

Summary - Calculation of New Contract Limit for the EA Products Agreement

Column A	Column B	Column C	Column D	Column E	Column F	Column G
Product Category	Descriptions	Original Contract Limit for 3 Years (Estimated in 2014)	Actual Spend in the Past 2 Years (FY14-16)	Remaining Value in the Contract	Additional Contract Value Required (Estimated in 2016)	New Total Contract Limit (Column C + F)
Enterprise Products	Windows server licenses to operate various Microsoft applications	\$ 9,246,855	\$ 6,472,449	NA	\$ 729,448	\$ 9,976,303
True-Up on Enterprise Products	True-Up Cost on Enterprise Products	\$ 243,914	\$ 2,451,685		\$ 3,399,382	\$ 3,643,296
Step-Up on Enterprise Products	Step-Up Cost on Enterprise Products	\$ 111,623	\$ 294,202		\$ 239,055	\$ 350,677
Online Products	Azure, CRM, Intune and VDA	\$ 266,901	\$ 588,405		\$ 482,419	\$ 749,320
Total	All Products under the O365 Agreement	\$ 9,869,293	\$ 9,806,742	\$ 62,551	\$ 4,850,304	\$ 14,719,597

Note: the City has been adopting Microsoft EA Products faster than expected, resulting in significant true-up cost that was not originally anticipated.

Attachment B - EA Products Price Sheet

Part I - Original Estimate in 2014

Pricing & Usage Year 1 (FY14 - 15)					
Product Description	Part Number	Net Unit Price (USD)	License Quantity	Usage Country	Extended Amount (USD)
Enterprise					
OfficeProPlus ALNG LicSARK MVL	269-05623	\$ 160.16	3560	United States	\$ 570,169.60
WinEntforSA ALNG SA MVL	CW2-00277	\$ 30.63	3949	United States	\$ 120,957.87
WinEntforSA ALNG UpgrdSAPk MVL	CW2-00279	\$ 46.51	2953	United States	\$ 137,344.03
WinEntforSAwMDOP ALNG UpgrdSAPk MVL	CX2-00090	\$ 51.92	5415	United States	\$ 281,146.80
CoreCALBridgeOff365 ALNG LicSAPk MVL UsrCAL	U3J-00026	\$ 24.69	14347	United States	\$ 354,227.43
CoreCALBridgeOff365 ALNG SA MVL UsrCAL	U3J-00028	\$ 12.83	3885	United States	\$ 49,844.55
EntCAL ALNG LicSAPk MVL Pltfrm DvcCAL wSrvcs	76A-00007	\$ 107.57	1	United States	\$ 107.57
EntCAL ALNG LicSAPk MVL Pltfrm UsrCAL wSrvcs	76A-00010	\$ 123.72	1	United States	\$ 123.72
EntCAL ALNG SA MVL Pltfrm DvcCAL wSrvcs	76A-00013	\$ 71.65	1	United States	\$ 71.65
EntCAL ALNG SA MVL Pltfrm UsrCAL wSrvcs	76A-00016	\$ 82.14	1	United States	\$ 82.14
EntCAL ALNG LicSAPk MVL DvcCAL wSrvcs	76A-00025	\$ 125.63	1	United States	\$ 125.63
EntCAL ALNG LicSAPk MVL UsrCAL wSrvcs	76A-00028	\$ 144.51	1	United States	\$ 144.51
EntCAL ALNG SA MVL DvcCAL wSrvcs	76A-00031	\$ 75.18	1	United States	\$ 75.18
EntCAL ALNG SA MVL UsrCAL wSrvcs	76A-00034	\$ 86.57	1	United States	\$ 86.57
WinEntforSA ALNG SA MVL Pltfrm	CW2-00307	\$ 29.07	1	United States	\$ 29.07
WinEntforSAwMDOP ALNG UpgrdSAPk MVL Pltfrm	CW2-00309	\$ 39.47	1	United States	\$ 39.47
WinEntforSAwMDOP ALNG SA MVL	CX2-00089	\$ 36.70	1	United States	\$ 36.70
WinEntforSAwMDOP ALNG UpgrdSAPk MVL Pltfrm	CX2-00094	\$ 44.63	1	United States	\$ 44.63
CoreCALBridgeOff365 ALNG LicSAPk MVL Pltfrm DvcCAL	U3J-00001	\$ 18.36	1	United States	\$ 18.36
CoreCALBridgeOff365 ALNG LicSAPk MVL Pltfrm UsrCAL	U3J-00002	\$ 21.08	1	United States	\$ 21.08
CoreCALBridgeOff365 ALNG SA MVL Pltfrm DvcCAL	U3J-00003	\$ 10.62	1	United States	\$ 10.62
CoreCALBridgeOff365 ALNG SA MVL Pltfrm UsrCAL	U3J-00004	\$ 12.16	4923	United States	\$ 59,863.68
CoreCALBridgeOff365 ALNG LicSAPk MVL DvcCAL	U3J-00025	\$ 21.44	1	United States	\$ 21.44
CoreCALBridgeOff365 ALNG SA MVL DvcCAL	U3J-00027	\$ 11.06	1	United States	\$ 11.06
CoreCALBridgeOff365 ALNG LicSAPk MVL Pltfrm UsrCAL	U4J-00002	\$ 49.79	1	United States	\$ 49.79
CoreCALBridgeOff365 ALNG LicSAPk MVL UsrCAL	U4J-00026	\$ 58.56	1	United States	\$ 58.56
ECALBridgeOff365 ALNG LicSAPk MVL Pltfrm DvcCAL	U5J-00001	\$ 33.43	1	United States	\$ 33.43
ECALBridgeOff365 ALNG LicSAPk MVL Pltfrm UsrCAL	U5J-00002	\$ 38.44	1	United States	\$ 38.44
ECALBridgeOff365 ALNG SA MVL Pltfrm DvcCAL	U5J-00003	\$ 22.00	1	United States	\$ 22.00
ECALBridgeOff365 ALNG SA MVL Pltfrm UsrCAL	U5J-00004	\$ 25.32	1	United States	\$ 25.32
ECALBridgeOff365 ALNG LicSAPk MVL DvcCAL	U5J-00025	\$ 39.25	1	United States	\$ 39.25
ECALBridgeOff365 ALNG LicSAPk MVL UsrCAL	U5J-00026	\$ 45.15	1	United States	\$ 45.15
ECALBridgeOff365 ALNG SA MVL DvcCAL	U5J-00029	\$ 23.00	1	United States	\$ 23.00
ECALBridgeOff365 ALNG SA MVL UsrCAL	U5J-00030	\$ 26.64	1	United States	\$ 26.64
CoreCAL ALNG SA MVL DvcCAL	W06-00021	\$ 31.51	1	United States	\$ 31.51
CoreCAL ALNG LicSAPk MVL DvcCAL	W06-00022	\$ 64.09	1	United States	\$ 64.09
CoreCAL ALNG LicSAPk MVL UsrCAL	W06-00445	\$ 73.56	1	United States	\$ 73.56
CoreCAL ALNG LicSAPk MVL UsrCAL	W06-00446	\$ 36.05	1	United States	\$ 36.05
CoreCAL ALNG LicSAPk MVL Pltfrm DvcCAL	W06-01063	\$ 54.54	1	United States	\$ 54.54
CoreCAL ALNG SA MVL Pltfrm UsrCAL	W06-01066	\$ 62.65	1	United States	\$ 62.65

