

File No. 220122

Committee Item No. 3

Board Item No. 12

COMMITTEE/BOARD OF SUPERVISORS

AGENDA PACKET CONTENTS LIST

Committee: Budget and Finance Committee Date March 9, 2022

Board of Supervisors Meeting Date March 15, 2022

Cmte Board

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| <input type="checkbox"/> | <input type="checkbox"/> | Motion |
| <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | Resolution |
| <input type="checkbox"/> | <input type="checkbox"/> | Ordinance |
| <input type="checkbox"/> | <input type="checkbox"/> | Legislative Digest |
| <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | Budget and Legislative Analyst Report |
| <input type="checkbox"/> | <input type="checkbox"/> | Youth Commission Report |
| <input type="checkbox"/> | <input type="checkbox"/> | Introduction Form |
| <input type="checkbox"/> | <input type="checkbox"/> | Department/Agency Cover Letter and/or Report |
| <input type="checkbox"/> | <input type="checkbox"/> | MOU |
| <input type="checkbox"/> | <input type="checkbox"/> | Grant Information Form |
| <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | Grant Budget |
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| <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | Contract/Agreement |
| <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | Form 126 – Ethics Commission |
| <input type="checkbox"/> | <input type="checkbox"/> | Award Letter |
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OTHER (Use back side if additional space is needed)

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| <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <u>Original Agreement - 7/1/17</u> |
| <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <u>Amendment No. 1 - 2/1/20</u> |
| <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <u>CPAC Budget - FY2021-2022</u> |
| <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <u>ELS Subsidy - FY2017-2022 Five Year Budget</u> |
| <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <u>ELS Local Subsidy Budget - FY2021-2022</u> |
| <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <u>Federal/State Subsidy Budget - FY 2021-2022</u> |
| <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <u>Fiscal Intermediary Budget - FY2021-2022</u> |
| <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <u>Help Desk Budget - FY2021-2022 - OECE Appendix B</u> |
| <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <u>R&R Nutrition Budget FY2021-2022</u> |
| <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <u>CDSS Letter - Amendment No. 1 - CAPP-1049 - 11/5/21</u> |
| <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <u>CDSS Letter - Amendment No. 1 - C2AP-1045 - 11/5/21</u> |
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Completed by: Brent Jalipa Date March 4, 2022

Completed by: Brent Jalipa Date March 10, 2022

1 [Grant Agreement Amendment - Children’s Council of San Francisco - Early Care and
2 Education Integrated Services - Not to Exceed \$393,732,732]

3 **Resolution approving a second modification of the grant between the City and County**
4 **of San Francisco and Children’s Council of San Francisco for the provision of Early**
5 **Care and Education Integrated Services to support the City’s implementation of the**
6 **San Francisco Citywide Plan For Early Care and Education increasing the amount by**
7 **\$17,680,287 for a revised total grant amount not to exceed \$393,732,732 to commence**
8 **following Board approval, with no change to the term period of July 1, 2017, through**
9 **June 30, 2022.**

10
11 WHEREAS, The City and County of San Francisco, wishes to provide Early Care and
12 Education Integrated Services by delivering subsidy administration and resource and referral
13 services; and

14 WHEREAS, The Office of Early Care and Education, in partnership with the Human
15 Services Agency, conducted a Request for Proposals for these services in January 2017; and

16 WHEREAS, Children’s Council of San Francisco submitted a responsive and
17 responsible proposal and was awarded the grant for the not to exceed amount of
18 \$204,233,857 in February 2017; and

19 WHEREAS, The Human Services Agency Commission approved the certification of the
20 Children’s Council of San Francisco grant at its meeting of April 27, 2017; and

21 WHEREAS, The Board of Supervisors Resolution No. 0264-17 approved the grant with
22 Children’s Council of San Francisco to provide Early Care and Education Integrated Services
23 for the term of July 1, 2017, through June 30, 2022, in the total not to exceed amount of
24 \$204,233,857; and

1 WHEREAS, The Office of Early Care and Education, in partnership with the Human
2 Services Agency, approved the grant with Children’s Council of San Francisco to provide
3 Early Care and Education Integrated Services, for the term of July 1, 2017, through June 30,
4 2022, in the total not to exceed amount of \$204,233,857; and

5 WHEREAS, A first modification of the Children’s Council of San Francisco grant in the
6 amount of \$178,410,733 resulting in a total of not to exceed amount of \$376,052,445 was
7 requested in November 21, 2019; and

8 WHEREAS, The Human Services Agency Commission approved this modification to
9 the Children’s Council of San Francisco grant at its meeting of November 21, 2019; and

10 WHEREAS, The Board of Supervisors Resolution No. 0045-20 approved the grant with
11 Children’s Council of San Francisco to provide Early Care and Education Integrated Services
12 for the term of July 1, 2017, through June 30, 2022, in the total not to exceed amount of
13 \$376,052,445; and

14 WHEREAS, A second modification of the Children’s Council of San Francisco grant in
15 the amount of \$17,680,287 resulting in the total not to exceed amount of \$393,732,732 was
16 requested in January 27, 2022; and

17 WHEREAS, The Human Services Agency Commission approved this modification to
18 the Children’s Council of San Francisco grant at its meeting of January 27, 2022; now,
19 therefore, be it

20 RESOLVED, That the Board of Supervisors hereby approves the second modification
21 of the grant with Children’s Council of San Francisco in the amount of \$17,680,287, resulting
22 in a revised total amount of \$393,732,732 for the period of July 1, 2017, through June 30,
23 2022; and, be it

1 FURTHER RESOLVED, That within thirty (30) days of the modification being fully
2 executed by all parties, the Human Services Agency shall provide the final grant to the Clerk
3 of the Board for inclusion into the official file.

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5 APPROVED:

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7 /s/_____

8 Trent Rhorer

9 Executive Director, Human Services Agency

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<p>Items 3 & 4 Files 22-0122, 22-0123</p>	<p>Department: Human Services Agency (HSA)</p>
<p>EXECUTIVE SUMMARY</p>	
<p style="text-align: center;">Legislative Objectives</p> <ul style="list-style-type: none"> The proposed resolutions would approve the following modifications to the Human Services Agency’s grant agreements for Early Care and Education Integrated Services: (1) the second modification to the grant agreement with Children’s Council of San Francisco, increasing the not-to-exceed amount by \$17,680,287, for a total not to exceed amount of \$393,732,732 (File 22-0122); and (2) the third modification to the grant agreement with Wu Yee Children’s Services, increasing the not-to-exceed amount by \$5,234,074, for a total not to exceed amount of \$81,044,162 (File 22-0123). Neither modification would change the grant term period of July 2017 through June 2022. <p style="text-align: center;">Key Points</p> <ul style="list-style-type: none"> In June 2017, the Board of Supervisors approved three-year grant agreements with Children’s Council and Wu Yee. Both agreements have since been extended through June 2022. Grant expenditures have accelerated in FY 2021-22 due to the availability of Proposition C funds and HSA has agreed to modifications that increase grant expenditures in FY 2021-22. Under the grant agreements, the grantees provide childcare subsidies, teacher stipends, and administrative services. In FY 2021-22, Children’s Council and Wu Yee are providing subsidies to approximately 4,344 unduplicated families with an average subsidy of \$23,265. Children’s Council is providing stipends to approximately 2,256 teachers with an average stipend amount of \$7,760. <p style="text-align: center;">Fiscal Impact</p> <ul style="list-style-type: none"> The proposed modifications would increase the grant amounts with the Children’s Council by \$17,680,287 and with Wu Yee by \$5,234,074, for a total increase of \$22,914,361. Approximately 91 percent of grant funds are a direct client pass-through to subsidize childcare for families and workers. Approximately 88 percent of total expenditures are funded by City funds, and approximately 12 percent of expenditures are funded by state and federal funds. The increased amount in FY 2021-22 would be funded by Proposition C funds. <p style="text-align: center;">Recommendation</p> <ul style="list-style-type: none"> Approve the proposed resolutions. 	

MANDATE STATEMENT

City Charter Section 9.118(b) states that any contract entered into by a department, board or commission that (1) has a term of more than ten years, (2) requires expenditures of \$10 million or more, or (3) requires a modification of more than \$500,000 is subject to Board of Supervisors approval.

BACKGROUND

In 2012, the San Francisco Office of Early Care and Education (OECE) was created to coordinate programs and funding streams to provide high-quality early education for children ages zero to five. The San Francisco Citywide Plan for Early Care and Education set out recommendations for the following categories: (1) birth-to-five approach; (2) racial equity and diversity; (3) quality improvement; (4) family engagement; (5) professional development and workforce; and (6) financing models.

In January 2017, OECE, in partnership with the Human Services Agency (HSA), issued a Request for Proposals (RFP) to support the implementation of the Citywide Plan for Early Care and Education by administering Federal, State, and local childcare subsidy programs. The Children's Council of San Francisco (Children's Council) and Wu Yee Children's Services (Wu Yee) were the two proposers to the RFP, and an evaluation panel recommended awarding grant agreements to both proposers.

In June 2017, the Board of Supervisors approved (1) a grant agreement with Children's Council for an amount not to exceed \$204,233,857¹ (File 17-0589), and (2) a grant agreement with Wu Yee for an amount not to exceed \$31,322,180 (File 17-0590). Each grant agreement had an initial term of three years, from July 2017 through June 2020, and a two-year option to extend through June 2022. In June 2019, the Board of Supervisors approved the first modification to the grant agreement with Wu Yee, increasing the not-to-exceed amount to \$39,559,034 (File 19-0456). In January 2020, the Board of Supervisors approved (1) the first modification to the grant agreement with Children's Council, increasing the not-to-exceed amount to \$376,052,445 (File 19-1240), and (2) the second modification to the grant agreement with Wu Yee, increasing the not-to-exceed amount to \$75,810,088. Both modifications executed the two-year options to extend through June 2022.

According to Michael De Leon, HSA Senior Administrative Analyst, grant expenditures have accelerated in FY 2021-22 due to the availability of Proposition C funds.² HSA has agreed to grant agreement modifications with Children's Council and Wu Yee to increase grant expenditures in FY 2021-22. HSA issued a new RFP in October 2021 and is currently in negotiations with potential service providers.

¹ The amount of the executed grant agreement with San Francisco Children's Council was not to exceed \$197,641,712, due to negotiated changes between HSA and the provider.

² Proposition C, also known as "Baby Prop C," is a commercial rent tax passed by San Francisco voters in June 2018 that allocated 85 percent of revenues to early childhood education and childcare programs and 15 percent of revenues to the City's General Fund. Proposition C revenues were withheld until April 2021 due to ongoing litigation.

DETAILS OF PROPOSED LEGISLATION

The proposed resolutions would approve the following modifications to HSA's grant agreements for Early Care and Education Integrated Services: (1) the second modification to the grant agreement with Children's Council, increasing the not-to-exceed amount by \$17,680,287, for a total not to exceed amount of \$393,732,732 (File 22-0122); and (2) the third modification to the grant agreement with Wu Yee, increasing the not-to-exceed amount by \$5,234,074, for a total not to exceed amount of \$81,044,162 (File 22-0123). Neither modification would change the grant term period of July 2017 through June 2022.

Details of Services*Family Subsidies*

The grant agreements provide childcare subsidies to eligible families. In FY 2021-22, Children's Council and Wu Yee are providing subsidies to approximately 4,344 unduplicated families, which is an increase above the 4,011 families that received subsidies in FY 2020-21. To be eligible for subsidies, families must earn at or less than 85 percent of State Median Income (SMI), but remain eligible until they earn above 110 percent of the Area Median Income (AMI). The providers maintain eligibility lists that are used to identify most of the subsidy recipients.

In FY 2021-22 the average family subsidy amount is approximately \$23,265. Eligible families may be reimbursed annually up to \$28,080 for infants (0-2 years old), \$24,820 for toddlers (2-3 years old), and \$21,576 for pre-kindergarten (3-5 years old). According to HSA Senior Administrative Analyst De Leon, the number of recipients declined from approximately 5,163 families in FY 2018-19 due to the COVID-19 pandemic and reduced enrollments in childcare programs. With Proposition C funding, HSA is able to provide larger subsidies to each family that cover a full year of childcare costs.

Teacher Stipends

In FY 2021-22, Children's Council is providing stipends to 2,256 teachers with an average stipend amount of \$7,760. This is an increase from FY 2020-21, in which 2,387 teachers received subsidies of \$7,034, on average, and from FY 2018-19, when 2,176 workers received subsidies of \$3,260. To be eligible for stipends, teachers must be employed by an eligible Early Learning Scholarship (ELS) or Preschool for All (PFA) program for at least 20 hours per week and need to submit a W-9 form for payment. Applicants must submit an application each round (spring and fall) through the California Early Care and Education (CA ECE) Workforce Registry. Recipients for spring 2022 have already been selected.

Exhibit 1 below shows the FY 2021-22 direct client spending on family subsidies and teacher stipends.

Exhibit 1: Direct Spending

FY 2021-22	Children's Council	Wu Yee	Total
Child Enrollment Funding	\$71,558,829	20,738,761	\$92,297,590
Workforce Compensation	\$25,000,000	0	25,000,000
Total	\$96,558,829	\$20,738,761	\$117,297,590

Source: HSA

Administrative Services

In addition, both grantees provide administrative services related to family subsidies, including informing parents of federal, state, and local assistance with childcare reimbursements through outreach and engagement, overseeing client eligibility and enrollment, overseeing childcare provider services, rate setting for subsidy payments according to state and local policies, administering and issuing provider payments, administering background clearances of license-exempt childcare providers, and tracking and reporting on utilization.

Performance Monitoring

Performance Monitoring reports for FY 2020-21 show that both grantees are generally meeting their performance metrics.

FISCAL IMPACT

The proposed modifications would increase the grant amounts with the Children's Council by \$17,680,287 and with Wu Yee by \$5,234,074, for a total increase of \$22,914,361. Exhibits 2 and 3 below show actual and projected expenditures for each grantee.

Exhibit 2: Actual and Projected Expenditures for Children's Council Grant

	FY 2017-18 (Actual)	FY 2018-19 (Actual)	FY 2019-20 (Actual)	FY 2020-21 (Actual)	FY 2021-22 (Projected)	Total
Salaries & Benefits	\$3,691,785	\$4,371,533	\$4,647,643	\$4,243,800	\$4,428,289	\$21,383,049
Operating Expenses	1,263,494	1,704,132	1,575,328	1,834,966	2,444,857	8,822,777
Indirect Costs	564,186	685,398	694,178	791,873	992,608	3,728,243
Capital Expenditure	796	8,215	34,220	-	-	43,230
<i>Subtotal w/o Pass-Through</i>	<i>\$5,520,260</i>	<i>\$6,769,278</i>	<i>\$6,951,368</i>	<i>\$6,870,640</i>	<i>\$7,865,754</i>	<i>\$33,977,299</i>
Direct Client Pass-Through	47,851,446	51,508,595	71,709,434	73,188,161	104,282,928	348,540,564
<i>Subtotal</i>	<i>\$53,371,706</i>	<i>\$58,277,873</i>	<i>\$78,660,802</i>	<i>\$80,058,801</i>	<i>\$112,148,682</i>	<i>\$382,517,863</i>
Contingency (10%)	-	-	-	-	11,214,869	11,214,869
Total Expenditures	\$53,371,706	\$58,277,873	\$78,660,802	\$80,058,801	\$123,363,551	\$393,732,732

Source: HSA

Exhibit 3: Actual and Projected Expenditures for Wu Yee Grant

	FY 2017-18 (Actual)	FY 2018-19 (Actual)	FY 2019-20 (Actual)	FY 2020-21 (Actual)	FY 2021-22 (Projected)	Total
Salaries & Benefits	\$993,264	\$1,205,643	\$1,352,463	\$1,372,064	\$1,791,598	\$6,715,032
Operating Expenses	321,031	224,901	373,959	157,050	329,063	1,406,004
Indirect Costs	200,468	214,906	243,127	230,482	318,099	1,207,083
Capital Expenditure	12,410	-	-	-	-	12,410
<i>Subtotal w/o Pass-Through</i>	<i>\$1,527,173</i>	<i>\$1,645,450</i>	<i>\$1,969,549</i>	<i>\$1,759,596</i>	<i>\$2,438,760</i>	<i>\$9,340,529</i>
Direct Client Pass-Through	9,625,454	11,085,079	13,883,687	14,052,900	20,738,761	69,385,881
Subtotal	<i>\$11,152,627</i>	<i>\$12,730,529</i>	<i>\$15,853,237</i>	<i>\$15,812,496</i>	<i>\$23,177,521</i>	<i>\$78,726,410</i>
Contingency (10%)	-	-	-	-	2,317,752	2,317,752
Total Expenditures	\$11,152,627	\$12,730,529	\$15,853,237	\$15,812,496	\$25,495,273	\$81,044,162

Source: HSA

As shown above, approximately 91 percent of grant funds are a direct client pass-through. A 10 percent contingency for FY 2021-22 is included in case of unanticipated expenditures. According to HSA Senior Administrative Analyst De Leon, the direct client pass-through amount for Children's Council shown in Exhibit 2 is approximately \$7.6 million greater than the amount shown in Exhibit 1 because it includes fiscal intermediary services performed by Children's Council, which include pass-through state funding for family subsidies. Wu Yee does not perform fiscal intermediary services.

The sources of funds for the grant agreements are shown in Exhibit 4 below.

Exhibit 4: Sources of Funds for Grant Agreements

Sources	Children's Council	Wu Yee	Total
General Fund	\$104,073,871	\$37,629,892	\$141,703,763
DCYF Funding	59,881,099	8,878,892	68,759,991
Proposition C	74,482,260	9,290,256	83,772,516
PEEF ³	89,053,584	21,549,150	110,602,734
<i>City Sources Subtotal</i>	<i>\$327,490,813</i>	<i>77,348,190</i>	<i>404,839,004</i>
Federal/State Sources	55,027,051	1,378,220	56,405,271
Total Sources	\$382,517,864	\$78,726,410	\$461,244,274
Contingency	11,214,869	2,317,752	13,532,621
Total Not-to-Exceed	\$393,732,732	\$81,044,162	\$474,776,894

Approximately 88 percent of expenditures are funded by City funds, and approximately 12 percent of expenditures are funded by state and federal funds. The contingency for FY 2021-22, if needed, would be funded depending on funding sources available. The proposed increase to the grant amounts for the Children's Council by \$17,680,287 and by \$5,234,074 Wu Yee will be funded by Proposition C revenues (commercial rent tax).

³ In March 2004, San Francisco voters approved Proposition H, which established the Public Education Enrichment Fund (PEEF) as a General Fund set-aside. In 2014, San Francisco voters approved Proposition C, which reauthorized PEEF through FY 2040-41.

RECOMMENDATION

Approve the proposed resolutions.

CITY AND COUNTY OF SAN FRANCISCO

FIRST AMENDMENT TO THE GRANT AGREEMENT

BETWEEN

CITY AND COUNTY OF
SAN FRANCISCO

AND

CHILDREN'S COUNCIL OF SAN FRANCISCO

This AMENDMENT of the, **July 1, 2017** Grant Agreement (the "Agreement") is dated as of **February 1, 2020** and is made in the City and County of San Francisco, State of California, by and between **CHILDREN'S COUNCIL OF SAN FRANCISCO, 445 CHURCH ST., SAN FRANCISCO, CA 94114** ("Grantee") and the City and County of San Francisco, a municipal corporation ("City") acting by and through the Human Services Agency ("Department").

RECITALS

WHEREAS, the Agreement was competitively procured as required through RFP #744 Early Care and Education (ECE) Integration Services, issued January 12, 2017, and this modification is consistent therewith; and

WHEREAS, the City's Human Services Commission approved this Amendment on November 21, 2019; and

WHEREAS, the City's Board of Supervisors approved this Amendment by Resolution # 45-20 on January 28, 2020; and

WHEREAS, Grantee has submitted to the Agency the Application Documents (as hereinafter defined) seeking a grant for the purpose of funding the matters set forth in the Grant Plan (as defined in the Agreement); and

WHEREAS, City and Grantee desire to modify the Agreement on the terms and conditions set forth herein to extend the performance period, increase the contract amount, and update standard contractual clauses; and,

WHEREAS, City and Grantee desire to execute this amendment to update the prior Agreement;

NOW, THEREFORE, City and Grantee agree to amend said Grant Agreement as follows:

1. Definitions. Terms used and not defined in this Amendment shall have the meanings assigned to such terms in the Grant Agreement.

a. Agreement. The term "Agreement" shall mean the Agreement dated **July 1, 2017** between Grantee and City.

b. Contract Monitoring Division. Effective July 28, 2012, with the exception of Sections 14B.9(D) and 14B.17(F), all of the duties and functions of the

Human Rights Commission under Chapter 14B of the Administrative Code (LBE Ordinance) were transferred to the City Administrator, Contract Monitoring Division (“CMD”). Wherever “Human Rights Commission” or “HRC” appears in the Agreement in reference to Chapter 14B of the Administrative Code or its implementing Rules and Regulations, it shall be construed to mean “Contract Monitoring Division” or “CMD” respectively.

c. **Other Terms.** Terms used and not defined in this Amendment shall have the meanings assigned to such terms in the Agreement.

2. **Modifications to the Agreement.** The Grant Agreement is hereby modified as follows:

(a) **Article 3.2. Duration of Term** of the Agreement currently reads as follows:

The term of this Agreement shall commence on the later of (a) **July 1, 2017** and (b) the effective date specified in Section 3.1. Such term shall end at 11:59 p.m. San Francisco time on **June 30, 2020**.

Such section is hereby superseded in its entirety to read as follows:

The term of this Agreement shall commence on the later of (a) **July 1, 2017** and (b) the effective date specified in Section 3.1. Such term shall end at 11:59 p.m. San Francisco time on **June 30, 2022**.

(b) **Article 5.1 Maximum Amount of Grant Funds** of the Agreement currently reads as follows:

The amount of the Grant Funds disbursed hereunder shall not exceed **One Hundred Seventy-Nine Million, Six Hundred Seventy-Four Thousand, Two Hundred Eighty-Four Dollars (\$179,674,284)** for the period from **July 1, 2017 to June 30, 2020, plus any contingent amount authorized by City and certified as available by the Controller.**

Contingent amount: Up to Seventeen Million, Nine Hundred Sixty-Seven Thousand, Four Hundred Twenty-Eight Dollars (\$17,967,428) for the period from **July 1, 2019 to June 30, 2020, may be available, in the City’s sole discretion as a contingency but only subject to written authorization by the City and if monies are certified as available by the Controller.**

The maximum amount of Grant Funds disbursed hereunder shall not exceed **One Hundred Ninety-Seven Million, Six Hundred Forty-One Thousand, Seven Hundred Twelve Dollars (\$197,641,712)** for the period from **July 1, 2017 to June 30, 2020.**

Grantee understands that the maximum amount of Grant Funds disbursement identified above in Section 5.1 of this Agreement, includes the amount shown as the contingent amount and may not to be used in Program Budget(s) attached to this Agreement as Appendix B, and is not available to Grantee without a written revision to the Program Budgets of Appendix B approved by Agency. Grantee further understands that no payment of any portion of this contingency amount will be made unless and until such funds are certified as available by Controller.

Grantee agrees to fully comply with these laws, regulations, and policies and procedures.

Such section is hereby superseded in its entirety to read as follows:

The amount of the Grant Funds disbursed hereunder shall not exceed **Three Hundred Fifty-Six Million, Four Hundred Eighteen Thousand, Eight Hundred Fourteen Dollars (\$356,418,814)** for the period from **July 1, 2017 to June 30, 2022 (Y1-Y5)**, plus any contingent amount authorized by City and certified as available by the Controller.

Contingent amount: Up to Nineteen Million, Six Hundred Thirty-Three Thousand, Six Hundred Thirty-One Dollars (\$19,633,631) for the period from **July 1, 2021 to June 30, 2022 (Y5)**, may be available, in the City's sole discretion, as a contingency subject to authorization by the City and certified as available by the Controller.

The maximum amount of Grant Funds disbursed hereunder shall not exceed **Three Hundred Seventy-Six Million, Fifty-Two Thousand, Four Hundred Forty-Five Dollars (\$376,052,445)** for the period from **July 1, 2017 to June 30, 2022 (Y1-Y5)**.

Grantee understands that, of the maximum dollar disbursement listed in Section 5.1 of this Agreement, the amount shown as the Contingent Amount may not to be used in Program Budgets attached to this Agreement as Appendix **B-1**, and is not available to Grantee without a revision to the Program Budgets of Appendix **B-1** specifically approved by Grant Agreement Administrator. Grantee further understands that no payment of any portion of this contingency amount will be made unless and until such funds are certified as available by Controller. Grantee agrees to fully comply with these laws, regulations, and policies/procedures.

- (c) **Appendix A.** Appendix A, of the aforesaid agreement describes the services to be provided.

Such section is hereby superseded in its entirety by Appendix A-1, pp. **1-21**, attached to this Modification Agreement, which displays the additional services to be provided under this Modification Agreement.

- (d) **Appendix B.** Appendix B, Calculation of Charges of the Aforesaid Agreement displays the original total amount of **\$194,227,239**.

Such section is hereby superseded in its entirety by Appendix B-1, Calculation of Charges, pp. **1-21**, which displays the budget as herein modified to **\$356,418,814**.

- (e) **Article 7.4 Withholding.** Article 7.4 is hereby added to the agreement and reads as follows:

7.4 Withholding. Grantee agrees that it is obligated to pay all amounts due to the City under the San Francisco Business and Tax Regulations Code during the term of this Agreement. Pursuant to Section 6.10-2 of the San Francisco Business and Tax Regulations Code, Grantee further acknowledges and agrees that City may withhold any payments due to Grantee under this Agreement if Grantee is delinquent in the payment of any amount required to be paid to the City under the San Francisco Business and Tax Regulations Code. Any payments withheld under this paragraph shall be made to Grantee, without interest, upon Grantee coming back into compliance with its obligations.

- (f) **Article 16.17 Sugar-Sweetened Beverage Prohibition.** Section 16.17 of the Grant Agreement is hereby amended in its entirety to read as follows:

16.17 Distribution of Beverages and Water.

(a) **Sugar-Sweetened Beverage Prohibition.** Contractor agrees that it will not sell, provide, or otherwise distribute Sugar-Sweetened Beverages, as defined by San Francisco Administrative Code Chapter 101, as part of its performance of this Agreement.

(b) **Packaged Water Prohibition.** Grantee agrees that it shall not sell, provide, or otherwise distribute Packaged Water, as defined by San Francisco Environment Code Chapter 24, as part of its performance of this Agreement.

- (g) **Article 16.22 Duty to Collect and Record Client Sexual Orientation and Gender Identity (SOGI) Data.** Article 16.22 is hereby added to the agreement and reads as follows:

16.22 Duty to Collect and Record Client Sexual Orientation and Gender Identity (SOGI) Data.

Contractor shall comply with San Francisco Administrative Code Chapter 104 by seeking to collect and record information about clients' sexual orientation and gender identity, and reporting such data to the Department **annually**. In seeking to collect information about clients' sexual orientation and gender identity, Contractor shall: (1) communicate to clients that the provision of sexual orientation and gender identity information is voluntary, and no direct services shall be denied to clients who decline to provide that information; (2) solicit gender identity and sexual orientation data using questions and approaches consistent with the Department of Public Health's Policies and Procedures entitled "Sexual Orientation Guidelines: Principles for Collecting, Coding, and Reporting Identity Data," reissued on September 2, 2014, and "Sex and Gender Guidelines: Principles for Collecting, Coding, and Reporting Identity Data," reissued on September 2, 2014, or any successor Policies and Procedures; and (3) advise clients that they will protect personally identifiable information regarding clients' sexual orientation and gender identity from unauthorized disclosure, to the extent permitted by law. The duty to collect information about gender identity and sexual orientation shall not apply to the extent such collection is incompatible with any professionally reasonable clinical judgment that is based on articulable facts of clinical significance. Further, Contractor shall protect personally identifiable information from unauthorized disclosure, to the extent

permitted by law and as required by the Health Insurance Portability and Accountability Act, the California Medical Information Act, Article 1 of the California Constitution, the California Health and Safety Code and regulations promulgated thereunder, the California Welfare and Institutions Code and regulations promulgated thereunder, and any other applicable provision of federal or state law.

- (h) **17.6 Entire agreement** section 17.6 is hereby replaced in its entirety to read as follows:

17.6 Entire Agreement. This Agreement and the Application Documents set forth the entire Agreement between the parties, and supersede all other oral or written provisions. If there is any conflict between the terms of this Agreement and the Application Documents, the terms of this Agreement shall govern. The following appendices are attached to and a part of this Agreement:

Appendix A-1, Services to be Provided
Appendix B-1, Budget
Appendix C, Method of Payment
Appendix D, Interests in Other City Grants
Appendix E, Permitted Subgrantees
Appendix F, Federal Award Information
Appendix G, Federal Requirements for Subrecipients
Appendix H, Additional Federal Requirements

3. Effective Date. Each of the modifications set forth in Section 2 shall be effective on and after the date of this Amendment.

4. Legal Effect. Except as expressly modified by this Amendment, all of the terms and conditions of the Grant Agreement shall remain unchanged and in full force and effect.

IN WITNESS WHEREOF, the parties hereto have caused this Amendment to the Grant Agreement to be duly executed as of the date first specified herein.

CITY
HUMAN SERVICES AGENCY

By: 
Trent Rhorer
Executive Director
Human Services Agency

Date

GRANTEE:

CHILDREN'S COUNCIL OF SAN FRANCISCO

By: 
Date: 

Gina Fromer, Chief Executive Officer
445 Church Street
San Francisco, CA 94114

Phone: (415) 276-2900

Federal Tax ID #: 94-2221305
City Vendor Number: 0000022965
DUNS Number: 824708911

Approved as to Form:

David K. Ries
City Attorney

By: 
Deputy City Attorney

Appendix A-1 – Services to be Provided
Children’s Council of San Francisco – Early Care and Education Integrated Services
Child Care Program Subsidies
July 1, 2017 to June 30, 2022

1) Purpose

The purpose of this grant is to provide:

Early Care and Education Integrated Services. The Grantee is central to the implementation of the OECE Citywide Plan for Early Care and Education (ECE), through the effective leveraging of state and federal child care subsidy opportunities for families as Grantee as supporting the Early Learning Scholarship (ELS) goals of continuity of care and choice in high quality care options for families. The ECE Integrated Services Grantee will manage:

- Oversight of both local (Early Learning Scholarships) and State (CalWORKs Stages 1 and 2 and California Alternative Payment Program) child care subsidy and eligibility system that includes:
 - Client eligibility and need determination, according to program type
 - Subsidy enrollment
 - Child care provider services, including orientation to voucher reporting
 - Rate setting for subsidy payments according to state and/or local policies
 - Administration and issuance of provider payments
 - State noticing/informing requirements and due process rights for applicants and enrolled families
 - Coordination and leveraging of the citywide subsidy system to ensure state and federal dollars are used before city/county funding whenever possible
- TrustLine services which provide background clearances of license-exempt child care providers through the State TrustLine Registry
- Preschool For All provider reimbursements (All non-SFUSD Preschool For All sites)
- Tracking and reporting to assist with citywide planning related to utilization
- Outreach and support to families through comprehensive ECE Resource and Referral services

The overall program goals are to:

- Improve our system to seamlessly connect families to quality choices in a timely way;
- Broker assistance to pay for services when needed;
- Ensure providers are paid an enhanced local rate to support quality programming, while leveraging federal and state funding whenever possible; and
- Promote continuous participation in quality programs for children among target populations.

2) Definitions

0-5 Continuity	Target Population families who lose subsidy eligibility for state funding may continue in care until their child reaches kindergarten with annual eligibility redeterminations for state/federal funding
AP	Alternative Payment state contracted child care vouchers; AP Agencies are those public or private non-profit agencies contracting with California Department of Education to administer child care voucher programs
CAPP	California Alternative Payment Program
CARES 2.0	Compensation and Retention Early Educator Stipend
CDE	California Department of Education
CDSS	California Department of Social Services
Comprehensive Fiscal Analysis (CFA)	The Comprehensive Fiscal Analysis was conducted by a national team of experts, providing an inventory of federal, state, and local investments. It proposes, approaches, and models for restructuring San Francisco's local early care and education investments. The CFA proposals and analysis is fundamental to the ELS redesign for the city. http://sfoece.org/wp-content/uploads/2016/04/CFA-Report.pdf
CPAC	Childcare Planning and Advisory Council
CBO	Community-based organizations, including Family Resource Centers
DHS	San Francisco Department of Human Services, a division of HSA
Early Learning SF (ELSF)	Early Learning SF (ELSF) is a centralized eligibility and waiting list designed to assist families in connecting with quality early care and education options. Through real-time vacancy information and program and family profiles, the waitlist matches family needs/preferences with available subsidized ECE program options.
ECE	Early care and education
ELS	San Francisco Early Learning Scholarships, which are local funds: 1) fully funded to the QRIS Tier 3 Cost; or 2) are an enhancement to a state or federally subsidized child, to reimburse at QRIS Tier 3.

	OECE may determine, over time, changes in costs or tiers for ELS reimbursement.
ELS–Bridge	Early Learning Scholarship (ELS) Bridge provides continuity of care for families who have lost eligibility in local and/or state subsidy programs. All low-income families receive continuity through the program year, while target population families may receive continuity until the child reaches kindergarten.
ELS-City (Voucher/Reserved)	Early Learning Scholarships for which the city is paying the full tuition to the Tier 3 cost of quality.
ELS-Gap	Early Learning Scholarship (ELS) Gap provides local funding to cover the “gap,” when one exists, between the maximum state subsidy reimbursement rate (i.e., Regional Market Rate or Standard Reimbursement) and the local QRIS Tier 3
ELS-PFA	San Francisco’s Preschool for All program offering universal free part-day preschool for four-year olds enrolled in PFA programs
Enhanced Case Management	A continuum of support for FCS families from the beginning of the child care navigation and enrollment process through referral to other child options in the case of FCS case closure or termination of Bridge Program funding. Enhanced case management also includes trauma-informed coaching for providers as appropriate to ensure a successful child care placement.
HSA	San Francisco Human Services Agency
Low-Income	Families under 85% of the State Median Income as determined by the California Department Education
OECE	Office of Early Care and Education
P500	Project 500 is a San Francisco mayoral initiative that seeks to prevent the transfer of poverty from one generation to the next by providing meaningful pathways up and out of poverty, and by building an integrated and comprehensive system of care
Program Year Continuity	Low-income families who lose state subsidy eligibility may continue in care until the end of the program year, typically prior to fall through an ELS Bridge payment
QRIS	Quality Rating and Improvement System established by the State of California and adopted by San Francisco as a standard of quality. CA–QRIS Rating Matrix
QRIS State Quality Block Grant	CDE funded state stipends for quality in Title 5 contracted settings. Also the basis for a local program for non-state contractors participating in the quality system.

Reasonable Notice	In CalWORKs reasonable notice will be 2 weeks (due to overpayment considerations). Any state regulatory requirements shall supersede all local contract requirements. Additional notice shall be provided when information is available. In ELS, reasonable notice shall be 30 days. When Family & Children's subsidies are vouchered, reasonable notice shall be 30 days and will include notice to the child's Protective Services Worker in FCS.
Resource and Referral	Assisting parents in finding child care that best meets their family needs through the provision of robust, up-to-date information regarding licensed providers
San Francisco Citywide Plan for Early Care and Education	The San Francisco Board of Supervisor's approved Early Care and Education plan to align early education goals, frameworks, funding, and outcomes targeting children birth through age five
Trustline	TrustLine is a database of license-exempt providers that have cleared criminal background checks in California. It's the only authorized screening program of in-home caregivers in the state with access to fingerprint records at the California Department of Justice and the FBI.

3) Target Populations

The San Francisco child care system serves the needs of 0-5 year olds with a focus on low-income families. Target Population" families include: African American children, Latino children, English Language Learners, families who are homeless, children at-risk of abuse and/or neglect or involved with child welfare, and children with special needs or disabilities.

Specific eligibility requirements for state funded programs are defined by their respective funding agencies (e.g., The California Department of Social Services funds CalWORKs Stage 1 which serves low-income CalWORKs eligible families while the California Department of Education funds CAPP which serves low-income families and CalWORKs Stages 2 and 3 which serves former CalWORKs aided families). Certain subsidy programs may also serve children 0 through 12 years of age. Early Learning Scholarship enhanced reimbursement rates are offered to qualified providers who achieve Tier 3 on the QRIS, subject to fund availability.

4) Communications and Messaging

Grantee will work closely with OECE to ensure messaging alignment with respect to Grantee's communications with ECE programs, community and government agencies, stakeholders, parents, and other members of the public.

5) Description of Services – Early Care and Education Subsidy Administration. Grantee will provide the following services:

- **Case Management:** Grantee will work across its internal departments to provide integrated case management services for target population families to help them achieve their goals. As

family circumstances change and deeper information is gathered over time, Grantee will record case notes to ensure they capture detailed longitudinal data on families.

- **Fiscal Leveraging:** Grantee will balance family choice and fiscal leveraging. On one hand, Grantee will counsel families on all applicable subsidized care options, emphasizing the importance of quality. Likewise, at certification and recertification meetings, Grantee will screen families for state/federal subsidies to attempt to use those funds to support families, whenever possible.
- **Continuity of Care** is a key component of the Office of Early Care & Education’s design of programs and policies that support families’ and children’s consistent engagement in quality early learning experiences. If a family loses a state or federal subsidy, Grantee will work with OECE Grantee to enroll children in ELS-Bridge. Families will be served by the same Subsidy Specialist to ensure seamless services. Grantee will closely track the reasons families lose subsidy eligibility, with increased attention on those who fall out of eligibility at recertification.
- **Streamlining Services:** Grantee will continue to streamline all aspects of subsidy system administration and service delivery, with a focus on improving the experience for families and child care providers, taking full advantage of the latitude allowed by state programs. For example, Grantee will encourage greater utilization of its online “Care Portal,” which allows providers and parents to easily access attendance sheets, explanations of payments and other required documents. For locally-funded programs, Grantee will work to simplify what and how parents must report, helping families maintain their subsidy and improving continuity of care. Grantee will also explore improvements in online provider reporting, automating child eligibility screening and enrollment, and attendance tracking that could then be linked to payment calculation, billing and reporting.
- **Back-Up Care, Rapid Response, and First Aid Training:** Grantee will promote and preregister eligible families with Emergency Back-Up/Mildly Ill child care services and connect families with Rapid Response child care, as needed. Grantee will partner with Family Support Services of the Bay Area (FSSBA) to outreach to and share their services with current and potential families at HSA locations, and will preregister eligible families at intake and recertification. Grantee will maintain close communication with FSSBA to identify potential families eligible for service through CalWORKs. Grantee will also provide support to families in Rapid Response by sending families curated lists of prescreened providers with openings that match their needs.
- **State/Federal Child Care Subsidy Administration, including CalWORKs Stage 1, CalWORKs Stage 2, CAPP, FCS, and P500; TrustLine background checks**
Grantee will administer CalWORKs Stage 1, CalWORKs Stage 2, CAPP (CAPP-HSA), Family and Children’s Services (FCS), and Project 500 (P500) child care subsidy programs. Grantee will adhere to all federal, state and local program requirements, policies, and laws related to the administration of these programs. (Confidentiality requirements will be followed; however, state law permits the sharing of information between APs, R&Rs, Early

Learning SF and Contractors for the purpose of administering CalWORKs child care.) Subsidized child care services will be administered with the following program-specific considerations.

1. *CalWORKs Stage 1*

Building on information provided to families at their CalWORKs orientations, Grantee will conduct in-person intake appointments with all families referred to Grantee for CalWORKs Stage 1 subsidized child care, providing additional counseling about their child care options and establishing a relationship to provide ongoing personal assistance while they are receiving services. Grantee will communicate with HSA CalWORKs Grantee as needed to ensure the highest level of service delivery.

2. *CalWORKs Stage 2*

Grantee will guide families through the transition from CalWORKs Stage 1 into CalWORKs Stage 2 using specific knowledge of the family's circumstances to provide tailored services. When families become certified for CalWORKs Stage 2, Grantee will provide ongoing services to help families maintain their eligibility—calculating changes in income and family fees, authorizing changes in child care when hours of activities change, requesting third-party documentation, etc.—and transitioning families into CalWORKs Stage 3 at the end of their Stage 2 eligibility period. Grantee will provide case management services over time to help families understand their child care options as their children grow, while connecting families to other community resources that can help them on their path toward self-sufficiency.

3. *CAPP-HSA*

Grantee will utilize monthly subsidy enrollment and expenditure projections to determine the number of CAPP enrollments needed each month to fully utilize the dollars available under the HSA state CAPP contract. When CAPP-HSA slots are available, Grantee will select families from the San Francisco Waitlist in priority order, as determined by CDE, and use the Family Profile to conduct “pre-screening” interviews, ensuring that all information is current, and informing parents about ELS options, including which providers have openings. Grantee will certify and enroll the family into the CAPP program and help them find a provider if they do not already have one. Once enrolled, Grantee will provide ongoing services to help families maintain their eligibility, including periodic recertifications in accordance with state rules. As with CalWORKs Stage 2 families, Grantee will provide case management services over time and connect families to other community resources that can help on their path toward self-sufficiency.

4. *Continuity of Care for CalWORKs Stage 2 and CAPP*

If a CalWORKs Stage 2 or CAPP family loses their eligibility, the Grantee will certify that the reason for losing eligibility could not be resolved per state regulations, and will work with OECE to determine eligibility of any children under five for ELS-Bridge. If the family is determined to be eligible for ELS-Bridge, they will continue to be served by the same Subsidy Specialist to ensure seamless high-level services.

5. *Family and Children's Services*

Grantee's FCS child care navigator team will work to ensure families with an open San Francisco CPS case are successful in linking to local, state, and federally funded child care subsidies. Grantee will directly support FCS families in selecting and enrolling with quality ECE programs. Grantee will help families understand their subsidy options and types of ECE programs available, particularly ELS Qualified programs. Grantee will provide FCS families with specific referrals to ELS Qualified programs with openings that meet the families' unique preferences and the children's developmental needs. Grantee will also enroll children on the San Francisco waitlist and other local Head Start/Early Head Start waitlists in order that families may take advantage of openings with state or federally-funded programs. Once a child is placed in care, Grantee will follow-up with families and their ECE programs to ensure a successful enrollment and good fit for the child. In cases where the child is placed with a family member outside of San Francisco or outside of California, Grantee will continue to provide personalized assistance in coordinating the paperwork process and facilitating payments to child care providers in those locations.

Grantee will be responsible for the implementation and ongoing administration and county/state reporting for the Emergency Child Care Bridge Program for Foster Children (Bridge Program) as described in The California Department of Education's All County Letter (ACL) 17-109. Grantee will administer all three components of the program:

(1) Emergency child care voucher: Eligible families may receive a time-limited child care voucher or payment to help pay for child care costs for foster children birth through age 12, children with exceptional needs, and severely disabled children up to age 21. All vouchers and payments must be paid in accordance with the Regional Market Rate (RMR) ceilings for subsidized child care payment rates.

(2) Child care navigator: Grantee will provide a child care navigator to eligible families. The navigator will assist with finding a child care provider, securing a subsidized child care placement if eligible, completing child care program certifications, and developing a plan for long-term child care appropriate to the child's age and needs. Eligibility for navigator services shall not be contingent on a child's receipt of a child care payment or voucher. Prior to FCS case closure or termination of Bridge Program funding, the Grantee's FCS child care navigators will connect eligible children with continued services through age five utilizing ELS-City, CalWORKs, CAPP, Head Start/Early Head Start or other Title 5 funding.

(3) Trauma-informed training and coaching: Grantee will ensure that child care programs participating in the Bridge Program will receive access to trauma-informed care training. Child care providers will also receive access to coaching to assist them in applying training curriculum and learn strategies for working with children in foster care.

Grantee will code FCS child care services as requested by OECE, HSA, and/or CDSS to ensure proper tracking and invoicing for state and federal claiming purposes. HSA shall identify the status of the eligibility and case status and the Grantee will pay and bill according to the reported status.

Grantee will also be required to submit data and outcomes using the Emergency Child Care Bridge Program for Foster Children report (CCB 18). The CCB 18 report includes data on Bridge Program vouchers eligibility and enrollment, type of voucher placements and child care settings, the length of time receiving voucher, and transition information. The data also includes the number of referrals to, and families served by, child care navigators and the number of trauma-informed care trainings held.

6. *Project 500*

Grantee will offer early child care subsidy engagement services for all P500 families. Early engagement services include: introduction to the subsidy system, overview of the Quality Rating Improvement System, customized list of child care referrals and enrollment into one of our parenting workshops (such as Choosing Child Care).

Grantee will administer Project 500 subsidies (State/Local) to ensure continuity of care and continually assess each family's eligibility for federal or state-funded programs to avoid any gaps in service. P500 Grantee will also collaborate with P500 Mobility Mentors and CalWORKs Case Managers to ensure successful child care placements and provide any updates to parents' participation.

- **Local Child Care Subsidy Administration**

Early Learning Scholarships: Grantee will administer local Early Learning Scholarship child care subsidy programs in partnership with the second Grantee also administering local child care subsidies. Grantee will closely coordinate services and seamlessly integrate data and reporting with the second Grantee.

- 1. *ELS-City (Voucher & Reserved)***

Grantee will administer both ELS-City reserved slots and vouchers. For Reserved slots, Grantee will monitor enrollment and vacancy reporting to support its ELS providers in appropriately maximizing funding and maintaining full enrollment. For ELS-City vouchers, Grantee will use monthly projections to determine the amount of funding available and enroll families accordingly off San Francisco Waitlist following OECE priority enrollment policies. Grantee will fill all ELS-City voucher and reserved slots following OECE specific protocols, which are subject to change over time.

When a family applies to Early Learning SF and is assigned to Grantee, Grantee will reach out to screen them for eligibility for other state-/federally-funded subsidy programs (such as CalWORKs) and conduct an in-depth phone interview to update eligibility and need information. If a family has been selected for a slot Grantee will reach out to assist in using the system and encourage the family to move forward with site tour(s) and/or update their preferences for better matches. If family and program agree to enroll in an ELS-City voucher or reserved slot, Grantee will certify family. Through recertification meetings every two years and more frequent touchpoints depending on the needs of each family, the Specialist will develop a deep understanding of the family's circumstances, including goals for their children, guiding them on their journey through the early education system and enrollment in elementary school.

Coordination with Homeless Child Care Case Management Grantee (HCCCMG)

For homeless families waiting on Early Learning SF and/or receiving ELS-City subsidies, the Grantee will work with HCCCMG to determine funding availability and process provider payments. Grantee will maintain regular communication around trends in families' ability to secure child care and attend quarterly HCCCMG advisory meetings. Grantee will collaborate with the HCCCMG and the San Francisco Department of Homelessness and Supportive Housing (HSH) - Coordinated Entry System as needed to ensure efficient and effective child care subsidy enrollments. Grantee will work with the HCCCMG to redetermine homeless families' subsidy eligibility. If a family no longer meets the San Francisco definition of homeless while waiting on Early Learning SF or at the time of eligibility redetermination, Grantee will work with HCCCMG to transfer the child care case management responsibilities to Grantee who then assumes full responsibility for determining subsidy eligibility and need.

2. *ELS-Bridge*

Grantee will work directly with OECE staff to ensure families who lose eligibility for state subsidy programs can maintain continuity of care in quality-linked ELS programs that support their child's development. Grantee will work with Title 5 and other providers serving state subsidized families to understand and gather the details of the original child care authorization, including child and family information, subsidy program and termination date. Grantee will review information to ensure the family is not eligible for any other state or federal subsidy and will communicate that information with OECE who will determine and approve ELS-Bridge eligibility.

Grantee, for all ELS-Bridge approved families, will review the benefits and requirements of the program, and, when needed, assist families in finding care at quality ELS sites that meet their children's specific needs. Family and child data will be tracked through the subsidy data system (CC3) with ELS-Bridge payments issued monthly in conjunction with sites' other voucher payments.

Non-target population families will be eligible for the ELS-Bridge program through the end of the program year. Target population children in ELS-Bridge will be eligible for continuity of care through entry into kindergarten. Grantee will closely track all reasons that families lose subsidy eligibility, with increased attention on those who fall out of eligibility at recertification. ELS-Bridge approval may end if a family disenrolls from an ELS approved program, is determined to be eligible for a state- or federally-funded program or the child reaches kindergarten age.

For all families in ELS-City and ELS-Bridge, Grantee will screen for federal- or state-subsidy-eligibility, including CalWORKs, CAPP and other state voucher programs at recertification. If a family is eligible for CalWORKs Stage 1, Grantee will ask the family to request a child care authorization from their Employment Specialist and enroll them in CalWORKs child care. If they are eligible for CalWORKs Stage 2, Grantee will certify their need and eligibility per state regulations and enroll them in CalWORKs Stage 2. If they are eligible for CAPP or other state voucher program, Grantee will register them on San Francisco waitlist, indicating in their Family Application that they are eligible and waiting for a voucher. Enrollment in state voucher programs will provide continuity of care beyond age five for eligible children.

3. *ELS-Gap*

Grantee will calculate and administer ELS-Gap funding for all Title 5 contractors and state vouchers. ELS-Gap payments will be made directly to child care providers, calculated based on enrollment documented through the city's child enrollment data system (currently Cocoa) with verification of vouchers through the subsidy voucher database (CC3). Child enrollment data with specific funding types, hours, rates and attendance will be pulled from the system with the rates for each child compared to the applicable ELS Center or ELS Family Child Care (FCC) Tier 3 rate, as specified by OECE. The ELS-Gap payment will be adjusted for changes in the base rate paid by state or federal subsidies. To streamline support and reporting, the calculation and distribution of ELS-Gap payments will be calculated and issued monthly based on actual enrollment reported in the online enrollment and subsidy data systems.

4. *Preschool For All*

Grantee will adopt the existing model used by OECE to administer PFA. The Tuition Credit will be calculated based on predetermined PFA rates. The PFA rate formulas are based on the PFA classroom's lead teacher Child Development Permit Level and Tuition Credit rate formula. Payments will be calculated and distributed monthly based on actual enrollment reported in the online enrollment data system (currently Cocoa). As the PFA program evolves, Grantee will work with OECE to adjust the funding formula and determine the most efficient and least disruptive method for managing provider payments.

5. *QRIS Block Grant for Title 5 and Non-Title 5 Providers*

In coordination with OECE, Children's Council will calculate and distribute, annually, the Quality Rating Improvement System (QRIS) Block Grant awards based on the locally-established funding formula to support eligible ELS sites who are rated at Tier 4 and 5. As needed, state and local QRIS Block Grants will be tracked and reported separately to OECE.

• **Other General Subsidy Administration Services**

Grantee will provide the following:

1. As instructed by OECE, Grantee will execute, amend, and terminate Early Learning Scholarship funding agreements.
2. Issue all State child care Notices of Action regarding changes in eligibility. All families will be given reasonable notice of action as required by State regulation.
3. Fingerprint (using the TrustLine system) all license-exempt care providers, including related license-exempt caretakers in accordance with State law. No child care payment shall be made until the provider is criminally cleared through the TrustLine process and all retroactive TrustLine clearance time limits shall be administered in accordance with State policy.
4. Ensure there are signed confidentiality agreements for all of its staff and members of collaborating agencies' staff that have access to information and eligibility for CalWORKs, ACCESS or FCS protective service status information of HSA's clients and former clients.
5. In the event of a declared emergency, staff may be engaged as part of the city's response to the disaster/declared emergency. Grantee agrees to ensure staff receive city

Emergency Response training, to be planned and delivered in coordination with the HSA Emergency Response Coordinator.

6. Monitor child care subsidy eligibility, authorization, and utilization as prescribed by CDE policies and procedures in addition to any Alternative Payment Monitoring Unit (APMU) auditing standards and recommended best practices. Monitor compliance internally utilizing state procedures for compliance monitoring in order to maintain grant performance within state error rate level.

6) Description of Services – Teacher Stipends. Grantee will provide the following services:

1. **Grantee will distribute the Compensation and Retention Early Educator Stipends (CARES 2.0) biannually from FY20 through FY22. The early educator stipends are specifically to address Early Care and Education (ECE) workforce retention and compensation pressures in city-funded early learning programming. Children’s Council will work with OECE to assess program measures, including stipend uptake, issuance challenges, and stipend effects on the ECE workforce.**

7) Description of Services – Child Care Resource and Referral Services. Grantee will provide the following services:

1. **Family Support: Grantee will work across its internal departments to provide integrated family support services to low-income families to help them achieve their goals. These services will meet families where they are to provide comprehensive, flexible and individualized support and connection in a way that affirms and builds on families’ strengths.**

- **Specific services include advice finding and paying for child care, online child care search, trainings and workshops, subsidy navigation services, referrals to specialized community resources and connection to Children’s Council’s Parent and Caregiver Education programs.**
- **Tailored family support services will follow families through their child care search process, emphasizing preparation and full-information to streamline child care search, need & eligibility determination and enrollment.**
- **Target population families with children who have had adverse childhood experiences (ACEs) or who have special needs will receive enhanced support from specially trained Family Support Navigators.**

2. **Early Learning SF Family Support: Grantee will support families’ application to and use of Early Learning SF to secure subsidized child care.**

- **Grantee will assist families in developing a profile and articulating preferences for care. Grantee will monitor activity within the system, and as families are matched with possible programs, follow-up with families via email, text or phone calls, as appropriate, to support family exploration of options and progress toward enrollment in subsidized child care.**
- **New target population families assigned to the Grantee will have their ELSF application reviewed and be contacted for any additional information needed in accordance with ELSF Implementation Guidelines.**

- **When a target population family is first matched through ELSF, the R&R will conduct one follow-up to check in on referral and enrollment process in accordance with the ELSF Implementation Guidelines.**
 - **Grantee will support data integrity by, for example, updating family applications, inactivating applications, and merging duplicates. All family applications assigned to Grantee will be updated at least quarterly. Grantee will also update individual family profiles outside of scheduled process as staff become aware of new information.**
 - **Grantee will work collaboratively with the other R&R agency and OECE to resolve R&R data compatibility or quality issues. The grantee agrees to identify a uniform, mutually agreed upon definition and citywide approach to collecting vacancy data for providers who receive ELS funding. With resources to fund the technology-related costs for this uniform approach, the grantee agrees to implement the mutually agreed upon approach with flexibility for each R&R to maintain their unique culture that is responsive to providers and families.**
- 3. Community Outreach: Grantee will engage in coordinated outreach and communication to maximize its engagement of target population families.**
- Grantee will work with community-based organizations that work with the target population (e.g., neighborhood clinics and hospitals, family resource centers, recreation centers and parks, churches, Women Infant Children Clinics, San Francisco Public Library, etc.) so they have child care information on-hand and knowledgeable staff who know how to refer families to the Grantee for more information about child care, assistance in finding child care and support in connecting to child care subsidies.
 - Grantee will utilize a variety of outreach strategies such as text-messaging, email, social media and direct mail campaigns to specific neighborhoods to engage families. Additionally, Grantee will explore the cost-effectiveness of targeted print/digital/outdoor advertising to determine a return-on-investment.
- 4. Co-Location at Human Services Agency Sites: Grantee will staff a help-desk at 170 Otis Street to maximize engagement with target population families, prepare them for the child care search experience, and support their ability to meet their basic needs.**
- Grantee provide counseling and child care R&R services, pre-screen non-CalWORKs clients for alternative child care subsidies and distribute diapers as part of the San Francisco Diaper Bank program. If client is identified as part of the target population, Grantee's staff will provide the services and follow-up services
 - Grantee will share responsibility for co-location with other Early Care and Education Integrated Services Grantee (Wu Yee Children Services). Grantee will conduct 2-3 child care workshops to JobsNOW participants at 3120 Mission and 1800 Oakdale. Presentation will include specifics on the process to starting care, provider types and customized TA for clients.

5. **Online Information:** Grantee will maintain and continuously improve information available that supports families' ability to find and pay for child care that meets their needs.
 - Specific information available will include types and costs of care, types of and eligibility for financial assistance, indicators of quality care. Grantee will also investigate feasibility and cost of developing a more robust subsidy calculator that includes information on the subsidies families are eligible for and the dollar amount of those subsidies.
 6. **Feedback Loops:** Grantee will seek feedback from families to inform continuous improvement of services.
 - At minimum, Grantee will survey families annually to solicit feedback on quality of services. As capacity and experience with feedback loops expands, Grantee will move toward more regular and high-quality feedback loops.
 7. **Additional R&R Services: First Aid Training, Reporting**
 - Grantee will provide CPR and First Aid training to child care providers, in their home language and/or provide translation as needed.
 - Grantee will create and deliver quarterly and ad hoc reports about the populations accessing services.
 - 8) **Description of Services – Help Desk.** Grantee will provide technical support to ECE programs and CBOs on their required or encouraged use data systems. In general, the Grantee will:
 - Maintain a team of qualified, expert staff in these data systems who orient ECE programs and CBOs to these systems, help trouble-shoot problems, identify capacity gaps, and design and deliver one-on-one and group supports to address identified needs. All support will be offered in Cantonese, Spanish and English. The grantee will prioritize support to ELS-qualified programs.
 - Utilize feedback and experience to guide continuous program improvement, including reducing redundancies, streamlining processes, and reducing the administrative burden on ECE programs.
1. **Data Systems.**
 - *Cocoa or a future enrollment system(s):* Programs funded with ELS-Reserved, ELS-Gap on Title 5, and/or Preschool for All funding are required to report their full enrollment, attendance, DRDP assessments, and some additional information into the Cocoa system. Once the new Vertical Change system is launched, all ELS-qualified programs will be required to report this information in the new system. Help Desk capacity will be analyzed and adjusted based on needs of the expanded audience.
 - *California ECE Workforce Registry:* All ELS-qualified and PFA programs and their staff are required to report and track staff roles, qualifications and education information; all non-OECE funded, licensed ECE programs are encouraged to use the system and can access the state Help Desk services directly from the Registry office.
 - *Early Learning SF:* All ELS-qualified programs (including ELS-Reserved and Title 5) seeking to enroll children with ELS subsidies are required to use the system to identify

eligible children. CBOs are encouraged to support families with applying to the eligibility list.

2. On-Demand Technical Assistance. The Grantee will:

- Provide timely and responsive technical support via phone (including voicemail) and email. At minimum, support will be available Mondays – Fridays from 8:30 AM – 5:00 PM, one evening a week from 5:00 PM to 7:00 PM and will be broadly advertised to programs. Extended evening and/or weekend hours will be available to meet demonstrated need.
- Provide in-person support to users at various public venues, including OECE’s all-partner meetings, conferences and ECE program gatherings.

3. Proactive User Support. The Grantee will utilize data, staff experience and user feedback to understand trends among users, which will inform ongoing refinement of proactive one-on-one and group user support. Specifically, the Grantee will:

- *Cocoa or a future enrollment system(s).* Based on data trend analysis, the contractor will identify areas where programs need additional support. The Grantee will provide one-on-one and group coaching to ensure identified ELS-Qualified programs meet reporting requirements. In addition, the Grantee will communicate process and systems recommendations to OECE, and support adoption of refinements, as needed and appropriate.
- *California ECE Workforce Registry.* The Grantee will provide phone and email support OECE-funded and non-OECE funded ECE programs and their staff in creating and updating profiles, utilizing reports and taking advantage of additional features as they become available, underscoring the importance of accurate and up-to-date information.
- *Early Learning SF.* The Grantee will support ECE programs’ use of the system to report timely and accurate vacancy information, take timely action on families in their screening queue and update families’ status. The Grantee will:
 - Monitor ECE programs’ use of Early Learning SF.
 - “Nudge” ECE programs, as needed, via their preferred method of communication, at each point of their interaction with the system.
 - Identify areas where ECE programs and CBOs need additional support.
 - Communicate process- and systems-recommendations to OECE, and support adoption of refinements, as needed and appropriate.

4. Group and Individual Trainings. The Grantee will plan, advertise and conduct group and individual training sessions at Children’s Council and/or other designated, accessible locations. Regularly occurring group trainings will be scheduled at least three months in advance and the contractor will keep an updated schedule of trainings available on its website, in addition to sharing it with OECE to post on their website. Trainings will include:

- Database overview trainings
- On-demand trainings responding to individual user needs
- Proactive trainings responding to trends in ECE programs’ needs/OECE’s direction

5. Coordination, Research and Communications. The Grantee will:

- Participate in coordination efforts with OECE and its partners (including the vendors for OECE's data systems, upon invitation from OECE) to ensure streamlined and effective delivery of technical assistance and training.
- Research ECE programs' questions or challenges, flag emerging issues with the data systems for OECE, and develop materials as needed for trainings.
- Create and maintain up-to-date tip sheets and other online materials, such as training videos and resources, on both its website and for OECE to post on its website, as needed or directed by OECE. All user support materials will be available in English, Spanish and Chinese.
- Contribute a quarterly article to be included in OECE's newsletter to ECE programs, once launched.
- Staff will include the OECE logo on all related communications (tip sheets, email signatures, website pages, etc.) and will announce at all trainings and/or meetings that Help Desk services are funded by OECE. For any communications related to the new wait list, the contractor will adhere to branding guidelines that OECE provides. Build and maintain relationships with:
 - CBOs to promote awareness of Early Learning SF and encourage them to support families with applying.
 - City-funded ECE programs to increase awareness of Early Learning SF as a mechanism to fill vacancies.

6. Data Integrity. The Grantee will:

- **Generate monthly reports for children enrolled in Cocoa and coordinate inactivation process in Early Learning SF with Integrated Service Agencies.**
- **Run a weekly report in Early Learning SF that identifies vacancies reported and enter that information as appropriate into their R&R database so that information can be used for referrals beyond ELS-Reserved, ELS Voucher, ELS Moderate and ELS Gap on Title 5 vacancies.**

7. Support Tracking and Reporting. The Grantee will track all technical assistance offered and regularly share analysis and trends with OECE and share reports monthly with OECE. The contractor will track data on: names of staff and affiliated organization served, language, data system, brief description of issue, and date of assistance requested, date and location of assistance delivered, a description of any follow-up if needed, and a description of any issues related to software or other issues beyond the scope of the Help Desk support.

