1 gal.	TOUGH GUY
1895	600 Coated Gloves,Full,XL,10-1/4",PR	MCR SAFETY
1896	600 Electronic Ballast,T8 Lamps,120/277V	GE LIGHTING
1897	600 Masking Tape,Paper,Blue,1-1/2"	TAPECASE
1898	600 Electrical Parts Cleaner,19oz. Can	CRC
1899	600 Test Stips,Chlorine,0 to 200 PPM,PK200	LAMOTTE
1900	600 Electronic Ballast,T12 Lamps,120/277V	GE LIGHTING
1901	600 Label Tape Cartridge,26 ft.4"L,1-13/32"W	BROTHER
1902	600 Enhanced Rating Fitting,1/2",90 deg.	RACO
1903	600 Structural Fitting,Adjustable Swivel,PK2	GRAINGER APPROVED
1904	600 Coated Gloves,Full,L,10",PR	MCR SAFETY
1905	600 Fence Post, Height 48 In	GRAINGER APPROVED
1906	600 Scratch Brush,Short Handle,7-7/8",PK5	TOUGH GUY
1907	600 Smoke Alarm,Ionization, Photoelectric,9V	KIDDE
1908	600 Broom Handle,Wood,Natural Wood,60"	TOUGH GUY
1909	600 Hard Hat,C, E,White,4 pt. Pinlock	MSA
1910	600 Toilet Seat Cover,15" x 10-1/8",PK25	TOUGH GUY
1911	600 Powder Laundry Detergent 50 lb.,Box	TOUGH GUY
1912	600 Suct Strainer,6 Dia,2 NPT,Side Rnd Perf	DAYTON
1913	600 Quartz Metal Halide Lamp,ED17,100W	GE LIGHTING
1914	600 Toilet Seat,Open Front,18"	AMERICAN STANDARD
1915	600 Cable Tie,Standard,23.6 in.,Black,PK50	POWER FIRST
1916	600 Keyed Padlock,Alike,1-1/8"W	MASTER LOCK
1917	600 Foam Hand Cleaner,1250mL,Unscented,PK3	PROVON

1918	600 High Pressure Sodium Lamp,B17,50W	GE LIGHTING
1919	600 Foam Sealant,Cream,12 oz,3" Gaps/Cracks	GREAT STUFF
1920	600 Screwdriver Set,Slotted/Phillips,8 Pc	KLEIN TOOLS
1921	600 Handheld Flashlight,LED,250 Lumens	LUMAPRO
1922	600 Trash Bags,10 gal.,0.35 mil,PK500	TOUGH GUY
1923	600 Pennants,Polyethylene,Multicolor,100 ft.	GRAINGER APPROVED
1924	600 Industrial Headlamp,LED,Yellow	STREAMLIGHT
1925	600 V-Belt,A37	DAYTON
1926	600 Circuit Breaker,20A,1P,10kA,120VAC	SQUARE D
1927	600 Chemical Resistant Glove,22 mil,Sz 9,PR	SHOWA
1928	600 Tongue and Groove Plier Set,Dipped,3Pcs.	CHANNELLOCK
1929	600 Bypass Lopper,1-3/4 In,Steel	FISKARS
1930	600 Spray Glue,17.60 oz.,Less Than 122 deg.F	3M
1931	600 ThermaPlex(R) Hi-Load,Grease,Bearing	LPS
1932	600 Cut Resistant Sleeve w/Thumb,Cut A7,9"	HEXARMOR
1933	600 Sharps Container,1/4 Gal.,PK2	COVIDIEN
1934	600 Ice Machine Cleaner,16 oz.,Green	MANITOWOC
1935	600 Tie Down Strap,Ratchet,Poly,16 ft.	KINEDYNE
1936	600 Welding Gloves,MIG,13-1/4",L,PR	TILLMAN
1937	600 Coated Gloves,Full,2XL,10-1/2",PR	MCR SAFETY
1938	600 V-Belt,Cogged,AX26	DAYTON
1939	600 Inverted Striping Paint,Red	RUST-OLEUM
1940	600 Bungee Strap,Black,36" L	THE BETTER BUNGEE
1941	600 Bloodborne Pathogen Kit	HONEYWELL NORTH
1942	600 Industrial Mini Flashlight,LED,210 lm	LUMAPRO
1943	600 Depressed Ctr Wheel,T27,4-1/2in,5/8in-11	3M
1944	600 Quartz Metal Halide Lamp,ED28,175W	GE LIGHTING
1945	600 Safety Sign,Asbestos Hazard,7in.H	LYLE
1946	600 Liquid Detergent 100 oz.,Bottle,PK4	TIDE
1947	600 Foam Hand Soap,1200mL, Unscented,PK2	GOJO
1948	600 Jumbo Tissue Dispenser,20-1/5 in.	TOUGH GUY
1949	600 Pipe, 3" X 10ft ABS DWV Foam Core	GRAINGER APPROVED
1950	600 Trash Bags,20 to 30 gal.,12 micron,PK500	TOUGH GUY
1951	600 Duct Tape,2 In x 60 yd,12.6 mil,Black	3M
1952	600 Cleaning Wipes,Citrus,9-1/2 x 12 In.	WYPALL
1953	600 LED Lamp,T8 Bulb Shape,10.0W,1600 lm	PHILIPS
1954	600 Expansion Cement,5 lb.,Box,Gray	ROCKITE
1955	600 Wastebasket,Rectangular,3 gal.,Black	RUBBERMAID
1956	500 Surface Mount Fixture,4000K, 8000 lm	GE LIGHTING
1957	500 Quartz Metal Halide Lamp,BD17,70W	GE LIGHTING
1958	500 Impct Rstnt Gogpls,Antfg,Scrch Rstnt,Clr	DEWALT
1959	500 Rain Coat,Unrated,Yellow,2XL	CONDOR
1960	500 Battery,18V,2.2Ah,NiCd	DEWALT
1961	500 Repair Kit,Diaphragm,1.6 GPF	SLOAN
1962	500 Fuse,5A,Class CC,KTK-R,600VAC	EATON BUSSMANN
1963	500 Cold Protection Gloves,L/XL,Blk/Gry,PR	MECHANIX WEAR
1964	500 Leather Drivers Gloves,Cowhide,XL,PR	CONDOR

1965	500 Floor Safety Sign,Caution,Eng/Sp/Fr/Grmn	RUBBERMAID
1966	500 V-Belt,A49	DAYTON
1967	500 Cleaner/Degreaser,16 oz.,Aerosol Can	SPRAYON
1968	500 Repl. Scraper Blade,4"L,Carbon,PK100	UNGER
1969	500 Broom Handle,Wood,Brown,72"	TOUGH GUY
1970	500 Water Pitcher Cartridge,6In,0.5 Mic,PK2	DUPONT
1971	500 Ear Muffs,Over-the-Head,NRR 30dB	3M
1972	500 Lobby Dust Pan w/Lid and Broom Set,Black	TOUGH GUY
1973	500 String Wet Mop,28 oz., Polyester	TOUGH GUY
1974	500 Sump Pump,1/2 HP,1-1/2In NPT,23ft Max,CI	ZOELLER
1975	500 Cartridge,For 3MFF100	AQUA-PURE
1976	500 HID Lamp,BT37,1000W	GE LIGHTING
1977	500 All Purpose Cleaner,Liquid,144 oz.,PK3	PINE-SOL
1978	500 Trash Bags,33 gal.,1.00 mil,PK200	TOUGH GUY
1979	500 Scrubber Sponge,Green/Yellow,3",PK12	ABILITY ONE
1980	500 Circuit Breaker Lockout,Red,Steel	MASTER LOCK
1981	500 Cable Tie Kit,Standard,Black,PK650	POWER FIRST
1982	500 Push Broom,Head,24",Brown	TOUGH GUY
1983	500 Cartridge,For AP200,PK2	AQUA-PURE
1984	500 Bib Apron,Yellow,45 In. L	CONDOR
1985	500 Port. Elec. Heater,1500 W,5120 BtuH	DAYTON
1986	500 Recycled Trsh Bags,20 to 30gal,Blk,PK125	TOUGH GUY
1987	500 LED Lamp,T5,24W,3500 lm,48" Bulb L	PHILIPS

PAIR AND OPERATIONS (MRO) AND RELATED SERVICES

age

MFG Part #	Category Description	Part #
F32T8/SPX41/ECO2	Lighting	
F28T8/XL/SPX41/ECO	Lighting	
PC1500BKD	Electronics, Appliances, and Batteries	
F32T8/SPX35/ECO2	Lighting	
29WK94	Cleaning	
PC2400BKD	Electronics, Appliances, and Batteries	
629350	Outdoor Equipment	
F34/CX41/WM/ECO	Lighting	
F32T8/SPX50/ECO2	Lighting	
4EY97	Safety	
2W233	HVAC and Refrigeration	
2LEF8	Cleaning	
2W230	HVAC and Refrigeration	
2W231	HVAC and Refrigeration	
2W232	HVAC and Refrigeration	
5JK50	Safety	
PP-60-C	Adhesives, Sealants and Tape	
5AX05	Safety	
SVP200	Safety	
398	Adhesives, Sealants and Tape	
FGQ41000BL00	Cleaning	
33+ SUPER-3/4X66FT	Adhesives, Sealants and Tape	
ICN-2P32-N	Lighting	
2W235	HVAC and Refrigeration	
PC1300	Electronics, Appliances, and Batteries	
F17T8/SP41/ECO	Lighting	
48GP56	Lighting	
92-675	Safety	
280300	Cleaning	
F32T8/25W/SPX41/ECO	Lighting	
89460	Cleaning	
3ZL57	Safety	
6B950	HVAC and Refrigeration	
6B956	HVAC and Refrigeration	
16W230	Cleaning	
6B937	HVAC and Refrigeration	
F32T8/SPX65/ECO2	Lighting	

DL123ABPK	Electronics, Appliances, and Batteries
92-675	Safety
6B924	HVAC and Refrigeration
PC1400	Electronics, Appliances, and Batteries
4A416	Safety
23504	Cleaning
F32T8/SXL/SPX41/ECO	Lighting
6B930	HVAC and Refrigeration
110535	Cleaning
25688	Safety
PC1604BKD	Electronics, Appliances, and Batteries
5W511	HVAC and Refrigeration
ICN-4P32-N	Lighting
4KN40	Cleaning
1AV08	Safety
75M	Outdoor Equipment
F34/CW/C/WM/ECO	Lighting
203031	Paint, Equipment and Supplies
V551A	Plumbing
16-347	Safety
3ZL53	Safety
5W515	HVAC and Refrigeration
DW8062	Abrasives
6FGY1	Safety
19L482	Safety
3ZL50	Safety
3ZL49	Safety
2W234	HVAC and Refrigeration
1FYX8	Safety
5W512	HVAC and Refrigeration
I060-40L50G	Safety
L91SBP-8	Electronics, Appliances, and Batteries
EXO-MWR-05-XL	Safety
2563-010-001	Plumbing
8511	Safety
42272	Cleaning
203022	Paint, Equipment and Supplies
HH2	Safety
MK-296-L	Safety
EXO-MWR-04-L	Safety
2DCB5	Outdoor Equipment
26301	Cleaning
2UUJ6	Safety
F54W/T5/841/HO/ECO	Lighting
F40DX/ECO	Lighting
NF11/10XL	Safety
SG-375-XL	Safety

5W510	HVAC and Refrigeration
12798	Cleaning
F32T8/SPX30/ECO2	Lighting
F32T8/XL/SPX41/HL/ECO	Lighting
F32T8/SPX41/ECO2	Lighting
6B938	HVAC and Refrigeration
5W509	HVAC and Refrigeration
9652-12	Cleaning
33NT68	Cleaning
1FYX6	Safety
1PJZ3	Material Handling
944C	Electronics, Appliances, and Batteries
MK-296-XL	Safety
N644	Safety
6B933	HVAC and Refrigeration
206043	Paint, Equipment and Supplies
A156A	Plumbing
GE232MAXP-N-ULTRA	Lighting
48GP57	Lighting
92-675	Safety
34790	Cleaning
4LW11	Electronics, Appliances, and Batteries
19880/01	Cleaning
16W229	Cleaning
F13BX/841/ECO	Lighting
LED12ET8/G/4/840	Lighting
05089	Fleet and Vehicle Maintenance
NF11/9L	Safety
MF-300-L	Safety
31DK62	Cleaning
46U234	Cleaning
5AJ39	Safety
F32T8/25W/SPP41/ECO	Lighting
A38A	Plumbing
66252823602	Abrasives
F28T8/XL/SPP41/ECO	Lighting
A71	Plumbing
1VT70	Safety
14010	Outdoor Equipment
F32T8/SP41/U6/ECO	Lighting
5AJ37	Safety
SW050	Cleaning
31DK43	Cleaning
3HB76	Safety
121929	Lubrication
203039	Paint, Equipment and Supplies
19375	Cleaning

48GP55	Lighting
16-PB	Lubrication
F15T8/CW	Lighting
3HB75	Safety
N96790XL	Safety
MK-296-M	Safety
130430	Cleaning
75130	Cleaning
8574GM	Safety
3ZL54	Safety
490088	Lubrication
F17T8/SPX41/ECO	Lighting
LED15ET8/G/4/840	Lighting
234926	Fleet and Vehicle Maintenance
203030	Paint, Equipment and Supplies
11-921	Hand Tools
23304	Cleaning
03956	Safety
3957	Safety
EXO-MWR-03-M	Safety
ICN-3P32-N	Lighting
N483	Safety
EXO-MWR-06-XXL	Safety
1E522	Lighting
19378	Cleaning
5JH02	Safety
5JE26	Safety
30966	Cleaning
100012407	Plumbing
V651A	Plumbing
5AU51	Cleaning
LED15BT8/G4/850	Lighting
1525	Security
21000	Cleaning
LED18ET8/G/4/840	Lighting
HBL2937	Lighting
4JMZ4	Cleaning
N864	Safety
668006	Outdoor Equipment
F26DBX/841/ECO4P	Lighting
33801	Outdoor Equipment
25676	Safety
3U870	Cleaning
B50A	Plumbing
5W979	HVAC and Refrigeration
21303	Safety
F32T8/XL/SPX41E2	Lighting

6FHC4	Safety
8925	Safety
455501	Lighting
5WG04	Cleaning
203032	Paint, Equipment and Supplies
54338	Cleaning
61500123239	Abrasives
607 3/4	Plumbing
455717	Lighting
F28WT5/841/ECO	Lighting
A41A	Plumbing
F40/30BX/SPX41	Lighting
1WG30	Outdoor Equipment
F13BX/827/ECO	Lighting
46U235	Cleaning
22210	Office Supplies
22220	Office Supplies
F28WT5/835/ECO	Lighting
F26DBX/835/ECO4P	Lighting
5W978	HVAC and Refrigeration
11-600	Safety
490057	Lubrication
2XLZ9	Safety
FG295673BLUE	Cleaning
16030A	Adhesives, Sealants and Tape
131666	Safety
2VLY4	Safety
6B975	HVAC and Refrigeration
2VLY5	Safety
32ZN12	Lighting
33691	Safety
26811	Safety
88-SUPER-3/4X66FT	Adhesives, Sealants and Tape
8005PFXL	Safety
1955CT-000	Plumbing
1W755	HVAC and Refrigeration
HBL5266C	Electrical
2560-015-001	Plumbing
16W219	Cleaning
2NTH5	Cleaning
2NTH1	Cleaning
394	Adhesives, Sealants and Tape
4VCG3	Safety
C31	Cleaning
729566	Fleet and Vehicle Maintenance
2LEF7	Cleaning
2391838	Paint, Equipment and Supplies

F25T8/SP41/ECO	Lighting
2710000613005	Cleaning
LED18ET8/4/840	Lighting
A15A	Plumbing
2KJL3	Abrasives
DL2032B2PK	Electronics, Appliances, and Batteries
470112	Lighting
26470	Cleaning
33677	Safety
3ZL51	Safety
04743.	Cleaning
SS8	Electrical
EN91	Electronics, Appliances, and Batteries
3BA44	Safety
469585	Lighting
MF-300-XL	Safety
36J166	Electrical
1A839	Cleaning
33665	Safety
1147-2	Paint, Equipment and Supplies
N643	Safety
A19AC	Plumbing
A163A	Plumbing
F7BX/841/ECO	Lighting
1XRJ7	Paint, Equipment and Supplies
V2179838	Paint, Equipment and Supplies
EU2 LED	Lighting
F40/30BX/SPX35	Lighting
24590	Cleaning
F32TBX/841/A/ECO	Lighting
4PGN5	Cleaning
490040	Lubrication
131635	Safety
36XX37	Cleaning
3A326	Cleaning
N874	Safety
PR710B	Safety
9651-24	Cleaning
F42TBX/841/A/ECO	Lighting
51702	Cleaning
WFPTC100N	Plumbing
80-100	Safety
03808	Safety
22-515	Safety
1TYL7	Cleaning
NN900	Cleaning
8210	Safety

1VAC5	Cleaning
10-099	Hand Tools
33673	Safety
4YUY8	HVAC and Refrigeration
1TYN3	Cleaning
03969	Safety
03970	Safety
I9010	Safety
5W514	HVAC and Refrigeration
2VEX6	Cleaning
12G797	Cleaning
F7BX/827/ECO	Lighting
18280/01	Cleaning
9625-04	Cleaning
03060	Lubrication
F32T8/SPX41/U6/2	Lighting
F13DBX/841/ECO/4P	Lighting
15A936	Material Handling
471771	Lighting
F17T8/SP35/ECO	Lighting
4VCK9	Safety
1807-04	Cleaning
3AT34	Safety
F26DBX/841/ECO	Lighting
CPY33MM	Fleet and Vehicle Maintenance
3H384	Cleaning
31DK55	Cleaning
22021	Abrasives
1TBE9	HVAC and Refrigeration
HG-95715	Outdoor Equipment
2HYD5	HVAC and Refrigeration
LED18ET8/4/850	Lighting
5PT96	Electronics, Appliances, and Batteries
F35/CX41/U6/WM	Lighting
EXO-MWR-02-S	Safety
IOPA-2P32-LW-N	Lighting
ICF-2S26-H1-LD-K	Lighting
2DCA4	Cleaning
05084	Fleet and Vehicle Maintenance
31DK46	Cleaning
203023	Paint, Equipment and Supplies
13R142	Cleaning
464214	Lighting
2AH54	Safety
18-204	Safety
1FYX7	Safety
F31T8/SPX41/U/ECO	Lighting

2563-020-002	Plumbing
2MDC1	Safety
234526	Fleet and Vehicle Maintenance
3BA43	Safety
1VAC4	Cleaning
1PJZ4	Material Handling
F28T8/XLSPX65ECO	Lighting
2348838	Paint, Equipment and Supplies
470120	Lighting
F28T8/XL/SPX50/ECO	Lighting
4KN33	Cleaning
49ZC10	Lighting
53CV56	Safety
04437	Cleaning
1845-04	Cleaning
SS13	Electrical
HH210PK48	Safety
9669XL	Safety
2XMA8	Safety
2091	Safety
320004550000	Safety
5165-03	Cleaning
31DK59	Cleaning
KTK-5	Electrical
HAZ1026	Material Handling
F28T8/XL/SPX35/ECO	Lighting
52LC90	Safety
232	Electrical
XL7328RWH	Plumbing
124050	Lubrication
ROP2150-WM	Material Handling
4JND4	Safety
GE432MAXP-N-ULTRA	Lighting
2HYD6	HVAC and Refrigeration
11-801	Safety
2W239	HVAC and Refrigeration
44ZX54	Lighting
5W513	HVAC and Refrigeration
Z5215	Fasteners
320004540000	Safety
5W891	HVAC and Refrigeration
0469-005-000	Plumbing
4JG64	Hardware
92-600	Safety
2UKJ4	Electronics, Appliances, and Batteries
2DBY8	Cleaning
8816-03	Cleaning

H541ASD	Plumbing
PR115C9	Paint, Equipment and Supplies
24Y904	Cleaning
N482	Safety
GE012A	Adhesives, Sealants and Tape
48153	Safety
36J150	Electrical
333668	Welding
F32TBX/835/A/ECO	Lighting
5W892	HVAC and Refrigeration
2VLY3	Safety
635197742	Material Handling
2XLZ8	Safety
19510	Cleaning
2EKJ5	HVAC and Refrigeration
11-600	Safety
MK-296-XXL	Safety
3HB74	Safety
A37A	Plumbing
142	Adhesives, Sealants and Tape
N214	Safety
6B951	HVAC and Refrigeration
MX2500B2U	Electronics, Appliances, and Batteries
1EJY3	Safety
6FHA1	Safety
PGC 02611	Cleaning
MN908	Electronics, Appliances, and Batteries
2KFY4	Safety
2MDC3	Safety
F32T8/XL/SPX35/HL/ECO	Lighting
11U428	Cleaning
2LEF5	Cleaning
MS-410	Hand Tools
N484	Safety
3BE76	Safety
6C517	HVAC and Refrigeration
MVR175/U	Lighting
MVR250/U	Lighting
51300C	Plumbing
1VT99	Safety
8293	Safety
90985	Cleaning
SS110	Safety
FGQ41000GR00	Cleaning
90600	Safety
P13472	Cleaning
F40C50/ECO	Lighting

10-175	Hand Tools
19L483	Safety
F9BX/841/ECO	Lighting
6FGZ7	Safety
V2182838	Paint, Equipment and Supplies
41455	Cleaning
SG-375-L	Safety
5261-02	Cleaning
F32T8/C50/ECO	Lighting
69-318	Safety
30230BLUE	Material Handling
DW8424	Abrasives
60450007	Adhesives, Sealants and Tape
24Y898	Cleaning
11K759	Plumbing
16.9 OZ SPRING WATER 24	Safety
203027	Paint, Equipment and Supplies
K708G	Safety
6FGZ1	Safety
11-801	Safety
1VAJ6	Cleaning
1TZC5	Cleaning
DL223ABPK	Electronics, Appliances, and Batteries
DW8062S	Abrasives
F32T8/XL/SPX50/HL/ECO	Lighting
2DCB3	Outdoor Equipment
1679830	Paint, Equipment and Supplies
4VCK2	Safety
96	Cleaning
1XRJ6	Paint, Equipment and Supplies
A36A	Plumbing
TF200271	Lubrication
35UX85	Safety
GD002	Hardware
MN1500BKD	Electronics, Appliances, and Batteries
6B992	HVAC and Refrigeration
2710001213012	Cleaning
LED10DA19/840 120	Lighting
F32T8/SXL/SPX50/ECO	Lighting
WES150	Plumbing
16050A	Adhesives, Sealants and Tape
ROP2150R-M-GRAINGER	Material Handling
EN92	Electronics, Appliances, and Batteries
95547312	Cleaning
6B952	HVAC and Refrigeration
475369	Safety
FGF11800WH00	Cleaning

LED18ET8/G/4/850	Lighting
7930-01-398-2473	Office Supplies
100012409	Plumbing
1634838	Paint, Equipment and Supplies
33-425	Hand Tools
2CUT9	Lighting
20PJ09	Adhesives, Sealants and Tape
175	Security
6602	Safety
1VT50	Safety
5W516	HVAC and Refrigeration
85175	Electronics, Appliances, and Batteries
10046570	Safety
96102	Hardware
431	Safety
92-600	Safety
5JE25	Safety
175LH	Security
S2510ST	Safety
14580/01	Cleaning
R239-9	Paint, Equipment and Supplies
V2192838	Paint, Equipment and Supplies
5W970	HVAC and Refrigeration
F32T8/SPX41/U6/ECO	Lighting
80PARH1100FL30TP	Lighting
5GMN1	Material Handling
490026	Lubrication
DEF002	Fleet and Vehicle Maintenance
11-840	Safety
20PJ11	Adhesives, Sealants and Tape
6B931	HVAC and Refrigeration
4140KA	Security
UL-315-XL	Safety
4VCL1	Safety
89480	Cleaning
18-304G	Safety
73509	Safety
N875	Safety
N863	Safety
5EFF2	Electronics, Appliances, and Batteries
STSL LATCH J10	Lighting
MN2400BKD	Electronics, Appliances, and Batteries
117728	Cleaning
37-155	Safety
5E874	HVAC and Refrigeration
4E505	HVAC and Refrigeration
GE232MAX-G-N	Lighting

FG295600BLA	Cleaning
6450001E	Fleet and Vehicle Maintenance
I05000G-G60	Safety
2XMA7	Safety
5W972	HVAC and Refrigeration
PM050BG-FT	Outdoor Equipment
07660702757	Abrasives
05050	Fleet and Vehicle Maintenance
1YAC5	Safety
1TZF4	Cleaning
80-100	Safety
1AD52	Safety
203038	Paint, Equipment and Supplies
F32T8SPP41ECO/CVG	Lighting
1W097	HVAC and Refrigeration
LED10DA19/827	Lighting
19K977	Safety
1WG32	Outdoor Equipment
13718	Cleaning
471763	Lighting
22475	Safety
F26TBX/835/A/ECO	Lighting
52XJ21	Lighting
3CCT8	Cleaning
F32T8/SXL/SPX35/ECO	Lighting
F9BX/827/ECO	Lighting
FGQ41000RD00	Cleaning
V2143838	Paint, Equipment and Supplies
4EEY1	Plumbing
MK-296-S	Safety
1AD87	Safety
EL128A	Plumbing
2RE20	Safety
34F929	Cleaning
F28T8/SXL/SPX41/ECO	Lighting
6B943	HVAC and Refrigeration
F31T8/SPX35/U/ECO	Lighting
39-124	Safety
35 3/4X66 BLUE	Adhesives, Sealants and Tape
MVR175/U/MED	Lighting
5WG01	Cleaning
22UY43	Cleaning
4KN28	Cleaning
8125-00-488-7952	Cleaning
1VAJ7	Cleaning
92-575	Safety
35 3/4X66 RED	Adhesives, Sealants and Tape

F17T8/XL/SPX41ECO	Lighting
5DMT2	Cleaning
2MDA7	Safety
LED5DG25-W3/827	Lighting
00116	Lubrication
8200	Safety
6B958	HVAC and Refrigeration
SEC-375-XL	Safety
89490	Cleaning
473990	Lighting
2MCZ6	Safety
1TBE5	HVAC and Refrigeration
635196942	Material Handling
14110094G	Safety
DL1/3NBPK	Electronics, Appliances, and Batteries
GE332MAXP-N-ULTRA	Lighting
26401	Cleaning
6B957	HVAC and Refrigeration
6459012E	Lubrication
FG264000BLA	Cleaning
53CW04	Cleaning
92-575	Safety
2DBX5	Cleaning
F42TBX/835/A/ECO	Lighting
EXO-MPLW-04-L	Safety
Q55172	Cleaning
333670	Welding
LED15ET8/G/4/850	Lighting
P4010ACSCO	Safety
CR20I	Electrical
UNV22010	Office Supplies
F24W/T5/835/HO/ECO	Lighting
6FGZ2	Safety
6035062	Adhesives, Sealants and Tape
GFRST20I	Electrical
N642	Safety
2UKJ2	Electronics, Appliances, and Batteries
9113-06	Cleaning
F13DBX/835/ECO4P	Lighting
N213	Safety
05346	Fleet and Vehicle Maintenance
18152	Adhesives, Sealants and Tape
107	Office Supplies
Q89072	Cleaning
69-210	Safety
V2392838	Paint, Equipment and Supplies
4171-75	HVAC and Refrigeration

48GP63	Lighting
MVR400/U/ED28	Lighting
F26TBX/841/A/ECO	Lighting
2DBY9	Cleaning
SB-190	Adhesives, Sealants and Tape
2W435	Cleaning
8805-03	Cleaning
1W102	HVAC and Refrigeration
56892	Security
2XMC3	Safety
52646	Security
38C403	Cleaning
151-015	Hand Tools
4VCD5	Safety
FG637400BLA	Cleaning
31KY17	Cleaning
0958-04	Cleaning
5NPL6	Lighting
5XL46	Cleaning
F54W/T5/835/HO/ECO	Lighting
455683	Lighting
F14WT5/841/ECO	Lighting
F25T8/SP35/ECO	Lighting
I05090-G40	Safety
66252842202	Abrasives
F32T8/SPX35/ECO2	Lighting
45112	Cleaning
V2124838	Paint, Equipment and Supplies
69-318	Safety
NT090	Cleaning
EXO-MPLW-05-XL	Safety
03095	Cleaning
01-R9689H	Plumbing
33587	Cleaning
F32T825W/SXL/SPX41/ECO	Lighting
491	Safety
85053G	Safety
280376	Cleaning
SEC-375-L	Safety
6B923	HVAC and Refrigeration
FG253104BLA	Cleaning
L854	Safety
469627	Lighting
FG295073BLA	Cleaning
V2178838	Paint, Equipment and Supplies
38C404	Cleaning
49Z238	Office Supplies

31DK44	Cleaning
3VU33	HVAC and Refrigeration
3375	Electrical
11180	Hand Tools
26480	Cleaning
F96T12/CW/C/WM	Lighting
ICN-2S40-N	Lighting
9140	Safety
22UY42	Cleaning
ROP2150-NM	Material Handling
203036	Paint, Equipment and Supplies
14001	Cleaning
1WG31	Outdoor Equipment
2MDA6	Safety
08641	Adhesives, Sealants and Tape
2DBY3	Cleaning
H-1812-10 GRAY	Material Handling
GD005	Hardware
4L220	Power Transmission
22LC64	Cleaning
34F931	Cleaning
F18DBX/835/ECO4P	Lighting
48GP58	Lighting
1MYH2	Cleaning
4E437	HVAC and Refrigeration
IL-KDDH-5-AL	Hardware
LU400/H/ECO	Lighting
35 3/4X66 WHITE	Adhesives, Sealants and Tape
22VA24	Cleaning
5XL50	Cleaning
2EKF7	HVAC and Refrigeration
32RT58	Cleaning
1692830	Paint, Equipment and Supplies
2DYV2	HVAC and Refrigeration
131673	Safety
3EB10	Electrical
2W237	HVAC and Refrigeration
F32T8/SP35/U6/ECO	Lighting
15E484	Cleaning
3512RAC	Electrical
16W208	Cleaning
852812-1001	Outdoor Equipment
HS-6141	Cleaning
F17T8/SPX35/ECO	Lighting
1TZF3	Cleaning
1KA	Security
04578	Cleaning

3BA45	Safety
421	Safety
31TW73	Cleaning
39M982	Cleaning
5JE24	Safety
2300N95	Safety
1TBE8	HVAC and Refrigeration
16560	Cleaning
V2115838	Paint, Equipment and Supplies
QU1500BKD	Electronics, Appliances, and Batteries
31DK84	Cleaning
FGF11600WH00	Cleaning
3H381	Cleaning
23Y617	Safety
N194	Safety
696503	Cleaning
607 1	Plumbing
V2324838	Paint, Equipment and Supplies
MVR400/U	Lighting
I4618	Safety
AS 11	Lubrication
WFG2-05-XL	Safety
N96790L	Safety
FG758088YEL	Cleaning
WT041	Cleaning
440	Hand Tools
FRN-R-30	Electrical
F48T12/CW/HO	Lighting
1VT47	Safety
52XJ23	Lighting
409347	Furniture, Hospitality and Food Service
14481	Safety
6C519	HVAC and Refrigeration
1TYL3	Cleaning
03150	Cleaning
6141550	Plumbing
1TZG8	Cleaning
L116	Lubrication
4CU29	Cleaning
LED15LS2/850	Lighting
5PE84	Safety
U39684.025.0250	Fasteners
HBL1209	Electrical
N192	Safety
N193	Safety
31DK65	Cleaning
F26DBX/827/ECO4P	Lighting

7920-00-753-5242	Cleaning
1FD55	Electrical
1861838	Paint, Equipment and Supplies
LED14ET8/G/4/840	Lighting
LU150/55/H/ECO	Lighting
40KJ60	Electronics, Appliances, and Batteries
69-318	Safety
FLE20HT3/2/827	Lighting
32500	Hand Tools
77317	Plumbing
2DYE2	HVAC and Refrigeration
11-515	Hand Tools
25515C	Adhesives, Sealants and Tape
93-8	Cleaning
F26DBX/835/ECO	Lighting
5ZW35	Material Handling
85023G	Safety
BFP-9	Plumbing
38440228	Pneumatics
2EKE9	HVAC and Refrigeration
35ZU35	Lighting
F32T8/25W/SPX50/ECO	Lighting
4PE78	Hardware
5RHT3	Lighting
GFRST20W	Electrical
20PJ24	Adhesives, Sealants and Tape
16W207	Cleaning
35ZU36	Lighting
5E875	HVAC and Refrigeration
TOP80284	Office Supplies
LED13ET8G/U6/840	Lighting
3KA	Security
03130	Cleaning
3LX41	Plumbing
U63157.010.0001	Fasteners
FG502	Cleaning
77022	Plumbing
769A	Plumbing
2XMA1	Safety
8811-03	Cleaning
LU70/MED/ECO	Lighting
1RLV8	Cleaning
5XL58	Cleaning
5AC74	Safety
KTK-10	Electrical
452M06	Lighting
2MDD6	Safety

5XL51	Cleaning
V2185838	Paint, Equipment and Supplies
LED15BT8/G4/840	Lighting
36J154	Electrical
1AJ23	Safety
FLUKE-1AC-A1-II	Test Instruments
100A/RS/STG-120V	Lighting
DC9096-2	Power Tools
475358	Safety
11A777	Material Handling
27700	Cleaning
1W100	HVAC and Refrigeration
BBS24GBK	Material Handling
26831	Safety
47410	Cleaning
5C437	HVAC and Refrigeration
F18DBX/841/ECO4P	Lighting
LH12C	Hand Tools
75260	Cleaning
903L	Safety
479865	Lighting
19K978	Safety
MN15P36	Electronics, Appliances, and Batteries
5PE83	Safety
25685	Safety
16W220	Cleaning
1638900	Outdoor Equipment
03-747RBCG	Safety
F30T8/CW	Lighting
1HHL1	Hardware
WFPT100	Plumbing
5AR16	Safety
2123	Safety
LED15ET8/G/4/835	Lighting
14170	Cleaning
1VAC2	Cleaning
AOD3211902	Cleaning
121065	Safety
0047RORGOSA	Safety
F72T12/CW	Lighting
48UN03	Safety
1405-04G	Cleaning
430	Hand Tools
F32T8/XL/SPX65E2	Lighting
1TYP6	Cleaning
6B963	HVAC and Refrigeration
22	Security

JPPEGLV	Safety
1FYY3	Safety
707404-12	Outdoor Equipment
N96797L	Safety
FRN-R-20	Electrical
101780	Cleaning
619527-G35	Fleet and Vehicle Maintenance
GE232-120-RES	Lighting
6PK38	Paint, Equipment and Supplies
MF-300-M	Safety
205237	Paint, Equipment and Supplies
1TZF2	Cleaning
541870	Lighting
96821	Hand Tools
8210V	Safety
1660830	Paint, Equipment and Supplies
VW5	Fleet and Vehicle Maintenance
DPT	Paint, Equipment and Supplies
1402HP-CASE	Cleaning
10228A	Fleet and Vehicle Maintenance
HXJ5EBK	Electrical
1TYR2	Cleaning
4L240	Power Transmission
G-EXMPG-03-M	Safety
3CZK9	Safety
26601	Cleaning
400A	Plumbing
5W975	HVAC and Refrigeration
7581P100L	Safety
32-000451-0000	Safety
6FGY8	Safety
4LVG5	Outdoor Equipment
32-000452-0000	Safety
V2355838	Paint, Equipment and Supplies
4L200	Power Transmission
131659	Safety
5MSP-18	Pumps
1955CT-047	Plumbing
KE-FL40	Lighting
1676830	Paint, Equipment and Supplies
53CV61	Safety
1A842	Cleaning
9018	HVAC and Refrigeration
HBL5269C	Electrical
36J158	Electrical
10098032	Safety
V2163838	Paint, Equipment and Supplies

423H83	Outdoor Equipment
2EKF9	HVAC and Refrigeration
52XJ22	Lighting
FGC15306WH00	Cleaning
23174	Abrasives
38C405	Cleaning
F40/30BX/SPX30	Lighting
F35/CX41/U3/WM	Lighting
20PJ22	Adhesives, Sealants and Tape
49ZC11	Lighting
UY2 PK100	Electrical
N96797XL	Safety
1N956	Safety
802710	Office Supplies
STHT20139L	Hand Tools
44X059	Safety
2090-48A	Adhesives, Sealants and Tape
B402	Safety
1WG36	Outdoor Equipment
5W974	HVAC and Refrigeration
TOP63795	Office Supplies
1RWB4	HVAC and Refrigeration
1VT69	Safety
LED15DA21/850	Lighting
6DMH2	Safety
4YUX5	HVAC and Refrigeration
320-1000	Safety
1F098	Security
DL2450BPK	Electronics, Appliances, and Batteries
1ECK9	Cleaning
5XL55	Cleaning
35ZU40	Lighting
V2187838	Paint, Equipment and Supplies
84	Cleaning
36J162	Electrical
MFXG584VS	Safety
5A318	Hand Tools
F14WT5/835/ECO	Lighting
5W976	HVAC and Refrigeration
3LX32	Plumbing
6B791	HVAC and Refrigeration
25190	Cleaning
3L190	Power Transmission
6396-06	Cleaning
GE5000	Adhesives, Sealants and Tape
2CUW2	Lighting
F96T12XL/HL41/WM	Lighting

3371131	Office Supplies
4UAU5	Cleaning
4L210	Power Transmission
IL-KDDH-4-AL	Hardware
N873	Safety
9016	HVAC and Refrigeration
0610000619128	Cleaning
1ELJ8	Cleaning
ROP2120-WM	Material Handling
ICF-2S42-M2-LD-K	Lighting
9723	HVAC and Refrigeration
1NFG8	Cleaning
49C128	Lighting
11-800	Safety
4YUY6	HVAC and Refrigeration
LED-8024E57-A	Lighting
29050/03	Cleaning
LED10DA19/850	Lighting
54EP62	Lighting
H0400075PW1000	Plumbing
74	Cleaning
5032WG/5906DZ-91	Cleaning
6016BXL	Safety
4ERV8	Hardware
SY-911-L	Safety
3A349	Cleaning
1TZB3	Cleaning
4NHE3	Safety
1VAG2	Cleaning
F18DBX/841/ECO	Lighting
LED9ET8/2/840	Lighting
5JE28	Safety
IBX43096-G	Material Handling
K4221C	Electrical
1DYD1	Cleaning
35 3/4X66 GREEN	Adhesives, Sealants and Tape
851022-1001	Outdoor Equipment
6PEC3	Cleaning
99911	Office Supplies
4L250	Power Transmission
2DYJ1	HVAC and Refrigeration
XC-310-XL	Safety
A19AU	Plumbing
755	Plumbing
697318	Outdoor Equipment
538	Lighting
EXO-MPLW-03-M	Safety

3EA99	Electrical
4YP28	Hand Tools
857302-1001	Outdoor Equipment
28124	Cleaning
5265-02	Cleaning
2EKG2	HVAC and Refrigeration
5361-02	Cleaning
COBW0	Cleaning
ELM2 LED	Lighting
6B955	HVAC and Refrigeration
1TZA7	Cleaning
2DBZ3	Cleaning
396	Adhesives, Sealants and Tape
LQM S W 3 R ELN 120/277N	Lighting
1685830	Paint, Equipment and Supplies
122112	Lubrication
541839	Lighting
1TYN7	Cleaning
MVR1500/U	Lighting
S350	Safety
5HXF9	Electronics, Appliances, and Batteries
404SD	Outdoor Equipment
9022-10	Cleaning
CP 27	Adhesives, Sealants and Tape
402W04	Cleaning
48UN02	Safety
D43600	Cleaning
F13DBX23/841/ECO	Lighting
IOPA-2P32-N	Lighting
1FD54	Electrical
EN95	Electronics, Appliances, and Batteries
30-073	Electrical
6B927	HVAC and Refrigeration
79215	Plumbing
FRS-R-15	Electrical
LED14ET8/G/4/850	Lighting
6KHD7	Cleaning
DFK-608-XL	Safety
F32T8/SPX35/U6/2	Lighting
131604	Safety
8005PFL	Safety
2DCA2	Cleaning
35418	Cleaning
83314	Hand Tools
BBS18GBK	Material Handling
3YU82	Outdoor Equipment
5392-02	Cleaning

27501	Adhesives, Sealants and Tape
770	Plumbing
V2164838	Paint, Equipment and Supplies
FNQ-10	Electrical
2563-019-001	Plumbing
69-210	Safety
18-202	Safety
203026	Paint, Equipment and Supplies
2NTH9	Cleaning
2EKF2	HVAC and Refrigeration
92-600	Safety
L112	Lubrication
30-072	Electrical
FG295606GRN	Cleaning
48-00-5181	Power Tools
1500	Security
31DK58	Cleaning
2204	Safety
9905-01-588-2362	Safety
500KA	Security
11-840	Safety
36J164	Electrical
16100	Safety
14037	Outdoor Equipment
2912	Electrical
F13DBX23/827/ECO	Lighting
4L230	Power Transmission
6FGY7	Safety
21302	Safety
1680830	Paint, Equipment and Supplies
MVR100/U/MED	Lighting
11K777	Safety
19R720	Material Handling
151TP-B	Hand Tools
F17T8/XL/SPX50ECO	Lighting
8H	Cleaning
2XLZ7	Safety
1W985	Furniture, Hospitality and Food Service
1TTX2	Paint, Equipment and Supplies
619526	Fleet and Vehicle Maintenance
1KALJ	Security
5W973	HVAC and Refrigeration
13102	Cleaning
60926	Safety
4YUY4	HVAC and Refrigeration
6B925	HVAC and Refrigeration
0610001219024	Cleaning

2RRG5	Hardware
5BB54	Cleaning
2717714	Cleaning
6B929	HVAC and Refrigeration
F96T12/CW/HO/CT	Lighting
1042882	Security
M949	Safety
HG-96280	Outdoor Equipment
1TZB1	Cleaning
1691838	Paint, Equipment and Supplies
27300	Cleaning
2137678	Adhesives, Sealants and Tape
4291-08	HVAC and Refrigeration
5X852	Electrical
6U583	HVAC and Refrigeration
20887	Cleaning
MN1300	Electronics, Appliances, and Batteries
2A092	Material Handling
19374	Cleaning
1VAB5	Cleaning
375	Adhesives, Sealants and Tape
464271	Lighting
479451	Lighting
11150750	Safety
96820	Hand Tools
5939	Outdoor Equipment
8233	Safety
4EEX9	Plumbing
6B932	HVAC and Refrigeration
5W969	HVAC and Refrigeration
5262-02	Cleaning
36J168	Electrical
6A103	Material Handling
CPC 44678CT	Cleaning
32-001100-0000	Safety
F-141-KC	Plumbing
3688	Paint, Equipment and Supplies
1VAG6	Cleaning
1TZA9	Cleaning
9690L	Safety
2MVR6	Outdoor Equipment
ST2-12	Material Handling
05724	Office Supplies
409.32D	Hardware
117718	Cleaning
11U429	Cleaning
85177	Electronics, Appliances, and Batteries

DC-3/4N	Fasteners
DC-1/2N	Fasteners
MEA09932	Office Supplies
2563-022-000	Plumbing
9031-06	Cleaning
AC-080	HVAC and Refrigeration
Z1200-NEOSEAL-GSKT-4	Plumbing
4ACD4	Safety
1YNW5	HVAC and Refrigeration
V500	Electrical
406.32D	Hardware
MVR1000/U	Lighting
6FGZ4	Safety
3YU83	Outdoor Equipment
458398	Lighting
V5748	Electrical
R330-YW6PK	Office Supplies
2ELH3	Safety
2MCZ5	Safety
3EA98	Electrical
1669838	Paint, Equipment and Supplies
V2363838	Paint, Equipment and Supplies
1FD53	Electrical
019740-0027L	Safety
32KX18	Outdoor Equipment
31DK42	Cleaning
GE232MAXP-L-ULTRA	Lighting
10-499	Hand Tools
4AZR9	Cleaning
EN22	Electronics, Appliances, and Batteries
251834	Paint, Equipment and Supplies
6300	Safety
5WG02	Cleaning
6FGZ5	Safety
2CYE8	Cleaning
AZU1L	Cleaning
18320	Outdoor Equipment
GE432MAX-G-N	Lighting
1HLV3	Outdoor Equipment
94355110	Cleaning
11-921A	Hand Tools
1VNW9	HVAC and Refrigeration
HBL5369C	Electrical
92-575	Safety
2W238	HVAC and Refrigeration
35ZU38	Lighting
L92SBP-4	Electronics, Appliances, and Batteries

HAZ1025	Material Handling
5MFJ6	Furniture, Hospitality and Food Service
434TKCGRA	Safety
1405-02G	Cleaning
33200-00102	Cleaning
UNV12113	Office Supplies
3ZJH6	Cleaning
3A338	Fleet and Vehicle Maintenance
40KJ57	Electronics, Appliances, and Batteries
35 3/4X66 YELOW	Adhesives, Sealants and Tape
52NY42	Electrical
LED15BT8/G4/835	Lighting
83550	Cleaning
70614	Lubrication
4599516	Cleaning
6NN65	Office Supplies
36VP37	Safety
2W236	HVAC and Refrigeration
04016	Cleaning
18412	Paint, Equipment and Supplies
40A15 IF 130V	Lighting
SB8610DT	Safety
515P	Electrical
52NY56	Electrical
5A171	Fleet and Vehicle Maintenance
4YPA7	Cleaning
1892070	Adhesives, Sealants and Tape
5W517	HVAC and Refrigeration
2EKJ8	HVAC and Refrigeration
3KHL2	Adhesives, Sealants and Tape
LED-8039E57-A	Lighting
5AD49	Safety
48H470	Lighting
50597	Fleet and Vehicle Maintenance
9013049490	Cleaning
6B949	HVAC and Refrigeration
SS82	Electrical
2DBZ5	Cleaning
5NPL5	Lighting
10068890	Safety
16880	Cleaning
A1038A	Plumbing
2PYW6	Cleaning
2WFT1	Office Supplies
4KN37	Cleaning
31DK53	Cleaning
3A324	Cleaning

22UR67	Plumbing
2MDV4	Motors
5NY99	Outdoor Equipment
27385	Cleaning
1675838	Paint, Equipment and Supplies
2312-003-001	Plumbing
30240BLUE	Material Handling
1VAC3	Cleaning
3A325	Cleaning
5032HG/4906-91	Cleaning
F42TBX/830/A/ECO	Lighting
11K757	Plumbing
6700CT	Safety
5DMW9	Cleaning
3X471	Power Transmission
AP110	Plumbing
N865	Safety
AP717	Plumbing
26VC84	Adhesives, Sealants and Tape
DW8020	Abrasives
123001	Pneumatics
1TYP8	Cleaning
4KN29	Cleaning
4KN32	Cleaning
A156AA	Plumbing
4KG67	Outdoor Equipment
2910P	Cleaning
5E878	HVAC and Refrigeration
99988801211	Outdoor Equipment
71502	Safety
DCB203	Power Tools
3012-12	Cleaning
27-600	Safety
477331	Lighting
FHEC3OWR	Lighting
CU2	Lighting
LU250/H/ECO	Lighting
QB2HYG	Safety
101415309	Safety
5362BI	Electrical
ELB 06042	Lighting
52NY55	Electrical
103-004NL	Plumbing
ICN-1P32-N	Lighting
13972	Plumbing
25679	Safety
30-455	Hand Tools

DCB204	Power Tools
F25T8/XL/SPX50/ECO	Lighting
30651	Outdoor Equipment
0S48-803	Security
5AV28	Safety
5WF98	Cleaning
4PGN7	Cleaning
FRS-R-20	Electrical
6515-00-NIB-0239	Safety
1TZC6	Cleaning
LED18ET8/G/4/865	Lighting
1YJC8	Hand Tools
203029	Paint, Equipment and Supplies
89470	Cleaning
2032BP-4	Electronics, Appliances, and Batteries
03005	Lubrication
FRS-R-30	Electrical
6FGZ0	Safety
G-CL-12	Cleaning
2HPC7	Electronics, Appliances, and Batteries
LBL4 LP840	Lighting
L522BP	Electronics, Appliances, and Batteries
2UKH2	Electronics, Appliances, and Batteries
FLUKE-325	Test Instruments
6FGZ8	Safety
11055	Hand Tools
1041423	Cleaning
04531.	Cleaning
SUPER 77	Adhesives, Sealants and Tape
90568	Safety
B417T	Safety
21C055	HVAC and Refrigeration
HDBIN32E	Lighting
300012	Lubrication
3401XL	Safety
LED9LS3/850	Lighting
30772	Cleaning
03040	Lubrication
F32T825W/SXL/SPX50/ECO	Lighting
664-152	Safety
ES1015	Welding
21404	Plumbing
2165-08	Cleaning
M715	Fleet and Vehicle Maintenance
5283046	Cleaning
RAC78849	Cleaning
P3010K-CO	Safety

8DF85	Outdoor Equipment
4L190	Power Transmission
R402-11	Paint, Equipment and Supplies
35600	Cleaning
1PJZ5	Material Handling
31DK75	Cleaning
70501-556	Safety
2033000	Fleet and Vehicle Maintenance
LED21T8/4/850	Lighting
06988	Hand Tools
8271	Safety
5162-03	Cleaning
03080	Lubrication
59JM15	Cleaning
4NHA7	Safety
VV7012410	Fleet and Vehicle Maintenance
2DYV8	HVAC and Refrigeration
V2333838	Paint, Equipment and Supplies
2CUU2	Lighting
31DK85	Cleaning
5AZ31	Safety
RAC79196	Cleaning
46611220	Safety
FG425400YEL	Safety
710G1	Paint, Equipment and Supplies
G1540BA	Safety
78-150	Safety
T-00739	Fleet and Vehicle Maintenance
11K776	Safety
DCA1820	Power Tools
4EZC2	Safety
22LD91	Safety
2VLY2	Safety
2EKD3	HVAC and Refrigeration
611072	Outdoor Equipment
EXO-MPLW-06-XXL	Safety
89420	Cleaning
6B998	HVAC and Refrigeration
205236	Paint, Equipment and Supplies
MN1400	Electronics, Appliances, and Batteries
060102-FP	Safety
HBL8215C	Electrical
683-4	Office Supplies
IOPA-4P32-N	Lighting
41-2621	Lighting
1XUP6	Electrical
SB-190 T WHITE	Adhesives, Sealants and Tape

TE-8816U	Electrical
30224BLUE	Material Handling
EXR EL	Lighting
6B936	HVAC and Refrigeration
1VAH7	Welding
4KN36	Cleaning
F5AT	Plumbing
PN10L08V	Electrical
EXO-MOL-04-L	Safety
1038695	Cleaning
PGC32987	Cleaning
9631-24	Cleaning
34A523	Hand Tools
034638-0070A	Plumbing
20410	Cleaning
6C518	HVAC and Refrigeration
510KAD	Security
FNQ-R-10	Electrical
B73A	Plumbing
3L200	Power Transmission
3FPN3	Cleaning
5W639	Cleaning
2360B	Lighting
FG263200GRAY	Cleaning
70-0110-50	Safety
F28WT5/841/WM/ECO	Lighting
8005XL	Safety
K08313007	Paint, Equipment and Supplies
35ZU41	Lighting
0350	Safety
047007-0070A	Plumbing
2570-028-001	Plumbing
N9690FCXL	Safety
ICN-2S54-T	Lighting
34-650	Safety
93323981	Cleaning
1HLV7	Outdoor Equipment
903904	Cleaning
03030	Lubrication
TZE231	Safety
57-0520	Plumbing
HG-13415	Outdoor Equipment
5GUU1	Cleaning
32477	Hand Tools
4YPC2	Cleaning
LU100/H/ECO	Lighting
250R40/10	Lighting

8BI	Plumbing
28143	Cleaning
EBV129A-C	Plumbing
2280	Adhesives, Sealants and Tape
SY-911-XL	Safety
6A144	Power Transmission
79230	Plumbing
1041477	Fleet and Vehicle Maintenance
107-371	Safety
51773	Welding
6FHA2	Safety
4168-08	HVAC and Refrigeration
2DYD7	HVAC and Refrigeration
F34/CX41WMECOCVG	Lighting
2PYV7	Cleaning
EN93	Electronics, Appliances, and Batteries
35ZU42	Lighting
1PJZ6	Material Handling
SB5620D	Safety
FG757900YEL	Cleaning
4GE26	Furniture, Hospitality and Food Service
SG-375-M	Safety
3X472	Power Transmission
MT1	Cleaning
97716	Cleaning
FC211	Safety
19K992	Safety
MN1500B4Z	Electronics, Appliances, and Batteries
2566-001-000	Plumbing
805932-1002	Outdoor Equipment
61301	Lighting
3LX56	Plumbing
603-4	Hand Tools
123000	Lubrication
F39BXSPX41RS	Lighting
04332.	Cleaning
QU2400BBKD	Electronics, Appliances, and Batteries
25714	Safety
803	Electronics, Appliances, and Batteries
2UKK6	Electronics, Appliances, and Batteries
5266NP	Electrical
LU70/H/ECO	Lighting
53CV57	Safety
DZ116-G2	Safety
BT8-2L-KIT/NS	Lighting
A42A	Plumbing
33-725	Hand Tools

1VT48	Safety
797578	Fleet and Vehicle Maintenance
5104714	Cleaning
QWAYPOST-33-B9	Security
7200	Cleaning
2EKJ7	HVAC and Refrigeration
3X545	Power Transmission
2NTH3	Cleaning
75SCP100L	Safety
DLCR2BPK	Electronics, Appliances, and Batteries
131680	Safety
3LX27	Plumbing
54EP74	Lighting
03045	Lubrication
EBV136A	Plumbing
33185	Hand Tools
35 3/4X66 BROWN	Adhesives, Sealants and Tape
15A846	Material Handling
SL2261	Fleet and Vehicle Maintenance
F25T12/CW/RS/WM/ECO	Lighting
EV961227-75	Plumbing
05088	Fleet and Vehicle Maintenance
51149	Fleet and Vehicle Maintenance
BR100B	Electronics, Appliances, and Batteries
46620420	Safety
2ZXE5	Cleaning
5XL49	Cleaning
2DCC6	Cleaning
F15T12/CW	Lighting
14250	Adhesives, Sealants and Tape
33-279	Hand Tools
S2500C	Safety
SLWS1717	Cleaning
19644	Safety
36P067	Cleaning
31DK57	Cleaning
2EKF8	HVAC and Refrigeration
2570-042-000	Plumbing
EBV1020A	Plumbing
SEC-375-M	Safety
3ZL52	Safety
P6000-ER15	Plumbing
4846A3-G	Material Handling
5GUU2	Cleaning
SL-201PDQ6	Lighting
22ED83	Safety
N2	Outdoor Equipment

34-650	Safety
LED12ET8/G/4/835	Lighting
52LC92	Safety
A03900007	Paint, Equipment and Supplies
54EP60	Lighting
V5751	Electrical
LP-CC-15	Electrical
54EP66	Lighting
35 3/4X66 ORNGE	Adhesives, Sealants and Tape
00216	Lubrication
H0800100PG1000	Plumbing
I9050	Safety
F32TBX/830/A/ECO	Lighting
LL-30	Safety
611 1	Plumbing
ICN-2TTP40-SC	Lighting
33+ SUPER-3/4X20FT	Adhesives, Sealants and Tape
EL2CR5BP	Electronics, Appliances, and Batteries
532	Fleet and Vehicle Maintenance
4YPC7	Cleaning
14002	Cleaning
WWI2-04-L	Safety
2UKJ6	Electronics, Appliances, and Batteries
420	Hand Tools
5024HG/4806-91	Cleaning
H-CLASSIC-SS	Plumbing
410BLU	Safety
LS4-25L-35K-10V-EB14	Lighting
4PGU9	Cleaning
5640-00-103-2254	Adhesives, Sealants and Tape
71990	Hand Tools
1NXZ9	Cleaning
19859	Safety
0610001219010	Cleaning
01593	Cleaning
4KN39	Cleaning
3613L	Safety
1875838	Paint, Equipment and Supplies
4EEY2	Plumbing
1VAB8	Cleaning
REC 04650	Cleaning
RT40B16G20NN	Plumbing
2RRG3	Hardware
9102	HVAC and Refrigeration
9XPY3	Safety
1A109	Power Transmission
3EEF3	Cleaning

F32TBX/850/A/ECO	Lighting
2EKJ2	HVAC and Refrigeration
25025	Office Supplies
FGQ56000YL00	Cleaning
80021F	Plumbing
GGC-12	HVAC and Refrigeration
4KG68	Outdoor Equipment
4YPA5	Cleaning
U6110G-L/XL	Safety
96470	Outdoor Equipment
I05025-G70	Safety
FGA15106WH00	Cleaning
07221	Safety
3903	Adhesives, Sealants and Tape
F24W/T5/841/HO/ECO	Lighting
T56505B	Safety
R017-9	Paint, Equipment and Supplies
1041424	Cleaning
1887-04	Cleaning
95-07-51G	Safety
23000	Cleaning
1A105	Power Transmission
D225	Safety
1TYX6	Cleaning
W3C	HVAC and Refrigeration
93086	Fleet and Vehicle Maintenance
MVR400/C/U	Lighting
15A909	Material Handling
3691-12	Cleaning
5DMT9	Cleaning
31DK30	Cleaning
LED5GX23/840	Lighting
1FD57	Electrical
157901	Adhesives, Sealants and Tape
G-EXMPG-05-XL	Safety
2FXP42B840-4-DS-UNV-DIN	Lighting
469593	Lighting
1906122	Lubrication
82027	Cleaning
48-00-5184	Power Tools
30-305	Hand Tools
205233	Paint, Equipment and Supplies
3L210	Power Transmission
7920-01-454-1150	Cleaning
MM410C	Electrical
2979	Adhesives, Sealants and Tape
19881/01	Cleaning

15949	Cleaning
6603	Safety
054-00014	Safety
4FZK4	Lighting
1TTY6	Cleaning
1TYR5	Cleaning
04329.	Cleaning
CP 25WB+	Safety
F21WT5/841/ECO	Lighting
40A15CF/STG CD2	Lighting
20070/03	Cleaning
2150	Office Supplies
4KN42	Cleaning
39175	Material Handling
89430	Cleaning
14430	Cleaning
VER94691	Office Supplies
LED8BT8/G2/840	Lighting
1TTY8	Cleaning
256	Safety
822382	Fleet and Vehicle Maintenance
060100-OR	Safety
583-EP	Fleet and Vehicle Maintenance
2EKH6	HVAC and Refrigeration
54EP65	Lighting
159200201	Safety
2550000374	Furniture, Hospitality and Food Service
2DCA6	Cleaning
UL-315-L	Safety
1VAE2	Cleaning
48-00-5182	Power Tools
4PGN8	Cleaning
1DLD8	Material Handling
G-CL-4	Cleaning
3H382	Cleaning
6B928	HVAC and Refrigeration
220	Cleaning
1VAB7	Cleaning
1405-05G	Cleaning
XC-310-L	Safety
92-675	Safety
SEC-375-S	Safety
EXO-MOL-05-XL	Safety
F39BXSPX35RS10PK	Lighting
MT-4	Cleaning
G-EXMPG-04-L	Safety
1EUB9	Cleaning

BR20ITR	Electrical
48-11-1850	Power Tools
8210PLUS	Safety
36J157	Electrical
5161-03	Cleaning
178D	Security
03084	Lubrication
5048XL	Safety
3001	Plumbing
1TZF7	Cleaning
HEB-AA	Electrical
2NTG8	Cleaning
HSN240BLUEG	Material Handling
100012467	Plumbing
6200	Safety
1TZA8	Cleaning
CO250B	Safety
42KZ77	Safety
CS-590-20	Outdoor Equipment
2570-000-001	Plumbing
89440	Cleaning
2393000	Paint, Equipment and Supplies
1920	Lighting
611090	Outdoor Equipment
135354	Adhesives, Sealants and Tape
4166-75	HVAC and Refrigeration
N862	Safety
80011F	Plumbing
30234BLUE	Material Handling
8300HBI	Electrical
MAX-1	Safety
6062XL	Safety
K02519007	Paint, Equipment and Supplies
8660	Adhesives, Sealants and Tape
541847	Lighting
J413/8	Hand Tools
LC4536C	Electrical
UI-50-FS	Safety
03050	Lubrication
11C889	HVAC and Refrigeration
130C-3/4X30FT	Adhesives, Sealants and Tape
2964-G	Lab Supplies
6FHC1	Safety
410RED	Safety
LED15LS2/827	Lighting
5NGN9	Safety
00031	Cleaning

36MF97	Cleaning
A18-BLM OFA	Safety
463944	Safety
H553A	Plumbing
61001	Material Handling
LU150/MED/ECO	Lighting
7920-00-240-6350	Cleaning
60921	Safety
FLUKE-203411/440MA	Electrical
684-SH	Office Supplies
3X697	Power Transmission
L91	Electronics, Appliances, and Batteries
426	Hand Tools
611 1X1X1/2	Plumbing
2DYV4	HVAC and Refrigeration
1260-01G	Cleaning
REC 77050	Cleaning
B32A	Plumbing
59460A	Cleaning
30235BLUE	Material Handling
1774	Plumbing
444N59	Cleaning
1TYT6	Cleaning
23KX18	Safety
474007	Lighting
49XX75	Lighting
951S1222BL	Safety
03968	Safety
22UY40	Cleaning
IOPA-3P32-N	Lighting
05027	Fleet and Vehicle Maintenance
611	Furniture, Hospitality and Food Service
29000	Cleaning
LED10DR303/830W	Lighting
TY122SWH3X0006G1	Safety
45GV20	Outdoor Equipment
RC-562	Safety
1TZE4	Cleaning
8900-0800-01	Safety
054-00002	Safety
45TW63	Cleaning
1729A	Plumbing
42711	Cleaning
1VAJ5	Cleaning
1628600GR	Outdoor Equipment
I9040	Safety
29JV32	Safety

22EL80	Safety
FG250B	Safety
810	Furniture, Hospitality and Food Service
TXB236	Safety
SS23	Electrical
1165190	Security
251 438	Safety
42KZ76	Safety
78177	Plumbing
LED-8029E57-A	Lighting
3646A3-G	Material Handling
3513RAC	Electrical
F32T8/SPX50/ECO/CVG	Lighting
4182-24	HVAC and Refrigeration
N645	Safety
F55BX/840	Lighting
42712	Cleaning
DS0908CF3	Power Tools
LED5GX23/850	Lighting
41C264	Cleaning
CER	Lighting
LP-CC-30	Electrical
2ZXF4	Cleaning
N212	Safety
2MCZ4	Safety
9119	HVAC and Refrigeration
LTR-03	Office Supplies
121952	Lubrication
48UM41	Safety
PL123	Electronics, Appliances, and Batteries
F72T12/CW/HO	Lighting
7300	Cleaning
LED18ET8/4/830	Lighting
SH00C	Hand Tools
V2177838	Paint, Equipment and Supplies
QU1300	Electronics, Appliances, and Batteries
4296-24	HVAC and Refrigeration
66-162-A	Hand Tools
35UX86	Safety
3600	Cleaning
CPGI-GTAP-2	Electrical
90102	Lubrication
060115-FP	Safety
UI-50S	Safety
03020	Lubrication
6MPT9	Cleaning
2EKJ6	HVAC and Refrigeration

215634	Paint, Equipment and Supplies
RH.RHBV.QT6	Plumbing
4PGU8	Cleaning
1YLY9	Cleaning
26VC89	Adhesives, Sealants and Tape
3EA97	Electrical
AP117	Plumbing
713852760007	Safety
F96T8/XL/SPX41/2	Lighting
36J178	Electrical
77027	Plumbing
02018	Cleaning
H0400200PW1000	Plumbing
SL35600	Lubrication
11K778	Safety
2EKH9	HVAC and Refrigeration
160796	Lubrication
LP-CC-10	Electrical
604 1 1/2	Plumbing
WWI2-05-XL	Safety
H0400150PW1000	Plumbing
2RRX7	Safety
3X621	Power Transmission
V2155838	Paint, Equipment and Supplies
MN1604BKD	Electronics, Appliances, and Batteries
AJAX	Cleaning
20002	Outdoor Equipment
6450006E	Fleet and Vehicle Maintenance
6FHC0	Safety
4WT47	HVAC and Refrigeration
LED21T8/DR/2L	Lighting
6A146	Power Transmission
2PYH4	Cleaning
100331	Cleaning
469254	Lighting
80351	Hand Tools
EI500 M12	Lighting
6016BL	Safety
611 1X1X3/4	Plumbing
33-116	Hand Tools
1TYZ7	Cleaning
21AC99	Outdoor Equipment
TF200251	Lubrication
60290C	Plumbing
1860	Safety
LED172G11/840/10	Lighting
N893	Safety

11150351	Safety
35419	Cleaning
8541	Cleaning
398	Adhesives, Sealants and Tape
38X645	Cleaning
130296	Cleaning
5AW69	Safety
DPSXL	Office Supplies
4UAU8	Cleaning
GRFG7570L20000	Material Handling
68751	Lighting
QQT554GX	Plumbing
QQT553GX	Plumbing
QQT544GX	Plumbing
21AD03	Outdoor Equipment
S1600X	Safety
4UJ22	Material Handling
2VEX8	Cleaning
7510-01-531-4863	Adhesives, Sealants and Tape
6001	Safety
22LD90	Safety
1FD58	Electrical
2LY89	HVAC and Refrigeration
HY83A	Plumbing
A202-BLK OFA	Safety
14110445	Safety
3430GRPRCL.08	Material Handling
2NXW1	Cleaning
060106-LL	Safety
P6000-ECR-WS1	Plumbing
122129	Lubrication
01594	Cleaning
345	Adhesives, Sealants and Tape
54EP73	Lighting
ICN-2S28-T	Lighting
S3400X	Safety
5EWC2	Cleaning
990652	Cleaning
2280	Adhesives, Sealants and Tape
29PL63	Furniture, Hospitality and Food Service
060101-MB	Safety
SCO2B	Safety
40-8562899	Plumbing
2PYH5	Cleaning
31DK83	Cleaning
14055	Adhesives, Sealants and Tape
HCSP61E	Lighting

K4021C	Electrical
815369	Safety
423H87	Outdoor Equipment
IOPA-4P32-LW-N	Lighting
1803KALHWWG	Security
P15	Safety
FG264360GRAY	Cleaning
1NFF5	Cleaning
18814	Adhesives, Sealants and Tape
5XL62	Cleaning
6055002	Adhesives, Sealants and Tape
48580	Cleaning
6FHC3	Safety
3XGA4	Cleaning
GR550STSCC-001	Plumbing
N96785L	Safety
3006	Safety
460	Hand Tools
C3010-D	Safety
697410	Safety
P6000-ECR-WS	Plumbing
SC0740000	Lubrication
11-644	Safety
117734	Cleaning
N96785XL	Safety
GE432MAXP-L-ULTRA	Lighting
PT14	Adhesives, Sealants and Tape
02180	Cleaning
4250-BJ	Lab Supplies
GE240PS-MV-N	Lighting
TZE221	Safety
3542	Electrical
4UJ12	Material Handling
N9690FCL	Safety
4LVG4	Outdoor Equipment
1VAG1	Cleaning
PI 9010	Safety
3U790	Cleaning
463942	Safety
2VEX5	Cleaning
2CXX5	Cleaning
1P690	Pumps
MXR100/U/MED/O	Lighting
5901100.020	Plumbing
36J172	Electrical
7KALF	Security
8842-03	Cleaning

LU50/MED/ECO	Lighting
157906	Adhesives, Sealants and Tape
85078	Hand Tools
49XX76	Lighting
31DK64	Cleaning
PL-2 M/C	Office Supplies
61050	Lighting
6A145	Power Transmission
QO120	Electrical
747-09	Safety
GS-3	Hand Tools
91686935J	Outdoor Equipment
90	Adhesives, Sealants and Tape
70414	Lubrication
AG10009S-M (8)	Safety
STSC100303	Safety
5162	HVAC and Refrigeration
711681/45PKGRA	Material Handling
1350L	Safety
N96785XXL	Safety
6A115	Power Transmission
2364838	Paint, Equipment and Supplies
BBS36GBK	Material Handling
127010	Safety
49XX94	Lighting
60410011617	Abrasives
MVR175/C/U	Lighting
U4-1060-RA_10X7	Safety
PGC 08886	Cleaning
1911-02	Cleaning
22LC65	Cleaning
80031F	Plumbing
4KN31	Cleaning
8979	Adhesives, Sealants and Tape
91371	Cleaning
469577	Lighting
10005	Adhesives, Sealants and Tape
FG295500BLA	Cleaning
WS4W0A3SVWHITE	Lighting
MVR70/U/MED	Lighting
DPG82-11	Safety
6AT78	Safety
DC9096	Power Tools
A1041A	Plumbing
KTK-R-5	Electrical
MCW-KD-540	Safety
5NGP0	Safety

FG611200YEL	Safety
1A096	Power Transmission
SC0757000	Cleaning
14421	Hand Tools
32UU95	Cleaning
WFPTC102N	Plumbing
H10A	Safety
59JM32	Cleaning
16W231	Cleaning
M98	Pumps
3MFF101	Plumbing
MVR1000/U/BT37	Lighting
97301	Cleaning
1YLZ1	Cleaning
7920-01-463-2977	Cleaning
493B	Safety
40J772	Electrical
1A847	Cleaning
AP217	Plumbing
1N872	Safety
3VU31	HVAC and Refrigeration
31DK54	Cleaning
467142	Lighting



Market Basket

UOM	UOM Qty	List Price	Category Discount	MB Price
------------	----------------	-------------------	--------------------------	-----------------









































































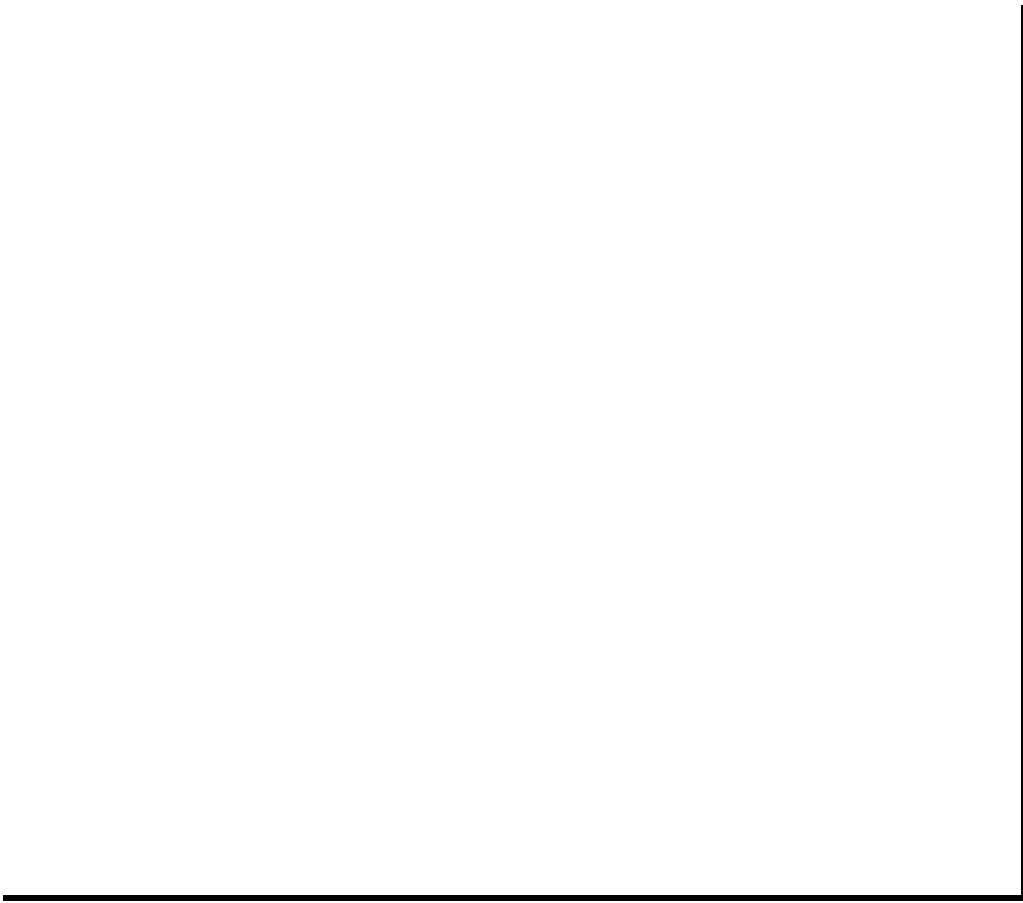












Functional Alternatives

Part #	UOM	UOM Qty	List Price	Category Discount
---------------	------------	----------------	-------------------	--------------------------









































































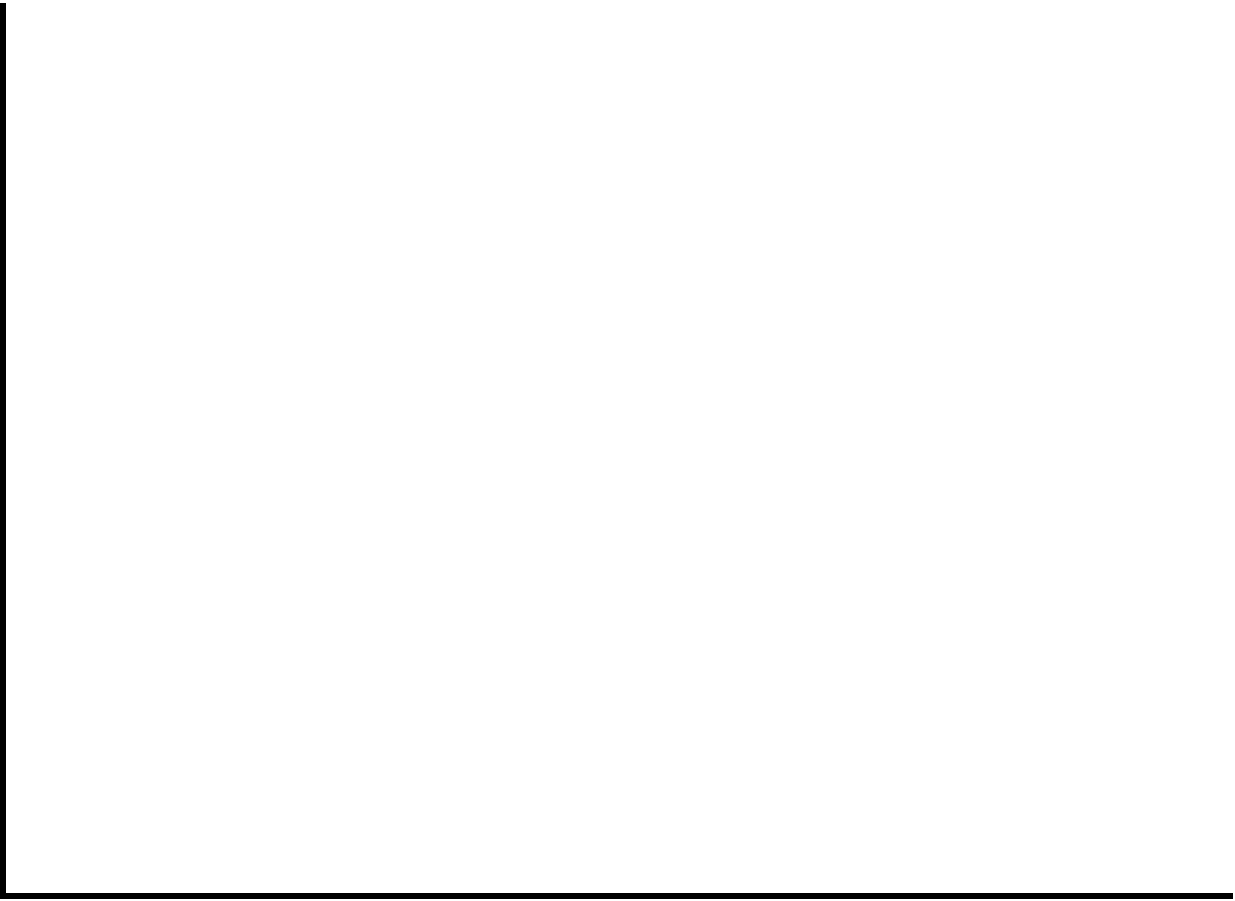














MB Price





























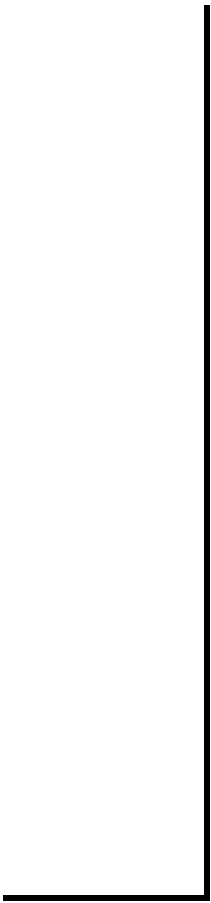












**CITY OF TUCSON, RFP# 192163, MAINTENANCE
SUPPLIES, PARTS, EQUIPMENT, MATERIALS
Attachment B - Categories**

Category	Percentage Discount off list price (%)
Abrasives	
Adhesives, Sealants, and Tape	
Cleaning	
Electrical	
Electronics, Appliances, and Batteries	
Fasteners	
Fleet and Vehicle Maintenance	
Furniture, Hospitality and Food Service	
Hand Tools	
Hardware	
HVAC and Refrigeration	
Lab Supplies	
Lighting	
Lubrication	
Material Handling	
Motors	
Office Supplies	
Outdoor Equipment	
Paint, Equipment and Supplies	
Plumbing	
Pneumatics	
Power Tools	
Power Transmission	
Pumps	
Safety	
Security	
Test Instruments	
Welding	
(Other)	

**CE, REPAIR AND OPERATIONS (MRO)
MATERIALS AND RELATED SERVICES
Inventory Discounts**

Contract #192163

Maintenance Repair and Operations (MRO) Supplies, Parts, Equipment, Materials

Grainger

Table of Contents

- 1. Grainger's Response to Intent to Negotiate**
- 2. City's Request for Intent to Negotiate**
- 3. Grainger's Response to RFP# 192163**
- 4. RFP# 192163**

1. Grainger's Response to Intent to Negotiate



117 P... ..

W.W. Grainger, Inc
100 Grainger Parkway
Lake Forest, IL 60045-5201

Ms. Jenn Myers, CPPB
Department of Procurement
255 W. Alameda, 6th Floor
Tucson, AZ 85701

RE: City of Tucson RFP #192163, Maintenance, Repair and Operations (MRO) Supplies, Parts, Equipment, Materials and Related Services – Intent to Negotiate

Dear Ms. Myers:

W.W. Grainger, Inc. respectfully submits the following items and explanations in relationship to our proposal submitted on 4/11/2019 for RFP#192163. Please find the following response where a request was made for further follow-up. We appreciate the opportunity to respond and negotiate with the City of Tucson. If for any reason you or OMNIA partners needs further clarification or has any concerns feel free to request additional information.

2. The City does not accept the changes to Standard Terms and Conditions, Paragraph 21. Indemnification.

Grainger accepts the original language for Indemnification Standard Terms and Conditions, Paragraph 21 and removes any alterations.

3. The City requests a best and final response to the pricing. Please complete the attached Price Page.

W.W. Grainger submits the following updates in our price offer. We strongly feel this price offer together with the newly revised incentive program, service offer, and other programs proposed in the RFP will deliver the best overall value in comparison to others. If the proposed offer is accepted Grainger would like to enter the City of Tucson into the newly created plus program which offers additional pricing benefits specific to the City's needs.

Grainger has submitted the requested Price Page (see attached)

4. The City requests additional clarification on the Functional Alternatives. In reviewing some of the items, it seems that the functional alternative was higher priced items, or the items did not match the request of what is being replaced. Please provide additional information to clarify this.

Per the requirements in the RFP, Grainger's intent for the functional alternate items was to provide options and additional breadth and depth for the City Tucson and National members. For some items submitted, there is a different ship pack quantity which will impact the SKU pack sell price. Where there was not an exact match, Grainger offered functional alternate items, or like items to the requested market basket. For functional alternate items, Grainger submitted items where the product serves the same function as the exact match. Knowing customers may want additional options nationally we wanted to offer the broadest assortment possible. Grainger has re-submitted new pricing for the City to

GRAINGER.

118 888 888 888 888 888 888 888 888 888

W.W. Grainger, Inc
100 Grainger Parkway
Lake Forest, IL 60045-5201

review for some of the alternate items. For item 3EB48 and alternate item 3EB49 Grainger respectfully retracts our original submitted price as both items are eligible for our .01 program on a case by case bases based on customer paper commitments. This still allows the customer to receive the .01 price for the exact and alternate item with the purchase of associated paper products.

6. Omnia Partners is unable to accept the following changes.

a. Marketing and Sales Page 17 of 44 Section 8

b. Marketing and Sales Page 17 of 44 Section 10

Both sections above are a part of the Master Intergovernmental Cooperative Purchasing Agreement with allows Participating Agencies to sign up with OMNIA Partners to use this contract. This agreement is not between Grainger and OMNIA Partners and was included as an example only.

Grainger removes our previous exceptions for:

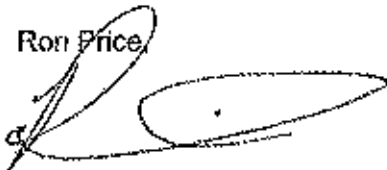
a. Marketing and Sales Page 17 of 44 Section 8

b. Marketing and Sales Page 17 of 44 Section 10

W.W. Grainger hopes you find the submitted changes meet your needs to move further. However, if for any reason the submitted changes do not meet your desired state for this RFP please reach out to me.

Sincerely,

Ron Price



Sr. Government Sales Manager
W.W. Grainger Inc.

2. City's Request for Intent to Negotiate



CITY OF
TUCSON
BUSINESS
SERVICES
DEPARTMENT

May 21, 2019

Sent this day via email; ron.price@grainger.com

Ron Price
Sr. Government Sales Manager
W. W. Grainger, Inc.
100 Grainger Parkway
Lake Forest, IL 60045

**RE: City of Tucson RFP #192163, Maintenance, Repair and Operations (MRO)
Supplies, Parts, Equipment, Materials and Related Services – Intent to Negotiate**

Dear Mr. Price:

The City of Tucson has completed the evaluation of submittals received in response to the subject solicitation. Based upon the recommendation of the evaluation committee, the City is inviting your firm to enter negotiations. Specifically, the City requests the following:

1. The City accepts the following terms and conditions from your proposal:
 - a. Section B, Product Requirements, Section 3, Defective Product
 - b. Section B, Product Requirements, Section 3, Pricing
 - c. Special Terms and Conditions, Paragraph 8, Price Adjustment
 - d. Standard Terms and Conditions, Paragraph 41, Termination of ContractThese changes are all shown on the Attached document, highlighted in bold.
2. The City does not accept the changes to Standard Terms and Conditions, Paragraph 21, Indemnification.
3. The City requests a best and final response to the pricing. Please complete the attached Price Page.
4. The City requests additional clarification on the Functional Alternatives. In reviewing some of the items, it seems that the functional alternative was higher priced items, or the items did not match the request of what is being replaced. Please provide additional information to clarify this.
5. Omnia Partners and the City accept the following terms and conditions:
 - a. 2.1 Corporate Commitment
 - b. 2.2 Pricing Commitment
 - c. 2.3 Sales Commitment
 - d. 3.3 Marketing and Sales 44A
 - e. 3.3 Marketing and Sales 44C
 - f. 3.3 Marketing and Sales 44E
 - g. 3.3 Marketing and Sales 44K
 - h. 3.3 Marketing and Sales 44M
 - i. 3.3 Marketing and Sales 44N
 - j. 3.3 Marketing and Sales Page 13 of 44 Section 14
 - k. 3.3 Marketing and Sales Page 13 of 44 Section 15

6. Omnia Partners is unable to accept the following changes.

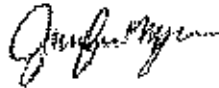
- a. Marketing and Sales Page 17 of 44 Section 8
- b. Marketing and Sales Page 17 of 44 Section 10

Both sections above are a part of the Master Intergovernmental Cooperative Purchasing Agreement which allows Participating Agencies to sign up with OMNIA Partners to use this contract. This agreement is not between Grainger and OMNIA Partners and was included as an example only.

This Notice of Intent to Negotiate is not an intent to award a contract and does not establish a contractual relationship between the firm and the City and Omnia Partners. In the event that the City and Omnia Partners are not able to negotiate a satisfactory contract with the firm, the City will terminate negotiations.

Please submit a written response to my attention via e-mail to Jenn.myers@tucsonaz.gov on or before **Friday, May 31, 2019 at 12:00 PM**. Please contact me via e-mail or at (520) 837-4137 with questions regarding the items above

Sincerely,



Jenn Myers, CPPB
Principal Contract Officer

Cc: Tomek Kruszec, Omnia Partners tomek.kruszec@omniapartners.com

B. PRODUCT REQUIREMENTS:

1. **PRODUCTS:** A complete and comprehensive line of quality made MRO supplies to support the daily maintenance, repair and operations functions of the agency. The categories include but are not limited to the following.
 - a. **Motors and Power Transmission-** General, Definite Purpose and HVAC motors, gear motors, bearings, V-belts and accessories.
 - b. **Electrical Supplies** – Distribution, controls, wire, cable, voice & data and supplies.
 - c. **Lighting** – Lamps, ballasts, fixtures, task lighting, flashlights and batteries.
 - d. **Tools** – Hand, power, outdoor and automotive tools and tool storage.
 - e. **Measuring Tools & Test Instruments** – Calipers, gauges, inspection, micrometers and multimeters.
 - f. **Pneumatic** – Pneumatic tools and system components, air compressors and hydraulics.
 - g. **Machining and Cutting Tools** – Drill bits, taps, dies, blades, counterbores, countersinks and abrasives.
 - h. **Material Handling, Storage and Packaging** – Ladders, hoists, shelving, storage, furniture, packaging, casters, cart, trucks and drums.
 - i. **Welding** – Welding equipment and supplies.
 - j. **Fasteners and Adhesives** – Nuts, bolts, washers, screws, hooks, flat stock, raw materials (metal, rubber, plastic), glue and cement.
 - k. **Lubricants, Sealants and Paint** - Grease, oil, penetrates sealants, caulk and paint.
 - l. **Safety and Security Supplies** – Spill containment, storage, fire protection, person protective equipment, instrumentation, signs, labels, tags and security
 - m. **Cleaning Equipment and Supplies** – Chemicals, equipment, restroom, paper, waste containers, cleaning.
 - n. **HVAC Supplies** – Controls, heaters, air conditioning, air treatment, fans, ventilators and blowers.
 - o. **Pumps and Plumbing** – Submersible, centrifugal, water system and positive displacement pumps, pipe, valves, fittings, heaters, coolers, filtration and faucets.
 - p. **Emergency Preparedness** – Sandbags, first-aid supplies, disaster recovery products etc.
 - q. **Other Categories**

2. **CURRENT PRODUCTS:** All products being offered in response to this solicitation shall be in current and ongoing production; shall be formally announced for general marketing purposes; shall be a model or type currently functioning in a user (paying customer) environment and capable of meeting or exceeding all specifications and requirements set forth in this solicitation.
3. **DEFECTIVE PRODUCT:** All defective products shall be replaced and exchanged by the Contractor. The cost of transportation, unpacking, inspection, re-packing, re-shipping or other like expenses shall be paid by the Contractor. All replacement products must be received by the City within seven (7) days of initial notification or a mutually agreed upon timeframe.
4. **PRICING: Market Basket products** Prices and base category contract discounts shall remain firm and will include all charges that may be incurred in fulfilling requirement(s) for the twelve-month period following contract award. **For Catalog Products, Contractor will no longer compute percentage-off discounts from the Contractor "list" price previously set forth on Contractor's Website, Contractor's Catalog or any other electronic or published media. All percentage-off discounts for Catalog Products shall be deducted from Contract Reference Price ("CRP") in effect at the time the Catalog Product is purchased by member from Contract. Current Contract Reference Prices for Catalog Products shall be available when the member logs into its account on Contractor's Website.**
5. **SALES PROMOTIONS:** In addition to decreasing prices for the balance of the Contract term due to a change in market conditions, a Contractor may conduct sales promotions involving price reductions for a specified lesser period.

SPECIAL TERMS AND CONDITIONS

1. **COOPERATIVE PURCHASING:** Any Contract resulting from this solicitation shall be for the use of the City of Tucson. In addition, public and nonprofit agencies that have registered with OMNIA Partners or entered into a Cooperative Purchasing Agreement with the City of Tucson's Department of Procurement are eligible to participate in any subsequent Contract. See http://www.tucsonprocurement.com/coop_partners.aspx and click on Cooperatives for a list of the public and nonprofit agencies that have currently entered into Cooperative Purchasing Agreements with the City of Tucson. Additionally, this contract is eligible for use by the Strategic Alliance for Volume Expenditures (SAVE) cooperative. See <http://www.mesaaz.gov/home/showdocument?id=23638> for a listing of participating agencies. The parties agree that these lists are subject to change.

Any orders placed to, or services required from, the successful Contractor(s) will be requested by each participating agency. Payment for purchases made under this agreement will be the sole responsibility of each participating agency. The Contractor may negotiate additional expenses incurred as a result of participating agencies' usage of this contract (i.e., freight charges, travel related expenses, etc.). The City shall not be responsible for any disputes arising out of transactions made by others.

The Contractor(s) will provide an electronic copy of the complete Contract to the City of Tucson Department of Procurement upon receipt of the Notice of Intent to Award. At the City's request, the successful Contractor(s) may also be requested to provide an electronic copy of the complete Contract to a participating agency.

2. **FEDERAL, STATE AND LOCAL TAXES, LICENSES AND PERMITS:** The Supplier shall comply with all Federal, State, and local licenses and permits required for the operation of the business conducted by the Supplier as applicable to this Contract. The Supplier shall, at no expense to the City, OMNIA Partners, or other Participating Public Agencies, procure and keep in force during the entire period of the Agreement all such permits and licenses.
3. **SUBCONTRACTORS:** No subcontract shall be made by the contractor with any other party for furnishing any of the services herein contracted for without the advance written approval of the Department of Procurement. All subcontractors shall comply with Federal and State laws and regulations that are applicable to the services covered by the subcontractor and shall include all the terms and conditions set forth herein which shall apply with equal force to the subcontract, as if the subcontractor were the Contractor referred to herein. Contractor is responsible for contract performance whether or not subcontractors are used.
4. **FOB DESTINATION FREIGHT PREPAID:** Prices shall be FOB Destination Freight Prepaid to the delivery location designated. Contractor shall retain title and control of all goods until they are delivered and the Contract of coverage has been completed. All risk of transportation and all related charges shall be the responsibility of the Contractor. All claims for visible or concealed damage shall be filed by the Contractor. The City will assist the Contractor in arranging for inspection.
5. **PAYMENTS:** All payments made by the City of Tucson for goods or services will be made to the vendor named on the Offer and Acceptance form. If you do not wish payment to be made to that address, you must submit an attached sheet indicating the proper mailing address with this bid.

6. **RIGHT TO TERMINATE FOR CHANGE IN OWNERSHIP OR MATERIAL RESTRUCTURE OF THE CONTRACTOR:** In addition to the Termination of Contract clause in the Standard Terms and Conditions section of this solicitation and resulting contract, the City reserves the right to cancel the whole or part of this contract within 60 days written notice of the completion of any material change of ownership in the Contractor's company, including its sale, merger, consolidation or dissolution.
7. **TERM AND RENEWAL:** The term of the Contract shall commence upon award and shall remain in effect for a period of three (3) years, unless terminated, canceled or extended as otherwise provided herein. The Contractor agrees that the City of Tucson shall have the right, at its sole option, to renew the Contract for two (2) additional one-year periods or portions thereof. In the event that the City exercises such rights, all terms, conditions and provisions of the original Contract shall remain the same and apply during the renewal period with the possible exception of price and minor scope additions and/or deletions.
8. **PRICE ADJUSTMENT:** The City will review fully documented requests for **Market Basket product** price adjustment at the end of the Contract's first year. Subsequent fully documented requests for price adjustment for **Market Basket products** may be made at the end of each Contract year that the Contract is in effect. Price adjustments may be a consideration in the continuance and/or renewal of the contract. The City will determine whether the requested price adjustment or an alternate option, is in the best interest of the City.
9. **INSURANCE:** The Contractor agrees to:
- A. Obtain insurance coverage of the types and amount required in this section and keep such insurance coverage in force throughout the life of this contract. All policies will contain an endorsement providing that written notice be given to the City at least 30 days prior to termination or cancellation in coverage in any policy, and 10 days notice for cancellation due to non-payment in premium.
 - B. The Commercial General Liability Insurance and Commercial Automobile Liability Insurance policies will include the City as an additional insured with respect to liability arising out of the performance of this contract. Such additional insured shall be covered to the full limits of liability purchased by the Contractor, even if those limits of liability are in excess of those required by this Contract. The insurance hereunder will be primary and that any insurance carried by the City will be excess and not contributing.
 - C. Provide and maintain minimum insurance limits as applicable:

COVERAGE	LIMITS OF LIABILITY
I. Commercial General Liability:	
Policy shall include Bodily Injury, Property Damage, Personal Injury and Broad Form Contractual Liability	
Each Occurrence	\$1,000,000
General Aggregate	\$2,000,000
Products & Completed Operations Aggregate	\$2,000,000
Personal and Advertising Injury	\$1,000,000
Blanket Contractual Liability	\$1,000,000

II. Commercial Automobile Liability	
Policy shall include Bodily Injury and Property Damage, for any owned, Hired, and/or Non-owned vehicles used in the operation, installation and maintenance of facilities under this agreement. Combined Single Limit	\$1,000,000
III. Workers' Compensation (applicable to the State of Arizona)*1	
Per Occurrence	Statutory
Employer's Liability	\$1,000,000
Disease Each Employee	\$1,000,000
Disease Policy Limit	\$1,000,000

*1 Sole Proprietor/Independent Contractor designation is given to those who desire to waive their rights for workers' compensation coverage and benefits as outlined in ARS§ 23-901, and specifically ARS § 23-961 (D). If applicable, please request the Sole Proprietor/Independent Contractor form from the Contract Officer listed in the solicitation.

D. ADDITIONAL INSURANCE REQUIREMENTS: Policies shall be endorsed to include the following provisions:

1. A waiver of subrogation endorsement in favor of the City of Tucson, for losses arising from work performed by or on behalf of the Contractor (including Worker's Compensation).
2. The insurance afforded the contractor shall be primary insurance and that any insurance carried by the City of Tucson and its agents, officials or employees shall be excess and not contributory.
3. Coverage provided by the Contractor shall not be limited to the liability assumed under the indemnification provisions of this Contract.

E. NOTICE OF COVERAGE MODIFICATIONS: Any changes material to compliance with this contract in the insurance policies above shall require 10 days written notice from the Contractor to the City of Tucson. Such notice shall be sent directly to the Department of Procurement.

F. ACCEPTABILITY OF INSURERS: Contractors insurance shall have an "A.M. Best" rating of not less than A:VII. The City of Tucson in no way warrants that the required minimum insurer rating is sufficient to protect the Contractor from potential insurer insolvency.

G. VERIFICATION OF COVERAGE: Contractor shall furnish the City of Tucson with certificates of insurance (ACORD form or equivalent approved by the City of Tucson) as required by this Contract. The certificates for each insurance policy are to be signed by an authorized representative.

All certificates and endorsements are to be received and approved by the City of Tucson before work commences. Each insurance policy required by this Contract must be in effect at or prior to commencement of work and remain in effect for the duration of the contract and two (2) years after completion. Failure to maintain the insurance policies as required by this Contract, or to provide evidence of renewal upon the City's request, is a material breach of contract.

All certificates required by this Contract shall be sent directly to the Department of Procurement.

The City of Tucson project/contract number and project description shall be noted on the certificate of insurance. The City of Tucson reserves the right to require complete copies of all insurance policies required by this Contract at any time.

- H. **SUBCONTRACTORS:** Contractors' certificate(s) shall include all subcontractors as insureds under its policies or Contractor shall furnish to the City of Tucson separate certificates and endorsements for each subcontractor. All coverages for subcontractors shall be subject to the minimum requirements identified above.
- I. **EXCEPTIONS:** In the event the Contractor or sub-contractor(s) is/are a public entity, then the Insurance Requirements shall not apply. Such public entity shall provide a Certificate of Self-Insurance

STANDARD TERMS AND CONDITIONS

1. **ADVERTISING:** Contractor shall not advertise or publish information concerning this Contract without prior written consent of the City's Director of Procurement.
2. **AFFIRMATIVE ACTION:** Contractor shall abide by the provisions of the Tucson Procurement Code Chapter 28, Article XII.
3. **AMERICANS WITH DISABILITIES ACT:** The Contractor shall comply with all applicable provisions of the Americans with Disabilities Act (Public Law 101-336, 42 U.S.C. 12101, et seq.) and applicable Federal regulations under the Act.
4. **APPLICABLE LAW:** This Contract shall be governed, and the City and Contractor shall have all remedies afforded to each, by the Tucson Procurement Code and the law of the State of Arizona. State law claims shall be brought only in Pima County Superior Court.
5. **ASSIGNMENT-DELEGATION:** No right or interest in this Contract shall be assigned by the Contractor without prior written permission of the City, and no delegation of any duty of the Contractor shall be made without prior written permission of the City's Director of Procurement. The City shall not unreasonably withhold approval and shall notify the Contractor of the City's position by written notice.
6. **CHILD/SWEAT-FREE LABOR POLICY:** The Contractor shall comply with all applicable provisions of the United States Federal and State Child Labor and Worker's Right laws and agrees if called upon to affirm in writing, that they, and any subcontractor involved in the provision of goods to the City, are in compliance.
7. **CLEAN UP:** The Contractor shall at all times keep the contract area, including storage areas used by the Contractor, free from accumulation of waste material or rubbish and, prior to completion of the work, remove any rubbish from the premises and all tools, scaffolding, equipment and materials not property of the City. Upon completion of the repair, the Contractor shall leave the work and premises in clean, neat and workmanlike condition.
8. **COMMENCEMENT OF WORK:** The Contractor is cautioned not to commence any billable work or provide any material or service under this Contract until Contractor receives purchase order or is otherwise directed to do so, in writing, by the City.
9. **CONFIDENTIALITY OF RECORDS:** The Contractor shall establish and maintain procedures and controls that are acceptable to the City for the purpose of assuring that no information contained in its records or obtained from the City or from others in carrying out its functions under the Contract shall be used by or disclosed by it, its agents, officers, or employees, except as required to efficiently perform duties under the Contract. Persons requesting such information should be referred to the City. Information pertaining to individual persons shall not be divulged other than to employees or officers of Contractor as needed for the performance of duties under the Contract, unless otherwise agreed to in writing by the City.
10. **CONTRACT AMENDMENTS:** The Procurement Department has the sole authority to:
 - A. Amend the contract or enter into supplemental verbal or written agreements;
 - B. Grant time extensions or contract renewals;
 - C. Otherwise modify the scope or terms and provisions of the contract.

This Contract shall only be modified with the approval of the Department of Procurement. Except in the case of a documented emergency, approval must be granted prior to performance. Any contract modification not explicitly approved by the Procurement Department through a written contract amendment or change order is performed at the sole risk of the Contractor and may not be eligible for payment by the City.

11. **CONTRACT:** The Contract shall be based upon the Request for Proposal issued by the City and the Offer submitted by the Contractor in response to the Request for Proposal. The offer shall substantially conform to the terms, conditions, specifications and other requirements set forth within the text of the Request for Proposal. The City reserves the right to clarify any contractual terms with the concurrence of the Contractor; however, any substantial non-conformity in the offer, as determined by the City's Director of Procurement, shall be deemed non-responsive and the offer rejected. The Contract shall contain the entire agreement between the City of Tucson and the Contractor relating to this requirement and shall prevail over any and all previous agreements, contracts, proposals, negotiations, purchase orders, or master agreements in any form.
12. **DEFAULT IN ONE INSTALLMENT TO CONSTITUTE TOTAL BREACH:** Contractor shall deliver conforming materials in each installment or lot of this Contract and may not substitute nonconforming materials. Delivery of nonconforming materials, or default of any nature, may constitute breach of the Contract. Noncompliance may be deemed a cause for possible Contract termination.
13. **DUPLEXED/RECYCLED PAPER:** In accordance with efficient resource procurement and utilization policies adopted by the City of Tucson, the Contractor shall ensure that, whenever practicable, all printed materials produced by the Contractor in the performance of this Contract are duplexed (two-sided copies), printed on recycled paper and labeled as such.
14. **EQUAL PAY:** The Contractor shall comply with the applicable provisions of the Equal Pay Act of 1963 (Pub.L. 88-38, 29 U.S.C. section 206(d)); Title VII of the Civil Rights Act of 1964 (Pub.L. 88-352, 42 U.S.C. 2000e *et seq.*; and, the Lily Ledbetter Fair Pay Act of 2009 (Pub.L. 111-2).
15. **EXCLUSIVE POSSESSION:** All services, information, computer program elements, reports and other deliverables created under this Contract are the sole property of the City of Tucson and shall not be used or released by the Contractor or any other person except with prior written permission by the City.
16. **FEDERAL IMMIGRATION LAWS AND REGULATIONS:** Contractor warrants that it complies with all Federal Immigration laws and regulations that relate to its employees and complies with A.R.S. § 23-214(A) and that it requires the same compliance of all subcontractors under this Contract. Contractor acknowledges that pursuant to A.R.S. § 41-4401 and effective September 30, 2008, a breach of this warranty is a material breach of this Contract subject to penalties up to and including termination of this Contract. The City retains the legal right to audit the records of the Contractor and inspect the papers of any employee who works for the Contractor to ensure compliance with this warranty and the Contractor shall assist in any such audit. The Contractor shall include the requirements of this paragraph in each contract with subcontractors under this Contract.

If the Contractor or subcontractor warrants that it has complied with the employment verification provisions prescribed by sections 274(a) and 274(b) of the Federal Immigration and Nationality Act and the E-verify requirements prescribed by A.R.S. § 23-214(A), the Contractor or subcontractor shall be deemed to be in compliance with this provision. The City may request proof of such compliance at any time during the term of this Contract by the Contractor and any subcontractor.

17. **FORCE MAJEURE:** Except for payment of sums due, neither party shall be liable to the other nor deemed in default under this Contract if and to the extent that such party's performance of this Contract is prevented by reason of Force Majeure. The term "Force Majeure" means an occurrence that is beyond the control of the party affected and occurs without its fault or negligence. Force Majeure shall not include late performance by a subcontractor unless the delay arises out of a Force Majeure occurrence in accordance with this Force Majeure term and condition.

If either party is delayed at any time in the progress of the work by Force Majeure, the delayed party shall notify the other party in writing of such delay, as soon as is practical, of the commencement thereof and shall specify the causes of such delay in such notice. Such notice shall be hand-delivered or mailed certified-return receipt and shall make a specific reference to this article, thereby invoking its provisions. The delayed party shall cause such delay to cease as soon as practicable and shall

notify the other party in writing when it has done so. The time of completion shall be extended by contract modification for a period of time equal to the time that results or effects of such delay prevent the delayed party from performing in accordance with this Contract.

- 18. GRATUITIES:** The City may, by written notice to the Contractor, terminate this Contract if it is found that gratuities, in the form of entertainment, gifts, meals or otherwise, were offered or given by the Contractor or any agent or representative of the Contractor, to any officer or employee of the City amending, or the making of any determinations with respect to the performing of such Contract. In the event this Contract is terminated by the City pursuant to this provision, the City shall be entitled, in addition to any other rights and remedies, to recover or withhold from the Contractor the amount of the gratuity.
- 19. HUMAN RELATIONS:** Contractor shall abide by the provisions of the Tucson City Code Chapter 28, Article XII.
- 20. INDEMNIFICATION:** To the fullest extent permitted by law, Contractor, its successors, assigns and guarantors, shall pay, defend, indemnify and hold harmless City of Tucson, its agents, representatives, officers, directors, officials and employees from and against all allegations, demands, proceedings, suits, actions, claims, including claims of patent or copyright infringement, damages, losses, expenses, including but not limited to, attorney fees, court costs, and the cost of appellate proceedings, and all claim adjusting and handling expense, related to, arising from or out of or resulting from any actions, acts, errors, mistakes or omissions caused in whole or part by Contractor relating to work, services and/or products provided in the performance of this Contract, including but not limited to, any Subcontractor or anyone directly or indirectly employed by any of them or anyone for whose acts any of them may be liable and any injury or damages claimed by any of Contractor's and Subcontractor's employees. It is agreed that Contractor will be responsible for primary loss investigation, defense and judgment costs where this indemnification is applicable. The Contractor agrees to waive all rights of subrogation against the City of Tucson, its agents, representatives, officers, directors, officials, employees and volunteers for losses arising from the work performed by the Contractor for the City of Tucson.

Contractor is responsible for compliance with the Patient Protection and Affordable Care Act (ACA), for its employees in accordance with 26 CFR §54. 4980H. Additionally, Contractor is responsible for all applicable IRS reporting requirements related to ACA. If Contractor or any of Contractor's employees is certified to the City as having received a premium tax credit or cost sharing reduction which contributes to or triggers an assessed penalty against the City, or Contractor fails to meet reporting requirements pursuant to section 6056 resulting in a penalty to City, Contractor indemnifies City from and shall pay any assessed tax penalty.

- 21. INDEPENDENT CONTRACTOR:** It is understood that each party shall act in its individual capacity and not as an agent, employee, partner, joint venture, or associate of the other. An employee or agent of one party shall not be deemed or construed to be the employee or agent of the other party for any purpose.

The Contractor shall not be entitled to compensation in the form of salaries, holidays, paid vacation, sick days, or pension contributions by the City. The City of Tucson will not provide any insurance coverage to the Contractor, including Worker's Compensation coverage. The Contractor is advised that taxes, social security payments, and other withholdings shall not be withheld from a City payment issued under this Contract and that Contractor should make arrangements to directly pay such expenses. Contractor is responsible for compliance with the Affordable Care Act for Contractor and any of Contractor's employees.

- 22. INSPECTION AND ACCEPTANCE:** All material or service is subject to final inspection and acceptance by the City. Material or service failing to conform to the specifications of this Contract shall be held at the Contractor's risk and may be returned to the Contractor. If returned, all costs are

the responsibility of the Contractor. Noncompliance may be deemed a cause for possible Contract termination.

- 23. INTERPRETATION-PAROL EVIDENCE:** This Contract is Intended by the parties to be a final expression of their agreement and is intended also as a complete and exclusive statement of the terms of this agreement. No course of prior dealings between the parties and no usage of the trade shall be relevant to supplement or explain any term used in the Contract. Acceptance or consent in the course of performance under this Contract shall not be relevant to determine the meaning of this Contract even though the accepting or consenting party has knowledge of the nature of the performance and the opportunity to object.
- 24. ISRAEL BOYCOTT DIVESTMENTS:** Acceptance of the contract warrants that the vendor is in compliance with A.R.S. § 35-393 and does not participate in a boycott of Israel as that term is defined within A.R.S. § 35-393.
- 25. LICENSES:** Contractor shall maintain in current status all Federal, State, and local licenses and permits required for the operation of the business conducted by the Contractor as applicable to this Contract.
- 26. LIENS:** All materials, services, and other deliverables supplied to the City under this Contract shall be free of all liens other than the security interest. Security Interest shall extinguish upon full payment made by the City. Upon the City's request, the Contractor shall provide a formal release of all liens.
- 27. NO REPLACEMENT OF DEFECTIVE TENDER:** Every tender of materials must fully comply with all provisions of this Contract. If a tender is made which does not fully comply, this shall conform to the termination clause set forth within this document.
- 28. NON-EXCLUSIVE CONTRACT:** Any contract resulting from this solicitation shall be awarded with the understanding and agreement that it is for the sole convenience of the City of Tucson. The City reserves the right to obtain like goods or services from another source when necessary.
- 29. OVERCHARGES BY ANTITRUST VIOLATIONS:** The City maintains that, in actual practice, overcharges resulting from antitrust violations are borne by the purchaser. Therefore, to the extent permitted by law, the Contractor hereby assigns to the City any and all claims for such overcharges as to the materials or services used to fulfill the Contract.
- 30. PAYMENT:** The City's preferred method of payment is via credit card. The City will issue a Purchase Order and, in some cases, either provide a credit card for payment at the time of ordering or pay subsequent invoices by credit card upon receipt of goods or services in good order. However, not all City employees will possess a credit card and, therefore, the City reserves the right to make payment by check as it deems necessary.

Unless payment is made by credit card at time of order or point of sale, a separate invoice shall be issued for each shipment of material or service performed, and no payment shall be issued prior to receipt of material or service and correct invoice. The invoice shall not be dated prior to the receipt of goods or completion of services.

The City shall make every effort to process payment for the purchase of materials or services within twenty-one (21) calendar days after receipt of materials or services and a correct invoice.

The Contractor's payment terms shall apply to all purchases and to all payment methods.

- 31. PROTECTION OF GOVERNMENT PROPERTY:** The Contractor shall use reasonable care to avoid damaging existing buildings, equipment, and vegetation (such as trees, shrubs, and grass) on City property. If the Contractor fails to do so and damages such property, the Contractor shall replace or repair the damage at no expense to the City, as determined and approved by the City's Director of

Procurement. If the Contractor fails or refuses to make such repair or replacement, the City will determine a cost and the Contractor shall be liable for the cost thereof, which may be deducted from the Contract price.

32. **PROVISIONS REQUIRED BY LAW:** Each and every provision of law and any clause required by law to be in the Contract shall be read and enforced as though it were included herein, and if through mistake or otherwise any such provision is not inserted, or is not correctly inserted, then upon the application of either party the Contract shall be amended to make such insertion or correction.
33. **RECORDS:** Internal control over all financial transactions related to this Contract shall be in accordance with sound fiscal policies. The City may, at reasonable times and places, audit the books and records of the Contractor and/or any subcontractors. Said audit shall be limited to this Contract.
34. **RIGHT TO ASSURANCE:** Whenever one party to this Contract has reason to question, in good faith, the other party's intent to perform, the former party may demand that the other party give a written assurance of this intent to perform. In the event that a demand is made and no written assurance is given within five (5) days, the demanding party may treat this failure as the other party's intent not to perform and as a cause for possible Contract termination.
35. **RIGHT TO INSPECT:** The City may, at reasonable times, and at the City's expense, inspect the place of business of a Contractor or subcontractor which is related to the performance of any Contract as awarded or to be awarded.
36. **RIGHTS AND REMEDIES:** No provision in this document or in the Contractor's proposal shall be construed, expressly or by implication, as a waiver by either party of any existing or future right and/or remedy available by law in the event of any claim, default or breach of contract. The failure of either party to insist upon the strict performance of any term or condition of the Contract, to exercise or delay the exercise of any right or remedy provided in the Contract or by law, or to accept materials or services required by this Contract or by law shall not be deemed a waiver of any right of either party to insist upon the strict performance of the Contract.
37. **SEVERABILITY:** The provisions of this Contract are severable to the extent that any provision or application held to be invalid shall not affect any other provision or application of the Contract which may remain in effect without the valid provision or application.
38. **SHIPMENT UNDER RESERVATION PROHIBITED:** No tender of a bill of lading shall operate as a tender of the materials. Non-compliance shall conform to the termination clause set forth within this document.
39. **SUBCONTRACTS:** No subcontract shall be entered into by the Contractor with any other party to furnish any of the material/service specified herein without the advance written approval of the City's Director of Procurement. All subcontracts shall comply with Federal and State laws and regulations which are applicable to the services covered by the subcontract and shall include all the terms and conditions set forth herein which shall apply with equal force to the subcontract, as if the subcontractor were the Contractor referred to herein. The Contractor is responsible for contract performance whether or not subcontractors are used.
40. **SUBSEQUENT EMPLOYMENT:** The City may terminate this Contract without penalty or further obligation pursuant to A.R.S. Section 38-511 if any person significantly involved in initiating, negotiating, securing, drafting, or creating the Contract, on behalf of the City, is or becomes, at any time while the Contract or any extension of the Contract is in effect, an employee of, or a contractor to, any other party to this Contract with respect to the subject matter of the Contract. Termination shall be effective when written notice from the City's Director of Procurement is received by the parties to this Contract, unless the notice specifies a later time.

41. TERMINATION OF CONTRACT: This Contract may be terminated at any time by mutual written consent, or by the City, with or without cause, upon giving thirty (30) days written notice. The City, at its convenience, by written notice, may terminate this Contract, in whole or in part. If this Contract is terminated, the City shall be liable only for payment under the payment provisions of this Contract for services rendered and accepted material received by the City before the effective date of termination.

The City reserves the right to terminate, following a written ten (10) business day notice to cure to the Contractor, the whole or any part of this Contract due to the failure of the Contractor to carry out any term or condition of the Contract. If the Contractor fails to take appropriate action within the period to cure, the City will issue a written notice of default to the Contractor for acting or failing to act as specified in any of the following:

In the opinion of the City, the Contractor provides personnel that do not meet the requirements of the Contract;

In the opinion of the City, the Contractor fails to perform adequately the stipulations, conditions or services/specifications required in this Contract;

In the opinion of the City, the Contractor attempts to impose personnel, materials, products or workmanship of an unacceptable quality;

The Contractor fails to furnish the required service and/or product within the time stipulated in the Contract;

In the opinion of the City, the Contractor fails to make progress in the performance of the requirements of the Contract;

The Contractor gives the City a positive indication that the Contractor will not or cannot perform to the requirements of the Contract.

Each payment obligation of the City created by this Contract is conditioned upon the availability of City, State and Federal funds that are appropriated or allocated for the payment of such an obligation. If funds are not allocated by the City and available for the continued purchase of the services and/or materials provided under this Contract, this Contract may be terminated by the City at the end of the period for which funds are available. The City will endeavor to notify the Contractor in the event that continued service will or may be affected by non-appropriation. No penalty shall accrue to the City in the event this provision is exercised, and the City shall not be obligated or liable for any future payments due or for any damages as a result of termination under this paragraph.

42. TITLE AND RISK OF LOSS: The title and risk of loss of material or service shall not pass to the City until the City actually receives the material or service at the point of delivery, unless otherwise provided within this Contract.

43. WARRANTIES: Contractor warrants that all material or service delivered under this Contract shall conform to the specifications of this Contract. Mere receipt of shipment of the material or service specified and any inspection incidental thereto by the City shall not alter or affect the obligations of the Contractor or the rights of the City under the foregoing warranties. Additional warranty requirements may be set forth in this document.

3. Grainger's Response to RFP# 192163

OFFER AND ACCEPTANCE

OFFER

TO THE CITY OF TUCSON:

The Undersigned hereby offers and shall furnish the material or service in compliance with all terms, scope of work, conditions, specifications, and amendments in the Request for Proposal which is incorporated by reference as if fully set forth herein.

For clarification of this offer, contact:

W.W. Grainger, Inc.
Company Name


Name: Ron Price

100 Grainger Parkway
Address

Title: Sr. Government Sales Manager

Lake Forest IL 60045
City State Zip

Phone: 979-224-6794


Signature of Person Authorized to Sign

Fax: NA

Ron Price
Printed Name

E-mail: Ron.Price@grainger.com

Sr. Government Sales Manager
Title

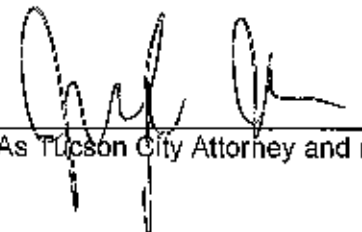
ACCEPTANCE OF OFFER

The Offer is hereby accepted. The Contractor is now bound to sell the materials or services specified in the Contract. This Contract shall be referred to as Contract No. 192163

CITY OF TUCSON, a municipal corporation

Approved as to form:

This 19th day of June 2019


As Tucson City Attorney and not personally

Awarded:

This 19th day of June 2019


As Director of Business Services and not personally

Executive Summary

On behalf of W.W. Grainger, Inc., it is a privilege to submit our response to the City of Tucson & OMNIA Partners Maintenance, Repair & Operations (MRO), Supplies, Parts, Equipment, Materials & Related Services Request for Proposal # 192163. We value the City of Tucson's and OMNIA's enduring commitment to keep citizens and employees safe and facilities well-maintained. With this our most competitive offer to date, we pledge the broadest and most comprehensive access to MRO product and services, tailored for today's government's requirements while robust and flexible to be relevant in 5 years.

Grainger serves all public sector agencies, small, medium and large across all 50 states and their political subdivisions, the District of Columbia and US Territories. Our breadth is reflected in our \$1.3 billion in US inventory, 1.7 million products, 14 Distribution Centers with 16.5 million square feet and 250 US branch locations, each carrying nearly \$1 million of inventory. Investment in systems is driven by a focus that products are available and delivered when needed. 95% of customers receive next day product delivery; 99.6% of in-stock orders are shipped within 24 hours. This broad offering is promoted by opportunities for small businesses.

Grainger's distributes the most comprehensive line of MRO products and service categories and anything MRO related. Within each category, our offering is of substantial scale and breadth. We compete emphatically with specialized distributors and manufacturers across all MRO market segments. We continually evaluate products and services to remain relevant to our customers. We add products and suppliers daily; every 18 months we add more than 300,000 products.

Our investment in Grainger Team members and our IT and supply chain systems generate value added opportunities to our product and service offerings. A seamless agreement implementation plan is led by an experienced workforce to support legacy members and ease the transition of new members. Our commitment to sustainability and green initiatives is reflected in access to 114,000 products and expertise assisting in determining the right green substitute. A centralized technical product support team with in-depth product expertise, including sourcing, provides the City of Tucson and OMNIA members access to skills, experience and insight across all product lines and MRO vocations, including Police, Fire, EMS and skilled trades.

Throughout our eight years serving City of Tucson agencies and OMNIA members we have assisted government agencies during critical circumstances, small and large. For Emergency Preparedness needs, Grainger has an extensive offering for products and solutions. Grainger remains a dedicated partner who will deliver the quickest response and reliability in emergencies. Our prices and services remain as provided in the contract.

Our experience under the current agreement shapes much of how we structure offers in the public sector. As evident by its MRO solicitation, Tucson and OMNIA acquisition and operations personnel understand the total cost of acquisition and the meaningful ways to reduce and control costs. Acknowledging that cost is much more than product price, our offer provides meaningful opportunity to reduce costs and save time.

Grainger's innovation in e-commerce and digital solutions are driven by government agency embrace of advanced technology efficiencies. Our e-commerce and digital platforms are easier to search, navigate, check out and access transactional data than when the current agreement was

renewed. Our contract offer provides a relevant e-commerce incentive program enabling agencies to take advantage of advanced technology.

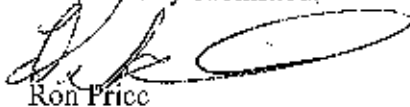
Our technical competency assists agency operations and audit responsibilities via more accessible invoice and spend information. We provide quality MRO product and services at competitive prices while being a meaningful resource to drive agency productivity and integrity strictures. Grainger team member expertise and experience, technical innovation, financial strength, and track record contributes to mission effectiveness and efficiency.

Grainger's pricing offer is our broadest and most competitive proposal. It is available nationwide and encompasses all categories. It presents extensive availability of exact match market basket items and access to Grainger's extensive catalog at competitive pricing. Grainger is offering a unique incentive program that will drive cost savings measures across a customer's entire organization. The offer presented will open expanded opportunities for new members. Grainger pricing is more market based, and lower than prior list prices; a larger category discount percentage offered by a competitor may not yield a lower product price.

We are citizens of the communities where we work and live. Within the City of Tucson metropolitan area we assisted the American Red Cross in installing home fire alarms, supported training initiatives of the Tucson Fire Foundation, provided scholarship opportunities for the Sunnyside School District Foundation and Pima Community College. Through the Grainger Tools for Tomorrow program, we provide support to individual students in their technical training. Grainger employees assist the Boys and Girls Club - Jim and Vicki Club House, the Special Olympics of Tucson, the Community Food Bank, Meals for Wheels and Jobpath programs addressing child care and transportation for those in need. Grainger employees volunteer and provide assistance to Treasure for Teachers. We retain Tucson area businesses to meet the current agreement's requirements and to assist us in maintaining Grainger facilities and running our business. Our commitment in Tucson is replicated in communities nationwide.

Grainger has been privileged to partner with the City of Tucson and OMNIA in their dedication to keep citizens and employees safe and facilities well-maintained. Our response reflects our commitment to these values.

Respectfully submitted,



Ron Price

Sr. Government Sales Manager

W.W. Grainger, Inc.

Ron.Price@grainger.com

979-224-6794



W.W. Grainger, Inc.
100 Grainger Parkway
Lake Forest, IL 60045-5201
Tel: 847.535.1000
Fax: 847.535.9243
www.grainger.com

April 11, 2019

Ms. Jenn Myers, CPPB
Department of Procurement
255 W. Alameda, 6th Floor
Tucson, AZ 85701

RE: W.W. Grainger, Inc., Letter of Exceptions to the City of Tucson Request for Proposal No. 192163

Dear Ms. Myers:

W.W. Grainger, Inc. ("Grainger" or "Contractor") appreciates the opportunity to respond to the City of Tucson ("City") Request for Proposal No. 192163 Maintenance, Repair and Operations ("MRO") Supplies, Parts, Equipment, Materials and Related Services. As you know, Grainger's focus on contract compliance and customer satisfaction is second to none. To that end, Grainger respectfully requests the opportunity to incorporate, should we be awarded this contract, our agreed upon clarifications and exceptions into the terms of the contract. Our objective is to earn the privilege of working with both the City of Tucson and OMNIA Partners on this vitally important co-operative opportunity and doing so with an understanding that our collective expectations with respect to operationalization of this contract and its terms are aligned. In accordance with Section 10 of Instruction to Offer of this RFP, your favorable consideration of the following exceptions and clarifications to the proposal is requested:

REQUEST FOR PROPOSAL NO. 192163

Page 5 of 25, Section B, Product Requirements, Section 3.

Original Language: DEFECTIVE PRODUCT: All defective products shall be replaced and exchanged by the Contractor. The cost of transportation, unpacking, inspection, re-packing, re-shipping or other like expenses shall be paid by the Contractor. All replacement products must be received by the City within seven (7) days of initial notification.

Modified Language: DEFECTIVE PRODUCT: All defective products shall be replaced and exchanged by the Contractor. The cost of transportation, unpacking, inspection, re-packing, re-shipping or other like expenses shall be paid by the Contractor. All replacement products must be received by the City within seven (7) days of initial notification or a mutually agreed upon timeframe.

Page 5 of 25, Section B, Product Requirements, Section 3.

Original Language: PRICING: Prices/discounts shall remain firm and will include all charges that may be incurred in fulfilling requirement(s) for the twelve-month period following contract award. Where applicable, pricing shall be determined by applying Offerors discounts to the prices

listed on their manufacturer's price lists, retail price sheets, catalogs or by utilizing the reduced net pricing schedule.

Modified Language: PRICING: Market Basket product Prices and base category contract Discounts shall remain firm and will include all charges that may be incurred in fulfilling requirement(s) for the twelve-month period following contract award. **For Catalog Product, Contractor will no longer compute percentage-off discounts from the Contractor "list" price previously set forth on Contractor's Website, Contractor's Catalog or any other electronic or published media. All percentage-off discounts for Catalog Products shall be deducted from the Contract Reference Price ("CRP") in effect at the time the Catalog Product is purchased by City member from Contractor. Current Contract Reference Prices for Catalog Products shall be available when City member logs into its account on Contractor's Website. Where applicable, pricing shall be determined by applying Offerors discounts to the prices listed on their manufacturer's price lists, retail price sheets, catalogs or by utilizing the reduced net pricing schedule.**

Page 16 of 25, Special Terms and Conditions, 8.