Attachment B - EA Products Price Sheet

CoreCAL ALNG SA MVL Pltfrm DvcCAL	W06-01069	\$ 30.07	1	United States	\$ 30.07
CoreCAL ALNG SA MVL Pltfrm UsrCAL	W06-01072	\$ 34.16	1	United States	\$ 34.16
Additional Product					
Prjct ALNG LicSAPk MVL	076-01776	\$ 208.92	45	United States	\$ 9,401.40
Prjct ALNG SA MVL	076-01912	\$ 97.18	1062	United States	\$ 103,205.16
PrjctPro ALNG SA MVL w1PrjctSvrCAL	H30-00237	\$ 348.20	487	United States	\$ 169,573.40
PrjctPro ALN SA MVL w1PrjctSvcCAL	H30-00238	\$ 161.98	100	United States	\$ 16,198.00
VisioPro ALNG LicSAPk MVL	D87-01057	\$ 178.70	495	United States	\$ 88,456.50
VisioPro ALNG SA MVL	D87-00159	\$ 83.14	201	United States	\$ 16,711.14
VisioStd ALNG LicSAPk MVL	D86-01175	\$ 92.46	1865	United States	\$ 172,437.90
VisioStd ALNG SA MVL	D86-01253	\$ 43.01	445	United States	\$ 19,139.45
VSPremwMSDN ALNG LicSAPk MVL	9ED-00071	\$ 1,677.51	1	United States	\$ 1,677.51
VSPremwMSDN ALNG SA MVL	9ED-00073	\$ 780.45	15	United States	\$ 11,706.75
VSProwMSDN ALNG LicSAPk MVL	77D-00110	\$ 318.85	85	United States	\$ 27,102.25
VSProwMSDN ALNG SA MVL	77D-00111	\$ 279.39	18	United States	\$ 5,029.02
VSUltwMSDN ALNG LicSAPk MVL	9JD-00050	\$ 3,659.25	4	United States	\$ 14,637.00
CISDataCtr ALNG LicSAPk MVL 2Proc	FUD-00936	\$ 2,823.43	49	United States	\$ 138,348.07
CISStd ALNG LicSAPk MVL 2Proc	YJD-01075	\$ 581.99	218	United States	\$ 126,873.82
DynCRMEExtConn ALNG SA MVL	ZGA-00114	\$ 524.06	1	United States	\$ 524.06
DynCRMProCAL ALNG SA MVL UsrCAL	ZFA-00221	\$ 130.79	100	United States	\$ 13,079.00
DynCRMSvr ALNG LicSAPk MVL	N9J-00523	\$ 1,528.50	1	United States	\$ 1,528.50
FrfntldnttyMgr ALNG LicSAPk MVL	7VC-00117	\$ 5,152.56	1	United States	\$ 5,152.56
FrfntldnttyMgr ALNGSA MVL UsrCAL	7WC-00113	\$ 2.65	201	United States	\$ 532.65
LyncSvr ALNG LicSAPk MVL	5HU-00215	\$ 1,265.63	1	United States	\$ 1,265.63
PrjctSvr ALNG LicSAPk MVL	H22-00479	\$ 1,966.77	6	United States	\$ 11,800.62
PrjctSvr ALNG SA MVL	H22-00475	\$ 842.91	10	United States	\$ 8,429.10
PrjctSvrCAL ALNG LicSAPk MVL UsrCAL	H21-00595	\$ 67.33	1	United States	\$ 67.33
PrjctSvrCAL ALNG SA MVL UsrCAL	H21-00591	\$ 28.86	1	United States	\$ 28.86
SharePointSvr ALNG LicSAPk MVL	H04-00232	\$ 2,360.15	1	United States	\$ 2,360.15
SharePointSvr ALNG SA MVL	H04-00268	\$ 1,011.53	13	United States	\$ 13,149.89
SQLCAL ALNG LicSAPk MVL UsrCAL	359-00960	\$ 72.49	1	United States	\$ 72.49
SQLCAL ALNG SA MVL UsrCAL	359-00961	\$ 31.07	250	United States	\$ 7,767.50
SQLSvrEntCore ALNG LicSAPk MVL 2Lic CoreLic	7JQ-00341	\$ 4,773.03	93	United States	\$ 443,891.79
SQLSvrEntCore ALNG SA MVL 2Lic CoreLic	7JQ-00343	\$ 2,045.60	1	United States	\$ 2,045.60
SQLSvrStd ALNG LicSAPk MVL	228-04437	\$ 311.45	12	United States	\$ 3,737.40
SQLSvrStd ALNG SA MVL	228-04433	\$ 133.45	33	United States	\$ 4,403.85
SQLSvrStdCore ALNG LicSAPk MVL 2Lic CoreLic	7NQ-00302	\$ 1,244.73	181	United States	\$ 225,296.13
SQLSvrStdCore ALNG SA MVL 2Lic CoreLic	7NQ-00292	\$ 533.46	1	United States	\$ 533.46
SysCtrStd ALNG LicSAPk MVL 2Proc	T9L-00222	\$ 306.29	1	United States	\$ 306.29
WinRmtDskpSrvcsCAL ALNG LicSAPk MVL UsrCAL	6VC-01252	\$ 40.47	1	United States	\$ 40.47
WinRmtDskpSrvcsCAL ALNG SA MVL UsrCAL	6VC-01254	\$ 17.36	1275	United States	\$ 22,134.00
WinSvrDataCtr ALNG LicSAPk MVL 2Proc	P71-07280	\$ 2,137.30	1	United States	\$ 2,137.30
WinSvrDataCtr ALNG SASU MVL WinSvrStd 2Proc	P71-07281	\$ 1,831.00	1	United States	\$ 1,831.00
WinSvrExtConn ALNG LicSAPk MVL	R39-00374	\$ 700.96	1	United States	\$ 700.96
WinSvrStd ALNG LicSAPk MVL 2Proc	P73-05897	\$ 306.29	1	United States	\$ 306.29
WinSvrStd ALNG SA MVL 2Proc	P73-05898	\$ 131.24	161	United States	\$ 21,129.64
Total Year 1 (FY14-15)					\$ 3,290,101.46