8. Continuous Improvement. The Grantee will:

- Seek to continuously improve the efficacy, efficiency and user experience of the Help Desk services and will participate in quarterly meetings with OECE staff to share observations and reflections on the quality, timeliness and effectiveness of the Help Desk services, and ideas about how to improve early care and education programs' understanding of the data systems, enhance data integrity, and improve the data systems and related processes.

- Participate in a variety of efforts aimed to better support OECE-funded programs, as needed and directed by OECE, such as focus groups with users of the data systems, advisory committees, and other user input efforts.

9. Role of OECE. OECE will:

- **Manage the relationship with the vendors for each data system, ensure there is a User Guide for each system, and will keep Help Desk staff informed of upcoming development and/or changes to the data systems.**
- **Schedule and participate in regular check-in calls with Help Desk staff to ensure ongoing communication between both parties, to trouble-shoot any issues and inform development needs.**

9) Location and Accessibility of Services:

- Grantee shall provide services in multiple language (including, but not limited to: Spanish, Cantonese, and English), in-person, by phone, email and online during the hours of at least 9:00 AM-5:00 PM Monday – Friday. Extended evening hours, when available, will be broadly advertised to programs.
- In-person services will be at 445 Church Street, San Francisco, California 94114, at OECE-funded programs and at other designated locations for on-site support, group trainings, or information sharing.

10) Service and Outcome Objectives

1. Service Objectives – Early Care and Education Subsidy Administration

- a. **Provide case management services to families, calculated as a monthly average served by end of fiscal year. Numbers may be adjusted over the grant period.**
 1. **CalWORKs Stage 1: 780 children**
 2. **CalWORKs Stage 2: 680 children**
 3. **California Alternative Payment Program: 50 children**
 4. **Early Learning Scholarship (ELS): 775 children**
 5. **Family and Children’s Services/Foster Care Bridge: 170 children**
- b. **Fiscal leveraging: Screen all case-managed families for state subsidy eligibility and funding availability prior to enrollment in any ELS program.**
- c. **Backup/Mildly Ill Care: Preregister a minimum of 350 families annually with Family Support Services (FSS) to access back-up care. This number may need to be adjusted over the grant period.**
- d. **Subsidy Administration Reporting: Provide accurate monthly projections and revenue reports based on the program budget allocations.**
- e. **Survey families receiving ELS subsidies on satisfaction with child care placement and quarterly report to OECE Grantee**

2. Outcome Objectives – Early Care and Educations Subsidy Administration

- a. A minimum of 85% of surveyed families will indicate Grantee met their Subsidy Service needs.
- b. A minimum of 90% of surveyed child care providers will indicate satisfaction with payment and overall customer support.
- c. Ensure 90% of ELS-funded children who become state AP-eligible are utilizing the AP state-funding.
- d. Deploy 97% of available ELS funding (excluding FCS).

3. Service Objectives – Child Care Resource & Referral

- a. Provide comprehensive counseling and referral services to 1,500 low-income families in multiple languages in person, over the phone, and via email, during operating hours of at least 9am-5pm during the week
- b. Outreach to a minimum of 2,000 low-income families annually.
- c. Coordinate with the other R&R to outreach to ELS qualified providers and deliver a minimum of 7 CPR/First Aid Trainings. Enter all trainings for programs (regardless of funding source) and their attendees’ participation into the California ECE Workforce Registry per the protocol supplied by OECE.

4. Outcome Objectives – Child Care Resource & Referral

- a. A minimum of 80% of surveyed families will indicate satisfaction with R&R services.
- b. A minimum of 80% of surveyed families will indicate satisfaction with Children’s Council’s online information.
- c. A minimum of 90% of surveyed providers attending CPR and First Aid training will indicate satisfaction with the training.

5. Service Objectives – Help Desk

- a. Deliver a minimum of 1,200 hours of responsive, proactive, and timely on-demand technical assistance (as requested), meeting the location, access and learning needs of each audience. Deliver standardized group training, with topics and frequency determined in collaboration with OECE based on recommendations and analysis from the Grantee about program needs. Based on historical patterns, the contractor will deliver a minimum of the following:

	Cocoa	Registry	Early Learning SF	Early Learning SF: CBOs
# of Trainings, Annually	4	2	4	2

In addition to the annual trainings listed above, in the initial months after the soft launch of the new Vertical Change data system, Help Desk will work with OECE to deliver a minimum of:

- 4 trainings to coincide with the soft launch date, with an additional 5 scheduled in the first month; all trainings will meet language and schedule needs.

- **24 trainings in the quarter preceding the hard launch, with 8 per month thereafter through the hard launch period.**
 - **These numbers will be increased or decreased depending on ECE programs' needs.**
- b. Deliver a minimum of **200** hours of training individualized to the requestors' needs (as opposed to standardized training listed in objective A) either at the requesting program's location or another accessible location to individuals or groups. Target may be adjusted with OECE's approval.
 - c. Communicate, as needed, with up to 400 ELS and PFA programs to ensure they report timely and accurate vacancy information, take timely action on families in their screening queue and update families' status as enrolled or declined.
 - d. Contractor will support all programs to update their Registry information annually, contacting every ELS and PFA program that has not updated their information in the prior year or who has missing or inconsistent program or staff information. Contractor will proactively reach out to non-ELS/PFA programs in San Francisco to promote the Registry.
 - e. Participate in coordination efforts with OECE and its partners to ensure streamlined and effective delivery of technical assistance and training.
 - f. Create and maintain up-to-date tip sheets and other online materials, as needed or directed by OECE. A minimum of four resources will be developed or significantly improved annually.
 - g. Produce monthly reports of technical assistance services requested and delivered, per the description above.
 - h. Contact OECE-funded programs using Early Learning SF when a match has been made but it is not clear if the program has been in communication with the family. The Grantee will conduct 5-, 14-, and 28-day follow ups, as needed, to such programs. *(Note: the timing of this measure may be adjusted based on better data to inform appropriate follow up windows.)*

6. Outcome Objectives – Help Desk

- a. **90% of ELS-qualified programs seeking to enroll children with subsidies will utilize Early Learning SF.**
- b. **Improved data quality in the CA ECE Workforce Registry data, as measured by 90% of profiles for ELS and PFA programs are up to date within the fiscal year, per Help Desk records and reports generated from the Registry database**
- c. **A minimum of 80% of surveyed early care and education program staff who requested technical assistance will indicate satisfaction with Help Desk Services.**

10) Monitoring Activities

1. **Program Monitoring:** Program monitoring will include review of case files, Grantee development and training activities, program policies and procedures, accessibility and cultural competence of program materials, Grantee patterns/job descriptions, reporting requirements, client data tracking

and back-up documentation for reporting progress towards meeting service and outcome objectives.

2. Fiscal Compliance and Grant Monitoring: Fiscal monitoring will include review of the Grantee's organizational budget, the general ledger, quarterly balance sheet, cost allocation procedures and plan, State and Federal tax forms, audited financial statement, fiscal policy manual, supporting documentation for selected invoices, cash receipts and disbursement journals. The compliance monitoring will include review of Personnel Manual, Emergency Operations Plan, Compliance with the Americans with Disabilities Act, sub grants, and MOUs, and the current board roster and selected board minutes for compliance with the Sunshine Ordinance.

11) Reporting Requirements

Any change in state reporting requirements shall supersede the following grant requirements.

1. Report Schedule

Monthly reports shall be sent no later than the 25th day following the end of the respective reporting period. An annual final report for final adjustments shall be submitted by July 31 for the fiscal year ending June 30. Quarterly and annual reports shall be sent no later than the last day of the month following the end of the respective reporting period.

2. Monthly Subsidy Administration Reports

- Grantee will provide a copy of the CDD 801A monthly population report.
- Grantee will provide a copy of the CW115 and 115A reports for State reporting. Grantee will generate two-parent family data and other state required data.
- Grantee will provide a copy of the monthly CDFS 9500-AP claims report submitted to CDE for the HSA Stage 2 and CAPP Contracts.
- Provide a monthly summary report on subsidy child care projections and enrollments that illustrates the achievement of the subsidy Service Objectives identified above.
- Grantee shall be responsible for all state and federal reporting requirements including, but not limited to: unduplicated child counts, type of care received, cases where no care was available, federal and non-federal child care cases and state contract renewal application processes. Coding for fiscal claiming will be maintained and modified as state policy changes require.
- Grantee shall be responsible to submit data and outcomes using the Emergency Child Care Bridge Program for Foster Children report (CCB 18).
- Grantee shall comply with all state reporting requirements and changes in reporting per state deadlines.
- **Grantee shall submit for OECE's/HSA's review and approval, prior to submission to the state, all state contract audit reporting related to Stage 1, CalWORKs 2, HSA-CAPP, CRET, and CLPC. Additionally, Grantee shall provide OECE/HSA a copy of such final annual audit report.**
- **OECE and/or HSA shall provide Grantee with copies of all updated and signed state contract letters, claims, and other financial information as well as All County Letters,**

Contract Letters, Applications for Refunding, and other communications from the California Department of Social Services and the California Department of Education.

3. Quarterly Reports

- Grantee will submit a third quarter report to summarize the achievement of the service and outcome objectives for Subsidy Programs for the first three quarters of the grant term. This report shall also include summary demographic information - gender and ethnicity of the unduplicated clients served over the three quarter period. This report is due by April 30 of each year.
- Develop voucher quality penetration reports, detailing the number of vouchers enrolled during the quarter in San Francisco licensed providers participating in the QIS system with an ECERS score of 3.0 (or related QIS score) as developed throughout the grant period.

4. Annual Reports

- Grantee will provide a copy of the CD800 annual child care aggregate report.
- Grantee will provide annual performance report regarding progress on service objectives for subsidy programs.
- Grantee shall provide an annual report on the demographics of the child care providers by zip code.

5. Grantee will produce subsidy system ad hoc reports relevant for child care planning and policy purposes.

6. **Grantee will participate in evaluation requests pertaining to activities funded by this grant. This will include, but not be limited to, collection of data on funded activities and participants, analysis of data and reporting of findings. The data to be collected may include but not be limited to demographic information, service utilization information, measurement of outcomes associated with participation in funded activities. The data may be requested of clients, Grantee and other stakeholders of the funded activities. Grantee may be requested to participate in evaluation activities designed by OECE.**

7. Audit Response

Grantee will produce and submit corrective action plans related to any state and local audits, including, but not limited to, APMU (Alternative Payment Monitoring Unit reviews.)

8. Monthly subsidy projection reports and 115 reports are to be submitted via email to the following:

- Executive Director (Ingrid.Mezquita@sfgov.org)
- Deputy Director (Denise.Corvino@sfgov.org)
- Fiscal Strategies Manager, (Anthony.Tyson@sfgov.org)
- Senior Fiscal Strategies Analyst, (Jason.Holthe@sfgov.org)

- Senior Fiscal Strategies Analyst, (Armando.Zapote@sfgov.org)
 - Fiscal Strategies Analyst, (Susanna.Cheng@sfgov.org)
 - Senior Contracts Manager, (Elizabeth.Leone@sfgov.org)
9. All other reports including Monthly, Quarterly and Annual Reports will be entered into the Contracts Management System (CARBON). Contact information is above for assistance with reporting requirements or submission of reports.

	A	B	C	D	E	F	G
1	Appendix B-1, Page 1						
2							
3	HUMAN SERVICES AGENCY BUDGET SUMMARY						
4	BY PROGRAM						
5	Name			Term			
6	Children's Council of San Francisco			July 1, 2017-June 30, 2022			
7	(Check One) New Modification <input checked="" type="checkbox"/>						
8	If modification, Effective Date of Mod. 2/1/2020 No. of Mod. 1						
9	Program: Integrated Services 17-22 - ALL PROGRAMS						
10	Budget Reference Page No.(s)	Actual	Actual	Budgeted	New	New	
11	Program Term	FY17-18	FY18-19	FY19-20	FY20-21	FY21-22	Total
12	Expenditures						
13	Salaries & Benefits	\$3,691,785	\$4,371,533	\$4,850,519	\$4,858,010	\$4,865,727	\$22,637,573
14	Operating Expense	\$1,263,494	\$1,704,132	\$1,495,543	\$1,480,543	\$1,484,178	\$7,427,890
15	Subtotal	\$4,955,278	\$6,075,665	\$6,346,062	\$6,338,553	\$6,349,905	\$30,065,464
16	Indirect Percentage (%)	11.4%	11.3%	11.9%	12.0%	12.0%	
17	Indirect Cost (Line 16 X Line 15)	\$564,186	\$685,398	\$758,304	\$763,102	\$764,407	\$3,535,397
18	Capital Expenditure	\$796	\$8,215	-	-	-	\$9,010
19	Subtotal w/o Pass-Through	\$5,520,260	\$6,769,278	\$7,104,366	\$7,101,655	\$7,114,312	\$33,609,871
20	Direct Client Pass-Through	\$47,851,446	\$51,508,595	\$75,473,294	\$76,351,516	\$71,624,092	\$322,808,943
21	Total Expenditures	\$53,371,706	\$58,277,873	\$82,577,660	\$83,453,171	\$78,738,404	\$356,418,814
22	HSA Revenues						
23	General Fund - Admin	\$5,520,260	\$6,769,278	\$7,104,366	\$7,101,655	\$7,114,312	\$33,609,871
24	General Fund - Pass-Through	\$47,851,446	\$51,508,595	\$75,473,294	\$76,351,516	\$71,624,092	\$322,808,943
25							
26							
27							
28							
29							
30							
31	TOTAL HSA REVENUES	\$53,371,706	\$58,277,873	\$82,577,660	\$83,453,171	\$78,738,404	\$356,418,814
32	Other Revenues						
33							
34							
35							
36							
37							
38	Total Other Revenues	-	-	-	-	-	-
39	Total Revenue	\$53,371,706	\$58,277,873	\$82,577,660	\$83,453,171	\$78,738,404	\$356,418,814
40							
41	Full Time Equivalent (FTE)						
43	2% CODB Baseline Total Operating						
44	Prepared by: Cody Cheng	Telephone No.:				Date	
45	HSA-CO Review Signature: _____						
46	HSA #1						10/31/2019

	A	B	C	D	E	F	G
1	Appendix B-1, Page 2						
2							
3	HUMAN SERVICES AGENCY BUDGET SUMMARY						
4	BY PROGRAM						
5	Name			Term			
6	Children's Council of San Francisco			July 1, 2017-June 30, 2022			
7	(Check One) New <input checked="" type="checkbox"/> Modification X						
8	If modification, Effective Date of Mod. 2/1/2020		No. of Mod. 1				
9	Program: Federal/State Subsidy						
10	Budget Reference Page No.(s)	Actual	Actual	Budgeted	New	New	
11	Program Term	FY17-18	FY18-19	FY19-20	FY20-21	FY21-22	Total
12	Expenditures						
13	Salaries & Benefits	\$2,287,099	\$2,565,304	\$2,896,305	\$2,896,305	\$2,896,305	\$13,541,318
14	Operating Expense	\$831,744	\$998,681	\$823,218	\$823,218	\$823,218	\$4,300,079
15	Subtotal	\$3,118,843	\$3,563,985	\$3,719,523	\$3,719,523	\$3,719,523	\$17,841,397
16	Indirect Percentage (%)	11.2%	10.9%	12.1%	12.1%	12.1%	
17	Indirect Cost (Line 16 X Line 15)	\$347,838	\$388,221	\$450,283	\$450,283	\$450,283	\$2,086,908
18	Capital Expenditure	-	\$5,697	-	-	-	\$5,697
19	Subtotal before Pass-Through	\$3,466,681	\$3,957,903	\$4,169,806	\$4,169,806	\$4,169,806	\$19,934,002
20	Direct Client Pass-Through	\$16,770,007	\$18,387,235	\$20,935,897	\$21,982,691	\$23,081,826	\$101,157,656
21	Direct Client Pass-Through-FCS Bridge	\$31,498	\$447,801	\$557,776	\$585,654	\$614,937	\$2,237,665
22	Total Expenditures	\$20,268,186	\$22,792,938	\$25,663,479	\$26,738,151	\$27,866,569	\$123,329,323
23	HSA Revenues						
24	General Fund - Admin	\$3,466,681	\$3,897,666	\$4,012,084	\$4,012,084	\$4,012,084	\$19,400,599
25	General Fund - Pass-Through	\$16,770,007	\$18,387,235	\$20,935,897	\$21,982,691	\$23,081,826	\$101,157,656
26	General Fund - Admin- FCS Navigator	\$0	\$57,851	\$95,917	\$95,917	\$95,917	\$345,602
27	General Fund - Admin- FCS Trauma	\$0	\$2,385	\$61,805	\$61,805	\$61,805	\$187,800
28	General Fund Pass-Through FCS Bridge	\$31,498	\$447,801	\$557,776	\$585,654	\$614,937	\$2,237,665
29							
30							
31							
32	TOTAL HSA REVENUES	\$20,268,186	\$22,792,938	\$25,663,479	\$26,738,151	\$27,866,569	\$123,329,323
33	Other Revenues						
34							
35							
36							
37							
38							
39	Total Revenues	\$20,268,186	\$22,792,938	\$25,663,479	\$26,738,151	\$27,866,569	\$123,329,323
40	Full Time Equivalent (FTE)						
42	Prepared by: Cody Cheng	Telephone No.:				Date	
43	HSA-CO Review Signature:	_____					
44	HSA #1						10/31/2019

Program: Federal/State Subsidy
 (Same as Line 9 on HSA #1)

Salaries & Benefits Detail

11	12	Agency Totals		For HSA Program		FY17-18	FY18-19	FY19-20	FY20-21	FY21-22	TOTAL
		Annual Full Time Salary for FTE	Total FTE	% FTE funded by HSA (Max 100%)	Adjusted FTE	Federal/State Subsidy	Federal/State Subsidy	Federal/State Subsidy	Federal/State Subsidy	Federal/State Subsidy	
						Actual Salary	Actual Salary	Budgeted Salary	Budgeted Salary	Budgeted Salary	
13	Family Subsidy Specialist I	\$41,190	1.00	45%	0.45	\$16,368	\$19,124	\$18,611	\$18,611	\$18,611	\$91,324
14	Family Subsidy Specialist II 1	\$53,798	1.00	45%	0.45	\$24,844	\$26,174	\$24,278	\$24,278	\$24,278	\$123,851
15	Family Subsidy Specialist II 2	\$53,798	1.00	45%	0.45	\$24,715	\$26,172	\$24,278	\$24,278	\$24,278	\$123,722
16	Family Subsidy Specialist II 3	\$53,798	1.00	45%	0.45	\$25,610	\$26,070	\$24,278	\$24,278	\$24,278	\$124,513
17	Family Subsidy Specialist II 4	\$53,798	1.00	45%	0.45	\$24,997	\$26,070	\$24,278	\$24,278	\$24,278	\$123,901
18	Family Subsidy Specialist II 5	\$53,798	1.00	45%	0.45	\$25,041	\$26,148	\$24,278	\$24,278	\$24,278	\$124,023
19	Family Subsidy Specialist II 6	\$53,798	1.00	45%	0.45	\$24,758	\$24,418	\$24,278	\$24,278	\$24,278	\$122,010
20	Family Subsidy Specialist II 7	\$53,798	1.00	45%	0.45	\$23,131	\$25,979	\$24,278	\$24,278	\$24,278	\$121,943
21	Family Subsidy Specialist II 8	\$53,798	1.00	45%	0.45	\$22,582	\$25,947	\$24,278	\$24,278	\$24,278	\$121,363
22	Family Subsidy Specialist II 9	\$51,861	1.00	45%	0.45	\$22,594	\$24,353	\$23,404	\$23,404	\$23,404	\$117,158
23	Family Subsidy Specialist II 10	\$48,526	1.00	45%	0.45	\$20,994	\$17,381	\$21,900	\$21,900	\$21,900	\$104,075
24	Family Subsidy Specialist II 11	\$47,003	1.00	45%	0.45	\$20,377	\$22,091	\$21,212	\$21,212	\$21,212	\$106,104
25	Family Subsidy Specialist II 12	\$46,757	1.00	45%	0.45	\$19,161	\$21,667	\$21,101	\$21,101	\$21,101	\$104,132
26	Family Subsidy Specialist II 13	\$46,580	1.00	45%	0.45	\$20,371	\$21,885	\$21,022	\$21,022	\$21,022	\$105,322
27	Family Subsidy Specialist II 14	\$46,396	1.00	45%	0.45	\$20,219	\$21,793	\$20,938	\$20,938	\$20,938	\$104,825
28	Family Subsidy Specialist II 15	\$44,631	1.00	45%	0.45	\$19,411	\$20,961	\$20,142	\$20,142	\$20,142	\$100,798
29	Family Subsidy Specialist II 16	\$46,139	1.00	45%	0.45	\$26,929	\$17,945	\$20,822	\$20,822	\$20,822	\$107,340
30	Family Subsidy Specialist II 17	\$41,636	1.00	45%	0.45	\$21,670	\$18,789	\$18,789	\$18,789	\$18,789	\$78,988
31	Family Subsidy Specialist II 18	\$44,029	1.00	45%	0.45	\$2,781	\$17,785	\$19,870	\$19,870	\$19,870	\$80,176
32	FS Training & Software Coordinator	\$49,723	1.00	45%	0.45	\$0	\$0	\$22,441	\$22,441	\$22,441	\$67,323
33	CCR&R Family Support Navigator	\$49,723	1.00	45%	0.45	\$14,609	\$5,450	\$22,441	\$22,441	\$22,441	\$87,382
34	CCR&R IV Family Support Navigator	\$36,196	0.56	45%	0.45	\$0	\$9,269	\$16,335	\$16,335	\$16,335	\$58,274
35	Family Subsidy Payment Manager	\$77,489	1.00	45%	0.45	\$30,622	\$35,374	\$34,970	\$34,970	\$34,970	\$170,906
36	Family Support Manager	\$74,540	1.00	45%	0.45	\$15,039	\$26,855	\$33,639	\$33,639	\$33,639	\$142,811
37	Child Care Resource and Referral Specialist 1	\$45,845	1.00	45%	0.45	\$19,305	\$21,373	\$20,690	\$20,690	\$20,690	\$102,749
38	Child Care Resource and Referral Specialist 2	\$43,495	1.00	45%	0.45	\$2,076	\$20,434	\$19,629	\$19,629	\$19,629	\$81,396
39	Child Care Payment Services Supervisor	\$60,900	1.00	45%	0.45	\$0	\$9,423	\$27,483	\$27,483	\$27,483	\$91,872
40	Client Relations Representative	\$46,935	1.00	45%	0.45	\$20,118	\$9,945	\$21,182	\$21,182	\$21,182	\$93,609
41	Client Relations Representative	\$37,980	1.00	45%	0.45	\$17,198	\$887	\$17,141	\$17,141	\$17,141	\$69,508
42	Client Relations Representative II	\$42,227	1.00	45%	0.45	\$0	\$19,515	\$19,056	\$19,056	\$19,056	\$76,683
43	Communications & Design Associate	\$53,943	1.00	45%	0.45	\$16,358	\$26,141	\$24,345	\$24,345	\$24,345	\$115,535
44	Communications Manager	\$93,832	1.00	45%	0.45	\$28,173	\$42,401	\$42,346	\$42,346	\$42,346	\$197,613
45	Data Analyst	\$85,102	1.00	45%	0.45	\$38,547	\$41,454	\$38,406	\$38,406	\$38,406	\$195,218
46	Early Learning SF Data Analysis	\$48,817	1.00	45%	0.45	\$0	\$0	\$22,031	\$22,031	\$22,031	\$66,093
47	Director, Family Subsidy Services	\$120,811	1.00	45%	0.45	\$50,238	\$56,617	\$54,522	\$54,522	\$54,522	\$270,422
48	Family and Children Program Specialist 1	\$53,798	1.00	45%	0.45	\$24,314	\$26,010	\$24,278	\$24,278	\$24,278	\$123,159
49	Family and Children Program Specialist 2	\$53,798	1.00	45%	0.45	\$24,756	\$25,820	\$24,278	\$24,278	\$24,278	\$123,411
50	Family Child Care Home Education Network Mngr	\$66,386	1.00	32%	0.32	\$21,194	\$849	\$20,971	\$20,971	\$20,971	\$84,957
51	FCCHEN Family Engagement Specialist 1	\$55,430	1.00	32%	0.32	\$21,853	\$17,743	\$17,511	\$17,511	\$17,511	\$92,128
52	FCCHEN Family Engagement Specialist 2	\$50,836	1.00	32%	0.32	\$24,761	\$16,758	\$16,058	\$16,058	\$16,058	\$89,693
53	Family Subsidy Payments Support 1	\$56,871	1.00	45%	0.45	\$26,183	\$27,429	\$25,666	\$25,666	\$25,666	\$130,610
54	Family Subsidy Payments Support 2	\$56,871	1.00	45%	0.45	\$25,929	\$27,661	\$25,666	\$25,666	\$25,666	\$130,588
55	Family Subsidy Payments Technician 1	\$50,978	1.00	45%	0.45	\$23,610	\$24,697	\$23,006	\$23,006	\$23,006	\$117,325
56	Family Subsidy Payments Technician 2	\$40,563	0.80	45%	0.45	\$19,136	\$19,656	\$18,305	\$18,305	\$18,305	\$93,708
57	Family Subsidy Payments Technician 3	\$50,704	1.00	45%	0.45	\$23,326	\$24,686	\$22,883	\$22,883	\$22,883	\$116,661
58	Family Subsidy Payments Technician 4	\$50,704	1.00	45%	0.45	\$20,780	\$24,661	\$22,883	\$22,883	\$22,883	\$114,091
59	Family Subsidy Payments Technician 5	\$50,704	1.00	45%	0.45	\$23,337	\$23,846	\$22,883	\$22,883	\$22,883	\$115,831
60	Family Subsidy Payments Technician 6	\$50,704	1.00	45%	0.45	\$23,261	\$22,785	\$22,883	\$22,883	\$22,883	\$114,695
61	Family Subsidy Payments Technician 7	\$40,938	1.00	45%	0.45	\$20,466	\$19,226	\$18,476	\$18,476	\$18,476	\$95,120
62	Family Subsidy Payments Technician 8	\$41,810	1.00	45%	0.45	\$16,701	\$19,647	\$18,868	\$18,868	\$18,868	\$92,952
63	Family Subsidy Program Manager 1	\$79,993	1.00	45%	0.45	\$35,781	\$37,593	\$36,102	\$36,102	\$36,102	\$181,680
64	Family Subsidy Program Manager 2	\$73,080	1.00	38%	0.38	\$30,795	\$33,527	\$28,033	\$28,033	\$28,033	\$148,421
65	Family Subsidy Program Manager 3	\$75,272	1.00	45%	0.45	\$17,307	\$29,776	\$33,970	\$33,970	\$33,970	\$148,993
66	Family Subsidy Provider Coordinator 1	\$55,704	1.00	45%	0.45	\$23,130	\$22,762	\$25,139	\$25,139	\$25,139	\$121,309
67	Family Subsidy Provider Coordinator 2	\$50,568	1.00	45%	0.45	\$21,617	\$23,745	\$22,821	\$22,821	\$22,821	\$113,824

Program: Federal/State Subsidy
 (Same as Line 9 on HSA #1)

Program Expenditure Detail

	A	B	C	D	E	F	G	H
1								
2								
3								
4								
5								
6								
7								
8								
9								
10	EQUIPMENT	TERM	FY17-18	Actual FY18-19	FY19-20	FY20-21	FY21-22	TOTAL
11	No.	ITEM/DESCRIPTION						
12	8	PCs	-	5,697	-	-	-	5,697
13								0
14								0
15								0
16								0
17								0
18								0
19	TOTAL EQUIPMENT COST		-	5,697	-	-	-	5,697
20								
21	REMODELING							
22	Description:							0
23								0
24								0
25								0
26								0
27								0
28	TOTAL REMODELING COST		0	0	0			0
29								
30	TOTAL CAPITAL EXPENDITURE		0	5,697	0			5,697
31	(Equipment and Remodeling Cost)							
32	HSA #4							10/25/2019

	A	B	C	D	E	F	G
1	Appendix B-1, Page 6						
2							
3	HUMAN SERVICES AGENCY BUDGET SUMMARY						
4	BY PROGRAM						
5	Name			Term			
6	Children's Council of San Francisco			July 1, 2017-June 30, 2022			
7	(Check One) New <input checked="" type="checkbox"/> Modification X						
8	If modification, Effective Date of Mod. 2/1/2020		No. of Mod. 1				
9	Program: ELS/Local Subsidy						
10	Budget Reference Page No.(s)	Actual	Actual	Budgeted	New	New	
11	Program Term	FY17-18	FY18-19	FY19-20	FY20-21	FY21-22	Total
12	Expenditures						
13	Salaries & Benefits	\$734,913	\$1,082,165	\$1,234,500	\$1,234,500	\$1,234,500	\$5,520,578
14	Operating Expense	\$257,168	\$454,435	\$338,320	\$338,320	\$338,320	\$1,726,563
15	Subtotal	\$992,081	\$1,536,600	\$1,572,820	\$1,572,820	\$1,572,820	\$7,247,141
16	Indirect Percentage (%)	10.9%	12.1%	11.9%	11.9%	11.9%	
17	Indirect Cost (Line 16 X Line 15)	\$108,236	\$185,436	\$187,082	\$187,082	\$187,082	\$854,917
18	Capital Expenditure	-	\$2,518	-	-	-	\$2,518
19	Subtotal w/o Pass-Through	\$1,100,316	\$1,724,554	\$1,759,902	\$1,759,902	\$1,759,902	\$8,104,576
20	Direct Client Pass-Through	\$9,172,129	\$13,368,418	\$18,237,562	\$19,149,440	\$20,106,912	\$80,034,461
21	Total Expenditures	\$10,272,445	\$15,092,972	\$19,997,464	\$20,909,342	\$21,866,814	\$88,139,037
22	HSA Revenues						
23	General Fund	\$1,100,316	\$1,724,554	\$1,759,902	\$1,759,902	\$1,759,902	\$8,104,576
24	General Fund - Pass-Through	\$9,172,129	\$13,368,418	\$18,237,562	\$19,149,440	\$20,106,912	\$80,034,461
25							
26							
27							
28							
29							
30							
31	TOTAL HSA REVENUES	\$10,272,445	\$15,092,972	\$19,997,464	\$20,909,342	\$21,866,814	\$88,139,037
32	Other Revenues						
33							
34							
35							
36							
37							
38	Total Revenues	\$10,272,445	\$15,092,972	\$19,997,464	\$20,909,342	\$21,866,814	\$88,139,037
39	Full Time Equivalent (FTE)						
41	Prepared by: Cody Cheng	Telephone No.:				Date	
42	HSA-CO Review Signature: _____						
43	HSA #1						10/31/2019

Program: ELS/Local Subsidy
(Same as Line 9 on HSA #1)

Salaries & Benefits Detail

11	12	Agency Totals		For HSA Program		FY17-18	FY18-19	FY19-20	FY20-21	FY21-22	TOTAL	
		Annual Full Time Salary for FTE	Total FTE	% FTE funded by HSA (Max 100%)	Adjusted FTE	ELC Subsidy	ELC Subsidy	ELC Subsidy	ELC Subsidy	ELC Subsidy		
						Actual Salary	Actual Salary	Budgeted Salary	Budgeted Salary	Budgeted Salary		7/1/17-6/30/22
	13	Family Subsidy Specialist I	\$41,190	1.00	20%	0.20	\$5,285	\$8,267	\$8,162	\$8,162	\$8,162	\$38,018
	14	Family Subsidy Specialist II 1	\$53,798	1.00	20%	0.20	\$8,120	\$11,280	\$10,646	\$10,646	\$10,646	\$51,338
	15	Family Subsidy Specialist II 2	\$53,798	1.00	20%	0.20	\$7,846	\$11,251	\$10,646	\$10,646	\$10,646	\$51,035
	16	Family Subsidy Specialist II 3	\$53,798	1.00	20%	0.20	\$8,050	\$11,252	\$10,646	\$10,646	\$10,646	\$51,239
	17	Family Subsidy Specialist II 4	\$53,798	1.00	20%	0.20	\$7,924	\$11,252	\$10,646	\$10,646	\$10,646	\$51,113
	18	Family Subsidy Specialist II 5	\$53,798	1.00	20%	0.20	\$7,919	\$11,247	\$10,646	\$10,646	\$10,646	\$51,104
	19	Family Subsidy Specialist II 6	\$53,798	1.00	20%	0.20	\$8,056	\$10,447	\$10,646	\$10,646	\$10,646	\$50,441
	20	Family Subsidy Specialist II 7	\$53,798	1.00	20%	0.20	\$6,826	\$11,215	\$10,646	\$10,646	\$10,646	\$49,980
	21	Family Subsidy Specialist II 8	\$53,798	1.00	20%	0.20	\$6,502	\$11,208	\$10,646	\$10,646	\$10,646	\$50,798
	22	Family Subsidy Specialist II 9	\$51,861	1.00	20%	0.20	\$7,244	\$10,508	\$10,263	\$10,263	\$10,263	\$48,541
	23	Family Subsidy Specialist II 10	\$48,526	1.00	20%	0.20	\$6,740	\$7,261	\$9,603	\$9,603	\$9,603	\$42,810
	24	Family Subsidy Specialist II 11	\$47,003	1.00	20%	0.20	\$6,544	\$9,528	\$9,302	\$9,302	\$9,302	\$43,978
	25	Family Subsidy Specialist II 12	\$46,757	1.00	20%	0.20	\$6,255	\$9,305	\$9,253	\$9,253	\$9,253	\$43,319
	26	Family Subsidy Specialist II 13	\$46,580	1.00	20%	0.20	\$6,530	\$9,444	\$9,217	\$9,217	\$9,217	\$43,625
	27	Family Subsidy Specialist II 14	\$46,396	1.00	20%	0.20	\$6,490	\$9,404	\$9,182	\$9,182	\$9,182	\$43,440
	28	Family Subsidy Specialist II 15	\$44,631	1.00	20%	0.20	\$6,231	\$9,046	\$8,833	\$8,833	\$8,833	\$41,776
	29	Family Subsidy Specialist II 16	\$46,139	1.00	20%	0.20	\$8,885	\$7,340	\$9,131	\$9,131	\$9,131	\$43,618
	30	Family Subsidy Specialist II 17	\$41,636	1.00	20%	0.20	\$142	\$9,350	\$8,239	\$8,239	\$8,239	\$34,209
	31	Family Subsidy Specialist II 18	\$44,029	1.00	20%	0.20	\$286	\$8,346	\$8,713	\$8,713	\$8,713	\$34,770
	32	FS Training & Software Coordinator	\$49,723	1.00	20%	0.20	\$0	\$0	\$9,840	\$9,840	\$9,840	\$29,520
	33	CCR&R Family Support Navigator	\$49,723	1.00	20%	0.20	\$4,712	\$2,606	\$9,840	\$9,840	\$9,840	\$36,838
	34	CCR&R IV Family Support Navigator	\$36,196	0.56	20%	0.20	\$0	\$3,932	\$7,162	\$7,162	\$7,162	\$25,418
	35	Family Subsidy Payment Manager	\$77,489	1.00	20%	0.20	\$9,970	\$15,250	\$15,334	\$15,334	\$15,334	\$71,222
	36	Family Support Manager	\$74,540	1.00	20%	0.20	\$5,131	\$11,690	\$14,751	\$14,751	\$14,751	\$61,074
	37	Child Care Resource and Referral Specialist 1	\$45,845	1.00	20%	0.20	\$6,208	\$9,233	\$9,072	\$9,072	\$9,072	\$42,657
	38	Child Care Resource and Referral Specialist 2	\$43,495	1.00	20%	0.20	\$1,215	\$8,819	\$8,607	\$8,607	\$8,607	\$35,855
	39	Child Care Payment Services Supervisor	\$60,900	1.00	20%	0.20	\$0	\$4,514	\$12,052	\$12,052	\$12,052	\$40,670
	40	Client Relations Representative	\$46,935	1.00	20%	0.20	\$6,400	\$4,291	\$9,287	\$9,287	\$9,287	\$38,553
	41	Client Relations Representative	\$37,980	1.00	20%	0.20	\$5,790	\$521	\$7,515	\$7,515	\$7,515	\$28,856
	42	Client Relations Representative II	\$42,227	1.00	20%	0.20	\$0	\$8,416	\$8,357	\$8,357	\$8,357	\$33,487
	43	Communications & Design Associate	\$53,943	1.00	20%	0.20	\$5,018	\$11,194	\$10,674	\$10,674	\$10,674	\$48,233
	44	Communications Manager	\$93,832	1.00	20%	0.20	\$9,029	\$18,283	\$18,569	\$18,569	\$18,569	\$83,019
	45	Data Analyst	\$85,102	1.00	20%	0.20	\$12,102	\$17,801	\$16,841	\$16,841	\$16,841	\$80,426
	46	Early Learning SF Data Analysis	\$48,817	1.00	20%	0.20	\$0	\$0	\$9,661	\$9,661	\$9,661	\$28,983
	47	Director, Family Subsidy Services	\$120,811	1.00	20%	0.20	\$16,706	\$24,410	\$23,907	\$23,907	\$23,907	\$112,837
	48	Family and Children Program Specialist 1	\$53,798	1.00	20%	0.20	\$7,846	\$11,230	\$10,646	\$10,646	\$10,646	\$51,014
	49	Family and Children Program Specialist 2	\$53,798	1.00	20%	0.20	\$7,940	\$11,167	\$10,646	\$10,646	\$10,646	\$51,045
	50	Family Child Care Home Education Network Mngr	\$66,386	1.00	14%	0.14	\$7,102	\$313	\$9,196	\$9,196	\$9,196	\$35,003
	51	FCCHEN Family Engagement Specialist 1	\$55,430	1.00	14%	0.14	\$7,044	\$7,194	\$7,678	\$7,678	\$7,678	\$37,272
	52	FCCHEN Family Engagement Specialist 2	\$50,836	1.00	14%	0.14	\$7,949	\$6,896	\$7,042	\$7,042	\$7,042	\$35,971
	53	Family Subsidy Payments Support 1	\$56,871	1.00	20%	0.20	\$8,414	\$11,848	\$11,254	\$11,254	\$11,254	\$54,025
	54	Family Subsidy Payments Support 2	\$56,871	1.00	20%	0.20	\$8,480	\$11,921	\$11,254	\$11,254	\$11,254	\$54,163
	55	Family Subsidy Payments Technician 1	\$50,978	1.00	20%	0.20	\$7,627	\$10,662	\$10,087	\$10,087	\$10,087	\$48,550
	56	Family Subsidy Payments Technician 2	\$40,563	0.80	20%	0.20	\$6,041	\$8,484	\$8,028	\$8,028	\$8,028	\$38,609
	57	Family Subsidy Payments Technician 3	\$50,704	1.00	20%	0.20	\$7,490	\$10,643	\$10,034	\$10,034	\$10,034	\$48,235
	58	Family Subsidy Payments Technician 4	\$50,704	1.00	20%	0.20	\$7,249	\$10,628	\$10,034	\$10,034	\$10,034	\$47,979
	59	Family Subsidy Payments Technician 5	\$50,704	1.00	20%	0.20	\$7,492	\$10,172	\$10,034	\$10,034	\$10,034	\$47,766
	60	Family Subsidy Payments Technician 6	\$50,704	1.00	20%	0.20	\$7,426	\$9,769	\$10,034	\$10,034	\$10,034	\$47,297
	61	Family Subsidy Payments Technician 7	\$40,938	1.00	20%	0.20	\$6,520	\$8,295	\$8,101	\$8,101	\$8,101	\$39,117
	62	Family Subsidy Payments Technician 8	\$41,810	1.00	20%	0.20	\$5,774	\$8,475	\$8,274	\$8,274	\$8,274	\$39,071
	63	Family Subsidy Program Manager 1	\$79,993	1.00	20%	0.20	\$11,459	\$16,206	\$15,830	\$15,830	\$15,830	\$75,156
	64	Family Subsidy Program Manager 2	\$73,060	1.00	17%	0.17	\$9,868	\$14,483	\$12,293	\$12,293	\$12,293	\$61,230
	65	Family Subsidy Program Manager 3	\$75,272	1.00	20%	0.20	\$5,366	\$13,155	\$14,895	\$14,895	\$14,895	\$63,206
	66	Family Subsidy Provider Coordinator 1	\$55,704	1.00	20%	0.20	\$7,203	\$9,939	\$11,023	\$11,023	\$11,023	\$50,211
	67	Family Subsidy Provider Coordinator 2	\$50,568	1.00	20%	0.20	\$6,855	\$10,247	\$10,006	\$10,006	\$10,006	\$47,120

	A	B	C	D	E	F	G	H
1								
2								
3								
4	Program: ELS/Local Subsidy							
5	(Same as Line 9 on HSA #1)							
6								
7			Program Expenditure Detail					
8								
9								
10	EQUIPMENT	TERM	FY17-18	Actual FY18-19	FY19-20	FY20-21	FY21-22	TOTAL
11	No.	ITEM/DESCRIPTION						
12	3	New PCs	-	2,518	-	-	-	2,518
13								0
14								0
15								0
16								0
17								0
18								0
19	TOTAL EQUIPMENT COST		0	2,518	0	0	0	2,518
20								
21	REMODELING							
22	Description:							0
23								0
24								0
25								0
26								0
27								0
28	TOTAL REMODELING COST		0	0	0			0
29								
30	TOTAL CAPITAL EXPENDITURE		0	2,518	0			2,518
31	(Equipment and Remodeling Cost)							
32	HSA #4							10/25/2019

	A	B	C	D	E	F	G
1	Appendix B-1, Page 10						
2							
3	HUMAN SERVICES AGENCY BUDGET SUMMARY						
4	BY PROGRAM						
5	Name			Term			
6	Children's Council of San Francisco			July 1, 2017-June 30, 2022			
7	(Check One) New <input checked="" type="checkbox"/> Modification X						
8	If modification, Effective Date of Mod. 2/1/2020		No. of Mod. 1				
9	Program: ELS Fiscal Intermediary						
10	Budget Reference Page No.(s)	Actual	Actual	Budgeted	New	New	
11	Program Term	FY17-18	FY18-19	FY19-20	FY20-21	FY21-22	Total
12	Expenditures						
13	Salaries & Benefits	\$343,270	\$306,481	\$278,436	\$278,436	\$278,436	\$1,485,059
14	Operating Expense	\$76,505	\$88,693	\$143,750	\$128,750	\$128,750	\$566,448
15	Subtotal	\$419,775	\$395,175	\$422,186	\$407,186	\$407,186	\$2,051,507
16	Indirect Percentage (%)	11.5%	10.9%	11.7%	12.1%	12.1%	
17	Indirect Cost (Line 16 X Line 15)	\$48,108	\$43,000	\$49,420	\$49,420	\$49,417	\$239,365
18	Capital Expenditure	-	-	-	-	-	\$0
19	Subtotal w/o Pass-through	\$467,883	\$438,175	\$471,606	\$456,606	\$456,603	\$2,290,872
20	Direct Client Pass-through	\$20,825,108	\$19,286,666	\$35,722,059	\$34,612,730	\$27,798,369	\$138,244,932
21	Total Expenditures	\$21,292,991	\$19,724,841	\$36,193,665	\$35,069,336	\$28,254,972	\$140,535,804
22	HSA Revenues						
23	General Fund - Admin	\$467,883	\$438,175	\$471,606	\$456,606	\$456,603	\$2,290,872
24	General Fund - Pass-Through - ELS Gap	\$10,028,383	\$11,095,951	\$11,428,829	\$12,000,270	\$12,600,284	\$57,153,717
25	General Fund - Pass-Through - PFA	\$5,028,819	\$5,302,290	\$5,461,359	\$5,734,427	\$6,021,148	\$27,548,043
26	General Fund - Pass-Through - FACES FCCN	\$1,177,380	\$1,564,147	\$1,600,000	\$1,680,000	\$1,764,000	\$7,785,527
27	General Fund - Pass-Through - Holy Family	\$72,938	\$72,938	\$77,004	\$80,854	\$84,897	\$388,631
28	General Fund - Pass-Through - Annual Quality Grant	\$1,365,588	\$1,094,898	\$1,799,696	\$1,889,681	\$1,984,165	\$8,134,028
29	General Fund - Pass-Through - Mission Analytics	\$24,500	\$0	\$25,000	\$26,250	\$27,563	\$103,313
30	General Fund - Pass-Through - TIDA CYO	\$40,000	\$124,750	\$128,492	\$134,917	\$141,663	\$569,822
31	General Fund - Pass-Through - Registry	\$0	\$0	\$40,000	\$42,000	\$44,100	\$126,100
32	General Fund - Pass-Through - FCCASF	\$71,822	\$28,345	\$120,782	\$81,389	\$85,459	\$387,796
33	General Fund - Pass-Through - OECE Drop-Ins	\$10,349	\$2,249	\$4,897	\$5,142	\$5,399	\$28,036
34	General Fund - Pass-Through - Trustline	\$191	\$1,098	\$3,000	\$3,150	\$3,308	\$10,747
35	General Fund - Pass-Through -CalWork Communica	\$0	\$0	\$30,000	\$31,500	\$33,075	\$94,575
36	General Fund - Pass-Through - ELSF Ambassadors	\$0	\$0	\$3,000	\$3,150	\$3,308	\$9,458
37	General Fund - Pass-Through - Teacher Stipends	\$0	\$0	\$15,000,000	\$12,900,000	\$5,000,000	\$32,900,000
38	General Fund - Pass-Through - Transition Funding	\$2,988,313	\$0	\$0	\$0	\$0	\$2,988,313
39	General Fund - Pass-Through - Translation Services	\$16,825	\$0	\$0	\$0	\$0	\$16,825
40							
41	TOTAL HSA REVENUES	\$21,292,991	\$19,724,841	\$36,193,665	\$35,069,336	\$28,254,972	\$140,535,804
42	Other Revenues						
43							
44							
45							
46							
47							
48	Total Revenues	\$21,292,991	\$19,724,841	\$36,193,665	\$35,069,336	\$28,254,972	\$140,535,804
49	Full Time Equivalent (FTE)						
51	Prepared by: Cody Cheng	Telephone No.:				Date	
52	HSA-CO Review Signature: _____						
53	HSA #1						10/25/2019

	A	B	C	D	E	F	G
1	Appendix B-1, Page 13						
2							
3	HUMAN SERVICES AGENCY BUDGET SUMMARY						
4	BY PROGRAM						
5	Name			Term			
6	Children's Council of San Francisco			July 1, 2017-June 30, 2022			
7	(Check One) New <input checked="" type="checkbox"/> Modification X						
8	If modification, Effective Date of Mod. 2/1/2020		No. of Mod. 1				
9	Program: Resource & Referral						
10	Budget Reference Page No.(s)	Actual	Actual	Budgeted	New	New	
11	Program Term	FY17-18	FY18-19	FY19-20	FY20-21	FY21-22	Total
12	Expenditures						
13	Salaries & Benefits	\$257,344	\$247,956	\$249,717	\$257,208	\$264,925	\$1,277,150
14	Operating Expense	\$81,006	\$112,154	\$121,214	\$121,214	\$124,849	\$560,437
15	Subtotal	\$338,350	\$360,110	\$370,931	\$378,422	\$389,774	\$1,837,587
16	Indirect Percentage (%)	13.5%	10.4%	10.4%	11.5%	11.5%	
17	Indirect Cost (Line 16 X Line 15)	\$45,624	\$37,580	\$38,690	\$43,488	\$44,793	\$210,175
18	Capital Expenditure	\$796	-	-	-	-	\$796
19	Total Expenditures	\$384,769	\$397,690	\$409,621	\$421,910	\$434,567	\$2,048,557
20	HSA Revenues						
21	Admin (mixed State/Fed/Local funds)	\$384,769	\$397,690	\$409,621	\$421,910	\$434,567	\$2,048,557
22							
23							
24							
25							
26							
27							
28							
29	TOTAL HSA REVENUES	\$384,769	\$397,690	\$409,621	\$421,910	\$434,567	\$2,048,557
30	Other Revenues						
31							
32							
33							
34							
35							
36	Total Revenues	\$384,769	\$397,690	\$409,621	\$421,910	\$434,567	\$2,048,557
37	Full Time Equivalent (FTE)						
39	Prepared by: Cody Cheng	Telephone No.:				Date	
40	HSA-CO Review Signature:	_____					
41	HSA #1						10/25/2019

	A	B	C	D	E	F	G	H
1								
2					Appendix B-1, Page 16			
3								
4	Program: Resource & Referral							
5	(Same as Line 9 on HSA #1)							
6								
7			Program Expenditure Detail					
8								
9			Actual					TOTAL
10	EQUIPMENT	TERM	FY17-18	FY18-19	FY19-20	FY20-21	FY21-22	
11	No.	ITEM/DESCRIPTION						
12	2	Computers	796	-	-	-	-	796
13								-
14								-
15								-
16								-
17								-
18	TOTAL EQUIPMENT COST		796	-	-	-	-	796
19								
20	REMODELING							
21	Description:							0
22								0
23								0
24								0
25								0
26								0
27	TOTAL REMODELING COST		0	0	0			0
28								
29	TOTAL CAPITAL EXPENDITURE		796	0	0			796
30	(Equipment and Remodeling Cost)							
31	HSA #4							10/25/2019

	A	B	C	D	E	F	G
1	Appendix B-1, Page 17						
2	HUMAN SERVICES AGENCY BUDGET SUMMARY						
3	BY PROGRAM						
4							
5	Name			Term			
6	Children's Council of San Francisco			July 1, 2017-June 30, 2022			
7	(Check One) New <input checked="" type="checkbox"/> Modification X						
8	If modification, Effective Date of Mod. 2/1/2020 No. of Mod. 1						
9	Program: Help Desk						
10	Budget Reference Page No.(s)	Actual	Actual	Budgeted	New	New	
11	Program Term	FY17-18	FY18-19	FY19-20	FY20-21	FY21-22	Total
12	Expenditures						
13	Salaries & Benefits	\$69,159	\$169,626	\$191,561	\$191,561	\$191,561	\$813,469
14	Operating Expense	\$17,071	\$50,170	\$69,041	\$69,041	\$69,041	\$274,363
15	Subtotal	\$86,230	\$219,796	\$260,602	\$260,602	\$260,602	\$1,087,832
16	Indirect Percentage (%)	14.8%	13.7%	12.0%	12.0%	12.0%	
17	Indirect Cost (Line 16 X Line 15)	\$12,801	30,058	31,219	31,219	31,219	\$136,515
18	Capital Expenditure	-	-	-	-	-	-
19	Total Expenditures	\$99,031	\$249,854	\$291,821	\$291,821	\$291,821	\$1,224,347
20	HSA Revenues						
21	General Fund - Admin	\$99,031	\$249,854	\$291,821	\$291,821	\$291,821	\$1,224,347
22							
23							
24							
25							
26							
27							
28							
29	TOTAL HSA REVENUES	\$99,031	\$249,854	\$291,821	\$291,821	\$291,821	\$1,224,347
30	Other Revenues						
31							
32							
33							
34							
35							
36	Total Revenues	\$99,031	\$249,854	\$291,821	\$291,821	\$291,821	\$1,224,347
37	Full Time Equivalent (FTE)						
39	Prepared by: Cody Cheng	Telephone No.:				Date	
40	HSA-CO Review Signature:	_____					
41	HSA #1						10/25/2019

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	A	B	C	D	E	F	G	H
1								Appendix B-1, Page 20
2								Document Date: 2/11/2020
3	HUMAN SERVICES AGENCY BUDGET SUMMARY							
4	BY PROGRAM							
5	Name						Term	
6	Children's Council of San Francisco						July 1, 2017 - June 30, 2022	
7	(Check One) New Modification X							
8	If modification, Effective Date of Mod. 2/1/2020 No. of Mod. 1							
9	Program: CPAC							
10	Budget Reference Page No.(s)	FY17-18	FY18-19	FY19-20	FY20-21	FY21-22		
11	Program Term	CPAC	CPAC	CPAC	CPAC	CPAC	CPAC Total	
12	Expenditures							
13	Salaries & Benefits						\$ -	
14	Operating Expense						\$ -	
15	Subtotal	-	-	-	-	-	\$ -	
16	Indirect Percentage (%)							
17	Indirect Cost (Line 16 X Line 15)	\$1,580	\$1,103	\$1,610	\$1,610	\$1,610	\$ 7,513	
18	Capital Expenditure						\$ -	
19	Direct Client Pass-Through	\$18,360	\$18,476	\$20,000	\$21,000	\$22,050	\$ 99,886	
20	Total Expenditures	\$19,941	\$19,578	\$21,610	\$22,610	\$23,660	\$ 107,399	
21	HSA Revenues							
22	General Fund - Admin	\$1,580	\$1,103	\$1,610	\$1,610	\$1,610	\$ 7,513	
23	General Fund - Pass-Through - CPAC	\$18,360	\$18,476	\$20,000	\$21,000	\$22,050	\$ 99,886	
24								
25								
26								
27								
28								
29								
30								
31								
32								
33								
34								
35								
36								
37	TOTAL HSA REVENUES	\$19,941	\$19,578	\$21,610	\$22,610	\$23,660	\$ 107,399	
38	Other Revenues							
39								
40								
41								
42								
43								
44	Total Revenues	\$19,941	\$19,578	\$21,610	\$22,610	\$23,660	\$ 107,399	
45	Full Time Equivalent (FTE)							
47	Prepared by: Cody Cheng						Date 10/25/19	
48	HSA-CO Review Signature: _____							
49	HSA #1							

	A	B	C	D	E	F	G	H	
1								Appendix B-1, Page 21	
2								Document Date:	2/11/2020
3	HUMAN SERVICES AGENCY BUDGET SUMMARY								
4	BY PROGRAM								
5	Name						Term		
6	Children's Council of San Francisco						July 1, 2017 - June 30, 2022		
7	(Check One) New Modification X								
8	If modification, Effective Date of Mod. 2/1/2020 No. of Mod. 1								
9	Program: State QRIS Block Grant								
10	Budget Reference Page No.(s)	FY17-18	FY18-19	FY19-20	FY20-21	FY21-22			
11	Program Term	State QRIS Block Grant	State QRIS Block Grant	State QRIS Block Grant	State QRIS Block Grant	State QRIS Block Grant	State QRIS Block Grant Total		
12	Expenditures								
13	Salaries & Benefits						\$ -		
14	Operating Expense						\$ -		
15	Subtotal	-	-	-	-	-	\$ -		
16	Indirect Percentage (%)								
17	Indirect Cost (Line 16 X Line 15)						\$ -		
18	Capital Expenditure						\$ -		
19	Direct Client Pass-Through	\$1,034,344					\$ 1,034,344		
20	Total Expenditures	\$1,034,344	\$0	\$0	\$0	\$0	\$ 1,034,344		
21	HSA Revenues								
22	Annual Quality Grant (Mixed State/Fed/Local funds)	\$1,034,344					\$ 1,034,344		
23									
24									
25									
26									
27									
28									
29									
30									
31									
32									
33									
34									
35									
36									
37	TOTAL HSA REVENUES	\$1,034,344	\$0	\$0	\$0	\$0	\$ 1,034,344		
38	Other Revenues								
39									
40									
41									
42									
43									
44	Total Revenues	\$1,034,344	\$0	\$0	\$0	\$0	\$ 1,034,344		
45	Full Time Equivalent (FTE)								
47	Prepared by: Cody Cheng							Date 10/31/19	
48	HSA-CO Review Signature:								
49	HSA #1								

CITY AND COUNTY OF SAN FRANCISCO

SECOND AMENDMENT TO THE GRANT AGREEMENT

BETWEEN

CITY AND COUNTY OF
SAN FRANCISCO

AND

CHILDREN'S COUNCIL OF SAN FRANCISCO

This AMENDMENT of the, **July 1, 2017** Grant Agreement (the "Agreement") is dated as of **February 1, 2022** and is made in the City and County of San Francisco, State of California, by and between **CHILDREN'S COUNCIL OF SAN FRANCISCO, 445 CHURCH ST., SAN FRANCISCO, CA 94114** ("Grantee") and the City and County of San Francisco, a municipal corporation ("City") acting by and through the Human Services Agency ("Department").

RECITALS

WHEREAS, the Agreement was competitively procured as required through RFP #774 Early Care and Education (ECE) Integrated Services, issued January 12, 2017 and this modification is consistent therewith; and

WHEREAS, the City's Human Services Commission approved this Amendment by [INSERT RESOLUTION NUMBER] on January 27, 2022; and

WHEREAS, Grantee has submitted to the Agency the Application Documents (as hereinafter defined) seeking a grant for the purpose of funding the matters set forth in the Grant Plan (as defined in the Agreement); and

WHEREAS, City and Grantee desire to modify the Agreement on the terms and conditions set forth herein to **extend the performance period, increase the contract amount, and update standard contractual clauses**; and,

WHEREAS, City and Grantee desire to execute this amendment to update the prior Agreement;

NOW, THEREFORE, City and Grantee agree to amend said Grant Agreement as follows:

1. Definitions. Terms used and not defined in this Amendment shall have the meanings assigned to such terms in the Grant Agreement.

a. Agreement. The term "Agreement" shall mean the Agreement dated **July 1, 2017** between Grantee and City.

First amendment, dated **February 1, 2020**

b. Contract Monitoring Division. Contract Monitoring Division.
Effective July 28, 2012, with the exception of Sections 14B.9(D) and 14B.17(F), all of the duties and functions of the Human Rights Commission under Chapter 14B of the

Administrative Code (LBE Ordinance) were transferred to the City Administrator, Contract Monitoring Division (“CMD”). Wherever “Human Rights Commission” or “HRC” appears in the Agreement in reference to Chapter 14B of the Administrative Code or its implementing Rules and Regulations, it shall be construed to mean “Contract Monitoring Division” or “CMD” respectively.

c. **Other Terms.** Terms used and not defined in this Amendment shall have the meanings assigned to such terms in the Agreement.

2. **Modifications to the Agreement.** The Grant Agreement is hereby modified as follows:

(a) **Article 5.1 Maximum Amount of Grant Funds** of the Agreement currently reads as follows:

The amount of the Grant Funds disbursed hereunder shall not exceed **Three Hundred Fifty-Six Million, Four Hundred Eighteen Thousand, Eight Hundred Fourteen Dollars (\$356,418,814)** for the period from **July 1, 2017 to June 30, 2022 (Y1-Y5), plus any contingent amount authorized by City and certified as available by the Controller.**

Contingent amount: Up to **Nineteen Million, Six Hundred Thirty-Three Thousand, Six Hundred Thirty-One Dollars (\$19,633,631)** for the period from **July 1, 2021 to June 30, 2022 (Y5), may be available, in the City’s sole discretion, as a contingency subject to authorization by the City and certified as available by the Controller.**

The maximum amount of Grant Funds disbursed hereunder shall not exceed **Three Hundred Seventy-Six Million, Fifty-Two Thousand, and Four Hundred Forty-Five Dollars (\$376,052,445)** for the period from **July 1, 2017 to June 30, 2022 (Y1-Y5).**

Grantee understands that, of the maximum dollar disbursement listed in Section 5.1 of this Agreement, the amount shown as the Contingent Amount may not to be used in Program Budgets attached to this Agreement as Appendix B-1, and is not available to Grantee without a revision to the Program Budgets of Appendix B-1 specifically approved by Grant Agreement Administrator. Grantee further understands that no payment of any portion of this contingency amount will be made unless and until such funds are certified as available by Controller. Grantee agrees to fully comply with these laws, regulations, and policies/procedures.”

Such section is hereby superseded in its entirety to read as follows:

The amount of the Grant Funds disbursed hereunder shall not exceed **Three Hundred Eighty-Two Million, Five Hundred Seventeen Thousand, and Eight Hundred Sixty Four Dollars (\$382,517,864)** for the period from **July**

1, 2017 to June 30, 2022, plus any contingent amount authorized by City and certified as available by the Controller.

Contingent amount: Up to Eleven Million, Two Hundred Fourteen Thousand, Eight Hundred Sixty Eight Dollars (\$11,214,868) for the period from July 1, 2021 to June 30, 2022 (Y5), may be available, in the City's sole discretion, as a contingency subject to authorization by the City and certified as available by the Controller.

The maximum amount of Grant Funds disbursed hereunder shall not exceed **Three Hundred Ninety Three Million, Seven Hundred Thirty Two Thousand, Seven Hundred Thirty Two Dollars (\$393,732,732)** for the period from **July 1, 2017 to June 30, 2022 (Y1-Y5)**.

Grantee understands that, of the maximum dollar disbursement listed in Section 5.1 of this Agreement, the amount shown as the Contingent Amount may not be used in Program Budgets attached to this Agreement as Appendix **B-2** and is not available to Grantee without a revision to the Program Budgets of Appendix **B-2** specifically approved by Grant Agreement Administrator. Grantee further understands that no payment of any portion of this contingency amount will be made unless and until such funds are certified as available by Controller. Grantee agrees to fully comply with these laws, regulations, and policies/procedures.

- (b) **Appendix A.** Appendix A-1, of the aforesaid agreement describes the services to be provided.

Such section is hereby amended in its entirety to include Appendix A-2, pp. **1-22**, attached to this Modification Agreement, which displays the additional services to be provided under this Modification Agreement.

- (c) **Appendix B.** Appendix B-1, Calculation of Charges, pp. **1-22** of the Aforesaid Agreement displays the original total amount of **\$356,418,814**.

Such section is hereby superseded in its entirety by Appendix B-2, Calculation of Charges, pp. **1-22**, which displays the budget as herein modified to **\$382,517,864**.

- (d) **Article 7.4 Withholding.** Article 7.4 is hereby added to the agreement and reads as follows:

7.4 Withholding. Grantee agrees that it is obligated to pay all amounts due to the City under the San Francisco Business and Tax Regulations Code during the term of this Agreement. Pursuant to Section 6.10-2 of the San Francisco Business and Tax Regulations Code, Grantee further acknowledges and agrees that City may withhold any payments due to Grantee under this Agreement if Grantee is delinquent in the payment of any amount required to be paid to the City under the San Francisco Business and Tax Regulations Code. Any payments withheld under this paragraph

shall be made to Grantee, without interest, upon Grantee coming back into compliance with its obligations.

