



Port Update

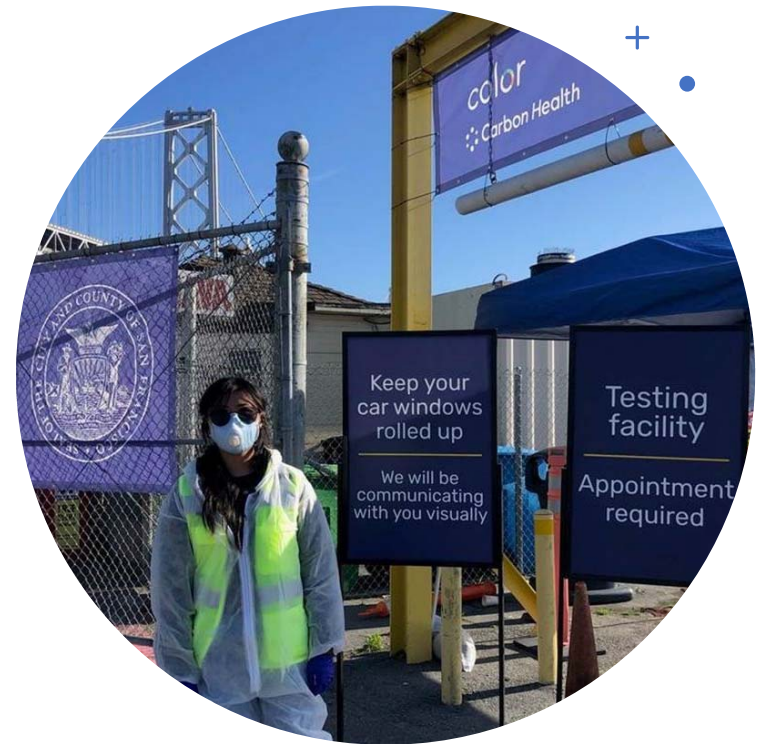
Budget and Appropriations Committee

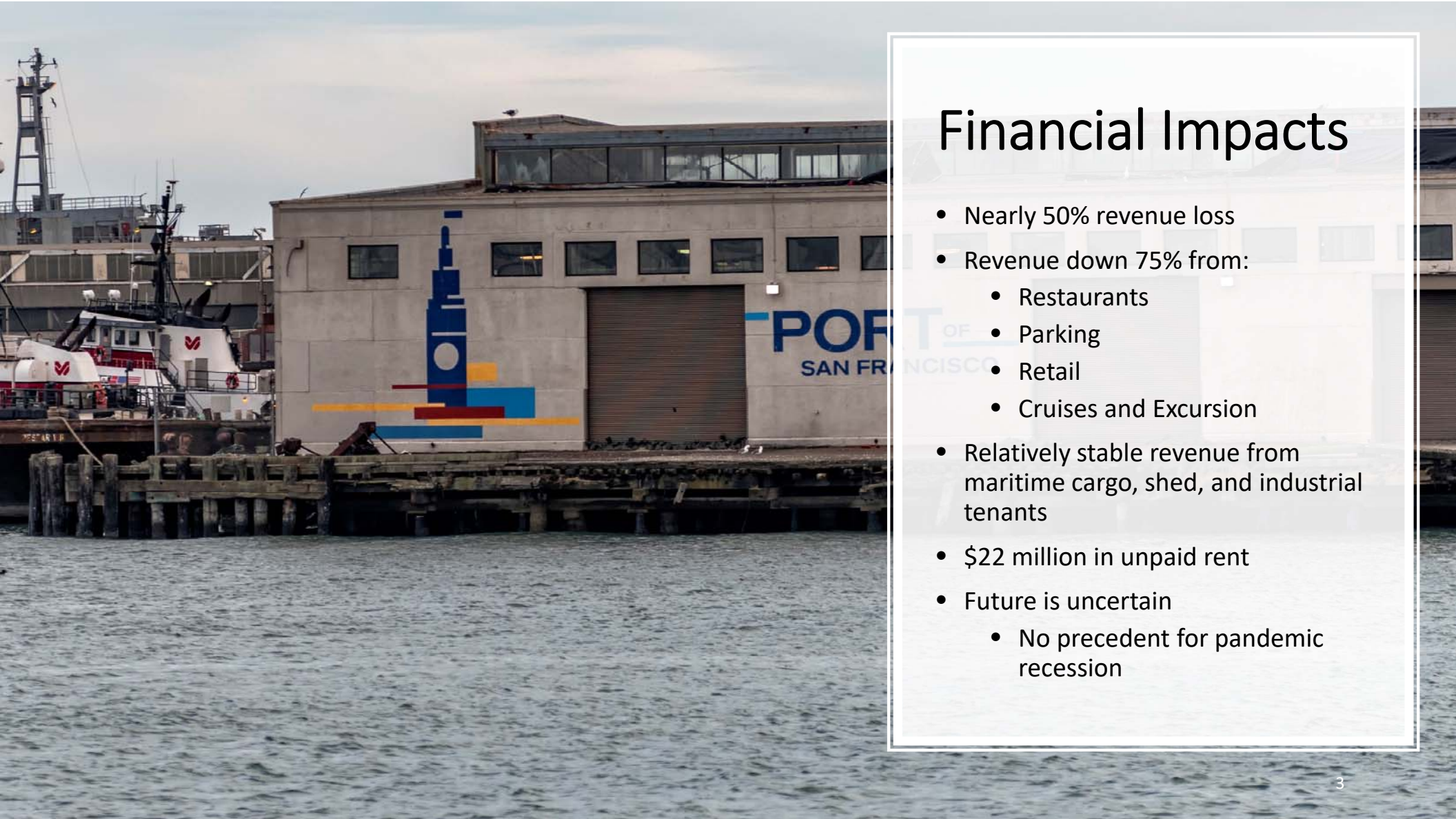
May 5, 2021



Essential COVID Response

- **Supported COVID-19 Testing:** Implemented a COVID-19 testing site at Piers 30-32, one of the first free, public testing sites in the country that at peak completed almost 2,000 tests a day.
- **Powered the City's Response:** Deployed 90% of maintenance staff to support the City of San Francisco's COVID Command Center.
- **Supported Tenants:** Tapped reserves to provide rent relief to more than 225 tenants totaling \$13.7 million and rent deferral opportunities to more than 500 tenants.
- **Small Business Loan Program:** Created a \$1 million, zero interest loan program to support small, local business enterprises along the waterfront that have been financially devastated by the COVID-19 pandemic.
- **Shared Spaces:** Enabled waterfront restaurants to create 700 outdoor seats and continue to do business while indoor dining was prohibited.





Financial Impacts

- Nearly 50% revenue loss
- Revenue down 75% from:
 - Restaurants
 - Parking
 - Retail
 - Cruises and Excursion
- Relatively stable revenue from maritime cargo, shed, and industrial tenants
- \$22 million in unpaid rent
- Future is uncertain
 - No precedent for pandemic recession



Port by the Numbers

- **10K Jobs** supported by Port
- **\$1.2B Wages** supported by Port
- **\$4B Port properties' economic output** to City
- **\$26M Contributed** to General Fund in FY 17/18
- **500 Tenants** supported by Port
- **24M Visitors** served
- **5.5M Commuters** served by ferry system
- **1.5M Visitors** to Alcatraz annually
- **3 Affordable housing** sites in pipeline, **1 site 100% affordable**
- **3 Unhoused resident sites** also providing wrap around services
- **108 Acres** of open space