Original Language: PRICE ADJUSTMENT: The City will review fully documented requests for price adjustment at the end of the Contract's first year. Subsequent fully documented requests for price adjustment may be made at the end of each Contract year that the Contract is in effect. Price adjustments may be a consideration in the continuance and/or renewal of the contract. The City will determine whether the requested price adjustment or an alternate option, is in the best interest of the City.

Modified Language: PRICE ADJUSTMENT: The City will review fully documented requests for Market Basket product price adjustment at the end of the Contract's first year. Subsequent fully documented requests for price adjustment for Market Basket product may be made at the end of each Contract year that the Contract is in effect. Price adjustments may be a consideration in the continuance and/or renewal of the contract. The City will determine whether the requested price adjustment or an alternate option, is in the best interest of the City.

Page 19 of 25, Standard Terms and Conditions, 20.

Original Language: INDEMNIFICATION: To the fullest extent permitted by law, Contractor, its successors, assigns and guarantors, shall pay, defend, indemnify and hold harmless City of Tucson, its agents, representatives, officers, directors, officials and employees from and against all allegations, demands, proceedings, suits, actions, claims, including claims of patent or copyright infringement, damages, losses, expenses, including but not limited to, attorney fees, court costs, and the cost of appellate proceedings, and all claim adjusting and handling expense, related to, arising from or out of or resulting from any actions, acts, errors, mistakes or omissions caused in whole or part by Contractor relating to work, services and/or products provided in the performance of this Contract, including but not limited to, any Subcontractor or anyone directly or indirectly employed by any of them or anyone for whose acts any of them may be liable and any injury or damages claimed by any of Contractor's and Subcontractor's employees. It is agreed that Contractor will be responsible for primary loss investigation, defense and judgment costs where this indemnification is applicable. The Contractors agrees to waive all rights of subrogation against the City of Tucson, its agents, representatives, officers, directors, officials, employees and volunteers for losses arising from the work performed by the Contractor for the City of Tucson.

Modified Language: INDEMNIFICATION: To the fullest extent permitted by law, Contractor, its successors, assigns and guarantors, shall pay, defend, indemnify and hold harmless City of Tucson, its agents, representatives, officers, directors, officials and employees from and against all third party allegations, demands, proceedings, suits, actions, claims, including claims of patent or copyright infringement, damages, losses, reasonable expenses, including but not limited to, attorney fees, court costs, and the cost of appellate proceedings, and all claim adjusting and handling expense, to the extent they are related to, arising from or out of or resulting from any negligent actions, acts, errors, mistakes or omissions caused in whole or part by Contractor relating to work, services and/or products provided in the performance of this Contract, including but not limited to, any Subcontractor or anyone directly or indirectly employed by any of them or anyone for whose acts any of them may be liable and any injury or damages claimed by any of Contractor's and Subcontractor's employees. It is agreed that Contractor will be responsible for primary loss investigation, defense and judgment costs where this indemnification is applicable. The Contractor agrees to waive all rights of subrogation against the City of Tucson, its agents, representatives, officers, directors, officials, employees and volunteers for losses arising from the work performed by the Contractor for the City of Tucson.

Page 22 of 25, Standard Terms and Conditions, 41.

Original Language: TERMINATION OF CONTRACT: This Contract may be terminated at any time by mutual written consent, or by the City, with or without cause, upon giving thirty (30) days written notice. The City, at its convenience, by written notice, may terminate this Contract, in whole or in part. If this Contract is terminated, the City shall be liable only for payment under the payment provisions of this Contract for services rendered and accepted material received by the City before the effective date of termination.

The City reserves the right to terminate the whole or any part of this Contract due to the failure of the Contractor to carry out any term or condition of the Contract. The City will issue a written ten (10) day notice of default to the Contractor for acting or failing to act as specified in any of the following:

Modified Language: TERMINATION OF CONTRACT: This Contract may be terminated at any time by mutual written consent, or by the City, with or without cause, upon giving thirty (30) days written notice. The City, at its convenience, by written notice, may terminate this Contract, in whole or in part. If this Contract is terminated, the City shall be liable only for payment under the payment provisions of this Contract for services rendered and accepted material received by the City before the effective date of termination.

The City reserves the right to terminate, following a written ten (10) business day notice to cure to the Contractor, the whole or any part of this Contract due to the failure of the Contractor to carry out any term or condition of the Contract. If the Contractor fails to take appropriate action within the period to cure, the City will issue a written ten (10)-day notice of default to the Contractor for acting or failing to act as specified in any of the following:

CITY OF TUCSON ATTACHMENT A, REQUIREMENTS FOR NATIONAL COOPERATIVE CONTRACT TO BE ADMINISTERED BY OMNIA PARTNERS

2.1 Corporate Commitment Page 5 of 44

Original Language: Supplier commits that (1) the Master Agreement has received all necessary corporate authorizations and support of the Supplier's executive management, (2) the Master

Agreement is Supplier's primary "go to market" strategy for Public Agencies, (3) the Master Agreement will be promoted to all Public Agencies, including any existing customers, and Supplier will transition existing customers, upon their request, to the Master Agreement, and

Modified Language: Supplier commits that (1) the Master Agreement has received all necessary corporate authorizations and support of the Supplier's executive management, (2) the Master Agreement is one of Supplier's primary "go to market" strategies for Public Agencies, (3) the Master Agreement will be promoted as one of Supplier's "go to market" strategies to all Public Agencies, including any existing customers, and Supplier will transition existing customers, upon their request, to the Master Agreement, and

2.2 Pricing Commitment Page 5 of 44

Original Language: Supplier commits the not-to-exceed pricing provided under the Master Agreement pricing is its lowest available (net to buyer) to Public Agencies nationwide and further commits that if a Participating Public Agency is eligible for lower pricing through a national, state, regional or local or cooperative contract, the Supplier will match such lower pricing to that Participating Public Agency under the Master Agreement.

Modified Language: ~~Supplier commits the not to exceed pricing provided under the Master Agreement pricing is its lowest available (net to buyer) to Public Agencies nationwide and further commits that if a Participating Public Agency is eligible for lower pricing through a national, state, regional or local or cooperative contract, the Supplier will match such lower pricing to that Participating Public Agency under the Master Agreement.~~ Supplier's prices for items sold to the City and Participating Public Agencies will not exceed the price for the same or similar items sold to other government customers for the same of similar quantities of product in a similar product mix, under the same or similar terms and conditions. The City acknowledges, that due to the vast numbers of items sold by Supplier and Supplier's extensive customer base, as well as the different ways customers structure requests for proposals and bids, Supplier cannot assure the City or Participating Public Agencies that items sold to other customers for products will not be sold at a better price or discount. For example, within the Master Agreement Supplier provides customized Market Baskets to Participating Public Agencies, wherein these Agencies may receive different pricing and discounts on products. This scenario is also true for other Supplier customers.

2.3 Sales Commitment Page 5 of 44

Original Language: Supplier commits to aggressively market the Master Agreement as its go to market strategy in this defined sector and that its sales force will be trained, engaged and committed to offering the Master Agreement to Public Agencies through OMNIA Partners nationwide. Supplier commits that all Master Agreement sales will be accurately and timely reported to OMNIA Partners in accordance with the OMNIA Partners Administration Agreement. Supplier also commits its sales force will be compensated, including sales incentives, for sales to Public Agencies under the Master Agreement in a consistent or better manner compared to sales to Public Agencies if the Supplier were not awarded the Master Agreement.

Modified Language: Supplier commits to aggressively market the Master Agreement as one of its go to market strategies in this defined sector and that its sales force will be trained, engaged and committed to offering the Master Agreement to Public Agencies through OMNIA Partners nationwide. Supplier commits that all Master Agreement sales will be accurately and timely reported to OMNIA Partners in accordance with the OMNIA Partners Administration Agreement. Supplier also commits its sales force will be compensated, including sales incentives, for sales to

Public Agencies under the Master Agreement in a consistent or better manner compared to sales to Public Agencies if the Supplier were not awarded the Master Agreement.

3.3 Marketing and Sales Page 6 of 44 A

Original Language: Provide a detailed ninety-day plan beginning from award date of the Master Agreement describing the strategy to immediately implement the Master Agreement as supplier's primary go to market strategy for Public Agencies to supplier's teams nationwide, to include, but not limited to:

- i. Executive leadership endorsement and sponsorship of the award as the public sector go-to-market strategy within first 10 days

Modified Language: Provide a detailed ninety-day plan beginning from award date of the Master Agreement describing the strategy to immediately implement the Master Agreement as one of supplier's primary go to market strategy for Public Agencies to supplier's teams nationwide, to include, but not limited to:

- i. Executive leadership endorsement and sponsorship of the award as one of Suppliers the-public sector go-to-market strategies within first 10 days

3.3 Marketing and Sales Page 7 of 44 C

Original Language: Describe how Supplier will transition any existing Public Agency customers' accounts to the Master Agreement available nationally through OMNIA Partners. Include a list of current cooperative contracts (regional and national) Supplier holds and describe how the Master Agreement will be positioned among the other cooperative agreements.

Modified Language: Describe how Supplier will transition any existing Public Agency customers' accounts to the Master Agreement available nationally through OMNIA Partners, ~~include a list of current cooperative contracts (regional and national) Supplier holds and describe how the Master Agreement will be positioned among the other cooperative agreements.~~

3.3 Marketing and Sales Page 7/8 of 44 E

Original Language: Confirm Supplier will be proactive in direct sales of Supplier's goods and services to Public Agencies nationwide and the timely follow up to leads established by OMNIA Partners. All sales materials are to use the OMNIA Partners logo. At a minimum, the Supplier's sales initiatives should communicate:

- i. Agreement was competitively solicited and publicly awarded by a Principal Procurement Agency
- ii. Best government pricing
- iii. No cost to participate
- iv. Non-exclusive contract

Modified Language: Confirm Supplier will be proactive in direct sales of Supplier's goods and services to Public Agencies nationwide and the timely follow up to leads established by OMNIA Partners. All sales materials are to use the OMNIA Partners logo. At a minimum, the Supplier's sales initiatives should communicate:

- i. Agreement was competitively solicited and publicly awarded by a Principal Procurement Agency
- ii. Pricing, discounts and incentives tailored to meet Participating Public Agency customer's MRO product and related service needs. Best-government pricing
- iii. No cost to participate
- iv. Non-exclusive contract

3.3 Marketing and Sales Page 8 of 44 K

Original Language: State the amount of Supplier's Public Agency sales for the previous fiscal year. Provide a list of Supplier's top 10 Public Agency customers, the total purchases for each for the previous fiscal year along with a key contact for each.

Modified Language: State the amount of Supplier's Participating Public Agency sales for the previous fiscal year. Provide a list of Supplier's top 10 Participating Public Agency customers, the total purchases for each for the previous fiscal year along with a key contact for each.

3.3 Marketing and Sales Page 8 of 44 M

Original Language: Does the Supplier propose to guarantee sales? If so, provide the Contract Sales (as defined in Section 10 of the National Intergovernmental Purchasing Alliance Company Administration Agreement) that Supplier will guarantee each year under the Master Agreement for the initial three years of the Master Agreement ("Guaranteed Contract Sales").

Modified Language: Does the Supplier propose to guarantee sales? No. The Supplier does not propose to guarantee sales. If so, provide the Contract Sales (as defined in Section 10 of the National Intergovernmental Purchasing Alliance Company Administration Agreement) that Supplier will guarantee each year under the Master Agreement for the initial three years of the Master Agreement ("Guaranteed Contract Sales").

3.3 Marketing and Sales Page 9 of 44 N

Original Language: Even though it is anticipated many Public Agencies will be able to utilize the Master Agreement without further formal solicitation, there may be circumstances where Public Agencies will issue their own solicitations. The following options are available when responding to a solicitation for Products covered under the Master Agreement.

- i. Respond with Master Agreement pricing (Contract Sales reported to OMNIA Partners).
- ii. If competitive conditions require pricing lower than the standard Master Agreement not-to-exceed pricing, Supplier may respond with lower pricing through the Master Agreement. If Supplier is awarded the contract, the sales are reported as Contract Sales to OMNIA Partners under the Master Agreement.
- iii. Respond with pricing higher than Master Agreement only in the unlikely event that the Public Agency refuses to utilize Master Agreement (Contract Sales are not reported to OMNIA Partners).
- iv. If alternative or multiple proposals are permitted, respond with pricing higher than Master Agreement, and include Master Agreement as the alternate or additional proposal.

Detail Supplier's strategies under these options when responding to a solicitation.

Modified Language: Even though it is anticipated many Public Agencies will be able to utilize the Master Agreement without further formal solicitation, there may be circumstances where Public Agencies will issue their own solicitations. The following options are available when responding to a solicitation for Products covered under the Master Agreement.

- i. Respond with Master Agreement pricing (Contract Sales reported to OMNIA Partners).
- ii. ~~If competitive conditions require pricing lower than the standard Master Agreement not to exceed pricing,~~ Supplier may respond with lower pricing through the Master Agreement. If Supplier is awarded the contract, the sales are reported as Contract Sales to OMNIA Partners under the Master Agreement.
- iii. ~~Respond with pricing higher than Master Agreement only in the unlikely event that the Public Agency refuses to utilize Master Agreement (Contract Sales are not reported to OMNIA Partners).~~
- iv. ~~If alternative or multiple proposals are permitted, respond with pricing higher than Master Agreement, and include Master Agreement as the alternate or additional proposal.~~

Detail Supplier's strategies under these options when responding to a solicitation.

3.3 Marketing and Sales Page 13 of 44 Section 14

Original Language: Administrative Fee payments are to be paid by Supplier to OMNIA Partners at the frequency and on the due date stated in Section 13, above, for Supplier's submission of corresponding Contract Sales Reports. Administrative Fee payments are to be made via Automated Clearing House (ACH) to the OMNIA Partners designated financial institution identified in Exhibit D. Failure to provide a payment of the Administrative Fee within the time and manner specified herein shall constitute a material breach of this Agreement and if not cured within thirty (30) days of written notice to Supplier shall be deemed a cause for termination of the Master Agreement, at Principal Procurement Agency's sole discretion, and/or this Agreement, at OMNIA Partners' sole discretion. All Administrative Fees not paid when due shall bear interest at a rate equal to the lesser of one and one-half percent (1 1/2%) per month or the maximum rate permitted by law until paid in full.

Modified Language: Administrative Fee payments are to be paid by Supplier to OMNIA Partners at the frequency and on the due date stated in Section 13, above, for Supplier's submission of corresponding Contract Sales Reports. Administrative Fee payments are to be made via Automated Clearing House (ACH) to the OMNIA Partners designated financial institution identified in Exhibit D. Failure to provide a payment of the Administrative Fee within the time and manner specified herein shall constitute a material breach of this Agreement and if not cured within thirty (30) days of written notice to Supplier shall be deemed a cause for termination of the Master Agreement, at Principal Procurement Agency's sole discretion, and/or this Agreement, at OMNIA Partners' sole discretion. ~~All Administrative Fees not paid when due shall bear interest at a rate equal to the lesser of one and one-half percent (1 1/2%) per month or the maximum rate permitted by law until paid in full.~~

3.3 Marketing and Sales Page 13 of 44 Section 15

Original Language: Supplier shall maintain an accounting of all purchases made by Participating Public Agencies under the Master Agreement. OMNIA Partners, or its designee, in OMNIA Partners' sole discretion, reserves the right to compare Participating Public Agency records with Contract Sales Reports submitted by Supplier for a period of four (4) years from the date OMNIA

Partners receives such report. In addition, OMNIA Partners may engage a third party to conduct an independent audit of Supplier's monthly reports. In the event of such an audit, Supplier shall provide all materials reasonably requested relating to such audit by OMNIA Partners at the location designated by OMNIA Partners. In the event an underreporting of Contract Sales and a resulting underpayment of Administrative Fees is revealed, OMNIA Partners will notify the Supplier in writing. Supplier will have thirty (30) days from the date of such notice to resolve the discrepancy to OMNIA Partners' reasonable satisfaction, including payment of any Administrative Fees due and owing, together with interest thereon in accordance with Section 13, and reimbursement of OMNIA Partners' costs and expenses related to such audit.

Modified Language: Supplier shall maintain an accounting of all purchases made by Participating Public Agencies under the Master Agreement. OMNIA Partners, or its designee, in OMNIA Partners' sole discretion, reserves the right to compare Participating Public Agency records with Contract Sales Reports submitted by Supplier for a period of four (4) years from the date OMNIA Partners receives such report. In addition, OMNIA Partners may engage a third party to conduct an independent audit of Supplier's monthly reports. In the event of such an audit, Supplier shall provide all materials reasonably requested relating to such audit by OMNIA Partners at the location mutually agreed upon by the parties designated by OMNIA Partners. In the event an underreporting of Contract Sales and a resulting underpayment of Administrative Fees is revealed, OMNIA Partners will notify the Supplier in writing. Supplier will have thirty (30) days from the date of such notice to resolve the discrepancy to OMNIA Partners' reasonable satisfaction, including payment of any Administrative Fees due and owing, together with interest thereon in accordance with Section 13, and reimbursement of OMNIA Partners' costs and expenses related to such audit.

3.3 Marketing and Sales Page 17 of 44 Section 8

Original Language: The Procuring Party shall now use this Agreement as a method for obtaining additional concessions or reduced prices for purchase of similar products or services outside of the Master Agreement. Master Agreements may be structured with not-to-exceed pricing, in which cases the Supplier may offer the Procuring Party and the Procuring Party may accept lower pricing or additional concessions for purchase of Products through a Master Agreement.

Modified Language: The Procuring Party shall now use this Agreement as a method for obtaining additional concessions or reduced prices for purchase of similar products or services outside of the Master Agreement. ~~Master Agreements may be structured with not-to-exceed pricing, in which cases the~~ Supplier may offer the Procuring Party and the Procuring Party may accept lower pricing or additional concessions for purchase of Products through a Master Agreement.

3.3 Marketing and Sales Page 17 of 44 Section 10

Original Language: WITHOUT LIMITING THE GENERALITY OF THE FOREGOING, THE NATIONAL IPA PARTIES EXPRESSLY DISCLAIM ALL EXPRESS OR IMPLIED REPRESENTATIONS AND WARRANTIES REGARDING ANY PRODUCTS, MASTER AGREEMENT AND GPO CONTRACT. THE NATIONAL IPA PARTIES SHALL NOT BE LIABLE IN ANY WAY FROM ANY SPECIAL, INCIDENTAL, INDIRECT, CONSEQUENTIAL, EXEMPLARY, PUNITIVE, OR RELIANCE DAMAGES, EVEN IF THE NATIONAL IPA PARTIES SHALL HAVE NO LIABILITY FOR ANY ACT OR OMISSION BY A SUPPLIER OR OTHER PARTY UNDER A MASTER AGREEMENT OR GPO CONTRACT.

Modified Language: WITHOUT LIMITING THE GENERALITY OF THE FOREGOING, THE ~~OMNIA PARTNERS NATIONAL IPA PARTIES~~ EXPRESSLY DISCLAIM ALL EXPRESS OR IMPLIED REPRESENTATIONS AND WARRANTIES REGARDING ANY PRODUCTS, MASTER AGREEMENT AND GPO CONTRACT. THE ~~OMNIA PARTNERS NATIONAL IPA PARTIES~~ SHALL NOT BE LIABLE IN ANY WAY FROM ANY SPECIAL, INCIDENTAL, INDIRECT, CONSEQUENTIAL, EXEMPLARY, PUNITIVE, OR RELIANCE DAMAGES, EVEN IF THE ~~OMNIA PARTNERS NATIONAL IPA PARTIES~~ SHALL HAVE NO LIABILITY FOR ANY ACT OR OMISSION BY A SUPPLIER OR OTHER PARTY UNDER A MASTER AGREEMENT OR GPO CONTRACT.

Thank you for your favorable consideration of our clarifications and exceptions. Should you have questions, please contact me.

Sincerely,



Ron Price
Sr. Government Sales Manager
W.W. Grainger, Inc.

PROPOSAL EVALUATION REQUIREMENTS

I. PROPOSAL EVALUATION CRITERIA – (listed in relative order of importance)

- a. Method of Approach
- b. Price Proposal
- c. Qualifications & Experience

II. REQUIREMENTS SPECIFIC TO EVALUATION CRITERIA: The narrative portion and the materials presented in response to this Request for Proposal should be submitted in the same order as requested and must contain, at a minimum, the following:

a. Method of Approach

1. Provide a response to the national program.

- a. Include a detailed response to Attachment A, Exhibit A, OMNIA Partners Response for National Cooperative contract. Responses should highlight experience, demonstrate a strong national presence, describe how offeror will educate its national sales force about the contract, describe how products and services will be distributed nationwide, include a plan for marketing the products and services nationwide, and describe how volume will be tracked and reported to OMNIA Partners.

Grainger's completed **Attachment A; Exhibit A** is presented in TAB Exhibit A.

- b. The successful offeror will be required to sign Attachment A, Exhibit B, OMNIA Partners Administration Agreement. Offerors should have any reviews required to sign the document prior to submitting a response. Offeror's response should include any proposed exceptions to the OMNIA Partners Administration Agreement.

Grainger has reviewed **Attachment A; Exhibit B** and provided Clarifications in TAB Letter of Clarification.

- c. The successful offeror will be required to fill out Exhibit F – Federal Funds Certification and Exhibit G – New Jersey Business Compliance in its entirety.

Please see Grainger's completed **Exhibit F and Exhibit G.**

City of Tucson Attachment A

OMNIA
PARTNERS



**Requirements for National Cooperative Contract
To be Administered by
OMNIA Partners**

The following documents are used in evaluating and administering national cooperative contracts and are included for Supplier's review and response.

OMNIA Partners Exhibit A – RESPONSE FOR NATIONAL COOPERATIVE CONTRACT

OMNIA Partners Exhibit B – ADMINISTRATION AGREEMENT, EXAMPLE

OMNIA Partners Exhibit C – MASTER INTERGOVERNMENTAL COOPERATIVE
PURCHASING AGREEMENT, EXAMPLE

OMNIA Partners Exhibit D – PRINCIPAL PROCUREMENT AGENCY CERTIFICATE,
EXAMPLE

OMNIA Partners Exhibit E – CONTRACT SALES REPORTING TEMPLATE

OMNIA Partners Exhibit F – FEDERAL FUNDS CERTIFICATIONS

OMNIA Partners Exhibit G – NEW JERSEY BUSINESS COMPLIANCE

OMNIA Partners Exhibit H – ADVERTISING COMPLIANCE REQUIREMENT

OMNIA PARTNERS EXHIBITS
EXHIBIT A- RESPONSE FOR NATIONAL COOPERATIVE CONTRACT

1.0 Scope of National Cooperative Contract

Capitalized terms not otherwise defined herein shall have the meanings given to them in the Master Agreement or in the Administration Agreement between Supplier and OMNIA Partners.

1.1 Requirement

The City of Tucson (hereinafter defined and referred to as "Principal Procurement Agency"), on behalf of itself and the National Intergovernmental Purchasing Alliance Company, a Delaware corporation d/b/a OMNIA Partners Public Sector ("OMNIA Partners"), is requesting proposals for Maintenance, Repair, and Operations (MRO) Supplies, Parts, Equipment, Materials, and Related Services. The intent of this Request for Proposal is any contract between Principal Procurement Agency and Supplier resulting from this Request for Proposal ("Master Agreement") be made available to other public agencies nationally, including state and local governmental entities, public and private primary, secondary and higher education entities, non-profit entities, and agencies for the public benefit ("Public Agencies"), through OMNIA Partners' cooperative purchasing program. The Principal Procurement Agency has executed a Principal Procurement Agency Certificate with OMNIA Partners, an example of which is included as Exhibit D, and has agreed to pursue the Master Agreement. Use of the Master Agreement by any Public Agency is preceded by their registration with OMNIA Partners as a Participating Public Agency in OMNIA Partners' cooperative purchasing program. Registration with OMNIA Partners as a Participating Public Agency is accomplished by Public Agencies entering into a Master Intergovernmental Cooperative Purchasing Agreement, an example of which is attached as Exhibit C. The terms and pricing established in the resulting Master Agreement between the Supplier and the Principal Procurement Agency will be the same as that available to Participating Public Agencies through OMNIA Partners.

All transactions, purchase orders, invoices, payments etc., will occur directly between the Supplier and each Participating Public Agency individually, and neither OMNIA Partners, any Principal Procurement Agency nor any Participating Public Agency, including their respective agents, directors, employees or representatives, shall be liable to Supplier for any acts, liabilities, damages, etc., incurred by any other Participating Public Agency. Supplier is responsible for knowing the tax laws in each state.

This Exhibit A defines the expectations for qualifying Suppliers based on OMNIA Partners' requirements to market the resulting Master Agreement nationally to Public Agencies. Each section in this Exhibit A refers to the capabilities, requirements, obligations, and prohibitions of competing Suppliers on a national level in order to serve Participating Public Agencies through OMNIA Partners.

OMNIA PARTNERS EXHIBITS

EXHIBIT A- RESPONSE FOR NATIONAL COOPERATIVE CONTRACT

These requirements are incorporated into and are considered an integral part of this RFP. OMNIA Partners reserves the right to determine whether or not to make the Master Agreement awarded by the Principal Procurement Agency available to Participating Public Agencies, in its sole and absolute discretion, and any party submitting a response to this RFP acknowledges that any award by the Principal Procurement Agency does not obligate OMNIA Partners to make the Master Agreement available to Participating Procurement Agencies.

1.2 Marketing, Sales and Administrative Support

During the term of the Master Agreement OMNIA Partners intends to provide marketing, sales and administrative support for Supplier pursuant to this section that directly promotes the Supplier's products and services to Participating Public Agencies through multiple channels, each designed to promote specific products and services to Public Agencies on a national basis.

The OMNIA Partners marketing team will work in conjunction with Supplier to promote the Master Agreement to both existing Participating Public Agencies and prospective Public Agencies through channels that may include:

- A. Marketing collateral (print, electronic, email, presentations)
- B. Website
- C. Trade shows/conferences/meetings
- D. Advertising
- E. Social Media

The OMNIA Partners sales teams will work in conjunction with Supplier to promote the Master Agreement to both existing Participating Public Agencies and prospective Public Agencies through initiatives that may include:

- A. Individual sales calls
- B. Joint sales calls
- C. Communications/customer service
- D. Training sessions for Public Agency teams
- E. Training sessions for Supplier teams

The OMNIA Partners contracting teams will work in conjunction with Supplier to promote the Master Agreement to both existing Participating Public Agencies and prospective Public Agencies through:

- A. Serving as the subject matter expert for questions regarding joint powers authority and state statutes and regulations for cooperative purchasing
- B. Training sessions for Public Agency teams
- C. Training sessions for Supplier teams
- D. Regular business reviews to monitor program success
- E. General contract administration

Suppliers are required to pay an administrative fee of 3.0% of the greater of the Contract Sales under the Master Agreement and Guaranteed Contract Sales under this Request for Proposal. Supplier will be required to execute the OMNIA Partners Administration Agreement (Exhibit B).

OMNIA PARTNERS EXHIBITS

EXHIBIT A- RESPONSE FOR NATIONAL COOPERATIVE CONTRACT

1.3 **Estimated Volume**

The dollar volume purchased under the Master Agreement is estimated to be approximately \$100 million annually. While no minimum volume is guaranteed to Supplier, the estimated annual volume is projected based on the current annual volumes among the Principal Procurement Agency, other Participating Public Agencies that are anticipated to utilize the resulting Master Agreement to be made available to them through OMNIA Partners, and volume growth into other Public Agencies through a coordinated marketing approach between Supplier and OMNIA Partners.

1.4 **Award Basis**

The basis of any contract award resulting from this RFP made by Principal Procurement Agency will, at OMNIA Partners option, be the basis of award on a national level through OMNIA Partners. If multiple Suppliers are awarded by Principal Procurement Agency under the Master Agreement, those same Suppliers will be required to extend the Master Agreement to Participating Public Agencies through OMNIA Partners. Utilization of the Master Agreement by Participating Public Agencies will be at the discretion of the individual Participating Public Agency. Certain terms of the Master Agreement specifically applicable to the Principal Procurement Agency are subject to modification for each Participating Public Agency as Supplier, such Participating Public Agency and OMNIA Partners shall agree. Participating Agencies may request to enter into a separate supplemental agreement to further define the level of service requirements over and above the minimum defined in the Master Agreement (i.e. invoice requirements, order requirements, specialized delivery, diversity requirements such as minority and woman owned businesses, historically underutilized business, governing law, etc.). It shall be the responsibility of the Supplier to comply, when applicable, with the prevailing wage legislation in effect in the jurisdiction of the Participating Agency. It shall further be the responsibility of the Supplier to monitor the prevailing wage rates as established by the appropriate department of labor for any increase in rates during the term of this contract and adjust wage rates accordingly. Any supplemental agreement developed as a result of the Master Agreement is exclusively between the Participating Agency and the Supplier (Contract Sales are reported to OMNIA Partners).

1.5 **Objectives of Cooperative Program**

This RFP is intended to achieve the following objectives regarding availability through OMNIA Partners' cooperative program:

- A. Provide a comprehensive competitively solicited and awarded national agreement offering the Products covered by this solicitation to Participating Public Agencies;
- B. Establish the Master Agreement as the Supplier's primary go to market strategy to Public Agencies nationwide;
- C. Achieve cost savings for Supplier and Public Agencies through a single solicitation process that will reduce the Supplier's need to respond to multiple solicitations and Public Agencies need to conduct their own solicitation process;
- D. Combine the aggregate purchasing volumes of Participating Public Agencies to achieve cost effective pricing.

OMNIA PARTNERS EXHIBITS
EXHIBIT A- RESPONSE FOR NATIONAL COOPERATIVE CONTRACT

2.1 REPRESENTATIONS AND COVENANTS

As a condition to Supplier entering into the Master Agreement, which would be available to all Public Agencies, Supplier must make certain representations, warranties and covenants to both the Principal Procurement Agency and OMNIA Partners designed to ensure the success of the Master Agreement for all Participating Public Agencies as well as the Supplier.

2.2 Corporate Commitment

Supplier commits that (1) the Master Agreement has received all necessary corporate authorizations and support of the Supplier's executive management, (2) the Master Agreement is Supplier's primary "go to market" strategy for Public Agencies, (3) the Master Agreement will be promoted to all Public Agencies, including any existing customers, and Supplier will transition existing customers, upon their request, to the Master Agreement, and (4) that the Supplier has read and agrees to the terms and conditions of the Administration Agreement with OMNIA Partners and will execute such agreement concurrent with and as a condition of its execution of the Master Agreement with the Principal Procurement Agency. Supplier will identify an executive corporate sponsor and a separate national account manager within the RFP response that will be responsible for the overall management of the Master Agreement.

2.3 Pricing Commitment

Supplier commits the not-to-exceed pricing provided under the Master Agreement pricing is its lowest available (net to buyer) to Public Agencies nationwide and further commits that if a Participating Public Agency is eligible for lower pricing through a national, state, regional or local or cooperative contract, the Supplier will match such lower pricing to that Participating Public Agency under the Master Agreement.

2.4 Sales Commitment

Supplier commits to aggressively market the Master Agreement as its go to market strategy in this defined sector and that its sales force will be trained, engaged and committed to offering the Master Agreement to Public Agencies through OMNIA Partners nationwide. Supplier commits that all Master Agreement sales will be accurately and timely reported to OMNIA Partners in accordance with the OMNIA Partners Administration Agreement. Supplier also commits its sales force will be compensated, including sales incentives, for sales to Public Agencies under the Master Agreement in a consistent or better manner compared to sales to Public Agencies if the Supplier were not awarded the Master Agreement.

3.1 SUPPLIER RESPONSE

Supplier must supply the following information in order for the Principal Procurement Agency to determine Supplier's qualifications to extend the resulting Master Agreement to Participating Public Agencies through OMNIA Partners.

3.2 Company

A. Brief history and description of Supplier.

For over 90 years, Grainger has remained committed to helping professionals keep their operations running and their people safe by staying ahead of customer needs. As North America's leading broad line maintenance, repair and operating (MRO) products distributor, with operations also in Europe, Asia and Latin America, Grainger's advantaged supply chain network supports multichannel offerings including branches, eCommerce channels and comprehensive inventory management. With customers the central focus and continued commitment to innovation, Grainger embraces its responsibilities to its customers, members, shareholders and the communities it serves.



W.W. Grainger, Inc., founded in 1927, was incorporated in the State of Illinois in 1928. Grainger is a publicly held 500 company with shares traded on the New York Stock Exchange (NYSE). Grainger's capabilities include:

- A strategic US distribution network of 250 branches and 14 distribution centers supporting the City of Tucson and OMNIA Members
- An extensive product line, now more than 1.7 million products and over \$1.3 billion of on-hand inventory to meet agency requirements
- 95% of customers receive next day product delivery; 99.6% of in-stock orders are shipped within 24 hours
- Proven experience in negotiating and implementing multi-state, complex, nationwide contracts.

B. Total number and location of sales persons employed by Supplier.

While Grainger has over 3,800 experienced sales persons, contrary to industry norms, Grainger's 564 Government Inside and Outside Sales Staff are solely dedicated to the public sector market. Through all 50 states, the District of Columbia and US Territories, this government-dedicated sales team understands specific customer challenges and drives overall savings in procuring products.

OMNIA PARTNERS EXHIBITS
EXHIBIT A- RESPONSE FOR NATIONAL COOPERATIVE CONTRACT



The following chart represents the Government sellers' locations per state.

Government Sellers By State					
State	#	State	#	State	#
Alabama	10	Louisiana	8	Ohio	14
Alaska	2	Maine	6	Oklahoma	7
Arizona	13	Maryland	15	Oregon	4
Arkansas	2	Massachusetts	8	Pennsylvania	18
California	71	Michigan	10	Rhode Island	3
Colorado	12	Minnesota	4	South Carolina	7
Connecticut	6	Mississippi	2	South Dakota	2
Delaware	3	Missouri	10	Tennessee	11
Florida	32	Montana	1	Texas	52
Georgia	19	Nebraska	2	Utah	7
Hawaii	11	Nevada	4	Vermont	1
Idaho	1	New Hampshire	3	Virginia	25
Illinois	34	New Jersey	15	Washington	15
Indiana	4	New Mexico	5	West Virginia	1
Iowa	6	New York	41	Wisconsin	13
Kansas	4	North Carolina	16	Wyoming	2
Kentucky	4	North Dakota	1	District of Columbia	5

Grainger's Government Sales Staff per State as of March 2019.

- C. Number and location of support centers (if applicable) and location of corporate office.

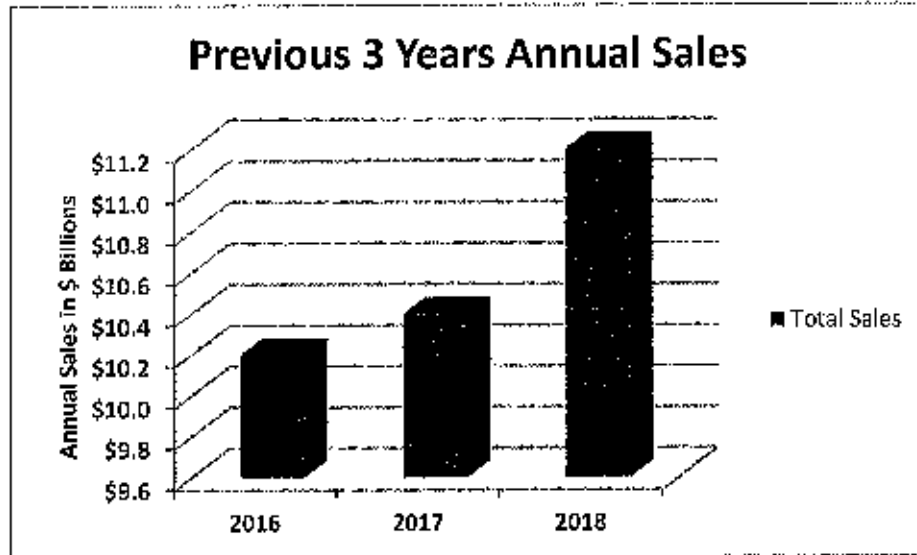
Grainger's corporate headquarters is located in Lake Forest, IL.

Grainger's strategic branch network includes 250 branches geographically located to provide convenient support to our customers. Each branch carries on average \$1 million in inventory within 23,000 square feet and is managed by an average of 13 employees. Please see *Exhibit I Grainger US Branch Locations* which provides address information.

Additionally, Grainger has three customer contact centers which support over 2,000 Customer Support Associates. **These contact centers are located in Janesville, Wisconsin, Waterloo, Iowa and Phoenix, Arizona.** Grainger contact centers are available 24 hours a day, 7 days a week to assist our customers through phone, chat and email.

D. Annual sales for the three previous fiscal years.

Grainger's annual sales for the previous three fiscal years:
 2016: \$10,137,204,000 | 2017: \$10,424,858,000 | 2018: \$11,200,000,000



E. Submit FEIN and Dunn & Bradstreet report.

FEIN: 36-1150280
D&B: 005-10-3494

J. Describe any green or environmental initiatives or policies.



Grainger works to improve environmental performance across our suppliers operations and customers. We partner with third party sustainability organizations, such as the CDP



(formerly known as the Carbon Disclosure Project), the GreenBiz Executive Network, the U.S. Environmental Protection Agency, SmartWay® Program, UL Inc. and the U.S. Green Building Council to help us align our environmental investments with stakeholder expectations. Our green and environmental initiatives include:

Operations: We focus efforts where we have the most influence. Grainger's Distribution Centers account for 38 percent of our operations and will increase as we expand service offerings. We monitor energy consumption and improve our green-energy-mix sustainable solutions to increase efficiency and utilize renewable energy. We invest in onsite renewable



5.5M square feet

LED-lighting space through 17 North American Distribution Facilities

energy, purchase renewable energy credits and green tariffs.

Products: Grainger provides customers with the products they need to keep their businesses running over the long term. We work to understand how these products affect the environment. Customers increasingly request environmentally preferable products (EPP). Our EPP portfolio helps customers maintain sustainable facilities through efficient energy management, water conservation, waste reduction and air-quality improvement. The Grainger EPP portfolio includes more than 114,000 SKUs, 26 EPP product certifications and 46 EPP product attributes. The portfolio spans more than 600 brands across 672 product categories. More than 15% of Grainger suppliers offer products featured within our EPP portfolio.

For a product to be classified as environmentally preferable it must maintain one or more environmentally preferable attributes or third-party certifications such as WaterSense®, ENERGY STAR® or Green Seal. Our suppliers inform Grainger of the product certifications and attributes the products may carry. An independent 3rd Party, Underwriters Laboratory Inc. (UL Environment), verifies the viability of the certification or attribute claims. Grainger works with UL Inc. to ensure that the most current certification and attribute options are identified.

The City of Tucson and OMNIA Members can easily identify environmentally preferable products on Grainger.com by searching for products with the Green Leaf icon. This indicates that the select product has a UL validated certification and/or attribute. On Grainger.com members can filter any product search results to view environmentally preferable options.



Grainger EPP Portfolio - Product Certifications & Certification Bodies:

CERTIFYING AGENCY	Underwriters Laboratories, Inc.						U.S. Department of Energy
CERTIFICATION	Ecologo	GreenGuard	GreenGuard Gold	ECMP 2756 Zero Waste to Landfill Facility	Environmental Product Declaration	Environmental Claims Validation	Energy Star
CERTIFYING AGENCY	Scientific Certification Systems	U.S. Environmental Protection Agency (EPA)		Green Seal	U.S. Department of Agriculture	Catpawland	Sustainable Forestry Initiative
CERTIFICATION	SCS Indoor Advantage	WaterSense	Safer Choice	Green Seal	Certified Biobased	Carbonfree	Sustainable Forestry Initiative (SFI)
CERTIFYING AGENCY	Multiple	Ernst & Young - Redstep	National Sanitation Foundation	Design Lights Consortium		National Electrical Manufacturers Association (NEMA)	
CERTIFICATION	Forest Stewardship Council	SMART Certified	NSF - Certified	DLC Quality Practices Listing	DLC Premium	NEMA Premiums	Energy Aware
CERTIFYING AGENCY	Home Ventilating Institute	Bioegradable Product Institute	Carpet & Rug Institute	Organic Materials Review Institute	South Coast Air Quality Mgmt. District		
CERTIFICATION	HVI	Bioegradable Product Institute Certified	CRI Green Label	OMRI Listed	VOC Levels Meet SCAQMD Requirements		

Grainger's environmentally preferred product portfolio is featured on the [Green Resources](#) landing page on Grainger.com.

Environmental Services: Grainger Lighting Solutions (GLS) and Grainger Energy Services (GES) provide a network of qualified, insured and licensed service providers to help identify and facilitate energy savings projects.



Lighting
Retrofits
& Upgrades



HVAC
Maintenance
& Upgrades



Motor
& Drive
Upgrades



Water
Conservation
Upgrades



Steam System
Assessments &
Upgrades



Electric Vehicle
Charging Station
Installations



Compressed Air
System Studies &
Upgrades



Dust Collector
System Studies &
Upgrades

Comprehensive Services Include:

- ✓ Multiple Energy and Water Saving solutions
- ✓ Audit and Financial Analysis
- ✓ Material, Contractor and Project Management
- ✓ Installation by Qualified, Insured and Licensed Service Partners
- ✓ Identification of Applicable Incentives and Rebates
- ✓ Disposal and Recycling

For more information visit the [Grainger Energy Services landing page](#) on [Grainger.com](#).

Hazardous Recycling Services: Grainger's recycling services solve the disposal of environmentally hazardous bulbs, dry batteries, and ballasts.

1. **Recyclable Kits:** Specialized recycling kits for fluorescent lamps, ballasts or dry batteries, provides a turnkey service for one all-inclusive price. For larger volume needs, Grainger offers bulk pick-up. We will custom design a program that works for you. This service encompasses lamps, ballasts, batteries, electronics, and mercury.

Each kit includes:

- Special UN/DOT approved container
- Pre-printed label with instructions
- Toll-free number for pickup
- Certificate of reclamation

2. **Grainger Branch Programs:** Grainger offers customers opportunity to deposit recyclable items in collection boxes for no additional charge in Grainger branches through our partnership with [EnviroLight](#) specialized recycling services.
3. **Additional Supplier Based Programs:** Grainger works with key suppliers to provide the following no-fee and fee-based programs.
 - Grainger offers recycling kits available for purchase on [Grainger.com](#) for many items provided by EVERLIGHTS, RECYCLEPAK &

SUPPLYPAK. Details and kit specifications can be obtained by entering the search term "recycling kits" on Grainger.com.

- Georgia-Pacific's (GP) Dispenser Relurbish, Recycle, Reuse (RRR) Program provides a no-charge end of life solution for old paper towel and toilet paper dispensers. GP removes old dispensers and reuses components in manufacturing new products. Dispensers are picked up at the end user's location.
- Georgia-Pacific provides a no charge service to reduce the number of batteries in landfills in partnership with CALL2RECYCLE. Through this service, boxes are provided to customers for collection of used batteries. Boxes are picked up at the facility and new boxes provided for continued collection and environmental disposition.
- GOJO will coordinate removal, transport and sustainable disposal of old hand soap and sanitizer dispenser materials when completing a GOJO managed dispenser installation project.
- For Members utilizing LOCTITE® Anaerobics or Light Cure Technologies, Henkel offers a solution to help meet recycling goals and recycle items that were previously non-recyclable. Through a partnership with TerraCycle®, boxes can be purchased enabling convenient return shipping and recycling.
- Stanley Black & Decker offers a no-charge end of life solution for DEWALT, BLACK&DECKER, STANLEY TOOLS & BOSTITCH brands.
- Tyvek Protective Apparel can be recycled through DuPont's Recycling Program.

Grainger's Mid-Stream Utility Rebate Program: For the City of Tucson and OMNIA Members in eligible zip codes, Grainger identifies utility rebates applicable to LED Lighting and similar projects.

G. Describe any diversity programs or partners supplier does business with and how Participating Agencies may use diverse partners through the Master Agreement. Indicate how, if at all, pricing changes when using the diversity program.

Grainger has two core programs promoting diversity. In both programs, all pricing is accessible and provided in this Master Agreement.

The programs are:

1. **Tier II: Grainger's Supplier Diversity Program**
2. **Tier I: Distributor Alliance Program**



Grainger's Tier II Supplier Diversity Program | Grainger's Tier II Supplier Diversity Program affords the City of Tucson and OMNIA Members access to diverse manufacturers and suppliers through our catalogs and distribution channels. Started in 1999, Grainger's Supplier Diversity Program is designed to grow this sector of the economy while helping customers get their jobs done with quality products from Diverse Business Enterprises (DBEs).

Grainger's Tier II Supplier Diversity program includes over 270 DBEs, and offers more than 91,000 items across 1600+ product categories. Grainger also offers products from over 2000 Small Business Enterprises (SBEs), offering more than 300,000 products. The model allows DBEs to concentrate on what they do best and leave the logistics and distribution of their products to Grainger.

Grainger's Tier II Supplier Diversity Program provides Members access to DBE products through all of our ordering methods (Grainger.com, Redbook Catalog, phone, fax, walk-in, etc.), and distribution channels. Grainger's customers benefit from one-stop shopping. Registered suppliers are audited monthly to maintain active supplier diversity certificates. Supplier diversity reporting available upon request.

Products from diverse businesses are featured on Grainger.com:

- Products from diverse manufacturers and suppliers are identified on Grainger's website and within our catalog and index with the diversity symbol to the right.
- Customers can locate the offering from diverse suppliers by searching "Supplier Diversity" on Grainger.com.
- Additionally, customers can filter on the left-sidebar by "Supplier Diversity" while searching on Grainger.com.



Supplier recruitment is continuous at Grainger. Our company website includes a link to the supplier diversity registration portal. Certified businesses that register are available for referrals to purchasing officers when product review, RFP, or spot buying opportunities occur. Grainger includes DBEs in meeting unique product requirements through Grainger's Sourcing program, if products are not currently available in Grainger's general catalog. In 2018, 180 DBEs, and 1700 SBEs participated in Grainger's Sourcing program.

Grainger promotes the number of products acquired from diverse companies in several ways. Grainger is a corporate member of the Women's Business Enterprise National Council (WBENC) and has been a member of the National LGBT Chamber of Commerce (NGLCC) since 2014. Grainger participates in numerous conferences and seminars to assist diverse businesses to further

establish or strengthen themselves. Grainger's Portal invites diverse suppliers to consider doing business with Grainger.

Grainger pursues outreach opportunities with diverse organizations to understand their member offerings and to promote opportunities with Grainger. These include the following:

- National Minority Supplier Development Council (NMSDC)
- Women's Business Enterprise National Council (WBENC)
- Small Business Administration (SBA)
- National Gay and Lesbian Chamber of Commerce (NGLCC)
- Veteran Owned Businesses
- Veteran Associations



Grainger's Tier I Distributor Alliance Program | Grainger's Distributor Alliance Program responds to corporate and government regulatory and policy requirements as to buying MRO goods and services from Diverse Business Enterprises (DBEs).

Since 2006, the Distributor Alliance (DA) Program has helped customers support DBEs while consolidating MRO purchases. Over 50 DA DBEs resell the entire 1.7 million products offered by Grainger and provide services to customers with procurement goals to support small businesses and provide employment opportunities to women, minority and veteran-owned businesses. The DA DBE is one of the many points of contact for the customer, including Grainger business managers who mentor DBEs and act as a liaison among Grainger, the end customer and the DA DBE.

We monitor each DBE's performance with a monthly balanced scorecard. We provide feedback and offer assistance in performance areas where improvement is needed. We seek to provide meaningful focus in pragmatic areas where efficiency can be gained and effectiveness can be improved.

Grainger's Distributor Alliance is also a member of the National Minority Supplier Development Council and supports several NMSDC Regional Councils. We are corporate members of the Woman's Business Enterprise National Council. We recruit diverse suppliers for line review and customer proposal opportunities by participating in M/WBE Business Opportunity Fairs and other events that support M/WBE businesses.

- H. Describe any historically underutilized business certifications supplier holds and the certifying agency. This may include business enterprises such as minority and women owned, small or disadvantaged, disable veterans, etc.

Grainger is a large business.

I. Describe how supplier differentiates itself from its competitors.

In addition to Grainger's product breadth and supply chain strength as previously stated, Grainger understands the challenges public sector agencies face in carrying out responsibilities. We comprehend the appropriations and budget cycles that provide agency funding and the procurement procedures agencies must follow for competitive and transparent purchasing. Our own procedures and systems are designed and implemented to fulfill these requirements. Grainger Sales and Team members receive annual ethics and compliance training focused on the government sector.

Grainger Government Sales Team members are dedicated solely to the public sector. Beyond understanding the challenges noted above, the Government Team has insight to government-oriented products and services and bring greater expertise and availability to the customer. The Government Team has deep understanding of government programs addressing small business opportunities and promoting environmental products.

J. Describe any present or past litigation, bankruptcy or reorganization involving supplier.

W.W. Grainger, Inc. is a publicly held company with over 25,750 employees, numerous locations, involved in international operations, and is party to thousands of contracts and other relationships. From time to time the Company is involved in various other legal and administrative proceedings that are incidental to its business, including claims related to product liability, general negligence, contract disputes, environmental issues, wage and hour laws, intellectual property, employment practices, regulatory compliance or other matters and actions brought by employees, consumers, competitors, suppliers or governmental entities. As a government contractor selling to federal, state and local governmental entities, the Company is also subject to governmental or regulatory inquiries or audits or other proceedings, including those related to pricing compliance. It is not expected that the ultimate resolution of any of these matters will have, either individually or in the aggregate, a material adverse effect on the Company's consolidated financial position or results of operations. While Grainger cannot provide you with all of the specific information you request with respect to each lawsuit, Grainger can state that, to the best of its knowledge and belief, without conducting exhaustive investigations or inquiries, there are no lawsuits that, if unfavorably concluded against this company would have a material adverse impact on its financial condition or ability to do business.

K. Felony Conviction Notice: Indicate if the supplier

- a. is a publicly held corporation and this reporting requirement is not applicable;
- b. is not owned or operated by anyone who has been convicted of a felony; or
- c. is owned or operated by and individual(s) who has been convicted of

a felony and provide the names and convictions.

As a publically held corporation, this reporting requirement is not applicable.

- L. Describe any debarment or suspension actions taken against supplier

Not applicable as no debarment or suspension has been taken against supplier

3.3 Distribution, Logistics

- A. Describe the full line of products and services offered by supplier.

Grainger's proposal encompasses its entire catalog of **1.7 million MRO products** and services covering 32 MRO categories and the expertise of Grainger employees. Our offering captures the routine to specialized MRO product or service; it is supplemented by sourcing proficiency. The portfolio is continually enhanced to meet evolving Member needs.

Products cover the following categories: In addition to the requirements listed in this RFP, Grainger is offering its complete catalog which includes: Abrasives, Adhesives, Sealants and Tape, Cleaning and Janitorial, Electrical, Electronics, Appliances and Batteries, Fasteners, Fleet and Vehicle Maintenance, Furniture, Hospitality and Food Service, HVAC and Refrigeration, Hardware, Hydraulics, Lab Supplies, Lighting, Lubrication, Machining, Material Handling, Motors, Office Supplies, Outdoor Equipment, Paint, Equipment and Supplies, Plumbing, Pneumatics, Power Transmission, Pumps, Raw Materials, Reference and Learning Supplies, Safety, Security, Emergency Preparedness, Test Instruments, Tools, and Welding.

Services include: Grainger's proposed services illustrated below will be made available to the City of Tucson and Participating Agencies, and OMNIA Members include:

- ✓ Competitive Price Offer
- ✓ Marketing, Administrative, Sales Support
- ✓ Sourcing
- ✓ Software Punch-out Capability
- ✓ Installation, Repair, Maintenance & Turnkey Solutions & Services
- ✓ Inventory Solutions
- ✓ Small Business Program
- ✓ Green / Sustainability Programs
- ✓ Training & Education
- ✓ Customer Support Services

Other services offered:

1. Safety In-Field Specialist Assessments
2. Online Solution Center

3. KeepStock Inventory Management Solutions
 - a. Vendor-Managed Solutions
 - b. Customer-Managed Solutions
4. Consulting Services
5. Grainger's Footwear Program
 - a. Shoemobile Solution
6. Emergency Preparedness Services
7. KeepStock Fee Based Solutions
 - a. Managed MRO
 - b. KeepStock Organize
8. Safety Services and Technical Training
9. Energy Services
10. Lighting Services
11. Facility Services
12. Custom Product Center

As new services become available, Grainger will automatically make them available for all Participating Agencies and OMNIA Members.

- B. Describe how supplier proposes to distribute the products/service nationwide. Include any states where products and services will not be offered under the Master Agreement, including U.S. Territories and Outlying Areas.

Grainger's company owned supply chain makes inventory available to customers on a just-time-time basis. Grainger branches and DCs tailor inventory to Member location demands to ensure product is available for immediate pick-up, same-day shipment or same-day delivery. Products and services are offered throughout the United States, the District of Columbia and US Territories.

Grainger ships in stock items on the same day 96% of the time when the order is received by 4:00 p.m. local time. Using commercial carriers, customers receive most shipments the following business day. Grainger fulfills 95% of orders within 2 service days, and 98% within 3 days. Grainger uses local delivery sources, such as messenger services or common carriers, for emergency deliveries.

As to services, Grainger teams and its suppliers help customers manage inventory, provide safety and onsite training, implement energy efficiencies, sustainable programs and facility improvements by ensuring they are presented the right services to enhance their operations and create efficiencies.

- C. Identify all other companies that will be involved in processing, handling or shipping the products/service to the end user.

Grainger team members process all orders for end users, including assistance provided by our contact centers. Grainger engages third party carrier companies to deliver orders to our customers. Some third party suppliers or manufacturers

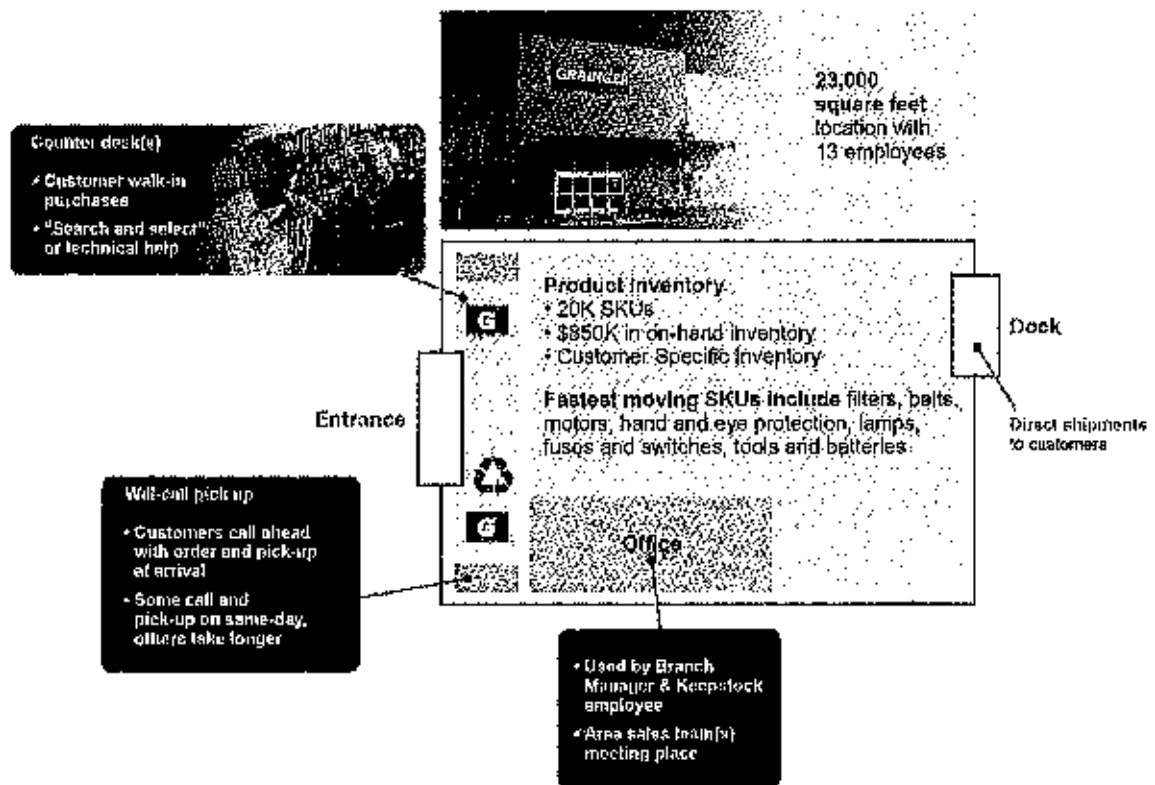
may ship product direct to Grainger customers.

- D. Provide the number, size and location of Supplier's distribution facilities, warehouses and retail network as applicable.

Grainger's logistic network includes **250 branch locations** and **14 distribution centers (DCs)**, Grainger's over **\$1.3 billion** in on-hand inventory is supported by a network of over **5,200 Grainger key suppliers** and manufacturers.

Branch Network: Each of the 250 branches carries on average \$1 million in inventory within 23,000 square feet and has an average of 13 employees. All branch locations operate Monday – Friday, 8am – 5pm local time. Opening hours may vary. Branch team members will assist the City of Tucson and OMNIA Members with the following services:

- Consult and advise with customers based on needs
- Search and select products
- Purchase products to acquire goods same day
- Will-Call services for phone or internet order
- Maintaining customer-specific inventory



Above is a typical Grainger branch design

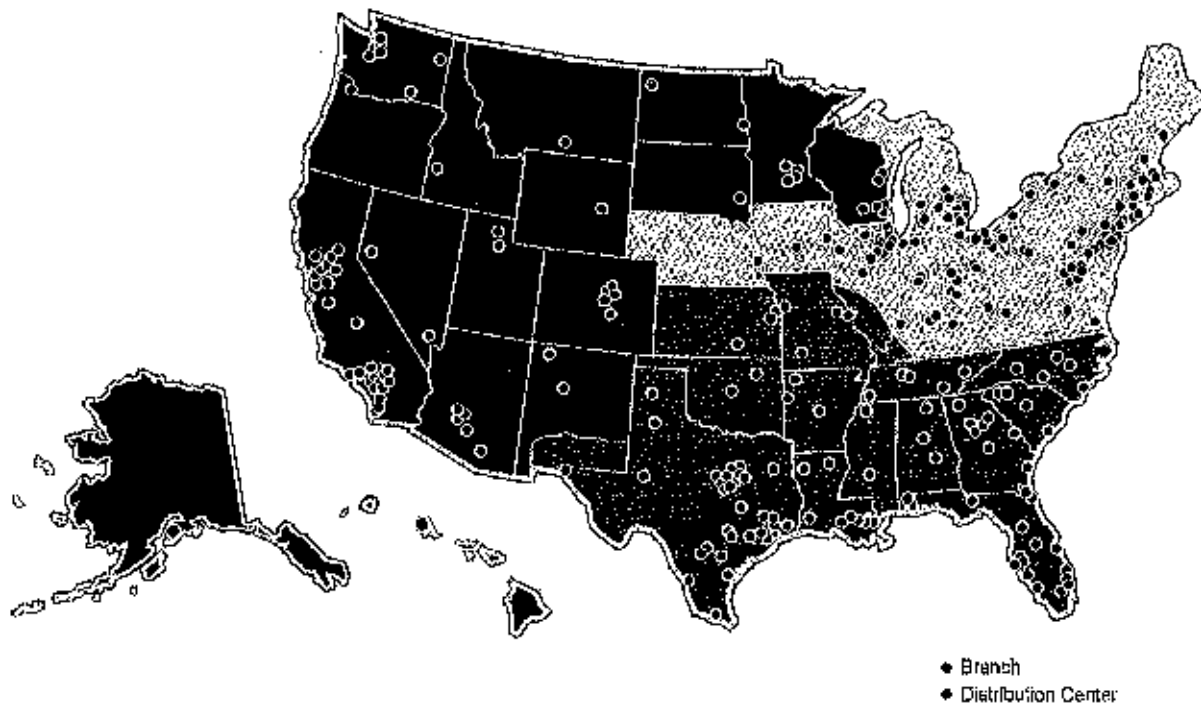
Distribution Centers: Grainger DC's range in size from 35,000 to 1,500,000 million square feet; 5 exceed 1,000,000 square feet. Stocking more than 100,000

OMNIA PARTNERS EXHIBITS
EXHIBIT A- RESPONSE FOR NATIONAL COOPERATIVE CONTRACT



of the fastest selling products, Grainger's technology systems and equipment enable most customer orders and branch inventory replenishment to be met by the DCs. The DCs ship orders directly to the customer or branch location. The following chart provides details as to each DC:

Grainger US Distribution Centers				
Location	SKU's	Square Feet	Inventory Value	Employees
Kansas City, MO	131,000	1,300,000	\$50,100,000	286
Greenville, SC	396,000	1,100,000	\$119,400,000	492
Patterson, CA	269,000	820,000	\$91,100,000	358
Minot, ND	464,000	1,100,000	\$174,400,000	632
Bordentown, NJ	293,000	1,300,000	\$116,400,000	674
Denver, CO	73,000	45,000	\$6,700,000	80
Plymouth, MN	69,000	35,000	\$8,000,000	34
Seattle, WA	88,000	80,000	\$10,400,000	46
Mira Loma, CA	133,000	345,000	\$46,400,000	161
Cleveland, OH	134,000	395,000	\$44,600,000	218
Dallas, TX	150,000	560,000	\$66,400,000	322
Jacksonville, FL	119,000	230,000	\$36,400,000	145
Southaven, MS	111,000	230,000	\$32,800,000	144
Louisville, KY	750,000+	1,500,000	fully operational in 2020	700



Grainger maintains 250 branch and 14 distribution centers strategically located throughout all three Government regions in the US.

3.4 Marketing and Sales

- A. Provide a detailed ninety-day plan beginning from award date of the Master Agreement describing the strategy to immediately implement the Master Agreement as supplier's primary go to market strategy for Public Agencies to supplier's teams nationwide, to include, but not limited to:

Upon award, Grainger will meet with OMNIA Partners to build a comprehensive 90 day plan to meet the objectives of all involved. Grainger's goal is to execute on all initiatives and strategies successful under our current contract and to enhance efforts. The following plans can be customized to meet individual agency needs as we continue our successful partnership. Our efforts will be based on actual purchase histories under the existing City of Tucson Agreement with a focus on buying patterns and product demand to target needs. Grainger believes that the unique offering this contract provides will meet or exceed the needs of the City of Tucson and Member customers.

- i. Executive leadership endorsement and sponsorship of the award as the public sector go-to-market strategy within first 10 days

Within the first 10 days, OMNIA and Grainger Executive Leadership will establish initial goals and objectives. Grainger Executive Leadership will circulate e-mail notifications, voice messages and company intranet messages to Grainger team members announcing the new Master Agreement. These messages will endorse the new Master Agreement as a viable option for Participating Public Entities and will highlight its value and benefits. Sellers will be equipped with information to position the new Master Agreement to promote success of our relationship. Scheduling for specific call to actions items will be communicated to the Government team outlining the following next steps.

- ii. Training and education of Supplier's national sales force with participation from the Supplier's executive leadership, along with the OMNIA Partners team within first 90 days

In addition to the Project Schedule detailed below, Grainger's 90 day implementation plan includes educating our national Government Sales force and the OMNIA Partners team on the features and benefits of our new Master Agreement. The training plan includes has two main phases.

Phase 1: Grainger will work with City of Tucson and OMNIA Partners team to develop training materials to incorporate the benefits, products and services provided under the new Master Agreement. Online training will be prepared for presentation via delivery through a Web-Ex format on a regional basis to the national audience. The training materials will provide an overview of the new Master Agreement and how the Grainger team members will deliver service and solutions.

Training Materials include:

1. Detailed marketing brochure
2. Co-branded one page customer-facing marketing flyer
3. Internal Contract Overview PPT Deck for Grainger training
4. Update OMNIA Partners – Public Sector Landing Page with City of Tucson award details to educate potential customers
5. Educating Grainger Government Salesforce as to OMNIA Public Sector values

Phase 2: Training will be rolled out regionally, with endorsement from Grainger and OMNIA Partners' Public Sector executive leadership, to all Grainger and OMNIA Partners' Public Sector customer-facing employees and phone associates. Grainger eCommerce customer service representatives will participate in the training to ensure consistency of experience in delivering the e-Commerce solutions. Other teams trained include: Customer Service (Call Centers and Branches), Inventory Management, and others associated with contract launch.

Training will be tracked to ensure that all national sales employees have successfully completed the training.

- B. Provide a detailed ninety-day plan beginning from award date of the Master Agreement describing the strategy to market the Master Agreement to current Participating Public Agencies, existing Public Agency customers of Supplier, as well as to prospective Public Agencies nationwide immediately upon award, to include, but not limited to:

Grainger's 90 day plan consists of three phases:

Phase I: Execute Affiliation Document & Marketing

Goal: Promote and leverage the value of City of Tucson/OMNIA Partners contract, obtain and sign Affiliation documents and activate contract terms.

Through Grainger's dedicated Government Sales force, digital marketing and trade publications, Grainger will target current City of Tucson and OMNIA Partners entities to explain the benefits of the new master agreement so each entity can realize the new contract's value. Grainger's Government Sales Manager's will prioritize Grainger's current City of Tucson and OMNIA Partners Entities. Grainger will also pursue other entities currently not participating under the City of Tucson and OMNIA Partners contract.

City of Tucson and OMNIA Partners Implementation Kick-off

Grainger Resources: Grainger Leadership Team, OMNIA Sales Team, Government Sales Managers, Account Managers, Account Relationship Managers, Customer Service, Corporate Communications Team, Marketing Team

Grainger Actions

- **Conduct national and regional conference calls internally with Grainger Executives** providing the details of the City of Tucson/OMNIA Partners Public Sector agreement and implementation plan. The agenda includes an overview of the products and services Grainger will provide Members, a list of key Member leaders, and specific assignments for the Grainger Executive team.
- **Conduct national and regional conference calls with Grainger Government Sales Force.** Training will be rolled out regionally, with endorsement from Grainger and OMNIA Partners executive leadership, to all Grainger and OMNIA Partner team members. Grainger's participants include all sales and operations personnel.
- **Execute Co-branded Marketing Plan** to educate customers on the benefits of the new Master Agreement through digital marketing and trade publications.
- **Develop and distribute the initial co-branded press release** to targeted demographics, profiling the Agreement's values. Grainger, City of Tucson and OMNIA Partners will identify a targeted list and publications for the press release and other communications.
- **Activate City of Tucson and OMNIA Partners dedicated online portal** as a tool to educate customers on the benefits of the contract and tools and resources to assist in the Affiliation process.

Execution for City of Tucson and OMNIA Partners Existing and New Participating and Prospective Members

- Grainger will leverage its 500+ strong Government sales force to promote and launch the contract through email and face to face meetings with City of Tucson customers.
- Continue to engage and market to prospective customers to highlight and explain the benefits of the new City of Tucson and OMNIA Partners agreement.
- Co-brand marketing material created and delivered through social media, Grainger website (www.Grainger.com), and other media channels.
- Lead regional calls between Grainger and OMNIA Partners to review affiliation progress, new targets and customer satisfaction.
- Work in coordination with City of Tucson and OMNIA Partners to identify trade shows, conferences or publications to market the new agreement.
- Activate pricing for affiliated customers within 48 hours of affiliation to new contract.

Phase II: Identify and Execute Cost Savings Solutions

Goal: Understand individual customer's goals and initiatives to allow Grainger to leverage the full value of the Tucson/OMNIA agreement.

- Grainger will continue to leverage its 500+ strong Government Sales force to understand customer goals and initiatives to align resources to implement cost saving and valued add solutions flowing from the contract.
- Leverage sales tools, resources such as Salesforce (trademark) to ensure Grainger is touching all potential contacts within each customer to explain the benefits of the Master Agreement.
- Begin conducting Quarterly Business Reviews to review cost savings and refine targets to meet objectives.

Phase III: Continuous Implementation City of Tucson and OMNIA Partners

Goal: Evaluate initial benchmarks and refine based on newly identified opportunities.

- Maintain program marketing, including participating in OMNIA events, trade shows, conferences and other venues to promote the contract.
- Facilitate monthly regional calls between Grainger and OMNIA Partners field sales to review affiliations, new targets and opportunities for improvement.
- Refine the marketing plan between Grainger and OMNIA Partners targeting customers for relevant solutions driving the value outlined in the Master Agreement.

Marketing and Promotion Plan

- i. Creation and distribution of a co-branded press release to trade publications

Grainger will work with and support City of Tucson and OMNIA Partners in refining and distributing the new co-branded press release. Grainger, City of Tucson and OMNIA Partners will further identify a targeted list of publications for the press release and other related communications.

- ii. Announcement, contract details and contact information published on the Supplier's website within first 90 days

Grainger will publish an announcement to our employees on our dedicated internal corporate website highlighting the features and benefits of the new Master Agreement. (Phase 1) Grainger will update the

dedicated OMNIA Partners page on our internal corporate website to assist in the training of our Sales team on the new features and benefits of the Master Agreement.

Design, publication and distribution of co-branded marketing materials within first 90 days

Grainger will work with City of Tucson and OMNIA Partners marketing team to update and profile the new agreement on the dedicated OMNIA Partners landing page within the first 30 days of award. This dedicated landing page will provide customers with the features, benefits, products and services offered through the new Master Agreement. This portal will allow customers an easy access through the affiliation process.

Grainger will collaborate with the OMNIA Partners to continue and enhance a Go-To-Market plan, including multiple marketing channels encompassing collateral materials, e-mail communications and web content promoting awareness of the new program and usage of the new agreement. (Phase I)

- iii. Commitment to attendance and participation with OMNIA Partners at national (i.e. NIGP Annual Forum, NPI Conference, etc.), regional (i.e. Regional NIGP Chapter Meetings, Regional Cooperative Summits, etc.) and supplier-specific trade shows, conferences and meetings throughout the term of the Master Agreement

Grainger will exhibit and staff a booth at the NIGP Annual Forum and other national and regional trade shows. Grainger will assist and develop a strategy with City of Tucson/OMNIA Partners marketing efforts at national and regional trade shows.

- iv. Commitment to attend, exhibit and participate at the NIGP Annual Forum in an area reserved by OMNIA Partners for partner suppliers. Booth space will be purchased and staffed by Supplier. In addition, Supplier commits to provide reasonable assistance to the overall promotion and marketing efforts for the NIGP Annual Forum, as directed by OMNIA Partners.

Grainger will attend, exhibit, and participate. Grainger will exhibit and staff a booth at the NIGP Annual Forum. Additionally, Grainger will continue to work with OMNIA Partners to participate in additional trade shows and assist the overall promotion and marketing efforts for the NIGP Annual Forum.

- v. Design and publication of national and regional advertising in trade publications throughout the term of the Master Agreement

A new joint advertising plan will be developed in collaboration with City of Tucson and OMNIA Partners and implemented, including the design and publication of national and regional advertising in trade publications as mutually agreed-upon by the parties.

- vi. Ongoing marketing and promotion of the Master Agreement throughout its term (case studies, collateral pieces, presentations, promotions, etc.)

Grainger will work in conjunction with OMNIA Partners on marketing and promotional efforts of the Master Agreement. Grainger is committed to working on developing new co-branded material addressing case studies, collateral pieces and presentations. (Phase III)

- vii. Dedicated OMNIA Partners internet web-based homepage on Supplier's website with:

- OMNIA Partners standard logo;
- Copy of original Request for Proposal;
- Copy of contract and amendments between Principal Procurement Agency and Supplier;
- Summary of Products and pricing;
- Marketing Materials
- Electronic link to OMNIA Partners' website including the online registration page;
- A dedicated toll-free number and email address for OMNIA Partners

Grainger will continue to house and develop enhancements to the existing OMNIA Public Sector landing page which can be accessed via the following link: www.grainger.com/omnipartnerspublic

This landing page features the OMNIA Partners standard logo, a copy of the original Request for Proposal, a copy of the contract amendments between principal procuring agency and Grainger, a summary of products and pricing, marketing material, an electronic link to OMNIA Partner's online registration page, and a dedicated toll free number and email address for OMNIA Partners.

The landing page will also provide new products, a contract overview and live links to solutions to assist OMNIA and Participating Public Agencies to reduce facilities costs (i.e. Inventory Solutions, Site Audits). (Phase I)

The City of Tucson/OMNIA Partners contract will be highlighted and

Competitive Market pricing – Grainger’s prices for items sold to Buyer will not exceed the price for the same or similar items sold to other government customers for the same or similar quantities of product in a similar product mix, under the same or similar terms and conditions. Buyer acknowledges, however, that due to the vast number of items sold by Grainger and Grainger’s extensive customer base, as well as the different ways customers structure requests for proposals and bids, Grainger cannot assure any buyer that items sold to other customers for products will not be sold at a better price or discount. Even within the Master Agreement, since Grainger will provide Customized Market Baskets as noted above, OMNIA Partners Participating Agencies will receive different pricing and discounts on products. This is also true for other customers.

iii. No cost to participate

There is no cost to participate in the City of Tucson – OMNIA Partners Master Agreement.

iv. Non-exclusive contract

Grainger confirms understanding of the above statement.

F. Confirm Supplier will train its national sales force on the Master Agreement.

At a minimum, sales training should include:

- i. Key features of Master Agreement
- ii. Working knowledge of the solicitation process
- iii. Awareness of the range of Public Agencies that can utilize the Master Agreement through OMNIA Partners
- iv. Knowledge of benefits of the use of cooperative contracts

Grainger’s Customer Enablement Managers (CEMs) will educate the sales team on key features and the contract requirements for the City of Tucson and OMNIA Partners Master Agreement. The Sales Team will embrace a working knowledge of the solicitation process, awareness of the range of Public Agencies that can use the City of Tucson and OMNIA Partners Master Agreement and its benefits.

A national kick off call will be held by the CEM to develop and present the sales team training plan. Grainger’s national sales force will be trained through local, regional and national webinar sessions where all aspects of the new City of Tucson / OMNIA Partners Master Agreement will be reviewed and discussed. In addition, Grainger will work with OMNIA to target specific markets for in-person kick off meetings.

Once implementation training is completed, regularly scheduled status meetings will be held throughout the life of the contract to gauge progress and resolve

OMNIA PARTNERS EXHIBITS
EXHIBIT A- RESPONSE FOR NATIONAL COOPERATIVE CONTRACT



challenges. Now Grainger team members will be provided background on the Master Agreement during these meetings. (Phase II)

G. Provide the name, title, email and phone number for the person(s), who will be responsible for:

- i. Executive Support
- ii. Marketing
- iii. Sales
- iv. Sales Support
- v. Financial Reporting
- vi. Accounts Payable
- vii. Contracts

Ron Price will manage all Grainger resources to support the City of Tucson/OMNIA Partners Master Agreement including marketing, sales, sales support, financial reporting and contracts.

Ron Price
Primary POC
Sr. Government Sales Manager
Email: ron.price@grainger.com
Phone: 979-224-6794



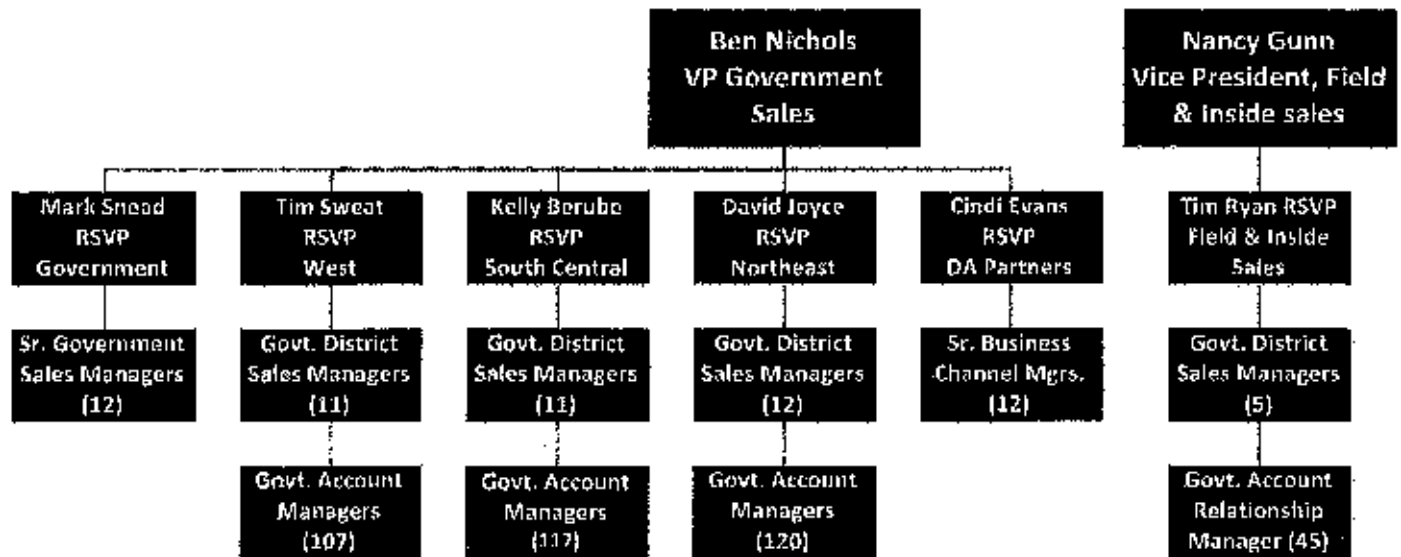
Grainger's Government Leadership Team and resources outlined below will support all aspects and requirements for the City of Tucson / OMNIA Master Agreement.

Name	Title	Email	Phone
Executive Support			
Ben Nichols	VP, Government Sales	Benjamin.Nichols@grainger.com	847-535-1222
Mark Sneed	Regional Sales VP Government Coops	Mark.Sneed@grainger.com	804-332-1924
Kelly Berube	Regional Sales VP South	Kelly.Berube@grainger.com	281-650-4906
David Joyce	Regional Sales VP North	David.Joyce@grainger.com	610-383-1264
Tim Sweat	Regional Sales VP West	Tim.Sweat@grainger.com	214-274-2331
Coleen Mairratt	Director – South Central	Coleen.Mairratt@grainger.com	678-551-4719
Tania Figueroa-Godoy	Director – North	Tania.Figueroa-Godoy@grainger.com	917-523-4836
Christopher Bader	Director – West	Christopher.Bader@grainger.com	916-606-8657
Marketing			
Raquel West	Marketing Program Manager	Raquel.Case@grainger.com	847-535-5133
Sales			
Ron Price	Sr. Government Sales Manager	Ron.Price@grainger.com	979-224-6794
Multiple (584)	Government Sales Team	Ron.Price@grainger.com	979-224-6794
Sales Support			
Contact Center	Government Customer Support	Support@grainger.com	800-GRAINGER
Financial Reporting			
Mark Haubrich	Manager, Reporting & Analytics	Mark.Haubrich@grainger.com	847-559-6352
John Sanecki	Sr. Reporting Analyst	John.Sanecki@grainger.com	847-559-6125
Account Payable			
AP Team	Government Accounts Payable	Support@grainger.com	800-GRAINGER
Contracts			
Ron Price	Sr. Government Sales Manager	Ron.Price@grainger.com	979-224-6794

H. Describe in detail how Supplier's national sales force is structured, including contact information for the highest-level executive in charge of the sales team.

Part of Grainger's National Sales force includes Grainger's Government-Dedicated Sales Organization divided into 3 regions – West, South Central and Northeast. We have coverage in all time zones including 24/7 online, phone and email support. **Government-dedicated** Grainger sellers manage and service the contract through an **experienced team of over 560 government sellers**, throughout all 50 states, the District of Columbia, US Territories and outlying areas. Grainger provides full geographic coverage to all state, local, and education government Members.

Grainger's Government- Dedicated Team's structure is presented below.



Each Government Regional Sales Vice President leads a team of Government District Sales Managers. These District Sales Managers in turn lead a team of highly trained and experienced Account Managers. Together this Government team engages public sector agencies as how best to meet their MRO needs. Below is the Government Team leadership structure with contact information.

OMNIA PARTNERS EXHIBITS
EXHIBIT A- RESPONSE FOR NATIONAL COOPERATIVE CONTRACT



Key Regional Leadership			
Title	Name	Geography	Email / Phone
VP Government Sales	Ben Nichols 21 Years of Experience with Grainger • VP Government Sales • Regional Sales Vice President • Government Sales Manager	National	Benjamin.Nichols@grainger.com (847) 535-1222
Regional VP	Mark Sneed 15 Years of Experience with Grainger • Sr. Director of Government Cooperatives • Regional Vice President, North Region • Vice President, Government Contracts	National	Mark.Sneed@grainger.com (604) 332-1924
Regional VP	Kelly Berube 13 Years of Experience with Grainger • Director of Healthcare • District Sales Manager	South Central: NC, SC, GA, FL, AL, MS, LA, TX, KS, OK, MO, TN	Kelly.Berube@grainger.com (281) 650-4906
Regional VP	David Joyce 26 Years of Experience with Grainger • Regional Sales Vice President • Sr. Director of Co-Operatives • Director, SE Government	Northeast: ME, NH, VT, MA, RI, CT, NY, NJ, PA, DE, MD, DC, VA, WV, NE, IA, IL, IN, MI, OH, KY	David.Joyce@grainger.com (810) 382-1264
Regional VP	Tim Sweat 13 Years of Experience with Grainger • Sr. Director of Sales • Director of Government Sales - West • District Sales Manager	West: AZ, NV, UT, MT, ID, WA, OR, CA, HI, AK, WY, CO, NM, ND, SD, MN, WI	Tim.Sweat@grainger.com (214) 274-2331
Regional VP	Tim Ryan 12 Years of Experience with Grainger • Director of Operations for Inside Sales and Territory Sales • Director of Operations for Manufacturing and Commercial • Area Sales Manager	US Field & Inside Govt. Sales	Timothy.T.Ryan@grainger.com (847) 793-5150
Regional VP	Cindi Evans 6 Years of Experience with Grainger • Regional Sales Vice President, Channel Development • Regional Sales Vice President, South Central • Regional Sales Vice President, West	Distributor Alliance Suppliers	Cindi.Evans@grainger.com (214) 395-6278

Beyond the Account Manager, any customer can contact the local Branch Manager and the branch staff for assistance. If a situation arises outside of normal business hours, the City of Tucson, participating Public Agencies and OMNIA Members have access to the Grainger emergency line, 800-GRAINGER. This line is answered live 24/7 and a local branch manager will be contacted to immediately address the emergent need.

Grainger's Customer Service Representatives are available 24/7 via a toll free number; fax and email in each time zone for the City of Tucson and OMNIA Members.

For Participating Entities with KeepStock® Inventory Management solutions, Grainger Team Members are available during normal business hours at member specific locations to help customers manage their inventory, place orders and provide other assistance as needed.

- I. Explain in detail how the sales teams will work with the OMNIA Partners team to implement, grow and service the national program.

Grainger's primary Sr. Government Sales Manager Ron Price, will manage the following efforts:

1. Conduct regularly scheduled meetings with City of Tucson and OMNIA Partners team and our account teams to ensure open communication and effective deployment of the strategy and related plans.
 2. Facilitate monthly regional calls between Grainger and OMNIA Partners field sales to review affiliations, new targets and opportunities for improvement. Grainger will work with OMNIA to share enhanced programs specifically benefiting public sector customers.
 3. Participate, with other Grainger representatives, in mutually agreed-upon Business Reviews with City of Tucson and OMNIA Partners Participating Entities to review reports and align objectives.
 4. Continue to enhance joint-marketing plan between Grainger and OMNIA Partners to target prospective customers.
 5. Continue program marketing and participation in trade shows, conferences and other events to promote the contract.
 6. Continue to collaborate and educate OMNIA Partners team members about all Grainger resources, solutions, and capabilities.
 7. Engage Grainger Leadership and team members in fulfilling the responsibilities for the Master Agreement.
- J. Explain in detail how Supplier will manage the overall national program throughout the term of the Master Agreement, including ongoing coordination of marketing and sales efforts, timely new Participating Public Agency account set-up, timely contract administration, etc.

Grainger will continue to support our successful partnership with one point of contact who will manage the overall national program and all marketing and sales efforts for the term of the Master Agreement. This includes managing any and all resources contributing to the success of our new agreement. Grainger will activate pricing for affiliated customers within 48 hours and pursue all efforts for effective contract administration.

Grainger will continue to collaborate with OMNIA Partners and

Participating Public Agencies on a comprehensive marketing communication plan, including objectives and target goals. The marketing communication plan will promote high awareness and usage of the Master Agreement by Participating Public Agencies in multiple channels such as collateral materials, e-mail communications, participation in trade shows and web content.

- K. State the amount of Supplier's Public Agency sales for the previous fiscal year.
Provide a list of Supplier's top 10 Public Agency customers, the total purchases for each for the previous fiscal year along with a key contact for each.

Grainger's Government and Public Agency business in 2018 totaled \$1.4 billion. Grainger has contracts with 50 States, numerous local governments, as well as in the Federal government.

The Government sales organization, in place since 2005, allows Grainger to focus on the unique needs of the government customer while gaining insight into, and expertise in, government procurement. Grainger's Government team members receive annual compliance training to ensure that they know and understand our customers' requirements and reflect our government sector ethical standards.

Grainger can provide names and addresses of top Government, Healthcare and Education customers upon contract award and permission is received from such customers to release this information, it is proprietary in character, which must be preserved.

- L. Describe Supplier's information systems capabilities and limitations regarding order management through receipt of payment, including description of multiple platforms that may be used for any of these functions.

Customers may choose to order over the Internet through Grainger.com, place an EDI order or order through a procurement solution such as Ariba, SAP, or Oracle.

Grainger.com allows users to find the products they need, compare like items, and purchase products efficiently. Users can access real time availability and track purchase history. This solution is available on a desktop computer and on mobile devices

Advanced Features of Grainger.com provide approval, spend limits, workflow, and reporting features to improve control over spend and enhance contract compliance.

Grainger Mobile App for iPhone and Android devices optimized for use on any smartphone. End-users have access to Grainger.com no matter the location: job site, truck, plant floor, and garage or maintenance shop. Using the mobile website or app, employees can log into their account, view pricing, confirm local product availability, approve pending orders, and check out – with the product ready for pickup at a Grainger branch or shipped directly to their office or job site.

eProcurement offers ability to integrate Grainger’s General Catalog and buying process with customers’ purchasing and ERP systems. Grainger connects to customers through electronic marketplaces, exchanges or enterprise purchasing software systems using universal technology standards such as EDI and eXML. Grainger also offers a shopping solution comprised of Grainger specific data deployed behind the customer’s firewall.

Grainger.com: The benefits Grainger.com provides include:

- Access to over 1.7 million products for each of your USA sites
- Your specific Grainger Agreement pricing
- Ordering 24 hours per
- Up-to-date pricing
- Item Comparison
- Product Availability
- Easy and Secure Ordering
- Order Status
- Order Confirmation and Shipment Notification Emails
- Order History
- Click to Call/Chat
- Budgeting per user
- Auto Reorder
- Product Reviews and Ask & Answer
- eQuotes –
- Product technical support
- Product search capabilities and Matchmaker selection guidelines –
- Grainger branch locator –
- Supplier Diversity Products
- Custom Product Center
- Global Safety Data Sheets (GSDS) and Catalog requests –
- Multiple users per customer account

Enhanced Features: Grainger.com offers enhanced features for greater purchasing control and a customized experience. Customized spend management and order visibility functionality helps customers manage expenses more efficiently allowing particular order approval workflows and spend limits per user.

Grainger’s SAP Enterprise Resource Planning (ERP) platform provides customer driven requirements, assisting internal oversight and supervision. Reporting and compliance structures are described below:

Workflow Management Controls: Customers can control and manage workflow and spend management when registered and logged into Grainger.com. Grainger’s order management system allows greater purchasing control and visibility through customized spend management authorizations. Workflow controls are administered by the individual Purchasing Entity. Grainger works during the implementation phase to determine the best way to create the user ids, approvers and workflow that meet your needs including:

- Establish an approval process for orders that exceed Member-specified dollar limits
- Set a budget for individual users on a per week, month or year and then track their spend with reporting
- Designate a specific users as default approvers
- Apply spend limits & default approvers across multiple users or groups of users
- Add notes to the order as it is sent for approval
- Modify delivery and payment information on orders submitted for approval
- Add, remove or change item quantities on orders submitted for approval
- Apply a payment method from your profile to a pending order
- Set order approval rules based on Market Basket items

Order Management Dashboard

Click edit to manage individual user settings and view the user's order management dashboard. You can create other business buying limits at the top of this page. Define spend limits per order, month, quarter or year. Add new spend limit amounts here or apply existing limits to all users on this account.

[Full Screen](#) | [Manage Settings](#)

Filter By: [View Workflow](#) | [Manage & Apply Spend / Approval Limits](#)

Name	Spend Limit	Total Amount Spent to Date	Item Approval	Approval Limit	Approvers
Aaron, Hank LOUISMONT, CO	\$1,000.00 per month	\$0.00	Require Item Approval	\$1,000.00	Admin, Drew <input type="button" value="Edit"/>
Brazz, Jimmy LINCOLNSHIRE, IL	\$1,000.00 per month				<input type="button" value="Edit"/>
BRIAN, RUI LINCOLNSHIRE, IL	\$250.00 per month				<input type="button" value="Edit"/>
Baumel, Philip LINCOLNSHIRE, IL	\$250.00 per month				<input type="button" value="Edit"/>
Usher, Dave Lincoln, IL	All Orders Require Approval				<input type="button" value="Edit"/>

Add & Apply Spend / Approval Limits To Multiple Users

Add Spend Limits

per

Orders for more than this amount will require approval.

Current Limits

- All orders require approval
- Does not require approval
- \$100.00 / quarter
- \$250.00 / order
- \$500.00 / month
- \$200.00 / year
- \$995.00 / order
- \$1,000.00 / month
- \$1,200.00 / month
- \$2,000.00 / quarter
- \$5,000.00 / month

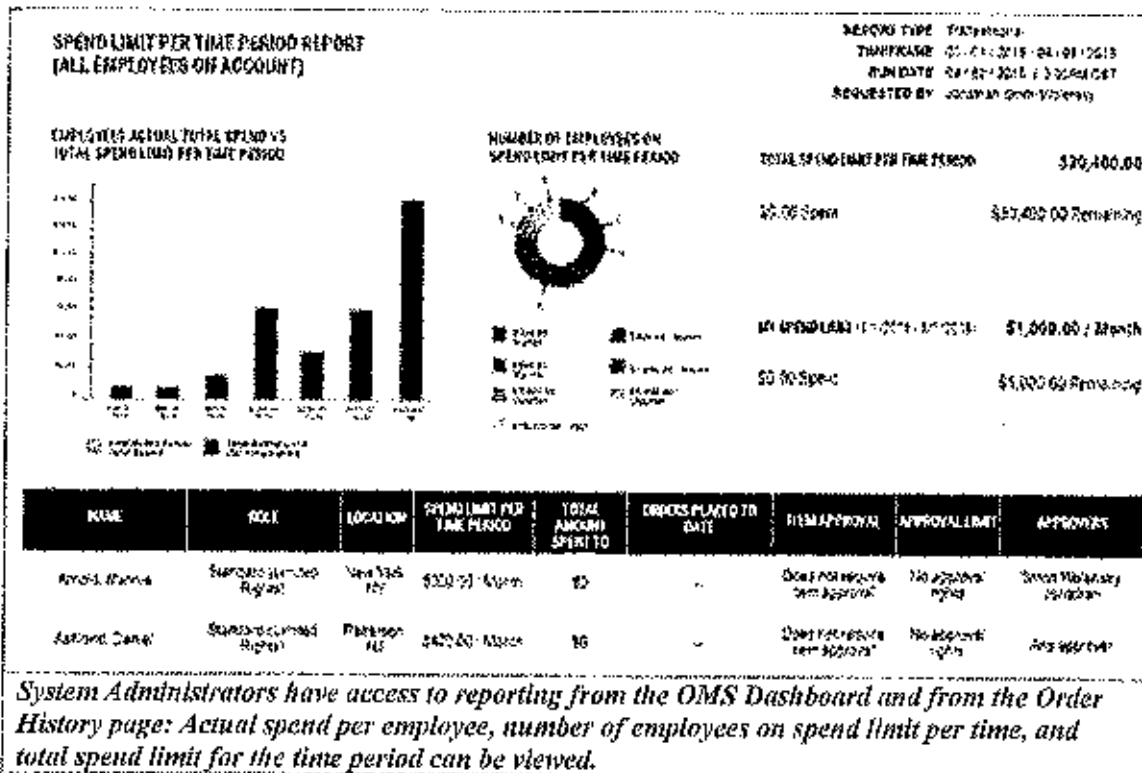
Add Approval Limits

Orders for more than this amount will require additional approval.

Current Limits

- No approval rights
- Can approve any order
- \$0.01 / order
- \$500.00 / order
- \$1,000.00 / order
- \$1,500.00 / order

Administrators can assign spend limits per individual users with Grainger's Order Management Budgeting Feature.



Other enhanced features include:

- **Custom Home Page and landing pages:** Grainger can customize the user experience by enabling customer specific content on the home page of Grainger.com. Grainger can set pages as the default landing page.
- **Personal & Shared Lists:** Grainger.com offers customers opportunity to create personalized lists of frequently purchased items and share with others on the account for simple repeat ordering.
- **Reporting (Order History Download):** Detailed order history information such as Order, Shipping, Payment, Product, Price/Quantity, Account Defaults is readily accessible.

Work Order Integration: Grainger.com can integrate Computerized Maintenance Management Systems (CMMS)/ Work Order systems with the purchasing process for reconciliation of purchases to work orders. This integration aligns work order data to product orders and packing slips for streamlined receiving and assigns product cost to the work order for a full view of project costs.

Integrations in several CMMS/work order systems allow users to click out to a Grainger site for shopping. Other integrations enable flat file

and customization. Our experience with numerous customer platforms provides end-to-end integration capability to drive streamlined processes to achieve cost savings through productivity enhancements and reducing direct ordering cost.

Some of Grainger's supported ERP and Supply Chain/Procurement Networks include:



Supported eProcurement Transactions: Grainger supports custom non-standard transactions on a per request basis, in addition to the following standard transaction sets:

- Invoice - 810 ANSIx12, cXML , xCBL
- Payment (CTX Format ONLY) - 820 ANSIx12
- Remittance Advice - 824 ANSIx12
- Purchase Order - 850 ANSIx12, cXML, xCBL
- Purchase Order Acknowledgement - 855 ANSIx12, cXML, xCBL
- Ship/Bill Notice - 856 ANSIx12
- Functional Acknowledgement - 997 ANSIx12

M. Does the Supplier propose to guarantee sales? If so, provide the Contract Sales (as defined in Section 10 of the National Intergovernmental Purchasing Alliance Company Administration Agreement) that Supplier will guarantee each year under the Master Agreement for the initial three years of the Master Agreement ("Guaranteed Contract Sales").

\$_00 in year
one
\$_00 in year
two
\$_00 in year
three

To the extent Supplier guarantees minimum Contract Sales, the administration fee shall be calculated based on the greater of the actual Contract Sales and the Guaranteed Contract Sales.

Please see Letter of Clarification.

N. Even though it is anticipated many Public Agencies will be able to utilize the Master Agreement without further formal solicitation, there may be circumstances where Public Agencies will issue their own solicitations. The following options are available when responding to a solicitation for Products covered under the Master Agreement.

- i. Respond with Master Agreement pricing (Contract Sales reported to OMNIA Partners).
- ii. If competitive conditions require pricing lower than the standard Master Agreement not-to-exceed pricing, Supplier may respond with lower pricing through the Master Agreement. If Supplier is awarded the contract, the sales are reported as Contract Sales to OMNIA Partners under the Master Agreement.
- iii. Respond with pricing higher than Master Agreement only in the unlikely event that the Public Agency refuses to utilize Master Agreement (Contract Sales are not reported to OMNIA Partners).
- iv. If alternative or multiple proposals are permitted, respond with pricing higher than Master Agreement, and include Master Agreement as the alternate or additional proposal.

Please see Letter of Clarification.

Detail Supplier's strategies under these options when responding to a solicitation.

OMNIA PARTNERS EXHIBITS
EXHIBIT B- FEDERAL FUNDS CERTIFICATIONS

FEDERAL CERTIFICATIONS
ADDENDUM FOR AGREEMENT FUNDED BY U.S. FEDERAL GRANT

TO WHOM IT MAY CONCERN:

Participating Agencies may elect to use federal funds to purchase under the Master Agreement. This form should be completed and returned with proposal.

The following certifications and provisions may be required and apply when a Participating Agency expends federal funds for any purchase resulting from this procurement process. Pursuant to 2 C.F.R. § 200.326, all contracts, including small purchases, awarded by the Participating Agency and the Participating Agency's subcontractors shall contain the procurement provisions of Appendix II to Part 200, as applicable.

APPENDIX II TO 2 CFR PART 200

(A) Contracts for more than the simplified acquisition threshold currently set at \$150,000, which is the inflation adjusted amount determined by the Civilian Agency Acquisition Council and the Defense Acquisition Regulations Council (Councils) as authorized by 41 U.S.C. 1908, must address administrative, contractual, or legal remedies in instances where contractors violate or breach contract terms, and provide for such sanctions and penalties as appropriate.

Pursuant to Federal Rule (A) above, when a Participating Agency expends federal funds, the Participating Agency reserves all rights and privileges under the applicable laws and regulations with respect to this procurement in the event of breach of contract by either party.

Does offeror agree? YES _____ Initials of Authorized Representative of offeror

(B) Termination for cause and for convenience by the grantee or subgrantee including the manner by which it will be effected and the basis for settlement. (All contracts in excess of \$10,000)

Pursuant to Federal Rule (B) above, when a Participating Agency expends federal funds, the Participating Agency reserves the right to immediately terminate any agreement in excess of \$10,000 resulting from this procurement process in the event of a breach or default of the agreement by Offeror in the event Offeror fails to: (1) meet schedules, deadlines, and/or delivery dates within the time specified in the procurement solicitation, contract, and/or a purchase order; (2) make any payments owed; or (3) otherwise perform in accordance with the contract and/or the procurement solicitation. Participating Agency also reserves the right to terminate the contract immediately, with written notice to offeror, for convenience, if Participating Agency believes, in its sole discretion that it is in the best interest of Participating Agency to do so. Offeror will be compensated for work performed and accepted and goods accepted by Participating Agency as of the termination date if the contract is terminated for convenience of Participating Agency. Any award under this procurement process is not exclusive and Participating Agency reserves the right to purchase goods and services from other offerors when it is in Participating Agency's best interest.

Does offeror agree? YES _____ Initials of Authorized Representative of offeror

(C) Equal Employment Opportunity. Except as otherwise provided under 41 CFR Part 60, all contracts that meet the definition of "federally assisted construction contract" in 41 CFR Part 60-1.3 must include the equal opportunity clause provided under 41 CFR 60-1.4(b), in accordance with Executive Order 11246, "Equal Employment Opportunity" (30 CFR 12319, 12935, 3 CFR Part, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 Relating to Equal Employment Opportunity," and implementing regulations at 41 CFR part 60, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor."

Pursuant to Federal Rule (C) above, when a Participating Agency expends federal funds on any federally assisted construction contract, the equal opportunity clause is incorporated by reference herein.

Does offeror agree to abide by the above? YES _____ Initials of Authorized Representative of offeror

(D) Davis-Bacon Act, as amended (40 U.S.C. 3141-3148). When required by Federal program legislation, all prime construction contracts in excess of \$2,000 awarded by non-Federal entities must include a provision for compliance with the Davis-Bacon Act (40 U.S.C. 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 CFR Part 5, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted

OMNIA PARTNERS EXHIBITS
EXHIBIT F- FEDERAL FUNDS CERTIFICATIONS

Construction"). In accordance with the statute, contractors must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, contractors must be required to pay wages not less than once a week. The non-Federal entity must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-Federal entity must report all suspected or reported violations to the Federal awarding agency. The contracts must also include a provision for compliance with the Copeland "Anti-Kickback" Act (40 U.S.C. 3145), as supplemented by Department of Labor regulations (29 CFR Part 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-Federal entity must report all suspected or reported violations to the Federal awarding agency.

Pursuant to Federal Rule (D) above, when a Participating Agency expends federal funds during the term of an award for all contracts and subgrants for construction or repair, offeror will be in compliance with all applicable Davis-Bacon Act provisions.

Does offeror agree? YES _____ Initials of Authorized Representative of offeror

(E) Contract Work Hours and Safety Standards Act (40 U.S.C. 3701-3708). Where applicable, all contracts awarded by the non-Federal entity in excess of \$100,000 that involve the employment of mechanics or laborers must include a provision for compliance with 40 U.S.C. 3702 and 3704, as supplemented by Department of Labor regulations (29 CFR Part 5). Under 40 U.S.C. 3702 of the Act, each contractor must be required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 U.S.C. 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies or materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.

Pursuant to Federal Rule (E) above, when a Participating Agency expends federal funds, offeror certifies that offeror will be in compliance with all applicable provisions of the Contract Work Hours and Safety Standards Act during the term of an award for all contracts by Participating Agency resulting from this procurement process.

Does offeror agree? YES _____ Initials of Authorized Representative of offeror

(F) Rights to Inventions Made Under a Contract or Agreement. If the Federal award meets the definition of "funding agreement" under 37 CFR §401.2 (a) and the recipient or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance of experimental, developmental, or research work under that "funding agreement," the recipient or subrecipient must comply with the requirements of 37 CFR Part 401, "Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements," and any implementing regulations issued by the awarding agency.

Pursuant to Federal Rule (F) above, when federal funds are expended by Participating Agency, the offeror certifies that during the term of an award for all contracts by Participating Agency resulting from this procurement process, the offeror agrees to comply with all applicable requirements as referenced in Federal Rule (F) above.

Does offeror agree? YES _____ Initials of Authorized Representative of offeror

(G) Clean Air Act (42 U.S.C. 7401-7671q.) and the Federal Water Pollution Control Act (33 U.S.C. 1251-1387), as amended—Contracts and subgrants of amounts in excess of \$150,000 must contain a provision that requires the non-Federal award to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. 7401-7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. 1251- 1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA).

OMNIA PARTNERS EXHIBITS
EXHIBIT H- FEDERAL FUNDS CERTIFICATIONS

Pursuant to Federal Rule (G) above, when federal funds are expended by Participating Agency, the offeror certifies that during the term of an award for all contracts by Participating Agency member resulting from this procurement process, the offeror agrees to comply with all applicable requirements as referenced in Federal Rule (G) above.

Does offeror agree? YES Yes it does. _____ Initials of Authorized Representative of offeror

(H) Debarment and Suspension (Executive Orders 12549 and 12689)—A contract award (see 2 CFR 180.220) must not be made to parties listed on the government wide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR part 1986 Comp., p. 180) and 12689 (3 CFR part 1989 Comp., p. 235), "Debarment and Suspension." SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549.

Pursuant to Federal Rule (H) above, when federal funds are expended by Participating Agency, the offeror certifies that during the term of an award for all contracts by Participating Agency resulting from this procurement process, the offeror certifies that neither it nor its principals is presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation by any federal department or agency.

Does offeror agree? YES Yes it does. _____ Initials of Authorized Representative of offeror

(I) Byrd Anti-Lobbying Amendment (31 U.S.C. 1352)—Contractors that apply or bid for an award exceeding \$100,000 must file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 U.S.C. 1352. Each tier must also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award.

Pursuant to Federal Rule (I) above, when federal funds are expended by Participating Agency, the offeror certifies that during the term and after the awarded term of an award for all contracts by Participating Agency resulting from this procurement process, the offeror certifies that it is in compliance with all applicable provisions of the Byrd Anti-Lobbying Amendment (31 U.S.C. 1352). The undersigned further certifies that:

(1) No Federal appropriated funds have been paid or will be paid for on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of congress, or an employee of a Member of Congress in connection with the awarding of a Federal contract, the making of a Federal grant, the making of a Federal loan, the entering into a cooperative agreement, and the extension, continuation, renewal, amendment, or modification of a Federal contract, grant, loan, or cooperative agreement.

(2) If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of congress, or an employee of a Member of Congress in connection with this Federal grant or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, "Disclosure Form to Report Lobbying", in accordance with its instructions.

(3) The undersigned shall require that the language of this certification be included in the award documents for all covered sub-awards exceeding \$100,000 in Federal funds at all appropriate tiers and that all subrecipients shall certify and disclose accordingly.

Does offeror agree? YES Yes it does. _____ Initials of Authorized Representative of offeror

RECORD RETENTION REQUIREMENTS FOR CONTRACTS INVOLVING FEDERAL FUNDS

When federal funds are expended by Participating Agency for any contract resulting from this procurement process, offeror certifies that it will comply with the record retention requirements detailed in 2 CFR § 200.333. The offeror further certifies that offeror will retain all records as required by 2 CFR § 200.333 for a period of three years after grantees or subgrantees submit final expenditure reports or quarterly or annual financial reports, as applicable, and all other pending matters are closed.

Does offeror agree? YES yes it does. _____ Initials of Authorized Representative of offeror

OMNIA PARTNERS EXHIBITS
EXHIBIT F- FEDERAL FUNDS CERTIFICATIONS

CERTIFICATION OF COMPLIANCE WITH THE ENERGY POLICY AND CONSERVATION ACT

When Participating Agency expends federal funds for any contract resulting from this procurement process, offeror certifies that it will comply with the mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act (42 U.S.C. 6321 et seq.; 49 C.F.R. Part 18).

Does offeror agree? YES yes it does. _____ Initials of Authorized Representative of offeror

CERTIFICATION OF COMPLIANCE WITH BUY AMERICA PROVISIONS

To the extent purchases are made with Federal Highway Administration, Federal Railroad Administration, or Federal Transit Administration funds, offeror certifies that its products comply with all applicable provisions of the Buy America Act and agrees to provide such certification or applicable waiver with respect to specific products to any Participating Agency upon request. Purchases made in accordance with the Buy America Act must still follow the applicable procurement rules calling for free and open competition.

Does offeror agree? YES No, it does not. Products can only be certified on an individual basis, if applicable, once inquiry is made to manufacturer for verification. Initials of Authorized Representative of offeror

PROCUREMENT OF RECOVERED MATERIALS REQUIREMENTS FOR - 2 C.F.R. §200.322

Participating Agency and its contractors must comply with section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 CFR part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery; and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

Does Vendor agree? YES No, it does not. Products can only be certified on an individual product basis, if applicable, once inquiry is made to manufacturer for verification. Initials of Authorized Representative of Vendor

CERTIFICATION OF ACCESS TO RECORDS - 2 C.F.R. § 200.336

Offeror agrees that the Inspector General of the Agency or any of their duly authorized representatives shall have access to any books, documents, papers and records of offeror that are directly pertinent to offeror's discharge of its obligations under the Contract for the purpose of making audits, examinations, excerpts, and transcriptions. The right also includes timely and reasonable access to offeror's personnel for the purpose of interview and discussion relating to such documents.

Does offeror agree? YES Yes it does. _____ Initials of Authorized Representative of offeror

CERTIFICATION OF AFFORDABLE CARE ACT

Offeror understands and agrees that it shall be solely responsible for compliance with the patient Protection and Affordable Care Act, Public Law 111-148 and the Health Care and Education Reconciliation Act 111-152 (collectively the Affordable Care Act "ACA"). The Offeror shall bear sole responsibility for providing health care benefits for its employees who provide services as required by Federal law.

Does offeror agree? YES Yes it does. _____ Initials of Authorized Representative of offeror

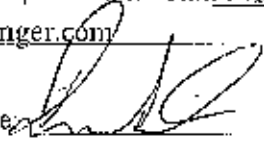
CERTIFICATION OF APPLICABILITY TO SUBCONTRACTORS

Offeror agrees that all contracts it awards pursuant to the Contract shall be bound by the foregoing terms and conditions.

Does offeror agree? YES No, Contractor only agrees to those clauses to which it has affirmatively responded. Initials of Authorized Representative of offeror

Offeror agrees to comply with all federal, state, and local laws, rules, regulations and ordinances, as applicable. It is further acknowledged that offeror certifies compliance with all provisions, laws, acts, regulations, etc. as specifically noted above.

Offeror's Name: W.W. Grainger, Inc.

Address, City, State, and Zip Code: 100 Grainger Parkway, Lake Forest, IL 60045
Phone Number: 800-472-4643 Fax Number: NA
Printed Name and Title of Authorized Representative: Ron Price
Email Address: Ron.Price@grainger.com
Signature of Authorized Representative:  Date: 4/8/19

OMNIA PARTNERS EXHIBITS
EXHIBIT G- NEW JERSEY BUSINESS COMPLIANCE

NEW JERSEY BUSINESS COMPLIANCE

Suppliers intending to do business in the State of New Jersey must comply with policies and procedures required under New Jersey statutes. All offerors submitting proposals must complete the following forms specific to the State of New Jersey. Completed forms should be submitted with the offeror's response to the RFP. Failure to complete the New Jersey packet will impact OMNIA Partners' ability to promote the Master Agreement in the State of New Jersey.

- DOC #1 Ownership Disclosure Form
- DOC #2 Non-Collusion Affidavit
- DOC #3 Affirmative Action Affidavit
- DOC #4 Political Contribution Disclosure Form
- DOC #5 Stockholder Disclosure Certification
- DOC #6 Certification of Non-Involvement in Prohibited Activities in Iran
- DOC #7 New Jersey Business Registration Certificate

New Jersey suppliers are required to comply with the following New Jersey statutes when applicable:

- all anti-discrimination laws, including those contained in N.J.S.A. 10:2-1 through N.J.S.A. 10:2-14, N.J.S.A. 10:5-1, and N.J.S.A. 10:5-31 through 10:5-38;
- Prevailing Wage Act, N.J.S.A. 34:11-56.26, for all contracts within the contemplation of the Act;
- Public Works Contractor Registration Act, N.J.S.A. 34:11-56.26; and
- Bid and Performance Security, as required by the applicable municipal or state statutes.

OMNIA PARTNERS EXHIBITS
EXHIBIT G- NEW JERSEY BUSINESS COMPLIANCE

DOC #2

NON-COLLUSION AFFIDAVIT

Company Name: W.W. Grainger, Inc.

Street: 100 Grainger Parkway

City, State, Zip Code: Lake Forest, IL 60045

State of Illinois

County of Lake

I, Ron Price of the College Station
Name City

in the County of Brazos, State of Texas
of full age, being duly sworn according to law on my oath depose and say that:

I am the Government Sales Manager of the firm of W.W. Grainger, Inc.
Title Company Name

the Offeror making the Proposal for the goods, services or public work specified under the attached proposal, and that I executed the said proposal with full authority to do so; that said Offeror has not directly or indirectly entered into any agreement, participated in any collusion, or otherwise taken any action in restraint of free, competitive bidding in connection with the above proposal, and that all statements contained in said proposal and in this affidavit are true and correct, and made with full knowledge that relies upon the truth of the statements contained in said proposal and in the statements contained in this affidavit in awarding the contract for the said goods, services or public work.

I further warrant that no person or selling agency has been employed or retained to solicit or secure such contract upon an agreement or understanding for a commission, percentage, brokerage or contingent fee, except bona fide employees or bona fide established commercial or selling agencies maintained by

W.W. Grainger, Inc.
Company Name

[Signature] Government Sales Mgr.
Authorized Signature & Title

Subscribed and sworn before me

this 8th day of April, 2019

[Signature]
Notary Public of Lake County
My commission expires 12/20, 201



OFFICIAL SEAL
BRYAN MATKOFF
MAYOR, CITY OF BIRMINGHAM
MAYOR'S OFFICE

OMNIA PARTNERS EXHIBITS
EXHIBIT G- NEW JERSEY BUSINESS COMPLIANCE

DOC #3

AFFIRMATIVE ACTION AFFIDAVIT
(P.L. 1975, C.127)

Company Name: W.W. Grainger, Inc.
Street: 100 Grainger Parkway
City, State, Zip Code: Lake Forest, IL 60045

Proposal Certification:

Indicate below company's compliance with New Jersey Affirmative Action regulations. Company's proposal will be accepted even if company is not in compliance at this time. No contract and/or purchase order may be issued, however, until all Affirmative Action requirements are met.

Required Affirmative Action Evidence:

Procurement, Professional & Service Contracts (Exhibit A)

Vendors must submit with proposal:

- 1. A photo copy of their Federal Letter of Affirmative Action Plan Approval

OR

- 2. A photo copy of their Certificate of Employee Information Report

(Exhibit G)

OR

- 3. A complete Affirmative Action Employee Information Report (AA302)

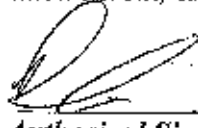
Public Work – Over \$50,000 Total Project Cost:

A. No approved Federal or New Jersey Affirmative Action Plan. We will complete Report Form AA201-A upon receipt from the

B. Approved Federal or New Jersey Plan – certificate enclosed

I further certify that the statements and information contained herein, are complete and correct to the best of my knowledge and belief.

4/8/2019
Date


St. Government Sales Mgr.
Authorized Signature and Title

OMNIA PARTNERS EXHIBITS
EXHIBIT G- NEW JERSEY BUSINESS COMPLIANCE

DOC #3, continued

P.L. 1995, c. 127 (N.J.A.C. 17:27)
MANDATORY AFFIRMATIVE ACTION LANGUAGE

PROCUREMENT, PROFESSIONAL AND SERVICE
CONTRACTS

During the performance of this contract, the contractor agrees as follows:

The contractor or subcontractor, where applicable, will not discriminate against any employee or applicant for employment because of age, race, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation. The contractor will take affirmative action to ensure that such applicants are recruited and employed, and that employees are treated during employment, without regard to their age, race, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation. Such action shall include, but not be limited to the following: employment, upgrading, demotion, or transfer; recruitment or recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. The contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices to be provided by the Public Agency Compliance Officer setting forth provisions of this non-discrimination clause.

The contractor or subcontractor, where applicable will, in all solicitations or advertisement for employees placed by or on behalf of the contractor, state that all qualified applicants will receive consideration for employment without regard to age, race, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation.

The contractor or subcontractor, where applicable, will send to each labor union or representative of workers with which it has a collective bargaining agreement or other contract or understanding, a notice, to be provided by the agency contracting officer advising the labor union or workers' representative of the contractor's commitments under this act and shall post copies of the notice in conspicuous places available to employees and applicants for employment.

The contractor or subcontractor, where applicable, agrees to comply with any regulations promulgated by the Treasurer pursuant to P.L. 1975, c. 127, as amended and supplemented from time to time and the Americans with Disabilities Act.

The contractor or subcontractor agrees to attempt in good faith to employ minority and female workers trade consistent with the applicable county employment goal prescribed by N.J.A.C. 17:27-5.2 promulgated by the Treasurer pursuant to P.L. 1975, C.127, as amended and supplemented from time to time or in accordance with a binding determination of the applicable county employment goals determined by the Affirmative Action Office pursuant to N.J.A.C. 17:27-5.2 promulgated by the Treasurer pursuant to P.L. 1975, C.127, as amended and supplemented from time to time.

The contractor or subcontractor agrees to inform in writing appropriate recruitment agencies in the area, including employment agencies, placement bureaus, colleges, universities, labor unions, that it does not discriminate on the basis of age, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation, and that it will discontinue the use of any recruitment agency which engages in direct or indirect discriminatory practices.

The contractor or subcontractor agrees to revise any of its testing procedures, if necessary, to assure that all personnel testing conforms with the principles of job-related testing, as established by the statutes and court decisions of the state of New Jersey and as established by applicable Federal law and applicable Federal court decisions.

The contractor or subcontractor agrees to review all procedures relating to transfer, upgrading, downgrading and lay-off to ensure that all such actions are taken without regard to age, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation, and conform with the applicable employment goals, consistent with the statutes and court decisions of the State of New Jersey, and applicable Federal law and applicable Federal court decisions.

The contractor and its subcontractors shall furnish such reports or other documents to the Affirmative Action Office as may be requested by the office from time to time in order to carry out the purposes of these regulations, and public agencies shall furnish such information as may be requested by the Affirmative Action Office for conducting a compliance investigation pursuant to Subchapter 10 of the Administrative Code (NJAC 17:27).



4/18/2019
Signature of Procurement Agent

OMNIA PARTNERS EXHIBITS
EXHIBIT G- NEW JERSEY BUSINESS COMPLIANCE

DOC #4

C. 271 POLITICAL CONTRIBUTION DISCLOSURE FORM
Public Agency Instructions

This page provides guidance to public agencies entering into contracts with business entities that are required to file Political Contribution Disclosure forms with the agency. **It is not intended to be provided to contractors.** What follows are instructions on the use of form local units can provide to contractors that are required to disclose political contributions pursuant to N.J.S.A. 19:44A-20.26 (P.L. 2005, c. 271, s.2). Additional information on the process is available in Local Finance Notice 2006-1 (http://www.nj.gov/dca/divisions/dlgs/resources/lfns_2006.html). Please refer back to these instructions for the appropriate links, as the Local Finance Notices include links that are no longer operational.

1. The disclosure is required for all contracts in excess of \$17,500 that are **not awarded** pursuant to a "fair and open" process (N.J.S.A. 19:44A-20.7).
2. Due to the potential length of some contractor submissions, the public agency should consider allowing data to be submitted in electronic form (i.e., spreadsheet, pdf file, etc.). Submissions must be kept with the contract documents or in an appropriate computer file and be available for public access. **The form is worded to accept this alternate submission.** The text should be amended if electronic submission will not be allowed.
3. The submission must be received from the contractor and on file at least 10 days prior to award of the contract. Resolutions of award should reflect that the disclosure has been received and is on file.
4. The contractor must disclose contributions made to candidate and party committees covering a wide range of public agencies, including all public agencies that have elected officials in the county of the public agency, state legislative positions, and various state entities. The Division of Local Government Services recommends that contractors be provided a list of the affected agencies. This will assist contractors in determining the campaign and political committees of the officials and candidates affected by the disclosure.
 - a. The Division has prepared model disclosure forms for each county. They can be downloaded from the "County PCD Forms" link on the Pay-to-Play web site at <http://www.nj.gov/dca/divisions/dlgs/programs/lpcl.html#12>. They will be updated from time-to-time as necessary.
 - b. A public agency using these forms should edit them to properly reflect the correct legislative district(s). As the forms are county-based, they list all legislative districts in each county. **Districts that do not represent the public agency should be removed from the lists.**
 - c. Some contractors may find it easier to provide a single list that covers all contributions, regardless of the county. These submissions are appropriate and should be accepted.
 - d. The form may be used "as-is", subject to edits as described herein.
 - e. The "Contractor Instructions" sheet is intended to be provided with the form. It is recommended that the Instructions and the form be printed on the same piece of paper. The form notes that the Instructions are printed on the back of the form; where that is not the case, the text should be edited accordingly.
 - f. The form is a Word document and can be edited to meet local needs, and posted for download on web sites, used as an e-mail attachment, or provided as a printed document.
5. It is recommended that the contractor also complete a "Stockholder Disclosure Certification." This will assist the local unit in its obligation to ensure that contractor did not make any prohibited contributions to the committees listed on the Business Entity Disclosure Certification in the 12 months prior to the contract (See Local Finance Notice 2006-7 for additional information on this obligation at http://www.nj.gov/dca/divisions/dlgs/resources/lfns_2006.html). A sample Certification form is part of this package and the instruction to complete it is included in the Contractor Instructions. **NOTE:** This section is not applicable to Boards of Education.

OMNIA PARTNERS EXHIBITS
EXHIBIT G- NEW JERSEY BUSINESS COMPLIANCE

Doc #4, continued **C. 271 POLITICAL CONTRIBUTION DISCLOSURE FORM**
Contractor Instructions

Business entities (contractors) receiving contracts from a public agency that are NOT awarded pursuant to a "fair and open" process (defined at N.J.S.A. 19:44A-20.7) are subject to the provisions of P.L. 2005, c. 271, s.2 (N.J.S.A. 19:44A-20.26). This law provides that 10 days prior to the award of such a contract, the contractor shall disclose contributions to:

- any State, county, or municipal committee of a political party
- any legislative leadership committee^{*}
- any continuing political committee (a.k.a., political action committee)
- any candidate committee of a candidate for, or holder of, an elective office:
 - of the public entity awarding the contract
 - of that county in which that public entity is located
 - of another public entity within that county
 - or of a legislative district in which that public entity is located or, when the public entity is a county, of any legislative district which includes all or part of the county

The disclosure must list reportable contributions to any of the committees that exceed \$300 per election cycle that were made during the 12 months prior to award of the contract. See N.J.S.A. 19:44A-8 and 19:44A-16 for more details on reportable contributions.

N.J.S.A. 19:44A-20.26 itemizes the parties from whom contributions must be disclosed when a business entity is not a natural person. This includes the following:

- individuals with an "interest" ownership or control of more than 10% of the profits or assets of a business entity or 10% of the stock in the case of a business entity that is a corporation for profit
- all principals, partners, officers, or directors of the business entity or their spouses
- any subsidiaries directly or indirectly controlled by the business entity
- IRS Code Section 527 New Jersey based organizations, directly or indirectly controlled by the business entity and filing as continuing political committees, (PACs).

When the business entity is a natural person, "a contribution by that person's spouse or child, residing therewith, shall be deemed to be a contribution by the business entity." [N.J.S.A. 19:44A-20.26(b)] The contributor must be listed on the disclosure.

Any business entity that fails to comply with the disclosure provisions shall be subject to a fine imposed by R.I.E.C. in an amount to be determined by the Commission which may be based upon the amount that the business entity failed to report.

The enclosed list of agencies is provided to assist the contractor in identifying those public agencies whose elected official and/or candidate campaign committees are affected by the disclosure requirement. It is the contractor's responsibility to identify the specific committees to which contributions may have been made and need to be disclosed. The disclosed information may exceed the minimum requirement.

The enclosed form, a content-consistent facsimile, or an electronic data file containing the required details (along with a signed cover sheet) may be used as the contractor's submission and is disclosable to the public under the Open Public Records Act.

The contractor must also complete the attached Stockholder Disclosure Certification. This will assist the agency in meeting its obligations under the law. **NOTE: This section does not apply to Board of Education contracts.**

^{*} N.J.S.A. 19:44A-3(s): "The term "legislative leadership committee" means a committee established, authorized to be established, or designated by the President of the Senate, the Minority Leader of the Senate, the Speaker of the General Assembly or the Minority Leader of the General Assembly pursuant to section 16 of P.L.1993, c.65 (C.19:44A-10.1) for the purpose of receiving contributions and making expenditures."


C. 271 POLITICAL CONTRIBUTION DISCLOSURE FORM
Required Pursuant to N.J.S.A. 19:44A-20.26

**This form or its permitted facsimile must be submitted to the local unit
no later than 10 days prior to the award of the contract.**

Part I - Vendor Information

Vendor Name:	W.W. Grainger, Inc		
Address:	100 Grainger Parkway		
City:	Lake Forest	State: IL	Zip: 60045

The undersigned being authorized to certify, hereby certifies that the submission provided herein represents compliance with the provisions of N.J.S.A. 19:44A-20.26 and as represented by the instructions accompanying this form.

