



# FY 2023-24 Nine-Month Budget Status Report

Office of the Controller

Budget & Appropriations Committee June 5, 2024

## **Summary**

- Improvement of \$28.5 million from prior projection (March 2024 Update to the Joint Report).
- Net revenue shortfall of \$103.7 million is \$9.0 million better than prior projection. Persistent weakness across numerous sources (FEMA reimbursements; business, sales, hotel, and transfer taxes) is partially offset by property tax and interest earnings above budget.
- \$198 million net operating surplus in departments is a \$19.5 million increase from prior projection:
  - Includes \$96.4 million identified in fall 2024 for mid-year savings.
  - Widespread savings in contracts, salary and benefits, and other areas across departments help offset widespread revenue shortfalls.
  - Public Health projects a revenue surplus of \$101.6 million due to net patient revenue surpluses at ZSFG Hospital from high patient volume and census, CalAIM behavioral health payments, and several one-time state payments for safety net hospital programs. These offset a \$52.5 million revenue shortfall at Laguna Honda Hospital from reduced census and a new methodology for nursing facility payments that will shift revenue from the current to the budget year.
- The Police and Sheriff's departments are expected to require additional supplemental appropriations to reallocate existing expenditure appropriation to overtime, as required by Administrative Code.

# **Summary**

|    |  | Fall 2023<br>Joint Report | 6-Month<br>Report | March 2024<br>Joint Report | 9-Month<br>Report | Change |
|----|--|---------------------------|-------------------|----------------------------|-------------------|--------|
|    | FY 2022-23 Ending Fund Balance                     | 417.5                     | 417.5             | 417.5                      | 417.5             | -      |
|    | Appropriation in the FY 2023-24 Budget             | (414.4)                   | (414.4)           | (414.4)                    | (414.4)           | -      |
| A. | Prior Year Fund Balance Above Budgeted Levels      | 3.1                       | 3.1               | 3.1                        | 3.1               | -      |
|    | Citywide Revenue                                   | (42.9)                    | (117.4)           | (112.7)                    | (103.7)           | 9.0    |
|    | Baseline Contributions                             | (4.3)                     | 23.5              | 23.8                       | 23.8              | (0.0)  |
|    | Departmental Operations                            | 96.4                      | 178.4             | 178.4                      | 198.0             | 19.5   |
| В. | Current Year Revenues and Expenditures             | 49.3                      | 84.5              | 89.5                       | 118.0             | 28.5   |
|    | Approved Use of General Reserve - Source           | -                         | -                 | -                          | 0.5               | 0.5    |
|    | Approved Use of General Reserve - Use              |                           |                   |                            | (0.5)             | (0.5)  |
| c. | Supplemental Appropriations & Use of Reserves      | -                         | -                 | -                          | -                 | -      |
| D. | Previously Unappappropriated Fund Balance          | 81.2                      | 81.2              | 81.2                       | 81.2              | -      |
| E. | Fund Balance Previously Appropriated in FY 2024-25 | 291.7                     | 291.7             | 291.7                      | 291.7             | -      |
| F. | FY 2023-24 Projected Ending Balance                | 425.3                     | 460.5             | 465.6                      | 494.1             | 28.5   |

### **Revenues**

|                                  | FY 2022-23 | FY 2023-24 |         | Variance  |              |  |
|----------------------------------|------------|------------|---------|-----------|--------------|--|
|                                  |            |            |         |           | Vs           |  |
|                                  | Actuals    | Budget     | 9-Mo    | Vs Budget | March 5-Yr   |  |
| Property Tax                     | 2,121.8    | 2,145.0    | 2,133.0 | (12.0)    | 7.0          |  |
| Excess ERAF                      | 345.1      | 365.0      | 397.4   | 32.4      | 36.8         |  |
| Total Property Tax               | 2,466.9    | 2,510.0    | 2,530.4 | 20.4      | 43.8         |  |
| Business Taxes                   | 850.6      | 851.1      | 825.0   | (26.1)    | -<br>-       |  |
| Sales Tax - Local 1%             | 197.9      | 200.0      | 189.0   | (11.0)    | 0.4          |  |
| Hotel Room Tax                   | 252.9      | 302.9      | 256.7   | (46.2)    | (5.4)        |  |
| Utility User & Access Line Taxes | 163.9      | 167.0      | 178.2   | 11.2      | (4.6)        |  |
| Parking Tax                      | 82.7       | 84.1       | 84.8    | 0.7       | -            |  |
| Real Property Transfer Tax       | 186.2      | 222.0      | 157.4   | (64.6)    | (30.9)       |  |
| Sugar Sweetened Beverage Tax     | 12.9       | 13.7       | 12.0    | (1.7)     | (0.7)        |  |
| Stadium Admissions Tax           | 6.0        | 9.1        | 7.4     | (1.7)     | -            |  |
| Cannabis Tax                     | -          | -          | -       | -         | -            |  |
| Executive Pay                    | 206.0      | 100.0      | 125.0   | 25.0      | -            |  |
| Franchise Taxes                  | 16.9       | 15.6       | 16.5    | 0.9       | -            |  |
| Interest Income                  | 105.0      | 121.1      | 168.9   | 47.8      | 16.7         |  |
| FEMA Disaster Relief             | 2.6        | 170.0      | 116.8   | (53.2)    | (6.8)        |  |
| Health & Welfare Realignment     | 290.7      | 281.6      | 276.7   | (4.9)     | 0.7          |  |
| Public Safety Realignment        | 58.5       | 51.6       | 50.5    | (1.1)     | (3.6)        |  |
| Public Safety Sales Tax          | 94.9       | 100.4      | 97.5    | (2.9)     | (0.6)        |  |
| Airport Transfer In              | 48.7       | 50.9       | 54.8    | 3.9       | -            |  |
| Commercial Rent Tax Transfer In  | 28.5       | 28.4       | 28.2    | (0.2)     | <del>-</del> |  |
| Total Citywide Revenues          | 7,538.7    | 5,279.5    | 5,175.8 | (103.7)   | 9.0          |  |

