



OFFICE OF THE CONTROLLER
CITY AND COUNTY OF SAN FRANCISCO

Greg Wagner
Controller
ChiaYu Ma
Deputy Controller

April 24, 2026

Mike Nakornkhet, Airport Director
San Francisco International Airport
International Terminal, 5th Floor
P.O. Box 8097
San Francisco, CA 94128

Attention: Denise Payton, Director of Budget & Capital Planning

RE: Contracting for Airport Public and Employee Parking – FY 2026-27 & FY 2027-28

The cost information and supplemental data provided by your office on the proposed contract referenced above have been reviewed by my staff.

If these services are provided at the proposed contract price, it appears they can be performed at a lower cost than if the work were performed by City employees.

The requirements of Charter Section 10.104.15 relative to the Controller's findings that work or services can be practically performed under private contract at a lesser cost than similar work performed by employees of the City and County of San Francisco have been satisfied. Attached is a statement of projected cost and estimated savings for Fiscal Year 2026-27 and Fiscal Year 2027-28 and the informational items provided by the department pursuant to San Francisco Administrative Code Section 2.15.

Following the approval of the Board of Supervisors, we will notify your department and the Purchaser that this Charter requirement has been met. Please contact Devin Macaulay at Devin.Macaulay@sfgov.org if you have any questions regarding this determination.

Sincerely,

/s/ Greg Wagner

Greg Wagner,
Controller

Enclosures

cc: Board of Supervisors' Budget Analyst
Human Resources, Employee Relations

AIR - Airport Commission

Airport Public and Employee Parking (24159)

COMPARATIVE COSTS OF CONTRACTING VS. IN-HOUSE SERVICES

FISCAL YEAR 2026-27

PROJECTED PERSONNEL COSTS				
Job Class Title	Job Class	FTE	FY 2026-27 Personnel Cost Low	FY 2026-27 Personnel Cost High
Manager I	0922_C	1.00	\$ 203,692	\$ 251,712
Manager II	0923_C	3.00	\$ 649,616	\$ 803,285
Manager IV	0932_C	1.00	\$ 245,933	\$ 303,292
IS Business Analyst-Senior	1053_C	1.00	\$ 189,884	\$ 233,128
Senior Payroll And Personnel Clerk	1222_C	1.00	\$ 139,339	\$ 164,719
Customer Service Agent	1324_C	20.00	\$ 2,719,561	\$ 3,213,896
Customer Service Agent Supervisor	1326_C	25.00	\$ 3,779,528	\$ 4,476,432
Clerk	1404_C	1.00	\$ 105,441	\$ 123,539
Senior Clerk	1406_C	5.00	\$ 543,004	\$ 749,085
Principal Clerk	1408_C	1.00	\$ 136,412	\$ 161,261
Accountant II	1652_C	1.00	\$ 153,147	\$ 181,256
Accountant IV	1657_C	1.00	\$ 204,728	\$ 243,995
Management Assistant	1842_C	2.50	\$ 366,395	\$ 433,422
Senior Management Assistant	1844_C	1.00	\$ 164,720	\$ 195,590
Custodian	2708_C	39.00	\$ 4,261,403	\$ 4,995,677
Custodial Assistant Supervisor	2716_C	3.00	\$ 353,845	\$ 416,319
Custodial Supervisor	2718_C	1.00	\$ 127,894	\$ 150,748
Cashier III	4322_C	46.00	\$ 5,809,731	\$ 6,851,783
Investigator, Tax Collector	4334_C	2.00	\$ 322,522	\$ 382,597
Collection Supervisor	4366_C	1.00	\$ 146,824	\$ 173,735
Chief Stationary Engineer	7205_C	1.00	\$ 235,760	\$ 235,760
Electronic Maintenance Technician	7318_C	1.50	\$ 299,979	\$ 355,946
Stationary Engineer	7334_C	2.00	\$ 383,612	\$ 383,612
Truck Driver	7355_C	15.50	\$ 2,271,597	\$ 2,785,155
Institutional Police Sergeant	8205_C	2.00	\$ 53,452	\$ 53,452
Building And Grounds Patrol Officer	8207_C	60.00	\$ 7,158,759	\$ 8,430,141
Sheriff's Lieutenant	8310_S	1.00	\$ 338,102	\$ 423,806
Holiday Pay - Miscellaneous			\$ 1,752,879	\$ 2,079,335
Overtime - Miscellaneous			\$ 492,319	\$ 584,007
Premium Pay - Miscellaneous			\$ 134,880	\$ 159,999
	Sum:	239.50	\$ 33,744,958	\$ 39,996,684