Attachment B - EA Products Price Sheet

Pricing & Usage Year 2 (FY15 - 16)					
Product Description	Part Number	Net Unit Price (USD)	License Quantity	Usage Country	Extended Amount (USD)
Enterprise					
OfficeProPlus ALNG LicSARK MVL	269-05623	\$ 160.80	3026	United States	\$ 486,580.80
WinEntforSA ALNG SA MVL	CW2-00277	\$ 30.75	3357	United States	\$ 103,216.99
WinEntforSA ALNG UpgrdSAPk MVL	CW2-00279	\$ 46.69	2510	United States	\$ 117,194.23
WinEntforSAwMDOP ALNG UpgrdSAPk MVL	CX2-00090	\$ 52.13	4603	United States	\$ 239,941.36
CoreCALBridgeOff365 ALNG LicSAPk MVL UsrCAL	U3J-00026	\$ 24.79	12195	United States	\$ 302,312.81
CoreCALBridgeOff365 ALNG SA MVL UsrCAL	U3J-00028	\$ 12.88	3302	United States	\$ 42,532.98
EntCAL ALNG LicSAPk MVL Pltfrm DvcCAL wSrvcs	76A-00007	\$ 108.00	1	United States	\$ 108.00
EntCAL ALNG LicSAPk MVL Pltfrm UsrCAL wSrvcs	76A-00010	\$ 124.21	1	United States	\$ 124.21
EntCAL ALNG SA MVL Pltfrm DvcCAL wSrvcs	76A-00013	\$ 71.93	1	United States	\$ 71.93
EntCAL ALNG SA MVL Pltfrm UsrCAL wSrvcs	76A-00016	\$ 82.47	1	United States	\$ 82.47
EntCAL ALNG LicSAPk MVL DvcCAL wSrvcs	76A-00025	\$ 126.13	1	United States	\$ 126.13
EntCAL ALNG LicSAPk MVL UsrCAL wSrvcs	76A-00028	\$ 145.08	1	United States	\$ 145.08
EntCAL ALNG SA MVL DvcCAL wSrvcs	76A-00031	\$ 75.48	1	United States	\$ 75.48
EntCAL ALNG SA MVL UsrCAL wSrvcs	76A-00034	\$ 86.91	1	United States	\$ 86.91
WinEntforSA ALNG SA MVL Pltfrm	CW2-00307	\$ 29.19	1	United States	\$ 29.19
WinEntforSAwMDOP ALNG UpgrdSAPk MVL Pltfrm	CW2-00309	\$ 39.63	1	United States	\$ 39.63
WinEntforSAwMDOP ALNG SA MVL	CX2-00089	\$ 36.85	1	United States	\$ 36.85
WinEntforSAwMDOP ALNG UpgrdSAPk MVL Pltfrm	CX2-00094	\$ 44.81	1	United States	\$ 44.81
CoreCALBridgeOff365 ALNG LicSAPk MVL Pltfrm DvcCAL	U3J-00001	\$ 18.43	1	United States	\$ 18.43
CoreCALBridgeOff365 ALNG LicSAPk MVL Pltfrm UsrCAL	U3J-00002	\$ 21.16	1	United States	\$ 21.16
CoreCALBridgeOff365 ALNG SA MVL Pltfrm DvcCAL	U3J-00003	\$ 10.66	1	United States	\$ 10.66
CoreCALBridgeOff365 ALNG SA MVL Pltfrm UsrCAL	U3J-00004	\$ 12.21	4923	United States	\$ 60,109.83
CoreCALBridgeOff365 ALNG LicSAPk MVL DvcCAL	U3J-00025	\$ 21.53	1	United States	\$ 21.53
CoreCALBridgeOff365 ALNG SA MVL DvcCAL	U3J-00027	\$ 11.10	1	United States	\$ 11.10
CoreCALBridgeOff365 ALNG LicSAPk MVL Pltfrm UsrCAL	U4J-00002	\$ 49.99	1	United States	\$ 49.99
CoreCALBridgeOff365 ALNG LicSAPk MVL UsrCAL	U4J-00026	\$ 58.79	1	United States	\$ 58.79
ECALBridgeOff365 ALNG LicSAPk MVL Pltfrm DvcCAL	U5J-00001	\$ 33.56	1	United States	\$ 33.56
ECALBridgeOff365 ALNG LicSAPk MVL Pltfrm UsrCAL	U5J-00002	\$ 38.59	1	United States	\$ 38.59
ECALBridgeOff365 ALNG SA MVL Pltfrm DvcCAL	U5J-00003	\$ 22.09	1	United States	\$ 22.09
ECALBridgeOff365 ALNG SA MVL Pltfrm UsrCAL	U5J-00004	\$ 25.42	1	United States	\$ 25.42
ECALBridgeOff365 ALNG LicSAPk MVL DvcCAL	U5J-00025	\$ 39.41	1	United States	\$ 39.41
ECALBridgeOff365 ALNG LicSAPk MVL UsrCAL	U5J-00026	\$ 45.33	1	United States	\$ 45.33
ECALBridgeOff365 ALNG SA MVL DvcCAL	U5J-00029	\$ 23.09	1	United States	\$ 23.09
ECALBridgeOff365 ALNG SA MVL UsrCAL	U5J-00030	\$ 26.75	1	United States	\$ 26.75
CoreCAL ALNG SA MVL DvcCAL	W06-00021	\$ 31.64	1	United States	\$ 31.64
CoreCAL ALNG LicSAPk MVL DvcCAL	W06-00022	\$ 64.34	1	United States	\$ 64.34
CoreCAL ALNG LicSAPk MVL UsrCAL	W06-00445	\$ 73.85	1	United States	\$ 73.85
CoreCAL ALNG LicSAPk MVL UsrCAL	W06-00446	\$ 36.19	1	United States	\$ 36.19
CoreCAL ALNG LicSAPk MVL Pltfrm DvcCAL	W06-01063	\$ 54.76	1	United States	\$ 54.76
CoreCAL ALNG SA MVL Pltfrm UsrCAL	W06-01066	\$ 62.90	1	United States	\$ 62.90
CoreCAL ALNG SA MVL Pltfrm DvcCAL	W06-01069	\$ 30.19	1	United States	\$ 30.19

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CoreCAL ALNG SA MVL Pltfrm UsrCAL	W06-01072	\$ 34.30	1	United States	\$ 34.30
Additional Product					
Prjct ALNG LicSAPk MVL	076-01776	\$ 209.75	45	United States	\$ 9,438.75
Prjct ALNG SA MVL	076-01912	\$ 97.57	1062	United States	\$ 103,619.34
PrjctPro ALNG SA MVL w1PrjctSvrCAL	H30-00237	\$ 349.58	487	United States	\$ 170,245.46
PrjctPro ALN SA MVL w1PrjctSvcCAL	H30-00238	\$ 162.62	100	United States	\$ 16,262.00
VisioPro ALNG LicSAPk MVL	D87-01057	\$ 179.41	495	United States	\$ 88,807.95
VisioPro ALNG SA MVL	D87-00159	\$ 83.47	201	United States	\$ 16,777.47
VisioStd ALNG LicSAPk MVL	D86-01175	\$ 92.83	1865	United States	\$ 173,127.95
VisioStd ALNG SA MVL	D86-01253	\$ 43.18	445	United States	\$ 19,215.10
VSPremwMSDN ALNG LicSAPk MVL	9ED-00071	\$ 1,684.17	1	United States	\$ 1,684.17
VSPremwMSDN ALNG SA MVL	9ED-00073	\$ 783.55	15	United States	\$ 11,753.25
VSProwMSDN ALNG LicSAPk MVL	77D-00110	\$ 320.12	85	United States	\$ 27,210.20
VSProwMSDN ALNG SA MVL	77D-00111	\$ 280.50	18	United States	\$ 5,049.00
VSUItwMSDN ALNG LicSAPk MVL	9JD-00050	\$ 3,673.77	4	United States	\$ 14,695.08
CISDataCtr ALNG LicSAPk MVL 2Proc	FUD-00936	\$ 2,834.64	49	United States	\$ 138,897.36
CISStd ALNG LicSAPk MVL 2Proc	YJD-01075	\$ 584.30	218	United States	\$ 127,377.40
DynCRMExtConn ALNG SA MVL	ZGA-00114	\$ 526.14	1	United States	\$ 526.14
DynCRMProCAL ALNG SA MVL UsrCAL	ZFA-00221	\$ 131.31	100	United States	\$ 13,131.00
DynCRMSvr ALNG LicSAPk MVL	N9J-00523	\$ 1,534.57	1	United States	\$ 1,534.57
FrfrntIdnttyMgr ALNG LicSAPk MVL	7VC-00117	\$ 5,173.01	1	United States	\$ 5,173.01
FrfrntIdnttyMgr ALNGSA MVL UsrCAL	7WC-00113	\$ 2.66	201	United States	\$ 534.66
LyncSvr ALNG LicSAPk MVL	5HU-00215	\$ 1,270.65	1	United States	\$ 1,270.65
PrjctSvr ALNG LicSAPk MVL	H22-00479	\$ 1,974.58	6	United States	\$ 11,847.48
PrjctSvr ALNG SA MVL	H22-00475	\$ 846.26	10	United States	\$ 8,462.60
PrjctSvrCAL ALNG LicSAPk MVL UsrCAL	H21-00595	\$ 67.60	1	United States	\$ 67.60
PrjctSvrCAL ALNG SA MVL UsrCAL	H21-00591	\$ 28.97	1	United States	\$ 28.97
SharePointSvr ALNG LicSAPk MVL	H04-00232	\$ 2,369.52	1	United States	\$ 2,369.52
SharePointSvr ALNG SA MVL	H04-00268	\$ 1,015.54	13	United States	\$ 13,202.02
SQLCAL ALNG LicSAPk MVL UsrCAL	359-00960	\$ 72.78	1	United States	\$ 72.78
SQLCAL ALNG SA MVL UsrCAL	359-00961	\$ 31.19	250	United States	\$ 7,797.50
SQLSvrEntCore ALNG LicSAPk MVL 2Lic CoreLic	7JQ-00341	\$ 4,791.98	93	United States	\$ 445,654.14
SQLSvrEntCore ALNG SA MVL 2Lic CoreLic	7JQ-00343	\$ 2,053.72	1	United States	\$ 2,053.72
SQLSvrStd ALNG LicSAPk MVL	228-04437	\$ 312.69	12	United States	\$ 3,752.28
SQLSvrStd ALNG SA MVL	228-04433	\$ 133.98	33	United States	\$ 4,421.34
SQLSvrStdCore ALNG LicSAPk MVL 2Lic CoreLic	7NQ-00302	\$ 1,249.67	181	United States	\$ 226,190.27
SQLSvrStdCore ALNG SA MVL 2Lic CoreLic	7NQ-00292	\$ 535.58	1	United States	\$ 535.58
SysCtrStd ALNG LicSAPk MVL 2Proc	T9L-00222	\$ 307.51	1	United States	\$ 307.51
WinRmtDskpSrvcsCAL ALNG LicSAPk MVL UsrCAL	6VC-01252	\$ 40.63	1	United States	\$ 40.63
WinRmtDskpSrvcsCAL ALNG SA MVL UsrCAL	6VC-01254	\$ 17.43	1275	United States	\$ 22,223.25
WinSvrDataCtr ALNG LicSAPk MVL 2Proc	P71-07280	\$ 2,145.78	1	United States	\$ 2,145.78
WinSvrDataCtr ALNG SASU MVL WinSvrStd 2Proc	P71-07281	\$ 1,838.27	1	United States	\$ 1,838.27
WinSvrExtConn ALNG LicSAPk MVL	R39-00374	\$ 703.74	1	United States	\$ 703.74
WinSvrStd ALNG LicSAPk MVL 2Proc	P73-05897	\$ 307.51	1	United States	\$ 307.51
WinSvrStd ALNG SA MVL 2Proc	P73-05898	\$ 131.76	161	United States	\$ 21,213.36
Total Year 2 (FY15-16)					\$ 3,075,260.12