- (e) **17.6 Entire agreement** section 17.6 is hereby replaced in its entirety to read as follows:

17.6 Entire Agreement. This Agreement and the Application Documents set forth the entire Agreement between the parties, and supersede all other oral or written provisions. If there is any conflict between the terms of this Agreement and the Application Documents, the terms of this Agreement shall govern. The following appendices are attached to and a part of this Agreement:

Appendix A-2, Services to be Provided
Appendix B-2, Budget
Appendix C, Method of Payment
Appendix D, Interests in Other City Grants
Appendix E, Permitted Subgrantees
Appendix F, Federal Award Information
Appendix G, Federal Requirements for Subrecipients
Appendix H, Additional Federal Requirements

3. Effective Date. Each of the modifications set forth in Section 2 shall be effective on and after the date of this Amendment.

4. Legal Effect. Except as expressly modified by this Amendment, all of the terms and conditions of the Grant Agreement shall remain unchanged and in full force and effect.

CITY AND COUNTY OF SAN FRANCISCO
GRANT AGREEMENT

between

CITY AND COUNTY OF SAN FRANCISCO

and

CHILDREN'S COUNCIL OF SAN FRANCISCO

THIS GRANT AGREEMENT (this "Agreement") is made this 1st day of **July, 2017**, in the City and County of San Francisco, State of California, by and between **Children's Council of San Francisco, 445 Church St. San Francisco, CA 94114** ("Grantee") and the **CITY AND COUNTY OF SAN FRANCISCO**, a municipal corporation ("City") acting by and through the Agency (as hereinafter defined),

WITNESSETH:

WHEREAS, Grantee has submitted to the Agency the Application Documents (as hereinafter defined) , for the purpose of funding the matters set forth in the Grant Plan (as hereinafter defined) and summarized briefly as follows:

Provide Early Care and Education Integrated Services to support the City's implementation of the San Francisco Citywide Plan for Early Care and Education; and

WHEREAS, the Grant is funded with Federal dollars, CFDA #93.558, 93.596, and 93.658; and

WHEREAS, City desires to provide such a grant on the terms and conditions set forth herein:

NOW, THEREFORE, in consideration of the premises and the mutual covenants contained in this Agreement and for other good and valuable consideration, the receipt and adequacy of which is hereby acknowledged, the parties hereto agree as follows:

ARTICLE 1
DEFINITIONS

1.1 Specific Terms. Unless the context otherwise requires, the following capitalized terms (whether singular or plural) shall have the meanings set forth below:

(a) "**ADA**" shall mean the Americans with Disabilities Act (including all rules and regulations thereunder) and all other applicable federal, state and local disability rights legislation, as the same may be amended, modified or supplemented from time to time.

(b) "**Agency**" shall mean Human Services Agency or Department of Human Services

(c) "**Application Documents**" shall mean collectively: (i) the grant application submitted by Grantee, including all exhibits, schedules, appendices and attachments thereto; (ii) all documents, correspondence and other written materials submitted in respect of such grant application; and (iii) all amendments, modifications or supplements to any of the foregoing approved in writing by City.

(d) “**Budget**” shall mean either the budget attached hereto as part of Appendix B, if any, or the budget included in the Application Documents, to the extent expressly approved by the Agency.

(e) “**Charter**” shall mean the Charter of City.

(f) “**Controller**” shall mean the Controller of City.

(g) “**Eligible Expenses**” shall have the meaning set forth in Appendix A.

(h) “**Event of Default**” shall have the meaning set forth in Section 11.1.

(i) “**Fiscal Quarter**” shall mean each period of three (3) calendar months commencing on July 1, October 1, January 1 and April 1, respectively.

(j) “**Fiscal Year**” shall mean each period of twelve (12) calendar months commencing on July 1 and ending on June 30 during all or any portion of which this Agreement is in effect.

(k) “**Funding Request**” shall have the meaning set forth in Section 5.3(a).

(l) “**Grant Funds**” shall mean any and all funds allocated or disbursed to Grantee under this Agreement.

(m) “**Grant Plan**” shall have the meaning set forth in Appendices A and B, shall mean the plans, performances, events, exhibitions, acquisitions or other activities or matter described in the Application documents; provided, however, that in the event of any inconsistency in such description, the most recent of the conflicting documents shall govern.

(n) “**HRC**” shall mean the Human Rights Commission of City, or, in light of legal changes in the governing structure, shall mean “**CMD**” or the Contract Monitoring Division of the City.

(o) “**Indemnified Parties**” shall mean: (i) City, including the Agency and all commissions, departments, agencies and other subdivisions of City; (ii) City's elected officials, directors, officers, employees, agents, successors and assigns; and (iii) all persons or entities acting on behalf of any of the foregoing.

(p) “**Losses**” shall mean any and all liabilities, obligations, losses, damages, penalties, claims, actions, suits, judgments, fees, expenses and costs of whatsoever kind and nature (including legal fees and expenses and costs of investigation, of prosecuting or defending any Loss described above) whether or not such Loss be founded or unfounded, of whatsoever kind and nature.

(q) “**Publication**” shall mean any report, article, educational material, handbook, brochure, pamphlet, press release, public service announcement, web page, audio or visual material or other communication for public dissemination, which relates to all or any portion of the Grant Plan or is paid for in whole or in part using Grant Funds.

(r) “**Contractor**” shall mean “**Grantee**” as certain City Contracting requirements also apply to Grants of the City of San Francisco.

1.2 Additional Terms. The terms “as directed,” “as required” or “as permitted” and similar terms shall refer to the direction, requirement, or permission of the Agency. The terms “sufficient,” “necessary” or “proper” and similar terms shall mean sufficient, necessary or proper in the sole judgment of the

Agency. The terms "approval," "acceptable" or "satisfactory" or similar terms shall mean approved by, or acceptable to, or satisfactory to the Agency. The terms "include," "included" or "including" and similar terms shall be deemed to be followed by the words "without limitation". The use of the term "subcontractor" "successor" or "assign" herein refers only to a subcontractor ("subgrantee"), successor or assign expressly permitted under Article 13.

1.3 References to this Agreement. References to this Agreement include: (a) any and all appendices, exhibits, schedules, attachments hereto; (b) any and all statutes, ordinances, regulations or other documents expressly incorporated by reference herein; and (c) any and all amendments, modifications or supplements hereto made in accordance with Section 17.2. References to articles, sections, subsections or appendices refer to articles, sections or subsections of or appendices to this Agreement, unless otherwise expressly stated. Terms such as "hereunder," herein or "hereto" refer to this Agreement as a whole.

ARTICLE 2 APPROPRIATION AND CERTIFICATION OF GRANT FUNDS; LIMITATIONS ON CITY'S OBLIGATIONS

2.1 Risk of Non-Appropriation of Grant Funds. This Agreement is subject to the budget and fiscal provisions of the Charter. City shall have no obligation to make appropriations for this Agreement in lieu of appropriations for new or other agreements. Grantee acknowledges that City budget decisions are subject to the discretion of its Mayor and Board of Supervisors. Grantee assumes all risk of possible non-appropriation or non-certification of funds, and such assumption is part of the consideration for this Agreement.

2.2 Certification of Controller; Guaranteed Maximum Costs. No funds shall be available under this Agreement until prior written authorization certified by the Controller. In addition, as set forth in Section 21.10-1 of the San Francisco Administrative Code: City's obligations hereunder shall not at any time exceed the amount certified by the Controller for the purpose and period stated in such certification. Except as may be provided by City ordinances governing emergency conditions, City and its employees and officers are not authorized to request Grantee to perform services or to provide materials, equipment and supplies that would result in Grantee performing services or providing materials, equipment and supplies that are beyond the scope of the services, materials, equipment and supplies specified in this Agreement unless this Agreement is amended in writing and approved as required by law to authorize the additional services, materials, equipment or supplies. City is not required to pay Grantee for services, materials, equipment or supplies that are provided by Grantee which are beyond the scope of the services, materials, equipment and supplies agreed upon herein and which were not approved by a written amendment to this Agreement having been lawfully executed by City. City and its employees and officers are not authorized to offer or promise to Grantee additional funding for this Agreement which would exceed the maximum amount of funding provided for herein. Additional funding for this Agreement in excess of the maximum provided herein shall require lawful approval and certification by the Controller. City is not required to honor any offered or promised additional funding which exceeds the maximum provided in this Agreement which requires lawful approval and certification of the Controller when the lawful approval and certification by the Controller has not been obtained. The Controller is not authorized to make payments on any agreement for which funds have not been certified as available in the budget or by supplemental appropriation.

2.3 Automatic Termination for Nonappropriation of Funds. This Agreement shall automatically terminate, without penalty, liability or expense of any kind to City, at the end of any Fiscal Year if funds are not appropriated for the next succeeding Fiscal Year. If funds are appropriated for a portion of any Fiscal Year, this Agreement shall terminate, without penalty, liability or expense of any kind to City, at the end of such portion of the Fiscal Year.

2.4 SUPERSEDURE OF CONFLICTING PROVISIONS. IN THE EVENT OF ANY CONFLICT BETWEEN ANY OF THE PROVISIONS OF THIS ARTICLE 2 AND ANY OTHER PROVISION OF THIS AGREEMENT, THE APPLICATION DOCUMENTS OR ANY OTHER DOCUMENT OR COMMUNICATION RELATING TO THIS AGREEMENT, THE TERMS OF THIS ARTICLE 2 SHALL GOVERN.

ARTICLE 3 TERM

3.1 Effective Date. This Agreement shall become effective when the Controller has certified to the availability of funds as set forth in Section 2.2 and the Agency has notified Grantee thereof in writing.

3.2 Duration of Term. The term of this Agreement shall commence on the later of (a) **July 1, 2017** and (b) the effective date specified in Section 3.1. Such term shall end at 11:59 p.m. San Francisco time on) **June 30, 2020**.

Grant term can be extended at the sole discretion of the Agency for an additional **two** years, subject to the performance of the contractor and the availability of funding.

ARTICLE 4 IMPLEMENTATION OF GRANT PLAN

4.1 Implementation of Grant Plan; Cooperation with Monitoring. Grantee shall, in good faith and with diligence, implement the Grant Plan on the terms and conditions set forth in this Agreement and the Application Documents. Grantee shall not materially change the nature or scope of the Grant Plan during the term of this Agreement without the prior written consent of City. Grantee shall promptly comply with all standards, specifications and formats of City, as they may from time to time exist, related to evaluation, planning and monitoring of the Grant Plan and shall cooperate in good faith with City in any evaluation, planning or monitoring activities conducted or authorized by City.

4.2 Grantee's Personnel. The Grant Plan shall be implemented only by competent personnel under the direction and supervision of Grantee.

4.3 Grantee's Board of Directors. Grantee shall at all times be governed by a legally constituted and fiscally responsible board of directors. Such board of directors shall meet regularly and maintain appropriate membership, as established in Grantee's bylaws and other governing documents and shall adhere to applicable provisions of federal, state and local laws governing nonprofit corporations. Grantee's board of directors shall exercise such oversight responsibility with regard to this Agreement as is necessary to ensure full and prompt performance by Grantee of its obligations under this Agreement.

4.4 Publications and Work Product.

(a) Grantee understands and agrees that City has the right to review, approve, disapprove or conditionally approve, in its sole discretion, the work and property funded in whole or part with the Grant Funds, whether those elements are written, oral or in any other medium. Grantee has the burden of demonstrating to City that each element of work or property funded in whole or part with the Grant Funds is directly and integrally related to the Grant Plan as approved by City. City shall have the sole and final discretion to determine whether Grantee has met this burden.

(b) Without limiting the obligations of Grantee set forth in subsection (a) above, Grantee shall submit to City for City's prior written approval any Publication, and Grantee shall not disseminate any such Publication unless and until it receives City's consent. In addition, Grantee shall submit to City for

approval, if City so requests, any other program material or form that Grantee uses or proposes to use in furtherance of the Grant Plan, and Grantee shall promptly provide to City one copy of all such materials or forms within two (2) days following City's request. The City's approval of any material hereunder shall not be deemed an endorsement of, or agreement with, the contents of such material, and the City shall have no liability or responsibility for any such contents. The City reserves the right to disapprove any material covered by this section at any time, notwithstanding a prior approval by the City of such material. Grantee shall not charge for the use or distribution of any Publication funded all or in part with the Grant Funds, without first obtaining City's written consent, which City may give or withhold in its sole discretion.

(c) Grantee shall distribute any Publication solely within San Francisco, unless City otherwise gives its prior written consent, which City may give or withhold in its sole discretion. In addition, Grantee shall furnish any services funded in whole or part with the Grant Funds under this Agreement solely within San Francisco, unless City otherwise gives its prior written consent, which City may give or withhold in its sole discretion.

(d) City may disapprove any element of work or property funded in whole or part by the Grant Funds that City determines, in its sole discretion, has any of the following characteristics: is divisive or discriminatory; undermines the purpose of the Grant Plan; discourages otherwise qualified potential employees or volunteers or any clients from participating in activities covered under the Grant Plan; undermines the effective delivery of services to clients of Grantee; hinders the achievement of any other purpose of City in making the Grant under this Agreement; or violates any other provision of this Agreement or applicable law. If City disapproves any element of the Grant Plan as implemented, or requires any change to it, Grantee shall immediately eliminate the disapproved portions and make the required changes. If City disapproves any materials, activities or services provided by third parties, Grantee shall immediately cease using the materials and terminate the activities or services and shall, at City's request, require that Grantee obtain the return of materials from recipients or deliver such materials to City or destroy them.

(e) City has the right to monitor from time to time the administration by Grantee or any of its subcontractors of any programs or other work, including, without limitation, educational programs or trainings, funded in whole or part by the Grant Funds, to ensure that Grantee is performing such element of the Grant Plan, or causing such element of the Grant Plan to be performed, consistent with the terms and conditions of this Agreement.

(f) Grantee shall acknowledge City's funding under this Agreement in all Publications. Such acknowledgment shall conspicuously state that the activities are sponsored in whole or in part through a grant from the Agency. Except as set forth in this Section, Grantee shall not use the name of the Agency or City (as a reference to the municipal corporation as opposed to location) in any Publication without prior written approval of City.

ARTICLE 5 USE AND DISBURSEMENT OF GRANT FUNDS

5.1 Maximum Amount of Grant funds.

The amount of the Grant Funds disbursed hereunder shall not exceed **One Hundred Seventy-Nine Million, Six Hundred Seventy-Four Thousand, Two Hundred Eighty-Four Dollars (\$179,674,284)** for the period from **July 1, 2017 to June 30, 2020, plus any contingent amount authorized by City and certified as available by the Controller.**

Contingent amount: Up to Seventeen Million, Nine Hundred Sixty-Seven Thousand, Four Hundred Twenty-Eight Dollars (\$17,967,428) for the period from July 1, 2019 to June 30, 2020, may be available, in the City's sole discretion as a contingency but only subject to written authorization by the City and if monies are certified as available by the Controller.

The maximum amount of Grant Funds disbursed hereunder shall not exceed One Hundred Ninety-Seven Million, Six Hundred Forty-One Thousand, Seven Hundred Twelve Dollars (\$197,641,712) for the period from July 1, 2017 to June 30, 2020.

Grantee understands that the maximum amount of Grant Funds disbursement identified above in Section 5.1 of this Agreement, includes the amount shown as the contingent amount and may not to be used in Program Budget(s) attached to this Agreement as Appendix B, and is not available to Grantee without a written revision to the Program Budgets of Appendix B approved by Agency. Grantee further understands that no payment of any portion of this contingency amount will be made unless and until such funds are certified as available by Controller. Grantee agrees to fully comply with these laws, regulations, and policies and procedures.

5.2 Use of Grant Funds. Grantee shall use the Grant Funds only for Eligible Expenses as set forth in Appendix A, Appendix B and defined as eligible expenses in 2 CFR Part 200 Subpart E, Cost Principles, if the source of funding for this program is Federal, and for no other purpose. Grantee shall expend the Grant Funds in accordance with the Budget, if any, and shall obtain the prior approval of City before transferring expenditures from one line item to another within the Budget.

5.3 Disbursement Procedures. Grant Funds shall be disbursed to Grantee as follows:

(a) Grantee shall submit to the Agency, in the manner specified for notices pursuant to Article 15, a document (a "Funding Request") substantially in the form attached as Appendix C. Any Funding Request that is submitted and is not approved by the Agency shall be returned by the Agency to Grantee with a brief statement of the reason for the Agency's rejection of such Funding Request. If any such rejection relates only to a portion of Eligible Expenses itemized in such Funding Request, the Agency shall have no obligation to disburse any Grant Funds for any other Eligible Expenses itemized in such Funding Request unless and until Grantee submits a Funding Request that is in all respects acceptable to the Agency.

(b) The Agency shall make all disbursements of Grant Funds pursuant to this Section by check payable to Grantee, sent via U.S. mail or by Automated Clearing House (ACH) payments authorized by the City Controller's Office in accordance with Article 15, unless the Agency otherwise agrees in writing, in its sole discretion. The Agency shall make disbursements of Grant Funds no more than once during each month for the term of the grant.

5.4 State or Federal Funds:

(a) Disallowance. With respect to Grant Funds, if any, which are ultimately provided by the state or federal government, Grantee agrees that if Grantee claims or receives payment from City for an Eligible Expense, payment or reimbursement of which is later disallowed by the state or federal government, Grantee shall promptly refund the disallowed amount to City upon City's request. At its option, City may offset the amount disallowed from any payment due or to become due to Grantee under this Agreement or any other Agreement. Any such offset with respect to a portion of the disallowed amount shall not release Grantee from Grantee's obligation hereunder to refund the remainder of the disallowed amount.

(b) Single Audit Requirements. Grantees that expend \$750,000 or more in a fiscal year that began after December 26, 2014 from any and all Federal awards shall have a single audit conducted in each of those

fiscal years accordance with 2 CFR Part 200 Subpart F . Grantees that expend less than \$750,000 a year in Federal awards are exempt from the single audit requirements for that year, but records must be available for review or audit by appropriate officials of the Federal Agency, pass-through entity and General Accounting Office, and are still subject to other audit requirements as specified in 2 CFR Subpart F §200.501

(c) Grant Terms. The funding for this agreement is provided in full or in part by a Federal or State grant to the City. As part of the terms of receiving the funds, the City is required to incorporate some of the terms into this Agreement and include certain reporting requirements. The incorporated terms and requirements may be found in Appendices F, G, and H. By executing this Agreement, Grantee certifies that Grantee is not suspended, debarred or otherwise excluded from participation in state or federal assistance programs. Grantee acknowledges that this certification of eligibility to receive state or federal funds is a material term of the Agreement.

ARTICLE 6 REPORTING REQUIREMENTS; AUDITS; PENALTIES FOR FALSE CLAIMS

6.1 Regular Reports. Grantee shall provide, in a prompt and timely manner, financial, operational and other reports, as requested by the Agency, in form and substance satisfactory to the Agency. Such reports, including any copies, shall be submitted on recycled paper and printed on double-sided pages, to the maximum extent possible.

6.2 Organizational Documents. If requested by City, on or before the date of this Agreement, Grantee shall provide to City the names of its current officers and directors and certified copies of its Articles of Incorporation and Bylaws as well as satisfactory evidence of the valid nonprofit status described in Section 8.1.

6.3 Notification of Defaults or Changes in Circumstances. Grantee shall notify City immediately of (a) any Event of Default or event that, with the passage of time, would constitute an Event of Default; and (b) any change of circumstances that would cause any of the representations and warranties contained in Article 8 to be false or misleading at any time during the term of this Agreement.

6.4 Financial Statements. Within sixty (60) days following the end of each Fiscal Year, Grantee shall deliver to City an unaudited balance sheet and the related statement of income and cash flows for such Fiscal Year, all in reasonable detail acceptable to City, certified by an appropriate financial officer of Grantee as accurately presenting the financial position of Grantee. If requested by City, Grantee shall also deliver to City, no later than one hundred twenty (120) days following the end of any Fiscal Year, an audited balance sheet and the related statement of income and cash flows for such Fiscal Year, certified by a reputable accounting firm as accurately presenting the financial position of Grantee, and in compliance with 2 CFR Part 200 Subpart F, as applicable.

6.5 Books and Records. Grantee shall establish and maintain accurate files and records of all aspects of the Grant Plan and the matters funded in whole or in part with Grant Funds during the term of this Agreement. Without limiting the scope of the foregoing, Grantee shall establish and maintain accurate financial books and accounting records relating to Eligible Expenses incurred and Grant Funds received and expended under this Agreement, together with all invoices, documents, payrolls, time records and other data related to the matters covered by this Agreement, whether funded in whole or in part with Grant Funds. Grantee shall maintain all of the files, records, books, invoices, documents, payrolls and other data required to be maintained under this Section in a readily accessible location and condition for a period of not less than five (5) years after final payment under this Agreement or until any final audit has been fully completed, whichever is later.

6.6 Inspection and Audit. Grantee shall make available to City, its employees and authorized representatives, and its Federal and State funders, during regular business hours all of the files, records, books, invoices, documents, payrolls and other data required to be established and maintained by Grantee under Section 6.5. Grantee shall permit City, its employees and authorized representatives to inspect, audit, examine and make excerpts and transcripts from any of the foregoing. The rights of City pursuant to this Section shall remain in effect so long as Grantee has the obligation to maintain such files, records, books, invoices, documents, payrolls and other data under this Article 6.

6.7 Submitting False Claims; Monetary Penalties. Any contractor, subcontractor or consultant who submits a false claim shall be liable to the City for the statutory penalties set forth in that section. A contractor, subcontractor or consultant will be deemed to have submitted a false claim to the City if the contractor, subcontractor or consultant: (a) knowingly presents or causes to be presented to an officer or employee of the City a false claim or request for payment or approval; (b) knowingly makes, uses, or causes to be made or used a false record or statement to get a false claim paid or approved by the City; (c) conspires to defraud the City by getting a false claim allowed or paid by the City; (d) knowingly makes, uses, or causes to be made or used a false record or statement to conceal, avoid, or decrease an obligation to pay or transmit money or property to the City; or (e) is a beneficiary of an inadvertent submission of a false claim to the City, subsequently discovers the falsity of the claim, and fails to disclose the false claim to the City within a reasonable time after discovery of the false claim.

6.8 Ownership of Results. Any interest of Grantee or any subgrantee, in drawings, plans, specifications, studies, reports, memoranda, computation sheets, the contents of computer diskettes, or other documents or Publications prepared by Grantee or any subgrantee in connection with this Agreement or the implementation of the Grant Plan or the services to be performed under this Agreement, shall become the property of and be promptly transmitted to City. Notwithstanding the foregoing, Grantee may retain and use copies for reference and as documentation of its experience and capabilities.

6.9 Works for Hire. If, in connection with this Agreement or the implementation of the Grant Plan, Grantee or any subgrantee creates artwork, copy, posters, billboards, photographs, videotapes, audiotapes, systems designs, software, reports, diagrams, surveys, source codes or any other original works of authorship or Publications, such creations shall be works for hire as defined under Title 17 of the United States Code, and all copyrights in such creations shall be the property of City. If it is ever determined that any such creations are not works for hire under applicable law, Grantee hereby assigns all copyrights thereto to City, and agrees to provide any material, execute such documents and take such other actions as may be necessary or desirable to effect such assignment. With the prior written approval of City, Grantee may retain and use copies of such creations for reference and as documentation of its experience and capabilities. Grantee shall obtain all releases, assignments or other agreements from subgrantees or other persons or entities implementing the Grant Plan to ensure that City obtains the rights set forth in this Article 6.

ARTICLE 7 TAXES

7.1 Grantee to Pay All Taxes. Grantee shall pay to the appropriate governmental authority, as and when due, any and all taxes, fees, assessments or other governmental charges, including possessory interest taxes and California sales and use taxes, levied upon or in connection with this Agreement, the Grant Plan, the Grant Funds or any of the activities contemplated by this Agreement.

7.2 Use of City Real Property. If at any time this Agreement entitles Grantee to the possession, occupancy or use of City real property for private gain, the following provisions shall apply:

(a) Grantee, on behalf of itself and any subgrantees, successors and assigns, recognizes and understands that this Agreement may create a possessory interest subject to property taxation and Grantee, and any subgrantee, successor or assign, may be subject to the payment of such taxes.

(b) Grantee, on behalf of itself and any subgrantees, successors and assigns, further recognizes and understands that any assignment permitted hereunder and any exercise of any option to renew or other extension of this Agreement may constitute a change in ownership for purposes of property taxation and therefore may result in a revaluation of any possessory interest created hereunder. Grantee shall report any assignment or other transfer of any interest in this Agreement or any renewal or extension thereof to the County Assessor within sixty (60) days after such assignment, transfer, renewal or extension.

(c) Grantee shall provide such other information as may be requested by City to enable City to comply with any reporting requirements under applicable law with respect to possessory interests.

7.3. Earned Income Credit (EIC) Forms. Reserved.

ARTICLE 8 REPRESENTATIONS AND WARRANTIES

Grantee represents and warrants each of the following as of the date of this Agreement and at all times throughout the term of this Agreement:

8.1 Organization; Authorization. Grantee is a nonprofit corporation, duly organized and validly existing and in good standing under the laws of the jurisdiction in which it was formed. Grantee has established and maintains valid nonprofit status under Section 501(c)(3) of the United States Internal Revenue Code of 1986, as amended, and all rules and regulations promulgated under such Section. Grantee has duly authorized by all necessary action the execution, delivery and performance of this Agreement. Grantee has duly executed and delivered this Agreement and this Agreement constitutes a legal, valid and binding obligation of Grantee, enforceable against Grantee in accordance with the terms hereof.

8.2 Location. Grantee's operations, offices and headquarters are located at the address for notices set forth in Section 15. All aspects of the Grant Plan will be implemented at the geographic location(s), if any, specified in the Grant Plan.

8.3 No Misstatements. No document furnished or to be furnished by Grantee to City or City in connection with the Application Documents, this Agreement, any Funding Request or any other document relating to any of the foregoing, contains or will contain any untrue statement of material fact or omits or will omit a material fact necessary to make the statements contained therein not misleading, under the circumstances under which any such statement shall have been made.

8.4 Conflict of Interest.

(a) Through its execution of this Agreement, Grantee acknowledges that it is familiar with the provision of Section 15.103 of the City's Charter, Article III, Chapter 2 of the City's Campaign and Governmental Conduct Code, and Section 87100 et seq. and Section 1090 et seq. of the Government Code of the State of California, and certifies that it does not know of any facts which constitutes a

violation of said provisions and agrees that it will immediately notify the City if it becomes aware of any such fact during the term of this Agreement.

(b) Not more than one member of an immediate family serves or will serve as an officer, director or employee of Grantee, without the prior written consent of City. For purposes of this subsection, "immediate family" shall include husband, wife, domestic partners, brothers, sisters, children and parents (both legal parents and step-parents).

8.5 No Other Agreements with City. Except as expressly itemized in Appendix D, neither Grantee nor any of Grantee's affiliates, officers, directors or employees has any interest, however remote, in any other agreement with City including any commission, department or other subdivision thereof).

8.6 Subcontracts. Except as may be permitted under Section 13.3, Grantee has not entered into any agreement, arrangement or understanding with any other person or entity pursuant to which such person or entity will implement or assist in implementing all or any portion of the Grant Plan.

8.7 Eligibility to Receive Federal Funds. By executing this Agreement, Grantee certifies that Grantee is not suspended, debarred or otherwise excluded from participation in federal assistance programs. Grantee acknowledges that this certification of eligibility to receive federal funds is a material term of the Agreement.

ARTICLE 9 INDEMNIFICATION AND GENERAL LIABILITY

9.1 Indemnification. Grantee shall indemnify, protect, defend and hold harmless each of the Indemnified Parties from and against any and all Losses arising from, in connection with or caused by: (a) a material breach of this Agreement by Grantee; (b) a material breach of any representation or warranty of Grantee contained in this Agreement; (c) any personal injury caused, directly or indirectly, by any act or omission of Grantee or its employees, subgrantees or agents; (d) any property damage caused, directly or indirectly by any act or omission of Grantee or its employees, subgrantees or agents; (e) the use, misuse or failure of any equipment or facility used by Grantee, or by any of its employees, subgrantees or agents, regardless of whether such equipment or facility is furnished, rented or loaned to Grantee by an Indemnified Party; (f) any tax, fee, assessment or other charge for which Grantee is responsible under Article 7; or (g) any infringement of patent rights, copyright, trade secret or any other proprietary right or trademark of any person or entity in consequence of the use by any Indemnified Party of any goods or services furnished to such Indemnified Party in connection with this Agreement. Grantee's obligations under the immediately preceding sentence shall apply to any Loss that is caused in whole or in part by the active or passive negligence of any Indemnified Party, but shall exclude any Loss caused solely by the willful misconduct of the Indemnified Party. The foregoing indemnity shall include, without limitation, reasonable fees of attorneys, consultants and experts and related costs and City's costs of investigating any claims against the City.

9.2 Duty to Defend; Notice of Loss. Grantee acknowledges and agrees that its obligation to defend the Indemnified Parties under Section 9.1: (a) is an immediate obligation, independent of its other obligations hereunder; (b) applies to any Loss which actually or potentially falls within the scope of Section 9.1, regardless of whether the allegations asserted in connection with such Loss are or may be groundless, false or fraudulent; and (c) arises at the time the Loss is tendered to Grantee by the Indemnified Party and continues at all times thereafter. The Indemnified Party shall give Grantee prompt notice of any Loss under Section 9.1 and Grantee shall have the right to defend, settle and compromise any such Loss; provided, however, that the Indemnified Party shall have the right to retain its own counsel at the expense of Grantee if representation of such Indemnified Party by the counsel retained by Grantee would be inappropriate due to conflicts of interest between such Indemnified Party and Grantee.

An Indemnified Party's failure to notify Grantee promptly of any Loss shall not relieve Grantee of any liability to such Indemnified Party pursuant to Section 9.1, unless such failure materially impairs Grantee's ability to defend such Loss. Grantee shall seek the Indemnified Party's prior written consent to settle or compromise any Loss if Grantee contends that such Indemnified Party shares in liability with respect thereto.

9.3 Incidental and Consequential Damages. Losses covered under this Article 9 shall include any and all incidental and consequential damages resulting in whole or in part from Grantee's acts or omissions. Nothing in this Agreement shall constitute a waiver or limitation of any rights that any Indemnified Party may have under applicable law with respect to such damages.

9.4 LIMITATION ON LIABILITY OF CITY. CITY'S OBLIGATIONS UNDER THIS AGREEMENT SHALL BE LIMITED TO THE AGGREGATE AMOUNT OF GRANT FUNDS ACTUALLY DISBURSED HEREUNDER. NOTWITHSTANDING ANY OTHER PROVISION CONTAINED IN THIS AGREEMENT, THE APPLICATION DOCUMENTS OR ANY OTHER DOCUMENT OR COMMUNICATION RELATING TO THIS AGREEMENT, IN NO EVENT SHALL CITY BE LIABLE, REGARDLESS OF WHETHER ANY CLAIM IS BASED ON GRANT OR TORT, FOR ANY SPECIAL, CONSEQUENTIAL, INDIRECT OR INCIDENTAL DAMAGES, INCLUDING LOST PROFITS, ARISING OUT OF OR IN CONNECTION WITH THIS AGREEMENT, THE GRANT FUNDS, THE GRANT PLAN OR ANY ACTIVITIES PERFORMED IN CONNECTION WITH THIS AGREEMENT.

ARTICLE 10 INSURANCE

10.1 Types and Amounts of Coverage. Without limiting Grantee's liability pursuant to Article 9, Grantee shall maintain in force, during the full term of this Agreement, insurance in the following amounts and coverages:

- (a) Workers' Compensation, in statutory amounts, with Employers' Liability Limits not less than one million dollars (\$1,000,000) each accident, injury, or illness.
- (b) Commercial General Liability Insurance with limits not less than \$1,000,000 each occurrence and \$2,000,000 general aggregate for Bodily Injury and Property Damage, including Contractual Liability, Personal Injury, Products and Completed Operations; policy must include Abuse and Molestation coverage, and
- (c) Commercial Automobile Liability Insurance with limits not less than one million dollars (\$1,000,000) each occurrence Combined Single Limit for Bodily Injury and Property Damage, including Owned, Non-Owned and Hired auto coverage, as applicable.

10.2 Additional Requirements for General and Automobile Coverage. Commercial General Liability and Commercial Automobile Liability insurance policies shall:

- (a) Name as additional insured City and its officers, agents and employees.
- (b) Provide that such policies are primary insurance to any other insurance available to the Additional Insureds, with respect to any claims arising out of this Agreement, and that insurance applies separately to each insured against whom claim is made or suit is brought, except with respect to limits of liability.

10.3 Additional Requirements for All Policies. All policies shall be endorsed to provide at least thirty (30) days' advance written notice to City of cancellation of policy for any reason, nonrenewal or reduction in coverage and specific notice mailed to City's address for notices pursuant to Article 15.

10.4 Required Post-Expiration Coverage. Should any of the insurance required hereunder be provided under a claims-made form, Grantee shall maintain such coverage continuously throughout the term of this Agreement and, without lapse, for a period of three (3) years beyond the expiration or termination of this Agreement, to the effect that, should occurrences during the term hereof give rise to claims made after expiration or termination of the Agreement, such claims shall be covered by such claims-made policies.

10.5 General Annual Aggregate Limit/Inclusion of Claims Investigation or Legal Defense Costs. Should any of the insurance required hereunder be provided under a form of coverage that includes a general annual aggregate limit or provides that claims investigation or legal defense costs be included in such general annual aggregate limit, such general annual aggregate limit shall be double the occurrence or claims limits specified above.

10.6 Evidence of Insurance. Before commencing any operations under this Agreement, Grantee shall furnish to City certificates of insurance, and additional insured policy endorsements, in form and with insurers satisfactory to City, evidencing all coverages set forth above, and shall furnish complete copies of policies promptly upon City's request. Before commencing any operations under this Agreement, Grantee shall furnish to City certificates of insurance and additional insured policy endorsements with insurers with ratings comparable to A-, VIII or higher, that are authorized to do business in the State of California, and that are satisfactory to City, in form evidencing all coverages set forth above. Failure to maintain insurance shall constitute a material breach of this Agreement.

10.7 Effect of Approval. Approval of any insurance by City shall not relieve or decrease the liability of Grantee hereunder.

10.8 Insurance for Subcontractors and Evidence of this Insurance. If a subcontractor will be used to complete any portion of this agreement, the grantee shall ensure that the subcontractor shall provide all necessary insurance and shall name the City and County of San Francisco, its officers, agents, and employees and the grantee listed as additional insureds.

10.9 Regarding Workers' Compensation, Contractor hereby agrees to waive subrogation which any insurer of Contractor may acquire from Contractor by virtue of the payment of any loss. Contractor agrees to obtain any endorsement that may be necessary to effect this waiver of subrogation. The Workers' Compensation policy shall be endorsed with a waiver of subrogation in favor of the City for all work performed by the Contractor, its employees, agents and subcontractors.

10.10 Should any required insurance lapse during the term of this Agreement, requests for payments originating after such lapse shall not be processed until the City receives satisfactory evidence of reinstated coverage as required by this Agreement, effective as of the lapse date. If insurance is not reinstated, the City may, at its sole option, terminate this Agreement effective on the date of such lapse of insurance.

ARTICLE 11
EVENTS OF DEFAULT AND REMEDIES

11.1 Events of Default. The occurrence of any one or more of the following events shall constitute an "Event of Default" under this Agreement:

(a) **False Statement.** Any statement, representation or warranty contained in this Agreement, in the Application Documents, in any Funding Request or in any other document submitted to City under this Agreement is found by City to be false or misleading.

(b) **Failure to Provide Insurance.** Grantee fails to provide or maintain in effect any policy of insurance required in Article 10.

(c) **Failure to Comply with Applicable Laws.** Grantee fails to perform or breaches any of the terms or provisions of Article 16.

(d) **Failure to Perform Other Covenants.** Grantee fails to perform or breaches any other agreement or covenant of this Agreement to be performed or observed by Grantee as and when performance or observance is due and such failure or breach continues for a period of ten (10) days after the date on which such performance or observance is due.

(e) **Cross Default.** Grantee defaults under any other agreement between Grantee and City (after expiration of any grace period expressly stated in such agreement).

(f) **Voluntary Insolvency.** Grantee (i) is generally not paying its debts as they become due, (ii) files, or consents by answer or otherwise to the filing against it of, a petition for relief or reorganization or arrangement or any other petition in bankruptcy or for liquidation or to take advantage of any bankruptcy, insolvency or other debtors' relief law of any jurisdiction, (iii) makes an assignment for the benefit of its creditors, (iv) consents to the appointment of a custodian, receiver, trustee or other officer with similar powers of Grantee or of any substantial part of Grantee's property or (v) takes action for the purpose of any of the foregoing.

(g) **Involuntary Insolvency.** Without consent by Grantee, a court or government authority enters an order, and such order is not vacated within ten (10) days, (i) appointing a custodian, receiver, trustee or other officer with similar powers with respect to Grantee or with respect to any substantial part of Grantee's property, (ii) constituting an order for relief or approving a petition for relief or reorganization or arrangement or any other petition in bankruptcy or for liquidation or to take advantage of any bankruptcy, insolvency or other debtors' relief law of any jurisdiction or (iii) ordering the dissolution, winding-up or liquidation of Grantee.

(h) **Failure to Protect Private Information.** Grantee discloses information it is required to protect under Section 12.1.

11.2 Termination for Convenience

a. City shall have the option, in its sole discretion, to terminate this Agreement, at any time during the term hereof, for convenience and without cause. City shall exercise this option by giving Grantee 30 day written notice of termination. The notice shall specify the date on which termination shall become effective.

b. Upon receipt of the notice, Grantee shall commence and perform, with diligence, all actions necessary on the part of Grantee to effect the termination of this Agreement on the date specified by City

and to minimize the liability of Grantee and City to third parties as a result of termination. All such actions shall be subject to the prior approval of City. Such actions shall include, without limitation:

- (1) Halting the performance of all services and other work under this Agreement on the date(s) and in the manner specified by City.
- (2) Not placing any further orders or subgrants for materials, services, equipment or other items.
- (3) Terminating all existing orders and subgrants.
- (4) At City's direction, assigning to City any or all of Grantee's right, title, and interest under the orders and subgrants terminated. Upon such assignment, City shall have the right, in its sole discretion, to settle or pay any or all claims arising out of the termination of such orders and subgrants.
- (5) Subject to City's approval, settling all outstanding liabilities and all claims arising out of the termination of orders and subgrants.
- (6) Completing performance of any services or work that City designates to be completed prior to the date of termination specified by City.
- (7) Taking such action as may be necessary, or as the City may direct, for the protection and preservation of any property related to this Agreement which is in the possession of Grantee and in which City has or may acquire an interest.

c. Within 30 days after the specified termination date, Grantee shall submit to City an invoice, which shall set forth each of the following as a separate line item:

- (1) The reasonable cost to Grantee, without profit, for all services and other work City directed Grantee to perform prior to the specified termination date, for which services or work City has not already tendered payment. Reasonable costs may include a reasonable allowance for actual overhead, not to exceed a total of 10% of Grantee's direct costs for services or other work. Any overhead allowance shall be separately itemized. Grantee may also recover the reasonable cost of preparing the invoice.
- (2) A reasonable allowance for profit on the cost of the services and other work described in the immediately preceding subsection (1), provided that Grantee can establish, to the satisfaction of City, that Grantee would have made a profit had all services and other work under this Agreement been completed, and provided further, that the profit allowed shall in no event exceed 5% of such cost.
- (3) The reasonable cost to Grantee of handling material or equipment returned to the vendor, delivered to the City or otherwise disposed of as directed by the City.
- (4) A deduction for the cost of materials to be retained by Grantee, amounts realized from the sale of materials and not otherwise recovered by or credited to City, and any other appropriate credits to City against the cost of the services or other work.

d. In no event shall City be liable for costs incurred by Grantee or any of its subgrantees after the termination date specified by City, except for those costs specifically enumerated and described in the immediately preceding subsection (c). Such non-recoverable costs include, but are not limited to, anticipated profits on this Agreement, post-termination employee salaries, post-termination administrative expenses, post-termination overhead or unabsorbed overhead, attorneys' fees or other costs relating to the

prosecution of a claim or lawsuit, prejudgment interest, or any other expense which is not reasonable or authorized under such subsection (c).

e. In arriving at the amount due to Grantee under this Section, City may deduct: (1) all payments previously made by City for work or other services covered by Grantee's final invoice; (2) any claim which City may have against Grantee in connection with this Agreement; (3) any invoiced costs or expenses excluded pursuant to the immediately preceding subsection (d); and (4) in instances in which, in the opinion of the City, the cost of any service or other work performed under this Agreement is excessively high due to costs incurred to remedy or replace defective or rejected services or other work, the difference between the invoiced amount and City's estimate of the reasonable cost of performing the invoiced services or other work in compliance with the requirements of this Agreement.

f. City's payment obligation under this Section shall survive termination of this Agreement.

11.3 Remedies Upon Event of Default. Upon and during the continuance of an Event of Default, City may do any of the following, individually or in combination with any other remedy:

(a) **Termination.** City may terminate this Agreement by giving a written termination notice to Grantee and, on the date specified in such notice, this Agreement shall terminate and all rights of Grantee hereunder shall be extinguished. In the event of such termination, Grantee will be paid for Eligible Expenses in any Funding Request that was submitted and approved by City prior to the date of termination specified in such notice.

(b) **Withholding of Grant Funds.** City may withhold all or any portion of Grant Funds not yet disbursed hereunder, regardless of whether Grantee has previously submitted a Funding Request or whether City has approved the disbursement of the Grant Funds requested in any Funding Request. Any Grant Funds withheld pursuant to this Section and subsequently disbursed to Grantee after cure of applicable Events of Default shall be disbursed without interest.

(c) **Offset.** City may offset against all or any portion of undisbursed Grant Funds hereunder or against any payments due to Grantee under any other agreement between Grantee and City the amount of any outstanding Loss incurred by any Indemnified Party, including any Loss incurred as a result of the Event of Default.

(d) **Return of Grant Funds.** City may demand the immediate return of any previously disbursed Grant Funds that have been claimed or expended by Grantee in breach of the terms of this Agreement, together with interest thereon from the date of disbursement at the maximum rate permitted under applicable law.

11.4 Remedies Nonexclusive. Each of the remedies provided for in this Agreement may be exercised individually or in combination with any other remedy available hereunder or under applicable laws, rules and regulations. The remedies contained herein are in addition to all other remedies available to City at law or in equity by statute or otherwise and the exercise of any such remedy shall not preclude or in any way be deemed to waive any other remedy.

ARTICLE 12 DISCLOSURE OF INFORMATION AND DOCUMENTS

12.1 Protection of Private Information.

a. **Personal Information.** Contractor has read and agrees to the terms set forth in San Francisco Administrative Code Sections 12M.2, "Nondisclosure of Private Information," and 12M.3,

“Enforcement” of Administrative Code Chapter 12M, “Protection of Private Information,” which are incorporated herein as if fully set forth. Contractor agrees that any failure of Contractor to comply with the requirements of Section 12M.2 of this Chapter shall be a material breach of the Contract. In such an event, in addition to any other remedies available to it under equity or law, the City may terminate the Contract, bring a false claim action against the Contractor pursuant to Chapter 6 or Chapter 21 of the Administrative Code, or debar the Contractor.

b. Protected Social Service and Personal Health Information. Contractor, all subgrantees, and all agents and employees of Contractor and any subgrantee shall comply with any and all privacy laws regarding social service recipient information and/or the transmission, storage and protection of all private health information disclosed to Contractor by City in the performance of this Agreement. Contractor agrees that any failure of Contractor to comply with the requirements of federal and/or state and/or local privacy laws shall be a material breach of the Contract. In the event that City pays a regulatory fine, and/or is assessed civil penalties or damages through private rights of action, based on an impermissible use or disclosure of protected social service or protected health information given to Contractor or its subgrantees or agents by City, Contractor shall indemnify City for the amount of such fine or penalties or damages, including costs of notification. In such an event, in addition to any other remedies available to it under equity or law, the City may terminate the Contract.

c. Proprietary and Confidential Information of City. Grantee understands and acknowledges that, in the performance of this Agreement or in contemplation thereof, Grantee may have access to private or confidential information that may be owned or controlled by City and that such information may contain proprietary or confidential information, the disclosure of which to third parties may be damaging to City. Grantee agrees that all information disclosed by City to Grantee shall be held in confidence and used only in the performance of this Agreement. Grantee shall exercise the same standard of care to protect such information as a reasonably prudent nonprofit entity would use to protect its own proprietary or confidential data.

12.2 Sunshine Ordinance. Grantee acknowledges and agrees that this Agreement and the Application Documents are subject to Section 67.24(e) of the San Francisco Administrative Code, which provides that grants, including this Agreement, grantee's bids, responses to Requests for Proposals (RFPs) and all other records of communications between City and persons or entities seeking grants, shall be open to inspection immediately after a grant has been awarded. Nothing in such Section 67.24(e) (as it exists on the date hereof) requires the disclosure of a private person's or organization's net worth or other proprietary financial data submitted for qualification for a grant or other benefit until and unless that person or organization is awarded the grant or benefit. All information provided by Grantee that is covered by such Section 67.24(e) (as it may be amended from time to time) will be made available to the public upon request.

12.3 Financial Projections. Pursuant to San Francisco Administrative Code Section 67.32, Grantee has on or before the date hereof provided to City financial projections, including profit and loss figures, for the Project. For the term of the Agreement, Grantee shall within one hundred twenty (120) days after the end of Grantee's fiscal year end provide to City annual financial statements for the Project certified by the Grantee as complete and accurate and audited by an independent accounting firm. The Grantee acknowledges and agrees that the financial projections and audited financial statements shall be public records subject to disclosure upon request.

ARTICLE 13 ASSIGNMENTS AND SUBCONTRACTING

13.1 No Assignment by Grantee. Grantee shall not, either directly or indirectly, assign, transfer, hypothecate, subcontract or delegate all or any portion of this Agreement or any rights, duties or

obligations of Grantee hereunder without the prior written consent of City. This Agreement shall not, nor shall any interest herein, be assignable as to the interest of Grantee involuntarily or by operation of law without the prior written consent of City. A change of ownership or control of Grantee or a sale or transfer of substantially all of the assets of Grantee shall be deemed an assignment for purposes of this Agreement.

13.2 Agreement Made in Violation of this Article. Any agreement made in violation of Section 13.1 shall confer no rights on any person or entity and shall automatically be null and void.

13.3 Subcontracting. If Appendix E lists any permitted subgrantees, then notwithstanding any other provision of this Agreement to the contrary, Grantee shall have the right to subcontract on the terms set forth in this Section. If Appendix E is blank or specifies that there are no permitted subgrantees then Grantee shall have no rights under this Section.

(a) **Limitations.** In no event shall Grantee subcontract or delegate the whole of the Grant Plan. Grantee may subcontract with any of the permitted subgrantees set forth on Appendix E without the prior consent of City; provided, however, that Grantee shall not thereby be relieved from any liability or obligation under this Agreement and, as between City and Grantee, Grantee shall be responsible for the acts, defaults and omissions of any subgrantees or its agents or employees as fully as if they were the acts, defaults or omissions of Grantee. Grantee shall ensure that its subgrantees comply with all of the terms of this Agreement, insofar as they apply to the subcontracted portion of the Grant Plan. All references herein to duties and obligations of Grantee shall be deemed to pertain also to all subgrantees to the extent applicable. A default by any subcontractor shall be deemed to be an Event of Default hereunder. Nothing contained in this Agreement shall create any contractual relationship between any subgrantee and City.

(b) **Terms of Subcontract.** Each subcontract shall be in form and substance acceptable to City and shall expressly provide that it may be assigned to City without the prior consent of the subgrantee. In addition, each subcontract shall incorporate all of the terms of this Agreement, insofar as they apply to the subcontracted portion of the Grant Plan. Without limiting the scope of the foregoing, each subcontract shall provide City, with respect to the subgrantee the audit and inspection rights set forth in Section 6.6. Upon the request of City, Grantee shall promptly furnish to City true and correct copies of each subcontract permitted hereunder.

13.4 Grantee Retains Responsibility. Grantee shall in all events remain liable for the performance by any assignee or subgrantee of all of the covenants terms and conditions contained in this Agreement.

ARTICLE 14 INDEPENDENT CONTRACTOR STATUS

14.1 Nature of Agreement. Grantee shall be deemed at all times to be an independent grantee and is solely responsible for the manner in which Grantee implements the Grant Plan and uses the Grant Funds. Grantee shall at all times remain solely liable for the acts and omissions of Grantee, its officers and directors, employees and agents. Nothing in this Agreement shall be construed as creating a partnership, joint venture, employment or agency relationship between City and Grantee.

14.2 Direction. Any terms in this Agreement referring to direction or instruction from the Agency or City shall be construed as providing for direction as to policy and the result of Grantee's work only, and not as to the means by which such a result is obtained.

14.3 Consequences of Recharacterization.

(a) Should City, in its discretion, or a relevant taxing authority such as the Internal Revenue Service or the State Employment Development Division, or both, determine that Grantee is an employee for purposes of collection of any employment taxes, the amounts payable under this Agreement shall be reduced by amounts equal to both the employee and employer portions of the tax due (and offsetting any credits for amounts already paid by Grantee which can be applied against this liability). City shall subsequently forward such amounts to the relevant taxing authority.

(b) Should a relevant taxing authority determine a liability for past services performed by Grantee for City, upon notification of such fact by City, Grantee shall promptly remit such amount due or arrange with City to have the amount due withheld from future payments to Grantee under this Agreement (again, offsetting any amounts already paid by Grantee which can be applied as a credit against such liability).

(c) A determination of employment status pursuant to either subsection (a) or (b) of this Section 14.3 shall be solely for the purposes of the particular tax in question, and for all other purposes of this Agreement, Grantee shall not be considered an employee of City. Notwithstanding the foregoing, if any court, arbitrator, or administrative authority determine that Grantee is an employee for any other purpose, Grantee agrees to a reduction in City's financial liability hereunder such that the aggregate amount of Grant Funds under this Agreement does not exceed what would have been the amount of such Grant Funds had the court, arbitrator, or administrative authority had not determined that Grantee was an employee.

ARTICLE 15 NOTICES AND OTHER COMMUNICATIONS

15.1 Requirements. Unless otherwise specifically provided herein, all notices, consents, directions, approvals, instructions, requests and other communications hereunder shall be in writing, shall be addressed to the person and address set forth below and shall be (a) deposited in the U.S. mail, first class, certified with return receipt requested and with appropriate postage, (b) hand delivered or (c) sent via facsimile (if a facsimile number is provided below):

If to the Agency or City: Human Services Agency
 Office of Contract Management, G- 000
 P.O. Box 7988
 San Francisco, CA 94120-7988
 Facsimile No. 415-557-5679

If to Grantee: Children's Council of San Francisco
 445 Church St.
 San Francisco, CA 94114
 Attn: Sandee Blechman
 Facsimile No. (415) 392-2397
 Email: sandee@childrenscouncil.org

15.2 Effective Date. All communications sent in accordance with Section 15.1 shall become effective on the date of receipt. Such date of receipt shall be determined by: (a) if mailed, the return receipt, completed by the U.S. postal service; (b) if sent via hand delivery, a receipt executed by a duly authorized agent of the party to whom the notice was sent; or (c) if sent via facsimile, the date of telephonic confirmation of receipt by a duly authorized agent of the party to whom the notice was sent or, if such

confirmation is not reasonably practicable, the date indicated in the facsimile machine transmission report of the party giving such notice.

15.3 Change of Address. From time to time any party hereto may designate a new address for purposes of this Article 15 by notice to the other party.

ARTICLE 16 COMPLIANCE

16.1 Local Business Enterprise Utilization; Liquidated Damages. Reserved.

16.2 Nondiscrimination; Penalties.

(a) **Grantee Shall Not Discriminate.** In the performance of this Agreement, Grantee agrees not to discriminate against any employee, City and County employee working with such grantee or subgrantee, applicant for employment with such grantee or subgrantee, or against any person seeking accommodations, advantages, facilities, privileges, services, or membership in all business, social, or other establishments or organizations, on the basis of the fact or perception of a person's race, color, creed, religion, national origin, ancestry, age, height, weight, sex, sexual orientation, gender identity, domestic partner status, marital status, disability or Acquired Immune Deficiency Syndrome or HIV status (AIDS/HIV status), or association with members of such protected classes, or in retaliation for opposition to discrimination against such classes.

(b) **Subcontracts.** Grantee shall incorporate by reference in all subcontracts the provisions of Sections 12B.2(a), 12B.2(c)-(k), and 12C.3 of the San Francisco Administrative Code and shall require all subgrantees to comply with such provisions. Grantee's failure to comply with the obligations in this subsection shall constitute a material breach of this Agreement.

(c) **Non-Discrimination in Benefits.** Grantee does not as of the date of this Agreement and will not during the term of this Agreement, in any of its operations in San Francisco or where the work is being performed for the City or elsewhere within the United States, discriminate in the provision of bereavement leave, family medical leave, health benefits, membership or membership discounts, moving expenses, pension and retirement benefits or travel benefits, as well as any benefits other than the benefits specified above, between employees with domestic partners and employees with spouses, and/or between the domestic partners and spouses of such employees, where the domestic partnership has been registered with a governmental entity pursuant to state or local law authorizing such registration, subject to the conditions set forth in Section 12B.2(b) of the San Francisco Administrative Code.

(d) **Condition to Grant Agreement.** As a condition to this Agreement, Grantee shall execute the "Chapter 12B Declaration: Nondiscrimination in Grants and Benefits" form (Form CMD-12B-101) with supporting documentation and secure the approval of the form by the San Francisco Contract Monitoring Division.

(e) **Incorporation of Administrative Code Provisions by Reference.** The provisions of Chapters 12B and 12C of the San Francisco Administrative Code are incorporated in this Section by reference and made a part of this Agreement as though fully set forth herein. Grantee shall comply fully with and be bound by all of the provisions that apply to this Agreement under such Chapters of the Administrative Code, including the remedies provided in such Chapters. Without limiting the foregoing, Grantee understands that pursuant to Sections 12B.2(h) and 12C.3(g) of the San Francisco Administrative Code, a penalty of fifty dollars (\$50) for each person for each calendar day during which such person was discriminated against in violation of the provisions of this Agreement may be assessed against Grantee and/or deducted from any payments due Grantee.

16.3 MacBride Principles--Northern Ireland. Pursuant to San Francisco Administrative Code Section 12F.5, City urges companies doing business in Northern Ireland to move towards resolving employment inequities, and encourages such companies to abide by the MacBride Principles. City urges San Francisco companies to do business with corporations that abide by the MacBride Principles. By signing below, the person executing this agreement on behalf of Grantee acknowledges and agrees that he or she has read and understood this section

16.4 Tropical Hardwood and Virgin Redwood Ban. Pursuant to § 804(b) of the San Francisco Environment Code, City urges all grantees not to import, purchase, obtain, or use for any purpose, any tropical hardwood, tropical hardwood wood product, virgin redwood or virgin redwood wood product.

16.5 Drug-Free Workplace Policy. Grantee acknowledges that pursuant to the Federal Drug-Free Workplace Act of 1989, the unlawful manufacture, distribution, dispensation, possession, or use of a controlled substance is prohibited on City premises. Grantee and its employees, agents or assigns shall comply with all terms and provisions of such Act and the rules and regulations promulgated thereunder.

16.6 Resource Conservation; Liquidated Damages. Chapter 5 of the San Francisco Environment Code (Resource Conservation) is incorporated herein by reference. Failure by Grantee to comply with any of the applicable requirements of Chapter 5 will be deemed a material breach of contract. If Grantee fails to comply in good faith with any of the provisions of Chapter 5, Grantee shall be liable for liquidated damages in an amount equal to Grantee's net profit under this Agreement, or five percent (5%) of the total contract amount, whichever is greater. Grantee acknowledges and agrees that the liquidated damages assessed shall be payable to City upon demand and may be offset against any monies due to Grantee from any contract with City.

16.7 Compliance with ADA. Grantee acknowledges that, pursuant to the Americans with Disabilities Act (ADA), programs, services and other activities provided by a public entity to the public, whether directly or through a grantee, must be accessible to the disabled public. Grantee shall provide the services specified in this Agreement in a manner that complies with the ADA and any and all other applicable federal, state and local disability rights legislation. Grantee agrees not to discriminate against disabled persons in the provision of services, benefits or activities provided under this Agreement and further agrees that any violation of this prohibition on the part of Grantee, its employees, agents or assigns will constitute a material breach of this Agreement.

Chapter 21-100 Nondiscrimination in State and Federally Assisted Programs require that Grantees administer their program(s) in a nondiscriminatory manner and in compliance with civil rights obligations and to accommodate non-English-speaking or limited-English-proficient individuals and individuals with disabilities or impairments. At a minimum, grantees must provide the following:

- Procedures for informing clients of their civil rights under Chapter 21-100;
- Policies and procedures for handling complaints filed with or against a Grantee;
- Policies and procedures that ensure Grantees accommodate individuals with hearing impairments, visual impairments and other disabilities;
- Policies and procedures that ensure that Grantees provide appropriate language services, including a breakdown of bilingual/interpreter staff and a description of how written information is communicated to non-English speaking clients; and
- Policies and procedures for ensuring that Grantee staff are adequately trained in the requirements of Chapter 21 under California Department of Social Services standards.

16.8 Requiring Minimum Compensation for Covered Employees

a. Contractor agrees to comply fully with and be bound by all of the provisions of the Minimum Compensation Ordinance (MCO), as set forth in San Francisco Administrative Code Chapter 12P (Chapter 12P), including the remedies provided, and implementing guidelines and rules. The provisions of Sections 12P.5 and 12P.5.1 of Chapter 12P are incorporated herein by reference and made a part of this Agreement as though fully set forth. The text of the MCO is available on the web at www.sfgov.org/olse/mco. A partial listing of some of Contractor's obligations under the MCO is set forth in this Section. Contractor is required to comply with all the provisions of the MCO, irrespective of the listing of obligations in this Section.

b. The MCO requires Contractor to pay Contractor's employees a minimum hourly gross compensation wage rate and to provide minimum compensated and uncompensated time off. The minimum wage rate may change from year to year and Contractor is obligated to keep informed of the then-current requirements. Any subcontract entered into by Contractor shall require the subcontractor to comply with the requirements of the MCO and shall contain contractual obligations substantially the same as those set forth in this Section. It is Contractor's obligation to ensure that any subcontractors of any tier under this Agreement comply with the requirements of the MCO. If any subcontractor under this Agreement fails to comply, City may pursue any of the remedies set forth in this Section against Contractor.

c. Contractor shall not take adverse action or otherwise discriminate against an employee or other person for the exercise or attempted exercise of rights under the MCO. Such actions, if taken within 90 days of the exercise or attempted exercise of such rights, will be rebuttably presumed to be retaliation prohibited by the MCO.

d. Contractor shall maintain employee and payroll records as required by the MCO. If Contractor fails to do so, it shall be presumed that the Contractor paid no more than the minimum wage required under State law.

e. The City is authorized to inspect Contractor's job sites and conduct interviews with employees and conduct audits of Contractor

f. Contractor's commitment to provide the Minimum Compensation is a material element of the City's consideration for this Agreement. The City in its sole discretion shall determine whether such a breach has occurred. The City and the public will suffer actual damage that will be impractical or extremely difficult to determine if the Contractor fails to comply with these requirements. Contractor agrees that the sums set forth in Section 12P.6.1 of the MCO as liquidated damages are not a penalty, but are reasonable estimates of the loss that the City and the public will incur for Contractor's noncompliance. The procedures governing the assessment of liquidated damages shall be those set forth in Section 12P.6.2 of Chapter 12P.

g. Contractor understands and agrees that if it fails to comply with the requirements of the MCO, the City shall have the right to pursue any rights or remedies available under Chapter 12P (including liquidated damages), under the terms of the grant, and under applicable law. If, within 30 days after receiving written notice of a breach of this Agreement for violating the MCO, Contractor fails to cure such breach or, if such breach cannot reasonably be cured within such period of 30 days, Contractor fails to commence efforts to cure within such period, or thereafter fails diligently to pursue such cure to completion, the City shall have the right to pursue any rights or remedies available under applicable law, including those set forth in Section 12P.6(c) of Chapter 12P. Each of these remedies shall be exercisable individually or in combination with any other rights or remedies available to the City.

h. Contractor represents and warrants that it is not an entity that was set up, or is being used, for the purpose of evading the intent of the MCO.

i. If Contractor is exempt from the MCO when this Agreement is executed because the cumulative amount of agreements with this department for the fiscal year is less than \$25,000, but

Contractor later enters into an agreement or agreements that cause contractor to exceed that amount in a fiscal year, Contractor shall thereafter be required to comply with the MCO under this Agreement. This obligation arises on the effective date of the agreement that causes the cumulative amount of agreements between the Contractor and this department to exceed \$25,000 in the fiscal year.

16.9 Limitations on Contributions. Through execution of this Agreement, Contractor acknowledges that it is familiar with section 1.126 of the City's Campaign and Governmental Conduct Code, which prohibits any person who grants with the City for the rendition of personal services, for the furnishing of any material, supplies or equipment, for the sale or lease of any land or building, or for a grant, loan or loan guarantee, from making any campaign contribution to (1) an individual holding a City elective office if the grant must be approved by the individual, a board on which that individual serves, or a board on which an appointee of that individual serves, (2) a candidate for the office held by such individual, or (3) a committee controlled by such individual, at any time from the commencement of negotiations for the grant until the later of either the termination of negotiations for such grant or six months after the date the grant is approved. Contractor acknowledges that the foregoing restriction applies only if the grant or a combination or series of grants approved by the same individual or board in a fiscal year have a total anticipated or actual value of \$50,000 or more. Contractor further acknowledges that the prohibition on contributions applies to each prospective party to the grant; each member of Contractor's board of directors; Contractor's chairperson, chief executive officer, chief financial officer and chief operating officer; any person with an ownership interest of more than 20 percent in Contractor; any subcontractor listed in the bid or grant; and any committee that is sponsored or controlled by Contractor. Additionally, Contractor acknowledges that Contractor must inform each of the persons described in the preceding sentence of the prohibitions contained in Section 1.126. Contractor further agrees to provide to City the names of each person, entity or committee described above.

