

AIRPORT COMMISSION

CITY AND COUNTY OF SAN FRANCISCO

RESOLUTION NO 17-0254

**AWARD OF THE INTERNATIONAL TERMINAL "A" COFFEE KIOSK  
CONCESSION LEASE TO BLACK POINT COFFEE SFO, LLC DBA BLACK  
POINT CAFÉ**

WHEREAS, by Resolution No. 17-0037, adopted February 21, 2017, the Airport Commission ("Commission") authorized Staff to commence the Request for Proposals process for the International Terminal "A" Coffee Kiosk Concession Lease (the "Lease") and conduct an informational conference; and

WHEREAS, by Resolution No. 17-0135, adopted June 6, 2017, the Commission authorized Staff to accept proposals for the Lease; and

WHEREAS, on July 7, 2017, Staff received ten proposals for the Lease; and

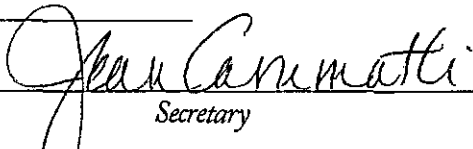
WHEREAS, a three-member panel evaluated the proposals and determined Black Point Coffee SFO, LLC to be the responsible proposer submitting the highest-ranking responsive proposal; now, therefore, be it

RESOLVED, that this Commission hereby awards the International Terminal "A" Coffee Kiosk Concession Lease to Black Point Coffee SFO, LLC on the terms set forth in the Staff Memorandum on file with the Commission Secretary, which include, but are not limited to, a lease term of eight years, with two one-year options to extend exercisable at the sole and absolute discretion of the Commission and a Minimum Annual Guarantee of \$165,000.00 for the first year of the lease term; and, be it further

RESOLVED, that the Commission Secretary is hereby directed to request approval of the Lease by Resolution of the Board of Supervisors pursuant to Section 9.118 of the Charter of the City and County of San Francisco.

*I hereby certify that the foregoing resolution was adopted by the Airport Commission  
at its meeting of \_\_\_\_\_*

OCT 17 2017

  
Secretary