

Housing and Homelessness Incentive Program Agreement
BETWEEN BLUE CROSS OF CALIFORNIA PARTNERSHIP PLAN, INC.
AND
SAN FRANCISCO HUMAN SERVICES AGENCY

THIS AGREEMENT (the "Agreement") by and between Blue Cross of California Partnership Plan, Inc. and its affiliates ("Anthem" or "MCP") and the City and County of San Francisco, a municipal corporation, acting by and through the San Francisco Human Services Agency ("HHIP Grantee"), referenced collectively as parties and individually as party, is effective upon the date of complete execution of the Agreement for the time period described in Exhibit A (the "Effective Date"). The scope of services, reporting, and funding details are included in Exhibit A.

WHEREAS: The Housing and Homelessness Incentive Program (HHIP) is a two-year (2-year) incentive program from the California Department of Health Care Services (DHCS) that allows Medi-Cal Managed Care Plans to earn funds by working with community organizations to build partnerships and address housing and homelessness. As part of HHIP, Anthem is making investments to community partners such as HHIP Grantee, to address identified gaps and needs and meet HHIP metrics.

AGREEMENT:

NOW, THEREFORE, for good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the parties agree as follows.

1. Anthem and HHIP Grantee each desire to participate in the HHIP (the "Program") geared towards improving partnerships and addressing housing and homelessness among Medi-Cal members. HHIP Grantee agrees to perform the services, and agrees to program goals, metrics and objectives as specified in Exhibit A, attached hereto and incorporated herein.
2. To the extent any provision contained in this Agreement conflicts with the terms and conditions of DHCS All Plan Letter ("APL") 22-007 or future DHCS APLs concerning the terms and conditions of the Program, then DHCS APLs control in order to maintain Program eligibility.
3. The parties acknowledge and agree that all information related to the Program created and/or furnished by one party to the other party as a result of this Agreement is proprietary and confidential. HHIP Grantee and Anthem agree not to use such proprietary and confidential information except for the purpose of carrying out their obligations under this Agreement. Neither party shall disclose any proprietary and confidential information to any person or entity, except as required pursuant to San Francisco Administrative Code Chapter 67 or other applicable law, regulatory requirements or legal order, in which case such party shall immediately notify the other party of the receipt of any such request for disclosure prior to the disclosure.
4. The Agreement will commence on the Effective Date and will terminate as specified in Exhibit A.

5. Either party may terminate this Agreement with or without cause on thirty (30) business days' prior written notice to the other party. This Agreement will automatically terminate upon one or more of the following events:
 - a. HHIP Grantee fails to meet requirements and measurements as outlined in Exhibit A.
6. This Agreement may not be amended except in writing and executed by the duly authorized representatives of the parties hereto.
7. The parties hereto represent to each other that to their knowledge this Agreement (i) has been validly executed and delivered, and (ii) has been duly authorized by all corporate action necessary for the authorization.
8. Any notices required under this Agreement shall be made in writing and given to the other party by personal delivery, certified mail, or other mutually agreed upon method of delivery (e.g. electronic mail) at the following addresses:

If to HHIP Grantee:

San Francisco Human Services Agency

Cindy Ward, worker #A430

PO Box 7988

San Francisco, CA 94120-7988

cindy.ward@sfgov.org

(415) 558-1101

If to Anthem:

Anthem Blue Cross

21215 Burbank Blvd.

Woodland Hills, CA 91367

Attn: Les Ybarra

Les.Ybarra@anthem.com

Cc: Rebecca Samaha

Rebecca.Samaha@elevancehealth.com

9. This Agreement shall be construed and interpreted in accordance with the laws of the State of California.
10. This Agreement is solely for the benefit of HHIP Grantee and Anthem and will not be construed to give rise to or create any liability or obligation to, or to afford any claim or cause of action to, any other person or entity.
11. Each party agrees to indemnify, defend, and hold harmless the other party from and against any and all liability, loss, claim, damage or expense, including defense costs and legal fees, incurred in connection with a breach of any representation and warranty made by a party in this Agreement, and for claims for damages of any nature whatsoever, arising from a party's performance or failure to perform its obligations hereunder.


12. HHIP Grantee agrees that HHIP funds cannot be used for long-term "room and board" costs which is defined as long-term rental assistance. This does not include shelter operations or shelter costs, short-term or emergency rental assistance, housing related costs for housing lease-up, capital funds for permanent affordable or supportive housing development or rehab, or housing development operating subsidies.
13. The funding for this Agreement is subject to Anthem's receipt of HHIP funds from DHCS.


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IN WITNESS WHEREOF, the parties hereto have caused this Agreement to be duly executed.

CITY AND COUNTY OF SAN FRANCISCO

**BLUE CROSS OF CALIFORNIA PARTNERSHIP
PLAN, INC. (Anthem)**

Signature:  DocuSigned by:
Trent Rhorer
9753A8870BB74EE...

Signature:  Digitally signed
by Les Ybarra
Date: 2025.10.16
11:27:42 -07'00'


Name: Trent Rhorer

Name: Les Ybarra

Date: 10/14/2025

Date: 10/16/2025

Approved as to Form:
David Chiu
City Attorney

By:  DocuSigned by:
Valerie Lopez
89BE36BA5480AA6
Valerie Lopez
Deputy City Attorney

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EXHIBIT A

HHIP is for Anthem California Medicaid/Medi-Cal business only. Unless otherwise defined in this Agreement, all defined terms shall have the meanings set forth in the DHCS HHIP All Plan Letter 22-007.