16.10 First Source Hiring Program.

a. Incorporation of Administrative Code Provisions by Reference. The provisions of Chapter 83 of the San Francisco Administrative Code are incorporated in this Section by reference and made a part of this Agreement as though fully set forth herein. Contractor shall comply fully with, and be bound by, all of the provisions that apply to this Agreement under such Chapter, including but not limited to the remedies provided therein. Capitalized terms used in this Section and not defined in this Agreement shall have the meanings assigned to such terms in Chapter 83.

b. First Source Hiring Agreement. As an essential term of, and consideration for, any grant or property grant with the City, not exempted by the FSHA, the Contractor shall enter into a first source hiring agreement ("agreement") with the City, on or before the effective date of the grant or property grant. Contractors shall also enter into an agreement with the City for any other work that it performs in the City. Such agreement shall:

(1) Set appropriate hiring and retention goals for entry level positions. The employer shall agree to achieve these hiring and retention goals, or, if unable to achieve these goals, to establish good faith efforts as to its attempts to do so, as set forth in the agreement. The agreement shall take into consideration the employer's participation in existing job training, referral and/or brokerage programs. Within the discretion of the FSHA, subject to appropriate modifications, participation in such programs maybe certified as meeting the requirements of this Chapter. Failure either to achieve the specified goal, or to establish good faith efforts will constitute noncompliance and will subject the employer to the provisions of Section 83.10 of this Chapter.

(2) Set first source interviewing, recruitment and hiring requirements, which will provide the San Francisco Workforce Development System with the first opportunity to provide qualified economically disadvantaged individuals for consideration for employment for entry level positions. Employers shall consider all applications of qualified economically disadvantaged individuals referred by the System for employment; provided however, if the employer utilizes

nondiscriminatory screening criteria, the employer shall have the sole discretion to interview and/or hire individuals referred or certified by the San Francisco Workforce Development System as being qualified economically disadvantaged individuals. The duration of the first source interviewing requirement shall be determined by the FSHA and shall be set forth in each agreement, but shall not exceed 10 days. During that period, the employer may publicize the entry level positions in accordance with the agreement. A need for urgent or temporary hires must be evaluated, and appropriate provisions for such a situation must be made in the agreement.

(3) Set appropriate requirements for providing notification of available entry level positions to the San Francisco Workforce Development System so that the System may train and refer an adequate pool of qualified economically disadvantaged individuals to participating employers. Notification should include such information as employment needs by occupational title, skills, and/or experience required, the hours required, wage scale and duration of employment, identification of entry level and training positions, identification of English language proficiency requirements, or absence thereof, and the projected schedule and procedures for hiring for each occupation. Employers should provide both long-term job need projections and notice before initiating the interviewing and hiring process. These notification requirements will take into consideration any need to protect the employer's proprietary information.

(4) Set appropriate record keeping and monitoring requirements. The First Source Hiring Administration shall develop easy-to-use forms and record keeping requirements for documenting compliance with the agreement. To the greatest extent possible, these requirements shall utilize the employer's existing record keeping systems, be nonduplicative, and facilitate a coordinated flow of information and referrals.

(5) Establish guidelines for employer good faith efforts to comply with the first source hiring requirements of this Chapter. The FSHA will work with City departments to develop employer good faith effort requirements appropriate to the types of grants and property grants handled by each department. Employers shall appoint a liaison for dealing with the development and implementation of the employer's agreement. In the event that the FSHA finds that the employer under a City grant or property grant has taken actions primarily for the purpose of circumventing the requirements of this Chapter, that employer shall be subject to the sanctions set forth in Section 83.10 of this Chapter.

(6) Set the term of the requirements.

(7) Set appropriate enforcement and sanctioning standards consistent with this Chapter.

(8) Set forth the City's obligations to develop training programs, job applicant referrals, technical assistance, and information systems that assist the employer in complying with this Chapter.

(9) Require the developer to include notice of the requirements of this Chapter in leases, subleases, and other occupancy grants.

c. Hiring Decisions. Contractor shall make the final determination of whether an Economically Disadvantaged Individual referred by the System is "qualified" for the position.

d. Exceptions. Upon application by Employer, the First Source Hiring Administration may grant an exception to any or all of the requirements of Chapter 83 in any situation where it concludes that compliance with this Chapter would cause economic hardship.

e. Liquidated Damages. Contractor agrees:

(1) To be liable to the City for liquidated damages as provided in this section;

(2) To be subject to the procedures governing enforcement of breaches of grants based on violations of grant provisions required by this Chapter as set forth in this section;

(3) That the Contractor's commitment to comply with this Chapter is a material element of the City's consideration for this grant; that the failure of the Contractor to comply with the grant provisions required by this Chapter will cause harm to the City and the public which is significant and substantial but extremely difficult to quantify; that the harm to the City includes not only the financial cost of funding public assistance programs but also the insidious but impossible to quantify harm that this community and its families suffer as a result of unemployment; and that the assessment of liquidated damages of up to \$5,000 for every notice of a new hire for an entry level position improperly withheld by the Contractor from the first source hiring process, as determined by the FSHA during its first investigation of a Contractor, does not exceed a fair estimate of the financial and other damages that the City suffers as a result of the Contractor's failure to comply with its first source referral contractual obligations.

(4) That the continued failure by a Contractor to comply with its first source referral contractual obligations will cause further significant and substantial harm to the City and the public, and that a second assessment of liquidated damages of up to \$10,000 for each entry level position improperly withheld from the FSHA, from the time of the conclusion of the first investigation forward, does not exceed the financial and other damages that the City suffers as a result of the Contractor's continued failure to comply with its first source referral contractual obligations;

(5) That in addition to the cost of investigating alleged violations under this Section, the computation of liquidated damages for purposes of this section is based on the following data:

A. The average length of stay on public assistance in San Francisco's County Adult Assistance Program is approximately 41 months at an average monthly grant of \$348 per month, totaling approximately \$14,379; and

B. In 2004, the retention rate of adults placed in employment programs funded under the Workforce Investment Act for at least the first six months of employment was 84.4%. Since qualified individuals under the First Source program face far fewer barriers to employment than their counterparts in programs funded by the Workforce Investment Act, it is reasonable to conclude that the average length of employment for an individual whom the First Source Program refers to an employer and who is hired in an entry level position is at least one year;

therefore, liquidated damages that total \$5,000 for first violations and \$10,000 for subsequent violations as determined by FSHA constitute a fair, reasonable, and conservative attempt to quantify the harm caused to the City by the failure of a Contractor to comply with its first source referral contractual obligations.

(6) That the failure of Contractors to comply with this Chapter, except property Contractors, may be subject to the debarment and monetary penalties set forth in Sections 6.80 et seq. of the San Francisco Administrative Code, as well as any other remedies available under the grant or at law; and

Violation of the requirements of Chapter 83 is subject to an assessment of liquidated damages in the amount of \$5,000 for every new hire for an Entry Level Position improperly withheld from the first source hiring process. The assessment of liquidated damages and the evaluation of any defenses or mitigating factors shall be made by the FSHA.

f. Subcontracts. Any subcontract entered into by Contractor shall require the subcontractor to comply with the requirements of Chapter 83 and shall contain contractual obligations substantially the same as those set forth in this Section.

16.11 Prohibition on Political Activity with City Funds. In accordance with S. F. Administrative Code Chapter 12.G, no funds appropriated by the City and County of San Francisco for this Agreement may be expended for organizing, creating, funding, participating in, supporting, or attempting to influence any political campaign for a candidate or for a ballot measure (collectively, "Political Activity"). The terms of San Francisco Administrative Code Chapter 12.G are incorporated herein by this reference. Accordingly, an employee working in any position funded under this Agreement shall not engage in any Political Activity during the work hours funded hereunder, nor shall any equipment or resource funded by this Agreement be used for any Political Activity. In the event Grantee, or any staff member in association with Grantee, engages in any Political Activity, then (i) Grantee shall keep and maintain appropriate records to evidence compliance with this section, and (ii) Grantee shall have the burden to prove that no funding from this Agreement has been used for such Political Activity. Grantee agrees to cooperate with any audit by the City or its designee in order to ensure compliance with this section. In the event Grantee violates the provisions of this section, the City may, in addition to any other rights or remedies available hereunder, (i) terminate this Agreement and any other agreements between Grantee and City, (ii) prohibit Grantee from bidding on or receiving any new City grant for a period of two (2) years, and (iii) obtain reimbursement of all funds previously disbursed to Grantee under this Agreement.

16.12 Preservative-treated Wood Containing Arsenic. Grantee may not purchase preservative-treated wood products containing arsenic in the performance of this Agreement unless an exemption from the requirements of Chapter 13 of the San Francisco Environment Code is obtained from the Department of the Environment under Section 1304 of the Code. The term "preservative-treated wood containing arsenic" shall mean wood treated with a preservative that contains arsenic, elemental arsenic, or an arsenic copper combination, including, but not limited to, chromated copper arsenate preservative, ammoniacal copper zinc arsenate preservative, or ammoniacal copper arsenate preservative. Grantee may purchase preservative-treated wood products on the list of environmentally preferable alternatives prepared and adopted by the Department of the Environment. This provision does not preclude Grantee from purchasing preservative-treated wood containing arsenic for saltwater immersion. The term "saltwater immersion" shall mean a pressure-treated wood that is used for construction purposes or facilities that are partially or totally immersed in saltwater.

16.13 Supervision of Minors. Grantee, and any subgrantees, shall comply with California Penal Code section 11105.3 and request from the Department of Justice records of all convictions or any arrest pending adjudication involving the offenses specified in Welfare and Institution Code section 15660(a) of any person who applies for employment or volunteer position with Grantee, or any subgrantee, in which he or she would have supervisory or disciplinary power over a minor under his or her care. If Grantee, or any subgrantee, is providing services at a City park, playground, recreational center or beach (separately and collectively, "Recreational Site"), Grantee shall not hire, and shall prevent its subgrantees from hiring, any person for employment or volunteer position to provide those services if that person has been convicted of any offense that was listed in former Penal Code section 11105.3 (h)(1) or 11105.3(h)(3). If Grantee, or any of its subgrantees, hires an employee or volunteer to provide services to minors at any location other than a Recreational Site, and that employee or volunteer has been convicted of an offense specified in Penal Code section 11105.3(c), then Grantee shall comply, and cause its subgrantees to comply with that section and provide written notice to the parents or guardians of any minor who will be

supervised or disciplined by the employee or volunteer not less than ten (10) days prior to the day the employee or volunteer begins his or her duties or tasks. Grantee shall provide, or cause its subgrantees to provide City with a copy of any such notice at the same time that it provides notice to any parent or guardian. Grantee shall expressly require any of its subgrantees with supervisory or disciplinary power over a minor to comply with this section of the Agreement as a condition of its grant with the subgrantee. Grantee acknowledges and agrees that failure by Grantee or any of its subgrantees to comply with any provision of this section of the Agreement shall constitute an Event of Default.

16.14 Public Access to Meetings and Records. If the Grantee receives a cumulative total per year of at least \$250,000 in City funds or City-administered funds and is a non-profit organization as defined in Chapter 12L of the San Francisco Administrative Code, the Grantee shall comply with and be bound by all the applicable provisions of that Chapter. By executing this Agreement, the Grantee agrees to open its meetings and records to the public in the manner set forth in Sections 12L.4 and 12L.5 of the Administrative Code. The Grantee further agrees to make good-faith efforts to promote community membership on its Board of Directors in the manner set forth in Section 12L.6 of the Administrative Code. The Grantee acknowledges that its material failure to comply with any of the provisions of this paragraph shall constitute a material breach of this Agreement. The Grantee further acknowledges that such material breach of the Agreement shall be grounds for the City to terminate and/or not renew the Agreement, partially or in its entirety.

16.15 Consideration of Criminal History in Hiring and Employment Decisions.

(a) Contractor agrees to comply fully with and be bound by all of the provisions of Chapter 12T “City Contractor/Subcontractor Consideration of Criminal History in Hiring and Employment Decisions,” of the San Francisco Administrative Code (Chapter 12T), including the remedies provided, and implementing regulations, as may be amended from time to time. The provisions of Chapter 12T are incorporated by reference and made a part of this Agreement as though fully set forth herein. The text of the Chapter 12T is available on the web at www.sfgov.org/olse/fco. A partial listing of some of Contractor’s obligations under Chapter 12T is set forth in this Section. Contractor is required to comply with all of the applicable provisions of 12T, irrespective of the listing of obligations in this Section. Capitalized terms used in this Section and not defined in this Agreement shall have the meanings assigned to such terms in Chapter 12T.

(b) The requirements of Chapter 12T shall only apply to a Contractor’s or Subcontractor’s operations to the extent those operations are in furtherance of the performance of this Agreement, shall apply only to applicants and employees who would be or are performing work in furtherance of this Agreement, shall apply only when the physical location of the employment or prospective employment of an individual is wholly or substantially within the City of San Francisco, and shall not apply when the application in a particular context would conflict with federal or state law or with a requirement of a government agency implementing federal or state law.

(c) Contractor shall incorporate by reference in all subcontracts the provisions of Chapter 12T, and shall require all subcontractors to comply with such provisions. Contractor’s failure to comply with the obligations in this subsection shall constitute a material breach of this Agreement.

(d) Contractor or Subcontractor shall not inquire about, require disclosure of, or if such information is received base an Adverse Action on an applicant’s or potential applicant for employment, or employee’s: (1) Arrest not leading to a Conviction, unless the Arrest is undergoing an active pending criminal investigation or trial that has not yet been resolved; (2) participation in or completion of a diversion or a deferral of judgment program; (3) a Conviction that has been judicially dismissed, expunged, voided, invalidated, or otherwise rendered inoperative; (4) a Conviction or any other adjudication in the juvenile justice system; (5) a Conviction that is more than seven years old, from the

date of sentencing; or (6) information pertaining to an offense other than a felony or misdemeanor, such as an infraction.

(e) Contractor or Subcontractor shall not inquire about or require applicants, potential applicants for employment, or employees to disclose on any employment application the facts or details of any conviction history, unresolved arrest, or any matter identified in subsection 32(d), above. Contractor or Subcontractor shall not require such disclosure or make such inquiry until either after the first live interview with the person, or after a conditional offer of employment.

(f) Contractor or Subcontractor shall state in all solicitations or advertisements for employees that are reasonably likely to reach persons who are reasonably likely to seek employment to be performed under this Agreement, that the Contractor or Subcontractor will consider for employment qualified applicants with criminal histories in a manner consistent with the requirements of Chapter 12T.

(g) Contractor and Subcontractors shall post the notice prepared by the Office of Labor Standards Enforcement (OLSE), available on OLSE's website, in a conspicuous place at every workplace, job site, or other location under the Contractor or Subcontractor's control at which work is being done or will be done in furtherance of the performance of this Agreement. The notice shall be posted in English, Spanish, Chinese, and any language spoken by at least 5% of the employees at the workplace, job site, or other location at which it is posted.

(h) Contractor understands and agrees that if it fails to comply with the requirements of Chapter 12T, the City shall have the right to pursue any rights or remedies available under Chapter 12T, including but not limited to, a penalty of \$50 for a second violation and \$100 for a subsequent violation for each employee, applicant or other person as to whom a violation occurred or continued, termination or suspension in whole or in part of this Agreement.

16.16 Food Service Waste Reduction Requirements. Effective June 1, 2007, Grantee agrees to comply fully with and be bound by all of the provisions of the Food Service Waste Reduction Ordinance, as set forth in San Francisco Environment Code Chapter 16, including the remedies provided, and implementing guidelines and rules. The provisions of Chapter 16 are incorporated herein by reference and made a part of this Agreement as though fully set forth. This provision is a material term of this Agreement. By entering into this Agreement, Grantee agrees that if it breaches this provision, City will suffer actual damages that will be impractical or extremely difficult to determine; further, Grantee agrees that the sum of one hundred dollars (\$100) liquidated damages for the first breach, two hundred dollars (\$200) liquidated damages for the second breach in the same year, and five hundred dollars (\$500) liquidated damages for subsequent breaches in the same year is reasonable estimate of the damage that City will incur based on the violation, established in light of the circumstances existing at the time this Agreement was made. Such amount shall not be considered a penalty, but rather agreed monetary damages sustained by City because of Grantee's failure to comply with this provision.

16.17 Sugar-Sweetened Beverage Prohibition. Contractor agrees that it will not sell, provide, or otherwise distribute Sugar-Sweetened Beverages, as defined by San Francisco Administrative Code Chapter 101, as part of its performance of this Agreement.

16.18 Slavery Era Disclosure. Reserved

16.19 Compliance with Other Laws. Without limiting the scope of any of the preceding sections of this Article 16, Grantee shall keep itself fully informed of City's Charter, codes, ordinances and regulations and all state, and federal laws, rules and regulations affecting the performance of this Agreement and shall at all times comply with such Charter codes, ordinances, and regulations rules and laws.

16.20 Services Provided by Attorneys. Any services to be provided by a law firm or attorney must be reviewed and approved in writing in advance by the City Attorney. No invoices for services provided by law firms or attorneys, including, without limitation, as subgrantees of Grantee, will be paid unless the provider received advance written approval from the City Attorney.

16.21 Additional Requirements for Federally-Funded Awards

- 1) The Grantee shall establish a Dun and Bradstreet (D&B) Data Universal Numbering System (DUNS) number as a universal identifier as per 2 CFR Part 25.
- 2) The Grant Agreement is subject to 2 CFR Part 175, Award Term for Trafficking in Persons. Federal funding under this Grant Agreement may be terminated without penalty if the Grantee
 - a. Engages in severe forms of trafficking in persons during the period of time that the award is in effect;
 - b. Procures a commercial sex act during the period of time that the award is in effect; or
 - c. Uses forced labor in the performance of the award or sub-awards under the award.

**ARTICLE 17
MISCELLANEOUS**

17.1 No Waiver. No waiver by the Agency or City of any default or breach of this Agreement shall be implied from any failure by the Agency or City to take action on account of such default if such default persists or is repeated. No express waiver by the Agency or City shall affect any default other than the default specified in the waiver and shall be operative only for the time and to the extent therein stated. Waivers by City or the Agency of any covenant, term or condition contained herein shall not be construed as a waiver of any subsequent breach of the same covenant, term or condition. The consent or approval by the Agency or City of any action requiring further consent or approval shall not be deemed to waive or render unnecessary the consent or approval to or of any subsequent similar act.

17.2 Modification. This Agreement may not be modified, nor may compliance with any of its terms be waived, except by written instrument executed and approved in the same manner as this Agreement.

17.3 Administrative Remedy for Agreement Interpretation. Should any question arise as to the meaning or intent of this Agreement, the question shall, prior to any other action or resort to any other legal remedy, be referred to the director or president, as the case may be, of the Agency who shall decide the true meaning and intent of the Agreement. Such decision shall be final and conclusive.

17.4 Governing Law; Venue. The formation, interpretation and performance of this Agreement shall be governed by the laws of the State of California, without regard to its conflict of laws principles. Venue for all litigation relative to the formation, interpretation and performance of this Agreement shall be in San Francisco.

17.5 Headings. All article and section headings and captions contained in this Agreement are for reference only and shall not be considered in construing this Agreement.

17.6 Entire Agreement. This Agreement and the Application Documents set forth the entire Agreement between the parties, and supersede all other oral or written provisions. If there is any conflict

between the terms of this Agreement and the Application Documents, the terms of this Agreement shall govern. The following appendices are attached to and a part of this Agreement:

- Appendix A, Services to be Provided
- Appendix B, Budget
- Appendix C, Method of Payment
- Appendix D, Interests in Other City Grants
- Appendix E, Permitted Subgrantees
- Appendix F, Federal Award Information
- Appendix G, Federal Requirements for Subrecipients
- Appendix H, Additional Federal Requirements

17.7 Certified Resolution of Signatory Authority. Upon request of City, Grantee shall deliver to City a copy of the corporate resolution(s) authorizing the execution, delivery and performance of this Agreement, certified as true, accurate and complete by the secretary or assistant secretary of Grantee.

17.8 Severability. Should the application of any provision of this Agreement to any particular facts or circumstances be found by a court of competent jurisdiction to be invalid or unenforceable, then (a) the validity of other provisions of this Agreement shall not be affected or impaired thereby, and (b) such provision shall be enforced to the maximum extent possible so as to effect the intent of the parties and shall be reformed without further action by the parties to the extent necessary to make such provision valid and enforceable.

17.9 Successors; No Third-Party Beneficiaries. Subject to the terms of Article 13, the terms of this Agreement shall be binding upon, and inure to the benefit of, the parties hereto and their successors and assigns. Nothing in this Agreement, whether express or implied, shall be construed to give any person or entity (other than the parties hereto and their respective successors and assigns and, in the case of Article 9, the Indemnified Parties) any legal or equitable right, remedy or claim under or in respect of this Agreement or any covenants, conditions or provisions contained herein.

17.10 Survival of Terms. The obligations of Grantee and the terms of the following provisions of this Agreement shall survive and continue following expiration or termination of this Agreement:

Section 6.4	Financial Statements.	Article 12	Disclosure of Information and Documents
Section 6.5	Books and Records.		
Section 6.6	Inspection and Audit.	Section 13.4	Grantee Retains Responsibility.
Section 6.7	Submitting False Claims; Monetary Penalties	Section 14.3	Consequences of Recharacterization.
Section 6.8	Ownership of Results.	This Article 17	Miscellaneous
Article 7	Taxes		
Article 9	Indemnification and General Liability		
Section 10.4	Required Post-Expiration Coverage.		

17.11 Further Assurances. From and after the date of this Agreement, Grantee agrees to do such things, perform such acts, and make, execute, acknowledge and deliver such documents as may be reasonably necessary or proper and usual to complete the transactions contemplated by this Agreement and to carry out the purpose of this Agreement in accordance with this Agreement.

17.12 Dispute Resolution Procedure. The following Dispute Resolution Procedure provides a process to resolve any disputes or concerns relating to the administration of an awarded professional services grant or grant between the City and County of San Francisco and nonprofit health and human services grantees. Grantees and City staff should first attempt to come to resolution informally through discussion and negotiation with the designated contact person in the department. If informal discussion has failed to resolve the problem, grantees and departments should employ the following steps:

Step 1 The grantee will submit a written statement of the concern or dispute addressed to the Grant/Program Manager who oversees the agreement in question. The writing should describe the nature of the concern or dispute, i.e., program, reporting, monitoring, budget, compliance or other concern. The Grant/Program Manager will investigate the concern with the appropriate department staff that are involved with the nonprofit agency's program, and will either convene a meeting with the grantee or provide a written response to the grantee within 10 working days.

Step 2 Should the dispute or concern remain unresolved after the completion of Step 1, the grantee may request review by the Division or Department Head who supervises the Grant/Program Manager. This request shall be in writing and should describe why the concern is still unresolved and propose a solution that is satisfactory to the grantee. The Division or Department Head will consult with other Department and City staff as appropriate, and will provide a written determination of the resolution to the dispute or concern within 10 working days.

Step 3 Should Steps 1 and 2 above not result in a determination of mutual agreement, the grantee may forward the dispute to the Executive Director of the Department or their designee. This dispute shall be in writing and describe both the nature of the dispute or concern and why the steps taken to date are not satisfactory to the grantee. The Department will respond in writing within 10 working days.

In addition to the above process, grantees have an additional forum available only for disputes that concern implementation of the thirteen policies and procedures recommended by the Nonprofit Granting Task Force and adopted by the Board of Supervisors. These recommendations are designed to improve and streamline granting, invoicing and monitoring procedures. For more information about the Task Force's recommendations, see the June 2003 report at http://www.sfgov.org/site/npgrantingtf_index.asp?id=1270.

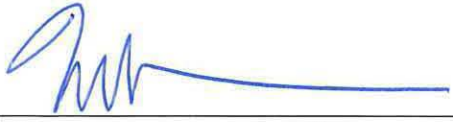
17.13 Cooperative Drafting. This Agreement has been drafted through a cooperative effort of both parties, and both parties have had an opportunity to have the Agreement reviewed and revised by legal counsel. No party shall be considered the drafter of this Agreement, and no presumption or rule that an ambiguity shall be construed against the party drafting the clause shall apply to the interpretation or enforcement of this Agreement.

17.14 Services During a City-Declared Emergency. In case of an emergency that affects the San Francisco Bay Area, Grantee will make a good faith effort to continue to provide services to the Department's clients on a priority basis. Contactor shall provide fair prices for services that may not be covered under the awarded grant but are necessary as a direct result of the City-declared emergency. Grantee will document the expenses incurred and submit a prompt request for payment to the Department.

IN WITNESS WHEREOF, the parties hereto have caused this Agreement to be duly executed as of the date first specified herein.

CITY

HUMAN SERVICES AGENCY

By: 

Trent Rhorer Date
Executive Director
Human Services Agency

GRANTEE:

By signing this Agreement, I certify that I comply with the requirements of the Minimum Compensation Ordinance, which entitle Covered Employees to certain minimum hourly wages and compensated and uncompensated time off.

I have read and understood paragraph 16.3, the City's statement urging companies doing business in Northern Ireland to move towards resolving employment inequities, encouraging compliance with the MacBride Principles, and urging San Francisco companies to do business with corporations that abide by the MacBride Principles.

CHILDREN'S COUNCIL OF SAN FRANCISCO

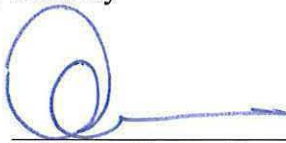
By:  6/23/17
Sandee Blechman Date


Executive Director
445 Church Street
San Francisco, CA 94114
Phone: (415) 276-2900

Federal Tax ID #: 94-2221305
City Vendor Number: 04909
DUNS #: 824708911

Approved as to Form:

Dennis J. Herrera
City Attorney

By:  6/23/17
Adrienne Tong Date

Deputy City Attorney


Appendix A: Services to be Provided
Children’s Council of San Francisco – Early Care and Education Integrated Services
Child Care Program Subsidies
July 1, 2017 to June 30, 2020

I. PURPOSE OF GRANT

The purpose of this grant is to provide Early Care and Education Integrated Services. The Grantee is central to the implementation of the OECE Citywide Plan for Early Care and Education (ECE), through the effective leveraging of state and federal child care subsidy opportunities for families as Grantee as supporting the Early Learning Scholarship (ELS) goals of continuity of care and choice in high quality care options for families.

The ECE Integrated Services Grantee will manage:

- Oversight of both local (Early Learning Scholarships) and State (CalWORKs Stages 1 and 2 and California Alternative Payment Program) child care subsidy and eligibility system that includes:
 - Client eligibility and need determination, according to program type
 - Subsidy enrollment
 - Child care provider services, including orientation to voucher reporting
 - Rate setting for subsidy payments according to state and/or local policies
 - Administration and issuance of provider payments
 - State noticing/informing requirements and due process rights for applicants and enrolled families
 - Coordination and leveraging of the citywide subsidy system to ensure state and federal dollars are used before city/county funding whenever possible
- TrustLine services which provide background clearances of license-exempt child care providers through the State TrustLine Registry
- Preschool For All provider reimbursements (All non-SFUSD Preschool For All sites)
- Tracking and reporting to assist with citywide planning related to utilization
- Outreach and support to families through comprehensive ECE Resource and Referral services

The overall program goals are to:

- Improve our system to seamlessly connect families to quality choices in a timely way;
- Broker assistance to pay for services when needed;
- Ensure providers are paid an enhanced local rate to support quality programming, while leveraging federal and state funding whenever possible; and
- Promote continuous participation in quality programs for children among target populations.

II. DEFINITIONS

0-5 Continuity	Target Population families who lose subsidy eligibility for state funding may continue in care until their child reaches kindergarten with annual eligibility redeterminations for state/federal funding
AP	Alternative Payment state contracted child care vouchers; AP Agencies are those public or private non-profit agencies contracting with California Department of Education to administer child care voucher programs

CAPP	California Alternative Payment Program
CDE	California Department of Education
CDSS	California Department of Social Services
Comprehensive Fiscal Analysis (CFA)	The Comprehensive Fiscal Analysis was conducted by a national team of experts, providing an inventory of federal, state, and local investments. It proposes, approaches, and models for restructuring San Francisco's local early care and education investments. The CFA proposals and analysis is fundamental to the ELS redesign for the city. http://sfoece.org/wp-content/uploads/2016/04/CFA-Report.pdf
CPAC	Childcare Planning and Advisory Council
DHS	San Francisco Department of Human Services, a division of HSA
ELS	San Francisco Early Learning Scholarships, which are local funds: 1) fully funded to the QRIS Tier 3 Cost; or 2) are an enhancement to a state or federally subsidized child, to reimburse at QRIS Tier 3. OECE may determine, over time, changes in costs or tiers for ELS reimbursement.
ELS-Bridge	Early Learning Scholarship (ELS) Bridge provides continuity of care for families who have lost eligibility in local and/or state subsidy programs. All low-income families receive continuity through the program year, while target population families may receive continuity until the child reaches kindergarten.
ELS-City	Early Learning Scholarships for which the city is paying the full tuition to the Tier 3 cost of quality.
ELS-Gap	Early Learning Scholarship (ELS) GAP provides local funding to cover the "gap," when one exists, between the maximum state subsidy reimbursement rate (i.e., Regional Market Rate or Standard Reimbursement) and the local QRIS Tier 3
ELS-PFA	San Francisco's Preschool for All program offering universal free part-day preschool for four-year olds enrolled in PFA programs
HSA	San Francisco Human Services Agency
Low-Income	Families under 85% of the State Median Income as determined by the California Department Education

OECE	Office of Early Care and Education
P500	Project 500 is a San Francisco mayoral initiative that seeks to prevent the transfer of poverty from one generation to the next by providing meaningful pathways up and out of poverty, and by building an integrated and comprehensive system of care
Program Year Continuity	Low-income families who lose state subsidy eligibility may continue in care until the end of the program year, typically prior to fall through an ELS Bridge payment
QRIS	Quality Rating and Improvement System established by the State of California and adopted by San Francisco as a standard of quality. CA-QRIS Rating Matrix
QRIS State Quality Block Grant	CDE funded state stipends for quality in Title 5 contracted settings. Also the basis for a local program for non-state contractors participating in the quality system.
Reasonable Notice	In CalWORKs reasonable notice will be 2 weeks (due to overpayment considerations). Any state regulatory requirements shall supercede all local contract requirements. Additional notice shall be provided when information is available. In City Child Care reasonable notice shall be 30 days. When Family & Children's subsidies are vouchered, reasonable notice shall be 30 days and will include notice to the child's Protective Services Worker in FCS.
Resource and Referral	Assisting parents in finding child care that best meets their family needs through the provision of robust, up-to-date information regarding licensed providers
SF3C	San Francisco Child Care Connection – A centralized eligibility and waiting list and support to assist low-income families in connecting with quality subsidized early care and education options
San Francisco Citywide Plan for Early Care and Education	The San Francisco Board of Supervisor's approved Early Care and Education plan to align early education goals, frameworks, funding, and outcomes targeting children birth through age five
Trustline	Background investigation and fingerprint clearances of license-exempt child care providers, with a feedback loop for criminal activity after the clearance

III. TARGET POPULATIONS

The San Francisco child care system serves the needs of 0-5 year olds with a focus on low-income families. Target Population” families include: African American children, Latino children, English Language Learners, families who are homeless, children at-risk of abuse and/or neglect or involved with child welfare, and children with special needs or disabilities.

Specific eligibility requirements for state funded programs are defined by their respective funding agencies (e.g., The California Department of Social Services funds CalWORKs Stage 1 which serves low-income CalWORKs eligible families while the California Department of Education funds CAPP

which serves low-income families and CalWORKs Stages 2 and 3 which serves former CalWORKs aided families). Certain subsidy programs may also serve children 0 through 12 years of age. Early Learning Scholarship enhanced reimbursement rates are offered to qualified providers who achieve Tier 3 on the QRIS, subject to fund availability.

IV. DESCRIPTION OF SERVICES

A) Early Care and Education Subsidy Administration

Grantee will provide the following Early Care and Education Subsidy Administration services:

- **Case Management:** Grantee will work across its internal departments to provide integrated case management services for target population families to help them achieve their goals. As family circumstances change and deeper information is gathered over time, Grantee will update Family Profiles to ensure they capture detailed longitudinal data on families.
- **Fiscal Leveraging:** Grantee will balance family choice and fiscal leveraging. On one hand, Grantee will counsel families on all applicable subsidized care options, emphasizing the importance of quality. Likewise, at certification and annual recertification meetings, Grantee will screen families for state/federal subsidies to attempt to use those funds to support families, whenever possible.
- **Continuity of Care** is a key component of the Office of Early Care & Education’s design of programs and policies that support families’ and children’s consistent engagement in quality early learning experiences. If a family loses a state or federal subsidy, Grantee will work with OECE Grantee to enroll children in ELS-Bridge. Families will be served by the same Subsidy Specialist to ensure seamless services. Grantee will closely track the reasons families lose subsidy eligibility, with increased attention on those who fall out of eligibility at recertification.
- **Streamlining Services:** Grantee will continue to streamline all aspects of subsidy system administration and service delivery, with a focus on improving the experience for families and child care providers, taking full advantage of the latitude allowed by state programs. For example, Grantee will encourage greater utilization of its online “Care Portal,” which allows providers and parents to easily access attendance sheets, explanations of payments and other required documents. For locally-funded programs, Grantee will work to simplify what and how parents must report, helping families maintain their subsidy and improving continuity of care. Grantee will also explore improvements in online provider reporting, automating child eligibility screening and enrollment, and attendance tracking that could then be linked to payment calculation, billing and reporting.

1) State/Federal Child Care Subsidy Administration, including CalWORKs Stage 1, CalWORKs Stage 2, CAPP, FCS, and P500; TrustLine background checks

Grantee will administer CalWORKs Stage 1, CalWORKs Stage 2, CAPP (CAPP-HSA), Family and Children’s Services (FCS), and Project 500 (P500) child care subsidy programs. Grantee will adhere to all federal, state and local program requirements, policies, and laws related to the administration of these programs.

(Confidentiality requirements must be followed; however, state law permits the sharing of information between AP's, R&R's, SF3C's and Contractors for the purpose of administering CalWORKs child care.)

Subsidized child care services will be administered with the following program-specific considerations:

a) *CalWORKs Stage 1*

Building on information provided to families at their CalWORKs orientations, Grantee will conduct in-person intake appointments with all families referred to Grantee for CalWORKs Stage 1 subsidized child care, providing additional counseling about their child care options and establishing a relationship to provide ongoing personal assistance while they are receiving services. Grantee will communicate with HSA CalWORKs Grantee as needed to ensure the highest level of service delivery.

b) *CalWORKs Stage 2*

Grantee will guide families through the transition from CalWORKs Stage 1 into CalWORKs Stage 2 using specific knowledge of the family's circumstances to provide tailored services. When families become certified for CalWORKs Stage 2, Grantee will provide ongoing services to help families maintain their eligibility—calculating changes in income and family fees, authorizing changes in child care when hours of activities change, requesting third-party documentation, etc.—and transitioning families into CalWORKs Stage 3 at the end of their Stage 2 eligibility period. Grantee will provide case management services over time to help families understand their child care options as their children grow, while connecting families to other community resources that can help them on their path toward self-sufficiency.

c) *CAPP-HSA*

Grantee will utilize monthly subsidy enrollment and expenditure projections to determine the number of CAPP enrollments needed each month to fully utilize the dollars available under the HSA state CAPP contract. When CAPP-HSA slots are available, Grantee will select families from SF3C in priority order, as determined by CDE, and use the Family Profile to conduct “pre-screening” interviews, ensuring that all information is current, and informing parents about ELS options, including which providers have openings. Grantee will certify and enroll the family into the CAPP program and help them find a provider if they do not already have one. Once enrolled, Grantee will provide ongoing services to help families maintain their eligibility, including periodic recertifications in accordance with state rules. As with CalWORKs Stage 2 families, Grantee will provide case management services over time and connect families to other community resources that can help on their path toward self-sufficiency.

d) *Continuity of Care for CalWORKs Stage 2 and CAPP*

If a CalWORKs Stage 2 or CAPP family loses their eligibility, the Grantee will certify that the reason for losing eligibility could not be resolved per state regulations, and will work with OECE to determine eligibility of any children under five for ELS-Bridge. If the family is determined to be eligible for ELS-Bridge, they will continue to be served by the same Subsidy Specialist to ensure seamless high-level services.

e) ***Family and Children's Services***

Grantee's FCS team will work to find successful placements with quality providers for all FCS children. Grantee will help families understand their options among licensed Family Child Care and Child Care Centers and develop customized lists of ELS providers with vacancies. If there are no current vacancies with ELS providers, Grantee will develop a list of other licensed providers with current vacancies, and work with the HSA Protective Service Worker to authorize the placement. Grantee will also enroll children on SF3C so that families can take advantage of openings with ELS providers or state-funded programs that will provide continuity of care beyond age five. Once a child is placed in care, Grantee will follow-up with families and providers to ensure the placement is a good fit for the child (see Multi-Tiered Service Approach in the R&R section). In cases where the child is placed with a family member outside of San Francisco or outside of California, Grantee will continue to provide personalized assistance in coordinating the paperwork process and facilitating payments to child care providers in those locations.

Prior to FCS case closure, the Grantee's FCS Team Specialists will connect children with continued services through age five utilizing ELS-City, CalWORKs, CAPP, or other Title 5 funding.

Grantee will code FCS child care services for tracking between federal and non-federal services. HSA shall identify the status of the eligibility and case status and the Grantee will pay and bill according to the reported status.

f) ***Project 500***

Grantee will offer early child care subsidy engagement services for all P500 families. Early engagement services include: introduction to the subsidy system, overview of the Quality Rating Improvement System, customized list of child care referrals and enrollment into one of our parenting workshops (such as Choosing Child Care).

Grantee will administer Project 500 subsidies (State/Local) to ensure continuity of care and continually assess each family's eligibility for federal or state-funded programs to avoid any gaps in service. P500 Grantee will also collaborate with P500 Mobility Mentors and CalWORKs Case Managers to ensure successful child care placements and provide any updates to parents' participation.

2) **Local Child Care Subsidy Administration**

Early Learning Scholarships

Grantee will administer local Early Learning Scholarship child care subsidy programs in partnership with the second Grantee also administering local child care subsidies. Grantee will closely coordinate services and seamlessly integrate data and reporting with the second Grantee.

a) ***ELS-City***

Grantee will administer both ELS-City reserved slots and vouchers. For reserved slots, Grantee will assist ELS providers in selecting the highest-priority Target Population families from SF3C using the Grantee's "best fit match" process. For ELS-City vouchers, Grantee will use monthly projections to determine the amount of funding

available and enroll families accordingly of off SF3C following CDE priority enrollment policies. Grantee will fill all ELS-City voucher and reserved slots following OECE specific protocols, which are subject to change over time.

When a family is selected for an ELS-City subsidy, Grantee will screen them for eligibility for other state-/federally-funded subsidy programs (such as CalWORKs) and conduct an in-depth phone interview to update eligibility and need information. If a family has been selected for a reserved slot, Grantee will describe the slot available and confirm that it is a good match for the family. Grantee will connect with the family to better understand their unique needs and will set up a certification appointment, at which point their income and details of their approved activity (or other categorical status) will be recorded. If the family has been selected for an ELS-City voucher (non-reserved slot), Grantee will help them identify ELS providers with vacancies that will meet their needs. Through annual recertification meetings and more frequent touchpoints depending on the needs of each family, the Specialist will develop a deep understanding of the family's circumstances, including goals for their children, guiding them on their journey through the early education system and enrollment in elementary school.

Grantee will facilitate a seamless process to transfer families currently receiving an existing City voucher to ELS-City. Grantee will review all providers caring for existing City subsidized children to determine whether they are a qualified ELS provider. Grantee will inform all Target Population families using ELS providers that their voucher now extends until age five. For non-Target Population families in similar circumstances the Grantee will work with OECE to determine the required eligibility redetermination schedules and for families who can no longer demonstrate a "need" for service - ensuring continuity until the end of the program year. (Grantee will continue to serve these families per the approach described above.) Grantee will work with OECE to determine policies for existing City subsidized families using non-qualified ELS providers, including transferring them to ELS providers with vacancies.

Coordination with Homeless Child Care Case Management Grantee

For homeless families receiving ELS-City subsidies the Grantee will analyze and recommend enrollments, provide child care referrals, and pay providers. Grantee will maintain regular communication around trends in families' ability to secure child care and have quarterly collaborative meetings to stay abreast of the latest information from the existing Homeless Child Care Case Management Services Grantee (currently Compass Family Services) and other community partners working to end homelessness. The Grantee will continue to build on this relationship to ensure that homeless families receive priority for child care services in the ELS system and are matched with an open child care slot that meets their needs. Any changes in attendance reporting will be quickly communicated to the Homeless Child Care Case Management Services Grantee so they can immediately identify any changes in the family's circumstances or barriers to child care, to ensure continuity of services whenever possible.

b) *ELS-Bridge*

Grantee will work directly with OECE staff to ensure families who lose eligibility for state subsidy programs can maintain continuity of care in quality-linked ELS programs that support their child's development. Grantee will work with Title 5 and other

providers serving state subsidized families to understand and gather the details of the original child care authorization, including child and family information, subsidy program and termination date. Grantee will review information to ensure the family is not eligible for any other state or federal subsidy and will communicate that information with OECE who will determine and approve ELS-Bridge eligibility.

Grantee, for all ELS-Bridge approved families, will review the benefits and requirements of the program, and, when needed, assist families in finding care at quality ELS sites that meet their children's specific needs. Family and child data will be tracked through the subsidy data system (CC3) with ELS-Bridge payments issued monthly in conjunction with sites' other voucher payments. Upon enrollment in ELS-Bridge, families will also be registered on SF3C to be eligible for state- or federally-subsidized slots that become available.

Non-target population families will be eligible for the ELS-Bridge program through the end of the program year. Target population children in ELS-Bridge will be eligible for continuity of care through entry into kindergarten. Grantee will closely track all reasons that families lose subsidy eligibility, with increased attention on those who fall out of eligibility at recertification. ELS-Bridge approval may end if a family dis-enrolls from an ELS approved program, is determined to be eligible for a state- or federally-funded program or the child reaches kindergarten age.

For all families in ELS-City and ELS-Bridge, Grantee will rescreen at least annually for federal- or state-subsidy-eligibility, including CalWORKs, CAPP and other state voucher programs. The frequency of the review will be determined based on the original program and reason for loss of eligibility. If a family is eligible for CalWORKs Stage 1, Grantee will ask the family to request a child care authorization from their Employment Specialist and enroll them in CalWORKs child care. If they are eligible for CalWORKs Stage 2, Grantee will certify their need and eligibility per state regulations and enroll them in CalWORKs Stage 2. If they are eligible for CAPP or other state voucher program, Grantee will register them on SF3C, indicating in their Family Profile that they are eligible and waiting for a voucher. Enrollment in state voucher programs will provide continuity of care beyond age five for eligible children.

c) *ELS-Gap*

Grantee will calculate and administer ELS-Gap funding for all Title 5 contractors, state vouchers and Early Head Start/Head Start. ELS-Gap payments will be made directly to child care providers, calculated based on enrollment documented through the city's child enrollment data system (currently Cocoa) with verification of vouchers through the subsidy voucher database (CC3). Child enrollment data with specific funding types, hours, rates and attendance will be pulled from the system with the rates for each child compared to the applicable ELS Center or ELS Family Child Care (FCC) Tier 3 rate, as specified by OECE, and adjusted by the Child and Adult Food Program rate. The ELS-Gap payment will be adjusted for changes in the base rate paid by state or federal subsidies. To streamline support and reporting, the calculation and distribution of ELS-Gap payments will follow the periodicity of the ELS-Preschool for All (PFAPayments will be calculated and reconciled monthly based on actual enrollment reported in the online enrollment and subsidy data systems. In conjunction with OECE and ELS Center

sites, Grantee will explore the possibility of adjusting the payment schedule for Centers from quarterly to monthly if it is determined that this change is an improvement (balancing the cash flow and workload of Center Grantee with the reporting needs of the program).

d) *Preschool For All*

Grantee will adopt the existing model use by OECE to administer PFA. The Tuition Credit and Enhancement will be calculated based on predetermined PFA rates. The PFA rate formulas are based on the PFA classroom's lead teacher Child Development Permit Level and Tuition Credit rate formula. Payments will be calculated and reconciled monthly based on actual enrollment reported in the online enrollment data system. As the PFA program evolves, Grantee will work with OECE to adjust the funding formula and determine the most efficient and least disruptive method for managing provider payments.

e) *QRIS Block Grant for Title 5 and Non-Title 5 Providers*

In coordination with OECE, Children's Council will calculate and distribute, annually, the Quality Rating Improvement System (QRIS) Block Grant awards based on the locally-established funding formula to support eligible ELS sites who are rated at Tier 4 and 5. Individual payments will be based on sites' annual peak enrollment and funding type, as reported through the city's child enrollment data system, and will be distributed in the spring of each year. As needed, state and local QRIS Block Grants will be tracked and reported separately to OECE.

f) *Other General Subsidy Administration Services*

Grantee will provide the following:

- a) Issue all State child care Notices of Action regarding changes in eligibility. All families will be given reasonable notice of action as required by State regulation.
- b) Fingerprint (using the TrustLine system) all license-exempt care providers, including related license-exempt caretakers in accordance with State law. No child care payment shall be made until the provider is criminally cleared through the TrustLine process and all retroactive TrustLine clearance timelimits shall be administered in accordance with State policy.
- c) Ensure there are signed confidentiality agreements for all of its staff and members of collaborating agencies' staff that have access to information and eligibility for CalWORKs, ACCESS or FCS protective service status information of HSA's clients and former clients.
- d) In the event of a declared emergency, staff may be engaged as part of the city's response to the disaster/declared emergency. Grantee agrees to ensure staff receive city Emergency Response training, to be planned and delivered in coordination with the HSA Emergency Response Coordinator.
- e) Monitor child care subsidy eligibility, authorization, and utilization as prescribed by CDE policies and procedures in addition to any Alternative Payment Monitoring Unit (APMU) auditing standards and recommended best practices. Monitor compliance internally utilizing state procedures for compliance monitoring in order to maintain grant performance within state error rate level.

B) Child Care Resource and Referral Services

Grantee will provide the following Child Care Resource and Referral services:

1. As a California Department of Education and Office of Early Care and Education (OECE) funded Child Care Resource and Referral (R&R) program, Children's Council of San Francisco will continue to develop in partnership with OECE and the other citywide Child Care Resource and Referral Agency, Wu Yee Children's Services, coordinated strategies to deliver R&R services through an integrated citywide system that is responsive to providers and families pertaining to the integrated services grant. OECE recognizes Children's Council's unique organizational culture, agency vision and strategic plan when delivering on this partnership. Grantee will provide experienced and/or well trained staff to help parents navigate, understand, and pay for subsidized child care, and offer one-on-one counseling that helps families understand their options and connect to child care that fits their needs, as well as other community resources.
2. Grantee will provide R&R services in multiple languages (English, Spanish, Cantonese, Mandarin, Vietnamese, Portuguese, Sign Language and more) via phone, in-person non-appointment visits, and by email Monday through Friday. Self-service referrals will be available 24/7 through the Online Child Care Finder.
3. Grantee will prioritize more intensive services for target population families. Target Population families will receive the following services:
 - **Family Profiles:** Staff will help all low-income families articulate preferences for care setting, which will facilitate matches with subsidized care openings.
 - **Follow-Through Support:** Case management approach with Target Population will encourage follow-up on next steps, identifying barriers, refining Family Profiles and connecting families to community resources.
 - **Post-Placement Follow-Up:** Communication 30 and 180 days after enrollment will ensure placement is a good fit, gathering feedback on child care search experience, and connecting families to community resources as they need them.
4. Grantee will provide other vital supports to all families seeking R&R services which include:
 - **Intentional Outreach:** Research-informed, comprehensive outreach approach will maximize engagement of target population families.
 - **Real-Time Vacancies:** Enhanced relationships with providers, modernized database and connectivity with enrollment databases will give staff real-time vacancy information, which, paired with Family Profiles, will enable "Best Fit" referrals.
 - **Weekly Opt-In Text Messages:** "Bite-sized" child engagement ideas, information on playgroups, support groups and workshops at Children's Council and tips on choosing care will increase understanding of quality care, support child development and keep families engaged.
 - **Shared Database:** Shared data sets the stage for systems integration, reduced duplication, increased fiscal leveraging and greater family success.

5. *Multi-Tiered Approach*

Grantee will develop and implement a new multi-tiered approach to R&R services that prioritizes more intensive services for target population families, including more comprehensive counseling, referral and follow-up.

i.) Tier 1: All Families, Regardless of Income:

Any interested family, regardless of income, will receive the standard R&R counseling and referral services, which includes information on the types, costs and options for care, information on quality indicators, assistance structuring a child care search and creating a search profile, an overview of supports the Grantee provides related to child development and parenting, and referrals to providers. Working in partnership with OECE and providers, Grantee will provide real-time vacancy information, which will improve the utility of the referrals.

Grantee will engage families while they are searching for child care via a new service available to all families (Tier 1, 2 or 3). Families will be invited to opt-into weekly text/emails on easy child engagement activities, information on playgroups, support groups and workshops offered at the Grantee's offices and tips on choosing quality child care. This regular communication is designed to break down information into manageable pieces, increase understanding of quality care, support child development and keep families engaged with supportive services.

Grantee will screen all families for need for assistance paying for child care. If a family self-identifies as low-income, Grantee will screen them for subsidy eligibility under federal, state or city programs. If they meet the eligibility guidelines for these programs, they will automatically receive Tier 2 services.

ii.) Tier 2: Low-Income Families

Grantee will screen families for subsidy eligibility and explain subsidy options and timelines. As a new service, staff will work with all families to develop Family Profiles, which will help them articulate their preferences for care, rank the importance of those preferences, and facilitate better matches with subsidized care. Grantee will also explain the subsidy enrollment process and documentation they will need to provide to secure enrollment when a subsidized child care slot becomes available for them.

For families who are categorically-eligible for a voucher (e.g., CalWORKs), Grantee will counsel them on their options: (a) select a licensed or license-exempt provider of their choice (whom they may have already identified), (b) receive R&R referrals for any licensed provider, or (c) select (and, in some cases, wait for) an ELS provider. (Such families may also concurrently choose more than one option, e.g., place their child with a friend or relative while they wait for an ELS provider.) Regardless of their choice, these families will be tracked through the matching and placement system, so that we have a complete picture of the subsidized child care landscape. Grantee will continue to refer CalWORKs Stage 1-eligible families to the Human Services Agency (HSA) for enrollment in the CalWORKs program and will secure authorization for CalWORKs Stage 2 families from HSA on behalf of families.

All Tier 2 (and Tier 3) families will be screened for other service needs and be referred to community resources (see *Linking Target Population to Services*, below). If family is identified as part of a target population, they will receive additional Tier 3 services, based on their needs.

iii.) Tier 3a: Families of Children with Special Needs

Grantee will identify families with children with special needs for referral to Grantee's child care inclusion specialists. Inclusion specialists will meet with the family, understand the family's and child's needs, help identify providers that are best equipped to support the needs of their child, and complete the Family Profile. Grantee will provide referral services which includes contacting providers on behalf of families, visiting providers with families and assessing fit, on an as needed basis. Grantee will maintain linkages with other service providers, such as Support for Families with Disabilities, and refer families to them as needed.

iv.) Tier 3b: CPS/At-Risk Families

Grantee will explain services, provide counseling on child care options and share information on child development, quality care and parenting supports. They will provide enhanced referrals, which include calling providers on behalf of families and assessing fit. Grantee will maintain these relationships with families over time, so that if/when child care authorization ends, they will connect families to alternative subsidies. For At-Risk families, staff will ensure they are prioritized on the SF3C wait list.

v.) Tier 3c: Homeless

Grantee will add ACCESS-eligible families to the waiting list (SF3C) and then provide families a "warm handoff" to the Homeless Child Care Case Management Services Grantee (currently Compass Family Services) to work with the family on subsidy enrollment and provide additional resources through their various homeless support programs. If/when the family is approved for care, Grantee will provide ACCESS Homeless Child Care Case Management staff with "Best Fit" child care referrals (based on matching Family Profiles to ELS provider vacancies) and follow-up with staff weekly until the child has a placement.

vi.) Tier 3d: Low-Income African American and Latino Families, and English Language Learners

Grantee will provide an overview of child development, quality care and parenting supports. While families are waiting for care, Grantee will follow-up with them, initially weekly, then moving to bi-monthly, until the family secures a child care placement. The purpose of the follow-up is to answer questions, encourage families to follow-through on next steps, identify any barriers and refine Family Profiles. If/when families are selected by a provider with an open subsidized child care slot, Grantee will contact them and prescreen the family.

Tier 2 and Tier 3 families will also receive follow-up after their child is placed in care. To ensure placement is a good fit, staff will solicit feedback on their search experience and continue to connect families to community resources when they are ready to use them. Grantee will contact families 30 and 180 days (and more frequently, if needed) after placement. In addition, Grantee will continue to engage with families at key points of

transition in their child's early education. Grantee will continue to reach out to families of rising academic three- and four-year-olds to prepare them for the transition to preschool. Similarly, Grantee will contact families of rising academic five-year-olds to share information about kindergarten enrollment, afterschool and summer care.

6. *Responsive Counseling to Meet Target Population Needs*

Grantee will provide culturally- and linguistically-responsive counseling to target population families in person, over the phone and via email. In addition, the robust information given to families during these one-on-one exchanges will also be available online and through Grantee's Child Care Finder, which is optimized for mobile phone usage. Grantee will continue to use text notification to let families know of potential child care slots that are available to them and, as noted above, expand the texting feature to offer opt-in weekly texts for families who wish to receive tips on choosing child care, child engagement ideas and activities, and information regarding workshops and playgroups at Grantee's offices. Grantee will assess when, where and what types of services Target Population families need and want, and adjust its operating hours and consider satellite locations, as necessary. Grantee will also explore the costs and feasibility of developing an online chat feature to maximize responsiveness to families.

7. *Linking Target Population to Services*

Grantee's child care Resources and Referral services will include four dimensions: (1) maximizing engagement of targeted families, (2) preparing families for the child care search experience, (3) connecting families to providers that meet their needs, and (4) identifying social service needs and connecting families to community resources.

i.) Target Population Outreach Strategy

Grantee will maximize its engagement of target population families. Grantee will work with OECE to develop a comprehensive community engagement plan that leverages partnerships and includes multiple communication strategies to reach our target population efficiently, while raising awareness of Grantee's services and supports to families.

Grantee will work with community-based organizations that work with the target population (e.g., neighborhood clinics and hospitals, family resource centers, recreation centers and parks, churches, Women Infant Children Clinics, San Francisco Public Library, etc.) so they have child care information on-hand and knowledgeable staff who know how to refer families to the Grantee for more information about child care, assistance in finding child care and support in connecting to child care subsidies.

Grantee will identify and build relationships with strategic partners who have natural touchpoints with the target populations. Once partners are identified, Grantee will engage in a brief research phase and conduct focus groups with members of the target population to learn about their preferred methods of receiving information. This process will inform decision-making on which communication tools Grantee uses to reach specific demographic groups. OECE will utilize a variety of outreach strategies including text-messaging, email, social media and direct mail campaigns to specific neighborhoods. Additionally, Grantee will explore the cost-effectiveness of targeted print/digital/outdoor

advertising to determine a return-on-investment for outreaching to the Target Populations.

ii.) *Co-Location at Human Services Agency (HSA) Sites*

Grantee's Resource & Referral (R&R) staff will utilize co-location at HSA to address several dimensions of linking target population families to services: (1) maximizing engagement with target population families, (2) preparing them for the child care search experience, and (3) supporting families' ability to meet their basic needs. Stationed at a help-desk located at 170 Otis Street, Grantee's staff will provide counseling and child care R&R services, pre-screen non-CalWORKs clients for alternative child care subsidies and distribute diapers as part of the San Francisco Diaper Bank program. If client is identified as part of the target population, Grantee's staff will provide the services and follow-up as detailed in Multi-Tiered Services Approach above.

Grantee will share responsibility for co-location with other Early Care and Education Integrated Services Grantee (Wu Yee Children Services). In collaboration with HSA and OECE, we will explore ways to increase awareness and use of R&R services at the help desk. Grantee will also explore the feasibility and utility of offering R&R services and/or group presentations about R&R services at additional HSA locations.

iii.) *Engaging Families Who Sign-Up for SF3C Online and Through Community Partners*

Grantee will proactively reach out to any low-income families who self-apply online for the subsidized child care wait list (SF3C), as well as to any families who are added by a community partner (excluding those added by Wu Yee Children's Services). The purpose of the outreach is to ensure that the family has a complete Family Profile with the Grantee and address any questions or concerns and connect the family to the full range of services available through the Grantee.

iv.) *Linking Families with Child Care Providers*

Grantee will collect real-time vacancy information. This information will enable Grantee to offer target population and other low-income families "Best Fit" referrals, which match Family Profile preferences with profiles of open child care slots.

v.) *Linking Families to Social Services and Community Resources*

Through the Grantee's Family Profile development process, Grantee will build a deep understanding of each family. In addition to capturing their preferences for child care, Grantee will also provide an opportunity to discuss goals for their children, the early and elementary education journey, and barriers to self-sufficiency.

Grantee will leverage SFFSN and FES resources to ensure Grantee's staff has current information on community including Family Resource Centers across the city, as well as neighborhood-specific and population-specific multi-service agencies, such as Mission Economic Development Agency's *Mission Promise Neighborhood*, Support for Families of Children with Disabilities, and Compass Family Services.

During R&R counseling and follow-up, as well as during the intake process conducted by Grantee's Subsidy Specialists, Grantee will identify additional needs and community resources available to address those needs. Grantee will track the types of resources

shared with families and use that data to ensure Grantee's staff are equipped with appropriate information. Grantee will continue to strengthen its referral, "warm handoff" and case-communication system for families needing linkages to community resources.

8. ***Leveraging Technology to Serve Families***

a) ***Shared, Integration-Friendly Database***

Grantee will work with OECE and Wu Yee Children's Services to create a shared database for use by both local R&R agencies and OECE, and will have the capacity to link with other relevant ECE databases, such as Cocoa, CC3 and SF3C. The focus of the effort will be on a shared R&R system across the two R&R organizations, with agreed upon provider data and data fields shared into a cloud based system for all licensed providers in San Francisco. Grantee will actively participate in conversations with OECE, Wu Yee Children's Services and Child Care Aware of America (CCAoA) to define roles, responsibilities and best approach to improve efficiency in a collaborative environment. As part of this process Grantee will develop protocols to share responsibility for provider profile updates in order to reduce duplication of effort and increase information sharing.

b) ***Housing and Leveraging Family Profiles***

Grantee's transitioning to NDS software will enable it to house data for new Family Profiles, which will include, at minimum, the age of children, parents' parameters for acceptable care, preferred communication methods, demographic data and interactions with staff during all phases of relationship—from initial counseling to follow-through and post-placement follow-up. Grantee will work with OECE to develop a technology-driven algorithm that will automate the subsidized matching and placement system. The algorithm will automatically pull data from Family Profiles and from open subsidized "Slot Profiles" to generate "Best Fit" matches, which will increase the success and speed of the subsidized child care matching and placement system. Until that algorithm is developed Grantee will utilize lower-tech options (e.g., Excel spreadsheets), as well as knowledge of and relationships with providers to achieve what an automated system will accomplish in the future.

c) ***Online Information on Paying for Care***

Grantee will provide robust, user-friendly online information about the types of financial support available to pay for child care. Grantee will develop new content and approaches for displaying the information. Grantee will develop a series of clear, informative webpages to help families determine their child care eligibility. Based on families' feedback using the online service, Grantee will investigate feasibility and cost of developing a more robust subsidy calculator that includes information on the subsidies families are eligible for and the dollar amount of those subsidies.

9. ***Additional R&R Services: Back-Up Care, Rapid Response, First Aid Training***

Grantee will preregister eligible families with Emergency Back-Up/Mildly Ill child care services and connect families with Rapid Response child care, as needed. Grantee will partner with Family Support Services of the Bay Area (FSSBA) to outreach to and share their services with current and potential families at HSA locations, and will preregister eligible families at intake and recertification. Grantee will maintain close communication with FSSBA to identify potential families eligible for service through CalWORKs. Grantee will also provide support to families in Rapid Response by sending families

curated lists of prescreened providers with openings that match their needs. In addition, Grantee will provide CPR and First Aid training to child care providers, in their home language and/or provide translation as needed.

10. *Reporting and Feedback Loops*

Grantee will generate monthly and ad hoc reports for OECE about the populations accessing services, types of services utilized, frequency of service utilization, success of staff follow-up and other relevant data on the interactions with families through all modes of communication. Grantee will utilize its new R&R software, NDS, to generate reports that can be used to continuously improve services. In addition to using the above data to improve services, Grantee will also collect and track feedback from families during post-placement follow-up contact. Results from family feedback will be analyzed at least twice per year.

C. Help Desk

The Grantee will provide technical support to providers and staff in OECE-funded child care programs on their use of required data systems, including, but not limited to, trouble-shooting, orienting staff to the systems, demonstrating how the systems work, and explaining processes. The Grantee will maintain a team of qualified, expert staff, who are knowledgeable in the successful use of the child enrollment data system (currently Cocoa), and the online system to track staff roles, qualifications, and education (CA ECE Workforce Registry), and transmit that knowledge using a variety of strategies to providers and their staff. Help Desk support will be offered in Cantonese, Spanish and English.

1. *Technical assistance (on-demand and on-site)*

At a minimum, the Grantee will offer on-demand support via a dedicated phone line (with voicemail) and email on Mondays through Fridays from 8:30 am to 5 pm. In addition, the Grantee will schedule appointments with high-priority child care programs to deliver on-site technical assistance at the child care sites. OECE will manage the relationship with the vendors for each data system, ensure there is a User Guide for each system, and will provide quarterly trainings to all OECE-funded child care programs on the basics of the data systems.

2. *Track and produce monthly data reports on technical assistance*

The Grantee will track data on all technical assistance offered and produce monthly reports for OECE. The data to be tracked includes: names of staff and affiliated organization served, language, data system, brief description of issue, date of assistance requested, date of assistance delivered, whether on-site or not, a description of any follow-up if needed, and a description of any issues related to software or other issues beyond the scope of the Help Desk support. The Grantee will produce monthly reports on on-demand and on-site technical assistance services requested and delivered, per the description above.