Attachment B - EA Products Price Sheet

Pricing & Usage Year 3 (FY16 - 17)					
Product Description	Part Number	Net Unit Price (USD)	License Quantity	Usage Country	Extended Amount (USD)
Enterprise					
OfficeProPlus ALNG LicSARK MVL	269-05623	\$ 160.81	2572	United States	\$ 413,593.68
WinEntforSA ALNG SA MVL	CW2-00277	\$ 30.75	2853	United States	\$ 87,734.44
WinEntforSA ALNG UpgrdSAPk MVL	CW2-00279	\$ 46.68	2134	United States	\$ 99,615.10
WinEntforSAwMDOP ALNG UpgrdSAPk MVL	CX2-00090	\$ 52.13	3912	United States	\$ 203,950.15
CoreCALBridgeOff365 ALNG LicSAPk MVL UsrCAL	U3J-00026	\$ 24.79	10366	United States	\$ 256,965.89
CoreCALBridgeOff365 ALNG SA MVL UsrCAL	U3J-00028	\$ 12.88	2807	United States	\$ 36,153.03
EntCAL ALNG LicSAPk MVL Pltfrm DvcCAL wSrvcs	76A-00007	\$ 108.00	1	United States	\$ 108.00
EntCAL ALNG LicSAPk MVL Pltfrm UsrCAL wSrvcs	76A-00010	\$ 124.21	1	United States	\$ 124.21
EntCAL ALNG SA MVL Pltfrm DvcCAL wSrvcs	76A-00013	\$ 71.93	1	United States	\$ 71.93
EntCAL ALNG SA MVL Pltfrm UsrCAL wSrvcs	76A-00016	\$ 82.47	1	United States	\$ 82.47
EntCAL ALNG LicSAPk MVL DvcCAL wSrvcs	76A-00025	\$ 126.13	1	United States	\$ 126.13
EntCAL ALNG LicSAPk MVL UsrCAL wSrvcs	76A-00028	\$ 145.08	1	United States	\$ 145.08
EntCAL ALNG SA MVL DvcCAL wSrvcs	76A-00031	\$ 75.48	1	United States	\$ 75.48
EntCAL ALNG SA MVL UsrCAL wSrvcs	76A-00034	\$ 86.91	1	United States	\$ 86.91
WinEntforSA ALNG SA MVL Pltfrm	CW2-00307	\$ 29.19	1	United States	\$ 29.19
WinEntforSAwMDOP ALNG UpgrdSAPk MVL Pltfrm	CW2-00309	\$ 39.63	1	United States	\$ 39.63
WinEntforSAwMDOP ALNG SA MVL	CX2-00089	\$ 36.85	1	United States	\$ 36.85
WinEntforSAwMDOP ALNG UpgrdSAPk MVL Pltfrm	CX2-00094	\$ 44.81	1	United States	\$ 44.81
CoreCALBridgeOff365 ALNG LicSAPk MVL Pltfrm DvcCAL	U3J-00001	\$ 18.43	1	United States	\$ 18.43
CoreCALBridgeOff365 ALNG LicSAPk MVL Pltfrm UsrCAL	U3J-00002	\$ 21.16	1	United States	\$ 21.16
CoreCALBridgeOff365 ALNG SA MVL Pltfrm DvcCAL	U3J-00003	\$ 10.66	1	United States	\$ 10.66
CoreCALBridgeOff365 ALNG SA MVL Pltfrm UsrCAL	U3J-00004	\$ 12.21	4923	United States	\$ 60,109.83
CoreCALBridgeOff365 ALNG LicSAPk MVL DvcCAL	U3J-00025	\$ 21.53	1	United States	\$ 21.53
CoreCALBridgeOff365 ALNG SA MVL DvcCAL	U3J-00027	\$ 11.10	1	United States	\$ 11.10
CoreCALBridgeOff365 ALNG LicSAPk MVL Pltfrm UsrCAL	U4J-00002	\$ 49.99	1	United States	\$ 49.99
CoreCALBridgeOff365 ALNG LicSAPk MVL UsrCAL	U4J-00026	\$ 58.79	1	United States	\$ 58.79
ECALBridgeOff365 ALNG LicSAPk MVL Pltfrm DvcCAL	U5J-00001	\$ 33.56	1	United States	\$ 33.56
ECALBridgeOff365 ALNG LicSAPk MVL Pltfrm UsrCAL	U5J-00002	\$ 38.59	1	United States	\$ 38.59
ECALBridgeOff365 ALNG SA MVL Pltfrm DvcCAL	U5J-00003	\$ 22.09	1	United States	\$ 22.09
ECALBridgeOff365 ALNG SA MVL Pltfrm UsrCAL	U5J-00004	\$ 25.42	1	United States	\$ 25.42
ECALBridgeOff365 ALNG LicSAPk MVL DvcCAL	U5J-00025	\$ 39.41	1	United States	\$ 39.41
ECALBridgeOff365 ALNG LicSAPk MVL UsrCAL	U5J-00026	\$ 45.33	1	United States	\$ 45.33
ECALBridgeOff365 ALNG SA MVL DvcCAL	U5J-00029	\$ 23.09	1	United States	\$ 23.09
ECALBridgeOff365 ALNG SA MVL UsrCAL	U5J-00030	\$ 26.75	1	United States	\$ 26.75
CoreCAL ALNG SA MVL DvcCAL	W06-00021	\$ 31.64	1	United States	\$ 31.64
CoreCAL ALNG LicSAPk MVL DvcCAL	W06-00022	\$ 64.34	1	United States	\$ 64.34
CoreCAL ALNG LicSAPk MVL UsrCAL	W06-00445	\$ 73.85	1	United States	\$ 73.85
CoreCAL ALNG LicSAPk MVL UsrCAL	W06-00446	\$ 36.19	1	United States	\$ 36.19
CoreCAL ALNG LicSAPk MVL Pltfrm DvcCAL	W06-01063	\$ 54.76	1	United States	\$ 54.76
CoreCAL ALNG SA MVL Pltfrm UsrCAL	W06-01066	\$ 62.90	1	United States	\$ 62.90
CoreCAL ALNG SA MVL Pltfrm DvcCAL	W06-01069	\$ 30.19	1	United States	\$ 30.19
CoreCAL ALNG SA MVL Pltfrm UsrCAL	W06-01072	\$ 34.30	1	United States	\$ 34.30