4/18/2014 
Signature

Ron Price
Printed Name

Government Sales Manager
Title

Part II - Contribution Disclosure

Disclosure requirement: Pursuant to N.J.S.A. 19:44A-20.26 this disclosure must include all reportable political contributions (more than \$300 per election cycle) over the 12 months prior to submission to the committees of the government entities listed on the form provided by the local unit.

Check here if disclosure is provided in electronic form

Contributor Name	Recipient Name	Date	Dollar Amount
Not applicable to the best of my knowledge.			\$

Check here if the information is continued on subsequent page(s)

**OMNIA PARTNERS EXHIBITS
EXHIBIT G- NEW JERSEY BUSINESS COMPLIANCE**

**List of Agencies with Elected Officials Required for Political Contribution Disclosure
N.J.S.A. 19:44A-20.26**

County Name:

State: Governor, and Legislative Leadership Committees

Legislative District #s:

State Senator and two members of the General Assembly per district.

County:

Freeholders

County Clerk

Sheriff

{County Executive}

Surrogate

Municipalities (Mayor and members of governing body, regardless of title):

**USERS SHOULD CREATE THEIR OWN FORM, OR DOWNLOAD
FROM THE PAY TO PLAY SECTION OF THE DLGS WEBSITE A
COUNTY-BASED, CUSTOMIZABLE FORM.**

**OMNIA PARTNERS EXHIBITS
EXHIBIT G- NEW JERSEY BUSINESS COMPLIANCE**

DOC #5

STOCKHOLDER DISCLOSURE CERTIFICATION

Name of Business:

I certify that the list below contains the names and home addresses of all stockholders holding 10% or more of the issued and outstanding stock of the undersigned.

OR

I certify that no one stockholder owns 10% or more of the issued and outstanding stock of the undersigned.

Check the box that represents the type of business organization:

Partnership Corporation Sole Proprietorship

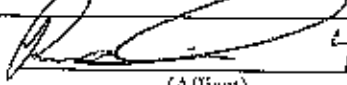
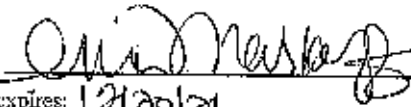
Limited Partnership Limited Liability Corporation Limited Liability Partnership

Subchapter S Corporation

Sign and notarize the form below, and, if necessary, complete the stockholder list below.

Stockholders:

Name: The Vanguard Group Percent ownership 10.43%*	Name:
Home Address: 100 Vanguard Blvd. Malvern, PA 19355 *as of Dec 31, 2018	Home Address:
Name: Statement	Name:
Home Address:	Home Address:
Name:	Name:
Home Address:	Home Address:

Subscribed and sworn before me this <u>2nd</u> day of <u>April</u> , 2019	 (Affiant)
(Notary Public) 	<u>Ron Price, Government Sales Manager</u> (Print name & title of affiant)
My Commission expires: <u>12/20/21</u>	(Corporate Seal)



OFFICIAL SEAL
PRIMA MARKOFF
MILWAUKEE, WISCONSIN
MILWAUKEE, WISCONSIN

OMNIA PARTNERS EXHIBITS
EXHIBIT G- NEW JERSEY BUSINESS COMPLIANCE

DOC #6

Certification of Non-Involvement in Prohibited Activities in Iran

Pursuant to N.J.S.A. 52:32-58, Offerors must certify that neither the Offeror, nor any of its parents, subsidiaries, and/or affiliates (as defined in N.J.S.A. 52:32 – 56(e) (3)), is listed on the Department of the Treasury's List of Persons or Entities Engaging in Prohibited Investment Activities in Iran and that neither is involved in any of the investment activities set forth in N.J.S.A. 52:32 – 56(l).

Offerors wishing to do business in New Jersey through this contract must fill out the Certification of Non-Involvement in Prohibited Activities in Iran here:

http://www.state.nj.us/humanservices/dfd/info/standard/fdc/disclosure_investmentact.pdf.

Offerors should submit the above form completed with their proposal.

THIS FORM COULD NOT BE LOCATED USING THE ABOVE LINK.

OMNIA PARTNERS EXHIBITS
EXHIBIT G- NEW JERSEY BUSINESS COMPLIANCE

DOC #7

NEW JERSEY BUSINESS REGISTRATION CERTIFICATE
(N.J.S.A. 52:32-44)

Offerors wishing to do business in New Jersey must submit their State Division of Revenue issued Business Registration Certificate with their proposal here. Failure to do so will disqualify the Offeror from offering products or services in New Jersey through any resulting contract.

<http://www.state.nj.us/treasury/revenue/forms/njreg.pdf>

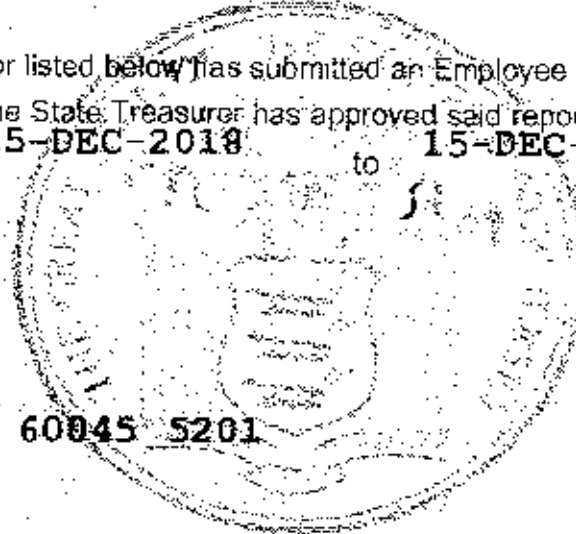
Certification 4424

CERTIFICATE OF EMPLOYEE INFORMATION REPORT
RENEWAL

This is to certify that the contractor listed below has submitted an Employee Information Report pursuant to N.J.A.C. 17:27-1.1 et. seq. and the State Treasurer has approved said report. This approval will remain in effect for the period of **15-DEC-2018** to **15-DEC-2021**

W. W. GRAINGER, INC.
100 GRAINGER PARKWAY
LAKE FOREST

IL 60045 5201



Elizabeth Maher Muoio

ELIZABETH MAHER MUOIO
State Treasurer



STATE OF NEW JERSEY BUSINESS REGISTRATION CERTIFICATE

Taxpayer Name: W, W. GRAINGER, INC.
Trade Name:
Address: 100 GRAINGER PKWY
LAKE FOREST, IL 60045-5201
Certificate Number: 0092081
Effective Date: August 08, 1946
Date of Issuance: August 14, 2008

For Office Use Only:
20080814162754681

OWNERSHIP OF GRAINGER STOCK

Security Ownership of Certain Beneficial Owners

The following table sets forth information, as of December 31, 2018, concerning any person known to Grainger to beneficially own more than 5% of Grainger's common stock, as reported on Schedule 13G or Schedule 13G/A. The information in the table and the related notes is based on statements filed by the respective beneficial owners with the SEC pursuant to Sections 13(d) and 13(g) under the Securities Exchange Act of 1934, as amended.

Name and Address of Beneficial Owner	Amount and Nature of Beneficial Ownership (1)	Percent of Class
The Vanguard Group 100 Vanguard Boulevard Malvern, PA 19355	5,878,035(2)	10.43%
Susan Slavik Williams 4450 MacArthur Blvd., Second Floor Newport Beach, CA 92660	4,808,443(3)	8.5%
James D. Slavik 4450 MacArthur Blvd., Second Floor Newport Beach, CA 92660	3,669,085(4)	6.5%
BlackRock, Inc. 55 East 52nd Street New York, NY 10055	3,372,604(5)	6.0%
Longview Partners (Guernsey) Limited(6) PO Box 559 Mill Court La Charroterie St Peter Port Guernsey GY1 6JG United Kingdom	3,155,394(6)	5.6%

- (1) Unless otherwise indicated, percentages calculated are based upon Grainger common stock outstanding as set forth in the statements on Schedule 13G or 13G/A filed by the respective beneficial owners with the SEC.
- (2) Based on information provided in a Schedule 13G/A filed on February 11, 2019, The Vanguard Group has sole voting power with respect to 57,070 shares, shared voting power with respect to 11,332 shares, sole dispositive power with respect to 5,810,814 shares, and shared dispositive power with respect to 67,221 shares. Vanguard Fiduciary Trust Company, a wholly-owned subsidiary of The Vanguard Group, Inc., beneficially owns 42,105 shares or .07% of the common stock outstanding of the Company as a result of its serving as investment manager of collective trust accounts. Vanguard Investments Australia, Ltd., a wholly-owned subsidiary of The Vanguard Group, Inc., beneficially owns 39,493 shares or .07% of the common stock outstanding of the Company as a result of its serving as investment manager of Australian investment offerings. The Schedule 13G/A certifies that the securities were acquired in the ordinary course of business and not with the purpose or effect of changing or influencing the control of Grainger.



2. Product

a. Provide a detailed written response illustrating how the products offered will meet the requirements of this solicitation. Offerors shall provide the proposed product lines that will meet the Product Requirements of this solicitation. Offerors shall identify and describe their MRO categories. For each proposed category, describe in detail and provide at a minimum the following types of information:

1. Identification and description of product categories offered

Grainger offers the broadest product breadth in the industry, with over 1.7 million products covering more than 32 MRO categories. Grainger's strategy is to distribute the most comprehensive line of MRO products and service categories and anything related to small, medium and large commercial, government and institutional customers. Critical to our approach is an offering of scale and breadth encompassing each segment noted below. We compete directly and emphatically with specialized distributors and manufacturers across the MRO market. We use a range of specialty suppliers for our sourcing offer including local and national product vendors. We continually evaluate products and services to remain relevant to our customers. We add products and suppliers on a daily basis. During the past 18 months we added more than 300,000 products in top categories such as safety, hardware, electrical, and cleaning.

The following chart displays the number of SKUs in each of the categories outlined in the Scope of the Request for Proposal with the additional categories we are offering

Product Requirement Category	#SKUs
Motors & Power Transmission	47,640
Electrical Supplies	61,930
Lighting	40,663
Tools	64,868
Measuring Tools & Test Instruments	12,710
Pneumatic	29,568
Machining & Cutting Tools	259,980
Material Handling, Storage & Packing	88,127
Welding	11,394
Fasteners & Adhesives	87,688
Lubricants, Sealants & Polishes	54,851
Safety & Security Supplies	240,651
Cleaning Equipment & Supplies	13,812
HVAC Supplies	39,436
Pumps & Plumbing	66,832
Emergency Preparedness	2,368
OTHER Categories Offered by Grainger	
Fleet and Vehicle Maintenance	23,653
Hardware	40,235
Office Supplies	11,400
Lab Supplies	70,035
Outdoor Equipment	8,168
Electronics and Appliances	5,704
Hospitality and Food Service	19,238

2. Identification and description of sub categories

Based on Grainger's category hierarchy and subcategory description, presented below are the subcategories for each required category listed in the RFP. Subcategories listed are representative and not all inclusive of available subcategories under each category.

a. **Motors & Power Transmission:** General, Definite Purpose and HVAC motors, gear motors, bearings, V-belts and accessories.

- DC Motors
- Definite Purpose AC Motors
- General Purpose AC Motors
- HVAC Motors
- Motor Supplies
- Pump Motors
- Replacement Parts
- Speed Controls, Encoders and Soft Starts
- Bearings
- Brakes and Clutches
- Bushings
- Chain and Tools
- Gearing
- Gearmotors
- Linear Motion
- Power Transmission Belts
- Replacement Parts
- Shaft Couplings, Collars, and Universal Joints
- Sheaves and Pulleys
- Speed Reducers
- Sprockets
- Tensioners and Tighteners
- Vibrators

b. **Electrical Supplies:** Distribution, controls, wire, cable, voice & data and supplies.

- Conduit
- Conduit Fittings
- Conduit Mounting
- Counters and Hour Meters
- Data and Communication
- Distribution
- Electrical Boxes
- Enclosures
- Encoders
- Extension Cords and Outlet Strips
- Fuses
- Ground Fault Protection
- Plugs and Receptacles
- Power Supplies
- Programmable Logic Controllers (PLC)
- Push Buttons
- Raceways
- Relays
- Replacement Parts
- Safety Switches
- Solar Panels and Accessories
- Solenoids
- Starters and Contactors
- Strain Relief
- Switches
- Temperature Controls
- Terminal Blocks
- Timers
- Transformers
- Voltage Regulation
- Wire and Cable
- Wire Connectors
- Wire Management
- Wireways

c. **Lighting:** Lamps, ballasts, fixtures, task lighting, flashlights and batteries.

- Ballasts
- Bulb and Lamp Recycling
- Emergency Lighting and Exit
- Lamps
- LED Rope and String Lights
- Lighting Controls and Control

- Signs
- Flashlights
- Hand and Portable Lamps
- Indoor Fixtures
- Indoor HID Fixtures
- Indoor LED Light Fixtures
- Job Site Lighting
- Systems
- Outdoor Area Fixtures
- Outdoor LED Light Fixtures
- Replacement Parts
- Task Lights
- Track and Recessed Lighting Fixtures
- Batteries

d. **Tools:** Hand, power, outdoor and automotive tools and tool storage

- Benders
- Carpet Tool Kits
- Clamps
- Communications Tools
- Crimping Tools
- Cutting Tools
- Drywall and Plastering Tools
- Electrical Tools
- Files
- Hammers and Striking Tools
- Hand Saws and Sawhorses
- Hand Tool Kits
- Impact Sockets and Bits
- Inspection and Retrieving Tools
- Marking Tools
- Masonry, Concrete and Tile Tools
- Measuring and Layout Tools
- Pliers
- Plumbing Equipment
- Plumbing Tools
- Prying Tools
- Pullers and Separators
- Punches, Chisels, and Hand Drills
- Cordless Tools
- Demolition Tools and Equipment
- Drain Cleaning Equipment
- Drilling Accessories
- Fastening Tools and Accessories
- Finishing Tools
- Heat Guns
- Masonry
- Pipe Threading and Grooving Equipment
- Power Drills
- Power Saws and Accessories
- Power Shears
- Replacement Parts
- Routers
- Tool Storage
- Replacement Parts
- Screwdrivers and Nut Drivers
- Sockets and Bits
- Specialty Safety Tools
- Staplers, Tackers, and Accessories
- Tool Storage and Transfer Tanks
- Vises
- Wrenches

e. **Measuring Tools & Test Instruments:** Calipers, gauges, inspection, micrometers and multimeters

- Air Movement
- Asphalt Testing
- Automotive Testing
- Combustion Testing
- Concrete Testing
- Data Recording
- Electrical Power Testing
- Electronic/Bench Testing
- Indoor Air Quality
- Nonelectrical Properties Testing
- Pavement Quality
- Pressure and Vacuum Measuring
- Process Monitoring
- Replacement Parts
- Temperature and Humidity Measuring

f. **Pneumatic:** Pneumatic tools and system components, air compressors and hydraulics.

- Air Compressor Accessories
- Pneumatic Hoses

- Air Compressors and Vacuum Pumps
- Compressed Air Treatment
- Distribution Equipment
- Hose and Cable Reels
- Hose Clamps
- Pneumatic Motors
- Pneumatic System Components
- Pneumatic Tools
- Pneumatic Tube Fittings
- Pneumatic Valves
- Replacement Parts

g. Machine & Cutting Tools: Drill bits, taps, dies, blades, counterbores, countersinks and abrasives.

- Cutting Tool Blanks
- Drilling and Holemaking
- Drilling Tools
- Finishing Supplies
- Indexable Inserts
- Indexable Tools
- Lathe Tool Posts and Tool Holders
- Machine Tool Accessories
- Machinery
- Machining Supplies
- Metalworking Fluids
- Milling
- Precision Measuring Tools
- Replacement Parts
- Shop Supplies
- Threading
- Tool Holders and Accessories
- Turning Tools
- Abrasive Blasting
- Abrasive Brushes and Wheel Kits
- Abrasive Dressing Products
- Abrasive Rolls and Kits
- Abrasive Sharpening Stones
- Cut-Off and Grinding Wheels
- Deburring Tools
- Flap Wheels
- Mounted Points and Kits
- Polishing
- Replacement Parts
- Sanding Belts and Kits
- Sanding Discs and Kits
- Sanding Hand Pads and Sponges
- Sandpaper and Kits
- Specialty Abrasives and Kits
- Surface Conditioning Wheels
- Tumblers and Media

h. Material Handling, Storage & Packing: Ladders, holsts, shelving, storage, furniture, packaging, casters, cart, trucks and drums.

- Bags and Bag Accessories
- Below-the-Hook Lifting Accessories
- Bicycles and Scooters
- Cabinets
- Cargo Control
- Carton Staplers and Case Sealers
- Cartons and Mailers
- Casters and Wheels
- Chain and Chain Accessories
- Conveyors
- Cranes and Festoon Equipment
- Dock Equipment
- Dollies and Movers
- Drums and Drum Handling Equipment
- Forklifts and Forklift Attachments
- Furniture
- Office Furniture
- Organization and Storage
- Outdoor Furniture
- Indoor Furnishings
- Library and School Furniture
- Beds, Cribs and Mattresses
- Lifting Equipment
- Lifting Hardware
- Lifting Magnets and Suction Cup Lifters
- Lockers
- Mobile Utility and Tool Carts
- Mounts and Vibration Control
- Moving and Storage Bags
- Office and Medical Carts
- Packaging Tape Dispensers and Equipment

- Hand Trucks
- Heat Activated Shrink Wrap and Equipment
- Hoists and Trolleys
- Hoppers and Cube Trucks
- Ladders, Platforms and Scaffolding
- Replacement Parts
- Retail Carts and Trucks
- Rigging and Lifting Slings
- Stretch Wrap and Stretch Wrap Equipment
- Structural Framing Systems
- Structures and Sheds
- Utility Carts
- Winches
- Wire Rope and Fittings
- Pallet Jacks and Pallet Moving Equipment
- Protective Packaging and Accessories
- Ropes and Rope Supply
- Scales and Scale Accessories
- Shelving and Storage Racks
- Shipping Labels and Accessories
- Shipping Supplies
- Shop Furniture
- Stock Picking and Putaway Carts
- Storage Bins and Containers
- Storage Carts and Transport Trucks
- Strapping and Strapping Equipment
- Workbenches and Accessories

i. **Welding:** Welding equipment and supplies

- Arc Cutting and Gouging
- Filler Metals
- Fume Extractors and Accessories
- Gas Welding Equipment and Accessories
- MIG Welding and Accessories
- Multiprocess And Engine Driven Welders And Accessories
- Plasma Cutting And Accessories
- Replacement Parts
- Soldering
- Spot Welding And Accessories
- Stud Welding And Accessories
- Submerged Arc Welding
- Thermoplastic Welding
- TIG Welding And Accessories
- Weld Cleaning
- Welding Cables Grounds And Accessories
- Welding Chemicals
- Welding Ovens and Accessories
- Welding Safety Equipment
- Welding Supplies
- Welding Tables and Accessories
- Stick Welding And Accessories

j. **Fasteners & Adhesives:** Nuts, bolts, washers, screws, hooks, flat stock, raw materials (metal, rubber, plastic), glue and cement.

- Anchors
- Bolts
- Hardware
- Hooks
- Key Stock
- Lanyards
- Manuals
- Measuring Equipment
- Nails
- Nuts
- Pins
- Retaining Rings
- Rivets
- Rods and Studs
- Socket Screws and Set Screws
- Spacers and Standoffs
- Staples
- Thread Insert
- Washers
- Adhesives and Glues
- Caulks, Sealants, and Fillers
- Concrete, Asphalt and Masonry
- Dispensing Guns
- Putties
- Replacement Parts
- Tapes
- Threadlockers and Gasket Sealants

- Screws

- k. **Lubricants, Sealants & Paint:** Grease, oil, penetrates sealants, caulk and paint.

- Automotive Paints and Coatings
- Brushes, Rollers, and Trays
- Exterior Paints and Stains
- Interior Paints and Stains
- Paint and Wallpaper Tools
- Paint Booths and Accessories
- Paint Mixers, Shakers, and Accessories
- Paint Sprayers and Accessories
- Replacement Parts
- Specialty Paints, Coatings, and Additives
- Spray Paints and Primers
- Surface Protection and Dust Barriers

- l. **Safety & Security Supplies:** Spill containment, storage, fire protection, person protective equipment, instrumentation, signs, labels, tags and security

- Arc Flash Protection
- Asbestos Abatement
- Confined Space Equipment
- Disposable and Chemical Resistant Clothing
- Emergency and Exam Room Supplies
- Emergency Eye Wash and Shower Equipment
- EMT and Rescue Supplies
- Ergonomics
- Exam Room Furnishings
- Eye Protection and Accessories
- Face Protection
- Fall Protection
- Fire Fighting Clothing and Accessories
- Fire Protection
- First Aid and Wound Care
- Flame Resistant and Arc Flash Clothing
- Footwear and Footwear Accessories
- Gas Detection
- Gloves and Hand Protection
- Head Protection
- Hearing Protection
- Identification Products
- IV Supplies
- Lockout Tagout
- Matting
- Medical Diagnostics and Monitoring Equipment
- Access Barriers and Crowd Control
- Detectors, Scanners, and Accessories
- Doors and Windows
- Key Control & Identification
- Mailboxes
- Padlocks
- Police and EMT Uniforms
- Replacement Parts
- Safes
- Security Alarms and Warnings
- Security Management and Law Enforcement
- Self Defense
- Specialty Locks
- Two Way Radios and Accessories
- Video Surveillance
- Portable Coolers and Beverages
- Rainwear
- Rehabilitation and Durable Medical Equipment
- Replacement Parts
- Respiratory
- Safety Alarms and Warnings
- Safety Storage
- Signs
- Spill Control Supplies
- Traffic Safety
- Training
- Water Safety
- Workwear
- Medical Oxygen Delivery and

Equipment

m. **Cleaning Equipment & Supplies:** Chemicals, equipment, restroom, paper, waste containers, cleaning.

- Brooms, Brushes, and Dust Pans
- Cleaning Chemicals
- Cleaning Equipment and Vacuum Cleaners
- Dust Mops, Dusters, and Cleaning Pads
- Floor Care
- Furniture Care
- Janitorial Carts and Supply Holders
- Odor Control
- Paper Products and Dispensers
- Personal Care Products
- Rags and Wipes
- Receptacles and Containers
- Recycling Equipment
- Replacement Parts
- Restroom Equipment
- Trash Bags
- Wet Mops, Squeegees, and Buckets

n. **HVAC Supplies:** Controls, heaters, air conditioning, air treatment, fans, ventilators and blowers

- A/C Refrigeration and Accessories
- Air Conditioners and Accessories
- Air Filters
- Air Treatment
- Central Equipment
- Cooling Fans and Air Circulators
- Duct Fans and Accessories
- Ductwork, Venting, Fittings and Caps
- Electric Heaters and Accessories
- Electric Process Heaters and Accessories
- Exhaust Fans
- Fan Blades and Propellers
- Gas Heaters and Accessories
- Hot Water Heating and Supplies
- HVAC Controls and Thermostats
- HVAC Test Instruments
- Industrial Blowers and Accessories
- Oil and Kerosene Heaters and Accessories
- Oil Burners and Accessories
- Refrigeration Test Equipment
- Replacement Parts
- Roof Ventilators
- Roofing Repair Supplies
- Shutters, Dampers, and Louvers
- Specialty Fans and Accessories
- Specialty Heaters
- Tubeaxial Fans and Accessories
- Ventilation Equipment and Supplies

o. **Pumps & Plumbing:** Submersible, centrifugal, water system and positive displacement pumps, pipe, valves, fittings, heaters, coolers, filtration and faucets.

- Bathroom Hardware
- Buriable Gas
- Ceiling Tiles and Accessories
- Check Valves and Backflow Preventers
- Drains
- Faucets
- Filtration
- Fixtures
- Aeration
- Centrifugal Pumps
- Chemical Pumps
- Circulating Pumps
- Condensate Pumps
- Coolant Pumps
- DEF Pumps and Pump Systems
- Diaphragm Pumps
- Drum and Barrel Pumps

- Float Valves and Accessories
- Flow Control Valves
- Flush Valves
- Garbage Disposals and Accessories
- Gas and Water Line Connectors
- Gaskets
- Hose Bibs and Hydrants
- Hoses
- Insulation
- Liquid Level Gauges and Sight Indicators
- Pipe and Test Plugs
- Pipe and Tubing
- Pipe Fittings and Couplings
- Pond Aeration
- Pressure and Temperature Control Valves
- Replacement Parts
- Rotary, Swivel and Expansion Joints
- Shut-Off Valves
- Sinks and Wash Fountains
- Solenoid Valves and Coils
- Strainers
- Toilets/Urinals
- Tube Fittings
- Electronics Cooling
- Engine Driven Pumps
- Filtration
- Flexible Impeller Pumps
- Fuel and Oil Transfer Pumps
- Machine Tool and Parts Washer Pumps
- Marine and RV Pumps
- Piston/Progressive Cavity/Roller Spray
- Pond Accessories
- Pool and Spa Pumps
- Pump Accessories
- Pump Controls
- Replacement Parts
- Rotary Pumps
- Sump, Effluent and Sewage Pumps
- Test Pumps
- Well Pumps
- Tubs and Showers
- Valve Actuators, Enclosures, and Accessories
- Waste Water Hangers
- Water Coolers, Dispensers and Fountains
- Water Heaters
- Water Treatment

p. Emergency Preparedness: Sandbags, first-aid supplies, disaster recovery products etc.



- Sandbags
- First-aid Supplies
- Disaster Recovery Products
- Incident Command and Triage Supplies
- Field Desks
- Earthquake Safety Devices
- Off-Grid Energy Equipment and Accessories
- Decontamination Shower Rinsing Wands and Shower Heads
- Whistles
- Emergency Water and Food Rations
- Emergency Lightstick Stations
- Decontamination Shower Supply Hoses
- Emergency Lightstick Station Accessories
- Decontamination Shower Decks and Elevation Grids
- Decontamination Shower Water Collection
- Decontamination Showers
- Emergency Response Cots and Beds

Other Emergency Preparedness Products can be found throughout Grainger's General Catalog. Communities across the US experience severe disasters. Grainger recognizes that Emergency Preparedness products, services and solutions are of extreme value. Grainger provides a broad and robust emergency response products and services that are available when needed. A summary is presented in the Value Add section.

PRODUCTS
Beyond the CATALOG

q. Other Categories Offered by Grainger

- i. Sourcing:** Grainger's Sourcing Team procures facilities maintenance products and services beyond the Grainger catalog. With access to more than 5 million products and more than 16,000 national and local suppliers, the team provides a total solution for **ALL 32 MRO categories and associated sub-categories** to acquire infrequent and low demand items. Grainger has business relationships with manufacturers critical to Member operations.

ii. Fleet and Vehicle Maintenance

- Auto Body Tools
- Automotive Chemicals
- Automotive Cleaning/Appearance
- Automotive Diagnostics and Inspection
- Automotive Electrical
- Automotive Exterior
- Automotive Interior
- Automotive Lifting Tools
- Automotive Lifting/Garage Equipment
- Automotive Lubricants
- Automotive Maintenance Tools
- Automotive Mechanical
- Automotive Towing
- Replacement Parts
- Tire and Wheel
- Vehicle Lighting

iii. Hardware

- Braces and Brackets
- Door Hardware
- Door Locks and Deadbolts
- Drawer and Cabinet Hardware
- Electromagnetic Locking Systems
- Garage Door Openers
- Hardware Supplies
- Keyless Access Locks
- Latches, Hasps, and Hinges
- Magnets and Magnetic Strips
- O-Rings and O-Ring Kits
- Replacement Parts
- Springs
- Wall and Hand Rail Hardware
- Window Hardware

iv. Office Supplies

- Audio Visual Equipment
- Binders and Clipboards
- Boards and Easels
- Business Cases
- Calendars and Planners
- Clips, Push Pins, and Rubber Bands
- Clocks and Time Clock Systems
- Computer Supplies and Media
- Document Covers, Displays, and Frames
- File Folders and Boxes
- Office Organizers
- Office Paper and Notebooks
- Replacement Parts
- Retail Supplies
- Stamps and Ink Pads
- Staplers, Tape Dispensers, and Hole Punches
- Writing and Correction
- Laminating and Binding Equipment
- Office Cleaners
- Office Machines and Calculators
- Flags, Flag Poles, and Accessories
- Ink and Toner

v. Lab Supplies

- Agricultural Testing
- Chromatography
- Lab Chemicals
- Lab Consumables
- Lab Diagnostics
- Lab Equipment
- Lab Filtration
- Lab Fume Hoods and Accessories
- Lab Furniture
- Lab Instruments
- Lab Ovens, Heating and Refrigeration
- Lab Utensils
- Labware
- Material Testing Equipment
- Microbiology and Molecular Biology Supplies
- Particle Sizing Physical Test Equipment and Accessories
- Replacement Parts
- Soil Testing
- Water Quality and Purification
- Water Testing Equipment and Meters
- Lab Storage and Transport
- Laboratory Education and Training

vi. Outdoor Equipment

- Camping Equipment
- Concrete Mixing and Preparation
- Crop, Nursery, and Landscaping
- Cutting and Pruning Tools
- Electrical Generators
- Engines
- Fencing and Fencing Hardware
- Forestry
- Hoses and Sprinkler Systems
- Insect and Pest Control
- Lawn Sweepers, Rollers and Aerators
- Replacement Parts
- Shovels, Tampers, and Digging Tools
- Snow and Ice Removal
- Soil Treatment and Weed Control
- Sprayers and Spreaders
- Temporary Outdoor Structures and Accessories
- Wheelbarrows and Wheelbarrow Accessories
- Power Brushes, Yard Vacuums and Leaf Blowers
- Pressure Washers and Accessories
- Rakes and Cultivating Tools
- Mowers and Trimmers

vii. Electronics and Appliances

- Appliances
- Communications
- Electronics
- Intercoms and Speakers
- Replacement Parts

viii. Hospitality and Food Service

- Bed, Bath and Table Linens
- Beds, Cribs and Mattresses
- Exercise Equipment
- Flooring
- Food Processing
- Food Service Apparel
- Food Service Appliances and Equipment
- Food Service Concession
- Food Service Cookware and
- Food Service Tableware, Bar, and Buffet
- Hospitality Uniforms and Workwear
- Indoor Furnishings
- Laundry Supplies and Equipment
- Library and School
- Luggage Carts and Racks
- Pool and Spa Equipment
- Recreational Games
- Food Service Snack Foods and Condiments

- Preparation
- Food Service Disposables and Dispensers
- Food Service Storage and Transport
- Team Sports Equipment
- Equipment Replacement Parts

3. Identification and description of manufacturers within each sub category

Grainger is proud to offer products from brand-name and specialized industry leading manufacturers. Manufacturers and Suppliers listed are representative of each category and not all inclusive of our 5,200 catalog manufacturers.

a. Motors & Power Transmission

- | | | |
|-------------------|----------------------|-----------------|
| ✓ Century | ✓ Schneider Electric | ✓ Contitech |
| ✓ Marathon Motors | ✓ Fasco | ✓ Ntn |
| ✓ Weg | ✓ Genteq Tb Wood's | ✓ Ruland |
| ✓ Baldor Electric | ✓ Tsubaki | ✓ Manufacturing |
| ✓ Arnetek Lamb | ✓ Vibco | ✓ Skf |
| ✓ Leeson | ✓ Continental | ✓ Duff-Norton |
| ✓ Dart Controls | ✓ Sealmaster | ✓ Bessey |

b. Electrical Supplies

- | | | |
|------------------|----------------------|-----------|
| ✓ Square D | ✓ Tripp Lite | ✓ Panduit |
| ✓ Hubbell Wiring | ✓ Eaton | ✓ Omron |
| ✓ Device-Kellems | ✓ Southwire Company | ✓ Carol |
| ✓ Eaton Busmann | ✓ Schneider Electric | |

c. Lighting

- | | | |
|---------------------|-------------------|-----------------|
| ✓ GE Lighting | ✓ Philips | ✓ Lutron |
| ✓ Lithonia Lighting | ✓ Recyclepak | ✓ Shat-R-Shield |
| ✓ Advance | ✓ Light Efficient | ✓ Duracell |
| ✓ Streamlight | ✓ Design | ✓ Energizer |
| | ✓ Pelican | |

d. Tools

- | | | |
|---------------|-------------------|-----------------------|
| ✓ Proto | ✓ Pacific Handy | ✓ Makita |
| ✓ Ridgid | ✓ Cutter, Inc | ✓ Bosch |
| ✓ Klein Tools | ✓ Sk Professional | ✓ Jet |
| ✓ Stanley | ✓ Tools | ✓ Morse |
| ✓ Jobox | ✓ Knipex | ✓ Husqvarna |
| ✓ Greenlee | ✓ Milwaukee | ✓ Lenox |
| ✓ Channellock | ✓ Dewalt | ✓ Baileigh Industrial |
| | ✓ Ridgid | |

e. Measuring Tools & Test Instruments

- | | | |
|------------|---------------------|-------------|
| ✓ Fluke | ✓ Amprobe | ✓ Megger |
| ✓ Extech | ✓ Dwyer Instruments | ✓ Traceable |
| ✓ Flir | ✓ Winters | ✓ Tsi Alnor |
| ✓ Ashcroft | | |

f. Pneumatic

- | | | |
|------------------|---------------------|-----------------|
| ✓ Ingersoll Rand | ✓ Gast | ✓ Legris |
| ✓ Reelcraft | ✓ Chicago Pneumatic | ✓ Guardair |
| ✓ Aro | ✓ Wilkerson | ✓ Fuji Electric |
| ✓ Parker | | |

g. Machine & Cutting Tools

- | | | |
|--------------------|----------------|-------------------------|
| ✓ Chicago-Latrobe | ✓ Cleveland | ✓ 3M Cubitron II |
| ✓ Mitutoyo | ✓ Irwin Hanson | ✓ Dewalt |
| ✓ Starrett | ✓ Jet | ✓ United Abrasives-Salt |
| ✓ Cle-Line | ✓ Norton | ✓ Ballotini |
| ✓ Widia Gtd | ✓ Weiler | ✓ Arc Abrasives |
| ✓ Sandvik Coromant | ✓ OSG | ✓ Merit |
| ✓ Scotch-Brite | ✓ 3M | |

h. Material Handling, Storage & Packing

- | | | |
|--------------|--------------|---------------------|
| ✓ Rubbermaid | ✓ Cotterman | ✓ Hallowell |
| ✓ Werner | ✓ Durham | ✓ Strong Hold |
| ✓ Akro-Mils | ✓ Harrington | ✓ Husky Rack & Wire |
| ✓ Tensco | | |

i. Welding

- | | | |
|--------------------|---------------|---------------|
| ✓ Miller Electric | ✓ Steiner | ✓ Weller |
| ✓ Lincoln Electric | ✓ Bernzomatic | ✓ Magnaflux |
| ✓ Victor | ✓ Techspray | ✓ Worthington |
| ✓ Harris | | |

j. Fasteners & Adhesives

- | | | |
|------------------------|---------------------|---------------|
| ✓ Red Head | ✓ Heli-Coil | ✓ Bostitch |
| ✓ Dewalt | ✓ Mkt Fastening | ✓ Pop Avdel |
| ✓ Engineered By Powers | ✓ Tapcon | ✓ Foreverbolt |
| ✓ Ken Forging | ✓ Tamper-Pruf Screw | |

k. Lubricants, Sealants & Paint

- | | | |
|------------------|-----------|---------------------|
| ✓ Rust-Oleum | ✓ Binks | ✓ Krylon Industrial |
| ✓ Polar Plastics | ✓ Rae | ✓ Sunnyside |
| ✓ Wooster | ✓ Premier | ✓ Pratt & Lambert |
| ✓ Graco | | |

l. Safety & Security Supplies

- | | | |
|---------------------|------------------------|-----------------|
| ✓ Ansell | ✓ Miller | ✓ Motorola |
| ✓ 3m | ✓ Notrax | ✓ Master Lock |
| ✓ Brady | ✓ 3m Dbi-Sala | ✓ 5.11 Tactical |
| ✓ Microflex | ✓ Garrett Metal | ✓ Mr. Chain |
| ✓ Dupont Mcr Safety | ✓ Detectors | ✓ BANNER Stakes |
| ✓ Msa | ✓ Tensabarrier | ✓ Tydenbrooks |
| ✓ Honeywell | ✓ Salisbury Industries | |
| | ✓ Retractable-Belt | |

m. Cleaning Equipment & Supplies

- | | | |
|-------------------|---------------|----------------|
| ✓ Georgia-Pacific | ✓ Ability One | ✓ 3m |
| ✓ Rubbermaid | ✓ Diversey | ✓ CRC |
| ✓ Gojo | ✓ Purell | ✓ Simple Green |
| ✓ Wypall | | |

n. HVAC Supplies

- | | | |
|--------------|-----------------|--------------------|
| ✓ Friedrich | ✓ Movincool | ✓ Qmark |
| ✓ Air King | ✓ Power Breezer | ✓ Johnson Controls |
| ✓ Honeywell | ✓ Nu-Catgon | ✓ Fostoria |
| ✓ Frigidaire | | |

o. Pumps & Plumbing

- | | | |
|--------------|-------------------|-------------------|
| ✓ Sloan | ✓ Watts | ✓ Technology |
| ✓ Armstrong | ✓ Apollo | ✓ Bell & Gossett |
| ✓ Redhat | ✓ Little Giant | ✓ Fill-Rite |
| ✓ Elkay | ✓ Zoeller | ✓ Liberty Pumps |
| ✓ Parker | ✓ Aro | ✓ Sandpiper |
| ✓ Zurn | ✓ Goulds Water | ✓ Finish Thompson |
| ✓ Rheem-Ruud | ✓ Chicago Faucets | ✓ Flint & Walling |

p. Emergency Preparedness *

- | | | |
|--------------------|----------------------|----------------|
| ✓ Medsource | ✓ Kamp-Rite Tent Cot | ✓ Dqe, Inc. |
| ✓ Ultratech | Inc | ✓ Chemlight By |
| ✓ Justrite | ✓ Meal Kit Supply | Cyalume |
| ✓ Fsi | ✓ Pelican | Technologies |
| ✓ Quakehold' | ✓ Dms | ✓ Snaplight By |
| ✓ Classic Plastics | ✓ Biolite | Cyalume |
| Corp | ✓ Asp | Technologies |
| ✓ Surepak | | ✓ Texpport |

i. Sourcing:

In 2018, Grainger engaged 16,000 sourcing suppliers to satisfy customer needs. To see an example of the wide variety and manufactures please see **1 Grainger Sourcing** in the Appendix.

ii. Fleet and Vehicle Maintenance

- | | | |
|-------------------|--------------------|-------------|
| ✓ Baldwin Filters | ✓ Buyers Products | ✓ Peak |
| ✓ CRC | ✓ Associated Equip | ✓ Reese |
| ✓ OTC | ✓ 3M | ✓ Valvoline |
| ✓ Gray | | |

III. Hardware

- | | | |
|---------------|------------------|--------------------|
| ✓ Len | ✓ Kaba | ✓ Velcro Bran |
| ✓ Norton Door | ✓ Schlage | ✓ Trilogy By Alarm |
| Closers | ✓ National Guard | Lock |

- ✓ Rockwood
- ✓ Yale

- ✓ Sargent

iv. Office Supplies

- ✓ Quartet
- ✓ HP
- ✓ Sharpie
- ✓ Nylglo

- ✓ Ghent
- ✓ Ability One
- ✓ Best-Rite

- ✓ Balt
- ✓ Saunders
- ✓ Tough-Text

v. Lab Supplies

- ✓ Labchem
- ✓ Dynalon
- ✓ American Blotech
Supply

- ✓ Spectrum
- ✓ Exttech
- ✓ Oakton
- ✓ Qompak

- ✓ Techspray
- ✓ Branson
- ✓ SP Scienceware

vi. Outdoor Equipment

- ✓ Generac
- ✓ Premiere
- ✓ Mi-T-M
- ✓ Honda

- ✓ Echo
- ✓ Chapin
- ✓ Dewalt

- ✓ Ariens
- ✓ Snowex
- ✓ Briggs & Stratton

vii. Electronics and Appliances

- ✓ RCA
- ✓ Sharp

- ✓ Frigidaire
- ✓ Streamlight
- ✓ LG Electronics

- ✓ Speco Technologies
- ✓ Peerless
- ✓ Ritron

viii. Hospitality and Food Service

- ✓ Dixie
- ✓ Hirsh
- ✓ Bevco

- ✓ Rubbermaid
- ✓ Dart

- ✓ Cortech
- ✓ OFM Inc.
- ✓ Balt

- b. What is the total number of products offered in your catalog? Are all catalog products stocked in your distribution warehouses?

Grainger offers customers over 1.7 million products provided from more than 5,200 key suppliers covering over 32 MRO categories. Products are strategically stocked across the United States in our Grainger owned and operated 14 state-of-the-art distribution centers, 250 branches, or through managed inventory at a customer location. The DC network stocks approximately 650K of the most popular fast moving items.

While not all products are currently stocked in our DC's, Grainger will meet the City of Tucson's requirements. Grainger's supply chain technology enables each branch to customize their inventory to meet local customer demands. Grainger brings together particular customer demand, sources of supply, and Grainger's distribution operations. The objective of Grainger's supply chain is to deliver product same or next day after it's ordered.

c. How are green products identified in your catalog? Online ordering?

Catalog Green Product Identification: The Grainger catalogs include designators of Green Products or EPP certifications, as illustrated below.

9 1/2" x 10 1/2"	250	3 1/2"	Brown	Tough Guy	88C433	88C409	10
9 1/2" x 10 1/2"	250	3 1/2"	White	Georgia-Pacific	2212014	89FK82	8
10 1/2" x 13 1/2"	200	3 1/2"	White	Georgia-Pacific	20241	40J76	2
10 1/2" x 13 1/2"	240	3 1/2"	White	Georgia-Pacific	25190	20227	3
10 1/2" x 13 1/2"	2100	3 1/2"	White	Tough Guy	440K96	448K96	2
10 1/2" x 13 1/2"	120	3 1/2"	White	Georgia-Pacific	23000	31899	12
10 1/2" x 13 1/2"	200	3 1/2"	White	Georgia-Pacific	2112014	89FK91	3
9 1/2" x 10 1/2"	250	3 1/2"	White	Georgia-Pacific	20904	50W94	16
9 1/2" x 10 1/2"	250	3 1/2"	Brown	Georgia-Pacific	21509	40J76	18
10 1/2" x 9 1/2"	250	3 1/2"	Brown	Tough Guy	88P066	88P066	15

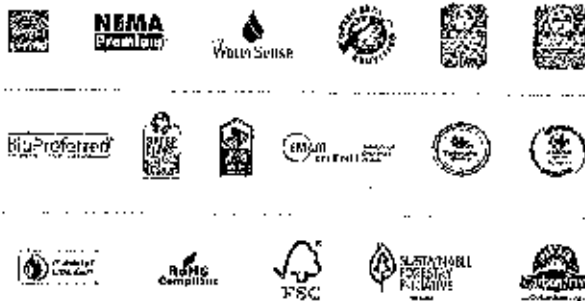
* Meet EPA guidelines for post-consumer recycled fiber content. † Green Seal GS-1 Standard Certified

Grainger uses specific designators in our hard copy catalog to identify green products

Online Green Product Identification: The City of Tucson and OMNIA Members can easily identify environmentally preferable products on Grainger.com. When searching for products simply look for the Green Leaf icon. This indicates that the select product has a UL validated certification and/or attribute. On Grainger.com members can filter any product search results to view environmentally preferable options.



Grainger provides the City of Tucson and OMNIA Members with the ability to shop for all certified products by clicking the certification logo provided on the grainger.com/green website. End users can also narrow search results to identify environmentally preferable certifications and attributes that meet their specific requirements. All EPP products on Grainger's shelves will have EPP product labels.










GREEN CERTIFICATION	
<input type="checkbox"/>	Design Green Construction (DGC) (10/11)
<input type="checkbox"/>	ENERGY STAR (1/04)
<input type="checkbox"/>	Federal Greening the Government (FGC) Certified (02/11)
<input type="checkbox"/>	GREENGUARD Certified (02/11)
<input type="checkbox"/>	GREENGUARD Gold Certified (02/11)
<input type="checkbox"/>	GREENALP (Green Rated) (11/11)
<input type="checkbox"/>	GREENBOOK Advantage Certified (07/11)
<input type="checkbox"/>	UL Environment Claims Validation (11/11)
<input type="checkbox"/>	USDA Certified Biobased Product (11/11)
<input type="checkbox"/>	WaterSense Approved (11/11)

The City of Tucson and OMNIA Members can narrow their search results by checking the environment-tally preferable certification and attribute they are searching.

d. Do you offer "Private Line" products? Please describe.

Yes, Grainger offers 151,000 SKU's, across several brands in our private label offering. These brands include Air Handler, Condor, Westward, Dayton, LumaPro, Speedaire, and Tough Guy.

Private Brand	Products
	Air Filtration Products: Air Filter Frames, Air Filters, Fan Shrouds, Paint Booth Liner Paper, Specialty Filtration
	Personal Protective Equipment: Earplugs, Eyewear Side Shields, Face Shields, Gloves, Hard Hat Liners, Headgear, High-Visibility Apparel, Protective Clothing, Rainwear, Safety Glasses, Safety Goggles, Dust Masks, Safety Footwear
	Industrial Hand Tools: Tool Storage, Master Tool Sets, Mechanics Tools, Hand Tools, Tool Trunkmans, Stationary Power Tools, Pneumatics, Fleet Vehicle Maintenance, Life Equipment, Precision Measurement, Shop Supplies, Outdoor Equipment, Safety
	Electromechanical and Material Handling: Motors, Power Transmission, HVAC, Pumps, Vacuums, Battery Chargers, Dual Collectors, Stationary Tools, Pneumatics, Relays, Hand Trucks, Carts, Pallet Trucks, Lifts, Winches
	Lighting and Fixtures: Lamps, Ballasts, Desk Lights, Dock Lights, Flashers, Flashlights, Jobsite Lighting, Fixtures, Machine Tool Lights, Magnifier Lights, Motion Sensors, Portable Lighting, Recessed Lighting, Task and Track Lighting
	Pneumatics: Abrasive Blasters, Air Compressors and Accessories, Air Dryers, Low Oil Monitors, Compressor/Generators, Moisture Dryers, Dry Air Systems, Hose Reels, Oil Filters, Spray Guns and Accessories
	Janitorial Supplies: Cleaning Chemicals, Cleaning Supplies, Hand and Personal Hygiene, Restroom Equipment, Waste Containers and Liners

Quality - The quality of Grainger's Private Brand offering meets or exceeds those of national brands. Products with the Grainger Choice designation are continually evaluated by Grainger product managers and engineers for dependability and durability to ensure performance.

Value - Private Brands help The City of Tucson and OMNIA Members save time and money. Most items are stocked in Grainger's distribution network and are exclusive to Grainger. The Grainger warranty promise is fully applicable.

Selection - From safety supplies, hand tools, motors to material handling, pneumatics and cleaning products, The City of Tucson and OMNIA Members will find a strong and diverse selection of Private Brand products.

e. Submit all information that will aid the City in evaluating your proposal.

Grainger is offering an innovative solution aimed at benefiting the City of Tucson, OMNIA and the Participating Public Agencies. Our offer includes but is not limited to meaningful benefits, a newly revised incentive program, an advanced technology driven supply chain, and solutions tailored for the Government Sector.

Grainger's contract solution benefits the City of Tucson, OMNIA Members and Participating Public by:

- A **dedicated** Public Sector Sales team for the City of Tucson and OMNIA Members whose purpose, training, and solutions public agency's expectations for compliance, value, and service.
- A competitive price offer covering all Grainger categories including a newly revised incentive program that reaches all aspects of the City of Tucson and OMNIA member operations

- A comprehensive reporting model for Government customers aligned to specific requirements across acquisition, operations and audit.
- A National core list consisting of approximately 2,000 frequently purchased items by cities, counties and education customers
- A National functional alternative SKU list parallel to the market basket offered to all participating agencies.
- City of Tucson and OMNIA member **Custom Core List**
- Distributor Alliance Program for local small business participation
- Experience with and expertise and knowledge of the City of Tucson.
- Extensive product line and related services of over 1.7 million SKUs covering 32 MRO categories with \$1.3 billion available inventory
- Over 16,000 sourcing suppliers to meet specialty needs for items not offered in Grainger's catalog
- Ongoing engagement with the City of Tucson personnel to address contract expectations, changing priorities, and highlight new MRO products and innovative solutions Same day / next day product shipping with standard Pre-Paid Freight /
- A physical presence in the state of Arizona since 1954, approximately 880 Grainger employees live and work in Arizona.

Grainger Specialized Government Solutions | From state agencies, education, and local municipalities, Grainger has built key solutions that go beyond MRO including: Department of Transportation, Corrections, Law Enforcement, Firefighting, Emergency Medical Services, and Waterworks.

Department of Transportation and Public Works: Grainger has products and solutions compliant with the Federal Motor Carrier Safety Regulations and offers HAZMAT online courses to DOT shipping labels and handbooks. Our solutions increase productivity, reduce maintenance backlog and increase the lifespan of your equipment and other assets.



Corrections: Grainger offers food trays, uniforms and mattresses, metal detectors, security cameras, energy-efficient solutions, and personal protective equipment.

Law Enforcement: Grainger offers thousands of items including tactical vests, cutaway armor, carrier vests and specific body part protective armor.

Firefighting: Grainger offers firefighter gear, search and rescue equipment, and fire station essentials that meet or exceed industry standards. Grainger's After-Hours Emergency Services help emergency service agencies get exactly what they need.

Emergency Medical Services: Grainger offers an extensive selection of EMS and rescue supplies designed to help comfort, manage and transfer patients during

emergency situations, and bariatric boards, stretcher and first aid cots, immobilizers, trauma kits as well as CPR masks to help you safely and efficiently transport patients.

Waterworks: Grainger offers pumps, testing equipment and meters to blowers, lab supplies and personal protective equipment, we've got top-quality items to help you maintain your critical waterworks infrastructure. Solutions include Security, Inventory Management, Energy Efficiency, and Emergency Preparedness.



Distribution Capabilities | Tucson and OMNIA Members product orders are available for immediate pick-up, same-day shipment, or same-day delivery. Grainger's standard operations encompass the following capabilities:

1. **On-hand Inventory:** Over \$1.3 billion in on-hand inventory immediately available to deliver to our customers to provide over 95% with next day service.
2. **Customer Specific Inventory Stored Locally:** Storage of customer-specific inventory at local branches or distribution centers to mitigate potential stock-outs in emergencies.
3. **Immediate Shipment:** 99.6% of in-stock products ship within 24 hours from Grainger's North American network of distribution centers. Grainger ships in-stock orders received by 4:00 pm local time on the day the order is received. Through the use of commercial carriers, such as UPS, customers receive most shipments the following business day. Additionally, Grainger uses local delivery sources for emergency and other expedited requests.
4. **Large Square Footage:** Grainger's distribution network represents approximately 25 million square feet, making Grainger one of the largest square footage suppliers in the industry
5. **State of the Art Technology in DCs:** State-of-the-art, LEED Certified distribution centers quickly process customer orders and speed the pick-pack-ship activities for our warehouse personnel.
6. **Knowledgeable Branch Personnel Support:** Grainger branch personnel provide support and services Monday – Friday, 8am – 5pm to assist customers. Services include:
 - Technical product support
 - Search and select product assistance (in person, phone or email)
 - Order placement
 - Maintain and manage customer specific inventory
 - Product return services
 - Call ahead "Will-Call" support for customer product needs
7. **Integrated Distribution Network:** Grainger communications networks link branches and distribution centers across the country to allow total asset visibility to meet customer needs expeditiously. This results in almost instantaneous transmittal of product inventory and shipment information. When a Grainger Customer Service Associate (CSA) receives a customer inquiry, the



CSA not only has access to the local branch inventory records but access to the national inventory records for the product at each branch and distribution center across the nation.

Grainger ships in-stock orders received by 4:00 pm local time on the day the order is received. Through commercial carriers, such as UPS, customers receive most shipments the following business day. Grainger uses local delivery sources, such as messenger services or common carriers, which assure emergency and other expedited deliveries.

3. Services

- a. Provide a detailed written response illustrating how the services offered will meet the requirements of this solicitation. Offerors shall provide the proposed services that will meet the Service Requirements of this solicitation. For each proposed category, describe and/or provide details explaining your capabilities. In your response include information such as:

Grainger has responded to all service requirements noted in this solicitation. In addition, we detail below other value added services.

1. Policies and programs detailing your efforts in these areas.

Grainger describes below the policies and programs offered in this response

2. Literature explaining your capabilities.

Please see the Appendix for all Literature presented in this section

3. Submit all information that will aid the City in evaluating your proposal.

See detailed description of programs offered below

1. Sourcing:

1. from non-catalog suppliers,
2. of line card extensions of catalog suppliers,
3. for custom products, and
4. for OEM repair parts and accessories.

Grainger's dedicated sourcing team procures those MRO Materials and supplies products not found in the Grainger General Catalog. Knowing our customer's facilities are specialized and that product lead times are critical, Grainger works with local and national suppliers throughout the US to address specialized customer product needs.

Grainger's sourcing team leverages Grainger's buying power for miscellaneous related products and provides customers with a total cost solution for acquiring infrequently ordered items. Through this channel, Grainger provides quick access to over 16,000 suppliers and more than five (5) million products beyond the Grainger catalog offering. Additionally, this channel provides access to line extensions (non-Grainger General Catalog product from Grainger General Catalog suppliers) and some discontinued product catalog lines.

Grainger sourcing team accomplishes this through:

- A centralized, dedicated, and experienced team to quote and manage orders.
- An expanded assortment through a large supplier network of manufacturers and distributors. This generally includes:

- ✓ Expanded offering from core (Catalog) suppliers
- ✓ Products from non-core suppliers
- ✓ Custom products
- ✓ Select services
- ✓ Shipping orders directly from suppliers to Grainger customers

2. Software Punch-out Capability: The capability of your electronic ordering system to interface with an agencies inventory software system

With our eCommerce capabilities, customers may choose to order over the Internet through Grainger.com, place an EDI order or order through a procurement solution such as Ariba, SAP, or Oracle.

Grainger.com is Grainger's solution that allows users to find the products they need, compare like items, and purchase products efficiently. Users can also access real time availability and track purchase history. This solution is available on a desktop computer as well as on mobile devices

Advanced Features of Grainger.com provide the approval, spend limits, workflow, and reporting features of Grainger.com and improve control over spend and increase contract compliance with these features.

Enhanced Features: Grainger.com offers enhanced features for greater purchasing control and a customized experience. Through customizable spend management and order visibility functionality, Grainger aims to help customers manage expenses more efficiently allowing you to create customizable order approval workflows and spend limits per user.

Workflow Management Controls: Grainger's Order Management Solutions has no limitations today regarding order management through receipt of payment.

The City of Tucson and OMNIA Members are able to control and manage their workflow and spend management when registered and logged into Grainger.com. Grainger's order management system allows the member greater purchasing control and visibility through customizable and flexible spend management authorizations. The workflow controls described here are administered by the individual Purchasing Entity.

Grainger's online Order Management System allows Members to:

- Establish an approval process for orders that exceed Member-specified dollar limits
- Set a budget for individual users on a per week, month or year and then track their spend with reporting
- Designate specific users as approvers
- Apply spend limits & default approvers across multiple users or groups of users
- Add notes to the order as it is sent for approval

- Modify delivery and payment information on orders submitted for approval
- Add, remove or change item quantities on orders submitted for approval
- Apply a payment method from your profile to a pending order
- Set order approval rules based on Market Basket items

Work Order Integration: Grainger can integrate with customer Work Order Management Systems. This is performed through Computerized Maintenance Management Systems (CMMS)/ Work Order systems with the purchasing process to allow for reconciliation of purchases from work orders. This integration aligns work order data to product orders and packing slips for streamlined receiving, and assigns product cost to the work order.

Order Management Dashboard

Click left to manage and view user profiles and view the workflow and history of their use. You can access other features using links at the top of the page.
 Define spend limits per order, month, quarter or year. Add new spend limit amounts limits or apply existing limits to all users or this account.

Filter by:

View (Workflow) | Manage & Apply Spend / Approval Limits

Name	Spend Limit	Total Approval Spent to Date	Item Approval	Approval Limit	Approvals
Apple, Hank	\$1,000.00 per order	\$0.00	Requires Item Approval	\$1,000.00	View, Break
LOUIS VONZ, CO					edit
Beck, Andy	\$1,200.00 per month				edit
LINCOLNSHIRE, IL					edit
Buchler, Bill	\$250.00 per order				edit
LINDSAY, IL					edit
Brown, Bill	\$250.00 per order				edit
LINDSEY, IL					edit
Burley, Mike	All Orders Require Approval				edit
Chapman, IL					edit

Add & Apply Spend / Approval Limits To Multiple Users

Add Spend Limits

Spend Limit: Spending Period:

Orders for more than this amount will require approval.

Current Limits

All Orders Require Approval		
\$100.00 / Month	edit	delete
\$250.00 / order	edit	delete
\$500.00 / month	edit	delete
\$500.00 / year	edit	delete
\$999.00 / order	edit	delete
\$1,000.00 / month	edit	delete
\$1,000.00 / month	edit	delete
\$1,000.00 / month	edit	delete
\$1,000.00 / quarter	edit	delete
\$1,000.00 / month	edit	delete

Add Approval Limits

Approval Limit:

Orders for more than this amount will require additional approval.

Current Limits

No approval rights

Can approve any order:

\$0.01 / order	edit	delete
\$0.000 / order	edit	delete
\$1,000.00 / order	edit	delete
\$1,000.00 / order	edit	delete

CLOSE

Grainger has established full integrations with some CMMS/work order systems, which allow users to click out to a Grainger site for shopping. Other integrations have been established enabling flat file

transfers to automate the reconciliation of work orders and purchases. Grainger's eCommerce Solutions Managers can assess current work order and purchasing processes and streamline this process with the solutions mentioned above.

Other enhanced features include:

- o **Custom Home Page and landing pages:** Grainger can customize the user experience by enabling customer specific content on the home page of Grainger.com. Grainger can also set certain pages as the default landing page for the Grainger.com experience.
- o **Personal & Shared Lists:** Grainger.com offers customers the opportunity to create personalized lists of frequently purchased items and share those with others on the account for simplicity of repeat ordering.
- o **Reporting (Order History Download):** Easy access to detailed order history information such as Order, Shipping, Payment, Product, Price/Quantity, Account Defaults, and more.

Mobile Apps: The Grainger mobile app includes most of the same great capabilities as mentioned above on Grainger.com as well as a few unique features for a mobile workforce. Omnia members can use the Grainger app to find product, view and share product details, purchase product, approve requisitions, check order status and history, chat with an agent for help and much more. Grainger has apps for iPhone, iPad and Android devices as well as a mobile optimized web page.



In addition to the same great search features found on Grainger.com, the Grainger mobile app includes barcode scanning, item number scanning, voice search and location based lists to streamline purchasing of commonly used items. Users can also establish KeepStock CMI programs and scan KS barcodes with the Grainger app. The Grainger mobile apps make it easy for you to get the supplies you need while you are on the go.

eProcurement solutions automate the purchase and invoicing of MRO purchases, eliminating many of the manual steps involved in processing transactions, and increasing data accuracy. With eProcurement, companies are able to control spend more effectively, increase the amount of spend being managed, reduce purchasing agent overhead and improve requisition-to-order cost and cycle time. Grainger connects to

customers through electronic marketplaces, exchanges or enterprise purchasing software systems using universal technology standards such as EDI and cXML. Grainger also offers a shopping solution comprised of Grainger specific data deployed behind the customer's firewall.

Grainger offers the following eProcurement solutions and services:

Electronic marketplaces: Grainger connects to customers through electronic marketplaces, exchanges, or enterprise purchasing software systems using universal technology standards, such as cXML. Customers can "Punch-Out" to Grainger's online catalog, create a requisition and return the shopping cart back to the marketplace for review and approval.

Direct connections to customers' Enterprise Resource Planning (ERP) systems: Grainger offers the ability to integrate its General Catalog and buying process with customers' purchasing and ERP systems. Customers who wish to "Punch-Out" directly from their ERP can access Grainger's online catalog and return the shopping cart back to their purchasing system to manage the order workflow.

Grainger can provide Oracle R12, and a scoping call with our e-business integration team to determine specific need and customization will ensure proper integration. Our experience with over 125 customer platforms (including those in the graphic below) gives us an end-to-end integration capability to drive streamlined processes resulting in cost savings through productivity enhancements and reduction of direct ordering cost. We have a dedicated team of experts that will assist with customization and implementation.

Some of Grainger's supported ERP and Supply Chain/Procurement Networks include:



Supported eProcurement Transactions: Grainger also supports custom non-standard transactions on a per request basis, in addition to the following standard transaction sets:

- Invoice - 810 ANSIx12, cXML, xCBL
- Payment (CTX Format ONLY) - 820 ANSIx12
- Remittance Advice - 824 ANSIx12
- Purchase Order - 850 ANSIx12, cXML, xCBL
- Purchase Order Acknowledgement - 855 ANSIx12, cXML, xCBL

- Ship/Bill Notice - 856 ANS1x12
- Functional Acknowledgement - 997 ANS1x12

3. Installation, Repair, Maintenance & Turnkey Solutions & Services:
The ability to provide installation, repair, maintenance and turn-key solutions and services through Contractors business units, authorized manufacturer's facilities or other avenues

Grainger will assist City of Tucson and OMNIA Members in working with manufacturers, suppliers and third party installers, as to product, equipment, maintenance and related training programs. These programs include manufacturer-certified set up, product installation, post-installation services and maintenance services. Provided in **Exhibit 4 Grainger's Value Added Services**, are Grainger's value added fee and non-fee MRO related solutions. Services provided by third-party providers may be subject to a fee agreement between Grainger and the provider. Grainger will continue to adjust services offered as solutions become available.

Grainger's offerings of value added support services of products or equipment include:

- Grainger's network of installers provides turnkey and/or labor-only fixed fee installation and support services.
- Turnkey service offerings include materials, labor, recycling, rebate administration and tax deduction documentation, if applicable.
- Currently Grainger has identified 65 companies that have satisfied our vetting process. All companies used by Grainger are licensed, insured, qualified and capable of performing in accordance with Member service requirements.

4. Inventory Solutions: Provide inventory management solutions for stock rooms, warehouses, mobile service vehicles, emergency preparedness supplies, and supply vending machines. Consulting and analysis solutions are also desirable.

Inventory Management is a unique delivery solution moving high usage items close to point of use and maintaining critical product availability. Through its KeepStock® Program, Grainger provides multiple inventory management solutions reducing Member's total cost of inventory ownership. Effective inventory management reduces on-hand inventory, improves purchasing efficiencies, and ensures availability of critical product all while providing secure and efficient access.

Beyond industry-standard vending machines, Grainger's portfolio provides both customer-managed (CMI) and Grainger vendor-managed (VMI) inventory options, including vending. Solutions range from simple to complex serving Member needs and can be combined within a facility to provide a custom service. KeepStock® can be integrated with Member purchasing systems or connected with Grainger.com.






VMI KEEPSTOCK® ONSITE: This solution offers inventory support from a Grainger Inventory Management Specialist. This resource helps agencies identify inventory needing replenishment through defined minimum/maximum inventory levels and can assist with inventory restocking. The onsite resource may assist with invoice inquiries, product returns and expediting orders.

The agency keeps control of overall inventory needs; the Grainger team member will:

- Identify Inventory Needing Replenishment
- Manage inventory levels to the established minimum maximum levels
- Organize inventory and restock products in proper location
- Cross-reference Grainger items from your approved purchase requisitions and orders
- Coordinate Grainger resources to identify the best product solutions.
- Scan managed items and place spot buy orders as needed
- Handle invoice inquiries, process product returns, and expedite orders
- Source hard-to-find products
- Document standard operating procedures at customer locations to provide direction to back-up resources to ensure continuity of service
- Comply with the safety and inspection requirements of the facility
- Understand Inventory Needs for ongoing insight



KEEPSTOCK® VENDING: Grainger offers a variety of KeepStock® Secure vending machines to include Coil, Carousel, Lockers, Cabinets and Drawers. Each machine is customized and configured for agency needs and supplies requirement:

Grainger Keepstock Secure Vending Machines				
				
COIL	CAROUSEL	LOCKER	CABINET	DRAWER
<ul style="list-style-type: none"> • High security • Easy-to-use familiar style • Dispense up to 60 unique items • Dependable dispensing 	<ul style="list-style-type: none"> • High security • Accommodates products of varying sizes • Check-out/check-in option • Dispense up to 600 unique items 	<ul style="list-style-type: none"> • High to medium security • Check-out/check-in capability • Good for consumables and durable • Adjustable to accommodate larger items 	<ul style="list-style-type: none"> • Medium security • Single door/shelf access • Requires little to no product repackaging • Flexible shelf configurations to accommodate items of various sizes 	<ul style="list-style-type: none"> • Medium security • Controllable drawer access • Assemble tools by use for easy access • Various drawer configurations to accommodate items of different sizes

Grainger will provide complete project management of the dispensing machines implementation including planning, transportation, installation, onsite training and replenishment services. The City of Tucson's agency or OMNIA Member is responsible for providing the necessary electrical and internet connections.

KEEPSTOCK® STORE: This solution provides a fully stocked and staffed Grainger branch at your location especially helpful for high-volume, high-traffic needs. Grainger will work with the agency to determine which items to stock and overall scope of the solution.

CMI CUSTOMER MANAGED INVENTORY: solutions let agencies manage their own inventory via Grainger technology. KeepStock® CMI is a web-based tool that provides flexibility to manage inventory to support specific operations along with seamless functionality across multiple devices. It is an easy-to-use yet very powerful software solution providing visibility, flexibility and control while managing products across different inventory locations. *Grainger offers this program for no additional charge to any agency who is interested in self-managing inventory.*

CMI features include:

- ✓ Search online catalog, add and edit products *from desktop or phone*
- ✓ Create and manage frequently ordered items
- ✓ Scan bar code labels to reorder from smart phone to reduce manual errors
- ✓ Set approval levels for orders
- ✓ View and track orders
- ✓ Compare alternate products to select best-value
- ✓ Print labels in real-time for your bins or recently added products
- ✓ Set min/max levels and restrictions

- ✓ Manage user limits and restrictions
- ✓ Customize program for specific location needs such as storage areas, product types
- ✓ Ability to manage items in a controlled or restricted access area such as union shops or correctional facilities
- ✓ Great control and immediate information
- ✓ Dedicated KeepStock Technical Team

MANAGED MRO SERVICES: Managed MRO provides customers inventory management expertise while maintaining control of day-to-day operations. The customer maintains responsibility of purchasing, order management and supplier relationships and control of all customer data.

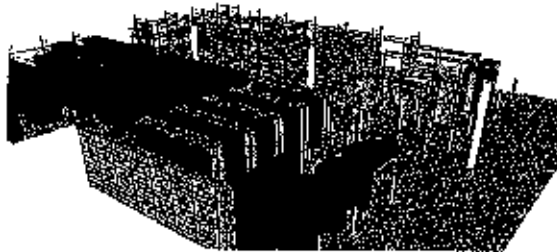
This is not a standard VMI program. Managed MRO is a **fee-based service** where Grainger Inventory Specialists work at your facility to manage all defined materials—both **Grainger and non-Grainger product**. Managed MRO supports your facility by doing two important things:

First, it adds expertise having Grainger inventory management experts on-site managing material & products with the knowledge and skill to support all inventory management needs. **Second**, it creates accountability for material management and ensures the necessary tasks are completed with efficiency and precision to secure materials investment while creating KPIs and documented cost savings.

CUSTOMER MANAGED	GRAINGER MANAGED	GRAINGER VENDING	Managed MRO
Web & Mobile	Onsite Replenishment	Industrial Dispensing	Personnel & Storeroom Solutions
Min/Max Setup	Check Levels	Controlled Issuance	Replenishment + Insurance
Spot Buy	Create Requestion	Check In/Check Out	Spot Buy + Sourcing
Approval Workflow	Putaway Product	Data Collection	Procurement Expertise
Value Added	Supports Grainger Product Only		Fee Based | Supports All Product

Managed MRO provides accountability and expertise by developing new processes and procedures relative to agency indirect inventory that support necessary tasks to keep operations up and running. We will work within existing systems or implement our own if you do not have one to track and control all indirect materials in the facility. We provide clear line of site to day-to-day operations; all the while the agency maintains full control of procurement and purchasing decisions. **Our focus is on material management and finding ways to reduce product expense, better leverage inventory investment and increase the productivity of agency staff.**

KEEPSTOCK® ORGANIZE: As part of the KeepStock® portfolio, Grainger offers this service which focuses on inventory organization and consists of three (3) fee-based parts or phases which can be deployed together or independently.



- Inventory deployment and storage fixture plan
- Space utilization and process flow changes
- Bin location schema and signage plan
- Optimized inventory levels leveraging Grainger logistics
- Establish optimized stocking model
- Area transition, deployment plan and materials list

- **KeepStock® Layout:** Comprehensive inventory management planning, virtual layout configuration, and project planning.
- **KeepStock® Cleanup:** This service includes labor for teardown of current storage fixtures, repositioning retained fixtures, construction of new fixtures, product movement and product positioning.
- **KeepStock® Content:** By capturing current inventory items and their attribute elements, this service uploads data into a materials management system and may include ongoing database management.

5. Small Business Program: The ability to incorporate small business enterprises into your distribution, sales and product offerings

Grainger has two core programs promoting diversity. In both programs, all pricing is accessible through this Master Agreement. The programs are:

- **Tier II: Grainger's Supplier Diversity Program**
- **Tier I: Distributor Alliance Program**



Grainger's Tier II Supplier Diversity Program | Grainger's Tier II Supplier Diversity Program affords the City of Tucson and OMNIA Members access to diverse manufacturers and suppliers through our catalogs and distribution channels. Started in 1999, Grainger's Supplier Diversity Program is designed to grow this sector of the economy while helping customers get their jobs done with quality products from Diverse Business Enterprises (DBEs).

Grainger's Tier II Supplier Diversity program includes **over 270 DBEs**, and offers **more than 91,000 items** across 1600+ product categories. Grainger also offers products from over 2000 Small Business Enterprises (SBEs), offering more than 300,000 products. The model allows DBEs to concentrate on what they do best and leave the logistics and distribution of their products to Grainger.

Grainger's Tier II Supplier Diversity Program provides Members access to DBE products through all of our ordering methods (Grainger.com, Redbook Catalog, phone, fax, walk-in, etc.), and distribution channels. Grainger's customers benefit from one-stop shopping. Registered suppliers are audited monthly to maintain active supplier diversity certificates. Supplier diversity reporting available upon request.

Products from diverse businesses are featured on Grainger.com:

- Products from diverse manufacturers and suppliers are identified on Grainger's website and within our catalog and index with the diversity symbol to the right.
- Customers can locate the offering from diverse suppliers by searching "Supplier Diversity" on Grainger.com.
- Additionally, customers can filter on the left-sidebar by "Supplier Diversity" while searching on Grainger.com.



Supplier recruitment is continuous at Grainger. Our company website includes a link to the supplier diversity registration portal. Certified businesses that register are available for referrals to purchasing officers when product review, RFP, or spot buying opportunities occur. Grainger includes DBEs in meeting unique product requirements through Grainger's Sourcing program, if products are not currently available in Grainger's general catalog. In 2018, 180 DBEs, and 1700 SBEs participated in Grainger's Sourcing program.

Grainger promotes the number of products acquired from diverse companies in several ways. Grainger is a corporate member of the Women's Business Enterprise National Council (WBENC) and has been a member of the National LGBT Chamber of Commerce (NGLCC) since 2014. Grainger participates in numerous conferences and seminars to assist diverse businesses to further establish or strengthen themselves. Grainger's Portal invites diverse suppliers to consider doing business with Grainger.

Grainger pursues outreach opportunities with diverse organizations to understand their member offerings and to promote opportunities with Grainger. These include the following:

- National Minority Supplier Development Council (NMSDC)
- Women's Business Enterprise National Council (WBENC)
- Small Business Administration (SBA)
- National Gay and Lesbian Chamber of Commerce (NGLCC)
- Veteran Owned Businesses
- Veteran Associations



Grainger's Tier 1 Distributor Alliance Program | Grainger's Distributor Alliance Program responds to corporate and government regulatory and policy requirements as to buying MRO goods and services from Diverse Business Enterprises (DBEs).

Since 2006, the Distributor Alliance (DA) Program has helped customers support DBEs while consolidating MRO purchases. Over 50 DA DBEs resell the entire 1.7 million products offered by Grainger and provide services to customers with procurement goals to support small businesses and provide employment opportunities to women, minority and veteran-owned businesses. The DA DBE is one of the many points of contact for the customer, including Grainger business managers who mentor DBEs and act as a liaison among Grainger, the end customer and the DA DBE.

We monitor each DBE's performance with a monthly balanced scorecard. We provide feedback and offer assistance in performance areas where improvement is needed. We seek to provide meaningful focus in pragmatic areas where efficiency can be gained and effectiveness can be improved.

Grainger's Distributor Alliance is also a member of the National Minority Supplier Development Council and supports several NMSDC Regional Councils. We are corporate members of the Woman's Business Enterprise National Council. We recruit diverse suppliers for line review and customer proposal opportunities by participating in M/WBE Business Opportunity Fairs and other events that support M/WBE businesses.

6. **Green / Sustainability Programs:**
 - a. **Policies:** Efforts and policies pertaining to green and sustainability.
 - b. **Products:** Impact on product offerings.
 - c. **Distribution:** Impact in distribution.
 - d. **Recycling of Lamps:** The ability to recycle lighting and electronic products.
 - e. **Lighting and Energy Audits:** The ability to perform lighting and energy audits.
 - f. **Certifications:** The industry recognized certifications and standards obtained.
 - a. **Policies:** As expressed in Exhibit A, Grainger works to improve our environmental performance across our value chain from our suppliers through our operations and our customers. We encourage stewardship in our operations and share our lessons with others. We partner with third party sustainability organizations, such as the CDP (formerly known as the Carbon Disclosure Project), the GreenBiz Executive Network, the U.S. Environmental Protection Agency, SmartWay® Program, UL Inc. (formerly Underwriter's Laboratories, Inc.) and the U.S. Green Building Council to help us align our environmental investments with our stakeholders' expectations.

We focus our efforts where we can have the most influence. Grainger's Distribution Centers account for roughly 38 percent of our operations and will proportionally increase as we expand our service offering. Inherent to this footprint is an opportunity for energy management. We closely monitor our energy consumption and improve our green energy mix by researching sustainable solutions to increase efficiency and utilize renewable energy. When possible, we invest in onsite renewable energy, purchase renewable energy credits and green tariffs.

In 2013, Grainger became the first industrial distributor to set a GHG reduction goal. Our target is an intensity goal for GHG over revenue: to reduce our North American Scope 1 and Scope 2 GHG emissions per unit



5.5M square feet

LEED-certified space through 17 North American Grainger facilities

revenue 33 percent by 2020. The goal was designed to be achievable, yet challenge our operations to identify innovative ways to operate more efficiently. We are currently more than half way to our goal, and have reduced intensity to 14.7, a 20 percent reduction since 2011. A 33 percent reduction by 2020 goal focused Grainger on doing business the right way by investing in renewable energy and energy efficiency.

- b. **Products:** As expressed in Exhibit A, Grainger provides customers with the products they need to keep their businesses running over the long term. As part of this, we work to understand how these products affect the environment. Our customers have increasingly requested environmentally preferable products (EPP) and we stock them to improve our service. Our EPP portfolio helps customers maintain sustainable facilities through efficient energy management, water conservation, waste reduction and air-quality improvement. The Grainger EPP portfolio includes more than **114,000 SKUs**, 26 EPP product certifications and 46 EPP product attributes. The portfolio also spans more than 600 brands across 672 product categories. More than 15% of Grainger suppliers offer products featured within our environmentally preferable product portfolio.

For a product to be classified as environmentally preferable it must maintain one or more environmentally preferable attributes or third-party certifications such as WaterSense®, ENERGY STAR® or Green Seal. Our suppliers inform Grainger of the product certifications and attributes their products may carry. Then an independent 3rd Party, Underwriters Laboratory Inc. (UL Environment), verifies the viability of the certification or attribute claims. Grainger also works with UL Inc. to ensure that the most current certification and attribute options are identified.

The City of Tucson and OMNIA Members can easily identify environmentally preferable products on Grainger.com. When searching for products simply look for our Green Leaf Icon. This indicates that the select product has a UL validated certification and/or attribute. On Grainger.com members can filter any product search results to view environmentally preferable options.



Grainger EPP Portfolio - Product Certifications & Certification Bodies:

CERTIFYING AGENCY	Underwriters Laboratories, Inc.						U.S. Department of Energy
CERTIFICATION	Ecologo	GreenGuard	GreenGuard Gold	ECVP 2739 Zero Waste To Landfill Facility	Environmental Product Declaration	Environmental Claims Validation	Energy Star
CERTIFYING AGENCY	Sustainable Certification Systems	U.S. Environmental Protection Agency (EPA)		Green Seal	U.S. Department of Agriculture	Carbonfund	Sustainable Forestry Initiative
CERTIFICATION	SCS Indoor Advantage	WaterSense	Smart Choice	Green Seal	Certified Biobased	Carbonfree	Sustainable Forestry Initiative (SFI)
CERTIFYING AGENCY	Multiple	Emet & Young Redstone	National Sanitation Foundation	Green Lights Consortium	National Electrical Manufacturers Association (NEMA)		
CERTIFICATION	Forest Stewardship Council	SMART Certified	NSF Certified	ULC Quality Product Listing	DLC Premium	NEMA Premium	Energy Aware
CERTIFYING AGENCY	Home Ventilating Institute	Biodegradable Product Institute	Canal & Register	Organic Material Review Institute	South Coast Air Quality Management District		
CERTIFICATION	HVI	Biodegradable Product Institute Certified	CR1 Green Level	OMRI Listed	VOC Levels Meet SCAQMD Requirements		

Our environmentally preferred product portfolio is featured on the [Green Resources](#) landing page on Grainger.com.

- c. **Distribution:** Grainger was the first industrial supplier recognized by the U.S. Environmental Protection Agency (EPA) as a SmartWay® Transport partner. The program provides a forum for the EPA and businesses to collaborate in order to improve the environmental efficiency of their supply chains by reducing GHG emissions and air pollution.

We view our suppliers and vendors as our allies in improving our emissions and materials management. We rely on a network of third-party carriers to meet our transportation needs. We work with our largest suppliers to innovate and improve our distribution packaging. We collect data and share best practices in sustainability across our value chain by engaging our suppliers through the CDP Supply Chain Program.

Grainger strives to ship all items in an order in one box and on the same or next day, depending on customer needs. Internally, we refer to this practice as "ship complete." This approach and commitment to serving customers in the most efficient way possible also has positive implications on the environment. Ship complete reduces the amount of boxes we need overall, thereby increasing energy efficiency and producing fewer emissions through our transportation partners.

- d. **Recycling of Lamps:** Grainger's recycling services solve the disposal problem for environmentally hazardous bulbs, dry batteries, and ballasts.

Recyclable Kits: When you buy our specialized recycling kits for fluorescent lamps, ballasts or dry batteries, you're buying a whole turnkey service for one all-inclusive price. For larger volume needs Grainger offers bulk pick-up. We will custom design a program service that encompasses lamps, ballasts, batteries, electronics, and mercury.

Each kit includes:
 Special UN/DOT approved container
 Pre-printed label with instructions
 Toll-free number for pickup
 Certificate of reclamation

BATTERIES	LAMPS	OTHER
Alkaline	Linear Fluorescent	Mercury Devices
Lead Acid	Compact Fluorescent	Thermometers & Thermostats
Lithium Metal	Circular Fluorescent	Electronic Waste
Lithium Ion	U-Bend or U-Tube	Cell Phones
Mercury	High Intensity Discharge (HID)	Inkjet - Toner Cartridges
Nickel Cadmium	Neon	Generators, Wires & Motors
Nickel Metal Hydride	Shatterproof & Other Specialty	Dispensers
Silver	Broken or Crushed	Paper Towel
Zinc Carbon	Light Emitting Diode (LED)	Toilet Paper
Dry Cell	LAMP BALLASTS	Hand Soaps
Sealed Lead Acid	Polychlorinated Biphenyl (PCB)	Hand Sanitizers
	Non-PCB	Anaerobic or Light Cure Adhesives
		Power Tools









Grainger Branch Programs: Grainger offers customers the opportunity to deposit recyclable items in collection boxes for no additional charge in Grainger branches through our partnership with EnviroLight, specialized recycling services.

Additional Supplier Based Programs: Grainger works with our key suppliers to provide the current following no-fee and fee-based program's for Members.

- Grainger offers recycling kits available for purchase on Grainger.com for many of the items listed above provided by EVERLIGHTS, RECYCLEPAK & SUPPLYPAK. Further details and kit specifications can be easily obtained by entering the search term "recycling kits" on Grainger.com.
- Georgia-Pacific's (GP) Dispenser Refurbish, Recycle, Reuse (RRR) Program provides a no-charge end of life solution for old paper towel and toilet paper dispensers. The GP team removes old dispensers and reuses components. Old dispenser components are utilized in manufacturing new products, such as computers and automobile parts. Dispensers are picked up at the end user's location.
- Georgia-Pacific provides a no charge service developed to reduce the number of batteries in landfills in partnership with CALL2RECYCLE. Through this service, boxes can be provided to customers for collection

of used batteries. Boxes are picked up at the facility and new boxes provided for continued collection and environmental disposition.

- GOJO will coordinate the removal, transport and sustainable disposal of old hand soap and sanitizer dispenser materials when completing a GOJO managed dispenser installation project.
 - For Members utilizing LOCTITE® Anerobics or Light Cure Technologies, Henkel offers a solution to help you meet recycling goals and recycle items that were previously non-recyclable. Through an Innovative partnership with TerraCycle®, boxes can be purchased that enable convenient return shipping and recycling.
 - Stanley Black & Decker offers a no-charge end of life solution for DEWALT, BLACK&DECKER, STANLEY TOOLS & BOSTITCH brands.
- e. **Lighting and Energy Audits:** Grainger Lighting Solutions (GLS) and Grainger Energy Services (GES) provide a network of qualified, insured and licensed service providers that help identify and facilitate a variety of energy savings projects that impact the bottom line.

 Lighting Controls & Upgrades	 HVAC Maintenance & Upgrades	 Motor & Drive Upgrades	 Water Conservation Upgrades
 Steam System Assessments & Upgrades	 Electric Vehicle Charging Station Installations	 Compressed Air System Studies & Upgrades	 Dust Collection System Studies & Upgrades

Comprehensive Services Include:

- ✓ Multiple Energy and Water Saving solutions
- ✓ Audit and Financial Analysis
- ✓ Material, Contractor and Project Management
- ✓ Installation by Qualified, Insured and Licensed Service Partners
- ✓ Identification of Applicable Incentives and Rebates
- ✓ Disposal and Recycling

Grainger's Mid-Stream Utility Rebate Program: For the City of Tucson and OMNIA Members in eligible zip codes, Grainger identifies utility rebates applicable to LED Lighting and other items.

- f. **Certifications:** This year, Barron's awarded Grainger the prestigious award of being ranked #8 on their list of Most Sustainable Companies.



Grainger has also maintained the A-CDP score for five years in a row.

7. **Training & Education:** The ability to provide on-site and/or online training and educational programs/seminars

Technical Training: Grainger offers training seminars led by an industry-experienced, certified team of third-party instructors. Participants receive hands-on safety and industrial skills development that can be applied on the job immediately. Training can be scheduled on-site at customer locations or off-site at scheduled locations across the U.S. Examples include:

- Proto Tools Hand Tool Safety Seminar
- DeWalt Power Tools
- Fire-Resistant Workwear Training
- Fall Protection Training
- Hearing Protection & Conservation Training
- Gas Detection Equipment Training
- Arc Flash Awareness Seminar
- Fuses & Power Distribution Training
- Climbing Pro Ladder Training
- Spill Containment Training

Safety Training: Grainger works with well-recognized safety suppliers for facility and product surveys, along with fee-based OSHA certification and training programs to help you stay compliant. Our strong relationships within the safety industry enable us to offer hassle-free services, including turn-key product and program solutions from our safety suppliers as well as third-party service providers. Please see **Exhibit 9 Grainger's Service, Training and Assessment Descriptions** in the Appendix that details other training addressing safety in the workplace

New Products: Training for new products is scheduled through Grainger's local Government Account Managers, local branch personnel and / or General Catalog manufacturers and suppliers. Grainger will work with the City of Tucson and OMNIA Members to identify any new products for which you need to coordinate training.

On the Job Webinar Series



FREE On the Job Webinar Series: Grainger.com provides current industry information and helpful updates. Grainger will provide trends and updates on its "On the Job Webinar Series" covering areas such as:

- Safety
- OSHA Regulations
- Productivity
- Procurement & Inventory Management
- Green Solutions
- Emergency Preparedness

Environmentally Preferred Product Training

Specific Sanitation Value Add Programs	
Key Supplier	Description
Diversey / GreenGuard Certification	Minimize contaminants introduced to the air during cleaning and improve indoor air quality. GreenGuard certification identifies the proper products, topics and processes to clean the facility. Diversey supports certification efforts via on-site setup, training and system auditing.
Diversey / Floor Care Productivity Survey	Improve productivity, appearance and reduce waste in your floor care processes. Diversey provides support via a facility survey identifying potential improvements to your current floor care program. Identifies opportunities to realize potential cost savings in overall labor costs and/or chemical usage costs.
Georgia-Pacific / Dispenser Refurbish, Recycle, Reuse (RRR) Program	Providing an end-of-life solution for old paper towel and toilet paper dispensers. GP team removes old dispensers and reuses components. Old dispenser components are utilized in manufacturing new products, such as computers and automobile parts. Dispensers are picked up at the end user's location.
Georgia-Pacific / LEED® Calculator & LEED® Reporting	For customers interested in earning LEED® credits under the LEED® v4 Operations & Maintenance (O+M) Rating System, Georgia Pacific can generate a report for you illustrating & calculating how GP Pro products can support your efforts. Reports can be downloaded and provided to your LEED auditor.
Georgia-Pacific / Battery Recycling Program	Reduce the number of batteries in landfills. Through this service boxes are provided to enable the collection of used batteries in the area of your choice. Boxes are picked up at the facility and new boxes are provided for continued collection and environmental disposition.
GOJO / Dispenser Disposal & Recovery	GOJO will coordinate the removal, transport, and sustainable disposal of old hand soap and sanitizer dispenser materials when completing a GOJO managed dispenser installation project. This is a great option for large installation/conversion projects and a great way to support sustainability initiatives within your facilities.
GOJO / Pre-Installation Site Survey	For large hand soap & sanitizer installation or conversion projects (> 250 dispensers), GOJO will conduct a site walk-thru with material planning and project management. This service addresses challenges related to storage space.
Rubbermaid / Innovative Solutions Mobile Showroom	Discover more ways to reduce cost, improve productivity and enhance employee safety. Rubbermaid's mobile showcase vehicle provides an interactive experience and hands-on demonstrations featuring innovative solutions.
Rubbermaid / Recycling Solutions	Explore solutions designed to support your recycling efforts. Rubbermaid's mobile showcase vehicle presents innovative solutions to help you achieve your recycling goals.
Rubbermaid / Waste Audits	For those interested in waste-reduction or recycling initiatives Rubbermaid offers on-site audits designed to help educate users on the impact of implementing a recycling system. This service provides an evaluation of current waste stream habits and processes and diversion practices and provides recommendations and assistance in designing a recycling system.
Rubbermaid / Site Assessments & ROI Calculators	Rubbermaid representatives share their expertise and recommendations through an on-site assessment with ROI calculators to support recycling, hand hygiene and many other common facility initiatives.
Rubbermaid / LEED® Certification Support	For customers pursuing LEED Certification Rubbermaid offers a site visit providing guidance, product recommendation and support with LEED implementation initiatives.

Specific Sanitation Value Add Programs	
Key Supplier	Description
New Plg Spill Preparedness Program	Spill Risk Assessment to fully understand your risks and get you into compliance with EPA & OSHA regulations
Grainger Safety Assessment	Grainger Field Safety Specialist provides comprehensive audit to determine safety issues and provide solutions to address violations.

8. Customer Support Services: The policies on replacements, returns, restocking charges, after hours service, after sales support, out of stock, order tracking, technical feedback, quality assurance for orders and drop shipments.

Policies on Replacements & Returns: Grainger's standard return policy reads as follows: Returns for Grainger products must be made within one (1) year from the date of purchase, unless otherwise indicated. Returned product must be in original packaging, unused, undamaged and in saleable condition. Proof of purchase is required. Grainger will either replace the product or issue a credit for the purchase price.

Restocking Charges: There are no restocking fees for Grainger catalog items. Returns of non-General Catalog items may be subject to a restocking charge.

After Hours Service: Grainger's after hours emergency service provides product fulfillment after standard Grainger branch business hours through a toll-free number (1-800-CALL-WWG). Service is throughout the US. Calls are routed to one of our US based Grainger Call Centers. A Call Center employee then contacts a local Grainger branch employee, via phone, and relays the customer information. Grainger's branch employees are committed to contacting the customer within 60 minutes of the initial customer call to arrange to meet the customer at the local Grainger branch to fulfill the emergency order.

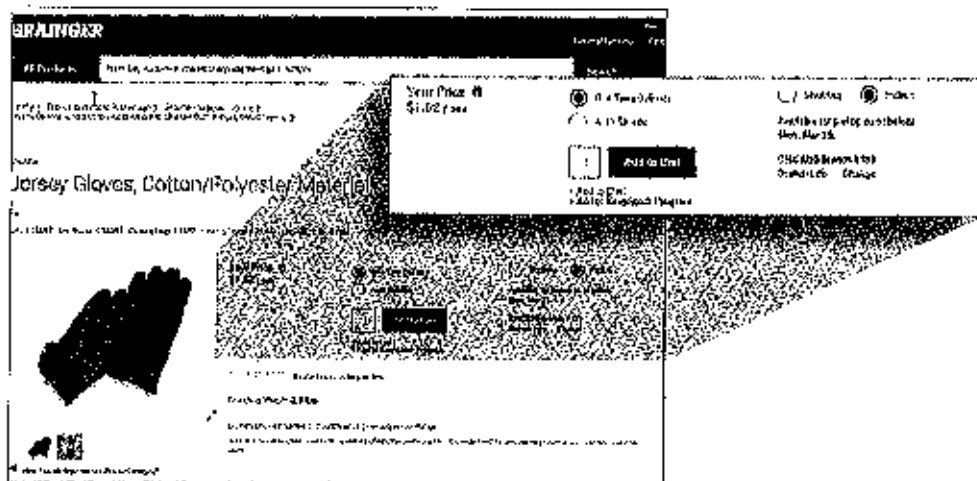
After Sales Support: Customer support is available at 800-GRAINGER (800-472-4643) provided by US based Customer Service Associates (CSAs). Grainger contact centers are available 24 hours a day, 7 days a week to assist our customers through phone, chat and email. The Customer Service team consists of highly trained and experienced employees including Technical Product Specialists (TPS) that specialize in each of our product categories to serve our customers. All Customer Service team members will provide information, answer questions, place orders and address customer concerns or issues, such as:

- Information on order status and deliveries,
- Backorder information
- Item price information based on contract
- Product availability
- Detailed product information
- Helping you locate products for specific applications and finding products which meet specific technical requirements

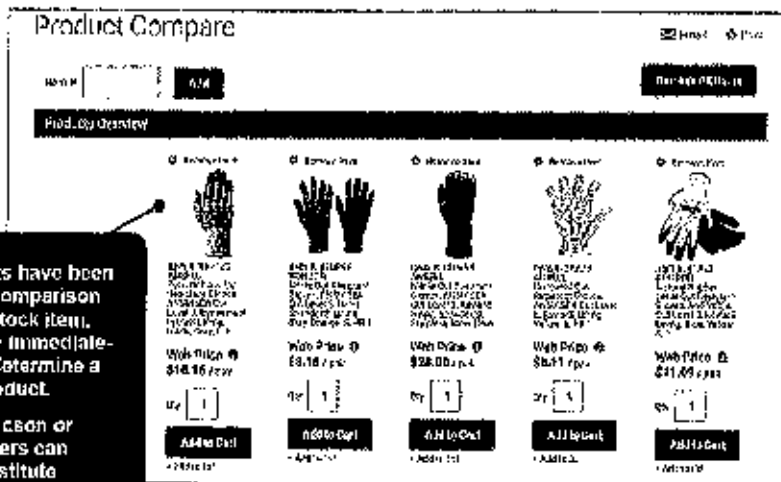
- Providing dedicated manufacturer and technical support resources
- Helping Buyers selecting alternate products to complete purchases
- Placing and managing emergency orders
- Generating product quotations and assisting with order placement

Out of Stock: The City of Tucson and OMNIA Members can view real time status of product availability on Grainger.com. If the end user is unable to wait for a back-ordered product, the **Compare Feature** on Grainger.com allows them to compare products with similar fit, form and function. They may select to wait for the back ordered product's expected ship date or select an alternate item to purchase.

When sending an email, the Customer Service Associate will let the customer know the product is on back order and provide alternate products to review. The final decision to select an alternate product is with the end user. No alternate products will be ordered without prior approval.



The City of Tucson and OMNIA Members can view real-time product availability on Grainger.com



Once products have been selected for comparison to an out-of-stock item, details can be immediately viewed to determine a substitute product. The City of Tucson or OMNIA Members can choose a substitute product or wait for the out of stock product to arrive.

Order Tracking: The City of Tucson and OMNIA Members can use Grainger.com to track the status of any pending order, regardless of ordering channel (online, phone, fax, e-mail). End users can determine shipment status, backorder status, and partial order shipments, will call order pick-ups and order cancellations for orders placed within the past 36 months by clicking on the Order History link at the top of any Grainger.com page.

When the order leaves our DC, Grainger will send a shipment notification with a tracking number that allows our customers to track the order through the delivery cycle.

The products detailed below have shipped.

Track your shipment.

Please allow 24 hours for your tracking numbers to be active.
UPS UPS ORDER# 009A-0 Ground
Number 128907A40367734202

SHIPPING NOTICE
SHIPPING NOTICE



FOR IMMEDIATE SHIPMENT
TUCSON, AZ 85701

View Order History

View Your Invoice

Format

Tracking information can be accessed from the shipment notification

Technical

Feedback: Grainger provides direct technical support from knowledgeable field personnel and manufacturers' field representatives. In our key supplier programs, manufacturers dedicate field resources to work solely with Grainger's field representatives. In addition, Grainger has an in-house Technical Product Support Department whose members have an average of 28 years of experience to answer your product related questions across all product categories. Customers have easy access to this service during standard business hours

Quality Assurance for Orders and Drop Shipments: To ensure a quality customer experience, all phone calls are automatically recorded that come into the Contact Center. This information is utilized as part of a robust Quality Monitoring & Coaching approach where each Team Member receives scored evaluations completed by our QA team and his/her Service Leader each month. There is a similar process to audit email and chat transactions as well. In addition, a cross-functional team captures and investigates Service Opportunities to determine the root cause, any specific actions that are needed and to determine if this is a larger, systemic issue that we should address through technology updates and/or process changes.

Grainger Supply Chain and Distribution Centers are also vigilant in monitoring feedback, both from customers and carriers, about the quality of our shipments and those of our manufacturers (drop shipment). Goals are set to ensure that products are delivered on time and in good condition and exceptions are captured to understand the root cause of the issue and adjust as appropriate.

9. Other Services: Other value-add services not included in above categories

Grainger presents services in addition to the required services listed in the RFP. Grainger will continue to add value added services and programs throughout the life of the contract that will be available for all Participating Agencies and OMNIA Members.

To help ensure the City was OSHA compliant, Grainger performed lighting and fall protection audits.

Other activities include onsite safety days at the city's central warehouse.

1. Safety Value Add Solutions:

FIELD SAFETY SPECIALIST ASSESSMENTS

Grainger's Field Safety Specialists bring education, experience and expertise to help Members address a wide range of safety and health questions and issues assisting with injury reduction, compliance improvement, risk assessment, you to understand goals and align best-in-class solutions. Grainger has the depth and structure to deploy, support and track agency-wide initiatives.

In addition to readily available assessments from Manufacturers, Grainger's Field Safety Specialists leverage our Grainger Site Assessment Tool (GSAT) to evaluate a broad range of OSHA Regulatory and Compliance needs. The GSAT delivers a customized report highlighting areas of a safety program that are currently in compliance or areas where additional focus may be needed. Please see **Exhibit 5 GSAT Site Assessment Flyer** providing further details regarding the GSAT. The GSAT includes topics like Hazard Communication, PPE, Lockout Tagout, Confined Spaces, Fall Protection, Ladders and Temperature Stress, among others.

Our teams' Primary accreditations conferred by the Board of Certified Safety Professionals include:

- Certified Safety Professional (CSP)
- Associate Safety Professional (ASP)
- Safety Trained Supervisor (STS)

Secondary affiliations and designations include:

- Qualified Safety Sales Professional Certification (QSPP, conferred by the International Safety Equipment Association (ISEA))
- Hazard Analysis & Critical Control Points (HACCP, Food Safety Certification)
- OSHA 30-hour and OSHA 10-hour
- OSHA 500 and 501 (General Industry and Construction Industry Trainers)
- Numerous Supplier and Manufacturer Training

ONLINE SOLUTION CENTER

Grainger compiled an online safety center with information and resources that help keep people safe and facilities running. The Solution Center allows your safety specialists to stay on top of the latest safety news, trends and regulatory issues free of charge.

- **Safety Data Sheets (SDS) sheets:** Quickly access the most current SDS for your records to help keep employees informed and your facility in compliance.
- **OSHA checklists:** Easily identify potential hazards at work with our comprehensive list of OSHA checklists. Questions are

Product Name	Availability	Quantity	Price
OSHA 30-hour course	In Stock	10	\$150.00
OSHA 10-hour course	In Stock	10	\$75.00
OSHA 500 course	In Stock	10	\$200.00
OSHA 501 course	In Stock	10	\$200.00





based on applicable OSHA safety standards to determine corrective measures needed to help eliminate hazards and keep you compliant with critical workplace safety regulations.

- **Safety & Compliance Directory:** Find vital information on hundreds of government, private and nonprofit safety organizations. Use the online version or request a printed copy to keep on hand in emergency situations.
- **Online Safety Catalog:** Instant access to our latest Safety catalog 24/7 in easy-to-navigate format. Search by product name, category or SKU. You can also browse through past catalogs and even request a print copy.
- **Journey to Safety Excellence:** The Journey to Safety Excellence is a program designed to assess not only your safety program strengths, but also where you might have opportunities to improve. That assessment becomes the guide or beginning of your Journey. The program will take those identified opportunities, provide guidance to improve in those areas and implement the plans. You can help improve your safety program in four areas:
 - ✓ Leadership and employee engagement
 - ✓ Safety management systems
 - ✓ Risk reduction
 - ✓ Performance measurement
- **OSHA's Law & Regulations:** This page contains links to all current OSHA standards, provides information on the rulemaking process used to develop workplace health and safety standards, and includes links to all Federal Register notices that are currently open for comment. This page also provides links to the Occupational Safety and Health Act of 1970 (OSH Act) and other relevant laws.
- **Quick Tips:** Quick Tips provide free, fast and easy access to helpful workplace product, compliance and regulatory information. Resources you can use to help make informed decisions about a variety of common workplace issues. Access hundreds of articles written to help keep workers safe, your business in compliance and your facility productive.
- **Ask an Expert:** Safety experts are standing by to help with:
 - ✓ Compliance questions
 - ✓ Product help
 - ✓ Services and solutions to fit your needs, and so much more
- **Grainger's Safety Record:** Customers can review online insights, articles and videos covering safety topics regarding people, facilities and general safety provide by industry experts in Grainger's Safety Record. Examples include but are not limited to OSHA State of the Union, Fall Protection Standards, Footwear, and Heat Stress Illness Prevention. For addition offerings see <https://safety.grainger.com/insights>.

SAFETY SERVICES

Grainger works with recognized safety suppliers for product and facility surveys, along with fee-based OSHA certification and training programs. These strong relationships provide hassle-free access to the safety services needed to stay compliant, including Instrument Calibration, iNet™ Gas Detection and Lockout Procedure Services. Through a network of qualified, insured, and licensed service providers, we provide agencies with comprehensive solutions that help:

- Maintain Safety & Building Compliance
- Increase Worker Productivity
- Drive Energy & Facility Efficiency
- Reduce & Conserve Operating Costs

Assessments	Training	Compliance & Testing	Program & Procedure Development
			
<p>Assessments - Specific areas are assessed across the workplace in order to identify potential hazards or high-risk areas that may require further actions to be taken to remedy.</p> <ul style="list-style-type: none"> • AED Inspection • Arc Flash/Electrical Safety • Confined Space • Crane/Hoist/Rigging • Emergency Eye Wash • Ergonomics • Fire Extinguisher • Freefall Barrier • Jamper & Door • Footwear • Job Hazard Analysis • Lockout/Tagout • Machine Guarding • Noise Survey 	<p>Training - We offer a wide range of EHS training courses your employees need to help them effectively perform their jobs safely. Training offerings are available through an online experience or through an on-site instructor.</p> <ul style="list-style-type: none"> • AED Inspection • Active Shooter • Aerial Lift • Competent Person • Confined Space • Fire Extinguisher • First Aid/CPR/AED • Forklift • Lockout/Tagout • Machine Guarding • NFPA 70E • Resistor 	<p>Compliance & Testing - Audits or tests are conducted for identification and/or to monitor hazardous work areas so that controls and safe work practices can be implemented.</p> <ul style="list-style-type: none"> • Asbestos • Acoustic Testing • Indoor Air Quality • Industrial Hygiene Sampling • Fit testing • Noise Surveys • Pulmonary Function Testing • Sampling • Silica Testing 	<p>Program & Procedure Development - Effective programs and procedures help ensure compliance and create a safe workplace for your employees. These programs are developed so that your business operations can be conducted safely, and are provided through online templates or custom on-site development.</p> <ul style="list-style-type: none"> • Arc Flash/Electrical Safety • Confined Space • Emergency Action Plans • Environmental Safety Hazards • Food Safety • Inspection and Asset Management • Footwear/Benefit Management • Lockout/Tagout • Machine Guarding • Medical First Aid • Online Safety Manager • SDS Management

Please see **Exhibit 6 Grainger Safety Services Network** for additional services.

2. Consulting Services

Grainger's Consulting Services teams analyze Member operations to increase efficiencies and lower cost associated with acquisition of MRO products and inventory management. Based on our experience, most Members have the opportunity to take as much as 25% or more out of their costs.

This evaluation employs a strategic framework of identified cost drivers to benchmark and provide ideal and cost effective solutions. This framework of cost drivers focuses on:

- **Process:** Grainger consultants can help redesign purchasing and inventory management processes to reduce complexity and cycle time while improving service levels. We offer solutions to streamline the purchasing process and automate inventory replenishment for enhanced productivity
- **Inventory:** Inventory is a critical, expensive component of a Member's maintenance operation. Consultants provide expertise to optimize inventory levels. We work with Member resources to understand inventory demand and supply requirements, identify obsolete stock, recommend proper on-hand inventory levels and set effective reorder points for MRO items
- **Supplier / Product:** Consultants segment, classify and analyze supplier/product usage to identify opportunities for greater leverage and incremental value.
- **Technology:** Effectively integrating electronic solutions into the MRO procurement strategies is the key to enable long-term success and cost savings. Our Consultants develop strategies and implementation plan to get the most out of your electronic solutions.

Please see *Exhibit 7 Grainger's Consulting Inventory Baseline*

3. Grainger's Footwear Program & Shoemobile Solution

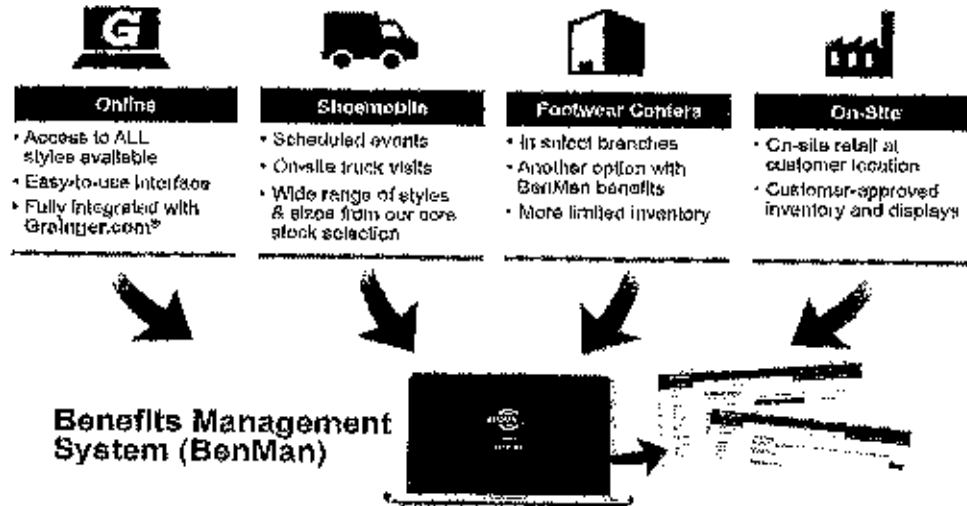
Grainger's managed footwear program allows employees to order shoes through four different methods. Whether you're buying shoes through our online tools, at a Grainger Safety Footwear Center, or from a Shoemobile, our Benefit Management System can help manage your footwear program. They're all connected to offer you a consistent shopping experience.

1. **Online Safety Footwear Program:** Administer footwear programs and purchase online with our easy to use web interface programs
2. **Shoemobile:** Grainger Shoemobiles drive to your facility to service employee footwear needs. Shoemobiles display over 100 footwear styles to meet your program needs and stock 2,000 pairs to allow your employees to receive shoes during a visit. Trained footwear professionals ensure correct sizing and comfort.
3. **Grainger Footwear Centers:** Select Grainger branch locations across the U.S. stock the latest footwear comfort technologies.
4. **Onsite Safety Footwear Center:** Company-approved inventory and displays located within your facility make it convenient for your employees to purchase safety footwear. Facilities which meet minimum requirements are serviced onsite by Grainger's customer service staff who measure your employees for the proper fit.

Our Safety Footwear Selection Includes:

- 500+ styles including a large number of 'Made in USA' styles, from office dress to most-rugged slip-on and boots
- Over 100 styles specifically for women – one of the largest selections in the industry, built sized and fit to a woman's foot
- Over 40 different brands

- Wide price range to accommodate both company and employee budgets
- One year manufacturer defect warranty on all styles
- **30 days employee satisfaction guarantee**
- Free shipping of any footwear return
- Grainger's Safety Footwear Buyers Guide (hard copy and online) helps employees navigate to the correct shoe.
- Dedicated 800 Specialized Footwear customer support



Benefit Management System (BenMan): Whether you're buying shoes through our online tools, at a Grainger Safety Footwear Center or from a Shoemobile, our Benefit Management System can help manage your footwear program. They're all connected to offer you a consistent shopping experience.

- The Benefits Management System is a purchasing and tracking system that's integrated into Grainger.com.
- It delivers fast and easy purchasing and custom reports and benefits tracking
- For customers engaged in the safety footwear program this means that they remain in control of their program while BenMan simplifies administration and saves them time and money - reducing the costs associated with implementing and maintaining a program

Features

1. Set up footwear selection guidelines for your employees based on their work environment.
2. Select from a menu of services to track employee purchases and manage eligibility.
3. Manage and review payroll deductions
4. If you have payroll deductions you can easily view and monitor them for each employee
5. Manage employee eligibility through subsidy reporting.
6. All purchases are tracked and managed so you have complete line of sight to purchase history
7. Leverage two specific reports
8. Purchase history, all purchases made in program
9. Subsidy eligibility—line of sight to who is and isn't eligible based on purchase history
10. Generate custom reports

SHOEMOBILE SOLUTION: Grainger's Shoemobile fleet is unsurpassed in the industry. We operate a growing fleet of 45' tractor-trailers and 26' trucks. Trained service representatives measure customer employees to help ensure a proper fit and suggest styles that adhere to their company's footwear program guidelines.



Shoemobiles can display over 100 footwear styles to meet your program needs and stock 2,000 pairs to allow your employees to receive shoes during a visit. Trained footwear professionals ensure correct sizing and comfort. **Grainger has a 96% fulfillment rate on our Shoemobile. If a shoe is unable to be provided at time of purchase, Grainger will ship the shoe AT NO CHARGE to the employee's home or work location.**

Point of Sale: Grainger is a leader in Shoemobile Automation Technology. We process transactions in seconds using computer-generated sales tickets & barcode technology, leaving more time for proper fitting and style selection.



Compliance Benefits

Administrators can establish compliance measures with Grainger's Benefit Management System with the following capabilities:

1. Employees can only purchase footwear that meets the requirements of their job task, ensuring they select the right footwear as specified by the employer. This reduces the risk of employees buying the wrong footwear or footwear that does not meet the appropriate ASTM standards.
2. Robust reporting allows an organization to track not only who bought footwear, but also who has not used their subsidy, a potential indicator of old or worn out footwear. Ensuring the footwear is in serviceable condition, reduces the potential for issues due to worn outsoles, etc. In addition, exception reporting allows an organization to ensure everyone has access to the appropriate footwear, again reducing the potential for employees to use unapproved footwear.

4. Eyewear Program

Grainger partners with a network of eyewear providers that can offer multiple solutions for safety prescription eyewear needs. Service options include onsite kiosks or local eye care service providers. Each program has unique features and may require a minimum number of eyewear users. Further details are presented in the charts below.

Eyelation | Eyelation is a benefit management system enabling employees to order 24/7 and companies to save time and money. Over 250,000 registered users currently use Eyelation's Benefit Management Platform to manage their safety eyewear program. The Eyelation program includes a self-service kiosk with its own internet connectivity and allows for online ordering on customer's desktop and mobile.

Eyelation Benefits

- 24/7 system access for all employees
- Customizable for departments so employees only access approved products
- All orders are reviewed by an optician
- Benefits, eligibility, and renewals are managed by Eyelation
- Productivity savings of approximately 45 minutes per employee vs traditional SRx programs
- Transactional savings
- One cohesive program for all employees



Account information including benefits, eligibility, and product selection are compiled, along with download of employees at the plant. Administrators can access the Administrative Site to export billing details that correspond to the distributor invoice.

<i>Total Eyewear Users</i>	200 or more for kiosk Online ordering now available, minimum of 50	
<i>Pricing Format</i>	Components priced separately	
<i>Ordering Process</i>	Order at kiosk with its own internet connectivity or online, 24/7	
<i>Program Management Tools</i>	Manages eligibility and allowance Reporting available on Eyelation.com	
<i>Program Start Up</i>	Program set up process. Scheduled installation of onsite kiosk or activation of online program.	
<i>Glasses Pick Up</i>	Mailed to home or work	

Hoya | Hoya's SRx Made Easy provides a simple process for customer's to purchase prescription safety eyewear through a national network of independent eye care professionals. Package pricing saves customers money on a comprehensive range of frame styles and lens treatment options. **SRx Made Easy** turns a logistical challenge into a tangible benefit for your business.

Hoya's SRx Made Easy provides a simple process for customer's to purchase prescription safety eyewear through a national network of independent eye care professionals.

- Program works for any size customer or location

- Simplified SKU Process - Only 4 Price Packages & SKU's
- Each SKU is a complete pair of glasses and includes professional optician fitting services (regular eye exam is not included)
- Access to Hoya's nationwide network of eye-care provider

BASIC package: includes Plastic frame by HOYA (20+ styles to choose from, such as new high-wrap foam-lined options)

Enhanced package: includes any frame choice from the collection, including titanium and stainless steel frame options. **Sunglasses option:** includes Choice of Photochromic or Polarized lenses

HOYA has partnered with more than 2,000 independent Eye Care Professionals throughout the United States to provide accurate and timely eyewear fitting and order processing

5. Emergency Preparedness Services

Grainger is committed to serving our local communities in their greatest time of need. This begins with a pro-active approach that develops preparedness-focused relationships with federal, state and local first-responders and other relevant government agencies. Pro-active relationships are the key in providing support to help our communities prepare, respond and recover from emergency situations.

Each year our supply chain and inventory management teams collaborate to develop forecasts and inventory strategies to fulfill the abnormal spikes in demand that often occur in large scale disasters such as hurricanes, floods, wild fires, winter storms and other emergency events. An incremental inventory investment is made and critical supplies and equipment are strategically pre-positioned within our network of more than 250 Branches and 14 Regional Distribution Centers. This approach enables planning discussions to align customer needs with our emergency inventory plans well before disaster strikes and expedite the delivery of critical supplies to affected areas. Additionally, the products and solutions offered reflect Grainger's all-hazards philosophy as well as guidance from authorities such as FEMA, the CDC, DHH, the American Red Cross, as well as years of company experience supported by historical customer demand data.

Threats

- | | | |
|-----------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------|
|  Hurricanes |  Active Shooter |  Power Outages |
|  Floods |  Tornadoes |  Mosquito-borne Diseases |
|  Communicable Diseases |  Earthquakes |  Hazardous Materials |
|  Wildfires & Droughts |  Extreme Heat | |
|  Winter Storm |  Fire Protection | |

Grainger's online emergency preparedness landing page is filed with resources and information on products and services which directly addresses many of the needs for emergency preparedness

In the event disaster strikes or is deemed imminent, Grainger's Corporate Response Team

collaborates to identify priorities, assess our inventory position, provide large order support & expedite customer deliveries. Our emergency planning efforts and state of the art order fulfillment systems allow us to provide customers with real-time product availability information that can be counted on.

Ultimately, Grainger's greatest resource is our people, especially those directly supporting the affected communities. During a large-scale disaster Grainger's highly trained and experienced employees provide direct support to State, City or County emergency operations centers (EOCs). These employees often work directly with local first responders and responding agency's to quickly field information requests related to product selection, availability, quotes, delivery, invoicing and more. These team members also assist with in the execution of Grainger's prioritization protocol which prioritizes inventory to those agencies directly involved with response efforts.

Grainger offers the following during emergency situation:

- Branch Operational Hours Extended up to 24 Hours a day as required
- Experienced Customer Service Agents available 24-7 at 1-800-CALL-WWG
- Emergency preparedness catalogs, capabilities guides, and emergency checklists
- Internet landing page on grainger.com dedicated to threat-specific solutions, products and resources.
- In any emergency, large or small, our pricing and services remain as provided in the contract.

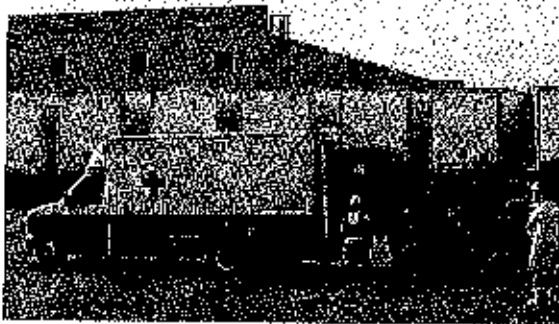
Recent examples of Grainger's Emergency Response capabilities:

California Camp & Other Fires | October-November 2018 and October 2017: The Grainger corporate response team activated daily briefings and updates to maintain situational awareness and work collaboratively with all emergency response agencies, public and private. Throughout the Camp and other fires, Grainger provided a consolidated source for critical supplies required to keep facilities, fire crews and shelters operating. Requirements included carbon filters, air purifiers, N95 respirator masks, gloves, cots, tents, cleaning supplies and more. Affected areas were served via same day deliveries from Grainger's Patterson, CA distribution center. Grainger's transportation team assisted with expedited deliveries to emergency staging areas and shelters. Grainger field representatives were present or remained on alert status 24 hours a day over a 2 week period to support agency needs. Grainger's supply chain team monitored demand and directed product to Northern California from Grainger distribution centers and direct from its manufacturers and suppliers. Grainger teams were committed from initial support throughout response into recovery and cleanup, support is continuing.



Hurricane Michael Florida Panhandle and Surrounding Areas | October 2018: Grainger's corporate response team was activated prior to the Category 4 hurricane making landfall near Mexico Beach Florida on October 10, 2018. Product was positioned and trailers readied. Grainger employees and resources made way to the areas beginning the weekend of October 6 to assist State of Florida and all private/public entities with

preparation. Grainger employees were present at the State of Florida Emergency Operations Center (EOC) in Tallahassee and local government EOC's throughout the hurricane and recovery. With several thousand residents' homes damaged or destroyed, shelters were made available. Grainger met daily needs for water, MREs, cots, blankets, toiletries, first aid equipment, medicine, sanitary and other shelter items. Grainger expedited distribution of chainsaws, insect repellent, generators, sand bags, gas cans, and related



supplies. First responders throughout the area used Grainger for supplies including flashlights, batteries, reflective vests, signs, shovels, water, personal protective equipment, generators and sanitary equipment. Product was redirected from other Grainger facilities and its manufacturers and suppliers to the Florida Panhandle.

6. Energy Services

The Grainger Energy Services team can identify and implement a wide range of efficient solutions for your agency through its network of qualified, insured and licensed service providers. Our service providers help facilitate the installation of energy-saving and water conservation measures. We can help Members secure applicable incentives and rebates for energy and water-saving projects. Grainger North America also offers Environmentally Preferred Product (EPP) training in collaboration with our key supplier partners.









Potential Benefits:

- Improved use of energy and water
- Reduced operating costs
- Upgraded infrastructure
- Warranties on new equipment
- Lowered operational risk
- Avoided maintenance expenses
- Reduced facility carbon footprint

Comprehensive Services*

- Multiple energy- and water-saving solutions
- Audit and financial analysis
- Material, contractor and project management
- Installation by qualified, insured and licensed service partners
- Disposal and recycling

**Provided by third party service providers and subject to Member eligibility.*

- | | | |
|-------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------|
|  Lighting Projects |  Compressed Air System Studies and Upgrade Projects |  Steam Trap System Studies and Upgrade Projects |
|  HVAC Projects |  Dust Collection System Studies and Upgrade Projects |  Water Conservation Upgrade Projects |
|  Motor and Pump Projects |  Electric Vehicle Charging Station Projects | |

- ✓ Preventative Maintenance Contracts
- ✓ Air Barrier Audits
- **Indoor Coating Services:** A comprehensive portfolio of solutions is offered for preparing, priming, coating and protecting interior surfaces.

9. Custom Product Center

Grainger has the ability to customize products with the Member's logo or message. Customize products like filters or signs to meet your needs. Members decide the size, configuration or message—Grainger will take care of the rest.



Air Filters



Band Saw
Blades



Floor Plates



Hard Hats



Locks



- b. Describe how you will roll out your program to City of Tucson staff?
Include in your discussion training, education, meetings, information gathering, etc.

Grainger acknowledges success of the City of Tucson contract begins with an effective plan, embraced by the City, to educate, inform, and go to market strategy. Grainger will utilize a combination of communications and marketing programs to drive contract awareness, demonstrate contract value, and promote a call to action towards existing City of Tucson staff. In addition, Grainger will partner with OMNIA, industry experts, and business partners to implement the contract.

Grainger will collaborate with City of Tucson and OMNIA Partners to mutually align on communication channels, messaging content, and delivery targets and timing to demonstrate a strong partnership across our organizations when marketing the City of Tucson contract and its benefits.

Grainger will designate a dedicated implementation project manager to execute and deploy all major milestones of the Master agreement.

DEFINE - Within first 10 days of award

Create a mutually agreed upon joint communication campaign, including:

- A. Assign marketing and communication exports to create messages and tools for internal and external purposes to include:
- a. Upon notice of award, Grainger will provide Executive Leadership endorsement and support. Throughout Grainger, messages will endorse the new Master Agreement as a viable option for Participating Public Entities and will highlight the value and benefits of the new contract.

- b. Grainger will collaborate with City of Tucson/OMNIA Partners and distribute a co-branded press release providing highlights of Grainger's award position and contract benefits.
- c. Grainger will collaborate with City of Tucson/OMNIA Partners and announce Grainger's award position and contract benefits through mutually agreed upon social media sites such as Twitter, Facebook, LinkedIn, and YouTube.
- d. Update dedicated OMNIA Partners Grainger internal website with City of Tucson contract information and benefits.
- e. Grainger will partner with the City of Tucson to identify Key Agencies and Key Stakeholders at each one.

PLAN - Within first 30 days of award

Grainger and City of Tucson will create a mutually agreed upon contract execution and education strategy including:

- A. Grainger will conduct a Joint Planning Workshop with City of Tucson leadership to determine contract Key Performance Metrics and determine the specific goals/initiatives of the City of Tucson. We will create a Site Execution Plan, which will be deployed to the Sales Team.
- B. As part of the Joint Planning Workshop, Grainger and City of Tucson/OMNIA Partners will align on the following to include:
 - a. Marketing
 - b. Education/Training
 - c. Contract Performance Metrics
 - d. Annual Contract Awareness
 - e. Customer Growth/Penetration
 - f. Segment Strategy

LAUNCH - Within 30-60 days of Award

Grainger, City of Tucson, and OMNIA Partners will partner together to educate respective teams of the new contract terms, differentiators, and go-to market tactics that will be used to ensure growth and transition will be smooth.

- A. Marketing
 - a. Provide to City of Tucson mutually agreed upon co-branded collateral pieces including, contract benefit presentations, services and solutions marketing collaterals, and case studies.
- B. Education/Training
 - a. Grainger leadership will ensure comprehensive understanding of the City of Tucson/OMNIA Partners contract terms, benefits, and solutions through regional Kick-Off Calls, and regional focused Site Execution Plans for Grainger Sales Team members

- b. Grainger's Government Sales team will have comprehensive knowledge of the new agreement to present the benefits of this agreement to all eligible agencies.
- c. Conduct dedicated training - In person and virtual meetings -- to key City of Tucson personnel on the new Grainger's offering
- d. Provide seller action plans and timelines to achieve implementation success criteria
- e. Conduct, at minimum, quarterly contract educational calls with Grainger Sales and Customer Service teams

C. Contract Performance Metrics

- a. Grainger will utilize sales reporting to ensure all goals and objectives are met. Grainger will provide periodic updates on the contract's revenue performance and affiliation growth through Stakeholder updates and business reviews as requested.

D. Annual Contract Awareness

- a. Business Reviews with City of Tucson Procurement Officer and Key Agencies
- b. Conduct webinars for City of Tucson staff as well as live meetings, to refresh knowledge of contract benefits, promote key initiatives, share customer level success stories, as well as product offerings/promotions
- c. Provide customer compliance metrics and reporting as requested

E. Customer Growth/Penetration Efficiencies

- a. Work with City Staff to identify areas of opportunity for additional savings offered through this contract. Grainger will use reporting, supplier experts, and consulting business partners to identify key areas the City can take advantage of.
- c. Describe how you will develop and maintain relationships with key department end users to convert sales to this contract, offer relevant solutions, problem solve, introduce new products or services, etc.

To develop and maintain relationships with key department end users to convert sales to this contract, Grainger will conduct **Business Review Meetings** with City of Tucson and all participating agencies and members of Grainger's Sales team led by the primary Account Manager. At these meetings, we'll review existing customer goals, make adjustments to ensure the needs are being met through this contract. We will also present cost savings and other efficiency opportunities related to the contract for consideration, and work continually with the City and each agency to meet their expectations.

