

1 [Contract Amendment - Insight Public Sector, Inc. - Technology Marketplace - Not to Exceed
2 \$39,700,000]

3 **Resolution authorizing the Office of Contract Administration to execute Amendment**
4 **No. 3 to Contract 1000018903 with Insight Public Sector, Inc. for the purchase of**
5 **technology products and specialized services on an as-needed basis; increasing the**
6 **contract amount by \$11,700,000 for a total not to exceed amount of \$39,700,000 with no**
7 **change to the total contract duration of five years from January 1, 2019, through**
8 **December 31, 2023.**

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10 WHEREAS, Amendment No. 3 is substantially in the form attached and are on file with
11 the Clerk of the Board of Supervisors in File No. 220177, which is hereby declared to be a
12 part of this Resolution as if set forth fully herein; and

13 WHEREAS, Charter, Section 9.118(b), requires the Board of Supervisors to approve by
14 Resolution contracts estimated to cost the City \$10,000,000 or more; and

15 WHEREAS, Insight Public Sector, Inc. (“Contractor”) was competitively awarded the
16 Agreement through a Request for Proposals (RFP, Sourcing Event ID 0000000974) issued by
17 the Office of Contract Administration on June 20, 2018, pursuant to Administrative Code,
18 Chapter 21.1, in which City selected Contractor as a qualified proposer pursuant to the RFP;
19 and

20 WHEREAS, The Contractor was one of 29 Proposers selected pursuant to the RFP,
21 which resulted in three tiers of contractors; and

22 WHEREAS, The contracts awarded pursuant to the RFP are part of the City’s
23 Technology Marketplace (previously known at the “Computer Store”) which originated in the
24 1990’s as an efficient purchasing model for the City’s evolving technology needs; and

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1 WHEREAS, The Technology Marketplace contracts provide an efficient purchasing
2 model City departments to purchase technology goods and services on an as-needed basis
3 based on departments' specific business needs and reduces the amount of time needed to
4 complete a transaction from several months to one to two weeks; and

5 WHEREAS, All Technology Marketplace transactions above established thresholds
6 must be competitively solicited to all Technology Marketplace contractors within their
7 respective tiers and 87% of the total amount awarded to Contractor through the Technology
8 Marketplace process was awarded pursuant to a solicitation; and

9 WHEREAS, The Local Business Entity ("LBE") subcontracting participation
10 requirement for the Agreement is 15% of the total value of professional services awarded to
11 the Contractor and 10% of the total value of training services awarded to the Contractor; and

12 WHEREAS, The Civil Services approval of this Agreement has been granted under File
13 No. 44114-17/18; and

14 WHEREAS, The Agreement commenced on January 1, 2019, with an initial term of
15 three years through December 31, 2021; and

16 WHEREAS, Amendment No. 1 to the Agreement increased the not to exceed amount
17 from \$20,000,000 to \$28,000,000 (File No. 200938); and

18 WHEREAS, Amendment No. 2 to the Agreement extended the Agreement end date by
19 two years to December 31, 2023, which the extension did not require approval by the Board of
20 Supervisors; now, therefore, be it

21 RESOLVED, That the Board of Supervisors authorizes the Purchaser and Director of
22 the Office of Contract Administration to execute Amendment No. 3 to Contract 1000018903
23 with Insight Public Sector, Inc. for the purchase of technology products and specialized
24 services on an as-needed basis; increasing the contract amount by \$11,700,000 for a total not
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1 to exceed amount of \$39,700,000 with no change to the total contract duration of five years
2 from January 1, 2019, through December 31, 2023; and, be it

3 FURTHER RESOLVED, That within 30 days of the contract being fully executed by all
4 parties, the Purchaser and Director of the Office of Contract Administration shall provide the
5 final contract to the Clerk of the Board for inclusion into the official file.

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