Iose L. Lopez

EXPERIENCE

Samsung Research America, Inc.

Head of Legal – Samsung NEXT; Head of Legal – Whisk.com

July 2017 to Present San Francisco, CA

As Head of Legal for Samsung NEXT, serving as a member of the organization's senior leadership team and advising NEXT's M&A, Ventures, Product and Operations teams on all legal and compliance matters. Managing acquisition and spin-out transactions, as well as integration operations. Negotiating venture capital financings and managing the investment portfolio. Also serving as Head of Legal for Whisk.com, which has tripled in size since being acquired by Samsung in March 2019. Building out Whisk's legal function as its first in-house attorney, creating systems for efficient legal operations and being the main point of contact for all legal issues at the company. Rendering legal advice to NEXT and Whisk on matters related to commercial transactions, partnerships, intellectual property, privacy, finance, product development, compliance, human resources, litigation, and marketing. Guiding the launch of Whisk products internationally with a global, distributed workforce.

salesforce.com, inc.

April 2016 to July 2017

Corporate Counsel – M&A and Ventures

San Francisco, CA

Executed several marquee acquisitions and related integration operations, including: a public merger in the e-commerce space, which was the largest acquisition in the company's history (*Demandware*, \$2.8B); and a merger in the advertising technology space, which was the company's second-largest acquisition of 2016 (*Krux*, \$700M). Negotiated over twenty-five venture capital financings and managed six portfolio company exits for Salesforce Ventures, the company's strategic investment division.

Gunderson Dettmer Stough Villeneuve Franklin & Hachigian, LLP

July 2013 to March 2016

Associate

Redwood City, CA

Transactional practice specializing in the representation of emerging growth companies and venture capital firms, including: negotiating twenty-one M&A transactions; representing issuers and investors in over one-hundred venture capital financings; advising start-up founders and providing legal advice to over one-hundred technology company clients on an ongoing basis.

Cravath, Swaine & Moore LLP

May 2008 to August 2008; September 2010 to June 2013

Associate

New York, NY and London, UK

Broad-based corporate practice focused on capital markets, M&A, and corporate governance, including: negotiating M&A deals worth over \$20.1 billion; representing issuers and underwriters in public offerings and private placements of equity and debt worth over \$8.8 billion; performing corporate secretary duties for an S&P 500 client, reviewing and drafting SEC filings.

EDUCATION

University of California, Berkeley - School of Law

May 2009 Berkeley, CA

Juris Doctor

Boalt Hall Graduate Diversity Program Award (full scholarship).

Activities: Editor-in-Chief, California Law Review, Book Review Editor, Berkeley La Raza Law Journal; Member, Berkeley Business Law Journal; Co-President, Boalt Hall Students Association; Member, Faculty Hiring Committee; Career Chair, La Raza Law Students Association; Member, Boalt Hall Coalition for Diversity.

University of California, Berkeley

May 2003

Bachelor of Arts in English

Berkeley, CA

Honors: Student Life Achievement Award; Chancellor's Community Service Award; Alumni Scholar (partial scholarship). Activities: Academic Vice President, Associated Students of the University of California; Founder, Check-It-Out After School Program; Raza Recruitment and Retention Center; Columnist, The Daily Californian; Contributor, Berkeley Political Review.

Pembroke College, University of Cambridge

Coursework in Literature and History

May 2002 to August 2002 Cambridge, UK

SKILLS, ACTIVITIES & INTERESTS

Bar Admission: California and New York.

Activities: Board Member, Berkeley Law Alumni Association; Board Member, Stiles Hall; Executive Committee, American Constitution Society – Bay Area Lawyer Chapter; Board Member, Colorwave; Member, SF La Raza Lawyers Association. **Interests**: Education policy, team sports and collecting vintage baseball cards and comic books.