

**From:** [Conover, Lily \(DPH\)](#)  
**To:** [Wong, Greg \(DPH\)](#)  
**Subject:** Fw: SF <> Biobot proposal  
**Date:** Monday, June 15, 2026 11:37:03 AM

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**From:** Newsha Ghaeli <newsha@biobot.io>  
**Sent:** Friday, 12 June 2026 11:45:30  
**To:** Conover, Lily (DPH) <lily.conover@sfdph.org>  
**Cc:** Chiong, Christina (DPH) <Christina.Chiong@sfdph.org>; Hom, Jeffrey (DPH) <jeffrey.hom@sfdph.org>; Mariana Matus <mariana@biobot.io>; Patil, Sneha (DPH) <sneha.patil@sfdph.org>  
**Subject:** RE: SF <> Biobot proposal

Of course!

Hi Christina,

Yes that is correct. The gift is in the amount of \$87,000 and for a term of July 1st 2026 - June 30 2027.

Best,  
Newsha



Newsha Ghaeli  
President & Cofounder  
Biobot Analytics  
[newsha@biobot.io](mailto:newsha@biobot.io)

On Fri, Jun 12, 2026 at 2:43 PM, Lily <[lily.conover@sfdph.org](mailto:lily.conover@sfdph.org)> wrote:

Hi Newsha,

Just wanted to quickly follow up on this. I know it seems a bit duplicative, but it sounds like we also need a simple email confirmation of the info Christina lists below in addition to the paperwork you provided yesterday. If possible to send today we'd appreciate it!

Lily Conover

Controller

San Francisco Department of Public Health

(415) 602-6258

[lily.conover@sfdph.org](mailto:lily.conover@sfdph.org)

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**From:** Chiong, Christina (DPH) <[Christina.Chiong@sfdph.org](mailto:Christina.Chiong@sfdph.org)>

**Sent:** Thursday, June 11, 2026 11:18 AM

**To:** Conover, Lily (DPH) <[lily.conover@sfdph.org](mailto:lily.conover@sfdph.org)>; Newsha Ghaeli <[newsha@biobot.io](mailto:newsha@biobot.io)>

**Cc:** Hom, Jeffrey (DPH) <[jeffrey.hom@sfdph.org](mailto:jeffrey.hom@sfdph.org)>; Mariana Matus <[mariana@biobot.io](mailto:mariana@biobot.io)>; Patil, Sneha (DPH) <[sneha.patil@sfdph.org](mailto:sneha.patil@sfdph.org)>

**Subject:** RE: SF <> Biobot proposal

Hi Newsha!

Please provide an email confirmation that the Biobot Analytics, Inc. gift to SFDPH is in the amount of \$87,000, for the term of July 1, 2026 – June 30, 2027.

Thanks in advance.

Christina Chiong

Accept & Expend (A&E) Unit Manager

San Francisco Department of Public Health

*Working Tuesdays and Thursdays*

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**From:** Conover, Lily (DPH) <[lily.conover@sfdph.org](mailto:lily.conover@sfdph.org)>

**Sent:** Thursday, June 11, 2026 10:25 AM

**To:** Newsha Ghaeli <[newsha@biobot.io](mailto:newsha@biobot.io)>

**Cc:** Hom, Jeffrey (DPH) <[jeffrey.hom@sfdph.org](mailto:jeffrey.hom@sfdph.org)>; Mariana Matus <[mariana@biobot.io](mailto:mariana@biobot.io)>; Patil, Sneha (DPH) <[sneha.patil@sfdph.org](mailto:sneha.patil@sfdph.org)>; Chiong, Christina (DPH) <[Christina.Chiong@sfdph.org](mailto:Christina.Chiong@sfdph.org)>

**Subject:** RE: SF <> Biobot proposal

Looks good, thank you so much! We'll keep you in the loop as we move through our approval process.

