



# Contract Approval Request - Unified Electronic Health Record

17435

November 30<sup>th</sup>,  
2017

City and County of San Francisco  
Board of Supervisors



# What is the EHR System

- What is an EHR System?
  - An Electronic Health Record (EHR) system is used to digitally capture all clinical and diagnostic information allowing for coordinated patient care and efficient billing.
- The EHR system allows SFDPH to:
  - Track patient data for over ~550,000 patient encounters per year at SFDPH
  - Support patient billing for the ~\$650 Million + in annual revenues for SFDPH
  - Comply with regulatory and reporting requirements necessary to keep accreditations



## EHR Procurement Ordinance

- SFDPH currently has a patchwork of multiple systems (many outdated). Current health care industry standards require a modern EHR system that unifies all hospitals and clinics.
- SFDPH's current primary EHR system is end-of-life and will likely no longer be supported by the vendor after 2020.
- SFDPH is requesting approval from the Board of Supervisors to enter into a contract with Epic City Government, LLC (Epic) for the delivery of software, support and implementation services, maintenance services, and hosting
- Epic City Government, LLC was selected using competitive bid (RFP # 3-2017)

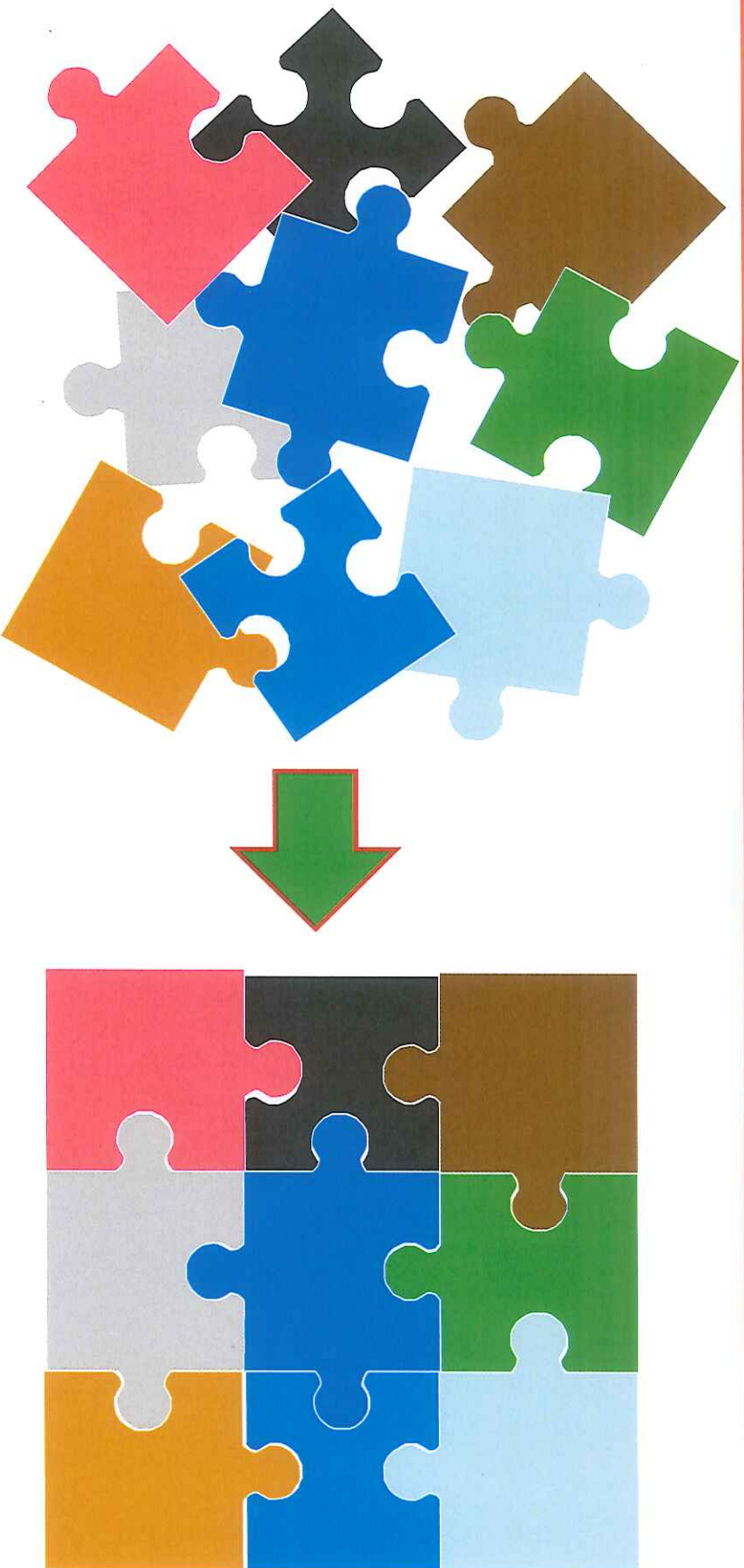


## Why does DPH need an Unified EHR now?

- Patient Care Outcomes
  - A modern, unified EHR system will improve safety and coordination of care department-wide
  - Our patients deserve the same modern tool that supports optimal care at Kaiser Permanente, UCSF, and Stanford
- Financial and Regulatory Risk
  - Approximately \$650 million annual at risk if clinical documentation and legacy billing system is allowed to go unsupported
  - A single unified EHR will improve SFDPH's ability to draw reimbursement from Medi-Cal, Medicare, and commercial insurance
  - Consolidate multiple legacy systems into a single platform to reduce licensing, maintenance, and compliance costs



# Why does SFDPH need an unified EHR?



- |                            |                       |
|----------------------------|-----------------------|
| ■ Jail Health              | ■ ZFGH Emergency Dept |
| ■ ZFGH Intensive Care Unit | ■ ZFGH Med/Surg       |
| ■ Laguna Honda Hospital    | ■ Primary Care        |
| ■ Specialty Care           | ■ Behavioral Health   |
| ■ Home Health              |                       |



## Anticipated Scale of Unified EHR Project

- Overhaul of EHR clinical and billing systems into a single, consolidated platform
- Major, multi-year effort that will impact almost all SFDPH patients
- Top strategic priority for SFDPH and Health Commission
- Project is included in the adopted COIT Information and Communication Technology (ICT) Plan and 5-Year Financial Plan (~\$223.4 million 5 year cost; ~\$20.0 million per year operating expenses)
  - 10 year total cost of ownership is estimated at ~\$377m with contingency



# EHR Project Proposed Timeline