3. *Data analysis and entry of education documents*

The Grantee will scan, upload, analyze and enter data from up to 800 educational documents (primarily transcripts) from staff in OECE-funded child care programs into applicable data systems. OECE or its designated partner will provide training and written guidance on the procedures for the data analysis and data entry process.

4. ***Engage in continuous improvement***

The Grantee will seek ways to continuously improve the efficacy, efficiency, and user experience of the Help Desk services and will participate in quarterly meetings with OECE staff to share observations and reflections on the quality, timeliness, and effectiveness of the Help Desk services, and ideas about how to improve child care programs' understanding of the data systems, enhance data integrity, and improve the data systems and related processes. The Grantee will work with OECE to develop and improve provider support materials.

V. LOCATION OF SERVICES:

Grantee shall operate at 445 Church Street, San Francisco, California 94114.

VI. SERVICE OBJECTIVES

A. Early Care and Education Subsidy Administration SERVICE OBJECTIVES:

- a) CalWORKs Stage 1: Provide case management services to the families of a monthly average of 700 children served by fiscal year end. (Average July thru June). This number may need to be adjusted over the grant period.
- b) CalWORKs Stage 2: Provide case management services to the families of a monthly average of 600 children served by fiscal year end. (Average July thru June). This number may need to be adjusted over the grant period.
- c) California Alternative Payment Program (CAPP): Provide case management services to the families of a monthly average of 12 children served by fiscal year end. (Average July thru June). This number may need to be adjusted over the grant period.
- d) ELS City (Voucher, Reserved, and Moderate): Provide case management services to the families of a monthly average of 862 children served by fiscal year end. (Average July thru June). This number may need to be adjusted over the grant period.
- e) Family and Children's Services (FCS): Provide Enhanced Child Care Case Management Services to a monthly average of 160 children served by fiscal year end. (Average July thru June). This number may need to be adjusted over the grant period.
- f) Fiscal leveraging: Screen 100% of all families for State subsidy eligibility and space availability prior to enrollment in any ELS-City subsidy and at a minimum annually thereafter.
- g) Payment Processing MOU: In partnership with Wu Yee Children's Services, submit by September 30, 2017 to OECE a draft Memorandum of Understanding (MOU) specifically delineating the protocols and procedures for processing payments when an ELS-City subsidized family is determined State subsidy eligible.
- h) Backup/Mildly Ill Care: Annually, a minimum of 350 families will be pre-registered with Family Support Services (FSS) to access back-up care and 50 families in the CalWORKs Rapid Response program will receive enhanced referrals. This number may need to be adjusted over the grant period.
- i) Subsidy Administration Reporting: Provide accurate monthly projections and revenue reports based on the program budget allocations.

B. Child Care Resource & Referral SERVICE OBJECTIVES:

- a) 1,000 target population families will be offered comprehensive counseling and referral services (including enrolling them on SF3C if appropriate) in multiple languages in person, over the phone, and via email, during operating hours of at least 9am-5pm during the week, including at least one follow-up contact within 30 days of making the referral.
- b) An additional 500 low-income families will be offered comprehensive counseling and referral services (including enrolling them on SF3C if appropriate) in multiple languages in person, over the phone, and via email, during operating hours of at least 9am-5pm during the week, including at least one follow-up contact within 30 days of making the referral.
- c) Coordinate with the other local R& R to deliver counseling and child care R&R services, pre-screen non-CalWORKs clients for alternative child care subsidies and distribute diapers as part of the San Francisco Diaper Bank program at the child care kiosk located at the HSA office at 170 Otis.
- d) Develop a comprehensive outreach plan that maximizes engagement of target population families approved by OECE by October 1, 2017. Begin implementation by October 15, 2017.
- e) Outreach to a minimum of 2,000 target population families in Year 1, and a higher number to be determined in partnership with OECE in subsequent years.
- f) Provide robust, user-friendly online information about the types of financial support available to pay for child care and how families can determine their eligibility for financial support.
- g) Screen at least 300 target population families for additional needs beyond child care, and direct them to the appropriate community resources.
- h) Provide a minimum of 7 CPR/First Aid Trainings targeting licensed providers qualified through the ELS NOFAs. Coordinate with the other local R&R in terms of scheduling and languages offered.
- i) Collaborate with OECE and the other local R&R to adopt a method for both R&Rs to share identified fields about providers through a cloud based system. Both R&Rs also agree to identify a uniform, mutually agreed upon definition and citywide approach to collecting “real-time” vacancy data for providers who receive ELS funding. OECE will resource the technology-related costs for this uniform approach. Both R&Rs agree to implement the mutually agreed upon approach with flexibility for each R&R to maintain their unique culture that is responsive to providers and families.
- j) Actively participate in at least 6 collaboration meetings with OECE and the other local R& R, to ensure that services are provided efficiently and without duplication of efforts.
- k) Grantee will create and deliver monthly ad hoc reports about the populations accessing services.

C. Help Desk SERVICE OBJECTIVES:

- a) Deliver a minimum of 800 hours of on-demand centralized technical assistance support via a dedicated phone line (with voicemail) and email address on Mondays through Fridays from 8:30 am to 5 pm.
- b) Deliver a minimum of 200 hours of on-site technical assistance support with staff with language fluency in Cantonese, Spanish and English.
- c) Scan, upload, analyze and enter data from up to 800 educational documents (primarily transcripts) from staff in OECE-funded child care programs into the California Early Care and Education Workforce Registry.
 1. Analysis and data for the Workforce Registry is entered within 60 days of receipt from OECE.
 2. 95% of technical assistance requests are responded to within on business day.

VII. OUTCOME OBJECTIVES

A. Early Care and Educations Subsidy Administration OUCOME OBJECTIVES:

- a) In a survey conducted by Grantee at the end of the 3rd quarter of each grant year, a minimum of 85% of served families who respond to the survey will rate the Grantee at least a three on a five-point scale regarding whether the Grantee was helpful in assisting with their child care needs.
- b) In a survey conducted by Grantee at the end of the 3rd quarter of each grant year, a minimum of 90% of child care providers will rate Grantee as at least a three on a five-point scale in each of the following: subsidy administration, payment accuracy, and payment timeliness.
- c) In a survey to be conducted by the Department before the end of each grant year, at least 90% of the Employment Specialists/SWS/FCS staff responding will rate the Grantee 3 or above on a 5 point scale as having been helpful in providing participants in their caseloads with access and support with their child care needs
- d) Annually, Grantee will place a minimum of 90% of families who are ELS-City subsidized and become State subsidy eligible in a State funded program.
- e) Grantee will ensure adequate enrollment to utilize a least 97% of the ELS-City (Voucher and Reserved) funding (excluding FCS) child care subsidy funding available.

B. Child Care Resource & Referral OUTCOME OBJECTIVES:

- a) A minimum of 90% of target population families with an approved subsidy will be given referrals to available child care openings, once a citywide approach to vacancies has been implemented. A minimum of 70% will rate their child care as satisfactory during a follow up 3 months after placement.
- b) A minimum of 80% of target population families responding to an annual anonymous multi-lingual survey will rate online R&R information as helpful in determining the child care subsidies for which they qualify.
- c) A minimum of 80% of target population families responding to an annual anonymous multi-lingual survey will rate R&R services as helpful in finding a quality care arrangement that meets their needs.

- d) A minimum of 90% of providers attending CPR and First Aid training will rate the training as effective, provider-friendly, convenient, and culturally relevant.
- e) Increase the number of referrals and families' connection to community resources by 10% in Year 1, compared to a mutually agreed upon baseline year of data.

C. Help Desk OUTCOME OBJECTIVES

- a) In a survey of child care program staff who requested technical assistance, 90% of staff rate the Help Desk services as effective and helpful.

VIII. REPORTING REQUIREMENTS

Any change in state reporting requirements shall supercede the following grant requirements.

A. Report Schedule

Monthly reports shall be sent no later than the 25th day following the end of the respective reporting period. An annual final report for final adjustments shall be submitted by July 31 for the fiscal year ending June 30.. Quarterly and annual reports shall be sent no later than the last day of the month following the end of the respective reporting period.

Grantee shall provide the following information:

B. Monthly Subsidy Administration Reports

1. By program: Parent name, Social Security number, number of unduplicated children and unduplicated families, number of children per parent and amount of child care paid. The report will provide monthly and cumulative statistics including type of care provided. Monthly reports will clearly track comparative monthly tracking of children served/amount paid/average cost per child per month. Reports will meet state and federal tracking requirements.
2. Grantee will provide a copy of the CDD 801A monthly population report.
3. Grantee will provide a copy of the CW115 and 115A reports for State reporting. Grantee will generate two-parent family data and other state required data.
4. Grantee will provide a copy of the monthly CDFS 9500-AP claims report submitted to CDE for the HSA Stage 2 and CAPP Contracts.
5. Grantee will participate in evaluation requests pertaining to activities funded by this grant. This will include, but not be limited to collection of data on funded activities and participants, analysis of data and reporting of findings. The data to be collected may include but not be limited to demographic information, service utilization information, measurement of outcomes associated with participation in funded activities. The data may be requested of clients, Grantee and other stakeholders of the funded activities. Grantee may be requested to participate in evaluation activities designed by OECE.
6. Provide a monthly summary report on subsidy child care projections and enrollments that illustrates the achievement of the subsidy Service Objectives identified above.
7. Grantee shall be responsible for all state and federal reporting requirements including, but not limited to: unduplicated child counts, type of care received, cases where no care was available, federal and non-federal child care cases and state contract renewal application

processes. Coding for fiscal claiming will be maintained and modified as state policy changes require.

8. Grantee shall comply with all state reporting requirements and changes in reporting per state deadlines.
9. OECE shall provide Grantee with All County Letters, Contract Letters, Applications for Refunding, and other communications from the California Department of Social Services and the California Department of Education.

C. Quarterly Reports

1. Grantee will submit a third quarter report to summarize the achievement of the service and outcome objectives for Subsidy Programs for the first three quarters of the grant term. This report shall also include summary demographic information - gender and ethnicity of the unduplicated clients served over the three quarter period. This report is due by April 30 of each year.
2. Develop voucher quality penetration reports, detailing the number of vouchers enrolled during the quarter in San Francisco licensed providers participating in the QIS system with an ECERS score of 3.0 (or related QIS score) as developed throughout the grant period.

D. Annual Reports

1. Grantee will provide a copy of the CD800 annual child care aggregate report.
2. Grantee will provide annual performance report regarding progress on service objectives for subsidy programs.
3. Grantee shall provide an annual report on the demographics of the child care providers by zip code.

E. Grantee will produce subsidy system ad hoc reports relevant for child care planning and policy purposes as well as for for evaluations and research as requested by OECE.

F. Audit Response

Grantee will produce and submit corrective action plans related to any state and local audits, including, but not limited to, APMU (Alternative Payment Monitoring Unit reviews.)

G. Monthly subsidy projection reports and 115 reports are to be submitted via email to the following:

1. Program Manager, (Michele.Rutherford@sfgov.org), and
2. Subsidy Analyst, (Jason.Holthe@sfgov.org)
3. Contract Manager, (Terrance.Thibodeaux@sfgov.org)

H. All other reports including Monthly, Quarterly and Annual Reports will be entered into the Contracts Administration, Reporting, and Billing Online database (CARBON). For assistance with reporting requirements or submission of reports, contact staff listed in Section G listed above.

IX. MONITORING ACTIVITIES

- A. Program Monitoring: Program monitoring will include review of case files, Grantee development and training activities, program policies and procedures, accessibility and

cultural competence of program materials, Granteeing patterns/job descriptions, reporting requirements, client data tracking and back-up documentation for reporting progress towards meeting service and outcome objectives.

- B. Fiscal Compliance and Grant Monitoring: Fiscal monitoring will include review of the Grantee's organizational budget, the general ledger, quarterly balance sheet, cost allocation procedures and plan, State and Federal tax forms, audited financial statement, fiscal policy manual, supporting documentation for selected invoices, cash receipts and disbursement journals. The compliance monitoring will include review of Personnel Manual, Emergency Operations Plan, Compliance with the Americans with Disabilities Act, subgrants, and MOUs, and the current board roster and selected board minutes for compliance with the Sunshine Ordinance.

	A	B	C	D	E
1	Appendix B, Page 1				
3	HUMAN SERVICES AGENCY BUDGET SUMMARY				
4	BY PROGRAM				
5	Name			Term	
6	Children's Council of San Francisco			July 1, 2017-June 30, 2020	
7	(Check One) New <input checked="" type="checkbox"/> Renewal _____ Modification _____				
8	If modification, Effective Date of Mod.		No. of Mod.		
9	Program: All Programs				
10	Budget Reference Page No.(s)				
11	Program Term	17/18	18/19	19/20	Total
12	Expenditures				
13	Salaries & Benefits	\$4,507,665	\$4,542,824	\$4,677,634	\$13,728,123
14	Operating Expense	\$1,196,799	\$1,166,211	\$1,141,500	\$3,504,510
15	Subtotal	\$5,704,464	\$5,709,036	\$5,819,133	\$17,232,633
16	Indirect Percentage (%)	13.1%	13.1%	13.1%	13.1%
17	Indirect Cost (Line 16 X Line 15)	\$749,346	\$749,076	\$762,405	\$2,260,827
18	Capital Expenditure	\$18,000	\$10,500	\$10,500	\$39,000
19	Subtotal w/o Pass-Through	\$6,471,810	\$6,468,612	\$6,592,038	\$19,532,460
20	Direct Client Pass-Through	\$53,663,868	\$53,663,869	\$53,663,870	\$160,991,607
21	Total Expenditures	\$60,135,678	\$60,132,481	\$60,255,908	\$180,524,067
22	HSA Revenues				
23	General Fund - Admin	\$6,188,549	\$6,185,351	\$6,308,777	\$18,682,677
24	General Fund - Pass-Through	\$53,663,868	\$53,663,869	\$53,663,870	\$160,991,607
25					
26					
27					
28					
29					
30					
31	TOTAL HSA REVENUES	\$59,852,417	\$59,849,220	\$59,972,647	\$179,674,284
32	Other Revenues				
33					
34	CDE R&R Contract	\$283,261	\$283,261	\$283,261	\$849,783
35					
36					
37					
38	Total Other Revenues	\$283,261	\$283,261	\$283,261	\$849,783
39	Total Revenue	\$60,135,678	\$60,132,481	\$60,255,908	\$180,524,067
40					
41	Full Time Equivalent (FTE)	59.58	59.58	59.58	
43	2% CODB Baseline Total Operating		\$6,185,749	\$6,309,464	
44	Prepared by:	Telephone No.:		Date	
45	HSA-CO Review Signature:	_____			
46	HSA #1	10/25/2016			

	A	B	C	D	E
1	Appendix B, Page 2				
2					
3	HUMAN SERVICES AGENCY BUDGET SUMMARY				
4	BY PROGRAM				
5	Name			Term	
6	Children's Council of San Francisco			July 1, 2017-June 30, 2020	
7	(Check One) New <input checked="" type="checkbox"/> Renewal <input type="checkbox"/> Modification <input type="checkbox"/>				
8	If modification, Effective Date of Mod.		No. of Mod.		
9	Program: Federal/State Subsidy				
10	Budget Reference Page No.(s)				
11	Program Term		17/18	18/19	19/20
12	Expenditures				
13	Salaries & Benefits	\$2,200,823	\$2,266,848	\$2,334,854	\$6,802,525
14	Operating Expense	\$572,449	\$564,621	\$553,253	\$1,690,323
15	Subtotal	\$2,773,273	\$2,831,469	\$2,888,106	\$8,492,848
16	Indirect Percentage (%)	13.3%	13.3%	13.3%	\$0
17	Indirect Cost (Line 16 X Line 15)	\$369,963	\$377,727	\$385,282	\$1,132,972
18	Capital Expenditure	\$8,600	\$5,600	\$5,600	\$19,800
19	Subtotal before Pass-Through	\$3,151,836	\$3,214,795	\$3,278,988	\$9,645,619
20	Direct Client Pass-Through	\$15,136,563	\$15,136,563	\$15,136,563	\$45,409,689
21	Total Expenditures	\$18,288,399	\$18,351,358	\$18,415,551	\$55,055,308
22	HSA Revenues				
23	General Fund	\$18,288,399	\$18,351,358	\$18,415,551	\$55,055,308
24					
25					
26					
27					
28					
29					
30					
31	TOTAL HSA REVENUES	\$18,288,399	\$18,351,358	\$18,415,551	\$55,055,308
32	Other Revenues				
33					
34					
35					
36					
37					
38	Total Revenues				\$0
39	Full Time Equivalent (FTE)	29.42	29.42	29.42	
41	Prepared by:	Telephone No.:		Date	
42	HSA-CO Review Signature: _____				
43	HSA #1				10/25/2016

Program: Federal/State Subsidy
(Same as Line 9 on HSA #1)

Salaries & Benefits Detail

11	12	POSITION TITLE	Agency Totals		For HSA Program		17/18	18/19	19/20	TOTAL 7/1/17-6/30/20
			Annual Full Time Salary for FTE	Total FTE	% FTE funded by HSA (Max 100%)	Adjusted FTE	For State and Federal Child Care Subsidy	For State and Federal Child Care Subsidy	For State and Federal Child Care Subsidy	
							Budgeted Salary	Budgeted Salary	Budgeted Salary	
13	Family Subsidy Specialist II 1	\$48,094	1.00	100%	1.00	\$48,094	\$49,537	\$51,023	\$148,654	
14	Family Subsidy Specialist II 2	\$48,094	1.00	100%	1.00	\$48,094	\$49,537	\$51,023	\$148,654	
15	Family Subsidy Specialist II 3	\$48,094	1.00	100%	1.00	\$48,094	\$49,537	\$51,023	\$148,654	
16	Family Subsidy Specialist II 4	\$48,094	1.00	100%	1.00	\$48,094	\$49,537	\$51,023	\$148,654	
17	Family Subsidy Specialist II 5	\$48,094	1.00	100%	1.00	\$48,094	\$49,537	\$51,023	\$148,654	
18	Family Subsidy Specialist II 6	\$48,094	1.00	100%	1.00	\$48,094	\$49,537	\$51,023	\$148,654	
19	Family Subsidy Specialist II 7	\$48,094	1.00	100%	1.00	\$48,094	\$49,537	\$51,023	\$148,654	
20	Family Subsidy Specialist II 8	\$48,094	1.00	100%	1.00	\$48,094	\$49,537	\$51,023	\$148,654	
21	Family Subsidy Specialist II 9	\$48,094	1.00	20%	0.20	\$9,619	\$9,907	\$10,205	\$29,731	
22	Family Subsidy Specialist I	\$41,627	1.00	88%	0.88	\$36,632	\$37,731	\$38,863	\$113,225	
23	Family Subsidy Payment Technician 1	\$48,659	1.00	100%	1.00	\$48,659	\$50,119	\$51,622	\$150,400	
24	Family Subsidy Payment Technician 2	\$48,659	1.00	100%	1.00	\$48,659	\$50,119	\$51,622	\$150,400	
25	Family Subsidy Payment Technician 3	\$48,659	1.00	100%	1.00	\$48,659	\$50,119	\$51,622	\$150,400	
26	Family Subsidy Payment Technician 4	\$48,659	1.00	100%	1.00	\$48,659	\$50,119	\$51,622	\$150,400	
27	Director of Family Subsidy Services	\$102,743	1.00	44%	0.44	\$45,207	\$46,563	\$47,960	\$139,730	
28	Family Subsidy Program Manager 1	\$73,391	1.00	44%	0.44	\$32,292	\$33,261	\$34,259	\$99,811	
29	Family Subsidy Program Manager 2	\$73,391	1.00	44%	0.44	\$32,292	\$33,261	\$34,259	\$99,811	
30	Family Subsidy Program Manager 3	\$73,391	1.00	44%	0.44	\$32,292	\$33,261	\$34,259	\$99,811	
31	Family Subsidy Program Manager 4	\$73,391	1.00	44%	0.44	\$32,292	\$33,261	\$34,259	\$99,811	
32	Family Subsidy Payments Manager 1	\$62,024	1.00	44%	0.44	\$27,291	\$28,109	\$28,953	\$84,352	
33	Family Subsidy Payments Manager 2	\$62,024	1.00	44%	0.44	\$27,291	\$28,109	\$28,953	\$84,352	
34	Family Subsidy Department Coordinator	\$49,222	1.00	44%	0.44	\$21,658	\$22,307	\$22,977	\$66,942	
35	Family Subsidy Payment Support 1	\$52,367	1.00	44%	0.44	\$23,041	\$23,733	\$24,445	\$71,219	
36	Family Subsidy Payment Support 2	\$52,367	1.00	44%	0.44	\$23,041	\$23,733	\$24,445	\$71,219	
37	Quality Assurance Coordinator	\$45,483	1.00	44%	0.44	\$20,013	\$20,613	\$21,231	\$61,857	
38	Family Subsidy Provider Coordinator 1	\$44,734	1.00	58%	0.58	\$25,946	\$26,724	\$27,526	\$80,196	
39	Family Subsidy Provider Coordinator 2	\$44,734	1.00	58%	0.58	\$25,946	\$26,724	\$27,526	\$80,196	
40	Family Subsidy Provider Coordinator 3	\$44,734	1.00	58%	0.58	\$25,946	\$26,724	\$27,526	\$80,196	
41	Family Subsidy Provider Coordinator 4	\$44,735	1.00	58%	0.58	\$25,946	\$26,725	\$27,526	\$80,197	
42	Technology/Training Coordinator	\$53,696	1.00	44%	0.44	\$23,626	\$24,335	\$25,065	\$73,026	
43	Client Services Representative 1	\$39,984	1.00	44%	0.44	\$17,593	\$18,121	\$18,664	\$54,378	
44	Client Services Representative 2	\$39,984	1.00	44%	0.44	\$17,593	\$18,121	\$18,664	\$54,378	
45	Resource and Referral Counselor 6	\$49,665	1.00	58%	0.58	\$28,806	\$29,670	\$30,560	\$89,036	
46	Resource and Referral Counselor 7	\$49,665	1.00	58%	0.58	\$28,806	\$29,670	\$30,560	\$89,036	
47	Resource and Referral Counselor B	\$49,665	1.00	25%	0.25	\$12,416	\$12,789	\$13,172	\$38,377	
48	Resource and Referral Manager	\$72,065	1.00	20%	0.20	\$14,413	\$14,845	\$15,291	\$44,549	
49	Director of Parent Services	\$98,791	1.00	22%	0.22	\$21,734	\$22,366	\$23,058	\$67,178	
50	Data Analyst 1	\$81,901	1.00	44%	0.44	\$36,036	\$37,118	\$38,231	\$111,385	
51	Data Analyst 2	\$81,901	1.00	60%	0.60	\$49,141	\$50,615	\$52,133	\$151,889	
52	Chief Program Officer	\$156,122	1.00	22%	0.22	\$34,347	\$35,377	\$36,439	\$106,163	
53	Deputy Director, Finance and Operations	\$156,817	1.00	31%	0.31	\$48,613	\$50,072	\$51,574	\$150,259	
54	Controller	\$110,833	1.00	31%	0.31	\$34,358	\$35,389	\$36,451	\$106,198	
55	Senior Accountant	\$67,307	1.00	31%	0.31	\$20,865	\$21,491	\$22,136	\$64,492	
56	Accounts Receivable and Payroll Administration	\$57,417	1.00	31%	0.31	\$17,799	\$18,333	\$18,883	\$55,016	

	A	B	C	D	E	F	G	H	I	J	K
1	Appendix B, Page 4										
2											
3											
4	Program: Federal/State Subsidy										
5	(Same as Line 9 on HSA #1)										
6											
7	Operating Expense Detail										
8											
9											
10											
11	TOTAL										
12	Expenditure Category		TERM	17/18	18/19	19/20		\$			-
13	Rental of Property			\$243,651	\$250,961	\$258,490		\$			753,102
14	Utilities(Elec, Water, Gas, Phone, Scavenger)			\$38,395	\$38,395	\$38,395		\$			115,186
15	Office Supplies, Postage			\$54,968	\$54,968	\$49,588		\$			159,524
16	Building Maintenance Supplies and Repair			\$53,333	\$53,333	\$53,333		\$			159,999
17	Printing and Reproduction			\$32,394	\$32,394	\$32,394		\$			97,183
18	Insurance			\$13,705	\$13,705	\$13,705		\$			41,114
19	Staff Training			\$22,868	\$22,868	\$22,868		\$			68,603
20	Staff Travel-(Local & Out of Town)			\$1,000	\$1,000	\$1,000		\$			3,000
21	Rental of Equipment							\$			-
22	CONSULTANT/SUBCONTRACTOR DESCRIPTIVE TITLE										
23	Temporary Help			\$22,855	\$18,717	\$7,400		\$			48,972
24	CC3 Software Development			\$15,400	\$4,400	\$2,200		\$			22,000
25	Translation			\$2,200	\$2,200	\$2,200		\$			6,600
26								\$			-
27								\$			-
28	OTHER										
29	Dues			\$7,392	\$7,392	\$7,392		\$			22,176
30	Bank Charges			\$25,300	\$25,300	\$25,300		\$			75,900
31	Software and Licensing			\$38,988	\$38,988	\$38,988		\$			116,965
32											
33	TOTAL OPERATING EXPENSE			\$572,449	\$564,621	\$553,253					\$1,690,323
34											
35	HSA #3										10/25/2016

	A	B	C	D	E	F	
1						Appendix B, Page 5	
2							
3							
4		Program: Federal/State Subsidy					
5		(Same as Line 9 on HSA #1)					
6							
7							
8							
9							
10		EQUIPMENT	TERM	17/18	18/19	19/20	TOTAL
11	No.	ITEM/DESCRIPTION					
12	8	PCs		5,600	5,600	5,600	16,800
13	2	Desk, chair, PC		3,000			3,000
14							0
15							0
16							0
17							0
18							0
19		TOTAL EQUIPMENT COST		8,600	5,600	5,600	19,800
20							
21		R E M O D E L I N G					
22	Description:						0
23							0
24							0
25							0
26							0
27							0
28		TOTAL REMODELING COST		0	0	0	0
29							
30		TOTAL CAPITAL EXPENDITURE		8,600	5,600	5,600	19,800
31		(Equipment and Remodeling Cost)					
32	HSA #4						10/25/2016

	A	B	C	D	E	
1	Appendix B, Page 6					
2						
3	HUMAN SERVICES AGENCY BUDGET SUMMARY					
4	BY PROGRAM					
5	Name			Term		
6	Children's Council of San Francisco			July 1, 2017-June 30, 2020		
7	(Check One) New <input checked="" type="checkbox"/> Renewal <input type="checkbox"/> Modification <input type="checkbox"/>					
8	If modification, Effective Date of Mod.		No. of Mod.			
9	Program: ELS/Local Subsidy					
10	Budget Reference Page No.(s)					
11	Program Term		17/18	18/19	19/20	Total
12	Expenditures					
13	Salaries & Benefits	\$1,420,732	\$1,463,354	\$1,507,254	\$4,391,340	
14	Operating Expense	\$385,589	\$383,040	\$375,883	\$1,144,513	
15	Subtotal	\$1,806,321	\$1,846,394	\$1,883,137	\$5,535,853	
16	Indirect Percentage (%)	13.2%	13.2%	13.2%	\$0	
17	Indirect Cost (Line 16 X Line 15)	\$238,287	\$243,573	\$248,421	\$730,281	
18	Capital Expenditure	\$6,600	\$2,100	\$2,100	\$10,800	
19	Subtotal w/o Pass-Through	\$2,051,208	\$2,092,068	\$2,133,658	\$6,276,934	
20	Direct Client Pass-Through	\$14,448,989	\$14,448,990	\$14,448,991	\$43,346,970	
21	Total Expenditures	\$16,500,197	\$16,541,058	\$16,582,649	\$49,623,904	
22	HSA Revenues					
23	General Fund	\$13,593,317	\$13,624,004	\$13,655,217	\$40,872,538	
24	General Fund (FCS)	\$2,906,880	\$2,917,054	\$2,927,432	\$8,751,366	
25						
26						
27						
28						
29						
30						
31	TOTAL HSA REVENUES	\$16,500,197	\$16,541,058	\$16,582,649	\$49,623,904	
32	Other Revenues					
33						
34						
35						
36						
37						
38	Total Revenues	\$0	\$0	\$0	\$0	
39	Full Time Equivalent (FTE)	18.95	18.95	18.95	18.95	
41	Prepared by:	Telephone No.:		Date		
42	HSA-CO Review Signature: _____					
43	HSA #1				10/25/2016	

Salaries & Benefits Detail

	A	B	C	D	E	F	G	H	I
1									
2									
3									
4	Program: ELS/Local Subsidy								
5	(Same as Line 9 on HSA #1)								
6									
7									
8									
9	Family Subsidy Specialist I 1								
10						17/18	18/19	19/20	
11		Agency Totals		For HSA Program		Program: ELS/Local Subsidy	Program: ELS/Local Subsidy	Program: ELS/Local Subsidy	TOTAL
12	POSITION TITLE	Annual Full Time Salary for FTE	Total FTE	% FTE funded by HSA (Max 100%)	Adjusted FTE	Budgeted Salary	Budgeted Salary	Budgeted Salary	7/1/17-6/30/20
13	Family Subsidy Specialist II 10	\$48,094	1.00	100%	1.00	\$48,094	\$49,537	\$51,023	\$148,654
14	Family Subsidy Specialist II 11	\$48,094	1.00	100%	1.00	\$48,094	\$49,537	\$51,023	\$148,654
15	Family Subsidy Specialist II 12	\$48,094	1.00	100%	1.00	\$48,094	\$49,537	\$51,023	\$148,654
16	Family Subsidy Specialist II 13	\$48,094	1.00	80%	0.80	\$38,475	\$39,629	\$40,818	\$118,923
17	Family Subsidy Specialist I 1	\$41,627	1.00	12%	0.12	\$4,995	\$5,145	\$5,299	\$15,440
18	Family and Children's Program Specialist 1	\$48,094	1.00	100%	1.00	\$48,094	\$49,537	\$51,023	\$148,654
19	Family Subsidy Payment Technician 5	\$48,559	1.00	100%	1.00	\$48,559	\$50,016	\$51,516	\$150,091
20	Family Subsidy Payment Technician 6	\$48,559	1.00	100%	1.00	\$48,559	\$50,016	\$51,516	\$150,091
21	Family Subsidy Payment Technician 7	\$48,559	1.00	20%	0.20	\$9,712	\$10,003	\$10,303	\$30,018
22	Director of Family Subsidy Services	\$102,743	1.00	23%	0.23	\$23,631	\$24,340	\$25,070	\$73,041
23	Family Subsidy Program Manager 1	\$73,391	1.00	23%	0.23	\$16,880	\$17,386	\$17,908	\$52,174
24	Family Subsidy Program Manager 2	\$73,391	1.00	23%	0.23	\$16,880	\$17,386	\$17,908	\$52,174
25	Family Subsidy Program Manager 3	\$73,391	1.00	23%	0.23	\$16,880	\$17,386	\$17,908	\$52,174
26	Family Subsidy Program Manager 4	\$73,391	1.00	23%	0.23	\$16,880	\$17,386	\$17,908	\$52,174
27	Family Subsidy Payments Manager 1	\$62,024	1.00	23%	0.23	\$14,266	\$14,693	\$15,134	\$44,093
28	Family Subsidy Payments Manager 2	\$62,024	1.00	23%	0.23	\$14,266	\$14,693	\$15,134	\$44,093
29	Family Subsidy Department Coordinator	\$49,222	1.00	23%	0.23	\$11,321	\$11,661	\$12,011	\$34,992
30	Family Subsidy Payment Support 1	\$52,367	1.00	23%	0.23	\$12,044	\$12,406	\$12,778	\$37,228
31	Family Subsidy Payment Support 2	\$52,367	1.00	23%	0.23	\$12,044	\$12,406	\$12,778	\$37,228
32	Quality Assurance Coordinator	\$45,483	1.00	23%	0.23	\$10,461	\$10,775	\$11,098	\$32,334
33	Family Subsidy Provider Coordinator 4	\$44,735	1.00	42%	0.42	\$18,789	\$19,352	\$19,933	\$58,074
34	Technology/Training Coordinator	\$53,696	1.00	23%	0.23	\$12,350	\$12,721	\$13,102	\$38,173
35	Client Services Representative 1	\$39,984	1.00	23%	0.23	\$9,196	\$9,472	\$9,756	\$28,425
36	Client Services Representative 2	\$39,984	1.00	23%	0.23	\$9,196	\$9,472	\$9,756	\$28,425
37	Resource and Referral Counselor 5	\$47,446	1.00	100%	1.00	\$47,446	\$48,869	\$50,335	\$146,651
38	Parent Services Counselor 1	\$47,446	1.00	100%	1.00	\$47,446	\$48,869	\$50,335	\$146,651
39	Parent Services Counselor 2	\$47,446	1.00	100%	1.00	\$47,446	\$48,869	\$50,335	\$146,651
40	Director of Parent Services	\$98,791	1.00	25%	0.25	\$24,698	\$25,439	\$26,202	\$76,338
41	R&R Target Population Specialist (Inclusion)- Spanish	\$58,626	0.60	100%	0.60	\$35,176	\$36,231	\$37,318	\$108,724
42	R&R Target Population Specialist (Inclusion)- Cantonese	\$58,626	1.00	80%	0.80	\$46,901	\$48,308	\$49,757	\$144,966
43	Data Analyst 1	\$81,901	1.00	23%	0.23	\$18,837	\$19,402	\$19,984	\$58,224
44	Data Analyst 2	\$81,901	1.00	40%	0.40	\$32,760	\$33,743	\$34,756	\$101,259
45	Chief Program Officer	\$156,122	1.00	15%	0.15	\$23,418	\$24,121	\$24,844	\$72,384
46	Strategic Innovations and Partnership Manager	\$92,478	0.90	33%	0.30	\$27,466	\$28,290	\$29,139	\$84,895
47	Deputy Director, Finance and Operations	\$156,817	1.00	16%	0.16	\$25,091	\$25,843	\$26,619	\$77,553
48	Controller	\$110,833	1.00	16%	0.16	\$17,733	\$18,265	\$18,813	\$54,812
49	Senior Accountant	\$67,307	1.00	16%	0.16	\$10,769	\$11,092	\$11,425	\$33,286
50	Accounts Receivable and Payroll Administration	\$57,417	1.00	16%	0.16	\$9,187	\$9,462	\$9,746	\$28,395
51	Accounts Payable Accountant	\$63,623	1.00	16%	0.16	\$10,180	\$10,485	\$10,800	\$31,464
52	Staff Accountant	\$52,629	1.00	16%	0.16	\$8,421	\$8,673	\$8,933	\$26,027
53	Operations Manager	\$83,842	1.00	16%	0.16	\$13,415	\$13,817	\$14,232	\$41,464
54	Operations Assistant	\$51,213	1.00	16%	0.16	\$8,194	\$8,440	\$8,693	\$25,327
55	Operations Support	\$48,257	1.00	16%	0.16	\$7,721	\$7,953	\$8,191	\$23,865

	A	B	C	D	E	F	
1	Appendix B, Page 9						
2							
3							
4	Program: ELS/Local Subsidy						
5	(Same as Line 9 on HSA #1)						
6							
7	Program Expenditure Detail						
8							
9							
10	EQUIPMENT		TERM	17/18	18/19	19/20	TOTAL
11	No.	ITEM/DESCRIPTION					
12	3	New Desks, Chairs, PCs for 3 FTE		4,500			4,500
13	3	New PCs		2,100	2,100	2,100	6,300
14							0
15							0
16							0
17							0
18							0
19	TOTAL EQUIPMENT COST			6,600	2,100	2,100	10,800
20							
21	R E M O D E L I N G						
22	Description:						0
23							0
24							0
25							0
26							0
27							0
28	TOTAL REMODELING COST			0	0	0	0
29							
30	TOTAL CAPITAL EXPENDITURE			6,600	2,100	2,100	10,800
31	(Equipment and Remodeling Cost)						
32	HSA #4						
	10/25/2016						

	A	B	C	D	E
1	Appendix B, Page 10				
2					
3	HUMAN SERVICES AGENCY BUDGET SUMMARY				
4	BY PROGRAM				
5	Name			Term	
6	Children's Council of San Francisco			July 1, 2017-June 30, 2020	
7	(Check One) New <input checked="" type="checkbox"/> Renewal <input type="checkbox"/> Modification <input type="checkbox"/>				
8	If modification, Effective Date of Mod.		No. of Mod.		
9	Program: ELS Fiscal Intermediary				
10	Budget Reference Page No.(s)				
11	Program Term	17/18	18/19	19/20	Total
12	Expenditures				
13	Salaries & Benefits	\$348,609	\$355,228	\$364,409	\$1,068,246
14	Operating Expense	\$78,267	\$80,216	\$79,693	\$238,177
15	Subtotal	\$426,877	\$435,444	\$444,102	\$1,306,423
16	Indirect Percentage (%)	10.7%	10.7%	10.7%	10.7%
17	Indirect Cost (Line 16 X Line 15)	\$45,640	\$46,556	\$47,482	\$139,678
18	Capital Expenditure	\$1,400	\$1,400	\$1,400	\$4,200
19	Subtotal w/o Pass-through	\$473,917	\$483,400	\$492,984	\$1,450,301
20	Direct Client Pass-through	\$24,078,316	\$24,078,316	\$24,078,316	\$72,234,948
21	Total Expenditures	\$24,552,233	\$24,561,716	\$24,571,300	\$73,685,249
22	HSA Revenues				
23	General Fund	\$24,552,233	\$24,561,716	\$24,571,300	\$73,685,249
24					
25					
26					
27					
28					
29					
30					
31	TOTAL HSA REVENUES	\$24,552,233	\$24,561,716	\$24,571,300	\$73,685,249
32	Other Revenues				
33					
34					
35					
36					
37					
38	Total Revenues	\$0			\$0
39	Full Time Equivalent (FTE)				
41	Prepared by:	Telephone No.:		Date	
42	HSA-CO Review Signature: _____				
43	HSA #1				10/25/2016

	A	B	C	D	E	F
1	Appendix B, Page 13					
2						
3						
4	Program: ELS Fiscal Intermediary					
5	(Same as Line 9 on HSA #1)					
6						
7	Program Expenditure Detail					
8						
9						
10	EQUIPMENT	TERM	17/18	18/19	19/20	TOTAL
11	No.	ITEM/DESCRIPTION				
12	2	PC Equipment	1,400	1,400	1,400	4,200
13						0
14						0
15						0
16						0
17						0
18						0
19	TOTAL EQUIPMENT COST		1,400	1,400	1,400	4,200
20						
21	R E M O D E L I N G					
22	Description:					0
23						0
24						0
25						0
26						0
27						0
28	TOTAL REMODELING COST		0	0	0	0
29						
30	TOTAL CAPITAL EXPENDITURE		1,400	1,400	1,400	4,200
31	(Equipment and Remodeling Cost)					
32	HSA #4					10/25/2016

	A	B	C	D	E
1	Appendix B, Page 14				
2					
3	HUMAN SERVICES AGENCY BUDGET SUMMARY				
4	BY PROGRAM				
5	Name			Term	
6	Children's Council of San Francisco			July 1, 2017-June 30, 2020	
7	(Check One) New <input checked="" type="checkbox"/> Renewal <input type="checkbox"/> Modification <input type="checkbox"/>				
8	If modification, Effective Date of Mod.		No. of Mod.		
9	Program: Resource & Referral				
10	Budget Reference Page No.(s)				
11	Program Term	17/18	18/19	19/20	Total
12	Expenditures				
13	Salaries & Benefits	\$448,069	\$457,395	\$471,116	\$1,751,835
14	Operating Expense	\$141,808	\$138,334	\$132,671	\$412,812
15	Subtotal	\$589,877	\$595,729	\$603,787	\$1,789,393
16	Indirect Percentage (%)	13.5%	13.5%	13.5%	13.5%
17	Indirect Cost (Line 16 X Line 15)	\$79,484	\$81,220	\$81,220	\$241,924
18	Capital Expenditure	\$1,400	\$1,400	\$1,400	\$4,200
19	Total Expenditures	\$670,760	\$678,349	\$686,408	\$2,035,517
20	HSA Revenues				
21	General Fund	\$387,499	\$395,088	\$403,147	\$1,185,734
22					
23					
24					
25					
26					
27					
28					
29	TOTAL HSA REVENUES	\$387,499	\$395,088	\$403,147	\$1,185,734
30	Other Revenues				
31					
32	CDE R&R Contract	\$283,261	\$283,261	\$283,261	\$849,783
33					
34					
35					
36	Total Revenues	\$283,261	\$283,261	\$283,261	\$849,783
37	Full Time Equivalent (FTE)	6.32	6.30	6.30	
39	Prepared by:	Telephone No.:		Date	
40	HSA-CO Review Signature: _____				
41	HSA #1				10/25/2016

	A	B	C	D	E	F	G	H	I	J	K
1	Appendix B, Page 16										
2											
3											
4	Program: Resource & Referral										
5	(Same as Line 9 on HSA #1)										
6											
7	Operating Expense Detail										
8											
9											
10											
11	TOTAL										
12	Expenditure Category	TERM	17/18	18/19	19/20	\$	-				
13	Rental of Property		\$52,346	\$53,490	\$55,044	\$	160,880.80				
14	Utilities(Elec, Water, Gas, Phone, Scavenger)		\$8,249	\$8,331	\$8,415	\$	24,994.96				
15	Office Supplies, Postage		\$8,375	\$8,375	\$8,375	\$	25,126.06				
16	Building Maintenance Supplies and Repair		\$11,458	\$11,458	\$11,458	\$	34,374.48				
17	Printing and Reproduction		\$14,079	\$14,079	\$14,079	\$	42,235.98				
18	Insurance		\$2,939	\$2,939	\$2,939	\$	8,816.40				
19	Staff Training		\$9,472	\$11,172	\$9,172	\$	29,817.13				
20	Staff Travel-(Local & Out of Town)		\$1,000	\$1,000	\$1,000	\$	3,000.00				
21	Rental of Equipment					\$	-				
22	CONSULTANT/SUBCONTRACTOR DESCRIPTIVE TITLE										
23	Translation		\$1,000	\$1,000	\$1,000	\$	3,000.00				
24	Temporary Help		\$5,000	\$5,300	\$5,000	\$	15,300.00				
25	CPR Instructors		\$5,000	\$5,000	\$5,000	\$	15,000.00				
26	Graphic Designer		\$5,000	\$5,000		\$	10,000.00				
27	OTHER										
28	Scholarships		\$4,000	\$4,000	\$4,000	\$	12,000.00				
29	Software and Licensing		\$7,189	\$7,189	\$7,189	\$	21,566.54				
30	Dues		\$6,700			\$	6,700.00				
31											
32	TOTAL OPERATING EXPENSE		\$141,808	\$138,334	\$132,671		\$412,812				
33											
34	HSA #3										
	10/25/2016										

	A	B	C	D	E	F	
1	Appendix B, Page 17						
2							
3							
4	Program: Resource & Referral						
5	(Same as Line 9 on HSA #1)						
6							
7	Program Expenditure Detail						
8							
9							
10	EQUIPMENT		TERM	17/18	18/19	19/20	TOTAL
11	No.	ITEM/DESCRIPTION					
12	2	Computers		1,400	1,400	1,400	4,200
13							0
14							0
15							0
16							0
17							0
18	TOTAL EQUIPMENT COST			1,400	1,400	1,400	4,200
19							
20	R E M O D E L I N G						
21	Description:						0
22							0
23							0
24							0
25							0
26							0
27	TOTAL REMODELING COST			0	0	0	0
28							
29	TOTAL CAPITAL EXPENDITURE			1,400	1,400	1,400	4,200
30	(Equipment and Remodeling Cost)						
31	HSA #4						
	10/25/2016						

	A	B	C	D	E
1	Appendix B, Page 18				
2					
3	HUMAN SERVICES AGENCY BUDGET SUMMARY				
4	BY PROGRAM				
5	Name			Term	
6	Children's Council of San Francisco			July 1, 2017-June 30, 2020	
7	(Check One) New <input checked="" type="checkbox"/> Renewal <input type="checkbox"/> Modification <input type="checkbox"/>				
8	If modification, Effective Date of Mod.		No. of Mod.		
9	Program: Help Desk				
10	Budget Reference Page No.(s)				
11	Program Term		17/18	18/19	19/20
12	Expenditures				
13	Salaries & Benefits		\$89,431	\$0	\$0
14	Operating Expense		\$18,686	\$0	\$0
15	Subtotal		\$108,117	\$0	\$0
16	Indirect Percentage (%)		14.8%		14.8%
17	Indirect Cost (Line 16 X Line 15)		\$15,972	-	-
18	Capital Expenditure				
19	Total Expenditures		\$124,089	\$0	\$0
20	HSA Revenues				
21	General Fund		\$124,089	\$0	\$0
22					
23					
24					
25					
26					
27					
28					
29	TOTAL HSA REVENUES		\$124,089	\$0	\$0
30	Other Revenues				
31					
32					
33					
34					
35					
36	Total Revenues		\$0		\$0
37	Full Time Equivalent (FTE)		1.27		
39	Prepared by:		Telephone No.:		Date
40	HSA-CO Review Signature: _____				
41	HSA #1 10/25/2016				

	A	B	C	D	E	F	G	H	I	J	K
1											
2											
3											
4	Program: Help Desk										
5	(Same as Line 9 on HSA #1)										
6											
7											
8											
9											
10											
11											
12	Expenditure Category			TERM	17/18		18/19		19/20		TOTAL
13	Rental of Property				\$10,519						\$ 10,519
14	Utilities(Elec, Water, Gas, Phone, Scavenger)				\$1,658						\$ 1,658
15	Office Supplies, Postage				\$2,172						\$ 2,172
16	Building Maintenance Supplies and Repair				\$2,303						\$ 2,303
17	Printing and Reproduction				\$568						\$ 568
18	Insurance				\$591						\$ 591
19	Staff Training				\$376						\$ 376
20	Staff Travel-(Local & Out of Town)				\$500						\$ 500
21	Rental of Equipment										\$ -
22	CONSULTANT/SUBCONTRACTOR DESCRIPTIVE TITLE										
23											\$ -
24											\$ -
25											\$ -
26											\$ -
27	OTHER										
28											\$ -
29											\$ -
30											\$ -
31											
32	TOTAL OPERATING EXPENSE				\$18,686						\$18,686
33											
34	HSA #3										10/25/2016

Appendix C – Method of Payment

- I. In accordance with Section 5 of the Grant Agreement, payments shall be made for actual costs incurred and reported for each month. Under no circumstances shall payment exceed the amount set forth in Section 5 Compensation of the Agreement.
- II. Grantee will submit all bills, invoices and related documentation in the format specified by SFHSA within 15 days after the month of service to SFHSA's web-based Contracts Administration, Reporting, and Billing Online (CARBON) System at: <https://contracts.sfhisa.org>

Grantee may submit bills, invoices and related documentation in the format specified by SFHSA via paper or email only upon special permission by their assigned Contract Manager.
- III. Grantee must sign up to receive payments electronically via Automated Clearing House (ACH). Remittance information will be provided through Paymode-X. Additional information and sign up is available at: <http://www.sfgov.org/ach>
- IV. The Executive Director or CFO must submit a letter of authorization designating specific users who will have access to CARBON to electronically submit and sign for invoices, budget revision requests, program reports, and view other information that is in CARBON.
 - A. Submittal of the invoice by designated authorized personnel with proper login credentials constitutes an electronic signature and certification of the invoice.
 - B. Authorized personnel with CARBON login credentials shall not share or internally reassign logins.
 - C. Grantee shall notify SFHSA Contract Manager immediately regarding any need for the restriction or termination of a previously authorized CARBON login.
- V. Invoices shall include actual expenditures incurred during the month, unless otherwise specified.
 - A. The invoice supplied shall include the total dollar amount claimed for the month.
 - B. There shall be no variance from the line item budget submitted which adversely affects program performance as contained in the Grantee's proposal and specified in the grant.
 - C. The invoice shall show by line item:
 1. Budgeted amount (per approved grant budget or modification)
 2. Expenses for invoice period
 3. Expenses year-to-date
 4. % of budget expended
 5. Remaining balance
 6. Adjustments, including advance payment recovery
 7. Program income when specified in the grant agreement.
 - D. Personnel expenditures will show same line item categories by position detail. Detail will show name of employee, position name, %FTE and budgeted salary.
 - E. With written approval from SFHSA Program/Contract Manager, Grantee may adjust items within the existing budget of the grant in accordance with SFHSA Office of Contract Management Policy for Budget Line Item Revisions.
 - F. Supporting Documentation, except as discussed below need not be submitted with the invoice. However, Grantee must keep and make available as requested such supporting documentation for all expenditures for which reimbursement is requested for all costs so claimed. All charges incurred shall be due and payable only after services have been

rendered, except as stated otherwise. Supporting documentation must be uploaded into CARBON and submitted along with the invoice.

- Documentation should be submitted with the invoice for all payroll expenses paid to budgeted personnel for the period covered by the invoice. Payroll information can be from a payroll service or a payroll ledger from the Grantee's accounting system
- For any and all non-recurring expenditures (e.g. equipment purchases/capital upgrades and building repair and upgrades) and/or items that exceed \$5,000, Grantee shall supply back-up documentation in the form of a paid invoice(s).
- Indirect costs shall not be applied to non-reoccurring expenses.
- All subcontracted services must be documented by submission of the subcontractor's paid invoice, regardless of dollar amount.
- If this grant agreement contains any Pass-Through funding requiring specific expense documentation from the source agency, Federal, State, Private or other then the following documentation shall also be included with each invoice submission:

Funding Agency: Federal _____ CFDA or other Identification #: _____
1. 93.558 – California Department of Social Services
2. 93.596 – California Department of Education
3. 93.658 – California Department of Social Services

- VI. Following SFHSA verification of submitted Invoice with required documentation of incurred expenses via CARBON, SFHSA will authorize payment within 10 business days after receipt of the invoice.
- VII. Within 45 days after the end of the grant period, Grantee shall submit a final report reflecting actual expenditures, which will be supported by the Grantee's accounting records. If a refund is due SFHSA, it will be submitted with the final report.
- VIII. Advances or prepayments are allowable in order to meet the Grantee cash flow needs in certain unique circumstances. The Agency, at its sole discretion, shall make available to the Grantee upon written request an advance amount not to exceed two (2) months or 1/6th of the total annualized grant award, or as mutually agreed upon. The advanced sum shall be deducted from the Grantee's monthly invoices at an equal rate each month that will enable repayment by the tenth month of the fiscal year. For a twelve-month grant the rate of repayment of the advance will be 1/10th per month from July to April. Requests for advance payment will be granted on a case-by-case basis and are not intended to be a regular "automatic" procedure. Approval will be a consensus of Program and Contract Staff.

Once the grant is certified, the Grantee, prior to distribution of any advanced payment, must fulfill the following conditions:

1. All contractual compliance requirements must be current, i.e., reports submitted and approved, corrective actions resolved, business tax and insurance certificates in place, prompt and fully documented billings.

2. The Grantee shall submit a written request with a narrative justification that fully describes the unique circumstances to the Program Manager and Contract Manager for review and approval.
3. Final invoice from the preceding fiscal year must be received prior to advance distribution.

IX. Timely Submission of Reports – If reports/documents are required, Grantee shall submit these reports prior to submitting invoices. Failure to submit required reports/documents in CARBON by specified deadlines may result in withholding of grant payments.

Appendix D-Interests In Other City Grants

**Subgrantees must also list their interests in other City contracts

City Department or Commission	Date of Grant	Amount of Grant
Public Health Foundation Enterprises Inc./Reach Program	11/01/2016	\$37,163
City and County of San Francisco/ DPH Grant	10/01/2016	\$88,000
Mission Economic Development Agency/ MPN Grant	01/01/2017	\$50,000
City and County of San Francisco Children and Families First Commission / PFA	07/01/2017	\$3,549,871

Appendix E-Permitted Subcontractors

NONE

Appendix F - Federal Award Information for Subrecipients

Service	CFDA	CFDA Title	Other Name, if any	Federal awarding agency	Known (and anticipated) Federal Prime Award Numbers and Award periods	Known Federal Award Date	Uniform Guidance Effective Date	Pass-Through Agency (from Federal to CCSF), if applicable	Known (and anticipated) Pass-Through Award Identifying Information and Award periods	Federal award amount, Actual (and Anticipated) to CCSF	Research & Development Award?
Child Care Provider Associations and Networks	93.558	Temporary Assistance to Needy Families	CalWORKs	Department of Health and Human Services	1601CATANF for 5 years	10/07/2015 12/02/2015 01/19/2016	1/1/2015	California Department of Social Services	N/A: Annual subvention funding	Anticipating estimated \$63,030,000 annually	No
Trustline (Children's Council)	93.558	Temporary Assistance to Needy Families	CalWORKs	Department of Health and Human Services	1601CATANF for 5 years	10/07/2015 12/02/2015 01/19/2016	1/1/2015	California Department of Social Services	N/A: Annual subvention funding	Anticipating estimated \$63,030,000 annually	No
Resource & Referral (Children's Council)	93.558	Temporary Assistance to Needy Families	CalWORKs	Department of Health and Human Services	1601CATANF for 5 years	10/07/2015 12/02/2015 01/19/2016	1/1/2015	California Department of Social Services	N/A: Annual subvention funding	Anticipating estimated \$63,030,000 annually	No
Child Care Subsidies - CAPP (Children's Council)	93.596	Child Care Mandatory and Matching Funds of the Child Care and Development Fund	CAPP Alternative Payment	Department of Health and Human Services	Not available at this time	Not available at this time	7/1/2015	California Department of Education	CAPP5051 for 7/1/2015 - 6/30/2016 CAPP6051 for 7/1/2016 - 6/30/2017 CAPP7051 for 7/1/2017 - 6/30/2018 CAPP8051 for 7/1/2018 - 6/30/2019 CAPP9051 for 7/1/2019 - 6/30/2020	Anticipating approximately \$379,550 for 7/1/2016 - 6/30/2017 Anticipating similar amount in future years	No
Child Care Subsidies - CalWORKs	93.558	Temporary Assistance to Needy Families	CalWORKs	Department of Health and Human Services							
Child Care Subsidies - Foster Care	93.658	Foster Care - Title IV-E		Department of Health and Human Services							
Family Child Care Quality Network	93.558	Temporary Assistance to Needy Families	CalWORKs	Department of Health and Human Services	1601CATANF for 5 years	10/07/2015 12/02/2015 01/19/2016	1/1/2015	California Department of Social Services	N/A: Annual subvention funding	Anticipating estimated \$63,030,000 annually	No
Family Child Care Provider Association	93.558	Temporary Assistance to Needy Families	CalWORKs	Department of Health and Human Services	1601CATANF for 5 years	10/07/2015 12/02/2015 01/19/2016	1/1/2015	California Department of Social Services	N/A: Annual subvention funding	Anticipating estimated \$63,030,000 annually	No
Adoptions	93.658	Foster Care - Title IV-E		Department of Health and Human Services	1601CAFOST for 2 Years	10/01/2015 01/01/2016	1/1/2015	California Department of Social Services	N/A: Annual subvention funding	Anticipating estimated \$36,000,000 annually	No

Appendix G

Federal Requirements: Provisions for All Federal Funds Subawards and Matching Funds to Federal Funds

I. Definitions

These are Federal definitions that come from Federal Uniform Guidance, 2 CFR Part 200, and are in addition to and may vary from definitions provided in the City's Grant Agreement, Grant Amendment, and Professional Services Agreement documents.

- A. **City** means the City and County of San Francisco.
- B. **Subaward** means an award provided by a pass-through entity (e.g. the City) to a **Subrecipient** for the Subrecipient to carry out all or part of a Federal award. It does not include payments to an individual that is a beneficiary of a Federal program (2 CFR §200.92). Characteristics of Subawards, as opposed to Subcontracts, include but are not limited to that a Subrecipient
 - i. Has programmatic decision-making responsibility within the Scope of Services of the agreement
 - ii. May determine client eligibility for the federal program
 - iii. In accordance with its agreement, uses the Federal funds to carry out all or part of Federal a program, as opposed to providing goods or services to help the City administer the Federal program.
 - iv. See 2 CFR §200.330 for more guidance.
- C. **Third Party Subaward** means a Subaward at any tier entered into by a Subrecipient, financed in whole or in part with Federal assistance originally derived from the Federal awarding agency.
- D. **Contract and/or Subcontract** means a legal instrument by which a non-Federal entity purchases property or services needed to carry out the project or program under a Federal award (2 CFR §200.22). Characteristics of Subcontracts, as opposed to Subawards, include but are not limited that to a **Subcontractor**
 - i. Has little or no programmatic decision-making responsibility in how it carries out the purpose of the Contract
 - ii. Does not determine client eligibility for the federal program
 - iii. Provides goods or services that are ancillary to the operation of the Federal program and/or that help the City administer the Federal program.
 - iv. See 2 CFR §200.330 for more guidance.
- E. **Third Party Subcontract** means a Subcontract at any tier entered into by Contractor or Subcontractor, financed in whole or in part with Federal assistance originally derived from the Federal awarding agency.

II. Federal Changes

A. Subrecipient shall at all times comply with all applicable regulations, policies, procedures and Federal awarding agency directives, including without limitation those listed directly or by reference in the Master Agreement between the City and the Federal awarding agency or in the Grant Program Guidelines, as they may be amended or promulgated from time to time during the term of this Agreement. Subrecipient's failure to so comply shall constitute a material breach of this agreement.

III. Requirements for Pass-Through Entities (2 CFR §200.331)

A. For any Third Party Subawards that the Subrecipient enters into in the course of carrying out this agreement the Subrecipient shall include

- i. Federal award information as specified in 2 CFR §200.331(a)(1) to the best of its knowledge.
- ii. Requirements imposed by the Federal awarding agency, the City, or itself in order to meet its own responsibility to the City under this Subaward.
- iii. An approved federally recognized indirect cost rate negotiated between the Subrecipient and the Federal Government or. If no such rate exists, either a rate negotiated between the Subrecipient and its Third Party Subrecipients, or a de minimis indirect cost rate as defined in §200.414 Indirect (F&A) costs, paragraph (f);
- iv. A requirement that the Third Party Subrecipient permit the Subrecipient, the City, higher level funders, and auditors to have access to the Subrecipient's records and financial statements as necessary for the Subrecipient to meet the requirements of this part; and
- v. Appropriate terms and conditions concerning closeout of the Subaward.

B. For any Third Party Subawards that the Subrecipient enters into in the course of carrying out this agreement, the Subrecipient agrees to

- i. Evaluate each Third Party Subrecipient's risk of noncompliance with Federal statutes, regulations, and the terms and conditions of the Subaward for purposes of determining the appropriate Subrecipient monitoring described in paragraphs (iii) of this section,
- ii. Consider imposing specific Subaward conditions upon a Third Party Subrecipient if appropriate as described in 2 CFR §200.207 Specific conditions.
- iii. Monitor the activities of the Third Party Subrecipient as necessary to ensure that the Subaward is used for authorized purposes, in compliance with Federal statutes, regulations, and the terms and conditions of the Subaward; and that Subaward performance goals are achieved. See 2 CFR §200.331(d) and (e) for specific requirements.

- iv. Verify that every Third Party Subrecipient is audited as required by 2 CFR §200 Subpart F—Audit Requirements of this part when it is expected that the Subrecipient's Federal awards expended during the respective fiscal year equaled or exceeded the threshold set forth in 2 CFR §200.501 Audit requirements.
- v. Consider whether the results of the Third Party Subrecipient's audits, on-site reviews, or other monitoring indicate conditions that necessitate adjustments to the pass-through entity's own records.
- vi. Consider taking enforcement action against noncompliant Third Party Subrecipients as described in 2 CFR §200.338 Remedies for noncompliance of this part and in program regulations.

IV. Procurement Compliance (2 CFR §200.318 through .326)

- A. Subrecipient agrees to comply with the procurement standards set forth in 2 CFR § 200.318 through § 200.326. This includes but is not limited to the following
- B. General procurement standards, including using its documented procurement procedures which reflect all applicable laws, regulations, and standards; maintaining oversight of contractors; maintaining written standards of conflict covering conflicts of interest and organizational conflicts of interest; avoiding acquisition of duplicative items; awarding contracts only to responsible contractors possessing the ability perform the terms and conditions of the proposed procurement successfully; and maintaining records sufficient to detail the history of procurements.
- C. Providing full and open competition as per 2 CFR § 200.319
- D. Complying with standards of the five methods of procurement described in 2 CFR § 200.320: micro-purchases, small purchases, sealed bids (formal advertising), competitive proposals, and non-competitive (sole source) proposals.

V. Cost Principles Compliance (2 CFR §200 Subpart E)

- A. Subrecipient agrees to comply with the Cost Principle specified in 2 CFR § 200 Subpart E for all costs that are allowable and included in this agreement with the City. This includes but is not limited to compliance with the following
- B. §200.430 Compensation – personal services, including §200.430(i) regarding Standards for Documentation for Personnel Expense. Charges to Federal awards for salaries and wages must be based on records that accurately reflect the actual work performed. The requirements for these records include but are not limited to that they
 - i. Be supported by a system of internal control which provides reasonable assurance that the charges are accurate, allowable, and properly allocated;
 - ii. Be incorporated into the official records of the Subrecipient;
 - iii. Reasonably reflect the total activity for which the employee is compensated by the Subrecipient, not exceeding 100% of compensated activities;

- iv. Encompass both federally assisted and all other activities compensated by the Subrecipient on an integrated basis, but may include the use of subsidiary records as defined in the Subrecipient's written policy;
- v. Comply with the established accounting policies and practices of the Subrecipient;
- vi. Support the distribution of the employee's salary or wages among specific activities or cost objectives if the employee works on more than one Federal award; a Federal award and non-Federal award; an indirect cost activity and a direct cost activity; two or more indirect activities which are allocated using different allocation bases; or an unallowable activity and a direct or indirect cost activity.
- vii. Budget estimates alone do not qualify as support for charges to Federal awards, but may be used for interim accounting purposes in certain conditions (see §200.430(i)(1)(viii)).
- viii. In accordance with Department of Labor regulations implementing the Fair Labor Standards Act (FLSA) (29 CFR part 516), charges for the salaries and wages of nonexempt employees, in addition to the supporting documentation described in this section, must also be supported by records indicating the total number of hours worked each day.
- ix. Salaries and wages of employees used in meeting cost sharing or matching requirements on Federal awards must be supported in the same manner as salaries and wages claimed for reimbursement from Federal awards.
- x. A Subrecipient whose the records may not meet the standards described in this section shall use personnel activity reports (also known as time studies), prescribed certifications for employees working 100% on the same Federal program, or equivalent documentation as supporting documentation.