Attachment B - EA Products Price Sheet

Additional Product						
Prjct ALNG LicSAPk MVL	076-01776	\$ 209.75	45	United States	\$ 9,438.75	
Prjct ALNG SA MVL	076-01912	\$ 97.57	1062	United States	\$ 103,619.34	
PrjctPro ALNG LicSAPk MVL w1PrjctSvrCAL	H30-00237	\$ 349.58	487	United States	\$ 170,245.46	
PrjctPro ALNG SA MVL w1PrjctSvcCAL	H30-00238	\$ 162.62	100	United States	\$ 16,262.00	
VisioPro ALNG LicSAPk MVL	D87-01057	\$ 179.41	495	United States	\$ 88,807.95	
VisioPro ALNG SA MVL	D87-00159	\$ 83.47	201	United States	\$ 16,777.47	
VisioStd ALNG LicSAPk MVL	D86-01175	\$ 92.83	1865	United States	\$ 173,127.95	
VisioStd ALNG SA MVL	D86-01253	\$ 43.18	445	United States	\$ 19,215.10	
VSPremwMSDN ALNG LicSAPk MVL	9ED-00071	\$ 1,684.17	1	United States	\$ 1,684.17	
VSPremwMSDN ALNG SA MVL	9ED-00073	\$ 783.55	15	United States	\$ 11,753.25	
VSProwMSDN ALNG LicSAPk MVL	77D-00110	\$ 320.12	85	United States	\$ 27,210.20	
VSProwMSDN ALNG SA MVL	77D-00111	\$ 280.50	18	United States	\$ 5,049.00	
VSUltwMSDN ALNG LicSAPk MVL	9JD-00050	\$ 3,673.77	4	United States	\$ 14,695.08	
CISDataCtr ALNG LicSAPk MVL 2Proc	FUD-00936	\$ 2,834.64	49	United States	\$ 138,897.36	
CISStd ALNG LicSAPk MVL 2Proc	YJD-01075	\$ 584.30	218	United States	\$ 127,377.40	
DynCRMExtConn ALNG SA MVL	ZGA-00114	\$ 526.14	1	United States	\$ 526.14	
DynCRMProCAL ALNG SA MVL UsrCAL	ZFA-00221	\$ 131.31	100	United States	\$ 13,131.00	
DynCRMSvr ALNG LicSAPk MVL	N9J-00523	\$ 1,534.57	1	United States	\$ 1,534.57	
FrfrntIdnttyMgr ALNG LicSAPk MVL	7VC-00117	\$ 5,173.01	1	United States	\$ 5,173.01	
FrfrntIdnttyMgr ALNGSA MVL UsrCAL	7WC-00113	\$ 2.66	201	United States	\$ 534.66	
LyncSvr ALNG LicSAPk MVL	5HU-00215	\$ 1,270.65	1	United States	\$ 1,270.65	
PrjctSvr ALNG LicSAPk MVL	H22-00479	\$ 1,974.58	6	United States	\$ 11,847.48	
PrjctSvr ALNG SA MVL	H22-00475	\$ 846.26	10	United States	\$ 8,462.60	
PrjctSvrCAL ALNG LicSAPk MVL UsrCAL	H21-00595	\$ 67.60	1	United States	\$ 67.60	
PrjctSvrCAL ALNG SA MVL UsrCAL	H21-00591	\$ 28.97	1	United States	\$ 28.97	
SharePointSvr ALNG LicSAPk MVL	H04-00232	\$ 2,369.52	1	United States	\$ 2,369.52	
SharePointSvr ALNG SA MVL	H04-00268	\$ 1,015.54	13	United States	\$ 13,202.02	
SQLCAL ALNG LicSAPk MVL UsrCAL	359-00960	\$ 72.78	1	United States	\$ 72.78	
SQLCAL ALNG SA MVL UsrCAL	359-00961	\$ 31.19	250	United States	\$ 7,797.50	
SQLSvrEntCore ALNG LicSAPk MVL 2Lic CoreLic	7JQ-00341	\$ 4,791.98	93	United States	\$ 445,654.14	
SQLSvrEntCore ALNG SA MVL 2Lic CoreLic	7JQ-00343	\$ 2,053.72	1	United States	\$ 2,053.72	
SQLSvrStd ALNG LicSAPk MVL	228-04437	\$ 312.69	12	United States	\$ 3,752.28	
SQLSvrStd ALNG SA MVL	228-04433	\$ 133.98	33	United States	\$ 4,421.34	
SQLSvrStdCore ALNG LicSAPk MVL 2Lic CoreLic	7NQ-00302	\$ 1,249.67	181	United States	\$ 226,190.27	
SQLSvrStdCore ALNG SA MVL 2Lic CoreLic	7NQ-00292	\$ 535.58	1	United States	\$ 535.58	
SysCtrStd ALNG LicSAPk MVL 2Proc	T9L-00222	\$ 307.51	1	United States	\$ 307.51	
WinRmtDskpSrvcsCAL ALNG LicSAPk MVL UsrCAL	6VC-01252	\$ 40.63	1	United States	\$ 40.63	
WinRmtDskpSrvcsCAL ALNG SA MVL UsrCAL	6VC-01254	\$ 17.43	1275	United States	\$ 22,223.25	
WinSvrDataCtr ALNG LicSAPk MVL 2Proc	P71-07280	\$ 2,145.78	1	United States	\$ 2,145.78	
WinSvrDataCtr ALNG SASU MVL WinSvrStd 2Proc	P71-07281	\$ 1,838.27	1	United States	\$ 1,838.27	
WinSvrExtConn ALNG LicSAPk MVL	R39-00374	\$ 703.74	1	United States	\$ 703.74	
WinSvrStd ALNG LicSAPk MVL 2Proc	P73-05897	\$ 307.51	1	United States	\$ 307.51	
WinSvrStd ALNG SA MVL 2Proc	P73-05898	\$ 131.76	161	United States	\$ 21,213.36	
Total Year 3 (FY16-17)					\$ 2,881,493.24	

