File No.	140086	Committee Item No	4
		Board Item No.	

COMMITTEE/BOARD OF SUPERVISORS

AGENDA PACKET CONTENTS LIST

Committee:	Rules	Date February 6, 2014
Board of Su	pervisors Meeting	Date
Cmte Boar	Motion Resolution Ordinance Legislative Digest Budget and Legislative Analyst Report Introduction Form Department/Agency Cover Letter and MOU Grant Information Form Grant Budget Subcontract Budget Contract/Agreement Form 126 – Ethics Commission Award Letter Application Public Correspondence	
OTHER	(Use back side if additional space is	needed)
Completed I	7	January 31, 2014



Board of Supervisors City and County of San Francisco 1 Dr. Carlton B. Goodlett Place, Room 244 (415) 554-5184 FAX (415) 554-7714

Application for Boards, Commissions, Committees, & Task Forces

	Workforce investment Community Advisory Co.
Name of Board, Commission, Committee, or Task Fore	oe: Working III
Seat # or Category (If applicable):3, 4	District:
Name: Lai Yu Lily Wong	
Home Address: Girard Street, San Francisco	Zip: <u>94134</u>
Home Phone: (415) Occupation:	Coordinator
Work Phone: (415) 545-8807 Employer: C	Communities United for Health and Justice
Business Address: 459 Vienna Street, San Francisco	Zip: <u>94112</u>
Business E-Mail: cubj.coordinator@gmail.com Hom	e E-Mail:
San Francisco. For certain other bodies, the B	Dala of Caberalcolo call trains are
residency requirement. Check All That Apply:	
residency requirement.	
residency requirement. Check All That Apply: Registered voter in San Francisco: Yes X No Resident of San Francisco X Yes No If No.	if No, where registered:
residency requirement. Check All That Apply: Registered voter in San Francisco: Yes X No	If No, where registered: place of residence: te how your qualifications oods, and the diversity in er identity, types of disabilities, he City and County of San

Business and/or professional experience:	
Coordinator, Communities United for Health and Justice (CURRENT)	
Intern, Office of Democratic Leader Nancy Pelosi	
Youth Employment Coordinator, Community Educational Services	
Community Advocate, Asian Law Caucus	
Community Organizer, Chinese Progressive Association	
Intern, Office of State Senator Carole Migden	
Intern, Office of Mayor Gavin Newsom	-
Intern, Office of Supervisor Tom Ammiano	1
Organizer, Youth Making A Change	
Civic Activities:	
Political Campaign Volunteer a cooliti	
Political Campaign Volunteer (Local propositions, supervisorial, and mayoral elections)	İ
Mediator, Center for Conflict Resolution	
	- }
	- [
Have you attended any meetings of the Board/Commission to which you wish appointment? Yes X No	
Tes XIVO	
For appointments by the Board of Supervisors, appearance before the RULES COMMITTEE	·
requirement before any appointment can be made. (Applications must be received 10 days	is a
before the scheduled hearing.)	
Date: 6 26 203 Applicant's Signature: (required)	
Applicant's Signature: (required)	
Please Note: Your application will be retained for one year. Once Completed, this town it	
<u>Please Note</u> : Your application will be retained for one year. Once Completed, this form, inclual attachments, become public record.	ding
an attachments, become public record.	
\cdot	
FOR OFFICE USE ONLY:	
Appointed to Seat #: Term Expires: Date Seat was Vacated:	
01/20/12	



Board of Supervisors City and County of San Francisco 1 Dr. Carlton B. Goodlett Place, Room 244 (415) 554-5184 FAX (415) 554-7714

Application for Boards, Commissions, Committees, & Task Forces

Application Detailed, Periodicing,	,
Name of Board, Commission, Committee, or Task	Force: WiCAC
Seat # or Category (If applicable):	District:
Name: James Fountain	
Home Address: Sutter Street. Apt. San Fra	ancisco Ca Zip: 94109
Home Phone: 415- Occupation: Associate	e Director Workforce Development
Work Phone: 415-673-0911 x 237 Employee	oyer: Larkin Street Youth Services
Business Address: 1150 Sutter Street San Francisc	o Ca Zip: <u>94109</u>
Business E-Mail:jfountain@larkinstreetyouth.org Hor	me E-Mail: Jamesfountain@
established by the Charter must consist of the City and County of San Francisco. For o of Supervisors can waive the residency req	certain other bodies, the Board
Check All That Apply:	
Registered voter in San Francisco: Yes <u>x</u> No Resident of San Francisco Yes <u>x</u> No If No,	If No, where registered:place of residence:
Pursuant to Charter section 4.101 (a)1, please starepresent the communities of interest, neighborhoothicity, race, age, sex, sexual orientation, gendand any other relevant demographic qualities of the Francisco	oods, and the diversity in er identity, types of disabilities,