VI. Equal Employment Opportunity Compliance *(applicable to all construction agreements awarded in excess of \$10,000 by grantees and their contractors or subgrantees; 2 CFR §200 Appendix II(c))*
Subrecipient agrees to comply with Executive Order 11246 of September 24, 1965, entitled "Equal Employment Opportunity," as amended by Executive Order 11375 of October 13, 1967, and as supplemented in Department of Labor regulations (41 CFR Part 60).

VII. Davis-Bacon Act Compliance *(applicable to construction agreements in excess of \$2,000 awarded by grantees and subgrantees when required by Federal grant program legislation; 2 CFR §200 Appendix II(d))*
Subrecipient agrees to comply with the Davis-Bacon Act (40 U.S.C. 3141-3418) as supplemented by Department of Labor regulations (29 CFR Part 5).

VIII. Copeland Anti-Kickback Act Compliance *(applicable to construction agreements in excess of \$2,000 awarded by grantees and subgrantees when required by Federal grant program legislation; 2 CFR §200 Appendix II(d))*

Subrecipient agrees to comply with the Copeland "Anti-Kickback" Act (40 U.S.C. 3145) as supplemented in Department of Labor regulations (29 CFR Part 3).

IX. Contract Work Hours and Safety Standards *(applicable to all agreements awarded by grantees and subgrantees in excess of \$100,000, which involve the employment of mechanics or laborers; 2 CFR §200 Appendix II(e))*

- A. Compliance:** Subrecipient agrees that it shall comply with Sections 3702 and 3704 of the Contract Work Hours and Safety Standards Act (40 U.S.C. 3701–3708) as supplemented by Department of Labor regulations (29 CFR Part 5), which are incorporated herein.
- B. Overtime:** No Subrecipient contracting for any part of the work under this Agreement which may require or involve the employment of laborers or mechanics shall require or permit any such laborer or mechanic in any workweek in which he or she is employed on such work to work in excess of forty hours in such workweek unless such laborer or mechanic receives compensation at a rate not less than one and one-half times the basic rate of pay for all hours worked in excess of forty hours in such workweek.
- C. Violation; liability for unpaid wages; liquidated damages:** In the event of any violation of the provisions of Paragraph B, the Subrecipient and any Subcontractor responsible therefore shall be liable to any affected employee for his unpaid wages. In additions, such Contractor and Subcontractor shall be liable to the United States for liquidated damages. Such liquidated damages shall be computed with respect to each individual laborer or mechanic employed in violation of the provisions of paragraph B in the sum of \$10 for each calendar day on which such employee was required or permitted to be employed on such work in excess of eight hours or in excess of his standard workweek of forty hours without payment of the overtime wages required by paragraph B.
- D. Withholding for unpaid wages and liquidated damages:** The City shall upon its own action or upon written request of an authorized representative of the Department of Labor withhold or cause to be withheld, from any moneys payable on account of work performed by the Subrecipient or Subcontractor under any such Contract or any other Federal Contract with the same Prime Contractor, or any other federally-assisted contract subject to the Contract Work Hours and Safety Standards Act, which is held by the same Prime Contractor, such sums as may be determined to be necessary to satisfy any liabilities of such contractor or subcontractor for unpaid wages and liquidated damages as provided in the clause set for in paragraph C of this section.

X. Notice of Requirements Pertaining to Intangible Property, Copyrights, Inventions, and Freedom of Information Act Requests (2 CFR §200 Appendix II(f) and 2 CFR §200.315)

- A.** Title to intangible property (see 2 CFR §200.59 Intangible property) acquired under a Federal award vests upon acquisition in the Subrecipient unless otherwise detailed elsewhere in this agreement. The Subrecipient must use that property for the originally-authorized purpose, and must not encumber the property without approval of the Federal awarding agency. When no longer needed for the originally authorized purpose, disposition of the intangible property must occur in accordance with the provisions in 2 CFR §200.313 Equipment paragraph (e).
- B.** The Subrecipient may copyright any work that is subject to copyright and was developed, or for which ownership was acquired, under a Federal award. The Federal awarding agency reserves a royalty-free, nonexclusive and irrevocable right to reproduce, publish, or otherwise use the work for Federal purposes, and to authorize others to do so.
- C.** The Subrecipient is subject to applicable regulations governing patents and inventions, including government-wide regulations issued by the Department of Commerce at 37 CFR Part 401, "Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Awards, Contracts and Cooperative Agreements."
- D.** The Federal Government has the right to obtain, reproduce, publish, or otherwise use the data produced under a Federal award; and authorize others to receive, reproduce, publish, or otherwise use such data for Federal purposes.
- E.** The Subrecipient shall comply with Freedom of Information Act (FOIA) requests passed down from the Federal government to the City.

XI. Debarment and Suspension (applicable to all contracts and subcontracts; 2 CFR §200 Appendix II(h))

- A.** Subrecipient represents and warrants that it is not debarred, suspended, or otherwise excluded from or ineligible for participation in Federal assistance programs under Executive Order 12549 and 12689, "Debarment and Suspension." Subrecipient agrees that neither Subrecipient nor any of its Third Party Subrecipients or Subcontractors shall enter into any third party Subawards or Subcontracts for any of the work under this Agreement with a third party who is debarred, suspended, or otherwise excluded from or ineligible for participation in Federal assistance programs under Executive Order 12549 and 12689. 2 CFR §180.220.
- B.** Subrecipient and Third Party Subrecipients and Subcontractors can meet this requirement with lower level entities by requiring they sign a certification to its effect and by checking those entities' status at the System for Award Management (SAM) at www.sam.gov under Search Records on a regular, but at least annual, basis.

XII. Byrd Anti-Lobbying Certification (*applicable for Subawards or Subcontracts in excess of \$100,000; 2 CFR §200 Appendix II(i) and by inclusion, 45 CFR Part 93*)

A. Subrecipient hereby certifies, to the best of his or her knowledge and belief, that

- i. No Federal appropriated funds have been paid or will be paid, by or on behalf of the person signing this agreement, to any person for influencing or attempting to influence an officer or employee of an agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal award or contract, the making of any Federal grant or contract, the making of any Federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any Federal contract, grant, loan, or cooperative agreement.
- ii. If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal contract, grant, loan, or cooperative agreement, the undersigned shall complete and submit, with its offer, OMB Standard Form LLL, "Disclosure of Lobbying Activities," in accordance with its instructions.
- iii. The person signing this agreement shall require that the language of this certification be included in the award documents for all subawards at all tiers (including subcontracts, subgrants, and contracts under grants, loan, and cooperative agreements) and require that all recipients of such awards in excess of \$100,000 shall certify and disclose accordingly.

B. This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into and is imposed by section 1352, title 31, U.S. Code. Any person making an expenditure prohibited under this provision or who fails to file or amend the disclosure form shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

XIII. Single Audit Requirements

Subrecipient shall comply in all respects with 2 CFR §200 Subpart F – Audit Requirements. The Federal expenditures spent under this agreement shall be counted toward the \$750,000 threshold of Federal award expenditures for a Single Audit.

XIV. Incorporation of Uniform Administrative Requirements and Exceptions from Federal Awarding Agencies

A. The preceding provisions include, in part, certain standard terms and conditions required by the Federal awarding agency, whether or not expressly set forth in the preceding agreement provisions. All provisions required by the Federal awarding agency, as set forth in 2 CFR Part 200, are hereby incorporated by reference. Anything to the contrary herein notwithstanding, all of the Federal awarding agency's

mandated terms shall be deemed to control in the event of a conflict with other provisions contained in this Agreement. Subrecipient shall not perform any act, fail to perform any act, or refuse to comply with any City requests that would cause City to be in violation of the Federal awarding agency's terms and conditions.

- B.** Further, all provisions of each Federal Awarding Agency's incorporation of the Uniform Guidance are also hereby incorporated as reference.
- i. US Health and Human Services: 45 CFR Part 75 (includes some exceptions and additions)
 - ii. US Department of Housing and Urban Development: (no exceptions or additions)
 - iii. US Department of Education: (no exceptions).
 - iv. US Department of Agriculture: 2 CFR Part 400

XV. Inclusion of Federal Requirements in Third Party Subawards and Subcontracts

Subrecipient agrees to include all of the above clauses in each Third Party Subaward and Subcontract (Subcontracts shall exclude Requirements for Pass-Through Entities) financed in whole or in part with Federal assistance provided by the Federal awarding agency, unless the third party agreements do not meet the dollar thresholds indicated.

Appendix H

Federal Requirements: Provisions for Subawards and Subcontracts of Department of Health & Human Services Administration for Children and Families Funds, and Matching Funds to those Federal Funds

- I. In accordance with the provisions of Title V, Subtitle D of Public Law 100-690, the “Drug-Free Workplace Act of 1988,” all grantees and subrecipients must maintain a drug-free workplace and must publish a statement informing employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and establishing the actions that will be taken against employees violating a criminal drug statute. Failure to comply with these requirements may be cause for debarment (2 CFR Part 328).
- II. Religious organizations are eligible, on the same basis as any other organization, to participate in federally-funded programs for which they are otherwise eligible. No Subrecipients shall, in the selection of service providers, discriminate for or against an organization on the basis of the organization's religious character or affiliation (45 CFR 87).
- III. Direct Federal grants, subawards, and contracts under these programs shall not be used to support inherently religious instruction, worship, or proselytization. Therefore, organizations must take steps to separate, in time or location, their inherently religious activities from the services funded under these programs (45 CFR 87).
- IV. In accordance with Part C of Public Law 103-227, the “Pro-Children Act of 1994,” smoking may not be permitted in any portion of any indoor facility owned or regularly used for the provision of health, day care, education, or library services to children under the age of 18, if the services are funded by Federal programs whether directly or through State or local governments. Federal programs include grants, cooperative agreements, loans and loan guarantees, and contracts. The law does not apply to children’s services provided in private residences, facilities funded solely by Medicare or Medicaid funds, and portions or facilities used for inpatient drug and alcohol treatment. This language must be included in any subawards that contain provisions for children’s services and that all sub grantees shall certify compliance accordingly.
- V. This award is subject to the requirements of Section 106 (g) of the Trafficking Victims Protection Act of 2000, as amended (22 USC 7104). For the full text of the

award term, go to: <http://www.acf.hhs.gov/grants/award-term-and-condition-for-trafficking-in-persons>

- VI. In accordance with the decision in *United States v. Windsor* (133 S. Ct. 2675 (June 26, 2013)); Section 3 of the Defense of Marriage Act, codified at 1 USC 7, in any grant-related activity in which family, marital, or household consideration are, by statute or regulation, relevant for purposes of determining beneficiary eligibility or participation, grantees must treat same-sex spouses, marriages, and households on the same terms as opposite sex spouses, marriages, and households, respectively.
 - a. By “same-sex spouses,” HHS means individuals of the same sex who have entered into marriages that are valid in the jurisdiction where performed, including any of the 50 States, the District of Columbia, or a U.S. territory or in a foreign country, regardless of whether or not the couple resides in a jurisdiction that recognizes same-sex marriage.
 - b. By “same-sex marriages,” HHS means marriages between two individuals validly entered into in the jurisdiction where performed, including any of the 50 States, the District of Columbia, or a U.S. territory or in a foreign country, regardless of whether or not the couple resides in a jurisdiction that recognizes same-sex marriage.
 - c. By “marriage,” HHS does not mean registered domestic partnerships, civil unions or similar formal relationships recognized under the law of the jurisdiction of celebration as something other than a marriage.
- VII. Unless superseded by program-specific regulations, Federal funds under this award may not be used for construction or purchase of land.
- VIII. To the greatest extent practicable, all equipment and products purchased with Federal funds shall be American-made (Public Law 103-333, Section 507).

Appendix A-2 – Services to be Provided
Children’s Council of San Francisco – Early Care and Education Integrated Services
Child Care Program Subsidies
July 1, 2021 to June 30, 2022

1) Purpose

The purpose of this grant is to provide Early Care and Education Integrated Services. The Grantee is central to the implementation of the OECE Citywide Plan for Early Care and Education (ECE), through the effective leveraging of state and federal child care subsidy opportunities for families and supporting the Early Learning Scholarship (ELS) goals of continuity of care and choice in high quality care options for families. The ECE Integrated Services Grantee will manage:

- Oversight of both local (Early Learning Scholarships) and State (CalWORKs Stages 1 and 2 and California Alternative Payment Program) child care subsidy and eligibility system that includes:
 - Client eligibility and need determination, according to program type
 - Subsidy enrollment
 - Child care provider services, including orientation to voucher reporting
 - Rate setting for subsidy payments according to state and/or local policies
 - Administration and issuance of provider payments
 - State noticing/informing requirements and due process rights for applicants and enrolled families
 - Coordination and leveraging of the citywide subsidy system to ensure state and federal dollars are used before city/county funding whenever possible
- TrustLine services which provide background clearances of license-exempt child care providers through the State TrustLine Registry
- Center-MRA and Preschool For All provider reimbursements (All non-SFUSD Preschool For All sites)
- Monthly, quarterly, and annual tracking and reporting to assist with citywide planning related to utilization
- Outreach and support to families through comprehensive ECE Resource and Referral services

The overall program goals are to:

- Timely and seamlessly connect families to quality early care choices. ;
- Connect families to available community resources, including assistance in paying for ECE services;
- Ensure providers are paid an enhanced local rate to support quality programming, while leveraging federal and state funding whenever possible; and
- Ensure continuous quality improvements to the citywide ECE system through robust and continuous system data reporting and evaluation
- Promote continuous participation in quality programs for children among eligible populations.

2) Definitions

0-5 Continuity	Eligible population families who lose subsidy eligibility for state funding may continue in care until their child reaches kindergarten with annual eligibility redeterminations for state/federal funding
AP	Alternative Payment state contracted child care vouchers; AP Agencies are those public or private non-profit agencies contracting with California Department of Education to administer child care voucher programs
CAPP	California Alternative Payment Program
CARES 2.0	Compensation and Retention Early Educator Stipend
CDE	California Department of Education
CDSS	California Department of Social Services
Comprehensive Fiscal Analysis (CFA)	The Comprehensive Fiscal Analysis was conducted by a national team of experts, providing an inventory of federal, state, and local investments. It proposes, approaches, and models for restructuring San Francisco’s local early care and education investments. The CFA proposals and analysis is fundamental to the ELS redesign for the city. http://sfoece.org/wp-content/uploads/2016/04/CFA-Report.pdf
CPAC	Childcare Planning and Advisory Council
CBO	Community-based organizations, including Family Resource Centers
Center-MRA	Center-MRA is the name for locally funded enrollments that are part of an ELS qualified center’s MRA as indicated in their FY 2020-2021 Funding Agreement. Centers can use their MRA funding to support PFA, Title 5 Gap, and fully funded Center-MRA enrollments. Center-MRA replaces ELS Reserved and Moderate enrollments. Center-MRA enrollments and attendance are reported in Mocha.
DHS	San Francisco Department of Human Services, a division of HSA
Dream Keepers	A Mayoral initiative with the goal of improving outcomes for San Francisco’s Black and African-American youth and their families through the provision of family-based navigation supports to ensure that the needs of all family members are addressed cohesively and comprehensively. The initiative aims to break the cycle of poverty and involvement in the criminal justice system for the families in its City programs and ensure that new investments, including in youth development, economic opportunity, community-led change, arts and culture, workforce, and homeownership, are accessible to San Francisco’s families who are most in need.

Early Learning SF (ELSF)	Early Learning SF (ELSF) is a centralized eligibility and waiting list designed to assist families in connecting with quality early care and education options. Through real-time vacancy information and program and family profiles, the waitlist matches family needs/preferences with available subsidized ECE program options.
ECE	Early care and education
ELS	San Francisco Early Learning Scholarships, which are local funds: 1) fully funded at the CFA calculated rate; or 2) are an enhancement to a state or federally subsidized child, to reimburse at the CFA calculated rate. OECE may determine, over time, changes in costs or tiers for ELS reimbursement.
ELS-Voucher)	Early Learning Scholarships for which the city is paying the full tuition at the CFA calculated rate.
ELS-Gap (now part of MRA)	Early Learning Scholarship (ELS) Gap provides local funding to cover the “gap,” when one exists, between the maximum state subsidy reimbursement rate (i.e., Regional Market Rate or Standard Reimbursement) and the CFA calculated rate
ELS-PFA (now part of MRA)	San Francisco’s Preschool for All program offering universal free part-day preschool for four-year olds enrolled in PFA programs
Enhanced Case Management	A continuum of support for FCS families from the beginning of the child care navigation and enrollment process through referral to other child options in the case of FCS case closure or termination of Bridge Program funding. Enhanced case management also includes trauma-informed coaching for providers as appropriate to ensure a successful child care placement.
Families Rising (FaR)	Families Rising (FaR) is a San Francisco mayoral initiative (formerly P500) that seeks to prevent the transfer of poverty from one generation to the next by providing meaningful pathways up and out of poverty, and by building an integrated and comprehensive system of care
FCS	Family and Children’s Services. ECE for families in the At-Risk, CPS and Foster Care system in San Francisco; including the Emergency Child Care Bridge State Program.
HSA	San Francisco Human Services Agency
Low-Income	Families at or below 85% of the State Median Income as determined by the California Department Education
Maximum Reimbursable Amount (MRA)	The Maximum Reimbursable Amount (MRA) is the maximum amount an ELS qualified center can earn, as established in the FY 2020-2021 Funding Agreements, through a mix of PFA, center-MRA, and Title 5 (ELS Gap) enrollments, calculated at the current ELS rates. The MRA total funding for each center is based on actual amounts from their FY 2019-2020 enrollments and earnings in the following funding

	categories: PFA, Title 5 ELS-Gap, ELS-Reserved, and ELS-Moderate. MRA funding is to support enrollments through a combination of in-classroom instruction and/or distance learning. MRA enrollments are reported in Mocha.
OECE	Office of Early Care and Education
Program Year Continuity	Low-income families who lose state subsidy eligibility may continue in care until the end of the program year, typically prior to fall through an ELS Bridge payment
QRIS	Quality Rating and Improvement System established by the State of California and adopted by San Francisco as a standard of quality. CA-QRIS Rating Matrix
QRIS State Quality Block Grant	CDE funded state stipends for quality in Title 5 contracted settings. Also the basis for a local program for non-state contractors participating in the quality system.
Reasonable Notice	In CalWORKs reasonable notice will be 2 weeks (due to overpayment considerations). Any state regulatory requirements shall supercede all local contract requirements. Additional notice shall be provided when information is available. In ELS, reasonable notice shall be 30 days. When Family & Children’s subsidies are vouchered, reasonable notice shall be 30 days and will include notice to the child’s Protective Services Worker in FCS.
Resource and Referral	Assisting parents in finding child care that best meets their family needs through the provision of robust, up-to-date information regarding licensed providers
San Francisco Citywide Plan for Early Care and Education	The San Francisco Board of Supervisor’s approved Early Care and Education plan to align early education goals, frameworks, funding, and outcomes targeting children birth through age five
Trustline	TrustLine is a database of license-exempt providers that have cleared criminal background checks in California. It’s the only authorized screening program of in-home caregivers in the state with access to fingerprint records at the California Department of Justice and the FBI.

3) Eligible Populations

The San Francisco child care system serves the needs of families with children 0-5 with a focus on low income families and a particular emphasis on providing targeted supports to families who continue to experience ongoing systemic inequities and racial discrimination. This population includes, but is not limited to, children from families who are involved in the Child Welfare System (FCS), Foster Care Bridge Program, At-Risk, homeless, survivors of domestic violence and families from the African American, Latino, Native America, and Pacific Islander communities.

Specific eligibility requirements for state funded programs are defined by their respective funding agencies (e.g., The California Department of Social Services funds CalWORKs Stage 1 which serves low-income CalWORKs eligible families while the California Department of

Education funds CAPP which serves low-income families and CalWORKs Stages 2 and 3 which serves former CalWORKs aided families). Certain subsidy programs may also serve children 0 through 12 years of age. Early Learning Scholarship enhanced reimbursement rates are offered to ELS qualified providers and subject to fund availability.

4) **Communications and Messaging**

Grantee will work closely with OECE to ensure messaging alignment with respect to Grantee's communications with ECE programs, community and government agencies, stakeholders, parents, and other members of the public.

5) **Description of Services – Early Care and Education Subsidy Administration.** Grantee will provide the following services:

- **Integrated Child Care Case Management:** Grantee will work across its internal departments to provide integrated child care case management services for eligible families to assist them in accessing and maintaining quality early education experiences.. Grantee will provide case managed families with ongoing support and regular check-ins as family circumstances may change or their experiences over time with an early education provider may provide the Grantee with important information to better assist the family with their developing needs and circumstances. Grantee will record case notes for every case managed family interaction to ensure they capture detailed information regarding the family's situation, needs, and recommended next steps..
- **Family Choice & Fiscal Leveraging:** Grantee will balance family choice and fiscal leveraging. On one hand, Grantee will counsel families on all applicable subsidized care options, emphasizing the importance of quality. Likewise, at certification, Grantee will screen families for state/federal subsidies to attempt to use those funds to support families, whenever possible.
- **Family Support:** Continuity of Care is a key component of the Office of Early Care & Education's design of programs and policies that support families' and children's consistent engagement in quality early learning experiences. If a family loses a state or federal subsidy, Grantee will work with OECE to enroll children in an ELS-Voucher. Grantee will closely track the reasons families lose state or federal subsidy eligibility, with increased attention on those who fall out of eligibility at recertification.
- **High Quality Services Experience:** Grantee will continue to streamline all aspects of subsidy system administration and service delivery, with a focus on improving the experience for families and child care providers, taking full advantage of the latitude allowed by state programs. For locally-funded programs, Grantee will work to simplify what and how parents must report, helping families maintain their ECE services and improving continuity of care. Grantee will also explore improvements in systems administration such as online provider reporting, automating child eligibility screening and enrollment, and attendance tracking that could then be linked to payment calculation, billing and reporting.
- **Emergency Back-Up and Rapid Response Care:** Grantee will promote and preregister eligible families with Emergency Back-Up/Mildly Ill child care services and connect families

with Rapid Response (now called SWAT) child care, as needed. Grantee will partner with Family Support Services (FSS) to outreach to and share their services with current and potential families at HSA locations, and will preregister eligible families at intake and recertification. Grantee will maintain close communication with FSS to identify potential families eligible for service through CalWORKs. Grantee will also provide support to families in Rapid Response (now called SWAT) by sending families curated lists of prescreened providers with openings that match their needs.

- **First Aid Training:** Grantee will provide CPR and First Aid training to child care providers, in their home language and/or provide translation as needed.
- **State/Federal Child Care Subsidy Administration, including CalWORKs Stage 1, CalWORKs Stage 2, CAPP, FCS, and FaR; TrustLine background checks**

Grantee will administer CalWORKs Stage 1, CalWORKs Stage 2, CAPP (CAPP-HSA), Family and Children’s Services (FCS), and Families Rising (FaR) child care subsidy programs. Grantee will adhere to all federal, state and local program requirements, policies, and laws related to the administration of these programs. (Confidentiality requirements will be followed; however, state law permits the sharing of information between APs, R&Rs, Early Learning SF and Contractors for the purpose of administering CalWORKs child care.) child care services will be administered with the following program-specific considerations.

1. *CalWORKs Stage 1*

Building on information provided to families at their CalWORKs orientations, Grantee will conduct in-person or virtual intake appointments with all families referred to Grantee for CalWORKs Stage 1 subsidized child care, providing additional counseling about their child care options and establishing a relationship to provide ongoing personal assistance while they are receiving services. Grantee will communicate regularly with HSA CalWORKs Grantee as needed to ensure the highest level of service delivery.

2. *CalWORKs Stage 2*

Grantee will guide families through the transition from CalWORKs Stage 1 into CalWORKs Stage 2 using specific knowledge of the family’s circumstances to provide tailored services. When families become certified for CalWORKs Stage 2, Grantee will provide ongoing services to help families maintain their eligibility—calculating changes in income and family fees, authorizing changes in child care when hours of activities change, requesting third-party documentation, etc.—and transitioning families into CalWORKs Stage 3 at the end of their Stage 2 eligibility period. Grantee will provide case management services over time to help families understand their child care options as their children grow, while connecting families to other community resources that can help them on their path toward self-sufficiency.

3. *CAPP-HSA*

Grantee will utilize monthly subsidy enrollment and expenditure projections to determine the number of CAPP enrollments needed each month to fully utilize the dollars available under the HSA state CAPP contract. When CAPP-HSA slots are available, Grantee will select families from the 1) FCS emergency Child Care Bridge, 2) FCS –CPS cases and 3) the San Francisco Waitlist in priority order, as determined by CDE, and use the Family

Profile to conduct “pre-screening” interviews, ensuring that all information is current, and as needed, informing parents about ELS options, including which providers have openings. Grantee will certify and enroll the family into the CAPP program and help them find a provider if they do not already have one. Once enrolled, Grantee will provide ongoing services to help families maintain their eligibility, including periodic recertifications in accordance with state rules. As with CalWORKs Stage 2 families, Grantee will provide case management services over time and connect families to other community resources that can help on their path toward self-sufficiency.

4. *Continuity of Care for CalWORKs Stage 2 and CAPP*

If a CalWORKs Stage 2 or CAPP family loses their eligibility, the Grantee will certify that the reason for losing eligibility could not be resolved per state regulations, and will work with OECE to determine eligibility for any child under five for an ELS-Voucher. If the family is determined to be eligible and funding is available for an ELS-Voucher, the Grantee will work to ensure the child’s seamless transfer to an ELS-Voucher..

5. *Family and Children’s Services*

Grantee’s FCS child care navigator team will work to ensure families with an open San Francisco CPS case are successful in linking to local, state, and federally funded quality ECE child care programs.

- Grantee will help families understand their child care program options and types of ECE programs available, particularly ELS Qualified programs and will provide FCS families with specific referrals to ELS Qualified programs with openings that meet the families’ unique preferences and the children’s developmental needs.
- Grantee will also enroll children on the San Francisco waitlist and connect with the local Head Start/Early Head Start agencies to coordinate enrollment in a state or federally-funded programs, honoring parental choice
- Once a child is placed in care, Grantee will follow-up at least once every quarter with families and their ECE programs to ensure a successful enrollment and good fit for the child. In cases where the child is placed with a family member outside of San Francisco or outside of California, Grantee will continue to provide personalized assistance in coordinating the paperwork process and facilitating payments to child care providers in those locations.

Grantee will be responsible for the implementation and ongoing administration and county/state reporting for the Emergency Child Care Bridge Program for Foster Children (Bridge Program) as described in The California Department of Education’s All County Letter (ACL) 17-109. Grantee will administer all three components of the program:

(1) Emergency child care voucher: Eligible families may receive a time-limited child care voucher or payment to help pay for child care costs for foster children birth through age 12, children with exceptional needs, and severely disabled children up to age 21. All vouchers and payments must be paid in accordance with the SF ELS reimbursement rate ceilings for child care payment rates.

(2) Child care navigator:

- Each eligible family will be assigned to a child care navigator. The navigator will assist with finding a child care provider, securing a child care placement, completing child

care program certifications, and developing a plan for long-term child care appropriate to the child's age and needs.

- Eligibility for navigator services shall not be contingent on a child's receipt of a child care payment or voucher. At least 6 months prior to FCS case closure or termination of Bridge Program funding, the Grantee's FCS child care navigators will connect eligible children with continued services through age five utilizing ELS-City, CalWORKs, CAPP, Head Start/Early Head Start or other Title 5 funding.

(3) Trauma-informed training and coaching: Grantee will develop a Logic Model for ECB-TIT to ensure that all childcare programs participating in the Bridge & FCS Programs will receive access to trauma-informed care training. The logic model will be reviewed at least once annually. Childcare providers will also receive access to coaching and be connected to community resources available to assist them in applying training curriculum and learn strategies for working with children in foster care.

Grantee will code FCS child care services as requested by OECE, HSA, and/or CDSS to ensure proper tracking and invoicing for state and federal claiming purposes. HSA shall identify the status of the eligibility and case status and the Grantee will pay and bill according to the reported status.

Grantee will also be required to submit data and outcomes using the Emergency Child Care Bridge Program for Foster Children report (CCB 18). The CCB 18 report includes data on Bridge Program vouchers eligibility and enrollment, type of voucher placements and child care settings, the length of time receiving voucher, and transition information. The data also includes the number of referrals to, and families served by, child care navigators and the number of trauma-informed care trainings held.

6. *Families Rising (FaR)*

Grantee will offer early child care subsidy engagement services for all FaR families. Early engagement services include: introduction to the subsidy system, overview of the Quality Rating Improvement System, customized list of child care referrals and enrollment into one of our parenting workshops (such as Choosing Child Care).

Grantee will administer FaR subsidies (State/Local) to ensure continuity of care and continually assess each family's eligibility for federal or state-funded programs to avoid any gaps in service. FaR Grantee will also collaborate with FaR Mobility Mentors and CalWORKs Case Managers to ensure successful child care placements and provide any updates to parents' participation.

- **Local Child Care Subsidy Administration**

Early Learning Scholarships: Grantee will administer the local Early Learning Scholarship (ELS) child care program in partnership with Wu Yee Children's Services' ELS administration work. Grantee will closely coordinate services and seamlessly integrate data and reporting with Wu Yee Children's Services.

1. *ELS-City (Voucher)*

Grantee will administer ELS-Vouchers. For ELS- Vouchers, Grantee will use monthly projections to determine the amount of funding available and enroll families accordingly of off ELSF following OECE’s priority enrollment policies.

Grantee will certify families as eligible for ELS-Voucher and manage the full subsidy administration process for both family and program. To ensure families who lose eligibility for state or federal subsidy programs can maintain continuity of care in their ELS program Grantee will work with the family and program to obtain an ELS-Voucher. Depending on the needs and preferences of each family, the Grantee will develop a full understanding of the family’s circumstances, including early learning goals for their children, helping to guide them on their journey through the early education system and ultimately elementary school enrollment.

Coordination with Homeless Child Care Case Management Grantee (Compass Family Services)

For homeless families waiting on Early Learning SF and/or receiving ELS-Vouchers, the Grantee will work with Compass Family Services to determine funding availability and process provider payments. Grantee will maintain regular communication around trends in homeless families’ ability to secure child care. Grantee will collaborate closely with Compass Family Services to ensure efficient and effective child care subsidy enrollments

1. *ELS-Gap on State Voucher*

Grantee will calculate and administer ELS-Gap funding for all state vouchers. ELS-Gap payments will be made directly to child care providers, calculated based on enrollments documented through the subsidy voucher database (CC3). Child enrollment data with specific funding types, hours, rates and attendance will be pulled from the system with the rates for each child compared to the applicable ELS Center or ELS Family Child Care (FCC) rate, as specified by OECE. The ELS-Gap payment will be adjusted for changes in the base rate paid by state or federal subsidies. To streamline support and reporting, the calculation and distribution of ELS-Gap payments will be calculated and issued monthly based on actual enrollment reported in the subsidy data systems.

2. *QRIS Block Grant for Title 5 and Non-Title 5 Providers*

In coordination with OECE, Children’s Council will calculate and distribute, as funding allows, annually, the Quality Rating Improvement System (QRIS) Block Grant awards based on the locally-established funding formula to support eligible ELS sites who are rated at Tier 4 and 5. As needed, state and local QRIS Block Grants will be tracked and reported separately to OECE.

• *Integrated Services*

Grantee will provide the following:

- 1.** Issue all State child care Notices of Action regarding changes in eligibility. All families will be given reasonable notice of action as required by State regulation.
- 2.** Fingerprint (using the TrustLine system) all license-exempt care providers, including related license-exempt caretakers in accordance with State law. No child care payment shall be made until the provider is criminally cleared through the TrustLine

process and all retroactive TrustLine clearance timelimits shall be administered in accordance with State policy.

3. Ensure there are signed confidentiality agreements for all of its staff and members of collaborating agencies' staff that have access to information and eligibility for CalWORKs, ACCESS or FCS protective service status information of HSA's clients and former clients.
4. In the event of a declared emergency, Grantee's staff may be engaged as part of the city's response to the disaster/declared emergency. Grantee agrees to ensure their staff receive city Emergency Response training, to be planned and delivered in coordination with the HSA Emergency Response Coordinator.
5. Monitor child care subsidy eligibility, authorization, and utilization as prescribed by CDE policies and procedures in addition to any Alternative Payment Monitoring Unit (APMU) auditing standards and recommended best practices. Monitor compliance internally utilizing state procedures for compliance monitoring in order to maintain grant performance within state error rate level.

6) Description of Services – Teacher Stipends. Grantee will provide the following services:

- Grantee will distribute the Compensation and Retention Early Educator Stipends (CARES 2.0) biannually from FY20 through FY22. The early educator stipends are specifically to address Early Care and Education (ECE) workforce retention and compensation pressures in city-funded early learning programming. Children's Council will work with OECE to assess program measures, including stipend uptake, issuance challenges, and stipend effects on the ECE workforce.

7) Description of Services – Child Care Resource and Referral Services. Grantee will provide the following services:

- **Family Support:** Grantee will work across its internal departments to provide integrated family support services to low-income families to help them achieve their goals. These services will meet families where they are to provide comprehensive, flexible and individualized support and connection in a way that affirms and builds on families' strengths.
 - Tailored Family Support Services include counseling in finding and paying for child care, online child care search, trainings and workshops, child care navigation services, referrals to specialized community resources and connection to Children's Council's Parent and Caregiver Education programs.
 - Enhanced Family Support to Families from Target Populations. With emphasis on families with children with special needs and/or who are homeless.
- **Early Learning SF Family Support:** Grantee will support families' application to and use of Early Learning SF to secure quality child care.
 - Grantee will assist families in developing a profile and articulating preferences for care. Grantee will monitor activity within the system, and as families are matched with possible programs, follow-up with families via email, text or phone calls, as appropriate, to support family exploration of options and progress toward enrollment in subsidized child care.

- New families assigned to the Grantee will have their ELSF application reviewed and be contacted for any additional information needed in accordance with agreements made at the ELSF Implementation meetings.
- Grantee will support to look for child care through manual referral.
- When a family applies to Early Learning SF and is assigned to Grantee, Grantee will reach out to screen them for eligibility for other state-/federally-funded subsidy programs (such as CalWORKs) and conduct an in-depth phone interview to update eligibility and need information. If a family has been selected for a slot Grantee will contact the family to assist them in selecting a program and when necessary provide a “warm-handoff” to subsidy staff to facilitate an enrollment.
- For Center-MRA enrollments, Grantee will monitor Center-MRA vacancy reporting to support ELS centers in appropriately maximizing MRA funding through enrollments
- Grantee will support data integrity by, updating family applications, inactivating applications, and merging duplicates. All family applications assigned to Grantee will be updated as often as needed or at least quarterly. Grantee will also update individual family profiles outside of scheduled process as staff become aware of new information.
- **Community Outreach:** Grantee will engage in coordinated outreach and communication to maximize its engagement of eligible families, particularly those from OECE designated communities needing targeted supports.
 - Grantee will develop/ review a Community Outreach Logic Model or a detailed plan with specific activities and timelines at the beginning of each fiscal year to help guide the desired outcomes.
 - Not limited to, Grantee will work with community-based organizations that work with subsidy eligible families/groups (e.g., neighborhood clinics and hospitals, family resource centers, recreation centers and parks, churches, Women Infant Children Clinics, San Francisco Public Library, etc.) so they have child care information on-hand and knowledgeable staff who know how to refer families to the Grantee for more information about child care, assistance in finding child care and support in connecting to child care subsidies.
 - Grantee will utilize a variety of outreach strategies such as text-messaging, email, social media and direct mail campaigns to specific neighborhoods to engage families. Additionally, Grantee will explore the cost-effectiveness of targeted print/digital/outdoor advertising to determine a return-on-investment.
 - Grantee will report on Outreach activities and their impact on families and programs at least once a quarter.
 - As requested by OECE, Grantees will pivot on outreach priorities in order to respond to community needs.

8) Co-Location at Human Services Agency Sites - Grantee will staff a help-desk at 170 Otis Street to maximize engagement with eligible families, prepare them for the child care search experience, and support their ability to meet their basic needs.

- Grantee provide child care enrollment counseling and services and child care R&R services to both CalWORKs eligible and non-CalWORKs eligible clients.
- Distribute diapers as part of the San Francisco Diaper Bank program.
- Grantee will conduct 2-3 weekly child care enrollment workshops under the direction of CalWORKs participants at 3120 Mission and 1800 Oakdale. Presentation will include specifics on the process to starting care, provider types and customized TA for clients.
- **Online Information:** Grantee will maintain and continuously improve information available that supports families' ability to find and pay for child care that meets their needs.
 - Specific information available will include types and costs of care, types of financial assistance, and indicators of quality care.
- **Feedback Loops:** Grantee will seek feedback from families to inform continuous improvement of services.
 - At minimum, Grantee will survey families annually to solicit feedback on quality of services. As capacity and experience with feedback loops expands, Grantee will move toward more regular and high-quality feedback loops.
 - Grantee will develop an action plan to describe the system improvements based on the feedback received. Such plan will include timeline for implementation.
- **Additional R&R Services: First Aid Training, Reporting**
 - Grantee will provide CPR and First Aid training to child care providers, in their home language and/or provide translation as needed.
 - Grantee will create and deliver monthly, quarterly, semi-annual, annual and ad hoc reports about funding and the populations (families/prorams) accessing services.

9) Description of Services—Nutrition Service

Grantee will work with providers through CACFP and Healthy Apple to support adoption of nutrition and physical activity practices aligned with the Health, Nutrition and Physical Activity CA-QRIS Pathways to address prevention of diet-sensitive chronic diseases and sugary drink consumption, among other topics related to nutrition and physical activity, with the ultimate goal of reducing rates of childhood obesity.

1. Recruit, advise and connect programs to Child & Adult Care Food Program (CACFP) for financial resources to improve the quality of the meals served to children in their care
2. Work with each participating program around goal-setting to improve practices.
3. Administer funding (pass-through) for food for young children to programs.
4. Provide resources, training, and coaching in English, Spanish, and Chinese to help programs meet goals and covering a variety of topics including:
 - a. Drafting and implementing a Wellness Policy
 - b. Strategies for maintaining positive eating practices during Covid-19
 - c. Integrating outdoor/nature play into existing curricular plans

5. Engage in recognition and celebration of programs who have demonstrated excellence in their nutrition and physical practices.
 - a. Create and implement a plan for how to engage programs during Shelter-in-Place order
6. Collaborate with applicable health-focused agencies and initiatives such as Department of Public Health, SF Food Security Task Force, San Francisco Children and Nature Collaborative and others.
7. Data and Reporting:

On semi-annual basis (due by Jan 15 and July 15) provide:

- a. A narrative report that summarizes the following:
 - i. The progress of the implementation of HA best practices at participating sites.
 - ii. Total number of all child care providers and children enrolled at sites served by HA and CACFP, broken down by ELS/non ELS AND program zip code
 - iii. Workshops offered and attendance

10) Description of Services – Help Desk. Grantee will provide technical support to ECE programs and CBOs on their required or encouraged use data systems. In general, the Grantee will:

- Orient ECE programs and CBOs to these systems, help trouble-shoot problems, identify capacity gaps, and design and deliver one-on-one and group supports to address identified needs. All support will be offered in Cantonese, Spanish and English. The grantee will prioritize support to ELS-qualified programs.
- Utilize feedback and experience to guide continuous program improvement, including reducing redundancies, streamlining processes, and reducing the administrative burden on ECE programs.
- **Data Systems.**
 - *MOCHA*: Grantee will assist Programs funded with MRA funding to comply with required reporting of their full enrollment, attendance, DRDP assessments, and some additional information into the Mocha system. Grantee will assist all ELS-qualified programs to report this information in Mocha.
 - *California ECE Workforce Registry*: Grantee will provide support to all ELS-qualified and PFA programs and their staff to report and track staff roles, qualifications and education information; all non-OECE funded, licensed ECE programs are encouraged to use the system and can access the state Help Desk services directly from the Registry office.
- *Early Learning SF*: Grantee will provide support to all ELS-qualified programs (including ELS-Reserved and Title 5) seeking to enroll children with ELS subsidies to use the system to identify eligible children. **On-Demand Technical Assistance.** The Grantee will:
 - Provide timely and responsive technical support via phone and email. At minimum, support will be available Mondays – Fridays from 8:30 AM – 5:00 PM, one evening a

week from 5:00 PM to 7:00 PM and will be broadly advertised to programs. Extended evening and/or weekend hours will be available to meet demonstrated need.

- Provide in-person support to users at various public venues, including OECE’s all-partner meetings, conferences and ECE program gatherings.
- Will increase active participation at ELS Qualified Program round tables and/or will lead a program updates at least twice a year.
- The Grantee will utilize data, staff experience and user feedback to understand trends among users, which will inform ongoing refinement of user support. Specifically, the Grantee will:
 1. *Mocha*. Based on data trend analysis, the contractor will 1) identify areas where programs need additional support. The Grantee, 2) will provide one-on-one and group coaching to ensure identified ELS-Qualified programs meet reporting requirements, and 3). In addition, the Grantee will communicate process and systems recommendations to OECE, and support adoption of refinements, as needed and appropriate.
 2. *California ECE Workforce Registry*. The Grantee will provide phone and email support OECE-funded and non-OECE funded ECE programs and their staff in creating and updating profiles, utilizing reports and taking advantage of additional features as they become available, underscoring the importance of accurate and up-to-date information.
 3. *Early Learning SF*. The Grantee will support ECE programs’ use of the system to report timely and accurate vacancy information, take timely action on families in their screening queue and update families’ status. The Grantee will utilize systems to support system level and program level goals.
- **Group and Individual Trainings.** The Grantee will plan, advertise and conduct group and individual training sessions in person at Children’s Council and/or other designated, accessible locations and/or virtually. Regularly occurring group trainings will be scheduled at least three months in advance and the contractor will keep an updated schedule of trainings available on its website, in addition to sharing it with OECE to post on their website. Trainings will include:
 - Database overview trainings
 - On-demand trainings responding to individual user needs
 - Proactive trainings responding to trends in ECE programs’ needs/OECE’s direction
- **Coordination, Research and Communications.** The Grantee will:
 - Participate in coordination efforts with OECE and its partners to ensure streamlined and effective delivery of technical assistance and training.
 - Research ECE programs’ questions or challenges, flag emerging issues with the data systems for OECE, and develop materials as needed for trainings.
 - Create and maintain up-to-date tip sheets and other online materials, such as training videos and resources, on both its website and for OECE to post on its website, as needed

or directed by OECE. All user support materials will be available in English, Spanish and Chinese.

- Staff will include the OECE logo on all related communications (tip sheets, email signatures, website pages, etc.) and will announce at all trainings and/or meetings that Help Desk services are funded by OECE. For any communications related to the new wait list, the contractor will adhere to branding guidelines that OECE provides. Build and maintain relationships with:
 - CBOs to promote awareness of Early Learning SF and encourage them to support families with applying.
 - City-funded ECE programs to increase awareness of Early Learning SF as a mechanism to fill vacancies.
- **Data Integrity.** The Grantee will:
 - Generate monthly reports for children enrolled in Mocha and coordinate inactivation process in Early Learning SF with Integrated Service Agencies.

Run a weekly report in Early Learning SF that identifies vacancies reported and enter that information as appropriate into their R&R database so that information can be used for referrals beyond Center-MRA, ELS Voucher, and Title 5 vacancies.
- **Participation Agreements:**
 - As instructed by OECE, Grantee will execute, amend, and terminate all Participation Agreements. **Grantee will track insurance certificates and other relevant or OECE specified documents related to funding agreements, grants, stipends, etc.**
- **Support Tracking and Reporting.** The Grantee will track all technical assistance offered and regularly share analysis and trends with OECE and share reports monthly with OECE. The contractor will track data on: names of staff and affiliated organization served, language, data system, brief description of issue, and date of assistance requested, date and location of assistance delivered, a description of any follow-up if needed, and a description of any issues related to software or other issues beyond the scope of the Help Desk support.
- **Continuous Improvement.** The Grantee will:
 - Seek to continuously improve the efficacy, efficiency and user experience of the Help Desk services and will participate in quarterly meetings with OECE staff to share observations and reflections on the quality, timeliness and effectiveness of the Help Desk services, and ideas about how to improve early care and education programs’ understanding of the data systems, enhance data integrity, and improve the data systems and related processes.
 - Participate in a variety of efforts aimed to better support OECE-funded programs, as needed and directed by OECE, such as focus groups with users of the data systems, advisory committees, and other user input efforts.
- **Role of OECE.** OECE will:
 - Manage the relationship with the vendors for each data system, and will keep Help Desk staff informed of upcoming development and/or changes to the data systems.

- Schedule and participate in regular check-in calls with Help Desk staff to ensure ongoing communication between both parties, to trouble-shoot any issues and inform development needs.

11) Description of Services - Dream Keepers Initiative. Grantee will provide the following services:

- Lead the development and creation of the Early Care and Education components of the Dream Keepers Initiative as envisioned by the Mayor and other key stakeholders. This includes, but is not limited to:
 - (a) Creation of the African American Early Care and Education Policy Council comprised of 30 African American providers meeting bi-weekly
 - (b) Issuing stipends to Council members (i.e., educators)
 - (c) Provide a shared service vendor subscription with integrated strategic technology that reduces the administrative burden for Council members' to participate
 - (d) Lead the Policy Council through a process to deepen members' understanding of the current ECE system, learn from the communities' diverse approaches to the care and pedagogy of young Black children, and, ultimately identify program best practices, recommendations, and next-steps to increase the number of Black educators as well as improve outcomes for Black children in San Francisco.

12) Location and Accessibility of Services:

- Grantee shall provide services in multiple language (including, but not limited to: Spanish, Cantonese, and English), in-person, by phone, email and online during the hours of at least 9:00 AM-5:00 PM Monday – Friday. Extended evening hours, when available, will be broadly advertised to programs.
- In-person services will be at 445 Church Street, San Francisco, California 94114, at OECE-funded programs and at other designated locations for on-site support, group trainings, or information sharing.

13) Service and Outcome Objectives

- **Service Objectives – Early Care and Education Subsidy Administration**

- a. Provide case management services to families, calculated as a monthly average served by end of fiscal year. Numbers may be adjusted over the grant period.
 1. CalWORKs Stage 1: 500 children
 2. CalWORKs Stage 2: 325 children
 3. California Alternative Payment Program: 75 children
 4. Early Learning Scholarship (ELS): 850 children
 5. Family and Children’s Services/Foster Care Bridge: 90 children
- b. Fiscal leveraging: Screen all case-managed families for state subsidy eligibility and funding availability prior to enrollment in any ELS program.
- c. Subsidy Administration Reporting: Provide accurate monthly projections and revenue reports based on the program budget allocations.

2. Outcome Objectives – Early Care and Educations Subsidy Administration

- a. Annually, a minimum of 85% of surveyed families will indicate Grantee met their Subsidy Service needs.
- b. Annually, a minimum of 85% of surveyed families will indicate satisfaction with their child care placement.
- c. Annually, a minimum of 85% of surveyed child care providers will indicate satisfaction with payment and overall customer support.

3. Service Objectives – Child Care Resource & Referral

- a. Provide comprehensive counseling and referral services to 1,500 families in the eligible population groups in multiple languages in person, over the phone, and via email, during operating hours of at least 9am-5pm during the week
- b. Outreach to $\geq 1,000$ new families annually, 50% priority population by June 30, 2022
- c. Coordinate with the other R&R to outreach to ELS qualified providers and deliver a minimum of 7 CPR/First Aid Trainings. Enter all trainings for programs (regardless of funding source) and their attendees’ participation into the California ECE Workforce Registry per the protocol supplied by OECE.

4. Outcome Objectives – Child Care Resource & Referral

- a. Annually, a minimum of 85% of surveyed families will indicate satisfaction with with R&R services.
- b. Annually, a minimum of 85% of surveyed families will indicate satisfaction with Children’s Council’s online information.
- c. Annually, a minimum of 85% of surveyed providers attending CPR and First Aid training will indicate satisfaction with the training.

5. Service Objectives –Nutrition Service

- a. Continue to support 190 child care programs

6. Outcome Objectives –Nutrition Service

- a. 85% of participating programs will utilize health and nutrition resources along with self-assessment tools, and/or goal setting and action planning to adopt best practices and improve the quality of care for children.
- b. Annually, a minimum of 85% of surveyed programs attending training or receiving coaching will indicate satisfaction with the service.

7. Service Objectives – Help Desk

- a. Deliver a minimum of 1,200 hours of responsive, proactive, and timely on-demand technical assistance (as requested) and training, meeting the location, access and learning needs of each audience. Deliver standardized group training, with topics and frequency determined in collaboration with OECE based on recommendations and analysis from the Grantee about program needs. Based on historical patterns, the contractor will deliver a minimum of the following:

	Mocha	Registry	ELSF	ELSF (CBOs)
# of Trainings, Annually	4	2	4	2

- b. Communicate, as needed, with up to 400 ELS and PFA programs to ensure they report timely and accurate vacancy information, take timely action on families in their screening queue and update families’ status as enrolled or declined.
- c. Contractor will support all programs to update their Registry information annually, contacting every ELS and PFA program that has not updated their information in the prior year or who has missing or inconsistent program or staff information. Contractor will proactively reach out to non-ELS/PFA programs in San Francisco to promote the Registry.
- d. Participate in coordination efforts with OECE to distribute, track and collect insurance certificates and other relevant or OECE specified documents related to funding agreements, grants, stipends, etc.
- e. Create and maintain up-to-date tip sheets and other online materials, as needed or directed by OECE. A minimum of four resources will be developed or significantly improved annually.
- f. Produce monthly reports of technical assistance services requested and delivered, per the description above.

8. Outcome Objectives – Help Desk

- a. Improved data quality in the CA ECE Workforce Registry data, as measured by 90% of profiles for ELS and PFA programs are up to date within the fiscal year, per Help Desk records and reports generated from the Registry database
- b. Annually, a minimum of 80% of surveyed early care and education program staff who requested technical assistance will indicate satisfaction with Help Desk Services.

9. Service Objectives – Dream Keepers

- a. Twice annually, in January 2021 and July 2022, the grantee will submit a comprehensive and detailed report to OECE that includes the most recent Theory of Change model, Policy

Council and Stakeholder meeting insights, important action items, or other related developments, and a summary of the fiscal year activities, challenges, and accomplishments related to the initiative.

- b. Annually, conduct 4 stakeholder committee meetings comprised of Black and African American families, ECE advocates and other key individuals. The feedback will be used in developing the recommendations presented annually to OECE and the Mayor.
- c. Bi-monthly, facilitate and lead the African American ECE Policy Council meetings.
- d. 100% of FCC ECE providers serving on the African American Policy Council will be offered technical subscriptions.
- e. 100% of Early Educations serving the African American Policy Council will be offered financial stipends.

10. Outcome Objectives – Dream Keepers

- a. Annually, a minimum of 85% of the African American Early Educator Policy Council members surveyed will indicate satisfaction with the meeting objectives and accomplishments.
- b. Annually, a minimum of 85% of the Stakeholder meeting members surveyed will indicate satisfaction with the meeting objectives and accomplishments.
- c. Annually, a minimum of 85% of incentive funding for African American Early Educator Policy Council members stipends will be dispersed annually.

10) Monitoring Activities

- 1. Program Monitoring:** Program monitoring will include review of case files, Grantee development and training activities, program policies and procedures, accessibility and cultural competence of program materials, Granteeing patterns/job descriptions, reporting requirements, client data tracking and back-up documentation for reporting progress towards meeting service and outcome objectives.
- 2. Fiscal Compliance and Grant Monitoring:** Fiscal monitoring will include review of the Grantee's organizational budget, the general ledger, quarterly balance sheet, cost allocation procedures and plan, State and Federal tax forms, audited financial statement, fiscal policy manual, supporting documentation for selected invoices, cash receipts and disbursement journals. The compliance monitoring will include review of Personnel Manual, Emergency Operations Plan, Compliance with the Americans with Disabilities Act, subgrants, and MOUs, and the current board roster and selected board minutes for compliance with the Sunshine Ordinance.

11) Reporting Requirements - Any change in state reporting requirements shall supercede the following grant requirements.

1. Report Schedule

Monthly reports shall be sent no later than the 15th day following the end of the respective reporting period. An annual final report for final adjustments shall be submitted by July 31 for the fiscal year ending June 30. Quarterly and annual reports shall be sent no later than the last day of the month following the end of the respective reporting period.

2. Monthly R&R Administration Reports

- a.** Provide a monthly report of the number of families provided comprehensive counseling and referral services.

3. Monthly Subsidy Administration Reports

- Grantee will provide a copy of the CDD 801A monthly population report.
- Grantee will provide a copy of the CW115 and 115A reports for State reporting. Grantee will generate two-parent family data and other state required data.
- Grantee will provide a copy of the monthly CDFS 9500-AP claims report submitted to CDE for the HSA Stage 2 and CAPP Contracts.
- Provide a detailed monthly summary report on subsidy child care projections and enrollments that illustrates the achievement of the subsidy Service Objectives identified above.
- Grantee shall be responsible for all state and federal reporting requirements including, but not limited to: unduplicated child counts, type of care received, cases where no care was available, federal and non-federal child care cases and state contract renewal application processes. Coding for fiscal claiming will be maintained and modified as state policy changes require.
- Grantee shall be responsible to submit data and outcomes using the Emergency Child Care Bridge Program for Foster Children report (CCB 18).

- Grantee shall comply with all state reporting requirements and changes in reporting per state deadlines.
- Grantee shall submit for OECE's/HSA's review and approval, prior to submission to the state, all state contract audit reporting related to Stage 1, CalWORKs 2, HSA-CAPP, CRET, and CLPC. Additionally, Grantee shall provide OECE/HSA a copy of such final annual audit report.
- OECE and/or HSA shall provide Grantee with copies of all updated and signed state contract letters, claims, and other financial information as well as All County Letters, Contract Letters, Applications for Refunding, and other communications from the California Department of Social Services and the California Department of Education.

4. Quarterly Reports

- a. Grantee will submit a quarterly report to summarize the progress on service and outcome objectives for Subsidy programs and R&R services. This report shall also include detailed demographic information.

5. Bi-Annual Reports (R&R only)

- a. Grantee will provide a single bi-annual performance report regarding progress on service objectives for R&R services.

6. Annual Reports

- a. Grantee will provide a single annual performance report regarding progress on service objectives for Subsidy programs and R&R services.

7. Grantee will produce subsidy system ad hoc reports relevant for child care planning and policy purposes.

8. Grantee will participate in evaluation requests pertaining to activities funded by this grant. This will include, but not be limited to, collection of data on funded activities and participants, analysis of data and reporting of findings. The data to be collected may include but not be limited to demographic information, service utilization information, measurement of outcomes associated with participation in funded activities. The data may be requested of clients, Grantee and other stakeholders of the funded activities. Grantee may be requested to participate in evaluation activities designed by OECE.

9. Audit Response

Grantee will produce and submit corrective action plans related to any state and local audits, including, but not limited to, APMU (Alternative Payment Monitoring Unit reviews.)

10. Monthly subsidy projection reports and 115 reports are to be submitted via email to the following:

- Executive Director (Ingrid.Mezquita@sfgov.org)
- Senior Fiscal Strategies Analyst, (Jason.Holthe@sfgov.org)
- Senior Fiscal Strategies Analyst, (Armando.Zapote@sfgov.org)
- Fiscal Strategies Analyst, (Susanna.Cheng@sfgov.org)
- Contract Manager, (Michael.Deleon@sfgov.org)

- 11.** All other reports including Monthly, Quarterly and Annual Reports will be entered into the Contracts Management System (CARBON). Contact information is above for assistance with reporting requirements or submission of reports.

