

1 [Agreement Amendment - SSP Data Inc. - Palo Alto Software Products - \$40,000,000]

2
3 **Resolution authorizing the Department of Technology to enter into a first amendment**
4 **to the enterprise agreement with SSP Data Inc. to purchase Palo Alto Software**
5 **Products; and to extend the term for three years from May 31, 2026, for a total term of**
6 **June 1, 2023, through May 31, 2029, for a not to exceed amount of \$40,000,000 pursuant**
7 **to Charter, Section 9.118.**

8
9 WHEREAS, On March 22, 2023, the Department of Technology ("Department")
10 entered into an enterprise agreement on behalf the City and County of San Francisco ("City")
11 to purchase Palo Alto Software Licenses, Hardware, and Support Services ("Palo Alto
12 Products") from SSP Data Inc. ("SSP Data EA") based on a competitive solicitation in which
13 SSP Data was the most qualified bidder;

14 WHEREAS, The SSP Data EA had an initial term of three years (through May 31,
15 2026), with an option to extend the term for three additional year terms of one year each, and
16 a not to exceed amount of \$4,353,000; and

17 WHEREAS, City departments were initially projected to spend approximately \$1 million
18 per year for Palo Alto Products, but spending has accelerated because numerous
19 departments are seeking refresh their hardware and purchase additional licenses; spending
20 under the contract will reach the not to exceed amount prior to the end of the contract term;
21 and

22 WHEREAS, The Department has evaluated the City's needs for Palo Alto Products
23 from SSP Data. The Department has determined that the City's spending under the proposed
24 extended term of the SSP Data EA will reach \$40,000,000; and
25

1 WHEREAS, The Department and SSP Data have entered into a First Amendment to
2 the SSP Data EA that will increase the not to exceed amount to \$40,000,000 and extend the
3 term for three years until May 31, 2029; a copy of the First Amendment is on file with the Clerk
4 of the Board of Supervisors in File No. 241187; and

5 WHEREAS, Charter, Section 9.118, requires approval by the Board of Supervisors for
6 contracts requiring expenditures above \$10,000,000; now, therefore, be it

7 RESOLVED, That the Board of Supervisors approves the First Amendment to the SSP
8 Data EA to allow City departments to continue to purchase Palo Alto Products from SSP Data
9 with a not to exceed amount of \$40,000,000 and a term that will expire on May 31, 2029; and,
10 be it

11 FURTHER RESOLVED, That within 30 days of the First Amendment being fully
12 executed by the parties the Department of Technology shall provide a copy of it to the Clerk
13 of the Board for inclusion in the official file.



City and County of San Francisco
Tails
Resolution

City Hall
1 Dr. Carlton B. Goodlett Place
San Francisco, CA 94102-4689

File Number: 241187

Date Passed: February 25, 2025

Resolution authorizing the Department of Technology to enter into a first amendment to the enterprise agreement with SSP Data Inc. to purchase Palo Alto Software Products; and to extend the term for three years from May 31, 2026, for a total term of June 1, 2023, through May 31, 2029, for a not to exceed amount of \$40,000,000 pursuant to Charter, Section 9.118.

February 12, 2025 Budget and Finance Committee - RECOMMENDED

February 25, 2025 Board of Supervisors - ADOPTED

Ayes: 11 - Chan, Chen, Dorsey, Engardio, Fielder, Mahmood, Mandelman, Melgar, Sauter, Sherrill and Walton

File No. 241187

I hereby certify that the foregoing
Resolution was ADOPTED on 2/25/2025 by
the Board of Supervisors of the City and
County of San Francisco.


Angela Calvillo
Clerk of the Board


Daniel Lurie
Mayor

2.28.25
Date Approved