Grainger's value extends beyond the products we deliver. Our Services, Solutions, and Products help our customers control and lower cost. We will ensure we review new department or agency initiatives to determine solutions that Grainger could proactively drive additional cost savings to meet department and agency objectives.

Grainger offers many relevant cost savings solutions that bring value add to the City of Tucson's participating agencies such as Safety Services, eCommerce, and KeepStock Inventory Solutions. The Grainger team will proactively introduce solutions, including new products, during site visits and regularly scheduled Business Review Meetings

d. Describe your sales and reporting capabilities. What level of detail is available?

Grainger's utilizes SAP's innovation for reporting, transactional, planning, logistical and operational needs of the facilities maintenance marketplace and especially to meet our customers' reporting requirements. A high level of report detail is available including: items purchased by track code, sub track code, and or account number, total sales and quantity per item, total sales at an account level as well as their shipping location, supplier diversity reports, green purchase history reports, invoice detail report and more.

Additionally, Grainger's self-serve site allows users to view real-time Order History, or all orders placed as well as order status, delivery times, logs for approval, workflow actions taken, and to download invoices if copies are required.

Some of Grainger's detailed standard reports that monitor spend and track usage includes:

- **Procurement Tendency Report:** helps customers understand purchasing tendencies executed through Grainger (channel sales, repeat item spend, category spend)
- **KeepStock Inventory Management Reporting:** reports generated showing customers inventory utilization through all KeepStock programs
- **Customer Report Card:** The Customer Focused Quality Report Card is a detailed breakdown of the following information:
 - ✓ **Order Summary**
 - Total Purchases
 - Total # Orders
 - Total # of Order Lines
 - Average Line per Order
 - Average Dollars per Order
 - ✓ **Product Accuracy**
 - ✓ **Fill Rate**
 - ✓ **Complete Shipment Rate**
 - ✓ **On-Time Delivery**
 - ✓ **Invoice Accuracy**
- **Cost Savings Analysis (CSA):** Reports savings based off catalog price.
- **Item Purchase History (IPH):** Summary report that shows items purchased by track code, sub track code, and or account number. Include total sales and quantity per item.
- **Item Purchase History by Account (IPH by Account):** Reports items purchased by track code, sub track code, and or account number broken down at the account level.
- **Green Item Purchase History (Green IPH):** Summary report that show green items purchased by track code, sub track code, and or account number. Include sales and quantity per green item.
- **Purchase by Supplier (PBS):** Reports item sold per Grainger supplier/vendor.
- **Product Line Distribution (PLD):** Reports sales per month by material segment.
- **Supplier Diversity:** Reports sales per Grainger's diverse suppliers.
- **Purchases by Account (PBA):** Reports sales by Grainger sold to account number to include seller alignment and prior year sales.

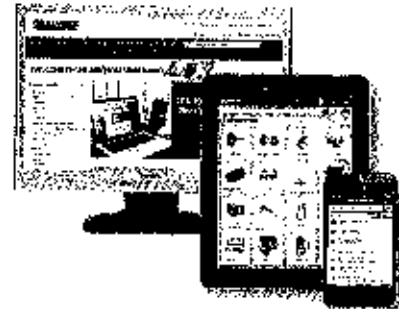
- **Overall Purchase Analysis (OPA):** Reports sales by account number to include seller alignment, prior year sales, CSP purchase's, Non-CSP purchases, Grainger.com purchases, EDI purchases, ePro purchases, and FMRO purchases.
- **Ship-to Report:** Line level detail report to show sales at an account level as well as their shipping location.
- **eCommerce Report:** Reports sales by account broken out by Grainger.com and ePro sales.
- **eCommerce Summary Report:** Summary report to show monthly breakdown of Grainger.com, ePro, and EDI sales.
- **Grainger Choice Report:** Summary report to show monthly breakdown of sales per Grainger Choice brands.
- **Tier Report:** Workbook that includes OPA, IPH, PLD, PBS, CSA, as well as a summary page.
- **The Invoice Detail Report (IDR)** is a detailed breakdown of the following information:
 - ✓ Item Purchased
 - ✓ Bill Date
 - ✓ Customer PO #
 - ✓ Sales Doc #
 - ✓ Name of Orderer
 - ✓ Account number
 - ✓ Purchase Amount
 - ✓ Tax and Freight billed
 - ✓ Catalog Price
 - ✓ Diff \$ and savings
- **Order History Report:** The order history file contains detailed information about each order. Reports may be customized based on the City of Tucson and OMNIA Member's specific needs. **This report includes the following fields:**
 - ✓ Item Total Cost
 - ✓ Item Description Grainger Account Defaults (line level)
 - ✓ P.O. Line, Member Part, Member Item Notes
 - ✓ Item Brand UNSPSC Product Category Code
 - ✓ Quantity
 - ✓ Categories and Sub-Categories
 - ✓ Order Date and Order Number Price
 - ✓ Shipping Information
 - ✓ Method, First and Last Name, Company,
 - ✓ Address, City, State, Zip, Country, Phone,
 - ✓ Fax, Email
 - ✓ Extended Price
 - ✓ Grainger Account Defaults (header level)
 - ✓ P.O or AMEX™ Ref, P.O. Release, Project
 - ✓ Job, Requisition Name, Department, Phone
 - ✓ Extension, Attention/Delivery Instructions
 - ✓ Subtotal
 - ✓ Payment Method Tax
 - ✓ Line Item Number Freight

Custom Reports: Grainger is capable of offering a wide range of custom reports. All custom reports may be made available upon customer request

4. Ordering and Invoices

- c. Describe your ordering capacity (retail locations, telephone, fax, internet, etc.). Provide details of the capabilities of your E Commerce website including ability to display contract pricing, on-line ordering, order tracking, search options, order history, technical assistance, lists, technical data and documentation, identification of alternate green products, etc.

Grainger's web-based ordering system (eCommerce purchasing system) has a proven record as the largest e-Retailer in the MRO industry. Grainger has the most comprehensive website platform with user friendly and customer-focused flexible web portals, mobile apps, and eProcurement offerings in the industry. The solutions deliver "Easy to Find," "Easy to Use," and "Easy to Connect" procurement solutions that help the City of Tucson and OMNIA members save time and money.



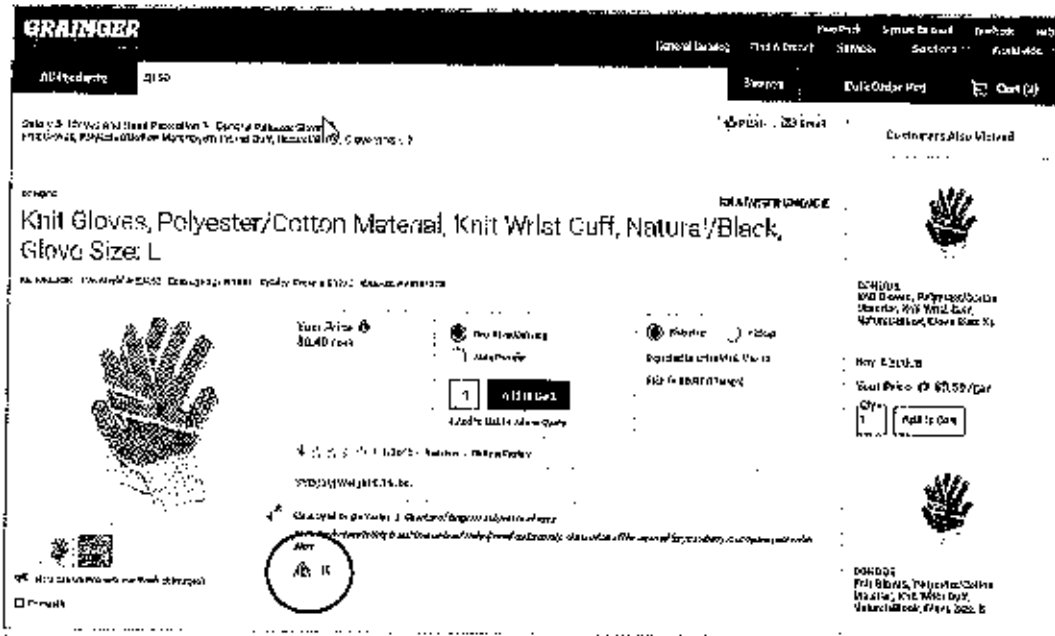
With our eCommerce capabilities, customers may choose to order over the Internet through Grainger.com, place mobile app order, or order through a procurement solution such as Ariba, Workday, or Jaggaer. Below are the Grainger capabilities for ordering and invoicing.

Ordering Capacity: Grainger's multichannel sales approach lets customers choose how they want to do business with us. It also gives them the flexibility of ordering in ways that best suit their needs. These sales channels include:

- Internet / ecommerce
- Email
- Toll Free Telephone
- Retail / branch locations
- Fax
- Inside and outside sales representatives
- Grainger's KeepStock® inventory management systems
- Mobile App



Display Contract Pricing: Once logged on to Grainger.com or if accessing Grainger product via a Grainger punch-out, all City of Tucson contract pricing will be clearly displayed on item detail pages, within search results and in the shopping cart. Furthermore, the City of Tucson / Omnia market basket products will be clearly identified with the red "K" on the item detail page, search results and in the shopping cart.

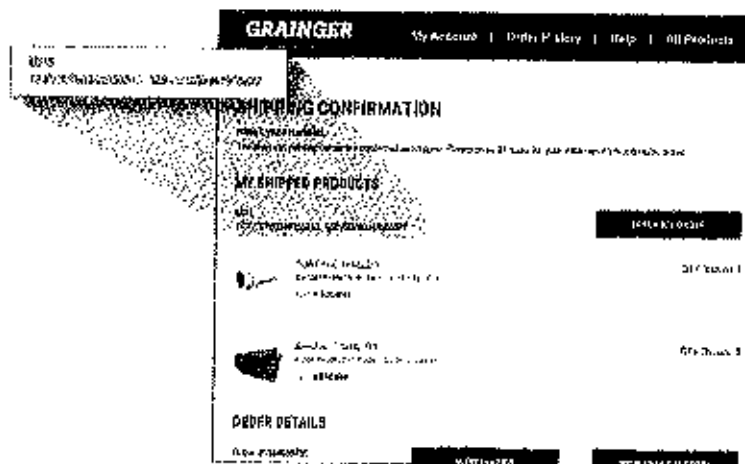


The City of Tucson and OMNIA will be able to easily determine market basket items by finding the red "K".

Online Ordering 24/7: The City of Tucson and OMNIA Members can submit orders 24 hours per day, 7 days a week, and 365 days per year on Grainger.com and mobile applications. This allows for quick and easy ordering for each Member anytime, anywhere.

Order Status & Tracking: The City of Tucson and OMNIA Members can use Grainger.com to track the status of any pending order, regardless of ordering channel (online, phone, fax, e-mail). Members can determine shipment status, backorder status, and partial order shipments, will call order pick-ups and order cancellations for orders placed within the past 36 months by clicking on the Order History link at the top of any Grainger.com page.

The City of Tucson and OMNIA Members will receive a shipment notification with carrier tracking information once an order has shipped.



Tracking information can easily be accessed from the shipment notification.

Search Options: Grainger.com allows the City of Tucson and OMNIA Members to search and filter by the following attributes:

- Keyword(s)
- The City's Market Basket items
- Manufacturer/brand
- Manufacturer model number
- National Stock Number (NSN)
- Grainger item number
- The City's part number
- Supplier Diversity products
- Green products (Logo for green)
- Categories or product index

Grainger's extensive investment in technology, specifically "search capability", is further represented by the following Search functionality:

WILDCARD SEARCH: By using an asterisk (*), end users may perform a wildcard search. If a Member is looking for a model number but doesn't remember the full number, the end user may type in the first three characters followed by an asterisk (*). Grainger's site will search all of the model numbers that start with those three characters.

REFINED SEARCH: End users may further refine their search results by clicking "Search Within these Results". This feature filters the search results by an additional keyword or description. In addition, Members may further refine their search term by "Product Categories", "Brand" or "Price". As refinements are made, detailed technical specifications are shown to allow Members to narrow down to the exact product, quickly procure it, and resume work.

Once a search result is presented, Members may:

- ✓ Add or remove refinements to their search without leaving the results page
- ✓ Refine their results by product specifications
- ✓ Sort by price, availability, model number, brand name and more
- ✓ See additional product information without leaving the results page
- ✓ View items in table format for easier comparison
- ✓ View a Mini-Item Detail Page for quick reference
- ✓ Find Green and Supplier Diversity products quickly
- ✓ Use Search results to compare up to eight products at a time
- ✓ See product availability in real time during checkout

SEARCH SUGGESTIONS (TYPE AHEAD): This functionality provides suggested terms, item numbers, product categories, and brands as the user inputs a search term or item number as presented below. Additionally, it retains a search term history and recommends products.

VIEW PREVIOUSLY PURCHASED: Grainger has a feature allowing users to narrow their search results to those products they have purchased in the past. This makes it easier to find the products you need.

MINI ITEM DETAIL PAGE (IDP): When viewing like products in table format, users can click on any of the individual items to view a mini-IDP containing basic information on the product, and an ability to add that item to the cart.

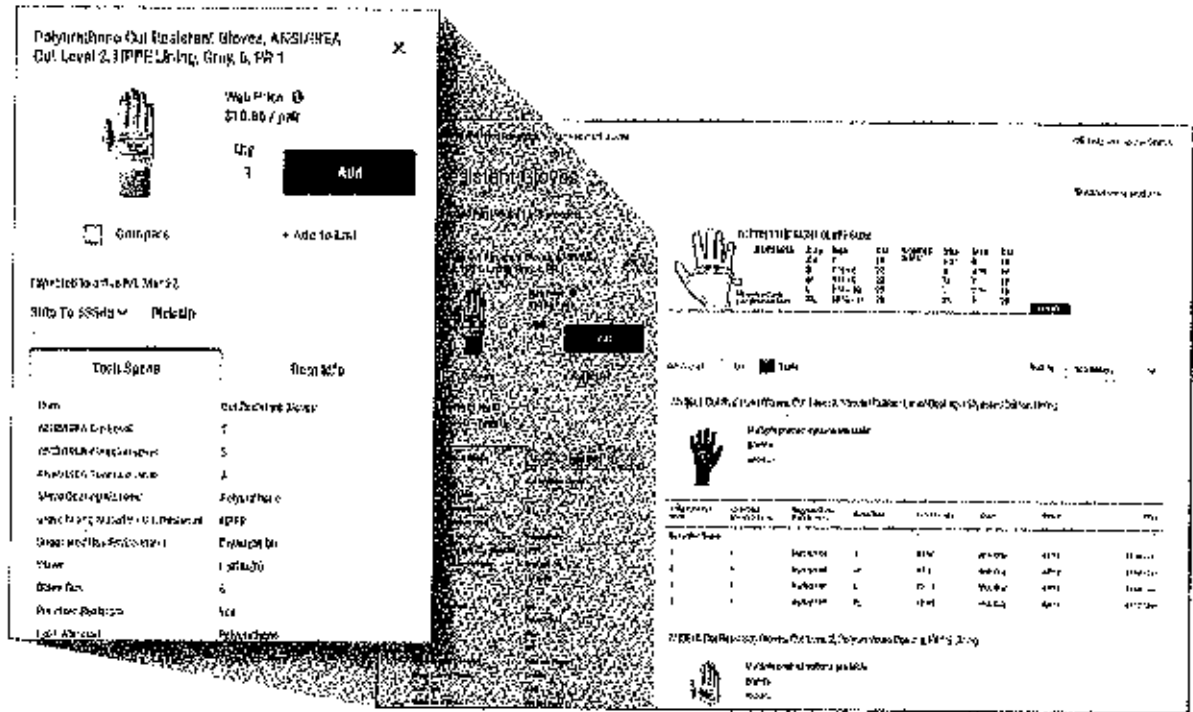


TABLE VIEW: Organizes like products into logical groupings and provides additional product information. The table format facilitates easier comparisons between products.

Visual Attributes: Visual attributes help users by displaying imagery in addition to text and technical language. Users can click on an image to refine the search results by the selected value. Supplemental content is also available as banners to further help members with their purchase decision.

Order History: The innovative Home Page on Grainger.com includes relevant user information such as order history, invoices, and other useful information in support of efficient procurement management. Order history can be accessed for 36 months.

Users have the option of accessing order history on Grainger.com and reordering, or downloading a file of order history data for further analysis. This file of order history data can be configured to include multiple users, various types of orders, various date ranges, and multiple file formats.

The City of Tucson and OMNIA Members can select search criteria to search order history. Order history information is available online for the previous 36 months.

Technical Assistance: Grainger offers multiple forms of technical assistance on Grainger.com.

CLICK-TO-CHAT: Grainger offers Click-to-Chat Assistance for Members on Grainger.com and punch-out integrations. Agents are available from 7 am to 5 pm, Monday – Friday, in all time zones to assist Members with their product questions or anything related to the purchasing process. Agents in the click-to-chat function can access technical product experts to answer detailed questions on product application or specifications affording OMNIA Members a prompt means to get answers to their questions.

HELP BUTTON: Grainger.com offers a "help" button featured on the top right of every page of Grainger.com to access additional information.

The Grainger Help Desk

Key Help Topics:
Getting Started
Where is My Order
Find Products
Order Placement
Manage My Account
Admin Setting
Order Management System
eProcurement Solutions
Mobile Solutions

The City of Tucson and OMNIA Members can quickly and easily find answers to the most commonly asked questions and received guidance while shopping on Grainger.com.

Personal Lists and Profiles: The City of Tucson and OMNIA Members can create "Personal Lists" on Grainger.com and punch-out integrations for frequently purchased items. Multiple personal lists can be created and shared among Members using the same Grainger account to streamline the acquisition process. This functionality allows Members to:

- Create lists by product category, service location, usage, or specifications and then organize those lists in folders
- Order directly from their list by clicking "Add to Order" next to any item
- Assign a location to a list allowing for easy access of that list from the Grainger Mobile app
- Add min/max quantities, bin locations, and print labels of the items in your list for easy inventory tracking
- Share lists with other people on the same account, so they can view and order from other Members' Personal Lists
- Add or delete products on the list, combine lists or organize lists in multiple folders
- Shared usage of these easy-to-access lists can assist the City of Tucson and OMNIA Members in consolidating product orders, avoiding duplication and driving product standardization to reduce costs
- To keep a record of previous purchases

Technical Data and Documentation: Grainger's General Catalog is available in its entirety on Grainger.com and includes technical data and illustrations.

SAFETY DATA SHEETS (FORMERLY MSDS): The City of Tucson and OMNIA Members may view and print SDS online at Grainger.com.

VIDEOS, CAD DRAWINGS, 360° SPINS: Users have the ability to see a complete view from various angles of many products from the item Details page.

Identification of alternate green products: The City of Tucson and OMNIA Members can easily identify environmentally preferable products on Grainger.com. When searching for products simply look for our Green Leaf icon. This indicates that the select product has a UL validated certification and/or attribute. On Grainger.com members can filter any product search results to view environmentally preferable options.



Grainger provides the City of Tucson and OMNIA Members with the ability to shop for all certified products by clicking the certification logo provided on the grainger.com/green website. In addition, end users have the ability to narrow search results in order to identify environmentally preferable certifications and attributes that meet their specific requirements. All EPP products on Grainger's shelves will have EPP product labels.

Product Availability by Location: The City of Tucson and OMNIA Members are able to determine real-time product availability by Grainger location.

The screenshot shows the Grainger website interface. At the top, there is the Grainger logo and navigation links for 'All Products', 'Site Search', 'Bulk Order Pad', and 'Cart'. Below the navigation is a search bar with the text 'Enter keyword, sku, model no., or part number'. The main content area displays a product listing for 'DURACELL Battery, AAA, Alkaline, PK24'. The price is '\$5.017/pkg. of 24'. There is an 'Add to Cart' button. To the right of the product listing is a shipping information box that says 'Estimated to arrive 7/26/19' and 'Ship to 05286-0010100'. Below the product listing, there is a note: 'This item is approved for your organization's Custom Catalog'.

Grainger.com enables the City of Tucson & OMNIA Members to check the real-time product availability and expected arrival date of shipped orders.

- Add, remove or change item quantities on orders submitted for approval
- Apply a payment method from your profile to a pending order
- Set order approval rules based on Market Basket items

Work Order Integration: Grainger also offers the ability to integrate Computerized Maintenance Management Systems (CMMS)/ Work Order systems with the purchasing process to allow for reconciliation of purchases to work orders. This type of integration aligns work order data to product orders and packing slips for streamlined receiving, and assigns product cost to the work order for a full view of project costs.

Grainger has established full integrations with some CMMS/work order systems, which allow users to click out to a Grainger site for shopping. Other integrations have been established enabling flat file transfers to automate the reconciliation of work orders and purchases. Grainger's eCommerce Solutions Managers can assess current work order and purchasing processes and streamline this process with the solutions mentioned above.

- b. Describe your invoicing process. Is electronic invoicing available? Is summary invoicing available? Are there other options on how an agency receives an invoice? Submit sample invoices.

Yes, electronic invoicing is available as is summary invoicing. Grainger has multiple ways to receive an invoice including electronic invoicing:

- Individual invoices per shipment
- EDI invoicing
- P-Card invoicing
- Email invoicing
- Summary Billing

Please see **Exhibit 2 Sample Invoice**

Invoicing Process: Grainger uses our enterprise system (SAP) that allows us to select the type of billing the City of Tucson and OMNIA Members require. After the order is placed into our system and the delivery process completed (picked up or shipped out), the invoicing process begins.

- Member is sent an invoice according to the method required (email, electronic, other)
 - ✓ **Email:** Invoice is sent to the Member automatically to the identified email addresses in the system
 - ✓ **Electronic:** Invoice is sent to the Member electronically in cXML, EDI, xCBL of flat file format. Grainger has a team of analysts to work with you through implementation and testing of these electronic invoicing formats and build in certain customizations to meet your needs. Electronic Invoicing allows your users to easily access invoice data within your system for easier reconciliation and payment.

Invoice and Packing Slips on Grainger.com

Omnia members have the ability to search order history and review invoices and packing slips of all Grainger orders on Grainger.com. This makes the reconciliation of pcard purchases much easier.

Summary Invoicing: Summary Invoicing (**Summary Billing**) is available for the City of Tucson and OMNIA Members. Grainger's summary billing is an invoicing system that simplifies Members' procurement process while reducing internal costs. We will provide a single bill containing a periodic summary of purchasing activity (monthly, semi-monthly, or weekly). By receiving a summary bill rather than individual invoices for each transaction, Members will have fewer pages to approve and fewer checks to write. This reduction in procurement process steps will save you both time and money.

If Members meets the requirements for Grainger's Summary Billing program and chooses to participate in this cost savings program, Members will decide:

1. Manner in which bill is sorted
2. Cycle ending day

Summary billing sorts and subtotals individual invoices over a specified time. Members may select from more than twenty sorting options. Each month, Members will receive a bill approximately one week after the selected cycle-end date.

- c. Describe how problems – such as a customer ordering a wrong product; a customer receiving a defective or wrong product; etc. – are resolved.

Each 2,000 Customer Service Associate (CSA) has use of state-of-the-art technology tools needed to address inquiries and ensure the City of Tucson and OMNIA Member's expectations are met.

Grainger's online system and network gives its government sellers and customer service representatives immediate online access to real time Member account information to help Members and provide information including, but not limited to: Status of orders (shipped or pending) as well as:

- Backorder status
- Contract pricing
- Category discounts
- Product availability
- Product information
- Account and billing questions
- Contract compliance
- Technical product support
- Cross referencing



Specifically for product returns for the following reasons:

- ✓ Wrong item shipped from Grainger
- ✓ Item damaged when received
- ✓ Faulty defective item that has warranties

1. The Member should call Grainger Customer Care at 1-800-GRAINGER (472-4643)
2. Indicate if they would like a replacement product or a credit
3. Grainger takes responsibility for the return and will send a return label to the customer
4. At their convenience, the customer carefully packages the item(s) and includes the packing slip
5. Pre-paid shipping label is placed on return package
6. Member notifies UPS to pick up the return.
7. New product is sent to the customer or their account is credited

Steps for a Standard Return originally shipped to a customer for the following reasons:

- ✓ Incorrect Item ordered
- ✓ Ordered too many items
- ✓ No longer need or want

The product may be shipped back to Grainger or dropped off at any Grainger branch location.

For a product shipment:

1. The Member should call Grainger Customer Care at 1-800-GRAINGER (472-4643)
 2. Package the item(s) and include the packing slip
 3. Write the reason for returning the product on your packing slip; if the packing slip is not available, please provide the purchase date, the original invoice number and the item number for the product
 4. Indicate whether you would like a replacement product or a credit
 5. Ship the package to the nearest Grainger branch location
- d. Describe how your firm measures performance including identification, calculation, tracking and reporting of measurements. What is your stock fill percentage rate, by line item, of the orders filled without backorders?

Grainger measures performance in several ways:

1. On-time Delivery
2. Product Accuracy
3. Fill Rate
4. Complete Shipment Rate
5. Invoice Accuracy

Please note: percentages presented below are actual City of Tucson metrics.

On-Time Delivery | 95.52% On-time delivery is measured by the percent of "trackable" lines delivered by the customer's expected delivery date.

The State of AZ is positioned in proximity to Grainger's Los Angeles, CA distribution center (DC) that has the ability to provide next day delivery on most orders to most destination points within the state along with the city of Tucson. In addition to the Los Angeles, CA DC, Grainger operates a Dallas, TX DC that has the ability to provide 2

service day delivery on most orders to most destination points in AZ.

Product Accuracy | 99.23% Product accuracy is measured by the percent of lines Grainger fulfilled without post order correction

Fill Rate | 95.97% Grainger's annual average fill rate is in range of 95-97%. Grainger measures Fill Rate by tracking the percent of lines Grainger fulfilled "in full" from available stock at time of order.

EXAMPLE - A customer places an order for 10 distinct items; one each. Grainger fulfills all 10 items from our Chicago DC and the customer receives all 10 items the next business day. customer Fill Rate = 100%.

Invoice Accuracy 99.23% | Invoice accuracy is measured by the percent of lines Grainger correctly invoiced without post order correction

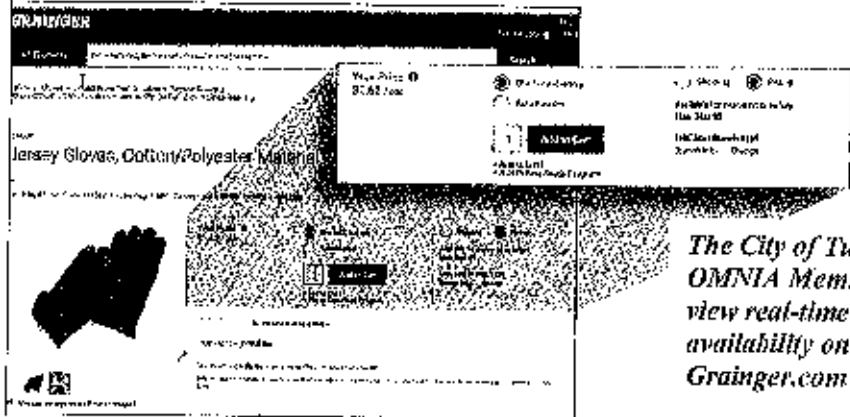
- e. If providing for retail location purchases, describe how agencies choosing to pick up products at a retail location will receive the correct contract pricing.

The starting point for correct contract pricing is the Member's account number to which pricing is linked. Pricing is linked at the inception of the City of Tucson and OMNIA contract for previously aligned Members and for any new Member requesting to participate on the City of Tucson and OMNIA contract.

Grainger's pricing team will apply coding to all account numbers (locations) for each City of Tucson or OMNIA member within our company wide SAP Business Enterprise System. This coding will include pricing and freight terms, as well as all contract terms and conditions unique to the City of Tucson and OMNIA agreement.

- f. Describe your process for identifying out of stock items and the options available to ordering agencies, such as: request a back ordered item, requesting a substitute item and cancelling the item from the order.

For items back ordered, Grainger utilizes several methods to notify the City of Tucson and OMNIA Members if an item is out of stock, depending on order method. For online orders, Members will have real time visibility to out of stock or discontinued items.



The City of Tucson & OMNIA Members can view real-time product availability on Grainger.com

For substitute items, Grainger.com functionality includes a "compare items" feature which provides a side by side comparison of available alternates for the Member's consideration. In all instances, the decision to accept a substitute product is solely that of the Member.

Product Compare

Email Print

Part #

Product Overview

Item #	Description	Item #	Description	Item #	Description
Item # 261133 261111 TP-1111111111 1111111111 1111111111 1111111111 1111111111 1111111111	Item # 401111 CORROZ 1111111111 1111111111 1111111111 1111111111 1111111111	Item # 110111 111111 1111111111 1111111111 1111111111 1111111111 1111111111	Item # 110111 111111 1111111111 1111111111 1111111111 1111111111 1111111111	Item # 110111 111111 1111111111 1111111111 1111111111 1111111111 1111111111	Item # 110111 111111 1111111111 1111111111 1111111111 1111111111 1111111111
Web Price \$18.16 / per	Web Price \$8.18 / per	Web Price \$20.00 / per	Web Price \$8.11 / per	Web Price \$11.00 / per	Web Price \$11.00 / per
Qty <input type="text" value="1"/>	Qty <input type="text" value="1"/>	Qty <input type="text" value="1"/>	Qty <input type="text" value="1"/>	Qty <input type="text" value="1"/>	Qty <input type="text" value="1"/>
<input type="button" value="Add to Cart"/>	<input type="button" value="Add to Cart"/>	<input type="button" value="Add to Cart"/>	<input type="button" value="Add to Cart"/>	<input type="button" value="Add to Cart"/>	<input type="button" value="Add to Cart"/>

Once products have been selected for comparison to an out-of-stock item, details can be immediately viewed to determine a substitute product.

The City of Tucson or OMNIA Members can choose a substitute product or wait for the out of stock product to arrive.

If the Member places an order either via a branch or phone, the Member is immediately notified by a Customer Service Associate (CSA) who will inform them of options for substitute or alternate items. Grainger's ERP system easily allows the CSA to search for available alternates for the member to consider. Product information can also be emailed or faxed to the City of Tucson or OMNIA Member to review.

For faxed or emailed orders, a CSA will notify the Member and inform them of options for substitute or alternate items. Product information can be emailed or faxed to the Member.

For cancelling an item on an order the City can utilize grainger.com click to chat, call our customer service agents/branch/Sales representatives, email, or fax.

5. **Other/Value Add**

- a. Describe any government rebate or government incentive programs applicable

Grainger Incentive Program

Grainger is committed to offering incentives and rebates to all aspects of Public Agency use. Below are the newly enhanced incentive programs being offered through this contract.

Grainger provides incentives to City of Tucson/OMNIA Members that:

- 1) Affiliate to this contract
- 2) Purchase more than \$250,000 annually under the Agreement from Grainger,
- 3) Grow purchases under the Agreement and/or
- 4) Purchase more than 50% of spend via a Grainger approved ecommerce channel

These Incentives are explained below:

Administrative Fee on Spend of More than \$250,000: Grainger will provide the City of Tucson/OMNIA members that purchase more than \$250,000 from Grainger in a contract year with a Direct Sales Administrative Fee ("DSAF") of Two Percent (2%). The 2% fee shall be on all net annual spend by a Member.

Incentive Growth: Grainger will provide the City of Tucson/OMNIA Members an incentive fee tied to annual incremental purchase growth. If the Member increases its net annual spend from Grainger, as compared to the previous contract year, Grainger will pay a 5% fee on the incremental growth.

eCommerce Incentive: Grainger will provide the City of Tucson/OMNIA members that purchase more than a 50% of spend from Grainger through a Grainger approved ecommerce channel with a 2% ecommerce incentive fee (ecommerce Incentive Fee) paid annually on all ecommerce spend for the contract year.

Reporting and Payment: Payment of the rebate, along with a supporting report, will be issued to Public Participating Agencies within 90 days of the close of the current contract year. Grainger will work with OMNIA Partners on the distribution of the funds.

Net Annual Spend Defined: Net Annual Spend is calculated for the contract year and is defined as the total invoice price of all contract year purchases less:

1. Refunds
2. Credits on returns
3. Discounts
4. The monies paid on any purchases pursuant to the Grainger Distributor Alliance Program

- b. Describe how your firm will meet the monthly usage reporting criteria. Submit a sample report.

Grainger is capable of meeting all requirements for the monthly usage reporting. We will provide an electronic copy of a usage report upon request to the Agency Department of Procurement. The report will provide complete information on the items purchased under this Contract. At a minimum for each item sold, the report will list the manufacturer name, model number, part number, item description, quantity sold and total spend by department, division and ordering entity.

Please see *Exhibit 3 Grainger Sample Item Purchase Report*

- c. Please include any value-added services that have not been listed in the scope of work. Services could include, but not limited to, safety shoe program, additional inventory management, emergency preparedness services, safety glove programs etc.

Grainger will support the City of Tucson and OMNIA Members in achieving additional cost savings and efficiencies over the duration of the Contract by leveraging our years of experience in saving customers time and money. Grainger's core value proposition is centered on helping customers identify ways to "take costs out of their business," specifically in the areas of time, space and dollar savings.

For ease of reviewing all services Grainger offers the City of Tucson and OMNIA Members, Grainger has included all value-added services with the services in section 3. Services.

**CITY OF TUCSON, RFP# 192163, MAINTENANCE, REPAIR AND
OPERATIONS (MRO) SUPPLIES, PARTS, EQUIPMENT, MATERIALS AND
RELATED SERVICES**

Attachment B - Category Discounts

Category	Percentage Discount off list price (%)
Abrasives	7%
Adhesives, Sealants, and Tape	7%
Cleaning	22%
Electrical	23%
Electronics, Appliances, and Batteries	19%
Fasteners	32%
Fleet and Vehicle Maintenance	5%
Furniture, Hospitality and Food Service	5%
Hand Tools	14%
Hardware	5%
HVAC and Refridgeration	17%
Lab Supplies	7%
Lighting	22%
Lubrication	7%
Material Handling	15%
Motors	19%
Office Supplies	5%
Outdoor Equipment	12%
Paint, Equipment and Supplies	10%
Plumbing	20%
Pneumatics	11%
Power Tools	11%
Power Transmission	19%
Pumps	7%
Safety	19%
Security	15%
Test Instruments	7%
Welding	10%
(Other) HVAC: Filters	40%
(Other) Emergency Preparedness	19%
Base Discount	5%

Line	Company Name	Product Description	Quantity	Unit	Price	Total	Material	Notes
1	3000	3000	3000	3000	3000	3000	3000	3000
2	3000	3000	3000	3000	3000	3000	3000	3000
3	3000	3000	3000	3000	3000	3000	3000	3000
4	3000	3000	3000	3000	3000	3000	3000	3000
5	3000	3000	3000	3000	3000	3000	3000	3000
6	3000	3000	3000	3000	3000	3000	3000	3000
7	3000	3000	3000	3000	3000	3000	3000	3000
8	3000	3000	3000	3000	3000	3000	3000	3000
9	3000	3000	3000	3000	3000	3000	3000	3000
10	3000	3000	3000	3000	3000	3000	3000	3000
11	3000	3000	3000	3000	3000	3000	3000	3000
12	3000	3000	3000	3000	3000	3000	3000	3000
13	3000	3000	3000	3000	3000	3000	3000	3000
14	3000	3000	3000	3000	3000	3000	3000	3000
15	3000	3000	3000	3000	3000	3000	3000	3000
16	3000	3000	3000	3000	3000	3000	3000	3000
17	3000	3000	3000	3000	3000	3000	3000	3000
18	3000	3000	3000	3000	3000	3000	3000	3000
19	3000	3000	3000	3000	3000	3000	3000	3000
20	3000	3000	3000	3000	3000	3000	3000	3000
21	3000	3000	3000	3000	3000	3000	3000	3000
22	3000	3000	3000	3000	3000	3000	3000	3000
23	3000	3000	3000	3000	3000	3000	3000	3000
24	3000	3000	3000	3000	3000	3000	3000	3000
25	3000	3000	3000	3000	3000	3000	3000	3000
26	3000	3000	3000	3000	3000	3000	3000	3000
27	3000	3000	3000	3000	3000	3000	3000	3000
28	3000	3000	3000	3000	3000	3000	3000	3000
29	3000	3000	3000	3000	3000	3000	3000	3000
30	3000	3000	3000	3000	3000	3000	3000	3000
31	3000	3000	3000	3000	3000	3000	3000	3000
32	3000	3000	3000	3000	3000	3000	3000	3000
33	3000	3000	3000	3000	3000	3000	3000	3000
34	3000	3000	3000	3000	3000	3000	3000	3000
35	3000	3000	3000	3000	3000	3000	3000	3000
36	3000	3000	3000	3000	3000	3000	3000	3000
37	3000	3000	3000	3000	3000	3000	3000	3000
38	3000	3000	3000	3000	3000	3000	3000	3000
39	3000	3000	3000	3000	3000	3000	3000	3000
40	3000	3000	3000	3000	3000	3000	3000	3000
41	3000	3000	3000	3000	3000	3000	3000	3000
42	3000	3000	3000	3000	3000	3000	3000	3000
43	3000	3000	3000	3000	3000	3000	3000	3000
44	3000	3000	3000	3000	3000	3000	3000	3000
45	3000	3000	3000	3000	3000	3000	3000	3000
46	3000	3000	3000	3000	3000	3000	3000	3000
47	3000	3000	3000	3000	3000	3000	3000	3000
48	3000	3000	3000	3000	3000	3000	3000	3000
49	3000	3000	3000	3000	3000	3000	3000	3000
50	3000	3000	3000	3000	3000	3000	3000	3000

UNIT	UNIT NAME	UNIT NUMBER	UNIT TYPE	UNIT STATUS	UNIT ADDRESS	UNIT CITY	UNIT STATE	UNIT ZIP	UNIT PHONE	UNIT FAX	UNIT EMAIL	UNIT WEBSITE	UNIT COMMENTS	UNIT TYPE	UNIT STATUS	UNIT ADDRESS	UNIT CITY	UNIT STATE	UNIT ZIP	UNIT PHONE	UNIT FAX	UNIT EMAIL	UNIT WEBSITE	UNIT COMMENTS
1	1000	1000	1000	1000	1000	1000	1000	1000	1000	1000	1000	1000	1000	1000	1000	1000	1000	1000	1000	1000	1000	1000	1000	1000
2	2000	2000	2000	2000	2000	2000	2000	2000	2000	2000	2000	2000	2000	2000	2000	2000	2000	2000	2000	2000	2000	2000	2000	2000
3	3000	3000	3000	3000	3000	3000	3000	3000	3000	3000	3000	3000	3000	3000	3000	3000	3000	3000	3000	3000	3000	3000	3000	3000
4	4000	4000	4000	4000	4000	4000	4000	4000	4000	4000	4000	4000	4000	4000	4000	4000	4000	4000	4000	4000	4000	4000	4000	4000
5	5000	5000	5000	5000	5000	5000	5000	5000	5000	5000	5000	5000	5000	5000	5000	5000	5000	5000	5000	5000	5000	5000	5000	5000
6	6000	6000	6000	6000	6000	6000	6000	6000	6000	6000	6000	6000	6000	6000	6000	6000	6000	6000	6000	6000	6000	6000	6000	6000
7	7000	7000	7000	7000	7000	7000	7000	7000	7000	7000	7000	7000	7000	7000	7000	7000	7000	7000	7000	7000	7000	7000	7000	7000
8	8000	8000	8000	8000	8000	8000	8000	8000	8000	8000	8000	8000	8000	8000	8000	8000	8000	8000	8000	8000	8000	8000	8000	8000
9	9000	9000	9000	9000	9000	9000	9000	9000	9000	9000	9000	9000	9000	9000	9000	9000	9000	9000	9000	9000	9000	9000	9000	9000
10	10000	10000	10000	10000	10000	10000	10000	10000	10000	10000	10000	10000	10000	10000	10000	10000	10000	10000	10000	10000	10000	10000	10000	10000

Line #	Quantity	Description	Unit	Price	Amount	Tax	Total	Code	Notes
796	1.00	1000 1/2" x 1/2" x 1/2" x 1/2" x 1/2" x 1/2"	EA	1.00	1.00	0.00	1.00		
797	1.00	1000 1/2" x 1/2" x 1/2" x 1/2" x 1/2" x 1/2"	EA	1.00	1.00	0.00	1.00		
798	1.00	1000 1/2" x 1/2" x 1/2" x 1/2" x 1/2" x 1/2"	EA	1.00	1.00	0.00	1.00		
799	1.00	1000 1/2" x 1/2" x 1/2" x 1/2" x 1/2" x 1/2"	EA	1.00	1.00	0.00	1.00		
800	1.00	1000 1/2" x 1/2" x 1/2" x 1/2" x 1/2" x 1/2"	EA	1.00	1.00	0.00	1.00		
801	1.00	1000 1/2" x 1/2" x 1/2" x 1/2" x 1/2" x 1/2"	EA	1.00	1.00	0.00	1.00		
802	1.00	1000 1/2" x 1/2" x 1/2" x 1/2" x 1/2" x 1/2"	EA	1.00	1.00	0.00	1.00		
803	1.00	1000 1/2" x 1/2" x 1/2" x 1/2" x 1/2" x 1/2"	EA	1.00	1.00	0.00	1.00		
804	1.00	1000 1/2" x 1/2" x 1/2" x 1/2" x 1/2" x 1/2"	EA	1.00	1.00	0.00	1.00		
805	1.00	1000 1/2" x 1/2" x 1/2" x 1/2" x 1/2" x 1/2"	EA	1.00	1.00	0.00	1.00		
806	1.00	1000 1/2" x 1/2" x 1/2" x 1/2" x 1/2" x 1/2"	EA	1.00	1.00	0.00	1.00		
807	1.00	1000 1/2" x 1/2" x 1/2" x 1/2" x 1/2" x 1/2"	EA	1.00	1.00	0.00	1.00		
808	1.00	1000 1/2" x 1/2" x 1/2" x 1/2" x 1/2" x 1/2"	EA	1.00	1.00	0.00	1.00		
809	1.00	1000 1/2" x 1/2" x 1/2" x 1/2" x 1/2" x 1/2"	EA	1.00	1.00	0.00	1.00		
810	1.00	1000 1/2" x 1/2" x 1/2" x 1/2" x 1/2" x 1/2"	EA	1.00	1.00	0.00	1.00		
811	1.00	1000 1/2" x 1/2" x 1/2" x 1/2" x 1/2" x 1/2"	EA	1.00	1.00	0.00	1.00		
812	1.00	1000 1/2" x 1/2" x 1/2" x 1/2" x 1/2" x 1/2"	EA	1.00	1.00	0.00	1.00		
813	1.00	1000 1/2" x 1/2" x 1/2" x 1/2" x 1/2" x 1/2"	EA	1.00	1.00	0.00	1.00		
814	1.00	1000 1/2" x 1/2" x 1/2" x 1/2" x 1/2" x 1/2"	EA	1.00	1.00	0.00	1.00		
815	1.00	1000 1/2" x 1/2" x 1/2" x 1/2" x 1/2" x 1/2"	EA	1.00	1.00	0.00	1.00		
816	1.00	1000 1/2" x 1/2" x 1/2" x 1/2" x 1/2" x 1/2"	EA	1.00	1.00	0.00	1.00		
817	1.00	1000 1/2" x 1/2" x 1/2" x 1/2" x 1/2" x 1/2"	EA	1.00	1.00	0.00	1.00		
818	1.00	1000 1/2" x 1/2" x 1/2" x 1/2" x 1/2" x 1/2"	EA	1.00	1.00	0.00	1.00		
819	1.00	1000 1/2" x 1/2" x 1/2" x 1/2" x 1/2" x 1/2"	EA	1.00	1.00	0.00	1.00		
820	1.00	1000 1/2" x 1/2" x 1/2" x 1/2" x 1/2" x 1/2"	EA	1.00	1.00	0.00	1.00		

Year	Month	Day	Event	Location	Category	Score	Notes
1963	10	10	1000	1000	1000	1000	1000
1964	10	10	1000	1000	1000	1000	1000
1965	10	10	1000	1000	1000	1000	1000
1966	10	10	1000	1000	1000	1000	1000
1967	10	10	1000	1000	1000	1000	1000
1968	10	10	1000	1000	1000	1000	1000
1969	10	10	1000	1000	1000	1000	1000
1970	10	10	1000	1000	1000	1000	1000
1971	10	10	1000	1000	1000	1000	1000
1972	10	10	1000	1000	1000	1000	1000
1973	10	10	1000	1000	1000	1000	1000
1974	10	10	1000	1000	1000	1000	1000
1975	10	10	1000	1000	1000	1000	1000
1976	10	10	1000	1000	1000	1000	1000
1977	10	10	1000	1000	1000	1000	1000
1978	10	10	1000	1000	1000	1000	1000
1979	10	10	1000	1000	1000	1000	1000
1980	10	10	1000	1000	1000	1000	1000
1981	10	10	1000	1000	1000	1000	1000
1982	10	10	1000	1000	1000	1000	1000
1983	10	10	1000	1000	1000	1000	1000
1984	10	10	1000	1000	1000	1000	1000
1985	10	10	1000	1000	1000	1000	1000
1986	10	10	1000	1000	1000	1000	1000
1987	10	10	1000	1000	1000	1000	1000
1988	10	10	1000	1000	1000	1000	1000
1989	10	10	1000	1000	1000	1000	1000
1990	10	10	1000	1000	1000	1000	1000
1991	10	10	1000	1000	1000	1000	1000
1992	10	10	1000	1000	1000	1000	1000
1993	10	10	1000	1000	1000	1000	1000
1994	10	10	1000	1000	1000	1000	1000
1995	10	10	1000	1000	1000	1000	1000
1996	10	10	1000	1000	1000	1000	1000
1997	10	10	1000	1000	1000	1000	1000
1998	10	10	1000	1000	1000	1000	1000
1999	10	10	1000	1000	1000	1000	1000
2000	10	10	1000	1000	1000	1000	1000

Item	Description	Quantity	Unit Price	Total Price	Notes
100	100	100	100	100	100
101	101	101	101	101	101
102	102	102	102	102	102
103	103	103	103	103	103
104	104	104	104	104	104
105	105	105	105	105	105
106	106	106	106	106	106
107	107	107	107	107	107
108	108	108	108	108	108
109	109	109	109	109	109
110	110	110	110	110	110
111	111	111	111	111	111
112	112	112	112	112	112
113	113	113	113	113	113
114	114	114	114	114	114
115	115	115	115	115	115
116	116	116	116	116	116
117	117	117	117	117	117
118	118	118	118	118	118
119	119	119	119	119	119
120	120	120	120	120	120
121	121	121	121	121	121
122	122	122	122	122	122
123	123	123	123	123	123
124	124	124	124	124	124
125	125	125	125	125	125
126	126	126	126	126	126
127	127	127	127	127	127
128	128	128	128	128	128
129	129	129	129	129	129
130	130	130	130	130	130
131	131	131	131	131	131
132	132	132	132	132	132
133	133	133	133	133	133
134	134	134	134	134	134
135	135	135	135	135	135
136	136	136	136	136	136
137	137	137	137	137	137
138	138	138	138	138	138
139	139	139	139	139	139
140	140	140	140	140	140
141	141	141	141	141	141
142	142	142	142	142	142
143	143	143	143	143	143
144	144	144	144	144	144
145	145	145	145	145	145
146	146	146	146	146	146
147	147	147	147	147	147
148	148	148	148	148	148
149	149	149	149	149	149
150	150	150	150	150	150
151	151	151	151	151	151
152	152	152	152	152	152
153	153	153	153	153	153
154	154	154	154	154	154
155	155	155	155	155	155
156	156	156	156	156	156
157	157	157	157	157	157
158	158	158	158	158	158
159	159	159	159	159	159
160	160	160	160	160	160
161	161	161	161	161	161
162	162	162	162	162	162
163	163	163	163	163	163
164	164	164	164	164	164
165	165	165	165	165	165
166	166	166	166	166	166
167	167	167	167	167	167
168	168	168	168	168	168
169	169	169	169	169	169
170	170	170	170	170	170
171	171	171	171	171	171
172	172	172	172	172	172
173	173	173	173	173	173
174	174	174	174	174	174
175	175	175	175	175	175
176	176	176	176	176	176
177	177	177	177	177	177
178	178	178	178	178	178
179	179	179	179	179	179
180	180	180	180	180	180
181	181	181	181	181	181
182	182	182	182	182	182
183	183	183	183	183	183
184	184	184	184	184	184
185	185	185	185	185	185
186	186	186	186	186	186
187	187	187	187	187	187
188	188	188	188	188	188
189	189	189	189	189	189
190	190	190	190	190	190
191	191	191	191	191	191
192	192	192	192	192	192
193	193	193	193	193	193
194	194	194	194	194	194
195	195	195	195	195	195
196	196	196	196	196	196
197	197	197	197	197	197
198	198	198	198	198	198
199	199	199	199	199	199
200	200	200	200	200	200

Table with columns: Course Number, Course Title, Credits, Prerequisites, and Section Number. Lists various courses including English, History, Science, and Art.

Year	Contract No.	Contract Title	Contract Description	Start Date	End Date	Amount	Contract Type	Contract Status	Contract Number	Contract Value	Contract Balance
1972	1472	1472	1472	1472	1472	1472	1472	1472	1472	1472	1472
1973	1473	1473	1473	1473	1473	1473	1473	1473	1473	1473	1473
1974	1474	1474	1474	1474	1474	1474	1474	1474	1474	1474	1474
1975	1475	1475	1475	1475	1475	1475	1475	1475	1475	1475	1475
1976	1476	1476	1476	1476	1476	1476	1476	1476	1476	1476	1476
1977	1477	1477	1477	1477	1477	1477	1477	1477	1477	1477	1477
1978	1478	1478	1478	1478	1478	1478	1478	1478	1478	1478	1478
1979	1479	1479	1479	1479	1479	1479	1479	1479	1479	1479	1479
1980	1480	1480	1480	1480	1480	1480	1480	1480	1480	1480	1480
1981	1481	1481	1481	1481	1481	1481	1481	1481	1481	1481	1481
1982	1482	1482	1482	1482	1482	1482	1482	1482	1482	1482	1482
1983	1483	1483	1483	1483	1483	1483	1483	1483	1483	1483	1483
1984	1484	1484	1484	1484	1484	1484	1484	1484	1484	1484	1484
1985	1485	1485	1485	1485	1485	1485	1485	1485	1485	1485	1485
1986	1486	1486	1486	1486	1486	1486	1486	1486	1486	1486	1486
1987	1487	1487	1487	1487	1487	1487	1487	1487	1487	1487	1487
1988	1488	1488	1488	1488	1488	1488	1488	1488	1488	1488	1488
1989	1489	1489	1489	1489	1489	1489	1489	1489	1489	1489	1489
1990	1490	1490	1490	1490	1490	1490	1490	1490	1490	1490	1490
1991	1491	1491	1491	1491	1491	1491	1491	1491	1491	1491	1491
1992	1492	1492	1492	1492	1492	1492	1492	1492	1492	1492	1492
1993	1493	1493	1493	1493	1493	1493	1493	1493	1493	1493	1493
1994	1494	1494	1494	1494	1494	1494	1494	1494	1494	1494	1494
1995	1495	1495	1495	1495	1495	1495	1495	1495	1495	1495	1495
1996	1496	1496	1496	1496	1496	1496	1496	1496	1496	1496	1496
1997	1497	1497	1497	1497	1497	1497	1497	1497	1497	1497	1497
1998	1498	1498	1498	1498	1498	1498	1498	1498	1498	1498	1498
1999	1499	1499	1499	1499	1499	1499	1499	1499	1499	1499	1499
2000	1500	1500	1500	1500	1500	1500	1500	1500	1500	1500	1500
2001	1501	1501	1501	1501	1501	1501	1501	1501	1501	1501	1501
2002	1502	1502	1502	1502	1502	1502	1502	1502	1502	1502	1502
2003	1503	1503	1503	1503	1503	1503	1503	1503	1503	1503	1503
2004	1504	1504	1504	1504	1504	1504	1504	1504	1504	1504	1504
2005	1505	1505	1505	1505	1505	1505	1505	1505	1505	1505	1505
2006	1506	1506	1506	1506	1506	1506	1506	1506	1506	1506	1506
2007	1507	1507	1507	1507	1507	1507	1507	1507	1507	1507	1507
2008	1508	1508	1508	1508	1508	1508	1508	1508	1508	1508	1508
2009	1509	1509	1509	1509	1509	1509	1509	1509	1509	1509	1509
2010	1510	1510	1510	1510	1510	1510	1510	1510	1510	1510	1510
2011	1511	1511	1511	1511	1511	1511	1511	1511	1511	1511	1511
2012	1512	1512	1512	1512	1512	1512	1512	1512	1512	1512	1512
2013	1513	1513	1513	1513	1513	1513	1513	1513	1513	1513	1513
2014	1514	1514	1514	1514	1514	1514	1514	1514	1514	1514	1514
2015	1515	1515	1515	1515	1515	1515	1515	1515	1515	1515	1515
2016	1516	1516	1516	1516	1516	1516	1516	1516	1516	1516	1516
2017	1517	1517	1517	1517	1517	1517	1517	1517	1517	1517	1517
2018	1518	1518	1518	1518	1518	1518	1518	1518	1518	1518	1518
2019	1519	1519	1519	1519	1519	1519	1519	1519	1519	1519	1519
2020	1520	1520	1520	1520	1520	1520	1520	1520	1520	1520	1520

Company Name

Table with columns: Company Name, Address, City, State, Zip, Phone, Fax, Website, and other contact information.

Table with columns: Company Name, Address, City, State, Zip, Phone, Fax, Website, and other contact information.

Line	Company Name	Address	City	State	Zip	Phone	Contract No.	Contract Description	Contract Value	Contract Start	Contract End	Contract Status	Contract Type
101	ABC COMPANY	123 Main St	Anytown	CA	90210	555-1234	101-001	General Contracting	1000000	2023-01-01	2023-12-31	Active	General Contracting
102	DEF COMPANY	456 Elm St	Anytown	CA	90210	555-5678	102-002	General Contracting	2000000	2023-02-01	2024-01-31	Active	General Contracting
103	GHI COMPANY	789 Oak St	Anytown	CA	90210	555-9012	103-003	General Contracting	3000000	2023-03-01	2024-02-28	Active	General Contracting
104	JKL COMPANY	101 Pine St	Anytown	CA	90210	555-3456	104-004	General Contracting	4000000	2023-04-01	2024-03-31	Active	General Contracting
105	MNO COMPANY	202 Cedar St	Anytown	CA	90210	555-7890	105-005	General Contracting	5000000	2023-05-01	2024-04-30	Active	General Contracting
106	PQR COMPANY	303 Birch St	Anytown	CA	90210	555-1122	106-006	General Contracting	6000000	2023-06-01	2024-05-31	Active	General Contracting
107	STU COMPANY	404 Spruce St	Anytown	CA	90210	555-3344	107-007	General Contracting	7000000	2023-07-01	2024-06-30	Active	General Contracting
108	VWX COMPANY	505 Willow St	Anytown	CA	90210	555-5566	108-008	General Contracting	8000000	2023-08-01	2024-07-31	Active	General Contracting
109	YZA COMPANY	606 Poplar St	Anytown	CA	90210	555-7788	109-009	General Contracting	9000000	2023-09-01	2024-08-31	Active	General Contracting
110	BCD COMPANY	707 Ash St	Anytown	CA	90210	555-9900	110-010	General Contracting	10000000	2023-10-01	2024-09-30	Active	General Contracting
111	EFG COMPANY	808 Hickory St	Anytown	CA	90210	555-1122	111-011	General Contracting	11000000	2023-11-01	2024-10-31	Active	General Contracting
112	HIJ COMPANY	909 Walnut St	Anytown	CA	90210	555-3344	112-012	General Contracting	12000000	2023-12-01	2024-11-30	Active	General Contracting
113	KLM COMPANY	1010 Chestnut St	Anytown	CA	90210	555-5566	113-013	General Contracting	13000000	2024-01-01	2025-01-31	Active	General Contracting
114	NOP COMPANY	1111 Sycamore St	Anytown	CA	90210	555-7788	114-014	General Contracting	14000000	2024-02-01	2025-02-28	Active	General Contracting
115	QRS COMPANY	1212 Dogwood St	Anytown	CA	90210	555-9900	115-015	General Contracting	15000000	2024-03-01	2025-03-31	Active	General Contracting
116	TUV COMPANY	1313 Magnolia St	Anytown	CA	90210	555-1122	116-016	General Contracting	16000000	2024-04-01	2025-04-30	Active	General Contracting
117	WXY COMPANY	1414 Redwood St	Anytown	CA	90210	555-3344	117-017	General Contracting	17000000	2024-05-01	2025-05-31	Active	General Contracting
118	ZAB COMPANY	1515 Cypress St	Anytown	CA	90210	555-5566	118-018	General Contracting	18000000	2024-06-01	2025-06-30	Active	General Contracting
119	BCD COMPANY	1616 Juniper St	Anytown	CA	90210	555-7788	119-019	General Contracting	19000000	2024-07-01	2025-07-31	Active	General Contracting
120	EFG COMPANY	1717 Fir St	Anytown	CA	90210	555-9900	120-020	General Contracting	20000000	2024-08-01	2025-08-31	Active	General Contracting

**CITY OF TUCSON, RFP# 192163, MAINTENANCE, REPAIR AND
OPERATIONS (MRO) SUPPLIES, PARTS, EQUIPMENT, MATERIALS AND
RELATED SERVICES**

Attachment B - Category Discounts

Category	Percentage Discount off list price (%)
Abrasives	7%
Adhesives, Sealants, and Tape	7%
Cleaning	22%
Electrical	23%
Electronics, Appliances, and Batteries	19%
Fasteners	32%
Fleet and Vehicle Maintenance	5%
Furniture, Hospitality and Food Service	5%
Hand Tools	14%
Hardware	5%
HVAC and Refrigeration	17%
Lab Supplies	7%
Lighting	22%
Lubrication	7%
Material Handling	15%
Motors	19%
Office Supplies	5%
Outdoor Equipment	12%
Paint, Equipment and Supplies	10%
Plumbing	20%
Pneumatics	11%
Power Tools	11%
Power Transmission	19%
Pumps	7%
Safety	19%
Security	15%
Test Instruments	7%
Welding	10%
(Other) HVAC: Filters	40%
(Other) Emergency Preparedness	19%
Base Discount	5%

LINE	ITEM	QUANTITY	UNIT	PRICE	TOTAL	DESCRIPTION
1	10000000	1.00	EA	2000.00	2000.00	10000000
2	10000000	1.00	EA	2000.00	2000.00	10000000
3	10000000	1.00	EA	2000.00	2000.00	10000000
4	10000000	1.00	EA	2000.00	2000.00	10000000
5	10000000	1.00	EA	2000.00	2000.00	10000000
6	10000000	1.00	EA	2000.00	2000.00	10000000
7	10000000	1.00	EA	2000.00	2000.00	10000000
8	10000000	1.00	EA	2000.00	2000.00	10000000
9	10000000	1.00	EA	2000.00	2000.00	10000000
10	10000000	1.00	EA	2000.00	2000.00	10000000
11	10000000	1.00	EA	2000.00	2000.00	10000000
12	10000000	1.00	EA	2000.00	2000.00	10000000
13	10000000	1.00	EA	2000.00	2000.00	10000000
14	10000000	1.00	EA	2000.00	2000.00	10000000
15	10000000	1.00	EA	2000.00	2000.00	10000000
16	10000000	1.00	EA	2000.00	2000.00	10000000
17	10000000	1.00	EA	2000.00	2000.00	10000000
18	10000000	1.00	EA	2000.00	2000.00	10000000
19	10000000	1.00	EA	2000.00	2000.00	10000000
20	10000000	1.00	EA	2000.00	2000.00	10000000
21	10000000	1.00	EA	2000.00	2000.00	10000000
22	10000000	1.00	EA	2000.00	2000.00	10000000
23	10000000	1.00	EA	2000.00	2000.00	10000000
24	10000000	1.00	EA	2000.00	2000.00	10000000
25	10000000	1.00	EA	2000.00	2000.00	10000000
26	10000000	1.00	EA	2000.00	2000.00	10000000
27	10000000	1.00	EA	2000.00	2000.00	10000000
28	10000000	1.00	EA	2000.00	2000.00	10000000
29	10000000	1.00	EA	2000.00	2000.00	10000000
30	10000000	1.00	EA	2000.00	2000.00	10000000
31	10000000	1.00	EA	2000.00	2000.00	10000000
32	10000000	1.00	EA	2000.00	2000.00	10000000
33	10000000	1.00	EA	2000.00	2000.00	10000000
34	10000000	1.00	EA	2000.00	2000.00	10000000
35	10000000	1.00	EA	2000.00	2000.00	10000000
36	10000000	1.00	EA	2000.00	2000.00	10000000
37	10000000	1.00	EA	2000.00	2000.00	10000000
38	10000000	1.00	EA	2000.00	2000.00	10000000
39	10000000	1.00	EA	2000.00	2000.00	10000000
40	10000000	1.00	EA	2000.00	2000.00	10000000
41	10000000	1.00	EA	2000.00	2000.00	10000000
42	10000000	1.00	EA	2000.00	2000.00	10000000
43	10000000	1.00	EA	2000.00	2000.00	10000000
44	10000000	1.00	EA	2000.00	2000.00	10000000
45	10000000	1.00	EA	2000.00	2000.00	10000000
46	10000000	1.00	EA	2000.00	2000.00	10000000
47	10000000	1.00	EA	2000.00	2000.00	10000000
48	10000000	1.00	EA	2000.00	2000.00	10000000
49	10000000	1.00	EA	2000.00	2000.00	10000000
50	10000000	1.00	EA	2000.00	2000.00	10000000

Line	Account	Description	Code	Rate	Amount	Balance	Debit	Credit	Balance	Account	Description	Code	Rate	Amount	Balance	Debit	Credit	Balance
100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100

ST	CD	DATE	AMOUNT	DESCRIPTION	STATUS	DATE	AMOUNT	DESCRIPTION	STATUS	DATE	AMOUNT	DESCRIPTION	STATUS	DATE	AMOUNT	DESCRIPTION	STATUS	DATE	AMOUNT	DESCRIPTION	STATUS
101	101	10/10/10	100.00	101		10/10/10	100.00	101		10/10/10	100.00	101		10/10/10	100.00	101		10/10/10	100.00	101	

Year	Area	Value	Index	Year	Area	Value	Index
1970	1970	...	...	...
1971	1971	...	...	...
1972	1972	...	...	...
1973	1973	...	...	...
1974	1974	...	...	...
1975	1975	...	...	...
1976	1976	...	...	...
1977	1977	...	...	...
1978	1978	...	...	...
1979	1979	...	...	...
1980	1980	...	...	...
1981	1981	...	...	...
1982	1982	...	...	...
1983	1983	...	...	...
1984	1984	...	...	...
1985	1985	...	...	...
1986	1986	...	...	...
1987	1987	...	...	...
1988	1988	...	...	...
1989	1989	...	...	...
1990	1990	...	...	...
1991	1991	...	...	...
1992	1992	...	...	...
1993	1993	...	...	...
1994	1994	...	...	...
1995	1995	...	...	...
1996	1996	...	...	...
1997	1997	...	...	...
1998	1998	...	...	...
1999	1999	...	...	...
2000	2000	...	...	...
2001	2001	...	...	...
2002	2002	...	...	...
2003	2003	...	...	...
2004	2004	...	...	...
2005	2005	...	...	...
2006	2006	...	...	...
2007	2007	...	...	...
2008	2008	...	...	...
2009	2009	...	...	...
2010	2010	...	...	...
2011	2011	...	...	...
2012	2012	...	...	...
2013	2013	...	...	...
2014	2014	...	...	...
2015	2015	...	...	...
2016	2016	...	...	...
2017	2017	...	...	...
2018	2018	...	...	...
2019	2019	...	...	...
2020	2020	...	...	...

12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31	32	33	34	35	36	37	38	39	40	41	42	43	44	45	46	47	48	49	50	51	52	53	54	55	56	57	58	59	60	61	62	63	64	65	66	67	68	69	70	71	72	73	74	75	76	77	78	79	80	81	82	83	84	85	86	87	88	89	90	91	92	93	94	95	96	97	98	99	100
12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31	32	33	34	35	36	37	38	39	40	41	42	43	44	45	46	47	48	49	50	51	52	53	54	55	56	57	58	59	60	61	62	63	64	65	66	67	68	69	70	71	72	73	74	75	76	77	78	79	80	81	82	83	84	85	86	87	88	89	90	91	92	93	94	95	96	97	98	99	100

B. Price Proposal

1. Provide a price proposal as requested on the Attachment B – Price Page.

Grainger has completed Attachment B – Price Page.

Core Lists

- a. Market Basket – Provides for the deepest discounts, as listed on the category discount sheet, on a variety of products to agencies nationwide. Products in this list represent the largest annual spend in terms of dollars and/or highest volume in terms of quantity. Pricing for Market Basket items shall be provided to all Participating Agencies.

Pricing for the Market Basket will be provided to all Participating Agencies.

- b. Functional Alternatives – Provide items which can be substitutes for the corresponding items on the Market Basket which might provide better value but meet the same need. Items in the Functional Alternatives section of the price page will be evaluated as value-add items for the National Program. Pricing for Functional Alternatives shall be provided to all participating agencies.

All functional alternates will be provided to all Participating Agencies.

- i. Using Attachment B, Price Page, complete the columns specified resulting in the proposed discount and net contract price for items offered nationally.

Grainger has completed Attachment B, proposed discount and net contract price for items offered nationally.

- ii. Using Attachment B, Price Page, complete the Category Discount page listing the percentage off discount price for each category provided.

Grainger has completed Attachment B category discount page.

- iii. How often does the Offeror propose to update this list? Are there certain products that should be updated more frequently than others?

Grainger proposes to update the market basket on an annual basis per contract year. Upon mutual approval of both parties, this market basket will be active for the full 12 months of the next contract year, and Grainger will not increase the Market Basket pricing for these items during the contract year. In the event a Member Core List item is discontinued, the parties will find a mutually agreeable replacement product and add such replacement item to the Member Core List.

- b. Customized Core List by Agency, individual local and state departments, and regional core lists– In addition to the National Core List, Offerors may provide customized core lists to agencies.

- i. Describe Offeror's ability to provide customized core lists to agencies;

In addition to the Grainger Market Basket (Attachment B), we offer the ability for each

agency to create a custom market basket. To drive additional cost savings while enhancing procurement stability, agencies can select a custom market basket consisting of products the individual agency most frequently procures. The Grainger Sales team will work with Agencies seeking to consolidate, standardize and to identify a product list and price.

- ii. The number of items Offeror proposes to provide on a customized core list;

Grainger offers the ability for each agency to create a custom market basket unique to individual agency's needs which cannot be specific to a number of items.

- iii. How often does the Offeror propose to update customized core lists;

Grainger proposes to update the custom list on an annual basis per contract year. Upon mutual approval of both parties this custom list will be active for the full 12 months of the next contract year. Grainger reserves the right to adjust pricing to reflect market conditions. These adjustments may include unforeseen significant increases in supplier's costs resulting from changes in laws or regulations, impositions of tariffs, currency fluctuations, increases in commodity prices, or other changes in conditions not reasonably foreseeable to Grainger.

- iv. Describe any agency size or volume limitations.

There are no agency size or volume limitations to receive a customized core list.

- c. Catalog Pricing: Provide pricing for products not included in items 1.a. and 1.b. above,

- i. Describe how you will price catalog items that are not listed on the Market Basked list. That is, by product category, sub-product category, manufacturer, etc.

Category Discounts: Our offer encompasses significant discounting across 32 MRO categories. These category discounts are applied to Grainger's Contract Reference Price (CRP). Introduced in 2017, CRP is the product pricing basis for contract customers. CRP is market-based and lower than our historic List Price and thus makes more products attractively priced and simplifies the purchasing process. CRP is stable and only subject to change three times per year. Because CRP is lower than Grainger's prior List Price, contract category discounts are also lower. It is therefore important to compare the "final" product prices, as a larger discount percentage offered by a competitor may not yield a lower final product price.

For City of Tucson and OMNIA Members, CRP is found on Grainger.com when Members log into their account. The CRP at the time of purchase will be the price to which any contract discounts will be applied. The offered category discounts are fixed through the life of the contract across 32 MRO categories.

Grainger Product Sourcing: The City of Tucson and Participating Public Agencies are able to purchase through Grainger's Sourcing arm, which reaches out to Grainger's network of non-catalog suppliers to provide access to over five million additional products and services. The pricing and discounts set forth above do not apply to items

purchased through Grainger's Sourcing arm. Pricing will be quoted on a case-by-case basis. Grainger Sourcing Terms and Conditions apply to any Sourced purchases. The pricing model for Sourced Products is based on current market conditions and is competitive for spot buy situations on a per order basis.

Please see **Exhibit 10 Grainger's Sourced Product Terms and Conditions**.

ii. Disclose the number of items in each product category and in the catalog

Category	# Items
Abrasives	12,539
Adhesives, Sealants, and Tape	7,430
Cleaning	13,612
Electrical	61,900
Electronics, Appliances, and Batteries	6,009
Fasteners	86,701
Fleet and Vehicle Maintenance	23,653
Furniture, Hospitality and Food Service	21,751
Hand Tools	35,641
Hardware	40,235
HVAC and Refrigeration	39,436
Lab Supplies	70,035
Lighting	10,255
Lubrication	4,399
Material Handling	87,858
Motors	11,570
Office Supplies	11,400
Outdoor Equipment	8,168
Paint, Equipment and Supplies	53,404
Plumbing	56,416
Pneumatics	29,558
Power Tools	29,215
Power Transmission	36,070
Pumps	12,216
Safety	181,849
Security	56,434
Test Instruments	12,710
Welding	11,394
(Other)	
Machining	247,451
Emergency Preparedness	2,368

- d. **Seasonal or Special Pricing:** Describe any programs offered to promote special pricing to Participating Agencies.

Grainger is offering, at a minimum, a custom core list per Participating Public Agency. This list will allow our dedicated sales staff to work directly with each Participating Public Agency to determine special pricing on specific items which may include seasonal products.

2. Describe how services proposed will be priced.

Grainger will price services at 5% off the Contract Reference Price (CRP) as reflected on www.grainger.com at time of transaction ("CRP"). As Grainger adds new services to www.grainger.com and that service has a (CRP), Grainger will offer those services at 5% off the CRP. Grainger will advise the City of Tucson of any new services to be made available under the Master Agreement by providing an email to the Contract Administrator and describing the new service(s). These services will be included as part of the Master Agreement and no written amendment is necessary to include them under the Master Agreement.

3. The City's expectation is that the proposed pricing shall include delivery to Tucson and Participating Public Agencies. Based on your distribution network, explain the impact of such pricing to the City, Participating Public Agencies residing in large metropolitan areas and Participating Public Agencies residing in rural areas. Propose an optimal solution(s) that would provide Participating Public Agencies with the best pricing including freight costs.

Grainger's offer for the City of Tucson and OMNIA includes standard pre-paid freight for all catalog orders to all Agencies residing in large metropolitan areas and residing in rural areas.

4. Propose a plan to adjust pricing as market conditions change. The plan must be verifiable and auditable. Identify calculation, formula, components, index, etc.

As stated above in the Price Proposal Section the National Core List net prices will be held firm for 12 months from the contract award date ("Contract Year"). In the event a Core List item is discontinued, the parties will find a mutually agreeable replacement item and add such replacement item to the Core List. Grainger will review the Core List items on an annual basis to assure continued customization and relevance. This data will be based on the information accumulated throughout the term of the contract. A review of this data is critical to ensure that the City of Tucson and Participating Public Agencies continue to receive the most significant savings on the items they purchase the most.

As stated above in the Price Proposal Section Member Core List individual net prices will be held firm from the date of the Member Core List implementation through the balance of the applicable Contract Year. As purchasing tendencies, market conditions or OMNIA Member habits change over the contract term Grainger will work with the OMNIA Member to update the Member Core List items to reflect those changes. Thereafter, the updated Member Core List items' net prices will be held firm through the applicable Contract Year.

As stated above in the Price Proposal Section products not in the National Core List or in the Customized Core List, Category Discounts will apply to the www.grainger.com Contract Reference Price (CRP) at time of transaction ("CRP"). The CRP may change three times annually, generally on January 1, May 1 and August 1 ("Adjustment Dates") and prices for

products priced with a Category Discount may increase or decrease as a result. Due to the wide variety of products and the number of products available in Grainger's catalog and Web site, and the raw materials used in those products, Grainger does not utilize the Consumer Price Index (CPI) as it does not perform with the specificity needed to address price increases.

- 5. State if pricing is most favorable offered to government agencies. Describe how your firm will ensure this contract will continually offer the best pricing available to Participating Public Agencies.

Grainger's prices for items sold to Buyer will not exceed the price for the same or similar items sold to other government customers for the same or similar quantities of product in a similar product mix, under the same or similar terms and conditions. Buyer acknowledges, however, that due to the vast numbers of items sold by Seller and Seller's extensive customer base, as well as the different ways customer's structure requests for proposals and bids, Grainger cannot assure Buyer that items sold to other customers for products won't be sold at a better price or discount. Even within the Master Agreement, since Grainger will provide Customized Market Baskets as noted in 1.b. above, OMNIA Participating Agencies will receive different pricing and discounts on products. This is also true for other customers.

- 6. Provide details of and propose additional discounts for volume orders, special manufacturer's offers, minimum order quantity, free goods program, total annual spend, etc.

Customer Specific Pricing (CSP) – In addition to the Core List Program, Grainger will offer additional competitive discounts and pricing in those cases where the City of Tucson and/or Participating Public Agencies make high volume and/or repetitive product purchases.

- 7. Provide information on any ordering methods – such as electronic ordering or payment via pCard or EFT – or other criteria which entitle the using agency to additional discounts off of a manufacturer's price list. If so, please provide the percentage discount.

There is no further product discount than the National Core list, customized core list, category discount off of published CRP price or base CRP discount.

- 8. Provide your payment terms.

Grainger's payment terms are NET 30.

- 9. As stated in the Instructions to Offerors, 7. Discounts, the price(s) herein can be discounted by NA %, if payment is made within _____ days. These payment terms shall apply to all purchases and to all payment methods.

- 10. Will payment be accepted via commercial credit card? √ Yes _____ No _____
a. If yes, can commercial payment(s) be made online? √ Yes _____ No _____
b. Will a third party be processing the commercial credit card payment(s)? _____ Yes √ _____ No _____
c. If yes, indicate the flat fee per transaction \$ NA (as allowable, per Section 4.9 of the MasterCard Transaction Processing Rules).
d. If "no" to above, will consideration be given to accept the card? √ Yes _____ No _____

11. Does your firm have a City of Tucson Business License? Yes
 No If yes,
please provide a copy of your City of Tucson Business license.

Please see *Exhibit 8 Grainger's City of Tucson Business License*.

C. Qualifications and Experience

1. Provide a brief history and description of your company.

W.W. Grainger, Inc., founded in 1927, was incorporated in the State of Illinois in 1928. Grainger is a publicly held Fortune 500 company with shares traded on the New York Stock Exchange (NYSE). Grainger is the leading North American provider of maintenance, repair and operating (MRO) supplies. Grainger's capabilities include:

- A strategic US distribution network of 250 branches and 14 distribution centers.
- An extensive product line of more than 1.7 million products and over \$1.3 billion of on-hand inventory
- 95% of customers receive next day product delivery; 99.6% of in-stock orders are shipped within 24 hours.
- Proven experience in negotiating and implementing multi-state, complex, nationwide contracts.

Grainger's investment in exceptional service, value-added programs, eProcurement solutions, KeepStock® inventory management solutions, a technology driven supply chain and physical presence throughout the US enables commercial, government and institutional customers to keep their people safe and facilities well-maintained.

Grainger is the incumbent provider of MRO products and services to the City of Tucson / OMNIA Partners. We remain committed to providing a contract of scope and scale meeting every MRO requirement at a competitive value to government agencies across the US.

2. Provide a statement of your annual sales for the past 3 years.

W.W. Grainger Annual sales: 2018: \$11, 200,000 | 2017: \$10,424,858,000 | 2016: \$10,137,204,000

3. Highlight experience and strong national presence in the MRO industry.

Grainger holds an advantaged position with its supply chain infrastructure, broad in-stock product offering and deep customer relationships. Grainger helps government agencies, businesses, and institutions across the US to keep their operations running and their people safe. Customers across these sectors want highly tailored solutions with real-time access to information and just-in-time delivery of products and services. Demands for transparency are also increasing as access to information expands. These changes are reflected in how US customers carry out responsibilities in the US and how Grainger directs its investment throughout the US.

US customers continue to migrate to web and electronic platforms such as EDI, eProcurement and KeepStock®. Grainger.com provides real-time price and product availability, detailed product information and features such as product search and compare capabilities. For customers with sophisticated electronic purchasing platforms, Grainger's US business utilizes technology that allows these systems to communicate directly with Grainger.com. The US business has an outside and inside sales force to help customers select the right products for their needs and reduce costs by utilizing Grainger as a consistent source of supply. Inventory

management is another area where the US business helps customers be more productive.

Through its technology driven distribution centers, Grainger ships most orders complete with next-day delivery and replenish branches that provide same-day availability. Branches in the US serve the immediate needs of customers in their local markets by allowing them to directly pick up items. Branches also allow customers to leverage branch staff for their technical product expertise and search-and-select support. Grainger's US contact center network handles about 73,000 customer interactions per day including approximately 20,000 orders via phone, e-mail and chat.

In the government sector, Grainger understands the values and processes associated with public procurement. Grainger's Sales Team is specifically dedicated to and focused on government agencies. We understand the budgetary processes that agencies rely on and the competitive and transparency requirements related to acquiring goods and services. We align the compliance strictures of the sector with delivering MRO products and services across the wide span of governmental responsibilities to agencies small and large. With Grainger's experience and relationship with suppliers, we remain a steadfast partner in delivering expeditious response and proven reliability in emergencies. In any emergency, large or small, our pricing and services remain as provided in the contract.

Grainger's history with the City of Tucson and OMNIA reflects a relationship of devoted partnership. Our experience under the current agreement shapes much of how we structure offers in the public sector. We embrace the opportunity to continue to serve City of Tucson and OMNIA members while expanding the customer base.

4. Provide the total number and location of sales persons employed by your firm.

Grainger's total sales persons in the US are 3,800. Of those, 564 are Grainger's dedicated Government inside and outside sales staff. The table below presents Grainger's Government sellers by state.

Government Sellers By State					
State	#	State	#	State	#
Alabama	10	Louisiana	8	Ohio	14
Alaska	2	Maine	6	Oklahoma	7
Arizona	15	Maryland	15	Oregon	4
Arkansas	2	Massachusetts	8	Pennsylvania	16
California	71	Michigan	10	Rhode Island	3
Colorado	12	Minnesota	4	South Carolina	7
Connecticut	6	Mississippi	2	South Dakota	2
Delaware	3	Missouri	10	Tennessee	11
Florida	32	Montana	1	Texas	62
Georgia	10	Nebraska	2	Utah	7
Hawaii	11	Nevada	4	Vermont	1
Idaho	1	New Hampshire	3	Virginia	25
Illinois	34	New Jersey	15	Washington	15
Indiana	4	New Mexico	5	West Virginia	1
Iowa	8	New York	41	Wisconsin	13
Kansas	4	North Carolina	15	Wyoming	2
Kentucky	4	North Dakota	1	District of Columbia	5

5. Number and location of support centers (if applicable).

Grainger's strategic branch network includes 250 branches geographically located to provide support to our customers. Please see **Exhibit 1 Grainger Branch and DC Locations**, for a detailed listing of Grainger branches. Additionally, end users can find the closest branch by inputting their address on Grainger.com.

Grainger has three customer contact centers with over 2,000 Customer Support Associates located in Janesville, WI; Waterloo, IA; and Phoenix, AZ. Grainger contact centers are available 24 hours a day, 7 days a week to assist our customers through phone, chat and email.

6. Describe the qualifications of your sales personnel and technicians.

Sales Personnel | Grainger's team of 564 dedicated government sellers is located throughout all 50 states and provides full geographic coverage of all state and local government members. They are specifically trained to manage government contracts and customers. All Grainger's sellers participate in Public Sector training and are required to certify annually their Government Compliance Training and Grainger's Code of Ethics. Other training includes Procurement Integrity and industry specific training to understand the challenges of the Public Sector customers.

Across all Grainger disciplines is an understanding and commitment to how government agencies purchase goods and services, how agencies are funded and the compliance and transparency responsibilities that accompany the sector.

Technicians | Grainger's **Field Safety Specialists** bring in-field education, experience and expertise to help customers address a wide range of safety and health questions and issues assisting with injury reduction, compliance improvement, risk assessment, and productivity improvements.

Our teams' Primary accreditations conferred by the Board of Certified Safety Professionals include:

- Certified Safety Professional (CSP)
- Associate Safety Professional (ASP)
- Safety Trained Supervisor (STS)

Secondary affiliations and designations include:

- *Qualified Safety Sales Professional Certification* (QSSP, conferred by the International Safety Equipment Association (ISEA))
- Hazard Analysis & Critical Control Points (HACCP, Food Safety Certification)
- OSHA-30 hour and OSHA-10 hour
- OSHA 500 and 501 (General Industry and Construction Industry Trainers)
- Numerous Supplier and Manufacturer Training

Grainger **Onsite Team Members** are qualified in inventory management techniques, ordering processes, customer communications, inventory analytics, the breadth of Grainger product and service offerings. Regularly scheduled Onsite Team Members are available to help manage inventory and providing customized, knowledgeable support including unanticipated needs.

Grainger's **Technical Product Support Team** is a Tier 2 customer service group dedicated to helping customers identify the right product for their application, troubleshoot issues, and

provide expert advice and knowledge. Our team members have over 1000 years of combined hand on experience in their respective fields, including: Master Electricians, HVAC Service, Master Plumbers, Certified Safety Coordinators, Foundry Shop Foremen, Technical School instructors, City Maintenance Foremen, Manufacturing Assembly, Pneumatics Specialists and Pump Sales Engineers.




7. Provide a listing of key personnel who may be assigned to the City's contract. Include their title within your organization and the description of the type of work they may perform. Please identify an executive corporate sponsor who will be responsible for the overall management of the awarded Master Agreement.

Grainger has established a framework to address the City of Tucson and OMNIA contract management. Inquiries are addressed initially by the Member-aligned Grainger seller who engages necessary resources to address customer inquiries. If any matter cannot be resolved by Grainger's aligned Member seller, the seller will engage their immediate supervisor and escalate the matter to Grainger leadership until the issue is resolved.

Key Personnel for the City and OMNIA's contract are listed below:

Name	Title	Role
Benjamin Nichols	VP, Government	Executive Corporate Sponsor The highest level of authority for the success of Grainger's government contracts.
Tim Sweat	Regional Sales Vice President, West	Western Region Sellers aligned to Tucson
Kelly Berube	Regional Sales Vice President, South Central	South Central Region Sellers aligned to Tucson
David Joyce	Regional Sales Vice President, Northeast	Northeast Region Sellers aligned to Tucson
Cindi Evans	Regional Sales Vice President, DA Partners	DA Partners Nationally
Mark Snead	Regional Sales Vice President, Government - COOPS	Primary Oversight to Sr. Government Sales Manager to ensure contract success
Ron Price	Sr. Government Sales Manager	Primary, dedicated Point of Contact for the City of Tucson and OMNIA contract
Angela Hoefler	Government Account Manager	Responsible for day-to-day support of the City's agencies.
Dan Mueller	Contract Life Cycle Manger	Responsible to maintain the contract over the life of the contract
Kendra Morman	Customer Enablement	Partner with Contracted Customers to enable the changes needed, in both organizations, to meet the goals and objectives of Contracts and Agreements
Raquel Case	Marketing	Provide Marketing support to the City of Tucson and OMNIA Member's program; Create collateral to market the City's and OMNIA's program.

8. Summarize your experience in providing product and services similar to that outlined in the Scope of Work. Provide a minimum of three references for which you have provided similar products and services. References from other public agencies, particularly municipal governments, are preferred. Please include company name, address, phone, email, and contact person.

	Customer Name	Address	Contact Person	Contact Information
1	 City and County of Denver	201 W. Colfax Ave., Dept. 304, Denver, CO 80202	Lance Jay Chief Procurement Officer	(720) 913-8119 Lance.Jay@denvergov.org
2	 County of Fresno	4590 E. Kings Canyon Fresno, CA 93702	Joshua Noel Facilities Services Supervisor	(559) 600-7227 jnoel@fresnocountyca.gov
3	 Sacramento County Contract & Purchasing Services Division	9860 Ecology Lane, Sacramento, CA 95827	Craig Rader Purchasing	(916) 876-6362 raderc@sacounty.net

9. Please submit any additional information that you feel is applicable to your qualifications and experience.

At Grainger, we are citizens of the communities where we work and live. Within the City of Tucson metropolitan area, we assisted the American Red Cross in installing home fire alarms, supported training initiatives of the Tucson Fire Foundation, provided scholarship opportunities for the Sunnyside School District Foundation and Pima Community College. Through the Grainger Tools for Tomorrow program, we support individual students in their technical training. Grainger employees assist the Boys and Girls Club - Jim and Vicki Club House, the Special Olympics of Tucson, the Community Food Bank, Meals for Wheels and Jobpath programs addressing child care and transportation for those in need. Grainger employees volunteer to Treasure for Teachers. We retain Tucson area businesses to meet the current agreement's requirements and to assist us in maintaining Grainger facilities and running our business. Our commitment in Tucson is replicated in communities nationwide.

In presenting our most comprehensive competitive offer to date, Grainger aims to maintain the City of Tucson's and OMNIA's trust by fulfilling effectively the evolving requirements of the public sector while expanding the customer base of those who can benefit by it. Grainger values the opportunities the City of Tucson and OMNIA have afforded us. We will work to maintain and grow the trust by working each day to remain a faithful partner in all circumstances, the ordinary or emergent.

Grainger has been the recipient of the following awards over the past 2 years:

2019

- Fortune Most Admired Companies: #1 in Diversified Wholesalers 6th consecutive year
- Grainger was ranked 8th on Barron's list of the 100 most sustainable U.S. companies.



2018

- #1 on Industrial Distribution's 2018 Big 50 List (ranks the top ten distributors of industrial products in North America)
- Fortunes 2018 World's Most Admired Companies 5th consecutive year
- 2018 Best Place to Work for Millennials by The Women's Choice Award
- One of the DEI "Best Places to Work for Disability Inclusion" (press release)
- Best Place to Work for LGBTQ Equality by the Human Rights Campaign Foundation (press release)
- Black Enterprise's 2018 List of Top Executives in Corporate Diversity
- Ranked 10th in the Internet Retailer 2018 Top 500 Guide



2017

- Fortune Most Admired Companies: #1 in Diversified Wholesalers
- HRC Corporate Equality Index 4th consecutive year
- North America Dow Jones Sustainability Index Recognition
- #17 on HR Executive Magazine's Most Admired in HR List
- 2017 Executive Leadership Council Ambassador Company
- Newsweek.com Top Green Companies in the US 2017
- Best Place to Work for LGBT Equality by the Human Rights Campaign Foundation (4th year in a row)
- CDP Score of A- 3 years in a row recognition
- FTSE4Good Member Company
- 2017 Disability Equality Index recognition
- Best Places to Work for Disability Inclusion - American Association of People with Disabilities
- Ranked 11th in the Internet Retailer 2017 Top 500 Guide



Please see the following attachments in this section:

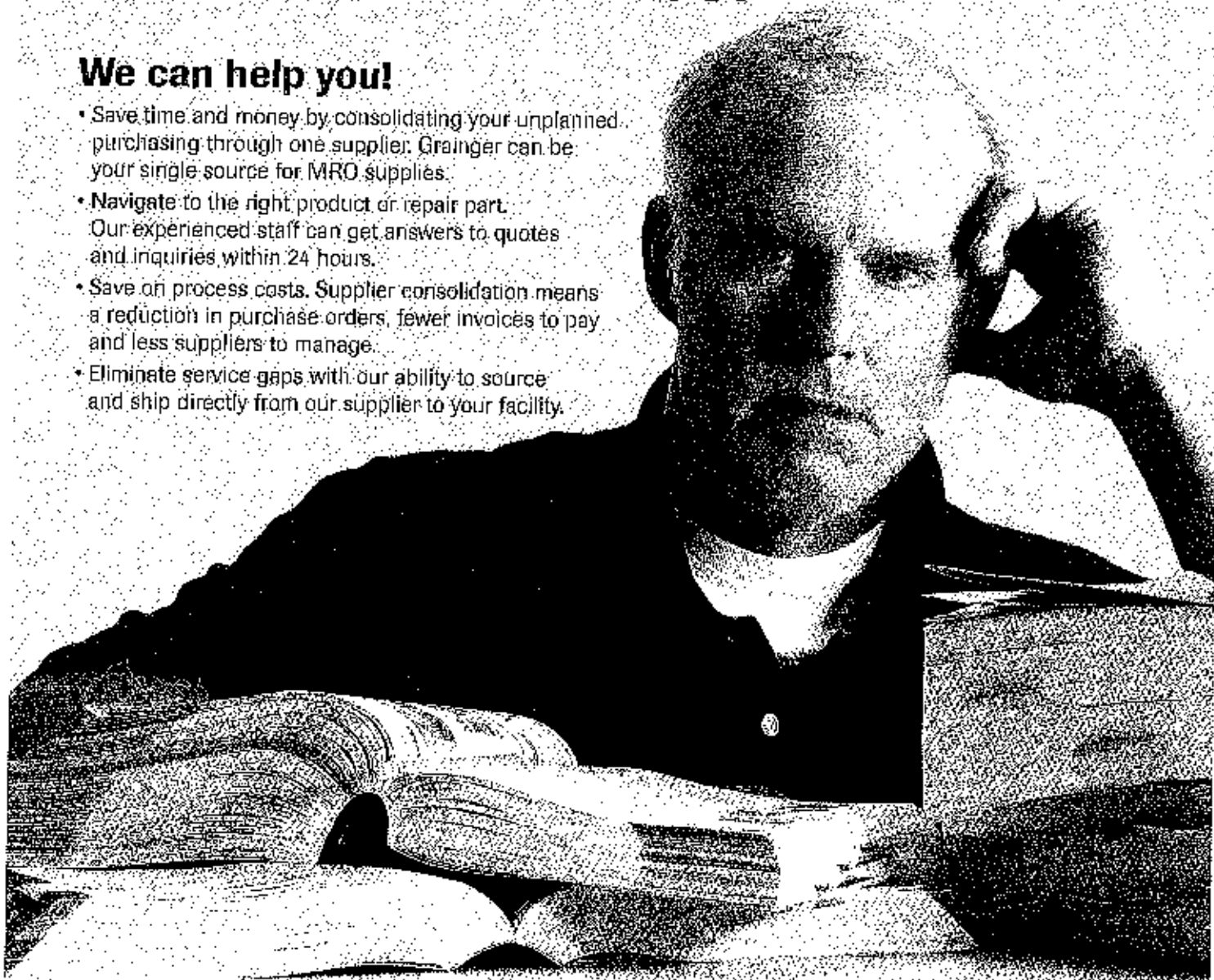
1. Grainger Sourcing Capabilities
2. Grainger.com Overview – Get More Done
3. Grainger.com – Order Management Solution
4. Grainger eProcurement Offerings
5. Grainger's Energy, Facility and Safety Services
6. Grainger Safety Services and Assessments
7. Grainger KeepStock Inventory Management Solutions
8. Grainger Managed MRO
9. KeepStock Vending Overview
10. Grainger Customer Managed Inventory Overview
11. Case Study: University KeepStock Onsite Saves \$355,000 Annually
12. Grainger Supplier Diversity
13. Grainger 2018 Corporate Responsibility Report
14. Energy Efficient Lighting Solutions
15. University Case Study: HVAC Energy Savings \$1.8M Annually
16. Grainger Energy Services
17. Grainger Technical Skill Training
18. Safety Services Network Training
19. Grainger Safety Training and Services

PRODUCTS
Beyond the CATALOG

CAN'T FIND WHAT YOU ARE LOOKING FOR? ASK US.

We can help you!

- Save time and money by consolidating your unplanned purchasing through one supplier. Grainger can be your single source for MRO supplies.
- Navigate to the right product or repair part. Our experienced staff can get answers to quotes and inquiries within 24 hours.
- Save on process costs. Supplier consolidation means a reduction in purchase orders, fewer invoices to pay and less suppliers to manage.
- Eliminate service gaps with our ability to source and ship directly from our supplier to your facility.



▶ Here is how it works:
Just call 1-800-CALL-WWG, your local branch, your Account Manager or go to grainger.com/beyondcatalog for more information!

GRAINGER
FOR THE ONES WHO GET IT DONE

PRODUCTS Beyond the CATALOG

Full line suppliers in a wide variety of product categories.

Cleaning

Benjamin Moore
Boortek Washroom Equipment
Diversified Brands
Georgia Pacific
GOJO Industries
Lugasse Brothers
MLT-M
New Pig
Plit Plastics
Rubbermaid Commercial Prod.
Rust-Oleum
Sherwin Williams
Superior/Notrax
Tennant
Weiler Brush
World Dryer
United Receptacle

Electrical

Advance Electric
APC
Applaton
AWP (American Wire Products)
Zulon
General Cable
Hubbell Wiring Devices
Leviton
Omron Industrial Automation
Schneider Electric (Square D)
Thomas & Betts
3M
Tripp Lite
Wellmade Products
Woodhead

Fasteners

ABC Spax
Accurate Mid. Products Group
APM Hexscrews
Celt's Fasteners Mfg., Inc.
Danaher Tool Group
Barnest Machine Products Co.
Hexagon Enterprises, Inc.
Industrial Screw & Supply
Lindstrom Metric, Inc.
Mechanical Plastics Corp.
Midwest Acorn Nut Company
Parteous Fastener Company
Precision Brand Products
Prospect Fasteners
Southern Fasteners and Supply
Tamper Proof Screws, Inc.
Vulcan Threaded Products, Inc.
Ziegler Bolt & Parts

Fleet Vehicle Maintenance

Baldwin
Exxon Mobil
Lincoln Industrial
MacNeil
Plews
SPX OTC
Valvoline

Fluid Power

Campbell Hausfeld
Champion Pneumatic
Chicago Pneumatic
Dynaquip Controls
Enerpac
Gardner Denver Thomas
Hankison Division/Hansen
Ingersoll Rand

Fluid Power Cont.

Rietachle
Thomas Stanley-Bushick

Pneumatics

Enerpac
Florida Pneumatic
Gast Mfg.
Gelb Industries
Norgren Actuator/Cylinder
Reelcraft

HVAC

Air Handler
Belimo
Brean-Nalene
Festoria
GE Appliances
Heatcraft Refrig. Products
Honeywell
Johnson Controls
Madison Mfg.
Marley Engineered Products
Port-A-Cool
Sterling
White Rodgers
York Unitary Product

Lighting

Copper Lighting
Cree
Eustoria Industries
GE Lighting
Hubbell Lighting
Lithonia — Acuity
Lutron Electronics
Pelican Products
Spectrum Brands

Material Handling

AKRO Mills
Albina
Ashland Conveyor Products
Best Conveyors LLC
CM Hoist
Cotterman
Durham Mfg.
Edsal Mfg.
Folding Guard
Genie
Hallowell
Hamilton Caster
Harrington Hoists
Interlake Mecalux, Inc.
Intermetto Industries
Interlake Polymer
Jerke
KI
Liftall
Lift Rite
Lita
Louisville Ladder
Lyon LLC
Magline
Metzger Conveyor Portafab
Pro-Line
SAECO Products
Signode
Southworth Products
Stanley Vismar
Steel King
Strong Hold Products
Tennaco

Material Handling

Cont.

Tecox
Tri-Arc
Vestil
Werner
WESCO

Metalworking

Alemite
Arc Abrasives
Carlone
CRC Industries
De Sta-Glo
Greenfield
Henkel
ITW Brands
I.A.-CO. Industries
Incoln Electric
Lochite
L.S. Starrett
Miller Electric
M.K. Morse
Noton/Saint-Gobain Abrasives
Precision Brand Products
Sable
Sandvik
3M
Thermadyne Industries

Motors

ACME-Minimot
A.O. Smith Electrical
Bison Gear & Engineering
Boston Gear
Century Electric Motor
Fasco Industries
GE Commercial Motors
Teason Electric
Merkle-Korff
Nord Gear
WEG

Outdoor Equipment

Ames True Temper
CP Industries
FIMCO
Genecac
MT-M Corporation
The Coleman Company
Russo Power Equipment
Weingartz

Pumps & Plumbing

Acorn Engineering
Amitrol
Armstrong Ceiling Tiles
Asco Valve
Chicago Faucet
Cuno
Delta
Elkay
FR Myers
Hint & Walling
Hotids Pumps
Halsey Taylor
In Sink Erator
Jusi Mfg.
Little Giant Pump
Moen
Parker
Rheem Manufacturing
Shaan Valve
Sprakman
Sta-rite

Pumps & Plumbing

The Berns Corp.
Watts Regulator
Zoeller

Safety

5.11
Accuform
Air Systems International
Acaro - A 3M Company
Ansell-Edmont
Bradley
Brady
Bullard
Bulwerk
BW Technologies
Carhart
Cellucap
Cortana
DBI / Capital Safety
DulPont Personal Protection
Eagle Mfg.
Ergodyne
Federal Signal
First Aid
HexArmor
Honeywell Safety
Torco Small
Industrial Scientific
John Tillman
Justric
Majestic Glove
Miller
M-Line Safety Appliances / MSA
Minibe Technologies
Mollex
North by Honeywell Sellcom
NSA (National Safety Apparel)
P.I.P.
Propper
RedKap
Salisbury
Shoewa Best Manufacturing
SPC (Surbent Products Corp.)
Sperian
SteelGrip
Survivair
The C.I.L. Hanson Company
Tiscor
TSA (Transportation Safety Apparel)
Uvex by Honeywell
VF Imagewear
Walker Kickle
Well's Lamont
W.L. Salisbury

Security

Ahus
Alarm Lock
Ceco Door
DFW Communications
Federal Signal
Ingersoll Rand Security
Kaha Ico
Locktetics
Master Lock
Molucola
Panasonic Security & Digital
Safety Technologies International
Security Lock
Speco Technologies
Tensator

Test Instruments & Precision Measuring

Advance Test/SPX Services
ARMC Instruments
Ashcroft
Bacharach
Dresser
Dwyer
Extech
Fluke Electronics
Megger
Simpson Electric

Tools

Apex Tool
Black & Decker
Greenlee Tooltron
Hitit
Klein Tools
Lennox
Makita
Milwaukee Electric Tool
Mitutoyo
Ridgid Tool
Robert Bosch
Snap-On
Stanley Proto
Weiler Meter

GET MORE DONE YOUR WAY ON GRAINGER.COM®

The screenshot displays the Grainger website interface with four numbered callouts:

- 1:** Search bar at the top of the page.
- 2:** Product category navigation menu on the left side.
- 3:** Search results or filters displayed below the navigation menu.
- 4:** Product detail page for a "1/2 HP Belt Drive Motor, Split-Phase, 1725 Nameplate RPM, 115 Voltage, Frame 4BY". The page includes a product image, price (\$199.00/each), and an "ADD TO CART" button.

Additional elements visible in the screenshot include a "BECAUSE SAFETY MATTERS" banner, a "FEATURES ON GRAINGER.COM" section, and a "PRODUCT DETAILS" section.

"Shop quickly and filter your search results by product attributes that meet your specific needs. Filter further based on branch availability for your immediate product needs."

SHOP easily

User-friendly tools to find products quickly and easily. View and compare product features, specifications, MSDS and real-time product availability.

- 1 Use our robust **Search** engine with type-ahead search functionality
- 2 Browse by **Product Category**
- 3 Access personal or shared **Lists**
- 4 View previously **Purchased Products**

ORDER effortlessly

Order effortlessly using the tools that meet your needs.

- Order products directly from your personal or **Shared Lists**
- Quickly access your previously **Purchased Products**
- Add items to your cart directly from the **Item Detail** page, or from your **search results list**
- Quickly add items to your cart or **List** by entering Grainger Item numbers and quantities via the **Bulk Order Pad**
- Repurchase your inventory with **Auto-Reorder**
- Use the **Grainger Mobile App** to quickly scan barcodes or Item numbers directly into your cart

MANAGE efficiently

Manage your account efficiently using user default assignments and approval processes with the Order Management System.

- Manage user access and settings
- Manage user approvals and spend limits
- Manage payment methods and shipping addresses
- Streamline checkout process with account and user level defaults
- Customize checkout requirements with order and item level fields
- View pending orders and order history
- View and download Invoice history

©2015 W.W. Grainger, Inc. 10-EDCMMMA-480

GRAINGER.COM® | 1.800.GRAINGER

GRAINGER
FOR THE QUICK WAY GET IT DONE

GETTING STARTED ON GRAINGER.COM®

SIGN IN

- Open your preferred browser and type www.grainger.com in the address bar. Click **SIGN IN** from the Grainger top-right menu bar.
- Enter your User ID and Password and click **SIGN IN**. Click [Forgot your User ID](#) or [Password](#) if you need assistance.

If you don't know your login information or need assistance, please contact Customer Care at 1-800-GRAINGER and reference your account number.

MY ACCOUNT

- Account Administration and Customization options
- Manage Users, Spend & Approval Limits
- Contact Information
- Log'n Options
- Payment Methods
- Shipping Addresses
- Checkout Defaults



MOBILE SPECIFIC FEATURES

- Reorder using barcode and Item number scanner
- Find products with voice search
- Get help using click-to-chat
- Match products to specific locations



Apple, the Apple logo and iPhone are trademarks of Apple, Inc. registered in the U.S. and other countries. App Store is a service mark of Apple Inc. Google Play is a trademark of Google Inc.

GETTING STARTED

Enjoy these features and more!

- Click **My Account** and edit your checkout defaults for a quick and efficient checkout process on Grainger.com and our Mobile App.
- Create personal and shared shopping list of items for quick access during your shopping experience.
- **SHOP** easily using the user-friendly tools to find products quickly and easily. View and compare product features, specifications, MSDS and real-time product availability.
- **ORDER** effortlessly using the tools that meet your needs.
- **MANAGE** your account efficiently using user default assignments and approval processes with the Order Management System.
- Create a bookmark in your browser for www.grainger.com.
- Download the Grainger Mobile App.
- Visit www.grainger.com/help for additional training topics, videos, frequently asked questions and the complete Guide to Grainger.com.

CONTACT

1-800-GRAINGER
(472-4643)



[View Online Help](#)



[View Online Help Videos](#)



[Chat with us](#)



[Call us](#)



[Send us a message](#)

Connect with us



©2015 W.W. Grainger, Inc. 16-ECCMWA-130

GRAINGER.COM® | 1.800.GRAINGER

GRAINGER
FOR THE ONES WHO GET IT DONE!

Orders submitted via Grainger.com or the Grainger Mobile App that exceed spend limits will be routed for approval prior to processing. The Approver will receive an email notification and/or mobile notification that an order requires approval. The order submitter will receive an email confirmation once the order is approved for processing.

1 Your order will be submitted for approval.
 • It exceeds the spend limit of \$500.00 per month.

Spend Limit \$628.62 of \$500.00 per month

Approvers may access [Orders Pending Approval](#) from the Grainger.com menu bar, the My Account menu, or the Account Dashboard. Approvers may also access the Grainger Mobile App > Account > Pending Orders.

My Account | Order History | Lists | Orders Pending Approval **40** | Cancel Item Quotes | Spend Limits Profile | My Account | [Logout](#)

GRAINGER | [My Account](#) | [Sign in for Email](#) | [Feedback](#) | [Help](#)

[General Catalog](#) | [Find A Branch](#) | [Services](#) | [Analytics](#) | [Workflows](#)

ALL PRODUCTS ▾ | Enter keyword, part number or your discount card number | SEARCH | BULK ORDER PAD | [CART \(1\)](#)

Pending Orders

STANDARD ORDERS | **KEEPSTOCK ORDERS**

My orders currently submitted to Everyone ▾

Pending Orders	Order No.	Ordered By	Currently Submitted to	Order Price	Total Cost	VIEW
Jul 27, 2018 12:26pm CDT via Grainger.com	WEB1331829425	MuTool, Mike	Jones, Jeff	33	\$2,766.17	VIEW

Click **VIEW** to view the order header and detail information, the reason for the pending order, as well as an action summary on the order management workflow.

ACTIONS ON THIS ORDER

Action	By	To	Date	Comments
Submitted	Mike McTool	Jones, Jeff	07/27/2018	



**ANYTIME,
ANYWHERE.**

Download the Grainger Mobile App to supplement your order management needs while on-the-go.

1-800-GRAINGER
1-800-472-4643

Standard Offerings



Connections

Automating procurement through integrated solutions



Punch-Out Catalog

Save time with real-time pricing, availability and enhanced content



Purchase Order

Increase productivity with integrated orders and acknowledgements



Invoice

Streamline billing and reconciliation with electronic invoices

ERP / Direct Connect

Customer Owned - Department & Budget Management Tool

Supply Chain/Procurement Networks

Reduces the number of connections to multiple suppliers

eProcurement

Manage

Automate Order and Payment Process

Value Added Network (VAN)

- EDI Transactions - 850, 855, 810, 997
- Grainger uses Sterling Commerce

Marketplace

- XML Structured Transactions
 - eXML, xCB
- EDI Transactions

ERP / Direct Connect

- EDI or XML Transactions
- HTTPS or SFTP with PG2 encryption
- AS2

Order

Optimize operational efficiency

Purchase Order

- File Formats**
- EDI 850
 - XML (eXML, xCBL)
 - Flat File
 - Delimited

Acknowledgement

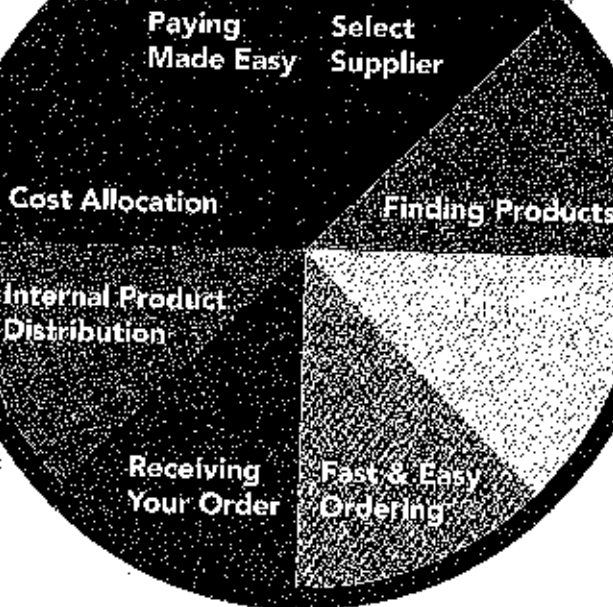
- File Formats**
- E-Mail
 - eXML
 - EDI 855
 - xCBL POR

Required Information

- PO number & PO Date
- Ship-to address
- Buyer contact info
- Line item detail

Invoice

- File Formats**
- EDI 810
 - eXML
 - xCB



Shop

Save time finding pricing and selecting products

Punch-Out Catalog

The DUNS number is the preferred form of credential for both Punch-out & Order

Utilizes Grainger's web based catalog and provides the following:

- Enhanced content and parametric data
- Robust search engine
- Real-time Pricing and Availability
- Shared Lists
- eQuotes
- Integrated KeepStock

Required Information

- COI v2.0 or eXML
- DUNS number
- Corporate Phone Number
- Single account or multiple account
- Punch-out location codes for multi-account

Hosted Files

Data is deployed within the customer's procurement system

eProcurement implementation Process Flow

Discover Requirements

Validation - Initial Testing/Connectivity

Implementation - Production Mapping/Testing

Adoption - Post Go-Live Support

These are some of Grainger's supported ERP & Supply-Chain/Procurement Networks (complete list available upon request)



Getting Started is easy! Simply contact your Grainger Sales Representative.

You've made the decision to integrate your MRO spend with Grainger's eProcurement Solution – Now what's next?

- 1 A Grainger Sales Representative will gather initial information including both business and technical contacts along with the type of platform you are looking to integrate.
- 2 This information will then be entered into the Grainger eProcurement system and within 2-3 business days an eCommerce Solutions Manager (ESM) will be assigned to your project.
- 3 The ESM will then work with you to understand your eProcurement goals and objectives, and gather additional technical information.

Here is a list of the standard project types we currently support:



Shopping:

- Punchout Catalogs
- Hosted Catalogs



Ordering:

- Purchase Order Integration
- Integrated KeepStock
- Integrated Sourcing Quotes



Invoicing:

- Electronic Invoice
- Electronic Payment – EFT/ACH

Your specific project may include one or more of the above project types and this will help determine the amount of time and resources required to complete the project.

Depending on the type of project requested Grainger will either provide or request one or more of the following:

Solution	Required Task
Punchout Catalog	Grainger Provides Punchout URL & Credentials
Purchase Order Integration	Customer Submits Test Orders to Grainger
	Customer Submits Location List
Electronic Invoice	Customer Completes Invoice Questionnaire
Integrated KeepStock	Customer Completes Test Scans
Hosted Catalog	Grainger Seller Submits Content Requests

- 4 In order to keep things moving and on track, it's important that all tasks be completed in a timely manner. Once these tasks are completed, your project can be assigned to a Grainger Programmer and we will begin building your integrated solution. This will occur after all required tasks and preliminary testing is completed.
- 5 Once all programming is complete, Grainger may require additional testing prior to moving your project to production. In order to ensure your project is completed on schedule, it is necessary that all requests for testing be completed as soon as possible. Any delays in fully testing your integration may delay the anticipated go-live.
- 6 After all testing is complete your project will move to production. Once this occurs, the Grainger eCommerce Solution Manager will work with you to develop a strategy to ensure you are achieving your procurement goals and objectives.

Glossary of Terms:

- AS2** - A secure method for transferring electronic documents over the internet.
- XML** - Generally, this refers to any document that utilizes a compliant, nested, tag-based structure that makes it both human and machine readable.
- cXML** - The most widely-used, XML-based business document standard in the US.
- xCBL** - An XML-based business document standard commonly used in Europe.
- Open Catalog Interface (OCI)** - Standard format used in some systems, most notably SAP, for punch-out shopping.

- EDI 810** - EDI format for an Invoice
- EDI 850** - EDI format for a Purchase Order
- EDI 855** - EDI format for a Purchase Order Acknowledgment
- DUNS Number** - A nine-digit number used to uniquely identify businesses. Commonly used to identify entities in EDI, cXML, and other electronic business document formats.
- Punch-Out Catalog** - Provides access to web-based catalogs via a link with ERP and eProcurement Systems

To learn more about Grainger's eProcurement Solutions please contact your Grainger representative today.

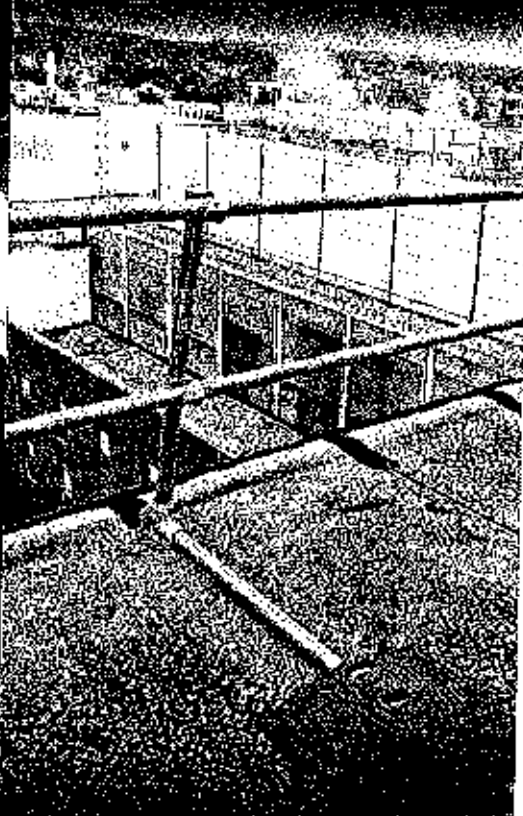
GRAINGER SERVICES



SAFETY



ENERGY



FACILITY

Through our network of **qualified, insured and licensed** service providers, we can provide your business with **comprehensive solutions** that help you:

- > Maintain Safety & Building Compliance
 - > Increase Worker Productivity
 - > Drive Energy & Facility Efficiency
- > Reduce & Conserve Operating Costs

©2014 W.W. Grainger, Inc. W-ACBT 100

GRAINGER
FOR THE ONES WHO GET IT DONE

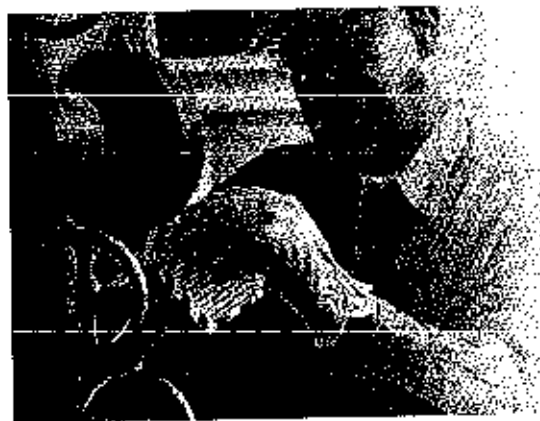
SAFETY SERVICES



ASSESSMENTS

Specific areas are assessed across the worksite in order to identify potential hazards or high-risk areas that may require further actions be taken to remedy.

- AED Inspection
- Arc Flash/Electrical Safety
- Confined Space
- Emergency Eye Wash
- Fire Extinguisher
- Firestop: Barrier, Damper & Door
- Footwear
- Lockout/Tagout
- Machine Guarding
- Noise Survey



PROGRAM & PROCEDURE DEVELOPMENT

Effective programs and procedures help ensure compliance and create a safe workplace for your employees. These programs are developed so that your business operations can be conducted safely, and are provided through online templates or custom on-site development.

- Arc Flash/Electrical Safety
- Confined Space
- Environmental Safety Hazards
- Footwear/Benefit Management
- Lockout/Tagout
- Machine Guarding
- Medical First Aid

> **Granger has more safety services available to help solve your needs. Please contact your Granger Rep for more information.**



TRAINING

We offer a wide range of EHS training courses your employees need to help them effectively perform their jobs safely. Training offerings are available through an online experience or through an on-site Instructor.

- Aerial Lift
- Confined Space
- Fire Extinguisher
- First Aid/CPR/AED
- Forklift
- Lockout/Tagout
- Machine Guarding
- NFPA 70E
- Respirator



COMPLIANCE & TESTING

Audits or tests are conducted for identification and/or to monitor hazardous work areas so that controls and safe work practices can be implemented.

- Indoor Air Quality
- Noise Surveys
- Pulmonary Function Testing
- Sampling



CONSULTING & TURNKEY SOLUTIONS

We offer solutions for unique projects in EHS areas that require design and engineered solutions, installation, or may require additional areas of expertise.

- Arc Flash/Electrical Safety
- Footwear/Benefit Management
- Lockout/Tagout
- Machine Guarding
- Prescription Eyewear

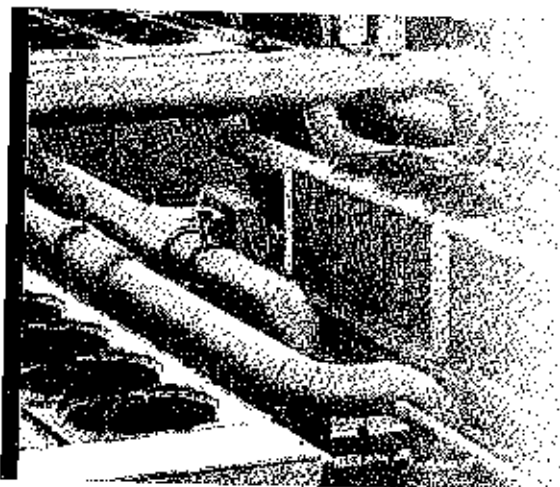
Contact your Granger Rep for details, availability and eligibility of these and other services. Services provided by a third party provider may be subject to a disclaimer between Granger and the provider.

LEARN MORE AT GRAINGER.COM/GRAINGERSERVICES

GRAINGER

FOR THE ONES WHO GET IT DONE

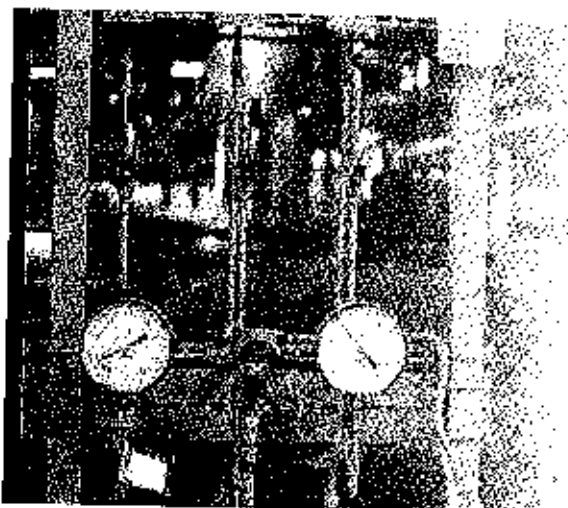
ENERGY SERVICES



RETROFITS & UPGRADES

Working closely with you, our service providers can identify and facilitate the installation of energy- and water-saving measures to help benefit your bottom line with minimal disruption to your business.

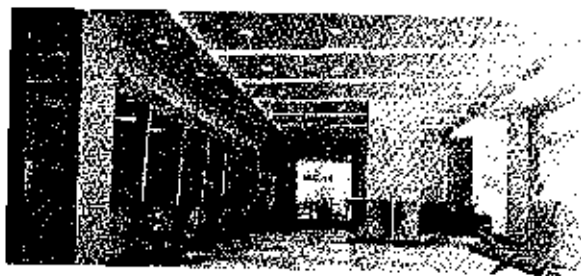
- Lighting Retrofits/Upgrades
- HVAC Maintenance/Upgrades
- Motor & Drive Upgrades
- Water Conservation Upgrades



ASSESSMENTS

Any issue within a system can reduce its efficiency, wasting steam and electricity. Services to address these issues include steam leak identification and mitigation, defective steam trap replacement and upgrades, infrared studies and insulation upgrades. Adjustments will be made to your steam system to help immediately reduce operational costs.

- Steam System/Trap Assessments/Upgrades



MIDSTREAM UTILITY REBATE INCENTIVES

Grainger can help you meet your energy reduction goals by offering discounted energy-efficient products through Midstream Utility Incentive Programs in various areas across the U.S.

- If eligible, Grainger delivers rebates on approved energy-efficient products
- Once enrolled, the process is automatic with the purchase of eligible energy-efficient products
- Rebate is credited to your Grainger account



SYSTEM STUDIES

Any issue within a system can reduce its efficiency, wasting energy. Adjustments will be made to your air supply and dust collection systems to help immediately reduce operational costs. An air or dust system audit may be required, especially if they have not been examined recently.

- Compressed Air System Studies/Upgrades
- Dust Collection System Studies/Upgrades



INSTALLATION

Electric vehicle charging stations at your facility can help advance your sustainability goals while improving your corporate image. It can also help save your customers, employees and business partners thousands of dollars. We can offer site evaluation, product recommendations and installation.

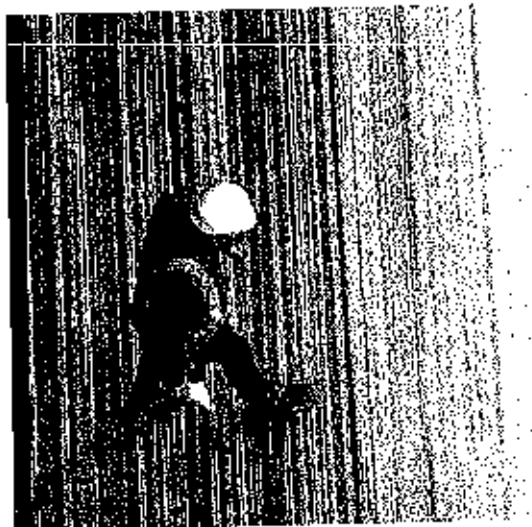
- Electric Vehicle Charging Station Installation

Contact your Grainger Rep for details, availability and eligibility of these and other services. Services provided by a third-party provider may be subject to an agreement between Grainger and the provider.

LEARN MORE AT GRAINGER.COM/GRAINGERSERVICES

GRAINGER
FOR THE ONES WHO GET IT DONE

FACILITY SERVICES



ROOFING SERVICES

Roofing and building maintenance solutions designed to help prolong structural life, easily track and manage roof assets, save energy and improve safety.

- Patch & Repair Services
- Roofing Restoration
- Rooftop Safety Installation
- Roof Cleaning
- Inspection Services
- Preventative Maintenance Contracts
- Air Barrier Audits



ELECTRICAL SERVICES

Electrical system study is offered to determine the present degree of arc flash hazards and apply associated equipment labeling. Includes maintenance of electrical distribution system components and mitigation solutions aimed to lower arc flash energy or exposure.

- Engineering Services
- Maintenance & Testing
- Installation (Turnkey Capabilities)
- Medium Voltage/Low Voltage Services
- Emergency Services & Disaster Recovery



INDOOR COATING SERVICES

A comprehensive portfolio of installation solutions for preparing, priming, coating and protecting interior surfaces. Complete installation services for various paints and coatings.



TECHNICIAN SKILL TRAINING SERVICES

Participants receive hands-on safety and industrial skills development that they can apply on the job immediately. Training can be scheduled on-site at customer locations or off-site at scheduled locations across the U.S.

- Compliance
- Electrical
- HVAC
- Mechanical

Contact your Grainger Rep for details, availability and eligibility of these and other services. Services provided by a third-party provider may be subject to a fee approval process between Grainger and the provider.

LEARN MORE AT GRAINGER.COM/GRAINGERSERVICES

GRAINGER
FOR THE ones WHO GET IT DONE

GRAINGER SAFETY SERVICES NETWORK

Grainger's network of health and safety service providers is committed to providing you with quality, cost-effective on-site and online services. Consisting of a highly trained network of Certified Industrial Hygienists (CIH) and Certified Safety Professionals (CSP), as well as other safety and health professionals, Grainger possesses the expertise and resources to provide training, on-site testing and auditing, and web-based tools designed to aid in your occupational safety and health programs on a national scale.

