

1 [Agreement - MacKay Meters, Inc. - Parking Meter Procurement and Support Services - Not
2 to Exceed \$70,557,894]

3 **Resolution authorizing the Director of Transportation to execute Contract No. SFMTA**
4 **2020-46, for Procurement of Single- and Multi Space Parking Meter Hardware and**
5 **Support Services with MacKay Meters, Inc., to replace existing hardware in an amount**
6 **not to exceed \$70,557,894 and for a term of five years, to commence following Board**
7 **approval, with the option to extend for five additional years.**

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9 WHEREAS, In 2002, the Board of Supervisors adopted Resolution No. 305-02, which
10 approved an agreement to replace old mechanical parking meters with electronic single-space
11 meters and multi-space paystations; and

12 WHEREAS, Under the 2002 agreement, the San Francisco Municipal Transportation
13 Agency (SFMTA) procured than 24,830 single-space and 490 multi-space parking meters,
14 which are currently maintained by the SFMTA's Meter Shop, and which subsequently became
15 outdated; and

16 WHEREAS, In 2013, the Board of Supervisors adopted Resolution No. 415-13, which
17 approved an agreement for 15,000 Single-Space parking meters with IPS Group, Inc. for the
18 amount of \$54 million; and the SFMTA Board of Directors also adopted Resolution No. 13-
19 217, which approved an agreement with MacKay Meters Inc., for 500 multi-space parking
20 meters for the amount of \$8 million; and

21 WHEREAS, Meters support payment for use of 26,000 on-street and parking lot
22 spaces for the SFMTA and the Port of San Francisco, which totaled \$58 million in 2019; and

23 WHEREAS, With the adoption of the Citywide demand-responsive parking rate
24 program (SFpark) in 2017, the SFMTA uses meters to program rate adjustments to create
25 maximum parking availability for the City's small businesses and commercial districts; and

1 WHEREAS, The meter procurement contracts described above expired on April 30,
2 2021; and the SFMTA entered into three-year maintenance agreements with the two
3 respective vendors, totaling \$11 million, in order to maintain the existing meters and for
4 continued access to meter management software; and

5 WHEREAS, The existing meters are nearing the end of their useful life due to
6 technological advancements, wear and tear on keypad buttons and displays, and the fact that
7 3G modems that allow meters to communicate payment and maintenance information will not
8 be supported by wireless communication service providers after December 2022; and

9 WHEREAS, New meter hardware is needed to replace the outdated meters and
10 continue administering the SFMTA's parking policy for metered spaces and to collect meter
11 payment revenue; and

12 WHEREAS, A Request for Proposals (RFP) was issued on June 18, 2020, to provide
13 single-space and multi-space meter hardware and meter management services, and the RFP
14 indicated that should the SFMTA select a single contractor for both types of devices, it would
15 award one contract to cover the entire procurement; and

16 WHEREAS, Three vendors submitted eight proposals total in response to the RFP,
17 four for single-space meter hardware and four for multi-space meter hardware; and

18 WHEREAS, The SFMTA evaluated the submitted proposals and selected the current
19 multi-space meter vendor MacKay Meters, Inc. as the highest-ranked proposer for both
20 single- and multi-space meter hardware; and

21 WHEREAS, Under the proposed agreement, the SFMTA will procure 12,100 single-
22 space and 2,365 multi-space meter hardware; and

23 WHEREAS, Capital costs for new meter procurement are estimated to be \$21,863,533;
24 operational costs are estimated to be \$16,447,862 for the five-year base term and
25 \$26,192,625 for the five-year extension term; and

1 WHEREAS, There will be a 50/50 percent split between single- and multi-space meters
2 to allow for Pay-by-License-Plate in addition to the Pay-by-Space payment mode; and

3 WHEREAS, The proposed agreement will include access to the meter management
4 system, payment processing, maintenance notifications, communication of meter data to
5 SFMTA databases, integration with pay-by-phone technology and general product support;
6 and

7 WHEREAS, The SFMTA Board of Directors adopted Resolution No. 210615-083 on
8 June 15, 2021, authorizing the Director of Transportation to execute a five-year agreement for
9 procurement of single- and multi-space meters and services, with an option to extend for five
10 additional years, subject to Board of Supervisors' approval, which is on file with the Clerk of
11 the Board of Supervisors in File No. 210714; and

12 WHEREAS, The SFMTA has agreed to provide a written report on the installation
13 progress and financial impacts including revenue and savings from Single and Multi-Space
14 Parking Meters within three (3) years of the agreement being fully executed; and

15 WHEREAS, Under Charter, Section 9.118, the Board of Supervisors must approve this
16 agreement because it is an expenditure contract in excess of \$10 million dollars; now,
17 therefore, be it

18 RESOLVED, That the Board of Supervisors authorizes the Director of Transportation
19 for the SFMTA, on behalf of the City, to execute the Agreement for Procurement of Single-
20 and Multi-Space Parking Meters and Support Services with MacKay Meters, Inc. to replace
21 existing hardware in substantially the form of agreement on file with the Clerk of the Board of
22 Supervisors in File No. 210714 in an amount not to exceed \$70,557,894 and a term of five
23 years, with the option to extend for five additional years; and, be it

24 FURTHER RESOLVED, That the Board of Supervisors authorizes the Director of
25 Transportation of the SFMTA to enter into any amendments or modifications to the Agreement

1 that the Director of Transportation determines, in consultation with the City Attorney, are in the
2 best interest of the City, do not increase the obligations or liabilities of the City, are necessary
3 or advisable to effectuate the purposes of the Agreement or this Resolution, and are in
4 compliance of all applicable laws, including the City's Charter; and, be it

5 FURTHER RESOLVED, That within thirty (30) days of the agreement being fully
6 executed by all parties, the Director of Transportation of the SFMTA shall provide the final
7 agreement to the Clerk of the Board for inclusion into the official file.

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