

1 [Accept and Expend Grant - Tipping Point Community - Director of Strategic Partnerships
2 Grant - \$700,000]

3 **Resolution authorizing the Mayor's Office to accept and expend a grant in the amount**
4 **of \$700,000 from Tipping Point Community for the establishment of a Director of**
5 **Strategic Partnerships to advance public-private partnership initiatives aligned with**
6 **Mayoral priorities for the period of January 20, 2026, through July 1, 2028.**

7
8 WHEREAS, The Mayor's Office desires to hire a Director of Strategic Partnerships to
9 serve as the Mayor's lead on building and managing public-private partnerships that will bring
10 funds, talent, and innovation into the City's core initiatives, reporting to the Mayor's Chief of
11 Staff and serving as the central coordinator between City departments and external partners
12 such as foundations, nonprofits, businesses, civic groups, and philanthropic leaders; and

13 WHEREAS, The Mayor's Office seeks to strengthen the City's ability to design,
14 coordinate, and implement these public-private partnerships, as philanthropic organizations,
15 corporations, community-based organizations, civic groups, and individual philanthropic
16 leaders have all expressed interest in supporting City initiatives to address these matters
17 especially in the context of homelessness, housing, economic revitalization, and government
18 effectiveness; and

19 WHEREAS, To fund a Director of Strategic Partnerships to lead these efforts, Tipping
20 Point Community has offered to grant the City \$700,000 to fund the Director of Strategic
21 Partnerships position, to cover salary, benefits, and necessary direct costs for a term of three
22 years from January 20, 2026, through July 2028; and

23 WHEREAS, Position authority for this role is already reflected in the Mayor's budget,
24 however, the position remains unfunded; and

25 WHEREAS, The grant does not require an ASO amendment; and

1 WHEREAS, With this funding, the Director of Strategic Partnerships will be responsible
2 for building and managing partnerships; designing and negotiating agreements; aligning
3 philanthropic support with departmental needs; tracking and reporting outcomes; coordinating
4 communications; representing the Mayor's Office in cross-sector convenings; and supporting
5 philanthropic engagement, fundraising, and grant development in compliance with all
6 applicable City and State rules; and

7 WHEREAS, The Director of Strategic Partnerships will support initiatives in the
8 following priority areas: Housing and Homelessness, such as the Breaking the Cycle Fund,
9 philanthropic coordination for shelter and treatment expansion, and rapid-response funding for
10 homelessness initiatives; Economic Revitalization, including partnership efforts with the
11 Partnership for San Francisco, the San Francisco Downtown Development Corporation, small
12 business and workforce initiatives, and neighborhood commercial corridor support; and
13 Government Effectiveness, including modernization of service delivery, workflow
14 improvements, data use, innovation pilots, and pro bono strategic support for City
15 departments; and

16 WHEREAS, The Mayor's Office requests authorization to accept and expend a grant
17 from Tipping Point Community to fund the work of the Director of Strategic Partnerships on
18 these activities; and

19 WHEREAS, Except as provided above, the Mayor's Office proposes to maximize use
20 of available grant funds on program expenditures by not including indirect costs in the grant
21 budget; now, therefore, be it

22 RESOLVED, That the Board of Supervisors hereby authorizes the Mayor's Office to
23 accept and expend funds from Tipping Point Community valued at approximately \$700,000 for
24 the purposes described herein; and, be it

1 FURTHER RESOLVED, That the Board of Supervisors hereby waives inclusion of
2 indirect costs in the grant budget.

21 Approved: _____/s/

22 Mayor

23 Approved: _____/s/

24 Controller