AIRBORNE CONTAMINANTS & NOISE

Audits & Assessments

- Audiometric Testing/Auditing
- TruTrac Exposure Monitoring
- Environmental Compliance Audits
- Hearing Test/Fit Test
- Hearing Loss Determinations (Work Related)
- Analytical Review
- Indoor Air Quality Assessments
- Industrial Hygiene Assessments
- Noise Surveys (Sound Surveys)

Online Flexible Medical Clearance Testing

- Pulmonary Function Testing
- Hazardous Fit Testing
- Respirator Fit Testing (Medical Health Questionnaire)
- Physician Reviewed
- Silica Dust Exposure Compliance
- Ventilation System Testing

Program Development

- Equipment Specific Procedure Development (Occupational Health Hazard)

Training

- Axiosis Awareness Training
- Hearing Protection Training
- Respirator Training

ARC FLASH/ELECTRICAL SAFETY

Audits & Assessments

- Arc Flash Analysis
- Electrical Safety Assessments
- Program Development
- Equipment Specific Procedure Development (Electrical Safety)

Training

- 2015 NFPA 70E Arc Flash Electrical Safety Training
- 2017 National Electrical Code Training
- 2018 NFPA 70E Arc Flash Electrical Safety Training
- Arc Flash (NFPA 70E) Training

ARC FLASH/ELECTRICAL SAFETY (Continued)

Training

- 1010-289 Electrical Safety for Power Generation, Transmission & Distribution Training
- Electrical Safety Training
- Electrical Safety: Hands on Practical Skills Application Training
- Electrical Systems in Hazardous Locations Training
- Electrical: MCC Level I & II Training
- Insulating & Locking of Electrical Systems or Machinery Lockout Training
- National Electric Safety Code Training

NFPA 201: Life Safety Code - 2012 Edition Training

NFPA 110: Emergency & Standby Power Systems

Training

NFPA 70B: Electrical Equipment Maintenance Training

NFPA 72: National Fire Alarm & Signaling Code 2010

Training

NFPA 79: Electrical Standard for Industrial Machinery

2019 Edition Training

NFPA 99: Standard for Health Care Facilities 2012

Edition Training

CONFINED SPACE

Audits & Assessments

Confined Space Identification/Audits

Program Development

Equipment Specific Procedure Development

(Confined Space)

Training

Confined Space Entry & Rescue Training

DIGITAL SAFETY TOOLKIT

Digital PHS Tools

Incident & Inspection Management

Learning Management

Occupational Health

OSHA Management

Safety Assessments

Specialized Training

EMERGENCY PLANNING & RESPONSE

Audits & Assessments

Backflow System Inspection & Service

Emergency Light & Exit Signs Inspection & Service

Fire Alarm System Design & Installation

Fire Alarm System Inspection & Service

Fire Barrier Inspection & Repairs

Fire Damper Inspection & Repairs

Fire Door Inspection & Repairs

Fire Extinguisher Inspections & Service

Fire Protection: Assessment & Testing (Sprinkler

Systems)

Fire Protection Design & Installation (Sprinkler Systems)

Fire Protection Inspection, Testing & Maintenance

(Sprinkler Systems)

Fire Sprinkler Design Fire Suppression System Design &

Installation

Fire Sprinkler Line Compliance Management & Repairs

Kitchen Hood Suppression System Inspection & Service

Photo Luminescent Markings Inspection & Installation

Special Hazard Fire Suppression System Design &

Installation

Fire, Gas, & Vibration

Active Shoulder Workoff Exercise

Business Continuity Planning Workshop

Humintek Security Exercise Evaluation Program (HSEEP)

Exercises

Program Development

Emergency Evacuation Plans

Emergency Response Plan

Training

Active Shoulder Training

Fire Barrier Management Training

Fire Extinguisher Training

Incident Command System (ICS) Training

Pandemic Response/Personal Protection Equipment

Training

* Services are only available through Grainger's third-party providers.

Contact Your Grainger Rep for Details, Availability and Eligibility

GRAINGER

FOR THE ONE WHO GETS IT DONE

GRAINGER SAFETY SERVICES NETWORK

EMERGENCY PREPAREDNESS SERVICE

Healthcare Industry Specific

Aggression Management Training
 Behavioral Health Protocol Implementation
 Emergency Management Program Assessments (Accreditation Audits)
 Hazardous Materials Awareness Level Training
 Healthcare All-Hazards Evaluation Plan
 Healthcare All-Hazards Evaluation Training
 Healthcare Business Continuity Planning (Continuity of Operations Plan)
 Healthcare Evaluation Exercise
 Healthcare Security Assessment (Focused-Full)
 Hospital Discharge Center (HDC) Workshop
 Hospital Decontamination Practical Exercise
 Hospital Fire Response
 Hospital Incident Command System (HICS) Essentials Training
 Hospital Incident Command System (HICS) Workshop
 Loss of Community Support (CS-Drug Plan)

ENVIRONMENTAL SAFETY HAZARDS

Audits & Assessments

Comprehensive Cost Surveys
 Heat Stress Assessment (Comprehensive Studies)

Program Development

Equipment Specific Procedure Development (Environmental Safety & Control)

Training

Hot Work Training (Welding, OI & Gas)

ERGONOMICS

Audits & Assessments

Ergonomic Assessments

Training

Ergonomics Awareness Training

LOCKOUT/TAGOUT

Audits & Assessments

Lockout/Tagout Assessments

Program Development

Equipment Specific Procedure Development (Lockout/Tagout)

Software

LINK380 Safety Compliance Software

LEOTO Lockout Procedure Software

Training

Lockout/Tagout Training

MACHINE GUARDING

Audits & Assessments

Machine Guarding Audits

Full Turnkey Solution

Assessment, Engineering & Design, Installation & Training

Training

Machine Guarding Training

MANAGED BENEFIT PROGRAMS

Managed Footwear Program

Safety Prescription Services

MATERIAL HANDLING

Audits & Assessments

Crane & Hoist Inspections

Lifting & Rigging Site Assessments

Rigging & Sling Inspections

Training

Crane All-Hazard Transportation Training

Crane, Hoist, Sling & Rigging Training

Crane Operator Safety Training

DOT Hazardous Materials Training

Driven Hoist Safety Training

Forklift LIFT Training

Manual Material Handling (MMH) Training

MEDICAL/FIRST AID

Audits & Assessments

AED Inspection Services

Emergency Eye Wash Station Assessments & Referrals

Program Development

Equipment Specific Procedure Development (Medical & First Aid)

Training

Hospitality Pathology Training

First Aid/CPAED Training

PPE

Audits & Assessments

HFC Assessments

Visual Monitoring

SAFETY COMMUNICATIONS

Training

HAZWOPER 40/24/04 Training

WORKING AT ELEVATED HEIGHTS

Audits & Assessments

Fall Protection Assessments/Audits/Inspections

Ladder Inspection Services

Program Development

Equipment Specific Procedure Development (Fall Protection)

Training

Aerial Lift Training

Fall Protection Training

Scaffolding Training

FOOD SAFETY

Audits & Assessments

Food Safety Compliance Certification (FDA-FSMA, IFS, ISO 22000, GFSI, GMFS, SQF)

Program Development

Food Safety Program Development & Qualification

Temperature Monitoring & Compliance

EnviroTrax™

VeriTrac™

Training

Food Program Training (FDA-FSMA, FSQ22000, GFSI, GMFS, SQF)

HACCP/Preventive Control Training

GENERAL SAFETY

Audits & Assessments

Behavioral Health Safety Risk Assessment

Blk Safety Solutions

Fleet Safety Assessments

No Hazard Available

Management System Assessments

Integration & Certification Preparation (ISO 9001/14001/22001/AS9101, OHSAS 18001)

Rock Aides: OARF

Muck Audits: MSHA

Muck Audits: OSHA

Rock Aides: LIG (The Iron Commission)

OSHA Hazard Control Assessments

OSHA Violation Remediation

Survey & Analysis of Cooling Water Systems

Sustainability Assessments

Program Development

Business Continuation Plan

EHS Management System Program Development (ISO 9001/14001/22004/45001, OHSAS 18001)

Expert Witness

Hybrid Safety Management

Speaking Engagements

Temporary Safety Professionals/Formation Safety Staffing

VPP Management Solutions Assistance

Workshop Safety Program Development

Training

Class 3 and Class 4 Laser Safety Training

Compressed Gas Cylinder Safety Training

Excavation/Trenching Training

Medical Gas Maintenance Personnel Certification Training (ASCE, BODIP)

Natural Gas Maintenance & Safety Training

OSHA 10/30/40/50/60

OSHA Hazard Communication (HAZCOM/SLIS) Training

Plumbing Services Training

TCRA Training (Cold & Hazardous Waste Disposal)

Facilities Safety Officer (FSO) Training

Safety Culture Training

Tagline Talks

Contact Your Grainger Rep for Details, Availability and Eligibility

GRAINGER

FOR THE ONE WHO GETS IT DONE

INVENTORY MANAGEMENT YOUR WAY

TAKE CONTROL OF YOUR INVENTORY

KEEPSTOCK® SOLUTIONS HELP MAKE IT
FASTER AND EASIER TO BUY AND MANAGE
YOUR CRITICAL INVENTORY



CONTACT YOUR GRAINGER REP OR
VISIT www.KeepStock.com

KeepStock®
A Managed Inventory Solution



WHY INVENTORY MANAGEMENT

Why worry about inventory? Your day-to-day management of building operations is challenging enough. Now add on the responsibilities of purchasing, managing and controlling your inventory needs. Supporting all aspects of your maintenance activities isn't a big job, it's a huge job.

Inventory management is the process of keeping track of items and maintaining the balance of supply and demand. You want to avoid having excess stock but also can't risk not having enough to meet immediate needs.

Ideal inventory management means having the right products, in the right place, at the right time—all with minimal effort and expense.

Not having properly managed inventory can result in significant and unnecessary costs, including cash spent on items, employee labor and storage space.

SAVE

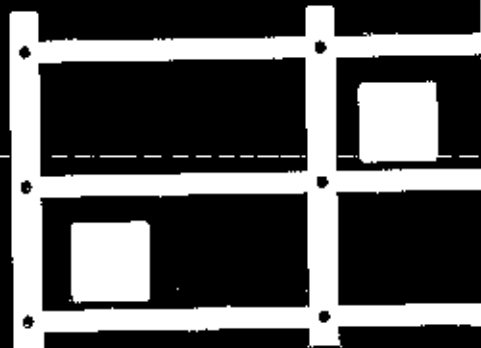
time — money + space



KeepStock

A Manager Inventory Solution

**WHAT YOU NEED.
HOW YOU NEED IT.**



**GET STARTED TODAY! CONTACT YOUR GRAINGER REP OR
VISIT**

MARKET NEED FOR INVENTORY MANAGEMENT

As organizations continue to look for more ways to reduce costs and operate more efficiently, maintenance, repair and operations (MRO) inventory has come under scrutiny.

Left unchecked, poorly managed MRO inventory creates an imbalance between product supply and demand; which can quickly lead to excess expense.

IF YOU STOCK TOO MUCH

Overstocking certain items to make sure they're always available can result in expensive carrying costs—estimated to be 18–25% per year of the average on-hand value maintained.

IF YOU STOCK TOO LITTLE

Ineffective inventory management can cause stockouts, unorganized tool cribs and inefficient (often manual) ordering processes. By eroding productivity, these situations increase costs.

STOP THE RESOURCE DRAIN

Organizations need to take a two-pronged approach to optimize financial and staff resources.

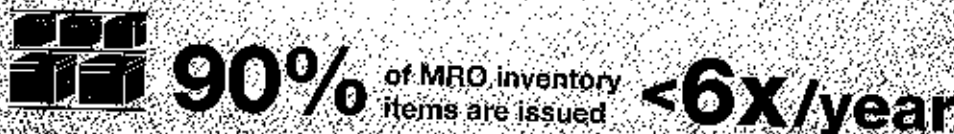
DEPLOY MRO INVENTORY MANAGEMENT

Align stocking levels based on the characteristics of your MRO inventory mix.

LEVERAGE A PROVEN SOLUTION

Cost-effectively enhance and simplify functions from tracking and monitoring to ordering and fulfillment.

EXCESS INVENTORY ON AVERAGE



Inactive inventory consumes resources that could be reinvested in the facility.

Source: AlphaGraphics Consulting Services

GRAINGER

FOR THE ONES WHO GET IT DONE

YOUR KEEPSTOCK SOLUTIONS



INVENTORY MANAGEMENT IS NOT A "ONE SIZE FITS ALL" SOLUTION

That's why Grainger offers a variety of options customized to work the way you need it to.

Grainger KeepStock solutions help take costs out of your operations by making it easier to organize, track and order any size inventory. The portfolio provides Customer-Managed Inventory (CMI), Grainger-Managed Inventory (GMI) and Grainger Vending (GV) options to help you achieve the right level of management based on your unique business needs.

THE RIGHT SOLUTION

You choose what works best for your operations.

- > **Manage it yourself:** A smartphone app and online reporting tools make it a snap
- > **Dedicated Grainger resource:** Onsite support for more complex inventory needs
- > **Vending solutions:** 24/7 controlled consumption of fast-moving items

We'll work together to identify your inventory challenges, discuss where and how your inventory is used, and develop a solution that best fits your needs. You can be sure only the right solution to support your inventory management goals will be implemented.

KeepStock inventory management provides easy-to-use solutions that will help you:

- > KNOW WHAT YOU HAVE IN STOCK
- > STREAMLINE PURCHASING
- > ORDER FASTER AND EASIER
- > GENERATE BETTER REPORTING
- > REDUCE PRODUCT LOSS



CUSTOMER-MANAGED INVENTORY (CMI)

It's inventory your way and the good news is, getting your inventory under control doesn't have to be complicated. With help from Grainger, you can set up a system that's tailored to work for you.

THE POWER OF TECHNOLOGY IN THE PALM OF YOUR HAND



THE SITUATION

You want complete control of your inventory—on your terms, your schedule, and handled by your employees. You want it fast, easy, accurate, and with reporting to back it up. You want the power of technology in the palm of your hand.

THE ANSWER

Customer-Managed Inventory (CMI) helps give you the level of functionality you need at no additional cost.

HOW IT WORKS

Order: Scan the barcoded labels with your Android or iOS smartphone and send the order. Need approvals? No problem! We can set up your program to have approvals based on your needs.

Find: The CMI app does more than just help you replenish items in your KeepStock installation. You can also search Grainger.com[®] and select products to add to your order—all from one source.

Track: We can help set up your app to help manage the movement of Grainger products that you need to track through your system. Allocate product usage and track to the appropriate user, cost center or customer account number.

Update: Add or change items and users to your inventory program. Managing your CMI solution based on your needs gives you more time to invest back into your business.

MORE CONTROL IN YOUR HANDS—YOUR WAY

Are your business needs changing? Simply add items to your inventory program, adjust reorder points and quantities, change item addresses, or add/delete/change users.

Need to track items throughout the job, process, or facility? This app can be enabled to help manage the movement of those Grainger products from receipt through consumption.

Looking to save more time? Integrate your current system with Grainger's Order Management System on Grainger.com.

GRAINGER

FOR THE ONES WHO GET IT DONE



GRAINGER-MANAGED INVENTORY (GMI)

This solution helps you and your people spend less time finding and ordering products, and more time on business-critical tasks and generating revenue.

ONSITE RESOURCE HELPS YOU MANAGE ALL YOUR GRAINGER INVENTORY



THE SITUATION

You have a significant number of items in a single storeroom, or maybe even multiple storage areas across your facility. These items are used in varying quantities at varying times. You and your staff often need help finding and placing special order items in addition to your frequently used products. And, you may have supplies that you need controlled access to, or 24/7 availability to certain products but don't have the 24/7 staff to manage a locked storage area.

THE ANSWER

The more complex your needs, the more a Grainger-Managed Inventory

(GMI) solution is a right fit for your organization. With your inventory now balanced and managed, you can focus on business-critical tasks that have significant impacts on your bottom line.

HOW IT WORKS

Your Grainger Rep works with you and our KeepStock solutions team to determine the products and levels needing to be managed, as well as setting approvals for orders if required. With or without approvals, you have the visibility, control and insight to all Grainger orders—so you don't have to worry about overstocking or unauthorized purchases.

On a pre-determined schedule, your dedicated rep will work at your facility to put Grainger products away, place replenishment orders, help with inquiries, source hard-to-find items, and help with special orders. Your rep can also cross-reference Grainger products to add to the program to further consolidate, simplify and save.

We can manage your Grainger inventory in your storeroom, warehouse, or various stocking locations throughout your facility. Have short-term storage needs? We can arrange a trailer to store your Grainger items. It's that easy.

4

GET STARTED TODAY! CONTACT YOUR GRAINGER REP OR VISIT



GRAINGER VENDING (GV)

The ideal choice when you require controlled access to consumable inventory, as well as durable items that can be used and returned.

GET 24/7 CONTROLLED CONSUMPTION OF FAST-MOVING ITEMS



THE SITUATION

You need 24/7 access to key products—when and where you need them. And, you're looking to increase productivity through improved efficiencies, including placing products at point-of-use.

THE ANSWER

Spend less time searching, more time working with Grainger Vending (GV) solutions. Our machines can help you reduce costs by setting limits on quantities, shifts, jobs,

or total dollar value spent. It's a great way to control product consumption, too. Plus, you get detailed inventory reporting to help you better manage your budget.

HOW IT WORKS

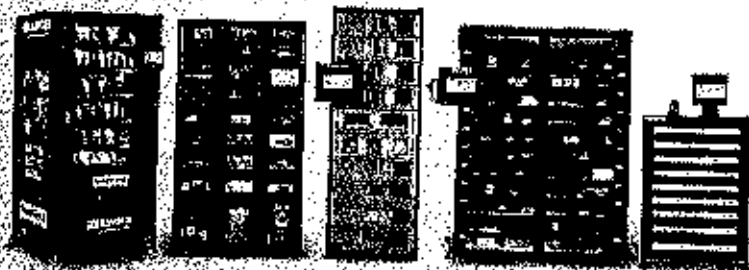
Grainger works with you to identify items to be managed, and select the right machine(s) to do the job.

We deliver and set up the filled machines so they're ready to use as soon as they're plugged in.

Employees can scan their ID badge or enter their employee code, use the touchscreen to select the item, remove the product from the machine and log out. It's easy, reliable, secure and controlled.

Items and quantities removed are automatically uploaded so you can rest easy knowing replenishment orders are processed accurately and in real time. Now you know you'll have the right products, in the right quantities, at the right time.

Your Grainger Inventory Management Specialist will refill the machines as needed to meet your usage patterns.



REDUCE WASTE, LOSS AND COSTS



GRAINGER'S CONSULTATIVE APPROACH

KeepStock[®]
A Managed Inventory Solution

WORKING TOGETHER EVERY STEP OF THE WAY

- We will work with you to understand your inventory management goals and challenges
- Based on our collaborative work, we determine the best solution (or solutions) to meet your specific needs
- We will collect data for the products you want managed and cross-reference items as needed, then load them into our system
- We then launch your KeepStock inventory program, assuring that we integrate with your systems and your employees
- We will stay in close contact with you and your employees to make sure you're getting the best value for your program

CUSTOMIZED FOR YOUR BUSINESS

- Turn-key replenishment on your schedule
- Adjustable minimum/maximum reorder points
- Order control points to align with your operational needs

THE BENEFITS

- Reduce your procurement costs for indirect supply purchases
- Keep your team focused on the work to be done rather than looking for supplies
- Optimize inventory levels — no overstocking or stockouts

6

GET STARTED TODAY! CONTACT YOUR GRAINGER REP OR VISIT

YOUR KEEPSTOCK SOLUTIONS SUPPORT TEAM

ONGOING SUPPORT

Great customer care doesn't end after your KeepStock solution is installed or implemented. You receive reliable, ongoing support for the solution or solutions you have, just like always. There's no cost to you for support after the solution — no unexpected fees or hidden costs. Simply the support you need for the inventory you have.

Get Great Customer Care from Knowledgeable Grainger Reps

Your Grainger Rep will help you through the process of managing your MRO inventory. They work with you to set up your KeepStock solution and provide continued support during and after the installation. As your inventory management needs evolve, they help you add and change items, update program users, run reports, perform general program maintenance, and more.

Dedicated Onsite Service Representatives

With more than 1000 Onsite Service Representatives servicing Grainger-Managed Inventory (GMI) programs, you get customized knowledgeable support for your program. They make sure you have the MRO supplies on your shelves, at the inventory levels you select. Plus, they check your inventory levels on a schedule you both set, help put away reordered products, and help you find the products you may not stock but need from time to time to keep your operation running.

Helpful Customer Service

Providing exceptional customer service continues to be the hallmark of our business. As always, you can count on our Grainger customer service reps to help answer your account and invoice questions, order products, process returns, source hard-to-find items and more!

KeepStock
A Managed Inventory Solution



7

GRAINGER
FOR THE ONES WHO GET IT DONE

Up to

50%

of MRO inventory items
are inactive for **more
than 12 months***

Up to

60%

of on-hand MRO inventory
levels exceed a 1-year supply*

Up to

10%

of inventory sits on shelves and
never gets used*

Up to

30 STEPS,

5 people, 5 hand-offs, and
1 approval may be involved in
replenishing inventory*

SAVE



KEEPSTOCK SOLUTIONS HELP YOU BETTER IDENTIFY, ORGANIZE AND MANAGE YOUR INVENTORY

GET ORGANIZED

Up to 22% of the time, maintenance employees leave a stockroom without the proper material or quantity.* Plus, if products are inventoried in multiple locations, your employees are spending a lot of time putting inventory away! By consolidating orders to one supplier, you can more effectively manage your inventory—helping your employees get what they need, the first time and every time.

ORDER FASTER

Replenishing inventory may involve up to 30 steps, 5 people, 5 hand-offs and 1 approval.* Then there's the issue of ordering more product than you need—60% of on-hand MRO inventory levels exceed a 1-year supply.* How much time, money and space are you wasting?

REDUCE EFFORT

Ordering, finding, tracking and replenishing products takes time . . . costs money . . . and takes up a lot of space. Having multiple suppliers just compounds the confusion, so finding a way to consolidate and simplify each step of procuring and managing your inventory should be a priority. Think about how much easier your day would go if you could procure products from 1 supplier. And, that 1 supplier could help you manage and organize your inventory with the best Grainger KeepStock inventory management solution for your needs.

WHAT YOU NEED, WHEN YOU NEED IT, MADE EASY.

*Source: Grainger Consulting Services

**GET STARTED TODAY! CONTACT YOUR GRAINGER REP OR
VISIT www.grainger.com/keepstock**

AUTOMATE YOUR REORDERING PROCESS

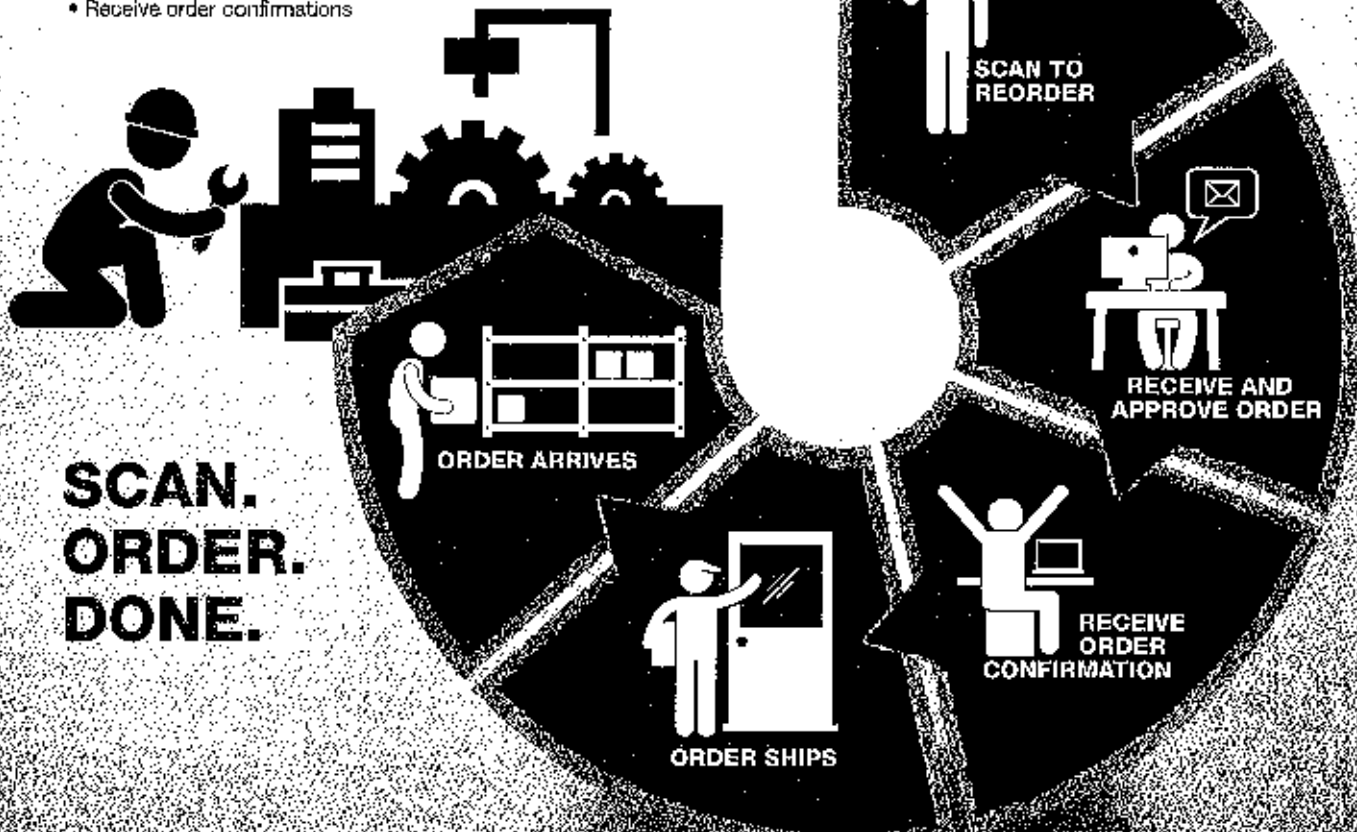
MANAGE YOUR ORDERS FASTER AND EASIER

OPTIMIZE YOUR WORKFLOW FROM PROCUREMENT TO PAYMENT

Work more efficiently and effectively every step of the way. Take control of your inventory spend and budget, improve your processing times, manage your inventory risk, and receive detailed inventory information to make decisions that help improve your bottom line. Streamline your entire procure-to-pay process by integrating your KeepStock purchases with your internal purchasing system, Grainger.com[®] or your eProcurement system.*

Grainger Order Management System Helps You:

- Manage one sign-in system for both your online and KeepStock orders
- Create up to 4 levels of order approvals
- View your order history for all your Grainger orders
- Set spend limits for multiple users
- Track the status of your order
- Change delivery information for standard shipping orders
- Set order approval controls
- Receive order confirmations



*Check with your Grainger Rep. and your eProcurement department to determine eProcurement system compatibility.

GRAINGER
FOR THE ONES WHO GET IT DONE[™]

KNOW THE WHAT, WHERE AND HOW MUCH
WITH YOUR INVENTORY

BETTER DATA INTELLIGENCE FOR BETTER DECISIONS

DETAILED REPORTING HELPS YOU KEEP YOUR INVENTORY IN CHECK

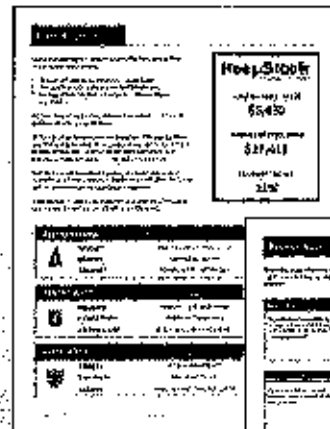
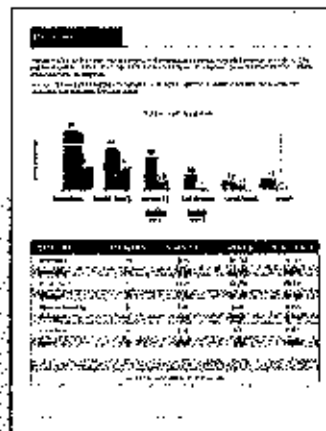
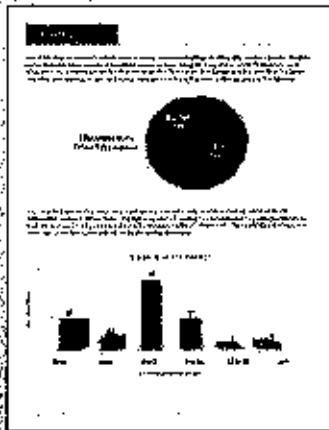
KeepStock reporting provides detailed information on the activity of the items being managed. Get usage specifics and track purchasing history, quantities, and total spend. Sort by transactions, cost centers, employees and more. Get the information you need so you can better monitor product consumption and receiving activities.

KNOW THE VALUE OF THE PROGRAM TO YOUR ORGANIZATION

You know the value of your efforts goes beyond the day-to-day activities. KeepStock reporting can also help you measure the total value of the installation — how we are helping your bottom line. We can generate detailed reports for you, showing how you have helped take costs out of managing your inventory with your KeepStock Install by reducing expenses and waste.

Item Name	Quantity	Cost
Item 1	100	\$1000
Item 2	200	\$2000
Item 3	300	\$3000
Item 4	400	\$4000
Item 5	500	\$5000

Category	Sub-Category	Value
Category A	Sub A	\$5000
Category A	Sub B	\$5000
Category B	Sub C	\$5000
Category B	Sub D	\$5000



Item Details

Item ID	Description	Quantity	Cost
1001	Item 1	100	\$1000
1002	Item 2	200	\$2000
1003	Item 3	300	\$3000
1004	Item 4	400	\$4000

Usage by Department

Department	Usage
Dept A	100
Dept B	200
Dept C	300
Dept D	400

GET STARTED TODAY! CONTACT YOUR GRAINGER REP OR
VISIT www.grainger.com/keepstock

SAVE TIME, MONEY AND SPACE

GRAINGER KEEPSTOCK SOLUTIONS

At Grainger, KeepStock solutions mean managing inventory the right way. Anything less will not help you get the cost reductions, productivity gains or stockroom improvements that you're looking for. That's why Grainger offers a variety of KeepStock solutions — because we know that no one solution is right for every business.

Grainger KeepStock solutions are designed to help you control costs by:

- Streamlining processes—saving you time and money
- Optimizing inventory—saving you money and space
- Improving efficiency and productivity—saving you time
- Reducing stockouts—saving you time and money

CONTACT Your Grainger Rep
CALL 1-888-753-0019
CLICK grainger.com/keepstock

KeepStock
A Managed Inventory Solution

READY... SET... GO!

Grainger KeepStock
Inventory Management
is the solution you need for
the inventory you have.

VOID STOCK-OUTS of critical products



BETTER DATA INTELLIGENCE, reporting and tracking



IMPROVE INVENTORY PROCESSES to help boost productivity



REDUCE COMPLEXITY in purchasing and managing your inventory



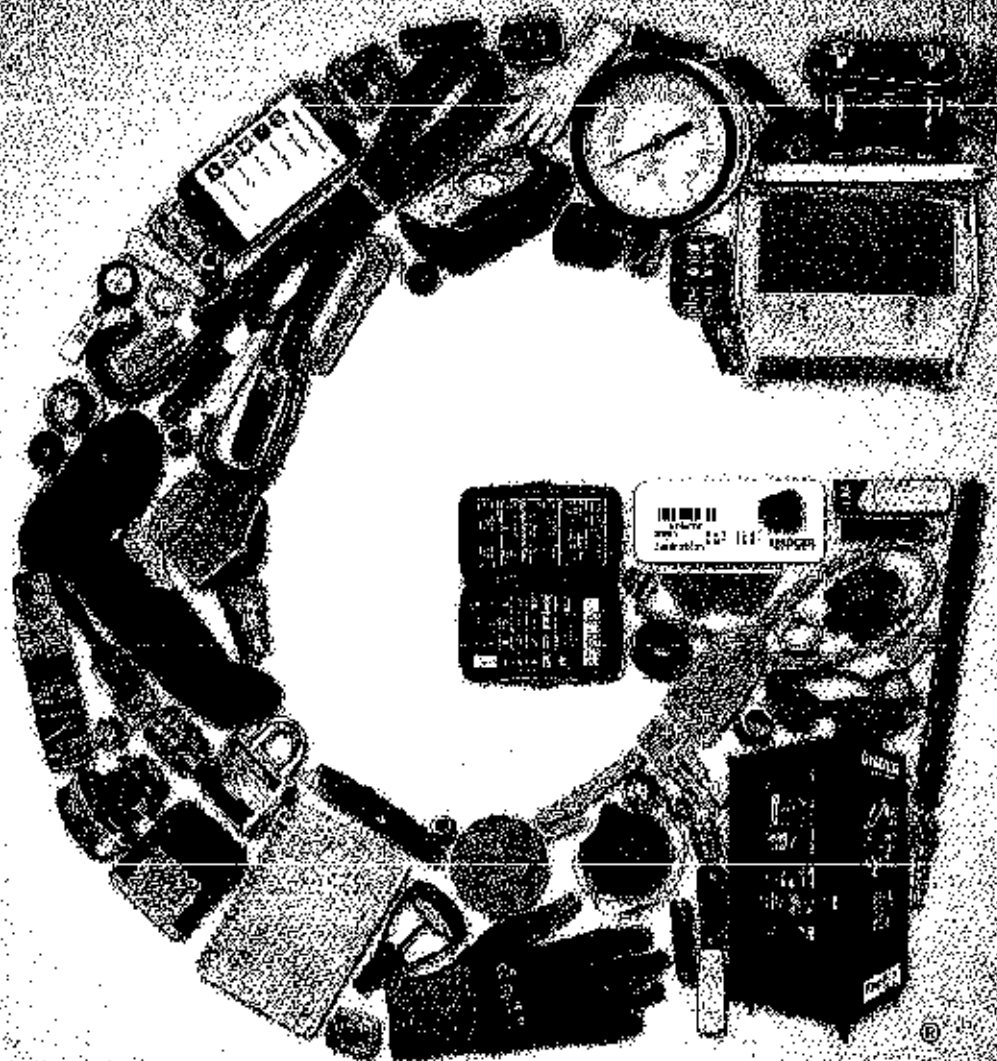
FINANCIAL SAVINGS and more **WORKING CAPITAL** to invest back into your business



REDUCE LOSS and avoid waste of precious used products



WHAT'S IN IT FOR YOU!



G means going the extra mile to help you
manage your inventory and take costs out of your business.

KeepStock

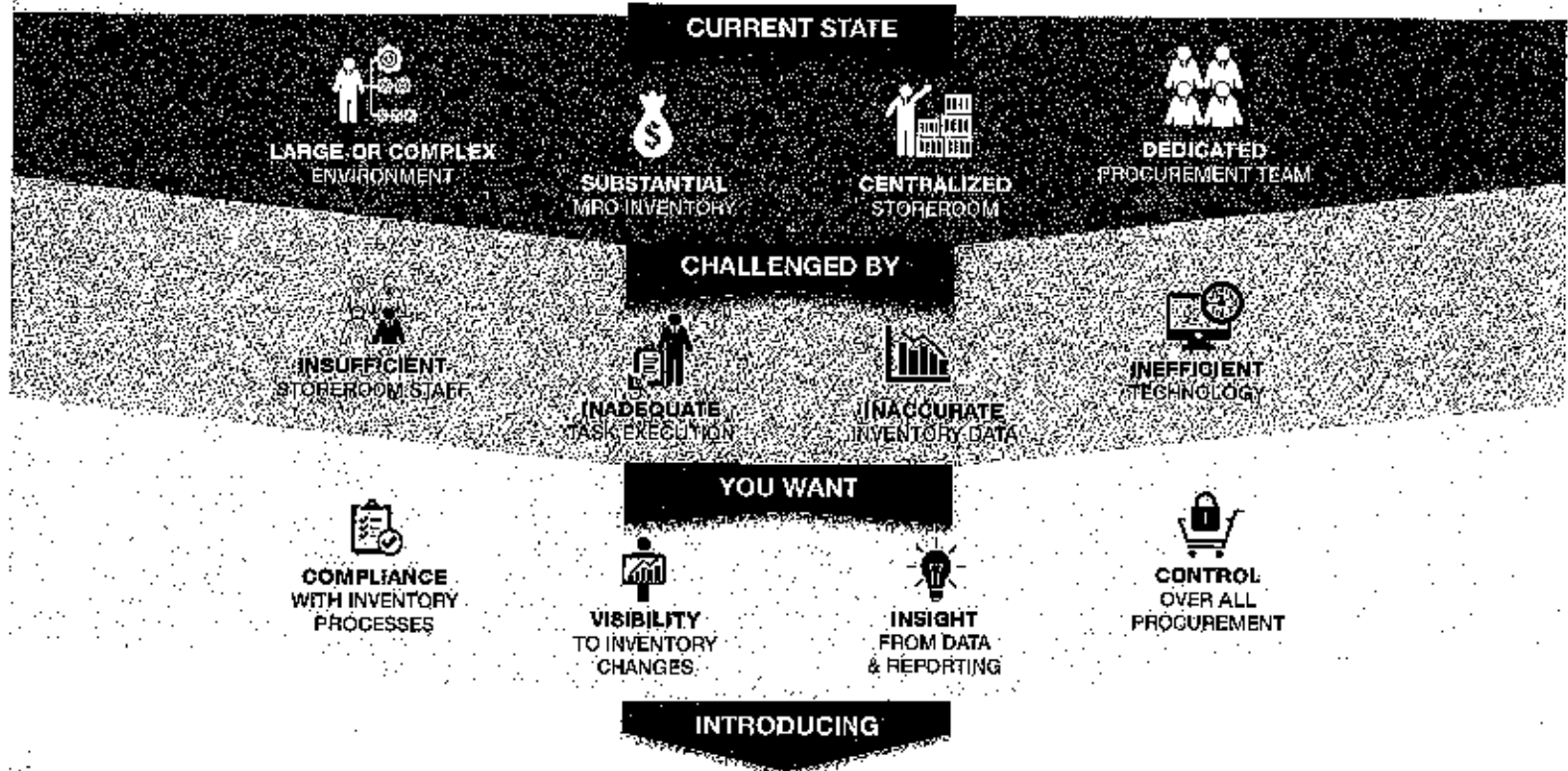
A Xanaged Inventory Solution

GRAINGER'S GOT YOUR BACK

GRAINGER.COM/KEEPSTOCK 1-888-753-0019

GRAINGER

FOR THE ONES WHO GET IT DONE



KeepStock
A Managed Inventory Solution

MANAGED MRO
PERSONNEL & STOREROOM SOLUTIONS

KeepStock Managed MRO provides dedicated, expert and onsite support services for both Grainger and non-Grainger product to help you save time and money.



ADD EXPERTISE Benefit from Grainger's MRO product knowledge and inventory management skills.



CREATE ACCOUNTABILITY Ensure material management tasks are completed with precision and efficiency.

INVENTORY SPECIALIST

Storeroom Support

Customer Systems & Processes

Replenishment + Issuance
Spot Buy + Sourcing
Procurement Expertise

MATERIAL MANAGEMENT

Storeroom Operations

Grainger Systems & Processes

Requisition Management
Data Collection + Analysis
Inventory Optimization

REDUCE MATERIAL EXPENSE

Decrease costs through product substitution and standardization.

LEVERAGE INVENTORY INVESTMENT

Put your inventory to work and optimize amount kept on hand.

INCREASE TECHNICIAN PRODUCTIVITY

Put the right products in the right place at the right time.

To learn how KeepStock Managed MRO can work at your facility, **contact your Grainger rep**

KeepStock[®]
A Managed Inventory Solution

**GV GRAINGER
VENDING**

Controlled access at your point-of-use locations.



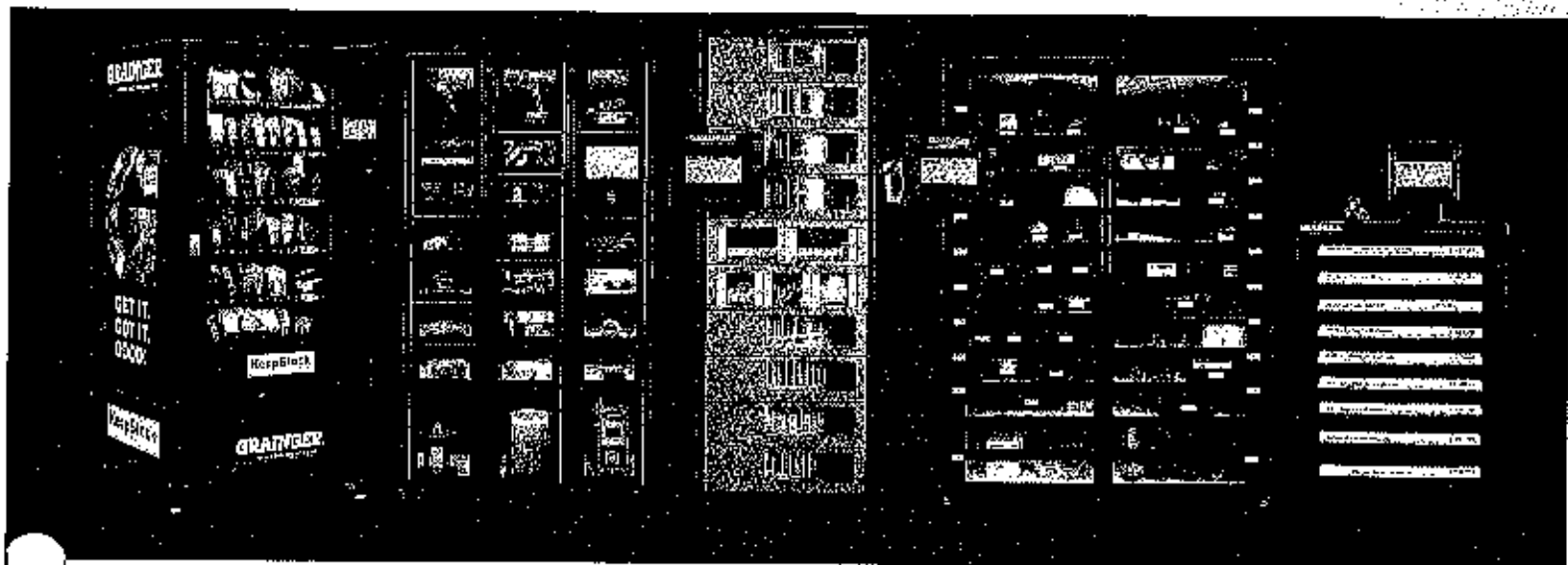
Contact Your Grainger Rep, Call 1-888-753-0019
or Click grainger.com/keepstock

GRAINGER[®]
FOR THE ONES WHO GET IT DONE

KeepStock®
A Managed Inventory Solution

**GV GRAINGER
VENDING**

Machines bring visibility to usage by department, employee, or job—helping you take costs out of your business.



24/7 availability of key products at point-of-use or where needed.



CONTROL ACCESS without requiring a staffed supply area.



INCREASE PRODUCTIVITY by reducing the time it takes to walk to the supply room.



EMPLOYEE ACCOUNTABILITY for their product transactions.



IMPROVE COST ACCURACY by job, department, employee, or other defined parameters.



RELIABLE DATA INTELLIGENCE with accurate reporting and tracking for better forecasting and planning.

REDUCE INVENTORY SPEND through controlled access, resulting in reduced loss.



AUTOMATE ORDERING to help reduce stockouts and obsolete inventory.



GRAINGER VENDING (GV)

The ideal choice when you require controlled access to consumable inventory, as well as durable items that can be used and returned.

**SECURITY.
CONVENIENCE.
CONTROL.**



THE SITUATION

You need 24/7 access to key products—when and where you need them. And, you're looking to increase productivity through improved efficiencies, including placing products at point-of-use.

THE ANSWER

Spend less time searching, more time working with Grainger Vending (GV) solutions. Our machines can help you reduce costs by setting limits on quantities, shifts, jobs, or total-dollar value spent. It's a great way to control product consumption, too. Plus, you get detailed inventory reporting to help you better manage your budget.

HOW IT WORKS

Grainger works with you to identify items to be managed, and select the right machine(s) to do the job.

We deliver and set up the filled machines so they're ready to use as soon as they're plugged in.

Employees can scan their ID badge or enter their employee code, use the touchscreen to select the item, remove the product from the machine and log out. It's easy, reliable, secure and controlled.

Items and quantities removed are automatically uploaded so you can rest easy knowing replenishment orders are processed accurately

and in real time. Now you know you'll have the right products, in the right quantities, at the right time.

Your Grainger Inventory Management Specialist will refill the machines as needed to meet your usage patterns.

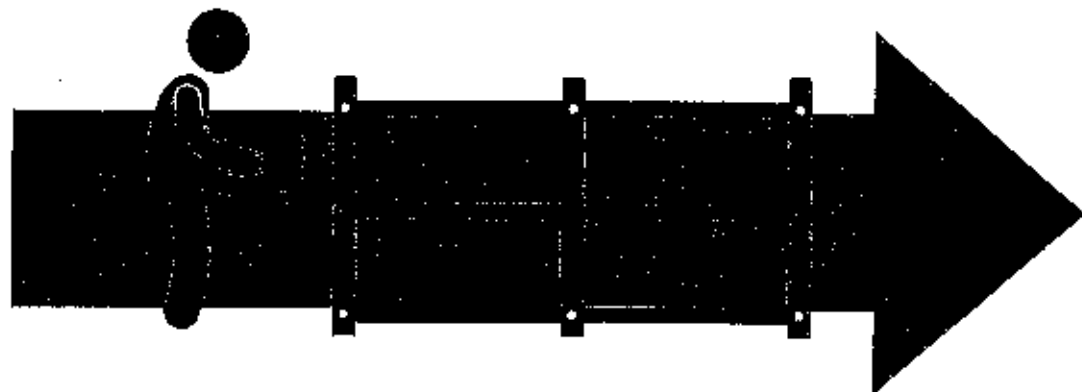
GRAINGER

FOR THE ONES WHO GET IT DONE

KeepStockSM
A Managed Inventory Solution

GV GRAINGER
VENDING

SECURITY. CONVENIENCE. CONTROL.



KeepStock[®] Inventory Management

You need the right products, in the right place, at the right time to keep your production producing and your operations operating. Because Grainger understands every inventory situation is unique, we offer a broad range of solutions that can help meet specific requirements for your business.

THE RIGHT SOLUTION

Effectively managing inventory offers a prime opportunity to help take costs out of your business. You choose what works best for your operations.

- **Manage it yourself:**
A smartphone app and online reporting tools make it a snap
- **Dedicated Grainger resource:**
Onsite support for more complex inventory needs
- **Vending solutions:**
24/7 controlled consumption of fast-moving items

HOW TO GET IT

CONTACT Your Grainger Rep

CALL 1-888-753-0019

CLICK grainger.com/keepstock

Grainger KeepStock Secure[®] solution is subject to customer eligibility established by an onsite assessment conducted by Grainger's Consulting Services group. Mutual agreement on frequency of use of Grainger personnel resources and other agreements.

© 2018 W.W. Grainger, Inc. W-ACR7113

GRAINGER
FOR THE ONES WHO GET IT DONE

**NEW &
ENHANCED
TOOLS**

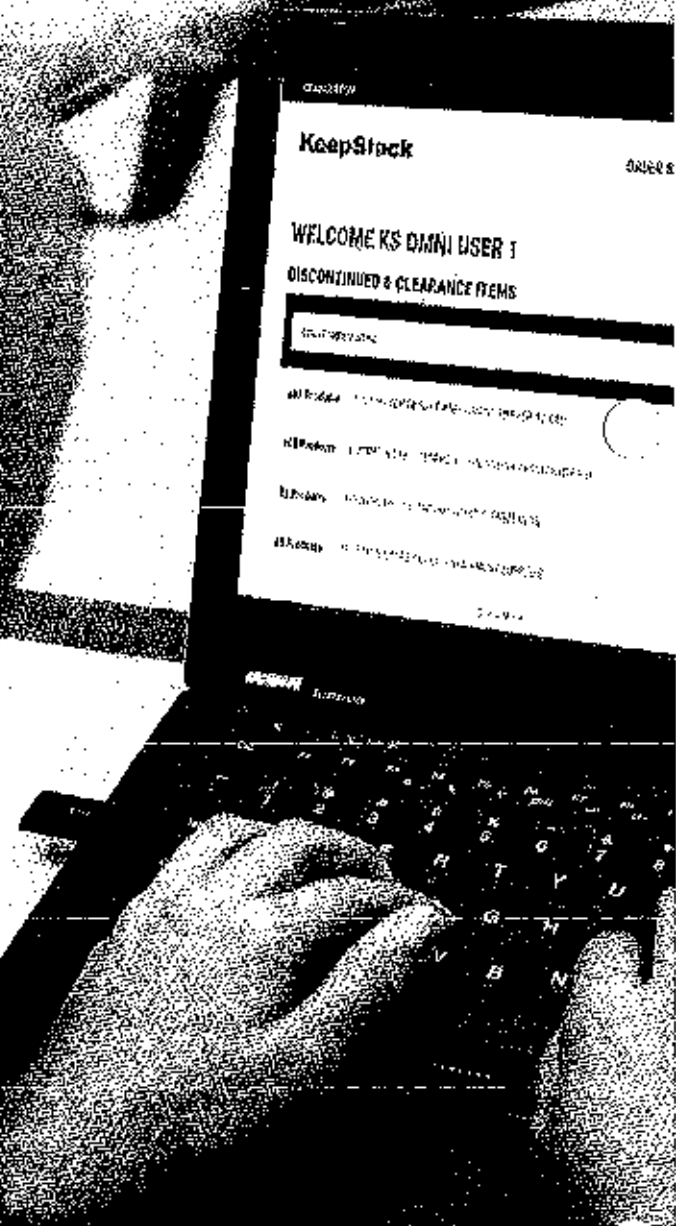
Do-it-yourself
solutions put
you in control.
It's inventory
your way!

KeepStock
A Managed Inventory Solution

**CMI CUSTOMER-MANAGED
INVENTORY**

Web-based tool provides the flexibility
to manage your inventory your way.

Seamless functionality across multiple devices.



CONTACT your Grainger rep
CALL (888) 753-0019
VISIT grainger.com/keepstock

GRAINGER
FOR THE ONES WHO GET IT DONE!

KeepStock
A Managed Inventory Solution

CMI CUSTOMER-MANAGED
INVENTORY



It's inventory management your way. You call the shots. Now you can access tools and data that help you create custom inventory solutions, leaving you more time to invest back into your business.

WHAT YOU NEED, WHEN AND WHERE YOU NEED ITSM

THE SITUATION

You want complete control of managing your inventory—on your schedule and handled by the employees you choose. You want it done fast and with data to back it up.

THE ANSWER

KeepStock CMI gives you the control, flexibility and instant access you need to effectively manage your inventory at no added cost.

HOW IT WORKS

Scan: Scan the barcoded labels with your Android or iOS smartphone* and send the order. Need approvals? We'll help you set up your program to have multiple approvals based on your needs.

Order: Reorder products and reduce manual errors with barcode scanning of your stocked items.

Find: Search the online Grainger catalog or Grainger.com® and select products to add to your order—all from one source.

Manage: Add items to your inventory program, edit users and print labels for your bins right when you need them.

KEEPSTOCK CMI TOOLS

- ✓ **Search, add and edit products**
- ✓ **Scan to reorder items**
- ✓ **Print labels**
- ✓ **Discontinued item management**
- ✓ **Set min/max levels and restrictions**

*Easy-to-use scanners are available if you don't have mobile access.

GRAINGER

FOR THE ONES WHO GET IT DONE

KeepStock
A Managed Inventory Solution

CMI CUSTOMER-MANAGED
INVENTORY

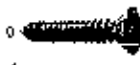
YOU'RE IN CONTROL

Set min/max levels, print labels, edit products, scan to reorder and get instant access to your CMI program on your terms.

Metal Screw Flat #6 5/8 In L Pk100



2C1895278E0@1



Min: 5

PK/100

Def.OrdQty: 1

1WA13

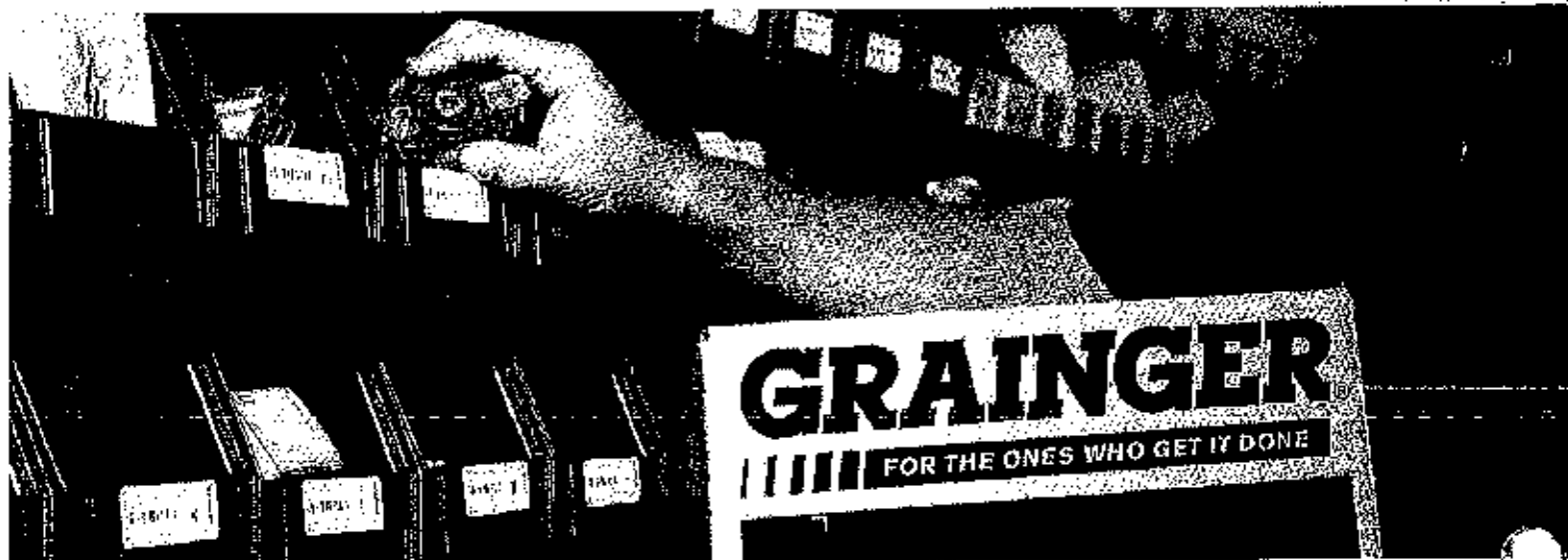
Max: 10

PK/100

Part#:

Loc: Utility Closet

GRAINGER
FOR THE ONES WHO GET IT DONE



WHAT'S IN IT FOR YOU!

SIMPLICITY

The technology to manage your Grainger Inventory is right in your hand.



IMMEDIATE SOLUTIONS FOR YOUR BUSINESS



VISIBILITY

Easily add, edit and replace items you need on hand.

INDEPENDENCE

Reorder and receive your Grainger products. Check and adjust as you see fit.



DATA INTELLIGENCE

Access your order history to make informed decisions about inventory levels.

APPROVALS

Set up approvals and controls within your program.



STREAMLINE PURCHASING

Scan barcodes and send directly from the Grainger KeepStock app.

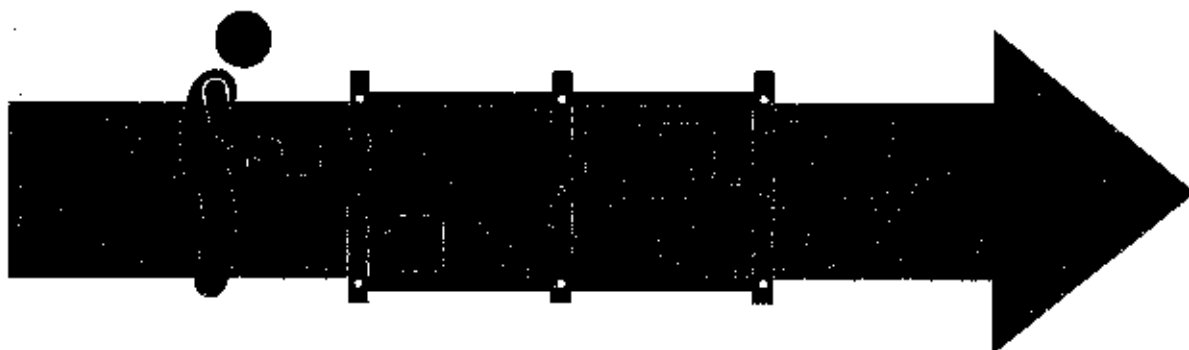


Apple, the Apple logo and iPhone are trademarks of Apple Inc. App Store is a service mark of Apple Inc. Google Play is a trademark of Google Inc.

KeepStock
A Managed Inventory Solution

CMI CUSTOMER-MANAGED
INVENTORY

Take control your way and get the right products,
in the right place, managed with the right solution.



IS CMI FOR ME?

- Do you have critical inventory you can't do without?
- Need to monitor supplies in a controlled environment or in areas with restricted access?
- Do you keep inventory in remote locations and can't afford to run out of stock?
- Want a better system for managing and organizing your critical items?

KeepStock CMI can help solve your inventory challenges.

TO GET STARTED

CONTACT your Grainger rep

CALL (888) 753-0019

VISIT grainger.com/keepstock

TECH SUPPORT

Got questions after you're all set up?

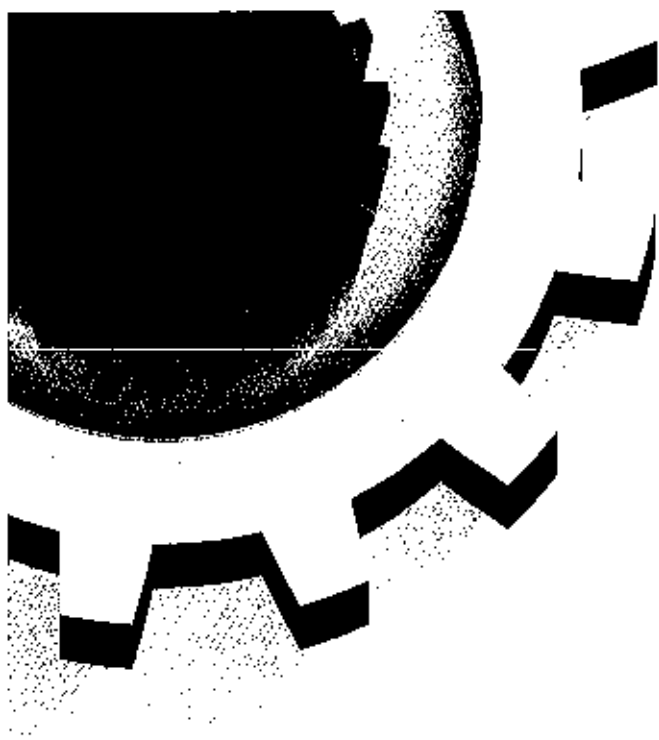
Our dedicated KeepStock technical support team is here to help.

TECH (877) 877-6408



Grainger KeepStock solutions are subject to customer eligibility and agreements.
The Grainger Shipping Box design is a registered trademark of W.W. Grainger, Inc.
©2017 W.W. Grainger, Inc. WZLS5700

GRAINGER
FOR THE ONES WHO GET IT DONE



LABOR SAVINGS

Case Study

GRAINGER CONSULTING SERVICES

KeepStock Onsite® Creates a \$355,000 Annual Savings Opportunity

OVERVIEW

A prestigious University had decentralized their maintenance services department to better serve their students, faculty and visitors on the 28-acre campus. By distributing the forty maintenance technicians and tradespeople to four districts, they became closer to the end customer, more familiar with the buildings and assets, and significantly reduced travel time. The challenge, however, was that there was still just one central stockroom and all of the parts and supplies were requisitioned from that location. Because of this, the gains that were realized from being close to the customer were lost on waiting, searching, requisitioning and receiving parts delivered from the central stockroom.

©2018 W.W. Grainger, Inc. W-ALS4306 Confidential

GRAINGER.COM® | 1.800.GRAINGER

GRAINGER
FOR ALL OUR WORKS TOGETHER

PROCESS

Working with Grainger Consulting Services, the first activity was to identify the current state processes and associated costs. This baseline gave a reference point to model recommendations against. Grainger Consulting Services modeled different stocking levels, price thresholds and district-based stockrooms. The analysis was used to bring all of the stakeholders together, including: Maintenance, Procurement, Finance and Suppliers. Before a single piece of inventory was moved out of the stockroom, there was widespread buy-in for the change.

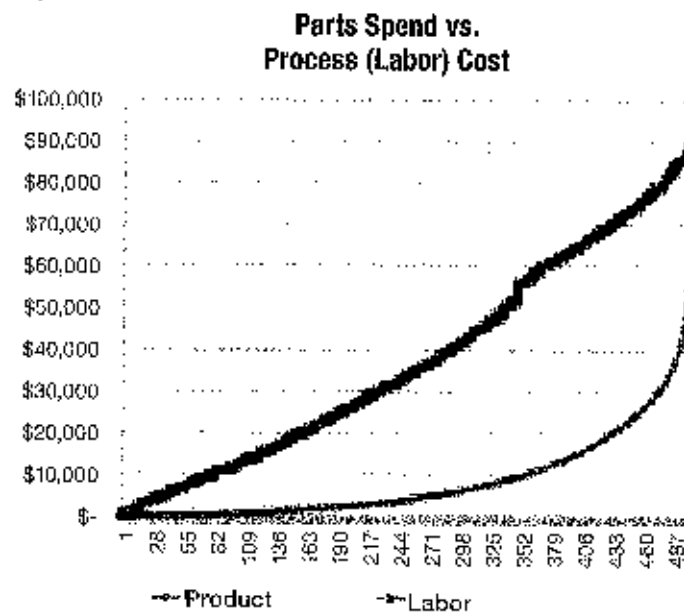
KEY OBSERVATIONS & FINDINGS

There were several findings, but two of them stood out to all of the decision makers.

1. The cost of paying the technicians and tradespeople to do the requisitioning and receiving of the parts needed to complete their work was higher than the total spend of the products they were in need of (see Diagram 1).
2. Just 8% of the dollars spent by the University accounted for more than 50% of the parts needed repeatedly by the technicians and tradespeople (see Diagram 2).

It was also realized that a majority of work orders were extending over two days while they waited for low cost parts to be delivered. This waiting time negatively impacted work order completion rates—a metric important to the maintenance department and their customers alike.

Diagram 1



RECOMMENDATIONS & IMPACTS

TIME SAVINGS
was equivalent to
hiring

3

new people

After careful data analytics and the real-world input from the maintenance technicians and tradespeople, Grainger Consulting Services recommended KeepStock Onsite (Grainger's unique vendor-managed inventory solution) to stock four local stockrooms at each of the districts with frequently needed, low-dollar parts and supplies. With less than 300 unique SKUs stocked, stocking levels were set by evaluating historical usage and factoring in anticipated seasonal fluctuations.

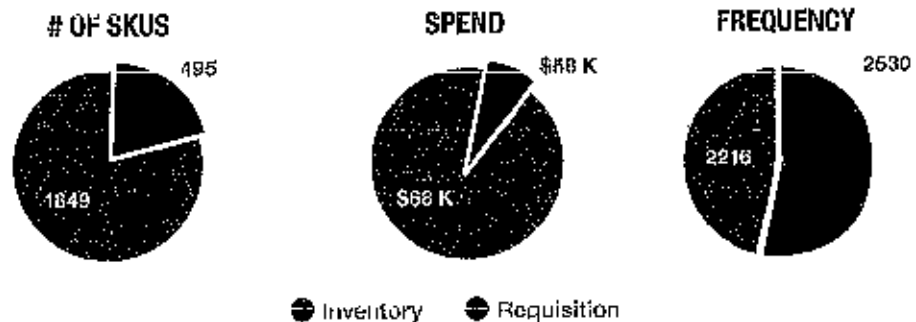
- **Impact:** This inventory solution was nicknamed "Grab and Go" capturing the change from laborious requisition which was replaced by free issuing low-dollar parts.
- **Impact:** The University estimates it saves \$355,000 annually in labor costs—time which was wasted was now reallocated to revenue producing activities. This time savings for technicians was equivalent to hiring three new people.
- **Impact:** The same day fixes for work orders has improved by 20%, which reduces the time to fix and increases customer satisfaction.



This solution did not change the amount of money that the University spent on parts and supplies year over year. It simply put the parts closer to the assets and the people. By using Grainger's KeepStock Onsite offering, the customer is also relieved of any replenishment activities and yet they retain complete oversight through Grainger's electronic approval process and detailed reporting.

Diagram 2

8% of the spend is creating over 50% of the transactions



Grainger KeepStock Onsite solution is subject to customer eligibility established by an onsite assessment conducted by Grainger's Consulting Services group, mutual agreement on frequency of use of Grainger personnel resources and other agreements.

Results may not be typical for all customers.



Let's Get Connected

We recognize the importance of meeting supplier diversity goals and have simple solutions to help you get started.



SAVE TIME AND MONEY

Our program provides quality products in categories from cleaning and maintenance supplies to tools and fasteners, that help meet your diversity requirements and satisfy Grainger quality standards.

HELP MEET PURCHASING REQUIREMENTS

Customers win because we keep track of their Direct Tier 2 diversity purchases from Grainger and we can report results quarterly.

A DIVERSITY SOURCE YOU CAN TRUST

Each supplier must be certified by and satisfy the ownership requirements for one of the following organizations:

- National Gay & Lesbian Chamber of Commerce
- Women's Business Enterprise National Council
- National Minority Supplier Development Council
- Small Business Administration

For current Grainger diversity supplier product listings, go to the Grainger.com® homepage and enter Supplier Diversity in the search bar.



If you're a supplier and want to participate in the Grainger Supplier Diversity Program, register at <https://app.suppliergateway.com/grainger>

GRAINGER
FOR THE ONE WHO GETS IT DONE

2016 Suppliers

Class	Supplier	Brand(s)	Category
WBE	Absorbent Socklines	Unbranded	Specialty Brands
WBE	Action Chemical	Action Chemical	Disposable Gloves & Masks
WBE	Accesso's	Hi & Dr. Storage	Vallets
WRF	Advance Components	No Brand	Fasteners
WBF	Aero Tech Light Bulb	Aero Tech	Lighting
VBE	Allegro Industries	Allegro	Confined Space
WBE	Auf Plast Co	Tough Guy	Can Liners
WBE	American Moving Supplies	Pro Series, AMS	Packaging
WBE	Americover	Americover	Doors & Curtain Walls
WBE	Apex Beverage	ICE-O-MATIC	Refrigeration, Ice Machines
MBF	Apex Concepts	Door Jamb	Security
MBE	Arlo USA	Arlo	Multi Material Bags
VBE	AST Industries Inc. dba Anti-Sabot	A-Mi-Size	Pipe Sealing Tape
MBE	Atlantic Blower	Atlantic Diffusers	Pumps
VBE	AVS Industries	AVS Industries	Cloth and Dust Tools
WBE	B&L Distributors	Tough Guy	Cleaning
WRF	B&P Manufacturing	B&P Manufacturing	Material Handling
VBE	Benchpro	BenchPro	Workbenches
WBE	Berner	Berner	Ventilating/Air Curtains
WBE	Bishop Wisconsin	Bishop Wisconsin	Linear Motion
MBE	Buhr	Buhr	Confined Space Ventilation
MBE	Building Health Check	No Brand	Specialty Brands
MBE	Bys Globe	Vital Care, K-Gold, FTC, Dodorienz	Disinfectants and Sanitizers
MBE	D & A Scientific	BIO LION	Laboratory Centrifuges
WBE	D.R. Lash Safety	DR Lash Safety	Lab Supplies
WRF	Delta Mfg.	O-Matt	Institutional Mattresses
WBE	Dessler Connection	Apex	Casero
MBE	GEC Insulators	Luxa Pro	Vibrating Dolly
WBE	Deluxco Manufacturing Co.	Deluxco	Safety
WBE	Chemglass	Corning/Corningplus	Lab Supplies
WBE	Chochew-Kal	No Brand	Hand Protection
WRF	Clearsounds	CLEARSOUNDS	Blocks, Phones, Phone Accessories, TV Accessories, Strobe and Flashing Lights
WRF	Collinea Pneumatics	Collinea Pneumatics	Specialty Brands
WBE	Columbia Sanitary Products, Inc.	Sanitex	Plumbing
WDC	Cooper-Atkins	Cooper-Atkins	Test Instruments
WBE	CP Industries	Franchise	Cleaning
WBE	Crown Products	Poopy Pouch	Cleaning
WBE	Cloke Tool	Cloke	Traffic Control Products
WBE	E James & Company	Unbranded	Raw Material - Rubber
WBE	Ecobrand Cases	Ecobrand	Office Products
WDC	Eco-Absorbent Technologies	Eco Absorb	Safety
WBE	Electric Motors & Specialties	EM&S	Motors
WBE	Equipment Supply Co - E800	Unbranded	Brake and Wheel Tools
WRF	ERB Industries	ERB	PRE
WBE	Everlight	Everlight Recycling	Recycling Kits (3119)
WBE	Ex-Sel Knives	Smoker's Oasis	Cooking
VBE	Frear Optics	Frear Optics	Binoculars
WBE	GC Packaging	No Brand	Shipping Containers
MBE	Greco Solar	Greco Solar	Solar Panels and Accessories
VBE	Guardian Electric Mfg.	Guardian Electric	Domestic
WBE	HD Specs	Swift, Novus Products	Hand Tools
WRF	High Purity Standards	High Purity	Chemicals
WRF	Hillion Trading cbe Accounter	Accounter	Office Products
WBE	Holdrite	Holdrite	Water Heater Accessories
WBE	IBS Solutions	Tough Guy	Can Liners
WBE	Ideal Shield	Ideal Shield	Guardrails
WBE	Impact Abrasent	X-SCRE, Rock Solid	Specialty Brands
WBE	Imperial	Imperial	Tools
WRF	Incentive Gallery	unbranded	Incentives
WRF	Insinger	Insinger, Commander	Hospitality
WRF	International Chemical Products	PinkMAX	Socially Prints, Coatings and Adhesives
WBE	Johnson	CLR, Tam-X	Cleaning
MBF	JIS Products	Steeleman, Bend-a-Light	Tools, FVM
WRF	Kelly Raat	Kelly Raat	Office Products
WBE	K&R Logistics	Premier	Test Equipment
WBE	Lavella Industries	Kofey	Tool Parts
WBE	Liberty Gloves	No Brand	Hand Protection

2016 Suppliers

Class	Supplier	Brand(s)	Category
WBE	Lightfamily	Hole Pro	Hand Tools
WBE	Loyd International "NuSet"	Nu-Set	Keyed Products
WRF	Master Manufacturing Co.	Master-Caster	Material Handling
WBE	Maxi Design	Maxi	Safety
WDC	Mesa Safe	Mesa Safe	Fire and Wall Safes
WBE	Midwest Acorn Nut	Midwest Acorn Nut	Fasteners
WBE	Moxie Trades	Moxie Trades	Footwear
WBE	Mr. Chair	Mr. Chair	Crowd Control
VBE	NCP	BARK MARK	Stippling and Marking Paint & Chalk
WDC	Newborn Brothers & Co.	Newborn	Metalworking
MBE	Navigo Industries	Zetox, Zetex Plus	Specialty Brands
WBE	Oasis International	Oasis	Plumbing
MBE	Officegate International Corporation	Officegate	Office Products
WDC	Oxyox	Everest	Engine & Motor Oils, Transmission Fluid
WRF	Paradigm International, Inc.	StarDust & Starpower	Safety and Cleaning
VBE	Patcosey Plastics	GreenCore Products	Compostable Can Liner
WBE	Petrochem	Petrochem	Lubricants
WBE	Piazza's Advantages	Headline 4	Safety
WBE	Portegris	Paragress	Gas Detection
WRF	Posi Lock Puller	Posi Lock	Wrench Tools
WRF	Power Drive	Power Drive	Power Transmission
VDC	Powerhouses Two	Power XP	Batteries
MBE	Qapac Industries	Non-branded	Packaging Supplies
WBE	R. Ross Shaker	CoolShit	Cooling Vests
MBE	R&R Textiles, (TV)	R&R, Spa Comfort, Comfort, Micro-Genio, Microvent, Hotel Basics, Gold Choice	Hospitality - Sheets, Towels, Pillows
WDC	RAE Products	RAE	Faenent Paints
VDC	Reading Consultant Products	Motorschleife	Cleaning Equipment
WBE	Ratrac dba Think Safe	First Alert, Heat Safe	Safety
MBE	Rexon Industries	Edco, Stallan	Wedding Clothing
MBE	Ronak	Ronak	Programmable Controller and Display Accessories
MBE	Saltex, Inc.	Saltex	Commuter Bags
VBE	Sa-Kuro Drums & Mirrors	GGG private label	Convex & Dome Mirrors
WRF	Selecto, Inc.	Selecto	Plumbing
WBE	Seymour of System, Inc.	Seymour	Cleaning
WBE	SOM	Pangetek	Security
WBE	Stmpcor Floortec	Bimosem Electric	Test Equipment
WBE	Stiv Industries, Inc.	Super-Met-A-Marker	Metalworking
WBE	Skolnik Industries	Skolnik	Transport, Salvage and Overpack Drums
WBE	Solartech Power	Solartech Power	Solar Panels and Accessories
WBE	Standard Portable	Standard Portable	Lighting
MBF	Steron	Steron	Plastic Power Supplies
WRF	Stoxey Drives	Tape Wrangler	Packaging Sealing Dispensers
WBE	Streck Electronics	Telectron	Material Handling
VBE	Superior Gove	Superior	Hand Protection
WBE	Sutong Tire	Hi-Hon	Tires and Wheels
VBE	Synco Chemical	Super Lube	Penetrants & Lubricants
MBE	Tactus (formerly) O2 Fuel	O2	Lubricants
MBE	Tempco	Tempco	Electrical
WDC	The M.K. Morse Co.	Morse	Tools
VBE	Thos. Tapscott Corporation	Tapscott	Machining
WBE	Thomas Products Company	Thomas	Plumbing
WBE	Tik Sizer	Tiksize	Filling in Industrial/Trade
WRF	Tracex International	Tracex	Disposable Gloves
WBE	Triton	Triton	Palettes & Slot Wall Accessories
WBE	Trusdale International, LLC	Trusdale	Rotary Shaft Seals
WBE	UltraVulc Devices	UVI	Lighting, Ultraviolet
WRF	Uniweld Products	Uniweld	Abrasives and Welding
WBE	V O Rawr Company	Farman	Hand Tools
VBE	Warrensville Knife	Warrensville	Hand Tools
WBE	Whisper Distrib. dba GoalThroat Pumps	GoalThroat Pumps	Drum and Barrel Pumps
WBE	Wexco	Wexco, Dyrn	Reel
WBE	Whitney Tool	Whitney Tool	Special Taps
MBE	Whisper Products, Inc.	Whisper Products	Safety

To apply as a prospective Grainger diverse supplier, go to <https://app.suppliergateway.com/granger>

GRAINGER
THE DIVERSE SUPPLY COMPANY



GRAINGER.

2018
**Corporate
Social
Responsibility
Report**

www.graingercsr.com

Table of Contents

A Letter From Our Chairman and CEO

A Letter From Our Executive Sponsor

Grainger At A Glance

About Grainger

Our Business
Our Reach
Our Brands
Our Strategy
Announce This Report

Materiality at Grainger

Our Approach
Stakeholder Engagement
Materiality Matrix
A Look Across Our Value Chain

Report Content Index



Operating Responsibly

Commitment to Ethics and Integrity

Business Conduct Guidelines
Ethics Training
Anti-Bribery and Corruption

Stewardship in the Supply Chain

Supplier Code of Ethics
Supplier Diversity
Supplier Scorecard
Ethical Sourcing
Maximizing Product Quality In our Private Label Brands

Corporate Governance

Governance at Grainger
Corporate Social Responsibility Governance



Valuing Our People

Workplace Safety

Safety Performance
Safety Culture
Systems and Partnerships

A Place to Thrive

Team Member Experience
Total Rewards
An Inclusive and Diverse Culture



Sustaining Our Environment

Our Approach

Our Operations
Our Products
Our Supply Chain

Our Operations

Greenhouse Gas Emissions
Recycling and Waste
Resource Efficiency

Our Products

Helping Customers Reach Their Sustainability Goals
Environmentally Preferable Products (EPP) and Services
Sustainability Training

Our Supply Chain

Supply Chain Stewardship
Transportation



Serving Our Communities

Disaster Preparedness and Response

American Red Cross
Team Member Activation

Education and Workforce Development

Giving
Team Member Activation

Local Civic and Community Engagement

Matching Gifts Program
Community Grant Program
Serving Our Communities Survey
Grainger Around the Globe

Key Performance Data¹

	2015	2016	2017
GRAINGER AT A GLANCE			
Net Sales, \$ billion	10	10.1	10.4 ²
Suppliers	4,800	5,100	5,200
Products Stocked, million	1.4	1.6	1.7
Active Customers, million	3	3.2	3.6
ETHICS AND GOVERNANCE			
Business Ethics			
Percent of team members trained on Business Conduct Guidelines	100	100	100
Board Diversity			
Female Directors, percent	11	11	18
Racial and Ethnically Diverse Directors, percent	22	22	27
SOLUTIONS AND STEWARDSHIP			
North American facility energy consumption, million kilowatt hours	490	401	371
North American CO ₂ e emissions, million metric tons ²	0.14	0.13	0.11
GHG Intensity (MTCO ₂ e/CHG/Revenue)	15.1	14.7	12.5
North American water use, million cubic meters	0.64	0.51	0.47
Renewable Energy Produced, million kilowatt hours	5.77	5.47	5.87
U.S. Distribution Center Network Recycling Rate	84.1	84.7	84.8
LEED-certified space, million square feet	3.6	4.2	5.5
Carton to Order Ratio	1.64	1.55	1.57
Environmentally Preferable Products, percent revenue	6.8	5.4	5.1
PEOPLE AND PURPOSE			
Safety			
Lost Time Incident Rate ³	0.2	0.3	0.4
Fatal Recordable Incident Rate	1.1	1.3	1.4
Workforce Demographic			
U.S. Workforce (total), percent women	—	—	37.4
U.S. Workforce (leaders), percent women	—	—	29.8
U.S. Workforce (total), percent racial and ethnically diverse	—	—	31.8
U.S. Workforce (leaders), percent racial and ethnically diverse	—	—	23.3
Community Engagement			
Matching gifts contributions, \$ million	2.7	2.2	2.2
Volunteer Corps volunteer hours	—	—	9,000

¹ For further information on data sources and assurance, please see [About This Report](#). ² CO₂e emissions from operations that were under direct operational control as of 2014.

³ Per 100 employees; cases with one or more days away from work per 200,000 hours. ⁴ Did not track in a comprehensive manner until 2017.





A Letter From Our Chairman and CEO

I am proud to share with you Grainger's sixth annual Corporate Social Responsibility (CSR) report, which details the progress on our key citizenship initiatives. This year, you will find new elements in our report that provide greater insights around our volunteer programs, workforce demographics, and materiality at Grainger.

This report looks back at 2017, which was a remarkable year for Grainger. It marked our 90th year of helping our customers keep their operations running and their people safe while creating a company where dedicated, talented people can thrive. We celebrated Grainger's anniversary by embracing our long-standing culture of service and giving. Team members contributed about 9,000 volunteer hours through activities focused on the company's core philanthropic pillars of disaster preparedness and response, education and workforce development.

Our service culture extends beyond the communities in which we live and work—it encompasses our customers too. This makes us unique and is one of the things I am most proud of as Grainger's Chairman and CEO. Every day, our team members build relationships with customers and expand our reputation as a trusted partner. We understand what our customers do and deliver real solutions to their business problems with the highest level of ethics and integrity. This approach and commitment to serving customers in the most efficient way possible also has positive implications on the environment.

For example, when we ship orders in one box, as opposed to many, it significantly reduces the amount of boxes we need overall. As a result, Grainger is able to maintain a lower usage of corrugate and produces lower emissions through our transportation partners. We had a successful year providing value to customers, which we highlight in more detail on [page 6](#).

Also in celebration of our 90th anniversary, we underscored our commitment to advancing inclusion and diversity when I joined other CEOs by taking the CEO Action for Diversity & Inclusion Pledge. At Grainger, we welcome all people and have no tolerance for any type of inappropriate workplace behavior, including harassment, intimidation or abuse. We are committed to continue to have a respectful and inclusive culture where we can be our best, bring our brightest ideas forward and learn from each other. All team members participate in training to support this culture. We also all underscore our commitment each year by signing our business conduct guidelines, which codify the values upon which the company was built.

Finally, I'm honored by the recognition we received in 2017, including:

- Our first inclusion on the Dow Jones Sustainability Index
- A first-place category rank in *Fortune's* "World's Most Admired Companies" for the fifth consecutive year
- Recognition by the U.S. Environmental Protection Agency (USEPA) as a SmartWay® partner
- A perfect score on the 2016 Corporate Equality Index for the fourth consecutive year
- Designation of a Best Place to Work for LGBTQ Equality by the Human Rights Campaign Foundation
- High marks on the 2017 Disability Equality Index (DEI), and
- Designation as a "Best Place to Work for Disability Inclusion" by the American Association of People with Disabilities and the U.S. Business Leadership Network.

These achievements speak to the true character of Grainger team members and our shared commitment to create a culture that delivers real value to all of our stakeholders.

Thank you for your interest in Grainger. We are proud of our progress in 2017 and of our pledge to advance our CSR initiatives in 2018 and beyond.

DG Macpherson
Chairman and Chief Executive Officer



A Letter From Our Executive Sponsor

This letter marks my second year as executive sponsor of Graininger's CSR working group.

We made great strides in 2017, including:

- Tracking on target to reduce emissions intensity 33% by 2020
- Celebrating Graininger's 93th anniversary with 2,000 of our team members serving their communities nationwide
- Continuing to outpace the industry average by 60 percent in team member safety in our operations
- Achieving 21 basis points reduction in simple returns in our private label products - signaling an increase in product quality and successful initiatives from our two global testing and engineering facilities.
- Being recognized as a 2017 Best Places to Work for Disability Inclusion on the Disability Equality Index (DEI), which measures how effective companies are with respect to disability inclusion

Our primary objective for 2017 was to examine how CSR delivers value to our stakeholders. With that in mind, perhaps the most important part of our journey in 2017 was engaging in a materiality assessment to define the economic, social and environmental topics that matter most to Graininger and its stakeholders. Through this assessment, we conducted desktop research, competitive intelligence, surveys, focus groups and one-on-one conversations with our customers, suppliers, team members and investors.

We also examined the link between sustainability and the challenges our customers face in keeping their operations running and their people safe. This link isn't always apparent because of differences in customer size and complexity, industry type and our primary customer contact. For example, sustainability leaders discuss efficiency, procurement of better product quality and plant managers may target productivity. Regardless of the focus of a given customer, Graininger can provide the best solutions to the distinct challenges each customer faces, while educating them about how that solution can also improve their organization's sustainability.

While this materiality assessment was a significant step forward, it is just one part of our 2017 effort. This year's report also includes new metrics designed to provide more meaningful program measurement for Graininger's stakeholders. Most notably, we are now including a breakdown of gender and ethnic diversity of our United States (U.S.) workforce both overall and by leadership; providing a view of our revenue (by percent) derived from environmentally preferable products; and further details around our packaging efficiency. I hope you agree that these points demonstrate a meaningful connection between our CSR efforts and the operations of our business.

To assist us in meeting the needs of our stakeholders, deepening the meaningful measurement of our program and ensuring the correct strategic direction of Graininger's CSR initiatives, we created a CSR Advisory Council. The Council is a group of senior-level team members who frequently interact with our stakeholders. They provide strategic awareness to the program and encourage developments in transparency throughout the organization. The Council, along with myself and the CSR working group, will leverage the findings of our materiality assessment to set new targets and enhance our strategy in the coming months.

I hope you enjoy reading about our progress this year.

Matt Fortin

Vice President, President Merchandising
& Supplier Management



Grainger At A Glance

Grainger works to create value for customers, regardless of size, and ensure an effortless experience along the way. The result: customers get what they need when they need it, which means less time spent looking for and ordering products, and more time spent on the task at hand. After 90 years of serving customers, Grainger has seen its fair share of challenges right along with them, and the company has the experience and knowhow of a superior team to serve them best. When a customer comes to Grainger, they know we have them covered, regardless of the challenge.



IN THIS SECTION

ABOUT GRAINGER

- Our Business
- Our Reach
- Our Brands
- Our Strategy
- About This Report

MATERIALITY AT GRAINGER

- Our Approach
- Stakeholder Engagement
- Materiality Matrix
- A Look Across Our Value Chain

ABOUT GRAINGER

Our Business

More than 3.5 million customers rely on Grainger for products in categories such as safety, material handling and metalworking, along with services like inventory management and technical support. Grainger offers nearly 1.7 million quality in-stock products, a consultative sales approach, technical and product expertise, a premium digital experience and the ability to get complete orders to customers quickly to help keep their operations running and their people safe.

Our Reach

Our reach is focused on North America, Europe and Asia.

Our Brands



Grainger takes great pride in bringing our customers top quality products. Items that are designed with a Grainger Choice Badge (such as Dayton, Westward and Gendor) are part of a broad selection of our private brand products that deliver high quality at a competitive price through Grainger Global Sourcing (GGS), our multi-national sourcing business.


1.7 million
Products Stocked

Approximately
25k 
Team Members


3.5M+
Active Customers

Approximately
5,200
Key Product Suppliers

\$10.4
billion
2017 Revenue



Grainger At A Glance

ABOUT GRAINGER

- Our Business
- Our Resch
- Our Brands
- Our Strategy
- About This Report

MATERIALITY

- Our Approach
- Stakeholder Engagement
- Materiality Matrix
- A Look Across Our Value Chain

Our Strategy

In the large and fragmented Maintenance, Repair and Operations (MRO) Industry, Grainger holds an advantaged position with its supply chain infrastructure, broad in-stock product offering and deep customer relationships. The global MRO market is approximately \$670 billion. The most attractive geographies for Grainger are those with high GDP per capita and a developed infrastructure. Consequently, Grainger's strategy is concentrated on growth in North America, Europe and Asia. Each of these core markets has strong growth characteristics: the market is large and the competition is highly fragmented.

Over the past few years, Grainger has seen a shift in market dynamics across the MRO landscape. As digital solutions are becoming omnipresent, value-added relationships and services drive customer loyalty and analytics are required to prove value. There are a number of ways to go to market in this environment. Grainger competes with two models, the high-touch multichannel model and the endless assortment, or single channel, model (see graphic). Competing with these two models allows Grainger to leverage its scale and advantaged supply chain to meet the changing needs of its customers. For more detail on Grainger's strategy visit our [FactBook](#).

About This Report (Scope)

While Grainger's Corporate Social Responsibility (CSR) commitments apply throughout the world, this report is primarily focused on the company's major operations in the U.S. and Canada. Those operations currently represent more than 80 percent of Grainger's business based on percentage of revenue, scope of operations and number of team members. Where applicable, the specific geography is noted in the relevant footnotes to that data. Since 2011, Grainger has sought third-party validation of its greenhouse gas emissions, energy consumption, waste generation and water consumption data from Bureau Veritas, an independent third party. In addition, Grainger's Environmental Health and Safety team received validation since 2014 from Enviro International Corporation for its safety reporting process. Finally, Grainger receives ongoing verification of its environmentally preferable SKU designation from UL, Inc. (formerly Underwriter's Labs).

PORTFOLIO PERFORMANCE AND STRATEGIC IMPERATIVES (As of December 31, 2017)

Grainger's high-touch, multichannel model includes its U.S., Canada and international businesses. The single channel online model includes Zoro in the United States and MonotaRO in Japan. Each business has a specific set of strategic imperatives focused on creating unique value for customers.

PORTFOLIO PERFORMANCE

		Revenue
High-Touch Multichannel	U.S. Large	\$6.2B
	U.S. Medium	\$0.6B
	Canada	\$0.8B
	International ²	\$0.9B
Single Channel Online		\$1.3B
Total Company¹		\$10.4B

¹ Total company also includes Specialty Brands, Exterminators and unallocated expenses.
² International includes Cromwell, Factory, Mexico, China and Latin America.

STRATEGIC IMPERATIVES

Create Unique Value		
Execute high-value sales and service solutions		
Build advantaged digital capabilities		
Complete the pricing actions, grow midsize business	Deliver an effortless end-to-end customer experience	Improve the cost structure
Execute complete business model reset		
Drive profitable growth		
Drive growth through product assortment expansion and customer acquisition		



Grainger At A Glance

ABOUT GRAINGER

- Our Business
- Our Strategy
- Our Reach
- About This Report
- Our Brands

MATERIALITY

- Our Approach
- Stakeholder Engagement
- Materiality Matrix
- A Look Across Our Value Chain

MATERIALITY AT GRAINGER

Our Approach

Our 2018 CSR report details our progress across each of the four pillars of our program: Operating Responsibly, Valuing Our People, Sustaining Our Environment and Serving Our Communities. We have completed a materiality assessment with critical stakeholders to identify which areas of our CSR program provide value to our customers, team members, investors, suppliers and community partners. Through research, competitive intelligence, surveys, focus groups and one-on-one conversations with these stakeholders, we confirmed many of our current areas of focus and gained insight into new ones. We are excited to share our findings below, and are already hard at work integrating these insights into our operations.

The Global Reporting Initiative's (GRI) GRI Standards are the foundation for our annual reporting approach and our materiality assessment. The GRI is an independent international organization that has pioneered sustainability reporting since 1997. They help businesses and governments worldwide understand and communicate their effect on critical sustainability issues such as

climate change, human rights, governance and social well-being. Through this framework, we are able to describe the effect of our operations along the GRI Standard's Core elements of economic, environmental, social and governance.

MATERIALITY ASSESSMENT PROCESS

Identification of issues The first step in preparing a report with the GRI Standards in mind is identifying material topics. Material topics are those issues reflecting an organization's significant economic, environmental and social challenges or issues that have some substantive influence on the assessments and decisions of stakeholders.

We compiled a list of nearly 100 issues specific to industrial distribution from a number of external resources. We categorized environmental, social and governance issues into four themes: Governance and Ethics, Solutions and Stewardship, Supply Chain and People and Purpose. These themes define the scope of our assessment and will guide future conversations with stakeholders.

STAKEHOLDER ENGAGEMENT

STAKEHOLDER	EXPECTATIONS	OUR RESPONSIBILITY	MEANS OF DIALOGUE
Customers	Help keep our customers' operations running and their people safe	<ul style="list-style-type: none"> Provide value by helping to reduce and control MRO costs and increase safety and productivity Offering great service and support Delivering the right product when and where it is needed 	<ul style="list-style-type: none"> Sales and service teams Customer satisfaction surveys Focus groups
Team Members	Create a company where dedicated and talented people can thrive	<ul style="list-style-type: none"> Creating a great team member experience and an inclusive workplace Selecting and developing people who anticipate and create great customer experience Equipping and energizing team members to excel and change Rewarding and recognizing performance and results 	<ul style="list-style-type: none"> Intranet, web-based internal newsletters Team member engagement survey Internal reporting desk (help line desk)
Suppliers	Offer opportunities for suppliers to grow their businesses	<ul style="list-style-type: none"> Deepening the collaborative relationship with suppliers Providing training and guidance to ensure alignment with Grainger social and environmental commitments 	<ul style="list-style-type: none"> Supplier outreach CRP Supply Chain Questionnaire
Investors	Maintain a strong corporate reputation, board governance structure and reporting cadence to increase shareholder value	<ul style="list-style-type: none"> Operating a strong enterprise that is designed to generate strong earnings and provide a continuous return on investment Timely and appropriate disclosure of corporate information 	<ul style="list-style-type: none"> Annual stakeholder meeting Quarterly earnings call Proxy statement and annual report Investor conferences Analyst day
Community Partners	Conduct initiatives aimed at resolving social issues while providing valuable resources to our communities	<ul style="list-style-type: none"> Problem solving engagement Offering team member engagement with skills-based best practices Reporting transparently 	<ul style="list-style-type: none"> Volunteer activities Educational support for the next generation of supply chain leaders



Grainger At A Glance

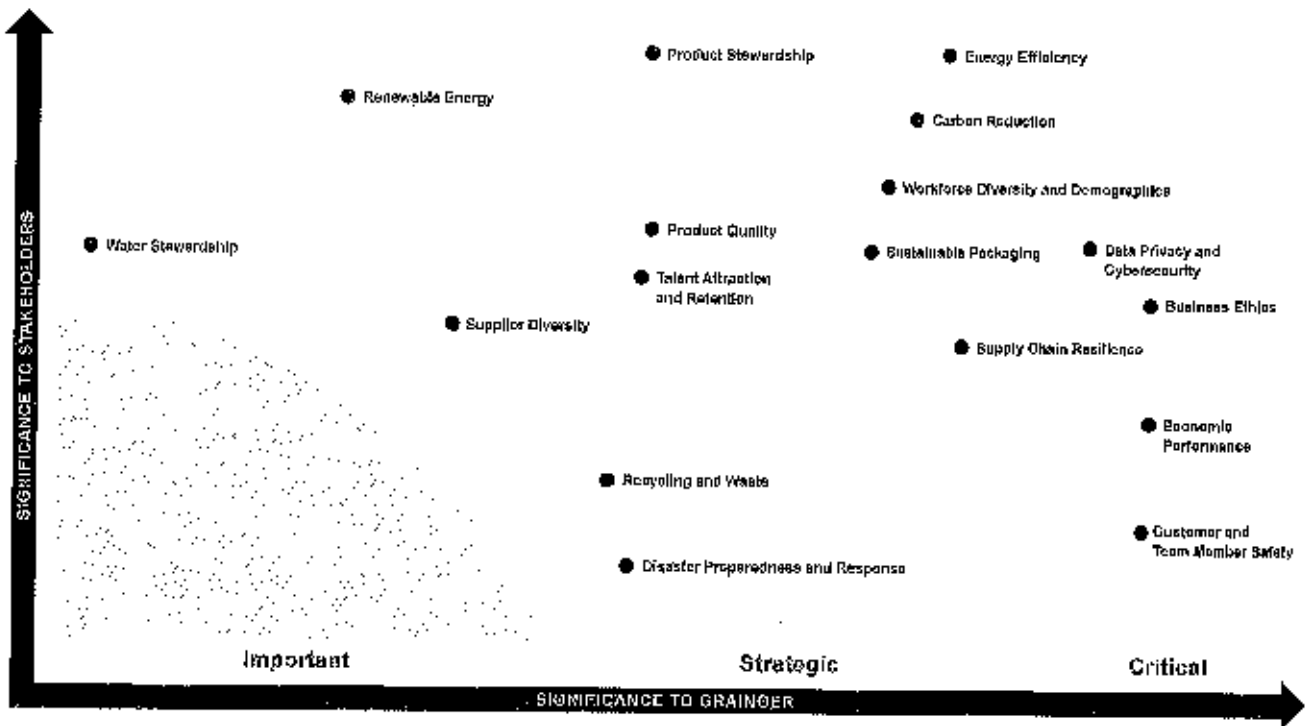
ABOUT GRAINGER

- Our Business
- Our Strategy
- Our Retail
- About This Report
- Our Brands

MATERIALITY

- Our Approach
- Stakeholder Engagement
- Materiality Matrix
- Work Across Our Value Chain

MATERIALITY MATRIX



GRAINGER CSR PILLARS: ● Governance and Ethics ● Solutions and Stewardship ● Supply Chain ● People and Purpose

This represents a combination of both internal and external perspectives, and takes into consideration factors such as program maturity and the growing requirements of stakeholders in a rapidly evolving environment. All programs are important, though some more mature than others, which influence the results shown here.

Internal Assessment of Business Importance

Once we identified the themes relevant to Grainger, we considered our customers' needs, the scope and breadth of an issue, probability of risk and magnitude of effect, brand reputation, regulatory concerns, and affect to the communities where we live and work.

Stakeholder Engagement

After identifying the topics we considered most material to Grainger, we engaged with internal and external stakeholders including team members, customers and suppliers to confirm the subset of material topics and to determine the relative significance of each topic within the subset. Our objectives were to ensure representation from every part of our value chain, to accurately reflect stakeholder interests and priorities and to prioritize issues important to

stakeholders. In addition, we had one-on-one discussions with analysts and investors and distributed surveys among stakeholder groups we couldn't reach individually. We have already incorporated the feedback into our operations.

Materiality Matrix and Value Chain Map

We used the findings of our materiality assessment to map the prioritized topics in a matrix. Understanding the impact of our business throughout the life cycle of the solutions we offer is critical to developing a comprehensive approach to CSR. This view offers insight into where issues matter most, while also helping to prioritize where we need to influence performance. This view creates a shared understanding of how we are improving supply chain efficiency, while providing greater value to our customers.



Grainger At A Glance

ABOUT GRAINGER

- Our Business
- Our Strategy
- Our Reach
- About This Report
- Our Brands

MATERIALITY

- Our Approach
- Stakeholder Engagement
- Materiality Matrix
- A Look Across Our Value Chain

A LOOK ACROSS OUR VALUE CHAIN



	SOURCING	SALES & SERVICE	DISTRIBUTION	CONSUMPTION				
	Point of origin for our packaging, supplier data, private label or nationally branded products	Creating unique value and ensuring an effortless customer experience	Storing and moving our products to customers	Customers keeping their operations running and their people safe				
	Raw Materials	Grainger Choice Suppliers	National Brand Suppliers	High Touch	Single Channel	Operations	Transportation	Customer
GOVERNANCE & ETHICS	Business Ethics	•	•	•	•	•	•	•
	Cybersecurity	•	•	•	•	•	•	•
SOLUTIONS & STEWARDSHIP	Digital Security	•	•	•	•	•	•	•
	Economic Performance	•	•	•	•	•	•	•
	Carbon Reduction	•	•	•	•	•	•	•
	Energy Efficiency	•	•	•	•	•	•	•
	Product Stewardship	•	•	•	•	•	•	•
	Renewable Energy	•	•	•	•	•	•	•
	Recycling and Waste	•	•	•	•	•	•	•
	Sustainable Packaging	•	•	•	•	•	•	•
	Water Stewardship	•	•	•	•	•	•	•
	Supply Chain Resilience	•	•	•	•	•	•	•
SUPPLY CHAIN	Product Quality	•	•	•	•	•	•	•
	Disaster Preparedness & Response	•	•	•	•	•	•	•
	Supplier Diversity	•	•	•	•	•	•	•
	Customer & Team Member Safety	•	•	•	•	•	•	•
PEOPLE & PURPOSE	Workforce Diversity & Inclusion	•	•	•	•	•	•	•
	Talent Attraction and Retention	•	•	•	•	•	•	•

Our materiality process identifies the sustainability topics most relevant to our company, from the view of our internal and external stakeholders. In accordance with GRI Standard 103 - Explanation of the material topic and its Boundary, we've highlighted our most material topics and indicated where and how they affect our value chain.

Value chain maps display the primary activities and stakeholders associated with sourcing, selling and consuming a company's services and products. This form of mapping allows us to see where our material topics affect our value chain. While many of these material topics are related to activities that occur within Grainger's direct operations, some have implications throughout our entire value chain. The graphic above shows the boundary of each of our material topics.



Grainger At A Glance

ABOUT GRAINGER

- Our Business
- Our Strategy
- Our Reach
- About This Report
- Our Brands

MATERIALITY

- Our Approach
- Stakeholder Engagement
- Materiality Matrix
- A Look Across Our Value Chain

KEY FINDINGS FROM OUR MATERIALITY ASSESSMENT PROCESS

Continuing Engagement The interest in Grainger's Environmental, Social and Governance (ESG) profile suggests a need for greater communications on sustainability objectives and deeper engagement with stakeholders to address sustainability challenges and opportunities.

Customer Data Privacy As technology evolves, the customer experience may be enhanced through the use of personal data. With that enhancement, new considerations arise for organizations like Grainger in processing that data and in operating in observance of applicable regulatory requirements and meeting customer expectations.

MRO Solutions Stewardship Differences in customer size and complexity, industry type and our primary customer contact can make the link between the evolution of sustainability and the challenges our customers face a moving target. Our customers believe we have an opportunity to strengthen that link and create a distinct positive global sustainability effort with our products and services.

Inclusive and Diverse Culture Our customers span the globe and represent every demographic group, and we best serve them when our workforce reflects their diversity. Diversity helps us better understand the different needs of our customers and deliver products and services that improve their daily lives. To give our stakeholders greater visibility to the diversity of our workforce, we learned there was value in releasing the demographic data for our workforce.

Thought Leadership As suppliers continue to innovate environmentally preferable product, Grainger is uniquely positioned to use its expertise and leadership to engage with suppliers to help identify and solve policies and solutions that help reduce greenhouse gas emissions and further the circular economy.

➤ Forward

WHAT'S COMING IN OUR 2019 REPORT

As Grainger evolves, our CSR report should evolve, too. That's why we conducted a materiality assessment this year, and that's why our four pillars will change in our 2019 report.

Look for the Forward section at the end of each pillar for a sneak preview as to how the report will adjust in 2019.

Operating
Responsibly

Valuing Our People

Sustaining Our
Environment

Serving Our
Communities



Governance
and Ethics

Solutions and
Stewardship

Supply Chain

People and
Purpose





Operating Responsibly

Grainger is evolving with the marketplace, while continuing to value the same sound business practices that helped shape us 90 years ago. Ethics and integrity define our culture, and we embrace the interests of our stakeholders across the value chain through a detailed set of business policies and procedures.



IN THIS SECTION

COMMITMENT TO ETHICS AND INTEGRITY

Business Conduct Guidelines
Ethics Training
Anti-Bribery and Corruption

STEWARDSHIP IN THE SUPPLY CHAIN

Supplier Code of Ethics Ethical Sourcing
Supplier Diversity Maximizing Product
Supplier Scorecard Quality in our Private
 Label Brands

CORPORATE GOVERNANCE

Governance at Grainger
Corporate Social Responsibility Governance

OUR APPROACH

At Grainger, trust, ethics and integrity are at the core of everything we do. This shapes our customer interactions, the stewardship of our supply chain and the governance of our business.



100% Completed

100% of Grainger team members complete training for the Business Conduct Guidelines each year

Commitment to Ethics and Integrity

At Grainger, ethics and integrity guide how we work and serve our communities. The nature and scope of our operations require significant confidence in our team members, and they consistently display a commitment to exemplary conduct. The philosophies outlined in our Business Conduct Guidelines and Supplier Code of Ethics are brought to life in our collaborative and inclusive culture that fosters a positive and productive work environment.

>>Learn More About Grainger's Commitment to Ethics

Stewardship in the Supply Chain

Distributors who deliver products worldwide face complex challenges. Products, materials and substances must be safe for team members, customers and the environment. Data and content on products help businesses stay compliant, and also provide valuable knowledge and insights to protect the environment, and the health and safety of workers and consumers.

>>Learn More About Grainger's Commitment to Ethical Standards in its Supply Chain

Corporate Governance

Governance at Grainger is built around the long-term interests of our shareholders and is supported by the commitment of our Board of Directors to monitor and provide counsel to our leaders in their efforts to create shareholder value.

>>Learn More About Grainger's Commitment to Proper Corporate Governance





Operating Responsibly

COMMITMENT TO ETHICS AND INTEGRITY

Business Conduct Guidelines
Ethics Training
Anti-Bribery and Corruption

STEWARDSHIP IN THE SUPPLY CHAIN

Supplier Code of Ethics
Supplier Diversity
Supplier Scorecard
Ethical Sourcing
Maximizing Financial Quality in our Private Label Brands

CORPORATE GOVERNANCE

Governance at Grainger
Corporate Social Responsibility Governance

TRAINING & DEVELOPMENT ON GRAINGER GLOBAL POLICIES



Business Conduct Guidelines



Human Rights Principles



Gift Policy



Anti-Bribery & Anti-Corruption



Supplier Code of Ethics



Conflict Minerals Policy



Federal Compliance Training



Environmental Health & Safety Policy

COMMITMENT TO ETHICS AND INTEGRITY

Business Conduct Guidelines

Our Business Conduct Guidelines apply to all areas of Grainger's business, both domestic and international. These guidelines define a common understanding of ethical principles that guide the way Grainger works with customers, suppliers and colleagues. In addition, guidelines specific to customer segments (such as our healthcare and public sector segments) and geography may be required for operations.

Ethics Training

All Grainger team members are expected to demonstrate their personal commitment to the company's high operating standards by certifying to their compliance with the Business Conduct Guidelines annually. In addition, each new U.S. team member joining Grainger is required to complete training and certification within five days of hire. New international team members are required to complete training and certification within 95 days. Team members also complete training every three years to fully understand the expectation of legal and ethical behaviors defined by the Business Conduct Guidelines.

Anti-Bribery and Corruption

Grainger places the highest value on integrity in its business dealings and the ethical conduct of its directors, officers, team members, agents, shareholders, customers and suppliers. As set forth in our Business Conduct Guidelines, Grainger is committed to business practices that are consistent with the highest ethical and legal standards. Grainger expects the same ethical and legal commitment from all third parties (business partners, brokers, consultants and agents) acting on Grainger's behalf, and others with whom Grainger conducts business. Grainger team members in certain roles are required to complete biannual Anti-Corruption and Anti-Bribery training and certification to reinforce the requirements of this policy.

Encouraging Reporting Practices Grainger engages a third party to maintain a hotline for anyone (inside or outside the company) to report ethical concerns or complaints regarding company practices. Those within North America can call a secure, 24-hour hotline at 888-873-3731. A global website is also available at www.twgore.com/grainger. The company takes all reports seriously and does not tolerate retaliation against team members or others for asking questions or voicing legal or ethical concerns in good faith.





Operating Responsibly

COMMITMENT TO ETHICS AND INTEGRITY

Business Conduct Guidelines
Ethics Training
Anti-Bribery and Corruption

STEWARDSHIP IN THE SUPPLY CHAIN

Supplier Code
of Ethics
Supplier Diversity
Supplier Stewardship

Ethical Sourcing
Maximizing Product
Quality in our Private
Label Brands

CORPORATE GOVERNANCE

Governance at Grainger
Corporate Social Responsibility
Governance

STEWARDSHIP IN THE SUPPLY CHAIN

Supplier Code of Ethics

Grainger works with thousands of suppliers to offer more than 1.7 million products used by customers to maintain, repair and operate their facilities. To help ensure the products we distribute are manufactured and delivered with high ethical standards, our Supplier Code of Ethics focuses on four main areas of ethical sourcing: human rights, labor, environment and anti-corruption. All Grainger suppliers and their sub-suppliers with dealings in the U.S., Canada and Mexico are expected to comply with the Supplier Code of Ethics. These suppliers must acknowledge our Code of Ethics and agree to the expectations within as a condition of doing business with Grainger. Prior to onboarding, a new supplier must agree to abide by the Supplier Handbook, which includes applicable Grainger policies, transportation requirements and the Supplier Code of Ethics. All suppliers must agree to abide by these rules and confirm this by signing a Supplier Agreement Letter.

Supplier Diversity

Grainger has more than 20 years of successful experience offering small and diverse companies opportunities through two core programs.



Small and Diverse Suppliers Grainger started its Supplier Diversity Program in 1999 to assist in growing this sector of the economy while helping customers get their jobs done with quality products made by small, women, minority, disabled, veteran and LGBT-owned businesses. Grainger offers thousands of items from Certified Supplier Diversity businesses to more than a million of Grainger's U.S. customers through its catalog and distribution channels.

Improving Supplier Communications

In 2017, our supplier contracts team implemented a comprehensive indirect & direct source-to-pay solutions database, which will provide us enhanced technological and data capabilities for managing our supplier base.



This database is a win-win; it provides our team members powerful capabilities around our supplier reporting process providing the most updated information available and retrieving the supplier email and

diverse designation more easily. Also, it provides our small and diverse suppliers with compliance-based reminders, like when to update their small and diverse certifications.



Distributor Alliance Program Since 2006, the Distributor Alliance (DA) Program has helped customers support Diverse Business Enterprises while consolidating maintenance, repair and operating purchases. More than 50 DA members resell the full 1.7 million products offered by Grainger and provide services to customers with mandated procurement goals to support small businesses and provide employment opportunities to women, minority and veteran-owned businesses. The DA member is one of the many points of contact for the customer, including regional business managers who mentor the diverse DA members and act as a liaison between Grainger, the end customer and the DA.



Operating Responsibly

COMMITMENT TO ETHICS AND INTEGRITY

Business Conduct Guidelines
Ethics Training
Anti-Bribery and Corruption

STEWARDSHIP IN THE SUPPLY CHAIN

Supplier Code of Ethics
Supplier Diversity
Supplier Scorecard
Ethical Sourcing
Maximizing Product Quality in our Private Label Brands

CORPORATE GOVERNANCE

Governance at Grainger
Corporate Social Responsibility
Governance

Supplier Scorecard

Supplier Performance Management plays an integral role in Grainger's strategic objectives by driving suppliers' operational performance to deliver flawless orders to our customers. Each day, the team works with our supplier base of approximately 5,200 suppliers to improve operational performance, educate on Grainger's shipping requirements, and drive compliance on replenishment purchase orders loading into our network and drop ship orders delivered directly to our customers.

We monitor each partner's performance with a monthly balanced scorecard and provide feedback and offer assistance in performance areas where improvement is needed. We seek to provide meaningful focus in pragmatic areas where efficiency can be gained and effectiveness can be improved.

Partners in Performance Partners in Performance is an annual Grainger event sponsored by our Vice President and President, Merchandising and Supplier Management, designed to recognize and celebrate top performing suppliers, as well as to educate and inform the supplier community about Grainger's key initiatives and strategy. The 2017 event was a great success and built upon the foundation of value suppliers provide to Grainger and our customers.



Photo: Members of the Merchandising and Supplier Management team visit a Chicago landmark in Millennium Park.

GRAINGER'S ETHICAL SOURCING PLATFORM



Human Rights



Labor



Environment



Anti-Corruption

Ethical Sourcing

Human Rights At Grainger, the way we conduct business is as important as the products and services we provide. Grainger's Human Rights Principles reflect our philosophy on how we will conduct business on a global basis, including the company's commitment to providing a safe and fair workplace that upholds and respects international human rights standards. These principles are applicable to all Grainger team members and are approved and monitored regularly by Grainger's senior leadership.

Our Human Rights Principles create the foundation upon which we build a respectful, inclusive and ethically sound workplace. Harassment, exclusion, discrimination, child or forced labor, and violation of any applicable laws or regulations are explicitly prohibited and excluded from Grainger's workforce as part of these principles.

Conflict Minerals As a distributor of hundreds of thousands of branded and private label products manufactured by companies located around the world, we are inevitably many levels removed from the beginning of our supply chain. Even so, Grainger is committed to acting in a socially and environmentally responsible manner and we take our responsibility within the supply chain seriously. Grainger supports the goal of the Dodd-Frank Act of preventing armed groups in the Democratic Republic of the Congo and adjoining countries from benefiting from the sourcing of certain minerals from that region.





Operating Responsibly

COMMITMENT TO ETHICS AND INTEGRITY

Business Conduct Guidelines
Ethics Training
Anti-Bribery and Corruption

STEWARDSHIP IN THE SUPPLY CHAIN

Supplier Code of Ethics
Supplier Diversity
Supplier Scorecard
Ethical Sourcing
Maximizing Product Quality in our Private Label Brands

CORPORATE GOVERNANCE

Governance at Grainger
Employee Stock Ownership
Governance

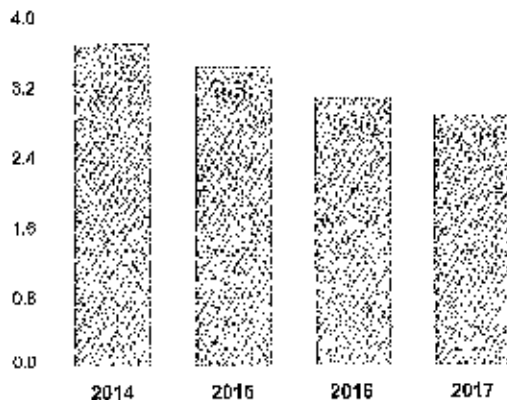
Maximizing Product Quality in our Private Label Brands

Our multinational sourcing business includes two global testing and engineering facilities. The teams in these facilities focus on maintaining the high quality of our private label brand products. Our Return Rate performance, over the past four years, reflects the effectiveness of the testing and engineering teams' focus on driving improvements in Total Returns of private label brand products.

Return Rate Performance We measure private label brand quality through the return rate of those products. Product return rate is calculated as a percent of total return dollars over cost of goods sold (COGS). In 2016, overall performance was 3.20 percent. Our 2017 performance, at 2.99 percent, was favorable by 21 basis points over 2016, with COGS remaining flat from 2016 to 2017.



TOTAL RETURNS AS A PERCENT OF PRIVATE LABEL COGS

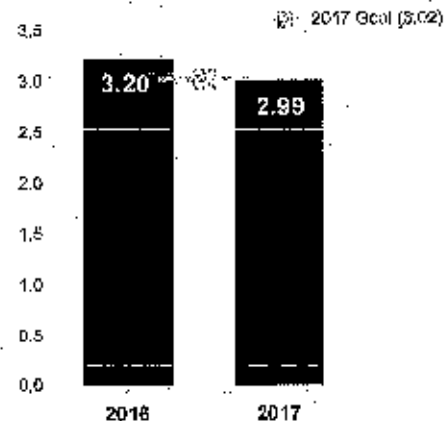


Simple Return Improvements

INITIATIVE >> In August, we began communicating with a top five customer to better allocate and forecast orders as an effort to reduce their Traffic Safety Vest and I-Beam/Column Protector simple returns. At the time, 2017 YTD simple return dollars were up 80% compared to 2016.

EFFECT >> Since this communication, the sales team has worked with this customer to create a listing of building types and a recommended Bill of Materials forecast to create a consistent, standard ordering schedule. This leads to less excess material being ordered, hence less returns requested and processed.

QUALITY RETURNS AS A PERCENT OF PRIVATE LABEL COGS



INITIATIVE >> In the summer of 2017, our team identified an error in a customer's Electronic Data Interchange (EDI). A discrepancy in the pack quantity of knit gloves ordered resulted in over orders, a spike in return dollars and overall waste in their supply chain. By working directly with their purchasing team, we identified the discrepancy, corrected their ordering system, and mitigated the downstream impact.

EFFECT >> Since this correction, return dollars in this category are down 91%.



Operating Responsibly

COMMITMENT TO ETHICS AND INTEGRITY

Business Conduct Guidelines
Ethics Training
Anti-Bribery and Corruption

STEWARDSHIP IN THE SUPPLY CHAIN

Supplier Code of Ethics
Supplier Diversity
Supplier Scoring
Ethical Sourcing
Maximizing Product Quality in our Global Market Places
Supplier Scoring

CORPORATE GOVERNANCE

Governance at Grainger
Corporate Social Responsibility Governance

CORPORATE GOVERNANCE

Governance at Grainger

Our commitment to Corporate Social Responsibility begins with our Board of Directors. Our board, guided by the Operating Principles for the Board of Directors, is responsible for the overall stewardship, governance and performance of Grainger. The board oversees the company's business affairs and integrity, works with management to determine the company's mission and long-term strategy, establishes internal control over financial reporting and assesses company risks and strategies for risk mitigation.

In accordance with the Operating Principles for the Board of Directors, the board maintains three committees: Audit Committee, Compensation Committee and Board Affairs and Nominating Committee. The board has delegated authority to each committee through individual charters that detail the roles and responsibilities of the committees in accordance with the Operating Principles. Only independent directors serve on these committees.

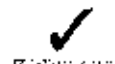
Among the responsibilities of the Board Affairs and Nominating Committee is reviewing and providing guidance to management on our Corporate Social Responsibility policies and programs, including environmental sustainability and community engagement.

Board Qualifications, Attributes and Background

Grainger is committed to a diverse, experienced and vibrant Board. Our Board is currently comprised of 11 directors of varying experience and background, including two new directors appointed in 2017. As a result of the Board's ongoing refreshment efforts, we added directors with expertise in the technology and digital space, as well as in leading corporate social responsibility initiatives for a global business. Our two newest directors, Beatriz Perez and Lucas Watson, have enhanced the diversity of our Board in addition to bringing their valuable perspectives and experiences.

HIGHLIGHTS OF CORPORATE GOVERNANCE PRACTICES*

ANNUAL REVIEW OF INDEPENDENT BOARD



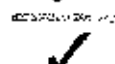
INDEPENDENT LEAD DIRECTOR



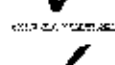
CHARTERS FOR BOARD COMMITTEES



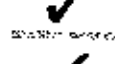
INDEPENDENT AUDIT, GOVERNANCE AND NOMINATING, AND COMPENSATION COMMITTEE



ANNUAL BOARD ELECTIONS



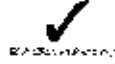
INDEPENDENT DIRECTORS HOLD MEETINGS WITHOUT MANAGEMENT PRESENT



REGULAR BOARD AND COMMITTEE EVALUATIONS



REGULAR DIRECTOR SELF-EVALUATIONS



CORPORATE GOVERNANCE GUIDELINES APPROVED BY THE BOARD



BOARD ORIENTATION AND EDUCATION PROGRAM



*For more information, see [Grainger's Corporate Governance fact sheet](#).

"The Board of Directors oversees and supports Grainger's commitment to being a good corporate citizen. Part of being a good corporate citizen is advancing shareholder interests through involvement with the communities the Company serves and promoting a sustainable environment."

STU LEVENICK
LEAD DIRECTOR, GRAINGER



Operating Responsibly

COMMITMENT TO ETHICS AND INTEGRITY

Business Conduct Guidelines
Ethics Training
Anti-Collusion and Corruption

STEWARDSHIP IN THE SUPPLY CHAIN

Supplier Code
of Ethics
Supplier Diversity
Supplier Scorecard
Ethical Sourcing
Maximizing Product
Quality in our Private
Label Brands

CORPORATE GOVERNANCE

Governance at Grainger
Corporate Social Responsibility
Governance

Corporate Social Responsibility Governance

Grainger strives to serve others responsibly. To do so, we harness the power of our sound business principles, strong policies, sustainable facilities and engaged workforce to drive the investment and strategic alignment of our CSR program.

Structure and Strategy The CSR Working Group, established in 2014, is led by our Vice President, President Merchandising and Supplier Management and is composed of leaders and subject matter experts in targeted functional areas. These individuals lead programs that support initiatives within our four pillars (Operating Responsibly, Valuing our People, Sustaining our Environment and Serving our Communities) and are responsible for implementing programs to drive progress toward our CSR goals. In 2017, we added two new members to the working group bringing expertise in data privacy, disaster relief and response, and environmentally preferable product procurement.



The Charter for the Board Affairs and Nominating Committee of our Board of Directors includes the responsibility to review and provide guidance to management about our policies and programs that relate to our CSR program including environmental sustainability and community engagement. It conducts this review on an annual basis, with information provided by the CSR Working Group.

The executive sponsor of the CSR Working Group provides guidance on the implementation of our CSR initiatives and ensures that program development is designed with our business objectives in mind.

In 2017, we launched the CSR Advisory Council, a small group of senior-level team members who frequently interact with customers, investors, suppliers, or have direct line-of-sight to the revenue-generating parts of the business. The group's primary objectives are to provide strategic awareness to the program and to encourage developments in transparency throughout the organization. Adding team members in the areas of risk management, data privacy, corporate governance, and large contract sales and marketing strategy, the Council will work to enhance our unique value for customers, while supporting Grainger as responsible stewards of our business. The Advisory Council represents a meaningful step forward in our CSR and corporate citizenship efforts in a way that is authentic to our organization.

Forward

WHAT'S COMING IN OUR 2019 REPORT

- Operating Responsibly will become Governance and Ethics
- Subjects will include Business Conduct Guidelines, Team Member Compliance Training, Board Governance, Data Privacy and Cybersecurity, Grievance Reporting
- For Ethical Sourcing and Sustainable Packaging, see Solutions and Stewardship



Valuing Our People

Grainger's purpose is to help professionals keep their operations running and their people safe while creating a company where dedicated, talented people can thrive. This commitment comes to life in a number of ways, including our commitment to Workplace Safety, and through our dedication to the people who make Grainger A Place to Thrive.



IN THIS SECTION

WORKPLACE SAFETY

Safety Performance
Safety Culture
Systems and Partnerships

A PLACE TO THRIVE

Team Member Experience
Total Rewards
An Inclusive and Diverse Culture

OUR APPROACH

At Grainger, we believe only the highest performing teams — teams that maximize the power of different opinions, perspectives and cultural insights — will succeed in providing stakeholders value in a rapidly changing market. Foundational to this is the safety, engagement, development, diversity and inclusiveness of our culture.

Workplace Safety

Grainger is committed to providing a safe work environment and ensuring team members are properly trained in all aspects of their work.

[>>Learn More About Workplace Safety](#)

Team Member Experience

A great customer experience starts with a great team member experience and those experiences are driven by engaged and effective leaders. We provide our team members with training and development designed to help them succeed and grow their careers. We focus our efforts in three areas: talent management, team member well-being and creating an inclusive and diverse workplace.

[>>Learn More About Our Team Member Experience](#)

Inclusion and Diversity

At Grainger, we value and respect the diversity of our individual differences. Our inclusiveness is about leveraging our differences to realize better business results. It is about creating an environment that reflects the value we place on the individual strengths team members bring to work each day.

[>>Learn More About Inclusion and Diversity at Grainger](#)



5,285

Operations team members completed safety training

"If we put safety first, we keep ourselves, our colleagues and our loved ones out of harm's way. Don't wait until it's too late! Make every day count for you and everyone around you - BE SAFE"



LUIS JAVIER GIL VILLARREAL
MGR. ENVIRONMENTAL HEALTH AND SAFETY,
GRAINGER MEXICO



Valuing Our People

WORKPLACE SAFETY

Safety Performance
Safety Culture
Systems and Partnerships

A PLACE TO THRIVE

Team Member Experience
Total Rewards
An Inclusive and Diverse Culture

WORKPLACE SAFETY

Grainger's Environmental, Health and Safety Program (EHS) is designed to integrate EHS initiatives into all aspects of business operations.

The program encompasses five key components:

- Leadership provided through partnership with Operations and EHS Teams;
- Policy Guidelines outlining company and regulatory requirements;
- Education and Awareness which is disseminated throughout Grainger's Operations;
- Goals and Measurements defined as Key Performance Indicators; and
- Monitoring and Recognition to evaluate progress throughout the year and recognize achievements.

EHS is also responsible for interpreting and acting upon applicable federal, state and local regulations and/or proposed legislation relevant to the Occupational Health & Safety Administration (OSHA), Environmental Protection Agency (EPA), and the Department of Transportation (DOT). Our safety program infrastructure is designed to have tangible links from Grainger headquarters to field operations with local expertise and resources allocated to support implementation regionally.

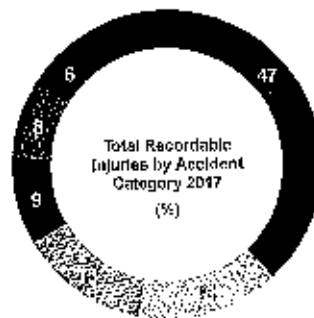
Safety Performance

The safety of those in our facilities is a top priority. We continue to make strides in safety across our business, trending 60 percent above the Bureau of Labor and Statistics (BLS) U.S. Wholesale Industry Average for Lost Time Incident Rate (LTIR). Repetitive motion sprains and strains are the greatest source of injury in our facilities in the U.S.