Lily Conover

Controller

San Francisco Department of Public Health

(415) 602-6258

[lily.conover@sfdph.org](mailto:lily.conover@sfdph.org)

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**From:** Newsha Ghaeli <[newsha@biobot.io](mailto:newsha@biobot.io)>

**Sent:** Thursday, June 11, 2026 10:23 AM

**To:** Conover, Lily (DPH) <[lily.conover@sfdph.org](mailto:lily.conover@sfdph.org)>

**Cc:** Hom, Jeffrey (DPH) <[jeffrey.hom@sfdph.org](mailto:jeffrey.hom@sfdph.org)>; Mariana Matus <[mariana@biobot.io](mailto:mariana@biobot.io)>; Patil, Sneha (DPH) <[sneha.patil@sfdph.org](mailto:sneha.patil@sfdph.org)>; Chiong, Christina (DPH) <[Christina.Chiong@sfdph.org](mailto:Christina.Chiong@sfdph.org)>

**Subject:** RE: SF <> Biobot proposal

My mistake! See attached.



Newsha Ghaeli  
President & Cofounder  
Biobot Analytics  
[newsha@biobot.io](mailto:newsha@biobot.io)

On Thu, Jun 11, 2026 at 1:06 PM, Lily <[lily.conover@sfdph.org](mailto:lily.conover@sfdph.org)> wrote:

Thank you. Two more minor edits.

On behested payment form the term date needs to be updated to July 1, 2026 to June 30, 2027. On the gift questionnaire please check the line for “business”.

Thanks!

Lily Conover

Controller

San Francisco Department of Public Health

(415) 602-6258

[lily.conover@sfdph.org](mailto:lily.conover@sfdph.org)

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**From:** Newsha Ghaeli <[newsha@biobot.io](mailto:newsha@biobot.io)>

**Sent:** Thursday, June 11, 2026 9:56 AM

**To:** Conover, Lily (DPH) <[lily.conover@sfdph.org](mailto:lily.conover@sfdph.org)>

**Cc:** Hom, Jeffrey (DPH) <[jeffrey.hom@sfdph.org](mailto:jeffrey.hom@sfdph.org)>; Mariana Matus <[mariana@biobot.io](mailto:mariana@biobot.io)>; Patil, Sneha (DPH) <[sneha.patil@sfdph.org](mailto:sneha.patil@sfdph.org)>; Chiong, Christina (DPH) <[Christina.Chiong@sfdph.org](mailto:Christina.Chiong@sfdph.org)>

**Subject:** RE: SF <> Biobot proposal

Hi Lily,

Please find the updated forms here — let me know if this looks good!

Best,

Newsha



Newsha Ghaeli  
President & Cofounder  
Biobot Analytics  
[newsha@biobot.io](mailto:newsha@biobot.io)

On Thu, Jun 11, 2026 at 12:44 PM, Lily <[lily.conover@sfdph.org](mailto:lily.conover@sfdph.org)> wrote:

Hi Newsha,

Just wanted to follow up. Let me know if the edits below make sense. Hoping to get the updated donation paperwork today as we have this gift scheduled to present to our health commission for approval on Monday.

Thanks,

Lily Conover

Controller

San Francisco Department of Public Health

(415) 602-6258

[lily.conover@sfdph.org](mailto:lily.conover@sfdph.org)

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**From:** Conover, Lily (DPH)

**Sent:** Wednesday, June 10, 2026 11:59 AM

**To:** 'Newsha Ghaeli' <[newsha@biobot.io](mailto:newsha@biobot.io)>

**Cc:** Hom, Jeffrey (DPH) <[jeffrey.hom@sfdph.org](mailto:jeffrey.hom@sfdph.org)>; Mariana Matus <[mariana@biobot.io](mailto:mariana@biobot.io)>; Patil, Sneha (DPH) <[sneha.patil@sfdph.org](mailto:sneha.patil@sfdph.org)>

**Subject:** RE: SF <> Biobot proposal

Hi Newsha,

I just got off a call and it's after 2pm ET so I'll just list my comments here:

- Behested Payment Form: The City considers this a gift not a grant. Grants typically include terms or requirements agreed to by the City and donor. Biobot is not requiring the City to provide reporting or other deliverables as a condition of the award so it falls under the gift category. Please check the box that says gift (the last box).
- Gift Questionnaire Form: Please include Biobot's name and address as the "contributer name/address" at the top of the form.
- Gift questionnaire Form: You should not check contract or grant for this award. If you have a formal contract or grant with the City (perhaps in another department) you can check the box and give details in the description. If none of the lines on the list apply to you then you can check the final line that says "No financial interest"

Thanks for the quick turnaround!

