

1 [Contract Amendment - Retroactive - Health Advocates, LLC - Uncompensated Care  
2 Reimbursement Recovery Services - Not to Exceed \$20,100,000]

3 **Resolution retroactively approving Amendment No. 2 to the agreement between Health**  
4 **Advocates, LLC and the Department of Public Health (DPH) for uncompensated care**  
5 **reimbursement recovery services, to increase the agreement amount by \$2,085,454 for**  
6 **an amount not to exceed \$20,100,000; and to extend the term by two years from**  
7 **December 31, 2021, through December 31, 2023, for a total agreement term of January**  
8 **1, 2014, through December 31, 2023; and to authorize DPH to enter into amendments or**  
9 **modifications to the contract prior to its final execution by all parties that do not**  
10 **materially increase the obligations or liabilities to the City and are necessary to**  
11 **effectuate the purposes of the contract.**

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13 WHEREAS, The Department of Public Health (DPH) selected Health Advocates, LLC  
14 in November 2012 through a Request for Proposals to capture revenue through  
15 uncompensated care reimbursement recovery services; and

16 WHEREAS, DPH entered into an agreement with Health Advocates, LLC to provide  
17 these services for four years, January 1, 2014, through December 31, 2017, for an amount  
18 not to exceed \$6,300,390, subsequently amending the agreement with Board approval  
19 through Resolution No. 388-18 (File No. 180971), to extend the term through December 31,  
20 2021, and to increase the agreement by \$11,714,156, for an amount not to exceed  
21 \$18,014,546; and

22 WHEREAS, The Department now wishes to extend the term of the agreement by two  
23 years, through December 31, 2023, and to increase the contract by \$2,085,454, for a total  
24 contract amount not to exceed \$20,100,000; and

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1           WHEREAS, Under this agreement, Health Advocates, LLC operates an  
2 uncompensated care recovery program, enhancing Medi-Cal and other third party payer  
3 revenues, and assisting Zuckerberg San Francisco General Hospital (ZSFG) patients become  
4 eligible for Medi-Cal, thereby substantially increasing DPH revenues; now, therefore, be it

5           RESOLVED, That the Board of Supervisors hereby authorizes the Director of Public  
6 Health and the Director of the Office of Contract Administration/Purchaser, on behalf of the  
7 City and County of San Francisco, to execute Amendment No. 2 to the agreement with Health  
8 Advocates, LLC for uncompensated care reimbursement recovery services, to increase the  
9 agreement amount by \$2,085,454, for an amount not to exceed \$20,100,000; and to extend  
10 the term by two years, from December 31, 2021, for a total agreement term of January 1,  
11 2014, through December 31, 2023; and, be it

12           FURTHER RESOLVED, That the Board of Supervisors authorizes the  
13 Department of Public Health to enter into any amendments or modifications to the  
14 contract, prior to its final execution by all parties, that the Department determines, in  
15 consultation with the City Attorney, are in the best interest of the City, do not otherwise  
16 materially increase the obligations or liabilities of the City, are necessary or advisable to  
17 effectuate the purposes of the contract, and are in compliance with all applicable laws;  
18 and, be it

19           FURTHER RESOLVED, That within thirty (30) days of the contract being fully executed  
20 by all parties, the Director of Health and/or the Director of the Office of Contract  
21 Administration/Purchaser shall provide the final contracts to the Clerk of the Board for  
22 inclusion into the official File No. 211166.

1 RECOMMENDED:

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3 /s/  
4 Dr. Grant Colfax  
5 Director of Health

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