	A	B	C	D	E	F	G
1	Appendix B-1, Page 1						
2	103.00						
3	HUMAN SERVICES AGENCY BUDGET SUMMARY						
4	BY PROGRAM						
5	Name			Term			
6	Children's Council of San Francisco			July 1, 2017-June 30, 2022			
7	(Check One) New Modification <input checked="" type="checkbox"/>						
8	If modification, Effective Date of Mod. 2/1/2020 No. of Mod. 1						
9	Program: Integrated Services 17-22 - ALL PROGRAMS						
10	Budget Reference Page No.(s)	Actual	Actual	Actual	Actual	Budgeted	
11	Program Term	FY17-18	FY18-19	FY19-20	FY20-21	FY21-22	Total
12	Expenditures						
13	Salaries & Benefits	\$3,691,785	\$4,371,533	\$4,647,643	\$4,243,800	\$4,428,289	\$21,383,049
14	Operating Expense	\$1,263,494	\$1,704,132	\$1,575,328	\$1,834,966	\$2,444,857	\$8,822,777
15	Subtotal	\$4,955,278	\$6,075,665	\$6,222,970	\$6,078,766	\$6,873,146	\$30,205,826
16	Indirect Percentage (%)	11.4%	11.3%	11.2%	13.0%	14.4%	
17	Indirect Cost (Line 16 X Line 15)	\$564,186	\$685,398	\$694,178	\$791,873	\$992,608	\$3,728,243
18	Capital Expenditure	\$796	\$8,215	34,220	-	-	\$43,230
19	Subtotal w/o Pass-Through	\$5,520,260	\$6,769,278	\$6,951,368	\$6,870,640	\$7,865,754	\$33,977,299
20	Direct Client Pass-Through	\$47,851,446	\$51,508,595	\$71,709,434	\$73,188,161	\$104,282,928	\$348,540,564
21	Total Expenditures	\$53,371,706	\$58,277,873	\$78,660,802	\$80,058,801	\$112,148,682	\$382,517,863
22	HSA Revenues						
23	General Fund - Admin	\$5,520,260	\$6,769,278	\$6,951,368	\$6,870,640	\$7,865,754	\$33,977,299
24	General Fund - Pass-Through	\$47,851,446	\$51,508,595	\$71,709,434	\$73,188,161	\$104,282,928	\$348,540,564
25	Local Funding (primarily for Nutrition)						
26							
27							
28							
29							
30							
31	TOTAL HSA REVENUES	\$53,371,706	\$58,277,873	\$78,660,802	\$80,058,801	\$112,148,682	\$382,517,863
32	Other Revenues						
33							
34							
35							
36							
37							
38	Total Other Revenues	-	-	-	-	-	-
39	Total Revenue	\$53,371,706	\$58,277,873	\$78,660,802	\$80,058,801	\$112,148,682	\$382,517,863
40							
41	Full Time Equivalent (FTE)						
43	2% CODB Baseline Total Operating						
44	Prepared by: Cody Cheng	Telephone No.:				Date	
45	HSA-CO Review Signature:	_____					
46	HSA #1						1/14/2022

	A	B	C	H	M	N	O
1	Appendix B-1, Page 2						
2							
3	HUMAN SERVICES AGENCY BUDGET SUMMARY						
4	BY PROGRAM						
5	Name			Term			
6	Children's Council of San Francisco			July 1, 2017-June 30, 2022			
7	(Check One) New <input checked="" type="checkbox"/> Modification X						
8	If modification, Effective Date of Mod. 2/1/2020 No. of Mod. 1						
9	Program: Federal/State Subsidy						
10	Budget Reference Page No.(s)	Actual	Actual	Actual	Actual	Budgeted	
11	Program Term	FY17-18	FY18-19	FY19-20	FY20-21	FY21-22	Total
12	Expenditures						
13	Salaries & Benefits	\$2,287,099	\$2,565,304	\$2,763,062	\$2,599,615	\$1,971,533	\$17,549,288
14	Operating Expense	\$831,744	\$998,681	\$901,879	\$1,113,231	\$1,521,170	\$7,381,815
15	Subtotal	\$3,118,843	\$3,563,985	\$3,664,941	\$3,712,846	\$3,492,703	\$24,931,104
16	Indirect Percentage (%)	11.2%	10.9%	10.9%	13.5%	15%	
17	Indirect Cost (Line 16 X Line 15)	\$347,838	\$388,221	\$399,478	\$502,179	\$506,858	\$3,046,230
18	Capital Expenditure	-	\$5,697	-	-	-	\$5,697
19	Subtotal before Pass-Through	\$3,466,681	\$3,957,903	\$4,064,419	\$4,215,024	3,999,561	\$27,983,031
20	Direct Client Pass-Through	\$16,770,007	\$18,387,235	\$16,697,926	\$14,130,655	\$18,847,532	\$115,661,936
21	Direct Client Pass-Through-FCS Bridge	\$31,498	\$447,801	\$482,024	\$272,440	\$572,562	\$2,560,788
22	Total Expenditures	\$20,268,186	\$22,792,938	\$21,244,369	\$18,618,120	\$23,419,655	\$146,205,755
23	HSA Revenues						
24	General Fund - Admin	\$3,466,681	\$3,897,666	\$4,064,419	\$4,215,024	3,999,560.50	\$27,922,794
25	General Fund - Pass-Through	\$16,770,007	\$18,387,235	\$16,697,926	\$14,130,655	\$18,724,581	\$115,538,985
26	General Fund - Admin- FCS Navigator	\$0	\$57,851	\$0	\$0	\$88,619	\$146,470
27	General Fund - Admin- FCS Trauma	\$0	\$2,385	\$0	\$0	\$34,332	\$36,717
28	General Fund Pass-Through FCS Bridge	\$31,498	\$447,801	\$482,024	\$272,440	\$572,562	\$2,560,788
29							
30							
31							
32	TOTAL HSA REVENUES	\$20,268,186	\$22,792,938	\$21,244,369	\$18,618,120	\$23,419,655	\$146,205,755
33	Other Revenues						
34							
35							
36							
37							
38							
39	Total Revenues	\$20,268,186	\$22,792,938	\$21,244,369	\$18,618,120	\$23,419,655	\$146,205,755
40	Full Time Equivalent (FTE)						
42	Prepared by: Cody Cheng	Telephone No.:				Date	
43	HSA-CO Review Signature:	_____					
44	HSA #1						1/14/2022

Program: Federal/State Subsidy
 (Same as Line 9 on HSA #1)

Salaries & Benefits Detail

10	11	Agency Totals		For HSA Program		FY17-18	FY18-19	FY19-20	FY20-21	FY21-22	TOTAL
		Annual Full Time Salary for FTE	Total FTE	% FTE funded by HSA (Max 100%)	Adjusted FTE	Federal/State Subsidy	Federal/State Subsidy	Federal/State Subsidy	Federal/State Subsidy	Federal/State Subsidy	
						Actual Salary	Actual Salary	Actual Salary	Actual Salary	Budgeted Salary	
12	13	14	15	16	17	18	19	20	21	22	23
	POSITION TITLE										
	Family Subsidy Specialist I	\$42,881	1.00	45%	0.45	\$16,368	\$19,124	\$18,432	\$16,966	\$12,208	\$83,098
	Family Service Specialist II	\$53,798	1.00	45%	0.45	\$24,844	\$26,174	\$24,676	\$0	\$0	\$75,694
	Family Service Specialist II	\$52,743	1.00	45%	0.45	\$24,715	\$26,172	\$24,067	\$22,114	\$15,024	\$112,093
	Family Service Specialist II	\$52,743	1.00	45%	0.45	\$25,610	\$26,070	\$26,121	\$21,802	\$15,024	\$114,626
	Family Service Specialist II	\$52,743	1.00	45%	0.45	\$24,997	\$26,070	\$24,456	\$20,923	\$15,024	\$111,470
	Family Service Specialist II	\$52,743	1.00	45%	0.45	\$25,041	\$26,148	\$24,765	\$22,131	\$15,024	\$113,108
	Family Service Specialist II	\$52,743	1.00	45%	0.45	\$24,758	\$24,418	\$24,268	\$22,124	\$15,024	\$110,593
	Family Service Specialist II	\$52,743	1.00	58%	0.45	\$23,131	\$25,979	\$24,557	\$20,522	\$19,364	\$113,552
	Family Service Specialist II	\$52,743	1.00	58%	0.45	\$22,582	\$25,947	\$24,647	\$21,804	\$19,364	\$114,344
	Family Service Specialist II	\$51,217	1.00	45%	0.45	\$22,594	\$24,353	\$21,514	\$16,257	\$14,383	\$99,101
	Family Service Specialist II	\$49,730	1.00	58%	0.45	\$20,994	\$17,381	\$22,745	\$18,575	\$17,960	\$97,655
	Family Service Specialist II	\$48,264	1.00	45%	0.45	\$20,377	\$22,091	\$18,453	\$19,002	\$13,849	\$93,772
	Family Service Specialist II	\$48,264	1.00	45%	0.45	\$19,161	\$21,667	\$22,051	\$18,955	\$13,801	\$95,637
	Family Service Specialist II	\$48,264	1.00	58%	0.45	\$20,371	\$21,885	\$21,139	\$18,393	\$17,719	\$99,506
	Family Service Specialist II	\$46,858	1.00	58%	0.45	\$20,219	\$21,793	\$20,894	\$18,268	\$17,038	\$98,211
	Family Service Specialist II	\$48,264	1.00	45%	0.45	\$19,411	\$20,961	\$21,644	\$18,271	\$13,671	\$93,957
	Family Service Specialist II	\$47,500	1.00	58%	0.45	\$26,929	\$17,945	\$20,380	\$16,454	\$14,612	\$96,320
	Family Service Specialist II	\$48,264	1.00	58%	0.45	\$951	\$21,670	\$24,265	\$15,647	\$16,660	\$79,194
	Family Service Specialist II	\$48,264	1.00	58%	0.45	\$2,781	\$17,785	\$16,983	\$0	\$13,934	\$51,483
	FS Training & Software Coordinator	\$49,723	1.00	45%	0.45	\$0	\$0	\$0	\$0	\$0	\$0
	CCR&R III Family Support Navigator	\$ 54,892	100%	50%	0.50	\$14,609	\$5,450	\$22,321	\$19,812	\$15,096	\$77,289
	CCR&R III Family Support Navigator	\$ 51,739	100%	50%	0.50			\$17,177	\$19,542	\$15,476	\$52,195
	CCR&R III Family Support Navigator	\$ 51,739	100%	50%	0.50			\$0	\$0	\$16,397	\$16,397
	CCR&R III Family Support Navigator	\$ 51,739	100%	50%	0.50			\$0	\$0	\$16,197	\$16,197
	CCR&R IV Family Support Navigator	\$36,196	0.56	45%	0.45	\$0	\$9,269	\$476	\$0	\$0	\$9,744
	Family Subsidy Payment Manager	\$80,000	1.00	30%	0.30	\$30,622	\$35,374	\$34,934	\$25,355	\$9,359	\$135,644
	Program Training Manager	\$ 71,259	100%	58%	0.58			\$0	\$0	\$25,875	\$25,875
	Family Support Trainer	\$ 56,519	100%	45%	0.45			\$22,580	\$22,169	\$13,343	\$58,092
	Family Support Manager	\$ 83,000	100%	15%	0.15	\$15,039	\$26,855	\$33,350	\$6,672	\$6,632	\$88,548
	Child Care Resource and Referral Counselor	\$ 52,743	100%	4%	0.04			\$0	\$14,834	\$1,335	\$16,169
	Child Care Resource and Referral Specialist	\$48,264	1.00	4%	0.04	\$19,305	\$21,373	\$20,583	\$18,125	\$1,207	\$80,593
	Child Care Resource and Referral Specialist 2	\$43,495	1.00	45%	0.45	\$2,076	\$20,434	\$0	\$0	\$0	\$22,509
	Child Care Payment Services Supervisor	\$60,900	1.00	45%	0.45	\$0	\$9,423	\$16,722	\$0	\$0	\$26,144
	Child Care Provider Relationship Coordinator	\$50,233	1.00	12%	0.12			\$22,088	\$20,369	\$0	\$42,457
	Client Relations Coordinator	\$44,187	1.00	12%	0.12			\$6,263	\$16,929	\$0	\$23,192
	Client Relations Representative	\$46,935	1.00	45%	0.45	\$20,118	\$9,945	\$21,281	\$18,042	\$0	\$69,386
	Client Relations Representative	\$46,015	1.00	4%	0.04	\$17,198	\$887	\$13,424	\$14,327	\$1,165	\$47,002
	Client Relations Representative II	\$42,227	1.00	45%	0.45	\$0	\$19,515	\$5,645	\$0	\$0	\$25,160
	Communications & Design Associate	\$56,318	1.00	45%	0.45	\$16,358	\$26,141	\$24,137	\$21,367	\$15,980	\$103,983
	Director of Marketing & Communication	\$ 106,177	100%	40%	0.40			\$0	\$40,361	\$26,814	\$67,175
	Communications Manager	\$93,832	1.00	45%	0.45	\$28,173	\$42,401	\$43,189	\$0	\$0	\$113,764
	Data Analyst	\$85,102	1.00	45%	0.45	\$38,547	\$41,454	\$0	\$0	\$0	\$80,000
	Early Learning SF Data Analysis	\$48,817	1.00	45%	0.45	\$0	\$0	\$0	\$0	\$0	\$0
	Director, Family Subsidy Services	\$120,811	1.00	45%	0.45	\$50,238	\$56,617	\$0	\$0	\$0	\$106,856
	Family and Children Program Specialist	\$52,743	1.00	58%	0.58	\$24,314	\$26,010	\$24,520	\$21,370	\$19,364	\$115,580
	Family and Children Program Specialist	\$52,743	1.00	58%	0.58	\$24,756	\$25,820	\$24,799	\$18,637	\$19,364	\$113,377
	Family Child Care Home Education Network Mngr	\$66,386	1.00	32%	0.32	\$21,194	\$849	\$22,123	\$0	\$0	\$44,166
	Program Mgr Family Engagement Specialization	\$ 73,120	100%	47%	0.47			\$0	\$21,251	\$21,698	\$42,949
	FCCHEN Family Engagement Specialist 1	\$55,430	1.00	32%	0.32	\$21,853	\$17,743	\$17,733	\$16,846	\$0	\$74,174
	FCCHEN Family Engagement Specialist 2	\$50,836	1.00	32%	0.32	\$24,761	\$16,758	\$16,258	\$14,542	\$0	\$72,319
	FCC- Quality Network Instructional Coach	\$64,634	-	48%	-			\$0	\$212	\$0	\$212
	FCC- Quality Network Instructional Coach	\$64,634	-	48%	-			\$0	\$414	\$0	\$414
	Family Service Payments Support	\$ 55,756	100%	58%	0.58	\$26,183	\$27,429	\$26,459	\$23,460	\$20,470	\$124,002
	Family Service Payments Support	\$ 55,756	100%	58%	0.58	\$25,929	\$27,661	\$25,439	\$23,404	\$20,470	\$122,902
	Family Service Payments Technician	\$49,710	1.00	50%	0.50	\$23,610	\$24,697	\$22,780	\$0	\$0	\$71,086
	Family Service Payments Technician	\$39,768	1.00	50%	0.50	\$19,136	\$19,656	\$18,261	\$19,644	\$15,671	\$92,369

	A	B	C	D	E	F	G	L	Q	V	W
69	Family Service Payments Technician	\$46,858	1.00	50%	0.50	\$23,326	\$24,686	\$22,733	\$16,046	\$14,584	\$101,375
70	Family Service Payments Technician	\$49,710	1.00	50%	0.50	\$20,780	\$24,661	\$22,782	\$24,063	\$15,734	\$108,021
71	Family Service Payments Technician	\$49,710	1.00	50%	0.50	\$23,337	\$23,846	\$19,749	\$20,372	\$15,734	\$103,037
72	Family Service Payments Technician	\$49,710	1.00	50%	0.50	\$23,261	\$22,785	\$19,524	\$19,533	\$15,734	\$100,838
73	Family Service Payments Technician	\$44,167	1.00	50%	0.50	\$20,466	\$19,226	\$18,616	\$20,674	\$13,768	\$92,749
74	Family Service Payments Technician	\$46,858	1.00	50%	0.50	\$16,701	\$19,647	\$19,246	\$17,977	\$16,900	\$90,471
75	Family Subsidy Program Manager	\$84,016	1.00	45%	0.45	\$35,781	\$37,593	\$33,678	\$29,890	\$23,871	\$160,813
76	Family Subsidy Program Manager 2	\$73,080	1.00	38%	0.38	\$30,795	\$33,527	\$35,790	\$31,892	\$0	\$132,004
77	Family Subsidy Program Manager 1	\$79,058	1.00	45%	0.45	\$17,307	\$29,776	\$8,620	\$24,865	\$22,462	\$103,030
78	Family Subsidy Provider Coordinator	\$51,217	100%	24%	0.24	\$23,130	\$22,762	\$24,965	\$21,619	\$5,619	\$98,094
79	Family Subsidy Provider Coordinator	\$ 54,612	100%	30%	0.30	\$21,617	\$22,745	\$22,622	\$21,431	\$10,371	\$99,785
80	Family Subsidy Provider Coordinator	\$ 52,743	100%	32%	0.32	\$19,344	\$19,431	\$16,820	\$18,464	\$10,683	\$84,742
81	Family Subsidy Provider Outreach Coordinator	\$54,129	1.00	32%	0.32	\$22,993	\$24,178	\$11,012	\$20,342	\$10,847	\$89,372
82	Payment Services Lead	\$ 50,233	100%	50%	0.50			\$0	\$18,940	\$15,792	\$34,732
83	Associate Director of CC Quality & Business Supports	\$ 104,500	100%	35%	0.35			\$0	\$7,184	\$22,585	\$29,769
84	Family Subsidy Quality Assurance Coordinator	\$49,550	1.00	45%	0.45	\$39,950	\$13,992	\$21,558	\$19,590	\$14,251	\$109,341
85	Program Manager- Play Lab	\$75,254	1.00	7%	0.07	\$0	\$0	\$19,544	\$26,337	\$3,325	\$49,206
86	A/P Accountant	\$67,245	1.00	35%	0.35	\$19,066	\$20,048	\$18,701	\$16,339	\$14,897	\$89,051
87	Account Receivable Accountant	\$57,771	1.00	32%	0.32	\$14,348	\$11,998	\$18,691	\$9,502	\$0	\$54,539
88	Parent Voices Organizer	\$79,590	1.00	14%	0.14			\$0	\$0	\$7,035	\$7,035
89	Associate Director of Parent Services	\$93,877	1.00	27%	0.27	\$31,547	\$11,376	\$5,026	\$0	\$0	\$47,949
90	Senior Director of Child Care Family Services	\$ 138,046	1.00	45%	0.45			\$56,455	\$58,100	\$39,220	\$153,775
91	Director of Child Care Family Services	\$ 121,000	1.00	44%	0.44			\$0	\$61,680	\$53,912	\$115,592
92	Associate Director Child Care Family Services	\$98,185	1.00	16%	0.16			\$40,016	\$0	\$0	\$40,016
93	Associate Director, Family Subsidy Services	\$96,713	1.00	45%	0.45	\$29,785	\$34,098	\$0	\$0	\$0	\$63,882
94	Associate Director of Business Supports	\$ 91,917	100%	35%	0.35			\$0	\$0	\$7,344	\$7,344
95	Business & Technology Support Data Coordinator	\$54,900	1.00	9%	0.09	\$0	\$5,088	\$4,916	\$1,607	\$0	\$11,510
96	Budget & Contracts Manager	\$93,000	1.00	32%	0.32	\$0	\$26,278	\$24,607	\$34,817	\$0	\$85,702
97	CCR&R II: Education & Outreach Specialist	\$46,698	1.00	20%	0.20	\$26,222	\$14,289	\$17,938	\$18,738	\$4,145	\$81,332
98	CCR&R II: Education & Outreach Specialist	\$47,258	1.00	45%	0.45	\$27,262	\$16,650	\$20,388	\$18,140	\$0	\$82,440
99	Chief Financial Officer	\$205,894	1.00	36%	0.36	\$45,090	\$50,952	\$53,289	\$57,663	\$46,405	\$253,399
100	Chief Program Officer	\$170,556	1.00	38%	0.38	\$44,175	\$64,238	\$70,448	\$0	\$0	\$178,861
101	Director of Financial and Operation	\$152,250	1.00	32%	0.32	\$0	\$0	\$46,448	\$26,604	\$0	\$73,053
102	Research and Evaluation Program Manager	\$80,000	1.00	58%	0.58			\$0	\$0	\$19,344	\$19,344
103	Senior Director of Research, Data and Evaluation	\$130,000	1.00	46%	0.46			\$0	\$0	\$37,437	\$37,437
104	Senior Manager - Data Strategist	\$ 110,000	100%	40%	0.40			\$0	\$26,760	\$27,355	\$54,115
105	Data Manager	\$ 90,000	100%	40%	0.40			\$0	\$0	\$23,213	\$23,213
106	Data Strategist	\$97,227	1.00	32%	0.32	\$6,495	\$31,755	\$30,870	\$0	\$0	\$69,120
107	Chief Technology Officer	\$ 165,250	100%	40%	0.40			\$10,974	\$42,968	\$41,383	\$95,325
108	Director IT	\$137,961	1.00	32%	0.32	\$37,382	\$40,050	\$10,799	\$0	\$0	\$88,231
109	Chief Advancement Officer	\$ 168,886	100%	25%	0.25			\$34,480	\$29,650	\$26,433	\$90,563
110	Director of Advancement	\$153,758	1.00	23%	0.23	\$29,250	\$39,650	\$0	\$0	\$0	\$68,900
111	Director, Parent Services	\$103,769	1.00	32%	0.32	\$33,538	\$29,264	\$0	\$0	\$0	\$62,802
112	Facilities Coordinator	\$50,704	1.00	32%	0.32	\$11,770	\$17,208	\$15,835	\$5,239	\$0	\$50,052
113	Training Supervisor	\$ 60,000	100%	45%	0.45	\$21,727	\$25,248	\$26,510	\$0	\$17,046	\$90,531
114	Finance Manager & Controller	\$136,003	1.00	38%	0.38	\$39,702	\$41,440	\$45,504	\$43,485	\$32,629	\$202,759
115	Policy Communications Associate	\$ 75,000	100%	6%	0.06			\$0	\$0	\$2,214	\$2,214
116	Director of Public Policy Communication	\$ 109,200	100%	19%	0.19			\$16,107	\$41,238	\$13,067	\$70,412
117	Director of Community, Innovation and Impact	\$107,537	1.00	12%	0.12			\$32,567	\$33,091	\$0	\$65,658
118	Associate Director Community, Innovation & Im	\$98,586	1.00	14%	0.14			\$0	\$10,678	\$0	\$10,678
119	Strategic Innovations Manager	\$98,586	1.00	32%	0.32	\$17,127	\$26,208	\$30,876	\$0	\$0	\$74,211
120	Community Outreach & Partnership Project Mgr	\$ 78,720	100%	58%	0.58	\$0	\$13,030	\$33,534	\$29,762	\$28,828	\$105,154
121	IT Support Specialist	\$61,540	1.00	40%	0.40	\$0	\$15,699	\$17,124	\$15,127	\$15,192	\$63,141
122	HelpDesk Manager	\$ 85,000	100%	40%	0.40			\$0	\$0	\$16,735	\$16,735
123	Network Manager	\$82,241	1.00	32%	0.32	\$25,077	\$27,056	\$25,758	\$22,670	\$0	\$100,561
124	Office Coordinator	\$53,799	1.00	32%	0.32	\$17,197	\$18,364	\$16,890	\$7,922	\$0	\$60,373
125	Associate Director of Facilities	\$ 90,000	100%	38%	0.38			\$0	\$0	\$13,337	\$13,337
126	Operation Office Manager (Director of Facilities)	\$115,000	1.00	38%	0.38	\$27,889	\$29,261	\$29,739	\$0	\$27,121	\$114,010
127	Facilities & Operations Coordinator	\$ 45,493	100%	38%	0.38			\$0	\$3,254	\$10,978	\$14,232
128	Operations Associate	\$ 32,345	100%	38%	0.38			\$0	\$0	\$7,675	\$7,675
129	Operations Support/Assistant	\$28,760	0.56	32%	0.32	\$5,001	\$8,765	\$9,011	\$8,166	\$0	\$30,943
130	Senior Analyst	\$ 93,676	100%	28%	0.28			\$41,129	\$36,835	\$16,461	\$94,425
131	Senior Accountant & Budget Analyst	\$66,847	1.00	32%	0.32	\$24,421	\$16,528	\$21,399	\$0	\$0	\$62,348
132	Senior Director of Finance and Accounting	\$ 155,000	100%	36%	0.36			\$0	\$32,123	\$35,924	\$68,047
133	Senior Accounting Administrator	\$ 94,000	100%	38%	0.38			\$0	\$6,833	\$22,331	\$29,164
134	Senior Accountant III	\$ 85,723	100%	41%	0.41			\$0	\$0	\$19,296	\$19,296
135	Senior Accountant III	\$ 80,802	100%	41%	0.41			\$0	\$21,742	\$20,865	\$42,607
136	Staff Accountant II	\$ 67,245	100%	12%	0.12	\$17,053	\$4,178	\$6,213	\$5,143	\$3,779	\$36,367
137	Systems Administration Manager	\$101,324	1.00	40%	0.40	\$30,689	\$32,199	\$32,892	\$28,911	\$5,328	\$130,020

	A	B	C	D	E	F	G	H
1	Appendix B-1, Page 5							
2								
3								
4	Program: Federal/State Subsidy							
5	(Same as Line 9 on HSA #1)							
6								
7	Program Expenditure Detail							
8								
9	Actual							TOTAL
10	EQUIPMENT	TERM	FY17-18	FY18-19	FY19-20	FY20-21	FY21-22	
11	No.	ITEM/DESCRIPTION						
12	8	PCs	-	5,697	-	-	-	5,697
13								0
14								0
15								0
16								0
17								0
18								0
19	TOTAL EQUIPMENT COST		-	5,697	-	-	-	5,697
20								
21	R E M O D E L I N G							
22	Description:							0
23								0
24								0
25								0
26								0
27								0
28	TOTAL REMODELING COST		0	0	0			0
29								
30	TOTAL CAPITAL EXPENDITURE		0	5,697	0			5,697
31	(Equipment and Remodeling Cost)							
32	HSA #4							

	A	B	C	H	I	J	K	
1	Appendix B-1, Page 6							
2								
3	HUMAN SERVICES AGENCY BUDGET SUMMARY							
4	BY PROGRAM							
5	Name				Term			
6	Children's Council of San Francisco				July 1, 2017-June 30, 2022			
7	(Check One) New <input type="checkbox"/> Modification X							
8	If modification, Effective Date of Mod. 2/1/2020		No. of Mod. 1					
9	Program: ELS/Local Subsidy				Total			
10	Budget Reference Page No.(s)		Actual	Actual	Actual	Actual	New	
11	Program Term		FY17-18	FY18-19	FY19-20	FY20-21	FY21-22	
12	Expenditures						Total	
13	Salaries & Benefits		\$734,913	\$1,082,165	\$1,182,482	\$828,762	\$1,163,666	\$4,991,988
14	Operating Expense		\$257,168	\$454,435	\$402,356	\$282,577	\$372,023	\$1,768,559
15	Subtotal		\$992,081	\$1,536,600	\$1,584,838	\$1,111,339	\$1,535,689	\$8,345,385
16	Indirect Percentage (%)		10.9%	12.1%	11.0%	11.8%	15.0%	
17	Indirect Cost (Line 16 X Line 15)		\$108,236	\$185,436	\$175,064	\$131,162	\$230,324	\$830,221
18	Capital Expenditure		-	\$2,518	34,220	-	-	\$36,738
19	Subtotal w/o Pass-Through		\$1,100,316	\$1,724,554	\$1,794,122	\$1,242,501	\$1,766,013	\$9,421,628
20	Direct Client Pass-Through		\$9,172,129	\$13,368,418	\$18,604,381	\$14,361,646	\$21,508,209	\$77,014,783
21	Total Expenditures		\$10,272,445	\$15,092,972	\$20,398,503	\$15,604,147	\$23,274,222	\$105,040,792
22	HSA Revenues							
23	General Fund		\$1,100,316	\$1,724,554	\$1,794,122	\$1,242,501	\$1,766,013	\$7,627,506
24	General Fund - Pass-Through ELS Voucher		\$9,172,129	\$13,368,418	\$18,398,892	\$14,251,180	\$20,399,263	\$75,589,882
25	General Fund - Pass-Through ELS P500				\$180,092	\$108,323	\$129,377	\$417,792
26	General Fund - Pass-Through ELS IPO				\$25,397	\$2,143	\$55,447	\$82,987
27	General Fund - Pass-Through ELS Homeless Set-Aside						\$462,061	\$462,061
28	General Fund - Pass-Through C1/C2 Priority Set-Aside						\$462,061	\$462,061
29								
30								
31	TOTAL HSA REVENUES		\$10,272,445	\$15,092,972	\$20,398,503	\$15,604,147	\$23,274,222	\$105,040,792
32	Other Revenues							
33								
34								
35								
36								
37								
38	Total Revenues		\$10,272,445	\$15,092,972	\$20,398,503	\$15,604,147	\$23,274,222	\$105,040,792
39	Full Time Equivalent (FTE)							-
41	Prepared by: Cody Cheng			Telephone No.:			Date	
42	HSA-CO Review Signature: _____							
43	HSA #1							
	1/14/2022							

	A	B	C	D	E	F	G	H	M	N	O	P	Q	R
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Program: ELS/Local Subsidy
(Same as Line 9 on HSA #1)

Operating Expense Detail

Expenditure Category	TERM	Actual	Actual	Actual	Actual	New	TOTAL
		FY17-18	FY18-19	FY19-20	FY20-21	FY21-22	
Rental of Property		\$77,930	\$128,650	\$87,981	\$59,506	\$115,559	\$ 600,659
Utilities(Elec, Water, Gas, Phone, Scavenger)		\$24,969	\$42,492	\$26,500	\$25,047	\$35,903	\$ 194,537
Office Supplies, Postage		\$15,576	\$29,601	\$19,497	\$13,712	\$53,558	\$ 160,354
Building Maintenance Supplies and Repair		\$18,395	\$43,552	\$28,111	\$57,596	\$13,919	\$ 203,349
Printing and Reproduction		\$18,301	\$24,332	\$10,582	\$9,151	\$12,918	\$ 90,872
Insurance		\$4,199	\$2,986	\$3,672	\$3,660	\$6,649	\$ 26,391
Staff Training		\$11,968	\$11,812	\$13,963	\$10,445	\$11,008	\$ 80,203
Staff Travel-(Local & Out of Town)		\$89	\$216	\$214	\$10	\$308	\$ 1,152
Rental of Equipment			\$0	\$1,046	\$399	\$8,013	\$ 10,984
CONSULTANT/SUBCONTRACTOR DESCRIPTIVE TITLE							
Consultant		\$52,341	\$113,974	\$47,789	\$67,232	\$44,016	\$ 396,086
							\$ -
							\$ -
							\$ -
OTHER							
Program Supplies		\$3,144	\$6,867	\$2,543	\$1,620		\$ 19,146
Dues and Subscriptions		\$3,383	\$6,862	\$2,926	\$2,925	\$2,959	\$ 23,402
Bank Charges		\$9,370	\$13,802	\$7,811	\$7,646	\$5,112	\$ 55,154
Technical Support		\$17,504	\$29,286	\$17,245	\$23,627	\$7,062	\$ 121,019
Provider/Parent Incentives		\$0	\$0	\$53	\$0	\$54,982	\$ 55,124.87
FCS Trauma Training					\$0	\$57	
TOTAL OPERATING EXPENSE		\$257,168	\$454,435	\$269,933	\$282,577	\$372,023	\$2,038,435

HSA #3

1/14/2022

**HUMAN SERVICES AGENCY BUDGET SUMMARY
BY PROGRAM**

	A	B	C	D	E	F	G
1							
2							
3							
4							
5	Name			Term			
6	Children's Council of San Francisco			July 1, 2017-June 30, 2022			
7	(Check One) New <input type="checkbox"/> Modification X <input checked="" type="checkbox"/>						
8	If modification, Effective Date of Mod.		No. of Mod.				
9	Program: ELS Fiscal Intermediary						
10	Budget Reference Page No.(s)						
11	Program Term	Actual FY17-18	Actual FY18-19	Actual FY19-20	Actual FY20-21	New FY21-22	Total
12	Expenditures						
13	Salaries & Benefits	\$343,270	\$306,481	\$302,431	\$368,550	\$459,650	\$1,780,383
14	Operating Expense	\$76,505	\$88,693	\$96,376	\$143,290	\$136,726	\$541,590
15	Subtotal	\$419,775	\$395,175	\$398,808	\$511,840	\$596,376	\$2,321,973
16	Indirect Percentage (%)	11.5%	10.9%	11.2%	12.3%	15.0%	
17	Indirect Cost (Line 16 X Line 15)	\$48,108	\$43,000	\$44,490	\$63,115	\$89,456	\$288,169
18	Capital Expenditure	-	-	-	-	-	\$0
19	Subtotal w/o Pass-through	\$467,883	\$438,175	\$443,298	\$574,955	\$685,832	\$2,610,142
20	Direct Client Pass-through	\$20,825,108	\$19,286,666	\$34,124,567	\$44,389,419	\$63,320,625	\$181,946,385
21	Total Expenditures	\$21,292,991	\$19,724,841	\$34,567,864	\$44,964,374	\$64,006,457	\$184,556,527
22	HSA Revenues						
23	General Fund - Admin	\$467,883	\$438,175	\$443,298	\$574,955	\$685,832	\$2,610,142
24	General Fund - Pass-Through - ELS Gap	\$10,028,383	\$11,095,951	\$11,469,549	\$1,774,597	\$1,858,372	\$36,226,852
25	General Fund - Pass-Through - MRA				\$19,899,050	\$26,622,155	
26	General Fund - Pass-Through - PFA	\$5,028,819	\$5,302,290	\$5,380,662		\$550,000	\$16,261,771
27	General Fund - Pass-Through - FACES FCCN	\$1,177,380	\$1,564,147	\$1,599,350	\$1,021,409	\$1,600,000	\$6,962,286
28	General Fund - Pass-Through - Program Capacity Supports				\$1,269	\$1,900,000	
29	General Fund - Pass-Through - MEDA Latino Prenatal Program					\$100,000	
30	General Fund - Pass-Through - Holy Family	\$72,938	\$72,938	\$72,938	\$77,004	\$0	\$295,818
31	General Fund - Pass-Through - Annual Quality Grant	\$1,365,588	\$1,094,898	\$996,890	\$1,156,943	\$813,000	\$5,427,319
32	General Fund - Pass-Through - Mission Analytics/Indigo P	\$24,500	\$0	\$50,000	\$25,000	\$25,000	\$124,500
33	General Fund - Pass-Through - TIDA CYO	\$40,000	\$124,750	\$128,493	\$128,500	\$128,500	\$550,243
34	General Fund - Pass-Through - Registry	\$0	\$0	\$0	\$40,000	\$40,000	\$80,000
35	General Fund - Pass-Through - FCCASF	\$71,822	\$28,345	\$108,205	\$82,164	\$77,514	\$368,050
36	General Fund - Pass-Through - OECE Drop-Ins	\$10,349	\$2,249	\$2,605			\$15,203
37	General Fund - Pass-Through - Trustline	\$191	\$1,098	\$0		\$600	\$1,889
38	General Fund - Pass-Through - CARES 2.0				\$15,000,000	\$25,000,000	
39	General Fund - Pass-Through - C2AP Stipend				\$425,605	\$362,400	
40	General Fund - Pass-Through - CAPP Stipend				\$34,796	\$52,200	
41	General Fund - Pass-Through - EEER Grant				\$3,493,000	3,668,000	
42	General Fund - Pass-Through - CARES 2.0 Reserve				\$443,394		
43	General Fund - Pass-Through - CARES 2.0 Support (Marissa Mota)				\$11,340		
44	General Fund - Pass-Through - Stage 2 Family Fees				\$4,322		
45	General Fund - Pass-Through - Stage 3 Family Fees				\$81,614		
46	General Fund - Pass-Through - CAAP Family Fees				\$62,590		
47	General Fund - Pass-Through - Felton Learning Hubs				\$307,605		
48	General Fund - Pass-Through - Dream keepers initiative				\$152,116	\$522,884	
49	General Fund - Pass-Through - One-time Local FCC Stipends				\$167,101		
50	General Fund - Pass-Through - CalWork Communication	\$0	\$0	\$30,000			\$30,000
51	General Fund - Pass-Through - ELSF Ambassadors	\$0	\$0	\$2,675			\$2,675
52	General Fund - Pass-Through - Teacher Stipends	\$0	\$0	\$14,283,200			\$14,283,200
53	General Fund - Pass-Through - Transition Funding	\$2,988,313	\$0	\$0			\$2,988,313
54	General Fund - Pass-Through - Translation Services	\$16,825	\$0	\$0			\$16,825
55							
56	TOTAL HSA REVENUES	\$21,292,991	\$19,724,841	\$34,567,864	\$44,964,374	\$64,006,457	\$184,556,527
57	Other Revenues						
58							
59							
60							
61							
62							
63	Total Revenues	\$21,292,991	\$19,724,841	\$34,567,864	\$44,964,374	\$64,006,457	\$184,556,527
64	Full Time Equivalent (FTE)						
66	Prepared by: Cody Cheng		Telephone No.:			Date	
67	HSA-CO Review Signature: _____						
68	HSA #1						1/14/2022

4 **Program: ELS Fiscal Intermediary**

5 (Same as Line 9 on HSA #1)

7 **Operating Expense Detail**

11			Actual	Actual	Budgeted	New	New		
12	Expenditure Category	TERM	FY17-18	FY18-19	FY19-20	FY20-21	FY21-22	TOTAL	
13	Rental of Property		\$35,026	\$38,040	\$43,504	\$36,999	\$51,090	\$ 204,659	
14	Utilities(Elec, Water, Gas, Phone, Scavenger)		\$9,748	\$11,791	\$10,246	\$15,110	\$15,893	\$ 62,788	
15	Office Supplies, Postage		\$6,340	\$5,602	\$8,027	\$7,428	\$7,252	\$ 34,648	
16	Building Maintenance Supplies and Repair		\$3,703	\$11,647	\$4,557	\$19,696	\$8,077	\$ 47,680	
17	Printing and Reproduction		\$3,469	\$6,169	\$8,280	\$5,573	\$4,469	\$ 27,960	
18	Insurance		\$1,729	\$1,727	\$1,398	\$2,320	\$2,943	\$ 10,117	
19	Staff Training		\$2,036	\$574	\$533	\$4,766	\$3,876	\$ 11,785	
20	Staff Travel-(Local & Out of Town)		\$26	\$0	\$1	\$66	\$124	\$ 217	
21	Rental of Equipment			\$0	\$0	\$798	\$3,547	\$ 4,345	
22	CONSULTANT/SUBCONTRACTOR DESCRIPTIVE TITLE								
23	Consultant		\$2,628	\$6,353	\$8,890	\$28,201	\$8,559	\$ 54,632	
24								\$ -	
25								\$ -	
26								\$ -	
27	OTHER								
28	Program Supplies		\$1,934	\$500	\$699	\$543	\$500	\$ 4,176	
29	Dues and Subscriptions		\$139	\$257	\$2	\$3,329	\$1,073	\$ 4,799	
30	Bank Charges		\$8,229	\$6,034	\$8,016	\$7,883	\$12,000	\$ 42,162	
31	Technical Support		\$1,498	\$0	\$2,224	\$10,578	\$17,323	\$ 31,623.19	
32	Provider/Parent Incentives						\$0		
33									
34	TOTAL OPERATING EXPENSE		\$76,505	\$88,693	\$96,376	\$143,290	\$136,726	\$541,590	

36 HSA #3

1/14/2022

	A	B	C	D	E	F	G
1	Appendix B-1, Page 13						
2							
3	HUMAN SERVICES AGENCY BUDGET SUMMARY						
4	BY PROGRAM						
5	Name			Term			
6	Children's Council of San Francisco			July 1, 2017-June 30, 2022			
7	(Check One) New <input checked="" type="checkbox"/> Modification <input type="checkbox"/>						
8	If modification, Effective Date of Mod. 2/1/2020 No. of Mod. 1						
9	Program: Resource & Referral/Nutrition						
10	Budget Reference Page No.(s)	Actual	Actual	Actual	Actual	Budget	
11	Program Term	FY17-18	FY18-19	FY19-20	FY20-21	FY21-22	Total
12	Expenditures						
13	Salaries & Benefits	\$257,344	\$247,956	\$214,226	\$277,814	\$586,471	\$1,583,812
14	Operating Expense	\$81,006	\$112,154	\$67,141	\$212,711	\$191,824	\$664,836
15	Subtotal	\$338,350	\$360,110	\$281,367	\$490,526	\$778,295	\$2,248,648
16	Indirect Percentage (%)	13.5%	10.4%	13.5%	13.6%	14%	
17	Indirect Cost (Line 16 X Line 15)	\$45,624	\$37,580	\$37,962	\$66,756	\$105,819	\$293,740
18	Capital Expenditure	\$796	-	-	-	-	\$796
19	Subtotal before Pass-Through	\$384,769	\$397,690	\$319,329	\$557,281	\$884,114	\$2,543,184
20	Direct Client Pass-Through	\$0	-	-	34,000	34,000	\$68,000
21	Total Expenditures	\$384,769	\$397,690	\$319,329	\$591,281	\$918,114	\$2,611,184
22	HSA Revenues						
23	Admin (mixed State/Fed/Local funds)	\$384,769	\$397,690	\$319,329	\$591,281	\$631,682	\$2,324,751
24	Local Funding (primarily for Nutrition)					\$286,432	
25							
26							
27							
28							
29							
30							
31	TOTAL HSA REVENUES	\$384,769	\$397,690	\$319,329	\$591,281	\$918,114	\$2,611,183
32	Other Revenues						
33							
34							
35							
36							
37							
38	Total Revenues	\$384,769	\$397,690	\$319,329	\$591,281	\$918,114	\$2,611,183
39	Full Time Equivalent (FTE)						
41	Prepared by: Cody Cheng	Telephone No.:				Date	
42	HSA-CO Review Signature:	_____					
43	HSA #1						1/14/2022

Program: Resource & Referral/Nutrition
 (Same as Line 9 on HSA #1)

Operating Expense Detail

Expenditure Category	TERM	Actual	Actual	Budgeted	New	New	TOTAL
		FY17-18	FY18-19	FY19-20	FY20-21	FY21-22	
13 Rental of Property		\$30,481	\$33,327	\$32,343	\$33,248	\$65,782	\$ 195,181
14 Utilities(Elec, Water, Gas, Phone, Scavenger)		\$8,735	\$8,518	\$8,909	\$14,459	\$20,713	\$ 61,334
15 Office Supplies, Postage		\$5,897	\$6,516	\$5,469	\$15,020	\$6,295	\$ 39,197
16 Building Maintenance Supplies and Repair		\$3,228	\$7,427	\$3,544	\$5,897	\$8,324	\$ 28,420
17 Printing and Reproduction		\$3,141	\$5,558	\$3,774	\$6,191	\$3,930	\$ 22,595
18 Insurance		\$1,489	\$1,650	\$1,099	\$2,123	\$3,789	\$ 10,150
19 Staff Training		\$6,856	\$2,188	\$1,155	\$17,024	\$10,632	\$ 37,855
20 Staff Travel-(Local & Out of Town)		\$93	\$297	\$918	\$3	\$1,409	\$ 2,720
21 Rental of Equipment		\$0	\$0	\$0	\$186	\$4,567	\$ 4,753
22 CONSULTANT/SUBCONTRACTOR DESCRIPTIVE TITLE						0	
23 Consultant		\$8,753	\$36,620	\$2,159	\$40,057	\$15,994	\$ 103,583
24							\$ -
25							\$ -
26							\$ -
27 OTHER							
28 Program Supplies		\$580	\$2,856	\$1,955	\$5,291	\$125	\$ 10,807
29 Provider/Parent Incentives		\$2,320	\$1,000	\$416	\$0	\$2,851	\$ 6,587
30 Dues and Subscriptions		\$4,733	\$6,197	\$3,198	\$20,035	\$4,488	\$ 38,652
31 Bank Charge					\$5,247	\$3,800	
32 Technical Support		\$4,700	\$0	\$2,201	\$47,931	\$39,125	\$ 93,956.87
33							
34 TOTAL OPERATING EXPENSE		\$81,006	\$112,154	\$67,141	\$212,711	\$191,824	\$655,789
35							
36 HSA #3							1/14/2022

	A	B	C	D	E	F	G
1	Appendix B-1, Page 17						
2							
3	HUMAN SERVICES AGENCY BUDGET SUMMARY						
4	BY PROGRAM						
5	Name			Term			
6	Children's Council of San Francisco			July 1, 2017-June 30, 2022			
7	(Check One) New <input checked="" type="checkbox"/> Modification X						
8	If modification, Effective Date of Mod. 2/1/2020 No. of Mod. 1						
9	Program: Help Desk						
10	Budget Reference Page No.(s)						
11	Program Term	Actual	Actual	Actual	Actual	Budget	
12		FY17-18	FY18-19	FY19-20	FY20-21	FY21-22	Total
13	Expenditures						
13	Salaries & Benefits	\$69,159	\$169,626	\$185,442	\$169,058	\$246,969	\$840,255
14	Operating Expense	\$17,071	\$50,170	\$67,742	\$66,363	\$85,860	\$287,205
15	Subtotal	\$86,230	\$219,796	\$253,184	\$235,421	\$332,829	\$1,127,460
16	Indirect Percentage (%)	14.8%	13.7%	14.1%	11.6%	14.4%	
17	Indirect Cost (Line 16 X Line 15)	\$12,801	30,058	35,574	27,218	47,798	\$153,448
18	Capital Expenditure	-	-	-	-	-	-
19	Total Expenditures	\$99,031	\$249,854	\$288,758	\$262,639	\$380,627	\$1,280,908
20	HSA Revenues						
21	General Fund - Admin	\$99,031	\$249,854	\$288,758	\$262,639	\$380,627	\$1,280,908
22							
23							
24							
25							
26							
27							
28							
29	TOTAL HSA REVENUES	\$99,031	\$249,854	\$288,758	\$262,639	\$380,627	\$1,280,908
30	Other Revenues						
31							
32							
33							
34							
35							
36	Total Revenues	\$99,031	\$249,854	\$288,758	\$262,639	\$380,627	\$1,280,908
37	Full Time Equivalent (FTE)						
39	Prepared by: Cody Cheng		Telephone No.:			Date	
40	HSA-CO Review Signature: _____						
41	HSA #1						

	A	B	C	D	E	F	G	H	
1							Appendix B-1, Page 20		
2							Document Date:	1/31/2022	
3	HUMAN SERVICES AGENCY BUDGET SUMMARY								
4	BY PROGRAM								
5	Name						Term		
6	Children's Council of San Francisco						July 1, 2017 - June 30, 2022		
7	(Check One) New Modification X								
8	If modification, Effective Date of Mod. 2/1/2020 No. of Mod. 1								
9	Program: CPAC								
10	Budget Reference Page No.(s)	FY17-18	FY18-19	FY19-20	FY20-21	FY21-22			
11	Program Term	CPAC	CPAC	CPAC	CPAC	CPAC	CPAC Total		
12	Expenditures								
13	Salaries & Benefits						\$	-	
14	Operating Expense			\$39,832	\$16,795	\$137,254	\$	193,881	
15	Subtotal	-	-	\$39,832	\$16,795	\$137,254	\$	193,881	
16	Indirect Percentage (%)								
17	Indirect Cost (Line 16 X Line 15)	\$1,580	\$1,103	\$1,610	\$1,444	\$12,353	\$	18,090	
18	Subtotal before Pass-Through	\$1,580	\$1,103	\$41,442	\$18,239	\$149,607	\$	211,971	
19	Capital Expenditure	-	-	-	-	-	\$	-	
20	Direct Client Pass-Through	\$18,360	\$18,476	\$0	\$0	\$0	\$	36,836	
21	Total Expenditures	\$19,941	\$19,578	\$41,442	\$18,239	\$149,607	\$	248,808	
22	HSA Revenues								
23	General Fund - Admin	\$1,580	\$1,103	\$41,442	\$18,239	\$149,607	\$	211,971	
24	General Fund - Pass-Through - CPAC	\$18,360	\$18,476				\$	36,836	
25									
26									
27									
28									
29									
30									
31									
32									
33									
34									
35									
36									
37									
38	TOTAL HSA REVENUES	\$19,941	\$19,578	\$41,442	\$18,239	\$149,607	\$	248,808	
39	Other Revenues								
40									
41									
42									
43									
44									
45	Total Revenues	\$19,941	\$19,578	\$41,442	\$18,239	\$149,607	\$	248,808	
46	Full Time Equivalent (FTE)								
48	Prepared by: Cody Cheng							1/14/2022	
49	HSA-CO Review Signature: _____								
50	HSA #1								

	A	B	C	D	E	F	G	H	
1							Appendix B-1, Page	20	
2							Document Date:	1/31/2022	
3	HUMAN SERVICES AGENCY BUDGET SUMMARY								
4	BY PROGRAM								
5	Name						Term		
6	Children's Council of San Francisco						July 1, 2017 - June 30, 2022		
7	(Check One) New Modification <input checked="" type="checkbox"/> X								
8	If modification, Effective Date of Mod. 2/1/2020 No. of Mod. 1								
9	Program: CPAC								
10	Budget Reference Page No.(s)	FY17-18	FY18-19	FY19-20	FY20-21	FY21-22			
11	Program Term	CPAC	CPAC	CPAC	CPAC	CPAC	CPAC Total		
12	Expenditures								
13	CPAC - Administrative Staff			\$4,375	\$0	\$500	\$4,875		
14	Consultant					\$120,432	\$120,432		
15	Meetings			\$2,160	\$1,076	\$1,300	\$4,536		
16	CPAC - Member Stipends			\$825		\$532	\$1,357		
17	CPAC - Membership Dues/Subscriptions			\$600	\$589	\$650	\$1,839		
18	Training			\$1,999		\$1,600	\$3,599		
19	Travel			\$1,128		-	\$1,128		
20	Supplies/Printing/Mailing/Publications			\$470		\$240	\$710		
21	Website			\$540		-	\$540		
22	Computer & Software			\$0		-	\$-		
23	Week of the Young Child			\$25,736	\$15,130	\$12,000	\$52,866		
24	Unallocated Expenditures			\$1,999			\$1,999		
25									
26									
27									
28									
29									
30									
31									
32									
33									
34									
35									
36	TOTAL HSA REVENUES	\$0	\$0	\$39,832	\$16,795	\$137,254	\$ 193,881		
37	Other Revenues								
38									
39									
40									
41									
42									
43	Total Revenues	\$0	\$0	\$39,832	\$16,795	\$137,254	\$ 193,881		
44	Full Time Equivalent (FTE)								
46	Prepared by: Cody Cheng						1/14/2022		
47	HSA-CO Review Signature: _____								
48	HSA #1								

	A	B	C	D	E	F	G	H	
1							Appendix B-1, Page 21		
2							Document Date:	1/31/2022	
3	HUMAN SERVICES AGENCY BUDGET SUMMARY								
4	BY PROGRAM								
5	Name						Term		
6	Children's Council of San Francisco						July 1, 2017 - June 30, 2022		
7	(Check One) New Modification X								
8	If modification, Effective Date of Mod. 2/1/2020 No. of Mod. 1								
9	Program: State QRIS Block Grant								
10	Budget Reference Page No.(s)	FY17-18 State QRIS Block Grant	FY18-19 State QRIS Block Grant	FY19-20 State QRIS Block Grant	FY20-21 State QRIS Block Grant	FY21-22 State QRIS Block Grant	State QRIS Block Grant Total		
11	Program Term								
12	Expenditures								
13	Salaries & Benefits						\$ -		
14	Operating Expense						\$ -		
15	Subtotal	-	-	-	-	-	\$ -		
16	Indirect Percentage (%)								
17	Indirect Cost (Line 16 X Line 15)						\$ -		
18	Capital Expenditure	-	-	-	-	-	\$ -		
19	Direct Client Pass-Through	\$1,034,344		\$1,800,537	\$0		\$ 2,834,881		
20	Total Expenditures	\$1,034,344	\$0	\$1,800,537	\$0	\$0	\$ 2,834,881		
21	HSA Revenues								
22	Annual Quality Grant (Mixed State/Fed/Local funds)	\$1,034,344		\$1,480,312	\$0		\$ 2,514,656		
23	Emergency Back Up & Supplies			\$320,225					
24	Family Fees								
25									
26									
27									
28									
29									
30									
31									
32									
33									
34									
35									
36									
37	TOTAL HSA REVENUES	\$1,034,344	\$0	\$1,800,537	\$0	\$0	\$ 2,834,881		
38	Other Revenues								
39									
40									
41									
42									
43									
44	Total Revenues	\$1,034,344	\$0	\$1,800,537	\$0	\$0	\$ 2,834,881		
45	Full Time Equivalent (FTE)								
47	Prepared by: Cody Cheng						1/14/2022		
48	HSA-CO Review Signature: _____								
49	HSA #1								

HUMAN SERVICES AGENCY BUDGET SUMMARY BY PROGRAM

Name

Children's Council of San Francisco

(Check One) New Renewal Modification

If modification, Effective Date of Mod. No. of Mod.

Program: CPAC

Budget Reference Page No.(s)

Program Term: July 1, 2021 to June 30, 2022

	CPAC		
	Original	Changes	Revised
Expenditures			
Salaries & Benefits	\$0	\$0	\$0
Operating Expense	\$16,822	\$120,432	\$137,254
Subtotal	\$16,822	\$120,432	\$137,254
Indirect Percentage (%)	9%		9%
Indirect Cost (Line 16 X Line 15)	\$1,449	\$10,904	\$12,353
Capital Expenditure	\$0	\$0	\$0
Direct Client Pass-Through	\$0	\$0	\$0
Total Expenditures	\$16,822	\$132,785	\$149,607
HSA Revenues			
Local Funds -Admin	\$1,449	\$10,904	\$12,353
Local and State Funds- Pass Through	\$16,822	\$120,432	\$137,254
TOTAL HSA REVENUES	\$18,271	\$131,336	\$149,607
Other Revenues			
Total Revenues	\$18,271	\$131,336	\$149,607
Full Time Equivalent (FTE)			

Prepared by:

HSA-CO Review Signature: _____

HSA #1

Program Name: HSACPAC
 (Same as Line 9 on HSA #1)

Operating Expense Detail

<u>Expenditure Category</u>	<u>Original Budget 7/1/20 - 6/30/21</u>	<u>Changes</u>	<u>Revised Budget 7/1/21-6/30/22</u>
CPAC - Administrative Staff	\$ 500		\$ 500
Consultant		\$ 120,432	\$ 120,432
Meetings	\$ 1,300		\$ 1,300
CPAC - Member Stipends	\$ 532		\$ 532
CPAC - Membership Dues/Subscriptions	\$ 650		\$ 650
Training	\$ 1,600		\$ 1,600
Travel	\$ -		\$ -
Supplies/Printing/Mailing/Publications	\$ 240		\$ 240
Website	\$ -		\$ -
Computer & Software	\$ -		\$ -
Week of the Young Child	\$ 12,000		\$ 12,000
Unallocated Expenditures	\$ -		\$ -

CONSULTANT/SUBCONTRACTOR DESCRIPTIVE TITLE

TOTAL OPERATING EXPENSE	\$ 16,822	\$ 120,432	\$ 137,254
--------------------------------	------------------	-------------------	-------------------

	A	B	C	D	E	F	G	H	I	J	AL
1											
2											
3	HUMAN SERVICES AGENCY BUDGET SUMMARY										
4	BY PROGRAM										
5	Name										Term
6	Children's Council of San Francisco										July 1, 2021 - June 30, 2022
7	(Check One) New <input type="checkbox"/> Renewal <input type="checkbox"/> Modification <input type="checkbox"/>										
8	If modification, Effective Date of Mod. _____ No. of Mod. _____										
9	Program: ELS Local Subsidy										
10		Year 1 - FY17-18		Year 2 - FY18-19		Year 3 - FY19-20		Year 4 - FY20-21		Year 5 - FY21-22	FY17-22
11	Budget Reference Page No.(s)	Original	Modification	Original	Modification	Original	Modification	Original	Modification	Original	
12	Program Term	ELS Voucher	ELS Voucher	ELS Voucher	ELS Voucher	ELS Voucher	ELS Voucher	ELS Voucher	ELS Voucher	ELS Voucher	Total ELS Voucher
13	Expenditures										
14	Salaries & Benefits	\$572,839	157,490	\$730,329	54,263	\$784,592	44,170	\$828,762	334,904	\$1,163,666	\$4,080,188
15	Operating Expense	\$184,554	117,324	\$301,878	(20,907)	\$280,971	1,607	\$282,578	89,445	\$372,023	\$1,422,004
16	Subtotal	\$757,393	274,814	\$1,032,207	33,356	\$1,065,563	45,777	\$1,111,340	424,349	\$1,535,689	\$5,502,191
17	Indirect Percentage (%)	12%		13%		13%		13%		13%	
18	Indirect Cost (Line 16 X Line 15)	\$91,047	38,909	\$129,956	(12,076)	\$117,880	13,282	\$131,162	99,162	\$230,324	\$700,369
19	Capital Expenditure	\$0	1,699.27	\$1,699	32,520.73	\$34,220	(34,220.00)	\$0	-	\$0	\$35,919
20	Direct Client Pass-Through	\$7,364,968	2,414,901	\$9,779,869	4,903,792	\$14,683,661	721,749	\$15,405,410	6,102,799	\$21,508,209	\$68,742,117
21	Total Expenditures	\$8,213,408	2,730,324	\$10,943,732	4,957,592	\$15,901,324	746,588	\$16,647,912	6,626,310	\$23,274,222	\$74,980,597
22	HSA Revenues										
23	General Fund - Admin	\$848,440	315,423	\$1,163,863	53,800	\$1,217,663	24,839	\$1,242,502	523,511	\$1,766,013	\$6,238,480
24	General Fund - Pass-Through		-	\$0	-		-		-		\$0
25	General Fund - Pass-Through Voucher	\$7,364,968	2,172,697	\$9,537,665	4,777,804	\$14,315,469	122,709	\$14,438,178	5,961,085	\$20,399,263	\$66,055,543
26	General Fund - Pass-Through P500	\$0	210,305	\$210,305	97,887	\$308,192	(43,502)	\$264,690	(135,313)	\$129,377	\$912,564
27	General Fund - Pass-Through IPO	\$0	31,899	\$31,899	28,101	\$60,000	-	\$60,000	(4,553)	\$55,447	\$207,346
28	General Fund - Pass-Through Family Fee							\$169,092			\$169,092
29	General Fund - Pass-Through Prorated Payment							\$473,450			\$473,450
30	BOS - Funding Support	\$0	-	\$0	-	\$0	-	\$0	-	\$0	\$0
31	General Fund - Pass-Through Homeless Set-Aside									\$462,061	\$462,061
32	General Fund - Pass-Through C1/C@ Priority Set-Aside									\$462,061	\$462,061
33	TOTAL HSA REVENUES	\$8,213,408	2,730,324	\$10,943,732	4,957,592	\$15,901,324	104,046	\$16,647,912	6,344,730	\$23,274,222	\$74,980,597
34	Other Revenues										
35											
36											
37											
38											
39											
40	Total Revenues	\$8,213,408	2,730,323.67	\$10,943,732	4,957,592.33	\$15,901,324	104,045.99	\$16,647,912	6,344,729.51	\$23,274,222	\$74,980,597
41	Full Time Equivalent (FTE)										
43	Prepared by: Cody Cheng										Date 01/11/2022
44	HSA-CO Review Signature: _____										
45	HSA #1										1/11/2022

	A	B	C	D	E	F	G	H	I	J	K	L	AN
1													
2													
3													
4	Program Name:	HSA ELS Local Subsidy											
5	(Same as Line 9 on HSA #1)												
6													
7	Operating Expense Detail												
8													
9													
10		Year 1 - FY17-18		Year 2 - FY18-19		Year 3 - FY19-20		Year 4 - FY20-21		Year 5 - FY21-22		FY17-22	
11		Original	Modification	Original	Modification	Original	Modification	Original	Modification	Original			
12	<u>Expenditure Category</u>	ELS Voucher	ELS Voucher	ELS Voucher	ELS Voucher	ELS Voucher	ELS Voucher	ELS Voucher	ELS Voucher	ELS Voucher			TOTAL ELS Voucher
13	Rental of Property	\$64,382	\$20,602	\$84,984	\$2,997	\$87,981	(\$32,439)	\$55,542	\$60,017	\$115,559			\$408,448
14	Utilities(Elec, Water, Gas, Phone, Scavenger)	\$17,912	\$10,324	\$28,236	(\$1,736)	\$26,500	(\$1,313)	\$25,187	\$10,716	\$35,903			\$133,738
15	Office Supplies, Postage	\$13,997	\$5,905	\$19,902	(\$405)	\$19,497	(\$6,025)	\$13,472	\$40,086	\$53,558			\$120,426
16	Building Maintenance Supplies and Repair	\$6,792	\$22,604	\$29,396	(\$1,136)	\$28,260	\$29,460	\$57,720	(\$43,801)	\$13,919			\$136,087
17	Printing and Reproduction (Outreach)	\$9,652	\$7,054	\$16,706	(\$5,092)	\$11,614	(\$2,437)	\$9,177	\$3,741	\$12,918			\$60,067
18	Insurance	\$3,133	(\$1,207)	\$1,926	\$1,746	\$3,672	\$48	\$3,720	\$2,929	\$6,649			\$19,100
19	Staff Training	\$5,912	\$2,037	\$7,949	\$12,370	\$20,319	(\$8,806)	\$11,513	(\$505)	\$11,008			\$56,701
20	Staff Travel-(Local & Out of Town)	\$287	(\$141)	\$146	\$299	\$445	(\$248)	\$197	\$111	\$308			\$1,383
21	Rental of Equipment		\$0		\$2,574	\$2,574	(\$2,179)	\$395	\$7,618	\$8,013			\$10,982
22	CONSULTANT/SUBCONTRACTOR DESCRIPTIVE TITLE												
23	Consultant	\$41,270	\$32,664	\$73,934	(\$25,957)	\$47,977	\$22,285	\$70,262	(\$26,246)	\$44,016			\$277,459
24													
25													
26													
27													
28	OTHER												
29	Program Supplies	\$1,491	\$3,264	\$4,755	(\$2,212)	\$2,543	(\$825)	\$1,718	\$1,241	\$2,959			\$13,466
30	Dues and Subscriptions	\$1,831	\$2,777	\$4,608	(\$1,682)	\$2,926	(\$214)	\$2,712	\$2,400	\$5,112			\$17,189
31	Bank Charges	\$6,597	\$3,043	\$9,640	(\$1,829)	\$7,811	(\$680)	\$7,131	(\$69)	\$7,062			\$38,241
32	Technical Support	\$11,298	\$8,398	\$19,696	(\$2,451)	\$17,245	\$6,587	\$23,832	\$31,150	\$54,982			\$127,053
33	Provider/Parent Incentives				\$167	\$167				\$57			\$224
34	MCT-API Vertical Change				\$1,440	\$1,440				\$0			\$1,440
35													
36	TOTAL OPERATING EXPENSE	\$184,554	\$117,324	\$301,878	(\$20,907)	\$280,971	\$3,214	\$282,578	\$89,388	\$372,023	\$		1,422,003.77
37													
38	HSA #3												1/1/2022

	A	B	C	D	E	F	G	H	I	J	K	AM
1												
2												
3												
4		Appendix B, Page 4										
5		Document Date: 1/11/2022										
6		Program Name: ELS Local Subsidy										
7		(Same as Line 9 on HSA #1)										
8		Program Expenditure Detail										
9												
10	EQUIPMENT	TERM	Year 1 - FY17-18		Year 2 - FY18-19		Year 3 - FY19-20		Year 4 - FY20-21		Year 5 - FY21-22	TOTAL
11	No.	ITEM/DESCRIPTION	Original	Modification	Original	Modification	Original	Modification	Original	Modification	Original	
12	1	Computers and Equipment	0	1,699	1,699	32,521	34,220	(34,220)	0	0	0	35,919
13												0
14												0
15												0
16												0
17												0
18												0
19												0
20	TOTAL EQUIPMENT COST		0	1,699	1,699	32,521	34,220	(34,220)	0	0	0	35,919
21												
22	R E M O D E L I N G											
23	Description:											
24												0
25												0
26												0
27												0
28												0
29	TOTAL REMODELING COST		0	0	0	0	0	0	0	0	0	0
30												
31	TOTAL CAPITAL EXPENDITURE		0	1,699	1,699	32,521	34,220	(34,220)	0	0	0	35,919
32	(Equipment and Remodeling Cost)											
33	HSA #4											

	A	D	G
1	Appendix B, Page Document Date:9/15/21 HUMAN SERVICES AGENCY BUDGET SUMMARY		
2			
3			
4			
5	Name	Term	
6	Children's Council of San Francisco	July 1, 2021 - June 30, 2022	
7	(Check One) New <input checked="" type="checkbox"/> Renewal <input type="checkbox"/> Modification <input type="checkbox"/>		
8	If modification, Effective Date of Mod. No. of Mod.		
9	Program: ELS -Voucher		
10	Budget Reference Page No.(s)		
11	Program Term	ELS Voucher	Total
12	Expenditures		
13	Salaries & Benefits	\$1,163,666	\$1,163,666
14	Operating Expense	\$372,023	\$372,023
15	Subtotal	\$1,535,689	\$1,535,689
16	Indirect Percentage (%)	15%	
17	Indirect Cost (Line 16 X Line 15)	\$230,324	\$230,324
18	Capital Expenditure	\$0	\$0
19	Direct Client Pass-Through	\$21,508,209	\$21,508,209
20			
21	Total Expenditures	\$23,274,222	\$23,274,222
22	HSA Revenues		
23	General Fund - Admin	\$1,766,013	\$1,766,013
24	General Fund - Pass-Through ELS Voucher	\$20,399,263	\$20,399,263
25	General Fund - Pass-Through ELS P500	\$129,377	\$129,377
26	General Fund - Pass-Through ELS IPO	\$55,447	\$55,447
27	General Fund - Pass-Through ELS Homeless Set-Aside	\$462,061	\$462,061
28	General Fund - Pass-Through C1/C2 Priority Set-Aside	\$462,061	\$462,061
29			
30			
31	TOTAL HSA REVENUES	\$23,274,222	\$23,274,222
32	Other Revenues		
33			
34			
35			
36			
37			
38	Total Revenues	\$23,274,222	\$23,274,222
39	Full Time Equivalent (FTE)		
41	Prepared by: Elaine Lai	415-276-2973	9/15/2021
42	HSA-CO Review Signature:		
43	HSA #1		9/15/2021