My work has effected individuals and groups across a richly diverse cross section of San Francisco's underserved and disconnected populations. At Larkin Street Youth Services the Human Services Agency of San Francisco has contract services for TAY aged PAES enrolled youth from the disenfranchised neighborhoods such as Bayview Hunters Point, Sunnydale, Western Addition, Lakeview, Mission/Excelsior, The Tenderloin and Visitation Valley. The homeless clients who live in the housing provided by Larkin Street Youth Services also represent a very diverse LGBTQQI communities and individuals across all socio-economic backgrounds. At Ella Hill Hutch Community Center as Director of adult services I worked with formerly incarcerated adults and people of color with few economic resources. My background has exposed me to a plethora of diversity which is one of the reasons why I feel I can represent all communities of interest and view issues from multiple lenses.

Business and/or Professional Experience:

Jamie Fountain, Associate Director of Workforce Development at Larkin Street Youth Services, oversees the workforce development programming that assists youth in acquiring the skills and experience needed to obtain above-minimum-wage employment through Job Readiness Classes, internships, employment sector training, and employment counseling. Jamie is an active member of the National Association of Workforce Development Professionals where is has conducted training workshops on working with homeless youth in Workforce Development at the past 4 NAWDP National Conference. Jamie also sits on the NAWDP Advocacy Committee. Jamie is also a member if the California Workforce Association and has conducted several Workshops on working with Homeless and at-Risk Youth as two CWA state conferences. Jamie previously worked with ex-offenders, Helping them find employment as the Director of Adult Services and Employment at the Ella Hill Hutch Community Center. Prior to that, he worked for a number of large corporations, and received his Bachelor's Degree in Business Administration from Georgia Southern University.

Civic Activities:

Board Treasure, Board of Directors of San Francisco Pride.

Board Member of And Castro for All.

Treasure of the Lower Polk CBD steering Committee

Has been the Host and Supervisor of the San Francisco Pride Queer Youth Pavilion for the past 5 years.

Member of the Lower Polk Neighbors Association.

Member of the NYEC steering Committee

Member of the San Francisco LGBT Professionals Association

Member of the Alice B. Toklas LGBT Democratic Club

Member of the San Francisco LGBT Pride Committee

Have you ever attended any	meetings of the Board/Co	ommission to which you wish appointment? YES_X_No
For appointments by to COMMITTEE is a requirement to be received 10 to Date: /////Ap	uirement before any lays before the sch	
Please Note:Your applications	plication will be reta g all attachments, b	ined for one year. Once completed, this form, ecome public record.
For Office Use Only: Appointed to Seat#:	_Term Expires:	Date Seat was Vacated:

Miller, Alisa

From:

Board of Supervisors

Sent:

Friday, January 17, 2014 6:10 PM

To:

Miller, Alisa

Subject:

FW: Application for open WiCAC board seat for Jamie Fountain

Attachments:

image001.jpg; Application for open WICAC-board seat for Jamie Fountain.pdf

From: Jamie Fountain [mailto:JFountain@larkinstreetyouth.org]

Sent: Friday, January 17, 2014 3:12 PM

To: Board of Supervisors Cc: Ray Fort; Jim Welsh

Subject: Application for open WiCAC board seat for Jamie Fountain

To Whom it may concern,

Attached is my completed application for one of the open board seats of the WiCAC board. Thank you in advance for your kind consideration of my application. Feel free to contact me at any time if needed.

Thanks,

James (Jamie) Fountain
Associate Director
Workforce Development
Larkin Street Youth Services
1150 Sutter Street
San Francisco, CA. 94109
(415) 673-0911 x 211 Fax: (415) 923-1378
ifountain@larkinstreetyouth.org
www.larkinstreetyouth.org

"When the many come together to help the few, the Universe smile on us all."

