

1 [Agreement - Alliant Insurance Services, Inc. - Brokerage Services - Not to Exceed
2 \$22,000,000]

3 **Resolution authorizing the Director of the Risk Management Division of the Office of**
4 **the City Administrator to execute a brokerage and risk management consulting**
5 **services agreement with Alliant Insurance Services, Inc., for a not to exceed value of**
6 **\$22,000,000 with a term of up to two years, two months, pursuant to San Francisco**
7 **Charter, Section 9.118.**

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9 WHEREAS, It is necessary by function of law for the City and County of San Francisco
10 ("City") to procure the services of a qualified brokerage firm to place insurance coverages;
11 and

12 WHEREAS, In May 2011, the City, acting through the Director of Risk Management
13 ("Risk Manager"), issued a Request for Qualifications for Insurance Broker and Risk
14 Management Consulting Services and selected Alliant Insurance Services, Inc. ("Alliant") as
15 one of the qualified firms; and

16 WHEREAS, In June 2011, the Risk Manager established a prequalified consultant list
17 from which the City is authorized to select contractors for such Insurance Broker and Risk
18 Management Consulting Services for a two-year period through June 2013 ("Prequalified
19 Contractor List") and placed Alliant on that list; and

20 WHEREAS, In July 2011, the Risk Manager selected Alliant as the broker of record for
21 the placement of coverages for the Public Entity Property Insurance Program ("PEPIP") and
22 the fine arts program for various permanent installations and visiting exhibits in the City, and
23 negotiated a two-year professional services agreement with Alliant for a not-to-exceed
24 contract amount of \$9,500,000 ("Agreement 1"); and

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1 WHEREAS, In September 2012, by Resolution No. 0324-12, the Board of Supervisors
2 approved a request by the Risk Manager to increase the value of Agreement 1 to
3 \$15,100,000; and

4 WHEREAS, The term of Agreement 1 expires in July 2013. Rather than further amend
5 Agreement 1, the Risk Manager wishes to enter into a second professional services
6 agreement with Alliant for the placement of City insurance coverages, the term of which will
7 begin on June 1, 2013 and end on July 30, 2015, with a new not-to-exceed contract sum of
8 \$22,000,000 ("Agreement 2"); and

9 WHEREAS, The funds for payment of the premiums under Agreement 2 will be paid
10 via work order from the various benefitting departments and enterprises; now, therefore, be it

11 RESOLVED, That pursuant to San Francisco Charter Section 9.118, the Board of
12 Supervisors hereby authorizes the Director of the Risk Management Division of the Office of
13 the City Administrator to negotiate and execute a new contract for insurance brokerage
14 services with Alliant Insurance Services, Inc., in substantially the form attached hereto, for a
15 not-to-exceed contract amount of \$22,000,000, with a term of up to two years.

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