

Sapient M&O Budget by Resource		25-26			26-27			27-28			28-29		
Role	Name	Headcount	fte	Annual	Headcount	fte	Annual	Headcount	fte	Annual	Headcount	fte	Annual
Infra/Tech	Surya	1	0.50	156,154			-			-			-
Product Manager	Nitika - Toronto	1	0.75	180,681	1	1.00	242,380	1	1.00	253,472	1	1.00	264,975
Technical Architect	Ankur - India	1	1.00	160,564	1	1.00	189,997	1	1.00	198,692	1	1.00	207,709
Sr Developer	India	3	2.75	338,651	3	3.00	368,853	3	3.00	385,734	3	3.00	403,239
Developer	India	2	2.00	138,940	2	2.00	151,424	2	2.00	158,354	2	2.00	165,540
Sr Quality Engineer	India	2	1.50	145,232	2	2.00	169,760	2	2.00	177,528	2	2.00	185,584
Quality Engineer	India	1	1.00	54,778	1	1.00	57,586	1	1.00	60,220	1	1.00	62,953
		11	9.50	1,175,000	10	10.00	1,180,000	10	10.00	1,234,000	10	10.00	1,290,000

Sapient M&O Budget by Resource		29-30			30-31			31-32		
Role	Name	Headcount	fte	Annual	Headcount	fte	Annual	Headcount	fte	Annual
Infra/Tech	Surya			-			-			-
Product Manager	Nitika - Toronto	1	1.00	276,889	1	1.00	289,419	1	1.00	302,565
Technical Architect	Ankur - India	1	1.00	217,048	1	1.00	226,870	1	1.00	237,175
Sr Developer	India	3	3.00	421,368	3	3.00	440,436	3	3.00	460,443
Developer	India	2	2.00	172,982	2	2.00	180,810	2	2.00	189,022
Sr Quality Engineer	India	2	2.00	193,928	2	2.00	202,704	2	2.00	211,912
Quality Engineer	India	1	1.00	65,785	1	1.00	68,761	1	1.00	71,883
		10	10.00	1,348,000	10	10.00	1,409,000	10	10.00	1,473,000