The mission of Larkin Street Youth Services is to create a continuum of services that inspires youth to move beyond the street. We will nurture potential, promote dignity, and support bold steps by all.

The information in this email and in any attachments is confidential and may be legally privileged. If you are not the intended recipient, please destroy this message, delete any copies held on your systems and notify the sender immediately. If you are not the intended recipient of this email, you should not retain, copy, or use this email for any purpose, nor disclose all or any part of its content to any other person. Thank you.



Board of Supervisors City and County of San Francisc 1 Dr. Carlton B. Goodlett Place, Room 244 (415) 554-5184 FAX (415) 554-7714



Application for Boards, Commissions and Committees

Application for	boards, Commissions and Committees 75
Application for Appointment to: Workford	e Investment Community Advisory Committee (WiCAC) Name of Board, Commission, Committee, or Task Force
Seat # or Category (If applicable):	District: San Francisco
Name: Winnie H. Yu	·
Home Address: San Francisco, CA	Zip : 94112
Home Phone: (415)	Occupation: Assistant Director of Employment Training
Work Phone: (415) 677-7505	Employer: Self-Help for the Elderly
Business Address: 601 Jackson St, San Fra	ancisco, CA Zip: 94133
Business E-Mail: winniey@selfhelpelderly.o	rg Home E-Mail: winnie.yu@
Check All That Apply:	
A citizen of the United States.	At least 18 years old on or before Election Day. ✓
Not in prison or on parole for a felor	ny conviction 🗸
A resident of San Francisco	✓ Yes: No: (Place of Residence):
Please state your qualifications (attach	supplemental sheet if necessary)
	Chinatown One Stop Career Link Center, a model integrated workforce or program operation experience managing and delivering direct services.
Education:	
	cal Economy of Industrial Societies, with Honors and Distinction ness Chinese, International Chinese Language Program
Business and/or professional experience	ce <u>;</u>
	Chinatown One Stop Center Manager; 2010 Decennial Census Project ct Coordinator, at Self-Help for the Elderly. (See attached resume)
Civic Activities:	
	er, SF Elections Commission, appointed by then DA Kamala Harris and eague of Women Voters Board; 97-01: The Women's Foundation Board
Ethnicity: (optional) Chinese	Sex: (optional) M F
Have you attended any meetings of the	e Board/Commission to which you wish appointment? ✓ YesNo
(Applications must be received 10 days before the schedu (Please Note: Once Completed, this form, including all	Signature: (required)
FOR OFFICE USE ONLY: Appointed to Seat #: Term Expires:	Date Seat was Vacated:

Winnie H. Yu

Jco, CA 94112 • (415)

Education

University of California, Berkeley

B.A. in Political Economy of Industrial Societies, with Honors and Distinction, 2001-2004

Honors thesis completed on the comparative political economy of China and the U.S., December 2003

International Experience

Certificate in Business Chinese, National Taiwan University, International Chinese Language Program, 2004

Certificate in Global Studies, University of Pittsburgh, Semester at Sea Program, 2004

Awards and Scholarships

Professional

Experience

Leadership California: California Issues & Trends Program, 2007

 Professional and leadership development: exposure to the sectors, demographics, and employers of California's economy Monarch Award for Young Leaders, Pacific Asian American Women Bay Area Coalition (PAAWBAC), 2006

Alumni Leadership Scholar Award, University of California, Berkeley, 2001, 2002, 2003

Gordon J. Lau Community Activist Award, The Association of Chinese Teachers, 1996 Ground Breakers: Dream Makers Award, The Women's Foundation, 1996

Assistant Director, Employment Training, Self-Help for the Elderly, San Francisco, 2013-present

- · Assists and works closely with the Director of Marketing & Business Operations to implement the marketing and business development plan for the department
- Plans, develops, implements, and oversees annual contract compliance goals and objectives for the department; monitors the department's progress on meeting contract goals, and takes corrective actions as needed
- Oversees grant funded programs and analyzes program performance data. Identifies areas for improvement and makes changes as needed

Compliance and reporting: monitor program and contract goals, prepare and submit funder reports