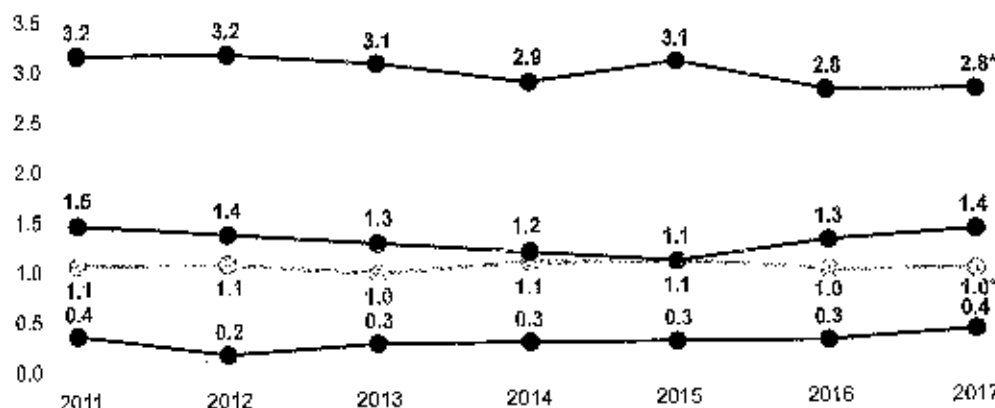
60%

better performance on LTIR than industry average



- Sprains / Strains
- Slips, Trips and Falls
- Struck by or Caught in Between Object
- Cuts / Lacerations
- Foreign Body / Allergic Reaction / Bruises
- Other

U.S. TOTAL RECORDABLE CASE RATE



*Projected rate as BLS has not yet published official rates

HIGHLIGHT

In 2017, Jacksonville DC worked without a lost time accident (LTA) with more than 2,000,000 hours.

- U.S. Wholesale Industry Average TRIR
- Grainger Total Recordable Incident Rate (TRIR) Performance
- U.S. Wholesale Industry Average LTIR
- Grainger Lost Time Incident Rate (LTIR) Performance



Valuing Our People

WORKPLACE SAFETY

Safety Performance
Safety Culture
Systems and Partnerships

A PLACE TO THRIVE

Team Member Experience
Total Rewards
An Inclusive and Diverse Culture

We continue to align and standardize safety programs across our operations through our web-based EHS Management System, which helps turn complex, global compliance requirements into multilingual, actionable processes, and identifies safety risks and trends across geographies. The Digitized Injury and Illness Reporting Module of the system is active in the company's U.S. operations and the company completed implementation in the UK in 2017.

Near Miss Events A Near Miss Event is an unplanned event that did not result in an injury but had the potential to do so. Collecting near-miss reports helps us create a culture that identifies and controls hazards, which will reduce risks and the potential for harm to Grainger team members before an injury occurs.



Grainger managers
conducted
nearly 17k
behavior-based
observations
in 2017

Safety Training One of our top priorities is to ensure our team members get home safely at the end of each work day. That means our safety practices and principles must be fully embedded in our corporate culture. That is why we ask all team members involved in shipping our products to complete extensive training so they can confidently perform their duties. We provide very clear parameters to our safety leaders to ensure every team member has the knowledge they need. During 2017, our managers conducted nearly 17,000 behavior-based observations and our team members spent nearly 20,000 hours training on safety policies and procedures.



20k hours

Grainger team members spent nearly 20,000
hours training on safety policies and procedures

All operational team members continue to demonstrate their personal commitment to safety by completing the required certifications. In addition, team members re-certify at least every three years and, in some cases, annually. Team members also complete training to fully understand the expectation of behaviors defined by the Global Environmental Health and Safety Policy.



2.5

Average training
hours per operations
team member in 2017

Safety Assessments In 2017, to further differentiate Grainger as a leader for safety solutions, we completed comprehensive self-assessments in 36 branches. The assessments covered topics such as basic hazards, material handling, emergency preparedness, waste disposal, risk and risk management. Results of these assessments are communicated to branches leaders and Environmental Health and Safety executives, with follow-up, accountability and closure of actions are delineated in a corrective action plan for each branch.

Safety Culture

Our EHS program is driven by engaged team members who are committed to maintaining a strong culture of safety. Each Grainger U.S. distribution center has a dedicated Area EHS Manager who helps ensure operations are safe and effective. The company's Global EHS Policy requires team members to understand and comply with EHS regulations related to facility safety, personal protection and emergency response.

To support this culture, we have key initiatives that provide team members with opportunities to be active participants in safety processes. These include:

- Conducting safety audits and inspections and
- Leading safety training and safety reminder discussions during pre-shift huddle meetings.





Valuing Our People

WORKPLACE SAFETY

Safety Performance
Safety Culture
Systems and Partnerships

A PLACE TO THRIVE

Team Member Experience
Total Rewards
An Inclusive and Diverse Culture

Safety Committees Our team members assist in safety stewardship and injury prevention through their leadership and participation in our safety committees. These committees were created to align safety-related solutions across DC operations. Safety committee meetings are held monthly, foster observational and data-driven decision-making, and ensure common resolution and consistent execution within our DC operations. Leadership of these committees rotates, providing development and recognition opportunities for improvement. "On-the-Floor" meetings enable team members to walk through a facility and identify opportunities to create a safer working environment. "Off-the-Floor" meetings encourage team members to share safety trends and the chance to review safety videos. These committees create greater engagement among our team members and foster a more team member-led safety culture.

In 2017, 178 team members participated in safety committees across 10 DCs and 3 master branches, representing approximately 5% of the operational team member population.

178

Team Members Who Participated in Safety Committees



Watch my Back, Please! Studies by the [National Safety Council](#) suggest that engaged business units have significantly fewer safety incidents than units with lower team member engagement. With this in mind, we rolled the campaign out in our U.S. DCs in Q1 2018. The program, designed to increase team member awareness and engagement around safety initiatives and ergonomic procedures, provides a fun and approachable framework for mutual accountability. Team leaders facilitate conversation in stand-up meetings with team member suggestions for watching each other's backs for safety throughout the workday.

Aligned with OSHA voluntary protection programs, which promote effective worksite safety and health through cooperative relationships, our campaign statistics a critical part of any safety culture: encouraging team members to own their safety and the safety of their fellow team members.



+80%

onboarded into our contractor safety program

Contractor Safety Program From time to time, contractors enter our facilities to assist in the maintenance of our facilities or systems. Although these contractors are not Grainger team members, they are expected to work in the same safe manner. Contractors provide important services to the company but may be unfamiliar with their surroundings. Through this contractor safety program, which includes training and audits, we can create a safe environment for all individuals on-site. Since the implementation of this program, we have on-boarded 147 contractors onto our EHS Management System.

Systems and Partnerships



Partnerships Grainger remains as the National Founding Sponsor of the National Safety Council's Journey to Safety Excellence.® This initiative mainly targets small and medium-sized organizations, offering measurement tools and easy-to-access resources to help keep team members safe and healthy.

Ackland's-Grainger is the National Founding Sponsor of Canada's Safest Employers Award, a nationwide competition to raise awareness about the importance of safety in the workplace.



Valuing Our People

WORKPLACE SAFETY

Safety Performance
Safety Culture
Systems and Partnerships

A PLACE TO THRIVE

Team Member Experience
Total Rewards
An inclusive and diverse culture

A PLACE TO THRIVE

We work hard to cultivate a great work environment for our team members because they are critical to the success of our business. We know that a great customer experience starts with a great team member experience and those experiences are driven by engaged and effective leaders. We provide our team members with training and development designed to help them succeed and grow their careers. We focus our efforts in three areas: talent management, team member well-being and creating an inclusive and diverse workplace.

Team Member Experience

Grainger is continuously improving our team member experience. We support each team member through talent management and team member learning programs, and we encourage career and leadership development at each stage of a team member's tenure.

Talent Management We offer a comprehensive talent program that begins at orientation and continues throughout a team member's career. This is aligned to our business strategy; our company succeeds when we equip and energize team members to excel. Our talent program is comprised of career management, team member learning, performance management, and leadership development offerings to help grow and mobilize our team members to grow and succeed.

Streamlining talent management activities within Grainger has been a focus since launching the Global Talent Excellence Suite (GTES) in 2018. Providing team members and leaders with one, easy-to-use tool for all talent related activities drives productivity and creates efficiencies across the business. In 2017, two additional modules were added to the GTES: annual compensation planning and learning management. Annual compensation planning is now managed through the tool, creating an enhanced pay-for-performance process and ensuring top talent is recognized and rewarded.

LATAM Leadership Recognition

Rudy Juarez has been honored as a 2017 Business Leader of Color by Chicago United, an organization that helps advance multiracial leadership in corporate governance, executive level management and business diversity in Chicago. Rudy, along with 49 other honorees, was recognized for the effect made at Grainger and the broader business community.

Rudy has been Vice President of Latin America & Export since October 2016 and is part of the Grainger International Leadership Team. He has helped prioritize profitable growth and high standards of ethics and integrity in key geographies and has direct responsibility for Mexico, Caribe and Export. Rudy's leadership has helped us increase the effectiveness of sales teams, focus on the right metrics and invest in what customers value the most in these markets with high-growth potential.



RUDY JUAREZ
VICE PRESIDENT,
LATIN AMERICA & EXPORT

"It's an honor to receive this recognition and it's great that our company continues to be highly respected for having an inclusive culture where dedicated, talented people can thrive."

GRAINGER TEAM MEMBER EXPERIENCE





Valuing Our People

WORKPLACE SAFETY

Safety Performance
Safety Culture
Systems and Partnerships

A PLACE TO THRIVE

Team Member Experience
Total Rewards
An Inclusive and Diverse Culture



279,520+

total number of non-operational training hours completed by team members in 2017

Team Member Learning Our team members continue to learn and develop as the needs of our business change. Whether a team member requires role-specific training, foundational skills training or leadership training, Granger offers more than 1,800 courses through our Learning Management System and more than 800 courses through our mobile learning platform for sales, formal mentoring opportunities and on-the-job development. Through these resources, team members can grow in their current roles while developing skills for the future. In total, Granger team members completed more than 279,520 non-operational training hours in 2017. The average number of training hours per team member was 11.3.

1,300+

classes offered through learning management system



800+

course offerings through sales mobile learning platform

In 2017, Granger transitioned to a new Learning Management System (LMS) within GEMS. This enhancement links learning to other talent excellence systems to drive an integrated and simplified team member experience. The LMS module was implemented in Canada in the first half of 2017, with the remainder of North American and parts of Asia to go live in early 2018.

TEAM MEMBER PARTICIPATION IN LEADERSHIP TRAINING PROGRAMS



This new LMS Integration will provide our team members with an enhanced experience and capabilities, including a refreshed look and feel, convenient access through a cloud-based system and broader opportunities to grow and develop through just-in-time learning solutions. The new GEMS module will increase collaborative learning across the business, expand the total learning repository and enable all countries to leverage and localize content.

Leadership Development We create a sustainable workforce through the development of strong leaders from all parts of the business. Our leadership development process succeeds by:

- Creating a strong bench of well-prepared leaders and
- Enhancing organizational effectiveness and team member engagement through strong leadership

Granger's commitment to the growth of its team members is exhibited through its leadership development programs. These multi-week, cross-functional sessions are targeted toward key team members world-wide. Offerings include Granger's Global Emerging Leader Program, First Time Manager Program and Global Experienced Manager, a program added in 2014 for frontline and mid-level managers. Each program is designed to provide guidance to leaders wherever they are on their leadership journey.

Granger continues to be committed to leadership effectiveness as part of its people strategy. This includes our people leader effectiveness goal, the upward feedback survey and accelerating participation in leadership programs. Of the 2,276 leaders eligible to participate in 2017, 87 percent received a report, based on the requisite number of respondents to ensure confidentiality. Increasing the investment in leader effectiveness enables strong people leaders at every level of the company, which in turn has a significant effect on Team Member Experience and, ultimately, customer experience and business results.



Valuing Our People

WORKPLACE SAFETY

- Safety Performance
- Safety Culture
- Systems and Partnerships

A PLACE TO THRIVE

- Team Member Experience
- Total Rewards
- An Inclusive and Diverse Culture

100%



of team members participate
in performance reviews

Performance Management Performance Management is a continuous process that helps team members focus on the right priorities. Team members receive regular feedback and coaching to improve their performance and are provided with opportunities to help them grow and develop. Each team member develops three to five clear, meaningful goals that are aligned to company strategy and receive biannual performance assessments based on progress against goals and demonstrated behaviors.

DEVELOPMENT PLANNING AND CAREER MANAGEMENT

Team members are encouraged to have a robust Individual Development Plan (IDP). An IDP is a documented plan shared between a team member and their leader that outlines a team member's plan to grow and develop in their current role and prepare for future roles at Grainger. Additionally, we offer career planning tools for team members to explore new roles in different parts of Grainger's business. A role library provides real life stories from team members who work in different functions, and self assessments allow team members to discern opportunities that might be a strong fit.

Women in Leadership

Grainger recognizes the value of diverse talent and provides opportunities for individuals to attend external programs to continue their growth and development. High potential women had the opportunity to take part in a multi-dimensional Leading Women Executives Program, as well as a number of programs through the Executive Leadership Council.

Leading Women Executives is a leadership program for high-potential female professionals that focuses on three critical elements for success: organizational support, leadership skill building, and ongoing networking. This year, Grainger sent 3 team members to this program. Erin Ptacek, Director of Internal Communications, shared her experience.



ERIN PTACEK
DIRECTOR, INTERNAL
COMMUNICATIONS

"Participating in the Leading Women Executives program provided me a meaningful opportunity to advance and extend my leadership development both internally and externally. Having the ability to network with and learn from other women professionals while also gaining valuable insight from the program curriculum and speakers created a very enriching experience."





Valuing Our People

WORKPLACE SAFETY
Safety Performance
Safety Culture
Systems and Partnerships

A PLACE TO THRIVE
Team Member Experience
Total Rewards
An Inclusive and Diverse Culture



Total Rewards

At Grainger, our long-term success is the direct result of team member collaboration and individual contribution. In return for everything our team members do, we deliver an above-market Total Rewards programs that offers flexibility and choice, and the opportunity for our team members to actively participate in the benefits that are most important to them and their families.



Our Total Rewards programs are designed to meet the diverse needs of our team members and support their health and well-being, financial future and work-life balance. We encourage our team members to take charge of their health and create their own wellness journey. Team members are given access to health plan resources which include disease management, tobacco cessation, maternity support, stress management and weight loss programs with access to online support communities, 24-hour virtual health services and many other resources so they can get timely health-related advice.



VIDEO: Grainger Helps Tips for Lifting Heavy Equipment Properly



VIDEO: We encourage team members to bring their whole selves to work. In 2017, as part of our well-being initiatives, we expanded our workplace stress policy to include "stress in your day", reflecting a transsexual experience.

In addition, we provide retirement savings, paid holiday and time off, educational assistance and income protection benefits as well as a variety of other programs to U.S. team members.

We regularly seek team member feedback and conduct external compensation and benefits-related benchmarking to remain competitive in each of the markets in which we operate.

Grainger Creates a Great Team Member Experience

In 2017, we traveled to 20 of our largest facilities to conduct the Total Rewards Roadshow, an expansion of our health and benefits fair, with representatives from many of our core programs. The Total Rewards team and our program partners were on-site to engage in personalized dialogue with team members. Our approach is innovative and builds awareness and accountability for our team members around the services available to them as a member of Grainger's team. Our team's purpose during the roadshow was to:

- Reinforce the value of Grainger's Total Rewards offerings
- Increase awareness, engagement, utilization and program and plan participation
- Create a closer, personal connection between team members and the Total Rewards program; and
- Help team members understand the tools and resources available.





Valuing Our People

WORKPLACE SAFETY

Safety Performance
Safety Culture
Systems and Partnerships

A PLACE TO THRIVE

Team Member Experience
Total Rewards
An Inclusive and Diverse Culture



Grainger's perfect score on The Corporate Equality Index for the past three years

An Inclusive and Diverse Culture

At Grainger, focusing on our common purpose and leveraging our differences makes us extraordinary. We are deeply committed to a culture of inclusion that is meaningful to our team members, allowing us to attract, develop, engage and retain the best talent available. We serve the business needs of an increasingly global and diverse customer base

and we strive to ensure our team reflects this rapidly changing world. Inclusion and diversity is integral to Grainger's business success, and the company is committed to fostering an inclusive environment where all team members feel safe, valued and encouraged to voice their opinions regardless of age, gender, race, ethnicity, sexual orientation, veteran status, disabilities or backgrounds.

Training The company reinforces its commitment to inclusion and diversity by offering instructor-led and e-learning courses such as Inclusion and Diversity: A Business Imperative and The Inclusive Team Member, which help team members understand the business case for diversity, explore the enabling mindset and behaviors that facilitate inclusion in the workplace, respond effectively to differences and increase the level of inclusion in their work area. Another offering, The Inclusive Leader, equips people leaders with inclusive behaviors, skills and best practices around attracting, developing, engaging and retaining the best and brightest people at Grainger.

The Asian Pacific Islander BRG

The mission of the Asian Pacific Islander Business Resource Group (API BRG) is twofold:

- >> To unlock the full potential of API team member talent, drive cultural awareness within Grainger and drive business results.
- >> Market Grainger to the API community (internal and external) as a great place to work, where API team members thrive and add significant value to the business and the community.



Photo: It's all in the long-running Chicago community event where the Grainger dragons can't wait to represent in the 2017 Chicago Dragon Race Race for Liberty.

In 2017, the API BRG hosted events including: Cross Connections Development Event for 600+ team members; Junior Achievement Day at Grainger with mock interviews, job shadowing and leadership panels for 30 students; Asian Heritage Month events in partnership with other area company BRGs; Drove community presence through involvement in our Dragon Boat Program in four cities across the U.S.; Contributed to customer value generation through translation services.



Valuing Our People

WORKPLACE SAFETY

Safety Performance
Safety Culture
Systems and Partnerships

A PLACE TO THRIVE

Team Member Experience
Total Rewards
An Inclusive and Diverse Culture

Business Resource Groups (BRGs) Grainger has eight BRGs that foster team member engagement and help team members share information, ideas, experiences and resources. These groups provide peer support, career development and mentoring opportunities, in addition to raising awareness through a variety of discussion groups and activities that are open to all.

OUR BRGs

- Administrative Business Partner
- African American
- Asian-Pacific Islander
- Disability
- Equality Alliance
- Generational
- Latino
- Veterans and Military Supporters
- Women's

Approximately 3,500 U.S. team members participate in the BRGs thanks in large part to our BRG Roadshow, designed to attract new members. Every BRG has an executive sponsor who works with these team member-led groups to help us create the right workplace by fostering inclusion and create the right workforce by attracting, developing and retaining top diverse talent. They have helped support the business strategy by creating unique value for different customers and reducing cost, and they have contributed to our communities as responsible stewards.



\$65,000+

Donations from Grainger Business Resource Groups

In 2017, the BRGs contributed more than \$65,000 in donations and volunteered more than 1,100 hours with 14 different organizations including One Million Degrees, United Children's Advantage Network, I.O. stars and Junior Achievement. Many of these volunteer initiatives include mentoring opportunities. Internally, Grainger also has a BRG Mentoring Program, which includes more than 160 team members, serving as role models and inspiration for students. >>[Learn more about the BRG Community Fund](#)

BRG volunteering included:



22
volunteer
projects



1,100
volunteer
hours



200+
volunteers



14
nonprofit organizations
supported

The Latino BRG

The Latino BRG is leading the pack in terms of chapter development and field involvement with 18 total chapters, seven new chapters created in 2017. Additionally, the Latino BRG was involved in a variety of community efforts including: CIS-Communities of Schools Gala in Houston; Local college fair benefiting high school students and families in New York city; Latino Student Fund Gala in Washington DC. They also held an event in Mira Loma, CA for Hispanic Heritage Month for development of top talent Latinos/Latinas across the company.



Valuing Our People

WORKPLACE SAFETY

Safety Performance
Safety Culture
Systems and Partnerships

A PLACE TO THRIVE

Team Member Experience
Total Rewards
An Inclusive and Diverse Culture

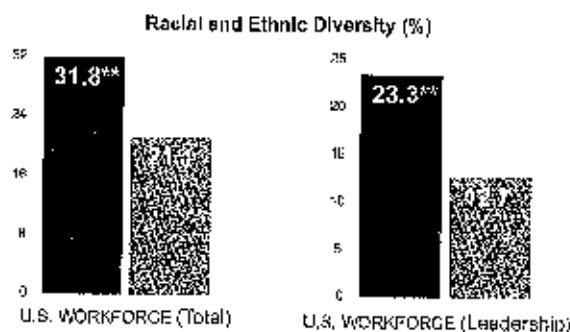
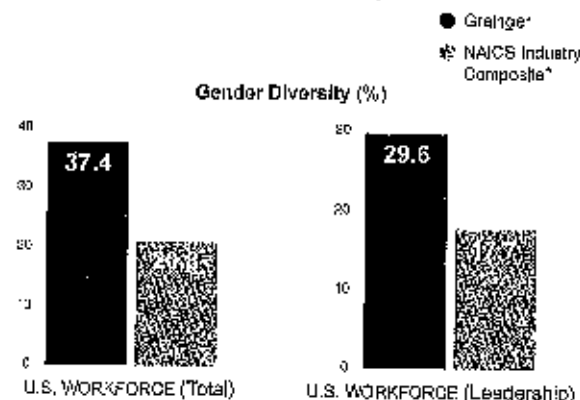
A Commitment to Advance Diversity In 2017, a group of more than 150 CEOs, including Grainger's DC Macpherson, signed the CEO Action for Diversity & Inclusion, the largest CEO-driven business commitment to advance diversity and inclusion in the workplace. By signing on to this commitment, CEOs are pledging to take action to cultivate a workplace where diverse perspectives and experiences are welcomed and respected.

With that commitment in mind, our 2017 report marks an important milestone in our CSR story. This year's report provides additional insight into the diversity and inclusiveness of our organization by delivering insights on our diversity performance. We believe that the development of an inclusive workforce is essential to our success. To better serve those stakeholders, we are working to improve our performance every year.

Global Workforce In 2017, Grainger employed approximately 25,000 people worldwide; 77 percent of our team members are based in North America, 12 percent in Europe, 8 percent in Asia Pacific and 4 percent in Central and South America.

U.S. Workforce Demographics In 2017, Grainger's workforce was 37.4 percent women overall and 29.6 percent women in leadership positions. Also, Grainger's workforce was 31.3 percent racial and ethnically diverse team members overall and 23.3 percent racial and ethnically diverse leaders. According to the *2015 Job Patterns for Minorities and Women in Private Industry FIC-1 National Aggregate Report*, our current performance outpaces the NAICS Industry Composite for both digital and industrial distributors.

U.S. WORKFORCE DEMOGRAPHICS



**Racial and Ethnic Diversity Distribution at Grainger

Hispanic	11.1%
African American	11.4%
Asian or Pacific Islander	4.3%
Two or More Races	1.6%
American Indian / Alaskan	0.4%
Total	31.8%

*Racial and Ethnic Diversity Distribution at Grainger

African American	0.5%
Hispanic	6.7%
Asian or Pacific Islander	6.7%
Two or More Races	0.9%
American Indian / Alaskan	0.8%
Senior Management Total	23.3%

* Source: 2015 Job Patterns for Minorities and Women in Private Industry FIC-1 National Aggregate Report
** Total numbers may not add precisely due to rounding.

US BLN Going for the Gold

Since 2014, Grainger has partnered with the U.S. Business Leadership Network (USBLN) as part of their Going for the Gold Initiative. Going for Gold connects participating corporate partners with USBLN subject matter experts and unites them around disability inclusion through leading practices and tools. Since the partnership began, we've hired 277 team members with disabilities, an increase of 857 percent. Earning a score of 80 percent, we have been recognized as a 2017 Best Places to Work for Disability Inclusion on the Disability Equality Index, which measures how effective companies are with respect to disability inclusion. We are proud of this recognition and look forward to further strengthening Grainger as a Great Place to Work for everyone.



Valuing Our People

WORKPLACE SAFETY

Safety Performance
Safety Culture
Systems and Partnerships

A PLACE TO THRIVE

Team Member Experience
Total Rewards
An Inclusive and Diverse Culture

University Partnerships We partner with several Historically Black Colleges and Universities to help strengthen the diversity of our talent pipeline. These include Howard University, Albany State University and Florida A&M University. Lastly, we strengthen our early-career talent pipeline through our internship program and direct placements. Our emphasis with these and other strategic organizations is on building deeper and more meaningful partnerships that can continually improve our ability to develop, attract and retain a diverse workforce.

Strategic Alliance Partnerships We actively recruit from, and maintain relationships with several strategic alliance partnerships. Strategic alliances are critical to Grainger's success. In 2017, Grainger built new and built on previously existing strategic alliances with 10 organizations to build our reputation as a top employer for diverse talent. Since 2014, Grainger has hired more than 270 team members through strategic alliance partnerships. These organizations include:

- National Association of Women MBAs
- National Sales Network
- National Black MBA
- Hispanic Alliance for Career Enhancement
- Indo American Career Services
- Reaching Out VBA
- First Purpose
- US Business Leadership Network
- Skills for Chicagoand's Future
- Out and Equal
- Recruit Military
- National Association of Asian American Professionals
- Ascend
- Blacks in Tech



2017 Awards and Recognition

- ✓ *Fortune Most Admired Companies: #1 in Diversified Wholesalers*
- ✓ *HRC Corporate Equality Index 4th consecutive year*
- ✓ *North America Dow Jones Sustainability Index*
- ✓ *#17 on HR Executive Magazine's Most Admired in HR List*
- ✓ *2017 Executive Leadership Council Ambassador Company*
- ✓ *Newweek.com Top Green Companies in the U.S. 2017*
- ✓ *FTSE4Good Member Company*
- ✓ *Fortune's 2016 World's Most Admired Companies 5th consecutive year*
- ✓ *2017 Disability Equality Index*
- ✓ *Best Places to Work for Disability Inclusion*
- ✓ *2016 Best Company to Work for Millennials by The Women's Choice Award*
- ✓ *Working Mother Mexico Best Companies 2017*
- ✓ *Mexican Center for Philanthropy (Comefi) and the Alliance for Corporate Social Responsibility's (AllARSE) Distinctive ESR® 2016 award, 4th consecutive year*
- ✓ *Black Enterprise's 2016 List of Top Executives in Corporate Diversity*

Forward

WHAT'S COMING IN OUR 2019 REPORT

- Valuing Our People becomes part of People and Purpose
- Subjects include Health and Safety, Performance Management, Leadership Development, Inclusion and Diversity
- Metrics include EHS Safety, Talent Attraction and Retention, Team Member Diversity



Sustaining Our Environment

At Grainger, we are committed to conducting business in an environmentally responsible manner while working to reduce energy use and minimize waste in our operations. To do so most effectively, we focus on the environmental challenges within the material parts of our business: our operations, our products and our supply chain.



IN THIS SECTION

OUR APPROACH

- Our Operations
- Our Products
- Our Supply Chain

OUR OPERATIONS

- Greenhouse Gas Emissions
- Recycling and Waste
- Resource Efficiency

OUR PRODUCTS

- Helping Customers Reach their Sustainability Goals
- Environmentally Preferable Products (EPP) and Services
- Sustainability Training

OUR SUPPLY CHAIN

- Supply Chain Stewardship
- Transportation

OUR APPROACH

We work to continuously improve our environmental performance across our value chain from our suppliers through our operations and to our customers. We encourage stewardship in our operations and seek to share the lessons we have learned with others. We partner with several third party sustainability organizations, such as the CDP (formerly known as the Carbon Disclosure Project), the GreenBiz Executive Network, the U.S. Environmental Protection Agency Smartway program, UL Inc. (formerly Underwriter's Laboratories, Inc.) and the U.S. Green Building Council to help us align our environmental investments with our stakeholders' expectations.

We help our customers with their sustainability journey by offering the right products and leading our expertise around services and solutions that are more sustainable. In addition to helping our customers, we are identifying new opportunities for Grainger to integrate and sustain sound environmental practices in our own operations and the operations of our customers.

Our Operations

We primarily focus our efforts where we can have the most influence. Grainger's distribution centers (DCs) account for roughly 34 percent of our operational square footage and will proportionally increase as we expand our service offering. Inherent to this footprint is an opportunity for energy management. We closely monitor our energy consumption and improve our green energy mix by researching sustainable solutions to increase efficiency and utilize renewable energy. When possible, we invest in onsite renewable energy, purchase renewable energy credits and green tariffs.

[>>Learn More About Our Operations](#)

Our Products

Grainger provides customers with the products they need to keep their businesses running over the long term. As part of this, we work to understand how these products affect the environment. Our customers have increasingly requested environmentally preferable products and we stock them to meet this need. We currently offer more than 72,000 environmentally preferable items that help customers maintain sustainable facilities through efficient energy management, water conservation, waste reduction and air-quality improvement.

[>>Learn More About Our Products](#)

Our Supply Chain

We view our suppliers and vendors as our allies in improving our emissions and materials management. We rely on a network of third-party carriers to meet our transportation needs. We work with our largest suppliers to innovate and improve our distribution packaging. We collect data and share best practices in sustainability across our value chain by engaging our suppliers through the CDP Supply Chain Program.

[>>Learn More About Our Supply Chain](#)





Sustaining Our Environment

OUR APPROACH

Our Operations
Our Products
Our Supply Chain

OUR OPERATIONS

Greenhouse Gas Emissions
Sustaining and Waste
Resource Efficiency

OUR PRODUCTS

Helping Customers Reach their Sustainability Goals
Environmentally Preferable Products (EPP) and Services
Sustainability Training

OUR SUPPLY CHAIN

Supply Chain Stewardship
Transportation

OUR OPERATIONS



Granger maintained the A- CDP score for three years in a row

Climate Change Disclosure

We recognize that climate change is a significant global issue. The company is taking steps to reduce its energy use and greenhouse gas (GHG) emissions. Grainger has participated in the CDP since 2009, providing detail on business risks and

opportunities related to climate change. In 2012, we became the first industrial distributor to publicly disclose its carbon footprint.

Dow Jones Sustainability Index Grainger, recognized for its corporate sustainability leadership, debuted in 2017 on the North American Dow Jones Sustainability Index. The Dow Jones Sustainability Indices are a family of global benchmarks for corporate sustainability, tracking companies based on investment firm I RobertSAM's analysis of financially relevant environmental, social and governance factors. Currently, Grainger is the only industrial distributor in the North American Index.

ENERGY EFFICIENCY

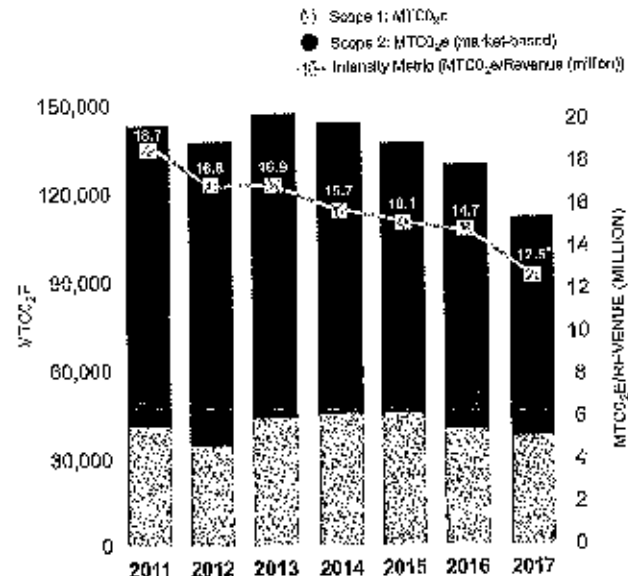
Greenhouse Gas Emissions (GHG)

We are committed to the global effort to reduce GHG. We focus our reduction strategy around two specific areas: reducing GHG Intensity and waste in our own operations and supporting emissions reduction strategies in our supply chain through collaboration and increased transparency. Scope 1 emissions are direct emissions from owned or controlled sources. Scope 2 emissions are indirect emissions from the generation of purchased energy.

Scope 1 and 2 We chose 2011 as our baseline year, in which emissions totaled 142,306 metric tons. Since 2011, we have reduced Scope 1 and Scope 2 emissions by nearly 22 percent. In 2017, our Scope 1 and 2 GHG emissions were 110,654 metric tons. To help offset these emissions we generate renewable, zero emissions energy and participate in green energy procurement.

Intensity Target In 2013, Grainger became the first industrial distributor to set a GHG reduction goal. Our target is to reduce our North American Scope 1 and Scope 2 GHG emissions intensity per unit revenue 33 percent by 2020. The goal was

SCOPE 1 AND SCOPE 2 EMISSIONS WITH INTENSITY



For 2017 data, Grainger reported its Scope 2 GHG Emissions Factor for the United States from eGRIDv4 (New 2014 Data) to eGRIDv4 (Year 2015 Data). Based on the previous year's usage the reported 2017 reduction of approximately 5,593 MT of CO₂e, or 4% of Grainger's 2016 Scope 2 emissions (142,306 MT CO₂e) is 21,572 MT CO₂e (100 = 4 (142,306) 2016 scope 1 and scope 2 emissions equals 142,306).

Our intensity metric includes the GHG emissions from operations that were under direct operational control as of 2014. The year our goal was set, the Intensity Metric Grainger, Inc. in the U.S., Grainger Mexico and Grainger in Canada. Starting in 2016, Grainger improved its calculations to include all 50 U.S. American business units, operations started after 2014, we included only our U.S. data through a third party in 2017. Therefore our baseline year calculation includes our data for 2011 and 2012 and Grainger Mexico. We calculated these estimates using the average of 2012 and 2013.



Intensity Target Goal

33%

GHG Reduction by 2020

designed to be achievable, yet challenge our operations to identify innovative ways to operate more efficiently. We are right on our target, and have reduced our MTCO₂e/Revenue intensity to 12.5, a 33 percent reduction since 2011. Our 2020 goal focused Grainger on doing business the right way by investing in 5.3 MW of renewable energy and energy efficiency through the installation of Building Management Systems (BMS). To drive progress toward this goal, our GHG target is included in the performance appraisals for our corporate sustainability team. In addition, energy reduction projects reduce utility expenses and improve operating expenses, indirectly affecting profit sharing for U.S. team members.



Sustaining Our Environment

OUR APPROACH

Our Operations
Our Products
Our Supply Chain

OUR OPERATIONS

Greenhouse Gas
Emissions
Recycling and Waste
Resource Efficiency

OUR PRODUCTS

Helping Customers Reach
Their Sustainability Goals
Environmentally Preferable
Products (EPP) and Services
Sustainability Training

OUR SUPPLY CHAIN

Supply Chain Stewardship
Transparency

Energy Use We continue to invest in key facility enhancements, engage employees, and incorporate sustainability principles and continuous improvement into our real estate footprint. Granger's facilities account for about 90 percent of our annual energy use in North America. We focus our efforts to improve energy efficiency in our largest buildings, including corporate offices and DCs.

Renewable Energy We are committed to doing business the right way and embed sustainability into our operations wherever feasible. In total, Granger currently has 5.3 MW of solar panels installed on the rooftops of its DCs. These systems have met all energy generation and financial expectations, have minimal maintenance requirements, provide a reliable monthly financial benefit and offer a significant percentage of energy independence, lowering operational risks.

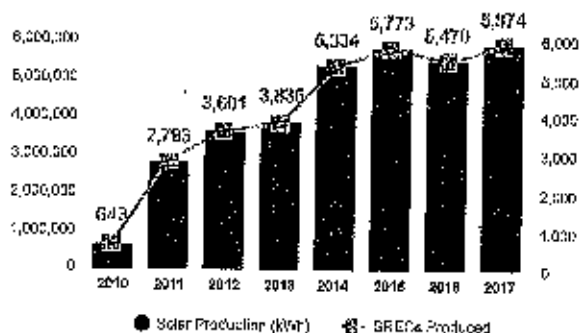


PHOTO: A combination of natural and LED lights provide the right mix of lighting sources

Facility Performance Optimization

In 2017, in order to help benchmark and standardize opportunities across our network, we conducted deep dive energy audits on 4 of our 10 major DCs in North America. We discovered commonalities among energy loads and batteries, HVAC systems, lighting, conveyor systems and air compressors, to name a few. All of these areas offered strategic opportunities for long-term efficiency gains. We then rolled out our discoveries to our branch network and corporate and administrative facilities, with similar success. Additionally, we found it to be very effective to implement comprehensive building management systems in key locations, update to LED lighting and other turn-key solutions with great return on investment timeframes, and various other initiatives.

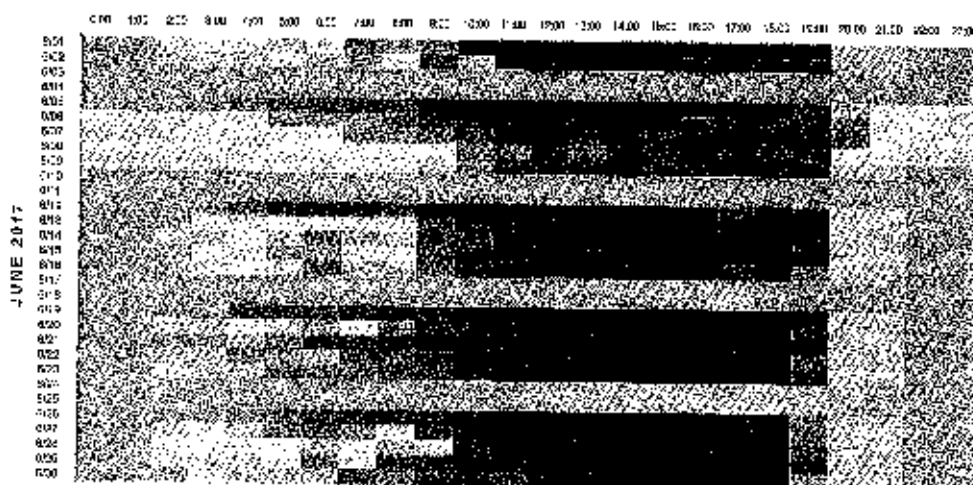
SOLAR PRODUCTION



ENERGY HEAT MAP

This graphic represents one month of energy usage at our Jacksonville DC. The red represents the highest kW energy usage peak, or demand peak, for a given day. Heat maps like this one help us discover outliers in DC energy use and optimize our facilities to conserve resources and reduce cost.

- 50th Percentile 714.7 kWh
- 50th Percentile 475.6 kWh
- 10th Percentile 86.0 kWh





Sustaining Our Environment

OUR APPROACH

- Our Operations
- Our Products
- Our Supply Chain

OUR OPERATIONS

- Greenhouse Gas Emissions
- Recycling and Waste
- Resource Efficiency

OUR PRODUCTS

- Helping Customers Reach Their Sustainability Goals
- Environmentally Preferable Products (EPP) and Services
- Sustainability Training

OUR SUPPLY CHAIN

- Supply Chain Stewardship
- Transportation



5.5M square feet

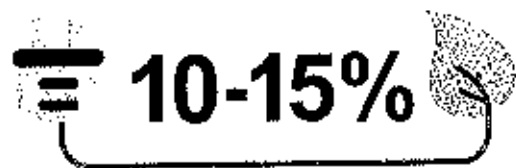
LEED-certified space through 17 North American Grainger facilities

In 2017, Grainger celebrated the grand opening of its new DC in Bordenstown Township, N.J. (NEDC) The 1.4 million-square-foot facility stocks more than 300,000 items and allows the company to deliver more products by the next day to customers in the Northeast. The DC runs on state-of-the-art distribution technology enabling real-time order processing. A 4.3 megawatt solar panel system was installed on the facility's roof. This system included 13,000 high efficiency SunPower solar panels that generate on average about 40 percent of the DC's annual electricity requirements, which is equivalent to 1.6 percent of Grainger's North American carbon footprint. In early 2018, the U.S. Green Building Council (USGBC) approved LEED GOLD certification for the NEDC. This project will not only reduce annual operational expenditures significantly, but it will also play a key role in helping us meet our GHG reduction goals. This project will not only reduce annual operational expenditures significantly, but it will also play a key role in helping us meet our GHG reduction goals.

We consider investments in renewable energy on a case-by-case basis as part of new project plans. Our decisions to invest often occur in locations where we can offset energy use, improve operational efficiency and create a return on investment.

Building Management Systems Our BMS are the primary means through which Grainger achieves its energy efficiency goals. When operating optimally, they allow facility managers to provide the proper working environment while minimizing Grainger's energy costs. Effective utilization allows us to extend the operational life of equipment and systems through reduced energy consumption and operating hours. As a result, maintenance and capital costs are reduced, and less embodied energy is consumed through equipment replacement and upgrades.

Currently, 14 of our largest facilities have either been built with or retrofitted with BMS. On average, Grainger has realized a 10 to 15 percent reduction in energy use and expenses at its facilities after installing BMS.



Reduction in energy use and expenses at Grainger facilities after installing BMS

LEED Certification Grainger has been a member of the U.S. Green Building Council (USGBC) since 2007, and remains committed to building Leadership in Energy and Environmental Design (LEED) certified facilities. We use the USGBC's LEED certification programs to guide best practices for the design, construction and operation of our facilities. Since 2008, we have made a commitment to build all new corporate projects to meet LEED standards, and seek certification under rigorous third party reviews. It's proven that LEED-certified buildings use 25 percent less energy with a 19 percent reduction in aggregate operational costs in comparison to non-certified buildings. Grainger currently maintains 5.5 million square feet of LEED certified space through 17 North American facilities, representing 24 percent of Grainger's total square foot in North America. This includes the first LEED-certified building in the WHO industry, the first LEED certified DC in Monterrey, Mexico, the largest LEED-GI Platinum project of 2015, and the world's first LEED V4 data center.



Sustaining Our Environment

OUR APPROACH

Our Operations
Our Products
Our Supply Chain

OUR OPERATIONS

Greenhouse Gas
Emissions
Recycling and Waste
Resource Efficiency

OUR PRODUCTS

Helping Customers Reach
their Sustainability Goals
Environmentally Preferable
Products (EPP) and Services
Sustainability Training

OUR SUPPLY CHAIN

Supply Chain Stewardship
Transportation

PACKAGING PERFORMANCE

Ship Complete Given our 90 years of experience and more than 100,000 transactions a day, we understand the purchasing habits and buying behaviors of our customers. We know how they purchase online at home is different than at work. While a general consumer shopping for personal products at home may be fine with a staggered approach to completing a multi-product order, that same person has a completely different mindset at work when all of the products need to be there together to complete a critical project.

Grainger strives to ship all items in an order in one box and on the same or next day, depending on customer needs. Internally, we refer to this practice as "ship complete." This approach and commitment to serving customers in the most efficient way possible also has positive implications on the environment. Ship complete reduces the amount of boxes we need overall, thereby increasing energy efficiency and producing fewer emissions through our transportation partners.



Grainger boxes are fully recyclable, made from 43% post-consumer content

Sustainable Packaging As part of Grainger's commitment to ethical sourcing, we work closely with suppliers to identify potential opportunities to minimize unnecessary packaging while reducing the risk of damage to the products we offer. In 2015, we introduced Supplier Packaging Guidelines to our U.S. and GGS suppliers to encourage them to take sustainability into account when making packaging decisions. The guidelines

include best practices to help reduce damage and waste while maximizing recyclable materials. For example, the iconic Grainger boxes are fully recyclable, made from 43% post-consumer content and certified by the Sustainable Forestry Initiative.

In 2016, all U.S. Grainger DCs transitioned packaging materials for light bulbs from foam to kraft paper made with 100 percent recycled raw materials. The paper is produced at a paper mill certified by the Sustainable Forestry Initiative with a closed-loop

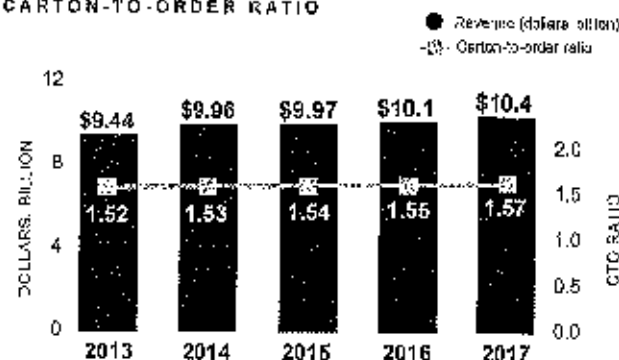
water system that produces no municipal wastewater. The transition was a win-win-win: a cost saving for Grainger, easy to recycle for our customers and better at protecting our product.

In select DCs, we have transitioned to a custom wrapping solution that employs automated technology to provide right-sized packaging for oversized items, reducing the overall amount of packaging required. We continue to expand our use of plastic air pillows as dunnage for small parcel shipments, of which most are bio-degradable (non-oxo-salt containing material), and, in 2016, we transitioned to a high-efficiency film air pillow, which helps reduce overall plastic use.

Packaging Performance Grainger's DCs are dedicated to reducing corrugate usage and packaging and freight expenses. We measure packaging and corrugate efficiency by tracking the number of boxes we send over the number of orders we receive. This data point, called carton-to-order ratio (CTO), helps us understand the positive effect that shipping orders containing multiple items in one box can have on our environment.

Company initiatives, such as pricing changes and adjustments to order routing logic, favor shipping orders in one box. Nevertheless, slight increases in CTO are expected, given the effect these initiatives may have on the way DCs experience volume. An increase in customer orders and products per order may require additional cartons. However, when mapped against increases in volume, CTO has remained relatively flat YoY.

CARTON-TO-ORDER RATIO





Sustaining Our Environment

OUR APPROACH

Our Operations
Our Products
Our Supply Chain

OUR OPERATIONS

Greenhouse Gas
Emissions
Recycling and Waste
Resource Efficiency

OUR PRODUCTS

Helping Customers Reach
their Sustainability Goals
Environmentally Preferable
Products (EPP) and Services
Sustainability Training

OUR SUPPLY CHAIN

Supply Chain Stewardship
Transportation

Recycling and Waste

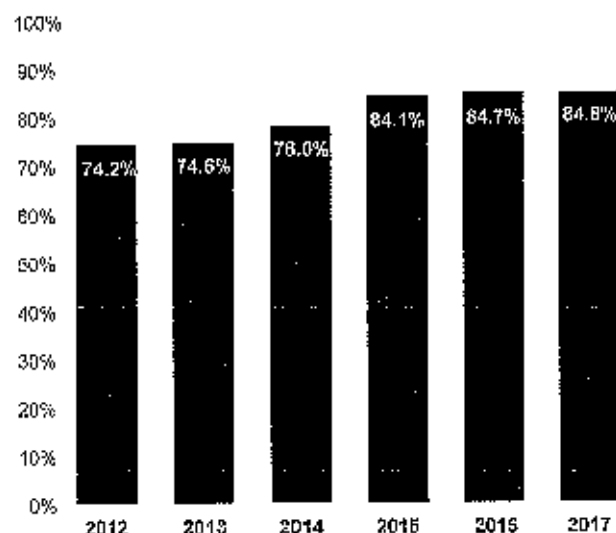
By standardizing recycling processes and sharing best practices across our network, we are continually improving the recycling rate in our U.S. DCs. Teams are trained to use a color-coded system to separate and bale materials such as cardboard, plastic wrap and metal and are encouraged to share and test ideas for ongoing improvements. As a result of these efforts, our U.S. DCs routinely recycle upwards of 84 percent of what would otherwise be waste streams. To that end, in 2017 we began to lay out a longer-term strategy and framework for how to achieve landfill-free operations in our DCs.

To maintain a high level of accountability in our materials management process, the sustainability team shares monthly reporting with the DC teams and members of the operations leadership team. Local DC facility managers also have recycling rate as part of their annual performance goals.

Resource Efficiency

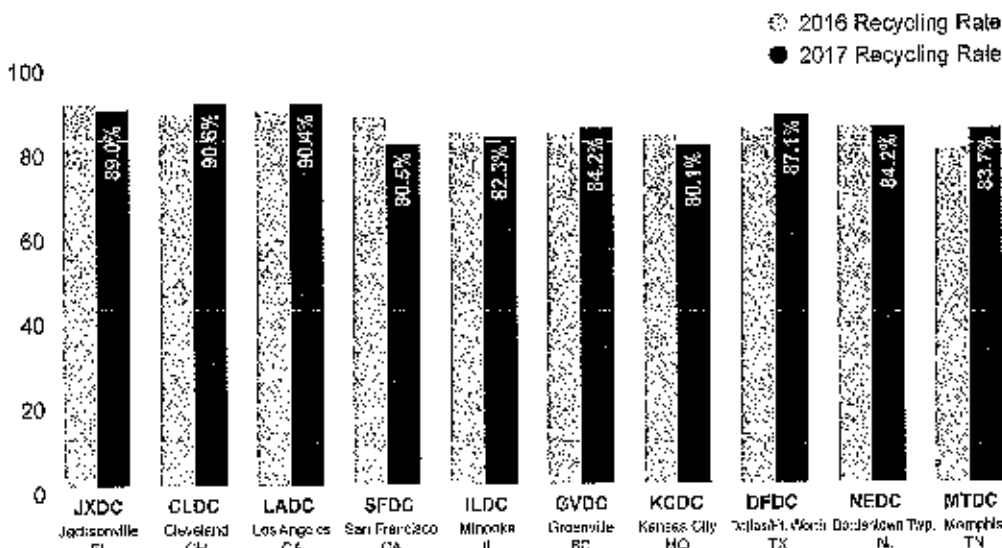
Granger does not directly manufacture the products it sells so our water consumption is minimal. However, we do measure our water footprint and look for opportunities to reduce usage, such as installing water-efficient fixtures and landscape irrigation at our largest facilities. Granger's total water consumption in the U.S. in 2017 was 467,840 cubic meters.

DC NETWORK RECYCLING RATE
(Amount of waste diverted from a landfill)



Since our sustainability team began to partner with our DCs to focus on recycling, we have improved our overall recycling rate by more than 14%.

DC RECYCLING RATE



Distribution Centers

HIGHLIGHTS

- The DC network recycling rate finished 2017 at 84.8 percent.
- Memphis DC saw the highest improvement with a 5 percent increase in their 2017 recycling rate.
- The recycling rates at Cleveland, Los Angeles, Dallas, and Greenville also improved in 2017 vs. 2016.
- Cleveland DC finished at 90.6 percent for best in class, with Los Angeles DC and Jacksonville DC close behind.



Sustaining Our Environment

OUR APPROACH

Our Operations
Our Products
Our Supply Chain

OUR OPERATIONS

Greenhouse Gas Emissions
Recycling and Waste
Resource Efficiency

OUR PRODUCTS

Helping Customers Reach their Sustainability Goals
Environmentally Preferable Products (EPP) and Services
Sustainability Training

OUR SUPPLY CHAIN

Supply Chain Stewardship
Transportation

OUR PRODUCTS

Helping Customers Reach their Sustainability Goals

We work to create a more sustainable workplace for our customers and our communities through our Environmentally Preferable Product (EPP) Portfolio. We offer our customers one of the largest green SKU counts in the industrial distribution market, providing more ways to reduce energy consumption, conserve water, reduce waste and improve indoor air quality. In addition the company offers data-driven EPP analytics to our customers helping them track, report and grow their green spend. Similarly, we equip our customer-facing team members with training, sales tools and marketing support so that they can help customers achieve meaningful progress towards their sustainability goals and initiatives.

In 2017, we launched a cross-functional CSR Working Group sustainability sub-team with representatives from product management, external affairs and sales that focuses on assisting customers with their EPP procurement goals and promoting EPP solutions. This sustainability service and operations team brings collective experience in managing environmentally preferable product certifications and attributes, reporting, measurement, regulatory compliance and marketing of EPP solutions.

Environmentally Preferable Products (EPP) and Services



Each product in our EPP is designated by a green leaf on Grainger.com® and comes with its own specific set of attributes or certifications highlighted in the technical spec section on the website. The green leaf icon guides customers toward more environmentally preferable solutions. Products identified with this leaf fall into two categories—those that are certified by independent organizations and those that have “green environmental attributes.” A certification acts as a stamp of approval and indicates that a product has met certain environmental standards around attributes such as “energy efficient” (ENERGY STAR) or “low toxicity” (Green Seal). Attributes are environmental qualities or features tied to a specific product. We ask our suppliers to provide these attributes or certifications, and our external partner, UL Environmental Inc., verifies the validity of the attribute to the product.

GRAINGER EPP PORTFOLIO



Manage Energy

Measure use, control effectiveness and output, and reduce consumption of various types of energy

ELECTRICAL
LIGHTING & CONTROLS
HVAC/R | STEAM
COMPRESSED AIR



Conserve Water

Monitor use, filter impurities, recycle and reduce consumption of water resources at “point of use,” behind the wall, and outdoors

PUMPS, VALVES | FITTINGS
METERS | FIXTURES
PLUMBING EQUIPMENT
FILTERS



Reduce Waste

Facilitate recycling and decrease landfill growth through recycled content

RECYCLING EQUIPMENT
PAPER & PACKAGING
SORBENTS



Improve Indoor Air

Create cleaner air within facilities through lower VOC’s filtration, and natural products

CLEANERS | AIR FILTERS
CLEANING EQUIPMENT
OFFICE PRODUCTS
PAINTS / COATINGS





Sustaining Our Environment

OUR APPROACH

Our Operations
Our Products
Our Supply Chain

OUR OPERATIONS

Greenhouse Gas
Emissions
Recycling and Waste
Resource Efficiency

OUR PRODUCTS

Helping Customers Reach
their Sustainability Goals
Environmentally Preferable
Products (EPP) and Services
Sustainability Training

OUR SUPPLY CHAIN

Supply Chain Stewardship
Transportation



\$532M+

Sales of Green Product
(2017)

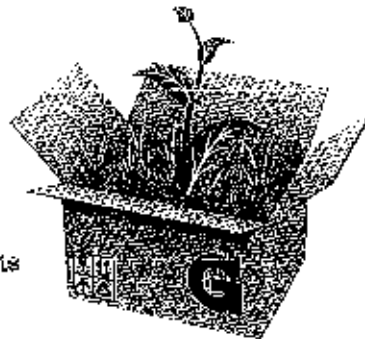
In January of 2015, Grainger established a new portfolio of sustainability related services. In 2017 we expanded this portfolio of value-added services, which largely leverages the experience and expertise of our Grainger Energy Services Team. We also work with our network of partners in some instances to help our customers achieve

their sustainability goals. The range of services includes site audits, payback analysis, utility rebate assistance, and recycling of replaced product. For example, Grainger can help facilitate a free lighting audit for customers considering a large interior or exterior lighting project. The audit consists of a site walk-through, fixture count, energy audit, return on investment, payback analysis, utility rebate assistance and applications (photo metrics), if applicable.

We continuously review our EPP for opportunities to provide tailored solutions to customers with sustainability and EPP procurement goals. Our EPP Portfolio offers more than 72,000 SKUs, including 83 certifications and 45 attributes. In 2017, sales of environmentally preferable products totaled more than \$532 million, which represents approximately five percent of our revenue.

72k+

Environmentally
Preferable Products



Sustainability Training

In 2017, we launched a new module in our First Time Manager leadership development program. Our objectives were to drive engagement and understanding in our sustainability initiatives across the business, bring awareness to the effect CSI has on our operations and gain insight from our team members on how they plan to tailor the CSR message to meet their daily business needs. 434 team members learned about our value chain, environmental performance and the ways we serve our community.



434

Team members
who received some
form of training on
sustainability at Grainger
(2017)



In addition to our leadership development program, we are taking steps to improve the level of sustainability expertise in customer-facing roles. Grainger released a Sustainability Sales Guide for our account managers and customer service professionals in October 2017 to improve offer awareness by outlining our sustainability value proposition. In addition, we developed a formal sustainability training program for all new account manager learning paths. Our objective is to bring greater value to sustainability-related customer engagements, assist customers in meeting their sustainable procurement goals, and take costs out of their business.

In 2017, we launched recycling training in our DCs as a part of new member onboard and orientation.

Lastly, through a variety of online tools and resources, we provide our team members with a vast array of learning opportunities they can explore at their own pace.



Sustaining Our Environment

OUR APPROACH

Our Operations
Our Products
Our Supply Chain

OUR OPERATIONS

Greenhouse Gas Emissions
Recycling and Waste
Resource Efficiency

OUR PRODUCTS

Helping Customers Meet Their Sustainability Goals
Environmentally Preferable Products (EPP) and Services
Sustainability Training

OUR SUPPLY CHAIN

Supply Chain Stewardship
Transportation

CDP SUPPLY CHAIN SUPPLIER PERFORMANCE

Through our partnership with the CDP we were able to collect information about best practices in our supply chain. The graphic below shows the impact our supply chain has made by investing in sustainable technologies and practices.



\$26.5M

Emissions Reduction Investments



85M mtCO₂

Total CO₂ Reduction



\$11M

Average Emissions Reduction Savings

OUR SUPPLY CHAIN

Supply Chain Stewardship



We are proud to have received an A- rating for our supply chain survey.

Addressing emissions across our value chain is as significant as addressing them in our own operations. For the second year, we are engaging with our suppliers through the CDP Supply Chain survey to create more change than would be possible on our own. In 2016, this partnership helped us engage with our suppliers to learn more about their emissions reduction strategies. In 2017, we received responses from 126 of our largest vendors, an increase of

more than 50 percent of suppliers from our pilot year. In total, our suppliers' efforts reduced 85 million metric tons of CO₂ resulting in more than \$11 million in average savings for their respective businesses.

Transportation

Grainger relies on a network of third-party carriers for its transportation needs. The company works closely with these providers to continuously identify opportunities to maximize

efficiency and minimize fuel use. Grainger continues to be the only Industrial supplier to be recognized by the U.S. Environmental Protection Agency (USEPA) as a SmartWay® partner. The program provides a forum for the USEPA and businesses to collaborate in order to improve their environmental efficiency of their supply chains' transport by reducing GHG emissions and other air pollution.

Forward

WHAT'S COMING IN OUR 2018 REPORT

- Sustaining our Environment will now be Solutions and Stewardship
- Subjects will include efficient operations, packaging efficiency, customer solutions and product stewardship
- Metrics will include resource stewardship, product impact and lifecycle, continuity and solutions and translating efficiency into sustainability
- For supply chain stewardship, see Supply Chain



Serving Our Communities

Grainger's culture of service extends into the local communities where our team members live and work.

Our partnerships, products, and people enable us to provide vital resources to advance the lives of those around us. Our community investments reflect the nature of our business, and our commitments are driven by where we make the most of our resources. We focus on disaster preparedness and response, education and workforce development, and local civic and community engagement.



IN THIS SECTION

DISASTER PREPAREDNESS AND RESPONSE

American Red Cross
Team Member Activation

EDUCATION AND WORKFORCE DEVELOPMENT

Giving
Team Member Activation

LOCAL CIVIC AND COMMUNITY ENGAGEMENT

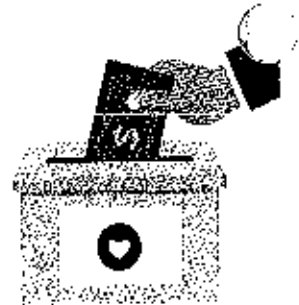
Matching Gifts Program
Community Grant Program
Serving Our Communities Survey
Grainger Around the Globe

OUR APPROACH

Grainger works to support long-term resilient communities. Our community affairs efforts focus on disaster preparedness and response, education and workforce development and local and community engagement. We leverage the thought leadership of our executives, the at-the-ready spirit of volunteerism of our Business Resource Groups, our team members' depth of knowledge in supply chain operations and our 80 years of experience with the communities where we live and work to help drive social benefits across North America. We work collaboratively with our community partners through a combination of resources including in-kind donations, team member volunteerism and our 3:1 matching gifts program.

\$24M+

Grainger contributed more than \$24 million in total corporate giving in 2017



Disaster Preparedness and Response

As the threat of disaster intensifies, disaster philanthropy must evolve radically in order for communities and economies to thrive. Organizations well-versed in supply chain and logistics, like Grainger, have a unique obligation to provide support when disasters occur. We combine years of experience, the knowledge and capabilities of our Corporate Emergency Response Team and the partnership of the Red Cross to deliver products and financial support before, during and after natural disasters.

[>>Learn More About Disaster Preparedness and Response](#)

Education and Workforce Development

We believe at the heart of opportunity lies education. As the world evolves, the need for education becomes increasingly important. Grainger is dedicated to helping those who desire an education, so they can better themselves, their families and those around them. We are proud of the education and workforce development progress we support, but we are most proud and inspired by those who endeavor to achieve more and strive for a better tomorrow.

[>>Learn More About Workforce Development and Education](#)

Local Civic and Community Engagement

Led by our industry-leading 3:1 matching gifts program, our local engagement pillar provides team members with the opportunities to direct support and in-kind donations to the organizations their communities value most.

[>>Learn More About Local Civic and Community Engagement](#)





Serving Our Communities

DISASTER PREPAREDNESS AND RESPONSE

American Red Cross
Team Member Activation

EDUCATION AND WORKFORCE DEVELOPMENT

Giving
Team Member Activation

LOCAL CIVIC AND COMMUNITY ENGAGEMENT

Matching Gifts Program
Community Grant Program
Serving Our Communities Survey
Grainger Around the Globe

DISASTER PREPAREDNESS AND RESPONSE

As most agree, disasters around the world are increasing in frequency and severity—predominantly due to climate change. The economic and social effect of these events is predicted to reach unprecedented levels within the next four decades. Overwhelmingly, corporate gifts are directed to immediate disaster relief, as opposed to risk reduction before disasters or recovery efforts after. Despite the fact that the number of natural disasters continue to rise, disaster relief accounts for only two percent of overall corporate giving. In fact, more than five times as much relief is spent on immediate disaster response versus reduction or recovery globally.

Grainger provides service and support to communities affected by regional, national and global emergencies. Through these disasters, we have acted as trusted partners to restore the resilience of our communities. Grainger has been there, time and time again, to provide our customers and communities with a consolidated source for critical supplies and equipment needed to prepare, respond and recover. We assist first responders, first receivers, private sector organizations and non-profit partners with a wide range of emergencies. We seek to continually improve our response capabilities based upon lessons learned from each recovery effort.



Grainger has given more than \$18 million to the American Red Cross since the partnership launched

American Red Cross

Field in service, our products and our supply chain expertise make us a natural leader in disaster preparedness and response. For that reason, we have been a long-time partner of the Red Cross. In fact, Grainger has donated more than \$18 million in cash and product to the American Red Cross since 2001, and the Canadian Red Cross since 2009. Grainger offers the broadest product portfolio in the preparedness market. The product categories presented are based upon recommendations from authorities including FEMA, the Centers for Disease Control, the U.S. Department of Health & Human Services, the Department of Homeland Security and the American Red Cross.

Each year, the American Red Cross responds to disasters across the country—from home fires to tornadoes and severe winter weather, hurricanes and floods to transportation accidents and explosions. The Red Cross not only provides food, shelter and clothing, but also offers comfort and care to those affected by disasters during their time of greatest need. Through our partnership with the American Red Cross, we continue to leverage our resources, best practices in logistics, team member engagement and technology to assist in the accomplishment of their mission.



PHOTO: In 2017, Cynthia Wehrlein logged 470 volunteer hours for the Red Cross.





Serving Our Communities

DISASTER PREPAREDNESS AND RESPONSE

American Red Cross
Team Member Activation

EDUCATION AND WORKFORCE DEVELOPMENT

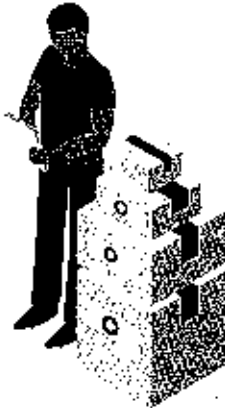
Giving
Team Member Activation

LOCAL CIVIC AND COMMUNITY ENGAGEMENT

Matching Gifts Program
Community Grant Program
Serving Our Communities Survey
Grainger Around the Globe

\$250K

Donation to the **American Red Cross Annual Disaster Giving Program®** for Hurricane Harvey, Maria and Irma



Hurricane Harvey / Irma Response

Hurricane Harvey made landfall as a category-4 hurricane near Rockport, TX. As the storm tracked toward landfall, Grainger activated the Corporate Emergency Response Team for briefings every morning and afternoon including weekends. Supply chain teams quickly repositioned critical supplies within the Grainger distribution network of branches and regional DCs. Grainger's Roanoke DC, located near Fort Worth, played a central role in the distribution of supplies throughout response and recovery operations. Grainger transportation managers expedited deliveries in coordination with state, county and local emergency offices. Grainger supplied 10 truckloads of Meals Ready to Eat and bottled water to support evacuation shelters.

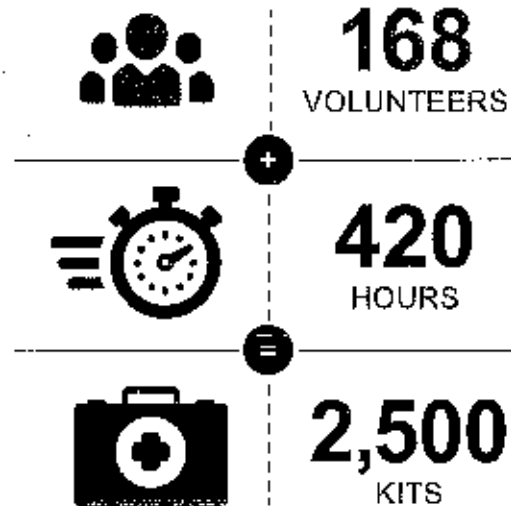


VIDEO: American Red Cross Responds to Tons of Help Across the Country

The Future of Disaster Philanthropy The United Nations has said that every dollar invested into disaster preparedness saves \$7 in disaster aftermath. As a supporter of the American Red Cross Annual Disaster Giving Program® (ADGP), Grainger invests in disaster relief before the disaster occurs, ensuring the Red Cross can pre-position supplies, secure shelters, maintain vehicles and train volunteers nationwide.

In 2017, we committed to the \$1 million level of ADGP support for the American Red Cross. These funds were used to provide for activities like smoke detector distributions and installations, increased volunteer engagement opportunities and the sponsorship of local emergency response vehicles.

Through our partnership with the American Red Cross, we delivered \$250,000 worth of in-kind donations to the affected areas in Texas, Florida, California and Puerto Rico. Also, our team members rallied, packing 2,500 comfort kits benefiting those living in shelters in Texas, Florida and California. The kits included basic necessities such as toiletries, wash cloths and more.



168 Volunteers Packed 2,500 Kits
Totaling 420 Hours for American Red Cross
National Preparedness Month



Serving Our Communities

DISASTER PREPAREDNESS AND RESPONSE

- American Red Cross
- Team Member Activation

EDUCATION AND WORKFORCE DEVELOPMENT

- Giving
- Team Member Activation

LOCAL CIVIC AND COMMUNITY ENGAGEMENT

- Marching Gals Program
- Community Grant Program
- Serving Our Communities Survey
- Grainger Around the Globe



Ready when the time comes®

1,900+ Volunteer Hours

Team Member Activation

Grainger is the National Founding Sponsor of the Red Cross Ready When the Time Comes® (RWTC) corporate volunteer program in the U.S. and Canada. More than 1,700 Grainger team members have been trained as RWTC volunteers.

Home fires are the most common disaster in the U.S., and the Red Cross responds to one every eight minutes. In 2014, the Red Cross launched a nationwide campaign aimed at reducing home fire deaths and injuries by 25 percent in the U.S. by 2020. Grainger supports the campaign with an annual donation of smoke detectors, which are installed by volunteers and fire departments in at-risk communities. The campaign makes a huge difference, as more than 656,000 smoke detectors have been installed since the beginning of the program, including more than 68,000 donated by Grainger thus far, and more than 332 lives have been saved, including 97 in 2017 alone.



68,000+

Total Number of Smoke Alarms
Grainger has Donated (to date)

Ready When the Time Comes® Volunteer Profile

In 2017, Laura Lacher and her daughter participated in the Sound the Alarm Event in Waukegan. They conducted disaster planning with a resident and local fire chief.



PHOTO (TOP, FROM LEFT): Nathan Saxton, Laura Lacher, Andrew Masters, Waukegan Fire Department Firefighter at Sound the Alarm. PHOTO (BOTTOM): Laura Lacher (with left)

"I left the Sound the Alarm Event with a sense of pride resulting from the time we spent in our community; and for Grainger's role in partnering with the Red Cross and Fire Department to make this community support happen. I think that more Grainger team members should participate."

LAURA LACHER, EXECUTIVE ASSISTANT



Serving Our Communities

DISASTER PREPAREDNESS AND RESPONSE

American Red Cross
Team Member Activities

EDUCATION AND WORKFORCE DEVELOPMENT

Giving
Team Member Activities

LOCAL CIVIC AND COMMUNITY ENGAGEMENT

Matching Gifts Program
Community Grant Program
Serving Our Communities Survey
Grainger Around the Globe

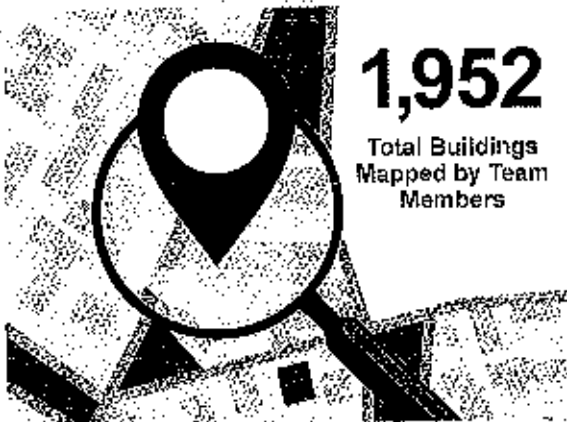
Putting the World's Vulnerable People on the Map

Disasters around the world kill nearly 100,000 and affect or displace 200 million people each year. Many of the places where these disasters occur are "missing" from any map and first responders lack the information to make valuable decisions regarding relief efforts. Missing Maps is an open, collaborative project in which our team members help to map areas where humanitarian organizations are trying to meet the needs of vulnerable people.



\$300k+

Donations to Large Disaster Events



1,952

Total Buildings Mapped by Team Members

In 2017, Grainger partnered with the American Red Cross on its Missing Maps Project. During Grainger's inaugural "map-a-thons," team members used their computers to identify buildings and infrastructure in "unmapped" areas across the world to provide the Red Cross and emergency responders with better access in times of disaster. After the mapping session, volunteers were equipped to continue mapping on their own to provide additional support. Through our efforts this year, 41 team members provided 1,980 edits to disaster recovery areas and mapped 1,952 buildings, including locations in Puerto Rico, to assist in hurricane recovery efforts.

MISSING MAPS AREAS OF MAPPING



Malaysia

Mapped to Prepare for
2018 Vaccination
Initiative

Puerto Rico

Mapped to Assist Hurricane
Maria Relief Efforts



Serving Our Communities

DISASTER PREPAREDNESS AND RESPONSE

American Red Cross
Team Member Activation

EDUCATION AND WORKFORCE DEVELOPMENT

Giving
Team Member Activation

LOCAL CIVIC AND COMMUNITY ENGAGEMENT

Matching Gifts Program
Community Grant Program
Serving Our Communities Survey
Granger Around the Globe

GRAINGER 111th

ROAD THROUGH OUR 90TH YEAR

In honor of the company's 90th anniversary, team members throughout the U.S., rolled up their sleeves to support their local communities. In addition to giving back to their communities individually, many groups incorporated volunteering as part of team meetings and family events. While some team members volunteered in the community, others did so onsite at or around a Granger facility. In total, more than 2,000 team members contributed about 9,000 hours of volunteer service.

Tree Planting

April

More than 50 Granger top sales team members from around the world – known as "President's Club" partners with Jean-Michel Cousteau's Ambassadors of the Environment and volunteered to plant trees in Mettl.

March Nutrition Kits

We kicked off the 90th with our first-ever onsite volunteer activity at the annual Granger Show, which brings our team members, suppliers, and customers together over a few days in Florida. During the Show, 80-plus team members packed 500 nutrition kits to support undernourished students in Central Florida. Granger partners with A Gift for Teaching to distribute the completed kits to two schools in Central Florida.

Chicago Cares

June

Over 50 team members painted Nicholson Technical Academy, a Chicago Public School, as part of the Chicago Cares Annual Serve-A-Thon.

May

Food Drive

Oklahoma City Food bank gained the help of 12 Granger volunteers who sorted and loaded 17,100 pounds of food at the local post office as part of the Letter Carrier's Food Drive.

Individual Volunteering

August

Team members also volunteered individually during the year, serving more than 1,700 hours collectively. One team member volunteered as a guardian for a 94-year-old WWII Army veteran on an Honor Flight to Washington, DC.

July

Teacher Appreciation

Granger incorporated volunteerism in our Annual family picnic in Illinois – 40 team members, family and friends packed 600 teacher's appreciation kits filled with supplies that were distributed to teachers in Illinois serving Lake County and Chicago Public Schools.

Community Volunteering

September

Our leaders rolled up their sleeves during the company's annual Granger Forward meeting convening Granger executives from around the world in our Lake Forest, IL, HQ campus. 30 leaders packed 900 Red Cross comfort kits to support those survivors of Hurricane Harvey and Irma who were living in shelters. This is the first time the company added a volunteer project to the annual meeting agenda.

September

Homeless Shelter

More than 50 members of the African-American BRG across seven states rallied in support Covenant House, a homeless shelter for youth, by providing job readiness skills development and life coaching.

Map-A-Thons

October

In Chicago and Lake Forest, IL, more than 40 team members participated in Red Cross/Granger map-a-thon where they plotted 1,952 buildings.

October

Wildfire Disaster Relief

To support survivors of the California wildfires living in shelters, 40 team members packed 500 Red Cross comfort kits during a meeting of the Latino BRG in Ontario, CA.

October

Hurricane Disaster Relief

In Lake Forest, IL, a team of 18 team members in the Communications & Investor Relations group packed 600 comfort kits to benefit survivors of the summer hurricanes that were evacuated to shelters.

November

Red Cross

In Janesville, WI, 60 team members from U.S. and Panama convened in Wisconsin for a meeting and prepared cards for the comfort kit bundles for Veterans and volunteer thank you cards for the Red Cross.

November

Veteran Assistance

The Veterans & Military Partner BRG packed 400 comfort kits to benefit homeless, disabled veterans in honor of Veteran's Day.

December

Children's Hospital

Team members volunteered in giving the winter holiday season to children hospitalized in the Texas Scottish Rite Hospital for Children in Dallas, TX.

Serving Our Communities

DISASTER PREPAREDNESS AND RESPONSE

American Red Cross
Team Member Activation

EDUCATION AND WORKFORCE DEVELOPMENT

Giving
Team Member Activation

LOCAL CIVIC AND COMMUNITY ENGAGEMENT

Matching Gifts Program
Community Grant Program
Serving Our Communities Survey
Grainger Around the Globe

EDUCATION AND WORKFORCE DEVELOPMENT

Since 2001, Grainger has leveraged its passion for education and job training to create positive changes and new opportunities in our communities. We work with several non-profit organizations to build a foundation of new possibilities for highly motivated students based on need. We leverage the strength and support of our BRGs to partner with several organizations to provide guidance, funding and tools to students in our communities.

154

Grainger Tools for Tomorrow[®] Scholarships Provided in 2017



85

Participating Colleges

Giving

We invest in the future of the skilled trade workforce through our Grainger Tools for Tomorrow[®] scholarship program. Each year, Grainger works with the American Association of Community Colleges to offer two scholarships of \$2,000 each at participating community colleges in the U.S. The scholarships are awarded to students in skilled trade, public safety and supply chain programs. Half of the scholarships offered are earmarked for veterans of the U.S. Armed Forces. In addition to the scholarship, Grainger provides tools to students after they graduate to help them launch a successful career. Since 2006, Grainger has donated more than \$4.5 million to support technical education. In 2017, 85 schools participated and we provided 154 scholarships. This represents a 74 percent participation rate, which since 2008 has exceeded the national average of 60 percent.



\$4.5M+

Total support to Education and Workforce Development partners since 2006

Grainger Tools for Tomorrow[®]

On October 4, 2017, Grainger celebrated the success of the Grainger Tools for Tomorrow[®] scholarship program graduates at an event hosted by the Latino Business Resource Group in honor of the close of Hispanic Heritage Month at our Los Angeles DC in Mira Loma, CA. During the event, we presented scholarship recipients with certificates and celebrated our workforce development partnerships with local community colleges. Arcadio Ochoa, Director of the LADC, presented certificates to students from Chaffey College and Saddleback College.



PHOTO (FROM LEFT): Arcadio Ochoa (Grainger), Kevin Kiser (Chaffey), Haven Griffin (Chaffey), Kyle Moller (Saddleback), Raj Dhillon (Saddleback, Instructor), Rudy Jimenez (Grainger) CREDIT: RENEQ YOUNG

"I would like to extend to you my sincere gratitude to all at Grainger in presenting this award to Kyle Moller from Saddleback College. Your scholarship program is another great reason why our students continue their education. With Grainger's kind generosity, the journey is made possible. This award has brought motivation and gratification, reminding our students that hard work does pay off. Thank you for recognizing the importance of education and for recognizing our students past and present as recipients of this award."

RAJANRAJ (RAJ) DHILLON
SQL TECHNICIAN, SADDLEBACK COMMUNITY COLLEGE



Serving Our Communities

DISASTER PREPAREDNESS AND RESPONSE

American Red Cross
Team Member Activation

EDUCATION AND WORKFORCE DEVELOPMENT

Giving
Team Member Activation

LOCAL CIVIC AND COMMUNITY ENGAGEMENT

Making Gifts Program
Community Grant Program
Serving Our Communities Survey
Grainger Around the Globe

Team Member Activation

Grainger continues to support its local communities through the Business Resource Group Community Fund. Since its inception in 2014, the fund has aligned our BRGs with nonprofit partners to amplify the efforts of both. In 2017, we increased the effectiveness of this program by aligning BRG resources around one program area, workforce development. By encouraging the BRGs to collaborate, we believe we will strengthen the program and create even more meaningful outcomes.



Total support of Education and Workforce Development programs by the BRG Community Fund

In addition to an aligned program area, we have united the BRG Community Fund with another key initiative, our Executive Board Placement (EBP) Program. The EBP program provides high-potential executives an opportunity to refine and enhance their leadership skills, cultivate strong and strategic partnerships with local non-profits, and engage Grainger in civic activities that foster inclusion and diversity. Our goal with the EBP program is to leverage the valuable skills of our leaders with organizations that provide programs for community engagement, volunteer mobilization and team member development.

Grainger's EBP Program started in 2008, with eight executives serving on non-profit boards. This number has grown to 25 executives; eight of the organizations supported by the BRG Community Fund have a Grainger executive serving on their board.

One Million Degrees Four BRGs collaborated to support One Million Degrees (OMD) in 2017, including the African-American, Equality Alliance, Generational and Latino BRGs. OMD is dedicated to providing comprehensive support to low-income, highly-motivated community college students to help them succeed in school, work and life. From tutors and coaches to financial assistance and leadership development, OMD provides tools and resources that empower scholars to transform their lives. This year, Grainger became one of the largest providers of OMD coaches, with 20 team members serving as coaches to OMD scholars.

In 2017, Grainger sponsored OMD scholars from the College of Lake County (CLC) during a speed-networking event at our Lake Forest, IL campus. Approximately 40 Grainger team members, some serving as OMD coaches, volunteered to hear and constructively critique the job interview skills of participating CLC students during an evening reception. This was the first such OMD event offered onsite at a corporation. The event was introduced by masters of ceremony Brent Tollison, Vice President of Commercial Sales, and Ben Nichols, Vice President of Government Sales, who serve on the boards of OMD and CLC, respectively.

I.e. stars Foundation This organization, supported by our Generational BRG, provides a rigorous technology-based workforce development and leadership training program for low-income adults, developing Chicago's most promising information technology talent with leadership goals and connecting them with career opportunities through partner organizations like Grainger. Historically, Grainger has supported a cohort of "stars" who are given a real business challenge to solve. Grainger then may recruit members of the cohort for roles in our organization. Nkosi White, now one of Grainger's End Point Analysts, participated in an I.e. stars program and has been employed at Grainger for 10 years.

In the spring and fall of this year, the Generational BRG invited "stars" to participate in a career day at Grainger's Chicago, IL, downtown campus. During the event, Grainger team members volunteered to share their career and development paths.



Serving Our Communities

DISASTER PREPAREDNESS AND RESPONSE

American Red Cross
Team Member Activation

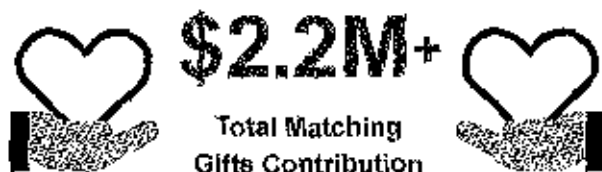
EDUCATION AND WORKFORCE DEVELOPMENT

Giving
Team Member Activation

LOCAL CIVIC AND COMMUNITY ENGAGEMENT

Matching Gifts Program
Community Grant Program
Serving Our Communities Survey
Granger Around the Globe

LOCAL CIVIC AND COMMUNITY ENGAGEMENT



Matching Gifts Program

The Grainger Matching Charitable Gifts Program aims to amplify our U.S. team members' personal community support. Through the program, the company offers a 3:1 match of eligible team member contributions (up to \$2,500 annually) to qualifying organizations.

The program places Grainger in an elite group of U.S. companies that match team members' contributions at this rate. Our intention is to encourage our team members to engage with the eligible non-profit organizations that matter most to them in their community.

Community Grant Program

The Company is proud to participate with The Grainger Foundation in the Grainger Community Grant Program (CGGP) to help address local community needs throughout the United States and Puerto Rico. Since its inception in 2007, the CGGP has made more than 6,700 grants, totaling \$54 million dollars.

nearly
900



Number of grants
given in Grainger
Community Grant
Program

Under the CGGP, Grainger's Branch/Operations Managers, Contact Center Directors and DC Directors identify charitable organizations in their local communities and make grant recommendations to The Grainger Foundation ranging from \$2,500 up to \$10,000. As a result of recommendations submitted throughout 2017, The Grainger Foundation made nearly 900 grants totaling \$5.8 million to a wide variety of organizations in the areas of health and human services, food banks, civic, disaster relief, and education. Human Service organizations represented the largest share of grants through the CGGP. The second largest was Community Service organizations.

The Grainger Foundation, an independent private foundation, was established in 1949 by William W. Grainger, the Company's founder.

Serving Our Communities Survey

Our team members' commitment to local communities is a key ingredient in the success of our community affairs program. As the program develops and grows with our team, we wanted to better understand how connected our team members are to the partners and programs we offer. In 2018, we surveyed 2,100 U.S. team members within the organization. Nearly 600 team members responded to the survey (approximately 28 percent of respondents). In 2017, we surveyed 2,100 team members to help identify how we could enhance the spirit of volunteerism. In 2018, new questions were designed to solicit team member feedback about their experience with Grainger's 90th anniversary celebration activities.

More than half of team members surveyed indicated that volunteering improves their engagement, holding consistently at 61 percent from 2016. In addition, 62 percent of team member indicated that they participated in Grainger's volunteer program, up from 54 percent in 2016.

Serving Our Communities

DISASTER PREPAREDNESS AND RESPONSE

American Red Cross
Team Member Activation

EDUCATION AND WORKFORCE DEVELOPMENT

Civitas
Team Member Activation

LOCAL CIVIC AND COMMUNITY ENGAGEMENT

Matching Gifts Program
Community Grant Program
Serving Our Coworkers Survey
Grainger Around the Globe

Grainger Around the Globe

Mexico Grainger Mexico found its way to give back to the community once again. During 2017, as an initiative of its Women's BIG and through their community affairs program, they called upon their team members to voluntarily support and assist women in need through maintenance services for a rehabilitation center for women with cancer as well as bringing support to a rehabilitation center for women with addictions, causing a positive effect to more than a hundred women and their families.

Team Mexico has also sponsored a local robotics team, TigreRobotics, with product to support their initiatives such as building arm prosthetics for children and taking part in various competitions such as FIRST[®], with the goal of inspiring students to be science and technology leaders. During 2017, Grainger Mexico donated \$1.7 million pesos in product to the Red Cross to help during the tragic earthquake that shook the country. The team also donated an overall amount of \$14.8 million pesos to local nonprofit organizations in product, inspired 45 team members to participate in a blood donation program that helped saving 132 lives and continued with internal recycling, waste reduction and energy saving programs.



Working Mother Mexico recognized Grainger Mexico as one of the best companies that support working families in the country and for seeking equality in opportunities for female talent, especially that of working mothers. Also, for the fourth year in a row, the Mexican Center for Philanthropy recognized the company with the 2018 Empresa Socialmente Responsable Award. This group annually recognizes companies that demonstrate excellence in social responsibility and have a commitment to team members, investors, customers and their local communities.



PHOTO (LEFT, FROM LEFT): Rafael Vazquez, Miguel Salazar, Amparo Huelandegre, Miguel Martínez, and Hector Pedraza from the TigreRobotics team. PHOTO (RIGHT): Grainger Mexico team members from the Women's Highest Resource Group assist in maintenance and repair of a women's rehabilitation center.



Serving Our Communities

DISASTER PREPAREDNESS AND RESPONSE

American Red Cross
Team Member Activation

EDUCATION AND WORKFORCE DEVELOPMENT

Giving
Team Member Activation

LOCAL CIVIC AND COMMUNITY ENGAGEMENT

Matching Gifts Program
Community Grant Program
Serving Our Communities Survey
Grainger Volunteer Info Globes

Canada Acklands-Grainger's efforts focus on three pillars of community investment: disaster preparedness, Aboriginal development and skilled trades. Acklands-Grainger is a national founding partner of Ready When the Time Comes®, a disaster preparedness program administered by the Canadian Red Cross. The program prepares employees of organizations to mobilize as a community-based volunteer force when disaster strikes. Acklands-Grainger supports the Canadian Aboriginal community through its support of the Canadian Council on Aboriginal Business, and supplier diversity, with its support of the Canadian Aboriginal and Minority Supplier Council. In 2017, Acklands-Grainger began supporting the skilled trades in Canada through its partnership with Skills Ontario, a Canadian leader in skilled trades development.

United Kingdom During 2017, Cromwell launched its "Charity of Choice Campaign" in which 46 percent of team members voted for Macmillan Cancer Support. The company also kick-started its partnership with the World's Biggest Coffee Morning, a fundraising event for people facing cancer. Team members all over the United Kingdom came together to show support by hosting their own Cromwell on-site Coffee Morning! This fantastic day consisted of raffics, cake bingo and more, raising the equivalent to 122 hours of funding for a Macmillan Nurse. Team Cromwell continued to raise money for great causes such as Cystic Fibrosis, Children in Need and Save the Children. In total Cromwell and the UK team raised nearly £5,000, exceeding the 2016 amount of just over £2,500.

China Grainger China focused on drives and donations in their local community in 2017. Team China collected more than 6 boxes of clothing and office supplies, which will be distributed to need-based organizations supporting children and adults. This donation represents the eighth round of donations organized over the past five years.



9k+

Total number of
volunteer hours

Europe Disaster struck in June and July of 2017, when wild fires ripped through central Portugal. Factory team members stepped in to help people in Oliveira de Hospital, Arganil, Torrejola, Benavogue and Oeiras who had lost homes, belongings and employment as a result of the fires. The team collected food, building materials, furniture, kitchenware, clothing and personal hygiene products. They provided these items in person to families in need so they could begin rebuilding their lives.



Forward

WHAT'S COMING IN OUR 2019 REPORT

- Serving our Communities will be included in the People and Purpose pillar.
- Metrics will include greater information on company contributions and team member activation within our signature partnerships.

Report Content Index*

DISCLOSURE NUMBER	GRI STANDARD TITLE	DISCLOSURE TITLE	PAGE NUMBER OR DATA POINT
General Disclosures			
102-1	General Disclosures	Name of the organization	W.W. Granger Inc.
102-2	General Disclosures	Activities, brands, products, and services	Granger At A Glance, Pages 6-11 Fact Book, Pages 1-9 Annual Report
102-3	General Disclosures	Location of headquarters	Lake Forest, Illinois
102-4	General Disclosures	Location of operations	Granger At A Glance, Pages 6-7 Fact Book, Page 1 Annual Report, Pages 4-7
102-5	General Disclosures	Company or legal form	Annual Report, Pages 4-7
102-6	General Disclosures	Markets served	Granger At A Glance, Pages 6-11 Fact Book, Pages 1-9 Annual Report
102-7	General Disclosures	Size of the organization	Granger At A Glance, Pages 6-11 Valuing Our People, Page 22 Fact Book, Pages 9-12 Annual Report, Pages 4-7
102-8	General Disclosures	Supply chain	Granger At A Glance, Pages 6-11 Sustaining Our Environment, Page 21, 24-28 Fact Book, Page 6 Annual Report, Page 6
102-10	General Disclosures	Significant changes to the organization and its supply chain	Annual Report, Pages 1-9 Fact Book, Pages 1-12
102-11	General Disclosures	Precautionary Principle or approach	Granger does not have a position on the precautionary approach
102-12	General Disclosures	External influences	While Granger has not endorsed any external initiatives, this report makes reference to several of the Global Reporting Initiative's (GRI) Standards for reporting purposes, and our CSR Working Group is working toward a report prepared in accordance with the GRI Standards
102-13	General Disclosures	Membership of associations	United States Member of Committee National Association of Wholesalers
102-14	General Disclosures	Statement from senior decision-maker	Letter from the CEO, Page 4
102-15	General Disclosures	Key impacts, risks, and opportunities	Letter from the CEO, Page 4 Letter from the Executive Sponsor, Page 5 Granger At A Glance, Page 7 Fact Book, Pages 1-12 Annual Report, Item 1A, Pages 7-10
102-16	General Disclosures	Values, principles, standards, and norms of behavior	Operating Responsibility, Page 13 2016 Proxy Statement, Pages 23-26, 78
102-17	General Disclosures	Mechanism for advice and concerns about ethics	Operating Responsibility, Page 13
102-18	General Disclosures	Governance structure	Operating Responsibility, Pages 17-19 Annual Report, Page 33 2016 Proxy Statement, Pages 1-36
102-19	General Disclosures	Delegating authority	Operating Responsibility, Pages 17-19 Annual Report, Page 33 2016 Proxy Statement, Pages 1-36
102-20	General Disclosures	Executive-level responsibility for economic, environmental, and social topics	Operating Responsibility, Pages 17-19 Letter from Executive Sponsor, Page 6 Board Affairs & Nominations Committee Charter
102-21	General Disclosures	Consulting stakeholders on economic, environmental, and social topics	Letter from the Executive Sponsor, Page 5 Granger At A Glance, Pages 7-10
102-22	General Disclosures	Composition of the highest governance body and its committees	Operating Responsibility, Pages 17-19 Annual Report, Page 33 2016 Proxy Statement, Pages 1-36
102-23	General Disclosures	Chair of the highest governance body	Operating Responsibility, Pages 17-19 Annual Report, Page 33 2016 Proxy Statement, Pages 1-36
102-24	General Disclosures	Nominating and selecting the highest governance body	Operating Responsibility, Pages 17-19 Annual Report, Page 33 2016 Proxy Statement, Pages 1-36
102-25	General Disclosures	Conflicts of interest	Operating Responsibility, Pages 17-19 Annual Report, Page 33 2016 Proxy Statement, Pages 1-36
102-26	General Disclosures	Role of highest governance body in setting purpose, values, and strategy	Operating Responsibility, Pages 17-19 Annual Report, Page 33 2016 Proxy Statement, Pages 1-36
102-27	General Disclosures	Collective knowledge of highest governance body	Operating Responsibility, Pages 17-19 2016 Proxy Statement, Pages 1-36
102-28	General Disclosures	Evaluating the highest governance body's performance	Operating Responsibility, Pages 17-19 2016 Proxy Statement, Pages 1-36

DISCLOSURE NUMBER	GRI STANDARD TITLE	DISCLOSURE TITLE	PAGE NUMBER OR DATA POINT
General (continued)			
102-29	General Disclosures	Identifying and managing economic, environmental, and social impacts	Letter from the CEO, Page 4 Letter from the Executive Sponsor, Page 5 Granger At A Glance, Pages 6-11 Operating Responsibly, Pages 16-17 2016 Proxy Statement, Pages 23-24, 78 Annual Report, Item 16, Pages 7-10
102-30	General Disclosures	Clarity of risk management processes	Letter from the CEO, Page 4 Letter from the Executive Sponsor, Page 5 Granger At A Glance, Pages 6-11 Operating Responsibly, Pages 16-17 2016 Proxy Statement, Pages 23-24, 78
102-31	General Disclosures	Review of economic, environmental, and social topics	2016 Proxy Statement, Page 17, 24
102-32	General Disclosures	Highest governance body's role in sustainability reporting	Letter from the CEO, Page 4 Letter from the Executive Sponsor, Page 5 Operating Responsibly, Page 16-17 2016 Proxy Statement, Pages 17, 24
102-33	General Disclosures	Communicating critical concerns	Granger Investor Relations Website
102-34	General Disclosures	Nature and total number of critical concerns	Annual Report, Page 31
102-40	General Disclosures	List of stakeholder groups	Granger At A Glance, Pages 6-11
102-42	General Disclosures	Identifying and selecting stakeholders	Granger At A Glance, Pages 6-11
102-43	General Disclosures	Approach to stakeholder engagement	Granger At A Glance, Pages 6-11
102-44	General Disclosures	Key points and concerns raised	Granger At A Glance, Pages 6-11
102-45	General Disclosures	Critique included in the consolidated financial statements	Fact Book, Page 1 Annual Report, Pages 6-7
102-46	General Disclosures	Defining report content and topic boundaries	Granger At A Glance, Page 4
102-47	General Disclosures	List of material topics	Granger At A Glance, Pages 6-11
102-48	General Disclosures	Restatements of information	Sustaining Our Environment, Page 31
102-49	General Disclosures	Changes in reporting	None
102-50	General Disclosures	Reporting period	January 1, 2017 - December 31, 2017
102-51	General Disclosures	Date of most recent report	May 2017
102-52	General Disclosures	Reporting cycle	Annual
102-53	General Disclosures	Contact point for questions regarding the report	Sarah Power
102-54	General Disclosures	Outline of reporting in accordance with the GRI Standards	While Granger does not make any claim as to the use of external "independents" in preparation of this report, this report makes reference to several of the Global Reporting Initiative's (GRI) Standards for reporting purposes, and our CSR Working Group is working toward a report prepared in accordance with the GRI Standards
102-55	General Disclosures	GRI content index	GRI Content Index
102-28	General Disclosures	External assurance	Granger At A Glance, Page 7
Management Approach			
103-1	Management Approach	Explanation of the material topic and its boundary	Granger At A Glance, Pages 6-11 Operating Responsibly, Page 12 Valuing Our People, Page 19 Sustaining Our Environment, Page 31 Serving Our Communities, Page 40
103-3	Management Approach	Evaluation of the management approach	Granger At A Glance, Pages 6-11 Corporate Governance, Pages 17-18
Economic			
201-1	Economic Performance	Direct economic value generated and distributed	Fact Book, Pages 8-12
201-2	Economic Performance	Financial implications and other risks and opportunities due to climate change	Annual Report, Item 1A, Pages 7-10
201-3	Economic Performance	Defined benefit plan obligations and other retirement plans	Annual Report, Pages 56-60
204-2	Indirect Economic Impacts	Significant indirect economic impacts	2016 Proxy Statement, Section, Page X
205-1	Anti-corruption	Corruption assessment for risks related to corruption	Operating Responsibly, Page 18
205-2	Anti-corruption	Commercial and training about anti-corruption policies and procedures	Operating Responsibly, Page 19
205-3	Anti-corruption	Confirmed incidents of corruption and actions taken	None. Material items would be disclosed in our Annual Report on Form 10-K for the fiscal year ended December 31, 2017
208-1	Anti-competitive Behavior	Legal actions for anti-competitive behavior, anti-trust, and monopoly practices	None. Material items would be disclosed in our Annual Report on Form 10-K for the fiscal year ended December 31, 2017
Environmental			
301-1	Materials	Materials used by weight or volume	Sustaining Our Environment, Page 38
301-2	Materials	Recycled input materials used	Sustaining Our Environment, Page 35
301-3	Materials	Reclaimed products and their packaging materials	Sustaining Our Environment, Page 35
302-1	Energy	Energy consumption within the organization	Sustaining Our Environment, Pages 32-34
302-2	Energy	Energy consumption outside of the organization	Sustaining Our Environment, Page 38
302-3	Energy	Energy intensity	Sustaining Our Environment, Pages 32-34
302-4	Energy	Reduction of energy consumption	Sustaining Our Environment, Pages 32-34
302-5	Energy	Reductions in energy requirements of products and services	Sustaining Our Environment, Pages 37-38

DISCLOSURE NUMBER	GRI STANDARD TITLE	DISCLOSURE TITLE	PAGE NUMBER OR DATA POINT
Environmental (continued)			
305-1	Water	Water withdrawal by source	Sustaining Our Environment, Page 35
305-2	Water	Water sources significantly affected by withdrawal of water	Sustaining Our Environment, Page 35
305-3	Water	Water recycled and reused	Sustaining Our Environment, Page 36
305-1	Emissions	Direct (Scope 1) GHG emissions	Sustaining Our Environment, Page 32
305-2	Emissions	Energy Indirect (Scope 2) GHG emissions	Sustaining Our Environment, Page 32
305-3	Emissions	Other Indirect (Scope 3) GHG emissions	Sustaining Our Environment, Page 39
305-4	Emissions	GHG emissions intensity	Sustaining Our Environment, Page 32
305-4	Emissions	Reduction of GHG emissions	Sustaining Our Environment, Page 32
306-1	Effluents and Waste	Water discharge by quality and destination	Sustaining Our Environment, Page 36
306-2	Effluents and Waste	Waste by type and disposal method	Sustaining Our Environment, Page 36
306-3	Effluents and Waste	Significant spills	None. Material items would be disclosed in our Annual Report on Form 10-K for the fiscal year ended December 31, 2017.
306-5	Effluents and Waste	Water bodies affected by water discharge and/or runoff	None. Material items would be disclosed in our Annual Report on Form 10-K for the fiscal year ended December 31, 2017.
307-1	Environmental Compliance	Non-compliance with environmental laws and regulations	None. Material items would be disclosed in our Annual Report on Form 10-K for the fiscal year ended December 31, 2017.
308-1	Supplier Environmental Assessment	New suppliers that were screened using environmental criteria	Sustaining Our Environment, Page 39 2017 CSR Report, Operating Responsibly, Page 14
308-2	Supplier Environmental Assessment	Negative environmental impacts in the supply chain and actions taken	Material items would be disclosed in our Annual Report on Form 10-K for the fiscal year ended December 31, 2017.
Social			
403-1	Occupational Health and Safety	Workers' non-accident lost time (all management-worker health and safety) per 100,000	Valuing Our People, Page 21-22
403-2	Occupational Health and Safety	Types of injury and rates of injury, occupational diseases, lost days, and absenteeism, and number of work-related fatalities	Valuing Our People, Page 20 No fatalities in 2017.
403-3	Occupational Health and Safety	Workers with high incidence or high risk of diseases related to their occupation	Granger has not identified any operations with high incidence or risk of diseases related to occupation.
404-1	Training and Education	Average hours of training per year per employee	Valuing Our People, Pages 21-24
404-2	Training and Education	Programs for upgrading employee skills and transition assistance programs	Valuing Our People, Pages 23-28
404-3	Training and Education	Percentage of employees receiving regular performance and career development reviews	Valuing Our People, Page 26
409-1	Freedom of Association and Collective Bargaining	Operations and suppliers in which the right to freedom of association and collective bargaining may be at risk	Granger has not identified any operations where the right to freedom of association is at risk.
409-1	Child Labor	Operations and suppliers at significant risk for incidents of child labor	Granger has not identified any operations where there are significant risks of child labor.
409-1	Forced or Compulsory Labor	Operations and suppliers at significant risk for incidents of forced or compulsory labor	Granger has not identified any operations where there are incidents of forced or compulsory labor.
410-1	Security Practices	Security personnel trained in human rights policies or procedures	Granger has not identified any operations where there are significant risks of human rights violations.
411-1	Rights of Indigenous Peoples	Incidents of violations involving rights of indigenous peoples	Material items would be disclosed in our Annual Report on Form 10-K for the fiscal year ended December 31, 2017.
412-1	Human Rights Assessment	Operations that have been subject to human rights reviews or impact assessments	2017 CSR Report, Operating Responsibly, Page 16
412-2	Human Rights Assessment	Employee training on human rights policies or procedures	Operating Responsibly, Pages 12-14
412-3	Human Rights Assessment	Significant investment agreements and contracts that include human rights clauses or that underwent human rights screening	Operating Responsibly, 2017 CSR Report, Page 9
413-1	Local Communities	Operations with local community engagement, impact assessments, and development programs	Serving Our Communities, Pages 40-50
413-2	Local Communities	Operations with significant actual and potential negative impacts on local communities	Granger has not identified any operations where there are significant actual or potential negative impacts on local communities.
414-1	Supplier Social Assessment	New suppliers that were screened using social criteria	Operating Responsibly, 2017 CSR Report, Page 8
414-2	Supplier Social Assessment	Negative social impacts in the supply chain and actions taken	Granger has not identified any negative social impacts in the supply chain.
418-1	Customer Privacy	Substantiated complaints concerning practices of customer privacy and use of customer data	Material items would be disclosed in our Annual Report on Form 10-K for the fiscal year ended December 31, 2017.
419-1	Socioeconomic Compliance	Non-compliance with laws and regulations in the social and economic area	Material items would be disclosed in our Annual Report on Form 10-K for the fiscal year ended December 31, 2017.

* This table makes reference to the Global Reporting Initiative's GRI standards. Although we reference the GRI standards to provide context to our report, our report has not been prepared in accordance with the GRI standards.

GRAINGER.

WORLDWIDE TOOL & SUPPLY

2018 Corporate Social Responsibility Report

www.graingercsr.com



Visit www.graingercsr.com for our most up-to-date news.
We welcome your feedback at csr@grainger.com

©W.W. Grainger Inc., 2018. All rights reserved.

Grainger, Grainger and Design, Grainger Tools for Tomorrow®, Grainger.com® and Supplier Diversity Logo are the trademarks or service marks of W.W. Grainger, Inc., which may be registered in the U.S. and/or other countries. All other trademarks and service marks are the property of their respective owners.

End-to-End Solutions

Upgrade your interior and exterior lighting for maximum energy efficiency without disrupting your business.

Energy-Efficient Lighting Solutions

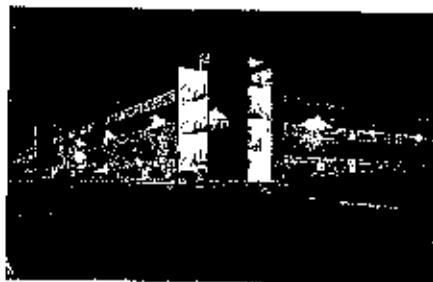
The Grainger Lighting Solutions team serves as your resource to help implement a comprehensive lighting retrofit of your facility through its network of qualified, insured and licensed service partners. Working closely with you, our service partners will help identify and facilitate the installation of energy-saving lighting measures that will help benefit your bottom line with minimal disruption to your business. Our service partners will also help you secure applicable incentives and rebates for your energy-saving project.

Benefits to Your Business

- Reduced operating costs
- Upgraded infrastructure
- Warranties on new equipment
- Lowered operational risk
- Avoided maintenance expenses
- Reduced facility carbon footprint
- Improved quality of light
- Improved payback and ROI targets

Comprehensive Services

- Interior and exterior applications
- Audit and financial analysis
- Material, contractor and project management
- Installation by qualified, insured and licensed service partners
- Administration of utility rebates
- Disposal and recycling



Lighting retrofits simply make dollars and sense!

Let us help facilitate a proposal for your consideration.

We're confident you'll see value in retrofitting your facility with help from the Grainger Lighting Solutions team.



Save Money. Live Green.

graingerlightingsolutions.com

866-597-1330

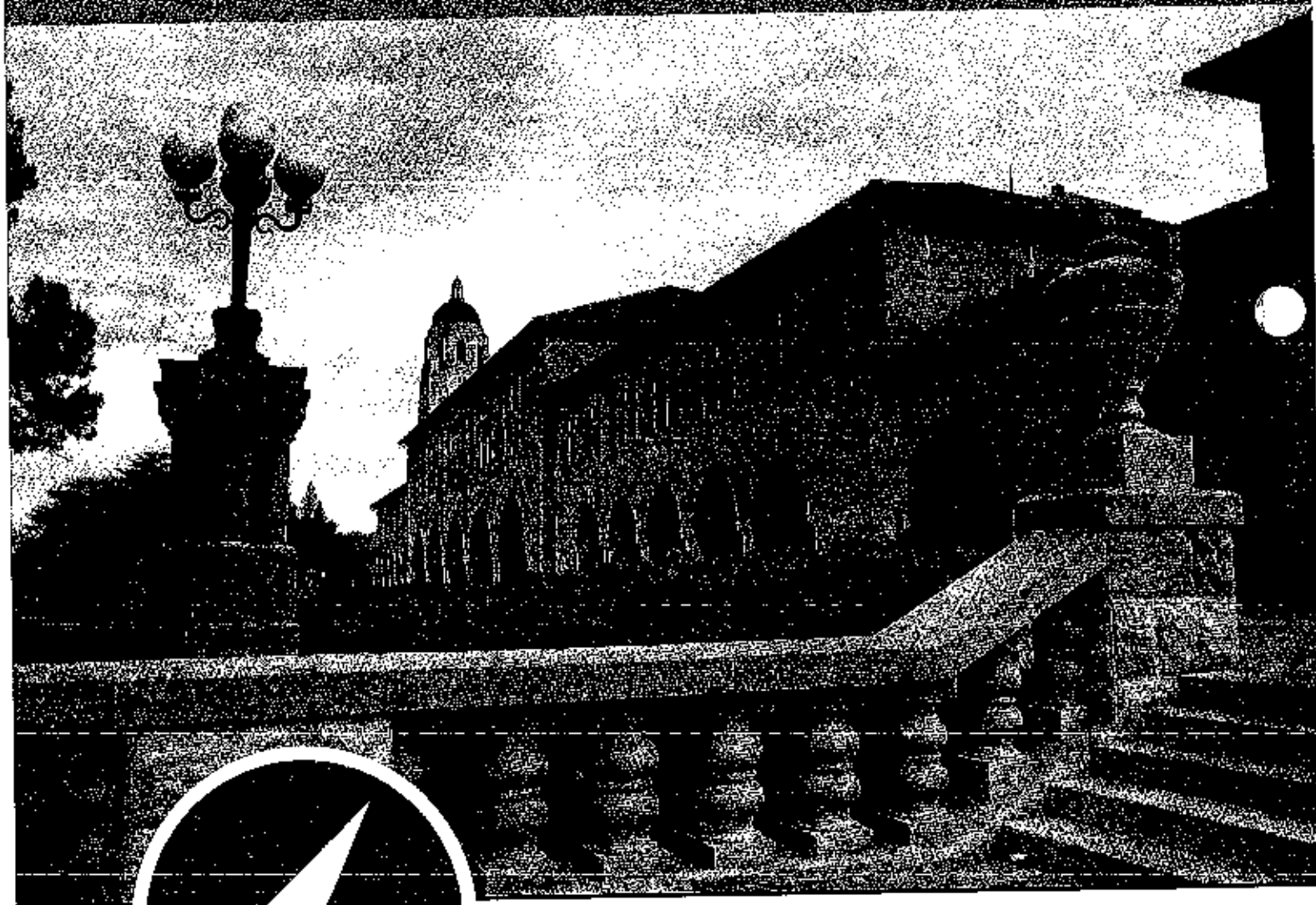
GRAINGER
LIGHTING SOLUTIONS

Lighting Solutions

HVAC

Energy Savings Guide

Your tool to saving energy and costs
in your HVAC system



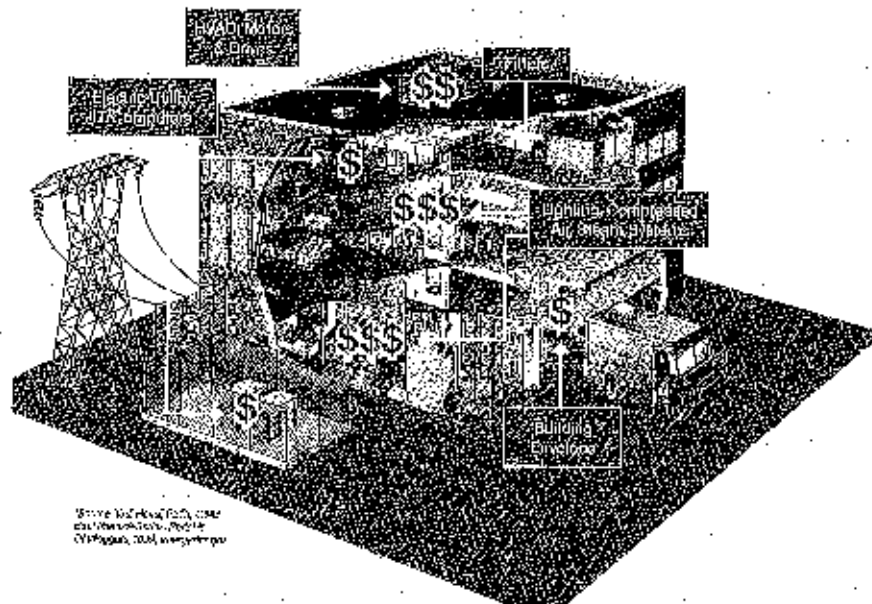
GRAINGER
11111

**SUSTAINABILITY
SOLUTIONS** 

Addressing the Energy Dilemma

Energy demand and cost is on the rise. As federal and international regulations continue to develop to help reduce our global carbon footprint, a viable solution is critical for businesses and facilities to remain productive.

For a typical commercial facility, after Lighting/Compressed Air/Steam Systems, HVAC Systems/ Filters and Motors and Drives represent the largest opportunity for energy savings. By addressing these elements, you can help address the energy dilemma and increase your productivity.

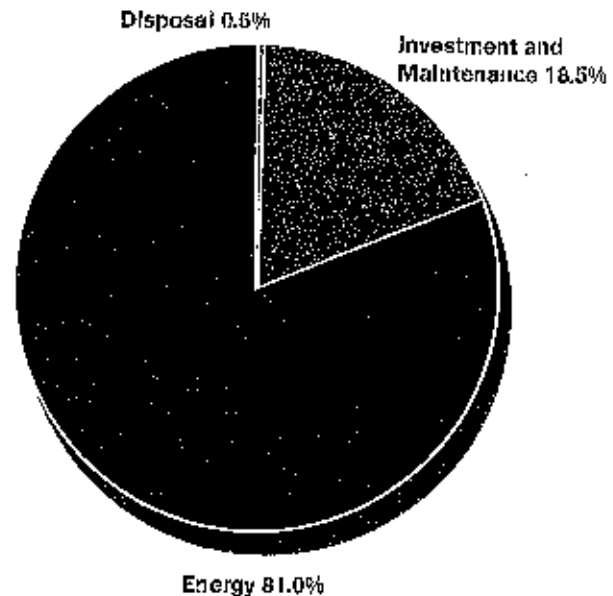


Source: Tudi Haasl, PE/CI, O&M Best Practice Series, Portable DataLoggers, 1999, energystar.gov
Air Filtration—A Case in Point

Life Cycle Cost Components of Filters

Air filtration is a significant opportunity for cost savings as energy accounts for over 80% of the life cycle cost. While the original investment in purchase and ongoing maintenance are important factors, energy is by far the most important component.

Source: Carlsson, Thomas; "Indoor Air Filtration: Why Use Polymer Based Filter Media", Filtration and Separation, Volume 38 #2, March 2001, pp 30-32



Cost of Air Filtration

Don't wait. Start saving energy now with a high efficiency air filtration system. Replacement of cartridge filters with high efficiency filters could result in significant energy savings, and it's also easy to implement. In the example below, replacement with high efficiency filters delivered **annual energy savings of \$125.78 per filter**. Multiply that saving by the number of filters in your facility—and realize significant energy savings.

Assumptions	High Efficiency V-Bank Minipleat	Cartridge
CFM: Volume of Air (ft.3/min)	2,000	2,000
Ce: Cost of Power (\$/kWh)	0.128	0.128
T: Time Period (hrs.)	8,760	8,760
KI: Motor and Blower Efficiency	65.0%	65.0%
ISP: Initial Filter Resistance (w.g.)	.34	.85
Cp: Annual Energy Cost of Operation (\$/yr.)*	\$137.94	\$263.72
Annual Energy Cost Savings	\$125.78/filter	

$$*Cp = \frac{CFM \times (.52 \times ISP) \times .746 \times Ce \times T}{33,000 \times KI}$$

Source: www.grainger.com/air/handler

Reduce Load, Reduce Energy Use in Your HVAC System

Reducing your HVAC's system's load is key to energy savings. Reducing HVAC load can help existing systems operate less frequently and allow newer systems to be more efficient. Here are some common strategies to help save energy:

Tighten up your building envelope

- Perform regularly scheduled maintenance
 - Replace air filters
 - Inspect ductwork and piping for leakage or damaged insulation
- Evaluate motor and drive performance to help optimize productivity
 - Consider variable frequency drives on air handling units, cooling tower fans and chilled water pumps
 - Inspect and replace belts
- Inspect and repair leaking or sticking steam traps
- Check door openings and window seals, and plug leaks with weather stripping and caulking

Meter and control

- Choose simple, integrated meters to track energy use
- Upgrade to "smart" thermostats

Simple Energy Savings Solution: High Performing Air Filters

Heating and cooling buildings typically accounts for 40% of the total energy bill. *Source: www.sba.gov*
The less resistance a filter causes, the less work a motor needs to exert in order to maintain the required airflow. This results in a reduction in the motor's energy consumption. Managing filter resistance while maintaining your required efficiency for air quality can save both time and money.

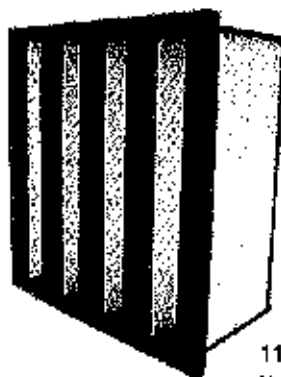
A simple and effective way to ensure your HVAC system is energy efficient is with high performing air filters. Significant energy savings are possible due to low pressure drop. Low pressure drop is achieved through highly refined electrostatically charged media, open filtration media structure, and high surface area design.

Pleated filters are a good choice for applications that require high efficiency with low initial pressure drop. High efficiency pleated filters contain media that is folded like an accordion, which allow for greater surface area and lower resistance to air flow. They are available in standard size pleats or mini-pleats.

In the example below, use of MERV 7 pleated filters generated an annual energy cost savings of \$52.74/filter vs an HC Pleat. The potential energy savings per filter (Cp) used the calculation created by ASHRAE. Variables in the calculation include the volume of air to be filtered (CFM), the initial filter resistance (ISP), the cost of power (Ce), the time period for analysis (T) and the motor and blower efficiency (Kl).

Assumptions	MERV 7 Pleat	HC Pleat
CFM: Volume of Air (ft ³ /min)	2,000	2,000
Ce: Cost of Power (¢/kWh)	.128	.128
T: Time Period (hrs)	8,760	8,760
Kl: Motor and Blower Efficiency	65.0%	65.0%
ISP: Initial Filter Resistance (e.g.)	.17	.30
Cp: Annual Energy Cost of Operation	\$68.97	\$121.72
Annual Energy Cost Savings	\$52.74	

Source: www.grainger.com/airhandler



112806
V-Bank Air Filter

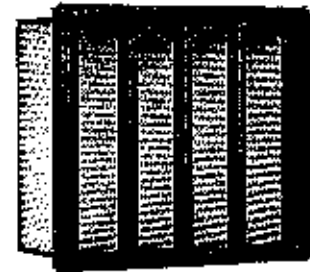


2GFG5
Mini-Pleat Air Filter



Case Study: New HVAC Filtration System Yields \$1.8MM in Annual Energy Savings for Leading University

In an effort to save energy costs, the HVAC team of a leading university conducted a pilot study at a 245K square foot campus facility. The new filtration system eliminated a pre-filter and incorporated 3M™ V-Bank with Gasket (MERV A15) as the exclusive filter. The new system delivered an estimated energy savings of \$29,532, as well as reduced labor and disposal costs with annual filter replacement vs quarterly replacement. Based on the success of this pilot, the HVAC team expanded the filtration system campus-wide (15 MM square feet), generating an annual energy savings of \$1.8MM for the university.



19F681
3M™ V-Bank Air Filter MERV A15/16
 Initial dP of .26

Measure	Existing System	New System	Annual Savings
Square Footage	245,000	245,000	
Number of Filters	125	125	
Annual Filter Cost	\$10,625	\$22,000	-\$11,375
Annual Energy Cost	\$48,113	\$18,581	\$29,532
Annual Labor Cost	\$2,241	\$448	\$1,792
Annual Disposal Cost	\$313	\$188	\$125
Estimated Annual Total Cost of Ownership	\$61,291	\$41,217	\$20,074

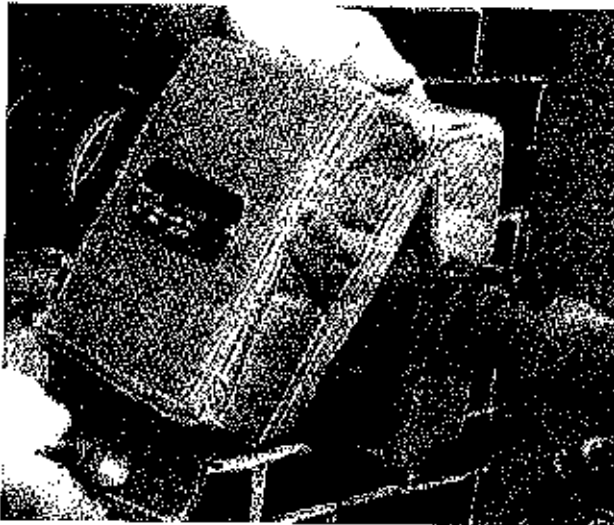
Source: 3M Filtration

Auditing Steam Traps—Key to Energy Savings

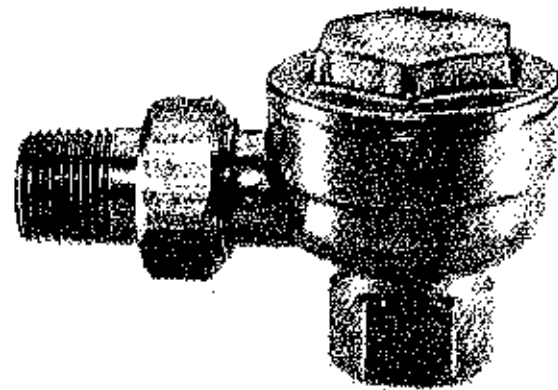
Facilities depend on steam systems to deliver thermal energy that is clean, dry, and in some instances, even sterile. Sterilizers, coils and water heaters are critical components in health care, industrial, and food processing facilities. But since steam traps are open-ended valves, leaks and losses can pass unnoticed, representing significant energy losses. Replacing failed steam traps provides a quick and easy return on investment in energy savings alone. The following example demonstrates a \$16,500 payback on an energy audit and trap replacement for a facility with 100 steam traps; these savings are multiplied over the course of subsequent years.

Input	Value
# of Total Steam Traps	100
Steam Trap Failure Rate	10%
Failed Steam Traps	10
Average Trap Failure Energy Cost/Trap	\$2,500
Total Estimated Lost Energy Cost	\$25,000
Inspection Program	(\$3,500)
Replacement/Installation of New Steam Traps	(\$5,000)
Energy Savings	\$16,500

Source: Thermo-Diagnostics



35PD79
Heat Shield for Steam Trap



4NU72
Steam Trap

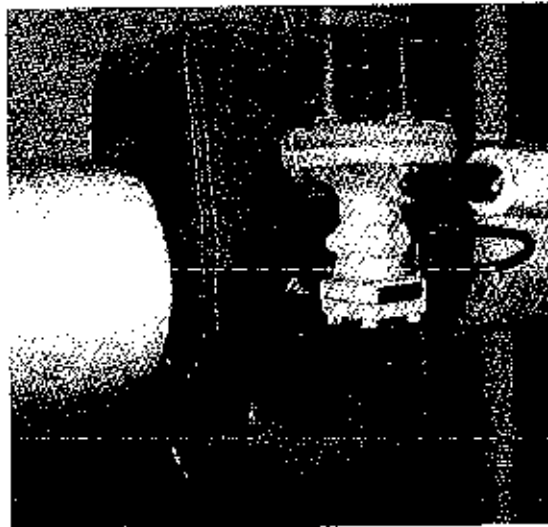
Thermal Blanket-Quick Return on Investment

For existing steam systems, installation of thermal blankets where insulation has been removed or never existed generates immediate energy savings. With quick installation or quick removal/re-installation, the highly functional thermal blanket systems from Grainger can address problem insulation areas.

In the example below with installation of 53 thermal blankets, energy savings were over \$36K, with a payback less than a year. Over the course of a 15-year life, estimated energy savings are over \$500K.

Assumptions	\$'s
Energy Savings	
Total Operating Energy Cost - No Thermal Blanket	\$40,483.38
Total Operating Energy Cost - With Thermal Blanket	\$4,284.00
Total Operating Energy Savings with Thermal Blanket	\$36,199.86
Thermal Blanket System Installation	
Thermal Blanket Installations	53
Thermal Blank System Cost	\$21,363.25
Labor for Installation	\$2,160.00
Total Project Cost	\$23,523.25
Payback (Months)	8.24
Lifetime Energy Savings (15 year life)	\$519,474.65

Source: Shannon Enterprises of W.N.Y. Inc.



**35PF31
Acoustic Blanket**

Fans and Ventilators-- Moving Air, Generating Savings

Keeping the air in your facilities moving can save energy. Upblast, downblast and inline fans can be used to achieve this goal and when paired with a direct-drive electronically commutated (EC) motor, you can decrease ventilation energy costs by up to 40-60%. These units are also fully speed controllable, helping to increase savings even more. Energy-efficient powerpacks are available to easily convert upblast belt drive or direct-ventilators to direct-drive EC.

Side by Side Comparisons EC Motor vs Belt Drive

At 1500 RPM, the EC Motor has a 25% energy savings over the traditional belt drive. If the speed is adjusted to 1000 RPM, there is an impressive 45% energy savings.

Measure	EC Motor	Belt Drive	EC Motor	Belt Drive
RPM	1,500	1,500	1,000	1,000
Watts	480	640	180	330
Energy Savings	25%		45%	

EC Motor vs Direct Drive PSC

At full speed, the EC Motor fan has about 20% energy savings over the Direct Drive PSC Motor. When the speed is turned down 30%, the EC Motor's efficiency remains constant, where the efficiency of the Direct Drive PSC Motor drops significantly. This represents about 70% in energy savings.

Measure	EC Motor	Direct Drive PSC	EC Motor	Direct Drive PSC
RPM	1,720	1,720	1,200	1,200
Watts	220	270	75	260
Energy Savings	20%		70%	

Source: Dayton/Solutions for Air



5DVT4
Downblast Vent, Direct Drive

Meter, Control and Save

Automatic metering systems provide a snapshot of energy use and demand with dynamic dashboards to display building operation and energy consumption information. For example, an energy dashboard may show that a building's ventilation system is over consuming. An easy solution is to reduce motor speed by only a few Hz to curb consumption with no impact on performance. Automatic metering combined with automation and control systems, variable speed motors, smart thermostats and time-programmable HVAC systems help ensure a building only uses the energy it needs.