Total Years 1 through 3 - Estimated in 2014 \$ 9,246,854.82

Additional Online Products - Year 1 (FY14 - 15)									
Additional Products									
Product Description	Part Number	Usage Indicator	Usage Start Date	Unit of Measure	Unit Quantity	Net Unit Price (USD)	License Quantity	Usage Country	Extended
Step-Ups - Enterprise Online Services									
VDA ALNG SubsVL MVL PerDvc	4ZF-00019	Adjustable		Monthly	12	\$ 5.02	350	United States	\$ 21,084.31
AzureMonetaryCommit ShrdSvr ALNG SubSVL MVL Commit	6QK-00001	Adjustable		Monthly	12	\$ 99.60	10	United States	\$ 11,952.56
DynCRMOnInPro ALNG SubsVL MVL PerUsr	DSD-00001	Adjustable		Monthly	12	\$ 44.67	100	United States	\$ 53,607.22
WinintunUSLAddOn ALNG SubsVL MVL PerUsr	U7U-00001	Adjustable		Monthly	12	\$ 2.65	25	United States	\$ 794.85
Total Year 1 (FY14-15)									\$ 87,438.93

Additional Online Products - Year 2 (FY15 - 16)									
Additional Products									
Product Description	Part Number	Usage Indicator	Usage Start Date	Unit of Measure	Unit Quantity	Net Unit Price (USD)	License Quantity	Usage Country	Extended
Step-Ups - Enterprise Online Services									
VDA ALNG SubsVL MVL PerDvc	4ZF-00019	Adjustable		Monthly	12	\$ 5.04	350	United States	\$ 21,168.00
AzureMonetaryCommit ShrdSvr ALNG SubSVL MVL Commit	6QK-00001	Adjustable		Monthly	12	\$ 100.00	10	United States	\$ 12,000.00
DynCRMOnInPro ALNG SubsVL MVL PerUsr	DSD-00001	Adjustable		Monthly	12	\$ 44.85	100	United States	\$ 53,820.00
WinintunUSLAddOn ALNG SubsVL MVL PerUsr	U7U-00001	Adjustable		Monthly	12	\$ 2.66	25	United States	\$ 798.00
Total Year 2 (FY15-16)									\$ 87,786.00

Additional Online Products - Year 3 (FY16 - 17)									
Additional Products									
Product Description	Part Number	Usage Indicator	Usage Start Date	Unit of Measure	Unit Quantity	Net Unit Price (USD)	License Quantity	Usage Country	Extended
Step-Ups - Enterprise Online Services									
VDA ALNG SubsVL MVL PerDvc	4ZF-00019	Adjustable		Monthly	12	\$ 5.04	350	United States	\$ 21,168.00
AzureMonetaryCommit ShrdSvr ALNG SubSVL MVL Commit	6QK-00001	Adjustable		Monthly	12	\$ 100.00	10	United States	\$ 12,000.00
DynCRMOnInPro ALNG SubsVL MVL PerUsr	DSD-00001	Adjustable		Monthly	12	\$ 44.85	100	United States	\$ 53,820.00
WinintunUSLAddOn ALNG SubsVL MVL PerUsr	U7U-00001	Adjustable		Monthly	12	\$ 2.66	25	United States	\$ 798.00
Total Year 3 (FY16-17)									\$ 87,786.00

Monthly Subscriptions - Total Years 1 through 3 (FY14-17)									\$ 263,010.93
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Future Pricing - Usage Estimated in 2014						
Enterprise Products True-Ups - Estimated in 2014						
Product Description	Part Number	Net Unit True Up Price (USD)			Estimated Quantity	Estimated Total
		Year 1 (FY14-15)	Year 2 (FY15-16)	Year 3 (FY16-17)		
CoreCAL ALNG LicSAPk MVL DvcCAL	W06-00022	\$ 178.77	\$ 150.24	\$ 121.71	1	\$ 450.72
CoreCAL ALNG LicSAPk MVL UsrCAL	W06-00445	\$ 205.24	\$ 172.61	\$ 139.97	1	\$ 517.82
CoreCALBridgeOff365 ALNG LicSAPk MVL DvcCAL	U3J-00025	\$ 59.50	\$ 49.28	\$ 39.07	1	\$ 147.85
CoreCALBridgeOff365 ALNG LicSAPk MVL DvcCAL	U3J-00026	\$ 68.49	\$ 56.72	\$ 44.96	1	\$ 170.17
ECALBridgeOff365 ALNG LicSAPk MVL DvcCAL	U5J-00025	\$ 109.28	\$ 91.41	\$ 73.54	1	\$ 274.23
ECALBridgeOff365 ALNG LicSAPk MVL UsrCAL	U5J-00026	\$ 125.71	\$ 105.17	\$ 84.64	1	\$ 315.52
EntCAL ALNG LicSAPk MVL DvcCAL wSrvcs	76A-00025	\$ 348.93	\$ 289.99	\$ 231.05	1	\$ 869.97
EntCAL ALNG LicSAPk MVL Pltfrm DvcCAL wSrvcs	76A-00007	\$ 322.80	\$ 267.84	\$ 212.88	1	\$ 803.52
EntCAL ALNG LicSAPk MVL UsrCAL wSrvcs	76A-00028	\$ 401.38	\$ 333.67	\$ 265.96	1	\$ 1,001.01
OfficeProPlus ALNG LicSARK MVL	269-05623	\$ 445.00	\$ 370.19	\$ 295.37	1	\$ 1,110.56
WinEntforSAwMDOP ALNG UpgrdSAPk MVL Pltfrm	CW2-00309	\$ 118.56	\$ 98.64	\$ 78.72	1	\$ 295.92
WinEntforSA ALNG UpgrdSAPk MVL	CW2-00279	\$ 129.20	\$ 107.45	\$ 85.69	1	\$ 322.34
WinEntforSAwMDOP ALNG UpgrdSAPk MVL	CX2-00090	\$ 143.08	\$ 116.44	\$ 89.80	1	\$ 349.32
Estimated Total True-Up Cost for Enterprise Products						\$ 6,628.95
Special Products Step-Ups - Estimated in 2014						
Product Description	Part Number	Net Unit Price (USD)			Estimated Quantity	Estimated Total
		Year 1 (FY14-15)	Year 2 (FY15-16)	Year 3 (FY16-17)		
ECALBridgeOff365 ALNG SASU MVL CoreCALBridgeOff365 DvcCAL	USJ-00027	\$ 49.78	\$ 42.12	\$ 34.47	1	\$ 126.37
ECALBridgeOff365 ALNG SASU MVL CoreCALBridgeOff365 Pltfrm	USJ-00041	\$ 45.60	\$ 38.64	\$ 31.68	1	\$ 115.92
ECALBridgeOff365 ALNG SASU MVL CoreCALBridgeOff365 Pltfrm	USJ-00042	\$ 48.56	\$ 41.13	\$ 33.69	1	\$ 123.38
ECALBridgeOff365 ALNG SASU MVL CoreCALBridgeOff365 UsrCAL	USJ-00028	\$ 57.22	\$ 48.45	\$ 39.68	1	\$ 145.35
EntCAL ALNG SASU MVL fromCoreCAL DvcCAL wSrvcs	76A-00043	\$ 170.16	\$ 139.75	\$ 109.34	1	\$ 419.25
EntCAL ALNG SASU MVL fromCoreCAL Pltfrm DvcCAL wSrvcs	76A-00001	\$ 158.34	\$ 129.66	\$ 100.98	1	\$ 388.98
EntCAL ALNG SASU MVL fromCoreCAL Pltfrm UsrCAL wSrvcs	76A-00004	\$ 168.61	\$ 137.97	\$ 107.34	1	\$ 413.92
EntCAL ALNG SASU MVL fromCoreCAL UsrCAL wSrvcs	76A-00046	\$ 196.14	\$ 161.06	\$ 125.98	1	\$ 483.18
Estimated Total Step-Up Cost for Special Products						\$ 2,216.35