- · Serves as a liaison to program funders and community partners; establishes and maintains partnerships with city and county workforce development agencies, employment, and service providers
- Prepares and presents program evaluation reports (including results of consumer satisfaction surveys) to the agency's Board of Directors and/or Program Committee
- · Recruits, trains, supervises and evaluates the Operations Manager; assists with staff development and training needs
- Develops proposals in response to open bids

One Stop Center Manager, Employment Training, Self-Help for the Elderly, San Francisco, 2010-2013

- Oversaw and managed the daily operation of the Chinatown One Stop Career Link Center
- Hired, trained, and supervised a team of 7-10 staff
- Ensured high quality services for a comprehensive and integrated workforce development center
- Participated in designing and coordinating the Chinatown One Stop Career Link Center programs and operations
- · Compliance and reporting: monitored program and contract goals, prepared and submitted funder reports
- Developed and maintained partnerships that include multiple stakeholders and service providers including employers, training providers, community based training organizations, the One Stop Career Link System, and other workforce partners
- · Planned, organized, and implemented bilingual community outreach, public presentations, and media interviews
- · Participated in generating proposals, and grant writing for workforce development opportunities

2010 Decennial Census Project Coordinator, Self-Help for the Elderly, San Francisco, 2009-2010

- Oversaw the 2010 Census community outreach program, including operation of three Questionnaire Assistance Centers
- Compliance and reporting: monitored program and contract goals, prepared and submitted funder reports
- Planned, organized, and implemented bilingual community outreach, public presentations, and media interviews

DTV (Digital Television) Project Coordinator, Self-Help for the Elderly, San Francisco, 2009

- Oversaw and managed the DTV transition program, including daily operation of the DTV Assistance Center
- Hired, trained, and supervised a team of 12 staff, and more than 10 volunteers
- Developed, and wrote federal funding proposals to the Federal Communications Commission
- Secured \$168,100 in federal contracts from the Federal Communications Commission
- · Compliance and reporting: monitored program and contract goals, prepared and submitted funder reports
- · Planned, organized, and implemented bilingual community outreach, public presentations, and media interviews

Development Associate, Asian Law Caucus, San Francisco, 2007

- Coordinated all aspects of reloping, and managing institutional grants
- Participated in generating a stal of 28 grant requests, and securing a total of 93,954 in grant awards
- · Managed all aspects of processing, collecting, organizing, and providing data on grants and contracts
- · Compliance and reporting: monitored program and contract goals, and prepared funder reports
- Worked closely with, and provided administrative support to Interim Executive Director
- · Communicated and coordinated with Management Team, and program staff on fundraising efforts
- Participated in overall communication strategy with funders, stakeholders, and the community

Community Advocate, Asian Law Caucus, San Francisco, 2005-2006

- · Provided direct service and legal information to monolingual, low-income, Asian seniors and immigrants
- Provided bilingual interpretation and translation for clients and attorneys
- · Managed case work: provided paralegal, and administrative support for attorneys, and staff

Chinese Bilingual Instructional Aide, San Francisco Unified School District, Spring Valley Science School, 1998-2001

- · Provided remedial individual and group tutoring for a diverse population of LEP children from low-income immigrant families
- Adapted and implemented curriculum for different learning styles

District Attorney's Office Intern, City and County of San Francisco, Domestic Violence Unit, Hate Crimes Unit, 1998

- Prepared discovery, monitored case work, and translated for Assistant District Attorney Misdemeanor Division, Preliminary Hearings
- Attended hearings, assisted Assistant District Attorney with case work

The Women's Foundation Fellow, San Francisco, 1996-1997

- · Shadowed Program Director, assessed proposals in accordance with funding guidelines
- Grants Review Committee Member: evaluated organizations seeking funding

Public Service

Commissioner, Elections Commission, City & County of San Francisco, 2007 to present

Vice President, 2011; Chairperson, Budget and Oversight of Public Elections Committee (BOPEC), 2008

• Supervise and set general policies for the Department of Elections

Member, Workforce Investment Community Advisory Committee (WiCAC), City & County of San Francisco, 2012-2014

· Advise Workforce Investment San Francisco (WISF) board on the City's workforce needs and solutions to meet them

Nonprofit Board Experience

Board of Directors, The League of Women Voters, San Francisco, 2005-2007

Voter Education Services Committee Member: assist with planning voter education activities