Metering, when acted on, helps:

- Reduce energy use by up to 5% to 15%
- Meet sustainability initiatives
- Eliminate or shift energy spikes to off peak hours

Source: 2003 interview by William Feldman with Jean Lupinacci, director of the Commercial and Industrial Branch of Energy Star® at the EPA



12V820
Energy Meter



19C696
Three-Phase Meter



23AU10
Motor



6PYH5
Power Meter

Thermostat upgrades

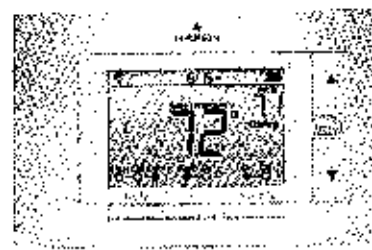
Grainger offers a new generation of "smart" thermostat control equipment, systems and service solutions that make use of the latest technological advances.

Wi-Fi connected thermostats are making their way into buildings of all types and sizes due to their convenience and cost-savings benefits. A Wi-Fi connected thermostat makes it easy to reduce energy costs; just by turning the temperature back a few degrees when a building is empty can result in up to 30% energy savings. With "smart" thermostat control equipment, you have the convenience of controlling the environment in your building from anywhere to reduce wasteful heating and cooling and realize energy savings.

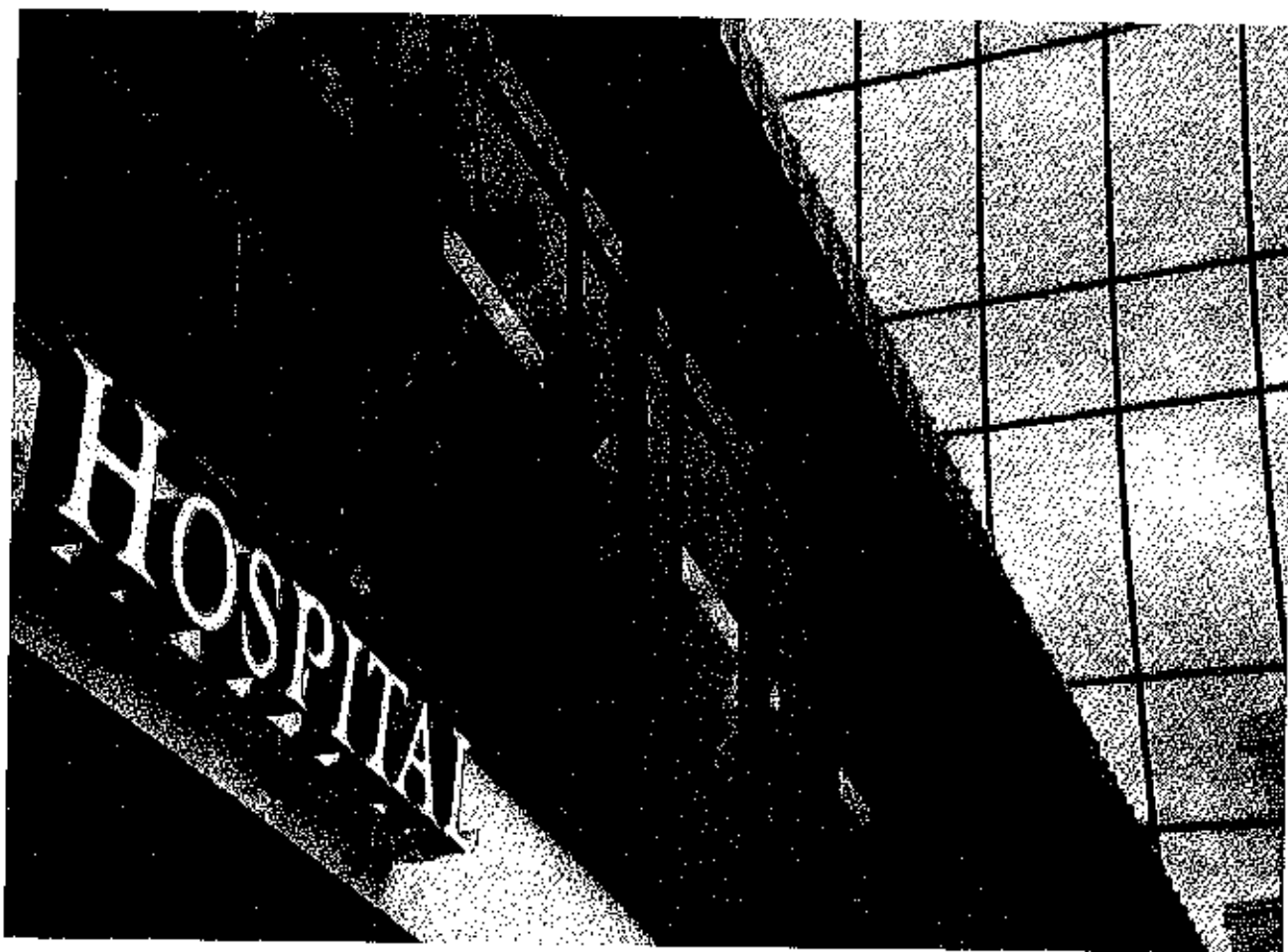
Source: Emerson



30ZZ03
Wi-Fi Connected
Thermostat



30PL32
Wi-Fi Connected
Thermostat



Case Study: Pioneering Energy Efficiency Project Projected to Deliver over \$27MM in Energy Savings

A 700+ bed hospital sought innovative ways to provide facility improvements while realizing energy savings. Following an exhaustive on-site audit, over 180 individual solutions were implemented to reduce energy consumption, including:

- Full overhaul of the HVAC system including installation of variable speed drive and automated monitoring and control of air handling units and pumps
- Improved metering and monitoring of electricity, gas, and steam
- Building management systems upgrade

This project is projected to deliver over \$27MM in energy savings over the next 20 years by reducing energy consumption by more than 40%.

Source: Schneider Electric

Motor Productivity and Energy Savings

Motors are essential for controlling an HVAC system; 85% of motors help control pumps, fans and compressors. They are also significant consumers of energy, consuming approximately 30% of energy of a building.

Source: Zachary Shahan, Electric Motors Use 45% of Global Electricity, 2011, cleantechnica.com

Variable Frequency Drives for Improved Motor Productivity

A VFD adjusts a motor output for peak demand and low demand so you can get the most out of your motor while saving energy. A VFD can improve energy savings up to 70%; these saving are achieved by operating in conjunction with a Building Automation System (BAS) or independently through its internal Proportional+Integral+Derivative (PID) capabilities. A VFD is ideal for applications where speed control is critical, such as when operating compressors, pumps and fans.

Source: Mark Gmitro, Pump Energy Savings with VFDs, 2009, sustainableplanet.com



**14L808
Variable
Frequency
Drive**

V-Belts for Motors' Energy Efficiency and Life

Adoption of these three steps will help improve your motor's energy efficiency and life:

- Use Raw Edge Cogged V-Belts. Raw edge cogged v-belts grip the sheave sidewalls better than wrapped v-belts, helping to minimize slip and improve efficiency
- Replace Worn Sheaves. Sheaves with as little as 1/32" of wear may cause your v-belts to slip excessively
- Tension V-Belts Properly. The proper tension is the lowest tension at which the v-belts won't slip or squeal under peak load



**6A118
AX35 Cogged
V-Belt**



**10Y311
V-Belt/Sheave
Groove Gauge**



**8AGK7
V-Belt Tension
Checker**

RESOURCES

Department of Energy
energy.gov

Energy Star
energystar.gov

United States Environmental Protection Agency
epa.gov

HVAC Energy Management Products
grainger.com/hvac

PRODUCTS

Call 1-800-GRAINGER

Visit Grainger.com

Contact your Grainger Representative



FOR MORE INFORMATION VISIT GRAINGER.COM/HVAC

Any other trademarks, brand or images appearing herein are property of their respective owners.

©2015 W.W. Grainger, Inc. 85P7003 JVA-XOCT-05

GRAINGER
|||||

**SUSTAINABILITY
SOLUTIONS** 



Lower Energy Costs

Help reduce monthly costs with efficiency solutions.

Update your business operations for maximum efficiency without disrupting your business with Grainger's network of qualified, insured and licensed service providers.*

Facility Upgrade Solutions

The Grainger Energy Services team serves as your resource to help identify and implement a wide range of energy- and water-efficient solutions for your business through its network of qualified, insured and licensed service providers. Working closely with you, our service providers can help identify and facilitate the installation of energy- and water-saving measures to help benefit your bottom line with minimal disruption to your business. Our service providers can also help you secure applicable incentives and rebates for your energy- and water-saving projects.

Potential Benefits to Your Business

- Improved use of energy and water
- Improved payback and ROI targets
- Reduced operating costs
- Upgraded infrastructure
- Warranties on new equipment
- Lowered operational risk
- Avoided maintenance expenses
- Reduced facility carbon footprint

Comprehensive Services*

- Multiple energy- and water-saving solutions
- Audit and financial analysis
- Material, contractor and project management
- Installation by qualified, insured and licensed service partners
- Administration of utility rebates
- Disposal and recycling

**Provided by third party service providers.
Subject to customer eligibility and agreements.*



graingerenergyservices.com
866-597-1330

GRAINGER

Energy Services

5 Questions to Ask Yourself

- 1 Does your facility have older, less energy- and water-efficient products?
- 2 Does your facility have longer operating hours or heavy water usage?
- 3 Would you like to reduce your energy and water bills while improving the performance of your operation?
- 4 Are you interested in learning about incentives available to your facility for energy-saving projects?
- 5 Are you interested in enhancing your property's value?

If you would like more information, or to see if your facility qualifies for an on-site evaluation, call us at 866-597-1330 or contact your Grainger Rep to learn how you can benefit from these energy- and water-saving services.

Energy Services Multi-Measure Solutions

Through our network of third party service providers, you can find a wide array of services which include auditing, specifying, supplying, installing, commissioning and utility rebate processing for your energy- and water-saving projects.



Lighting Projects



Compressed Air System Studies and Upgrade Projects



Steam Trap System Studies and Upgrade Projects



HVAC Projects



Dust Collection System Studies and Upgrade Projects



Water Conservation Upgrade Projects



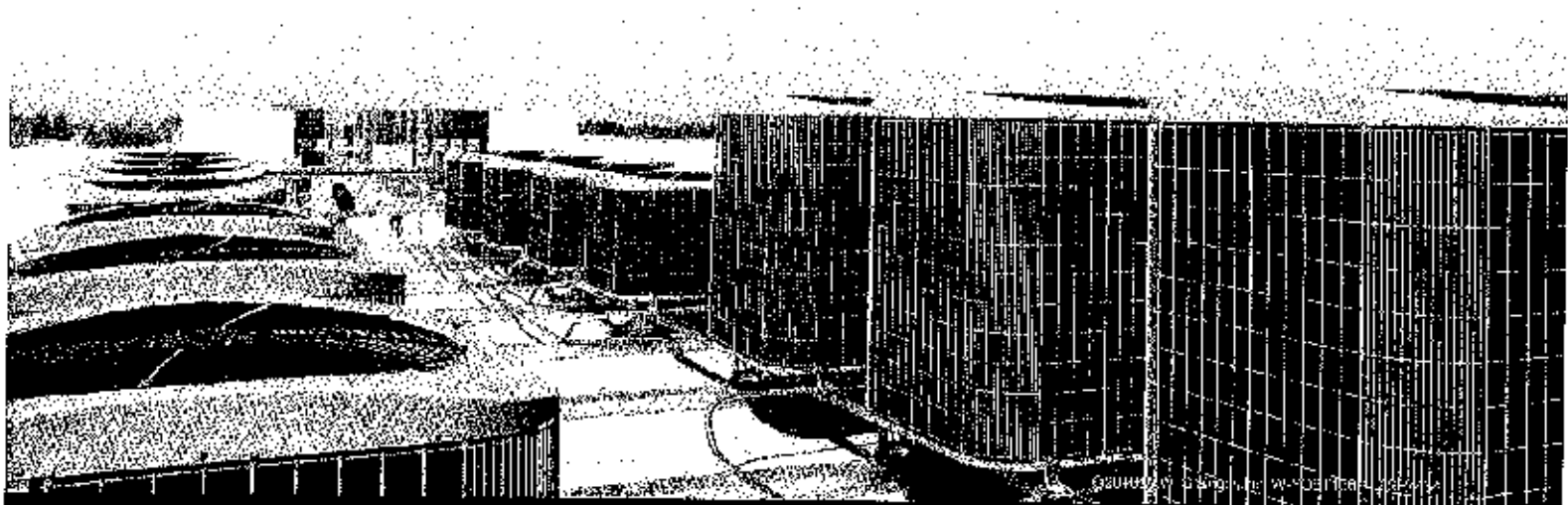
Motor and Pump Projects



Electric Vehicle Charging Station Projects

Let us help facilitate a proposal for your consideration.

We're confident you'll see value in upgrading your facility with help from the Grainger Energy Services team.



graingerenergyservices.com
866-597-1330

GRAINGER

Energy Services

GRAINGER SERVICES NETWORK

TECHNICIAN SKILL & SAFETY TRAINING

Take advantage of quality training seminars led by an industry-experienced, certified team of third-party instructors. Participants receive hands-on safety and industrial skills development that can be applied on the job immediately. Training can be scheduled on-site at customer locations or off-site at scheduled locations across the U.S.

COMPLIANCE - ELECTRICAL

1910.289 Electrical Safety for Power Generation, Transmission & Distribution
2015 NFPA 70E/Arc Flash Electrical Safety
2016 NFPA 70E/Arc Flash Electrical Safety
2017 National Electrical Code
2017 NEC Practical Applications for Building & Facilities
Electrical Safety: Hands-On Practical Skills Application
Electrical Systems in Hazardous Locations
Grounding & Bonding of Electrical Systems
Life Safety Code* (NFPA 101)
National Electric Safety Code
NFPA 110: Standby Power Generation
NFPA 70B: Electrical Equipment Maintenance
NFPA 72: National Fire Alarm & Signaling Code
NFPA 79: Electrical Standard for Industrial Machinery
NICET Levels I & II

COMPLIANCE - MECHANICAL

Confined Space Entry
DOT Hazardous Materials
Fall Arrest/Fall Protection Training
Hazardous Waste Operations (HAZWOPER)
Hoisting & Rigging
Natural Gas Maintenance & Safety
Plumbing Standards

HVAC

Advanced Air Conditioning & Refrigeration
Air & Water Balancing
Air Conditioning & Refrigeration
Balancing of Water & Air Systems
Boilers: A Technical & Operational Workshop
Braking for HVAC
Chillers: Operation & Maintenance of Chilled Water Systems
Heating & Ventilation

ELECTRICAL

Advanced Transformers Maintenance & Testing
Battery Maintenance & Testing
Cable Fault Location & Tracing
Cable Splicing & Termination Medium Voltage
Cable Testing & Diagnostics
Circuit Breaker Maintenance Low & Medium Voltage
Electric Motors: Understanding & Troubleshooting
Electrical Maintenance & Testing Training
Electrical Print Reading
Fiber Optic Training
Industrial Electricity Basics
Industrial Electronics & Circuits
Infrared Thermography
Instrumentation & Process Control
PLC: Siemens Step 7
PLC: Allen-Bradley ControlLogix*
PLC: Automation Systems
PLC: Programmable Logic Controllers
Protective Relay Maintenance Basic & Advanced (Mechanical)
Protective Relay Maintenance Generator
Protective Relay Maintenance Solid State
Substation Maintenance 1 & 2
Transformer Maintenance & Testing
Troubleshooting Electrical Control Circuits
Tuning DDC/Process Control Loops
Variable Frequency Drives



MECHANICAL

Dock/Pier Prevention & Cross-Connection Control
Ball Screw Applications & Techniques
Bearings & Lubrication Principles
Centrifugal Pumps
CNC: Computer Numeric Controls - Troubleshooting
Conveyor Systems
Hydraulics Training & System Troubleshooting
IFPS Connector & Conductor Certification Review Training
IFPS Industrial Hydraulic Mechanic Certification Review Training
IFPS Industrial Hydraulic Specialist Certification Review Training
IFPS Industrial Hydraulic Technician Certification Review Training
IFPS Mobile Hydraulic Mechanic Certification Review Training
IFPS Mobile Hydraulic Technician Certification Review Training
IFPS Pneumatic Specialist Certification Review Training
Infrared Thermography
Machine Tool Alignment: 3-Axis Alignment
Machine Tool Alignment: 5-Axis Alignment
Machine Tool Alignment: Concepts
Machine Tool Alignment: Positioning & Accuracy
Mechanical Drives/Power Transmission
Pneumatic: Electro-Pneumatics Training
Pneumatic: Industrial Mechanical Systems
Predictive Maintenance
Shaft Alignment with Laser Alignment
Ultrasonic Testing
Vibration Analysis
Welding Certification, Principles & Procedures

NOTE: These services are not available to government customers.

FOR MORE INFORMATION, CONTACT YOUR GRAINGER REP OR CALL 1-800-GRAINGER

©2017 W.W. Grainger, Inc. W-71119223

GRAINGER.

GRAINGER SAFETY SERVICES NETWORK

Grainger's network of health and safety service providers is committed to providing you with quality, cost-effective on-site and online services. Consisting of a highly trained network of Certified Industrial Hygienists (CIH) and Certified Safety Professionals (CSP), as well as other safety and health professionals, Grainger possesses the expertise and resources to provide training, on-site testing and auditing, and web-based tools designed to aid in your occupational safety and health programs on a national scale.

AIRBORNE CONTAMINANTS & NOISE

Audits & Assessments

- Air Pollution Testing/Auditing
- Employee Exposure Monitoring
- Environmental Compliance Audits
- Heating, Egr. Air Test
- Hearing Loss Determinations (Work Related)
- Asbestos Review
- Indoor Air Quality Assessments
- Industrial Hygiene Assessments

Noise Surveys (Mining Railway)

- Online Respirator Medical Clearance Testing
- Respirator Fit/Leak Testing
- Respirator Fit Testing (Medical Health Documentation) (Pre-shift Review)
- Silica Dust Exposure Compliance
- Vibration System Testing

Program Development

- Equipment Specific Procedure Development (Occupational Health Hazards)

Training

- Asbestos Awareness Training
- Jobbing Protection Training
- Respirator Training

ARC FLASH/ELECTRICAL SAFETY

Audits & Assessments

- Arc Flash Analysis
- Electrical Safety Assessments

Program Development

- Equipment Specific Procedure Development (Electrical Safety)

Training

- 2015 NFPA 70C/Arc Flash Electrical Safety Training
- 2017 National Electrical Code Training
- 2018 NFPA 70E/Arc Flash Electrical Safety Training
- Arc Flash (NFPA 70E) Training

ARC FLASH/ELECTRICAL SAFETY (Continued)

Training

- 1910.269 Electrical Safety for Power Generation, Transmission & Distribution Training
- Electrical Safety Training
- Electrical Safety, Hands-on Practical Skills Application Training
- Electrical Systems in the Product Lifecycle Training
- Electrical NICET Levels I & II Training
- Installation & Bonding of Electrical Systems on Tractors/Trucks Training
- National Electric Safety Code Training
- NFPA 70E Safety Code 2012 Edition Training
- NFPA 710: Emergency & Standby Power Systems Training
- NFPA 70E: Electrical Equipment Maintenance Training
- NFPA 72: National Fire Alarm & Signaling Code 2010 Edition Training
- NFPA 79: Electrical Standard for Industrial Machinery 2010 Edition Training
- NFPA 99: Standard for Health Care Facilities 2012 Edition Training

CONFINED SPACE

Audits & Assessments

- Confined Space Identification/Audits

Program Development

- Equipment Specific Procedure Development (Confined Space)

Training

- Confined Space Entry & Rescue Training

DIGITAL SAFETY TOOLKIT

Digital EHS Tools

- Incident & Investigation Management

Learning Management

- Occupational Health

SOS Management

- Safety Assessments

Socialized Learning

EMERGENCY PLANNING & RESPONSE

Audits & Assessments

- Backflow System Inspection & Service
- Emergency Light & Exit Light Inspection & Service
- Fire Alarm System Design & Installation*
- Fire Alarm System Inspection & Service
- Fire Barrier Inspection & Repairs
- Fire Damper Inspection & Repairs
- Fire Door Inspection & Repairs
- Fire Extinguisher Inspection & Service
- Fire Protection Assessment & Testing (Sprinkler Systems)
- Fire Protection Design & Installation (Sprinkler Systems)
- Fire Protection Inspection, Testing & Maintenance (Sprinkler Systems)
- Fire-Sprinkler Fire Suppression System Design & Installation*
- Fire-Sprinkler Line Compliance Management & Repairs
- Kitchen Hood Suppression System Inspection & Service
- Photo Luminescent Markings Inspection & Installation
- Special Hazard Fire Suppression System Design & Installation

Exercises & Workshops

- Active Shooter Practical Exercises
- Business Continuity Planning Workshop
- Homeland Security Exercise Evaluation Program (HSSEP) Exercises

Program Development

- Emergency Evacuation Plans
- Emergency Operations Plan

Training

- Active Shooter Training
- Fire Barrier Management Training
- Fire Extinguisher Training
- Incident Command System (ICS) Training
- Pandemic Response/Personal Protective Equipment Training

* Services are only available through Grainger third-party providers.

Contact Your Grainger Rep for Details, Availability and Eligibility

GRAINGER

FOR THE ONE WHO GETS IT DONE

GRAINGER SAFETY SERVICES NETWORK

EMERGENCY PREPAREDNESS SERVICE Healthcare Industry Specific Acquisition Management Training Behavioral Health Profiling Installation Emergency Management Program Assessments (Accreditation/Planning) Hazardous Materials Awareness Level Training Healthcare AC Hazards Evaluation Plan Healthcare Air Hazards Equipment Training Healthcare Barriers Community Planning (Continuity of Operations Plan) Healthcare Disruption Exercises Healthcare Security Assessment (Postcard-Full) Hospital Security (Quality/IPC) Workshop Hospital Decontamination Practical Exercises Hospital Risk Manager Hospital Incident Command System (HICS) Exercises (Part 4) Hospital Incident Command System (HICS) Workshop Loss of Community Support (ERC) Training Plan	MANAGED BENEFIT PROGRAMS Managed Follower (Vigilant) Safety Prescription/Eyewear PERSONAL PROTECTIVE Audits & Assessments Crane & Tidal Inspections Lifting & Rigging Site Assessments Rigging & Sling Inspectors Training CFR 40 Lateral Transportation Training Cranes, Hoist, Sling & Hoisting Training Crane Operator Safety Training OSHA Hazardous Materials Training Driver/Bus Safety Training Forklift (Lift) Training Primal Medical Humane (MWH) Training MEDICAL FIRST AID Audits & Assessments AED Inspection Services Emergency Eye Wash, Shower Assessments & Inspection Program Development Equipment Specific Procedure Development (Medical & Heat A/C) Training Occupational Safety Training First Aid/CPR/AED Training PPE Audits & Assessments PPE Assessments Worker Sampling SAFETY COMMUNICATIONS Training HOIST/PER 40/248 Training WORKING AT ELEVATED HEIGHTS Audits & Assessments Fall Protection Assessments/Inch/Inspections Ladder Inspection Services Program Development Equipment Specific Procedure Development (Fall Protection) Training Aerial Lift Training Fall Protection Training Scaffolding Training	FOOD SAFETY Audits & Assessments Food Safety Compliance Certification (FDA/FSMA, HACCP, GFSI) Program Development Food Safety Program Development & Qualification Temperature Monitoring & Compliance Event/Task Vegetables Training Food Program Issuing (FDA/FSMA, FSQ-22000, GFSI, BRC, SQF) HACCP/Hazardous Control Training GENERAL SAFETY Audits & Assessments Behavioral Health Safety Risk Assessment B6 Safety Signage Flood Safety Assessments J001164-01 Analysis Management System Assessments Installation & Demarcation Procedures (S0800174000/200145011, USFAS (8007) Work Order/CAPI Mock Audits: MHA Mock Audits: MHA Mock Audits: MHA Mock Audit: L2 (Title Just Completion) OSHA Record Review Assessments OSHA Violation Consulting Slurry & Analysis of Building Water Systems Sustainability Assessments System Development Business Continuation Plan PPE Management System Program Development (S0900174001/2201146004, (HSMS (4007) Event Witness Process Safety Management Speaking Engagements Technology Safety (Professional) (Professional Safety Signage) PPE Management Solutions Assistance Worker Safety Program Development Training Glass Job and Check & Laser Safety Training Compressed Gas Cylinders Safety Training Excavation/Trenching Training Medical Gas Pipelines Personnel Certification (High Pressure, etc.) Natural Gas Maintenance & Safety Training OSHA 10/30 Training OSHA Hazard Communication (HAZCOMM) Training Pipelines Safety Inspection PPE Training Card & Materials Waste Exposure Population Safety (Public) Training Safety Culture Training Toolbox Talks
EQUIPMENTAL SAFETY HAZARDS Audits & Assessments Counterfeit Dust Surveys Heat Stress Assessment, Temperature Stress Program Development Equipment Specific Procedure Development Environmental Safety Hazard Training (Lift/Lock Training, Welding, Oil & Gas) ERGONOMICS Audits & Assessments Ergonomics Assessment Training Ergonomics Awareness Training LOCKOUT/TAGS Audits & Assessments Lockout/Tagout Assessments Program Development Equipment Specific Procedure Development Lockout/Tagout Lockout/Tagout LINC300 Safety Compliance Software (Orca) Lockout/Tagout Software Training Lockout/Tagout Training ROCKING GUARDING Audits & Assessments Machine Guarding Audits Full Turnkey Solution Assessment, Engineering & Design, Installation & Training Training Machine Guarding Training		

Contact Your Grainger Rep for Details, Availability and Eligibility



SAFETY SERVICES

Grainger works with well-recognized safety suppliers for facility and product surveys, along with fee-based OSHA certification and training programs to help you stay compliant. Our strong relationships within the safety industry enable us to offer hassle-free services, including turn-key product and program solutions from our safety suppliers as well as third-party service providers.

PEOPLE SAFETY	
GRAINGER ONLINE SERVICES	FEE-BASED
<ul style="list-style-type: none"> • Grainger On/line SafetyManager® System • Online Safety Training Library with Tracking • Authorized Online OSHA 10- & 30-Hour Outreach Training • Online NFPA 70E Electrical Safety Training • SDS Management 	✓
GRAINGER SAFETY CONSULTANT SERVICES <i>Solutions to assist your company's safety and compliance efforts.</i>	
Grainger Safety Consultants Network A national network of third-party service providers with a comprehensive offering of on-site assessments, studies, auditing and testing, program development and support, and training to enhance your safety program.	✓
PERSONAL PROTECTIVE EQUIPMENT <i>Solutions to help protect individuals from workplace hazards.</i>	
PPE Assessments Job hazard analysis and PPE assessment at the facility and corporate level.	✓
BODY PROTECTION	
Tyvek® Recycling Program DuPont specialists will provide storage containers and pick-up of used garments.	
Fire-Resistant Workwear Assessments & Training Evaluation of hazards to help determine proper product selection and use, and identify potential cost savings. Training on proper use may be included.	
Embroidery & Heat Press Services Add high-quality, personalized messages to clothing orders. Customize shirts, jackets, safety vests, rainwear, caps and other apparel with your company's name or logo. Personalize employees' or personnel workwear by adding their names to uniform, coveralls, lab coats, etc.	✓
Job Hazard Assessment Program Designed to assist with workplace hazard assessments, qualifying the specific product solution. Samples may be provided to check proper fabric, fit and application.	
DuPont™ SafeSPEC™ and SafeSPEC™ Mobile Online product selection tools and database designed to assist with the selection of chemical protective apparel. Also available as a mobile app.	

Contact your Grainger Rep for details, availability and eligibility.

**Services provided by third-party safety network may be subject to a fee.*

EYE & FACE PROTECTION	
Safety Eyewear Assessment Designed to assist your business or institution with workplace eye protection assessments, qualifying the specific product solution.	
Safety Prescription Eyewear Services Multiple solutions for safety prescription eyewear needs. Ordering options include on-site kiosk or local eyecare providers.	✓
FALL PROTECTION – FROM HEIGHTS	
Fall Protection Assessment* A plant/site survey is conducted to identify potential fall protection hazards as well as suggest products or programs to minimize risk.	
Fall Protection Training (Basic) Specific courses designed to train for safety at heights, equipment inspection, rescue planning and tower climbing. Customized training courses are also available. Training can also be done using a mobile demonstration vehicle which demonstrates arresting forces workers would experience during a fall.	
Fall Protection Training (Competent Person) Covers the OSHA Fall Protection standards 29 CFR 1910 Subpart D and 29 CFR 1926 Subpart M for both General Industry and Construction. Special attention will be given to personal fall arrest systems. Participants evaluate hazards and develop practical resolutions within the general industry and construction environments. This training will give participants the skills necessary to fulfill the role of "competent person" as defined by OSHA for their company.	✓
Custom Logo Fall Protection Customize fall protection equipment with your business or institution's logo or safety emblem.	✓
Flexiguard™ Engineered Service Custom engineered Flexiguard™ systems create unique fall protection and access solutions that meet the requirements of your specific application. Also includes on-site assembly and user training services.	✓
HAND PROTECTION	
Hand Protection & Glove Program Assessment Evaluates your glove program to determine proper selection and use, and identify cost savings. Samples are provided, allowing users to ensure proper fit and application.	
FOOT PROTECTION	
Grainger Safety Footwear Services Grainger-managed safety footwear programs track employee purchases, administer payroll deduction and apply company contribution subsidies. Multiple delivery options including shoamobile, online and branch.	
HEAD PROTECTION	
Head Protection Assessment Designed to assist your business or institution with workplace head protection assessments, qualifying the specific product solution.	
Custom Logo Hard Hats Customize hard hats with your company's logo or safety emblem.	✓

Contact your Grainger Rep for details, availability and eligibility.

**Services provided by third-party safety network may be subject to a fee.*

HEARING PROTECTION	
Hearing Protection & Conservation Training Designed to assist your business or institution in becoming compliant with OSHA standard 29 CFR 1910.95. Includes instruction on the importance of proper use of hearing protection devices.	
Audiometric Testing On-site audiometric testing employs state-of-the-art technology in a clean, comfortable setting. Designed to help you comply with OSHA's Hearing Conservation standard 29 CFR 1910.95.	✓
RESPIRATORY PROTECTION	
Respiratory Protection Fit Testing & Training* Designed to assist your business or institution in conducting training, fit testing and program development to help meet OSHA standards.	
Online Respirator Medical Clearance RespiratorAssessor® software provides a quick and easy way to complete medical clearance. The online questionnaire helps provide employee clearance for using virtually any respirator in work conditions specified. Generates unique authorization codes for each of your employees to complete the questionnaire at any computer with internet access.	✓
Pulmonary Function Testing On-site testing and online data management to measure and track pulmonary function for your workforce.	✓
ERGONOMICS <i>Solutions to help protect individuals from workplace hazards.</i>	
Ergonomic Assessment* A comprehensive on-site ergonomic job assessment which reviews potential hazardous areas. Assessment includes a review of any job hazard analysis (JHAs) for the jobs, a review of employees performing jobs at workstations, measurements of workstations and tasks, and an outline of all findings and recommendations with an action list for each job reviewed.	
EXTENDED STANDING/SITTING	
Ergonomic Matting Assessment Evaluates your facility to recommend anti-fatigue matting to help reduce back and lower leg fatigue for employees who stand while working. Identifies the proper mat for use in areas with oils or chemicals and provides 12" samples to stand on or test against chemicals.	
MEDICAL & FIRST AID <i>Solutions to help treat employees and guests should they get injured.</i>	
FIRST AID	
First Aid Assessment Designed to assist your business or institution with establishing a first aid program, understanding regulations and meeting ANSI fit requirements.	
SUDDEN CARDIAC ARREST	
First Aid/CPR/AED Training The CPR/AED portion of this course prepares the layperson to respond to choking, breathing and cardiac emergencies, and show them how to use an automated external defibrillation unit in conjunction with CPR. The first aid portion of this course is designed for emergency response teams, safety personnel, supervisors and the general public. This course teaches you how to respond to breathing emergencies, sudden illness and injury, and demonstrates techniques to help prevent disease transmission.	✓

Contact your Grainger Rep for details, availability and eligibility.

**Services provided by third-party safety network may be subject to a fee.*

BLOODBORNE PATHOGENS	
Bloodborne Pathogen Awareness Training This course satisfies OSHA's Bloodborne Pathogens standard 29 CFR 1920.1030 which prescribes safeguards to help protect workers against the health hazards from exposure to blood and other potentially infectious materials, and to reduce their risk from this exposure.	✓
OCCUPATIONAL HEALTH HAZARDS <i>Solutions to help identify safety hazards that could harm employees.</i>	
ENVIRONMENT CONTROLS	
Noise Monitoring A wide range of sound level measurement services and noise control program development.	✓
ENVIRONMENT MONITORING	
INet™ Gas Detections Services Allows you to manage your gas detection program at a fixed monthly cost while having access to tools and reports that show you how your equipment is being used and what it's detecting.	✓
Gas Detection Equipment Training Instruction on how to use gas detection products, including calibrating the equipment.	
Indoor Air Quality Assessment Comprehensive indoor air quality services, from initial building screening and air testing to problem resolution and litigation support.	✓
Employee Exposure Monitoring Certified Industrial Hygienists (CIH) and Certified Safety Professionals (CSP) use NIOSH/OSHA approved sampling methodologies to help you identify toxic chemicals and harmful emissions from manufacturing processes and develop appropriate engineering controls and personal protection plans.	✓
Test Instruments Calibration Services Calibration helps keep your sensitive test instruments in tip-top shape for accurate, reliable results. Available for thousands of instruments and tools, calibration can be done on any brand of instrument, including brands Grainger does not carry. Instruments do not need to be purchased from Grainger to use the calibration service. Calibration can be performed on new items at time of purchase or on items already owned. Three levels of calibration are available to meet different industry standards.	✓
TEMPERATURE STRESS HAZARDS <i>Solutions that help employees work in extreme temperature conditions.</i>	
HEAT STRESS	
Heat Stress Assessment* On-site evaluation to determine heat stress risks, allowing for product evaluation and testing.	

Contact your Grainger Rep for details, availability and eligibility.

**Services provided by third-party safety network may be subject to a fee.*

FACILITY SAFETY

GRAINGER ONLINE SERVICES

- Grainger Online SafetyManager® System†
- Online Safety Training Library with Tracking
- Authorized Online OSHA 10- & 30-Hour Outreach Training
- Online NFPA 70E Electrical Safety Training
- SDS Management



GRAINGER SAFETY CONSULTANT SERVICES

Solutions to assist your company's safety and compliance efforts.

Grainger Safety Consultants Network A national network of third-party service providers with a comprehensive offering of on-site assessments, studies, auditing and testing, program development and support, and training to enhance your safety program.



CONFINED SPACE

Solutions to help your employees work safely in permit-required confined spaces.

Confined Space Analysis Conducted plant tour to determine potential confined space hazards.

Confined Space Entry Training This course covers the CFR 1910.146 OSHA requirements, including hands-on training in entry procedures, hazard recognition, PPE, monitoring gear, and permit and non-permit work practices. Along with classroom training, it provides extensive hands-on practice in the use of personal protective, gas detection and entry equipment.



Confined Space Rescue Training This course is geared toward the specific needs of the client ranging from one to five days of training. It offers a comprehensive coverage of OSHA 28 CFR 1910.146 and meets all applicable training (including ANSI and NFPA) standards. Classroom sessions introduce the student or students to the regulatory requirements. Field exercises teach the techniques necessary to efficiently and proficiently perform the duties of a Confined Space Rescue Team.



Confined Space Identification/Audit An on-site confined space audit for the purpose of updating the current confined space inventory as well as identifying any labels that need replacement. Following the audit, a report will be generated which will provide the following information: identity and location of each space; whether each space is permit or non-permit required; hazards and potential hazards; whether each space may be entered by using alternate entry procedures, is in need of reclassification or if full entry procedures are required.



Gas Detection Equipment Training Instruction on how to use gas detection products, including calibrating the equipment.

ELECTRICAL SAFETY

Solutions to help provide protection from electrical hazards such as arc flash.

ARC FLASH

Arc Flash Hazard Assessment Designed to assist your facility in complying with the NFPA 70E standard. Includes identification, data collection, analysis and labeling of all electrical arc flash hazards in your facilities. Includes regulatory compliance training of qualified persons in safe workplace practices.



Contact your Grainger Rep for details, availability and eligibility.

**Services provided by third-party safety network may be subject to a fee.*

ARC FLASH cont.	
Arc Flash Awareness Seminar Designed to bring awareness to the NFPA 70E standard. Additional topics reviewed are methods of assessment, PPE equipment, proper electrical tools, test instruments and labeling of hazards.	
Arc Flash Training Safety seminar for anyone working on or near electricity. Topics include flash protection boundaries, PPE, hazard/risk category classifications, shock/electrocution, arc flash calculations, related regulations, and safe work practices and procedures. This training is required for electrical maintenance personnel, operators, troubleshooters, electricians, linemen, engineers, supervisors, site safety personnel or anyone exposed to energized equipment of 50 volts or more.	✓
WORKING ON LIVE ELECTRICITY	
Electrical Safety Facility Assessment* Facility analysis of potential electrical safety issues and recommended electrical product solutions.	
Fuses & Power Distribution Training Seminars tailored to site safety contact's requirements in the proper application of fuses to help protect electrical equipment and power distribution systems.	
ENVIRONMENTAL SAFETY HAZARDS <i>Solutions to help safely control and handle incidents/hazards such as chemical storage and spills.</i>	
CHEMICAL STORAGE	
STUD-E Safety Check Program Site Assessment evaluates concerns associated with storage, transfer, use and disposal of hazardous liquids. Product suggestions promote using the right equipment for the right job. Provides assistance with regulatory code compliance to OSHA and EPA standards.	
Hazardous Liquid Handling & Storage Assessment On-site audit of hazardous/flammable storage, use and handling.	
SPILL CONTAINMENT	
Spill Containment Training & Assessment Employees are trained to use correct products and procedures for their specific spill control and absorbent applications. Assessment involves detailing a business or institution's current spill maintenance procedures, identification of new and enhanced procedures, and new product suggestions.	
EYEWASH & EMERGENCY SHOWER	
Eyewash/Shower Survey & Assessment* Walk-through assessment of facility for emergency eyewash and drench shower safety. Includes ANSI-compliance recommendations on products and strategies.	
EXITS & FIRE PROTECTION <i>Solutions to help with exits and fire protection within a facility or worksite.</i>	
FIRE PROTECTION	
Firestop Training Program* Educates users on general firestop information and provides supplier specific training on UL classified systems.	
Firestop Facility Assessment* Comprehensive facility walk-thru service to identify non-compliant fire hazard installations.	

Contact your Grainger Rep for details, availability and eligibility.

**Services provided by third-party safety partners may be subject to a fee.*

EMERGENCY ACTION PLANS	
Process Safety Management Includes the assembling of required process hazard information, which included field tracing, piping and developing Piping & Instrumentation Diagrams (P&IDs); reviewing and commenting on operating procedures (startup, shutdown and emergency shut down); and health, safety, emergency response procedures and preventive maintenance practices.	✓
LOCKOUT/TAGOUT <i>Solutions to help your employees work safely around equipment during maintenance procedures.</i>	
Lockout Program Needs Survey On-site survey to assess current lockout/tagout practices and provide suggestions to improve current LOTO program.	
Lockout Procedure Service A network of certified service providers able to offer a complete turnkey graphical lockout/tagout service provided on-site. Helps ensure your facility has an effective lockout program and complies with OSHA's Lockout regulations. Engineers will come to your facility and create visually-instructive, machine-specific procedures that can be placed directly onto the equipment.	✓
Lockout/Tagout Training This course is for personnel who are required to service, maintain or work around energized equipment. Topics include an overview of OSHA's Control of Hazardous Energy, 29 CFR 1910.147; information on controls and procedures required to help prevent the unexpected energization, start up or release of stored energy and the dangers involved; methods to recognize different types of energy hazards; definitions of authorized, affected and other employees; energy-isolating device and lock-and-tag definitions; definitions of lock and tag; program categories; energy control and appropriate control procedures.	✓
MACHINE GUARDING <i>Solutions used on and around machines to help keep people safe from injury.</i>	
Machine Guarding Turnkey Solution A network of certified service providers present a complete machine guarding solution consisting of machine audits and assessments, engineering and design of machine protections, a start-to-finish installation service and integrated training on all new equipment and procedures.	✓
SAFETY COMMUNICATION <i>Solutions to help promote the appropriate safety hazard information within a facility or worksite.</i>	
Safety Paint Assessment Conducts an on-site survey to determine the condition and location of safety markings and recommend the proper safety coatings.	
HAZARD COMMUNICATION/GHS	
HazCom/GHS Production Workshop This workshop combines regulatory training and Globally Harmonized System (GHS) label creation to help your business or institution meet OSHA GHS implementation requirements and sustain in-house compliance.	✓
Hazardous Communication Training Focusing on the specific requirements of OSHA 29 CFR 1910.1200 Subpart Z, this course offers an overview of hazard communication standards, requirements and responsibilities; training requirements; how to make a hazard determination; hazard chemical characteristics; container labeling and other hazard warnings; safety data sheets; employee training requirements; hazard prevention; minimization; preparedness; and exposure monitoring plans.	✓

Contact your Grainger Rep for details, availability and eligibility.

**Services provided by third-party safety network may be subject to a fee.*

WORKPLACE SIGNS & TAGS	
Visual Workplace Audit Evaluation of business or Institution's current workplace, visual workplace priorities and areas of risk. Audit provides a detailed report complete with facility photos displaying opportunities for workplace improvement, product suggestions and location install identification.	✓
SECURITY <i>Solutions to help keep the facility or worksite safe and secure during all hours of the day.</i>	
Business Radio FCC Programming Designed to help customers program their business two-way radio products with mandatory Federal Communications Commission (FCC) assigned frequencies.	
SLIPS, TRIPS & FALLS	
FALL PREVENTION — FROM SLIPS & TRIPS	
Slips, Trips & Falls Assessment Provides a pedestrian safety site assessment that takes in customer facility observations and gives back recommended products and solutions to help your facility become safer for employees and guests.	
Floor Coating Installation Service Includes an on-site professional survey, quote and installation of Rust-Oleum® floor coatings.	✓
Floor Coating & Anti-Slip Assessment An evaluation based on application, hazard concerns and safety color-coded paint requirements.	
LADDERS & SCAFFOLDING SAFETY	
Climbing Pro Ladder Safety Kit Includes training literature and video to help provide training on safe and proper ladder use, how to select the correct ladders for the job and ladder inspection. Includes a quiz to reinforce learning.	
FALL PREVENTION — FROM FLOOR AND WALL OPENINGS	
Flexiguard™ Engineered Service Custom engineered Flexiguard™ systems create unique fall protection and access solutions that meet the requirements of your specific application. Also includes on-site assembly and user training services.	✓

Contact your Grainger Rep for details, availability and eligibility.

†Grainger Online SafetyManager is provided by Grainger Safety Services, Inc., an affiliate of W.W. Grainger, Inc.
*Services provided by third-party safety network may be subject to a fee.

Grainger Branch and Distribution Center Locations

Location	Address	ST	City	Zip Code
Grainger Distribution Center	4700 Hamner Ave.	CA	MIRA LOMA	91752
Grainger Distribution Center	8001 Forshoe Dr.	FL	JACKSONVILLE	32219
Grainger Distribution Center	701 Grainger Way	IL	MINNEAPOLIS	60447
Grainger Distribution Center	11200 E. 210 Hwy.	MO	KANSAS CITY	64161
Grainger Distribution Center	4900 Old Airways Rd.	MS	SOUTH HAVEN	38871
Grainger Distribution Center	18 Applegate Dr. North	NY	ROBBINSVILLE	8691
Grainger Distribution Center	8211 Bavaria Dr E	OH	MACEDONIA	44058
Grainger Distribution Center	101 Southcreek Blvd.	SC	FOUNTAIN INN	29644
Grainger Distribution Center	201 Freedom Dr.	TX	ROANOKE	76262
Grainger Distribution Center	09 S. Tejon St	CO	DENVER	80223
Grainger Distribution Center	7450 Annapolis Lane N.	MN	PLYMOUTH	55441
Grainger Distribution Center	6725 S. Todd Blvd.	WA	TUKWILA	98188
Grainger Distribution Center	2710 Keystone Pacific Parkway	CA	PATTERSON	95363
Grainger Distribution Center	Operational in 2020	KY		
Grainger Branch	1241 Montliner Dr.	AL	MOBILE	36608-1712
Grainger Branch	1912 Jordan Lane NW	AL	HUNTSVILLE	35816-1542
Grainger Branch	541 George Todd Dr.	AL	MONTGOMERY	36117-2233
Grainger Branch	3735 First Ave. N.	AL	BIRMINGHAM	35222-1801
Grainger Branch	3807 Planters Rd.	AR	FT. SMITH	72908-8461
Grainger Branch	1205 S. Old Missouri Rd.	AR	SPRINGDALE	72764-1152
Grainger Branch	6100 Murray St.	AR	LITTLE ROCK	72209-8528
Grainger Branch	775 E. Bayview Rd	AZ	GILBERT	85233-1203
Grainger Branch	4465 E. Broadway Rd.	AZ	PHOENIX	85040-8892
Grainger Branch	3415 S. Dodge Blvd.	AZ	TUCSON	85713-5434
Grainger Branch	960 N. 51st Ave	AZ	PHOENIX	85043-2625
Grainger Branch	2002 W. Rose Garden Lane	AZ	PHOENIX	85027-2690
Grainger Branch	7501 Stegemoach Rd.	CA	STOCKTON	95215-7909
Grainger Branch	2261 Ringwood Ave.	CA	SAH ROSE	95131-1717
Grainger Branch	444 Doolittle Dr.	CA	SAN LEANDRO	94577-1016
Grainger Branch	1335 Tuolumne St.	CA	FRESNO	93705-2017
Grainger Branch	10137 S. Norwalk Blvd.	CA	SANTA FE SPRINGS	90670-3125
Grainger Branch	1150 Bay Blvd.	CA	CITRUS VISTA	91917-2801
Grainger Branch	3900 Easton Dr.	CA	BAKERSFIELD	93309-1083
Grainger Branch	5760 Commerce Blvd.	CA	ROHNERT PARK	94928-1680
Grainger Branch	310 E. Ball Rd.	CA	ANAHEIM	92805-6312
Grainger Branch	1321 Linda Vista Dr.	CA	SAN MARCOS	92278-3804
Grainger Branch	101 S. Rice Ave.	CA	OXNARD	93030-7235
Grainger Branch	8930 Whinnetta Ave.	CA	NORTHRIDGE	91324-3250

Location	Address	ST	City	Zip Code
Grainger Branch	1334 Dayton St.	CA	SALINAS	93901-4116
Grainger Branch	8001 Raytheon Rd.	CA	SAN DIEGO	92111-1608
Grainger Branch	1050 W. Walnut St.	CA	COMPTON	90220-5112
Grainger Branch	10804 S. La Cienega Blvd.	CA	INGLEWOOD	90304-1113
Grainger Branch	570 S. Alameda St.	CA	LOS ANGELES	90013-1726
Grainger Branch	9220 Hyslop Dr.	CA	RANCHO CUCUMONGA	91730-6108
Grainger Branch	3631 Industrial Blvd.	CA	WEST SACRAMENTO	95661-3456
Grainger Branch	2288 Pike Ct.	CA	CONCORD	94520-1251
Grainger Branch	1554 BROCKHOLLOW DR. SUITE A	CA	SANTA ANA	92705-5508
Grainger Branch	1151 E. Columbia Ave.	CA	RIVERSIDE	92507-2113
Grainger Branch	4885 Paris St.	CO	DENVER	80239-2811
Grainger Branch	610 Popes Bluff Trail	CO	COLORADO SPRINGS	80907-3512
Grainger Branch	4581 Innovation Dr.	CO	FORT COLLINS	80525-3406
Grainger Branch	124 Universal Dr.	CT	NORTH HAVEN	06473-3630
Grainger Branch	75 Maxim Rd.	CT	HARTFORD	06114-1605
Grainger Branch	117 Quigley Blvd.	DE	NEW CASTLE	19720-4103
Grainger Branch	12431 Metro Pkwy.	FL	FT. MYERS	33966-1325
Grainger Branch	2255 NW 89TH Place	FL	DORAL	33172-2428
Grainger Branch	7200 NW 37TH Ave.	FL	MIAMI	33147-5898
Grainger Branch	101 S. Wickham Rd.	FL	WEST MELBOURNE	32904-1131
Grainger Branch	2620 SW 17th Rd., Ste 300	FL	OCALA	34471-2086
Grainger Branch	4180 L B Mcleod Rd.	FL	ORLANDO	32811-5695
Grainger Branch	1800 N. Florida Mango Rd.	FL	WEST PALM BEACH	33409-5406
Grainger Branch	12579 49TH St. N.	FL	CLEARWATER	33762-4333
Grainger Branch	4505 W. Hillsborough Ave	FL	TAMPA	33614-5441
Grainger Branch	1820 Tampa East Blvd.	FL	TAMPA	33619-3052
Grainger Branch	4485 N. Palafox St.	FL	PENSACOLA	32505-2922
Grainger Branch	3924 W. Pensacola St.	FL	TALLAHASSEE	32304-2838
Grainger Branch	8450 Phillips Hwy.	FL	JACKSONVILLE	32256-6206
Grainger Branch	6685 Whitfield Industrial Ave.	FL	SARASOTA	34243-4017
Grainger Branch	2131 SW 2nd St. Bldg 8	FL	POMPANO BEACH	33068-3100
Grainger Branch	2008 Paul Walker Dr.	GA	MACON	31206-3168

Granger Branch and Distribution Center Locations

Location	Address	ST	City	Zip Code
Granger Branch	708 Hustwood Street	GA	DALTON	30721-3523
Granger Branch	1205 Commerce Rd.	GA	ATHENS	30607-1201
Granger Branch	1516 Gordon Hwy.	GA	AUGUSTA	30906-2000
Granger Branch	1721 Marietta Blvd. NW	GA	ATLANTA	30316-3646
Granger Branch	3300 Frontage Rd.	GA	FOREST PARK	30297-2516
Granger Branch	631 S. Marietta Pkwy SE	GA	MARIETTA	30060-2748
Granger Branch	6655 Crestmont Dr	GA	NORCROSS	30071-2834
Granger Branch	1324 US Highway 80 W	GA	GARDEN CITY	31408-3647
Granger Branch	2633 Paia Street	HI	HONOLULU	96819-4606
Granger Branch	715 33rd Ave. SW	IA	CEDAR RAPIDS	52404-3021
Granger Branch	1811 E. Sheridan Ave.	IA	DES MOINES	50316-1803
Granger Branch	961 E. 53RD St.	IA	DAVENPORT	52007-2633
Granger Branch	5526 Irving St.	ID	BOISE	83706-1216
Granger Branch	1617 SW Jefferson Ave.	IL	PEORIA	61605-3948
Granger Branch	2701 Ogden Ave.	IL	DOWNERS GROVE	60525-1704
Granger Branch	5001 W. 115TH St.	IL	ALSIP	60803-5152
Granger Branch	2356 S Ashland Ave	IL	CHICAGO	60608-5304
Granger Branch	2221 N. Elston Ave.	IL	CHICAGO	60614-2905
Granger Branch	6150 S. Austin Ave.	IL	CHICAGO	60638-5394
Granger Branch	5862 Harrison Ave	IL	ROCKFORD	61108-8127
Granger Branch	3585 Sunset Ave.	IL	WAUKEGAN	60087-3217
Granger Branch	3240 Mannheim Rd.	IL	FRANKLIN PARK	60131-1532
Granger Branch	475 E. Algonquin Rd.	IL	ARLINGTON HEIGHTS	60005-4620
Granger Branch	8045 River Dr.	IL	MORTON GROVE	60053-2651
Granger Branch	1701 Cline Ave.	IN	GARY	46406-2225
Granger Branch	1819 W. 16TH St.	IN	INDIANAPOLIS	46202-2632
Granger Branch	9210 Corporation Dr.	IN	INDIANAPOLIS	46256-1017
Granger Branch	1753 Commerce Dr.	IN	SOUTH BEND	46628-1565
Granger Branch	837 N. Congress Ave.	IN	EVANSVILLE	47715-2452
Granger Branch	1920 S. West St.	KS	WICHITA	67213-1308
Granger Branch	14790 W. 99TH St.	KS	LENEXA	66215-3109
Granger Branch	1901 Plantside Dr.	KY	LOUISVILLE	40298-1919
Granger Branch	1351 Georgetown Rd.	KY	LEXINGTON	40511-2503
Granger Branch	9506 Ashland Rd	LA	GONZALES	70737-8097
Granger Branch	12155 Airline Highway	LA	BATON ROUGE	70817
Granger Branch	500 Thomas Rd.	LA	WEST MONROE	71292-9454
Granger Branch	5126 Hollywood Ave.	LA	SHREVEPORT	71109-7116

Location	Address	ST	City	Zip Code
Granger Branch	1528 Craste Landry Rd.	LA	LAFAYETTE	70506-1989
Granger Branch	2502 S. Chief Service Hwy	LA	SUIPHUR	70663-6405
Granger Branch	825 Distributors Row	LA	NEW ORLEANS	70123-3209
Granger Branch	601 S. Galvez St.	LA	NEW ORLEANS	70119-7517
Granger Branch	790 Cottage St.	MA	SPRINGFIELD	01104-3221
Granger Branch	160 Broadway	MA	EVERETT	02149-2460
Granger Branch	400 Arsenal St.	MA	WATERTOWN	02472-2626
Granger Branch	428 University Ave.	MA	NORWOOD	02062-2638
Granger Branch	31 Cabot Rd.	MA	WOBURN	01801-1003
Granger Branch	4748 Forbes Blvd.	MD	TANHAM	20706-4302
Granger Branch	10981 Guilford Rd.	MD	ANNAPOLIS JUNCTION	20701-1125
Granger Branch	701 Dover Road	MD	ROCKVILLE	20850-1352
Granger Branch	2100 Halnes St.	MD	BALTIMORE	21230-3206
Granger Branch	8920 Citation Road	MD	BALTIMORE	21221-3101
Granger Branch	425 Warren Ave.	ME	PORTLAND	04103-1287
Granger Branch	23800 Ruggerty Rd.	MI	FARMINGTON HILLS	48335-2617
Granger Branch	1587 E. Whitcomb Ave.	MI	MADISON HEIGHTS	48071-1425
Granger Branch	2476 Azo Dr.	MI	KALAMAZOO	49048-9540
Granger Branch	1201 W. Lafayette Blvd.	MI	DETROIT	48226-3006
Granger Branch	5617 Enterprise Dr.	MI	LANSING	48911-4194
Granger Branch	25940 Groesbeck Hwy.	MI	WARREN	48089-4144
Granger Branch	3823 Roger B Chaffee SE	MI	GRAND RAPIDS	49549-3437
Granger Branch	2915 Boardwalk St.	MI	ANN ARBOR	48104-6765
Granger Branch	6871 Middlebell Rd.	MI	ROMULUS	48174-2041
Granger Branch	2711 Lapeer Rd.	MI	FLINT	48503-4354
Granger Branch	228 W. Morley Dr.	MI	SAGINAW	48601-9461
Granger Branch	345 Plato Blvd E Ste 120	MN	ST. PAUL	55107-1228
Granger Branch	201 E. 78TH St.	MH	BLOOMINGTON	55420-1249
Granger Branch	2227 Clark Ave.	MO	ST. LOUIS	63103-2599
Granger Branch	2535 Metro Blvd.	MO	MARYLAND HEIGHTS	63043-2409
Granger Branch	508 N. Cedarbrook Ave.	MO	SPRINGFIELD	65802-2527
Granger Branch	2300 F. 187H St.	MO	KANSAS CITY	64127-2543
Granger Branch	3551 I-55 S.	MS	JACKSON	39212-4963

Grainger Branch and Distribution Center Locations

Location	Address	ST	City	Zip Code
Grainger Branch	221 Moore Lane	MT	BILLINGS	59101-3418
Grainger Branch	2506 Greengate Dr.	NC	GREENSBORO	27406-5241
Grainger Branch	1401 S. MINT ST.	NC	CHARLOTTE	28203-4185
Grainger Branch	834 Riverside Dr.	NC	ASHEVILLE	28804-3222
Grainger Branch	505 Cecil Ave.	NC	WILMINGTON	28403-2652
Grainger Branch	2815 Gillespie St.	NC	FAYETTEVILLE	28306-3523
Grainger Branch	4820 Signett Dr.	NC	RALEIGH	27616-2874
Grainger Branch	3875 12TH AVE. N.	ND	FARGO	58102-2906
Grainger Branch	3221 Hwy 22	ND	DICKINSON	58601
Grainger Branch	15 ENERGY STREET SUITE 500	ND	WILLISTON	58801
Grainger Branch	9345 J St.	NE	OMAHA	68127-1206
Grainger Branch	370 E. Industrial Park Dr.	NH	MANCHESTER	03109-3310
Grainger Branch	212 Industrial Way W.	NJ	EDMONTSON	07724-2206
Grainger Branch	819 F Gate Dr.	NJ	MT. LAUREL SOUTH PLAINFIELD	08054-1208 07080-1102
Grainger Branch	3001 Hadley Rd.	NJ	ELIZABETH	7201
Grainger Branch	560-596 Berck St. Suite 1	NJ	CLIFTON	07012-1701
Grainger Branch	308 Allwood Rd.	NJ	FARMINGTON	87401-2723
Grainger Branch	1201 San Juan Blvd.	NM	FARMINGTON	87109-4231
Grainger Branch	3901 Osuna Rd. NE	NM	ALBUQUERQUE	89102-4815
Grainger Branch	2401 Western Ave.	NV	LAS VEGAS	89102-4815
Grainger Branch	900 Facker Way	NV	SPARKS	89431-6441
Grainger Branch	6785 E. Maffey Rd.	NY	EAST SYRACUSE	13057-1037
Grainger Branch	2040 Jericho Turnpike	NY	NEW HYDE PARK	11040-4741
Grainger Branch	35 Corporate Circle	NY	ALBANY	12208-5154
Grainger Branch	1999 Mt. Road Blvd.	NY	ROCHESTER	14615-3700
Grainger Branch	430 W. Metro Park	NY	ROCHESTER	14623-2619
Grainger Branch	2809 Vestal Rd.	NY	VESTAL	13850-2347
Grainger Branch	1 Park Dr.	NY	MELVILLE	11747-3035
Grainger Branch	199 Orville Dr.	NY	BOFEMIA	11718-2515
Grainger Branch	50 McKesson Pkwy.	NY	BUFFALO	14225-5116
Grainger Branch	58-45 Grand Ave.	NY	MASPETH	11378-3230
Grainger Branch	R15 3rd Ave.	NY	BROOKLYN	11232-1511
Grainger Branch	505 Saw Mill River Rd.	NY	ELMSFORD	10523-1009
Grainger Branch	1721 6TH St. SW	DJ	CANTON	44706-1203
Grainger Branch	420 Kennedy Hd.	OH	AKRON	44305-4474
Grainger Branch	360 Victoria Rd.	OH	YOUNGSTOWN	44515-2025
Grainger Branch	1300 Third St.	OH	FERRYSBURG	43551-4349

Location	Address	ST	City	Zip Code
Grainger Branch	8700 Le Saint Drive	OH	HAMILTON	45014-2200
Grainger Branch	4425 Glenvale Millford Rd.	OH	CINCINNATI	45242-3708
Grainger Branch	938 W. 21st St.	OH	CINCINNATI	45203-1131
Grainger Branch	3630 Interchange Rd.	OH	COLUMBUS	43204-3434
Grainger Branch	6999 Huntley Rd. Suite A	OH	WOHIO	45229-1531
Grainger Branch	1035 Valley Belt Rd.	OH	BROOKLYN HEIGHTS	44131-1432
Grainger Branch	2322 McCordino Road	OH	DAYTON	45424-4147
Grainger Branch	1455 E. 2nd St.	OH	FRANKLIN	45006-1838
Grainger Branch	4314 Will Rogers Pkwy.	OK	OKLAHOMA CITY	73108-1884
Grainger Branch	10707 E. Fink St.	OK	TULSA	74116-1547
Grainger Branch	6335 N. Basin Ave.	OR	PORTLAND	97217-3915
Grainger Branch	401 N. 8TH St.	PA	PHILADELPHIA	19123-3902
Grainger Branch	10401 Drummond Rd.	PA	PHILADELPHIA	35154-3805
Grainger Branch	3150 Uherly Ave.	PA	PITTSBURGH	15201-1416
Grainger Branch	201 RIDC Park West Dr. AIRPORT LOCATION	PA	PITTSBURGH	15275-1028
Grainger Branch	2011 Avchue C	PA	DETIHEHEM	18017-2217
Grainger Branch	1530 Delmar Dr.	PA	FOLCROFT	19032-2102
Grainger Branch	2560 Blvd. Of The General	PA	NORRISTOWN	19403-5228
Grainger Branch	4320 Lewis Rd.	PA	HARRISBURG	17111-2538
Grainger Branch	415 W. 12TH St. #2	PA	ERIC	16501-1505
Grainger Branch	78 Jefferson Blvd.	RI	WARWICK	02888-1064
Grainger Branch	550 Chris Dr.	SC	COLUMBIA	29169-4669
Grainger Branch	7403 Poppleford Ave.	SC	NORTH CHARLESTON	29418-8434
Grainger Branch	730 Congaree Rd.	SC	GREENVILLE	29607-3508
Grainger Branch	500 E. 50TH St. N.	SD	SIOUX FALLS	57101-0531
Grainger Branch	907 Crookside Rd.	TN	CHATTAHOOGA	37406-1053
Grainger Branch	1021 Charlotte Ave.	TN	NASHVILLE	37203-3405
Grainger Branch	1938 Elm Tree Dr.	TN	NASHVILLE	37210-3718
Grainger Branch	6500 Rgum Dr.	TN	KNOXVILLE	37919-7309
Grainger Branch	1901 Nonconah Blvd.	TN	MEMPHIS	38132-2106
Grainger Branch	4924 NW Loop 410	TX	SAN ANTONIO	78229-5312
Grainger Branch	5011 Billman Rd.	TX	SAN ANTONIO	78218-4538
Grainger Branch	3900 Greenbriar Dr.	TX	STAFFORD	77477-3929
Grainger Branch	1251 Holly Court	TX	DEER PARK	77536-6558
Grainger Branch	16741 North Freeway	TX	HOUSTON	77090-5205
Grainger Branch	122 West Main Suites 120 & 140	TX	KENEDY	78119
Grainger Branch	430 Sun Bell Dr.	TX	CORPUS CHRISTI	78408-2411

Grainger Branch and Distribution Center Locations

Location	Address	ST	City	Zip Code
Grainger Branch	125 Sawyer St.	TX	BEAUMONT	77702-2218
Grainger Branch	6006 E. Ben White Blvd., Suite 500	TX	AUSTIN	78741-7504
Grainger Branch	7990 Research Blvd. Ste 101	TX	AUSTIN	78758-8425
Grainger Branch	3232 Harrisburg Blvd.	TX	HOUSTON	77003-7430
Grainger Branch	8200 Pinemont Dr.	TX	HOUSTON	77040-6500
Grainger Branch	4545 Darien St.	TX	HOUSTON	77028-5011
Grainger Branch	1222 S Loop W	TX	HOUSTON	77054-4012
Grainger Branch	6050 Southwest Freeway	TX	HOUSTON	77057-7514
Grainger Branch	iSupply / Houston Area Safety Center 7790 Spencer Hwy, Ste. 170	TX	PASADENA	77508
Grainger Branch	5607 Canyon Dr.	TX	AMARILLO	79110-3026
Grainger Branch	2251 E. Division St. Ste A	TX	ARLINGTON	76011-6619
Grainger Branch	1805 N. Interstate 152	TX	CARROLLTON	75008-8628
Grainger Branch	4242 Matinum Way	TX	DALLAS	75237-1618
Grainger Branch	8321 John W Carpenter Fwy	TX	DALLAS	75247
Grainger Branch	300 W. Vickery Blvd	TX	FT. WORTH	76104-1201
Grainger Branch	5000 Northeast Pkwy.	TX	FT. WORTH	76106-1829
Grainger Branch	2701 W. Kingsley Rd.	TX	GARLAND	75041-2406
Grainger Branch	1507 W. Cotton St.	TX	LONGVIEW	75604-5522
Grainger Branch	507 E. 40TH St.	TX	LUBBOCK	79404-2816
Grainger Branch	4110 S. County Rd. 1276	TX	MIDLAND	79706-3042
Grainger Branch	2601 E. Plano Pkwy.	TX	PLANO	75074-7416
Grainger Branch	6901 Imperial Dr.	TX	WACO	76732-6813
Grainger Branch	17010 Katy Fwy.	TX	HOUSTON	77054-1410
Grainger Branch	1400 Ionian Dr.	TX	EL PASO	79933-5207
Grainger Branch	2823 N. Frazier St	TX	CONROE	77303-2751
Grainger Branch	921 E. Pecan Blvd.	TX	MCALLEN	78501-5710
Grainger Branch	610 Ga's St.	TX	LAREDO	78041-6005
Grainger Branch	1408 W. Villa Maria Rd	TX	BRYAN	77801-4213
Grainger Branch	2958 South 1900 W.	UT	OSDEN	84401-5228
Grainger Branch	2775 S. 900 W.	UT	SALT LAKE CITY	84119-2167
Grainger Branch	101 International Dr.	VA	DULLES	20166-8442
Grainger Branch	2947 Gallows Rd.	VA	FALLS CHURCH	22042-1024
Grainger Branch	1401 Sewalls Point Rd.	VA	NORFOLK	23502-2057
Grainger Branch	2421 Magnolia Court	VA	RICHMOND	23223-2322
Grainger Branch	20 Gregory Dr.	VT	SOUTH BURLINGTON	05403-6046
Grainger Branch	4990 BRD Ave. S.	WA	SEATTLE	98134-2308
Grainger Branch	2802 Pacific Hwy. E.	WA	RIE	98421-1021

Location	Address	ST	City	Zip Code
Grainger Branch	3023 Walnut St.	WA	EVERETT	98201-3846
Grainger Branch	5705 E. Broadway Ave.	WA	SPOKANE VALLEY	99212-0912
Grainger Branch	3306 W. Marie St.	WA	PASCO	99001-3609
Grainger Branch	N21 W23020 Waterlawn Rd.	WI	WATKESHA	53128-1001
Grainger Branch	202 N. Jackson St.	WI	MILWAUKEE	53202-5903
Grainger Branch	5819 N. 117TH St.	WI	MILWAUKEE	53225-2245
Grainger Branch	501 Atlas Ave.	WI	MADISON	53724-3107
Grainger Branch	751 Morris Ave.	WI	GREEN BAY	54304-4508
Grainger Branch	600 N. Lynndale Dr.	WI	APPLETON	54914-3021
Grainger Branch	3000 7TH Ave. W.	WV	CHARLESTON	25307-1791
Grainger Branch	1110 Wilkins Circle	WY	CASPER	82601-1931



5965 W. HOWARD STREET
MILES, IL 60144-4014

PAGE 1

THIS DOCUMENT IS A
TEST
DO NOT MAIL

SHIP TO

IRFAN'S CUSTOMER
IRFAN'S CUSTOMER
17W300 22ND STREET
OAKBROOK TERRACE IL 60181-0000

BILL TO

IRFAN'S CUSTOMER
IRFAN'S CUSTOMER
17W300 22ND STREET
OAKBROOK TERRACE IL 60181-0000

ORIGINAL INVOICE

GRAINGER ACCOUNT NUMBER 874378632
INVOICE NUMBER 9000110008
INVOICE DATE 07/20/2009
DUE DATE 08/19/2009
AMOUNT DUE \$90.44

PO NUMBER PO-T&C QRB TEST
PO RELEASE NUMBER 12346
DEPARTMENT NUMBER 001
PROJECT NUMBER TEST PROJ NUMBER
CALLER IRFAN
CUSTOMER PHONE 6308332800
DELIVERY NUMBER 8077888505
INCO TERMS FOB ORIGIN

THANK YOU!

FBI NUMBER 38-1150280
FOR QUESTIONS ABOUT THIS INVOICE OR ACCOUNT CALL 677-202-2694

PO LINE #	ITEM #	DESCRIPTION	QUANTITY	BACK ORDERED	UNIT PRICE	TOTAL
	3X505	Sheave, Variable Pitch MANUFACTURER # 1VP56 X 7/8	1		75.05	75.05

NUMBER OF PAGES: WEIGHT: 4.700
DATE SHIPPED: 07/15/2009
CARRIER:
TRACKING NO:

INVOICE SUB TOTAL 75.05
SHIPPING CHARGE 7.89
TAX 7.50

These items are sold for domestic consumption in the United States. If exported, purchaser assumes full responsibility for compliance with US export controls.

PAYMENT TERMS Net 45 days - PAY THIS INVOICE. NO STATEMENT SENT. PAYABLE IN U.S. DOLLARS

AMOUNT DUE

\$90.44

BILL TO:

IRFAN'S CUSTOMER
IRFAN'S CUSTOMER
17W300 22ND STREET
OAKBROOK TERRACE IL 60181-0000
USA

REMIT TO:
GRAINGER
DEPT. 874378632
PALATINE, IL 60068-0001

PLEASE DETACH THIS PORTION AND RETURN WITH YOUR PAYMENT

X ACCOUNT NUMBER 874378632 DATE 07/20/2009 INVOICE NUMBER 9000110008 AMOUNT DUE \$90.44
87437853290001100081000009044100007501000078910000009081947

FOR COMMENTS OR CHANGE OF ADDRESS, ENTER INFORMATION ON REVERSE SIDE

GRAINGER STANDARD TERMS AND CONDITIONS

A. SALES POLICY**1. Wholesale Only.**

W.W. Grainger, Inc. ("Grainger") sells products for business use to customers with proper business identification, which is required from all customers prior to purchase.

Price.

Prices listed are wholesale, do not include freight, handling fees, taxes, and/or duties, and are subject to correction or change without notice. Market sensitive commodity products will be priced according to current market conditions. Customer should contact his local Grainger branch or check online at www.grainger.com for current pricing. Export orders may be subject to other special pricing. Grainger reserves the right to accept or reject any order.

2. Sales Tax.

Customers are responsible for payment of all applicable state and local taxes, or for providing a valid sales tax exemption certificate. When placing an order, customer shall indicate which products are tax exempt.

3. Payment and Credit Terms.

Grainger accepts cash, checks, money orders, Visa, MasterCard, and American Express. For customers with established Grainger credit, payment terms are net thirty (30) days from the date of shipment or pick-up. All credit extended by Grainger to customer and the limits of such credit, is at Grainger's sole discretion, and may be reduced or revoked by Grainger at any time, for any reason. Grainger reserves the right to charge a convenience fee for late payments. Grainger further reserves the right to charge customer a late payment fee at the rate of one and one-half percent (1-1/2%) of the amount due for each month or portion thereof that the amount due remains unpaid, or such amount as may be permitted under applicable law. Anticipation and cash discounts are not allowed. Export orders are subject to special export payment terms and conditions. All payments must be made in U.S. dollars. Grainger shall have the right of set-off and deduction for any sums owed by customer to Grainger.

If customer fails to make payment within thirty (30) days of shipment or pick-up, or fails to comply with Grainger's credit terms, or fails to supply adequate assurance of full performance to Grainger within a reasonable time after requested by Grainger (such time as specified in Grainger's request), Grainger may defer shipments until such payment or compliance is made, require cash in advance for any further shipments, demand immediate payment of all amounts then owed, elect to pursue collection action (including without limitation, attorneys' fees and any and all other associated costs of collection), and/or may, at its option, cancel all or any part of an unshipped order.

Customer agrees to assume responsibility for, and customer hereby unconditionally guarantees payment of, as provided herein, all purchases made by customer, its subsidiaries and affiliates. Each of customer's subsidiaries and affiliates purchasing from Grainger will be jointly and severally liable for purchases with customer and customer is also acting as agent for such subsidiaries and affiliates.

4. Credit Balance.

Customer agrees that any credit balance(s) issued by Grainger will be applied to customer's account within one (1) year of its issuance. **IF CUSTOMER HAS NOT REQUESTED THE CREDIT BALANCE WITHIN ONE (1) YEAR, ANY REMAINING CREDIT BALANCE WILL BE CANCELLED, AND GRAINGER SHALL HAVE NO FURTHER LIABILITY.**

FREIGHT POLICY

Products are shipped F.O.B. shipping point, with freight costs and handling fees paid by Grainger and charged to customer. Orders over U.S. \$7500 before tax and freight (including any broker's fees) are shipped freight free. C.O.D. shipments are not permitted. Other terms and conditions may apply for additional freight services ("Additional Freight Services"), including without limitation, expedited same day delivery, air freight, freight collect export orders, hazardous materials, customer's carrier, shipments outside the contiguous U.S., or other special handling by the carrier. Any extra charges incurred for Additional Freight Services must be paid by customer. Fuel surcharges may be applied. Title and risk of loss pass to customer upon tender of shipment to the carrier. If the product is damaged in transit, customer's only recourse is to file a claim with the carrier.

C. WARRANTY POLICY**1. LIMITED WARRANTY.**

ALL PRODUCTS SOLD ARE WARRANTED BY GRAINGER ONLY TO CUSTOMERS FOR: (i) RESALE; OR (ii) USE IN BUSINESS, GOVERNMENT OR ORIGINAL EQUIPMENT MANUFACTURE. GRAINGER WARRANTS PRODUCTS AGAINST DEFECTS IN MATERIALS AND WORKMANSHIP UNDER NORMAL USE FOR A PERIOD OF ONE (1) YEAR AFTER THE DATE OF PURCHASE FROM GRAINGER, UNLESS OTHERWISE STATED. PROVIDED THAT GRAINGER ACCEPTS THE PRODUCT FOR RETURN DURING THE LIMITED WARRANTY PERIOD, GRAINGER MAY, AT ITS OPTION: (i) REPAIR; (ii) REPLACE; OR (iii) REFUND THE AMOUNT PAID BY CUSTOMER. CUSTOMER MUST RETURN THE PRODUCT TO THE APPROPRIATE GRAINGER BRANCH OR AUTHORIZED SERVICE LOCATION, AS DESIGNATED BY GRAINGER. SHIPPING COSTS PREPAID. GRAINGER'S REPAIR, REPLACEMENT, OR REFUND OF AMOUNTS PAID BY CUSTOMER FOR THE PRODUCT, SHALL BE CUSTOMER'S SOLE AND EXCLUSIVE REMEDY.

2. WARRANTY DISCLAIMER.

a. NO WARRANTY OR AFFIRMATION OF FACT, EXPRESS OR IMPLIED, OTHER THAN AS SET FORTH IN THE LIMITED WARRANTY STATEMENT ABOVE, IS MADE OR AUTHORIZED BY GRAINGER. GRAINGER DISCLAIMS ANY LIABILITY FOR CLAIMS ARISING OUT OF PRODUCT MISUSE, IMPROPER PRODUCT SELECTION, IMPROPER INSTALLATION, PRODUCT MODIFICATION, MISREPAIR OR MISAPPLICATION. GRAINGER EXPRESSLY DISCLAIMS ANY WARRANTY THAT THE PRODUCTS: (i) ARE MERCHANTABILITY; (ii) FIT FOR A PARTICULAR PURPOSE; OR (iii) DO NOT AND WILL NOT INFRINGE UPON OTHER'S INTELLECTUAL PROPERTY RIGHTS.

b. GRAINGER MAKES NO WARRANTIES TO THOSE DEFINED AS CONSUMERS IN THE MAGNUSON-MOSS WARRANTY-FEDERAL TRADE COMMISSION IMPROVEMENT ACT.

*** Warranty Product Return.**

When returning any product, customer shall: (i) write or call the local Grainger branch from which the product was purchased; (ii) in the case of an internet order, contact www.grainger.com and provide the date, the original invoice number, the stock number, and a description of the defect; or (iii) call Customer Care at 1-888-361-8849, and provide the date, the original invoice number, the stock number, and a description of the defect. Proof of purchase is required in all cases.

4. Manufacturer's Warranty.

For information on a specific manufacturer's warranty, please contact the local Grainger branch or call Customer Care at 1-888-361-8849.

5. Product Compliance and Suitability.

Jurisdictions have varying laws, codes and regulations governing construction, installation, and/or use of products for a particular purpose. Certain products may not be available for sale in all areas. Grainger does not guarantee compliance or suitability of the products it sells with any laws, codes or regulations, nor does Grainger accept responsibility for construction, installation and/or use of a product. It is customer's responsibility to review the product application and all applicable laws, codes and regulations for each relevant jurisdiction to be sure that the construction, installation, and/or use involving the products are compliant.

D. PRODUCT INFORMATION**1. Catalog/Website Information.**

Grainger reserves the right to correct publishing errors in its catalogs or any of its websites. Product depictions in the catalog or website are for illustrative purposes only. Possession of, or access to, any Grainger catalog, literature or website does not constitute the right to purchase products.

2. Product Substitution.

Products (and country of origin) may be substituted and may not be identical to catalog or website published descriptions and/or images.

3. Occupational Safety and Health Administration ("OSHA") Hazardous Substance. Material Safety Data Sheets ("MSDS") for OSHA defined hazardous substances are prepared and supplied by the manufacturers. **GRAINGER MAKES NO WARRANTIES AND EXPRESSLY DISCLAIMS ALL LIABILITY TO ANY CUSTOMER OR USER WITH RESPECT TO THE ACCURACY OF THE INFORMATION OR THE SUITABILITY OF THE RECOMMENDATIONS IN ANY MSDS. CUSTOMER IS SOLELY RESPONSIBLE FOR ANY RELIANCE ON OR USE OF ANY INFORMATION, AND FOR USE OR APPLICATION OF ANY PRODUCT.**

4. MSDS and Proposition 65 Product Requests.

MSDS and a list of Proposition 65 products are available: (i) at the local Grainger branch; (ii) by contacting Grainger, Dept. B1LS7, Attn: Environmental Health and Safety Dept., 100 Grainger Parkway, Lake Forest, IL 60045-5201 U.S.; (iii) by calling Grainger's MSDS Request Line at 1-877-268-9560; or (iv) by logging on to www.grainger.com and clicking on the "Resources" tab at the top of the page.

5. Important Notice to Federal Customers Re: Country of Origin.

While all products listed on GSA Advantage® meet the requirements of the Trade Agreements Act ("TAA"), as implemented by Federal Acquisition Regulations Part 25, other products sold by Grainger may not meet the requirements. At the time of purchase, Grainger will advise customers with proper identification as an authorized schedule customer whether or not a product is "TAA-compliant." Any federal customer purchasing a non-TAA item will be making an "open market" purchase that is not covered by any contract. Federal customers are advised that the open market purchases are NOT GSA schedule purchases. By purchasing any product on the open market, the customer represents that it has authority to make such purchase and has complied with all applicable procurement regulations.

6. ARRA Orders.

It is the customer's responsibility to advise Grainger whether this order is funded in any part by funds from or related to the American Reinvestment and Recovery Act ("ARRA") (Pub. L. No. 111-5) (i.e., Stimulus Funds). Upon request, Grainger will provide country of origin information so that customer may determine compliance with any applicable requirements under ARRA Section 1605 or any other applicable regulations.

E. GENERAL TERMS**1. LIMITATION OF LIABILITY.**

GRAINGER EXPRESSLY DISCLAIMS ANY LIABILITY FOR CONSEQUENTIAL, INCIDENTAL, SPECIAL, EXEMPLARY, OR PUNITIVE DAMAGES. GRAINGER'S LIABILITY IN ALL CIRCUMSTANCES IS LIMITED TO, AND SHALL NOT EXCEED, THE PURCHASE PRICE PAID FOR THE PRODUCT THAT GIVES RISE TO ANY LIABILITY.

2. Force Majeure.

Grainger shall not be liable for any delay in, or impairment of, performance resulting in whole or in part from any force majeure event, including but not limited to acts of God, labor disruptions, acts of war, acts of terrorism (whether actual or threatened), governmental decrees or controls, insurrections, epidemics, quarantines, shortages, communication or power failures, fire, accident, explosion, inability to procure or ship product or obtain permits and licenses, inability to procure supplies or raw materials, severe weather conditions, catastrophic events, or any other circumstance or cause beyond the reasonable control of Grainger in the conduct of its business.

3. Grainger's Performance of Services.

Customer will hold harmless and indemnify Grainger, its officers, directors, employees, agents, subcontractors or representatives from and against any and all claims, including bodily injury, death, or damage to personal property, and all other losses, liabilities, obligations, demands, actions and expenses, whether direct or indirect, known or unknown, absolute or contingent, incurred by Grainger related to the performance of services for customer (including without limitation, settlement costs, attorneys' fees, and any and all other expenses for defending any actions or threatened actions) arising out of, in whole or in part, any act or omission of customer, its employees, agents, subcontractors or representatives.

4. Cancellation.

All product order cancellations must be approved by Grainger, and may be subject to restocking fees and other charges.

5. Product Return.

Product returns must be made within one (1) year from date of purchase, unless otherwise indicated. Customer should call the local Grainger branch, or go to www.grainger.com, for instructions. Returned product must be in original packaging, unused, undamaged, and in saleable condition. Proof of purchase is required in all cases.

F. EXPORT SALES

Orders for export sales are subject to the terms conditions found at www.grainger.com and can be accessed by clicking on the "Terms of Sale" link.

Exhibit 4 Grainger Value Added Services

Service Description	Value Add	Fee-Based
Consulting Services	•	
KeepStock Inventory Management Solutions		
KeepStock Customer Managed Inventory (CMI) Solution	•	
KeepStock Onsite Inventory Solution (VMI)	•	
KeepStock Secure Vending Solutions	•	
Managed MRO Solution		•
KeepStock Organize		•
Layout		•
Cleanup		•
Content		•
KeepStock Crimper	•	
Lighting Services		•
eCommerce & eProcurement Solutions		
Punch Out Catalog	•	
Integration to Market Place or ERP	•	
Landing Page or Custom Home Page	•	
Training (Onsite – Webinar – Materials)	•	
Order Management System	•	
Safety Services, Solutions & Assessments		
Field Safety Specialist Support & Assessments	•	
Online Safety Solution Center	•	
Grainger Online Safety Solution Center		
Ask an Expert	•	
Safety Record	•	
Managed Footwear Program		
Online Footwear Program	•	
Shoemobile Solution♦	•	
Onsite Footwear Store♦	•	
Eyewear Solution		
Eyelaton♦	•	
Hoya♦	•	
Safety Assessments, Testing & Audits		
Arc Flash Analysis		•
AED Inspection Services		•
Audiometric Testing/Re-Testing		•
Behavioral Health Safety Risk Assessment		•
Bio Safety Solutions		•
Combustible Dust Surveys		•
Confined Space Identification/Audits		•
Crane & Hoist Inspections		•
Electrical Safety Assessments		•
Emergency Eye Wash Station Assessments & Inspections		•
Employee Exposure Monitoring		•

♦No charge solutions with qualifying purchases

Services list is accurate as of 033119 – Services are continually added and fee status may change.

Service Description	Value Add	Fee-Based
Environmental Compliance Audits		•
Fall Protection Training (Basic)	•	
Safety Paint Assessment	•	
Hand Protection & Glove Program	•	
Ergonomic Matting Assessment	•	
Slips Trips and Falls Assessment	•	
Hearing Protection & Conservation Training	•	
Ergonomics Assessments		•
Fall Protection Assessments/Audits		•
Fire and smoke damper Inspection & repairs		•
Fire and smoke door Inspection & repairs		•
Fire Extinguisher Inspections & Service		•
Fire Protection Assessment & Testing (sprinkler systems)		•
Fire: Sprinkler Line Compliance Management & repairs		•
Firestop and fire barrier Inspection & repairs		•
Fleet Safety Assessments		•
Food Safety Compliance/Certification Assessments (FDA/FSMA, HACCP, GFSI)		•
Heat Stress Assessment (Hot & Cold)		•
Hearing - Ear Fit Test		•
Hearing Loss Determinations (Work Related) - Audiologist reviewed		•
Hose Washdown Station - Inspection & Repair Services		•
Indoor Air Quality Assessments		•
Industrial Hygiene Assessments		•
Job Hazard Analysis		•
Lifting & Rigging Site Assessments		•
Ladder Inspection Services		•
Lockout/Tagout Assessments		•
Machine Guarding Audits		•
Management System Assessments, Integration & Certification Preparation (ISO9001/14001/22001/45001, OHSAS18001)		•
Mock CARF Audits		•
Mock MSHA Audits		•
Mock OSHA Audits		•
Mock TJC Audits		•
Noise Surveys (Sound Survey)		•
Online Respirator Medical Clearance Testing		•
OSHA Record Keeping Assessments		•
OSHA Violation Counseling		•
Photo luminescent markings inspection & installation		•
PPE Assessments		•
Pulmonary Function Testing		•
Rigging & Sling Inspections		•
Respirator Fit Testing		•

◆ No charge solutions with qualifying purchases

Services list is accurate as of 033119 – Services are continually added and fee status may change.

Service Description	Value Add	Fee-Based
Respirator Fit Testing (Medical Health Questionnaire) - Physician reviewed		•
Silica Dust Exposure Compliance		•
Sustainability Assessments		•
Survey & Analysis of Building Water Systems		•
Ventilation System Testing		•
Vision Screening		•
Business Continuation Plan		•
Emergency Evacuation Plans		•
Equipment Specific Procedure Development (Confined Space)		•
Equipment Specific Procedure Development (Electrical Safety)		•
Equipment Specific Procedure Development (Environmental Safety Hazards)		•
Equipment Specific Procedure Development (Fall Protection)		•
Equipment Specific Procedure Development (Lockout/Tagout)		•
Equipment Specific Procedure Development (Medical & First Aid)		•
Equipment Specific Procedure Development (Occupational Health Hazards)		•
EHS Management System Program Development (ISO9001/14001/22001/45001, OHSAS18001)		•
Food Safety Program Development & Qualification		•
LINK360 - Safety Compliance Software (Brady)		•
eLOTO Procedure Writing Software (Master Lock)		•
Process Safety Management		•
Speaking Engagements		•
VPP Management Solutions Assistance		•
Written Safety Program Development		•
Aerial Lift Training		•
Asbestos Awareness Training		•
Arc Flash (NFPA 70E) Training		•
Bloodborne Pathogens Training		•
CFR 49 Hazmat Transportation Training		•
Class 3b and Class 4 Laser Safety Training		•
Radiation Safety Officer (RSO) training		•
Compressed Gas Cylinder Safety Training		•
Confined Space Entry & Rescue Training		•
Crane Operator Safety Training		•
Crane, Sling & Rigging Training		•
Driver /Fleet Safety Training		•
Electrical Safety Training		•
Ergonomics Awareness Training		•
Excavation/Trenching Training		•
Fall Protection Training		•
Fire Barrier Management Training		•
Fire Extinguisher Training		•

◆No charge solutions with qualifying purchases

Services list is accurate as of 033119 – Services are continually added and fee status may change.

Service Description	Value Add	Fee-Based
First Aid/CPR/AED Training		•
Mock TJC Audits		•
Noise Surveys (Sound Survey)		•
Online Respirator Medical Clearance Testing		•
OSHA Record Keeping Assessments		•
OSHA Violation Counseling		•
Photo luminescent markings inspection & installation		•
PPE Assessments		•
Pulmonary Function Testing		•
Rigging & Sling Inspections		•
Respirator Fit Testing		•
Respirator Fit Testing (Medical Health Questionnaire) - Physician reviewed		•
Silica Dust Exposure Compliance		•
Sustainability Assessments		•
Survey & Analysis of Building Water Systems		•
Ventilation System Testing		•
Vision Screening		•
Business Continuation Plan		•
Emergency Evacuation Plans		•
Equipment Specific Procedure Development (Confined Space)		•
Equipment Specific Procedure Development (Electrical Safety)		•
Equipment Specific Procedure Development (Environmental Safety Hazards)		•
Equipment Specific Procedure Development (Fall Protection)		•
Equipment Specific Procedure Development (Lockout/Tagout)		•
Equipment Specific Procedure Development (Medical & First Aid)		•
Equipment Specific Procedure Development (Occupational Health Hazards)		•
EHS Management System Program Development (ISO9001/14001/22001/45001, OHSAS18001)		•
Food Safety Program Development & Qualification		•
LINK360 - Safety Compliance Software (Brady)		•
eLOTO Procedure Writing Software (Master Lock)		•
Process Safety Management		•
Speaking Engagements		•
VPP Management Solutions Assistance		•
Written Safety Program Development		•
Aerial Lift Training		•
Asbestos Awareness Training		•
Arc Flash (NFPA 70E) Training		•
Bloodborne Pathogens Training		•
CFR 49 Hazmat Transportation Training		•
Class 3b and Class 4 Laser Safety Training		•
Radiation Safety Officer (RSO) training		•

◆ No charge solutions with qualifying purchases

Services list is accurate as of 033119 - Services are continually added and fee status may change.

Service Description	Value Add	Fee-Based
Compressed Gas Cylinder Safety Training		•
Confined Space Entry & Rescue Training		•
Crane Operator Safety Training		•
Crane, Sling & Rigging Training		•
Driver /Fleet Safety Training		•
Electrical Safety Training		•
Ergonomics Awareness Training		•
Excavation/Trenching Training		•
Fall Protection Training		•
Fire Barrier Management Training		•
Fire Extinguisher Training		•
First Aid/CPR/AED Training		•
Food Program Training (FDA/FSMA, FSSC22000, GFSI, GMPs, SQF)		•
Forklift Lift Training		•
HACCP/Preventive Controls Training		•
HAZWOPER 40/24/8/ Training		•
Hearing Protection Training		•
Hot Work Training (Welding, Oil & Gas)		•
Lockout/Tagout Training		•
Machine Guarding Training		•
Manual Material Handling (MMH)		•
Medical Gas Maintenance Personnel Certification Training (ASSE 6040)		•
OSHA 10/30 Training		•
OSHA Hazard Communication (HAZCOM/GHS) Training		•
RCRA training - Solid and hazardous waste disposal		•
Respirator Training		•
Safety Culture Training		•
Scaffolding Training		•
Toolbox Talks		•
Fall Protection Assessments/Audits		•
Fall Protection Inspections - Harnesses, etc.		•
		•
Fall Protection – Install 3M Flexiguard		•
Engineered Fall Protection (Use 3M Product)		•
Engineered Fall Protection (Use FallTech Product)		•
Engineered Fall Protection (Use Honeywell Product)		•
Engineered Fall Protection (Use MSA Product)		•
Engineered Fall Protection (Use Any Product Supplier)		•
Emergency Preparedness Services		
Open Branch for emergency requirements	•	
Aggression Management Training		•
Behavioral Health Product Installation		•
Emergency Management Program Assessment (accreditation audit)		•
Hazardous Materials Awareness Level Training		•

♦No charge solutions with qualifying purchases

Services list is accurate as of 033119 – Services are continually added and fee status may change.

Service Description	Value Add	Fee-Based
Healthcare All-Hazards Evacuation Plan		•
Healthcare All-Hazards Evacuation Training		•
Healthcare Business Continuity Planning (Continuity of Operations Plan)		•
Healthcare Evacuation Exercise		•
Healthcare Security Assmt (Focused-Full)		•
Hospital Command Center (HCC) Workshop		•
Hospital Decontamination Practical Exercise		•
Hospital First Receiver Decontamination Training		•
Hospital Incident Command System (HICS) Essentials Training		•
Hospital Incident Command System (HICS) Workshop		•
Loss of Community Support (96 Hour) Plan		•
Active Shooter Practical Exercise		•
Active Shooter Training		•
Business Continuity Planning Workshop		•
Emergency Operations Plan		•
Homeland Security Exercise Evaluation Program (HSEEP) Exercises		•
Incident Command System (ICS) Training		•
Incident & Inspection Management (ICertainty)		•
Pandemic Response/Personal Protective Equipment Training		•
VersaTrak system installation, training and technical support services		•
EnviroTrak system installation, training and technical support services		•
Technical Services Training		
Electrical Engineering Services - Arc Flash Analysis		•
Electrical Maintenance & Testing - Spare Parts		•
Compliance – Electrical: 1910.269 Electrical Safety for Power Generation, Transmission & Distribution		•
Compliance – Electrical: 2015 NFPA 70E/Arc Flash Electrical Safety		•
Compliance – Electrical: 2018 NFPA 70E/Arc Flash Electrical Safety		•
Compliance – Electrical: 2017 National Electrical Code		•
Compliance - Electrical: Electrical Safety: Practical Skills for Switchgear		•
Compliance – Electrical: Electrical Systems in Hazardous Locations		•
Compliance – Electrical: Grounding & Bonding of Electrical Systems		•
Compliance – Electrical: Grounding & Bonding for Vacuum Trucks		•
Compliance – Electrical: NFPA 101: Life Safety Code® 2012 Edition		•
Compliance – Electrical: NFPA 99: Standard for Health Care Facilities 2012 Edition		•
Compliance – Electrical: National Electric Safety Code		•
Compliance – Electrical: NFPA 99: Standard for Health Care Facilities 2012 Edition		•
Compliance – Electrical: NFPA 101: Life Safety Code® 2012 Edition		•
Compliance – Electrical: NFPA 110: Emergency and Standby Power Systems		•
Compliance – Electrical: NFPA 70B: Electrical Equipment Maintenance		•
Compliance – Electrical: NFPA 72: National Fire Alarm & Signaling		•

♦No charge solutions with qualifying purchases

Services list is accurate as of 033119 – Services are continually added and fee status may change.

Service Description	Value Add	Fee-Based
Code 2019 Edition		
Compliance – Electrical: NFPA 79: Electrical Standard for Industrial Machinery 2018 Edition		•
Compliance – Electrical: NICET Levels I & II		•
Compliance – Mechanical: Confined Space Entry		•
Compliance – Mechanical: DOT Hazardous Materials		•
Compliance – Mechanical: Hazardous Waste Operations (HAZWOPER)		•
Compliance – Mechanical: Hoisting and Rigging		•
Compliance – Mechanical: Uniform Plumbing Code		•
Electrical - Advanced Transformers Maintenance & Testing		•
Electrical - Battery Maintenance & Testing		•
Electrical - Cable Fault Location & Tracing		•
Electrical - Cable Splicing & Termination Medium Voltage		•
Electrical - Cable Testing & Diagnostics		•
Electrical - Circuit Breaker Maintenance Low & Medium Voltage		•
Electrical - Electric Motors: Understanding & Troubleshooting		•
Electrical - Electrical Maintenance & Testing Training		•
Electrical - Electrical Print Reading		•
Electrical - Fiber Optic Training		•
Electrical - Industrial Electricity Basics		•
Electrical - Industrial Electronics & Circuits		•
Electrical - Infrared Thermography		•
Electrical - Instrumentation & Process Control		•
Electrical - Microprocessor Based Protective Device Distribution/Industrial		•
Electrical - Microprocessor Based Protective Device Generation		•
Electrical - PLC: Siemens Step 7		•
Electrical - PLC: Allen-Bradley ControlLogix		•
Electrical - PLC: Automation Systems		•
Electrical - PLC: Programmable Logic Controllers		•
Electrical - Power Factor Testing		•
Electrical - Power Quality Harmonics		•
Electrical - Protective Relay Maintenance Basic & Advanced (mechanical)		•
Electrical - Protective Relay Maintenance Generator		•
Electrical - Protective Relay Maintenance Solid State		•
Electrical - Substation Maintenance 1 & 2		•
Electrical - Transformer Maintenance & Testing		•
Electrical - Troubleshooting Electrical Control Circuits		•
Electrical - Tuning DDC/Process Control Loops		•
Electrical - Variable Frequency Drives		•
HVAC - Advanced Air Conditioning & Refrigeration		•
HVAC - Air Conditioning & Refrigeration		•
HVAC - Balancing of Water and Air Systems		•
HVAC - Boilers: A Technical and Operational Workshop		•

◆No charge solutions with qualifying purchases

Services list is accurate as of 033119 – Services are continually added and fee status may change.

Service Description	Value Add	Fee-Based
HVAC - Brazing for HVAC Basic/Advanced		•
HVAC - Heating and Ventilation		•
Mechanical - Ball Screw Applications and Techniques		•
Mechanical - Bearings and Lubrication Principles		•
Mechanical - Centrifugal Pumps		•
Mechanical - CNC: Computer Numeric Controls – Troubleshooting		•
Mechanical - Hydraulics Training & System Troubleshooting		•
Mechanical - Machine Tool Alignment: 3-Axis Alignment		•
Mechanical - Machine Tool Alignment: 5-Axis Alignment		•
Mechanical - Machine Tool Alignment: Concepts		•
Mechanical - Machine Tool Alignment: Positioning and Accuracy		•
Mechanical - Mechanical Drives/Power Transmission		•
Mechanical - Pneumatic - Electro-Pneumatics Training		•
Mechanical - Shaft Alignment w/ Laser Alignment		•
Mechanical - Welding Certification, Principles and Procedures		•
Compliance - Mechanical: Occupational Exposure Hazardous Chemicals in Labs		•
Mechanical - Vibration Analysis		•
Facility Roofing Services		
Air Barrier Audits		•
Infrared Scan		•
OLI Services		•
Patch & Repair		•
Roof Cleaning		•
Roof Restoration		•
Rooftop Safety Installation		•
Tremcare Warranty		•
Ceiling Tile Installation/Replacement		•
Lab Services		
Lab Furniture Assembly and Installation		•
TV Furniture Assembly and Installation		•
Energy Services		
Water Conservation		•
Midstream Utility Rebate Incentives		•
System Studies		•
Compressed Air System		
Dust Collection System		
Steam Trap Assessments		•
Environmentally Preferred Product Services and Training		
Diversey / Greenguard Certification	•	
Diversey / Floor Care Productivity Survey	•	
Georgia-Pacific / Dispenser Refurbish, Recycle, Reuse (RRR) Program	•	
Georgia-Pacific / LEED® Calculator & LEED® Reporting	•	
Georgia-Pacific / Battery Recycling Program	•	
GOJO / Dispenser Disposal & Recovery	•	

♦No charge solutions with qualifying purchases

Services list is accurate as of 033119 – Services are continually added and fee status may change.

Service Description	Value Add	Fee-Based
GOJO / Pre-Installation Site Survey	•	
Rubbermaid / Innovative Solutions Mobile Showroom	•	
Rubbermaid / Recycling Solutions	•	
Rubbermaid / Waste Audits	•	
Rubbermaid / Site Assessments & ROI Calculators	•	
Rubbermaid / LEED® Certification Support	•	
New Pig Spill Preparedness Program	•	
Diversey / Greenguard Certification	•	
Diversey / Floor Care Productivity Survey	•	
Georgia-Pacific / Dispenser Refurbish, Recycle, Reuse (RRR) Program	•	
Georgia-Pacific / LEED® Calculator & LEED® Reporting	•	
Georgia-Pacific / Battery Recycling Program	•	
GOJO / Dispenser Disposal & Recovery	•	
GOJO / Pre-Installation Site Survey	•	
Rubbermaid / Innovative Solutions Mobile Showroom	•	
Rubbermaid / Recycling Solutions	•	
Rubbermaid / Waste Audits	•	
Rubbermaid / Site Assessments & ROI Calculators	•	
Rubbermaid / LEED® Certification Support	•	
New Pig Spill Preparedness Program	•	
Diversey / Greenguard Certification	•	
Diversey / Floor Care Productivity Survey	•	
Georgia-Pacific / Dispenser Refurbish, Recycle, Reuse (RRR) Program	•	
Georgia-Pacific / LEED® Calculator & LEED® Reporting	•	

◆No charge solutions with qualifying purchases

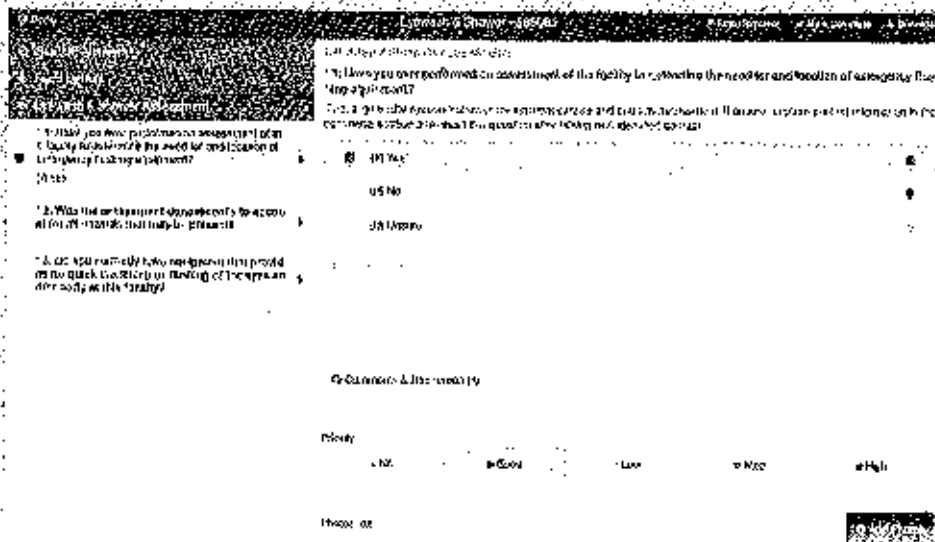
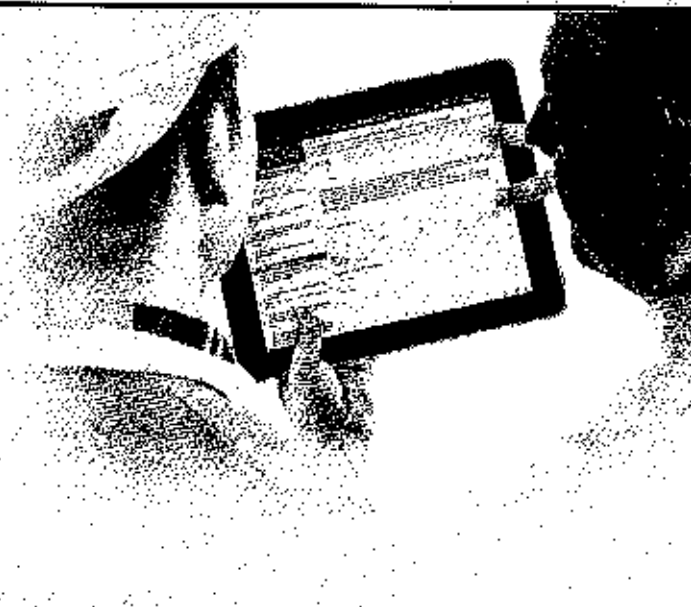
Services list is accurate as of 033119 – Services are continually added and fee status may change.

GRAINGER'S SAFETY ASSESSMENT PROCESS

Grainger's safety assessment process utilizes specialists with specific qualifications to work with you to determine your safety needs. Our Safety Specialists use the **Grainger Site Assessment Tool™** to conduct detailed and personalized safety assessments to help improve your safety program*.

Intuitive forms are designed to take the hassle out of compliance checks. Our Safety Specialists utilize a mobile app that allows the right questions to get asked. Simply answer compliance questions with the Grainger Safety Specialist and the Grainger Site Assessment Tool compiles them immediately.

When the inspection is finished, you'll get an instant look at facility strengths, weaknesses and high-priority issues through reports generated by the Grainger Site Assessment Tool. The reports will help you identify actions to be taken to address specific safety program needs within your facility.



PERSONALIZED: interactive form allows the Grainger Safety Specialist to add comments and take photos on site, providing a quick and comprehensive reference of the inspection findings.



DYNAMIC: Questions change based on your specific answers, allowing our Grainger Safety Specialist to quickly recommend and deliver an appropriate Grainger safety solution.

Hazard Communication (GHS)

Form ID: G-SAT000
Form#: 033247

Passive Form: 1 - High 2 - Good
Written Program

- 1. Are employees exposed to hazardous chemicals under normal or emergency situations? (1910.1200 (b)(2)) Yes
- 2. Do you have a current list of hazardous chemicals? (1910.1200(a)(1)(i)) (Y) Yes
- 3. Does your organization have a written hazard communication program? (1910.1200(a)(5)) (Y) Yes
- 4. Does your hazard communication written program cover the following topics: (1910.1200(a)(2), 1910.1200(a)(3), 1910.1200(a)(1)(ii))

Non-Outline Topics

ORGANIZED: Forms are customized for all locations within your facility. Easy-to-read results help you quickly identify safety issues/ immediate needs and work with the Grainger Safety Specialist to resolve them.



Eye Wash

- 1. Is there an eyewash station available at the location?
- 2. Is the eyewash station maintained and tested regularly?
- 3. Is the eyewash station clearly labeled and accessible?
- 4. Is the eyewash station used in an emergency?



Eyewash & Shower

- 1. Is there an eyewash station available at the location?
- 2. Is the eyewash station maintained and tested regularly?
- 3. Is the eyewash station clearly labeled and accessible?
- 4. Is the eyewash station used in an emergency?



Fall Protection

- 1. Are employees working at heights of 4 feet or more?
- 2. Are employees using fall protection equipment?
- 3. Is the fall protection equipment inspected and maintained?
- 4. Are employees trained in fall protection procedures?
- 5. Are employees using proper fall protection techniques?
- 6. Are employees using fall protection equipment correctly?
- 7. Are employees using fall protection equipment in accordance with manufacturer's instructions?
- 8. Are employees using fall protection equipment in accordance with OSHA regulations?
- 9. Are employees using fall protection equipment in accordance with state and local regulations?
- 10. Are employees using fall protection equipment in accordance with industry best practices?



Hard Protection

- 1. Are employees wearing hard hats?
- 2. Are hard hats inspected and maintained?
- 3. Are employees trained in hard hat use?
- 4. Are employees using hard hats in accordance with manufacturer's instructions?
- 5. Are employees using hard hats in accordance with OSHA regulations?
- 6. Are employees using hard hats in accordance with state and local regulations?
- 7. Are employees using hard hats in accordance with industry best practices?



Lockout Tagout

- 1. Are employees performing maintenance on equipment?
- 2. Are employees using lockout/tagout procedures?
- 3. Are lockout/tagout procedures inspected and maintained?
- 4. Are employees trained in lockout/tagout procedures?
- 5. Are employees using lockout/tagout procedures in accordance with manufacturer's instructions?
- 6. Are employees using lockout/tagout procedures in accordance with OSHA regulations?
- 7. Are employees using lockout/tagout procedures in accordance with state and local regulations?
- 8. Are employees using lockout/tagout procedures in accordance with industry best practices?



Hazard Communication (GHS)

- 1. Are employees exposed to hazardous chemicals under normal or emergency situations?
- 2. Do you have a current list of hazardous chemicals?
- 3. Does your organization have a written hazard communication program?
- 4. Does your hazard communication written program cover the following topics:
- 5. Are employees trained in hazard communication procedures?
- 6. Are employees using hazard communication procedures in accordance with manufacturer's instructions?
- 7. Are employees using hazard communication procedures in accordance with OSHA regulations?
- 8. Are employees using hazard communication procedures in accordance with state and local regulations?
- 9. Are employees using hazard communication procedures in accordance with industry best practices?

Contact a Grainger Rep today for your free compliance check and get instant results!

Please Note: The content in this flyer is intended for general information purposes only. This publication is not a substitute for review of the applicable government regulations and standards, and should not be construed as legal advice or opinion. Readers with specific compliance questions should refer to the cited regulation or consult with an attorney.

FACT SHEET

Safety Walk-Arounds for Managers



This fact sheet provides guidance to help managers and business owners conduct safety walk-arounds to identify hazards in the workplace and communicate with workers about hazards in their jobs.

There are at least two reasons why managers and owners should periodically conduct workplace inspections themselves. First, inspections demonstrate management's commitment to improving safety and health by finding and fixing hazards. Second, walk-arounds let managers see for themselves how the safety and health program is working and whether it is effective in identifying and eliminating hazards. Safety walk-arounds can also help managers and owners assess how key elements of the safety program are working. For example, how engaged are workers in the program? Do workers feel they have received appropriate training? Do they know how to report a safety or health incident or concern?

PRE-INSPECTION ACTIVITIES

Preparation is important prior to starting an inspection. Take the time to familiarize yourself with the workplace and operations and the hazards that have been previously identified. Pre-inspection activities might include:

- Identify the most hazardous areas by examining past inspection reports, injury and workers compensation records, incident investigation reports, and recent near-miss incidents. Plan to focus your inspections on areas where hazards have been identified and check to see if previously-identified hazards have been abated or if further action is needed.
- Talk to workplace safety representatives and other managers or supervisors about their safety observations and concerns.



- If the workplace has a safety committee, meet with the committee prior to the inspection to get their perspective on the most important safety issues.
- Determine what safety equipment you will need to conduct the inspection.
- It is important to lead by example, and wearing the right personal protective equipment (PPE) sets a good example. Practice wearing the PPE to make sure you know how to put it on properly, and that it fits.
- Consider taking the same hazard identification safety training taken by workers, managers, or the safety committee.

ONSITE INSPECTION ACTIVITIES

When onsite, make sure you are wearing the right PPE for each area you enter. Nothing takes away credibility faster than having the wrong PPE or not wearing it properly. Be safe; don't expose yourself to hazards during an inspection.

Limit the size of the inspection group. Large groups tend to stifle open communication with workers.

Look for easily observable hazards first, such as:

- Tripping hazards
- Blocked exits
- Frayed/exposed electrical wires



U.S. Department of Labor ■ www.osha.gov ■ (800) 321-OSHA (6742)



- Missing machine guards
- Poor housekeeping
- Poorly maintained equipment

Look for property damage, such as walls or doors damaged by equipment or forklift traffic. Such damage may indicate a potential for future worker injuries.

Talk to workers at their work stations. Workers are likely to know the most about the hazards and safety issues in their jobs. Tap into that knowledge. Make them comfortable talking with you. Assure them that you are interested in finding problems and fixing them, i.e., improving safety, not blaming anyone for your findings. Avoid yes/no questions. Encourage conversation. Ask open-ended questions such as:

- What is the most hazardous task in your job? What makes it hazardous?
- If you have been injured in your job, what was the injury and how did it happen? What was done to make your job safer?
- How would you report an injury, hazard, or near-miss?

Seek out and talk to the most recently-hired workers to get their perspective on safety. These "fresh eyes" could have valuable insights.

Observe workers as they perform their job. For example, do they lift heavy objects? Do they stand/sit in awkward postures? Are they performing repetitive motions? If so, take notes and photos. If their job involves handling chemicals or exposure to excessive noise and/or heat, a more detailed evaluation by a safety professional may be in order.

Try to find solutions for hazards while you are conducting the inspection by applying your own creativity and inspiring the creativity of workers. Finding solutions "on the spot" demonstrates your commitment to making the workplace safer.

Prior to completing the inspection, make a list of hazards that need to be addressed and prioritize them according to the severity of the potential injuries that might occur as a result of workers being exposed to the hazards.

POST-INSPECTION ACTIVITIES

Post-inspection follow-up is important to establishing your credibility as a manager who is committed to improving safety. Failure to follow up can often stifle worker participation and enthusiasm, which can be hard to regain.

Very soon after your inspection, prepare an abatement plan containing a list of the hazards found, corrective actions needed, and a reasonable timeline for implementation. Some complex hazards may require further evaluation, study, or engineering work to design and implement appropriate controls. Describe briefly how the hazards will be addressed and identify interim controls that will be used while more permanent measures are developed.

Share the abatement plan with managers, supervisors, and workers as a way of showing your commitment to fixing the safety issues found during your inspection. Track progress by sharing or posting periodic updates to the plan. Ensure all corrective actions are implemented in a timely fashion.



GRAINGER SAFETY SERVICES NETWORK

Grainger's network of health and safety service providers is committed to providing you with quality, cost-effective on-site and online services. Consisting of a highly trained network of Certified Industrial Hygienists (CIH) and Certified Safety Professionals (CSP), as well as other safety and health professionals, Grainger possesses the expertise and resources to provide training, on-site testing and auditing, and web-based tools designed to aid in your occupational safety and health programs on a national scale.

AIRBORNE CONTAMINANTS & NOISE

Audits & Assessments

- Audiometric Testing/Pre-Testing
- Employee Exposure Monitoring
- Environmental Compliance Audits
- Lead - Lead II Test
- Hearing Loss Determinations (Work Related)
- Audiologist Referral

Industrial Hygiene Assessments

- Indoor Air Quality Assessments
- Industrial Hygiene Assessments
- Nitrate Surveys (Spot) Surveys
- Online Respirator Medical Clearance Testing
- PC/Workery Perception Testing

Respirator Fit Testing

- Respirator Fit Testing (Medical Health Determination)
- Physician Referral
- Silica Dust Exposure Compliance

Vibration System Testing

Program Development

- Equipment Specific Procedure Development (Occupational Health Hazards)

Training

- Asbestos Awareness Training
- Leadwork Training
- Respirator Training

ARC FLASH/ELECTRICAL SAFETY

Audits & Assessments

- Arc Flash Analysis
- Electrical Safety Assessments

Program Development

- Equipment Specific Procedure Development (Electrical Safety)

Training

- 2015 NFPA 707 Arc Flash Electrical Safety Training
- 2017 National Electrical Code Training
- 2018 NFPA 70E/Arc Flash Electrical Safety Training
- Arc Flash (NFPA 70E) Training

ARC FLASH/ELECTRICAL SAFETY (Continued)

Training

- 1910.269 Electrical Safety for Power Generation, Transmission & Distribution Training
- Electrical Safety Training
- Electrical Safety Hands-on Practical Skills Application Training
- Electrical Systems in Confined Locations Training
- Electrical: NICET Levels I & II Training
- Traveling & Bonding of Electrical Systems or Vacuum Truck Training
- National Electric Safety Code Training

NFPA 101: Fire Safety Code - 2012 Edition Training

NFPA 110: Emergency & Standby Power Systems Training

NFPA 70B: Electrical Equipment Maintenance Training

NFPA 72: National Fire Alarm & Signaling Code 2019 Edition Training

NFPA 79: Electrical Standard for Industrial Machinery - 2019 Edition Training

NFPA 99: Standard for Health Care Facilities 2012 Edition Training

CONFINED SPACE

Audits & Assessments

- Confined Space Identification/Audits

Program Development

- Equipment Specific Procedure Development (Confined Space)

Training

- Confined Space Entry & Rescue Training

DIGITAL SAFETY TOOLKIT

Digital EHS Tools

- Incident & Inspection Management

Learning Management

- Occupational Health

SDS Management

- Safety Assessments

Specialized Training

EMERGENCY PLANNING & RESPONSE

Audits & Assessments

- Backflow System Inspection & Service
- Emergency Light & Exit Lights Inspection & Service
- Fire Alarm System Design & Installation
- Fire Alarm System Inspection & Service
- Fire Barrier Inspection & Repairs
- Fire Damper Inspection & Repairs
- Fire Door Inspection & Repairs
- Fire Extinguisher Inspection & Service
- Fire Protection Assessment & Testing (Sprinkler Systems)
- Fire Protection Design & Installation (Sprinkler Systems)
- Fire Protection Inspection, Testing & Maintenance (Sprinkler Systems)
- Fire Sprinkler Hazardous Waste Suppression System Design & Installation
- Fire Sprinkler Line Compliance Management & Repairs
- Kitchen Hood Suppression System Inspection & Service
- Photo Luminescent Markings Inspection & Installation
- Special Hazard Fire Suppression System Design & Installation

Exercise & Workshop

- Active Shooter Practical Exercise
- Business Continuity Planning Workshop
- Homeland Security Exercise Evaluation Program (HSEEP) Exercises

Program Development

- Emergency Evacuation Plans

Emergency Operations Plan

Training

- Active Shooter Training
- Fire Evacuation Management Training
- Hazmat Extinguisher Training
- Incident Command System (ICS) Training
- Pandemic Response/Resumit Protective Equipment Training

* Services are only available through Grainger third-party provider.

Contact Your Grainger Rep for Details, Availability and Eligibility

GRAINGER
FOR THE ONES WHO GET IT DONE

GRAINGER SAFETY SERVICES NETWORK

EMERGENCY PREPAREDNESS SERVICE
Healthcare Industry Specific

Aggression Management Training
Behavioral Health Product Information
Emergency Management Program Assessments (Accreditation Audits)
Hazardous Materials Awareness Level Training
Healthcare All-Hazards Evacuation Plan
Healthcare All-Hazards Evacuation Training
Healthcare Business Continuity Planning (Continuity of Operations Plan)
Healthcare Evaluation Exercise
Healthcare Security Assessment (Focused-Full)
Hospital Command Center (CCC) Workshop
Hospital Decontamination Practical Exercise
Hospital Fire Evacuation
Hospital Incident Command Training
Hospital Incident Command System (HICS) Essentials Training
Hospital Incident Command System (HICS) Workshop
Loss of Community Support (96-hour) Plan

ENVIRONMENTAL SAFETY HAZARDS
Audits & Assessments

Comprehensive Dust Surveys
Heat Stress Assessment (Temperature Stairs)
Program Development

Equipment Specific Procedure Development (Environmental Safety Hazards)
Training

Hot Work Training (Welding, Oil & Gas)

ERGONOMICS
Audits & Assessments

Ergonomics Assessments
Training

Ergonomics Awareness Training

LOCKOUT/TAGOUT
Audits & Assessments

Lockout/Tagout Assessments
Program Development

Equipment Specific Procedure Development (Lockout/Tagout)
Software

LINK360 Safety Compliance Software
eLOTO Lockout Procedure Software
Training

Lockout/Tagout Training

MACHINE GUARDING
Audits & Assessments

Machine Guarding Audits
Full Turnkey Solution
Assessment, Engineering & Design, Installation & Training
Training

Machine Guarding Training

MANAGED BENEFIT PROGRAMS
Managed Footwear Program
Safety Prescription Eye Wear

MATERIAL HANDLING
Audits & Assessments

Crane & Hoist Inspections
Lifting & Rigging Site Assessments
Lifting & Rigging Inspectors
Training

CFR 40 Hazardous Transportation Training
Crane, Hoist, Sling & Rigging Training
Crane Operator Safety Training
DOT Hazardous Materials Training
Driver/Truck Safety Training
Forklift Lift Training
Manual Material Handling (MMH) Training

MEDICAL/FIRST AID
Audits & Assessments

AED Inspection Services
Therapeutic Eye Wash Station Assessments & Inspections
Program Development

Equipment Specific Procedure Development (Medical & First Aid)
Training

Bioluminescence Pathways Training
Fire AED/CPRAED Training

PPE
Audits & Assessments

PPE Assessments
Worksite Training

SAFETY COMMUNICATIONS
Training

HAZWOPER 40/248 Training
WORKING AT ELEVATED HEIGHTS
Audits & Assessments

Fall Protection Assessments/Audits/Inspections
Ladder Inspection Services
Program Development

Equipment Specific Procedure Development (Fall Protection)
Training

Arch Lift Training
Fall Protection Training
Scaffolding Training

FOOD SAFETY
Audits & Assessments

Food Safety Compliance/Certification (HACCP/FSMA, HACCP, GFSI)
Program Development

Food Safety Program Development & Qualification
Temperature Monitoring & Control/Shop
EnviroTrak™
VeriTrak™
Training

Food Program Training (FDA/FSMA, FSSC22000, GFSI, GMPS, SDP)
HACCP/Preventive Control Training

GENERAL SAFETY
Audits & Assessments

Behavioral Health Safety Risk Assessment
Bip Safety Solutions
Fall Safety Assessments
Job Hazard Analysis
Management System Assessments, Integration & Certification Preparation (ISO 9001/14001/22001/45001, OSHA 18001)
Mock Audits, CAAP
Mock Audits, ASQ
Mock Audits, DSHA
Mock Audits, TJC (The Joint Commission)
OSHA Resolution/Assessments
OSHA Violation Counseling
Survey & Analysis of Building Water Systems
Sustainability Assessments
Program Development

Business Continuation Plan
EHS Management System Program Development (ISO 9001/14001/22001/45001, OSHA 18001)
Expert Witness
Process Safety Management
Speaking Engagements
Temporary Safety Professionals/Permanent Safety Staffing
WPP Management Solutions Assistance
Written Safety Program Development
Training

Class 2 and Class 4 Laser Safety Training
Compressed Gas Cylinder Safety Training
Excavator/Trenching Training
Medical Gas Maintenance Personnel Certification Training (ASST 0940)
Natural Gas Maintenance & Safety Training
OSHA 10/30 Training
OSHA Hazard Communication (HAZCOM/GHS) Training
Pumping Standards Training
PCRA Training (Solid & Liquid Waste Disposal)
Radiation Safety Officer (RSO) Training
Safety Culture Training
Toolbox Talks

Contact Your Grainger Rep for Details, Availability and Eligibility

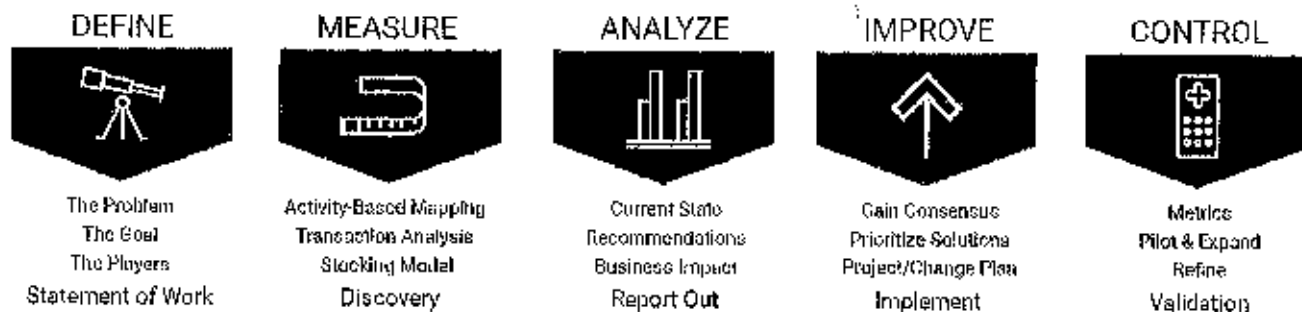
GRAINGER

FOR THE ONE WHO GETS IT DONE

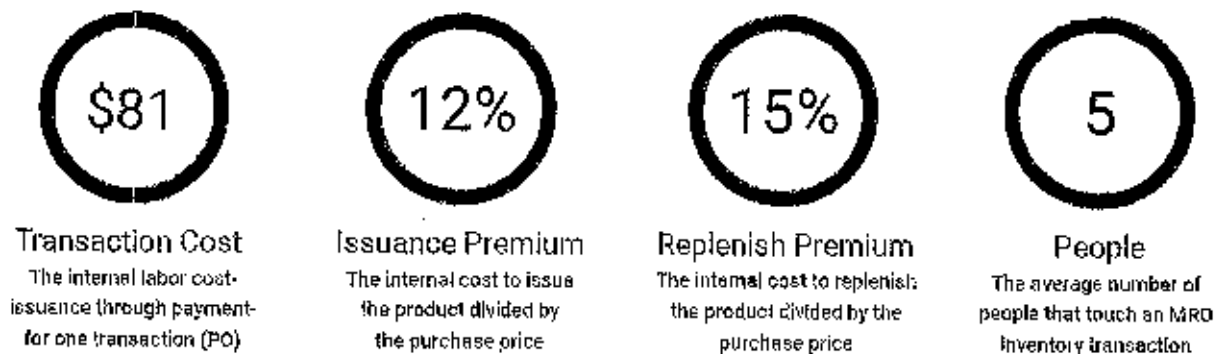
INVENTORY BASELINE

OVERVIEW - The purpose of the Inventory Baseline is to streamline the process of replenishing and issuing MRO inventory to improve maintenance productivity and plant performance. The objective is to cost effectively manage parts and supplies, maximize "wrench time" and maintain appropriate inventory controls. While carrying MRO inventory is a requirement for most companies, there are significant opportunities to eliminate waste, improve productivity and achieve a lower Total Cost of Ownership (TCO).

