



OFFICE OF THE CONTROLLER
CITY AND COUNTY OF SAN FRANCISCO

Ben Rosenfield
Controller
Todd Rydstrom
Deputy Controller

May 31, 2021

Ivar C. Satero, Airport Director
San Francisco International Airport
International Terminal, 5th Floor
P.O. Box 8097
San Francisco, CA 94128

Attention: Ronda Chu, Acting Budget Director

RE: Contracting for Airport Security Services – FY 2021-22

The cost information and supplemental data provided by your office on the proposed contract referenced above have been reviewed by my staff.

If these services are provided at the proposed contract price, it appears they can be performed at a lower cost than if the work were performed by City employees.

The requirements of Charter Section 10.104.15 relative to the Controller's findings that work or services can be practically performed under private contract at a lesser cost than similar work performed by employees of the City and County of San Francisco have been satisfied. Attached is a statement of projected cost and estimated savings for Fiscal Years 2021-22 and the informational items provided by the department pursuant to San Francisco Administrative Code Section 2.15.

Following the approval of the Board of Supervisors, we will notify your department and the Purchaser that this Charter requirement has been met.

Please contact Risa Sandler at 415-554-5254 if you have any questions regarding this determination.

Sincerely,

/s/

Ben Rosenfield,
Controller

Enclosures

cc: Board of Supervisors' Budget Analyst
Human Resources, Employee Relations
Shirley West, Principal Budget Analyst

027 AIRPORT COMMISSION
109699 AIR Operations & Security

General Airport Security Services

COMPARATIVE COSTS OF CONTRACTING VS. IN-HOUSE SERVICES (1) (2)

FISCAL YEAR 2021-22

ESTIMATED CITY COSTS:

PROJECTED PERSONNEL COSTS

Job Class Title	Class	# of Full Time Equivalent Positions	Bi-Weekly Rate per FTE		Annual Cost	
			Low	High	Low	High
Security Guard	8202	37.0	\$ 2,525	\$ 3,031	\$ 2,438,587	\$ 2,927,475
Building and Grounds Patrol Officer	8207	8.0	0	3,031	\$ -	\$ 632,968
Aviation Security Operations Supervisor	9220	0.1	4,171	5,007	\$ 5,443	\$ 6,534
Aviation Security Manager	0931	0.1	5,483	6,582	\$ 7,155	\$ 8,589
-	-	-	-	-	\$ -	\$ -
Holiday Pay (if applicable)	n/a	n/a			108,852	130,675
Night / Shift Differential (if applicable)	n/a	n/a			131,931	159,817
Overtime Pay (if applicable)	n/a	n/a			213,064	255,779
Other Pay (if applicable)	n/a	n/a				
Total FTE		45.1				
Total Salary Costs-->					\$ 2,451,184	\$ 3,575,566
Total of Other Compensation-->					\$ 453,847	\$ 546,271

FRINGE BENEFITS

Job Class	\$ Amount	Low	High
Benefits per FTE--Job Class #:	8202	38,344	
Benefits per FTE--Job Class #:	8207	38,344	
Benefits per FTE--Job Class #:	9220	52,308	
Benefits per FTE--Job Class #:	0931	68,085	
Benefits per FTE--Job Class #:	-	-	
Total Fringe Benefits			\$ 1,248,552 \$ 1,731,483

ADDITIONAL CITY COSTS

cell phones (\$200 per 8202 and 8207 FTE)	\$ 9,000	\$ 9,000
uniforms (\$600 per 8202 and 8207 FTE)	\$ 27,000	\$ 27,000
Total Capital & Operating	\$ 36,000	\$ 36,000

COST COMPARISON SUMMARY

ESTIMATED TOTAL CITY COST	\$ 4,189,583	\$ 5,889,320
LESS: ESTIMATED TOTAL CONTRACT COST	\$ 3,669,781	\$ 3,673,062
ESTIMATED SAVINGS	\$ 519,802	\$ 2,216,258
% of Savings to City Cost	12%	38%