Moderated Pros and Cons discussion on municipal proposition for Access SF Community Television

and Volunteer Work

Board of Directors, The Women's Foundation, San Francisco, 1997-2001

Program Committee Member: evaluated and assessed organizations for funding

Allocated funding to organizations serving low-income women and girls, and marginalized, under-represented populations

Languages

Fluent in English and Chinese (Cantonese, Mandarin, and Taishanese dialects)

Bilingual Interpreter / Translator / Consultant

- Mandarin presentation for Director of Central Government Training Center, Director of Human Resources for Bank of China. and 23 Chinese government directors on workforce development in San Francisco, Chinatown One Stop Center, 8/23/2011
- Translated for Executive Director of Asian Law Caucus at KTSF Channel 26 Mandarin Journal interview, 2005
- Translated for Consul General of China in San Francisco at VIP reception for Zeum's 1st international exhibit, Zeum, 2005

Additional Skills

Public Speaking

- Reinventing the One Stop: Partnerships, Outcomes and Impact, CWA Annual Spring Workforce Conference, 4/21/11
- Collaborative Capacity Building: A Model for Neighborhood Partnerships, OEWD Spring Forum, 4/13/11
- San Francisco Young Women's Health Conference Keynote, 11/14/01
- Multiculturalism at Cal, moderated by Chancellor Berdahl Panelist, University of California, Berkeley, 9/29/01
- San Francisco Mayor's Summit for Women, moderated by Valerie Coleman of CNN Education Panel, 4/16/99

Proficient in: MS Office, Windows, Chinese Word Processing, Adobe Pro, FileMaker Pro, Abacus Law, Raiser's Edge.



Board of Supervisors City and County of San Francisco 1 Dr. Carlton B. Goodlett Place, Room 244 (415) 554-5184 FAX (415) 554-7714

RECEIVED
BOARD OF SUPERVISORS
4 SAM FRANCISCO

2014 JAN 17 PM 2: 43

Application for Boards, Commissions, Committees, & Task Forces
Name of Board, Commission, Committee, or Task Force:
Seat # or Category (If applicable): District:
Name: DIDNUAY (DJ) PROOKTER
Home Address: EC CAMINO REAL BURLINGAME, CA Zip: 94010
Home Phone: (415) Occupation: DIRECTOR
Work Phone: (415) 822-3491 Employer: YOUNG COMMUNITY DEVELOPERS, IN
Business Address: 1715 Yosemne Ave SF, CA Zip: 94124
Business E-Mail: dorodeser avadobs org Home E-Mail: dionjaubrookera
Pursuant to Charter Section 4.101 (a)2, Boards and Commissions established by the Charter must consist of electors (registered voters) of the City and County of San Francisco. For certain other bodies, the Board of Supervisors can waive the residency requirement.
Check All That Apply:
Registered voter in San Francisco: Yes 🔲 No 🗹 If No, where registered:
Resident of San Francisco Yes No If No, place of residence: BURLINGAME
Pursuant to Charter section 4.101 (a)1, please state how your qualifications represent the communities of interest, neighborhoods, and the diversity in ethnicity, race, age, sex, sexual orientation, gender identity, types of disabilities, and any other relevant demographic qualities of the City and County of San Francisco:
Attachee

Business and/or professional experience:
Attache
Civic Activities:
Harles
Have you attended any meetings of the Board/Commission to which you wish appointment? Yes No
For appointments by the Board of Supervisors, appearance before the RULES COMMITTEE is a requirement before any appointment can be made. (Applications must be received 10 days before the scheduled hearing.)
Date: 1/15 /2011 Applicant's Signature: (required)
<u>Please Note</u> : Your application will be retained for one year. Once Completed, this form, including all attachments, become public record.
FOR OFFICE USE ONLY: Appointed to Seat #: Term Expires: Date Seat was Vacated:

01/20/12

Biography

Born January 17th, 1983 in Fresno California, Dion-Jay LeKent Brookter was born to two loving parents — John L. Brookter & Denise M. Brown. Born and raised in Fresno he was taught early on the values of dedication, integrity and excellence were not simply words, but ideas that you live by every day. From grammar school to high school Dion-Jay distinguished himself academically and in athletics by consistently holding a variety of leadership positions both on the field and in the classroom. Eventually, this dedication paid off in 2001 earning him a full athletic scholarship to play football at Utah State University in Logan, Utah.