Under the Program, Anthem will advance funds (See Total Grant Amount) as a grant to assist Anthem with meeting HHIP metrics during the Program measurement periods. If this Program Agreement between Anthem and HHIP Grantee is terminated for any reason, HHIP Grantee understands and agrees that it will repay all unspent grant funds to MCP.

1. Grantee Information:

Grantee Name: San Francisco Human Services Agency	Primary Contact for Grant: Name: Cindy Ward Email: cindy.ward@sfgov.org Phone: (415) 558-1101
Grantee Address: PO Box 7988 San Francisco, CA 94120-7988	County Served: San Francisco

- 2. Description of Grant/Investment:** HHIP funds will support enhanced capacity for Medi-Cal benefits access and advocacy. Through partnership between the San Francisco Human Services Agency (SFHSA) and the San Francisco Department of Homelessness and Supportive Housing (HSH), Multi-Disciplinary Teams ("MDTs" or the "teams") will rotate monthly from shelter to shelter to help individuals experiencing homelessness enroll in benefits, SSI advocacy and IHSS. The teams will also provide coordinated entry assessments and assist in housing placements. HHIP funding will also support an SFHSA trainer specifically dedicated to HSH.

Currently, one-third of homeless clients enrolled in housing navigation services are not active Medi-Cal members. Investment in capacity building for benefits enrollment and advocacy will support efforts to increase enrollment in CalAIM Enhanced Care Management and Community Supports housing services.

- 3. HHIP Measures to be Impacted:** The following HHIP measures are intended to be successfully impacted/achieved by the grant. The HHIP Grantee has reviewed and understands the definitions and expectations of the intended impacted DHCS HHIP metrics below:

Priority Area 1: Partnership and Capacity to Support Referrals for Services	Priority Area 2: Infrastructure to Coordinate and Meet Member Housing Needs	Priority Area 3: Delivery of Services and Member Engagement
<input type="checkbox"/> 1.1 Engagement with the Continuum of Care (CoC)	<input type="checkbox"/> 2.1 Connection with street medicine team (DHCS Priority Measure)	<input checked="" type="checkbox"/> 3.3 MCP members experiencing homelessness who were successfully engaged in ECM

<input type="checkbox"/> 1.2 Connection and Integration with the local Homeless Coordinated Entry System (<i>DHCS Priority Measure</i>)	<input type="checkbox"/> 2.2 MCP Connection with the local Homeless Management Information System (HMIS) (<i>DHCS Priority Measure</i>)	<input checked="" type="checkbox"/> 3.4 MCP members experiencing homelessness receiving at least one housing related Community Supports (<i>DHCS Priority Measure</i>)
<input type="checkbox"/> 1.3 Identifying and addressing barriers to providing medically appropriate and cost-effective housing-related Community Supports		<input type="checkbox"/> 3.5 MCP members who were successfully housed (<i>DHCS Priority Measure</i>)
<input type="checkbox"/> 1.4 Partnerships with counties, CoC, and/or organizations that deliver housing services with whom the MCP has a data sharing agreement that allows for timely information exchange and member matching (<i>DHCS Priority Measure</i>)		<input type="checkbox"/> 3.6 MCP members who remained successfully housed (<i>DHCS Priority Measure</i>)
<input type="checkbox"/> 1.6 Partnerships and strategies the MCP will develop to address disparities and equity in service delivery, housing placements, and housing retention (aligns with HHAP-3)		

4. **HHIP Grantee Deliverables/Reporting:** HHIP Grantee is agreeing to work in partnership with Anthem on achieving HHIP metrics identified above. HHIP Grantee will work towards achieving the following milestones:

- a. Expand MDTs to increase shelter visits to every 9 months.
- b. Increase the benefits take up rate among shelter residents.
- c. Increase the capacity of the shelter system to support shelter residents in accessing and remaining on benefits through additional staff training through SFHSA trainer, who will provide ongoing support at both shelter and PSH sites.

5. **Monitoring and Analysis:**

- a. Reporting to Anthem 12 months following the execution of this agreement, and annually through the term of the agreement, HHIP Grantee will provide the following information:
 - i. Summary report of progress to date.
 - ii. Summary of gaps, challenges, and successes of CalAIM service integration into CES/homeless system.
 - iii. Data on impact to benefits enrollment and redetermination for shelter residents.

6. **Anthem Responsibilities:**

- a. Identify a point of contact to serve as a liaison for HHIP grant.
- b. Participate as necessary in any planning activities, system/program design, or any other necessary meetings to implement activities being funded by the HHIP grant.
- c. Work with HHIP Grantee to determine how HHIP investments are sustained through other CalAIM mechanisms.
- d. Distribute funds to HHIP Grantee based on Disbursement Intervals below.

- e. Periodically meet with HHIP Grantee to monitor progress on achieving anticipated HHIP metrics. Engage with HHIP Grantee on strategies to improve/address challenges to meeting HHIP metrics.

- 7. **Total Grant Amount:** two hundred and sixty-eight thousand dollars (\$268,000)
- 8. **Effective Date:** 4/1/2026 – 3/31/30
- 9. **Disbursement Intervals:** Full Total Grant Amount as described in Section 7 above to be paid upon execution of this Agreement.

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