Best Regards,

Lily Conover

Controller

San Francisco Department of Public Health

(415) 602-6258

[lily.conover@sfdph.org](mailto:lily.conover@sfdph.org)

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**From:** Newsha Ghaeli <[newsha@biobot.io](mailto:newsha@biobot.io)>

**Sent:** Wednesday, June 10, 2026 10:34 AM

**To:** Conover, Lily (DPH) <[lily.conover@sfdph.org](mailto:lily.conover@sfdph.org)>

**Cc:** Hom, Jeffrey (DPH) <[jeffrey.hom@sfdph.org](mailto:jeffrey.hom@sfdph.org)>; Mariana Matus <[mariana@biobot.io](mailto:mariana@biobot.io)>; Patil, Sneha (DPH) <[sneha.patil@sfdph.org](mailto:sneha.patil@sfdph.org)>

**Subject:** RE: SF <> Biobot proposal

Hi Lily,

Feel free to give me a call on my cell at 857-756-5927. I'm free anytime until 2pm ET.



Newsha Ghaeli  
President & Cofounder  
Biobot Analytics  
[newsha@biobot.io](mailto:newsha@biobot.io)

On Wed, Jun 10, 2026 at 12:37 PM, Lily <[lily.conover@sfdph.org](mailto:lily.conover@sfdph.org)> wrote:

Thanks for sending these over Newsha. I have a couple of edits that would be easiest to discuss quickly over the phone or via teams. Let me know if you have a few minutes to discuss and the best way to reach you.

Thanks,

Lily Conover

Controller

San Francisco Department of Public Health

(415) 602-6258

[lily.conover@sfdph.org](mailto:lily.conover@sfdph.org)

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**From:** Newsha Ghaeli <[newsha@biobot.io](mailto:newsha@biobot.io)>

**Sent:** Wednesday, June 10, 2026 5:58 AM

**To:** Hom, Jeffrey (DPH) <[jeffrey.hom@sfdph.org](mailto:jeffrey.hom@sfdph.org)>

**Cc:** Conover, Lily (DPH) <[lily.conover@sfdph.org](mailto:lily.conover@sfdph.org)>; Mariana Matus <[mariana@biobot.io](mailto:mariana@biobot.io)>; Patil, Sneha (DPH) <[sneha.patil@sfdph.org](mailto:sneha.patil@sfdph.org)>

**Subject:** Re: SF <> Biobot proposal

Hi Jeff,

Please find the forms attached. Let me know if I made the appropriate selections in the financial interest and type of award.

Thanks!

Newsha



Newsha Ghaeli  
President & Cofounder  
Biobot Analytics  
[newsha@biobot.io](mailto:newsha@biobot.io)

On Tue, Jun 09, 2026 at 3:54 PM, Jeffrey <[jeffrey.hom@sfdph.org](mailto:jeffrey.hom@sfdph.org)> wrote:

Hi Newsha,

Thanks so much for this. Yes, if you can please fill it out, that would be great. We view it as a gift/donation from you versus Mike, even though he is funding it.

Thank you again for your partnership!

Best,

Jeff

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**From:** Newsha Ghaeli <[newsha@biobot.io](mailto:newsha@biobot.io)>

**Sent:** Tuesday, June 9, 2026 12:47 PM

**To:** Hom, Jeffrey (DPH) <[jeffrey.hom@sfdph.org](mailto:jeffrey.hom@sfdph.org)>

**Cc:** Conover, Lily (DPH) <[lily.conover@sfdph.org](mailto:lily.conover@sfdph.org)>; Mariana Matus <[mariana@biobot.io](mailto:mariana@biobot.io)>; Patil, Sneha (DPH) <[sneha.patil@sfdph.org](mailto:sneha.patil@sfdph.org)>

**Subject:** Re: SF <> Biobot proposal

Hi Jeff,

Apologies for missing this yesterday. Please find the updated proposal attached.