While attending Utah State University from 2001-2006 Dion-Jay once again distinguished him-self on the field, in the classroom and in the community. Upon commencing from Utah State University with a Bachelor's of Science in Speech Communication with an emphasis in businesses his interest was sparked in joining the corporate world. Working for major corporations — World Savings, and Icon Health & Fitness — Dion-Jay realized his true calling and passion for service of others leaving the corporate world behind in 2007 to purse the non-profit world. It was one of his many off campus experience — but one as a Hurricane Katrina volunteer, which lit the flame of service and dedication for those not looking for a handout but a helping hand up.

Returning to Fresno, CA - Fresno Career Development Institute Inc. (FCDI) gave Dion-Jay his first nonprofit opportunity as their Workshop Facilitator working with the previously incarcerated population with their re-entry back into our communities. While working full time at FCDI he also pursued and reached one of his professional goals in 2009 - obtaining a Masters Degree in Business Administration in order to better serve and understand the needs of employers.

In late 2009 Dion-Jay relocated to Northern California where he currently holds the position as Deputy Director - for a well established non-profit organization — Young Community Developers Inc. in San Francisco CA. where he oversees 9 programs, a staff of 22 and assist with the management of their 3 million dollar budget. Dion- Jay has worked in a variety of roles and positions in both the non-profit and corporate arenas. Dion-Jay has been instrumental in developing and cultivating relationships with corporate entities and other Southeast Community Based Organizations. By utilizing non-traditional CBO strategies such as hosting Business Mixers — where local businesses in the Southeast Community come to connect with community based organizations — is just one example of the innovation Mr. Brookter hopes to bring to the WICAC.

Highlights:

Appointed to the Workforce Investment Community Advisory Committee in December of 2013;

Recognized by the Office of Economic & Workforce Development in 2012 for his work on the Workforce Leaders Peer Learning Group;

Recognized by the San Francisco Public Utilities Commission for agency work with the Sewer System Improvement Internship Program (SSIP);

Attended training in Management Strategies for Success with Private Sector Businesses in a Recessionary Economy;

Attended training on how to Measure & Improve Business Customer Satisfaction with Your Services.

Dion-Jay L. Brookter, MBA

QUALIFICATIONS:

Excellent communication and leadership skills as well as the ability to relate well in multicultural environments Highly organized with the ability to multi-task effectively while efficiently managing time and resources Quick learner who is able to take direction very well

Computer literate in Mac & PC Platforms, Microsoft Office Suite capable, MS Project Enthusiastic, strong interpersonal skills and highly self motivated

EDUCATION:

Utah State University, Logan, UT 84341

B.S. Speech Communications with an emphasis in Business, May - 2006

University of Phoenix, Fresno, CA 93722

Masters of Business Administration, October - 2009

ACHIEVEMENTS & CIVIC ACTIVITIES:

Full Athletic Scholarship, Utah State University football team, 2001-2005
Hurricane Katrina Volunteer, 2005
True Colors Certification, 2008
Fresno's Leading Young Professionals (Board Member), 2009
Jeffery Gittomer "Yes Attitude" Certified, 2010
Workforce Leaders Peer Learning Group (OEWD), 2012
Active Member, Omega Psi Phi Fraternity Member, 2013
Workforce Investment Community Advisory Member, Appointed December 2013

EXPERIENCE:

Deputy Director

Young Community Developers Inc., San Francisco Ca. 12/10-Present

As Deputy Director - Working with our Controller, I am responsible for managing and overseeing our financial and business planning activities, including: review and analyzing our financial reports, support and advise our Executive Director in decision making, lead and support organizational budgeting. I am also responsible for managing and overseeing the human resource function of our agency including: recruitment, hiring, compensation benefits, administration and oversight. Responsible for staff development, training, including new employee orientation, retention strategies, regulatory oversight and legal compliance, ensuring that the human resource function is properly resourced and represented within the senior management team. In charge of risk management and legal activities: letters of agreement, contracts, leases, and other legal documents and agreements. Information technology – working as the manager of information technology, ensure the ongoing maintenance and updating of information systems and infrastructure, including hardware, software. Organizational reporting and monitoring: provide guidance and leadership through management of our agency metrics and measurement reporting process. Office management: oversee administrative functions for the entire agency, ensuring smooth daily operations.

