

EXPERIENCE**Balboa Retail Partners****Los Angeles & San Francisco, CA*****Sr. Vice President*****1/2021 – present**

Oversee all design, entitlement, and development projects across a portfolio of 30 properties, spanning the west coast from Los Angeles to Seattle. Specialize in identifying value creation opportunities through alternative business plans and creative approaches to redeveloping obsolete retail.

- *Business Planning & Feasibility*: identify all potential redevelopment opportunities within our portfolio and assess feasibility for enhancing retail centers in-kind, or with mixed-use development projects; execute retail redevelopment projects; identify potential development partners and negotiate joint venture and contingent sale transactions for mixed-use redevelopment.
- *Complex Design & Entitlements*: manage scope and design development, third-party consultants, and entitlement process for complex redevelopments of operating shopping centers to reduce risk and increase certainty of execution by future development partners.
- *Retail Development & Construction*: responsible for budget and schedule development, underwriting, construction management, and coordinating all third-party service providers from project inception through construction and lease-up to ensure successful project delivery for retail projects.

Regency Centers**San Francisco, CA*****Vice President, Investments*****5/2014 – 12/2020**

Responsible for Northern California development and construction, specializing in entitlements and redevelopment of retail shopping centers in core, urban markets throughout the San Francisco Bay Area.

- *Acquisitions*: identify potential development sites and assess feasibility for retail centers and mixed-use projects; negotiate joint venture and ground lease transactions with potential development partners, including residential, office and hotel developers.
- *Design & Entitlements*: manage scope and design development, third-party consultants, and entitlement process for complex ground-up developments and redevelopments of operating centers.
- *Development & Construction*: responsible for budget and schedule development, underwriting, construction management, and coordinating other in-house service providers from project inception through construction and lease-up to ensure successful project delivery in accordance with the approved scope, budget, and return metrics.
- *Operations & Asset Management*: led weekly asset review meetings to coordinate development and redevelopment activities with the operations and leasing teams to minimize impacts and maximize value creation for existing tenants, customers, and community stakeholders.
- *Entrepreneurship*: founding member of an innovation committee exploring the “future of retail” outside of the confines of daily operational and development direction set forth by leadership, resulting in the development of a new position “Director, Strategy & Innovation.”

KPMG LLP**San Francisco and Los Angeles, CA*****Senior Associate, Major Projects Advisory*****5/2008 – 4/2014**

Managed teams of construction industry specialists to provide targeted construction advisory services designed to assist owners with improving their capital expenditure programs ranging in size from \$100 million to \$6 billion.

- *Client & Project Management*: financial and schedule management, client coordination, and team leadership.
- *Construction Advisory*: engaged by client CFOs and/or Boards of Directors to work directly with the capital program teams in evaluating the adequacy of their project controls; managed contract compliance audits; and performed project and programmatic risk assessments.
- *Thought Leadership*: developed and presented training workshops to both clients and peers, including Project Finance, Technical Report Writing, Sustainability & Green Construction, Contract Delivery and Compensation Methodologies.

Thomas Safran & Associates**Los Angeles, CA*****Development Intern*****1/2013 – 5/2013**

TSA owns and manages over 3,500 affordable housing units in Southern California; worked as a graduate intern with the development team specializing in affordable family, work-force, and senior housing.

- *Tax Credit Applications*: collaborated with the development team on tax credit applications for potential residential and mixed-use developments.
- *RFP Responses*: authored a proposal in response to an RFP issued by the State Department of General Services for the development of surplus property located in the Los Angeles Metro Area as affordable housing.
- *Due Diligence*: assessed potential site feasibility through entitlement, physical, and financial due diligence.

MacKay & Soms

Associate Engineer

Pleasanton, CA

7/2004 – 5/2008

MacKay & Soms is a full-service civil engineering firm representing owners and land developers to coordinate the design and approval of land development projects including single-family, multi-family, and commercial development.

- *Design Development:* designed civil improvements, grading plans, and storm water quality plans for master-planned communities; prepared tentative maps, plot plans, construction cost and bond estimates, and project specifications.
- *City Approvals:* on behalf of the clients, coordinated City staff approval of civil improvements, parcel maps, and plot plans for master planned communities and land development infrastructure.
- *Entitlements:* teamed with consultants to develop CEQA documentation, general and specific plan amendments, as well as design review and site planning exhibits; created exhibits for community outreach and City Council meetings.

EDUCATION

University of Southern California

Master of Real Estate Development

Los Angeles, CA

May 2013

University of California, Los Angeles

Bachelor of Science, Civil Engineering

Los Angeles, CA

June 2004

ADDITIONAL INFORMATION

- *Licenses:* California-Licensed Professional Engineer, Certificate No. C72412; LEED Accredited Professional
- *Associations:* U.S. Green Building Council (USGBC); Urban Land Institute (ULI); International Council of Shopping Centers (ICSC)
- *Guest Lecturer:* USC Master of Real Estate Development (Finance Case Study Class, Alumni Speaker Series); UC Berkeley Master of Real Estate Development + Design (Professional Practice Class)