Key Strategic Priorities

Economic Recovery

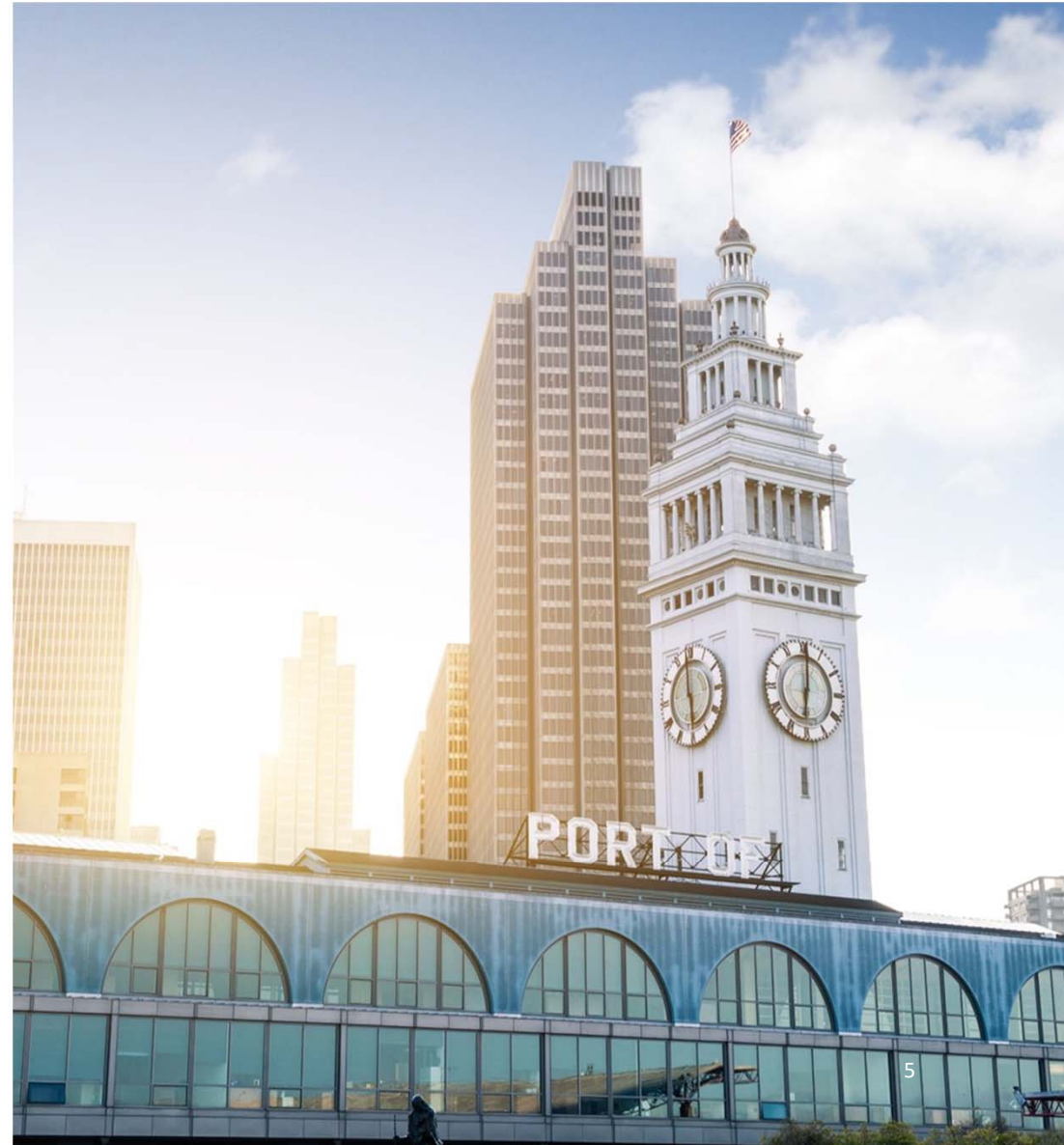
- Port enterprise, tenants and maritime

Equity

- Affordable housing, homeless services, contracting, LBE loan program, open space

Resilience

- Protecting jobs, homes, transit, small business





Economic Recovery

Stability for the Enterprise

- Relief for tenants, small businesses and LBEs to sustain them through the pandemic
- Goal of shared prosperity as the economy recovers
- Port's financial health directly tied to supporting waterfront businesses

Multiple Recovery Strategies

- Seeking federal and state assistance for operating and capital needs
- Developing revenue enhancement and cost cutting proposals for the next two-year budget
- Trimming the operating and capital budget for FY 2021-22 to address revenue shortfalls
- Interfund loan to bridge the revenue gap



Equity

Small Business Loan Program

- \$1 million zero interest loan program
- FY 2019-20 Port awarded over 40% of total contracts, \$11.1 million, to LBEs

Diverse Businesses

- 500 Port tenants, many small businesses and family operated

Affordable Housing

- 88 Broadway 100% affordable
- Mission Rock 40% affordable housing
- Pier 70 30% affordable housing

Sheltering the Unhoused

- Three waterfront sites

Community benefits

- Embedded in every development agreement



Resilience

Resilience Jobs

- Workforce development, LBE outreach, prioritization for MBEs and investing in local communities

Protecting the City

- Embarcadero Seawall protects \$100 billion in assets

Equitable resilience

- Advancing equity through planning, project selection, contracting, community engagement