Sales Manager

Lowe's Home Improvement, San Francisco, Ca. 08/10 – 12/10

Working with the Store Manager, I was responsible for providing Superior Customer Service while achieving sales and margin budgets by managing the growth and profitability of retail and specialty sales initiatives. In addition, as the Sales Manager I was responsible for managing all Sales Specialists' performance while working with employees to achieve individual and budgeted sales goals. My goal as Sales Manager was to ensure maximum productivity by monitoring sales as compared to payroll expense, monitor sales, identify sales opportunities, and set the standard for providing exceptional service by interacting with customers. All of which was accomplished by acquiring thorough knowledge of our Commercial Sales, Installed Sales and Special Order Sales programs. Thorough knowledge of Credit programs. Thorough knowledge of Customer Call Lists including their content, purpose and

application. The ability to follow instructions. Anticipate, recognize and respond to change by innovative problem solving. Developing and planning activities to ensure proper completion within a timely manner.

Director of Program Development & Marketing

Young Community Developers Inc., San Francisco Ca. 03/10 – 08/10

As the Director of Program Development & Marketing I was responsible for planning, initiating and managing the marketing and public relations activities for the organization. My primary focus revolved on promoting, fundraising and expanding the outreach and impact of the overall organization 1) educational and advocacy content (e.g. speakers, articles, videos, pamphlets, books, petitions, and OpEds), 2) programmatic events. I planed the overall communications/marketing strategy, developed branding and messaging while promoting the organization and its programs across various media outlets including traditional television, radio and print as well as seminars and conference speaking opportunities, press releases, direct mail, advertising and the entire online realm of websites, blogs, wikis, social networks and related portals (e.g. Facebook, Linkedin, Ning, TownHall, etc.) I reported directly to the Executive Director and worked closely with the Founder/President as well as senior management to achieve the organization's targeted strategic marketing plan.

Job Agent

Fresno Career Development Institute Inc., Fresno, Ca. 09/07 – 03/10

As a Job Agent I was responsible for providing Intake, case management, job development, retention services, and development of skills training contracts, OJT's, and try out contracts to eligible participants and ensure all applicants seeking assistance were referred to an appropriate service provider. Outreach and recruit inside and outside of the prisons and ensured that potential participants met eligibility requirements. Conducted workshops addressing job readiness skills, job search techniques, self-motivation, as well as objective assessment activities. Also worked with qualified mentoring programs to increase exposure and services to clients on parole or probation. Provided overall services in the area of assessment, counseling and the development of client's Individual Development Plan (IDP). Interacted effectively with customers, service providers and all other agencies involved with the delivery of services.

San Francisco **BOARD OF SUPERVISORS**

Date Printed: January 8, 2014

Date Established:

November 26, 2007

Active

WORKFORCE INVESTMENT COMMUNITY ADVISORY COMMITTEE

Contact and Address:

Greg Asay Mayor's Ofc of Econ & Workforce Development One South Van Ness Ave., 5th Floor San Francisco, CA 94103

Phone: (415) 701-4825 Fax: (415) 701-4897 Email: Greg.Asay@sfgov.org

Authority:

Ordinance 270-07

Board Qualifications:

The Workforce Investment Community Advisory Committee shall consist of 7 members. The Board of Supervisors shall appoint four (4) members to the Committee. The Transitional Youth Task Force shall appoint one (1) member to the Committee; the Local Homeless Coordinating Board shall appoint one (1) member to the Committee; the San Francisco Safe Communities Re-Entry Council shall appoint one (1) member to the Committee. All Committee members must be staff and/or Board members of 501(c)(3) organizations.

All Committee members will be appointed to serve for a two year term, and all Committee members and/or the organizations they represent will serve for no more than two (2) consecutive terms. The terms are to be staggered. Therefore, at the first meeting of the Committee, the members will draw lots to determine which three (3) members will serve for one (1) year.

The Committee shall be convened to serve in an advisory capacity to the Workforce Investment San Francisco (WISF). This committee shall include members representing workforce development service providers and other community-based organizations serving low-income San Francisco residents and those with barriers to employment. The Committee shall advise the WISF on workforce system priorities, client needs and services.

Sunset Clause: None Compensation: None

Reports: None

"R Board Description" (Screen Print)