# **Departments**

|                                    | kevenue     | Expenditure |               |  |
|------------------------------------|-------------|-------------|---------------|--|
|                                    | Surplus /   | Savings/    | Net Surplus / |  |
| Net Shortfall Departments          | (Shortfall) | (Deficit)   | (Shortfall)   |  |
| General City Responsibility        | 3.0         | (17.4)      | (14.4)        |  |
| City Planning                      | (10.4       | 4) 6.5      | (3.9)         |  |
| Subtotal Net Shortfall Departments | (7.4        | (10.9)      | (18.3)        |  |

|                                     | Revenue     | Expenditure |               |
|-------------------------------------|-------------|-------------|---------------|
|                                     | Surplus /   | Savings/    | Net Surplus / |
| Net Surplus Departments             | (Shortfall) | (Deficit)   | (Shortfall)   |
| Public Health                       | 101.6       | 19.1        | 120.7         |
| Mayor                               | -           | 31.8        | 31.8          |
| Homelessness and Supportive Housing | (0.1)       | 12.4        | 12.3          |
| Human Services Agency               | (8.5)       | 16.9        | 8.3           |
| Recreation and Park Department      | 2.0         | 4.8         | 6.8           |
| City Administrator                  | (1.1)       | 4.9         | 3.8           |
| Emergency Management                | 0.1         | 3.4         | 3.5           |
| Public Works                        | (3.2)       | 6.4         | 3.2           |
| Economic & Workforce Development    | (15.4)      | 18.1        | 2.8           |
| City Attorney                       | (4.8)       | 7.5         | 2.7           |
| Human Rights Commission             | -           | 2.5         | 2.5           |
| Fire Department                     | 2.0         | 0.2         | 2.2           |
| Ethics Commission                   | 0.0         | 1.9         | 1.9           |
| Early Childhood                     | (0.5)       | 2.2         | 1.7           |
| Children, Youth and Their Families  | -           | 1.6         | 1.6           |
| Juvenile Probation                  | 0.0         | 1.5         | 1.6           |
| Status of Women                     | -           | 1.3         | 1.3           |
| Adult Probation                     | (0.0)       | 1.2         | 1.2           |
| Treasurer / Tax Collector           | (1.6)       | 2.7         | 1.1           |
| Subtotal Net Surplus Departments    | 70.5        | 140.5       | 211.0         |
| All Other                           | (7.0)       | 12.3        | 5.3           |
| TOTAL                               | 56.1        | 141.9       | 198.0         |

### **Reserves**

|  | FY 2022-23 | F'      | Y 2023-24 |           | ı       | FY 2024-25 |           |
|--|------------|---------|-----------|-----------|---------|------------|-----------|
|  | Ending     |         |           | Projected |         |            | Projected |
|  | Balance    | Deposit | Use       | Balance   | Deposit | Use        | Balance   |
| General Reserve  | \$ 57.8    | \$ 70.8 | (0.5)     | \$ 128.1  | \$ 13.8 | -          | \$ 141.9  |
| Rainy Day Economic Stabilization City Reserve          | 114.5      | -       | -         | 114.5     | -       | -          | 114.5     |
| Budget Stabilization Reserve                           | 275.2      | -       | -         | 275.2     | -       | -          | 275.2     |
| Economic Stabilization Reserves                        | 389.7      | -       | -         | 389.7     | •       | -          | 389.7     |
| Percent of General Fund Revenues                       | 6.3%       |         |           | 6.2%      |         |            | 6.2%      |
| Budget Stabilization One Time Reserve                  | 54.8       | -       | -         | 54.8      | -       | -          | 54.8      |
| Rainy Day Economic Stabilization SFUSD Reserve         | 1.0        | -       | -         | 1.0       | -       | -          | 1.0       |
| Federal and State Emergency Grant Disallowance Reserve | 81.3       | -       | -         | 81.3      | -       | (41.3)     | 40.0      |
| Fiscal Cliff Reserve                                   | 220.4      | -       | (90.2)    | 130.3     | -       | -          | 130.3     |
| Business Tax Stabilization Reserve                     | 29.5       | -       | -         | 29.5      | -       | (29.5)     | -         |
| Public Health Revenue Management Reserve               | 130.3      | -       | -         | 130.3     | -       | -          | 130.3     |
| Free City College Reserve                              | 6.9        | -       | (6.9)     | -         | -       | -          | -         |
| Mission Bay Transportation Improvement Fund            | 1.0        | -       | (1.0)     | -         | -       | -          | -         |
| Hotel Tax Loss Contingency Reserve                     | 3.5        | -       | (3.5)     | -         | -       | -          | -         |
| Other Reserves   | 528.7      | -       | (101.5)   | 427.2     | -       | (70.8)     | 356.4     |
| Litigation Reserve                                     | -          | 10.8    | (10.8)    | -         | 10.8    | (10.8)     | -         |
| Salary and Benefits Reserve                            | 27.9       | 7.0     | (34.9)    | -         | 21.0    | (21.0)     | -         |
| Annual Operating Reserves                              | 27.9       | 17.8    | (45.7)    | 1         | 31.8    | (31.8)     | -         |
| TOTAL, General Fund Reserves                           | 1,004.2    | 88.6    | (147.8)   | 945.0     | 45.6    | (102.6)    | 888.0     |