ADDITIONAL CITY COSTS

Item Description	Nbr of Units	Notes / Unit Measure	FY 2026-27 Low Estimate	FY 2026-27 High Estimate
Operating Expenses	0		\$ 4,657,465	\$ 4,657,465
Credit Card Processing Fees and Services	0		\$ 5,589,000	\$ 5,589,000
Training	0		\$ 374,000	\$ 374,000
Parking/Billing Technology	0		\$ 374,000	\$ 374,000
Total Non-Personnel Costs:			\$ 10,994,465	\$ 10,994,465

ESTIMATED TOTAL CITY COST \$ 44,739,423 \$ 50,991,149

COST COMPARISON SUMMARY

ESTIMATED TOTAL CITY COST		\$ 44,739,423	\$ 50,991,149
LESS: ESTIMATED TOTAL CONTRACT COST		\$ 43,014,598	\$ 47,995,168
ESTIMATED SAVINGS		\$ 1,724,825	\$ 2,995,981
	% of Savings to City Cost	3.86%	5.88%

AIR - Airport Commission

Airport Public and Employee Parking (24159)

COMPARATIVE COSTS OF CONTRACTING VS. IN-HOUSE SERVICES

FISCAL YEAR 2027-28

PROJECTED PERSONNEL COSTS

Job Class Title	Job Class	FTE	FY 2027-28 Personnel Cost Low	FY 2027-28 Personnel Cost High
Manager I	0922_C	1.00	\$ 214,927	\$ 265,144
Manager II	0923_C	3.00	\$ 685,202	\$ 846,141
Manager IV	0932_C	1.00	\$ 259,224	\$ 319,288
IS Business Analyst-Senior	1053_C	1.00	\$ 200,087	\$ 245,309
Senior Payroll And Personnel Clerk	1222_C	1.00	\$ 147,033	\$ 173,577
Customer Service Agent	1324_C	20.00	\$ 2,870,209	\$ 3,387,165
Customer Service Agent Supervisor	1326_C	25.00	\$ 3,986,301	\$ 4,715,084
Clerk	1404_C	1.00	\$ 111,489	\$ 130,415
Senior Clerk	1406_C	5.00	\$ 574,287	\$ 789,794
Principal Clerk	1408_C	1.00	\$ 143,964	\$ 169,951
Accountant II	1652_C	1.00	\$ 161,549	\$ 190,942
Accountant IV	1657_C	1.00	\$ 215,634	\$ 256,697
Management Assistant	1842_C	2.50	\$ 386,511	\$ 456,604
Senior Management Assistant	1844_C	1.00	\$ 173,647	\$ 205,931
Custodian	2708_C	39.00	\$ 4,504,575	\$ 5,272,464
Custodial Assistant Supervisor	2716_C	3.00	\$ 373,820	\$ 439,152

Custodial Supervisor	2718_C	1.00	\$	135,037	\$	158,936
Cashier III	4322_C	46.00	\$	6,134,658	\$	7,224,350
Investigator, Tax Collector	4334_C	2.00	\$	340,042	\$	402,865
Collection Supervisor	4366_C	1.00	\$	154,879	\$	183,024
Chief Stationary Engineer	7205_C	1.00	\$	248,185	\$	248,185
Electronic Maintenance Technician	7318_C	1.50	\$	316,250	\$	374,776
Stationary Engineer	7334_C	2.00	\$	404,231	\$	404,231
Truck Driver	7355_C	15.50	\$	2,398,932	\$	2,935,986
Institutional Police Sergeant	8205_C	2.00	\$	58,349	\$	58,349
Building And Grounds Patrol Officer	8207_C	60.00	\$	7,562,156	\$	8,891,757
Sheriff's Lieutenant	8310_S	1.00	\$	344,976	\$	431,896
Holiday Pay - Miscellaneous			\$	1,809,945	\$	2,147,027
Overtime - Miscellaneous			\$	633,760	\$	751,792
Premium Pay - Miscellaneous			\$	134,881	\$	160,000
Sum:		239.50	\$	35,684,740	\$	42,236,832

ADDITIONAL CITY COSTS

Item Description	Nbr of Units	Notes / Unit Measure	FY 2027-28 Low Estimate	FY 2027-28 High Estimate
Operating Expenses	0		\$ 4,606,671	\$ 4,606,671
Credit Card Processing Fees and Services	0		\$ 5,936,221	\$ 5,936,221
Training	0		\$ 374,000	\$ 374,000
Parking/Billing Technology	0		\$ 374,000	\$ 374,000
Total Non-Personnel Costs:			\$ 11,290,892	\$ 11,290,892

ESTIMATED TOTAL CITY COST **\$ 46,975,632** **\$ 53,527,724**

COST COMPARISON SUMMARY

ESTIMATED TOTAL CITY COST	\$ 46,975,632	\$ 53,527,724
LESS: ESTIMATED TOTAL CONTRACT COST	\$ 44,281,354	\$ 49,407,327
ESTIMATED SAVINGS	<u>\$ 2,694,278</u>	<u>\$ 4,120,397</u>
% of Savings to City Cost	5.74%	7.70%