Attachment B - EA Products Price Sheet

Additional Products Ture-Ups - Estimated in 2014						
Product Description	Part Number	Net Unit True Up Price (USD)			Estimated Quantity	Estimated Total
		Year 1 (FY14-15)	Year 2 (FY15-16)	Year 3 (FY16-17)		
Prjct ALNG LicSAPk MVL	076-01776	\$ 580.47	\$ 482.91	\$ 385.34	1	\$ 1,448.72
PrjctPro ALNG SA MVL w1PrjctSvrCAL	H30-00237	\$ 967.42	\$ 804.81	\$ 642.19	1	\$ 2,414.42
VisioPro ALNG LicSAPk MVL	D87-01057	\$ 496.50	\$ 413.03	\$ 329.56	1	\$ 1,239.09
VisioStd ALNG LicSAPk MVL	D86-01175	\$ 256.91	\$ 213.73	\$ 170.55	1	\$ 641.19
VSPremwMSDN ALNG LicSAPk MVL	9ED-00071	\$ 4,660.72	\$ 3,877.17	\$ 3,093.63	1	\$ 11,631.52
VSProwMSDN ALNG LicSAPk MVL	77D-00110	\$ 820.12	\$ 539.63	\$ 259.13	1	\$ 1,618.88
VSUltwMSDN ALNG LicSAPk MVL	9JD-00050	\$ 10,166.71	\$ 8,457.53	\$ 6,748.36	1	\$ 25,372.60
CISDataCtr ALNG LicSAPk MVL 2Proc	FUD-00936	\$ 7,896.54	\$ 6,681.76	\$ 5,466.97	1	\$ 20,045.27
CISStd ALNG LicSAPk MVL 2Proc	YJD-01075	\$ 1,627.70	\$ 1,377.29	\$ 1,126.87	1	\$ 4,131.86
DynCRMExtConn ALNG LicSAPk MVL	ZGA-00122	\$ 3,419.91	\$ 2,893.77	\$ 2,367.63	1	\$ 8,681.31
DynCRMProCAL ALNG LicSAPk MVL UsrCAL	ZGA-00237	\$ 853.53	\$ 722.22	\$ 590.91	1	\$ 2,166.66
DynCRMSvr ALNG LicSAPk MVL	N9J-00523	\$ 4,274.89	\$ 3,617.21	\$ 2,959.54	1	\$ 10,851.64
FrfrntldnttyMgr ALNG LicSAPk MVL	7VC-00117	\$ 14,410.52	\$ 12,193.52	\$ 9,976.51	1	\$ 36,580.55
FrfrntldnttyMgr ALNG LicSAPk MVL UsrCAL	7WC-00112	\$ 17.32	\$ 14.65	\$ 11.99	1	\$ 43.96
LyncSvr ALNG LicSAPk MVL	SHU-00215	\$ 3,539.68	\$ 2,995.11	\$ 2,450.55	1	\$ 8,985.34
PrjctSvr ALNG LicSAPk MVL	H22-00479	\$ 5,500.60	\$ 4,654.34	\$ 3,808.08	1	\$ 13,963.02
PrjctSvrCAL ALNG LicSAPk MVL UsrCAL	H21-00595	\$ 188.31	\$ 159.34	\$ 130.37	1	\$ 478.02
SharePointSvr ALNG LicSAPk MVL	H04-00232	\$ 6,600.78	\$ 5,585.24	\$ 4,569.70	1	\$ 16,755.72
SQLCAL ALNG LicSAPk MVL UsrCAL	359-00960	\$ 202.74	\$ 171.55	\$ 140.36	1	\$ 514.65
SQLSvrEntCore ALNG LicSAPk MVL 2Lic CoreLic	7JQ-00341	\$ 13,349.08	\$ 11,295.36	\$ 9,241.64	1	\$ 33,886.08
SQLSvrStd ALNG LicSAPk MVL	228-04437	\$ 871.07	\$ 737.10	\$ 603.12	1	\$ 2,211.29
SQLSvrStdCore ALNG LicSAPk MVL 2Lic CoreLic	7NQ-00302	\$ 3,481.24	\$ 2,945.66	\$ 2,410.09	1	\$ 8,836.99
SysCtrStd ALNG LicSAPk MVL 2Proc	T9L-00222	\$ 856.64	\$ 724.89	\$ 593.13	1	\$ 2,174.66
WinRmtDskpSrvcsCAL ALNG LicSAPk MVL UsrCAL	6VC-01252	\$ 113.16	\$ 95.74	\$ 78.31	1	\$ 287.21
WinSvrDataCtr ALNG LicSAPk MVL 2Proc	P71-07280	\$ 5,977.52	\$ 5,057.88	\$ 4,138.25	1	\$ 15,173.65
WinSvrExtConn ALNG LicSAPk MVL	R39-00374	\$ 1,960.43	\$ 1,658.84	\$ 1,357.25	1	\$ 4,976.52
WinSvrStd ALNG LicSAPk MVL 2Proc	P73-05897	\$ 856.64	\$ 724.89	\$ 593.13	1	\$ 2,174.66
Estimated Total True-Up Cost for Additional Products						\$ 237,285.48

Additional Products Step-Ups - Estimated in 2014						
Product Description	Part Number	Net Unit Price (USD)			Estimated Quantity	Estimated Total
		Year 1 (FY14-15)	Year 2 (FY15-16)	Year 3 (FY16-17)		
ProjctPro ALNG SASU MVL PrjctStd w1PrjctSvrCAL	H30-00910	\$ 386.95	\$ 321.90	\$ 256.85	1	\$ 965.70
VisioPro ALNG SASU MVL VisioStd	D87-02227	\$ 239.59	\$ 199.30	\$ 159.01	1	\$ 597.90
VSUltwMSDN ALNG SASU MVL VSPremwMSDN	9JD-00051	\$ 5,505.99	\$ 4,580.36	\$ 3,654.73	1	\$ 13,741.08
CISDataCtr ALNG SASU MVL CISStd 2Proc	FUD-01238	\$ 6,268.84	\$ 5,304.47	\$ 4,340.10	1	\$ 15,913.41
SQLSvrBsnsIntelligence ALNG SASU MVL SQLSvrStd	D2M-00498	\$ 7,470.91	\$ 6,321.51	\$ 5,172.10	1	\$ 18,964.52
SQLSvrEntCore ALNG SASU 2Lic SQLSvrStdCore CoreLic	7JQ-00448	\$ 9,867.84	\$ 8,349.70	\$ 6,831.55	1	\$ 25,049.09
WinSvrDataCtr ALNG SASU MVL WinSvrStd 2Proc	P71-07281	\$ 5,120.87	\$ 4,333.00	\$ 3,545.12	1	\$ 12,998.99
Estimated Total Step-Up Cost for Additional Products						\$ 88,230.69

Attachment B - EA Products Price Sheet

Additional Products Higher Editions - Estimated in 2014						
Product Description	Part Number	Net Unit Price (USD)			Estimated Quantity	Estimated Total
		Year 1 (FY14-15)	Year 2 (FY15-16)	Year 3 (FY16-17)		
SQLSvrBsnsIntelligence ALNG LicSAPk 2Proc	D2M-00366	\$ 8,341.98	\$ 7,058.60	\$ 5,775.22	1	\$ 21,175.80
Estimated Total Step Up Cost for Higher Editions						\$ 21,175.80

