



NEW FLYER

July 23, 2014

Mr. Enoch Chu
Contract Specialist
Fleet Engineering,
700 Pennsylvania Avenue,
San Francisco CA 94107

Subject: RFP for Contract No. CPT 713

Mr. Enoch Chu

New Flyer is pleased to submit its proposal in response to SFMTA for the procurement of 30 foot, 40 foot and 60 foot diesel hybrid buses.

New Flyer is committed to providing the best bus value for life. We are proposing the next generation of our low floor product line "Xcelsior," which has been designed to reduce the overall operational and maintenance costs (life-cycle costs), as well as improve the passenger and driver experience. To date, New Flyer has over 4,600 Xcelsiors delivered or on order.

Following the RFP proposal structure requirements New Flyer has created a comprehensive table of contents following the specified steps. Regarding technical and commercial exceptions, these have been incorporated into Section 13 of the Technical Proposal. Our executing summary in our technical proposal includes the key details of our offer.

We are confident that our proposal exceeds many requirements of your specification, and that our demonstrated ability to provide a proven, reliable product and our unmatched aftermarket service network further enhances our offer to SFMTA.

Thank you for the opportunity to submit this proposal. Please contact me with any questions or comments. I can be reached at (204) 224-6381 or Adrian_graca@newflyer.com.

Sincerely,

Adrian Graca
Manager, Technical Sales
New Flyer of America Inc.

cc: Paul Smith, EVP Sales and Marketing, New Flyer
Jennifer McNeil, Director, North American Transit Sales, New Flyer
Mark Fisher, Regional Sales Manager New Flyer

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www.newflyer.com



NEW FLYER

**THE PROCUREMENT OF
30-FOOT, 40-FOOT AND 60-FOOT LOW FLOOR,
DIESEL HYBRID COACHES**

Table of Contents

Proposal Section	Title	Bid Submission Requirements
1	Signature Page	Completed Signature Page (see Part IV-Price Proposal)
2	Schedule of Prices	Complete Schedule of Prices-- (See Part IV-Price Proposal, Schedule of Prices 1, 2, 3), Spare Parts Lists (see Part IV-Price Proposal, Schedule 1A, 2A, 3A) and Special Tools (see Part IV- Price Proposal, Schedule 1B, 2B, 3B).
3	DBE Requirements FTA Special Provisions and SFMTA Questionnaire and Workforce Data Form	Completed DBE Requirements, FTA Special Provisions and SFMTA Questionnaire and Workforce Data Form (see Appendix D).



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Proposal Section	Title	Bid Submission Requirements
4	Certifications	Proposers must also submit the following certifications with their Price Proposal in order to be considered responsive: a. Buy America Certificate (Appendix A-1) b. Attestation of Compliance (Appendix A-2) c. Certification Regarding Lobbying (Appendix A-3)
5	Business Tax Certificate Requirement	5) In addition, Proposers must submit the following additional forms in order to be eligible for award of a contract: Business Tax Certificate Requirement (Appendix A-4) b. <i>Business Tax Declaration (A-5)</i> c. <i>Compliance with FTA Bus Testing Requirements (A-6)</i> d. Declaration - Nondiscrimination in Benefits (Appendix A-7)
6	Proposal bond	Proposal bond (bid bond), cashiers or certified check, or money order.
7	Additional requirements	A copy of (1) the proposer's application for the California Air Resources Board (CARB) Certification and (2) the proposer's Certification Plan (see Section 11.E below)