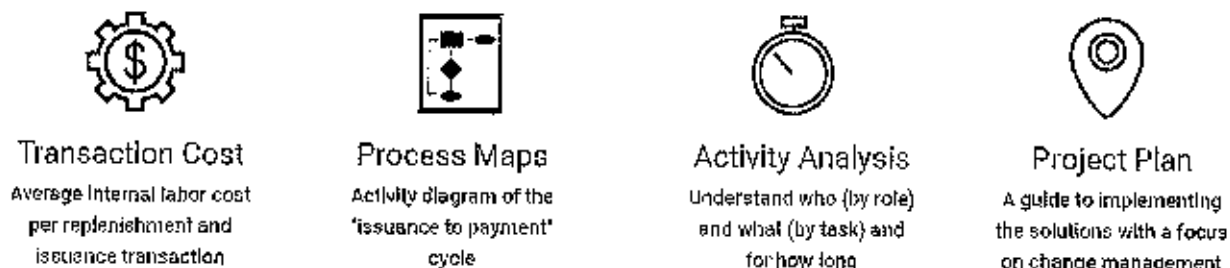
METHODOLOGY - We use a LEAN, Six Sigma approach for the project to gain a robust understanding of your company's current MRO operations and processes. Our experience and your data drive our recommendations.



KEY METRICS - We identify the key performance indicators for cost savings, productivity and quality. We capture the current state data and model it against an optimum future state to identify improvement opportunities.



DELIVERABLES - The Inventory Baseline delivers the results from our analysis while identifying "bite-size" continuous improvement (CI) projects to attain and sustain the recommended changes.





City of Tucson

License Certificate

Business Name and Tucson Mailing Address:

WW GRAINGER INC
100 GRAINGER PKWY
LAKE FOREST IL 60045

License Number: 1011332

Type: Other Miscellaneous Durable Goods Merch

Issue Date: March 28, 2019

Expiration Date: December 31, 2019

Owner:

WW GRAINGER INC

This license / permit is ~~non~~ transferable and must be posted in a conspicuous place at the business location.

THE ISSUANCE OF THIS LICENSE / PERMIT SHALL NOT BE CONSTRUED AS PERMISSION TO OPERATE IN VIOLATION OF ANY LAW OR REGULATION.

HOLD HERE

CITY OF TUCSON, ARIZONA

FINANCE DEPARTMENT

REVENUE DIVISION - LICENSE

Expiration Date: December 31, 2019



Non-Transferable

1011332

MUST BE DISPLAYED IN A CONSPICUOUS PLACE

Business License

For the payment of the license fee, the person or firm below is hereby licensed to conduct business in the City of Tucson.

Tax accruing to the City of Tucson shall be paid under provisions of Ch. 19, Tucson City Code. This license is subject to revocation for violation of Ch. 7 or Ch. 19 of the Tucson City Code

Issued For: WW GRAINGER INC

Located At: 3415 S DOUGLASS BLVD, TUCSON AZ 85713

Effective: January 01, 2019

Please refer to license number in all correspondence.

By

CFO/Assistant City Manager

Service Category	Service • Training • Assessment Description
Assessment, Studies, Testing & Audits	Arc Flash Analysis
Assessment, Studies, Testing & Audits	AED Inspection Services
Assessment, Studies, Testing & Audits	Audiometric Testing/Re-Testing
Assessment, Studies, Testing & Audits	Behavioral Health Safety Risk Assessment
Assessment, Studies, Testing & Audits	Bio-Safety Solutions
Assessment, Studies, Testing & Audits	Combustible Dust Surveys
Assessment, Studies, Testing & Audits	Confined Space Identification/Audits
Assessment, Studies, Testing & Audits	Crane & Hoist Inspections
Assessment, Studies, Testing & Audits	Electrical Safety Assessments
Assessment, Studies, Testing & Audits	Emergency Eye Wash Station Assessments & Inspections
Assessment, Studies, Testing & Audits	Employee Exposure Monitoring
Assessment, Studies, Testing & Audits	Environmental Compliance Audits
Assessment, Studies, Testing & Audits	Ergonomics Assessments
Assessment, Studies, Testing & Audits	Fall Protection Assessments/Audits
Assessment, Studies, Testing & Audits	Fire and smoke damper inspection & repairs
Assessment, Studies, Testing & Audits	Fire and smoke door inspection & repairs
Assessment, Studies, Testing & Audits	Fire Extinguisher Inspections & Service
Assessment, Studies, Testing & Audits	Fire Protection Assessment & Testing (sprinkler systems)
Assessment, Studies, Testing & Audits	Fire Sprinkler Line Compliance Management & repairs
Assessment, Studies, Testing & Audits	Firestop and fire barrier inspection & repairs
Assessment, Studies, Testing & Audits	Fleet Safety Assessments
Assessment, Studies, Testing & Audits	Food Safety Compliance/Certification Assessments (FDA/FSMA, HACCP, GFSI)
Assessment, Studies, Testing & Audits	Heat Stress Assessment (Hot & Cold)
Assessment, Studies, Testing & Audits	Hearing - Ear Fit Test
Assessment, Studies, Testing & Audits	Hearing Loss Determinations (Work Related) - Audiologist reviewed
Assessment, Studies, Testing & Audits	Hose Washdown Station - Inspection & Repair Services
Assessment, Studies, Testing & Audits	Indoor Air Quality Assessments
Assessment, Studies, Testing & Audits	Industrial Hygiene Assessments
Assessment, Studies, Testing & Audits	Job Hazard Analysis
Assessment, Studies, Testing & Audits	Lifting & Rigging Site Assessments
Assessment, Studies, Testing & Audits	Ladder Inspection Services
Assessment, Studies, Testing & Audits	Lockout/Tagout Assessments
Assessment, Studies, Testing & Audits	Machine Guarding Audits
Assessment, Studies, Testing & Audits	Management System Assessments, Integration & Certification Preparation (ISO9001/14001/22001/45001, OHSAS18001)
Assessment, Studies, Testing & Audits	Mock CARF Audits
Assessment, Studies, Testing & Audits	Mock MSHA Audits
Assessment, Studies, Testing & Audits	Mock OSHA Audits
Assessment, Studies, Testing & Audits	Mock TIC Audits



Service Category	Service • Training • Assessment Description
Assessment, Studies, Testing & Audits	Noise Surveys (Sound Survey)
Assessment, Studies, Testing & Audits	Online Respirator Medical Clearance Testing
Assessment, Studies, Testing & Audits	OSHA Record Keeping Assessments
Assessment, Studies, Testing & Audits	OSHA Violation Counseling
Assessment, Studies, Testing & Audits	Photo luminescent markings inspection & installation
Assessment, Studies, Testing & Audits	PPE Assessments
Assessment, Studies, Testing & Audits	Pulmonary Function Testing
Assessment, Studies, Testing & Audits	Rigging & Sling Inspections
Assessment, Studies, Testing & Audits	Respirator Fit Testing
Assessment, Studies, Testing & Audits	Respirator Fit Testing (Medical Health Questionnaire) - Physician reviewed
Assessment, Studies, Testing & Audits	Silica Dust Exposure Compliance
Assessment, Studies, Testing & Audits	Sustainability Assessments
Assessment, Studies, Testing & Audits	Survey & Analysis of Building Water Systems
Assessment, Studies, Testing & Audits	Ventilation System Testing
Assessment, Studies, Testing & Audits	Vision Screening
Safety Program Development & Support Services	Business Continuation Plan
Safety Program Development & Support Services	Emergency Evacuation Plans
Safety Program Development & Support Services	Equipment Specific Procedure Development (Confined Space)
Safety Program Development & Support Services	Equipment Specific Procedure Development (Electrical Safety)
Safety Program Development & Support Services	Equipment Specific Procedure Development (Environmental Safety Hazards)
Safety Program Development & Support Services	Equipment Specific Procedure Development (Fall Protection)
Safety Program Development & Support Services	Equipment Specific Procedure Development (Lockout/Tagout)
Safety Program Development & Support Services	Equipment Specific Procedure Development (Medical & First Aid)
Safety Program Development & Support Services	Equipment Specific Procedure Development (Occupational Health Hazards)
Safety Program Development & Support Services	EHS Management System Program Development (ISO9001/14001/22001/45001, OHSAS18001)
Safety Program Development & Support Services	Food Safety Program Development & Qualification
Safety Program Development & Support Services	LINK360 - Safety Compliance Software (Brady)
Safety Program Development & Support Services	eLOTO-Procedure Writing Software (Master Lock)
Safety Program Development & Support Services	Process Safety Management
Safety Program Development & Support Services	Speaking Engagements
Safety Program Development & Support Services	VPP Management Solutions Assistance
Safety Program Development & Support Services	Written Safety Program Development
Safety Training Development & Support Services	Aerial Lift Training
Safety Training Development & Support Services	Asbestos Awareness Training
Safety Training Development & Support Services	Arc Flash (NFPA 70E) Training
Safety Training Development & Support Services	Bloodborne Pathogens Training
Safety Training Development & Support Services	CFR 49 Hazmat Transportation Training

Service Category	Service • Training • Assessment Description
Safety Training Development & Support Services	Class 3b and Class 4 Laser Safety Training
Safety Training Development & Support Services	Radiation Safety Officer (RSO) training
Safety Training Development & Support Services	Compressed Gas Cylinder Safety Training
Safety Training Development & Support Services	Confined Space Entry & Rescue Training
Safety Training Development & Support Services	Crane Operator Safety Training
Safety Training Development & Support Services	Crane, Sling & Rigging Training
Safety Training Development & Support Services	Driver /Fleet Safety Training
Safety Training Development & Support Services	Electrical Safety Training
Safety Training Development & Support Services	Ergonomics Awareness Training
Safety Training Development & Support Services	Excavation/Trenching Training
Safety Training Development & Support Services	Fall Protection Training
Safety Training Development & Support Services	Fire Barrier Management Training
Safety Training Development & Support Services	Fire Extinguisher Training
Safety Training Development & Support Services	First Aid/CPR/AED Training
Safety Training Development & Support Services	Food Program Training (FDA/FSMA, FSIS/22000, GFSI, GMPs, SQF)
Safety Training Development & Support Services	Forklift Lift Training
Safety Training Development & Support Services	HACCP/Preventive Controls Training
Safety Training Development & Support Services	HAZWOPER 40/24/8/ Training
Safety Training Development & Support Services	Hearing Protection Training
Safety Training Development & Support Services	Hot Work Training (Welding, Oil & Gas)
Safety Training Development & Support Services	Lockout/Tagout Training
Safety Training Development & Support Services	Machine Guarding Training
Safety Training Development & Support Services	Manual Material Handling (MMH)
Safety Training Development & Support Services	Medical Gas Maintenance Personnel Certification Training (ASSE 6040)
Safety Training Development & Support Services	OSHA 10/30 Training
Safety Training Development & Support Services	OSHA Hazard Communication (HAZCOM/GHS) Training
Safety Training Development & Support Services	RCRA training - Solid and hazardous waste disposal
Safety Training Development & Support Services	Respirator Training
Safety Training Development & Support Services	Safety Culture Training
Safety Training Development & Support Services	Scaffolding Training
Safety Training Development & Support Services	Toolbox Talks
Emergency Preparedness Services - HealthCare Specific	Aggression Management Training
Emergency Preparedness Services - HealthCare Specific	Behavioral Health Product Installation
Emergency Preparedness Services - HealthCare Specific	Emergency Management Program Assessment (accreditation audit)
Emergency Preparedness Services - HealthCare Specific	Hazardous Materials Awareness Level Training
Emergency Preparedness Services - HealthCare Specific	Healthcare All-Hazards Evacuation Plan
Emergency Preparedness Services - HealthCare Specific	Healthcare All-Hazards Evacuation Training

Service Category	Service • Training • Assessment Description
Emergency Preparedness Services - HealthCare Specific	Healthcare Business Continuity Planning (Continuity of Operations Plan)
Emergency Preparedness Services - HealthCare Specific	Healthcare Evacuation Exercise
Emergency Preparedness Services - HealthCare Specific	Healthcare Security Assmt (Focused-Full)
Emergency Preparedness Services - HealthCare Specific	Hospital Command Center (HCC) Workshop
Emergency Preparedness Services - HealthCare Specific	Hospital Decontamination Practical Exercise
Emergency Preparedness Services - HealthCare Specific	Hospital First Receiver Decontamination Training
Emergency Preparedness Services - HealthCare Specific	Hospital Incident Command System (HICS) Essentials Training
Emergency Preparedness Services - HealthCare Specific	Hospital Incident Command System (HICS) Workshop
Emergency Preparedness Services - HealthCare Specific	Loss of Community Support (96 Hour) Plan
Emergency Preparedness Services - Multiple Industries	Active Shooter Practical Exercise
Emergency Preparedness Services - Multiple Industries	Active Shooter Training
Emergency Preparedness Services - Multiple Industries	Business Continuity Planning Workshop
Emergency Preparedness Services - Multiple Industries	Emergency Operations Plan
Emergency Preparedness Services - Multiple Industries	Homeland Security Exercise Evaluation Program (HSEEP) Exercises
Emergency Preparedness Services - Multiple Industries	Incident Command System (ICS) Training
Emergency Preparedness Services - Multiple Industries	Incident & Inspection Management (ICertainty)
Emergency Preparedness Services - Multiple Industries	Pandemic Response/Personal Protective Equipment Training
VersaTrak Services - Healthcare/Food & Beverage	VersaTrak system installation, training and technical support services
EnviroTrak Services - Food & Beverage	EnviroTrak system installation, training and technical support services
Arc Flash & Electrical Services	Electrical Engineering Services - Arc Flash Analysis
Arc Flash & Electrical Services	Electrical Maintenance & Testing - Spare Parts
Technician Skill & Safety Training	Compliance – Electrical: 1910.269 Electrical Safety for Power Generation, Transmission & Distribution
Technician Skill & Safety Training	Compliance – Electrical: 2015 NFPA 70E/Arc Flash Electrical Safety
Technician Skill & Safety Training	Compliance – Electrical: 2018 NFPA 70E/Arc Flash Electrical Safety
Technician Skill & Safety Training	Compliance – Electrical: 2017 National Electrical Code
Technician Skill & Safety Training	Compliance - Electrical: Electrical Safety: Practical Skills for Switchgear
Technician Skill & Safety Training	Compliance – Electrical: Electrical Systems In Hazardous Locations
Technician Skill & Safety Training	Compliance – Electrical: Grounding & Bonding of Electrical Systems
Technician Skill & Safety Training	Compliance – Electrical: Grounding & Bonding for Vacuum Trucks
Technician Skill & Safety Training	Compliance – Electrical: NFPA 101: Life Safety Code® 2012

Service Category	Service • Training • Assessment Description
	Edition
Technician Skill & Safety Training	Compliance – Electrical: NFPA 99: Standard for Health Care Facilities 2012 Edition
Technician Skill & Safety Training	Compliance – Electrical: National Electric Safety Code
Technician Skill & Safety Training	Compliance – Electrical: NFPA 99: Standard for Health Care Facilities 2012 Edition
Technician Skill & Safety Training	Compliance – Electrical: NFPA 101: Life Safety Code® 2012 Edition
Technician Skill & Safety Training	Compliance – Electrical: NFPA 110: Emergency and Standby Power Systems
Technician Skill & Safety Training	Compliance – Electrical: NFPA 70B: Electrical Equipment Maintenance
Technician Skill & Safety Training	Compliance – Electrical: NFPA 72: National Fire Alarm & Signaling Code 2019 Edition
Technician Skill & Safety Training	Compliance – Electrical: NFPA 79: Electrical Standard for Industrial Machinery 2018 Edition
Technician Skill & Safety Training	Compliance – Electrical: NICET Levels I & II
Technician Skill & Safety Training	Compliance – Mechanical: Confined Space Entry
Technician Skill & Safety Training	Compliance – Mechanical: DOT Hazardous Materials
Technician Skill & Safety Training	Compliance – Mechanical: Hazardous Waste Operations (HAZWOPER)
Technician Skill & Safety Training	Compliance – Mechanical: Hoisting and Rigging
Technician Skill & Safety Training	Compliance – Mechanical: Uniform Plumbing Code
Technician Skill & Safety Training	Electrical - Advanced Transformers Maintenance & Testing
Technician Skill & Safety Training	Electrical - Battery Maintenance & Testing
Technician Skill & Safety Training	Electrical - Cable Fault Location & Tracing
Technician Skill & Safety Training	Electrical - Cable Splicing & Termination Medium Voltage
Technician Skill & Safety Training	Electrical - Cable Testing & Diagnostics
Technician Skill & Safety Training	Electrical - Circuit Breaker Maintenance Low & Medium Voltage
Technician Skill & Safety Training	Electrical - Electric Motors: Understanding & Troubleshooting
Technician Skill & Safety Training	Electrical - Electrical Maintenance & Testing Training
Technician Skill & Safety Training	Electrical - Electrical Print Reading
Technician Skill & Safety Training	Electrical - Fiber Optic Training
Technician Skill & Safety Training	Electrical - Industrial Electricity Basics
Technician Skill & Safety Training	Electrical - Industrial Electronics & Circuits
Technician Skill & Safety Training	Electrical - Infrared Thermography
Technician Skill & Safety Training	Electrical - Instrumentation & Process Control
Technician Skill & Safety Training	Electrical - Microprocessor Based Protective Device Distribution/Industrial
Technician Skill & Safety Training	Electrical - Microprocessor Based Protective Device Generation
Technician Skill & Safety Training	Electrical - PLC: Siemens Step 7
Technician Skill & Safety Training	Electrical - PLC: Allen-Bradley ControlLogix
Technician Skill & Safety Training	Electrical - PLC: Automation Systems
Technician Skill & Safety Training	Electrical - PLC: Programmable Logic Controllers
Technician Skill & Safety Training	Electrical - Power Factor Testing

Service Category	Service • Training • Assessment Description
Technician Skill & Safety Training	Electrical - Power Quality Harmonics
Technician Skill & Safety Training	Electrical - Protective Relay Maintenance Basic & Advanced (mechanical)
Technician Skill & Safety Training	Electrical - Protective Relay Maintenance Generator
Technician Skill & Safety Training	Electrical - Protective Relay Maintenance Solid State
Technician Skill & Safety Training	Electrical - Substation Maintenance 1 & 2
Technician Skill & Safety Training	Electrical - Transformer Maintenance & Testing
Technician Skill & Safety Training	Electrical - Troubleshooting Electrical Control Circuits
Technician Skill & Safety Training	Electrical - Tuning DDC/Process Control Loops
Technician Skill & Safety Training	Electrical - Variable Frequency Drives
Technician Skill & Safety Training	HVAC - Advanced Air Conditioning & Refrigeration
Technician Skill & Safety Training	HVAC - Air Conditioning & Refrigeration
Technician Skill & Safety Training	HVAC - Balancing of Water and Air Systems
Technician Skill & Safety Training	HVAC - Boilers: A Technical and Operational Workshop
Technician Skill & Safety Training	HVAC - Brazing for HVAC Basic/Advanced
Technician Skill & Safety Training	HVAC - Heating and Ventilation
Technician Skill & Safety Training	Mechanical - Ball Screw Applications and Techniques
Technician Skill & Safety Training	Mechanical - Bearings and Lubrication Principles
Technician Skill & Safety Training	Mechanical - Centrifugal Pumps
Technician Skill & Safety Training	Mechanical - CNC: Computer Numeric Controls - Troubleshooting
Technician Skill & Safety Training	Mechanical - Hydraulics Training & System Troubleshooting
Technician Skill & Safety Training	Mechanical - Machine Tool Alignment: 3-Axis Alignment
Technician Skill & Safety Training	Mechanical - Machine Tool Alignment: 5-Axis Alignment
Technician Skill & Safety Training	Mechanical - Machine Tool Alignment: Concepts
Technician Skill & Safety Training	Mechanical - Machine Tool Alignment: Positioning and Accuracy
Technician Skill & Safety Training	Mechanical - Mechanical Drives/Power Transmission
Technician Skill & Safety Training	Mechanical - Pneumatic - Electro-Pneumatics Training
Technician Skill & Safety Training	Mechanical - Shaft Alignment w/ Laser Alignment
Technician Skill & Safety Training	Mechanical - Welding Certification, Principles and Procedures
Technician Skill & Safety Training	Mechanical - Vibration Analysis
Facility - Roofing Services	Air Barrier Audits
Facility - Roofing Services	Infrared Scan
Facility - Roofing Services	Oil Services
Facility - Roofing Services	Patch & Repair
Facility - Roofing Services	Roof Cleaning
Facility - Roofing Services	Roof Restoration
Facility - Roofing Services	Rooftop Safety Installation
Facility - Roofing Services	Tremcare Warranty
Facility - Roofing Services	Ceiling Tile Installation/Replacement
Facility - Laboratory Furniture Services	Lab Furniture Assembly and Installation

Service Category	Service • Training • Assessment Description
Facility - TV Installation Services	TV Furniture Assembly and Installation
Fall Protection Services	Fall Protection Assessments/Audits
Fall Protection Services	Fall Protection Inspections - Harnesses, etc.
Technician Skill & Safety Training	Compliance - Mechanical: Occupational Exposure Hazardous Chemicals in Labs
Fall Protection Services	Fall Protection – Install 3M Flexiguard
Fall Protection Services	Engineered Fall Protection (Use 3M Product)
Fall Protection Services	Engineered Fall Protection (Use FallTech Product)
Fall Protection Services	Engineered Fall Protection (Use Honeywell Product)
Fall Protection Services	Engineered Fall Protection (Use MSA Product)
Fall Protection Services	Engineered Fall Protection (Use Any Product Supplier)



Exhibit 10
Sourced Products & Related Services

The following additional terms and conditions apply to Grainger's sourcing offering:

TERMS AND CONDITIONS FOR SOURCED PRODUCTS AND PRODUCT RELATED SERVICES: Grainger will source products and product related services not available through the Grainger General Catalog ("Sourced Products"). Grainger does not source the following products or product related services: weapons, ammunition, explosives, aircraft products, products containing asbestos, nuclear-related products, products with restricted distribution, product judged to be too great a liability risk by W.W. Grainger, Inc., or product related services which Grainger by law or regulation is prohibited from sourcing.

The pricing model for Sourced Products is based on current market conditions and is competitive for spot buy situations on a per order basis.

GRAINGER'S STANDARD WARRANTY DOES NOT APPLY TO SOURCED PRODUCTS AND RELATED SERVICES. GRAINGER, TO THE FULLEST EXTENT PERMITTED, PASSES THROUGH TO MEMBER ANY AND ALL MANUFACTURER AND SUPPLIER PRODUCT WARRANTIES.

GRAINGER'S STANDARD WARRANTY DISCLAIMER AND LIMITATION OF LIABILITY APPLY TO SOURCED PRODUCTS AND RELATED SERVICES.

WARRANTY DISCLAIMER. GRAINGER SHALL HAVE NO LIABILITY FOR, AND EXPRESSLY DISCLAIMS ANY WARRANTY OR AFFIRMATION OF FACT, EXPRESS OR IMPLIED, OTHER THAN AS SET FORTH IN THIS AGREEMENT, INCLUDING, WITHOUT LIMITATION (I) THE IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE; (II) ANY WARRANTY OR AFFIRMATION OF FACT RELATED TO MISUSE, IMPROPER SELECTION, RECOMMENDATION, OR MISAPPLICATION OF ANY PRODUCT; AND (III) ANY WARRANTY OR AFFIRMATION OF FACT THAT THE CATALOGS, LITERATURE AND WEBSITES IT PROVIDES ACCURATELY ILLUSTRATE AND DESCRIBE PRODUCTS.

LIMITATION OF LIABILITY. ANY LIABILITY FOR CONSEQUENTIAL, INCIDENTAL, SPECIAL, EXEMPLARY OR PUNITIVE DAMAGES IS EXPRESSLY DISCLAIMED. GRAINGER'S LIABILITY IN ALL EVENTS SHALL NOT EXCEED THE PURCHASE PRICE PAID FOR THE PRODUCT OR RELATED SERVICE THAT GIVES RISE TO ANY LIABILITY. GRAINGER'S PAYMENT OF SUCH AMOUNT SHALL BE THE FINAL AND EXCLUSIVE REMEDY IN THE EXHAUSTION OR UNAVAILABILITY OF ANY OTHER REMEDY SPECIFIED HEREIN AND SHALL NOT BE CONSTRUED OR ALLEGED BY CUSTOMER TO HAVE FAILED OF ITS ESSENTIAL PURPOSE.

In the event that Grainger agrees to stock an agreed upon quantity of Sourced Products for Member, upon expiration, cancellation or termination of this Agreement, Member agrees to purchase all remaining stocked Sourced Product. Grainger will invoice Member for such Sourced Product within thirty (30) days of expiration, cancellation or termination of this Agreement.

4. RFP#192163

CITY OF TUCSON

REQUEST FOR PROPOSAL

REQUEST FOR PROPOSAL NUMBER: 192163
PROPOSAL DUE DATE: APRIL 11, 2019, AT 4:00 P.M. LOCAL AZ TIME
PROPOSAL SUBMITTAL LOCATION: Department of Procurement
255 W. Alameda, 6th Floor, Tucson, AZ 85701

MATERIAL OR SERVICE: MAINTENANCE, REPAIR AND OPERATIONS (MRO)
SUPPLIES, PARTS, EQUIPMENT, MATERIALS AND
RELATED SERVICES

PRE-PROPOSAL CONFERENCE DATE: MARCH 27, 2019
TIME: 2:00 P.M. LOCAL AZ TIME
LOCATION: CITY HALL, 255 W. ALAMEDA, 1st FLOOR
CONFERENCE ROOM, TUCSON, AZ 85701

PRINCIPAL CONTRACT OFFICER: JENN MYERS, CPPB
TELEPHONE NUMBER: (520) 837-4137
JENN.MYERS@tucsonaz.gov

A copy of this solicitation and possible future amendments may be obtained from our Internet site at: <http://www.tucsonprocurement.com/> by selecting the Bid Opportunities link and the associated solicitation number. The City does not mail out Notices of available solicitations via the U.S. Postal Service. Email notifications are sent to those interested offerors who are registered with us and who have selected email as their preferred delivery method. To register, please visit www.tucsonprocurement.com, click on Vendors, then click on Vendor Registration. To update an existing record, click on Vendors, click on What's New?, and read the section titled "Notice of Solicitations." You may also call (520) 791-4217 if you have questions.

Competitive sealed proposals for the specified material or service shall be received by the Department of Procurement, 255 W. Alameda, 6th Floor, Tucson, Arizona 85701, until the date and time cited.

Proposals must be in the actual possession of the Department of Procurement at the location indicated, on or prior to the exact date and time indicated above. Late proposals shall not be considered. The prevailing clock shall be the City Department of Procurement clock.

Proposals must be submitted in a sealed envelope. The Request for Proposal number and the offeror's name and address should be clearly indicated on the outside of the envelope. All proposals must be completed in ink or typewritten. Questions must be addressed to the Contract Officer listed above.

****ALERT****

All visitors to City Hall are now required to show picture identification when going through the security checkpoint in the main lobby. Visitors should plan accordingly.

PUBLISH DATE: MARCH 8, 2019

INTRODUCTION

The City of Tucson is requesting proposals from qualified and experienced firms to provide **MAINTENANCE, REPAIR AND OPERATIONS (MRO) SUPPLIES, PARTS, EQUIPMENT, MATERIALS AND RELATED SERVICES**. The City of Tucson requires a contractor who provides a diverse and extensive supply of MRO products for delivery to various locations in the Tucson metropolitan area and for pickup at local storefronts.

Requirements and qualifications are defined in detail in the Scope of Services Section of this Request for Proposal (RFP). The City seeks a firm that can supply the specified services, supplies, parts, equipment and materials and related services.

National Contract

The City of Tucson, as the Principal Procurement Agency, defined in Attachment A, has partnered with OMNIA Partners to make the resultant contract (also known as the "Master Agreement" in materials distributed by OMNIA Partners) from this solicitation available to other public agencies nationally, including state and local governmental entities, public and private primary, secondary and higher education entities, non-profit entities, and agencies for the public benefit ("Public Agencies"), through OMNIA Partners' cooperative purchasing program. The City of Tucson is acting as the contracting agency for any other Public Agency that elects to utilize the resulting Master Agreement. Use of the Master Agreement by any Public Agency is preceded by their registration with OMNIA Partners (a "Participating Public Agency"). Attachment A contains additional information about OMNIA Partners and the cooperative purchasing agreement.

OMNIA Partners is the largest and most experienced purchasing organization for public and private sector procurement. Through the economies of scale created by OMNIA Partners public sector subsidiaries, National IPA and U.S. Communities, our participants now have access to more competitively solicited and publicly awarded cooperative agreements. The lead agency contracting process continues to be the foundation on which we are founded. OMNIA Partners is proud to offer more value and resources to state and local government, higher education, K-12 education and non-profits.

OMNIA Partners provides shared services and supply chain optimization to government, education and the private sector. As a channel partner with Vizient (formally, Novation), OMNIA Partners leverages over \$100 billion in annual supply spend to command the best prices for products and services. With corporate, pricing and sales commitments from the Contractor, OMNIA Partners provides marketing and administrative support for the Contractor that directly promotes the Contractor's products and services to Participating Public Agencies through multiple channels, each designed to promote specific products and services to Public Agencies on a national basis. Public Agencies benefit from pricing based on aggregate spend and the convenience of a contract that has already been advertised and publicly competed. The Contractor benefits from a contract that allows Participating Public Agencies to directly purchase goods and services without the Contractor's need to respond to additional competitive solicitations. As such, the Contractor must be able to accommodate a nationwide demand for services and to fulfill obligations as a nationwide Contractor and respond to the OMNIA Partners documents (Attachment A).

The City of Tucson anticipates spending approximately \$4 million over the full potential Master Agreement term for MRO Supplies and Related Services. While no minimum volume is guaranteed to the Contractor, the estimated annual volume of MRO Supplies and Related Services purchased under the Master Agreement through OMNIA Partners Public Sector is approximately \$100 million. This projection is based on the current annual volumes among the City of Tucson, other Participating Public Agencies anticipated to utilize the resulting Master Agreement to be made available to them through OMNIA Partners, and volume growth in other Public Agencies through a coordinated marketing approach between the Contractor and OMNIA Partners.

SCOPE OF SERVICES

A. GENERAL REQUIREMENTS

1. **QUALIFIED FIRMS:** Offerors should meet the minimum qualifications:
 - a. Have a strong national presence in the MRO supply industry.
 - b. Have a distribution model capable of delivering products nationwide.
 - c. Have a demonstrated sales presence.
 - d. Be able to meet the minimum requirements of the cooperative purchasing program detailed herein.
 - e. Be able to provide the full range of products, equipment, parts, materials and services to meet the demands of the City and all agencies that opt to participate in the cooperative purchasing program with the City.
2. **USAGE REPORT:** The Contractor shall provide an electronic copy of a usage report upon request to the Agency Department of Procurement. The report shall provide complete information on the items purchased under this Contract. The Contractor should be able to provide a usage report by department. At a minimum for each item sold, the report should list the manufacturer name, model number, part number, item description, quantity sold, and total spend by department, division, ordering entity, etc.
3. **EQUIPMENT/RECALL NOTICES:** In the event of any recall notice, technical service bulletin, or other important notification affecting equipment purchased from this contract, a notice shall be sent to the Contract Representative. It shall be the responsibility of the contractors to assure that all recall notices are sent directly to the agencies Contract Representative.
4. **WAREHOUSING, DISTRIBUTION AND SALES FACILITIES:** The product specified in this solicitation is dependent upon an extensive manufacturer-to-customer supply chain distribution system. To be considered for award, each potential contractor is required to provide proof of an extensive distribution system.
5. **DELIVERY:** For City of Tucson purchases, MRO supplies shall be delivered to various City of Tucson stores locations and non-stores locations. All deliveries shall be made Monday through Friday from 8:00 a.m. to 3:00 p.m., Arizona Standard Time.
6. **CATALOGS:** Within 10 days after contract award, Contractor must submit complete price lists and catalogs of their product line in hard copy or on CD. Upon request from a using agency, Contractor shall provide, at no cost, these catalogs and price lists. An accessible public website that contains a downloadable catalog and price list or an interactive web catalog and price list maybe provided in lieu of the above hard copy requirement.
7. **WARRANTY:** Offeror shall warrant that all equipment and parts furnished in their offer are newly manufactured and free from defects in material and workmanship for no less than one (1) year from the date the equipment is delivered or installed. Warranty shall also guarantee accepted trade standards of quality, fitness for the intended uses, and conformance to promises or specified specifications. No other express or implied warranty shall eliminate the vendor's liability as stated herein.

B. PRODUCT REQUIREMENTS:

1. **PRODUCTS:** A complete and comprehensive line of quality made MRO supplies to support the daily maintenance, repair and operations functions of the agency. The categories include but are not limited to the following.
 - a. **Motors and Power Transmission-** General, Definite Purpose and HVAC motors, gear motors, bearings, V-belts and accessories.
 - b. **Electrical Supplies** – Distribution, controls, wire, cable, voice & data and supplies.
 - c. **Lighting** – Lamps, ballasts, fixtures, task lighting, flashlights and batteries.
 - d. **Tools** – Hand, power, outdoor and automotive tools and tool storage.
 - e. **Measuring Tools & Test Instruments** – Calipers, gauges, inspection, micrometers and multimeters.
 - f. **Pneumatic** – Pneumatic tools and system components, air compressors and hydraulics.
 - g. **Machining and Cutting Tools** – Drill bits, taps, dies, blades, counterbores, countersinks and abrasives.
 - h. **Material Handling, Storage and Packaging** – Ladders, hoists, shelving, storage, furniture, packaging, casters, cart, trucks and drums.
 - i. **Welding** – Welding equipment and supplies.
 - j. **Fasteners and Adhesives** – Nuts, bolts, washers, screws, hooks, flat stock, raw materials (metal, rubber, plastic), glue and cement.
 - k. **Lubricants, Sealants and Paint** - Grease, oil, penetrates sealants, caulk and paint.
 - l. **Safety and Security Supplies** – Spill containment, storage, fire protection, person protective equipment, instrumentation, signs, labels, tags and security.
 - m. **Cleaning Equipment and Supplies** – Chemicals, equipment, restroom, paper, waste containers, cleaning.
 - n. **HVAC Supplies** – Controls, heaters, air conditioning, air treatment, fans, ventilators and blowers.
 - o. **Pumps and Plumbing** – Submersible, centrifugal, water system and positive displacement pumps, pipe, valves, fittings, heaters, coolers, filtration and faucets.
 - p. **Emergency Preparedness** – Sandbags, first-aid supplies, disaster recovery products etc.
 - q. **Other Categories**
2. **CURRENT PRODUCTS:** All products being offered in response to this solicitation shall be in current and ongoing production; shall be formally announced for general marketing purposes; shall be a model or type currently functioning in a user (paying customer) environment and capable of meeting or exceeding all specifications and requirements set forth in this solicitation.

3. **DEFECTIVE PRODUCT:** All defective products shall be replaced and exchanged by the Contractor. The cost of transportation, unpacking, inspection, re-packing, re-shipping or other like expenses shall be paid by the Contractor. All replacement products must be received by the City within seven (7) days of initial notification.
4. **PRICING:** Prices/discounts shall remain firm and will include all charges that may be incurred in fulfilling requirement(s) for the twelve-month period following contract award. Where applicable, pricing shall be determined by applying Offerors discounts to the prices listed on their manufacturer's price lists, retail price sheets, catalogs or by utilizing the reduced net pricing schedule.
5. **SALES PROMOTIONS:** In addition to decreasing prices for the balance of the Contract term due to a change in market conditions, a Contractor may conduct sales promotions involving price reductions for a specified lesser period.

C. SERVICE REQUIREMENTS: The City is interested in evaluating the following categories of value-add services for inclusion in this contract. The categories include, but are not limited to, the following.

1. **Sourcing:**
 1. from non-catalog suppliers,
 2. of line card extensions of catalog suppliers,
 3. for custom products, and
 4. for OEM repair parts and accessories.

Software Punch Out: The capability of your electronic ordering system to interface with an agencies inventory software system.

3. **Installation, Repair, Maintenance and Turn-Key Solutions and Services:** The ability to provide installation, repair, maintenance and turn-key solutions and services through Contractors business units, authorized manufacturer's facilities or other avenues.
4. **Inventory Solutions:** Provide inventory management solutions for stock rooms, warehouses, mobile service vehicles, emergency preparedness supplies, and supply vending machines. Consulting and analysis solutions are also desirable.
5. **Small Business Program:** The ability to incorporate small business enterprises into your distribution, sales and product offerings.
6. **Green/Sustainability Program:**
 - a. **Policies:** Efforts and policies pertaining to green and sustainability.
 - b. **Products:** Impact on product offerings.
 - c. **Distribution:** Impact in distribution.
 - d. **Recycling of Lamps:** The ability to recycle lighting and electronic products.
 - e. **Lighting and Energy Audits:** The ability to perform lighting and energy audits.
 - f. **Certifications:** The industry recognized certifications and standards obtained.
7. **Training & Education:** The ability to provide on-site and/or online training and educational programs/seminars.

Customer Support Services: The policies on replacements, returns, restocking charges, after hours service, after sales support, out of stock, order tracing, technical feedback, quality assurance for orders and drop shipments.

9. **Other Services:** Other value-add services not included in above categories.

INSTRUCTIONS TO OFFERORS

1. DEFINITION OF KEY WORDS USED IN THE SOLICITATION:

For purposes of this solicitation and subsequent contract, the following definitions shall apply:

City: The City of Tucson, Arizona

Contract: The legal agreement executed between the City and the Contractor/Consultant. The Contract shall include this RFP document incorporated herein by reference, all terms, conditions, specifications, scope of work, Amendments, the Contractor's offer and negotiated items as accepted by the City.

Contractor/Consultant: The individual, partnership, or corporation who, as a result of the competitive solicitation process, is awarded a contract by the City.

Contract Representative: The City employee or employees who have specifically been designated to act as a contact person or persons to the Contractor, and is responsible for monitoring and overseeing the Contractor's performance under this Contract.

Director of Procurement: The contracting authority for the City, authorized to sign contracts and amendments thereto on behalf of the City.

May: Indicates something that is not mandatory but permissible.

Offeror: The individual, partnership, or corporation who submits a proposal in response to a solicitation.

Shall, Will, Must: Indicates a mandatory requirement. Failure to meet these mandatory requirements, if they constitute a substantive requirement, may, at the City's sole discretion, result in the rejection of a proposal as non-responsive.

Should: Indicates something that is recommended but not mandatory. If the Offeror fails to provide recommended information, the City may, at its sole option, ask the Offeror to provide the information or evaluate the proposal without the information.

2. **PRE-PROPOSAL CONFERENCE:** If scheduled, the date and time of a Pre-Proposal conference is indicated on the cover page of this document. Attendance at this conference is not mandatory. Written minutes and/or notes will not be available, therefore attendance is encouraged. If an Offeror is unable to attend the Pre-Proposal Conference questions may be submitted in writing. Offerors are encouraged to submit written questions, via electronic mail at least nine days prior to the Request for Proposal due date to the Contract Officer listed above. The purpose of this conference will be to clarify the contents of this Request for Proposal in order to prevent any misunderstanding of the City's position. Any doubt as to requirements of this Request for Proposal or any apparent omission or discrepancy should be presented to the City at this conference. The City will then determine the appropriate action necessary, if any, and may issue a written amendment to the Request for Proposal. Oral statements or instructions will not constitute an amendment to this Request for Proposal.

3. **INQUIRIES:** Any question related to the Request for Proposal shall be directed to the Contract Officer whose name appears above. An offeror shall not contact or ask questions of the department for whom the requirement is being procured. The Contract Officer may require any and all questions be submitted in writing. Offerors are encouraged to submit written questions via electronic mail at least nine days prior to the proposal due date. Any correspondence related to a solicitation should refer to the appropriate Request for Proposal number, page and paragraph number. An envelope containing questions should be identified as such, otherwise it may not be opened until after the official proposal due date and time. Oral interpretations or clarifications will be without legal effect. Only questions answered by a formal written amendment to the Request for Proposal will be binding.

4. **AMENDMENT OF REQUEST FOR PROPOSAL:** The Offeror shall acknowledge receipt of a Request for Proposal Amendment by signing and returning the document by the specified due date and time.

5. **FAMILIARIZATION OF SCOPE OF WORK:** Before submitting a proposal, each offeror shall familiarize itself with the Scope of Work, laws, regulations and other factors affecting contract performance. The Offeror shall be responsible for fully understanding the requirements of the subsequent Contract and otherwise satisfy itself as to the expense and difficulties accompanying the fulfillment of contract requirements. The submission of a proposal will constitute a representation of compliance by the Offeror. There will be no subsequent financial adjustment, other than that provided by the subsequent Contract, for lack of such familiarization.

6. PREPARATION OF PROPOSAL:

- A. All proposals shall be on the forms provided in this Request for Proposal package. It is permissible to copy these forms as required. Facsimiles or electronic mail proposals shall not be considered.
- B. At a minimum, your proposal should include the signed Offer and Acceptance form, signed copies of any solicitation amendments, completed Price Page and your response to all evaluation criteria.
- C. The Offer and Acceptance page shall be signed by a person authorized to submit an offer. An authorized signature on the Offer and Acceptance page, Proposal Amendment(s), or cover letter accompanying the proposal documents shall constitute an irrevocable offer to sell the good and/or service specified herein. Offeror shall submit any additional requested documentation, signifying intent to be bound by the terms of the agreement.
- D. The authorized person signing the proposal shall initial erasure, interlineations or other modifications on the proposal.

- E. In case of error in the extension of prices in the proposal, unit price shall govern when applicable.
 - F. Periods of time, stated as a number of days, shall be in calendar days.
 - G. It is the responsibility of all offerors to examine the entire Request for Proposal package and seek clarification of any requirement that may not be clear and to check all responses for accuracy before submitting a proposal. Negligence in preparing a proposal confers no right of withdrawal after due date and time.
 - H. The City shall not reimburse the cost of developing, presenting, submitting or providing any response to this solicitation.
 - I. Offeror must list any subcontractors to be utilized in the performance of the services specified herein. For each subcontractor, details on respective qualifications must be included.
7. **PAYMENT DISCOUNTS:** Payment discount periods shall be computed from the date of receipt of the material/service or correct invoice, whichever is later, to the date City's payment warrant is mailed. Unless freight and other charges are itemized, any discount provided shall be taken on full amount of invoice. Payment discounts of twenty-one calendar days or more shall be deducted from the proposed price in determining the price points. However, the City shall be entitled to take advantage of any payment discount offered by a vendor provided payment is made within the discount period. The payment discount shall apply to all purchases and to all payment methods.
8. **TAXES:** The City of Tucson is exempt from federal excise tax, including the federal transportation tax.
9. **PROPOSAL/SUBMITTAL FORMAT:** An original and 9 copies (10 total) of each proposal should be submitted on the forms and in the format specified in the RFP. Offerors shall also submit one electronic copy of the proposal on cd, disc or zip disc in MS Office 2010 or .pdf format. Any confidential information shall be submitted on a separate cd, disc or zip disc. The original copy of the proposal should be clearly labeled "Original" and shall be single-sided, three hole punched and in a binder. The material should be in sequence and related to the RFP. **The sections of the submittal should be tabbed, clearly identifiable and should include a minimum of the following sections: the completed Offer and Acceptance Form, all signed Amendments, a copy of this RFP document and the Offeror's response to the Evaluation Criteria including the completed Price Page.** Failure to include the requested information may have a negative impact on the evaluation of the offeror's proposal.
10. **EXCEPTIONS TO CONTRACT PROVISIONS:** A response to any Request for Proposal is an offer to contract with the City based upon the contract provisions contained in the City's Request for Proposal, including but not limited to, the specifications, scope of work and any terms and conditions. Offerors who wish to propose modifications to the contract provisions must clearly identify the proposed deviations and any proposed substitute language. The provisions of the Request for Proposal cannot be modified without the express written approval of the Director or his designee. If a proposal or offer is returned with modifications to the contract provisions that are not expressly approved in writing by the Director or his designee, the contract provisions contained in the City's Request for Proposal shall prevail.
11. **PUBLIC RECORD:** All proposals submitted in response to this Request for Proposal shall become the property of the City and shall become a matter of public record available for review subsequent to the award notification.
12. **CONFIDENTIAL INFORMATION:** The City of Tucson is obligated to abide by all public information laws. If an Offeror believes that any portion of a proposal, offer, specification, protest or correspondence contains information that should be withheld, a statement advising the Contract Officer of this fact should accompany the submission and the information shall be so identified wherever it appears. The City shall review all requests for confidentiality and may provide a written determination to designate specified documents confidential or the request may be denied. Price is not confidential and will not be withheld. If the confidential request is denied, such information shall be disclosed as public information, unless the offeror submits a formal written objection.
13. **CERTIFICATION:** By signature on the Offer and Acceptance page, solicitation Amendment(s), or cover letter accompanying the submittal documents, Offeror certifies:
- A. The submission of the offer did not involve collusion or other anti-competitive practices.
 - B. The Offeror shall not discriminate against any employee or applicant for employment in violation of Federal or State law.
 - C. The Offeror has not given, offered to give, nor intends to give at any time hereafter, any economic opportunity, future employment, gift, loan, gratuity, special discount, trip, favor, meal or service to a public servant in connection with the submitted offer.
 - D. The Offeror hereby certifies that the individual signing the submittal is an authorized agent for the Offeror and has the authority to bind the Offeror to the Contract.

- 14. WHERE TO SUBMIT PROPOSALS:** In order to be considered, the Offeror must complete and submit its proposal to the City of Tucson Department of Procurement at the location indicated, prior to or at the exact date and time indicated on the Notice of Request for Proposal page. The Offeror's proposal shall be submitted in a sealed envelope. The words "SEALED PROPOSAL" with the REQUEST FOR PROPOSAL TITLE, REQUEST FOR PROPOSAL NUMBER, PROPOSAL DUE DATE AND TIME and OFFEROR'S NAME AND ADDRESS shall be written on the envelope.
- 15. LATE PROPOSALS:** Late proposals will be rejected.
- 16. OFFER AND ACCEPTANCE PERIOD:** In order to allow for an adequate evaluation, the City requires an offer in response to this solicitation to be valid and irrevocable for ninety (90) days after the proposal due date and time.
- 17. WITHDRAWAL OF PROPOSAL:** At any time prior to the specified solicitation due date and time, an offeror may formally withdraw the proposal by a written letter or electronic mail from the Offeror or a designated representative. Telephonic or oral withdrawals shall not be considered.
- 18. DISCUSSIONS:** The City reserves the right to conduct discussions with offerors for the purpose of eliminating minor irregularities, informalities, or apparent clerical mistakes in the proposal in order to clarify an offer and assure full understanding of, and responsiveness to, solicitation requirements.
- 19. TAX OFFSET POLICY:** If applicable, in evaluating price proposals, the City shall include the amount of applicable business privilege tax, except that the amount of the City of Tucson business privilege tax shall not be included in the evaluation.
- 20. CONTRACT NEGOTIATIONS:** Exclusive or concurrent negotiations may be conducted with responsible offeror(s) for the purpose of altering or otherwise changing the conditions, terms and price of the proposed contract unless prohibited. Offerors shall be accorded fair and equal treatment in conducting negotiations and there shall be no disclosure of any information derived from proposals submitted by competing offerors. Exclusive or concurrent negotiations shall not constitute a contract award nor shall it confer any property rights to the successful offeror. In the event the City deems that negotiations are not progressing, the City may formally terminate these negotiations and may enter into subsequent concurrent or exclusive negotiations with the next most qualified firm(s).
- 21. VENDOR APPLICATION:** Prior to the award of a Contract, the successful offeror shall register with the City's Department of Procurement. Registration can be completed at <http://www.tucsonprocurement.com/> by clicking on Vendor Services. Please note that email notifications of newly published solicitations and amendments will be provided to those vendors that select email as their preferred delivery method in their vendor record.
- 22. CITY OF TUCSON BUSINESS LICENSE:** It is the responsibility of the Contractor to have a City of Tucson Business License throughout the life of this contract or a written determination from the City's Business License Section that a license is not required. At any time during the contract, the City may request the Contractor to provide a valid copy of the business license or a written determination that a business license is not required. Application for a City Business License can be completed at <http://www.tucsonaz.gov/etax>. For questions contact the City's Business License Section at (520) 791-4566 or email at tax-license@tucsonaz.gov.
- 23. UPON NOTICE OF INTENT TO AWARD:** The apparent successful offeror shall sign and file with the City, within five (5) days after Notice of Intent to Award, all documents necessary to the successful execution of the Contract.
- 24. AWARD OF CONTRACT:** Notwithstanding any other provision of the Request for Proposal, the City reserves the right to:
- (1) waive any immaterial defect or informality; or
 - (2) reject any or all proposals, or portions thereof; or
 - (3) reissue the Request for Proposal.
- A response to this Request for Proposal is an offer to contract with the City based upon the terms, conditions and Scope of Work contained in the City's Request for Proposal. Proposals do not become contracts unless and until they are executed by the City's Director of Procurement and the City Attorney. A contract has its inception in the award, eliminating a formal signing of a separate contract. All of the terms and conditions of the contract are contained in the Request for Proposal, unless any of the terms and conditions are modified by a Request for Proposal amendment, a Contract Amendment, or by mutually agreed terms and conditions in the Contract documents.
- 25. PROPOSAL RESULTS:** The name(s) of the successful offeror(s) will be posted on the Procurement Department's Internet site at <http://www.tucsonprocurement.com/> upon issuance of a Notice of Intent to Award or upon final contract execution.

- 26. PROTESTS:** A protest shall be in writing and shall be filed with the Director of Procurement. A protest of a Request for Proposal shall be received at the Department of Procurement not less than five (5) working days before the Request for Proposal due date. A protest of a proposed award or of an award shall be filed within ten (10) days after issuance of notification of award or issuance of a notice of intent to award, as applicable. A protest shall include:
- A. The name, address, and telephone number of the protestant;
 - B. The signature of the protestant or its representative;
 - C. Identification of the Request for Proposal or Contract number;
 - D. A detailed statement of the legal and factual grounds of protest including copies of relevant documents; and
 - E. The form of relief requested.

PROPOSAL EVALUATION REQUIREMENTS

I. PROPOSAL EVALUATION CRITERIA – (listed in relative order of importance)

- A. Method of Approach
- B. Price Proposal
- C. Qualifications & Experience

II. REQUIREMENTS SPECIFIC TO EVALUATION CRITERIA: The narrative portion and the materials presented in response to this Request for Proposal should be submitted in the same order as requested and must contain, at a minimum, the following:

A. Method of Approach

1. Provide a response to the national program.
 - a. Include a detailed response to Attachment A, Exhibit A, OMNIA Partners Response for National Cooperative contract. Responses should highlight experience, demonstrate a strong national presence, describe how offeror will educate its national sales force about the contract, describe how products and services will be distributed nationwide, include a plan for marketing the products and services nationwide, and describe how volume will be tracked and reported to OMNIA Partners.
 - b. The successful offeror will be required to sign Attachment A, Exhibit B, OMNIA Partners Administration Agreement. Offerors should have any reviews required to sign the document prior to submitting a response. Offeror's response should include any proposed exceptions to the OMNIA Partners Administration Agreement.
 - c. The successful offeror will be required to fill out Exhibit F – Federal Funds Certification and Exhibit G – New Jersey Business Compliance in its entirety.

2. Product

- a. Provide a detailed written response illustrating how the products offered will meet the requirements of this solicitation. Offerors shall provide the proposed product lines that will meet the Product Requirements of this solicitation. Offerors shall identify and describe their MRO categories. For each proposed category, describe in detail and provide at a minimum the following types of information:
 1. Identification and description of product categories offered
 2. Identification and description of sub categories
 3. Identification and description of manufacturers within each sub category
- b. What is the total number of products offered in your catalog? Are all catalog products stocked in your distribution warehouses?
- c. How are green products identified in your catalog? Online ordering?
- d. Do you offer "Private Line" products? Please describe.
- e. Submit all information that will aid the City in evaluating your proposal.

3. Services

- a. Provide a detailed written response illustrating how the services offered will meet the requirements of this solicitation. Offerors shall provide the proposed services that will meet the Service Requirements of this solicitation. For each proposed category, describe and/or provide details explaining your capabilities. In your response include information such as:
 1. Policies and programs detailing your efforts in these areas.
 2. Literature explaining your capabilities.
 3. Submit all information that will aid the City in evaluating your proposal.
- b. Describe how you will roll out your program to City of Tucson staff? Include in your discussion training, education, meetings, information gathering, annual contract awareness event, etc.
- c. Describe how you will develop and maintain relationships with key department end users to convert sales to this contract, offer relevant solutions, problem solve, introduce new products or services, etc.
- d. Describe your sales and reporting capabilities. What level of detail is available?

4. Ordering and Invoices

- a. Describe your ordering capacity (retail locations, telephone, fax, Internet, etc.). Provide details of the capabilities of your E Commerce website including ability to display contract pricing, on-line ordering, order tracking, search options, order history, technical assistance, lists, technical data and documentation, identification of alternate green products, etc.
- b. Describe your invoicing process. Is electronic invoicing available? Is summary invoicing available? Are there other options on how an agency receives an invoice? Submit sample invoices.
- c. Describe how problems – such as a customer ordering a wrong product; a customer receiving a defective or wrong product; etc. – are resolved.
- d. Describe how your firm measures performance including identification, calculation, tracking and reporting of measurements. What is your stock fill percentage rate, by line item, of the orders filled without backorders?
- e. If providing for retail location purchases, describe how agencies choosing to pick up products at a retail location will receive the correct contract pricing.
- f. Describe your process for identifying out of stock items and the options available to ordering agencies, such as: request a back ordered item, requesting a substitute item and cancelling the item from the order.

5. Other/Value Add

- a. Describe any government rebate or government incentive programs applicable
- b. Describe how your firm will meet the monthly usage reporting criteria. Submit a sample report.
- c. Please include any value-added services that have not been listed in the scope of work. Services could include, but not limited to, safety shoe program, additional inventory management, emergency preparedness services, safety glove programs etc.

B. Price Proposal

1. Provide a price proposal as requested on the Attachment B – Price Page.

Core Lists

- a. **Market Basket** – Provides for the deepest discounts, as listed on the category discount sheet, on a variety of products to agencies nationwide. Products in this list represent the largest annual spend in terms of dollars and/or highest volume in terms of quantity. Pricing for Market Basket Items shall be provided to all Participating Agencies.
 - b. **Functional Alternatives** – Provide items which can be substitutes for the corresponding items on the Market Basket which might provide better value but meet the same need. Items in the Functional Alternatives section of the price page will be evaluated as value-add items for the National Program. Pricing for Functional Alternatives shall be provided to all participating agencies.
 - i. Using Attachment B, Price Page, complete the columns specified resulting in the proposed discount and net contract price for items offered nationally.
 - ii. Using Attachment B, Price Page, complete the Category Discount page listing the percentage off discount price for each category provided.
 - iii. How often does the Offeror propose to update this list? Are there certain products that should be updated more frequently than others?
 - b. **Customized Core List by Agency**, individual local and state departments, and regional core lists– In addition to the National Core List, Offerors may provide customized core lists to agencies.
 - i. Describe Offeror's ability to provide customized core lists to agencies;
 - ii. The number of items Offeror proposes to provide on a customized core list;
 - iii. How often does the Offeror propose to update customized core lists;
 - iv. Describe any agency size or volume limitations.
 - c. **Catalog Pricing**: Provide pricing for products not included in items 1.a. and 1.b. above,
 - i. Describe how you will price catalog items that are not listed on the Market Basket list. That is, by product category, sub-product category, manufacturer, etc.
 - ii. Disclose the number of items in each product category and in the catalog
 - d. **Seasonal or Special Pricing**: Describe any programs offered to promote special pricing to Participating Agencies.
2. Describe how services proposed will be priced.
 3. The City's expectation is that the proposed pricing shall include delivery to Tucson and Participating Public Agencies. Based on your distribution network, explain the impact of such pricing to the City, Participating Public Agencies residing in large metropolitan areas and Participating Public Agencies residing in rural areas. Propose an optimal solution(s) that would provide Participating Public Agencies with the best pricing including freight costs.
 4. Propose a plan to adjust pricing as market conditions change. The plan must be verifiable and auditable. Identify calculation, formula, components, index, etc.
 5. State if pricing is most favorable offered to government agencies. Describe how your firm will ensure this contract will continually offer the best pricing available to Participating Public Agencies.

6. Provide details of and propose additional discounts for volume orders, special manufacturer's offers, minimum order quantity, free goods program, total annual spend, etc.
7. Provide information on any ordering methods – such as electronic ordering or payment via pCard or EFT – or other criteria which entitle the using agency to additional discounts off of a manufacturer's price list. If so, please provide the percentage discount.
8. Provide your payment terms.
9. As stated in the Instructions to Offerors, 7. Discounts, the price(s) herein can be discounted by _____%, if payment is made within _____ days. These payment terms shall apply to all purchases and to all payment methods.
10. Will payment be accepted via commercial credit card? _____ Yes _____ No
 - a. If yes, can commercial payment(s) be made online? _____ Yes _____ No
 - b. Will a third party be processing the commercial credit card payment(s)? _____ Yes _____ No
 - c. If yes, indicate the flat fee per transaction \$_____ (as allowable, per Section 4.9 of the MasterCard Transaction Processing Rules).
 - d. If "no" to above, will consideration be given to accept the card? _____ Yes _____ No
11. Does your firm have a City of Tucson Business License? _____ Yes _____ No
If yes, please provide a copy of your City of Tucson Business license.

C. Qualifications and Experience

1. Provide a brief history and description of your company.
2. Provide a statement of your annual sales for the past 3 years.
3. Highlight experience and strong national presence in the MRO industry.
4. Provide the total number and location of sales persons employed by your firm.
5. Number and location of support centers (if applicable).
6. Describe the qualifications of your sales personnel and technicians.
7. Provide a listing of key personnel who may be assigned to the City's contract. Include their title within your organization and the description of the type of work they may perform. Please identify an executive corporate sponsor who will be responsible for the overall management of the awarded Master Agreement.
8. Summarize your experience in providing product and services similar to that outlined in the Scope of Work. Provide a minimum of three references for which you have provided similar products and services. References from other public agencies, particularly municipal governments, are preferred. Please include company name, address, phone, email, and contact person.
9. Please submit any additional information that you feel is applicable to your qualifications and experience.

III. GENERAL

A. Shortlist:

The City reserves the right to shortlist the offerors on the stated criteria. However, the City may determine that shortlisting is not necessary.

B. Interviews:

The City reserves the right to conduct interviews with some or all of the offerors at any point during the evaluation process. However, the City may determine that interviews are not necessary. In the event interviews are conducted, information provided during the interview process shall be taken into consideration when evaluating the stated criteria. The City shall not reimburse the offeror for the costs associated with the interview process.

C. Additional Investigations:

The City reserves the right to make such additional investigations as it deems necessary to establish the competence and financial stability of any offeror submitting a proposal.

D. Prior Experience:

Experiences with the City and entities that evaluation committee members represent and that are not specifically mentioned in the solicitation response may be taken into consideration when evaluating offers.

E. Multiple Awards:

To provide adequate contract coverage, at the City's sole discretion, multiple awards may be made.

SPECIAL TERMS AND CONDITIONS

- 1. COOPERATIVE PURCHASING:** Any Contract resulting from this solicitation shall be for the use of the City of Tucson. In addition, public and nonprofit agencies that have registered with OMNIA Partners or entered into a Cooperative Purchasing Agreement with the City of Tucson's Department of Procurement are eligible to participate in any subsequent Contract. See http://www.tucsonprocurement.com/coop_partners.aspx and click on Cooperatives for a list of the public and nonprofit agencies that have currently entered into Cooperative Purchasing Agreements with the City of Tucson. Additionally, this contract is eligible for use by the Strategic Alliance for Volume Expenditures (SAVE) cooperative. See <http://www.mesaaz.gov/home/showdocument?id=23638> for a listing of participating agencies. The parties agree that these lists are subject to change.

Any orders placed to, or services required from, the successful Contractor(s) will be requested by each participating agency. Payment for purchases made under this agreement will be the sole responsibility of each participating agency. The Contractor may negotiate additional expenses incurred as a result of participating agencies' usage of this contract (i.e., freight charges, travel related expenses, etc.). The City shall not be responsible for any disputes arising out of transactions made by others.

The Contractor(s) will provide an electronic copy of the complete Contract to the City of Tucson Department of Procurement upon receipt of the Notice of Intent to Award. At the City's request, the successful Contractor(s) may also be requested to provide an electronic copy of the complete Contract to a participating agency.

FEDERAL, STATE AND LOCAL TAXES, LICENSES AND PERMITS: The Supplier shall comply with all Federal, State, and local licenses and permits required for the operation of the business conducted by the Supplier as applicable to this Contract. The Supplier shall, at no expense to the City, OMNIA Partners, or other Participating Public Agencies, procure and keep in force during the entire period of the Agreement all such permits and licenses.

- 3. SUBCONTRACTORS:** No subcontract shall be made by the contractor with any other party for furnishing any of the services herein contracted for without the advance written approval of the Department of Procurement. All subcontractors shall comply with Federal and State laws and regulations that are applicable to the services covered by the subcontractor and shall include all the terms and conditions set forth herein which shall apply with equal force to the subcontract, as if the subcontractor were the Contractor referred to herein. Contractor is responsible for contract performance whether or not subcontractors are used.
- 4. FOB DESTINATION FREIGHT PREPAID:** Prices shall be FOB Destination Freight Prepaid to the delivery location designated. Contractor shall retain title and control of all goods until they are delivered and the Contract of coverage has been completed. All risk of transportation and all related charges shall be the responsibility of the Contractor. All claims for visible or concealed damage shall be filed by the Contractor. The City will assist the Contractor in arranging for inspection.
- 5. PAYMENTS:** All payments made by the City of Tucson for goods or services will be made to the vendor named on the Offer and Acceptance form. If you do not wish payment to be made to that address, you must submit an attached sheet indicating the proper mailing address with this bid.
- 6. RIGHT TO TERMINATE FOR CHANGE IN OWNERSHIP OR MATERIAL RESTRUCTURE OF THE CONTRACTOR:** In addition to the Termination of Contract clause in the Standard Terms and Conditions section of this solicitation and resulting contract, the City reserves the right to cancel the whole or part of this contract within 60 days written notice of the completion of any material change of ownership in the Contractor's company, including its sale, merger, consolidation or dissolution.

7. **TERM AND RENEWAL:** The term of the Contract shall commence upon award and shall remain in effect for a period of three (3) years, unless terminated, canceled or extended as otherwise provided herein. The Contractor agrees that the City of Tucson shall have the right, at its sole option, to renew the Contract for two (2) additional one-year periods or portions thereof. In the event that the City exercises such rights, all terms, conditions and provisions of the original Contract shall remain the same and apply during the renewal period with the possible exception of price and minor scope additions and/or deletions.
8. **PRICE ADJUSTMENT:** The City will review fully documented requests for price adjustment at the end of the Contract's first year. Subsequent fully documented requests for price adjustment may be made at the end of each Contract year that the Contract is in effect. Price adjustments may be a consideration in the continuance and/or renewal of the contract. The City will determine whether the requested price adjustment or an alternate option, is in the best interest of the City.
9. **INSURANCE:** The Contractor agrees to:
- A. Obtain insurance coverage of the types and amount required in this section and keep such insurance coverage in force throughout the life of this contract. All policies will contain an endorsement providing that written notice be given to the City at least 30 days prior to termination or cancellation in coverage in any policy, and 10 days notice for cancellation due to non-payment in premium.
 - B. The Commercial General Liability Insurance and Commercial Automobile Liability Insurance policies will include the City as an additional insured with respect to liability arising out of the performance of this contract. Such additional insured shall be covered to the full limits of liability purchased by the Contractor, even if those limits of liability are in excess of those required by this Contract. The insurance hereunder will be primary and that any insurance carried by the City will be excess and not contributing.
 - C. Provide and maintain minimum insurance limits as applicable:

COVERAGE	LIMITS OF LIABILITY
I. Commercial General Liability:	
Policy shall include Bodily Injury, Property Damage, Personal Injury and Broad Form Contractual Liability	
Each Occurrence	\$1,000,000
General Aggregate	\$2,000,000
Products & Completed Operations Aggregate	\$2,000,000
Personal and Advertising Injury	\$1,000,000
Blanket Contractual Liability	\$1,000,000
II. Commercial Automobile Liability:	
Policy shall include Bodily Injury and Property Damage, for any owned, Hired, and/or Non-owned vehicles used in the operation, installation and maintenance of facilities under this agreement.	
Combined Single Limit	\$1,000,000
III. Workers' Compensation: (applicable to the State of Arizona)¹	
Per Occurrence	Statutory
Employer's Liability	\$1,000,000
Disease Each Employee	\$1,000,000
Disease Policy Limit	\$1,000,000

¹ Sole Proprietor/Independent Contractor designation is given to those who desire to waive their rights for workers' compensation coverage and benefits as outlined in ARS§ 23-901 and specifically ARS § 23-961 (D). If applicable, please request the Sole Proprietor/Independent Contractor form from the Contract Officer listed in the solicitation.

D. ADDITIONAL INSURANCE REQUIREMENTS: Policies shall be endorsed to include the following provisions:

1. A waiver of subrogation endorsement in favor of the City of Tucson, for losses arising from work performed by or on behalf of the Contractor (including Worker's Compensation).
2. The insurance afforded the contractor shall be primary insurance and that any insurance carried by the City of Tucson and its agents, officials or employees shall be excess and not contributory.
3. Coverage provided by the Contractor shall not be limited to the liability assumed under the indemnification provisions of this Contract.

E. NOTICE OF COVERAGE MODIFICATIONS: Any changes material to compliance with this contract in the insurance policies above shall require 10 days written notice from the Contractor to the City of Tucson. Such notice shall be sent directly to the Department of Procurement.

F. ACCEPTABILITY OF INSURERS: Contractors insurance shall have an "A.M. Best" rating of not less than A:VII. The City of Tucson in no way warrants that the required minimum insurer rating is sufficient to protect the Contractor from potential insurer insolvency.

G. VERIFICATION OF COVERAGE: Contractor shall furnish the City of Tucson with certificates of insurance (ACORD form or equivalent approved by the City of Tucson) as required by this Contract. The certificates for each insurance policy are to be signed by an authorized representative.

All certificates and endorsements are to be received and approved by the City of Tucson before work commences. Each insurance policy required by this Contract must be in effect at or prior to commencement of work and remain in effect for the duration of the contract and two (2) years after completion. Failure to maintain the insurance policies as required by this Contract, or to provide evidence of renewal upon the City's request, is a material breach of contract.

All certificates required by this Contract shall be sent directly to the Department of Procurement.

The City of Tucson project/contract number and project description shall be noted on the certificate of insurance. The City of Tucson reserves the right to require complete copies of all insurance policies required by this Contract at any time.

H. SUBCONTRACTORS: Contractors' certificate(s) shall include all subcontractors as insureds under its policies or Contractor shall furnish to the City of Tucson separate certificates and endorsements for each subcontractor. All coverages for subcontractors shall be subject to the minimum requirements identified above.

I. EXCEPTIONS: In the event the Contractor or sub-contractor(s) is/are a public entity, then the Insurance Requirements shall not apply. Such public entity shall provide a Certificate of Self-Insurance

STANDARD TERMS AND CONDITIONS

1. **ADVERTISING:** Contractor shall not advertise or publish information concerning this Contract without prior written consent of the City's Director of Procurement.
2. **AFFIRMATIVE ACTION:** Contractor shall abide by the provisions of the Tucson Procurement Code Chapter 28, Article XII.
3. **AMERICANS WITH DISABILITIES ACT:** The Contractor shall comply with all applicable provisions of the Americans with Disabilities Act (Public Law 101-336, 42 U.S.C. 12101, et seq.) and applicable Federal regulations under the Act.
4. **APPLICABLE LAW:** This Contract shall be governed, and the City and Contractor shall have all remedies afforded to each, by the Tucson Procurement Code and the law of the State of Arizona. State law claims shall be brought only in Pima County Superior Court.
5. **ASSIGNMENT-DELEGATION:** No right or interest in this Contract shall be assigned by the Contractor without prior written permission of the City, and no delegation of any duty of the Contractor shall be made without prior written permission of the City's Director of Procurement. The City shall not unreasonably withhold approval and shall notify the Contractor of the City's position by written notice.
6. **CHILD/SWEAT-FREE LABOR POLICY:** The Contractor shall comply with all applicable provisions of the United States Federal and State Child Labor and Worker's Right laws and agrees if called upon to affirm in writing, that they, and any subcontractor involved in the provision of goods to the City, are in compliance.
7. **CLEAN UP:** The Contractor shall at all times keep the contract area, including storage areas used by the Contractor, free from accumulation of waste material or rubbish and, prior to completion of the work, remove any rubbish from the premises and all tools, scaffolding, equipment and materials not property of the City. Upon completion of the work, the Contractor shall leave the work and premises in clean, neat and workmanlike condition.
8. **COMMENCEMENT OF WORK:** The Contractor is cautioned not to commence any billable work or provide any material or service under this Contract until Contractor receives purchase order or is otherwise directed to do so, in writing, by the City.
9. **CONFIDENTIALITY OF RECORDS:** The Contractor shall establish and maintain procedures and controls that are acceptable to the City for the purpose of assuring that no information contained in its records or obtained from the City or from others in carrying out its functions under the Contract shall be used by or disclosed by it, its agents, officers, or employees, except as required to efficiently perform duties under the Contract. Persons requesting such information should be referred to the City. Information pertaining to individual persons shall not be divulged other than to employees or officers of Contractor as needed for the performance of duties under the Contract, unless otherwise agreed to in writing by the City.
10. **CONTRACT AMENDMENTS:** The Procurement Department has the sole authority to:
 - A. Amend the contract or enter into supplemental verbal or written agreements;
 - B. Grant time extensions or contract renewals;
 - C. Otherwise modify the scope or terms and provisions of the contract.

This Contract shall only be modified with the approval of the Department of Procurement. Except in the case of a documented emergency, approval must be granted prior to performance. Any contract modification not explicitly approved by the Procurement Department through a written contract amendment or change order is performed at the sole risk of the Contractor and may not be eligible for payment by the City.

11. **CONTRACT:** The Contract shall be based upon the Request for Proposal issued by the City and the Offer submitted by the Contractor in response to the Request for Proposal. The offer shall substantially conform to the terms, conditions, specifications and other requirements set forth within the text of the Request for Proposal. The City reserves the right to clarify any contractual terms with the concurrence of the Contractor; however, any substantial non-conformity in the offer, as determined by the City's Director of Procurement, shall be deemed non-responsive and the offer rejected. The Contract shall contain the entire agreement between the City of Tucson and the Contractor relating to this requirement and shall prevail over any and all previous agreements, contracts, proposals, negotiations, purchase orders, or master agreements in any form.

- 12. DEFAULT IN ONE INSTALLMENT TO CONSTITUTE TOTAL BREACH:** Contractor shall deliver conforming materials in each installment or lot of this Contract and may not substitute nonconforming materials. Delivery of nonconforming materials, or default of any nature, may constitute breach of the Contract. Noncompliance may be deemed a cause for possible Contract termination.
- 13. DUPLEXED/RECYCLED PAPER:** In accordance with efficient resource procurement and utilization policies adopted by the City of Tucson, the Contractor shall ensure that, whenever practicable, all printed materials produced by the Contractor in the performance of this Contract are duplexed (two-sided copies), printed on recycled paper and labeled as such.
- 14. EQUAL PAY:** The Contractor shall comply with the applicable provisions of the Equal Pay Act of 1963 (Pub.L. 88-38, 29 U.S.C. section 206(d)); Title VII of the Civil Rights Act of 1964 (Pub.L. 88-352, 42 U.S.C. 2000e *et seq.*; and, the Lily Ledbetter Fair Pay Act of 2009 (Pub.L. 111-2).
- 15. EXCLUSIVE POSSESSION:** All services, information, computer program elements, reports and other deliverables created under this Contract are the sole property of the City of Tucson and shall not be used or released by the Contractor or any other person except with prior written permission by the City.
- 16. FEDERAL IMMIGRATION LAWS AND REGULATIONS:** Contractor warrants that it complies with all Federal Immigration laws and regulations that relate to its employees and complies with A.R.S. § 23-214(A) and that it requires the same compliance of all subcontractors under this Contract. Contractor acknowledges that pursuant to A.R.S. § 41-4401 and effective September 30, 2008, a breach of this warranty is a material breach of this Contract subject to penalties up to and including termination of this Contract. The City retains the legal right to audit the records of the Contractor and inspect the papers of any employee who works for the Contractor to ensure compliance with this warranty and the Contractor shall assist in any such audit. The Contractor shall include the requirements of this paragraph in each contract with subcontractors under this Contract.

If the Contractor or subcontractor warrants that it has complied with the employment verification provisions prescribed by sections 274(a) and 274(b) of the Federal Immigration and Nationality Act and the E-verify requirements prescribed by A.R.S. § 23-214(A), the Contractor or subcontractor shall be deemed to be in compliance with this provision. The City may request proof of such compliance at any time during the term of this Contract by the Contractor and any subcontractor.

- 17. FORCE MAJEURE:** Except for payment of sums due, neither party shall be liable to the other nor deemed in default under this Contract if and to the extent that such party's performance of this Contract is prevented by reason of Force Majeure. The term "Force Majeure" means an occurrence that is beyond the control of the party affected and occurs without its fault or negligence. Force Majeure shall not include late performance by a subcontractor unless the delay arises out of a Force Majeure occurrence in accordance with this Force Majeure term and condition.

If either party is delayed at any time in the progress of the work by Force Majeure, the delayed party shall notify the other party in writing of such delay, as soon as is practical, of the commencement thereof and shall specify the causes of such delay in such notice. Such notice shall be hand-delivered or mailed certified-return receipt and shall make a specific reference to this article, thereby invoking its provisions. The delayed party shall cause such delay to cease as soon as practicable and shall notify the other party in writing when it has done so. The time of completion shall be extended by contract modification for a period of time equal to the time that results or effects of such delay prevent the delayed party from performing in accordance with this Contract.

- 18. GRATUITIES:** The City may, by written notice to the Contractor, terminate this Contract if it is found that gratuities, in the form of entertainment, gifts, meals or otherwise, were offered or given by the Contractor or any agent or representative of the Contractor, to any officer or employee of the City amending, or the making of any determinations with respect to the performing of such Contract. In the event this Contract is terminated by the City pursuant to this provision, the City shall be entitled, in addition to any other rights and remedies, to recover or withhold from the Contractor the amount of the gratuity.

HUMAN RELATIONS: Contractor shall abide by the provisions of the Tucson City Code Chapter 28, Article XII.

- 20. INDEMNIFICATION:** To the fullest extent permitted by law, Contractor, its successors, assigns and guarantors, shall pay, defend, indemnify and hold harmless City of Tucson, its agents, representatives, officers, directors, officials and employees from and against all allegations, demands, proceedings, suits, actions, claims, including claims of patent

or copyright infringement, damages, losses, expenses, including but not limited to, attorney fees, court costs, and the cost of appellate proceedings, and all claim adjusting and handling expense, related to, arising from or out of or resulting from any actions, acts, errors, mistakes or omissions caused in whole or part by Contractor relating to work, services and/or products provided in the performance of this Contract, including but not limited to, any Subcontractor or anyone directly or indirectly employed by any of them or anyone for whose acts any of them may be liable and any injury or damages claimed by any of Contractor's and Subcontractor's employees. It is agreed that Contractor will be responsible for primary loss investigation, defense and judgment costs where this indemnification is applicable. The Contractor agrees to waive all rights of subrogation against the City of Tucson, its agents, representatives, officers, directors, officials, employees and volunteers for losses arising from the work performed by the Contractor for the City of Tucson.

Contractor is responsible for compliance with the Patient Protection and Affordable Care Act (ACA), for its employees in accordance with 26 CFR §54.4980H. Additionally, Contractor is responsible for all applicable IRS reporting requirements related to ACA. If Contractor or any of Contractor's employees is certified to the City as having received a premium tax credit or cost sharing reduction which contributes to or triggers an assessed penalty against the City, or Contractor fails to meet reporting requirements pursuant to section 6056 resulting in a penalty to City, Contractor indemnifies City from and shall pay any assessed tax penalty.

- 21. INDEPENDENT CONTRACTOR:** It is understood that each party shall act in its individual capacity and not as an agent, employee, partner, joint venture, or associate of the other. An employee or agent of one party shall not be deemed or construed to be the employee or agent of the other party for any purpose.

The Contractor shall not be entitled to compensation in the form of salaries, holidays, paid vacation, sick days, or pension contributions by the City. The City of Tucson will not provide any insurance coverage to the Contractor, including Worker's Compensation coverage. The Contractor is advised that taxes, social security payments, and other withholdings shall not be withheld from a City payment issued under this Contract and that Contractor should make arrangements to directly pay such expenses. Contractor is responsible for compliance with the Affordable Care Act for Contractor and any of Contractor's employees.

- 22. INSPECTION AND ACCEPTANCE:** All material or service is subject to final inspection and acceptance by the City. Material or service failing to conform to the specifications of this Contract shall be held at the Contractor's risk and may be returned to the Contractor. If returned, all costs are the responsibility of the Contractor. Noncompliance may be deemed a cause for possible Contract termination.

- 23. INTERPRETATION-PAROL EVIDENCE:** This Contract is intended by the parties to be a final expression of their agreement and is intended also as a complete and exclusive statement of the terms of this agreement. No course of prior dealings between the parties and no usage of the trade shall be relevant to supplement or explain any term used in the Contract. Acceptance or consent in the course of performance under this Contract shall not be relevant to determine the meaning of this Contract even though the accepting or consenting party has knowledge of the nature of the performance and the opportunity to object.

- 24. ISRAEL BOYCOTT DIVESTMENTS:** Acceptance of the contract warrants that the vendor is in compliance with A.R.S. § 35-393 and does not participate in a boycott of Israel as that term is defined within A.R.S. § 35-393.

- 25. LICENSES:** Contractor shall maintain in current status all Federal, State, and local licenses and permits required for the operation of the business conducted by the Contractor as applicable to this Contract.

- 26. LIENS:** All materials, services, and other deliverables supplied to the City under this Contract shall be free of all liens other than the security interest. Security interest shall extinguish upon full payment made by the City. Upon the City's request, the Contractor shall provide a formal release of all liens.

- 27. NO REPLACEMENT OF DEFECTIVE TENDER:** Every tender of materials must fully comply with all provisions of this Contract. If a tender is made which does not fully comply, this shall conform to the termination clause set forth within this document.

- 28. NON-EXCLUSIVE CONTRACT:** Any contract resulting from this solicitation shall be awarded with the understanding and agreement that it is for the sole convenience of the City of Tucson. The City reserves the right to obtain like goods or services from another source when necessary.

- 29. OVERCHARGES BY ANTITRUST VIOLATIONS:** The City maintains that, in actual practice, overcharges resulting from antitrust violations are borne by the purchaser. Therefore, to the extent permitted by law, the Contractor hereby assigns to the City any and all claims for such overcharges as to the materials or services used to fulfill the Contract.
- 30. PAYMENT:** The City's preferred method of payment is via credit card. The City will issue a Purchase Order and, in some cases, either provide a credit card for payment at the time of ordering or pay subsequent invoices by credit card upon receipt of goods or services in good order. However, not all City employees will possess a credit card and, therefore, the City reserves the right to make payment by check as it deems necessary.

Unless payment is made by credit card at time of order or point of sale, a separate invoice shall be issued for each shipment of material or service performed, and no payment shall be issued prior to receipt of material or service and correct invoice. The invoice shall not be dated prior to the receipt of goods or completion of services.

The City shall make every effort to process payment for the purchase of materials or services within twenty-one (21) calendar days after receipt of materials or services and a correct invoice.

The Contractor's payment terms shall apply to all purchases and to all payment methods.

- 31. PROTECTION OF GOVERNMENT PROPERTY:** The Contractor shall use reasonable care to avoid damaging existing buildings, equipment, and vegetation (such as trees, shrubs, and grass) on City property. If the Contractor fails to do so and damages such property, the Contractor shall replace or repair the damage at no expense to the City, as determined and approved by the City's Director of Procurement. If the Contractor fails or refuses to make such repair or replacement, the City will determine a cost and the Contractor shall be liable for the cost thereof, which may be deducted from the Contract price.
- 32. PROVISIONS REQUIRED BY LAW:** Each and every provision of law and any clause required by law to be in the Contract shall be read and enforced as though it were included herein, and if through mistake or otherwise any such provision is not inserted, or is not correctly inserted, then upon the application of either party the Contract shall be amended to make such insertion or correction.
- 33. RECORDS:** Internal control over all financial transactions related to this Contract shall be in accordance with sound fiscal policies. The City may, at reasonable times and places, audit the books and records of the Contractor and/or any subcontractors. Said audit shall be limited to this Contract.
- 34. RIGHT TO ASSURANCE:** Whenever one party to this Contract has reason to question, in good faith, the other party's intent to perform, the former party may demand that the other party give a written assurance of this intent to perform. In the event that a demand is made and no written assurance is given within five (5) days, the demanding party may treat this failure as the other party's intent not to perform and as a cause for possible Contract termination.
- 35. RIGHT TO INSPECT:** The City may, at reasonable times, and at the City's expense, inspect the place of business of a Contractor or subcontractor which is related to the performance of any Contract as awarded or to be awarded.
- 36. RIGHTS AND REMEDIES:** No provision in this document or in the Contractor's proposal shall be construed, expressly or by implication, as a waiver by either party of any existing or future right and/or remedy available by law in the event of any claim, default or breach of contract. The failure of either party to insist upon the strict performance of any term or condition of the Contract, to exercise or delay the exercise of any right or remedy provided in the Contract or by law, or to accept materials or services required by this Contract or by law shall not be deemed a waiver of any right of either party to insist upon the strict performance of the Contract.
- 37. SEVERABILITY:** The provisions of this Contract are severable to the extent that any provision or application held to be invalid shall not affect any other provision or application of the Contract which may remain in effect without the valid provision or application.
- 38. SHIPMENT UNDER RESERVATION PROHIBITED:** No tender of a bill of lading shall operate as a tender of the materials. Non-compliance shall conform to the termination clause set forth within this document.
- 39. SUBCONTRACTS:** No subcontract shall be entered into by the Contractor with any other party to furnish any of the material/service specified herein without the advance written approval of the City's Director of Procurement. All subcontracts shall comply with Federal and State laws and regulations which are applicable to the services covered

by the subcontract and shall include all the terms and conditions set forth herein which shall apply with equal force to the subcontract, as if the subcontractor were the Contractor referred to herein. The Contractor is responsible for contract performance whether or not subcontractors are used.

40. SUBSEQUENT EMPLOYMENT: The City may terminate this Contract without penalty or further obligation pursuant to A.R.S. Section 38-511 if any person significantly involved in initiating, negotiating, securing, drafting, or creating the Contract, on behalf of the City, is or becomes, at any time while the Contract or any extension of the Contract is in effect, an employee of, or a contractor to, any other party to this Contract with respect to the subject matter of the Contract. Termination shall be effective when written notice from the City's Director of Procurement is received by the parties to this Contract, unless the notice specifies a later time.

41. TERMINATION OF CONTRACT: This Contract may be terminated at any time by mutual written consent, or by the City, with or without cause, upon giving thirty (30) days written notice. The City, at its convenience, by written notice, may terminate this Contract, in whole or in part. If this Contract is terminated, the City shall be liable only for payment under the payment provisions of this Contract for services rendered and accepted material received by the City before the effective date of termination.

The City reserves the right to terminate the whole or any part of this Contract due to the failure of the Contractor to carry out any term or condition of the Contract. The City will issue a written ten (10) day notice of default to the Contractor for acting or failing to act as specified in any of the following:

In the opinion of the City, the Contractor provides personnel that do not meet the requirements of the Contract;

In the opinion of the City, the Contractor fails to perform adequately the stipulations, conditions or services/specifications required in this Contract;

In the opinion of the City, the Contractor attempts to impose personnel, materials, products or workmanship of unacceptable quality;

The Contractor fails to furnish the required service and/or product within the time stipulated in the Contract;

In the opinion of the City, the Contractor fails to make progress in the performance of the requirements of the Contract;

The Contractor gives the City a positive indication that the Contractor will not or cannot perform to the requirements of the Contract.

Each payment obligation of the City created by this Contract is conditioned upon the availability of City, State and Federal funds that are appropriated or allocated for the payment of such an obligation. If funds are not allocated by the City and available for the continued purchase of the services and/or materials provided under this Contract, this Contract may be terminated by the City at the end of the period for which funds are available. The City will endeavor to notify the Contractor in the event that continued service will or may be affected by non-appropriation. No penalty shall accrue to the City in the event this provision is exercised, and the City shall not be obligated or liable for any future payments due or for any damages as a result of termination under this paragraph.

42. TITLE AND RISK OF LOSS: The title and risk of loss of material or service shall not pass to the City until the City actually receives the material or service at the point of delivery, unless otherwise provided within this Contract.

43. WARRANTIES: Contractor warrants that all material or service delivered under this Contract shall conform to the specifications of this Contract. Mere receipt of shipment of the material or service specified and any inspection incidental thereto by the City shall not alter or affect the obligations of the Contractor or the rights of the City under the foregoing warranties. Additional warranty requirements may be set forth in this document.

PRICE PAGE

Fee must be inclusive of all costs, including but not limited to, direct and indirect costs for labor, overhead, materials, printing, travel and mileage, postage, etc.

Please refer to Attachment B

Please complete Attachment B in its entirety. The first sheet has an area that has been added for functional alternatives that can be offered in addition. These will also be reviewed and evaluated. The second sheet has a list of categories. Please list the discount off price for each category. Please submit a copy of the excel document/price page on your electronic copy. **DO NOT** lock or password protect the electronic copy of your price page.

OFFER AND ACCEPTANCE

OFFER

TO THE CITY OF TUCSON:

The Undersigned hereby offers and shall furnish the material or service in compliance with all terms, scope of work, conditions, specifications, and amendments in the Request for Proposal which is incorporated by reference as if fully set forth herein.

For clarification of this offer, contact:

Company Name

Address

City State Zip

Signature of Person Authorized to Sign

Printed Name

Title

Name: _____

Title: _____

Phone: _____

Fax: _____

E-mail: _____

ACCEPTANCE OF OFFER

The Offer is hereby accepted. The Contractor is now bound to sell the materials or services specified in the Contract. This Contract shall be referred to as Contract No. _____.

CITY OF TUCSON, a municipal corporation

Approved as to form:

This _____ day of _____ 2019

Awarded:

This _____ day of _____ 2019

As Tucson City Attorney and not personally

As Director of Business Services and not personally

CITY OF TUCSON DEPARTMENT OF PROCUREMENT
255 W. ALAMEDA, 6TH FLOOR, TUCSON, AZ 85701

REQUEST FOR PROPOSAL NO. 192163
PAGE 26 OF 26
PRINCIPAL CONTRACT OFFICER: JENN MYERS, CPPB
PH: (520) 837-4137 / FAX: (520) 791-4735

ATTACHMENTS

Attachment A – OMNIA Partners – Requirements for National Cooperative Contract

Attachment B – Price Page

CONTRACT AMENDMENT

CITY OF TUCSON DEPARTMENT OF PROCUREMENT
255 W. ALAMEDA, 6TH FLOOR, TUCSON, AZ 85701
P.O. BOX 27210, TUCSON, AZ 85726
PHONE: (520) 837-4137 / FAX: (520) 791-4735
Jenn.Myers@tucsonaz.gov
ISSUE DATE: June 21, 2019

CONTRACT #192163
CONTRACT AMENDMENT NUMBER: One (1)
PAGE 1 of 1
JM/tg
PRINCIPAL CONTRACT OFFICER: Jenn Myers

MAINTENANCE, REPAIR AND OPERATIONS (MRO) SUPPLIES, PARTS, EQUIPMENT, MATERIALS AND RELATED SERVICES

THIS CONTRACT IS AMENDED AS FOLLOWS:

ITEM ONE (1): TERM AND RENEWAL


Paragraph 7 (Term and Renewal) of the Special Terms and Conditions section is hereby replaced with the following:

7. TERM AND RENEWAL: The term of the Contract shall be July 1, 2019 through December 31, 2022, unless terminated, canceled or extended as otherwise provided herein. The Contractor agrees that the City of Tucson shall have the right, at its sole option, to renew the Contract for two (2) additional one-year periods or portions thereof. In the event that the City exercises such rights, all terms, conditions and provisions of the original Contract shall remain the same and apply during the renewal period with the possible exception of price and minor scope additions and/or deletions.

ALL OTHER PROVISIONS OF THE CONTRACT SHALL REMAIN IN THEIR ENTIRETY.

CONTRACTOR: W.W. Grainger, Inc.

CONTRACTOR HEREBY ACKNOWLEDGES RECEIPT OF AND UNDERSTANDING OF THE ABOVE AMENDMENT


6/27/19
Signature of person authorized to sign Date

Ron Price Sr. G5M
Name and Title (typed or printed legibly)

W.W. Grainger
Company Name

100 Grainger Parkway
Address

Ron.Price@grainger.com
Email Address

Lake Forest IL 60045
City State Zip

Ron Price

Contact information for Sales/Account Representative for daily business operations:

Ron Price Sr. G5M
Name and Title (typed or printed legibly)

979 224 6794
Phone Number

Ron.Price@grainger.com
Email Address

CITY OF TUCSON:

THE ABOVE REFERENCED CONTRACT AMENDMENT
IS HEREBY EXECUTED THIS 27th DAY
OF June, 2019, AT TUCSON, ARIZONA.


as Director of Business Services and not personally

ENVIRONMENTAL REQUIREMENTS

- A. **Mandates for Environmental Purchasing Specifications:** Recognizing its role as a major purchaser of goods and services, the City and County of San Francisco (CCSF) seeks to enhance markets for environmentally preferable products and services. The City's Environmentally Preferable Purchasing (EPP) Program promotes the purchase of products and service that meet our environmental, health, cost, and performance criteria by incorporating relevant specifications into contracts. The specifications for this contract are derived largely from the City's environmental ordinances and other policies including, but not limited to:
- The **Environmentally Preferable Purchasing (EPP) Ordinance** (Environment Code, Chapter 2), which has as its primary goal “*to reduce negative impacts to human health and the environment through the development of specifications for City purchases...*” The Ordinance and its regulations restrict CCSF staff purchases to products that meet mandatory environmental specifications for office supplies, janitorial cleaners, carpet cleaners, janitorial paper products, food service ware, lighting, compostable bags, computers and servers, printers, hand dishwashing detergents, hand sanitizers, and hand cleaners, with other categories added periodically. The Ordinance also requires Departments to purchase products that meet or exceed recycled content levels listed on the US EPA's Comprehensive Procurement Guidelines (CPGs). Consequently, in categories for which specifications have been established, products that do not meet the environmental or health requirements are considered PROHIBITED. Up to date requirements are listed on sfapproved.org.
 - The **Resource Conservation Ordinance** (Environment Code, Chapter 5), which includes the following goals:
 1. To maximize purchases of recycled products; and
 2. To avoid products that contain polyvinyl chloride (PVC, vinyl), whenever appropriate alternative products composed of non-PVC-plastic are available.
 - The **Mayor's Executive Order, 08-02: Enhancement of Recycling and Resource Conservation**, which requires CCSF departments to purchase 100% post-consumer recycled-content white copy paper, and reiterates that City departments shall purchase ONLY products that meet mandatory environmental specifications, which are listed on sfapproved.org.

The above legislation can be found at the links below:

- Ordinance language: sfenvironment.org/policy/environment-code
- Executive order language: sfenvironment.org/policy/executive-directive
- Regulations: sfenvironment.org/policy/environmental-regulation

B. **Environmental Requirements for Contractor (General)**

Contractor should be able to describe and confirm all of the following requirements:

1. Vendor shall only offer products that comply with federal, state and local regulations.
2. Contractor must follow the environmental ordinance under this contract. The City's Department of Environment can restrict and or update the catalog according to the City environmental mandates.
3. The Vendor should have an online shopping system for CCSF clients capable of blocking the display and sale of any products or product categories deemed PROHIBITED by SFE and the Office of Contract Administration.
 - a. Vendor commits to block the display and sale of any individual products or product categories deemed PROHIBITED by SFE in Section D and E below, and approved by the Office of Contract Administration. Vendor will block the category without requiring the

- City to itemize the individual items. These products must be blocked within 21 days of the date the contract is awarded, or by the date requested.
- b. Over the life of the contract, on a quarterly schedule, Vendor commits to blocking additional products or product categories deemed PROHIBITED at the request of Office of Contract Administration, or SFE staff. In the case of blocked product categories (e.g., all incandescent light bulbs), Vendor will block the category without requiring the City to itemize individual items. These additional products or product categories must be blocked within 21 days of the request.
4. Vendor shall not offer Prohibited Products for sale to City departments.
 5. If the Vendor's green product claims do not match those on the manufacturer's or ecolabel's websites and the Vendor is unable to provide verification of the product's green claims, Vendor must do the following within 30 days:
 - a. Replace the product with a verified green product, if available, at no cost to the City.
 - b. Correct inaccurate claims in its online shopping system.
 6. Vendor must provide links to Safety Data Sheets (SDS) for all chemical products
 7. The Vendor agrees to reporting requirements described below in Mandatory Reporting Requirements, including data on environmental claims.
 8. The Vendor must have a system to collect and recycle consumer batteries (alkaline, lithium and rechargeable) free of charge and in a manner that complies with all applicable environmental and human health and safety laws. Upon request, the Vendor shall provide manifests and any other documentation needed to confirm proper recycling or disposal of batteries.

C. Preferred Environmental Criteria for Contractor

It is preferred that the contractor have an **online shopping system** that does the following:

- If a product is prohibited due to the City's environmental or health concerns, the system must direct users to products that are offered in their place. Any **alternate products** offered must comply with the contract environmental specifications.
- **Display** green products (as described in sections below) before other products on static pages and in search results.
- States if green products have any environmental attributes including, such as third-party **ecolabels** (e.g., ENERGY STAR, Green Seal) or meet other standards (e.g., EPA CPG compliant).

D. Required and Preferred Environmental Criteria for Specific Product Categories

The following section lists Prohibited Products, which may not be sold under this contract, and Suggested Products, which are encouraged for inclusion in the contract.

1. INDUSTRIAL CLEANING SUPPLIES

Prohibited Products

a. **Cleaning chemicals** that are NOT certified by Green Seal -OR- UL EcoLogo -OR- the US EPA's Safer Choice Program (formerly the Design for Environment Program) -OR- the Cradle to Cradle Products Innovation Institute - Gold Level. Cleaning chemicals includes ONLY the following product categories:

1. Abrasive Cleaners (such as cream cleansers)
2. Bathroom Cleaners (not-disinfecting)

3. Carpet Cleaners and Spotters
4. Cleaner Degreasers
5. Dish Detergents
6. Drain Cleaners and Maintainers
7. Floor Finishers/Strippers
8. Furniture Polish
9. General Purpose Cleaners
10. Glass Cleaners
11. Metal Polish
12. Odor Control Products
13. Toilet Bowl deodorizers (hangers, pucks)
14. Floor Cleaners

b. Cleaning chemicals in aerosol containers.

c. Concentrated cleaning chemicals that are NOT in a spill-resistant package that prevents access to the undiluted chemical.

d. Graffiti removers that do NOT meet the following requirements:

- Product must not contain methylene chloride.
- Product VOC content must be 30% or less for non-aerosol graffiti removers and 50% or less for aerosol products, using the definition of VOCs in the CARB Consumer Product Regulation.

•

Suggested Green Products

a. Surface sanitizers and disinfectants must be registered by the US EPA for use in California and may only contain the following active ingredients: hydrogen peroxide, citric acid, lactic acid, thymol and/or ethanol.

b. Graffiti removers that are certified by the US EPA's Safer Choice Program, Green Seal, UL (under its EcoLogo Program) or Cradle to Cradle.

c. Cleaning chemicals that are fragrance-free, concentrated and in closed-loop packaging that prevents the user from accessing the concentrated cleaning solution.

2. MATERIAL HANDLING, STORAGE AND PACKAGING

Prohibited Products

Packaging materials made of polystyrene foam (styrofoam)

Storage containers and packaging products that do not meet the US EPA's Comprehensive Procurement Guidelines for recycled content unless they contain at least 50% total recycled content. This includes, but is not limited to:

- Corrugated cardboard boxes with less than 25% post-consumer recycled content.
- Plastic bags (of 0.7 mil or greater) with less than 10% post-consumer recycled content.

Suggested Green Products

Vendors are STRONGLY ENCOURAGED to offer reusable shipping containers as well as packaging that is easily recyclable, made of recycled content, or certified as commercially compostable by the Biodegradable Products Institute (BPI).

Vendors are STRONGLY ENCOURAGED to offer storage cabinets and shelves with one of the following third-party certifications:

- UL GREENGUARD Gold

- SCS Indoor Advantage Gold
- Cradle to Cradle

3. BATTERIES AND FLASHLIGHTS

a. Batteries

Prohibited Products

None

Suggested Green Products

Vendors are STRONGLY ENCOURAGED to offer nickel-metal hydride (NiMH) rechargeable batteries in the following sizes: AA, AAA, C & D that:

1. Are **low self-discharge**: (i.e., they maintain at least 80% of their capacity (charge) after 1 year in storage or 75% after 3 years in storage)
2. Are **pre-charged**
3. Meet the following **minimum capacity rating** (measured in mAh)
 - AA Rechargeable Batteries: 2000 mAh
 - AAA Rechargeable Batteries: 800 mAh
 - C Rechargeable Batteries: 3000 mAh
 - D Rechargeable Batteries: 8000 mAh

b. Flashlights, Head Lamps, and Lanterns

Prohibited Products

None

Suggested Green Products

Vendors are STRONGLY ENCOURAGED to offer flashlights, lanterns and headlamps that:

- Have a built-in nickel-metal hydride rechargeable battery pack
- Use LEDs as the lighting source
- Use AA or AAA batteries (rather than C or D batteries)

4. PAINT, LUBRICANTS, SEALANTS, ACCESSORIES AND SUPPLIES

a. PAINTS, LATEX (INCLUDING RECYCLED)

Prohibited Products

None

Suggested Products

Latex paints certified by one of the following third-party entities:

- Green Seal; a list of certified products can be found at greenseal.org
- Cradle to Cradle; a list of certified products can be found at c2ccertified.org/products/registry
- Master Painters Institute (MPI under its Extreme Green standard); a list of Extreme-Green certified products can be found at specifygreen.com/APL/ProductIdxByMPInum.asp
- Greenwise Gold; a list of certified products can be found at greenwisepaint.com/

b. PAINTS AND COATINGS, SPECIALTY (e.g., floor coatings, heat-resistant coatings, spray paint, athletic field marking paints, dry fall coatings, stains, varnishes, zone-marking paints, etc.)

Prohibited Products

None.

Suggested Green Products

Vendors are STRONGLY ENCOURAGED to offer products that meet one or more of the following standards:

- Green Seal-certified
- Green Seal; a list of certified products can be found at greenseal.org
- Cradle to Cradle; a list of certified products can be found at c2ccertified.org/products/registry
- Master Painters Institute (MPI under its Extreme Green standard); a list of Extreme-Green certified products can be found at specifygreen.com/APL/ProductIdxByMPInum.asp
- Greenwise Gold; a list of certified products can be found at greenwisepaint.com/
- ENERGY STAR certified (for reflective coatings)
- UL GREENGUARD certified (low-emitting)
- Compliant with the South Coast Air Quality Management District (SCAQMD) VOC Limits

c. PAINT REMOVERS

Prohibited Products

Paint removers that contain methylene chloride.

Suggested Green Products

Vendors are STRONGLY ENCOURAGED to offer paint removers that do not have a Prop 65 warning (e.g., “This product contains chemicals known to the State of California to cause cancer, birth defects or other reproductive harm.”)

5. ANTIMICROBIAL COATINGS

Prohibited Products

Products advertised as having **antimicrobial** or **antibacterial** coatings are also prohibited from this contract. Antimicrobial chemicals added to raw materials for the sole purpose of preserving the product are exempt with the exception of triclosan and triclocarban, which are explicitly prohibited.

6. ADHESIVES

This category including general construction, carpet and flooring adhesives as well as silicone sealants.

Prohibited Products

None.

Suggested Green Products

Vendors are STRONGLY ENCOURAGED to offer general construction, carpet and flooring adhesives that have one or more of the following third-party certifications:

- Green Seal
- Cradle to Cradle

- UL GREENGUARD Gold
- SCS FloorScore
- SCS Indoor Advantage Gold

7. CAULKS AND SEALANTS

Prohibited Products

None

Suggested Green Products

Vendors are STRONGLY ENCOURAGED to offer caulks and other types of sealants that meet one or more the following standards:

- UL EcoLogo certified
- UL GREENGUARD Gold certified
- SCS FloorScore certified
- SCS Indoor Air Advantage Gold certified
- Cradle to Cradle certified
- Complies with the South Coast Air Quality Management District (SCAQMD) Volatile Organic Compound (VOC) limit of 100 grams/liter VOCs

•

8. INDUSTRIAL FURNITURE

Prohibited Products

Upholstered furniture is prohibited from this contract unless it has the TB117-2013 label together with a label that says "contains NO added chemical flame retardants."

9. PLASTIC PRODUCTS

Prohibited Products

- Plastic products labeled "biodegradable," "oxy-degradable," "degradable," "marine degradable," "decomposable."
- Polystyrene foam (e.g., Styrofoam) packaging and foodware products.

10. HAND SOAPS

Prohibited Products

Hand soaps is prohibited from this contract unless they are certified by one of the following: [Green Seal](#), [UL EcoLogo](#), [US EPA's Safer Choice](#) -OR- [Cradle to Cradle](#) Gold Level. No antimicrobial hand soaps may be offered in this contract.

11. RUBBERMAID BRAND PRODUCTS

Prohibited Items

- Item # 3540, Slim Jim Container in blue and green
- Item # 1835530, Slim Jim with venting channels in blue and green
- Item # 2956 Deskside Recycling container, medium (28 quart) in green and blue
- Item # 2957, Wastebasket, large (41 quart) in blue or green

12. RECYCLED CONTENT PRODUCTS

Products in categories designated by the US Environmental Protection Agency (EPA) under its Comprehensive Procurement Guidelines (CPG) that do *not* meet or exceed the CPG recycled-content levels are PROHIBITED, except in cases when there is no alternative available.

Industrial Supplies that fall under the EPA CPGs include the following categories of products:

1. **Construction Products**: Building insulation, roofing materials, structural fiberboard, shower and restroom dividers, etc.
2. **Landscaping Products**: Compost, mulch, garden and soaker hoses, plastic lumber, etc.
3. **Park and Recreation Products**: Picnic tables, plastic fencing, etc.
4. **Transportation Products**: Traffic cones, barricades, etc.
5. **Vehicular Products**: Re-refined lubricating oils, etc.
6. **Miscellaneous Products**: Mats, signage, sorbents, etc.
7. **Non-Paper Office Products**: Recycling and waste receptacles, plastic trash bags, etc.
8. **Industrial wipers**.

E. Prohibited Categories under this Contract will be as follows:

1. **Inks and Toners**
2. **Lighting, Lamps, Ballast and Fixtures**
3. **Office Supplies and Paper**
4. **Bottled Water**
5. **Pesticides**, with the exception of EPA registered disinfectants and sanitizers
6. **Food Ware**
7. **Janitorial papers**: paper towels, bath tissue, toilet seat covers

F. Mandatory Reports

Reports required by this section are required by Office of Contract Administration/Purchasing in General Condition 51.

On a quarterly basis, the contractor shall provide reports to Office of Contract Administration/Purchasing and the Department of the Environment for the duration of this contract. Reports shall be provided of each subsequent quarter with a final report provided yearly. Reports will be due and expected 15 days after each quarterly period. Deadlines for these reports are:

- April 15** (for January 1 – March 31 quarter)
- July 15** (for April 1 – June 30 quarter)
- September 15** (for July 1 – September 31 quarter)
- January 15** (for October 1 – December 31 quarter)

Note: It is highly recommended that the Contractor retains the reports cumulatively to ensure that the yearly reports are quickly available without the Contractors need to do another complete new yearly version.

9. The report shall accurately list the following for each purchase:
 1. Product name and number
 2. Item price, quantity ordered, and extended price
 3. Name of purchaser and email and/or phone
 4. Name of purchasing City department/office
 5. Date of purchase
 6. Product category, National Institute of Governmental Purchasings (NIGP) Commodity/Services Code (ideally) or other commodity code

7. Environmental attributes, if the product meets Environmental Specifications in Section B and D above. If Contractor can download from their system any information below, Contractor should download to columns below or feel to add columns.
 - Applicable environmental certifications or standards (for example, ENERGY STAR, Green Seal, UL EcoLogo, Cradle to Cradle, EPEAT, SCS Indoor Advantage, UL GREENGUARD, BPI, Design Lights Consortium, WaterSense, EPA CPG, South Coast Air Quality Management District VOC Limits, RoHS, etc.)
 - Identification of rechargeable and non-rechargeable batteries
 - Percentage of post-consumer recycled content (PCR/C)
 - Percentage of total recycled content
 8. Indication if product is prohibited under Section B and D above.
- *The reports shall be submitted in the electronic format prescribed and given to the Contractor by the City (See Attachment B).* The required electronic Excel format will be provided by the City and will be completed by the Contractor in its entirety, and returned to the City, without changing the format, at the end of each quarterly period. On or before January 15 of each year Contractor will supply the required yearly report. Contractor must adhere to the standardized responses provided in the template. Contractor must report all items ordered by City departments and offices, whether or not they are part of this contract.
 - Every quarter, the contractor will send an exception report with a list of discontinued items (if any) and their comparable recommended substitutes to the Office of Contract Administration. The exception list should include quantities used by order date. Samples may be required before any item substitution is agreed. If the City rejects the recommended substitute, the contractor will be required to provide another substitute, until deemed acceptable.

City and County of San Francisco
Office of Contract Administration
Purchasing Department
City Hall, Room 430
1 Dr. Carlton B. Goodlett Place
San Francisco, CA 94102-4685



Contract Modification 1

Industrial Supplies

Supplier: W.W. Grainger, Inc.
Quazi Mustahid
100 Grainger Parkway
Lake Forest, IL 60045
925-353-8996
mustahid.quazi@grainger.com

Date: February 12, 2021
Buyer Name: Romeo Alberto
Term Contract: 74105
Contract ID: 1000018631
Supplier ID: 0000019315
Type: Indefinite Quantity
Not-to-exceed amount: **\$5,000,000**

The history of this contract and its modifications is as follows:

Modification	Start date	End date	Amount	Other Changes
Original contract	07/15/2020	12/31/2022	\$5,000,000	
1	No Change	No Change	No Change	Adds Enhanced Incentive Prog

This modification No. 1 changes the contract as follows:

- Modifies the Contract Award to participate in the Enhanced Incentive Program to add one (1) new category and receive a three percent (3%) increased discount on defined categories.

All other terms and conditions remain the same.

CITY

Recommended by:

DocuSigned by:

B175AA4F88344F7...
Stacey Lo
Supervising Purchaser
Office of Contract Administration

W.W. Grainger, Inc.

DocuSigned by:

2CF4A0B6C304459...
Quazi Mustahid
Sr Account Manager
100 Grainger Parkway
Lake Forest, IL 60045
City Supplier Number: 0000019315

Approved:

DocuSigned by:

78EAE44B01C4E0...
Sailaja Kurella
Acting Director of the Office of Contract Administration, and Purchaser

Contract Modification No. 1
 Contract No. 74105
 W.W. Grainger, Inc.
 February 12, 2021

1. Term Contract 74105 is modified as follows:

a. Award Sheet is deleted and replaced in its entirety. New *(Modification 1) Category and Percentage Discount off list price (%) effective as of 02/19/2021 are shown in blue:

Item No.	Category	Percentage Discount off list price (%) effective as of 07/15/2020	New (Mod 1) Percentage Discount off list price (%) effective as of 02/19/2021
1	Abrasives	7%	10%
2	Adhesives, Sealants, and Tape	7%	10%
3	Cleaning	22%	25%
4	Electrical	23%	26%
5	Electronics, Appliances, and Batteries	19%	22%
6	Fasteners	32%	35%
7	Fleet and Vehicle Maintenance	5%	5%
8	Hospitality and Food Service	5%	5%
9	Hand Tools	14%	17%
10	Hardware	5%	5%
11	HVAC and Refrigeration	17%	20%
12	Lab Supplies	7%	10%
13	Lighting	22%	25%
14	Lubrication	7%	10%
15	Machining (New Category, Mod 1)	N/A	10%
16	Material Handling	15%	18%
17	Motors	19%	22%
18	Outdoor Equipment	12%	15%
19	Paint, Equipment and Supplies	10%	13%
20	Plumbing	20%	23%
21	Pneumatics	11%	14%
22	Power Tools	11%	14%
23	Power Transmission	19%	22%
24	Pumps	7%	10%
25	Safety	19%	22%
26	Security (excluding Surveillance Technology not in accordance with Administrative Code Chapter 19B)	15%	18%
27	Test Instruments	7%	10%
28	Welding	10%	13%
29	(Other) HVAC: Filters	40%	43%
30	(Other) Emergency Preparedness	19%	19%
30	Base Discount	5%	5%

Contract Modification No. 1
Contract No. 74105
W.W. Grainger, Inc.
February 12, 2021

Prohibited Categories. The following categories are prohibited and items in these categories cannot be purchased through this Contract. They include but are not limited to firearms, ammunition, less-than-lethal munition, non-lethal weapons, vehicles, aviation, clothing and uniforms, surveillance, and information technology equipment and supplies. Contractor's ability to effectively block City prohibited and restricted categories and items addressed and throughout this Contract is predicated on the City's use of www.grainger.com to purchase Contract product.

2. Effective Date. Each of the modifications set forth in Section 1 shall be effective on and after the date of this Contract Modification.

3. Legal Effect. Except as expressly modified by this Contract Modification, all of the terms and conditions of the Term Contract 74105 shall remain unchanged and in full force and effect.

City and County of San Francisco
 Office of Contract Administration
 Purchasing Department
 City Hall, Room 430
 1 Dr. Carlton B. Goodlett Place
 San Francisco, CA 94102-4685



Contract Modification 2

Industrial Supplies

Supplier: W.W. Grainger, Inc.
 Quazi Mustahid
 100 Grainger Parkway
 Lake Forest, IL 60045
 925-353-8996
 mustahid.quazi@grainger.com

Date: August 23, 2021
 Buyer Name: Romeo Alberto
 Term contract: 74105
 Contract ID: 1000018631
 Supplier ID: 0000019315
 Type: Indefinite Quantity
 Not-to-exceed amount: **\$9,900,000**

The history of this contract and its modifications is as follows:

Modification	Start date	End date	Amount	Other Changes
Original contract	07/15/2020	12/31/2022	\$5,000,000	
1	No Change	No Change	No Change	Adds Enhanced Incentive Prog
2	No Change	No Change	\$9,900,000	

This modification No. 2 changes the contract as follows:

1. Increases the Contract's Not to Exceed Amount by \$4,900,000 from \$5,000,000 to \$9,900,000.

All other terms and conditions remain the same.

CITY

Recommended by:

DocuSigned by:
Florence Kyaun
00261AF3335146B...

Florence Kyaun
Supervising Purchaser
Office of Contract Administration

W.W. Grainger, Inc.:

DocuSigned by:
Quazi Mustahid
2CF4A0B6C304459...

Quazi Mustahid
Sr Account Manager
100 Grainger Parkway
Lake Forest, IL 60045
City Supplier Number: 0000019315

Approved:

DocuSigned by:
Sailaja Kurella
0AE44694D514E7...

Sailaja Kurella
Acting Director of the Office of Contract
Administration, and Purchaser

City and County of San Francisco
 Office of Contract Administration
 Purchasing Department
 City Hall, Room 430
 1 Dr. Carlton B. Goodlett Place
 San Francisco, CA 94102-4685



Contract Modification 3

Industrial Supplies

Supplier: W.W. Grainger, Inc.
 Quazi Mustahid
 100 Grainger Parkway
 Lake Forest, IL 60045
 925-353-8996
 mustahid.quazi@grainger.com

Date: June 30, 2022
 Buyer Name: Romeo Alberto
 Term contract: 74105
 Contract ID: 1000018631
 Supplier ID: 0000019315
 Type: Indefinite Quantity
 Not-to-exceed amount: **\$12,100,000**

The history of this contract and its modifications is as follows:

Modification	Start date	End date	Amount	Other Changes
Original contract	07/15/2020	12/31/2022	\$5,000,000	
1	No Change	No Change	No Change	Adds Enhanced Incentive Prog
2	No Change	No Change	\$9,900,000	Increase NTE Amount
3	No Change	No Change	\$12,100,000	Increase NTE Amount

This modification No. 3 changes the contract as follows:

1. Increases the Contract's Not to Exceed Amount by \$2,200,000 from \$9,900,000 to \$12,100,000.

All other terms and conditions remain the same.

CITY

Recommended by:

DocuSigned by:
Daniel Sanchez
36604DF85002453...

Daniel J. Sanchez
Supervising Purchaser
Office of Contract Administration

Approved:

DocuSigned by:
Sailaja Kurella
78EAE44AB01C4E0...

Sailaja Kurella
Director of the Office of Contract Administration,
and Purchaser

W.W. Grainger, Inc.:

DocuSigned by:
[Signature]
2CF4A0B6C304459...

Quazi Mustahid
Sr Account Manager
100 Grainger Parkway
Lake Forest, IL 60045
City Supplier Number: 0000019315



San Francisco Ethics Commission

25 Van Ness Avenue, Suite 220, San Francisco, CA 94102

Phone: 415.252.3100 . Fax: 415.252.3112

ethics.commission@sfgov.org . www.sfethics.org

Received On:

File #: 221056

Bid/RFP #:

Notification of Contract Approval

SFEC Form 126(f)4

(S.F. Campaign and Governmental Conduct Code § 1.126(f)4)

A Public Document

Each City elective officer who approves a contract that has a total anticipated or actual value of \$100,000 or more must file this form with the Ethics Commission within five business days of approval by: (a) the City elective officer, (b) any board on which the City elective officer serves, or (c) the board of any state agency on which an appointee of the City elective officer serves. For more information, see: <https://sfethics.org/compliance/city-officers/contract-approval-city-officers>

1. FILING INFORMATION

TYPE OF FILING	DATE OF ORIGINAL FILING (for amendment only)
Original	
AMENDMENT DESCRIPTION – Explain reason for amendment	

2. CITY ELECTIVE OFFICE OR BOARD

OFFICE OR BOARD	NAME OF CITY ELECTIVE OFFICER
Board of Supervisors	Members

3. FILER'S CONTACT

NAME OF FILER'S CONTACT	TELEPHONE NUMBER
Angela Calvillo	415-554-5184
FULL DEPARTMENT NAME	EMAIL
Office of the Clerk of the Board	Board.of.Supervisors@sfgov.org

4. CONTRACTING DEPARTMENT CONTACT

NAME OF DEPARTMENTAL CONTACT	DEPARTMENT CONTACT TELEPHONE NUMBER
Romeo Alberto	415-554-6217
FULL DEPARTMENT NAME	DEPARTMENT CONTACT EMAIL
GSA Office of Contract Administration	romeo.alberto@sfgov.org

5. CONTRACTOR	
NAME OF CONTRACTOR W.W. Grainger, Inc.	TELEPHONE NUMBER 847-535-1000
STREET ADDRESS (including City, State and Zip Code) 100 Grainger Parkway, Lake Forest, IL 60045	EMAIL Mustahid.quazi@grainger.com

6. CONTRACT		
DATE CONTRACT WAS APPROVED BY THE CITY ELECTIVE OFFICER(S)	ORIGINAL BID/RFP NUMBER	FILE NUMBER (If applicable) 221056
DESCRIPTION OF AMOUNT OF CONTRACT \$20,900,000		
NATURE OF THE CONTRACT (Please describe) Provide industrial supplies for the City departments; increasing the contract amount by \$9,500,000 for a total contract amount not to exceed \$21,600,000, and extending the term by one year for a total term of July 15, 2020, through December 31, 2023.		

7. COMMENTS
Description of amount edited to reflect change in Committee - reducing the total not-to-exceed amount from '\$21,600,000' to '\$20,900,000'.

8. CONTRACT APPROVAL	
This contract was approved by:	
<input type="checkbox"/>	THE CITY ELECTIVE OFFICER(S) IDENTIFIED ON THIS FORM
<input checked="" type="checkbox"/>	A BOARD ON WHICH THE CITY ELECTIVE OFFICER(S) SERVES Board of Supervisors
<input type="checkbox"/>	THE BOARD OF A STATE AGENCY ON WHICH AN APPOINTEE OF THE CITY ELECTIVE OFFICER(S) IDENTIFIED ON THIS FORM SITS

9. AFFILIATES AND SUBCONTRACTORS

List the names of (A) members of the contractor's board of directors; (B) the contractor's principal officers, including chief executive officer, chief financial officer, chief operating officer, or other persons with similar titles; (C) any individual or entity who has an ownership interest of 10 percent or more in the contractor; and (D) any subcontractor listed in the bid or contract.

#	LAST NAME/ENTITY/SUBCONTRACTOR	FIRST NAME	TYPE
1	Adkins	Rodney	Board of Directors
2	Anderson	Brian	Board of Directors
3	Hailey	V. Ann	Board of Directors
4	Jaspon	Katherine	Board of Directors
5	Levenick	Stuart	Board of Directors
6	Macpherson	D. G.	Board of Directors
7	Novich	Neil	Board of Directors
8	Perez	Beatriz	Board of Directors
9	Roberts	Michael	Board of Directors
10	Santi	Scott	Board of Directors
11	Slavik Williams	Susan	Board of Directors
12	Watson	Lucas	Board of Directors
13	White	Steven	Board of Directors
14	Carroll	Kathleen	Other Principal Officer
15	Greenhouse	Barry	Other Principal Officer
16	Howard	John	Other Principal Officer
17	LeRoy	John	Other Principal Officer
18	Merriwether	Deidra	CFO
19	Robbins	Paige	Other Principal Officer

9. AFFILIATES AND SUBCONTRACTORS

List the names of (A) members of the contractor's board of directors; (B) the contractor's principal officers, including chief executive officer, chief financial officer, chief operating officer, or other persons with similar titles; (C) any individual or entity who has an ownership interest of 10 percent or more in the contractor; and (D) any subcontractor listed in the bid or contract.

#	LAST NAME/ENTITY/SUBCONTRACTOR	FIRST NAME	TYPE
20	Suzuki	Masaya	Other Principal Officer
21	walker	Brian	Other Principal Officer
22			
23			
24			
25			
26			
27			
28			
29			
30			
31			
32			
33			
34			
35			
36			
37			
38			

9. AFFILIATES AND SUBCONTRACTORS

List the names of (A) members of the contractor’s board of directors; (B) the contractor’s principal officers, including chief executive officer, chief financial officer, chief operating officer, or other persons with similar titles; (C) any individual or entity who has an ownership interest of 10 percent or more in the contractor; and (D) any subcontractor listed in the bid or contract.

#	LAST NAME/ENTITY/SUBCONTRACTOR	FIRST NAME	TYPE
39			
40			
41			
42			
43			
44			
45			
46			
47			
48			
49			
50			
<input type="checkbox"/>	Check this box if you need to include additional names. Please submit a separate form with complete information. Select "Supplemental" for filing type.		

10. VERIFICATION

I have used all reasonable diligence in preparing this statement. I have reviewed this statement and to the best of my knowledge the information I have provided here is true and complete.

I certify under penalty of perjury under the laws of the State of California that the foregoing is true and correct.

<p>SIGNATURE OF CITY ELECTIVE OFFICER OR BOARD SECRETARY OR CLERK</p> <p>BOS Clerk of the Board</p>	<p>DATE SIGNED</p>
-------------------------------------------------------------------------------------------------------------------	---------------------------

City and County of San Francisco
London N. Breed, Mayor



Office of the City Administrator
Carmen Chu, City Administrator
Sailaja Kurella, Acting Director
Office of Contract Administration/Purchasing

DATE: October 3, 2022
TO: Angela Calvillo, Clerk of the Board
FROM: Sailaja Kurella, Director of Office of Contract Administration (OCA) and Purchaser ^{SK}
SUBJECT: **Resolution to approve amendment to Contract 1000018631 – Industrial Supplies with W.W. Grainger, Inc.**

Enclosed is the resolution authorizing an amendment to Contract 1000018631 (OCA Term Contract 74105) with W.W. Grainger, Inc. (Grainger) increasing the contract amount by \$9,500,000 for a total not-to-exceed (NTE) amount of \$21,600,000; and to extend the term by one (1) year to December 31, 2023, for a total contract duration of three (3) years and five and a half (5 ½) months.

Pursuant to its authority under San Francisco Administrative Code, Section 21.16(b), the Office of Contract Administration utilized an existing national cooperative agreement that was competitively solicited by the City of Tucson and OMNIA Partners and awarded to Grainger to enter into Term Contract 74105. Term Contract 74105, a Citywide as-needed contract for the purchase of industrial supplies, had an initial contract NTE amount of \$5 million and duration of two years and 5 and ½ months, from July 15, 2020 to December 31, 2022. The contract was subsequently amended three times. Amendment 1 was executed to add one new product category and receive an additional three percent discount on defined categories. Amendment 2 and Amendment 3 were executed to increase the contract NTE due to heavy utilization by City departments. The current contract is at \$12.1 million, ending on December 31, 2022.

The Grainger contract offers a wide variety of industrial supplies at significant cost savings to City departments by providing catalogue discounts off the company's extensive inventory. Discounts range from 5% to 43% off the offered manufacturers/brands and product types.

OCA conducted a usage analysis to determine the proposed NTE amount of \$21,600,000 which includes a thirty percent (30%) contingency. The average annual spend on this contract is approximately \$5.2 million, with expenditures increasing substantially during the COVID emergency, with even greater expenditures in the past year. OCA has also confirmed with Grainger that departments can now use Federal and State funds in addition to City funds. As such, OCA anticipates additional usage on this contract, accounting for the proposed 30% contingency. Due to recent heavy usage, the contract is expected to be depleted within the next three months.

This contract is critical for satisfying City departments' needs for essential industrial goods. Approval of this resolution will allow City departments to continue procuring these goods in a streamlined and cost-efficient manner.

If you have any questions or require additional information, please contact Romeo Alberto on my team at 415-554-6217.

Enclosures:

TC 74105 Industrial Supplies Agreement
TC 74105 Industrial Supplies Agreement – Modification 1
TC 74105 Industrial Supplies Agreement – Modification 2
TC 74105 Industrial Supplies Agreement – Modification 3
TC 74105 Industrial Supplies Agreement – DRAFT Modification 4
Resolution for TC 74105
S.F. Ethics Commission form 126f4, Notification of Contract Approval