Additional Online Products Future Purchases - Estimated in 2014									
Additional Products									
Product Description	Part Number	Usage Indicator	Usage Start Date	Unit of Measure	Unit Quantity	Net Unit Price (USD)	License Quantity	Usage Country	Extended
Future Online Services									
VDA ALNG SubsVL MVL PerDvc	4ZF-00019	Adjustable		Monthly	12	\$ 5.04	1	United States	\$ 60.48
DynCRMONlnPro ALNG SubsVL MVL PerUsr	DSD-00001	Adjustable		Monthly	12	\$ 44.85	1	United States	\$ 538.20
WinintunUSLAddOn ALNG SubsVL MVL PerUsr	U7U-00001	Adjustable		Monthly	12	\$ 2.66	1	United States	\$ 31.92
AzureMonetaryCommit ShrdSvr ALNG SubSVL MVL Commit	6QK-00001	Adjustable		Monthly	12	\$ 100.00	1	United States	\$ 1,200.00
Future Step Ups									
DynCRMONlnEnt ShrdSvr ALNG SU MVL DYNCRMONLNPRO PerUsr	S2W-00002	Adjustable		Monthly	12	\$ 94.11	1	United States	\$ 1,129.32
Estimated Total Additional Online Products									\$ 2,959.92

Additional Undefined Online Products Future Purchases - Estimated in 2014						
Product Description	Part Number	Price Level D	Price Level D Minus (Proposed Percentage)	License Quantity	Usage Country	Extended
Additional Online Products not included in Attachment B - EA Products Price Sheet	To Be Determined	\$ 1,000.00	7%	1	United States	\$ 930.00

Estimated Total Future Pricing - Usage Estimated in 2014 \$ 359,427.19

Total Year 1 through 3 plus Monthly Subscription Total Year 1 through 3 plus Total Future Usage Estimated in 2014 \$ 9,869,292.95

Part II - Additional Usage Estimated in Oct 2016

Enterprise Products True-Ups - Additional Usage Estimated in Oct 2016						
Product Description	Part Number	Net Unit True Up Price (USD)			Estimated Additional Quantity	Estimated Total
		Year 1 (FY14-15)	Year 2 (FY15-16)	Year 3 (FY16-17)		
CoreCALBridgeOff365 ALNG LicSAPk MVL DvcCAL	U3J-00025	\$ 59.50	\$ 49.28	\$ 39.07	125	\$ 18,481.25
CoreCALBridgeOff365 ALNG LicSAPk MVL DvcCAL	U3J-00026	\$ 68.49	\$ 56.72	\$ 44.96	2126	\$ 361,781.42
WinEntforSAWMDOP ALNG UpgrdSAPk MVL Pltfrm	CW2-00309	\$ 118.56	\$ 98.64	\$ 78.72	1180	\$ 349,185.60
Estimated Additional Total Cost for Enterprise Products True-Ups						\$ 729,448.27
Additional Products True-Ups - Additional Usage Estimated in Oct 2016						
Product Description	Part Number	Net Unit True Up Price (USD)			Estimated Additional Quantity	Estimated Total
		Year 1 (FY14-15)	Year 2 (FY15-16)	Year 3 (FY16-17)		
Prjct ALNG LicSAPk MVL	076-01776	\$ 580.47	\$ 482.91	\$ 385.34	2	\$ 2,897.44
PrjctPro ALNG SA MVL w1PrjctSvrCAL	H30-00237	\$ 967.42	\$ 804.81	\$ 642.19	113	\$ 272,829.46
VisioPro ALNG LicSAPk MVL	D87-01057	\$ 496.50	\$ 413.03	\$ 329.56	234	\$ 289,947.06
VisioStd ALNG LicSAPk MVL	D86-01175	\$ 256.91	\$ 213.73	\$ 170.55	3	\$ 1,923.57
VSPremwMSDN ALNG LicSAPk MVL	9ED-00071	\$ 4,660.72	\$ 3,877.17	\$ 3,093.63	15	\$ 174,472.80
VSProwMSDN ALNG LicSAPk MVL	77D-00110	\$ 820.12	\$ 539.63	\$ 259.13	85	\$ 137,604.80
VSUltwMSDN ALNG LicSAPk MVL	9JD-00050	\$ 10,166.71	\$ 8,457.53	\$ 6,748.36	3	\$ 76,117.80
CISDataCtr ALNG LicSAPk MVL 2Proc	FUD-00936	\$ 7,896.54	\$ 6,681.76	\$ 5,466.97	18	\$ 360,814.86
PrjctSvr ALNG LicSAPk MVL	H22-00479	\$ 5,500.60	\$ 4,654.34	\$ 3,808.08	2	\$ 27,926.04
SharePointSvr ALNG LicSAPk MVL	H04-00232	\$ 6,600.78	\$ 5,585.24	\$ 4,569.70	12	\$ 201,068.64
SQLCAL ALNG LicSAPk MVL UsrcAL	359-00960	\$ 202.74	\$ 171.55	\$ 140.36	12	\$ 6,175.80
SQLSvrStdCore ALNG LicSAPk MVL 2Lic CoreLic	7NQ-00302	\$ 3,481.24	\$ 2,945.66	\$ 2,410.09	55	\$ 486,034.45
WinRmtDskpSrvcsCAL ALNG LicSAPk MVL UsrcAL	6VC-01252	\$ 113.16	\$ 95.74	\$ 78.31	962	\$ 276,296.02
WinSvrDataCtr ALNG LicSAPk MVL 2Proc	P71-07280	\$ 5,977.52	\$ 5,057.88	\$ 4,138.25	42	\$ 637,293.30
WinSvrStd ALNG LicSAPk MVL 2Proc	P73-05897	\$ 856.64	\$ 724.89	\$ 593.13	206	\$ 447,979.96
Estimated Additional Total Cost for Additional Products True-Ups						\$ 3,399,382.00
Additional Products Step-Ups - Additional Usage Estimated in Oct 2016						
Product Description	Part Number	Net Unit Price (USD)			Estimated Additional Quantity	Estimated Total
		Year 1 (FY14-15)	Year 2 (FY15-16)	Year 3 (FY16-17)		
ProjectPro ALNG SASU MVL PrjctStd w1PrjctSvrCAL	H30-00910	\$ 386.95	\$ 321.90	\$ 256.85	8	\$ 2,575.20
VisioPro ALNG SASU MVL VisioStd	D87-02227	\$ 239.59	\$ 199.30	\$ 159.01	14	\$ 2,790.20
CISDataCtr ALNG SASU MVL CISStd 2Proc	FUD-01238	\$ 6,268.84	\$ 5,304.47	\$ 4,340.10	22	\$ 116,698.34
WinSvrDataCtr ALNG SASU MVL WinSvrStd 2Proc	P71-07281	\$ 5,120.87	\$ 4,333.00	\$ 3,545.12	27	\$ 116,990.91
Estimated Additional Total Cost for Additional Products Step-Ups						\$ 239,054.65

Attachment B - EA Products Price Sheet

Additional Online Products - Additional Usage Estimated in Oct 2016									
Product Description	Part Number	Usage Indicator	Usage Start Date	Unit of Measure	Unit Quantity	Net Unit Price (USD)	License Quantity	Usage Country	Extended
Step-Ups - Enterprise Online Services									
VDA ALNG SubSVL MVL PerDvc	4ZF-00019	Adjustable		Monthly	24	\$ 5.04	20	United Stat	\$ 2,419.20
AzureMonetaryCommit ShrdSvr ALNG SubSVL MVL Commit	6QK-00001	Adjustable		Monthly	12	\$ 100.00	400	United Stat	\$ 480,000.00
Estimated Additional Total Cost for Additional Online Products									\$ 482,419.20
Total Cost for Additional Usage Estimated in Oct 2016									\$ 4,850,304.12
Total Year 1 through 3 Cost Esimated in 2014 plus Total Additional Cost Estimated in Oct 2016 \$ 14,719,597.07									