Would you still like us to complete the attached documents as well? Should the

Gift Questionnaire be completed by us or by Mike?

Best,

Newsha



Newsha Ghaeli  
President & Cofounder  
Biobot Analytics  
[newsha@biobot.io](mailto:newsha@biobot.io)

On Mon, Jun 08, 2026 at 3:18 PM, Jeffrey <[jeffrey.hom@sfdph.org](mailto:jeffrey.hom@sfdph.org)> wrote:

Hi Mariana and Newsha,

Hope you had a good weekend. Would you be able to complete this paperwork with the revised budget amount (weekly testing for one year, not twice weekly testing for the first quarter) and send it back to us today? We are needing to get it to the Health Commission and Board of Supervisors in order to get this calendared and approved. Please let us know if you have any questions and thank you again for your partnership.

Best,

Jeff

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**From:** Conover, Lily (DPH) <[lily.conover@sfdph.org](mailto:lily.conover@sfdph.org)>

**Sent:** Wednesday, June 3, 2026 12:56 PM

**To:** Mariana Matus <[mariana@biobot.io](mailto:mariana@biobot.io)>; Newsha Ghaeli <[newsha@biobot.io](mailto:newsha@biobot.io)>

**Cc:** Patil, Sneha (DPH) <[sneha.patil@sfdph.org](mailto:sneha.patil@sfdph.org)>; Hom, Jeffrey (DPH) <[jeffrey.hom@sfdph.org](mailto:jeffrey.hom@sfdph.org)>

**Subject:** RE: SF <> Biobot proposal

Hi Mariana,

Thanks for sending over the proposal. Here is the donation paperwork that will need to be filled out. My understanding is that you are still finalizing the details with our team but thought you could begin review of the forms while the proposal is being finalized. Please let me know if you have any questions.

Thanks,

Lily Conover

Controller

San Francisco Department of Public Health

(415) 602-6258

[lily.conover@sfdph.org](mailto:lily.conover@sfdph.org)

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**From:** Tsai, Daniel (DPH) <[daniel.tsai@sfdph.org](mailto:daniel.tsai@sfdph.org)>

**Sent:** Monday, June 1, 2026 12:25 PM

**To:** Patil, Sneha (DPH) <[sneha.patil@sfdph.org](mailto:sneha.patil@sfdph.org)>; Hom, Jeffrey (DPH) <[jeffrey.hom@sfdph.org](mailto:jeffrey.hom@sfdph.org)>; Conover, Lily (DPH) <[lily.conover@sfdph.org](mailto:lily.conover@sfdph.org)>; Kunins, Hillary (DPH) <[hillary.kunins@sfdph.org](mailto:hillary.kunins@sfdph.org)>; Pojman, Natalie (DPH) <[natalie.pojman@sfdph.org](mailto:natalie.pojman@sfdph.org)>

**Subject:** Fw: SF <> Biobot proposal

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**From:** Mariana Matus <[mariana@biobot.io](mailto:mariana@biobot.io)>

**Sent:** Monday, June 1, 2026 11:42:28 AM

**To:** Hom, Jeffrey (DPH) <[jeffrey.hom@sfdph.org](mailto:jeffrey.hom@sfdph.org)>; Tsai, Daniel (DPH) <[daniel.tsai@sfdph.org](mailto:daniel.tsai@sfdph.org)>; Michael Seibel <[mwseibel@gmail.com](mailto:mwseibel@gmail.com)>; Newsha Ghaeli <[newsha@biobot.io](mailto:newsha@biobot.io)>

**Subject:** SF <> Biobot proposal

This message is from outside the City email system. Do not open links or attachments from untrusted sources.

Hi Dan and Mike,

Please find the revised Biobot proposal attached. It addresses Jeff's priorities and feedback, while staying within the \$100k budget Mike approved.

Please let me know if you have any questions. As next steps, we need the DPH approval so the WWTPs can also approve. Separately, we need to connect with the DPW to select an upstream manhole for sample collection. Do you have connections to them? If not, we can reach out.

Best regards,

Mariana



Mariana Matus, PhD  
CEO and Cofounder  
Biobot Analytics  
[mariana@biobot.io](mailto:mariana@biobot.io)