	A	B	C	D	E	F	G
1	Program Name: ELS - Voucher						
2	(Same as Line 9 on HSA #1)						
3	Salaries & Benefits Detail						
4		Agency Totals				ELS Voucher	
5		Annual Full Time Salary for FTE	Total % FTE	For HSA Program % FTE	Adjusted FTE	Original Budgeted Salary	TOTAL
6						07/01/21 to 06/30/22	
7	POSITION TITLE						
8	11 Senior Director of Child Care Family Services	\$ 138,046	100%	45%	0.45	\$24,217	\$24,217
9	12 Senior Analyst	\$ 93,878	100%	28%	0.28	\$10,165	\$10,165
10	13 Family Service Specialist II	\$ 52,743	100%	45%	0.45	\$9,277	\$9,277
11	14 Family Service Payments Technician	\$ 39,768	100%	50%	0.50	\$9,677	\$9,677
12	15 Family Service Payments Technician	\$ 46,858	100%	50%	0.50	\$9,005	\$9,005
13	16 Family Service Payments Technician	\$ 49,710	100%	50%	0.50	\$9,715	\$9,715
14	17 Family Service Payments Support	\$ 55,756	100%	58%	0.58	\$12,640	\$12,640
15	18 Family Service Payments Support	\$ 55,756	100%	58%	0.58	\$12,640	\$12,640
16	19 Family and Children Program Specialist	\$ 52,743	100%	58%	0.58	\$11,956	\$11,956
17	20 Child Care Resource and Referral Counselor	\$ 52,743	100%	4%	0.04	\$825	\$825
18	21 Family Service Specialist II	\$ 52,743	100%	45%	0.45	\$9,277	\$9,277
19	22 Family Subsidy Provider Coordinator	\$ 54,612	100%	30%	0.30	\$6,404	\$6,404
20	23 Family Service Specialist II	\$ 52,743	100%	45%	0.45	\$9,277	\$9,277
21	24 Family Service Specialist II	\$ 52,743	100%	45%	0.45	\$9,277	\$9,277
22	25 Community Outreach & Partnership Project Mgr	\$ 78,720	100%	58%	0.58	\$17,800	\$17,800
23	26 Family Service Payments Technician	\$ 49,710	100%	50%	0.50	\$9,715	\$9,715
24	27 Family Service Specialist II	\$ 52,743	100%	45%	0.45	\$9,277	\$9,277
25	28 Family and Children Program Specialist	\$ 52,743	100%	58%	0.58	\$11,956	\$11,956
26	29 Family Subsidy & Children's Services Spclst	\$ 52,743	100%	58%	0.58	\$11,956	\$11,956
27	30 Family Service Payments Technician	\$ 49,710	100%	50%	0.50	\$9,715	\$9,715
28	31 Family Service Specialist II	\$ 52,743	100%	58%	0.58	\$11,956	\$11,956
29	32 Family Subsidy Program Manager 1	\$ 79,058	100%	45%	0.45	\$13,870	\$13,870
30	33 Family Service Specialist II	\$ 52,743	100%	58%	0.58	\$11,956	\$11,956
31	34 Client Relations Representative	\$ 46,015	100%	4%	0.04	\$720	\$720
32	35 Family Subsidy Provider Coordinator	\$ 52,743	100%	32%	0.32	\$6,697	\$6,697
33	36 Family Subsidy Program Manager	\$ 84,016	100%	45%	0.45	\$14,739	\$14,739
34	37 Family Subsidy Provider Outreach Coordinator	\$ 54,129	100%	32%	0.32	\$6,698	\$6,698
35	38 Child Care Resource and Referral Specialist	\$ 48,264	100%	4%	0.04	\$746	\$746
36	39 Program Training Manager	\$ 71,259	100%	58%	0.58	\$15,977	\$15,977
37	40 Family Service Specialist II	\$ 51,217	100%	45%	0.45	\$8,881	\$8,881
38	41 Family Service Specialist II	\$ 49,730	100%	58%	0.58	\$11,090	\$11,090
39	42 Family Service Specialist II	\$ 48,264	100%	45%	0.45	\$8,522	\$8,522
40	43 Family Service Specialist II	\$ 48,264	100%	45%	0.45	\$8,522	\$8,522
41	44 Program Mgr Family Engagement Specialization	\$ 73,120	100%	47%	0.47	\$13,398	\$13,398
42	45 Family Service Specialist II	\$ 48,264	100%	58%	0.58	\$10,941	\$10,941
43	46 Family Service Specialist II	\$ 46,858	100%	58%	0.58	\$10,521	\$10,521
44	47 Associate Director of Business Supports	\$ 91,917	100%	35%	0.35	\$4,535	\$4,535
45	48 Family Subsidy Quality Assurance Coord	\$ 49,650	100%	45%	0.45	\$8,799	\$8,799
46	49 Family Subsidy Specialist I	\$ 42,881	100%	45%	0.45	\$7,538	\$7,538
47	50 Family Service Specialist II	\$ 48,264	100%	45%	0.45	\$8,442	\$8,442
48	51 Payment Services Lead	\$ 50,233	100%	50%	0.50	\$9,751	\$9,751
49	52 Family Service Payments Technician	\$ 44,167	100%	50%	0.50	\$8,501	\$8,501
50	53 CCR&R III Family Support Navigator	\$ 54,892	100%	50%	0.50	\$9,322	\$9,322
51	54 CCR&R III Family Support Navigator	\$ 51,739	100%	50%	0.50	\$9,556	\$9,556
52	55 CCR&R III Family Support Navigator	\$ 51,739	100%	50%	0.50	\$10,125	\$10,125
53	56 Training Supervisor	\$ 60,090	100%	45%	0.45	\$10,526	\$10,526
54	57 CCR&R III Family Support Navigator	\$ 51,739	100%	50%	0.50	\$10,020	\$10,020
55	58 CSIO	\$ 180,000	100%	46%	0.46	\$32,975	\$32,975
56	59 Associate Director of CC Quality & Business Supports	\$ 104,500	100%	35%	0.35	\$13,845	\$13,845
57	60 Family Service Specialist II	\$ 47,500	100%	58%	0.58	\$9,022	\$9,022
58	61 Family Support Manager	\$ 83,000	100%	15%	0.15	\$4,095	\$4,095
59	62 Family Support Trainer	\$ 56,519	100%	45%	0.45	\$8,239	\$8,239
60	63 Provider Engagement Coach	\$ 59,753	100%	39%	0.39	\$7,374	\$7,374
61	64 Family Service Payments Technician	\$ 46,858	100%	50%	0.50	\$10,436	\$10,436
62	65 Family Service Specialist II	\$ 48,264	100%	58%	0.58	\$10,287	\$10,287
63	66 Family Service Specialist II	\$ 48,264	100%	58%	0.58	\$8,604	\$8,604
64	67 Family Subsidy Payment Manager	\$ 80,000	100%	30%	0.30	\$5,779	\$5,779
65	68 CCR&R II: Education & Outreach Specialist	\$ 46,698	100%	20%	0.20	\$2,559	\$2,559
66	69 Family Subsidy Provider Coordinator	\$ 51,217	100%	24%	0.24	\$3,469	\$3,469
67	70 Finance Manager & Controller	\$ 136,003	100%	38%	0.38	\$20,148	\$20,148
68	71 A/P Accountant	\$ 67,245	100%	35%	0.35	\$9,199	\$9,199
69	72 Parent Voices Organizer	\$ 79,590	100%	14%	0.14	\$4,344	\$4,344
70	73 Operation Office Manager (Director of Facilities)	\$ 115,000	100%	38%	0.38	\$16,747	\$16,747
71	74 Systems Administration Manager	\$ 101,324	100%	40%	0.40	\$3,290	\$3,290
72	75 Senior Director of Research, Data and Evaluation	\$ 130,000	100%	46%	0.46	\$23,117	\$23,117
73	76 Senior Accountant III	\$ 85,723	100%	41%	0.41	\$11,914	\$11,914
74	77 Director of Marketing & Communication	\$ 106,177	100%	40%	0.40	\$16,557	\$16,557
75	78 Senior Accountant III	\$ 80,802	100%	41%	0.41	\$12,883	\$12,883
76	79 Chief Advancement Officer	\$ 168,886	100%	25%	0.25	\$16,322	\$16,322
77	80 IT Support Specialist	\$ 61,540	100%	40%	0.40	\$9,381	\$9,381
78	81 Web Developer/Administrator	\$ 83,232	100%	40%	0.40	\$13,096	\$13,096
79	82 Senior Manager - Data Strategist	\$ 110,000	100%	40%	0.40	\$16,892	\$16,892
80	83 Communications & Design Associate	\$ 56,318	100%	45%	0.45	\$9,867	\$9,867
81	84 Operations Associate	\$ 32,345	100%	38%	0.38	\$4,739	\$4,739
82	85 Chief Financial Officer	\$ 205,894	100%	36%	0.36	\$28,654	\$28,654
83	86 Program Manager- Play Lab	\$ 75,254	100%	7%	0.07	\$2,054	\$2,054
84	87 Director of Public Policy Communication	\$ 109,200	100%	19%	0.19	\$8,069	\$8,069
85	88 Chief Technology Officer	\$ 165,250	100%	40%	0.40	\$25,552	\$25,552
86	89 Senior Director of Finance and Accounting	\$ 155,000	100%	36%	0.36	\$22,181	\$22,181
87	90 Senior Accounting Administrator	\$ 94,000	100%	38%	0.38	\$13,789	\$13,789
88	91 Facilities & Operations Coordinator	\$ 45,493	100%	38%	0.38	\$6,779	\$6,779
89	92 Research and Evaluation Program Manager	\$ 80,000	100%	58%	0.58	\$11,944	\$11,944
90	93 Policy Communications Associate	\$ 75,000	100%	6%	0.06	\$1,369	\$1,369
91	94 Data Manager	\$ 90,000	100%	40%	0.40	\$14,334	\$14,334
92	95 Staff Accountant II	\$ 67,245	100%	12%	0.12	\$2,334	\$2,334
93	96 Associate Director of Facilities	\$ 90,000	100%	38%	0.38	\$8,235	\$8,235
94	97 HelpDesk Manager	\$ 85,000	100%	40%	0.40	\$10,333	\$10,333
95							
96							
97							
98							\$0
99	TOTALS	\$6,294,917	87.00	35.84	35.84	\$927,939	\$927,939
100	FRINGE BENEFIT RATE						
101	EMPLOYEE FRINGE BENEFITS					\$235,727	\$235,727
102							
103	TOTAL SALARIES & BENEFITS					\$1,163,666	\$1,163,666
104	HSA #2						9152901

	A	B	C	D	I	J	N	O
1	Appendix B, Page							
2	Document Date:9/15/21							
3								
4	Program Name: ELS Voucher							
5	(Same as Line 9 on HSA #1)							
6								
7	Operating Expense Detail							
8								
9								
10								
11								
12	<u>Expenditure Category</u>			TERM	ELS Voucher			TOTAL
13	Rental of Property				\$115,559			\$ 115,559
14	Utilities(Elec, Water, Gas, Phone, Scavenger)				\$35,903			\$ 35,903
15	Office Supplies, Postage				\$53,558			\$ 53,558
16	Building Maintenance Supplies and Repair				\$13,919			\$ 13,919
17	Printing and Reproduction (Outreach)				\$12,918			\$ 12,918
18	Insurance				\$6,649			\$ 6,649
19	Staff Training				\$11,008			\$ 11,008
20	Staff Travel-(Local & Out of Town)				\$308			\$ 308
21	Rental of Equipment				\$8,013			\$ 8,013
22	CONSULTANT/SUBCONTRACTOR DESCRIPTIVE TITLE							\$ -
23	Consultant				\$44,016			\$ 44,016
24								\$ -
25								\$ -
26								\$ -
27								\$ -
28	OTHER							\$ -
29	Program Supplies				\$2,959			\$ 2,959
30	Dues and Subscriptions				\$5,112			\$ 5,112
31	Bank Charges				\$7,062			\$ 7,062
32	Technical Support				\$54,982			\$ 54,982
33	Provider/Parent Incentives				\$57			\$ 57
34	FCS Trauma Training							\$ -
35								
36	TOTAL OPERATING EXPENSE				\$372,023			\$ 372,023
37								
38	HSA #3							9/15/2021

	A	B	C	D	E	F	G	H
1								
2					Appendix B, Page			
3					Document Date Document Date:9/15/21			
4		Program Name: ELS - Voucher						
5		(Same as Line 9 on HSA #1)						
6								
7		Program Expenditure Detail						
8								
9								TOTAL
10	EQUIPMENT	TERM	ELS Voucher	ELS Voucher	ELS Voucher	FCS-Fed	FCS-Non Fed	
11	No.	ITEM/DESCRIPTION						
12								0
13								0
14								0
15								0
16								0
17								0
18								0
19								0
20	TOTAL EQUIPMENT COST		0	0	0	0	0	0
21								
22	REMODELING							
23	Description:							0
24								0
25								0
26								0
27								0
28								0
29	TOTAL REMODELING COST		0	0	0			0
30								
31	TOTAL CAPITAL EXPENDITURE		0	0	0	0	0	0
32	(Equipment and Remodeling Cost)							
33	HSA #4							9/15/2021

**HUMAN SERVICES AGENCY BUDGET SUMMARY
BY PROGRAM**

5. Name Term
 6. **Children's Council of San Francisco** **July 1, 2021 - June 30, 2022**
 7. (Check One) New Renewal Modification
 8. If modification, Effective Date of Mod. No. of Mod.

9. **Program: Federal/State Subsidy**

10 Budget Reference Page No.(s)	Original Stage 1	Original Stage 2	Changes Stage 2	Revised Stage 2	Original CAPP	Changes CAPP	Revised CAPP	Original FCS-Fed/State	Changes FCS-Fed/State	Revised FCS-Fed/State	Original FCS-Non Fed	Total
11 Program Term												
12 Expenditures												
13 Salaries & Benefits	\$897,792	\$714,104	\$0	\$714,104	\$156,548	\$0	\$156,548	\$167,450	(\$35,000)	\$132,449	\$70,639	\$1,971,532
14 Operating Expense	\$920,767	\$336,167	\$42,959	\$379,126	\$27,320	\$40,810	\$68,130	\$37,117	\$5,000	\$72,117	\$91,031	\$1,521,171
15 Subtotal	\$1,818,559	\$1,050,271	\$42,959	\$1,093,230	\$183,868	\$40,810	\$224,677	\$204,567	0	\$204,566	\$151,670	\$3,492,702
16 Indirect Percentage (%)	15%	14%		15%	15%		15%	15%		15%	15%	
17 Indirect Cost (Line 16 X Line 15)	\$274,441	\$148,116	\$15,868	\$163,984	\$27,575	\$6,127	\$33,702	\$12,190	0	\$12,190	\$22,541	\$506,858
18 Capital Expenditure	-	-	-	-	-	\$0	-	-	-	-	-	-
19 Direct Client Pass-Through	\$9,867,000	\$5,649,540	277,328	\$5,926,868	\$996,795	\$221,276	\$1,218,071	\$349,424	-	\$349,424	\$1,486,169	\$18,847,532
20 Direct Client Pass-Through-FCS Bridge	-	-	-	-	-	-	-	\$572,562	-	\$572,562	-	\$572,562
21 Total Expenditures	\$11,960,000	\$6,847,927	\$336,155	\$7,184,082	\$1,208,237	\$268,213	\$1,476,450	\$1,138,743	0	\$1,138,742	\$1,660,380	\$23,419,655
22 HSA Revenues												
23 Admin (Mixed Local/State/Fed Funding)	\$2,093,000	\$1,198,387	58,827	\$1,257,214	\$211,442	\$46,937	\$258,379	\$93,806	-	\$93,806	\$174,211	\$3,876,610
24 Pass-Through (Mixed Local/State/Fed Funding)	\$9,867,000	\$5,649,540	277,328	\$5,926,868	\$996,795	\$221,276	\$1,218,071	\$349,424	-	\$349,424	\$1,486,169	\$18,847,532
25 Admin- FCS Navigator (State Funding)								\$88,619	-	\$88,619		\$88,619
26 Admin- FCS Trauma (State Funding)								\$43,332	-	\$43,332		\$43,332
27 Pass-Through FCS Bridge (State Funding)								\$572,562	-	\$572,562		\$572,562
28												
29												
30												
31 TOTAL HSA REVENUES	\$11,960,000	\$6,847,927	\$336,155	\$7,184,082	\$1,208,237	\$268,213	\$1,476,450	1,138,743	-	\$1,138,742	\$1,660,380	\$23,419,655
32 Other Revenues												
33												
34												
35												
36												
37												
38 Total Revenues	\$11,960,000	\$6,847,927	\$336,155	\$7,184,082	\$1,208,237	\$268,213	\$1,476,450	\$1,138,743	\$0	\$1,138,742	\$1,660,380	\$23,419,655
39 Full Time Equivalent (FTE)												
41 Prepared by: Elaine Lai	Telephone No.:				415-276-2973				1/12/2022			
42 HSA-CO Review Signature:									\$0			
43 HSA #1									1/12/2022			

	A	B	C	D	E	H	I	J	K	L	M	N	O	P	Q	T
1																Appendix B, Page
2																Document Date: 1/12/2022
3																
4	Program Name: Federal/State Subsidy															
5	(Same as Line 9 on HSA #1)															
6																
7	Operating Expense Detail															
8																
9																
10																
11																
12	Expenditure Category	TERM	Original Stage 1	Original Stage 2	Changes Stage 2	Revised Stage 2	Original CAPP	Changes CAPP	Revised CAPP	Original FCS-Fed/State	Changes FCS-Fed/State	FCS-Fed/State	Original FCS-Non Fed	TOTAL		
13	Rental of Property		\$252,625	\$92,304	\$0	\$92,304	\$7,783	\$0	\$7,783	\$13,316	\$0	\$13,316	\$21,773	\$	\$	387,801
14	Utilities(Elec, Water, Gas, Phone, Scavenger)		\$78,390	\$28,642	\$0	\$28,642	\$2,415	\$0	\$2,415	\$4,139	\$0	\$4,139	\$6,756	\$	\$	120,342
15	Office Supplies, Postage		\$36,357	\$13,283	\$2,959	\$16,242	\$1,120	\$5,000	\$6,120	\$1,544	\$0	\$1,544	\$3,133	\$	\$	63,396
16	Building Maintenance Supplies and Repair		\$30,808	\$11,256	\$20,000	\$31,256	\$949	\$0	\$949	\$1,598	\$0	\$1,598	\$2,655	\$	\$	67,266
17	Printing and Reproduction (Outreach)		\$44,229	\$16,160	\$0	\$16,160	\$1,363	\$0	\$1,363	\$2,286	\$0	\$2,286	\$3,812	\$	\$	67,850
18	Insurance		\$14,517	\$5,304	\$0	\$5,304	\$447	\$0	\$447	\$766	\$0	\$766	\$1,251	\$	\$	22,285
19	Staff Training		\$28,953	\$10,579	\$0	\$10,579	\$892	\$1,500	\$2,392	\$1,185	\$0	\$1,185	\$2,495	\$	\$	45,604
20	Staff Travel-(Local & Out of Town)		\$735	\$268	\$0	\$268	\$23	\$0	\$23	\$34	\$0	\$34	\$63	\$	\$	1,123
21	Rental of Equipment		\$17,496	\$6,393	\$0	\$6,393	\$539	\$0	\$539	\$924	\$0	\$924	\$1,508	\$	\$	26,860
22	CONSULTANT/SUBCONTRACTOR DESCRIPTIVE TITLE															
23	Consultant		\$151,843	\$55,220	\$20,000	\$75,220	\$3,630	\$15,000	\$18,630	\$4,158	\$0	\$4,158	\$14,761	\$	\$	264,612
24														\$	\$	-
25														\$	\$	-
26														\$	\$	-
27														\$	\$	-
28	OTHER															
29	Program Supplies		\$12,920	\$4,721	\$0	\$4,721	\$398	\$4,310	\$4,708	\$1,206	\$0	\$1,206	\$1,114	\$	\$	24,669
30	Dues and Subscriptions		\$19,496	\$7,124	\$0	\$7,124	\$601	\$0	\$601	\$448	\$0	\$448	\$1,680	\$	\$	29,349
31	Bank Charges		\$30,840	\$11,268	\$0	\$11,268	\$950	\$0	\$950	\$552	\$0	\$552	\$2,658	\$	\$	46,268
32	Technical Support		\$201,308	\$73,554	\$0	\$73,554	\$6,202	\$15,000	\$21,202	\$4,957	\$0	\$4,957	\$17,350	\$	\$	318,371
33	Provider/Parent Incentives		\$250	\$91	\$0	\$91	\$8	\$0	\$8	\$4	\$0	\$4	\$22	\$	\$	375
34	FCS Trauma Training										\$35,000	\$35,000	\$0	\$	\$	35,000
35																
36	TOTAL OPERATING EXPENSE		\$920,767	\$336,167	\$42,959	\$379,126	\$27,320	\$40,810	\$68,130	\$37,117	\$35,000	\$72,117	\$81,031	\$	\$	1,521,171
37																
38	HSA #3															
																1/12/2022

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1									
2					Appendix B, Page				
3					Document Date	0			
4		Program Name: Federal/State Subsidy							
5		(Same as Line 9 on HSA #1)							
6									
7									
8									
9									
10		EQUIPMENT	TERM	Stage 1	Stage 2	CAPP	FCS-Fed	FCS-Non Fed	TOTAL
11	No.	ITEM/DESCRIPTION							
12									0
13									0
14									0
15									0
16									0
17									0
18									0
19									0
20		TOTAL EQUIPMENT COST		0	0	0	0	0	0
21									
22		REMODELING							
23	Description:								0
24									0
25									0
26									0
27									0
28									0
29		TOTAL REMODELING COST		0	0	0			0
30									
31		TOTAL CAPITAL EXPENDITURE		0	0	0	0	0	0
32		(Equipment and Remodeling Cost)							
33		HSA #4							1/12/2022

	A	B	C	D	E	F
1						Appendix B, Page
2						Document Date: 12/8/2021
3	HUMAN SERVICES AGENCY BUDGET SUMMARY					
4	BY PROGRAM					
5	Name			Term		
6	Children's Council of San Francisco			July 1, 2021 - June 30, 2022		
7	(Check One) New <input checked="" type="checkbox"/> Renewal <input type="checkbox"/> Modification <input type="checkbox"/>					
8	If modification, Effective Date of Mod. No. of Mod.					
9	Program: Fiscal Intermediary					
10	Budget Reference Page No.(s)	Original	Changes	Revised		
11	Program Term	Fiscal Intermediary	Fiscal Intermediary	Fiscal Intermediary		Total
12	Expenditures					
13	Salaries & Benefits	\$459,650	-	459,650	-	\$459,650
14	Operating Expense	\$123,267	13,459	136,726	-	\$136,726
15	Subtotal	\$582,917	13,459	596,376	-	\$596,376
16	Indirect Percentage (%)	14%		15%		
17	Indirect Cost (Line 16 X Line 15)	\$82,185	7,271	89,456	-	\$89,456
18	Capital Expenditure	\$0	-	-	-	-
19	Direct Client Pass-Through	\$62,906,025	414,600	63,320,625	-	\$63,320,625
20	Total Expenditures	\$63,571,127	435,330	64,006,457	-	\$64,006,457
21	HSA Revenues					
22	General Fund - Admin	\$665,102	20,730	\$685,832		\$685,832
26	General Fund - Pass-Through - ELS Gap	\$1,858,372	-	\$1,858,372		\$1,858,372
27	General Fund - Pass-Through - MRA	\$26,622,155	-	\$26,622,155		\$26,622,155
28	General Fund - Pass-Through - PFA-FCC	\$550,000	-	\$550,000		\$550,000
29	General Fund - Pass-Through - FACES FCCN	\$1,600,000	-	\$1,600,000		\$1,600,000
30	General Fund - Pass-Through - Program Capacity Supports	\$2,000,000	(100,000)	\$1,900,000		\$1,900,000
31	General Fund - Pass-Through - MEDA Latino Prenatal Program	\$0	100,000	\$100,000		\$100,000
32	General Fund - Pass-Through - Holy Family	\$0	-	\$0		\$0
33	General Fund - Pass-Through - Annual Quality Grant	\$813,000	-	\$813,000		\$813,000
34	General Fund - Pass-Through - Indigo Project	\$25,000	-	\$25,000		\$25,000
35	General Fund - Pass-Through - TIDA CYO	\$128,500	-	\$128,500		\$128,500
36	General Fund - Pass-Through - Registry	\$40,000	-	\$40,000		\$40,000
37	General Fund - Pass-Through - FCCASF	\$77,514	-	\$77,514		\$77,514
38	General Fund - Pass-Through - Trustline	\$600	-	\$600		\$600
39	General Fund - Pass-Through - CARES 2.0	\$25,000,000	-	\$25,000,000		\$25,000,000
40	General Fund - Pass-Through - C2AP Stipend	\$0	362,400	\$362,400		\$362,400
41	General Fund - Pass-Through - CAPP Stipend	\$0	52,200	\$52,200		\$52,200
42	General Fund - Pass-Through - EEER Grant	\$3,668,000	-	\$3,668,000		\$3,668,000
43	General Fund - Pass-Through - Dream keepers initiative	\$522,884	-	\$522,884		\$522,884
44						
45	TOTAL HSA REVENUES	\$63,571,127	\$435,330	\$64,006,457	-	\$64,006,457
46	Other Revenues					
47						
48						
49						
50						
51						
52	Total Revenues	\$63,571,127	\$435,330	\$64,006,457	-	\$64,006,457
53	Full Time Equivalent (FTE)					
55	Prepared by: Elaine Lai	Telephone No.: 415-343-3365			12/8/2021	
56	HSA-CO Review Signature:					
57	HSA #1					12/8/2021

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1										
2										
3										
4	Program Name:		HSA Fiscal Intermediary							
5	(Same as Line 9 on HSA #1)									
6										
7	Operating Expense Detail									
8										
9										
10										
11										
12	<u>Expenditure Category</u>		Original	Changes	Revised					TOTAL
13	Rental of Property		\$51,090	\$0	\$51,090					\$ 51,090
14	Utilities(Elec, Water, Gas, Phone, Scavenger)		\$15,893	\$0	\$15,893					\$ 15,893
15	Office Supplies, Postage		\$7,252	\$0	\$7,252					\$ 7,252
16	Building Maintenance Supplies and Repair		\$6,077	\$2,000	\$8,077					\$ 8,077
17	Printing and Reproduction		\$4,469	\$0	\$4,469					\$ 4,469
18	Insurance		\$2,943	\$0	\$2,943					\$ 2,943
19	Staff Training		\$3,876	\$0	\$3,876					\$ 3,876
20	Staff Travel-(Local & Out of Town)		\$124	\$0	\$124					\$ 124
21	Rental of Equipment		\$3,547	\$0	\$3,547					\$ 3,547
22	CONSULTANT/SUBCONTRACTOR DESCRIPTIVE TITLE									
23	Consultant		\$8,559	\$0	\$8,559					\$ 8,559
24										\$ -
25										\$ -
26										\$ -
27										\$ -
28	OTHER									
29	Program Supplies		\$500	\$0	\$500					\$ 500
30	Dues and Subscriptions		\$1,073	\$0	\$1,073					\$ 1,073
31	Bank Charges		\$10,000	\$2,000	\$12,000					\$ 12,000
32	Technical Support		\$7,864	\$9,459	\$17,323					\$ 17,323
33	Provider/Parent Incentives		\$0	\$0	\$0					\$ -
34										
35	TOTAL OPERATING EXPENSE		\$123,267	13,459	136,726			-		\$136,726
36										
37	HSA #3									11/9/2021

	A	B	C	D	E	F
1						Appendix B, Page
2						Document Date:
3						
4		Program Name:				
5		(Same as Line 9 on HSA #1)				
6						
7						
8						
9						TOTAL
10	EQUIPMENT	TERM	Fiscal Intermediary	iscal Intermediary	iscal Intermediary	
11	No.	ITEM/DESCRIPTION				
12						0
13						0
14						0
15						0
16						0
17						0
18						0
19						0
20	TOTAL EQUIPMENT COST		0	0	0	0
21						
22	REMODELING					
23	Description:					0
24						0
25						0
26						0
27						0
28						0
29	TOTAL REMODELING COST		0	0	0	0
30						
31	TOTAL CAPITAL EXPENDITURE		0	0	0	0
32	(Equipment and Remodeling Cost)					
33	HSA #4					11/9/2021

	A	B	E	F
1	Appendix B, Page			
2	Document Date: 9/13/2021			
3	HUMAN SERVICES AGENCY BUDGET SUMMARY			
4	BY PROGRAM			
5	Name		Term	
6	Children's Council of San Francisco		July 1, 2021 - June 30, 2022	
7	(Check One) New <input checked="" type="checkbox"/> Renewal <input type="checkbox"/> Modification <input type="checkbox"/>			
8	If modification, Effective Date of Mod.		No. of Mod.	
9	Program: Help Desk			
10	Budget Reference Page No.(s)	Original		
11	Program Term	Help Desk		Total
12	Expenditures			
13	Salaries & Benefits	\$246,969	-	\$246,969
14	Operating Expense	\$85,860	-	\$85,860
15	Subtotal	\$332,829	-	\$332,829
16	Indirect Percentage (%)	13%		
17	Indirect Cost (Line 16 X Line 15)	\$47,798	-	\$47,798
18	Capital Expenditure	\$0	-	\$0
19	Direct Client Pass-Through	\$0		\$0
20	Total Expenditures	\$380,627	-	\$380,627
21	HSA Revenues			
22	General Fund - Admin	\$380,627		\$380,627
23				\$0
24				\$0
25				\$0
26				\$0
27				\$0
28				\$0
29				\$0
30				\$0
31				\$0
32				\$0
33				\$0
34				\$0
35				\$0
36				\$0
37	TOTAL HSA REVENUES	\$380,627	-	\$380,627
38	Other Revenues			
39				
40				
41				
42				
43				
44	Total Revenues	\$380,627	-	\$380,627
45	Full Time Equivalent (FTE)			
47	Prepared by: Elaine Lai			9/13/2021
48	HSA-CO Review Signature:	_____		
49	HSA #1			9/13/2021

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1							Appendix B, Page	
2							Document Date:	9/13/2021
3								
4	Program Name:	HSA Help Desk						
5	(Same as Line 9 on HSA #1)							
6								
7		Salaries & Benefits Detail						
8								
9								
10		Help Desk						
11		Agency Totals		For HSA Program		Original		TOTAL
12	POSITION TITLE	Annual Full Time Salary for FTE	Total % FTE	% FTE	Adjusted FTE	Budgeted Salary		07/01/21 to 06/30/22
13	Associate Director of Business Supports	\$ 91,917	100%	5%	0.05	\$1,697		\$1,697
14	Business & Technology Support Data Coordinator	\$ 55,756	100%	70%	0.70	\$39,960		\$39,960
15	Business & Technology Support Data Coordinator	\$ 51,036	100%	70%	0.70	\$36,720		\$36,720
16	Business & Technology Support Data Coordinator	\$ 48,104	100%	70%	0.70	\$33,880		\$33,880
17	Child Care Provider Relationship Coordinator	\$ 54,691	60%	70%	0.42	\$38,475		\$38,475
18	Provider Services Coordinator	\$ 46,698	100%	15%	0.15	\$7,120		\$7,120
19	BATS Manager	\$ 75,000	100%	60%	0.60	\$32,019		\$32,019
20	Family Subsidy Provider Coordinator	\$ 51,217	100%	5%	0.05	\$1,893		\$1,893
21								\$0
22								\$0
23								\$0
24								\$0
25	TOTALS	\$474,418	7.60	3.65	3.37	\$191,764	-	\$191,764
26								
27	FRINGE BENEFIT RATE							
28	EMPLOYEE FRINGE BENEFITS					\$55,205	-	\$55,205
29								
30								
31	TOTAL SALARIES & BENEFITS	\$474,418				\$246,969	-	\$246,969
32	HSA #2							9/13/2021

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1										
2	9/13/2021									
3										
4	Program Name:		HSA Help Desk							
5	(Same as Line 9 on HSA #1)									
6										
7	Operating Expense Detail									
8										
9										
10										
11										
12	<u>Expenditure Category</u>		TERM		Original Help Desk					TOTAL
13	Rental of Property				\$29,713					\$ 29,713
14	Utilities(Elec, Water, Gas, Phone, Scavenger)				\$9,243					\$ 9,243
15	Office Supplies, Postage				\$5,448					\$ 5,448
16	Building Maintenance Supplies and Repair				\$3,534					\$ 3,534
17	Printing and Reproduction				\$10,436					\$ 10,436
18	Insurance				\$1,712					\$ 1,712
19	Staff Training				\$2,754					\$ 2,754
20	Staff Travel-(Local & Out of Town)				\$72					\$ 72
21	Rental of Equipment				\$2,063					\$ 2,063
22	CONSULTANT/SUBCONTRACTOR DESCRIPTIVE TITLE									\$ -
23	Consultant				\$14,978					\$ 14,978
24										\$ -
25										\$ -
26										\$ -
27										\$ -
28	OTHER									\$ -
29	Program Supplies				\$500					\$ 500
30	Provider/Parent Incentives				\$500					\$ 500
31	Dues and Subscriptions				\$333					\$ 333
32	Technical Support				\$4,574					\$ 4,574
33										\$ -
34										
35	TOTAL OPERATING EXPENSE					\$85,860		-		\$ 85,860
36										
37	HSA #3									9/13/2021

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1						Appendix B, Page
2						Document Date:
3						
4	Program Name:					
5	(Same as Line 9 on HSA #1)					
6						
7	Program Expenditure Detail					
8						
9						TOTAL
10	EQUIPMENT	TERM	Help Desk	Help Desk	Help Desk	
11	No.	ITEM/DESCRIPTION				
12						0
13						0
14						0
15						0
16						0
17						0
18						0
19						0
20	TOTAL EQUIPMENT COST		-	-	-	0
21						
22	REMODELING					
23	Description:					0
24						0
25						0
26						0
27						0
28						0
29	TOTAL REMODELING COST		-	-	-	0
30						
31	TOTAL CAPITAL EXPENDITURE		0	0	0	0
32	(Equipment and Remodeling Cost)					
33	HSA #4					9/13/2021

	A	B	E	F	G
1					Appendix B, Page
2					Document Date: 9/13/2021
3	HUMAN SERVICES AGENCY BUDGET SUMMARY				
4	BY PROGRAM				
5	Name		Term		
6	Children's Council of San Francisco		July 1, 2021 - June 30, 2022		
7	(Check One) New <input checked="" type="checkbox"/> Renewal <input type="checkbox"/> Modification <input type="checkbox"/>				
8	If modification, Effective Date of Mod No. of Mod.				
9	Program: Resource & Referral/Nutrition				
10	Budget Reference Page No.(s)	Original	Changes		
11	Program Term	R&R/Nutrition	R&R/Nutrition	R&R/Nutrition	R&R Total
12	Expenditures				
13	Salaries & Benefits	\$586,471	0	\$586,471	\$586,471
14	Operating Expense	\$191,824	0	\$191,824	\$191,824
15	Subtotal	\$778,295	0	\$778,295	\$778,295
16	Indirect Percentage (%)	14%		14%	\$0
17	Indirect Cost (Line 16 X Line 15)	\$105,819	-	\$105,819	\$105,819
18	Capital Expenditure	\$0	-	\$0	\$0
19	Direct Client Pass-Through	\$34,000	-	\$34,000	\$34,000
20	Total Expenditures	\$918,114	0	\$918,114	\$918,114
21	HSA Revenues				
22	General Fund - Admin	\$631,682	0	\$631,682	\$631,682
23	Local Funding (primarily for Nutrtn)	\$286,432	0	\$286,432	\$286,432
24					
25					
26					
27					
28					
29					
30					
31					
32					
33					
34					
35					
36					
37	TOTAL HSA REVENUES	\$918,114	-	\$918,114	\$918,114
38	Other Revenues				
39					
40					
41					
42					
43					
44	Total Revenues	\$918,114	-	\$918,114	\$918,114
45	Full Time Equivalent (FTE)				
47	Prepared by: Elaine Lai				Date 9/13/2021
48	HSA-CO Review Signature:	_____			
49	HSA #1				9/13/2021

	A	B	C	D	E	F	G	J	K	
1						Appendix B, Page		9/13/2021		
2						Document Date:				
3										
4	Program Name: Children's Council of San Francisco - Resource & Referral/Nutrition									
5	(Same as Line 9 on HSA #1)									
6										
7	Salaries & Benefits Detail									
8										
9										
10										
11		Agency Totals		For HSA Program		R&R/Nutrition Original	R&R/Nutrition Changes	R&R Budgeted Salary	R&R/Nutrition Total	
12	POSITION TITLE	Annual Full Time Salary for FTE	Total % FTE	% FTE	Adjusted FTE	Budgeted Salary	Budgeted Salary	Budgeted Salary	07/01/21 to 06/30/22	
13	Program Manager Parent and Caregiver engagmen	78,177.78	100%	30%	0.30	24,595	-	24,595	24,595	
14	Child Care Resource and Referral Counselor	52,743.21	100%	50%	0.50	27,001	-	27,001	27,001	
15	Director of Child Care Family Services	121,000.00	100%	52%	0.52	63,715	-	63,715	63,715	
16	Client Relations Representative	46,014.74	100%	30%	0.30	14,134	-	14,134	14,134	
17	Child Care Resource and Referral Specialist	48,264.26	100%	50%	0.50	24,415	-	24,415	24,415	
18	CCR&R II: Education & Outreach Specialist	48,103.58	100%	50%	0.50	24,255	-	24,255	24,255	
19	CCR&R II: Education & Outreach Specialist	46,697.63	100%	50%	0.50	24,106	-	24,106	24,106	
20	Client Relations Coordinator	44,187.00	100%	50%	0.50	22,729	-	22,729	22,729	
21	Client Relations Representative	42,881.00	100%	50%	0.50	36,920	-	36,920	36,920	
22	Family Support Manager	83,000.00	100%	42%	0.42	30,033	-	30,033	30,033	
23	Provider Engagement Coach	59,753.00	100%	1%	0.01	495	-	495	495	
24	Family Support Lead	58,005.00	100%	25%	0.25	9,778	-	9,778	9,778	
25	Child Care Resource and Referral Specialist	48,264.00	100%	30%	0.30	10,394	-	10,394	10,394	
26	CCR&R II: Education & Outreach Specialist	46,697.60	100%	36%	0.36	12,068	-	12,068	12,068	
27	Director of Provider Services	130,693.45	100%	80%	0.80	10,316	-	10,316	10,316	
28	Health and Nutrition Specialist	55,755.96	100%	40%	0.40	22,834	-	22,834	22,834	
29	Healthy Apple Program Coordinator	67,244.58	100%	40%	0.40	27,539	-	27,539	27,539	
30	Health and Nutrition Specialist	55,755.96	100%	40%	0.40	22,834	-	22,834	22,834	
31	Health and Nutrition Manager	80,000.00	100%	40%	0.40	28,255	-	28,255	28,255	
32	Health and Nutrition Specialist	49,546.69	100%	40%	0.40	19,686	-	19,686	19,686	
33	TOTALS	1,262,785.44		8.26	8.26	456,104	-	456,104	456,104	
34										
35	FRINGE BENEFIT RATE									
36	EMPLOYEE FRINGE BENEFITS					130,367	-	130,367	130,367	
37										
38										
39	TOTAL SALARIES & BENEFITS	1,262,785.44				586,471	-	586,471	586,471	
40	HSA #2									9/13/2021

	A	B	C	D	E	I	J	K	L
1	Appendix B, Page								
2	Document Date: 9/13/2021								
3									
4	Program Name: Children's Council of San Francisco - Resource & Referral/Nutrition								
5	(Same as Line 9 on HSA #1)								
6									
7	Operating Expense Detail								
8									
9									
10									
11									
12	Expenditure Category	TERM	Original R&R/Nutrition	R&R/Nutrition	R&R/Nutrition Total				
13	Rental of Property		65,782	65,782	65,782				
14	Utilities(Elec, Water, Gas, Phone, Scavenger)		20,713	20,713	20,713				
15	Office Supplies, Postage		6,295	6,295	6,295				
16	Building Maintenance Supplies and Repair		8,324	8,324	8,324				
17	Printing and Reproduction		3,930	3,930	3,930				
18	Insurance		3,789	3,789	3,789				
19	Staff Training		10,632	10,632	10,632				
20	Staff Travel-(Local & Out of Town)		1,409	1,409	1,409				
21	Rental of Equipment		4,567	4,567	4,567				
22	CONSULTANT/SUBCONTRACTOR DESCRIPTIVE TITLE				0				
23	Consultant		15,994	15,994	15,994				
24									
25									
26									
27									
28	OTHER				0				
29	Program Supplies		125	125	125				
30	Provider/Parent Incentives		2,851	2,851	2,851				
31	Dues and Subscriptions		4,488	4,488	4,488				
32	Bank Charge		3,800	3,800	3,800				
33	Technical Support		39,125	39,125	39,125				
34									
35	TOTAL OPERATING EXPENSE		\$ 191,824	\$ 191,824	191,824				
36									
37	HSA #3								

	A	B	C	D	E	F
1					Appendix B, Page	
2					Document Date:	1/31/2022
3						
4		Program Name: Children's Council of San Francisco - Resource & Referral/Nutrition				
5		(Same as Line 9 on HSA #1)				
6		Program Expenditure Detail				
7						
8						
9						
10	EQUIPMENT		TERM	R&R/Nutrition		R&R Total
11	No.	ITEM/DESCRIPTION				\$ -
12						\$ -
13						\$ -
14						\$ -
15						\$ -
16						\$ -
17						\$ -
18						\$ -
19						\$ -
20	TOTAL EQUIPMENT COST			\$ -	\$ -	\$ -
21						
22	R E M O D E L I N G					
23	Description:					
24						
25						\$ -
26						\$ -
27						\$ -
28						\$ -
29	TOTAL REMODELING COST			\$ -	\$ -	\$ -
30						
31	TOTAL CAPITAL EXPENDITURE			\$ -	\$ -	\$ -
32	(Equipment and Remodeling Cost)					
33	HSA #4					9/13/2021



Amendment 01

LOCAL AGREEMENT FOR CHILD DEVELOPMENT SERVICES ALLOCATION LETTER

Budget Act

DATE: July 01, 2021
CONTRACT NUMBER: CAPP-1049
PROGRAM TYPE: ALTERNATIVE PAYMENT
PROJECT NUMBER: 38-2238-00-1

STATE AGENCY: CALIFORNIA DEPARTMENT OF SOCIAL SERVICES
CONTRACTOR'S NAME: SAN FRANCISCO HUMAN SERVICES AGENCY

This agreement with the State of California dated July 01, 2021 designated as number CAPP-1049 shall be amended as of November 5, 2021, in the following particulars but no others:

The Maximum Reimbursable Amount (MRA) payable pursuant to the provisions of this agreement shall be amended by deleting reference to \$798,828.00 and inserting \$1,067,041.00 in place thereof to provide additional child care slots and a cost of living adjustment (COLA) authorized pursuant to Section 265 of Assembly Bill 131 (Chapter 116, Statutes of 2021), and funding for family fee waivers pursuant to Section 263(b)(3) of Assembly Bill 131.

Each annual budgeted MRA must be expended within the identified contract year. Unexpended funds cannot be shifted from one fiscal year to another. All unexpended funds revert to the CDSS.

SERVICE REQUIREMENTS

The Minimum Days of Operation (MDO) Requirement shall be 250. (No change)

EXCEPT AS AMENDED HEREIN all terms and conditions of the original agreement shall remain unchanged and in full force and effect.

IMPORTANT: Signature is not required.

Table with 4 columns: Amount Encumbered, Program/Category, Fund Title, and Object of Expenditure. Rows include current document amount (\$268,213), prior amount (\$798,828), total amount (\$1,067,041), and program details (Child Development Programs, 706).

CONTRACTOR'S NAME: SAN FRANCISCO HUMAN SERVICES AGENCY

CONTRACT NUMBER: CAPP-1049

Amendment 01

AMOUNT ENCUMBERED BY THIS DOCUMENT \$ 0	PROGRAM/CATEGORY (CODE AND TITLE) Child Development Programs	FUND TITLE Federal		
PRIOR AMOUNT ENCUMBERED \$ 129,274	(OPTIONAL USE)0656 13694-2238	FC# 93.596	PC# 000322	
TOTAL AMOUNT ENCUMBERED TO DATE \$ 129,274	ITEM 30.10.020.007 5180-101-0890	CHAPTER B/A	STATUTE 2021	FISCAL YEAR 2021-2022
	OBJECT OF EXPENDITURE (CODE AND TITLE) 706 SACS: Res-5050 Rev-8290			

AMOUNT ENCUMBERED BY THIS DOCUMENT \$ 22,158	PROGRAM/CATEGORY (CODE AND TITLE) Child Development Programs	FUND TITLE Federal		
PRIOR AMOUNT ENCUMBERED \$ 0	(OPTIONAL USE)0656 14551-2238	FC# 93.575	PC# 000000	
TOTAL AMOUNT ENCUMBERED TO DATE \$ 22,158	ITEM 30.10.020. 5180-101-0890	CHAPTER B/A	STATUTE 2021	FISCAL YEAR 2021-2022
	OBJECT OF EXPENDITURE (CODE AND TITLE) 706 SACS: Res-5162 Rev-8290			

AMOUNT ENCUMBERED BY THIS DOCUMENT \$ 0	PROGRAM/CATEGORY (CODE AND TITLE) Child Development Programs	FUND TITLE Federal		
PRIOR AMOUNT ENCUMBERED \$ 128,286	(OPTIONAL USE)0656 14153-2238	FC# 93.596	PC# 000321	
TOTAL AMOUNT ENCUMBERED TO DATE \$ 128,286	ITEM 30.10.020.007 5180-101-0890	CHAPTER B/A	STATUTE 2021	FISCAL YEAR 2021-2022
	OBJECT OF EXPENDITURE (CODE AND TITLE) 706 SACS: Res-5050 Rev-8290			

AMOUNT ENCUMBERED BY THIS DOCUMENT \$ 98,836	PROGRAM/CATEGORY (CODE AND TITLE) Child Development Programs	FUND TITLE General		
PRIOR AMOUNT ENCUMBERED \$ 291,158	(OPTIONAL USE)0656 23186-2238			
TOTAL AMOUNT ENCUMBERED TO DATE \$ 389,994	ITEM 30.10.020.007 5180-101-0001	CHAPTER B/A	STATUTE 2021	FISCAL YEAR 2021-2022
	OBJECT OF EXPENDITURE (CODE AND TITLE) 706 SACS: Res-6040 Rev-8590			

AMOUNT ENCUMBERED BY THIS DOCUMENT \$ 97,371	PROGRAM/CATEGORY (CODE AND TITLE) Child Development Programs	FUND TITLE Federal		
PRIOR AMOUNT ENCUMBERED \$ 0	(OPTIONAL USE)0156 15558-2238	FC# 93.575	PC# 000000	
TOTAL AMOUNT ENCUMBERED TO DATE \$ 97,371	ITEM 30.10.020 5180-101-0890	CHAPTER B/A	STATUTE 2021	FISCAL YEAR 2021-2022
	OBJECT OF EXPENDITURE (CODE AND TITLE) 706 SACS: Res-5161 Rev-8290			

AMOUNT ENCUMBERED BY THIS DOCUMENT \$ 26,598	PROGRAM/CATEGORY (CODE AND TITLE) Child Development Programs	FUND TITLE Federal		
PRIOR AMOUNT ENCUMBERED \$ 0	(OPTIONAL USE)0156 15554-2238	FC# 93.575	PC# 000000	
TOTAL AMOUNT ENCUMBERED TO DATE \$ 26,598	ITEM 30.10.020 5180-101-0890	CHAPTER B/A	STATUTE 2021	FISCAL YEAR 2021-2022
	OBJECT OF EXPENDITURE (CODE AND TITLE) 706 SACS: Res-5161 Rev-8290			

CONTRACTOR'S NAME: SAN FRANCISCO HUMAN SERVICES AGENCY

CONTRACT NUMBER: CAPP-1049

Amendment 01

AMOUNT ENCUMBERED BY THIS DOCUMENT \$ 0	PROGRAM/CATEGORY (CODE AND TITLE) Child Development Programs	FUND TITLE Federal		
PRIOR AMOUNT ENCUMBERED \$ 186,912	(OPTIONAL USE)0656 15400-2238	FC# 93.575	PC# 000324	
TOTAL AMOUNT ENCUMBERED TO DATE \$ 186,912	ITEM 30.10.050.007 5180-101-0890	CHAPTER B/A	STATUTE 2021	FISCAL YEAR 2021-2022
	OBJECT OF EXPENDITURE (CODE AND TITLE) 706 SACS: Res-5050 Rev-8290			

AMOUNT ENCUMBERED BY THIS DOCUMENT \$ 23,250	PROGRAM/CATEGORY (CODE AND TITLE) Child Development Programs	FUND TITLE General		
PRIOR AMOUNT ENCUMBERED \$ 63,198	(OPTIONAL USE)0656 25467-2238			
TOTAL AMOUNT ENCUMBERED TO DATE \$ 86,448	ITEM 30.10.020.007 5180-101-0001	CHAPTER B/A	STATUTE 2021	FISCAL YEAR 2021-2022
	OBJECT OF EXPENDITURE (CODE AND TITLE) 706 SACS: Res-6040 Rev-8590			



Amendment 01

LOCAL AGREEMENT FOR CHILD DEVELOPMENT SERVICES ALLOCATION LETTER

Budget Act

DATE: July 01, 2021

CONTRACT NUMBER: C2AP-1045

PROGRAM TYPE: ALTERNATIVE PAYMENT-STAGE 2

PROJECT NUMBER: 38-2238-00-1

STATE AGENCY: CALIFORNIA DEPARTMENT OF SOCIAL SERVICES

CONTRACTOR'S NAME: SAN FRANCISCO HUMAN SERVICES AGENCY

This agreement with the State of California dated July 01, 2021 designated as number C2AP-1045 shall be amended as of November 5, 2021, in the following particulars but no others:

The Maximum Reimbursable Amount (MRA) payable pursuant to the provisions of this agreement shall be amended by deleting reference to \$6,847,927.00 and inserting \$7,184,082.00 in place thereof.

Each annual budgeted MRA must be expended within the identified contract year. Unexpended funds cannot be shifted from one fiscal year to another. All unexpended funds revert to the CDSS.

SERVICE REQUIREMENTS

The Minimum Days of Operation (MDO) Requirement shall be 247. (No change)

EXCEPT AS AMENDED HEREIN all terms and conditions of the original agreement shall remain unchanged and in full force and effect.

IMPORTANT: Signature is not required.

AMOUNT ENCUMBERED BY THIS DOCUMENT \$ 336,155 PRIOR AMOUNT ENCUMBERED FOR THIS CONTRACT \$ 6,847,927 TOTAL AMOUNT ENCUMBERED TO DATE \$ 7,184,082	PROGRAM/CATEGORY (CODE AND TITLE)		FUND TITLE	
	Child Development Programs			
	(OPTIONAL USE)			
	See Attached			
	ITEM	CHAPTER	STATUTE	FISCAL YEAR
	See Attached			
	OBJECT OF EXPENDITURE (CODE AND TITLE)			
	706			

CONTRACTOR'S NAME: SAN FRANCISCO HUMAN SERVICES AGENCY

CONTRACT NUMBER: C2AP-1045

Amendment 01

AMOUNT ENCUMBERED BY THIS DOCUMENT \$ 0	PROGRAM/CATEGORY (CODE AND TITLE) Child Development Programs	FUND TITLE Federal		
PRIOR AMOUNT ENCUMBERED \$ 1,495,015	(OPTIONAL USE)0656 14178-2238	FC# 93.575	PC# 000178	
TOTAL AMOUNT ENCUMBERED TO DATE \$ 1,495,015	ITEM 30.10.020.011 5180-101-0890	CHAPTER B/A	STATUTE 2021	FISCAL YEAR 2021-2022
	OBJECT OF EXPENDITURE (CODE AND TITLE) 706 SACS: Res-5061 Rev-8290			

AMOUNT ENCUMBERED BY THIS DOCUMENT \$ 308,974	PROGRAM/CATEGORY (CODE AND TITLE) Child Development Programs	FUND TITLE Federal		
PRIOR AMOUNT ENCUMBERED \$ 0	(OPTIONAL USE)0656 14551-2238	FC# 93.575	PC# 000000	
TOTAL AMOUNT ENCUMBERED TO DATE \$ 308,974	ITEM 30.10.020. 5180-101-0890	CHAPTER B/A	STATUTE 2021	FISCAL YEAR 2021-2022
	OBJECT OF EXPENDITURE (CODE AND TITLE) 706 SACS: Res-5162 Rev-8290			

AMOUNT ENCUMBERED BY THIS DOCUMENT \$ 0	PROGRAM/CATEGORY (CODE AND TITLE) Child Development Programs	FUND TITLE General		
PRIOR AMOUNT ENCUMBERED \$ 5,352,912	(OPTIONAL USE)0656 23367-2238			
TOTAL AMOUNT ENCUMBERED TO DATE \$ 5,352,912	ITEM 30.10.020.011 5180-101-0001	CHAPTER B/A	STATUTE 2021	FISCAL YEAR 2021-2022
	OBJECT OF EXPENDITURE (CODE AND TITLE) 706 SACS: Res-6041 Rev-8590			

AMOUNT ENCUMBERED BY THIS DOCUMENT \$ 27,181	PROGRAM/CATEGORY (CODE AND TITLE) Child Development Programs	FUND TITLE Federal		
PRIOR AMOUNT ENCUMBERED \$ 0	(OPTIONAL USE)0156 15551-2238	FC# 93.575	PC# 000000	
TOTAL AMOUNT ENCUMBERED TO DATE \$ 27,181	ITEM 30.10.020 5180-101-0890	CHAPTER B/A	STATUTE 2021	FISCAL YEAR 2021-2022
	OBJECT OF EXPENDITURE (CODE AND TITLE) 706 SACS: Res-5161 Rev-8290			



San Francisco Ethics Commission

25 Van Ness Avenue, Suite 220, San Francisco, CA 94102

Phone: 415.252.3100 . Fax: 415.252.3112

ethics.commission@sfgov.org . www.sfethics.org

Received On:

File #: 220122

Bid/RFP #:

Notification of Contract Approval

SFEC Form 126(f)4

(S.F. Campaign and Governmental Conduct Code § 1.126(f)4)

A Public Document

Each City elective officer who approves a contract that has a total anticipated or actual value of \$100,000 or more must file this form with the Ethics Commission within five business days of approval by: (a) the City elective officer, (b) any board on which the City elective officer serves, or (c) the board of any state agency on which an appointee of the City elective officer serves. For more information, see: <https://sfethics.org/compliance/city-officers/contract-approval-city-officers>

1. FILING INFORMATION

TYPE OF FILING	DATE OF ORIGINAL FILING (for amendment only)
Original	
AMENDMENT DESCRIPTION – Explain reason for amendment	

2. CITY ELECTIVE OFFICE OR BOARD

OFFICE OR BOARD	NAME OF CITY ELECTIVE OFFICER
Board of Supervisors	Members

3. FILER'S CONTACT

NAME OF FILER'S CONTACT	TELEPHONE NUMBER
Angela Calvillo	415-554-5184
FULL DEPARTMENT NAME	EMAIL
office of the Clerk of the Board	Board.of.Supervisors@sfgov.org

4. CONTRACTING DEPARTMENT CONTACT

NAME OF DEPARTMENTAL CONTACT	DEPARTMENT CONTACT TELEPHONE NUMBER
Michae De Leon	415-355-3679
FULL DEPARTMENT NAME	DEPARTMENT CONTACT EMAIL
HSA Human Services Agency	michael.deleon@sfgov.org

5. CONTRACTOR	
NAME OF CONTRACTOR Children's Council of San Francisco	TELEPHONE NUMBER 415-276-2900
STREET ADDRESS (including City, State and Zip Code) 445 Chuch St., SF CA 94114	EMAIL

6. CONTRACT		
DATE CONTRACT WAS APPROVED BY THE CITY ELECTIVE OFFICER(S)	ORIGINAL BID/RFP NUMBER	FILE NUMBER (If applicable) 220122
DESCRIPTION OF AMOUNT OF CONTRACT \$393,732,732		
NATURE OF THE CONTRACT (Please describe) Early Care and Education Early Learning Scholarships for Preschool		

7. COMMENTS

8. CONTRACT APPROVAL	
This contract was approved by:	
<input type="checkbox"/>	THE CITY ELECTIVE OFFICER(S) IDENTIFIED ON THIS FORM
<input checked="" type="checkbox"/>	A BOARD ON WHICH THE CITY ELECTIVE OFFICER(S) SERVES Board of Supervisors
<input type="checkbox"/>	THE BOARD OF A STATE AGENCY ON WHICH AN APPOINTEE OF THE CITY ELECTIVE OFFICER(S) IDENTIFIED ON THIS FORM SITS

9. AFFILIATES AND SUBCONTRACTORS

List the names of (A) members of the contractor's board of directors; (B) the contractor's principal officers, including chief executive officer, chief financial officer, chief operating officer, or other persons with similar titles; (C) any individual or entity who has an ownership interest of 10 percent or more in the contractor; and (D) any subcontractor listed in the bid or contract.

#	LAST NAME/ENTITY/SUBCONTRACTOR	FIRST NAME	TYPE
1	Nordberg	Anna	Board of Directors
2	Sims	Deborah	Board of Directors
3	Vause	Brandy	Board of Directors
4	Dusedau	Marga	Board of Directors
5	Murphy	Ashley	Board of Directors
6	Moore	Fatima	Board of Directors
7	Salaam	Na'eem	Board of Directors
8	Pattinson	Charmaine	Board of Directors
9	Israel	George	Board of Directors
10	Butler	Omar	Board of Directors
11	Thomas	Chris	Board of Directors
12	Levinson	Jake	Board of Directors
13	Rosberg	Peter	Board of Directors
14	Benavidez	Dominique	Board of Directors
15	Hilberman	Jessica	Board of Directors
16	Hood	Sophie	Board of Directors
17	Diana	Elisabeth	Board of Directors
18	Kirk	Jim	Board of Directors
19	Fram	Victoria	Board of Directors

9. AFFILIATES AND SUBCONTRACTORS

List the names of (A) members of the contractor’s board of directors; (B) the contractor’s principal officers, including chief executive officer, chief financial officer, chief operating officer, or other persons with similar titles; (C) any individual or entity who has an ownership interest of 10 percent or more in the contractor; and (D) any subcontractor listed in the bid or contract.

#	LAST NAME/ENTITY/SUBCONTRACTOR	FIRST NAME	TYPE
20	Page	Farris	Board of Directors
21	Warehouse	Maegan	Board of Directors
22			
23			
24			
25			
26			
27			
28			
29			
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37			
38			

Incomplete - Pending Signature

9. AFFILIATES AND SUBCONTRACTORS

List the names of (A) members of the contractor’s board of directors; (B) the contractor’s principal officers, including chief executive officer, chief financial officer, chief operating officer, or other persons with similar titles; (C) any individual or entity who has an ownership interest of 10 percent or more in the contractor; and (D) any subcontractor listed in the bid or contract.

#	LAST NAME/ENTITY/SUBCONTRACTOR	FIRST NAME	TYPE
39			
40			
41			
42			
43			
44			
45			
46			
47			
48			
49			
50			
<input type="checkbox"/>	Check this box if you need to include additional names. Please submit a separate form with complete information. Select "Supplemental" for filing type.		

10. VERIFICATION

I have used all reasonable diligence in preparing this statement. I have reviewed this statement and to the best of my knowledge the information I have provided here is true and complete.

I certify under penalty of perjury under the laws of the State of California that the foregoing is true and correct.

<p>SIGNATURE OF CITY ELECTIVE OFFICER OR BOARD SECRETARY OR CLERK</p> <p>BOS Clerk of the Board</p>	<p>DATE SIGNED</p>
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**SAN FRANCISCO
HUMAN SERVICES AGENCY**

Department of Benefits
and Family Support

Department of Disability
and Aging Services

Office of Early Care
and Education

January 19, 2022

Ms. Angela Calvillo
Clerk of the Board of Supervisors
City and County of San Francisco
401 Van Ness, Room 308
San Francisco, CA 94102

RE: Second Modification of the grant with Children’s Council of San Francisco for
the provision of early care and education integrated services.

P.O. Box 7988
San Francisco, CA
94120-7988
www.SFHSA.org

Dear Ms. Calvillo:

Enclosed for the Board of Supervisors’ consideration and approval, please find a
resolution, which will authorize a second modification of the grant between the City and
County of San Francisco and Children’s Council of San Francisco for the amount of
\$17,680,287, resulting in a total contract not to exceed amount of \$393,732,732 for the
period of July 1, 2017 to June 30, 2022.

The purpose of this modification is to provide for uninterrupted subsidized childcare
services to families and children currently being served. These new funds will provide for
additional early care and education vouchers. This is the final year for this grant. The
Office of Early Care and Education (OECE) will re-procure these services for FY22/23.

Because this action involves modification of over \$500,000 to a contract which, taken in
totality, exceeds \$10,000,000, the Department is requesting approval from the Board of
Supervisors in accordance with the Administrative Code.

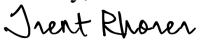
Attached please find a copy of the proposed resolution. Ingrid Mezquita, Director of
OECE, (415-437-4649 or ingrid.mezquita@sfgov.org) can provide further information.
Please calendar this item for the earliest meeting possible, as this is a time sensitive
matter. Please notify Ingrid Mezquita with the date of introduction.

Thank you for your assistance.



London Breed
Mayor

Trent Rhorer
Executive Director

Sincerely,

9753A8870BB74EE...

Trent Rhorer
Executive Director

From: [De Leon, Michael \(HSA\)](#)
To: [BOS Legislation, \(BOS\)](#); [Wong, Linda \(BOS\)](#); [RivamonteMesa, Abigail \(BOS\)](#)
Cc: [Campbell, Severin \(BUD\)](#); [Menard, Nicolas \(BUD\)](#); [Zapien, Esperanza \(HSA\)](#); [Fong, Tracy \(CFC\)](#); [Leone, Elizabeth \(HSA\)](#); [Holthe, Jason \(HSA\)](#)
Subject: Proposed Resolution - HSA - Children's Council of SF - Early Care & Education Integrated Services
Date: Wednesday, January 26, 2022 5:20:35 PM
Attachments: [BOS CvrLtr -Children's Council IS 17-22 - Mod 2 - FINAL - 1-20-22.docx.pdf](#)
[DocuSign - BOS-RES - Children's Council - 2022.pdf](#)
[G-150 \(6-19\) 2nd Amendment - Children Council - Draft.docx](#)
[Appendix A-2 - Children's Council - Mod 2 - FY21-22_12.9.21.docx](#)
[Appendix B-2 - Children's Council SF.zip](#)
[Original & Mod 1.zip](#)
[SFEC Form 126f4BOS---Notification of Contract - Children's Council 2022.pdf](#)
[image002.png](#)
Importance: High

Attached please find a proposed resolution requesting approval of the second amendment to HSA's grant with Children's Council of San Francisco for the Early Care and Education Integrated Services program.

The following supplemental materials are attached:

- Cover letter
- Resolution letter
- Draft G-150 Second Amendment
- Appendix A-2 – Service to be Provided
- Appendix B-2 – Budget Detail
- Original Agreement
- First Amendment
- Form 126

Please calendar this item at the Board's earliest convenience and advise us of the date of introduction. Let me know if you have any questions.

Thank you,

Michael De Leon
Senior Contracts Analyst



We expect to open the Department of Early Childhood offices to staff and the community in early 2022. While renovations on our shared office space are underway, First 5 San Francisco and the Office of Early Care and Education staff continue to work remotely. As we chart our path, OECE and First 5 will still operate in the ways you have grown familiar with over the years. We remain an open resource to our community and will respond to all inquiries and requests as soon as possible.