

AIRPORT COMMISSION

CITY AND COUNTY OF SAN FRANCISCO

RESOLUTION NO. 17-0207

**AWARD OF THE INTERNATIONAL TERMINAL NEWSSTAND AND SPECIALTY  
RETAIL CONCESSION LEASE NO. 1 TO HG SFO RETAILERS 2017 JV**

WHEREAS, by Resolution No. 17-0036, adopted on February 21, 2017, the Airport Commission authorized staff to commence the competitive selection process and issue a Request for Proposals for the International Terminal Newsstand and Specialty Retail Concession Leases; and

WHEREAS, by Resolution No. 17-0137, adopted on June 6, 2017, the Commission authorized staff to accept proposals for the International Terminal Newsstand and Specialty Retail Concession Leases; and

WHEREAS, on July 7, 2017, staff received twenty-three proposals for the International Terminal Newsstand and Specialty Retail Concession Leases; and

WHEREAS, a three-member panel evaluated the proposals and determined HG SFO Retailers 2017 JV to be the responsible proposer submitting the highest-ranking responsive proposal; now, therefore, be it

RESOLVED, that this Commission hereby awards the International Terminal Newsstand and Specialty Retail Concession Lease No. 1 to HG SFO Retailers 2017 JV on the terms set forth in the staff memorandum on file with the Commission Secretary, which include, but are not limited to, a lease term of seven years with two one-year options to extend exercisable by the Airport Commission and a Minimum Annual Guarantee of \$1,540,000.00 for the first year of the lease term; and, be it further

RESOLVED, that this Commission hereby directs the Commission Secretary to forward the International Terminal Newsstand and Specialty Retail Concessions Lease No. 1 to the Board of Supervisors for approval pursuant to Section 9.118 of the Charter of the City and County of San Francisco.

*I hereby certify that the foregoing resolution was adopted by the Airport Commission*

*at its meeting of* \_\_\_\_\_

SEP 05 2017

  
\_\_\_\_\_  
Secretary